Residential Remortgage Intermediary Product Guide

Standard Variable Rate (SVR): 8.59%

Strictly for Intermediary use only

Fixed Residential Remortgages

| | | emongages | | | | | | | |
|---|-----------------|--|---------|------------------------------------|------------|-----------------------|-----------------------------------|---|---|
| Product Code | Initial Rate | Product | Max LTV | The overall cost for comparison is | Max loan | Product rate floor | Product fees | Product incentives | Early Repayment Charges ¹ |
| Standard I | Remortga | ge Products | | | | | | | |
| RMF151 | 5.89% | 5.89% fixed until 31 December 2025 Followed by our SVR for the remaining term | 75% | 8.6% APRC | £1,000,000 | | £999 arrangement fee ² | Up to £350 valuation fee contribution ³ ; and free standard legals ⁴ . | 3% until 31/12/2023; 2% until 31/12/2024; and 1% until 31/12/2025 |
| RMF152 | 6.29% | 6.29% fixed until 31 December 2025 Followed by our SVR for the remaining term | 90% | 8.7% APRC | £450,000 | | £999 arrangement fee ² | Up to £350 valuation fee contribution ³ ; and free standard legals ⁴ . | 3% until 31/12/2023; 2% until 31/12/2024; and 1% until 31/12/2025 |
| RMF153 | 6.09% | 6.09% fixed until 31 January 2027 Followed by our SVR for the remaining term | 75% | 8.0% APRC | £1,000,000 | | £999 arrangement fee ² | Up to £350 valuation fee contribution ³ ; and free standard legals ⁴ . | 4% until 31/01/2024; 3% until 31/01/2025; 2% until 31/01/2026; and 1% until 31/01/2027 |
| RMF154 | 6.44% | 6.44% fixed until 31 January 2027 Followed by our SVR for the remaining term | 90% | 8.2% APRC | £450,000 | | £999 arrangement fee ² | Up to £350 valuation fee contribution ³ ; and free standard legals ⁴ . | 4% until 31/01/2024; 3% until 31/01/2025; 2% until 31/01/2026; and 1% until 31/01/2027 |
| Retiremer | nt Interest | Only (RIO) Remortgage Product | | • • | | | | | - |
| RFG032 | 6.54% | 6.54% fixed until 31 October 2026 Followed by our SVR for the remaining term | 60% | 8.2% APRC | £1,000,000 | | £999 arrangement fee ² | Up to £350 valuation fee contribution ³ ; and £250 legal fee cashback ⁵ . | 4% until 31/10/2023; 3% until 31/10/2024; 2% until 31/10/2025; and 1% until 31/10/2026 |
| Lending into Retirement Remortgage Product | | | | | | | | | |
| RONF22 | 6.54% | 6.54% fixed until 31 October 2026 Followed by our SVR for the remaining term | 75% | 8.2% APRC | £1,000,000 | | £999 arrangement fee ² | Up to £350 valuation fee contribution ³ ; and free standard legals ⁴ . | 4% until 31/10/2023; 3% until 31/10/2024; 2% until 31/10/2025; and 1% until 31/10/2026 |
| Discount Residential Remortgages | | | | | | | | | |
| Standard I | Remortga | ge Product | | | | | | | |
| RMD230 | 5.99% | 2.60% discount from our SVR until 30 November 2026 Followed by our SVR for the remaining term | 75% | 7.9% APRC | £1,000,000 | 2.99% | £999 arrangement fee ² | Up to £350 valuation fee contribution ³ ; and free standard legals ⁴ . | 4% until 30/11/2023; 3% until 30/11/2024; 2% until 30/11/2025; and 1% until 30/11/2026 |
| RMD231 | 6.09% | 2.50% discount from our SVR until 30 November 2026 Followed by our SVR for the remaining term | 90% | 8.0% APRC | £450,000 | 2.99% | £999 arrangement fee ² | Up to £350 valuation fee contribution ³ ; and free standard legals ⁴ . | 4% until 30/11/2023; 3% until 30/11/2024; 2% until 30/11/2025; and 1% until 30/11/2026 |
| High Income Multiple (HIM) Remortgage Product | | | | | | | | | |
| RHXD23 | 6.19% | 2.40% discount from our SVR until 31 October 2026 Followed by our SVR for the remaining term | 85% | 8.1% APRC | £1,000,000 | 2.99% | £999 arrangement fee ² | Up to £350 valuation fee contribution ² and free standard legals ³ | 4% until 31/10/2023; 3% until 31/10/2024; 2% until 31/10/2025; and 1% until 31/10/2026. |
| Strictly for intermediary use only. Under no circumstances should this communication be given, copied, or distributed to customers or potential customers. A full application must be completed to secure a product. Terms and conditions apply. Applications are | | | | | | | | | |

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Discount Residential Remortgages continued

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|-----------------------------|---|---|---------|------------------------------------|--|-----------------------|-----------------------------------|--------------------|---|
| Self-build | Self-build Remortgage Products – Arrears Specific Range: Available via our BuildLoan partnership only | | | | | | | | |
| VD053 | 6.88% | 1.71% discount from our SVR until 30 September 2025 Followed by our SVR for the remaining term | 85% | 8.6% APRC | £600,000 | 6.63% | 0.5% arrangement fee ² | | 3% until 30/09/2023; 2% until 30/09/2024; and 1% until 30/09/2025 |
| VD054 | 7.13% | 1.46% discount from our SVR until 30 September 2025 Followed by our SVR for the remaining term | 85% | 8.6% APRC | £600,000 | 6.88% | £999 arrangement fee ² | | 3% until 30/09/2023; 2% until 30/09/2024; and 1% until 30/09/2025 |
| Self-build | Self-build Remortgage Products – Accelerator Specific Range: Available via our BuildLoan partnership only | | | | | | | | |
| VD051 | 6.98% | 1.61% discount from our SVR until 30 September 2025 Followed by our SVR for the remaining term | 85% | 8.6% APRC | £600,000 | 6.73% | 0.5% arrangement fee ² | | 3% until 30/09/2023; 2% until 30/09/2024; and 1% until 30/09/2025 |
| VD052 | 7.23% | 1.36% discount from our SVR until 30 September 2025 Followed by our SVR for the remaining term | 85% | 8.6% APRC | £600,000 | 6.98% | £999 arrangement fee ² | | 3% until 30/09/2023; 2% until 30/09/2024; and 1% until 30/09/2025 |
| Large Loan Specific Product | | | | | | | | | |
| RXD12 | 6.19% | 2.40% discount from our SVR until 31 October 2026 Followed by our SVR for the remaining term | 75% | 8.0% APRC | £1,000,000 min £1,500,000 max | 2.99% | £999 arrangement fee ² | | 4% until 31/10/2023; 3% until 31/10/2024; 2% until 31/10/2025; and 1% until 31/10/2026. |

What you need to know:

Please note: The minimum loan amount is £50,000, unless otherwise stated.

1 Early Repayment Charges apply during the product term. Up to 10% of the original mortgage amount can be overpaid each year without charge, however, if the mortgage is redeemed or switched to another product during the product term then the Early Repayment Charge will apply. For further details contact a member of the team.

2 The arrangement fee can be deducted from the advance or added to the mortgage. Interest is payable if the fee is added to the mortgage.

3 We'll cover the cost of a standard mortgage valuation on a property valued up to £400,000, which is equivalent to a £350 contribution towards the cost of a standard valuation. Your client may choose to have a RICS Homebuyers Report, however they will have to cover the difference in cost between a standard mortgage valuation and the RICS Homebuyers Report

4 We'll cover the costs of any standard legal fees involved. Any non-standard costs must be paid by your client. You'll be advised of any non-standard costs should any apply. If your client chooses to use our own conveyancers, they will only act for us, and not for your client, during the remortgage transaction. If your client needs to add or remove a name on the mortgage they must appoint their own solicitors, in which case they will receive £250 cashback towards their costs.

5 Clients must nominate their own solicitor but will receive £250 cashback from the Society towards their legal fee costs.

Interest rates on our discount products are floored at 2.99% or product rate if lower.

All products have a standard income multiple of 4.49 times.

Get in touch:

| Call: | 0121 | 521 | 4000 | |
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Email: <u>newbusiness@thetipton.co.uk</u>

o view our nding Criteria Visit: www.thetipton.co.uk/intermediaries

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