

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

+ / -	YTD 2020	YTD 2021	+ / -	May 2020	May 2021	Key Metrics
						isting Activity Charts Metrics
+61.1%	18	29	+350%	2	9	New Listing Count
+175.6%	\$5,063,000	\$13,955,900	+1,087.7%	\$400,000	\$4,750,900	New Listing Volume
	NA	NA	-76.9%	26	6	Active Listing Count
	NA	NA	-62.1%	\$11,860,800	\$4,492,000	Active Listing Volume
+88%	\$415,814	\$781,873	+64.1%	\$456,185	\$748,667	Average Listing Price
+74%	\$294,434	\$512,257	+121.7%	\$304,000	\$674,000	Median Listing Price
-57.1%	213.1	91.45	-95.1%	268	13	Median Daysin RPR
-75.6%	14.4	3.5	-76.9%	3.7	0.9	Months of Inventory
+21.4%	6.94%	28.38%	+89.7%	26.92%	116.67%	Absorption Rate
					••••	Sales Activity Charts Metrics
-21.6%	37	29	+16.7%	6	7	New Pending Sales Count
+53.8%	\$10,532,000	\$16,199,900	+17.7%	\$1,991,000	\$2,342,900	New Pending Sales Volume
	NA	N/A	-16.7%	6	5	Pending Sales Count
	NA	N/A	+55.1%	\$1,646,000	\$2,553,000	Pending Sales Volume
-4.8%	21	20	+66.7%	3	5	Cloæd Sales Count
+125.8%	\$5,313,500	\$11,998,000	+644.7%	\$619,000	\$4,610,000	Closed Sales Volume
+137.1%	\$253,024	\$599,900	+346.8%	\$206,333	\$922,000	Average Sales Price
+85.5%	\$228,286	\$423,450	+121.1%	\$199,000	\$440,000	Median Sales Price



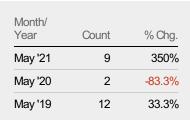


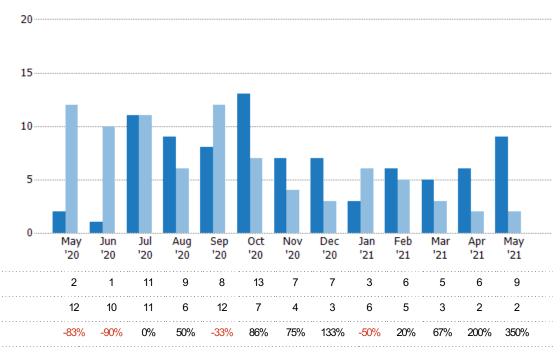


New Listings

The number of new residential listings that were added each month.







New Listing Volume

Percent Change from Prior Year

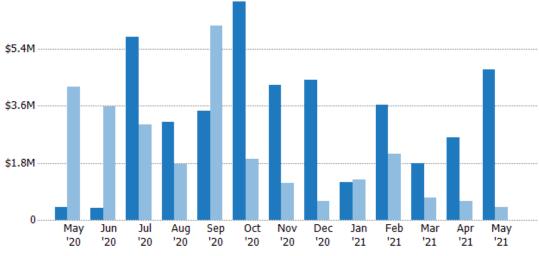
Current Year

Prior Year

The sum of the listing price of residential listings that were added each month.

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
May '21	\$4.75M	1,087.7%
May '20	\$400K	-90.5%
May '19	\$4.21M	25.3%



 Current Year
 \$400K
 \$375K
 \$5.77M
 \$3.08M
 \$3.44M
 \$6.9M
 \$4.27M
 \$4.41M
 \$1.19M
 \$3.62M
 \$1.79M
 \$2.61M
 \$4.75M

 Prior Year
 \$4.21M
 \$3.59M
 \$3.02M
 \$1.75M
 \$6.12M
 \$1.17M
 \$585K
 \$1.28M
 \$2.09M
 \$703K
 \$589K
 \$400K

 Percent Change from Prior Year
 -90%
 -90%
 91%
 76%
 -44%
 260%
 265%
 654%
 -7%
 73%
 154%
 343%
 1,088%



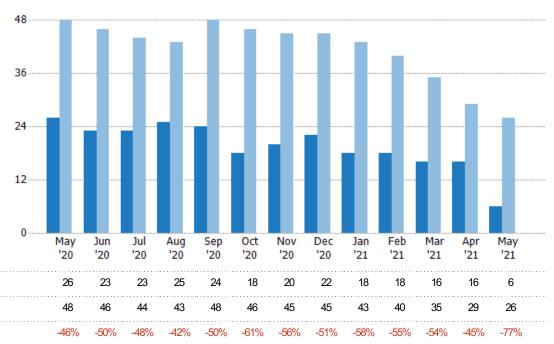


Active Listings

The number of active residential listings at the end of each month.



Month/ Year	Count	% Chg.
May '21	6	-76.9%
May '20	26	-45.8%
May '19	48	-4.2%



Active Listing Volume

Percent Change from Prior Year

Current Year

Prior Year

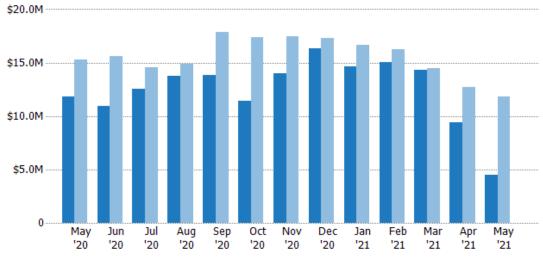
The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Morrisville, VT 05661

Property Type:
Condo/Townhouse/Apt., Single
Family

Volume	% Chg.
\$4.49M	-62.1%
\$11.9M	-22.6%
\$15.3M	0.2%
	\$4.49M \$11.9M



 Current Year
 \$11.9M
 \$11M
 \$12.5M
 \$13.8M
 \$13.9M
 \$11.4M
 \$14.0M
 \$15.0M
 \$14.3M
 \$9.39M
 \$4.49M

 Prior Year
 \$15.3M
 \$15.6M
 \$14.5M
 \$14.9M
 \$17.3M
 \$17.3M
 \$16.7M
 \$16.3M
 \$14.5M
 \$11.9M

 Percent Change from Prior Year
 -23%
 -30%
 -14%
 -7%
 -22%
 -34%
 -20%
 -6%
 -12%
 -8%
 -1%
 -26%
 -62%

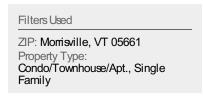




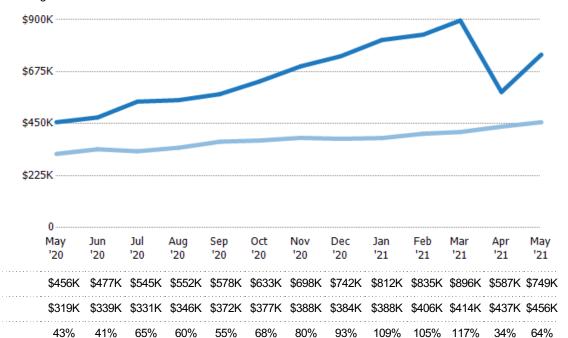


Average Listing Price

The average listing price of active residential listings at the end of each month.



Month/ Year	Price	% Chg.
May '21	\$749K	64.1%
May '20	\$456K	43%
May '19	\$319K	4.6%



Median Listing Price

Percent Change from Prior Year

Current Year

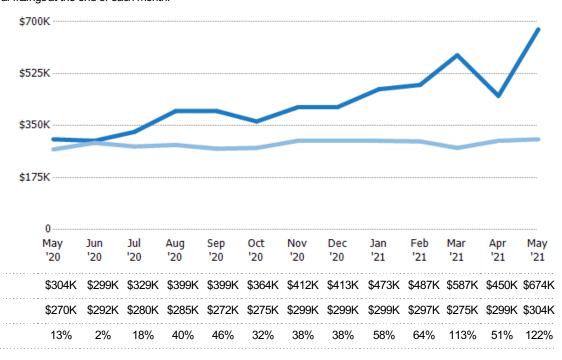
Prior Year

The median listing price of active residential listings at the end of each month.

Filters Used	
ZIP: Morrisville, VT 05661 Property Type: Condo/Townhouse/Apt., Single Family	

Month/ Year	Price	% Chg.
May '21	\$674K	121.7%
May '20	\$304K	12.6%
May '19	\$270K	13.9%

Percent Change from Prior Year





Current Year

Prior Year





Avg Est Value

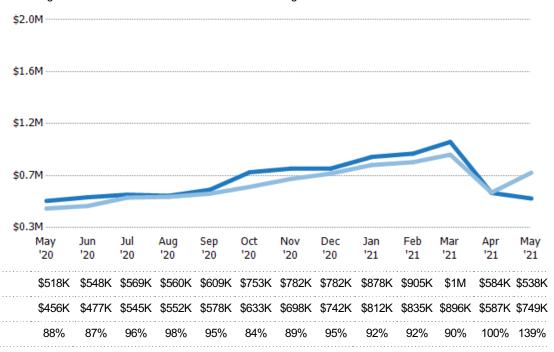
Avg Listing Price

Market Data Report

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.



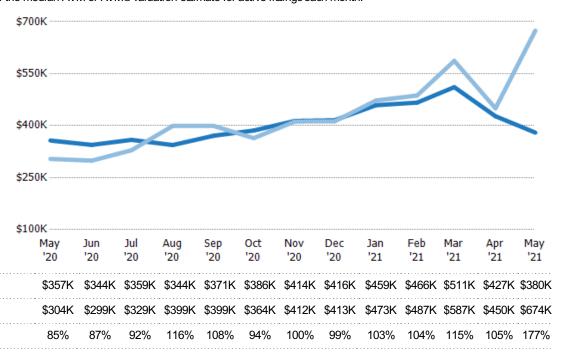


Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt., Single Family

Avg Listing Price as a % of Avg Est Value





Median Est Value

Median Listing Price

Med Listing Price as a % of Med Est Value



Median Days in RPR

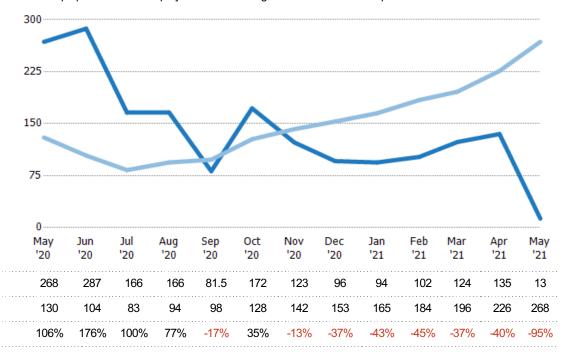
The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR

Ellters Used

ZIP: Morrisville, VT 05661

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Days	% Chg.
May '21	13	-95.1%
May '20	268	106.2%
May '19	130	-45%



Months of Inventory

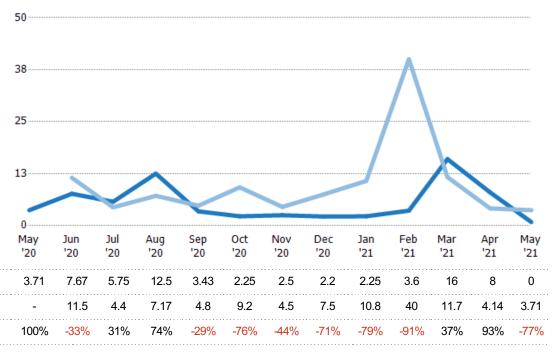
Percent Change from Prior Year

Current Year

Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year

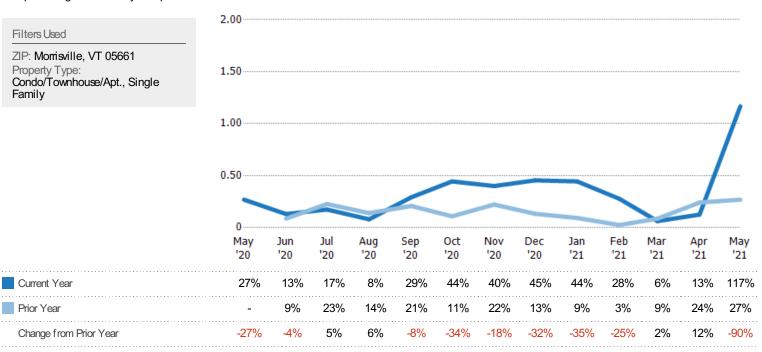
Percent Change from Prior Year

Prior Year



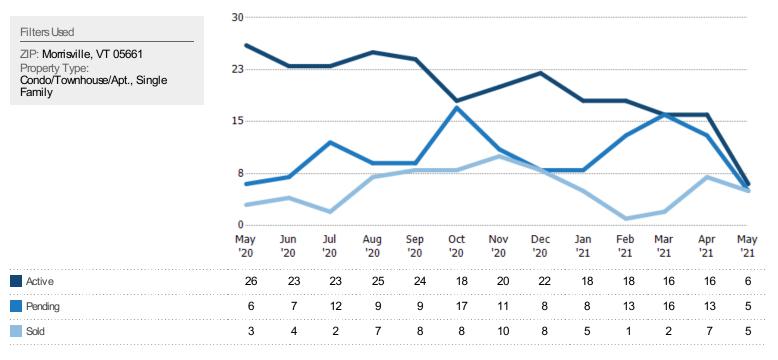
Absorption Rate

The percentage of inventory sold per month.



Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.







Current Year

Prior Year

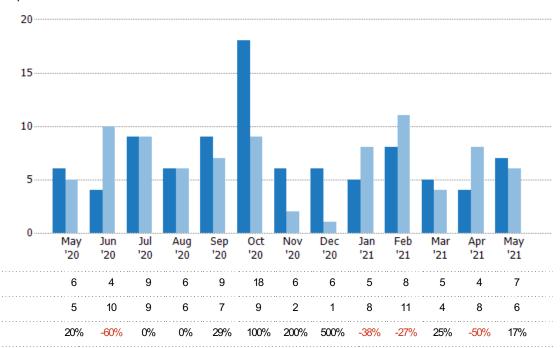
Market Data Report

New Pending Sales

The number of residential properties with accepted offers that were added each month.



Month/ Year	Count	% Chg.
May '21	7	16.7%
May '20	6	20%
May '19	5	20%



New Pending Sales Volume

Percent Change from Prior Year

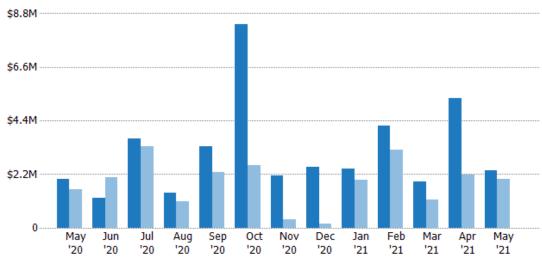
The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Morrisville, VT 05661

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
May '21	\$2.34M	17.7%
May '20	\$1.99M	26.6%
May '19	\$1.57M	18.1%



 Current Year
 \$1.99M \$1.23M \$3.67M \$1.43M \$3.35M \$8.37M \$2.15M \$2.48M \$2.44M \$4.2M \$1.9M \$5.32M \$2.34M

 Prior Year
 \$1.57M \$2.07M \$3.35M \$1.09M \$2.29M \$2.59M \$3.44K \$1.78K \$1.96M \$3.22M \$1.17M \$2.2M \$1.99M

 Percent Change from Prior Year
 27% 40% 9% 31% 46% 224% 524% 1,295% 24% 30% 63% 142% 18%



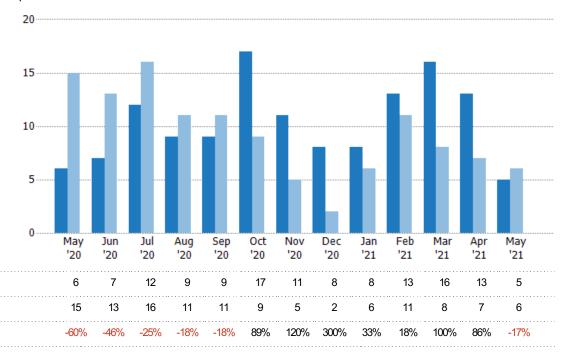


Pending Sales

The number of residential properties with accepted offers that were available at the end each month.



Month/ Year	Count	% Chg.
May '21	5	-16.7%
May '20	6	-60%
May '19	15	-46.7%



Pending Sales Volume

Percent Change from Prior Year

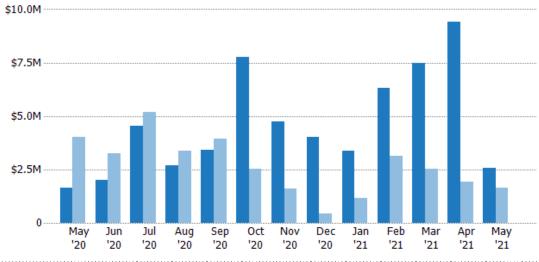
Current Year

Prior Year

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
May '21	\$2.55M	55.1%
May '20	\$1.65M	-59%
May '19	\$4.02M	-40.4%





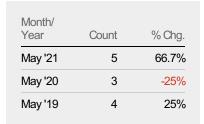


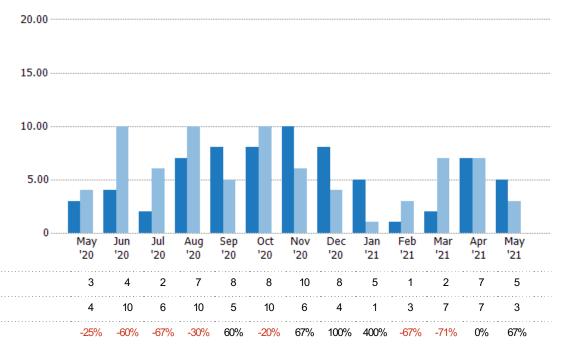


Closed Sales

The total number of residential properties sold each month.

Filters Used
ZIP: Morrisville, VT 05661 Property Type: Condo/Townhouse/Apt., Single Family





Closed Sales Volume

Percent Change from Prior Year

Current Year

Prior Year

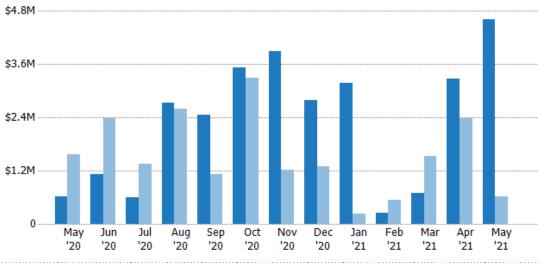
The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
May '21	\$4.61M	644.7%
May '20	\$619K	-60.6%
May '19	\$1.57M	-10.3%



Current Year \$619K \$1.12M \$590K \$2.73M \$2.47M \$3.52M \$3.9M \$2.8M \$3.17M \$244K \$700K \$3.28M \$4.61M

Prior Year \$1.57M \$2.38M \$1.36M \$2.59M \$1.12M \$3.3M \$1.21M \$1.3M \$230K \$545K \$1.53M \$2.39M \$619K

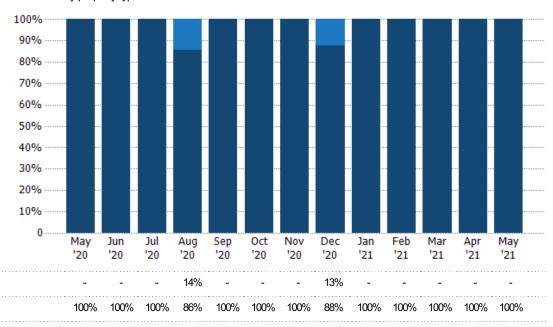
Percent Change from Prior Year -61% -53% -57% 5% 121% 7% 221% 115% 1,278% -55% -54% 37% 645%



Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt., Single Family



Average Sales Price

Single Family Residence

Condo/Townhouse

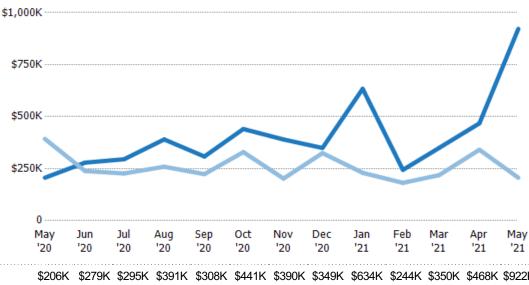
The average sales price of the residential properties sold each month.

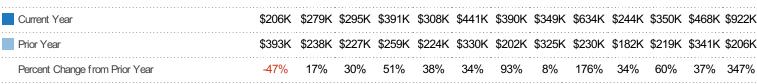
Filters Used

ZIP: Morrisville, VT 05661

Property Type:
Condo/Townhouse/Apt., Single
Family

Price	% Chg.
\$922K	346.8%
\$206K	-47.5%
\$393K	-28.2%
	\$922K \$206K







Median Sales Price

The median sales price of the residential properties sold each month.



Month/ Year	Price	% Chg.
May '21	\$440K	121.1%
May '20	\$199K	-43.9%
May '19	\$355K	-21.1%



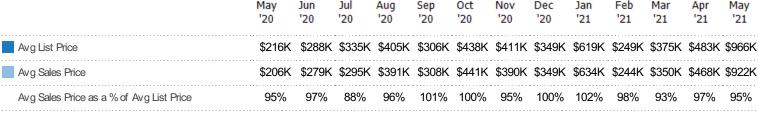
Current Year	\$199K	\$287K	\$295K	\$295K	\$295K	\$446K	\$332K	\$331K	\$568K	\$244K	\$350K	\$355K	\$440K
Prior Year	\$355K	\$229K	\$210K	\$254K	\$125K	\$277K	\$203K	\$310K	\$230K	\$165K	\$192K	\$304K	\$199K
Percent Change from Prior Year	-44%	25%	40%	16%	136%	61%	64%	7%	147%	48%	82%	17%	121%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used ZIP: Morrisville, VT 05661 Property Type: Condo/Townhouse/Apt., Single Family







Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661

Property Type:
Condo/Townhouse/Apt., Single
Family



Average Sales Price vs Average Est Value

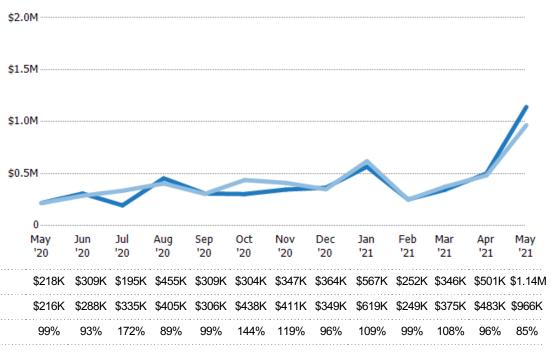
The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt., Single
Family

Med Sales Price as a % of Med List Price

Median List Price

Median Sales Price





Avg Est Value

Avg Sales Price

Avg Sales Price as a % of Avg Est Value





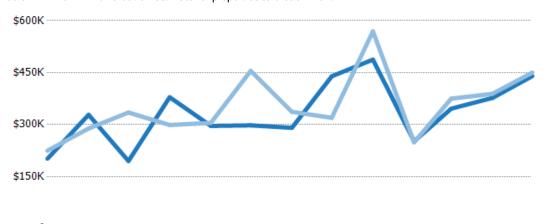
Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661

Property Type:
Condo/Townhouse/Apt., Single
Family



	0												
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20		Feb '21	Mar '21	Apr '21	May '21
Median Est Value	\$202K	\$328K	\$195K	\$379K	\$296K	\$298K	\$291K	\$439K	\$488K	\$252K	\$346K	\$377K	\$440K
Median Sales Price	\$225K	\$289K	\$335K	\$299K	\$305K	\$455K	\$337K	\$320K	\$569K	\$249K	\$375K	\$389K	\$450K
Med Sales Price as a % of Med Est Value	112%	88%	172%	79%	103%	153%	116%	73%	117%	99%	108%	103%	102%



