OFF39 Postage & Mail Processing Equpment, Accessories, Service & Supplies

Price Sheet

Contact Information Form for Bidders

This workbook contains 9 worksheets (not including this page), visible as tabs at the bottom of this document. All bidders must fill out all sheets that pertain to the category in which they are bidding. Failure to fill out required sheets may result in disqualification.

| Your Name | Russell Rodd |
|-----------|---------------------|
| Email | russell.rodd@pb.com |
| Phone | 860-680-3586 |

Bidders must fill in ALL fields below. Contact Information should be that of the Bidder's Contract Manager.

| Company Name | Contact Name | Title | Address | City | State | ZIP | Phone | Fax | Email |
|--------------|--------------|----------------------|-----------------|---------|-------|-------|--------------|-----|---------------------|
| | | Director, Government | | | | | | | |
| Pitney Bowes | Russell Rodd | Accounts-East Region | 27 Waterview Dr | Shelton | CT | 06484 | 860-680-3586 | NA | Russell.Rodd@PB.com |

April 2019

| | | | | | | Mail Machines, Access | ories and Supplies | | | | | | | |
|--|--|----------------------------|-----------------------|--------------------------|--|--|---------------------|------------------|--------------------------------|-------------------------------------|--|------------------------------------|---|-----------------------------------|
| Volume - Pieces Per | | | Less Percentage State | Contract | Price for 1 Year of | Price for 1 Year of Software | Monthly Equipment | Monthly Software | 36 Month Lease Price per | 36 Month Lease Cost - | 48 Month Lease Price per | 48 Month Lease Cost - | 60 Month Lease Price Month Lease Price per | 60 Month Lease Cost - |
| Item or Model Number Volume - Pieces Per Hour | Description | MSRP | | nase Price | Equipment Maintenance on Purchased Equipment | Maintenance on Purchased Equipment | Maintenance | Maintenance | Month Including Maintenance | Interest Rate Charged For Lease | Month Including Maintenance | Interest Rate Charged For Lease | Month Including Maintenance | Interest Rate Charged Fo Lease |
| | DELETIONS | | | | Pitney Rosser offers two levels of | f service to the Commonwealth. Our s a 4 hour response at a premium price | | | | | | | Maintenance | |
| | | | | | that varies based on geographic loca sales representative at time of pro- | ation, which can be obtained from your | | | Ex | cluding the items identified as pro | duction, the rental rate will be the C | ommonwealth's total equipment or | ost multiplied by 4.5% + meter + | SLA. |
| | ADDITIONS | | | | offering our standard level agreer performance level is not e | nent which is more economical if the ssential to our mutual clients. | | | | | | | | |
| 1E28 | DESKTOP THERMAL ROLL PRINTER | \$540.00 | | \$469.04 | \$55.20 | | | \$0.00 | \$19.46 | 14% | \$16.84 | 14.7% | \$15.22 | 14.8 |
| | BASIC ACCOUNTING (100 DEPT) BASIC ACCOUNTING | \$340.00 \$0.00 | 21% 0% | \$269.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$9.20 \$0.00 | 14% 14% | \$7.45 \$0.00 | 14.7% 14.7% | \$6.38 \$0.00 | 14.8 |
| 1FAH | BUSINESS MANAGER SOFTWARE FEATURE CODE SENDPRO P SERIES DEWORKS INTERFACE | \$0.00 \$0.00 | | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | 14% | \$0.00 \$0.00 | 14.7% 14.7% | \$0.00 \$0.00 | 14.8 |
| 1FR3 | USPS PRESORTXTRA RATES | \$0.00 | 0% | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | 14% | \$0.00 | 14.7% | \$0.00 | 14.8 |
| 1FY8 | USPS BRM RATES 95 LPM FEATURE | \$510.00 \$1,350.00 | 40% | \$420.00 \$810.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$14.36 \$27.70 | 14% 14% | \$11.63 \$22.44 | 14.7% 14.7% | \$9.95 \$19.20 | 14.8 |
| 1FY9 3CES | 70 LPM FEATURE DM300C BASE | \$0.00 \$0.00 | 0% 0% | \$0.00 \$0.00 | \$0.00 \$82.40 | \$0.00 \$0.00 | \$0.00 \$7.66 | \$0.00 \$0.00 | \$0.00 \$5.11 | 14% 14% | \$0.00 \$5.75 | 14.7% 14.7% | \$0.00 \$6.13 | 14.8° 14.8° |
| | DM400C BASE 100 DEPT ANALYTICS | \$0.00 \$625.00 | 0% | \$0.00 \$469.00 | \$299.20 \$0.00 | \$0.00 \$0.00 | \$27.80 \$0.00 | \$0.00 \$0.00 | \$18.53 | 14% 14% | \$20.85 \$12.99 | 14.7% 14.7% | \$22.24 \$11.12 | 14.8 |
| APA4 | 500 DEPT ANALYTICS 1000 DEPT ANALYTICS | \$1,350.00 \$1,520.00 | 25% | \$1,013.00 \$1,140.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$34.64 \$38.99 | 14% | \$28.06 \$31.58 | 14.7% | \$24.01 \$27.02 | 14.8 |
| APA7 | 2000 DEPT ANALYTICS | \$1,835,00 | 25% | \$1,377.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$47.09 | 14% 14% | \$38.14 | 14.7% | \$32.63 | 14.8 |
| | 3000 DEPT ANALYTICS ACCOUNTING WEIGHT BREAK REPORTING | \$2,360.00 \$0.00 | 0% | \$1,770.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$60.53 \$0.00 | 14% 14% | \$49.03 \$0.00 | 14.7% 14.7% | \$41.95 \$0.00 | 14.89 |
| | ACCOUNTING LEVEL AV (25) COST ACCTG ACCOUNTS LEVEL (100) | \$0.00 \$0.00 | 0% | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | 14% 14% | \$0.00 \$0.00 | 14.7% 14.7% | \$0.00 \$0.00 | 14.89 14.89 |
| APAY | COST ACCTG ACCOUNTS LEVEL (500) COST ACCTG ACCOUNTS LEVEL (3000) | \$0.00 \$0.00 | 0% | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | 14% 14% | \$0.00 \$0.00 | 14.7% 14.7% | \$0.00 \$0.00 | 14.89 |
| APB1 | ACCOUNTING DEVICES (2) | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 14% | \$0.00 | 14.7% | \$0.00 | 14.89 |
| APB3 | ACCOUNTING DEVICES (10) ACCOUNTING DEVICES (100) | \$0.00 \$0.00 | 0% 0% | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | 14% 14% | \$0.00 \$0.00 | 14.7% 14.7% | \$0.00 \$0.00 | 14.89 14.89 |
| | ACCOUNTING DEVICES (500) COST ACCOUNTING ENABLER C SERIES | \$0.00 \$50.00 | 0% 0% | \$0.00 \$50.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$1.71 | 14% 14% | \$0.00 \$1.39 | 14.7% 14.7% | \$0.00 \$1.19 | 14.89 14.89 |
| | COST ACCOUTING DATA MIGRATION COST ACCOUNTING SETUP | \$295.00 \$20.00 | 13% 13% | \$256.24 \$17.37 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$8.76 \$0.59 | 14% 14% | \$7.10 \$0.48 | 14.7% 14.7% | \$6.07 \$0.41 | 14.89 14.89 |
| APDP | COST ACCOUNTING ADDL SITE SETUP (ONE PER ADDITIONAL SITE | \$200.00 | 13% | \$173.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5.94 | 14% | \$4.81 | 14.7% | \$4.12 | 14.89 |
| APF9 | CONNECT+ /SENDPRO P SERIES VERTICAL MARKET FONTS CONNECT+ /SENDPRO P CREATIVE FONTS | \$155.00 \$155.00 | 21% | \$123.00 \$123.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$4.21 \$4.21 | 14% 14% | \$3.41 \$3.41 | 14.7% 14.7% | \$2.92 \$2.92 | 14.8 |
| | COLOR GRAPHICS PRINTING ENERGY STAR ENABLED | \$0.00 \$0.00 | 0% 0% | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | 14% 14% | \$0.00 \$0.00 | 14.7% 14.7% | \$0.00 \$0.00 | 14.8° 14.8° |
| APFM APG2 | LASER PRINTER ENABLED CONNECT+ /SENDPRO P SERIES DUAL RATING ACCOUNTING | \$0.00 \$1,045.00 | 0% 18% | \$0.00 \$861.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$29.45 | 14% 14% | \$0.00 \$23.85 | 14.7% 14.7% | \$0.00 \$20.41 | 14.8 |
| APK3 | SENDPRO P SERIES - W1110 PRINTER BUNDLE | \$2,500.00 | 13% | \$2,171.50 | \$66.01 | \$0.00 | \$6.13 | \$0.00 | \$78.36 | 14% | \$64.75 | 14.7% | \$56.36 | 14.8 |
| APSB | 130 LPM SPEED 160 LPM SPEED | \$0.00 \$785.00 | 35% | \$0.00 \$511.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$17.48 | 14% 14% | \$0.00 \$14.15 | 14.7% 14.7% | \$0.00 \$12.11 | 14.8 |
| | 180 LPM SPEED 130/70 LPM SPEED | \$2,610.00 \$0.00 | | \$1,697.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 | \$0.00 \$0.00 | \$58.04 \$0.00 | 14% 14% | \$47.01 \$0.00 | 14.7% 14.7% | \$40.22 \$0.00 | 14.8° 14.8° |
| APSE APSF | 160/95 LPM SPEED 180/115 LPM SPEED | \$1,835.00 \$4,195.00 | 35% 35% | \$1,193.00 \$2,727.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$40.80 \$93.26 | 14% 14% | \$33.05 \$75.54 | 14.7% 14.7% | \$28.27 \$64.63 | 14.8° 14.8° |
| APSG | 165/105 LPM SPEED | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 14% | \$0.00 | 14.7% | \$0.00 | 14.8 |
| APSJ | 220/135 LPM SPEED 270/170 LPM SPEED | \$1,560.00 \$6,295.00 | 40% | \$936.00 \$3,777.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$129.17 | 14% 14% | \$25.93 \$104.62 | 14.7% 14.7% | \$22.18 \$89.51 | 14.8 |
| | 310/205 LPM SPEED SENDPRO P1000 SERIES | \$13,645.00 \$7,310.00 | | \$8,187.00 \$4,660.13 | \$0.00 \$202.90 | | \$0.00 \$18.85 | \$0.00 \$0.00 | \$280.00 \$171.95 | 14% 14% | \$226.78 \$143.23 | 14.7% 14.7% | \$194.03 \$125.53 | 14.8° 14.8° |
| | SENDPRO P2000 SERIES SENDPRO P3000 SERIES NON-WOW | \$13,535.00 \$13,260.00 | | \$8,630.14 \$8,466.17 | \$490.03 \$1,365.79 | \$0.00 \$0.00 | \$45.52 \$126.88 | \$0.00 \$0.00 | \$325.50 \$374.13 | 14% 14% | \$273.19 \$329.67 | 14.7% 14.7% | \$240.95 \$302.15 | 14.8° 14.8° |
| AZBD | SENDPRO P3000 SERIES WOW SENDPRO P SERIES MONO PRINT MODULE | \$19,310.00 \$0.00 | | 12,368.64 \$0.00 | \$1,365.79 \$368.80 | | \$126.88 \$34.26 | \$0.00 \$0.00 | \$507.60 \$22.84 | 14% 14% | \$437.77 \$25.70 | 14.7% 14.7% | \$394.64 \$27.41 | 14.8 |
| AZBF | SENDPRO P1000 COLOR PRINT MODULE | \$2,095.00 | 36% | \$1,337.00 | \$460.00 | \$0.00 | \$42.73 | \$0.00 | \$74.22 | 14% | \$69.08 | 14.7% | \$65.87 | 14.8 |
| AZBK | BLACK GRAPHICS UPGRADE ENERGY STAR ENABLED | \$720.00 \$0.00 | 0% | \$605.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$20.69 \$0.00 | 14% 14% | \$0.00 | 14.7% 14.7% | \$14.34 \$0.00 | 14.8 |
| | SENDPRO P2000 COLOR PRINT MODULE SENDPRO P3000 COLOR PRINT MODULE | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$460.00 \$460.00 | | \$42.73 \$42.73 | \$0.00 \$0.00 | \$28.49 \$28.49 | 14% 14% | \$32.05 \$32.05 | 14.7% 14.7% | \$34.18 \$34.18 | 14.8° 14.8° |
| AZCG BAS2 | SENDPRO P1500 SERIES PACKAGE (120/60 LPM) BUSINESS ANALYSIS – WHITE GLOVE FOLLOW-UP SERVICE | \$9,660.00 \$525.00 | 23% 16% | \$7,485.00 \$441.00 | \$453.26 \$0.00 | \$0.00 \$0.00 | \$42.11 \$0.00 | \$0.00 \$0.00 | \$284.06 \$15.08 | 14% 14% | \$238.91 \$12.22 | 14.7% 14.7% | \$211.08 \$10.45 | 14.8 ^t |
| BAS3 | BUSINESS ANALYSIS -WHITE GLOVE FOLLOW UP SERVICE SENDPRO P SERIES BUSINESS MANAGER INTERFACE | \$525.00 | 16% | \$441.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$15.08 | 14% | \$12.22 | 14.7% | \$10.45 | 14.8 |
| C200 | SENDPRO C200 | \$0.00 \$610.00 | 16% | \$0.00 \$454.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$15.54 | 14% 14% | \$0.00 \$12.59 | 14.7% 14.7% | \$0.00 \$10.77 | 14.8 |
| C400 | SENDPRO C300 SENDPRO C400 | \$1,410.00 \$2,210.00 | 16% | \$840.22 \$1,607.11 | \$94.40 \$172.80 | \$0.00 | \$8.77 \$16.05 | \$0.00 \$0.00 | \$65.66 | 14% 14% | \$29.85 \$56.56 | 14.7% 14.7% | \$26.93 \$50.93 | 14.8° 14.8° |
| | MODULAR TABLE - 60 IN. MODULAR TABLE - 72 IN. | \$1,255.00 \$1,350.00 | 15% 15% | \$1,064.74 \$1,145.34 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$36.41 \$39.17 | 14% 14% | \$29.49 \$31.73 | 14.7% 14.7% | \$25.23 \$27.14 | 14.8° 14.8° |
| | E-CERTIFIED/ERR PRODUCTIVITY PACK USPS SPECIAL SERVICES WELCOME KIT | \$1,635.00 \$0.00 | 16% | \$1,373.40 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$46.97 | 14% 14% | \$38.04 | 14.7% 14.7% | \$32.55 \$0.00 | 14.8 |
| F9DS | MAIL MACHINE TUNE UP | \$436.00 | 17% | \$361.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$12.38 | 14% | \$10.02 | 14.7% | \$8.58 | 14.8 |
| HS9E | PC METER CONNECT INSTALL SENDPRO DESKTOP SENDKIT | \$102.00 \$640.00 | 13% | \$86.00 \$555.90 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$2.94 \$19.01 | 14% 14% | \$2.38 \$15.40 | 14.7% 14.7% | \$2.04 \$13.17 | 14.8 |
| M07-6801 | SENDPRO NETWORKED SENDKIT STORAGE TABLE - 68 IN. | \$1,599.00 \$1,352.00 | 13% | \$1,388.89 \$1,147.04 | \$54.40 \$0.00 | \$0.00 \$0.00 | \$5.05 \$0.00 | \$0.00 \$0.00 | \$50.87 \$39.23 | 14% 14% | \$42.26 \$31.77 | 14.7% 14.7% | \$36.96 \$27.18 | 14.8° 14.8° |
| M07-MST-4501 M07-MST-6801 | BASIC TABLE - 45-1/2 IN. BASIC TABLE - 68 IN. | \$514.00 \$584.00 | | \$436.08 \$495.47 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$14.91 \$16.95 | 14% 14% | \$12.08 \$13.72 | 14.7% 14.7% | \$10.34 \$11.74 | 14.8 |
| MSD1 | 10" COLOR TOUCH DISPLAY | \$0.00 \$930.00 | 0% | \$0.00 \$736.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | 14% | \$0.00 | 14.7% | \$0.00 | 14.8 |
| MSF1 | 15" COLOR TOUCH DISPLAY MAILSTREAM BASIC FEEDER-HT | \$0.00 | | \$0.00 | \$0.00 \$297.60 | \$0.00 | \$27.65 | \$0.00 | \$25.17 \$18.43 | 14% 14% | \$20.39 \$20.74 | 14.7% 14.7% | \$17.44 \$22.12 | 14.8 |
| MSF3 | CONNECT+ BASIC WOW FEEDER CONNECT+ ENHANCED WOW FEEDER | \$0.00 \$0.00 | 0% | \$0.00 \$0.00 | \$638.40 \$1,801.60 | \$0.00 | \$59.31 \$167.37 | \$0.00 \$0.00 | \$39.54 \$111.58 | 14% 14% | \$44.48 \$125.53 | 14.7% 14.7% | \$47.45 \$133.90 | 14.8 ^t |
| MSF4 MSF5 | CONNECT+1000/SENDPROP1000 DLA PRELOADED FEEDER CONNECT+2000/SENDPROP2000 DLA PRELOADED FEEDER | \$0.00 \$0.00 | 0% 0% | \$0.00 \$0.00 | \$297.60 \$638.40 | \$0.00 \$0.00 | \$27.65 \$59.31 | \$0.00 \$0.00 | \$18.43 \$39.54 | 14% 14% | \$20.74 \$44.48 | 14.7% 14.7% | \$22.12 \$47.45 | 14.8° 14.8° |
| MSF6 | CONNECT+3000/SENDPROP3000 DLA PRELOADED FEEDER SENDPRO P SERIES POWER STACKER | \$0.00 \$2,305.00 | 0% | \$0.00 \$1,825.00 | \$1,801.60 \$277.60 | \$0.00 | \$167.37 \$25.79 | \$0.00 \$0.00 | \$111.58 \$79.61 | 14% 14% | | 14.7% 14.7% | \$133.90 \$63.88 | 14.8° 14.8° |
| MW90006 | POWER STACKER PORTRAIT FLATS KIT | \$510.00 | 16% | \$428.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$14.64 | 14% | \$11.86 | 14.7% | \$10.14 | 14.8 |
| MW90067 | SENDPRO P/CONNECT+ SERIES DROP STACKER SENDPRO P SERIES POWER DISTRIBUTION KIT | \$0.00 \$100.00 | 15% | \$0.00 \$84.84 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$2.90 | 14% 14% | \$0.00 \$2.35 | 14.7% 14.7% | \$0.00 \$2.01 | 14.8 |
| MW90147 MW90650 | WIRELESS KEYBOARD ROLL TAPE KIT | \$205.00 \$0.00 | 22% | \$160.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$5.47 \$0.00 | 14% 14% | \$4.43 \$0.00 | 14.7% 14.7% | \$3.79 \$0.00 | 14.8° 14.8° |
| MW90701 | 100' LAN CABLE WIRELESS 4-PORT ROUTER. | \$205.00 \$300.00 | 22% | \$160.00 \$183.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$5.47 | 14% | \$4.43 \$5.07 | 14.7% 14.7% | \$3.79 \$4.34 | 14.8 |
| MW90806 | POWER STACKER EXTENSION | \$720.00 | 20% | \$576.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | 14% 14% | \$15.96 | 14.7% | \$13.65 | 14.8 |
| NV10 | SCALE STAND (MP30) INVIEW TMR WEB ACCT BUNDLE - SINGLE UNIT ONLY | \$100.00 \$1,260.00 | 16% | \$84.00 \$1,058.40 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$2.87 \$36.20 | 14% 14% | \$2.33 \$29.32 | 14.7% 14.7% | \$1.99 \$25.08 | 14.8 |
| | INVIEW DASHBOARD - SINGLE UNIT ONLY (DM125 / DM225) | \$1,150.00 | 16% | \$966.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$33.04 | 14% | \$26.76 | 14.7% | \$22.89 | |
| SBDS | BARCODE SCANNER DM400C DIGITAL METER SYSTEM | \$835.00 \$3,145.00 | 19% | \$675.00 \$2,202.00 | \$168.00 \$0.00 | | \$15.61 | \$0.00 \$0.00 | \$33.50 | 14% | \$30.41 | 14.7% | \$28.49 | 14.8 |

Mailing, Accessories & Supplies

| | | | | | | | Mail Machines, Accesso | ries and Supplies | | | | | | | , |
|---------------------|-----------------------------|--|------------|--|----------------------------------|--|---|----------------------------------|---------------------------------|--|---|--|---|---|---|
| tem or Model Number | Volume - Pieces Per Hour | Description | MSRP | Less Percentage (%) Discount Bid | State Contract Purchase Price | Price for 1 Year of Equipment Maintenance on Purchased Equipment | Price for 1 Year of Software Maintenance on Purchased Equipment | Monthly Equipment Maintenance | Monthly Software Maintenance | 36 Month Lease Price per Month Including Maintenance | 36 Month Lease Cost - Interest Rate Charged For Lease | 48 Month Lease Price per Month Including Maintenance | 48 Month Lease Cost - Interest Rate Charged For Lease | 60 Month Lease Price Month Lease Price per Month Including Maintenance | 60 Month Lease Cost Interest Rate Charged F Lease |
| -SPMWK01 | | SENDPRO WELCOME KIT | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 14% | \$0.00 | 14.7% | \$0.00 | 0 14.8 |
| Y8 | | LASER PRINTER | \$835.00 | 19% | \$675.00 | \$140.00 | \$0.00 | \$13.01 | \$0.00 | \$31.76 | 14% | \$28.46 | 14.7% | \$26.41 | 1 14.8 |
| /BA | | GREEN DM300C DIGITAL MAILING SYSTEM | \$1,310.00 | 15% | \$1,111.40 | \$144.80 | \$0.00 | \$13.45 | \$0.00 | \$46.98 | 14% | \$40.88 | 14.7% | \$37.10 | 0 14.8 |
| /WA | | SENDPRO P SERIES CONSOLE WITH SCALE STAND | \$2,130.00 | 19% | \$1,735.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$59.34 | 14% | \$48.06 | 14.7% | \$41.12 | 2 14.0 |
| /WB | | BRIDGE FOR SENDPRO P SERIES CONSOLE | \$475.00 | 32% | | \$0.00 | | \$0.00 | \$0.00 | | | \$9.00 | 14.7% | \$7.70 | 0 14.8 |
| /WC | | DOUBLE DRAWER AND DOOR KIT FOR SENDPRO P SERIES CONSOL | \$1,100.00 | 25% | \$823.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$28.15 | 14% | \$22.80 | 14.7% | \$19.51 | 1 14.8 |
| /WD | | ADDITIONAL SCALE STAND FOR SENDPRO P SERIES CONSOLE | \$260.00 | 18% | \$212.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$7.25 | 14% | \$5.87 | 14.7% | \$5.02 | 2 14.8 |
| /XA | | DM475 DIGITAL MAILING SYSTEM | \$7,860.00 | 36% | \$5,020.00 | \$337.60 | \$0.00 | \$31.36 | \$0.00 | \$192.59 | 14% | \$162.57 | 14.7% | \$144.06 | 6 14.8 |
| /XB | | DM475 PRO DIGITAL MAILING SYSTEM | \$9,960.00 | 16% | \$8,367.00 | \$337.60 | \$0.00 | \$31.36 | \$0.00 | \$307.06 | 14% | \$255.29 | 14.7% | \$223.39 | 9 14.8 |
| KDLAAB | | DM SERIES PC INTERFACE FOR THE DM300C | \$835.00 | 15% | \$708.41 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$24.23 | 14% | \$19.62 | 14.7% | \$16.79 | 9 14.8 |
| ł00 | | C SERIES BASE | \$0.00 | | \$0.00 | | | \$0.00 | \$0.00 | | 14% | \$0.00 | 14.7% | \$0.00 | 14.5 |
| | | DROP STACKER | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 14% | \$0.00 | 14.7% | \$0.00 | 0 14.8 |
| Z86002 | | SCALE OPENING COVER | \$0.00 | | \$0.00 | | | \$0.00 | \$0.00 | \$0.00 | 14% | \$0.00 | 14.7% | \$0.00 | 14.8 |
| P00098 | | MP82 SCALE-MOUNTED DISPLAY KIT | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 14% | \$0.00 | 14.7% | \$0.00 | 14.5 |
| P00099 | | MP82 REMOTE DISPLAY KIT | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 14% | \$0.00 | 14.7% | \$0.00 | 0 14.8 |
| P81 | | C SERIES INTEGRATED SCALE | \$0.00 | 0% | \$0.00 | \$22.40 | \$0.00 | \$2.08 | \$0.00 | \$1.39 | 14% | \$1.56 | 14.7% | \$1.66 | 14.5 |
| P82 | | C SERIES REMOTE DISPLAY SCALE | \$0.00 | | \$0.00 | | \$0.00 | \$2.08 | \$0.00 | \$1.39 | 14% | \$1.56 | 14.7% | \$1.66 | 6 14.8 |
| 124 | | MANUAL WEIGHT ENTRY | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 14% | \$0.00 | 14.7% | \$0.00 | 14.8 |
| | | 2H00 40 LPM | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 14% | \$0.00 | 14.7% | \$0.00 | 14.8 |
| 126 | | 2H00 50 LPM | \$0.00 | 0% | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 14% | \$0.00 | 14.7% | \$0.00 | 14.8 |
| | | 2H00 65 LPM | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 14% | \$0.00 | 14.7% | \$0.00 | 0 14.8 |
| 136 | | AUTO INSCRIPTIONS | \$0.00 | 0% | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 14% | \$0.00 | 14.7% | \$0.00 | 14.8 |
| | | AUTO AD SLOGANS | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 14% | \$0.00 | 14.7% | \$0.00 | 0 14.8 |
| łC2 | | SENDPRO C200 BASE SYSTEM IDENTIFIER | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 14% | \$0.00 | 14.7% | \$0.00 | 14.5 |
| | | SENDPRO C300 BASE SYSTEM IDENTIFIER | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 14% | \$0.00 | 14.7% | \$0.00 | 14.5 |
| łC4 | | SENDPRO C400 BASE SYSTEM IDENTIFIER | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 14% | \$0.00 | 14.7% | \$0.00 | 14.5 |
| | | STANDARD AD SLOGAN | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 14% | \$0.00 | 14.7% | \$0.00 | 14.5 |
| ID2 | | STANDARD INSCRIPTION | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 14% | \$0.00 | 14.7% | \$0.00 | 14.8 |
| | | CUSTOM AD SLOGAN | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 14% | \$0.00 | 14.7% | \$0.00 | 14.5 |
| ID4 | | CUSTOM INSCRIPTION | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 14% | \$0.00 | 14.7% | \$0.00 | 14.5 |
| | | USPS RATES WITH METERED LETTER | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 14% | \$0.00 | 14.7% | \$0.00 | 14.5 |
| ID6 | | USPS RATES WITH STAMPED LETTER | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 14% | \$0.00 | 14.7% | \$0.00 | 0 14.8 |
| ID9 | | RETAIL GROUND LOR | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 14% | \$0.00 | 14.7% | \$0.00 | 14.5 |
| łWL | | 5LBS WEIGHING OPTION FOR MP81 SCALE | \$795.00 | 16% | \$671.65 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$22.97 | 14% | \$18.60 | 14.7% | \$15.92 | 2 14.8 |
| ł01 | | 5LB WEIGHING OPTION FOR MP82 SCALE | \$825.00 | 16% | \$691.60 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$23.65 | 14% | \$19.16 | 14.7% | \$16.39 | 9 14.8 |
| HWM | | 10LBS WEIGHING OPTION FOR MP81 SCALE | \$1,295.00 | 44% | \$719.37 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$24.60 | 14% | \$19.93 | 14.7% | \$17.05 | 14.5 |
| 102 | | 10LB WEIGHING OPTION FOR MP82 SCALE | \$1,325.00 | 20% | \$1,060.50 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$36.27 | 14% | \$29.38 | 14.7% | \$25.13 | 3 14.8 |
| HWH | | 15LBS WEIGHING OPTION FOR MP81 SCALE | \$1,795.00 | 32% | \$1,212.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$41.45 | 14% | | 14.7% | \$28.72 | 14.8 |
| H13 | | 30 LBS. C SERIES EXTERNAL SCALE | \$2,820.00 | 22% | \$2,193.11 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | | | 14.7% | \$51.98 | 3 14.5 |
| H15 | | 70 LBS, C SERIES EXTERNAL SCALE | \$3,145.00 | 22% | \$2,445.87 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | | \$67.75 | 14.7% | | |
| | | SENDERO C200/C300/C400 LABEL PRINTER | \$540.00 | 1604 | \$452.68 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$15.48 | | | 14.7% | | 2 14.0 |

Mailing, Accessories & Supplies

| | | | | | | | | Openers & Ac | cessories | | | | | | | |
|--------|----------------|-----------------------------|---------------------------------|------------|--|----------------------------------|--|---|-----------|---------------------------------|--|---|--------------------------------------|---|---|---|
| Item o | r Model Number | Volume - Pieces Per Hour | Description | MSRP | Less Percentage (%) Discount Bid | State Contract Purchase Price | Purchased Equipment | Equipment | | Monthly Software Maintenance | 36 Month Lease Price per Month Including Maintenance | 36 Month Lease Cost - Interest Rate Charged For Lease | | 48 Month Lease Cost - Interest Rate Charged For Lease | 60 Month Lease Price Month Lease Price per Month Including Maintenance | 60 Month Lease Cost - Interest Rate Charged For Lease |
| | | | DELETIONS | | | | Pitney Bowes offers two levels of performance level agreement offers that varies based on geographic local | a 4 hour response at a premium price | | | p | ecluding the items identified as pro- | duction the central rate will be the | Commonwealth's total equipment | cost multiplied by 4.5% + mater + | SIA |
| | | | ADDITIONS | | | | offering our standard level agreem | posal. Within the pricebook, we are sent which is more economical if the sential to our mutual clients. | | | | | | | | |
| | | | | | | | | | | | | | | | | |
| DLA2 | | | DL200™ LETTER OPENER | \$3,145.00 | 16% | \$2,641.80 | \$228.80 | \$0.00 | \$21.26 | \$0.00 | \$104.52 | 14% | \$89.13 | 14.7% | \$79.62 | 14.8% |
| DLA3 | | | DL400™ HIGH SPEED LETTER OPENER | \$5,550.00 | 16% | \$4,662.00 | \$516.00 | \$0.00 | \$47.94 | \$0.00 | \$191.40 | 14% | \$165.10 | 14.7% | \$148.84 | 14.8% |

Openers & Accessories Pag

| | | | Less Percentage | | Price for 1 Year of | Inserters & Ad | | | 36 Month Lease Price per | 36 Month Lease Cost - | 48 Month Lease Price per | 48 Month Lease Cost - | 60 Month Lease Price | 60 Month Lease Cost - |
|---|--|----------------------------|-----------------|----------------------------------|---|--|----------------------------------|---------------------------------|-----------------------------|------------------------------------|----------------------------------|------------------------------------|---|--|
| Item or Model Number Volume - Pieces Pe Hour | Pr Description | MSRP | (%) Discount | State Contract Purchase Price | Equipment Maintenance on Purchased Equipment | Maintenance on Purchased Equipment | Monthly Equipment Maintenance | Monthly Software Maintenance | Month Including Maintenance | Interest Rate Charged For Lease | Month Including Maintenance | Interest Rate Charged For Lease | Month Lease Price per Month Including Maintenance | Interest Rate Charged Fo |
| | DELETIONS | | | | Pitney Bowes offers tw | to levels of service to the | | | | | | | Maintenance | |
| | ADDITIONS | | | | hour response at a premiu | m price that varies based on an be obtained from your sales | | | Excluding the | items identified as producti | ion, the rental rate will be the | Commonwealth's total equipm | ent cost multiplied by 4.5% | + meter + SLA. |
| | ADDITIONS | | | | representative at time of prop | osal. Within the pricebook, we | | | | | | | | |
| 190012 | VERTICAL POWER LOCALIZATION KIT- US | \$0.00 | 0% | \$0.00 | | | | \$0.00 | \$0.00 | 14% | | 14.7% | \$0.00 | |
| IBX IPY | SECOND STACKER FOR TANDEM BELT STACKER PRODUCTION REPORTS PACKAGE, INCLUDES MONITOR, PC AND C | \$0.00 \$5,150.00 | | \$3,932.73 | \$192.80 \$451.20 | \$0.00 \$0.00 | \$17.91 \$41.92 | \$0.00 \$0.00 | \$162.45 | 14% 14% | \$13.43 \$140.38 | 14.7% 14.7% | \$14.33 \$126.75 | 14.8 |
| IPZ T3A | PRODUCTION REPORTS SOFTWARE (SW ONLY) W360 MULTIFUNCTION TABBER SYSTEM | \$3,090.00 \$21,105.00 | 35% | | \$352.00 \$1.895.20 | \$0.00 \$0.00 | \$32.70 \$176.07 | \$0.00 \$0.00 | | 14% 14% | \$86.19 \$509.77 | 14.7% 14.7% | \$78.92 \$464.03 | |
| DT3S DT3T | W985 CONVEYOR STACKER FOR W360 MULTIFUNCTION TABBER STAND FOR W985 CONVEYOR STACKER | \$3,530.00 \$840.00 | 35% | \$2,294.00 | \$260.80 \$0.00 | \$0.00 \$0.00 | \$24.23 \$0.00 | \$0.00 \$0.00 | \$94.60 \$18.95 | 14% 14% 14% | \$81.71 \$15.35 | 14.7% 14.7% | \$73.75 \$13.13 | 14.8 ⁱ 14.8 ⁱ |
| 37A | OMR SCANNER W/INSTALL & TRAINING | \$1,595.00 | 20% | \$1,274.76 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$43.60 | 14% | \$35.31 | 14.7% | \$30.21 | 14.8 |
| 391550 3C2 | RELAY LOCALIZATION KIT - US MAIL RUN ASSISTANCE - 2 HOURS | \$0.00 \$335.00 | 16% | \$282.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$9.64 | 14% 14% | \$7.81 | 14.7% 14.7% | \$0.00 \$6.68 | 14.8 |
| 700327 72D | SPECIAL TOWER FEEDER KIT 2D DATA MATRIX SCANNING FOR HIGH CAPACITY SHEET FEEDER | \$260.00 \$6,752.00 | 18% | | \$0.00 \$844.00 | \$0.00 \$0.00 | \$0.00 \$78.41 | \$0.00 \$0.00 | | 14% | \$5.90 | 14.7% 14.7% | \$5.05 \$185.95 | |
| 780183 780184 | SHEET/FLAT ENVELOPE TRAY INSERT TRAY | \$205.00 \$205.00 | 17% | \$170.00 \$170.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$5.81 \$5.81 | 14% 14% 14% | \$4.71 \$4.71 | 14.7% 14.7% | \$4.03 \$4.03 | |
| 790018 | 18 IN. CONSOLE EXTENSION | \$370.00 | 20% | \$296.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$10.12 | 14% | \$8.20 | 14.7% | \$7.02 | 14.8 |
| 790019 790034 | 30 IN. CONSOLE EXTENSION USB HUB | \$475.00 \$0.00 | 0% | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | 14% 14% | \$10.58 \$0.00 | 14.7% 14.7% | \$9.05 \$0.00 | 14.8 |
| 790042-01 790135 | POWER CORD SALES-KIT-MATTE BOOKLET KIT FOR TOWER | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | 14% 14% | \$0.00 | 14.7% 14.7% | \$0.00 \$0.00 | |
| 790250 790442 | SCANNER MOUNTING KIT FOR HIGH CAPACITY SHEET FEEDER SALES KIT-FLAT ENVELOPE KIT FOR TOWER | \$820.00 \$0.00 | 18% | | \$0.00 \$0.00 | | | \$0.00 \$0.00 | | 14% 14% | | 14.7% 14.7% | \$15.97 \$0.00 | |
| 790700-01 | US RELAY LOCALIZATION KIT SALES KIT - FEEDER INSERT SUPPORT | \$0.00 | 0% | \$0.00 | \$0.00 \$0.00 | | | \$0.00 \$0.00 | \$0.00 | 14% | \$0.00 | 14.7% 14.7% 14.7% | \$0.00 \$0.00 \$1.71 | 14.8 |
| 790725 790726 | SALES KIT - ADJUSTABLE SHINGLE TRAY | \$85.00 \$125.00 | 15% | \$106.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3.63 | 14% 14% 14% | | 14.7% 14.7% 14.7% | \$2.51 | 14.8 |
| 791700-01 7DI | US HICAP SHEET FEEDER LOCALIZATION KIT BOTTOM ADDRESS INVERTER KIT | \$0.00 \$1,025.00 | 0% | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | 14% 14% | \$0.00 \$19.79 | 14.7% 14.7% | \$0.00 \$16.93 | 14.8 14.8 |
| 7FS 7MS | FIXED BEAM OME AND BARCODE SCANNER FOR HIGH CAPACITY S MOVING BEAM PICKET BARCODE FOR HIGH CAPACITY SHEET FEE | \$3.177.00 | 30% | \$2,223.90 | \$193.60 \$192.80 | \$0.00 | \$17.99 | \$0.00 \$0.00 | \$88.05 | 14% | \$75.09 | 14.7% 14.7% | \$67.10 \$84.72 | 14.8 |
| 7MT | MAIL MACHINE INTERFACE FOR CONNECT+ 1000/2000 | \$3.290.00 | 18% | \$2,710.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$92.68 | 14% | \$75.07 | 14.7% | \$64.23 | 14.8 |
| 7MU 7SB | MAIL MACHINE INTERFACE FOR CONNECT+ 3000 BARCODE SCANNING SOFTWARE | \$3,290.00 \$750.00 | 18% | \$2,710.00 \$675.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$92.68 \$23.09 | 14% 14% | \$18.70 | 14.7% 14.7% | \$64.23 \$16.00 | 14.8 |
| 7TB S1D | TOWER OMR BARCODE SCANNING HARDWARE SENDSUITE LIVE DESIGN SERVICES<4HOURS | \$3,177.00 \$825.00 | 20% | \$2,541.60 \$693.42 | \$323.20 \$0.00 | \$0.00 \$0.00 | \$30.03 \$0.00 | \$0.00 \$0.00 | | 14% 14% | \$92.92 \$19.21 | 14.7% 14.7% | \$84.26 \$16.43 | |
| S2D 53S | SENDSUITE LIVE DESIGN SERVICES<1DAY SCANNER STAND FOR NON-CONTACT PROGRAMMABLE WEDGE SO | \$1,650.00 | 16% | \$1,386.83 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$47.43 | 14% | \$38.42 \$3.46 | 14.7% 14.7% | \$32.87 \$2.96 | 14.8 |
| SHP | HIGH VOLUME 4IN. ADHESIVE LABEL PRINTER | \$145.00 \$1,495.00 | 16% | \$1,256.00 | \$329.60 | \$0.00 | \$30.62 | \$0.00 | \$63.37 | 14% | \$57.76 | 14.7% | \$54.27 | 14.8 |
| SMP SPP | LOW TO MID VOLUME 4 IN. LABEL PRINTER LASER PRINTER | \$995.00 \$695.00 | 16% | \$584.00 | \$184.80 \$140.00 | \$0.00 | \$13.01 | \$0.00 \$0.00 | \$28.64 | 14% 14% | \$25.94 | 14.7% 14.7% | \$34.17 \$24.25 | 14.8 |
| 5T3 5T8 | ARRIVAL WEB CAM TRACKING ASSISTANT PORTABLE BELT PRINTER | \$245.00 \$1,385.00 | 13% | \$212.00 | \$0.00 \$147.20 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$7.25 | 14% | \$5.87 | 14.7% 14.7% | \$5.02 \$39.38 | 14.8 |
| ST9 | CORDLESS SCANNER USB SYNC CABLE | \$1,895.00 | 16% | \$1,592.00 | \$345.60 \$0.00 | \$0.00 \$0.00 | \$32.11 \$0.00 | \$0.00 \$0.00 | \$75.86 | 14% 14% 14% | \$68.18 \$4.82 | 14.7% | \$63.42 \$4.12 | 14.8 |
| 5TB 5TS | SCANNER STAND FOR NON-CONTACT PROGRAMMABLE WEDGE SO | \$200.00 \$145.00 | 14% | \$125.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4.28 | 14% | \$3.46 | 14.7% | \$2.96 | 14.89 |
| 5TW 101 | WIRELESS ACCESS POINT TABLET OPTION | \$1,395.00 \$2,500.00 | 15% | \$2,121.00 | \$0.00 \$172.80 | \$0.00 \$0.00 | \$16.05 | \$0.00 \$0.00 | \$83.24 | 14% 14% | \$70.79 | 14.7% 14.7% | \$28.61 \$63.11 | 14.89 |
| 102 103 | FIXED BEAM BARCODE W/INSTALL & TRG 2D SCANNER W/INSTALL & TRAINING | \$1,995.00 \$2,995.00 | 15% | \$1,692.56 | \$249.60 \$374.40 | \$0.00 | \$23.19 | \$0.00 \$0.00 | \$73.35 | 14% 14% | \$64.27 | 14.7% 14.7% | \$58.66 \$88.04 | 14.89 |
| 10E | EXIT SCANNING CONTROL PACKAGE STANDARD EXIT SCANNING SOFTWARE | \$2,155.00 | 15% | \$1,828.30 | \$388.80 \$0.00 | \$0.00 \$0.00 | \$36.12 \$0.00 | \$0.00 \$0.00 | \$86.61 \$77.62 | 14% | \$77.73 | 14.7% 14.7% | \$72.23 \$53.79 | 14.8° 14.8° |
| 10F 10G | PROFESSIONAL EXIT SCANNING SOFTWARE | \$2,675.00 \$7.985.00 | 15% | \$6,774.47 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$231.69 | 14% | \$187.65 | 14.7% | \$160.55 | 14.89 |
| 10H 10L | EXIT SCANNING TRANSPORT AND CAMERA MAIL RUN ASSIST-UP TO 4 HOURS | \$4,675.00 \$562.00 | 15% | \$476.80 | \$583.20 \$0.00 | \$482.00 \$0.00 | | \$44.78 \$0.00 | \$16.31 | 14% 14% | \$13.21 | 14.7% 14.7% | \$182.12 \$11.30 | 14.8 |
| 110 111 | RELAY 1000 2 STATION INSERTER W/INSTALL AND TRG RELAY 1000 3 STATION INSERTER W/INSTALL AND TRG | \$4,100.00 \$4.900.00 | | \$3,478.44 \$4,157.16 | \$346.40 \$412.80 | \$0.00 \$0.00 | \$32.18 \$38.35 | \$0.00 \$0.00 | \$140.41 \$167.74 | 14% 14% | \$120.49 \$143.91 | 14.7% 14.7% | \$108.18 \$129.20 | 14.8 14.8 |
| 120 12D | RELAY 2000 W/INSTALL & TRAINING 2D TOWER SCANNING | \$8,000,00 | 15% | \$6,787.20 \$2,969.40 | \$768.00 | \$0.00 \$0.00 | \$71.35 \$91.93 | \$0.00 \$0.00 | \$279.69 \$162.84 | 14% 14% | \$241.52 | 14.7% 14.7% | \$217.94 | 14.8 |
| 125 | RELAY 2500 W/INSTALL & TRAINING | \$8,599.00 | 15% | \$7,309.15 | \$768.00 | \$0.00 | \$71.35 | \$0.00 | \$297.54 | 14% | \$255.97 | 14.7% | \$230.31 | 14.8 |
| 130 140 | RELAY 3000 W/INSTALL & TRAINING RELAY 4000 W/INSTALL & TRAINING | \$12.500.00 \$15,000.00 | 15% | \$10,605.00 \$12,726.00 | \$1,056.00 \$1,440.00 | \$0.00 | \$98.10 \$133.78 | \$0.00 \$0.00 | \$428.09 \$524.42 | 14% | \$367.34 | 14.7% | \$329.82 \$408.63 | 14.8 |
| 135 145 | RELAY 3500 W/INSTALL & TRAINING RELAY 4500 W/INSTALL & TRAINING | \$12,693.00 \$15,193.00 | 15% | \$10,789.05 \$12,914.05 | \$1,056.00 \$1,440.00 | \$0.00 \$0.00 | \$98.10 \$133.78 | \$0.00 \$0.00 | \$434.39 \$530.85 | 14% | \$372.44 \$458.06 | 14.7% | \$334.18 \$413.08 | 14.8 |
| 123 | 2D SCANNER C & DOUBLE FOLD FRONT OF DOCUMENT, HALF AN | \$2,995.00 | 15% | \$2,545.75 | \$374.40 | \$0.00 | \$34.78 | \$0.00 | \$110.25 | 14% | \$96.61 | 14.7% | \$88.15 | 14.8 |
| 190 | OMR SCAN W/INSTALL & TRG RELAY 2500 | \$2,995.00 | 15% | \$1,355.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$46.37 | 14% | \$37.55 | 14.7% | \$32.13 | 14.8 |
| 191 192 | OMR SCAN W/INSTALL & TRG RELAY 3500-4500 2D SCANNER C & DOUBLE FOLD FRONT OF DOCUMENT, HALF AND | \$1,595.00 \$2,495.00 | 15% | \$1,355.75 \$2,120.75 | \$0.00 \$374.40 | \$0.00 \$0.00 | \$0.00 \$34.78 | \$0.00 \$0.00 | \$46.37 \$95.72 | 14% 14% | \$37.55 \$84.83 | 14.7% 14.7% | \$32.13 \$78.08 | 14.8 14.8 |
| 193 IRX | 2D SCANNER HALF AND Z FOLD FRONT OF DOCUMENT, C & DOUB 2D SHEET FDR/INST&TRG/INTEGRITY EXPRESS | \$2,495.00 \$2,495.00 | 15% | \$2,120.75 \$2.120.75 | \$374.40 \$844.00 | \$0.00 \$0.00 | \$34.78 \$78.41 | \$0.00 \$0.00 | \$95.72 \$124.80 | 14% 14% | \$84.83 \$117.55 | 14.7% 14.7% | \$78.08 \$112.99 | 14.8 14.8 |
| 150 | RELAY 5000 W/4 FEEDER TOWER RELAY 5000/6000 FILE BASED PROCESSING WITHOUT PC | \$21,460.00 \$9,000.00 | 15% | | \$1,962.40 \$278.40 | \$0.00 \$360.00 | \$182.31 \$25.86 | \$0.00 \$33.44 | | 14% 14% | \$641.05 \$264.35 | 14.7% 14.7% | \$577.35 \$235.09 | |
| 60 60 | RELAY 6000 INSERTING SYSTEM | \$42,095.00 | 15% | \$35,713.40 | \$2,781.60 | \$0.00 | \$258.41 | \$0.00 | \$1,393.67 | 14% | \$1,183.07 | 14.7% | \$1,053.14 | 14.8 |
| 16P 170 | RELAY 5000/6000 FILE BASED PROCESSING RELAY 7000 INSERTING SYSTEM | \$10,000.00 \$47,355.00 | | | \$663.20 \$3,467.20 | \$360.00 \$0.00 | \$61.61 \$322.10 | \$33.44 \$0.00 | \$364.66 \$1,588.75 | 14% 14% | | 14.7% 14.7% | \$283.80 \$1,209.85 | |
| 80 9P | RELAY 8000 INSERTING SYSTEM RELAY 7000/8000 FILE BASED PROCESSING WITHOUT PC | \$68,825.00 \$14,000.00 | 15% | | \$4,610.40 \$278.40 | \$0.00 \$360.00 | \$428.31 \$25.86 | \$0.00 \$33.44 | | 14% 14% | \$1,938.66 | 14.7% 14.7% | \$1,726.52 \$335.63 | 14.8 |
| IAT | ADDITIONAL SHEET FEEDER BELT STACKER W/ INSTALLATION TO HEIGHT STAND | \$1,395.00 | 15% | \$1,183.52 | \$0.00 \$192.80 | \$0.00 \$0.00 | \$0.00 \$17.91 | \$0.00 \$0.00 | \$40.48 | 14% 14% | \$32.78 | 14.7% 14.7% | \$28.05 \$97.11 | 14.8 |
| BB BD | TANDEM BELT STACKER W/ INSTALLATION TO HEIGHT STAND, II | \$4,117.00 \$5,372.00 | 15% | \$4,557.60 | \$192.80 | \$0.00 | \$17.91 | \$0.00 | \$167.81 | 14% | \$139.68 | 14.7% | \$122.35 | 14.8 |
| ET FS | EXIT TRANSPORT FLAT SEALER | \$1.995.00 \$4,320.00 | 15% | \$3,672.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$125.58 | 14% | \$101.71 | 14.7% 14.7% | \$40.11 \$87.03 | 14.8 |
| HC NK | HIGH CAPACITY SHEET FEEDER OMR SCAN RELAY 2K W/INSTALL & TRG | \$7.359.00 \$1,595.00 | | \$6,255.15 | \$750.40 \$0.00 | \$0.00 \$0.00 | \$69.71 \$0.00 | \$0.00 \$0.00 | \$260.40 | 14% 14% | \$225.55 | 14.7% 14.7% | \$204.02 \$32.07 | 14.8 14.8 |
| IRC | 60 IN. HEIGHT ADJUSTABLE TABLE, NO DOORS, SLIDING SHELF 90 IN. HEIGHT ADJUSTABLE TABLE, NO DOORS, SLIDING SHELF | \$2.500.00 | 15% | \$2,121.00 | \$0.00 | \$0.00 | | \$0.00 | \$72.54 | 14% | \$58.75 | 14.7% | \$50.27 | 14.8 |
| IRD IRG | HEIGHT ADJUSTABLE TABLE; 72IN. W/ SHELF AND LOCKING DOO | \$4,585.00 \$1.850.00 | 15% | \$1,569.54 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$53.68 | 14% 14% | \$43.48 | 14.7% 14.7% | \$92.19 \$37.20 | 14.8 |
| IRH IRI | HEIGHT ADJUSTABLE TABLE; 60IN. W/ SHELF AND LOCKING DOO HEIGHT ADJUSTABLE TABLE; 60IN. W/ SHELF | \$2,215.00 \$1,905.00 | | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$55.27 | 14% 14% | | 14.7% 14.7% | \$44.54 \$38.30 | 14.8 |
| IRM IRS | TIRM - TOWER SCANNING HARDWARE VERTICAL STACKER W/INSTALL & TRG | \$3,177.00 \$1,755.00 | 15% | \$2,700.45 | \$323.20 \$139.20 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$112.38 | 14% 14% | \$97.32 | 14.7% 14.7% | \$88.02 \$45.63 | 14.8 |
| IVP | VERTICAL POWER STACKER | \$1,993.00 | 15% | \$1,694.05 | \$139.20 | \$0.00 | \$12.93 | \$0.00 | \$66.56 | 14% | \$56.63 | 14.7% | \$50.49 | 14.8 |
| /760 /DF1 | STACKER FOR W360 TABBER DOCUMENT FORMATTING OPTION | \$1,830.00 \$1,235.00 | 20% | \$1,463.00 \$1,039.00 | \$176.00 \$0.00 | \$0.00 \$260.00 | \$16.35 \$0.00 | \$0.00 \$24.15 | \$60.93 \$59.68 | 14% 14% | \$52.79 \$52.93 | 14.7% 14.7% | \$47.75 \$48.77 | 14.8 ¹ |
| /PD1 /PF4 | PREFORMATTED DOCUMENT OPTION DOCUMENT PROCESSING PROFESSIONAL SERVICES - LEVEL 2 (1/2 | \$1,235.00 \$972.00 | 16% | \$1,039.00 \$816.48 | \$0.00 \$0.00 | \$260.00 \$0.00 | \$0.00 \$0.00 | \$24.15 \$0.00 | \$59.68 \$27.92 | 14% 14% | \$52.93 \$22.62 | 14.7% 14.7% | \$48.77 \$19.35 | 14.8° |
| PF5 | DOCUMENT PROCESSING PROFESSIONAL SERVICES - LEVEL 2 (1 D PER DIEM FOR ON-SITE VISIT | \$1,944.00 | 16% | \$1,632.96 | \$0.00 \$0.00 | | | \$0.00 \$0.00 | \$55.85 | 14% | \$45.23 | 14.7% 14.7% | \$19.35 \$38.70 \$8.72 | 14.8° 14.8° 14.8° |
| VPPH | I BE DIEM FUR UN-SHE VISH | \$440.00 | 16% | \$368.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$12.59 | 14% | \$10.19 | 14.7% | \$8.72 | 14.89 |

| | | | | | | | Inserters & Ac | ccessories | | | | | | | |
|----------------------|-----------------------------|--|-----------------------|--|----------------------------------|--|---|----------------------------------|---------------------------------|--|--|--|---|---|---|
| Item or Model Number | Volume - Pieces Per Hour | Description | MSRP | Less Percentage (%) Discount Bid | State Contract Purchase Price | Price for 1 Year of Equipment Maintenance on Purchased Equipment | Price for 1 Year of Software Maintenance on Purchased Equipment | Monthly Equipment Maintenance | Monthly Software Maintenance | 36 Month Lease Price per Month Including Maintenance | 36 Month Lease Cost - Interest Rate Charged Fo Lease | 48 Month Lease Price per Month Including Maintenance | 48 Month Lease Cost - Interest Rate Charged For Lease | 60 Month Lease Price Month Lease Price per Month Including Maintenance | 60 Month Lease Cost - Interest Rate Charged For Lease |
| WPR1 | | DOCUMENT PROCESSING PROJECT MANAGEMENT PROJECT - 1 DA | \$1,906.00 | | \$1,602.00 | \$0.00 | | \$0.00 | \$0.00 | | 14% | | 14.7% | \$37.97 | 14.8% |
| 1E20 1E30 | production production | LASER REPORT PRINTER LASER REPORT PRINTER | \$692 | 18.25% 18.25% | \$0 \$566 | \$200 \$200 | n/a n/a | n/a n/a | n/a n/a | | n/: n/: | n/a | n/a n/a | n/a n/a | n/a n/a |
| 1E31 | production | LASER REPORT PRINTER | \$692 | 18.25% | \$566 | \$200 | n/a | n/a | n/a | n/a | n/: | a n/a | n/a | n/a | n/a |
| 921H 921J | production production | UPPER FOLD PLATE LOWER FOLD PLATE | \$774 \$774 | 18.25% 18.25% | \$633 \$633 | | n/a n/a | n/a n/a | n/a n/a | | | | n/a n/a | n/a n/a | |
| 921K | production | LOWER DEFLECTOR | \$774 | 18.25% | \$633 | - | n/a | n/a | n/a | a n/a | n/: | a n/a | n/a | n/a | n/a |
| 921L 921V | production | UPPER DEFLECTOR ADD FOLDING CAPABILITY | \$774 \$9.916 | 18.25% | \$633 \$8.106 | \$692 | n/a n/a | n/a n/a | n/a n/a | | | | n/a n/a | n/a n/a | |
| 921V 922R | | 6 1/4" LOWER BUCKLE CHUTE | \$5,355 | | \$4,378 | \$692 \$419 | n/a n/a | n/a n/a | n/a n/a | | | | n/a n/a | n/a n/a | |
| DITP | production | OPTIFLOW 120V ADJUSTABLE | \$3,484 | 18.25% | \$2,848 | - | n/a | n/a | n/a | a n/a | n/: | a n/a | n/a | n/a | n/a |
| F7ZE FF3L | | TABLE EXTENSION STD INSTALL PLC FM PER WK | \$5.806 | | \$475 \$4.746 | - | n/a n/a | n/a n/a | n/a n/a | | | | n/a n/a | n/a n/a | |
| FL2C | production | SUREFEED FEEDERS-SE 900EX | \$4,968 | 18.25% | \$4,061 | \$400 | n/a | n/a | n/a | a n/a | n/: | a n/a | n/a | n/a | n/a |
| FL2D FL2E | production | SUREFEED FEEDERS-ECO900EX BELT TURNOVER | \$6,323 \$8.065 | 18.25% 18.25% | \$5,169 \$6,593 | \$490 \$650 | n/a n/a | n/a n/a | n/a n/a | | | | n/a n/a | n/a | |
| FL2F | | BUMP TURN | \$4,516 | | \$3,692 | \$364 | | n/a n/a | n/a | | | | n/a n/a | n/a n/a | |
| FL56 | production | FPS Top Edge Marker | \$5,677 | 18.25% | \$4,641 | - | n/a | n/a | n/a | | | | n/a | n/a | n/a |
| FL57 FL58 | production production | BOTTOM EDGE MARKER 6X9 BOTTOM EDGE MARKER 10X13 | \$11,381 \$11.381 | 18.25% 18.25% | \$9,304 \$9,304 | \$794 \$794 | n/a n/a | n/a n/a | n/a n/a | | | | n/a n/a | n/a n/a | |
| FL7E | production | 9' FLAT COLLECT CONVEYOR | \$6,581 | 18.25% | \$5,380 | \$253 | | n/a | n/a | | n/a | a n/a | n/a | n/a | n/a |
| FLFA | production | REPORT PRINTER | \$903 | 18.25% | \$738 | \$200 | n/a | n/a | n/a | | | | n/a | n/a | |
| FLFB FLFC | | 10X13 SERVO FEEDER 6X9 SERVO FEEDER | \$10.794 \$10.794 | 18.25% 18.25% | \$8.824 \$8.824 | \$870 \$870 | | n/a n/a | n/a n/a | | | | n/a n/a | n/a n/a | |
| FLFD | production | SUREFEED FEEDERS | \$5.419 | 18.25% | \$4.430 | \$437 | | n/a | n/a | n/a | n/: | a n/a | n/a | n/a | n/a |
| FLFE FLFH | | SUREFEED FEEDERS SUREFEED FEEDERS | \$5,935 \$3.516 | 18.25% 18.25% | \$4,852 \$2.874 | \$460 \$272 | n/a n/a | n/a n/a | n/a n/a | | | | n/a n/a | n/a n/a | |
| FLFM | production | 2 UP CUTTER | \$41,935 | 18.25% | \$34,282 | \$3,380 | n/a n/a | n/a | n/a | | | | n/a n/a | n/a | n/a |
| FLFN FLFP | | 20" INLINE FOLDER FOLD PLATES | \$26.445 | | \$21.619 | \$2.050 | n/a | n/a n/a | n/a | | | | n/a | n/a | |
| FLFP FLN0 | production production | FOLD PLATES FLOWMASTER BLANK FEEDER | \$2,065 \$1.387 | 18.25% 18.25% | \$1,688 \$1.134 | \$160 \$108 | n/a n/a | n/a n/a | n/a n/a | | n/s | | n/a n/a | n/a n/a | |
| FLU0 | production | FRICTION FEED 6X9 FM RS | \$7,839 | 18.25% | \$6,408 | \$608 | n/a | n/a | n/a | n/a | n/s | a n/a | n/a | n/a | n/a |
| FLUB FLV0 | | 6X9 THIN MATERIAL KIT FEE FRICTION FEED 10X13 FN RS | \$7.839 \$7,839 | | \$6.408 \$6,408 | \$608 \$608 | n/a n/a | n/a n/a | n/a n/a | | | a n/a | n/a n/a | n/a n/a | |
| FLV1 | production | ROTARY FEEDER FM RS | \$20,000 | 18.25% | \$16,350 | \$1,547 | n/a | n/a | n/a | a n/a | n/ | a n/a | n/a | n/a | n/a |
| FLVB | production | 10X13 THIN MATERIAL KIT F | \$7,839 | | \$6,408 | \$608 | n/a | n/a | n/a | | n/ | a n/a | n/a | n/a | n/a |
| FYA0 FYA1 | | BATCH DOUBLE DETECT W ECO SEP | \$1,871 \$774 | 18.25% 18.25% | \$1,530 \$633 | \$115 \$100 | | n/a n/a | n/a n/a | | | | n/a n/a | n/a n/a | |
| FYA2 | production | FDR SM PROD W SNGLE SEP | \$4,065 | 18.25% | \$3,323 | \$290 | n/a | n/a | n/a | n/a | n/: | a n/a | n/a | n/a | n/a |
| FYA3 | | MULTI PURPOSE OPTION MULTI PURPOSE W/VAC OPT | \$645 \$1,032 | | \$527 \$844 | - | n/a | n/a n/a | n/a | | | | n/a n/a | n/a | |
| FYA4 FYA7 | production | FEEDMAX 9 FT CONVEYOR | \$1,032 | 18.25% | \$985 | \$120 | n/a n/a | n/a | n/a n/a | | | | n/a | n/a n/a | |
| FYA8 | | FDR PIECE COUNT | \$839 | | \$686 | - | n/a | n/a | n/a | | | | n/a | n/a | |
| FYA9 FYAA | | RETRO REFLECTIVE TRIGGER MICROSWITCH TRIGGER | \$129 \$129 | | \$105 \$105 | | n/a n/a | n/a n/a | n/a n/a | | | | n/a n/a | n/a n/a | |
| FYAB | production | DOUBLE DETECT | \$710 | 18.25% | \$580 | \$100 | n/a | n/a | n/a | a n/a | n/ | a n/a | n/a | n/a | n/a |
| FYAC FYAD | production | MP/II MP/VAC | \$386 \$844 | 18.25% | \$316 \$690 | - | n/a n/a | n/a n/a | n/a n/a | a n/a | n/: | a n/a | n/a n/a | n/a n/a | |
| FYAE | | MP/II | \$689 | 18.25% | \$563 | - | n/a n/a | n/a n/a | n/a n/a | | | | n/a n/a | n/a n/a | |
| FYAF | production | 24VAC | \$323 | 18.25% | \$264 | - | n/a | n/a | n/a | a n/a | n/ | a n/a | n/a | n/a | n/a |
| FYAG FYAH | | 24VDC 915/1015 24VDC S/S | \$323 \$406 | | \$264 \$332 | - | n/a n/a | n/a n/a | n/a n/a | | | | n/a n/a | n/a n/a | |
| FYAI | | R 45 | \$323 | 18.25% | \$264 | | n/a | n/a n/a | n/a | | | | n/a | n/a | n/a |
| FYAK | | BK 660 | \$323 | 18.25% | \$264 | | n/a | n/a | n/a | | | a n/a | n/a | n/a | |
| FYAL FYAN | | BK 71B/765 GEAR DOWN | \$323 \$323 | | \$264 \$264 | | n/a n/a | n/a n/a | n/a n/a | | | | n/a n/a | n/a n/a | |
| FYAR | production | MP/VAC | \$1,032 | 18.25% | \$844 | | n/a | n/a | n/a | | | | n/a | n/a | n/a |
| FYAS FYB1 | | VIDEOIET INTERFACE BATCH OPTION | \$323 \$1,871 | 18.25% 18.25% | \$264 \$1,530 | \$145 | n/a n/a | n/a n/a | n/a n/a | | n/s | | n/a n/a | n/a n/a | n/a n/a |
| FYB3 | production | 9 FT CONVEYOR | \$7.613 | 18.25% | \$6.224 | \$489 | n/a | n/a | n/a | | | a n/a | n/a | n/a | n/a |
| FYB4 FYB6 | | 12 FT CONVEYOR 9FT SORT CONVEYOR 220V | \$6,702 \$7.935 | 18.25% 18.25% | \$5,479 \$6.487 | \$519 \$610 | | n/a n/a | n/a n/a | | | | n/a n/a | n/a n/a | |
| | | ENCODER mount (SECAP) | \$138 | 18.25% | \$113 | 2010 | n/a | n/a | n/a | | | a n/a | n/a | n/a | |
| FYC0 FYC1 | | ENCODER MOUNT FOR MCS | \$323 | | \$264 | - | n/a | n/a | n/a | n/a | n/ | a n/a | n/a | n/a | |
| FYC2 FYC3 | | ENCODER MOUNT FOR DOMINO SPEED FOLLOW OPTION | \$288 \$2.090 | 18.25% 18.25% | \$235 \$1.709 | \$162 | n/a n/a | n/a n/a | n/a n/a | | n/s | a n/a a n/a | n/a n/a | n/a n/a | n/a n/a |
| FYC4 | production | DUAL MOTOR | \$2,097 | 18.25% | \$1,714 | \$103 | | n/a | n/a | | | | n/a | n/a | n/a |
| FYC5 | | CANTILEVERED FEEDER STAND MONITOR STAND (STD) | \$645 \$258 | | \$527 \$211 | | n/a | n/a n/a | n/a | | | | n/a | n/a | |
| FYC6 FYC7 | | MONITOR STAND (SECAP) | \$258 \$654 | | \$535 | | n/a n/a | n/a n/a | n/a n/a | | | | n/a n/a | n/a n/a | |
| FYC8 | | 20IN INFD CANTILVR 3 BELT | \$3,355 | | \$2,743 | \$250 | n/a | n/a | n/a | | | | n/a | n/a | |
| FYC9 FYCA | | 20IN INFD CANTILVR 5 BELT FIT FDR STAND NO DOORS | \$3,871 \$1,613 | | \$3,165 \$1,319 | \$300 \$114 | | n/a n/a | n/a n/a | | | | n/a n/a | n/a n/a | |
| FYCB | production | FIT FDR STAND DOORS | \$2,174 | 18.25% | \$1,777 | \$148 | n/a | n/a | n/a | n/a | n/ | a n/a | n/a | n/a | n/a |
| FYCE FYCF | production | ADPHOS DRYER 301201 3KW ADPHOS DRYER 301203 6KW | \$5,406 \$8,761 | | \$4,419 \$7,162 | \$419 \$679 | | n/a n/a | n/a n/a | a n/a | n/ | a n/a | n/a n/a | n/a n/a | |
| FYCG | production | ADPHOS DRYER 301204 9KW | \$12,632 | 18.25% | \$10,327 | \$979 | n/a | n/a | n/a | n/a | n/a | a n/a | n/a | n/a | n/a |
| FYCS | production | PROGRAMMABLE ENCODER | \$1,334 | 18.25% | \$1,091 | \$103 | n/a | n/a | n/a | n/a | n/: | a n/a | n/a | n/a | n/a |
| FYCU FYCV | | 14.5" WIDE BELT FIT 56 14.5 INCH WIDE BELT FIT 7 | \$3,019 \$2,865 | | \$2,468 \$2,342 | | n/a n/a | n/a n/a | n/a n/a | | | | n/a n/a | n/a n/a | |
| FYCX | production | 9000W DRYER MOUNT | \$645 | 18.25% | \$527 | - | n/a | n/a | n/a | a n/a | n/s | a n/a | n/a | n/a | n/a |
| FYCY | production | PROGRAMMABLE ENCODER | \$645 | 18.25% | \$527 | - | n/a | n/a | n/a | a n/a | n/ | a n/a | n/a | n/a | n/a |
| FYCZ FYDB | | 300 PPI (MSC) VIDEO-JET FRAMING &CABLES | \$258 \$387 | | \$211 \$316 | | n/a n/a | n/a n/a | n/a n/a | | | | n/a n/a | n/a n/a | |
| FYF2 | production | APAS-72 Single Card Fdr incl Feedmax S and output stacker | \$68.387 | 18.25% | \$55.906 | \$5.171 | n/a | n/a | n/a | | | | n/a | n/a | |
| FYF3 | production | APAS-112 Dual Card Fdr incl Feedmax S and output stacker not 2nd fdr | \$108,732 | 18.25% | \$88,888 | \$6,154 | n/a | n/a | n/a | a n/a | n/a | a n/a | n/a | n/a | n/a |
| FYF4 | | 2ND CARD FEEDER | \$25,806 | | \$21,096 | \$2,000 | n/a | n/a | n/a | a n/a | n/a | a n/a | n/a | n/a | n/a |
| FYF5 | production | APAS-112 (Single Card Feeder) | \$89,677 | 18.25% | \$73,311 | \$695 | n/a | n/a | n/a | n/a | n/s | a n/a | n/a | n/a | n/a |
| FYK0 FYK1 | | FLOWMASTER RS FLEX (10X13) 3 ENCL. SALES PCN FLOWMASTER RS FLEX (10X13) 6 ENCL. SALES PCN | \$98,065 \$104.194 | | \$80,168 \$85,179 | \$12,265 \$12,777 | n/a n/a | n/a n/a | n/a n/a | | | | n/a n/a | n/a n/a | |
| FYK2 | production | FLOWMASTER RS FLEX (10X13) 9 ENCL. SALES PCN | \$112,806 | 18.25% | \$92,219 | \$13,304 | n/a | n/a | n/a | a n/a | n/: | a n/a | n/a | n/a | n/a |
| FYK3 FYKA | | FLOWMASTER RS FLEX (10X13) 12 ENCL. SALES PCN | \$128,000 | 18.25% | \$104,640 | \$14,529 | n/a | n/a | n/a | | | | n/a | n/a | |
| FYKB | | W/ROTARY FDR & COMPRESSOR FLOWSORT CONVEYOR | \$3,871 \$7,097 | 18.25% | \$3,165 \$5,802 | \$300 \$550 | n/a n/a | n/a n/a | n/a n/a | | n/s | a n/a a n/a | n/a n/a | n/a n/a | n/a |
| FYKF | production | ASSY 10X13 TURNOVER IF | \$15,419 | 18.25% | \$12,605 | \$1,195 | n/a | n/a | n/a | a n/a | n/: | a n/a | n/a | n/a | n/a |
| FYM6 FYR9 | | OEM 2 CONTROLLER REBUILD FIT DVRT STAND ALONE 220V | \$1,955 \$7,742 | 18.25% 18.25% | \$1,598 \$6,329 | \$152 \$600 | n/a n/a | n/a | n/a | | | | n/a | n/a | |
| FYS0 | | EXTRA STA FDR 110V | \$5,548 | 18.25% | \$6,329 \$4,535 | \$600 \$385 | | n/a n/a | n/a n/a | | | | n/a n/a | n/a n/a | n/a |
| FYS1 | production | EXTRA STA FDR 220V | \$5,935 | 18.25% | \$4,852 | \$410 | n/a | n/a | n/a | a n/a | n/: | a n/a | n/a | n/a | n/a |
| FYS2 FYS3 | | 900EI REPLACEMNT FDR 110V 900EI REPLACEMNT FDR 220V | \$4.323 \$4,452 | | \$3,534 \$3,640 | \$309 \$319 | n/a n/a | n/a n/a | n/a n/a | | n/s | | n/a n/a | n/a n/a | |
| | production | I | , 9T,T34 | 10.23% | | | | | | | | | | | |

| | | | | | | | Inserters & A | ressories | | | | | | | |
|----------------------|-----------------------------|--|----------------------|--|----------------------------------|--|---|----------------------------------|---------------------------------|--|---|--|---|---|---|
| Item or Model Number | Volume - Pieces Per Hour | Description | MSRP | Less Percentage (%) Discount Bid | State Contract Purchase Price | Price for 1 Year of Equipment Maintenance on Purchased Equipment | Price for 1 Year of Software Maintenance on Purchased Equipment | Monthly Equipment Maintenance | Monthly Software Maintenance | 36 Month Lease Price per Month Including Maintenance | 36 Month Lease Cost - Interest Rate Charged For Lease | 48 Month Lease Price per Month Including Maintenance | 48 Month Lease Cost - Interest Rate Charged For Lease | 60 Month Lease Price Month Lease Price per Month Including Maintenance | 60 Month Lease Cost - Interest Rate Charged For Lease |
| FYS4 | production | 1200EI REPLACMNT FDR 110V | \$5,935 | 18.25% | | \$420 | | n/a | | | | | | | a n/a |
| FYS5 FYS6 | production production | 1200EI REPLACMNT FDR 220V 1500 CONT FDR 15 IN 110V | \$5.935 \$6,323 | 18.25% 18.25% | | \$445 \$437 | | n/a n/a | | | | | n/a n/a | | |
| FYS7 | production | 1500 CONT FDR 15 IN 220V | \$6,323 | 18.25% | \$5,169 | \$420 | n/a | n/a | n/: | a n/ | n/a | n/a | n/a | n/a | a n/a |
| FYS8 FYS9 | production production | 1200 CONT FDR 12 IN 110V 1200 CONT FDR 12 IN 220V | \$4,697 \$4,697 | 18.25% 18.25% | | \$420 \$420 | | n/a n/a | | | | | n/a n/a | | |
| FYSA | production | FORCEFLEX FDR 14 IN 110V | \$11,484 | 18.25% | \$9,388 | \$627 | n/a | n/a | | a n/s | n/: | | n/a | n/a | |
| FYSB | production | FORCEFLEX FDR 14 IN 220V | \$11,484 | 18.25% | \$9,388 | \$650 | n/a | n/a | n/: | a n/ | n/: | n/a | n/a | n/a | a n/a |
| FYSC FYSD | production production | FORCEFLEX FDR 20 IN 110V FORCEFLEX FDR 20 IN 220V | \$14,194 \$14,194 | 18.25% 18.25% | | \$732 \$665 | n/a n/a | n/a n/a | | | | | | | |
| FYSE | production | FEEDMAX HI CAP FDR 110V | \$15,355 | 18.25% | \$12,553 | \$1,062 | n/a | n/a | n/s | a n/ | n/ | n/a | n/a | n/a | a n/a |
| FYSF | production | FEEDMAX HI CAP FDR 220V | \$15,355 | 18.25% | \$12,553 | \$1,056 | n/a | n/a | n/a | a n/ | a n/: | a n/a | n/a | n/a | a n/a |
| FYSG FYSI | production production | 6' FEEDMAX S PKG FDR 6 IN 110V | \$20,129 \$7,325 | 18.25% 18.25% | | \$1,269 \$655 | n/a n/a | n/a n/a | | | | | | | |
| FYSK | production | PKG FDR 6 IN 220V | \$7,325 | 18.25% | \$5,988 | \$655 | n/a | n/a | n/a | a n/ | n/a | n/a | n/a | n/a | a n/a |
| FYSL FYSM | production production | PKG FDR 12 IN 110V PKG FDR 12 IN 220V | \$8,387 \$8,387 | 18.25% | | \$750 \$750 | | n/a n/a | | | | | n/a n/a | | |
| FYSN | production | PKG FDR 12 IN 220V PKG FDR 18 IN 110V | \$10,177 | 18.25% | \$8,320 | \$910 | n/a | n/a | | | | | n/a | | a n/a |
| FYSP | production | PKG FDR 18 IN 220V | \$10,177 | 18.25% | \$8,320 | \$910 | n/a | n/a | | | | | n/a | n/a | n/a |
| FYT0 FYT1 | production production | FFX SERVO FDR 14 IN 110V FFX SERVO FDR 14 IN 220V | \$25,794 \$25,794 | 18.25% | | \$1,999 \$1,999 | n/a n/a | n/a n/a | | | | | | n/a n/a | |
| FYT2 | production | FDR SM PROD-SNGL SEP 220V | \$4,335 | 18.25% | \$3,544 | \$315 | n/a | n/a | | | | | n/a | n/a | a n/a |
| FYT3 | production | FFX SERVO FDR 20 IN 220V | \$7.325 | 18.25% | \$5.988 | \$655 | n/a | n/a | | | | | n/a | n/a | |
| FYT4 FYT5 | | PKG SERVO FDR 6 IN 110V PKG SERVO FDR 6 IN 220V | \$21,355 \$21,355 | 18.25% | | \$1,655 \$1,655 | | n/a n/a | | | | | | | |
| FYT6 | production | PKG SERVO FDR 12 IN 110V | \$22,581 | 18.25% | \$18,460 | \$1,750 | n/a | n/a | n/: | a n/ | n/a | n/a | n/a | n/a | a n/a |
| FYT7 | production | PKG SERVO FDR 12 IN 220V | \$22.581 | 18.25% | \$18.460 | \$1.750 | n/a | n/a | n/s | a n/ | n/a | | n/a | | a n/a |
| FYY0 FYY2 | production production | BUMP TURN 110V STAND ALONE BELT TO 110V | \$4,516 \$10.903 | 18.25% 18.25% | | \$350 \$851 | | n/a n/a | | | | | | | |
| FYY4 | production | FBI NEW STYLE | \$13,166 | 18.25% | \$10,763 | \$1,020 | n/a | n/a | n/s | a n/ | n/ | n/a | n/a | | a n/a |
| FYY5 | production | 6 FT SORT CONVEYOR 110V | \$8.903 | 18.25% | \$7.278 | \$578 | n/a | n/a | n/s | a n/ | n/a | n/a | n/a | n/a | a n/a |
| FYY6 FYY7 | production production | 6 FT SORT CONVEYOR 220V 6 FT CONVEYOR SPD UP 110V | \$8,903 \$8.710 | 18.25% 18.25% | | \$578 \$542 | | n/a n/a | | | | | n/a n/a | | |
| FYY8 | production | 6 FT CONVEYOR SPD UP 220V | \$8,516 | 18.25% | \$6,962 | \$472 | n/a | n/a | n/a | a n/s | n/a | a n/a | n/a | n/a | a n/a |
| FYYW | production | 9 FT CONVEYOR SPD UP 220V | \$10,194 | 18.25% | | | | n/a | | | | | | | |
| FYYX IA08 | production production | 12 FT CONVEYOR SPDUP 220V MSE, PPS 2"+2", EFS 44" | \$6,702 \$97,419 | 18.25% 18.25% | | \$519 \$6,560 | | n/a n/a | | | | | | | |
| IA0C | production | MSE, PPS 2"+2", VTT 19" | \$90,323 | 18.25% | \$73,839 | \$5,900 | n/a | n/a | n/s | a n/s | n/a | n/a | n/a | n/a | n/a |
| IAOD IAOE | production | LayoutDesigner Basic Seat LayoutDesigner Adv Seat | \$3,097 | 18.25% | | \$500 | | n/a n/a | | | | | n/a n/a | | |
| IA0F | production | PPS Startup Kit, 2" print | \$11,097 \$645 | | | \$1,000 | n/a n/a | n/a n/a | | | | | | | |
| IA0G | production | PPM iData Task Advanced | \$10,323 | 18.25% | \$8,439 | \$1,000 | n/a | n/a | n/a | a n/s | n/s | n/a | n/a | n/a | a n/a |
| IAOH IIS7 | | SMA for Print+ software Rival/MSE.PPS 2" w/ Y315B PACKAGE - SALES PCN | \$83.871 | 18.25% | \$68.565 | \$2,500 \$5.300 | | n/a n/a | | | | | | | |
| IJS8 | production | Rival/MSE,PPS 4" w/ Y315B PACKAGE - SALES PCN Rival/MSE,PPS 4" w/ Y315B PACKAGE - SALES PCN | \$96,774 | 18.25% | | | n/a n/a | n/a | | | | | | | |
| MD26 | production | SUREFEED SPEED SORT 9' | \$9,161 | 18.25% | \$7,489 | \$672 | n/a | n/a | n/s | a n/ | n/a | n/a | n/a | n/a | a n/a |
| MD30 PGMZ | production production | VACUUM BASE W/READER Laser Report Printer, Rival | \$19,355 \$385 | 18.25% | | \$1,560 \$200 | | n/a n/a | | | | | n/a n/a | n/a n/a | |
| PL2S | production | PULSE 2D SCANNER | \$5,345 | 18.25% | | \$300 | n/a | n/a | | | | | n/a | | |
| PLAC | production | PULSE ACCUMULATOR | \$5,836 | 18.25% | \$4,771 | \$328 | n/a | n/a | n/s | a n/ | | | n/a | n/a | a n/a |
| PLBE PLBF | | Back End Camera Mounting Kit PULSE BOOKLET FEEDER | \$587 \$5,444 | 18.25% | | \$306 | n/a n/a | n/a n/a | | | | | | | |
| PLBL | production | PULSE BELT INLINE STACKER | \$357 | 18.25% | \$292 | \$20 | | n/a | | | | | | | a n/a |
| PLBP | production | EXIT TRANSPORT. PULSE MID-TIER | \$2.637 | 18.25% | \$2.156 | | | n/a | | | | | | | a n/a |
| PLBS PLDC | | PULSE BELT STACKER Pulse DC SW | \$5,444 \$2,126 | 18.25% | | \$306 \$168 | | n/a n/a | | | | | | | |
| PLFD | production | PULSE FEEDER | \$23,700 | 18.25% | \$19,375 | \$1,330 | n/a | n/a | n/: | | | n/a | | | a n/a |
| PLFL | production | PULSE FOLDER | \$26.293 | 18.25% | | \$1.476 | n/a | n/a | | | | | n/a | | |
| PLHC PLMD | production production | PULSE HIGH CAPACITY FDR PULSE INSERTER MODULE | \$1,212 \$47,200 | 18.25% | | \$68 \$2,650 | | n/a n/a | | | | n/a n/a | | | |
| PLPC | production | INTERFACE BOX FOR PB SHEETFEEDER | \$2,461 | 18.25% | \$2,012 | \$138 | n/a | n/a | n/: | a n/ | n/a | n/a | n/a | n/a | a n/a |
| PLPE PLPW | production | PEDAL KIT- MANUAL FEED Pedal Kit | \$589 \$587 | 18.25% | 6 \$482 6 \$480 | \$33 | n/a n/a | n/a n/a | | | | | n/a n/a | n/a n/a | |
| PLPW | production | PULSE OMR SCANNER | \$7,696 | 18.25% | | \$432 | | n/a n/a | | | | | n/a n/a | | |
| PLSW | production | DC INTERFACE PLOCKMATIC | \$2,174 | 18.25% | \$1,777 | \$167 | n/a | n/a | | | | | n/a | | a n/a |
| PLTA PLTB | production production | SHORT DECK, MID-TIER 60HZ SHORT DECK, MID-TIER 50HZ | \$45,187 \$45,187 | 18.25% | | \$2,537 \$2,537 | n/a n/a | n/a n/a | | | n/s | | n/a n/a | n/a | |
| PLTR | production | PULSE TRAINING/INSALLATION | \$2,664 | 18.25% | \$2,178 | \$0 | n/a | n/a | n/: | a n/ | n/: | n/a | n/a | | a n/a |
| R254C R257 | production | CHECK SIGNING KIT FOR R254 LOW CAP & SMART DEFLECT | \$11,645 \$8.123 | 18.25% | | \$1,581 \$567 | | n/a | | a n/ | | | | | a n/a |
| R257 R268 | | Barcode Scan-(1st Chnl) | \$8,123 | 18.25% | \$6,641 \$3,481 | | | n/a n/a | | a n/s | | | | | |
| R278 | production | OMR Scan- R451/3 (1st Chnl) | \$2,761 | 18.25% | \$2,257 | \$643 | n/a | n/a | n/: | a n/ | n/a | n/a | n/a | n/a | a n/a |
| R279 R503 | production | OMR Scan- R451/3 (Add'l Chnl) DC TO METER LINK KIT | \$3,458 \$1.484 | 18.25% | \$2,827 | \$618 \$173 | | n/a | n/: | a n/a | n/: | | n/a n/a | | a n/a |
| R751 | | DM INFINITY DM16K | \$23,846 | | | | | n/a n/a | | a n/. | | | | | n/a |
| R752 | production | DM INFINITY DM16K | \$23,846 | 18.25% | \$19,494 | \$1,606 | n/a | n/a | n/: | a n/. | n/a | n/a | n/a | n/a | a n/a |
| R753 R754 | production production | DM INFINITY DM16KR NON PB DM INFINITY DM16KR PB SYS | \$23,865 \$23,865 | 18.25% 18.25% | | \$1,606 \$1,606 | n/a n/a | n/a n/a | | a n/- a n/- | | | n/a n/a | | n/a n/a |
| R756 | production | DM INFINITY DM16KR NON PB | \$23,865 | 18.25% | \$19,510 | \$1,606 | | n/a | | a n/. | n/: | n/a | n/a | | a n/a |
| R763 | production | DM INFINITY 22K SYSTEM | \$32,252 | 18.25% | \$26,366 | \$1,606 | n/a | n/a | n/: | a n/ | n/a | a n/a | n/a | n/a | n/a |
| R764 R765 | production production | DM INFINITY DM16KR SYSTEM RESETTABLE INTERFACE CONTROLLER (RIC) - KIT | \$23,865 \$11.290 | 18.25% | \$19,510 \$9,230 | \$1,606 | n/a n/a | n/a | | | | | | | |
| R766 | | DM INFINITY DM16KR NON PB | \$23.865 | 18.25% | s \$19.510 | \$1.606 | | n/a | | | | | | | a n/a |
| R767 R76L | production | DM INFINITY 26KR SYSTEM | \$40,639 | 18.25% | | \$2,835 | n/a | n/a | | | | | | | n/a |
| R76L R76P | production production | DM INFINITY LOOK-AHEAD PHOTOCELL KIT RESETTABLE INTERFACE CONTROLLER (RIC) - KIT | \$968 \$2,710 | 18.25% 18.25% | | | n/a n/a | n/a n/a | | a n/ | | | | | n/a |
| R76X | production | 3RD PARTY RETROFIT KIT | \$671 | 18.25% | \$549 | | n/a n/a | n/a | | a n/. | | | | | n/a |
| R770 | production | DM INFINITY INSTALLATION | \$671 | 18.25% | | | n/a | n/a | | | | | | | a n/a |
| R771 R772 | production production | DM INFINITY ACCTG KIT 1 DM INFINITY ACCTG KIT 2 | \$632 \$710 | 18.25% 18.25% | \$517 \$580 | | n/a n/a | n/a n/a | n/s | a n/. a n/. | n/s n/s | | | | n/a |
| R773 | production | DM INFINITY ACCTG KIT 3 | \$774 | 18.25% | \$633 | | n/a n/a | n/a | | | | | | | a n/s |
| R774 R77F | production | DM INFINITY ACCTG DM1000 | \$632 | 18.25% | \$517 | \$1,606 | n/a | n/a | | | | | n/a | | a n/s |
| R77F R77G | production production | DM INFINITY STATION 16K DM INFINITY STATION 22K | \$35,751 \$43,725 | 18.25% 18.25% | | | n/a n/a | n/a n/a | | | | | n/a n/a | n/a n/a | a n/: a n/: |
| R77H | production | METER BYPASS KIT | \$1,548 | 18.25% | \$1,265 | \$2,047 | n/a n/a | n/a | n/: | | | n/a | n/a | | a n/s |
| R77W | production | 3RD PARTY UPGRADE KIT | \$1,677 | 18.25% | \$1,371 | *** | n/a | n/a | n/: | a n/ | n/: | | | | a n/a |
| R77Y R77Z | production | DM INFINITY ROLLUP MOD INFINITY STANDALONE TABLE | \$127,484 \$671 | 18.25% | | \$12,335 | n/a n/a | n/a | | | | | n/a | | n/a |
| R7AZ | production | WEIGH ON FLY MTR SEL SW | \$23,511 | 18.25% | \$19,220 | \$2,733 | n/a | n/a | n/s | a n/ | n/a | n/a | n/a | n/a | a n/a |
| RD04 RD12 | production | DC PRINTER INTEGRATION SW SMARTSCAN INPUT BARCODE S | \$27,355 \$15,484 | 18.25% 18.25% | \$22,363 \$12,658 | \$3,180 \$1,800 | | n/a | | a n/ | n/: | | | | a n/a |
| RD12 RD17 | | DFW DOC LIFECYCLE TRK-BAS | \$15,484 \$28,387 | | | | | n/a n/a | | | | | | | |
| | | | | | | | | | | | | | | | |

| | | | | | | | Inserters & A | ccessories | | | | | | | |
|----------------------|-----------------------------|---|-----------------------|--|----------------------------------|--|---|----------------------------------|---------------------------------|--|--|--|---|---|---|
| Item or Model Number | Volume - Pieces Per Hour | Description | MSRP | Less Percentage (%) Discount Bid | State Contract Purchase Price | Price for 1 Year of Equipment Maintenance on Purchased Equipment | Price for 1 Year of Software Maintenance on Purchased Equipment | Monthly Equipment Maintenance | Monthly Software Maintenance | 36 Month Lease Price per Month Including Maintenance | 36 Month Lease Cost - Interest Rate Charged Fo Lease | 48 Month Lease Price per Month Including Maintenance | 48 Month Lease Cost - Interest Rate Charged For Lease | 60 Month Lease Price Month Lease Price per Month Including Maintenance | 60 Month Lease Cost - Interest Rate Charged For Lease |
| RD18 | production | THERMAL TRANSFER LABEL PRINTER KIT | \$1,372 | 18.25% | | \$63 | | n/a | | | | | | | n/a |
| RD23 RD2D | production production | COLLATION LOG FIXD FORMAT VIDEK INPUT AREA SCANNING - replaces RD2A | \$10.671 \$15,161 | 18.25% 18.25% | | \$1.241 \$2,322 | n/a n/a | n/a n/a | | | | | n/a n/a | n/: n/: | n/a n/a |
| RD2E | production | CAMERA SCAN CHASSIS VICEK | \$14,581 | 18.25% | \$11,920 | \$2,322 | n/a | n/a | n/: | a n/ | a n/ | 'a n/a | n/a | n/: | n/a |
| RD2F RD34 | production production | CAMERA SCAN OUTPUT VIDEK - replaces RD2C DC COMPUTER (WIN 7) | \$16,194 \$7,742 | 18.25% 18.25% | | \$2,322 \$600 | n/a n/a | n/a n/a | | | | | n/a n/a | n/: n/: | n/a n/a |
| RD35 | production | DC-RTP COMPUTER (WIN 7) | \$9,032 | 18.25% | \$7,384 | \$700 | n/a | n/a | n/s | a n/ | a n/ | 'a n/a | n/a | n/i | n/a |
| RD36 RD3G | production production | DC-RTP COMPUTER WITH DIFFBUS (WIN 7) DC MISSION CRITICAL SERVR | \$9,677 \$82.581 | 18.25% | | \$750 \$15,000 | n/a n/a | n/a n/a | | | a n/ | 'a n/a 'a n/a | | n/s | n/a |
| RD3[| production | DC COMPUTER MSE/FPS W-API | \$9,032 | 18.25% | \$7,384 | \$630 | n/a | n/a | | | | | | | n/ |
| RD3M RD3N | production production | DC STANDARD SERVER DC MID-RANGE SERVER | \$18,168 \$33.090 | 18.25% | \$14,852 \$27,051 | \$1,400 \$4,000 | n/a n/a | n/a n/a | | a n/s | a n/ a n/ | | n/a | n/s | |
| RD4Z | production | SERVER SW 1-4 INSERTERS | \$19,355 | 18.25% | | \$3,000 | | n/a | | | a n/ | a n/a | | | n/: |
| RD5A RD5B | production production | MBS KITSINGLE LINE STD BC MBS KIT RASTER NARROW BC | \$6,387 \$6,387 | 18.25% 18.25% | | \$380 \$380 | n/a n/a | n/a n/a | | | | | n/i | n/s | n/: n/: |
| RD5C | production | MBS H'TOP SCAN SINGLE LIN | \$6,387 | 18.25% | \$5,221 | \$380 | n/a | n/a | n/a | a n/ | a n/ | /a n/a | n/a | n/a | n/a |
| RD5D RD5N | production production | MBS H'TOP RASTER SCANNER MBS CTOP SCAN SINGLE LINE | \$6,387 \$12,774 | 18.25% | | \$380 \$890 | n/a n/a | n/a n/a | | | | | n/a n/a | n/: n/: | n/i |
| RD5P | production | MBS CTOP RASTER SCAN SNGL | \$12,774 | 18.25% | \$10,443 | \$890 | n/a | n/a | n/ | a n/ | a n/ | 'a n/a | n/a | n/ | n/ |
| RD5R RD5S | production production | MBS C'BTM RASTER SCAN SNG MBS C'BTM SCAN SINGLE 2 B | \$12,774 \$12,774 | 18.25% | | \$890 \$890 | | n/a n/a | | | | | | n/s | |
| RD5T | production | MBS SERIES OP SEALER SCAN | \$6,284 | 18.25% | \$5,137 | \$564 | n/a | n/a | n/a | a n/ | a n/ | 'a n/a | n/a | n/a | n/a |
| RD5U RD5X | production production | MBS SERIES OUTPUT SEALER MBS APS OP SEALER SCAN SI | \$6.284 \$6.387 | 18.25% | | \$564 \$445 | | n/a n/a | | | | | n/a | n/s | n/: n/: |
| RD5Y | production | MBS APS SEALER RASTER SCA | \$6.387 | 18.25% | \$5.221 | \$445 | n/a | n/a | | | | | | | n/: |
| RD5Z | production | SERVER SW 5 PLUS INSERTER | \$32,258 | 18.25% | | \$5,000 | | n/a | | | | | | | |
| RD62 RD63 | production production | DC WORKSTATION BASE S/W AUTO RE-SYNCHRONIZATION | \$6.839 \$40,645 | 18.25% 18.25% | | \$795 \$4,725 | n/a n/a | n/a n/a | | | | | n/i n/i | n/: n/: | n/a |
| RD66 | production | FEEDED 2 FEEDER MATCH/MRG | \$11.742 | 18.25% | | \$1.365 | | n/a | n/s | a n/ | a n/ | a n/a | n/: | | |
| RD67 RD68 | production production | APPLICATION ENGINEERING PRIORITIZED SELECT SW | \$2,323 \$22.194 | 18.25% 18.25% | \$1,899 \$18.144 | \$2.580 | n/a n/a | n/a n/a | | | | 'a n/a 'a n/a | n/i | n/: | n/a n/a |
| RD69 | production | OUTSORT ON ACCT NUMBER | \$11,032 | 18.25% | \$9,019 | \$1,283 | n/a | n/a | n/ | a n/ | a n/ | | | | n/a |
| RD6L RD6Y | production production | SCANNING VERTICAL STACKER V-Bin with Videk | \$25,800 \$25,800 | 18.25% 18.25% | | \$2.000 \$2,000 | n/a n/a | n/a n/a | | | | | n/a n/a | n/: n/: | n/: n/: |
| RD70 | production | INSERT VERIFICATION SW | \$7,806 | 18.25% | \$6,381 | \$908 | n/a | n/a | n/: | a n/ | a n/ | 'a n/a | n/a | n/: | n/a |
| RD71 RD72 | production production | WEIGHT VERIFICATION SW TOTAL WEIGH W/MT SEL SW | \$21,419 \$22,194 | 18.25% 18.25% | | \$2,490 \$2,580 | n/a n/a | n/a n/a | | | | | | n/: n/: | |
| RD73 | production | RESETTABLE MTR CONTRL SW | \$7,161 | 18.25% | \$5,854 | \$833 | n/a | n/a | | a n/s | a n/ | | n/a | n/s | n/a |
| RD78 RD7G | production production | INTELLIGENT INKJET PRINT DC FILE SERVER-LOW END | \$28,387 \$15,484 | 18.25% | | \$3,300 \$1,800 | | n/a n/a | | | | | n/i | n/s | n/a n/a |
| RD7H | production | PI DIRECT ACCESS LOCAL REPORTING | \$15,484 \$6,452 | 18.25% | | \$1,800 \$250 | | n/a n/a | | | | | | | |
| RD7T RD80 | production | PRINT+ WORKSTATION FEEDER SCAN FOR DM | \$6,452 | 18.25% | | \$660 | n/a | n/a | | a n/ | | | | | n/a |
| RD86 | production production | DC BASIC PACKAGE SOFTWARE | \$34,194 \$38,710 | 18.25% | \$27,954 \$31,645 | \$3,975 \$2,700 | | n/a n/a | | | | | | | |
| RD87 | production | PRIME DC | \$53,175 | 18.25% | | \$6,182 | | n/a | | | | | | | |
| RD88 | production production | ADVANCED DC HPGRADE PRIME TO ADV SW | \$116,968 \$70,968 | 18.25% 18.25% | \$95,621 | \$13,598 \$8,250 | n/a n/a | n/a n/a | | a n/a | | | n/a | n/: n/: | |
| RD8N | production | DC IDLE TIMECONTROL/INSER | \$6,452 | 18.25% | \$5,275 | \$1,000 | | n/a | n/: | a n/ | a n/ | a n/a | n/a | | |
| RD8Q RD8V | production production | DC Key OpenDC interface 36K SHEETFEEDER DC KEY | \$11,355 | 18.25% | \$9,283 | \$880 \$1,535 | n/a n/a | n/a n/a | | | | | n/i n n/i | n/: n/: | n/a n/a |
| RD90 | | REMOTE SERVICE ACCESS | \$1,406 | 18.25% | | | | n/a | | | | | | | n/a |
| RD92 RD93 | | FILEBASE ENABLER APPLICATION ENGINEERING | \$20,645 \$7,129 | 18.25% | | \$3,200 | | n/a | | | | | | | |
| RD95 | production production | OUTPUT SCANNING-DC SCREEN | \$10.839 | 18.25% 18.25% | | \$1.260 | n/a n/a | n/a n/a | | | | | n/i | | |
| RD9A | production | AUTO JOB SETUP | \$3,484 | 18.25% | \$2,848 | \$405 | n/a | n/a | n/s | a n/. | a n/ | a n/a | n/a | n/s | n/a |
| RDA8 RDA9 | production production | SCANNING KIT-MOVING BEAM CAMERA SCAN KIT,NONCOGNEX | \$6.387 \$22,194 | 18.25% 18.25% | | \$445 \$1,080 | | n/a n/a | | | | | | | |
| RDB1 | production | MSM TO INFINITY MTR-1 MTR | \$968 | 18.25% | s \$791 | | n/a | n/a | n/s | a n/ | a n/ | 'a n/a | n/a | n/s | n/a |
| RDB2 RDB3 | production production | MSM TO INFINITY MTR-2 MTR MSM TO INFINITY MTR-3 MTR | \$1,161 \$1.289 | 18.25% | | | n/a n/a | n/a n/a | | | | 'a n/a 'a n/a | | | |
| RDBV | production | DF WORKS BASE SERVER | \$24,129 | 18.25% | \$19,725 | \$2,805 | n/a | n/a | n/a | a n/ | a n/ | 'a n/a | n/a | n/a | n/a |
| RDC0 RDC1 | production production | INTEGRATION CONFIG SERV PROJECT MGT SERVICES | \$1.805 \$2.839 | 18.25% | \$1.476 \$2.321 | - | n/a n/a | n/a n/a | | | | | n/a | n/s | n/a n/a |
| RDC2 | production | INSTALLATION SERVICES | \$2,839 | 18.25% | \$2,321 | | n/a | n/a | n/: | a n/ | a n/ | a n/a | n/a | n/: | n/a |
| RDC3 RDC4 | production production | TRAINING SERVICES ENGINEERING SUPPORT SERV | \$2,839 \$2.839 | 18.25% 18.25% | \$2,321 \$2,321 | - | n/a n/a | n/a n/a | | | | | n/a n/a | n/s | n/a n/a |
| RDC5 | | CUSTOM DEVELOPMENT SERV | \$2,839 | 18.25% | \$2,321 | | n/a | n/a | | | | | | | n/a |
| RDC6 RDC7 | production production | CUSTOM TEST DOC SERVICES MISC PROFESSIONAL SERVICE | \$2,839 \$1,419 | 18.25% | | - | n/a | n/a n/a | | | | | | | |
| RDD0 | production | SMALL SERVER RACK | \$3,917 | 18.25% | \$3,202 | \$273 | | n/a | n/s | a n/. | a n/ | a n/a | n/a | n/s | n/a |
| RDD1 | production | MEDIUM SERVER PACK | \$10,950 \$13,742 | 18.25% | \$8,952 | \$764 | | n/a | n/a | a n/ | | | | | |
| RDD2 RDD3 | production | TALL SERVER PACK 22U RACK-MISSION CRITICAL | \$21,290 | 18.25% 18.25% | \$17,405 | \$1,650 | n/a | n/a n/a | n/a | a n/ | a n/ | 'a n/a | n/a | n/ | n/a |
| RDD4 | production | 42U RACK-MISSION CRITICAL | \$21,935 | 18.25% | \$17,932 | \$1,700 | n/a | n/a | n/a | a n/ | a n/ | /a n/a | n/a | n/s | n/a |
| RDD5 RDEN | production production | 22U RELIAVOTE SERVER PACK PI DA ENABLER (RD8N x 5) W/ INSTALL | \$5,548 \$16,129 | 18.25% 18.25% | | \$387 \$2,500 | | n/a n/a | | | | | | | |
| RDEV | production | DFWORKS ENT SERVER PKG | \$82,581 | 18.25% | \$67,510 | \$8,775 | n/a | n/a | n/a | a n/ | a n/ | a n/a | n/a | n/a | n/a |
| RDFW RDFX | production production | DC VERIFY FOUNDATION DC VERIFY FOUNDATION>4 | \$70,968 \$98,065 | 18.25% | \$58,016 \$80,168 | \$4,100 \$12,700 | n/a n/a | n/a n/a | | a n/s | a n/ | /a n/a /a n/a | n/i | | |
| RDFY | production | DC VERIFY EACH PRIME DC | \$32,258 | 18.25% | \$26,371 | \$3,300 | n/a | n/a | n/a | a n/ | a n/ | 'a n/a | n/a | n/: | n/a |
| RDFZ RDG0 | production production | DC VERIFY EACH ADV DC MID-RANGE DC SERVER | \$12,903 \$26,581 | 18.25% | \$10,548 \$21,730 | \$100 \$1.854 | n/a n/a | n/a | | | | | | | |
| RDG1 | production | DFWORKS BASE SERVER | \$17.419 | 18.25% | \$14.240 | \$2.025 | n/a | n/a | | | | | | | n/a |
| RDG2 RDG3 | production | DFWORKS STANDARD SERVER PI DIRECT ACCESS SERVER | \$28,387 \$20.000 | 18.25% | | \$3,300 \$2,000 | | n/a | | | | | | | |
| RDG3 RDG4 | production production | 8-PORT GB MANAGED NETWORK SWITCH | \$20.000 \$1,115 | 18.25% | | \$2.000 \$78 | n/a n/a | n/a n/a | | | | | | | |
| RDGE | production | DEWORKS ENTERPRISE SERVER | \$54.194 | 18.25% | h \$44.304 | | n/a | n/a | n/a | a n/ | a n/ | /a n/a | n/i | n/a | n/s |
| RDGS RDH0 | production | PI DIRECT ACCESS SERVER, BASE MPS/APS ADVANCED DC | \$16,903 \$121.290 | 18.25% 18.25% | | \$1,550 \$14.100 | | n/a n/a | | | | | | | n/s |
| RDH3 | production | APS Edge 26k DC key | - | 18.25% | \$0 | \$10,000 | n/a | n/a | n/s | a n/ | a n/ | a n/a | n/a | n/s | n/a |
| RDM1 RDM2 | production production | MSM INFINTY MT CONNECT KT MSM INFINTY MT CONNECT KT | \$9.548 \$10,194 | 18.25% 18.25% | | | n/a n/a | n/a n/a | | | | | n/a n/a | n/: n/: | |
| RDM3 | production | MSM INFINTY MT CONNECT KT | \$13,934 | 18.25% | \$11,391 | \$1,620 | n/a | n/a | n/a | a n/ | a n/ | /a n/a | n/a | n/a | n/ |
| RDM5 RDM6 | production production | MAILSTREAM MONITOR-1METER MAILSTREAM MONITOR-1METER | \$10,994 \$8,645 | 18.25% 18.25% | | \$1,504 \$1,005 | n/a n/a | n/a n/a | | | | | n/a n/a | | |
| RDMP | production | UTILITY WORKSTATION W/ MONITOR - SALES PCN | \$3,484 | 18.25% | \$2,848 | \$270 | n/a | n/a | n/a | a n/ | a n/ | 'a n/a | n/a | n/a | n/a |
| RDMR RDP4 | production | DC VERIFY FOUNDATION, 1 INSERTER (SALES PCN) DFW IN PLAN MRIIN MGT-BASE | \$15,406 \$21,290 | 18.25% 18.25% | s12,594 | \$1,170 \$4,368 | n/a | n/a | n/a | a n/ | a n/ | /a n/a | n/a | n/a | n/a |
| RDP5 | production | DFW IN PLAN MRUN MGT-ENT | \$49,677 | 18.25% | \$40,611 | \$9,828 | n/a | n/a n/a | | | | | n/i n n/i | | n/a |
| RDP6 RDPK | | DFW IN PLAN MRUN MGT-STD DFW SHOP FLOOR CONTROL | \$35,484 | 18.25% | \$29,008 | \$7,644 | | n/a | | | | | | | n/a |
| RDPK RDPM | | INSITE FILE AUDIT MAX 4SY | \$14,711 \$12,903 | 18.25% 18.25% | | \$2,031 \$2,000 | | n/a n/a | | | | | | | |
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| Item or Model Number | Volume - Pieces Per Hour | Description | MSRP | Less Percentage (%) Discount Bid | State Contract Purchase Price | Price for 1 Year of Equipment Maintenance on Purchased Equipment | Price for 1 Year of Software Maintenance on Purchased Equipment | Monthly Equipment Maintenance | Monthly Software Maintenance | 36 Month Lease Price per Month Including Maintenance | 36 Month Lease Cost - Interest Rate Charged For Lease | 48 Month Lease Price per Month Including Maintenance | 48 Month Lease Cost - Interest Rate Charged For Lease | 60 Month Lease Price Month Lease Price per Month Including Maintenance | 60 Month Lease Cost - Interest Rate Charged For Lease |
| RDPN | production | INSITE 5+ SYSTEM | \$25,806 | 18.25% | | \$4,000 | | n/a | | | | | | | a n/a |
| RDPT RDS4 | production production | INSITE 1 INSERTER ONLY ADD'L 3000W UPS | \$5.161 \$2,258 | 18.259 18.259 | | \$800 \$158 | | n/a n/a | | | | | | | |
| RDS6 | production | DFWORKS NETWORK SWITCH | \$2,439 | 18.259 | 6 \$1,994 | \$77 | n/a | n/a | n/: | a n/ | n/a | a n/a | n/a | n/a | a n/a |
| RDSE RDSK | production production | SYSTEM ENG SUPPORT LABOR Mission-Critical DFW Server 1Box | \$2,968 \$128,935 | 18.25% 18.25% | | \$13,600 | n/a n/a | n/a n/a | | | | | | | |
| RDSL | production | Mission-Critical DC Server Low End | \$46,594 | 18.259 | 6 \$38,091 | \$6,400 | n/a | n/a | | a n/s | n/: | | | n/a | |
| RDSV | production | DFWORKS STD SERVER PKG | \$56,133 | 18.259 | 6 \$45,889 | \$5,700 | n/a | n/a | n/: | a n/ | n/: | a n/a | n/a | n/a | n/a |
| RDSZ RDV4 | production production | UTILITY WORKSTATION DFWORKS OPTIONAL UTILITY | \$3,226 \$7,742 | 18.25% 18.25% | | \$250 \$1,035 | n/a n/a | n/a n/a | | | | | | | |
| RDV7 | production | DFWORKS DOCUMENT LIFECYCL | \$70,968 | 18.259 | \$58,016 | \$9,828 | n/a | n/a | n/s | a n/ | n/ | a n/a | n/a | n/a | a n/a |
| RDV8 | production | DFW DOC LIFECYCLE TRK-STD | \$51,613 | 18.259 | 6 \$42,194 | \$7,644 | n/a | n/a | n/a | a n/ | a n/: | a n/a | a n/a | n/a | a n/a |
| RDV9 RDVA | production production | DFW MANIFESTING - ENT DFW MAINFESTING - STD | \$109,677 \$70,968 | 18.259 18.259 | | \$14,742 \$9,828 | n/a n/a | n/a n/a | | | | | | | |
| RDVB | production | DFWORKS POSTAGE ACCT BASE | \$28,387 | 18.259 | 6 \$23,206 | \$3,931 | n/a | n/a | n/s | a n/ | n/a | a n/a | n/a | n/a | a n/a |
| RDVC RDVD | production production | DFWORKS POSTAGE ACCT ENTE DFWORKS POSTAGE ACCT STD | \$70,968 \$49,677 | 18.259 18.259 | | \$9,828 \$5.897 | n/a n/a | n/a n/a | | | | | | | |
| RDVE | production | DFW PRODCT'Y REPORTS BASE | \$28,387 | 18.259 | \$23,206 | \$3,931 | n/a | n/a | | | | | | | a n/a |
| RDVF | production | DFWORKS PRODUCTIVITY ENT | \$70,968 | 18.259 | \$58,016 | \$9,828 | n/a | n/a | | | | | | n/a | n/a |
| RDVG RDVH | production production | DFW PRODUCT'Y REPORTS STD DFWORKS PLATFORM SW BASE | \$42,581 \$25,805 | 18.259 18.259 | | \$5,897 \$3,822 | n/a n/a | n/a n/a | | | | | | n/a n/a | |
| RDVI | production | DFWORKS PLATFORM SW BASE DFWORKS PLATFORM SW ENT | \$83,871 | 18.259 | \$68,565 | \$9,828 | n/a | n/a | | | | | | | a n/a |
| RDVK | production | DFWORKS PLATFORM SW STD | \$58.065 | 18.259 | 6 \$47.468 | \$8.299 | | n/a | | | | | | n/a | |
| RDVL RDVM | production production | DFW PRODT'N WORKFLOW BASE DFWORKS WORKFLOW ENT | \$64,516 \$129.032 | 18.259 18.259 | | \$8,736 \$14.742 | | n/a n/a | | | | | | | |
| RDVN | production | DFW PRODT'N WORKFLOW STD | \$96,774 | 18.259 | 6 \$79,113 | \$12,012 | n/a | n/a | n/: | a n/ | n/a | a n/a | n/a | n/a | a n/a |
| RDW7 | production | UTILITY WORKSTATION X64 - REPL. RD3S | \$3.569 | 18.259 | 6 \$2.918 | \$277 | n/a | n/a | n/s | a n/ | n/a | | | | a n/a |
| RDWN RDYA | production production | MSM WINDOWS 7 HANDHELD SCANNER | \$7,671 \$826 | 18.259 18.259 | | \$1,200 \$100 | | n/a n/a | | | | | | | |
| SD62 | production | PROD OPTIMIZATION TRAININ | \$16,774 | 18.259 | \$13,713 | | n/a | n/a | n/s | a n/ | n/ | a n/a | | | a n/a |
| SR9R | production | SITEVUE | - | 18.259 | ń \$ 0 | \$2.000 | | n/a | | | | a n/a | n/a | n/a | a n/a |
| SR9S SR9T | production production | SITEVUE PLUS HELPDESK SITEVUE ADDL PC | - | 18.259 18.259 | | \$5,000 \$1.500 | | n/a n/a | | | | | | | |
| W0E6 | production | OEM STD CONT'R SYS ATI | \$3,330 | 18.259 | \$2,722 | \$258 | n/a | n/a | n/a | a n/s | n/a | a n/a | n/a | n/a | a n/a |
| WH01 WH04 | production production | ASSEMBLY, PRINT MODULE, 1 ASSEMBLY, PRINT MODULE, S | \$1,978 \$2.823 | 18.259 18.259 | | \$153 \$219 | | n/a n/a | | | | | | | n/a |
| WHL1 | production | PRINT MODULE ASSY, 1 PEN, | \$2,823 \$2,095 | 18.259 | | | | n/a n/a | | | | | | | |
| WHL4 | production | ASSEMBLY PRINT MODULE LOW PR | \$2,992 | 18.259 | \$2,446 | \$232 | n/a | n/a | n/s | a n/s | n/a | a n/a | n/a | n/a | n/a |
| WHL8 | production | ASSEMBLY, PRINT MODULE, L | \$5,959 | 18.259 | | \$462 | | n/a | | | | | | | |
| Y103 Y12A | production production | Forms Conveyor, In-Line 1/8" L>R Blade Block Assy | \$17,548 \$16,129 | 18.259 18.259 | | \$1,224 | n/a n/a | n/a n/a | | | | | | | |
| Y12B | production | 1/6" L>R Blade Block Assy | \$16,129 | 18.259 | 6 \$13,185 | - | n/a | n/a | n/a | a n/s | n/s | a n/a | n/a | n/a | a n/a |
| Y12C Y12D | production production | 1/4" L>R Blade Block Assy Dual Blade Block Assy | \$16,129 \$16.129 | 18.259 18.259 | 6 \$13,185 6 \$13.185 | - | n/a n/a | n/a n/a | | | | | | | |
| Y12E | production | 7.8MM L>R Blade Block Assy | \$16,129 | 18.259 | | | n/a n/a | n/a | | | | | | | |
| Y12F | production | 1/8" R>L Blade Block Assy | \$16,129 | 18.259 | \$13,185 | - | n/a | n/a | n/s | a n/ | n/a | a n/a | n/a | n/a | a n/a |
| Y12G Y12H | production production | 1/6" BLADE 1/4" R>L Blade Block Assy | \$16,129 \$16,129 | 18.259 18.259 | | - | n/a n/a | n/a n/a | | | | | | n/a n/a | |
| Y12K | production | 7.8MM R>L Blade Block Assy | \$16,129 | 18.259 | | | n/a n/a | n/a | | | | | | | |
| Y13A | production | TRIM RIGHT W/ BUCKET | \$3,032 | 18.259 | 6 \$2,479 | \$212 | n/a | n/a | n/s | a n/ | | | n/a | n/a | a n/a |
| Y13B Y13C | | Trim Kit Left W/ Bucket Trim Kit Center | \$3,032 \$3,032 | 18.259 18.259 | | \$212 \$212 | n/a n/a | n/a n/a | | | | | | | |
| Y13D | production | Trim Kit Center Trim Kit Right W/ Funnel | \$3,032 | 18.259 | 6 \$2,479 | \$212 | | n/a | | | | | | | a n/a |
| Y13E | production | Trim Kit Left W/ Funnel | \$3.032 | 18.259 | 6 \$2.479 | \$212 | n/a | n/a | n/s | a n/ | n/a | | | | a n/a |
| Y13F Y13G | production production | DUAL SLIT ASSEMBLY W/BRAC DUAL SLIT ASSEMBLY W/FUNN | \$4,265 \$4,065 | 18.259 18.259 | | \$297 \$284 | | n/a n/a | | | | | | | |
| Y15F | production | BOUNCIN BUCKLE CHUTE<5 RQ | \$3,871 | | | \$270 | | n/a | | | | | | | a n/a |
| Y15G | production | BOUNCIN BUCKLE CHUTE>5 RO | \$3.871 | 18.259 | s \$3.165 | \$270 | | n/a | | | | | a n/a | | a n/a |
| Y15 Y15K | production production | BOUNCING CHUTECOIL SPRING MINI BUCKLE CHUTE | \$3,871 \$1,290 | 18.259 18.259 | | \$270 \$90 | | n/a n/a | | | | a n/a a n/a | | | |
| Y15L | production | 14" BUCKLE CHUTE (LOWER) | \$1,935 | 18.259 | 6 \$1,582 | \$135 | n/a | n/a | n/: | a n/ | n/a | a n/a | n/a | n/a | a n/a |
| Y15U Y180 | production production | 14" BUCKLE CHUTE (UPPER) | \$1.935 \$12.839 | 18.259 18.259 | 6 \$1.582 6 \$10.496 | \$135 \$896 | | n/a n/a | | | | | | n/a n/a | |
| Y194 | production | Elevator Module Funnel Assembly | \$12,839 | 18.259 | | \$896 | | n/a n/a | | | | | | | |
| Y19B | production | BIN TRIM & VAC PLUS | \$645 | 18.259 | 6 \$527 | • | n/a | n/a | | | | | | | a n/a |
| Y19E Y19F | production production | DUAL HOSE KIT Trim Collector | \$1,290 \$26,316 | 18.259 18.259 | | \$1.836 | n/a n/a | n/a n/a | | | | | | n/a | |
| Y1A0 | production | BULK FEEDER 6' | \$6,903 | | | | | n/a | | | | | | | |
| Y1A1 | production | BULK FEEDER 9' | \$7,226 | 18.259 | \$5,907 | \$535 | n/a | n/a | n/a | a n/ | n/a | a n/a | n/a | n/a | a n/a |
| Y1BT Y1C0 | | CROSSFLOW ALIGNER TABLE 7TH FEEDER | \$13,364 \$20,000 | 18.259 18.259 | 6 \$10,925 6 \$16,350 | \$1,000 \$1.550 | | n/a n/a | | a n/s | | | | | |
| Y1C2 | production | SUREFEED 9' FEEDMAX | \$14,097 | 18.259 | 6 \$11,524 | \$1,093 | n/a | n/a | n/: | a n/ | n/a | a n/a | n/a | n/a | a n/a |
| Y201 Y202 | production | SINGLE INPUT TM-WESTPORT DUAL INPUT TM-WESTPORT | \$46,645 \$51,832 | 18.259 18.259 | 6 \$38,132 6 \$42,373 | \$3,615 \$4,017 | n/a n/a | n/a | n/: | a n/- a n/- | n/: | | n/a | | a n/a |
| Y202 Y203A | | API Standard Fim | \$51,832 \$12,194 | | | | | n/a n/a | | a n/ | | | | | n/a |
| Y204 | production | Wide Body FIM | \$15,342 | 18.259 | 6 \$12,542 | \$1,070 | n/a | n/a | n/: | a n/. | n/a | a n/a | n/a | n/a | a n/a |
| Y206 Y207 | production | ENH ALPHA EAST PORT TRASF ENH ALPHA EAST PORT DUAL | \$46,645 \$51,832 | 18.259 | | \$3,615 \$4,017 | n/a | n/a n/a | | a n/. | | | | | a n/a |
| Y207 Y208 | production production | ACCUMULATOR/FOLDER MODULE | \$69,626 | 18.259 18.259 | 6 \$42,373 6 \$56,919 | \$4,017 \$4,871 | n/a n/a | n/a n/a | | a n/s | n/s | a n/a n/a | | | a n/a |
| Y20A | production | REVERSE ACCUMULATE | \$3,110 | 18.259 | 6 \$2,542 | \$217 | n/a | n/a | n/: | a n/ | n/a | a n/a | n/a | n/a | n/a |
| Y20B Y20C | production production | ALPHA III REVERSE ACCUMUL ADDI, MNTR API DIJAI, ACCIM/ | \$3,110 \$5,806 | 18.259 18.259 | 6 \$2,542 6 \$4,746 | \$217 \$405 | n/a n/a | n/a | | | | | | | |
| Y20C Y20D | | ADDL MNTR API DUAL ACCUM/ ADDL MNTR API SHT FLDR/ST | \$5.806 | 18.259 | | | | n/a n/a | | | | | | | a n/a |
| Y20K | production | 4 to 14 inch A/F Single Deck Accumulator | \$80,645 | 18.259 | 6 \$65,927 | \$5,625 | n/a | n/a | n/a | a n/ | n/: | a n/a | n/a | n/a | n/a |
| Y20L Y20M | production production | Lockndoc 1Up on API TM1 Monitor kit for Y20K | \$3.686 \$5.806 | 18.259 18.259 | | \$257 \$405 | n/a n/a | n/a n/a | | a n/ | | | | | n/a |
| Y20M Y20N | production | Flipper module for Y20K | \$12.774 | 18.259 | | | | n/a n/a | | a n/. | | | | | n/a |
| Y20P | production | Auto Foldplate 1234 Y208 | \$19,355 | 18.259 | 6 \$15,823 | \$765 | n/a | n/a | n/: | a n/ | n/a | a n/a | n/a | n/a | a n/a |
| Y20R Y20S | production production | AUTOCHUTES - replaces Y20IA Auto Foldplates 1234 Y20K | \$19.355 \$19,355 | 18.259 18.259 | 6 \$15.823 6 \$15,823 | \$765 \$765 | | n/a n/a | | a n/. a n/. | n/s n/s | | | | a n/a |
| Y214A | production | MOVING BEAM - SINGLE. BTM | \$12.774 | 18.25% | fi \$10.443 | \$890 | | n/a n/a | | | | | | | a n/s |
| Y214B | production | MOVING BEAM - RASTER, BTM | \$12,774 | 18.259 | 6 \$10,443 | \$890 | n/a | n/a | n/: | a n/ | n/a | a n/a | n/a | n/a | a n/s |
| Y214C Y214D | production production | MOVING BEAM - SINGLE, TOP MOVING BEAM - RASTER, TOP | \$12,774 | 18.259 18.259 | | \$890 \$890 | | n/a n/a | | | | | n/a n/a | n/a n/a | a n/: a n/: |
| Y215B | production | OMR ONLY - BOTTOM | \$12,774 \$5,806 | 18.259 | 6 \$4,746 | \$400 | n/a | n/a n/a | | | | | | | a n/s |
| Y215T | production | OMR ONLY - TOP | \$5,806 | 18.259 | 6 \$4,746 | \$400 | n/a | n/a | n/a | a n/ | n/a | a n/a | n/a | n/a | a n/s |
| Y216 Y217 | | ADD'L OMR - TOP OR BOTTOM FIXED BEAM BARCODE ENABLE | \$2,955 \$2,955 | 18.259 18.259 | 6 \$2,416 | \$200 \$200 | n/a | n/a | | | | | | | a n/a |
| Y217 Y21C | production | Stand-alone Air Kit for Cutter | \$2,710 | 18.259 | \$2,215 | \$210 | n/a | n/a n/a | | | | | | | a n/a |
| Y21E | production | Over Under Cutter | \$73,742 | 18.259 | 6 \$60,284 | \$6,885 | n/a | n/a | n/a | a n/ | n/a | a n/a | n/a | n/a | n/a |
| Y21F | | SLITTER-OVER UNDER CUTTER Pladeless Plade Plack V21E | \$25,806 \$16,129 | 18.259 18.259 | | \$1,700 | n/a n/a | n/a n/a | | | | | | | |
| Y21G | production | Bladeless Blade Block Y21E | \$10,129 | 10.259 | \$13,185 | | n/d | n/a | n/: | n/ | n/: | n/a | n/a | n/a | a n/a |

| | | | | | | | Inserters & Ac | roccorioc | | | | | | | |
|----------------------|-----------------------------|---|------------------------|--|----------------------------------|--|---|----------------------------------|---------------------------------|--|---|--|---|---|---|
| Item or Model Number | Volume - Pieces Per Hour | r Description | | Less Percentage (%) Discount Bid | State Contract Purchase Price | Price for 1 Year of Equipment Maintenance on Purchased Equipment | Price for 1 Year of Software Maintenance on Purchased Equipment | Monthly Equipment Maintenance | Monthly Software Maintenance | 36 Month Lease Price per Month Including Maintenance | 36 Month Lease Cost - Interest Rate Charged For Lease | 48 Month Lease Price per Month Including Maintenance | 48 Month Lease Cost - Interest Rate Charged For Lease | 60 Month Lease Price Month Lease Price per Month Including Maintenance | 60 Month Lease Cost - Interest Rate Charged For Lease |
| Y21M | production | 2D Camera Y21E | \$28,387 | 18.25% | \$23,206 | \$2,375 | n/a | n/a | | n/a | n/a | | n/a | n/a | n/a |
| Y21MB Y21MT | production production | COGNEX AREA SCAN - BOTTOM COGNEX AREA SCAN - TOP | \$28.387 \$28.387 | 18.25% 18.25% | \$23.206 \$23.206 | \$2.375 \$2.375 | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | n/a n/a | n/a n/a |
| Y21N | production | Combo OMR/BCR Y21E - 2Up | \$7,277 | 18.25% | \$5,949 | \$510 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Y21P Y21R | production production | Pinless Over Under Cutter Pinless Slit/Merge | \$84,617 \$34,409 | 18.25% 18.25% | \$69,174 \$28.129 | \$6,886 \$2,800 | n/a n/a | n/a n/a | | n/a n/a | | | n/a n/a | n/a n/a | n/a n/a |
| Y234A | production | Rival INPUT, 60HZ | \$69,032 | 18.25% | \$56,434 | \$4,815 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | |
| Y234C Y235 | production production | Rival INPUT, 60HZ, EXTENDED HOPPER FIXED BEAM OMR/BCR COMBO | \$78,065 \$5,032 | 18.25% 18.25% | \$63,818 \$4,114 | \$5,445 \$351 | n/a n/a | n/a n/a | | n/a n/a | n/a n/a | | n/a n/a | n/a n/a | n/a n/a |
| Y235B | production | OMR/1D COMBO - BOTTOM | \$5,032 | 18.25% | \$4,114 | \$351 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Y235T Y236 | production production | OMR/1D COMBO - TOP MOVING BEAM SCANNER | \$5,032 \$5,419 | 18.25% 18.25% | \$4,114 \$4,430 | \$351 \$380 | n/a n/a | n/a n/a | | n/a n/a | | | n/a n/a | n/a n/a | n/a n/a |
| Y236A | production | MOVING BEAM - SINGLE, BTM | \$5,419 | 18.25% | \$4,430 | \$380 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Y236B Y236C | production production | ASSY, MOVING BEAM SCANNING, RASTER MOVING BEAM - SINGLE, TOP | \$5,419 \$5,419 | 18.25% 18.25% | | | n/a n/a | n/a n/a | | n/a n/a | | | n/a n/a | n/a n/a | n/a n/a |
| Y236D | production | MOVING BEAM - RASTER, TOP | \$5,419 | 18.25% | \$4,430 | \$380 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Y238 Y239 | | EXTENDED HOPPER FOR Y234 ADD MONITOR Y234 MOUNT | \$9,032 \$5,806 | 18.25% 18.25% | | | n/a n/a | n/a n/a | | n/a n/a | | | n/a n/a | n/a n/a | n/a n/a |
| Y23A | production | LOWCAPDIVERT W/CHUTESY234 | \$8,123 | 18.25% | \$6,641 | \$567 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Y23B Y23C | production production | REVERSE ACC OPTION Y234 SET OF STD CHUTES Y234 | \$3,871 \$3.871 | 18.25% 18.25% | | | n/a n/a | n/a n/a | | n/a n/a | | | n/a n/a | n/a n/a | n/a n/a |
| Y23D | production | OMR FIXED BEAM SCANNING | \$2,903 | 18.25% | \$2,373 | \$200 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Y23DB Y23DT | production production | OMR ONLY - BOTTOM OMR ONLY - TOP | \$2,903 \$2,903 | 18.25% 18.25% | \$2,373 \$2,373 | \$200 \$200 | n/a n/a | n/a n/a | | n/a n/a | | | n/a n/a | n/a n/a | n/a n/a |
| Y23E | production | Camera scanner | \$12.903 | 18.25% | \$10.548 | \$1.080 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Y23EB Y23ET | production production | COGNEX AREA SCAN - BOTTOM COGNEX AREA SCAN - TOP | \$12,903 \$12.903 | 18.25% 18.25% | | \$1,080 \$1.080 | n/a n/a | n/a n/a | | n/a n/a | | | n/a n/a | n/a n/a | n/a n/a |
| Y23F | production | MID TIER PWR ENTRY MODULE, 240/60HZ, 1 P | \$2,419 | 18.25% | \$1,978 | - | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a n/a |
| Y23H Y23[| production production | ADD'L F40 CH FOR Y23D Top Line Scan Y234 | \$1.477 \$37,419 | 18.25% 18.25% | | \$100 \$2,926 | n/a n/a | n/a n/a | | n/a n/a | n/a n/a | | n/a n/a | n/a n/a | n/a n/a |
| Y23K | production | Extra Folder Motor Y234 - option on Rival/MSE/MPS Select | \$6.452 | 18.25% | \$5.275 | \$625 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Y25A Y25B | production production | TOP BARCODE SCANNIN API36 BTM BARCODE SCANNING API3 | \$3,639 \$3.639 | 18.25% 18.25% | | | n/a n/a | n/a n/a | | n/a n/a | | | n/a n/a | | n/a n/a |
| Y25D | production | Y250 TRAPPING HI-CAP | \$7,226 | 18.25% | \$5,907 | \$504 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Y26A Y26B | production production | OMR 1ST CHANNEL TOP/1ST 3 OMR 1ST CHANNEL LAST 2/3 | \$2,903 \$2,903 | 18.25% 18.25% | \$2,373 \$2,373 | \$200 \$200 | n/a n/a | n/a n/a | | n/a n/a | n/a n/a | | n/a n/a | n/a n/a | n/a n/a |
| Y26C | production | OMR 2ND CHANNEL TOP/BOTTO | \$1,477 | 18.25% | \$1,207 | \$100 | n/a | n/a | | n/a | n/a | n/a | n/a | | n/a |
| Y26D Y26E | production production | OMR 3RD CHANNEL TOP -Y250 OMR 4TH CHANNEL TOP -Y250 | \$1,477 \$1.477 | 18.25% 18.25% | \$1,207 \$1,207 | \$100 \$100 | n/a n/a | n/a n/a | | n/a n/a | n/a n/a | | n/a | n/a | n/a n/a |
| Y26F | production | 2D Camera Y250 Top | \$1,477 | 18.25% | \$10,548 | \$1,080 | n/a n/a | n/a | | n/a | | | n/a | n/a | n/a |
| Y26G Y270 | production production | 2D Camera Y250 Bottom Barcode Scn(2)-Dual Web Cutter | \$12,903 \$7,277 | 18.25% 18.25% | \$10,548 \$5,949 | \$1,080 \$510 | n/a | n/a | | n/a | | n/a | n/a | | n/a n/a |
| Y270A | production | Barcode Scn(2)-Dual Web Cutter Barcode(2) -Dual Web, Top Mnt | \$7,277 | 18.25% | | | n/a n/a | n/a n/a | | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a |
| Y270B | production | Barcode(2) - Dual Web Btm Mnt | \$7,277 \$5,806 | 18.25% | \$5,949 \$4,746 | \$510 \$400 | n/a | n/a | | n/a | n/a | | n/a | n/a | n/a n/a |
| Y271 Y271A | production production | OMR Scan(2) - Dual Web Cutter OMR Scan(2) - Dual Web Top Mnt | \$5,806 | 18.25% 18.25% | | | n/a n/a | n/a n/a | | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a |
| Y271B | production | OMR Scan(2)- Dual Web Btm Mnt | \$5,806 | 18.25% | \$4,746 | \$400 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a n/a |
| Y272 Y272A | production production | Barcode Scan- Single Web Cutter (1 Scanner) Barcode Scan- Sgl Web C', Top | \$5,329 \$5,329 | 18.25% 18.25% | \$4,356 \$4,356 | \$588 \$1,073 | n/a n/a | n/a n/a | | n/a n/a | n/a n/a | | n/a n/a | n/a n/a | n/a n/a |
| Y272B | production | Barcode Scan- Sgl Web C', Btm | \$5,329 | 18.25% | \$4,356 | \$1,073 | n/a | n/a | | n/a | n/a | n/a | n/a | n/a | n/a |
| Y273 Y273A | production production | OMR Scan- Sgl Web Cut. 1st Pos FMI Scan- Sgl Web 1st Pos. Top | \$3,716 \$3,716 | 18.25% 18.25% | | | n/a n/a | n/a n/a | | n/a n/a | | | n/a n/a | n/a n/a | |
| Y273B | production | FMI Scan- Sgl Web 1st Pos Btm | \$3,716 | 18.25% | \$3,038 | \$511 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Y274 Y275 | production production | OMR Scan- Sgl Web Cut. Addl Ch OMR SCANNER DUAL WEB CTTR | \$2,903 \$2,955 | 18.25% 18.25% | | | n/a n/a | n/a n/a | | n/a n/a | | | n/a n/a | n/a n/a | n/a n/a |
| Y276 | production | Barcode Scan- Single Web Cutter (2 Scanners) | \$9.200 | 18.25% | \$7.521 | \$1.175 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Y276A Y276B | production production | Barcode Scan(2)- Sgl Web Top Barcode Scan(2)- Sgl Web Btm | \$9,200 \$9,200 | 18.25% | \$7,521 \$7,521 | \$1,022 \$1,022 | n/a n/a | n/a n/a | | n/a n/a | | | n/a | n/a n/a | n/a n/a |
| Y277 | production | OMR Scan- Single Web Cutter, 2nd Pos. (1 Scanner) | \$4,452 | 18.25% | | | n/a | n/a | | n/a | | | n/a | | n/a |
| Y277A Y277B | production production | FMI Scan- Sgl Web 2nd Pos Top FMI Scan- Sgl Web 2nd Pos Btm | \$4.452 \$4,452 | 18.25% 18.25% | \$3.640 \$3,640 | \$1.022 \$1,022 | n/a n/a | n/a n/a | | n/a n/a | | | n/a n/a | n/a n/a | n/a n/a |
| Y30B | production | ADD'L 17" DC MONITOR | \$3.600 | 18.25% | \$2.943 | \$251 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Y30Y Y30Z | production production | VPS STAND PATTERN READER | \$1,613 \$6,581 | 18.25% 18.25% | \$1,319 \$5,380 | \$125 \$510 | n/a n/a | n/a n/a | | n/a n/a | | | n/a n/a | n/a n/a | n/a n/a |
| Y315B | production | FINAL ASSY TIMING BELT DRIVEN VDS | \$11,742 | 18.25% | \$9,599 | \$819 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Y316 Y318 | production production | HEAVIES DIVERT BIN & STAC OUTPUT ROTATE MODULE | \$19,484 \$54,839 | 18.25% 18.25% | | | n/a n/a | n/a n/a | | n/a n/a | | | n/a n/a | | |
| Y319 | production | FACE DOWN EXIT DIVERT | \$11,742 | 18.25% | \$9,599 | \$819 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Y319A Y319B | production production | Y319A Y319B | \$12,452 \$12,452 | 18.25% 18.25% | | \$819 \$819 | n/a n/a | n/a n/a | | n/a n/a | | | n/a n/a | n/a n/a | n/a n/a |
| Y31B Y320 | production | 2D Camera Vbin | \$12,903 | 18.25% | \$10,548 | \$1,080 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Y322 Y322 | production production | UNIVERSAL VACUUM BASE PRISM 4" HP PRINT | \$21,355 \$48,335 | 18.25% 18.25% | \$17,458 \$39,514 | | n/a n/a | n/a n/a | | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a |
| Y328 | production | UNIVERSAL VACUUM BASE APS | \$21,355 | 18.25% | \$17,458 | \$1,490 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Y32E Y32F | production production | OUTPUT LINESCAN MPS OUTPUT LINESCAN MSE/FPS | \$52,258 \$52,258 | 18.25% 18.25% | \$42,721 \$42,721 | \$6,318 \$6,318 | n/a n/a | n/a n/a | | n/a n/a | n/a n/a | | n/a n/a | n/a n/a | n/a n/a |
| Y352 | production | COLOR PPM STARTUP KIT | \$6,065 | 18.25% | \$4,958 | | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Y358 Y35A | production production | BLACK PPM STARTUP KIT MPS PRINT+ PACKAGE - SALES PCN | \$2,903 \$238,710 | 18.25% 18.25% | | \$14,000 | n/a n/a | n/a n/a | | n/a n/a | | | n/a n/a | n/a n/a | n/a n/a |
| Y35B | production | MSE PRINT+ PACKAGE - SALES PCN | \$225,806 | 18.25% | \$184,596 | \$12,000 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Y35C Y35D | production production | PRINT+ WORKSTATION PKG - sales PCN incl. RD7T PRINT+ SERVER PACKAGE - sales PCN incl. RD7S | \$14,710 \$40,000 | 18.25% 18.25% | | \$660 \$3,600 | n/a n/a | n/a n/a | | n/a n/a | | | n/a n/a | | n/a n/a |
| Y35E | production | RS PRINT+ MESSENGER PACKAGE - SALES PCN | \$212.903 | 18.25% | \$174.048 | \$16.500 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Y35F Y35G | production production | MSE K PRINT+ PACKAGE - SALES PCN MPS K PRINT+ PACKAGE - SALES PCN | \$174,194 \$180.645 | 18.25% 18.25% | | \$12,000 \$14.000 | n/a n/a | n/a n/a | | n/a n/a | | | n/a n/a | n/a n/a | n/a n/a |
| Y380 | production | Power Stacker | \$12,154 | 18.25% | \$9,936 | \$848 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Y388 Y3B0 | production production | WEIGH-ON-THE-FLY (WOF) SC Encode Module | \$36.297 \$23.226 | 18.25% 18.25% | \$29.673 \$18.987 | \$2.532 \$1.800 | n/a n/a | n/a n/a | | n/a n/a | | | n/a n/a | n/a n/a | n/a n/a |
| Y3C0 | production | MCS WINDOWS PC SCRN/KYBD | \$1.935 | 18.25% | \$1.582 | \$150 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Y3C1 Y3C2 | production production | MC ADDL MCS BW MICROVISIO MCS READUP CONFIG PERFECT | \$6,452 \$3.226 | 18.25% 18.25% | \$5,275 \$2.637 | \$500 \$250 | n/a n/a | n/a n/a | | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a |
| Y3C3 | production | MCS 2600 ARRAY 2"SYSTEM/S | \$21,290 | 18.25% | \$17,405 | \$1,650 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Y3C5 Y3C6 | production production | MCS S-800 INFRARED DRYER MCS 4600 ARRAY 4"SYSTEM | \$10,968 \$34,194 | 18.25% 18.25% | \$8,966 \$27,954 | \$850 \$2,650 | n/a n/a | n/a n/a | | n/a n/a | n/a n/a | | n/a n/a | n/a n/a | n/a n/a |
| Y3C7 | production production | MCS 4600 ARRAY 4"SYSTEM MCS 4600 ARRAY 4"SYS 2"+2 | \$34,194 \$25,806 | 18.25% 18.25% | \$27,954 \$21,096 | \$2,650 \$2,650 | n/a n/a | n/a n/a | | n/a n/a | | | n/a n/a | n/a n/a | n/a n/a |
| Y3C8 Y3C9 | production production | MCS 6600 ARRAY 6"SYS 4"+2 MCS 6600 ARRAY 6"SYS 3 2" | \$43,871 \$43,871 | 18.25% 18.25% | \$35,865 \$35,865 | \$3,400 \$3,400 | n/a | n/a | | n/a n/a | n/a | n/a | n/a | n/a | n/a n/a |
| Y3CA Y3CA | production production | MCS 6600 ARRAY 6"SYS 3 2" MCS 6600 ARRAY 6"SYS SNGL | \$43,871 \$43,871 | 18.25% 18.25% | | | n/a n/a | n/a n/a | | n/a n/a | n/a n/a | | n/a n/a | n/a n/a | n/a n/a |
| Y3CB | production | MCS 8600 ARRAY 8" | \$53,548 | 18.25% | \$43,775 | \$4,150 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Y3CC Y3CD | production | MCS INST/TRAIN INKJET MCS PC INDUSTRIAL MOUNT O | \$3,226 \$968 | 18.25% 18.25% | \$791 | \$75 | n/a n/a | n/a n/a | | n/a n/a | | | n/a n/a | | n/a |
| Y3CE | production | MCS PERFECT MATCH PB FLOW | \$41,935 | 18.25% | | | n/a | n/a | | n/a | | | n/a | | |

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| | | | | | | | Inserters & A | ccessories | | | | | | | |
|----------------------|-----------------------------|--|-----------------------|--|----------------------------------|--|---|----------------------------------|---------------------------------|--|---|--|---|---|---|
| Item or Model Number | Volume - Pieces Per Hour | Description | MSRP | Less Percentage (%) Discount Bid | State Contract Purchase Price | Price for 1 Year of Equipment Maintenance on Purchased Equipment | Price for 1 Year of Software Maintenance on Purchased Equipment | Monthly Equipment Maintenance | Monthly Software Maintenance | 36 Month Lease Price per Month Including Maintenance | 36 Month Lease Cost - Interest Rate Charged For Lease | 48 Month Lease Price per Month Including Maintenance | 48 Month Lease Cost - Interest Rate Charged For Lease | 60 Month Lease Price Month Lease Price per Month Including Maintenance | 60 Month Lease Cost - Interest Rate Charged For Lease |
| Y3CF | production | MCS PERFECT MATCH PB FL R | \$45,161 | 18.259 | | \$3,500 | | n/a | | | | | | n/a | a n/a |
| Y3CG Y3CH | production production | MCS PERFECT MATCH SWINGAR MCS INST/TRAIN PERF MATCH | \$41.935 \$6,452 | 18.259 18.259 | | \$3.250 \$500 | n/a n/a | n/a n/a | | | | | n/a n/a | n/a n/a | |
| Y3C[| production | MCS INST-PERF MATCH ADDL | \$9,032 | 18.259 | \$7,384 | \$700 | n/a | n/a | n/: | a n/ | n/a | a n/a | n/a | n/a | a n/a |
| Y3CK Y3CL | production production | MCS BULK INK SUP DEL SYS MCS BULK INK SUP DEL SYS | \$3,613 \$4,774 | 18.25% 18.25% | | \$280 \$370 | n/a n/a | n/a n/a | | | | | n/i | n/a n/a | |
| Y3D0 | production | INFRARED DRYER 9000 WATT | \$6,710 | 18.259 | \$5,485 | \$520 | n/a | n/a | | a n/s | n/: | | n/a | n/a | |
| Y3DA | production | FEEDMAX S W/REGISTER BELT | \$15,484 | 18.259 | \$12,658 | \$1,200 | n/a | n/a | | | n/s | a n/a | | n/a | a n/a |
| Y3F1 Y3F2 | production production | DIVERT ATTACHED (B4 INKJET INKJET FEEDER | \$7,484 \$5,419 | 18.25% 18.25% | | \$533 \$437 | | n/a n/a | | | | | | n/a n/a | |
| Y3F3 | production | 9' CONVEYOR | \$5,161 | 18.259 | \$4,219 | \$416 | | n/a | | | | | | | |
| Y3F4 Y3F5 | production production | 6' CONVEYOR 4000W DRYER | \$4,516 \$5,161 | 18.259 18.259 | \$3,692 | \$364 \$400 | n/a | n/a n/a | n/a | a n/ | a n/: | a n/a | n/a | n/a | |
| Y3F6 | production | FIT DVRT STAND ALONE 110V | \$6,710 | 18.259 | | \$400 \$520 | | n/a n/a | | | | | | n/a n/a | |
| Y3FB | production | SELECTS SW&HW-CURRENT USE | \$19,355 | 18.259 | \$15,823 | \$1,560 | n/a | n/a | n/s | a n/ | n/a | a n/a | n/a | n/a | a n/a |
| Y3FC Y3FD | production production | SELECTS SW&HW-NEW USER SELECTS SW&HW-DB CONTROL | \$27,742 \$27,742 | 18.259 18.259 | | \$2,236 \$2,236 | | n/a n/a | | | | | n/i | n/a | |
| Y3FE | production | SELECTIVITY INSTALL & TRA | \$3,871 | 18.259 | | \$2,230 | n/a n/a | n/a | | | | | n/a | n/a | |
| Y3FF | production | OUTPUT SCAN SW & HW | \$31,613 | 18.259 | \$25,844 | \$2,548 | n/a | n/a | n/s | a n/ | | | n/a | n/a | a n/a |
| Y3FG Y3FM | production production | GIS 4250 STD ALONE INKJET 36" FLEX INKJET TRANSPORT | \$83,871 \$15,161 | 18.259 18.259 | | \$6,760 \$1.100 | | n/a n/a | | | | | | n/a | |
| Y3FN | production | 56"FLEXIBLE INKJET TRANSP | \$17,548 | 18.259 | | \$1,246 | | n/a | | | | | n/: | n/a | a n/a |
| Y3FR | production | 72"FLEXIBLE INKIET TRANSP | \$18.710 | 18.259 | \$15.295 | \$1.425 | n/a | n/a | | | | | n/a | n/a | |
| Y3FS Y3FT | production production | 20"DRYER BASES-HI TEMP 30"DRYER BASES-HI TEMP | \$3,970 \$5,806 | 18.259 18.259 | | | | n/a n/a | | | | | | n/a | |
| Y3FV | production | 30"DRYER BASES STD ALONE | \$13,677 | 18.259 | \$11,181 | \$1,038 | n/a | n/a | n/: | a n/ | n/a | a n/a | n/a | n/a | a n/a |
| Y3FY | production | DIVERT ATT'D(AFTER INKIET | \$8.452 | 18.259 | \$6.910 | \$533 | n/a | n/a | n/s | a n/ | n/a | | n/a | n/a | a n/a |
| Y3FZ Y3S0 | production production | MCS EXP MOD MAX 3 ADDL CA ISITE AREASCANSYS 1024X76 | \$3,226 \$25.923 | 18.259 18.259 | | \$260 \$2.155 | | n/a n/a | | | | | | n/a n/a | |
| Y3S1 | production | ISITE HIGHRESOAREASCANSYS | \$29,619 | 18.259 | \$24,214 | \$2,300 | n/a | n/a | n/s | a n/ | n/ | a n/a | n/a | n/a | a n/a |
| Y3S2 | production | ISITE LINE SCAN SYSTEM | \$32.555 | 18.259 | \$26.614 | \$2.525 | n/a | n/a | n/s | a n/ | n/a | a n/a | n/a | n/a | a n/a |
| Y3S3 Y3SA | production production | ISITE HIGHRESOLINESCANSYS ISITE AREASCAN 1024X768 | \$35,077 \$7.408 | 18.259 18.259 | | \$2,720 \$575 | | n/a n/a | | | | | n/i | n/a n/a | |
| Y3SB | production | ISITE AREASCAN 1400X1200 | \$8,471 | 18.259 | \$6,925 | \$660 | n/a | n/a | n/a | a n/s | n/a | a n/a | n/a | n/a | a n/a |
| Y3SC Y3CD | production | ISITE FLOATING TRANSPORT | \$12,697 | 18.259 | \$10,380 | \$985 | n/a | n/a | n/a | a n/ | | | | n/a | a n/a |
| Y3SD Y3SE | production production | ISITE BOLTON MOUNT/CAMERA ISITE ROLLING ADJUST STD | \$387 \$3,077 | 18.259 18.259 | | \$240 | n/a n/a | n/a n/a | | | | | | n/a n/a | |
| Y3SF | production | IMAGE ARCHIVE | \$2,373 | 18.259 | \$1,940 | \$185 | n/a | n/a | | a n/s | n/a | | n/a | n/a | a n/a |
| Y3SG | production | IDATA REPAIR/SYSTEM | \$11,548 | 18.259 | | | | n/a | | | | | n/a | n/a | |
| Y3SH Y3SI | production production | IDATA REPAIR LITE/SYS IDATA VIEW/SITE | \$10,968 \$20,323 | 18.259 18.259 | | | | n/a n/a | | | | | | | |
| Y3SL | production | 22" TOUCH SCREEN MONITOR | \$623 | 18.259 | \$509 | \$50 | n/a | n/a | n/a | a n/s | n/s | a n/a | n/a | n/a | a n/a |
| Y3SM Y3SN | production production | HAND SCANNER TRACKING MODULE | \$1,077 \$10.928 | 18.259 18.259 | \$880 \$8,934 | \$85 \$850 | | n/a n/a | | | | | | n/i | |
| Y3SP | production | IDATA PRINTER INTERFACE | \$10,928 | 18.259 | | \$850 \$200 | | n/a n/a | | | | | | | |
| Y3ST | production | LINE SCAN CAMERA 2K | \$11,111 | 18.259 | \$9,083 | \$865 | n/a | n/a | n/a | a n/ | n/a | a n/a | | n/a | a n/a |
| Y3SU V2CV | production production | LINE SCAN CAMERA 4K ISITE AREASCANSYS 640X480 | \$13,246 \$26,550 | 18.259 18.259 | | \$1,030 \$2,060 | | n/a n/a | | | | | n/i | n/a | |
| Y3SW | production | ISITE AREASCAN 640X480 | \$6,734 | 18.259 | | \$2,000 | n/a n/a | n/a | | | | | n/a | n/a | |
| Y3SX | production | IDATAREPAIR W/SERVER | \$58,065 | 18.259 | \$47,468 | \$4,825 | n/a | n/a | n/a | a n/ | n/ | a n/a | n/a | n/a | a n/a |
| Y3SY Y3SZ | production production | IDATA REPAIR/SEAT ISITE TO DC INTERFACE | \$10,968 \$2,581 | 18.259 18.259 | | \$915 \$200 | | n/a n/a | | | | | | n/a | |
| Y3T0 | production | SMA iSite AreaScan Camera | \$2,361 | 18.259 | \$0 | \$2,155 | n/a | n/a | | | | | | n/a | a n/a |
| Y3T1 | production | SMA iSite LineScan Camera | - | 18.259 | h \$0 | \$2.525 | n/a | n/a | n/s | a n/ | n/a | | | n/a | a n/a |
| Y3T2 Y3T3 | production production | SMA Addl AreaScan Camera SMA Tracking Module | - | 18.259 18.259 | | | | n/a n/a | | | | | | n/a | |
| Y3T4 | production | SMA Image Archive | | 18.259 | | | | n/a | | | | | | | a n/a |
| Y3T5 | production | SMA iData Renair / Svstem | - | 18.259 | s \$0 | \$1.815 | | n/a | | | | | n/a | n/a | a n/a |
| Y3T6 Y3T7 | production production | SMA iData Repair Lite/Sys SMA iData View / Site | 1 | 18.259 18.259 | | | n/a n/a | n/a n/a | | | | a n/a a n/a | | n/a | |
| Y3T8 | production | SMA iData Print Interface | - | 18.259 | 50 \$0 | \$200 | n/a | n/a | n/: | a n/ | n/a | a n/a | n/a | n/a | a n/a |
| Y3T9 Y3TA | production production | SMA LineScan Camera 2k SMA LineScan Camera 4k | | 18.259 18.259 | | | n/a n/a | n/a n/a | | | | | n/a | n/a | |
| Y3TB | production | SMA Linescan Camera 4k SMA iData Repair 2 | - | 18.259 | | \$1,030 \$4,825 | n/a n/a | n/a n/a | | | | | n/a | n/a n/a | |
| Y3TC | production | SMA iData Repair /Seat | | 18.259 | i \$0 | \$915 | n/a | n/a | | | | | n/a | n/a | a n/a |
| Y3Z1 Y431 | production production | 36K SHEET FDR PKG - SALES PCN (Y250) HPI SHEET FEEDER | \$75,097 \$126,581 | 18.259 18.259 | | \$8,179 \$8,829 | | n/a n/a | | | n/s | | n/i | n/a | |
| Y43A | production | HPI 50S BOT FIXED BEAM SC | \$3,639 | 18.259 | \$2,975 | \$255 | | n/a n/a | | | | | | | a n/a |
| Y43B | production | HPI 50S TOP FIXED BEAM | \$3,639 | 18.259 | \$2,975 | \$255 | n/a | n/a | n/a | a n/ | n/a | a n/a | n/a | n/a | a n/a |
| Y43C Y43D | production production | HPI 50S TOP RIGHT FIXED B HPI 50S TOP MOVING BEAM S | \$3,639 \$6,387 | 18.259 18.259 | \$2,975 \$5,221 | \$255 \$380 | | n/a n/a | | a n/s | | | | | |
| Y43L | production | CUTSHT INPUT LINESCAN TOP | \$60,968 | 18.259 | \$49,841 | \$5,906 | n/a | n/a | n/: | a n/ | n/a | a n/a | n/a | n/a | a n/a |
| Y43M Y43X | production | CUTSHT INPUT LINESCAN BTM Top/Bottom Line Scan Y431 | \$37,419 \$78,387 | 18.259 18.259 | \$30,590 \$64.081 | \$2,926 \$7,594 | n/a n/a | n/a | n/: | a n/- a n/- | n/: | | n/a | | a n/a |
| Y43X Y470 | production production | Top/Bottom Line Scan Y431 HPI ACCUMULATOR MODULE | \$78,387 \$82.581 | 18.259 | | | | n/a n/a | n/: n n/: | a n/ | | | | n/a | a n/a |
| Y471 | production | HPI FOLDER | \$13,290 | 18.259 | \$10,865 | \$942 | n/a | n/a | n/s | a n/. | n/a | a n/a | n/a | | a n/a |
| Y472 Y473 | production | HPI REVERSE ACCUM MODULE HPI HEAVY DUTY FOLDER | \$82,581 \$38.065 | 18.259 | | \$5,760 \$2,655 | n/a | n/a n/a | | a n/. | | | n/i n/i | n/a n/a | a n/a |
| Y476 | production production | HPI HEAVY DUTY FOLDER/ACC | \$4,774 | 18.259 18.259 | \$3,903 | \$2,655 | | n/a n/a | | a n/s | n/s | a n/a n/a | n/a | n/a n/a | a n/a |
| Y479 | production | HPI HEAVY DUTY FOLDER BYP | \$2,000 | 18.259 | \$1,635 | \$140 | n/a | n/a | n/: | a n/ | n/a | a n/a | n/a | n/a | a n/s |
| Y47A Y47B | production production | 1/8" Eastport Blade Block 1/6" Eastport Blade Block | \$16,129 \$16,129 | 18.259 18.259 | \$13,185 \$13,185 | - | n/a n/a | n/a | | | | | | n/a | |
| 147B Y47C | production | 7.8MM Eastport Blade Block | \$16,129 | 18.259 | | - | n/a n/a | n/a n/a | | | | | | | a n/s |
| Y47D | production | Chamfer Blade Block | \$16,129 | 18.259 | \$13,185 | | n/a | n/a | n/a | a n/ | n/: | a n/a | n/a | n/a | a n/s |
| Y47E Y47F | production production | HPI EASTPORT TRANS MODULE 7" Tubes - HPI Eastport TM | \$104.516 \$3,419 | 18.259 18.259 | | \$7.290 | n/a n/a | n/a n/a | | a n/ | | | | n/a n/a | a n/s |
| Y47G | production | 8.5" Tubes - HPI Eastport TM | \$3,419 | 18.259 | \$2,795 6 \$2.795 | - | n/a | n/a n/a | | a n/. | | | | | a n/s |
| Y47H | production | OMR SCANNING 2-UP FORM | \$5,806 | 18.259 | \$4,746 | \$400 | n/a | n/a | n/: | a n/ | n/a | a n/a | n/a | n/a | a n/s |
| Y47I Y47K | production production | 2 ADDL ADI CHANNEL OMR SC 2 ADDL SEP CHANNEL OMR SC | \$2,955 \$2,955 | 18.259 18.259 | \$2.416 \$2,416 | \$200 \$200 | | n/a n/a | n/s | a n/. a n/. | n/s n/s | | | n/a | a n/s |
| Y47L | production | BCR FIXED BEAM SCANNING | \$7.277 | 18.25% | \$5.949 | \$510 | n/a | n/a n/a | | | | | | | a n/s |
| Y47M | production | BCR MOVING BEAM SCANNING | \$12,774 | 18.259 | \$10,443 | \$890 | n/a | n/a | n/: | a n/ | n/a | a n/a | n/a | n/a | a n/s |
| Y47N Y47P | production production | HPI NO NORTH PORT KIT-TM HPI FIM FOR Y25S NORTHPOR | \$2,839 \$12,316 | 18.259 18.259 | | \$859 | n/a n/a | n/a n/a | | | | | n/a n/a | n/a n/a | |
| Y47R | production | Quad Cart Adaptor. | \$4,103 | 18.259 | \$3,354 | \$286 | n/a | n/a n/a | | | | | n/i | | a n/ |
| Y47U | production | ByPass Folder Kit | \$23,427 | 18.259 | \$19,152 | \$1,815 | n/a | n/a | n/a | a n/ | n/a | a n/a | n/a | n/a | a n/s |
| Y47V Y47W | production | Lockndoc 1Up on HPI TM1 HPI WESTPORT TRANS MODILE | \$5,530 \$104.516 | 18.259 18.259 | \$4,521 | \$386 \$7.290 | n/a | n/a | | | | | n/i | n/a | a n/a |
| Y47X | production | 7in Tubes - HPI Westport TM | \$3,419 | 18.259 | \$2,795 | - | n/a n/a | n/a n/a | | | | | | | a n/s |
| Y47Y | production | 8.5" Tubes - HPI Westport TM | \$3,419 | 18.259 | \$2,795 | | n/a | n/a | n/a | a n/ | n/a | a n/a | n/a | n/a | a n/s |
| Y47Z | | CUTTER GUTTER CUT KNIVES HPI 36K PINLESS CUTTER | \$12,903 \$148,387 | 18.259 18.259 | | | | n/a n/a | | | | | | | |
| Y484 | production | processor of the body Colling | 4170,38/ | 10.259 | 3141,306 | \$10,350 | n/d | n/a | n/: | n/ | n/: | n/a | n/a | n/a | a n/a |

| | | | | | | | Inserters & A | ccessories | | | | | | | |
|----------------------|-----------------------------|---|------------------------|--|----------------------------------|--|---|----------------------------------|---------------------------------|--|---|--|---|---|---|
| Item or Model Number | Volume - Pieces Per Hour | Description | MSRP | Less Percentage (%) Discount Bid | State Contract Purchase Price | Price for 1 Year of Equipment Maintenance on Purchased Equipment | Price for 1 Year of Software Maintenance on Purchased Equipment | Monthly Equipment Maintenance | Monthly Software Maintenance | 36 Month Lease Price per Month Including Maintenance | 36 Month Lease Cost - Interest Rate Charged For Lease | 48 Month Lease Price per Month Including Maintenance | 48 Month Lease Cost - Interest Rate Charged For Lease | 60 Month Lease Price Month Lease Price per Month Including Maintenance | 60 Month Lease Cost - Interest Rate Charged For Lease |
| Y485 | production | HPI 25K PINLESS CUTTER | \$106,452 | 18.25% | | \$7,425 | n/a | n/a | | | | | | | n/a |
| Y486 Y488 | production production | 2D Camera PBCutter 2UP Auto Foldplate 1234 Y471 | \$28.387 \$19,355 | 18.259 18.259 | | \$2.375 \$765 | n/a n/a | n/a n/a | | | | | n/a n/a | n/: n/: | n/a n/a |
| Y48A | production | 1/8" Westport Blade Block | \$16,129 | 18.259 | \$13,185 | - | n/a | n/a | n/: | a n/ | n/a | n/a | n/a | n/: | n/a |
| Y48B Y48C | production production | 1/6" Westport Blade Block 7.8MM Westport Blade Block | \$16,129 \$16,129 | 18.25% 18.25% | | - | n/a n/a | n/a n/a | | | | | n/a n/a | n/: n/: | n/a n/a |
| Y48D | production | Chamfer Westport Blade Block | \$16,129 | 18.259 | \$13,185 | | n/a | n/a | | a n/ | n/: | | n/a | n/s | n/a |
| Y48E | production | HPI EASTPORT BROKER FOLD | \$61,516 | 18.259 | | \$4,291 | n/a | n/a | | | n/: | n/a | | n/s | n/a |
| Y48F Y48G | production production | ADDL MONITOR-HPI ADD'L MONITOR-HPI | \$5,806 \$5,806 | 18.25% 18.25% | | \$405 \$405 | | n/a n/a | | | | | | | |
| Y48K | production | Bottom Line Scan, PB Cutter | \$51,484 | 18.259 | \$42,088 | \$3,591 | n/a | n/a | n/s | a n/ | n/ | n/a | n/a | n/s | n/a |
| Y48M Y48N | production production | LINESCAN, 2UP FORMS Y484/5 Nibble Cut | \$51,484 \$9,032 | 18.259 18.259 | | \$3,591 | n/a n/a | n/a n/a | | | | | | | |
| Y48W | production | HPI WESTPORT BROKER FOLD | \$61,516 | 18.259 | | \$4,291 | | n/a | | | | | | | n/a |
| Y490 | production | ON-EDGE STACKER MPS HIGH | \$25,742 | 18.259 | \$21,044 | \$1,795 | n/a | n/a | n/a | a n/ | n/a | n/a | n/a | n/s | n/a |
| Y491 Y492 | production production | ON-EDGE STACKER ASSY - OES RH LOW | \$25,742 \$25,742 | 18.259 18.259 | | \$1,795 \$1.795 | | n/a n/a | | | | | n/a n/a | | |
| Y49B | production | ON-EDGE STACKER OFFSET KI | \$11,381 | 18.259 | \$9,304 | \$794 | n/a | n/a | n/: | a n/ | n/a | a n/a | n/a | n/a | n/a |
| Y49D Y49E | production production | IN-LINE OES PRIVACYGUARD MODULE MPS | \$36,516 \$35.655 | 18.259 18.259 | \$29,852 \$29,148 | \$2,800 \$2,487 | n/a n/a | n/a n/a | | | | | n/a n/a | n/s | n/a |
| Y49E Y49H | production | LIGHT TABLE - US | \$35,655 | 18.259 | | \$2,487 | | n/a n/a | | | | | | | |
| Y49K | production | TRAYTAG PRINTER OES MOUNT | \$6,452 | 18.259 | \$5,275 | \$500 | n/a | n/a | n/: | a n/ | n/a | a n/a | n/a | n/a | n/a |
| Y49L Y49M | production production | TRAYTAG PRINTER VBINMOUNT AUTOTRAYER | \$6.452 \$122.581 | 18.259 18.259 | | \$500 \$9,000 | | n/a n/a | | | | | n/a n/a | n/s | n/a |
| Y49N | production | Intelligent traver kit | \$19.355 | 18.259 | \$15.823 | \$500 | n/a | n/a | | a n/ | n/a | n/a | n/a | | n/a |
| Y49P | production | OEStacker Interface | \$17,935 | 18.259 | | \$163 | | n/a | | | | | | | n/a |
| Y4H0 Y4H1 | production production | API UNWINDER BASE CORE "3IN" - HUNKELER UNW | \$52.258 \$3.613 | 18.259 18.259 | \$42.721 \$2,954 | \$3.645 \$280 | n/a n/a | n/a n/a | | | | | n/a n/a | n/s | n/a |
| Y4H2 | production | Hunkeler Unwinder Core (5") | \$4.012 | 18.259 | s \$3.280 | \$311 | n/a | n/a | n/a | a n/ | n/a | n/a | n/a | n/ | n/a |
| Y4H3 | production | Hunkeler Unwinder Core (150Mm) 70MM CORE OPTION | \$7,132 | 18.259 | \$5,830 | \$553 | n/a | n/a | | | | | n/a | n/: | |
| Y4H4 Y4H5 | production production | 70MM CORE OPTION 200MM CORE OPTION | \$5.812 \$7,901 | 18.259 18.259 | | \$450 \$612 | | n/a n/a | | | | n/a n/a | n/a n/a | n/: n/: | |
| Y4HG | production | ROLL DOLLY 20.5" | \$5.009 | 18.259 | s4.095 | \$388 | n/a | n/a | n/a | a n/ | n/a | n/a | n/a | n/ | n/a |
| Y4HI Y4TC | production production | UNWINDER BASE Stand Alone Trim Chonner | \$52,258 \$18.452 | 18.259 18.259 | | \$3,645 \$1.788 | n/a n/a | n/a n/a | | a n/s | | | n/a n/a | n/s | n/a n/a |
| Y503 | production | MPS/APS 3 STA CHASSIS | \$106,323 | 18.259 | \$86,919 | \$8,240 | | n/a | | | | | | n/: | n/a |
| Y504 | production | MPS/APS 4 STA CHASSIS | \$112,903 | 18.259 | | \$8,750 | n/a | n/a | | | | | | | n/a |
| Y506 Y507 | production production | MPS/APS 6 STA CHASSIS MPS/APS 7 STA CHASSIS | \$136,258 \$141,677 | 18.259 18.259 | \$111,391 \$115,821 | \$10,560 \$10,980 | n/a n/a | n/a n/a | | | | | n/a n/a | n/: n/: | n/a n/a |
| Y508 | production | MPS/APS 8 STA CHASSIS | \$145,419 | 18.259 | \$118,880 | \$11,270 | n/a | n/a | | a n/. | n/s | | | | n/a |
| Y509 Y510 | production production | MPS/APS 9 STA CHASSIS MPS/APS 10 STA CHASSIS | \$165,290 \$168,774 | 18.259 18.259 | | \$12,810 \$13,080 | | n/a n/a | | | | | | | |
| Y512 | production | MPS/APS 10 STA CHASSIS MPS/APS 12 STA CHASSIS | \$186,839 | 18.259 | | \$13,080 | n/a n/a | n/a | | a n/. | | | | | |
| Y514 | production | MPS/APS 14 STA CHASSIS | \$204,774 | 18.259 | | \$15,870 | | n/a | | | | | | | |
| Y516 Y518 | production production | MPS/APS 3 STA CHASSIS MPS/APS 3 STA CHASSIS | \$212,000 \$236,258 | 18.259 18.259 | | \$16,430 \$18,310 | n/a n/a | n/a n/a | | | | | | | |
| Y530 | production | MPS Chassis Subset | \$1,935 | 18.259 | \$1,582 | | n/a | n/a | | a n/ | | | n/a | n/ | |
| Y540 Y554 | production | MAIL STREAM MERGE MODULE | \$196,774 \$14,839 | 18.259 18.259 | | \$15,250 | | n/a | | | | | | | n/a n/a |
| Y554T | production production | MPS FRICTION FEEDER MPS Friction feeder - (Thick version of the Y554) | \$20,168 | 18.259 | \$16,487 | \$1,150 \$1,563 | n/a n/a | n/a n/a | | | | | n/a n/a | n/: n/: | n/a |
| Y555G | production | Rotary Feeder-Retrofit, Grey | \$23,226 | 18.259 | \$18,987 | \$400 | n/a | n/a | n/s | a n/. | n/s | n/a | n/a | n/s | n/a |
| Y555W Y556 | production production | Rotary Feeder-Retrofit, White MOVING BEAM SCAN-MPS RFDR | \$23,226 \$9,194 | 18.259 18.259 | | \$400 \$641 | | n/a n/a | | | | | | | |
| Y557 | production | MPS ROTARY FEEDER | \$20.000 | 18.259 | \$16.350 | \$1.550 | n/a | n/a | n/a | a n/ | n/a | n/a | n/a | n/s | n/a |
| Y56B | production | MPS 22K ENG/TAKEAWAY/SEAL - SALES PCN (Y561) | \$383,419 | 18.259 | \$313,445 | | n/a | n/a | | | | | | | |
| Y56C Y56D | production production | MPS 26K ENG/TAKEAWAY/SEAL - SALES PCN (Y561) 2D Camera MPS sealer | \$512.452 \$12,903 | 18.259 18.259 | | \$29.715 \$1,080 | | n/a n/a | | | | | | | |
| Y572 | production | Stage Buffer | \$57.935 | 18.259 | \$47.362 | \$4.041 | n/a | n/a | n/s | a n/ | n/a | n/a | n/a | n/s | n/a |
| Y574 Y580 | production production | 26K TNT MPS APS/FPS FLATPANEL TS MTR | \$105,161 \$3.561 | 18.259 18.259 | | \$7,335 \$248 | | n/a n/a | | | | n/a n/a | | | |
| Y581 Y582 | production | ADDL APS MONITOR WESTPORT | \$5,806 | 18.259 | \$4,746 | \$405 | n/a | n/a | n/: | a n/ | n/a | n/a | n/a | n/a | n/a |
| Y582 Y583 | production production | ADDL APS MONITOR EASTPORT ADDL APS MONITOR NON TM1 | \$5.806 \$5.806 | 18.259 18.259 | \$4.746 \$4.746 | \$405 \$405 | n/a n/a | n/a n/a | | | | | n/a n/a | n/s | n/a n/a |
| Y584 | production | FLATPANEL TOUCHSCREEN FIE | \$3,806 | 18.259 | | \$405 \$270 | | n/a n/a | | | | | n/a n/a | | n/a |
| Y701 | production | DUAL VERTICAL STKR MODULE | \$28,387 | 18.25% | \$23,206 | \$1,980 | n/a | n/a | | | | | n/a | n/s | n/a |
| Y703 Y723 | production production | MAILING MACHINE/VS MODULE MPS Floatingdeck nocamera | \$17,419 \$22,120 | 18.259 18.259 | | \$1,215 \$1.714 | n/a n/a | n/a n/a | | | n/s | | n/a | n/s | n/a n/a |
| Y734 | | TOP EDGE MARKER 1ST COLOR | \$11,381 | 18.259 | \$9,304 | \$794 | n/a | n/a | | | | | | | n/a |
| Y735 Y780 | production | TOP EDGE MARKER 2ND COLOR MIDSTATION POWER STACKER | \$11,381 \$8.387 | 18.259 | | \$794 \$585 | | n/a n/a | | a n/- a n/- | | | | | n/a |
| Y941 | | FLATS SEALER/STACKER | \$8,387 \$4,839 | 18.259 18.259 | \$6,856 \$3,956 | | | n/a n/a | | a n/ | | | | | |
| Y980 | production | HORIZONTAL BELT STACKER | \$4,252 | 18.259 | \$3,476 | \$216 | n/a | n/a | n/: | a n/ | n/a | n/a | n/a | n/: | n/a |
| Y9D0 Y9MB | | COMPANION INSERTER SYSTEM RASTER MOVIN BEAM SCANNER | \$113,554 \$7.054 | 18.259 18.259 | \$92,830 \$5,767 | \$11,113 \$515 | n/a n/a | n/a n/a | | a n/a | n/: n n/: | | n/a n/a | | n/a n/a |
| Y9VS | | VERTICAL POWER STACKER | \$1,929 | 18.259 | \$1,577 | \$156 | | n/a | n/: | a n/. | | | | | n/a |
| Z91S | production | ISITE INST/TRAIN/DAY +EXP | \$2,581 | 18.259 | | | n/a | n/a | n/s | a n/. | n/a | n/a | n/a | | n/a |
| Z91T Z9CS | production production | ISITE INSTALL/TRAINING/WK MPS SELECT CS PARTS CAB | \$8,387 \$16,862 | 18.259 18.259 | | | n/a n/a | n/a n/a | | a n/: a n/: | | | n/a n/a | n/: n/: | n/a n/a |
| Z9F1 | production | FIELD SERVICE LABOR CHARG | \$490 | 18.259 | \$401 | - | n/a | n/a | n/s | a n/ | n/s | a n/a | | | n/a |
| Z9F2 Z9FP | production | TSS LABOR CHARGE STD INSTALLATN MSE 12/14 | \$2,581 \$9,677 | 18.259 | | - | n/a | n/a n/a | | | | | | | |
| Z9FP Z9MP | production production | STD INSTALLATION MPS STD INSTALLATION MPS | \$9,677 \$12,903 | 18.259 18.259 | \$7,911 5 \$10,548 | | n/a n/a | n/a n/a | | | | | | | n/a |
| Z9SB | | Block of 50 hrs. of Service | \$10.419 | 18.259 | | | | n/a | | | | | | | |
| Z9SS Z9T0 | production production | On-System Support OSS Prod Mail Mgmt Training Seat | \$4.516 | 18.259 18.259 | | \$995 | n/a n/a | n/a n/a | | | | | | | |
| Z9T6 | production | DM INFINITY NEW OPERATOR | \$645 | 18.259 | | | n/a | n/a | | a n/. | | | | | |
| Z9U1 | production | INSTALL FBI 1ST UNIT | \$1.935 | 18.259 | \$1.582 | - | n/a | n/a | n/a | a n/ | n/a | n/a | n/a | n/a | n/a |
| Z9U2 Z9U3 | production production | INSTALL FBI ADLD UNITS PROD ATTACHER INST 1ST UN | \$1,290 \$3.226 | 18.259 18.259 | | | n/a n/a | n/a n/a | | | | | | | |
| Z9U4 | production | PROD ATTACHER INST ADDL U | \$1,935 | 18.259 | \$1,582 | | n/a | n/a | n/s | a n/ | n/s | n/a | n/a | n/s | n/a |
| Z9U8 | production | STD INTEG HI CAP PLC | \$9.677 | 18.259 | | - | n/a | n/a | n/a | a n/ | n/s | n/a | | | n/s |
| Z9U9 Z9UA | production production | STD INTEG HI CAP ON-SITE CUST TECH TRAINING PLC | \$19,355 \$3,226 | 18.259 18.259 | \$15,823 \$2,637 | - | n/a n/a | n/a n/a | | | | | n/a n/a | n/: n/: | n/: n/: |
| Z9UB | production | ADDL TECH SVCS PER DAY | \$1,419 | 18.259 | \$1,160 | | n/a | n/a | n/a | a n/ | n/: | n/a | n/a | n/ | n/a |
| ZV03 ZV04 | production | EPIC CHASSIS, 3 STATION EPIC CHASSIS, 4 STATION | \$84,791 \$89,616 | 18.259 | | \$8,240 | n/a | n/a | | | | | n/a | | |
| ZV04 ZV06 | production production | EPIC CHASSIS, 4 STATION EPIC CHASSIS, 6 STATION | \$89,616 \$110,957 | 18.25% 18.25% | \$73,261 \$90,707 | \$8,750 \$10,560 | n/a n/a | n/a n/a | | a n/: a n/: | n/: n n/: | | n/a n/a | n/s | n/a n/a |
| ZV07 | production | EPIC CHASSIS, 7 STATION | \$115,285 | 18.259 | \$94,245 | \$10,980 | n/a | n/a | n/a | a n/ | n/s | n/a | n/a | n/: | n/a |
| ZV08 ZV09 | | EPIC CHASSIS, 8 STATION EPIC CHASSIS, 9 STATION | \$127,530 \$144,564 | 18.259 18.259 | | \$11,270 \$12,810 | | n/a n/a | | | | | | | |
| ZV10 | production | EPIC CHASSIS, 10 STATION | \$147,252 | 18.259 | \$120,379 | \$13,256 | n/a | n/a | n/a | a n/ | n/s | n/a | n/a | n/s | n/a |
| ZV12 | | EPIC CHASSIS, 12 STATION | \$159,586 | 18.259 | \$130,462 | \$14,480 | | n/a | | | | | | | |

rs & Accessories Page 12

| Part | | | | | | | | Inserters & Ac | ressories | | | | | | |
|---|----------------------|------------|-----------------------------|-----------|--------------|-----------|--------------------------|--|-------------------|-----|--|-------------------|---------------------------|--|---|
| Column | Item or Model Number | | Description | MSRP | (%) Discount | | Equipment Maintenance on | Price for 1 Year of Software Maintenance on Purchased | Monthly Equipment | | Month Including Interest Rate Charged Fo | r Month Including | Interest Rate Charged For | Month Lease Price per Month Including | 60 Month Lease Cost - Interest Rate Charged For Lease |
| Page | W14 | production | EPIC CHASSIS, 14 STATION | | | | | n/a | n/a | n/a | n/a n, | 'a n/a | n/a | n/a | n/a |
| Column | W16 | | | | | | | | | | n/a n/ | | | n/a | n/a |
| Color | | | | \$284,880 | 18.25% | \$232,889 | \$18,310 | | | | | | | | |
| Column | | | | | | | | | | | | | | | n/a |
| Second | | | | | | | | | | | | | | | |
| Second 1985 | VE0 | production | EPIC ENGINE, EXTENDED | | | | | n/a | n/a | n/a | n/a n, | 'a n/a | n/a | n/a | |
| Second | | | | | | | | | | | | | | | |
| Section Park | | | PRIVACYGUARD MODULE MSE | \$35,655 | 18.25% | | \$2,487 | | | | | | | | |
| Section Property | | | | \$22.581 | | | | | | | | | | | |
| Section Sect | | | | | | | | | | | | | | n/a | |
| March Marc | | | | | | \$5,010 | | | | | | | | | n/a |
| Column C | | | | | | | | | | | | | | | |
| Section Sect | | | | | | | | | | | | | | | |
| Probability | XIC XID | | | | | | | | | | | | | | |
| Proceedings | | | | | | | | | | | | | | | |
| 200 | | | | - | | | | | | | | | | | |
| | X23 | production | NO CHG-OVER MODULE SW KEY | \$15,484 | 18.25% | \$12,658 | \$1,200 | | n/a | n/a | n/a n/ | a n/a | n/a | n/a | n/a |
| Section Sect | | | | 440 | | | | | | | | | | | n/a |
| Section Authors All Property | | | | | | | \$1,000 | | | | | | | | |
| Section Sect | | | | | | | | | | | | | | | |
| Second Column Second Colum | | | | | | | | | | | | | | | |
| Section Sect | | | MSE14 - 4 Fdr 10x13 Chassis | \$246,022 | 18.25% | \$201,123 | \$10,400 | | | | | | | | n/a |
| Second Second Membra M | | | MSE12 - 4 Fdr 6x9 Chassis | | | | | | | | | | | | |
| Section Sect | | | | | | | | | | | | | | | |
| Section Sect | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| Production Strong Principal Conference Strong Principal Conf | | | | \$9,032 | 18.25% | | | | | | | | | | |
| Professor CARPINICATION AND PROFESSOR 1410 1120 | | | Servo Friction Fdr U/S RF | | | | | | | | n/a n/ | | | | |
| | | | | \$9,032 | 18.25% | | | | | | n/a n/ | a n/a | | n/a | n/a |
| | | | | | | | | | | | | | | | |
| Column C | | | | | | | | | | | | | | | |
| STATE Speciment CHESNOOTE CHESNOOT | | | | | | | | | | | | | | | |
| 255 gradual MOULABITY FERRE 915 915 912 | | | | | | | | | | | n/a n, | | | n/a | n/a |
| Production Pro | | | | \$4,516 | 18.25% | \$3,692 | \$350 | | | | n/a n/ | a n/a | | | n/a |
| Properties Pro | | | | | | | | | | | | | | | |
| Processor Proc | | | | | | | | | | | | | | | |
| Proceedings | | | | | | | | | | | | | | | |
| Production Tot MONTEMAM RECITOR FER \$5.007 18.279 \$4.114 \$5.00 \$1.0 \$1 | | | | \$15,484 | 18.25% | \$12,658 | \$1,200 | | n/a | n/a | n/a n, | 'a n/a | n/a | n/a | n/a |
| Production Try Movement Restriction Print 15000 1200 15100 | | | | | | | | | | | n/a n, | a n/a | | n/a | n/a |
| Production Properties Margines State 1270 | | | | | | | | | | | | | | | |
| Production Pro | | production | | | | | | | | | | | | | |
| PASS Production 10K Male for processor | | | | | | | | | | | | | | | |
| 228 | | | | | | | | | | | | | | | |
| 23.00 27.0 | | production | | | | | \$2,533 | | | | n/a n/ | a n/a | | n/a | n/a |
| 2309 Production HAVES EUFER St. 14.71 18.25% \$33.000 \$2.993 \$6.9 \$6. | | | | | | | | | | | | | | | |
| SECT Orodaction MSSELECTIC PARTS (AB S18,679 S18,270 S | | | | | | | | | | | | | | | |
| Production Pro | | | | | | | \$2,093 | | | | | | | | |
| ZEME | XD0 | | | \$5,484 | 18.25% | \$4,483 | - | | | | | | | | n/a |
| Production MSE12 SPR ROWS GRASSIS S21 985 18.258 \$18.432 \$9.950 n/a | | production | EDGE MARKER | \$11.381 | 18.25% | | | | | | | | | | n/a |
| According Production MSEL SEPER MUSI GLASSIS 421-74 18.25% 517-213 51.200 1/a | | | | | | | | | | | | | | | |
| 2003 | | | | | | \$181.432 | | | | | | | | | |
| EACH Production MSEL 2 (ZED DALS) GALSSISS \$270,068 18,25% \$20,252 \$59,950 n/a | | | | | | | | | | | | | | | |
| New York Production New York New York Production New York Produc | ZXG4 | | | | | | | | | | | | | | n/a |
| 2267 production MSE14 SPDR ROUTS CHASSIS \$256,774 \$18,25% \$209,913 \$11,050 n/a | | | | | | | | | | | | | | n/a | n/a |
| Excess Production MSE 14 12FD IAVIS GHASSIS \$296,774 \$18,25% \$242,613 \$13,750 \$n/a | | | | \$242,581 | 18.25% | \$198,310 | \$11,200 | | | | | | | | n/a |
| ZMM | | | | | | | | | | | | | | | |
| ZMM2 | | | | | | | \$13,750 \$9.950 | | | | | | | | |
| ZXMS production MSE 12 9FR 6XO GIASSIS \$201.200 18.25% \$16.55\$ \$10.650 n/a | | | | | | | | | | | | | | | |
| ZMS production MSE 14 3FDR 607 GIASIS S12 1806 18.25% \$178.068 \$9.950 n/a | | production | | \$201,290 | 18.25% | \$164,555 | \$10,650 | | | | n/a n/ | 'a n/a | n/a | n/a | n/a |
| Example Exam | | | | | | | | | | | | | | | |
| ZXM7 production MSE 14 9FDR 6XO CHANSS \$227,097 18.25% \$18.5652 \$10.650 n/a n/ | | | | | | | | | | | | | | | |
| ZXMB production MSE 14 12FDR 800 CHASSIS \$267,097 18.25% \$218.352 \$13.750 n/a | | | | | | \$174,048 | | | | | | | | | n/a n/a |
| ZXMS production MSE 12 - 15 Fut es O'Chassis \$255.684 18.25% \$208.858 \$13.200 n/a n/ | | | | | | | | | | | | | | | |
| ZXMA production RIVAL Z RNC SALES PCN \$176,645 18.25% \$144.407 \$9.550 n/a n | | | | | | | | | | | | | | | |
| ZXMC production RIVAL 4 ENCL - SALES PCN \$192,129 18.25% \$157,065 \$10.559 n/a | XMA | production | RIVAL 2 ENCL - SALES PCN | \$176,645 | 18.25% | \$144,407 | \$9,550 | n/a | n/a | n/a | n/a n/ | a n/a | n/a | n/a | n/a |
| ZXMD production BIVAL SENCL - SALES FCN \$293,742 18,25% \$16,559 \$10,559 \$10,050 \$n/a \$n | XMB | production | RIVAL 3 ENCL - SALES PCN | \$184,387 | 18.25% | \$150,736 | \$9,850 | | n/a | n/a | n/a n, | a n/a | n/a | n/a | n/a |
| ZXME production RIVAL 6 ENCL - SALES PCN \$211,484 18.25% \$172,888 \$11,200 n/a n/a n/a n/a n/a n/a n/a n/a n/a | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | XMM | | MSE 12 - 18 Fdr Chassis | \$269,677 | | \$220,461 | \$12,650 | n/a | n/a | n/a | n/a n/ | a n/a | n/a | n/a | n/a |

| | | | | | | | Folders & Acc | essories | | | | | | | |
|-----------------|-----------------------------|-------------------------|------------|--|----------------------------------|---|---|----------------------------------|---------------------------------|--|---|--|---|---|---|
| Item or Model ! | Volume - Pieces Per Hour | er Description | MSRP | Less Percentage (%) Discount Bid | State Contract Purchase Price | Purchased Equipment | Equipment | Monthly Equipment Maintenance | Monthly Software Maintenance | 36 Month Lease Price per Month Including Maintenance | 36 Month Lease Cost - Interest Rate Charged For Lease | 48 Month Lease Price per Month Including Maintenance | 48 Month Lease Cost - Interest Rate Charged For Lease | 60 Month Lease Price Month Lease Price per Month Including Maintenance | 60 Month Lease Cost - Interest Rate Charged For Lease |
| | | DELETIONS | | | | performance level agreement offers that varies based on geographic local | tion, which can be obtained from your | | | Ex | cluding the items identified as pro- | duction, the rental rate will be the | Commonwealth's total equipment | cost multiplied by 4.5% + meter + | SLA. |
| | | ADDITIONS | | | | | posal. Within the pricebook, we are sent which is more economical if the sential to our mutual clients. | | | | | | 1-1 | , | |
| | | | | | | | *** | | | | | * | | **** | |
| DF80 | | OFFICERIGHT FOLDER | \$4,631.00 | | | | \$0.00 | \$38.72 | \$0.00 | | 14% | \$130.38 | 14.7% | \$117.69 | 14.8% |
| DF90 | | OFFICERIGHT FOLDER | \$5,841.00 | | | \$624.80 | \$0.00 | \$58.04 | | | 14% | \$172.11 | 14.7% | \$156.45 | |
| DF9C | | CROSS FOLD KIT | \$615.00 | 18% | \$503.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$17.20 | 14% | \$13.93 | 14.7% | \$11.92 | 14.8% |
| DFCS | | CONVEYOR STACKER | \$820.00 | 18% | \$671.00 | \$62.40 | \$0.00 | \$5.80 | \$0.00 | \$26.82 | 14% | \$22.94 | 14.7% | \$20.54 | 14.8% |
| DFHC | | HIGH CAPACITY EXTENSION | \$305.00 | 18% | \$249.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$8.52 | 14% | \$6.90 | 14.7% | \$5.90 | 14.8% |

Folders & Accessories

| | | | | | | | Mail Related | Software | | 1 | | | | 60 Month Lease Price | |
|-----------------|-------------------------|--|----------------------------|---------------------------------|----------------------------------|---|---|----------------------------------|---------------------------------|---|--|---|--|--|--|
| | me - Pieces Per Hour | Description | MSRP | Less Percentage (%) Discount | State Contract Purchase Price | Price for 1 Year of Equipment Maintenance on | Price for 1 Year of Software Maintenance on Purchased | Monthly Equipment Maintenance | Monthly Software Maintenance | 36 Month Lease Price per Month Including | 36 Month Lease Cost - Interest Rate Charged For | 48 Month Lease Price per Month Including | 48 Month Lease Cost - Interest Rate Charged For | 60 Month Lease Price Month Lease Price per Month Including | 60 Month Lease Cost - Interest Rate Charged For |
| | | DELETIONS | | Bid | | Purchased Equipment Pitney Bowes offers tw | Equipment to levels of service to the | | | Maintenance | Lease | Maintenance | Lease | Maintenance | Lease |
| | | | | | | hour response at a premiu | ance level agreement offers a 4 m price that varies based on | | | Excluding the | items identified as producti | ion, the rental rate will be the | Commonwealth's total equipm | ent cost multiplied by 4.5% | + meter + SLA. |
| | | ADDITIONS | | | | | an be obtained from your sales to sal. Within the pricebook, we | | | | | | | | |
| 1FXR | | FUNDS MGMT METER FEATURE (DM SERIES) | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 14% | \$0.00 | 14.7% | \$0.00 | 14.8% |
| BM10 BM41 | | ADMINISTRATIVE WORKSTATION W/15 INCH FLAT PANEL MONIT RECEIPT PRINTER | \$1,080.00 | 16% | \$908.00 | \$474.40 \$184.80 | \$184.00 \$0.00 | \$17.17 | \$17.09 \$0.00 | \$42.50 | 14% 14% | \$38.03 | 14.7% 14.7% | \$119.02 \$35.26 | 14.8% |
| BM42 BM44 | | BARCODE SCANNER FOR DATA COLLECTOR BARCODE SCANNER FOR DM SERIES/BUDGET MANAGER | \$1,530.00 \$1.530.00 | 16% 16% | \$1,286.00 \$1,286.00 | \$169.60 \$169.60 | \$0.00 \$0.00 | \$15.76 \$15.76 | \$0.00 \$0.00 | \$54.49 \$54.49 | 14% | \$47.44 \$47.44 | 14.7% 14.7% | \$43.09 \$43.09 | 14.8% |
| BM46 RM4A | | MONITOR/PC FLOOR STAND FLAT SCREEN MONITOR MOUNT | \$1,182.00 \$920.00 | 16% | \$993.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$33.96 | 14% 14% 14% | \$27.51 \$21.41 | 14.7% 14.7% | \$23.53 \$18.32 | 14.8% 14.8% |
| BM4B BM52 | | FLAT SCREEN MONITOR MOUNT CUSTOM KIT CLIENT HOST WORKSTATION W/FLAT PANEL MONITOR | \$845.00 \$6,070.00 | 16% | \$710.00 | \$0.00 \$474.40 | \$0.00 \$624.00 | \$0.00 \$44.07 | \$0.00 \$57.97 | | 14% | \$19.67 \$232.35 | 14.7% 14.7% | \$16.83 \$214.15 | |
| BMA1 BMC1 | | CRYSTAL REPORTING DM SERIES INTERFACE TO BUSINESS MANAGER (DM300-DM475) | \$210.00 | 16% | \$177.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$6.05 | 14% | \$4.90 | 14.7% | \$4.19 | 14.8% |
| BMFM | | DM SERIES IN TERFACE TO BUSINESS MANAGER (DM300-DM4/5) FUNDS MGMT METER ACTIVATION (DM SERIES) BUSINESS MANAGER OPERATOR TRAINING - UP TO 4 HRS | \$1,025.00 \$200.00 | 16% | \$168.00 | \$0.00 \$0.00 \$0.00 | | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | \$5.75 | 14% 14% | \$4.65 | 14.7% 14.7% 14.7% | \$20.41 \$3.98 | 14.8% |
| BMH1 BMH3 | | BUSINESS MANAGER DATA CONVERSION SERVICES | \$872.00 \$872.00 | 16% | \$732.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$25.05 | 14% 14% | \$20.29 | 14.7% | \$17.36 \$17.36 | 14.8% |
| BMH4 BMP0 | | BUSINESS MANAGER V2 OR V3 TO NEW SYSTEM DATA MIGRATION BUSINESS MANAGER PROJECT MANAGEMENT | \$872.00 \$1,021.00 | 16% | \$857.64 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$29.33 | 14% 14% | \$23.76 | 14.7% 14.7% | \$16.74 \$20.33 | 14.8% |
| BMP1 BMPC | | BUSINESS MANAGER PROJECT MANAGEMENT BUSINESS MANAGER HOST WORKSTATION PC | \$2,041.00 \$2,880.00 | 16% 16% | | \$0.00 \$356.00 | \$0.00 \$0.00 | \$0.00 \$33.07 | \$0.00 \$0.00 | | 14% 14% | \$47.49 \$91.83 | 14.7% 14.7% | \$40.63 \$83.81 | 14.8% 14.8% |
| BMS1 BMS2 | | BUSINESS MANAGER HOST WORKSTATION SOFTWARE BUSINESS MANAGER WORKSTATION - SOFTWARE ONLY | \$9.265.00 \$3,350.00 | | | \$95.20 \$95.20 | | \$8.84 \$8.84 | \$110.18 \$63.17 | | 14% 14% 14% | \$332.39 \$147.72 | 14.7% 14.7% | \$301.70 \$136.91 | |
| BMS3 BMSU | | UPGRADE TO SQL EDITION FOR CURRENT CUSTOMERS | \$2.095.00 \$5,040.00 | 18% | \$1,726.00 | \$95.20 \$95.20 \$0.00 | \$624.00 | \$8.84 \$0.00 | \$57.97 \$0.00 | \$122.89 | 14% | \$112.41 | 14.7% | \$105.95 \$100.35 | 14.8% |
| BMT1 BMT2 | | DIFFIGURE TO SQLEDITION FOR CORRENT COSTOMERS DM INFINITY INTERFACE - LAN DM INFINITY INTERFACE - DATA COLLECTOR SERIAL CONNECTION | \$1.025.00 | 16% | \$861.00 | \$0.00 \$0.00 \$0.00 | \$0.00 \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 \$0.00 | \$29.45 | 14% 14% | \$23.85 | 14.7% 14.7% | \$20.41 | 14.8% |
| BMT3 | | BUSINESS MANAGER WIN XP UPGRADE | \$0.00 \$1.230.00 | 16% | \$1,034.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$35.36 | 14% 14% | \$28.64 | 14.7% 14.7% | \$0.00 \$24.51 | 14.8% |
| BMUP BMUR | | BUSINESS MANAGER 6.0 UPGRADE FOR XP BUSINESS MANAGER UPGRADE FOR WIN2000 | \$820.00 \$835.00 | 18% | \$688.00 | \$0.00 \$0.00 | \$0.00 | | \$0.00 \$0.00 | \$23.53 | 14% 14% | \$19.06 \$19.06 | 14.7% 14.7% | \$16.31 \$16.31 | 14.8% |
| BMWA IB96002 | | BUSINESS MANAGER INTERFACE FOR INVIEW (ONE PER HOST) BASE MOUNT DISPLAY KIT FOR JR64 & JR67 SCALES | \$305.00 \$160.00 | | \$255.00 \$140.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | 14% 14% | \$7.06 | 14.7% 14.7% | \$6.04 \$3.32 | 14.8% |
| MFP0 MFP4 | | BUSINESS MANAGER PRO SERVICE PROJECT LEVEL 1 <half day<br="">BUSINESS MANAGER PRO SERVICE PROJECT LEVEL 2 <half day<="" td=""><td>\$872.00 \$1,021.00</td><td>16%</td><td>\$732.48 \$857.64</td><td>\$0.00 \$0.00</td><td>\$0.00 \$0.00</td><td>\$0.00 \$0.00</td><td>\$0.00 \$0.00</td><td>\$25.05 \$29.33</td><td>14% 14%</td><td>\$20.29 \$23.76</td><td>14.7% 14.7%</td><td>\$17.36 \$20.33</td><td>14.8% 14.8%</td></half></half> | \$872.00 \$1,021.00 | 16% | \$732.48 \$857.64 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$25.05 \$29.33 | 14% 14% | \$20.29 \$23.76 | 14.7% 14.7% | \$17.36 \$20.33 | 14.8% 14.8% |
| MFP5 PSST | | BUSINESS MANAGER PRO SERVICE PROJECT LEVEL 2 <full day<br="">POST SALE SOFTWARE TOOL KIT</full> | \$2,041.00 \$0.00 | 16% | \$1,714.44 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$58.63 | 14% 14% | \$47.49 | 14.7% 14.7% | \$40.63 \$0.00 | 14.8% |
| SDTK | | SOFTWARE DEVELOPER TOOL KIT | \$9,995.00 | 13% | \$8,650.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$295.83 | 14% | \$239.61 | 14.7% | \$205.01 | 14.8% |
| SFP1 SFP2 | | FEDEX SMARTPOST (1) FEDEX SMARTPOST (2) | \$600.00 \$1,280.00 | 16% | | \$0.00 \$0.00 | \$108.00 \$230.40 | \$0.00 \$0.00 | \$10.03 \$21.40 | \$58.20 | 14% 14% | \$51.21 | 14.7% 14.7% | \$21.97 \$46.90 | |
| SFPL SFPT | | FEDEX SMARTPOST (50) FEDEX SMARTPOST (25) | \$6,000.00 \$4,000.00 | 16% | \$3,360.00 | \$0.00 \$0.00 | \$720.00 | \$0.00 | \$100.33 \$66.89 | \$181.80 | 14% | \$159.96 | 14.7% 14.7% | \$219.78 \$146.52 | 14.8% |
| SFPV SGC1 | | FEDEX SMARTPOST (5) UPS SUREPOST (1) | \$1,440.00 \$600.00 | 16% 13% | \$1,210.00 \$520.00 | \$0.00 \$0.00 | \$259.20 \$108.00 | \$0.00 \$0.00 | \$24.08 \$10.03 | | 14% 14% | \$57.60 \$24.43 | 14.7% 14.7% | \$52.76 \$22.35 | 14.8% 14.8% |
| SGS1 SGS2 | | GOLDEN STATE OVERNIGHT (1) GOLDEN STATE OVERNIGHT (2) | \$900.00 \$1.500.00 | 13% | \$779.00 \$1,299.00 | \$0.00 \$0.00 | | | \$15.05 \$25.08 | \$41.69 | 14% 14% | | 14.7% 14.7% | \$33.51 \$55.87 | 14.8% 14.8% |
| SGSC SGSE | | GOLDEN STATE OVERNIGHT (100) GOLDEN STATE OVERNIGHT (ENTERPRISE) | \$20,000.00 \$25,000.00 | 13% | \$17,308.00 | \$0.00 \$0.00 | \$3,600.00 | \$0.00 | \$334.44 \$418.05 | \$926.37 | 14% | \$813.87 | 14.7% 14.7% | \$744.64 \$930.80 | 14.8% |
| SGSL | | GOLDEN STATE OVERNIGHT (50) GOLDEN STATE OVERNIGHT (25) | \$15,000.00 | 13% | \$12,981.00 | \$0.00 \$0.00 | \$2,700.00 \$1,800.00 | \$0.00 \$0.00 | \$250.83 \$167.22 | \$694.78 | 14% | \$610.40 \$406.94 | 14.7% 14.7% | \$558.48 \$372.32 | 14.8% |
| SGST SGSV | | GOLDEN STATE OVERNIGHT (5) | \$10,000.00 \$3,000.00 | 13% | \$2,597.00 | \$0.00 | \$540.00 | \$0.00 | \$50.17 | \$138.99 | 14% | \$122.11 | 14.7% | \$111.72 | 14.8% |
| SGSX SHR1 | | GOLDEN STATE OVERNIGHT (10) LONESTAR (1) | \$5,000.00 \$900.00 | 13% | \$779.00 | \$0.00 \$0.00 | \$900.00 \$162.00 | \$0.00 \$0.00 | \$83.61 \$15.05 | \$41.69 | 14% 14% | \$203.47 \$36.63 | 14.7% 14.7% | \$186.16 \$33.51 | 14.8% 14.8% |
| SHR2 SHRC | | LONESTAR (2) LONESTAR (100) | \$1.500.00 \$20,000.00 | 13% 13% | | \$0.00 \$0.00 | \$270.00 \$3,600.00 | \$0.00 \$0.00 | \$25.08 \$334.44 | | 14% 14% | \$61.06 \$813.87 | 14.7% 14.7% | \$55.87 \$744.64 | 14.8% 14.8% |
| SHRE | | LONESTAR (ENTERPRISE) LONESTAR (50) | \$25.000.00 \$15.000.00 | 13% | \$21,635.00 | \$0.00 \$0.00 | \$4,500.00 \$2,700.00 | \$0.00 \$0.00 | \$418.05 \$250.83 | \$1,157.97 | 14% 14% | | 14.7% 14.7% | \$930.80 \$558.48 | 14.8% |
| SHRT SHRV | | LONESTAR (25) LONESTAR (5) | \$10.000.00 \$3,000.00 | 13% | \$8,654.00 | \$0.00 \$0.00 | \$1,800.00 | \$0.00 \$0.00 | \$167.22 \$50.17 | \$463.19 | 14% | \$406.94 | 14.7% 14.7% | \$372.32 \$111.72 | 14.8% |
| SHRX | | LONESTAR (10) | \$5.000.00 | 13% | \$4,327.00 | \$0.00 | \$900.00 | \$0.00 | \$83.61 | \$231.59 | 14% 14% | \$203.47 | 14.7% | \$186.16 | 14.8% |
| SHT1 SHT2 | | ATS (1) ATS (2) | \$900.00 \$1.500.00 | 13% | \$1,299.00 | \$0.00 \$0.00 | \$270.00 | \$0.00 \$0.00 | \$15.05 \$25.08 | \$69.51 | 14% 14% | \$61.06 | 14.7% 14.7% | \$33.51 \$55.87 | 14.8% |
| SHTC | | ATS (100) ATS (ENTERPRISE) | \$20,000.00 \$25,000.00 | | \$21,635.00 | \$0.00 \$0.00 | \$4,500.00 | \$0.00 \$0.00 | \$334.44 \$418.05 | \$1,157.97 | 14% 14% | \$1,017.34 | 14.7% 14.7% | \$744.64 \$930.80 | 14.8% |
| SHTL | | ATS (50) ATS (25) | \$15,000.00 \$10.000.00 | 13% 13% | \$12,981.00 \$8,654.00 | \$0.00 \$0.00 | \$2,700.00 \$1,800.00 | \$0.00 \$0.00 | \$250.83 \$167.22 | \$694.78 \$463.19 | 14% 14% | \$610.40 \$406.94 | 14.7% 14.7% | \$558.48 \$372.32 | 14.8% 14.8% |
| SHTV | | ATS (5) ATS (10) | \$3,000.00 \$5,000.00 | 13% 13% | \$2,597.00 \$4,327.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$50.17 \$83.61 | | 14% 14% | \$122.11 \$203.47 | 14.7% 14.7% | \$111.72 \$186.16 | 14.8% 14.8% |
| SLB1 SLCA | | 3RD PARTY USPS WEB CONNNECTOR (1) HPS CHSTOM CARRIER RATE | \$600.00 \$2,060.00 | 13% | \$520.00 | \$0.00 \$0.00 | \$162.00 | \$0.00 \$0.00 | \$15.05 \$33.44 | \$32.83 | 14% 14% | \$29.45 | 14.7% 14.7% | \$27.37 \$74.46 | 14.8% |
| SLT1 | | ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (1) ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (2) | \$600.00 | 13% | \$520.00 | \$0.00 \$0.00 | \$108.00 | | \$10.03 \$20.07 | \$27.81 | 14% | \$24.43 | 14.7% 14.7% | \$22.35 \$46.35 | 14.8% |
| SLTC | | ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (100) | \$1,280.00 \$8,000.00 | 13% | \$6,923.00 | \$0.00 | \$1,440.00 | \$0.00 | \$133.78 | \$370.55 | 14% | \$325.55 | 14.7% | \$297.86 | 14.8% |
| SLTE SLTL | | ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (ENTERPRISE) ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (50) | \$20,000.00 \$6,000.00 | 13% | \$5,193.00 | \$0.00 \$0.00 | \$1,080.00 | | \$334.44 \$100.33 | \$277.93 | 14% 14% 14% | | 14.7% 14.7% | \$744.64 \$223.40 | 14.8% |
| SLTT SLTV | | ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (25) ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (5) | \$4,000.00 \$1,440.00 | | | \$0.00 \$0.00 | \$720.00 \$259.20 | \$0.00 \$0.00 | \$66.89 \$24.08 | | 14% | \$58.62 | 14.7% 14.7% | \$148.94 \$53.63 | 14.8% 14.8% |
| SLTX SNE1 | | ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (10) EASTERN CONNECTION (1) | \$2,000.00 \$900.00 | 13% | \$1.731.00 | \$0.00 \$0.00 | \$360.00 \$162.00 | \$0.00 \$0.00 | \$33.44 \$15.05 | \$92.64 \$41.69 | 14% 14% | \$81.39 \$36.63 | 14.7% 14.7% | \$74.46 \$33.51 | 14.8% 14.8% |
| SNE2 SNEC | | EASTERN CONNECTION (2) EASTERN CONNECTION (100) | \$1,500.00 \$20,000.00 | 13% | \$1,299.00 | \$0.00 \$0.00 | \$270.00 | \$0.00 \$0.00 | \$25.08 \$334.44 | \$69.51 | 14% 14% | \$61.06 | 14.7% 14.7% | \$55.87 \$744.64 | 14.8% |
| SNEE | | EASTERN CONNECTION (ENTERPRISE) EASTERN CONNECTION (50) | \$25,000.00 | 13% | \$21,635.00 | \$0.00 \$0.00 | | | \$418.05 \$250.83 | \$1.157.97 | 14% | \$1,017.34 | 14.7% 14.7% 14.7% | \$930.80 \$558.48 | |
| SNET SNET | | EASTERN CONNECTION (25) | \$15.000.00 \$10,000.00 | 13% | \$8,654.00 | \$0.00 | \$1,800.00 | \$0.00 | \$167.22 | \$463.19 | 14% | \$406.94 | 14.7% | \$372.32 | 14.8% |
| SNEV SNEX | | EASTERN CONNECTION (5) EASTERN CONNECTION (10) | \$3.000.00 \$5,000.00 | 13% | \$4,327.00 | \$0.00 \$0.00 | \$540.00 \$900.00 | \$0.00 \$0.00 | \$50.17 \$83.61 | \$231.59 | 14% 14% 14% | | 14.7% 14.7% | \$111.72 \$186.16 | 14.8% 14.8% |
| SNG1 SNG2 | | GLOBALTRANZ (1) GLOBALTRANZ (2) | \$900.00 \$1,500.00 | 13% | \$779.00 \$1,299.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$15.05 \$25.08 | \$69.51 | 14% | \$61.06 | 14.7% 14.7% | \$33.51 \$55.87 | 14.8% |
| SNGC SNGE | | GLOBALTRANZ (100) GLOBALTRANZ (ENTERPRISE) | \$20.000.00 \$25.000.00 | 13% | \$17,308.00 \$21,635.00 | \$0.00 \$0.00 | \$3,600.00 \$4,500.00 | \$0.00 \$0.00 | \$334.44 \$418.05 | \$926.37 \$1,157.97 | 14% 14% | \$813.87 \$1,017.34 | 14.7% 14.7% | \$744.64 \$930.80 | 14.8% 14.8% |
| SNGL SNGT | | GLOBALTRANZ (50) GLOBALTRANZ (55) | \$15,000.00 | 13% | \$12,981.00 | \$0.00 \$0.00 | \$2,700.00 | \$0.00 | \$250.83 | \$694.78 | 14% | \$610.40 | 14.7% | \$558.48 | 14.8% |
| SNGV | | GLOBALTRANZ (5) | \$10,000.00 \$3,000.00 | 13% | \$2,597.00 | \$0.00 | | \$0.00 \$0.00 | \$167.22 \$50.17 | \$138.99 | 14% 14% | \$122.11 | 14.7% 14.7% | \$372.32 \$111.72 | 14.8% |
| SNGX SNM1 | | GLOBALTRANZ (10) MIDLAND COURIER (1) | \$5,000.00 \$900.00 | 13% | \$779.00 | \$0.00 \$0.00 | \$900.00 \$162.00 | \$0.00 \$0.00 | \$83.61 \$15.05 | \$41.69 | 14% 14% | \$36.63 | 14.7% 14.7% | \$186.16 \$33.51 | 14.8% |
| SNM2 SNMC | | MIDLAND COURIER (2) MIDLAND COURIER (100) | \$1,500.00 \$20,000.00 | 13% | \$17,308.00 | \$0.00 \$0.00 | \$270.00 \$3,600.00 | \$0.00 \$0.00 | \$25.08 \$334.44 | | 14% 14% | \$61.06 \$813.87 | 14.7% 14.7% | \$55.87 \$744.64 | 14.8% |
| SNME SNML | | MIDLAND COURIER (ENTERPRISE) MIDLAND COURIER (50) | \$25,000.00 \$15,000.00 | | \$21,635.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$418.05 \$250.83 | \$1,157.97 | 14% | \$1,017.34 \$610.40 | 14.7% 14.7% | \$930.80 \$558.48 | 14.8% |
| SNML SNMT | | MIDLAND COURIER (50) | \$15,000.00 \$10,000.00 | | | \$0.00 | | | \$250.83 \$167.22 | | 14% | | 14.7% | \$372.32 | |

Mal Related Software

| | | | | | | Mail Related | Software | | | | | | | |
|--|---|----------------------------|--|----------------------------------|--|---|----------------------------------|---------------------------------|--|---|--|---|---|---|
| Item or Model Number Volume - Pieces Per Hour | Description | MSRP | Less Percentage (%) Discount Bid | State Contract Purchase Price | Price for 1 Year of Equipment Maintenance on Purchased Equipment | Price for 1 Year of Software Maintenance on Purchased Equipment | Monthly Equipment Maintenance | Monthly Software Maintenance | 36 Month Lease Price per Month Including Maintenance | 36 Month Lease Cost - Interest Rate Charged For Lease | 48 Month Lease Price per Month Including Maintenance | 48 Month Lease Cost - Interest Rate Charged For Lease | 60 Month Lease Price Month Lease Price per Month Including Maintenance | 60 Month Lease Cost - Interest Rate Charged For Lease |
| SNMV | MIDLAND COURIER (5) MIDLAND COURIER (10) | \$3,000.00 | | \$2,597.00 | \$0.00 \$0.00 | \$540.00 \$900.00 | \$0.00 \$0.00 | \$50.17 \$83.61 | \$138.99 \$231.59 | 14% | \$122.11 \$203.47 | 14.7% 14.7% | \$111.72 \$186.16 | 14.8% |
| SNMX SNR1 | MIDLAND COURIER (10) ONTRAC (1) | \$5.000.00 \$900.00 | 13% 13% | \$4,327.00 \$779.00 | \$0.00 | \$900.00 \$162.00 | \$0.00 | \$83.61 \$15.05 | | 14% 14% | | 14.7% | \$186.16 \$33.51 | 14.8% 14.8% |
| SNR2 | ONTRAC (2) | \$1,500.00 | 13% | | \$0.00 | \$270.00 | \$0.00 | \$25.08 | | 14% 14% | \$61.06 | 14.7% | \$55.87 | 14.8% |
| SNRC SNRE | ONTRAC (100) ONTRAC (ENTERPRISE) | \$20,000.00 \$25,000.00 | 13% 13% | \$17,308.00 \$21,635.00 | \$0.00 \$0.00 | \$3,600.00 \$4,500.00 | \$0.00 \$0.00 | \$334.44 \$418.05 | \$926.37 \$1,157.97 | 14% 14% | \$813.87 \$1,017.34 | 14.7% 14.7% | \$744.64 \$930.80 | 14.8% 14.8% |
| SNRL | ONTRAC (50) ONTRAC (25) | \$15,000.00 | | \$12,981.00 \$8.654.00 | \$0.00 \$0.00 | \$2,700.00 \$1.800.00 | \$0.00 | \$250.83 \$167.22 | | 14% 14% | \$610.40 \$406.94 | 14.7% 14.7% | \$558.48 \$372.32 | 14.8% 14.8% |
| SNRT SNRV | ONTRAC (5) | \$10,000.00 \$3,000.00 | 13% | \$2,597.00 | \$0.00 | \$540.00 | \$0.00 | \$50.17 | \$138.99 | 14% | \$122.11 | 14.7% | \$111.72 | 14.8% |
| SNRX | ONTRAC (10) SPEE-DEE (1) | \$5,000.00 \$900.00 | | \$4,327.00 \$779.00 | \$0.00 \$0.00 | \$900.00 \$162.00 | \$0.00 | \$83.61 \$15.05 | | 14% 14% | \$203.47 | 14.7% 14.7% | \$186.16 \$33.51 | 14.8% 14.8% |
| SNS2 | SPEE-DEE (2) | \$1,500.00 | 13% | \$1,299.00 | \$0.00 | \$270.00 | \$0.00 | \$25.08 | \$69.51 | 14% | \$61.06 | 14.7% | \$55.87 | 14.8% |
| SNSC SNSE | SPEE-DEE (100) SPEE-DEE (ENTERPRISE) | \$20,000.00 \$25,000.00 | 13% 13% | | \$0.00 \$0.00 | \$3,600.00 \$4,500.00 | \$0.00 | \$334.44 \$418.05 | | 14% 14% | \$813.87 \$1,017.34 | 14.7% 14.7% | \$744.64 \$930.80 | 14.8% 14.8% |
| SNSL SNSL | SPEE-DEE (50) | \$15,000.00 | 13% | \$12,981.00 | \$0.00 | \$2,700.00 | \$0.00 | \$250.83 | \$694.78 | 14% | \$610.40 | 14.7% | \$558.48 | 14.8% |
| SNST SNSV | SPEE-DEE (25) | \$10,000.00 \$3,000.00 | | \$8,654.00 \$2,597.00 | \$0.00 \$0.00 | \$1,800.00 \$540.00 | \$0.00 | \$167.22 \$50.17 | \$463.19 \$138.99 | 14% 14% | \$406.94 | 14.7% 14.7% | \$372.32 \$111.72 | 14.8% 14.8% |
| SNSX | SPEE-DEE (10) | \$5,000.00 | 13% | \$4,327.00 | \$0.00 | \$900.00 | \$0.00 | \$83.61 | | 14% | \$203.47 | 14.7% | \$186.16 | 14.8% |
| SNU1 SNU2 | DICOM (1) DICOM (2) | \$900.00 \$1,500.00 | | \$779.00 \$1,299.00 | \$0.00 \$0.00 | \$162.00 \$270.00 | \$0.00 \$0.00 | \$15.05 \$25.08 | | 14% 14% | \$36.63 \$61.06 | 14.7% 14.7% | \$33.51 \$55.87 | 14.8% 14.8% |
| SNUC | DICOM (100) | \$20,000.00 | 13% | \$17,308.00 | \$0.00 | \$3,600.00 | \$0.00 | \$334.44 | \$926.37 | 14% | \$813.87 | 14.7% | \$744.64 | 14.8% |
| SNUE SNUL | DICOM (ENTERPRISE) DICOM (50) | \$25,000.00 \$15.000.00 | | \$21,635.00 \$12,981.00 | \$0.00 \$0.00 | \$4,500.00 \$2,700.00 | \$0.00 \$0.00 | \$418.05 \$250.83 | \$1,157.97 \$694.78 | 14% 14% | \$1,017.34 \$610.40 | 14.7% 14.7% | \$930.80 \$558.48 | 14.8% 14.8% |
| SNUT | DICOM (25) | \$10,000.00 | 13% | \$8,654.00 | \$0.00 | \$1,800.00 | \$0.00 | \$167.22 | \$463.19 | 14% | \$406.94 | 14.7% | \$372.32 | 14.8% |
| SNUV SNUX | DICOM (5) DICOM (10) | \$3.000.00 \$5.000.00 | 13% 13% | \$4,327.00 | \$0.00 \$0.00 | \$540.00 \$900.00 | \$0.00 \$0.00 | \$50.17 \$83.61 | \$231.59 | 14% 14% | \$203.47 | 14.7% 14.7% | \$111.72 \$186.16 | 14.8% 14.8% |
| SNV1 | VELOCITY (1) | \$900.00 | | \$779.00 | \$0.00 \$0.00 | \$162.00 | \$0.00 \$0.00 | \$15.05 | \$41.69 | 14% | \$36.63 | 14.7% | \$33.51 \$55.87 | 14.8% |
| SNV2 SNVC | VELOCITY (2) VELOCITY (100) | \$1,500.00 \$20.000.00 | 13% 13% | \$1,299.00 \$17,308.00 | \$0.00 | \$270.00 \$3,600.00 | \$0.00 | \$25.08 \$334.44 | \$926.37 | 14% 14% | \$61.06 \$813.87 | 14.7% 14.7% | \$55.87 \$744.64 | 14.8% 14.8% |
| SNVE | VELOCITY (ENTERPRISE) VELOCITY (50) | \$25,000.00 | 13% | \$21,635.00 \$12,981.00 | \$0.00 \$0.00 | \$4,500.00 \$2,700.00 | \$0.00 \$0.00 | \$418.05 \$250.83 | \$1,157.97 \$694.78 | 14% 14% | \$1,017.34 \$610.40 | 14.7% 14.7% | \$930.80 \$558.48 | 14.8% 14.8% |
| SNVL SNVT | VELOCITY (50) VELOCITY (25) | \$15.000.00 \$10,000.00 | 13% | | \$0.00 | \$2,700.00 | \$0.00 | \$250.83 \$167.22 | \$463.19 | 14% | \$406.94 | 14.7% | \$372.32 | 14.8% |
| SNVV | VELOCITY (5) | \$3.000.00 | 13% | \$2,597.00 | \$0.00 | | \$0.00 | \$50.17 | | 14% | \$122.11 | 14.7% | \$111.72 | 14.8% |
| SNVX SNY1 | VELOCITY (10) ICS COURIER (1) | \$5,000.00 \$900.00 | | \$779.00 | \$0.00 \$0.00 | \$900.00 \$162.00 | \$0.00 \$0.00 | \$83.61 \$15.05 | \$231.59 \$41.69 | 14% 14% | \$203.47 \$36.63 | 14.7% 14.7% | \$186.16 \$33.51 | 14.8% 14.8% |
| SNY2 | ICS COURIER (2) | \$1,500.00 | 13% | \$1,299.00 | \$0.00 | \$270.00 | \$0.00 | \$25.08 | | 14% | \$61.06 | 14.7% | \$55.87 \$744.64 | 14.8% |
| SNYC SNYE | ICS COURIER (100) ICS COURIER (ENTERPRISE) | \$20,000.00 \$25,000.00 | | | \$0.00 \$0.00 | \$3,600.00 \$4,500.00 | \$0.00 \$0.00 | \$334.44 \$418.05 | | 14% | | 14.7% 14.7% | \$930.80 | 14.8% 14.8% |
| SNYL SNYT | ICS COURIER (50) | \$15,000.00 | 13% | \$12,981.00 | \$0.00 \$0.00 | \$2,700.00 \$1,800.00 | \$0.00 | \$250.83 \$167.22 | \$694.78 | 14% 14% | \$610.40 | 14.7% 14.7% | \$558.48 \$372.32 | 14.8% 14.8% |
| | ICS COURIER (5) | \$10,000.00 \$3,000.00 | 13% 13% | \$2,597.00 | \$0.00 | \$540.00 | \$0.00 | \$50.17 | \$138.99 | 14% | \$122.11 | 14.7% | \$372.32 \$111.72 | 14.8% |
| SNYX SNZ1 | ICS COURIER (10) CARDINAL COURIER (1) | \$5,000.00 \$900.00 | 13% 13% | \$4,327.00 \$779.00 | \$0.00 \$0.00 | \$900.00 \$162.00 | \$0.00 | \$83.61 \$15.05 | \$231.59 \$41.69 | 14% 14% | \$203.47 \$36.63 | 14.7% 14.7% | \$186.16 \$33.51 | 14.8% 14.8% |
| SNZ1 SNZ2 | CARDINAL COURIER (1) | \$1,500.00 | | \$1,299.00 | \$0.00 | | \$0.00 | \$25.08 | \$69.51 | 14% | \$61.06 | 14.7% 14.7% 14.7% | \$55,87 | 14.8% |
| SNZC SNZE | CARDINAL COURIER (100) CARDINAL COURIER (ENTERPRISE) | \$20,000.00 \$25,000.00 | 13% | \$17,308.00 | \$0.00 \$0.00 | \$3,600.00 \$4,500.00 | \$0.00 | \$334.44 \$418.05 | \$926.37 | 14% 14% 14% | \$813.87 \$1.017.34 | 14.7% 14.7% | \$744.64 \$930.80 | 14.8% 14.8% |
| SNZL SNZL | CARDINAL COURIER (50) | \$25,000.00 \$15,000.00 | | | \$0.00 | \$2,700.00 | \$0.00 | \$250.83 | \$694.78 | 14% | \$610.40 | 14.7% | \$558.48 | 14.8% |
| SNZT | CARDINAL COURIER (25) CARDINAL COURIER (5) | \$10,000.00 \$3,000.00 | 13% | \$8,654.00 | \$0.00 \$0.00 | \$1,800.00 \$540.00 | \$0.00 \$0.00 | \$167.22 \$50.17 | | 14% 14% | \$406.94 | 14.7% 14.7% | \$372.32 \$111.72 | 14.8% 14.8% |
| SNZX | CARDINAL COURIER (10) | \$5,000.00 | 13% | \$4,327.00 | \$0.00 | \$900.00 | \$0.00 | \$83.61 | \$231.59 | 14% | \$203.47 | 14.7% | \$186.16 | 14.8% |
| SSCA SSFE | ADDITIONAL CARRIER ACCOUNT ACTIVATION REGIONAL CARRIER SET-UP FEE | \$1,000.00 \$773.00 | 13% 16% | | \$0.00 \$0.00 | \$180.00 \$0.00 | \$0.00 \$0.00 | \$16.72 \$0.00 | | 14% 14% | | 14.7% 14.7% | \$37.24 \$15.41 | 14.8% 14.8% |
| SSVE | ERR COVERSHEET INTERFACE FOR SSL-PP | \$5,150.00 | 16% | \$4,327.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$147.98 | 14% | \$119.86 | 14.7% | \$102.55 | 14.8% |
| T116 T118 | DDX LINK ODBC LINK | \$1,995.00 \$1,295.00 | 13% | \$1,727.00 \$1,121.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | | 14% | | 14.7% 14.7% | \$40.93 \$26.57 | 14.8% 14.8% |
| T196027 | SOFTWARE METER INTERFACE - PER METER (DM SERIES ONLY) | \$295.00 | 14% | \$1,121.00 \$255.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$8.72 | 14% 14% | \$31.05 \$7.06 | 14.7% | \$26.57 \$6.04 | 14.8% |
| T209 T210 | USPS STD. A BULK MANIFESTING UPS STANDARD MANIFEST RATE BUNDLE | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | | 14% 14% | \$0.00 | 14.7% 14.7% | \$0.00 \$0.00 | 14.8% 14.8% |
| T211 | UPS HUNDREDWEIGHT RATE BUNDLE | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 14% | \$0.00 | 14.7% | \$0.00 | 14.8% |
| T215 T216 | USPS DOMESTIC RATE BUNDLE USPS INTERNATIONAL RATE BUNDLE | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | 14% 14% | \$0.00 | 14.7% 14.7% | \$0.00 \$0.00 | 14.8% 14.8% |
| T217 | USPS BULK RATE BUNDLE | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 14% | \$0.00 | 14.7% | \$0.00 | 14.8% |
| T218 T230 | USPS MIXED MAIL MANIFESTING FEDEX | \$0.00 \$0.00 | 0% | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | 14% 14% | \$0.00 | 14.7% 14.7% | \$0.00 \$0.00 | 14.8% 14.8% |
| T241 | UPS ZIP TO ZONE | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | 14% | \$0.00 | 14.7% | \$0.00 | 14.8% |
| T242 T245 | USPS ZIP TO ZONE USPS 4TH CLASS DBMC MANIFEST | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | | 14% 14% | \$0.00 | 14.7% 14.7% | \$0.00 \$0.00 | 14.8% 14.8% |
| T246 | ONLINE PLUS FOR UPS PLD | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 14% | \$0.00 | 14.7% | \$0.00 | 14.8% |
| T25B T25C | SENDSUITE XPRESS POSTAL MANAGER- SOFTWARE ONLY - USPS N SENDSUITE XPRESS 300 CAN ADD ANY THREE CARRIERS | \$5,533.00 \$6,333.00 | 13% 13% | \$4,813.71 \$5.509.71 | \$0.00 \$0.00 | \$275.00 \$474.00 | \$0.00 | \$25.55 \$44.03 | | 14% 14% | \$158.89 \$196.65 | 14.7% 14.7% | \$139.63 \$174.61 | 14.8% 14.8% |
| T25D | SENDSUITE XPRESS 400 CAN ADD ANY FOUR CARRIERS | \$7,533.00 | 13% | \$6,553.71 \$7,597.71 | \$0.00 \$0.00 | \$474.00 | \$0.00 | \$44.03 | | 14% | \$225.57 | 14.7% 14.7% | \$199.35 | 14.8% |
| T25E T265 | SENDSUITE XPRESS 500 - ALL CARRIERS, NETWORKING AND SIMP USPS STD. A NON-PROFIT SERVICES | \$8,733.00 \$0.00 | | | \$0.00 | \$798.00 \$0.00 | \$0.00 | \$74.13 \$0.00 | | 14% 14% | \$284.59 | 14.7% | \$254.20 \$0.00 | 14.8% 14.8% |
| T271 | USPS INTERNATIONAL MANIFESTING | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 14% | \$0.00 | 14.7% | \$0.00 | 14.8% |
| T2AC T2DH | STREETSMART ADDRESS CLEANSING DHL | \$0.00 \$0.00 | 0% 0% | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | 14% 14% | \$0.00 | 14.7% 14.7% | \$0.00 \$0.00 | 14.8% 14.8% |
| T2RH | ASCENT/SSX TO SENDSUITE XPRESS 300 - 3 CARRIER LOYALTY PA | \$5,380.00 | | | \$368.80 | \$474.00 | \$34.26 | \$44.03 | | 14% | \$198.70 \$227.45 | 14.7% | \$181.79 | 14.8% |
| T2RJ T2RK | ASCENT/SSX TO SENDSUITE XPRESS 400 - 4 CARRIER LOYALTY PA ASCENT/SSX TO SENDSUITE XPRESS 500 - ALL CARRIER LOYALTY | \$6,580.00 \$9,880.00 | | \$5,694.00 \$8,550.00 | \$368.80 \$368.80 | \$474.00 \$798.00 | \$34.26 \$34.26 | \$44.03 \$74.13 | \$261.60 \$389.38 | 14% 14% | \$227.45 | 14.7% 14.7% | \$206.39 \$304.18 | 14.8% 14.8% |
| T2RL | ASCENT/SSX TO SENDSUITE XPRESS 1000 - ALL CARRIER NETWOR | \$12,880.00 | 13% | \$11,146.00 | \$368.80 | \$1,064.00 | \$34.26 | \$98.85 | | 14% | \$433.29 | 14.7% | \$390.42 | 14.8% |
| T2X1 T2X3 | SINGLE SITE UNLIMITED WORKSTATION UPGRADE ARRIVAL SOFTWARE ONLY TO SINGLE SITE UNLIMITED | \$9,597.00 \$5,597.00 | | \$8,349.39 \$4,869.39 | \$0.00 \$0.00 | \$1,288.00 \$724.00 | \$0.00 \$0.00 | \$119.66 \$67.26 | | 14% | | 14.7% 14.7% | \$317.54 \$182.66 | 14.8% 14.8% |
| T322 | LOW TO MID VOLUME 4IN. ADHESIVE LABEL PRINTER | \$995.00 | 13% | \$862.00 | \$184.80 | \$0.00 | \$17.17 | \$0.00 | | 14% | \$36.76 | 14.7% | \$34.17 | 14.8% |
| T513 T531 | ARRIVAL INSTALLATION ON CUSTOMER'S PC HIGH VOLUME 4IN. ADHESIVE LABEL PRINTER | \$407.00 \$1.495.00 | 16% | | \$0.00 \$329.60 | \$0.00 \$0.00 | \$0.00 \$30.62 | \$0.00 \$0.00 | \$63.37 | 14% 14% | \$57.76 | 14.7% 14.7% | \$8.11 \$54.27 | 14.8% 14.8% |
| T534 | LASER PRINTER LOW TO MID VOLUME 4IN. ADHESIVE LABEL PRINTER | \$695.00 | 16% | \$584.00 \$862.00 | \$140.00 \$184.80 | \$0.00 \$0.00 | \$13.01 \$17.17 | \$0.00 \$0.00 | \$28.64 \$40.93 | 14% 14% | \$25.94 | 14.7% 14.7% | \$24.25 \$34.17 | 14.8% 14.8% |
| T536 T537 | ARRIVAL LIVE APPLICATION SUPPORT | \$995.00 \$814.00 | 16% | \$684.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$23.39 | | | 14.7% | \$16.21 | 14.8% |
| T538 | TRACKING ASSISTANT PORTABLE BELT PRINTER CORDLESS SCANNER | \$1.385.00 | 13% | | \$147.20 \$245.60 | \$0.00 | \$13.67 \$22.11 | \$0.00 \$0.00 | | 14% 14% | \$43.46 | 14.7% | \$39.36 \$62.42 | 14.8% |
| T539 T542 | 2D IMAGER | \$1,895.00 \$2.400.00 | | \$1,592.00 \$2,077.00 | \$345.60 \$290.40 | \$0.00 \$0.00 | \$32.11 \$26.98 | \$0.00 | | 14% 14% | \$68.18 \$77.77 | 14.7% 14.7% | \$63.42 \$70.80 | 14.8% 14.8% |
| T543 | ARRIVAL WEB CAM ZIN. GRAPHICS PRINTER | \$245.00 | 13% | \$212.00 \$341.00 | \$0.00 \$65.60 | \$0.00 \$0.00 | \$0.00 \$6.09 | \$0.00 \$0.00 | \$7.25 \$15.72 | 14% 14% | \$5.87 \$14.02 | 14.7% 14.7% | \$5.02 \$12.95 | 14.8% 14.8% |
| T544 T545 | ADD 1 SITE W/ SINGLE WORKSTATION | \$395.00 \$795.00 | 13% | \$688.00 | \$0.00 | \$119.25 | \$0.00 | \$11.08 | \$34.61 | 14% | \$30.14 | 14.7% | \$27.39 | 14.8% |
| T596002 | ARRIVAL ETHERNET SWITCH ARRIVAL CLIENT LIC TIER 1 | \$250.00 \$500.00 | 13% | \$217.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$7.42 | 14% | \$6.01 | 14.7% 14.7% | \$5.14 \$10.26 | 14.8% 14.8% |
| TSEN | E-MAIL NOTIFICATION | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 14% 14% | \$0.00 | 14.7% | \$0.00 | 14.8% |
| T5F1 | NETQUERY OPTION (MUST ORDER 1 T5NL BEYOND NUMBER OF P BACKGROUND IMPORT FEATURE | \$1,500.00 \$750.00 | 13% | \$1,299.00 \$650.00 | \$0.00 \$0.00 | \$225.00 \$113.00 | \$0.00 \$0.00 | \$20.90 \$10.50 | | 14% 14% | \$56.88 | 14.7% 14.7% | \$51.69 \$25.91 | 14.8% 14.8% |
| T5F3 | FILE LINK / SCAN LINK / GLOBAL UPDATE | \$750.00 \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 14% | \$0.00 | 14.7% | \$0.00 | 14.8% |
| T5F8 | ODBC INTEGRATION ARRIVAL IMAGING | \$2,055.00 | | | \$0.00 | \$299.00 | \$0.00 | \$27.78 \$17.47 | | 14% | | 14.7% | \$68.71 | 14.8% |
| TSFF | AKKIVAL IMAGING | \$1,250.00 | 13% | \$1,082.00 | \$0.00 | \$188.00 | \$0.00 | \$17.47 | \$54.47 | 14% | \$47.44 | 14.7% | \$43.11 | 14.8% |

Mal Related Software

| | | | | | | | Mail Related S | Software | | | | | | | |
|----------------------|--|--|------------------------|--|----------------------------------|--|---|----------------------------------|---------------------------------|--|---|--|---|---|--|
| Item or Model Number | Volume - Pieces Per Hour | Description | MSRP | Less Percentage (%) Discount Bid | State Contract Purchase Price | Price for 1 Year of Equipment Maintenance on Purchased Equipment | Price for 1 Year of Software Maintenance on Purchased Equipment | Monthly Equipment Maintenance | Monthly Software Maintenance | 36 Month Lease Price per Month Including Maintenance | 36 Month Lease Cost - Interest Rate Charged For Lease | 48 Month Lease Price per Month Including Maintenance | 48 Month Lease Cost - Interest Rate Charged For Lease | 60 Month Lease Price Month Lease Price per Month Including Maintenance | 60 Month Lease Cost - Interest Rate Charged Fo Lease |
| r5FG | | ROUTE ACTIVITY LOGGING FEATURE | \$1,250.00 | | \$1,082.00 | \$0.00 | \$188.00 | \$0.00 | \$17.47 | | | | | \$43.11 | 14.89 |
| Γ5M1 | | PROJECT MANAGEMENT (1/2 DAY) | \$953.00 | 16% | \$801.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | 14% | \$22.19 | 14.7% | \$18.98 | 14.89 |
| Γ5M2 | | PROJECT MANAGEMENT (1 DAY) | \$1,906.00 | | \$1,602.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | 14% | | 14.7% | \$37.97 | 14.89 |
| r5MC | | ADD 100 SITES W/ MULTIPLE WORKSTATIONS | \$219,000.00 | 13% | \$189,516.00 | \$0.00 | \$32,850.00 | \$0.00 | \$3,051.78 | \$9,533.23 | 14% | | 14.7% | \$7,543.31 | 14.89 |
| T5ML | | | \$132,000.00 | | \$114,229.00 | \$0.00 | \$19,800.00 | \$0.00 | \$1,839.43 | | 14% | | 14.7% | \$4,546.66 | 14.89 |
| r5MX | | ADD 10 SITES W/ MULTIPLE WORKSTATIONS | \$30,750.00 | 13% | \$26,611.00 | \$0.00 | \$4,612.50 | \$0.00 | \$428.50 | \$1,338.60 | 14% | \$1,165.62 | 14.7% | \$1,059.18 | 14.89 |
| rsnl | | MULTI-WORKSTATION CLIENT LICENSE | \$500.00 | 13% | \$433.00 | \$0.00 | \$75.00 | \$0.00 | \$6.97 | | 14% | \$18.96 | 14.7% | \$17.23 | 14.89 |
| Γ5P4 | | PC W/ FLAT PANEL MONITOR | \$2,795.00 | 16% | \$2,348.00 | \$368.80 | \$0.00 | \$34.26 | \$0.00 | | 14% | | 14.7% | \$83.06 | 14.89 |
| T5SC | | ADD 100 SITES W/ SINGLE WORKSTATION | \$49,500.00 | 13% | \$42,836.00 | \$0.00 | \$7,425.00 | \$0.00 | \$689.79 | | 14% | | 14.7% | \$1,705.00 | 14.89 |
| r5SL | | ADD 50 SITES W/ SINGLE WORKSTATION | \$29,750.00 | 13% | \$25,745.00 | \$0.00 | \$4,462.50 | \$0.00 | \$414.57 | | 14% | | 14.7% | \$1,024.73 | 14.89 |
| r5SU | | ADD 1 SINGLE USER | \$795.00 | 13% | \$688.00 | \$0.00 | \$119.25 | \$0.00 | \$11.08 | | 14% | | 14.7% | \$27.39 | 14.89 |
| r5sx | | ADD 10 SITES W/ SINGLE WORKSTATION | \$6,950.00 | 13% | \$6,015.00 | \$0.00 | \$1,042.50 | \$0.00 | \$96.85 | \$302.56 | 14% | \$263.47 | 14.7% | \$239.41 | 14.89 |
| TSUC . | | ADD 1 SITE W/ MULTIPLE WORKSTATIONS | \$3,495.00 | 13% | \$3,024.00 | \$0.00 | \$524.25 | \$0.00 | \$48.70 | \$152.12 | 14% | \$132.46 | 14.7% | \$120.37 | 14.89 |
| TSVT | | VISITOR TRACKING FEATURE | \$750.00 | 13% | \$650.00 | \$0.00 | \$113.00 | \$0.00 | \$10.50 | \$32.73 | 14% | \$28.51 | 14.7% | \$25.91 | 14.89 |
| T5Y1 | | INSTALLATION PROJECT LEVEL 1 (1/2 DAY) | \$814.00 | 16% | \$684.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$23.39 | 14% | \$18.95 | 14.7% | \$16.21 | 14.89 |
| r5Y2 | | INSTALLATION PROJECT LEVEL 1 (1 DAY) | \$1.623.00 | 16% | \$1,364.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$46.65 | 14% | \$37.78 | 14.7% | \$32.33 | 14.89 |
| rsys | | INSTALLATION PROJECT LEVEL 2 (1/2 DAY) | \$953.00 | 16% | \$801.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$27.39 | 14% | \$22.19 | 14.7% | \$18.98 | 14.89 |
| T5Y6 | | INSTALLATION PROJECT LEVEL 2 (1 DAY) | \$1,906,00 | 16% | \$1,602.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$54.79 | 14% | \$44.38 | 14.7% | \$37.97 | 14.89 |
| rsyb | | PROJECT MANAGEMENT (1/2 DAY) | \$953.00 | 16% | \$801.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$27.39 | 14% | \$22.19 | 14.7% | \$18.98 | 14.89 |
| T6P1 | | INSTALLATION PROJECT LEVEL 1 (1 DAY) | \$1,623.00 | 16% | \$1.364.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$46.65 | 14% | \$37.78 | 14.7% | \$32.33 | 14.89 |
| Γ6P4 | | INSTALLATION PROJECT LEVEL 2 (1/2 DAY) | \$953.00 | 16% | \$801.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$27.39 | 14% | \$22.19 | 14.7% | \$18.98 | 14.89 |
| T6P5 | | INSTALLATION PROJECT LEVEL 2 (1 DAY) | \$1,906.00 | | \$1.602.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$54.79 | 14% | \$44.38 | 14.7% | \$37.97 | 14.89 |
| FRMM | | MULTIPLE SITE UNLIMITED WORKSTATION | \$18,207.00 | | \$15.840.09 | \$0.00 | \$2,580.00 | \$0.00 | \$239.68 | \$781.41 | 14% | \$678.45 | 14.7% | \$615.09 | 14.89 |
| FRUM | | UPGRADE ARRIVAL SOFTWARE ONLY TO MULTIPLE SITE UNLIMIT | \$4.982.00 | | \$4.334.34 | \$0.00 | \$1,656.00 | \$0.00 | \$153.84 | \$302.07 | 14% | \$273.90 | 14.7% | \$256.56 | 14.89 |
| /PPG | | SENDSUITE TRACKING INSTALL SMART CLIENT ON CUSTOMER PC | \$477.00 | | \$400.68 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | 14% | | | \$9.50 | 14.89 |
| /PPI | | SENDSUITE TRACKING ADVANCED OPERATOR TRAINING - UP TO 4 | \$982.00 | | \$824.88 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$28.21 | 14% | \$22.85 | 14.7% | \$19.55 | 14.89 |
| /S42 | | SENDSUITE XPRESS USPS ONLY OFFERING | \$3,100,00 | | \$2,682,87 | \$184.80 | \$275.00 | \$17.17 | \$25.55 | \$128.75 | 14% | \$112.75 | 14.7% | \$102.87 | 14.89 |
| /S43 | | SENDSHITE XPRESS MULTI-CARRIER PACKAGE | \$5.000.00 | | \$4 327 27 | \$184.80 | \$275.00 | \$17.17 | \$25.55 | | 14% | | 14.7% | \$141.85 | 14.89 |
| VSD2 | | SENDSUITE DESKTOP ROLLOUT SERVICES 1 SITE | \$3,485,00 | | \$2,928,00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$100.14 | 14% | \$81.11 | 14.7% | \$69.39 | 14.89 |
| /SD5 | | SENDSUITE DESKTOP ROLLOUT SERVICES 100 SITES | \$36.823.00 | | \$30,932.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | 14% | | | \$733.09 | 14.89 |
| VSG1 | | ADD ONE USER TO SITE LICENSE | \$200.00 | | \$174.00 | \$0.00 | \$30.00 | \$0.00 | \$2.79 | | 14% | | 14.7% | \$6.91 | 14.89 |
| /SG2 | | 1 SITE LICENSE FOR LIMITED USERS (UP TO 2 USERS) | \$200.00 | | \$174.00 | \$0.00 | \$30.00 | \$0.00 | \$2.79 | | | \$7.61 | 14.7% | \$6.91 | 14.89 |
| /SG3 | | 10 SITES LICENSE FOR LIMITED USERS (UP TO 2 USERS) | \$1,750.00 | | \$1.515.00 | \$0.00 | \$262.50 | \$0.00 | \$24.39 | | 14% | | 14.7% | \$60.30 | 14.89 |
| /SG4 | | 50 SITES LICENSE FOR LIMITED USERS (UP TO 2 USERS) | \$7,50.00 | | \$6,491.00 | \$0.00 | \$1.125.00 | \$0.00 | \$104.51 | | 14% | | 14.7% | \$258.35 | 14.89 |
| VSG5 | | 100 SITES LICENSE FOR LIMITED USERS (UP TO 2 USERS) | \$12.500.00 | | \$10.818.00 | \$0.00 | \$1,875,00 | \$0.00 | \$174.19 | | 14% | | 14.7% | \$430.58 | 14.89 |
| W56D | | WINDOWS 7 PC | \$2,590.00 | | \$2,197,36 | \$458.40 | \$0.00 | \$42.59 | \$0.00 | | 14% | | 14.7% | \$86.15 | 14.89 |
| WPB5 | | PB FIRST BASE LICENSE (INCLUDES FIRST 5 APPLICATIONS) | \$310.00 | 16% | \$260.40 | \$0.00 | \$65.00 | \$0.00 | \$6.04 | | 14% | \$13.25 | 14.7% | \$12.21 | 14.89 |
| WS81 | | ADDRESSRIGHT DATA CONVERSION 4 HOURS | \$838.00 | 16% | \$703.92 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | 14% | | 14.7% | \$16.68 | 14.89 |
| WS82 | | ADDRESSRIGHT SYSTEM INTEGRATION 4 HOURS | \$838.00 | | \$703.92 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | 14% | | 14.7% | \$16.68 | 14.89 |
| WSM4 | | MAIL COACH TRAINING - UP TO 12 HOURS AND 4 PEOPLE | \$3.619.00 | | \$3.039.96 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | 14% | | 14.7% | \$72.05 | 14.89 |
| WSMC | | MAIL COACH TRAINING - UP TO 12 HOURS AND 4 PEOPLE MAIL COACH TRAINING - UP TO 8 HOURS AND 2 PEOPLE | \$1,208.00 | 16% | \$1,014.72 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | 14% | | 14.7% | \$24.05 | 14.89 |
| WSP0 | | DATA MAPPING INTEGRATION BUNDLED UP TO 4 HOURS | \$838.00 | | \$703.92 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | 14% | | | \$16.68 | 14.89 |
| WSP0 WSP1 | 1 | DATA MAPPING INTEGRATION BUNDLED UP TO 1 DAY | \$838.00 \$1.672.00 | | \$1.404.48 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | 14% | | 14.7% | \$16.68 | 14.89 |
| 7690000 | 1 | ETHERNET 4 PORT HIIB | | | \$244.44 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | 14% | \$6.77 | 14.7% | \$5.79 | 14.89 |
| | | ETHERNET 16 PORT HUB | \$291.00 \$683.00 | | \$573.93 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | 14% | | 14.7% | \$5./9 \$13.60 | 14.89 |
| Z690001 Z690003 | 1 | ETHERNET CABLE (14 FEET) | | | \$5/3.93 \$40.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | 14% | | 14.7% | \$13.60 | 14.89 |
| | | ETHERNET CABLE (14 FEET) | \$47.55 | | \$40.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | 14% | | 14.7% | \$0.95 | 14.89 |
| Z690004 | | | \$47.60 | 16% | \$40.20 \$183.01 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | 14% | \$1.11 | 14.7% | \$0.95 | 14.89 |
| 2690005 | | ETHERNET CABLE (100 FEET) | \$216.86 | | | | | | | | | | | | |
| 2690006 | | ETHERNET CABLE (250 FEET) | \$328.00 | | \$276.15 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | | \$7.65 | | \$6.54 | 14.89 |
| 7690034 | 1 | SECONDARY NETWORK CARD FOR DATA TRANSFERS UPGRADE SOFTWARE FOR WIN2000 | \$195.00 | | \$164.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | | 14% | | | \$3.89 \$0.00 | 14.89 |
| Z6C3 | ļ | | \$0.00 | | | | | | | | 14% | | | | |
| Z6C4 | | BUSINESS MANAGER ADMIN/REPORTING/DATA COLLECTOR UPGI | \$840.00 | | \$691.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | 14% | | 14.7% | \$16.38 | 14.89 |
| Z6C5 | 1 | BUSINESS SOFTWARE UPGRADE FROM VERSION 3.0 TO LATEST VE | \$0.00 | | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | 14% | \$0.00 | 14.7% | \$0.00 | 14.89 |
| Z6FM | | FUNDS MANAGEMENT - DM SERIES ONLY | \$1.230.00 | | \$1,034.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | 14% | \$28.64 | 14.7% | \$24.51 | 14.89 |
| Z6V5 | | UPGRADE SOFTWARE FOR WINXP | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 14% | \$0.00 | 14.7% | \$0.00 | 14.89 |

Mal Related Software

| | | | | | | | Electronic | Scares | | | | | | | |
|----------------------|-----------------------------|---|------------|--|----------------------------------|--|--|----------------------------------|---------------------------------|--|---|--|---|---|---|
| Item or Model Number | Volume - Pieces Per Hour | Description | MSRP | Less Percentage (%) Discount Bid | State Contract Purchase Price | Price for 1 Year of Equipment Maintenance on Purchased Equipment | Price for 1 Year of Software Maintenance on Purchased Equipment | Monthly Equipment Maintenance | Monthly Software Maintenance | 36 Month Lease Price per Month Including Maintenance | 36 Month Lease Cost - Interest Rate Charged For Lease | 48 Month Lease Price per Month Including Maintenance | 48 Month Lease Cost - Interest Rate Charged For Lease | 60 Month Lease Price Month Lease Price per Month Including Maintenance | 60 Month Lease Cost Interest Rate Charged Lease |
| | | DELETIONS | | | | Pitney Bowes offers two levels of performance level agreement offers that varies based on geographic locat | a 4 hour response at a premium price ion, which can be obtained from your | | | Ex | cluding the items identified as prod | luction, the rental rate will be the | Commonwealth's total equipment | cost multiplied by 4.5% + meter + | SLA. |
| | | ADDITIONS | | | | sales representative at time of proj offering our standard level agreem performance level is not es | ent which is more economical if the | | | | | | | ,., | |
| FW5 | | 15 LB INTERFACED WEIGHING (SCALE LEFT OR RIGHT OF UNIT) | \$2.465.00 | 29% | \$1,751.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$59.88 | 14% | \$48.50 | 14.7% | \$41.50 | 14 |
| rwo | | 13 LB INTERPACED WEIGHING (SCALE LEFT OR RIGHT OF UNIT) | \$2,405.00 | 2970 | \$1,751.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$39.00 | 14% | \$40.50 | 14./% | \$41.50 | 1 |
| FW6 | | 30 LB INTERFACED WEIGHING (SCALE LEFT OR RIGHT OF UNIT) | \$2.820.00 | 29% | \$2.003.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$68.50 | 14% | \$55.48 | 14.7% | \$47.47 | 14 |
| FW7 | | 70 LB INTERFACED WEIGHING | \$3,145.00 | 29% | \$2,233.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$76.37 | 14% | \$61.85 | 14.7% | \$52.92 | 14 |
| FW8 | | 149 LB INTERFACED WEIGHING | \$4,355.00 | 29% | \$3,093.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$105.78 | 14% | \$85.68 | 14.7% | \$73.30 | 14 |
| FWV | | 5 LB INTERFACED WEIGHING (SCALE/STAND BEHIND UNIT) | \$1,730.00 | 29% | \$1,229.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$42.03 | 14% | \$34.04 | 14.7% | \$29.13 | 14 |
| FWW | | 10 LB INTERFACED WEIGHING (SCALE/STAND BEHIND UNIT) | \$2,150.00 | 29% | \$1,527.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$52.22 | 14% | \$42.30 | 14.7% | \$36.19 | 14 |
| FWX | | 15 LB INTERFACED WEIGHING (SCALE/STAND BEHIND UNIT) | \$2,465.00 | 29% | | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$59.88 | 14% | \$48.50 | 14.7% | \$41.50 | 14 |
| GW2 | | 2 LB INTEGRATED WEIGHING | \$760.00 | 29% | | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | 14% | \$14.96 | 14.7% | \$12.80 | |
| GW5 | | 5 LB INTEGRATED WEIGHING | \$1,130.00 | 29% | | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$27.46 | 14% | \$22.24 | 14.7% | \$19.03 | |
| GW9 | | 10 LB INTEGRATED WEIGHING | \$1,445.00 | 29% | | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | 14% | \$28.42 | 14.7% | \$24.32 | 14 |
| T30 | | PLATFORM SCALE 30LB | \$0.00 | 0% | | \$161.60 | \$0.00 | \$15.02 | \$0.00 | | 14% | \$11.27 | 14.7% | \$12.02 | 14. |
| IT3W | | SCALE, W&M, US - 30 LB | \$0.00 | 0% | | \$161.60 | \$0.00 | \$15.02 | \$0.00 | | 14% | \$11.27 | | \$12.02 | |
| fT49 | | SCALE, GLOBAL - 149 LB | \$0.00 | 0% | | \$208.80 | \$0.00 | \$19.40 | \$0.00 | | 14% | \$14.55 | 14.7% | \$15.52 | |
| IT4W | | SCALE, W&M, GLOBAL - 149 LB | \$0.00 | 0% | | \$208.80 | \$0.00 | \$19.40 | \$0.00 | | 14% | \$14.55 | 14.7% | \$15.52 | 14.0 |
| 1T70 | | PLATFORM SCALE 70 LB | \$0.00 | 0% | | \$208.80 | \$0.00 | \$19.40 | \$0.00 | | 14% | \$14.55 | 14.7% | \$15.52 | |
| IT73 | | SCALE, W&M, POSTAL - 35 KG | \$0.00 | 0% | | \$208.80 | \$0.00 | \$19.40 | \$0.00 | | 14% | \$14.55 | | \$15.52 | |
| IT7W | | SCALE, W&M, GLOBAL - 70 LB | \$0.00 | 0% | \$0.00 | \$208.80 | \$0.00 | \$19.40 | \$0.00 | \$12.93 | 14% | \$14.55 | 14.7% | \$15.52 | 14 |

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| | | | | | | Balance of Line | | | | | | | | |
|------------------------|---|----------------------------|--|----------------------------------|--|---|-------------------------------------|---------------------------------|--|---|--|---|---|---|
| Item or Model Number | Volume - Pieces Per Hour Description | MSRP | Less Percentage (%) Discount Bid | State Contract Purchase Price | Price for 1 Year of Equipment Maintenance on Purchased Equipment | Price for 1 Year of Software Maintenance on Purchased Equipment | Monthly Equipment Maintenance | Monthly Software Maintenance | 36 Month Lease Price per Month Including Maintenance | 36 Month Lease Cost - Interest Rate Charged For Lease | 48 Month Lease Price per Month Including Maintenance | 48 Month Lease Cost - Interest Rate Charged For Lease | 60 Month Lease Price Month Lease Price per Month Including Maintenance | 60 Month Lease Cost - Interest Rate Charged For Lease |
| | DELETIONS ADDITIONS | | | | Within the pricebook, we are offering o | to the Commonwealth. Our performance level remium price that varies based on geographic ur sales representative at time of proposal. ur standard level agreement which is more | | | Excluding the | e items identified as productio | n, the rental rate will be the | Commonwealth's total equipm | | + meter + SLA. |
| 3400002 | LIFT HANDLES | \$0.00 | 0% | \$0.00 | economical if the performance leve \$0.00 | el is not essential to our mutual clients. | \$0.00 | \$0.00 | \$0.00 | 14% | \$0.00 | 14.7% | \$0.00 | 14.8% |
| 1E0T 1E50 | DM INFINITY BARCODE SCANNER LASER REPORT PRINTER | \$835.00 \$850.00 | 13% 13% | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$35.21 \$36.45 | 14% 14% | \$31.80 \$33.05 | | \$29.68 \$30.94 | 14.8% |
| 1E90002 | ACCOUNTING USB HUB | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 14% | \$0.00 | 14.7% | \$0.00 | 14.8% |
| IFA1 IFAB | BASIC ACCOUNTING (25 DEPT) DEPARTMENT ACCOUNTING ENABLER | \$0.00 \$0.00 | 0% 0% | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | 14% 14% | \$0.00 \$0.00 | 14.7% 14.7% | \$0.00 \$0.00 | 14.8% 14.8% |
| 1FAC 1FAF | BASIC ACCOUNTING (10 DEPT) NO ACCOUNTING SOFTWARE | \$0.00 \$0.00 | 0% | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | 14% | \$0.00 \$0.00 | 14.7% 14.7% | \$0.00 \$0.00 | 14.8% 14.8% |
| 1FAL | INVIEW 50 DEPT ACCOUNTING | \$0.00 \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | 14% | \$0.00 \$0.00 | 14.7% | \$0.00 | 14.8% |
| 1FAM 1FAN | INVIEW 100 DEPT ACCOUNTING INVIEW 300 DEPT ACCOUNTING | \$0.00 | 0% 0% | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$0.00 | 14% 14% | \$0.00 | 14.7% 14.7% | \$0.00 \$0.00 | 14.8% |
| 1FBL 1FBM | DM SERIES ANALYTICS (50 ACCOUNTS) DM SERIES ANALYTICS (100 ACCOUNTS) | \$204.00 \$375.00 | 25% 25% | \$153.00 \$281.25 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$5.23 \$9.62 | 14% 14% | \$4.24 \$7.79 | 14.7% 14.7% | \$3.63 \$6.67 | 14.8% 14.8% 14.8% |
| 1FBN 1FER | DM SERIES ANALYTICS (300 ACCOUNTS) ERR RATES | \$627.00 \$0.00 | 25% 0% | \$470.25 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$16.08 \$0.00 | 14% 14% | \$13.03 \$0.00 | 14.7% 14.7% | \$11.14 \$0.00 | 14.8% 14.8% |
| 1FM2 | DISABLE MANUAL WEIGHT FEATURE | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 14% | \$0.00 | 14.7% | \$0.00 | 14.8% |
| 1FNV 1FNVKIT | INVIEW STARTUP KIT FOR DM125/225 KIT / INVIEW ACCOUNTING UPGRADE | \$0.00 \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | 14% 14% | \$0.00 \$0.00 | 14.7% | \$0.00 \$0.00 | 14.8% |
| 1FS1 1FS2 | USPS SPECIAL SERVICES SOFTWARE USPS SPECIAL SERVICES SOFTWARE | \$0.00 \$0.00 | 0% | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | 14% 14% | \$0.00 | 14.7% 14.7% | \$0.00 | 14.8% |
| 1FS4 1FW1 | USPS SPECIAL SERVICES SOFTWARE DIFFERENTIAL WEIGHING FEATURE CODE | \$0.00 \$0.00 | 0% 0% | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | | 14% 14% | \$0.00 \$0.00 | 14.7% 14.7% | \$0.00 \$0.00 | |
| 1FXA | METER INVIEW DASHBOARD INTERFACE (ONE PER METER) | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 14% | \$0.00 | 14.7% | \$0.00 | 14.8% |
| 1FZ0 1FZ9 | DIFFERENTIAL WEIGHING 120 LPM FEATURE | \$0.00 \$2,095.00 | 0% 40% | \$0.00 \$1,257.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$42.99 | 14% 14% | \$0.00 \$34.82 | 14.7% 14.7% | \$0.00 \$29.79 | 14.8% |
| 1FZK 397-A | 80 LPM WOW SPEED SENDPRO ENTERPRISE 5 LB. SCALE | \$0.00 \$49.99 | 0% 16% | \$0.00 \$41.99 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$1.44 | 14% 14% | \$0.00 \$1.16 | 14.7% 14.7% | \$0.00 \$1.00 | 14.8% 14.8% |
| 397-B | 10 LB SCALE 70 LB SCALE | \$100.00 \$150.00 | 15% 15% | \$84.84 \$127.26 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$2.90 | 14% 14% | \$2.35 | 14.7% | \$2.01 \$3.02 | 14.8% |
| 397-D 458-00050-009 | POWER CORD | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 14% | \$0.00 | 14.7% | \$0.00 | 14.8% |
| 488-00050-009 6WB-A | POWER CORD 4IN X 100FT CONTINUOUS SHIPPING LABELS | \$0.00 \$19.49 | 0% 16% | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.56 | 14% 14% | \$0.00 \$0.45 | | \$0.00 \$0.39 | 14.8% |
| 6WB-F 6WB-P | 4X6 DIE CUT SHIPPING LABELS SENDPRO ENTERPRISE LOW-VOLUME PRINTER, STAND ALONE | \$29.95 \$209.00 | 16% | \$25.16 \$195.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.86 \$6.67 | 14% 14% | \$0.70 \$5.40 | 14.7% 14.7% | \$0.60 \$4.62 | 14.8% 14.8% |
| 943-7 | 10 FOOT USB CABLE | \$7.99 | 13% | \$6.94 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.24 | 14% | \$0.19 | 14.7% | \$0.16 | 14.8% |
| APA1 APK2 | 50 DEPT ANALYTICS SENDPRO P SERIES - QL1050 PRINTER BUNDLE | \$0.00 \$0.00 | 0% 0% | \$0.00 \$0.00 | \$0.00 \$54.40 | \$0.00 \$0.00 | \$0.00 \$5.05 | \$0.00 \$0.00 | \$0.00 \$3.37 | 14% 14% | \$0.00 \$3.79 | 14.7% 14.7% | \$0.00 \$4.04 | 14.8% 14.8% |
| APKE APKF | SENDPRO P RECEIVING APP FEATURE SENDPRO P SHIPPING APP FEATURE | \$0.00 \$0.00 | 0% | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | 14% 14% | \$0.00 \$0.00 | 14.7% 14.7% | \$0.00 \$0.00 | 14.8% 14.8% |
| APKN AZCE | ACCOUNT LIST IMPORT/EXPORT GREEN CONNECT+ MONO PRINT MODULE | \$0.00 | 0% | \$0.00 \$0.00 | \$0.00 \$368.80 | \$0.00 \$0.00 | \$0.00 \$34.26 | \$0.00 \$0.00 | \$0.00 \$22.84 | 14% 14% | \$0.00 \$25.70 | 14.7% 14.7% | \$0.00 \$27.41 | 14.8% 14.8% |
| AZCF | GREEN CONNECT+ 1000 COLOR PRINT MODULE | \$1,465.00 | 18% | \$1,207.00 | \$460.00 | \$0.00 | \$42.73 | \$0.00 | \$69.77 | 14% | \$65.48 | 14.7% | \$62.79 | 14.8% |
| AZCI AZCL | SENDPRO P1500 COLOR PRINT MODULE GREEN CONNECT+ 2000 COLOR PRINT MODULE | \$2,095.00 \$0.00 | 16% | \$0.00 | \$460.00 \$460.00 | \$0.00 \$0.00 | \$42.73 \$42.73 | \$0.00 \$0.00 | \$88.68 \$28.49 | 14% 14% | \$80.80 \$32.05 | 14.7% 14.7% | \$75.89 \$34.18 | 14.8% |
| AZCM AZCR | GREEN CONNECT+ 3000 COLOR PRINT MODULE GREEN CONNECT+ 3000 PRO NON-WOW | \$0.00 \$21,030,00 | 0% 22% | \$0.00 | \$460.00 \$2.247.20 | \$0.00 \$0.00 | \$42.73 \$208.77 | \$0.00 | \$28.49 \$698.38 | 14% 14% | \$32.05 \$609.50 | 14.7% 14.7% | \$34.18 \$554.54 | 14.8% 14.8% |
| AZCS AZCW | GREEN CONNECT+ 3000 PRO WOW GREEN CONNECT+ 1000 | \$25,445.00 \$5,345.00 | 21% 27% | \$19,981.00 \$3,886.88 | \$2,247.20 \$202.90 | \$0.00 \$0.00 | \$208.77 \$18.85 | \$0.00 \$0.00 | | 14% 14% | \$710.05 \$121.81 | | \$640.57 \$107.20 | 14.8% 14.8% |
| AZCX | GREEN CONNECT+ 2000 | \$9,840.00 | 27% | \$7,155.65 | \$490.03 | \$0.00 | \$45.52 | \$0.00 | \$275.07 | 14% | \$232.35 | 14.7% | \$206.01 | 14.8% |
| AZCY AZCZ | GREEN CONNECT+ 3000 NON-WOW GREEN CONNECT+ 3000 SERIES WOW | \$9,655.00 \$13,880.00 | 28% 25% | \$6,967.00 \$10,450.00 | \$1,365.79 \$1,365.79 | \$0.00 \$0.00 | \$126.88 \$126.88 | \$0.00 \$0.00 | \$322.86 \$441.98 | 14% 14% | \$288.15 \$384.63 | 14.7% 14.7% | \$266.62 \$349.17 | 14.8% 14.8% |
| BAS0 BAS1 | BUSINESS ANALYSIS SERVICES<4HOURS BUSINESS ANALYSIS SERVICES<1DAY | \$1,008.00 \$2,016.00 | 16% | \$846.72 \$1.693.44 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$28.96 \$57.92 | 14% 14% | \$23.45 \$46.91 | 14.7% 14.7% | \$20.07 \$40.13 | 14.8% 14.8% |
| BMX2 | DM SERIES INTERFACE (DM500-DM1100) | \$0.00 \$125.00 | 0% | \$0.00 \$108.75 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 \$3.72 | 14% | \$0.00 \$3.01 | 14.7% | \$0.00 \$2.58 | 14.8% |
| BTRY-TC51-TC56 CRM4 | BATTERY FOR T764/5, T6MD/E CONNECTRIGHT MAILER BUSINESS SERVICES SUITE (BSS) | \$1,266.00 | 13% 20% | \$1,012.80 | \$0.00 | n/a \$400.00 | n/a \$0.00 | | \$71.80 | 1400% 14% | \$65.21 | 1470.0% 14.7% | \$61.16 | 14.8% |
| CRM7 CRM8 | CONNECTRIGHT MAILER ELECTRONICALLY DELIVERED STAND-AI CONNECTRIGHT MAILER ELECTRONICALLY DELIVERED INTEGRA' | \$2,401.00 \$2,401.00 | 16% 16% | \$2,016.84 \$2,016.84 | \$0.00 \$0.00 | \$1,200.00 \$1,200.00 | \$0.00 \$0.00 | \$111.48 | \$180.46 | 14% 14% | \$167.35 \$167.35 | 14.7% 14.7% | \$159.28 \$159.28 | 14.8% 14.8% |
| CRMB DASC | CONNECTRIGHT MAILER BASIC ELECTRONICALLY DELIVERED STA DASOS ENVELOPE ADDRESS PRINTER B&W | \$946.00 \$7.097.00 | 16% 16% | \$794.64 \$5.961.85 | \$0.00 \$1.045.60 | \$650.00 \$0.00 | \$0.00 \$97.14 | \$60.39 \$0.00 | \$87.57 \$268.66 | 14% 14% | \$82.40 \$238.00 | 14.7% 14.7% | \$79.22 \$219.01 | 14.8% 14.8% |
| DA5X | GREEN DA50S ENVELOPE ADDRESS PRINTER B&W DA70S HIGH SPEED ENVELOPE ADDRESS PRINTER B&W | \$6,986.00 \$14.307.00 | 17% 16% | \$5,798.38 | \$1,230.40 \$1,388.00 | \$0.00 \$0.00 | \$114.30 \$128.95 | | | 14% | \$246.35 | | \$228.86 \$387.56 | 14.8% |
| DA7C DA7X | GREEN DA70S HIGH SPEED ENVELOPE ADDRESS PRINTER B&W | \$12,907.00 | 17% | \$10,689.58 | \$1,532.00 | \$0.00 | \$142.32 | \$0.00 | \$460.46 | 14% 14% | \$402.84 | 14.7% | \$367.20 | 14.8% |
| DA8A DA8N | HIGH SPEED CONVEYOR/STACKER WITH STAND FOR DA80F DA80F HIGH SPEED FIXED HEAD PRINTER | \$3,955.00 \$9,507.00 | 22% | \$3,103.00 \$8,744.66 | \$260.80 \$908.80 | \$0.00 \$0.00 | \$24.23 \$84.43 | \$0.00 \$0.00 | \$122.27 \$355.36 | 14% 14% | \$104.12 \$305.55 | 14.7% 14.7% | \$92.92 \$274.79 | 14.8% |
| DA9L DA9N | DA95F HIGH PERFORMANCE FIXED HEAD PRINTER W/ FEED RIGH DA95F HIGH PERFORMANCE FIXED HEAD PRINTER | \$27,357.00 \$17,907.00 | 12% | \$24,168.01 \$16,650.00 | \$2,088.80 \$1,661.60 | \$0.00 \$0.00 | \$194.05 \$154.36 | \$0.00 \$0.00 | \$955.92 \$672.34 | 14% 14% | \$814.99 \$576.98 | 14.7% 14.7% | \$728.02 \$518.10 | 14.8% 14.8% |
| DA9X | GREEN DA95F HIGH PERFORMANCE FIXED HEAD PRINTER INTEGRATED STACKER WITH STAND AND HIGH OUTPUT DRYER F | \$15,407.00 \$6,975.00 | 12% | \$13,538.13 \$4,999.00 | \$741.60 \$434.40 | \$0.00 \$0.00 | \$68.90 \$40.36 | | \$508.93 \$197.88 | 14% 14% | \$426.69 \$168.74 | 14.7% 14.7% | \$375.97 \$150.77 | 14.8% |
| DASC DCPS | DIGITAL CONNECTIVITY PRO SERVICE OPTION | \$153.00 | 28% 15% | \$130.05 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4.45 | 14% | \$3.60 | 14.7% | \$3.08 | 14.8% |
| DW90060 ERCL | MAILSTREAM EDUCATION SERVICES-2HRS E-RR REFERENCE NUMBER FEATURE ONLY | \$495.00 \$475.00 | 16% 13% | \$416.00 \$412.59 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$14.23 \$14.11 | 14% 14% | \$11.52 \$11.43 | 14.7% 14.7% | \$9.86 \$9.78 | 14.8% 14.8% |
| ESAR ESBM | ENHANCED SUPPORT SERVICES - ONE PER WORKSTATION ENHANCED SUPPORT SERVICES - ONE PER WORKSTATION | \$0.00 \$0.00 | 0% | \$0.00 \$0.00 | \$0.00 \$0.00 | \$240.00 \$240.00 | \$0.00 \$0.00 | \$22.30 \$22.30 | \$22.30 \$22.30 | 14% 14% | \$22.30 \$22.30 | 14.7% 14.7% | \$22.30 \$22.30 | 14.8% 14.8% |
| ESSS | ENHANCED SUPPORT SERVICES - ONE PER WORKSTATION | \$0.00 | 0% | \$0.00 | \$0.00 | \$240.00 | \$0.00 | \$22.30 | \$22.30 | 14% | \$22.30 | 14.7% | \$22.30 | 14.8% |
| F9DA F9DX | USPS SPECIAL SERVICES TRAINING USPS SPECIAL SERVICES WELCOME KIT | \$78.00 \$0.00 | 16% | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$2.24 \$0.00 | 14% 14% | \$1.81 \$0.00 | 14.7% 14.7% | \$1.55 \$0.00 | 14.8% 14.8% |
| F9PG FD1R | POWERGUARD GREEN DF100 OFFICERIGHT FOLDER | \$295.00 \$210.00 | 13% 15% | \$256.24 \$178.16 | \$0.00 \$64.00 | \$0.00 \$0.00 | \$0.00 \$5.95 | \$0.00 \$0.00 | \$8.76 \$10.06 | 14% 14% | \$7.10 \$9.40 | 14.7% 14.7% | \$6.07 \$8.98 | 14.8% 14.8% |
| I540 I546 | COUNTER SIGNATURE PAD | \$1,995.00 \$1,995.00 | 13% | \$1,727.00 | \$252.00 | \$0.00 \$0.00 | \$23.41 | \$0.00 | \$74.67 | 14% 14% | \$65.40 | 14.7% 14.7% | \$59.66 \$59.64 | 14.8% 14.8% |
| 596037 | COUNTER SIGNATURE PAD PLUS FIVE BAY CRADLE FOR T764/5, T6MD/E | \$850.00 | 13% 13% | \$1,726.00 \$739.50 | | n/a | \$23.41 n/a | \$0.00 n/a | \$74.64 \$25.29 | 1400% | \$65.37 \$20.48 | 1470.0% | \$17.53 | 1480.0% |
| N96002 R64 | BASE MOUNT DISPLAY KIT FOR JN75 SCALE GREEN 150 LB ROLLERTOP SCALE FACTORY CERTIFIED | \$160.00 \$695.00 | 13% 13% | \$138.98 \$602.00 | \$0.00 \$268.80 | \$0.00 \$0.00 | \$0.00 \$24.97 | | | 14% 14% | \$3.85 \$35.41 | 14.7% 14.7% | \$3.29 \$34.25 | 14.8% 14.8% |
| IR76 IZ20 | GREEN JO75 100 LB TABLETOP SCALE FACTORY CERTIFIED LABEL PRINTER | \$495.00 \$995.00 | 13% | \$429.00 \$864.26 | \$190.40 \$180.00 | \$0.00 \$0.00 | \$17.69 \$16.72 | \$0.00 \$0.00 | \$26.46 \$40.71 | 14% 14% | \$25.15 \$36.48 | 14.7% 14.7% | \$24.32 \$33.86 | 14.8% 14.8% |
| M0L2 | MAILSTATION2™ WITH 2LB SCALE & 10 ACCOUNTS | \$635.00 | 42% | \$368.30 | \$9.60 | \$0.00 | \$0.89 | \$0.00 | \$13.19 | 14% | \$10.87 | 14.7% | \$9.44 | 14.8% |
| MOL5 MFD0 | MAILSTATION2™ WITH 5LB SCALE & 10 ACCOUNTS DEDICATED MAIL FINISHING PROJECT MANAGEMENT SUPPORT | \$675.00 \$872.00 | 37% 16% | \$425.25 \$732.48 | \$9.60 \$0.00 | \$0.00 \$0.00 | \$0.89 \$0.00 | \$0.00 | \$15.13 \$25.05 | 14% 14% | \$12.45 \$20.29 | 14.7% 14.7% | \$10.79 \$17.36 | 14.8% 14.8% |
| MFD1 MP0X | DEDICATED MAIL FINISHING PROJECT MANAGEMENT SUPPORT DIFFERENTIAL WEIGHING FOR 2 LB, 5 LB, OR 10 LB SCALE | \$1,739.00 \$205.00 | 16% 18% | \$1,460.76 \$169.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$49.96 \$5.78 | 14% 14% | \$40.46 \$4.68 | 14.7% 14.7% | \$34.62 \$4.01 | 14.8% 14.8% |
| MP1W | 5/10 LB. WEIGHING WITH EXTERNAL DISPLAY 15/30 LB WEIGHING PLATFORM | \$0.00 \$0.00 | 0% | \$0.00 | \$75.20 \$161.60 | \$0.00 \$0.00 | \$6.99 \$15.01 | \$0.00 \$0.00 | | 14% 14% | \$5.24 \$11.26 | 14.7% 14.7% 14.7% | \$5.59 \$12.01 | 14.8% |
| MP30 MP3W | 15/30 LB WEIGHTS & MEASURES APPROVED OPTION | \$0.00 | 0% | \$0.00 | \$161.60 | \$0.00 | \$15.01 | \$0.00 | \$10.01 | 14% | \$11.26 | 14.7% | \$12.01 | 14.8% |
| MP3X MP49 | DIFFERENTIAL WEIGHING FOR 15 LB OR 30 LB SCALE 70/149 LB WEIGHING PLATFORM | \$415.00 \$0.00 | 17% | \$0.00 | \$0.00 \$208.80 | \$0.00 \$0.00 | \$0.00 \$19.40 | \$0.00 | \$11.73 \$12.93 | 14% 14% | \$9.50 \$14.55 | 14.7% 14.7% | \$8.13 \$15.52 | 14.8% |
| MP4D | INTEGRATED WEIGHING PLATFORM FOR DM475 | \$0.00 | 0% | \$0.00 | \$66.40 | \$0.00 | \$6.17 | \$0.00 | \$4.11 | 14% | \$4.63 | 14.7% | \$4.94 | 14.8% |

Balance of Line

| | | | | | | | Balance of Line | | | | | | | | |
|----------------------|---------------------|---|------------------------------|---------------------------------|----------------------------------|---|--|----------------------|---------------------------------|---|---------------------------|---|--|--|--|
| Item or Model Number | Volume - Pieces Per | Description | MSRP | Less Percentage (%) Discount | State Contract Purchase Price | Price for 1 Year of Equipment Maintenance on Purchased | Price for 1 Year of Software Maintenance on Purchased | Monthly Equipment | Monthly Software Maintenance | 36 Month Lease Price per Month Including | Interest Rate Charged For | 48 Month Lease Price per Month Including | 48 Month Lease Cost - Interest Rate Charged For | 60 Month Lease Price Month Lease Price per Month Including | 60 Month Lease Cost - Interest Rate Charged For |
| | nour | | | Bid | | Equipment | Equipment | Maintenance | | Maintenance | Lease | Maintenance | Lease | Maintenance | Lease |
| MP4W MP4X | | 70 LB WEIGHTS & MEASURES APPROVED OPTION DIFFERENTIAL WEIGHING FOR 70 LB SCALE | \$0.00 \$930.00 | 0% 17% | \$0.00 \$775.00 | \$208.80 \$0.00 | \$0.00 \$0.00 | \$19.40 \$0.00 | \$0.00 \$0.00 | \$12.93 \$26.51 | 14% 14% | \$14.55 \$21.47 | 14.7% 14.7% | \$15.52 \$18.37 | 14.8% 14.8% |
| MP5X | | DIFFERENTIAL WEIGHING FOR 149 LB SCALE INTEGRATED WEIGHING PLATFORM | \$1,255.00 | 18% 0% | \$1,035.00 \$0.00 | \$0.00 \$9.60 | \$0.00 \$0.00 | \$0.00 \$0.89 | \$0.00 \$0.00 | \$35.40 \$0.59 | 14% 14% | \$28.67 \$0.67 | 14.7% 14.7% | \$24.53 \$0.71 | 14.8% 14.8% |
| MP8R MP96001 | | MP96001 - REMOTE DISPLAY SALES KIT | \$0.00 | 0% | \$0.00 | \$9.60 | \$0.00 | \$0.89 | \$0.00 | \$0.59 | 14% | \$0.67 | 14.7% | \$0.71 | 14.8% |
| MP9G MPC1 | | INTEGRATED WEIGHING PLATFORM INTEGRATED WEIGHING PLATFORM | \$0.00 | 0% | \$0.00 | \$82.40 | \$0.00 | \$7.66 | \$0.00 | \$5.11 \$3.12 | 14% 14% | \$5.75 | 14.7% 14.7% | \$6.13 | 14.8% 14.8% |
| MPC4 | | INTEGRATED WEIGHING PLATFORM (DM125 PLATFORM) | \$0.00 \$0.00 | 0% 0% | \$0.00 \$0.00 | \$50.40 \$22.40 | \$0.00 \$0.00 | \$4.68 \$2.08 | \$0.00 \$0.00 | \$3.12 \$1.39 | 14% | \$3.51 \$1.56 | 14.7% | \$3.74 \$1.66 | 14.8% |
| MSPQ | | CONNECT+ SENDSUITE INTERFACE | \$300.00 \$1,255.00 | 13% | \$260.58 | \$0.00 \$277.60 | \$0.00 | \$0.00 \$25.79 | \$0.00 | \$8.91 \$52.55 | 14% | \$7.22 \$47.98 | 14.7% | \$6.18 \$45.14 | 14.8% |
| MSPR MW90020 | | GREEN CONNECT+ POWER STACKER CONNECT+ FLATS FEEDING GUIDE | \$1,255.00 | 18% 16% | \$1,034.00 \$429.00 | \$277.60 | \$0.00 \$0.00 | \$25.79 | \$0.00 \$0.00 | \$52.55 \$14.67 | 14% 14% | \$47.98 \$11.88 | 14.7% 14.7% | \$45.14 \$10.17 | 14.8% 14.8% |
| MW90705 | | CONNECT+/SENDPRO P SERIES PC SYSTEM CONNECT | \$155.00 | 23% | \$119.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$4.07 | 14% | \$3.30 | 14.7% | \$2.82 | 14.8% |
| MW96000 MW97182 | | WEIGHING PLATFORM WIRELESS LAN ADAPTER | \$0.00 \$155.00 | 0% 23% | \$0.00 \$119.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$4.07 | 14% 14% | \$0.00 \$3.30 | 14.7% 14.7% | \$0.00 \$2.82 | 14.8% 14.8% |
| NV21 | | INVIEW DASHBOARD TWO OR MORE SITES | \$1,455.00 \$0.00 | 16% | \$1,222.20 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$41.80 \$0.00 | 14% | \$33.85 \$0.00 | 14.7% | \$28.97 \$0.00 | 14.8% 14.8% |
| NV90KIT NV99KIT | | INVIEW WELCOME KIT | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 14% | \$0.00 | 14.7% 14.7% | \$0.00 | 14.8% |
| NVAA NVAB | | PROFESSIONAL SERVICES - LEVEL 1 PROFESSIONAL SERVICES - LEVEL 2 | \$201.00 \$510.00 | 16% | \$169.00 \$429.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$5.78 \$14.67 | 14% 14% | \$4.68 \$11.88 | 14.7% 14.7% | \$4.01 \$10.17 | 14.8% 14.8% |
| NVAC | | PROFESSIONAL SERVICES - LEVEL 3 | \$878.00 | 16% | \$737.52 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$25.22 | 14% 14% | | 14.7% | \$17.48 | 14.8% |
| NVAD | | PROFESSIONAL SERVICES - LEVEL 4 PROFESSIONAL SERVICES - LEVEL 5 | \$1,098.00 \$1,981.00 | 16% 16% | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$31.54 \$56.91 | 14% 14% | \$25.55 \$46.09 | 14.7% 14.7% | \$21.86 \$39.44 | 14.8% 14.8% |
| NVAE NVAF | | PROFESSIONAL SERVICES - LEVEL 5 PROFESSIONAL SERVICES - LEVEL 6 | \$3,856.00 | 16% | \$3,239.04 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$110.78 | 14% | \$89.72 | 14.7% | \$76.77 | 14.8% |
| NVBA | | DEPLOYMENT SERVICES - LEVEL 1 DEPLOYMENT SERVICES - LEVEL 2 | \$304.00 \$510.00 | 16% 16% | \$256.00 \$429.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$8.76 \$14.67 | 14% 14% | \$7.09 \$11.88 | 14.7% 14.7% | \$6.07 \$10.17 | 14.8% 14.8% |
| NVBB NVBC | | DEPLOYMENT SERVICES - LEVEL 3 | \$819.00 | 16% | \$688.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$23.53 | 14% | \$19.06 | 14.7% | \$16.31 | 14.8% |
| NVBD NVBE | | DEPLOYMENT SERVICES - LEVEL 4 DEPLOYMENT SERVICES - LEVEL 5 | \$1,540.00 \$3.085.00 | 16% 16% | \$1,294.00 \$2,592.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$44.25 \$88.65 | 14% 14% | \$35.84 \$71.80 | 14.7% 14.7% | \$30.67 \$61.43 | 14.8% 14.8% |
| PB008 | | MAIL TRAY SUPPORT | \$226.00 | 13% | \$196.30 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6.71 | 14% | \$5.44 | 14.7% | \$4.65 | 14.8% |
| PB-4000-US PS-101 | - | SMARTLINK: LVM WIFI/LAN ANALYTICS DEVICE RISO 1 DAY ADD ON WORKFLOW SUPPORT | \$0.00 \$1.250.00 | 0% 0% | \$0.00 \$1,250.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$42.75 | 14% 14% | \$0.00 \$34.63 | 14.7% 14.7% | \$0.00 \$29.63 | 14.8% 14.8% |
| PS-101 PS-102 | | RISO 2 DAY WORKFLOW SUPPORT | \$2,799.00 | 7% | \$2,600.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$88.92 | 14% | \$72.02 | 14.7% | \$61.62 | 14.8% |
| PS-104 RCSE | | RISO 4 DAY WORKFLOW SUPPORT PRO SERVICES-RELAY INTEGRITY EXPRESS | \$4,799.00 \$295.00 | 4% 13% | \$4,600.00 \$256.24 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$157.32 \$8.76 | 14% 14% | \$127.42 \$7.10 | 14.7% 14.7% | \$109.02 \$6.07 | 14.8% 14.8% |
| S-7357 | | OPTION PCB | \$295.00 | 0% | \$230.24 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 14% | \$0.00 | 14.7% | \$0.00 | 14.8% |
| S-7357 S-7395 | | OPTION PCB FG10 PAPER EJECTION ATTACHMENT | \$0.00 \$0.00 | 0% 0% | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | 14% 14% | \$0.00 \$0.00 | 14.7% 14.7% | \$0.00 \$0.00 | 14.8% 14.8% |
| SDIM | | DIMENSIONER | \$8,900.00 | 13% | \$7,730.54 | \$680.00 | \$0.00 | \$63.17 | \$0.00 | \$306.49 | 14% | \$261.52 | 14.7% | \$233.75 | 14.8% |
| SFPC SFPE | | FEDEX SMARTPOST (100) FEDEX SMARTPOST (ENTERPRISE) | \$8,000.00 \$20,000.00 | 13% 13% | \$6,923.00 \$17,308.00 | \$0.00 \$0.00 | \$1,440.00 \$3,600.00 | \$0.00 \$0.00 | \$133.78 \$334.44 | \$370.55 \$926.37 | 14% 14% | \$325.55 \$813.87 | 14.7% 14.7% | \$297.86 \$744.64 | 14.8% 14.8% |
| SFPX | | FEDEX SMARTPOST (10) | \$2,000.00 | 13% | \$1,737.20 | \$0.00 | \$360.00 | \$0.00 | \$33.44 | \$92.85 | 14% | \$81.56 | 14.7% | \$74.61 | 14.8% |
| SGC2 SGCC | | UPS SUREPOST (2) UPS SUREPOST (100) | \$1,280.00 \$8,000.00 | 13% 13% | \$1,109.00 \$6,923.00 | \$0.00 \$0.00 | \$230.00 \$1,440.00 | \$0.00 \$0.00 | \$21.37 \$133.78 | \$59.30 \$370.55 | 14% 14% | \$52.09 \$325.55 | 14.7% 14.7% | \$47.65 \$297.86 | 14.8% 14.8% |
| SGCE | | UPS SUREPOST (ENTERPRISE) | \$20,000.00 | 13% | \$17,308.00 | \$0.00 | \$3,600.00 | \$0.00 | \$334.44 | \$926.37 | 14% | \$813.87 | 14.7% | \$744.64 | 14.8% |
| SGCL SGCT | | UPS SUREPOST (50) UPS SUREPOST (25) | \$6,000.00 \$4.000.00 | 13% 13% | \$5,193.00 \$3.462.00 | \$0.00 \$0.00 | \$1,080.00 \$720.00 | \$0.00 \$0.00 | \$100.33 \$66.89 | \$277.93 \$185.29 | 14% 14% | \$244.18 \$162.79 | 14.7% 14.7% | \$223.40 \$148.94 | 14.8% 14.8% |
| SGCV | | UPS SUREPOST (5) | \$1,440.00 | 13% | \$1,246.00 | \$0.00 | \$259.20 | \$0.00 | \$24.08 | \$66.69 | 14% | \$58.59 | 14.7% | \$53.61 | 14.8% |
| SGCX | | UPS SUREPOST (10) FEDEX TRANSBORDER (1) | \$2,000.00 \$9,000.00 | 13% 13% | \$1,731.00 \$7,789.00 | \$0.00 \$0.00 | \$360.00 \$1,620.00 | \$0.00 \$0.00 | \$33.44 \$150.50 | \$92.64 \$416.88 | 14% 14% | \$81.39 \$366.26 | 14.7% 14.7% | \$74.46 \$335.10 | 14.8% 14.8% |
| SGF1 SGF2 | | FEDEX TRANSBORDER (2) | \$15,000.00 | 13% | \$12,981.00 | \$0.00 | \$2,700.00 | \$0.00 | \$250.83 | \$694.78 | 14% | \$610.40 | 14.7% | \$558.48 | 14.8% |
| SGFC SGFE | | FEDEX TRANSBORDER (100) FEDEX TRANSBORDER (ENTERPRISE) | \$100,000.00 \$100.000.00 | 13% 13% | \$86,537.00 \$86,537.00 | \$0.00 \$0.00 | \$18,000.00 \$18,000.00 | \$0.00 | \$1,672.21 \$1,672.21 | \$4,631.78 \$4.631.78 | 14% 14% | \$4,069.28 \$4.069.28 | 14.7% 14.7% | \$3,723.14 \$3,723.14 | 14.8% 14.8% |
| SGFL | | FEDEX TRANSBORDER (50) | \$90,000.00 | 13% | \$77,884.00 | \$0.00 | \$16,200.00 | \$0.00 | \$1,504.99 | \$4,168.62 | 14% | \$3,662.38 | 14.7% | \$3,350.84 | 14.8% |
| SGFT SGFV | | FEDEX TRANSBORDER (25) FEDEX TRANSBORDER (5) | \$75,000.00 \$30,000.00 | 13% 13% | | \$0.00 \$0.00 | \$13,500.00 \$5,400.00 | \$0.00 \$0.00 | \$1,254.16 \$501.66 | \$3,473.84 \$1,389.56 | 14% 14% | \$3,051.97 \$1,220.81 | 14.7% 14.7% | \$2,792.36 \$1,116.96 | 14.8% 14.8% |
| SGFX | | FEDEX TRANSBORDER (10) | \$50,000.00 | 13% | \$43,269.00 | \$0.00 | \$9,000.00 | \$0.00 | \$836.10 | \$2,315.90 | 14% | \$2,034.65 | 14.7% | \$1,861.58 | 14.8% |
| SGK1 SGK2 | | DYMANEX (1) DYMANEX (2) | \$900.00 \$1,500.00 | 13% 13% | \$779.00 \$1,299.00 | \$0.00 \$0.00 | \$162.00 \$270.00 | \$0.00 \$0.00 | \$15.05 \$25.08 | \$41.69 \$69.51 | 14% 14% | \$36.63 \$61.06 | 14.7% 14.7% | \$33.51 \$55.87 | 14.8% 14.8% |
| SGKC | | DYMANEX (100) | \$20,000.00 | 13% | \$17,308.00 | \$0.00 | \$3,600.00 | \$0.00 | \$334.44 | \$926.37 | 14% | \$813.87 | 14.7% | \$744.64 | 14.8% |
| SGKE SGKL | | DYMANEX (ENTERPRISE) DYMANEX (50) | \$25,000.00 \$15.000.00 | 13% 13% | | \$0.00 \$0.00 | \$4,500.00 \$2,700.00 | \$0.00 \$0.00 | \$418.05 \$250.83 | \$1,157.97 \$694.78 | 14% 14% | \$1,017.34 \$610.40 | 14.7% 14.7% | \$930.80 \$558.48 | 14.8% 14.8% |
| SGKT | | DYMANEX (25) | \$10,000.00 | 13% | \$8,654.00 | \$0.00 | \$1,800.00 | \$0.00 | \$167.22 | \$463.19 | 14% | \$406.94 | 14.7% | \$372.32 | 14.8% |
| SGKV SGKX | | DYMANEX (5) DYMANEX (10) | \$3,000.00 \$5,000.00 | 13% | | \$0.00 \$0.00 | \$540.00 \$900.00 | \$0.00 | \$50.17 \$83.61 | \$138.99 \$231.59 | 14% 14% | \$122.11 \$203.47 | 14.7% 14.7% | \$111.72 \$186.16 | 14.8% 14.8% |
| SGL1 | | SAMEDAY (1) | \$900.00 | 13% | \$779.00 | \$0.00 | \$162.00 | \$0.00 | \$15.05 | \$41.69 | 14% | \$36.63 | 14.7% | \$33.51 | 14.8% |
| SGL2 SGLC | | SAMEDAY (2) SAMEDAY (100) | \$1,500.00 \$20,000.00 | 13% 13% | \$1,299.00 \$17,308.00 | \$0.00 \$0.00 | \$278.00 \$3,600.00 | \$0.00 \$0.00 | \$25.83 \$334.44 | \$70.26 \$926.37 | 14% 14% | \$61.81 \$813.87 | 14.7% 14.7% | \$56.62 \$744.64 | 14.8% 14.8% |
| SGLE | | SAMEDAY (ENTERPRISE) | \$25,000.00 | 13% | \$21,635.00 | \$0.00 | \$4,500.00 | \$0.00 | \$418.05 | \$1,157.97 | 14% | \$1,017.34 | 14.7% | \$930.80 | 14.8% |
| SGLL SGLT | | SAMEDAY (50) SAMEDAY (25) | \$15,000.00 \$10,000.00 | 13% 13% | \$12,981.00 \$8,654.00 | \$0.00 \$0.00 | \$2,700.00 \$1,800.00 | \$0.00 \$0.00 | \$250.83 \$167.22 | \$694.78 \$463.19 | 14% 14% | \$610.40 \$406.94 | 14.7% 14.7% | \$558.48 \$372.32 | 14.8% 14.8% |
| SGLV | | SAMEDAY (5) | \$3,000.00 | 13% | \$2,597.00 | \$0.00 | \$540.00 | \$0.00 | \$50.17 | \$138.99 | 14% | \$122.11 | 14.7% | \$111.72 | 14.8% |
| SGLX SGM1 | | SAMEDAY (10) UPS DOMESTIC MAIL INNOVATIONS (1) | \$5,000.00 \$600.00 | 13% 13% | \$4,327.00 \$520.00 | \$0.00 \$0.00 | \$900.00 \$162.00 | \$0.00 \$0.00 | \$83.61 \$15.05 | \$231.59 \$32.83 | 14% 14% | \$203.47 \$29.45 | 14.7% 14.7% | \$186.16 \$27.37 | 14.8% 14.8% |
| SGM2 | | UPS DOMESTIC MAIL INNOVATIONS (2) | \$1,280.00 | 13% | \$1,109.00 | \$0.00 | \$270.00 | \$0.00 | \$25.08 | \$63.01 | 14% | \$55.80 | 14.7% | \$51.36 | 14.8% |
| SGMC SGME | | UPS DOMESTIC MAIL INNOVATIONS (100) UPS DOMESTIC MAIL INNOVATIONS (ENTERPRISE) | \$8,000.00 \$20.000.00 | 13% 13% | \$6,923.00 \$17.308.00 | \$0.00 \$0.00 | \$1,440.00 \$3,600.00 | \$0.00 \$0.00 | \$133.78 \$334.44 | \$370.55 \$926.37 | 14% 14% | \$325.55 \$813.87 | 14.7% 14.7% | \$297.86 \$744.64 | 14.8% 14.8% |
| SGML | | UPS DOMESTIC MAIL INNOVATIONS (50) | \$6,000.00 | 13% | \$5,193.00 | \$0.00 | \$1,080.00 | \$0.00 | \$100.33 | \$277.93 | 14% | \$244.18 | 14.7% | \$223.40 | 14.8% |
| SGMT SGMV | | UPS DOMESTIC MAIL INNOVATIONS (25) UPS DOMESTIC MAIL INNOVATIONS (5) | \$4,000.00 \$1.440.00 | 13% 13% | \$3,462.00 \$1,246.00 | \$0.00 \$0.00 | \$720.00 \$259.20 | \$0.00 \$0.00 | \$66.89 \$24.08 | \$185.29 \$66.69 | 14% 14% | \$162.79 \$58.59 | 14.7% 14.7% | \$148.94 \$53.61 | 14.8% 14.8% |
| SGMX | | UPS DOMESTIC MAIL INNOVATIONS (10) | \$2,000.00 | 13% | \$1,731.00 | \$0.00 | \$360.00 | \$0.00 | \$33.44 | \$92.64 | 14% | \$81.39 | 14.7% | \$74.46 | 14.8% |
| SGN1 | | TNT (1) TNT (2) | \$900.00 \$1,500.00 | 13% 13% | \$779.00 \$1,299.00 | \$0.00 \$0.00 | \$162.00 \$270.00 | \$0.00 \$0.00 | \$15.05 \$25.08 | \$41.69 \$69.51 | 14% 14% | \$36.63 \$61.06 | 14.7% 14.7% | \$33.51 \$55.87 | 14.8% 14.8% |
| SGN2 SGNC | | TNT (100) | \$20,000.00 | 13% | \$17,308.00 | \$0.00 | \$3,600.00 | \$0.00 | \$334.44 | \$926.37 | 14% | \$813.87 | 14.7% | \$744.64 | 14.8% |
| SGNE SGNL | | TNT (ENTERPRISE) TNT (50) | \$25,000.00 \$15.000.00 | 13% 13% | \$21,635.00 \$12,981.00 | \$0.00 \$0.00 | \$4,500.00 \$2,700.00 | \$0.00 \$0.00 | \$418.05 \$250.83 | \$1,157.97 \$694.78 | 14% 14% | \$1,017.34 \$610.40 | 14.7% 14.7% | \$930.80 \$558.48 | 14.8% 14.8% |
| SGNT | | TNT (25) | \$10,000.00 | 13% | \$8,654.00 | \$0.00 \$0.00 \$0.00 | \$1,800.00 \$540.00 | \$0.00 | \$167.22 | \$463.19 | 14% | \$406.94 | 14.7% | \$372.32 | 14.8% |
| SGNV SGNX | | TNT (5) TNT (10) | \$3,000.00 \$5,000.00 | 13% 13% | \$2,597.00 \$4,327.00 | \$0.00 \$0.00 | \$540.00 \$900.00 | \$0.00 \$0.00 | \$50.17 \$83.61 | \$138.99 \$231.59 | 14% 14% | \$122.11 \$203.47 | 14.7% 14.7% | \$111.72 \$186.16 | 14.8% 14.8% |
| SGT1 | | UPS AIR FREIGHT (1) | \$900.00 | 13% | \$779.00 | \$0.00 | \$162.00 | \$0.00 | \$15.05 | \$41.69 | 14% | \$36.63 | 14.7% | \$33.51 | 14.8% |
| SGT2 SGTC | | UPS AIR FREIGHT (2) UPS AIR FREIGHT (100) | \$1,500.00 \$20,000.00 | 13% 13% | \$1,299.00 \$17,308.00 | \$0.00 \$0.00 | \$270.00 \$3,600.00 | \$0.00 \$0.00 | \$25.08 \$334.44 | \$69.51 \$926.37 | 14% 14% | \$61.06 \$813.87 | 14.7% 14.7% | \$55.87 \$744.64 | 14.8% 14.8% |
| SGTE | | UPS AIR FREIGHT (ENTERPRISE) | \$25,000.00 | 13% | \$21,635.00 | \$0.00 | \$4,500.00 | \$0.00 | \$418.05 | \$1,157.97 | 14% | \$1,017.34 | 14.7% | \$930.80 | 14.8% |
| SGTL SGTT | | UPS AIR FREIGHT (50) | \$15,000.00 \$10,000.00 | 13% 13% | \$12,981.00 \$8,654.00 | \$0.00 \$0.00 | \$2,700.00 \$1.800.00 | \$0.00 \$0.00 | \$250.83 \$167.22 | \$694.78 \$463.19 | 14% 14% | \$610.40 \$406.94 | 14.7% 14.7% | \$558.48 \$372.32 | 14.8% 14.8% |
| SGTV | | UPS AIR FREIGHT (5) | \$3,000.00 | 13% | \$2,597.00 | \$0.00 | \$540.00 | \$0.00 | \$50.17 | \$138.99 | 14% | \$122.11 | 14.7% | \$111.72 | 14.8% |
| SGTX SGW1 | | UPS AIR FREIGHT (10) UPS DOMESTIC WORLDEASE (1) | \$5,000.00 \$600.00 | 13% | \$4,327.00 \$520.00 | \$0.00 \$0.00 | \$900.00 \$108.00 | \$0.00 \$0.00 | \$83.61 \$10.03 | \$231.59 \$27.81 | 14% 14% | \$203.47 \$24.43 | 14.7% 14.7% | \$186.16 \$22.35 | 14.8% 14.8% |
| SGW2 | | UPS DOMESTIC WORLDEASE (2) | \$1,280.00 | 13% | \$1,109.00 | \$0.00 | \$230.00 | \$0.00 | \$10.03 \$21.37 \$133.78 | \$59.30 | 14% | \$24.43 \$52.09 \$325.55 | 14.7% 14.7% 14.7% | \$47.65 | 14.8% 14.8% 14.8% |
| SGWC SGWE | | UPS DOMESTIC WORLDEASE (100) UPS DOMESTIC WORLDEASE (ENTERPRISE) | \$8,000.00 \$20,000.00 | 13% 13% | \$6,923.00 \$17,308.00 | \$0.00 \$0.00 | \$1,440.00 \$3,600.00 | \$0.00 \$0.00 | \$133.78 \$334.44 | \$370.55 \$926.37 | 14% 14% | \$325.55 \$813.87 | 14.7% 14.7% | \$297.86 \$744.64 | 14.8% 14.8% |
| SGWL | | UPS DOMESTIC WORLDEASE (50) | \$6,000.00 | 13% | \$5,193.00 | \$0.00 | \$1,080.00 | \$0.00 | \$100.33 | \$277.93 | 14% | \$244.18 | 14.7% | \$223.40 | 14.8% |
| SGWT | | UPS DOMESTIC WORLDEASE (25) | \$4,000.00 | | \$3,462.00 | \$0.00 | \$720.00 | \$0.00 | \$66.89 | \$185.29 | 14% | \$162.79 | 14.7% | \$148.94 | 14.8% |

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| | | | | | | | Balance of Line | | | | | | | | |
|----------------------|-----------------------------|---|-----------------------------|--|----------------------------------|--|---|-------------------------------------|---------------------------------|--|---|--|---|---|---|
| Item or Model Number | Volume - Pieces Per Hour | Description | MSRP | Less Percentage (%) Discount Bid | State Contract Purchase Price | Price for 1 Year of Equipment Maintenance on Purchased Equipment | Price for 1 Year of Software Maintenance on Purchased Equipment | Monthly Equipment Maintenance | Monthly Software Maintenance | 36 Month Lease Price per Month Including Maintenance | 36 Month Lease Cost - Interest Rate Charged For Lease | 48 Month Lease Price per Month Including Maintenance | 48 Month Lease Cost - Interest Rate Charged For Lease | 60 Month Lease Price Month Lease Price per Month Including Maintenance | 60 Month Lease Cost - Interest Rate Charged For Lease |
| SGWV | | UPS DOMESTIC WORLDEASE (5) UPS DOMESTIC WORLDEASE (10) | \$1,440.00 \$2,000.00 | 139 | \$1,246.00 | \$0.00 \$0.00 | \$259.20 \$360.00 | \$0.00 \$0.00 | \$24.08 | \$66.69 \$92.64 | 14% 14% | \$58.59 \$81.39 | 14.7% 14.7% | \$53.61 \$74.46 | 14.8% 14.8% |
| SGWX SHA1 | | AES DIRECT WEB API (1) | \$2,000.00 | | 6 \$1,731.00 6 \$4,327.00 | \$0.00 | | \$0.00 | \$33.44 \$83.61 | \$92.64 \$231.59 | 14% 14% | \$81.39 \$203.47 | 14.7% | \$74.46 \$186.16 | 14.8% |
| SHA2 SHAC | | AES DIRECT WEB API (2) AES DIRECT WEB API (100) | \$7,500.00 \$25,000.00 | 13% | 6 \$6,491.00 | \$0.00 \$0.00 | \$1,350.00 \$4,500.00 | \$0.00 \$0.00 | \$125.42 | \$347.41 \$1,157.97 | 14% 14% | \$305.22 \$1,017.34 | 14.7% 14.7% | \$279.26 \$930.80 | 14.8% 14.8% |
| SHAE | | AES DIRECT WEB API (ENTERPRISE) | \$25,000.00 | 13% | \$21,635.00 | \$0.00 | \$4,500.00 | \$0.00 | \$418.05 \$418.05 | \$1,157.97 | 14% | \$1,017.34 | 14.7% | \$930.80 | 14.8% |
| SHAL | | AES DIRECT WEB API (50) AES DIRECT WEB API (25) | \$25,000.00 \$20,000.00 | | | \$0.00 \$0.00 | \$4,500.00 \$3,600.00 | \$0.00 \$0.00 | \$418.05 \$334.44 | \$1,157.97 \$926.37 | 14% 14% | \$1,017.34 \$813.87 | 14.7% 14.7% | \$930.80 \$744.64 | 14.8% |
| SHAV | | AES DIRECT WER API (5) | \$10,000.00 | 13% | 6 \$8,654.00 | \$0.00 | \$1,800.00 | \$0.00 | \$167.22 | \$463.19 | 14% | \$406.94 | 14.7% | \$372.32 | 14.8% |
| SHAX SHC1 | | AES DIRECT WEB API (10) LOOMIS EXPRESS (1) | \$15,000.00 \$600.00 | | | \$0.00 \$0.00 | \$2,700.00 \$108.00 | \$0.00 \$0.00 | \$250.83 \$10.03 | \$694.78 \$27.27 | 14% 14% | \$610.40 \$23.99 | 14.7% 14.7% | \$558.48 \$21.97 | 14.8% 14.8% |
| SHL1 | | DHL (US & CANADA) (1) | \$600.00 | 13% | 6 \$520.00 | \$0.00 | \$108.00 | \$0.00 | \$10.03 | \$27.81 | 14% | \$24.43 | 14.7% | \$22.35 | 14.8% |
| SHL2 SHLC | | DHL (US & CANADA) (2) DHL (US & CANADA) (100) | \$900.00 \$10,000.00 | 139 | 6 \$779.00 6 \$8,400.00 | \$0.00 \$0.00 | \$162.00 \$1,800.00 | \$0.00 \$0.00 | \$15.05 \$167.22 | \$41.69 \$454.50 | 14% 14% | \$36.63 \$399.90 | 14.7% 14.7% | \$33.51 \$366.30 | 14.8% 14.8% |
| SHLE | | DHL (US & CANADA) (ENTERPRISE) DHL (US & CANADA) (50) | \$20,000.00 \$6,000.00 | 13% | 6 \$17,308.00 | \$0.00 \$0.00 | \$3,600.00 \$1,080.00 | \$0.00 \$0.00 | \$334.44 \$100.33 | \$926.37 \$277.93 | 14% | \$813.87 | 14.7% 14.7% | \$744.64 \$223.40 | 14.8% 14.8% |
| SHLL SHLT | | DHL (US & CANADA) (25) | \$4,000.00 | 13% | 6 \$3,462,00 | \$0.00 | \$720.00 | \$0.00 | \$66.89 | \$185.29 | 14% 14% | \$244.16 \$162.79 | 14.7% | \$148.94 | 14.8% |
| SHLV | | DHL (US & CANADA) (5) DHL (US & CANADA) (10) | \$1,500.00 \$2.000.00 | 139 | 6 \$1,299.00 6 \$1,731.00 | \$0.00 \$0.00 | \$270.00 \$360.00 | \$0.00 \$0.00 | \$25.08 \$33.44 | \$69.51 \$92.64 | 14% 14% | \$61.06 \$81.39 | 14.7% 14.7% | \$55.87 \$74.46 | 14.8% |
| SHN1 | | XPO (1) | \$900.00 | 13% | 6 \$779.00 | \$0.00 | \$162.00 | \$0.00 | \$15.05 | \$41.69 | 14% | \$36.63 | 14.7% | \$33.51 | 14.8% |
| SHN2 SHNC | | XPO (2) XPO (100) | \$1,500.00 \$20,000.00 | | 6 \$1,299.00 6 \$17,308.00 | \$0.00 \$0.00 | \$270.00 \$3,600.00 | \$0.00 \$0.00 | \$25.08 \$334.44 | \$69.51 \$926.37 | 14% 14% | \$61.06 \$813.87 | 14.7% 14.7% | \$55.87 \$744.64 | 14.8% 14.8% |
| SHNE | | XPO (ENTERPRISE) | \$25,000.00 | 13% | \$21,635.00 | \$0.00 | \$4,500.00 | \$0.00 | \$418.05 | \$1,157.97 | 14% | \$1,017.34 | 14.7% | \$930.80 | 14.8% |
| SHNL SHNT | | XPO (50) XPO (25) | \$15,000.00 \$10,000.00 | 139 | | \$0.00 \$0.00 | \$2,700.00 \$1,800.00 | \$0.00 \$0.00 | \$250.83 \$167.22 | \$694.78 \$463.19 | 14% 14% | \$610.40 \$406.94 | 14.7% 14.7% | \$558.48 \$372.32 | 14.8% |
| SHNV | | XPO (5) | \$3,000.00 | 13% | \$2,597.00 | \$0.00 | \$540.00 | \$0.00 | \$50.17 | \$138.99 | 14% | \$122.11 | 14.7% | \$111.72 | 14.8% |
| SHNX SHP1 | 1 | XPO (10) USPS ACTIVATION CA (1) | \$5,000.00 \$600.00 | 16% | 6 \$504.00 | \$0.00 \$0.00 | \$108.00 | \$0.00 \$0.00 | \$83.61 \$10.03 | \$231.59 \$27.27 | 14% 14% | \$203.47 \$23.99 \$57.76 | 14.7% | \$186.16 \$21.97 | 14.8% 14.8% |
| SL19 SL20 | 1 | HIGH VOLUME 4IN. ADHESIVE LABEL PRINTER NON-CONTACT PROGRAMMABLE WEDGE SCANNER | \$1,495.00 \$1,995.00 | 16% | | \$329.60 \$259.20 | \$0.00 | \$30.62 \$24.08 | \$0.00 \$0.00 | \$63.37 \$73.37 | 14% | | 14.7% | \$54.27 \$58.98 | 14.8% 14.8% |
| SI.21 | | LASER PRINTER | \$695.00 | 13% | 6 \$602.00 | \$140.00 | \$0.00 \$0.00 | \$13.01 | \$0.00 | \$29.26 | 14% 14% | \$64.49 \$26.44 | 14.7% | \$24.68 | 14.8% |
| SL22 SL30 | | LOW TO MID VOLUME 4IN. ADHESIVE LABEL PRINTER 100 LB. TABLETOP SCALE | \$995.00 \$995.00 | 139 | 6 \$861.00 6 \$836.00 | \$184.80 \$190.40 | \$0.00 \$0.00 | \$17.17 \$17.69 | \$0.00 \$0.00 | \$40.90 \$40.38 | 14% 14% | \$36.73 \$36.43 | 14.7% 14.7% | \$34.15 \$33.96 | 14.8% 14.8% |
| SL32 | | 200 LB. ROLLERTOP SCALE | \$1,295.00 | 16% | 6 \$1,088.00 | \$268.80 | \$0.00 \$0.00 | | \$0.00 | \$53.86 | 14% | \$48.87 | 14.7% | \$45.77 \$55.18 | 14.8% |
| SL33 SL39 | | JB67 149 LB. ROLLERTOP SCALE (CALIFORNIA ONLY) CORDLESS WEDGE SCANNER | \$1,695.00 \$1,895.00 | | | \$274.40 \$345.60 | \$0.00 \$0.00 | \$25.49 \$32.11 | \$0.00 \$0.00 | \$67.20 \$75.86 | 14% 14% | \$59.78 \$68.18 | 14.7% 14.7% | \$55.18 \$63.42 | 14.8% |
| SL91 | | PC W/ FLAT PANEL MONITOR | \$2,795.00 | 16% | \$2,348.00 | \$368.80 | \$0.00 | \$34.26 | \$0.00 | \$103.14 | 14% | \$90.74 | 14.7% | \$83.06 | 14.8% |
| SLB2 SLBC | | 3RD PARTY USPS WEB CONNNECTOR (2) 3RD PARTY USPS WEB CONNNECTOR (100) | \$900.00 \$10.000.00 | 139 | | \$0.00 \$0.00 | \$324.00 \$2.160.00 | \$0.00 \$0.00 | \$30.10 \$200.67 | \$56.74 \$487.95 | 14% 14% | \$51.68 \$433.35 | 14.7% 14.7% | \$48.56 \$399.75 | 14.8% 14.8% |
| SLBE | | 3RD PARTY USPS WEB CONNNECTOR (ENTERPRISE) | \$20,000.00 | 16% | \$16,800.00 | \$0.00 | \$2,700.00 | \$0.00 | \$250.83 | \$825.39 | 14% | \$716.19 | 14.7% | \$648.99 | 14.8% |
| SLBL SLBT | | 3RD PARTY USPS WEB CONNNECTOR (50) 3RD PARTY USPS WEB CONNNECTOR (25) | \$6,000.00 \$4,000.00 | 139 | | \$0.00 \$0.00 | \$1,620.00 \$1,080.00 | \$0.00 \$0.00 | \$150.50 \$100.33 | \$328.10 \$218.73 | 14% 14% | \$294.35 \$196.23 | 14.7% 14.7% | \$273.57 \$182.38 | 14.8% 14.8% |
| SLBV | | 3RD PARTY USPS WEB CONNNECTOR (5) | \$1,500.00 | | | \$0.00 \$0.00 | \$388.80 | \$0.00 | \$36.12 | \$80.55 | 14% 14% | \$72.10 \$98.12 | 14.7% | \$66.91 | 14.8% |
| SLBX SLD1 | | 3RD PARTY USPS WEB CONNNECTOR (10) UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (1) | \$2,000.00 \$9,000.00 | 139 | 6 \$1,731.00 6 \$7,789.00 | \$0.00 | \$540.00 \$1,620.00 | \$0.00 \$0.00 | \$50.17 \$150.50 | \$109.37 \$416.88 | 14% | \$98.12 \$366.26 | 14.7% 14.7% | \$91.19 \$335.10 | 14.8% 14.8% |
| SLD2 SLDC | | UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (2) UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (100) | \$15,000.00 \$100.000.00 | | | \$0.00 \$0.00 | \$2,700.00 \$18.000.00 | \$0.00 \$0.00 | \$250.83 \$1.672.21 | \$694.78 \$4.631.78 | 14% 14% | \$610.40 \$4.069.28 | 14.7% 14.7% | \$558.48 \$3.723.14 | 14.8% 14.8% |
| SLDE | | UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (ENTER | \$100,000.00 | 13% | 6 \$86,537.00 | \$0.00 | \$18,000.00 | \$0.00 | \$1,672.21 | \$4,631.78 | 14% | \$4,069.28 | 14.7% | \$3,723.14 | 14.8% |
| SLDL SLDT | | UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (50) UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (25) | \$90,000.00 \$75.000.00 | | | \$0.00 \$0.00 | \$16,200.00 \$13,500.00 | \$0.00 \$0.00 | \$1,504.99 \$1,254.16 | \$4,168.62 \$3,408.76 | 14% 14% | \$3,662.38 \$2,999.26 | 14.7% 14.7% | \$3,350.84 \$2,747.26 | 14.8% 14.8% |
| SLDV | | UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (5) | \$30,000.00 | | \$25,200.00 | \$0.00 | | \$0.00 | \$501.66 | \$1,363.50 | 14% | \$1,199.70 | 14.7% | \$1,098.90 | 14.8% |
| SLDX SLEP | | UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (10) E-CERTIFIED/ERR PRODUCTVITY PACK | \$50,000.00 \$3,268.00 | | | \$0.00 \$0.00 | \$9,000.00 \$0.00 | \$0.00 \$0.00 | \$836.10 \$0.00 | \$2,272.50 \$97.24 | 14% 14% | \$1,999.50 \$78.76 | 14.7% 14.7% | \$1,831.50 \$67.38 | 14.8% 14.8% |
| SLH1 | | HAZARDOUS MATERIALS (1) HAZARDOUS MATERIALS (2) | \$5,000.00 | 16% | 6 \$4,200.00 | \$0.00 \$0.00 | | \$0.00 | \$83.61 | \$227.25 | 14% | \$199.95 | 14.7% | \$183.15 | 14.8% |
| SLH2 SLHC | | HAZARDOUS MATERIALS (100) | \$7,500.00 \$25,000.00 | 13% | 6 \$21,635.00 | \$0.00 | \$4,500.00 | \$0.00 \$0.00 | \$125.42 \$418.05 | \$340.88 \$1,157.97 | 14% 14% | \$299.93 \$1,017.34 | 14.7% 14.7% | \$274.73 \$930.80 | 14.8% 14.8% |
| SLHE SLHI. | | HAZARDOUS MATERIALS (ENTERPRISE) HAZARDOUS MATERIALS (50) | \$25,000.00 \$25,000.00 | 139 | 6 \$21,635.00 6 \$21.635.00 | \$0.00 \$0.00 | \$4,500.00 \$4,500.00 | \$0.00 \$0.00 | \$418.05 \$418.05 | \$1,157.97 \$1.157.97 | 14% 14% | \$1,017.34 \$1.017.34 | 14.7% 14.7% | \$930.80 \$930.80 | 14.8% 14.8% |
| SLHT | | HAZARDOUS MATERIALS (25) | \$20,000.00 | 13% | 6 \$17,308.00 | \$0.00 | \$3,600.00 | \$0.00 | \$334.44 | \$926.37 \$454.50 | 14% 14% | | 14.7% | \$744.64 | 14.8% |
| SLHV | | HAZARDOUS MATERIALS (5) HAZARDOUS MATERIALS (10) | \$10,000.00 \$15,000.00 | 169 | 6 \$8,400.00 6 \$12,600.00 | \$0.00 | \$1,800.00 \$2,700.00 | \$0.00 \$0.00 | \$167.22 \$250.83 | \$454.50 \$681.75 | 14% 14% | \$399.90 \$599.85 | 14.7% 14.7% | \$366.30 \$549.45 | 14.8% 14.8% |
| SLL1 | | SHIP TO HOLD (1) | \$9,000.00 | 13% | \$7,789.00 | \$0.00 \$0.00 | | \$0.00 | \$150.50 | \$416.88 | 14% | \$366.26 | 14.7% | \$335.10 | 14.8% |
| SLL2 SLLC | | SHIP TO HOLD (2) SHIP TO HOLD (100) | \$15,000.00 \$100,000.00 | 139 | | \$0.00 \$0.00 | \$3,240.00 \$18,000.00 | \$0.00 \$0.00 | \$301.00 \$1,672.21 | \$744.95 \$4,631.78 | 14% 14% | \$660.57 \$4,069.28 | 14.7% 14.7% | \$608.65 \$3,723.14 | 14.8% 14.8% |
| SLLE | | SHIP TO HOLD (ENTERPRISE) | \$100,000.00 | 13% | \$86,537.00 | \$0.00 | \$18,000.00 | \$0.00 | \$1,672.21 | \$4,631.78 | 14% | \$4,069.28 | 14.7% | \$3,723.14 | 14.8% |
| SLLL SLLT | | SHIP TO HOLD (50) SHIP TO HOLD (25) | \$90,000.00 \$75,000.00 | 16% | 6 \$63,000.00 | \$0.00 \$0.00 | \$16,200.00 \$10,800.00 | \$0.00 \$0.00 | \$1,504.99 \$1,003.33 | \$4,168.62 \$3,157.93 | 14% 14% | \$3,662.38 \$2,748.43 | 14.7% 14.7% | \$3,350.84 \$2,496.43 | 14.8% 14.8% |
| SLLV SLLX | | SHIP TO HOLD (5) SHIP TO HOLD (10) | \$30,000.00 \$50.000.00 | | | \$0.00 \$0.00 | \$3,888.00 \$5,400.00 | \$0.00 \$0.00 | \$361.20 \$501.66 | \$1,223.04 \$1,938.06 | 14% | \$1,059.24 \$1,665.06 | 14.7% 14.7% | \$958.44 \$1.497.06 | 14.8% 14.8% |
| SLY1 | | BLACK BOX SDK (1) | \$9,000.00 | 13% | 6 \$7,789.00 | \$0.00 | \$1,620.00 | \$0.00 | \$150.50 | \$416.88 | 14% 14% | \$366.26 | 14.7% | \$335.10 | 14.8% |
| SLY2 SLYC | | BLACK BOX SDK (2) BLACK BOX SDK (100) | \$15,000.00 \$100,000.00 | 139 | | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$250.83 \$1,672.21 | \$694.78 \$4,631.78 | 14% 14% | \$610.40 \$4,069.28 | 14.7% 14.7% | \$558.48 \$3,723.14 | 14.8% 14.8% |
| SLYE | | BLACK BOX SDK (ENTERPRISE) | \$100,000.00 | 13% | 6 \$86,537.00 | \$0.00 | \$18,000.00 | \$0.00 | \$1,672.21 | \$4,631.78 | 14% | \$4,069.28 | 14.7% | \$3,723.14 | 14.8% |
| SLYL SLYT | | BLACK BOX SDK (50) BLACK BOX SDK (25) | \$90,000.00 \$75,000.00 | 16% | 6 \$63,000.00 | \$0.00 \$0.00 | \$13,500.00 | \$0.00 \$0.00 | \$1,504.99 \$1,254.16 | \$4,168.62 \$3,408.76 | 14% 14% | \$3,662.38 \$2,999.26 | 14.7% 14.7% | \$3,350.84 \$2,747.26 | 14.8% 14.8% |
| SLYV | | BLACK BOX SDK (5) | \$30,000.00 | 16% | \$25,200.00 | \$0.00 | \$5,400.00 | \$0.00 | \$501.66 | \$1,363.50 | 14% 14% | \$1,199.70 | 14.7% | \$1,098.90 | 14.8% |
| SLYX SMS1 | <u> </u> | BLACK BOX SDK (10) SPS MID ASSIST SVC | \$50,000.00 \$495.00 | 13% | 6 \$429.96 | \$0.00 \$0.00 | \$9,000.00 \$0.00 | \$0.00 \$0.00 | \$836.10 \$0.00 | \$2,272.50 \$14.70 | 14% 14% | \$1,999.50 \$11.91 | 14.7% 14.7% | \$1,831.50 \$10.19 | 14.8% 14.8% |
| SMS2 SNB1 | 1 | SENDSUITE XPRESS MAILER ID ASSISTANCE SERVICE BAX GLOBAL (1) | \$495.00 \$900.00 | 139 | | \$0.00 \$0.00 | \$0.00 \$162.00 | \$0.00 \$0.00 | \$0.00 \$15.05 | \$14.70 \$40.91 | 14% 14% | \$11.91 \$35.99 | 14.7% 14.7% | \$10.19 \$32.97 | 14.8% 14.8% |
| SNB2 | | BAX GLOBAL (1) | \$1,500.00 | 169 | 6 \$1,260.00 | \$0.00 | \$270.00 | \$0.00 | \$25.08 | \$68.17 | 14% | \$59.98 | | \$54.94 | 14.8% |
| SNBC SNBE | | BAX GLOBAL (100) BAX GLOBAL (ENTERPRISE) | \$20,000.00 \$25,000.00 | | | \$0.00 \$0.00 | \$3,600.00 \$4,500.00 | \$0.00 \$0.00 | \$334.44 \$418.05 | \$909.00 \$1,136.25 | 14% 14% | \$799.80 \$999.75 | 14.7% 14.7% | \$732.60 \$915.75 | 14.8% 14.8% |
| SNBL | | BAX GLOBAL (50) | \$15,000.00 | 16% | \$12,600.00 | \$0.00 | \$2,700.00 | \$0.00 | \$250.83 | \$681.75 | 14% | \$599.85 | 14.7% | \$549.45 | 14.8% |
| SNBT SNBV | | BAX GLOBAL (25) BAX GLOBAL (5) | \$10,000.00 \$3.000.00 | | 6 \$2,520.00 | \$0.00 \$0.00 | \$1,800.00 \$540.00 | \$0.00 \$0.00 | \$167.22 \$50.17 | \$454.50 \$136.35 | 14% 14% | \$399.90 \$119.97 | 14.7% | \$366.30 \$109.89 | 14.8% |
| SNBX | | BAX GLOBAL (10) | \$5,000.00 | 16% | 6 \$4,200.00 | \$0.00 | \$900.00 | \$0.00 | \$83.61 | \$227.25 | 14% | \$199.95 | 14.7% | \$183.15 | 14.8% |
| SNH1 SNH2 | 1 | LTL CZARLITE RATING / BOLS (PER CARRIER) (1) LTL CZARLITE RATING / BOLS (PER CARRIER) (2) | \$900.00 \$1,500.00 | 139 | | \$0.00 \$0.00 | \$162.00 \$270.00 | \$0.00 \$0.00 | \$15.05 \$25.08 | \$41.69 \$69.51 | 14% 14% | \$36.63 \$61.06 | 14.7% 14.7% | \$33.51 \$55.87 | 14.8% 14.8% |
| SNHC | | LTL CZARLITE RATING / BOLS (PER CARRIER) (100) | \$20,000.00 | 13% | 6 \$17,308.00 | \$0.00 | \$3,600.00 | \$0.00 | \$334.44 | \$926.37 | 14% | \$813.87 | 14.7% | \$744.64 | 14.8% |
| SNHE SNHL | 1 | LTL CZARLITE RATING / BOLS (PER CARRIER) (ENTERPRISE) LTL CZARLITE RATING / BOLS (PER CARRIER) (50) | \$25,000.00 \$15,000.00 | | 6 \$21,635.00 6 \$12,981.00 | \$0.00 \$0.00 | \$4,500.00 \$2,700.00 | \$0.00 \$0.00 | \$418.05 \$250.83 | \$1,157.97 \$694.78 | 14% 14% | \$1,017.34 \$610.40 | 14.7% 14.7% | \$930.80 \$558.48 | 14.8% |
| SNHT | | LTL CZARLITE RATING / BOLS (PER CARRIER) (25) | \$10,000.00 \$3,000.00 | 13% | \$8,654.00 | \$0.00 \$0.00 | \$1,800.00 | \$0.00 \$0.00 | \$167.22 | \$463.19 | 14% | \$406.94 | 14.7% | \$372.32 | 14.8% |
| SNHV SNHX | | LTL CZARLITE RATING / BOLS (PER CARRIER) (5) LTL CZARLITE RATING / BOLS (PER CARRIER) (10) | \$5,000.00 | 13% | 6 \$4,327.00 | \$0.00 | \$900.00 | \$0.00 | \$50.17 \$83.61 | \$138.99 \$231.59 | 14% 14% | \$122.11 \$203.47 | 14.7% 14.7% | \$111.72 \$186.16 | 14.8% 14.8% |
| SNJ1 | 1 | MISCELLANEOUS DOMESTIC CARRIERS (1) MISCELLANEOUS DOMESTIC CARRIERS (2) | \$900.00 \$1,500.00 | 169 | \$756.00 | \$0.00 \$0.00 | \$162.00 | \$0.00 \$0.00 | \$15.05 \$25.08 | \$40.91 \$68.17 | 14% 14% | \$35.99 \$59.98 | 14.7% | \$32.97 \$54.94 | 14.8% |
| SNJ2 SNJC | | MISCELLANEOUS DOMESTIC CARRIERS (100) | \$20,000.00 | 16% | 6 \$16,800.00 | \$0.00 | \$3,600.00 | \$0.00 | \$334.44 | \$909.00 | 14% | \$799.80 | 14.7% | \$732.60 | 14.8% |
| SNJE SNJL | | MISCELLANEOUS DOMESTIC CARRIERS (ENTERPRISE) MISCELLANEOUS DOMESTIC CARRIERS (50) | \$25,000.00 \$15,000.00 | | | \$0.00 \$0.00 | | \$0.00 \$0.00 | \$418.05 \$250.83 | \$1,136.25 \$681.75 | 14% 14% | \$999.75 \$599.85 | 14.7% 14.7% | \$915.75 \$549.45 | 14.8% 14.8% |
| SNJT | | MISCELLANEOUS DOMESTIC CARRIERS (25) | \$10,000.00 | 16% | 6 \$8,400.00 | \$0.00 | \$1,800.00 | \$0.00 | \$167.22 | \$454.50 | 14% | \$399.90 | 14.7% | \$366.30 | 14.8% |
| SNJV | 1 | MISCELLANEOUS DOMESTIC CARRIERS (5) | \$3,000.00 | 16% | 6 \$2,520.00 | \$0.00 | \$540.00 | \$0.00 | \$50.17 | \$136.35 | 14% | \$119.97 | 14.7% | \$109.89 | 14.8% |

of Line Pag

| | | | | | | | Balance of Line | | | | | | | 60 Month Lease Price | |
|----------------------|-----------------------------|--|-----------------------------|--|----------------------------------|--|---|-------------------------------------|---------------------------------|--|---|---|---|--|---|
| Item or Model Number | Volume - Pieces Per Hour | Description | MSRP | Less Percentage (%) Discount Bid | State Contract Purchase Price | Price for 1 Year of Equipment Maintenance on Purchased Equipment | Price for 1 Year of Software Maintenance on Purchased Equipment | Monthly Equipment Maintenance | Monthly Software Maintenance | 36 Month Lease Price per Month Including Maintenance | 36 Month Lease Cost - Interest Rate Charged For Lease | 48 Month Lease Price per Month Including | 48 Month Lease Cost - Interest Rate Charged For Lease | Month Lease Price per Month Including | 60 Month Lease Cost - Interest Rate Charged For Lease |
| NIX | | MISCELLANEOUS DOMESTIC CARRIERS (10) | \$5,000.00 | 16% | \$4,200.00 | \$0.00 | \$900.00 | \$0.00 | \$83.61 | \$227.25 | 14% | | 14.7% | Maintenance \$183.15 | |
| NL1 NL2 | | PUROLATOR (1) PUROLATOR (2) | \$600.00 \$900.00 | 13% | \$520.00 | \$0.00 \$0.00 | \$108.00 \$162.00 | | \$10.03 | \$27.81 \$41.69 | 14% | \$24.43 | 14.7% | \$22.35 \$33.51 | 14.8% |
| NLC | | PUROLATOR (100) | \$10,000.00 | 16% | \$8,400.00 | \$0.00 | \$1,800.00 | \$0.00 | \$167.22 | \$454.50 | 14% 14% | \$399.90 | 14.7% | \$366.30 | 14.8% |
| NLE NLL | | PUROLATOR (ENTERPRISE) PUROLATOR (50) | \$20,000.00 | 13% 13% | \$17,308.00 \$5,193.00 | \$0.00 \$0.00 | \$3,600.00 \$1,080.00 | \$0.00 | \$334.44 \$100.33 | \$926.37 \$277.93 | 14% | \$813.87 \$244.18 | 14.7% | \$744.64 \$223.40 | 14.8% |
| NLT | | PUROLATOR (25) | \$4,000.00 | 13% | \$3,462.00 | \$0.00 | \$720.00 | \$0.00 | | \$185.29 | 14% | \$162.79 | 14.7% | \$148.94 | 14.8% |
| NLV NLX | | PUROLATOR (5) PUROLATOR (10) | \$1,500.00 \$2,000.00 | 13% | \$1,731.00 | \$0.00 \$0.00 | \$270.00 \$360.00 | \$0.00 | \$33.44 | \$69.51 \$92.64 | 14% | \$81.39 | 14.7% | \$55.87 \$74.46 | 14.8% |
| OCR PEOV | | HANDHELD OCR SCANNER, COMMS CRADLE/STAND SENDPRO ENTERPRISE OVERAGE FEE | \$2,499.00 | 13% | \$2,170.63 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$92.82 | 14% | \$81.03 | 14.7% 14.7% | \$73.74 | 14.89 |
| PEPS | | SENDPRO ENTERPRISE IMPLIMENTATION | \$0.125 \$1,000.00 | 16% | \$840.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$28.73 | 14% 14% | \$23.27 | 14.7% | \$19.91 | |
| PY9 S3D | | LASER PRINTER 1E21 SENDSUITE LIVE THIRD PARTY DESIGN SERVICES | \$835.00 \$982.00 | 13% 16% | \$725.28 \$824.88 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$33.47 \$28.21 | 14% | \$29.85 \$22.85 | 14.7% 14.7% | \$27.60 \$19.55 | 14.89 |
| S4D | | SENDSUITE LIVE THIRD PARTY DESIGN SERVICES | \$1,963.00 | 16% | \$1,648.92 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$56.39 | 14% | \$45.68 | 14.7% | \$39.08 | 14.89 |
| SH1 SH2 | | ADDITIONAL LOCATION (1) PRICE PER LOCATION ADDITIONAL LOCATIONS (2) PRICE PER LOCATION | \$5,000.00 \$10,000.00 | 16% 16% 16% | \$4,200.00 \$8,400.00 | \$0.00 \$0.00 | \$900.00 \$1,800.00 | \$0.00 | \$83.61 \$167.22 | \$454.50 | 14% | \$199.95 \$399.90 | 14.7% 14.7% | \$183.15 \$366.30 | 14.89 |
| SHC SHL | | ADDITIONAL LOCATIONS (100) PRICE PER LOCATION ADDITIONAL LOCATIONS (50) PRICE PER LOCATION | \$1,500.00 \$2,000.00 | 13% | \$1,299.00 \$1,731.00 | \$0.00 \$0.00 | \$270.00 \$360.00 | \$0.00 | \$25.08 | \$69.51 | 14% 14% | \$61.06 | 14.7% 14.7% | \$55.87 \$74.46 | 14.89 |
| SHT | | ADDITIONAL LOCATIONS (25) PRICE PER LOCATION | \$3,000.00 | 13% | \$2,597.00 | \$0.00 | \$540.00 | \$0.00 | \$50.17 | \$138.99 | 14% | \$122.11 | 14.7% | \$111.72 | 14.89 |
| SHV SHX | | ADDITIONAL LOCATIONS (5) PRICE PER LOCATION ADDITIONAL LOCATIONS (10) PRICE PER LOCATION | \$7,500.00 \$5,000.00 | | | \$0.00 \$0.00 | \$1,350.00 \$900.00 | | | | 14% 14% | | 14.7% 14.7% | \$279.26 \$186.16 | 14.89 |
| SL1 | | 1 LOCATION SINGLE WORKSTATION | \$5,953.00 | 13% | \$5,151.73 | \$0.00 | \$900.00 | \$0.00 | \$83.61 | \$259.80 | 14% | \$226.31 | 14.7% | \$205.71 | 14.89 |
| SL2 SLC | | 2 LOCATION 100 LOCATION | \$20,953.00 \$150,953.00 | 16% 16% | \$17,600.52 \$126,800.52 | \$0.00 \$0.00 | \$3,600.00 \$27,000.00 | \$0.00 |) \$334.44) \$2,508.31 | \$936.38 \$6,844.89 | 14% | \$821.97 \$6,020.68 | 14.7% | \$751.57 \$5,513.48 | |
| SLE | | ENTERPRISE LOCATION | \$250,953.00 | 13% | \$217,166.70 | \$0.00 | \$45,000.00 | \$0.00 | \$4,180.52 | \$11,607.62 | 14% | \$10,196.04 | 14.7% | \$9,327.37 | 14.89 |
| SLL SLN | 1 | 50 LOCATION 1 LOCATION MULTIPLE SITE | \$100,953.00 \$15,953.00 | 13% | \$13,805.73 | \$0.00 \$0.00 | \$18,000.00 \$2,700.00 | \$0.00 | \$250.83 | \$722.99 | 14% | \$633.25 | 14.7% 14.7% | \$578.03 | 14.89 |
| SLS | | 1 LOCATION SINGLE WORKSTATION SERVER INSTALL SSL SHIPPING API | \$8,953.00 | 13% | \$7,776.58 | \$0.00 | \$1,440.00 | \$0.00 | \$133.78 | \$399.74 | 14% | \$349.19 | 14.7% | \$318.08 \$0.00 | 14.89 |
| SLSHAPI SLT | | 25 LOCATION | \$0.00 \$75,953.00 | 0% 16% | \$0.00 \$63,800.52 | \$0.00 \$0.00 | \$0.00 \$13,500.00 | \$0.00 | \$1,254.16 | \$0.00 \$3,436.14 | 14% 14% | \$3,021.43 | 14.7% 14.7% | \$2,766.23 | 14.89 |
| SLV | 1 | 5 LOCATION 10 LOCATION | \$38,453.00 \$50,953.00 | 16% 16% | \$32,300.52 \$42,800.52 | \$0.00 \$0.00 | \$6,750.00 \$9,000.00 | \$0.00 | \$627.08 \$836.10 | \$1,731.76 \$2,299.88 | 14% 14% | \$1,521.80 \$2,021.67 | 14.7% 14.7% | \$1,392.60 \$1,850.47 | 14.8% |
| SLZ | | ADDITIONAL WORKSTATION LICENSE | \$4,000.00 | 16% | \$42,800.52 | \$0.00 | \$720.00 | \$0.00 | \$66.89 | \$181.80 | 14% | \$159.96 | 14.7% | \$146.52 | 14.8% |
| STD | | DESKTOP TRAINING - UP TO 4HRS (2 OPERATORS) OPERATOR TRAINING UP TO 4HRS (2 OPERATORS) | \$953.00 \$953.00 | | \$801.00 \$801.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | | \$27.39 \$27.39 | 14% | \$22.19 | 14.7% 14.7% | \$18.98 \$18.98 | 14.89 |
| STR | | SOLUTIONS DESIGN WORKSHOP | \$8,240.00 | 16% | \$6,922.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$236.73 | 14% | \$191.74 | 14.7% | \$164.05 | 14.8% |
| SU0 SU1 | | INSTALLATION PROJECT LEVEL 1 (1/2 DAY) INSTALLATION PROJECT LEVEL 1 (1 DAY) | \$814.00 \$1.623.00 | | \$684.00 \$1.364.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | | \$23.39 \$46.65 | 14% | \$18.95 \$37.78 | 14.7% 14.7% | \$16.21 \$32.33 | 14.89 |
| SU4 | | INSTALLATION PROJECT LEVEL 2 (1/2 DAY) | \$953.00 | 16% | \$801.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$27.39 \$54.79 | 14% | \$22.19 | 14.7% 14.7% | \$18.98 | 14.89 |
| SU5 SV0 | | INSTALLATION PROJECT LEVEL 2 (1 DAY) PROJECT MANAGEMENT (1/2 DAY) | \$1,906.00 \$953.00 | 16% 16% | \$1,602.00 \$801.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | | | 14% 14% | \$44.38 \$22.19 | 14.7% | \$37.97 \$18.98 | 14.89 |
| SV1 | | PROJECT MANAGEMENT (1 DAY) | \$1,906.00 | 16% | \$1,602.00 | \$0.00 | \$0.00 | | \$0.00 | \$54.79 | 14% | \$44.38 | 14.7% | | 14.89 |
| SVA SVW | | ADDRESS EZ IMPORT SERVICE SENDSUITE LIVE TRAINING MATERIAL DEVELOPMENT | \$2,060.00 \$1,906.00 | 16% 16% | \$1,731.00 \$1,602.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | | \$59.20 \$54.79 | 14% | | 14.7% 14.7% | \$41.02 \$37.97 | 14.8% |
| SVY SVZ | | SENDSUITE LIVE NON-STANDARD REPORT DEVELOPMENT SENDSUITE LIVE TEMPLATE DEVELOPMENT | \$3,811.00 \$953.00 | 16% 16% | \$3,202.00 \$801.00 | \$0.00 \$0.00 | \$0.00 | | | \$109.51 \$27.39 | 14% | \$88.70 | 14.7% | \$75.89 \$18.98 | 14.8% |
| SXSHAPI | | SSX SHIPPING API | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 14% | \$0.00 | 14.7% | \$0.00 | 14.8% |
| SY1 SY2 | | SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (1) SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (2) | \$9,953.00 \$15,953.00 | 13% 13% | \$8,645.18 \$13.856.78 | \$0.00 \$0.00 | \$1,620.00 \$2,700.00 | \$0.00 | | \$446.17 \$724.73 | 14% 14% | \$389.97 \$634.66 | 14.7% 14.7% | \$355.39 \$579.24 | 14.89 |
| SYC | | SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (100) | \$100,953.00 | 13% | \$87,687.78 | \$0.00 | \$18,000.00 | \$0.00 | \$1,672.21 | \$4,671.13 | 14% | \$4,101.16 | 14.7% | \$3,750.41 | 14.89 |
| SYE | | SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (ENTERPRIS SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (50) | \$100,953.00 \$90,953.00 | 13% 13% | \$87,687.78 \$79,001.78 | \$0.00 \$0.00 | \$18,000.00 \$16,200.00 | | \$1,672.21 \$1,504.99 | \$4,671.13 \$4,206.85 | 14% 14% | \$4,101.16 \$3,693.34 | 14.7% 14.7% | \$3,750.41 \$3,377.33 | |
| SYT | | SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (25) SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (5) | \$75,953.00 \$30,953.00 | 13% | \$65,972.78 | \$0.00 \$0.00 | \$13,500.00 \$5,400.00 | \$0.00 | \$1,254.16 | \$3,510.43 | 14% 14% | \$3,081.61 | 14.7% 14.7% | \$2,817.71 \$1,138.85 | 14.8% |
| SYX | | SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (10) | \$50,953.00 | 13% | \$44,257.78 | \$0.00 | \$9,000.00 | \$0.00 | \$836.10 | \$2,349.72 | 14% | \$2,062.04 | 14.7% | | 14.8% |
| SZ1 | | SENDSUITE LIVE PLANETPRESS INTERFACE (1) SENDSUITE LIVE PLANETPRESS INTERFACE (2) | \$5,000.00 \$7,500.00 | 13% 13% | \$4,343.00 \$6.514.50 | \$0.00 \$0.00 | \$900.00 \$1.350.00 | \$0.00 |) \$83.61) \$125.42 | \$232.14 \$348.22 | 14% 14% | \$203.91 \$305.87 | 14.7% 14.7% | \$186.54 \$279.81 | |
| SZC | | SENDSUITE LIVE PLANETPRESS INTERFACE (100) | \$25,000.00 | | \$21,715.00 | \$0.00 | \$4,500.00 | \$0.00 | \$418.05 | \$1,160.70 | 14% | \$1,019.56 | 14.7% | \$932.70 | 14.89 |
| SZE SZL | | SENDSUITE LIVE PLANETPRESS INTERFACE (ENTERPRISE) SENDSUITE LIVE PLANETPRESS INTERFACE (50) | \$25,000.00 \$25,000.00 | 13% | \$21,715.00 \$21,715.00 | \$0.00 \$0.00 | \$4,500.00 \$4,500.00 | \$0.00 \$0.00 | | \$1,160.70 \$1,160.70 | 14% 14% | | 14.7% 14.7% | \$932.70 \$932.70 | 14.8% |
| SZT | | SENDSUITE LIVE PLANETPRESS INTERFACE (25) | \$20,000.00 \$10,000.00 | 13% | \$17,372.00 | \$0.00 | \$3,600.00 | \$0.00 | \$334.44 | \$928.56 | 14% | \$815.64 | 14.7% | \$746.16 | 14.8% |
| SZV SZX | | SENDSUITE LIVE PLANETPRESS INTERFACE (5) SENDSUITE LIVE PLANETPRESS INTERFACE (10) | \$15,000.00 | 13% | \$8,686.00 \$13,029.00 | \$0.00 \$0.00 | \$1,800.00 \$2,700.00 | \$0.00 | \$250.83 | \$464.28 \$696.42 | 14% | \$611.73 | 14.7% 14.7% | \$373.08 \$559.62 | 14.8% |
| TET V5A | | SENDSUITE TRACKING ENTERPRISE TOOL KIT DM SERIES ANALYTICS (50 ACCOUNTS) | \$4,995.00 \$204.00 | 13% | \$4,323.00 \$153.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | | \$147.85 \$5.23 | 14% 14% | \$119.75 \$4.24 | 14.7% 14.7% | \$102.46 \$3.63 | 14.8% |
| V6A | | DM SERIES ANALYTICS (100 ACCOUNTS) | \$375.00 | 17% | \$311.25 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$10.64 | 14% | \$8.62 | 14.7% | \$7.38 | 14.89 |
| V7A VBB | | DM SERIES ANALYTICS (300 ACCOUNTS) GREEN DM400C DIGITAL MAILING SYSTEM | \$627.00 \$2,515.00 | | \$514.14 \$2,032.00 | \$0.00 \$299.20 | \$0.00 | | | | 14% 14% | | 14.7% | \$12.19 \$70.40 | |
| VWE | | CONSOLE | \$1,920.00 | 20% | \$1,536.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$52.53 | 14% | \$42.55 | 14.7% | \$36.40 | 14.89 |
| VWX VXC | | CONSOLE EXTENSION KIT GREEN DM475 DIGITAL MAILING SYSTEM | \$510.00 \$6,295.00 | | \$428.00 \$4,407.00 | \$0.00 \$564.80 | \$0.00 \$0.00 | \$0.00 \$52.47 | | | 14% | | 14.7% 14.7% | \$10.14 \$146.43 | |
| 101 | | CARRIER LOG 1 CUSTOM PROGRAMMABLE CARRIER - 1 | \$250.00 \$258.00 | 13% | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | | | 14% 14% | \$6.01 | 14.7% 14.7% | \$5.14 \$5.14 | 14.89 |
| 102 103 | | LTL CUSTOMER PROGRAMMABLE CARRIER | \$361.00 | 16% | \$303.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$10.36 | 14% | \$8.39 | 14.7% | \$7.18 | 14.89 |
| 104 105 | | HAZMAT DIFFERENTIAL WEIGHING (OFFWEIGHT) | \$950.00 \$500.00 | | \$823.00 \$433.00 | \$0.00 \$0.00 | \$0.00 | | | \$28.15 \$14.81 | 14% 14% | | 14.7% 14.7% | \$19.51 \$10.26 | |
| 110 | | MULTI-WORKSTATION CLIENT LICENSE | \$500.00 | 16% | \$420.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$14.36 | 14% | \$11.63 | 14.7% | \$9.95 | 14.89 |
| 113 124 | | NETQUERY PC W/ FLAT PANEL MONITOR | \$2,000.00 \$2,795.00 | 16% 16% | \$1,680.00 \$2,348.00 | \$0.00 \$368.80 | \$0.00 \$0.00 | \$0.00 \$34.26 | | \$57.46 \$103.14 | 14% 14% | | 14.7% 14.7% | \$39.82 \$83.06 | |
| 196003 | | SHIPREQUEST MULTI PACK (5 CDS) | \$125.00 | 13% | \$109.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3.73 | 14% | \$3.02 | 14.7% | \$2.58 | 14.89 |
| 213 214 | | UPS DROP SHIPMENT POINTS UPS CONTRACT RATES | \$250.00 \$1,000.00 | | \$866.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$7.42 \$29.62 | 14% | \$23.99 | 14.7% 14.7% | \$5.14 \$20.52 | |
| 219 | | USPS DROP SHIPMENT POINTS SPEEDEE DELIVERY SERVICE | \$250.00 \$750.00 | 13% | \$217.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | \$7.42 | 14% 14% | \$6.01 | 14.7% 14.7% | \$5.14 \$15.41 | 14.89 |
| 286 289 | | FEDEX GROUND DROP SHIP | \$250.00 \$250.00 | | \$217.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$7.42 | 14% | \$6.01 | 14.7% | \$5.14 | 14.89 |
| 290 291 | | USPS MANIFESTING DROP SHIPMENT POINTS DHL PLUS DROP SHIPMENT POINTS | \$250.00 \$250.00 | 13% 13% | \$217.00 \$217.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | | \$7.42 \$7.42 | 14% 14% | \$6.01 \$6.01 | 14.7% 14.7% | \$5.14 \$5.14 | |
| 2AF | | RDI FEATURE | \$795.00 | 13% | \$688.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$23.53 | 14% | \$19.06 | 14.7% | \$16.31 | 14.89 |
| 2CM 2DS | | CERTIFIED MAIL FEATURE SHIPPING API DROP SHIP | \$895.00 \$0.00 | 14% | \$774.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | | \$26.47 \$0.00 | 14% | | 14.7% 14.7% | \$18.34 \$0.00 | |
| 2EU | | E-RETURN RECEIPT FEATURE | \$1,895.00 | 13% | \$1,646.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$56.29 | 14% | \$45.59 | 14.7% | \$39.01 | 14.89 |
| 2MM 2SL | | USPS EXPRESS MAIL MANIFESTING SITE LICENSE FOR DESKTOP EXPRESS PLUS | \$0.00 \$1,650.00 | | | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | | 14% | \$39.56 | 14.7% | \$0.00 \$33.84 | 14.89 |
| 2SU | | SECURE ARCHIVE FEATURE | \$495.00 | 13% | \$429.96 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$14.70 | 14% | \$11.91 | 14.7% | \$10.19 | 14.89 |
| 2UM 2UP | | USPS MANIFEST UPS | \$0.00 \$0.00 | 0% 0% | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | | | 14% 14% | | 14.7% 14.7% | \$0.00 \$0.00 | |
| 2US | | USPS 100 LB. TABLETOP SCALE | \$0.00 \$995.00 | | \$0.00 | \$0.00 \$190.40 | \$0.00 \$0.00 | | | | 14% | | 14.7% 14.7% | \$0.00 \$33.96 | |
| 310 313 | | JB67 149 LB. ROLLERTOP SCALE (CALIFORNIA ONLY) | \$1,695.00 | 13% | \$1,468.00 | \$274.40 | \$0.00 | \$25.49 | \$0.00 | \$67.20 | 14% | \$59.78 | 14.7% | \$55.18 | 14.8% |
| 319 | | HIGH VOLUME 4IN. ADHESIVE LABEL PRINTER NON-CONTACT PROGRAMMABLE WEDGE SCANNER | \$1,495.00 \$1,995.00 | 16% | \$1,256.00 | \$329.60 \$259.20 | \$0.00 \$0.00 | \$30.62 | 2 \$0.00 | | 14% 14% | \$57.76 | 14.7% 14.7% | \$54.27 | 14.8% |
| T320 | 1 | NON CONTROL I ROUREMENDEE WEDGE SCANNER | 91,775.00 | 35% | 91,300.00 | \$459.20 | \$0.00 | \$44.08 | \$0.00 | \$00.51 | 14% | 304.07 | 14./% | \$50.07 | 14.8% |

Balance of Line Page

| | | | | | | | Balance of Line | | | | | | | | |
|--------------------------|-----------------------------|---|-----------------------------|--|----------------------------------|--|---|-------------------------------------|---------------------------------|--|---|--|---|---|---|
| Item or Model Number | Volume - Pieces Per Hour | Description | MSRP | Less Percentage (%) Discount Bid | State Contract Purchase Price | Price for 1 Year of Equipment Maintenance on Purchased Equipment | Price for 1 Year of Software Maintenance on Purchased Equipment | Monthly Equipment Maintenance | Monthly Software Maintenance | 36 Month Lease Price per Month Including Maintenance | 36 Month Lease Cost - Interest Rate Charged For Lease | 48 Month Lease Price per Month Including Maintenance | 48 Month Lease Cost - Interest Rate Charged For Lease | 60 Month Lease Price Month Lease Price per Month Including Maintenance | 60 Month Lease Cost - Interest Rate Charged For Lease |
| T321 T330 | | LASER PRINTER SHIPREOUEST, 2D SCANNER AND SCANLINK | \$695.00 \$1,750.00 | 14% 13% | \$601.00 \$1.520.05 | \$140.00 \$289.60 | \$0.00 \$0.00 | \$13.01 \$26.90 | \$0.00 \$0.00 | \$29.22 \$69.92 | 14% 14% | \$26.41 | 14.7% 14.7% | \$24.65 \$57.55 | 14.8% 14.8% |
| T331 | | SHIPREQUEST SOFTWARE AND 2D SCANNER | \$1,750.00 | 16% | \$1,470.00 | \$289.60 | \$0.00 | \$26.90 | \$0.00 | \$68.20 | 14% | \$60.90 | 14.7% | \$56.36 | 14.8% |
| T332 T339 | | 2 DIMENSIONAL SCANNER CORDLESS WEDGE SCANNER | \$2,400.00 \$1,895.00 | 13% 16% | \$2,077.00 \$1,592.00 | \$289.60 \$345.60 | \$0.00 \$0.00 | \$26.90 \$32.11 | \$0.00 \$0.00 | \$88.96 \$75.86 | 14% 14% | | 14.7% 14.7% | \$70.74 \$63.42 | |
| T413 | | INSTALL SOFTWARE ON CUSTOMER'S PC | \$477.00 | 16% | \$400.68 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$13.70 | 14% | \$11.10 | 14.7% | \$9.50 | 14.8% |
| T415 T437 | | ADVANCED OPERATOR TRAINING - UP TO 4 HRS (2 OPERATORS) LIVE APPLICATION SUPPORT | \$953.00 \$953.00 | 16% 16% | \$800.52 \$800.52 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$27.38 \$27.38 | 14% 14% | | 14.7% 14.7% | \$18.97 \$18.97 | 14.8% 14.8% |
| T4A2 T4A3 | | SCREEN CUSTOMIZATION - 2 HRS REPORTS CUSTOMIZATION - 2 HRS | \$477.00 \$953.00 | 16% 16% | \$400.68 \$800.52 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$13.70 \$27.38 | 14% 14% | | 14.7% 14.7% | \$9.50 \$18.97 | 14.8% 14.8% |
| T4M1 | | PROJECT MANAGEMENT (1/2 DAY) | \$1,001.00 | 16% | \$840.84 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$28.76 | 14% | \$23.29 | 14.7% | \$19.93 | 14.8% |
| T4M2 T4P0 | | PROJECT MANAGEMENT (1 DAY) INSTALLATION PROJECT LEVEL 1 (1/2 DAY) | \$2,001.00 \$855.00 | 16% 16% | \$1,680.84 \$718.20 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$57.48 \$24.56 | 14% 14% | \$46.56 | 14.7% 14.7% | \$39.84 \$17.02 | 14.8% 14.8% |
| T4P1 | | INSTALLATION PROJECT LEVEL 1 (1 DAY) | \$1,704.00 | 16% 16% | \$1,431.36 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$48.95 | 14% | \$39.65 | 14.7% | \$33.92 | 14.8% |
| T4P4 T4P5 | | INSTALLATION PROJECT LEVEL 2 (1/2 DAY) INSTALLATION PROJECT LEVEL 2 (1 DAY) | \$1,001.00 \$2,001.00 | 16% 16% 16% | \$840.84 \$1,680.84 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | 14% 14% | \$46.56 | 14.7% 14.7% | \$19.93 \$39.84 | 14.8% 14.8% 14.8% |
| T515 T51E | | ARRIVAL ADVANCED OPERATOR TRAINING - UP TO 4 HRS (2 OPER SINGLE BAY ETHERNET CRADLE FOR TRACKING ASSISTANT (T747 | \$814.00 \$750.00 | 16% 13% | \$684.00 \$651.45 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | 14% 14% | \$18.95 | 14.7% 14.7% | \$16.21 \$15.44 | 14.8% 14.8% |
| T530 | | NON-CONTACT PROGRAMMABLE WEDGE SCANNER | \$1,995.00 | 16% | \$1,676.00 | \$259.20 | \$0.00 | \$24.08 | \$0.00 | \$73.37 | 14% | \$64.49 | 14.7% | \$58.98 | 14.8% |
| T54M T54S | | FOUR BAY CRADLE/BATTERY CHARGER FOR TRACKING ASSISTAN SINGLE BAY CRADLE/BATTERY CHARGER FOR TRACKING ASSISTA | \$995.00 \$475.00 | 13% 13% | \$861.00 \$412.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | | 14% 14% | | 14.7% 14.7% | \$20.41 \$9.76 | |
| T550 | | ARRIVAL 24/7 STANDBY SOFTWARE SUPPORT ARRIVAL TRACKING ASSISTANT CONFIGURATION - 2 HRS | \$56.00 \$407.00 | 14% 16% | \$48.16 \$342.00 | \$0.00 \$0.00 | \$595.00 \$0.00 | \$0.00 \$0.00 | \$55.28 | \$56.93 | 14% | \$56.61 | 14.7% 14.7% | \$56.42 \$8.11 | 14.8% |
| TSB5 | | FIVE BAY CRADLE FOR TRACKING ASSISTANT (T763) | \$850.00 | | \$738.31 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$11.70 \$25.25 \$106.51 | 14% | | 14.7% | \$17.50 | 14.8% |
| TSEA TSPR | | ENHANCED WINMOBIL TRACKING ASSISTANT (T746) MAIL CENTER PRODUCTIVITY REPORTING | \$2,775.00 \$795.00 | 13% 13% 13% | \$2,410.37 \$690.54 | \$388.80 \$0.00 | \$0.00 \$119.00 | \$36.12 \$0.00 | \$0.00 \$11.06 | \$106.51 \$34.68 | 14% 14% | \$93.86 \$30.19 | 14.7% 14.7% | \$86.03 \$27.43 | 14.8% 14.8% |
| T5T0 | | NON-CONTACT PROGRAMMABLE WEDGE SCANNER | \$1,995.00 | 16% | \$1,676.00 | \$259.20 | \$0.00 | \$24.08 | \$0.00 | \$73.37 | 14% | \$64.49 | 14.7% | \$58.98 | 14.8% |
| TSWC TSYC | | WIRELESS CONNECTIVITY MODULE PROJECT MANAGEMENT (1 DAY) | \$300.00 \$1,906.00 | 13% 16% | \$260.58 \$1,602.00 | \$0.00 \$0.00 | \$45.00 \$0.00 | \$0.00 \$0.00 | \$4.18 \$0.00 | \$13.09 \$54.79 | 14% 14% | | 14.7% 14.7% | \$10.36 \$37.97 | 14.8% 14.8% |
| T61C | | MOBILE SCANNER SINGLE BAY CRADLE | \$199.00 | 13% | \$172.85 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5.91 | 14% | \$4.79 | 14.7% | \$4.10 | 14.8% |
| T65C T6MD | | MOBILE SCANNER 5 BAY CRADLE WIRELESS MOBILE SCANNER T6MD | \$599.00 \$1,299.00 | 13% 13% | \$520.29 \$1,130.13 | \$0.00 \$180.00 r | \$0.00 | \$0.00 \$16.72 | | \$17.79 \$49.80 | 14% 1400% | \$43.84 | 14.7% 1470.0% | \$12.33 \$40.16 | |
| T6ME T6P0 | | CELLULAR & WIRELESS MOBILE SCANNER T6ME | \$1,850.00 | 13% | \$1,609.50 | \$468.80 r | | \$43.55 \$0.00 | | \$84.07 | 1400% | \$77.24 | 1470.0% | \$72.99 | 1480.0% |
| T6P0 T6RE | | INSTALLATION PROJECT LEVEL 1 SSTO REMOTE TRAINING <half 4="" day,="" people<="" td=""><td>\$814.00 \$827.00</td><td>16% 13%</td><td>\$684.00 \$719.49</td><td>\$0.00 \$0.00</td><td>\$0.00</td><td>\$0.00 \$0.00</td><td></td><td>\$23.39 \$24.61</td><td>14% 14%</td><td></td><td>14.7% 14.7%</td><td>\$16.21 \$17.05</td><td>14.8% 14.8%</td></half> | \$814.00 \$827.00 | 16% 13% | \$684.00 \$719.49 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | | \$23.39 \$24.61 | 14% 14% | | 14.7% 14.7% | \$16.21 \$17.05 | 14.8% 14.8% |
| T6RF | | SSTO REMOTE TRAINING <full 4="" day,="" people<br="">SSTO ONSITE HW INST, TRNG<full 4ppl<="" day,="" td=""><td>\$1,347.00 \$2,595.00</td><td>13%</td><td>\$1,171.89 \$2,257.65</td><td>\$0.00 \$0.00</td><td>\$0.00 \$0.00</td><td>\$0.00 \$0.00</td><td>\$0.00 \$0.00</td><td>\$40.08 \$77.21</td><td>14% 14%</td><td>\$32.46 \$62.54</td><td>14.7% 14.7%</td><td>\$27.77 \$53.51</td><td>14.8%</td></full></full> | \$1,347.00 \$2,595.00 | 13% | \$1,171.89 \$2,257.65 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$40.08 \$77.21 | 14% 14% | \$32.46 \$62.54 | 14.7% 14.7% | \$27.77 \$53.51 | 14.8% |
| T6RG T6WE | | TETHERED WEDGE SCANNER FOR SSTO | \$499.00 | 13% 13% | \$433.43 | \$12.80 | \$0.00 | \$1.19 | \$0.00 | \$15.61 | 14% | \$12.90 | 14.7% | \$11.22 | 14.8% |
| T764 T765 | | WIRELESS MOBILE SCANNER T764 CELLULAR & WIRELESS MOBILE SCANNER T765 | \$1,850.00 \$2,399.00 | 13% 13% | \$1,609.50 \$2,087.13 | \$180.00 r \$468.80 r | | \$16.72 \$43.55 | | \$66.19 \$100.41 | 1400% 1400% | \$57.12 | 1470.0% 1470.0% | \$51.53 \$84.30 | 1480.0% |
| T790031 | | SINGLE BAY CRADLE FOR T764/5, T6MD/E | \$750.00 | 13% | \$652.50 | n/a r | | n/a | n/a | \$22.32 | 14% | \$18.07 | 14.7% | \$15.46 | 14.8% |
| T790032 T790033 | | ETHERNET ADAPTER T764/5, T6MD/E RUGGED BOOT T764/5, T6MD/E | \$599.00 \$170.20 | 13% 13% | \$521.13 \$148.07 | | /a /a | n/a n/a | n/a n/a | \$17.82 \$5.06 | 14% | | 14.7% 14.7% | \$12.35 \$3.51 | 14.8% 14.8% |
| T790034 | | SNAP-ON TRIGGER HANDLE T764/5, T6MD/E | \$450.00 | 13% | \$391.50 | n/a r | /a \$0.00 | n/a \$0.00 | n/a | \$13.39 | 14% | \$10.84 | 14.7% | \$9.28 | 14.8% |
| TB70001 TFXD | | OFFICERIGHT FOLDER LOCALIZATION KIT- US FEDEX ONLINE DROPSHIP | \$0.00 \$0.00 | 0% 0% | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$0.00 \$0.00 | 14% | \$0.00 \$0.00 | 14.7% 14.7% | \$0.00 \$0.00 | 14.8% 14.8% |
| TFXO | | FXO - FEDEX ONLINE 2D SHEET FDR/INST&TRG/INTEGRITY EXPRESS | \$0.00 \$4,335.00 | 0% 13% | \$0.00 \$3,765.38 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$181.05 | 14% 14% | \$0.00 | 14.7% 14.7% | \$0.00 \$151.97 | 14.8% 14.8% |
| TIRX | | 2D TOWER/INST& TRG/INTEGRITY EXPRESS 2D TOWER/INST& TRG/INTEGRITY EXPRESS | \$2,585.00 | 13% | \$2,245.33 | \$0.00 | \$0.00 | \$0.00 | | \$138.08 | 14% | \$131.16 | 14.7% | \$126.76 | 14.8% |
| TMNS TS14 | | CELLULAR SYNCH DATA PLAN CONTINUOUS LABELS SUPPLY FOR HIGH VOLUME PRINTER | \$0.00 \$260.00 | 0% 13% | \$0.00 \$226.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$7.73 | 14% 14% | \$0.00 | 14.7% 14.7% | \$0.00 \$5.36 | 14.8% |
| TS1M | | ENVELOPES #10 GUMMED, WHITE | \$150.00 | 0% | \$150.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5.13 | 14% | \$4.16 | 14.7% | \$3.56 | 14.8% |
| TS1N TS10 | | ENVELOPES 6" X 9" GUMMED, WHITE ENVELOPES 6" X 9 1/2" GUMMED, WHITE | \$175.00 \$185.00 | 0% 0% | \$175.00 \$185.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$5.99 \$6.33 | 14% 14% | | 14.7% 14.7% | \$4.15 \$4.38 | 14.8% 14.8% |
| TS1P | | ENVELOPES 9 1/2" X 12" GUMMED,WHITE | \$250.00 | 0% | \$250.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$8.55 | 14% | \$6.93 | 14.7% | \$5.93 | 14.8% |
| TS30 TS31 | | HIGH VOLUME PRINTER 4IN. CONTINUOUS THERMAL DIRECT LAB CONTINUOUS LABELS SUPPLY FOR LOW TO MID VOLUME PRINTE | \$240.00 \$140.00 | 13% 13% | \$209.00 \$122.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$7.15 \$4.17 | 14% 14% | | 14.7% 14.7% | \$4.95 \$2.89 | |
| TS33 | | TRACKING ASSISTANT PORTABLE BELT PRINTER 2IN. CONTINUOL | \$73.00 | 13% 14% | \$63.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | | 14% | \$1.75 | 14.7% | \$1.49 | |
| TS48 VP50 | | CERTIFIED LABELS FOR LOW TO MID VOLUME LABEL PRINTER SENDSUITE XPRESS 24/7 STANDBY SOFTWARE SUPPORT | \$115.00 \$56.00 | 13% 15% | \$100.00 \$47.51 | \$0.00 \$0.00 | \$0.00 \$595.00 | \$0.00 \$0.00 | | \$3.42 \$56.90 | 14% 14% | \$2.77 | 14.7% 14.7% | \$2.37 \$56.41 | 14.8% 14.8% |
| VPEC VS96030 | | ECOMMERCE INTERFACE SOFTWARE METER INTERFACE EXPANSION KIT (20 FT) | \$2,060.00 \$200.00 | 13% 13% | \$1,789.32 \$173.72 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | | 14% 14% | | 14.7% 14.7% | \$42.41 \$4.12 | |
| VSD3 | | SENDSUITE DESKTOP ROLLOUT SERVICES 10 SITES | \$14,956.00 | 16% | \$12,564.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$429.69 | 14% | \$348.02 | 14.7% | \$297.77 | 14.8% |
| VSD4 VSDE | | SENDSUITE DESKTOP ROLLOUT SERVICES 50 SITES SENDSUITE DESKTOP SOFTWARE | \$24,813.00 \$8,295.00 | 16% | \$20,843.00 \$7,179.00 | \$0.00 \$0.00 | \$0.00 \$599.00 | \$0.00 \$0.00 | | | 14% 14% | | 14.7% 14.7% | \$493.98 \$225.79 | 14.8% 14.8% |
| VSDH | | HOSTED SENDSUITE DESKTOP BASE SYSTEM LICENSE | \$4,995.00 | 13% 13% | \$4,338.66 | \$0.00 | \$745.00 | \$0.00 | \$69.21 | \$217.59 | 14% | \$189.39 | 14.7% | \$172.04 | 14.8% |
| VSDP VSEP | | SENDSUITE DESKTOP BASE SYSTEM LICENSE E-CERTIFIED/ERR PRODUCTIVITY PACK | \$4,995.00 \$3,268.00 | 13% 16% | \$4,338.66 \$2,745.12 | \$0.00 \$0.00 | \$745.00 \$0.00 | \$0.00 \$0.00 | \$69.21 \$0.00 | \$217.59 \$93.88 | 14% 14% | | 14.7% 14.7% | \$172.04 \$65.06 | 14.8% 14.8% |
| VSN1 | | 1 SITE LICENSE FOR UNLIMITED USERS | \$2,500.00 | 13% | \$2,171.50 | \$0.00 | \$375.00 | \$0.00 | | \$109.11 | 14% | \$94.99 | 14.7% | \$86.30 | 14.8% |
| VSNC VSNL | | 100 SITE LICENSES FOR UNLIMITED USERS 50 SITE LICENSES FOR UNLIMITED USERS | \$156,000.00 \$94,000.00 | 13% 13% | \$135,501.60 \$81,648.40 | \$0.00 \$0.00 | \$23,400.00 \$14,100.00 | \$0.00 \$0.00 | \$2,173.87 \$1,309.90 | \$6,808.02 \$4,102.28 | 14% 14% | \$5,927.26 \$3,571.56 | 14.7% 14.7% | \$5,385.26 \$3,244.97 | 14.8% 14.8% |
| VSNX | | 10 SITE LICENSES FOR UNLIMITED USERS | \$22,000.00 | 13% | \$19,109.20 | \$0.00 | \$3,300.00 | \$0.00 | \$306.57 | \$960.10 | 14% | \$835.89 | 14.7% | \$759.46 | 14.8% 14.8% |
| W409 W624 | | 17" FLAT PANEL DISPLAY LASER TRAY TAG LABEL AND REPORT PRINTER | \$205.00 \$715.00 | 20% 20% | \$165.00 \$573.00 | \$0.00 \$140.00 | \$0.00 \$0.00 | \$0.00 \$13.01 | \$0.00 \$0.00 | \$5.64 \$28.27 | 14% 14% | \$25.63 | 14.7% 14.7% | \$3.91 \$23.99 | 14.8% |
| W763 W764 | | W760 STACKER FOR ADDRESSRIGHT PRINTERS W760 STACKER AND DRYER FOR ADDRESSRIGHT PRINTERS | \$2,511.00 \$3.045.00 | 20% 20% | \$2,008.80 \$2,436.00 | \$176.00 \$274.40 | \$0.00 | \$16.35 \$25.49 | \$0.00 \$0.00 | \$79.60 \$100.30 | 14% 14% | | 14.7% 14.7% | \$60.69 \$78.12 | |
| W823 | | FEED RIGHT FEEDER FOR DA95F | \$7,170.00 | 21% | \$5,683.00 | \$922.40 | \$0.00 | \$85.69 | \$0.00 | \$251.49 | 14% | \$221.69 | 14.7% | \$203.24 | 14.8% |
| WF90008-01 WF90009-01 | | DA95F KIT- US | \$0.00 \$0.00 | 0% 0% | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | 14% 14% | | 14.7% 14.7% | \$0.00 \$0.00 | 14.8% 14.8% |
| WIF2 | | WIFI ADAPTER OPTION FOR LAN2 DM125-225 | \$49.00 | 15% | \$41.57 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1.42 | 14% | \$1.15 | 14.7% | \$0.99 | 14.8% |
| WIF4 WPD8 | | WIFI ADAPTER OPTION INSTALLATION OF ADDL COMPONENTS | \$49.00 \$353.00 | 15% 13% | \$41.57 \$306.62 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$1.42 \$10.49 | 14% 14% | | 14.7% 14.7% | \$0.99 \$7.27 | 14.8% 14.8% |
| WPF0 | | DOCUMENT PROCESSING PROFESSIONAL SERVICES - LEVEL 1 (1/2 | \$830.00 | 16% | \$697.20 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$23.84 | 14% | \$19.31 | 14.7% | \$16.52 | 14.8% |
| WPP8 WPS0 | | PLANETPRESS CONNECT DESIGN SERVICES | \$11,400.00 \$144.00 | 13% 16% | \$9,902.04 \$120.96 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$550.46 \$4.14 | 14% 14% | \$3.35 | 14.7% 14.7% | \$446.49 \$2.87 | 14.8% 14.8% |
| WPTA WPYA | | MM TO CRMAILER AUTOMATION SERVICE RISO COMCOLOR® FW 5230 120 PPM UP TO 300K /MONTH | \$495.00 \$31.881.00 | 0% 16% | \$495.00 \$26,725.84 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | \$16.93 \$1.097.29 | 14% 14% | \$13.71 | 14.7% 14.7% | \$11.73 \$853.33 | 14.8% 14.8% |
| WPYC | | FW SCANNER PACKAGE W/STAND | \$5,015.00 | 13% | \$4,356.03 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$148.98 | 14% | \$120.66 | 14.7% | \$103.24 | 14.8% |
| WPYD WPYG | | FW MULTIFUNCTIONAL FINISHER FG10 2/3H LEFT SIDE FACE DOWN STAPLER | \$12,171.00 \$3,269.00 | 13% 13% | \$10,571.73 \$2,839.45 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | 14% 14% | | 14.7% 14.7% | \$334.85 \$67.29 | 14.8% 14.8% |
| WPYI | | FW AUTO CONTROL STACKING TRAY II | \$1,428.00 | 13% | \$1,240.36 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$42.42 | 14% | \$34.36 | 14.7% | \$29.40 | 14.8% |
| WPYJ WPYM | | FW WIDE STACKING TRAY 4 COLOR INK PACK | \$1,428.00 \$2.100.00 | 13% 13% | \$1,240.36 \$1,824.06 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$42.42 \$62.38 | 14% 14% | | 14.7% 14.7% | \$29.40 \$43.23 | 14.8% 14.8% |
| WPYN | | RISO COMCOLOR® FW 5231 120 PPM UP TO 300K / MONTH | \$28,881.00 | 16% 16% | \$24,210.94 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,011.28 | 14% | \$876.82 | 14.7% | \$793.73 | 14.8% |
| WPYP WPZ3 | | RISO COMCOLOR® FW 5000 90 PPM UP TO 300K / MONTH STANDARD STAPLES FOR GD FINISHER | \$25,381.00 \$95.00 | 16% 13% | \$21,276.89 \$82.52 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | | 14% 14% | | 14.7% 14.7% | \$677.81 \$1.96 | 14.8% |
| WPZA | | RISO COMCOLOR® GD 7330 UP TO 500K/MONTH | \$38,881.00 | 16% | \$32,593.94 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$1,347.48 | 14% | \$1,164.72 | 14.7% | \$1,051.81 | 14.8% |
| WPZB WPZE | | RISO COMCOLOR® GD 9630 UP TO 500K/MONTH LEFT SIDE FACE DOWN TRAY (500 SHEETS ONLY) | \$45,381.00 \$199.00 | 16% 13% | \$38,042.89 \$172.85 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | | | 14% 14% | \$1,359.14 \$4.79 | 14.7% 14.7% | \$1,227.32 \$4.10 | 14.8% 14.8% |
| WPZF WPZG | | FACE DOWN LEFT EXIT STAPLER (1000 SHEETS) ADDITIONAL PAPER STACKER CART FOR WPZU | \$2,970.00 \$1,995.00 | 13% | \$2,579.74 \$1,732.86 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$88.23 | 14% | \$71.46 | 14.7% 14.7% | \$61.14 \$41.07 | 14.8% |
| | | ADDITIONAL PAPER STACKER CART FOR WPZU | \$1,995.00 | 13% | \$1,/32.86 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$59.26 | 14% | \$48.00 | 14.7% | \$41.07 | 14.8% |

Balance of Line Page 23

| | | | | | | | Balance of Line | | | | | | | | |
|--------------------------|-----------------------------|---|--------------------------------|--|---------------------------------------|--|---|-------------------------------------|---------------------------------|--|---|--|---|---|---|
| Item or Model Number | Volume - Pieces Per Hour | Description | MSRP | Less Percentage (%) Discount Bid | State Contract Purchase Price | Price for 1 Year of Equipment Maintenance on Purchased Equipment | Price for 1 Year of Software Maintenance on Purchased Equipment | Monthly Equipment Maintenance | Monthly Software Maintenance | 36 Month Lease Price per Month Including Maintenance | 36 Month Lease Cost - Interest Rate Charged For Lease | 48 Month Lease Price per Month Including Maintenance | 48 Month Lease Cost - Interest Rate Charged For Lease | 60 Month Lease Price Month Lease Price per Month Including Maintenance | 60 Month Lease Cost - Interest Rate Charged For Lease |
| WPZJ | | COMCOLOR SCANNER PACKAGE | \$5,015.00 \$11.818.00 | 16% | \$4,204.07 \$10,265.11 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$143.78 | 14% 14% | \$116.45 \$363.38 | 14.7% 14.7% | \$99.64 \$327.58 | 14.8% 14.8% |
| WPZM WPZN | | MULTIFUNCTION FINISHER AUTO CONTROL STACKING TRAY II | \$1,428.00 | 13% 13% | \$1,240.36 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$421.32 \$42.42 | 14% | \$34.36 | 14.7% | \$29.40 | 14.8% |
| WPZP | | WIDE STACKING TRAY | \$1,129.00 | 13% | \$980.65 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$33.54 | 14% | \$27.16 | 14.7% | \$23.24 | 14.8% |
| WPZR WPZU | | HIGH CAPACITY FEEDER HIGH CAPACITY EXIT STACKER W/ ONE PAPER CART | \$8,310.00 \$17,209.00 | 13% 13% | \$7,218.07 \$14,947.74 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$296.26 \$613.52 | 14% 14% | \$255.52 \$529.15 | 14.7% 14.7% | \$230.35 \$477.04 | 14.8% 14.8% |
| WPZW | | CMYKG FULL INK PACKAGE BOOKLET STAPLES FOR GD FINISHER | \$2,625.00 \$120.00 | 16% 13% | \$2,200.54 \$104.23 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$75.26 \$3.56 | 14% 14% | \$60.95 \$2.89 | 14.7% 14.7% | \$52.15 \$2.47 | 14.8% 14.8% |
| WPZY WPZZ | | BOOKLET STAPLES FOR GD FINISHER STANDARD STAPLES FOR GD LEFT SIDE FACE DOWN LEFT EXIT S' | \$120.00 \$95.00 | 13% | \$104.23 \$82.52 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3.56 \$2.82 | 14% 14% | | 14.7% | \$2.47 \$1.96 | 14.8% |
| WS84 | | MAIL DIRECTOR SERVICE-MAIL MERGE INTERFACE-REQUIRES WI | \$3,173.00 | 15% | \$2,691.97 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$92.07 | 14% | \$2.29 \$74.57 | 14.7% | \$63.80 | 14.8% |
| WS90005-01 WS90007-01 | | DA50S KIT- US DA70S KIT- US | \$0.00 \$0.00 | 0% 0% | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | 14% 14% | \$0.00 \$0.00 | 14.7% 14.7% | \$0.00 \$0.00 | 14.8% 14.8% |
| WSM6 | | MAIL COACH TRAINING - UP TO 12 HOURS AND 6 PEOPLE | \$5,429.00 \$1,704.00 | 13% | \$4,723.23 \$1,431.36 | \$0.00 | | \$0.00 | \$0.00 \$0.00 | | 14% 14% | \$130.83 | 14.7% 14.7% | \$111.94 | 14.8% |
| WSMG ZH03 | | CONNECTRIGHT MAILER - BASIC INSTALLATION, TRAINING AND M 15LB WEIGHING OPTION FOR MP82 SCALE | \$1,704.00 | 16% 13% | \$1,431.36 \$1,585.20 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$48.95 \$54.21 | 14% | \$39.65 \$43.91 | 14.7% | \$33.92 \$37.57 | 14.8% 14.8% |
| ZH07 | | 15 LBS. WEIGHT AND MEASURES EXTERNAL SCALE 30 LBS. WEIGHTS AND MEASURES EXTERNAL SCALE | \$1,825.00 | 13% | \$1,585.20 \$2,449.45 | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | | \$54.21 | 14% 14% | \$43.91 \$67.85 | 14.7% 14.7% | \$37.57 \$58.05 | 14.8% |
| ZH08 ZH09 | | 70LB WEIGHING OPTION FOR MP4W SCALE | \$2,820.00 \$3,145.00 | 13% 13% | \$2,731.75 | \$0.00 | | \$0.00 \$0.00 | \$0.00 | \$83.77 \$93.43 | 14% | \$75.67 | 14.7% | \$64.74 | 14.8% 14.8% |
| ZHLS | | LOBBY SCALE CAPABILITY DIFFERENTIAL WEIGHING | \$0.00 \$0.00 | 0% | \$0.00 \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 \$0.00 | \$0.00 | \$0.00 | 14% | \$0.00 \$0.00 | 14.7% | \$0.00 \$0.00 | 14.8% 14.8% |
| ZHZ0 BA2L | production | Bonding Agent - 200 Liter Barrel | \$4,357.19 | 0% 18.25% | \$3,562.00 | | n/a | n/a | 40100 | n/a | | | , | n/a | n/a |
| BAPR BI2I. | production | Bonding Agent Printhead - Each Black Ink - 200 Liter Barrel | \$726.61 \$9.877.68 | 18.25% 18.25% | \$594.00 \$8,075.00 | 0 | n/a n/a | n/a | n/a n/a | n/a n/a | | | | | n/a |
| BLPR | production | Black Printhead - Each | | | \$594.00 | | n/a n/a | n/a n/a | | n/a n/a | n/a n/a | | | n/a n/a | n/a n/a |
| CI2L | production | Cyan Ink - 200 Liter Barrel | \$726.61 \$16,170.03 | 18.25% | \$13,219.00 | 0 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| CYPR FYAM | production production | Cyan Printhead - Each 730 TABBER | \$726.61 \$323.00 | 18.25% 18.25% | \$594.00 \$264.05 | - 0 | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | n/a n/a | n/a n/a | n/a n/a |
| HUNK | production | Hunkeler Finishing for IJ | \$579,269.62 \$2,846,383.54 | 18.25% 18.25% | \$473,552.91 \$2,326,918.55 | | n/a | | | n/a | n/a | n/a | n/a | n/a | n/a |
| IJ20 IJ20IT | production production | IntelliJet 20 Printing System IntelliJet 20 Installation & Testing | \$2,846,383.54 \$95,391.14 | | \$2,326,918.55 \$77,982.26 | | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | | | n/a n/a | n/a n/a |
| LRS | production | LRS Finishing for IJ | \$528,694.94 | 18.25% | \$432,208.11 | quote | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MCRP MGPR | production production | MICR Printhead - Each Magenta Printhead - Each | \$726.61 \$726.61 | 18.25% 18.25% | \$594.00 \$594.00 | | n/a n/a | | | n/a n/a | | | | n/a n/a | n/a n/a |
| MI2L | production | Magenta Ink - 200 Liter Barrel | \$16,170.03 | 18.25% | \$13,219.00 | 0 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MI3L PM | production production | MICR Ink - 3 Liter Container Proj Mgt support/wk | \$2,385.32 \$7,097.00 | 18.25% 18.25% | \$1,950.00 \$5,801.80 | | n/a n/a | | | n/a n/a | | | | n/a n/a | n/a n/a |
| RD3R | production | REMOTE OPERATOR CONSOLE | \$2,058.00 | 18.25% | \$1,682.42 | 175 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| RDSE SD2C | production production | SYSTEM ENG SUPPORT LABOR POSTAL+ 1D-2D ENHCD WABCR | \$2,968.00 \$1.613.00 | 18.25% 18.25% | \$2,426.34 \$1.318.63 | | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | | n/a n/a | n/a n/a |
| SD2D | production | PB WABCR Software (includes 1D/2D Enhanced) | \$7,742.00 | 18.25% | \$6,329.09 | 1500 | n/a | n/a | | n/a | | n/a | n/a | n/a | n/a |
| SD3D SD60 | production production | 3D MEASUREMENT OPTION CUSTOM CONSULTING SVCS | \$11,497.00 \$32,258.00 | 18.25% 18.25% | \$9,398.80 \$26,370.92 | 802 | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | n/a n/a |
| SD62 | production | PROD OPTIMIZATION TRAININ | \$16,774.00 | 18.25% | \$13,712.75 | 1234 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SDA0 SDC0 | production production | KIT, TRAY TAG PRINTER, MU AUTOFEEDER SECTION | \$2,866.00 \$110,244.00 | 18.25% 18.25% | \$2,342.96 \$90,124.47 | 193 9124 | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | | n/a n/a | n/a n/a | n/a n/a |
| SDC2 | production | MANUAL FEEDER MASTER | \$54,693.00 | 18.25% | \$44,711.53 | 2739 | n/a | n/a | | n/a | n/a | n/a | n/a | n/a | n/a |
| SDC3 SDD0 | production production | MANUAL FEEDER SLAVE SCANNER SECTION | \$19,803.00 \$172,774.00 | 18.25% 18.25% | \$16,188.95 \$141,242.75 | 11448 | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | | | n/a n/a | n/a n/a |
| SDD2 | production | WOF SCALE | \$52,497.00 | | \$42,916.30 | 4345 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SDD3 SDD4 | production production | NO SCALE OPTION DELAY | \$3,428.00 \$33,152.00 | 18.25% 18.25% | \$2,802.39 \$27,101.76 | 2195 | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | | | n/a n/a | n/a n/a |
| SDD7 SDDA | production production | DRS, 8K INCOMING ANN LIC 8K PLAT DRS | \$12,903.00 | 18.25% 18.25% | \$10,548.20 \$4,835.51 | 4584 | n/a | n/a | n/a | n/a | n/a | | | n/a | n/a |
| SDDD | production | SFW-8K PLAT DRS | \$5,915.00 \$4,187.00 | | \$3,422.87 | 4584 4584 | | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | | n/a n/a | n/a n/a |
| SDE0 SDE1 | production production | OUTPUT DM550 DIGITAL MAIL SYS | \$22,594.00 \$58.710.00 | 18.25% 18.25% | \$18,470.60 \$47,995.43 | | n/a n/a | | n/a n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SDE2 | production | VARISORT LABELER SECTION, 60 Hz | \$60,471.00 | 18.25% | \$49,435.04 | 5005 | n/a | n/a n/a | | n/a n/a | n/a n/a | n/a | | n/a n/a | n/a |
| SDE3 SDE4 | production | INKJET PRINTER | \$60,471.00 \$12,903.00 | 18.25% | \$49,435.04 \$10,548.20 | 2104 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SDE7 | production production | High Capacity Ink System VERIFIER | \$20,600.00 | 18.25% 18.25% | \$10,548.20 \$16,840.50 | 1705 | n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | n/a n/a | n/a n/a | n/a n/a |
| SDE9 SDF0 | production | STD CABINET BLOWER RAMP SECTION | \$3,156.00 \$68.088.00 | 18.25% 18.25% | \$2,580.03 \$55,661.94 | 105 3575 | n/a | | | n/a n/a | | | | n/a | n/a |
| SDF0 SDF2 | production production | LEAD STACKER STANDARD | \$39,206.00 | 18.25% | \$32,050.91 | 35/5 3245 | n/a n/a | | | | | | | n/a n/a | n/a n/a |
| SDF4 SDG0 | production production | TRAIL STACKER STANDARD CONVEYOR | \$39,206.00 \$3,987.00 | 18.25% 18.25% | \$32,050.91 \$3,259.37 | 3245 | n/a n/a | n/a n/a | n/a n/a | n/a | n/a n/a | | | n/a | n/a n/a |
| SDG0 | production | DM800I 190 NW MAIL SYS | \$997.00 | 18.25% | \$3,259.37 \$815.05 | | | | | n/a n/a | | | | n/a n/a | n/a n/a |
| SDG2 SDG3 | production | LEFT OUTPUT CONVEYOR | \$11,297.00 | 18.25% | \$9,235.30 | | | | | n/a | | | | n/a | n/a |
| SDG4 | production production | RIGHT POWERED OUTPUT CONV GRAVITY OUTPUT CONVEYOR | \$11,297.00 \$12,903.00 | 18.25% | \$9,235.30 \$10,548.20 | 900 | | n/a n/a | | n/a n/a | | | n/a n/a | n/a n/a | n/a n/a |
| SDG5 SDG6 | production production | AUTO TUB SECTION Tub Label terminal | \$10,965.00 \$9,659.00 | 18.25% 18.25% | \$8,963.89 \$7,896.23 | 2599 | n/a n/a | | n/a n/a | n/a | | n/a | n/a | n/a n/a | n/a |
| SDG7 | production production | Tub Label terminal SACK RACK | \$9,659.00 \$12,903.00 | 18.25% 18.25% | \$7,896.23 \$10,548.20 | 900 | | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | | n/a n/a | n/a n/a |
| SDG8 SDH0 | production production | DISTRIBUTED LABEL PRINTER EXTREME ENVIRONMENT OPTIO | \$3,655.00 \$22,461.00 | 18.25% 18.25% | \$2,987.96 \$18,361.87 | 385 | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | | | n/a n/a | n/a |
| SDJ1 | production | DM800I 190 W MAIL SYS | \$12,903.00 | 18.25% | \$10,548.20 | = | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SDJA | production | Private Post Software | \$8,387.00 | | \$6,856.37 | | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SDJB SDLB | production production | SW US STD OUTGOING VariSort Labeler, 60Hz | \$12,903.00 \$60,471.00 | 18.25% 18.25% | \$10,548.20 \$49,435.04 | 5005 | | n/a | n/a | n/a n/a | n/a | n/a | n/a | n/a n/a | n/a n/a |
| SDLC | production | VariSort Labeler, 50Hz International | \$60,471.00 | 18.25% | \$49,435.04 | 5005 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SDMM SDSA | production production | MACHINE STATUS MONITOR Server PC, International | \$1,361.00 \$17,677.00 | 18.25% 18.25% | \$1,112.62 \$14,450.95 | 2184 | n/a n/a | | | n/a n/a | | | | n/a n/a | n/a n/a |
| SDSC SDSE | production production | PROFESSIONAL SERVICES Internal RDX Drive to use Acronis Backup Software | \$12,903.00 \$1,419.00 | 18.25% 18.25% | \$10,548.20 \$1.160.03 | - | n/a n/a | n/a n/a | | n/a n/a | n/a | n/a | n/a | n/a n/a | n/a n/a |
| SL11 | production | OCR, Silver 18 | \$1,419.00 | 18.25% | \$20,208.60 | 5794 | n/a | | n/a | n/a | n/a | n/a | n/a | n/a | n/a n/a |
| SLA1 SLAA | production | Lic Fee, WABCR Lic Fee, OCR Platinum 18 | \$10.267.00 | 18.25% | \$0.00 \$8,393.27 | 3000 | n/a | n/a | n/a | n/a | | n/a | n/a | n/a | n/a |
| SLAB | production production | Lic Fee, OCR Platinum 18 Lic Fee, OCR Platinum 12 | \$8,124.00 | 18.25% 18.25% | \$6,641.37 | 7957 6296 | n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a |
| SLAC SLAD | production | Lic Fee, OCR Silver 18 | \$7,476.00 | 18.25% 18.25% | \$6,111.63 \$4,889.47 | 5794 4625 | n/a | n/a | n/a | n/a | | n/a | n/a | n/a | n/a |
| SLAD | production production | Lic Fee, OCR Silver 12 Lic Fee, Smartmatch Platinum 12 | \$5,981.00 \$6,662.00 | 18.25% 18.25% | \$4,889.47 \$5,446.19 | 4635 5163 | n/a | n/a n/a | n/a n/a | n/a n/a | | | | n/a n/a | n/a n/a |
| SLAF | production | Lic Fee, Smartmatch Platinum 18 | \$7,377.00 | 18.25% | \$6,030.70 | 5717 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SLAG SLAH | production production | Lic Fee, Smartmatch Silver 12 Lic Fee, Smartmatch Silver 18 | \$6,662.00 \$7,377.00 | 18.25% 18.25% | \$5,446.19 \$6,030.70 | 5163 5717 | n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | | n/a n/a | n/a n/a |
| SLAJ | production | Lic Fee, Relia-Vote | \$8,516.00 | 18.25% | \$6,961.83 | 6600 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SLAK SLAS | production production | Lic Fee, Interface UMOVE Auto Signature Verification | \$1,329.00 | 18.25% 18.25% | \$0.00 \$1,086.46 | 4250 see other | n/a n/a | n/a n/a | | n/a n/a | | | | n/a n/a | n/a n/a |
| SLCK | production | Checkbox detection or no signature SW, RV | \$1,548.00 | 18.25% | \$1,265.49 | | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SLDK SLP3 | production production | Doubles Detector, Standard Spare Parts Kit, Domestic | \$9,806.00 \$15,806.00 | 18.25% 18.25% | \$8,016.41 \$12,921.41 | - | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | | n/a n/a | n/a n/a | n/a n/a |
| SLP4 | production | Consumable Parts Kit, Black | \$1,935.00 | 18.25% | \$1,581.86 | | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SLP5 SLR6 | production production | Extended Parts Support Domestic U-Turn Kit. Reliant 60hz | \$12,903.00 \$11.935.00 | 18.25% 18.25% | \$10,548.20 \$9,756.86 | | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | | | n/a n/a | n/a n/a |
| | | , | ,/55.00 | 10.2370 | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | | | | | | * | | | |

Balance of Line Page 24

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|----------------------|-----------------------------|---|-----------------------------|--|----------------------------------|--|---|-------------------------------------|---------------------------------|--|---|--|---|---|---|
| Item or Model Number | Volume - Pieces Per Hour | Description | MSRP | Less Percentage (%) Discount Bid | State Contract Purchase Price | Price for 1 Year of Equipment Maintenance on Purchased Equipment | Price for 1 Year of Software Maintenance on Purchased Equipment | Monthly Equipment Maintenance | Monthly Software Maintenance | 36 Month Lease Price per Month Including Maintenance | 36 Month Lease Cost - Interest Rate Charged For Lease | 48 Month Lease Price per Month Including Maintenance | 48 Month Lease Cost - Interest Rate Charged For Lease | 60 Month Lease Price Month Lease Price per Month Including Maintenance | 60 Month Lease Cost - Interest Rate Charged For Lease |
| SLR8 SLR9 | production production | Internal Air Compressor Doubles Detector-L. Extended Transport | \$2,645.00 \$9.806.00 | 18.25% 18.25% | \$2,162.29 \$8.016.41 | - | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a |
| SLRA | production | Imaje Position 3, Imb | \$18,710.00 | 18.25% | \$15,295.43 | | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SLRB SLS3 | production production | Imaje Position 3b, Umove/Endorsement Incoming Software | \$18,710.00 \$968.00 | 18.25% 18.25% | \$15,295.43 \$791.34 | - | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | | n/a n/a | n/a |
| SLS4 | production | Outgoing Software | \$1,548.00 | 18.25% | \$1,265.49 | | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SLS5 SLS6 | production production | OCR, Platinum 18 Smartmatch Platinum 18 | \$43,837.00 \$7,828.00 | 18.25% 18.25% | \$35,836.75 \$6,399.39 | | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | n/a n/a |
| SLS7 | production | Smartmatch Silver 12 | \$5,305.00 | 18.25% | \$4,336.84 | 5163 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SLS8 SLS9 | production production | Smartmatch Silver 18 Reliavote Interface Software | \$6,427.00 \$1,290.00 | 18.25% 18.25% | \$5,254.07 \$1,054.58 | | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | | n/a n/a | n/a n/a |
| SLSA | production | UMOVE Interface Kit | \$6,645.00 | 18.25% | \$5,432.29 | | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SLSM | production production | Smartmatch Platinum 12 Stacker, 60 Hz DS Reliant | \$6,427.00 \$23,871.00 | 18.25% 18.25% | \$5,254.07 \$19,514.54 | 5163 | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | | n/a n/a | n/a n/a |
| SLUB | production | 4-POCKET ECTION 50HZ | \$11,935.00 | 18.25% | \$9,756.86 | 995 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SLV0 SLV2 | production production | Transport (Incl. 60hz transport, camera, w/s, pc t/s monitor) WABCR Software | \$127,742.00 \$5,827.00 | 18.25% 18.25% | \$104,429.09 \$4,763.57 | 3000 | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | | n/a n/a | n/a n/a |
| SLVA | production | HAND SCANNER -1D BARCODE | \$710.00 | 18.25% | \$580.43 | 75 | i n/a i n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SLVB SLVC | production production | Front Barcode Verifier (Postnet / IMB Verifier) Blk Separator Card - High Security | \$12,258.00 \$3,516.00 | 18.25% 18.25% | \$10,020.92 \$2,874.33 | 613 | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | n/a n/a |
| SLVD | production | Back Barcode Verifier (Postnet / IMB Verifier) Blk | \$12,258.00 | 18.25% | \$10,020.92 | | n/a s n/a | n/a | n/a | n/a | n/a | n/a | | n/a | n/a |
| SLVE SLVF | production | Back Barcode Verifier (Postnet / IMB Verifier) Fluor PB 4.8" Verifier w/cam, Front | \$12,258.00 \$40,000.00 | 18.25% 18.25% | \$10,020.92 \$32,700.00 | 613 2292 | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | n/a n/a |
| SLVG | production | PB 4.8" Verifier without camera, Front | \$36,129.00 | 18.25% | \$29,535.46 | 1925 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SLVH SLVJ | production production | Help Desk, Std In/Out Back Printer Assy (Jet Engine, 3-Pen Printer) | \$6,452.00 \$17,419.00 | 18.25% 18.25% | \$5,274.51 \$14,240.03 | 5000 | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | n/a | n/a n/a | n/a n/a |
| SLVK | production | Back Printer Assy (Jet Engine, Fluorescent) | \$16,129.00 | 18.25% | \$13,185.46 | 801 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SLVL SLVM | production production | Tray Tag Printer (PB Citizen) Selective Opener | \$1,355.00 \$26,452.00 | 18.25% 18.25% | \$1,107.71 \$21,624.51 | 63 | n/a i n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | | n/a n/a | n/a n/a |
| SLVN | production | BLOWER ASSEMBLY, 60HZ | \$916.00 | 18.25% | \$748.83 | 46 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SLVP SLVR | production production | Front Printer Assy (Jet Engine, 3-Pen Printer) Router | \$17,419.00 \$520.00 | 18.25% 18.25% | \$14,240.03 \$425.10 | | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | | n/a n/a | n/a n/a |
| SLVS | production | Stacker Section, 4 bins per section kicker & LCD, 60hz | \$11,935.00 | 18.25% | \$9,756.86 | 995 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SLVT SLVU | production production | Thickness Measurement Tray Tag Printer (Ell Zebra) | \$4,452.00 \$1.677.00 | 18.25% 18.25% | \$3,639.51 \$1.370.95 | 225 | n/a ! n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | n/a n/a | n/a n/a | n/a n/a |
| SLVW | production | Blower Assembly, 50hz | \$916.00 | 18.25% | \$748.83 | 46 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SLVX | production | In-line Scale Module | \$76,774.00 | 18.25% | \$62,762.75 | 4158 | n/a | n/a | n/a | n/a | | n/a | | n/a | n/a |
| SLVY SLVZ | production production | Aliby Scale Kit Extension Module | \$5,097.00 \$12,903.00 | 18.25% 18.25% | \$4,166.80 \$10,548.20 | |) n/a) n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | | n/a n/a | n/a |
| SLZ0 SLZ1 | production | Proj Mgt Support/wk. Installation - OCR/BCR | \$7,097.00 \$6,452.00 | 18.25% 18.25% | \$5,801.80 \$5,274.51 | | n/a n/a | n/a | n/a | n/a | | n/a | | n/a | n/a |
| SLZ2 | production production | Installation - OCR/BCR Installation - incl RV | \$6,452.00 | 18.25% | \$5,274.51 | | n/a | n/a n/a | n/a n/a | n/a n/a | n/a | n/a n/a | | n/a n/a | n/a n/a |
| SLZO SR04 | production production | Proj Mgt Support/wk. 8 STD SORT POCKET CLUSTER | \$7,096.77 \$21,068.00 | 18.25% 18.25% | \$5,801.61 \$17,223.09 | 1243 | n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | | n/a n/a | n/a n/a |
| SR07 | production | ANN LIC WABCR/PSTNT BRCD | \$10,632.00 | 18.25% | \$8,691.66 | - 1243 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SR08 SR0C | production production | SFW WABCR ONLY Image Archiving | \$21,265.00 \$7,742.00 | 18.25% 18.25% | \$17,384.14 \$6,329.09 | • | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | | n/a n/a | n/a n/a |
| SROY | production | KIT, TDI CAMERA / OPTICS | \$23,226.00 | 18.25% | \$18,987.26 | 1620 | n/a | n/a | n/a | n/a | | n/a | | n/a | n/a |
| SR0Z SR1B | production production | KIT, TDI CAMERA / OPTICS, WITH PC SFW-24K PLAT OCR W/DRS | \$25,871.00 \$97,277.00 | 18.25% 18.25% | \$21,149.54 \$79,523.95 | 1805 | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | | n/a n/a | n/a n/a |
| SR1F | production | SFW-36K SIL OCR IO NO DRS | \$186,066.00 | 18.25% | \$152,108.96 | | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SR1J SR1M | production production | SFW-24K SIL OCR IO NO DRS OLY II IMAIE PRINTER | \$139,548.00 \$23,790.00 | 18.25% 18.25% | \$114,080.49 \$19,448.33 | - 1715 | n/a ! n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | n/a |
| SR1S | production | SW-24K SIL OCR OUT NO DRS | \$102,335.00 | 18.25% | \$83,658.86 | - 1712 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SR1T SR1U | production production | SFW-24K SIL OCR IN NO DRS SFW-36K PLAT OCR WDRS | \$79,743.00 \$121.965.00 | 18.25% 18.25% | \$65,189.90 \$99,706.39 | - | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a | | n/a n/a | n/a |
| SR25 | production | LIC 24K SIL OCR IN NO DRS | \$15,058.00 | 18.25% | \$12,309.92 | | n/a | n/a | n/a | n/a | | n/a | n/a | n/a | n/a |
| SR2B SR2C | production production | LIC 36K SIL OCR IO NO DRS MAILCODE POSTNET WABCR | \$21,690.00 \$10,898.00 | 18.25% 18.25% | \$17,731.58 \$8,909.12 | | n/a n/a | n/a | n/a n/a | n/a | n/a | n/a | n/a | n/a n/a | n/a |
| SR2H | production | TRAY TAG PRINTER FOR MULT | \$2,866.00 | 18.25% | \$2,342.96 | | n/a | n/a n/a | n/a | n/a | n/a | n/a n/a | n/a | n/a | n/a n/a |
| SR2R SR2S | production production | SELECTIVE OPENER SINGLE T RDS/Host PC | \$31,065.00 \$3.806.00 | 18.25% 18.25% | \$25,395.64 \$3,111.41 | 1769 | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | | n/a n/a | n/a n/a |
| SR2V | production | SUPPORT LEVEL 1 HELPDESK | \$12,903.00 | 18.25% | \$10,548.20 | 10000 | n/a | | n/a | | | n/a | | n/a | n/a |
| SR30 SR3C | production production | IMAJE PRINTER IMB KIT OLYII IMB OPT STD | \$23,791.00 \$23.097.00 | 18.25% 18.25% | \$19,449.14 \$18.881.80 | 1712 | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | n/a n/a |
| SR3D | production | LMB KIT OLYII IMB STD/LMJ | \$23,097.00 | 18.25% | \$18,881.80 | | n/a | n/a | n/a | n/a | | n/a | | n/a | n/a |
| SR3E SR3G | production | IMB KIT PTI EXPLR STD/LMJ IMB KIT PTI EXPLR IMB STD | \$23,097.00 \$46,323.00 | 18.25% 18.25% | \$18,881.80 \$37.869.05 | • | n/a | n/a n/a | n/a n/a | n/a n/a | | n/a | | n/a | n/a n/a |
| SR3K | production production | IMB KIT BBH EXPLR IMB STD | \$14,065.00 | 18.25% | \$11,498.14 | - | n/a n/a | n/a | n/a | n/a | | n/a n/a | n/a n/a | n/a n/a | n/a |
| SR3M SR3N | production production | IMB KIT OLYII OPT STD/LMJ IMB KIT OLYII STD/LMI FWG | \$33,419.00 \$33,419.00 | 18.25% 18.25% | \$27,320.03 \$27,320.03 | - | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | n/a | n/a n/a | n/a |
| SR3P | production | IMB KIT PTI EXPLR STD/IMJ | \$33,419.00 | 18.25% | \$27,320.03 | | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SR3S SR3W | production production | IMB KIT PTI EXPLR STD/VID BARCODE READER NONGRADING | \$56,645.00 \$9,702.00 | 18.25% 18.25% | \$46,307.29 \$7,931.39 | - | n/a B n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | | n/a n/a | n/a |
| SR3Z | production | BARCODE READER W/GRADING | \$20,025.00 | 18.25% | \$16,370.44 | 1552 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SR4H SR4 | production production | IMB KIT OLYII IMB OPT/IMJ IMB KIT OLYII IMB STD TRI | \$23,097.00 \$23,097.00 | 18.25% 18.25% | \$18,881.80 \$18,881.80 | - | n/a n/a | n/a n/a | | | n/a | n/a n/a | n/a | n/a n/a | n/a n/a |
| SR4K | production | IMB KIT OLYII OPT STD TRI | \$33,419.00 | 18.25% | \$27,320.03 | - | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SR4L SR4P | production production | IMB KIT OLYII STD TRIDENT IMB KIT PTI EXPLR IMB OPT | \$33,419.00 \$46,323.00 | 18.25% 18.25% | \$27,320.03 \$37,869.05 | - | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a | n/a n/a | n/a | n/a n/a | n/a n/a |
| SR4S | production | IMB KIT PTI EXPLR OPT GE | \$56,645.00 | 18.25% | \$46,307.29 | - | n/a | n/a n/a | n/a n/a | n/a | | n/a n/a | | n/a n/a | n/a n/a |
| SR4U SR4V | production production | LIC 13K SIL OCR OB NO DRS LIC 13K SIL OCR IN NO DRS | \$12,324.00 \$12.324.00 | 18.25% 18.25% | \$10,074.87 \$10.074.87 | | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | n/a | n/a n/a | n/a n/a |
| SR4W | production | LIC 13K SIL OCR IO NO DRS | \$17,110.00 | 18.25% | \$13,987.43 | <u>- </u> | n/a | n/a n/a | n/a | n/a | n/a | n/a n/a | n/a | n/a | n/a n/a |
| SR4X SR5K | production | ANN LIC 13K PLAT OCR WDRS ONE FLATS STATION PRINTER | \$17,794.00 | 18.25% | \$14,546.60 | - | n/a | n/a | n/a | n/a | | n/a | n/a | n/a | n/a |
| SR5L | production production | ONE SET (2)TRAY TAG PRINT | \$2,866.00 \$5,492.00 | 18.25% 18.25% | \$2,342.96 \$4,489.71 | 378 | n/a B n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a |
| SR5M SR5P | production | Report Printer ONE CASE STD. TRAY TAGS | \$1,806.00 \$335.00 | 18.25% 18.25% | \$1,476.41 \$273.86 | 153 | n/a | n/a | n/a | n/a | | n/a | n/a | n/a | n/a |
| SR5S | production production | ONE CASE STD. TRAY TAGS MAIL JUSTIFIER STATION | \$335.00 \$1,987.00 | 18.25% 18.25% | \$273.86 \$1,624.37 | | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | n/a n/a |
| SR5T | production | STD INST-SORTER-IN/COMBO | \$25,806.00 | 18.25% | \$21,096.41 | - | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SR6G SR6J | production production | TWO-LINE LCD DISPLAY Local Video Encoding Workstation - dom | \$2,219.00 \$2,710.00 | 18.25% 18.25% | \$1,814.03 \$2,215.43 | | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | n/a n/a |
| SR7J SR7S | production | Olympus Double Detect | \$15,284.00 | 18.25% | \$12,494.67 | 134 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SR7S SR7T | production production | DOUBLE DOCUMENT DETECTOR STD INST-SORTER-OUTGOING | \$15,284.00 \$12,903.00 | 18.25% 18.25% | \$12,494.67 \$10,548.20 | | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | | n/a n/a | n/a n/a |
| SR8G | production | IMB KIT OLYII IVT/TCPC IN | \$16,645.00 | 18.25% | \$13,607.29 | - | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SR8H SR8M | production production | IMB KIT OLYII IVT INST GE OLY II SINGLE TIER TRANSP | \$20,516.00 \$202,013.00 | 18.25% 18.25% | \$16,771.83 \$165,145.63 | 15968 | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | n/a n/a | n/a n/a | n/a n/a |
| SR8N | production | OLY II MULTI TIER TRANSPO | \$246,148.00 | 18.25% | \$201,225.99 | 22791 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SR8P SR8R | production production | WIRELESS HAND SCANNER Wireless Connectivity Hub | \$6,452.00 \$581.00 | 18.25% | \$5,274.51 | 300 | n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | | n/a n/a | n/a n/a |
| Lamon | production | Traces connectivity had | φ301.00 | 10.25% | 91/1.9/ | 100 | 1-7 | 111/14 | 14/4 | 1.0/.0 | 1/ | | 1-7- | 1 / | 1.1/ |

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| 1 | | | | | | | Balance of Line | | | | | | | | |
|----------------------|-----------------------------|--|----------------------------|--|----------------------------------|--|---|-------------------------------------|---------------------------------|--|---|--|---|---|---|
| Item or Model Number | Volume - Pieces Per Hour | Description | MSRP | Less Percentage (%) Discount Bid | State Contract Purchase Price | Price for 1 Year of Equipment Maintenance on Purchased Equipment | Price for 1 Year of Software Maintenance on Purchased Equipment | Monthly Equipment Maintenance | Monthly Software Maintenance | 36 Month Lease Price per Month Including Maintenance | 36 Month Lease Cost - Interest Rate Charged For Lease | 48 Month Lease Price per Month Including Maintenance | 48 Month Lease Cost - Interest Rate Charged For Lease | 60 Month Lease Price Month Lease Price per Month Including Maintenance | 60 Month Lease Cost - Interest Rate Charged For Lease |
| SR8S SR8T | production production | IMB FULL SERVICE SOFTWARE FS IMb Kit (Typically Requires 2) | \$24,516.00 \$23.883.00 | 18.25% 18.25% | \$20,041.83 \$19.524.35 | 3789 1600 | n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a |
| SR8V | production | IMB FULL SERVICE CSA SOFT | \$10,271.00 | 18.25% | \$8,396.54 | | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SR8W SR8X | production production | TRAINING INSTALLATION | \$1,290.00 \$3,226.00 | 18.25% 18.25% | \$1,054.58 \$2,637.26 | <u> </u> | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | | n/a n/a | n/a n/a |
| SR8Y | production | Full Service IMB Server (Palet and Tray Tag PC) | - | 18.25% | \$0.00 | 1100 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SR97 SR98 | production production | ANN LIC READ/WRITE 13K SFW READ/WRITE 13K | \$9,581.00 \$53.161.00 | 18.25% 18.25% | \$7,832.47 \$43,459.12 | 7210 | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | n/a n/a |
| SR9B | production | IMB KIT,PTI CARSII STD IM | \$25,501.00 | 18.25% | \$20,847.07 | | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SR9C SR9K | production production | CARS II,IMB OPT STD+NEW I LED MARQUEE | \$49,746.00 \$8,603.00 | 18.25% 18.25% | \$40,667.36 \$7,032.95 | | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | | n/a n/a | n/a n/a |
| SR9Y | production | Lic Fee, BPM Parcels | \$1,613.00 | 18.25% | \$1,318.63 | - | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SR9Z SRA9 | production production | SFW-EZ FLATS BPM PARCEL EXT SECTION NO LABEL DOM/ | \$8,387.00 \$11,297.00 | 18.25% 18.25% | \$6,856.37 \$9,235.30 | - 781 | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | | n/a n/a | n/a n/a |
| SRAE | production | 3D-WEIGHING DETECTOR | \$4,084.00 | 18.25% | \$3,338.67 | | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SRAR SRAV | production production | SW-36K SIL OCR OUT NO DRS IMAGE PROCESSOR KIT | \$124,929.00 \$9,503.00 | 18.25% 18.25% | \$102,129.46 \$7,768.70 | | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | | n/a n/a | n/a n/a |
| SRAW | production | SFW-READ/WRITE 24K | \$79,742.00 | 18.25% | \$65,189.09 | - | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SRB4 SRB6 | production production | SFW-36K SIL OCR IN NO DRS IMAGE PROCESSOR KIT | \$112,968.00 \$9.503.00 | 18.25% 18.25% | \$92,351.34 \$7.768.70 | | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | n/a n/a |
| SRBE | production | ADDSCRIPT CLICK CHARGES 1 | \$23,258.00 | 18.25% | \$19,013.42 | 17500 | n/a | n/a | n/a | n/a | n/a | n/a | | n/a | n/a |
| SRBF SRBG | production | ADDSCRIPT CLICK CHARGES 5 ADDSCRIPT CLICK CHARGES 2 | \$12,959.00 \$6,645.00 | 18.25% 18.25% | \$10,593.98 \$5,432.29 | 9750 5000 | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | n/a n/a |
| SRBH | production | ADDSCRIPT CLICK CHARGES 5 | \$1,529.00 | 18.25% | \$1,249.96 \$27,379.71 | 1150 1712 | | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SRBJ SRBK | production production | IMAJE POSITION 1 SINGLE J OLY II IMAJE OPTION KIT | \$33,492.00 \$4,320.00 | 18.25% 18.25% | \$27,379.71 \$3,531.60 | 1712 | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | n/a | n/a n/a | n/a n/a |
| SRBP | production | IMAJE POSITION2SINGLE | \$23,790.00 | 18.25% | \$19,448.33 | 1712 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SRDF SRDK | production production | IMAGE SERVER PC IMAJE POSITION3 SINGLE JE | \$19,935.00 \$23,790.00 | 18.25% 18.25% | \$16,296.86 \$19,448.33 | 1434 1712 | | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | | n/a n/a | n/a n/a |
| SRDL | production | SFW FAST4WARD 100 | \$28,468.00 | 18.25% | \$23,272.59 | - | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SRDS SRGH | production production | 16STD MULTI-TIER SORT PKT 8 STD SORTING RACKS | \$28,387.00 \$2.194.00 | 18.25% 18.25% | \$23,206.37 \$1.793.60 | 3002 | | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | | n/a n/a | n/a n/a |
| SRGL | production | 4-TIER TRAY RACK / EMPTY TRAY | \$10,297.00 | 18.25% | \$8,417.80 | | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SRGT SRGW | production production | SITE SERVER PC,HI CAPACIT DIAGNOSTIC SERVER PC | \$27,102.00 \$4.748.00 | 18.25% 18.25% | \$22,155.89 \$3.881.49 | 2184 497 | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | n/a n/a | n/a n/a | n/a n/a |
| SRGX | production | LCD MONITOR | \$1,445.00 | 18.25% | \$1,181.29 | 100 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SRGY SRH8 | production production | Uninterruptable Power Supply HOST PC OPTION | \$1,955.00 \$6,645.00 | 18.25% 18.25% | \$1,598.21 \$5,432.29 | | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | | n/a n/a | n/a n/a |
| SRHD | production | ANN LIC 24K PLAT OCR WDRS | \$19,852.00 | 18.25% | \$16,229.01 | 14935 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SRHJ SRHR | production production | INTELLISCHEME SW PKG 4-TIER TRAY RACK CONVEYOR | \$19,935.00 \$512.00 | 18.25% 18.25% | \$16,296.86 \$418.56 | 1900 | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | | n/a n/a | n/a n/a |
| SRHT | production | SEPARATOR CARDS | \$608.00 | 18.25% | \$497.04 | - | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SRHU SRHX | production production | ASSY HW SEPARATOR CARD UP ABSEENTEE BALLOT DATA CAP | \$6,452.00 \$25,806.00 | 18.25% 18.25% | \$5,274.51 \$21,096.41 | | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | | n/a n/a | n/a n/a |
| SRHY | production | REPORT PKG RELIAVOTE STD | \$25,806.00 \$1,524.00 | 18.25% | \$21,096.41 | | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SRJ0 SRJ1 | production production | UPS DOMESTIC IW RACKMT 75 CABINET PC RACK COOLIN FA | \$1,524.00 \$6,245.00 | 18.25% 18.25% | \$1,245.87 \$5,105.29 | | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | | n/a n/a | n/a n/a |
| SRJ6 | production | RELIAVOTE TEST DECK | \$5,529.00 | 18.25% | \$4,519.96 | 430 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SRJ7 SRJ8 | production production | PRECINCT SORT SW MAILPC SIZE VERIFICATION | \$20,645.00 \$25,452.00 | 18.25% 18.25% | \$16,877.29 \$20,807.01 | 1975 | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | | n/a n/a | n/a n/a |
| SRJ9 | production | INSTALL TEST & TRAINING | \$19,355.00 | 18.25% | \$15,822.71 | | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SRJL SRJM | production production | RETURN MAIL SORTER SW STANDARD INBOUND PASS SW | \$13,290.00 \$19,935.00 | 18.25% 18.25% | \$10,864.58 \$16,296.86 | | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | n/a n/a |
| SRIP | production | SFW-13K PLAT OCR W/DRS | \$73,097.00 | 18.25% | \$59,756.80 | | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SRJT SRJZ | production production | OLYII HC COOLING KIT 115V SW 13K SIL OCR OUT NO DRS | \$5,052.00 \$19,775.00 | 18.25% 18.25% | \$4,130.01 \$16.166.06 | 4635 | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | n/a n/a |
| SRK3 | production | Smartmatch Silver 12 | \$5,305.00 | 18.25% | \$4,336.84 | 5163 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SRK6 SRKH | production production | SFW-13K SIL OCR IN NO DRS SFW-13K SIL OCR IO NO DRS | \$46,516.00 \$19,777.00 | 18.25% 18.25% | \$38,026.83 \$16,167.70 | | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | | n/a n/a | n/a n/a |
| SRL1 | production | OCR, Platinum 12 | \$36,751.00 | 18.25% | \$30,043.94 | 6296 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SRLB SRLW | production production | Image Archive TDI CAMERA FOR NEW BUILD | \$8,387.00 \$23,923.00 | 18.25% 18.25% | \$6,856.37 \$19,557.05 | 1669 | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | | n/a n/a | n/a n/a |
| SRLX | production | Ann Lic RAF UMove Enable | \$516.00 | 18.25% | \$421.83 | 400 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SRLY SRM5 | production production | Ann Lic UMove - Spare PC AIM BCR STAMP LEAD READER | \$21.785.00 | 18.25% 18.25% | \$0.00 \$17.809.24 | 2424 1568 | | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | | n/a n/a | n/a n/a |
| SRM6 | production | POSTAL BCR STAMP LEAD REA | \$32,226.00 | 18.25% | \$26,344.76 | 2318 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SRM7 SRM8 | production production | CAMERA STAMP TRAILING REA CAMERA STAMP LEADING RDR | \$24,107.00 \$18,299.00 | 18.25% 18.25% | \$19,707.47 \$14,959.43 | 1734 1317 | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | | n/a n/a | n/a n/a |
| SRM9 | production | CAMERA LINK HARDWARE | \$2,684.00 | 18.25% | \$2,194.17 | 194 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SRMB SRMH | production production | UMOVE PC, EZ FLATS UMOVE SPARE PARTS BUNDLE | \$1,548.00 \$1,017.00 | 18.25% 18.25% | \$1,265.49 \$831.40 | | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | | n/a n/a | n/a n/a |
| SRMT | production | MOVE UPDATE KIT | \$7,742.00 | 18.25% | \$6,329.09 | 4245 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SRMV SRMW | production production | MOVE UPDATE OPTION LIC FEE, MOVE UPDATE | \$8,710.00 \$5,477.00 | 18.25% 18.25% | \$7,120.43 \$4,477.45 | 1999 4245 | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | | n/a n/a | n/a n/a |
| SRMX | production | MOVE UPDATE INSTALL FEE | \$1,935.00 | 18.25% | \$1,581.86 | - | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SRMY SRMZ | production production | MOVEUPDATE CONVERSION KIT Lic Fee, FS Imb without TMS | \$6,452.00 | 18.25% 18.25% | \$5,274.51 \$0.00 | 287 3090 | | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | | n/a n/a | n/a n/a |
| SRNP | production | SFW-8K PLAT OCR OUT INTL | \$66,452.00 | 18.25% | \$54,324.51 | 9888 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SRNU SRNY | production production | MOVE UPDATE OPTION SFW-EZ FLATS STD PARCEL | \$8,710.00 \$1,613.00 | 18.25% 18.25% | \$7,120.43 \$1,318.63 | | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | | n/a n/a | n/a n/a |
| SRNZ | production | SW - EZ Flats Std Parcel | \$8,387.00 | 18.25% | \$6,856.37 | - | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SROX SRPA | production production | Checkbox detection PRINTER POS 1 FLUOR | \$1,548.00 \$35,960.00 | 18.25% 18.25% | \$1,265.49 \$29,397.30 | 2646 | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | n/a n/a | n/a n/a | n/a n/a |
| SRPB | production | PRINTER POS 2 ENDORSE | \$24,783.00 | 18.25% | \$20,260.10 | | | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SRPD SRPG | production production | PRINTER POS 4 IMB 2k Platinum - License SRPZ | \$23,790.00 \$13,842.00 | 18.25% 18.25% | \$19,448.33 \$11,315.84 | 185 2473 | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a |
| SRPH | production | 10k Platinum - License SRPV | \$38,325.00 | 18.25% | \$31,330.69 | 4084 | n/a | n/a | n/a | n/a | | n/a | n/a | n/a | n/a |
| SRPJ SRPK | production production | 18k Platinum - License SRPW 24k Platinum - License SRPX | \$49,924.00 \$57,056.00 | 18.25% 18.25% | \$40,812.87 \$46,643.28 | 5618 6655 | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | | n/a n/a | n/a n/a |
| SRPL | production | 45k Platinum - License SRPY | \$72,258.00 | 18.25% | \$59,070.92 | 8864 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SRPV SRPW | production production | Annual Lic 10k Platinum Annual Lic 18k Platinum | \$5,270.00 \$7,249.00 | 18.25% 18.25% | \$4,308.23 \$5,926.06 | 4084 5618 | | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | | n/a n/a | n/a n/a |
| SRPX | production | Annual Lic 24k Platinum | \$8,587.00 | 18.25% | \$7,019.87 | 6655 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SRPY SRPZ | production production | Annual Lic 45k Platinum Annual Lic 2k Platinum | \$11,437.00 \$3,191.00 | 18.25% 18.25% | \$9,349.75 \$2,608.64 | 8864 2473 | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | | n/a n/a | n/a n/a |
| SRRG | production | 2k SmartMatch Platinum - License SRRZ | \$4,510.00 | 18.25% | \$3,686.93 | 1727 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SRRH SRRI | production production | 10k SmartMatch Platinum - License SRRV 18k SmartMatch Platinum - License SRRW | \$5,330.00 \$8,915.00 | 18.25% 18.25% | \$4,357.28 \$7,288.01 | 2969 4036 | | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | n/a n/a |
| SRRK | production | 24k SmartMatch Platinum - License SRRX | \$11,411.00 | 18.25% | \$9,328.49 | 4545 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SRRL SRRT | production production | 45k SmartMatch Platinum - License SRRY LIC FEE, MOVE UPDATE | \$13,860.00 \$5,477.42 | 18.25% 18.25% | \$11,330.55 \$4,477.79 | 4682 | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | | n/a n/a | n/a n/a |
| SRRV | production | Ann Lic 10k SMatch Plat | \$3,831.00 | | \$3,131.84 | 2969 | | n/a | n/a | n/a | | n/a | | | n/a |
| | | | | | | | | | | | | | | | |

Balance of Line Page 26

| | | | | | | | Balance of Line | | | | | | | | |
|----------------------|-----------------------------|--|----------------------------|--|----------------------------------|--|---|-------------------------------------|---------------------------------|--|------------------------------------|--|------------------------------------|---|---|
| Item or Model Number | Volume - Pieces Per Hour | Description | MSRP | Less Percentage (%) Discount Bid | State Contract Purchase Price | Price for 1 Year of Equipment Maintenance on Purchased Equipment | Price for 1 Year of Software Maintenance on Purchased Equipment | Monthly Equipment Maintenance | Monthly Software Maintenance | 36 Month Lease Price per Month Including Maintenance | Interest Rate Charged For Lease | 48 Month Lease Price per Month Including Maintenance | Interest Rate Charged For Lease | 60 Month Lease Price Month Lease Price per Month Including Maintenance | 60 Month Lease Cost - Interest Rate Charged For Lease |
| SRRW SRRX | production production | Ann Lic 18k SMatch Plat Ann Lic 24k SMatch Plat | \$5,208.00 \$5,865.00 | 18.25% 18.25% | \$4,257.54 \$4,794.64 | 4036 4545 | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | | n/a n/a | n/a n/a |
| SRRY | production | Ann Lic 45k SMatch Plat | \$6,041.00 | 18.25% | \$4,938.52 | 4682 | n/a | | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SRRZ SRS1 | production production | Ann Lic 2k SMatch Plat BASE RELIAVOTE SORTER SIT | \$2,228.00 \$22,452.00 | 18.25% 18.25% | \$1,821.39 \$18.354.51 | 1727 1378 | | n/a n/a | | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | n/a n/a |
| SRS2 | production | IMB KIT OLYII IVT INST | \$10,194.00 | 18.25% | \$8,333.60 | - | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SRS5 SRS6 | production production | IMB UPG INSTALLATION IMB KIT OLYII IVT/TCPC IN | \$1,290.00 \$6,323.00 | 18.25% 18.25% | \$1,054.58 \$5,169.05 | | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | | n/a n/a | n/a n/a |
| SRSC SRSS | production | SEPARATOR CARD OPTION | \$12,302.00 \$20,903.00 | 18.25% 18.25% | \$10,056.89 \$17,088.20 | 2184 | n/a | | n/a | | | n/a | n/a | n/a | n/a |
| SRSU | production production | Server PC, Domestic or Reliavote No Signature Detection | \$1,097.00 | 18.25% | \$896.80 | - | n/a | | n/a | n/a n/a | n/a | n/a n/a | | n/a n/a | n/a n/a |
| SRT3 SRT4 | production production | TRANSPORT MULTI TIER 3.0 ELEVATOR MULTI-TIER 3.0 | \$252,383.00 | 18.25% 18.25% | \$206,323.10 \$0.00 | 19459 | | n/a n/a | | n/a n/a | | n/a n/a | | n/a n/a | n/a n/a |
| SRT5 | production | 24 POCKET SECTION, MULTI T | \$43,858.00 | 18.25% | \$35,853.92 | 3490 3156 | n/a | | | n/a | n/a | n/a n/a | | | n/a |
| SRT6 SRTD | production production | SELECTV OPENER MULTI TIER MULTI-TIER 3.0 SINGLE REPLACEMENT POCKET | \$46,387.00 | 18.25% 18.25% | \$37,921.37 \$1,017.79 | 2660 | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | | n/a n/a | n/a n/a |
| SRTE | production | TRAY CONVEYOR FLXTIER PKT | \$1,245.00 \$3,419.00 | 18.25% | \$2,795.03 | - | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SRTH SRTL | production production | FLEX TIER POCKETS, 2 TIER FLEX TIER POCKETS, 3 TIER | \$29,871.00 \$37,548.00 | 18.25% 18.25% | \$24,419.54 \$30,695.49 | 2315 2910 | n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a | | n/a n/a | n/a |
| SRUC | production | PC UMOVE GOVT | \$7,818.00 | 18.25% | \$6,391.22 | 900 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SRUE SRUH | production production | SPARE PC W/SW UMOVE GOVT ANN LIC HMOVE GOVT | \$25,888.00 \$7,818.00 | 18.25% 18.25% | \$21,163.44 \$6,391.22 | 900 6059 | | | n/a n/a | n/a n/a | | n/a n/a | n/a n/a | n/a n/a | n/a n/a |
| SRV1 | production | RELIA VOTE 24K BASE SORT | \$381,568.00 | 18.25% | \$311,931.84 | - | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SRV6 SRV7 | production production | PRINTER, VIDEOJET, BARCODE, OLYMPUS PRINTER, VIDEOJET, ID TAG, OLYMPUS | \$34,355.00 \$12,448.00 | 18.25% 18.25% | \$28,085.21 \$10,176.24 | 2396 868 | n/a n/a | | | n/a n/a | | n/a n/a | | n/a n/a | n/a n/a |
| SRV9 | production | Lic Fee, SortEngine | - | 18.25% | \$0.00 | 500 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SRVA SRVE | production production | Sort Engine Software AUTOSIG VERIFIER 100K BDL | \$1,613.00 \$12,903.00 | 18.25% 18.25% | \$1,318.63 \$10,548.20 | 10000 | n/a n/a | | n/a n/a | n/a n/a | | n/a n/a | | n/a n/a | n/a n/a |
| SRVF | production | Lic Fee ASV 50k-75k Range | \$10,968.00 | 18.25% | \$8,966.34 | 8500 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SRVG | production production | Lic Fee ASV 25k-50k Range Lic Fee ASV 10k-25k Range | \$7,161.00 \$3.710.00 | 18.25% 18.25% | \$5,854.12 \$3.032.93 | 5550 2875 | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | n/a n/a | n/a n/a | n/a n/a |
| SRVI | production | Lic Fee ASV 1k-10k Range | \$1,548.00 | 18.25% | \$1,265.49 | 1200 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SRVK | production production | Vantage E-stop Chain Kit LIC 24K SIL OCR OB NO DRS | \$1,994.00 \$15.058.00 | 18.25% 18.25% | \$1,630.10 \$12.309.92 | 11330 | n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | | n/a n/a | n/a |
| SRVR | production | ANN LIC 36K PLAT OCR WDRS | \$21,689.00 | 18.25% | \$17,730.76 | 16810 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SRVS SRVT | production production | LIC 36K SIL OCR OB NO DRS ANN LIC READ/WRITE 24K | \$17,794.00 \$12,321.00 | 18.25% 18.25% | \$14,546.60 \$10,072.42 | 13390 9270 | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | n/a n/a |
| SRVU | production | LIC 36K SIL OCR IN NO DRS | \$17,794.00 | 18.25% | \$14,546.60 | 13390 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SRVX SRVY | production production | ANN LIC USPS FF INT ANN LIC 2K PLAT OCR W/DRS | \$5,477.00 \$16,493.00 | 18.25% 18.25% | \$4,477.45 \$13,483.03 | 4245 8750 | | n/a n/a | | n/a n/a | | n/a n/a | | n/a n/a | n/a n/a |
| SRVZ | production | LIC PARASCRIPT 20K CLICKS | \$542.00 | 18.25% | \$443.09 | 420 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SRWH SRWJ | production production | 10k Silver - License SRWV 18k Silver - License SRWW | \$18,768.00 \$28,152.00 | 18.25% 18.25% | \$15,342.84 \$23,014.26 | 2727 4091 | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | n/a n/a | n/a n/a | n/a n/a |
| SRWK | production | 24k Silver - License SRWX | \$33,783.00 | 18.25% | \$27,617.60 | 4909 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SRWL SRWV | production production | 45k Silver - License SRWY Annual Lic 10k Silver | \$45,044.00 \$3,519.00 | 18.25% 18.25% | \$36,823.47 \$2,876.78 | 6545 2727 | n/a n/a | n/a n/a | | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | n/a n/a |
| SRWW | production | Annual Lic 18k Silver | \$5,279.00 | 18.25% | \$4,315.58 | 4091 | n/a | | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SRWX | production production | Annual Lic 24k Silver Annual Lic 45k Silver | \$6,334.00 \$8,445.00 | 18.25% 18.25% | \$5,178.05 \$6,903.79 | 4909 6545 | | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | n/a n/a |
| SRXL | production | Separator Cards, Flats (100pc) | \$600.00 | 18.25% | \$490.50 | | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SRXS SRYC | production production | Separator Cards, Letters (100pc) EZFLATS 1ST CL PARCELS SW | \$600.00 \$8.387.00 | 18.25% 18.25% | \$490.50 \$6,856.37 | | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | n/a n/a |
| SRYD | production | EZ FLATS PRIORITY MAIL SW | \$8,387.00 | 18.25% | \$6,856.37 | | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SRYH SRYJ | production production | 10k SmartMatch Silver - License SRYV 18k SmartMatch Silver - License SRYW | \$4,197.00 \$7,320.00 | 18.25% 18.25% | \$3,431.05 \$5,984.10 | 3427 4036 | n/a n/a | | | n/a n/a | | n/a n/a | | n/a n/a | n/a n/a |
| SRYK | production | 24k SmartMatch Silver - License SRYX | \$8,937.00 | 18.25% | \$7,306.00 | 4545 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SRYL SRYV | production production | 45k SmartMatch Silver - License SRYY Ann Lic 10k SMatch Silver | \$10,764.00 \$4,422.00 | 18.25% 18.25% | \$8,799.57 \$3,614.99 | 4682 3427 | n/a n/a | | | n/a n/a | | n/a n/a | | n/a n/a | n/a n/a |
| SRYW | production | Ann Lic 18k SMatch Silver | \$5,208.00 | 18.25% | \$4,257.54 | 4036 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SRYX | production production | Ann Lic 24k SMatch Silver Ann Lic 45k SMatch Silver | \$5,865.00 \$6,041.00 | 18.25% 18.25% | \$4,794.64 \$4,938.52 | 4545 4682 | n/a | | n/a n/a | n/a n/a | | n/a n/a | | n/a n/a | n/a n/a |
| SRZ0 | production | EZ FLATS BASE SYSTEM 4- SORT BINS | \$60,332.00 \$18.084.00 | 18.25% | \$49,321.41 | 13500 | n/a | n/a | | n/a | | n/a | n/a | n/a | n/a |
| SRZ1 SRZ2 | production production | 4- SORT BINS SITE SERVER KIT | \$18,084.00 | 18.25% 18.25% | \$14,783.67 \$8,869.88 | 750 | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | n/a n/a | n/a n/a | n/a n/a |
| SRZ3 SRZ4 | production | EZ FLATS MANUAL SORT CASE EZ FLATS HI DENSITY INSER | \$603.00 \$603.00 | 18.25% 18.25% | \$492.95 \$492.95 | | | | | n/a | | n/a | | n/a | n/a |
| SRZ5 | production production | SW EZFLAT RAF+PARASCRIPT | \$11,290.00 | 18.25% | \$9,229.58 | | n/a n/a | n/a n/a | | n/a n/a | | n/a n/a | | n/a n/a | n/a n/a |
| SRZ6 | production | EZ FLATS FULL SVC PLN OPT | \$9,677.00 | 18.25% | \$7,910.95 | 7500 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SRZ7 SRZ8 | production production | EZ FLATS SELF SVC HLP DSK EZ FLATS SPARE PARTS KIT | \$323.00 \$7,742.00 | 18.25% 18.25% | \$264.05 \$6,329.09 | | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | | n/a n/a | n/a n/a |
| SRZA SRZB | production production | SFW-2K PLAT OCR W/DRS SFW PARASCRIPT BUNDLE 20K | \$10,000.00 \$7.419.00 | 18.25% 18.25% | \$8,175.00 \$6,065.03 | 5750 | n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | | n/a n/a | n/a n/a |
| SRZC | production | EZ FLATS INSTALLATION SVC | \$9,677.00 | 18.25% | \$7,910.95 | | n/a | | | n/a n/a | | n/a n/a | n/a | n/a n/a | n/a n/a |
| SRZE SRZF | production production | EZ FLATS 1ST CLASS FLATS EZ FLATS STD CLASS SW | \$2,658.00 | 18.25% 18.25% | \$2,172.92 \$1,318.63 | 1250 1250 | n/a | n/a n/a | n/a | n/a | n/a | n/a | | n/a | n/a n/a |
| SRZG | production | EZ FLATS BND PRNTD MATTER | \$1,613.00 \$1,613.00 | 18.25% | \$1,318.63 | 1250 | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | n/a n/a | n/a n/a | n/a n/a |
| SRZH SRZ[| production production | EZ FLATS 1ST CLASS PARCEL EZFLATS SPARE KIT/STKR SE | \$1,613.00 \$968.00 | 18.25% 18.25% | \$1,318.63 \$791.34 | - | n/a n/a | n/a | n/a | n/a n/a | | n/a n/a | | n/a n/a | n/a |
| SRZK | production | EZ FLATS AIR COMPRESSOR | \$968.00 \$7,088.00 | 18.25% | \$791.34 \$5,794.44 | 605 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SRZL SRZM | production production | 2K PLAT INBOUND, OCR SW 2K PLAT INBOUND, OCR MAIN | \$12,903.00 \$5,161.00 | 18.25% 18.25% | \$10,548.20 \$4,219.12 | - | n/a n/a | n/a | n/a | n/a | n/a n/a | n/a | n/a n/a | n/a | n/a |
| SRZN | production | EZ FLATS IB APPLICATION | \$6,452.00 | 18.25% | \$5,274.51 | | n/a | n/a | n/a | n/a n/a | n/a | n/a n/a | n/a | n/a n/a | n/a |
| SRZP SRZR | production production | EZ FLATS IB SMA/ HELPDESK 2K PLAT COMBO, OCR SW | \$10,323.00 \$22,581.00 | 18.25% 18.25% | \$8,439.05 \$18,459.97 | | | n/a n/a | | n/a n/a | | n/a n/a | | n/a n/a | n/a n/a |
| SRZS | production | 2K PLAT COMBO, OCR MAINT. | \$11,935.00 | 18.25% | \$9,756.86 | - | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SRZT SRZU | production production | EZ FLAT COMBO APPLICATION EZFLAT COMBO SMA/HELPDESK | \$14,839.00 \$12,258.00 | 18.25% 18.25% | \$12,130.88 \$10,020.92 | | n/a n/a | n/a n/a | n/a n/a | n/a n/a | | n/a n/a | n/a | n/a n/a | n/a n/a |
| SRZV | production | LIC FEE, EZ FLATS PRIORIT | \$1,613.00 | 18.25% | \$1,318.63 | - | n/a | | n/a | n/a | n/a | n/a n/a | n/a | n/a | n/a |
| SRZW SRZX | production production | EZ, 1ST CLASS FLATS SW EZ STD CI FLATS SW | \$8,387.00 \$8.387.00 | 18.25% 18.25% | \$6,856.37 \$6,856.37 | 1250 | | n/a n/a | n/a n/a | n/a | n/a | n/a n/a | | n/a n/a | n/a n/a |
| SRZY | production | EZFLATS BND PRNTD MTR SW | \$8,387.00 | 18.25% | \$6,856.37 | | n/a n/a | n/a | n/a | | n/a | n/a | n/a | n/a | n/a n/a |
| ST8T STPS | production | Full Service IMB CIL PRINTER SUPPORT KIT | \$24,903.00 \$4 319.00 | 18.25% 18.25% | \$20,358.20 \$3,530.78 | 5789 | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a | n/a n/a |
| STS4 | production | Stacker 60Hz | \$36.129.00 | 18.25% | \$29,535.46 | 3480 | n/a | n/a | n/a | n/a | n/a | n/a n/a | n/a | n/a | n/a |
| STSA STSD | production production | LDU 60Hz UTurn 4Tier 60Hz | \$90,323.00 \$47,742.00 | 18.25% 18.25% | \$73,839.05 \$39,029.09 | 8700 3513 | n/a | | | n/a n/a | | n/a n/a | n/a n/a | n/a n/a | n/a n/a |
| STSN | production | LED Monitors | \$3,032.00 | 18.25% | \$2,478.66 | 292 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| STSP STSY | production production | Label Printer, MT 5.0 Base Transport Short 3 Vjet | \$3,188.00 \$55,097.00 | 18.25% 18.25% | \$2,606.19 \$45,041.80 | 307 4054 | | | | | | n/a n/a | | n/a n/a | n/a n/a |
| STV1 | production | FEEDER, HI SPEED LETTER | \$162,428.00 | 18.25% | \$132,784.89 | 15649 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| STV2 STV3 | production production | FEEDER, MIXED MAIL INTERNAL AIR SYSTEM | \$167,200.00 \$7.526.00 | 18.25% 18.25% | \$136,686.00 \$6,152.51 | 16107 525 | n/a | | n/a | n/a | | n/a n/a | | n/a n/a | n/a n/a |
| For a 4-0 | IF unction | The second secon | W/,U40.00 | 10.2370 | 90,102.01 | 343 | 1**/** | 1-7- | 1-7- | 1.07.00 | 1-7- | **/ ** | 1**/** | / | 1 **/ ** |

Bilance of Line Page 2

| | | | | | | | Balance of Line | | | | | | | | |
|----------------------|-----------------------------|--|----------------------------|--|----------------------------------|--|-----------------------------|-----------------|---------------------------------|--|---|--|---|---|---|
| Item or Model Number | Volume - Pieces Per Hour | T Description | MSRP | Less Percentage (%) Discount Bid | State Contract Purchase Price | Maintenance on Purchased Main Equipment | ntenance on Purchased Equip | oment enance | Monthly Software Maintenance | 36 Month Lease Price per Month Including Maintenance | 36 Month Lease Cost - Interest Rate Charged For Lease | 48 Month Lease Price per Month Including Maintenance | 48 Month Lease Cost - Interest Rate Charged For Lease | 60 Month Lease Price Month Lease Price per Month Including Maintenance | 60 Month Lease Cost - Interest Rate Charged For Lease |
| STV4 | production | 3D MEASUREMENT | \$5,761.00 | 18.25% | \$4,709.62 | 402 n/a | n/a | n | 1/a | n/a | n/a | n/a | n/a | n/a | n/a |
| STV5 | production | 4.8" VERIFIER W/CAM, BACK | \$26,881.00 | 18.25% | \$21,975.22 | 2292 n/a | n/a | n | 1/a | n/a | n/a | n/a | n/a | n/a | n/a |
| STV6 | production | SEPARATOR CARD OPTION | \$1,028.00 | 18.25% | \$840.39 | - n/a | n/a | n | 1/a | n/a | n/a | n/a | n/a | n/a | n/a |
| STV7 | production | DOUBLE FEED DETECTION | \$23,920.00 | 18.25% | \$19,554.60 | 2304 n/a | n/a | n | 1/a | n/a | n/a | n/a | n/a | n/a | n/a |
| STVA | production | BASE TRANSPORT, SHORT | \$37,151.00 | 18.25% | \$30,370.94 | 3579 n/a | n/a | n | 1/a | n/a | n/a | n/a | n/a | n/a | n/a |
| STVB | production | BASE TRANSPORT, MED | \$62,957.00 | 18.25% | \$51,467.35 | 6065 n/a | n/a | n | 1/a | n/a | n/a | n/a | n/a | n/a | n/a |
| STVC | production | BASE TRANSPORT, LONG | \$101,667.00 | 18.25% | \$83,112.77 | 9794 n/a | n/a | n | 1/a | n/a | n/a | n/a | n/a | n/a | n/a |
| STVD | production | ALIBI STORAGE OPTION | \$6,564.00 | 18.25% | \$5,366.07 | - n/a | n/a | n | 1/a | n/a | n/a | n/a | n/a | n/a | n/a |
| STVE | production | BASE TRANS, MED- POSTJET | \$67,484.00 | 18.25% | \$55,168.17 | 14567 n/a | n/a | n | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| STVF | production | IN-LINE WOF SCALE | \$175,357.00 | 18.25% | \$143,354.35 | 10872 n/a | n/a | n | 1/a | n/a | n/a | n/a | n/a | n/a | n/a |
| STVG | production | SING-TIER INTERFACE 60HZ | \$49,434.00 | 18.25% | \$40,412.30 | 4762 n/a | n/a | n | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| STVJ | production | MULTI-TIER INTERFACE 60HZ | \$102,357.00 | 18.25% | \$83,676.85 | 9860 n/a | n/a | n | 1/a | n/a | n/a | n/a | n/a | n/a | n/a |
| STVL | production | Separator Cards, Letters (100pc) | \$600.00 | 18.25% | \$490.50 | - n/a | n/a | | 1/a | n/a | n/a | n/a | n/a | n/a | n/a |
| STVM | production | Separator Cards, Flats (100pc) | \$600.00 | 18.25% | \$490.50 | - n/a | n/a | n | 1/a | n/a | n/a | n/a | n/a | n/a | n/a |
| STVR | production | 4.8" VERIFIER, BACK | \$22,581.00 | 18.25% | \$18,459.97 | 1925 n/a | n/a | | 1/a | n/a | | n/a | n/a | n/a | n/a |
| STVS | production | 1" VERIFIER, BLACK BACK | \$6,409.00 | 18.25% | \$5,239.36 | 671 n/a | n/a | | 1/a | n/a | | n/a | | n/a | n/a |
| STVT | production | 1" VERIFIER, FLUOR, BACK | \$13,119.00 | 18.25% | \$10,724.78 | 671 n/a | n/a | | 1/a | n/a | | n/a | | n/a | n/a |
| STVU | production | PRINTER, HI DEF DOMINO | \$156,168.00 | 18.25% | \$127,667.34 | 20430 n/a | n/a | | 1/a | n/a | | n/a | | n/a | n/a |
| STVV | production | 4.8" VERIFIER W/CAM FRONT | \$26,881.00 | 18.25% | \$21,975.22 | 2292 n/a | n/a | | 1/a | n/a | | n/a | | n/a | n/a |
| STVW | production | 4.8" VERIFIER, FRONT | \$22,581.00 | 18.25% | \$18,459.97 | 1925 n/a | n/a | | 1/a | n/a | | n/a | | n/a | n/a |
| STVX | production | 1" VERIFIER BLACK, FRONT | \$9,702.00 | 18.25% | \$7,931.39 | 671 n/a | n/a | n | 1/a | n/a | n/a | n/a | n/a | n/a | n/a |
| STVY | production | 1" VERIFIER FLUOR, FRONT | \$13,119.00 | 18.25% | \$10,724.78 | 671 n/a | n/a | | 1/a | n/a | | n/a | | n/a | n/a |
| STW1 | production | PRINTER, HI DEF DOMINO | \$23,790.00 | 18.25% | \$19,448.33 | 1712 n/a | n/a | | | n/a | | n/a | | n/a | n/a |
| STW2 | production | PRINTER, FLUOR CIJ, BACK | \$33,492.00 | 18.25% | \$27,379.71 | 1712 n/a | n/a | | 1/a | n/a | | n/a | | n/a | n/a |
| STW3 | production | PRINTER, 24K HP IJ, BACK | \$16,348.00 | 18.25% | \$13,364.49 | 1394 n/a | n/a | | 1/a | n/a | | n/a | | n/a | n/a |
| STW6 | production | PRINTER, BLACK CIJ, FRONT | \$19,258.00 | 18.25% | \$15,743.42 | 1712 n/a | n/a | | n/a | n/a | | n/a | | n/a | n/a |
| STW7 | production | PRINTER, FLUO CUJ, FRONT | \$23,790.00 | 18.25% | \$19,448.33 | 1712 n/a | n/a | | 1/a | n/a | | n/a | | n/a | n/a |
| STW8 | production | PRINTER, 24K HP IJ, FRONT | \$16,348.00 | 18.25% | \$13,364.49 | 1394 n/a | n/a | | | n/a | | n/a | | n/a | n/a |
| STWF | production | SELECT OPENER UNIVERSAL | \$90,404.00 | 18.25% | \$73,905.27 | 6306 n/a | n/a | | 1/a | n/a | | n/a | | n/a | n/a |
| STWG | production | KIT, HI RAILS, LONG XPORT | \$3,226.00 | 18.25% | \$2,637.26 | - n/a | n/a | | n/a | n/a | | n/a | | n/a | n/a |
| STWH | production | KIT, HI RAILS SHORT XPORT | \$2,151.00 | 18.25% | \$1,758.44 | - n/a | n/a | | 1/a | n/a | | n/a | | n/a | n/a |
| STWJ | production | KIT, HI RAILS, MED XPORT | \$2,581.00 | 18.25% | \$2,109.97 | - n/a | n/a | | 1/a | n/a | | n/a | | n/a | n/a |
| STWK | production | KIT, HI RAILS SEL OPEN | \$2,151.00 | 18.25% | \$1,758.44 | n/a | n/a | | | n/a | | n/a | | n/a | n/a |
| STWL | production | KIT, HI RAILS SCALE ONLY | \$1,613.00 | 18.25% | \$1,318.63 | - n/a | n/a | | 1/a | n/a | | n/a | | n/a | n/a |
| STWM | production | KIT, HI RAILS SCALE/METER | \$2,151.00 | 18.25% | \$1,758.44 | n/a | n/a | | 1/a | n/a | | n/a | | n/a | n/a |
| STWN | production | KIT, HI RAILS DOMINO | \$1,613.00 | 18.25% | \$1,318.63 | | n/a | | 1/a | n/a | | n/a | | n/a | n/a |
| STWP | production | KIT, HI RAILS ADDL I/O | \$1,613.00 | 18.25% | \$1,318.63 | n/a | n/a | | 1/a | n/a | | n/a | | n/a | n/a |
| STWW | production | MONITOR, ADDL WKSTN VANTG | \$813.00 | 18.25% | \$664.63 | - n/a | n/a | | | n/a | | n/a | | n/a | n/a |
| STX4 | production | RELIA VOTE 24K BASE SORT | \$37,742.00 | 18.25% | \$30,854.09 | - n/a | n/a | | 1/a | n/a | | n/a | | n/a | n/a |
| STXA TBD | production | LDU 50Hz | \$92,903.00 \$1,935.00 | 18.25% 18.25% | \$75,948.20 \$1.581.86 | - n/a | n/a | | 1/a 1/a | n/a | | n/a n/a | | n/a | n/a n/a |
| | production | Consumable Parts Kit, Fluo | | | | n/a 0 n/a | n/a | | | n/a | | | | n/a | / |
| WPCR Y3DB | production production | Wipe Cartridge - Case of 10 TABBER WITH 4" KIT | \$1,234.25 \$31,613.00 | 18.25% 18.25% | \$1,009.00 \$25.843.63 | 0 n/a 2284 n/a | n/a | | 1/a | n/a n/a | | n/a n/a | | n/a n/a | n/a n/a |
| | | | | | \$25,843.63 | 2284 n/a 2250 n/a | n/a | | 1/a | | | | | | li/a |
| Y3DC Y12L | production | TABBER WITH 2" KIT | \$29,032.00 \$16.170.03 | 18.25% 18.25% | \$23,733.66 \$13.219.00 | | n/a | | 1/a | n/a | | n/a n/a | | n/a | n/a n/a |
| YI.PR | production | Yellow Ink - 200 Liter Barrel Yellow Printhead - Each | \$16,170.03 \$726.61 | 18.25% | \$13,219.00 \$594.00 | 0 n/a 0 n/a | n/a n/a | | 1/a 1/a | n/a n/a | | n/a n/a | | n/a n/a | n/a n/a |
| ILFR | production | renow rrintnead - cacii | \$/26.61 | 18.25% | \$594.00 | U n/a | n/a | n | 1/8 | n/a | п/а | n/a | п/а | n/a | II/a |

Balance of Line Page 28

| | | Postage Meter Rentals/Intellilink | | | |
|----------------------|----------------------------|--|--|----------------------------------|---------------------------------------|
| Item or Model Number | Volume - Pieces Per Mintue | Description | Manufacturer's Suggested Retail Price (MSRP) | Less Percentage (%) Discount Bid | State Contract Monthly Lease Price |
| | DELE | TIONS | | | |
| | ADD | TIONS | | | |
| | | | | | |
| 1H00-ML | | METER FOR SENDPRO C200 | \$35.00 | 0% | \$35.00 |
| 1H00-MM | | METER FOR SENDPRO C300/C400 | \$50.00 | 0% | \$50.00 |
| 1R0T | | 1ROT POSTAGE METER | \$137.00 | | \$109.60 |
| 4W00-MH | | METER FOR CONNECT+3000 & SENDPRO P3000 | \$100.00 | 30% | \$70.00 |
| | | METER FOR CONNECT+500 /SENDPRO P SERIES | | | |
| 4W00-ML | | METER15000 | \$66.00 | 24% | \$50.16 |
| | | METER FOR CONNECT+1000/2000 & SENDPRO | | | |
| 4W00-MM | | P1000/2000 | \$76.00 | | \$53.20 |
| 7H00-ML | | METER FOR SENDPRO C200 | \$35.00 | 0% | \$35.00 |
| 7H00-MM | | METER FOR SENDPRO C300/C400 | \$50.00 | 0% | \$50.00 |
| BYOAD | | BRING YOUR OWN APPROVED DEVICE | \$20.00 | 0% | \$20.00 |
| CAAA | | COST ACCOUNTING BRONZE PLAN (25 ACCTS, 2 DEVICES) | \$0.00 | 0% | \$0.00 |
| CAAB | | COST ACCOUNTING SILVER PLAN (100 ACCTS, 10 DEVICES) | \$10.00 | 0% | \$10.00 |
| CAAC | | COST ACCOUNTING GOLD PLAN (500 ACCTS, 100 DEVICES) | \$50.00 | 0% | \$50.00 |
| CAAD | | COST ACCOUNTING PLATINUM PLAN (3,000 ACCTS, 500 DEVICES) | \$250.00 | 0% | \$250.00 |
| DSH1 | | HOSTING LEVEL 1 | \$1,000.00 | 0% | \$1,000.00 |
| DSH2 | | HOSTING LEVEL 2 | \$1,666.67 | 0% | \$1,666.67 |
| DSH3 | | HOSTING LEVEL 3 | \$2,500.00 | 0% | \$2,500.00 |
| EDD4 | | ERETURN RECEIPT FEATURE (CONNECT+500/SENDPRO | 425.00 | 201 | 405.00 |
| ERR1 ERR3 | | P1500-CONNECT+3000/SENDPRO P3000 ERETURN RECEIPT FEATURE (DM300-DM475) | \$25.00 | 0% | \$25.00 |
| | | | \$21.00 | 0% | \$21.00 |
| G900-HIGH | | DM475 METER | \$76.00 | - 10 | \$39.52 |
| G900-LOW | | DM300 METER | \$51.00 | | \$27.54 |
| G900-MID | | DM400 METER | \$66.00 | | \$33.66 |
| G9SS-HIGH | | CONFIRMATION SERVICES FOR DM475 METER | \$7.00 | 0% | \$7.00 |
| G9SS-LOW | | CONFIRMATION SERVICES FOR DM300 METER | \$7.00 | 0% | \$7.00 |
| G9SS-MID | | CONFIRMATION SERVICES FOR DM400 METER | \$7.00 | 0% | \$7.00 |
| K7M0 | | MAIL STATION | \$23.00 | 30% | \$16.10 |
| M9SS-HIGH | | CONFIRMATION SERVICES FOR CONNECT+ 3000 METER | \$17.00 | 0% | \$17.00 |
| M9SS-LOW | | CONFIRMATION SERVICES FOR CONNECT+ 1000/2000 METER | \$17.00 | 0% | \$17.00 |
| MSGS-ML | | SPRINT 4G SUBSCRIPTION | \$45.00 | 0% | \$45.00 |
| MSGS-MM | | SPRINT 4G SUBSCRIPTION | \$70.00 | 0% | \$70.00 |

| | | Postage Meter Rentals/Intellilink | | | |
|----------------------|----------------------------|---|--|----------------------------------|---------------------------------------|
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| NV90 | | INVIEW SUBSCRIPTION | \$0.00 | 0% | \$0.00 |
| NV99 | | INVIEW SOFTWARE | \$0.00 | 0% | \$0.00 |
| NVMA | | INVIEW DASHBOARD - SINGLE METER | \$4.00 | 0% | \$4.00 |
| NVMB | | INVIEW DASHBOARD - UP TO 5 METERS | \$7.00 | 0% | \$7.00 |
| NVMC | | INVIEW DASHBOARD - UP TO 20 METERS | \$15.00 | 0% | \$15.00 |
| NVMD | | INVIEW DASHBOARD - UP TO 50 METERS | \$50.00 | 0% | \$50.00 |
| NVME | | INVIEW DASHBOARD - UP TO 100 METERS | \$100.00 | 0% | \$100.00 |
| NVMF | | INVIEW DASHBOARD - UNLIMITED METERS | \$150.00 | 0% | \$150.00 |
| NVMG | | INVIEW TMR - UNLIMITED METERS | \$250.00 | 0% | \$250.00 |
| PTJ1 | | SENDPRO POSTAL ACCESS | \$0.00 | 0% | \$0.00 |
| PTJ3 | | SENDPRO MULTICARRIER ACCESS WITHOUT HARDWARE OR METER | \$15.00 | 0% | \$15.00 |
| PTJ4 | | SENDPRO MULTICARRIER ACCESS WITH HARDWARE OR METER | \$15.00 | 0% | \$15.00 |
| PTJ7 | | SENDPRO MAILING | \$0.00 | 0% | \$0.00 |
| PTJ8 | | SENDPRO MAILING | \$0.00 | 0% | \$0.00 |
| PTJA | | SENDPRO BASIC 1 USER | \$0.00 | 0% | \$0.00 |
| PTJB | | SENDPRO BASIC 50 USERS | \$10.00 | 0% | \$10.00 |
| PTIC | | SENDPRO INDIVIDUAL | \$15.00 | 0% | \$15.00 |
| PTJD | | SENDPRO OFFICE | \$25.00 | 0% | \$25.00 |
| PTJE | | SENDPRO UNLIMITED | \$180.00 | 0% | \$180.00 |
| PTJF | | SENDPRO BASIC 50 USERS | \$10.00 | 0% | \$10.00 |
| PTJG | | SENDPRO INDIVIDUAL | \$15.00 | 0% | \$15.00 |
| PTJH | | SENDPRO OFFICE | \$25.00 | 0% | \$25.00 |
| PTII | | SENDPRO UNLIMITED | \$180.00 | 0% | \$180.00 |
| PTJN | | SINGLE USER | \$0.00 | 0% | \$0.00 |
| PTIP | | UP TO 50 USERS WITHOUT HARDWARE OR METER | \$10.00 | 0% | \$10.00 |
| PTJQ | | UNLIMITED USERS WITHOUT HARDWARE OR METER | \$155.00 | 0% | \$155.00 |
| PTJR | | UP TO 50 USERS WITH HARDWARE OR METER | \$25.00 | 0% | \$25.00 |
| PTJS | | UNLIMITED USERS WITH HARDWARE OR METER | \$180.00 | 0% | \$180.00 |
| PTK1 | | WEB BROWSER INTEGRATION | \$0.00 | 0% | \$0.00 |
| PTK2 | | CSD2 INTEGRATION | \$0.00 | 0% | \$0.00 |
| PTK3 | | CONNECT+ METER INTEGRATION | \$0.00 | 0% | \$0.00 |
| PTK5 | | METER INTEGRATION | \$0.00 | 0% | \$0.00 |
| PTKA | | US MARKET | \$0.00 | 0% | \$0.00 |
| PURCHASE POWER HIGH | | PURCHASE POWER FOR C+500/SP1500 - SP3000 | \$15.00 | 0% | \$15.00 |
| PURCHASE POWER LOW | | PURCHASE POWER FOR MAILSTATION-C500 | \$7.00 | 0% | \$7.00 |
| appat a | | SENDPRO ENTERPRISE - SHIPPING & MAILING, 1000 | | 1.33 | • |
| SPE01-C | | TRANSACTIONS PER MONTH | \$470.00 | 43% | \$270.00 |
| CDECC C | | SENDPRO ENTERPRISE - SHIPPING & MAILING, 2,500 | , ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 370 | |
| SPE02-C | | TRANSACTIONS PER MONTH | \$800.00 | 38% | \$500.00 |

| | | Postage Meter Rentals/Intellilink | | | |
|----------------------|----------------------------|--|--|----------------------------------|---------------------------------------|
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| SPE03-C | | SENDPRO ENTERPRISE - SHIPPING & MAILING, 5,000 | | | |
| SPEUS-C | | TRANSACTIONS PER MONTH | \$1,300.00 | 31% | \$900.00 |
| SPE04-C | | SENDPRO ENTERPRISE - SHIPPING & MAILING, 10,000 | | | |
| JI LUT-C | | TRANSACTIONS PER MONTH | \$2,550.00 | 35% | \$1,650.00 |
| SPE05-C | | SENDPRO ENTERPRISE - SHIPPING & MAILING, 25,000 | | | |
| 51 203 0 | | TRANSACTIONS PER MONTH | \$4,000.00 | 25% | \$3,000.00 |
| SPE06-C | | SENDPRO ENTERPRISE - SHIPPING & MAILING, 50,000 | | | |
| 51 200 0 | | TRANSACTIONS PER MONTH | \$6,000.00 | 17% | \$5,000.00 |
| SPE07-C | | SENDPRO ENTERPRISE - SHIPPING & MAILING, 100,000 | | | |
| 51 E07 - C | | TRANSACTIONS PER MONTH | \$10,000.00 | 10% | \$9,000.00 |
| SPE08-C | | SENDPRO ENTERPRISE - SHIPPING & MAILING, 150,000 | | | |
| 51 200 0 | | TRANSACTIONS PER MONTH | \$13,500.00 | 7% | \$12,500.00 |
| | | SENDPRO ENTERPRISE - MULTI CARRIER SHIPPING AND | | | |
| SPEISS-C | | MAILING, UNLIMITED USERS, 500 TRANSACTIONS PER | | | |
| | | MONTH, 1 LOCATION (ISS ONLY) | \$150.00 | 27% | \$110.00 |
| | | SENDPRO ENTERPRISE - MULTI CARRIER SHIPPING AND | | | |
| SPEMC-C | | MAILING, UNLIMITED USERS, 100 TRANSACTIONS PER | | | |
| | | MONTH, 1 LOCATION | \$65.00 | 31% | \$45.00 |
| | | SENDPRO ENTERPRISE - USPS STAMP PRINTING AND | | | |
| SPEST-C | | SHIPPING UNLIMITED USERS, UNLIMITED TRANSACTIONS, | | | |
| | | 1 LOCATION | \$24.00 | 25% | \$18.00 |
| SPML15 | | SENDPRO ML UP TO 10 LOCATIONS W/O HW | \$95.00 | 12% | \$83.60 |
| SPML16 | | SENDPRO ML UP TO 10 LOCATIONS W/ HW | \$95.00 | 12% | \$83.60 |
| SPML17 | | SENDPRO ML UP TO 25 LOCATIONS W/O HW | \$180.00 | 12% | \$158.40 |
| SPML18 | | SENDPRO ML UP TO 25 LOCATIONS W/ HW | \$180.00 | 12% | \$158.40 |
| SPML21 | | SENDPRO ML UP TO 50 LOCATIONS W/O HW | \$125.00 | 12% | \$110.00 |
| SPML22 | | SENDPRO ML UP TO 50 LOCATIONS W/ HW | \$125.00 | 12% | \$110.00 |
| SPML23 | | SENDPRO ML UP TO 100 LOCATIONS W/O HW | \$400.00 | 12% | \$352.00 |
| SPML24 | | SENDPRO ML UP TO 100 LOCATIONS W/ HW | \$400.00 | 12% | \$352.00 |
| SPML25 | | SENDPRO ML UP TO 300 LOCATIONS W/O HW | \$1,000.00 | 12% | \$880.00 |
| SPML26 | | SENDPRO ML UP TO 300 LOCATIONS W/ HW | \$1,000.00 | 12% | \$880.00 |
| SSLDISAPI | | SSL SHIPPING API DISCT PROGRAM | \$29.95 | 0% | \$29.95 |
| SSLSHAPI | | SSL SHIPPING API | \$0.00 | 0% | \$0.00 |
| SSXDISAPI | | SSX SHIPPING API DISCT PROGRAM | \$29.95 | 0% | \$29.95 |
| SSXSHAPI | | SHIPPING API | \$0.00 | 0% | \$0.00 |
| T6CD | | DEVICE CONNECTIVITY CHARGE PER ADDITIONAL DEVICE, | \$15.00 | 0% | \$15.00 |
| T6CE | | 10+ ADDITIONAL DEVICES RECEIVING - ENHANCED (50 RECIPIENTS) | \$49.00 | 0% | \$13.00 |
| T6CN | | RECEIVING - ENHANCED (50 RECIPIENTS) | \$149.00 | 0% | \$149.00 |
| T6CS | | RECEIVING - WITH NOTIFY (150 RECIPIENTS) | \$149.00 | 0% | \$149.00 |
| 1003 | | i | \$0.00 | 0% | \$0.00 |
| T6DH | | DEVICE CONNECTIVITY CHARGE PER ADDITIONAL DEVICE, 5-10 ADDITIONAL DEVICES | \$25.00 | 0% | \$25.00 |

| | | Postage Meter Rentals/Intellilink | | | |
|----------------------|----------------------------|---|--|----------------------------------|---------------------------------------|
| Item or Model Number | Volume - Pieces Per Mintue | Description | Manufacturer's Suggested Retail Price (MSRP) | Less Percentage (%) Discount Bid | State Contract Monthly Lease Price |
| T6DL | | DEVICE CONNECTIVITY CHARGE PER ADDITIONAL DEVICE, | | | |
| TODL | | 3-5 ADDITIONAL DEVICES | \$35.00 | 0% | \$35.00 |
| T7GP | | INSTANT LOCATE | \$9.00 | 0% | \$9.00 |
| T7PT | | INSTANT TALK | \$17.00 | 0% | \$17.00 |
| T89D | | RECEIVE AND DELIVER | \$199.00 | 0% | \$199.00 |
| T89N | | RECEIVE | \$99.00 | 0% | \$99.00 |
| T8DD | | ENHANCED RECEIVE AND DELIVER | \$249.00 | 0% | \$249.00 |
| WRBV | | CAPTURE ON THE GO - PER USER (UP TO 49) | \$25.00 | 12% | \$22.00 |
| WRBW | | CAPTURE ON THE GO - PER USER (50 TO 99) | \$22.50 | 12% | \$19.80 |
| ZHD7 | | ELECTRONIC TRACKING AND SIGNATURE SERVICES | \$0.00 | 0% | \$0.00 |
| ZHD8 | | ELECTRONIC RETURN RECEIPT | \$28.00 | 0% | \$28.00 |

| | | Supplies | | | | | |
|-------|--------------------------------------|--|----|--------|------------------|--------|---------------------------|
| carol | New or Remanufactured Products | Description | ľ | MSRP | Discount % | | e Contract chase Price |
| | | DELETIONS | | Update | d products and p | ricing | quoted |
| | | ADDITIONS | | | 12-19-201 | ó. | |
| 787-0 | New | Red Postal Ink Cartridge (Standard) - 1/box - Up to 8,000 impressions (no ad); recommended for 5,000 or fewer mailpieces per month - For Connect+ | \$ | 134.99 | 15.0% | \$ | 114.74 |
| 787-1 | New | Red Postal Ink Cartridge (Production) - 1/box - Up to 60,000 impressions (no ad); recommended for more than 10,000 mailpieces per month - For Connect+ | \$ | 299.99 | 15.0% | \$ | 254.99 |
| 787-3 | New | Black Ink Cartridge (Standard) - 1/box - For Connect+ | \$ | 102.99 | 15.0% | \$ | 87.54 |
| 787-8 | New | Red Postal Ink Cartridge (Large) - 1/box - Up to 18,000 impressions (no ad); recommended for between 5,000 and 10,000 mailpieces per month - For Connect+ | \$ | 197.99 | 15.0% | \$ | 168.29 |
| 787-D | New | Cyan Ink Cartridge (Standard) - 1/box- For Connect+ | \$ | 72.99 | 15.0% | \$ | 62.04 |
| 787-E | New | Magenta Ink Cartridge (Standard) - 1/box- For Connect+ | \$ | 72.99 | 15.0% | \$ | 62.04 |
| 787-F | New | Yellow Ink Cartridge (Standard) - 1/box- For Connect+ | \$ | 72.99 | 15.0% | \$ | 62.04 |
| 787-G | New | Cyan/Magenta Print Head - 1/box - For Connect+ | \$ | 123.99 | 15.0% | \$ | 105.39 |
| 787-Н | New | Yellow/Black Print Head - 1/box - For Connect+ | \$ | 123.99 | 15.0% | \$ | 105.39 |
| 78P-B | New | Black Print Head - 1/box - For Connect+ | \$ | 123.99 | 15.0% | \$ | 105.39 |
| 78P-K | New | Black Ink Cartridge (Production) - 1/box - For Connect+ | \$ | 195.99 | 15.0% | \$ | 166.59 |
| 78P-R | New | Red Print Head - 1/box - For Connect+ | \$ | 123.99 | 15.0% | \$ | 105.39 |
| 78P-Z | New | Color Graphics Ink Bundle - 1 each Black (787-3), Cyan (787-D), Magenta (787-E), Yellow (787-F) Ink Cartridges - For SendPro™ P & Connect+® Series | \$ | 321.96 | 15.0% | \$ | 273.67 |
| 793-5 | New | Red Postal Ink Cartridge - 1/box - Up to 3,000 impressions (no envelope ad), Up to 2,500 impressions (with envelope ad) - For DM100i, DM125, DM200L, DM225 | \$ | 103.99 | 15.0% | \$ | 88.39 |

| | | Supplies | | | |
|-------|--------------------------------------|---|-----------|------------|----------------------------------|
| carol | New or Remanufactured Products | Description | MSRP | Discount % | State Contract Purchase Price |
| 797-0 | New | Red Postal Ink Cartridge - 1/box - Up to 440-880 impressions or 3-4 months - For mailstation | \$ 73.99 | 15.0% | \$ 62.89 |
| 797-M | New | Red Postal Ink Cartridge - 1/box - Up to 440-880 impressions or 3-4 months - For mailstation 2 | \$ 73.99 | 15.0% | \$ 62.89 |
| 79P-W | New | Ink Waste Kit - Contains Ink Pad, Plastic Tray, Install Instructions, Polyethylene Bag & Latex Disposable Gloves - For Connect+ | \$ 31.99 | 15.0% | \$ 27.19 |
| 902-К | New | Surface & Screen Cleaner Wipes - 30/box - Connect+™ Series | \$ 7.99 | 15.0% | \$ 6.79 |
| 902-L | New | Touchscreen Equipment Maintenance Kit - Connect+™ Series | \$ 22.99 | 15.0% | \$ 19.54 |
| 946-1 | New | Moistener Replacement Kit - Includes wick, shield and brush assembly - For DM100i, DM125, DM300c | \$ 19.99 | 15.0% | \$ 16.99 |
| CK0-1 | New | Small Business Cleaning Kit (Without Canned Air) | \$ 26.99 | 15.0% | \$ 22.94 |
| CK0-2 | New | Small Business Cleaning Kit with Duster (Canned Air) | \$ 36.99 | 15.0% | \$ 31.44 |
| CK0-3 | New | Deluxe Cleaning Kit with Duster (Canned Air) | \$ 45.99 | 15.0% | \$ 39.09 |
| HP1-A | New | HP 51645A Black Inkjet Cartridge 1 per box | \$ 43.99 | NA | \$ 43.99 |
| HP1-D | Compatible | Pitney Bowes Brand Compatible HP 51645A Black Inkjet Cartridge 1 per box | \$ 16.70 | NA | \$ 16.70 |
| HP4-A | New | HP 51629A Black Inkjet Cartridge 1 per box | \$ 32.41 | NA | \$ 32.41 |
| HP6-A | New | HP 51626A Black Inkjet Cartridge 1 per box | \$ 33.50 | NA | \$ 33.50 |
| HP6-D | Compatible | PB Compatible HP 51626A Black Inkjet Cartridge 1 per box | \$ 21.58 | NA | \$ 21.58 |
| НР7-В | New | HP 51641A Tri-Color Inkjet Cartridge 1 per box | \$ 53.00 | NA | \$ 53.00 |
| HP7-I | Compatible | PB Compatible HP 45A Blue Inkjet Cartridge 1 per box | \$ 27.83 | NA | \$ 27.83 |
| НР7-М | Compatible | PB Compatible HP 45A Blue Fast Dry Inkjet Cartridge 1 per box | \$ 30.23 | NA | \$ 30.23 |
| HP7-N | Compatible | PB Compatible HP 45A Red Fast Dry Inkjet Cartridge 1 per box | \$ 30.23 | NA | \$ 30.23 |
| НР7-Р | New | PB Compatible HP C6195A Black Fast Dry Ink Cartridge 1 per box | \$ 23.14 | NA | \$ 23.14 |
| HPE-A | New | HP 51645A Black Inkjet Cartridge 10 per box | \$ 299.99 | NA | \$ 299.99 |
| HPE-B | New | HP OEM DYE 1918 Black 45A Ink Cartridge | \$ 28.99 | NA | \$ 28.99 |

| | | Supplies | | | | |
|------------|--------------------------------------|---|------|--------|------------|-----------------------------|
| carol | New or Remanufactured Products | Description | M | SRP | Discount % | ate Contract chase Price |
| PZ0-A | New | Prism DFL-1000 Black Speed Ink Cartridge 1 per box | \$ | 52.99 | NA | \$ 52.99 |
| SL16SP1E29 | New | SENDPRO™ DESKTOP SENDKIT | \$ 6 | 40.00 | 15.0% | \$ 544.00 |
| SL16SP3001 | New | SENDPRO™ NETWORKED SENDKIT | ## | #### | 15.0% | \$ 1,190.00 |
| SLLPQL1050 | New | QL-1050 LABEL PRINTER | \$ 3 | 350.00 | 15.0% | \$ 297.50 |
| SLLPW1110 | New | W1110 4" LABEL PRINTER | \$ 5 | 00.00 | 15.0% | \$ 425.00 |
| SL-798-0 | New | Red Postal Ink Cartridge - 1 per box; Up to 1,500 impressions (no envelope ad) - For SendPro® C Series | \$ | 59.99 | 15.0% | \$ 50.99 |
| SL-US1 | New | SmartLink™: Enables you to connect your mailstation, mailstation2, DM100i or DM200L postage meter to the Pitney Bowes Commerce Cloud through your existing internet connection. With SmartLink™, you can access innovative tools and proven solutions, designed to help you save time and money. SmartLink™ connects to your LAN (Local Area Network) via an ethernet cable or WiFi. | \$ | - | NA | \$ - |