

State of Arkansas
OFFICE OF STATE PROCUREMENT
1509 West Seventh Street, Room 300
Little Rock, Arkansas 72201-04222
501-324-9316

STATE CONTRACT

THIS IS A TERM CONTRACT ISSUED BY THE OFFICE OF STATE PROCUREMENT. THIS IS NOT AUTHORITY TO SHIP. A SEPARATE PURCHASE ORDER WILL BE ISSUED. THIS CONTRACT CONSTITUTES ACCEPTANCE OF YOUR BID ALONG WITH ALL TERMS AND CONDITIONS THEREIN AND SIGNIFIES THE OFFERER'S KNOWLEDGE AND ACCEPTANCE OF ALL TERMS AND CONDITIONS SET FORTH WITHIN THE INVITATION FOR BID.

BUYER: AMY STODDARD

CONTRACT/BID NO.: SP-07-0155 XEROX

DESCRIPTION:

IMAGE REPRODUCTION EQUIPMENT & SERVICES

CONTRACT PERIOD:

APRIL 20, 2007 THROUGH APRIL 19, 2008

WITH AN OPTION TO RENEW ON A YEAR TO YEAR BASIS OR A PORTION THEREOF FOR UP TO SIX (6) ADDITIONAL YEARS

DELIVERY REQUIREMENTS: 30 DAYS AFTER RECEIPT OF ORDER, FOB DESTINATION

PRICES ARE F.O.B. DESTINATION, INSIDE DELIVERY, UNLESS OTHERWISE SPECIFIED.

INVOICE TO:

Address as Identified on Agency Purchase Order

DELIVER TO:

Address as Identified on Agency Purchase Order

VENDOR NAME & ADDRESS:

Xerox Corporation
17200 Chenal Parkway, Suite 230
Little Rock, AR 72223

Steve.Sunwall@Xerox.com

CONTACT NAME: Steve Sunwall

TELEPHONE NUMBER: 501-821-5031

FAX NUMBER: 501-821-5060

VENDOR NUMBER: 100000257

MATERIAL NUMBER: 10126190

FEDERAL I.D. NUMBER: 16-0468020

STATE OF ARKANSAS OFFICE OF STATE PROCUREMENT

BY:

Joseph A. Gidalis

DATE:

April 20, 2007

State of Arkansas
OFFICE OF STATE PROCUREMENT
1509 West Seventh Street, Room 300
Little Rock, Arkansas 72201-4222

Vendor Information Form:

Company Name: Xerox Corporation

Name (type or print): Thomas H. Mandell

Title: Major Account Contract Manager / PSO

Address: 8700 Freeport Parkway
Irving, TX 75063

Telephone Number: 214.277.6175

Fax Number: 501.821.5060

E-Mail Address: thomas.mandell@xerox.com

Signature: 

USE INK ONLY; UNSIGNED RESPONSES WILL NOT BE CONSIDERED

Identification:

Federal Employer ID Number 16-046-8020

Social Security Number

FAILURE TO PROVIDE TAXPAYER IDENTIFICATION NUMBER MAY RESULT IN RESPONSE REJECTION

Business Designation
(check one):

Individual

*

Partnership

*

Sole Proprietorship

*

Corporation

* X

Public Service Corp

*

Government/ Nonprofit

*

1. MINORITY BUSINESS POLICY

Minority participation is encouraged in this and all other procurements by state agencies. "Minority" is defined by Arkansas Code Annotated § 1-2-503 as "black or African American, Hispanic American, American Indian or Native American, Asian, and Pacific Islander". The Division of Minority Business Enterprise of the Department of Economic Development conducts a certification process for minority businesses. Vendors unable to include minority-owned business as subcontractors "may explain the circumstances preventing minority inclusion".

2. TECHNOLOGY ACCESS

Please reference Arkansas statute 25.26.201 et seq. The Vendor expressly acknowledges that state funds may not be expended in connection with the purchase of information technology unless that system meets certain statutory requirements, in accordance with the State of Arkansas technology policy standards, relating to accessibility by persons with visual impairments.

Accordingly, the Vendor represents and warrants to State of Arkansas that the technology provided to State of Arkansas for purchase is capable either by virtue of features included within the technology or because it is readily adaptable by use with other technology of:

- Providing equivalent access for effective use by both visual and non-visual means;
- Presenting information, including prompts used for interactive communications, in formats intended for non-visual use; and
- After being made accessible, it can be integrated into networks for obtaining, retrieving, and disseminating information used by individuals who are not blind or visually impaired.

For purposes of this paragraph, the phrase "equivalent access" means a substantially similar ability to communicate with or make use of the technology, either directly by features incorporated within the technology or by other reasonable means such as Assistive devices or services which would constitute reasonable accommodations under the American with Disabilities Act or similar state or federal laws. Examples of methods by which equivalent access may be provided include, but are not limited to, keyboard alternatives to mouse commands and other means of navigating graphical displays, and customizable display appearance.

3. ALTERATION OF ORIGINAL CONTRACT DOCUMENTS

The original written or electronic language of the contract shall not be changed or altered except by approved written addendum issued by the Office of State Procurement. If the vendor's submittal is discovered to contain alterations/changes to the original written or electronic documents, the vendor's response shall be declared as "non-responsible" and the response shall not be considered.

4. REQUIREMENT OF AMENDMENT

THIS CONTRACT MAY BE MODIFIED ONLY BY AMENDMENTS WRITTEN AND AUTHORIZED BY THE OFFICE OF STATE PROCUREMENT.

5. ADDITIONAL TERMS AND CONDITIONS

The Office of State Procurement objects to and shall not consider any additional terms or conditions submitted by the vendor, including any appearing in documents attached as part of the vendor's response to this contract. In signing and submitting this contract, the vendor agrees that any additional terms or conditions, whether submitted intentionally or inadvertently, shall have no force or effect. Failure to comply with terms and conditions, including those specifying information that must be submitted with the contract, shall be grounds for termination of the contract.

6. EQUAL EMPLOYMENT OPPORTUNITY POLICY

In compliance with Act 2157 of 2005, the Office of State Procurement is required to have a copy of the Vendors Equal Opportunity Policy prior to issuing a contract award. EO Policies may be submitted in electronic format to the following email address: eeopolicy.osp@dfa.state.ar.us or as a hard copy accompanying the contract papers. The Office of State Procurement will maintain a file of all Vendor EO policies submitted. The submission is a one time requirement but the vendor is responsible for providing updates or changes to their respective policies and for supplying EO policies upon request to other state agencies that must also comply with this statute. Vendors that do not have an established EO policy will not be prohibited from receiving a contract award, but are required to submit a written statement to that effect.

General Information

1.0 Introduction

Xerox is invited to submit pricing discounts for Xerox manufactured equipment, software, services, maintenance, support and training. The pricing discounts will be negotiated with Xerox directly as a Vendor Direct Contract. Ordering of equipment, delivery, invoicing, installation, maintenance, technical support, and software support of Xerox equipment and services provided to the State at the discount levels identified within this contract, will be covered under this contract and provided to the State by Xerox.

The Office of State Procurement (OSP) releases this contract, as a vehicle to purchase Xerox equipment and related hardware, software, installation, maintenance, services and training. This is a **PURCHASE ONLY CONTRACT**, no leasing, renting, or per page payment will be permitted.

Only equipment manufactured or labeled specifically by Xerox or certified Xerox business partners will be considered. Only Xerox Sales Agents identified by Xerox within this contract be considered.

The primary objective of this contract is to establish a usable means by which to purchase Xerox equipment & related services through Xerox directly or through Sales Agents who are identified by Xerox and are able to provide:

- A. The entire price list of Xerox products and services,
- B. A wide variety of services,
- C. A wide variety of support,
- D. Consulting,
- E. All maintenance services, and
- F. Appropriate equipment training.

1.1 Award Responsibility

The State Purchasing Official will be responsible for award and administration of any resulting contract(s).

1.2 Conditions, Terms, & Extensions

- A. The contract will be in effect for a one (1) year term. The Office of State Procurement reserves the option to renew this contract in accordance with the original terms of the contract, upon mutual agreement, for up to six (6) renewal periods, in one (1) year increments or a portion thereof, but not to exceed a total contract term of seven (7) years.
- B. This contract may or may not be renewed based on potential cost savings and the vendor's capability to upgrade and maintain a certain predetermined level of service.
- C. By signing and returning this document, the vendor stipulates that they have read, understands and will comply with all provisions of this contract.

1.3 Reservation

The State reserves the right to accept or reject, in part or in its entirety, any portion of this contract, if it is in the best interest of the State to do so.

1.4 Contract Information

The vendor should note the following regarding the State's contracting authority and amend any documents accordingly. Failure to conform to these standards may result in rejection of the Contract.

- A. The State of Arkansas may not contract with another party:
 1. To indemnify and defend that party for any liability and damages. However, the State Purchasing Official may agree to hold the other party harmless from any loss or claim resulting directly from and attributable to the State's use or possession of equipment or software and reimburse that party for the loss caused solely by the State's use or possession (this is the only form of indemnification to which the State Purchasing Official can agree).
 2. Upon default, to pay all sums to become due under a contract.
 3. To pay damages, legal expenses or other costs and expenses of any party.
 4. To continue a contract once the service has been canceled.
 5. To conduct litigation in a place other than Pulaski County, Arkansas.
 6. To agree to any provision of a contract that violates the laws or constitution of the State of Arkansas.
- B. A party wishing to contract with the State of Arkansas must:
 1. Remove any language from its contract, which grants to it any remedies other than:
 - The right to possession.
 - The right to accrued payments.
 - The right to expenses of de-installation.
 - The right to expenses of repair to return the equipment to normal working order, normal wears and tear excluded.

- The right to recover only amounts due at the time of repossession and any unamortized non-recurring cost as allowed by Arkansas Law.
 - 2. Include in its contract that the laws of the State of Arkansas govern the contract.
 - 3. Acknowledge in its' contract that contracts become effective when awarded by the State Purchasing Official.
- C. The State of Arkansas may contract with another party:
- 1. To accept the risk of loss of the equipment or software and pay for any destruction, loss or damage of the equipment or software while the State has such risk, when the extent of liability for such risk is based upon the purchase price of the equipment or software at the time of any loss and the contract has required the State to carry insurance for such risk.

1.5 Conditions of Contract

- A. The vendor shall at all times observe and comply with federal and State laws, local laws, ordinances, orders, and regulations existing at the time of or enacted subsequent to the execution of this contract which in any manner affect the completion of the work.
- B. The vendor and surety shall indemnify and hold harmless the agency and all its officers, representatives, agents, and employees against any claim or liability arising from or based upon the violation of any such law, ordinance, regulation, order or decree by an employee, representative, or vendor.
- C. The vendor shall be required to maintain all pertinent financial and accounting records and evidence pertaining to the contract in accordance with generally accepted principles of accounting and other procedures specified by the State of Arkansas. Access will be granted upon request, to State or Federal Government entities or any of their duly authorized representatives.
- D. Financial and accounting records shall be made available, upon request, to the State of Arkansas' designee(s) at any time during the contract period and any extension thereof, and for five (5) years from expiration date and final payment on the contract or extension thereof.

1.6 Statement of Liability

The State will demonstrate reasonable care but shall not be liable in the event of loss, destruction, or theft of vendor owned equipment, software, or technical literature to be delivered or to be used in the installation of deliverables. The vendor is required to retain total liability for software, and technical literature until the "authorized agency official" has accepted the deliverables. At no time will the State be responsible for or accept liability for any vendor-owned items.

1.7 Publicity

News releases pertaining to this Contract or the services, study, data, or any related project to which it relates will not be made without prior written approval of the State Procurement Director, and then only in accordance with the explicit written instructions from the Director.

1.8 Confidentiality

The vendor shall be bound to confidentiality of any information that its employees may become aware of during the course of performance of tasks. Consistent and/or uncorrected breaches of confidentiality may constitute grounds for cancellation of this contract.

1.9 Certification

The vendor must certify that: Everything needed to accomplish the requirements of any services provided, will be provided at no additional cost above the contract price.

1.10 Delegation and/or Assignment

The vendor shall not assign this contract in whole or in part or any payment arising there from without the prior written consent of the State Procurement Director. The vendor will not delegate any duties under this contract to a subcontractor other than a subcontractor named in the contract unless the Office of State Procurement has given written consent to the delegation.

1.10 Cancellation

In the event the State no longer needs the service or commodity specified in the contract or purchase order due to program changes, changes in laws, rules, or regulations, relocation of offices, or lack of appropriated funding, the State may cancel the contract or purchase order by giving the vendor written notice of such cancellation 30 days prior to the date of cancellation.

1.11 Other Governmental Entities

Arkansas Purchasing Law provides that local public procurement units (counties, municipalities, school districts, certain non-profit corporations, etc.) may participate in state purchasing contracts. The contractor therefore must agree to sell to

these local public procurement units at the option of the participants. Unless otherwise stated, all standard and special terms and conditions listed within the contract must be equally applied to such participants.

1.12 Sales Agent Information Form

The vendor must complete and return to OSP the following information for **EACH** Sales Agent being referred to participate on the State Program. OSP reserves the right to determine the appropriateness of the Sales Agent being recommended by the vendor to participate in this Contract.

1. Sales Agent Information			
Company Name	See Exhibit C		
Primary Contact Name			
Primary Contact Phone			
Primary Contact Email			
Physical Address			
	City:	State:	Zip:
2. Letter of Recommendation			
<p>XEROX is required to provide a letter Certifying that the Sales Agent is currently a Full Line Sales Agent, in good standing. The letter should be addressed to Ms Amy Stoddard and delivered to the following address:</p> <p style="text-align: center;">XEROX Image Reproduction Contract Office of State Procurement 1509 West 7th Street, 3rd Floor Little Rock, AR 72201</p>			

Support Requirements

2.0 Price & Commitment

- a) All equipment, software and services offered in this contract must be listed in the Xerox price list, attached to this contract and identified as Exhibit A.
- u) The vendor must sell to all State Agencies, Higher Education Entities, K12 Schools, Local Municipalities, and eligible entities identified in section 1.11 Other Governmental Entities, at the same or greater discounts as identified in this contract.
- c) The vendor price list as provided in this contract is attached as Exhibit A; however, the individual discounts provided by the sales agent for the base machine, ancillary equipment, software and services may at times be greater than those listed in the price list, and attached as Exhibit A.
- d) Price quotes made available to the end user by the vendor prior to purchase, showing the current available discount amount for specific items, must be equal to or greater than the discounts shown in this Manufacture Price Agreement or the most currently available price list attached hereto as Exhibit A.
- e) The vendor will submit to OSP their most currently available price list, as it is published, to be automatically attached to this contract, as new products are introduced and "end of life products" are announced.
- f) New products will be accepted only if they are added to the same category as equally technical specified machines and given similar or greater pricing discount rates. Ancillary equipment, supplies, spare parts, software and services for new machines must also be added to the price list at the same or greater discount rates as equally technical specified machines.
- g) OSP reserves the right to determine the appropriateness of all equipment, software, maintenance and service being offered on the vendor's attached price list and to remove any item that does not fall within the intended scope of this contract.

2.1 Billing/Invoicing

The vendor must include in all invoices the appropriate sales tax. The vendor must send to the "Bill to" contact designated on each order 2 original copies of the invoice. Invoices will reflect the discounts approved and identified in this contract.

2.2 Product Substitutions

The vendor will not be allowed to substitute equipment without prior written consent from the ordering agency. If an item on order has been discontinued or is no longer available, the vendor may offer to substitute another item of equal or greater performance/value at the same price, only with the written permission of the ordering agency may a substitution be made. Email acknowledgement and acceptance of a substitution will constitute written permission.

2.3 Delivery – Title Passage

All products will be shipped F.O.B., ordering agency's destination. Title and risk of loss shall pass from the vendor to the agency upon delivery to the agency's representative at the ordering agency's designated location.

All deliveries must be made during normal state work hours and within the agreed upon number of days unless otherwise agreed upon and coordinated by the agency requesting the equipment. The vendor shall give OSP immediate notice of any anticipated delays or plant shutdowns that will affect delivery. Loss or damage that occurs during shipping, prior to the order being received by the agency, is the vendor's responsibility. Delivery shall be within **30 calendar days** after receipt of the order unless otherwise coordinated with the ordering agency.

Extended delivery dates may be considered when in the best interest of the ordering agency. An agency may request and negotiate with the vendor for shorter-term delivery, at agency's expense if necessary, for emergency orders. The vendor shall bear all risk of loss or damage with respect to returned products except for loss or damage directly attributable to the negligence of the purchasing entity. The vendor is responsible for the pick-up of returned products.

2.4 Acceptance

Inspection and acceptance or rejection of equipment shall be made within 30 days of receipt of equipment. Agencies shall have the option to return any ordered equipment within the 30-day timeframe for any reason. Any equipment returned within this 30 day timeframe, will be returned in new condition, in unopened containers. Agencies shall have 30 days after installation to accept equipment installed by the vendor.

2.5 Optional Maintenance

The vendor will be required to list all available maintenance terms per type of equipment. If utilizing a sales agent, the Sales Agent may, at the request of the customer, coordinate for Xerox to fulfill the requirements for Maintenance directly. Customer may, at any time, request that Xerox assist the Sales Agent directly with maintenance issues.

2.7 Software Support

The vendor will be required to provide all software support. The vendor must be able to provide software support to customers by having Xerox Certified Software Engineer contact customers by phone, within two-hour (2) of notification of software problems.

2.8 Service

The vendor may offer Services directly to the customer. Services offered must be limited to those that are directly associated to the Xerox equipment and/or software listed in this contract. OSP reserves the right to review the list of services being offered and to eliminate any service that is beyond the scope of this contract. The vendor must identify in the table below the discount off retail for services offered.

Acknowledged: [Signature] 20 APR 07

DISCOUNT PERCENTAGES FOR SERVICES

Categories:	% Off Retail for Services
Office Services:	
Asset Management Services for Output devices	10%
Help Desk Services for Output devices	10%
Break-fix Services for Output devices	5%
Business Process Services:	
Image Services	8%
Document Repository Services	5%
Product Lifecycle Services	5%
Packaged Imaging Services	5%
Document Outsourcing and Communication Services:	
Knowledge Extraction Workshops	10%
Production Publishing Services	10%
Off Site Print Services	5%
Packaged DOCS Services	5%
Content Management Software & Services	5%
Note: All services offered under this agreement must have a specified Scope of Work (SOW) document describing all details of required services. Included in the SOW, the specified commercial price will be listed with the corresponding State of Arkansas discounted price. Each SOW will require signature approval of the State of Arkansas Department or Agency approving services to be rendered.	

2.9 Problem Escalation

The vendor must identify below their detailed requirements for Problem Escalation Procedures for hardware and software issues. Failure to provide a Problem Escalation Procedure document to may be grounds for termination.

Hardware Escalation Contact Person:	Phone Number/Email Address:
1. Primary: Xerox hotline & web support (ref. serial number)	800.821.2797 www.xerox.com
2. Second level support also available from 'hotline'	
3. Service Manager: Ken Gunderman	(501) 821-5000; kenneth.gunderman@xerox.com
4. Service Manager NWA: Bob Stone	(479) 422-7406; robert.stone@xerox.com
5. Xerox Sales: Steve Sunwall	(501) 821-5031; steve.sunwall@xerox.com

Software Escalation Contact Person:	Phone Number/Email Address:
1. Primary: Xerox hotline &/or web support	800.821.2797 www.xerox.com
2. Second level support also available from 'hotline'	Second level support (same number)
3.	Hotline will dispatch on-site Xerox analyst, as required
4.	
5.	

2.10 Technical Support

The vendor must identify below their detailed requirements for Technical Support Procedures. Failure to provide a Technical Support Procedure document to may be grounds for contract termination.

Contact Person:	Phone Number/Email Address:
1. Primary: Xerox hotline &/or web support	800.821.2797 www.xerox.com
2.	Second level support (same number)

Software Escalation Contact Person:	Phone Number/Email Address:
1. Primary: Xerox hotline &/or web support	800.821.2797 www.xerox.com
2. Second level support also available from 'hotline'	Second level support (same number)
3.	Hotline will dispatch on-site Xerox analyst, as required
4.	
5.	

2.10 Technical Support

The vendor must identify below their detailed requirements for Technical Support Procedures. Failure to provide a Technical Support Procedure document to may be grounds for contract termination.

Contact Person:	Phone Number/Email Address:
1. Primary: Xerox hotline &/or web support	800.821.2797 www.xerox.com
2.	Second level support (same number)
3.	Hotline will dispatch on-site customer service engineer, as required
4.	
5.	

Technical telephone support must be available 24 hours a day, 7 days a week. This includes a local or toll-free telephone number for access to technical support. Xerox must provide to each customer, information which:

1. Defines provisions of technical support regarding response time for support.
2. Itemizes all products (hardware and software), services, and labor that are excluded from technical support.
3. States any special provisions or requirements to acquire technical support: Must have full service maintenance contract
4. Outlines a plan of action for correcting any problems in acquiring technical support.

2.11 Reporting

The vendor will be required to provide a Contract Activity Report, by the 15th of the month, detailing the activity of the prior month to OSP. The report should cover all contract activity and should list all orders received regardless of their fulfillment or shipping status. The Contract Activity Report must be in Microsoft Excel format and include: Agency name, agency purchase order number, a brief description of items purchased, and order total. Reports outlined in this section should be sent to Amy.Stoddard@dfa.state.ar.us.

2.12 Licensed Use of Software

The vendor must grant the agency a personal, nonexclusive, nontransferable, non-sub-licensable license to internally:

- a) Install and execute the copy of the Software solely:
 - i) To the extent of the authorized activation or authorized usage level and solely for the purpose specified in the Documentation,
 - ii) In the country where the Software was delivered, and
 - iii) With specifically designated Hardware
- b) Use the associated Documentation solely in the function of support; and
- c) Make a single copy of the Software and associated Documentation solely for backup purposes.

The Agency agrees to maintain an accurate record of the whereabouts of the Software and any backup copy. The software publisher and/or its suppliers (as applicable) retain all right, title and interest in and to the Software and Documentation, including any derivatives thereto and copies thereof.

2.13 License Restrictions

Except as expressly authorized in accordance with the licensed use, the agency shall not

- a) Use, copy, adapt, translate, publish, display, sublicense, rent, lease, lend, transfer or distribute the Software, Documentation, or any copy thereof;
- b) Improve, enhance, revise, modify or make any other derivatives of the Software, Documentation or any copy or part thereof; and/or
- c) Merge, link, compile or combine the Software or any part thereof, or any copy thereof, with any other software or other item(s).

The agency shall not reverse assemble, reverse compile, reverse engineer or otherwise translate or decode the Software or any part thereof, or any copy thereof and shall not upload onto the Internet, permit downloading from the Internet or making

the Software accessible to third parties via the Internet.

The agency shall not destroy, remove or otherwise alter any copyright notice(s) on the Software and Documentation, or any copy thereof, and agrees to reproduce any such notice(s) on any copy thereof it makes pursuant to this License.

The agency acknowledges that the Software and Documentation may contain trade secrets and agrees to treat the Confidential Information with the appropriate level of security to ensure that the confidential information is not disclosed.

Vendor may audit by remote polling or other reasonable means to determine Software activation or usage levels. Use beyond the authorized usage or authorized activation level will require the agency to purchase additional licenses to completely cover the number of licenses being used.

2.14 Patents and Copyrights

If a third party claims that the Hardware or Software infringes that party's patent or copyright, the vendor will defend the agency against that claim at the vendors' expense and pay all costs and damages that a court finally awards or are agreed to in settlement of that claim by the vendor, provided that the agency:

- a) Promptly notifies the vendor in writing of the claim, and
- b) Allows the vendor to control the defense and any related settlement negotiations and cooperates with the vendor in conjunction therewith. If such a claim is made or appears likely to be made, the vendor may, but agrees in the case in which an infringement has been found, at its option, to:
 - i) Modify the Hardware or Software so that it is not infringing the claimed patent and/or copyright,
 - ii) Replace the Hardware or Software with functionally equivalent Hardware or Software which is not infringing the claimed patent and/or copyright, or
 - iii) Secure the right for the agency to continue to use the Hardware or Software without infringing the claimed patent and/or copyright.

Notwithstanding any of the foregoing, the vendor shall have no liability or obligation, including, without limitation, to defend or indemnify the agency, with respect to any claim based on or arising from any of the following:

- a) Anything the agency or any third party provides that is incorporated into or used with the Hardware or Software or that the Hardware or Software is incorporated into (except as expressly provided for herein);
- b) Third party hardware or software;
- c) The agency's modification of the Hardware or Software;
- f) The combination, operation, or use of the Hardware or Software with other software, products or items;
- g) Agency's failure to install or have installed changes, revisions or updates as instructed by the vendor; or
- h) Improper use of the Hardware or Software or use outside the scope of this solicitation.

2.15 Intellectual Property Rights

The vendor, on behalf of itself and its subcontractors, reserves all proprietary rights in and to:

- a) All methodologies, designs, engineering details, and other data pertaining to the Services and the materials delivered,
- b) All original works, computer programs, updates developed in the course of providing the Service (except programs developed by the agency),
- c) Discoveries, inventions, patents, know-how and techniques arising out of the Services; and
- d) Any and all products (including software and equipment) developed as a result of the Services.

I. Letter of Certification from Xerox

All Sales Agents are required to provide a letter from the Xerox Business Development Manager, certifying that the Sales Agent is currently a Sales Agent, in *good standing*. The letter should be addressed to Ms Amy Stoddard and delivered to the following address:

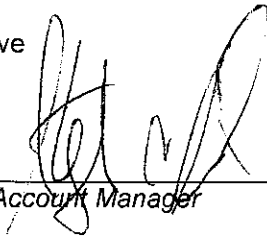
Office of State Procurement
Attn Amy Stoddard
1509 West 7th Street, 3rd Floor
Little Rock, AR 72201

See Exhibit C

II. Xerox Verification

Sales Agents will also be required to meet any other criteria set forth by Xerox to participate as Sales Agent. The following Xerox personnel must be notified and must sign off on any Sales Agent requesting to participate.

Name: Steve Sunwall
Title: Xerox Services and Solutions Executive
Phone Number: 501.821.5031
Email Address: steve.sunwall@xerox.com



Signature: _____

Date: 17 Apr 07

Replace with Name of Account Manager

Arkansas Standard Terms & Conditions

1. **General:** Any special terms and conditions included in this contract override these standard terms and conditions. The standard terms and conditions and any special terms and conditions become part of any contract entered into if any or parts of the bid are accepted by the State of Arkansas.
 2. **Acceptance and Rejection:** Does not apply to this contract form, and therefore has been deleted.
 3. **Bid Submission:** Does not apply to this contract form, and therefore has been deleted.
 4. **Pricing Discounts:** Pricing Discounts are firm and not subject to change unless otherwise specified in the contract.
 5. **Quantities:** The quantities stated in the term contracts are estimates only, and are not guaranteed. The State may order more or less than the estimated quantity on term contracts.
 6. **Brand Name References:** Does not apply to this contract form, and therefore has been deleted.
 7. **Guaranty:** All items bid shall be newly manufactured, in first class condition, latest model and design, including, where applicable, containers suitable for shipment and storage, unless otherwise indicated in the contract. The vendor hereby guarantees that everything furnished hereunder will be free from defects in design, workmanship and material, that if sold by drawing, sample or specification, it will conform thereto and will serve the function for which it was furnished. The vendor further guarantees that if the items furnished hereunder are to be installed by the vendor, such items will function properly when installed. The vendor also guarantees that all applicable laws have been complied with relating to construction, packaging, labeling and registration. The vendor's obligations under this paragraph shall survive for a period of one year from the date of delivery, unless otherwise specified herein.
 8. **Samples:** Does not apply to this contract form, and therefore has been deleted.
 9. **Testing Procedures for Specifications Compliance:** Does not apply to this contract form, and therefore has been deleted.
 10. **Amendments:** This contract cannot be altered or amended after award except as permitted by regulation.
 11. **Taxes and Trade Discounts:** Does not apply to this contract form, and therefore has been deleted.
 12. **Award: Term Contracts:** A Contract Award will be issued to the Vendor. It results in a binding obligation without further action by either party. This award does not authorize shipment. Shipment against a term contract is authorized by the receipt of a Purchase Order from the ordering agency.
- Firm Contracts:** Does not apply to this contract form, and therefore has been deleted.
13. **Length of Contract:** The Contract will show the period of time the term contract will be in effect.
 14. **Delivery on Firm Contracts:** The contract will show the number of days to place a commodity in the ordering agency's designated location under normal conditions. If the vendor cannot meet the stated delivery, alternate delivery schedules may become a factor in the contract. The Office of State Procurement has the right to extend delivery if reasons appear valid. If the date is not acceptable, the agency may buy elsewhere and any additional cost will be borne by the vendor.
 15. **Delivery Requirements:** No substitutions or cancellations are permitted without written approval of the Office of State Procurement. Delivery shall be made during agency work hours only 8:00 A.M. to 4:30 P.M., unless prior approval for other delivery has been obtained from the agency. Packing memoranda shall be enclosed with each shipment.
 16. **Storage:** The ordering agency is responsible for storage if the vendor delivers within the time required and the agency cannot accept delivery.
 17. **Default:** All commodities furnished will be subject to inspection and acceptance of the ordering agency after delivery. Backorders, default in promised delivery, or failure to meet specifications authorize the Office of State Procurement to cancel this contract or any portion of it and reasonably purchase commodities elsewhere and charge full increase, if any, in cost and handling to the defaulting contractor. The vendor must give written notice to the Office of State Procurement and ordering agency of the reason and the expected delivery date. Consistent failure to meet delivery without a valid reason may cause removal from the vendor list or suspension of eligibility for award.
 18. **Variation in Quantity:** The state assumes no liability for commodities produced, processed or shipped in excess of the amount specified on the agency's purchase order.
 19. **Invoicing:** The contractor shall be paid upon the completion of all of the following:
 - a) Submission of an original and the specified number of copies of a properly itemized invoice showing the bid and purchase order numbers, where itemized in the Invitation for Bid,
 - b) Delivery and acceptance of the commodities and
 - c) Proper and legal processing of the invoice by all necessary state agencies. Invoices must be sent to "Invoice To" point shown on the purchase order.
 20. **State Property:** Any specifications, drawings, technical information, dies, cuts, negatives, positives, data or any other commodity furnished to the Vendor hereunder or in contemplation hereof or developed by the vendor for use hereunder shall remain property of the state, be kept confidential, be used only as expressly authorized and returned at the Vendor's expense to the FOB point properly identifying what is being returned.
 21. **Patents or Copyrights:** The Vendor agrees to indemnify and hold the state harmless from all claims, damages and costs including attorneys' fees, arising from infringement of patents or copyrights.

22. **Assignment:** Any contract entered into is not assignable nor are the duties thereunder delegable by either party without the written consent of the other party of the contract.
23. **Other Remedies:** In addition to the remedies outlined herein, the Vendor and the State have the right to pursue any other remedy permitted by law or in equity.
24. **Lack of Funds:** The State may cancel this contract to the extent funds are no longer legally available for expenditures under this contract. Any delivered but unpaid for goods will be returned in normal cognition to the Vendor by the state. If the State is unable to return the commodities in normal condition and there are no funds legally available to pay for the goods, the contractor may file a claim with the Arkansas Claims Commission. If the Vendor has provided services and there are no longer funds legally available to pay for the service, the Vendor may file a claim.
25. **Discrimination:** In order to comply with the provision of Act 954 of 1977, relating to unfair employment practices, the Vendor agrees as follows
- a) the Vendor will not discriminate against any employee or applicant for employment because of race, sex, color, age, religion, handicap, or national origin;
 - b) In all solicitations or advertisements for employees, the Vendor will state that all qualified applicants will receive consideration without regard to race, color, sex, age, religion, handicap, or national origin;
 - c) the Vendor will furnish such relevant information and reports as requested by the Human Resources Commission for the purpose of determining compliance with the statute;
 - d) failure of the Vendor to comply with the statute, the rules and regulations promulgated thereunder and this nondiscrimination clause shall be deemed a breach of contract and it may be cancelled, terminated or suspended in whole or in part;
 - e) the Vendor will include the provisions of items (a) through (d) in every subcontract so that such provisions will be binding upon such subcontractor or vendor.
26. **Contingent Fee:** The Vendor guarantees that he/she has not retained a person to solicit or secure this contract upon an agreement or understanding for a commission, percentage, brokerage or contingent fee, except for retention of bona fide employees or bona fide established commercial selling agencies maintained by the bidder for the purpose of securing business.
27. **Antitrust Assignment:** As part of the consideration for entering into any contract, the Vendor named on the front of this contract, acting herein by the authorized individual or its duly authorized agent, hereby, assigns, sells and transfers to the State of Arkansas all rights, title and interest in and to all causes of action it may have under the antitrust laws of the United States or this state for price fixing, which causes of action have accrued prior to the date of this assignment and which relate solely to the particular goods or services purchased or produced by this State pursuant to this contract.
28. **Disclosure:** Failure to make any disclosure required by Governor's Executive Order 98-04, or any violation of any rule, regulation, or policy adopted pursuant to that order, shall be a material if the terms of this contract. Any Vendor, whether an individual or entity, who fails to make the required disclosure or who violates any rule, regulation, or policy shall be subject to all legal remedies available to the agency.

Contract and Grant Disclosure and Certification Form

Failure to complete all of the following information may result in a delay in obtaining a contract, lease, purchase agreement, or grant award with any Arkansas State Agency.

SOCIAL SECURITY NUMBER **FEDERAL ID NUMBER** **SUBVENDOR:** **SUBVENDOR NAME:**
TAXPAYER ID #: --- --- **OR** 16-046-8020 **Yes** **X** **No**

TAXPAYER ID NAME: Xerox Corporation **IS THIS FOR:** **Goods?** **Services?** **X** **Both?**

YOUR LAST NAME: Sunwall **FIRST NAME:** Stephen **M.I.:** C.

ADDRESS: 17200 Chenal Parkway, Ste 230

CITY: Little Rock **STATE:** AR **ZIP CODE:** 72223 **COUNTRY:** USA

**AS A CONDITION OF OBTAINING, EXTENDING, AMENDING, OR RENEWING A CONTRACT, LEASE, PURCHASE AGREEMENT,
 OR GRANT AWARD WITH ANY ARKANSAS STATE AGENCY, THE FOLLOWING INFORMATION MUST BE DISCLOSED:**

For Individuals *

Indicate below if: you, your spouse or the brother, sister, parent, or child of you or your spouse is a current or former: member of the General Assembly, Constitutional Officer, State Board or Commission Member, or State Employee:

Position Held	Mark (√)		Name of Position of Job Held [senator, representative,	For How Long?		What is the person(s) name and how are they related to you? [i.e., Jane Q. Public. spouse, John Q. Public, Jr., child, etc.]	
	Current	Former		From MM/YY	To MM/YY	Person's Name(s)	Relation
General Assembly							
Constitutional Officer							
State Board or Commission Member							
State Employee							

X None of the above applies

For an Entity (Business) *

Indicate below if any of the following persons, current or former, hold any position of control or hold any ownership interest of 10% or greater in the entity: member of the General Assembly, Constitutional Officer, State Board or Commission Member, State Employee, or the spouse, brother, sister, parent, or child of a member of the General Assembly, Constitutional Officer, State Board or Commission Member, or State Employee. Position of control means the power to direct the purchasing policies or influence the management of the entity.

Position Held	Mark (√)	Name of Position of Job Held	For How Long?	What is the person(s) name and what is his/her % of ownership interest and/or what is his/her position of control?
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	Current	Former		From MM/YY	To MM/YY	Person's Name(s)	Ownership Interest (%)	Position of Control
General Assembly								
Constitutional Officer								
State Board or Commission Member								
State Employee								

None of the above applies

Contract and Grant Disclosure and Certification Form

Failure to make any disclosure required by Governor's Executive Order 98-04, or any violation of any rule, regulation, or policy adopted pursuant to that Order, shall be a material breach of the terms of this contract. Any Vendor, whether an individual or entity, who fails to make the required disclosure or who violates any rule, regulation, or policy shall be subject to all legal remedies available to the agency. As an additional condition of obtaining, extending, amending, or renewing a contract with a state agency I agree as follows:

1. Prior to entering into any agreement with any subcontractor, prior or subsequent to the contract date, I will require the subcontractor to complete a **CONTRACT AND GRANT DISCLOSURE AND CERTIFICATION FORM**. Subcontractor shall mean any person or entity with whom I enter an agreement whereby I assign or otherwise delegate to the person or entity, for consideration, all, or any part, of the performance required of me under the terms of my contract with the state agency.
2. I will include the following language as a part of any agreement with a subcontractor:
Failure to make any disclosure required by Governor's Executive Order 98-04, or any violation of any rule, regulation, or policy adopted pursuant to that Order, shall be a material breach of the terms of this subcontract. The party who fails to make the required disclosure or who violates any rule, regulation, or policy shall be subject to all legal remedies available to the Vendor.
3. No later than ten (10) days after entering into any agreement with a subcontractor, whether prior or subsequent to the contract date, I will mail a copy of the **CONTRACT AND GRANT DISCLOSURE AND CERTIFICATION FORM** completed by the subcontractor and a statement containing the dollar amount of the subcontract to the state agency.

I certify under penalty of perjury, to the best of my knowledge and belief, all of the above information is true and correct and that I agree to the subcontractor disclosure conditions stated herein.

Signature _____

Title: **Services & Solutions Executive_** Date **17 Apr 2007**

Vendor Contact Person: Stephen C. Sunwall

Title: Services and Solutions Executive

Phone No. 501.821.5031

Attachment A
Terms for Optional Maintenance Agreements

These terms will apply when if the agency chooses to purchase an Optional Maintenance Agreement:

1. **Maintenance Services.** Vendor will provide the following Basic Services under warranty or a maintenance agreement:
 - A. **Delivery and Removal.** Vendor will be responsible for all standard delivery and removal charges. Agencies will be responsible for any non-standard delivery or removal charges incurred.
 - B. **Repairs & Parts.** Vendor will make repairs and adjustments necessary to keep Equipment in good working order. Parts required for repair may be new, reprocessed, or recovered. All parts/materials replaced, including as part of an upgrade, will become Vendor's property.
 - C. **Hours & Exclusions.** Vendor will provide Maintenance Services during Vendor's standard working hours, 8 A.M. to 5:00 P.M., Monday through Friday, excluding Vendor-recognized holidays. Agencies agree to give Vendor reasonable access to the Equipment. Maintenance Services shall cover repairs and adjustments required as a result of normal wear and tear or defects in materials or workmanship. Basic Maintenance Services does not include repairs or adjustments related to or affected by the use of options, accessories, or other connected products not serviced by Vendor, as well as any non-Vendor alterations, relocation, service, supplies, or consumables. Agencies agree to use Equipment in accordance with, and to perform all operator maintenance procedures for the Equipment as described in the applicable Vendor provided manuals.
 - D. **Equipment Replacement.** If Vendor is unable to maintain the Equipment, Vendor will replace the Equipment with an identical product or, at Vendor's option, another product of equal or greater capabilities.
 - E. **Installation Site.** Agencies will be required to ensure that the equipment installation site will conform to Vendor's published requirements throughout the term of the Maintenance Agreement.
 - F. **Cartridge Products.** Agencies will be required to use only unmodified copy/print cartridges, and xerographic or fuser modules ("Cartridges") purchased directly from Vendor or its authorized resellers if Vendor is providing Basic Services for Equipment utilizing cartridges designated by Vendor as customer replaceable units. Failure to use such Cartridges will void the applicable equipment warranty.
 - G. **Cartridges.** Cartridges packed with Equipment and replacement Cartridges may be new, remanufactured or reprocessed. Remanufactured and reprocessed Cartridges meet new Cartridge performance standards and contain new and/or reprocessed components. Agencies agree to return all Cartridges to Vendor, at Vendor's expense when using Vendor-supplied shipping labels, for remanufacturing once such Cartridges cease functioning.
 - H. **PC/Workstation Requirements.** Agencies will be required to utilize a PC or workstation that either (1) has been provided by Vendor or (2) meets Vendor's published specifications if receiving Basic Services and/or Software Support for equipment requiring connection to a PC or workstation
 - I. **Equipment Relocations.** Equipment relocations are not covered under Basic Services. However, upon Agency's request Vendor will arrange to relocate the Equipment at Agency's expense.
 - J. **Force Majeure.** Vendor shall not be liable to Agencies during any period in which its performance is delayed or prevented, in whole or in part, by a circumstance beyond its reasonable control, which circumstances include, but are not limited to, the following: act of God (e.g., flood, earthquake, wind); fire; war; act of a public enemy or terrorist; act of sabotage; strike or other labor dispute; riot; misadventure of the sea; inability to secure materials and / or transportation; or, a restriction imposed by legislation, an order or a rule or regulation of a governmental entity. If such a circumstance occurs, Vendor shall undertake reasonable action to notify Agencies of the same.
2. **Software license.**
 - A. Software license will be terminated if Agency no longer use or possess the Equipment.
 - B. If Agencies transfer possession of the Equipment, Vendor will offer the transferee a license to use the Base Software, subject to Vendor's then-applicable license fees.
3. **Software Support.**
 - A. Vendor will make available at no additional charge "Maintenance Releases" of Base or Application Software that primarily incorporate coding error fixes, provided that the release is implemented within six (6) months after being made available to the Agency.
 - B. Agencies will be required to procure at their own expense any additional hardware and/or software from Vendor, or any other entity, in order to implement a new (non-Maintenance Release) of Base or Application Software.
 - C. Vendor will use reasonable efforts, either directly and/or with its vendors, to resolve coding errors or provide workarounds or patches.
 - D. Vendor will not be obligated (1) to support any software that is two or more releases older than Vendor's most current release, or (2) to remedy coding errors if Agency has modified the software.

Exhibit A (pricing with 5 attachments)

- Pricing for Xerox branded equipment and software, excluding Phaser printers, will reference the current GSA contract. The GSA net price will be the State of Arkansas net price (no discount schedule) (Attached)
- Supplies are priced per the current State & Local Consumable Price List with discounts based on quantity. A minimum order charge of \$10 will apply to any order less than \$200.00. (Attached)
- Xerox Global Services and Xerox Business Partner Solutions are custom solutions certified and supported by Xerox Corporation. Published price lists are not available because scope of work cannot be defined until engagement, however, a Statement of Work will include pricing and discounts in all proposals per the schedule referenced in para 2.8 of this contract.
- Analyst and training fees will be per the GSA Professional Services schedule as a net price. (Attached)
- Phaser printers will reference the current published Phaser Printers Price List: **OPB1-S** (attached)
 - All Phaser printers will come with a one year warranty
 - The minimum discount % is zero (-0-)

Exhibit B

SUMMARY

Presents the Xerox philosophy with regard to equal employment, affirmative action and non-discrimination.

POLICY

I. GENERAL

Based on business and moral principles, Xerox is committed to a positive, results-oriented program offering equal employment opportunity to all. It is the intent and resolve of the Corporation to comply with the requirements of the law in the implementation of all facets of equal employment opportunity and affirmative action.

II. NON-DISCRIMINATION

In the recruitment, selection, compensation, training, utilization, upgrading or termination of any individual, or in any other Human Resources-related activities, there will be no discrimination as to race, color, religious belief, sex, age, national origin, citizenship status, marital status, sexual orientation or gender identity. Nor will there be discrimination against veterans of the Vietnam era. Similarly, considering the need for reasonable accommodation to their limitation, Xerox will not discriminate against persons because of their handicap, including disabled veterans. Xerox Corporation also complies with applicable state and municipal statutes and orders.

III. HARASSMENT

Xerox does not practice and will not condone harassment of or retaliation against any employee or applicant on the basis of such individual's disability, race, color, religious belief, sex, age, national origin, citizenship status, marital status, sexual orientation, gender identity, veteran's status, or such individual's exercise of his or her EEO rights (e.g., filing a charge). Employees who believe they are being harassed are encouraged to use the process defined in HR 107.1 Open Door Communications for report and resolution of any incident of harassment.

Sexual harassment of any kind will not be tolerated by Xerox. Employees who believe they are being sexually harassed should refer to HR 201.3, which articulates the Company's policy in regard to sexual harassment and defines the special process for the report and resolution of any incidents of this nature.

IV. AFFIRMATIVE ACTION

Xerox complies with all government requirements for setting up and carrying through Affirmative Action Programs related to the protected classes mentioned in the preceding paragraphs, as well as with all requirements for compliance reports or compliance reviews. Programs, performance, and results relating to Affirmative Action will be monitored to ensure that Corporate and government guidelines in this regard are applied and maintained.

V. ACCOUNTABILITY

Xerox considers the implementation and monitoring of Affirmative Action Programs to be an important part of each manager's responsibility. Consequently, managers are to be evaluated on the effectiveness of their performance in this area. Managers must personally ensure that where appropriate, positive steps are taken to attain measurable results concerning equal employment opportunity and affirmative action within the sphere of their responsibility.

VI. COMMUNICATIONS

The rules of conduct expressed in sections II. and III. will be communicated among all Xerox employees as well as among outside interests who have a business relationship with Xerox.

VII. SETTLEMENT OF COMPLAINTS

See HR 201.1--Settlement of Employee Charges Alleging Discrimination or Unfair Treatment
See HR 201.3--Sexual Harassment
See HR 107.1--Open Door Communications

VIII. AFFIRMATIVE ACTION PLANS

In each establishment where an Affirmative Action Plan is required, that location will prepare a plan conforming in format to the model AAP issued by Corporate AA/EEO. If a unit has a good and sufficient reason to deviate from the model, Corporate AA/EEO must be consulted and approve the deviation prior to implementation.

RESPONSIBILITIES

I. CORPORATE HUMAN RESOURCES

Develop Corporate policy and guide, influence and assist in its implementation.

Develop a model AAP and determine the methodology to be used in the establishment of goals and timetables at the group and operating unit level.

II. GROUP AND OPERATING UNIT MANAGEMENT

Establish procedures to assure that the fundamental rules of conduct in this policy will be implemented and that they will be communicated to employees and, where appropriate, to outside interests who have a business relationship with Xerox.

III. GROUP AND OPERATING UNIT HUMAN RESOURCES

Assist line management in the implementation of this policy.

This policy is subject to the provisions contained in HR 002.

XEROX Human Resources Manual

Subject	Number	HR 201.0
Equal Opportunity / Affirmative Action and Non-Discrimination Policy	Effective Date	June 1, 2001
Policy	Supersedes	HR 201.0
	Dated	October 1, 1993
	Page	1 of 2

Vendor # 100000257

SUMMARY

Presents the Xerox philosophy with regard to equal employment, affirmative action and non-discrimination.

POLICY

I. GENERAL

Based on business and moral principles, Xerox is committed to a positive, results-oriented program offering equal employment opportunity to all. It is the intent and resolve of the Corporation to comply with the requirements of the law in the implementation of all facets of equal employment opportunity and affirmative action.

II. NON-DISCRIMINATION

In the recruitment, selection, compensation, training, utilization, upgrading or termination of any individual, or in any other Human Resources-related activities, there will be no discrimination as to race, color, religious belief, sex, age, national origin, citizenship status, marital status, sexual orientation or gender identity. Nor will there be discrimination against veterans of the Vietnam era. Similarly, considering the need for reasonable accommodation to their limitation, Xerox will not discriminate against persons because of their handicap, including disabled veterans. Xerox Corporation also complies with applicable state and municipal statutes and orders.

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Xerox does not practice and will not condone harassment of or retaliation against any employee or applicant on the basis of such individual's disability, race, color, religious belief, sex, age, national origin, citizenship status, marital status, sexual orientation, gender identity, veteran's status, or such individual's exercise of his or her EEO rights (e.g., filing a charge). Employees who believe they are being harassed are encouraged to use the process defined in HR 107.1 Open Door Communications for report and resolution of any incident of harassment.

Sexual harassment of any kind will not be tolerated by Xerox. Employees who believe they are being sexually harassed should refer to HR 201.3, which articulates the Company's policy in regard to sexual harassment and defines the special process for the report and resolution of any incidents of this nature.

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Xerox considers the implementation and monitoring of Affirmative Action Programs to be an important part of each manager's responsibility. Consequently, managers are to be evaluated on the effectiveness of their performance in this area. Managers must personally ensure that where appropriate, positive steps are taken to attain measurable results concerning equal employment opportunity and affirmative action within the sphere of their responsibility.

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The rules of conduct expressed in sections II. and III. will be communicated among all Xerox employees as well as among outside interests who have a business relationship with Xerox.

XEROX Human Resources Manual

Subject Equal Opportunity / Affirmative Action and Non-Discrimination Policy Policy	Number Effective Date Supersedes Dated Page	HR 201.0 June 1, 2001 HR 201.0 October 1, 1993 2 of 2
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VII. SETTLEMENT OF COMPLAINTS

See HR 201.1--Settlement of Employee Charges Alleging Discrimination or Unfair Treatment
See HR 201.3--Sexual Harassment
See HR 107.1--Open Door Communications

VIII. AFFIRMATIVE ACTION PLANS

In each establishment where an Affirmative Action Plan is required, that location will prepare a plan conforming in format to the model AAP issued by Corporate AA/EEO. If a unit has a good and sufficient reason to deviate from the model, Corporate AA/EEO must be consulted and approve the deviation prior to implementation.

RESPONSIBILITIES

I. CORPORATE HUMAN RESOURCES

Develop Corporate policy and guide, influence and assist in its implementation.

Develop a model AAP and determine the methodology to be used in the establishment of goals and timetables at the group and operating unit level.

II. GROUP AND OPERATING UNIT MANAGEMENT

Establish procedures to assure that the fundamental rules of conduct in this policy will be implemented and that they will be communicated to employees and, where appropriate, to outside interests who have a business relationship with Xerox.

III. GROUP AND OPERATING UNIT HUMAN RESOURCES

Assist line management in the implementation of this policy.

This policy is subject to the provisions contained in HR 002.



GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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For further XEROX product information visit www.XEROX.com

SIN	Payment Plans:	Bill Code	Min	MAX		
51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

NET PRICE

Nuvera 100 / 120 / 144 Digital Production Systems Family of Products:

144PS	Nuvera 144 Digital Production System	\$208,552	\$51,886	\$156,666	
	Nuvera 144 Digital Production System with Embedded Next Generation FreeFlow™ DocuSP Controller (X86) with Single 2.2GHz AMD Opteron processor, 160GB Serial ATA (a.k.a SATA) Drive, CD-RW/DVD-ROM Combo Drive, 1GB Memory (2x512MB DIMMs) and Tyan Thunder K8SD Pro (S2882-D) motherboard (KRD-E), Installation Kit (675K10571), Documentation and Drivers (650K27031), Vertical Trim Strips (675K11090 - Qty 2), Keyboard (BFG), 30 AMP Power Cord (675K10252), Badge - Digital Production System (675K21641), 144ppm License (T7T), Spots Blade Damper Kit (675K32470), FreeFlow™ VI Interpreter Demo Software Kit (300S01619), Module Adjust Kit (675K48430 - Qty 2)				
Required Accessory – You MUST choose ONE of the following:					
• ADOBENC is non-shippable software.					
ADOBENC	Adobe Postscript with PDF (RKC), PPML-Personal Page Markup Language (WDD)	N/C			
SWNC	IPDS Software License (YHP), IPDS Software & Documentation Kit (301K17210) Requires Nuvera 5.0 Software or higher.	N/C			
LCDSWNC	LCDS: LCDS Software License (NCU), LCDS Font & Documentation (301K11443)	N/C			
Required Accessories – You MUST choose ONE of the Following:					
• Remote Data Transfer is non-shippable.					
CONNECT	Enables printeract - Connect (UHK) Transmits service log information.	N/C			
NOTCONNECT	Disables printeract - Not Connect (UHH) No transmittal of service information.	N/C			
Required Accessory – You MUST choose ONE of the following:					
FEEDNC	Feed Module - 4 Tray (UMN), Feed Module Top Cover High Kit (675K10961), Feed Module Cover Kit including upper and lower covers (675K11080)	N/C			
LFFEEDNC	Large Format Feed Module - 2 Tray (WWN), Feed Module Top Cover High Kit (675K10961), Feed Module Cover Kit including upper and lower covers (675K11080)	N/C			
Required Accessory – You MUST choose ONE of the following:					
• PSSW1 is non-shippable software.					
PSSW1	Nuvera 144 Digital Production System Operating System Software, including HP, PCL, TIFF, TCP/IP, IPP, HTTP, SNMP, AppleTalk, Novell (UNE)	\$30,225	\$0	\$30,225	
Required Accessories – You MUST choose ONE of the Following:					
DUAL	Dual Basic Finisher Module:	\$50,375	\$10,075	\$40,300	

The optional accessories shown above are only available for purchase under this contract at the time of initial purchase and are not guaranteed for purchase at any other time.

GSA PRICE LIST

GSA Contract # GS-25F-0062L

October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX		
51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE
	BFM (AEY), BFM Plus (AFA), BFM - Interface Module (AKT), BFM Cover Kit including Upper and Lower Covers (675K11080), 20A Power Cord (675K10550), Vertical Trim Strips (675K11090 - QTY 2), Horizontal Trim Strips (675K11100 - QTY 2), BFM Docking Kit (675K10670)					
	· Requires Next Generation FreeFlow™ DocuSP Controller (X86).					
	· Requires Nuvera 7.0 Software or higher.					
	· Not available with BFMPPLUS, BFMP5, or BFMP52.					
BFMP52	Basic Finisher Module (AEY), BFM Cover Kit including Upper and Lower Covers (675K11080), 20A Power Cord (675K10550), Vertical Trim Strips (675K11090), Horizontal Trim Strips (675K11100)	\$25,187	\$5,037	\$20,150		
	· Requires a Next Generation FreeFlow™ DocuSP Controller (X86).					
	· Requires Nuvera 7.0 Software or higher.					
	· Not available with BFMP5 or BFMDUAL,					
FTMP5	Finishing Transport Module (RUP), Power Cord 120V 20A (675K21690), DFA Enablement (UVM)	\$14,356	\$5,289	\$9,067		
STACKFMPK	Finishing Transport Module with Dual DS5000 Stackers, 4 Tray Feed Module, and LCDS:	\$64,580	\$12,694	\$51,886		
	Finishing Transport Module (RUP), Power Cord 120V 20A (675K21690), DFA Enablement (UVM), High Capacity Stackers, including 4 dollies (POF - Qty 2), Nationalization Kit (650K07131 - Qty 2), LCDS Software License (NCU), LCDS Font & Documentation (301K11443), 2 nd Feed Module - 4 Tray (UMN), 20A Power Cord (675K10550), Vertical Trim Strips (675K11090), Horizontal Trim Strips (675K11100), Feed Module Docking Kit (675K10661)					
	· Requires ADOBENC or IPDSSWNC.					
	· Requires CVR-HIGH if a STACKFMPK is used with a 144PS.					
STACKLFPK	Finishing Transport Module with Dual DS5000 Stackers, Large Format 2 Tray Feed Module and LCDS:	\$64,580	\$12,694	\$51,886		
	Finishing Transport Module (RUP), Power Cord 120V 20A (675K21690), DFA Enablement (UVM), High Capacity Stackers, including 4 dollies (POF - Qty 2), Nationalization Kit (650K07131 - Qty 2), LCDS Software License (NCU), LCDS Font & Documentation (301K11443), 2 nd Feed Module - 2 Tray (WWN), 20A Power Cord (675K10550), Vertical Trim Strips (675K11090), Horizontal Trim Strips (675K11100), Feed Module Docking Kit (675K10661)					
	· Requires ADOBENC or IPDSSWNC.					
	· Requires CVR-HIGH if a STACKLFPK is used with a 144PS.					
STACKPK	Finishing Transport Module with Dual DS5000 Stackers and LCDS :	\$47,352	\$5,541	\$41,811		

The optional accessories shown above are only available for purchase under this contract at the time of initial purchase and are not guaranteed for purchase at any other time.

GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE

	Finishing Transport Module (RUP), Power Cord 120V 20A (675K21690), DFA Enablement (UVM), High Capacity Stackers, including 4 dollies (POF - Qty 2), Nationalization Kit (650K07131 - Qty 2), LCDS Software License (NCU), LCDS Font & Documentation (301K11443)				
	Requires ADOBENC or IPDSSWNC.				
STKFMIPDS	Finishing Transport Module with Dual DS5000 Stackers, 4 Tray Feed Module and IPDS:	\$64,580	\$12,694	\$51,886	
	Finishing Transport Module (RUP), Power Cord 120V 20A (675K21690), DFA Enablement (UVM), High Capacity Stackers, including 4 dollies (POF - Qty 2), Nationalization Kit (650K07131 - Qty 2), IPDS Software License (YHP), IPDS Software & Documentation (301K17210), 2 nd Feed Module - 4 Tray (UMN), 20A Power Cord (675K10550), Vertical Trim Strips (675K11090), Horizontal Trim Strips (675K11100), Feed Module Docking Kit (675K10661)				
	Requires ADOBENC or LCDSSWNC.				
	Requires CVR-HIGH if a STKFMIPDS is used with a 144PS.				
IPDS	Finishing Transport Module with Dual DS5000 Stackers and IPDS:	\$47,352	\$5,541	\$41,811	
	Finishing Transport Module (RUP), Power Cord 120V 20A (675K21690), DFA Enablement (UVM), High Capacity Stackers, including 4 dollies (POF - Qty 2), Nationalization Kit (650K07131 - Qty 2), IPDS Software License (YHP), IPDS Software & Documentation (301K17210)				
	Requires ADOBENC or LCDSSWNC.				
STKLFIPDS	Finishing Transport Module with Dual DS5000 Stackers, Large Format 2 Tray Feed Module and IPDS:	\$64,580	\$12,694	\$51,886	
	Finishing Transport Module (RUP), Power Cord 120V 20A (675K21690), DFA Enablement (UVM), High Capacity Stackers, including 4 dollies (POF - Qty 2), Nationalization Kit (650K07131 - Qty 2), IPDS Software License (YHP), IPDS Software & Documentation (301K17210), 2 nd Feed Module - 2 Tray (WWN), 20A Power Cord (675K10550), Vertical Trim Strips (675K11090), Horizontal Trim Strips (675K11100), Feed Module Docking Kit (675K10661)				
	Requires ADOBENC or LCDSSWNC.				
	Requires CVR-HIGH if a STKLFIPDS is used with a 144PS.				
144PSSCN	Nuvera 144 Digital Production System with Scanner	\$233,740	\$56,924	\$176,816	

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX		
51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE
	Nuvera 144 Digital Production System with Embedded Next Generation FreeFlow™ DocuSP Controller (X86) with Single 2.2GHz AMD Opteron processor, 160GB Serial ATA (a.k.a SATA) Drive, CD-RW/DVD-ROM Combo Drive, 1GB Memory (2x512MB DIMMs) and Tyan Thunder K8SD Pro (S2882-D) motherboard (KRD-E), Installation Kit (675K10571), Documentation and Drivers (650K27031), Feed Module with Scanner (UMM), Feed Module Cover Kit with Upper and Lower Covers (675K11080), Vertical Trim Strips (675K11090 - Qty 2), Keyboard (BFG), 30 AMP Power Cord (675K10252), Badge - Digital Production System (675K21641), 144ppm License (T7T), Spots Blade Damper Kit (675K32470), FreeFlow™ VI Interpreter Demo Software Kit (300S01619), Module Adjust Kit (675K48430 - Qty 2)					
	Required Accessories for 144PSSCN					
Required Accessory – You MUST choose ONE of the following:						
• ADOBENC is non-shippable software.						
ADOBENC	Adobe Postscript with PDF (RKC), PPML-Personal Page Markup Language (WDD)	N/C				
IPDSSWNC	IPDS Software License (YHP), IPDS Software & Documentation Kit (301K17210)	N/C				
	Requires Nuvera 5.0 Software or higher.					
LCDSSWNC	LCDS: LCDS Software License (NCU), LCDS Font & Documentation (301K11443)	N/C				
Required Accessories – You MUST choose ONE of the Following:						
• Remote Data Transfer is non-shippable.						
CONNECT	Enables prInteract - Connect (UHK)	N/C				
	Transmits service log information.					
NOTCONNECT	Disables prInteract - Not Connect (UHH)	N/C				
	No transmittal of service information.					
Required Accessory – You MUST choose ONE of the following:						
• PSSW1 is non-shippable software.						
PSSW1	Nuvera 144 Digital Production System Operating System Software, including HP, PCL, TIFF, TCP/IP, IPP, HTTP, SNMP, AppleTalk, Novell (UNE)	\$30,225	\$0	\$30,225		
Required Accessories – You MUST choose ONE of the Following:						
BFMDUAL	Dual Basic Finisher Module:	\$50,375	\$10,075	\$40,300		
	BFM (AEY), BFM Plus (AFA), BFM - Interface Module (AKT), BFM Cover Kit including Upper and Lower Covers (675K11080), 20A Power Cord (675K10550), Vertical Trim Strips (675K11090 - QTY 2), Horizontal Trim Strips (675K11100 - QTY 2), BFM Docking Kit (675K10670)					
	Requires Next Generation FreeFlow™ DocuSP Controller (X86).					
	Requires Nuvera 7.0 Software or higher.					
	Not available with BFMPLUS, BFMP5, or BFMP52.					

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX	
51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE
BFMPS2	Basic Finisher Module (AEY), BFM Cover Kit including Upper and Lower Covers (675K11080), 20A Power Cord (675K10550), Vertical Trim Strips (675K11090), Horizontal Trim Strips (675K11100)	\$25,187	\$5,037	\$20,150	
	Requires a Next Generation FreeFlow™ DocuSP Controller (X86).				
	Requires Nuvera 7.0 Software or higher.				
	Not available with BFMPS or BFM Dual.				
FTMPS	Finishing Transport Module (RUP), Power Cord 120V 20A (675K21690), DFA Enablement (UVM)	\$14,356	\$5,289	\$9,067	
STACKFMPK	Finishing Transport Module with Dual DS5000 Stackers, 4 Tray Feed Module, and LCDS:	\$64,580	\$12,694	\$51,886	
	Finishing Transport Module (RUP), Power Cord 120V 20A (675K21690), DFA Enablement (UVM), High Capacity Stackers, including 4 dollies (POF - Qty 2), Nationalization Kit (650K07131 - Qty 2), LCDS Software License (NCU), LCDS Font & Documentation (301K11443), 2 nd Feed Module - 4 Tray (UMN), 20A Power Cord (675K10550), Vertical Trim Strips (675K11090), Horizontal Trim Strips (675K11100), Feed Module Docking Kit (675K10661)				
	Requires ADOBENC or IPDSSWNC.				
	Requires CVR-LOW if a STACKFMPK is used with a 144PSSCN.				
STACKLFPK	Finishing Transport Module with Dual DS5000 Stackers, Large Format 2 Tray Feed Module and LCDS:	\$64,580	\$12,694	\$51,886	
	Finishing Transport Module (RUP), Power Cord 120V 20A (675K21690), DFA Enablement (UVM), High Capacity Stackers, including 4 dollies (POF - Qty 2), Nationalization Kit (650K07131 - Qty 2), LCDS Software License (NCU), LCDS Font & Documentation (301K11443), 2 nd Feed Module - 2 Tray (WWN), 20A Power Cord (675K10550), Vertical Trim Strips (675K11090), Horizontal Trim Strips (675K11100), Feed Module Docking Kit (675K10661)				
	Requires ADOBENC or IPDSSWNC.				
	Requires CVR-LOW if a STACKLFPK is used with a 144PSSCN.				
STACKPK	Finishing Transport Module with Dual DS5000 Stackers and LCDS :	\$47,352	\$5,541	\$41,811	
	Finishing Transport Module (RUP), Power Cord 120V 20A (675K21690), DFA Enablement (UVM), High Capacity Stackers, including 4 dollies (POF - Qty 2), Nationalization Kit (650K07131 - Qty 2), LCDS Software License (NCU), LCDS Font & Documentation (301K11443)				
	Requires ADOBENC or IPDSSWNC.				
STKFMIPDS	Finishing Transport Module with Dual DS5000 Stackers, 4 Tray Feed Module and IPDS:	\$64,580	\$12,694	\$51,886	

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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<u>SIN</u>	<u>Payment Plans:</u>	<u>Bill Code</u>	<u>Min</u>	<u>MAX</u>	
51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE
	Finishing Transport Module (RUP), Power Cord 120V 20A (675K21690), DFA Enablement (UVM), High Capacity Stackers, including 4 dollies (POF - Qty 2), Nationalization Kit (650K07131 - Qty 2), IPDS Software License (YHP), IPDS Software & Documentation (301K17210), 2 nd Feed Module - 4 Tray (UMN), 20A Power Cord (675K10550), Vertical Trim Strips (675K11090), Horizontal Trim Strips (675K11100), Feed Module Docking Kit (675K10661)				
	Requires ADOBENC or LCDSSWNC.				
	Requires CVR-LOW if a STKFMIPDS is used with a 144PSSCN.				
STKIPDS	Finishing Transport Module with Dual DS5000 Stackers and IPDS:	\$47,352	\$5,541	\$41,811	
	Finishing Transport Module (RUP), Power Cord 120V 20A (675K21690), DFA Enablement (UVM), High Capacity Stackers, including 4 dollies (POF - Qty 2), Nationalization Kit (650K07131 - Qty 2), IPDS Software License (YHP), IPDS Software & Documentation (301K17210)				
	Requires ADOBENC or LCDSSWNC.				
STKLFIPDS	Finishing Transport Module with Dual DS5000 Stackers, Large Format 2 Tray Feed Module and IPDS:	\$64,580	\$12,694	\$51,886	
	Finishing Transport Module (RUP), Power Cord 120V 20A (675K21690), DFA Enablement (UVM), High Capacity Stackers, including 4 dollies (POF - Qty 2), Nationalization Kit (650K07131 - Qty 2), IPDS Software License (YHP), IPDS Software & Documentation (301K17210), 2 nd Feed Module - 2 Tray (WWN), 20A Power Cord (675K10550), Vertical Trim Strips (675K11090), Horizontal Trim Strips (675K11100), Feed Module Docking Kit (675K10661)				
	Requires ADOBENC or LCDSSWNC.				
	Requires CVR-LOW if a STKLFIPDS is used with a 144PSSNC.				
100PS1	Nuvera 100 Digital Production System	\$126,340	\$54,807	\$71,533	
	Nuvera 100 Digital Production System with Embedded Next Generation FreeFlow™ DocuSP Controller (X86) with Single 2.2GHz AMD Opteron processor, 160GB Serial ATA (a.k.a SATA) Drive, CD-RW/DVD-ROM Combo Drive, 1GB Memory (2x512MB DIMMs) and Tyan Thunder K8SD Pro (S2882-D) motherboard (KRD-E), Installation Kit (675K10571), Documentation and Drivers (650K27030), Vertical Trim Strips (675K11090 - Qty 2), Keyboard (BFG), 30 AMP Power Cord (675K10252), Badge - Digital Production System (675K11131), 100ppm License (RDN), FreeFlow™ VI Interpreter Demo Software Kit (300S01619)				
120PS1	Nuvera 120 Digital Production System	\$164,625	\$67,905	\$96,720	

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GSA PRICE LIST

GSA Contract # GS-25F-0062L

October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX	
51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE

	Nuvera 120 Digital Production System with Embedded Next Generation FreeFlow™ DocuSP Controller (X86) with Single 2.2GHz AMD Opteron processor, 160GB Serial ATA (a.k.a SATA) Drive, CD-RW/DVD-ROM Combo Drive, 1GB Memory (2x512MB DIMMs) and Tyan Thunder K8SD Pro (S2882-D) motherboard (KRD-E), (675K10571), Documentation and Drivers (650K27030), Vertical Trim Strips (675K11090 - Qty 2), Keyboard (BFG), 30 AMP Power Cord (675K10252), Badge - Digital Production System (675K11141), 120ppm License (RDM), FreeFlow™ VI Interpreter Demo Software Kit (300S01619)				
	Required Accessories for 100PS1 / 100PS / 120PS1 / 120PS1				
Required Accessory – You MUST choose ONE of the following:					
• ADOBENC is non-shippable software.					
ADOBENC	Adobe Postscript with PDF (RKC), PPML-Personal Page Markup Language (WDD)	N/C			
IPDSSWNC	IPDS Software License (YHP), IPDS Software & Documentation Kit (301K17210)	N/C			
	Requires Nuvera 5.0 Software or higher.				
LCDSSWNC	LCDS: LCDS Software License (NCU), LCDS Font & Documentation (301K11443)	N/C			
Required Accessories – You MUST choose ONE of the Following:					
• Remote Data Transfer is non-shippable.					
CONNECT	Enables prInteract - Connect (UHK)	N/C			
	Transmits service log information.				
NOTCONNECT	Disables prInteract - Not Connect (UHH)	N/C			
	No transmittal of service information.				
Required Accessory – You MUST choose ONE of the following:					
FEEDNC	Feed Module - 4 Tray (UMN), Feed Module Top Cover High Kit (675K10961), Feed Module Cover Kit including upper and lower covers (675K11080)	N/C			
LFEEEDNC	Large Format Feed Module - 2 Tray (WWN), Feed Module Top Cover High Kit (675K10961), Feed Module Cover Kit including upper and lower covers (675K11080)	N/C			
Required Accessory – You MUST choose ONE of the following:					
• PSSW is non-shippable software.					
PSSW	Nuvera 100 & 120 Digital Production System Operating System Software, including HP, PCL, TIFF, TCP/IP, IPP, HTTP, SNMP, AppleTalk, Novell (UNE)	\$20,150	\$0	\$20,150	
Required Accessories – You MUST choose ONE of the Following:					
BFMDUAL	Dual Basic Finisher Module:	\$50,375	\$10,075	\$40,300	

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX		
51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE
	BFM (AEY), BFM Plus (AFA), BFM - Interface Module (AKT), BFM Cover Kit including Upper and Lower Covers (675K11080), 20A Power Cord (675K10550), Vertical Trim Strips (675K11090 - QTY 2), Horizontal Trim Strips (675K11100 - QTY 2), BFM Docking Kit (675K10670)					
	· Requires Next Generation FreeFlow™ DocuSP Controller (X86).					
	· Requires Nuvera 6.0 Software or higher.					
	· Not available with BFMPPLUS, BFMP5, BFMP52, or BFMDUALUP.					
BFMP52	Basic Finisher Module (AEY), BFM Cover Kit including Upper and Lower Covers (675K11080), 20A Power Cord (675K10550), Vertical Trim Strips (675K11090), Horizontal Trim Strips (675K11100)	\$25,187	\$5,037	\$20,150		
	· Requires a Next Generation FreeFlow™ DocuSP Controller (X86).					
	· Requires Nuvera 6.0 Software or higher.					
	· Not available with BFMP5, BFMDUAL, or BFMDUALUP.					
FTMPS	Finishing Transport Module (RUP), Power Cord 120V 20A (675K21690), DFA Enablement (UVM)	\$14,356	\$5,289	\$9,067		
STACKFMPK	Finishing Transport Module with Dual DS5000 Stackers, 4 Tray Feed Module, and LCDS:	\$64,580	\$12,694	\$51,886		
	Finishing Transport Module (RUP), Power Cord 120V 20A (675K21690), DFA Enablement (UVM), High Capacity Stackers, including 4 dollies (POF - Qty 2), Nationalization Kit (650K07131 - Qty 2), LCDS Software License (NCU), LCDS Font & Documentation (301K11443), 2 nd Feed Module - 4 Tray (UMN), 20A Power Cord (675K10550), Vertical Trim Strips (675K11090), Horizontal Trim Strips (675K11100), Feed Module Docking Kit (675K10661)					
	· Requires ADOBENC or IPDSSWNC.					
	· Requires CVR-HIGH if a STACKFMPK is used with a 100PS1, 100PS, 120PS1, or 120PS.					
STACKLFPK	Finishing Transport Module with Dual DS5000 Stackers, Large Format 2 Tray Feed Module and LCDS:	\$64,580	\$12,694	\$51,886		
	Finishing Transport Module (RUP), Power Cord 120V 20A (675K21690), DFA Enablement (UVM), High Capacity Stackers, including 4 dollies (POF - Qty 2), Nationalization Kit (650K07131 - Qty 2), LCDS Software License (NCU), LCDS Font & Documentation (301K11443), 2 nd Feed Module - 2 Tray (WWN), 20A Power Cord (675K10550), Vertical Trim Strips (675K11090), Horizontal Trim Strips (675K11100), Feed Module Docking Kit (675K10661)					
	· Requires ADOBENC or IPDSSWNC.					
	· Requires CVR-HIGH if a STACKLFPK is used with a 100PS1, 100PS, 120PS1, or 120PS.					
STACKPK	Finishing Transport Module with Dual DS5000 Stackers and LCDS :	\$47,352	\$5,541	\$41,811		

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX	
51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE

	Finishing Transport Module (RUP), Power Cord 120V 20A (675K21690), DFA Enablement (UVM), High Capacity Stackers, including 4 dollies (POF - Qty 2), Nationalization Kit (650K07131 - Qty 2), LCDS Software License (NCU), LCDS Font & Documentation (301K11443)				
	Requires ADOBENC or IPDSSWNC.				
STKFMIPDS	Finishing Transport Module with Dual DS5000 Stackers, 4 Tray Feed Module and IPDS:	\$64,580	\$12,694	\$51,886	
	Finishing Transport Module (RUP), Power Cord 120V 20A (675K21690), DFA Enablement (UVM), High Capacity Stackers, including 4 dollies (POF - Qty 2), Nationalization Kit (650K07131 - Qty 2), IPDS Software License (YHP), IPDS Software & Documentation (301K17210), 2 nd Feed Module - 4 Tray (UMN), 20A Power Cord (675K10550), Vertical Trim Strips (675K11090), Horizontal Trim Strips (675K11100), Feed Module Docking Kit (675K10661)				
	Requires ADOBENC or LCDSSWNC.				
	Requires CVR-HIGH if a STKFMIPDS is used with a 100PS1, 100PS, 120PS1, or 120PS.				
STKIPDS	Finishing Transport Module with Dual DS5000 Stackers and IPDS:	\$47,352	\$5,541	\$41,811	
	Finishing Transport Module (RUP), Power Cord 120V 20A (675K21690), DFA Enablement (UVM), High Capacity Stackers, including 4 dollies (POF - Qty 2), Nationalization Kit (650K07131 - Qty 2), IPDS Software License (YHP), IPDS Software & Documentation (301K17210)				
	Requires ADOBENC or LCDSSWNC.				
STKLFIPDS	Finishing Transport Module with Dual DS5000 Stackers, Large Format 2 Tray Feed Module and IPDS:	\$64,580	\$12,694	\$51,886	
	Finishing Transport Module (RUP), Power Cord 120V 20A (675K21690), DFA Enablement (UVM), High Capacity Stackers, including 4 dollies (POF - Qty 2), Nationalization Kit (650K07131 - Qty 2), IPDS Software License (YHP), IPDS Software & Documentation (301K17210), 2 nd Feed Module - 2 Tray (WWN), 20A Power Cord (675K10550), Vertical Trim Strips (675K11090), Horizontal Trim Strips (675K11100), Feed Module Docking Kit (675K10661)				
	Requires ADOBENC or LCDSSWNC.				
	Requires CVR-HIGH if a STKLFIPDS is used with a 100PS1, 100PS, 120PS1, or 120PS.				
100PSSCN	Nuvera 100 Digital Production System with Scanner	\$151,528	\$59,845	\$91,683	

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX		
51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

	Nuvera 100 Digital Production System with Embedded Next Generation FreeFlow™ DocuSP Controller (X86) with Single 2.2GHz AMD Opteron processor, 160GB Serial ATA (a.k.a SATA) Drive, CD-RW/DVD-ROM Combo Drive, 1GB Memory (2x512MB DIMMs) and Tyan Thunder K8SD Pro (S2882-D) motherboard (KRD-E), Installation Kit (675K10571), Documentation and Drivers (650K27030), Feed Module with Scanner (UMM), Feed Module Cover Kit with Upper and Lower Covers (675K11080), Vertical Trim Strips (675K11090 - Qty 2), Keyboard (BFG), 30 AMP Power Cord (675K10252), Badge - Digital Production System (675K11131), 100ppm License (RDN), FreeFlow™ VI Interpreter Demo Software Kit (300S01619)					
120PSSCN	Nuvera 120 Digital Production System with Scanner	\$189,813	\$72,943	\$116,870		
	Required Accessories for 100PSSCN / 120PSSCN					
Required Accessory – You MUST choose ONE of the following:						
• ADOBENC is non-shippable software.						
ADOBENC	Adobe Postscript with PDF (RKC), PPML-Personal Page Markup Language (WDD)	N/C				
IPDSSWNC	IPDS Software License (YHP), IPDS Software & Documentation Kit (301K17210)	N/C				
Requires Nuvera 5.0 Software or higher.						
LCDSSWNC	LCDS: LCDS Software License (NCU), LCDS Font & Documentation (301K11443)	N/C				
Required Accessories – You MUST choose ONE of the Following:						
• Remote Data Transfer is non-shippable.						
CONNECT	Enables prInteract - Connect (UHK)	N/C				
Transmits service log information.						
NOTCONNECT	Disables prInteract - Not Connect (UHH)	N/C				
No transmittal of service information.						
Required Accessory – You MUST choose ONE of the following:						
• PSSW is non-shippable software.						
PSSW	Nuvera 100 & 120 Digital Production System Operating System Software, including HP, PCL, TIFF, TCP/IP, IPP, HTTP, SNMP, AppleTalk, Novell (UNE)	\$20,150	\$0	\$20,150		
Required Accessories – You MUST choose ONE of the Following:						
BFMDUAL	Dual Basic Finisher Module.	\$50,375	\$10,075	\$40,300		
	BFM (AEY), BFM Plus (AFA), BFM - Interface Module (AKT), BFM Cover Kit including Upper and Lower Covers (675K11080), 20A Power Cord (675K10550), Vertical Trim Strips (675K11090 - QTY 2), Horizontal Trim Strips (675K11100 - QTY 2), BFM Docking Kit (675K10670)					
Requires Next Generation FreeFlow™ DocuSP Controller (X86).						
Requires Nuvera 6.0 Software or higher.						

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX	
51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE

	Not available with BFMPLUS, BFMP5, BFMP52, or BFMDUALUP.				
BFMP52	Basic Finisher Module (AEY), BFM Cover Kit including Upper and Lower Covers (675K11080), 20A Power Cord (675K10550), Vertical Trim Strips (675K11090), Horizontal Trim Strips (675K11100)	\$25,187	\$5,037	\$20,150	
	Requires a Next Generation FreeFlow™ DocuSP Controller (X86).				
	Requires Nuvera 6.0 Software or higher.				
	Not available with BFMP5, BFMDUAL, or BFMDUALUP.				
FTMPS	Finishing Transport Module (RUP), Power Cord 120V 20A (675K21690), DFA Enablement (UVM)	\$14,356	\$5,289	\$9,067	
STACKFMPK	Finishing Transport Module with Dual DS5000 Stackers, 4 Tray Feed Module, and LCDS:	\$64,580	\$12,694	\$51,886	
	Finishing Transport Module (RUP), Power Cord 120V 20A (675K21690), DFA Enablement (UVM), High Capacity Stackers, including 4 dollies (POF - Qty 2), Nationalization Kit (650K07131 - Qty 2), LCDS Software License (NCU), LCDS Font & Documentation (301K11443), 2 nd Feed Module - 4 Tray (UMN), 20A Power Cord (675K10550), Vertical Trim Strips (675K11090), Horizontal Trim Strips (675K11100), Feed Module Docking Kit (675K10661)				
	Requires ADOBENC or IPDSSWNC.				
	Requires CVR-LOW if a STACKFMPK is used with a 100PSSCN or 120PSSCN.				
STACKLFPK	Finishing Transport Module with Dual DS5000 Stackers, Large Format 2 Tray Feed Module and LCDS:	\$64,580	\$12,694	\$51,886	
	Finishing Transport Module (RUP), Power Cord 120V 20A (675K21690), DFA Enablement (UVM), High Capacity Stackers, including 4 dollies (POF - Qty 2), Nationalization Kit (650K07131 - Qty 2), LCDS Software License (NCU), LCDS Font & Documentation (301K11443), 2 nd Feed Module - 2 Tray (WWN), 20A Power Cord (675K10550), Vertical Trim Strips (675K11090), Horizontal Trim Strips (675K11100), Feed Module Docking Kit (675K10661)				
	Requires ADOBENC or IPDSSWNC.				
	Requires CVR-LOW if a STACKLFPK is used with a 100PSSCN or 120PSSCN.				
STACKPK	Finishing Transport Module with Dual DS5000 Stackers and LCDS :	\$47,352	\$5,541	\$41,811	
	Finishing Transport Module (RUP), Power Cord 120V 20A (675K21690), DFA Enablement (UVM), High Capacity Stackers, including 4 dollies (POF - Qty 2), Nationalization Kit (650K07131 - Qty 2), LCDS Software License (NCU), LCDS Font & Documentation (301K11443)				
	Requires ADOBENC or IPDSSWNC.				
MIPDS	Finishing Transport Module with Dual DS5000 Stackers, 4 Tray Feed Module and IPDS:	\$64,580	\$12,694	\$51,886	

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX		
51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

	Finishing Transport Module (RUP), Power Cord 120V 20A (675K21690), DFA Enablement (UVM), High Capacity Stackers, including 4 dollies (POF - Qty 2), Nationalization Kit (650K07131 - Qty 2), IPDS Software License (YHP), IPDS Software & Documentation (301K17210), 2 nd Feed Module - 4 Tray (UMN), 20A Power Cord (675K10550), Vertical Trim Strips (675K11090), Horizontal Trim Strips (675K11100), Feed Module Docking Kit (675K10661)					
	Requires ADOBENC or LCDSSWNC.					
	Requires CVR-LOW if a STKFIPDS is used with a 100PSSCN or 120PSSCN.					
STKIPDS	Finishing Transport Module with Dual DS5000 Stackers and IPDS:	\$47,352	\$5,541	\$41,811		
	Finishing Transport Module (RUP), Power Cord 120V 20A (675K21690), DFA Enablement (UVM), High Capacity Stackers, including 4 dollies (POF - Qty 2), Nationalization Kit (650K07131 - Qty 2), IPDS Software License (YHP), IPDS Software & Documentation (301K17210)					
	Requires ADOBENC or LCDSSWNC.					
STKLFIPDS	Finishing Transport Module with Dual DS5000 Stackers, Large Format 2 Tray Feed Module and IPDS:	\$64,580	\$12,694	\$51,886		
	Finishing Transport Module (RUP), Power Cord 120V 20A (675K21690), DFA Enablement (UVM), High Capacity Stackers, including 4 dollies (POF - Qty 2), Nationalization Kit (650K07131 - Qty 2), IPDS Software License (YHP), IPDS Software & Documentation (301K17210), 2 nd Feed Module - 2 Tray (WWN), 20A Power Cord (675K10550), Vertical Trim Strips (675K11090), Horizontal Trim Strips (675K11100), Feed Module Docking Kit (675K10661)					
	Requires ADOBENC or LCDSSWNC.					
	Requires CVR-LOW if a STKLFIPDS is used with a 100PSSCN or 120PSSCN.					
SMARTsend™ and SMARTsend Professional™ Version 2.1						
	• SMARTsend™ and SMARTsend Professional™ 2.1 are part of the FreeFlow SMARTsend Office suite of products.					

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE

	<ul style="list-style-type: none"> The solution requires a customer provided server that meets Xerox specifications. Customer must have at least one scanning enabled WorkCentre Pro or Document Centre for input to the solution (new or in-place equipment). The software is compatible with the following Xerox WorkCentre Pro and Document Centre System equipment: DC420/426/430/440, DC432/425, WCP123/128, WCP32/40, WCP2128/2636/3545, DC535/545/555, WCP35/45/55, WCP35H/45H/55H, DC240/255/265, DC460/470/480/490, WCP65/75/90, WC7132, WC7655/7665, WC4150's and applicable 'C' market codes or upgraded equivalent. For any additional questions regarding eligible scanning enablement on the devices, contact Vicki Shaw (8*223-1795). 				
	<ul style="list-style-type: none"> SMTSND21 and SMTSNPD21 available for SNB transactions, and select XTI transactions only per MA239 and MA240. Trials, No Risk, Rental transactions NOT allowed. Standard and Extended Warranty do not apply. 				
<ul style="list-style-type: none"> SMTSND21 and SMTSNPD21 are serialized standalone mainframes, customer installable and shipped directly to customer via air/DHL ground from both PDC locations. 					
Product Code	Description				
<u>Sale Pricing</u>					
SMTSND21	SMARTsend 2.1 with 5 Device Licenses (EBM)	\$1,409	\$503	\$906	
SMTSNPD21	SMARTsend Professional 2.1 with 5 Device Licenses (EBN)	\$4,230	\$1,007	\$3,223	
Optional Accessories:					
EBT	SMARTsend Optional Destination Connectors (EBT), includes Optional Destination Connectors to Interwoven (iManage), Hummingbird, Documentum, Open Text LiveLink and TRIM	\$1,510	\$0	\$1,510	
BAD	5 Additional SMARTsend 2.0 Device Licenses. May order up to 5.	\$502	\$0	\$502	
BAE	15 Additional SMARTsend 2.0 Device Licenses. May order up to 5.	\$1,157	\$0	\$1,157	
BAF	50 Additional SMARTsend 2.0 Device Licenses. May order up to 5.	\$2,517	\$0	\$2,517	
<u>Maintenance/Support Pricing</u>					
Purchase of Maintenance/Support contract is <u>mandatory</u> for SMARTsend products.					
Leased contracts require that annual support be included in the purchase for the entire term of the lease. Billing Frequency for Commercial and S&L is Annual in Advance.					
Charge					
X9D1					
SMTSND21	SMARTsend 2.1 with 5 Device Licenses	\$1,409	\$503	\$906	
SMTSNPD21	SMARTsend Professional 2.1 with 5 Device Licenses	\$4,230	\$1,007	\$3,223	
All Accys		N/C			
OFFICE FAX PRO 1.0					
	<ul style="list-style-type: none"> OFFAXPRO network fax system is a fully integrated solution that provides fax submission from the desktop, outbound walk-up capabilities from the WorkCentre Pro products and the capability to route all incoming faxes to an MFD or route via E-Mail back to a desktop. 				

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE

	<ul style="list-style-type: none"> OFFAXPRO supports the following products; 2101ST, 4140, 4590. Docucolor- M24, 1632, 2240, M118I. WorkCentre- WC2424, M20I. 				
WorkCentre Pro – 35, 45, 55, 65, 75, 90, 123, 128, 133, 165, 175, 32, 40, 2128, 2636, 3545, 232, 238, 245, 255, 365, 275.					
Document Centre – DC220, 230, 255, 265, 332, 340, 420, 425, 432, 440, 460, 470, 480, 490, 535, 545, 555.					
	<ul style="list-style-type: none"> OFFAXPRO solution "requires a customer provided server that meets Xerox' specifications. The solution is only available on the WCP35/45/55, WCP35H/45H/55H, WCPS32/40, WCP65/75/90 and associated 'C' market codes, or upgraded equivalent configurations that have been enabled with the applicable Fax Server Integration accessories below; 				
WCP35/45/55/35H/45H/55H: INTWFXPK or SCNTWFXPK WCPS32/40: CFAX, C-ADDFAX and CSCANFAX					
WCP65/75/90: SRVFAX, SCNEMLFAX and SRVFAXUPG"					
	<ul style="list-style-type: none"> OFFAXPRO available for SNB transactions only, Trials, No Risk, Rental, XTI transactions NOT allowed. 				
	<ul style="list-style-type: none"> OFFAXPRO requires purchase of at least one License level and either Single or Dual Line Fax Pack (see 'Required' accessories). 				
	<ul style="list-style-type: none"> Standard and Extended Warranty does not apply. 				
	<ul style="list-style-type: none"> OFFAXPRO is a serialized standalone mainframe, Customer Installable and shipped directly to customer via Airborne ground from PDC's. 				
Product Code	Description				
	<u>Sale Pricing</u>				
OFFAXPRO	Office Fax Pro 1.0 CD Pack (VLC, 300S01860)	\$2,518	\$327	\$2,191	
'Required' Accessories - Must Choose At Least One:					
VLE	Office Fax Pro Device License – 1 per MFD (VLE)	\$604	\$0	\$604	
VLF	Office Fax Pro Device License – 1 per 5 MFD (VLF)	\$2,896	\$0	\$2,896	
VLG	Office Fax Pro Device License – 1 per 10 MFD (VLG)	\$5,541	\$0	\$5,541	
'Required' Accessories - Must Choose One:					
1LINEOFF	Single Line Fax Pack includes Single Line Card and Server Software (498N00422)	\$1,410	\$0	\$1,410	
2LINEOFF	Dual Line Fax Pack includes Dual Line Card and Server Software (498N00423)	\$1,712	\$0	\$1,712	
Optional Accessories:					
X2LINEOFF	Dual Line Fax Pack includes Dual Line Card and Server Software (498N00423)	\$1,712	\$0	\$1,712	
2X2LINEOFF	2 nd Dual Line Fax Pack includes Dual Line Card and Server Software (498N00423)	\$1,712	\$0	\$1,712	
OFFAXPRO	Office Fax Pro 1.0 CD Pack (VCL, 300S01860)	\$2,518	\$327	\$2,191	
All Accys		N/C			
DOCUSHARE V5.x					

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX	
51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE

	<ul style="list-style-type: none"> CD ROM that is shipped upon order enables customer to install software. A notice is included which directs customer to contact the Xerox DocuShare Business Partner Teleweb Ctr. (1-800-735-7749) for the applicable License key generation. This activity requires customer's server ID. 				
	<ul style="list-style-type: none"> DSHR5 and DSHR5-CPX software are serialized mainframes and are customer installable. Install and training services are billable. 				
	<ul style="list-style-type: none"> Purchase of Maintenance/Support contract is <u>Mandatory</u>. 				
	<ul style="list-style-type: none"> Maintenance / Support Billing Frequency: Commercial and S&L Annual in advance. 				
	<ul style="list-style-type: none"> Standard Warranty and Extended Warranty is not applicable. Rental, Trial, XTI, CTI/CRP and No Risk transactions <u>not</u> allowed. 				
Product Code	Description				
	Sale Pricing				
DSHR5	DocuShare Software V5.0 (CHX) with 20 Read/Write/Manage User Client Access Licenses (Cals) and 20 Concurrent Guest Access Licenses	\$3,627	\$363	\$3,264	
Optional Accessories					
CKA	DocuShare v5.0 Read/Write/Manage 10 User CAL + 10 Concurrent Guest License (CKA)	\$1,813	\$181	\$1,632	
CKB	DocuShare v5.0 Read/Write/Manage 100 User CAL + 100 Concurrent Guest License (CKB)	\$18,135	\$1,814	\$16,321	
CLB	DocuShare V5.0 Archive Server – includes 2x the number of CALS enabled on the primary DocuShare server (CLB)	\$7,556	\$756	\$6,800	
CMB	DocuShare V5.0 Incremental Server License (CMB)	\$5,037	\$504	\$4,533	
CLX	DocuShare V5.0 Records Manager Server (CLX) – supports up to 100 named users on server.	\$20,150	\$2,015	\$18,135	
CLA	DocuShare V5.0 Unlimited Guest Access (CLA)	\$20,150	\$2,015	\$18,135	
DSHR5-CPX	DocuShare Software V5.0 (CMX) with 100 Read/Write/Manage User Client Access Licenses (CALs), 100 Concurrent Guest Access Licenses, DocuShare Records Manager and DocuShare Archive Server w/200 CALs	\$36,270	\$3,627	\$32,643	
Optional Accessories					
CXH	DocuShare V5.0 Read/Write/Manage 10 User CAL +10 Concurrent Guest License +20 DocuShare Archive Server CALs (CXH)	\$3,627	\$363	\$3,264	
CNA	DocuShare V5.0 Read/Write/Manage 100 User CAL +100 Concurrent Guest License +200 DocuShare Archive Server CALs (CNA)	\$36,270	\$3,627	\$32,643	
CPA	DocuShare V5.0 Incremental Server License (CPA)	\$5,037	\$504	\$4,533	
CNX	DocuShare V5.0 Unlimited Guest Access (CNX)	\$20,150	\$2,015	\$18,135	
Mid Range Color / Connectivity Price List:					
cuColor 12 & Controllers					

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

DocuColor 12 CP Product Configurations						
▪ This mainframe and accessories is Carrier installable unless otherwise noted.						
DCOL12	DocuColor 12 Copier (FU2) with DADH, Simple Catch Tray, Left Work Surface, Install kit, and Nationalization Kit (650S23893)	\$25,993	\$6,649	\$19,344		
You May choose ONE of the following DocuColor12 Optional Accessories:						
DC12FIN	In-line Stapler Finisher (RV8, 650S29735)	\$2,216	\$0	\$2,216		
GF6	500 Sheet Catch Tray /OCT	\$153	\$0	\$153		
You May choose ANY of the following DocuColor12 Optional Accessories:						
EPCKIT	Electronic Pre Collation (EPC) Kit (FKP, 650K18570)	\$1,007	\$0	\$1,007		
D12EDIT	Edit Pad (GC0, 650S28223) CSE required for installation	\$1,526	\$0	\$1,526		
FT4	High Capacity Feeder	\$1,017	\$0	\$1,017		
KM6	Convenience Stapler	\$508	\$0	\$508		
VM0	Edit Pad Top Mounting Kit CSE required for installation	\$508	\$0	\$508		
DCQPSIGN	DocuColor Quick Print Sign (98K88001)	\$305	\$0	\$305		
GL1	Foreign Interface Kit CSE required for installation	\$153	\$0	\$153		
MC4	Mobility Plate	N/C				
HM1	Platen Cover Kit	N/C				
FIERY X12e Product Configurations						
▪ This mainframe and accessories is Carrier installable unless otherwise noted.						
▪ Supports DocuColor 12 Configurations.						
X12e	Fiery X12e Controller (VTL)	\$8,558	\$3,521	\$5,037		
You May choose ANY of the following X12e Optional Accessories:						
X12EFACI	FACI (NM5) & FACI Enablement (VTM)	\$3,052	\$0	\$3,052		
NWU	Furniture Stand	\$755	\$0	\$755		
PROFILER	EFI Color Profiler (301N17590)	\$2,216	\$0	\$2,216		
DTP32S2	X-Rite Series 2 Densitometer (098N01739)	\$2,115	\$0	\$2,115		
FIERY EX12 Product Configurations						
▪ This mainframe and accessories is Carrier installable unless otherwise noted.						
▪ Supports DocuColor 12 Configurations						
▪ Densitometer option is required if connecting to a DocuColor 12LP						
EX12	EFI Fiery X12 Controller (HHP)	\$18,467	\$6,377	\$12,090		
You May choose ANY of the following EX12 Optional Accessories:						
GRAPHKIT	Graphics Art Kit	\$4,533	\$0	\$4,533		
EX12INT	Fiery Advanced Controller interface (HHU, NM5)	\$3,022	\$0	\$3,022		
DTP32S2	X-Rite Series 2 Densitometer (098N01739)	\$2,115	\$0	\$2,115		
EX12NP2XP	NT to XPe Upgrade Kit CSE required for installation	\$0	\$0	\$0		
HHR	256 MB Upgrade CSE required for installation	\$251	\$0	\$251		
HPK	FACI Furniture Stand	\$765	\$0	\$765		
FVK	EFI Densitometer Calibration Kit	\$967	\$0	\$967		
LW3	Token Ring Connectivity Kit	\$508	\$0	\$508		
Splash G5 G640 Product Configurations						

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE

▪ This mainframe and accessories is Carrier installable unless otherwise noted.					
▪ Supports DocuColor 12 configurations.					
G640S	Splash G5 G640 System (TWK)	\$23,676	\$6,045	\$17,631	
G640B	Splash G5 G640 Board Kit (UDG)	\$18,135	\$4,433	\$13,702	
You May choose ANY of the following X12e Optional Accessories:					
G35STAND	Furniture Stand w/ anti-tilt bracket (NWU, 498N00363)	\$755	\$0	\$755	
DocuColor 3535 and Controllers					
DocuColor 3535 Product Configurations					
▪ This mainframe and accessories is Carrier installable unless otherwise noted.					
▪ These products are pre-configured in the VALO					
▪ One of the DocuColor 3535 Network Controllers IS required					
DC3535	DocuColor 3535 IOT (LVG) w/ Scanner/DADF (MWD), C-rack (ULT) and Nationalization kit (650K20003) & 7 th Generation Color kits (675K10180 Left Shelf & Mounting Kit, 675K10150 Right Shelf Install Kit, 675K10280 Rear Wall Mounting Kit, 498K05060 Rear Wall Kit, 498K05051 FIB Install kit), Drum Cartridges (13R00579, quantity of 4). Version #5	\$21,157	\$8,055	\$13,102	09/01/06
You MUST choose 1 Paper Tray Configuration:					
NKT	3 Tray Module	\$1,007	\$0	\$1,007	
NKU	Hi Cap Feeder - 2 tray module	\$2,015	\$0	\$2,015	
You May choose ANY of the following DC3535 Optional Accessories:					
OFFINSHR	Finisher (URE)	\$2,015	\$706	\$1,309	
FIDEVICE	Foreign Interface Kit (498K14460) CSE required for installation	\$151	\$0	\$151	
DCQPSIGN	DocuColor Quick Print Sign (98K88001)	\$305	\$0	\$305	
D250STPLR	Convenience Stapler (498K08250)	\$301	\$0	\$301	
498K04110	Mobility Plate	N/C			
VIGROUPA**	FF VI Interpreter SW (NWR)	\$5,037	\$2,519	\$2,518	
NWT**	FreeFlow VI Designer SW & License	\$3,521	\$0	\$3,521	
** FreeFlow accessories are only available when ordering a DC3535 with an EXP3535 or a CXP3535e Controller.					
DocuColor 3535 Network Controller Configurations					
▪ This mainframe and accessories is Carrier installable unless otherwise noted.					
▪ One of these Network Controllers is required when ordering the DC3535 Market code					
EFI					
EX3535	Fiery EX3535 Controller (RFW) for the DC3535	\$17,631	\$8,564	\$9,067	11/01/06
You May choose ANY of the following Fiery EX3535 Optional Accessories:					
NWU	Furniture Stand	\$755	\$0	\$755	
FVK	EFI Densitometer Calibration Kit	\$967	\$0	\$967	
EFILER	EFI Color Profiler (301N17590)	\$2,216	\$0	\$2,216	

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GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE
DTP32S2	X-Rite Series 2 Densitometer (098N01739)	\$2,115	\$0	\$2,115	
EX35INT	Advanced Controller Interface Kit (NM5, 301N11080)	\$3,022	\$0	\$3,022	
	CSE required for installation				
GRAPHKIT	Graphics Art Kit (301N11010)	\$4,533	\$0	\$4,533	
Creo					
CXP3535E	Creo 3535e Controller (ULW) for the DC3535	\$20,150	\$8,060	\$12,090	
You May choose ANY of the following Creo 3535e Optional Accessories:					
CXPSTAND	Furniture Stand	\$755	\$0	\$755	
SAFEDISK	Safe Disk (VNT)	\$4,030	\$0	\$4,030	
DocuColor 240/250 & Controllers					
DocuColor 240 /250 Product Configurations					
<ul style="list-style-type: none"> These products are pre-configured in the VALO This mainframe and accessories are DR/Carrier installable unless otherwise noted. 					
The DocuColor 240/250 can be order as either a Printer/ Copier or as a Copier only.					
Copier Only					
Version:					
<ul style="list-style-type: none"> You do not need to order the Bustled Fiery Network Controller or one of the new Stand Alone Color Servers Do not use the DocuColor 240 / 250 'X' print engine market codes when ordering as a Copier only. 					
Printer/Copier					
Version:					
<ul style="list-style-type: none"> To enable as a Printer/Copier, you must also order the Bustled Fiery Network Cntrlr or one of the Stand Alone Color Controllers. Note matrix at end of this price list for market code comp coverage explanation. 					
D240G	DocuColor 240 (VGW) includes scanner, DADF, 4 paper trays, 250 sheet bypass tray, Nationalization Kit (650S37560), Speed Kit (W88), Full Color Web UI (VVC), Full Color Web UI Mount Kit (675K21800), Waste Toner Bottle (008R12990), Corotron Assembly (013R00604) V/L	\$31,937	\$9,470	\$22,467	
	D240o – NAAO Ofc Specialist				
	D240x – for External DFE				
	D240xo - NAAO Ofc Specialist External DFE				
D250G	DocuColor 250 (VGW) includes scanner, DADF, 4 paper trays, 250 sheet bypass tray, Nationalization Kit (650S37560), Full Color Web UI (VVC), Full Color Web UI Mount Kit (675K21800), Waste Toner Bottle (008R12990), Corotron Assembly (013R00604).	\$37,630	\$9,213	\$28,417	
	D250o - NAAO Ofc Specialist				
	D250x – for External DFE				
	D250xo - NAAO Ofc Specialist External DFE				
You MUST choose ONE Finishing Option:					
D250OCT	Offset Catch Tray & Right Wing Kit (497K02420, 497K02450)	\$302	\$0	\$302	
VKM	Advanced Finisher – includes hole punch	\$3,017	\$801	\$2,216	
VKP	Professional Finisher - includes booklet maker and hole punch	\$5,032	\$1,204	\$3,828	
You May choose ANY of the following D240/D250 Optional Accessories:					

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX	
51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE
VKK	High Cap Feeder (2000 sheets)	\$2,015	\$0	\$2,015	
D250STPLR	Convenience Stapler (498K08250)	\$301	\$0	\$301	
FIDEVICE	Foreign Interface Kit (498K14460) CSE required for installation	\$151	\$0	\$151	
DCQPSIGN	DocuColor Quick Print Sign (98K88001)	\$305	\$0	\$305	
VIGROUPB	FF VI Interpreter SW (NWR)	\$10,075	\$5,038	\$5,037	
NWT	FreeFlow VI Designer SW & License	\$3,521	\$0	\$3,521	
MPLATEIOT	Mobility Plate for IOT	\$0	\$0	\$0	
MPLATEFIN	Mobility Plate for Advanced or Professional Finisher	\$0	\$0	\$0	
D250OHCF	Oversized High Capacity Feeder (AKC, 675K53560) CSE required for installation	\$3,526	\$0	\$3,526	
MPLATOHCF	D240 /D250 OHCF Mobility Plate (498K14390)	\$0	\$0	\$0	
DocuColor 240 /250 v1.1 Bustled Controller Configuration					
▪ The mainframe and accessories are Carrier installable					
▪ One of these Network Controllers is required when ordering the D240/D250 non 'X' Market codes					
D250EFI2	DocuColor 240 / 250 V1.1 Bustled EFI Controller (AXA)	\$7,047	\$0	\$7,047	
D250EFI2o	DocuColor 240 / 250 V1.1 Bustled EFI Controller (AXA) for NAAO Office Specialists				
You May choose ANY of the following D250EFI Optional Accessories:					
SECERASE	Secure Erase (301N17600)	\$1,002	\$0	\$1,002	
PROFILER	EFI Color Profiler (301N17590)	\$2,216	\$0	\$2,216	
512MB	512MB Memory (BDN) CSE required for installation	\$856	\$0	\$856	
IMPOSE2	Impose v2.5 (BER)	\$2,569	\$0	\$2,569	
DTP32	X-Rite Series 2 Densitometer (BTP)	\$2,115	\$0	\$2,115	
SPLRPXI	Splash RPXi for the 24/250 EFI (301N17850)	\$16,120	\$4,030	\$12,090	
DocuColor 240 /250 Stand Alone/External Controller Configurations					
§ The mainframe and accessories are Carrier installable unless otherwise noted					
§ As a Printer/Copier, one of these Network Controllers is required when ordering the D240X/D250X Market codes (see matrix on page 5)					
EFI					
EXP2502	DocuColor 240 / 250 EFI Controller v1.1 (BMK)	\$21,157	\$6,146	\$15,011	
EXP2502o	DocuColor 240 / 250 EFI Controller v1.1 (BMK) for NAAO Office Specialists				
You May choose ANY of the following Fiery EXP250 Optional Accessories:					
BPG	Advanced Interface Package	\$4,030	\$0	\$4,030	
BEX	Hard Drive Security Option CSE required for installation	\$1,002	\$0	\$1,002	
BMV	1 GiG (2x512MB) Memory Option CSE required for installation	\$1,561	\$0	\$1,561	
PROFILER	EFI Color Profiler (301N17590)	\$2,216	\$0	\$2,216	
DTP32	X-Rite Series 2 Densitometer (BTP)	\$2,115	\$0	\$2,115	
...T	Graphic Arts Premium Edition S Series Option (498N00674)	\$6,246	\$0	\$6,246	

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

Technology | Document Management | Consulting Services

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SIN	Payment Plans:	Bill Code	Min	MAX	
51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE
EXPPRINT2	Production Print Package (301N17890)	\$8,060	\$0	\$8,060	
Creo					
CX2502	DocuColor 240 / 250 Creo Spire Controller (YCC)	\$19,142	\$5,541	\$13,601	
CX250o2	DocuColor 240 / 250 Creo Spire Controller (YCC) for NAAO Office Specialists				
You May choose ANY of the following Creo CX250 Optional Accessories:					
YCD	Creo Control Station Option	\$4,030	\$0	\$4,030	
YCE	Professional Feature SW Upgrade (requires YCD Control Station Option)	\$10,075	\$2,015	\$8,060	
YGE	SafeDisk SA - Removable Disks are locked into the Safe Disk trays – and may be removed and locked up at the end of the day. <i>This option requires the Control Station Option – but not the Professional Feature Upgrade Option.</i>	\$4,030	\$0	\$4,030	
CSE required for installation					
Freeflow DocuSP					
DXP2502	DocuColor 250 Freeflow DXP Controller (BTG), with LCD Color Monitor (498K12350), Server Software license (CAN), Power Strip Kit (098K73120), Spectrophotometer Kit (498K14380), and DocuSP 51.xx software kit (301K17510).	\$27,353	\$7,959	\$19,394	
You May choose ANY of the following DXP2502 Optional Accessories:					
DXPSTND	Stand (PWR)	\$1,259	\$0	\$1,259	
DC6KCABLE	DOCUSP Cable Ext Kit (498K03410)	\$125	\$0	\$125	
FaxCentre					
FaxCentre F110 This product is customer installable					
Cash (1195) and Credit Card (1190) Sale transactions only. Financed Transaction ARE NOT allowed					
F110	FaxCentre 110 (VFC)	\$785	\$236	\$549	
You May Choose One of the following Shipping Options					
1DAYAIR	Next Day Air Delivery (VFR)	\$57	\$0	\$57	
DRCINST	Carrier Delivery & Install option (TRM)	\$125	\$0	\$125	
You May Choose ANY of the following F110 Optional Accessories					
CSEINSTAL	CSE Install Option (UVY)	\$225	\$100	\$125	
CopyCentre					
CopyCentre 20					
<ul style="list-style-type: none"> This product is shipped via AIRBORNE Ground and is customer installable. TRIALS ARE NOT Allowed 					
CC20	22ppm Copier (RYR) with DADF, Duplex, 1x550 sheet Tray and 100 sheet Bypass Tray	\$1,818	\$560	\$1,258	
You May Choose one of the following Shipping Options					
1DAYAIR	Next Day Air Delivery (VFR)	\$57	\$0	\$57	
DRCINST	Carrier Delivery & Install option (TRM)	\$125	\$0	\$125	08/01/06
You May Choose ANY of the following CC20 Optional Accessories					

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

Technology | Document Management | Consulting Services

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SIN	Payment Plans:	Bill Code	Min	MAX	
51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE

2TRAY	2 ND Paper Tray (498N00364)	\$297	\$46	\$251	
20FI	Foreign Device Interface (UVG) Requires CSE to Install	\$176	\$0	\$176	
20STAND	Cabinet Stand (098N01724)	\$200	\$0	\$200	
1DAYAIR2	Next Day Air Delivery (VFR)	\$85	\$0	\$85	
CSEINSTAL	CSE Install Option (UVY)	\$125	\$0	\$125	
CopyCentre 123					
• CopyCentre 123 is pre-configured in the VALO factory					
CC123G	CopyCentre 123 (TFW), with DADF, Duplex, 2-500 Sheet Trays, Bypass Tray, Offset Catch Tray, Xerographic module, starter Toner, Nationalization Kit (650S37537)	\$5,586	\$1,960	\$3,626	
Required Accessories – Must choose One of the following:					
Note: Choice of paper feeding options (Stand, HCF, 2 Tray) only available at time of initial order since accessories are not CSE field installable.					
23-28STND	Stand (498K14410)	\$150	\$0	\$150	
HICAPFEED	High Capacity Feeder (WWE)	\$1,308	\$262	\$1,046	
2XTRAY	2 X 500 Paper Trays (WWD)	\$653	\$0	\$653	
Optional Accessories – You May Choose Any:					
FINSHR	1,000 sheet Finisher (YFC)	\$1,308	\$262	\$1,046	
23-28FAX	Embedded Fax with 1 Line (497K02040)	\$1,006	\$0	\$1,006	
23-28FI	Foreign Interface Device (498K07820, 498K11300) Requires CSE for install	\$351	\$0	\$351	
23-28HDD	Hard Disk Drive (498K07560)	\$352	\$0	\$352	
23-28IIO	Security Overwrite (498K07860) 23-28IIO requires that a 23-28HDD accessory also be ordered or previously installed.	\$397	\$0	\$397	
Optional Upgrade – Available as Accy. Only on In-Place Equipment, Requires CSE to install:					
CC-WCUPG	CopyCentre 123/128 to WorkCentre Upgrade Print Kit (497K02070), WC123 Nameplate (WEN), WC128 Nameplate (WEP), Nationalization Kit (650S37537). *TAA Compliant*	\$1,762	\$252	\$1,510	
WCP-UPG	WorkCentre to WorkCentre Pro Scan Upgrade Kit includes IFAX/Scan Kit (497K02120), Scan to PC Kit (301K14013), WCP123 Nameplate (UPL), WCP128 Nameplate (UPM). Must purchase or already have the Hard Disk Drive (23-28HDD), Fax Kit (23-28FAX), Postscript Kit (PSCRIPT).	\$1,308	\$302	\$1,006	
Optional Upgrade Accessories – Available as Accy. Only on In-Place Equipment:					
YEH	Additional 5 seats of Scan to PC (available as Accessory Only transaction) (up to a quantity of 3)	\$351	\$0	\$351	
PSTSCRIPT	Adobe Postscript 3 G1 (498K11350)	\$453	\$0	\$453	
23-28ACCT	Network Accounting (498K07830)	\$302	\$0	\$302	
CopyCentre 128					
CC128G	CopyCentre 128 (TFW), with Duplex, DADF, 2-500 Sheet Trays, Bypass Tray, Offset Catch Tray, Xerographic module, Starter Toner, C128 Speed Upgrade Kit (UDM), Nationalization Kit (650S37537)	\$6,311	\$2,232	\$4,079	

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

Technology | Document Management | Consulting Services

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SIN	Payment Plans:	Bill Code	Min	MAX		
51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

Required Accessories -- Must choose One of the following:						
Note: Choice of paper feeding options (Stand, HCF, 2 Tray) only available at time of initial order since accessories are not CSE field installable.						
23-28STND	Stand (498K14410)	\$150	\$0	\$150		
HICAPFEED	High Capacity Feeder (WWE)	\$1,308	\$262	\$1,046		
2XTRAY	2 X 500 Paper Trays (WWD)	\$653	\$0	\$653		
Optional Accessories -- You May Choose Any:						
FINSHR	1,000 sheet Finisher (YFC)	\$1,308	\$262	\$1,046		
23-28FAX	Embedded Fax with 1 Line (497K02040)	\$1,006	\$0	\$1,006		
23-28HDD	Hard Disk Drive (498K07560)	\$352	\$0	\$352		
23-28IIO	Security Overwrite (498K07860) 23-28IIO requires that a 23-28HDD accessory also be ordered or previously installed.	\$397	\$0	\$397		
23-28FI	Foreign Interface Device (498K07820, 498K11300) Requires CSE for install	\$351	\$0	\$351		
Required Accessories						
Available as Accy. Only on In-Place Equipment, Requires CSE to install:						
CC-WCUPG	CopyCentre 123/128 to WorkCentre Upgrade Print Kit (497K02070), WC123 Nameplate (WEN), WC128 Nameplate (WEP), Nationalization Kit (650S37537).	\$1,762	\$252	\$1,510		
WCP-UPG	WorkCentre to WorkCentre Pro Scan Upgrade Kit includes IFAX/Scan Kit (497K02120), Scan to PC Kit (301K14013), WCP123 Nameplate (UPL), WCP128 Nameplate (UPM). Must purchase or already have the Hard Disk Drive (23-28HDD), Fax Kit (23-28FAX), Postscript Kit (PSCRIPT).	\$1,308	\$302	\$1,006		
YEH	Additional 5 seats of Scan to PC (available as Accessory Only transaction) (up to a quantity of 3)	\$351	\$0	\$351		
PSTSCRIPT	Adobe Postscript 3 G1 (498K11350)	\$453	\$0	\$453		
23-28ACCT	Network Accounting (498K07830)	\$302	\$0	\$302		
CopyCentre 2128						
For Billing purposes, Meter #1 is Total B&W and Meter #2 is Total Color impressions. Pooling allowed with other monochrome devices only.						
CC2128	CopyCentre C2128: IOT (TFN), Scanner Rack (ULT), Speed Kit (TNL), Left Work Surface (675K10180), Right Work Surface (675K10150), Nat.Kit (650K22361).	\$10,523	\$4,478	\$6,045		
Required Controller Accessory -- Must choose:						
CPYCNTRL	Copy Only Controller (TNG)	N/C				
Required Accessories -- Must choose Only One of the following:						
TNE	Platen / UI	N/C				
NOTE: This model is built to order. Extended lead times of 6-8 weeks apply.						
TNC	DADF / UI	\$1,103	\$0	\$1,103		
Required Accessories -- Must choose Only One of the following:						

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX	
51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE

TNU	Cabinet w/ Tray	\$503	\$0	\$503	
	Cannot be added post mainframe installation.				
ULF	3 Tray Module	\$806	\$0	\$806	
	Cannot be added post mainframe installation.				
ULG	High Capacity Feeder Module	\$1,007	\$0	\$1,007	
	Cannot be added post mainframe installation.				
Optional Accessories – You May Choose One:					
OFFINSHR	Office Finisher (URE)	\$2,015	\$706	\$1,309	
ADVFIN	Advanced Finisher (TWE), 3 Hole Punch Kit (301K10500)	\$3,017	\$1,103	\$1,914	
PROFIN	Professional Finisher (TWF), 3 Hole Punch Kit (301K10500)	\$5,032	\$1,506	\$3,526	
Optional Accessories – You May Choose One:					
IJOWRT	Immediate Job Overwrite (301K10430) If Accessory Only order post mainframe install, CSE required for install.	IJOJBA	700	0	
Optional Accessories – You May Choose One:					
1FAXKIT	1 Line Fax Kit (498K07392), Phone Line Kit (675K11280)	\$1,002	\$0	\$1,002	
	1FAXKIT disables SFAX if IFAXSFAX is installed. IFAX remains enabled.				
	May only have 1FAXKIT or 2FAXKIT installed at one time.				
	If Accessory Only order post mainframe install, CSE required for install.				
2FAXKIT	2 Line Fax Kit (498K07401), Phone Line Kit (675K11280 – Qty.2).	\$1,410	\$0	\$1,410	
	1FAXKIT disables SFAX if IFAXSFAX is installed. IFAX remains enabled.				
	May only have 1FAXKIT or 2FAXKIT installed at one time.				
	If Accessory Only order post mainframe install, CSE required for install.				
Optional Accessories – You May Choose Any:					
DCQPSIGN	Xerox Color Quick Print Sign (98K88001)	\$305	\$0	\$305	
D250STPLR	Convenience Stapler (498K08250)	\$301	\$0	\$301	
TNV	Foreign Interface Kit	\$176	\$0	\$176	
XASSIST3	Xerox Copier Assistant [Copier Assistant [®]] (498K08410)	\$498	\$0	\$498	
498K07950	Finisher Mobility Plate	N/C			
498K04110	Printer Mobility Plate	N/C			
Controller Upgrades - Available as Accy. Only transactions on In-Place Equipment					
PUPGRD	Print/Copy Controller Upgrade (TNH), Network Svcs (301K10461), Name Plate (675K21700), Nationalization Kit (650K22361).	\$2,015	\$0	\$2,015	
	Accessory Only order post mainframe install, CSE required for install.				
	Effective 4/1/05: To order this accessory, the ValueQuiX Worksheet/WorkUp Pricing Effective Date must be set to the first Saturday of the month within 30 days of your XOA Signature date.				

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX		
51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

	This Accessory Only market code replaces CPYCNTRL controller adding print functionality. The CPYCNTRL <u>must</u> be Cancelled post install of the PUPGRD, picked up/removed by the Carrier and returned to Xerox.					
SPUPGRD	Scan/Print/Copy Controller Upgrade (TNK), Network Scanning Svcs SOK (301K10511), Network Svcs (301K10462), Name Plate (675K21700), Nationalization Kit (650K22361).	\$4,030	\$0	\$4,030		
	Accessory Only order post mainframe install. CSE required for install.					
	Effective 4/1/05: To order this accessory, the ValueQuiX Worksheet/WorkUp Pricing Effective Date must be set to the first Saturday of the month within 30 days of your XOA Signature date.					
	This Accessory Only market code replaces the CPYCNTRL or PUPGRD controllers adding scanning & printing functionality. The CPYCNTRL or PUPGRD controller <u>must</u> be Cancelled post install of the SPUPGRD, picked up/removed by the Carrier and returned to Xerox.					
	IFAX/SFAX capability can be enabled by ordering IFAXSFAX.					
Optional Upgrades – You May Choose Any:						
SSND21A	SMARTsend 2.1 with 5 Device Licenses (EBM) and 50 additional Device Licenses (BAF) Available as Accessory Only and <u>must</u> have SPUPGRD installed.	\$3,927	\$503	\$3,424		
SSNDPR21A	SMARTsend Professional 2.1 with 5 Device Licenses (EBN) and 50 additional Device Licenses (BAF)	\$3,927	\$503	\$3,424		
	Available as Accessory Only and <u>must</u> have SPUPGRD installed.					
CDLXSCAN	Professional Scan to PC Desktop Version 8.0 – Professional Edition [25 Seats] (301K17700). Includes OmniPage Pro and PaperPort Pro 9.0 Office	\$4,226	\$1,058	\$3,168		
	Available as Accessory Only and <u>must</u> have SPUPGRD installed.					
CSTDSCAN	SE Scan To PC Desktop Version 8.0 – SE Edition [25 Seats] (301K17680). Includes OmniPage SE and PaperPort 9.0 SE	\$1,203	\$302	\$901		
	Available as Accessory Only and <u>must</u> have SPUPGRD installed.					
JOBACC	Job Based Accounting (301K10420)	\$503	\$0	\$503		
	Available as Accessory Only and <u>must</u> have PUPGRD or SPUPGRD installed. Requires CSE for install.					
IJOJBA	Immediate Job Overwrite and Job Based Accounting (301K10570)	1,103	599	504		
	Available as Accessory Only and <u>must</u> have PUPGRD or SPUPGRD installed. Requires CSE for install.					
CUSB	USB Printing Kit (498K02120)	\$251	\$0	\$251		
	Available as Accessory Only and <u>must</u> have PUPGRD or SPUPGRD installed. Requires CSE for install.					

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX	
51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE

IFAXSFAX	IFAX / SFAX Feature (301K10451)	\$1,002	\$202	\$800	
	Available as Accessory Only and must have SPUPGRD installed.				
CopyCentre 232					
• CopyCentre 232 is pre-configured in the VALO Factory					
CC232G	CopyCentre 232 Digital Copier with Stand, 2 Trays, Bypass Tray and DADF (URR-E), Documentation Kit (650k26171). Vers.Lvl.	\$6,463	\$1,064	\$5,399	
CC232HG	CopyCentre 232 Digital Copier with HCF, 2 Trays, Bypass Tray and DADF (URT-E), Documentation Kit (650k26171). Vers.Lvl.	\$8,004	\$1,396	\$6,608	
Required Accessories - Must choose Only One of the following:					
200OCT	Offsetting Catch Tray (497K02720)	\$0	\$0	\$0	
200OFCFIN	Office Finisher (UYN)	\$1,561	\$504	\$1,057	
200BASFIN	Basic Office Finisher (ULV)	\$1,156	\$300	\$856	
200PROFIN	Professional Office Finisher (UTW)	\$4,634	\$1,390	\$3,244	
Optional Accessories - May choose Only One of the following:					
CCEMFAX1	Embedded Fax - 1 Line (498K09840), SIP Riser Card Kit (498K13110)	\$905	\$0	\$905	
	On Accessory Only orders, CSE required for installation.				
CCEMFAX2	Embedded Fax - 2 Lines (498K12100), SIP Riser Card Kit (498K13110)	\$1,409	\$0	\$1,409	
	On Accessory Only orders, CSE required for installation.				
Optional Accessories					
2HOLE	2-Hole Punch kit (498K04161)	\$498	\$0	\$498	
	Not available with the 200BASFIN (Basic Office Finisher).				
3HOLE	3-Hole Punch kit (498K10270)	\$498	\$0	\$498	
	Only available on the 200OFCFIN (Office Finisher).				
	Not available on the 200BASFIN and already included on the 200PROFIN.				
STAPLSHLV	Convenience Stapler - 50 sheet (498K08250), Shelf Kit (498K05031)	\$287	\$0	\$287	
	On Accessory Only orders, CSE required for installation.				
200FI	Foreign Interface Device (498K07700 & 498K04320)	\$176	\$0	\$176	
200ENVKIT	Envelope insert Kit (498K06280) Requires CSE for installation.	\$200	\$0	\$200	
XASSIST4	Xerox Copier Assistant [Copier Assistant [®]] Software - Sec.508 Compliance (498K10430)	\$498	\$0	\$498	
PWM	256 MB EPC RAM (PWM)	\$200	\$0	\$200	
	May order up to 2 on CopyCentre				
	On Accessory Only orders, CSE required for installation.				
Upgrade Accessories - Available as Accy. Only transactions on In-place Equipment - Require CSE to install					

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

Technology | Document Management | Consulting Services

For further XEROX product information visit www.XEROX.com

<u>SIN</u>	<u>Payment Plans:</u>	<u>Bill Code</u>	<u>Min</u>	<u>MAX</u>		
51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

CC-WC232	CopyCentre to WorkCentre 232 Upgrade – Network Controller (498K09600), 32 ppm (VYV), Postscript Kit (EDA), Shelf Kit (498K05031), SIP Riser Card (498K09340), 32-55 Fire Wire Card (498K08601), Print & Fax Services (301k14723), Installation Kit (650k26171). *TAA Compliant*	\$1,964	\$253	\$1,711		
CC-WP232	CopyCentre to WorkCentre Pro 232 Upgrade – CC to WCP Upgrade Kit (498K09810), Network Controller (498K09611), Shelf Kit (498K05031), Print & Fax Services (301k15342), WCP Kit (VYW), Documentation Kit (650k26171), Scanning Services and Email Kit (498K09580), SIP Riser Card (498K09340), 32-55 Fire Wire Card (498K08601). *TAA Compliant*	\$3,526	\$505	\$3,021		
The following accessories are only available on equipment previously upgraded to a WorkCentre configuration:						
200EMAIL	Scanning To Email (498K09590), 128MB ESS RAM (498K09570)	\$1,304	\$549	\$755		
	Do not order ESSMEM if 200EMAIL is ordered or already installed.					
	On Accessory Only orders, CSE required for installation.					
WPEMFAX1	Embedded Fax Line 1, LAN Fax (498K09840).	\$905	\$0	\$905		
	On Accessory Only orders, CSE required for installation.					
WPEMFAX2	Embedded Fax Line 2, LAN Fax (498K12100).	\$1,409	\$0	\$1,409		
	On Accessory Only orders, CSE required for installation.					
ESSMEM	128MB ESS RAM - For Network Controller (498K09570)	\$200	\$0	\$200		
	Do not order if 200EMAIL ordered, already installed.					
	On Accessory Only orders, CSE required for installation.					
200IOSEC	Image Overwrite Security Kit (498K10930).	\$700	\$0	\$700		
	Available on Accessory Only orders, CSE required for installation.					
	Applicable only for machines installed prior to 10/1/06.					
	Available as a Limited Accessory only, Must view "All Accessories" in ValueQuix to select.					
The following accessories are only available on equipment previously upgraded to a WorkCentre Pro configuration:						
EIPUPG-32	Extensible Interface Platform including: EIP Conversion Hardware (498K15510), 32-55 PPM Installation Kit (650K26171), CW Network Services (498K15342)	\$503	\$0	\$503		
	Applicable only for machines shipped prior to 10/16/06 that require the EIP functionality.					
	Available on Accessory Only orders, CSE required for installation.					
	Available as a Limited Accessory only, Must view "All Accessories" in ValueQuix to select.					
SSND21A	SMARTsend 2.1 with 5 Device Licenses (EBM) and 50 additional Device Licenses (BAF) Available as Accessory Only	\$3,927	\$503	\$3,424		
SSNDPR21A	SMARTsend Professional 2.1 with 5 Device Licenses (EBN) and 50 additional Device Licenses (BAF) Available as Accessory Only	\$3,927	\$503	\$3,424		

The optional accessories shown above are only available for purchase under this contract at the time of initial purchase and are not guaranteed for purchase at any other time.



GSA PRICE LIST

GSA Contract # GS-25F-0062L

October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX	
51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE
WPPEMFAX1	Embedded Fax Line 1, LAN Fax (498K09840). On Accessory Only orders, CSE required for installation.	\$905	\$0	\$905	
WPPEMFAX2	Embedded Fax Line 2, LAN Fax (498K12100). On Accessory Only orders, CSE required for installation.	\$1,409	\$0	\$1,409	
200IOSEC	Image Overwrite Security Kit (498K10930). Applicable only for machines installed prior to 10/1/06. Available on Accessory Only orders, CSE required for installation. Available as a Limited Accessory only, Must view "All Accessories" in ValueQuix to select.	\$700	\$0	\$700	
NWKFAXINT	Internet Fax (498K10750) and Network Server Fax (498K10760) Enablement. On Accessory Only orders, CSE required for installation. Other items required from third party Accounting Vendor to complete solution.	\$800	\$0	\$800	
200USBKIT	USB Print Kit (498K09830). Requires CSE for installation.	\$251	\$0	\$251	
PCSCANSE	Scan to PC Desktop V8.0-SE [25 seats] includes PaperPort 10 SE and OmniPage SE v3.0 (301K17680). Customer installable.	\$1,203	\$352	\$851	
PCSCANPRO	Scan to PC Desktop V8.0 Professional - [25 seats] PaperPort Professional 10 and OmniPage Pro 14 Office (301K17700). Customer installable.	\$4,226	\$1,058	\$3,168	
NWKACCTNG	Network Accounting Enablement (498K10780). Requires 1 per mainframe. On Accessory Only orders, CSE required for installation. Other items required from third party Accounting Vendor to complete solution.	\$503	\$0	\$503	
CopyCentre 2636					
For Billing purposes, Meter #1 is Total B&W and Meter #2 is Total Color impressions. Pooling allowed with other monochrome devices only.					
CC2636G	CopyCentre C2636: IOT (TFN), Scanner Rack (ULT), Speed Kit (TNN), Left Work Surface (675K10180), Right Work Surface (675K10150), Nat.Kit (650K22361).	\$11,959	\$3,395	\$8,564	
Required Controller Accessory - Must choose:					
CPYCNTRL	Copy Only Controller (TNG)	N/C			
Required Accessories - Must choose Only One of the following:					
TNE	Platen / UI NOTE: This model is built to order. Extended lead times of 6-8 weeks apply.	N/C			
TNC	DADF / UI	\$1,103	\$0	\$1,103	
Required Accessories - Must choose Only One of the following:					
TNU	Cabinet w/ Tray Cannot be added post mainframe installation.	\$503	\$0	\$503	
	3 Tray Module	\$806	\$0	\$806	

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX	
51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE

	Cannot be added post mainframe installation.				
ULG	High Capacity Feeder Module	\$1,007	\$0	\$1,007	
	Cannot be added post mainframe installation.				
Optional Accessories – You May Choose One:					
OFFINSHR	Office Finisher (URE)	\$2,015	\$706	\$1,309	
ADVFIN	Advanced Finisher (TWE), 3 Hole Punch Kit (301K10500)	\$3,017	\$1,103	\$1,914	
PROFIN	Professional Finisher (TWF), 3 Hole Punch Kit (301K10500)	\$5,032	\$1,506	\$3,526	
Optional Accessories – You May Choose One:					
IJOWRT	Immediate Job Overwrite (301K10430). If Accessory Only order post mainframe install, CSE required for install.	700	700	0	
Optional Accessories – You May Choose One:					
1FAXKIT	1 Line Fax Kit (498K07392), Phone Line Kit (675K11280).	\$1,002	\$0	\$1,002	
	1FAXKIT disables SFAX if IFAXSFAX is installed. IFAX remains enabled.				
	May only have 1FAXKIT or 2FAXKIT installed at one time.				
	If Accessory Only order post mainframe install, CSE required for install.				
2FAXKIT	2 Line Fax Kit (498K07401), Phone Line Kit (675K11280 - Qty.2).	\$1,410	\$0	\$1,410	
	1FAXKIT disables SFAX if IFAXSFAX is installed. IFAX remains enabled.				
	May only have 1FAXKIT or 2FAXKIT installed at one time.				
	If Accessory Only order post mainframe install, CSE required for install.				
Optional Accessories – You May Choose Any:					
DCQPSIGN	Xerox Color Quick Print Sign (98K88001)	\$305	\$0	\$305	
D250STPLR	Convenience Stapler (498K08250)	\$301	\$0	\$301	
TNV	Foreign interface Kit	\$176	\$0	\$176	
XASSIST3	Xerox Copier Assistant [Copier Assistant [®]] (498K08410)	\$498	\$0	\$498	
498K07950	Finisher Mobility Plate	N/C			
498K04110	Printer Mobility Plate	N/C			
Controller Upgrades - Available as Accy. Only transactions on In-Place Equipment					
PUPGRD	Print/Copy Controller Upgrade (TNH), Network Svcs (301K10462), Name Plate (675K21700), Nationalization Kit (650K22361).	\$2,015	\$0	\$2,015	
	Accessory Only order post mainframe install, CSE required for install.				
	Effective 4/1/05: To order this accessory, the ValueQuiX Worksheet/WorkUp Pricing Effective Date must be set to the first Saturday of the month within 30 days of your XOA Signature date.				
	This Accessory Only market code replaces CPYCNTL controller adding print functionality. The CPYCNTL <u>must</u> be Cancelled post install of the PUPGRD, picked up/removed by the Carrier and returned to Xerox.				

The optional accessories shown above are only available for purchase under this contract at the time of initial purchase and are not guaranteed for purchase at any other time.



GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX	
51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE
SPUPGRD	Scan/Print/Copy Controller Upgrade (TNK), Network Scanning Svcs SOK (301K10511), Network Svcs (301K10462), Name Plate (675K21700), Nationalization Kit (650K22361).	\$4,030	\$0	\$4,030	
	Accessory Only order post mainframe install, CSE required for install.				
	Effective 4/1/05: To order this accessory, the ValueQuiX Worksheet/WorkUp Pricing Effective Date must be set to the first Saturday of the month within 30 days of your XOA Signature date.				
	This Accessory Only market code replaces the CPYCNTRL or PUPGRD controllers adding scanning & printing functionality. The CPYCNTRL or PUPGRD controller <u>must</u> be Cancelled post install of the SPUPGRD, picked up/removed by the Carrier and returned to Xerox.				
	IFAX/SFAX capability can be enabled by ordering IFAXSFAX.				
Optional Upgrades – You May Choose Any:					
SSND21A	SMARTsend 2.1 with 5 Device Licenses (EBM) and 50 additional Device Licenses (BAF) Available as Accessory Only and <u>must</u> have SPUPGRD installed.	\$3,927	\$503	\$3,424	
SSNDPR21A	SMARTsend Professional 2.1 with 5 Device Licenses (EBN) and 50 additional Device Licenses (BAF)	\$3,927	\$503	\$3,424	
	Available as Accessory Only and <u>must</u> have SPUPGRD installed.				
CDLXSCAN	Professional Scan to PC Desktop Version 8.0 – Professional Edition [25 Seats] (301K17700). Includes OmniPage Pro and PaperPort Pro 9.0 Office	\$4,226	\$1,058	\$3,168	
	Available as Accessory Only and <u>must</u> have SPUPGRD installed.				
CSTDSCAN	SE Scan To PC Desktop Version 8.0 – SE Edition [25 Seats] (301K17680). Includes OmniPage SE and PaperPort 9.0 SE	\$1,203	\$302	\$901	
	Available as Accessory Only and <u>must</u> have SPUPGRD installed.				
JOBACC	Job Based Accounting (301K10420)	\$503	\$0	\$503	
	Available as Accessory Only and <u>must</u> have PUPGRD or SPUPGRD installed. Requires CSE for install.				
IJOJBA	Immediate Job Overwrite and Job Based Accounting (301K10570)	1,103	599	504	
	Available as Accessory Only and <u>must</u> have PUPGRD or SPUPGRD installed. Requires CSE for install.				
CUSB	USB Printing Kit (498K02120)	\$251	\$0	\$251	
	Available as Accessory Only and <u>must</u> have PUPGRD or SPUPGRD installed. Requires CSE for install.				
IFAXSFAX	IFAX / SFAX Feature (301K10451)	\$1,002	\$202	\$800	
	Available as Accessory Only and <u>must</u> have SPUPGRD installed.				

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

Technology | Document Management | Consulting Services

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SIN	Payment Plans:	Bill Code	Min	MAX		
51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

CopyCentre 238						
• CopyCentre 238 is pre-configured in the VALO Factory						
CC238G	CopyCentre 238 Digital Copier with Stand, 2 Trays, Bypass Tray and DADF (URR-E), 38ppm Kit (WCD), Documentation Kit (650k26171). Vers.Lvl.	\$7,536	\$1,224	\$6,312		
CC238HG	CopyCentre 238 Digital Copier with HCF, 2 Trays, Bypass Tray and DADF (URT-E), 38ppm Kit (WCD), Documentation Kit (650k26171). Vers.Lvl	\$9,072	\$1,551	\$7,521		
Required Accessories – Must choose Only One of the following:						
200OCT	Offsetting Catch Tray (497K02720)	\$0	\$0	\$0		
200OFCFIN	Office Finisher (UYN)	\$1,561	\$504	\$1,057		
200BASFIN	Basic Office Finisher (ULV)	\$1,156	\$300	\$856		
200PROFIN	Professional Office Finisher (UTW)	\$4,634	\$1,390	\$3,244		
Optional Accessories - May choose Only One of the following:						
CCEMFAX1	Embedded Fax – 1 Line (498K09840), SIP Riser Card Kit (498K13110) On Accessory Only orders, CSE required for installation.	\$905	\$0	\$905		
CCEMFAX2	Embedded Fax – 2 Lines (498K12100), SIP Riser Card Kit (498K13110) On Accessory Only orders, CSE required for installation.	\$1,409	\$0	\$1,409		
Optional Accessories						
2HOLE	2-Hole Punch kit (498K04161) Not available with the 200BASFIN (Basic Office Finisher).	\$498	\$0	\$498		
3HOLE	3-Hole Punch kit (498K10270) Only available on the 200OFCFIN (Office Finisher). Not available on the 200BASFIN and already included on the 200PROFIN.	\$498	\$0	\$498		
STAPLSHLV	Convenience Stapler – 50 sheet (498K08250), Shelf Kit (498K05031) On Accessory Only orders, CSE required for installation.	\$287	\$0	\$287		
200FI	Foreign Interface Device (498K07700 & 498K04320)	\$176	\$0	\$176		
200ENVKIT	Envelope Insert Kit (498K06280) Requires CSE for installation.	\$200	\$0	\$200		
XASSIST4	Xerox Copier Assistant [Copier Assistant®] Software – Sec.508 Compliance (498K10430)	\$498	\$0	\$498		
PWM	256 MB EPC RAM (PWM) May order up to 2 on CopyCentre On Accessory Only orders, CSE required for installation.	\$200	\$0	\$200		
Upgrade Accessories - Available as Accy. Only transactions on In-place Equipment – Require CSE to Install						
CC-WC238	CopyCentre to WorkCentre 238 Upgrade – Network Controller (498K09600), 38 WC Kit (VYY), Postscript Kit (EDA), Shelf Kit (498K05031), SIP Riser Card (498K09340), 32-55 Fire Wire Card (498K08601), Print & Fax Services (301k14723), Installation Kit (650k26171). *TAA Compliant*	\$1,964	\$253	\$1,711		

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX		
51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

CC-WP238	CopyCentre to WorkCentre Pro 238 Upgrade – CC to WCP Upgrade Kit (498K09810), Network Controller (498K09611), Shelf Kit (498K05031), Print & Fax Services (301k15342), WCP Kit (WCC), Documentation Kit (650k26171), Scanning Services and Email kit (498k09580), Sip Riser Card (498K09340), 32-55Fire Wire Card (498K08601). *TAA Compliant*	\$3,526	\$505	\$3,021		
<i>The following accessories are only available on equipment previously upgraded to a WorkCentre configuration:</i>						
200EMAIL	Scanning To Email (498K09590), 128MB ESS RAM (498K09570) Do not order ESSMEM if 200EMAIL is ordered or already installed. On Accessory Only orders, CSE required for installation.	\$1,304	\$549	\$755		
WPEMFAX1	Embedded Fax Line 1, LAN Fax (498K09840). On Accessory Only orders, CSE required for installation.	\$905	\$0	\$905		
WPEMFAX2	Embedded Fax Line 2, LAN Fax (498K12100). On Accessory Only orders, CSE required for installation.	\$1,409	\$0	\$1,409		
ESSMEM	128MB ESS RAM - For Network Controller (498K09570) Do not order if 200EMAIL is ordered or already installed. On Accessory Only orders, CSE required for installation.	\$200	\$0	\$200		
200IOSEC	Image Overwrite Security Kit (498K10930). Available on Accessory Only orders, CSE required for installation. Applicable only for machines installed prior to 10/16/06. Available as a Limited Accessory only, Must view "All Accessories" in ValueQuix to select.	\$700	\$0	\$700		
<i>The following accessories are only available on equipment previously upgraded to a WorkCentre Pro configuration:</i>						
EIPUPG-32	Extensible Interface Platform including: EIP Conversion Hardware (498K15510), 32-55 PPM Installation Kit (650K26171), CW Network Services (498K15342) Applicable only for machines shipped prior to 10/16/06 that require the EIP functionality. Available on Accessory Only orders, CSE required for installation. Available as a Limited Accessory only, Must view "All Accessories" in ValueQuix to select.	\$503	\$0	\$503		
SSND21A	SMARTsend 2.1 with 5 Device Licenses (EBM) and 50 additional Device Licenses (BAF) Available as Accessory Only	\$3,927	\$503	\$3,424		
SSNDPR21A	SMARTsend Professional 2.1 with 5 Device Licenses (EBN) and 50 additional Device Licenses (BAF) Available as Accessory Only	\$3,927	\$503	\$3,424		
WPEMFAX1	Embedded Fax Line 1, LAN Fax (498K09840). On Accessory Only orders, CSE required for installation.	\$905	\$0	\$905		
WPEMFAX2	Embedded Fax Line 2, LAN Fax (498K12100). On Accessory Only orders, CSE required for installation.	\$1,409	\$0	\$1,409		
IOSEC	Image Overwrite Security Kit (498K10930).	\$700	\$0	\$700		

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX		
51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

	Applicable only for machines shipped prior to 10/16/06.					
	Available on Accessory Only orders, CSE required for installation.					
	Available as a Limited Accessory only. Must view "All Accessories" in ValueQuix to select.					
NWKFAXINT	Internet Fax (498K10750) and Network Server Fax (498K10760) Enablement.	\$800	\$0	\$800		
	On Accessory Only orders, CSE required for installation.					
	Other items required from third party Accounting Vendor to complete solution.					
200USBKIT	USB Print Kit (498K09830). Requires CSE for installation.	\$251	\$0	\$251		
PCSCANSE	Scan to PC Desktop v8.0-SE [25 seats] includes PaperPort 10 SE and OmniPage SE v3.0 (301K17680). Customer installable.	\$1,203	\$352	\$851		
PCSCANPRO	Scan to PC Desktop V8.0 - [25 seats] PaperPort Professional 10 and OmniPage Pro 14 Office (301K17700). Customer installable.	\$4,226	\$1,058	\$3,168		
NWKACCTNG	Network Accounting Enablement (498K10780). Requires 1 per mainframe	\$503	\$0	\$503		
	On Accessory Only orders, CSE required for installation.					
	Other items required from third party Accounting Vendor to complete solution.					
CopyCentre 245						
• CopyCentre 245 is pre-configured in the VALO Factory						
CC245G	CopyCentre 245 Digital Copier with Stand, 2 Trays, Bypass Tray and DADF (UTT-E), 45ppm Kit (WCE), Documentation Kit (650k26171). Vers.Lvl.	\$9,394	\$1,601	\$7,793		
CC245HG	CopyCentre 245 Digital Copier with HCF, 2 Trays, Bypass Tray and DADF (UTV-E), 45 ppm Kit (WCE), Documentation Kit (650k26171). Vers.Lvl.	\$10,931	\$1,929	\$9,002		
Required Accessories - Must choose Only One of the following:						
200OCT	Offsetting Catch Tray (497K02720)	\$0	\$0	\$0		
200OFCFIN	Office Finisher (UYN)	\$1,561	\$504	\$1,057		
200BASFIN	Basic Office Finisher (ULV)	\$1,156	\$300	\$856		
200PROFIN	Professional Office Finisher (UTW)	\$4,634	\$1,390	\$3,244		
Optional Accessories - May choose Only One of the following:						
CCEMFAX1	Embedded Fax - 1 Line (498K09840), SIP Riser Card Kit (498K13110)	\$905	\$0	\$905		
	On Accessory Only orders, CSE required for installation.					
CCEMFAX2	Embedded Fax - 2 Lines (498K12100), SIP Riser Card Kit (498K13110)	\$1,409	\$0	\$1,409		
	On Accessory Only orders, CSE required for installation.					
Optional Accessories						
2HOLE	2-Hole Punch kit (498K04161)	\$498	\$0	\$498		
	Not available with the 200BASFIN (Basic Office Finisher).					

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE
3HOLE	3-Hole Punch kit (498K10270)	\$498	\$0	\$498	
	· Only available on the 200OFCFIN (Office Finisher).				
	· Not available on the 200BASFIN and already included on the 200PROFIN.				
STAPLSHLV	Convenience Stapler -- 50 sheet (498K08250), Shelf Kit (498K05031)	\$287	\$0	\$287	
	· Available on CopyCentre's only				
	· On Accessory Only orders, CSE required for installation.				
200FI	Foreign Interface Device (498K07700 & 498K04320)	\$176	\$0	\$176	
200ENVKIT	Envelope Insert Kit (498K06280) Requires CSE for installation.	\$200	\$0	\$200	
XASSIST4	Xerox Copier Assistant [Copier Assistant [®]] Software -- Sec.508 Compliance (498K10430)	\$498	\$0	\$498	
PWM	256 MB EPC RAM (PWM)	\$200	\$0	\$200	
	· May order up to 2 on CopyCentre				
	· On Accessory Only orders, CSE required for installation.				
Upgrade Accessories - Available as Accy. Only transactions on In-place Equipment -- Require CSE to Install					
CC-WC245	CopyCentre to WorkCentre 245 Upgrade -- Network Controller (498K09600), 45 WC Kit (WCH), Postscript Kit (EDA), Shelf Kit (498K05031), SIP Riser Card (498K09340), 32-55 Fire Wire Card (498K08601), Print & Fax Services (301k14723), Installation Kit (650k26171). *TAA Compliant*	\$1,964	\$253	\$1,711	
CC-WP245	CopyCentre to WorkCentre Pro 245 Upgrade -- CC to WCP Upgrade Kit (498K09810), Network Controller (498K09611), Shelf Kit (498K05031), Print & Fax Services (301k15342), WCP Kit (WCK), Documentation Kit (650k26171), Scanning Services and Email Kit (498K09580), SIP Riser Card (498K09340), 32-55Fire Wire Card (498K08601). *TAA Compliant*	\$3,526	\$505	\$3,021	
The following accessories are only available on equipment previously upgraded to a WorkCentre configuration:					
200EMAIL	Scanning To Email (498K09590), 128MB ESS RAM (498K09570)	\$1,304	\$549	\$755	
	· Do not order ESSMEM if 200EMAIL is being ordered or already installed.				
	· On Accessory Only orders, CSE required for installation.				
WPEMFAX1	Embedded Fax Line 1, LAN Fax (498K09840).	\$905	\$0	\$905	
	· On Accessory Only orders, CSE required for installation.				
WPEMFAX2	Embedded Fax Line 2, LAN Fax (498K12100).	\$1,409	\$0	\$1,409	
	· On Accessory Only orders, CSE required for installation.				
ESSMEM	128MB ESS RAM - For Network Controller (498K09570)	\$200	\$0	\$200	
	· Do not order if 200EMAIL is ordered or already installed.				
	· On Accessory Only orders, CSE required for installation.				
200IOSEC	Image Overwrite Security Kit (498K10930).	\$700	\$0	\$700	
	· Applicable only for machines shipped prior to 10/16/06.				
	· Available on Accessory Only orders, CSE required for installation.				

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX		
51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

	Available as a Limited Accessory only. Must view "All Accessories" in ValueQuix to select.					
The following accessories are only available on equipment previously upgraded to a WorkCentre Pro configuration:						
EiPUPG-32	Extensible Interface Platform including: EIP Conversion Hardware (498K15510), 32-55 PPM Installation Kit (650K26171), CW Network Services (498K15342)	\$503	\$0	\$503		
	Applicable only for machines shipped prior to 10/16/06 that require the EIP functionality.					
	Available on Accessory Only orders, CSE required for installation.					
	Available as a Limited Accessory only. Must view "All Accessories" in ValueQuix to select.					
SSND21A	SMARTsend 2.1 with 5 Device Licenses (EBM) and 50 additional Device Licenses (BAF) Available as Accessory Only	\$3,927	\$503	\$3,424		
SSNDPR21A	SMARTsend Professional 2.1 with 5 Device Licenses (EBN) and 50 additional Device Licenses (BAF) Available as Accessory Only	\$3,927	\$503	\$3,424		
WPEMFAX1	Embedded Fax Line 1, LAN Fax (498K09840).	\$905	\$0	\$905		
	On Accessory Only orders, CSE required for installation.					
WPEMFAX2	Embedded Fax Line 2, LAN Fax (498K12100).	\$1,409	\$0	\$1,409		
	On Accessory Only orders, CSE required for installation.					
200IOSEC	Image Overwrite Security Kit (498K10930).	\$700	\$0	\$700		
	Available on Accessory Only orders, CSE required for installation.					
	Applicable only for machines shipped prior to 10/16/06.					
	Available as a Limited Accessory only. Must view "All Accessories" in ValueQuix to select.					
NWKFAXINT	Internet Fax (498K10750) and Network Server Fax (498K10760) Enablement.	\$800	\$0	\$800		
	On Accessory Only orders, CSE required for installation.					
	Other items required from third part Accounting Vendors to complete solution.					
200USBKIT	USB Print Kit (498K09830). Requires CSE for installation.	\$251	\$0	\$251		
PCSCANSE	Scan to PC Desktop v8.0-SE [25 seats] includes PaperPort 10 SE and OmniPage SE v3.0 (301K17680). Customer installable.	\$1,203	\$352	\$851		
PCSCANPRO	Scan to PC DesktopV8.0 - [25 seats] PaperPort Professional 10 and OmniPage Pro 14 Office (301K17700). Customer installable.	\$4,226	\$1,058	\$3,168		
NWKACCTNG	Network Accounting Enablement (498K10780). Requires 1 per mainframe.	\$503	\$0	\$503		
	On Accessory Only orders, CSE required for installation.					
	Other items required from third part Accounting Vendors to complete solution.					

CopyCentre 3545
 For Billing purposes, Meter #1 is Total B&W and Meter #2 is Total Color impressions. Pooling allowed with other monochrome devices only.

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX	
51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE
CC3545G	CopyCentre C3545: IOT (TFN), Scanner Rack (ULT), Speed Kit (TNR), Left Work Surface (675K10180), Right Work Surface (675K10150), Nat.Kit (650K22361).	\$13,873	\$4,302	\$9,571	
Required Controller Accessory – Must choose:					
CPYCNTL	Copy Only Controller (TNG)	N/C			
Required Accessories – Must choose Only One of the following:					
TNE	Platen / UI	N/C			
	NOTE: This model is built to order. Extended lead times of 6-8 weeks apply.				
TNC	DADF / UI	\$1,103	\$0	\$1,103	
Required Accessories – Must choose Only One of the following:					
TNU	Cabinet w/ Tray	\$503	\$0	\$503	
	Cannot be added post mainframe installation.				
ULF	3 Tray Module	\$806	\$0	\$806	
	Cannot be added post mainframe installation.				
ULG	High Capacity Feeder Module	\$1,007	\$0	\$1,007	
	Cannot be added post mainframe installation.				
Optional Accessories – You May Choose One:					
OFFINSHR	Office Finisher (URE)	\$2,015	\$706	\$1,309	
ADVFIN	Advanced Finisher (TWE), 3 Hole Punch Kit (301K10500)	\$3,017	\$1,103	\$1,914	
PROFIN	Professional Finisher (TWF), 3 Hole Punch Kit (301K10500)	\$5,032	\$1,506	\$3,526	
Optional Accessories – You May Choose One:					
IJOWRT	Immediate Job Overwrite (301K10430).	700	700	0	
	If Accessory Only order post mainframe install, CSE required for install.				
Optional Accessories – You May Choose One:					
1FAXKIT	1 Line Fax Kit (498K07392), Phone Line Kit (675K11280).	\$1,002	\$0	\$1,002	
	1FAXKIT disables SFAX if IFAXSFAX is installed. IFAX remains enabled.				
	May only have 1FAXKIT or 2FAXKIT installed at one time.				
	If Accessory Only order post mainframe install, CSE required for install.				
2FAXKIT	2 Line Fax Kit (498K07401), Phone Line Kit (675K11280 – Qty.2).	\$1,410	\$0	\$1,410	
	1FAXKIT disables SFAX if IFAXSFAX is installed. IFAX remains enabled.				
	May only have 1FAXKIT or 2FAXKIT installed at one time.				
	If Accessory Only order post mainframe install, CSE required for install.				
Optional Accessories – You May Choose Any:					
DCQPSIGN	Xerox Color Quick Print Sign (98K88001)	\$305	\$0	\$305	
D250STPLR	Convenience Stapler (498K08250)	\$301	\$0	\$301	
	Foreign Interface Kit	\$176	\$0	\$176	

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX		
51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

XASSIST3	Xerox Copier Assistant [Copier Assistant [®]] (498K08410)	\$498	\$0	\$498		
498K07950	Finisher Mobility Plate	N/C				
498K04110	Printer Mobility Plate	N/C				
Controller Upgrades - Available as Accy. Only transactions on In-Place Equipment						
Required - Must choose one of the following Controller Upgrade:						
PUPGRD	Print/Copy Controller Upgrade (TNH), Network Svcs (301K10462), Name Plate (675K21700), Nationalization Kit (650K22361).	\$2,015	\$0	\$2,015		
	Accessory Only order post mainframe install, CSE required for install.					
	Effective 4/1/05: To order this accessory, the ValueQuiX Worksheet/WorkUp Pricing Effective Date must be set to the first Saturday of the month within 30 days of your XOA Signature date.					
	This Accessory Only market code replaces CPYCNTRL controller adding print functionality. The CPYCNTRL <u>must</u> be Cancelled post install of the PUPGRD, picked up/removed by the Carrier and returned to Xerox.					
SPUPGRD	Scan/Print/Copy Controller Upgrade (TNK), Network Scanning Svcs SOK (301K10511), Network Svcs (301K10462), Name Plate (675K21700), Nationalization Kit (650K22361).	\$4,030	\$0	\$4,030		
	Accessory Only order post mainframe install, CSE required for install.					
	Effective 4/1/05: To order this accessory, the ValueQuiX Worksheet/WorkUp Pricing Effective Date must be set to the first Saturday of the month within 30 days of your XOA Signature date.					
	This Accessory Only market code replaces the CPYCNTRL or PUPGRD controllers adding scanning & printing functionality. The CPYCNTRL or PUPGRD controller <u>must</u> be Cancelled post install of the SPUPGRD, picked up/removed by the Carrier and returned to Xerox.					
	IFAX/SFAX capability can be enabled by ordering IFAXSFAX.					
Optional Upgrades - You May Choose Any:						
SSND21A	SMARTsend 2.1 with 5 Device Licenses (EBM) and 50 additional Device Licenses (BAF) Available as Accessory Only and <u>must</u> have SPUPGRD installed.	\$3,927	\$503	\$3,424		
SSNDPR21A	SMARTsend Professional 2.0 with 5 Device Licenses (EBN) and 50 additional Device Licenses (BAF)	\$3,927	\$503	\$3,424		
	Available as Accessory Only and <u>must</u> have SPUPGRD installed.					
CDLXSCAN	Professional Scan to PC Desktop Version 8.0 - Professional Edition [25 Seats] (301K17700). Includes OmniPage Pro and PaperPort Pro 9.0 Office	\$4,226	\$1,058	\$3,168		
	Available as Accessory Only and <u>must</u> have SPUPGRD installed.					

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX	
51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE
CSTDSCAN	SE Scan To PC Desktop Version 8.0 - SE Edition (25 Seats) (301K17680). Includes OmniPage SE and PaperPort 9.0 SE	\$1,203	\$302	\$901	
	Available as Accessory Only and must have SPUPGRD installed.				
JOBACC	Job Based Accounting (301K10420)	\$503	\$0	\$503	
	Available as Accessory Only and must have PUPGRD or SPUPGRD installed. Requires CSE for install.				
IJOJBA	Immediate Job Overwrite and Job Based Accounting (301K10570)	1,103	599	504	
	Available as Accessory Only and must have PUPGRD or SPUPGRD installed. Requires CSE for install.				
CUSB	USB Printing Kit (498K02120)	\$251	\$0	\$251	
	Available as Accessory Only and must have PUPGRD or SPUPGRD installed. Requires CSE for install.				
IFAXSFAX	IFAX / SFAX Feature (301K10451)	\$1,002	\$202	\$800	
	Available as Accessory Only and must have SPUPGRD installed.				
CopyCentre 255					
CopyCentre 255 is pre-configured in the VALO Factory					
CC255G	CopyCentre 255 Digital Copier with Stand, 2 Trays, Bypass Tray and DADF (UTT-E), Documentation Kit (650k26171). Vers.Lvl.	\$12,956	\$2,822	\$10,134	
CC255HG	CopyCentre 255 Digital Copier with HCF, 2 Trays, Bypass Tray and DADF (UTV-E), Documentation Kit (650k26171). Vers.Lvl.	\$14,593	\$3,250	\$11,343	
Required Accessories - Must choose Only One of the following:					
200OCT	Offsetting Catch Tray (497K02720)	\$0	\$0	\$0	
200OFCFIN	Office Finisher (UYN)	\$1,561	\$504	\$1,057	
200PROFIN	Professional Office Finisher (UTW)	\$4,634	\$1,390	\$3,244	
Optional Accessories - May choose Only One of the following:					
CCEMFAX1	Embedded Fax - 1 Line (498K09840), SIP Riser Card Kit (498K13110)	\$905	\$0	\$905	
	On Accessory Only orders, CSE required for installation.				
CCEMFAX2	Embedded Fax - 2 Lines (498K12100), SIP Riser Card Kit (498K13110)	\$1,409	\$0	\$1,409	
	On Accessory Only orders, CSE required for installation.				
Optional Accessories					
2HOLE	2-Hole Punch kit (498K04161)	\$498	\$0	\$498	
	Not available with the 200BASFIN (Basic Office Finisher).				
3HOLE	3-Hole Punch kit (498K10270)	\$498	\$0	\$498	
	Only available on the 200OFCFIN (Office Finisher).				
	Not available on the 200BASFIN and already included on the 200PROFIN.				
LSHLV	Convenience Stapler - 50 sheet (498K08250), Shelf Kit (498K05031)	\$287	\$0	\$287	

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX	
51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE
	Available on CopyCentre's only				
	On Accessory Only orders, CSE required for installation.				
200FI	Foreign Interface Device (498K07700 & 498K04320)	\$176	\$0	\$176	
200ENVKIT	Envelope Insert Kit (498K06280) Requires CSE for installation.	\$200	\$0	\$200	
XASSIST4	Xerox Copier Assistant [Copier Assistant®] Software – Sec.508 Compliance (498K10430)	\$498	\$0	\$498	
PWM	256 MB EPC RAM (PWM)	\$200	\$0	\$200	
	May order up to 2 on CopyCentre				
	On Accessory Only orders, CSE required for installation.				
Upgrade Accessories - Available as Accy. Only transactions on In-place Equipment – Require CSE to Install					
CC-WC255	CopyCentre to WorkCentre 255 Upgrade – Network Controller (498K09600), 55 WC Kit (WCM), Postscript Kit (EDA), Shelf Kit (498K05031), SIP Riser Card (498K09340), 32-55 Fire Wire Card (498K08601), Print & Fax Services (301k14723), Installation Kit (650k26171). *TAA Compliant*	\$1,964	\$253	\$1,711	
CC-WP255	CopyCentre to WorkCentre Pro 255 Upgrade – CC to WCP Upgrade Kit (498K09810), Network Controller (498K09611), Shelf Kit (498K05031), Print & Fax Services (301k15342), WCP Kit (WCN), Documentation Kit (650k26171), Scanning Services and Email Kit (498K09580), SIP Riser Card (498K09340), 32-55 Fire Wire Card (498K08601). *TAA Compliant*	\$3,526	\$505	\$3,021	
The following accessories are only available on equipment previously upgraded to a WorkCentre configuration:					
200EMAIL	Scanning To Email (498K09590), 128MB ESS RAM (498K09570)	\$1,304	\$549	\$755	
	Do not order ESSMEM if 200EMAIL is ordered or already installed.				
	On Accessory Only orders, CSE required for installation.				
WPEMFAX1	Embedded Fax Line 1, LAN Fax (498K09840).	\$905	\$0	\$905	
	On Accessory Only orders, CSE required for installation.				
WPEMFAX2	Embedded Fax Line 2, LAN Fax (498K12100).	\$1,409	\$0	\$1,409	
	On Accessory Only orders, CSE required for installation.				
ESSMEM	128MB ESS RAM - For Network Controller (498K09570)	\$200	\$0	\$200	
	Do not order if 200EMAIL is ordered or already installed.				
	On Accessory Only orders, CSE required for installation.				
200IOSEC	Image Overwrite Security Kit (498K10930).	\$700	\$0	\$700	
	Available on Accessory Only orders, CSE required for installation.				
	Applicable only for machines shipped prior to 10/16/06.				
	Available as a Limited Accessory only. Must view "All Accessories" in ValueQuix to select.				
The following accessories are only available on equipment previously upgraded to a WorkCentre Pro configuration:					
EIPUPG-32	Extensible Interface Platform including: EIP Conversion Hardware (498K15510), 32-55 PPM Installation Kit (650K26171), CW Network Services (498K15342)	\$503	\$0	\$503	

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX	
51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE
	Applicable only for machines shipped prior to 10/16/06 that require the EIP functionality.				
	Available on Accessory Only orders, CSE required for installation.				
	Available as a Limited Accessory only. Must view "All Accessories" in ValueQuix to select.				
SSND21A	SMARTsend 2.1 with 5 Device Licenses (EBM) and 50 additional Device Licenses (BAF) Available as Accessory Only	\$3,927	\$503	\$3,424	
SSNDPR21A	SMARTsend Professional 2.1 with 5 Device Licenses (EBN) and 50 additional Device Licenses (BAF) Available as Accessory Only	\$3,927	\$503	\$3,424	
WPEMFAX1	Embedded Fax Line 1, LAN Fax (498K09840).	\$905	\$0	\$905	
	On Accessory Only orders, CSE required for installation.				
WPEMFAX2	Embedded Fax Line 2, LAN Fax (498K12100).	\$1,409	\$0	\$1,409	
	On Accessory Only orders, CSE required for installation.				
200IOSEC	Image Overwrite Security Kit (498K10930).	\$700	\$0	\$700	
	Available on Accessory Only orders, CSE required for installation.				
	Applicable only for machines shipped prior to 10/16/06.				
	Available as a Limited Accessory only. Must view "All Accessories" in ValueQuix to select.				
NWKFAXINT	Internet Fax (498K10750) and Network Server Fax (498K10760) Enablement.	\$800	\$0	\$800	
	On Accessory Only orders, CSE required for installation.				
	Other items required from third party Accounting Vendor to complete solution.				
200USBKIT	USB Print Kit (498K09830). Requires CSE for installation.	\$251	\$0	\$251	
PCSCANSE	Scan to PC Desktop v8.0-SE [25 seats] includes PaperPort 10 SE and OmniPage SE v3.0 (301K17680). Customer installable.	\$1,203	\$352	\$851	
PCSCANPRO	Scan to PC Desktop V8.0 - [25 seats] PaperPort Professional 10 and OmniPage Pro 14 Office (301K17700). Customer installable.	\$4,226	\$1,058	\$3,168	
NWKACCTNG	Network Accounting Enablement (498K10780). Requires 1 per mainframe.	\$503	\$0	\$503	
	On Accessory Only orders, CSE required for installation.				
	Other items required from third party Accounting Vendor to complete solution.				
CopyCentre 265					
• CopyCentre 265 is pre-configured in the VALO Factory					
CC265HG	CopyCentre 265 Digital Copier with HCF, 2 trays, Bypass tray and DADF (UTU-E), Documentation Kit (650k26181). Vers.Lvl.	\$17,092	\$4,257	\$12,835	
Required Accessories - Must choose Only One of the following:					
CT	Offsetting Catch Tray (497K02720)	\$0	\$0	\$0	
OFFCFIN	Office Finisher (UYN)	\$1,561	\$504	\$1,057	

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE

200ADVFIN	Advanced Office Finisher (PRY)	\$3,022	\$907	\$2,115	
200PROFIN	Professional Office Finisher (UTW)	\$4,634	\$1,390	\$3,244	
Optional Accessories - May choose Only One of the following:					
CCEMF1	Embedded Fax - 1 Line (498K09840), SIP Riser Card Kit (498K04043)	\$905	\$0	\$905	
	On Accessory Only orders, CSE required for installation.				
CCEMF2	Embedded Fax - 2 Lines (498K12100), SIP Riser Card Kit (498K13120)	\$1,409	\$0	\$1,409	
	On Accessory Only orders, CSE required for installation.				
Optional Accessories					
2HOLE	2-Hole Punch kit (498K04161)	\$498	\$0	\$498	
	Not available with the 200BASFIN (Basic Office Finisher).				
3HOLE	3-Hole Punch kit (498K10270)	\$498	\$0	\$498	
	Only available on the 200OFCFIN (Office Finisher).				
	Not available on the 200BASFIN and already included on the 200ADVFIN and 200PROFIN.				
STAPLSHLV	Convenience Stapler - 50 sheet (498K08250), Shelf Kit (498K05031)	\$287	\$0	\$287	
	Available on CopyCentre's only				
	On Accessory Only orders, CSE required for installation.				
DPWRCONV	30Amp 220 Volt to 20 Amp 110 Volt Conversion Kit (098S04470) Conversion kit may be ordered for Trades from 1075, 1090, 5388, 5680, 5100, 5885, 5892, 5895, 5900, 5990, 5995. It may be used for 5380, 5385, 5365 or 1065 if that unit currently uses receptacle 600S3277 or NEMA #14-30R.	N/C			
	If ordered as Accessory Only post mainframe install, CSE Required.				
200FI	Foreign Interface Device (498K07700 & 498K04320)	\$176	\$0	\$176	
XASSIST4	Xerox Copier Assistant [Copier Assistant [®]] Software - Sec.508 Compliance (498K10430)	\$498	\$0	\$498	
PWM	256 MB EPC RAM (PWM)	\$200	\$0	\$200	
	May order 1 on 265 CopyCentre				
	On Accessory Only orders, CSE required for installation.				
Upgrade Accessories - Available as Accy. Only transactions on In-place Equipment - Require CSE to Install:					
CC-WC265	CopyCentre to WorkCentre 265 Upgrade - Network Controller (498K09600), 65 WC Kit (WCR), Postscript Kit (EDA), Shelf Kit (498K05031), SIP Riser Card (498K04052), 65-75 Fire Wire Card (498K08581), Print & Fax Services (301k14743), Installation Kit (650k26181). *TAA Compliant*	\$1,964	\$253	\$1,711	
CC-WP265	CopyCentre to WorkCentre Pro 265 Upgrade - CC to WCP Upgrade Kit (498K09810), Network Controller (498K09611), Shelf Kit (498K05031), Print & Fax Services (301k15352), WCP Kit (WCT), Documentation Kit (650k26181), Scanning Services and Email Kit (498K09580), SIP Riser Card (498K04052), 32-55Fire Wire Card (498K08581). *TAA Compliant*	\$3,526	\$505	\$3,021	

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX		
51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

<i>The following accessories are only available on equipment previously upgraded to a WorkCentre configuration:</i>						
200EMAIL	Scanning To Email (498K09590), 128MB ESS RAM (498K09570)	\$1,304	\$549	\$755		
	Do not order ESSMEM if 200EMAIL is being ordered or already installed.					
	On Accessory Only orders, CSE required for installation.					
WPEMFAX1	Embedded Fax Line 1, LAN Fax (498K09840).	\$905	\$0	\$905		
	On Accessory Only orders, CSE required for installation.					
WPEMFAX2	Embedded Fax Line 2, LAN Fax (498K12100).	\$1,409	\$0	\$1,409		
	On Accessory Only orders, CSE required for installation.					
ESSMEM	128MB ESS RAM - For Network Controller (498K09570)	\$200	\$0	\$200		
	Do not order if 200EMAIL is ordered or already installed.					
	On Accessory Only orders, CSE required for installation.					
200IOSEC	Image Overwrite Security Kit (498K10930).	\$700	\$0	\$700		
	Applicable only for machines shipped prior to 10/16/06 that require EIP functionality.					
	Available on Accessory Only orders, CSE required for installation.					
	Available as a Limited Accessory only. Must view "All Accessories" in ValueQuix to select.					
<i>The following accessories are only available on equipment previously upgraded to a WorkCentre Pro configuration:</i>						
EIPIPG-65	Extensible Interface Platform including: EIP Conversion Hardware (498K15510), 65-75 PPM Installation Kit (650K26181), CW Network Services (498K15352)	\$503	\$0	\$503		
	Applicable for machines shipped prior to 10/16/06 that require the EIP functionality.					
	Available on Accessory Only order, CSE required for installation.					
	Available as a Limited Accessory only. Must view "All Accessories" in ValueQuix to select.					
SSND21A	SMARTsend 2.1 with 5 Device Licenses (EBM) and 50 additional Device Licenses (BAF) Available as Accessory Only	\$3,927	\$503	\$3,424		
SSNDPR21A	SMARTsend Professional 2.1 with 5 Device Licenses (EBN) and 50 additional Device Licenses (BAF) Available as Accessory Only	\$3,927	\$503	\$3,424		
WPEMFAX1	Embedded Fax Line 1, LAN Fax (498K09840).	\$905	\$0	\$905		
	On Accessory Only orders, CSE required for installation.					
WPEMFAX2	Embedded Fax Line 2, LAN Fax (498K12100).	\$1,409	\$0	\$1,409		
	On Accessory Only orders, CSE required for installation.					
200IOSEC	Image Overwrite Security Kit (498K10930).	\$700	\$0	\$700		
	Available on Accessory Only orders, CSE required for installation.					
	Applicable only for machines shipped prior to 10/16/06.					
	Available as a Limited Accessory only. Must view "All Accessories" in ValueQuix to select.					

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE

NWKFAXINT	Internet Fax (498K10750) and Network Server Fax (498K10760) Enablement.	\$800	\$0	\$800	
	· On Accessory Only orders, CSE required for installation.				
	· Other items required from third party Accounting Vendor to complete solution.				
200USBKIT	USB Print Kit (498K09830). Requires CSE for installation.	\$251	\$0	\$251	
PCSCANSE	Scan to PC Desktop v8.0-SE [25 seats] includes PaperPort 10 SE and OmniPage SE v3.0 (301K17680). Customer installable.	\$1,203	\$352	\$851	
PCSCANPRO	Scan to PC Desktop V8.0 - [25 seats] PaperPort Professional 10 and OmniPage Pro 14 Office (301K17700). Customer installable.	\$4,226	\$1,058	\$3,168	
NWKACCTNG	Network Accounting Enablement (498K10780). Requires 1 per mainframe .	\$503	\$0	\$503	
	· On Accessory Only orders, CSE required for installation.				
	· Other items required from third party Accounting Vendor to complete solution.				
CopyCentre 275					
· CopyCentre 275 is pre-configured in the VALO Factory					
CC275HG	CopyCentre 275 Digital Copier with HCF, 2 trays, Bypass tray and DADF (UTU-E), 75 ppm Kit (WCU), Documentation Kit (650k26181). Vers.Lvl.	\$21,132	\$5,279	\$15,853	
Required Accessories – Must choose Only One of the following:					
200OFCFIN	Office Finisher (UYN)	\$1,561	\$504	\$1,057	
200ADVFIN	Advanced Office Finisher (PRY)	\$3,022	\$907	\$2,115	
200PROFIN	Professional Office Finisher (UTW)	\$4,634	\$1,390	\$3,244	
Optional Accessories - May choose Only One of the following:					
CCEMFX1	Embedded Fax – 1 Line (498K09840), SIP Riser Card Kit (498K04043)	\$905	\$0	\$905	
	· On Accessory Only orders, CSE required for installation.				
CCEMFX2	Embedded Fax – 2 Lines (498K12100), SIP Riser Card Kit (498K13120)	\$1,409	\$0	\$1,409	
	· On Accessory Only orders, CSE required for installation.				
Optional Accessories					
2HOLE	2-Hole Punch kit (498K04161)	\$498	\$0	\$498	
	· Not available with the 200BASFIN (Basic Office Finisher).				
3HOLE	3-Hole Punch kit (498K10270)	\$498	\$0	\$498	
	· Only available on the 200OFCFIN (Office Finisher).				
	· Not available on the 200BASFIN and already included on the 200ADVFIN and 200PROFIN.				
STAPLSHLV	Convenience Stapler – 50 sheet (498K08250), Shelf Kit (498K05031)	\$287	\$0	\$287	
	· Available on CopyCentre's only				
	· On Accessory Only orders, CSE required for installation.				

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

Technology | Document Management | Consulting Services

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SIN	Payment Plans:	Bill Code	Min	MAX	
51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE
DPWRCONV	30Amp 220 Volt to 20 Amp 110 Volt Conversion Kit (098S04470). Conversion kit may be ordered for Trades from 1075, 1090, 5388, 5680, 5100, 5885, 5892, 5895, 5900, 5990, 5995. It may be used for 5380, 5385, 5365 or 1065 if that unit currently uses receptacle 600S3277 or NEMA #14-30R.	N/C			
	If ordered as Accessory Only post mainframe install, CSE Required.				
200FI	Foreign Interface Device (498K07700 & 498K04320)	\$176	\$0	\$176	
XASSIST4	Xerox Copier Assistant [Copier Assistant [®]] Software – Sec.508 Compliance (498K10430)	\$498	\$0	\$498	
PWM	256 MB EPC RAM (PWM)	\$200	\$0	\$200	
	May order 1 on 275 CopyCentre				
	On Accessory Only orders, CSE required for installation.				
Upgrade Accessories - Available as Accy. Only transactions on in-place Equipment – Require CSE to Install					
CC-WC275	CopyCentre to WorkCentre 275 Upgrade – Network Controller (498K09600), 75 WC Kit (WCV), Postscript Kit (EDA), Shelf Kit (498K05031), SIP Riser Card (498K04052), 65-75 Fire Wire Card (498K08581), Print & Fax Services (301k14743), Installation Kit (650k26181). *TAA Compliant*	\$1,964	\$253	\$1,711	
CC-WP275	CopyCentre to WorkCentre Pro 275 Upgrade – CC to WCP Upgrade Kit (498K09810), Network Controller (498K09611), Shelf Kit (498K05031), Print & Fax Services (301k15352), WCP Kit (WCW), Documentation Kit (650k26181), Scanning Services and Email Kit (498K09580), SIP Riser Card (498K04052), 65-75Fire Wire Card (498K08581). *TAA Compliant*	\$3,526	\$505	\$3,021	
The following accessories are only available on equipment previously upgraded to a WorkCentre configuration:					
200EMAIL	Scanning To Email (498K09590), 128MB ESS RAM (498K09570)	\$1,304	\$549	\$755	
	Do not order ESSMEM if 200EMAIL is being ordered or already installed.				
	On Accessory Only orders, CSE required for installation.				
WPEMFAX1	Embedded Fax Line 1, LAN Fax (498K09840).	\$905	\$0	\$905	
	On Accessory Only orders, CSE required for installation.				
WPEMFAX2	Embedded Fax Line 2, LAN Fax (498K12100).	\$1,409	\$0	\$1,409	
	On Accessory Only orders, CSE required for installation.				
ESSMEM	128MB ESS RAM - For Network Controller (498K09570)	\$200	\$0	\$200	
	Do not order if 200EMAIL if ordered or already installed.				
	On Accessory Only orders, CSE required for installation.				
200IOSEC	Image Overwrite Security Kit (498K10930).	\$700	\$0	\$700	
	Available on Accessory Only orders, CSE required for installation.				
	Applicable for machines shipped prior to 10/16/06.				
	Available as a Limited Accessory only. Must view "All Accessories" in ValueQuix to select.				

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

Technology | Document Management | Consulting Services

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SIN	Payment Plans:	Bill Code	Min	MAX	
51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE

<i>The following accessories are only available on equipment previously upgraded to a WorkCentre Pro configuration:</i>					
EIPUPG-65	Extensible Interface Platform including: EIP Conversion Hardware (498K15510), 65-75 PPM Installation Kit (650K26181), CW Network Services (498K15352)	\$503	\$0	\$503	
	· Applicable only for machines shipped prior to 10/16/06 that require the EIP functionality.				
	· Available on Accessory Only orders, CSE required for installation.				
	· Available as a Limited Accessory only. Must view "All Accessories" in ValueQuix to select.				
SSND21A	SMARTsend 2.1 with 5 Device Licenses (EBM) and 50 additional Device Licenses (BAF) Available as Accessory Only	\$3,927	\$503	\$3,424	
SSNDPR21A	SMARTsend Professional 2.1 with 5 Device Licenses (EBN) and 50 additional Device Licenses (BAF) Available as Accessory Only	\$3,927	\$503	\$3,424	
WPEMFAX1	Embedded Fax Line 1, LAN Fax (498K09840).	\$905	\$0	\$905	
	· On Accessory Only orders, CSE required for installation.				
WPEMFAX2	Embedded Fax Line 2, LAN Fax (498K12100).	\$1,409	\$0	\$1,409	
	· On Accessory Only orders, CSE required for installation.				
200IOSEC	Image Overwrite Security Kit (498K10930).	\$700	\$0	\$700	
	· Available on Accessory Only orders, CSE required for installation.				
	· Applicable only for machines shipped prior to 10/16/06.				
	· Available as a Limited Accessory only. Must view "All Accessories" in ValueQuix to select.				
NWKFAXINT	Internet Fax (498K10750) and Network Server Fax (498K10760) Enablement.	\$800	\$0	\$800	
	· On Accessory Only orders, CSE required for installation.				
	· Other items required from third party Accounting Vendor to complete solution.				
200USBKIT	USB Print Kit (498K09830). Requires CSE for installation.	\$251	\$0	\$251	
PCSCANSE	Scan to PC Desktop V8.0-SE [25 seats] includes PaperPort 10 SE and OmniPage SE v3.0 (301K17680). Customer installable.	\$1,203	\$352	\$851	
PCSCANPRO	Scan to PC Desktop V8.0 - [25 seats] PaperPort Professional 10 and OmniPage Pro 14 Office (301K17700). Customer installable.	\$4,226	\$1,058	\$3,168	
NWKACCTNG	Network Accounting Enablement (498K10780). Requires 1 per mainframe.	\$503	\$0	\$503	
	· On Accessory Only orders, CSE required for installation.				
	· Other items required from third party Accounting Vendor to complete solution.				
CopyCentre 90					
• CopyCentre 90 is pre-configured in the VALO Factory					

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

Technology | Document Management | Consulting Services

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SIN	Payment Plans:	Bill Code	Min	MAX	
51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE
CC90	Copy Centre C90 (MTC) with 5100-Sht High Capacity Feeder (LYW), Customer Information Kit (650K21472), 2 Pack Toner Kit (006R01007) Vers.Lvl.	\$37,388	\$19,454	\$17,934	
Required Accessories – Must choose Only One of the following:					
100-FIN90	100-Sheet Advanced Office Finisher (MTM) and MFF Power Cord (498K03540) for the CC/WCP 90	\$5,228	\$1,324	\$3,904	
LYV	50-Sheet Office Finisher (LYV)	\$2,851	\$842	\$2,009	
PRO-FIN90	100-Sheet Professional Finisher (MTL) and MFF Power Cord (498K03540) for the CC/WCP 90	\$8,457	\$2,664	\$5,793	
Optional Accessories					
STAPLER	Convenience Stapler (E6Y) and Accessory Shelf (PEE)	\$302	\$0	\$302	
RRG	11x17 Large Capacity Kit for 5100-Sheet High Capacity Feeder (RRG)	\$654	\$0	\$654	
	CSE required for installation.				
90ALT	High Altitude Developer Housing Kit (613P10030) for the CC/WCP 90	N/C			
128MEMEPC	128MB EPC Random Access Memory Kit (098K86720)	\$347	\$0	\$347	
DC80FI	Foreign Interface & Remote Dial In capability for Electronic Auditor Access (F9C)	\$177	\$0	\$177	
JREIIO	Immediate Image Overwrite Security (650K21522)	\$1,002	\$0	\$1,002	
90PWRCNV	30 Amp 220 Volt to 20 Amp 200 Volt Conversion Kit (098S04478)	N/C			
	Conversion kit may be ordered for Trades from: 1075, 1090, 5388, 5680, 5100, 5885, 5892, 5895, 5900, 5990, 5995. It may be used for 5380, 5385, 5365 or 1065 if that unit currently uses receptacle 600S3277 or NEMA #14-30R				
XASSIST2	Xerox Copier Assistant [Copier Assistant®] SW (498K08410)	\$498	\$0	\$498	
DC70RHDD	Removable Hard Disk Drive (FD6 & UV9)	\$1,622	\$0	\$1,622	
FD7	Optional Additional Removable IOT Disk Drive and Carrier Kit for secure copying (FD7). You can have up to 5.	\$906	\$0	\$906	
Upgrade Accessories - Available as Accy. Only transaction on In-place Equipment -					
CC2WCPUPG	CC to WCP Upgrade Kit for CC65/75/90 (PTL), Customer Information Kit (650K21471), CW5.51 Network Services (301K13031), P-C FIB (675K10330)	\$5,541	\$1,008	\$4,533	
	Requires CSE to install				
SCNEMLUPG	Scanning / Email Enablement with Scanning Enablement (650K21762), Scan to Email Enablement (650K21642), and PSEC FIB (675K10340)	\$1,909	\$0	\$1,909	
	Requires CSE for install				
	Requires CC2WCPUPG. For use with machines that already have SRVFAX.				
STDSCAN	SE Scan to PC Desktop Version 8.0 – SE Edition – 25 Seats (301K17680) and Scanning Documentation Kit (650K21562).	\$1,133	\$333	\$800	
	Includes OmniPage SE and PaperPort 9.0 SE				
	Requires CC2WCPUPG and SCANEMAIL or SCNEMLFAX or SCNEMLUPG				
	Requires CSE for install				

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GSA PRICE LIST

GSA Contract # GS-25F-0062L

October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX		
51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

DLXSCAN	Professional Scan to PC Desktop Version 8.0 - Professional Edition -- 25 Seats (301k17700) and Scanning Documentation Kit (650K21562).	\$3,984	\$660	\$3,324		
	Includes OmniPage Pro and PaperPort Pro 9.0 Office					
	Requires CC2WCPUPG and SCANEMAIL or SCNEMLFAX or SCNEMLUPG					
	Requires CSE for install					
NETACCT	Network Accounting Enablement (650k21602) Requires 1 per mainframe.	\$503	\$0	\$503		
	Requires 1 per mainframe, and Requires CC2WCPUPG.					
	Requires CSE for install					
	Other items required from third party Accounting Vendor to complete solution.					
USBPRINT	USB Printing Kit (498K04460) and USB Printing Documentation Kit (650k21622)	\$251	\$0	\$251		
	Requires CC2WCPUPG.					
SCANEMAIL	Generic Scanning Enablement & Email for scanning to FlowPort or Third Party SW packages (650k21762), Scan to Email Enablement (650K21642), IPA PWB (PED), PSEC FIB (675K10340)	\$1,304	\$0	\$1,304		
	Requires CC2WCPUPG. Should <u>not</u> be ordered with SCNEMLFAX or SRVFAX. Requires CSE for install					
	For use with machines that <u>do not</u> already have scanning or faxing functionality.					
SCNEMLFAX	Generic Scanning Enablement & Email and Network Fax Server Integration for scanning to FlowPort or other Third Party SW packages (650k21762), Scan to Email Enablement (650K21642), Network Fax SW Enablement Customer Letter (650k21582), Internet Fax (650k21542), IPA PWB (PED), PSEC FIB (675K10340)	\$1,909	\$0	\$1,909		
	Requires CC2WCPUPG. Should <u>not</u> be ordered with SCANEMAIL or SRVFAX.					
	For use with machines that <u>do not</u> already have scanning or faxing functionality.					
	Requires CSE for install					
SRVFAX	Network Fax Server integration -- Xerox Network Fax SW Enablement Network Fax Server Integration: Network Fax SW Enablement Customer Letter (650k21582), Internet Fax (650k21542), IPA PWB (PED), P-C FIB (675K10330)	\$1,002	\$0	\$1,002		
	Requires CC2WCPUPG, should <u>not</u> be ordered with SCANEMAIL or SCNEMLFAX.					
	For use with machines that <u>do not</u> already have scanning or faxing functionality					
	Requires CSE for install					

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

Technology | Document Management | Consulting Services

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SIN	Payment Plans:	Bill Code	Min	MAX	
51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE
SRVFAXUPG	Network Fax Server Integration – Network Fax SW Enablement Network Fax Server Integration: Network Fax SW Enablement Customer Letter (650k21582), Internet Fax (650k21542).	\$1,511	\$323	\$1,188	
	<i>Requires CC2WCPUPG.</i>				
	<i>For use with machines that already have SCANEMAIL..</i>				
	<i>Requires CSE for install</i>				
128MEMESS	128MB ESS Random Access Memory Upgrade Kit (498K06190)	\$347	\$0	\$347	
WorkCentre					
WorkCentre 4118					
<ul style="list-style-type: none"> This product is shipped via AIRBORNE Ground and is customer installable. TRIALS ARE NOT allowed 					
WC4118P	WorkCentre 4118p Printer/Copier (YHR) with duplex, platen, 1 x 550 paper tray, 64MB memory, bypass, catch tray	\$816	\$61	\$755	
WC4118X	WorkCentre 4118x Printer/Copier/Scan/Fax (YHT) with duplex, ADF, 1 x 550 tray, 64MB memory, bypass, catch tray, direct scan, fax	\$1,198	\$142	\$1,056	
May Choose one of the following Shipping Options					
DRCINST	Carrier Delivery & Install option (TRM)	\$125	\$0	\$125	08/01/06
CSEINSTAL	CSE Install Option (JUVY)	\$125	\$0	\$125	
You May Choose ANY of the following 4118 Optional Accessories					
WC15ADF	40 Sheet ADF for WC15PL config only	\$100	\$0	\$100	
4118NWKIT	Network Kit – network card and postscript driver (BLR)	\$200	\$0	\$200	
20STAND	Cabinet Stand (098N01724)	\$200	\$0	\$200	
20FI	Foreign Device Interface (UVG) Requires CSE to Install	\$176	\$0	\$176	
2TRAY	2 ND Paper Tray (498N00364)	\$297	\$46	\$251	
1DAYAIR2	Next Day Air Delivery (VFR)	\$85	\$0	\$85	
WorkCentre M20					
<ul style="list-style-type: none"> This product is shipped via AIRBORNE Ground and is customer installable. TRIALS ARE NOT allowed 					
WCM20	22ppm Copier/Printer (UGK) with DADF, Duplex, 1x550 sheet Tray and 100 sheet bypass Tray, Direct Connect Printing, and TWAIN Scanning	\$2,100	\$641	\$1,459	
WCM20i	22ppm Copier/Printer (RYU) with DADF, Duplex, 1x550 sheet Tray and 100 sheet Bypass Tray, Network Printing with PostScript and e-mail, Fax	\$2,795	\$831	\$1,964	
You May Choose one of the following Shipping Options					
1DAYAIR	Next Day Air Delivery (VFR)	\$57	\$0	\$57	
DRCINST	Carrier Delivery & Install option	\$125	\$0	\$125	08/01/06
You May Choose ANY of the following WCM20 Optional Accessories					
2TRAY	2 ND Paper Tray (498N00364)	\$297	\$46	\$251	
	Foreign Device Interface (UVG) Requires CSE to Install	\$176	\$0	\$176	

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

Technology | Document Management | Consulting Services

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SIN	Payment Plans:	Bill Code	Min	MAX	
51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE

NWUPGRADE	Network Accessory Kit with Postscript and e-mail (497N00184) wcm20 config only	\$201	\$0	\$201	
SECPRNWKT	Secure Print and Network Authentication Kit (498N00568)	\$200	\$0	\$200	
	** on the WCM20, you must also purchase or already have accessory NWUPGRADE**				
20STAND	Cabinet Stand (098N01724)	\$200	\$0	\$200	
YEH	Additional 5 seats of Scan to PC (up to a quantity of 3)	\$351	\$0	\$351	
1DAYAIR2	Next Day Air Delivery (VFR)	\$85	\$0	\$85	
CSEINSTAL	CSE Install Option (UVY)	\$125	\$0	\$125	
WorkCentre 123					
• Work Centre 123 is pre-configured in the VALO factory					
WC123G	WorkCentre 123 (TFW), with DADF, Duplex, DADF, 2-500 Sheet Trays, Bypass Tray, Networked Controller (497K02070), Offset Catch Tray, Xerographic module, Starter Toner, Name Plate (WEN), Nationalization Kit (650S37537)	\$6,835	\$2,605	\$4,230	
Required Accessories – Must choose One of the following:					
Note: Choice of paper feeding options (Stand, HCF, 2 Tray) only available at time of initial order since accessories are not CSE field installable.					
23-28STND	Stand (498K14410)	\$150	\$0	\$150	
HICAPFEED	High Capacity Feeder (WWE)	\$1,308	\$262	\$1,046	
2XTRAY	2 X 500 Paper Trays (WWD)	\$653	\$0	\$653	
Optional Accessories – You May Choose Any:					
FINSHR	1,000 sheet Finisher (YFC)	\$1,308	\$262	\$1,046	
23-28FAX	Embedded Fax with 1 Line (497K02040)	\$1,006	\$0	\$1,006	
23-28HDD	Hard Disk Drive (498K07560)	\$352	\$0	\$352	
23-28IIO	Security Overwrite (498K07860) 23-28IIO requires that a 23-28HDD accessory also be ordered or previously installed.	\$397	\$0	\$397	
PSTSCRIPT	Adobe Postscript 3 G1 (498K11350)	\$453	\$0	\$453	
23-28FI	Foreign Interface Device (498K07820, 498K11300) Requires CSE for install	\$351	\$0	\$351	
Optional Upgrade – Available as Accy. Only on In-Place Equipment, Requires CSE to install:					
WCP-UPG	WorkCentre to WorkCentre Pro Scan Upgrade Kit includes iFAX/Scan Kit (497K02120), Scan to PC Kit (301K14013), WCP123 Nameplate (UPL), WCP128 Nameplate (UPM). Must purchase or already have the Hard Disk Drive (23-28HDD), Fax Kit (23-28FAX), Postscript Kit (PSCRIPT).	\$1,308	\$302	\$1,006	
Optional Upgrade Accessories– Available as Accy. Only on In-Place Equipment:					
YEH	Additional 5 seats of Scan to PC (available as Accessory Only transaction) (up to a quantity of 3)	\$351	\$0	\$351	
23-28ACCT	Network Accounting (498K07830)	\$302	\$0	\$302	
WorkCentre 128					
• Work Centre 128 is pre-configured in the VALO factory					

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

Technology | Document Management | Consulting Services

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SIN	Payment Plans:	Bill Code	Min	MAX	
51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE

WC128G	WorkCentre 128 (TFW), with Duplex, DADF, 2-500 Sheet Trays, Bypass Tray, Networked Controller (497K02070), Offset Catch Tray, Xerographic module, Starter Toner, M128 Speed Upgrade Kit (WEP), Nationalization Kit (650S37537).	\$7,561	\$2,877	\$4,684	
Required Accessories – Must choose One of the following:					
Note: Choice of paper feeding options (Stand, HCF, 2 Tray) only available at time of initial order since accessories are not CSE field installable.					
23-28STND	Stand (498K14410)	\$150	\$0	\$150	
HICAPFEED	High Capacity Feeder (WWE)	\$1,308	\$262	\$1,046	
2XTRAY	2 X 500 Paper Trays (WWD)	\$653	\$0	\$653	
Optional Accessories – You May Choose Any:					
FINSHR	1,000 sheet Finisher (YFC)	\$1,308	\$262	\$1,046	
23-28FAX	Embedded Fax with 1 Line (497K02040)	\$1,006	\$0	\$1,006	
23-28HDD	Hard Disk Drive (498K07560)	\$352	\$0	\$352	
23-28IIO	Security Overwrite (498K07860) 23-28IIO requires that a 23-28HDD accessory also be ordered or previously installed.	\$397	\$0	\$397	
PSCRIPT	Adobe Postscript 3 G1 (498K11350)	\$453	\$0	\$453	
UFI	Foreign Interface Device (498K07820, 498K11300) Requires CSE for install	\$351	\$0	\$351	
Optional Upgrade – Available as Accy. Only on In-Place Equipment, Requires CSE to install:					
WCP-UPG	WorkCentre to WorkCentre Pro Scan Upgrade Kit includes IFAX/Scan Kit (497K02120), Scan to PC Kit (301K14013), WCP123 Nameplate (UPL), WCP128 Nameplate (UPM). Must purchase or already have the Hard Disk Drive (23-28HDD), Fax Kit (23-28FAX), Postscript Kit (PSCRIPT).	\$1,308	\$302	\$1,006	
Optional Upgrade Accessories – Available as Accy. Only on In-Place Equipment:					
YEH	Additional 5 seats of Scan to PC (available as Accessory Only transaction) (up to a quantity of 3)	\$351	\$0	\$351	
23-28ACCT	Network Accounting (498K07830)	\$302	\$0	\$302	
WorkCentre 7132P					
For Billing purposes, Meter #1 is Total B&W and Meter #2 is Total Color impressions. Pooling allowed with other monochrome devices only.					
WC7132PG	WorkCentre 7132P Copier/Printer (AYX) Duplex Module, OCT, 40GB HDD, 520 Sheet Tray, Bypass Tray, Side Catch Tray, Printer Controller, 768MB Memory, Full Capacity Toner Kit Vers.Lvl	\$7,652	\$3,069	\$4,583	
Required Accessories – Must choose Only One of the following:					
AAP	DADF	\$1,209	\$252	\$957	
7132PLTN	Platen Cover (497K02820)	\$99	\$0	\$99	
Required Accessories – Must choose Only One of the following:					
Note: Choice of paper feeding options only available at time of initial WC7132P order since accessories are not CSE field installable.					
	High Capacity Feeder	\$1,304	\$258	\$1,046	

The optional accessories shown above are only available for purchase under this contract at the time of initial purchase and are not guaranteed for purchase at any other time.

GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX	
51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE

BRR	2 Tray Module	\$653	\$0	\$653	
7132STD	Stand (497K02900)	\$150	\$0	\$150	
Optional Accessories - May choose Only One of the following:					
1FAXLN	Single Line Fax kit includes IFAX and LAN Fax (497K02761)	\$1,006	\$0	\$1,006	
3FAXLN	3 Line Fax kit includes IFAX and LAN Fax (497K02921)	\$1,610	\$352	\$1,258	
Optional Accessories					
00H	Office Finisher - 1000 Sheet Stacker/Stapler	\$1,308	\$262	\$1,046	
NTACTKIT	Network Accounting Enablement kit (497K02840)	\$302	\$0	\$302	
FIDKIT	Foreign Interface kit (498K14140)	\$351	\$0	\$351	
DATASEC	Data Security kit (497K02860)	\$397	\$0	\$397	
PSTKIT	PostScript kit (497K02770)	\$453	\$0	\$453	
SCNEMAIL	Scan to Email kit (497K02940)	\$502	\$0	\$502	
SCANALL	Network Scanning kit includes Network Scanning, Scan to Email and Mailbox (497K03220)	\$1,106	\$302	\$804	
SCANPCSE	5 Seat Scan to PC - SE Edition	\$350	\$0	\$350	
SCNPCPRO	5 Seat Scan to PC Pro - Pro Edition	\$1,002	\$0	\$1,002	
SSND21A	FreeFlow SmartSend (EBM), SmartSend Add License Tool - 50 Licenses (BAF)	\$3,927	\$503	\$3,424	
SSND21A	FreeFlow SmartSend Pro (EBN), SmartSend Add License Tool - 50 Licenses (BAF)	\$3,927	\$503	\$3,424	
PRODPAK	Productivity Pack includes Postscript kit (497K02770), Network Scanning (497K03220), 1 Line Fax kit including IFAX and LAN Fax (497K02761), Phone Cord kit (675K11280)	\$2,769	\$1,259	\$1,510	
WorkCentre 232					
• WorkCentre 232 is pre-configured in the VALO Factory					
WC232G	WorkCentre 232 Digital Copier/Printer with Stand, 2 Trays, Bypass Tray and DADF (URR-E, 498K12722), 32 ppm Kit (VYV), SIP Riser Card [32-55] (498K13110), 32-55 SIP Fire Wire (498K08601), Shelf Kit (498K05031), Print and Fax Services (301k14723), Image Overwrite (498K10930), Postscript Kit (EDA), Documentation Kit (650k26171).	\$7,767	\$1,134	\$6,633	
WC232HG	WorkCentre 232 Digital Copier/Printer with HCF, 2 Trays, Bypass Tray and DADF (URT-E, 498K12722), 32 ppm Kit (VYV), SIP Riser Card [32-55] (498K13110), 32-55 SIP Fire Wire (498K08601), Shelf Kit (498K05031), Print and Fax Services (301k14723), Image Overwrite (498K10930), Postscript Kit (EDA), Documentation Kit (650k26171).	\$9,304	\$1,462	\$7,842	
Required Accessories - Must choose Only One of the following:					
200OCT	Offsetting Catch Tray (497K02720)	\$0	\$0	\$0	
200OFCFIN	Office Finisher (JYN)	\$1,561	\$504	\$1,057	
200BASFIN	Basic Office Finisher (JLV)	\$1,156	\$300	\$856	
200PROFIN	Professional Office Finisher (UTW)	\$4,634	\$1,390	\$3,244	
Optional Accessories - May choose Only One of the following:					
WPWFAX1	Embedded Fax Line 1, LAN Fax (498K09840).	\$905	\$0	\$905	

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

Technology | Document Management | Consulting Services

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SIN	Payment Plans:	Bill Code	Min	MAX	
51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE

	On Accessory Only orders, CSE required for installation.				
WPPEMFAX2	Embedded Fax Line 2, LAN Fax (498K12100).	\$1,409	\$0	\$1,409	
	On Accessory Only orders, CSE required for installation.				
Optional Accessories					
NIAP-SW	Common Criteria Certified SW (097S03793). Selecting this market code insures that the customer will receive a machine with the (NIAP) Common Criteria Certified software release instead of the most recent software release. This option should <u>only be chosen if the customer REQUIRES Common Criteria Certification</u> as it may limit some of the functionality of the machine (see CED for details).	N/C			
	Requires WC/WCP or equivalent functionality				
2HOLE	2-Hole Punch kit (498K04161)	\$498	\$0	\$498	
	Not available with the 200BASFIN (Basic Office Finisher).				
3HOLE	3-Hole Punch kit (498K10270)	\$498	\$0	\$498	
	Only available on the 200OFCFIN (Office Finisher).				
	Not available on the 200BASFIN and already included on the 200PROFIN.				
VSTAPL	Convenience Stapler - 50 sheet (498K08250)	\$226	\$0	\$226	
	On Accessory Only orders, CSE required for installation.				
ESSMEM	128MB ESS RAM - For Network Controller (498K09570)	\$200	\$0	\$200	
	Do not order if 200EMAIL ordered, already installed.				
	On Accessory Only orders, CSE required for installation.				
PWM	256 MB EPC RAM (PWM)	\$200	\$0	\$200	
	May order up to 2 on WorkCentres				
	On Accessory Only orders, CSE required for installation.				
200FI	Foreign Interface Device (498K07700 & 498K04320)	\$176	\$0	\$176	
XASSIST4	Xerox Copier Assistant [Copier Assistant [®]] Software - Sec.508 Compliance (498K10430)	\$498	\$0	\$498	
200ENVKIT	Envelope Insert Kit (498K06280) Requires CSE for installation.	\$200	\$0	\$200	
200EMAIL	Scanning To Email (498K09590), 128MB ESS RAM (498K09570)	\$1,304	\$549	\$755	
	Do not order ESSMEM if 200EMAIL is being ordered or already installed.				
	On Accessory Only orders, CSE required for installation.				
Upgrade Accessories - Available as Accy. Only transactions on In-place Equipment - Require CSE to Install					
WC-WP232	WorkCentre to WorkCentre Pro 232 Upgrade - WC to WCP Upgrade Kit (498K09811), Print & Fax Services (301k15342), 32 WCP Kit (VYW), Network Controller (498K09611), Documentation Kit (650k26171), Scanning Services and Email Kit (498K09580). *TAA Compliant*	\$1,813	\$303	\$1,510	
200IOSEC	Image Overwrite Security Kit (498K10930).	\$700	\$0	\$700	
	Available on Accessory Only orders, CSE required for installation.				

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX		
51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

	Applicable only for machines shipped prior to 10/16/06.					
	Available as a Limited Accessory only. Must view "All Accessories" in ValueQuix to select.					
The following accessories are only available on equipment previously upgraded to a WorkCentre Pro configuration:						
EIPUPG-32	Extensible Interface Platform including: EIP Conversion Hardware (498K15510), 32-55 PPM Installation Kit (650K26171), CW Network Services (498K15342)	\$503	\$0	\$503		
	Applicable only for machines shipped prior to 10/16/06 that require the EIP functionality					
	Available on Accessory Only orders, CSE required for installation.					
	Available as a Limited Accessory only. Must view "All Accessories" in ValueQuix to select.					
SSND21A	SMARTsend 2.1 with 5 Device Licenses (EBM) and 50 additional Device Licenses (BAF) Available as Accessory Only	\$3,927	\$503	\$3,424		
SSNDPR21A	SMARTsend Professional 2.1 with 5 Device Licenses (EBN) and 50 additional Device Licenses (BAF) Available as Accessory Only	\$3,927	\$503	\$3,424		
NWKFAXINT	Internet Fax (498K10750) and Network Server Fax (498K10760) Enablement.	\$800	\$0	\$800		
	On Accessory Only orders, CSE required for installation.					
	Other items required from third party Accounting Vendor to complete solution.					
200USBKIT	USB Print Kit (498K09830). Requires CSE for installation.	\$251	\$0	\$251		
PCSCANSE	Scan to PC Desktop V8.0-SE [25 seats] includes PaperPort 10 SE and OmniPage SE v3.0 (301K17680). Customer installable.	\$1,203	\$352	\$851		
PCSCANPRO	Scan to PC Desktop V8.0 - [25 seats] PaperPort Professional 10 and OmniPage Pro 14 Office (301K17700). Customer installable.	\$4,226	\$1,058	\$3,168		
NWKACCTNG	Network Accounting Enablement (498K10780). Requires 1 per mainframe	\$503	\$0	\$503		
	On Accessory Only orders, CSE required for installation.					
	Other items required from third party Accounting Vendor to complete solution.					
WorkCentre 238						
• WorkCentre 238 is pre-configured in the VALO Factory						
WC238G	WorkCentre 238 Digital Copier/Printer with Stand, 2 Trays, Bypass Tray and DADF (URR-E, 498K12722), 38 ppm Kit (VYY), SIP Riser Card [32-55] (498K13110), 32-55 SIP Fire Wire (498K08601), Shelf Kit (498K05031), Print and Fax Services (301k14723), Image Overwrite (498K10930), Postscript Kit (EDA), Documentation Kit (650k26171).	\$8,835	\$1,188	\$7,647		

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX		
51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE
WC238HG	WorkCentre 238 Digital Copier/Printer with HCF, 2 Trays, Bypass Tray and DADF (URT-E, 498K12722), 38 ppm Kit (VYY), SIP Riser Card [32-55] (498K13110), 32-55 SIP Fire Wire (498K08601), Shelf Kit (498K05031), Print and Fax Services (301K14723), Image Overwrite (498K10930), Postscript Kit (EDA), Documentation Kit (650k26171).	\$10,377	\$1,521	\$8,856		
Required Accessories – Must choose Only One of the following:						
200OCT	Offsetting Catch Tray (497K02720)	\$0	\$0	\$0		
200OFCFIN	Office Finisher (UYN)	\$1,561	\$504	\$1,057		
200BASFIN	Basic Office Finisher (ULV)	\$1,156	\$300	\$856		
200PROFIN	Professional Office Finisher (UTW)	\$4,634	\$1,390	\$3,244		
Optional Accessories – May choose Only One of the following:						
WPEMFAX1	Embedded Fax Line 1, LAN Fax (498K09840).	\$905	\$0	\$905		
	On Accessory Only orders, CSE required for installation.					
WPEMFAX2	Embedded Fax Line 2, LAN Fax (498K12100).	\$1,409	\$0	\$1,409		
	On Accessory Only orders, CSE required for installation.					
Optional Accessories						
CSW	Common Criteria Certified SW (097S03793). Selecting this market code insures that the customer will receive a machine with the (NIAP) Common Criteria Certified software release instead of the most recent software release. This option should <u>only</u> be chosen if the customer <u>REQUIRES Common Criteria Certification</u> as it may limit some of the functionality of the machine (see CED for details).	N/C				
	Requires WC/WCP or equivalent functionality					
2HOLE	2-Hole Punch kit (498K04161)	\$498	\$0	\$498		
	Not available with the 200BASFIN (Basic Office Finisher).					
3HOLE	3-Hole Punch kit (498K10270)	\$498	\$0	\$498		
	Only available on the 200OFCFIN (Office Finisher).					
	Not available on the 200BASFIN and already included on the 200PROFIN.					
CONVSTAPL	Convenience Stapler – 50 sheet (498K08250)	\$226	\$0	\$226		
	On Accessory Only orders, CSE required for installation.					
ESSMEM	128MB ESS RAM - For Network Controller (498K09570)	\$200	\$0	\$200		
	Do not order if 200EMAIL is ordered or already installed.					
	On Accessory Only orders, CSE required for installation.					
PWM	256 MB EPC RAM (PWM)	\$200	\$0	\$200		
	May order up to 2 on WorkCentres					
	On Accessory Only orders, CSE required for installation.					
200FI	Foreign Interface Device (498K07700 & 498K04320)	\$176	\$0	\$176		
XASSIST4	Xerox Copier Assistant [Copier Assistant®] Software – Sec.508 Compliance (498K10430)	\$498	\$0	\$498		
200ENVKIT	Envelope insert Kit (498K06280) Requires CSE for installation.	\$200	\$0	\$200		
MAIL	Scanning To Email (498K09590), 128MB ESS RAM (498K09570)	\$1,304	\$549	\$755		

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



Technology | Document Management | Consulting Services

October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX		
51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

	Do not order ESSMEM if 200EMAIL is being ordered or already installed.					
	On Accessory Only orders, CSE required for installation.					
Upgrade Accessories - Available as Accy. Only transactions on In-place Equipment – Require CSE to install						
WC-WP238	WorkCentre to WorkCentre Pro 238 Upgrade – WC to WCP Upgrade Kit (498K09811), Print & Fax Services (301k15342), 38 WCP Kit (WCC), Network Controller (498K09611), Documentation Kit (650k26171), Scanning Services and Email Kit (498K09580). *TAA Compliant*	\$1,813	\$303	\$1,510		
200IOSEC	Image Overwrite Security Kit (498K10930).	\$700	\$0	\$700		
	Available on Accessory Only orders, CSE required for installation.					
	Applicable only for machines shipped prior to 10/16/06.					
	Available as a Limited Accessory only. Must view "All Accessories" in ValueQuix to select.					
The following accessories are only available on equipment previously upgraded to a WorkCentre Pro configuration:						
EIPUPG-32	Extensible Interface Platform including: EIP Conversion Hardware (498K15510), 32-55 PPM Installation Kit (650K26171), CW Network Services (498K15342)	\$503	\$0	\$503		
	Applicable only for machines shipped prior to 10/16/06 that require the EIP functionality.					
	Available on Accessory Only orders, CSE required for installation.					
	Available as a Limited Accessory only. Must view "All Accessories" in ValueQuix to select.					
SSND21A	SMARTsend 2.1 with 5 Device Licenses (EBM) and 50 additional Device Licenses (BAF) Available as Accessory Only	\$3,927	\$503	\$3,424		
SSNDPR21A	SMARTsend Professional 2.1 with 5 Device Licenses (EBN) and 50 additional Device Licenses (BAF) Available as Accessory Only	\$3,927	\$503	\$3,424		
NWKFAXINT	Internet Fax (498K10750) and Network Server Fax (498K10760) Enablement.	\$800	\$0	\$800		
	On Accessory Only orders, CSE required for installation.					
	Other items required from third party Accounting Vendor to complete solution.					
200USBKIT	USB Print Kit (498K09830). Requires CSE for installation.	\$251	\$0	\$251		
PCSCANSE	Scan to PC Desktop v8.0-SE [25 seats] includes PaperPort 10 SE and OmniPage SE v3.0 (301K17680). Customer installable.	\$1,203	\$352	\$851		
PCSCANPRO	Scan to PC Desktop V8.0 – [25 seats] PaperPort Professional 10 and OmniPage Pro 14 Office (301K17700). Customer installable.	\$4,226	\$1,058	\$3,168		
NWKACCTNG	Network Accounting Enablement (498K10780). Requires 1 per mainframe.	\$503	\$0	\$503		
	On Accessory Only orders, CSE required for installation.					

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

Technology | Document Management | Consulting Services

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SIN	Payment Plans:	Bill Code	Min	MAX		
51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

	Other items required from third party Accounting Vendor to complete solution.					
WorkCentre 245						
• WorkCentre 245 is pre-configured in the VALO Factory						
WC245G	WorkCentre 245 Digital Copier/Printer with Stand, 2 Trays, Bypass Tray and DADF (UTT-E, 498K12722), 45 ppm Kit (WCH), SIP Riser Card [32-55] (498K13110), 32-55 SIP Fire Wire (498K08601), Shelf Kit (498K05031), Print and Fax Services (301k14723), Image Overwrite (498K10930), Postscript Kit (EDA), Documentation Kit (650k26171).	\$10,694	\$1,566	\$9,128		
WC245HG	WorkCentre 245 Digital Copier/Printer with HCF, 2 Trays, Bypass Tray and DADF (UTV-E, 498K12722), 45 ppm Kit (WCH), SIP Riser Card [32-55] (498K13110), 32-55 SIP Fire Wire (498K08601), Shelf Kit (498K05031), Print and Fax Services (301k14723), Image Overwrite (498K10930), Postscript Kit (EDA), Documentation Kit (650k26171).	\$12,236	\$1,899	\$10,337		
Required Accessories – Must choose Only One of the following:						
200OCT	Offsetting Catch Tray (497K02720)	\$0	\$0	\$0		
200OFCFIN	Office Finisher (UYN)	\$1,561	\$504	\$1,057		
200BASFIN	Basic Office Finisher (ULV)	\$1,156	\$300	\$856		
200PROFIN	Professional Office Finisher (UTW)	\$4,634	\$1,390	\$3,244		
Optional Accessories - May choose Only One of the following:						
WPEMFAX1	Embedded Fax Line 1, LAN Fax (498K09840).	\$905	\$0	\$905		
On Accessory Only orders, CSE required for installation.						
WPEMFAX2	Embedded Fax Line 2, LAN Fax (498K12100).	\$1,409	\$0	\$1,409		
On Accessory Only orders, CSE required for installation.						
Optional Accessories						
NIAP-SW	Common Criteria Certified SW (097S03793). Selecting this market code insures that the customer will receive a machine with the (NIAP) Common Criteria Certified software release instead of the most recent software release. This option should <u>only be chosen if the customer REQUIRES Common Criteria Certification</u> as it may limit some of the functionality of the machine (see CED for details).	N/C				
Requires WC/WCP or equivalent functionality						
2HOLE	2-Hole Punch kit (498K04161)	\$498	\$0	\$498		
Not available with the 200BASFIN (Basic Office Finisher).						
3HOLE	3-Hole Punch kit (498K10270)	\$498	\$0	\$498		
Only available on the 200OFCFIN (Office Finisher).						
Not available on the 200BASFIN and already included on the 200PROFIN.						
CONVSTAPL	Convenience Stapler – 50 sheet (498K08250)	\$226	\$0	\$226		
On Accessory Only orders, CSE required for installation.						
FSSMEM	128MB ESS RAM - For Network Controller (498K09570)	\$200	\$0	\$200		
Do not order if 200EMAIL is ordered or already installed.						

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

Technology | Document Management | Consulting Services

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SIN	Payment Plans:	Bill Code	Min	MAX	
51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE

	On Accessory Only orders, CSE required for installation.				
PWM	256 MB EPC RAM (PWM)	\$200	\$0	\$200	
	May order up to 2 on WorkCentres				
	On Accessory Only orders, CSE required for installation.				
200FI	Foreign Interface Device (498K07700 & 498K04320)	\$176	\$0	\$176	
XASSIST4	Xerox Copier Assistant [Copier Assistant [®]] Software – Sec.508 Compliance (498K10430)	\$498	\$0	\$498	
200ENVKIT	Envelope Insert Kit (498K06280) Requires CSE for installation.	\$200	\$0	\$200	
200EMAIL	Scanning To Email (498K09590), 128MB ESS RAM (498K09570)	\$1,304	\$549	\$755	
	Do not order ESSMEM if 200EMAIL is being ordered or already installed.				
	On Accessory Only orders, CSE required for installation.				
Upgrade Accessories - Available as Accy. Only transactions on in-place Equipment – Require CSE to Install.					
200IOSEC	Image Overwrite Security Kit (498K10930).	\$700	\$0	\$700	
	Applicable only for machines shipped prior to 10/16/06.				
	Available on Accessory Only orders, CSE required for installation.				
	Available as a Limited Accessory only. Must view "All Accessories" in ValueQuix to select.				
WC-WP245	WorkCentre to WorkCentre Pro 245 Upgrade – WC to WCP Upgrade Kit (498K09811), Print & Fax Services (301k15342), 45 WCP Kit (WCK), Network Controller (498K09611), Documentation Kit (650k26171), Scanning Services and Email Kit (498K09580). *TAA Compliant*	\$1,813	\$303	\$1,510	
The following accessories are only available on equipment previously upgraded to a WorkCentre Pro configuration:					
EIPUPG-32	Extensible Interface Platform including: EIP Conversion Hardware (498K15510), 32-55 PPM Installation Kit (650K26171), CW Network Services (498K15342)	\$503	\$0	\$503	
	Applicable only for machines shipped prior to 10/16/06 that require the EIP functionality.				
	Available on Accessory Only orders, CSE required for installation.				
	Available as a Limited Accessory only. Must view "All Accessories" in ValueQuix to select.				
SSND21A	SMARTsend 2.1 with 5 Device Licenses (EBM) and 50 additional Device Licenses (BAF) Available as Accessory Only	\$3,927	\$503	\$3,424	
SSNDPR21A	SMARTsend Professional 2.1 with 5 Device Licenses (EBN) and 50 additional Device Licenses (BAF) Available as Accessory Only	\$3,927	\$503	\$3,424	
NWKFAXINT	Internet Fax (498K10750) and Network Server Fax (498K10760) Enablement.	\$800	\$0	\$800	
	On Accessory Only orders, CSE required for installation.				
	Other items required from third party Accounting Vendor to complete solution.				

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

Technology | Document Management | Consulting Services

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SIN	Payment Plans:	Bill Code	Min	MAX	
51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE
200USBKIT	USB Print Kit (498K09830). Requires CSE for installation.	\$251	\$0	\$251	
PCSCANSE	Scan to PC Desktop V8.0-SE [25 seats] includes PaperPort 10 SE and OmniPage SE v3.0 (301K17680). Customer installable.	\$1,203	\$352	\$851	
PCSCANPRO	Scan to PC Desktop V8.0 - [25 seats] PaperPort Professional 10 and OmniPage Pro 14 Office (301K17700). Customer installable.	\$4,226	\$1,058	\$3,168	
NWKACCTNG	Network Accounting Enablement (498K10780). Requires 1 per mainframe.	\$503	\$0	\$503	
	On Accessory Only orders, CSE required for installation.				
	Other items required from third party Accounting Vendor to complete solution.				
WorkCentre 4150, 4150S, 4150X, 4150XF					
•□□□□□□□□ ΩορκΧεντρε 4150 προδουχτσ αρε χυστομερ ινσταλλαβλε, 1 μετερεδ προδουχτσ, δελιωερεδ πια ΥΤΙΣ					
WC4150	WorkCentre 4150 Copier (L98-F) with DADF, 1x500 paper tray, bypass	\$2,282	\$369	\$1,913	
Optional Accessories - May choose Only One of the following:					
TRAY3-4	3 & 4 Paper Trays (BKL Qty2), Short Stand (BLG)	\$1,006	\$101	\$905	
	Requires TRAY-2				
	Should not be ordered with 4150STND				
4150STND	Cabinet Stand (BLF) Should not be ordered with TRAY3-4	\$223	\$23	\$200	
Optional Accessories - May choose Only One of the following Install options:					
DRCINST	Carrier Delivery and Install Option (TRM)	\$125	\$0	\$125	08/01/06
CSEINSTAL	CSE Install Option (UVY)	\$125	\$0	\$125	
Optional Accessories - May choose Any of the following:					
TRAY-2	2 nd Paper Tray - 1x500 (BKL)	\$502	\$50	\$452	
FAXKIT	Embedded Fax Kit (BKP)	\$669	\$66	\$603	
4150FIN	50 Sheet Staple Finisher (BKM) - 500 sheet capacity	\$669	\$66	\$603	
20FI	Foreign Device Interface (UVG) CSE Required	\$176	\$0	\$176	
WC4150S	WorkCentre 4150S Copier, Printer, Scan to Email, (L99-F) 1x500 paper tray, bypass.	\$2,635	\$420	\$2,215	
Optional Accessories - May choose Only One of the following:					
TRAY3-4	3 & 4 Paper Trays (BKL Qty2), Short Stand (BLG)	\$1,006	\$101	\$905	
	Requires TRAY-2				
	Should not be ordered with 4150STND				
4150STND	Cabinet Stand (BLF) Should not be ordered with TRAY3-4	\$223	\$23	\$200	
Optional Accessories - May choose Only One of the following Install options:					
DRCINST	Carrier Delivery and install Option (TRM)	\$125	\$0	\$125	08/01/06
CSEINSTAL	CSE Install Option (UVY)	\$125	\$0	\$125	
Optional Accessories - May choose Any of the following:					
TRAY-2	2 nd Paper Tray - 1x500 (BKL)	\$502	\$50	\$452	
FAXKIT	Embedded Fax Kit (BKP)	\$669	\$66	\$603	
FIN	50 Sheet Staple Finisher (BKM) - 500 sheet capacity	\$669	\$66	\$603	
20FI	Foreign Device Interface (UVG) CSE Required	\$176	\$0	\$176	

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX	
51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE
WPU	256mb Memory	\$0	\$0	\$0	11/01/06
4150-IO	Security Image Overwrite Kit (BLL)	\$223	\$23	\$200	
4150-SCAN	Network Scan Enablement Kit (BLK)	\$223	\$23	\$200	
4150-ACTG	Network Accounting Enablement Kit (BLH)	\$335	\$34	\$301	
4150-FXKT	Network Fax Server Enablement Kit (BLM)	\$335	\$34	\$301	
WC4150X	WorkCentre 4150X Copier / Printer including Scan to Email, 1x500 paper tray & bypass (L99), additional 1x500 paper tray (BKL) and Fax (BKP)	\$3,574	\$392	\$3,182	
Optional Accessories - May choose Only One of the following:					
TRAY3-4	3 & 4 Paper Trays (BKL Qty2), Short Stand (BLG)	\$1,006	\$101	\$905	
	Requires TRAY-2				
	Should not be ordered with 4150STND				
4150STND	Cabinet Stand (BLF) Should not be ordered with TRAY3-4	\$223	\$23	\$200	
Optional Accessories - May choose Only One of the following Install options:					
DRCINST	Carrier Delivery and Install Option (TRM)	\$125	\$0	\$125	08/01/06
CSEINSTAL	CSE Install Option (UVY)	\$125	\$0	\$125	
Optional Accessories - May choose Any of the following:					
4150FIN	50 Sheet Staple Finisher (BKM) - 500 sheet capacity	\$669	\$66	\$603	
20FI	Foreign Device Interface (UVG) CSE Required	\$176	\$0	\$176	
WPU	256mb Memory	\$0	\$0	\$0	11/01/06
4150-IO	Security Image Overwrite Kit (BLL)	\$223	\$23	\$200	
4150-SCAN	Network Scan Enablement Kit (BLK)	\$223	\$23	\$200	
4150-ACTG	Network Accounting Enablement Kit (BLH)	\$335	\$34	\$301	
4150-FXKT	Network Fax Server Enablement Kit (BLM)	\$335	\$34	\$301	
WC4150XF	WorkCentre 4150XF Copier / Printer including Scan to Email, 1x500 paper tray & bypass (L99), additional 3x500 paper trays (BKL - Qty 3), Fax (BKP) and Finisher (BKM)	\$5,230	\$537	\$4,693	
Optional Accessories - May choose Only One of the following Install options:					
DRCINST	Carrier Delivery and Install Option (TRM)	\$125	\$0	\$125	08/01/06
CSEINSTAL	CSE Install Option (UVY)	\$125	\$0	\$125	
Optional Accessories - May choose Any of the following:					
20FI	Foreign Device Interface (UVG) CSE Required	\$176	\$0	\$176	
WPU	256mb Memory	\$0	\$0	\$0	11/01/06
4150-IO	Security Image Overwrite Kit (BLL)	\$223	\$23	\$200	
4150-SCAN	Network Scan Enablement Kit (BLK)	\$223	\$23	\$200	
4150-ACTG	Network Accounting Enablement Kit (BLH)	\$335	\$34	\$301	
4150-FXKT	Network Fax Server Enablement Kit (BLM)	\$335	\$34	\$301	
WorkCentre 7655 and 7655P					
For Billing purposes, Meter #1 is Total B&W and Meter #2 is Total Color impressions. Pooling allowed with other monochrome devices only.					

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX		
51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

WC7655G	WorkCentre 7655 Digital Copier 120V (VDR) with DADF, 4 Paper Trays, 250 Sheet Bypass Tray, Std Output Tray, Nat Kit (650S37580), FCW UI (VUW), and mounting kit (675K21800), Waste Toner Bottle (008R12990), Corotron Assy (013R00604) V/L	\$19,747	\$5,138	\$14,609		
Required Accessories – Must choose Only One of the following:						
D250OCT	Offset Catch Tray (497K02420, 497K02450)	\$302	\$0	\$302		
VKP	Professional Finisher	\$5,032	\$1,204	\$3,828		
VKM	Advanced Finisher	\$3,017	\$801	\$2,216		
Optional Accessories - May choose Only One of the following:						
1FAXLINE	Single Line Fax Kit (498K11810, 675K11280)	\$1,002	\$0	\$1,002		
2FAXLINE	Dual Line Fax Kit (498K11820, 675K11280)	\$1,410	\$0	\$1,410		
Optional Accessories – May choose any of the following:						
VKK	High Capacity Feeder	\$2,015	\$0	\$2,015		
D250STPLR	Convenience Stapler & Right Wing (4978K08250)	\$301	\$0	\$301		
JOBOVR	Immediate Job Overwrite (301K15410)	\$700	\$0	\$700		
DCQPSIGN	Xerox Color Quick Print Sign (098K88001)	\$305	\$0	\$305		
	Foreign Interface Kit If Accessory Only order, CSE required	\$176	\$0	\$176		
ASIST4	Xerox Copier Assistance SW (498K10430)	\$498	\$0	\$498		
498K12240	IOT Mobility Plate Kit	N/C				
498K12250	HCF & Finisher Mobility Plate Kit	N/C				
Upgrade Accessories - Available as Accy. Only transactions on in-place Equipment						
May choose Only one:						
PRTCTLUP	Print Controller Upgrade Kit (WKW, 301K16901) CSE Required	\$2,518	\$0	\$2,518		
PSNCTLUP	Print/Scan Controller Upgrade Kit (WKY, 301K15390, 301K16901) CSE Required	\$4,533	\$0	\$4,533		
May choose Only one:						
CSTDSCAN	SE Scan to PC Desktop V8.0 SE Edition 25 seats (301K17680)	\$1,203	\$302	\$901		
	Must have Print/Copy/Scan Controller market code PSNCTLUP.					
	Includes OmniPage SE and PaperPort SE					
CDLXSCAN	Professional Scan to PC Desktop V8.0 Pro Edition 25 seats (301K17700)	\$4,226	\$1,058	\$3,168		
	Must have Print/Copy/Scan Controller market code PSNCTLUP.					
	Includes OmniPage Pro and PaperPort Pro Office					
May choose Any of the following:						
ISFAXKIT	Internet and Server Fax enablement kit (301K15400)	\$997	\$0	\$997		
	Must have Print/Copy/Scan Controller market code PSNCTLUP.					
	Requires 3 rd party software solution					
USBRPRT	USB Direct Print kit (498K10330)	\$251	\$0	\$251		

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

Technology | Document Management | Consulting Services

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SIN	Payment Plans:	Bill Code	Min	MAX	
51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE

SSND21A	FreeFlow SmartSend with 5 Device Licenses (EBM) and 50 additional Device Licenses (BAF)	\$3,927	\$503	\$3,424	
	Must have Print/Copy/Scan Controller market code PSNCTLUP.				
SSNDPR21A	FreeFlow SmartSend Professional with 5 Device Licenses (EBN) and 50 additional Device Licenses (BAF)	\$3,927	\$503	\$3,424	
	Must have Print/Copy/Scan Controller market code PSNCTLUP.				
NETACT	Network Accounting Enablement kit (301K15420)	\$503	\$0	\$503	
WC7655PG	WorkCentre 7655P Digital Printer 120V (VDR) with DADF, 4 Paper Trays, 250 Sheet Bypass Tray, Std Output Tray, Nat Kit (650S37580), FCW UI (VUW), and mounting kit (675K21800), Waste Toner Bottle (008R12990), Corotron Assy (013R00604) V/L	\$21,762	\$5,138	\$16,624	
Required Accessories – Must choose Only One of the following:					
PCCNTL	Print/Copy Network Controller (WKW, 301K16901)	N/C			
PCSNCTL	Print/Copy/Scan Network Controller (WKY, 301K15390, 301K16901)	\$1,813	\$403	\$1,410	
Required Accessories – Must choose Only One of the following:					
D250OCT	Offset Catch Tray (497K02420, 497K02450)	\$302	\$0	\$302	
VKP	Professional Finisher	\$5,032	\$1,204	\$3,828	
VKM	Advanced Finisher	\$3,017	\$801	\$2,216	
Optional Accessories - May choose Only One of the following:					
1FAXLINE	Single Line Fax Kit (498K11810, 675K11280)	\$1,002	\$0	\$1,002	
2FAXLINE	Dual Line Fax Kit (498K11820, 675K11280)	\$1,410	\$0	\$1,410	
Optional Accessories - May choose Only One of the following:					
CSTDSCAN	SE Scan to PC Desktop V8.0 SE Edition 25 seats (301K17680)	\$1,203	\$302	\$901	
	Must have Print/Copy/Scan Controller market code PCSNCTL or PCCNTL market code with SCANUPG market code.				
	Includes OmniPage SE and PaperPort SE				
CDLXSCAN	Professional Scan to PC Desktop V8.0 Pro Edition 25 seats (301K17700)	\$4,226	\$1,058	\$3,168	
	Must have Print/Copy/Scan Controller market code PCSNCTL or PCCNTL market code with SCANUPG market code.				
	Includes OmniPage Pro and PaperPort Pro Office				
Optional Accessories – May choose any of the following:					
VKK	High Capacity Feeder	\$2,015	\$0	\$2,015	
D250STPLR	Convenience Stapler & Right Wing (4978K08250)	\$301	\$0	\$301	
JOBOVR	Immediate Job Overwrite (301K15410)	\$700	\$0	\$700	
DCQPSIGN	Xerox Color Quick Print Sign (098K88001)	\$305	\$0	\$305	
YRC	Foreign Interface Kit If Accessory Only order, CSE required	\$176	\$0	\$176	
XASSIST4	Xerox Copier Assistance SW (498K10430)	\$498	\$0	\$498	
498K12240	IOT Mobility Plate Kit	N/C			
498K12250	HCF & Finisher Mobility Plate Kit	N/C			

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX	
51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE
ISFAXKIT	Internet and Server Fax enablement kit (301K15400)	\$997	\$0	\$997	
	Must have Print/Copy/Scan Controller market code PCSNCNTL or PCCNTL market code with SCANUPG market code.				
	Requires 3 rd party software solution.				
USBPRNT	USB Direct Print kit (498K10330)	\$251	\$0	\$251	
SSND21A	FreeFlow SmartSend with 5 Device Licenses (EBM) and 50 additional Device Licenses (BAF)	\$3,927	\$503	\$3,424	
	Must have Print/Copy/Scan Controller market code PCSNCNTL or PCCNTL market code with SCANUPG market code.				
SSNDPR21A	FreeFlow SmartSend Professional with 5 Device Licenses (EBN) and 50 additional Device Licenses (BAF)	\$3,927	\$503	\$3,424	
	Must have Print/Copy/Scan Controller market code PCSNCNTL or PCCNTL market code with SCANUPG market code.				
NETACT	Network Accounting Enablement kit (301K15420)	\$503	\$0	\$503	
Optional Accessory - Available as Accy. Only transactions on in-place Equipment					
SCANUPG	Scan Controller Upgrade kit (YPY, 301K15390) CSE Required	\$2,518	\$0	\$2,518	
	Adds Scanning/Email functionality to PCCNTL market code.				
WorkCentre 255					
	WorkCentre 255 is pre-configured in the VALO Factory				
WC255G	WorkCentre 255 Digital Copier/Printer with Stand, 2 Trays, Bypass Tray and DADF (UTT-E, 498K12722), 55 ppm Kit (WCM), SIP Riser Card [32-55] (498K13110), 32-55 SIP Fire Wire (498K08601), Shelf Kit (498K05031), Print and Fax Services (301k14723), Image Overwrite (498K10930), Postscript Kit (EDA), Documentation Kit (650k26171).	\$14,341	\$2,872	\$11,469	
WC255HG	WorkCentre 255 Digital Copier/Printer with HCF, 2 Trays, Bypass Tray and DADF (UTV-E, 498K12722), 55 ppm Kit (WCM), SIP Riser Card [32-55] (498K13110), 32-55 SIP Fire Wire (498K08601), Shelf Kit (498K05031), Print and Fax Services (301k14723), Image Overwrite (498K10930), Postscript Kit (EDA), Documentation Kit (650k26171).	\$15,983	\$3,305	\$12,678	
Required Accessories - Must choose Only One of the following:					
200OCT	Offsetting Catch Tray (497K02720)	\$0	\$0	\$0	
200OFCFIN	Office Finisher (UYN)	\$1,561	\$504	\$1,057	
200PROFIN	Professional Office Finisher (UTW)	\$4,634	\$1,390	\$3,244	
Optional Accessories - May choose Only One of the following:					
WPEMFAX1	Embedded Fax Line 1, LAN Fax (498K09840).	\$905	\$0	\$905	
	On Accessory Only orders, CSE required for installation.				
WPEMFAX2	Embedded Fax Line 2, LAN Fax (498K12100).	\$1,409	\$0	\$1,409	
	On Accessory Only orders, CSE required for installation.				
Optional Accessories					

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GSA PRICE LIST

GSA Contract # GS-25F-0062L

October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX	
51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE

NIAP-SW	Common Criteria Certified SW (097S03793). Selecting this market code insures that the customer will receive a machine with the (NIAP) Common Criteria Certified software release instead of the most recent software release. This option should <u>only be chosen if the customer REQUIRES Common Criteria Certification</u> as it may limit some of the functionality of the machine (see CED for details).	N/C			
	· Requires WC/WCP or equivalent functionality				
2HOLE	2-Hole Punch kit (498K04161)	\$498	\$0	\$498	
	· Not available with the 200BASFIN (Basic Office Finisher).				
3HOLE	3-Hole Punch kit (498K10270)	\$498	\$0	\$498	
	· Only available on the 200OFCFIN (Office Finisher).				
	· Not available on the 200BASFIN and already included on the 200PROFIN.				
CONVSTAPL	Convenience Stapler – 50 sheet (498K08250)	\$226	\$0	\$226	
	· On Accessory Only orders, CSE required for installation.				
ESSMEM	128MB ESS RAM - For Network Controller (498K09570)	\$200	\$0	\$200	
	· Do not order if 200EMAIL is ordered or already installed.				
	· On Accessory Only orders, CSE required for installation.				
PWM	256 MB EPC RAM (PWM)	\$200	\$0	\$200	
	· May order up to 2 on WorkCentres				
	· On Accessory Only orders, CSE required for installation.				
200FI	Foreign Interface Device (498K07700 & 498K04320)	\$176	\$0	\$176	
XASSIST4	Xerox Copier Assistant [Copier Assistant [®]] Software – Sec.508 Compliance (498K10430)	\$498	\$0	\$498	
200ENVKIT	Envelope Insert Kit (498K06280) Requires CSE for installation.	\$200	\$0	\$200	
200EMAIL	Scanning To Email (498K09590), 128MB ESS RAM (498K09570)	\$1,304	\$549	\$755	
	· Do not order ESSMEM if 200EMAIL is being ordered or already installed.				
	· On Accessory Only orders, CSE required for installation.				
Upgrade Accessories - Available as Accy. Only transactions on In-place Equipment – Require CSE to Install					
200IOSEC	Image Overwrite Security Kit (498K10930).	\$700	\$0	\$700	
	· Available on Accessory Only orders, CSE required for installation.				
	· Applicable only for machines shipped prior to 10/16/06.				
	· Available as a Limited Accessory only. Must view "All Accessories" in ValueQuix to select.				
WC-WP255	WorkCentre to WorkCentre Pro 255 Upgrade – WC to WCP Upgrade Kit (498K09811), Print & Fax Services (301k15342), 55 WCP Kit (WCN), Network Controller (498K09611), Documentation Kit (650k26171), Scanning Services and Email Kit (498K09580). *TAA Compliant*	\$1,813	\$303	\$1,510	

The following accessories are only available on equipment previously upgraded to a WorkCentre Pro configuration:

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX	
51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE
EIPUPG-32	Extensible Interface Platform including: EIP Conversion Hardware (498K15510), 32-55 PPM Installation Kit (650K26171), CW Network Services (498K15342)	\$503	\$0	\$503	
	Applicable only for machines shipped prior to 10/16/06 that require the EIP functionality.				
	Available on Accessory Only orders, CSE required for installation.				
	Available as a Limited Accessory only. Must view "All Accessories" in ValueQuix to select.				
SSND21A	SMARTsend 2.1 with 5 Device Licenses (EBM) and 50 additional Device Licenses (BAF) Available as Accessory Only	\$3,927	\$503	\$3,424	
SSNDPR21A	SMARTsend Professional 2.1 with 5 Device Licenses (EBN) and 50 additional Device Licenses (BAF) Available as Accessory Only	\$3,927	\$503	\$3,424	
NWKFAXINT	Internet Fax (498K10750) and Network Server Fax (498K10760) Enablement.	\$800	\$0	\$800	
	On Accessory Only orders, CSE required for installation.				
	Other items required from third party Accounting Vendor to complete solution.				
200USBKIT	USB Print Kit (498K09830). Requires CSE for installation.	\$251	\$0	\$251	
PCSCANSE	Scan to PC Desktop V8.0-SE [25 seats] includes PaperPort 10 SE and OmniPage SE v3.0 (301K17680). Customer installable.	\$1,203	\$352	\$851	
PCSCANPRO	Scan to PC Desktop V8.0 - [25 seats] PaperPort Professional 10 and OmniPage Pro 14 Office (301K17700). Customer installable.	\$4,226	\$1,058	\$3,168	
NWKACCTNG	Network Accounting Enablement (498K10780). Requires 1 per mainframe.	\$503	\$0	\$503	
	On Accessory Only orders, CSE required for installation.				
	Other items required from third party Accounting Vendor to complete solution.				
WorkCentre 7665 and 7665P					
For Billing purposes, Meter #1 is Total B&W and Meter #2 is Total Color impressions. Pooling allowed with other monochrome devices only.					
WC7665G	WorkCentre 7665 Digital Copier 120V (VDR) with DADF, 4 Paper Trays, 250 Sheet Bypass Tray, Std Output Tray, Nat Kit (650S37580), 65ppm Kit and Name plate (BMU), FCW UI (VUW), and mounting kit (675K21800), Waste Toner Bottle (008R12990), Corotron Assy (013R00604) V/L	\$23,777	\$6,549	\$17,228	
Required Accessories – Must choose Only One of the following:					
D250OCT	Offset Catch Tray (497K02420, 497K02450)	\$302	\$0	\$302	
VKP	Professional Finisher	\$5,032	\$1,204	\$3,828	
VKM	Advanced Finisher	\$3,017	\$801	\$2,216	
Optional Accessories - May choose Only One of the following:					
1FAXLINE	Single Line Fax Kit (498K11810, 675K11280)	\$1,002	\$0	\$1,002	
4LINE	Dual Line Fax Kit (498K11820, 675K11280)	\$1,410	\$0	\$1,410	
Optional Accessories – May choose any of the following:					

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

Technology | Document Management | Consulting Services

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SIN	Payment Plans:	Bill Code	Min	MAX		
51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

VKK	High Capacity Feeder	\$2,015	\$0	\$2,015		
D250STPLR	Convenience Stapler & Right Wing (4978K08250)	\$301	\$0	\$301		
JOBOVR	Immediate Job Overwrite (301K15410)	\$700	\$0	\$700		
DCQPSIGN	Xerox Color Quick Print Sign (098K88001)	\$305	\$0	\$305		
YRC	Foreign Interface Kit If Accessory Only order, CSE required	\$176	\$0	\$176		
XASSIST4	Xerox Copier Assistance SW (498K10430)	\$498	\$0	\$498		
498K12240	IOT Mobility Plate Kit	N/C				
498K12250	HCF & Finisher Mobility Plate Kit	N/C				
Upgrade Accessories - Available as Accy. Only transaction on In-place Equipment						
May choose Only one:						
PRCTLUP	Print Controller Upgrade Kit (WKW, 301K16901) CSE Required	\$2,518	\$0	\$2,518		
PSNCTLUP	Print/Scan Controller Upgrade Kit (WKY, 301K15390, 301K16901) CSE Required	\$4,533	\$0	\$4,533		
May choose Only one:						
CSTDSCAN	SE Scan to PC Desktop V8.0 SE Edition 25 seats (301K17680)	\$1,203	\$302	\$901		
	Must have Print/Copy/Scan Controller market code PSNCTLUP.					
	Includes OmniPage SE and PaperPort SE					
CDLXSCAN	Professional Scan to PC Desktop V8.0 Pro Edition 25 seats (301K17700)	\$4,226	\$1,058	\$3,168		
	Must have Print/Copy/Scan Controller market code PSNCTLUP.					
	Includes OmniPage Pro and PaperPort Pro Office					
May choose Any of the following:						
ISFAXKIT	Internet and Server Fax enablement kit (301K15400)	\$997	\$0	\$997		
	Must have Print/Copy/Scan Controller market code PSNCTLUP.					
	Requires 3 rd party software solution.					
USBPRNT	USB Direct Print kit (498K10330)	\$251	\$0	\$251		
SSND21A	FreeFlow SmartSend with 5 Device Licenses (EBM) and 50 additional Device Licenses (BAF)	\$3,927	\$503	\$3,424		
	Must have Print/Copy/Scan Controller market code PSNCTLUP.					
SSNDPR21A	FreeFlow SmartSend Professional with 5 Device Licenses (EBN) and 50 additional Device Licenses (BAF)	\$3,927	\$503	\$3,424		
	Must have Print/Copy/Scan Controller market code PSNCTLUP.					
NETACT	Network Accounting Enablement kit (301K15420)	\$503	\$0	\$503		
WC7665PG	WorkCentre 7665P Digital Printer 120V (VDR) with DADF, 4 Paper Trays, 250 Sheet Bypass Tray, Std Output Tray, Nat Kit (650S37580), 65ppm Kit and Name plate (BMU), FCW UI (VUW), and mounting kit (675K21800), Waste Toner Bottle (008R12990), Corotron Assy (013R00604) V/L	\$25,792	\$6,347	\$19,445		

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX		
51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

Required Accessories – Must choose Only One of the following:					
PCCNTL	Print/Copy Network Controller (WKW, 301K16901)	N/C			
PCSNCNTL	Print/Copy/Scan Network Controller (WKY, 301K15390, 301K16901)	\$1,813	\$403	\$1,410	
Required Accessories – Must choose Only One of the following:					
D250OCT	Offset Catch Tray (497K02420, 497K02450)	\$302	\$0	\$302	
VKP	Professional Finisher	\$5,032	\$1,204	\$3,828	
VKM	Advanced Finisher	\$3,017	\$801	\$2,216	
Optional Accessories - May choose Only One of the following:					
1FAXLINE	Single Line Fax Kit (498K11810, 675K11280)	\$1,002	\$0	\$1,002	
2FAXLINE	Dual Line Fax Kit (498K11820, 675K11280)	\$1,410	\$0	\$1,410	
Optional Accessories - May choose Only One of the following:					
CSTDSCAN	SE Scan to PC Desktop V8.0 SE Edition 25 seats (301K17680)	\$1,203	\$302	\$901	
	· Must have Print/Copy/Scan Controller market code PCSNCNTL or PCCNTL market code with SCANUPG market code.				
	· Includes OmniPage SE and PaperPort SE				
CDLXSCAN	Professional Scan to PC Desktop V8.0 Pro Edition 25 seats (301K17700)	\$4,226	\$1,058	\$3,168	
	· Must have Print/Copy/Scan Controller market code PCSNCNTL or PCCNTL market code with SCANUPG market code..				
	· Includes OmniPage Pro and PaperPort Pro Office				
Optional Accessories – May choose any of the following:					
VKK	High Capacity Feeder	\$2,015	\$0	\$2,015	
D250STPLR	Convenience Stapler & Right Wing (4978K08250)	\$301	\$0	\$301	
JOBOVR	Immediate Job Overwrite (301K15410)	\$700	\$0	\$700	
DCQPSIGN	Xerox Color Quick Print Sign (098K88001)	\$305	\$0	\$305	
YRC	Foreign Interface Kit If Accessory Only order, CSE required	\$176	\$0	\$176	
XASSIST4	Xerox Copier Assistance SW (498K10430)	\$498	\$0	\$498	
498K12240	IOT Mobility Plate Kit	N/C			
498K12250	HCF & Finisher Mobility Plate Kit	N/C			
ISFAXKIT	Internet and Server Fax enablement kit (301K15400)	\$997	\$0	\$997	
	· Must have Print/Copy/Scan Controller market code PCSNCNTL or PCCNTL market code with SCANUPG market code. .				
	· Requires 3 rd party software solution.				
USBPRNT	USB Direct Print kit (498K10330)	\$251	\$0	\$251	
SSND21A	FreeFlow SmartSend with 5 Device Licenses (EBM) and 50 additional Device Licenses (BAF)	\$3,927	\$503	\$3,424	
	· Must have Print/Copy/Scan Controller market code PCSNCNTL or PCCNTL market code with SCANUPG market code.				
SSNDPR21A	FreeFlow SmartSend Professional with 5 Device Licenses (EBN) and 50 additional Device Licenses (BAF)	\$3,927	\$503	\$3,424	

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

Technology | Document Management | Consulting Services

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SIN	Payment Plans:	Bill Code	Min	MAX	
51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE

	Must have Print/Copy/Scan Controller market code PCSNCNTL or PCCNTL market code with SCANUPG market code.				
NETACT	Network Accounting Enablement kit (301K15420)	\$503	\$0	\$503	
Optional Accessory - Available as Accy. Only transaction on in-place Equipment					
SCANUPG	Scan Controller Upgrade kit (YPY, 301K15390) CSE Required	\$2,518	\$0	\$2,518	
	Adds Scanning/Email functionality to PCCNTL market code.				
WorkCentre 265					
• WorkCentre 265 is pre-configured in the VALO Factory					
WC265HG	WorkCentre 265 Digital Copier/Printer with HCF, 2 trays, Bypass tray and DADF (UTU-E, 498K12722), 65 ppm Kit (WCR), SIP Riser Card 65-75 (498K13120), SIP Fire Wire 65-75 (498K08581), Shelf Kit (498K05031), Print & Fax Services (301K14743), Image Overwrite (498K10930), PostScript Kit (EDA), Documentation Kit (650K26181).	\$18,865	\$4,444	\$14,421	
Required Accessories - Must choose Only One of the following:					
200OCT	Offsetting Catch Tray (497K02720)	\$0	\$0	\$0	
200OFCFIN	Office Finisher (UYN)	\$1,561	\$504	\$1,057	
200ADVFIN	Advanced Office Finisher (PRY)	\$3,022	\$907	\$2,115	
200PROFIN	Professional Office Finisher (UTW)	\$4,634	\$1,390	\$3,244	
Optional Accessories - May choose Only One of the following:					
WPEMFAX1	Embedded Fax Line 1, LAN Fax (498K09840).	\$905	\$0	\$905	
	On Accessory Only orders, CSE required for installation.				
WPEMFAX2	Embedded Fax Line 2, LAN Fax (498K12100).	\$1,409	\$0	\$1,409	
	On Accessory Only orders, CSE required for installation.				
Optional Accessories					
NIAP-SW	Common Criteria Certified SW (097S03793). Selecting this market code insures that the customer will receive a machine with the (NIAP) Common Criteria Certified software release instead of the most recent software release. This option should <u>only be chosen if the customer REQUIRES Common Criteria Certification</u> as it may limit some of the functionality of the machine (see CED for details).	N/C			
	Requires WC/WCP or equivalent functionality				
2HOLE	2-Hole Punch kit (498K04161)	\$498	\$0	\$498	
	Not available with the 200BASFIN (Basic Office Finisher).				
3HOLE	3-Hole Punch kit (498K10270)	\$498	\$0	\$498	
	Only available on the 200OFCFIN (Office Finisher).				
	Not available on the 200BASFIN and already included on the 200ADVFIN and 200PROFIN.				
CONVSTAPL	Convenience Stapler - 50 sheet (498K08250)	\$226	\$0	\$226	
	On Accessory Only orders, CSE required for installation.				

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX		
51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

DPWRCONV	30Amp 220 Volt to 20 Amp 110 Volt Conversion Kit (098S04470) Conversion kit may be ordered for Trades from 1075, 1090, 5388, 5680, 5100, 5885, 5892, 5895, 5900, 5990, 5995. It may be used for 5380, 5385, 5365 or 1065 if that unit currently uses receptacle 600S3277 or NEMA #14-30R.	N/C				
	If ordered as Accessory Only post mainframe install, CSE Required.					
200FI	Foreign Interface Device (498K07700 & 498K04320)	\$176	\$0	\$176		
XASSIST4	Xerox Copier Assistant [Copier Assistant [®]] Software - Sec.508 Compliance (498K10430)	\$498	\$0	\$498		
200EMAIL	Scanning To Email (498K09590), 128MB ESS RAM (498K09570)	\$1,304	\$549	\$755		
	Do not order ESSMEM if 200EMAIL is being ordered or already installed.					
	On Accessory Only orders, CSE required for installation.					
ESSMEM	128MB ESS RAM - For Network Controller (498K09570)	\$200	\$0	\$200		
	Do not order if 200EMAIL is ordered or already installed.					
	On Accessory Only orders, CSE required for installation.					
	256 MB EPC RAM (PWM)	\$200	\$0	\$200		
	May order 1 on 265 WorkCentre					
	On Accessory Only orders, CSE required for installation.					
Upgrade Accessory - Available as Accy. Only transaction on in-place Equipment - Require CSE to Install						
200IOSEC	Image Overwrite Security Kit (498K10930).	\$700	\$0	\$700		
	Available on Accessory Only orders, CSE required for installation.					
	Available as a Limited Accessroy only. Must view "All Accessories" in ValueQuix to select.					
WC-WP265	WorkCentre to WorkCentre Pro 265 Upgrade - WC to WCP Upgrade Kit (498K09811), Network Controller (498K09611), Print & Fax Services (301k15352), 65 WCP Up Kit (WCT), Documentation Kit (650k26181), Scanning Services and Email Kit (498K09580). *TAA Compliant*	\$1,813	\$303	\$1,510		
The following accessories are only available on equipment previously upgraded to a WorkCentre Pro configuration:						
EIPUPG-65	Extensible Interface Platform including: EIP Conversion Hardware (498K15510), 65-75 PPM Installation Kit (650K26181), CW Network Services (498K15352)	\$503	\$0	\$503		
	Applicable only for machines shipped prior to 10/16/06 that require the EIP functionality.					
	Available on Accessory Only orders, CSE required for installation.					
	Available as a Limited Accessory only. Must view "All Accessories" in ValueQuix to select.					
SMART21A	SMARTsend 2.1 with 5 Device Licenses (EBM) and 50 additional Device Licenses (BAF) Available as Accessory Only	\$3,927	\$503	\$3,424		

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

Technology | Document Management | Consulting Services

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SIN	Payment Plans:	Bill Code	Min	MAX	
51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE
SSNDPR21A	SMARTsend Professional 2.1 with 5 Device Licenses (EBN) and 50 additional Device Licenses (BAF) Available as Accessory Only	\$3,927	\$503	\$3,424	
NWKFAXINT	Internet Fax (498K10750) and Network Server Fax (498K10760) Enablement.	\$800	\$0	\$800	
	On Accessory Only orders, CSE required for installation.				
	Other items required from third party Accounting Vendor to complete solution.				
200USBKIT	USB Print Kit (498K09830). Requires CSE for installation.	\$251	\$0	\$251	
PCSCANSE	Scan to PC Desktop V8.0-SE [25 seats] includes PaperPort 10 SE and OmniPage SE v3.0 (301K17680). Customer installable.	\$1,203	\$352	\$851	
PCSCANPRO	Scan to PC Desktop V8.0 - [25 seats] PaperPort Professional 10 and OmniPage Pro 14 Office (301K17700). Customer installable.	\$4,226	\$1,058	\$3,168	
NWKACCTNG	Network Accounting Enablement (498K10780). Requires CSE for installation.	\$503	\$0	\$503	
	Requires 1 per mainframe.				
	Other items required from third party Accounting Vendor to complete solution.				
WorkCentre 275					
• WorkCentre 275 is pre-configured in the VALO Factory					
WC275HG	WorkCentre 275 Digital Copier/Printer with HCF, 2 trays, Bypass tray and DADF (UTU-E, 498K12722), 75 ppm Kit (WCV), SIP Riser Card 65-75 (498K13120), SIP Fire Wire 65-75 (498K08581), Shelf Kit (498K05031), Print & Fax Services (301k14743), Image Overwrite (498K10930), PostScript Kit (EDA), Documentation Kit (650k26181).	\$22,900	\$5,410	\$17,490	
Required Accessories - Must choose Only One of the following:					
200OFCFIN	Office Finisher (UYN)	\$1,561	\$504	\$1,057	
200ADVFIN	Advanced Office Finisher (PRY)	\$3,022	\$907	\$2,115	
200PROFIN	Professional Office Finisher (UTW)	\$4,634	\$1,390	\$3,244	
Optional Accessories - May choose Only One of the following:					
WPEMFAX1	Embedded Fax Line 1, LAN Fax (498K09840).	\$905	\$0	\$905	
	On Accessory Only orders, CSE required for installation.				
WPEMFAX2	Embedded Fax Line 2, LAN Fax (498K12100).	\$1,409	\$0	\$1,409	
	On Accessory Only orders, CSE required for installation.				
Optional Accessories					
NIAP-SW	Common Criteria Certified SW (097S03793). Selecting this market code insures that the customer will receive a machine with the (NIAP) Common Criteria Certified software release instead of the most recent software release. This option should <u>only be chosen if the customer REQUIRES Common Criteria Certification</u> as it may limit some of the functionality of the machine (see CED for details).	N/C			
	Requires WC/WCP or equivalent functionality				
2HOLE	2-Hole Punch kit (498K04161)	\$498	\$0	\$498	

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX	
51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE

	Not available with the 200BASFIN (Basic Office Finisher).				
3HOLE	3-Hole Punch kit (498K10270)	\$498	\$0	\$498	
	Only available on the 200OFCFIN (Office Finisher).				
	Not available on the 200BASFIN and already included on the 200ADVFIN and 200PROFIN.				
CONVSTAPL	Convenience Stapler – 50 sheet (498K08250)	\$226	\$0	\$226	
	On Accessory Only orders, CSE required for installation.				
DPWRCONV	30Amp 220 Volt to 20 Amp 110 Volt Conversion Kit (098S04470) Conversion kit may be ordered for Trades from 1075, 1090, 5388, 5680, 5100, 5885, 5892, 5895, 5900, 5990, 5995. It may be used for 5380, 5385, 5365 or 1065 if that unit currently uses receptacle 600S3277 or NEMA #14-30R.	N/C			
	If ordered as Accessory Only post mainframe install, CSE Required.				
200FI	Foreign Interface Device (498K07700 & 498K04320)	\$176	\$0	\$176	
XASSIST4	Xerox Copier Assistant [Copier Assistant®] Software – Sec.508 Compliance (498K10430)	\$498	\$0	\$498	
.MAIL	Scanning To Email (498K09590), 128MB ESS RAM (498K09570)	\$1,304	\$549	\$755	
	Do not order ESSMEM if 200EMAIL is being ordered or already installed.				
	On Accessory Only orders, CSE required for installation.				
ESSMEM	128MB ESS RAM - For Network Controller (498K09570)	\$200	\$0	\$200	
	Do not order if 200EMAIL is ordered or already installed.				
	On Accessory Only orders, CSE required for installation.				
PWM	256 MB EPC RAM (PWM)	\$200	\$0	\$200	
	May order 1 on 275 WorkCentre				
	On Accessory Only orders, CSE required for installation.				
Upgrade Accessory - Available as Accy. Only transaction on In-place Equipment – Require CSE to Install					
200IOSEC	Image Overwrite Security Kit (498K10930).	\$700	\$0	\$700	
	Available on Accessory Only orders, CSE required for installation.				
	Available as a Limited Accessory only. Must view "All Accessories" in ValueQuix to select.				
WC-WP275	WorkCentre to WorkCentre Pro 275 Upgrade – WC to WCP Upgrade Kit (498K09811), Network Controller (498K09611), Print & Fax Services (301k15352), 75 WCP Up Kit (WCW), Documentation Kit (650k26181), Scanning Services and Email Kit (498K09580). *TAA Compliant*	\$1,813	\$303	\$1,510	
The following accessories are only available on equipment previously upgraded to a WorkCentre Pro configuration:					
EIPUPG-65	Extensible Interface Platform including: EIP Conversion Hardware (498K15510), 65-75 PPM Installation Kit (650K26181), CW Network Services (498K15352)	\$503	\$0	\$503	

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX		
51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

	Applicable only for machines shipped prior to 10/16/06 that require the EIP functionality.					
	Available on Accessory Only orders, CSE required for installation.					
	Available as a Limited Accessory only. Must view "All Accessories" in ValueQuix to select.					
SSND21A	SMARTsend 2.1 with 5 Device Licenses (EBM) and 50 additional Device Licenses (BAF) Available as Accessory Only	\$3,927	\$503	\$3,424		
SSNDPR21A	SMARTsend Professional 2.1 with 5 Device Licenses (EBN) and 50 additional Device Licenses (BAF) Available as Accessory Only	\$3,927	\$503	\$3,424		
NWKFAXINT	Internet Fax (498K10750) and Network Server Fax (498K10760) Enablement.	\$800	\$0	\$800		
	On Accessory Only orders, CSE required for installation.					
	Other items required from third party Accounting Vendor to complete solution.					
200USBKIT	USB Print Kit (498K09830). Requires CSE for installation.	\$251	\$0	\$251		
PCSCANSE	Scan to PC Desktop V8.0-SE [25 seats] includes PaperPort 10 SE and OmniPage SE v3.0 (301K17680). Customer installable.	\$1,203	\$352	\$851		
PCSCANPRO	Scan to PC Desktop V8.0 - [25 seats] PaperPort Professional 10 and OmniPage Pro 14 Office (301K17700). Customer installable.	\$4,226	\$1,058	\$3,168		
NWKACCTNG	Network Accounting Enablement (498K10780). Requires CSE for installation.	\$503	\$0	\$503		
	Requires 1 per mainframe.					
	Other items required from third party Accounting Vendor to complete solution.					
WorkCentre Pro						
WorkCentre Pro 123						
• WorkCentre Pro 123 is pre-configured in the VALO factory						
WCP123G	WorkCentre Pro 123 (TFW), with Duplex, DADF, 2-500 Sheet Trays, Bypass Tray, Networked Controller (497K02070), Offset Catch Tray, HDD (498K07580), Adobe Postscript (498K11350), Fax (497K02040), iFax/Scan Kit (497K02120 - includes S2M, S2E, S2NW, LDAP, iFax), Scan To PC Desktop (301K14013), Xerographic module, Starter Toner, Pro 123 Name Plate (UPL), Nationalization Kit (650S37537)	\$9,601	\$3,960	\$5,641		
Required Accessories – Must choose One of the following:						
Note: Choice of paper feeding options (Stand, HCF, 2 Tray) only available at time of initial order since accessories are not CSE field installable.						
23-28STND	Stand (498K14410)	\$150	\$0	\$150		
HICAPFEED	High Capacity Feeder (WWWE)	\$1,308	\$262	\$1,046		
2XTRAY	2 X 500 Paper Trays (WWD)	\$653	\$0	\$653		
Optional Accessories – You May Choose Any:						
FINSHR	1,000 sheet Finisher (YFC)	\$1,308	\$262	\$1,046		

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE
23-28ACCT	Network Accounting (498K07830)	\$302	\$0	\$302	
23-28HIO	Security Overwrite (498K07860)	\$397	\$0	\$397	
23-28FI	Foreign Interface Device (498K07820, 498K11300) Requires CSE for install	\$351	\$0	\$351	
YEH	Additional 5 seats of Scan to PC (up to a quantity of 3)	\$351	\$0	\$351	
WorkCentre Pro 128					
• WorkCentre Pro 128 is pre-configured in the VALO factory					
WCP128G	WorkCentre Pro 128 (TFW), with Duplex, DADF, 2-500 Sheet Trays, Bypass Tray, Networked Controller (497K02070), Offset Catch Tray, HDD (498K07560), Adobe Postscript (498K11350), Fax (497K02040), iFax/Scan Kit (497K02120 – includes S2M, S2E, S2NW, LDAP, iFax), Scan To PC Desktop (301K14013), Xerographic module, Starter Toner, Pro 123 Name Plate (UPM), Nationalization Kit (650S37537)	\$10,321	\$4,227	\$6,094	
Required Accessories – Must choose One of the following:					
Note: Choice of paper feeding options (Stand, HCF, 2 Tray) only available at time of initial order since accessories are not CSE field installable.					
1STND	Stand (498K14410)	\$150	\$0	\$150	
1HCF	High Capacity Feeder (WWE)	\$1,308	\$262	\$1,046	
2XTRAY	2 X 500 Paper Trays (WWD)	\$653	\$0	\$653	
Optional Accessories – You May Choose Any:					
FINSHR	1,000 sheet Finisher (YFC)	\$1,308	\$262	\$1,046	
23-28ACCT	Network Accounting (498K07830)	\$302	\$0	\$302	
23-28HIO	Security Overwrite (498K07860)	\$397	\$0	\$397	
23-28FI	Foreign Interface Device (498K07820, 498K11300) Requires CSE for install	\$351	\$0	\$351	
YEH	Additional 5 seats of Scan to PC (up to a quantity of 3)	\$351	\$0	\$351	
WorkCentre Pro 2128					
For Billing purposes, Meter #1 is Total B&W and Meter #2 is Total Color impressions. Pooling allowed with other monochrome devices only.					
WCP2128G	WorkCentre Pro C2128: IOT (TFN), DADF (TNC), Scanner Rack (ULT), Speed Kit (TNM), CentreWare Kit (301K10462), Left Work Surface (675K10180), Right Work Surface (675K10150), Nat.Kit (650K22361).	\$11,959	\$4,352	\$7,607	
Required Controller Accessories – Must choose One of the following:					
Note: If ordering or upgrading a Controller via Accessory Only on in-place equipment, CSE is required to complete installation.					
PCCNTRL	Print/Copy Controller (TNH), FIB (498K05041).	N/C			
SPCCNTRL	Scan / Print / Copy Controller (TNK), Network Scanning Svcs SOK (301K10511).	\$1,410	\$0	\$1,410	
ALLCNTRL	Scan / Print / Copy / IFAX / SFAX Controller (TNK), IFAX/SFAX SOK (301K10451).	\$1,914	\$0	\$1,914	
Required Accessories – Must choose Only One of the following:					
1CAB	Cabinet w/ Tray	\$503	\$0	\$503	

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

	Cannot be added post mainframe installation.					
ULF	3 Tray Module	\$806	\$0	\$806		
	Cannot be added post mainframe installation.					
ULG	High Capacity Feeder Module	\$1,007	\$0	\$1,007		
	Cannot be added post mainframe installation.					
Optional Accessories -- You May Choose One:						
OFFINSHR	Office Finisher (URE)	\$2,015	\$706	\$1,309		
ADVFIN	Advanced Finisher (TWE), 3 Hole Punch Kit (301K10500)	\$3,017	\$1,103	\$1,914		
PROFIN	Professional Finisher (TWF), 3 Hole Punch Kit (301K10500)	\$5,032	\$1,506	\$3,526		
Optional Accessories -- You May Choose One:						
IJOWRT	Immediate Job Overwrite (301K10430) If Accessory Only order post mainframe install, CSE required for install.	700	700	0		
JOBACC	Job Based Accounting (301K10420) If Accessory Only order post mainframe install, CSE required for install.	\$503	\$0	\$503		
IJOJBA	Immediate Job Overwrite and Job Based Accounting (301K10570). If Accessory Only order post mainframe install, CSE required for install.	1,103	599	504		
Optional Accessories -- You May Choose One:						
1FAXKIT	1 Line Fax Kit (498K07392), Phone Line Kit (675K11280).	\$1,002	\$0	\$1,002		
	1FAXKIT disables SFAX if installed. IFAX will remain enabled.					
	May only have 1FAXKIT or 2FAXKIT installed at one time.					
	If Accessory Only order post mainframe install, CSE required for install.					
2FAXKIT	2 Line Fax Kit (498K07401), Phone Line Kit (675K11280 - Qty.2).	\$1,410	\$0	\$1,410		
	1FAXKIT disables SFAX if installed. IFAX will remain enabled. May only have 1FAXKIT or 2FAXKIT installed at one time.					
	If Accessory Only order post mainframe install, CSE required for install.					
Optional Accessories -- You May Choose Any:						
CSTDSCAN	SE Scan To PC Desktop Version 8.0 - SE Edition [25 Seats] (301K17680).	\$1,203	\$302	\$901		
	Includes OmniPage SE and PaperPort 9.0 SE					
CDLXSCAN	Professional Scan to PC Desktop Version 8.0 - Professional Edition [25 Seats] (301K17700).	\$4,226	\$1,058	\$3,168		
	Includes OmniPage Pro and PaperPort Pro 9.0 Office					
SSND21A	SMARTsend 2.1 with 5 Device Licenses (EBM) and 50 additional Device Licenses (BAF)	\$3,927	\$503	\$3,424		
SSNDPR21A	SMARTsend Professional 2.1 with 5 Device Licenses (EBN) and 50 additional Device Licenses (BAF)	\$3,927	\$503	\$3,424		
Optional Accessories -- You May Choose Any:						
DCQPSIGN	Xerox Color Quick Print Sign (98K88001)	\$305	\$0	\$305		
D250STPLR	Convenience Stapler (498K08250)	\$301	\$0	\$301		
TNV	Foreign Interface Kit	\$176	\$0	\$176		

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX	
51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE

CUSB	USB Printing Kit (498K02120).	\$251	\$0	\$251	
	Available as Accessory Only order, CSE required for install.				
C128MEM	128 MB Memory Kit (498K06190).	\$347	\$0	\$347	
	If Accessory Only order post mainframe install, CSE required for install.				
XASSIST3	Xerox Copier Assistant [Copier Assistant [®]] (498K08410)	\$498	\$0	\$498	
498K07950	Finisher Mobility Plate	N/C			
498K04110	Printer Mobility Plate	N/C			
Upgrades - Available as Accy. Only transactions on In-Place Equipment					
Required - Must choose the following Controller Upgrade:					
SCANUPGRD	Scan / Print / Copy Controller Upgrade (VDV), Network Scanning Svcs SOK (301K10511). Requires CSE for install.	\$2,015	\$0	\$2,015	
	This Accessory Only market code replaces PCNTRL controller with adding scanning functionality.				
	IFAX/SFAX capability can be enabled by ordering IFAXSFAX accy.				
	The PCNTRL must be Cancelled post install of the SCANUPGRD, picked up/removed by the Carrier and returned to Xerox.				
Optional Upgrades - You May Choose Any:					
IFAXSFAX	IFAX / SFAX Feature (301K10451)	\$1,002	\$202	\$800	
	Available as Accessory Only and must have SPUPGRD installed.				
WorkCentre Pro 232					
• WorkCentre Pro 232 is pre-configured in the VALO Factory					
WCP232G	WorkCentre Pro 232 Digital Copier/Printer with Stand, 2 Trays, Bypass Tray and DADF (URR-E, 498K12733), 32 ppm Kit (VYW), EPC Memory (498K03860), SIP Riser Card [32-55] (498K13110), 32-55 SIP Fire Wire (498K08601), Shelf Kit (498K05031), Scanning Kit (498K09580), Image Overwrite (498K10930), Print and Fax Services (301k15342), Documentation Kit (650k26171). VersLvl.	\$9,299	\$1,234	\$8,065	
WCP232HG	WorkCentre Pro 232 Digital Copier/Printer with HCF, 2 Trays, Bypass Tray and DADF (URT-E, 498K12733), 32 ppm Kit (VYW), EPC Memory (498K03860), SIP Riser Card [32-55] (498K13110), 32-55 SIP Fire Wire (498K08601), Shelf Kit (498K05031), Scanning Kit (498K09580), Image Overwrite (498K10930), Print and Fax Services (301k15342), Documentation Kit (650k26171). VersLvl.	\$10,840	\$1,566	\$9,274	
Required Accessories - Must choose Only One of the following:					
200OCT	Offsetting Catch Tray (497K02720)	\$0	\$0	\$0	
200OFCFIN	Office Finisher (UYN)	\$1,561	\$504	\$1,057	
200BASFIN	Basic Office Finisher (ULV)	\$1,156	\$300	\$856	
ROFIN	Professional Office Finisher (UTW)	\$4,634	\$1,390	\$3,244	

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX		
51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

Optional Accessories - May choose Only One of the following:					
WPEMFAX1	Embedded Fax Line 1, LAN Fax (498K09840).	\$905	\$0	\$905	
	· On Accessory Only orders, CSE required for installation.				
WPEMFAX2	Embedded Fax Line 2, LAN Fax (498K12100).	\$1,409	\$0	\$1,409	
	· On Accessory Only orders, CSE required for installation.				
NWKFAXINT	Internet Fax (498K10750) and Network Server Fax (498K10760) Enablement.	\$800	\$0	\$800	
	· On Accessory Only orders, CSE required for installation.				
	· Other items required from third party Accounting Vendor to complete solution.				
Optional Accessories					
NIAP-SW	Common Criteria Certified SW (097S03793). Selecting this market code insures that the customer will receive a machine with the (NIAP) Common Criteria Certified software release instead of the most recent software release. This option should <u>only</u> be chosen if the customer <u>REQUIRES</u> Common Criteria <u>Certification</u> as it may limit some of the functionality of the machine (see CED for details).	N/C			
	· Requires WC/WCP or equivalent functionality				
SSND21A	SMARTsend 2.1 with 5 Device Licenses (EBM) and 50 additional Device Licenses (BAF)	\$3,927	\$503	\$3,424	
SSNDPR21A	SMARTsend Professional 2.1 with 5 Device Licenses (EBN) and 50 additional Device Licenses (BAF)	\$3,927	\$503	\$3,424	
2HOLE	2-Hole Punch kit (498K04161)	\$498	\$0	\$498	
	· Not available with the 200BASFIN (Basic Office Finisher).				
3HOLE	3-Hole Punch kit (498K10270)	\$498	\$0	\$498	
	· Only available on the 200OFCFIN (Office Finisher).				
	· Not available on the 200BASFIN and already included on the 200PROFIN.				
CONVSTAPL	Convenience Stapler – 50 sheet (498K08250)	\$226	\$0	\$226	
	· On Accessory Only orders, CSE required for installation.				
PWM	256 MB EPC RAM (PWM)	\$200	\$0	\$200	
	· May order 1 on 232 WorkCentre Pros				
	· On Accessory Only orders, CSE required for installation.				
200FI	Foreign Interface Device (498K07700 & 498K04320)	\$176	\$0	\$176	
XASSIST4	Xerox Copier Assistant [Copier Assistant [®]] Software – Sec.508 Compliance (498K10430)	\$498	\$0	\$498	
200ENVKIT	Envelope Insert Kit (498K06280) Requires CSE for installation.	\$200	\$0	\$200	
200USBKIT	USB Print Kit (498K09830). Requires CSE for installation.	\$251	\$0	\$251	
PCSCANSE	Scan to PC Desktop V8.0-SE [25 seats] includes PaperPort 10 SE and OmniPage SE v3.0 (301K17680). Customer installable.	\$1,203	\$352	\$851	
PCSCANPRO	Scan to PC Desktop V8.0 – [25 seats] PaperPort Professional 10 and OmniPage Pro 14 Office (301K17700). Customer installable.	\$4,226	\$1,058	\$3,168	

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX		
51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

NWKACCTNG	Network Accounting Enablement (498K10780). Requires 1 per mainframe.	\$503	\$0	\$503		
	On Accessory Only orders, CSE required for installation.					
	Other items required from third party Accounting Vendor to complete solution.					
Upgrade Accessories - Available as Accy. Only transactions on In-Place Equipment						
200IOSEC	Image Overwrite Security Kit (498K10930).	\$700	\$0	\$700		
	Available on Accessory Only orders, CSE required for installation.					
	Applicable only for machines shipped prior to 10/16/06.					
	Available as a Limited Accessory only. Must view "All Accessories" in ValueQuix to select.					
EIPUPG-32	Extensible Interface Platform including: EIP Conversion Hardware (498K15510), 32-55PPM Installation Kit (650K26171), CW Network Services (498K15342).	\$503	\$0	\$503		
	Applicable only for machines shipped prior to 10/16/06 that require EIP functionality.					
	Available on Accessory Only orders, CSE required for installation.					
	Available as a Limited Accessory only. Must view "All Accessories" in ValueQuix to select.					
WorkCentre Pro 2636						
For Billing purposes, Meter #1 is Total B&W and Meter #2 is Total Color impressions. Pooling allowed with other monochrome devices only.						
WCP2636G	WorkCentre Pro C2636: IOT (TFN), DADF (TNC), Scanner Rack (ULT), Speed Kit (TNP), CentreWare Kit (301K10462), Left Work Surface (675K10180), Right Work Surface (675K10150), Nat.Kit (650K22361).	\$13,898	\$3,269	\$10,629		
Required Controller Accessories - Must choose One of the following:						
Note: If ordering or upgrading a Controller via Accessory Only on in-place equipment, CSE is required to complete installation.						
PCCNTRL	Print/Copy Controller (TNH), FIB (498K05041).	N/C				
SPCCNTRL	Scan / Print / Copy Controller (TNK), Network Scanning Svcs SOK (301K10511).	\$1,410	\$0	\$1,410		
ALLCNTRL	Scan / Print / Copy / IFAX / SFAX Controller (TNK), IFAX/SFAX SOK (301K10451).	\$1,914	\$0	\$1,914		
Required Accessories - Must choose Only One of the following:						
TNU	Cabinet w/ Tray	\$503	\$0	\$503		
	Cannot be added post mainframe installation.					
ULF	3 Tray Module	\$806	\$0	\$806		
	Cannot be added post mainframe installation.					
ULG	High Capacity Feeder Module	\$1,007	\$0	\$1,007		
	Cannot be added post mainframe installation.					

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX		
51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

Optional Accessories – You May Choose One:						
OFFINSHR	Office Finisher (URE)	\$2,015	\$706	\$1,309		
ADVFIN	Advanced Finisher (TWE), 3 Hole Punch Kit (301K10500)	\$3,017	\$1,103	\$1,914		
PROFIN	Professional Finisher (TWF), 3 Hole Punch Kit (301K10500)	\$5,032	\$1,506	\$3,526		
Optional Accessories – You May Choose One:						
IJOBRT	Immediate Job Overwrite (301K10430).	700	700	0		
	If Accessory Only order post mainframe install, CSE required for install.					
JOBACC	Job Based Accounting (301K10420).	\$503	\$0	\$503		
	If Accessory Only order post mainframe install, CSE required for install.					
IJOBBA	Immediate Job Overwrite and Job Based Accounting (301K10570).	1,103	599	504		
	If Accessory Only order post mainframe install, CSE required for install.					
Optional Accessories – You May Choose One:						
1FAXKIT	1 Line Fax Kit (498K07392), Phone Line Kit (675K11280).	\$1,002	\$0	\$1,002		
	1FAXKIT disables SFAX if installed. IFAX will remain enabled.					
	May only have 1FAXKIT or 2FAXKIT installed at one time.					
	If Accessory Only order post mainframe install, CSE required for install.					
2FAXKIT	2 Line Fax Kit (498K07401), Phone Line Kit (675K11280 – Qty.2).	\$1,410	\$0	\$1,410		
	1FAXKIT disables SFAX if installed. IFAX will remain enabled.					
	May only have 1FAXKIT or 2FAXKIT installed at one time.					
	If Accessory Only order post mainframe install, CSE required for install.					
Optional Accessories – You May Choose Any:						
CSTDSCAN	SE Scan To PC Desktop Version 8.0 – SE Edition [25 Seats] (301K17680).	\$1,203	\$302	\$901		
	Includes OmniPage SE and PaperPort 9.0 SE					
CDLXSCAN	Professional Scan to PC Desktop Version 8.0 – Professional Edition [25 Seats] (301K17700).	\$4,226	\$1,058	\$3,168		
	Includes OmniPage Pro and PaperPort Pro 9.0 Office					
SSND21A	SMARTsend 2.1 with 5 Device Licenses (EBM) and 50 additional Device Licenses (BAF)	\$3,927	\$503	\$3,424		
SSNDPR21A	SMARTsend Professional 2.1 with 5 Device Licenses (EBN) and 50 additional Device Licenses (BAF)	\$3,927	\$503	\$3,424		
Optional Accessories – You May Choose Any:						
DCQPSIGN	Xerox Color Quick Print Sign (98K88001)	\$305	\$0	\$305		
D250STPLR	Convenience Stapler (498K08250)	\$301	\$0	\$301		
TNV	Foreign Interface Kit	\$176	\$0	\$176		
CUSB	USB Printing Kit (498K02120).	\$251	\$0	\$251		

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX	
51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE

	If Accessory Only order post mainframe install, CSE required for install.				
C128MEM	128 MB Memory Kit (498K06190).	\$347	\$0	\$347	
	If Accessory Only order post mainframe install, CSE required for install.				
XASSIST3	Xerox Copier Assistant [Copier Assistant [®]] (498K08410)	\$498	\$0	\$498	
498K07950	Finisher Mobility Plate	N/C			
498K04110	Printer Mobility Plate	N/C			
Print/Copy and Scan/Print/Copy Controller Upgrades - Available as Accy. Only transactions on In-Place Equipment					
Required -- Must choose the following Controller Upgrade:					
SCANUPGRD	Scan / Print / Copy Controller Upgrade (VDV), Network Scanning Svcs SOK (301K10511). Requires CSE for install.	\$2,015	\$0	\$2,015	
	This Accessory Only market code replaces PCCNTRL controller adding scanning functionality.				
	IFAX/SFAX capability can be enabled by ordering IFAXSFAX accy.				
	The PCCNTRL <u>must</u> be Cancelled post install of the SCANUPGRD, picked up/removed by the Carrier and returned to Xerox.				
Optional Upgrades -- You May Choose Any:					
IFAXSFAX	IFAX / SFAX Feature (301K10451)	\$1,002	\$202	\$800	
	Available only as post install Accessory Only transaction.				
	May only be ordered if a SPCCNTRL or SCANUPGRD controller is installed.				
WorkCentre Pro 238					
• WorkCentre Pro 238 is pre-configured in the VALO Factory					
WCP238G	WorkCentre Pro 238 Digital Copier/Printer with Stand, 2 Trays, Bypass Tray and DADF (JRR-E, 498K12733), 38 ppm Kit (WCC), EPC Memory (498K03860), SIP Riser Card [32-55] (498K13110), 32-55 SIP Fire Wire (498K08601), Shelf Kit (498K05031), Scanning Kit (498K09580), Image Overwrite (498K10930), Print and Fax Services (301k15342), Documentation Kit (650k26171). VersLvl.	\$10,372	\$1,294	\$9,078	
WCP238HG	WorkCentre Pro 238 Digital Copier/Printer with HCF, 2 Trays, Bypass Tray and DADF (URT-E, 498K12733), 38 ppm Kit (WCC), EPC Memory (498K03860), SIP Riser Card [32-55] (498K13110), 32-55 SIP Fire Wire (498K08601), Shelf Kit (498K05031), Scanning Kit (498K09580), Image Overwrite (498K10930), Print and Fax Services (301k15342), Documentation Kit (650k26171). VersLvl.	\$11,908	\$1,621	\$10,287	
Required Accessories -- Must choose Only One of the following:					
200OCT	Offsetting Catch Tray (497K02720)	\$0	\$0	\$0	
200OFCFIN	Office Finisher (UYN)	\$1,561	\$504	\$1,057	
ASFIN	Basic Office Finisher (ULV)	\$1,156	\$300	\$856	
200PROFIN	Professional Office Finisher (UTW)	\$4,634	\$1,390	\$3,244	

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX		
51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

Optional Accessories - May choose Only One of the following:						
WPEMFAX1	Embedded Fax Line 1, LAN Fax (498K09840).	\$905	\$0	\$905		
	· On Accessory Only orders, CSE required for installation.					
WPEMFAX2	Embedded Fax Line 2, LAN Fax (498K12100).	\$1,409	\$0	\$1,409		
	· On Accessory Only orders, CSE required for installation.					
NWKFAXINT	Internet Fax (498K10750) and Network Server Fax (498K10760) Enablement.	\$800	\$0	\$800		
	· On Accessory Only orders, CSE required for installation.					
	· Other items required from third party Accounting Vendor to complete solution.					
Optional Accessories						
NIAP-SW	Common Criteria Certified SW (097S03793). Selecting this market code insures that the customer will receive a machine with the (NIAP) Common Criteria Certified software release instead of the most recent software release. This option should <u>only</u> be chosen if the customer <u>REQUIRES</u> Common Criteria Certification as it may limit some of the functionality of the machine (see CED for details).	N/C				
	· Requires WC/WCP or equivalent functionality					
2HOLE	2-Hole Punch kit (498K04161)	\$498	\$0	\$498		
	· Not available with the 200BASFIN (Basic Office Finisher).					
3HOLE	3-Hole Punch kit (498K10270)	\$498	\$0	\$498		
	· Only available on the 200OFCFIN (Office Finisher).					
	· Not available on the 200BASFIN and already included on the 200PROFIN.					
SSND21A	SMARTsend 2.1 with 5 Device Licenses (EBM) and 50 additional Device Licenses (BAF)	\$3,927	\$503	\$3,424		
SSNDPR21A	SMARTsend Professional 2.1 with 5 Device Licenses (EBN) and 50 additional Device Licenses (BAF)	\$3,927	\$503	\$3,424		
CONVSTAPL	Convenience Stapler – 50 sheet (498K08250)	\$226	\$0	\$226		
	· On Accessory Only orders, CSE required for installation.					
PWM	256 MB EPC RAM (PWM)	\$200	\$0	\$200		
	· May order 1 on 238 WorkCentre Pros					
	· On Accessory Only orders, CSE required for installation.					
200FI	Foreign Interface Device (498K07700 & 498K04320)	\$176	\$0	\$176		
XASSIST4	Xerox Copier Assistant [Copier Assistant®] Software – Sec.508 Compliance (498K10430)	\$498	\$0	\$498		
200ENVKIT	Envelope Insert Kit (498K06280) Requires CSE for installation.	\$200	\$0	\$200		
200USBKIT	USB Print Kit (498K09830). Requires CSE for installation.	\$251	\$0	\$251		
PCSCANSE	Scan to PC Desktop V8.0-SE [25 seats] includes PaperPort 10 SE and OmniPage SE v3.0 (301K17680). Customer installable.	\$1,203	\$352	\$851		
PCSCANPRO	Scan to PC Desktop V8.0 – [25 seats] PaperPort Professional 10 and OmniPage Pro 14 Office (301K17700). Customer installable.	\$4,226	\$1,058	\$3,168		

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

Technology | Document Management | Consulting Services

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SIN	Payment Plans:	Bill Code	Min	MAX		
51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

NWKACCTNG	Network Accounting Enablement (498K10780). Requires 1 per mainframe .	\$503	\$0	\$503		
	On Accessory Only orders, CSE required for installation.					
	Other items required from third party Accounting Vendor to complete solution.					
Upgrade Accessories - Available as Accy. Only transactions on In-Place Equipment						
200IOSEC	Image Overwrite Security Kit (498K10930).	\$700	\$0	\$700		
	Available on Accessory Only orders, CSE required for installation.					
	Applicable only for machines shipped prior to 10/16/06.					
	Available as a Limited Accessory only. Must view "All Accessories" in ValueQuix to select.					
EIPUPG-32	Extensible Interface Platform including: EIP Conversion Hardware (498K15510), 32-55PPM Installation Kit (650K26171), CW Network Services (498K15342).	\$503	\$0	\$503		
	Applicable only for machines shipped prior to 10/16/06 that require EIP functionality.					
	Available on Accessory Only orders, CSE required for installation.					
	Available as a Limited Accessory only. Must view "All Accessories" in ValueQuix to select.					
WorkCentre Pro 3545						
For Billing purposes, Meter #1 is Total B&W and Meter #2 is Total Color impressions. Pooling allowed with other monochrome devices only.						
WCP3545G	WorkCentre Pro C3545: IOT (TFN), DADF (TNC), Scanner Rack (ULT), Speed Kit (TNT), CentreWare Kit (301K10462), Left Work Surface (675K10180), Right Work Surface (675K10150), Nat.Kit (650K22361).	\$15,812	\$4,175	\$11,637		
Required Controller Accessories - Must choose One of the following:						
Note: If changing, ordering Controller accessories via Accessory Only activity, CSE is required to complete installation						
PCCNTRL	Print/Copy Controller (TNH), FIB (498K05041).	N/C				
SPCCNTRL	Scan / Print / Copy Controller (TNK), Network Scanning Svcs SOK (301K10511).	\$1,410	\$0	\$1,410		
ALLCNTRL	Scan / Print / Copy / IFAX / SFAX Controller (TNK), IFAX/SFAX SOK (301K10451).	\$1,914	\$0	\$1,914		
Required Accessories - Must choose Only One of the following:						
TNU	Cabinet w/ Tray	\$503	\$0	\$503		
	Cannot be added post mainframe installation.					
ULF	3 Tray Module	\$806	\$0	\$806		
	Cannot be added post mainframe installation.					
ULG	High Capacity Feeder Module	\$1,007	\$0	\$1,007		
	Cannot be added post mainframe installation.					
Optional Accessories - You May Choose One:						

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX	
51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE

OFFINSHR	Office Finisher (URE)	\$2,015	\$706	\$1,309	
ADVFIN	Advanced Finisher (TWE), 3 Hole Punch Kit (301K10500)	\$3,017	\$1,103	\$1,914	
PROFIN	Professional Finisher (TWF), 3 Hole Punch Kit (301K10500)	\$5,032	\$1,506	\$3,526	
Optional Accessories – You May Choose One:					
IJOWRT	Immediate Job Overwrite (301K10430)	700	700	0	
	If Accessory Only order post mainframe install, CSE required for install.				
JOBACC	Job Based Accounting (301K10420)	\$503	\$0	\$503	
	If Accessory Only order post mainframe install, CSE required for install.				
IJOJBA	Immediate Job Overwrite and Job Based Accounting (301K10570)	1,103	599	504	
	If Accessory Only order post mainframe install, CSE required for install.				
Optional Accessories – You May Choose One:					
1FAXKIT	1 Line Fax Kit (498K07392), Phone Line Kit (675K11280).	\$1,002	\$0	\$1,002	
	1FAXKIT disables SFAX if installed. IFAX will remain enabled.				
	May only have 1FAXKIT or 2FAXKIT installed at one time.				
	If Accessory Only order post mainframe install, CSE required for install.				
2FAXKIT	2 Line Fax Kit (498K07401), Phone Line Kit (675K11280 – Qty.2).	\$1,410	\$0	\$1,410	
	1FAXKIT disables SFAX if installed. IFAX will remain enabled.				
	May only have 1FAXKIT or 2FAXKIT installed at one time.				
	If Accessory Only order post mainframe install, CSE required for install.				
Optional Accessories – You May Choose One:					
CSTDSCAN	SE Scan To PC Desktop Version 8.0 – SE Edition [25 Seats] (301K17680).	\$1,203	\$302	\$901	
	Includes OmniPage SE and PaperPort 9.0 SE				
CDLXSCAN	Professional Scan to PC Desktop Version 8.0 – Professional Edition [25 Seats] (301K17700).	\$4,226	\$1,058	\$3,168	
	Includes OmniPage Pro and PaperPort Pro 9.0 Office				
SSND21A	SMARTsend 2.1 with 5 Device Licenses (EBM) and 50 additional Device Licenses (BAF)	\$3,927	\$503	\$3,424	
SSNDPR21A	SMARTsend Professional 2.1 with 5 Device Licenses (EBN) and 50 additional Device Licenses (BAF)	\$3,927	\$503	\$3,424	
Optional Accessories – You May Choose Any:					
DCQPSIGN	Xerox Color Quick Print Sign (98K88001)	\$305	\$0	\$305	
D250STPLR	Convenience Stapler (498K08250)	\$301	\$0	\$301	
TNV	Foreign Interface Kit	\$176	\$0	\$176	
CUSB	USB Printing Kit (498K02120).	\$251	\$0	\$251	

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GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

Technology | Document Management | Consulting Services

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51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE
	If Accessory Only order post mainframe install, CSE required for install.				
C128MEM	128 MB Memory Kit (498K06190)	\$347	\$0	\$347	
	If Accessory Only order post mainframe install, CSE required for install.				
XASSIST3	Xerox Copier Assistant [Copier Assistant [®]] (498K08410)	\$498	\$0	\$498	
498K07950	Finisher Mobility Plate	N/C			
498K04110	Printer Mobility Plate	N/C			
Print/Copy and Scan/Print/Copy Controller Upgrades - Available as Accy. Only transactions on In-Place Equipment					
Required - Must choose the following Controller Upgrade:					
SCANUPGRD	Scan / Print / Copy Controller Upgrade (VDV), Network Scanning Svcs SOK (301K10511). Requires CSE for install.	\$2,015	\$0	\$2,015	
	This Accessory Only market code replaces PCCNTRL controller adding scanning functionality.				
	IFAX/SFAX capability can be enabled by ordering IFAXSFAX accy.				
	The PCCNTRL <u>must</u> be Cancelled post install of the SCANUPGRD, picked up/removed by the Carrier and returned to Xerox.				
Optional Upgrades - You May Choose Any:					
IFAXSFAX	IFAX / SFAX Feature (301K10451)	\$1,002	\$202	\$800	
	Available only as post install Accessory Only transaction.				
	May only be ordered if a SPCNTRL or SCANUPGRD controller is installed.				
WorkCentre Pro 245					
• WorkCentre Pro 245 is pre-configured in the VALO Factory					
WCP245G	WorkCentre Pro 245 Digital Copier/Printer with Stand, 2 Trays, Bypass Tray and DADF (UTT-E, 498K12733), 45 ppm Kit (WCK), EPC Memory (498K03860), SIP Riser Card [32-55] (498K13110), 32-55 SIP Fire Wire (498K08601), Shelf Kit (498K05031), Scanning Kit (498K09580), Image Overwrite (498K10930), Print and Fax Services (301k15342), Documentation Kit (650k26171). VersLvl.	\$12,231	\$1,672	\$10,559	
WCP245HG	WorkCentre Pro 245 Digital Copier/Printer with HCF, 2 Trays, Bypass Tray and DADF (UTV-E, 498K12733), 45 ppm Kit (WCK), EPC Memory (498K03860), SIP Riser Card [32-55] (498K13110), 32-55 SIP Fire Wire (498K08601), Shelf Kit (498K05031), Scanning Kit (498K09580), Image Overwrite (498K10930), Print and Fax Services (301k15342), Documentation Kit (650k26171). VersLvl.	\$13,772	\$2,004	\$11,768	
Required Accessories - Must choose Only One of the following:					
200OCT	Offsetting Catch Tray (497K02720)	\$0	\$0	\$0	
200OFCFIN	Office Finisher (UYN)	\$1,561	\$504	\$1,057	
ASFIN	Basic Office Finisher (ULV)	\$1,156	\$300	\$856	
200PROFIN	Professional Office Finisher (UTW)	\$4,634	\$1,390	\$3,244	

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GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

Technology | Document Management | Consulting Services

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51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

Optional Accessories - May choose Only One of the following:						
WPEMFAX1	Embedded Fax Line 1, LAN Fax (498K09840).	\$905	\$0	\$905		
	· On Accessory Only orders, CSE required for installation.					
WPEMFAX2	Embedded Fax Line 2, LAN Fax (498K12100).	\$1,409	\$0	\$1,409		
	· On Accessory Only orders, CSE required for installation.					
NWKFAXINT	Internet Fax (498K10750) and Network Server Fax (498K10760) Enablement.	\$800	\$0	\$800		
	· On Accessory Only orders, CSE required for installation.					
	· Other items required from third party Accounting Vendor to complete solution.					
Optional Accessories						
NIAP-SW	Common Criteria Certified SW (097S03793). Selecting this market code insures that the customer will receive a machine with the (NIAP) Common Criteria Certified software release instead of the most recent software release. This option should only be chosen if the customer <u>REQUIRES Common Criteria Certification</u> as it may limit some of the functionality of the machine (see CED for details).	N/C				
	· Requires WC/WCP or equivalent functionality					
2HOLE	2-Hole Punch kit (498K04161)	\$498	\$0	\$498		
	· Not available with the 200BASFIN (Basic Office Finisher).					
3HOLE	3-Hole Punch kit (498K10270)	\$498	\$0	\$498		
	· Only available on the 200OFCFIN (Office Finisher).					
	· Not available on the 200BASFIN and already included on the 200PROFIN.					
SSND21A	SMARTsend 2.1 with 5 Device Licenses (EBM) and 50 additional Device Licenses (BAF)	\$3,927	\$503	\$3,424		
SSNDPR21A	SMARTsend Professional 2.1 with 5 Device Licenses (EBN) and 50 additional Device Licenses (BAF)	\$3,927	\$503	\$3,424		
CONVSTAPL	Convenience Stapler – 50 sheet (498K08250)	\$226	\$0	\$226		
	· On Accessory Only orders, CSE required for installation.					
PWM	256 MB EPC RAM (PWM)	\$200	\$0	\$200		
	· May order 1 on 245 WorkCentre Pros					
	· On Accessory Only orders, CSE required for installation.					
200FI	Foreign Interface Device (498K07700 & 498K04320)	\$176	\$0	\$176		
XASSIST4	Xerox Copier Assistant [Copier Assistant [®]] Software – Sec.508 Compliance (498K10430)	\$498	\$0	\$498		
200ENVKIT	Envelope Insert Kit (498K06280) Requires CSE for installation.	\$200	\$0	\$200		
200USBKIT	USB Print Kit (498K09830). Requires CSE for installation.	\$251	\$0	\$251		
PCSCANSE	Scan to PC Desktop V8.0-SE [25 seats] includes PaperPort 10 SE and OmniPage SE v3.0 (301K17680). Customer installable.	\$1,203	\$352	\$851		
PCSCANPRO	Scan to PC DesktopV8.0 – [25 seats] PaperPort Professional 10 and OmniPage Pro 14 Office (301K17700). Customer installable.	\$4,226	\$1,058	\$3,168		

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

Technology | Document Management | Consulting Services

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51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
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NWKAC2TNG	Network Accounting Enablement (498K10780). <i>Requires 1 per mainframe .</i>	\$503	\$0	\$503	
	On Accessory Only orders, CSE required for installation.				
	Other items required from third party Accounting Vendor to complete solution.				
Upgrade Accessories - Available as Accy. Only transactions on In-Place Equipment					
200IOSEC	Image Overwrite Security Kit (498K10930).	\$700	\$0	\$700	
	Available on Accessory Only orders, CSE required for installation.				
	Applicable only for machines shipped prior to 10/16/06.				
	Available as a Limited Accessory only. Must view "All Accessories" in ValueQuix to select.				
EIPUPG-32	Extensible Interface Platform including: EIP Conversion Hardware (498K15510), 32-55PPM Installation Kit (650K26171), CW Network Services (498K15342).	\$503	\$0	\$503	
	Applicable only for machines shipped prior to 10/16/06 that require EIP functionality.				
	Available on Accessory Only orders, CSE required for installation.				
	Available as a Limited Accessory only. Must view "All Accessories" in ValueQuix to select.				
WorkCentre Pro 255					
• WorkCentre Pro 255 is pre-configured in the VALO Factory					
WCP255G	WorkCentre Pro 255 Digital Copier/Printer with Stand, 2 Trays, Bypass Tray and DADF (UTT-E, 498K12733), 55 ppm Kit (WCN), EPC Memory (498K03860), SIP Riser Card [32-55] (498K13110), 32-55 SIP Fire Wire (498K08601), Shelf Kit (498K05031), Scanning Kit (498K09580), Image Overwrite (498K10930), Print and Fax Services (301k15342), Documentation Kit (650k26171). VersLvl.	\$15,983	\$3,032	\$12,951	
WCP255HG	WorkCentre Pro 255 Digital Copier/Printer with HCF, 2 Trays, Bypass Tray and DADF (UTV-E, 498K12733), 55 ppm Kit (WCN), EPC Memory (498K03860), SIP Riser Card [32-55] (498K13110), 32-55 SIP Fire Wire (498K08601), Shelf Kit (498K05031), Scanning Kit (498K09580), Image Overwrite (498K10930), Print and Fax Services (301k15342), Documentation Kit (650k26171). VersLvl.	\$17,621	\$3,461	\$14,160	
Required Accessories - Must choose Only One of the following:					
200OCT	Offsetting Catch Tray (497K02720)	\$0	\$0	\$0	
200OFCFIN	Office Finisher (UYN)	\$1,561	\$504	\$1,057	
200PROFIN	Professional Office Finisher (UTW)	\$4,634	\$1,390	\$3,244	
Optional Accessories - May choose Only One of the following:					
WPEMFAX1	Embedded Fax Line 1, LAN Fax (498K09840).	\$905	\$0	\$905	
	On Accessory Only orders, CSE required for installation.				
WPEMFAX2	Embedded Fax Line 2, LAN Fax (498K12100).	\$1,409	\$0	\$1,409	

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GSA Contract # GS-25F-0062L



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Technology | Document Management | Consulting Services

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51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

	On Accessory Only orders, CSE required for installation.					
NWKFXINT	Internet Fax (498K10750) and Network Server Fax (498K10760) Enablement.	\$800	\$0	\$800		
	On Accessory Only orders, CSE required for installation.					
	Other items required from third party Accounting Vendor to complete solution.					
Optional Accessories						
NIAP-SW	Common Criteria Certified SW (097S03793). Selecting this market code insures that the customer will receive a machine with the (NIAP) Common Criteria Certified software release instead of the most recent software release. This option should <u>only be chosen if the customer REQUIRES Common Criteria Certification</u> as it may limit some of the functionality of the machine (see CED for details).	N/C				
	Requires WC/WCP or equivalent functionality					
2HOLE	2-Hole Punch kit (498K04161)	\$498	\$0	\$498		
	Not available with the 200BASFIN (Basic Office Finisher).					
3HOLE	3-Hole Punch kit (498K10270)	\$498	\$0	\$498		
	Only available on the 200OFCFIN (Office Finisher).					
	Not available on the 200BASFIN and already included on the 200PROFIN.					
SSND21A	SMARTsend 2.1 with 5 Device Licenses (EBM) and 50 additional Device Licenses (BAF)	\$3,927	\$503	\$3,424		
SSNDPR21A	SMARTsend Professional 2.1 with 5 Device Licenses (EBN) and 50 additional Device Licenses (BAF)	\$3,927	\$503	\$3,424		
CONVSTAPL	Convenience Stapler – 50 sheet (498K08250)	\$226	\$0	\$226		
	On Accessory Only orders, CSE required for installation.					
PWM	256 MB EPC RAM (PWM)	\$200	\$0	\$200		
	May order 1 on 255 WorkCentre Pros					
	On Accessory Only orders, CSE required for installation.					
200FI	Foreign Interface Device (498K07700 & 498K04320)	\$176	\$0	\$176		
XASSIST4	Xerox Copier Assistant [Copier Assistant®] Software – Sec.508 Compliance (498K10430)	\$498	\$0	\$498		
200ENVKIT	Envelope Insert Kit (498K06280) Requires CSE for installation.	\$200	\$0	\$200		
200USBKIT	USB Print Kit (498K09830). Requires CSE for installation.	\$251	\$0	\$251		
PCSCANSE	Scan to PC Desktop V8.0-SE [25 seats] includes PaperPort 10 SE and OmniPage SE v3.0 (301K17680). Customer installable.	\$1,203	\$352	\$851		
PCSCANPRO	Scan to PC Desktop V8.0 – [25 seats] PaperPort Professional 10 and OmniPage Pro 14 Office (301K17700). Customer installable.	\$4,226	\$1,058	\$3,168		
NWKACCTNG	Network Accounting Enablement (498K10780). Requires 1 per mainframe.	\$503	\$0	\$503		
	On Accessory Only orders, CSE required for installation.					
	Other items required from third party Accounting Vendor to complete solution.					

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51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

Upgrade Accessories - Available as Accy. Only transactions on In-Place Equipment					
200IOSEC	Image Overwrite Security Kit (498K10930).	\$700	\$0	\$700	
	Available on Accessory Only orders, CSE required for installation.				
	Applicable only for machines shipped prior to 10/16/06.				
	Available as a Limited Accessory only. Must view "All Accessories" in ValueQuix to select.				
EIPUPG-32	Extensible Interface Platform including: EIP Conversion Hardware (498K15510), 32-55PPM Installation Kit (650K26171), CW Network Services (498K15342).	\$503	\$0	\$503	
	Applicable only for machines shipped prior to 10/16/06 that require EIP functionality.				
	Available on Accessory Only orders, CSE required for installation.				
	Available as a Limited Accessory only. Must view "All Accessories" in ValueQuix to select.				
WorkCentre Pro 265					
WorkCentre Pro 265 is pre-configured in the VALO Factory					
WCP265HG	WorkCentre Pro 265 Digital Copier/Printer with HCF, 2 trays, Bypass tray and DADF (UTJ-E, 498K12733), 65 ppm Kit (WCT), EPC Memory (498K03860), SIP Riser Card 65-75 (498K13120), SIP Fire Wire 65-75 (498K08581), Shelf Kit (498K05031), Scanning Kit (498K09580), Image Overwrite (498K10930), Print & Fax Services (301k15352), Documentation Kit (650k26181). VersLvl.	\$20,497	\$4,644	\$15,853	
Required Accessories - Must choose Only One of the following:					
200OCT	Offsetting Catch Tray (497K02720)	\$0	\$0	\$0	
200OFCFIN	Office Finisher (UYN)	\$1,561	\$504	\$1,057	
200ADVFIN	Advanced Office Finisher (PRY)	\$3,022	\$907	\$2,115	
200PROFIN	Professional Office Finisher (UTW)	\$4,634	\$1,390	\$3,244	
Optional Accessories - May choose Only One of the following:					
WPEMFAX1	Embedded Fax Line 1, LAN Fax (498K09840).	\$905	\$0	\$905	
	On Accessory Only orders, CSE required for installation.				
WPEMFAX2	Embedded Fax Line 2, LAN Fax (498K12100).	\$1,409	\$0	\$1,409	
	On Accessory Only orders, CSE required for installation.				
NWKFAXINT	Internet Fax (498K10750) and Network Server Fax (498K10760) Enablement.	\$800	\$0	\$800	
	On Accessory Only orders, CSE required for installation.				
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GSA Contract # GS-25F-0062L

October 1, 2006 - September 30, 2007

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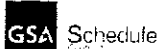


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51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

NIAP-SW	Common Criteria Certified SW (097S03793). Selecting this market code insures that the customer will receive a machine with the (NIAP) Common Criteria Certified software release instead of the most recent software release. This option should <u>only be chosen if the customer REQUIRES Common Criteria Certification</u> as it may limit some of the functionality of the machine (see CED for details).	N/C				
	Requires WC/WCP or equivalent functionality					
2HOLE	2-Hole Punch kit (498K04161)	\$498	\$0	\$498		
	Not available with the 200BASFIN (Basic Office Finisher).					
3HOLE	3-Hole Punch kit (498K10270)	\$498	\$0	\$498		
	Only available on the 200OFCFIN (Office Finisher).					
	Not available on the 200BASFIN and already included on the 200ADVFIN and 200PROFIN.					
SSND21A	SMARTsend 2.1 with 5 Device Licenses (EBM) and 50 additional Device Licenses (BAF)	\$3,927	\$503	\$3,424		
SSNDPR21A	SMARTsend Professional 2.1 with 5 Device Licenses (EBN) and 50 additional Device Licenses (BAF)	\$3,927	\$503	\$3,424		
CONVSTAPL	Convenience Stapler - 50 sheet (498K08250)	\$226	\$0	\$226		
	On Accessory Only orders, CSE required for installation.					
DPWRCONV	30Amp 220 Volt to 20 Amp 110 Volt Conversion Kit (098S04470) Conversion kit may be ordered for Trades from 1075, 1090, 5388, 5680, 5100, 5885, 5892, 5895, 5900, 5990, 5995. It may be used for 5380, 5385, 5365 or 1065 if that unit currently uses receptacle 600S3277 or NEMA #14-30R.	N/C				
	If ordered as Accessory Only post mainframe install, CSE Required.					
200FI	Foreign Interface Device (498K07700 & 498K04320)	\$176	\$0	\$176		
XASSIST4	Xerox Copier Assistant [Copier Assistant [®]] Software - Sec.508 Compliance (498K10430)	\$498	\$0	\$498		
200USBKIT	USB Print Kit (498K09830). Requires CSE for installation.	\$251	\$0	\$251		
PCSCANSE	Scan to PC Desktop V8.0-SE [25 seats] includes PaperPort 10 SE and OmniPage SE v3.0 (301K17680). Customer installable.	\$1,203	\$352	\$851		
PCSCANPRO	Scan to PC Desktop V8.0 - [25 seats] PaperPort Professional 10 and OmniPage Pro 14 Office (301K17700). Customer installable.	\$4,226	\$1,058	\$3,168		
NWKACCTNG	Network Accounting Enablement (498K10780). Requires 1 per mainframe.	\$503	\$0	\$503		
	On Accessory Only orders, CSE required for installation.					
	Other items required from Accounting Vendor to complete solution.					
Upgrade Accessories - Available as Accy. Only transactions on In-Place Equipment						
200IOSEC	Image Overwrite Security Kit (498K10930).	\$700	\$0	\$700		
	Available on Accessory Only orders, CSE required for installation.					

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GSA Contract # GS-25F-0062L



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Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

	Applicable only for machines shipped prior to 10/16/06.					
	Available as a Limited Accessory only. Must view "All Accessories" in ValueQuix to select.					
EIPUPG-65	Extensible Interface Platform including: EIP Conversion Hardware (498K15510), 65-75PPM Installation Kit (650K26181), CW Network Services (498K15352).	\$503	\$0	\$503		
	Applicable only for machines shipped prior to 10/16/06 that require EIP functionality.					
	Available on Accessory Only orders. CSE required for installation.					
	Available as a Limited Accessory only. Must view "All Accessories" in ValueQuix to select.					
WorkCentre Pro 275						
• WorkCentre Pro 275 is pre-configured in the VALO Factory						
WCP275HG	WorkCentre Pro 275 Digital Copier/Printer with HCF, 2 trays, Bypass tray and DADF (UTU-E, 498K12733), 75 ppm Kit (WCW), EPC Memory (498K03860), SIP Riser Card 65-75 (498K13120), SIP Fire Wire 65-75 (498K08581), Shelf Kit (498K05031), Scanning Kit (498K09580), Image Overwrite (498K10930), Print & Fax Services (301k15352), Documentation Kit (650k26181). VersLvl.	\$24,532	\$5,611	\$18,921		
Required Accessories – Must choose Only One of the following:						
2000FCFIN	Office Finisher (UYN)	\$1,561	\$504	\$1,057		
200ADVFIN	Advanced Office Finisher (PRY)	\$3,022	\$907	\$2,115		
200PROFIN	Professional Office Finisher (UTW)	\$4,634	\$1,390	\$3,244		
Optional Accessories - May choose Only One of the following:						
WPEMFAX1	Embedded Fax Line 1, LAN Fax (498K09840).	\$905	\$0	\$905		
	On Accessory Only orders, CSE required for installation.					
WPEMFAX2	Embedded Fax Line 2, LAN Fax (498K12100).	\$1,409	\$0	\$1,409		
	On Accessory Only orders, CSE required for installation.					
NWKFAXINT	Internet Fax (498K10750) and Network Server Fax (498K10760) Enablement.	\$800	\$0	\$800		
	On Accessory Only orders, CSE required for installation.					
	Other items required from third party Accounting Vendor to complete solution.					
Optional Accessories						
NIAP-SW	Common Criteria Certified SW (097S03793). Selecting this market code insures that the customer will receive a machine with the (NIAP) Common Criteria Certified software release instead of the most recent software release. This option should <u>only be chosen if the customer REQUIRES Common Criteria Certification</u> as it may limit some of the functionality of the machine (see CED for details).	N/C				
	Requires WC/WCP or equivalent functionality					
2HOLE	2-Hole Punch kit (498K04161)	\$498	\$0	\$498		

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX		
51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE
	Not available with the 200BASFIN (Basic Office Finisher).					
3HOLE	3-Hole Punch kit (498K10270)	\$498	\$0	\$498		
	Only available on the 200OFCFIN (Office Finisher).					
	Not available on the 200BASFIN and already included on the 200ADVFIN and 200PROFIN.					
SSND21A	SMARTsend 2.1 with 5 Device Licenses (EBM) and 50 additional Device Licenses (BAF)	\$3,927	\$503	\$3,424		
SSNDPR21A	SMARTsend Professional 2.1 with 5 Device Licenses (EBN) and 50 additional Device Licenses (BAF)	\$3,927	\$503	\$3,424		
CONVSTAPL	Convenience Stapler – 50 sheet (498K08250)	\$226	\$0	\$226		
	On Accessory Only orders, CSE required for installation.					
DPWRCONV	30Amp 220 Volt to 20 Amp 110 Volt Conversion Kit (098S04470) Conversion kit may be ordered for Trades from 1075, 1090, 5388, 5680, 5100, 5885, 5892, 5895, 5900, 5990, 5995. It may be used for 5380, 5385, 5365 or 1065 if that unit currently uses receptacle 600S3277 or NEMA #14-30R.	N/C				
	If ordered as Accessory Only post mainframe install, CSE Required.					
200FI	Foreign Interface Device (498K07700 & 498K04320)	\$176	\$0	\$176		
XASSIST4	Xerox Copier Assistant [Copier Assistant®] Software – Sec.508 Compliance (498K10430)	\$498	\$0	\$498		
200USBKIT	USB Print Kit (498K09830). Requires CSE for installation.	\$251	\$0	\$251		
PCSCANSE	Scan to PC Desktop V8.0-SE [25 seats] includes PaperPort 10 SE and OmniPage SE v3.0 (301K17680). Customer installable.	\$1,203	\$352	\$851		
PCSCANPRO	Scan to PC Desktop V8.0 – [25 seats] PaperPort Professional 10 and OmniPage Pro 14 Office (301K17700). Customer installable.	\$4,226	\$1,058	\$3,168		
NWKACCTNG	Network Accounting Enablement (498K10780). Requires 1 per mainframe.	\$503	\$0	\$503		
	On Accessory Only orders, CSE required for installation.					
	Other items required from third party Accounting Vendor to complete solution.					
Upgrade Accessories - Available as Accy. Only transactions on In-Place Equipment						
200IOSEC	Image Overwrite Security Kit (498K10930).	\$700	\$0	\$700		
	Available on Accessory Only orders, CSE required for installation.					
	Applicable only for machines shipped prior to 10/16/06.					
	Available as a Limited Accessory only. Must view "All Accessories" in ValueQuix to select.					
EIPUPG-65	Extensible Interface Platform including: EIP Conversion Hardware (498K15510), 65-75PPM Installation Kit (650K26181), CW Network Services (498K15352).	\$503	\$0	\$503		
	Applicable only for machines shipped prior to 10/16/06 that require EIP functionality.					

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

Technology | Document Management | Consulting Services

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SIN	Payment Plans:	Bill Code	Min	MAX		
51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

	Available on Accessory Only orders, CSE required for installation.					
	Available as a Limited Accessory only. Must view "All Accessories" in ValueQuix to select.					
WorkCentre Pro 90						
• WorkCentre Pro 90 is pre-configured in the VALO Factory						
WCP90	Work Centre Pro 90 (MTE) with 5100-Sht High Capacity Feeder (LYW), Customer Information Kit (650K21472), CW 5.51 Network Services (301K13031), 2 Pack Toner Kit (006R01007) Vers.Lvl.	\$40,063	\$19,963	\$20,100		
Required Accessories – Must choose Only One of the following:						
100-FIN90	100-Sheet Advanced Office Finisher (MTM) and MFF Power Cord (498K03540) for the CC/WCP 90	\$5,228	\$1,324	\$3,904		
LYV	50-Sheet Office Finisher (LYV)	\$2,851	\$842	\$2,009		
PRO-FIN90	100-Sheet Professional Finisher (MTL) and MFF Power Cord (498K03540) for the CC/WCP 90	\$8,457	\$2,664	\$5,793		
Required Accessories – Must choose Only One of the following:						
SCANFAX	No Scan & Email or Fax with P-C FIB (675K10330)	N/C				
SCANEMAIL	Generic Scanning Enablement & Email for scanning to FlowPort or other Third Party SW packages (650k21762), Scan to Email Enablement (650K21642), IPA PWB (PED), PSEC FIB (675K10340)	\$1,304	\$0	\$1,304		
<i>Should not be ordered with SCNEMLFAX or SRVFAX</i>						
<i>For use with machines that do not already have scanning or faxing functionality</i>						
SCNEMLFAX	Generic Scanning Enablement & Email and Network Fax Server for scanning to FlowPort or other Third Party SW packages (650k21762), Scan to Email Enablement (650K21642), Network Fax Server Integration-Network Fax SW Enablement Customer Letter (650k21582), Internet Fax (650k21542), IPA PWB (PED), PSEC FIB (675K10340)	\$1,909	\$0	\$1,909		
<i>Should not be ordered with SCANEMAIL or SRVFAX.</i>						
<i>For use with machines that do not already have scanning or faxing functionality</i>						
<i>Note : either the SRVFAX, SCNEMLFAX or SRVFAXUPG accessory is required when purchasing the Office Fax Pro software solution and any third party fax server solution</i>						
SRVFAX	Network Fax Server Integration – Xerox Network Fax SW Enablement Network Fax Server Integration: Network Fax SW Enablement Customer Letter (650k21582), Internet Fax (650k21542), IPA PWB (PED), P-C FIB (675K10330)	\$1,002	\$0	\$1,002		
<i>Should not be ordered with SCANEMAIL or SCNEMLFAX.</i>						
<i>For use with machines that do not already have scanning or faxing functionality</i>						

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

Technology | Document Management | Consulting Services

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SIN	Payment Plans:	Bill Code	Min	MAX		
51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

Note: either the SRVFAX, SCNEMLFAX or SRVFAXUPG accessory is required when purchasing the Office Fax Pro software solution and any third party fax server solution						
Optional Accessories						
STAPLER	Convenience Stapler (E6Y) and Accessory Shelf (PEE)	\$302	\$0	\$302		
RRG	11x17 Large Capacity Kit for 5100-Sheet High Capacity Feeder (RRG)	\$654	\$0	\$654		
	CSE required for install.					
90ALT	High Altitude Developer Housing Kit (613P10030) for the CC/WCP 90	N/C				
128MEMEPC	128MB EPC Random Access Memory Kit (098K86720)	\$347	\$0	\$347		
128MEMESS	128MB ESS Random Access Memory Kit (498K06190)	\$347	\$0	\$347		
DC80FI	Foreign Interface & Remote Dial In capability for Electronic Auditor Access (F9C)	\$177	\$0	\$177		
SECUREIIO	Immediate Image Overwrite Security (650K21522)	\$1,002	\$0	\$1,002		
90PWRCONV	30 Amp 220 Volt to 20 Amp 200 Volt Conversion Kit (098S04478)	N/C				
	Conversion kit may be ordered for Trades from; 1075, 1090, 5388, 5680, 5100, 5885, 5892, 5895, 5900, 5990, 5995. It may be used for 5380, 5385, 5365 or 1065 if that unit currently uses receptacle 600S3277 or NEMA #14-30R					
DC70RHDD	Removable Hard Disk Drive (FD6 & UV9)	\$1,622	\$0	\$1,622		
FD8	Disk Drive and Carrier Kit - ESS (FD8). You can have up to 5.	\$906	\$0	\$906		
	CSE Required when ordered post mainframe install.					
FD7	Optional Additional Removable IOT Disk Drive and Carrier Kit for secure copying (FD7)	\$906	\$0	\$906		
NETACCT	Network Accounting Enablement (650k21602) Requires 1 per mainframe .	\$503	\$0	\$503		
	Other items required from third party Accounting Vendor to complete solution.					
USBPRINT	USB Printing Kit (498K04460) and USB Printing Documentation Kit (650k21622)	\$251	\$0	\$251		
XASSIST2	Xerox Copier Assistant [Copier Assistant®] SW (498K08410)	\$498	\$0	\$498		
STDSCAN	SE Scan to PC Desktop Version 8.0 - SE Edition -25 Seats (301k17680) and Scanning Documentation Kit (650K21562).	\$1,133	\$333	\$800		
	Includes OmniPage SE and PaperPort 9.0 SE					
	Requires SCANEMAIL or SCNEMLFAX or SCNEMLUPG					
DLXSCAN	Professional Scan to PC Desktop Version 8.0 - Professional Edition - 25 Seats (301k17700) and Scanning Documentation Kit (650K21562).	\$3,984	\$660	\$3,324		
	Includes OmniPage Pro and PaperPort Pro 9.0 Office					
	Requires SCANEMAIL or SCNEMLFAX or SCNEMLUPG					
Upgrade Accessories - Available as Accy. Only transaction on In-place Equipment -						
SCNEMLUPG	Scanning / Email Enablement with Scanning Enablement (650k21762), Scan to Email Enablement (650K21642), PSEC FIB (675K10340). Requires CSE for install.	\$1,909	\$0	\$1,909		
	For use with machines that already have SRVFAX.					

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GSA PRICE LIST

GSA Contract # GS-25F-0062L

October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX	
51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE

SRVFAXUPG	Network Fax Server Integration – Network Fax SW Enablement Network Fax Server Integration: Network Fax SW Enablement Customer Letter (650K21582), Internet Fax (650K21542). Requires CSE for install.	\$1,511	\$323	\$1,188	
	<i>For use with machines that already have SCANEMAIL.</i>				
	<i>Note : either the SRVFAX, SCNEMLFAX or SRVFAXUPG accessory is required when purchasing the Office Fax Pro software solution and any third party fax server solution</i>				

4110 Digital Copier

OSG: Use the 4110 market code.					
PSG: Use the P4110 market code.					
4110 Digital Copier configurations are carrier deliverable and CSE installable.					

4110G	4110 Digital Copier	\$46,345	\$20,049	\$26,296	
P4110G	Xerox 4110 Digital Copier with Document Handler/Scanner (WEW), User Interface (ACK), Right Side UI Mounting Kit (498K10691), Bypass Tray (498K10741), Customer Documentation and Software Kit (650K27150), and Nationalization Kit (650K26940)	\$46,345	\$20,049	\$26,296	

Required Accessories – You MUST choose ONLY ONE of the following:

4110BYPAS	Bypass Chute (497K02520)	\$352	\$0	\$352	
4110HCF1	High Capacity Feeder (ACH) with Wing Table (498K10700)	\$2,518	\$0	\$2,518	
OVRSZHCF	Oversized High Capacity Feeder (AKC), High Capacity Feeder Blower Kit (498K15380), Customer Support Software Kit (650K27640)	\$4,030	\$0	\$4,030	
	Not available with EXP-4110.				
	If ordering OVRSZHCF, an Oversized Mobility Plate (498K14390) is required if the 4110 or P4110 printer has a Printer Mobility Plate (498K10840).				

Required Accessories – You MUST Choose Only ONE of the following:

WFC	4110 Staple Finisher with 2/3 Hole Punch and Post-process inserter (WFC)	\$6,599	\$1,612	\$4,987	
WFE	4110 Booklet Finisher with 2/3 Hole Punch and Post-process inserter (WFE)	\$11,888	\$2,922	\$8,966	

Optional Accessories – You MAY choose ANY of the following:

Requires CSE install if ordered after mainframe install					
CLRSCNKIT	Color Scan Enablement Kit (498K14170)	\$554	\$0	\$554	
4110JBA	Job Based Accounting (498K10890)	\$503	\$0	\$503	
FIDEVICE	Foreign Interface Device (498K14460)	\$151	\$0	\$151	
SECUREKIT	Data Security Kit (498K11490)	\$1,002	\$0	\$1,002	
BYG	Z-Fold/C-Fold Unit for 4110 Finishers	\$5,742	\$1,612	\$4,130	
498K10840	Printer Mobility Plate	N/C	N/C	N/C	
498K14390	Oversized High Capacity Feeder Mobility Plate	N/C	N/C	N/C	

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX		
51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

	If ordering OVRSZHCF, an Oversized Mobility Plate (498K14390) is required if the 4110 or P4110 printer has a Printer Mobility Plate (498K10840).					
Upgrade Accessories – Available as Accessory Only Transaction on In-place Equipment; CSE Installable						
WGM	4110 Copier to Printer Upgrade Kit (Green Controller)	\$7,556	\$3,023	\$4,533		
EXP-4110	EXP4110 Controller (BMG) with EXP4110 Enablement Kit (650K26750)	\$8,049	\$1,803	\$6,246		
EFIFACI2	EXP4110 Fiery Advance Controller Interface (FACI) Kit (BYX) with Keyboard, Monitor, and Mouse	\$2,009	\$0	\$2,009		
BVT	EFI Impose V2.6: EFI Imposition SW for page Layout (BVT)	\$2,569	\$0	\$2,569		
PRODPRINT	EXP4110 Production Print Package (301N17890)	\$6,246	\$0	\$6,246		
FACISTND	FACI Furniture Stand (BVR)	\$653	\$0	\$653		
VIGROUPA	FreeFlow™ VI Interpreter Software and License (NWR)	\$5,037	\$2,519	\$2,518		
	Each license is priced individually.					
	EXP-4110 or EXP4110 must be ordered with VIGROUPA.					
NWT	FreeFlow™ VI Designer Software and License	\$3,521	\$0	\$3,521		
	EXP-4110 or EXP4110 must be ordered with NWT.					
4110 Digital Copier/Printer						
	OSG: Use the 4110CP market code.					
	PSG: Use the P4110CP market code.					
	4110 Digital Copier/Printer configurations are carrier deliverable and CSE installable.					
4110CP (OSG)	4110 Copier/Printer	\$52,390	\$24,281	\$28,109		
P4110CP (PSG)	Xerox 4110 Copier/Printer with Document Handler/Scanner (WEY), User Interface (ACK), Right Side UI Mounting Kit (498K10691), Bypass Tray (498K10741), Customer Documentation and Software Kit (650K27150), and Nationalization Kit (650K26940)	\$52,390	\$24,281	\$28,109		
Required Accessories – You MUST choose ONLY ONE of the following:						
4110BYPAS	Bypass Chute (497K02520)	\$352	\$0	\$352		
4110HCF1	High Capacity Feeder (ACH) with Wing Table (498K10700)	\$2,518	\$0	\$2,518		
OVRSZHCF	Oversized High Capacity Feeder (AKC), High Capacity Feeder Blower Kit (498K15380), Customer Support Software Kit (650K27640)	\$4,030	\$0	\$4,030		
	Not available with EXP-4110.					
	If ordering OVRSZHCF, an Oversized Mobility Plate (498K14390) is required if the 4110 or P4110 printer has a Printer Mobility Plate (498K10840).					
Required Accessories – You MUST Choose Only ONE of the following:						
WFC	4110 Staple Finisher with 2/3 Hole Punch and Post-process Inserter (WFC)	\$6,599	\$1,612	\$4,987		
WFE	4110 Booklet Finisher with 2/3 Hole Punch and Post-process Inserter (WFE)	\$11,888	\$2,922	\$8,966		
Optional Accessories – You MAY choose ANY of the following:						
	Requires CSE install if ordered after mainframe install					
CLRSCNKIT	Color Scan Enablement Kit (498K14170)	\$554	\$0	\$554		

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX		
51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

4110JBA	Job Based Accounting (498K10890)	\$503	\$0	\$503		
FIDEVICE	Foreign Interface Device (498K14460)	\$151	\$0	\$151		
SECUREKIT	Data Security Kit (498K11490)	\$1,002	\$0	\$1,002		
BYG	Z-Fold/C-Fold Unit for 4110 Finishers	\$5,742	\$1,612	\$4,130		
EXP-4110	EXP4110 Controller (BMG) with EXP4110 Enablement Kit (650K26750)	\$8,049	\$1,803	\$6,246		
EFIFACI2	EXP4110 Fiery Advance Controller Interface (FACI) Kit (BYX) with Keyboard, Monitor, and Mouse	\$2,009	\$0	\$2,009		
BVT	EFI Impose V2.6: EFI Imposition SW for page Layout (BVT)	\$2,569	\$0	\$2,569		
PRODPRINT	EXP4110 Production Print Package (301N17890)	\$6,246	\$0	\$6,246		
FACISTND	FACI Furniture Stand (BVR)	\$653	\$0	\$653		
VIGROUPA	FreeFlow™ VI Interpreter Software and License (NWR)	\$5,037	\$2,519	\$2,518		
	· Each license is priced individually.					
	· EXP-4110 or EXP4110 must be ordered with VIGROUPA.					
NWT	FreeFlow™ VI Designer Software and License	\$3,521	\$0	\$3,521		
	· EXP-4110 or EXP4110 must be ordered with NWT.					
498K10840	Printer Mobility Plate	N/C	N/C	N/C		
14390	Oversized High Capacity Feeder Mobility Plate	N/C	N/C	N/C		
	· If ordering OVRSHZCF, an Oversized Mobility Plate (498K14390) is required if the 4110CP or P4110CP printer has a Printer Mobility Plate (498K10840).					
2101 Digital Copier – 2101 and P2101 Market Codes - Available Order Taking Accessories						
2101 and P2101 Optional Accessories – You MAY choose ANY of the following:						
Requires CSE install if ordered after mainframe install						
FACISTAD	2101 FACI Furniture Stand (BVR)	\$654	\$0	\$654		
FIDEVICE	Foreign Interface Device (498K14460)	\$151	\$0	\$151		
MC4	Mobility Plate (MC4)	N/C	N/C	N/C		
2101 and P2101 Upgrade Accessories - Available as Accessory Only Transactions on In-place Equipment; Requires Analyst install						
VIGROUPB	FreeFlow™ VI Interpreter Software and License (NWR)	\$10,075	\$5,038	\$5,037		
	· One license per print engine.					
	· Requires EFI-FACI or Customer-Supplied Keyboard, Mouse, and Monitor that meets system requirements.					
	· FreeFlow™ VI Interpreter Software and License is installed by a trained Xerox Analyst. Analyst services for installation are mandatory with this accessory.					
	· For use with Digital System (ST) or equivalent only.					
NWT	FreeFlow™ VI Designer Software and License	\$3,521	\$0	\$3,521		
	· FreeFlow™ VI Designer Software and License is installed by a trained Xerox Analyst. Analyst services for installation are mandatory with this accessory.					
	· For use with Digital System (ST) or equivalent only.					
2101ST Digital System – 2101ST and P2101ST Market Codes - Available Order Taking Accessories						
ST and P2101ST Optional Accessories – You MAY choose ANY of the following:						

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

Technology | Document Management | Consulting Services

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SIN	Payment Plans:	Bill Code	Min	MAX	
51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE

Requires CSE install; if ordered after mainframe install					
FACISTND	2101 FACI Furniture Stand (BVR)	\$653	\$0	\$653	
FIDEVICE	2101 Foreign interface Device (498K14460)	\$151	\$0	\$151	
MC4	Mobility Plate (MC4)	N/C	N/C	N/C	
2101ST and P2101ST Optional Accessories - You MAY choose ANY of the following:					
Requires Analyst install					
VIGROUPB	FreeFlow™ VI Interpreter Software and License (NWR)				
	· One license per print engine.				
	· Requires EFI-FACI or Customer-Supplied Keyboard, Mouse, and Monitor that meets system requirements.				
	· FreeFlow™ VI Interpreter Software and License is installed by a trained Xerox Analyst. Analyst services for installation are mandatory with this accessory.				
NWT	FreeFlow™ VI Designer Software and License	\$3,521	\$0	\$3,521	
	· FreeFlow™ VI Designer Software and License is installed by a trained Xerox Analyst. Analyst services for installation are mandatory with this accessory.				
4590 Digital Copier & 4590 Digital Copier/Printer					
• 4590 Digital Copier and 4590 Digital Copier/Printer are carrier deliverable and CSE installable.					
4590G	4590 Digital Copier with Document Handler/ Scanner (L74), User Interface (ACK), Right Side UI Mounting Kit (498K10691), Bypass Tray (498K10741), Customer Documentation and Software Kit (650K27150), and Nationalization Kit (650K26940)	\$41,242	\$21,545	\$19,697	
4590CPG	4590 Digital Copier/ Printer with Embedded Controller and Document Handler/ Scanner (L75), User Interface (ACK), Right Side UI Mounting Kit (498K10691), Bypass Tray (498K10741), Customer Documentation and Software Kit (650K27150), and Nationalization Kit (650K26940)	\$46,264	\$24,703	\$21,561	
Required Accessories - Must choose Only One of the following:					
WFC	Staple Finisher with 2/3 Hole Punch and Post-process Inserter (WFC)	\$6,599	\$1,612	\$4,987	
WFE	Booklet Finisher with 2/3 Hole Punch and Post-process Inserter (WFE)	\$11,888	\$2,922	\$8,966	
Required Accessory - Must choose Only ONE of the following:					
4110HCF1	High Capacity Feeder (ACH) with Wing Table (498K10700)	\$2,518	\$0	\$2,518	
4110BYPAS	Bypass Chute (497K02520)	\$352	\$0	\$352	
Optional Accessories:					
CLRSCNKIT	Color Scan Enablement Kit (498K14170)	\$554	\$0	\$554	
4110JBA	Job Based Accounting Enablement Kit (498K10890) - Requires CSE to Install	\$503	\$0	\$503	
	· Requires 1 per mainframe. Other items required from third party Accounting Vendor to complete solution.				
FIDEVICE	Foreign Interface Device (498K14460) - Requires CSE to Install	\$151	\$0	\$151	

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GSA PRICE LIST

GSA Contract # GS-25F-0062L

October 1, 2006 - September 30, 2007

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Technology | Document Management | Consulting Services

SIN	Payment Plans:	Bill Code	Min	MAX	
51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE
SECUREKIT	Data Security Kit - Image Overwrite and Encryption (498K11490) – Requires CSE to Install	\$1,002	\$0	\$1,002	
BYG	Z-Fold/ C-Fold Unit for 4590 Finishers	\$5,742	\$1,612	\$4,130	
498K10840	Mobility Plate	N/C			
Upgrade Accessories - Available as an Accessory Only transaction on In-place Equipment - CSE Installable					
WGM	Copier-to-Printer Upgrade Kit (WGM) – Requires CSE to Install	\$7,556	\$3,023	\$4,533	
Document Centre Products					
Digital Bookmark Copier and Copier/Printer					
<ul style="list-style-type: none"> The Digital Bookmark Family Products are pre-configured in the VALO (Value Added Logistics Operation) Factory. The Digital Bookmark mainframes are Carrier Installable. For Important accessory requirements /options /dependencies /exclusions, reference the Optional accessories section below. 					
Digital Bookmark Copier					
DIGBKA	Digital Bookmark Copier (HYD) Simplex includes 4 trays, Bookmark Kit, Angled Console, 4 Tray Lock, Foreign Interface Device and Documentation Kit (650K19580)	\$8,523	\$1,148	\$7,375	
CRU Selection: Required Accessory – You MUST Choose One of the Following:					
ETRCRU	CRU Kit (673K42381) Select if customer is on Metered Supplies Plan	N/C			
	· NOT available w/ DCSOLDCRU				
DCSOLDCRU	CRU Kit (673K42391) Select if customer is on Non-Metered Supplies Plan	N/C			
	· NOT Available w/ DCMETRCRU				
	· DO NOT use for TRIAL orders				
Finishing Options: Required Accessory – You MUST Choose One of the Following:					
DCFINSTND	Finisher/Stand (7WP, 98K42081)	\$700	\$0	\$700	
	· NOT Available with DGBKFNHCF, DGBKCTHCF or DGBKCT				
DGBKFNHCF	Finisher/High Capacity Feeder (7WP,C6H, 498K03090) – includes HCF with Lock Kit)	\$1,813	\$0	\$1,813	
	· NOT Available with DCFINSTND, DGBKCTHCF or DGBKCT				
DGBKCTHCF	Catch Tray Kit / High Capacity Feeder (497K01430, C6H, 498K03090)	\$881	\$0	\$881	
	· NOT Available with DCFINSTND, DGBKFNHCF or DGBKCT				
DGBKCT	Catch Tray Kit – with unique bracket (497K01430)	N/C			
	· NOT Available with DCFINSTND, DGBKFNHCF or DGBKCTHCF				
Optional Accessories: MAY Choose ANY of the Following of the Following:					
BKMRKVEND	Xerox Vend Station III (498K03840)	\$2,009	\$0	\$2,009	
	· Accepts both coins and bills.				
	· Additional 3 rd party vend solutions are available through Xerox Customized Applications Services. They include standalone magnetic card readers, coin-only solutions, 'Y' and triple 'Y' harnesses, and other vend systems compliant with the Xerox Foreign Interface standard.				
V_LNDMOUNT	6VG Mounting Bracket (498K03370)	\$201	\$0	\$201	

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

Technology | Document Management | Consulting Services

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SIN	Payment Plans:	Bill Code	Min	MAX		
51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

	Mounting HW to attach an existing (in-place) Danyl Vend Station (Prod.Code 6VG) to a digital BookMark. Order <u>only</u> if your customer already has a 6VG Vend Station and would like to connect it to a new digital BookMark.					
098K69280	Mobility Plate	N/C				
AUDKIT	Auditron PC Download Kit (498K00430)	\$76	\$0	\$76		
Upgrade Accessory – Available Only as ACC Transaction on In-Place Equipment – Requires CSE to Install:						
DC20CUPG2	Digital Bookmark Copier to Copier/Printer Upgrade – Adobe Post Script 3 (VC1), CentreWare Network Services 5.4 (301K10960), NW ST Customer Documentation Kit (650K13060), Firmware Upgrade Kit (630K07452, 630K11350)	\$4,060	\$1,008	\$3,052		
	Available Accessories For Upgraded Copier/Printer Configurations are listed under DIGBKAS Configuration.					
Digital Bookmark Copier/ Printer						
DIGBKAS	Digital Bookmark Copier/Printer (KLD) Simplex includes 4 trays, Bookmark Kit, Angled Console, 4 Tray Lock, Foreign Interface Device, Documentation Kit (650K19580) and CentreWare 5.4 Network Services (301K10960) Vers Lvl.	\$11,364	\$1,435	\$9,929		
CRU Selection: Required Accessory – You MUST Choose One of the Following:						
DCMETRCRU	CRU Kit (673K42381) Select if customer is on Metered Supplies Plan	N/C				
	NOT available w/ DCSOLDCRU					
DCSOLDCRU	CRU Kit (673K42391) Select if customer is on Non-Metered Supplies Plan	N/C				
	NOT Available w/ DCMETRCRU					
	DO NOT use for TRIAL orders					
Finishing Options: Required Accessory – You MUST Choose One of the Following:						
DCFINSTND	Finisher/Stand (7WP, 98K42081)	\$700	\$0	\$700		
	NOT Available with DGBKFNHCF, DGBKCTHCF or DGBKCT					
DGBKFNHCF	Finisher/High Capacity Feeder (7WP,C6H, 498K03090) – Includes HCF with Lock Kit)	\$1,813	\$0	\$1,813		
	NOT Available with DCFINSTND, DGBKCTHCF or DGBKCT					
DGBKCTHCF	Catch Tray Kit / High Capacity Feeder (497k01430, C6H, 498K03090)	\$881	\$0	\$881		
	NOT Available with DCFINSTND, DGBKFNHCF or DGBKCT					
DGBKCT	Catch Tray Kit – with unique bracket (497k01430)	N/C				
	NOT Available with DCFINSTND, DGBKFNHCF or DGBKCTHCF					
Optional Accessories: MAY Choose ANY of the Following of the Following:						
BKMRKVEND	Xerox Vend Station III (498K03840)	\$2,009	\$0	\$2,009		
	Accepts both coins and bills.					

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

Technology | Document Management | Consulting Services

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51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

	Additional 3 rd party vend solutions are available through Xerox Customized Applications Services. They include standalone magnetic card readers, coin-only solutions, 'Y' and triple 'Y' harnesses, and other vend systems compliant with the Xerox Foreign Interface standard.					
VENDMOUNT	6VG Mounting Bracket (498K03370)	\$201	\$0	\$201		
	Mounting HW to attach an existing (in-place) Danyl Vend Station (Prod.Code 6VG) to a digital BookMark. Order <u>only</u> if your customer already has a 6VG Vend Station and would like to connect it to a new digital BookMark.					
AUDKIT	Auditron PC Download Kit (498K00430)	\$76	\$0	\$76		
DC20TOKEN	Token Ring (98K86476)	\$604	\$0	\$604		
098K69280	Mobility Plate	N/C				
DC430 Digital Copiers						
The DC430 Products are pre-configured in the VALO (Value Added Logistics Operation) Factory and are Carrier Installable.						
For accessory requirements / options / dependencies / exclusions, reference the Optional accessories information below.						
650K22450	DC430 Digital Copier with DADF, Duplex, 2 Trays (UHG) and Documentation Kit (650K22450)	\$7,480	\$3,773	\$3,707		
CRU Selection - Required Accessory - You MUST Choose One of the Following:						
CRU32METR		N/C				
CRU32SOLD		N/C				
Finishing Options - Required Accessory - You MUST Choose One of the Following:						
DC32FINST	Finisher/Stand (CV8 / 098K42081)	\$1,072	\$367	\$705		
	<i>Not Available with DC32FNHCF or DC32CT</i>					
DC32FNHCF	Finisher/High Capacity Feeder (CV8 / CV7)	\$1,833	\$347	\$1,486		
	<i>Not Available with DC32FINST or DC32CT</i>					
DC32CT	Catch Tray (097K38750)	N/C				
	<i>Not Available with DC32FINST or DC32FNHCF</i>					
Optional Accessories - You May Choose any of the Following:						
DC32ENV	Envelope Tray (098K72942)	\$251	\$0	\$251		
ADCOFCPK	Digital Copier Office Pak - Envelope Tray (098K72942) Stapler (098K89190) and Two (2) Paper Trays (CV6)	\$1,012	\$0	\$1,012		
	<i>Not Available with CV6 Paper Trays</i>					
ASTOFCPK	Network System Office Pack - Envelope Tray (098K72942) Stapler (098K89190)	\$403	\$0	\$403		
DCFAXPAC	DC425-430-432-440 FAX Pack - includes all components necessary for FAX for Digital Copier (098K88081, 097K44683, 498K02761)	\$1,203	\$246	\$957		
DC32FAX2	FAX Line 2 (098K88090). <i>Requires DCFAXPAC</i>	\$710	\$0	\$710		
AUDKIT	Auditron PC Download Kit (498K00430)	\$76	\$0	\$76		
CV6	Additional Paper Tray - Can order one.	\$508	\$0	\$508		
	<i>Not available with ADCOFCPK</i>					
.FI	Foreign interface Device (098K81521)	\$177	\$0	\$177		

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

Technology | Document Management | Consulting Services

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SIN	Payment Plans:	Bill Code	Min	MAX		
51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

098K69280	Mobility Plate	N/C				
Valupak Optional Accessories - Available Only as ACC Only Transaction , You May Choose one of the Following:						
ASCNTFXPK	Network Scanning w/E-Mail and Network Fax Server Integration (for Scanning to 3 rd Party Network FAX Server) – Scan Fax Enablement (97K44683, 497K01280), Network Scanning plus E-Mail (498K01722) and Network FAX Server Integration Kit (498K01670)	\$2,574	\$0	\$2,574		
	Requires a 3 rd Party Server to complete this solution. The Server must be purchased separately from a 3 rd Party Vendor.					
	Available on DC430 only .					
ASCNFXPK	Network Scanning w/E-Mail, Embedded Fax Line 1 – Scan Fax Enablement (97K44683, 497K01280), Network Scanning plus E-Mail (498K01722), Fax Line 1 (98K88081) and LAN Fax (98K87750)	\$2,473	\$861	\$1,612		
	Available on DC430 only.					
ASCNPK	Network Scanning w/E-Mail – Scan Fax Enablement (97K44683, 497K01280) and Network Scanning plus E-Mail (498K01722)	\$1,304	\$0	\$1,304		
	Available on DC430 only .					
A32SFAXPK	Embedded Fax Line 1 – Fax Line 1(98K88081), LAN Fax (98K87750), MF Sys Kit (97K44683) and SCSI Enablement (497K01280)	\$1,727	\$770	\$957		
	Available on DC430 only .					
antfxpk	Network Fax Server Integration (for Scanning to 3 rd Party Network Fax Server)– Scan Fax Enablement (97K44683, 497K01280) and Server Fax Kit (498K01670)	\$1,833	\$0	\$1,833		
	Requires a 3 rd Party Server to complete this solution. The Server must be purchased separately from a 3 rd Party Vendor.					
Optional Accessories – Available Only as ACC Only Transaction on In-Place Equipment –						
Requires CSE for Installation						
DC430UPG	430 DC to ST Upgrade Kit – Network Controller (MG6), Centroware Network Services 5.51 (301K13380), Documentation (650K22470), Firmware Kit (630K12220). Available for DC430 Copiers only.	\$4,030	\$1,008	\$3,022		
SCANSTD	SE Scan to PC Desktop V 7.0 – SE Edition. Includes 25 seats of Standard Scan to PC Desktop (301k15750)	\$1,203	\$302	\$901		
	DC430UPG must be ordered or already installed on mainframe.					
	Requires ASCNPK be ordered or already installed on mainframe.					
SCANDLX	Professional Scan to PC Desktop V 7.0 – Professional Edition. Includes 25 seats of Deluxe Scan to PC Desktop (301k15770)	\$4,226	\$1,058	\$3,168		
	DC430UPG must be ordered or already installed on mainframe.					
	Requires ASCNPK be ordered or already installed on mainframe.					
DC20TOKEN	Token Ring (098K86476) For Printer configurations only.	\$604	\$0	\$604		

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

Technology | Document Management | Consulting Services

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51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

DCACCTW	Network Accounting Enablement (098K86680)	\$503	\$0	\$503		
	· DC430UPG must be ordered or already installed on mainframe.					
	· Requires one per each Document Centre mainframe					
	· Other items required from 3 rd Party Accounting Vendor to complete offering.					
DC430S Network System						
The DC430 Products are pre-configured in the VALO (Value Added Logistics Operation) Factory and are Carrier Installable.						
For accessory requirements / options / dependencies / exclusions, reference the Optional accessories information below.						
DC430S	DC430 Network System with DADF, Duplex, 4Trays (TWY), Centware Network Services 5.51 and Documentation Kit (650K22470)	\$9,188	\$4,675	\$4,513		
CRU Selection - Required Accessory - You MUST Choose One of the Following:						
CRU32METR	CRU KIT (673K55310) Select if customer is on Trial or Metered Supplies Plan.	N/C				
	· Not Available w / CRU32SOLD					
32SOLD	CRU KIT (673K55320) Select if customer is on Non-Metered Supplies Plan	N/C				
	· Do Not use for TRIAL orders, Not Available w / CRU32METR					
Finishing Options - Required Accessory - You MUST Choose One of the Following:						
DC32FINST	Finisher/Stand (CV8 / 098K42081)	\$1,072	\$367	\$705		
	· Not Available with DC32FNHCF or DC32CT					
DC32FNHCF	Finisher/High Capacity Feeder (CV8 / CV7)	\$1,833	\$347	\$1,486		
	· Not Available with DC32FINST or DC32CT					
DC32CT	Catch Tray (097K38750)	N/C				
	· Not Available with DC32FINST or DC32FNHCF					
Optional Accessories - You May Choose One of the Following:						
ASCNTFXPK	Network Scanning w/E-Mail and Network Fax Server Integration (for Scanning to 3 rd Party Network FAX Server) - Scan Fax Enablement (97K44683, 497K01280), Network Scanning plus E-Mail (498K01722) and Network FAX Server Integration Kit (498K01670)	\$2,574	\$0	\$2,574		
	· Requires a 3 rd Party Server to complete this solution. The Server must be purchased separately from a 3 rd Party Vendor.					
ASCNFXPK	Network Scanning w/E-Mail, Embedded Fax Line 1 - Scan Fax Enablement (97K44683, 497K01280), Network Scanning plus E-Mail (498K01721), Fax Line 1 (98K88081) and LAN Fax (98K87750)	\$2,473	\$861	\$1,612		
ASCNPK	Network Scanning w/E-Mail - Scan Fax Enablement (97K44683, 497K01280) and Network Scanning plus E-Mail (498K01722)	\$1,304	\$0	\$1,304		
A32SFAXPK	Embedded Fax Line 1 - Fax Line 1(98K88081), LAN Fax (98K87750), MF Sys Kit (97K44683) and SCSI Enablement (497K01280)	\$1,727	\$770	\$957		

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

Technology | Document Management | Consulting Services

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51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE

ANTFXPK	Network Fax Server Integration (for Scanning to 3 rd Party Network Fax Server)– Scan Fax Enablement (97K44683, 497K01280) and Server Fax Kit (498K01670)	\$1,833	\$0	\$1,833	
	Requires a 3 rd Party Server to complete this solution. The Server must be purchased separately from a 3 rd Party Vendor.				
Optional Accessories - You May Choose Any of the Following:					
DC32ENV	Envelope Tray (098K72942)	\$251	\$0	\$251	
ASTOFCPK	Network System Office Pack – Envelope Tray (098K72942) Stapler (098K89190)	\$403	\$0	\$403	
DC32FAX2	FAX Line 2 (098K88090). <i>Requires DCFAXPAC</i>	\$710	\$0	\$710	
AUDKIT	Auditron PC Download Kit (498K00430)	\$76	\$0	\$76	
DC32FI	Foreign Interface Device (098K81521)	\$177	\$0	\$177	
098K69280	Mobility Plate	N/C			
SCANSTD	SE Scan to PC Desktop V 7.0 – SE Edition. Includes 25 seats of Standard Scan to PC Desktop (301k1)	\$1,203	\$302	\$901	
	<i>Requires ASCNPK be ordered or already installed on mainframe.</i>				
SCANDLX	Professional Scan to PC Desktop V 7.0 – Professional Edition. Includes 25 seats of Deluxe Scan to PC Desktop (301k15770)	\$4,226	\$1,058	\$3,168	
	<i>Requires ASCNPK be ordered or already installed on mainframe.</i>				
DC20TOKEN	Token Ring (098K86476) <i>For Printer configurations only.</i>	\$604	\$0	\$604	
DCACCTW	Network Accounting Enablement (098K86680)	\$503	\$0	\$503	
	<i>Requires one per each Document Centre mainframe</i>				
	<i>Other items required from 3rd Party Accounting Vendor to complete offering.</i>				
DocuTech Family of Products Price List					
Equipment Sale and Systems Services					
DocuTech Family of Products: Equipment Sale					
Market Code/	Purchase Price				
Product Code	Description				
DocuTech 6180/6155 Publisher					
	In addition to a Controller and Finisher, one interposer (6180INT) must be ordered:				
-	Requires a DT-CNTL7 controller.				
-	Requires either DTBYPAS3 or DTFIN3 output devices.				
-	Requires a 6180INT Interposer.				
	The mounting platen (98K88411) remains the property of Xerox and is provided in support of Warranty or where Systems Services are provided by Xerox.				

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

Technology | Document Management | Consulting Services

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SIN	Payment Plans:	Bill Code	Min	MAX		
51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

	DocuTech 6180/6155 are delivered to the customer with the following prepacked supplies: Dry Ink, Fuser Agent, Developer, Stitcher Wire, Binder Tape. Prepack supplies are provided free of charge and cannot be returned for credit for any reason.					
FreeFlow™ Prepress Suite Software						
	For FreeFlow™ Prepress Suite Software refer to the FreeFlow portion of this price list for additional information.					
6180PM	DocuTech 6180 Publisher	\$335,900	\$10,377	\$325,523		
	Processor IOT (8VE-E), Monitor Mounting Platen (98K88411), License (2JR), Dual Power Cord (98K72690), DocuSP Customer Software and Documentation (301K12574), FreeFlow™ VI Interpreter Demo Software Kit (300S01619), Paper Tray Kit (497K02630), DT6180 Product ID Kit (498K06030)					
6155PM	DocuTech 6155 Publisher	\$282,603	\$13,097	\$269,506		
	Processor IOT (8VE-E), Monitor Mounting Platen (98K88411), License (UJ3), Dual Power Cord (98K72690), DocuSP Customer Software and Documentation (301K12574), FreeFlow™ VI Interpreter Demo Software Kit (300S01619), Paper Tray Kit (497K02630), DT6155 Product ID Kit (498K06020)					
DocuTech 6180/6155 Required Accessories (choose 1 interposer)						
6180INT	2 Tray Interposer (6PC)	\$21,328	\$3,879	\$17,449		
DocuTech 6180/6155 Required Accessories (choose 1 Finisher)						
DTBYPAS3	Binder, Finisher/ByPass Transport (2VF)	\$9,450	\$1,108	\$8,342		
DTFIN3	Binder, Finisher (0VF)	N/C				
DocuTech 6135/6115/6100 Publisher						
	Requires a DT-CNTL7 controller.					
	Requires either DTBYPAS1 or DTFIN1 output devices.					
	The mounting platen (98K88411) remains the property of Xerox and is provided in support of Warranty or where Systems Services are provided by Xerox.					
	DocuTech 6135/6115/6100 are delivered to the customer with the following prepacked supplies: Dry ink, Fuser Agent, Developer, Stitcher Wire, Binder Tape. Prepack supplies are provided free of charge and cannot be returned for credit for any reason.					
FreeFlow™ Prepress Suite Software						
	For FreeFlow™ Prepress Suite Software refer to the FreeFlow portion of this price list for additional information.					
6135PM-1	DocuTech 6135 Publisher	\$220,642	\$21,964	\$198,678		
	Processor IOT (H2L), Monitor Mounting Platen (98K88411), License (0JR), DocuSP Customer Software and Documentation (301K12574), FreeFlow™ VI Interpreter Demo Software Kit (300S01619), Product ID Kit (498K06010)					
PM	DocuTech 6115 Publisher	\$168,252	\$48,863	\$119,389		

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

Technology | Document Management | Consulting Services

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51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

	Processor IOT (H2L), Monitor Mounting Platen (98K88411), License (YL3), DocuSP Customer Software and Documentation (301K12574), FreeFlow™ VI Interpreter Demo Software Kit (300S01619), Product ID Kit (498K06000)					
6100PM-1	DocuTech 6100 Publisher	\$129,564	\$31,333	\$98,231		01/01/07
	Processor iOT (H2L), Monitor Mounting Platen (98K88411), License (CC6), DocuSP Customer Software and Documentation (301K12574), FreeFlow™ VI Interpreter Demo Software Kit (300S01619), Product ID Kit (498K05990)					
DocuTech 6135/6115/6100 Required Accessories (choose 1)						
DTBYPAS1	Binder, Finisher/ByPass Transport (G0U)	\$9,460	\$1,108	\$8,352		
	Not available for 6135PMR. Refer to DT1PI price list.					
DTFIN1	Binder, Finisher (H8K)	N/C				
	Not available for 6135PMR. Refer to DT1PI price list.					
DocuTech 6135/6115/6100 Optional Accessories						
6135INT	2 Tray Interposer (G9V)	\$21,328	\$3,879	\$17,449		
DocuTech 6180 / 6155 / 6135 / 6115 / 6100 Optional Accessories and Kits						
DTSTACK	DocuTech High Capacity Stacker (POF), Nationalization Kit (650K07131)	\$14,568	\$1,723	\$12,845		
	Requires DTBYPAS3 for 6180 / 6155, or DTBYPAS1 for 6135PM, 6135PM-1 / 6115 / 6100 or DTBYPAS for 6135PMR.					
VIGROUPB	FreeFlow™ VI Interpreter Software and License (NWR)	\$10,075	\$5,038	\$5,037		
	One license per print engine.					
	Requires DocuSP 3.1 or higher.					
IMAGEUP	VLD ROS: IOT Upgrade Kit (KGD)	\$4,030	\$0	\$4,030		
	Must be running DocuSP 3.1 software or higher					
	6100PM-1, 6115PM, and 6135PM-1 equipment manufactured after 11/26/01 contains VLD ROS					
NWT	FreeFlow™ VI Designer Software and License	\$3,521	\$0	\$3,521		
WHLH	73GB External Hard Drive	\$2,166	\$0	\$2,166		
	Available for XDJC configuration.					
T6T	DocuTech High Capacity Stacker Optional Dolly	\$1,002	\$0	\$1,002		
10B-T/HUB	10 Base T Hub Kit (98K80960) 5 Port Hub Kit	N/C				
	Used to connect DigiPath with the DT6180 / DT6155 / DT6135 / DT6115 / DT6100 in a dedicated configuration.					
98K58770	Table/Cabinet	\$0	\$0	\$0		
	Service Storage Table/Cabinet.					
98K20970	PhoneShare4	N/C	\$0	\$0		
98K03152	Mobility Rails	N/C				
	Required if the footprint for the DT6180 / DT6155 / DT6135 / DT6115 / DT6100 is outside the Customer's space requirements.					
	If ordering 98K03152 with an Interposer (6180INT), the Interposer Mobility Rails (98K34800) must also be ordered.					

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



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October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX		
51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

98K34800	Interposer Mobility Rails	N/C				
	Interposer Mobility Rails must be ordered with Interposer if DT6180 / DT6155 / DT6135 / DT6115 / DT6100 has or is ordered with Mobility Rails.					
98K02950	IOT High Altitude Kit	N/C				
98K06472	IOT Heat Vent Kit	N/C				
	Must be ordered with an Interposer if the Customer's space requirements are limited.					
	If ordering 98K06472, the Heat Vent Extension Kit (98K42600) must be ordered.					
98K42600	Heat Vent Extension Kit	N/C				
	Heat Vent Extension Kit must be ordered if IOT Heat Vent Kit (98K06472) is ordered.					
98K59240	50-68 Pin Cable	N/C				
	Available for XDJC configuration.					
98K69190	ASIC2A Kit	N/C				
	To be ordered when upgrading an existing DT6180 (manufactured prior to 5/1/98 only) from DocuSP 1.2x or 1.3x to DocuSP 1.4x or higher.					
	The ASIC2A chip is designed for image enhancements and digital darkness control and comes in all DT6180 manufactured after 5/1/98.					
498K06830	7.0 Gen Metallic Digital "X" Badge Kit	N/C				
	To be ordered for DocuTech 6180 / 6155 / 6135 / 6115 / 6100 customers who desire to have their existing 4.75 or 6.0 Gen Colors converted to the 7.0 Gen Color.					
	Kit contains the 7.0 Gen Metallic Digital "X" Badge and surround & instructions.					
498K06030	DT6180 Product ID Kit	N/C				
	To be ordered for 6180 customers who desire to have their existing 4.75 or 6.0 Gen Color Product Identifier converted to the 7.0 6180 Product ID.					
	Kit contains the DocuTech 6180 Product Identifier and instructions.					
498K06020	DT6155 Product ID Kit	N/C				
	To be ordered for 6155 customers who desire to have their existing 4.75 or 6.0 Gen Color Product Identifier converted to the 7.0 6155 Product ID.					
	Kit contains the DocuTech 6155 Product Identifier and instructions.					
498K06010	DT6135 Product ID Kit	N/C				
	To be ordered for 6135 customers who desire to have their existing 4.75 or 6.0 Gen Color Product Identifier converted to the 7.0 6135 Product ID.					

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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51-100	Outright Purchase	1195	N/A	N/A		
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	Kit contains the DocuTech 6135 Product Identifier and instructions.					
498K06000	DT6115 Product ID Kit	N/C				
	To be ordered for 6115 customers who desire to have their existing 4.75 or 6.0 Gen Color Product Identifier converted to the 7.0 6135 Product ID.					
	Kit contains the DocuTech 6115 Product Identifier and instructions.					
498K05990	DT6100 Product ID Kit	N/C				
	To be ordered for 6100 customers who desire to have their existing 4.75 or 6.0 Gen Color Product Identifier converted to the 7.0 6100 Product ID.					
	Kit contains the DocuTech 6100 Product Identifier and instructions.					
DocuTech 6135 (6135PM) Only Optional Accessories and Kits						
MODEM	Modem Kit (98K73980)	N/C				
	Available only for existing 6135 customers who do not have a modem. Every new DT6135 includes the modem.					
98K58710	Drawer Extension Kit	N/C				
DT-CNTL7	DocuTech 6180 / 6155 / 6135 / 6115 / 6100 Controller	\$42,315	\$7,557	\$34,758		
	Single Processor, 2.2GHz CPU, 2GB Memory, 1x80 GB SATA2 with NCQ Drive, 8MB Cache, CD-RW/DVR-RW Drive. ATI Rage XL PCI Graphics Controller, Dual Channel GB Ethernet Controller and 10/100 Ethernet all on board. Keyboard, Mouse, and Pad, Power Cord, and Ethernet Cable 6m (BTC), 17" Color Flat Panel Monitor (AAR), Power Strip Kit (98K73120), 6 Meter IOT Cable Kit (498K02480)					
	Requires 51.xx or higher.					
	DT-CNTL7 Printer Speed Enablers, Must Select the one which matches Printer Speed					
DT180PPM	Printer Speed Enabler for DocuTech 6180 (92P48759)	N/C				
DT155PPM	Printer Speed Enabler for DocuTech 6155 (92P48758)	N/C				
DT135PPM	Printer Speed Enabler for DocuTech 6135 (92P48757)	N/C				
DT115PPM	Printer Speed Enabler for DocuTech 6115 (92P48756)	N/C				
DT100PPM	Printer Speed Enabler for DocuTech 6100 (92P48755)	N/C				
DocuTech 6180 / 6155 / 6135 / 6115 / 6100 Controllers' Optional Accessories and Kits						
LCDSSW1	LCDS Software License (NCU), LCDS Font and Documentation (301K11443)	\$20,150	\$0	\$20,150		
	Available on DTCNTRL-1, DTCNTRL-2, DTCNTRL-3 and DTCNTRL-4 and requires DocuSP Software 4.1 or higher.					
	Available on DT-CNTL6 and requires DocuSP Software 42.05.xx or higher.					
	Available on DT-CNTL7 and requires DocuSP Software 51.xx or higher.					
IPDSSW3	IPDS Software & Documentation Kit: IPDS Software License (YHP), IPDS Software & Documentation Kit (301K16832)	\$20,150	\$0	\$20,150		
	Available on DTCNTRL-1, DTCNTRL-2, DTCNTRL-3, and DTCNTRL-4 and requires DocuSP Software 42.05 or higher.					
	Available on DT-CNTL6 and requires DocuSP Software 50.xx.xx or higher.					

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GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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Available on DT-CNTL7 and requires DocuSP Software 51.xx or higher.						
ONLINE-P	On-line Module/CUP Board/Passive (WNU), Mounting Enabler Kit (498K03190)	\$10,780	\$705	\$10,075		
Available on DT-CNTL6 and requires DocuSP Software 42.05.xx or higher.						
Available on DT-CNTL7 and requires DocuSP Software 51.xx or higher.						
DP2KONL	On-Line Module (GVG), Mounting Enabler Kit (498K03190)	\$10,948	\$773	\$10,175		
Available only for DTCNTRL-1, DTCNTRL-2, DTCNTRL-3 and DTCNTRL-4 with DocuSP 4.1 Software or higher.						
G3E	Prestoserv SBUS Card	\$3,025	\$0	\$3,025		
Available only for CNTRLUL2.						
WLF	SCSI QIC Drive (4GB)	\$2,518	\$0	\$2,518		
Available on DTCNTRL-1, DTCNTRL-2, DTCNTRL-3 and DTCNTRL-4 and requires DocuSP Software 4.1 or higher.						
Available on DT-CNTL6 and requires NC4 for DocuSP 42.05.xx.						
Available on DT-CNTL6 and requires LCDSKIT and CABLEKIT1 for DocuSP 50.xx or higher.						
Available on DT-CNTL7 and requires SCSICARD and CABLEKIT1 for DocuSP 51.xx or higher.						
WLH	73GB External Hard Drive	\$2,166	\$0	\$2,166		
Available on DTCNTRL-4, DTCNTRL-3, DTCNTRL-2, DTCNTRL-1, CNTRL60, CNTRLUL2C, CNTRLUL2B, CNTRLUL2A, and CUST-UL2.						
Available on DT-CNTL6 and requires NC4 for DocuSP 42.xx.xx.						
Available on DT-CNTL6 and requires LCDSKIT and CABLEKIT1 for DocuSP 50.xx or higher.						
Available on DT-CNTL7 and requires SCSICARD and CABLEKIT1 for DocuSP 51.xx or higher.						
WLG	4mm DAT 72 Tape Drive	\$1,914	\$0	\$1,914		
Available on DTCNTRL-4,-3, -2, -1, CNTRL60, CNTRLUL2C, CNTRLUL2B, CNTRLUL2A, CNTRLUL2, and CUST-UL2.						
Available on DT-CNTL6 and requires NC4 for DocuSP 42.xx.xx.						
Available on DT-CNTL6 and requires LCDSKIT and CABLEKIT1 for DocuSP 50.xx.xx or higher.						
Available on DT-CNTL7 and requires SCSICARD and CABLEKIT1 for DocuSP 51.xx or higher.						
D6W	8 GB, 4 mm Cartridge Tape Drive	\$1,920	\$0	\$1,920		
Available only for CNTRL20-1, CNTRL-20, CNTRL-20A, CNTRL-20B, and CUST-20.						
E4R	2 MB NVM SIMM	\$1,715	\$0	\$1,715		
Available only for CNTRL20-1, CNTRL-20, CNTRL-20A, and CNTRL-20B.						
D5W	2.1 GB External Drive	\$1,540	\$45	\$1,495		
Available only for CNTRL20-1, CNTRL-20, CNTRL-20A, CNTRL-20B, and CUST-20.						
DTSTAND1	Controller Stand (BPM)	\$1,259	\$0	\$1,259		
Available only for DT-CNTL7, DT-CNTL6, DTCNTRL-4, DTCNTRL-3, DTCNTRL-2, and DTCNTRL-1.						
DSK-OVRRT	Disk Overwrite License (RDU), Disk Overwrite Software & Documentation Kit (301K12442)	\$1,002	\$0	\$1,002		
Available on CUST-UL2, CNTRLUL2B, CNTRLUL2C, CNTRL60, DTCNTRL-1, -2, -3, -4 and requires DocuSP 3.7 or higher.						
Available on DT-CNTL6 and requires DocuSP Software 42.05.xx or higher.						
Available on DT-CNTL7 and requires DocuSP Software 51.xx or higher.						
NC4	SCSI Host Adapter	\$755	\$0	\$755		
Available on DTCNTRL-4, DTCNTRL-3, DTCNTRL-2, and DTCNTRL-1 and is required for WLF, WLH, or WLG.						
MPC	SCSI Converter (SE/DIFF)	\$755	\$0	\$755		
Available only for DT-CNTL7 and is required for 36 Track Tape Drive.						
SCSICARD	Dual Ultra 320 SE/LVD SCSI Card Kit (498K14630)	\$554	\$0	\$554		

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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Available only for DT-CNTL7.						
Required for use with the external SE SCSI devices: WLG, WLF, WLH.						
IMPOSITN	Imposition Feature License (NCP)	\$503	\$0	\$503		
Available on DTCNTRL-4, -3,-2,-1, CNTRL60, CNTRLUL2C, CNTRLUL2B, and CUST-UL2 and requires DocuSP 3.8 or higher.						
Available on DT-CNTL6 and requires DocuSP Software 42.05.xx or higher.						
Available on DT-CNTL7 and requires DocuSP Software 51.xx or higher.						
512MEMUP	512MEMUP Memory Kit (KR4)	\$453	\$0	\$453		
Available only for CNTRLUL2B, CNTRLUL2C, and CUST-UL2.						
CABLEKIT1	VHDCI / HD-68 SCSI Cable Option Kit (498K14620)	\$352	\$0	\$352		
Available only for DT-CNTL6 and DT-CNTL7.						
Required for use with external SE SCSI devices: WLG, WLF, WLH.						
LCDSKIT	SCSI Connectivity Option Kit / LCDS Conversions (498K13200)	N/C				
Available only for DT-CNTL6, required for connection of WLF, WLG, and WLH with DocuSP 50.xx.xx or higher.						
98K58360	68-68 Pin SCSI 2 Cable	N/C				
98K59610	AUI to MII Converter, ThickNet adapter for the Ultra 2 platform	N/C				
Available only for CNTRL60, CNTRLUL2C, CNTRLUL2B, CNTRLUL2A, and CNTRLUL2.						
98K73981	Modem	N/C				
Available only for DTCNTRL-4, DTCNTRL-3, DTCNTRL-2, DTCNTRL-1, and CNTRL60.						
6180 / 6155 / 6135 / 6115 / 6100 contains a modem for equipment manufactured before 4/1/02.						
498K09010	External Floppy Drive Kit	N/C				
Available only for DT-CNTL7.						
FreeFlow™ Prepress Suite Standard Configurations						
For FreeFlow™ Prepress Suite Software refer to the FreeFlow portion of this price list for additional information.						
DigiPath Xpress Optional Accessories						
The following DigiPath Xpress market codes are optional accessories to the 61xx IOT mainframe market codes, and also require a DigiPath PC. For DigiPath PC information refer to the FreeFlow portion of this price list.						
FOOTSWCH	Scanner Footswitch Kit (498K13260)	\$110	\$0	\$110		
SCANHW	DigiPath Scanner Color PROM Enablement Kit: DigiPath Scanner Color PROM Kit (498K02951), Lamp Power Supply (498K03291)	\$100	\$0	\$100		
Only valid for DigiPath Production Scanner (product code EF6) serial number EF6709530 and lower.						
SquareFold Booklet Maker Standard Configuration						
SQFBM is compatible with the following Publishers: 6180 / 6155 / 6135 / 6115 / 6100 and DT135						
When SQFBM is used with a 6180 / 6155 the following MUST be provided: DTBYPAS3						
When SQFBM is used with PP1353, NP1353, NP2-1353, 6135PM-1, 6115PM, or 6100PM-1 the following acc. MUST be provided: DTBYPAS1						
When SQFBM is used with 6135PMR the DTBYPAS must be provided. Refer to DT1PI price list.						
When SQFBM is used with a PP1352, NP1352, NP2-1352, one of the following MUST be provided: DTBYPAS, DTBYPAS1, 1U0, 1U1						
6 Stapler cartridges are shipped with SQFBM, plus two full cartridges (one in each stapler).						
SQFBM	SquareFold Booklet Maker Standard Configuration	\$49,367	\$2,519	\$46,848		12/01/06

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

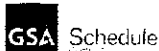
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	Folder/Trimmer (H8E), Collator/Stapler (H9E), SquareFold Module (NKW), Nationalization Kit - US (650K11520)					
Document Booklet System Finisher Standard Configuration						
DBSF is compatible only with the following Publishers: DT135, DT6135, DT6115, and DT6100.						
When DBSF is used with PP1352, NP1352, NP2-1352, 6135PM, one of the following accessories MUST be provided: DTBYPAS, DTBYPAS1, 1U0, 1U1.						
When DBSF is used with PP1353, NP1353, NP2-1353, 6135PM-1, 6115PM, 6100PM, or 6100PM-1 the following accessory MUST be provided: DTBYPAS1.						
When DBSF is used with 6135PMR a DTBYPAS must be provided. Refer to DT1PI price list.						
DBSF	Document Booklet System Finisher	\$32,945	\$6,247	\$26,698		
Document Compiler Center (KC4), Automatic Stapler Folder (H7L), Automatic Stapler Folder Trimmer (H4L)						
DocuTech 135 Model II & III Required Accessories						
DTBYPAS1 and DTFIN1 are available/required for Models II and III.						
DTBYPAS1	Finisher/Binder w/ByPass Transport (G0U)	\$9,460	\$1,108	\$8,352		
EXP	Bypass Xport Upgrade Module	\$9,470	\$1,108	\$8,362		
Available to DocuTech 135 Model III only and should be ordered for Customers who have DTFIN1 and wish to add Signature Booklet Maker (SBMF) to their configuration which makes it equal to DTBYPAS1.						
DTFIN1	Finisher/Binder (H8K)	N/C				
DocuTech 135/90 Optional Accessories and Kits						
DTSTACK	DocuTech High Capacity Stacker (POF), Nationalization Kit (650K07131)	\$14,568	\$1,723	\$12,845		
Requires DTBYPAS1 or DTBYPAS for DT135.						
Requires 630K08190 (DT Software Kit) for all DT135 systems only.						
SCSI-UP	SCSI Upgrade Kit (7NC, 1PK)	\$7,070	\$1,000	\$6,070		
Available to DocuTech 135 Model I and DocuTech 90.						
An in place DocuTech Publisher Model 90 with the ESDI drive in the ESS (3M5) requires a Hardware Upgrade to SCSI drives (SCSI-UP) with purchase of EXPAND market code.						
TIFF-EXP	TIFF Conversion (9YL)	\$7,117	\$1,007	\$6,110		
Can only be ordered on a Networked DocuTech.						
Requires a Customer to be TCP/IP enabled.						
SETLABEL	DocuTech Set Labeling Software (6NC)	\$5,092	\$0	\$5,092		
9Y3 must also be ordered when Set Labeling is ordered on a Non-Networked DocuTech 135/90.						
TWO-UP	Two-Up Printing License (H6G)	\$3,057	\$0	\$3,057		
Available on DocuTech 135 only with S/W Version 3.41 or 3.43.						
MULTI-UP	Multi-Up Printing License (U5C)	\$3,057	\$0	\$3,057		
Available on DocuTech 135 only with S/W Version 3.5.						

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GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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Existing Customers with Two-Up can upgrade to Multi-Up at no charge by contacting service to upgrade to DocuTech 3.5 Software Version.						
TCP/IP-DT	TCP/IP License for DocuTech (8GR)	\$2,543	\$0	\$2,543		
Can only be ordered on a Networked DocuTech.						
SECURE-D	Security Tool 3.1 (7GR)	\$2,025	\$0	\$2,025		
SECURE-E	Security Tool 3.2 (7YL)	\$2,040	\$0	\$2,040		
SECURE-G	Security Tool 3.41 (H9D)	\$2,035	\$0	\$2,035		
Available on DocuTech 135 only with SAW Version 3.41 or 3.43.						
SECURE-H	Security Tool 3.5 (R1C)	\$2,035	\$0	\$2,035		
Available on DocuTech 135 only with SAW Version 3.5.						
SECURE-I	Security Tool 3.53 (NC7)	\$2,035	\$0	\$2,035		
Available on DocuTech 135 only with SAW Version 3.53.						
T6T	DocuTech High Capacity Stacker Optional Dolly	\$1,002	\$0	\$1,002		
9Y3	Communications Enablement for Extended Storage	N/C				
Must be ordered when DocuTech Extended Storage (DES-P) is ordered on a Non-Networked DocuTech 135/90 (SW version 2.1 or lower). Beginning with Software version 3.0, the Communication Enablement Kit is no longer required to support a Non-Networked configuration.						
Must be ordered when Set Labeling (SETLABEL) is ordered on a Non-Networked DocuTech 135/90.						
COREFONT	InterPress Fonts (311S00084)	N/C				
Optional for XNS Publisher.						
N4T	RIC Modem Kit	N/C				
Available for DocuTech 135 only.						
DocuTech 135 no longer has a modem built in. To enable RIC Meter Billing, this kit must be ordered, shipped and installed by service.						
Can only be ordered with a Xerox Systems Services Agreement. Refer to Xerox Order Agreement, Maintenance Services Terms and Conditions.						
98K03692	ESS Forced Heat Vent Kit	\$0	\$0	\$0		
98K07820	Foreign Device Interface Kit	N/C				
98K20970	PhoneShare Kit4	N/C				
98K13530	User Interface Fixed Mount	N/C				
98K13540	User Interface Trolley Base	N/C				
98K06070	UDH High Altitude Kit	N/C				
630K08190	DocuTech 135 Software (version 3.5003) Kit for DTSTACK	N/C				
DocuTech 135 Only Kits						
98K6472	IOT Vent Kit	N/C				
98K02950	IOT High Altitude Kit	N/C				
98K03152	Mobility Rails	N/C				
98K59180	Computer Forms Feeder D/L Stack Guide	N/C				
DocuTech 90 Only Optional Accessories and Kits						
EXPAND	Expanded Disk License (3GR)	\$14,655	\$1,500	\$13,155		
An in place DocuTech Publisher Model 90 with the ESDI drive in the ESS (3M5) requires a Hardware Upgrade to SCSI drives (SCSI-UP) with purchase of EXPAND market code.						

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GSA Contract # GS-25F-0062L



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HCF-90	High Capacity Feeder (4M0)	\$9,245	\$0	\$9,245		
1PK	DV Kit	N/C				
	Provides the SCSI channel for the Online Tape. It is required only when adding Online Tape to an in-place DocuTech Publisher Model 90 with SCSI ESS Serial Number in the range below 9CK597869. ESS's released from Manufacturing starting with 9CK597869 contain the DV KIT built in.					
98S00112	IOT High Altitude Kit	N/C				
DocuTech Interconnect Kits						
	One ThinNet Add Server kit is shipped with each Network Print Server. One ThinNet Kit is shipped with each Job Manager Workstation. Order additional kits as required to support physical layout.					
98K14302	ThinNet Kit	\$0	\$0	\$0		
	This kit to be used with 10B-T/HUB when connecting a NSPLUS server to a networked enabled DocuTech with no existing server.					
98K14362	ThinNet Add DT Kit	\$0	\$0	\$0		
	This kit is to be used to add a Networked enabled DocuTech to an existing ThinNet with other DocuTech's connected.					
4382	ThickNet Add Server/DT	\$0	\$0	\$0		
98K14351	ThinNet Add Server	\$0	\$0	\$0		
	This kit to be used with 10B-T/HUB when connecting a NSPLUS server to an existing networked enabled DocuTech with a Network Server or Extended Storage.					
	Feature Tape Kits are required to enable features in this environment or 3.21 and higher.					
	These kits MUST be included on XOA with associated feature(s). SPA orders through XDSS.					
630K5620	Network Printing: PP to NP Upgrade Feature Tape Kit (Market Code Upgrade PP to NP)	N/C				
	Must have 3.21 Software or higher to enable feature.					
630K5640	TCP/IP - FTP Filing Feature Tape Kit (TCP/IP-DT)	N/C				
	Must have 3.21 Software or higher to enable feature.					
630K5650	On-Line Tape Feature Tape Kit (TAPESTOR)	N/C				
	Must have 3.21 Software or higher to enable feature.					
630K5660	Expanded Disk Storage Feature Tape Kit (Model II Upgrade, SCSI-UP)	N/C				
	Must have 3.21 Software or higher to enable feature.					
630K5670	TIFF Export Feature Tape Kit (TIFF-EXP)	N/C				
	Must have 3.21 Software or higher to enable feature.					
630K5680	Extended Page Numbering Feature Tape Kit	N/C				
	Must have 3.21 Software or higher to enable feature.					
630K5690	Set Labeling Feature Tape Kit (SETLABEL)	N/C				
	Must have 3.21 Software or higher to enable feature.					
630K7190	2-Up Printing Feature Tape Kit (TWO-UP)	N/C				
	Must have 3.4x Software or higher to enable feature.					
.7190	Multi-Up Printing Feature Tape Kit (MULTI-UP)	N/C				

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX		
51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

	Must have 3.5 Software to enable feature.					
Network Print Server (NSERV) Optional Accessories						
10B-T/HUB	10 Base T Hub Kit (98K80960) 5 Port Hub Kit	N/C				
	One 10 Base T Hub Kit was shipped with every EC-PJM Platform for connecting to ThinNet Networks. An additional Hub may be required if a Customer's network is ThinNet and they want to convert to 10 Base T.					
Network Server Plus Server Series – NSP 135 (Sprite) Server Optional Accessories						
	A Customer may want to order a 100 MB Ethernet Kit which is not available through Xerox (Reference Sell only) and can be purchased from any Third Party vendor.					
NSPSTR	Token Ring PCI Kit	\$3,052	\$0	\$3,052		
	Available only for the NSP135S.					
10B-T/HUB	10 Base T HubKit (98K80960)	N/C				
	Required for customers with 2nd E-Net card.					
	Available for NSP135S, NSPLUS 2.X, NSPLUSBW and NSPLUSCL (inc. NSPLUSCLA).					
	Use with ThinNet Kit (098K14302) when connecting NSPLUS to a Network DocuTech with no existing server.					
	Use with ThinNet Add Server Kit (098K14351) when connecting NSPLUS to an existing Network DocuTech with a Network Server or Extended Storage.					
Network Server PLUS 2.X Only Optional Accessories						
D6W	8 GB Cartridge Tape Drive	\$1,920	\$0	\$1,920		
NSP-KIT1	5 Meter Drop (Twisted Pair) Cable (98K18610)	\$0	\$0	\$0		
6UM	Solaris 1.x Documentation (CD ROM)	\$0	\$0	\$0		
NSP-KIT2	ThinNet to AUI Transceiver Kit (98K29871)	\$0	\$0	\$0		
	Required if customer is not on a 10 Base T network.					
0WD	Solaris Media Kit	\$0	\$0	\$0		
	Available for S/9-SERV only.					
9TT	AUI Cable (ThickNet)	\$0	\$0	\$0		
8P0-G	SunOS Mini Box	\$0	\$0	\$0		
10B-T/HUB	10 Base Kit (98K80960)	N/C				
	Required for customers with 2nd E-Net card.					
	Available for NSPLUS 2.X and NSPLUSBW.					
MODEM	Modem Kit (98K73980)	N/C				
	Available for existing NSPLUS customers (NSPLUS20A, NSPLUS-20, NSPLUS-5, S/9-SERV) who do not have a modem. NSPLUS20C includes the modem.					
9R01190	4 mm Uniform Tape, 5 GB Capacity	N/C				
109R00314	4 mm Uniform Tape, 8 GB Capacity	N/C				
DocuTech Extended Storage Optional Accessories						
D5P	650 MB Magneto Optical Drive	\$4,840	\$0	\$4,840		
	Available as an option to DES-P only.					
	Includes two preformatted cartridges and one cleaning cartridge kit.					
	No more than one Magneto Optical Drive may be ordered.					
8Y9	650 MB Magneto Optical Drive	\$4,840	\$0	\$4,840		
	Available as an option to DES-C only.					

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

Includes two preformatted cartridges and one cleaning cartridge kit.						
No more than one Magneto Optical Drive may be ordered.						
DES-IND	DES Indexing (OYM)	\$805	\$0	\$805		
Available for both DES-C and DES-P.						
DocuJob Converter (XDJC-H1) Optional Accessories						
G0G	14 GB 8 mm External Storage	\$3,259	\$0	\$3,259		
10B-T/HUB	10 Base T Hub Kit (98K80960)	N/C				
DocuTech Family of Products: Equipment Upgrade / Market Code Upgrades						
The To Market Code may have required accessories. Refer to the DocuTech Family of Products Equipment Sale & Systems Services as appropriate.						
The purchase price for MTI/Upgrade activity includes the To Market Code(s) listed. Optional Accessory items are available at additional cost. Refer to the DocuTech Family of Products Equipment Sale & Systems Services Price List.						
Xerox Systems Services Agreement prices for the To Market Code(s) are detailed in the Systems Services section of the DocuTech Family of Products Equipment Sale & System Services Price List.						
<ul style="list-style-type: none"> DocuTech Model III Upgrades: There are no upgrades offered from any other model DocuTech to DocuTech 135 Model III. The only Model III upgrades offered are between Model III's. If a Customer with other model 135 or 90 DocuTech's wishes to upgrade to a Model III, he/she must accomplish it through a Xerox Trade-In. 						
<ul style="list-style-type: none"> Build Status: All products listed in this price list are either newly manufactured or remanufactured equipment at Xerox' sole discretion. 						
From: DocuTech 6155 Production Publisher Configuration Upgrade to DocuTech 6180						
Sale price below does not include the price of the Controller. Refer to price list for specific DocuTech 6180 Controller information and pricing.						
The 7.0 Gen Metallic Digital "X" Badge Kit and the DT6180 Product ID Kit are included with this upgrade.						
6155PM, 6155PMF	6180PM					
From: DocuTech Network/Production Publisher Configurations to DocuTech 6135						
<ul style="list-style-type: none"> DocuTech 6135 MTI's require a Controller (DT-CNTL7). 						
<ul style="list-style-type: none"> For DocuTech 135 to DocuTech 6135, the Controller sale price is included in the "Purchase Price" below (Controller accessory prices are not included but still must be ordered). 						

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

Technology | Document Management | Consulting Services

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51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

	There are no 7.0 Gen Metallic Digital "X" Badge Kit or Product ID's with these upgrades. It is assumed the machine remains at the 4.75 Blue or 6.0 Spruce Green. If the color change is desired, reference the appropriate 7.0 Gen Color Kits on the DocuTech Equipment Sale and Systems Services Price List.					
NP135	6135PM, DT-CNTL7	\$244,490	\$34,800	\$209,690		
NP135B	6135PM, DT-CNTL7	\$255,804	\$24,357	\$231,447		
NP1353, NP1353F	6135PM-1A, DT-CNTL7	\$196,462	\$43,579	\$152,883		
PP1353, PP1353F	6135PM-1A, DT-CNTL7	\$184,513	\$35,262	\$149,251		
NP135R	6135PM, DT-CNTL7	\$0	\$0	\$0		
PP135R	6135PM, DT-CNTL7					
From: DocuTech 6115 Production Publisher Configuration Upgrade to DocuTech 6135						
	Sale price below does not include the price of the Controller. Refer to price list for specific DocuTech 6135 Controller information and pricing.					
	The 7.0 Gen Metallic Digital "X" Badge Kit and the DT6135 Product ID Kit are included with this upgrade, except if upgrading to 6135PM-1A or to a 6135PM. It is assumed the 6135PM-1A or 6135PM will remain at the 4.75 Blue or 6.0 Spruce Green. If the color change is desired, reference the appropriate 7.0 Gen Color Kits on the DocuTech Equipment Sale and Systems Services Price List.					
From: DocuTech 6100 Production Publisher Configuration Upgrade to DocuTech 6135						
	Sale price below does not include the price of the Controller. Refer to price list for specific DocuTech 6135 Controller information and pricing.					
	The 7.0 Gen Metallic Digital "X" Badge Kit and the DT6135 Product ID Kit are included with this upgrade, except if upgrading to 6135PM-1A or to a 6135PM. It is assumed the 6135PM-1A or 6135PM will remain at the 4.75 Blue or 6.0 Spruce Green. If the color change is desired, reference the appropriate 7.0 Gen Color Kits on the DocuTech Equipment Sale and Systems Services Price List.					
6100PM-1	6135PM-1	\$129,564	\$31,333	\$98,231		01/01/07
From: DocuTech Network/Production Publisher Configurations to DocuTech 6115						
	<ul style="list-style-type: none"> DocuTech 6115 MTI's require a Controller. For DocuTech 135 to DocuTech 6115, the Controller sale price is included in the "Purchase Price" below (Controller accessory prices are not included). 					
	There are no 7.0 Gen Metallic Digital "X" Badge Kit or Product ID's with these upgrades. It is assumed the machine remains at the 4.75 Blue or 6.0 Spruce Green. If the color change is desired, reference the appropriate 7.0 Gen Color Kits on the DocuTech Equipment Sale and Systems Services Price List.					

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

Technology | Document Management | Consulting Services

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51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE
NP135	6115PM-3A, DT-CNTL7	\$244,490	\$34,800	\$209,690		
NP135B	6115PM-3A, DT-CNTL7	\$255,804	\$24,357	\$231,447		
NP1353, NP1353F	6115PM-1A, DT-CNTL7	\$196,462	\$43,579	\$152,883		
PP1353, PP1353F	6115PM-1A, DT-CNTL7	\$184,513	\$35,262	\$149,251		
NP135R	6115PM-3A, DT-CNTL7	\$0	\$0	\$0		
PP135R	6115PM-3A, DT-CNTL7					
From: DocuTech 6100 Production Publisher Configuration Upgrade to DocuTech 6115						
	Sale price below does not include the price of the Controller. Refer to price list for specific DocuTech 6115 Controller information and pricing.					
	The 7.0 Gen Metallic Digital "X" Badge Kit and the DT6115 Product ID Kit are included with this upgrade, except if upgrading to 6115PM-1A or to a 6115PM-3A. It is assumed the 6115PM-1A or 6115PM-3A will remain at the 4.75 Blue or 6.0 Spruce Green. If the color change is desired, reference the appropriate 7.0 Gen Color Kits on the DocuTech Equipment Sale and Systems Services Price List.					
6100PM-1	6115PM	\$129,564	\$31,333	\$98,231		01/01/07
m: DocuTech Network/Production Publisher Configurations to DocuTech 6100						
	<ul style="list-style-type: none"> DocuTech 6100 MTI's require a Controller. For DocuTech 135 to DocuTech 6100, the Controller sale price is included in the "Purchase Price" below (Controller accessory prices are not included). There are no 7.0 Gen Metallic Digital "X" Badge Kit or Product ID's with these upgrades. It is assumed the machine remains at the 4.75 Blue or 6.0 Spruce Green. If the color change is desired, reference the appropriate 7.0 Gen Color Kits on the DocuTech Equipment Sale and Systems Services Price List. 					
NP135	6100PM-3A, DT-CNTL7	\$244,490	\$34,800	\$209,690		
NP135B	6100PM-3A, DT-CNTL7	\$255,804	\$24,357	\$231,447		
NP1353, NP1353F	6100PM-1A, DT-CNTL7	\$196,462	\$43,579	\$152,883		
PP1353, PP1353F	6100PM-1A, DT-CNTL7	\$184,513	\$35,262	\$149,251		
NP135R	6100PM-3A, DT-CNTL7	\$0	\$0	\$0		
PP135R	6100PM-3A, DT-CNTL7					
From: Signature Booklet Maker Finisher Upgrade to SquareFold Booklet Maker						
	Accessory items are available at additional cost. Refer to the DocuTech Family of Products Equipment Sale & Systems Services Price List for accessory and service pricing.					
	Prepack supplies will not be delivered with this equipment.					
SBMF-2	SQFBM	\$49,367	\$9,118	\$40,249		

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

Technology | Document Management | Consulting Services

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51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

Product Code	Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE
FreeFlow[®] Software Price List	(including: Prepress Suite, DigiPath Production, Xerox Documents on Demand, XDOD, DigiPath Production Software for Printing Systems, Print Manager, and Output Manager)					
Equipment Sale and Systems Services						
FreeFlow Prepress Suite: Equipment Sale						
	FreeFlow Prepress Suite Standard Configurations					
	Required Components of a FreeFlow Prepress Suite standard configurations are: One each PPS2MKR, PPS2PROM, or FFWS, and FFPC02, and/or FFSVR01.					
	Depending upon how FreeFlow Prepress Suite is configured, more than one PC (workstation and/or server) may be required.					
	An optional FreeFlow Prepress Suite Scanner may be purchased as a mainframe (SCAN665) for both color and black & white.					
	Installation Information: For the FreeFlow Prepress Suite standard configuration, Xerox provides installation and costs are included in purchase price.					
PPS2PROM	FreeFlow Prepress Suite Process Manager License (version 03): License (VCT-F), Process Manager Customer Documentation Kit (498K13710)	\$20,150	\$5,038	\$15,112		
	Includes a license for the following: Document Library, Workflow Builder, Workflow Submission Client, Workflow Job Manager, Workflow Printer Administration application, & Process Manager PDF Conversion Tool License.					
	Process Manager requires a FreeFlow Prepress Suite server PC platform (FFSVR01).					
	Customers must also provide and load onto the Web Server the Microsoft Office Suite (not available through Xerox) to enable the PDF Conversion Tool on non-RDO files.					
FFWS	FreeFlow Web Services License (version 00): License (AWU), Web Services Customer Documentation Kit (498K15360)	\$20,150	\$5,038	\$15,112		
	includes a license for the following: Document Library & Web Services.					
	Web Services requires a FreeFlow Prepress Suite server PC platform (FFSVR01).					
PPS2MKR	FreeFlow Prepress Suite Makeready License (version 03): License (VCP-F), Makeready Customer Documentation Kit (498K13700)	\$18,135	\$9,068	\$9,067		
	Includes a license for the following: Makeready, Document Library, & Makeready Print Shop PDF Conversion Tool License.					
	Makeready application requires a FreeFlow Prepress Suite workstation PC platform.					

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

Technology | Document Management | Consulting Services

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	Document Library application requires either a FreeFlow Prepress Suite workstation or server PC platform (for Standalone Document Library).					
SCAN665	FreeFlow Scanner 665 with color and black & white: Scanner (HHK)	\$26,497	\$5,340	\$21,157		
	Requires DigiPath 4.1.0.6 or FreeFlow Prepress Suite 2.0 software or higher. Scanner is automatically color enabled with patch 2.0.0.4 and above. Due to port limitations, only one scanner (SCAN665, CLRSCAN, PROSCAN, or ADDSCAN-A) may be included as part of the FreeFlow Prepress Suite / DigiPath configurations.					
	When ordering FreeFlow Scanner 665 with FreeFlow 3.0/4.0/5.0 software, order PHOTOSHP.					
	FreeFlow Prepress Suite Optional Accessories and Kits					
PDFMAXLMT	FreeFlow 5.0 Print Shop PDF Conversion Tool License (VCV-F)	\$15,112	\$0	\$15,112		
	Requires FreeFlow 5.0 Process Manager (PPS2PROM) configuration.					
	Provides maximum 2,100 non-shippable user license enabling selected source files converted to Adobe PDF's generated after submission to Process Manager.					
	Customers must also provide and load onto the Web Server the Microsoft Office Suite (not available through Xerox) to enable the PDF Conversion Tool on non-RDO files.					
HAGEN	FreeFlow Web Services Hagen Integration License (CVB)	\$10,075	\$0	\$10,075		
	Requires FreeFlow 5.0 FFWS configuration.					
	Allows users of the Hagen OA enterprise-level MIS software to integrate with Web Services to feed specific information about the Print Buyer Order to the Hagen database.					
XMPIE	FreeFlow Web Services XMPie Integration License (BWA)	\$10,075	\$0	\$10,075		
	Requires FreeFlow 5.0 FFWS configuration.					
	Allows users of the XMPie PersonalEffect software solution to integrate with Web Services and select campaign templates created and stored in the XMPie PersonalEffect Server from within Web Services.					
CPYRGHTM	FreeFlow Makeready Copyright Management License (BGD)	\$5,037	\$0	\$5,037		
	Requires FreeFlow 5.0 PPS2MKR configuration.					
	Site License (3 connections) that Allows user to connect to copyright clearinghouse and obtain immediate copyright clearance to reproduce material.					
BOOKASMBL	FreeFlow Web Services Book Assembly License (BVW)	\$5,037	\$1,007	\$4,030		
	Requires FreeFlow 5.0 FFWS configuration.					
	The ability to join multiple files into a "book". Provides dynamic book assembly capability for the print consumer.					
EXP	FreeFlow Web Services Data Export License (BVY)	\$5,037	\$1,007	\$4,030		

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

Technology | Document Management | Consulting Services

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	Requires FreeFlow 5.0 FFWS configuration.					
	Add-on module that implements the concept of Web Services as an open system that can be easily integrated with, and conveyed to the various peripheral systems existing in a Print Provider organization.					
WBSTCUSTM	FreeFlow Web Services Site Customization License (BWB)	\$5,037	\$1,007	\$4,030		
	Requires FreeFlow 5.0 FFWS configuration.					
	Allows Web Services Print Provider control of the Print Buyer workflow, and has complete design control over the top and left bars of the main Print Buyer application windows, as well as complete styling control over fonts, color and size.					
SETLBL	FreeFlow Makeready Set Labeling Tool License (VCN)	\$5,037	\$0	\$5,037		
	Requires FreeFlow Prepress Suite PPS2ALL, PPS2LEG, or PPS2MKR configurations.					
	Enables the Makeready application to apply label files to printed PDF documents to create unique sets of printer documents.					
CREDITCD	FreeFlow Web Services Site Customization License (BVX)	\$2,720	\$504	\$2,216		
	Requires FreeFlow 5.0 FFWS configuration.					
	Adds PayPal integration in addition to Authorize.net and PayMaster.					
INTEGVIPP	FreeFlow Web Services VIPP Emitter License (BWC)	\$2,518	\$503	\$2,015		
	Requires FreeFlow 5.0 FFWS configuration.					
PHOTOSHP	Adobe PhotoShop Software (301K10992): To be used with FreeFlow Makeready in order to get enhanced functionality when using color.	\$831	\$0	\$831		
	Required when ordering FreeFlow 3.0/4.0 software and Scanner 665 (SCAN665).					
WVU-A	FreeFlow 5.0 Stand Alone Quick Print	\$0	\$0	\$0		
	Requires FreeFlow™ 5.0 Prepress Suite PPS2PROM, PPS2MKR, or FFWS configurations.					
	One license per PC/enablerment, each copy requires a separate license.					
	Requires Non-FreeFlow client PC with the following minimum systems requirements: Windows XP Professional Operating System, 733 Mhz or greater CPU, 256 Mb or greater of Memory, 200 Mb or greater of free hard drive space for application installation.					
	Can order up to nine (9) licenses for any single installation of FreeFlow Makeready.					
FOOTSWCH	Scanner Footswitch Kit (498K13260)	\$110	\$0	\$110		
SCANHW	DigiPath Scanner Color PROM Enablement Kit: DigiPath Scanner Color PROM Kit (498K02951), Lamp Power Supply (498K03291)	\$100	\$0	\$100		
	Only required for DigiPath Production Scanner (product code EF6) serial number EF6709530 and lower.					

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

Technology | Document Management | Consulting Services

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FreeFlow Prepress Suite Personal Computer Standard Configurations						
FFPC02	FreeFlow PC (version 00): Dell Precision 380 Workstation PC containing 2.8 Ghz processor, 1 Gb SDRAM, 48x CD-RW/DVD, Dual 160 Gb SATA Hard Drives, Travan TR5 10/20 Gb Tape Drive, Adaptec 39160 Dual Port SCSI Adapter, MS Windows XP Pro, Xerox custom Image CD, keyboard, and mouse (V08), Dell UltraSharp 1907FP 19" LCD Flat Panel Monitor (WKK)	\$9,873	\$4,841	\$5,032		
FFSVR01	FreeFlow Server PC (version 00): Dell Precision 670 Server PC containing Dual 2.8 Ghz CPUs, 1.5 GB SDRAM, 48/32x CD-RW/DVD, Single 73 GB secondary 146 Gb SCSI Ultra 320 Hard Drives, Travan TR5 10/20 Gb Tape Drive, Adaptec 39160 Dual Port SCSI Adaptor, MS Server 2003, image Restore CD, keyboard, and mouse (WFK), Dell UltraSharp 1907FP 19" LCD Flat Panel Monitor (WKK)	\$14,810	\$7,763	\$7,047		01/01/07
CFFSVR02	Freeflow Pps Svr	14,810	7,763	7,047		
IFFSVR02	Freeflow Pps Svr	14,810	7,763	7,047		
CFFPC03	Freeflow PC	9,873	4,841	5,032		
003	Freeflow PC	9,873	4,841	5,032		
FFPC03	Freeflow PC	9,873	4,841	5,032		
FFSVR02	Freeflow Server	14,810	7,763	7,047		
FreeFlow Prepress Suite / DigiPath Personal Computer Common Optional Accessories						
OPTICAL-B	9.1 Gb Optical Drive: Sony Magneto Optical Drive (LUF), SCSI Cable (98K21610), SCSI 2 Centronics 50 pin male - SCSI 3 Micro DB 68 pin male 6 foot SCSI-3 (MD68M) to SCSI-1 (Centronics) cable (98K62570), SCSI Cable Kit (498K07090)	\$3,022	\$453	\$2,569		
	Maximum of two per PC platform.					
	When ordering second Optical Drive (OPTICAL-B), SCSI Cable (p/n 98K87050) is required.					
MRTBL	Production Make-Ready Table (498K07990)	\$1,511	\$0	\$1,511		
TWISPAIR	Twisted Pair Connection Kit (98K27520)	\$20	\$0	\$20		
98K87050	Optical Drive to Optical Drive SCSI Cable	N/C				
	Required when ordering second OPTICAL-B Optical Drive.					
98K86590	RJ45 Crossover Cable	N/C				
	Required for existing DigiPath 1.2 customers on PC platforms P6200, P6180, or P5133, or DigiPath 2.0 on PC platforms AP500/450, AP500/550, AP550/733, AP550/1.0, or W8000, or DigiPath 3.0 on PC platform W8000 migrating data to FreeFlow Prepress Suite on PC platforms W8000 or Dell Precision 650, 370, 670, 380.					
498K07070	AIT SCSI Cable	N/C				

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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	Required for existing DigiPath 1.x, 2.x, or 3.0 customers on DIGIPC3 and older PC platforms with AITDRV or AITDRV2, which are upgrading to FreeFlow Prepress Suite PC platforms (DIGIPC4, DIGISV4, FFPC01, FFPC02, or FFSVR01).					
498K07080	Exabyte Tape Drive SCSI Cable	N/C				
	Required for existing DigiPath 1.x, 2.x, or 3.0 customers on DIGIPC3 and older PC platforms with TAPESTOR, which are upgrading to FreeFlow Prepress Suite PC platforms (DIGIPC4, DIGISV4, FFPC01, FFPC02, or FFSVR01).					
498K07090	MOD SCSI Cable	N/C				
	Required for existing DigiPath 1.x, 2.x, or 3.0 customers on DIGIPC3 and older PC platforms with OPTICAL-A, or OPTICAL-B, which are upgrading to FreeFlow Prepress Suite PC platforms (DIGIPC4, DIGISV4, FFPC01, FFPC02, or FFSVR01).					
498K07460	FreeFlow Prepress Suite Production Scanner SCSI Cable	N/C				
	Required for existing DigiPath 2.x, or 3.0 customers on DIGIPC3 and older PC platforms with PRODSKAN or SCANSYS, which are upgrading to FreeFlow Prepress Suite PC platforms (DIGIPC4, DIGISV4, FFPC01, FFPC02, or FFSVR01).					
	3 Meter External VHDC1 to VHDC1 cable for connecting the FreeFlow 665 Scanner to the Dell PC.					
498K07470	DigiPath 620S Scanner SCSI Cable	N/C				
	Required for existing DigiPath 1.x, 2.x, or 3.0 customers on DIGIPC3 and older PC platforms with ADDSCAN-A, which are upgrading to FreeFlow Prepress Suite PC platforms (DIGIPC4, DIGISV4, FFPC01, FFPC02, or FFSVR01).					
498K00520	Adaptec 29160 SCSI Board	N/C				
	Required for existing DigiPath 1.x, 2.x, or 3.0 customers using a Compaq W8000 PC who wish to purchase a scanner.					
	FreeFlow Makeready, Process Manager, Web Services Upgrades Only					
	When upgrading DigiPath 3.0 / 4.1 solutions to FreeFlow Makeready, Process Manager, Web Services, each solution may need one of the below offerings.					
	Selection is based upon existing DigiPath Software level.					
CLRDRV3	DigiPath 3.0 / 4.1 Color Driver Kit: Color Scanning Enablement License (LTE), Adobe PhotoShop (301K10992)	\$3,425	\$0	\$3,425		
	Requires DigiPath 3.0.0.16 or 4.1 or higher configuration.					
	To be used only for Color Scanning upgrade to DigiPath Production scanner (product code EF6).					
FFUPGWS	Web Services 5.0 Dell Precision 650/670- Hard Drive Upgrade Kit (498K14430)	\$891	\$0	\$891		

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX		
51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

	Requires Web Server PC: FFSVR01s/n WFK872230 and below, or DIGISV4.					
PHOTOSHP	Adobe PhotoShop Software (301K10992): To be used only for FreeFlow Prepress Suite when upgraded from DigiPath 3.0 / 2.x solutions which include COLORDRV	\$831	\$0	\$831		
	Requires COLORDRV.					
	NOT to be ordered with CLRDRV3 which includes PhotoShop.					
	Requires DigiPath 3.0.0.16 or 4.1 or higher configuration.					
FFUPGMKR	FreeFlow 3.0 Makeready License (VCP-L)	N/C				
	Only available for Upgrade transactions.					
	Only valid for FreeFlow configurations: PPS2MKR.					
	Provides for upgrades from DigiPath 3.0 & 4.1 to FreeFlow 3.0 Makeready.					
FFUPGPROM	FreeFlow 3.0 Process Manager, License (VCT-L)	N/C				
	Only available for Upgrade transactions.					
	Only valid for FreeFlow configurations: PPS2PROM.					
	Provides for upgrades from DigiPath 3.0 & 4.1 to FreeFlow 3.0 Process Manager.					
FreeFlow 4.0 Prepress Suite Optional Accessories and Kits						
	The following optional accessories are only valid for FreeFlow 4.0 Prepress Suite configurations unless otherwise noted.					
PDFCLNT4	FreeFlow 4.0 Web Services Client PDF Conversion Tool License (VCV-E)	\$15,112	\$0	\$15,112		
	Requires FreeFlow 4.0 Prepress Suite PPS2ALL, PPS2LEG, or PPS2WS configurations.					
	Provides functionality for Web Services user accounts to generate Adobe PDF at their workstations from source applications before submissions to Web Server (using Adobe Job Ready).					
PDFMXLMT4	FreeFlow 4.0 Print Shop PDF Conversion Tool Maximum User License (WVW-L)	\$15,112	\$0	\$15,112		
	Provides maximum 2,100 non-shippable user license enabling selected source files converted to Adobe PDF's generated after submission to the Web Server.					
	The amount of additional Web User Licenses (product code VTU) and PDF Conversion Tool Licenses (market codes PDF100LT4 & PDFMXLMT4) must equal the same number of users.					
	The PDF Conversion Tool is only applicable for Customer utilizing FreeFlow 4.0 Web Services, and Document Library (PPS2WS). Customers must also provide and load onto the Web Server the Microsoft Office Suite (not available through Xerox) to enable the PDF Conversion Tool on non-RDO files.					
PDF100LT4	FreeFlow 4.0 Print Shop PDF Conversion Tool 100 User License (WVW-L)	\$5,037	\$0	\$5,037		

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX		
51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE
	Provides 100 non-shippable user licenses enabling selected source files converted to Adobe PDF's generated after submission to the Web Server.					
	The amount of additional Web User Licenses (product code VTU) and PDF Conversion Tool Licenses (market codes PDF100LT4 & PDFMXLMT4) must equal the same number of users.					
	The PDF Conversion Tool is only applicable for Customer utilizing FreeFlow 4.0 Web Services and Document Library (PPS2WS). Customers must also provide and load onto the Web Server the Microsoft Office Suite (not available through Xerox) to enable the PDF Conversion Tool on non-RDO files.					
WSEST3	FreeFlow 3.0/4.0 Web Services Job Estimation License (WYF)	\$5,037	\$0	\$5,037		
	The Web Services Job Estimation License is only applicable for Customer utilizing FreeFlow 3.0 or higher Web Services.					
VTU	FreeFlow Prepress Suite Web Services 250 User License	\$1,007	\$504	\$503		
	Requires FreeFlow Prepress Suite PPS2ALL, PPS2LEG, or PPS2WS configurations.					
	FreeFlow Prepress Suite base software includes default entitlement of 100 Web Services database users per license.					
	Web Services customers with more than 100 registered database users will need to purchase additional user licenses. This is done in user blocks of 250 by ordering the appropriate quantity of VTU. Up to eight VTU can be ordered (for a total of 2,100 registered users).					
	The amount of additional Web User Licenses (product code VTU) and PDF Conversion Tool Licenses (market codes PDF100LT4 & PDFMXLMT4, or PDF100LT3 & PDFMXLMT3, or PDFC100LT & PDFCMXLMT) must equal the same number of users.					
WVU-L	FreeFlow 4.0 Stand Alone Quick Print	\$0	\$0	\$0		
	Requires FreeFlow 4.0 Prepress Suite PPS2ALL PPS2PROM, PPS2MKR, PPS2WS, or PPS2LEG configurations.					
	One license per PC/enablerment, each copy requires a separate license.					
	Requires Non-FreeFlow client PC with the following minimum systems requirements: Windows XP Professional Operating System, 733 Mhz or greater CPU, 256 Mb or greater of Memory, 200 Mb or greater of free hard drive space for application installation.					
	Can order up to nine (9) licenses for any single installation of FreeFlow Makeready.					
	FreeFlow 3.0 Prepress Suite Optional Accessories and Kits					
	The following optional accessories are only valid for FreeFlow 3.0 Prepress Suite configurations unless otherwise noted.					
PDFCLNT3	FreeFlow 3.0 Web Services Client PDF Conversion Tool Unlimited User License (VCV-L)	\$15,112	\$0	\$15,112		

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

	Requires FreeFlow 3.0 Prepress Suite PPS2ALL, PPS2LEG, or PPS2WS configurations.					
	Provides functionality for Web Services user accounts to generate Adobe PDF at their workstations from source applications before submissions to Web Server (using Adobe Job Ready).					
PDFMXLMT3	FreeFlow 3.0 Web Services Print Shop PDF Conversion Tool Maximum User License (WWW)	\$15,112	\$0	\$15,112		
	Provides maximum 2,100 non-shippable user license enabling selected source files converted to Adobe PDF's generated after submission to the Web Server.					
	The amount of additional Web User Licenses (product code VTU) and PDF Conversion Tool Licenses (market codes PDF100LT3 & PDFMXLMT3) must equal the same number of users.					
	The PDF Conversion Tool is only applicable for Customer utilizing FreeFlow 3.0 Web Services, and Document Library (PPS2WS). Customers must also provide and load onto the Web Server the Microsoft Office Suite (not available through Xerox) to enable the PDF Conversion Tool on non-RDO files.					
PDF100LT3	FreeFlow 3.0 Web Services Print Shop PDF Conversion Tool 100 User License (WWW)	\$5,037	\$0	\$5,037		
	Provides 100 non-shippable user licenses enabling selected source files converted to Adobe PDF's generated after submission to the Web Server.					
	The amount of additional Web User Licenses (product code VTU) and PDF Conversion Tool Licenses (market codes PDF100LT3 & PDFMXLMT3) must equal the same number of users.					
	The PDF Conversion Tool is only applicable for Customer utilizing FreeFlow 3.0 Web Services and Document Library (PPS2WS). Customers must also provide and load onto the Web Server the Microsoft Office Suite (not available through Xerox) to enable the PDF Conversion Tool on non-RDO files.					
WVU	FreeFlow 3.0 Stand Alone Quick Print	\$302	\$0	\$302		
	Requires FreeFlow 3.0 Prepress Suite PPS2ALL PPS2PROM, PPS2MKR, PPS2WS, or PPS2LEG configurations.					
	One license per PC/enablement, each copy requires a separate license.					
	Requires Non-FreeFlow client PC with the following minimum systems requirements: Windows XP Professional Operating System, 733 Mhz or greater CPU, 256 Mb or greater of Memory, 200 Mb or greater of free hard drive space for application installation.					
	Can order up to nine (9) licenses for any single installation of FreeFlow Makeready.					
	FreeFlow 2.0 Prepress Suite Optional Accessories and Kits					

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GSA Contract # GS-25F-0062L

October 1, 2006 - September 30, 2007

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51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

	The following optional accessories are only valid for FreeFlow 2.0 Prepress Suite configurations unless otherwise noted.					
PDFCLNT	FreeFlow 2.0 Prepress Suite Client PDF Conversion Tool Unlimited User License (VCV)	\$15,112	\$0	\$15,112		
	Requires FreeFlow 2.0 Prepress Suite PPS2ALL, PPS2LEG, or PPS2WS configurations.					
	Provides functionality for Web Services user accounts to generate Adobe PDF at their workstations from source applications before submissions to Web Server (using Adobe Job Ready).					
PDFCMXLMT	FreeFlow 2.0 Prepress Suite Print Shop PDF Conversion Tool Maximum User License (TVH-A)	\$15,112	\$0	\$15,112		
	Provides maximum 2,100 user accounts to have Adobe PDFs generated upon submission to the Web Server.					
	The amount of additional Web User Licenses (product code VTU) and PDF Conversion Tool Licenses (market codes PDFC100LT & PDFCMXLMT) must equal the same number of users.					
	The PDF Conversion Tool is only applicable for Customer utilizing FreeFlow 2.0 Prepress Suite Web Services, and Document Library. Customers must also provide and load onto the Web Server the Microsoft Office Suite (not available through Xerox) to enable the PDF Conversion Tool on non-RDO files.					
PDFC100LT	FreeFlow 2.0 Prepress Suite Print Shop PDF Conversion Tool 100 User License (TVH-U)	\$5,037	\$0	\$5,037		
	Provides 100 user accounts to have selected source files converted to Adobe PDF generated upon submission to the Web Server.					
	The amount of additional Web User Licenses (product code VTU) and PDF Conversion Tool Licenses (market codes PDFC100LT & PDFCMXLMT) must equal the same number of users.					
	The PDF Conversion Tool is only applicable for Customer utilizing FreeFlow 2.0 Prepress Suite Web Services, and Document Library. Customers must also provide and load onto the Web Server the Microsoft Office Suite (not available through Xerox) to enable the PDF Conversion Tool on non-RDO files.					
VCU	FreeFlow 2.0 Prepress Suite Stand Alone Quick Print	\$302	\$0	\$302		
	Requires FreeFlow 2.0 Prepress Suite PPS2ALL PPS2PROM, PPS2MKR, PPS2WS, or PPS2LEG configurations.					
	One license per PC/enabement, each copy requires a separate license.					
	Requires Non-FreeFlow Prepress Suite client PC with the following minimum systems requirements: Windows XP Professional Operating System, 733 Mhz or greater CPU, 256 Mb or greater of Memory, 200 Mb or greater of free hard drive space for application installation.					

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

FreeFlow Prepress Suite Personal Computer Upgrade Accessories						
	When upgrading DigiPath PC platforms W8000 1.7 & 2.2 Ghz to FreeFlow Prepress Suite, each PC platform must have one of the below accessories.					
	Selection is based upon existing DigiPath PC platform.					
17-2UPDSM	PC platform W8000, 1.7 Ghz Upgrade Kit including: Workstation W8000 Restore CD and Windows XP Professional CD (301K12590), 1.0 Gb Memory Upgrade Kit (498K03620)	\$906	\$0	\$906		
	Only valid for DigiPath PC (market codes DIGIPCB, DIGIPCP-B, DIGIPC3, DIGIPCP-3) serial number range UW8(F)000501 – UW8(F)004500 which are running DigiPath 2.x software.					
17UPDSM	PC platform W8000, 1.7 & 2.2 Ghz Upgrade Kit including: Workstation W8000 Restore CD and Windows XP Professional CD (301K12590)	N/C				
	Only valid for DigiPath PC (market codes DIGIPCB, DIGIPCP-B, DIGIPC3, DIGIPCP-3) serial number range UW8(F)000501 – UW8(F)004500 & UW8(G)309001 – UW8(G)313000 which are running DigiPath 3.0 software.					
FreeFlow Customer Provided Personal Computer Standard Configurations						
FFCSPC02	FreeFlow Customer Provided Workstation PC (version 00): Customer Supplied Workstation License (YUV), Dell Precision 380 Workstation Image Kit (301K15820)	N/C				
FFCSSV01	FreeFlow Customer Provided Server PC (version 01): Customer Supplied Server License (YUW), Dell Precision 670 Server Image Kit (301K15831)	N/C				
FFCUSTSV	FreeFlow Customer Provided Server PC (version 00): Customer Supplied Server License (DXH)	N/C				
FreeFlow Print Manager: Equipment Sale						
Product Code	Description					
	FreeFlow Print Manager Standard Configuration					
	Installation Information: The FreeFlow Print Manager configuration Customer Installable.					
FF2PRTM	FreeFlow Print Manager Software, License, and Documentation Kit (version 04) (VCR-F & 301K17071)	\$4,024	\$0	\$4,024		
FreeFlow Output Manager: Equipment Sale						
Product Code	Description					
	FreeFlow Output Manager Standard Configuration					
	Installation Information: The FreeFlow Output Manager configuration is Customer Installable.					
FFOUTPTW	FreeFlow Output Manager for Windows platforms, Software, License, and Documentation Kit (version 03) (YGN-F & 301K17061)	\$20,150	\$5,038	\$15,112		

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

FFOUTPTS	FreeFlow Output Manager for Solaris platforms, Software, License, and Documentation Kit (version 03) (YGP-F & 301K17061)	\$20,150	\$5,038	\$15,112		
	FreeFlow Output Manager Optional Accessories					
OUTPTW2	FreeFlow Output Manager Backup License for Windows (AWV)	\$3,022	\$0	\$3,022		
	Only valid for FreeFlow Output Manager for Windows platforms (FFOUTPTW). License is for a dedicated backup system on site.					
OUTPTS2	FreeFlow Output Manager Backup License for Solaris (AWV)	\$3,022	\$0	\$3,022		
	Only valid for FreeFlow Output Manager for Solaris platforms (FFOUTPTS). License is for a dedicated backup system on site.					

Production Color/iGen3 Price List

Market Code/					
DocuColor 5252 Standard Configuration					
Requires DSP52XC, CXP-6000, CXP5000, or EXP5000 Digital Front End.					
	DocuColor 5252 Training Courses, including 3 Day Customer Training (IOT & Fiery DFE) – without Digital Scanner (8R12652), and Digital Scanner Customer Training up to 4 Hours (8R08002) can be obtained through the current Customer Education Registration Authorization Documentation (CERAD) order process.				
	DocuColor CXP-6000 (Creo RIP) Digital Front End Training courses, including 4 Day Customer Training (IOT & Creo RIP) – without Digital Scanner (8R08046) and 3 Day DocuSP DSP52XC (IOT & DFE) Server Operator Training for DocuColor 5252 – without Digital Scanner (8R12856).				
	Other Available Training includes: DocuColor 5252 Digital Press Customized Training (8R12651).				
	DARWIN Desktop Software Kit #300N00992 (Single-user/USB Dongle) and #300N00992B (Single-user/ADB Dongle) are available through the TXC for the CXP-6000 DFE ONLY.				

VIPP Thin Printer Software is available via The Xerox Connection (TXC) Pricing Catalog located at <http://www.txc.world.xerox.com>.

DC5252	DocuColor 5252 (52PPM) Print Engine/IOT (RPD), Sub Components of Print Engine (RPH), Nationalization Kit 5252 English (650K22140)	\$86,141	\$27,203	\$58,938		
You MUST choose AT LEAST ONE of the following:						
DC6KSCN	DocuColor Digital Scanner (MGE), with DADF (Duplex Automated Document Feeder) (MGF)	\$16,120	\$5,038	\$11,082		
	MUST be ordered with DC5252 IOT when MCL is not ordered.					
MCL	DocuColor Corporate Identity Box (MCL)	N/C				
	MUST be ordered with DC5252 IOT when DC6KSCN is not ordered.					
You May Choose ANY of the Following:						
DC6KEHCS	DocuColor Enhanced High Capacity Stacker (NPV)	\$15,616	\$2,317	\$13,299		

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GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE
EXP5000	DocuColor 5252 EFI Controller (ULH)	\$39,796	\$13,098	\$26,698		
You May Choose ANY of the Following:						
GAKITPREM	DocuColor DFE Premium Graphic Arts Kit (301N14910)	\$5,138	\$0	\$5,138		
	Available ONLY with the purchase of new EXP5000 order (v2.0).					
GRAPHAKIT	DocuColor DFE Graphic Arts Kit (301N11011)	\$4,533	\$0	\$4,533		
DSP52XC	DocuColor 5252 DocuSP Controller (RMN-E), Monitor (PLW), Version 3.74 Software Kit (301K12790), Country Kit (HGE), Power Strip (098K73120), IOT Cable Kit (498K02660), XPPS Common Client Software (301K12431), Spectrophotometer (HGF), DC5252 DSP XDFE Server License – non shippable (RTE) (Ver 07 reflects RMNF as 6/7)	\$51,382	\$10,075	\$41,307		
You May Choose ANY of the Following:						
DC8KSTND	DocuSP Controller Stand (BPM)	1,259	0	1,259		
DC8KCABLE	DocuColor DFE Cable Extender Kit (498K03410)	\$125	\$0	\$125		
DSK-OVRRRT	DocuSP Disk Overwrite (RDU, 301K12442)	\$1,002	\$0	\$1,002		
PRDSP	PR License for DocuSP	\$5,037	\$0	\$5,037		
PRDSPMEM	PR License with 2 GB Memory	\$7,052	\$0	\$7,052		
	This Market Code is ONLY Applicable to pre 3.8 DocuSP and available as accessory only.					
CXP-6000	DocuColor 6060 Creo Controller (PTM)	\$50,375	\$4,030	\$46,345		
You May Choose ANY of the Following						
CXPSTND	Creo Controller Stand (498N00413)	\$1,259	\$0	\$1,259		
LW3	DocuColor DFE Token Ring	\$508	\$0	\$508		
SAFEDISK	Creo Safe Disk (VNT)	\$4,030	\$0	\$4,030		
DocuColor 2000 EX2000d (Fiery Z18) Digital Front End						
DC2KZ18D	DocuColor 2000 EX2000d (Fiery Z18) Digital Front End (GLU U)	\$30,225	\$10,579	\$19,646		
You May Choose ANY of the Following:						
GRAPHKIT	DocuColor DFE Graphic Arts Kit (301N11010)	\$4,533	\$0	\$4,533		
LW3	DocuColor 2000 DFE Token Ring	\$508	\$0	\$508		
Z18NT2XP	DocuColor 2000 DFE NT to XPe Upgrade Kit (301N12830)	\$1,813	\$0	\$1,813		
DocuColor 5000 Standard Configuration						
You must pick one of the DC5000 DFE's below when ordering a DC5000.						
DC5000	DocuColor 5000 (50 ppm) Production Digital Press (W99) with Paper Fed Module & Ecology Box (Y00), PC UI (BBU), UI Display (BFP), and Nationalization Kit (650K27100).	\$94,705	\$9,067	\$85,638		
You May Choose ANY of the Following:						
ABU	DocuColor High Cap Stacker (requires DCFIU)	\$15,616	\$2,317	\$13,299		
ABV	Common Stacker Stapler (requires DCFIU)	\$12,593	\$2,518	\$10,075		
DCFIU	DocuColor Finishing Interface Unit (497K03010)	N/C				
DCQPSIGN	DocuColor Quick Print Sign (098K88001)	\$305	\$0	\$305		
DCSFM	Second Feeder Module (AVH, 498K13290)	\$10,075	\$0	\$10,075		
DCVIPP	VIPP Interactive Development Environment (up to a quantity of 5)	\$3,521	\$0	\$3,521		

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GSA PRICE LIST

GSA Contract # GS-25F-0062L

October 1, 2006 - September 30, 2007

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51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE
	Includes 2 Dollies/Carts				
	DCFFIU MUST be ordered with this Market Code. Only ONE needed per Mainframe Configuration.				
DC6KHCSS	DocuColor High Capacity Stacker/Stapler (MFN)	\$9,470	\$1,410	\$8,060	
	DCFFIU MUST be ordered with this Market Code. Only ONE needed per Mainframe Configuration.				
DCQPISGN	DocuColor Quick Print Sign (098K88001)	\$305	\$0	\$305	
FFIU	DocuColor Feeding and Finishing Interface Unit (497K02331)	N/C			
	MUST be Ordered when ordering one of the following Market Codes: DC6KEHCS, DC6KHCS or DC6KHCSS.				
	Only ONE needed per DC5252 Mainframe Configuration.				
GWF	DocuColor Foreign Interface Device	\$498	\$0	\$498	
MBPTIOT	DocuColor 2000/5252 IOT Mobility Plate (098K89252)	N/C			
	May be ordered with DC5252 IOT if needed				
MBPTHCS	High Capacity Stacker Mobility Plate (098K89271)	N/C			
	May be ordered with High Capacity Stacker if needed. Attaches to IOT Mobility Plate.				
MBPTHCSS	High Capacity Stacker/Stapler Mobility Plate (098K89382)	N/C			
	May be ordered with High Capacity Stacker/Stapler if needed. Attaches to IOT Mobility Plate.				
NWT	VIPP Interactive Development Environment	\$3,521	\$0	\$3,521	
VIGROUPB	VIPP Software License Kit (NWR)	\$10,075	\$5,038	\$5,037	
XPPCSP	Xerox Productivity Plus CS Platform (498K09791)	\$1,052	\$0	\$1,052	
	One CS Platform is Required for each DC5252 mainframe configuration.				
	Mandatory Training required for this Market Code.				
XPPTOOL	Xerox Productivity PlusTool Kit (498K06930)	\$282	\$0	\$282	
DigiPath Color Scan and Print Optional Accessories					
CLRDRV3	DigiPath 3.0 Color Driver Kit: Color Scanning Enablement License (LTE), Adobe PhotoShop (301K10990). Requires SCANXP3 or greater.	\$3,425	\$0	\$3,425	
	Must also order DigiPath PC Mainframe Market Code DIGIPC3 or CUST-PC from DigiPath price list (DIGEQ). Please refer to DIGEQ price list for any additional information as well.				
SCANHW	DigiPath Scanner Hardware Kit: DigiPath Scanner Color PROM kit (498K02951), Lamp Power Supply Kit (498K03291).	\$100	\$0	\$100	
	Only valid with DigiPath Production Scanner (EF6) with Serial Number EF6-709530 or lower.				
DocuColor 5252 Digital Front End Standard Configurations					
CXP5000	DocuColor 5252 Creo Controller (UWH)	\$42,818	\$11,586	\$31,232	
You May Choose ANY of the Following:					
CXPSTND	Creo Controller Stand (498N00413)	\$1,259	\$0	\$1,259	
SAFEDISK	Creo Safe Disk (VNT)	\$4,030	\$0	\$4,030	

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GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX	
51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE

VIGROUPB	VIPP Software License Kit (NWR)	\$10,075	\$5,038	\$5,037	
DocuColor 5000 Digital Front End Standard Configurations					
• You must pick one of the DFE's below when ordering a DC5000					
CXP50	DC5000 CREO Server (BDL)	\$43,322	\$10,075	\$33,247	
You May Choose ANY of the Following:					
CXPSTND	Creo Controller Stand (498N00413)	\$1,259	\$0	\$1,259	
CXPPROKIT	Creo Professional Kit (498N00776)	\$10,075	\$2,015	\$8,060	
EXP50	DC5000 EFI Server (AYA)	\$43,322	\$10,075	\$33,247	
DSP50	DC5000 DOCUSP Server (BMY), Monitor (AAR), DSP S/W License (BRC), power strip kit (098K73120), Spectrophotometer kit (498K14380), DSP S/W kit (301K17300).	43,322	8,059	35,263	
You May Choose ANY of the Following:					
BEX	Hard Disk Security Option	\$1,002	\$0	\$1,002	
BMV	1MB Memory Upgrade	\$1,561	\$0	\$1,561	
EXPPRINT	Production Printing Kit (301N17890)	\$8,060	\$0	\$8,060	
EXPGAKIT	Graphic Art Kit (301N18330)	\$6,246	\$0	\$6,246	
FILER	EFI Color Profiler (301N17590)	\$2,216	\$0	\$2,216	
DocuColor 6060 Printer Configuration					
DC6060P	DocuColor 6060 Printer Configuration 60PPM Print Engine/IOT (LLU), Sub Components of Print Engine (LLV), Panel Back Drop (MCP), Nationalization Kit (650K20020)	\$132,990	\$25,692	\$107,298	
You Must Chooses at least One of the Following:					
DC6KSCN	DocuColor 6060 Digital Scanner (MGE), with DADF (Duplex Automated Document Feeder) (MGF)	\$16,120	\$5,038	\$11,082	
	MUST be ordered with DC6060 IOT when MCL is not ordered.				
MCL	DocuColor 6060 Dummy Box	N/C			
	MUST be ordered with DC6060 IOT when DC6KSCN is not ordered.				
You May Choose ANY of the Following:					
DC6KEHCS	DocuColor Enhanced High Capacity Stacker (NPV)	\$15,616	\$2,317	\$13,299	
	Includes 2 Dollys/Carts				
	DCFFIU MUST be ordered with this Market Code. Only ONE needed per Mainframe Configuration.				
DC6KHCSS	DocuColor 6060 High Capacity Stacker/Stapler (MFN)	\$9,470	\$1,410	\$8,060	
	DCFFIU MUST be ordered with this Market Code. Only ONE needed per Mainframe Configuration.				
DC6KSFM	DocuColor 6060 Second Feeder Module (LLW), Nationalization Kit 6060 Common (650K20040)	\$8,060	\$0	\$8,060	
DCQPSIGN	DocuColor Quick Print Sign (098K88001)	\$305	\$0	\$305	
FFIU	DocuColor Feeding and Finishing Interface Unit (497K02331)	N/C			
	MUST be Ordered when ordering one of the following Market Codes: DC6KEHCS, DC6KHCS or DC6KHCSS.				
	Only ONE needed per DC6060 Mainframe Configuration.				

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GSA PRICE LIST

GSA Contract # GS-25F-0062L

October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX	
51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE

T6T	Additional High Capacity Stacker Cart	\$1,002	\$0	\$1,002	
GWF	DocuColor Foreign Interface Device	\$498	\$0	\$498	
NWT	VIPP Interactive Development Environment	\$3,521	\$0	\$3,521	
VIGROUPB	VIPP Software License Kit (NWR)	\$10,075	\$5,038	\$5,037	
XPPCSP	Xerox Productivity Plus CS Platform (498K03660)	\$1,052	\$0	\$1,052	
	One CS Platform is Required for each DC6060 mainframe configuration.				
	Mandatory Training required for this Market Code.				
XPPTOOL	Xerox Productivity PlusTool Kit (498K06930)	\$282	\$0	\$282	
498K03680	DocuColor 6060 IOT Mobility Plate (498K03680)	N/C			
	May be ordered with DC6060 IOT if needed.				
	*Mobility Plate Matrix at end of Price List.				
498K03690	DocuColor 6060 Mobility Plate 1 (498K03690)	N/C			
	May be ordered with DC6060 if needed.				
	*Mobility Plate Matrix at end of Price List.				
498K03700	DocuColor 6060 Mobility Plate 2 (498K03700)	N/C			
	May be ordered with DC6060 if needed.				
	*Mobility Plate Matrix at end of Price List.				
498K03710	DocuColor 6060 Mobility Plate 3 (498K03710)	N/C			
	May be ordered with DC6060 if needed.				
	*Mobility Plate Matrix at end of Price List.				
498K03720	DocuColor 6060 Mobility Plate 4 (498K03720)	N/C			
	May be ordered with DC6060 if needed.				
	*Mobility Plate Matrix at end of Price List.				
DigiPath Color Scan and Print Optional Accessories					
CLRDRV3	DigiPath 3.0 Color Driver Kit: Color Scanning Enablement License (LTE), Adobe PhotoShop (301K10990). Requires SCANXP3 or greater.	\$3,425	\$0	\$3,425	
	Must also order DigiPath PC Mainframe Market Code DIGIPC3 or CUST-PC from DigiPath price list (DIGEQ). Please refer to DIGEQ price list for any additional information as well.				
FOOTSWCH	Scanner Footswitch Kit (498k13260)	\$110	\$0	\$110	
SCANHW	DigiPath Scanner Hardware Kit: DigiPath Scanner Color PROM kit (498K02951), Lamp Power Supply Kit (498K03291).	\$100	\$0	\$100	
	Only valid with DigiPath Production Scanner (EF6) with Serial Number EF6-709530 or lower.				
DocuColor 6060 Digital Front End Standard Configurations					
CXP-6000	DocuColor 6060 Creo Controller (PTM)	\$50,375	\$4,030	\$46,345	
You May Choose Any of the Following:					
CXPSTND	Creo Controller Stand (498N00413)	\$1,259	\$0	\$1,259	
LW3	DocuColor DFE Token Ring	\$508	\$0	\$508	
	Available with the purchase of CXP6000 or CXP-6000.				

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

Technology | Document Management | Consulting Services

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SIN	Payment Plans:	Bill Code	Min	MAX	
51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE

SAFEDSK	Creo Safe Disk (WHD)	\$4,030	\$0	\$4,030	
EXP6000	DocuColor 6060 EFI Controller (HKU)	\$51,382	\$4,534	\$46,848	
You May Choose Any of the Following:					
GAKITPREM	DocuColor DFE Premium Graphic Arts Kit (301N14910)	\$5,138	\$0	\$5,138	
Available ONLY with the purchase of new EXP6000 orders (v3.0).					
DSP60XC	DocuColor 6060 DocuSP Controller (RMN), Monitor (PLW), Version 3.74 Software Kit (301K10147), Country Kit (HGE), Power Strip (098K73120), IOT Cable Kit (498K02660), XPPS Common Client Software (301K12431), Spectrophotometer (HGF), XDFE Server License – non shippable (RTF)	\$51,382	\$10,075	\$41,307	
You May Choose ANY of the Following:					
DSK-OVRRT	DocuSP Disk Overwrite	\$1,002	\$0	\$1,002	
DC8KSTND	DocuSP Controller Stand (BPM)	1,259	0	1,259	
DC6KCABLE	DocuColor 6060 DFE Cable Extender Kit (498K03410)	\$125	\$0	\$125	
PRDSP	PR License for DocuSP	\$5,037	\$0	\$5,037	
PRDSPMEM	PR License with 2 GB Memory	\$7,052	\$0	\$7,052	
This Market Code is ONLY Applicable to pre 3.8 DocuSP as an accessory only order trans.					
DocuColor 7000 Standard Configuration					
Requires DSP8000, CXP8000, or EXP80002 Digital Front End.					
DC7000	DocuColor 7000 (70PPM) Printer Configuration Print Engine/IOT (WWW), SubComponents of Print Engine (UMC), Nationalization Kit 7000 English (650K25490)	\$161,200	\$28,714	\$132,486	12/01/06
You May Choose ANY of the Following:					
1DC8KCSP	DocuColor 8000 CS Platform (498K09791)	N/C			
One CS Platform is Required for each DC8000 mainframe configuration.					
Mandatory Training required for this Market Code.					
ABV	Common Stacker Stapler (requires DCFIU)	\$12,593	\$2,518	\$10,075	
DCQPSIGN	DocuColor Quick Print Sign (098K88001)	\$305	\$0	\$305	
DC8KEHCS	DocuColor Enhanced High Capacity Stacker (NPV), Fan Kit (498N00488)	\$15,616	\$2,317	\$13,299	11/01/06
Includes 2 Dollys/Carts					
FFIU MUST be ordered with this Market Code. Only ONE needed per Mainframe Configuration.					
DC8KSFM	DocuColor 8000 Second Feeder Module (JMD), Nationalization Kit 8000 Common (650K25510)	\$10,075	\$0	\$10,075	
D250STPLR	Convenience Stapler (498K08250)	\$301	\$0	\$301	
FFIU	DocuColor Feeding and Finishing Interface Unit (497K02331)	N/C			
MUST be ordered with Market Codes DC8KEHCS or DC8KHCS.					
Only ONE needed per DC7000 Mainframe Configuration.					
	DocuColor Foreign Interface Device	\$498	\$0	\$498	

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

Technology | Document Management | Consulting Services

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SIN	Payment Plans:	Bill Code	Min	MAX		
51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

NWT	VIPP Interactive Development Environment	\$3,521	\$0	\$3,521		
VIGROUPB	VIPP Software License Kit (NWR)	\$10,075	\$5,038	\$5,037		
XPPTOOL	Xerox Productivity PlusTool Kit (498K06930)	\$282	\$0	\$282		
498K03680	DocuColor 6060/7000/8000 IOT Mobility Plate (498K03680)	N/C				
	May be ordered with DC7000 IOT if needed.					
	*Mobility Plate Matrix at end of Price List.					
498K03690	DocuColor 6060/7000/8000 Mobility Plate 1 (498K03690)	N/C				
	May be ordered with DC7000 if needed.					
	*Mobility Plate Matrix at end of Price List.					
498K03700	DocuColor 6060/7000/8000 Mobility Plate 2 (498K03700)	N/C				
	May be ordered with DC7000 if needed.					
	*Mobility Plate Matrix at end of Price List.					
498K03710	DocuColor 6060/7000/8000 Mobility Plate 3 (498K03710)	N/C				
	May be ordered with DC7000 if needed.					
	*Mobility Plate Matrix at end of Price List.					
498K03720	DocuColor 6060/7000/8000 Mobility Plate 4 (498K03720)	N/C				
	May be ordered with DC7000 if needed.					
	*Mobility Plate Matrix at end of Price List.					
DocuColor 7000/8000 Scan Solution						
DC8KFFSCN	DocuColor7000/8000 FreeFlow Scanner 665E (HHK), Dell PC/Server (L77), 15" Flat Panel Display (L78), Media Pack (301K15890).	\$21,157	\$6,045	\$15,112		
You May Choose ANY of the Following:						
DC8KTBL	DocuColor 7000/8000 FreeFlow Scanner Table (498K07990)	\$1,511	\$0	\$1,511		
DocuColor 7000 Digital Front Ends						
CXP80002	DocuColor 8000 Creo Controller (BDM)	\$75,562	\$0	\$75,562		
EXP80002	DocuColor 7000/8000 EFI RoHS Controller (BCP)	\$75,562	\$0	\$75,562		
You May Choose ANY of the following:						
BCR	Hard Drive Security Option	\$2,317	\$0	\$2,317		
DSP70002	DocuColor 7000 DocuSP Controller (BNA), Monitor (AAR), DocuSP 4.1 Software and Documentation Kit (301K17900), Power Strip (098K73120), Spectrophotometer (EAA), DSP 7000 Server Software License (DBR).	\$75,563	\$0	\$75,563		
You May Choose ANY of the following:						
DSPDSKOV	DocuSP Disk Overwrite Kit (301K12441)	\$1,002	\$0	\$1,002		
DC8KSTND	DocuSP Controller Stand (BPM)	1,259	0	1,259		
DC6KCABLE	DocuColor 6060/7000/8000 DFE Cable Extender Kit (498K03410)	\$125	\$0	\$125		
DC8KIPDS	IPDS for DSP7000 / DSP8000 (YHP, 301K18180)	\$20,150	\$0	\$20,150		
DocuColor 8000 Standard Configuration						
	Requires DSP80002, CXP80002, or EXP80002 Digital Front End.					

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

Technology | Document Management | Consulting Services

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SIN	Payment Plans:	Bill Code	Min	MAX		
51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

DC8000	DocuColor 8000 (80PPM) Printer Configuration Print Engine/IOT (ULY), Sub Components of Print Engine (UMC), Nationalization Kit 8000 English (650K23150)	\$216,612	\$33,247	\$183,365		12/01/06
You May Choose ANY of the Following:						
1DC8KCSP	DocuColor 8000 CS Platform (498K09791)	N/C				
	One CS Platform is Required for each DC8000 mainframe configuration.					
	Mandatory Training required for this Market Code.					
ABV	Common Stacker Stapler (requires DCFIU)	\$12,593	\$2,518	\$10,075		
FFIU	DocuColor Feeding and Finishing Interface Unit (497K02331)	N/C				
	MUST be ordered with Market Codes DC8KEHCS or DC8KHCSS.					
	Only ONE needed per DC8000 Mainframe Configuration.					
DC8KEHCS	DocuColor Enhanced High Capacity Stacker (NPV), Fan Kit (498N00488)	\$15,616	\$2,317	\$13,299		11/01/06
	Includes 2 Dollys/Carts					
	FFIU MUST be ordered with this Market Code. Only ONE needed per Mainframe Configuration.					
SFM	DocuColor 8000 Second Feeder Module (UMD), Nationalization Kit 8000 Common (650K25510)	\$10,075	\$0	\$10,075		
D250STPLR	Convenience Stapler (498K08250)	\$301	\$0	\$301		
DCQPSIGN	DocuColor Quick Print Sign (098K88001)	\$305	\$0	\$305		
GWF	DocuColor Foreign Interface Device	\$498	\$0	\$498		
NWT	VIPP Interactive Development Environment	\$3,521	\$0	\$3,521		
VIGROUPB	VIPP Software License Kit (NWR)	\$10,075	\$5,038	\$5,037		
XPPTOOL	Xerox Productivity PlusTool Kit (498K06930)	\$282	\$0	\$282		
498K03680	DocuColor 6060/8000 IOT Mobility Plate (498K03680)	N/C				
	May be ordered with DC8000 IOT if needed.					
	*Mobility Plate Matrix at end of Price List.					
498K03690	DocuColor 6060/8000 Mobility Plate 1 (498K03690)	N/C				
	May be ordered with DC8000 if needed.					
	*Mobility Plate Matrix at end of Price List.					
498K03700	DocuColor 6060/8000 Mobility Plate 2 (498K03700)	N/C				
	May be ordered with DC8000 if needed.					
	*Mobility Plate Matrix at end of Price List.					
498K03710	DocuColor 6060/8000 Mobility Plate 3 (498K03710)	N/C				
	May be ordered with DC8000 if needed.					
	*Mobility Plate Matrix at end of Price List.					
498K03720	DocuColor 6060/8000 Mobility Plate 4 (498K03720)	N/C				
	May be ordered with DC8000 if needed.					
	*Mobility Plate Matrix at end of Price List.					
DocuColor 7000/8000 Scan Solution						

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

Technology | Document Management | Consulting Services

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51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

DC8KFFSCN	DocuColor7000/8000 FreeFlow Scanner 665E (HHK), Dell PC/Server (L77), 15" Flat Panel Display (L78), Media Pack (301K15890).	\$21,157	\$6,045	\$15,112		
You May Choose ANY of the following:						
DC8KTBL	DocuColor 7000/8000 FreeFlow Scanner Table (498K07990)	\$1,511	\$0	\$1,511		
DocuColor 8000 Digital Front Ends						
CXP80002	DocuColor 8000 Creo Controller (BDM)	\$75,562	\$0	\$75,562		
EXP80002	DocuColor 7000/8000 EFI RoHS Controller (BCP)	\$75,562	\$0	\$75,562		
BCR	Hard Drive Security Option	\$2,317	\$0	\$2,317		
DSP80002	DocuColor 8000 DocuSP Controller (BVV), Monitor (AAR), DocuSP 4.1 Software and Documentation Kit (301K17900), Power Strip (098K73120), Spectrophotometer (EAA), DSP Server Software License – non shippable (DBU).	\$75,563	\$0	\$75,563		
You May Choose ANY of the Following:						
DC6KCABLE	DocuColor 6060/8000 DFE Cable Extender Kit (498K03410)	\$125	\$0	\$125		
DC8KSTND	DocuSP Controller Stand (BPM)	1,259	0	1,259		
DSPDSKOV1	DocuSP Disk Overwrite Kit (301K12441)	\$1,002	\$0	\$1,002		
Market Code/						
iGen3 Digital Production Press Standard Configurations						
	Requires IGENEFI, IGENCREO, or IGENDSP Digital Front End. Digital Front Ends may NOT be purchased without an iGen3 IOT Mainframe and an iGen3 IOT may NOT be purchased without a Digital Front End.					
	Mandatory 15 Day iGen3 Basic Customer Operator Training (8R75307) required. The first 5 days of training are delivered at a Xerox location. The next 10 days are delivered at the customer location after the iGen3 has been installed.					
	Other customized Training options are available using the iGen3 Customized Training (8R75187) reorder number and can be obtained through the current Customer Education Registration Authorization Documentation (CERAD) order process. Call 800-445-5554 for details.					
	Analyst Services which are available include iGen3 Standard Analyst Consulting Services/per hour (8R12823), and iGen3 Advanced Consulting Services/per hour (8R75189). Please reference the Systems Consulting Price List for further information on these services.					
	SmartPress Production Services available include iGen3 SPPC/CSA Standard Consulting Services/per hour (8R75206) and iGen3 SPPC/CSA Advanced Consulting Services (8R12848). Please reference the Systems Consulting Price List for further information on these services.					
	iGen3 110 Speed DocuSP Configuration includes: iGen3 IOT, DocuSP Controller, and Mandatory 15 Day DC iGen3 Basic Customer Operator Training.					

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

	iGen3 110 Speed Creo Configuration includes: iGen3 IOT, Creo Controller, and Mandatory 15 Day DC iGen3 Basic Customer Operator Training.					
	iGen3 110 Speed EFI with DocuSP Configuration includes: iGen3 IOT, EFI with DocuSP Controller, and Mandatory 15 Day DC iGen3 Basic Customer Operator Training.					
	iGen3 110 Speed DocuSP 1 Feeder Configuration includes: iGen3 IOT, DocuSP Controller, and Mandatory 15 Day DC iGen3 Basic Customer Operator Training.					
	iGen3 110 Speed Creo 1 Feeder Configuration includes: iGen3 IOT, Creo Controller, and Mandatory 15 Day DC iGen3 Basic Customer Operator Training.					
	iGen3 110 Speed EFI with DocuSP 1 Feeder Configuration includes: iGen3 IOT, EFI with DocuSP Controller, and Mandatory 15 Day DC iGen3 Basic Customer Operator Training.					
IGEN 90 Production Press Configuration						
IGEN90	DocuColor iGen90 (CC9) with Output module (CD0), Environmental Unit (MUH), PI Processor (MKE), Monitor (PLW), Master Install kit (073E13476), Feeder w/o bypass transport (T2Y), Stacker (CR8), Heat Vent Kit (498K03833), Spectrophotometer (HGF), Parts Cabinet (498K03211) QTY=2, Vacuum Cleaning Kit (498K04090), Customer Tool Kit (498K03910), DSP Nat Kit (HGE), Feeder / Stacker Nat Kit (650S34907) QTY=2, iGen90 License (BTY)	\$408,037	\$69,517	\$338,520		
You May Choose ANY of the Following:						
IGPITABLE	Press Interface Table (498K03221)	1,103	599	504		
IG3XLC2	iGen3 Extra Large Color - 22.5" (AXT)	\$60,450	\$10,075	\$50,375		
IG3FDR	iGen3 Feeder (CD1), 50 Foot Cable Kit (498K07890), Feeder/Stacker Nationalization Kit (650S34907)	\$35,262	\$5,037	\$30,225		
IG3FDR2	iGen3 1 Additional Feeder (CD1), 50 Foot Cable Kit (498K07890), Feeder/Stacker Nationalization Kit (650S34907)	\$35,262	\$5,037	\$30,225		
IG3INSERT	iGen3 Inserter (CD1), Inserter Kit (498K07320), Feeder/Stacker Nationalization Kit (650S34907)	\$35,262	\$5,037	\$30,225		
IG3HCS	iGen3 High Capacity Stacker (CR8), High Capacity Stacker Top Output Tray Kit (498K00135), 50 Foot Cable Kit (498K07890), Feeder/Stacker Nationalization Kit (650S34907)	\$35,262	\$3,022	\$32,240		
IG3HCS2	iGen3 1 Additional High Capacity Stacker (CR8), 50 Foot Cable Kit (498K07890), Feeder/Stacker Nationalization Kit (650S34907)	\$35,262	\$3,022	\$32,240		
IG3HCS3	iGen3 1 Additional High Capacity Stacker (CR8), 50 Foot Cable Kit (498K07890), Feeder/Stacker Nationalization Kit (650S34907)	\$35,262	\$3,022	\$32,240		
IG3FIN2	iGen3 Finishing Enablement Kit (YWY), Feeder/Stacker Nationalization Kit (650S34907), 50' Cable Kit (498K07890).	\$10,075	\$0	\$10,075		
	This Market Code Must be ordered when SQFBM is ordered.					
TCART	iGen3 Stacker Cart (497K01460)	\$1,002	\$0	\$1,002		

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

Technology | Document Management | Consulting Services

For further XEROX product information visit www.XEROX.com

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51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE

VIGROUPB	VIPP Software License Kit (NWR)	\$10,075	\$5,038	\$5,037	
NWT	VIPP Interactive Development Environment	\$3,521	\$0	\$3,521	
IG3ATA	IGEN Transfer Overdrive (BEP)	\$7,757	\$0	\$7,757	
CPB	iGen90 to iGen110 Upgrade	\$85,637	\$15,112	\$70,525	
NOCONNECT	No Connection (P5V)	N/C			
	This Market Code must be ordered if iGen3 is not connected to Xerox Network via web (connectivity is a customer requirement).				
DigiPath Color Scan and Print Optional Accessories					
CLRDRV3	DigiPath 3.0 Color Driver Kit: Color Scanning Enablement License (LTE), Adobe PhotoShop (301K10990).	\$3,425	\$0	\$3,425	
	Requires SCANXP3 or greater.				
	Must also order DigiPath PC Mainframe Market Code DIGIPC3 or CUST-PC from DigiPath price list (DIGEQ). Please refer to DIGEQ price list for any additional information as well.				
SCANHW	DigiPath Scanner Hardware Kit: DigiPath Scanner Color PROM kit (498K02951), Lamp Power Supply Kit (498K03291).	\$100	\$0	\$100	
	Only valid with DigiPath Production Scanner (EF6) with Serial Number EF6-709530 or lower.				
FOOTSWCH	Scanner Footswitch Kit (498K13260)	\$110	\$0	\$110	
IGEN 110 Production Press Configuration					
IGEN110	iGen3 110 Speed Digital Production Press Configuration: Tower Module (CC9), Output Module (CD0), Environmental Unit (MUH), Press Interface (PI) Processor (MKE), LCD Monitor (PLW), DocuSP Nationalization Kit (HGE), Feeder (CD1) (Note: Quantity = 2), Stacker (CR8), Feeder/Stacker Nationalization Kit (650S34907), Heat Vent Kit (498K03832), Spectrophotometer (HGF), Master Install Kit (73E13473), Press Interface Table (498K03221), Parts Cabinet (498K03211), Vacuum Cleaning Kit (498K04090), Customer Tool Kit (498K03910), Multi Pitch License (WNG).	\$489,645	\$40,300	\$449,345	
IGEN110F	iGen3 110 Speed Digital Production Press 1 Feeder Configuration: Tower Module (CC9), Output Module (CD0), Environmental Unit (MUH), Press interface (PI) Processor (MKE), LCD Monitor (PLW), DocuSP Nationalization Kit (HGE), Feeder (CD1) (Note: Quantity = 1), Stacker (CR8), Feeder/Stacker Nationalization Kit (650S34907), Heat Vent Kit (498K03832), Spectrophotometer (HGF), Master Install Kit (73E13473), Press Interface Table (498K03221), Parts Cabinet (498K03211), Vacuum Cleaning Kit (498K04090), Customer Tool Kit (498K03910), Multi Pitch License (WNG).	\$460,427	\$40,300	\$420,127	
8R75307	Mandatory 15 Day DC iGen3 Basic Customer Operator Training required. The first 5 days of training are delivered at a Xerox location. The last 10 days are delivered at the customer location after the DC iGen3 has been installed.	\$0	\$0	\$0	
You may choose ANY of the following:					

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX	
51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE
IG3XLC2	iGen3 Extra Large Color – 22.5" (AXT)	\$60,450	\$10,075	\$50,375	
IG3FDR	iGen3 Feeder (CD1), 50 Foot Cable Kit (498K07890), Feeder/Stacker Nationalization Kit (650S34907)	\$35,262	\$5,037	\$30,225	
IG3FDR2	iGen3 1 Additional Feeder (CD1), 50 Foot Cable Kit (498K07890), Feeder/Stacker Nationalization Kit (650S34907)	\$35,262	\$5,037	\$30,225	
IG3INSERT	iGen3 Inserter (CD1), Inserter Kit (498K07320), Feeder/Stacker Nationalization Kit (650S34907)	\$35,262	\$5,037	\$30,225	
IG3HCS	iGen3 High Capacity Stacker (CR8), High Capacity Stacker Top Output Tray Kit (498K00135), 50 Foot Cable Kit (498K07890), Feeder/Stacker Nationalization Kit (650S34907)	\$35,262	\$3,022	\$32,240	
IG3HCS2	iGen3 1 Additional High Capacity Stacker (CR8), 50 Foot Cable Kit (498K07890), Feeder/Stacker Nationalization Kit (650S34907)	\$35,262	\$3,022	\$32,240	
IG3HCS3	iGen3 1 Additional High Capacity Stacker (CR8), 50 Foot Cable Kit (498K07890), Feeder/Stacker Nationalization Kit (650S34907)	\$35,262	\$3,022	\$32,240	
IG3FIN2	iGen3 Finishing Enablement Kit (YWY), Feeder/Stacker Nationalization Kit (650S34907), 50' Cable Kit (498K07890).	\$10,075	\$0	\$10,075	
	- This Market Code Must be ordered when SQFBM is ordered.				
TCART	iGen3 Stacker Cart (497K01460)	\$1,002	\$0	\$1,002	
VIGROUPB	VIPP Software License Kit (NWR)	\$10,075	\$5,038	\$5,037	
NWT	VIPP Interactive Development Environment	\$3,521	\$0	\$3,521	
IG3ATA	IGEN Transfer Overdrive (BEP)	\$7,757	\$0	\$7,757	
NOCONNECT	No Connection (P5V)	N/C			
	- This Market Code must be ordered if iGen3 is not connected to Xerox Network via web (connectivity is a customer requirement).				
DigiPath Color Scan and Print Optional Accessories					
CLRDRV3	DigiPath 3.0 Color Driver Kit: Color Scanning Enablement License (LTE), Adobe PhotoShop (301K10990).	\$3,425	\$0	\$3,425	
	- Requires SCANXP3 or greater.				
	- Must also order DigiPath PC Mainframe Market Code DIGIPC3 or CUST-PC from DigiPath price list (DIGEQ). Please refer to DIGEQ price list for any additional information as well.				
SCANHW	DigiPath Scanner Hardware Kit: DigiPath Scanner Color PROM kit (498K02951), Lamp Power Supply Kit (498K03291).	\$100	\$0	\$100	
	- Only valid with DigiPath Production Scanner (EF6) with Serial Number EF6-709530 or lower.				
FOOTSWCH	Scanner Footswitch Kit (498K13260)	\$110	\$0	\$110	
iGen3 Digital Front End Standard Configurations					
	- Must order an IGEN90 or IGEN110 IOT				
IGENDSP	iGen3 X86 Platform DocuSP Controller (CUB), LCD Monitor (AAR), Power Cord nat kits (650S39106 QTY=4, 650S39100 QTY=4), SW Doc Kit (301K18280), VIPP s/w demo kit (300S01619), Card Cage Door (498K03961)	\$75,563	\$0	\$75,563	
may choose ANY of the following:					

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GSA PRICE LIST

GSA Contract # GS-25F-0062L

October 1, 2006 - September 30, 2007

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51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE

DSPDSKOV	iGen3 DocuSP Disk Overwrite Kit (RDU), DocuSP Overwrite Software / Documentation Kit (301K12440)	\$1,002	\$0	\$1,002	
IG3ENET	iGen3 Gigaswift E-net Network Card Kit (498K09680)	\$554	\$0	\$554	
	Available as an Accessory ONLY transaction				
IG3EFIX86	iGen EFI Platform for X86, EFI Platform (BRU), EFI Connectivity Kit (497K03330), Software Kit (301K17650).	\$45,338	\$0	\$45,338	
IGENEFI	iGen3 110 Speed EFI with DocuSP Controller (CUB), LCD Monitor (AAR), Power Cord nat kits (650S39106 QTY=4, 650S39100 QTY=4), SW Doc Kit (301K18280), VIPP s/w demo kit (300S01619), Card Cage Door (498K03961), EFI Platform (BRU), EFI Connectivity Kit (497K03330), Software Kit (301K17650).	\$105,788	\$0	\$105,788	
You may choose ANY of the following:					
DSPDSKOV	iGen3 DocuSP Disk Overwrite Kit (RDU), DocuSP Overwrite Software / Documentation Kit (301K12440).	\$1,002	\$0	\$1,002	
IGENCREO	iGen3 110 Speed Creo Controller (T2L) (Version 02), LCD Monitor (AAR), Creo Nationalization Kit (650S39100), C1.2.2 Software & Documentation Kit (301K17340), VIPP 5.1 Software Demo Kit (300S01619), Creo Card Cage Door Kit (498K03961).	\$105,787	\$0	\$105,787	

FreeFlow[®] Software (including: Prepress Suite and Print Manager) Price List

Equipment Sale and Systems Services

FreeFlow Prepress Suite: Equipment Sale

Product Code	Description				
	FreeFlow Prepress Suite Standard Configurations				
	Please Note: Market Codes beginning in "C" should be used for Entry Production Color products, and those beginning in "I" should be used for iGen3 products.				
	Required Components of a FreeFlow Prepress Suite standard configurations are: One each CPPS2MKR / IPPS2MKR; CPPS2PROM / IPPS2PROM; or CFFWS / IFFWS; and CFFPC02 / IFFPC02; and/or CFFSVR01 / IFFSVR01.				
	Depending upon how FreeFlow Prepress Suite is configured, more than one PC (workstation and/or server) may be required.				
	An optional FreeFlow Prepress Suite Scanner may be purchased as a mainframe (C665SCAN or I665SCAN) for both color and black and white.				
	Installation Information: For the FreeFlow Prepress Suite standard configuration, Xerox provides installation and costs are included in purchase price.				
CPPS2PROM	FreeFlow Prepress Suite Process Manager License (version 03): License (VCT-F), Process Manager Customer Documentation Kit (498K13710).	\$20,150	\$5,038	\$15,112	

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

IPPS2PROM	<ul style="list-style-type: none"> Includes a license for the following: Document Library, Workflow Builder, Workflow Submission Client, Workflow Job Manager, Workflow Printer Administration application, & Process Manager PDF Conversion Tool License. 					
	Process Manager requires a FreeFlow Prepress Suite server PC platform (CFFSVR01 or IFFSVR01).					
	Customers must also provide and load onto the Web Server the Microsoft Office Suite (not available through Xerox) to enable the PDF Conversion Tool on non-RDO files.					
CFFWS	FreeFlow Web Services License (version 00): License (AWU), Web Services Customer Documentation Kit (498K15360)	\$20,150	\$5,038	\$15,112		
IFFWS	Includes a license for the following: Document Library & Web Services.					
	Web Services requires a FreeFlow Prepress Suite server PC platform (CFFSVR01 or IFFSVR01).					
CPPS2MKR	FreeFlow Prepress Suite Makeready License (version 03): License (VCP-F), Makeready Customer Documentation Kit (498K13700).	\$18,135	\$9,068	\$9,067		
...S2MKR	Includes a license for the following: Makeready, Document Library, & Makeready Print Shop PDF Conversion Tool License.					
	Makeready application requires a FreeFlow Prepress Suite workstation PC platform.					
	Document Library application requires either a FreeFlow Prepress Suite workstation or server PC platform (for Standalone Document Library).					
C665SCAN	FreeFlow Scanner 665 with color and black & white: Scanner (HHK)	\$26,497	\$5,340	\$21,157		
I665SCAN	Requires DigiPath 4.1.0.6 or FreeFlow Prepress Suite 2.0 software or higher. Scanner is automatically color enabled with patch 2.0.0.4 and above.					
	Due to port limitations, only one scanner (C665SCAN / I665SCAN; CLRSCAN, PRODSCAN, or ADDSCAN-A) may be included as part of the FreeFlow Prepress Suite / DigiPath configurations.					
	When ordering FreeFlow Scanner 665 with FreeFlow 3.0/4.0/5.0 software, order PHOTOSHP.					
	FreeFlow Prepress Suite Optional Accessories and Kits					
PDFMAXLMT	FreeFlow 5.0 PDF Conversion Tool License (VCF-F)	\$15,112	\$0	\$15,112		
	Requires FreeFlow 5.0 Process Manager (CPPS2PROM / IPPS2PROM) configuration.					
	Provides maximum 2,100 non-shippable user license enabling selected source files converted to Adobe PDFs generated after submission to the Web Server.					
	Customers must also provide and load onto the Web Server the Microsoft Office Suite (not available through Xerox) to enable the PDF Conversion Tool on non-RDO files.					

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GSA PRICE LIST

GSA Contract # GS-25F-0062L

October 1, 2006 - September 30, 2007

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SIN
51-58a
51-58
51-100
Market Code

Payment Plans:
Best Value Lease (BVL)
Lease to Ownership Plan (LTOP)
Outright Purchase
Product Description

Bill Code	Min	MAX	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE
1199	36	60				
119U	12	60				
1195	N/A	N/A				

Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE
HAGEN	FreeFlow Web Services Hagen Integration License (CVB) · Requires FreeFlow 5.0 CFFWS or IFFWS configurations. · Allows users of the Hagen OA enterprise-level MIS software to integrate with Web Services to feed specific information about the Print Buyer Order to the Hagen database.	\$10,075	\$0	\$10,075	
XMPIE	FreeFlow Web Services XMPie Integration License (BWA) · Requires FreeFlow 5.0 CFFWS or IFFWS configurations. · Allows users of the XMPie PersonalEffect software solution to integrate with Web Services and select campaign templates created and stored in the XMPie PersonalEffect Server from within Web Services.	\$10,075	\$0	\$10,075	
CPYRGHTM	FreeFlow Makeready Copyright Management License (BGD) · Requires FreeFlow 5.0 CPPS2MKR or IPPS2MKR configurations. · Site License (3 connections) that Allows user to connect to copyright clearinghouse and obtain immediate copyright clearance to reproduce material.	\$5,037	\$0	\$5,037	
BOOKASMBL	FreeFlow Web Services Book Assembly License (BVW) · Requires FreeFlow 5.0 CFFWS or IFFWS configurations. · The ability to join multiple files into a "book". Provides dynamic book assembly capability for the print consumer.	\$5,037	\$1,007	\$4,030	
DATAEXP	FreeFlow Web Services Data Export License (BVY) · Requires FreeFlow 5.0 CFFWS or IFFWS configurations. · Add-on module that implements the concept of Web Services as an open system that can be easily integrated with, and conveyed to the various peripheral systems existing in a Print Provider organization.	\$5,037	\$1,007	\$4,030	
WBSTCUSTM	FreeFlow Web Services Site Customization License (BWB) · Requires FreeFlow 5.0 CFFWS or IFFWS configurations. · Allows Web Services Print Provider control of the Print Buyer workflow, and has complete design control over the top and left bards of the main Print Buyer application windows, as well as complete styling control over fonts, color and size.	\$5,037	\$1,007	\$4,030	
SETLBL	FreeFlow Makeready Set Labeling Tool License (VCN) · Requires FreeFlow Prepress Suite CPPS2ALL / IPPS2ALL; CPPS2LEG / IPPS2LEG; or CPPS2MKR / IPPS2MKR configurations. · Enables the Makeready application to apply label files to printed PDF documents to create unique sets of printer documents.	\$5,037	\$0	\$5,037	
CREDITCD	FreeFlow Web Services Site Customization License (BVX) · Requires FreeFlow 5.0 CFFWS or IFFWS configurations. · Adds PayPal integration in addition to Authorize.net and PayMaster.	\$2,720	\$504	\$2,216	
INTEGVIPP	FreeFlow Web Services VIPP Emitter License (BWC)	\$2,518	\$503	\$2,015	

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

	Requires FreeFlow 5.0 CFFWS or IFFWS configurations.					
PHOTOSHP	Adobe PhotoShop Software (301K10992): To be used with FreeFlow Makeready in order to get enhanced functionality when using color.	\$831	\$0	\$831		
	Requires DigiPath 3.0.0.16 or 4.1 or higher configuration.					
	To be ordered when ordering FreeFlow 3.0/4.0 software and Scanner 665 (C665SCAN or I665SCAN).					
WVU-A	FreeFlow 5.0 Stand Alone Quick Print	\$0	\$0	\$0		
	Requires FreeFlow 5.0 Prepress Suite CPPS2PROM / IPPS2PROM, CPPS2MKR / IPPS2MKR, or CFFWS / IFFWS configurations.					
	One license per PC/enablement, each copy requires a separate license.					
	Requires Non-FreeFlow client PC with the following minimum systems requirements: Windows XP Professional Operating System, 733 Mhz or greater CPU, 256 Mb or greater of Memory, 200 Mb or greater of free hard drive space for application installation.					
	Can order up to (9) licenses for any single installation of FreeFlow Makeready.					
FOOTSWCH	Scanner Footswitch Kit (498K13260)	\$110	\$0	\$110		
SCANHW	DigiPath Scanner Color PROM Enablement Kit: DigiPath Scanner Color PROM Kit (498K02951), Lamp Power Supply (498K03291)	\$100	\$0	\$100		
	Only required for DigiPath Production Scanner (product code EF6) serial number EF6709530 and lower.					
	FreeFlow Prepress Suite Personal Computer Standard Configurations					
CFFPC02 IFFPC02	FreeFlow PC (version 00) : Dell Precision 380 Workstation PC containing 2.8 Ghz processor, 1 Gb SDRAM, 48x CD-RW/DVD, Dual 160 Gb SATA Hard Drives, Travan TR5 10/20 Gb Tape Drive, Adaptec 39160 Dual Port SCSI Adapter, MS Windows XP Pro, Xerox custom Image CD, keyboard, and mouse (V08), Dell UltraSharp 1907FP 19" LCD Flat Panel Monitor (WKK).	\$9,873	\$4,841	\$5,032		
CFFSVR01 IFFSVR01	FreeFlow Server PC (version 00): Dell Precision 670 Server PC containing Dual 2.8 Ghz CPUs, 1.5 GB SDRAM, 48/32x CD-RW/DVD, single 73 GB secondary 146 Gb SCSI Ultra 320 Hard Drives, Travan TR5 10/20 GB Tape Drive, Adaptec 39160 Dual Port SCSI Adaptor, MS Server 2003, Image Restore CD, keyboard, and mouse (WFK), Dell UltraSharp 1907FP 19" LCD Flat Panel Monitor (WKK).	\$14,810	\$7,763	\$7,047		
	FreeFlow Prepress Suite / DigiPath Personal Computer Common Optional Accessories					
OPTICAL-B	9.1 Gb Optical Drive: Sony Magneto Optical Drive (LUF), SCSI Cable (98K21610), SCSI 2 Centronics 50 pin male - SCSI 3 Micro DB 68 pin male 6 foot SCSI-3 (MD68M) to SCSI-1 (Centronics) cable (98K62570), SCSI Cable Kit (498K07090)	\$3,022	\$453	\$2,569		
	Maximum of two per PC platform.					

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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	When ordering second Optical Drive (OPTICAL-B), SCSI Cable (p/n 98K87050) is required.					
MRTBL	Production Make-Ready Table (498K07990)	\$1,511	\$0	\$1,511		
TWISPAIR	Twisted Pair Connection Kit (98K27520)	\$20	\$0	\$20		
98K87050	Optical Drive to Optical Drive SCSI Cable	N/C				
	Required when ordering second OPTICAL-B Optical Drive.					
98K86590	RJ45 Crossover Cable	N/C				
	Required for existing DigiPath 1.2 customers on PC platforms P6200, P6180, or P5133, or DigiPath 2.0 on PC platforms AP500/450, AP500/550, AP550/733, AP550/1.0, or W8000, or DigiPath 3.0 on PC platform W8000 migrating data to FreeFlow Prepress Suite on PC platform W8000 or Dell Precision 650, 370, 670, 380.					
498K07070	AIT SCSI Cable	N/C				
	Required for existing DigiPath 1.x, 2.x, or 3.0 customers on DIGIPC3 and older PC platforms with AITDRV or AITDRV2, which are upgrading to FreeFlow Prepress Suite PC platform (CDIGIPC4, IDIGIPC4, CDIGISV4, IDIGISV4, CFFPC01, IFFPC01, CFFPC02, IFFPC02, CFFSVR01, or IFFSVR01).					
498K07080	Exabyte Tape Drive SCSI Cable	N/C				
	Required for existing DigiPath 1.x, 2.x, or 3.0 customers on DIGIPC3 and older PC platforms with TAPESTOR which are upgrading to FreeFlow Prepress Suite PC platform (CDIGIPC4, IDIGIPC4, CDIGISV4, IDIGISV4, CFFPC01, IFFPC01, CFFPC02, IFFPC02, CFFSVR01, or IFFSVR01).					
498K07090	MOD SCSI Cable	N/C				
	Required for existing DigiPath 1.x, 2.x, or 3.0 customers on DIGIPC3 and older PC platforms with OPTICAL-A, or OPTICAL-B, which are upgrading to FreeFlow Prepress Suite PC platform (CDIGIPC4, IDIGIPC4, CDIGISV4, IDIGISV4, CFFPC01, IFFPC01, CFFPC02, IFFPC02, CFFSVR01, or IFFSVR01).					
498K07460	FreeFlow Prepress Suite Production Scanner SCSI Cable	N/C				
	Required for existing DigiPath 2.x, or 3.0 customers on DIGIPC3 and older PC platforms with PROSCAN or SCANSYS which are upgrading to FreeFlow Prepress Suite PC platform (CDIGIPC4, IDIGIPC4, CDIGISV4, IDIGISV4, CFFPC01, IFFPC01, CFFPC02, IFFPC02, CFFSVR01, or IFFSVR01).					
	3 Meter External VHDC1 to VHDC1 cable for connecting the FreeFlow 665 Scanner to the Dell PC.					
498K07470	DigiPath 620S Scanner SCSI Cable	N/C				

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

	Required for existing DigiPath 1.x, 2.x, or 3.0 customers on DIGIPC3 and older PC platforms with ADDSCAN-A which are upgrading to FreeFlow Prepress Suite PC platform (CDIGIPC4, IDIGIPC4, CDIGISV4, IDIGISV4, CFFPC01, IFFPC01, CFFPC02, IFFPC02, CFFSVR01, or IFFSVR01).					
498K00520	Adaptec 29160 SCSI Board	N/C				
	Required for existing DigiPath 1.x, 2.x, or 3.0 customers using a Compaq W8000 PC who wish to purchase a scanner.					
	FreeFlow Makeready, Process Manager, Web Services Upgrades Only					
	When upgrading DigiPath 3.0 / 4.1 solutions to FreeFlow Makeready, Process Manager, Web Services, each solution may need one of the below offerings.					
	Selection is based upon existing DigiPath Software level.					
CLRDRV3	DigiPath 3.0 / 4.1 Color Driver Kit: Color Scanning Enablement License (LTE), Adobe PhotoShop (301K10992)	\$3,425	\$0	\$3,425		
	Requires DigiPath 3.0.0.16 or 4.1 or higher configuration.					
	To be used only for Color Scanning upgrade to DigiPath Production scanner (product code EF6).					
FFUPGWS	Web Services 5.0 Dell Precision 650/670- Hard Drive Upgrade Kit (498K14430)	\$891	\$0	\$891		
	Requires Web Server PC: CFFSVR01 or IFFSVR01 s/n WFK872230 and below, CDIGISV4, or IDIGISV4.					
PHOTOSHP	Adobe PhotoShop Software (301K10992): To be used only for FreeFlow Prepress Suite when upgraded from DigiPath 3.0 / 2.x solutions which include COLORDRV	\$831	\$0	\$831		
	Requires COLORDRV.					
	NOT to be ordered with CLRDRV3 which includes PhotoShop.					
	Requires DigiPath 3.0.0.16 or 4.1 or higher configuration.					
FFUPGMKR	FreeFlow 3.0 Makeready License (VCP-L)	N/C				
	Only available for Upgrade transactions.					
	Only valid for FreeFlow configurations: CPPS2MKR, IPPS2MKR.					
	Provides for upgrades from DigiPath 3.0 & 4.1 to FreeFlow 3.0 Makeready.					
FFUPGPROM	FreeFlow 3.0 Process Manager, License (VCT-L)	N/C				
	Only available for Upgrade transactions.					
	Only valid for FreeFlow configurations: CPPS2PROM, IPPS2PROM.					
	Provides for upgrades from DigiPath 3.0 & 4.1 to FreeFlow 3.0 Process Manager.					
	FreeFlow 4.0 Prepress Suite Optional Accessories and Kits					

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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51-58
51-100
Market Code

Payment Plans:
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Outright Purchase
Product Description

Bill Code	Min	MAX	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE
1199	36	60				
119U	12	60				
1195	N/A	N/A				

	The following optional accessories are only valid for FreeFlow 4.0 Prepress Suite configurations unless otherwise noted.					
PDFCLNT4	FreeFlow 4.0 Web Services Client PDF Conversion Tool License (VCV-E)	\$15,112	\$0	\$15,112		
	Requires FreeFlow 4.0 Prepress Suite CPPS2ALL / IPPS2ALL; CPPS2LEG / IPPS2LEG; or CPPS2WS / IPPS2WS configurations.					
	Provides functionality for Web Services user accounts to generate Adobe PDF at their workstations from source applications before submissions to Web Server (using Adobe Job Ready).					
PDFMXLMT4	FreeFlow 4.0 Print Shop PDF Conversion Tool Maximum User License (WVW-L)	\$15,112	\$0	\$15,112		
	Provides maximum 2,100 non-shippable user license enabling selected source files converted to Adobe PDFs generated after submission to the Web Server.					
	The amount of additional Web User Licenses (product code VTU) and PDF Conversion Tool Licenses (market codes PDF100LT4 & PDFMXLMT4) must equal the same number of users.					
	The PDF Conversion Tool is only applicable for Customer utilizing FreeFlow 4.0 Web Services, and Document Library (CPPS2WS / IPPS2WS). Customers must also provide and load onto the Web Server the Microsoft Office Suite (not available through Xerox) to enable the PDF Conversion Tool on non-RDO files.					
PDF100LT4	FreeFlow 4.0 Print Shop PDF Conversion Tool 100 User License (WVW-L)	\$5,037	\$0	\$5,037		
	Provides 100 non-shippable user licenses enabling selected source files converted to Adobe PDF's generated after submission to the Web Server.					
	The amount of additional Web User Licenses (product code VTU) and PDF Conversion Tool Licenses (market codes PDF100LT4 & PDFMXLMT4) must equal the same number of users.					
	The PDF Conversion Tool is only applicable for Customer utilizing FreeFlow 4.0 Web Services and Document Library. Customers must also provide and load onto the Web Server the Microsoft Office Suite (not available through Xerox) to enable the PDF Conversion Tool on non-RDO files.					
WSEST3	FreeFlow 3.0/4.0 Web Services Job Estimation License (WYF)	\$5,037	\$0	\$5,037		
	The Web Services Job Estimation License is only applicable for Customer utilizing FreeFlow 3.0 or higher Web Services.					
VTU	FreeFlow Prepress Suite Web Services 250 User License	\$1,007	\$504	\$503		
	Requires FreeFlow Prepress Suite CPPS2ALL / IPPS2ALL; CPPS2LEG / IPPS2LEG; or CPPS2WS / IPPS2WS configurations.					
	FreeFlow Prepress Suite base software includes default entitlement of 100 Web Services database users per license.					

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX		
51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

	Web Services customers with more than 100 registered database users will need to purchase additional user licenses. This is done in user blocks of 250 by ordering the appropriate quantity of VTU. Up to eight VTU can be ordered (for a total of 2,100 registered users).					
	The amount of additional Web User Licenses (product code VTU) and PDF Conversion Tool Licenses (market codes PDF100LT4& PDFMXLMT4, or PDF100LT3 & PDFMXLMT3, or PDFC100LT & PDFCMXLMT) must equal the same number of users.					
WVU-L	FreeFlow 4.0 Stand Alone Quick Print	\$0	\$0	\$0		
	Requires FreeFlow 4.0 Prepress Suite CPPS2ALL / IPPS2ALL, CPPS2PROM / IPPS2PROM, CPPS2MKR / IPPS2MKR, CPPS2WS / IPPS2WS, or CPPS2LEG / IPPS2LEG configurations.					
	One license per PC/enablement, each copy requires a separate license.					
	Requires Non-FreeFlow client PC with the following minimum systems requirements: Windows XP Professional Operating System, 733 Mhz or greater CPU, 256 Mb or greater of Memory, 200 Mb or greater of free hard drive space for application installation.					
	Can order up to (9) licenses for any single installation of FreeFlow Makeready.					
	FreeFlow 3.0 Prepress Suite Optional Accessories and Kits					
	The following optional accessories are only valid for FreeFlow 3.0 Prepress Suite configurations unless otherwise noted.					
PDFCLNT3	FreeFlow 3.0 Web Services Client PDF Conversion Tool Unlimited User License (VCV-L)	\$15,112	\$0	\$15,112		
	Requires FreeFlow 3.0 Prepress Suite CPPS2ALL, IPPS2ALL, CPPS2LEG, IPPS2LEG, CPPS2WS, or IPPS2WS configurations.					
	Provides functionality for Web Services user accounts to generate Adobe PDF at their workstations from source applications before submissions to Web Server (using Adobe Job Ready).					
PDFMXLMT3	FreeFlow 3.0 Web Services Print Shop PDF Conversion Tool Maximum User License (WVW)	\$15,112	\$0	\$15,112		
	Provides maximum 2,100 non-shippable user license enabling selected source files converted to Adobe PDF's generated after submission to the Web Server.					
	The amount of additional Web User Licenses (product code VTU) and PDF Conversion Tool Licenses (market codes PDF100LT3 & PDFMXLMT3) must equal the same number of users.					
	The PDF Conversion Tool is only applicable for Customer utilizing FreeFlow 3.0 Web Services, and Document Library (PPS2WS). Customers must also provide and load onto the Web Server the Microsoft Office Suite (not available through Xerox) to enable the PDF Conversion Tool on non-RDO files.					

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN
51-58a
51-58
51-100
Market Code

Payment Plans:
Best Value Lease (BVL)
Lease to Ownership Plan (LTOP)
Outright Purchase
Product Description

Bill Code	Min	MAX	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE
1199	36	60				
119U	12	60				
1195	N/A	N/A				

Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE
PDF100LT3	FreeFlow 3.0 Web Services Print Shop PDF Conversion Tool 100 User License (WVV)	\$5,037	\$0	\$5,037	
	Provides 100 non-shippable user licenses enabling selected source files converted to Adobe PDF's generated after submission to the Web Server.				
	The amount of additional Web User Licenses (product code VTU) and PDF Conversion Tool Licenses (market codes PDF100LT3 & PDFMXLMT3) must equal the same number of users.				
	The PDF Conversion Tool is only applicable for Customer utilizing FreeFlow 3.0 Web Services and Document Library (CPPS2WS / IPPS2WS). Customers must also provide and load onto the Web Server the Microsoft Office Suite (not available through Xerox) to enable the PDF Conversion Tool on non-RDO files.				
WVU	FreeFlow 3.0 Stand Alone Quick Print	\$302	\$0	\$302	
	Requires FreeFlow 3.0 Prepress Suite CPPS2ALL, IPPS2ALL, CPPS2PROM, IPPS2PROM, CPPS2MKR, IPPS2MKR, CPPS2WS, IPPS2WS, CPPS2LEG, or IPPS2LEG configurations.				
	One license per PC/enablement, each copy requires a separate license.				
	Requires Non-FreeFlow client PC with the following minimum systems requirements: Windows XP Professional Operating System, 733 Mhz or greater CPU, 256 Mb or greater of Memory, 200 Mb or greater of free hard drive space for application installation.				
	Can order up to nine (9) licenses for any single installation of FreeFlow Makeready.				
	FreeFlow 2.0 Prepress Suite Optional Accessories and Kits				
	The following optional accessories are only valid for FreeFlow 2.0 Prepress Suite configurations unless otherwise noted.				
PDFCLNT	FreeFlow 2.0 Prepress Suite Client PDF Conversion Tool Unlimited User License (VCV)	\$15,112	\$0	\$15,112	
	Requires FreeFlow 2.0 Prepress Suite CPPS2ALL / IPPS2ALL; CPPS2LEG / IPPS2LEG; or CPPS2WS / IPPS2WS configurations.				
	Provides functionality for Web Services user accounts to generate Adobe PDF at their workstations from source applications before submissions to Web Server (using Adobe Job Ready).				
PDFCMXLMT	FreeFlow 2.0 Prepress Suite Print Shop PDF Conversion Tool Maximum User License (TVH-A)	\$15,112	\$0	\$15,112	
	Provides maximum 2,100 user accounts to have Adobe PDFs generated upon submission to the Web Server.				
	The amount of additional Web User Licenses (product code VTU) and PDF Conversion Tool Licenses (market codes PDFC100LT & PDFCMXLMT) must equal the same number of users.				

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

Technology | Document Management | Consulting Services

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SIN	Payment Plans:	Bill Code	Min	MAX		
51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

	The PDF Conversion Tool is only applicable for Customer utilizing FreeFlow 2.0 Prepress Suite Web Services, and Document Library. Customers must also provide and load onto the Web Server the Microsoft Office Suite (not available through Xerox) to enable the PDF Conversion Tool on non-RDO files.					
PDFC100LT	FreeFlow 2.0 Prepress Suite Print Shop PDF Conversion Tool 100 User License (TVH-U)	\$5,037	\$0	\$5,037		
	Provides 100 user accounts to have selected source files converted to Adobe PDF generated upon submission to the Web Server.					
	The amount of additional Web User Licenses (product code VTU) and PDF Conversion Tool Licenses (market codes PDFC100LT & PDFCMXLMT) must equal the same number of users.					
	The PDF Conversion Tool is only applicable for Customer utilizing FreeFlow 2.0 Prepress Suite Web Services, and Document Library. Customers must also provide and load onto the Web Server the Microsoft Office Suite (not available through Xerox) to enable the PDF Conversion Tool on non-RDO files.					
VUU	FreeFlow 2.0 Prepress Suite Stand Alone Quick Print	\$302	\$0	\$302		
	Requires FreeFlow 2.0 Prepress Suite CPSS2ALL / IPSS2ALL, CPSS2PROM / IPSS2PROM, CPSS2MKR / IPSS2MKR, CPSS2WS / IPSS2WS, or CPSS2LEG / IPSS2LEG configurations.					
	One license per PC/enablement, each copy requires a separate license.					
	Requires Non-FreeFlow Prepress Suite client PC with the following minimum systems requirements: Windows XP Professional Operating System, 733 Mhz or greater CPU, 256 Mb or greater of Memory, 200 Mb or greater of free hard drive space for application installation.					
	FreeFlow Prepress Suite Personal Computer Upgrade Accessories					
	When upgrading DigiPath PC platforms W8000 1.7 & 2.2 Ghz to FreeFlow Prepress Suite, each PC platform must have one of the below accessories.					
	Selection is based upon existing DigiPath PC platform.					
17-2UPDSM	PC platform W8000, 1.7 Ghz Upgrade Kit including: Workstation W8000 Restore CD and Windows XP Professional CD (301K12590), 1 Gb Memory Upgrade Kit (498K03620)	\$906	\$0	\$906		
	Only valid for DigiPath PC (market codes DIGIPCB, DIGIPCP-B, DIGIPCP3, DIGIPCP-3) serial number range UW8(F)000501 – UW8(F)004500 which are running DigiPath 2.x software.					
17UPDSM	PC platform W8000, 1.7 & 2.2 Ghz Upgrade Kit including: Workstation W8000 Restore CD and Windows XP Professional CD (301K12590)	N/C				

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX		
51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

	Only valid for DigiPath PC (market codes DIGIPCB, DIGIPCP-B, DIGIPCP3, DIGIPCP-3) serial number range UW8(F)000501 – UW8(F)004500 & UW8(G)309001 – UW8(G)313000 which are running DigiPath 3.0 software.					
	FreeFlow Customer Provided Personal Computer Standard Configurations					
CFFCSPC02 IFFCSPC02	FreeFlow Customer Provided Workstation PC (version 00): Customer Supplied Workstation License (YUV), Dell Precision 380 Workstation Image Kit (301K15820)	N/C				
CFFCSSV01 IFFCSSV01	FreeFlow Customer Provided Server PC (version 01): Customer Supplied Server License (YUW), Dell Precision 670 Server Image Kit (301K15831)	N/C				
CFFCUSTSV IFFCUSTSV	FreeFlow Customer Provided Server PC (version 00): Customer Supplied Server License (DXH)	N/C				
FreeFlow Print Manager: Equipment Sale						
Product Code	Description					
	FreeFlow Print Manager Standard Configuration					
	Installation Information: The FreeFlow Print Manager standard configuration is Customer Installable.					
CFF2PRTM IFF2PRTM	FreeFlow Print Manager Software, License, and Documentation Kit (version 04) (VCR-F & 301K17071)	\$4,024	\$0	\$4,024		
FreeFlow Output Manager: Equipment Sale						
Product Code	Description					
	FreeFlow Output Manager Standard Configuration					
	Installation Information: The FreeFlow Output Manager configuration is Customer Installable.					
CFFOUTPTW IFFOUTPTW	FreeFlow Output Manager for Windows platforms, Software, License, and Documentation Kit (version 04) (YGN-F & 301K17061)	\$20,150	\$5,038	\$15,112		
CFFOUTPTS IFFOUTPTS	FreeFlow Output Manager for Solaris platforms, Software, License, and Documentation Kit (version 04) (YGP-F & 301K17061)	\$20,150	\$5,038	\$15,112		
	FreeFlow Output Manager Optional Accessories					
OUTPTW2 OUTPTS2	FreeFlow Output Manager Backup License for Windows (AWV)	\$3,022	\$0	\$3,022		
	Only valid for FreeFlow Output Manager for Windows platforms (CFFOUTPTW/IFFOUTPTW). License is for a dedicated backup system on site.					
	FreeFlow Output Manager Backup License for Solaris (AWW)	\$3,022	\$0	\$3,022		
	Only valid for FreeFlow Output Manager for Solaris platforms (CFFOUTPTS/IFFOUTPTS). License is for a dedicated backup system on site.					
High End Systems Printing (EPS) Price List						
Equipment Sale and Systems Services						

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX		
51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

High End Systems Printing (EPS): Equipment Sale						
Market Code/	Purchase Price					
Product Code	Description					
High End Systems Printing (EPS)						
HESP (EPS) 180 PPM						
DocuPrint 180 EPS Standard UIM-less Configurations						
	IMPORTANT: Working configuration requires the following components:					
	- DP180M or DP180 Printer					
	- DP2KSW3 Operating System Software					
	- DP-CNTL6 X86 Controller					
	- DP180PPM Printer Speed Enabler					
	- LCDSSWNC or IPDSX86NC Decomposer					
	These configurations are only for Customers who don't have a requirement for Extensions.					
	Purchase prices do not include the price of the required option(s).					
Elements (version 00):						
	Printer Engine (YET), Printer Inverter Feeder Stacker Output Module (1VW), Feeder Stacker Output Module (9VV), Product ID kit (498K06130), Dual Power Cord Cable (98K72690), Sample Tray Kit (497K02620), DP180 Server License (GYR), MICR Font & Documentation Kit (FGV)					
DP180	DocuPrint 180 UIM-less EPS Base System	\$340,187	\$55,317	\$284,870		
Core Elements (version 00):						
	Printer Engine (8VE-E), Inverter Feeder Stacker Output Module (1VW), Feeder Stacker Output Module (9VV), Product ID kit (498K06080), Dual Power Cord Cable (98K72690), Sample Tray Kit (497K02620), DP180 Server License (GYR)					
DocuPrint 180 EPS Standard Configurations						
	IMPORTANT: Working configuration requires the following components:					
	- DP2K180M or DP2K180 Printer					
	- DP2KSW3 Operating System Software					
	- DPCNTRL-4 Sun Blade™ 2500 Controller OR					
	- DP180PPM Printer Speed Enabler					
	- DP2KINPSA Decomposer					
	These configurations are only for Customers who have a requirement for IPS/NPS Extensions.					
	Purchase prices do not include the price of the required option(s).					

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX		
51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

DP2K180	DocuPrint 180 EPS Base System	\$340,187	\$57,332	\$282,855	01/01/07
Core Elements (version 01):					
	Printer Engine (7VV), Printer Monitor (4WH-E), Inverter Feeder Stacker Output Module (1VW), Feeder Stacker Output Module (9VV), Product ID kit (498K06080), Dual Power Cord Cable (98K72690), DP180 Server License (GYR)				
DP2KSW3	DocuPrint 155/180 EPS Operating Systems Software, License and Documentation, Adobe Type 1 fonts, ViPP Demo Software Kit (RY4)	\$60,450	\$0	\$60,450	
	HESP (EPS) 155 PPM				
DocuPrint 155 EPS UIM-less Standard Configurations					
	· IMPORTANT: Working configuration requires the following components:				
	- DP155M or DP155 Printer				
	- DP2KSW3 Operating System Software				
	- DP-CNTL6 X86 Controller				
	- DP155PPM Printer Speed Enabler				
	- LCDSSWNC or IPDSX86NC Decomposer				
	· These configurations are only for Customers who don't have a requirement for Extensions.				
	· Purchase prices do not include the price of the required option(s).				
Core Elements (version 00):					
	Printer Engine (YET), Inverter Feeder Stacker Output Module (1VW), Feeder Stacker Output Module (9VV), Product ID kit (498K06120), Dual Power Cord Cable (98K72690), Sample Tray Kit (497K02620), DP155 Server License (GYP), MICR Font & Documentation Kit (FGV)				
DP155	DocuPrint 155 UIM-less EPS Base System	\$286,341	\$52,450	\$233,891	
Core Elements (version 00):					
	Printer Engine (8VE-E), Inverter Feeder Stacker Output Module (1VW), Feeder Stacker Output Module (9VV), Product ID kit (498K06070), Dual Power Cord Cable (98K72690), Sample Tray Kit (497K02620), DP155 Server License (GYP)				
DocuPrint 155 EPS Standard Configurations					
	· IMPORTANT: Working configuration requires the following components:				
	- DP2K155M or DP2K155 Printer				
	- DP2KSW3 Operating System Software				
	- DPCNTRL-4 Sun Blade™ 2500 Controller OR				
	- DP155PPM Printer Speed Enabler				
	- DP2KINPSA Decomposer				

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX		
51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

	These configurations are only for Customers who have a requirement for IPS/NPS Extensions.					
	Purchase prices do not include the price of the required option(s).					
DP2K155	DocuPrint 155 EPS Base System	\$286,341	\$54,465	\$231,876		01/01/07
Core Elements (version 01):						
	Printer Engine (7VV), Printer Monitor (4WH-E), Inverter Feeder Stacker Output Module (1VW), Feeder Stacker Output Module (9VV), Product ID kit (498K06070), Dual Power Cord Cable (98K72690), DP155 Server License (GYP)					
DP2KSW3	DocuPrint 155/180 EPS Operating Systems Software, License and Documentation, Adobe Type 1 fonts, VIPP Demo Software Kit (RY4)	\$60,450	\$0	\$60,450		
	HESP (EPS) 135 PPM					
	DocuPrint 135 EPS Standard Configurations					
	IMPORTANT: Working configuration requires the following components:					
	DP2K135M or DP2K135 Printer					
-	DP2KSW2 Operating System Software					
-	DPCNTRL-3 Sun Blade™ 2500 Controller OR					
-	DP135PPM Printer Speed Enabler					
-	DP2KINPSA IPDSSWNC3 Decomposer					
-	DP-CNTL6 X86 Controller					
-	DP135PPM Printer Speed Enabler					
-	LCDSSWNC or IPDSX86NC Decomposer					
	Purchase prices do not include the price of the required option(s).					
DP135	DocuPrint 135 EPS Base System	237,674	59,649	178,025		
Core Elements (version 02):						
	Printer Engine (G3U), Printer Monitor (4WH-E), Inverter Feeder Stacker Output Module (G8U), Feeder Stacker Output Module (G0V), Product ID kit (498K06060), DP135 Server License (GYN)					
DP2KSW2	DocuPrint 135 EPS Operating Systems Software, License and Documentation, Adobe Type 1 fonts, VIPP Demo Software Kit (RY4)	\$45,337	\$0	\$45,337		
	HESP (EPS) 115 PPM					
	DocuPrint 115 EPS Standard Configurations					
	IMPORTANT: Working configuration requires the following components:					
-	DP2K115M or DP2K115 Printer					
-	DP2KSW1 Operating System Software					
-	DPCNTRL-3 Sun Blade™ 2500 Controller OR					
-	DP115PPM Printer Speed Enabler					

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

Technology | Document Management | Consulting Services

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SIN	Payment Plans:	Bill Code	Min	MAX		
51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

- DP2KINPSA or IPDSSWNC3 Decomposer						
- DP-CNTL6 X86 Controller						
- DP115PPM Printer Speed Enabler						
- LCDSSWNC or IPDSX86NC Decomposer						
	Purchase prices do not include the price of the required option(s).					
DP115	DocuPrint 115 EPS Base System	198,386	82,523	115,863		
DP115-135	SPEED UPGRADE KIT	40,300	0	40,300		
Core Elements (version 02):						
	Printer Engine (G3U), Printer Monitor (4WH-E), Inverter Feeder Stacker Output Module (G8U), Feeder Stacker Output Module (G0V), Product ID kit (498K06050), DP115 Server License (GYM)					
DP2KSW1	DocuPrint 100/115 EPS Operating Systems Software, License and Documentation, Adobe Type 1 fonts, VIPP Demo Software Kit (RY4)	\$30,225	\$0	\$30,225		
DP-CNTL7	Dp Docusp Cntrir	42,315	7,557	34,758		
ONLINEX86	Online Module/Cup	10,780	705	10,075		
	HESP (EPS) 100 PPM					
DocuPrint 100 EPS Standard Configurations						
	IMPORTANT: Working configuration requires the following components:					
- DP2K100M or DP2K100 Printer						
- DP2KSW1 Operating System Software						
- DPCNTRL-3 Sun Blade™ 2500 Controller OR						
- DP100PPM Printer Speed Enabler						
- DP2KINPSA or IPDSSWNC3 Decomposer						
- DP-CNTL6 X86 Controller						
- DP100PPM Printer Speed Enabler						
- LCDSSWNC or IPDSX86NC Decomposer						
	Purchase prices do not include the price of the required option(s).					
DP2K100	DocuPrint 100 EPS Base System	\$159,295	\$74,665	\$84,630		01/01/07
Core Elements (version 02):						
	Printer Engine (G3U), Printer Monitor (4WH-E), Inverter Feeder Stacker Output Module (G8U), Feeder Stacker Output Module (G0V), Product ID kit (498K06040), DP100 Server License (GYL)					
DP2KSW1	DocuPrint 100/115 EPS Operating Systems Software, License and Documentation, Adobe Type 1 fonts, VIPP Demo Software Kit (RY4)	\$30,225	\$0	\$30,225		
DocuPrint 180, 155 EPS Optional Accessories and Kits						
3VW	Middle Module Feeder/Stacker	\$23,630	\$0	\$23,630		

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GSA PRICE LIST

GSA Contract # GS-25F-0062L

October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX		
51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

	Maximum of two Middle Module Feeder/Stackers (3VW) without Programmable Bypass Transport (D5L)					
	Maximum of one Middle Module Feeder/Stacker (3VW) with Programmable Bypass Transport (D5L)					
D5L	Programmable Bypass Transport	\$13,601	\$0	\$13,601		
	Requires a system with no more than one Middle Module Feeder/Stacker (3VW)					
VIGROUPB	FreeFlow™ VI Interpreter Software and License (NWR)	\$10,075	\$5,038	\$5,037		
	One license per print engine.					
	Requires DocuSP 3.1 or higher.					
P4T	7 x 10 Enhanced Feeding Processor	\$4,679	\$0	\$4,679		
	Not compatible with the Crop Corner Kit (VV7)					
NWT	FreeFlow™ VI Designer Software and License	\$3,521	\$0	\$3,521		
V4W	IPS 240 SPI SLB Upgrade Kit	\$1,007	\$0	\$1,007		
	Requires Controller Accessory: DP2KIPS, IPSXEPS, or IPSDUAL.					
498K06080	DP180 Product ID Kit	N/C				
.06070	DP155 Product ID Kit	N/C				
498K06830	7.0 Gen Metallic Digital "X" Badge Kit	N/C				
DocuPrint 135, 115, 100 EPS Optional Accessories and Kits						
G2V	Middle Module Feeder/Stacker	\$23,630	\$0	\$23,630		
	Maximum of two Middle Module Feeder/Stackers (G2V) without Programmable Bypass Transport (H8V)					
	Maximum of one Middle Module Feeder/Stacker (G2V) with Programmable Bypass Transport (H8V)					
H8V	Programmable Bypass Transport	\$13,737	\$0	\$13,737		
	Requires a system with not more than one Middle Module Feeder/Stacker (G2V)					
VIGROUPB	FreeFlow™ VI Interpreter Software and License (NWR)	\$10,075	\$5,038	\$5,037		
	One license per print engine.					
	Requires DocuSP 3.1 or higher.					
7PU	7 x 10 Enhanced Feeding Processor	\$4,645	\$0	\$4,645		
	Not compatible with the Crop Corner Kit (CNF)					
PSIMAGEUP	VLD ROS: IOT Upgrade Kit (KGD)	\$4,030	\$0	\$4,030		
	Must be running DocuSP 3.6 software or higher					
NWT	FreeFlow™ VI Designer Software and License	\$3,521	\$0	\$3,521		
498K06060	DP135 Product ID Kit	N/C				
498K06050	DP115 Product ID Kit	N/C				
498K06040	DP100 Product ID Kit	N/C				
498K06830	7.0 Gen Metallic Digital "X" Badge Kit	N/C				
	FreeFlow™ Prepress Suite Standard Configurations					

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX		
51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

	For FreeFlow™ Prepress Suite Software refer to the FreeFlow portion of this price list for additional information.					
	DigiPath Xpress Optional Accessories					
	The following DigiPath Xpress market codes are optional accessories to the EPS Printer mainframe market codes, and also require a DigiPath PC.					
FOOTSWCH	Scanner Footswitch Kit (498K13260)	\$110	\$0	\$110		
SCANHW	DigiPath Scanner Color PROM Enablement Kit: DigiPath Scanner Color PROM Kit (498K02951), Lamp Power Supply (498K03291)	\$100	\$0	\$100		
	Only valid for DigiPath Production Scanner (product code EF6) serial number EF6709530 and lower.					
	DocuPrint 180, 155, 135, 115, & 100 (including MICR) EPS Controller					
	IMPORTANT: Working configuration requires the following components:					
	- DP2K Printer and respective Operating System Software (see above) AND					
	- DP-CNTL6 X86 Controller with					
	- Printer Speed Enabler to match Printer Speed AND					
	- LCDSSWNC or IPDSX86NC Decomposer					
DP-CNTL6	DocuPrint 180, 155, 135, 115, & 100 EPS Controller	\$42,315	\$7,557	\$34,758		
Core Elements: (version 02)						
	X86 Controller, single 1.8 Ghz processor w/ 2 Gb (2x512 Mb DDR-1, 400 Mhz DIMMs) Memory, 80 Gb ATA100 Drive, CD-RW/DVD-ROM Combo Drive & NVIDIA NVS280 in AGP slot, X86 Driver, 10/100/1000Mbps Enet board, 320 Mb Ultra-320 port on board, one 4 meter Enet Cable, Mouse, Keyboard, two PDCIMU-B Boards, Power Cord, and DocuSP Software (VNH), External Floppy Drive Kit (498K09010), Controller Stand (BPM), 17" Color Flat Panel Monitor (AAR), Power Strip Kit (98K73120), and 6 Meter IOT Cable Kit (498K02480).					
	Requires DocuSP 42.05.xx or higher software.					
	Printer Speed Enablers, Must Select the one which matches Printer Speed					
DP100PPM	Printer Speed Enabler for DP2K100M & DP2K100 (92P48695)	N/C				
DP115PPM	Printer Speed Enabler for DP2K115M & DP2K115 (92P48696)	N/C				
DP135PPM	Printer Speed Enabler for DP2K135M & DP2K135 (92P48697)	N/C				
DP155PPM	Printer Speed Enabler for DP2K155M & DP2K155 (92P48698)	N/C				
DP180PPM	Printer Speed Enabler for DP2K180M & DP2K180 (92P48699)	N/C				
	Decomposers/Enablements, Select only one					
LCDSWNC	DocuPrint EPS LCDS Decomposer, Software, and Documentation (NCU, 301K11443)	N/C				
	LCDS Decomposer does not include FSL editor/compiler. See Field Notification memo dated 10/1/2001 for further information.					

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

Technology | Document Management | Consulting Services

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51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

IPDSX86NC	IPDS Software License and Documentation: IPDS Software License (YHP), DocuSP 51.xx & IPDS Service and Software and Documentation (301K16832)	N/C				
DSK-OVRRT is not available with IPDSX86NC or IPDSX86SW on DocuSP Software 50.xx						
DocuPrint 180 & 155 EPS Controller						
IMPORTANT: Working configuration requires the following components:						
- DP2K Printer and respective Operating System Software (see above) AND						
- DPCNTRL-4 Sun Blade™ 2500 Controller with						
- Printer Speed Enabler to match Printer Speed AND						
- DP2KINPSA Decomposer						
DPCNTRL-4	DocuPrint 180 & 155 EPS Controller	\$42,315	\$7,053	\$35,262		
Core Elements: (version 04)						
Sun Blade™ 2500, single 1.28 Ghz processor w/ 2 Gb Memory, 73 Gb Drive, CD-RW/DVDROM Drive, XVR-100 Graphics Card, two PDCIMU2A Boards (PVH), External Floppy Drive Kit (498K09010), Controller Stand (BPM), 17" Color Flat Panel Monitor (AAR), Power Strip Kit (98K73120), 6 Meter IOT Cable Kit (498K02480), and USB UNIX Country Kit (HGE)						
Printer Speed Enablers, Must Select the one which matches Printer Speed						
DP155PPM	Printer Speed Enabler for DP2K155M & DP2K155 (92P48698)	N/C				
DP180PPM	Printer Speed Enabler for DP2K180M & DP2K180 (92P48699)	N/C				
DocuPrint 135, 115, & 100 EPS Controller						
IMPORTANT: Working configuration requires the following components:						
- DP2K Printer and respective Operating System Software (see above) AND						
- DPCNTRL-3 Sun Blade™ 2500 Controller with						
- Printer Speed Enabler to match Printer Speed AND						
- DP2KINPSA Decomposer						
DPCNTRL-3	DocuPrint 135, 115, & 100 EPS Controller	\$42,315	\$7,053	\$35,262		
Core Elements: (version 04)						
Sun Blade™ 2500, single 1.28 Ghz processor w/ 2 Gb Memory, 73 Gb Drive, CD-RW/DVDROM Drive, XVR-100 Graphics Card, PDCIMU2A Board (PVK), External Floppy Drive Kit (498K09010), Controller Stand (BPM), 17" Color Flat Panel Monitor (AAR), Power Strip Kit (98K73120), 6 Meter IOT Cable Kit (498K02480), and USB UNIX Country Kit (HGE)						
Printer Speed Enablers, Must Select the one which matches Printer Speed						
DP100PPM	Printer Speed Enabler for DP2K100M & DP2K100 (92P48695)	N/C				
DP115PPM	Printer Speed Enabler for DP2K115M & DP2K115 (92P48696)	N/C				
DP135PPM	Printer Speed Enabler for DP2K135M & DP2K135 (92P48697)	N/C				
Decomposers/Enablements, Select only one						

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

Technology | Document Management | Consulting Services

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51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

DP2KINPSA	DocuPrint EPS IPS & NPS Enablement, External 73 Gb Disk Drive (WLH), IPS & NPS Software & Documentation Kit (NRN), Adobe Type 1 Fonts (2U2), Dual/Tri Mode Enabler (301K05985)	N/C				
	Controller Optional Accessories and Kits					
	Optional Accessories available for both X86 and Sun Blade™ Controllers unless otherwise stated.					
DP2KONL	On-Line Control Module (GVG), Mounting Bracket (498K03190)	\$10,948	\$773	\$10,175		
	Requires 3.1 OSS.					
	For SB1000/2000/2500 only: The PCI options (DP2KONL, KGT, NC4, and LD2) can be installed in only one available PCI slot. If two PCI options are required, the purchase of the LRV option will increase the available PCI option slots to a maximum of two. LRV is not required or available for SB2500.					
	Not available for X86 Controller.					
ONLINE-P	On-Line Module / Passive Board and Mounting Enabler Kit (WNU & 498K03190)	\$10,780	\$705	\$10,075		
	Requires X86 Controller with DocuSP 42.05.xx or higher software.					
X86QIC	SCSI QIC Tape Drive and SCSI Host Adapter (WLF, NC4)	\$3,274	\$3,274	\$0		
	Requires X86 Controller with DocuSP 42.05.xx or higher software.					
	Requires LCDSKIT for DocuSP 50.xx.xx or higher software.					
TAPE-CL	Tape Client Enablement for off-line printer (UVC)	\$2,619	\$252	\$2,367		
	Requires DP2KLPS, LPSDUAL, LCDSSW-NC, or LCDSSW1 and at least one tape drive (PP8, LD1, LD5 or NDN).					
SBQIC	SCSI QIC Tape Drive (WLF)	\$2,518	\$2,518	\$0		
	Requires Sun Blade™ 2500 Controller with DocuSP 42.05.xx or higher software.					
WLH	External 73 Gb Drive Option (68 pin)	\$2,166	\$0	\$2,166		
	Requires X86 Controller with DocuSP 42.05.xx or higher software.					
WLG	12-24 Gb, 4 mm Cartridge Tape Drive	\$1,914	\$0	\$1,914		
	WLG requires SCSI Host Adapter (NC4) for the SB 1000/2000/2500.					
	Requires LCDSKIT for the X86 with DocuSP 50.xx.xx or higher.					
	This option is only valid with an NPS, IPS, or INPS extension.					
NC4	PCI Ultra SCSI SE Host Adapter Kit	\$755	\$0	\$755		
	Only one host adapter kit is required to connect multiple peripheral devices.					

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

	For SB1000/2000/2500 only: The PCI options (DP2KONL, KGT, NC4, and LD2) can be installed in only one available PCI slot. If two PCI options are required, the purchase of the LRV option will increase the available PCI option slots to a maximum of two. LRV is not required or available for SB2500.					
	Not available for X86 Controller.					
LD2	SCSI Kit	\$982	\$0	\$982		
	A SCSI Kit (LD2) and corresponding cables (SCSI-5, SCSI-10, or SCSI-20) are required when purchasing the 9 Track Tape Drive (LD1) and/or the 18/36 Track Tape Drive (LD5) and/or 36 Track Tape Drive (NDN).					
	For SB1000/2000/2500 only: The PCI options (DP2KONL, KGT, NC4, and LD2) can be installed in only one available PCI slot. If two PCI options are required, the purchase of the LRV option will increase the available PCI option slots to a maximum of two. LRV is not required or available for SB2500.					
	Not available for X86 Controller.					
OVRRT	Disk Overwrite Feature License (RDU), Software and Documentation Kit (301K12442)	\$1,002	\$0	\$1,002		
	Must be running DocuSP 3.8 software or higher for Sun Blade™ Controllers or DocuSP 42.05.xx or higher software for X86 Controllers.					
	DSK-OVRRT is not available with IPDSX86NC or IPDSX86SW on DocuSP Software 50.xx					
MPC	SCSI Converter, SE/DIFF	\$755	\$0	\$755		
	Requires X86 Controller.					
	An MPC and CABLEKIT are required when connecting the 9 TTD (LD1) and/or the 18/36 TTD (LD5) and/or 36 TTD (NDN) to an X86 Controller.					
	Not available for Sun Blade™ Controllers.					
IMPOSITN	Imposition Feature License (NCP)	\$503	\$0	\$503		
	Must be running DocuSP 3.6 software or higher for Sun Blade™ Controllers or DocuSP 42.05.xx or higher software for X86 Controllers.					
SCSI-20	SCSI Cable Kit, 20 meter (98K81440)	\$372	\$10	\$362		
	Not available for X86 Controller.					
SCSI-10	SCSI Cable Kit, 10 meter (98K81430)	\$282	\$10	\$272		
	Not available for X86 Controller.					
SCSI-5	SCSI Cable Kit, 5 meter (98K81420)	\$231	\$10	\$221		
	Not available for X86 Controller.					
CABLEKIT1	VHDCI SCSI Cable Option Kit (498K14620). Needed when using any of the optional tape drives (36 track, 4mm, or QIC) or hard drive (36GB hard drive).	\$352	\$0	\$352		
	2 Meter cable, required for connections of existing 36 track tape drive to X86 controller.					

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE
	Required with WLG (4 mm Tape Drive) for connection to the first SE SCSI port on NC4 (Dual SE SCSI Card) card in DFE.					
MII-AUI	MII/AUI Converter Option (98K59610)	N/C				
	Required for thick E-Net environments					
	Not available for DPCNTRL-1, DPCNTRL-2, DPCNTRL-3, DPCNTRL-4, or X86 Controller.					
LCDSKIT	SCSI Connectivity Option Kit / LCDS Conversions (498K13200)	N/C				
	Available only for DP-CNTL6, required for connection of X86QIC and WLG with DocuSP 50.xx.xx or higher.					
IPS / NPS Decomposer to LCDS Enablement						
INPS-EXTA	DocuPrint EPS IPS & NPS Enablement addition to existing LCDS system, External 73 Gb Disk Drive (WLH), IPS & NPS Software & Documentation Kit (NRN), Adobe Type 1 Fonts (2U2), Dual/Tri Mode Enabler (301K05985)	\$20,150	\$0	\$20,150		
	Requires LCDS Decomposer (DP2KLPS or LCDSSW-NC).					
	Not available for X86 Controller.					
IPDS Enablement to LCDS or IPS/NPS Decomposer						
IPDSSW3	DocuPrint EPS IPDS Enablement, IPDS Software & Documentation Kit (YHP & 301K16832)	\$20,150	\$0	\$20,150		
	Requires DocuSP 42.05.xx or higher software for SunBlade Controller.					
	Requires DocuSP 50.xx or higher for X86 Controller.					
	DSK-OVRRRT is not available with IPDSX86NC or IPDSX86SW on DocuSP Software 50.xx					
	Requires IPS Enablement (DP2KIPS or IPSXEPS pre 1/1/03), or IPS/NPS Enablement (DP2KINPS pre 4/15/05) or DP2KINPSA post 4/15/05.					
	Requires LCDS Decomposer (DP2KLPS, LCDSSW-NC, or LCDSSWNC).					
	LCDS Decomposer does not include FSL editor/compiler. See Field Notification memo dated 10/1/2001 for further information.					
LCDS Enablement to IPS/NPS Decomposer						
LCDSSW1	DocuPrint EPS LCDS Decomposer, Software, and Documentation, addition to existing IPS or NPS system (NCU, 301K11443)	\$20,150	\$0	\$20,150		
	Requires NPS Enablement (DP2KNPS or NPSXEPS pre 1/1/03), or IPS Enablement (DP2KIPS or IPSXEPS pre 1/1/03), or IPS/NPS Enablement (DP2KINPS pre 4/15/05) or DP2KINPSA post 4/15/05.					
	LCDS Decomposer does not include FSL editor/compiler. See Field Notification memo dated 10/1/2001 for further information.					
	Controller Optional Accessories and Kits for DocuPrint EPS Upgrades/MTIs only					
PP8	Peripheral Cabinet Conversion Kit	\$5,405	\$161	\$5,244		

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

	The Peripheral Cabinet Conversion Kit (PP8) is only available for existing LPS DP180, DP96, 4635, and 4135 solutions which have the Peripheral Cabinet (PERCAB / PERCAB1).					
	The LPS Peripheral Cabinets (PERCAB / PERCAB1) are NOT available/valid for the DP2K / EPS Solutions and must be converted by utilizing the Peripheral Cabinet Conversion Kit (PP8).					
	Not available for X86 Controller.					
DocuPrint InLine Edge Stapler						
INL-STPLR	DocuPrint InLine Stapler, 75 sheet	\$31,303	\$3,093	\$28,210		
Core Elements: (version 00)						
InLine Stapler 75 (PYG), InLine Stapler Ship Kit (498K05981)						
	Requires Programmable Bypass Transport: D5L for DP2K 155 & 180 families, or H8V for DP2K 100, 115, & 135 families.					
	Requires DocuSP 3.61.08 or higher and if combined with IPS / NPS software must have 8.0 version or higher. The SCST software level must be 2.02.					
	Requires job set recovery. For any DP2K orders where LPS is the datastream, job set recovery must be ordered through XSIS.					
HighLight Color Price List						
Equipment Sale and Systems Services						
HighLight Color: Equipment Sale						
Market Code/	Purchase Price					
Product Code	Description					
HighLight Color						
HighLight Color Publisher 180 PPM						
DocuTech HighLight Color Publisher 180, Standard Configurations						
	IMPORTANT: Working configuration requires the following components:					
	- HLC Publisher 180 Printer Module					
	- HLC SW2 Operating System Software					
	- HLCINT2 Interposer					
	- HLCBYPAS or HLCFIN output devices					
	- One Color Material Starter Kit (see below)					
	- Print Quality Maintenance Cart or CCU Cart (see below)					
	- HLCCTLP DocuSP Controller					
	- HLC180PM Printer Speed Enabler					
	Purchase prices do not include the price of the required option(s).					
HLC180	DocuTech HighLight Color Publisher 180 Base System	\$315,851	67,250	\$248,601		
Core Elements (version 00):						

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

Technology | Document Management | Consulting Services

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51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

	Printer Image Output Terminal (PYW), HighLight Color Electric Module (VDC), Server License (EAK), Dual Power Cord Kit (98K72690), DocuTech 180 Product ID Kit (498K08790), Sample Tray Kit (497K02630)					
HLC5W2	DocuTech HighLight Color Publisher 180 DocuSP Software and Document Ship Kit (301K18220), and Operating Systems License (WLN)	\$60,450	\$0	\$60,450		
HLCINT2	2 Tray Interposer (6PC)	\$21,158	\$3,879	\$17,279		
ANV	Stapler Fin, Punch, Inserter	6,599	1,612	4,987		
CF495DUP	CF495 Printer	403,000	130,975	272,025		
CTB	Expansion Kit	907	0	907		
CAH	256MB Memory Opt	715	162	553		
CAR	Integrated Fin	999	144	855		
DT155-180	Speed Up 155-180Ppm	50,375	0	50,375		
ADDYELLOW	Yellow Starter Kit	5,037	0	5,037		
DocuTech HighLight Color Publisher Required Accessories (choose 1 Finisher)						
HLCBYPAS	Binder, Finisher/ByPass Transport (2VF)	\$33,147	\$1,914	\$31,233		
HLCFIN	Binder, Finisher (0VF)	\$23,676	\$1,511	\$22,165		
HighLight Color 180 PPM & 155 PPM						
DocuTech HighLight Color 180, 155 Standard Configurations						
	IMPORTANT: Working configuration requires the following components:					
	- HLC180, or HLC155 Printer Module					
	- HLC5W2 Operating System Software					
	- One Feeder/Stacker and Data Stream Software (see below)					
	- One Color Material Starter Kit (see below)					
	- Print Quality Maintenance Cart or CCU Cart (see below)					
	- HLCCTL7 DocuSP Controller					
	- HLC180PM or HLC155PM Printer Speed Enabler					
	Purchase prices do not include the price of the required option(s).					
HLC180	DocuTech HighLight Color 180 Base System	\$315,851	\$67,251	\$248,600		
Core Elements (version 00):						
	Printer Image Output Terminal (PYW), HighLight Color Electric Module (VDC), Server License (VEN), Dual Power Cord Kit (98K72690), DocuTech 180 Product ID Kit (498K08790), Sample Tray Kit (497K02620)					
HLC155	DocuTech HighLight Color 155 Base System	\$261,295	\$75,915	\$185,380		
Core Elements (version 00):						

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

Technology | Document Management | Consulting Services

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SIN	Payment Plans:	Bill Code	Min	MAX		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE
	Printer Image Output Terminal (PYW), HighLight Color Electric Module (VDC), Server License (VEL), Dual Power Cord Kit (98K72690), DocuTech 155 Product ID Kit (498K08800), Sample Tray Kit (497K02620)					
HLCSW2	DocuTech HighLight Color 180 & 155 DocuSP Software and Document Ship Kit (301K18220), and Operating Systems License (WLN)	\$60,450	\$0	\$60,450		
HighLight Color 128 PPM						
DocuTech HighLight Color 128 Standard Configurations						
	IMPORTANT: Working configuration requires the following components:					
-	HLC128 Printer Module					
-	HLCSW1 Operating System Software					
-	One Feeder/Stacker and Data Stream Software (see below)					
-	One Color Material Starter Kit (see below)					
-	Print Quality Maintenance Cart or CCU Cart (see below)					
-	HLCCTL7 DocuSP Controller					
-	HLC128PM Printer Speed Enabler					
	Purchase prices do not include the price of the required option(s).					
HLC128	DocuTech HighLight Color 128 Base System	\$184,725	\$52,491	\$132,234		
Core Elements (version 00):						
	Printer Image Output Terminal (PYW), HighLight Color Electric Module (VDC), Server License (VEK), Dual Power Cord Kit (98K72690), DocuTech 128 Product ID Kit (498K08810), Sample Tray Kit (497K02620)					
HLCSW1	DocuTech HighLight Color 128 DocuSP Software and Document Ship Kit (301K18220), and Operating Systems License (WLN)	\$45,337	\$0	\$45,337		
DocuTech HighLight Color 180, 155, 128 Required Accessories						
HighLight Color Feeder/Stacker and Data Stream Required Accessories (must select 1 of 3)						
FDSTIPDS	Feeder / Stacker and IPDS Enablement: Inverter Feeder Stacker Output Module (1VW), Feeder Stacker Output Module (9VV), IPDS Software and Documentation Kit (301K15664), IPDS Software License (YHP)	\$60,450	\$8,060	\$52,390		
FDSTLCDS	Feeder / Stacker and LCDS Enablement: Inverter Feeder Stacker Output Module (1VW), Feeder Stacker Output Module (9VV), LCDS Font and Documentation Kit (301K11443), LCDS Software License (NCU)	\$60,450	\$8,060	\$52,390		
FDSTPS	Feeder / Stacker and PostScript Enablement: Inverter Feeder Stacker Output Module (1VW), Feeder Stacker Output Module (9VV)	\$40,300	\$8,060	\$32,240		
DocuTech HighLight Color 180, 155, 128 and DocuTech HighLight Color Publisher 180 Required Accessories						
(1) HighLight Color Materials Starter Kit Selections Required Accessories (must select 1 of the following)						
RED1	Red Materials Starter Kit (498K09380), Customer Changeable Unit Developer Kit (VNU)	N/C				

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

Technology | Document Management | Consulting Services

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51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

HLCBLUE1	Blue Materials Starter Kit (498K09400), Customer Changeable Unit Developer Kit (VNU)	N/C				
HLCGREEN1	Green Materials Starter Kit (498K08860), Customer Changeable Unit Developer Kit (VNU)	N/C				
HLCROYAL	Royal Blue Materials Starter Kit (498K12160), Customer Changeable Unit Developer Kit (VNU)	N/C				
HLCCARD	Cardinal Materials Starter Kit (498K13660), Customer Changeable Unit Developer Kit (VNU)	N/C				
HLCCYAN	Cyan Materials Starter Kit (498K14150), Customer Changeable Unit Developer Kit (VNU)	N/C				
HLCMAG	Magenta Materials Starter Kit (498K15340), Customer Changeable Unit Developer Kit (VNU)	N/C				
(2) HighLight Color Carts Required Accessories (must select 1 of 2)						
	If ordering single HighLight Color Material Starter Kit, Maintenance Cart should be selected.					
	If ordering multiple HighLight Color Material Starter Kits, CCU Cart should be selected.					
	When ordering multiple HighLight Color Material Starter Kits, additional CCU Carts (RTH, see below) are required.					
	If additional HighLight Color Material Starter Kits are ordered, Customer is required to purchase: a) if Customer has MAINTCART, two (or more) Carts (RTH), one Cart for the base color, the incremental Cart(s) for the additional color(s); b) if Customer has CCUCART, one Cart (RTH) for each additional color.					
CCUCART	Customer Changeable Unit Cart (RTH)	\$2,518	\$0	\$2,518		
MAINTCART	Print Quality Maintenance Cart (497K02350)	\$352	\$0	\$352		
DocuTech HighLight Color 180, 155, 128 and DocuTech HLCR Publisher 180 Additional Color Kits Optional Accessories						
	When ordering multiple HighLight Color Kits, additional CCU Carts (RTH, see below) are required.					
	A) If Customer has MAINTCART, two (or more) Carts (RTH) are required, one Cart for the base color, the incremental Cart(s) for the additional color(s); B) If Customer has CCUCART, one Cart (RTH) is required for each additional color.					
ADDRED	Additional HighLight Color kit: Red Materials Starter Kit (498K09380), CCU Developer Kit (VNU)	\$5,037	\$0	\$5,037		
ADDBLUE	Additional HighLight Color kit: Blue Materials Starter Kit (498K09400), CCU Developer Kit (VNU)	\$5,037	\$0	\$5,037		
ADDGREEN	Additional HighLight Color kit: Green Materials Starter Kit (498K08860), CCU Developer Kit (VNU)	\$5,037	\$0	\$5,037		
ADDROYAL	Additional HighLight Color kit: Royal Blue Materials Starter Kit (498K12160), CCU Developer Kit (VNU)	\$5,037	\$0	\$5,037		
ADDCARD	Additional HighLight Color kit: Cardinal Materials Starter Kit (498K13660), CCU Developer Kit (VNU)	\$5,037	\$0	\$5,037		

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX	
51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE
ADDCYAN	Additional HighLight Color kit: Cyan Materials Starter Kit (498K14150), CCU Developer Kit (VNU)	\$5,037	\$0	\$5,037	
ADDMAG	Additional HighLight Color kit: Magenta Materials Starter Kit (498K15340), CCU Developer Kit (VNU)	\$5,037	\$0	\$5,037	
DocuTech HighLight Color 180, 155, 128 and DocuTech HighLight Color Publisher 180 Optional Accessories					
3VW	Middle Module Feeder/Stacker	\$23,630	\$0	\$23,630	
	Maximum of two Middle Module Feeder/Stackers (3VW) without Programmable Bypass Transport (D5L)				
	Maximum of one Middle Module Feeder/Stacker (3VW) with Programmable Bypass Transport (D5L)				
	Not available for DT HLC Publisher (HLCP180) configurations.				
IPDSSW1	IPDS Software License (YHP), and Documentation Kit (301K15664), addition to existing PostScript system	\$20,150	\$0	\$20,150	
	Only needed for existing Configurations which have Feeder / Stacker with Postscript enablement (FDSTPS) or Feeder / Stacker with LCDS enablement (FDSTLCDS) and wish to add IPDS enablement.				
	Not available for DT HLC Publisher (HLCP180) configurations.				
ISW1	LCDS Software License (NCU), and Documentation Kit (301K11443), addition to existing PostScript system	\$20,150	\$0	\$20,150	
	Only needed for existing Configurations which have Feeder / Stacker with Postscript enablement (FDSTPS) or Feeder / Stacker with IPDS enablement (FDSTIPDS) and wish to add LCDS enablement.				
	Not available for DT HLC Publisher (HLCP180) configurations.				
D5L	Programmable Bypass Transport	\$13,601	\$0	\$13,601	
	Requires a system with no more than one Middle Module Feeder/Stacker (3VW)				
	Not available for DT HLC Publisher (HLCP180) configurations.				
DTSTACK	DocuTech High Capacity Stacker (POF), Nationalization Kit (650K07131)	\$14,568	\$1,723	\$12,845	
	Requires HLCBYPAS for HLCP180 configurations.				
DTSTACK2	2ND High Capacity Stacker (POF), Nationalization Kit (650K07131)	\$14,568	\$1,723	\$12,845	
	Requires HLCBYPAS for HLCP180 configurations.				
VIGROUPB	FreeFlow™ VI Interpreter Software and License (NWR)	\$10,075	\$5,038	\$5,037	
	One license per print engine.				
	Requires DocuSP 3.1 or higher.				
P4T	7 x 10 Enhanced Feeding Processor	\$4,679	\$0	\$4,679	
	Not available for DT HLC Publisher (HLCP180) configurations.				
NWT	FreeFlow™ VI Designer Software and License	\$3,521	\$0	\$3,521	
TAPE-CL	Tape Client Enablement for off-line printer (UVC)	\$2,619	\$252	\$2,367	
	Requires FDSTIPDS, FDSTLCDS or FDSTPS and LCDSSW1 and at least one tape drive (NDN).				
	Not available for DT HLC Publisher (HLCP180) configurations.				
	Customer Changeable Unit (CCU) Cart	\$2,518	\$0	\$2,518	

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

Technology | Document Management | Consulting Services

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51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

	If additional HighLight Color Martial Starter Kits are ordered, Customer is required to purchase: a) if Customer has MAINTCART, two Carts (RTH), one Cart for the base color, the second Cart for the additional color; b) if Customer has CCUCART, one Cart (RTH) for the additional color.					
INIKIT	Gated Page Sync INI Improvement Kit (498K13680)	N/C				
	Not available for DT HLC Publisher (HLCP180) configurations.					
98K06472	IOT Heat Vent Kit	N/C				
498K15460	High Altitude Kit	N/C				
DocuTech HighLight Color 180, 155, 128 Upgrade Accessories						
128-180UP	DocuTech HighLight Color 128 Upgrade to 180 Base Systems, 180 PPM License (VEN), Product ID kit (498K08790)	\$151,125	\$20,150	\$130,975		
128-155UP	DocuTech HighLight Color 128 Upgrade to 155 Base Systems, 155 PPM License (VEL), Product ID kit (498K08800)	\$75,562	\$15,112	\$60,450		
155-180UP	DocuTech HighLight Color 155 Upgrade to 180 Base Systems, 180 PPM License (VEN), Product ID kit (498K08790)	\$70,525	\$10,075	\$60,450		
DocuTech HighLight Color Publisher Controller Standard Configuration						
	IMPORTANT: Working configuration requires the following mainframes:					
-	DT HLC Publisher Printer and Required Accessories (see above) AND					
-	HLCCTLP DocuSP Controller with					
-	Printer Speed Enabler to match Printer Speed					
HLCCTLP	DocuSP Controller	\$42,315	\$7,556	\$34,759		
Core Elements: (version 00)						
	Sun™ W1100z, single 2.2 Ghz processor w/ 2 Gb Memory, 80 Gb SATA2 Drive, AOpen Combo CD-RW / DVDROM Drive, XRX-100 Graphics Card, three PDCIMUB Boards, Network Interface Cards, Pigtail Cable Assembly, Keyboard, Mouse and Pad (CAA), Controller Stand (BPM), 17" Color Flat Panel Monitor (AAR), Power Strip Kit (98K73120), and 6 Meter IOT Cable Kit (quantity 2) (498K02480), Cable Clamp Kit (498K11500), Publisher Product ID Label Kit (096P13500)					
	Requires DocuSP 51.xx.xx or higher.					
Printer Speed Enablers, Must Select the one which matches Printer Speed						
HLC180PM	Printer Speed Enabler for HLCP180 (96P11690)	N/C				
DocuTech HighLight Color Controller Standard Configuration						
	IMPORTANT: Working configuration requires the following mainframes:					
-	DT HLC Printer and Required Accessories (see above) AND					
-	HLCCTL7 DocuSP Controller with					
-	Printer Speed Enabler to match Printer Speed					
HLCCTL7	DocuSP Controller	\$42,315	\$7,557	\$34,758		
Core Elements: (version 00)						

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GSA PRICE LIST

GSA Contract # GS-25F-0062L

October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX	
51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE

	Sun™ W1100z, single 2.2 Ghz processor w/ 2 Gb Memory, 80 Gb SATA2 Drive, AOpen Combo CD-RW / DVDROM Drive, XRX-100 Graphics Card, three PDCiMUB Boards, Network Interface Cards, Pigtail Cable Assembly, Keyboard, Mouse and Pad (CAA), Controller Stand (BPM), 17" Color Flat Panel Monitor (AAR), Power Strip Kit (98K73120), and 6 Meter IOT Cable Kit (quantity 2) (498K02480), Cable Clamp Kit (498K11500), Product ID Label Kit (096P13389)				
	Requires DocuSP 51.xx.xx or higher.				
Printer Speed Enablers, Must Select the one which matches Printer Speed					
HLC180PM	Printer Speed Enabler for HLC180 (96P11690)	N/C			
HLC155PM	Printer Speed Enabler for HLC155 (96P11689)	N/C			
HLC128PM	Printer Speed Enabler for HLC128 (96P11688)	N/C			
Controller Optional Accessories and Kits					
	Optional Accessories available for both Sun™ W1100Z and Sun Blade™ Controllers unless otherwise stated.				
DP2KONL	On-Line Control Module (GVG), Mounting Bracket (498K03190)	\$10,948	\$773	\$10,175	
	Not available for Sun™ W1100Z Controller (HLC-CTL6, HLCCTL6, HLCCTL7, HLCCLTLP).				
ONLINE-P	On-line Module/CUP Board/Passive (WNU), Mounting Enabler Kit (498K03190)	\$10,780	\$705	\$10,075	
	Available only for HLC-CTL6, HLCCTL6, HLCCTL7.				
WLF	QIC Tape Drive	\$2,518	\$0	\$2,518	
	Not available for HLCCTLP configurations.				
WLG	12-24 Gb, 4 mm Cartridge Tape Drive	\$1,914	\$0	\$1,914	
DSK-OVRT	Disk Overwrite Feature License (RDU), Software and Documentation Kit (301K12441)	\$1,002	\$0	\$1,002	
	Must be running DocuSP 4.1 software or higher.				
MPC	SCSI Converter, SE/DIFF	\$755	\$0	\$755	
	Not available for HLCCTLP configurations.				
SCSICARD	Dual Ultra 320 SE/LVD SCSI Card Kit (498K14630)	\$554	\$0	\$554	
	Required for use with external SCSI devices, like WLG (12-24 Gb, 4mm Cartridge Tape Drive).				
	Available only for HLCCTLP configurations.				
IMPOSITN	Imposition Feature License (NCP)	\$503	\$0	\$503	
	Must be running DocuSP 3.6 software or higher.				
SCSI-20	SCSI Cable Kit, 20 meter (98K81440)	\$372	\$10	\$362	
	Not available for HLCCTLP configurations.				
SCSI-10	SCSI Cable Kit, 10 meter (98K81430)	\$282	\$10	\$272	
	Not available for HLCCTLP configurations.				
SCSI-5	SCSI Cable Kit, 5 meter (98K81420)	\$231	\$10	\$221	
	Not available for HLCCTLP configurations.				

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX		
51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

CABLEKIT1	VHDCI SCSI Cable Option Kit (498K14620). Needed when using any of the optional tape drives (36 track, 4mm, or QIC) or hard drive (36GB hard drive).	\$352	\$0	\$352		
	· 2 Meter cable required with MPC and NDN and one of SCSI-5, SCSI-10, or SCSI-20 for connection to the first SE SCSI port on X2222A card in HighLight Color Controller.					
	· Required with H8Y and R3P to connect to the second SE SCSI port on X2222A card in HighLight Color Controller.					
FLDRIVE	External USB Floppy Drive Kit (498K09010)	\$100	\$0	\$100		
	· Includes external USB Floppy Drive, cable and instructions.					
LCDSKIT	SCSI Connectivity Option Kit / LCDS Conversions (498K13200)	N/C				
	· Available only for HLC-CTL6, HLCCTL6, HLCCTL7.					
DocuPrint InLine Edge Stapler						
INL-STPLR	DocuPrint InLine Stapler, 75 sheet	\$31,303	\$3,093	\$28,210		
Core Elements: (version 00)						
InLine Stapler 75 (PYG), InLine Stapler Ship Kit (498K05981)						
	· Requires Programmable Bypass Transport: D5L for DT HLC 128, 155, & 180 families.					
	· Requires DocuSP 42.xx or higher. The SCST software level must be 2.02.					
SquareFold Booklet Maker Standard Configuration						
	· SQFBM is compatible with the following Publishers: HLCP180.					
	· When SQFBM is used with a HLCP180 the following MUST be provided: HLCBYPAS					
	· 6 Stapler cartridges are shipped with SQFBM, plus two full cartridges (one in each stapler).					
SQFBM	SquareFold Booklet Maker Standard Configuration	\$49,367	\$2,519	\$46,848		12/01/06
	Folder/Trimmer (H8E), Collator/Stapler (H9E), SquareFold Module (NKW), Nationalization Kit - US (650K11520)					
Distributed Publishing and Printing Family of Products						
4110 Enterprise Printing System / 4590 Enterprise Printing Systems						
	· IMPORTANT: Requires an EPSCNTRL mainframe Controller.					
	· Orders displayed on this price list are processed in SPA.					
4110EPS	4110 Enterprise Printing System	\$49,720	\$23,324	\$26,396		
	Xerox 4110 Enterprise Printing System (AKG), User Interface (ANU), Right Side UI Mounting Kit (498K10691), Bypass Tray (498K10741) and Nationalization Kit (650K26940)					
4590EPS	4590 Enterprise Printing System	\$43,090	\$21,631	\$21,459		
	Xerox 4590 Enterprise Printing System (AKF), User Interface (ANU), Right Side UI Mounting Kit (498K10691), Bypass Tray (498K10741), and Nationalization Kit (650K26940)					
4110EPS / 4590EPS	Required Accessories					
	Required Accessory - You MUST choose ONE of the following:					

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX	
51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE
EPSW	4590/ 4110 EPS Operating System Software and Customer Documentation Kit (650K26931) and Operating System Software License (BRL)	\$8,060	\$0	\$8,060	
	Required Accessory – You MUST choose ONE of the following:				
ANV	4110/4590 Staple Finisher with 2/3 Hole Punch and Post-process Inserter (ANV)	6,599	1,612	4,987	
ANX	4110/4590 Booklet Finisher with 2/3 Hole Punch and Post-process Inserter (ANX)	\$11,888	\$2,922	\$8,966	
	Required Accessory – You MUST choose ONE of the following:				
4110BYPAS	Bypass Chute (497K02520)	\$352	\$0	\$352	
4110HCF1	High Capacity Feeder (ACH) with Wing Table (498K10700)	\$2,518	\$0	\$2,518	
	4110EPS / 4590EPS Optional Accessories				
APA	Z-Fold / C-Fold Unit for 4110/4590 EPS Finishers	\$5,742	\$1,612	\$4,130	
VIGROUPA	FreeFlow™ VI Interpreter Software and License (NWR)	\$5,037	\$2,519	\$2,518	
	· Each license is priced individually.				
	· Requires DocuSP 5.0 or higher.				
N/A/T	FreeFlow™ VI Designer Software and License	\$3,521	\$0	\$3,521	
JREKIT	Data Security Kit (498K11490)	\$1,002	\$0	\$1,002	
498K10840	Mobility Plate	N/C			
EPSCNTRL	4110EPS / 4590EPS FreeFlow™ DocuSP Sun Ultra 20 x86 Controller	\$11,485	\$3,022	\$8,463	
	1 GB of Memory and 80 GB Hard Drive which includes 15 inch LCD Monitor (AYM) and Power Strip (098K73120)				
	EPSCNTRL (FreeFlow™ DocuSP Sun Ultra 20 x86 Controller) Required Accessories				
	Required Accessory – You MUST choose ONE of the following				
	· Must select the one, which matches the printer.				
4110ENABL	4110 Controller Licensing Enablement with Label (96P12254)	N/C			
4590ENABL	4590 Controller Licensing Enablement with Label (96P12255)	N/C			
	EPSCNTRL (FreeFlow™ DocuSP Sun Ultra 20 x86 Controller) Optional Accessories				
IPDSW	IPDS Software License (YHP), IPDS Software & Documentation Kit (301K17660)	\$9,571	\$2,015	\$7,556	
	· Available for EPSCNTRL.				
LCDSSW	LCDS Software License (NCU), LCDS Font & Document Kit (301K11443)	\$9,571	\$2,015	\$7,556	
	· Available for EPSCNTRL.				
DSK-OVRT	Disk Overwrite License (RDU), Disk OverWrite Software & Documentation Kit (301K12442)	\$1,002	\$0	\$1,002	
	· Available for EPSCNTRL.				
	· Requires DocuSP Software 5.0 or higher.				
SCSICARD	Dual Ultra320 SE/LVD SCSI Card Kit (498K14630)	\$554	\$0	\$554	
SITN	Imposition Feature License (NCP)	\$503	\$0	\$503	

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE

	Available for EPSCNTRL.				
	Requires DocuSP Software 5.0 or higher.				
CABLEKIT1	VHDCI / HD-68 SCSI Cable Option Kit (498K14620)	\$352	\$0	\$352	
EPSTAND	Controller Stand for EPSCNTRL x86 Controller (BAY)	\$302	\$0	\$302	
	Available for EPSCNTRL.				
Wide Format Price List					
DC6KCABLE	673 (1HE) and Enablement Kit (673K80642)	\$2,267	-\$6,649	\$8,916	
Optional Accessories – May Choose Any Of The Following					
30G	Data Shuttle	\$745	\$0	\$745	SOT
3030STK	Document Stacker (98K19570)	\$226	\$56	\$170	
3040	3040 Engineering Copier (EH1) w/Enablement Kit (673K80642)	\$13,596	\$3,400	\$10,196	
Optional Accessories – May Choose Any Of The Following					
3050STK	Document Stacker (98K19570)	\$230	\$0	\$230	
6204 Printers/Copiers					
6204WFCP	6204, Wide Format Copier/Printer, 1 Roll (version 02) (WDF), English Nationalization Kit (650S39500), Print Tray Kit (498K13241), 1 Gb Memory Kit (498K13411)	\$16,573	\$3,860	\$12,713	12/01/06
Optional Accessories – May Choose Any Of The Following					
6204DRWR	6204 Second Roll Drawer Upgrade (W56)	\$1,309	\$327	\$982	
6204PS	6204 Post Script Feature Key (W54)	\$1,108	\$277	\$831	
6204STN	6402 Scan To Net Feature Key (W00)	\$1,309	\$327	\$982	
62045D	62045Dspeed Upgrade (W60)	\$1,511	\$378	\$1,133	
6204STRAY	6204 Scanner Catch Tray (498K13250)	\$302	\$76	\$226	
6204WFP	6204, Wide Format Printer, 1 Roll (version 02) (WDK), English Nationalization Kit (650S39500), Print Tray Kit (498K13241), 1 Gb Memory Kit (498K13411)	\$12,845	\$3,022	\$9,823	
Optional Accessories – May Choose Any Of The Following					
6204DRWR	6204 Second Roll Drawer Upgrade (W56)	\$1,309	\$327	\$982	
6204PS	6204 Post Script Feature Key (W54)	\$1,108	\$277	\$831	
62045D	62045Dspeed Upgrade (W60)	\$1,511	\$378	\$1,133	
Synergix Print System 510dp and Options					
Customers are required to have 220V Power to run 10D's at rated speed.					
SYPS5101	Synergix Print System 510dp - 1 Drawer (MDH/G), SPS 510DP Nat Kit (650S38300)	\$13,399	\$3,214	\$10,185	
Optional Accessories – May Choose Any Of The Following					
CNTRLMNTA	WF Controller Mounting Kit (675K32490)	\$94	\$0	\$94	
BYPASSKIT	510dp Manual Sheet Bypass Shelf Kit (WUN) (7 th gen. Color)	\$352	\$88	\$264	
UNIVFOLD2	Universal Folder (PCC)	\$22,668	\$0	\$22,668	01/19/06

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

Technology | Document Management | Consulting Services

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SIN	Payment Plans:	Bill Code	Min	MAX		
51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE
2DRWRBLUE	2 ND DRAWER (BLUE) Upgrade for 510 Synergix Print System: 2 nd Drawer Feature Kit (MHP), Drawer (497K01751)	\$2,644	\$0	\$2,644		
3DRWRBLUE	3rd DRAWER (BLUE) Upgrade for 510 Synergix Print System: 3rd Drawer Feature Kit (NNE), Drawer (497K01751)	\$2,644	\$0	\$2,644		
SYDRAWER2	Synergix Print System Drawer2 Upgrade Kit, 2 nd . Drawer Feature Key Kit (MHP), Drawer Hardware Kit (497K02320)	\$2,644	\$1,133	\$1,511		
SYDRAWER3	Synergix Print System Drawer3 Upgrade Kit, 3 rd Drawer Feature Key Kit (NNE), Drawer Hardware Kit (497K02320)	\$2,644	\$1,133	\$1,511		
SY5TO7D	Synergix Print System 5 to 7 D/A1/min speed key (MHT)	\$1,133	\$0	\$1,133		
SY5TO10D	Synergix Print System 5 to 10 D/A1/min Speed Key (MHV), 220V Power Cord (675K10380)	\$3,022	\$0	\$3,022		
SY7TO10	Synergix Print System 7 to 10 D/A1 / min Speed Key, 10D Speed Feature Key Kit (MHU), 220V Power Cord (675K10380)	\$1,889	\$0	\$1,889		
SY510STKR	High Capacity Stacker 1000 (NCD)	\$1,511	\$0	\$1,511		
510STKR	High Capacity Stacker 1000 (GVD)	\$1,511	\$0	\$1,511		
	Universal Second Bin. Increases folded print capacity by 100 E/Ao prints	\$1,133	\$0	\$1,133		
6030 & 6050 Printers/ Copiers						
6030WFP	6030 6D, 2 Roll, Wide Format Printer (TTW), Nationalization Kit (650S37120)	\$22,215	\$5,214	\$17,001		
Required Accessories - Must choose Only One of the following						
60XXTRAY	Printer Catch Tray (498K08090)	\$377	\$0	\$377		
60XXHCS	High Capacity Stacker (UHE)	\$1,511	\$0	\$1,511		
60XXGFI	Printer GFI Interface (UEV)	\$75	\$0	\$75		
NOTRAY	No Tray Option (497K02250)					
Optional Accessories - May Choose Any Of The Following						
CNTRLMNTB	WF Controller Mounting Kit (675K32480)	\$94	\$0	\$94		
60XXPMSI	Printer MultiSheet Inserter (TUE, 498K07630)	\$1,737	\$0	\$1,737		
60XXPM256	Printer Memory 256MB (498K07670)	\$226	\$0	\$226		
60XXPM512	Printer Memory 512MB (498K07680)	\$453	\$0	\$453		
60XXVPI	VPI Interface (UEU)	\$1,889	\$0	\$1,889		
6030WFCP	6030 6D, 2 Roll, Wide Format Copier & Printer (TTY), Nationalization Kit (650S37140), Scanner Catch Tray (498K07980)	\$33,569	\$7,878	\$25,691		
Required Accessories - Must choose Only One of the following						
60XXTRAY	Printer Catch Tray (498K08090)	\$377	\$0	\$377		
60XXHCS	High Capacity Stacker (UHE)	\$1,511	\$0	\$1,511		
60XXGFI	Printer GFI Interface (UEV)	\$75	\$0	\$75		
NOTRAY	No Tray Option (497K02250)					

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GSA PRICE LIST

GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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For further XEROX product information visit www.XEROX.com

SIN	Payment Plans:	Bill Code	Min	MAX		
51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

Optional Accessories – May Choose Any Of The Following						
CNTRLMNTB	WF Controller Mounting Kit (675K32480)	\$94	\$0	\$94		
60XXPM256	Printer Memory 256MB (498K07670)	\$226	\$0	\$226		
60XXPM512	Printer Memory 512MB (498K07680)	\$453	\$0	\$453		
60XXVPI	VPI Interface (UEU)	\$1,889	\$0	\$1,889		
60XXCPMSI	Copier MultiSheet Inserter (TUE, 498K07640)	\$1,737	\$0	\$1,737		
60XXSTN	MF Scan-to-file Board (TUF)	\$528	\$0	\$528		
60XXSM256	Scanner Memory 256MB (498K07650)	\$226	\$0	\$226		
SCANMEM2	Scanner Memory 256MB (498K07650)	\$226	\$0	\$226		
SCANMEM3	Scanner Memory 256MB (498K07650)	\$226	\$0	\$226		
6050WFCP	6050 9D, 4 Roll, Wide Format Copier	\$39,494	\$9,269	\$30,225		
	& Printer (TUD), Nationalization Kit					
	(650S37141), Scanner Catch Tray					
	(498K07980), Speed Upgrade Kit					
	(498K08560)					
Required Accessories – Must choose Only One of the following						
60XXTRAY	Printer Catch Tray (498K08090)	\$377	\$0	\$377		
60XXHCS	High Capacity Stacker (UHE)	\$1,511	\$0	\$1,511		
60XXGFI	Printer GFI Interface (UEV)	\$75	\$0	\$75		
NOTRAY	No Tray Option (497K02250)	\$0	\$0	\$0		
Optional Accessories – May Choose Any Of The Following						
CNTRLMNTB	WF Controller Mounting Kit (675K32480)	\$94	\$0	\$94		
60XXPM256	Printer Memory 256MB (498K07670)	\$226	\$0	\$226		
60XXPM512	Printer Memory 512MB (498K07680)	\$453	\$0	\$453		
60XXVPI	VPI Interface (UEU)	\$1,889	\$0	\$1,889		
60XXCPMSI	Copier MultiSheet Inserter (TUE, 498K07640)	\$1,737	\$0	\$1,737		
60XXSTN	MF Scan-to-file Board (TUF)	\$528	\$0	\$528		
60XXSM256	Scanner Memory 256MB (498K07650)	\$226	\$0	\$226		
SCANMEM2	Scanner Memory 256MB (498K07650)	\$226	\$0	\$226		
SCANMEM3	Scanner Memory 256MB (498K07650)	\$226	\$0	\$226		
SYNERGIX PRINT SYSTEM 721p AND OPTIONS						
721PT3	Synergix Print System 721 printer	\$47,041	\$14,388	\$32,653		
	(BNB), Nationalization Kit (650K22011)					
Required Accessories – Must choose Only One of the following						
721HCS2	High Capacity Stacker (RFV), High Capacity Stacker Install Kit (675K11180)	\$1,511	\$0	\$1,511		
721CT	721 Catch Tray (498K06730)	\$0	\$0	\$0		
Optional Accessories – May Choose Any Of The Following						
CNTRLMNTB	WF Controller Mounting Kit (675K32480)	\$94	\$0	\$94		
8160CLR Color Printers						
8160CLR	8160 Wide Format Color Printers	\$17,122	\$4,281	\$12,841		

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GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX	
51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE
	(VEU), Includes: 60" Printer, Power Cords, International Quickstart Guides, CD with User Doc, Software Drivers, 60" Media Feed Spindle, 60" Media Take-Up Spindle and 3" Core Media Adaptor. 8160 WFC Stand (498N00411), Setup Roll Media (23R02172).				
Optional Accessories – Must Choose Only One of the following					
DYEKIT	Starter Dye Ink Kit and 16" roll of Photo Glossy media (673N00038)	\$0	\$0	\$0	
PIGMNTKIT	Starter Pigment Ink Kit with 16" roll of Photo Glossy Media (673N00039)	\$0	\$0	\$0	
Optional Accessories – May Choose Any of the following					
HGF	Xrite Spectrodensitometer (HGF)	\$2,972	\$743	\$2,229	
8142CLR Color Printers					
8142CLR	8142 Wide Format Color Printers	\$12,084	\$3,021	\$9,063	
	(VET), Includes: 42" Printer, Power Cords, International Quickstart Guides, CD with User Doc, Software Drivers, 42" Media Feed Spindle, 42" Media Take-Up Spindle and 3" Core Media Adaptor. 8142 WFC Stand (498N00412) Setup Roll Media (23R02172).				
Optional Accessories – Must Choose Only One of the following					
DYEKIT	Starter Dye Ink Kit and 16" roll of Photo Glossy media (673N00038)	\$0	\$0	\$0	
PIGMNTKIT	Starter Pigment Ink Kit with 16" roll of Photo Glossy Media (673N00039)	\$0	\$0	\$0	
Optional Accessories – May Choose Any of the following					
HGF	Xrite Spectrodensitometer (HGF)	\$2,972	\$743	\$2,229	
RIP Software					
RIPWORK	Workstation RIP Software (AGG, 301K16580) Includes: Software CD, with User Doc and Hardware License Key. (For use as a single workstation. A maximum of 3 may be ordered per printer)	\$1,386	\$484	\$902	
RIPSERVER	Server RIP Software (AGH, 301K16590) Includes: Software CD, with User Doc and Hardware License Key. (For use as a single server. You can order a maximum of one per printer)	\$3,521	\$881	\$2,640	
RIPSVRPRO	Pro Server RIP Software (AGK, 301K16600) Includes: Software CD, with User Doc and Hardware License Key. (For use as a single server. You can order a maximum of one per printer)	\$4,528	\$1,132	\$3,396	
Universal Scanner					
UNIVSCAN	Universal Scanner (KF8) , UCopier Interface (PPT), Nationalization Kit (650S37170) (Please Note: Nat Kit contains 1 10 foot firewire cable)	\$10,564	\$2,479	\$8,085	
Required Accessories – Must choose Only One of the following					
SCANSTAND	Universal Scanner Stand (NY6)	\$604	\$0	\$604	
SCANMOUNT	721 Scanner Mounting Kit (498K06740)	\$377	\$0	\$377	
NOTE: Must choose the NOTRAY option					
WFCMCT2	Scanner Compact Catch Tray (PPV)	\$377	\$0	\$377	12/01/06
FLTSTKR	Wide Format Scanner Flat Stacker Tray (BRM)	\$226	\$0	\$226	
WFSCSTKR2	Universal Scanner Flat Stacker (PPU)	SOT			10/01/06
NOTRAY	No Tray Option (497K02250)	\$0	\$0	\$0	

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GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX		
51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

NOTE: Must choose this option if SCANMOUNT is selected						
Optional Accessories – May Choose Any Of The Following						
25FWCBL	Optional 25 Foot Fire Wire Cable (498K03940)	\$15		\$15		
SY4IPS	Synergix Scan System Turbo II-4ips Enablement Key (WL7)	\$2,040	\$0	\$2,040		
WFTURBO3	Turbo 3 Upgrade Kit (LTG) Turbo II key is also required. (Requires SY4IPS)	\$2,191	\$0	\$2,191		
SYCOLOR	Synergix Scan System Color Scan-to-Net Enablement Key (HKC)	\$1,133	\$0	\$1,133		
8825-STN	Synergix Scan System Scan-to-Net Enablement Kit (HKC)	\$1,733	\$0	\$1,733		
Universal ACCXES Controller						
WFCNTRL2	Universal ACCXES Controller (version 01) (YKE-N). Note: (WFCNTRL does not support the 7346 or 7356 scanner. Do not order this controller for systems with these scanners)	\$2,015	\$504	\$1,511		
WFRAS	Acc to WFCNTRL2, WFCNTRL	\$1,470	\$337	\$1,133		
Required Accessories – Must choose Only One of the following						
6204KIT	AccXES Controller Software (V.12.0) for the 6204 Printer (675K53560, 675K53510)	\$2,940	673	\$2,267		
721KIT2	AccXES Controller Software (V.11.1) for the 721p Printer (675K32432, 498K03450)	\$2,266	\$0	\$2,266		
60XXKIT2	AccXES Controller Software (V.11.0) for the 6030/50 Printer (675K43010).	\$2,040	\$0	\$2,040		
510KIT2	AccXES Controller Software (V.11.1) for the 510dp, 8825, 8830 & 8850 Wide Format Printers (675K32432, 498K11990)	\$2,266	\$0	\$2,266		
Optional Accessories – May Choose Any Of The Following						
IMGOW	Image Overwrite Feature Key for AccXES (VNY).	\$751	\$0	\$751		
FINISHKIT	Generic Finisher Serial Cable and USB to Serial adapter (675K26850)	\$75	\$0	\$75		
88XX-APS	PS Enablement Kit (U3C)	\$1,885	\$0	\$1,885		
WFDWF	Accxes AutoCAD DWF Feature Kit (BXW)	N/C	N/C	N/C		
6204APS	PostScript License for 6204 Accxes Systems (BXY)	1,078	247	831		
8825-STN	Synergix Scan System Scan-to-Net Enablement Kit (HKC)	\$1,733	\$0	\$1,733		
SYSTP	Synergix Scan System Scan-to-Print Enablement Kit (NMW)	\$755	\$0	\$755		
8825-ADT	Account Data Tracking (KF9)	\$978	\$0	\$978		
SY50APS	8850 PS Feature Key (KNF)	\$1,885	\$0	\$1,885		
SY510PS	Synergix Print System 510 PostScript Feature Key Kit (MYU)	\$1,889	\$0	\$1,889		
SY721PS	Postscript (NMU)	\$1,889	\$0	\$1,889		
60XXPS	PostScript License (UPV)	\$1,889	\$0	\$1,889		
NETSWITCH	AccXES Controller Ethernet Switch for 6030/6050 products (497K02540)	\$94	\$0	\$94		
XESCAN Scanning Solutions						
XESCAN	XESCAN Scanning Solution Synergix Scanner (PKU), Universal Scanner Stand (NY6), Synergix Scan System UI (KGC), Fireboard Lynx 400 Kit (HHG), Nationalization Kit (650S33840)	\$10,564	\$2,479	\$8,085		
Required Accessories – Must choose Only One of the following						

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GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX	
51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE

STFSAS	XEScan Scan to File Solution SW v1.5 (TKP)	\$604	\$0	\$604	
CRSAS	XEScan Color Reflection Copy Solution SW v1.5 (TKT) and Color Enablement Kit for XEScan (MLK)	\$5,667	\$0	\$5,667	
PCRSAS	XEScan Color Reflection Copy and Printing Solution SW v1.5 (VGT) and Color Enablement Kit for XEScan (MLK)	\$7,934	\$0	\$7,934	
CPCRSAS	XEScan Color Copy & Printing Including HPGL & PS Solution SW v1.5 (VGU), and Color Enablement Kit for XEScan (MLK)	\$11,712	\$0	\$11,712	
Required Accessories – Must choose Only One of the following					
FLTSTKR	Wide Format Scanner Flat Stacker Tray (BRM)	\$226	\$0	\$226	
WFSCSTKR2	Universal Scanner Flat Stacker (PPU)	SOT			10/01/06
WFCMCT2	Scanner Compact Catch Tray (PPV)	\$377	\$0	\$377	12/01/06
NOTRAY	No Tray Option (498K02250)	\$0	\$0	\$0	
Optional Accessories – May Choose Any Of The Following					
SASSPD-2	Speed Enhancement Kit for XEScan (LFT)	\$1,889	\$0	\$1,889	
SASCLR	Color Enablement Kit for XEScan (MLK)	\$2,266	\$0	\$2,266	
W5030 Copier & Printers					
W5030 Products are pre-configured in the VALO (Value Added Logistics Operation) Factory and are Carrier installable.					
For accessory requirements / options / dependencies / exclusions, reference the Optional accessories information below.					
W5030G	WorkCentre 5030 Copier w/DADF, Stand (FLA), Install Kit Instructions (650K27790)	6115	2408	3707	
W5030HG	WorkCentre 5030 Copier w/DADF/HCF (FLB), Install Kit Instructions (650K27790)	6,941	2,454	4,487	
Required Accessory – You MUST Choose One of the Following:					
35OCT	Offset Catch Tray (497K02720)	403	\$403	\$0	
Optional Accessories - You May Choose ANY of the Following:					
35FI	Foreign Interface (498K04320, 498K07700)	176	\$0	\$176	
PWM	256MB EPC Memory Upgrade	\$200	\$0	\$200	
3HOLE	3-Hole Punch (498K10270) Available w/ 35OFCFIN only	\$498	\$0	\$498	
2HOLE	2-Hole Punch (498K04161)	\$498	\$0	\$498	
XASSIST4	Xerox Copier Assistant (498K10430)	\$498	\$0	\$498	
35ENVKIT	Tray 2 Envelope Kit (498K06280) Requires CSE for install	200	\$200	\$200	
WSTPLSHLV	Convenience Stapler (498K08250) and Shelf (498K05031)	\$196.	0	\$196.	
WFAX1	1 Line Embedded Fax Kit (498K16020)	1204	\$247	\$957	
W5030PG	WorkCentre 5030 Printer w/DADF, Stand (FLA), install Kit (650K27790), Left Hand Shelf kit (498K05031), Image Overwrite (498K15920), Firewire (498K07790), CW Print and Fax Service (301K18770), Network Controller (498K16230), 256MB Memory (PWM), Printer Install Kit (GCB)	7,475	2,962	4,513	

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GSA Contract # GS-25F-0062L



October 1, 2006 - September 30, 2007

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SIN	Payment Plans:	Bill Code	Min	MAX	
51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE
W5030PHG	WorkCentre 5030 Printer w/DADF & HCF (FLB), Install Kit (650K27790), Left Hand Shelf kit (498K05031), Image Overwrite (498K15920), Firewire (498K07790), CW Print and Fax Service (301K18770), Network Controller (498K16230), 256MB Memory (PWM), Printer Install Kit (GCB)	8,291	2,998	5,293	
Required Accessory - You MUST Choose One of the Following:					
35OFCFIN	Office Finisher (NCC)	1,561	\$504	\$1,057	
35OCT	Offset Catch Tray (497K02720)	403	\$403	\$0	
Optional Accessories - You May Choose ONE of the Following:					
WSCNPK	Scan Kit (498K15940), IPA Card (498K04831)	\$1,305	\$0	\$1,305	
WFAX1	1 Line Embedded Fax Kit (498K16020)	1204	\$247	\$957	
WSCNFAX1	Scan Kit (498K15940), IPA Card (498K04831), 1 Line Fax Kit (498K16020)	2,473	\$861	\$1,612	
WNTWFAX	Internet Fax (498K15900), Server Fax (498K15930), IPA Card (498K04831)	801	\$0	801	
WSCNTWFAX	Scan Kit (498K15940), IPA Card (498K04831), Internet Fax (498K15900) and Server Fax (498K15930)	2,106	\$0	\$2,106	
Optional Accessories - You May Choose ANY of the Following:					
35ENVKIT	Tray 2 Envelope Kit (498K06280) <i>Requires CSE for install</i>	200	\$200	\$200	
35FI	Foreign Interface (498K04320, 498K07700)	176	\$0	\$176	
W256MEM	256MB EPC Memory Upgrade	200	\$0	\$200	
3HOLE	3-Hole Punch (498K10270) Available w/ 35OFCFIN only	\$498	\$0	\$498	
2HOLE	2-Hole Punch (498K04161)	\$498	\$0	\$498	
XASSIST4	Xerox Copier Assistant (498K10430)	\$498	\$0	\$498	
WCONVSTPL	Convenience Stapler (498K08250)	196		196	
USBKIT	USB Direct Connect (498K02120)	\$251	\$0	\$251	
NWACCTNG	Network Accounting Kit (498K15950)	\$302	\$0	\$302	
SSND21A	SmartSend 2.1 (BAF & EBM)	\$3,927	\$503	\$3,424	
SSNDPR21A	SmartSend Pro 2.1 (BAF & EBN)	\$3,927	\$503	\$3,424	
SCANSTDSW	SE Scan To Desktop SW (301K17680)				
SCANDLXSW	PRO Scan To Desktop SW (301K17700)				
WorkCentre 5050 Copier & Printer					
• WorkCentre 275 is pre-configured in the VALO Factory					
W5050HG	WorkCentre 5050 Copier w/DADF/HCF (FMA), Install Instructions (650K27790)	\$9,073	\$1,552	\$7,521	
Required Accessories - Must choose Only One of the following:					
35OCT	Offsetting Catch Tray (497K02720)	403	\$403	\$0	
55OFCFIN	Office Finisher 2000 Sheet Stapler Stacker (NCC)	\$1,561	\$504	\$1,057	
Optional Accessories - May choose ANY of the following:					
STAPLSHLV	Convenience Stapler & Shelf (498K08250 & 498K05031)	\$287	\$0	\$287	
WCFAX1	1 Line Embedded Fax Kit (498K16020)	\$906	\$0	\$906	
PWM	256MB EPC Memory Upgrade	\$200	\$0	\$200	

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51-58a	Best Value Lease (BVL)	1199	36	60	
51-58	Lease to Ownership Plan (LTOP)	119U	12	60	
51-100	Outright Purchase	1195	N/A	N/A	
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT DATE
35ENVKIT	Tray 2 Envelope Insertion Kit (498K06280) CSE Required for installation	200	\$200	\$200	
35FI	Foreign Interface Kit (498K07700) and Vendor Adaptor (498K04320)	\$176	\$0	\$176	
XASSIST4	Xerox Copier Assistant SW Kit (498K10430)	\$498	\$0	\$498	
2HOLE	2 Hole Punch Kit (498K04161)	\$498	\$0	\$498	
3HOLE	3 Hole Punch Kit (498K10270) Requires 55OFCFIN Finisher	\$498	\$0	\$498	
W5050PHG	WorkCentre 5050 Printer w/DADF/HCF (FMA), Install Instructions (650K27790), Left Hand Shelf Kit (498K05031), Image Overwrite (498K15920), Firewire (498K07790), CW Print and Fax Service (301K18770), Network Controller (498K16230), 256MB Memory (PWM), Printer Install Kit (GCB)	\$10,377	\$1,521	\$8,856	
Required Accessories - Must choose Only One of the following:					
35OCT	Offsetting Catch Tray (497K02720)	403	\$403	\$0	
55OFCFIN	Office Finisher 2000 Sheet Stapler Stacker (NCC)	\$1,561	\$504	\$1,057	
Optional Accessories - May choose Only One of the following:					
WSCNPK	Scan Kit (498K15940), IPA Card (498K04831)	\$1,305	\$0	\$1,305	
WCFAX1	1 Line Embedded Fax Kit (498K16020)	\$906	\$0	\$906	
CNFAX1	Scan Kit (498K15940), IPA Card (498K04831), 1 Line Fax Kit (498K16020)	\$2,210	\$0	\$2,210	
WNTWFAX	Internet Fax (498K15900), Server Fax (498K15930), IPA Card (498K04831)	801	\$0	801	
WSCNTWFAX	Scan Kit (498K15940), IPA Card (498K04831), Internet Fax (498K15900), Server Fax (498K15930)	\$2,106	\$0	\$2,106	
Optional Accessories - May choose ANY of the following:					
CONVSTAPL	Convenience Stapler 50 - sheet (498K08250)	\$226	\$0	226	
USBKIT	USB Direct Connect (498K02120)	\$251	\$0	\$251	
W256MEM	256MB EPC Memory Upgrade (PWM)	200	\$0	\$200	
35ENVKIT	Tray 2 Envelope Insertion Kit (498K06280) CSE Required for installation	200	\$200	\$200	
WSTPLSHLV	Conv Stapler w/Shelf	\$196	0	\$196	
WCONVSTPL	Convenience Stapler	196	0	196	
WFAX1	Embedded Fx-1 Line	1204	247	\$957	
WCSCNFAX1	Scan w/Fax-1 Line	2210	0	\$2210	
35FI	Foreign Interface Kit (498K07700) and Vendor Adaptor (498K04320)	\$176	\$0	\$176	
XASSIST4	Xerox Copier Assistant SW Kit (498K10430)	\$498	\$0	\$498	
2HOLE	2 Hole Punch Kit (498K04161)	\$498	\$0	\$498	
3HOLE	3 Hole Punch Kit (498K10270) Requires 55OFCFIN Finisher	\$498	\$0	\$498	
NWACCTNG	Network Accounting Kit (498K15950)	\$302	\$0	\$302	
SSND21A	SmartSend 2.1 (BAF & EBM)	\$3,927	\$503	\$3,424	
SSNDPR21A	SmartSend PRO 2.1 (BAF & EBN)	\$3,927	\$503	\$3,424	
SCANSTDSW	SE Scan To Desktop SW (301K17680)				
IDLXSW	Pro Scan To Desktop SW (301K17700)				

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GSA Contract # GS-25F-0062L



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<u>SIN</u>	<u>Payment Plans:</u>	<u>Bill Code</u>	<u>Min</u>	<u>MAX</u>		
51-58a	Best Value Lease (BVL)	1199	36	60		
51-58	Lease to Ownership Plan (LTOP)	119U	12	60		
51-100	Outright Purchase	1195	N/A	N/A		
Market Code	Product Description	Purchase Price \$	GSA Discount \$	GSA List Price\$	SOT	DATE

350FCFIN	Office Finisher (NCC)	1,561	\$504	\$1,057		
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XEROX Consumable Supplies

State and Local Price List

Effective Beginning Fiscal Year 2006

(Last updated February 9, 2007)

NET price based on QTY discount

Guidelines:

- 1 State and Local Governments receive "State and Local" Pricing according to their individual fiscal calendars**
- 2 Contact your Supply Account Manager for additional assistance**

3a The following states will receive this pricing effective July 1 2006

Alaska, Arizona, Arkansas, California, Colorado, Georgia, Hawaii, Illinois, Iowa, Kansas, Louisiana, Maine, Minnesota, Mississippi, Montana, Nebraska, Nevada, New Hampshire, North Dakota, Pennsylvania, Puerto Rico, Rhode Island, South Dakota, Tennessee, Utah, Vermont, Washington, West Virginia, Wisconsin, Wyoming, District of Columbia (Excluding City Government)

3b The following state will receive this pricing effective September 1, 2006

Texas

3c The following states will receive this pricing effective October 1, 2006

Alabama, Connecticut, Delaware, Florida, Idaho, Indiana, Kentucky, Maryland, Massachusetts, Michigan, Missouri, New Jersey, New Mexico, New York, North Carolina, Ohio, Oklahoma, Oregon, South Carolina, Virgin Islands, Virginia, Western Pacific Territories

XEROX Consumable Supplies

State and Local Price List

Effective Beginning Fiscal Year 2006

BLACK AND COLOR TONER FOR: COPIERS, PRINTERS, AND FACSIMILE

(Last updated February 9, 2007)

Reorder Number	Product Description	Cartons Per Delivery - Price Per Carton				Units/ Carton
		1-2	3-9	10-24	25+	
6R113**	1050/5050/5052/5053	191	139	111	96	4B
6R135	4235/5046/5335/DCS35	249	220	183	167	2C
6R206	5090/DT135/5090S/5390/5690/4135/4635/6100/6115/6135/6155/ 6180/DP96/DP180/DT180/155/128 HLC	298	270	233	214	3C
6R229	1065/5065/5365	346	237	175	158	5C
6R244	5018/5021/5028/5034/5328/5334/5624/5626/5818/5820/5828/58 30/ BK21	142	125	108	103	2C
6R248	5018/5021/5028/5034/5328/5334/5624/5626/5818/5820/5828/58 30/ BK21 Red	146	146	146	146	1C
6R249	5018/5021/5028/5034/5328/5334/5624/5626/5818/5820/5828/58 30/ BK21 Blue	146	146	146	146	1C
6R257	1012/5012/5014	162	162	162	162	2C
6R258	5100/5800/5885/5895/5890/5900/5990/5995	297	233	193	175	2B
6R287	7041/7042	71	59	56	54	2C
6R296	4850/4890/DP350HC/DP390HC/DP184/DP92C Black	353	307	250	231	6C
6R297	4850/4890/DP350HC/DP390HC/DP184/DP92C Red	895	762	701	686	3C
6R299	4850/4890/DP350HC/DP390HC/DP184/DP92C Green	895	762	701	686	3C
6R301	1075/1090/4050/4090/4450/4650/5388/5680/5892/ DP390/DT90	194	125	97	94	3C
6R340	4220/4230	235	195	183	160	2C
6R355	5380/5385 Red	262	212	198	195	3C
6R356	5380/5385 Blue	262	212	198	195	3C
6R357	5380/5385 Green	262	212	198	195	3C
6R364	5318/5320/5322 Black	151	125	119	114	2C
6R365	5320/5322/5340/5343/5350/5352/5665/5845C/5855C Red	35	35	35	35	1C
6R366**	5320/5322 Blue	35	35	35	35	1C
6R367	5320/5322/5340/5343/5350/5352/5665/5845C/5855C Green	35	35	35	35	1C
6R368	5320/5322/5340/5343/5350/5352/5845C/ 5855C Brown	35	35	35	35	1C
6R379	5312/5314	149	149	149	149	2C
6R396	5337/5340/5350/5343/5352/5665/5837/5845C/ 5855C Black	235	188	166	163	2C
6R718	5760/5765/5790/5799 Black	172	147	140	135	2C
6R719	5760/5765/5790/5799 Cyan	209	181	171	165	2C
6R720	5760/5765/5790/5799 Yellow	209	181	171	165	2C
6R721	5760/5765/5790/5799 Magenta	209	181	171	165	2C
6R726	5345/5355/Bookmark 35	304	241	210	205	2C
6R752	5614	113	113	113	113	2C
6R754	4850/4890/DP350HC/DP390HC/DP184/92C Blue	895	762	701	686	3C
6R755	4850/4890/DP350HC/DP390HC/DP184/92C Cyan	895	762	701	686	3C
6R816	4850/4890/DP350HC/DP390HC/DP184/92C Magenta	895	762	701	686	3C
6R818	5380/5385 Black	311	186	167	163	4C
6R819	4635MX/DP96MX/DP180MX/DP100MX/DP115MX/DP135MX/DP 155MX/DP180MX	599	572	525	435	3C

** Available until current inventory is depleted.

Toners can be combined on a single order for quantity discounts

B=Bottle

C=Container

For supplies ordering please call the Supplies TeleWeb Center (STWC) using the Toll Free Number
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XEROX Consumable Supplies

State and Local Price List

Effective Beginning Fiscal Year 2006

BLACK AND COLOR TONER FOR: COPIERS, PRINTERS, AND FACSIMILE

(Last updated February 9, 2007)

Reorder Number	Product Description	Cartons Per Delivery - Price Per Carton				Units/ Carton
		1-2	3-9	10-24	25+	
6R825	4850/4890/DP350HC/DP390HC/DP184 Cardinal	1096	909	815	774	3C
6R826	4850/4890/DP350HC/DP390HC/DP184/92C Royal	1096	909	815	774	3C
6R827	4850/4890/DP350HC/DP390HC/DP184/92C Ruby	1096	909	815	774	3C
6R828	4850/4890/DP350HC/DP390HC/DP184/92C Violet	1096	909	815	774	3C
6R833	DWC Pro 610	120	107	103	100	1C
6R842	4850/4890/DP350HC/DP390HC/DP184/92C Brown	1096	909	815	774	3C
6R843	DocuColor 40/DocuColor 30 Black	583	488	467	452	4C
6R844	DocuColor 40/DocuColor 30 Cyan	705	594	566	551	4C
6R845	DocuColor 40/DocuColor 30 Yellow	705	594	566	551	4C
6R846	DocuColor 40/DocuColor 30 Magenta	705	594	566	551	4C
6R852	DP377CF/DP420CF	481	449	435	404	3B
6R860	DocuColor 5750/Office 6 Black	138	117	115	108	2C
6R861	DocuColor 5750/Office 6 Yellow	163	144	138	126	2C
6R862	DocuColor 5750/Office 6 Cyan	163	144	138	126	2C
6R863	DocuColor 5750/Office 6 Magenta	163	144	138	126	2C
6R889	5340/5343/5350/5352/5665/5845C/5855C Blue	35	35	35	35	1C
6R919	DocuColor 70/100 Black	731	718	714	705	6B
6R920	DocuColor 70/100 Cyan	731	718	714	705	6B
6R921	DocuColor 70/100 Yellow	731	718	714	705	6B
6R922	DocuColor 70/100 Magenta	731	718	714	705	6B
6R975	DocuColor 2045/2060/5252/6060 Black	252	229	213	210	1C
6R976	DocuColor 2045/2060/5252/6060 Cyan	342	309	290	285	1C
6R977	DocuColor 2045/2060/5252/6060 Magenta	342	309	290	285	1C
6R978	DocuColor 2045/2060/5252/6060 Yellow	342	309	290	285	1C
6R988	Work Centre Pro 215	109	100	98	98	1C
6R1006	Document Centre 240/255/265/460/470/480/490/DP65/DP75/DP90/	455	414	411	406	6C
6R1007	Document Centre 240/255/265/460/470/480/490/DP65/DP75/DP90/	185	154	149	141	2C
6R1046	Document Centre 555/545/535, CC/WC/WCPro 232/238/245/255, WCM35/45/55 Black, WC5030/5050	192	166	156	147	2C
6R1048	DP350/DP425/DP500/DP700/DP850/DP1000	341	341	341	341	8C
6R1049	DocuColor 12/DCCS50 Black	202	186	173	170	2C
6R1050	DocuColor 12/DCCS50 Cyan	230	213	199	195	2C
6R1051	DocuColor 12/DCCS50 Magenta	230	213	199	195	2C
6R1052	DocuColor 12/DCCS50 Yellow	230	213	199	195	2C
6R1053	iGen3 Black	347	331	320	315	1C
6R1054	iGen3 Cyan	462	455	437	431	1C
6R1056	iGen3 Yellow	462	455	437	431	1C
6R1122	DocuColor 2240/1632/3535/CC/WC Pro 32/40 Black	175	164	153	150	1C
6R1123	DocuColor 2240/1632/3535/CC/WC Pro 32/40 Cyan	175	164	153	150	1C
6R1124	DocuColor 2240/1632/3535/CC/WC Pro 32/40 Magenta	175	164	153	150	1C
6R1125	DocuColor 2240/1632/3535/CC/WC Pro 32/40 Yellow	175	164	153	150	1C

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XEROX Consumable Supplies

State and Local Price List

Effective Beginning Fiscal Year 2006

BLACK AND COLOR TONER FOR: COPIERS, PRINTERS, AND FACSIMILE

(Last updated February 9, 2007)

Reorder Number	Product Description	Cartons Per Delivery - Price Per Carton				Units/ Carton
		1-2	3-9	10-24	25+	
6R1145	Xen1010/2101	97	92	88	84	1C
6R1146	CC/WC/WC Pro 165/175, CC/WC/WC Pro 265/275	242	237	220	216	2C
6R1147	DT 75MX (2 Pack)	186	180	174	170	2C
6R1148	DT 75MX (6 Pack)	569	539	528	510	6C
6R1150	iGen3 Magenta	462	455	437	431	1C
6R1153	WorkCentre M24 Black	151	141	131	129	1C
6R1154	WorkCentre M24 Cyan	175	164	153	150	1C
6R1155	WorkCentre M24 Magenta	175	164	153	150	1C
6R1156	WorkCentre M24 Yellow	175	164	153	150	1C
6R1174	DP525/1050	341	341	341	341	4C
6R1175	CC/WC/WCPro C2128/C2636/C3545 Black	151	141	131	129	1C
6R1176	CC/WC/WCPro C2128/C2636/C3545 Cyan	175	164	153	150	1C
6R1177	CC/WC/WCPro C2128/C2636/C3545 Magenta	175	164	153	150	1C
6R1178	CC/WC/WCPro C2128/C2636/C3545 Yellow	175	164	153	150	1C
6R1179	WC/CC M118/i	70	65	61	58	1C
6R1184	CC/WC/WCP 123/128 Black	140	131	123	117	1C
6R1191	DT 180/155/128 Blue HLC	872	825	804	756	3C
6R1192	DT 180/155/128 Red HLC	872	825	804	756	3C
6R1193	DT 180/155/128 Green HLC	872	825	804	756	3C
6R1194	Nuvera 100/120/144 MX	231	226	221	216	1C
6R1199	DocuColor 7000/8000 Black	260	235	219	217	1C
6R1200	DocuColor 7000/8000 Cyan	345	310	290	287	1C
6R1201	DocuColor 7000/8000 Magenta	345	310	290	287	1C
6R1202	DocuColor 7000/8000 Yellow	345	310	290	287	1C
6R1218	Fax Centre 116/FC116L (1 Pack)	99	93	87	82	1C
6R1219	DocuColor 240/250, WC 7655/7665 Black Toner	179	167	163	159	1C
6R1220	DocuColor 240/250, WC 7655/7665 Yellow Toner	359	335	327	319	1C
6R1221	DocuColor 240/250, WC 7655/7665 Magenta Toner	359	335	327	319	1C
6R1222	DocuColor 240/250, WC 7655/7665 Cyan Toner	359	335	327	319	1C
6R1236	Fax Centre 116/FC116L (2 Pack)	188	176	165	158	2C
6R1237	4110, 4590	176	163	160	156	1C
6R1239	Nuvera 100/120/144	271	266	264	255	1C
6R1246	DP525 MX	426	426	426	426	4C
6R1247	Black DC5000 Toner	190	185	180	175	2C
6R1248	Cyan DC5000 Toner	275	270	260	250	2C
6R1249	Magenta DC5000 Toner	275	270	260	250	2C
6R1250	Yellow DC5000 Toner	275	270	260	250	2C
6R1255	DT 180/155/128 Royal Blue HLC	1160	1128	1065	1029	3C
6R1266	WC7132, Black Toner	109	109	109	109	1C
6R1267	WC7132, Yellow Toner	159	159	159	159	1C
6R1268	WC7132, Magenta Toner	159	159	159	159	1C
6R1269	WC7132, Cyan Toner	159	159	159	159	1C
6R1275	WC4150, Black Toner	119	119	119	119	1C
6R1277	DT 180/155/128 Cardinal Red HLC	1160	1128	1065	1029	3C
6R1278	WC4118 Toner/FC2218	99	99	99	99	1C
6R1296	DT 128/155/180 HLC Magenta Toner	872	825	804	756	3C
6R1297	FC2121 Toner (1pk.)	109	109	109	109	1C
6R1298	FC2121 Toner (2pk.)	189	189	189	189	2C
6R1299	DT 180/155/128 Yellow HLC	872	825	804	756	3C
6R1304	495 Continuous Feed Duplex Printer	66	66	66	6	1C
106R85	4220/4230 MICR	635	615	607	596	2C
106R365	DWC Pro 635/645/657	65	57	55	53	1C
106R367	DWC Pro 535/545	38	33	32	31	2C
106R373	DWC Pro 735/745	55	51	48	41	1C
106R402	DWC Pro 555/575	167	144	139	131	1C
106R404	DWC Pro 665/685/765/785	63	58	56	53	1C
106R445	WCP 416	77	70	66	62	1C
106R584	WCP 412/Fax Centre F12/WC M15	84	80	76	74	1C
106R647	WCP 421	76	70	67	65	1C
108R660	WorkCentre C2424 Cyan (3 Pack)	100	94	92	91	3C
108R661	WorkCentre C2424 Magenta (3 Pack)	100	94	92	91	3C
108R662	WorkCentre C2424 Yellow (3 Pack)	100	94	92	91	3C
108R663	WorkCentre C2424 Black (3 Pack)	66	61	60	60	3C

108R664	WorkCentre C2424 Black (6 Pack)	100	94	92	91	6C
106R1047	Copy Centre C20/Work Centre M20/M20i	75	69	66	63	1C

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XEROX Consumable Supplies

State and Local Price List

Effective Beginning Fiscal Year 2006

BLACK AND COLOR DEVELOPER FOR COPIERS, PRINTERS, AND FACSIMILE

(Last updated February 9, 2007)

Reorder Number	Product Description	Cartons Per Delivery - Price Per Carton				Units/ Carton
		1-2	3-9	10-24	25+	
5R140	1050/5050/5052/5053/5345/5355/Bookmark 35	303	233	187	180	1C
5R161	5090/DT135/4135/4635/5390/5090S/5690/6115/6135/6180/ DP96/DP180/6100/6155/DT128/155/180	328	286	247	237	2C
5R177	5100/5800/5885/5890/5895/5900/5990/5995	392	353	331	321	1C
5R195	5380/5385 Black	600	504	469	461	1C
5R196	5380/5385 Red	180	154	151	149	1C
5R197	5380/5385 Blue	351	299	297	292	1C
5R198	5380/5385 Green	351	299	297	292	1C
5R199	5380/5385 Brown	351	299	297	292	1C
5R206	5340/5350/5320/5322/5343/5352/5665/5845C/5855C Red	98	98	98	98	1C
5R207	5340/5350/5320/5322/5343/5352/5845C/5855C Blue	98	98	98	98	1C
5R208	5340/5350/5320/5322/5343/5352/5845C/5855C Green	98	98	98	98	1C
5R209	5340/5350/5320/5322/5343/5352/5845C/5855C Brown	98	98	98	98	1C
5R302	1075/1090/5388/5680/4050/4090/4450/4650/5892	286	229	167	159	1C
5R311	5337/5340/5350/5343/5352/5665/5837/5845C/5855C Black	418	330	261	256	1C
5R318	1065/5065/5365	307	236	192	185	1C
5R319	5760/5765/5790/5799 Black	163	140	133	126	1C
5R320	5760/5765/5790/5799 Cyan	163	140	133	126	1C
5R321	5760/5765/5790/5799 Yellow	163	140	133	126	1C
5R322	5760/5765/5790/5799 Magenta	163	140	133	126	1C
5R573	4635MX/DP96MX/DP100MX/DP115MX/DP135MX/DP155MX/	390	345	306	301	2C
5R587	DocuColor 40/DocuColor 30 Black	199	173	161	160	1C
5R588	DocuColor 40/DocuColor 30 Cyan	199	173	161	160	1C
5R589	DocuColor 40/DocuColor 30 Yellow	199	173	161	160	1C
5R590	DocuColor 40/DocuColor 30 Magenta	199	173	161	160	1C
5R592	DocuPrint 377CF/420CF	384	384	384	384	1C
5R597	DocuColor 5750/ Office 6 Black	163	143	138	126	1C
5R598	DocuColor 5750/ Office 6 Yellow	163	143	138	126	1C
5R599	DocuColor 5750/ Office 6 Cyan	163	143	138	126	1C
5R600	DocuColor 5750/ Office 6 Magenta	163	143	138	126	1C
5R607	DocuColor 70 Black	914	914	914	914	2B
5R608	DocuColor 70 Cyan	914	914	914	914	2B
5R609	DocuColor 70 Yellow	914	914	914	914	2B
5R610	DocuColor 70 Magenta	914	914	914	914	2B
5R625	DocuColor 100 Black	937	937	937	937	2B
5R626	DocuColor 100 Cyan	937	937	937	937	2B
5R627	DocuColor 100 Yellow	937	937	937	937	2B
5R628	DocuColor 100 Magenta	937	937	937	937	2B
5R629	DocuColor 2045/2060/5252/6060/7000/8000 Black	99	93	91	89	1C
5R630	DocuColor 2045/2060/5252/6060/7000/8000 Cyan	99	93	91	89	1C
5R631	DocuColor 2045/2060/5252/6060/7000/8000 Magenta	99	93	91	89	1C
5R632	DocuColor 2045/2060/5252/6060/7000/8000 Yellow	99	93	91	89	1C
5R646	DP350/DP425/DP500/DP700/DP850/DP1000	539	539	539	539	2B
5R683	DP525/1050	500	500	500	500	2C
5R707	DP525 MX	250	250	250	250	1C
5R711	Black DC5000 Developer	70	67	66	64	1C
5R712	Cyan DC5000 Developer	70	67	66	64	1C
5R713	Magenta DC5000 Developer	70	67	66	64	1C
5R714	Yellow DC5000 Developer	70	67	66	64	1C
5R722	495 Continuous Feed Duplex Printer	100	100	100	100	1B

Developers can be combined on a single order for quantity discounts

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C=Container

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XEROX Consumable Supplies

State and Local Price List

Effective Beginning Fiscal Year 2006

XEROGRAPHIC CARTRIDGES FOR: COPIERS, PRINTERS, AND FACSIMILE

(Last updated February 9, 2007)

Reorder Number	Product Description	Cartons Per Delivery - Price Per Carton			
		1	2-9	10+	Units/ Carton
<u>13R19</u>	5012/5014	530	530	530	1C
13R46	4220 (MICR and NON - MICR) Environmental Partnership	709	645	612	1C
13R56	5318/5320/5322 Environmental Partnership	519	407	362	1C
<u>13R60</u>	5312/5314	501	501	501	1C
13R62	5312/5314 Environmental Partnership	469	439	404	1C
13R73	7041/7042/4011	195	176	163	1C
<u>13R75</u>	5318/5320/5322	539	539	539	1C
<u>13R86</u>	4220 (MICR and NON -MICR)	748	710	674	1C
13R88	4230 (MICR and NON -MICR)	674	620	573	1C
13R532	DWC Pro 610	167	152	143	1C
13R573	Work Centre Pro 215	170	159	149	1C
<u>13R589</u>	WC/CC/WCP 123/128; WC/CC M118/i	198	181	165	1C
<u>13R599</u>	FaxCentre 110 (1 Pack)	109	99	92	1C
<u>13R601</u>	WorkCentre PE120/120i Std Print Cartridge	83	79	75	1C
<u>13R606</u>	WorkCentre PE120/120i Hi Print Cartridge	112	105	100	1C
<u>13R609</u>	FaxCentre 110 (2 Pack)	198	181	165	2C
13R623	WC4150 SMARTKITDRUM CRU	279	279	279	1C
13R628	FC2121 Drum	129	129	129	1C
101R203	PRO 635/645/657	224	202	172	1C
<u>113R79</u>	5614	431	431	431	1C
113R80	5614 Environmental Partnership	394	364	340	1C
113R91	5012/5014 Environmental Partnership	511	472	454	1C
113R92	1012 Environmental Partnership	516	501	483	1C
113R161	5018/5021/5028/5034/5328 Environmental Partnership	447	361	319	1C
113R180*	Xerox 212/214 Environmental Partnership	388	357	343	1C
<u>113R181*</u>	Xerox 212/214	417	385	372	1C
113R288	DWC Pro 535/545 (replaces 113R152)	256	229	214	1C
113R298	DWC Pro 735/DWC Pro 745	390	352	307	1C
<u>113R315*</u>	DC332/340/425/430/432/440	488	443	425	1C
113R317*	DC332/340/425/430/432/440 Environmental Partnership	459	413	395	1C
113R457	DWC Pro 555/575	193	175	152	1C
113R459	DWC Pro 665/685/765/785	199	174	163	1C
113R482*	DC220/230/420/426/Digital Bookmark Environmental Partnership	408	366	350	1C
113R483*	DC220/230/420/426/Digital Bookmark	439	396	384	1C
113R629	WCP 416/421 (replaces 113R475)	227	206	193	1C
113R632	WCP 580	102	87	76	1C
113R655	FC116/FC116L	129	118	110	1C
113R663	WC M15/WCP 412/FC F12 (replaces 113R506)	108	101	96	1C
113R667	Pe16	102	102	92	1C
113R671	Copy Centre C20/Work Centre M20/M20i/Work Centre 4118/FC2218	94	84	79	1C

Xerographic Cartridges can be combined on a single order for quantity discounts

Thermal Transfer Imaging Cartridges (Price Decreases)

Reorder Number	Product Description	Cartons Per Delivery - Price Per Carton			
		1	2-9	10+	Units/ Carton
8R3816**	7024 Imaging Cartridge Refill	65	61	58	2
8R3683**	7032/7033 Imaging Cartridge Refill	65	61	58	2

Imaging Cartridges and Refills can be combined in a single order for quantity discounts.

* Denotes toner and all print cartridge components in one unit.

** Indicates Available until current inventory is depleted.

Bold Indicates Environmental Partnership - Customer should return used cartridge back to Xerox

Underlined Cartridges may be new or remanufactured.

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XEROX Consumable Supplies

State and Local Price List

Effective Beginning Fiscal Year 2006

(Last updated February 9, 2007)

FUSER OIL - FUSER AGENT - FUSER LUBRICANT FOR: COPIERS AND PRINTERS

Reorder Number	Product Description	Cartons Per Delivery - Price Per Cartons			
		1-2	3-9	10-24	25+
8R111	Fuser Lubricant (290 ml. Tube) 1040, 1045, 1048, 1050, 5042, 5052, 5053, 5050, 5345, BK35	44	36	31	25
8R983	Fuser Lubricant (Two Tubes, 200 ml. Per Tube) 1075, 1090, DocuTech 90, 5388, 5680, 4050, 4090, 4450, 4650, 4850, 4890, DP350HC, DP390HC, DP184, DP92C	44	36	31	25
8R2955	Fuser Agent (1 Liter Bottle)	60	54	48	40
8R3903	Fuser Agent (Six 1 Liter Bottles) 5335, 9900, 4235, DC-35, 4635, 4635MX, 1065, 5065, 5365, 5090S2, 5390, 5690, DocuTech 135, 4135, 6100, 6135, 6155, 6180, DP180, DP96, DP96MX,	303	226	208	206
8R3692	Fuser Web (1 Web/Ctn.) 5100, 5885	174	137	111	107
8R3826*	Fuser Web (1 Web/Ctn.) 5100, 5885	174	137	111	107
8R3993	Fuser Agent II for use in 5750, 5760, 5765, 5790, 5799, DocuColor 40, DocuColor 5750, Office 6, DocuColor 30,	97	83	75	65
8R4077*	1065, 5065, 5365, 5090S2, 5390, 5690, DT135, DP180, 6115, DP96, Xerox 180/155/128	60	54	48	40
8R7854	Fuser Web (1 Web/Ctn.) 5800, 5895, 5890, 5900, 5990, 5995	189	162	149	142
8R7975	Fuser Oil DocuColor 12, DCCS 50	51	45	41	40
8R12874	DP500/DP1000 - while supplies last, replaced by 8R13037	49	49	49	49
8R12891	DP350/DP425/DP700/DP850 - while supplies last, replaced by 8R13038	49	49	49	49
8R12936	iGen3 Fuser Fluid	105	95	94	94
8R12938	Xerox 180/155/128 Fuser Blend (1 Liter Bottle)	56	55	54	52
8R12939	Xerox 180/155/128 Fuser Blend (6 Liter Bottle)	315	305	294	289
8R12965	DC7000/8000 Fuser Agent - DISCONTINUED, replaced by 8R13031	95	84	79	74
8R13030	iGen3 Fuser Fluid II	105	95	94	94
8R13031	DC5000, DC7000, DC8000 Fuser Oil	90	86	82	80
8R13037	DP525/525MX, DP500/DP1000 - replaces 8R12931 and	49	49	49	49
8R13038	DP350/DP425/DP700/DP850 - replaces 8R12891	49	49	49	49

*Requires CSE approval

BINDER TAPE (FOR 5090, 5390, 5690, 6135, 6155, 6180, DocuTech 135, 6100, 6155)

Reorder Number	Product Description	Cartons Per Delivery - Price Per Cartons			
		1-4	5-24	25-99	100+
8R7186	Black Binder Tape	135	125	120	114
8R7187	White Binder Tape	141	134	128	124
8R7188	Gray Binder Tape	141	134	128	124
8R7189	Blue Binder Tape	141	134	128	124
8R7191	Red Binder Tape **	141	134	128	124

** Product is obsolete and will only be available until inventory is depleted

EROX Consumable Supplies**State and Local Price List****Effective Beginning Fiscal Year 2006****STAPLES AND STITCHER WIRE FOR: COPIERS AND PRINTERS**

Reorder Number	For Use In	Price Per Carton	# of Staples Per Box/Cartridge	# of Boxes /Cartridges per Carton	Total # of Staples
8R566	Signature Booklet Maker	57	25,000	2	50,000
8R1174	1075, 1090, 5388, 5090, 5090S, 5690, DT135, 5390, 4050, 6180, 6135, 6100, DP92C, 4850, 4890	63	32,000	1	32,000
8R1177	1050, 1052, 5050, 5053	44	5,000	2	10,000
8R2253	5034, 5065, 5365, 1065, 5046, 5335, 5053, 5328, 5050, 5340, 5350, 5343, 5352, 5328/5334 10 bin (Prod. Code 9N2), 5334 20 bin (Prod. Code 5EM), 5021 (9D8), 5337, 5818, 5820, BK21	88	5,040	5	25,200
8R2958**	1075 ASF, 1090 ASF	78	5,000	4	20,000
8R3625	5100	158	5,000	4	20,000
8R3838	ASF 100, ASF 135, ASF DC40, ASF DC30	107	5,000	4	20,000
8R3886	5318, 5320, 5322	71	3,000	4	12,000
8R4023	5334 20 bin (Prod. Code 9PP), 5340, 5345, 5350, 5343, 5352, 5355, 5665 (Prod. Code 8TL), 5337, 5855C (20 bin Sorter/ Finisher only), 5385, 5390, 5365, 5380, 5388, 5690, 6180, 6135, 6100, 6155	122	5,000	5	25,000
8R7628	5328/5334 10 bin (Prod. Code 9TK), 5624, 5626, 5828, 5830	76	2,000	8	16,000
8R7644	5680, 5624, 5626, 5828, 5830, 5837, 5845C, 5855C, 5892, 5665 (MPS), 5890, 5990, WCP40, WCP32, WCP416, DC3535, WCM24, 5380, 5385, 5388, 5680, CC/WC Pro C2128, C2636, C3545	83	5,000	4	20,000
8R7809	5800, 5895, 5900, 5995	77	5,000	4	20,000
8R12602	SBM II Booklet Maker, Squarefold Booklet Maker Dp In-Line Stapler (50 sheet) Colonworks 2000, M/C iGen3, Nuvera & DC7000/DC8000	54	5,000	3	15,000
8R12724	DC12, DCCS 50, Xen1010	93	5,000	3	15,000
8R12799	DC2045 HCSS, DC2060 HCSS, DC8000	93	5,000	3	15,000
8R12897	Professional Finisher Booklet Maker - 490, CC/WC Pro 65/75/90, Nuvera 100/120, CC/WC/WC Pro 165/175, CC/WC/WC Pro 232,238,245,255,265,275	124	2,000	8	16,000
8R12898	Staple Insert (100 Sheet Capacity) for the 8R12912 - 470, 480, 490, CC/WC Pro 65/75/90, Nuvera 100/120, 2101, 4110, 4590	93	5,000	3	15,000
8R12912	Housing Cartridge (100 Sheet Capacity) - 470, 480, 490, CC/WC Pro 65/75/90, Nuvera 100/120, 2101, 4110, 4590	103	5,000	1	5,000
8R12915	DC1632, DC2240, DC3535, CC32, CC40, WC32, WC40, WCP32, WCP40, WCM24, CC/WC Pro C2128, C2636, C3545, CC/WC C123, C128, WC7132	91	5,000	3	15,000
8R12919	Housing Cartridge (50 Sheet Capacity) - Nuvera 100/120, 2101, 4110, 4590	95	5,000	1	5,000
8R12920	Staples Refills (50 Sheet Capacity) for the 8R12919 - Nuvera 100/120, 2101, 4110, 4590	89	5,000	3	15,000
8R12922	Dp In-Line (75 sheet)	69	5,000	3	15,000
8R12925	Professional Finisher Booklet Maker - 2101, CC/WC Pro C2128, C2636, C3545, 2101, 4110, DC240/250, 4590, DC 240/250, WC 7655/7665	155	5,000	4	20,000
8R12941	Staples refills for the 8R12964 - CC/WC Pro C2128, C2636, C3545, DC240/250, DC3535, WCM24, WC7655/7665, WC7132, WC 5030/5050	93	5,000	3	15,000
8R12964	Staple Cartridge - CC/WC Pro C2128, C2636, C3545, DC240/250, CC/WC/WC Pro 232, 238, 245, 255, 265, 275, DC3535, WCM24, WC7655/7665, WC7132, WC5030/5050	103	5,000	1	5,000
8R13029	Staple Cartridge/Waste Container for the 4110/4590	140	5,000	4	20,000
8R13033	Nuvera 100/120 PS, 100/120 MX, 144 PS, 144 MX 100 sheet capacity staple, replaces 8R13004	105	5,000	3	15,000
8R13034	Nuvera 100/120 PS, 100/120 MX, 144 PS, 144 MX 30 sheet capacity staple, replaces 8R13006	105	5,000	3	15,000
108R53	50 Sheet Finisher & Convenience Stapler - 4235, 5345, 5355, 5365, CC/WC Pro 65/75/90, DCS35, DC220, DC230, DC255, DC265, DC240, DC332, DC340, DC420, DC425, DC426, DC430, DC432, DC440, DC460, DC470, DC480, DC490, DP/DT65/75/90, 4110 convenience stapler on machines with a high capacity feeder.	93	5,000	3	15,000
108R152	DC40 & DC30 w/SS, DC12, DCCS50, 4110 convenience stapler on machines without a high capacity feeder.	93	5,000	3	15,000
108R493	DC555, DC545, DC535, CC35, CC45, CC55, M35, M45, M55, WCP35, WCP45, WCP55, CC/WC165, CC/WC175, CC/WC/WC Pro 232, 238, 245, 255, 265, 275, WC 5030/5050	91	5,000	3	15,000

108R535	WCPro 423,428, CC/WC/ WC Pro 232,238,245 Basic Office Finisher 30 Sheet Staple Refills	42	3,000	3	9,000
108R682	WC Pro 232/238/245 Basic Office Finisher 30 Sheet Staple Cartridge	51	3,000	1	3,000

XEROX Consumable Supplies**State and Local Price List****Effective Beginning Fiscal Year 2006**

Reorder Number	Product Description	Cartons Per Delivery - Price Per Ctn 1+	Unit
<u>CLEANING MATERIALS</u>			
8R27	Film Remover (1 qt can, 6 per carton)	72	Ctn
8R3669	Platen Glass Cleaner Contains 6-4 oz. Bottles of non-abrasive platen glass cleaner. This is the cleaner recommended for use on all platen glass with special optical coatings.	41	Ctn
8R3671	Document Handler Antistatic Fluid – 6 – 125 ml bottles. Use on platen glass of machines with document handlers to eliminate jamming caused by static buildup.	55	Ctn
8R3674	Xerox Formula A Cleaner Carton of 10 – 8 oz. Bottles	55	Ctn
8R7630	Xerox Toner Cleaner. Contains 4 – 8 oz. Bottles	60	Ctn
<u>COPIER/PRINTER PRODUCTS</u>			
8R4032	5760/5765 Waste Toner Bottle (4 bottles/carton)	31	Ctn
8R7664	5790/5799 Toner Waste Bottle (Yield 40K, 2 bottles/carton)	30	Ctn
9R35	Audition Cartridge for all units except 6500. Use requires Audition Accessory.	54	Ea
9R1111	5775/5760/5765/5790 Memory Card	87	Ea
108R703	ColorWorks 8000 Trim Bag (5 Bags)	28	Ctn
109R269	5614 Key Counter	54	Ea
109R658	DC460/470/480/490 Tab Insert Kit	91	Ea
8R12921**	IGen3 Tab Tray	233	Ea
<u>PAPER CASSETTES</u>			
<u>1012/5011/5012/5014</u>			
9R314**	Variable 5.5" x 8.5" to 10" x 14"	143	Ea
<u>4135 Containers</u>			
9R1103	8.5" x 11" Base	118	Ea
9R1104	8.5" x 11" Pallet	60	Ea
9R1105	11" x 17" Base	135	Ea
<u>5018/5028/5034 Paper Cassettes</u>			
9R384	8.5" x 11" (Letter) (LEF)	140	Ea
9R393	8.5" x 14" (Legal)	140	Ea
9R394	8.5" x 11" (Reduction) (SEF)	140	Ea
9R388	11" x 17" (Large)	140	Ea
9R387	5.5" x 8.5" (Statement)	140	Ea
9R385	A4 (Metric Letter) (LEF)	140	Ea
9R383	Adjustable (8.5" x 11" LEF or SEF, 8.5" x 14" SEF)	182	Ea
<u>4235 Paper Cassettes</u>			
9R374	8.5" x 14" (Legal) (SEF)	171	Ea
9R369	8.5" x 11" (Reduction) (SEF)	171	Ea
9R368	11" x 17" (Large)	171	Ea
9R382	5.5" x 8.5" (Statement)	171	Ea
9R1079	4235 Only - 8.5" x 11" Tray 3	171	Ea
<u>5318/5320/5322 Paper Cassettes</u>			
9R1089**	8.5" x 11" (SEF)	140	Ea
<u>5328/5334/5624/5626/5828/5830 Paper Cassettes</u>			
109R1	8.5" x 11" Adjustable	177	Ea
109R2	5.5" x 8.5" Fixed	202	Ea
<u>BookMark 21 (BK21) Paper Cassettes</u>			
109R483	8.5" x 11" Adjustable	177	Ea
109R2	5.5" x 8.5" Fixed	202	Ea
<u>5318/5820 Paper Cassettes</u>			
109R356	8.5" x 11" Adjustable	177	Ea
109R357	5.5" x 8.5" Fixed	202	Ea
<u>5340/5350/5665 Paper Cassettes</u>			
109R43	CSE Adjustable - Pre Tag 21	171	Ea
<u>5337/5353/5352/5837/5845C/5855C Paper Cassettes</u>			
109R104	CSE Adjustable - Tag 21	171	Ea
<u>7041/7042 Laser Facsimile Cassettes</u>			
9R89600**	Laser Fax Letter	73	Ea

** Available until current inventory depletion.

XEROX Consumable Supplies**State and Local Price List****Effective Beginning Fiscal Year 2006**

DOCUMENT BINDER 120 SUPPLIES								
SERIES 100 Classic® White Binder Covers								
Spine Width	Page Volume	Reorder Numbers	Cartons Per Delivery - Price Per Carton					
			1+					
1/16"	1-15	3R8860	550					
1/8"	16-30	3R8861	550					
1/4"	31-60	3R8862	550					
3/8"	61-90	3R8863	550					
1/2"	91-120	3R8864	550					
Impression Color Binder Covers								
Spine Width	Page Volume	Price Per Carton						
1/16"	1-15	275						
1/8"	16-30	275						
1/4"	31-60	275						
3/8"	61-90	275						
1/2"	91-120	275						
Spine Width	Page Volume	Reorder Numbers						
		Black	Blue	White	Red	Gray		
1/16"	1-15	3R6833	3R6838	3R6843	3R6849	3R6854		
1/8"	16-30	3R6834	3R6839	3R6844	3R6850	3R6855		
1/4"	31-60	3R6835	3R6840	3R6845	3R6851	3R6856		
3/8"	61-90	3R6836	3R6841	3R6846	3R6852	3R6857		
1/2"	91-120	3R6837	3R6842	3R6847	3R6853	3R6858		
SERIES 200 Classic® Colors Binder Covers								
Spine Width	Page Volume	Cartons Per Delivery - Price Per Carton						
		1+						
1/16"	1-15	550						
1/8"	16-30	550						
1/4"	31-60	550						
3/8"	61-90	550						
1/2"	91-120	550						
Spine Width	Page Volume	Reorder Numbers						
		Black	Burgundy	Green	Navy Blue	Red	Royal Blue	Aqua
1/16"	1-15	3R8865	3R8880	3R8885	3R8875	3R8870	3R8890	3R8895
1/8"	16-30	3R8866	3R8881	3R8886	3R8876	3R8871	3R8891	
1/4"	31-60	3R8867	3R8882	3R8887	3R8877	3R8872	3R8892	3R8897
3/8"	61-90	3R8868	3R8883	3R8888	3R8878	3R8873	3R8893	3R8898
1/2"	91-120	3R8869	3R8884	3R8889	3R8879	3R8874	3R8894	3R8899
TAB STOCK 100 SHEETS/PACKAGE								
5 Position Flush Cut Mylar Tabs	Reorder Numbers			Boxes Per Delivery				
				1	2-3	4+		
Plain	3R8937			75	71	66		
Numbered	3R8938			110	103	97		

All covers are packaged 150 per cassette, 3 cassettes per carton.

Cover page volume is based on 20 lb. paper. If using heavier paper, a larger spine size may be required.

When binding in-line, maximum page volume is 100, minimum is 5.

Custom options are available. Contact Supply Account Manager or call 1-800-822-2200.

State and Local Price List

Effective Beginning Fiscal Year 2006

XEROGRAPHIC CARTRIDGE AND PRINTER TONER CARTRIDGE WARRANTY

Xerox Product Warranties for Copy Cartridges are extended only to customers who purchase these supplies directly from Xerox or an authorized Xerox Dealer, Distributor or Agent. Xerox guarantees Copy Cartridges for the products noted below against defects in materials or workmanship. If the Copy Cartridge fails or if copies do not meet Xerox quality standards at any time up to the reorder point, Xerox will repair the cartridge or replace it with a suitable Copy Cartridge so that the customer receives from the failed cartridge and the replacement cartridge together the total expected number of copies for the failed cartridge at no additional charge.

Cartridges that fail after the reorder point are considered to have been fully expended, and no warranty adjustment will be made on these cartridges. In addition, to enhance print quality, Xerox has designed the cartridge used in certain equipment models to cease functioning at a predetermined point. For products with highlight color - black or single color copies activate the copy cartridge meter one time. Black plus color or multiple originals merged onto one document (overlay) activate the meter each time a developer housing is engaged; e.g. black copy with red highlight color equals two copy cartridge meter counts.

Product	Re-order point	Total Expected Copies
5012/5014	16,000	18,000
5018	18,000	20,000
5021/5028/50	23,000	25,000
5312/5314	16,000	18,000
5318/5320/53	23,000	25,000
5614	16,000	18,000
WorkCentre P	17,000	18,000

Cartridges, other than those noted above, are guaranteed to be free from defects in materials and workmanship. Copy and Print Cartridges verified to be defective will be replaced at no charge. These cartridges are not warranted to copy or print count as yield can vary depending on percent area coverage of the documents and other factors controlled by the Customer.

DEVELOPER INSTALLATION AND WARRANTY

All developer will be changed by the Xerox Customer Service Engineer in accordance with applicable Xerox maintenance procedures. Customers requesting early developer changes will be subject to charge for labor and materials. The Xerox Customer Service Engineer may, at Xerox' option, remove used developer from the Customer's premises unless the Customer specifically requests that the developer be left in its possession. Xerox Developer may contain recycled core material. Xerox Developer is warranted only when installed by Xerox. Xerox Product Warranties for Developer are extended only to customers who purchase these supplies directly from Xerox or an authorized Xerox Dealer, Distributor or Agent. Xerox Developer is warranted to produce the minimum number of copies, as stated below.

Any developer verified to have failed without achieving the specified number of copies, will be replaced with Developer of the same or equivalent specifications free of charge to ensure the Customer obtains the warranted copy count for the carton of Developer purchased by the Customer. ALL DEVELOPERS ARE WARRANTED ONLY WHEN USED WITH THE APPROPRIATE XEROX TONER.

DEVELOPERS:	# OF COPIES
5R140 1050/5052/5053/5050/5345/5355/BK35	100,000
5R161 5090/5090S/DT135/4135/4635/6115/DT6135/6180/6100/6155/D P180/DP96/5690/4635MX/DP96MX/DP180MX	600,000
5R177 1075/1090/5100/5388/5680/4050/4090/4450/4650/5800/5885/58 90/5892/5895/5900/5990/5995/DT90	300,000
5R195 5380/5385	400,000
5R302 1075/1090/5100/5388/5680/4050/4090/4450/4650/5800/5885/58 90/5892/5895/5900/5990/5995/DT90	300,000
5R311 5340/5350/5343/5352/5337/5665/5837/5845C/5855C	150,000
5R318 1065/5065/5365	160,000
5R319-322 5760/5765/5790/5799	6,000
5R573 5090/5090S/DT135/4135/4635/6115/DT6135/6180/6100/6155/D P180/DP96/5690/4635MX/DP96MX/DP180MX	600,000
5R587-590 DocuColor 40/DocuColor 30	6,000
5R597-600 DocuColor 5750/ Office 6	5,000
5R607-610 DocuColor 70	30,000
5R625-628 DocuColor 100	30,000
5R629-632 Docucolor 2045/2060 /5252/6060	50,000
5R646 DP 350/DP425/DP500/DP700/DP850/DP1000	600,000

For supplies ordering please call the Supplies TeleWeb Center (STWC) using the Toll Free Number 1-800-822-2200 or contact your Xerox Supplies Account Manager.

XEROX Consumable Supplies

State and Local Price List

Effective Beginning Fiscal Year 2006

(Last updated February 9, 2007)

1. **PRICING** - Prices, terms and conditions are subject to change at any time. If any price increase is unsatisfactory to the Customer, the Customer may cancel the Agreement by mailing written notice to Xerox within 30 days from date of price increase. Prices are based on the total quantity in one shipment delivered to one location. A Minimum Order Charge of \$10 will be added to all Supplies orders equal to or less than \$200.
2. **MARKETING SCOPE** - Customer represents that the supplies purchased hereunder are solely for Customer's internal use only within the United States, its territories and possessions or Puerto Rico and not for remarketing by Customer. If Xerox reasonably believes that Customer is using supplies in a geographic area other than the areas described above or has been, is or will be remarketing Xerox Supplies, Xerox may refuse to fill future orders in whole or in part or limit the quantity of supplies shipped to only that quantity which is sufficient for Customer's internal use within the geographic areas described above.
3. One invoice will follow each delivery with payment due upon receipt.
4. Minimum quantity required to be purchased annually is 1000 cartons of Toner to be delivered to any location within the United States, its territories and possessions or Puerto Rico in accordance with the prices per quantity delivered as specified in the chart.
5. If Customer has not ordered 1000 cartons of Toner for delivery within twelve months, Xerox may deny renewal of the Agreement at this level for subsequent renewal periods.
6. This Agreement may be terminated by either Xerox or Customer upon written notice of 30 days.
7. If Toner is defective, Xerox will replace such Toner without charge. Xerox Product Warranty for Toner is extended only to Customers who purchase these supplies directly from Xerox or an authorized Xerox Dealer, Distributor or Agent. These warranties are not transferable. OTHER THAN THE OBLIGATION OF XEROX EXPRESSLY STATED HEREIN, XEROX DISCLAIMS ALL WARRANTIES, EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO ANY IMPLIED WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. THE FOREGOING CONSTITUTES XEROX'S SOLE OBLIGATION WITH RESPECT TO DAMAGES, WHETHER DIRECT, INCIDENTAL OR CONSEQUENTIAL.
8. **RETURNS** - Xerox Corporation will accept for exchange or credit any Xerox supply product purchased directly from Xerox based upon the reason for the supply return and/or the time elapsed from date of supply invoice as outlined below. Xerox is responsible for return arrangements, pick up, and freight charges for all types of supply returns.
 - a) Supply returns resulting from a Xerox error will be accepted for exchange or credit within 90 days from the date of the supply invoice.
 - b) Supply returns resulting from non-Xerox errors will be accepted for exchange or credit within 90 days from the date of supply invoice.
 - c) Supply products damaged when the customer receives them will be accepted for return within 90 days from date of supply invoice.
 - d) Supply product materials or workmanship that Xerox identifies as defective will be accepted for credit/replacement at any time. Supply products which fail under
 - e) Supply products that become incompatible when a customer trades to other Xerox equipment will be accepted for return within 60 days of the new equipment installed.
 - f) Supply products that become incompatible when customer outright cancels rental equipment will be accepted for return within 60 days from the date of the equipment cancellation.
 - g) Supply products that become incompatible, as the result of an equipment sale return will be accepted for return/credit within 60 days from the date of the sale return.
 - h) Supply products that become incompatible due to an equipment term lease expiration will be accepted within 60 days from the date of the equipment lease expiration.
 - i) Discontinued supply products will be accepted for credit in machine exchange situations only.
 - j) Xerox may elect not to pick up defective, discontinued or obsolete supply products.
 - k) Customers must call XEROX CORPORATION to obtain a RETURN AUTHORIZATION NUMBER before returning supply products to Xerox. The number to call varies by account type and can be found on any customer invoice. Government accounts call 1-888-435-6333, Major and Named accounts call 1-888-771-5225, and all other accounts call 1-888-339-7887. Xerox will not accept any supply products returned without a RETURN AUTHORIZATION NUMBER or any supply products sent freight collect. All return supply products must be in complete unopened cartons and in good resalable condition.
9. **TAXES** - Customer shall pay all taxes levied or based on the sale of Toner, including state and local sales and use taxes (notwithstanding their designation as excise, gross receipts or privilege taxes) and all amounts paid or payable by Xerox in discharge of the foregoing taxes.
10. **LATE FINES** - If any payment is not received by Xerox on or before the date it is due, Xerox may charge Customer, and Customer agrees to pay, a late charge to cover Xerox's costs of collection equal to \$25.00 (not to exceed the maximum amount permitted by law).
11. This Agreement will automatically be renewed for successive twelve month periods, at the prices, terms and conditions prevailing at the time of renewal if the Customer has successfully attained the applicable annual order minimum.
12. **FORCE MAJEURE** - Xerox shall not be liable for non-performance caused by circumstances beyond its control including, but not limited to, work stoppages of Xerox employees or employees of others, fires, civil disobedience, civil commotion, riots, rebellions, insurrection, acts of God and similar occurrences.
13. **LIMITATION OF LIABILITY** - In no event shall either party be liable to the other for any special, indirect, incidental, consequential or punitive damages, and for direct damages in excess of \$1.0 Million, regardless of the legal theory being asserted (including negligence) and even if advised as to the possibility of such damages.
14. **AGREEMENT** - These Terms and Conditions are the entire understanding between Xerox and the Customer relating to the subject matter. Any inconsistent or additional terms and conditions in the Customer's purchase order, in any other document or oral statements submitted to Xerox by the Customer are not binding. Customer changes or amendments to this Agreement must be approved in writing by an authorized representative of Customer and Xerox.

NOTICE: The PSP is for current products only. For additional products not currently listed, consult the Customer Ed Price List.

Office Monochrome	Systems Consulting		Customer Ed		Notes
	Amount	8R#	Amount	8R#	
Office Digital					CES pricing is for 1 session, up to 4 students
5030, H, 5050H, WC4150, CC 232/238/245, H, CC123/128, PL, CC123PL-CO; DC430, DIGBKA	440.00*	8R08007	232.00	8R75243	*Only required if fax is ordered
WC5030P, PH, 5050PH, WC4150 s/x/xf, WC 232/238/245, H, PL, WC123/128, PL; DC430S, DIGBKAS	440.00	8R08007	309.00	8R75245	
WC5030P, PH, 5050PH, WC4150 s/x/xf, WCP232/238/245, H, WCP123/128; DC430S w/scan to e-mail	564.00	8R08007	386.00	8R75247	
scan to file (w/scan to desktop, std. or deluxe)	1,128.00	8R12431	464.00	8R75249	
Office Departmental					CES pricing is for 1 session, up to 4 students
CC 255, H, CC 55HF	N/A		232.00	8R75908	
WC 255, H	440.00	8R08030	309.00	8R75909	
WCP 255, H, WCP55HF; w/scan to Email	564.00	8R75901	386.00	8R75910	
scan to file (w/scan to desktop, std. or deluxe)	1,128.00	8R75901	464.00	8R75911	
w/professional finisher	N/A		155.00	8R75190	*Add'l. training cost req'd. if purchased separately
CC 265H/275H, CC 65/75/90, 470DC-FB	N/A		232.00	8R75244	
WC 265H/275H; 470ST-FB	440.00	8R75899	309.00	8R75246	
WCP 265H/275H, WCP65/75/90; w/scan to Email	564.00	8R12430	386.00	8R75248	
scan to file (w/scan to desktop, std. or deluxe)	1,128.00	8R12430	464.00	8R75250	
w/professional finisher	N/A		155.00	8R75190	*Add'l. training cost req'd. if purchased separately
Simple Office Color					CES pricing is for 1 session, up to 4 students
WC 7132 Color Networked	423.00	8R12773	308.00	8R75928	
WC 7132 Color Networked w/scan to Email	564.00	8R12773	385.00	8R75930	
scan to file (w/scan to desktop, std. or deluxe)	1,128.00	8R12773	N/A		
CC C2128/C2636/C3545	N/A		322.00	8R75251	
WCP C2128/C2636/C3545 Copy/Print	564.00	8R12773	429.00	8R75252	
WCP C2128/C2636/C3545, Copy/Print/Scan and/or	1,128.00	8R12773	537.00	8R75253	
7655/ WC 7665 Color Standalone Copier	N/A		343.00	8R75929	
WC 7655P/ WC 7665P Color Networked Printer	564.00	8R12773	428.00	8R75931	
WC 7665P/WC 7665P Printer w/Scan and/or Fax	846.00	8R12773	514.00	8R75932	
Complex Mid-Range Color					Mid-Range Color - CES pricing is per student
DocuColor 12			330.00	8R12556*	Edit pad 8R12653; Stapler 8R12654 @ \$150. *Additional students \$231 each
DocuColor 12 w/X12e, EX12	1,128.00	8R10881	758.00	8R12565	Additional students \$531 each
Additional for Command Workstation +	564.00	8R10881			
DocuColor 12 w/Splash G640	1,128.00	8R10881	651.00	8R12566	Additional students \$456 each
Creo SX3000 (DFE for DocuColor 40)	4,512.00*	8R12772	428.00	8R12567	*With variable data: add \$5,640
DocuColor 240/242/250/252/260 Printer w/Bustled Fiery Controller	846.00	8R75866	642.00	8R75864*	*2 students; additional students \$215 ea.; maximum 4 students/class
DocuColor 240/242/250/252/260 Printer w/Bustled Fiery Controller NAAO	846.00	8R75895	642.00	8R75891*	*2 students; additional students \$215 ea.; maximum 4 students/class
w/EFI Color Profiler, Impose vw.5, and/or X-Rite Series 2 Densitometer	1,128.00				*OA 8R75866, PCA 8R75860 NAAO OA 8R79895, PCA 8R75891
DocuColor 240/242/250/252/260 Digital C/P Trng.			428.00	8R75329	2 students/up to 4 hrs, additional students \$215 ea
DocuColor 240/242/250/252/260 Digital C/P Trng. NAAO			428.00	8R75916	2 students/up to 4 hrs, additional students \$215 ea
DocuColor 240/242/250/252/260 Printer with Splash DFE	846.00	8R75866	642.00	8R75935*	*2 students; additional students \$215 ea.; maximum 4 students/class
DocuColor 240/242/250/252/260 Printer with Splash DFE NAAO	846.00	8R75895	642.00	8R75936*	*2 students; additional students \$215 ea.; maximum 4 students/class
DocuColor 3535 w/embedded DFE	846.00	8R10881	429.00	8R75202	Additional students \$300 each
DocuColor 3535 w/Creo CXP3535	1,128.00	8R10881	751.00	8R75224	Additional students \$526 each
DocuColor 3535 w/Splash G3535	1,128.00	8R10881	644.00	8R12566	Additional students \$451 each
DocuColor 3535 w/Fiery EX3535	1,128.00	8R10881	751.00	8R12565	Additional students \$526 each

Training & Analyst: net price

Professional Services Pricing (PSP) AT A Glance - GSA (formerly known as Services Expectation Document- SED) 10/15 Discount Applied

4/1/07 - This month's changes are indicated in Red

Revised: 03/30/07

NOTICE: The PSP is for current products only. For additional products not currently listed, consult the Customer Ed Price List.

Other Products	Systems Consulting		Customer Ed		Notes
	Amount	8R#	Amount	8R#	
Third-party products	Consult with the Analyst to define the level of services required and develop a support plan.				
Software Solutions	Note: The Office Analyst delivers the training for SmartSend™, Flowport and DocuShare in 2006				
FlowPort	2,034.00*	8R12627	996.00	**	*Validation by Analyst required @ \$597 & 8R12858 @ \$399 **8R12857
DocuShare	1,740.00*	8R12540	1,717.00	**	*Validation by Analyst required @ \$429 & 8R12846 @ \$1,288 **8R12845
FreeFlow™ SMARTsend™	636.00	8R75297	399.00	8R75296*	*4 students/up to 3 hrs.
ScanFlowStore	476.00	8R75965		N/A	
Office Fax Pro Consulting Services	636.00	8R75275		N/A	
CentreWare Web	476.00	8R12751		N/A	
Secure Access	636.00	8R75966		N/A	
Print Audit	240.00	8R75979		N/A	*Up to 1-1/2 hrs.
Production Monochrome					
Printing Systems - LCDS/NPS/IPS				PS-CES Pricing is per student except where noted. Appropriate operator training must be included.	
DP2000 EPS	9,096.00*	8R12412			*Analyst must validate SCS
Operator Training			515.00	8R08031	
Administrator/Programmer Training			515.00	8R08035	*Combined Oper/Admin #8R08023 @ \$854
DP65/75/90	5,640.00*	8R12412	854.00	8R12464	*If decentralized printer, SCS=\$2,320
DT128/155/180 Highlight Color Systems Operator/Administrator Training	11,280.00	8R75301	1,695.00	8R75298	2 students, additional students \$854
DP 350, 500, 700, 1000 Publishing	9096.00*	8R12412			*Analyst must validate SCS
Barr Connectivity	3,384.00	8R12412			
XJDC/MVS and XJDC/PC	1,128.00	8R12412			
PARIS or RSA	5,640.00	8R12412			
Continuous Feed					
CF 495	4,935.00	8R75978	1,691.00	8R75976*	*2 students, additional students \$854
CF DP 350, 700, 1000 Transactional	9096.00*	8R12412			*Analyst must validate SCS
Document Production Systems				DPS-CES Pricing is per student except where noted	
ECPJM	4,448.00	8R10871	749.00	8R10674*	*Use Customized 8R# @ \$107/hr
6100, 6115, 6135, 6155, 6180	8,340.00	8R10871			
Print Server and Operator			854.00	8R12452	
System Administrator			854.00	8R12442	
eXcellerate Module One DocuTech 61XX			537.00	8R12439	
eXcellerate Module Two DocuTech 61XX			245.00	8R12438	
Signature Booklet Maker w/CIM	1,112.00	8R10871	793.00	*	8R10658 = \$472, 8R10674 = \$321
DT65/75/90	5,560.00*	8R10871	854.00	8R12461	*If decentralized printer, SCS=\$2,224
System Administrator			854.00	8R12462	
RSA (MIS Print)	5,560.00	8R10871			
Nuvera PS - 100/120/144 (OSG)	6,345.00	8R75233	3,390.00	*	*8R75283 (Operator & Print Server Trng \$1,695.00) 8R75238 (Sys. Administrator Trng \$1,695.00). 2 students, additional students \$854 each course.
Nuvera PS - 100/120/144 (PSG)	6,345.00	8R75229	3,390.00	*	*8R75237 (Operator & Print Server Trng \$1,695.00) 8R75284 (Sys. Administrator Trng \$1,695.00). 2 students, additional students \$854 each course.

Professional Services Pricing At A Glance - GSA (formerly known as Services Expectation Document- SED) 10/15 Discount Applied

4/1/07 - This month's changes are indicated in Red

Revised: 03/30/07

NOTICE: The PSP is for current products only. For additional products not currently listed, consult the Customer Ed Price List.

Production Monochrome Cont'd.	Systems Consulting		Customer Ed		Notes
	Amount	8R#	Amount	8R#	
Production Color					CES pricing is for 1 session, up to 4 students except where noted
4000 Digital Copier (OSG)	*	8R75230	429.00	8R75193	*If Scanning is enabled add \$417 for SCS (3 hrs)
4590 Digital Copier (OSG)	*	8R75336	428.00	8R75855	*If Scanning is enabled add \$417 for SCS (3 hrs)
4595 Digital Copier (OSG)	*	8R75230	428.00	8R75855	*If Scanning is enabled add \$417 for SCS (3 hrs)
4110CP Connected (OSG)	1,128.00	8R75230	859.00	*	*8R75194 (Administrator Trng. \$322) & 8R75197 (Operator Trng. \$537)
4590CP Connected (OSG)	905.00	8R75336	685.00*	*	*8R75856 (Administrator Trng \$257) & 8R75853 (Operator Trng. \$428)
4595CP Connected (OSG)	682.00	8R75230	428.00	8R75853*	*Up to 4 students
4110 C/P Connected <u>AND</u> EXP4110 (OSG)	1,410.00	8R75230	966.00*	*	*8R75194 (Administrator Trng. \$322) & 8R75870 (Operator Trng. \$644); up to 4 students
P4110 Digital Copier (PSG)	*	8R75231	429.00	8R75195	*If Scanning is enabled add \$417 for SCS (3 hrs)
P4110CPST Connected (PSG)	1,128.00	8R75231	859.00*	*	*8R75196 (Administrator Trng. \$322) & 8R75198 (Operator Trng. \$537)
P4110 C/P Connected <u>AND</u> EXP4110 (PSG)	1,410.00	8R75231	966.00*	*	*8R75196 (Administrator Trng. \$322) & 8R75869 (Operator Trng. \$644); up to 4 students
4110EPS/ 4110 CP with DocuSP Operator & Print Server Trng. (PSG)	4,512.00	8R75922*	1,691.00	8R75920**	*4110EPS Duration 32 hrs. **Up to 2 students, additional students \$854 each
4595 CP with DocuSP/ 4590EPS Operator & Print Server Trng. (PSG)	3,948.00	8R75923*	1,520.00	8R75921**	*4590EPS Duration 28 hrs. **Up to 2 students, additional students \$854 each
4595CP Operator Training (PSG)	682.00	8R75231	428.00	8R76056*	*Up to 4 students
4595 Digital Copier Operator Training (PSG)	682.00	8R75231	428.00	8R76057*	*up to 4 students
Nuvera C/P 100/120 (OSG)	1,128.00	8R75233	3,390.00	*	*8R75283 (Operator & Print Server Trng \$1,695.00) & 8R75238 (Sys. Administrator Trng \$1,695.00). 2 students, additional students \$854 each course.
Nuvera C/P 100/120 (PSG)	1,128.00	8R75229	3,390.00	*	*8R75237 (Operator & Print Server Trng \$1,695.00) & 8R75284 (Sys. Administrator Trng \$1,695.00). 2 students, additional students \$854 each course.
Nuvera 288 Digital Perfecting System Operator & Print Server Trng. (PSG)	6,768.00	8R76032	2,120.00	8R75985*	*2 students, additional students \$1,073.
Nuvera 288 Digital Perfecting System Systems Administrator Trng. (PSG)	6,768.00	8R76033	1,691.00	8R75986*	*2 students, additional students \$854.
Production Color					
Production Color					Production Color - CES Pricing is per student except where noted
iGen3 Digital Production Press	9,090.00	8R12823*	16,271.00	8R75307	Mandatory basic trng is for 2 operators; please consult with SPPC for incremental trng req'ts. *Project based pricing
DocuColor 240/250 Printer w/Bustled Creo Controller	1,128.00	8R75867	859.00	8R75865*	*2 students/up to 8 hrs; additional students \$300 ea. Maximum 4 students/class
DocuColor 240/250 w/Fiery Standalone Controller	1,128.00	8R75860	859.00	8R75858*	*2 students/up to 8 hrs; additional students \$300 ea. Maximum 4 students/class
DocuColor 240/250 w/Creo Standalone Controller	1,128.00	8R75861	1,073.00	8R75859*	*2 students/up to 10 hrs; additional students \$300 ea. Maximum 4 students/class
DocuColor 240/242/250/252/260 Printer/Copier w/DocuSP Standalone Controller	1,128.00	8R75857	1,927.00	8R75854*	*2 students/up to 18 hrs; additional students \$579 ea. Maximum 4 students/class
DocuColor 240/242/250/252/260 Printer/Copier w/DocuSP Standalone Controller - NAAO	1,128.00	8R75896	1,927.00	8R75892*	*2 students/up to 18 hrs; additional students \$579 ea. Maximum 4 students/class
DC2045/2060/5252/6060 w/fiery or DocuSP	3,384.00	8R12655	1,540.00	8R12652	Digital Press IOT w/Fiery w/o Digital Scanner
			1,540.00	8R12856	Digital Press IOT & DocuSP w/o Digital Scanner
DC2045/2060/5252/6060 w/Creo	4,512.00	8R12655	2,055.00	8R08046	Digital Press IOT & Creo w/o Digital Scanner
			450.00	8R08002	Scanning Option
DC5000/7000/8000 w/Fiery or DocuSP; w/o Digital Scanner	3,384.00	8R75290	2,548.00	8R75289	2 students, additional students \$852
DC5000/7000/8000 w/Creo; w/o Digital Scanner	4,512.00	8R75290	3,404.00	8R75288	2 students, additional students \$852
DocuColor 5000/7000/8000 FreeFlow Scanner 665E	*	8R75290	869.00	8R75846	2 students, additional students \$360; *Requires SCS estimate from Analyst

Professional Services Pricing (PSP) AT A Glance - GSA (formerly known as Services Expectation Document- SED) 10/15 Discount Applied

4/1/07 - This month's changes are indicated in Red

Revised: 03/30/07

NOTICE: The PSP is for current products only. For additional products not currently listed, consult the Customer Ed Price List.

Production Other	Systems Consulting		Customer Ed		Notes
	Amount	8R#	Amount	8R#	
PSG FreeFlow™ and FreeFlow™ Partners					
FreeFlow™ Digital Workflow Collection:					
MakeReady - HECS	2,256.00	8R75295	2,561.00	8R75291	2 students, additional students \$854
MakeReady - EPC	2,256.00	8R75950	2,561.00	8R75946	2 students, additional students \$854
MakeReady - iGen	2,256.00	8R75951	2,561.00	8R75947	2 students, additional students \$854
Process Manager - HECS	2,256.00	8R75953	1,704.00	8R75293	2 students, additional students \$854
Process Manager - EPC	2,256.00	8R75952	1,704.00	8R75948	2 students, additional students \$854
Process Manager - iGen	2,256.00	8R75954	1,704.00	8R75949	2 students, additional students \$854
Output Manager - HECS	564.00	8R75311	728.00	8R75314*	Analyst and Training Services are mandatory. *2 students/up to 4 hrs.
Output Manager - EPC	564.00	8R75312	728.00	8R75315*	
Output Manager - iGen	564.00	8R75313	728.00	8R75316*	
Web Services Implementation/Training - HECS	5,803.00	8R75938*			ASG Delivery (v5.x and higher) *Press-sense iWay and Xerox Web Services combined solution. Requires 14 days advanced notification to schedule the implementation and training; otherwise a surcharge will be applied. After the implementation and training date has been confirmed and a cancellation is requested, a surcharge may be applied. Price covers up to 3 participants at the same session. Travel fees will be billed separately.
Web Services Implementation/Training - EPC	5,803.00	8R75937*			
Web Services Implementation/Training - iGen	5,803.00	8R75939*			
Web Services Consulting Services - HECS	per hour	8R75941			
Web Services Consulting Services - EPC	per hour	8R75940			
Web Services Consulting Services - iGen	per hour	8R75942			
VI Suite (VIPP) Programming Workshop - HECS	*	8R75338	1,756.00	8R75843	*Requires SCS estimate from Analyst
VI Suite (VIPP) Programming Workshop - EPC	*	8R75337	1,756.00	8R75339	*Requires SCS estimate from Analyst
VI Suite (VIPP) Programming Workshop - iGen	*	8R75957	1,756.00	8R75956	*Requires SCS estimate from Analyst
DesignMerge/ Professional Edition	4,545.00	8R12737			
Office Fax Pro Consulting Services	636.00	8R75275		N/A	
Elixir DesignPro Tools for Xerox Trng Workshop w/PPFA	3,384.00	8R12412		N/A	
Production Solutions					
Perfect Books and Booklets Solution - Mono.	5,454.00	8R75850			Delivery Vehicle is Workflow Consultants
Perfect Books and Booklets Solution - EPC	5,454.00	8R75851			Delivery Vehicle is Workflow Consultants
Perfect Books and Booklets Solution - iGen3	5,454.00	8R75852			Delivery Vehicle is Workflow Consultants
Other Class Information					
■ Xerox Graphic Communications Digital University: include at minimum \$1,000 for "Selling Digital Solutions" 8R10963 and "Expanding Your Markets with Color and Variable Data Printing" 8R12327.					
http://www.thefic.xerox.com/dsweb/View/Collection-9177					

Professional Services Pricing (PSP) At A Glance

PURPOSE: This document establishes *guidelines* by product for the level of services that are recommended for a single unit. Systems Consulting Services and Customer Education are an integral part of any solution sale and are recommended for successful implementation. This pricing is based on published Consulting Services and Customer Education Price Lists and a general statement of work.

(<http://www.thefic.xerox.com/dscgi/dspy/View/Collection-9177>) For Production products, Sales Representatives are responsible for working with the analyst and trainer during the planning and proposal phases to determine the specific customer requirements and to include the appropriate pricing for these services in the solution price. For Digital Office and Office Color products the Sales Rep should work with a Virtual Systems Analyst (VSA). Sales, analysts and trainers share a joint responsibility for setting customer expectations of the services included in the total solution. **When proposing multiple units of the same or similar products, pricing may be significantly different by matching the delivery of services to the customer requirements.**

BUSINESS POLICY 1013: Fees for billable services may not be waived or misrepresented to customers. Providing training and analyst services at no charge or at an unauthorized discount is a violation of policy and could subject the employee to disciplinary action. Please contact the Services Contract Manager for applicable discounts.

Non-Billable Activities: Systems Analysts provide technical support before the sale, as well as billable services to support implementation and account expansion. The size and complexity of the opportunity will determine the extent of analyst support in pre-sale. Examples of non-billable activities are:

- Gathering and analyzing customer requirements
- Identifying customer resources and skills required for implementation
- Incorporating customer requirements for support services into the proposal and implementation plan
- Developing a comprehensive customer training plan to include users, technical staff, and managers
- Developing and validating the recommended configuration (Systems Assurance)
- Engaging non-Xerox (third party) resources

Billable Services: Customer Education and Systems Consulting are value-add services that are billable to the customer. Examples of billable activities follow:

- Project management of solution implementation
- Installation support for network connectivity and configuration
- Application design, development and implementation
- Development and documentation of improved work processes
- Office Document Assessment (ODA), Network Analysis, etc.
- Customer Training
- Other services may include: Volume Growth, Product Training, Equipment Relocation

Special Circumstances: Closing a sale may require delivery of billable services before an order is signed. (Customer may demand a trial or want to have an application designed and tested before completing the deal.) Services delivered "before the sale," are by policy billable, revenue must be captured when sale is closed. Until billed through an XOA, SCAD, or CERAD, any applications coded by the analyst remain the intellectual property of Xerox.

Charges for Travel & Per Diem: Customer locations more than 25 miles from the nearest Xerox office proposal should include estimated charges for surface travel or airfare; overnight stays should also be included. See the SCS and CE price lists for further information on the travel policy and rates.

Contact Information

Effective 04/01/07

Phaser Printers

-0% - discount

Questions regarding Price List content:

Jim Forsythe 8*223-5072

For Pricing and NASG / NAAO XOG Product Program Marketing Articles:

Christi Cutri 8*223-3720

MA102 – 106

http://xwww.nasg.xerox.com/sales_info_center/comm_opbprinters.html

Sale / Maintenance

OPB1-S	OPB Equipment Sale/OTP	04/01/07
OPBMAIN	OPB Service	04/01/07



Phaser Printers Price List:

Equipment Sale

Effective 04/01/2007 (Supersedes 02/15/07)

- All Phaser Printers are customer installable.
- TRIALS ARE NOT ALLOWED ON THESE PRODUCTS.
- Maintenance MUST be purchased at time of Sale for the following families and cannot be added post sale: Phaser, 4500, 5500.
- Maintenance can be purchased at the time of sale OR added post sale for the following families: MFP6115, 3500, 4510, 6120, 6180, 6300, 6350, 6360, 7400, 7760, 8500, 8550, 8560. These products also evergreen renew.

For information regarding **Equipment Manufacturing Build Status**, go to <http://www.docushare.world.xerox.com/dsweb/View/Collection-177602>

Market Code/ Product Code	Product Description	Purchase Price \$	Standard Warranty Months	Meter Ind
Color Multi-Functional Printing Configurations				
Phaser 6180 Product Configurations				
<ul style="list-style-type: none"> • Cash (x195) and Credit Card (x190) Sale transaction only for Commercial & State/Local orders. • Financed Transaction ARE NOT allowed. 				
6180N	Phaser 6180N (DPX-E) 20 PPM COLOR, 26 PPM B&W, Includes Networking, 400MHZ PROCESSOR, 128MB DDR2 Memory, 600 DPI.	500	0	0,2
6180DN	Phaser 6180DN (DPX-F) 20 PPM COLOR, 26 PPM B&W, Includes Networking, 400MHZ PROCESSOR, 128MB DDR2 Memory, 600 DPI, 2-Sided Printing.	706	0	0,2
- Standard Memory on 6180's is 128MB. There is only 1 open slot available for the 256MB or 512MB memory option.				
You May Choose ANY of the following Optional Accessories:				
1DAYAIR2	Next Day Air Delivery (VFR)	85	-	-
AUL	512 MB Memory	859	-	-
BXC	Wireless Network Adapter	238	-	-
BXH	256 MB Memory	715	-	-
BXK	550 Sheet Feeder	477	-	-
BXM	Duplex Module Option (N configuration only)	238	-	-
DBX	Multi-Protocol Network Card	238	-	-
DRCINST	Carrier Delivery & Install Option (TRM)	150	-	-
6115 MFP Product Configurations				
MFP6115N	MFP6115N (BKX-E) 5 PPM COLOR, 20 PPM B&W, LASER MULTIFUNCTION PRODUCT, NETWORKING INCLUDED, 2400 X 600 DPI, US FAX CABLE.	830	0	0
MFP6115D	MFP6115D (BKX-F) 5 PPM COLOR, 20 PPM B&W, LASER MULTIFUNCTION PRODUCT, NETWORKING & 2-SIDED PRINTING INCLUDED, 2400 X 600 DPI, US FAX CABLE.	1,015	0	0
You May Choose ANY of the following Optional Accessories:				
BLD	500 Sheet Feeder	431	-	-
DCX	Duplex Module option (N configuration only)	431	-	-
1DAYAIR	Next Day Air Delivery (VFR)	57	-	-
DRCINST	Carrier Delivery & Install Option (TRM)	150	-	-
Color Network Printing Configurations				
Phaser 6360 Product Configurations				
6360N	Phaser 6360N (DBY-E) Letter/Legal Size Color Printer, Up To 42PPM Color/B&W, 2400 DPI, 1GHZ Processor, USB and ETHERNET I/F, 256MB Memory.	1,551	0	0,2
6360DN	Phaser 6360DN (DBY-F) Letter/Legal Size Color Printer, Up To 42PPM Color/B&W, 2400 DPI, 1GHZ Processor, USB and ETHERNET I/F, 256MB Memory, 2-Sided Printing.	1,857	0	0,2
6360DT	Phaser 6360DT (DBY-G) Letter/Legal Size Color Printer, Up To 42PPM Color/B&W, 2400 DPI, 1GHZ PROCESSOR, USB and ETHERNET I/F, 512MB Memory,, 2-Sided Printing, 550-Sheet Feeder.	2,784	0	0,2
6360DX	Phaser 6360DX (DBY-H): Letter/Legal Size Color Printer, Up To 42PPM Color/B&W, 2400 DPI, 1GHZ PROCESSOR, USB and ETHERNET I/F, 512MB Memory, 2-Sided Printing, 1100- Sheet Feeder, Productivity Kit.	3,525	0	0,2
- N and DN Models have 256MB Standard. DT and DX have 512 Standard (2 x 256). There are two slots available. To get the Max 1GB, the customer will have to purchase 2 512MB and replace the 256MB standard chip(s)				
You May Choose ANY of the following Optional Accessories:				

Phaser Printers Price List:

Equipment Sale

Effective 04/01/2007 (Supersedes 02/15/07)

- All Phaser Printers are customer installable.
- TRIALS ARE NOT ALLOWED ON THESE PRODUCTS.
- Maintenance MUST be purchased at time of Sale for the following families and cannot be added post sale: Phaser, 4500, 5500.
- Maintenance can be purchased at the time of sale OR added post sale for the following families: MFP6115, 3500, 4510, 6120, 6180, 6300, 6350, 6360, 7400, 7760, 8500, 8550, 8560. These products also evergreen renew.

Market Code/ Product Code	Product Description	Purchase Price \$	Standard Warranty Months	Meter Ind
BXC	Wireless network Adapter	238	-	-
BXV	Productivity Kit	596	-	-
DRCINST	Carrier Delivery & Install Option (TRM)	150	-	-
EAE	Duplex Module Option ('N' configuration only)	238	-	-
WKD	256MB Phaser Printer Memory	715	-	-
WKE	512MB Phaser Printer Memory (up to a quantity of 2)	859	-	-
WHW	550 Sheet Feeder	477	-	-
WHY	1100 Sheet Feeder	715	-	-

Phaser 7400 Product Configurations

7400N	Phaser 7400N (WMY-E) Color Tabloid Led Printer, 36 PPM, 1200 DPI Image Quality, 256MB Memory, 100BASE T ETHERNET, USB, 1X550 Letter/Legal /Tabloid Input Tray, 110V.	2,969	0	0,2
7400DN	Phaser 7400DN (WMY-F) Color Tabloid Led Printer, 36 PPM, 1200 DPI Image Quality, 2-Sided Printing, 256MB Memory, 100BASE T ETHERNET, USB, 1X550 Letter/Legal /Tabloid Input Tray, 110V.	3,397	0	0,2
7400DT	Phaser 7400DT (WMY-H) Color Tabloid Led Printer, 36 PPM, 1200 Image Quality, 2- Sided Printing, 512MB Memory, 100BASE T ETHERNET, USB, 2X550 Letter/Legal /Tabloid Input Trays, 20GB HARD DRIVE, 110V.	4,797	0	0,2
7400DX	Phaser 7400DX (WMY-G) Color Tabloid Led Printer, 36 PPM, 1200 DPI Image Quality, 2- Sided Printing, 512MB Memory, 100BASE T ETHERNET, USB, 1X550 Sheet and 1X 1650 Letter/Legal /Tabloid Input Tray, 20GB HARD DRIVE, 110V.	5,872	0	0,2
7400DXF	Phaser 7400DXF (WMY-K) Color Tabloid Led Printer, 36 PPM, 1200 Image Quality, 2- Sided Printing, 512MB Memory, 100BASE T ETHERNET, USB, 2X550 SHEET AND 1X 1650 SHEET Letter/Legal /Tabloid Input Tray, 20GB HARD DRIVE, 1000 Sheet Finisher/Stapler/Booklet maker, 110V.	8,858	0	0,2

You May Choose ANY of the following Optional Accessories:

BUW	Duplex Module Option ('N' configuration Only)	477	-	-
BUX	550 Sheet Feeder; adjustable up to 12x18	596	-	-
BVB	1650 Sheet Feeder; adjustable up to 12x18	1,432	-	-
WGU	1000 Sheet Finisher with w/ 3 Hole Punch, Stapler, Booklet Maker – When adding this accessory to the DN configuration, you must add the 1650 High Capacity Feeder (WHE) if you do not already have it, to get the printer to the same height as the finisher.	3,582		
BVA	20GB Internal Hard Drive	596	-	-
DRCINST2	Carrier Delivery & Install Option (TRM)	225	-	-
WKE	512MB Phaser Printer Memory	859	-	-
WKD	256MB Phaser Printer Memory	715	-	-

Phaser 7760 Product Configurations

7760DN	Phaser 7760DN (AUA G): Color Tabloid Laser Printer, 35 PPM COLOR/45 PPM MONO, 1200 DPI IMAGE QUALITY, 2-SIDED PRINTING, 512MB MEMORY, 100/1000BASE T ETHERNET, USB, 1X500 LETTER/LEGAL /TABLOID INPUT TRAY, 110V	7,003	0	0,2
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You May Choose ONE of the following:

AUC	1500 Sheet Feeder; adjustable up to 11x17	1,193	-	-
AUD	2500 Sheet Feeder; 1-500 sheet; 2 -1,000 sheet trays	1,552	-	-

You May Choose ONE of the following:

AUE	3000 Sheet Finisher with w/ 3 Hole Punch, Stapler	2,388	-	-
AUF	1500 Sheet Finisher with w/ 3 Hole Punch, Stapler, Bookletmaker	3,582	-	-

You May Choose ANY of the following Optional Accessories:

AUK	PhaserMatch 4.0 Color Matching Software	596	-	-
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Phaser Printers Price List:

Equipment Sale

Effective 04/01/2007 (Supersedes 02/15/07)

- All Phaser Printers are customer installable.
- TRIALS ARE NOT ALLOWED ON THESE PRODUCTS.
- Maintenance MUST be purchased at time of Sale for the following families and cannot be added post sale: Phaser, 4500, 5500.
- Maintenance can be purchased at the time of sale OR added post sale for the following families: MFP6115, 3500, 4510, 6120, 6180, 6300, 6350, 6360, 7400, 7760, 8500, 8550, 8560. These products also evergreen renew.

Market Code/ Product Code	Product Description	Purchase Price \$	Standard Warranty Months	Meter Ind
AUL	512MB Additional Memory	859	-	-
BYB	Printer Cart	499	-	-
DRCINST2	Carrier Delivery & Install Option (TRM)	225	-	-
7760GX	Phaser 7760GX (AUA H): Color Tabloid Laser Printer, 35 PPM COLOR/45 PPM MONO, 1200 DPI IMAGE QUALITY, 2-SIDED PRINTING, 512MB MEMORY, 100/1000BASE T ETHERNET, USB, 1X500 LETTER/LEGAL /TABLOID INPUT TRAY, 1500 Sheet Feeder, PhaserMatch 4.0 Software, 110V	8,142	0	0,2

You May Choose ONE of the following:

AUE	3000 Sheet Finisher with w/ 3 Hole Punch, Stapler	2,388	-	-
AUF	1500 Sheet Finisher with w/ 3 Hole Punch, Stapler, Bookletmaker	3,582	-	-

You May Choose ANY of the following Optional Accessories:

AUL	512MB Additional Memory	859	-	-
DRCINST2	Carrier Delivery & Install Option (TRM)	225	-	-
7760DX	Phaser 7760DX (AUA K): Color Tabloid Laser Printer, 35 PPM COLOR/45 PPM MONO, 1200 DPI IMAGE QUALITY, 2-SIDED PRINTING, 512MB MEMORY, 100/1000BASE T ETHERNET, USB, 1X500 LETTER/LEGAL /TABLOID INPUT TRAY, 2500 Sheet Feeder, PhaserMatch 4.0 Software, 110V	8,286	0	0,2

You May Choose ONE of the following:

AUE	3000 Sheet Finisher with w/ 3 Hole Punch, Stapler	2,388	-	-
AUF	1500 Sheet Finisher with w/ 3 Hole Punch, Stapler, Bookletmaker	3,582	-	-

You May Choose ANY of the following Optional Accessories:

DRCINST2	Carrier Delivery & Install Option (TRM)	225	-	-
AUL	512MB Additional Memory	859	-	-

Phaser 8560 Product Configurations

8560N	Phaser 8560N (FBT-E) COLOR PRINTER, 30 PPM, 2400 FINEPOINT IMAGE QUALITY, 256 MB MEMORY, ETHERNET, USB, 1X525 LETTER/LEGAL Input Tray.	881	0	0,2
8560DN	Phaser 8560DN (FBT-F) COLOR PRINTER, 30 PPM, 2400 FINEPOINT IMAGE QUALITY, 256 MB MEMORY, ETHERNET, USB, 1X525 LETTER/LEGAL Input Tray, Two-Sided Printing.	1,032	0	0,2
8560DT	Phaser 8560DT (FBT-G) COLOR PRINTER, 30 PPM, 2400 FINEPOINT IMAGE QUALITY, 512 MB MEMORY, ETHERNET, USB, 2X525 LETTER/LEGAL Input Tray, Two-Sided Printing.	1,608	0	0,2
8560DX	Phaser 8560DX (FBT-H) COLOR PRINTER, 30 PPM, 2400 FINEPOINT IMAGE QUALITY, 512 MB MEMORY, ETHERNET, USB, 3X525 LETTER/LEGAL INPUT TRAY, Two-Sided Printing, 40GB HARD DRIVE.	2,300	0	0,2

- N and DN Models have 256MB Standard. DT and DX have 512 Standard (2 x 256). There are two slots available. To get the Max 1GB, the customer will have to purchase 2 512MB and replace the 256MB standard chip(s)

You May Choose ANY of the following Optional Accessories:

BHE	525 Sheet Feeder (up to a quantity of 2 on N & DN config)	479	-	-
BXC	Wireless Network Adapter	238	-	-
FNX	Productivity Kit	575	-	-
GAU	Duplex Module Option (N config Only)	231	-	-
VVM	Cart with Storage Capacity	299	-	-
WKD	256MB Phaser Printer Memory	715	-	-
WKE	512MB Phaser Printer Memory (up to a quantity of 2)	859	-	-
DRCINST	Carrier Delivery & Install Option (TRM)	150	-	-

Phaser Printers Price List:

Equipment Sale

Effective 04/01/2007 (Supersedes 02/15/07)

- All Phaser Printers are customer installable.
- TRIALS ARE NOT ALLOWED ON THESE PRODUCTS.
- Maintenance MUST be purchased at time of Sale for the following families and cannot be added post sale: Phaser, 4500, 5500.
- Maintenance can be purchased at the time of sale OR added post sale for the following families: MFP6115, 3500, 4510, 6120, 6180, 6300, 6350, 6360, 7400, 7760, 8500, 8550, 8560. These products also evergreen renew.

Market Code/ Product Code	Product Description	Purchase Price \$	Warranty Months	Meter Ind
Mono Network Printing Configurations				
Phaser 3500 Product Configurations				
• For 'B' & 'N' configurations, Cash (x195) and Credit Card (x190) Sale transaction only for Commercial & State/Local orders. Financed Transaction ARE NOT allowed.				
3500B	Phaser 3500B (WPH-E) Monochrome Laser Printer 35 PPM, 1200 DPI Image Quality, 32MB Memory, USB, 1X500 LETTER/LEGAL Input Tray, 110V.	583	0	0,1
3500N	Phaser 3500N (WPH-F) Monochrome Laser Printer 35 PPM, 1200 DPI Image Quality, 32MB Memory, Ethernet, USB, 1X500 LETTER/LEGAL Input Tray, 110V.	830	0	0,1
3500DN	Phaser 3500DN (WPH-G) Monochrome Laser Printer 35 PPM, 1200 DPI Image Quality, 32MB Memory, Ethernet, USB, 1X500 LETTER/LEGAL Input Tray, and Duplex Over packed, 110V.	953	0	0,1
You May Choose ANY of the following Optional Accessories:				
WPM	NIC Card Option (B config only)	357	-	-
CAB	500 Sheet Feeder	178	-	-
CAC	Duplex Option (B/N configs only)	178	-	-
CAE	32MB Memory Option	297	-	-
CAF	64MB Memory Option	429	-	-
CAG	128MB Memory Option	692	-	-
CAH	256MB Memory Option	715	-	-
DRCINST	Carrier Delivery & Install Option (TRM)	150	-	-
1DAYAIR	Next Day Air Delivery (VFR)	57	-	-
Phaser 4500 Product Configurations				
4500B	Phaser 4500B (PMT-E) 35ppm Monochrome Laser Printer 110v, 600x600 dpi, 48MB Memory	1,249	12	0,1
4500N	Phaser 4500N (PMT-F) 35ppm Monochrome Laser Printer 110v, 600x600 dpi, True 1200x1200 dpi, 64MB Memory	1,489	12	0,1
4500DT	Phaser 4500DT (PMT-G) 35ppm Monochrome Laser Printer 110v, 600x600 dpi, True 1200x1200 dpi, 64MB Memory. 550 Sheet Feeder & Duplex	2,159	12	0,1
4500DX	Phaser 4500DX (PMT-H) 35ppm Monochrome Laser Printer 110v, 600x600 dpi, True 1200x1200 dpi, 64MB Memory. 550 Sheet Feeder, Duplex, Hard Disk & 500 Sheet Stacker	2,999	12	0,1
You May Choose ANY of the following Optional Accessories:				
BUC	64MB Memory Option (*see memory configuration note)	419	-	-
BUP	128MB Memory Option (*see memory configuration note)	676	-	-
BUT	Flash Memory DIMM	379	-	-
BUB	Hard Disk Drive Option (B/DT/N Configs)	599	-	-
BUF	550 Sheet Feeder	359	-	-
BUD	Duplex Module (B/N Configs)	399	-	-
BUE	500 Sheet Stacker w/ Job Offset (B/DT/N Configs)	299	-	-
DRCINST	Carrier Delivery & Install Option (TRM)	150	-	-
Phaser 4500 Memory				
The Phaser 4500 series has 2 memory slots. The Phaser 4500B has one slot pre-installed memory module that reports 48MB, leaving one slot available. The Phaser 4500N, Phaser 4500DT and Phaser 4500DX have 2 memory slots, one slot is pre-installed with 64MB memory modules. To achieve maximum memory of 256MB, the pre-installed memory modules must be removed to allow for two 128MB memory modules. *For the Phaser 4500B only, all memory modules in slot 1 will read 16MB less than the actual memory module size.				

Phaser Printers Price List:

Equipment Sale

Effective 04/01/2007 (Supersedes 02/15/07)

- All Phaser Printers are customer installable.
- TRIALS ARE NOT ALLOWED ON THESE PRODUCTS.
- Maintenance MUST be purchased at time of Sale for the following families and cannot be added post sale: Phaser, 4500, 5500.
- Maintenance can be purchased at the time of sale OR added post sale for the following families: MFP6115, 3500, 4510, 6120, 6180, 6300, 6350, 6360, 7400, 7760, 8500, 8550, 8560. These products also evergreen renew.

Market Code/ Product Code	Product Description	Purchase Price \$	Warranty Months	Meter Ind
Phaser 4510 Product Configurations				
4510B	Phaser 4510B (ART-E) 45 PPM, 1200 DPI, 128MB MEMORY, PARALLEL, USB, 1X550 Letter/Legal Input Tray, 110V.	941	0	0,1
4510N	Phaser 4510N (ART-F), 45 PPM, 1200 DPI, 128MB MEMORY, ETHERNET, PARALLEL, USB, 1X550 Letter/Legal Input Tray, 110V.	1,056	0	0,1
4510DT	Phaser 4510DT (ART-G), 45 PPM, 1200 DPI, 128MB MEMORY, ETHERNET, PARALLEL, USB, 2X550 Letter/Legal Input Trays, 2- Sided Printing, 110V.	1,748	0	0,1
4510DX	Phaser 4510DX (ART-H) 45 PPM, 1200 DPI, 128MB MEMORY, ETHERNET, PARALLEL, USB, 2X550 Letter/Legal Input Trays, 2-Sided Printing, Hard Disk, 2nd Stacker, 110V.	2,555	0	0,1
- 512MB Max Memory. There are two slots available. To get the Max 512MB, the customer will have to purchase 2 256MB and replace the 1 128MB standard chip that is sent with the Printer.				
You May Choose ANY of the following Optional Accessories:				
ARW	550 Sheet Feeder (up to a qty of 2 on B & N configs)	345	-	-
ARV	B to N Upgrade Kit Option (10/100 Base TX Ethernet Interface Enabler)	460	-	-
ARX	Duplex Module Option ("B" or "N" configuration only)	345	-	-
CBE	550 Sheet Stacker with Job Offset	288	-	-
DDX	128 MB Phaser Printer Memory	576	-	-
DEA	256 MB Phaser Printer Memory (up to a qty of 2)	691	-	-
DEB	20MB Flash Memory DIMM	345	-	-
DEX	40GB Hard Disk Drive Kit	518	-	-
DRCINST	Carrier Delivery & Install Option (TRM)	150	-	-
Phaser 5500 Product Configurations				
5500N	Phaser 5500N (RET F) Network 50 PPM Monochrome Laser Printer 110v, True 1200x1200 dpi, 128MB Memory, Configuration Card, 2x500 Paper Trays.	3,669	12	0,1
You May Choose ANY of the following Phaser 5500N Optional Accessories:				
BUP	128MB Memory Option	676	-	-
BUR	256MB Memory Option (quantity of 2 possible)	699	-	-
BUT	16MB Flash Memory DIMM	379	-	-
BUU	Hard Disk Drive	589	-	-
BUG	1000 Sheet Feeder (2 Trays adjustable to 11x17)	939	-	-
UPN	Envelope Tray (Replaces tray in position 2) (quantity of 2 possible)	349	-	-
DRCINST	Carrier Delivery & Install Option (TRM)	150	-	-
The following 5500N Optional Accessories are Available as Accessory Only transactions on in-place equipment				
BUH	2000 Sheet High Capacity Feeder (requires BUG installed)	1,059	-	-
TRV	Duplex Module – 5500N Config only.	509	-	-
BUL	3,500 Sheet Stacker (requires BUG installed)	2,079	-	-
UNV	3,500 Sheet Finisher w/ 3 Hole punch & stapler (requires BUG installed)	2,439	-	-
5500DN				
5500DN	Phaser 5500DN (RET G) Network 50 PPM Monochrome Laser Printer 110v, True 1200x1200 dpi, 128MB Memory, Configuration Card, Duplex & 2x500 Paper Trays.	4,109	12	0,1
You May Choose ANY of the following Phaser 5500DN Optional Accessories:				
BUP	128MB Memory Option	676	-	-
BUR	256MB Memory Option (quantity of 2 possible)	699	-	-
BUT	16MB Flash Memory DIMM	379	-	-
BUU	Hard Disk Drive	589	-	-
BUG	1000 Sheet Feeder (2 Trays adjustable to 11x17)	939	-	-
UPN	Envelope Tray. (Replaces tray in position 2) (quantity of 2 possible)	349	-	-
DRCINST	Carrier Delivery & Install Option (TRM)	150	-	-

Phaser Printers Price List:

Equipment Sale

Effective 04/01/2007 (Supersedes 02/15/07)

- All Phaser Printers are customer installable.
- TRIALS ARE NOT ALLOWED ON THESE PRODUCTS.
- Maintenance MUST be purchased at time of Sale for the following families and cannot be added post sale: Phaser, 4500, 5500.
- Maintenance can be purchased at the time of sale OR added post sale for the following families: MFP6115, 3500, 4510, 6120, 6180, 6300, 6350, 6360, 7400, 7760, 8500, 8550, 8560. These products also evergreen renew.

Market Code/ Product Code	Product Description	Purchase Price \$	Warranty Months	Meter Ind
The following 5500DN optional accessories are Available as Accessory only transaction on in-place equipment				
BUH	2000 Sheet High Capacity Feeder (requires BUG installed)	1,059	-	-
BUL	3,500 Sheet Stacker (requires BUG installed)	2,079	-	-
UNV	3,500 Sheet Finisher w/ 3 Hole punch & stapler (requires BUG installed)	2,439	-	-
5500DT	Phaser 5500DT (RET H) Network 50ppm Monochrome Laser Printer 110v, True 1200x1200 dpi, 128MB Memory, Configuration Card, Duplex, 4x500 Paper Trays & 1000 Sheet Feeder.	4,899	12	0,1
You May Choose ANY of the following Phaser 5500DT Optional Accessories:				
BUH	2000 Sheet High Capacity Feeder	1,059	-	-
BUP	128MB Memory Option	676	-	-
BUR	256MB Memory Option (quantity of 2 possible)	699	-	-
BUT	16MB Flash Memory DIMM	379	-	-
BUU	Hard Disk Drive	589	-	-
BUL	3,500 Sheet Stacker (requires BUG installed)	2,079	-	-
UNV	3,500 Sheet Finisher w/ 3 Hole punch & stapler (requires BUG installed)	2,439	-	-
UPN	Envelope Tray (up to a quantity of 4)	349	-	-
DRCINST	Carrier Delivery & Install Option (TRM)	150	-	-
5500DX	Phase 5500DX (RET K) Network 50ppm Monochrome Laser Printer 110v, True 1200x1200 dpi, 256MB Memory, Configuration Card, Duplex, 4x500 Paper Trays, 2000 Sheet Feeder, Hard Disk & 3,500 Sheet Finisher w/ 3 Hole punch.	8,259	12	0,1
You May Choose ANY of the following Phaser 5500DX Optional Accessories:				
UPN	Envelope Tray. (Replaces tray in position 2) (quantity of 4 possible)	349	-	-
DRCINST	Carrier Delivery & Install Option (TRM)	150	-	-
BUR	256MB Memory Option (quantity of 2 possible)	699	-	-
Phaser 5500 Memory				
Slot Usage:				
<ul style="list-style-type: none"> • Phaser 5500N Slot 1: 128 MB Slot 2: empty • Phaser 5500DN Slot 1: 128 MB Slot 2: empty • Phaser 5500DT Slot 1: 128 MB Slot 2: empty • Phaser 5500DX Slot 1: 128 MB Slot 2: 128 MB 				
The Phaser 5500 Controller can handle up to 512 MB of memory (256 MB in slots 1 and 2). Note that in the 5500N/DN/DT, one can add to Slot 2 either a 128 MB Memory DIMM (for a total 256 MB) or a 256 MB Memory DIMM (for total 384 MB). However, the only way to get to 512MB is to remove 1 or 2 128MB DIMM/s from Slot 1/2, and install two 256 MB DIMMs in Slot 1 and 2.				



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Phaser Printers Price List:

Equipment Service

Effective 04/01/2007 (Supersedes 02/15/2007)

- This price list supports both Commercial and State & Local market segments; Bill Codes: X = 5 for Commercial or 2 for State & Local.
- 'CPC Only' service plans must be process as Cost per Copy in VQ. You CANNOT choose these plans as FSMA, non-CPC transactions.
- 'CPC Only' service plans: Color & B&W per print charges listed below COMBINE both service AND supply meter rates.
- Color meters are as follows: Meter 1: Total Color Impressions; Meter 2: Total B&W Impressions
- Maintenance must be purchased at time of Sale for the following families and cannot be added post sale: 4500, 5500.
- Maintenance CAN be purchased at the time of sale OR added post sale for the following families: MFP6115, 3500, 4510, 6120, 6180, 6300, 6350, 6360, 7400, 7760, 8500, 8550, 8560.
- Billing frequency: Commercial bills monthly in advance, state/local bills post monthly unless other wise noted. Excess meters bill post monthly.

Market Code	Component Description (All Configurations)	Service Plan Name	Maintenance Bill Code / Meter Ind	Lease Bill Code / Meter Ind	Monthly Base Charge \$	Total Color Service/ Supply charge (Meter 1)	Total B&W Service/ Supply charge (Meter 2)
Color Network Printing							
Phaser 6180 Printer							
6180N, 6180DN	Phaser 6180	1 Yr Flat Rate FSMA	X941/0	Not Available	12	-	-
		CPC Only – 1 Yr FSMA	X961/2	Not Available	0	.1290	.0229
6115MFP							
MFP6115N, MFP6115D	6115MFP	1 Yr Flat Rate FSMA	X941/0	X199/0	10	-	-
Phaser 6360 Printers							
6360N, 6360DN, 6350DT 6350DX	Phaser 6360	1 Yr Flat Rate FSMA	X941/0	X199/0	25	-	-
		CPC Only – 1 Yr FSMA	X961/2	XG61-5/2	15	.0990	.0169
Phaser 7400 Printers							
7400N, 7400DN, 7400DT, 7400DX, 7400DXF	Phaser 7400 Printers	1 Yr Flat Rate FSMA	X941/0	X199/0	58	-	-
		CPC Only – 1 Yr FSMA	X961/2	XG61-5/2	58	.0890	.0169
Phaser 7760 Printers							
7760DN, 7760GX, 7760DX	Phaser 7760 Printers	1 Yr Flat Rate FSMA	X941/0	X199/0	58	-	-
		CPC Only – 1 Yr FSMA	X961/2	XG61-5/2	58	.1290	.0269
Phaser 8560 Printers							
8560N, 8560DN, 8560DT 8560DX	Phaser 8560	1 Yr Flat Rate FSMA	X941/0	X199/0	15	-	-
		CPC Only – 1 Yr FSMA	X961/2	XG61-5/2	0	.1090	.0169
		CPC Only – 1 Yr FSMA	X971/2	XG71-5/2	10	.0990	.0169

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Equipment Service

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 -'CPC Only' service plans must be process as Cost per Copy in VQ. You CANNOT choose these plans as FSMA, non-CPC transactions.
 -'CPC Only' service plans Color & B&W per print charge listed below COMBINES both service AND supply meter rates.
 -Color meters are as follows: Meter 1: Total Color Impressions; Meter 2: Total B&W Impressions
 -Maintenance must be purchased at time of Sale for the following families and cannot be added post sale: All Phaser printers currently in SOT and the following order taking Phaser families: 4500, 5500.
 -Maintenance CAN be purchased at the time of sale OR added post sale for the following families: 3500, 4510, 6120, 6300, 6350, 7400, 7760, 8500, 8550
 -Billing frequency: Commercial bills monthly in advance, state/local bills post monthly unless other wise noted. Excess meters bill post monthly.

Market Code	Component Description (All Configurations)	Service Plan Name	Maintenance Bill Code / Meter Ind	Lease Bill Code / Meter Ind	Monthly Base Charge \$	Total Color Service/ Supply charge (Meter 1)	Total B&W Service/ Supply charge (Meter 2)
Mono Network Printing							
Phaser 3500 Printers							
• 3500B & 3500N configurations not available for financed transactions							
3500B, 3500N, 3500DN	Phaser 3500	1 Yr Flat Rate FSMA	X941/0	X199/0	8	-	-
		CPC Only – 1 Yr FSMA	X961/2	XG61-5/2	8	N/A	.0199
		CPC Only – 1 Yr FSMA	X981/2	XG51-5/2	0	N/A	.0229
Phaser 4500 Printers							
• Billing Frequency for Flat Rate plans: Commercial customers bill annual in advance; State/Local customers bill post quarterly.							
4500B / 4500N / 4500DT 4500DX	Phaser 4500 Printers	CPC ONLY Warty + 1YR Serv & Supply	X901/1	XG21-5/1	17	N/A	.0149
		CPC ONLY Warty + 2YR Serv & Supply	X902/1	XG31-5/1	14	N/A	.0149
		CPC ONLY DMA > 36mo FMV = 48mo	X903/1	XG41-5/1	13	N/A	.0149
		Warranty + 1YR OPB Service	X901/0	X199/0	17	-	-
		Warranty + 2YR OPB Service	X902/0	X199/0	14	-	-
		XBS DMA > 36mo., FMV/FPO 48mo	X903/0	X199/0	13	-	-
Phaser 4510 Printers							
4510B / 4510N / 4510DT 4510DX	Phaser 4510 Printers	1 Yr Flat Rate FSMA	X941/0	-	12	-	-
		CPC Only – 1 Yr FSMA	X961/2	XG61-5/2	10	N/A	.0149



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Phaser Printers Price List:

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 -'CPC Only' service plans must be process as Cost per Copy in VQ. You CANNOT choose these plans as FSMA, non-CPC transactions.
 -'CPC Only' service plans Color & B&W per print charge listed below COMBINES both service AND supply meter rates.
 -Color meters are as follows: Meter 1: Total Color Impressions; Meter 2: Total B&W Impressions
 -Maintenance must be purchased at time of Sale for the following families and cannot be added post sale: All Phaser printers currently in SOT and the following order taking Phaser families: 4500, 5500.
 -Maintenance CAN be purchased at the time of sale OR added post sale for the following families: 3500, 4510, 6120, 6300, 6350, 7400, 7760, 8500, 8550
 -Billing frequency: Commercial bills monthly in advance, state/local bills post monthly unless other wise noted. Excess meters bill post monthly.

Market Code	Component Description (All Configurations)	Service Plan Name	Maintenance Bill Code / Meter Ind	Lease Bill Code / Meter Ind	Monthly Base Charge \$	Total Color Service/ Supply charge (Meter 1)	Total B&W Service/ Supply charge (Meter 2)
DocuPrint 5500 Printers							
• Billing Frequency for Flat Rate plans: Commercial customers bill annual in advance; State/Local customers bill post quarterly.							
5500N, 5500DN, 5500DT 5500DX	DocuPrint 5500 Printers	CPC ONLY Warty + 1YR Serv & Supply	X901/1	XG21-5/2	40	N/A	.0109
		CPC ONLY Warty + 2YR Serv & Supply	X902/1	XG31-5/2	32	N/A	.0109
		CPC ONLY DMA > 36mo FMV = 48mo	X903/1	XG41-5/2	31	N/A	.0109
		Warranty + 1YR OPB Service	X901/0	X199/0	40	-	-
		Warranty + 2YR OPB Service	X902/0	X199/0	32	-	-
		XBS DMA > 36mo., FMV/FPO 48mo	X903/0	X199/0	31	-	-
Sale STOP ORDERTAKING EQUIPMENT: MAINTENANCE STILL AVAILABLE FOR NEW ORDERS / CONVERSIONS							
Phaser 6120							
6120N	Phaser 6120	1 Yr Flat Rate FSMA	X941/0	-	10	-	-
		CPC Only - 1 Yr FSMA	X961/2	-	8	.1190	.0199
		CPC Only - 1 Yr FSMA	X981/2	-	0	.1290	.0229
Phaser 6300 /6350 Printers							
6300N, 6300DN, 6350DP 6350DT, 6350DX	Phaser 6300 /6350	1 Yr Flat Rate FSMA	X941/0	-	25	-	-
		CPC Only - 1 Yr FSMA	X961/2	XG61-5/2	15	.0990	.0169
Phaser 8500 /8550 Printers							
8500N, 8500DN, 8550DP 8550DT, 8550DX	Phaser 8500/8550	1 Yr Flat Rate FSMA	X941/0	-	15	-	-
		CPC Only - 1 Yr FSMA	X961/2	XG61-5/2	10	.0990	.0169
		CPC Only - 1 Yr FSMA	X971/2	XG71-5/2	0	.1190	.0169