

AN ORDINANCE 2009-04-02-0235

AUTHORIZING A CONTRACT WITH FISK TECHNOLOGIES SECURITY INTEGRATION GROUP TO PROVIDE THE INFORMATION TECHNOLOGY SERVICES DEPARTMENT, PUBLIC SAFETY DIVISION, WITH MAINTENANCE AND BREAK-FIX SERVICES ON THE CITY'S ACCESS CONTROL, VIDEO SURVEILLANCE, AND INTRUSION ALARM SECURITY SYSTEMS, AND INSTALLATION OF ANY NEW SECURITY SYSTEMS AND COMPONENTS FOR AN ESTIMATED ANNUAL COST OF \$1,509,000.00.

* * * * *

WHEREAS, the City has security assets that secure the safety and security of its employees and assets installed throughout the City's buildings, offices and properties; and

WHEREAS, the Information Technology Services Department, Public Safety Division, requires maintenance and break-fix services on the City's access control, video surveillance, intrusion alarm security systems and installation of new security systems; and

WHEREAS, these services are available utilizing the General Services Administration (GSA) contract GS-07F-7733C between Hirsch Electronics Corporation and their GSA participating dealer, Fisk Electric Company, Inc. d/b/a Fisk Technologies Security Integration Group, for an estimated annual cost of \$1,509,000.00; **NOW THEREFORE**,

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

SECTION 1. An agreement with Fisk Electric Company, Inc. d/b/a Fisk Technologies Security Integration Group, in the amount of \$1,509,000.00, to provide the City of San Antonio with a maintenance and break-fix services on the City's access control, video surveillance, intrusion alarm security systems and installation of new security systems, is hereby accepted. A copy of the contract and the Bid Tab are attached hereto and incorporated herein as **Attachment 1**.

SECTION 2. Funds for these expenditures have been appropriated and are available in various Operating Funds as part of the FY 2008-2009 budget.

SECTION 3. Payment not to exceed \$1,509,000.00 is authorized to be paid to Fisk Electric Company, Inc. d/b/a Fisk Technologies Security Integration Group and should be encumbered with purchase orders.

SECTION 4. The financial allocations in this Ordinance are subject to approval by the Director of Finance, City of San Antonio. The Director may, subject to concurrence by the City Manager or the City Manager's designee, correct allocations to specific Cost Centers, WBS Elements, Internal Orders, General Ledger Accounts, and Fund Numbers as necessary to carry out the purpose of this Ordinance.

SECTION 5. This Ordinance shall be effective on the tenth day after passage.

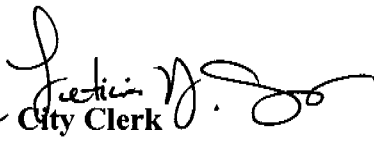
PASSED AND APPROVED this 2nd day of April, 2009.



M A Y O R

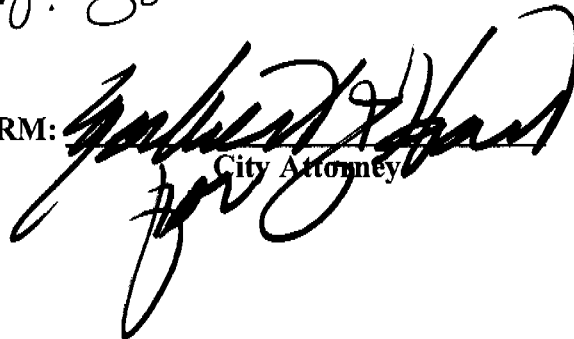
PHIL HARDBERGER

ATTEST:



City Clerk

APPROVED AS TO FORM:



City Attorney

Opened: February 23, 2009		GSA	
For: Security Systems Equipment, Installation & Maintenance to include Break-Fix		Fisk Electric Company, Inc.	
A1318-09		WF	111 T. L. Jester
Item	Description	Est. Qty.	Houston, TX 77007 713-868-6111
	<u>Projects</u>		
1	Access Control Projects		
	Estimated 3 Year Project Plan Total	3	\$1,226,575.00
	Estimated Total Annually		\$408,858.33
2	Video Surveillance Projects		
	Estimated 3 Year Project Plan Total	3	\$1,124,843.00
	Estimated Total Annually		\$374,947.67
3	Intrusion Alarm Projects		
	Estimated 3 Year Project Plan Total	3	\$91,870.00
	Estimated Total Annually		\$30,623.33
	Estimated Annual Project Total		\$814,429.33
	<u>Consumables</u>		
4	Prox Cards	6000	
	Price Each		\$2.33
	Estimated Total Annually		\$14,000.00
5	Printer Ribbons	25	
	Price Each		\$200.00
	Estimated Total Annually		\$5,000.00
6	Temporary Name Tags	2000	
	Price Each		\$0.50
	Estimated Total Annually		\$1,000.00
7	Badge Clips	2000	
	Price Each		\$0.25
	Estimated Total Annually		\$500.00
	Estimated Annual Consumables Total		\$20,500.00
	<u>Annual Maintenance & Support</u>		
8	Genetec Software Support		
	Estimated Total Annually		\$1,000.00
9	Parts & Labor Maintenance for Hardware (15% of Current Assets)		
	Estimated Total Annually		\$241,650.00

Opened: February 23, 2009			GSA
For: Security Systems Equipment, Installation & Maintenance to include Break-Fix			Fisk Electric Company, Inc.
A1318-09		WF	111 T. L. Jester
Item	Description	Est. Qty.	Houston, TX 77007 713-868-6111
10	Annual Maintenance on Systems Software Estimated Total Annually		\$261,150.00
	Estimated Annual Maintenance & Support		\$503,800.00
	<u>Labor for Break Fix</u>		
11	Application Engineer Straight Time per Hour Total Straight Time	450	\$88.00 \$39,600.00
12	Application Engineer Overtime per Hour Total Overtime	210	\$132.00 \$27,720.00
13	Senior Analyst Straight Time per Hour Total Straight Time	90	\$165.00 \$14,850.00
14	Senior Analyst Overtime per Hour Total Overtime	90	\$247.00 \$22,230.00
15	Technician Straight Time per Hour Total Straight Time	500	\$75.00 \$37,500.00
16	Technician Overtime per Hour Total Overtime	250	\$112.50 \$28,125.00
	Estimated Labor for Break Fix Total		\$170,025.00
17	GSA Percentage Discount for Parts		35.65%
	Estimated Annual Total		\$1,508,754.33
Estimated Annual Award			\$1,508,754.33

Line Items 11-16: Applicable to onsite and travel time. Travel labor & Expense @ cost plus 15%.

**CITY OF SAN ANTONIO
PURCHASING AND GENERAL SERVICES DEPARTMENT**

Issued By WF; CITY CONTRACT NO. A1318-09
COOPERATIVE CONTRACT NO.: GS-07F-7733C
PROCURING ENTITY/COOPERATIVE: GSA

Date Issued: February 19, 2009

**TERMS & CONDITIONS FOR CONTRACT FOR
SECURITY SYSTEMS EQUIPMENT, INSTALLATION & MAINTENANCE TO INCLUDE
BREAK-FIX**

Contract Documents: The terms and conditions for performance and payment of compensation for this contract are set forth in the following contract documents, true and correct copies of which are attached hereto and fully incorporated herein for all purposes:

- a. This Terms and Conditions Document;
- b. Any Purchase Orders and Work Orders issued hereunder by the City of San Antonio ("City"); and
- c. Exhibit I – All applicable terms and conditions of Contract # GS-07F-7733C, between Hirsch Electronics Corporation and their GSA participating Dealer, Fisk Electric Company, Inc. d/b/a Fisk Technologies Security Integration Group and General Services Administration (GSA), procured by GSA and made available to local government entities through GSA Advantage.
- d. Exhibit II – Prevailing Wage Rates

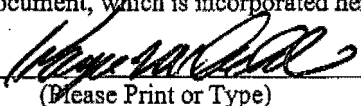
Should a conflict arise among the provisions of the contract documents, this Terms and Conditions Document and any Purchase Order and Work Order issued hereunder shall govern over Exhibit I, unless otherwise specifically provided herein.

This Terms & Conditions Document includes the following: General Terms and Conditions, Product Specifications and Description of Services, Price Schedule, any attachments or exhibits identified herein.

The City's Purchasing and General Services Department is willing to assist any vendor(s) in the interpretation of this Terms and Conditions Document. Assistance may be received by visiting the Purchasing Office at 111 Soledad, 11th Floor, San Antonio, Texas 78205, or by calling (210) 207-7260.

It is the policy of the City of San Antonio to involve qualified Small, Minority, Woman-owned, and local business in construction, procurement, professional services, and leases and concessions contracting. The City of San Antonio has established the following minority business enterprise (MBE), woman business enterprise (WBE), African-American business enterprise (AABE), and small business enterprise (SBE) utilization goals: MBE Goal: 15%; WBE Goal: 10%; AABE Goal: 3%, SBE Goal: 50%.

The undersigned, by his/her signature, represents that he/she is authorized to bind the Vendor to fully comply with the contract for the amount(s) shown on the accompanying Price Schedule. A signature below indicates that the Vendor has read the entire document, which is incorporated herein, and agreed to the terms therein.

Signer's Name:  Firm Name: Wayne McDonald
(Please Print or Type) Senior Vice-President
Fisk Electric Company

FOR CITY USE ONLY

AWARD

Items Accepted:	Ordinance No:	Date:	Amount:

Approved: _____

CITY OF SAN ANTONIO

CITY CONTRACT NO.: A1318-09-WF_SECURITY SYSTEMS EQUIPMENT, INSTALLATION & MAINTENANCE TO INCLUDE BREAK FIX

Waymond

Address: 111 T. L. JESTER

Signature of Person Authorized to Sign Offer

City, State, Zip Code: Houston, Tx 77007

Email Address: WAYMOND@FISKCORP.COM Telephone No.: 713-868-6111

Fax No.: 713-868-1600

Please complete the following:

Prompt Payment Discount: _____ % _____ days. (If no discount is offered, Net 30 will apply.)

Please check the following blanks which apply to your company:

Ownership of firm (51% or more):

Non-minority _____ Hispanic _____ African-American _____ Other Minority (specify) _____

Female Owned Handicapped Owned Small Business (less than \$1 million annual receipts or 100 employees)

Indicate Status: Partnership Corporation Sole Proprietorship Other (specify) _____

Tax Identification Number: 74-06216360

I. GENERAL TERMS AND CONDITIONS

1. The terms "bidder", "contractor", and "vendor" all mean the party providing goods or services to the City pursuant to this contract.
2. **Rejection of Disclaimers of Warranties & Limitations of Liability.** Any term or condition in Exhibit I, or any document furnished by Vendor, disclaiming the implied warranty of merchantability or of fitness for a particular purpose, or attempting to limit Vendor's liability shall be of no force or effect, and shall be stricken from the contract documents as if never contained therein.
3. **Acceptance of Offer.** By signing and submitting this document, Vendor is making an offer to City. A written award of acceptance (manifested by a City Ordinance) and appropriation or purchase order mailed or otherwise furnished to the Vendor results in a binding contract without further action by either party.
4. Vendors shall make all investigations necessary to thoroughly inform themselves regarding plant and facilities for delivery of material and equipment as required by the contract documents. No plea of ignorance by the vendor of conditions that exist or that may hereafter exist as a result of failure or omission on the part of the vendor to make the necessary examinations and investigations, or failure to fulfill in every detail the requirements of the contract documents, will be accepted as a basis for varying the requirements of the City or the compensation to the vendor.
5. **Taxes.** Vendor shall not include federal taxes nor State of Texas limited sales excise and use taxes in prices, since the City of San Antonio is exempt from payment of such taxes. An exemption certificate will be signed by City where applicable upon request by Vendor.
6. **Point of Destination.** All goods, materials and equipment shall be delivered FOB Destination, City of San Antonio's designated facility, or to the "ship to" address indicated on the purchase order, inside delivery. Regardless of shipping terms used, title and risk of loss shall pass to City only upon receipt at City's "ship to" address.
7. **Delivery Times.** Proposed delivery time must be shown and shall include weekends and holidays, unless specified otherwise herein.
8. **Failure to Meet Delivery Schedule.** When delivery is not met as provided for in the contract, the Purchasing and General Services Department reserves the right to make the purchase on the open market, with any cost in excess of the contract price paid by the vendor, in addition to any other damages, direct, indirect, consequential, or incidental incurred by the City as a result thereof.
9. **Acceptance By City.** The City shall have a reasonable time (but not less than 30 days) after receipt to inspect the goods and services tendered by Vendor. The City at its option may reject all or any portion of such goods or services which do not, in City's sole discretion, comply in every respect with all terms and conditions of the contract. The City may elect to reject the entire goods and services tendered even if only a portion thereof is nonconforming. If the City elects to accept nonconforming goods and services, the City, in addition to its other remedies, shall be entitled to deduct a reasonable amount from the price thereof to compensate the City for the nonconformity. Any acceptance by the City, even if non-conditional, shall not be deemed a waiver or settlement of any defect in such goods and services.
10. **Warranty.** Unless a specific warranty is provided elsewhere in these contract documents, the supplies or services furnished under this contract shall be covered by the most favorable commercial warranties given to any customer for same or similar supplies or services.
11. **Change Orders.** In order to comply with Texas law governing purchases made by municipalities, the follow rules shall govern all change orders made under this contract.

- (a) Any change orders that become necessary during the term of this contract as a result of changes in plans, specifications, quantity of work to be performed, materials, equipment or supplies to be furnished may be approved by the Director of Purchasing and General Services Department ("Purchasing Director"), or her designee, provided that such change orders:
- (1) are made in writing, signed by the Purchasing Director or her designee;
 - (2) do not involve an increase or decrease in contract price of more than \$25,000; and
 - (3) sufficient funds have already been allocated by City or are available to the Purchasing Director to cover any increase in contract price.
- (b) Any other change will require approval of the City Council, City of San Antonio.
- (c) Changes that do not involve an increase in contract price may, however, be made by the Purchasing Director.

12. Contract Termination

TERMINATION-BREACH:

- (a) Should Vendor fail to fulfill in a timely and proper manner, as determined solely by the Director of Purchasing and General Services, its obligations under this contract, or violate any of the material terms of this contract, the City shall have the right to immediately terminate the contract. Notice of termination shall be provided in writing to the contractor, effective upon the date set forth in the notice. Such termination shall not relieve the vendor of any liability to the City for damages sustained by virtue of any breach by the vendor.

TERMINATION-NOTICE:

- (b) The City may cancel this contract for convenience upon ten days prior written notice.

TERMINATION-FUNDING:

- (c) City retains the right to terminate this contract at the expiration of each of City's budget periods. This contract is conditioned on a best efforts attempt by City to obtain and appropriate funds for payment of any debt due by City herein.

13. INDEMNIFICATION

VENDOR covenants and agrees to FULLY INDEMNIFY, DEFEND and HOLD HARMLESS, the CITY and the elected officials, employees, officers, directors, volunteers and representatives of the CITY, individually and collectively, from and against any and all costs, claims, liens, damages, losses, expenses, fees, fines, penalties, proceedings, actions, demands, causes of action, liability and suits of any kind and nature, including but not limited to, personal or bodily injury, death and property damage, made upon the CITY directly or indirectly arising out of, resulting from or related to VENDOR'S activities under this Agreement, including any acts or omissions of VENDOR, any agent, officer, director, representative, employee, consultant or subcontractor of VENDOR, and their respective officers, agents employees, directors and representatives while in the exercise of the rights or performance of the duties under this Agreement. The indemnity provided for in this paragraph shall not apply to any liability resulting from the negligence of CITY, its officers or employees, in instances where such negligence causes personal injury, death, or property damage. IN THE EVENT VENDOR AND CITY ARE FOUND JOINTLY LIABLE BY A COURT OF COMPETENT JURISDICTION, LIABILITY SHALL BE APPORTIONED COMPARATIVELY IN ACCORDANCE WITH THE LAWS FOR THE STATE OF TEXAS, WITHOUT, HOWEVER, WAIVING ANY GOVERNMENTAL IMMUNITY AVAILABLE TO THE CITY UNDER TEXAS LAW AND WITHOUT WAIVING ANY DEFENSES OF THE PARTIES UNDER TEXAS LAW.

The provisions of this INDEMNITY are solely for the benefit of the parties hereto and not intended to create or grant any rights, contractual or otherwise, to any other person or entity. VENDOR shall advise the CITY in writing within 24 hours of any claim or demand against the CITY or VENDOR known to VENDOR related to or arising out of VENDOR's activities under this AGREEMENT and shall see to the investigation and defense of such claim or demand at VENDOR's cost. The CITY shall have the right, at its option and at its own expense, to participate in such defense without relieving VENDOR of any of its obligations under this paragraph.

14. Assignment and Subcontracting

- (a) Vendor shall not sell, assign, pledge, transfer or convey any interest in this contract, nor delegate the performance of any duties hereunder, by transfer, by subcontracting or any other means, without the consent of the Director of City's Purchasing Division. As a condition of such consent, if such consent is granted, Vendor shall remain liable for completion of the services outlined in this contract in the event of default by the successor vendor, assignee, transferee or subcontractor.
- (b) Any work or services approved for subcontracting hereunder shall be subcontracted only by written contract and, unless specific waiver is granted in writing by the City, shall be subject by its terms to each and every provision of this Contract. Compliance by subcontractors with this contract shall be the responsibility of Vendor. City shall in no event be obligated to any third party, including any subcontractor of Vendor, for performance of services or payment of fees.
- (c) Any attempt to transfer, pledge or otherwise assign this contract without said written approval, shall be void ab initio, and shall confer no rights upon any third person. Should Vendor assign, transfer, convey, delegate, or otherwise dispose of any part of all or any part of its right, title or interest in this contract, City may, at its option, cancel this contract and all rights, titles and interest of Vendor shall thereupon cease and terminate, notwithstanding any other remedy available to City. The violation of this provision by Vendor shall in no event release Vendor from any obligation under the terms of this contract, nor shall it relieve or release Vendor from the payment of any damages to City, which City sustains as a result of such violation.

15. Independent Contractor. Vendor covenants and agrees that it is an independent contractor and not an officer, agent, servant or employee of City. City shall not be liable for any claims which may be asserted by any third party occurring in connection with the services to be performed by the vendor under this contract and that the vendor has no authority to bind the City.

16. Patents/Copyrights. The Vendor agrees to indemnify and hold the City harmless from any claim involving patent infringement or copyrights on goods supplied.

17. Public Information Act. Vendor is advised that all City contracts are subject to all legal requirements provided for in the City Charter and/or applicable City Ordinances, state and federal statutes. All contracts are subject to the Public Information Act, Texas Government Code Chapter 552; therefore Vendor must clearly indicate any portion of the contract documents that Vendor claims is not subject to public inspection under the Public Information Act.

18. Conflict of Interest. No officer or employee of the City shall have a financial interest, direct or indirect, in any contract with the City, or shall benefit financially, directly or indirectly, in the sale to the City of any materials, supplies or services, except on behalf of the City as an officer or employee. This prohibition extends to the City Public Service Board, San Antonio Water System, and all City boards and commissions other than those which are purely advisory. In this instance a City employee is defined as any employee of the City who is required to file a financial involvement report pursuant to the City's ethics ordinance.

19. Severability. If any clause or provision of this contract is held invalid, illegal or unenforceable under present or future federal, state or local laws, including but not limited to the City Charter, City Code, or ordinances of the City of San Antonio, Texas, then and in that event it is the intention of the parties hereto that such invalidity, illegality or

unenforceability shall not affect any other clause or provision hereof and that the remainder of this contract shall be construed as if such invalid, illegal or unenforceable clause or provision was never contained herein; it is also the intention of the parties hereto that in lieu of each clause or provision of this contract that is invalid, illegal, or unenforceable, there be added as a part of the contract a clause or provision as similar in terms to such invalid, illegal or unenforceable clause or provision as may be possible, legal, valid and enforceable.

20. Nonwaiver of Performance. Unless otherwise specifically provided for in this contract, a waiver by either Party of a breach of any of the terms, conditions, covenants or guarantees of this contract shall not be construed or held to be a waiver of any succeeding or preceding breach of the same or any other term, condition, covenant or guarantee herein contained. Further, any failure of either Party to insist in any one or more cases upon the strict performance of any of the covenants of this contract, or to exercise any option herein contained, shall in no event be construed as a waiver or relinquishment for the future of such covenant or option.

21. Non-discrimination Policy. It is the City's policy that Small and/or Minority Business Enterprises shall have the maximum practicable opportunity to participate in the performance of public contracts. Vendor agrees that if this offer is accepted, he/she will not engage in employment practices which have the effect of discriminating against employees or prospective employees because of race, color, religion, national origin, sex, age, handicap or political belief or affiliation.

22. Compliance with Law. Vendor shall provide and perform all services required under this contract in compliance with all applicable federal, state and local laws, rules and regulations.

23. Venue. Venue of any court action brought directly or indirectly by reason of this contract shall be in Bexar County, Texas. This contract is made and is to be performed in Bexar County, Texas, and is governed by the laws of the State of Texas.

24. Entire Agreement. This contract, together with its authorizing ordinance and its attachments, purchase orders, and exhibits, if any, constitute the final and entire agreement between the parties hereto and contain all of the terms and conditions agreed upon. No other agreements, oral or otherwise, regarding the subject matter of this contract shall be deemed to exist or to bind the parties hereto, unless same be in writing, dated subsequent to the date hereto, and duly executed by the parties, in accordance with the Change Order provision herein.

25. Insurance.

Prior to the commencement of any work under an Agreement awarded pursuant to this RFCSP, the selected Respondent shall furnish an original completed Certificate(s) of Insurance to the Purchasing & General Services Department, which shall be clearly labeled Security Systems Equipment, Installation & Maintenance to Include Break Fix in the Description of Operations block of the Certificate. The original Certificate(s) shall be completed by an agent authorized to bind the named underwriter(s) and their company to the coverage, limits and termination provisions shown thereon, containing all required information referenced or indicated thereon. The original Certificate(s) or form must have the agent's original signature, including the signer's company affiliation, title and phone number, and be mailed directly from the agent to the City. The City shall have no duty to pay or perform under said Agreement until such Certificate shall have been delivered to the Purchasing & General Services Department, and no officer or employee, other than the City's Risk Manager, shall have authority to waive this requirement.

The City reserves the right to review these insurance requirements during the effective period of the Agreement and any extension or renewal thereof and to modify insurance coverages and their limits when deemed necessary and prudent by City's Risk Manager, based upon changes in statutory law, court decisions or circumstances surrounding the Agreement, but in no instance will City allow modification whereupon City may incur increased risk.

Respondent's financial integrity is of interest to the City, and, therefore, subject to Respondent's right to maintain reasonable deductibles in such amounts as are approved by the City, Respondent shall obtain and maintain in full force and effect, for the duration of the Agreement, and any extension thereof, at Respondent's sole expense, insurance

coverage written on an occurrence basis, by companies authorized and admitted to do business in the State of Texas and with an A.M. Best's rating of no less than A-(VII), In the following types and for an amount not less than the amount listed below:

TYPE	AMOUNTS
1. Workers' Compensation	Statutory
2. Employers' Liability	\$1,000,000/\$1,000,000/\$1,000,000
3. Broad Form Commercial General Liability Insurance to include coverage for the following: a. Premises operations b. Independent Contractors c. Products/completed operations d. Personal Injury e. Contractual Liability	For <u>Bodily Injury</u> and <u>Property Damage</u> of \$1,000,000 per occurrence; \$2,000,000 General Aggregate, or its equivalent in Umbrella or Excess Liability Coverage

Respondent agrees to require, by written contract, that all subcontractors providing goods or services hereunder obtain the same insurance coverages required of Respondent herein, and provide a certificate of insurance and endorsement that names the Respondent and the City as an additional insured. Respondent shall provide the City with said certificate and endorsement prior to the commencement of any work by the subcontractor. This provision may be modified by City's Risk Manager, without subsequent City Council approval, when deemed necessary and prudent, based upon changes in statutory law, court decisions, or circumstances surrounding this agreement. Such modification may be enacted by letter signed by City's Risk Manager, which shall become a part of the contract for all purposes.

The City shall be entitled, upon request and without expense, to receive copies of the policies and all endorsements thereto as they apply to the limits required by the City, and may require the deletion, revision or modification of particular policy terms, conditions, limitations or exclusions, except where policy provisions are established by law or regulation binding upon either of the parties hereto or the underwriter of any such policies. Respondent shall be required to comply with any such requests and shall submit a copy of the replacement Certificate of Insurance to City at an address provided below by City within ten (10) days of the requested change. Respondent shall pay any costs incurred resulting from said changes.

City of San Antonio
Purchasing & General Services Department
Security Systems Equipment, Installation & Maintenance to Include Break Fix
P.O. Box 839966
San Antonio, Texas 78283-3966

Respondent agrees that, with respect to the above-required insurance, all insurance contracts and Certificate(s) of Insurance will contain the following required provisions:

1. Name the City and its officials, employees, volunteers and elected representatives as additional insured by endorsement as respects operations and activities of, or on behalf of, the named insured performed under contract with the City, with the exception of the workers' compensation and professional liability policies;

2. Provide for an endorsement that the "other insurance" clause shall not apply to the City of San Antonio where the City is an additional insured shown on the policy;
3. Workers' compensation and employers' liability policy will provide a waiver of subrogation in favor of the City.
4. Provide thirty (30) calendar days advance written notice directly to City of any suspension, cancellation, non-renewal or material change in coverage, and not less than ten (10) calendar days advance notice for nonpayment of premium.

Within five (5) calendar days of a suspension, cancellation or non-renewal of coverage, Consultant shall provide a replacement Certificate of Insurance and applicable endorsements to City. City shall have the option to suspend Respondent's performance should there be a lapse in coverage at any time during this contract. Failure to provide and to maintain the required insurance shall constitute a material breach of this Agreement

In addition to any other remedies the City may have upon Respondent's failure to provide and maintain any insurance or policy endorsements to the extent and within the time herein required, the City shall have the right to order Respondent to stop work under the Agreement, and/or withhold any payment(s) which become due to Respondent thereunder until Respondent demonstrates compliance with the requirements hereof.

Nothing herein contained shall be construed as limiting in any way the extent to which Respondent may be held responsible for payments of damages to persons or property resulting from Respondent's or its subcontractors' performance of the work covered under the Agreement. It is agreed that Respondent's insurance shall be deemed primary with respect to any insurance or self-insurance carried by the City for liability arising out of operations under this contract.

It is agreed that Respondent's insurance shall be deemed primary and non-contributory with respect to any insurance or self insurance carried by the City of San Antonio for liability arising out of operations under this Agreement.

It is understood and agreed that the insurance required is in addition to and separate from any other obligation contained in this Agreement

Respondent and Subcontractor are responsible for all damage to their own property and/or equipment.

26. Prevailing Wage Rates.

Contractor shall comply with the Wage and Labor Standard Provisions attached hereto and incorporated herein for all purposes as Attachment No. 1.

27. Workers' Compensation Insurance Coverage.(a) Definitions:

- (1) Certificate of coverage ("certificate")- A copy of a certificate of insurance, a certificate of authority to self-insure issued by the Division, or a coverage agreement (DWC-81, DWC-82, DWC-83, or DWC-84), showing statutory workers' compensation insurance coverage for the person's or entity's employees providing services on a project, for the duration of the project.
 - (2) Duration of the project - includes the time from the beginning of the work on the project until the contractor's/person's work on the project has been completed and accepted by the City.
 - (3) Persons providing services on the project ("subcontractor" in §406.096) - includes all persons or entities performing all or part of the services the contractor has undertaken to perform on the project, regardless of whether that person contracted directly with the contractor and regardless of whether that person has employees. This includes, without limitation, independent contractors, subcontractors, leasing companies, motor carriers, owner-operators, employees of any such entity, or employees of any entity which furnishes persons to provide services on the project. "Services" include, without limitation, providing, hauling, or delivering equipment or materials, or providing labor, transportation, or other service related to a project. "Services" does not include activities unrelated to the project, such as food/beverage vendors, office supply deliveries, and delivery of portable toilets.
- (b) The contractor shall provide coverage, based on proper reporting of classification codes and payroll amounts and filing of any coverage agreements, which meets the statutory requirements of Texas Labor Code, Section 401.011(44) for all employees of the contractor providing services on the project, for the duration of the project.
 - (c) The contractor must provide a certificate of coverage to the City prior to being awarded the contract.
 - (d) If the coverage period shown on the contractor's current certificate of coverage ends during the duration of the project, the contractor must, prior to the end of the coverage period, file a new certificate of coverage with the City showing that coverage has been extended.
 - (e) The contractor shall obtain from each person providing services on a project, and provide to the City:
 - (1) a certificate of coverage, prior to that person beginning work on the project, so the City will have on file certificates of coverage showing coverage for all persons providing services on the project; and
 - (2) no later than seven days after receipt by the contractor, a new certificate of coverage showing extension of coverage, if the coverage period shown on the current certificate of coverage ends during the duration of the project.
 - (f) The contractor shall retain all required certificates of coverage for the duration of the project and for one year thereafter.
 - (g) The contractor shall notify the City in writing by certified mail or personal delivery, within 10 days after the contractor knew or should have known, of any change that materially affects the provision of coverage of any person providing services on the project.
 - (h) The contractor shall post on each project site a notice, in the text, form and manner prescribed by the Texas Workers' Compensation Division, informing all persons providing services on the project that they are required to be covered, and stating how a person may verify coverage and report lack of coverage.

- (i) The contractor shall contractually require each person with whom it contracts to provide services on a project, to:
- (1) provide coverage, based on proper reporting of classification codes and payroll amounts and filing of any coverage agreements, which meets the statutory requirements of Texas Labor Code, Section 401.011(44) for all of its employees providing services on the project, for the duration of the project;
 - (2) provide to the contractor, prior to that person beginning work on the project, a certificate of coverage showing that coverage is being provided for all employees of the person providing services on the project, for the duration of the project;
 - (3) provide the contractor, prior to the end of the coverage period, a new certificate of coverage showing extension of coverage, if the coverage period shown on the current certificate of coverage ends during the duration of the project;
 - (4) obtain from each other person with whom it contracts, and provide to the contractor:
 - (i) a certificate of coverage, prior to the other person beginning work on the project; and
 - (ii) a new certificate of coverage showing extension of coverage, prior to the end of the coverage period, if the coverage period shown on the current certificate of coverage ends during the duration of the project;
 - (5) retain all required certificates of coverage on file for the duration of the project and for one year thereafter;
 - (6) notify the City in writing by certified mail or personal delivery, within 10 days after the person knew or should have known, of any change that materially affects the provision of coverage of any person providing services on the project; and
 - (7) contractually require each person with whom it contracts, to perform as required by paragraphs (1) - (7), with the certificates of coverage to be provided to the person for whom they are providing services.
- (j) By signing this contract or providing or causing to be provided a certificate of coverage, the contractor is representing to the City that all employees of the contractor who will provide services on the project will be covered by workers' compensation coverage for the duration of the project, that the coverage will be based on proper reporting of classification codes and payroll amounts, and that all coverage agreements will be filed with the appropriate insurance carrier or, in the case of a self-insured, with the Division's section of Self-Insurance Regulation. Providing false or misleading information may subject the contractor to administrative penalties, criminal penalties, civil penalties, or other civil actions.
- (k) The contractor's failure to comply with any of these provisions is a breach of contract by the contractor which entitles the City to declare the contract void if the contractor does not remedy the breach within ten days after receipt of notice of breach from the City.

28. Payment Bond. Contractor shall provide a payment bond as security for all persons supplying labor and material in the performance of this contract. Said bond shall be executed by a corporate surety acceptable to City, licensed pursuant to the Texas Insurance Code in the full amount of the contract price. Said bond must be in a form acceptable to City. Said bond must have attached thereto a Power of Attorney as evidence of the authority of the person executing the bond to bind the surety. This bond must be furnished in compliance with the statutory requirements of the Texas Government Code,

chapter 2253 and the Texas Property Code, chapter 53. This bond must be executed and delivered to City prior to commencement of work under this contract.

29. Performance Bond. Contractor shall provide a performance bond made payable to the City of San Antonio, executed by a corporate surety acceptable to City who is licensed pursuant to the Texas Insurance Code in the full amount of the contract price. Said bond must be in a form acceptable to City. Said bond shall further provide that the surety shall indemnify the obligee for all damages or losses resulting from the principal's default. Said bond shall further guarantee the principal's performance of all terms and obligations under this contract. Said bond must have attached thereto a Power of Attorney as evidence of the authority of the person executing the bond to bind the surety. This bond must be furnished in compliance with the statutory requirements of the Texas Government Code, chapter 2253. This bond must be executed and delivered to City prior to commencement of work under this contract.

II. SPECIFICATIONS & GENERAL REQUIREMENTS

1. Period of Contract. Contract shall be for the period beginning Upon Award and terminating August 31, 2010.
2. Renewals. The City of San Antonio reserves the right to renew the contract period for two (2) additional one (1) year periods based on the same terms and conditions. Renewals shall be in writing. The City Manager, her designee, or the Director of the Purchasing and General Services Department shall be the party with authority to execute a renewal on behalf of the City, without further action by the San Antonio City Council, subject to and contingent upon appropriation of funds therefore. Notwithstanding the forgoing, renewals are subject to the GSA contract (Exhibit I) being renewed, and can not exceed the term awarded by GSA. If a City renewal would exceed the term of the GSA contract, including GSA renewals, then the City's contract shall be deemed to end concurrently with the GSA contract.
3. Incremental Extensions. Should the City choose not to renew for an entire year, the City reserves the right to extend the term of the contract, or any renewal term, in 30 day increments, not to exceed 90 days total with written notice to the vendor; provided, that the City shall give the vendor a preliminary written notice of its intent to extend at least 10 days before the contract expires. The preliminary notice does not commit the City to an extension. Incremental extensions cannot exceed the GSA term or renewal term.

III. SCOPE OF WORK & PRICING BASED ON PROJECTED PROJECTS

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Wednesday, February 04, 2009

Mike Peters
Security Director City of San Antonio
San Antonio, Texas

Re: "Security Installation and Maintenance scope."

Dear Mr. Peters:

Following further investigation of your requests, we at Fisk Electric Company are proud to present our Technical response to the exciting "City of San Antonio Security Installation and Maintenance Scope." Partnering with Hirsch Electronics under their GSA Contract detailed within the documents, and we reviewed and formulated our Budgets based upon all provided documentation from the City of San Antonio.

We at Fisk have provided two exhibits which has act in accordance with the City of San Antonio recommendations on Projected Installation projects (Exhibit A) and existing maintenance cost (exhibit B). We have also provided the GSA Contract for your review.

Fisk will provide all hardware, software, programming and labor as needed to provide the City of San Antonio with a complete and working system. Fisk will service and repair all equipment of the security system city wide as needed in a timely matter and provide the written documentation requested by the City of San Antonio, and in accordance with all local, state and federal codes.

Sincerely,

A handwritten signature in black ink, appearing to read 'Mike Saxon'.

Mike Saxon
Business Development and Operations Associate
Houston and Dallas Divisions



Exhibit B

GENERAL MAINTENANCE AGREEMENT

Fisk Electric Company hereinafter referred to as the contractor, offers certain general maintenance service, which is specifically described in the following terms and conditions of this instrument, for City of San Antonio located in San Antonio, Texas. Fisk will provide a break and fix service utilizing GSA Contract GS-07F-7733C that is already established with the City of San Antonio.

Labor and materials expended in the performance of this general maintenance agreement for the security system, shall be itemized by the service technician through the use of a service report and shall be signed by the City of San Antonio representative to certify services performed. A copy of this report shall clearly indicate the services performed that day, and shall enable the City of San Antonio management personnel to track the services rendered.

Fisk Electric Company will service and maintain the security control panels, card readers, motion detectors, egress alarms, electronic locking hardware, intercoms, digital video recorders, cameras and miscellaneous security equipment. All Material will be priced according to the terms listed under the GSA contract GS-07F-7733C.

Fisk Electric Company will maintain these systems for City of San Antonio under the following labor rates:

Part	Type	Description	MSRP	GSA	Fisk
LABOR-AE	Labor - App Engineer - Hourly Rate	Straight Time (8Hr/Day, 40Hr/Week) Rate - Hourly. Subject to availability. Excludes Travel & Living Expense. Travel Labor & Expenses @ cost plus 15%.	\$160.00	103728	\$88.00
LABOR-AE-OT	Labor - App Engineer - OT Hourly Rate	Overtime Rate (Saturday, Sunday, Holiday, Hours in excess of 8 Hr/Day or 40 Hr/Week). Applicable to On-Site and Travel Time. Travel Labor & Expenses @ cost plus 15%.	\$240.00	155592	\$132.00
LABOR-SA	Labor - Sr Analyst - Hourly Rate	Straight Time (8Hr/Day, 40Hr/Week) Rate - Hourly. Subject to availability. Excludes Travel & Living Expense. 4 Hour Minimum Charge. Travel Labor & Expenses @ cost plus 15%.	\$300.00	19448	\$165.00
LABOR-SA-OT	Labor - Sr Analyst - OT Hourly Rate	Overtime Rate (Saturday, Sunday, Holiday, Hours in excess of 8 Hr/Day or 40 Hr/Week). Applicable to On-Site and Travel Time. Travel Labor & Expenses @ cost plus 15%.	\$450.00	291735	\$247.50
LABOR-TECH	Labor - Technician - Hourly Rate	Straight Time (8Hr/Day, 40Hr/Week) Rate - Hourly. Subject to availability. Excludes Travel & Living Expense. Travel Labor & Expenses @ cost plus 15%.	\$160.00	103728	\$75.00



LABOR-TECH-OT	Labor - Technician - OT Hourly Rate	Overtime Rate (Saturday, Sunday, Holiday, Hours in excess of 8 Hr/Day or 40 Hr/Week). Applicable to On-Site and Travel Time. Travel Labor & Expenses @ cost plus 15%.	\$240.00	155.892	\$112.50
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Fisk Electric Company has reviewed all documents and formulated a budget based upon all provided documentation.

1,611,000.00	Total Current Assets
14,000.00	PROX CARDS (consumables)
3,000.00	PRINTER RIBBONS (consumables)
1,000.00	TEMP NAME TAGS (consumables)
500.00	BADGE CLIPS (Consumables)
1,000.00	SOFTWARE SUPPORT & MAINTENANCE (genetec)
241,650.00	PARTS & LABOR MAINTENANCE (15% of Current Net Assets)
261,150.00	1 YEAR MAINTENANCE NOT TO EXCEED BUDGET

AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT		1. CONTRACT ID CODE	PAGE OF PAGES 1 1 2
2. AMENDMENT/MODIFICATION NO. Modification No. A012	3. EFFECTIVE DATE 09/1/95	4. REQUISITION/PURCHASE REQ. NO.	5. PROJECT NO. (if applicable)
6. ISSUED BY General Services Administration General Products Acquisition Center Law Enforcement and Security Division, 78CA2-12819 Taylor Street Fort Worth, TX 76102	CODE	7. ADMINISTERED BY (if other than GSA) See Block 5, except 72A functions are administered by: General Services Administration FSS, Contract Management Division 9FX	CODE
8. NAME AND ADDRESS OF CONTRACTOR (No. street, county, State and Zip Code)		(3)	9A. AMENDMENT OF SOLICITATION NO.
Hirsch Electronics Corporation 1900 Carnegie Ave Building B Santa Ana, CA 92705-5520			9. DATED (SEE ITEM 11)
		X	10. MODIFICATION OF CONTRACT/ORDER NO. GS-07P-7733C
			10B. DATED (SEE ITEM 11) 09/01/95
CODE	FACILITY CODE		

11. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS

The above mentioned policies are amended as set forth in item 14. The hour and date specified for receipt of offers is as amended. If not amended, it is not amended.

Offers from acknowledging receipt of this amendment and to the hour and date specified in the solicitation or as a needed, by one of the following methods:

(a) By completing (Items 8 and 14) and returning _____ copies of the amendment; (b) by acknowledging the receipt of this amendment on each copy of the bid submitted; or (c) by separate letter, regular airmail, to the address and amendment numbers. FAILURE OF YOUR ACKNOWLEDGMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER. If by virtue of this amendment you desire to change an offer already submitted, such change may be made by submission of letter copies referenced to the solicitation and this amendment, and is received prior to the closing hour and date specified.

12. ACCOUNTING AND APPROPRIATION DATA (if required)

13. THIS ITEM APPLIES ONLY TO MODIFICATIONS OF CONTRACTS/ORDERS. IT MODIFIES THE CONTRACT/ORDER NO. AS DESCRIBED IN ITEM 14.

(1)	A. THIS CHANGE ORDER IS ISSUED PURSUANT TO (Specify authority) THE CHANGES SET FORTH IN ITEM 14 ARE MADE IN THE CONTRACT/ORDER NO. IN ITEM 10A
	B. THE ABOVE MENTIONED CONTRACT/ORDER IS MODIFIED TO REFLECT THE ADMINISTRATIVE CHANGES (such as changes in paying office, appropriation data, etc.) SET FORTH IN ITEM 14, PURSUANT TO THE AUTHORITY OF FAR 43.103(b)
	C. THIS SUPPLEMENTAL AGREEMENT IS ENTERED INTO PURSUANT TO AUTHORITY OF _____
X	D. OTHER (Specify type of modification and authority) Change in FAR 101 Option to Extend the Term of the Contract (Evergreen)

E. IMPORTANT: Contractor is not. It is required to sign this document and return _____ copies to the issuing office.

14. DESCRIPTION OF AMENDMENT/MODIFICATION (Organized by UIC section headings, including subpart/contract subject matter where feasible.)
The above referenced Federal Supply Schedule Contract under Original Solutions for Law Enforcement/Security Facilities Management for Reserve Special Response Operations (Contract # 78CA2-12819 Taylor Street, Fort Worth, TX) is hereby modified as specified on page 2.

Continued on Page 2.
Except as provided herein, all terms and conditions of the document referenced in Item 9A or 10A, set forth here changed, remain unchanged and in full force and effect.

COPY

15A. NAME AND TITLE OF SIGNER (Type or print)	15B. NAME AND TITLE OF CONTRACTING OFFICER (Type or print) Name, CONTRACTING OFFICER
15C. CONTRACTOR/OFFEROR	15D. DATE SIGNED
(Signature of person authorized to sign)	15E. UNITED STATES OF AMERICA (Signature of Contracting Officer)
	15F. DATE SIGNED 16 AUG 2005

Page 2
MOD A012

Hirsch Electronics Corporation

14. DESCRIPTION OF AMENDMENT/MODIFICATION:

- a. The option is hereby exercised to extend the term of the contract until 6/30/10.
- b. The pricing during this option period (unless modified IAW other contract terms) will be based on the following approved price list:

Hirsch Electronics Price List effective May 16, 2005
- c. The price relationship is established as follows:

The Government's basic discount is 35.65% and the MFC's (dealer's) discount is 50%. Therefore, the Government's basic discount shall never be more than 14.35% less than the basic discount offered to the MFC.
- d. All other terms and conditions remain in effect as originally accepted or subsequently changed by modification.
- e. This modification issued at no cost to either party.

Exhibit A
3 Year project List

TOTAL 3 YEAR NEW PROJECTS

Project : Police Sub-Station (4/1/06)

QTY	DESCRIPTION	EST. COST	EST. PRICE
6	Access Control	\$4,500.00	27,000.00
2	door control panel	\$3,000.00	0.00
24	Card Readers	\$500.00	12,000.00
24	Electrified locking hardware	\$575.00	13,800.00
24	Exit PIR	\$500.00	12,000.00
24	Exit Buttons	\$500.00	12,000.00
6	Power supply	\$400.00	2,400.00
6	Electrical work	\$4,800.00	28,800.00
	Badge Printer	\$7,000.00	0.00
	Total Budget		108,000.00

QTY	DESCRIPTION	EST. COST	EST. PRICE
1	Video Surveillance	1,500.00	\$0.00
1	Analog Fixed Int. Camera	2,000.00	\$0.00
1	Analog Fixed Ext. Camera	4,000.00	\$0.00
1	IP Fixed Int. Camera	1,500.00	\$0.00
1	IP Fixed Megapixel Int.	2,500.00	\$38,000.00
1	IP Fixed Ext. Camera	2,000.00	\$35,000.00
1	IP PTZ Ext. Camera	300.00	\$900.00
1	Per Camera Channel	9,652.00	\$9,652.00
	Total Budget		\$142,652.00

QTY	DESCRIPTION	EST. COST	EST. PRICE
1	Intrusion Alarm	1,200.00	\$0.00
1	Control panel w/ keypad	200.00	\$0.00
1	zone expansion module	180.00	\$0.00
1	Door Contact	200.00	\$0.00
1	Motion Detectors/ GB	120.00	\$0.00
1	Siren	250.00	\$0.00
1	Power supply	200.00	\$0.00
1	Cable	200.00	\$0.00
	Total Budget		\$0.00

2 Project : Academy

QTY	DESCRIPTION	EST. COST	EST. PRICE
1	Access Control	\$4,500.00	4,500.00
2	door control panel	\$3,000.00	0.00
2	door control panel	\$500.00	4,500.00
6	Card Readers	\$575.00	4,000.00
6	Electrified locking hardware	\$500.00	4,000.00
6	Exit PIR	\$400.00	4,000.00
6	Exit Buttons	\$400.00	4,000.00
1	Power supply	\$400.00	4,000.00
1	Electrical work	\$4,800.00	4,800.00
1	Badge Printer	\$7,000.00	0.00
	Total Budget		26,300.00

QTY	DESCRIPTION	EST. COST	EST. PRICE
1	Video Surveillance	1,500.00	\$0.00
1	Analog Fixed Int. Camera	2,000.00	\$0.00
1	Analog Fixed Ext. Camera	4,000.00	\$0.00
1	IP Fixed Int. Camera	1,500.00	\$3,000.00
1	IP Fixed Megapixel Int.	2,500.00	\$12,000.00
1	IP Fixed Ext. Camera	4,000.00	\$4,000.00
1	IP PTZ Ext. Camera	300.00	\$300.00
1	Power supply	9,652.00	\$9,652.00
1	Per Camera Channel	9,652.00	\$9,652.00
	Total Budget		\$34,652.00

QTY	DESCRIPTION	EST. COST	EST. PRICE
1	Intrusion Alarm	1,200.00	\$1,200.00
1	Control panel w/ keypad	200.00	\$0.00
1	zone expansion module	180.00	\$0.00
1	Door Contact	200.00	\$3,000.00
1	Motion Detectors/ GB	120.00	\$120.00
1	Siren	250.00	\$250.00
1	Power supply	200.00	\$400.00
1	Cable	200.00	\$0.00
	Total Budget		\$4,970.00

3 Project : Property Room

QTY	DESCRIPTION	EST. COST	EST. PRICE
4	Access Control	\$4,500.00	18,000.00
2	door control panel	\$3,000.00	0.00
2	door control panel	\$500.00	14,000.00
28	Card Readers	\$575.00	16,100.00
28	Electrified locking hardware	\$500.00	14,000.00
28	Exit PIR	\$400.00	11,200.00
4	Exit Buttons	\$400.00	1,600.00
4	Power supply	\$400.00	1,600.00
4	Electrical work	\$4,800.00	19,200.00
4	Badge Printer	\$7,000.00	0.00
	Total Budget		\$6,800.00

QTY	DESCRIPTION	EST. COST	EST. PRICE
1	Video Surveillance	1,500.00	\$0.00
1	Analog Fixed Int. Camera	2,000.00	\$0.00
1	Analog Fixed Ext. Camera	4,000.00	\$0.00
15	IP Fixed Int. Camera	1,500.00	\$22,500.00
1	IP Fixed Megapixel Int.	2,500.00	\$0.00
1	IP Fixed Ext. Camera	2,000.00	\$2,000.00
1	IP PTZ Ext. Camera	300.00	\$300.00
1	Power supply	4,000.00	\$4,000.00
1	Per Camera Channel	9,652.00	\$9,652.00
	Total Budget		\$160,122.00

QTY	DESCRIPTION	EST. COST	EST. PRICE
1	Intrusion Alarm	1,200.00	\$1,200.00
1	Control panel w/ keypad	200.00	\$0.00
1	zone expansion module	180.00	\$0.00
1	Door Contact	200.00	\$3,000.00
1	Motion Detectors/ GB	120.00	\$120.00
1	Siren	250.00	\$250.00
1	Power supply	200.00	\$200.00
1	Cable	200.00	\$0.00
	Total Budget		\$4,770.00

4 Project : Public Safety Campus

QTY	DESCRIPTION	EST. COST	EST. PRICE
8	Access Control	\$4,500.00	36,000.00
2	door control panel	\$3,000.00	0.00
2	door control panel	\$500.00	32,000.00
64	Card Readers	\$975.00	35,600.00
64	Electrified locking hardware	\$500.00	32,000.00
10	Exit PIR	\$500.00	5,000.00
8	Exit Buttons	\$400.00	3,200.00
8	Power supply	\$4,800.00	38,400.00
8	Electrical work	\$4,800.00	38,400.00
2	Badge Printer	\$7,000.00	14,000.00
	Total Budget		197,400.00

QTY	DESCRIPTION	EST. COST	EST. PRICE
1	Video Surveillance	1,500.00	\$0.00
1	Analog Fixed Int. Camera	2,000.00	\$0.00
1	Analog Fixed Ext. Camera	4,000.00	\$0.00
32	IP Fixed Int. Camera	1,500.00	\$48,000.00
1	IP Fixed Megapixel Int.	2,500.00	\$0.00
8	IP Fixed Ext. Camera	4,000.00	\$32,000.00
1	IP PTZ Ext. Camera	300.00	\$300.00
1	Power supply	3,000.00	\$3,000.00
1	Per Camera Channel	9,652.00	\$9,652.00
	Total Budget		\$232,252.00

QTY	DESCRIPTION	EST. COST	EST. PRICE
1	Intrusion Alarm	1,200.00	\$1,200.00
1	Control panel w/ keypad	200.00	\$800.00
1	zone expansion module	180.00	\$1,500.00
1	Door Contact	200.00	\$2,000.00
1	Motion Detectors/ GB	120.00	\$0.00
1	Siren	250.00	\$0.00
1	Power supply	200.00	\$400.00
1	Cable	200.00	\$0.00
	Total Budget		\$5,900.00

5 Project : PSAP

QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
4	Access Control	\$4,500.00	18,000.00
8	door control panel	0.00	0.00
2	door control panel	\$900.00	1,800.00
32	Card Readers	\$575.00	18,400.00
32	Electrified locking hardware	\$575.00	18,400.00
32	Exit PIR	\$500.00	16,000.00
32	Exit Bulbns	\$500.00	16,000.00
4	Power supply	\$4,000.00	16,000.00
4	Electrical work	\$4,500.00	18,000.00
1	Badge Printer	\$7,000.00	7,000.00

Total Budget 105,200.00

QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1	Video Surveillance	1,500.00	1,500.00
2	Analog Fixed Int. Camera	2,000.00	4,000.00
4	Analog Fixed Ext. Camera	4,000.00	16,000.00
20	IP Fixed Int. Camera	2,500.00	50,000.00
4	IP Fixed Megapixel Int.	2,500.00	10,000.00
4	IP Fixed Ext. Camera	2,000.00	8,000.00
6	IP PTZ Ext. Camera	4,000.00	24,000.00
1	Power supply	300.00	300.00
1	Per Camera Channel	9,852.00	9,852.00

Total Budget 116,852.00

QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1	Intrusion Alarm	1,200.00	1,200.00
1	Control panel w/ keypad	2,000.00	2,000.00
2	zone expansion module	150.00	300.00
10	Door Contact	200.00	2,000.00
10	Motion Detectors/ GB	120.00	1,200.00
1	Siren	250.00	250.00
1	Power supply	200.00	200.00
1	Cable	200.00	200.00

Total Budget 55,300.00

6 Project : K-Miss

QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
8	Access Control	\$4,500.00	36,000.00
2	door control panel	\$3,000.00	6,000.00
2	door control panel	\$500.00	1,000.00
32	Card Readers	\$575.00	18,400.00
32	Electrified locking hardware	\$575.00	18,400.00
32	Exit PIR	\$500.00	16,000.00
32	Exit Bulbns	\$500.00	16,000.00
4	Power supply	\$4,000.00	16,000.00
4	Electrical work	\$4,500.00	18,000.00
1	Badge Printer	\$7,000.00	7,000.00

Total Budget 116,852.00

QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1	Video Surveillance	1,500.00	1,500.00
2	Analog Fixed Int. Camera	2,000.00	4,000.00
4	Analog Fixed Ext. Camera	4,000.00	16,000.00
3	IP Fixed Int. Camera	1,500.00	4,500.00
2	IP Fixed Megapixel Int.	2,000.00	4,000.00
4	IP Fixed Ext. Camera	2,000.00	8,000.00
1	Power supply	300.00	300.00
1	Per Camera Channel	9,852.00	9,852.00

Total Budget 114,152.00

QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1	Intrusion Alarm	1,200.00	1,200.00
1	Control panel w/ keypad	2,000.00	2,000.00
2	zone expansion module	150.00	300.00
2	Door Contact	200.00	400.00
1	Motion Detectors/ GB	120.00	120.00
1	Siren	250.00	250.00
1	Power supply	200.00	200.00
1	Cable	200.00	200.00

Total Budget 52,470.00

7 Project : EDC

QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
2	Access Control	\$4,500.00	9,000.00
15	door control panel	\$500.00	7,500.00
15	Card Readers	\$575.00	8,625.00
15	Electrified locking hardware	\$500.00	7,500.00
2	Exit PIR	\$4,000.00	8,000.00
2	Power supply	\$4,500.00	9,000.00
2	Electrical work	\$4,500.00	9,000.00
1	Badge Printer	\$7,000.00	7,000.00

Total Budget 60,625.00

QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1	Video Surveillance	1,500.00	1,500.00
2	Analog Fixed Int. Camera	2,000.00	4,000.00
4	Analog Fixed Ext. Camera	4,000.00	16,000.00
2	IP Fixed Int. Camera	1,500.00	3,000.00
2	IP Fixed Megapixel Int.	2,000.00	4,000.00
4	IP Fixed Ext. Camera	2,000.00	8,000.00
1	Power supply	300.00	300.00
1	Video Server	28,653.00	28,653.00
13	Video Encoders	850.00	11,050.00

Total Budget 89,703.00

QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1	Intrusion Alarm	1,200.00	1,200.00
1	Control panel w/ keypad	2,000.00	2,000.00
2	zone expansion module	150.00	300.00
2	Door Contact	200.00	400.00
2	Motion Detectors/ GB	120.00	240.00
1	Siren	250.00	250.00
1	Power supply	200.00	200.00
1	Cable	200.00	200.00

Total Budget 50.00

8 Project : Fire canduony

QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
8	Access Control	\$4,500.00	36,000.00
2	door control panel	\$3,000.00	6,000.00
2	door control panel	\$500.00	1,000.00
32	Card Readers	\$575.00	18,400.00
32	Electrified locking hardware	\$575.00	18,400.00
32	Exit PIR	\$500.00	16,000.00
32	Exit Bulbns	\$500.00	16,000.00
4	Power supply	\$4,000.00	16,000.00
4	Electrical work	\$4,500.00	18,000.00
1	Badge Printer	\$7,000.00	7,000.00

Total Budget 116,852.00

QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1	Video Surveillance	1,500.00	1,500.00
2	Analog Fixed Int. Camera	2,000.00	4,000.00
4	Analog Fixed Ext. Camera	4,000.00	16,000.00
10	IP Fixed Int. Camera	1,500.00	15,000.00
6	IP Fixed Megapixel Int.	2,500.00	15,000.00
4	IP Fixed Ext. Camera	2,000.00	8,000.00
1	Power supply	300.00	300.00
1	Per Camera Channel	9,852.00	9,852.00

Total Budget 89,652.00

QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1	Intrusion Alarm	1,200.00	1,200.00
1	Control panel w/ keypad	2,000.00	2,000.00
2	zone expansion module	150.00	300.00
10	Door Contact	200.00	2,000.00
10	Motion Detectors/ GB	120.00	1,200.00
1	Siren	250.00	250.00
1	Power supply	200.00	200.00
1	Cable	200.00	200.00

Total Budget 55,820.00

9 Project: Alamo Dome

Total Budget **\$369,652.00**

Access Control

QTY	Cost	Ext. Cost
8 door control panel	\$4,500.00	45,000.00
2 door control panel	\$3,000.00	0.00
Card Readers	\$500.00	40,000.00
Electrified locking hardware	\$575.00	46,000.00
Exit PIR	\$500.00	40,000.00
Exit Buttons	\$500.00	5,000.00
Power supply	\$400.00	4,000.00
Electrical work	\$4,800.00	48,000.00
Badge Printer	\$7,000.00	0.00

228,000.00

Video Surveillance

QTY	Cost	Ext. Cost
Analog Fixed Int. Camera	1,500.00	\$0.00
Analog Fixed Ext. Camera	2,000.00	\$0.00
Analog Ext. PTZ Camera	4,000.00	\$0.00
IP Fixed Int. Camera	50	1,500.00
IP Fixed Megapixel Int.	10	2,500.00
IP Fixed Ext. Camera	2,000.00	\$0.00
IP PTZ Ext. Camera	8	4,000.00
Power supply	300.00	\$0.00
Per Camera Channel	1	9,652.00

\$141,652.00

Intrusion Alarm

QTY	Cost	Ext. Cost
Control panel w/ keypad	1,200.00	\$0.00
zone expansion module	200.00	\$0.00
Door Contact	160.00	\$0.00
Motion Detectors/ GB	200.00	\$0.00
Siren	120.00	\$0.00
Power supply	250.00	\$0.00
Cable	200.00	\$0.00

\$0.00

10 Project: City Hall

Total Budget **\$30,572.00**

Access Control

QTY	Cost	Ext. Cost
8 door control panel	\$4,500.00	0.00
2 door control panel	\$3,000.00	0.00
Card Readers	\$500.00	0.00
Electrified locking hardware	\$575.00	0.00
Exit PIR	\$500.00	0.00
Exit Buttons	\$500.00	0.00
Power supply	\$400.00	0.00
Electrical work	\$4,800.00	0.00
Badge Printer	\$7,000.00	0.00

0.00

Video Surveillance

QTY	Cost	Ext. Cost
Analog Fixed Int. Camera	1,500.00	\$0.00
Analog Fixed Ext. Camera	2,000.00	\$0.00
Analog Ext. PTZ Camera	4,000.00	\$0.00
IP Fixed Int. Camera	6	1,500.00
IP Fixed Megapixel Int.	4	2,500.00
IP Fixed Ext. Camera	2,000.00	\$0.00
IP PTZ Ext. Camera	4,000.00	\$0.00
Power supply	300.00	\$0.00
Per Camera Channel	1	9,652.00

\$28,652.00

Intrusion Alarm

QTY	Cost	Ext. Cost
Control panel w/ keypad	1,200.00	\$0.00
zone expansion module	1	200.00
Door Contact	1	150.00
Motion Detectors/ GB	8	200.00
Siren	1	120.00
Power supply	1	250.00
Cable	200.00	\$0.00

\$1,920.00

11 Project: Municipal Plaza

Total Budget **\$39,952.00**

Access Control

QTY	Cost	Ext. Cost
8 door control panel	\$4,500.00	0.00
2 door control panel	\$3,000.00	0.00
Card Readers	\$500.00	0.00
Electrified locking hardware	\$575.00	0.00
Exit PIR	\$500.00	0.00
Exit Buttons	\$500.00	0.00
Power supply	\$400.00	0.00
Electrical work	\$4,800.00	0.00
Badge Printer	\$7,000.00	0.00

0.00

Video Surveillance

QTY	Cost	Ext. Cost
Analog Fixed Int. Camera	1,500.00	\$0.00
Analog Fixed Ext. Camera	2,000.00	\$0.00
Analog Ext. PTZ Camera	4,000.00	\$0.00
IP Fixed Int. Camera	15	1,500.00
IP Fixed Megapixel Int.	1	2,500.00
IP Fixed Ext. Camera	2,000.00	\$0.00
IP PTZ Ext. Camera	4,000.00	\$0.00
Power supply	300.00	\$0.00
Per Camera Channel	1	9,652.00

\$32,152.00

Intrusion Alarm

QTY	Cost	Ext. Cost
Control panel w/ keypad	1,200.00	\$1,200.00
zone expansion module	11	200.00
Door Contact	1	150.00
Motion Detectors/ GB	22	200.00
Siren	1	120.00
Power supply	1	250.00
Cable	200.00	\$0.00

\$7,600.00

12 Project: International Center

Total Budget **\$18,272.00**

Access Control

QTY	Cost	Ext. Cost
8 door control panel	\$4,500.00	0.00
2 door control panel	\$3,000.00	0.00
Card Readers	\$500.00	0.00
Electrified locking hardware	\$575.00	0.00
Exit PIR	\$500.00	0.00
Exit Buttons	\$500.00	0.00
Power supply	\$400.00	0.00
Electrical work	\$4,800.00	0.00
Badge Printer	\$7,000.00	0.00

0.00

Video Surveillance

QTY	Cost	Ext. Cost
Analog Fixed Int. Camera	1,500.00	\$0.00
Analog Fixed Ext. Camera	2,000.00	\$0.00
Analog Ext. PTZ Camera	4,000.00	\$0.00
IP Fixed Int. Camera	1	1,500.00
IP Fixed Megapixel Int.	1	2,500.00
IP Fixed Ext. Camera	2,000.00	\$0.00
IP PTZ Ext. Camera	4,000.00	\$0.00
Power supply	300.00	\$0.00
Per Camera Channel	1	9,652.00

\$12,152.00

Intrusion Alarm

QTY	Cost	Ext. Cost
Control panel w/ keypad	1,200.00	\$1,200.00
zone expansion module	8	200.00
Door Contact	1	150.00
Motion Detectors/ GB	16	200.00
Siren	1	120.00
Power supply	1	250.00
Cable	200.00	\$0.00

\$6,120.00

13 Project: Plaza De Armas

Total Budget \$4,920.00

Access Control

QTY	Cost	Ext. Cost
8 door control panel	\$4,500.00	0.00
2 door control panel	\$3,000.00	0.00
Card Readers	\$500.00	0.00
Electrified locking hardware	\$575.00	0.00
Exit PIR	\$500.00	0.00
Exit Buttons	\$500.00	0.00
Power supply	\$400.00	0.00
Electrical work	\$4,800.00	0.00
Badge Printer	\$7,000.00	0.00

0.00

Video Surveillance

QTY	Cost	Ext. Cost
Analog Fixed Int. Camera	1,500.00	\$0.00
Analog Fixed Ext. Camera	2,000.00	\$0.00
Analog Ext. PTZ Camera	4,000.00	\$0.00
IP Fixed Int. Camera	1,500.00	\$0.00
IP Fixed Megapixel Int.	2,500.00	\$0.00
IP Fixed Ext. Camera	2,000.00	\$0.00
IP PTZ Ext. Camera	4,000.00	\$0.00
Power supply	300.00	\$0.00
Per Camera Channel	9,652.00	\$0.00

\$0.00

Intrusion Alarm

QTY	Cost	Ext. Cost
Control panel w/ keypad	1,200.00	\$1,200.00
zone expansion module	6,200.00	\$1,200.00
Door Contact	150.00	\$0.00
Motion Detectors/ GB	12,200.00	\$2,400.00
Siren	1,120.00	\$120.00
Power supply	250.00	\$0.00
Cable	200.00	\$0.00
		\$0.00

\$4,920.00

14 Project: One Stop Development

Total Budget \$20,772.00

Access Control

QTY	Cost	Ext. Cost
8 door control panel	\$4,500.00	0.00
2 door control panel	\$3,000.00	0.00
Card Readers	\$500.00	0.00
Electrified locking hardware	\$575.00	0.00
Exit PIR	\$500.00	0.00
Exit Buttons	\$500.00	0.00
Power supply	\$400.00	0.00
Electrical work	\$4,800.00	0.00
Badge Printer	\$7,000.00	0.00

0.00

Video Surveillance

QTY	Cost	Ext. Cost
Analog Fixed Int. Camera	1,500.00	\$0.00
Analog Fixed Ext. Camera	2,000.00	\$0.00
Analog Ext. PTZ Camera	4,000.00	\$0.00
IP Fixed Int. Camera	1,500.00	\$0.00
IP Fixed Megapixel Int.	2,500.00	\$5,000.00
IP Fixed Ext. Camera	2,000.00	\$0.00
IP PTZ Ext. Camera	4,000.00	\$0.00
Power supply	300.00	\$0.00
Per Camera Channel	9,652.00	\$9,652.00

\$14,652.00

Intrusion Alarm

QTY	Cost	Ext. Cost
Control panel w/ keypad	1,200.00	\$1,200.00
zone expansion module	8,200.00	\$1,600.00
Door Contact	150.00	\$0.00
Motion Detectors/ GB	16,200.00	\$3,200.00
Siren	1,120.00	\$120.00
Power supply	250.00	\$0.00
Cable	200.00	\$0.00
		\$0.00

\$8,120.00

15 Project: One Stop Housing

Total Budget \$63,572.00

Access Control

QTY	Cost	Ext. Cost
8 door control panel	\$4,500.00	0.00
2 door control panel	\$3,000.00	0.00
Card Readers	\$500.00	0.00
Electrified locking hardware	\$575.00	0.00
Exit PIR	\$500.00	0.00
Exit Buttons	\$500.00	0.00
Power supply	\$400.00	0.00
Electrical work	\$4,800.00	0.00
Badge Printer	\$7,000.00	0.00

0.00

Video Surveillance

QTY	Cost	Ext. Cost
Analog Fixed Int. Camera	1,500.00	\$0.00
Analog Fixed Ext. Camera	2,000.00	\$0.00
Analog Ext. PTZ Camera	4,000.00	\$0.00
IP Fixed Int. Camera	10,1,500.00	\$15,000.00
IP Fixed Megapixel Int.	2,500.00	\$0.00
IP Fixed Ext. Camera	2,000.00	\$0.00
IP PTZ Ext. Camera	6,4,000.00	\$24,000.00
Power supply	300.00	\$0.00
Per Camera Channel	1,9,652.00	\$9,652.00

\$48,652.00

Intrusion Alarm

QTY	Cost	Ext. Cost
Control panel w/ keypad	1,200.00	\$1,200.00
zone expansion module	8,200.00	\$1,200.00
Door Contact	150.00	\$0.00
Motion Detectors/ GB	12,200.00	\$2,400.00
Siren	1,120.00	\$120.00
Power supply	250.00	\$0.00
Cable	200.00	\$0.00
		\$0.00

\$4,920.00

16 Project: HR Training

Total Budget \$14,772.00

Access Control

QTY	Cost	Ext. Cost
8 door control panel	\$4,500.00	0.00
2 door control panel	\$3,000.00	0.00
Card Readers	\$500.00	0.00
Electrified locking hardware	\$575.00	0.00
Exit PIR	\$500.00	0.00
Exit Buttons	\$500.00	0.00
Power supply	\$400.00	0.00
Electrical work	\$4,800.00	0.00
Badge Printer	\$7,000.00	0.00

0.00

Video Surveillance

QTY	Cost	Ext. Cost
Analog Fixed Int. Camera	1,500.00	\$0.00
Analog Fixed Ext. Camera	2,000.00	\$0.00
Analog Ext. PTZ Camera	4,000.00	\$0.00
IP Fixed Int. Camera	2,1,500.00	\$3,000.00
IP Fixed Megapixel Int.	2,500.00	\$0.00
IP Fixed Ext. Camera	2,000.00	\$0.00
IP PTZ Ext. Camera	4,000.00	\$0.00
Power supply	300.00	\$0.00
Per Camera Channel	1,9,652.00	\$9,652.00

\$12,652.00

Intrusion Alarm

QTY	Cost	Ext. Cost
Control panel w/ keypad	1,200.00	\$1,200.00
zone expansion module	200.00	\$0.00
Door Contact	150.00	\$0.00
Motion Detectors/ GB	4,200.00	\$800.00
Siren	1,120.00	\$120.00
Power supply	250.00	\$0.00
Cable	200.00	\$0.00
		\$0.00

\$2,120.00

17 Project : Records Warehouse Total Budget **\$84,972.00**

QTY	Cost	Ext. Cost
1	\$4,500.00	4,500.00
	\$3,000.00	0.00
4	\$500.00	2,000.00
4	\$575.00	2,300.00
4	\$500.00	2,000.00
2	\$500.00	1,000.00
	\$400.00	0.00
	\$4,800.00	0.00
	\$7,000.00	0.00

11,800.00

QTY	Cost	Ext. Cost
	1,500.00	\$0.00
	2,000.00	\$0.00
	4,000.00	\$0.00
	1,500.00	\$0.00
8	2,500.00	\$15,000.00
	2,000.00	\$0.00
6	4,000.00	\$24,000.00
	300.00	\$0.00
1	9,652.00	\$9,652.00

\$46,652.00

QTY	Cost	Ext. Cost
1	1,200.00	\$1,200.00
4	200.00	\$800.00
	150.00	\$0.00
12	200.00	\$2,400.00
1	120.00	\$120.00
	250.00	\$0.00
	200.00	\$0.00
		\$0.00
		\$0.00

\$4,520.00

18 Project : Vital Records Total Budget **\$43,972.00**

QTY	Cost	Ext. Cost
	\$4,500.00	0.00
	\$3,000.00	0.00
4	\$500.00	2,000.00
4	\$575.00	2,300.00
4	\$500.00	2,000.00
1	\$500.00	500.00
	\$400.00	0.00
	\$4,800.00	0.00
	\$7,000.00	0.00

6,800.00

QTY	Cost	Ext. Cost
	1,500.00	\$0.00
	2,000.00	\$0.00
	4,000.00	\$0.00
16	1,500.00	\$24,000.00
	2,500.00	\$0.00
	2,000.00	\$0.00
	4,000.00	\$0.00
	300.00	\$0.00
1	9,652.00	\$9,652.00

\$33,652.00

QTY	Cost	Ext. Cost
1	1,200.00	\$1,200.00
3	200.00	\$800.00
4	150.00	\$600.00
5	200.00	\$1,000.00
1	120.00	\$120.00
	250.00	\$0.00
	200.00	\$0.00
		\$0.00
		\$0.00

\$3,520.00

19 Project : Municipal Auditorium Total Budget **\$127,072.00**

QTY	Cost	Ext. Cost
3	\$4,500.00	13,500.00
	\$3,000.00	0.00
24	\$500.00	12,000.00
24	\$575.00	13,800.00
24	\$500.00	12,000.00
8	\$500.00	3,000.00
	\$400.00	0.00
	\$4,800.00	0.00
	\$7,000.00	0.00

54,300.00

QTY	Cost	Ext. Cost
	1,500.00	\$0.00
	2,000.00	\$0.00
	4,000.00	\$0.00
10	1,500.00	\$15,000.00
4	2,500.00	\$10,000.00
	2,000.00	\$0.00
8	4,000.00	\$32,000.00
	300.00	\$0.00
1	9,652.00	\$9,652.00

\$60,652.00

QTY	Cost	Ext. Cost
1	1,200.00	\$1,200.00
8	200.00	\$1,600.00
	150.00	\$0.00
18	200.00	\$3,600.00
1	120.00	\$120.00
	250.00	\$0.00
	200.00	\$0.00
		\$0.00
		\$0.00

\$6,120.00

20 Project : Garages Total Budget **\$735,402.00**

QTY	Cost	Ext. Cost
	\$4,500.00	0.00
10	\$3,000.00	30,000.00
20	\$500.00	10,000.00
10	\$575.00	5,750.00
10	\$500.00	5,000.00
	\$500.00	0.00
	\$400.00	0.00
	\$4,800.00	0.00
	\$7,000.00	0.00

50,750.00

QTY	Cost	Ext. Cost
	1,500.00	\$0.00
	2,000.00	\$0.00
	4,000.00	\$0.00
50	1,500.00	\$75,000.00
	2,500.00	\$0.00
	2,000.00	\$0.00
	4,000.00	\$0.00
	300.00	\$0.00
1	9,652.00	\$9,652.00

\$84,652.00

QTY	Cost	Ext. Cost
	1,200.00	\$0.00
	200.00	\$0.00
	150.00	\$0.00
	200.00	\$0.00
	120.00	\$0.00
	250.00	\$0.00
	200.00	\$0.00
		\$0.00
		\$0.00

\$0.00

21 Project : Animal Control

Total Budget **RF=\$193,372.00**

Access Control

QTY	Cost	Ext Cost
8	\$4,500.00	27,000.00
	\$3,000.00	0.00
48	\$500.00	24,000.00
48	\$575.00	27,800.00
48	\$500.00	24,000.00
10	\$500.00	5,000.00
	\$400.00	0.00
	\$4,800.00	0.00
	\$7,000.00	0.00

107,600.00

Video Surveillance

QTY	Cost	Ext Cost
	1,500.00	\$0.00
	2,000.00	\$0.00
	4,000.00	\$0.00
	1,500.00	\$0.00
4	2,500.00	\$10,000.00
	2,000.00	\$0.00
	4,000.00	\$0.00
	300.00	\$0.00
1	9,652.00	\$9,652.00

\$19,652.00

Intrusion Alarm

QTY	Cost	Ext Cost
1	1,200.00	\$1,200.00
8	200.00	\$1,600.00
	150.00	\$0.00
18	200.00	\$3,200.00
1	120.00	\$120.00
	250.00	\$0.00
	200.00	\$0.00
		\$0.00
		\$0.00

\$5,120.00

22 Project : Central Library

Total Budget **RF=\$121,372.00**

Access Control

QTY	Cost	Ext Cost
2	\$4,500.00	9,000.00
	\$3,000.00	0.00
16	\$500.00	8,000.00
16	\$575.00	9,200.00
18	\$500.00	9,000.00
4	\$500.00	2,000.00
	\$400.00	0.00
	\$4,800.00	0.00
	\$7,000.00	0.00

36,200.00

Video Surveillance

QTY	Cost	Ext Cost
	1,500.00	\$0.00
	2,000.00	\$0.00
	4,000.00	\$0.00
	1,500.00	\$0.00
6	2,500.00	\$15,000.00
10	2,000.00	\$20,000.00
8	4,000.00	\$32,000.00
	300.00	\$0.00
1	9,652.00	\$9,652.00

\$76,652.00

Intrusion Alarm

QTY	Cost	Ext Cost
1	1,200.00	\$1,200.00
12	200.00	\$2,400.00
	150.00	\$0.00
24	200.00	\$4,800.00
1	120.00	\$120.00
	250.00	\$0.00
	200.00	\$0.00
		\$0.00
		\$0.00

\$8,620.00

23 Project : Convention Center

Total Budget **RF=\$146,320.00**

Access Control

QTY	Cost	Ext Cost
8	\$4,500.00	36,000.00
	\$3,000.00	0.00
64	\$500.00	32,000.00
64	\$575.00	36,800.00
64	\$500.00	32,000.00
20	\$500.00	10,000.00
	\$400.00	0.00
	\$4,800.00	0.00
	\$7,000.00	0.00

146,800.00

Video Surveillance

QTY	Cost	Ext Cost
	1,500.00	\$0.00
	2,000.00	\$0.00
	4,000.00	\$0.00
	1,500.00	\$0.00
	2,500.00	\$0.00
	2,000.00	\$0.00
	4,000.00	\$0.00
	300.00	\$0.00
1	9,652.00	\$0.00

\$0.00

Intrusion Alarm

QTY	Cost	Ext Cost
1	1,200.00	\$0.00
	200.00	\$0.00
	150.00	\$0.00
	200.00	\$0.00
1	120.00	\$120.00
	250.00	\$0.00
	200.00	\$0.00
		\$0.00
		\$0.00

\$120.00

Exhibit A

3 Year project List

TOTAL 3 YEAR NEW PROJECTS

~~2,443,208.00~~

1 Project : Police Sub-Stations (qtr:6)

Total Budget

~~250,552.00~~

Access Control

QTY	Unit Cost	Ext. Cost	Int. Cost
6	\$4,500.00	27,000.00	
0	\$3,000.00		0.00
24	\$500.00	12,000.00	
24	\$575.00	13,800.00	
24	\$500.00	12,000.00	
24	\$500.00	12,000.00	
6	\$400.00	2,400.00	
6	\$4,800.00	28,800.00	
0			0.00

108,000.00

Video Surveillance

QTY	Unit Cost	Ext. Cost	Int. Cost
1	1,500.00	\$0.00	
2	2,000.00	\$0.00	
1	4,000.00	\$0.00	
1	1,500.00	\$0.00	
1	2,500.00	\$0.00	
18	2,000.00	\$36,000.00	
24	4,000.00	\$96,000.00	
3	300.00	\$900.00	
1	9,652.00	\$9,652.00	

\$142,552.00

Intrusion Alarm

QTY	Unit Cost	Ext. Cost	Int. Cost
1	1,200.00	\$1,200.00	
1	200.00	\$0.00	
1	150.00	\$0.00	
15	200.00	\$3,000.00	
1	120.00	\$120.00	
1	250.00	\$250.00	
2	200.00	\$400.00	
		\$0.00	
		\$0.00	

\$0.00

2 Project : Academy

Total Budget

~~266,222.00~~

Access Control

QTY	Unit Cost	Ext. Cost	Int. Cost
1	\$4,500.00	4,500.00	
1	\$3,000.00		0.00
8	\$500.00	4,000.00	
8	\$575.00	4,600.00	
8	\$500.00	4,000.00	
8	\$500.00	4,000.00	
1	\$400.00	400.00	
1	\$4,800.00	4,800.00	
0			0.00

26,300.00

Video Surveillance

QTY	Unit Cost	Ext. Cost	Int. Cost
1	1,500.00	\$0.00	
2	2,000.00	\$0.00	
1	4,000.00	\$0.00	
8	1,500.00	\$9,000.00	
1	2,500.00	\$0.00	
8	2,000.00	\$12,000.00	
1	4,000.00	\$4,000.00	
1	300.00	\$300.00	
1	9,652.00	\$9,652.00	

\$34,952.00

Intrusion Alarm

QTY	Unit Cost	Ext. Cost	Int. Cost
1	1,200.00	\$1,200.00	
1	200.00	\$0.00	
1	150.00	\$0.00	
15	200.00	\$3,000.00	
1	120.00	\$120.00	
1	250.00	\$250.00	
2	200.00	\$400.00	
		\$0.00	
		\$0.00	

\$4,970.00

3 Project : Property Room

Total Budget

~~269,722.00~~

Access Control

QTY	Unit Cost	Ext. Cost	Int. Cost
4	\$4,500.00	18,000.00	
1	\$3,000.00		0.00
28	\$500.00	14,000.00	
28	\$575.00	16,100.00	
28	\$500.00	14,000.00	
28	\$500.00	14,000.00	
4	\$400.00	1,600.00	
4	\$4,800.00	19,200.00	
0			0.00

96,900.00

Video Surveillance

QTY	Unit Cost	Ext. Cost	Int. Cost
1	1,500.00	\$0.00	
2	2,000.00	\$0.00	
1	4,000.00	\$0.00	
15	1,500.00	\$22,500.00	
1	2,500.00	\$0.00	
1	2,000.00	\$2,000.00	
8	4,000.00	\$24,000.00	
1	300.00	\$300.00	
1	9,652.00	\$9,652.00	

\$59,452.00

Intrusion Alarm

QTY	Unit Cost	Ext. Cost	Int. Cost
1	1,200.00	\$1,200.00	
1	200.00	\$0.00	
1	150.00	\$0.00	
15	200.00	\$3,000.00	
1	120.00	\$120.00	
1	250.00	\$250.00	
1	200.00	\$200.00	
		\$0.00	
		\$0.00	

\$4,770.00

4 Project : Public Safety Campus

Total Budget

~~293,252.00~~

Access Control

QTY	Unit Cost	Ext. Cost	Int. Cost
8	\$4,500.00	36,000.00	
1	\$3,000.00		0.00
84	\$500.00	42,000.00	
84	\$575.00	48,300.00	
84	\$500.00	42,000.00	
10	\$500.00	5,000.00	
8	\$400.00	3,200.00	
8	\$4,800.00	38,400.00	
2	\$7,900.00	14,000.00	

197,400.00

Video Surveillance

QTY	Unit Cost	Ext. Cost	Int. Cost
1	1,500.00	\$0.00	
2	2,000.00	\$0.00	
1	4,000.00	\$0.00	
32	1,500.00	\$48,000.00	
1	2,500.00	\$0.00	
1	2,000.00	\$0.00	
8	4,000.00	\$32,000.00	
1	300.00	\$300.00	
1	9,652.00	\$9,652.00	

\$89,952.00

Intrusion Alarm

QTY	Unit Cost	Ext. Cost	Int. Cost
1	1,200.00	\$1,200.00	
4	200.00	\$800.00	
10	150.00	\$1,500.00	
10	200.00	\$2,000.00	
1	120.00	\$120.00	
1	250.00	\$250.00	
2	200.00	\$400.00	
		\$0.00	
		\$0.00	

\$6,900.00

Project: PSAP

Total Budget

\$184,452.00

QTY	DESCRIPTION	EXT COST
4	\$4,500.00	18,000.00
32	\$500.00	16,000.00
32	\$18,400.00	18,400.00
32	\$500.00	16,000.00
32	\$500.00	16,000.00
4	\$4,000.00	16,000.00
4	\$4,800.00	19,200.00
	\$7,000.00	0.00

- Access Control
- 8 door control panel
- 2 door control panel
- Card Readers
- Electrified locking hardware
- Exit PIR
- Exit Buttons
- Power supply
- Electrical work
- Badge Printer

105,200.00

Project: K-Mine

Total Budget

\$16,872.00

QTY	DESCRIPTION	EXT COST
1	\$4,500.00	4,500.00
32	\$500.00	16,000.00
32	\$18,400.00	18,400.00
32	\$500.00	16,000.00
32	\$500.00	16,000.00
4	\$4,000.00	16,000.00
4	\$4,800.00	19,200.00
	\$7,000.00	0.00

- Access Control
- 8 door control panel
- 2 door control panel
- Card Readers
- Electrified locking hardware
- Exit PIR
- Exit Buttons
- Power supply
- Electrical work
- Badge Printer

0.00

Project: EOC

Total Budget

\$107,228.00

QTY	DESCRIPTION	EXT COST
2	\$4,500.00	9,000.00
16	\$500.00	8,000.00
16	\$775.00	12,400.00
16	\$500.00	8,000.00
2	\$400.00	800.00
2	\$4,800.00	9,600.00
	\$7,000.00	0.00

- Access Control
- 8 door control panel
- 2 door control panel
- Card Readers
- Electrified locking hardware
- Exit PIR
- Exit Buttons
- Power supply
- Electrical work
- Badge Printer

80,628.00

Project: Fire cademy

Total Budget

\$45,272.00

QTY	DESCRIPTION	EXT COST
4	\$4,500.00	18,000.00
32	\$500.00	16,000.00
32	\$18,400.00	18,400.00
32	\$500.00	16,000.00
32	\$500.00	16,000.00
4	\$4,000.00	16,000.00
4	\$4,800.00	19,200.00
	\$7,000.00	0.00

- Access Control
- 8 door control panel
- 2 door control panel
- Card Readers
- Electrified locking hardware
- Exit PIR
- Exit Buttons
- Power supply
- Electrical work
- Badge Printer

0.00

QTY	DESCRIPTION	EXT COST
1	\$1,500.00	\$1,500.00
2	\$2,000.00	\$4,000.00
4	\$1,000.00	\$4,000.00
20	\$4,500.00	\$90,000.00
4	\$2,500.00	\$10,000.00
2	\$2,000.00	\$4,000.00
6	\$4,000.00	\$24,000.00
1	\$3,000.00	\$3,000.00
1	\$9,652.00	\$9,652.00

- Video Surveillance
- Analog Fixed Int. Camera
- Analog Fixed Ext. Camera
- Analog Ext. PTZ Camera
- IP Fixed Int. Camera
- IP Fixed Megapixel Int.
- IP PTZ Ext. Camera
- Power supply
- Per Camera Channel

\$73,952.00

QTY	DESCRIPTION	EXT COST
1	\$1,500.00	\$1,500.00
2	\$2,000.00	\$4,000.00
4	\$1,000.00	\$4,000.00
3	\$1,500.00	\$4,500.00
2	\$2,500.00	\$5,000.00
4	\$2,000.00	\$8,000.00
1	\$3,000.00	\$3,000.00
1	\$9,652.00	\$9,652.00

- Video Surveillance
- Analog Fixed Int. Camera
- Analog Fixed Ext. Camera
- Analog Ext. PTZ Camera
- IP Fixed Int. Camera
- IP Fixed Megapixel Int.
- IP PTZ Ext. Camera
- Power supply
- Per Camera Channel

\$14,162.00

Project: EOC

Total Budget

\$107,228.00

QTY	DESCRIPTION	EXT COST
2	\$4,500.00	9,000.00
16	\$500.00	8,000.00
16	\$775.00	12,400.00
16	\$500.00	8,000.00
2	\$400.00	800.00
2	\$4,800.00	9,600.00
	\$7,000.00	0.00

- Access Control
- 8 door control panel
- 2 door control panel
- Card Readers
- Electrified locking hardware
- Exit PIR
- Exit Buttons
- Power supply
- Electrical work
- Badge Printer

80,628.00

Project: Fire cademy

Total Budget

\$45,272.00

QTY	DESCRIPTION	EXT COST
4	\$4,500.00	18,000.00
32	\$500.00	16,000.00
32	\$18,400.00	18,400.00
32	\$500.00	16,000.00
32	\$500.00	16,000.00
4	\$4,000.00	16,000.00
4	\$4,800.00	19,200.00
	\$7,000.00	0.00

- Access Control
- 8 door control panel
- 2 door control panel
- Card Readers
- Electrified locking hardware
- Exit PIR
- Exit Buttons
- Power supply
- Electrical work
- Badge Printer

0.00

QTY	DESCRIPTION	EXT COST
1	\$2,000.00	\$2,000.00
2	\$400.00	\$800.00
10	\$200.00	\$2,000.00
1	\$200.00	\$200.00
1	\$200.00	\$200.00
	\$200.00	\$200.00

- Intrusion Alarm
- Control panel w/ keypad
- zone expansion module
- Door Contact
- Motion Detectors/GB
- Shen
- Power supply
- Cable

\$5,300.00

QTY	DESCRIPTION	EXT COST
1	\$2,000.00	\$2,000.00
2	\$400.00	\$800.00
2	\$200.00	\$400.00
1	\$200.00	\$200.00
1	\$200.00	\$200.00
	\$200.00	\$200.00

- Intrusion Alarm
- Control panel w/ keypad
- zone expansion module
- Door Contact
- Motion Detectors/GB
- Shen
- Power supply
- Cable

\$2,470.00

QTY	DESCRIPTION	EXT COST
1	\$2,000.00	\$2,000.00
2	\$400.00	\$800.00
2	\$200.00	\$400.00
1	\$200.00	\$200.00
1	\$200.00	\$200.00
	\$200.00	\$200.00

- Intrusion Alarm
- Control panel w/ keypad
- zone expansion module
- Door Contact
- Motion Detectors/GB
- Shen
- Power supply
- Cable

\$0.00

QTY	DESCRIPTION	EXT COST
1	\$2,000.00	\$2,000.00
4	\$200.00	\$800.00
10	\$150.00	\$1,500.00
1	\$200.00	\$200.00
1	\$200.00	\$200.00
	\$200.00	\$200.00

- Intrusion Alarm
- Control panel w/ keypad
- zone expansion module
- Door Contact
- Motion Detectors/GB
- Shen
- Power supply
- Cable

\$5,920.00

9 Project: Alamo Dome

Total Budget **\$369,652.00**

Access Control

QTY	Cost	Ext. Cost
10	\$4,500.00	45,000.00
	\$3,000.00	0.00
80	\$500.00	40,000.00
80	\$575.00	46,000.00
80	\$500.00	40,000.00
10	\$500.00	5,000.00
10	\$400.00	4,000.00
10	\$4,800.00	48,000.00
	\$7,000.00	0.00

228,000.00

Video Surveillance

QTY	Cost	Ext. Cost
	1,500.00	\$0.00
	2,000.00	\$0.00
	4,000.00	\$0.00
50	1,500.00	\$75,000.00
10	2,500.00	\$25,000.00
	2,000.00	\$0.00
8	4,000.00	\$32,000.00
	300.00	\$0.00
1	9,652.00	\$9,652.00

\$141,652.00

Intrusion Alarm

QTY	Cost	Ext. Cost
	1,200.00	\$0.00
	200.00	\$0.00
	150.00	\$0.00
	200.00	\$0.00
	120.00	\$0.00
	250.00	\$0.00
	200.00	\$0.00
		\$0.00
		\$0.00

\$0.00

10 Project: City Hall

Total Budget **\$30,572.00**

Access Control

QTY	Cost	Ext. Cost
	\$4,500.00	0.00
	\$3,000.00	0.00
	\$500.00	0.00
	\$575.00	0.00
	\$500.00	0.00
	\$500.00	0.00
	\$400.00	0.00
	\$4,800.00	0.00
	\$7,000.00	0.00

0.00

Video Surveillance

QTY	Cost	Ext. Cost
	1,500.00	\$0.00
	2,000.00	\$0.00
	4,000.00	\$0.00
6	1,500.00	\$9,000.00
4	2,500.00	\$10,000.00
	2,000.00	\$0.00
	4,000.00	\$0.00
	300.00	\$0.00
1	9,652.00	\$9,652.00

\$28,652.00

Intrusion Alarm

QTY	Cost	Ext. Cost
	1,200.00	\$0.00
1	200.00	\$200.00
	150.00	\$0.00
8	200.00	\$1,600.00
1	120.00	\$120.00
	250.00	\$0.00
	200.00	\$0.00
		\$0.00
		\$0.00

\$1,920.00

11 Project: Municipal Plaza

Total Budget **\$39,852.00**

Access Control

QTY	Cost	Ext. Cost
	\$4,500.00	0.00
	\$3,000.00	0.00
	\$500.00	0.00
	\$575.00	0.00
	\$500.00	0.00
	\$500.00	0.00
	\$400.00	0.00
	\$4,800.00	0.00
	\$7,000.00	0.00

0.00

Video Surveillance

QTY	Cost	Ext. Cost
	1,500.00	\$0.00
	2,000.00	\$0.00
	4,000.00	\$0.00
15	1,500.00	\$22,500.00
	2,500.00	\$0.00
	2,000.00	\$0.00
	4,000.00	\$0.00
	300.00	\$0.00
1	9,652.00	\$9,652.00

\$32,152.00

Intrusion Alarm

QTY	Cost	Ext. Cost
	1,200.00	\$1,200.00
11	200.00	\$2,200.00
	150.00	\$0.00
22	200.00	\$4,400.00
	120.00	\$0.00
	250.00	\$0.00
	200.00	\$0.00
		\$0.00
		\$0.00

\$7,800.00

12 Project: International Center

Total Budget **\$18,272.00**

Access Control

QTY	Cost	Ext. Cost
	\$4,500.00	0.00
	\$3,000.00	0.00
	\$500.00	0.00
	\$575.00	0.00
	\$500.00	0.00
	\$500.00	0.00
	\$400.00	0.00
	\$4,800.00	0.00
	\$7,000.00	0.00

0.00

Video Surveillance

QTY	Cost	Ext. Cost
	1,500.00	\$0.00
	2,000.00	\$0.00
	4,000.00	\$0.00
	1,500.00	\$0.00
1	2,500.00	\$2,500.00
	2,000.00	\$0.00
	4,000.00	\$0.00
	300.00	\$0.00
1	9,652.00	\$9,652.00

\$12,152.00

Intrusion Alarm

QTY	Cost	Ext. Cost
1	1,200.00	\$1,200.00
8	200.00	\$1,600.00
	150.00	\$0.00
16	200.00	\$3,200.00
1	120.00	\$120.00
	250.00	\$0.00
	200.00	\$0.00
		\$0.00
		\$0.00

\$8,120.00

13 Project: Plaza De Armas Total Budget **\$4,520.00**

Access Control	QTY	Cost	Ext Cost
8 door control panel	1	\$4,500.00	0.00
2 door control panel	1	\$3,000.00	0.00
Card Readers	1	\$500.00	0.00
Electrified locking hardware	1	\$575.00	0.00
Exit PIR	1	\$500.00	0.00
Exit Buttons	1	\$500.00	0.00
Power supply	1	\$400.00	0.00
Electrical work	1	\$4,800.00	0.00
Badge Printer	1	\$7,000.00	0.00

0.00

Video Surveillance	QTY	Cost	Ext Cost
Analog Fixed Int. Camera	1	1,500.00	\$0.00
Analog Fixed Ext. Camera	2	2,000.00	\$0.00
Analog Ext. PTZ Camera	1	4,000.00	\$0.00
IP Fixed Int. Camera	1	1,500.00	\$0.00
IP Fixed Megapixel Int.	1	2,500.00	\$0.00
IP Fixed Ext. Camera	1	2,000.00	\$0.00
IP PTZ Ext. Camera	1	4,000.00	\$0.00
Power supply	1	300.00	\$0.00
Per Camera Channel	1	8,652.00	\$0.00

\$0.00

Intrusion Alarm	QTY	Cost	Ext Cost
Control panel w/ keypad zone expansion module	1	1,200.00	\$1,200.00
Door Contact	6	200.00	\$1,200.00
Motion Detectors/ GB	12	200.00	\$2,400.00
Siren	1	120.00	\$120.00
Power supply	1	250.00	\$0.00
Cable	1	200.00	\$0.00
			\$0.00
			\$0.00

\$4,920.00

14 Project : One Stop Development Total Budget **\$20,772.00**

Access Control	QTY	Cost	Ext Cost
8 door control panel	1	\$4,500.00	0.00
2 door control panel	1	\$3,000.00	0.00
Card Readers	1	\$500.00	0.00
Electrified locking hardware	1	\$575.00	0.00
Exit PIR	1	\$500.00	0.00
Exit Buttons	1	\$500.00	0.00
Power supply	1	\$400.00	0.00
Electrical work	1	\$4,800.00	0.00
Badge Printer	1	\$7,000.00	0.00

0.00

Video Surveillance	QTY	Cost	Ext Cost
Analog Fixed Int. Camera	1	1,500.00	\$0.00
Analog Fixed Ext. Camera	2	2,000.00	\$0.00
Analog Ext. PTZ Camera	1	4,000.00	\$0.00
IP Fixed Int. Camera	1	1,500.00	\$0.00
IP Fixed Megapixel Int.	2	2,500.00	\$5,000.00
IP Fixed Ext. Camera	2	2,000.00	\$0.00
IP PTZ Ext. Camera	1	4,000.00	\$0.00
Power supply	1	300.00	\$0.00
Per Camera Channel	1	8,652.00	\$9,652.00

\$14,652.00

Intrusion Alarm	QTY	Cost	Ext Cost
Control panel w/ keypad zone expansion module	1	1,200.00	\$1,200.00
Door Contact	6	200.00	\$1,200.00
Motion Detectors/ GB	16	200.00	\$3,200.00
Siren	1	120.00	\$120.00
Power supply	1	250.00	\$0.00
Cable	1	200.00	\$0.00
			\$0.00
			\$0.00

\$6,120.00

15 Project : One Stop Housing Total Budget **\$53,672.00**

Access Control	QTY	Cost	Ext Cost
8 door control panel	1	\$4,500.00	0.00
2 door control panel	1	\$3,000.00	0.00
Card Readers	1	\$500.00	0.00
Electrified locking hardware	1	\$575.00	0.00
Exit PIR	1	\$500.00	0.00
Exit Buttons	1	\$500.00	0.00
Power supply	1	\$400.00	0.00
Electrical work	1	\$4,800.00	0.00
Badge Printer	1	\$7,000.00	0.00

0.00

Video Surveillance	QTY	Cost	Ext Cost
Analog Fixed Int. Camera	1	1,500.00	\$0.00
Analog Fixed Ext. Camera	2	2,000.00	\$0.00
Analog Ext. PTZ Camera	1	4,000.00	\$0.00
IP Fixed Int. Camera	10	1,500.00	\$15,000.00
IP Fixed Megapixel Int.	1	2,500.00	\$0.00
IP Fixed Ext. Camera	1	2,000.00	\$0.00
IP PTZ Ext. Camera	6	4,000.00	\$24,000.00
Power supply	1	300.00	\$0.00
Per Camera Channel	1	8,652.00	\$9,652.00

\$48,652.00

Intrusion Alarm	QTY	Cost	Ext Cost
Control panel w/ keypad zone expansion module	1	1,200.00	\$1,200.00
Door Contact	6	200.00	\$1,200.00
Motion Detectors/ GB	12	200.00	\$2,400.00
Siren	1	120.00	\$120.00
Power supply	1	250.00	\$0.00
Cable	1	200.00	\$0.00
			\$0.00
			\$0.00

\$4,920.00

16 Project : HR Training Total Budget **\$14,772.00**

Access Control	QTY	Cost	Ext Cost
8 door control panel	1	\$4,500.00	0.00
2 door control panel	1	\$3,000.00	0.00
Card Readers	1	\$500.00	0.00
Electrified locking hardware	1	\$575.00	0.00
Exit PIR	1	\$500.00	0.00
Exit Buttons	1	\$500.00	0.00
Power supply	1	\$400.00	0.00
Electrical work	1	\$4,800.00	0.00
Badge Printer	1	\$7,000.00	0.00

0.00

Video Surveillance	QTY	Cost	Ext Cost
Analog Fixed Int. Camera	1	1,500.00	\$0.00
Analog Fixed Ext. Camera	2	2,000.00	\$0.00
Analog Ext. PTZ Camera	1	4,000.00	\$0.00
IP Fixed Int. Camera	2	1,500.00	\$3,000.00
IP Fixed Megapixel Int.	1	2,500.00	\$0.00
IP Fixed Ext. Camera	1	2,000.00	\$0.00
IP PTZ Ext. Camera	1	4,000.00	\$0.00
Power supply	1	300.00	\$0.00
Per Camera Channel	1	8,652.00	\$9,652.00

\$12,652.00

Intrusion Alarm	QTY	Cost	Ext Cost
Control panel w/ keypad zone expansion module	1	1,200.00	\$1,200.00
Door Contact	4	200.00	\$800.00
Motion Detectors/ GB	4	200.00	\$800.00
Siren	1	120.00	\$120.00
Power supply	1	250.00	\$0.00
Cable	1	200.00	\$0.00
			\$0.00
			\$0.00

\$2,120.00

17 Project : Records Warehouse Total Budget **\$84,972.00**

Access Control

QTY	Cost	Ext Cost
1	\$4,500.00	4,500.00
	\$3,000.00	0.00
4	\$500.00	2,000.00
4	\$575.00	2,300.00
4	\$500.00	2,000.00
2	\$500.00	1,000.00
	\$400.00	0.00
	\$4,800.00	0.00
	\$7,000.00	0.00

11,800.00

Video Surveillance

QTY	Cost	Ext Cost
	1,500.00	\$0.00
	2,000.00	\$0.00
	4,000.00	\$0.00
	1,500.00	\$0.00
6	2,500.00	\$15,000.00
	2,000.00	\$0.00
6	4,000.00	\$24,000.00
	300.00	\$0.00
1	9,852.00	\$9,852.00

\$48,852.00

Intrusion Alarm

QTY	Cost	Ext Cost
1	1,200.00	\$1,200.00
4	200.00	\$800.00
	150.00	\$0.00
12	200.00	\$2,400.00
1	120.00	\$120.00
	250.00	\$0.00
	200.00	\$0.00
		\$0.00
		\$0.00

\$4,520.00

18 Project : Vital Records Total Budget **\$43,972.00**

Access Control

QTY	Cost	Ext Cost
	\$4,500.00	0.00
	\$3,000.00	0.00
4	\$500.00	2,000.00
4	\$575.00	2,300.00
4	\$500.00	2,000.00
1	\$500.00	500.00
	\$400.00	0.00
	\$4,800.00	0.00
	\$7,000.00	0.00

8,800.00

Video Surveillance

QTY	Cost	Ext Cost
	1,500.00	\$0.00
	2,000.00	\$0.00
	4,000.00	\$0.00
16	1,500.00	\$24,000.00
	2,500.00	\$0.00
	2,000.00	\$0.00
	4,000.00	\$0.00
	300.00	\$0.00
1	9,852.00	\$9,852.00

\$33,652.00

Intrusion Alarm

QTY	Cost	Ext Cost
1	1,200.00	\$1,200.00
3	200.00	\$600.00
4	150.00	\$600.00
5	200.00	\$1,000.00
1	120.00	\$120.00
	250.00	\$0.00
	200.00	\$0.00
		\$0.00
		\$0.00

\$3,520.00

19 Project : Municipal Auditorium Total Budget **\$127,072.00**

Access Control

QTY	Cost	Ext Cost
3	\$4,500.00	13,500.00
	\$3,000.00	0.00
24	\$500.00	12,000.00
24	\$575.00	13,800.00
24	\$500.00	12,000.00
6	\$500.00	3,000.00
	\$400.00	0.00
	\$4,800.00	0.00
	\$7,000.00	0.00

54,300.00

Video Surveillance

QTY	Cost	Ext Cost
	1,500.00	\$0.00
	2,000.00	\$0.00
	4,000.00	\$0.00
10	1,500.00	\$15,000.00
4	2,500.00	\$10,000.00
	2,000.00	\$0.00
8	4,000.00	\$32,000.00
	300.00	\$0.00
1	9,852.00	\$9,852.00

\$66,652.00

Intrusion Alarm

QTY	Cost	Ext Cost
1	1,200.00	\$1,200.00
8	200.00	\$1,600.00
	150.00	\$0.00
16	200.00	\$3,200.00
1	120.00	\$120.00
	250.00	\$0.00
	200.00	\$0.00
		\$0.00
		\$0.00

\$8,120.00

20 Project : Garages Total Budget **\$135,402.00**

Access Control

QTY	Cost	Ext Cost
	\$4,500.00	0.00
10	\$3,000.00	30,000.00
20	\$500.00	10,000.00
10	\$575.00	5,750.00
10	\$500.00	5,000.00
	\$500.00	0.00
	\$400.00	0.00
	\$4,800.00	0.00
	\$7,000.00	0.00

50,750.00

Video Surveillance

QTY	Cost	Ext Cost
	1,500.00	\$0.00
	2,000.00	\$0.00
	4,000.00	\$0.00
50	1,500.00	\$75,000.00
	2,500.00	\$0.00
	2,000.00	\$0.00
	4,000.00	\$0.00
	300.00	\$0.00
1	9,852.00	\$9,852.00

\$84,652.00

Intrusion Alarm

QTY	Cost	Ext Cost
1	1,200.00	\$0.00
	200.00	\$0.00
	150.00	\$0.00
	200.00	\$0.00
	120.00	\$0.00
	250.00	\$0.00
	200.00	\$0.00
		\$0.00
		\$0.00

\$0.00

21 Project : Animal Control

Total Budget **Subtotal: \$132,372.00**

Access Control

QTY	Cost	Ext. Cost
8	\$4,500.00	27,000.00
	\$3,000.00	0.00
48	\$500.00	24,000.00
48	\$575.00	27,600.00
48	\$500.00	24,000.00
10	\$500.00	5,000.00
	\$400.00	0.00
	\$4,800.00	0.00
	\$7,000.00	0.00

107,600.00

Video Surveillance

QTY	Cost	Ext. Cost
	1,500.00	\$0.00
	2,000.00	\$0.00
	4,000.00	\$0.00
	1,500.00	\$0.00
4	2,500.00	\$10,000.00
	2,000.00	\$0.00
	4,000.00	\$0.00
	300.00	\$0.00
1	9,652.00	\$9,652.00

\$19,652.00

Intrusion Alarm

QTY	Cost	Ext. Cost
1	1,200.00	\$1,200.00
8	200.00	\$1,600.00
	150.00	\$0.00
18	200.00	\$3,200.00
1	120.00	\$120.00
	250.00	\$0.00
	200.00	\$0.00
		\$0.00
		\$0.00

\$8,120.00

22 Project : Central Library

Total Budget **Subtotal: \$121,372.00**

Access Control

QTY	Cost	Ext. Cost
2	\$4,500.00	9,000.00
	\$3,000.00	0.00
16	\$500.00	8,000.00
16	\$575.00	9,200.00
16	\$500.00	8,000.00
4	\$500.00	2,000.00
	\$400.00	0.00
	\$4,800.00	0.00
	\$7,000.00	0.00

35,200.00

Video Surveillance

QTY	Cost	Ext. Cost
	1,500.00	\$0.00
	2,000.00	\$0.00
	4,000.00	\$0.00
	1,500.00	\$0.00
6	2,500.00	\$15,000.00
10	2,000.00	\$20,000.00
8	4,000.00	\$32,000.00
	300.00	\$0.00
1	9,652.00	\$9,652.00

\$76,652.00

Intrusion Alarm

QTY	Cost	Ext. Cost
1	1,200.00	\$1,200.00
12	200.00	\$2,400.00
	150.00	\$0.00
24	200.00	\$4,800.00
1	120.00	\$120.00
	250.00	\$0.00
	200.00	\$0.00
		\$0.00
		\$0.00

\$8,520.00

23 Project : Convention Center

Total Budget **Subtotal: \$146,320.00**

Access Control

QTY	Cost	Ext. Cost
8	\$4,500.00	36,000.00
	\$3,000.00	0.00
64	\$500.00	32,000.00
64	\$575.00	36,800.00
64	\$500.00	32,000.00
20	\$500.00	10,000.00
	\$400.00	0.00
	\$4,800.00	0.00
	\$7,000.00	0.00

148,800.00

Video Surveillance

QTY	Cost	Ext. Cost
	1,500.00	\$0.00
	2,000.00	\$0.00
	4,000.00	\$0.00
	1,500.00	\$0.00
	2,500.00	\$0.00
	2,000.00	\$0.00
	4,000.00	\$0.00
	300.00	\$0.00
	9,652.00	\$0.00

\$0.00

Intrusion Alarm

QTY	Cost	Ext. Cost
	1,200.00	\$0.00
	200.00	\$0.00
	150.00	\$0.00
	200.00	\$0.00
1	120.00	\$120.00
	250.00	\$0.00
	200.00	\$0.00
		\$0.00
		\$0.00

\$120.00

EXHIBIT I

Exhibit I -- All applicable terms and conditions of Contract # GS-07F-7733C, between Hirsch Electronics Corporation and their GSA participating Dealer, Fisk Electric Company, Inc. d/b/a Fisk Technologies Security Integration Group and General Services Administration (GSA), procured by GSA and made available to local government entities through GSA Advantage.

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Access Control & Security Management Solutions

company integrity product reliability contact hirsch



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New Products

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Velocity 3.0

The latest version of Hirsch's award-winning software.

Interoperability

Hirsch leads the industry in enabling security to work with other systems.

GOVERNMENT PROGRAMS

- [HSPD-12/FIPS 201/PIV brochure \(.pdf\) **NEW**](#)
- [Verification Station for FIPS 201--Overview \(.pdf\) **NEW**](#)
- [Verification Station for FIPS 201--Process \(.pdf\) **NEW**](#)
- [Verification Station Data Sheet \(.pdf\) **NEW**](#)
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The Hirsch Government Program Group

Worldwide, governments are facing security challenges of increasing complexity. Privacy and secrecy issues affect how employee databases are handled; safety regulations and user convenience are often contradicting desired security objectives. Electrical codes and standards vary from one end of the world to the other. Adversaries rising from a widening spectrum of groups seeking political, financial and technology information as well as those seeking personal revenge are all increasingly competent and their methods more and more sophisticated.



GSA Contract No: GSO 7F 7733C
Contract extended through August 31, 2010

Hirsch Electronics' unique engineering approach to system design combined with an uncompromising standard for quality have established Hirsch as the preferred supplier of products and services to clients where demands on system integrity are the most severe. Hirsch Electronics Corporation provides high security solutions to high-risk government facilities worldwide.

Mission

The Hirsch Government Program Group focuses on providing to government clients the level of discreet expertise required for successful project completion.

You work with a Hirsch senior manager who has extensive security engineering experience and thoroughly understands your mission, organization and operation. Members of the Government Program Group function as System Application Engineers, System Consultants and Instructors who can create and teach customized training courses tailored to specific clients' requirements. In addition, the Government Program Group acts as a liaison between government client organizations and the Hirsch Engineering Department to process requests for development of new features and functions. Many are quickly implemented as standard features in our product line. Existing systems are easily updated to include the requested function. The result is typically a COTS (Commercial Off The Shelf) standardized product developed in partnership with our clients that is flexible enough to satisfy applications including parking and elevator control, local stand-alone controller to large networked systems, SCIF access, and integrated access, badging, intrusion detection and ID badging systems. In some instances, Hirsch forms partnerships with third party suppliers to effectively satisfy agency requests.

Long Term Relationship

The Government Program Group operates on the premise that long-term relationships make business easy and that a single point of contact makes it even easier. The Hirsch Government Program Group builds on these concepts to become knowledgeable about your agency and special requirements.

Project Management and System Installation

Hirsch's factory trained and certified dealer network provides local installation and service.

(Contact the Hirsch Government Program Group for a list of dealers with clearances.) In some instances, local agency technicians can be Hirsch certified by attending a "closed" technical training course and can become totally self sufficient in their system maintenance activities. Classes are conducted in total discretion by Hirsch Government Program Group staff in a customer provided location or at the Hirsch corporate headquarters. Contact the Hirsch Government Program Group to make arrangements.

[Hirsch GSA Participating Dealers \(.pdf\)](#)

[GSA Price List \(.pdf\)](#)

Special Government Products

Listed below are some examples of products and services developed in partnership with client agencies.

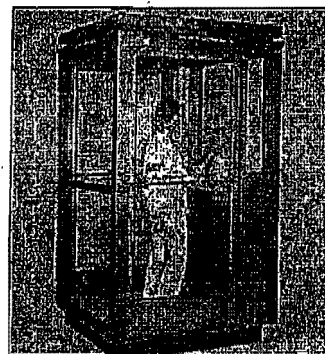
- Rapid Deployment Security System. Mobile, wireless, integrates access control and intrusion detection.
- Fiber optic communication link between ScramblePad and controller. P/N FLK.
- Fiber optic communication link between controllers and host computer. P/N FLN.
- DES encryption modems. Dial-up applications. Leased line applications and DES3 under development. P/N DES 9600EM.
- Alarm line supervision to detect alarm, secure, line short, line open, tamper, foreign voltage and out-of-specification. Monitor alarm sensor and cabling while input is "Masked." P/N MELM3.
- High security triple biased and balanced door contact with MELM3 line supervision. P/N SBMS3-2707A.
- Secure display unit for alarm history, status. Final phase of field-testing. P/N LLD-1.
- Redundant event and alarm buffers in the DIGI*TRAC controllers. Standard feature in controllers equipped with CCM 7.0.
- Global anti-pass back. Velocity host software threat levels with individual customer defined system reaction and operating criteria. Velocity host software.
- Automatic delete user with no system activities (absentee user rule). CCM 5.0 and later.
- User photo call-up at post. Velocity host software.



Applications

Listed below are a few Application examples successfully deployed for Hirsch government clients

- SCIF access with integrated intrusion detection.
- Two-person control, each person using multiple identification methods (card, code and biometric devices).
- Interlocking entry-exit portal with magnetometer, nuclear material portal and CCTV integrated. Remote override functions.
- Vehicle entrance with interlocking roll-up doors and building entrance. CCTV and duress function.
- Prisoner handling areas with multiple interlocking sequences overlapping single access points.

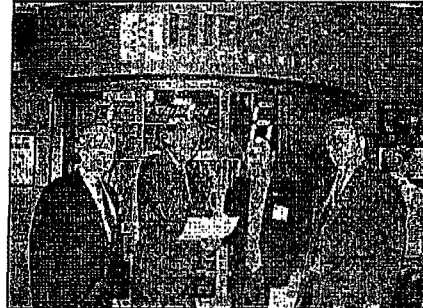


- Storage cabinet access. Audible alarm, CCTV.
- Visitor escort sequences.
- Auto expiration of users at predetermined dates.
- Host computer communication verifier with automatic host switching function.
- Auto-secure specified area at pre-determined time. With or W/O pre-warning.
- Executive protection elevator function.

Contact Information

Hirsch Electronics, Corporate HQ
1900-B Carnegie Ave.
Santa Ana, CA 92705
Lars R. Suneborn
Director, Government Programs
(949) 250-8888 ext. 112
Lars@Hirschelectronics.com

Government Liaison Office
11951 Freedom Dr.
Reston, VA, 20190
Patrick Finnegan
Government Market Manager
(703) 251-4625
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May 18, 2005

Standard Commercial Terms and Conditions

1. **Sales Policy:** All pricing is based on a single release for immediate shipment to a single destination. Unless instructed otherwise, partial shipments may be made.
2. **Pricing:** All prices are in US dollars. Specifications are subject to change without notice.
3. **Minimum Order:** Not Applicable. (See Customer Information)
4. **Payment Terms:** Not Applicable. (See Customer Information)
5. **Taxes:** Not Applicable.
6. **Standard Product Shipments.** Not Applicable. (See Customer Information)
7. **Expedite Fee:** An Expedite Fee of \$50 will be charged for orders requiring same day shipment (order must be received by 12pm Noon Pacific Time). Unless otherwise specified, these orders will Ship UPS Next Day Air Saver (continental US).
8. **Non-Stock and Non-Catalog Items:** Not Applicable.
9. **FOB Point.** Not Applicable. (See Customer Information)
10. **Freight & Shipping Options:** Unless the customer specifies otherwise, shipment will be by UPS and the service level will be Ground. FedEx, DHL (international), specified trucking company and other options are available. The following UPS shipping options are for anywhere in the continental United States (delivery times may vary in some areas).
 - A. Ground (1-5 days, depending on location), 3 Day Select, 2nd Day Air, 2nd Day Air A.M., Next Day Air Saver, Next Day Air (Saturday option), Next Day Air Early A.M (Saturday option).
11. **Contractual Agreements:** Contractual Agreements between Hirsch Electronics Corporation and Dealers, Distributors, Value Added Resellers (VARs), National Accounts, OEMs, GSA, etc. supercede these Terms of Sale.
12. **Restocking.** No goods may be returned for repair, exchange or credit without the prior written permission of Hirsch or without prior RMA (Return Material Authorization) number being issued by Hirsch. Goods may be returned within ninety (90) days of shipment for the original purchase price less a 25% restocking charge. Such Hirsch equipment must be in the original, unopened packing/shipping containers. Returns of non-stock items are subject to manufacturer's acceptance. Returned material must be shipped pre-paid.
13. **Limited Warranty.** Hirsch warrants the products manufactured by Hirsch to be free from defects in material and workmanship for a period of twenty-four (24) months from date of shipment from the factory, provided:
 - A. the product has not been abused, misused, or improperly maintained, repaired, and/or modified during such period, and
 - B. such defect has not been caused by ordinary wear and tear, and
 - C. such defect is not a result of voltage surges/brownouts, lightning, water damage/flooding, fire, explosion, earthquakes, tornadoes, acts of aggression/war, or similar phenomena, and
 - D. accessories used as integral to Hirsch Systems are as specified by Hirsch (e.g., cable, batteries, etc.), and
 - E. the product has been properly installed according to the appropriate Hirsch installation documentation.

OEM equipment and other equipment purchased and resold by Hirsch shall carry only the warranty given by the original manufacturer and is NOT covered by Hirsch's warranty.

FOR ALL DEFECTIVE HARDWARE PRODUCTS RETURNED BY BUYER AT BUYER'S OWN EXPENSE DURING THIS 24 MONTH WARRANTY PERIOD, HIRSCH'S SOLE OBLIGATION SHALL BE TO REPAIR OR REPLACE THE DEFECTIVE PRODUCT OR PARTS THEREOF AT HIRSCH'S OPTION. THE REPAIRED OR REPLACED EQUIPMENT WILL BE WARRANTED FOR THE BALANCE OF THE INITIAL 24 MONTH WARRANTY PERIOD OR FOR NINETY (90) DAYS, WHICHEVER IS LONGER.

Hirsch reserves the right to make changes in design on any of its Products without incurring any obligations to make the same changes on product previously purchased and shipped.



May 18, 2005

HIRSCH MAKES NO OTHER WARRANTY, AND ALL IMPLIED WARRANTIES INCLUDING ANY WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE ARE LIMITED TO THE DURATION OF THE EXPRESSED WARRANTY PERIOD AS SET FORTH ABOVE. HIRSCH'S MAXIMUM LIABILITY IS LIMITED TO THE PURCHASE PRICE OF THE PRODUCT. IN NO EVENT, INCLUDING THE CASE OF A CLAIM FOR NEGLIGENCE, OR MISUSE OF DATA COLLECTED BY THE PRODUCT, SHALL HIRSCH BE LIABLE FOR ANY CONSEQUENTIAL, INDIRECT, INCIDENTAL OR SPECIAL DAMAGES OF ANY NATURE ARISING FROM THE SALE OR USE OF THE PRODUCT.

14. Repair and Advance Replacement Prices: These predetermined prices apply only to items in the current published price list. Equipment repaired or replaced by Hirsch is warranted to be free from defects in material and workmanship for ninety (90) days from date of return shipment. The turnaround time for standard repairs will be 10 working days from receipt of equipment.

A. Repair

1. **RMA:** All items sent in for repair must include a Return Materials Authorization (RMA) number. Mark packaging **ATTENTION: WARRANTY & REPAIR DEPARTMENT, RMA # _____**. The RMA number is issued upon approval of repair (see RMA Procedure below) and is good for 60 days. Hirsch will not accept delivery of items received after the 60 day period.
2. **Shipping:** Returned product must be sent to Hirsch freight **PREPAID**. **COLLECT** shipments will be **REFUSED**. For Warranty repairs, incoming freight charges will be at customer's expense. For Non-Warranty repairs, both incoming and outgoing freight charges will be at customer's expense. Unless otherwise specified, domestic shipments will be by UPS Ground and International shipments will be sent freight collect.
3. **Warranty Repairs:** Repairs for products under warranty are at no charge. Repair will include an update of product to current manufacturing specifications (at Hirsch's option) and complete testing.
4. **Non-Warranty Repairs:** Repairs for products outside of warranty will be at 15% of GSA Price. If the equipment is not able to be repaired due to extensive damage (e.g., lightning), the customer will be notified and given the option of having the product returned to the customer or of purchasing a new product at GSA Price.

B. Advance Replacement: Hirsch will ship advance replacement equipment, if available, after approval by Hirsch's Technical Support or Sales Department. Replacement equipment may be new or previously repaired products from dedicated repair stock - at Hirsch's option. "Replaced" equipment must be returned to Hirsch within 60 days.

1. **RMA:** All "replaced" equipment returned to Hirsch must include a Return Materials Authorization (RMA) number. Mark packaging **ATTENTION: WARRANTY & REPAIR DEPARTMENT, RMA # _____**. This number will be issued upon approval of the advance replacement (see RMA Procedure below) and is good for 60 days. Hirsch will not accept delivery of items received after the 60 day period.
2. **Shipping:** "Replaced" product must be sent to Hirsch freight **PREPAID**. **COLLECT** shipments will be **REFUSED**. Both incoming and outgoing freight charges will be at customer's expense. Unless otherwise specified, domestic shipments will be by UPS Ground and International shipments will be sent freight collect.
3. **Billing:** All advance replacement items will require a purchase order or credit card number at the time of the order.
4. **Warranty:** There is no charge for advance replacements within the first 60 days of the warranty period. Beyond the first 60 days of the warranty period, and if still under warranty, shipments of advance replacement products will be available for a fee of 15% of GSA Price, which will be invoiced at time of shipment.
5. **Non-Warranty:** Advance Replacement is **NOT** available for products outside of warranty.



May 18, 2005

6. **Not Returned:** When "replaced" equipment is not returned to Hirsch within 60 days from date of shipment, an invoice will be issued for the full GSA Price of the advance replacement product.

15. RMA Procedure:

- A. Customer contacts Hirsch Technical Support regarding equipment believed defective. It is important to have the following information available:
1. Model & Version Number
 2. Serial Number
 3. Symptoms
- B. If Hirsch Technical Support is not able to resolve the problem over the phone, a Return Material Authorization (RMA) number will be issued.
- C. Customer ships the material freight PREPAID to Hirsch along with the following:
1. Company Name, Address, Phone Number, and Contact Person
 2. Purchase order (for existing customers only) or credit card number for repairs and shipping
 3. Model & Version Number
 4. Serial Number
 5. Symptoms and suspected cause of failure.
 6. Notes on installation conditions and/or configuration of system, which may be applicable for troubleshooting, along with any related printouts.
 7. RMA number clearly marked on the outside of the box and on the packing slip. Any shipment that is not clearly marked may not be accepted by Hirsch.

16. NOTES:

- A. The column to the right of the List Price is a Notes column. The meaning of the Notes is as follows:
1. B - Indicates this is a Schedule B item: Not Applicable to GSA.

Hirsch Electronics Corporation
1900 Carnegie Ave., Bldg B
Santa Ana, CA 92705
Tel (949) 250-8888
Fax (949) 250-7372
www.HirschElectronics.com

Hirsch Electronics GSA Participating Dealers List (rev. 20071219)

Sorted by Region then Zipcode

Company	Contact	Phone	Address	City	State	Zipcode
North East						
Signet Electronic Systems	Dan Chauvin	(781) 871-5888	106 Longwater Dr	Norwell	MA	02061
Flagship Security Systems, Inc.	Amy Reddington	(781) 447-6300	629 Washington Street	Whitman	MA	02382
American Alarm & Communications, Inc.	William McGlaughlin	(781) 641-2000	297 Broadway	Arlington	MA	02474
American Alarm & Communications, Inc.	Scott Cole	(603) 296-3851	649 East Industrial Road	Manchester	NH	03109
Royal Group, Inc	Lee Accavallo	(802) 773-3313	150 Woodstock Ave.	Rutland	VT	05701
Sonitrol Security Systems	Bob Sorrell	(203) 335-8111	1501 Kings Highway East	Fairfield	CT	06430
AST	Tom Marino	(203) 381-0080	1876 Barnum Road	Stratford	CT	06614
Security Integrations	Joseph Masciocco	(518) 452-3505	11 Walker Way	Albany	NY	12205
Security Integrations	Rich Wagner	(315) 451-0435	160 Dwight Park Circle	Syracuse	NY	13209
Security Integrations	Mike Guzik	(585) 330-4994	82 Brantwood Lane	Fairport	NY	14450
New York Metro						
ESS	Barry Brown	877-359-5350	Building 9, Unit V, River Terminal Dev	Kearny	NJ	07032
System One Alarm	John Phillips	201-891-2666	795 Franlin Avenue	Franklin Lakes	NJ	07417
EPS	Benito Rivers	732-962-7730	23 Christofer Way	Eatontown	NJ	07724
Technocality	Joe Bonafede	646-723-4410	22 Park Hill Terrace, Suite 419	West Windsor	NJ	08550
Nexus Technologies	Ian Maleonskie	914-741-0055	7 West Cross Street	Hawthorne	NY	10532
Visttrak International	Joe Gurreri	914-737-4442	5 John Walsh Rd	Peekskill	NY	10566
JC Security	John Conte	718-362-3914	201-19 29th Avenue	Bayside	NY	11360
Vantage Alarm Corp	Ralph Ovale	718-423-2555	54-40 Little Neck Blvd	Little Neck	NY	11362
Security by Design	Joe Lafardo	718-461-8722	65-42 Fresh Meadow Lane	Fresh Meadows	NY	11365
TR Joy & Associates	Dominic Joy	718-264-8748	86-38 188th Street	Jamaica	NY	11423
Intellitac Security	Marty McMillan	516-876-2000	2000 Shames Drive	Wexsibury	NY	11590
Vector Security	Larry Shoop	724-779-8800	100 Allegheny Drive, Suite 200	Warrandale	PA	15086
Bettwy Systems	Tim Edmundson	814-696-2877	1560 Mill Road	Duncansville	PA	16635
Electronic Systems Integration	Byron Ensor	717-770-0808	PO Box 3245	ShiremanstownPA	PA	17011
Security Data Technologies	Jeff Miles	215-679-7000	101 Pheasant Run	Newton	PA	18940
Gilbertson Associates	Matt Gilbertson	610-468-9800	795 Fox Chase, Highland Corp Center	Coatesville	PA	19320
Sound n Secure	Robert Pinque	302-424-3670	20444 Pinque Drive	Milford	DE	19863
Mid Atlantic						
Diebold ISS	Jack Derrico	(703)547-6289	44845 Falcon Place, Suite 109	Sterling	VA	20166
The Phoenix Security Group Ltd.	Ira Weiss	703-323-4940	5961 Coopers Landing Court	Burke	VA	22015
Controlled Access Concepts	Rick German	(703)850-1596	344 Maple Avenue West	Vienna	Va	22180
Condortech	Jorge Lozano	(703) 916-9200	3700 Wheeler Avenue	Alexandria	Va	22304

Hirsch Electronics GSA Participating Dealers List (rev. 20071219)

Sorted by Region then Zipcode

Company	Contact	Phone	Address	City	State	Zipcode
South East						
Star Electronic Systems	Joe Harris	864-801-1616	34E Freedom Ct.	Greer	SC	29650
Defender Security	Derek Parker	404-876-1487	495 North Ave NE	Atlanta	GA	30308
Life Safety Designs	Darryl Elksnis	904-388-1700	3139 Waller St	Jacksonville	FL	32254
Panhandle Alarm	Dave Grossman	850-478-2108	10 Industrial Bvd	Pensacola	FL	32503
SITE SECURE	Andy Bowman	407-328-8346	627 Progress Way	Sanford	FL	32771
Johnson Controls	John Hamilton	256-721-5905	4950 Corporate Dr., Suite 106B	Huntsville	AL	35806
North Central						
McCurdy's Electronic Security	Tony McCurdy	(502) 696-9817	1315 Mink Run Road	Frankfort	KY	40601
Analytic Designs, Inc.	Harry Shamansky	(614) 224-9078	245 E Gay Street	Columbus	OH	43215
21 st Century Alarm & Data	Gregory Oesch	(330) 332-9743	810 Main Street	Salem	OH	44460
Copp Systems	Craig Gray	937-228-4188	123 Keowee St	Dayton	OH	45402
Northwestern Ohio Security Systems, Inc.	Jim Kostelac	(419) 227-1655	121 E. High Street, P.O. Box 869	Lima	OH	45802
Electrical Equipment Co., Inc.	Chris McCarthy	(317) 849-4883	5150 East 85th St., Ste. A	Indianapolis	IN	46220
Vigilcorp LLC	Don Goldenetz	(317) 594-6529	7202 East 87th St Ste 112	Indianapolis	IN	46256
TRI Electronics	Mike Flannery	(219) 931-6850	6231 Calumet Ave.	Hammond	IN	46324
Trans Tech Electric	Matt Wiseman	(574) 272-8673	4601 Cleveland Road	South Bend	IN	46628
PNL Security	Paul White	(765) 254-9908	4319 West Clara Lane	Muncie	IN	47304
Security Corporation	Robert Holloway	(248) 374-5700	22325 Roethel Dr.	Novi	MI	48375
AFP, Inc. (Approved Fire Protection)	John Lewandowski	(269) 342-2748	2513 N. Burdick Street	Kalamazoo	MI	49007
Modern Fire & Security Systems, Inc. (MFSS)	Terrell Daniels	(616) 243-9771	20 Stevens SW	Grand Rapids	MI	49507
Baker Group	Michael D. Kordick	515-299-4056	4224 Hubbell Ave.	Des Moines	IA	50317
Jaco Systems	Joseph M. Crowley	608-788-2688	N2892 State Road 35	Stoddard	WI	54658
Faith Technologies	Dan Salm	(920) 225-6527	2662 American Drive	Appleton	WI	54915
Applied Business Communications	Bill Guenther	(651) 643-6618	2300 Territorial Road	St. Paul	MN	55114
Audio Engineers	Robert Leonard	612-630-8100	212 11th Ave. S.	Minneapolis	MN	55415
Dakota Security Systems	Chuck Risty	(800) 365-5625	2201 E 54th St N	Stouxfalls	SD	57104
Continental Electrical Construction Co.	Mike Skolnick	847-929-1170	5900 Howard St	Skokie	IL	60077
Advent Systems	Paul M. Seban	(830) 279-7171	435 W. Fullerton Avenue	Elmhurst	IL	60126
Pro Com Systems	Steve Elliott	(815) 229-1870	3555 Electric Ave.	Rockford	IL	61109
Heart Technology	David A. Walty	309-697-3100	102 E. McClure	Bartonsville	IL	61607
Pro Alarm	Don Satterlee, Jr.	(618) 887-4803	130 N. Duncan P.O. Box 517	Marine	IL	62061
A-1 Lock	Joe White	271-744-7575	114 N. 4th St.	Springfield	IL	62701
Adesta Group LLC	Dave Plambeck	(402) 233-7700	1200 Landmark Center, Suite 1300	Omaha	NE	68102

Hirsch Electronics GSA Participating Dealers List (rev. 20071219)

Sorted by Region then Zipcode

Company	Contact	Phone	Address	City	State	Zipcode
South Central						
Faith Technologies	David Jahner	(913)541-4731	47668 W. 97th Terrace	Lenexa	KS	66215
Bill Ireland & Associates	Bill Ireland	(913)897-7518	15227 Broadmoor	Overland Park	KS	66223
ITG	David Bralnis	318-221-0811	1513 Daizell	Shreveport	LA	71133
Advent Systems	Mike Komm	(501)537-6132	11125 Arcade Drive, Suite f	Little Rock	AR	72212
Dowley, Inc	Jerick Henley	405-943-1856	40 NE 46th St	Oklahoma City	OK	73105
Integrated Access Systems	Thomas Weidenbenner	469-568-3000	4240 International Parkway, Ste 160	Carrollton	TX	75007
Cohesive Automation	Chris Hill	(972) 659-0401 x107	3010 West Story Road	Irving	TX	75038
Secure Options	Tom Liggett	214-574-7800	2156 W. Northwest Hwy, Ste 300	Dallas	TX	75220
TESSI	John Forsythe	(201)520-8737	5407 Bandera Rd., Suite 111	San Antonio	TX	78238
Superior Alarms	Steve Manwell	(956)682-6005	800 Ash Ave.	McAllen	TX	78501
Fisk	Mike Saxon	(888)217-2324	2013 Centimeter Circle, Suite B	Austin	TX	78758
Mountain States						
Advanced Security Contractors	John Wever	(915) 845-0272	8001 East North Mesa ; Suite 105	EI Paso	TX	79932
Key-Rite Security	Chris Diguardi	303-759-5013	2120 S. Grape St.	Denver	CO	80222
Beacon Communications, LLC	Michael Hester	303-750-6500	7808 Cherry Creek South Dr.	Denver	CO	80231
Avtec Corp	David C. Elliott	801-530-1330	2345 S. John Henry Dr.	Salt Lake City	UT	84119
Benson Security Systems	Shawn Benson	480-892-8688	310 N. Pasadena St.	Gilbert	AZ	85233
DH Pace	Bret Anthony	(480) 968-3667	616 West 24th Street	Tempe	AZ	85282
Pre-venTronics	Larry Studley	520-790-4960	1635 S. Alvernon Way	Tucson	AZ	85711
Sound & Signal Systems of NM	Kurt Kesselman	505-774-1217	3133 Stanford Dr., N.E.	Albuquerque	NM	87107
Security Access Systems	Chris Iplotis	(505) 823-1561	PO Box 66315	Albuquerque	NM	87193

Hirsch Electronics GSA Participating Dealers List (rev. 20071219)

Sorted by Region then Zipcode

Company	Contact	Phone	Address	City	State	Zipcode
North West						
Allied General Fire & Security	Ken Webster	208-367-9100	6037 W. Franklin Road	Boise	ID	83709
Tri Signal Integration, Inc.	Arlo Hanski	775-355-8544	1350 Freeport Blvd, Suite 104	Sparks	NV	89431
RFI	Hyong Cho	775-850-0402	5475 Louie Lane, Suite A	Reno	NV	89511
StateFire/DC Specialisties	Chad Richardson	775-777-8826	1250 Lamoille Hwy., Suite 414	Elko	NV	89801
Tri Signal Integration, Inc.	Greg Alavezos	559-274-1299	4325 N. Golden State Blvd., Suite 102	Fresno	CA	93722
West Coast Security	James Brown	408-324-0170	911 Bern Court, Suite 130 & 140	San Jose	CA	95112
Specialty Access Systems	Robert Lovato	707-456-9777	2640 Coyote Road	Willits	CA	95490
Access Systems	Mike Herd	916-941-8099	5009 Windplay Drive Suite 4	El Dorado Hills	CA	95762
Huser Intergrated Technologies	Billy Nichols	503-227-6688	1313 N.W. 17th Ave.	Portland	OR	97209
Integrated Systems Group	Erik McCarty	503-546-6019	1010 SE 11th Ave.	Portland	OR	97214
Securecom	Cory Ireland	541-343-5565	1940 Don Street, Suite 100	Springfield	OR	97477
Absco Alarms	Dan Norton	425-771-1166	19023 W. 36th Ave., Suite E	Lynnwood	WA	98036
Allied Security	Paul Pritchard	206-767-2500	5901 - 4th South	Seattle	WA	98108
Evergreen Fire and Security	John Burgess	253-627-3794	3215 South 12th St	Tacoma	WA	98405
Keyhole Security	David Lanlois	509-663-5610	238 S. Wenatchee Avenue	Wenatchee	WA	98801
Access Unlimited and Security, Inc.	Chad Eckberg	509-241-0563	2615 N. Cincinnati, Suite 101	Spokane	WA	99207
A-Tec	Kevin Jetton	509-928-5400	104 N Hutchison	Spokane	WA	99212
ATS	Dave Rand	907-868-5100	139 East 51st Ave., Suite 100	Anchorage	AK	99405
South West						
Master Technology Integrators, Inc. (MTI)	Miguel Vaparis	(310) 204-1583	5185 Overland Avenue	Culver City	CA	90230
Vivitar Security	Terry Hokomb	(800) 822-9111	2441 205th Street	Torrance	CA	90501
Embarcadero Systems Corp.	Ed Schriger	(510) 749-7400	301 Hanjin Road	Alameda	CA	90813
Superior Alarm Systems	Jim Hardle	(818) 700-7100	9001 Canoga Avenue	Canoga Park	CA	91304
Low Voltage	Mike Arguijo	(760)598-4110	1930 Watson Way Suite C	Vista	CA	92081
Progressive Technology	Phil Rusthoven	760-941-2301	2352 Castlegate Lane	Vista	CA	92084
Controlled Key Systems	Paul Wojdyski	(949) 756-1121	17801 Main	Irvine	CA	92614
FTSI Federal Technology	Jack Manciet	949-830-8858	6 Morgan, Ste. 126	Irvine	CA	92618
Enterprise Security Solutions, Inc. (ESS)	Troy Laughlin	(714) 630-9100	1060 N. Tustin Avenue	Anaheim	CA	92807
NAVCO Security Systems Corporate	Jim Kauker	(800) 776-2623	1300 Kellogg Drive	Anaheim	CA	92807
Southern California Security Systems, Inc	Greg Robinson	(714) 525-1052	1117 Creekside Dr.	Fullerton	CA	92833
HCI, Inc. Security Integration Division	Gary Chavarria	(909) 520-4200	3166 Horseless Carriage	Norco	CA	92860
Tel-Tec Security Systems	Robert Tidwell	(661) 397-5511	5020 Lisa Marie Ct.	Bakersfield	CA	93313
Universal Electronic Alarms	Beverly Lydon	(661) 948-1515	709 West Ave I	Lancaster	CA	93534
Keener Technologies	Tom Keener	(808) 593-8650	703 Kawaiahao St.	Honolulu	HI	96813
Other						
Adesta, LLC	Kathy Kirschner	(402)233-7685	1200 Landmark Center, Suite 1300	Omaha	NE	68102
ARINC	Frank Koren	(972)488-8588	1840 Hutton Dr., Suite 160	Carrollton	TX	75008

41 of 68

EXHIBIT II

Exhibit II – Prevailing Wage Rates

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WAGE AND LABOR STANDARD PROVISIONS
CITY OF SAN ANTONIO FUNDED CONSTRUCTION

Contents

1. GENERAL STATEMENT
2. LABOR COMPLIANCE OFFICE, CAPITAL IMPROVEMENTS MANAGEMENT SERVICES DEPARTMENT RESPONSIBILITIES
3. CLAIMS & DISPUTES PERTAINING TO WAGE RATES
4. BREACH OF WAGE & LABOR STANDARDS PROVISIONS
5. EMPLOYMENT OF LABORERS/MECHANICS NOT LISTED IN WAGE DETERMINATION DECISION
6. MINIMUM WAGE
7. OVERTIME COMPENSATION
8. PAYMENT OF CASH EQUIVALENT FRINGE BENEFITS
9. WORK CONDUCTED ON HOLIDAYS
10. UNDERPAYMENT OF PREVAILING WAGES OR SALARIES
11. DISPLAYING WAGE DETERMINATION DECISION/STATEMENT AND "NOTICE TO EMPLOYEES"
12. PAYROLLS & BASIC PAYROLL RECORDS
13. LABOR DISPUTES
14. COMPLAINTS, PROCEEDINGS, OR TESTIMONY BY EMPLOYEES
15. EMPLOYEE INTERVIEWS TO ASSURE WAGE & LABOR STANDARD COMPLIANCE
16. "ANTI-KICKBACK" PROVISION
17. "FALSE INFORMATION" PROVISION
18. EMPLOYMENT OF APPRENTICES/TRAINEEES
19. JOBSITE CONDITION
20. EMPLOYMENT OF CERTAIN PERSONS PROHIBITED
21. PROVISIONS TO BE INCLUDED IN SUBCONTRACTS

1. GENERAL STATEMENT

For all City of San Antonio funded public works construction contracts, the City of San Antonio, in accordance with Texas Government Code Section 2258, requires that not less than the general prevailing wage rates (minimum hourly base pay and minimum hourly fringe benefit contribution) for work of similar character be paid to contractor and subcontractor employees. These wage rates are derived from the most current applicable federal prevailing wage rates as published by the United States Department of Labor, Dallas, Texas and authority of Ordinance Nos. 60110 and 71312 as amended and passed by the City Council of the City of San Antonio.

Any deviation from Wage and Labor Standard Provisions compliance shall be cause for City's withholding either periodic interim or final payment to the contractor until such deviations are properly corrected.

2. LABOR COMPLIANCE OFFICE RESPONSIBILITIES

The Labor Compliance Office, Capital Improvements Management Services Department, City of San Antonio, is primarily responsible for all Wage and Labor Standard Provisions investigation and enforcement and will monitor contractor/subcontractor practices to assure the Director of Capital Improvements Management Services Department that:

- a. Appropriate weekly compliance statements and payroll records are submitted to the City by the contractor/subcontractors and that such are reviewed for compliance with the Wage and Labor Standard Provisions.
- b. Apprentices/trainees working on the project are properly identified by the contractor/subcontractor on payroll records and documented as being included in programs currently sanctioned by appropriate federal or state regulatory agencies.
- c. Applicable Wage Determination Decisions, including any applicable modifications, and related statements must be posted at the work-site by the contractor and that proper job classification and commensurate minimum hourly base and fringe wage rates are paid.
- d. Employees are periodically interviewed (at random) to assurance of proper work classification and wage rates.
- e. The Labor Compliance Office will investigate all allegations that no person employed by contractor/subcontractor is induced against his will,

by any means, to give up any part of the compensation to which he is otherwise entitled.

- f. That any and all periodic administrative directives to the Labor Compliance Office from the Director of Capital Improvements are being implemented. For purpose of these Wage and Labor Standard Provisions, the Director of Capital Improvements Management Services means the Director, his successor, or his designee.

3. CLAIMS & DISPUTES PERTAINING TO WAGE RATES

Claims and disputes not promptly and routinely settled by the contractor/subcontractor and employee pertaining to wage rates, or to job classifications of labor employed regarding the work covered by this contract, shall be reported by the employee in writing, within sixty (60) calendar days of employee's receipt of any allegedly incorrect classification, wage or benefit report, to the Labor Compliance Office, City of San Antonio for further investigation. Claims and disputes not reported by the employee to the City's Wage & Hour Office in writing within the sixty (60) calendar day period shall be deemed waived by the employee for the purposes of the City administering and enforcing the City's contract rights against the contractor on behalf of the employee. Waiver by the employee of this City intervention shall not constitute waiver by the City to independently pursue contractual rights it has against the contractor/subcontractor for breach of contract and other sanctions available to enforce the Wage and Labor Standard Provisions.

4. BREACH OF WAGE AND LABOR STANDARD PROVISIONS

The City of San Antonio reserves the right to terminate its contract for cause if the contractor/subcontractors shall for cause if the contractor/subcontractors shall knowingly and continuously breach, without timely restitution or cure, any of these governing Wage and Labor Standard Provisions. A knowing and unremedied proven violation of these Wage and Labor Standard Provisions may also be grounds for debarment of the contractor/subcontractor from future City of San Antonio contracts for lack of responsibility, as determined by the City of San Antonio. Recurrent violations, whether remedied or not, will be considered by the Director of Capital Improvements Management Services Department when assessing the responsibility history of a potential contractor/subcontractor prior to competitive award of future Project Management Office projects. The general remedies stated in this paragraph 4. above, are not exhaustive and not cumulative for the City reserves legal and contractual rights to other specific remedies outlined herein below and in other parts of this contract and as are allowed by applicable City of San Antonio ordinances, state and federal statutes.

5. EMPLOYMENT OF LABORERS/MECHANICS NOT LISTED IN WAGE DETERMINATION DECISION

In the event that a contractor/subcontractor discovers that construction of a particular work element requires a certain employee classification and skill that is not listed in the wage determinations decision the original contract documents, contractor/subcontractors will make prompt inquiry (before bidding, if possible) to the Labor Compliance Office identifying that class of laborer/mechanics not listed in the wage determination decision who are intended to be employed, or who are being employed, under the contract. Using his best judgement and information resources available to him at the time, and any similar prior decisions, the Director of Capital Improvements Management Services Department, City of San Antonio shall classify said laborers/mechanics by issuing a special local wage determination decision to the contractor/subcontractor, which shall be enforced by the Labor Compliance Office.

6. MINIMUM WAGE

All laborers/mechanics employed to construct the work governed by this contract shall be paid not less than weekly the full amount of wages due (minimum hourly base pay and minimum hourly fringe benefit contribution for all hours worked, including overtime) for the immediately preceding pay period computed at wage and fringe rates not less than those contained in the wage determination decision included in this contract. Only payroll deductions as are mandated by state or federal law and those legal deductions previously approved in writing by the employee, or as are otherwise permitted by state or federal law, may be withheld by the contractor/subcontractor.

Should the contractor/ subcontractor subscribe to fringe benefit programs for employees, such programs shall be fully approved by the City in adopting a previous U.S. Department of Labor (DOL) decision on such fringe benefit programs or by applying DOL criteria in rendering a local decision on the adequacy of the fringe benefit programs. The approved programs shall be in place at the time of City contract execution and provisions thereof disclosed to the Labor Compliance Office, City of San Antonio, for legal review prior to project commencement.

Regular contractor/subcontractor contributions made to, or costs incurred for, approved fringe benefit plans, funds or other benefit programs that cover periods of time greater than the one week payroll periods of time period (e.g. monthly or quarterly, etc.) shall be prorated by the contractor/subcontractor on weekly payroll records to reflect the equivalent value of the hourly and weekly summary of fringe benefits per employee.

7. OVERTIME COMPENSATION NON-FEDERALLY FUNDED PROJECTS

No contractor/subcontractor contracting for any part of the City of San Antonio funded contract work (except for worksite related security guard services) which may require or involve the employment of laborers/ mechanics shall require or permit any laborer/mechanic in any seven (7) calendar day work period in which he or she is employed on such work to work in excess of 40 hours in such work period unless said laborer/ mechanic receives compensation at a rate not less than one and one-half times the basic hourly rate of pay for all hours worked in excess of 40 hours in a seven (7) calendar day work period. Fringe benefits must be paid for straight time and overtime; however, fringe benefits are not included when computing the overtime rate.

8. PAYMENT OF CASH EQUIVALENT FRINGE BENEFITS

The contractor/subcontractor is allowed to pay a minimum hourly cash equivalent of minimum hourly fringe benefits listed in the wage determination decision in lieu of the contribution of benefits to a permissible fringe benefit plan for all hours worked including overtime as described in paragraph 6 above. An employee is not allowed to receive less than the minimum hourly basic rate of pay specified in the wage determination decision.

9. WORK CONDUCTED ON HOLIDAYS-NON-FEDERALLY FUNDED PROJECTS

If a laborer/mechanic is employed in the normal course and scope of his or her work on the jobsite on the following holidays: New Year's Day, Memorial Day, Fourth of July, Labor Day, Thanksgiving Day, Christmas Day, and Martin Luther King, Jr. Day, or the calendar days observed as such in any given year, work performed shall be paid for at no less than one and one half (1 1/2) times the regular minimum hourly base pay regardless of the total number of the laborer/mechanic has accumulated during the pay period.

10. UNDERPAYMENT OF WAGES OR SALARIES

- a. When a "full investigation" (as called for in and as construed under Texas Government Code Section 2258, establishes underpayment of wages by contractor/subcontractor to its laborers/mechanics employed upon the work covered by its contract with the City of San Antonio, the City shall withhold an amount from the contractor, out of any payments (Interim progress and/or final) due the contractor, the City of San Antonio may consider necessary to secure ultimate payment by the appropriate party to such laborers/mechanics, of full wages plus possible penalty (see b. below). The amount withheld, excluding any possible penalty to be retained by City, may be disbursed at an appropriate time after "full investigation" by the City of San Antonio, for and on behalf of the contractor/subcontractor (as may be appropriate), to the respective laborers/mechanics to whom the same is due or on their behalf to fringe benefit plans,

funds or programs for any type of minimum fringe benefits prescribed in the applicable wage determination decision.

- b. Texas Government Code Section 2258, states that the contractor shall forfeit as a penalty to the City of San Antonio the sum of sixty dollars (\$60.00) for each calendar day, or portion thereof, for each laborer, workman, or mechanic, who is paid less than the said stipulated rate for any work done under this contract, whether by the contractor himself or by any subcontractor working under him. Pursuant to and supplemental to this statutory authority, the City of San Antonio and the contractor/subcontractor contractually acknowledge and agree that said sixty dollar (\$60.00) statutory penalty shall be construed by and between the City of San Antonio and the contractor/subcontractor as liquidated damages and will apply to any violations of paragraphs 6, 7, or 9 herein, resulting from contractor/subcontractor underpayment violations.
- c. If unpaid or underpaid workers cannot be located by the Contractor of the City after diligent efforts to accomplish same, the contractor report the wages as "unclaimed property" in accordance to Texas State law.

The City of San Antonio requires that the prime contractor send to the Labor Compliance Office a copy of the supporting documentation for the unclaimed property submitted to the State.

11. DISPLAYING WAGE DETERMINATION DECISIONS/AND NOTICE TO LABORERS/MECHANICS STATEMENT

The applicable wage determination decision as described in the "General Statement" (and as specifically included in each project contract), outlining the various worker classifications and mandatory minimum wages and minimum hourly fringe benefit deductions, if any, of laborers/mechanics employed and to be employed upon the work covered by this contract, shall be displayed by the contractor/ subcontractor at the site of work in a conspicuous and prominent public place readily and routinely accessible to workmen for the duration of the project. In addition, the contractor/subcontractor agrees with the contents of the following statement, and shall display same, in English and Spanish, near the display of the wage determination decision:

NOTICE TO LABORERS/MECHANICS

Both the City of San Antonio and the contractor/subcontractor agree that you must be compensated with not less than the minimum hourly base pay and minimum hourly fringe benefit contribution in accordance with the wage rates publicly posted at this jobsite and as are applicable to the classification of work you perform.

Additionally, you must be paid not less than one and one-half times your basic hourly rate of pay for any hours worked over 40

in any seven (7) calendar day work period, and for any work conducted on the following holidays: New Year's Day, Memorial Day, Fourth of July; Labor Day, Thanksgiving Day, Christmas Day, and Martin Luther King Day or the calendar days observed as such in any given year.

Apprentice and trainee hourly wage rates and ratios apply only to apprentices and trainees recognized under approved Federal, or State, apprenticeship training program registered with the Bureau of Apprenticeship and Training, U.S. Dept. of Labor.

If you believe that your employer is not paying the posted minimum wage for the type of work you do, you must make direct inquiry to the employer and inquire in writing within sixty (60) calendar days of your receipt of any allegedly incorrect wage or benefit check or report, to the City of San Antonio Labor Compliance Office, Capital Improvements Management Services Department, P.O. Box 839966, San Antonio, Texas 78283-3966. It is mandatory that the worker promptly file written inquiry of any allegedly incorrect wage or benefit checks or reports with the City of San Antonio, Labor Compliance Office within the sixty (60) calendar day period so that they do not waive your potential right of recovery under the provisions of the City of San Antonio Project Management Office contract that governs this project.

Both the City of San Antonio and the contractor/subcontractor agree that no laborer/mechanic who files a complaint or inquiry concerning alleged underpayment of wages or benefits shall be discharged by the employer or in any other manner be discriminated against by the employer for filing such complaint or inquiry.

12. PAYROLLS & BASIC PAYROLL RECORDS

- a. The contractor and each subcontractor shall prepare payroll reports in accordance with the "General Guidelines" instructions furnished by the Labor Compliance Office of the City of San Antonio such payroll submittals shall contain the name and address of each such employee, his correct labor classification, rate of pay, daily and weekly number of hours worked, any deductions made, and actual basic hourly and fringe benefits paid. The contractor shall submit payroll records each week, and no later than seven (7) working days following completion of the workweek being processed, to the Labor Compliance Office, City of San Antonio. These payroll records shall include certified copies of all payrolls of the contractor and of his subcontractors, it being understood that the contractor shall be responsible for the submission and general mathematical accuracy of payrolls from all his subcontractors. Each such payroll submittal shall be on forms deemed satisfactory to the City's Labor Compliance Office and shall contain a "Weekly Statement of Compliance", as called for by the contract documents. Such payrolls will be forwarded to Capital Improvements Management Services,

Labor Compliance Office, City of San Antonio, P.O. Box 839966, San Antonio, Texas 78283-3966.

- b. This contract is subject to contract compliance tracking, and the prime contractor and any subcontractors are required to provide any noted and/or requested contract compliance-related data electronically in the Labor Compliance Electronic Certified Payrolls System. The prime contractor and all subcontractors are responsible for responding by any noted response date or due date to any instructions or request for information, and to check the City of San Antonio Labor Compliance Electronic Certified Payrolls System on a regular basis to manage contact information and contract records. The prime contractor is responsible for ensuring all subcontractors have completed all requested items and that their contact information is accurate and up-to-date. The City of San Antonio Labor Compliance Office may require additional information related to the contract to be provided electronically through the system at any time before, during, or after contract award.
- c. Information related to contractor access of the system will be provided to a designated point of contact with each contractor upon award of the contract.
- d. Copies of payroll submittals and basic supporting payroll records of the contractor/subcontractors accounting for all laborers/mechanics employed under the work covered by this contract shall be maintained during the course of the work and preserved for a period of three (3) years after completion of the project. The contractors/subcontractors shall maintain records which demonstrate: any contractor commitment to provide fringe benefits to employees as may be mandated by the applicable wage determination decision, that the plan or program is adjudged financially responsible by the appropriate approving authority, (i.e. U. S. Department of Labor, U.S. Department of Treasury, etc.), and that the provisions, policies, certificates, and description of benefits of the plan or program as may be periodically amended, have been clearly communicated in a timely manner and in writing, to the laborers/mechanics affected prior to their performing work on the project.
- e. The contractor/subcontractor shall make the above records available for inspection, copying, or transcribing by authorized representatives of the City of San Antonio at reasonable times and locations forces of monitoring compliance with this contract.
- f. All certified payrolls submitted to the Labor Compliance Office are deemed true and accurate. If upon review of the certified payrolls, wage underpayment violations are identified and noted, restitution will be calculated and penalties will be issued to the prime contractor of the project. In order to refute a wage violation, the contractor/subcontractor must provide supporting

documentation to the Labor Compliance Office for review and consideration.

13. LABOR DISPUTES

The contractor/subcontractor shall immediately notify the Project Management Office or designated representative of any actual or impending contractor/subcontractor labor dispute which may affect, or is affecting, the schedule's of the contractor's, or any other contractor's/subcontractor's work. In addition, the contractor/subcontractor shall consider all appropriate measures to eliminate or minimize the effect of such labor disputes on the schedule, including but not limited to such measures as: promptly seeking injunctive relief if appropriate; seeking appropriate legal or equitable actions or remedies; taking such measures as establishing a reserved gate, as appropriate; if reasonably feasible, seeking other of supply or service; and any other measures that may be appropriately utilized to mitigate or eliminate the jobsite and scheduling effects of the labor dispute.

14. COMPLAINTS, PROCEEDINGS, OR TESTIMONY BY EMPLOYEES

No laborers/mechanics to whom the wage, salary, or other labor standard provisions of this contract are applicable shall be or in any other manner discriminated against by the contractor/subcontractors because such employee has filed any formal inquiry or complaint or instituted, or caused to be instituted, any legal or equitable proceeding or has testified, or is about to testify, in any such proceeding under or relating to the wage and labor standards applicable under this contract.

15. EMPLOYEE INTERVIEWS TO ASSURE WAGE AND LABOR STANDARD COMPLIANCE

Contractor/subcontractors shall allow expeditious jobsite entry of City of San Antonio Labor Compliance representatives displaying and presenting proper identification credentials to the jobsite superintendent or his representative. While on the jobsite, the Labor Compliance representatives shall observe all jobsite rules and regulations concerning safety, internal security and fire prevention. Contractor/subcontractors shall allow project employees to be separately and confidentially interviewed at random for a reasonable duration by the Labor Compliance representatives to facilitate compliance determinations regarding adherence by the contractor/subcontractor to these Wage and Labor Standard Provisions.

16. "ANTI-KICKBACK" PROVISION

No person employed in the construction or repair of any City of San Antonio public work shall be induced, by any, to give up to any contractor/subcontractor or public official or employee any

part of the hourly and/or fringe benefit compensation to which he is otherwise entitled.

17. "FALSE OR DECEPTIVE INFORMATION PROVISION"

Any person employed by the contractor/subcontractor in the construction or repair of any City of San Antonio public work, who is proven to have knowingly and willfully falsified, concealed or covered up by any deceptive trick, scheme, or device a material fact, or made any false, fictitious or fraudulent statement or representation, or made or used any false writing or document knowing the same to contain any false, fictitious or fraudulent statement or entry, shall be permanently removed from the jobsite by contractor/subcontractor. The City of San Antonio reserves the right to terminate its contract for cause as a result of serious and uncured violations of this provision.

18. EMPLOYMENT OF APPRENTICES/TRAINEES

a. Apprentices will be permitted to work at less than the predetermined rate for the work they perform when they are employed and individually registered in a bona fide apprenticeship program registered with the U.S. Department of Labor, Employment and Training Administration, Bureau of Apprenticeship & Training, or with a State Apprenticeship Agency recognized by the Bureau, or if a person is employed in his first 90 days of probationary employment as an apprentice in such an apprenticeship program, who is not individually registered in the program, but who has been certified by the Bureau of Apprenticeship & Training or a State Apprenticeship Agency (where appropriate) to be eligible for probationary employment as an apprentice. The allowable ratio of apprentices to journeymen in any craft classification shall not be greater than the ratio permitted to the contractor/subcontractor as to his entire work force under the registered program. Any employee listed on a payroll at an apprentice wage rate, who is not a trainee as defined in (b) below or is not registered or otherwise employed as stated above, shall be paid the wage rate for the classification of work he actually performs. The contractor/subcontractor is required to furnish to the Labor Compliance Office of the City of San Antonio, a copy of the certification, along with the payroll record that the employee is first listed on. The wage rate paid apprentices shall be not less than the specified rate in the registered program for the apprentice's level of progress expressed as the appropriate percentage of the journeyman's rate contained in the applicable wage determination decision.

b. Trainees will be permitted to work at less than the predetermined rate for the work performed when they are employed pursuant to an individually registered program which has received prior approval, evidenced by formal certification by the U. S. Department of Labor, Employment and Training Administration. The ratio of trainees to journeymen shall not be greater than that permitted under the plan approved by the

Employment and Training Administration. Every trainee must be paid at not less than the rate specified in the approved program for his/her level of progress. Any employee listed on the payroll at a trainee wage rate who is not registered and participating in a training plan approved by the Employment and Training Administration shall be paid not less than the wage rate determined by the classification of work he actually performs. The contractor/subcontractor is required to furnish a copy of the trainee program certification, registration of employee-trainees, ratios and wage rates prescribed in the program, along with the payroll record that the employee is first listed on, to the Labor Compliance Office of the City of San Antonio. In the event the Employment and Training Administration withdraws approval of a training program, the contractor/subcontractor will no longer be permitted to utilize trainees at less than the applicable predetermined rate for the work performed until an acceptable program is approved by the Employment and Training Administration.

c. Paragraphs above shall not operate to exclude training programs approved by the OFCCP, United States Department of Labor and as adopted by the Associated General Contractors (AGC) of Texas, Highway, Heavy, Utilities and Industrial Branch. Guidelines for these training programs shall be the same as those established for federally funded projects. This subparagraph shall not apply to those portions of a project deemed to be building construction.

d. The Ratio to Apprentice to Journeyman for this project shall be the same as the ratio permitted under the plan approved by the Employment and Training, Administration, Bureau of Apprenticeship and Training, U.S. Department of Labor, by Craft. A copy of the allowable Ratios is included with the applicable Wage Determination Decision in the specifications for this project.

When "full investigation" as called for in, and as construed under, Texas Government Code Section 2258, evidences a violation of the Apprentice or Trainee to Journeyman ratios effective for contractor/subcontractor employees working on this contract, the City of San Antonio, in addition to such other rights as may be afforded it under state and/or federal law and/or other sections of its contract, shall withhold from the contractor, out of any payments (interim progress and/or final) due the contractor, the liquidated damages sum of seventy-five dollars (\$75.00) for each calendar day, or portion thereof, for each certified Apprentice or Trainee employee assigned to a Journeyman that exceeds the maximum allowable Apprentice/ Trainee to Journeyman ratio stipulated for any work done under this contract, whether by the contractor himself or by any subcontractor working under him.

19. JOBSITE CONDITIONS

Contractors/subcontractors shall not allow any person employed for the project to work in surroundings or under construction conditions which are unsanitary, unhealthy, hazardous, or

dangerous as governed by industry standards and appropriate local, state and federal statutes, ordinances, and regulatory guidelines.

20. EMPLOYMENT OF CERTAIN PERSONS PROHIBITED

- a. The contractor/subcontractor shall knowingly only employ persons of appropriate ages commensurate with the degree of required skill, strength, maturity and judgment associated with the activity to be engaged in, but not less than the age of fourteen (14) years, as governed by the Child Labor Law found at Chapter 51 of the Texas Labor Code "Child Labor" Texas Department of Labor and Standards rulings and interpretations associated with that statute. It is hereby noted that in some circumstances generally governed by this section, a federal statute (see: Fair Labor Standards Act, 29 USCS Section 212; Volume 6A of the Bureau of National Affairs Wage Hour Manual at Paragraph 96:1; "Child Labor Requirements in Nonagricultural Occupations" WH Publication 1330, July 1978 as may be amended), could pre-empt the Texas Statute and therefore be the controlling law on this subject. The contractor/subcontractor should seek clarification from state and federal agencies and legal counsel when hiring adolescent employees for particular job classifications.
- b. Prohibited persons not to be employed are also those persons who, at the time of employment for this contract, are serving sentence in a penal or correctional institution except that prior approval by the Director of Capital Improvements Management Services is required to employ any person participating in a supervised work release or furlough program that is sanctioned by appropriate state or federal correctional agencies.
- c. The Contractor/subcontractors shall be responsible for compliance with the provisions of the "Immigration Reform and Control Act of 1986" Public Law 99-603, and any related State enabling or implementing statutes, especially as they in combination apply to the unlawful employment of aliens and unfair immigration-related employment practices affecting this contract.

21. PROVISIONS TO BE INCLUDED IN SUBCONTRACTS

The contractor shall cause these Wage and Labor Standard Provisions, or reasonably similar contextual adaptations hereof, and any other appropriate state and federal labor provisions, to be inserted in all subcontracts relative to the work to bind subcontractors to the same Wage and Labor Standards as contained in these terms of the General Conditions and other contract documents insofar as applicable to the work of subcontractors or sub-subcontractors and to give the contractor similar, if not greater, general contractual authority over the subcontractor or subcontractors as the City of San Antonio may exercise over the contractor.

22. CONTRACTOR'S RESPONSIBILITY

The City of San Antonio will hold the prime contractor responsible for ensuring that his subcontractors comply with the Wage and Labor Standards Provisions.

ATTACHMENT I

Contractor shall comply with the Wage and Labor Standard Provisions attached hereto and incorporated herein for all purposes as Attachment No. 1.

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Statement:

“Effective January 1, 2006, Chapter 176 of the Texas Local Government Code requires that persons, or their agents, who seek to contract for the sale or purchase of property, goods, or services with the City, shall file a completed conflict of interest questionnaire with the City Clerk not later than the 7th business day after the date that the person: (1) begins contract discussions or negotiations with the City; or (2) submits to the City an application, response to a request for proposals or bids, correspondence, or another writing related to a potential agreement with the City. The conflict of interest questionnaire form is available from the Texas Ethics Commission at www.ethics.state.tx.us <<http://www.ethics.state.tx.us>>. Completed conflict of interest questionnaires may be mailed or delivered by hand to the Office of the City Clerk. If mailing a completed conflict of interest questionnaire, mail to: Office of the City Clerk, P.O. Box 839966, San Antonio, TX 78283-3966. If delivering a completed conflict of interest questionnaire, deliver to: Office of the City Clerk, City Hall, 2nd floor, 100 Military Plaza, San Antonio, TX 78205.”

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IMPORTANT MAILING INSTRUCTIONS:

MAIL TO: CITY OF SAN ANTONIO
PURCHASING AND GENERAL SERVICES DEPARTMENT
P.O. BOX 839966
SAN ANTONIO, TX 78283-3966

PHYSICAL ADDRESS: PURCHASING AND GENERAL SERVICES DEPARTMENT
CITY HALL ANNEX
131 W. NUEVA
SAN ANTONIO, TEXAS 78204

FAX QUOTES TO: ATTENTION: WILLIAM FLINT
PROCUREMENT DIVISION
FAX NO. 210-207-9761

REMARKS: