



# ARBITRATION & ADR

COMMERCIAL ARBITRATION - INVESTMENT TREATY ARBITRATION - MEDIATION - LITIGATION SUPPORT



**Randall Ebner**  
ExxonMobil  
P. 33



**Christopher Lyle QC**  
London Court of International  
Arbitration  
P. 22



**Rosa Bueno De Lercari**  
Arbitration Center of the Lima  
Chamber of Commerce  
P. 28



**David Wilson**  
Goldman Sachs  
P. 34



**Richard Hill**  
Shell  
P. 34



**Saskia Mermans**  
KBC Group  
P. 34



**Li Hu**  
China International Economic  
and Trade Arbitration  
Commission  
P. 20



**Laila Ollapally**  
Centre for Advanced  
Mediation Practice  
P. 24



**Patricia Shaughnessy**  
Arbitration Institute of the  
Stockholm Chamber of  
Commerce  
P. 26



**Jonas Bengtsson**  
Telia Company AB  
P. 34

## EXECUTIVE SUMMARY

THE UNCERTAIN FUTURE OF ISDS P.10

## LEADERS

THE PEOPLE OF THE YEAR  
IN ARBITRATION P.16

## RANKINGS

AMERICAS P.36  
EUROPE P.90  
ASIA P.136  
AFRICA P.154

Argentina, Bolivia, Brazil, Canada, Chile, Colombia,  
Ecuador, Mexico, Peru, Uruguay, USA, Austria, Belgium,  
France, Germany, Italy, Luxembourg, Netherlands,  
Poland, Portugal, Russia, Spain, Sweden, Switzerland,  
UK, China, Hong Kong, India, Japan, Singapore, Turkey,  
Morocco, Tunisia

## EXPERT INSIGHTS P.160

## DIRECTORY

ARBITRATION CENTERS P.168  
ARBITRATION FUNDERS P.170  
LITIGATION SUPPORT FIRMS P.173  
LAW FIRMS P.183





**Arbitration  
Center**  
Lima Chamber of Commerce

**FASTER, EFFICIENT AND TRANSPARENT**

**25**  
YEARS

[www.arbitrajeccl.com.pe](http://www.arbitrajeccl.com.pe)

**Domestic and international arbitration**

Adress: Av. Giuseppe Garibaldi 396 – Jesús María - Lima, Perú  
Phone: (511) 219-1550  
Email: [arbitrajeccl@camaralima.org.pe](mailto:arbitrajeccl@camaralima.org.pe) / [famaya@camralima.org.pe](mailto:famaya@camralima.org.pe)

**LCC** | LIMA CHAMBER  
OF COMMERCE  
The Strength of Entrepreneurs



**JONATHAN ARMSTRONG**  
Managing Editor

## JAY Z AND THE CJEU, CATALYSTS OF CHANGE IN ARBITRATION

While there is a strong sense of identity and community among practitioners of international arbitration, their practice is far from immune to external shocks. The reverberations of two such recent shocks, one societal and one judicial, will likely be felt for years to come.

### Jay Z makes diversity of arbitrators headline news

The year 2018 may have been a watershed year for the many calling for greater diversity among arbitrators as mass social movements pushing for greater equality and an end to discrimination in societies the world over helped draw more attention to this issue. This was evidenced when renowned musical artist Jay Z hit out at the American Arbitration Association over a perceived lack of African-American arbitrators, a story covered in such outlets as NBC, The Hollywood Reporter and The New York Times.

### Landmark judicial decision changes the game for intra-EU arbitration

There are close to 200 bilateral investment treaties (BITs) in place between EU Member States. Most, if not all, of these will have had some form of arbitration clause included in them. The Court of Justice of the European Union (CJEU) may have rendered all of these arbitration clauses useless in March 2018 when, in a dispute between Dutch insurer Achmea and Slovakia, it ruled that the arbitration clause in contained the BIT between The Netherlands and Slovakia was not compatible with EU law.

These two talking points, and much more, are covered in this, the 2018-2019 edition of Arbitration & ADR. A special thanks goes to all our external and internal contributors for their valuable insights and hard work.



## LEADERS LEAGUE

15, avenue de la Grande-Armée - 75116 Paris  
Tel: 01 45 02 25 00 - Fax: 01 45 02 25 01  
www.leadersleague.com

### PUBLISHING DIRECTOR & CEO

Pierre-Étienne Lorenceau  
pelorenceau@leadersleague.com

### EDITORIAL

#### Executive Editor & co-Head of Americas

Jandira Salgado  
jsalgado@leadersleague.com

#### Managing Editor

Jonathan Armstrong  
jarmstrong@leadersleague.com

#### Editors - International

Sneha Ashtikar, Camille Guével, Aude Ghespiere, Carmen Gloria, François Le Grand, Francesco Magon, Pedro Steenhagen, Elodie Sigaux, Arjun Sajip, Roberta Veronese

#### Editors - France

Margaux Savarit Cornali, Alexandre Lauret

#### Copy Editor

Simon McGeedy

#### Key Account Managers

Yamile Bisteni Cirigo

### ART DIRECTION

#### Graphic Designers

Héloïse Daubannes, Alberto Benito Suarez, Alice Fromangé, Anaïs Le Bomin, Théo Stainer, Isabelle Warlin

### PHOTOGRAPHY

Shutterstock.com

### ADMINISTRATION & FINANCE

Alexandra Daisay

### MARKETING & CIRCULATION

#### Marketing Director

Richard Volodarski

Tel: 01 45 02 25 93 - rvolodarski@leadersleague.com

#### Circulation & Partnerships Manager

Elisabeth Godard

Tel: 01 45 02 25 12 - egodard@leadersleague.com

#### Managing Director & Head of Global Key Accounts

Brad Sirott - bsirott@leadersleague.com

#### Sponsorship & Advertising

Thomas Di Benedetto - tdibenedetto@leadersleague.com

Mila Galdo - mgaldo@leadersleague.com

Laurent Hayat - lhayat@leadersleague.com

Sarah Kate McGuigan - skmcuigan@leadersleague.com

Antoine Valle - avalle@leadersleague.com

Giulianna Vilarde - gvilarde@leadersleague.com

#### Subscriptions

abonnement@leadersleague.com

www.eshop.leadersleague.com

A publication by: Leaders League SAS - N° RCS Paris: B422 584 532

Main shareholder: P.E. Lorenceau

Printed by Rotimpres - Pol. Ind. Casa Nova - Carrer pla S'Estany s/n 17818 AIGUAVIVA (Girona)

ISBN 978-2-37-732064-6



9 782377 320646

The contents of this publication may not be reproduced, translated or adapted, either in whole or part, in

any form or by any means without the express consent of Leaders League, except when permitted by art. L 122-5 of the French Code of Intellectual Property. Unauthorised photocopying is illegal. Leaders League may not be responsible for any loss of or damage to texts and photos submitted.

POWERED BY







## EXECUTIVE SUMMARY

From the diversity of arbitrators to the Achmea decision, Leaders League examines some of the hot topics in arbitration in 2019.

### TRENDS IN 2019

The Debate Over Investor-State Dispute Settlement	P.10
The Enforcement Challenge as Seen by a Third-party Funder	P.11
Key Facts on the Gender, Nationality and Ethnicity of Arbitrators	P.12
Arbitration in Africa	P.14

## LEADERS

Institutions and arbitration centers	P.18
General counsel	P.32





# RANKINGS

## AMERICAS

### Argentina

Arbitration	41
Arbitrators	42

### Bolivia

Dispute Resolution	44
--------------------	----

### Brazil

Legal Opinions	46
Forensics & Complex Investigations	47
Economics	47
Engineering	48
Accounting	49
Arbitration	50
Mediators	52
Arbitrators	53
Arbitration Centers	54

### Canada

International arbitration	57
---------------------------	----

### Chile

Arbitration	59
Dispute Resolution in Construction	62
Competition	63
Construction / Engineering	63
Financing / Valuation	63
Arbitrators	64

### Colombia

Arbitration	66
Arbitrators	67
Construction / Engineering	68
Financing & Economics	68
Forensic	68

### Ecuador

Dispute Resolution	70
--------------------	----

### Mexico

Arbitration	72
Arbitration Centers	72
Arbitrators	74

### Peru

Arbitration	76
Arbitrators	77
Dispute Resolution in Construction	78
Arbitration Centers	81

### Uruguay

Dispute Resolution	83
Arbitrators	83

### USA

International Arbitration	85
International Arbitration (Investment Treaty Disputes)	86
USA Best Arbitration Support Firms	88
USA Best Arbitration Funders	89

## EUROPE

Arbitration Funding	94
---------------------	----

### Austria

International Arbitration	96
---------------------------	----

### Belgium

International Arbitration	98
Arbitrators	99

### France

International Arbitration	101
Litigation Support - International Arbitration	105
Arbitrators	105

### Germany

International Arbitration	108
Arbitrators	109

### Italy

International Arbitration	111
Arbitrators	112

### Luxembourg

International Arbitration	114
---------------------------	-----

### Netherlands

International Arbitration	116
---------------------------	-----

### Poland

International Arbitration	118
---------------------------	-----

### Portugal

Dispute Resolution	120
--------------------	-----

### Russia

International Arbitration	122
---------------------------	-----

### Spain

International Arbitration	124
Arbitrators	125

### Switzerland

International Arbitration	127
Arbitrators	129

### Sweden

International Arbitration	131
---------------------------	-----

### United Kingdom

Arbitration Funding	133
International Arbitration	134

## ASIA

### China

International Arbitration	141
---------------------------	-----

### Hong Kong

International Arbitration	143
---------------------------	-----

### India

International Arbitration	145
---------------------------	-----

### Japan

International Arbitration	147
---------------------------	-----

### Singapore

International Arbitration	149
Arbitrators	150

### Turkey

Dispute resolution	152
--------------------	-----

## AFRICA

### Morocco

Dispute Resolution	157
--------------------	-----

### Tunisia

Dispute Resolution	159
--------------------	-----





## EXTERNAL CONTRIBUTORS

We have built a reputation based on high quality legal services  
By Mehrez Boussayene, Partner, [B.K. & Associés](#).

P.162

The status of arbitration in Tunisia: An overview  
By Mohamed Kammoun Partner and Co-founder, [Kammoun & Kallel law firm](#)

P.163

With arbitration I don't feel confined to one legal system  
By Roland Ziadé, Partner, [Linklaters](#)

P.164



## TOP ADVISORS DIRECTORY

Arbitration Centers | P.168

Arbitration Funders | P.170

Litigation Support Firms | P.173

Law Firms | P.183



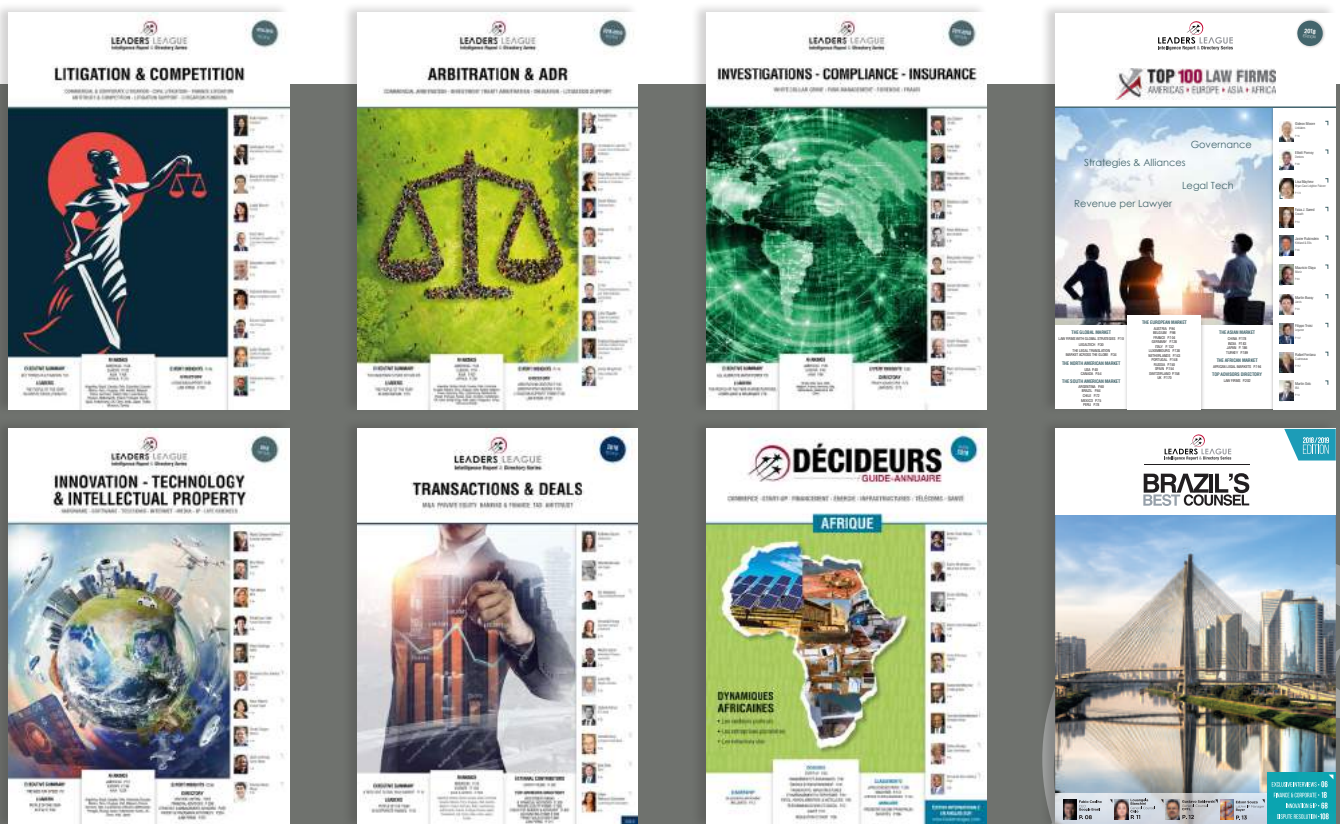


# LEADERS LEAGUE

Intelligence Report & Directory Series

Strategic Information for Top Executives

## INTERNATIONAL COLLECTION



Order any of our guides at:  
[eshop.leadersleague.com](http://eshop.leadersleague.com)

Sign up to our newsletters and follow us:

 @Leaders League     @Leaders League

Leaders League - 15 avenue de la Grande Armée - 75116 Paris  
Subscriptions - Tel: 01 43 92 93 56 - [abonnement@leadersleague.com](mailto:abonnement@leadersleague.com)  
Advertising - Tel: 01 45 02 25 38 - [rbodin@leadersleague.com](mailto:rbodin@leadersleague.com)



EXECUTIVE

---

**SUMMARY**





From the diversity of arbitrators to the Achmea decision, Leaders League examines some of the hot topics in arbitration in 2019.

The Debate Over Investor-State Dispute Settlement	P.10
The Enforcement Challenge as Seen by a Third-party Funder	P.11
Key Facts on the Gender, Nationality and Ethnicity of Arbitrators	P.12
Arbitration in Africa	P.14

# THE UNCERTAIN FUTURE OF ISDS



## The Debate Over Investor-State Dispute Settlement

For many years investor-state dispute settlement (ISDS) has been the main mechanism for deciding investment disputes. This system permits affected investors to sue states for damages before arbitral panels on the grounds that their investments have not been dealt with in a fair manner.

The debate over ISDS has reached boiling point in Europe in recent years. European governments were the main force behind modern investment treaties, but nowadays European citizens are very skeptical and, as a result, the future of ISDS has become very uncertain. Reforms have been proposed, but it is not yet clear if they are sufficient to appease critics.

For many commentators, the main problem with the system is that it is based on a model of commercial arbitration with ad hoc tribunals and party-appointed arbitrations, which as a consequence, lacks transparency.

For opponents, these tribunals erode national sovereignty by allowing foreign corporations to bypass the national legal system. Before US-EU trade negotiations were put on hold in 2016, this worry was particularly felt among the European public, afraid that the ISDS would allow US companies to challenge EU rules on environmental protection, labor or food-safety guidelines. From its supporters's point of view, all the concerns about ISDS's legitimacy are overblown, they argue

that it protects foreign investments and boosts cross-border transactions, with positive economic effects.

In response to increased criticism of this system, countries and commentators have proposed a range of alternatives involving more - or less - judicialization. On one side, the EU has promoted the alternative of a two-tiered multilateral investment court before which investors would have private right of standing. On the other side, Brazil has proposed alternatives involving mediation, possibly backed by state versus state dispute settlement processes, or public enforcement in which the state decides whether to espouse an investor's claims, thus screening the claims that are brought. Above all, the international court system (ICS) has drawn unparalleled attention.

### The Achmea v. Slovak Republic case

The Court of Justice of the European Union's (CJEU) controversial judgment in Achmea versus Slovak Republic has cast serious doubt on the viability of arbitration under Bilateral Investment Treaties (BITs). Described as a watershed ruling, the decision has prompted some lawmakers in Europe to consider implementing a multilateral treaty that would supersede member states' investment treaties within the bloc. In what has been regarded as a landmark decision, the CJEU set the first prece-

dent in relation to the incompatibility of an arbitration clause contained in intra - EU BITs with EU law.

The case concerns a dispute between the Dutch insurer Achmea and the Slovak Republic. In 2006, Slovakia partly reversed the previous liberalization of its health insurance market prohibiting the distribution of the profits made by Achmea activities in Slovakia. In 2008, Achmea started arbitration proceedings against Slovakia under the Netherlands - Slovakia BIT on the grounds of violation of treaty standards. In the final 2012 award, the ad-hoc arbitral tribunal, constituted under UNCITRAL rules and seated in Frankfurt, found that Slovakia violated the BIT and ordered it to pay €22.1 million in damages to Achmea.

In the setting-aside proceedings subsequently brought by Slovakia before the German courts, Slovakia challenged the arbitral award on jurisdictional grounds. It argued that the arbitral tribunal lacked jurisdiction to hear the claims because the arbitration clause embedded in Article 8 of the BIT was incompatible with EU law.

And while several arbitral tribunals have rejected challenges to their jurisdiction in claims brought against European member states under an intra-EU BIT, the question of what will happen when a resulting award is brought before a European court for enforcement remains unanswered. ♦





## The Enforcement Challenge as Seen by a Third-party Funder

The popularity of arbitration as a means of resolving disputes is in large part due to the comparative ease of enforcement of the awards given out by arbitral tribunals; “enforceability of awards” was once again cited as ‘arbitration’s most valuable characteristic’ by respondents to the latest edition of the Queen Mary University of London/White & Case International Arbitration Survey. The much-lauded Convention on the Recognition and Enforcement of Foreign Arbitral Awards (New York Convention),

signed by 159 parties, makes cross-border enforcement of arbitral awards comparatively easy. Research also shows that most arbitral awards are complied with voluntarily because, as King & Wood Mallesons partner Dorothy Murray puts it, ‘in many cases, the parties have a continuing commercial relationship and wish to get on with business’. But difficulties around enforcement of awards have been regularly making headlines of late and leading practitioner Emmanuel Gaillard, a partner in Shearman & Ster-

ling’s Paris office, recently opened an International Arbitration Institute conference by declaring that enforcement was the ‘single most important challenge’ facing arbitration today. Leading third party funder Burford Capital runs a successful business monetising yet-to-be enforced arbitral awards, in the box below it explains how this process works and outlines the key risks attached to the enforcement of these awards, giving us insight into why exactly enforcement can be such a big challenge.

### I "MONETISING ARBITRAL AWARDS: WHAT LAWYERS AND THEIR CLIENTS SHOULD KNOW" by Burford Capital

Claimants often win an award from an arbitration tribunal only to find that they are no closer to realising its value. There is growing awareness that following a successful award in arbitration there are options successful claimants have other than just waiting the many years it can take to realise and enforce the awards. Even after a “success”, claimants often still face the frustration of multi-year

challenge and/or enforcement proceedings in a variety of jurisdictions, and the risk that their efforts will fail to realise the adjudicated claim value. Burford provides clients and law firms with another choice: the ability to unlock the value of an arbitral award now on a non-recourse basis, that is, in exchange for a portion of the ultimate proceeds later. This is called “monetising” an award (or judgment).

In asking Burford to consider an award for monetisation, our underwriting process works as it would in any litigation finance matter. Our-specialised team conducts diligence on what enforcement efforts are necessary, where they will have to be carried out and assesses their risk. Key risk criteria considered relate to:

- **The arbitration/award:** tribunal composition, seat of the arbitration, applicable law, ad hoc vs. institutional arbitration, scope of the award (jurisdiction, liability, quantum), quality of the reasoning, adverse costs risk;
- **The quantum:** damages analysis, potential recovery and settlement scenarios, asset tracing and availability of collection targets;
- **The parties:** financial situation, credit ratings, law firms acting and their strategy, the award debtor’s motivation to pay; and
- **Challenge/enforcement proceedings:** likelihood, prospects, and duration of challenge and/or enforcement proceedings, relevant jurisdictions.

Based on this, Burford would determine whether an award is suitable for immediate monetisation or not.





## Diversity in Focus: Key Facts on the Gender, Nationality and Ethnicity of Arbitrators

International arbitration is the preferred method of resolving cross-border disputes, in large part because it is far easier to enforce an arbitral award across different jurisdictions than it is to get foreign recognition of court judgments. As a result, parties from all over the world, hailing from a multitude of countries and cultures, turn to arbitration to settle their differences. But paradoxically the arbitral tribunals that

are relied on to resolve these cross-border disputes involving diverse sets of parties do not, in general, reflect much diversity, be it in terms of gender, nationality or ethnicity. Over the past few years this paradox has been laid bare by various surveys, statistical analyses and anecdotal evidence, including a dispute involving renowned musical artist Jay Z. All this has led to what Christopher Style QC, deputy chairman of

the LCIA board, describes, in his interview with Leaders League found further down this guide, as “an increasing focus on enlarging the talent pool [from which arbitrators are selected] and making it more diverse, including with regards to age, ethnicity and gender.” Below, we collate some of the key findings from trusted sources of information to see just how diverse this talent pool currently is.

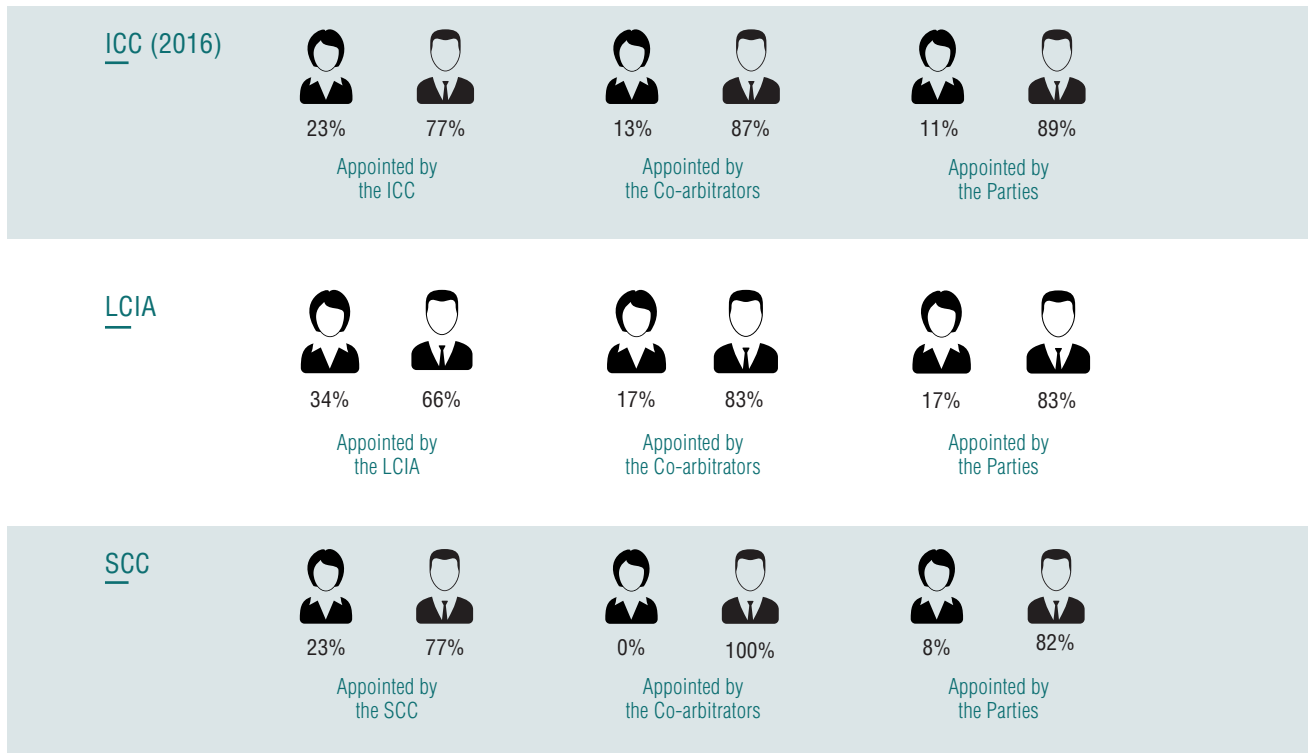
### Slow progress in total number of women appointed arbitrators as co-arbitrators and parties still heavily favor appointing male arbitrators

In 2015, several prominent members of the arbitration community, including Freshfields Bruckhaus Deringer international arbitration practice head Sylvia Noury and Debevoise & Plimpton partner Wendy Miles QC, drew up a pledge (the Pledge) “to increase, on an equal opportunity basis, the

number of women appointed as arbitrators in order to achieve a fair representation as soon practically possible, with the ultimate goal of full parity.” As of January 2019, the Pledge had amassed more than 3,400 signatures, either as individual or collective (organisations) signatories. One of the commitments

made by any signatory to the pledge is to ensure that, wherever possible, gender statistics for appointments are made publicly available. With several of the main arbitration institutions being signatories, a raft of data on gender balance in tribunals is now available.

#### I GENDER OF ARBITRATORS APPOINTED, AS MEASURED BY APPOINTER, 2017 DATA

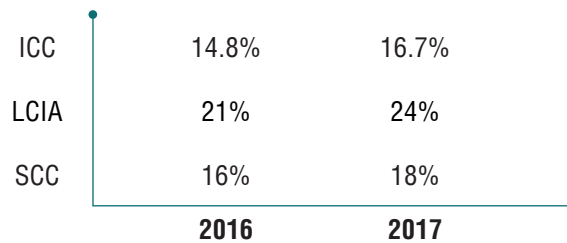


Sources: SCC Institute; ICC; LCIA

The HKIAC does not yet release statistics on gender while the SIAC releases more limited statistics which show that 29.7% of arbitrators directly appointed by it in 2017 were women, an increase from 22.8% in 2016.



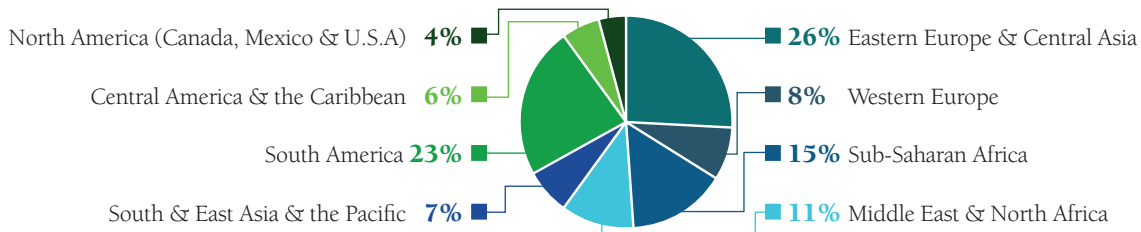
## I WOMEN APPOINTED ARBITRATORS AS A PERCENTAGE OF TOTAL ARBITRATOR APPOINTMENTS



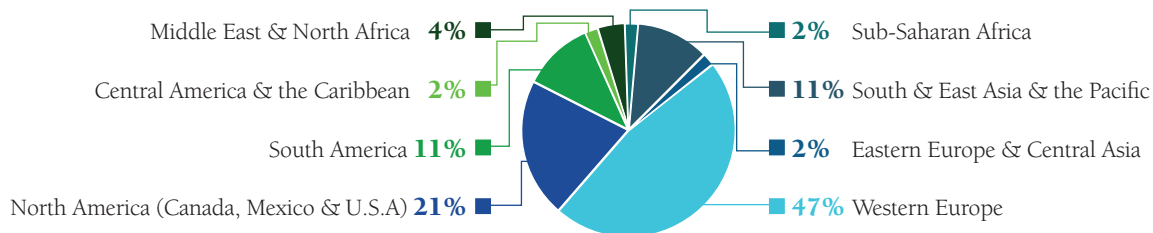
### Parties come from all over the world, arbitrators tend to come from a select few nations

The World Bank's International Centre for Settlement of Investment Disputes (ICSID) has kept detailed records on the geographic distribution of parties to cases and arbitrators appointed to cases since 1972. Of the 2,348 arbitrators, conciliators and ad hoc committee members appointed to ICSID cases, 237 were French nationals, 228 American nationals and 204 UK nationals - that means just under 30% of all appointments made since 1972 in ICSID disputes have come from just three nations.

Geographic Distribution of All ICSID Cases, by State Party Involved



Geographic Region of Origin of Arbitrators, Conciliators and ad hoc Committee Members Appointed in ICSID Cases



Selected data from the 2017 annual reports of the ICC, LCIA, HKIAC and SCC also show strong preferences for European and North American arbitrators:

- Just over two thirds, or 67.8%, of arbitrators appointed or confirmed to ICC-related disputes were European or North American
- Non-British arbitrators were selected by parties to LCIA disputes in only 26% of cases
- British nationals made up 40% of all arbitrators appointed in HKIAC disputes
- 236 out of 247 arbitrators appointed to SCC cases commenced in 2017 were from Europe or North America

### Data on ethnic composition of tribunals scarce, but some anecdotal evidence is available

When it comes to ethnicity of arbitrators, facts and figures are a lot scarcer. One source of information is a 2016 survey on diversity in international arbitration run by legacy international law firm Berwin Leighton Paisner in which 122 participants in international arbitration were asked questions pertaining to the ethnicity, gender, nationality and age of arbitrators. Eighty-percent of these respondents stated that in their opinion tribunals contained too many white arbitrators.

The topic of ethnic diversity in arbitration also came to the fore more recently when renowned musical artist Jay Z secured a tem-

porary restraining order halting an arbitration he was involved in after arguing that the lack of African-American arbitrators meant he could be subject to unconscious bias. Jay Z, as owner of the Roc Nation company, is currently involved in a dispute stemming from the 2007 sale of his Rocawear clothing brand to Iconix. Each of the parties was asked to pick four arbitrators from the American Arbitration Association (AAA)'s 'Large and Complex Cases' list. Following a point raised by Jay Z, analysis of the list of eligible arbitrators by the AAA found that only 3 of the 200 were of African-American

descent. The dispute has now resumed and Iconix lawyers described Jay Z's move to pause the arbitration as a gambit, claiming that more eligible African-American arbitrators could have been found if not for "self-imposing arbitrary standards of 'qualification'." Jay Z's lawyers meanwhile have stated that "the AAA has indicated an openness both to an arbitrator selection process in this arbitration that will allow for meaningful consideration of African-American arbitrators and to broader remedial measures intended to improve the diversity of the arbitrator roster for future arbitrations." ♦



## Arbitration in Africa: New Perspectives Shape the Legal Landscape

Despite exponential growth in the use of arbitration in Africa, some adjustments in the way cases are proceeded are still needed if the practice is to reach its potential.



© iStock

All specialists on the subject agree: arbitration is developing at an unprecedented rate in Africa. However, while the number of cases in the region is on the up, the way African arbitral tribunals manage them and the effective application of rights still leave a lot to be desired.

### Arbitration goes global

In the early 2000s the practice developed in South America with, notably, Argentina and Mexico involved in arbitral awards. Then, in the middle of the decade, the Middle East became “the new promised-land of arbitration,” according to Thomas Clay, professor of law at the Panthéon-Sorbonne University and managing partner of the firm Clay Arbitration. Today, the African continent is receiving the full attention of practitioners. For Mr. Clay, “Africa is the new Eldorado of arbitration.” The growing number of investments related to the exploitation of natural resources on the continent goes some way to explaining this trend. As does the emergence of an African middle class, which is one of the most notable developments in recent years. A vector of economic growth, this new consumer pool is attracting financing and

construction projects. As a consequence, the signing of complex contracts comprising a clause allowing arbitration in the event of a dispute between the parties has become commonplace - making projects viable in the eyes of foreign investors and lenders. Jacob Grierson, a partner at McDermott Will & Emery in Paris, specializing in interna-

**“Africa is the new Eldorado of arbitration. The growing number of investments related to natural resources goes some way to explaining this.”**

tional arbitration, asserts that “the acquisition of shares between oil companies is the source of many disputes.” As are the telecommunications and transport infrastructure sectors, in which significant socio-economic changes have been observed. Law firms are therefore devoting a larger part of their activity to African issues. According to Clay, the continent represents 60% of the cases in which he acts as arbitrator while Africa accounts for more than half of the arbitration cases handled by

McDermott Will & Emery's practice.

### A better organized legal framework

The creation of African arbitration institutions has certainly contributed to the development of the practice. The Casablanca International Mediation and Arbitration Centre (Cimac) in Morocco, the Lagos Court of Arbitration or the Arbitration and Mediation Centre of the Mauritius Chamber of Commerce and Industry are good examples. However, more than any one center, it is the work of the Organization for the Harmonization of Business Law in Africa (Ohada) that is most often cited to illustrate the recent proliferation of arbitration on the continent. Founded in 1993, the organization has seventeen-member states and created, in 1998, its own Common Court of Justice and Arbitration (CCJA), which is based in Abidjan and administers arbitral proceedings taking place on the territory of a member country. The rules of law applicable to the member states of Ohada are contained in uniform acts. For Mamadou Konaté, former Malian minister of justice and arbitrator at the CCJA, Ohada “opens up new perspectives and a better organized legal framework in line



with international arbitration standards.” Jacob Grierson agrees, stating that it is “an excellent system, created by eminent specialists and containing avant-garde principles.” To improve investor confidence, the CCJA Arbitration Rules and the Uniform Act on Arbitration and Mediation were revised in 2017 and entered into force in March 2018. The new texts aim to reduce the time the court takes to examine exequatur applications as well as actions for the annulment of sentences.

### A complex political and judicial environment

At the moment, despite efforts to improve legal texts and rules, Ohada member states are not frequently chosen to host arbitral proceedings, a prerequisite for the application of the organization’s uniform acts. Economic actors, even when they are African, mainly turn to the arbitration centers in Paris, Geneva or Washington. In 2016, the Paris-based International Chamber of Commerce (ICC) saw a 50% increase in the number of arbitrations involving an African party.

Several factors contribute to African parties looking outside the continent. There is a relative wariness due to the political and military situations of some countries. Mamadou Konaté believes that “the political context sometimes destroys everything that can be offered for the proper implementation of texts.” A perceived lack of impartiality of CCJA members lingers. For Jacob Grierson, despite its good ideas, Ohada arbitration has not yet met with the expected success: “The CCJA is perceived as being too subject to pressure from member states and does not have a good reputation, which damages investor confidence,” he argues.

In addition, the national judicial systems themselves are seen as risk factors. Even when a procedure is purely arbitral, state justice plays an important role. National judges cast a shadow over proceedings since the enforcement is subject to their control. They must, therefore, be included in the promotion of arbitration. “If they misjudge, investors will run away,” says Jacob Grierson. As Vice-President of the CIMAC court, the

lawyer recommends raising their awareness of arbitration issues through international training and conferences such as the Casablanca Arbitration Days organized by the Moroccan center.

### Africans choosing Africans

In proceedings, arbitrators and counsel from the continent remain underrepresented. “It is up to Africans to choose Africans,” says Thomas Clay. Jacob Grierson is convinced that the new generation will reverse the current trend: “We must train young people from the region, they must feel at home in the world of arbitration.”

He is also concerned that he is not seeing enough African students and young professionals in the various training programs dedicated to arbitration. Mamadou Konaté, for his part, chooses to be optimistic: “There are more arbitrators and counsel from Africa today than there were twenty years ago.” Progress has been slower than many on the continent would wish, but the signs are encouraging. ♦



**CONFERENCES, ONE-TO-ONE MEETINGS**

**& AWARDS CEREMONIES | 27<sup>TH</sup> JUNE 2019**

[www.ilasummit.com](http://www.ilasummit.com)

  
**500**  
attendees

The **International Legal Alliance Summit & Awards** is a unique event for meeting General Counsel and senior representatives from leading Law Firms from more than 40 countries.

- One-to-One Alliance Meetings: the best networking experience, where you meet exactly who you want at the time you want
- 2 awards ceremonies to reward top In-House Counsel and the best Law Firms worldwide
- Interactive panel sessions focused on IP, Litigation, M&A and more

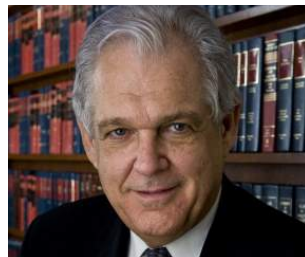
**“BUILD A GLOBAL BUSINESS, BUILD A GLOBAL NETWORK”**



THE

---

**LEADERS**



Institutions and arbitration centers  
General counsel

| P.18  
| P.32



# INSTITUTIONS AND ARBITRATION CENTERS

© ASDF\_MEDIA



## DELOS DISPUTE RESOLUTION: A BUDDING ARBITRAL FORUM WITH A FOCUS ON EFFICIENCY

Formally established in 2014, Paris-based Delos Dispute Resolution was co-founded by several members of the international arbitration community, namely:

- **Greg Falkof**, partner at Eversheds Sutherland in London with expertise in Africa and Middle East-related disputes
- **Florian Grisel**, research fellow at France's prestigious Centre National de la Recherche Scientifique
- **Thomas Granier**, associate in McDermott Will & Emery's Paris office and a member of the ICC's Young Arbitrators Forum
- **Iain McKenny**, director and co-founder of third-party funder Profile Investment, formerly of Vannin Capital
- **Hafez Virjee**, experienced arbitrator/mediator and president of Delos. Formerly a lawyer at Freshfields Bruckhaus Deringer and then Dechert.

From this set of founders with diverse professional backgrounds comes a clearly stated aim of promoting the accessibility of arbitration, particularly when it comes to smaller businesses: *'[there is a] need for accessible and effective arbitration for disputes in the €0-10 million range particularly, in order to reduce transactional risks and support business growth.'*

The School of International Arbitration at Queen Mary University in London regularly conducts surveys into arbitration practices and trends. Respondents to the 2018 survey cited financial costs as their main bugbear with arbitration while length of proceedings was the fourth most cited downside. Financial and time costs are felt disproportionately by smaller businesses. To help mitigate these costs,

Delos operates a tiered costs schedule with lower value disputes costing less. The schedule also aims to provide participants with an indicative time of the duration that Delos will set for tribunals to hear and determine key issues and produce a draft award, again with lower value disputes generally getting a lower indicative time.

To help stick to these scheduled costs and timeframes, Delos aims to help arbitral tribunals avoid *'due process paranoia,'* which is what happens when tribunals avoid acting decisively for fear of the arbitral award being challenged based on a party not having had a chance to present its case fully. Instead, Delos encourages a more active and robust approach by tribunals to keeping the process ticking along, while

still ensuring a fair say for each party. In addition, Delos focuses on the immediate needs of users and practitioners of international arbitration when selecting its 'safe seats of arbitration', making a direct link between the 'safety' of a seat and time and cost efficiencies. Delos also calls for pragmatism in the formation of tribunals, preferring sole arbitrator tribunals except in cases where parties insist on three-member ones.

It can sometimes feel like a new arbitration forum pops up every week, making it hard for any newcomer to stand out and successfully disrupt the well-established institutions who account for most cases arbitrated. Delos is counting on pragmatism and inclusivity to do so, small businesses stand to benefit should it succeed. ♦



**Hafez Virjee**  
President and Co-Founder, **DELOS DISPUTE RESOLUTION**

- Former Freshfields Bruckhaus Deringer and Dechert lawyer
- Assas (Paris II), Cambridge University and Berkeley graduate

Hafez Virjee is the president and one of five co-founders of Delos Dispute Resolution, a Paris-based dispute resolution forum established in 2014. A graduate of Paris' prestigious Assas university, as well as Cambridge University and later Berkeley, Hafez started his career as a trainee in Freshfields's London headquarters before moving to Dechert where, over close to

nine years in Paris and, for a few months, Dubai, he progressed to senior associate. Hafez has been an independent arbitrator for several years, acting in arbitrations conducted under DIAC and ICC rules. He is also a mediator and has had ad hoc appointments under the auspices of the Aga Khan National Conciliation and Arbitration Board.

# “Last year CIETAC accepted 2,298 new cases, 476 of them international”



Interview with

**LI HU**

Deputy Secretary General,  
**CHINA INTERNATIONAL  
ECONOMIC AND TRADE  
ARBITRATION COMMISSION  
(CIETAC)**

Leaders League had the privilege of sitting down with Li Hu, Deputy Secretary of Beijing-based arbitration center CIETAC. He provided a Chinese perspective on the state of alternative dispute resolution.

**LEADERS LEAGUE.** Some American and European clients are uncomfortable participating in an arbitration with a Chinese company in China as they doubt the objectivity of local seats, what are your thoughts on this?

**Li Hu.** Actually, China-seated arbitration involving foreign parties has developed rapidly in recent years. As far as CIETAC arbitration is concerned, we have witnessed steady growth in terms of both caseload and disputed amount. Last year, CIETAC accepted 2,298 new cases, including 476 international ones totaling \$10.5 billion. As regards these international cases, the foreign parties come from 60 countries and there have been over 40 cases where neither party was Chinese. This fact demonstrates the confidence foreign parties have in Chinese arbitration, especially CIETAC arbitration.

The concern of the foreign party about Chinese arbitration is understandable, due to the different practices implemented in a Chinese arbitration. Enhancing the understanding of Chinese arbitration practice may, to a large degree, dispel the doubts surrounding arbitration in China. The pool of arbitrators and ADR

**“There are more than 250 arbitration institutions in China”**

lawyers still needs time to be built. By doing so, we may strengthen the credibility of arbitration while promoting the creeping growth of the arbitration community. The key point is that the arbitration institution by itself does not resolve the disputes, it just provides the administration services for their resolution. The case manager of the institution may be appointed as the tribunal secretary and perform the functions of that secretary. Such a practice is a salient feature of Chinese arbitration.

**Can you tell us a bit more about CIETAC arbitration?**

By combining arbitration with conciliation, we make use of the advantages of both arbitration and conciliation and save time and money for the parties so they maintain a good commercial relationship. What's important is that the consent award based on the settlement agreement can be performed by the parties automatically, which means there is generally no subsequent setting aside or enforcement procedure at court.

During a CIETAC arbitration, it is possible for the tribunal to adopt an inquisitorial or adversarial approach and conduct oral hearings. By invoking CIETAC Guidelines on Evidence 2015, a cross-examination may also be conducted in a CIETAC arbitration.

Compared with UNCITRAL Model Law and the usual practice of international commercial arbitration, there is also a lot of room for improvement for Chinese arbitration. For example ad hoc arbitration may be appropriately clarified and regulated by Chinese arbitration law.

There are more than 250 arbitration institutions in China, most established since the Chinese Arbitration Law of 1994. They mainly deal with domestic arbitration. When choosing to arbitrate in China, the foreign parties may first choose institutions such as CIETAC and the China Maritime Arbitration Commission (CMAC), which have experience of conducting foreign-related arbitration since the 1950s.

**What does the future hold for mediation in China, and in Asia more generally?**

Mediation or conciliation is very popular in China. The difference between a mediator and a conciliator is that a mediator encourages the parties to reach a settlement agreement, but a conciliator may



also actively put forward proposals for the consideration of the parties. Mainland China is currently implementing the approach of conciliation. Traditionally, influenced by Confucianism, Chinese people do not like to adopt the adversarial way, i.e. court litigation, to resolve their disputes. The general principle is that harmony is most precious. They do not want to lose face. Instead, conciliation is welcome and popularly adopted. In practice, a large quantity of disputes are resolved through conciliation. In China, besides the above-mentioned conciliation in arbitration, we have also independent conciliation. Under the Chinese

arbitration law, once the parties have reached the settlement agreement via conciliation in arbitration, except for the consent award, they may request the tribunal make the conciliation statement in accordance with the settlement agreement. The conciliation statement is legally binding upon the parties once it has been sent to and accepted by the parties. As for independent conciliation, a successful one ends with a settlement agreement between both parties. The parties may request the competent court to confirm and transfer the settlement agreement into conciliation statement, which is legally binding. ♦

CIETAC was set up in 1956 under the China Council for the Promotion of International Trade. Headquartered in Beijing, CIETAC has a South China Sub-Commission in Shenzhen, a Shanghai Sub-Commission, the Tianjin International Economic and Financial Arbitration Center (Tianjin Sub-Commission), a Southwest Sub-Commission in Chongqing, a Zhejiang Sub-Commission in Hangzhou, a Hubei Sub-Commission in Wuhan and a Fujian Sub-Commission in Fuzhou. CIETAC set up its Hong Kong Arbitration Center in September 2012. CIETAC awards are recognized and enforceable in 156 countries.



© linlypu



# “International arbitration continues to be the dispute resolution method of choice”



Interview with

**CHRISTOPHER STYLE QC**  
Deputy Chairman,  
**LONDON COURT OF  
INTERNATIONAL ARBITRATION**

**“I believe arbitration institutions should promote international arbitration, not just themselves”**

Highly regarded barrister Christopher Style QC talks to Leaders League about his role as deputy chairman of the LCIA, stresses the need for diversity among arbitrators and focuses on the role of arbitration institutions in promoting international arbitration as a dispute resolution method.

**LEADERS LEAGUE.** What are the main trends shaping international arbitration?

International arbitration continues to be the dispute resolution method of choice. Parties are increasingly resorting to arbitration rather than court proceedings: the LCIA and ICC are reporting an ever-increasing number of arbitrations commencing.

The quality of an arbitral proceeding critically depends on the selection of its tribunal. In a three-member tribunal, each party usually nominates an arbitrator of their choice to form two of the three members, it is essential that they select arbitrators they have absolute confidence in and this will be their main criterion for selection. The third member is nominated by the co-arbitrators, perhaps in accordance with a list

system. Further quality control is exercised by the institutions which appoint the arbitrators.

It is essential that the talent pool from which arbitrators are selected is as deep as possible.

While this has not historically been the case,

there is now an increasing focus on enlarging the talent pool and making it more diverse, including with regards to age, ethnicity and gender. I hope we will continue to move in this direction. Some of these points are illustrated by the decision of the Court of Appeal in the *Halliburton v Chubb* case, which centered on a challenge to the appointment of an arbitrator who had failed to disclose that he had been appointed in other similar arbitrations. It highlighted the extent to which certain arbitrators receive multiple appointments from one party or law firm in related cases. There are many excellent arbitrators to choose

from and it is important for parties to tap into that broader pool rather than repeatedly appoint one of the usual suspects, or ‘frequent flyers’ as they are sometimes referred to. *Halliburton* is on its way to the Supreme Court; watch this space!

There is also much talk around the duration of proceedings and their cost. The LCIA recently published statistics on how long an LCIA arbitration takes on average, how much it costs and then compared this with similar data from other institutions. Arbitration should, of course, be quicker, cheaper and better!

**As arbitral centers proliferate, how is the LCIA standing out in a crowded field?**

There are new institutions springing up, some are quite competitive and self-promoting. However, I believe that institutions should be there to promote international arbitration, not just themselves, and work to ensure the best possible service is provided to their users.

All institutions are working hard to keep their rule book updated and to ensure that their offering is state of the art. The LCIA is reviewing its 2014 rules and a new rulebook will be emerging in 2019. The important thing is that institutions talk to their users and make sure that what they offer is a good service. The LCIA wants to ensure that it offers a streamlined process so that its tribunals are as efficient as possible. It does have a few distinctive features including the fact that it has no requirement for terms of reference and no requirement for court scrutiny of awards.

More generally, London is a particularly popular arbitration seat because the court system is supportive of arbitral awards and of arbitration generally. London has excellent facilities to go with this.

**What does your role as deputy chairman of the LCIA board involve?**

The LCIA operates through a board of directors which concerns itself with managing the business side of the institution, this includes the recruitment of caseworkers and finance specialists, organising educational events like seminars and lectures, and marketing activities which seek to promote the use of arbitration, such as speaking engagements and participating in events.

There is also a sub-committee of the board called the LCIA court, composed of 40-50 arbitration specialists from all over the world. This sub-committee makes decisions on arbitrations, including on the seat and challenges. They are also responsible for the rules governing arbitrations. As one of the

directors I try and focus on promoting the efficient running of the LCIA. The board works closely with the court. Judith Gill QC is president of the court and sits on the board. We work closely together.

**What are the challenges that come with this role?**

All members of the LCIA are international arbitration specialists and we try to figure out how best to improve the service the LCIA provides to the international arbitration community. There is a constant search for creative, thought provoking talking points within this community and one big challenge is to keep oneself up to date on these talking points and on trends in international arbitration generally. ♦



Formally inaugurated in 1982, the London Court of International Arbitration, or LCIA, is one of the world's leading forums for the resolution of disputes. The latest figures published by the institution show that in 2017 it received a total of 285 arbitration referrals, of which 233 were heard under its own rules. Parties involved in these disputes hail from all around the world and are active across a wide range of industries.



© Engel Ching

# “An experience of a good mediation is the best promoter of mediation”



Interview with

**LAILA OLLAPALLY**

Founder,

**CAMP ARBITRATION AND  
MEDIATION PRACTICE PVT LTD.**

Having experienced the pain of litigation in her husband's business and witnessed the complexities of an overburdened adversarial system very early in her career, Laila Ollapally is now highly involved in promoting mediation as a means of alternative dispute resolution. Here she breaks down the benefits of such a practice.

**LEADERS LEAGUE.** Why did you decide to get into mediation?

**Laila Ollapally.** I have always had a passion for peace. As a young girl, I can remember trying to help friends and family members resolve discord. This instinct led me to the study law at university, and then practice law in a private law firm. I enjoyed the thrill of courtroom arguments. However, as years went by, I increasingly began to notice the adverse impact of delays in the administration of justice, and the pain and destruction caused to the parties by the excessive use of adversarial tactics in dispute resolution. I was lucky enough to win some great orders from the courts, which had a wide impact on my community, but more often the outcome of cases I worked on benefitted me more than my clients. Around this time, my father was a Supreme Court of India judge and I witnessed firsthand the pressure and frustration of judges struggling with 32 million cases pending in our country. The day the chief justice of my state invited me to set up a mediation center for our High Court,

**“Mediation is inherent to us as human beings”**

I felt a compelling urge. Destiny was knocking and I allowed myself to be led.

**What trends are shaping the field of negotiation and dispute resolution?**

Today there are more and more conversations on collaboration as a better strategy for negotiation. Research has shown that collaboration creates value. I am proud that it was a woman, Mary Parker Follet, who first espoused it in 1925 by developing the concept of integrative bargaining. Subsequently in 1981, Roger Fisher and William Ury authored *Getting to Yes*, which today has become the bible for negotiation theory.

The happy outcome of this development is the growing trend towards building an understanding of the other party's perspective, valuing emotions and recognizing that the 'other' in negotiation is a human being.

The third growing trend in negotiation is the use of legal concepts to understand the BATNA (Best Alternative to Negotiated Agreement). The parties negotiate under the shadow of the law. The use of law and legal principles is increasingly recognized as a standard/objective criteria to guide parties and to leverage during negotiation, rather than a weapon to vanquish the other party.

**What can negotiators and dispute resolution practitioners do to position themselves for the future?**

Lawyers of the future need to develop a range of adversarial and consensual methods to resolve disputes. They must understand the 'law of the instrument' and use each process appropriately and judiciously. If they are familiar with only the adversarial, they tend to use it indiscriminately and excessively, causing immeasurable harm to the litigants. A lawyer in an eminent Singapore law firm explained that in their engagement letter with clients, they present themselves as dispute-resolvers. At their first meeting with clients, they spend 50% of the time understanding which process would best fit the objectives of that client. This shows the growing realization that it is important to 'fit the forum to the fuss.'

**What do you think are the biggest challenges people face during negotiations and how can mediators help?**

Firstly, the difficulty to move negotiators from position to interests. There is an inherent 'win-lose' assumption in negotiation, with parties presenting



their position and concealing their interests. A second difficulty is that ego gets in the way all the time. Each party assumes that they are right and the other is deliberately failing to understand their perspective. This attribution error results in a reluctance to generate sufficient information to clarify.

A neutral mediator is the third side in conflict, looking out for these assumptions and barriers. He/she is trained with skills to deal with these challenges - structure negotiation, identify interests, work with ego, bring in information for clarity, create several options and work with parties to find terms that are mutually acceptable.

#### **What are your thoughts on the future of mediation in India?**

India is well poised to push mediation and bring a shift in the mindset of parties as regards dispute resolution.

The Indian litigant public have immense respect and trust for judges. Therefore, if judges are able to communicate to parties their faith in the process of mediation, parties will try it. In order for our judges to be the best guides, they need to understand the anatomy of conflict, recognize the justice in mediation and feel a passion for consensual dispute resolution.

The pendency of cases is enough rea-

son to make mediation mandatory for some disputes in India. There is already a strong motivation to make this happen. India is slowly improving in the World Bank's Ease of Doing Business Index. We are lagging behind in enforcement of contract, and mediation will certainly help since a large number of commercial disputes could be speedily resolved and made enforceable through appropriate legislation. An experience of a good mediation is the best promoter of mediation. Market forces need to operate to bring excellence in standards. Mediation can become a profession when it is lucrative enough to bring in the best talent, so policy and legislation for mediation is required.

#### **What's your opinion about people who are not lawyers but who want to become full-time mediators?**

Although many mediators are lawyers, my view is that subject expertise is not as important as process expertise. Mediation can be structured and designed to bring to the table all necessary experts - legal, financial, technical or any other, who can add to the information available at the table. The mediator needs the skill to structure the process, recognizing the need for expertise in the resolution of the dispute at hand. ♦



Experienced litigation lawyer Laila Ollapally is the founder of the CAMP Arbitration and mediation Practice Pvt Ltd. in Bangalore. CAMP Arbitration and Mediation Practice Private Limited is run by a group of highly qualified, legal professionals who are committed to resolving disputes efficiently and successfully.



© Noppasin Wongchum  
Bangalore City skyline, India

# Arbitration is starting to envision itself as a partner in efforts to promote human rights



Interview with

**PATRICIA SHAUGHNESSY**

Vice Chairperson,

**ARBITRATION INSTITUTE OF  
THE STOCKHOLM CHAMBER OF  
COMMERCE**

Patricia Shaughnessy talks trends in arbitration, tells us about the SCC's rich history and provides insight into what it means to be on the board of a leading dispute resolution forum.

**LEADERS LEAGUE.** What are the main trends shaping international arbitration?

**Patricia Shaughnessy.** There is increased awareness and commitment for addressing issues relating to diversity. Gender diversity has gotten a lot of attention of late, but there are much needed discussions on racial and geographic diversity.

There is much focus on transparency, accountability and legitimacy in investment arbitration, including among the wider public and not just the arbitration community, which may bleed into commercial arbitration contexts.

In the European Union, there is developing case law and discussions regarding EU law and its relationship to international law in treaty-based arbitration involving investors from a member state bringing claims against another member state.

Continuous changes are being made to arbitration legislation, rules and guides aiming at ensuring more efficient dispute resolution processes and predictable and enforceable outcomes.

**“I have a privileged obligation and a unique opportunity to promote arbitration as a means of resolving disputes”**

The expansion of international arbitration into new areas and sectors is another key trend. Arbitration is starting to envision itself as a useful partner in efforts to promote human rights

and corporate social responsibility and in tackling climate change. The finance sector is seeing more arbitration, as well as art and cultural heritage disputes. Energy, corporate, IT, and IP-rights disputes are on the rise and pose needs for specialized expertise. It is also worth noting that, increasingly, commercial disputes potentially involve public interests.

The innovations brought about by technology, including developments in digitalization, AI and blockchain, have begun to impact arbitration and will grow in importance.

Finally, there are more discussions addressing the need for lawyers to become more adept at dealing with quantifying damages and understanding complex valuation.

**How do you explain the SCC's prominence as an arbitral institution internationally?**

The SCC enjoys a strong and long history: it is over 100 years old and is an established player, having grown its reputation and capabilities over that time. It has long been viewed as a safe and reliable place to arbitrate; in the 1970s it served as a key forum for dispute resolution between the US and the USSR, as well as between the US and China. Stockholm is perceived as a geographically, politically and culturally neutral venue with a strong international profile. The SCC has been trusted to resolve disputes and has a proven record of delivering effective dispute resolution. Additionally, Stockholm has a highly trained and reputable legal community, with reliable courts. Sweden enjoys global recognition as an innovative country with highly educated people and excellent infrastructure. All these factors make it an ideal place in which to resolve disputes.

**What steps is the SCC taking to attract more disputes work? How is it making itself more user-friendly?**

The SCC regularly reviews its practice and rules to stay abreast of key developments. In 2017, the year it turned 100, the SCC updated its rules, in part by making existing practices more transparent and in part by adding new



features to enhance efficiency and effectiveness, particularly in complex and in expedited cases. For example, revisions address issues such as security for costs, consolidation and joinder of parties, early dismissal of claims, and the role of tribunal secretaries. The SCC provides information on its website, including English translation of relevant court decisions. It also hosts and contributes to many arbitration seminars, conferences and educational activities in Sweden and abroad.

**What does your role as SCC vice chairperson involve?**

The SCC secretariat, a group of employed experienced counsel and administrators, does the day-to-day work. The SCC board is the decision-making body consisting of independent Swedish and non-Swedish internationally respected lawyers. The board makes decisions as provided in the SCC rules relating to cases, such as prima facie jurisdiction, appointment and removal of arbitrators, determination of costs, seat, joinder and consolidation of cases. The board meets once a month but decisions may be made between planned meetings as required, for example when appointing an emergency arbitrator. In cases where the board's chair is not able to preside over a case decision or

attend a meeting (for example, due to a conflict), one of the board's vice chairs presides.

**What are the challenges that come with this role?**

I view my role as vice chair as having a responsibility and loyalty to serving the institution, which in turn means serving the users of the institution. I have an interest in facilitating and developing the institution and being at the forefront of providing effective and efficient services in a transparent and accountable manner.

As a board member, I have a privileged obligation and a unique opportunity to promote arbitration as a means of resolving disputes. SCC Secretary General Annette Magnusson has done a terrific job at identifying issues where the institution can and should play an active role, such as a platform to inform and promote factful discussions on key issues, such as ISDS and the role of international arbitration in helping tackle climate change and promoting human rights. Annette has ensured that the SCC delivers on providing world-class efficient and effective arbitration, while she has also brought vision and engagement to ensure that the SCC continues to be a leader in innovation and conflict resolution. ♦



The SCC was established in 1917 and is part of, but independent from, the Stockholm Chamber of Commerce. The SCC consists of a Board and a Secretariat and provides efficient dispute resolution services for both Swedish and international parties. Sweden and the SCC also play a unique role in the international system developed for bilateral and multilateral investment protection worldwide. In at least 120 of the current bilateral investment treaties (BITs) Sweden or the SCC is cited as the forum for resolving disputes between investors and the state. Today, the SCC is the world's second largest institution for investment disputes.





# “Our new 2017 arbitration rules are among the most modern of the region”



Interview with

## ROSA BUENO DE LERCARI

President of the Arbitration Superior Board,

## ARBITRATION CENTER OF THE LIMA CHAMBER OF COMMERCE

The Arbitration Center of the Lima Chamber of Commerce is the most in demand arbitration center in Peru. Rosa Bueno Lercari is an ex-board member of the Lima Chambers of Commerce and, since 2016, has been president of the arbitration superior board of the institution.

**LEADERS LEAGUE.** What are the major trends in the field of Latin American arbitration?

**Rosa Bueno de Lercari.** Latin America is already an important market for international commercial and investment arbitration. Prestigious international institutions such as the ICC, the AAA and the ICSID have cases in Latin America and with Latin American parties. Arbitrators and lawyers from major international firms participate in arbitrations in the region. In the coming years, we will see arbitration practices become standardized and we will continue to see growth in the number of arbitrations.

**Why should someone choose the Arbitration Center of the Lima Chamber of Commerce?**

We definitely believe in the advantages and benefits of institutional arbitration, especially with regard to security, confidence and predictability. It should be noted that our archive management is now fully digitalized. Another important factor is the predictability in the determination of arbitration costs, due to a tariff table that we have previously

**“An important factor is the predictability in the determination of arbitration costs”**

approved. We are an institution that cares for infrastructure, professional standards and, above all, ethical standards in the arbitration cases we manage.

**Since you've been president of the superior council, the center has improved in various ways. Could you detail the main improvements?**

It was an institutional decision made by the Lima Chamber of Commerce to strengthen arbitration, and I was chosen to lead this growth matching the business interests and the demand of

professionals of arbitration. These improvements have been developed in different aspects such as infrastructure, institutional framework, improvement of regulations, transparency and compliance. Regarding the first aspect, three floors in the new institutional building were assigned to the arbitration center. Modern rooms were designed and equipped with the appropriate technology for hearings. The environment was respected; our building received an eco-efficient certification.

Within the regulations area, in 2017, the new arbitration rules of the center were published, which are considered among the most modern of the region. Modifications were made to accelerate the arbitration procedure and to lay the foundations for online arbitration. We included the mechanisms of emergency arbitrator, accelerated arbitration and the right of confirmation of arbitrators. Also, we approved legislation on multi-party and multi-contract arbitration, consolidation of arbitrations, schedule of proceedings, and we worked on a new code of ethics, all of these to guarantee an efficient management of each arbitration procedure. Regarding the institutional framework, we periodically revise our roster of arbitrators; our arbitrators must generate confidence based on their ethics and professional standards. Our roster is one of our attributes that is highly valued by our users. This effort with on the selection of arbitrators was complemented with the right of confirmation. As the leading institution in the Peruvian market, we took the initiative to complement the willingness of parties with a process of confirmation on a case by case basis, in order to guarantee the impartiality and independence of arbitrators. We have confidential information that is not necessarily at the disposal of parties, which allows us to avoid information asymmetries that may

appear in the selection of arbitrators. Another aspect which we worked on was transparency, which is more necessary in complicated times, due to the bad practices and corruption that have been exposed in the country. We have not solved the conflict between confidentiality and transparency yet, but we are making progress when it comes to offering more transparency in arbitration of public procurement.

In April 2019 we are going to present our first book of jurisprudence, in which we are collecting and systematizing the first awards handed out in the arbitrations we managed.

I am in favor of the participation of foreign arbitrators in the arbitration center. Some years ago, we drew up a list of foreign arbitrators for the disposal of our users and, in case they request it, residual appointments can be made using this list. This has allowed us to improve local arbitration practices and our arbitrators have gained experience. In our center we have worked with arbitrators of the stature of Bernardo Cremades, Alexis Moore, Gary Born, Roque Caivano, Horacio Grigera and Francisco Gonzalez de Cossio, among others. We also have an agreement with Arbitrator Intelligence which gives us access to information on the performance of our arbitrators, thereby benefiting users.

Finally, we are working to implement models of prevention of risks with regard to anticorruption. We hope to obtain the corresponding certification in April, the month we celebrate our 25th anniversary.

### **What are the main initiatives you have established in order to get more women involved in arbitration?**

I am an enthusiastic supporter of women participating not only in arbitration but in all professional fields. Nowadays, there are many valuable women in arbitration, and we are attracting them through seminars and the different activities organized by the arbitration center, with the aim to having them becoming part of our roster of arbitrators; currently, women represent 20% of our roster. We have also proposed other colleagues be part of the superior council, which is the case of lawyer María Del Carmen Tovar, who represents a very important law firm in Lima. With her included women represent a little more than 30% of the members of the council. We are far from parity, but we are moving towards it. The percentage of arbitral secretaries that are women should be noted. At this moment, the center, due to the volume of arbitration cases, has 18 arbitral secretaries of which 15 are women.

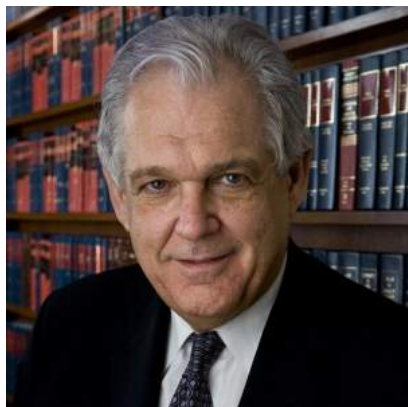
There is no directive to hire female lawyers; it has happened spontaneously as these professionals fit the profile required by the center, where in addition to seeking a solid academic training, we look for empathy in our professionals. We are service providers and, therefore, our relationship with users is very important. It would be best to achieve parity in the roster, and that depends on us. So again I invite female lawyers to come to form part of our roster and I also invite all participants in the market to appoint women more frequently. ♦



The Arbitration Center of the Lima Chamber of Commerce was established in 1993. It is dedicated to the resolution of disputes through institutionally-supported conciliation and arbitration. The center seeks to generalize, improve and develop arbitration and conciliation as modes of dispute settlement. It manages arbitration and conciliation procedures and provides administrative and consultative assistance. It appoints arbitrators and conciliators in the course of arbitrations under its rules, when the parties have not made such appointments, and also acts as an appointing authority for other arbitrations.



# “Arbitrators are going to feel more pressured to be timely”



Interview with  
**GEORGE BERMANN**  
International Arbitrator

“We will see more discussions about gender and regional diversity in arbitration”



George Bermann has been a Columbia Law School faculty member since 1975, is the Jean Monnet Professor of EU Law, the Walter Gellhorn Professor of Law, and the director for the Center for International Commercial and Investment Arbitration (CICIA) at Columbia Law School, Chair of the Global Advisory Board (NYIAC). He is the co-author of the UNCITRAL Guide to the New York Convention on the Recognition and Enforcement of Foreign Arbitral Awards. He has served as international arbitrator for 35 years.

George A. Bermann is a leading international arbitrator in commercial and investment disputes. He speaks to Leaders League about arbitration trends post *Achmea* and other key developments in the dispute resolution field.

**LEADERS LEAGUE.** How is the *Achmea* decision affecting European investment arbitrations?

**George Bermann** The *Achmea* decision has certainly affected the legal landscape for European investment treaty disputes. EU investors could try using a non-EU arbitral seat for success as the courts outside of the EU are not bound to uphold the supremacy of, or show obedience to, EU law. I have already seen investors choosing a seat in the US as opposed to the EU, but such an award could still be annulled or not enforced due to the doctrine of comity.

**What are the effects of recent trade sanctions on the conduct of arbitration?**

There have been a lot of discussions as to how the sanctions could inhibit the work of arbitrators. The sanctions could certainly prevent their possibility of getting paid as rendering any services in connection with an embargoed country could raise problems. The arbitral institutions are also very cognizant of this issue as they will be processing the payments themselves.

**How is the new United States-Mexico-Canada Agreement (USMCA) going to affect the investment arbitrations in the US, Mexico and Canada?**

The USMCA has eliminated investment arbitration entirely between the US and Canada, and it will certainly affect US-Canada bilateral investments. However, the types of claims brought by US investors in Mexico and Mexican investors in the US are more limited now. The standards of investment protection have been tightened up. The Comprehensive Economic and Trade Agreement (CETA) between Canada and EU is a big model for trade agreements and it has also tightened up the standards of investment protection.

So, it is a world-wide trend to redress somewhat the perception, right or wrong, that tribunals have been overly investor friendly.

**What is your opinion on the extent of sovereign immunity while enforcing awards against states?**

If the entity claiming the sovereign immunity is not considered to be a foreign state or subdivision or instrumentality of one, it cannot invoke FSIA immunity in state and federal US courts. However, the FSIA contains important exceptions to sovereign immunity, the most relevant of which is the arbitration exception under § 1605 (a)(6) of the FSIA. There is also an immunity under the FSIA from execution and its scope and exceptions are somewhat different. There also some differences in the FSIA as to how States, on the one hand, are treated, and how state subdivisions instrumentalities are treated, on the other.

**What are the trends for Investor-state dispute settlement (ISDS) and commercial arbitrations in 2019?**

The ISDS world is in turmoil. We may not even have ISDS further down the road. But, unless and until the institutional rules governing ISDS change, 2019 would not be any different than 2018.

As for commercial arbitration, I have noticed a much greater pressure to conduct and complete the arbitration in a shorter period of time. The institutions are getting serious about reducing the costs of arbitration. It is not a radical change per se, but the arbitrators are going to feel more pressured to be timely and, hopefully, place limits on the number of appointments they accept. I certainly think we will see more discussions about diversity and openness of arbitration to not only women but also practitioners from various regions, and perhaps other underrepresented groups. ♦





**Cavinder Bull SC**  
Vice-President, **SINGAPORE INTERNATIONAL ARBITRATION CENTRE COURT**

- Has acted for governments, multinationals and financial institutions in multibillion-dollar disputes
- Was the tenth lawyer to be appointed senior counsel before turning 40

As CEO of market-leading Singaporean firm Drew & Napier, Cavinder Bull stands out for his over 25 years of experience advising on high-profile litigation and arbitration proceedings. Having begun as a litigation associate at Sullivan & Cromwell in New York, Mr. Bull is now a distinguished name for trial and appellate advocacy before all levels of the Singapore courts. He is routinely sought out as both arbitrator and counsel for international commercial and investment treaty disputes, serving as lead counsel, for instance, for Sharp Corporation in an international arbitration involving a \$3bn contractual relationship relating to the sale of Sharp televisions in various territories. He also represented the Monetary Authority of Singapore in

the first actions for civil penalties under the Securities and Futures Act.

Mr. Bull co-heads Drew & Napier's competition law & regulatory practice. In this field, he successfully assisted members of the De La Sala family with the largest trust case to take place in Singapore, involving assets estimated to be worth between \$600 and \$800 million.

Cavinder Bull was made senior counsel by the chief justice of Singapore in 2008 and, in late 2018, was appointed to the World Bank sanctions board, an executive body which reviews allegations of fraud and corruption in projects financed by the World Bank.



**Stefano Azzali**  
Secretary General, **MILAN CHAMBER OF ARBITRATION**

- President of the International Federation of Commercial Arbitration Institutions
- Director of the Institute for the Promotion of Arbitration and Conciliation in the Mediterranean (ISPRAMED)

Practicing international arbitration in Italy since the 80s, Stefano Azzali has been active in the alternative dispute resolution field, endeavoring to promote Milan as an International dispute center and striving to spread a culture of arbitration within the country. Since 2005, Azzali has been a visiting professor of arbitration law at Bocconi University - School of Law in Milan and is currently a fellow at the Center for Transnational Litigation and Commercial Law, New York University, School of Law.

From 2001 to 2007 he chaired the disciplinary commission of the Italian Football Federation (FIGC), and is now member of its federal court of justice. He is member of the Formula One in-

ternational contract recognition board, which handles contractual disputes between F1 drivers and their teams. A central figure in the development of international arbitration in Italy, Stefano Azzali has, throughout his career, contributed to the recognition of Milan as the nerve center of the Mediterranean region for international disputes. Author of several articles and publications on arbitration, he is member of the panel of arbitrators before various arbitral institutions such as (ICDR, VIAC, CIETAC etc.) and the Italian delegate to UNCITRAL working group II (Arbitration and Conciliation); he has acted as arbitrator in several ad hoc and institutional proceedings (ICC, ICDR, DIS, Swiss Chambers etc).



## GENERAL COUNSEL

© create jobs 51

## EXXONMOBIL AND VENEZUELA: NO LOVE LOST

ExxonMobil and Venezuela have been in arbitration over expropriated oil assets since 2007. The long-running dispute stems from the nationalisation by Hugo Chávez's government of two crude oil projects, located in the country's Orinoco Oil Belt region, initially owned by Exxon. The oil major has been seeking what it deems to be fair compensation for the loss of these projects through separate proceedings

under ICC and ICSID rules. The ICC dispute concluded in late 2011 with Exxon being awarded \$908 million in compensation, down from the \$10 billion sought and the \$1 billion offered by Venezuela.

The ICSID dispute is still ongoing after more than a decade. The case was initiated in 2007 with Exxon seeking close to \$15 billion in compensation. This potential compensation was then capped by

ICSID to \$6 billion and, in October 2014, an ICSID tribunal awarded Exxon just \$1.6 billion of the potential \$6 billion. The next blow for Exxon came in March 2017 when, following a request by Venezuela to have the award annulled, an ICSID annulment committee further slashed the compensation down to just \$188 million. Exxon is not giving up though and it has submitted another ICSID claim against Venezuela. ♦



**Randall Ebner**  
Vice President and General Counsel, **EXXONMOBIL**

- General Counsel of the second biggest company in the USA by revenue and largest publicly traded international oil and gas company
- Graduate of Tulane University in Louisiana and Bowdoin College in Maine

Randall Ebner has been at ExxonMobil for close to 40 years, joining the USA law department of Exxon Company as an attorney in the litigation group in 1980. As he climbed the ladder at the oil and gas corporation, he occupied the roles of coordinator of upstream litigation, chief attorney of ExxonMobil Chemical Company, chief attorney of ExxonMobil Gas & Power Marketing Company, and assistant general counsel

for the corporation before being elected by the board of directors to succeed the retiring Jack Balagia as vice president and general counsel in November 2016. ExxonMobil has been involved in several high-profile arbitrations during Ebner's tenures as assistant general counsel and general counsel, including a long-running dispute with Venezuela stemming from the nationalisation of the country's oil assets.



© Anton\_Medvedev





**David Wilson**  
Managing Director, **GOLDMAN SACHS**

- Trustee of the Centre for Effective Dispute Resolution (CEDR) and accredited mediator
- Head of the litigation and regulatory proceedings group in EMEA and Asia at Goldman Sachs

David Wilson has worked at Goldman Sachs for over 20 years. He was made Managing Director at the investment bank in 2006 and now leads the litigation and regulatory proceedings group in EMEA and Asia. David also heads the EMEA legal group, which involves, among other tasks, overseeing the legal aspects of the bank's real estate, employment, privacy, IP, technology and corporate functions across the region. He is active in the alternative dispute resolution space, acting since September 2018 as director and trustee to the London-based CEDR and is also a CEDR-accredited mediator.



**Richard Hill**  
General Counsel, Head of Global Litigation,  
**SHELL**

- Joined the LCIA board of directors in September 2014
- Has spent time at Baker McKenzie and Fulbright & Jaworski

Richard Hill qualified as a barrister in the UK and then worked across London, New York and Hong Kong for international law firms Baker McKenzie and Fulbright & Jaworski, founding and heading the Asia disputes group at the latter. He joined Shell in 2012 as associate general counsel responsible for litigation in Europe, Africa and Asia-Pacific and was promoted to head of global litigation in 2015. He is accountable for Shell's litigation and arbitration matters globally. He was appointed a director on the London Court of International Arbitration (LCIA)'s board, a body which concerns itself with managing the business side of the institution, including recruitment of staff and marketing activities. He is also a director of the New York-based CPR Institute and of the US Chamber of Commerce Institute for Legal Reform.



**Jonas Bengtsson**  
Senior Vice President and Group General  
Counsel, **TELIA COMPANY AB**

- Sits on the board of the Arbitration Institute of SCC
- Close to 15 years of in-house experience in telecoms sector

Jonas Bengtsson is a commercial lawyer with close to 15 years of experience in the telecoms sector. Since training at prestigious Swedish law firm Mannheimer Swartling, Jonas has held in-house roles at Telenor Sweden and Utfors. Prior to joining Telia Company, Mr. Bengtsson was the group general counsel at Tele2 between 2007 and 2013. At Telia Company AB he occupies the positions of group general counsel and head of corporate affairs, among other roles. Jonas was appointed to the board of the Arbitration Institute of the Stockholm Chamber of Commerce (SCC) on January 1st 2019. The board is tasked with resolving issues pertaining to, among other things, the appointment and removal of arbitrators, determination of costs and consolidation of cases heard under SCC rules.



**Saskia Mermans**  
Group General Counsel, **KBC GROUP**

- Member of the Board of the Belgian Center for Arbitration and Mediation (CEPANI)
- Former President of Belgium's Institute of In-House Counsels (IJE/IBJ)

Saskia Mermans is group general counsel at KBC Group, a Brussels-headquartered international banking and insurance company. Prior to joining KBC in September 2014 Mermans held roles at Deutsche Bank and, for close to 15 years, at Belgacom, Belgium's largest telecommunications company. She is very active on the Belgian legal scene, serving as president of Belgium's Institute of In-House Counsels until November 2018 and sitting on the board of the CEPANI. She also works for the Brussels Commercial Court.



# XIII INTERNATIONAL ARBITRATION CONGRESS - IPA



**Belmond Miraflores Park Hotel**  
Lima, April 24 to 26, 2019

INFORMATION

[eventos@ipa.pe](mailto:eventos@ipa.pe)  
[inscripciones@ipa.pe](mailto:inscripciones@ipa.pe)



Leader in the promotion of arbitration in Peru and Latin America

RANKINGS  
AMERICAS

---

**2018-2019**





## AMERICAS

<b>Argentina</b>			
Arbitration	41		
Arbitrators	42		
<b>Bolivia</b>			
Dispute Resolution	44		
<b>Brazil</b>			
Legal Opinions	46		
Forensics & Complex Investigations	47		
Economics	47		
Engineering	48		
Accounting	49		
Arbitration	50		
Mediators	52		
Arbitrators	53		
Arbitration Centers	54		
<b>Canada</b>			
International arbitration	57		
<b>Chile</b>			
Arbitration	59		
Dispute Resolution in Construction	62		
Competition	63		
Construction / Engineering	63		
Financing / Valuation	63		
Arbitrators	64		
<b>Colombia</b>			
Arbitration		66	
Arbitrators		67	
Construction / Engineering		68	
Financing & Economics		68	
Forensic		68	
<b>Ecuador</b>			
Dispute Resolution		70	
<b>Mexico</b>			
Arbitration		72	
Arbitration Centers		72	
Arbitrators		74	
<b>Peru</b>			
Arbitration		76	
Arbitrators		77	
Dispute Resolution in Construction		78	
Arbitration Centers		81	
<b>Uruguay</b>			
Dispute Resolution		83	
Arbitrators		83	
<b>USA</b>			
International Arbitration		85	
International Arbitration (Investment Treaty Disputes)		86	
USA Best Arbitration Support Firms		88	
USA Best Arbitration Funders		89	





# AMERICAS





# ARGENTINA

© Karol Kozlowski  
Buenos Aires, Argentina



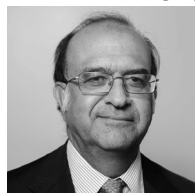
## ARBITRATION

### Argentina: Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURES
<b>LEADING</b>	
<b>M&amp;M Bomchil</b>	Federico Campolieti
<b>Marval, O'Farrell &amp; Mairal</b>	Pablo Cerejido, Ricardo Ostrower, Héctor Mairal
<b>Rivera &amp; Asociados</b>	Julio César Rivera, Julio César Rivera(h). Gustavo Javier Giatti
<b>EXCELLENT</b>	
<b>Alegria Buey Fernandez Fissore Montemerlo</b>	Héctor Alegría
<b>Beccar Varela</b>	Gonzalo García Delatour, Emilio Nicolás Vogelius
<b>Bruchou Fernández Madero &amp; Lombardi</b>	Carlos Rotman
<b>Estudio O'Farrell</b>	Uriel O'Farrell
<b>Martínez de Hoz &amp; Rueda (MHR)</b>	José Martínez de Hoz, Francisco Amallo
<b>Pérez Alati Grondona Benites &amp; Arntsen</b>	Guillermo Quiñoa
<b>HIGHLY RECOMMENDED</b>	
<b>Abeledo Gottheil Abogados</b>	Luis Alberto Erize
<b>Allende &amp; Brea</b>	Enrique Cristián Fox, David Gurfinkel
<b>Curtis, Mallet-Prevost, Colt and Mosle</b>	Fernando Andrés Tupa
<b>Nicholson y Cano Abogados</b>	Santiago Mollard
<b>Salaverri Burgio &amp; Wetzler Malbrán</b>	Germán Wetzler Malbrán, Damián Burgio
<b>RECOMMENDED</b>	
<b>Capparelli &amp; D'Angelo Abogados</b>	Santiago Capparelli
<b>Fiorito Murray &amp; Diaz Cordero</b>	Ezequiel Díaz Cordero
<b>Hope Duggan &amp; Silva</b>	Hugo Maciel
<b>Richards Cardinal Tützer Zabala &amp; Zaefferer</b>	Bernardo Iriberrí, Guido Barbarosch, Pablo Richards
<b>Zang Bergel Viñes Abogados</b>	Karina Paula Kucyk, Carlos Ángel Ferrario, Rodrigo Bustingorry
<b>VALUABLE PRACTICE</b>	
<b>Alfaro Abogados</b>	Juan Ignacio Ruíz
<b>Allende &amp; Ferrante Abogados</b>	Rodrigo Alegría, Lisandro Allende
<b>Baker McKenzie</b>	Luis E. Dates
<b>Barreiro Oliva De Luca Jaca &amp; Nicastro</b>	Juan Pablo de Luca, Ricardo Barreiro-Deymonnaz
<b>Beretta Godoy</b>	Juan Sonoda, Federico Godoy
<b>Cappellini Asociados</b>	Maria Laura Velazco
<b>Cerolini &amp; Ferrari</b>	Matías Ferrari
<b>Llerena &amp; Asociados</b>	Alejandro Pérez, Segundo Pinto, Felipe Llerena
<b>Wiener Soto Caparrós</b>	Gonzalo Soto, Laurence Wiener

#### MARTÍNEZ DE HOZ & RUEDA: NEW STRUCTURE WITH EXPERIENCED PARTNERS



José A. Martínez de Hoz

Key Figures: José A. Martínez de Hoz and Francisco Amallo  
Established: 2018

**Track record:** The firm was involved in one of the largest commercial arbitrations in the region, representing YPF, Argentina's largest natural gas producer, in a \$1.6bn arbitration initiated by AESU, SULGAS. The firm also represented Chevron Corporation against attempts to enforce in Argentina a \$9bn fraud judgment obtained in Ecuador. José A. Martínez de Hoz acts also as arbitrator.

**Team & differentiation:** MHR provides comprehensive legal counsel, combining the leadership of one of the best energy teams in the country with the experience of expert lawyers in corporate, banking & finance, dispute resolution, tax and administrative and regulatory law. Founding Partner, José A. Martínez de Hoz regularly leads high-profile transactions and disputes related to the oil & gas industry.





## ARBITRATORS

### Argentina: Best Arbitrators

In each tier, the arbitrators are ordered alphabetically

ARBITRATOR	FIRM
<b>LEADING</b>	
Guido Santiago Tawil	M & M Bomchil
Horacio Grigera Naon	Sole Practitioner
José Martínez de Hoz Jr	Martínez de Hoz & Rueda (MHR)
Julio César Rivera	Rivera & Asociados
Roque Caivano	Sole Practitioner
<b>EXCELLENT</b>	
Alfredo Rovira	Estudio Rovira
Carlos Vanasco	Hope, Duggan & Silva
Gonzalo E. Cáceres	Sole Practitioner
Gustavo Parodi	Sole Practitioner
Héctor Alegria	Estudio Alegria, Buey Fernández, Fissore y Montemerlo
Héctor A. Mairal	Marval, O'Farrell & Mairal
Luis Alberto Erize	Abeledo Gottheil Abogados
Maximo Luis Bomchil	M & M Bomchil
Oswaldo J Marzorati	Sole Practitioner
Raúl A. Etcheverry	Professor
Raúl E. Vinuesa	Professor
Sergio A.C. Le Pera	Le Pera & Lessa
Uriel F O'Farrell	Estudio O'Farrell
Veronica Sandler	Professor



### METHODOLOGY

#### The criteria are:

- Recognition & reputation of the firm in its market
- Team size, seniority of partners (or executive officers, managing directors, etc.), managing director, chief executive..., education & training level of the associates (or consultants, investment managers, etc.)
- Volume, nature and quality of the cases dealt by the firm
- Prestige, diversity and internationalization of the firm's client base
- Team expansion and revenue generated by the activity considered in the ranking

#### Rankings are established with the following tools:

- **Submission form procedure:**  
We send questionnaires & submission forms to the structure already included in Leaders League rankings and to others likely to be included. They are, in particular, invited to provide information on their organization, their client bases, their track record and their market.
- **Qualitative procedure:**  
To supplement the questionnaires, Leaders League teams conduct a large number of interviews, which enable us not only to learn more about the firm included in our listings, but also to assess the dynamism of the market. Analysts and market researchers also have meetings with a large number of companies' executives (private companies, funds, banks) who have the opportunity to comment and provide fresh intelligence on the market and on the advisors they are soliciting.





# BOLIVIA

© SL-Photography  
Copacabana city and the Titicaca Lake, Bolivia



BOLIVIA



## DISPUTE RESOLUTION

Bolivia: Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURES
------	-------------

## LEADING

Guevara &amp; Gutiérrez

Ramiro Guevara, Rodrigo Rivera

Moreno Baldivieso

Andrés Moreno, Ramiro Moreno

Wayar &amp; Von Borries

Bernardo Wayar Caballero, Bernardo Wayar Ocampo, Iver Von Borries

## EXCELLENT

1 Ferrere

Lindsay Sykes, Gerardo Villagómez

2 Lima &amp; Asociados

Ivan Lima Magne

Serrate Paz y Asociados

José Mario Serrate

## HIGHLY RECOMMENDED

Bufete Aguirre, Quintanilla, Soria &amp; Nishizawa (BAQSN)

Fernando Aguirre, Santiago A. Nishizawa Takano, Sergio M. Antelo Callisperis

C.R. &amp; F. Rojas – Abogados

Ariel Morales

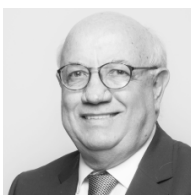
Indacochea &amp; Asociados

Alonso Indacochea

Von Borries Blanco Estudio de Abogados

Fernando Krutzfeldt Monasterio

## MORENO BALDIVIESO: LEADER IN THE BOLIVIAN LEGAL LANDSCAPE



Ramiro Moreno Baldivieso

Key Figures: Ramiro Moreno Baldivieso and Andrés Moreno Gutiérrez  
Established: 1931

**Track record:** Moreno Baldivieso acted as legal counsel in one of the largest arbitration cases in the country and has acted in several investor state arbitrations filed against the Bolivian state, mostly related to the energy sector, including a multinational company's arbitration against the government for the expropriation of two mining assets.

**Team & differentiation:** With over 13 years' experience leading the firm's international arbitration practice, partner Andrés Moreno has extensive experience advising in commercial and investment arbitration matters. Partner Delfor Zapata is also highly experienced in national and international arbitration.





# BRAZIL

© Catarina Belovak  
Rio de Janeiro, Brazil



BRAZIL



## LEGAL OPINIONS

Brazil: Best Experts

Experts are ordered alphabetically

EXPERT	INSTITUTION
<b>RECOMMENDED</b>	
<b>Arnoldo Wald</b>	Wald, Antunes, Vita, Longo e Blattner Advogados
<b>Cândido Rangel Dinamarco</b>	Dinamarco, Rossi, Beraldo & Bedaque Advocacia
<b>Carlos Alberto Carmona</b>	Marques Rosado, Toledo Cesar & Carmona Advogados
<b>Carlos Ari Sundfeld</b>	Sundfeld Advogados
<b>Cristiano de Sousa Zanetti</b>	Cristiano Zanetti Advogados
<b>Eduardo Arruda Alvim</b>	Arruda Alvim & Thereza Alvim Advocacia e Consultoria Jurídica
<b>Fábio Ulhoa Coelho</b>	Fábio Ulhoa Coelho – Advogados Associados
<b>Floriano de Azevedo Marques Neto</b>	Manesco, Ramires, Perez, Azevedo Marques Sociedade de Advogados
<b>Gustavo Tepedino</b>	Gustavo Tepedino Advogados
<b>Humberto Theodoro Júnior</b>	Humberto Theodoro Júnior Sociedade de Advogados
<b>José Alexandre Tavares Guerreiro</b>	Tavares Guerreiro Advogados
<b>José Manoel de Arruda Alvim Netto</b>	Arruda Alvim & Thereza Alvim Advocacia e Consultoria Jurídica
<b>Judith Martins-Costa</b>	Judith Martins-Costa Advogados
<b>Luiz Olavo Baptista</b>	Atelier Jurídico
<b>Marçal Justen Filho</b>	Justen, Pereira, Oliveira & Talamini
<b>Marcelo Trindade</b>	Trindade Sociedade de Advogados
<b>Nelson Eizirik</b>	Eizirik Advogados
<b>Paula Forgioni</b>	USP - Universidade de São Paulo
<b>Ruy Rosado de Aguiar Júnior</b>	Ruy Rosado de Aguiar Sociedade Individual de Advocacia



## FORENSICS & COMPLEX INVESTIGATIONS

Brazil: Best Experts

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURES
<b>LEADING</b>	
EY	Marlon Jabbur, Cesar Atilio
KPMG	Antonio Gesteira
<b>EXCELLENT</b>	
Control Risks	Geert Aalbers
Deloitte	José Paulo Rocha
FTI Consulting	Cynthia Catlett
PwC	Leonardo Lopes, Francisco Macedo
<b>HIGHLY RECOMMENDED</b>	
Alvarez & Marsal	Diego Pio
BDO	Carlos Dias
ICTS & Protiviti	Renato Anaia, Jefferson Kiyohara
S-RM	Emil de Carvalho

### CONTROL RISKS: FORENSICS & COMPLEX INVESTIGATIONS



Geert Aalbers

Key Figure:  
Geert Aalbers  
Established: 1997

**Track record:** Excellent forensics and complex investigations practice best known for the strength of its capabilities handling mandates involving fraud, corruption and conflict of interest issues. This highly experienced team is particularly well known for its extensive knowledge of FCPA provisions and Brazilian anti-corruption legislation.

**Team & differentiation:** With offices in São Paulo and Rio, Control Risk's forensics and complex investigations team is captained by senior partner Geert Aalbers who has built up over two decades of experience working in Brazil and other Latin American jurisdictions. Mr. Aalbers specializes in complex litigation support as well as corruption and antitrust investigations.

## ECONOMICS

Brazil: Best Litigation Support & Expert Witnesses

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURES
<b>LEADING</b>	
FTI Consulting	Cynthia Catlett
Simonaggio Certeza Técnica	Silvio Simonaggio
Tendências Consultoria Integrada	Ernesto Moreira Guedes Filho, Gustavo Loyola
<b>EXCELLENT</b>	
Ferres & Associados - Consultoria Econômica	Juan Ferres
GO Associados	Gesner Oliveira
LCA Consultores	Bernardo Gouthier Macedo, Cláudia Viegas
MB Associados	José Roberto Mendonça de Barros
Projeta Langoni Consultoria Econômica	Carlos Langoni
Sacchi & Romero Perícias e Assessoria Contábil	Walter Romero, Jubray Sacchi

### SIMONAGGIO CERTEZA TÉCNICA: MARKET-LEADING LITIGATION SUPPORT



Silvio Simonaggio

Key Figure:  
Silvio Simonaggio  
Established: 1976

**Track record:** Market-leading litigation support firm widely acclaimed for its outstanding knowledge of accounting and financial forensic services. This practice group expertly counsels major companies on the valuation of assets and liabilities, risk management strategies and forensic evidence related to taxation matters.

**Team & differentiation:** The team consists of highly qualified forensic technicians, accountants and economists with vast professional experience under their belts. With headquarters in São Paulo, the group is led by founding partner Silvio Simonaggio who specializes in forensic accountancy and is frequently active before arbitral tribunals.



## ENGINEERING

### Brazil: Best Litigation Support & Expert Witnesses

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURES
<b>LEADING</b>	
<b>Aequitas - Mediação e Consultoria</b>	Luiz Fernando Alongi, Fernando Manetta Gomes de Sá
<b>CGuedes Engenharia &amp; Consultoria</b>	Claudio Guedes
<b>Hormigon Hect Consultoria</b>	Geovane Mendes Martins
<b>Vaz de Mello Consultoria em Avaliações e Perícias</b>	Eduardo Vaz de Mello
<b>EXCELLENT</b>	
<b>Aldo Mattos Consultoria</b>	Aldo Dórea Mattos
<b>Alvarez &amp; Marsal</b>	Marcos Ganut
<b>Contacto Consultores Associados</b>	Octavio Galvão Neto
<b>Figueiredo &amp; Associados</b>	Flavio Figueiredo
<b>HKA</b>	Marcello Guimarães
<b>Mercatto Assessoria e Avaliações</b>	Osório Accioly Gatto
<b>HIGHLY RECOMMENDED</b>	
<b>Amaral d'Avila - Engenharia de Avaliações</b>	Celso Amaral, João d'Avila
<b>Avantec Consultores Associados</b>	Mario Cunha, Sandro Cunha
<b>Cronus Empresas</b>	Ricardo Salomão
<b>Daniel &amp; Salton Leites Consultores Associados</b>	Rodrigo Salton Leites, Emilio Daniel
<b>IDEAC - Instituto para o Desenvolvimento da Engenharia Aplicada a Controvérsias</b>	Cláudio Amaury Dall'Acqua, André S. Gertsenchtein
<b>Gacel Engenharia</b>	Gilberto Adib Couri, Gloria Alcantara
<b>Precisão Consultoria</b>	Francisco Maia Neto, Paulo de Faria Júnior
<b>Turner &amp; Townsend</b>	Fernando Belloube
<b>WRC Consultoria Empresarial</b>	Eraldo Pastore

#### HORMIGON HECT CONSULTORIA: ENGINEERING VICTORIES



Geovane Mendes Martins

Key Figure: Geovane Mendes Martins  
Established: 2005

**Track record:** Leading consultancy firm respected for its extensive experience supporting major clients from the energy, construction and mining sectors as an expert witness in complex arbitrations. The team is well-placed to assist corporate heavyweights with a variety of projects including railways, wind farms and hydroelectric power plants.

**Team & differentiation:** With offices in Belo Horizonte and São Paulo, Hormigon offers clients a wide range of specialized services including project management, construction planning consultancy, business compliance and environmental liabilities management. The firm's strategic alliance with global players Navigant Consulting endows Hormigon with an international reach.

#### MERCATTO ASSESSORIA E AVALIAÇÕES: THIRTY YEARS OF EXCELLENCE



Osório Accioly Gatto

Key Figure: Osório Accioly Gatto  
Established: 1989

**Track record:** Excellent practice frequently advising key names from the infrastructure, logistics and finance sectors on engineering and environmental forensic investigations. Noted for its track record assisting with complex economic, patrimonial and insurance assessments in Brazil, as well as in other Latin American countries.

**Team & differentiation:** Founded in 1989 and with offices located in the states of São Paulo and Mato Grosso do Sul, the team is coordinated by director general and experienced engineer, Osório Accioly Gatto. Celebrating 30 years in the market, Mercatto has truly established itself as a firm of reference in both the engineering and economic assessment markets.

#### AEQUITAS - MEDIAÇÃO E CONSULTORIA: THE ENGINEERING EXPERTS



Luiz Fernando Alongi

Key Figures: Luiz Fernando Alongi and Fernando Manetta Gomes de Sá  
Established: 2010

**Track record:** Highly-qualified team renowned for its prowess providing expert support to parties involved in complex engineering-related disputes. The firm's professionals are particularly well-equipped to act as forensic investigators, expert witnesses and technical assistants in major arbitral mandates. Key clients include leading arbitration chambers and construction companies.

**Team & differentiation:** Based in São Paulo, the team is led by partners Luiz Fernando Alongi and Fernando Manetta Gomes de Sá, who each have over 15 years of experience working within major engineering and construction companies. At Aequitas, they specialize in infrastructure-related arbitration, mediation, dispute boards and contractual consultancy matters.





## ACCOUNTING

### Brazil: Best Litigation Support & Expert Witnesses

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURES
<b>LEADING</b>	
<b>Simonaggio Certeza Técnica</b>	Silvio Simonaggio
<b>EXCELLENT</b>	
<b>Actual Contabilidade e Perícias</b>	Luiz Alexandre Tumolo, Mauro Stacchini Jr.
<b>Assessor Bordin</b>	Antonio Carlos Bordin
<b>Cronus Empresas</b>	Ricardo Salomão
<b>EY</b>	Marlon Jabbur
<b>M/LEGATE</b>	João Carlos Castilho Garcia
<b>Porto &amp; Reis Peritos Contadores</b>	Felipe Teixeira Porto Reis, Renato Maurício Porto Reis
<b>HIGHLY RECOMMENDED</b>	
<b>A.T.R. Perícias Contábeis</b>	Alfredo Torrecillas Ramos
<b>Capital Auditores e Consultores</b>	Paulo Rogério Martinez Nunes, Alexandre dos Santos Valente
<b>Exato Assessoria Contábil</b>	Elias de Matos Brito
<b>Instituto Professor Rainoldo Uessler</b>	Rainoldo Uessler
<b>IPMRS - Peritos Contábeis</b>	Breno Jung Kreunzer
<b>IRPE - Perícia e Consultoria Contábil</b>	Ivam Ricardo Peleias, Fabíola D'Agostini Peleias
<b>Licks Associados</b>	Gustavo Licks
<b>Ribas Secco Escritório de Perícias</b>	Alessandra Ribas Secco
<b>Sacchi &amp; Romero Perícias e Assessoria Contábil</b>	Jubray Sacchi
<b>Scanduzzi Perícia Contábil</b>	Fabiana Scanduzzi Borba Franco

#### RIBAS SECCO ESCRITÓRIO DE PERÍCIAS: FLOURISHING FORENSICS FIRM



Alessandra Ribas Secco

Key Figure:  
Alessandra Ribas Secco  
Established: 2012

**Track record :** Flourishing forensics practice noted for its expertise in accounting and financial mandates. This capable team proactively supports medium-to-large Brazilian law firms, companies, arbitration chambers as well as state and federal courts with complex technical opinions, analyses and investigations. Routinely engaged in cases involving banking, corporate and labor law.

**Différenciation :** This São Paulo-based team consists of four experts and is captained by well-known forensic accountant, business administrator and professor, Alessandra Ribas Secco. The firm's professionals are routinely involved in the drafting of technical opinions for pre-claims research and forensic investigations so as to reach settlement values.

#### PORTO & REIS PERITOS CONTADORES: TOP-TIER ACCOUNTING SERVICES



Renato M. Porto Reis

Key Figures:  
Renato M. Porto Reis and  
Felipe Teixeira Porto Reis  
Established: 2009

**Track record :** Distinguished practice group singled out for its track record acting as tax and accounting advisors to parties involved in judicial, arbitral and administrative dispute resolution. Adeptly caters to over 250 clients from major sectors of the economy such as the agribusiness, energy, infrastructure and telecommunications industries.

**Différenciation :** Celebrating its 10<sup>th</sup> anniversary, this São Paulo-based outfit boasts seasoned professionals with robust backgrounds in accounting, law and business administration. The firm's objective is to transform forensic accounting and fiscal evidence into effective tools for client's victories. Additionally well-equipped to advise on preventive litigation strategies.



## ARBITRATION

### Brazil: Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURES
<b>LEADING</b>	
<b>1</b> Escritório de Advocacia Sergio Bermudes	Fabiano Robalinho, Sergio Bermudes, André Chateaubriand Martins
Ferro, Castro Neves, Daltro & Gomide Advogados	Marcelo Roberto Ferro, José Roberto de Castro Neves, Eduardo Pecoraro, Karina Goldberg, Natália Lamas
L.O. Baptista Advogados	Adriana Braghetta, Mauricio Almeida Prado, Rafael Francisco Alves, Fernando Marcondes
Pinheiro Neto Advogados	Gilberto Giusti, Renato Stephan Grion, Júlio César Bueno
<b>2</b> Andrade & Fichtner Advogados	José Antonio Fichtner, Sergio Mannheimer, Tomaz Tavares de Lyra
BMA - Barbosa, Müssnich, Aragão	André Abbud, Francisco Müssnich, Luiz Fernando Fraga, Paulo Aragão
Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga Advogados	This practice area at the firm consists of 10 partners
<b>EXCELLENT</b>	
<b>1</b> Demarest Advogados	Celso Xavier, Marcelo Inglez, Rafael Gagliardi, Camila Biral, Carlo Verona
Machado, Meyer, Sendacz e Opice	Eliane Carvalho, Gláucia Coelho
Muriel Medici Franco Advogados	Marcelo A. Muriel, Fernando Medici Júnior
<b>2</b> Cescon, Barrieu, Fleisch & Barreto Advogados	Gabriel Seijo Leal de Figueiredo, Carlos Braga, Helena Abdo, Fábio Rosas
Huck, Otranto Camargo Advogados	Hermes Marcelo Huck, Fábio Peixinho Gomes Corrêa, Rogério Carmona Bianco
Lefosse Advogados	Pedro Maciel
TozziniFreire Advogados	Fernando Eduardo Serec, Octavio Fragata Martins
Trench Rossi Watanabe Advogados	Joaquim de Paiva Muniz, Andrea Brick
Wald, Antunes, Vita, Longo e Blattner Advogados	Arnoldo Wald, Alexandre de Mendonça Wald, Mariana Tavares Antunes, Marina Gaensly Blattner
<b>HIGHLY RECOMMENDED</b>	
Correia, Fleury, Gama e Silva Advogados	André de Luiz Correia, Rodrigo Ribeiro Fleury, Luis Antonio da Gama e Silva Neto
Souto, Correa, Cesa, Lummertz & Amaral Advogados	Guilherme Rizzo Amaral, Carlos Fernando Souto, Jorge Cesa Ferreira, Marcelo Gandelman
Stocche Forbes Advogados	Domingos Refinetti, Luis Guilherme Bondioli, Rafael de Carvalho Passaro
Tepedino, Migliore, Berezowski e Poppa Advogados	Alfredo Migliore
Veirano Advogados	Fabio P. Alem, Sergio Laclau, Ricardo Gama
Warde Advogados	José Luiz Bayeux Neto, Lucas Akel, Walfrido Jorge Warde Jr.
<b>RECOMMENDED</b>	
CMT - Carvalho, Machado e Timm Advogados	Fabiane Verçosa, Tiago Faganello
Fialho Salles - Fialho Canabrava Andrade Salles Advogados	Leonardo Canabrava
Justen, Pereira, Oliveira & Talamini	Cesar Augusto Guimarães Pereira, Eduardo Talamini
Lobo de Rizzo Advogados	Luis Fernando Guerrero
Manassero Campello Advogados	Caio Campello
Marques Rosado, Toledo Cesar & Carmona Advogados	Carlos Alberto Carmona
PVG - Perlman, Vidigal, Godoy Advogados	Luciano de Souza Godoy, Ricardo Zamariola Junior
Pinheiro Guimarães Advogados	Eduardo Mattar, Jaili Quinta Cunha
SABZ Advogados	Paulo Doron Rehder de Araujo
Tauil & Chequer Advogados	Gustavo Fernandes de Andrade
Toledo, Marchetti, Oliveira, Vaturi e Medina Advogados	Ricardo Medina Salla, Marcelo Vicentini Marchetti, Leonardo Toledo da Silva
Valença Galíndez Arbitragem	Valeria Galíndez, Clávio Valença Filho
<b>VALUABLE PRACTICE</b>	
Dourado & Cambraia Advogados	Ruy Janoni Dourado, Rubens Pieroni Cambraia
Fux Advogados	Rodrigo Fux, Daniel Coelho
Grebler Advogados	Eduardo Grebler, Pedro Silveira Campos Soares
KLA - Koury Lopes Advogados	Maria Cristina Junqueira, Tiago Cortez
Leite, Tosto e Barros Advogados	Charles Gruenberg, Paulo Guilherme Lopes
Madeira, Valentim & Gallardo Advogados	Victor Madeira Filho
Mange & Gabbay Sociedade de Advogados	Flavia Foz Mange, Daniela Monteiro Gabbay
Miguel Neto Advogados	Paulo Magalhães Nasser
Monteiro de Castro, Setoguti Advogados	Guilherme Setoguti, Rodrigo Monteiro de Castro
Salusse Marangoni Advogados	Eduardo de Albuquerque Parente
Siqueira Castro Advogados	Carlos Roberto Siqueira Castro, Fábio Kurtz
Tolentino Advogados	Augusto Tolentino, Cláudia Ferraz
Vieira Rezende Advogados	Paulo Albert Weyland Vieira, Cláudio J. G. Guerreiro
VPBG - Vella Pugliese Buosi e Guidoni Advogados	Antonio Celso Fonseca Pugliese
Wongtschowski & Zanotta Advogados	Vânia Wongtschowski



## Our analysis

### L. O. BAPTISTA ADVOGADOS: ARBITRATION GIANTS



Mauricio Almeida Prado

**Key Figures:**  
Adriana Braghetta,  
Fernando Marcondes,  
Mauricio Almeida Prado  
and Rafael Francisco Alves  
**Established:** 1938

**Track record:** Market-leading team singled out for its expert handling of high-profile arbitrations involving complex corporate, infrastructure and energy issues. Renowned for its track record in state side arbitrations having recently advised on the Brazil-Bolivia natural gas conflict and represented the Angolan government in investment arbitration issues.

**Team & differentiation:** As one of Brazil's foremost and longest-standing dispute resolution firms, L.O. Baptista stands out for its continued excellence in arbitration, litigation and mediation proceedings. The arbitration team consists of six partners and 15 associates, many of whom are senior board members at leading domestic and foreign arbitration bodies.

### MURIEL MEDICI FRANCO ADVOGADOS: LONG-STANDING ARBITRATION EXPERIENCE



Marcelo Muriel

**Key Figures:**  
Marcelo A. Muriel,  
Fernando Medici Júnior  
**Established:** 2016

**Track record:** Distinguished arbitration practice noted for its exceptional experience advising leading multinationals such as GE, Siemens and Ambev. Renowned expertise assisting with strategic corporate and construction arbitrations as well as cases involving major hydroelectric powerplants. Frequently sought out by key companies from the food, technology and retail sectors.

**Team & differentiation:** Founded in 2016 and with offices in São Paulo and Ribeirão Preto, Muriel Medici Franco Advogados is a dispute resolution and agribusiness boutique which stands out for its deeply experienced team. The arbitration department consists of two partners and nine associates and is led by founding partners Marcelo Muriel and Fernando Medici Junior.

### TRENCH ROSSI WATANABE ADVOGADOS: HIGH-STAKES ARBITRATIONS



Joaquim de Paiva Muniz

**Key Figures:**  
Andrea Brick and  
Joaquim de Paiva Muniz  
**Established:** 1959

**Track record:** Excellent arbitration practice well equipped to counsel national and international heavyweights such as Petrobras, Shell, Vale and Accenture. Singled out for its impressive track record in high-stakes arbitrations involving the oil and gas, construction and energy sectors. Clients benefit from the firm's global reach due to its cooperation with global powerhouse Baker McKenzie.

**Team & differentiation:** Founded in 1959 and with offices in São Paulo, Rio de Janeiro, Porto Alegre and Brasília, Trench Rossi Watanabe is celebrating six decades in the Brazilian legal market. The firm's arbitration team consists of eight partners and 20 associates and is characterized by its expertise in billion-dollar oil and gas disputes.

### CORREIA, FLEURY, GAMA E SILVA ADVOGADOS: BIG-TICKET DISPUTES



André de Luiz Correia

**Key Figures:**  
André de Luiz Correia,  
Rodrigo Ribeiro Fleury and  
Luis Antonio da Gama e  
Silva Neto  
**Established:** 2015

**Track record:** Flourishing dispute resolution boutique acclaimed for its expertise in big-ticket corporate, energy and construction arbitration proceedings. Well-equipped to represent domestic companies and financial institutions in strategic contentious issues before all levels of the judiciary, governmental bodies and regulatory agencies.

**Team & differentiation:** Founded in 2015, this compact São Paulo-based practice group consists of three partners and seven associates with significant experience in both national and international dispute resolution mandates. The team is noted for its in-depth knowledge of the banking, oil and gas, telecommunications and real estate sectors.

### ANDRADE & FICHTNER ADVOGADOS: DISPUTE RESOLUTION HEAVYWEIGHTS



José Antonio Fichtner

**Key Figures:**  
José Antonio Fichtner,  
Sergio Mannheim and  
Tomas Tavares de Lyra  
**Established:** 1983

**Track record:** Leading dispute resolution boutique widely admired for its experience in big-ticket arbitration mandates involving the construction and energy sectors as well as public-private partnerships. Highlighted for its capabilities in complex corporate, insurance and environmental litigation. Additionally noted for its expertise assisting with the recognition of foreign arbitral awards.

**Team & differentiation:** With headquarters in Rio de Janeiro and offices in São Paulo and Brasília, this long-standing firm consists of over 30 top-tier attorneys including doctors and masters-of-law from both Brazilian and foreign universities. The team was recently involved in a dispute over the control of Brazil's largest retailer.

### VIEIRA REZENDE ADVOGADOS: A RISING FORCE IN DISPUTE RESOLUTION



Paulo Vieira

**Key Figures:**  
Paulo Albert Weyland  
Vieira and  
Cláudio J. G. Guerreiro  
**Established:** 1995

**Track record:** Robust arbitration practice within a full-service outfit recognized for its experience handling high-profile corporate and energy disputes on behalf of major pension funds, investment funds and corporations. Key clients include leading names such as Petros, Postalis and Vale. Also noted for its significant expertise in shipping and power disputes.

**Team & differentiation:** With offices in Rio de Janeiro, São Paulo and Brasília, Vieira Rezende Advogados boasts 22 partners, 40 associates and five counsels. The firm's arbitration team consists of five partners and 11 associates and was recently boosted with the internal promotion of Claudio Pieruccetti to partner.





Our analysis

**SALUSSE MARANGONI ADVOGADOS:  
OVER 25 YEARS IN DISPUTE RESOLUTION**



Eduardo de Albuquerque Parente

Key Figure:  
Eduardo de Albuquerque Parente  
Established: 1992

**Track record:** Mid-sized firm respected for its track record in arbitration consultancy and litigation. Well-equipped to counsel on the drafting of contractual arbitration clauses, pre-litigation strategies and disputes before major domestic and international arbitration chambers. Particularly noted for its expertise in preventive corporate litigation and disputes involving civil, commercial and administrative law.

**Team & differentiation:** Based out of São Paulo, the firm consists of over 50 legal professionals and is led by partners Eduardo Salusse, Sérgio Ricardo Marangoni, Eduardo de Albuquerque Parente and Wilson Pinheiro Jabur. Besides dispute resolution, attorneys also specialize in M&A, tax, labor and compliance matters.

**JUSTEN, PEREIRA, OLIVEIRA & TALAMINI:  
DISPUTE RESOLUTION FINESSE**



Cesar A. Guimarães Pereira

Key Figure:  
Cesar A. Guimarães Pereira and Eduardo Talamini  
Established: 1986

**Track record:** Admired dispute resolution practice noted for its excellent capabilities in domestic and foreign corporate arbitration proceedings. Frequently sought out by key players from the construction, energy and technology industries for its successful performances in arbitrations against government entities. Additionally known for its deep knowledge of public concession contracts.

**Team & differentiation:** Founded over three decades ago in Curitiba, today the firm has additional offices in São Paulo as well as Brasília. The arbitration department consists of 11 professionals who are led by seasoned partners, César Pereira and Eduardo Talamini. The group is often engaged in complex arbitration mandates on behalf of federal and state-owned companies.

**WONGTSCHOWSKI & ZANOTTA ADVOGADOS: A THRIVING FIRM**



Vânia Wongtschowski

Key Figure:  
Vânia Wongtschowski  
Established: 2006

**Track record:** Thriving São Paulo-based practice recognised for its impressive performances in middle-market arbitrations involving complex corporate, construction, agribusiness and energy issues. Well-equipped to counsel both national and international companies and financial institutions on consultancy and pre-arbitration matters.

**Team & differentiation:** With headquarters in São Paulo, the firm's arbitration team is rapidly growing and was recently boosted by the arrival of four new associates. This wave of recruitments brings the department's tally to a total of four partners and 17 associates. Several attorneys are committee and board members at Brazil's leading arbitral institutions.

**MEDIATORS**

Brazil: Best Mediators

Mediators are ordered alphabetically

MEDIATOR	FIRM
<b>RECOMMENDED</b>	
Adolfo Braga Neto	IMAB - Instituto de Mediação e Arbitragem do Brasil
Ana Luiza Isoldi	Algi Mediação
Andrea Maia	FindResolution
Daniela Gabbay	Mange & Gabbay Sociedade de Advogados
Diego Faleck	Faleck & Associados
Fernanda Rocha Lourenço Levy	Instituto D'accord
Gustavo Tepedino	Gustavo Tepedino Advogados
Hermes Marcelo Huck	Huck, Otranto Camargo Advogados
Leandro Rigueira Rennó Lima	Independent Practitioner
Luiz Fernando Alongi	Aequitas - Mediação e Consultoria
Patricia Freitas Fuoco	Pacheco Neto Sanden Teisseire Advogados
Pedro Ribeiro	Advocacia Pedro Ribeiro
Vera Monteiro de Barros	Selma Lemes Advogados



## ARBITRATORS

### Brazil: Best Arbitrators

In each tier, the arbitrators are ordered alphabetically

ARBITRATOR	FIRM
<b>LEADING</b>	
<b>1</b> Carlos Alberto Carmona	Marques Rosado, Toledo Cesar & Carmona Advogados
Hermes Marcelo Huck	Huck, Otranto Camargo Advogados
José Emilio Nunes Pinto	José Emilio Nunes Pinto Advogados
<b>2</b> João Bosco Lee	Lee Taube Gabardo Sociedade de Advogados
Pedro A. Batista Martins	Batista Martins Advogados
<b>EXCELLENT</b>	
Carlos Eduardo Stefen Elias	Carlos Elias Arbitragem
Cristiano de Sousa Zanetti	Cristiano Zanetti Advogados
Eleonora Coelho	Eleonora Coelho Advogados
Flávia Bittar	Flávia Bittar Sociedade de Advogados
Giovanni Ettore Nanni	Nanni Advogados
Lauro Gama Jr.	Lauro Gama Advogados Associados
Ricardo de Carvalho Aprigliano	Aprigliano Advogados
Rodrigo Garcia da Fonseca	Fonseca e Salles Lima Advogados Associados
Selma Lemes	Selma Lemes Advogados
<b>HIGHLY RECOMMENDED</b>	
Adriana Braghetta	L.O. Baptista Advogados
Anderson Schreiber	Schreiber, Domingues, Cintra, Lins e Silva - Advogados
Debora Visconte	Visconte Advogados
Gustavo Tepedino	Gustavo Tepedino Advogados
Fabiano Robalinho Cavalcanti	Escritório de Advocacia Sergio Bermudes
Juliana Krueger Pela	Huck, Otranto Camargo Advogados
Luiz Olavo Baptista	Atelier Jurídico
Marcelo Roberto Ferro	Ferro, Castro Neves, Daltro & Gomide Advogados
Marcelo Trindade	Trindade Sociedade de Advogados
Mauricio Almeida Prado	L.O. Baptista Advogados
Paula Forgioni	USP - Universidade de São Paulo
Rodrigo Octávio Broglia Mendes	Mendes Advogados Associados
Sheila Nader	USP - Universidade de São Paulo
Valeria Galíndez	Valença Galíndez Arbitragem
<b>RECOMMENDED</b>	
Adriana Pucci	Adriana Noemi Pucci Sociedade de Advogados
André de A. Cavalcanti Abbud	BMA - Barbosa, Müssnich, Aragão
Caio Campello	Manassero Campello Advogados
Carlos Suplicy de Figueiredo Forbes	Mundie Advogados
Christian Sahb Batista Lopes	Vilas Boas Lopes Frattari Advogados
Eduardo Damião Gonçalves	Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga Advogados
Eduardo Grebler	Grebler Advogados
Fernando Eduardo Serec	TozziniFreire Advogados
Francisco José Cahali	Cahali Advogados
Francisco Paulo de Crescenzo Marino	Ferro, Castro Neves, Daltro & Gomide Advogados
Gilberto Giusti	Pinheiro Neto Advogados
José Carlos de Magalhães	José Carlos de Magalhães Advogados Associados
José Antonio Fichtner	Andrade & Fichtner Advogados
José Roberto de Castro Neves	Ferro, Castro Neves, Daltro & Gomide Advogados
Judith Martins-Costa	Judith Martins-Costa Advogados
Luciano de Souza Godoy	PVG - Perlman, Vidigal, Godoy Advogados
Luis Fernando Guerrero	Lobo de Rizzo Advogados
Marcelo von Adamek	Advocacia Von Adamek
Marcelo Muriel	Muriel Medici Franco Advogados
Mario Sérgio Duarte Garcia	Duarte Garcia, Serra Netto e Terra Advogados
Maurício Gomm Santos	GST LLP
Modesto Carvalhosa	Modesto Carvalhosa Advogados
Nadia de Araujo	Nadia de Araujo Advogados
Nelson Eizirik	Eizirik Advogados



## ARBITRATION CENTERS

Brazil: Best Arbitration Centers

In each tier, the centers are ordered alphabetically

ARBITRATION CENTER	KEY FIGURES
<b>LEADING</b>	
<b>CAM-CCBC</b>	Eleonora Coelho, Carlos Forbes
<b>EXCELLENT</b>	
<b>CAMARB - Câmara de Mediação e Arbitragem Empresarial - Brasil</b>	Felipe Moraes, Augusto Tolentino
<b>CMA CIESP/FIESP</b>	Luís Alberto Salton Peretti, Sydney Sanches
<b>International Court of Arbitration of the ICC</b>	Alexis Mourre, Alexander G. Fessas
<b>HIGHLY RECOMMENDED</b>	
<b>AMCHAM Brasil</b>	Carolina da Rocha Morandi, Fernando Eduardo Serec
<b>CAM - Câmara de Arbitragem do Mercado (BM&amp;FBovespa)</b>	Grasiela Cerbino, Roberto Teixeira da Costa
<b>Câmara FGV de Mediação e Arbitragem</b>	Julian Alfonso Magalhães Chacel, Carlos Ivan Simonsen Leal
<b>CBMA - Centro Brasileiro de Mediação e Arbitragem</b>	Nátalia de Carvalho Ribeiro, Gustavo da Rocha Schmidt
<b>RECOMMENDED</b>	
<b>ARBITAC - Câmara de Mediação e Arbitragem da Associação Comercial do Paraná</b>	Juliana Gil Felipe, Fernando José Breda Pessôa
<b>CAESP – Conselho Arbitral do Estado de São Paulo</b>	Ana Claudia Pastore, Cássio Telles Ferreira Netto
<b>CAMERS - Câmara de Arbitragem, Mediação e Conciliação do CIERGS</b>	Loiva Pacheco Duarte, Luciano Benetti Timm
<b>CAMFIEP - Câmara de Arbitragem e Mediação da FIEP</b>	Isabella Moreira de Andrade Vosgerau, Rafael Munhoz de Mello

### CÂMARA DE MEDIAÇÃO E ARBITRAGEM EMPRESARIAL (CAMARB): HIGH QUALITY ARBITRATION & MEDIATION SERVICES



Augusto Tolentino

Key Figures:  
Felipe Moraes and  
Augusto Tolentino  
Established: 1998

**Track record:** As one of Brazil’s longest-standing arbitration chambers, CAMARB is recognized throughout the market for its extensive experience managing high-profile arbitral and mediation proceedings. This Minas-based powerhouse boasts hundreds of market-leading arbitrators and mediators such as Humberto Theodoro Junior, Giovanni Nanni and Adriana Braghetta.

**Team & differentiation:** Founded in 1998, CAMARB has offices in Belo Horizonte, São Paulo and Rio de Janeiro. Seasoned arbitration expert Augusto Tolentino presides over the current board of directors. The chamber is associated with key institutions such as the Federation of Industries of the State of Minas Gerais (FIEMG) and Fundação Dom Cabral (FDC).

### CONSELHO ARBITRAL DO ESTADO DE SÃO PAULO (CAESP): AN ESTABLISHED ARBITRATION CHAMBER



Cássio Telles Ferreira Netto

Key Figures:  
Ana Claudia Pastore and  
Cássio Telles Ferreira Netto  
Established: 1998

**Track record:** Compact arbitration center with over 20 years in the market and an exemplary track record managing mid-sized arbitration proceedings. As a private, independent and non-profit entity, CAESP’s board members include such distinguished names as Carlos Alberto Carmona, Arnoldo Wald and Selma Maria Ferreira Lemes. Singled out for its in-depth knowledge of franchise arbitration mandates.

**Team & differentiation:** With headquarters in São Paulo and a branch in Rio de Janeiro, CAESP was set up in 1998 by incumbent President Cássio Telles Ferreira Netto and Vice-President Ana Claudia Pastore as an alternative to traditional dispute resolution methods. The center presently handles approximately 60 new cases per year.





**18<sup>th</sup>**

# INTERNATIONAL ARBITRATION CONFERENCE

**BRASÍLIA • DF • BRAZIL**

## SAVE THE DATE

**August 22nd to 24th, 2019**

**Brasília, Federal District, Brazil**

**CBAr**

More information:  
[cbar@cbar.org.br](mailto:cbar@cbar.org.br)

COMITÉ BRASILEIRO  
de ARBITRAGEM  
BRAZILIAN ARBITRATION  
COMMITTEE



**CANADA**

© Karol Kozlowski  
Ottawa





## INTERNATIONAL ARBITRATION

### Canada: Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURES
<b>LEADING</b>	
1 Norton Rose Fulbright	Pierre Bienvenu, Martin Valasek
2 Bennett Jones	Michael Theroux, Christopher Petrucci, Vasilis Pappas, John Craig QC
Borden Ladner Gervais	Jacques Darche, Craig Chiasson, Robert Deane
McMillan	Robert Wisner, Brad Hanna
Stikeman Elliott	Éric Mongeau, Alexander Rose, Geoffrey Holub, Peter Cullen
Torys	Sheila Block, John Terry
<b>EXCELLENT</b>	
Blake, Cassels & Graydon	Dalton McGrath, Joe McArthur, Iris Antonios, Francis Rouleau, Bradley Berg
Burnet, Duckworth & Palmer	Douglas Mills, Douglas McGillivray QC, David Haigh QC, Louise Novinger Grant
Davies Ward Phillips & Vineberg	William Brock, Kent Thomson, Sandra Forbes, Guy Du Pont
Fasken	Gerald Ranking, Sarah Armstrong, Geoffrey Cowper QC
<b>HIGHLY RECOMMENDED</b>	
Dentons	Rachel Howie, Michael Schafner, Gordon Tarnowsky
Goodmans	Tamryn Jacobson, Brad Halfin, Julie Rosenthal
Lenczner Slaght Royce Smith Griffin	Lawrence Thacker, Tom Curry, Peter Griffin
Lerners	Earl Cherniak QC
Woods	Joseph Nuss QC, Stephen Drymer, James Woods
<b>RECOMMENDED</b>	
DLA Piper	Howard Krupat, David Foulds
Lawson Lundell	Marko Vesely, Tamela Coates
Peacock Linder Halt & Mack	Perry Mack QC, Patrick Peacock QC, Peter Linder QC

#### TORYS: INVESTMENT ARBITRATION EXPERTS



John Terry

Key Figure: John Terry  
Established: 1941

**Track record:** Torys continues to act for US and Canadian clients in significant multi-jurisdictional commercial cases; energy and natural resources are particularly frequent areas of activity, though the team has also handled large cases in TMT and sports and entertainment. Recent clients have included Infinito Gold, Windstream Energy and ExxonMobil.

**Team & differentiation:** Particularly well known for its expertise in investment treaty and trade-related arbitration, the team at Torys has deep experience in NAFTA-related international disputes. The Toronto-based John Terry has often advised Canadian multinationals as well as government bodies on trade cases, and is also experienced in Indigenous matters.

#### FASKEN: LEAN, MEAN ARBITRATION MACHINE



Sarah Armstrong

Key Figures:  
Sarah Armstrong  
and Gerald Ranking  
Established: 1999

**Track record:** With longstanding experience advocating for clients in the world's major arbitration centres, Fasken continues to engage in high-level arbitration across a range of sectors. Nevsun Resources recently instructed the team on an important case involving alleged human rights abuses connected to the Bisha Mine development in Eritrea.

**Team & differentiation:** Fasken's practice handles a wide range of international arbitration, including investment treaty arbitration. Sarah Armstrong, who is especially active in commercial and contractual disputes and class actions, heads the arbitration practice. Gerald Ranking, who has decades of experience in international arbitration and ADR, is also recommended.





# CHILE

© Anthony Booker  
Moai statue on Easter Island





## ARBITRATION

### Chile: Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURES
<b>LEADING</b>	
<b>Bofill Mir &amp; Alvarez Jana Abogados</b>	Andrés Jana, Rodrigo Gil
<b>Claro &amp; Cia</b>	Jose Maria Eyzaguirre B., Nicolas Luco, Felipe Ossa
<b>Gutiérrez, Waugh, Jimeno &amp; Asenjo Abogados</b>	Cristóbal Jimeno
<b>EXCELLENT</b>	
<b>Carey</b>	Gonzalo Fernandez, Ricardo Reveco, Aldo Molinari
<b>Grupo Vial Serrano Abogados</b>	Rodrigo Guzmán K., Manuel José Vial V., Cristóbal Leighton
<b>Philippi Prietocarrizosa Ferrero DU &amp; Uria</b>	Cristian Conejero, Enrique Alcalde Rodriguez, Germán Subercasseaux
<b>Rodríguez Vergara &amp; cia Abogados</b>	Pablo Rodríguez Grez, Pedro Pablo Vergara Varas
<b>HIGHLY RECOMMENDED</b>	
<b>1 Barros Errazuriz</b>	Luis Eduardo Toro, David Cademartori, Javier San Martin
<b>Bofill Escobar Silva Abogados</b>	Sebastian Yanine, Francisco Aninat, Jorge Bofill
<b>Bulnes Urrutia &amp; Bustamante</b>	Jose Manuel Bustamante, Felipe Bulnes, Enrique Urrutia P., Gonzalo Vial
<b>Ovalle Gazzana &amp; Bulnes</b>	Esteban Ovalle
<b>Ortuzar Vergara &amp; Boetsch</b>	Alvaro Ortuzar
<b>Pellegrini &amp; Cia</b>	Julio Pellegrini, Francisco Blavi
<b>2 Cariola Diez Perez Cotapos</b>	Fernando Urrutia
<b>CorreaGubbins</b>	Jorge Sepulveda, Martín Gubbins, Juan Ignacio Correa
<b>Fleischmann &amp; León</b>	Juan Ignacio León, Hernán Fleischmann
<b>Garrigues Chile</b>	Mónica Van Der Schraft
<b>Gonzalez &amp; Rioseco</b>	Francisco Gonzalez
<b>Larrain y Asociados</b>	Carlos Aravena
<b>Parraguez &amp; Marín</b>	Francisco del Río
<b>Vergara Labarca &amp; Cia</b>	Raimundo Labarca
<b>RECOMMENDED</b>	
<b>Albagli Zaliasnik</b>	Felix Antolín
<b>Baker McKenzie</b>	Rodrigo Diaz de Valdes
<b>Chadwick &amp; Reymond</b>	Rodrigo Riquelme, Hernán Chadwick
<b>Gandarillas Montt del Río &amp; Krause</b>	Paulo Montt, Cristián Gandarillas, Gabriel del Río
<b>Guerrero Olivos</b>	José Ignacio Jimenez, Sergio Yávar
<b>Morales &amp; Besa</b>	Gonzalo Cordero
<b>Prieto Abogados</b>	Claudio Undurraga
<b>Ugarte Ried Correa</b>	Pablo Correa, José Joaquin Ugarte
<b>Yrarrázaval Ruiz-Tagle Ovalle Salas &amp; Vial</b>	Gerardo Ovalle, Fernando Salas, Arturo Yrarrázaval, Francisco Ruiz Tagle
<b>VALUABLE PRACTICE</b>	
<b>Abogabir Miranda</b>	Nicolás Miranda, Diego Abogabir
<b>Alcaino</b>	Alfredo Alcaino, Marcelo Giovanazzi
<b>Contreras Velozo</b>	Alvaro Awad, Oscar Contreras
<b>Della Maggiora, Eyzaguirre, Ferrada Abogados</b>	Benjamin Ferrada
<b>Del Río Izquierdo</b>	Alejandra Aguad
<b>Eyzaguirre, Burlé &amp; Montes Abogados</b>	Sergio Montes
<b>Lopez Escobar Del Río</b>	Jorge Del Rio, Felipe Leiva
<b>Loy Letelier Campora</b>	Francesco Campora, Juan Pablo Letelier

#### GUTIERREZ WAUGH JIMENO & ASENJO: BOUTIQUE FIRM WITH FIRST-CLASS SERVICE



Cristóbal Jimeno

Key Figures:  
Pedro Pablo Gutiérrez and  
Cristóbal Jimeno  
Established: 2006

**Track record:** The firm advised Allianz Global Corporate in a \$200m insurance law and tort case. It is representing Glencore in a civil liability and property claim brought before Argentinian Courts and in an environmental claim before the Chilean environmental authority. Clients include Banco Itaú, Falabella, Telefónica, Codelco, Scotiabank, Compass Group.

**Team & differentiation:** The team is composed of a group of prominent practitioners in litigation and arbitration. They have been involved in most of the major high-profile cases in Chile, assisting relevant actors in different industries. Senior partner Pedro Pablo Gutiérrez is considered by peers and the market as one of the best dispute resolution lawyers in the country.



Our analysis

**GRUPO VIAL SERRANO ABOGADOS:  
GOOD MIX OF TRADITION AND MODERNITY**



Rodrigo Guzmán Karadima

**Key Figures:**  
Rodrigo Guzman K.,  
Manuel José Vial and  
Cristóbal Leighton  
**Established:** 2005

**Track record:** The firm has extensive experience advising companies in commercial litigation and in both domestic and international arbitration. They advised the plaintiff in an arbitration against one of the largest construction companies in the world. They acted as local counsel in an automotive productive liability claim against one of the largest Japanese car manufacturers.

**Team & differentiation:** The firm has eight partners and 18 other lawyers who provide quality work in many aspects business law. The team has experience handling international arbitration proceedings under ICC rules. Manuel José Vial is a well-recognized CAM Santiago arbitrator focusing on contentious construction and insurance matters.

**CORREA GUBBINS:  
SKILLED DISPUTE RESOLUTION PRACTICE**



Juan Ignacio Correa

**Key Figure:**  
Juan Ignacio Correa  
**Established:** 2005

**Track record:** The firm has represented Telefónica on several complex cases related to breach of contract issues and antitrust matters. The firm is representing Mininco, Chile's largest forestry corporation, on a historic property conflict. Other clients represented include Minera Los Pelambres, AFP Capital, Empresa portuaria Valparaíso, Editorial Catalonia.

**Team & differentiation:** The firm is renowned for executing complex arbitration, commercial and antitrust proceedings. They represent almost all Chile's state-owned port companies, notably in public bidding processes. The dispute resolution and antitrust departments are led by senior partner Juan Ignacio Correa who counts among Chile's best litigators.

**PARRAGUEZ & MARÍN:  
STRONG EXPERTISE IN CONSTRUCTION AND MINING MATTERS**



Gustavo Parraguez

**Key Figures:**  
Gustavo Parraguez,  
Francisco Del Río and  
Rodrigo Marín  
**Established:** 2016

**Track record:** The firm assisted BHP Billiton with arbitration proceedings arising from construction and mining disputes (worth \$50 million). They represented principal Chile (a leading investment and pensions company) in a procedure that sought the annulment of their merger with AFP Cuprum. Their client list includes the Ossandón Family and the mining sector's Antofagasta Minerals.

**Team & differentiation:** The team is composed of eight partners and 14 other lawyers. Founders Gustavo Parraguez and Rodrigo Marín have more than 50 years' experience in litigation between them. The team have strong experience representing clients before ordinary and arbitral courts, especially those in the media, construction and mining sectors.

**GANDARILLAS MONTT DEL RÍO KRAUSE:  
SOLID AND COHESIVE TEAM OF PARTNERS**



Cristián Gandarillas

**Key Figures:**  
Cristián Gandarillas,  
Paulo Montt,  
Gabriel Del Río and  
Soledad Krause  
**Established:** 2015

**Track record:** GMDK specializes in dispute resolution, including arbitration, antitrust and bankruptcy proceedings. The firm is representing Itau Corpbanca in a case against FW's Shareholders involving the execution of comfort letters. They are also representing BBVA Inversiones in an insurance agreement infringement claim.. Clients include the Latam Group and Honda Motor Company.

**Team & differentiation:** The team has four partners and four other lawyers. Partner Cristián Gandarillas has extensive experience handling commercial litigation and arbitration matters with a focus on competition mandates. María Soledad Krause frequently assists national and international clients with antitrust issues.

**OVALLE GAZZANA & BULNES: STRONG POSITION IN THE CHILEAN DISPUTE RESOLUTION MARKET**



Esteban Ovalle

**Key Figures:**  
Esteban Ovalle,  
José Tomás Bulnes and  
Gianfranco Gazzana  
**Established:** 2010

**Track record:** The firm specializes in highly complex litigation and arbitration, preventive analysis of judicial contingencies and alternative dispute resolution. They have a long track record in litigation, in matters such as securities markets, telecommunications, engineering projects, public contracting, enforcement of foreign judgments and antitrust.

**Team & differentiation:** Partner Esteban Ovalle is praised by clients for his work in litigation and arbitration. The team represents large companies in the mining, banking, retail, energy, media and consumer goods industries, handling a wide array of matters. Both partners Gianfranco Gazzana and José Tomas Bulnes are former associates of Carey & Cía.

**YRARRÁZAVAL, RUIZ-TAGLE, OVALLE, SALAS & VIAL:  
GREAT MIX OF EXPERIENCE AND DYNAMISM**



Arturo Yrarrázaval

**Key Figures:**  
Arturo Yrarrázaval,  
Francisco Ruiz-Tagle,  
Gerardo Ovalle and  
Fernando Salas  
**Established:** 2018

**Track record:** The firm advises domestic and foreign clients on litigation, domestic and international arbitration, antitrust and compliance. The team represents companies from different sectors such as construction, energy, mining, insurance and telecoms. The firm is currently processing 15 domestic and international arbitration cases.

**Team & differentiation:** The firm focuses on dispute resolution and antitrust. Arturo Yrarrázaval and Francisco Ruiz-Tagle are well known arbitrators in Chilean and international disputes. Gerardo Ovalle, Fernando Salas and Aníbal Vial represent parties in procedures before ordinary courts, national and international arbitration.





## Our analysis

### UGARTE, RIED & CORREA: DYNAMIC AND TALENTED TEAM OF LAWYERS



Joaquín Ugarte

**Key Figures:**  
José Joaquín Ugarte,  
Pablo Correa and  
Santiago Ried  
**Established:** 2016

**Track record:** The firm assumed the defense of Albermale in an arbitration proceeding filed by Ingeced against Albermale arising from a contract dispute between the parties. The firm is currently representing SCA in a dispute paper cartel case, the most significant case that has been filed before the Chilean antitrust court in many years.

**Team & differentiation:** The team is led by attorneys with litigation and arbitration experience, on top of their antitrust background. One of the main focuses of the antitrust practice is litigation. Partner Santiago Ried has represented clients in antitrust litigation and proceedings before the antitrust court and the supreme court.

### CHADWICK & REYMOND: SHARP FOCUS ON CONSTRUCTION LITIGATION



Rodrigo Riquelme

**Key Figures:**  
Alfonso Reymond Larraín,  
Hernán Chadwick and  
Rodrigo Riquelme  
**Established:** 1875

**Track record:** A boutique firm specializing in dispute resolution in infrastructure, construction, public works and mining concessions, in both public and private areas, it is representing Constructora Salva on a case against the ministry of public works for the recovery of damages relating to an unpaid bridge-construction contract.

**Team & differentiation:** The team's renowned experience sees them participate in both national and international arbitration related to infrastructure works and mining projects. Partner Alfonso Reymond has expertise in concession and construction contracts. Rodrigo Riquelme focuses his practice on disputes related to public work concessions as well as construction and engineering projects.

### GONZALEZ & RIOSECO: EXCELLENCE AND EFFICIENCY



Francisco González

**Key Figures:**  
Francisco González and  
Andrés Rioseco  
**Established:** 2016

**Track record:** The firm is representing Scotiabank against Banco Estado (the state bank) before the competition court regarding exploitative and exclusionary practices with respect to inter-bank wire transfer fees. They are representing a construction company against a real estate company on an arbitration concerning a breach of contract. Clients include El Mercurio and Cermaq.

**Team & differentiation:** The team is composed of two partners and nine other lawyers. The litigation and dispute resolution area are well known in the market thanks to the near 30 years of experience of founding partner Francisco Gonzalez. The antitrust department is recognized as one of the strongest in the country.

### ABOGABIR MIRANDA: WELL-ROUNDED LITIGATION TEAM



Diego Abogabir

**Key Figures:**  
Diego Abogabir and  
Nicolás Miranda  
**Established:** 2017

**Track record:** The firm is representing Besalco S.A. in two commercial arbitration proceedings under CAM Rules. They are also advising KSB Chile S.A. in a commercial conflict arising out of an EPC contract and Puerto Central S.A. in a conflict regarding the simulation of real estate's sale/purchase agreements, including a freezing injunction order over defendant assets.

**Team & differentiation:** The team handles a broad range of matters from a wide range of industries, such as construction, insurance, technology, real estate. Diego Abogabir and Nicolás Miranda trained in the US and the UK, and have experience working on cross border, multi-jurisdiction litigation and arbitration, involving foreign companies.

### DEL RIO IZQUIERDO: EFFICIENCY AND HIGH ETHICAL STANDARDS



Francisco Bañados

**Key Figure:**  
Francisco Bañados  
**Established:** 2007

**Track record:** The firm is representing a real estate company in a very complex case against a bank that claims payment of alleged credits. They represented a diversified industrial group in four lawsuits for breach of contract all of which claimed payment of a large amount of money. Their clients come from different sectors such as mining, electricity, gas and real estate.

**Team & differentiation:** The team is composed of 6 partners and 10 other lawyers. Partner Francisco Bañados has extensive expertise in litigation, advising clients in various types of negotiations and civil, commercial procedures before ordinary and arbitration courts. Partner Alejandra Aguad has been appointed frequently as an arbitrator.

### FLEISCHMANN & LEÓN ABOGADOS: MODERN, EFFICIENT AND ADAPTABLE



Hernán Fleischmann  
Chadwick

**Key Figures:**  
Hernán Fleischmann  
Chadwick, Juan Ignacio  
León Lira and Juan Diego  
Rabat Celis  
**Established:** 2016

**Track record:** Specialists in construction, infrastructure, public works concessions, litigation, arbitration and dispute resolution, the firm represented Sacyr Chile in a dispute related to the construction of a concessioned road. The client roster includes construction companies such as Sociedad Concesionaria Aeropuerto la Araucanía and Icafal.

**Team & differentiation:** The team has extensive experience in arbitration, litigation and mediation related to infrastructure works like penitentiaries, power plants, airports, highways and mines. The firm is led by Hernán Fleischmann who specializes in civil and administrative law, domestic and international litigation and arbitration.



## DISPUTE RESOLUTION IN CONSTRUCTION

## Chile: Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURES
<b>LEADING</b>	
Fleischmann & León Abogados	Hernán Fleischmann, Juan Ignacio León Lira
Gutiérrez, Waugh, Jimeno & Asenjo Abogados	Pedro Pablo Gutierrez, Juan Francisco Asenjo
<b>EXCELLENT</b>	
<b>1</b> Chadwick & Reymond	Alfonso Reymond Larraín, Rodrigo Riquelme
Claro & Cia	Jose Maria Eyzaguirre B., Felipe Ossa
Molina & Rios	Victor Ríos, Carlos Molina
<b>2</b> Bofill Mir & Alvarez Jana Abogados	Andrés Jana, Rodrigo Gil
Bulnes Urrutia & Bustamante	Jose Manuel Bustamante, Felipe Bulnes, Enrique Urrutia P., Gonzalo Vial
Larrain y Asociados	Carlos Aravena
Pellegrini & Cia	Julio Pellegrini
<b>HIGHLY RECOMMENDED</b>	
Barros & Errázuriz	Luis Eduardo Toro, Nicolás Balmaceda
Bofill Escobar Silva Abogados	Sebastian Yanine, Francisco Aninat, Jorge Bofill
Carey	Oscar Aitken
Morales & Besa	Gonzalo Cordero, Carlos Silva, Orlando Palominos
Ovalle Gazzana & Bulnes	Esteban Ovalle
Philippi Prietocarrizosa Ferrero DU & Uria	Cristián Conejero
Ugarte Ried Correa	José Joaquín Ugarte, Pablo Correa
Yrarrázaval, Ruiz-Tagle, Ovalle, Salas & Vial	Gerardo Ovalle, Fernando Salas, Anibal Vial
<b>RECOMMENDED</b>	
Alessandri	Juan Pablo Halpern
Aylwin Mendoza Luksic Valencia	José Manuel Valencia
Baker McKenzie	Rodrigo Diaz de Valdes
Cariola Diez Pérez-Cotapos	Fernando Urrutia
Del Rio Izquierdo	Francisco Bañados
Figueroa Illanes	Juan Eduardo Figueroa, Patricio Figueroa
Gandarillas Montt del Río & Krause	Gabriel Del Río, Cirstián Gandarillas
Garrigues Chile	Mónica Van Der Schraft
González & Rioseco	Andrés Rioseco, Francisco Gonzalez
Guerrero Olivos	Sergio Yávar
Grupo Vial Serrano Abogados	Rodrigo Guzmán K., Cristobal Leighton
Parraguez & Marín	Gustavo Parraguez G, Francisco del Río



## COMPETITION

### Chile: Best Litigation Support & Expert Witnesses

Firms are ordered alphabetically

FIRM	KEY FIGURES
<b>RECOMMENDED</b>	
<b>Butelmann Consultores</b>	Andrea Butelmann
<b>FK Economics</b>	Juan Pablo Philippi, Jorge Fantuzzi, María Valentina Konow
<b>G Bitrán &amp; Asociados</b>	Gabriel Bitrán
<b>Independent</b>	Claudio A Agostini
<b>Independent</b>	Aldo Gonzalez Tissinetti
<b>Navigant</b>	Hector Artze
<b>Quiroz &amp; Asociados</b>	Jorge Quiroz

## CONSTRUCTION / ENGINEERING

### Chile: Best Litigation Support & Expert Witnesses

Firms are ordered alphabetically

FIRM	KEY FIGURES
<b>RECOMMENDED</b>	
<b>BDO</b>	Simon Braithwaite
<b>Dictuc</b>	Ramón Schmidt Coke
<b>FTI Consulting</b>	Nelson Gallardo, Carlos Ortega
<b>GEDD Consultores</b>	Ricardo Fierro F.
<b>Gester S.A</b>	Basilio Espildora
<b>HKA</b>	Macarena Díaz
<b>ICA Consultant</b>	Juan Pablo Trebilcock, Thomas Trebilcock
<b>IDIEM</b>	Fernando Yañez
<b>Navigant</b>	Hector Artze
<b>PRG Consultores</b>	Patricio Retamal
<b>Radovic &amp; Asociados</b>	Marcela Radovic
<b>SPG Consultores</b>	Alfredo Serpell
<b>Varela Ingeniería Contractual</b>	Eduardo Sanhueza
<b>Videla &amp; Asociados</b>	Carlos Videla

## FINANCING / VALUATION

### Chile: Best Litigation Support & Expert Witnesses

Firms are ordered alphabetically

FIRM	KEY FIGURES
<b>RECOMMENDED</b>	
<b>Compass Lexecon</b>	Marcelo Schoeters
<b>Dictuc</b>	Ramón Schmidt Coke
<b>FK Economics</b>	Juan Pablo Philippi, Jorge Fantuzzi, María Valentina Konow
<b>FTI Consulting</b>	Nelson Gallardo, Carlos Ortega
<b>G Bitrán &amp; Asociados</b>	Gabriel Bitrán
<b>Gester S.A</b>	Alberto Contesse Becker
<b>GNT Consultoría</b>	Juan Pablo Tejerina, Alejandro Tejerina
<b>PRG Consultores</b>	Patricio Retamal
<b>Quant Research</b>	Ramón Delpiano
<b>Quiroz &amp; Asociados</b>	Jorge Quiroz

#### GEDD CONSULTORES: STRATEGIC SOLUTIONS FOR THE CONSTRUCTION SECTOR



Ricardo Fierro

Key Figure:  
Ricardo Fierro  
Established: 2014

**Track record:** The firm provides consultancy services in construction management in the areas of contractual management/conflict prevention, expertise and strategic studies. They have carried out complex expert reports for one of the parties in a number of arbitration trials. Their client list includes Vinci-Astaldi, Icafal Sicomaq, Fleischmann etc.

**Team & differentiation:** The team is composed of five professionals with experience in different companies and areas of construction. Partner Ricardo Fierro has 28 years' experience handling construction contracts and has held executive positions at a number of the sector's major companies. The team, therefore knows the industry and its complexities inside out.

#### FK ECONOMICS: DELIVERING KEY INFORMATION FOR DECISION MAKERS



Juan Pablo Philippi

Key Figures:  
Juan Pablo Philippi  
Jorge Fantuzzi and  
María Valentina Konow  
Established: 2012

**Track record:** FK Economics is a consultancy that focuses on solving economic and competition problems. They combine the use of economic and statistical tools with academic rigor and real-world experience. Client's include government agencies and law firms and they act in cases related to competition and civil law. Coca Cola, Movistar Arena, Inchcape and Empresas Copec are clients.

**Team & differentiation:** The team is composed of 11 experienced economists, who offer services related to litigation and arbitration consultancy, economic and financial consultancy and data science consultancy. Partner Juan Pablo Philippi focuses on conducting economic and financial analysis, while Jorge Fantuzzi focuses on competition matters.





## ARBITRATORS

### Chile: Best Arbitrators

In each tier, the arbitrators are ordered alphabetically

ARBITRATOR	FIRM
<b>EXCELLENT</b>	
Enrique Barros	Enrique Barros & Compañía
Victor Vial Del Río	Professor
Manuel José Vial Vial	Grupo Vial Serrano Abogados
Arturo Yrarrazaval C.	Yrarrazaval, Ruiz Tagle Ovalle Salas & Vial
<b>HIGHLY RECOMMENDED</b>	
Cristián Conejero	Philippi Prietocarrizosa Ferrero DU & Uría
Vasco Costa Ramírez	Costa Hrdalo Undurraga & Ureta
Andrés Cuneo	Cruz & Cía
José María Eyzaguirre G.	Claro & Cía
Jorge Granic L.	Larrain & Asociados Abogados
Luz Maria Jordán	Acuña & Cía Abogados
Felipe Ossa	Claro & Cía
Francisco Ruiz Tagle D.	Yrarrazaval, Ruiz Tagle Ovalle Salas & Vial
Raúl Tavolari O.	Estudio Tavolari Abogados
<b>RECOMMENDED</b>	
Rafael Gómez Balmaceda	RGB & Cía
Roberto Guerrero del Río	Guerrero Olivos
Jaime Irrazabal	Philippi Prietocarrizosa Ferrero DU & Uría
Andrés Jana	Bofill, Mir & Álvarez Jana
Nicole Nehme	FerradaNehme Abogados
Álvaro Ortúzar	Ortúzar, Vergara & Boetsch
Alejandro Romero S.	Mackay & Cia
<b>VALUABLE PRACTICE</b>	
Enrique Alcalde	Philippi Prietocarrizosa Ferrero DU & Uría
Jorge Baraona González	Villarroel, Lecaros, Aste y Baraona Abogados
Luis Bezanilla Mena	Estudio Pérez Donoso
Hernán Corral T.	Corral & García Abogados
Jorge Del Río Perez	Lopez Escobar Del Río
Juan Eduardo Figueroa	F.I.H.S Abogados
Francisco González	González & Rioseco
Claudio Illanes R.	F.I.H.S Abogados
Alberto Lyon	Lyon Montero & Cía
Francisco Orrego V.	Professor
Enrique Urrutia P.	Bulnes Urrutia & Bustamante
Juan Carlos Varela M.	Varela Silva & Bascuñan



# COLOMBIA

© Fotos593  
Santa Marta, Colombia





## ARBITRATION

### Colombia: Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURES
<b>LEADING</b>	
Estudio Zuleta Abogados	Eduardo Zuleta
Posse Herrera Ruiz	Carolina Posada, Daniel Posse
Suescun Abogados	Felipe Suescún de Roa, Jorge Suescún Melo
<b>EXCELLENT</b>	
Brigard & Urrutia	Irma Isabel Rivera Ramirez, Luis Alfredo Barragan
Gómez-Pinzón	William Araque
Holland & Knight	Alberto Zuleta
Philippi Prietocarrizosa Ferrero DU & Uría	Héctor Hernandez, Julio César González
<b>HIGHLY RECOMMENDED</b>	
Baker McKenzie	Claudia Inés Benavides Galvis
Botero Salazar Tobón Abogados	Bernardo Salazar, Luis Felipe Botero Aristizábal
Esguerra Asesores Jurídicos	Juan Carlos Esguerra Portocarrero
Gamboa & Chalela	Nicolás Gamboa Morales
Tobar & Romero Abogados	Jaime Humberto Tobar O.
Vélez Gutiérrez Abogados	Ricardo Vélez Ochoa, Armando Gutiérrez
<b>RECOMMENDED</b>	
Arrieta Mantilla & Asociados	Alvaro Mantilla Padilla
Caez Muñoz Mejía	Guillermo Caez
Castro Leiva Rendón Abogados	José Iganacio Leiva
CMS Rodríguez-Azuero	Sergio Rodriguez
Cuberos Cortés Gutiérrez	Gustavo Cuberos, David Yaya Narvaez, José Gutierrez
Dentons Cárdenas & Cárdenas	Ximena Zuleta
Gamboa Abogados	Ernesto Gamboa Morales
Garrigues Colombia	Alberto Acevedo
Palacios Lleras	Hugo Palacios

#### GOMEZ PINZÓN: EXCELLENCE AND EFFICIENCY FOR COMPLEX CASES



William Araque

Key Figure:  
William Araque  
Established: 1992

**Track record:** The firm is representing Refinería de Cartagena in two arbitration proceedings. They are also advising Procafecol in an infringement and unfair competition action filed by Origenes Café. They represent clients from the infrastructure, oil & gas, construction, telecommunications, mining and banking & finance sectors, among others.

**Team & differentiation:** The team handles a range of matters, including complex commercial arbitration and litigation, construction contracts, oil and gas and contracts subject to the public procurement law. Partner William Araque has over 25 years of experience and has advised national and foreign companies on complex commercial contracts.

#### CÁEZ MUÑOZ MEJÍA: EFFECTIVE COMMUNICATION WITH CLIENTS



Guillermo Caez

Key Figure:  
Guillermo Caez  
Established: 2012

**Track record:** Caez Muñoz Mejía advises Colombian and foreign companies, proposing effective legal strategies in litigation and arbitration. Clients include Biomax, Opain (Argos Group) Gradeco and Telefónica. The firm has implemented effective communication systems for its clients, such as weekly status reports on each active litigation case.

**Team & differentiation:** Guillermo Caez leads the dispute resolution department at the firm. He has extensive experience in litigation, commercial and corporate law, unfair competition, intellectual property, administrative and civil litigation and national arbitration. He is recognized for having superior negotiation skills and strategic sense in counseling the prevention of litigation.





## ARBITRATORS

### Colombia: Best Arbitrators

In each tier, the arbitrators are ordered alphabetically

ARBITRATOR	FIRM
<b>LEADING</b>	
<b>Eduardo Silva Romero *</b>	Dechert
<b>Eduardo Zuleta Jaramillo</b>	Zuleta Abogados Asociados
<b>Fernando Mantilla Serrano *</b>	Latham & Watkins
<b>Jorge Suescún Melo</b>	Suescún Abogados
<b>Juan Pablo Cardenas Mejia</b>	Sole practitioner
<b>EXCELLENT</b>	
<b>Daniel Posse Velásquez</b>	Posse, Herrera & Ruiz
<b>Gilberto Peña</b>	Peña Cediel Abogados
<b>Gustavo Cuberos Gómez</b>	Cuberos Cortés Gutiérrez
<b>Hernán Fabio López Blanco</b>	Sole Practitioner
<b>Jorge Pinzón Sánchez</b>	Sole Practitioner
<b>José Armando Bonivento Jimenez</b>	Bonivento Abogados Asociados
<b>Juan Carlos Esguerra Portocarrero</b>	Esguerra Asesores Juridicos
<b>Maria Cristina Morales de Barrios</b>	Sole Practitioner
<b>Maria Teresa Palacio Jaramillo</b>	Palacio, Jouve & Garcia Abogados
<b>Nicolás Gamboa Morales</b>	Gamboa & Chalela
<b>Ramiro Bejarano Guzmán</b>	Sole Practitioner
<b>William Namén Vargas</b>	Sole Practitioner
<b>HIGHLY RECOMMENDED</b>	
<b>Andrés Fernández de Soto Londoño</b>	Sole practitioner
<b>Anne Marie Mürrle Rojas</b>	Sole practitioner
<b>Antonio Pabón Santander</b>	Pabón Abogados
<b>Arturo Solarte Rodriguez</b>	Solarte Asesores Jurídicos
<b>Diego Muñoz Tamayo</b>	Muñoz Tamayo & Asociados
<b>Enrique Gómez Pinzón</b>	Holland & Knight
<b>Ernesto Rengifo Garcia</b>	Sole practitioner
<b>Hernando Parra Nieto</b>	Parra Nieto Abogados
<b>Hernando Yepes Arcila</b>	Sole practitioner
<b>Hugo Palacios Mejia</b>	Palacios Lleras
<b>Jaime Alberto Arrubla Paucar</b>	Arrubla Devis
<b>Jaime Humberto Tobar</b>	Tobar & Romero
<b>Jorge Cubides Camacho</b>	Sole practitioner
<b>Juan Carlos Varón</b>	Silva Varón & Asociados
<b>Marcela Castro</b>	Castro Leiva Rendón
<b>Marcela Monroy Torres</b>	Monroy Torres Abogados
<b>Sergio Muñoz</b>	Sole Practitioner

\*Based in Paris



## CONSTRUCTION / ENGINEERING

### Colombia: Best Litigation Support & Expert Witnesses

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURES
<b>RECOMMENDED</b>	
<b>Arup</b>	Andy Howard
<b>BDO</b>	Simon Braithwaite
<b>Berkeley Research Group</b>	Laude José Fernandez
<b>Cal y Mayor Asociados</b>	Jaime Salcedo Castro
<b>Independent</b>	Carmenza Chahin
<b>FTI Consulting</b>	Carlos Ortega
<b>Global Project Strategy (GPS)</b>	Ricardo Abril, Bernardo Gamboa
<b>HKA</b>	Frank Giunta
<b>Ingetec</b>	Fabian E. Acuña, Andrés Marulanda
<b>Navigant</b>	Hector Artze

## FINANCING & ECONOMICS

### Colombia: Best Litigation Support & Expert Witnesses

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURES
<b>RECOMMENDED</b>	
<b>Berkeley Research Group</b>	Laude José Fernandez
<b>Desarrollo Empresarial</b>	Moises Rubinstein
<b>FTI Consulting</b>	Carlos Ortega, Fernando Niño
<b>Global Project Strategy (GPS)</b>	Ricardo Abril, Carlos E. Sosa
<b>Independent</b>	Nestor Carrasco
<b>Navigant</b>	Hector Artze
<b>Risk &amp; Return Valuation</b>	Julio Villarreal
<b>Valfinanzas</b>	Camilo Soto Franky

## FORENSIC

### Colombia: Best Litigation Support & Expert Witnesses

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURES
<b>RECOMMENDED</b>	
<b>Adalid</b>	Andrés Guzman Caballero
<b>Berkeley Research Group</b>	Laude José Fernandez
<b>FTI Consulting</b>	Carlos Ortega, Fernando Niño
<b>Global Project Strategy (GPS)</b>	Bernardo Gamboa, Ricardo Abril, Carlos E. Sosa
<b>Itrustconsulting</b>	Andrés Sandoval
<b>Navigant</b>	Hector Artze
<b>Ratsel Business Group</b>	Juan David Benavides

### GLOBAL PROJECT STRATEGY (GPS): FORMIDABLE EXPERTISE IN CONSTRUCTION



Bernardo Gamboa

Key Figure:  
Bernardo Gamboa  
Established: 2005

**Track record:** GPS has recognized expertise in analyzing and presenting schedule delays, cost impacts and productivity issues. Over the years, GPS has assisted construction attorneys, construction firms, owners, contractors, developers, and sub-contractors in different phases of construction management and dispute resolution.

**Team & differentiation:** The team is composed of a group of seven engineers with extensive experience in multidisciplinary projects around the world, through which they have provided consulting services in engineering projects to different customers in the construction sector. GPS has offices in Colombia, Venezuela and Miami.





# ECUADOR

© Olga Kot Photo  
Guayaquil





## DISPUTE RESOLUTION

## Ecuador: Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURES
<b>LEADING</b>	
Coronel & Pérez Abogados	César Coronel Jones, Hernán Pérez Loose
Pérez Bustamante & Ponce (PBP)	Juan Manuel Marchán-Maldonado, Rodrigo Jijón-Letort
<b>EXCELLENT</b>	
Carmigniani Pérez Abogados	Eduardo Carmigniani
CorralRosales	Santiago Palacios Cisneros
Ferrere	Javier Robalino-Orellana
Romero Arteta Ponce	Gabriela Villagómez, Diego Romero
<b>HIGHLY RECOMMENDED</b>	
Andrade Veloz	Xavier Andrade
Bustamante & Bustamante	Francisco Alvear Montalvo
Consulegis Abogados SA	Xavier Castro
Fabara & Compañía	María Rosa Fabara
Falconi Puig Abogados	Sasha Mandakovic
Gallegos, Valarezo y Neira	Edgar Neira
Gonzalez Peñaherrera & Asociados	Juan Carlos Montenegro
Lopez Rivadeneira Abogados	Daniel López Suárez
Quevedo & Ponce Estudio Jurídico	Alejandro Ponce Martínez
Sempertegui Ontaneda Abogados	Leonardo Sempértégui, Santiago Salazar
<b>RECOMMENDED</b>	
Corral Barriga	Fabian Corral Burbano
DLL Law office	Xavier Sisa Cepeda, Leopoldo González
Durini & Guerrero	Francisco Guerrero Celi, Juan Francisco Guerrero del Pozo, Emilio Suarez
ExpertiseAdvisor Abogados	Alberto Peña Moscoso
Lexvalor Abogados	Margoth Chiriboga López
Noboa Peña Torres	Gonzalo Noboa Baquerizo
Paz Horowitz Abogados	Agustin Acosta Cardenas
Pino/Elizalde	Marco Elizalde

**PÉREZ BUSTAMANTE & PONCE: TOP TIER FIRM WITH EXCELLENCE IN DISPUTE RESOLUTION MATTERS**


Rodrigo Jijón Letort

Key Figures: Rodrigo Jijón Letort and Juan Manuel Marchán  
Established: 1916

**Track record:** Pérez Bustamante & Ponce has represented a major Brazilian company in an international arbitration resulting from the termination of a construction contract, as well as an English company in the agro-industrial sector against the Ecuadorian state for breach of contract, obtaining favorable rulings in both cases.

**Team & differentiation:** The dispute resolution team is led by partner Rodrigo Jijón, who has broad experience in complex, civil and commercial litigation, tax and labor processes, environmental and constitutional demands and local and international arbitration. The team advises clients in most industries, with a special emphasis on the energy sector.



# MEXICO

© BlueOrange Studio  
Mayan ruins in Tulum



## ARBITRATION

### Mexico: Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURES
<b>LEADING</b>	
Hogan Lovells BSTL	Luis Omar Guerrero, Luis Enrique Graham, Eduardo Siqueiros
Von Wobeser y Sierra	Adrián Magallanes, Marco Tulio Venegas, Claus Von Wobeser
<b>EXCELLENT</b>	
DLA Piper	Gerardo Lozano, Kate Brown de Vejar
Galicia Abogados	Rodrigo Zamora, Cecilia Azar
Solórzano Carvajal González y Pérez-Correa (SOLCARGO)	Fernando Pérez-Correa
White & Case	Rafael Llano Oddone
<b>HIGHLY RECOMMENDED</b>	
Abascal Flores y Segovia	José María Abascal Zamora, Héctor Flores
Curtis Mallet-Prevost Colt & Mosle	Gabriela Álvarez-Ávila
González de Castilla & Ávila Abogados	Emilio Gonzalez de Castilla
Loperena Lerch y Martin Del Campo	Carlos Loperena Ruíz
Ortega & Gómez Ruano	Sofía Gómez, Elsa Ortega
<b>RECOMMENDED</b>	
Del Castillo y Castro Abogados	Fernando del Castillo
Flores Rueda Abogados	Cecilia Flores
Malpica, Iturbe, Buj y Paredes	Carlos Malpica, Rolando Zarate
Martínez Algaba de Haro Curiel	Jorge De Haro González, Mario R. Martínez G., Javier Curiel
Quijano Cortina y de la Torre Abogados	Xavier Cortina, Javier Quijano
Ramirez Ornelas	Gerardo Ramírez Ornelas
Rendon Guerrero Abogados	Juan Carlos Guerrero V., Roberto Rendón G.
Wöss & Partners	Herfried Wöss
<b>VALUABLE PRACTICE</b>	
Creel, García-Cuéllar, Aiza y Enríquez	Carlos Martinez Betanzos
Facha y Soledad Abogados	Eduardo Facha García
García Alcocer Abogados	Alberto Agraz Sánchez
Gonzalez de Cossío Abogados SC	Francisco González de Cossío
Jones Day	Antonio González, José Antonio Vázquez C.
Jáuregui y Del Valle	Citlali Pérez
López Melih y Estrada	Juan Pablo Estrada Michel
Ogarrío Daguerre Abogados	Alejandro Ogarrío, Jorge Ogarrío

## ARBITRATION CENTERS

### Mexico: Best Arbitration Centers

Centers are listed alphabetically

CENTER	KEY FIGURES
Centro de Arbitraje de la Camara de la Construction - Caic	Francisco Gonzales de Cossio
Centro de Arbitraje de Mexico - Cam	Eduardo Magallón Gómez
Centro de Mediación y Arbitraje Canaco (Cámara Nacional de Comercio de la Ciudad de México)	Nathan Poplawsky Berry





## Our analysis

### SOLCARGO: DISPUTE RESOLUTION EXPERTISE IN A FULL-SERVICE FIRM



Fernando Pérez-Correa

**Key Figures:**  
Fernando Pérez-Correa,  
José Covarrubias and  
Francisco Abimael  
Hernandez  
**Established:** 1995

**Track record:** The team is adept at handling a wide array of litigations and arbitrations, including financial services, PPP and complex corporate transactions, but they are leading lawyers when it comes to investment arbitration. The firm has successfully represented Metalclad Corporation and Abengoa in proceedings against the Mexican government under NAFTA Chapter Eleven.

**Team & differentiation:** The team has extensive experience in dispute resolution, arbitration proceedings and ADR processes. The dispute resolution practice is headed by Fernando Perez-Correa. Two other partners work in that area, José Covarrubias, who focuses on litigation and arbitration, and Abimael Hernandez, who handles commercial insolvency and bankruptcy proceedings.

### MALPICA ITURBE BUJ & PAREDES: DISPUTE RESOLUTION ONE-STOP-SHOP



Carlos Malpica

**Key Figures:**  
Carlos Malpica,  
Juan José Iturbe,  
Rodrigo Buj,  
Horacio Paredes and  
Rolando Zarate  
**Established:** 2013

**Track record:** The team is very active in complex litigations mainly in the energy, infrastructure and telecoms sectors. Key clients include Engie, AES, Televisa, IZZI, SKY, Alstom, Odebrecht, Robbins, Macquarie and Mitsubishi. Of note: they were the first lawyers ever to obtain an injunction against a public offer made on the Mexican Stock Exchange.

**Team & differentiation:** The firm can handle every kind of litigation issue excluding white-collar. They are best known for constitutional, civil, commercial and administrative litigation. Only five years after launching the team comprises 30 lawyers, six of them partners, and is one of the largest dispute resolution boutiques in Mexico.

### FLORES RUEDA: INTERNATIONALLY RECOGNIZED ARBITRATION EXPERTISE



Cecilia Flores Rueda

**Key Figure:**  
Cecilia Flores Rueda  
**Established:** 2015

**Track record:** Cecilia Flores Rueda leads a highly qualified dispute resolution team. She acts as counsel in civil and commercial litigation and is frequently appointed arbitrator. She handles complex, high-stakes cases before federal and local courts involving government bodies, shareholders' disputes, energy, oil and gas, infrastructure projects and construction.

**Team & differentiation:** Cecilia Flores Rueda founded her own dispute resolution boutique, after years spent gaining experience in prestigious firms and a stint as secretary general of the mediation and arbitration center of CANACO. Cecilia and her team work on a broad spectrum of matters, under different procedures. Her name is well known in the international legal community.

### JAUREGUI Y DEL VALLE: COMPLEMENTARY DISPUTE RESOLUTION TEAM



Citlali Pérez

**Key Figures:**  
David Hurtado,  
Alejandro Segall,  
Citlali Pérez and  
Eliser Garcia  
**Established:** 1975

**Track record:** Prominent clients in the litigation and arbitration area include Grupo Alden and MetLife, while the competition and antitrust area regularly represents General Motors Mexico and Miller Brewing Company. The firm has also participated in some of the most high-profile criminal litigation matters in recent Mexican history.

**Team & differentiation:** The litigation and arbitration team is led by partners Alejandro Segall and Citlali Pérez. Alejandro focuses on civil, commercial and administrative litigation while Citlali is recognized in the commercial arbitration field. David Hurtado has, among other specialties, experience in antitrust and competition. Eliser Garcia handles white-collar issues.

### METHODOLOGY

#### The criteria are:

- Recognition & reputation of the firm in its market
- Team size, seniority of partners (or executive officers, managing directors, etc.), managing director, chief executive..., education & training level of the associates (or consultants, investment managers, etc.)
- Volume, nature and quality of the cases dealt by the firm
- Prestige, diversity and internationalization of the firm's client base
- Team expansion and revenue generated by the activity considered in the ranking

#### In the course of our research, we gather detailed information from diverse sources:

**Law firms:** through questionnaires and interviews, our team gets first-hand information about a firm's history, positioning, expertise and recent activity.

**Clients:** we solicit the feedback of several thousand General Counsel, CFOs, Tax Managers and CEOs of domestic and multinational companies through anonymous questionnaires, meetings and phone interviews.

**Qualified third-parties:** we collect the opinion of professionals who are neither clients nor competitors, such as: investment bankers, accountants, arbitrators, expert witnesses.

**Peer-review:** We ask lawyers for their feedback on their local market and who they recommend when facing a conflict of interest. We also collect their opinion on lawyers they have worked with in other jurisdictions.

### FACHA Y SOLEDAD: NEW BOUTIQUE WITH EXPERIENCED LAWYERS



Eduardo Facha García

**Key Figures:** Eduardo  
Facha García and Jesús  
M. Soledad Terrazas  
**Established:** 2016

**Track record:** Facha y Soledad has been active in arbitration, as well as civil, commercial, administrative and constitutional litigation. The firm's lawyers are involved in several ongoing class actions. Names on the client-list include investment banks and other financial institutions. As a niche boutique it also works in tandem with firms that lack a litigation practice of their own.

**Team & differentiation:** Eduardo Facha concentrates his practice on commercial and civil litigation and arbitration. Jesús Soledad is more focused on administrative litigation. Both partners were previously part of López Melih, Facha y Estrada. The team comprises three partners and three associates. The partners are also very active in the academic field.



## ARBITRATORS

### Mexico: Best Arbitrators

In each tier, the arbitrators are ordered alphabetically

ARBITRATOR	FIRM
<b>LEADING</b>	
Alejandro Ogarrío R. E.	Ogarrío Daguerre Abogados
Claus von Wobeser	Von Wobeser y Sierra
Eduardo Siqueiros	Hogan Lovells BSTL
Emilio González de Castilla	González de Castilla & Ávila
Francisco González de Cossio	Gonzalez de Cossio Abogados
José María Abascal Zamora	Abascal Flores & Segovia
Luis Enrique Graham	Hogan Lovells BSTL
<b>EXCELLENT</b>	
Carlos Loperena Ruíz	Loperena Lerch y Martin Del Campo
Cecilia Azar	Galicia Abogados
Cecilia Flores Rueda	Flores Rueda Abogados
Elsa Ortega	Ortega & Gómez Ruano
Fernando del Castillo	Del Castillo y Castro Abogados
Fernando Estavillo Castro	Estavillo Arbitraje
Gabriela Álvarez - Ávila	Curtis, Mallet-Prevost, Colt & Mosle
Herfried Wöss	Wöss & Partners
Juan Carlos Guerrero Valle	Rendón Guerrero Abogados
Julieta Ovalle Piedra	Bufete Ovalle Favela
Luis Omar Guerrero Rodríguez	Hogan Lovells BSTL
Roberto Rendón G.	Rendón Guerrero Abogados
Romualdo Segovia	Abascal Flores Segovia
Rodrigo Zamora Etcharren	Galicia Abogados
Victor M. Ruíz	Ruiz Silva Abogados
<b>HIGHLY RECOMMENDED</b>	
Carolina Castellanos López	Carolina Castellanos López Solución Alternativa de Controversias
Christa Mueller	Mueller Abogados
Fernando Flores Patiño	Loperena, Lerch y Martin del Campo
Francisco Javier Gorjón Gómez	Professor
Gerardo Lozano Alarcón	DLA Piper Gallástegui y Lozano
Javier Jiménez Gutiérrez	Curtis, Mallet-Prevost, Colt & Mosle
Sofía Gómez Ruano	Ortega & Gómez Ruano





# PERU

© Christian Vincés  
Lima, Peru





## ARBITRATION

### Peru: Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURES
<b>LEADING</b>	
Bullard Falla Ezcurrea Abogados	Huáscar Ezcurrea, Alfredo Bullard, Mario Reggiardo
Estudio Echecopar -Member of Baker McKenzie International	Ana María Arrarte, Maria del Carmen Tovar
Miranda & Amado Abogados	José Amado, Mauricio Raffo, Cristina Ferraro, Giovanni Priori, Santiago Carrilo
<b>EXCELLENT</b>	
<b>1</b> Osterling Abogados	Enrique Ferrando, Gabriel Loli, Miguel Delgado
Rodrigo Elías & Medrano Abogados	José Tam
Simons Solucion de Controversias	Adrian Simons
<b>2</b> Aramburú Castañeda Boero	Manuel Diego Aramburú, Gustavo Ramos, Fernando Bermejo
Campos / Abogados en Infraestructura	Alex Campos
DLA Piper Pizarro Botto Escobar	Carlos Nuñez, Guillermo Hesse
Estudio Paitán & Asociados	Carlos Paitán Contreras, José Salcedo
Navarro Sologuren Paredes Gray	Gustavo Paredes, Jaime Gray
Payet, Rey, Cauvi, Pérez Abogados	José Domingo Rivarola
Philippi, Prietocarrizosa Ferrero DU & Uria	Ramiro Portocarrero
<b>HIGHLY RECOMMENDED</b>	
Amprimo y Flury Abogados	Natale Amprimo, Carlos Rodriguez, Eduardo Barboza
Escribens, Valdivieso, Vega Soyer & Guerra Abogados - EVVG	Jorge Vega Soyer
Estudio Muñiz	Fernando Meléndez, Edwin Pezo
Lazo & De Romaña	Miguel Grau Quinteros
Navarro & Pazos	Ricardo Puccio, Aresio Viveros
Rebaza, Alcázar & De Las Casas	Roger Zavaleta
<b>RECOMMENDED</b>	
Barrios & Fuentes Abogados - Bafur	Luis Puglianini
C&C Abogados	Fernando Capuñay
CMS Grau	Luis Alberto Liñan
Dentons (ex Gallo Barrios Pickmann Abogados)	Claudio Cajina, José Miguel Cardenas
Estudio Olaechea	Manuel Villa-García, Cecilia Catacora
Garrigues Peru	Hugo Forno, Melissa Nuñez
Hernández & Cia	Ricardo Luque, Jorge Luis Zubiato
Miró Quesada Abogados	Rodolfo Miranda, Gustavo Miro Quesada
Rodríguez Angobaldo Abogados	Enrique Varsi, Jaime Heredia
Rubio Leguia Normand	Fausto Viale, Bruno Marchese
<b>VALUABLE PRACTICE</b>	
Allemant Abogados	Richard Allemant
Estudio Arca & Paoli Abogados	Carla Paoli, Francisco Arca Patiño
Linares Abogados	Daniel Linares
Lourdes Flores Nano Abogados	Lourdes Flores



## ARBITRATORS

### Peru: Best Arbitrators

In each tier, the arbitrators are ordered alphabetically

ARBITRATOR	FIRM
<b>LEADING</b>	
Alfredo Bullard	Bullard Falla Ezcurra Abogados
Fernando Cantuarias	Dean Law School Universidad del Pacífico/Professor
Carlos Cárdenas	Professor
<b>EXCELLENT</b>	
Mario Castillo Freyre	Estudio Mario Castillo Freyre
Rolando Eyzaguirre	Sole practitioner
Guillermo Lohmann	Rodrigo, Elias & Medrano
Elvira Martínez Coco	Estudio Elvira Martínez Coco & Asociados
Hugo Sologuren	Sole practitioner
Shoschana Zusman	Estudio Zusman
<b>HIGHLY RECOMMENDED</b>	
<b>1</b> Manuel Diego Aramburú	Aramburú Castañeda Boero Abogados
Ana Maria Arrarte	Estudio Echeopar - Baker McKenzie
Juan Luis Avendaño Valdéz	Miranda & Amado Abogados
Luciano Barchi V.	Sole practitioner
Eric Franco	Engie Peru (Legal Counsel)
Cecilia O'Neill	Deputy Dean Law School Universidad del Pacífico/Professor
<b>2</b> Natale Amprimo	Amprimo y Flury Abogados
Huáscar Ezcurra	Bullard Falla Ezcurra Abogados
Alejandro Falla	Bullard Falla Ezcurra Abogados
Enrique Ferrando	Osterling Abogados
Baldo Kresalja	Duany & Kresalja
Leysser León	Philippi Prietocarrizosa Ferrero DU & Uria
José Antonio Payet	Payet, Rey, Cauvi, Perez Abogados
Jorge Vega Soyer	Escribens, Valdivieso, Vega Soyer & Guerra Abogados
<b>RECOMMENDED</b>	
Eduardo Barboza	Estudio Echeopar - Baker McKenzie
Rosa Bueno	Fernández - Dávila & Bueno Abogados
Fernando Capuñay	C & C Abogados
Gastón Fernández Cruz	Fernández & Vargas Abogados
Lourdes Flores	Lourdes Flores Nano Abogados
Gonzalo García Calderón	García Claderón Vidal Montero & Asociados
Miguel Grau	Lazo & De Romaña Abogados
Roxana Jimenez Vargas-Machuca	Sole Practitioner
Ricardo Leon Pastor	Leon Pastor Consultores
Alberto Montezuma	Montezuma Abogados
Enrique Palacios	Estudio Enrique Palacios Abogados
Carlos Paitán	Estudio Paitán & Asociados
Giovanni Priori	Miranda & Amado Abogados
Mario Reggiardo	Bullard Falla Ezcurra Abogados
Carlos Soto	Carlos Soto & Asociados
Sergio Tafur	Tafur asesores y consultores
Maria del Carmen Tovar	Estudio Echeopar - Baker McKenzie

PERU



## DISPUTE RESOLUTION IN CONSTRUCTION

Peru: Best Law Firms

In each tier, the firms are ordered alphabetically

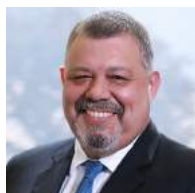
FIRM	KEY FIGURES
<b>LEADING</b>	
Campos / Abogados en Infraestructura	Alex Campos
Navarro Sologuren Paredes Gray	Enrique Navarro
<b>EXCELLENT</b>	
1 DLA Piper Pizarro Botto Escobar	Carlos Nuñez
Estudio Echeopar -Member of Baker McKenzie International	Maria del Carmen Tovar
Osterling Abogados	Enrique Ferrando, Miguel Delgado
2 Bullard Falla Ezcurra Abogados	Alfredo Bullard, Mario Reggiardo, Huascar Escurra
Miranda & Amado Abogados	Mauricio Raffo
Philippi Prietocarrizosa Ferrero DU & Uría	Ramiro Portocarrero
Roca Miock & Acosta Abogados	Pedro Roca Miock
<b>HIGHLY RECOMMENDED</b>	
Amprimo y Flury Abogados	Carlos Rodriguez Manrique
Rodrigo Elías & Medrano Abogados	Carlos Carpio
Simons Solucion de Controversias	Adrian Simons, Carla De los Santos
<b>RECOMMENDED</b>	
Aramburú Castañeda Boero	Manuel Diego Aramburu
Barrios & Fuentes Abogados - Bafur	Luis Puglianini
Dentons	Claudio Cajina
Miró Quesada Abogados	Rodolfo Miranda, Gustavo Miro Quesada
Rodríguez Angobaldo Abogados	Adolfo Pinillos





## Our analysis

### OSTERLING: DISPUTE RESOLUTION TEAM CONTINUES TO STRENGTHEN



Enrique Ferrando

**Key Figures:**  
Enrique Ferrando and  
Miguel Delgado  
**Established:** 1980

**Track record:** Clients include insurance companies (Rímac Seguros y Reasugros, Mapfre Global Risks), mining companies (Volcan Compañía Minera) and energy players (Engie). Major corporations in the construction sector, such as Soletanche-Bachy International (VINCI Construction) and Los Portales S.A. are clients. Enrique Ferrando has also arbitrated several cases.

**Team & differentiation:** The team is equipped to handle any kind of dispute resolution matter, but is especially noted for expertise in insurance, reinsurance, arbitration and construction. Senior Partner Enrique Ferrando is recognized in the market as an excellent and experienced arbitrator. In 2018, Gabriel Loli was promoted to partner, strengthening the insurance and arbitration practice.

### SIMONS SOLUCIÓN DE CONTROVERSIAS: DISPUTE RESOLUCIÓN AND CORPORATE ARBITRATION EXPERTS



Adrian Simons

**Key Figure:**  
Adrian Simons  
**Established:** 2011

**Track record:** Simons Solución's is involved in complex litigation and arbitration cases. Recently the Peruvian state appointed the firm to defend the government's position before the Inter-American Court of Human Rights regarding the humanitarian presidential pardon granted to former Peruvian president Alberto Fujimori, a case that received significant media coverage.

**Team & differentiation:** The team comprises lawyers who deal with both litigation and arbitration matters. Founding partner Adrian Simons has over 23 years' experience as a lawyer and arbitrator. He specializes in procedural, arbitration, civil, constitutional and regulatory law related to telecommunications, fisheries and hydrocarbons.

### ESTUDIO ARAMBURÚ, CASTAÑEDA, BOERO & ASOCIADOS: MODERN AND PROACTIVE LAWYERS



Manuel Diego Aramburú

**Key Figures:**  
Manuel Diego Aramburú,  
Gustavo Ramos and  
Fernando Bernejo  
**Established:** 1995

**Track record:** The firm has been successfully defending clients in disputes related to insurance, construction and civil & commercial litigation. They have also handled numerous institutional and adhoc arbitration proceedings. They assist prestigious national and international clients such as Banco de Crédito del Perú, Makro Super Mayorista, Pacifico Seguros.

**Team & differentiation:** The team is composed of four partners and eight other lawyers. Gustavo Ramos focuses on civil law, civil procedure, commercial law, contracts and arbitration, representing his clients in the main arbitration centers of the country. Manuel Diego Aramburú is a recognized arbitrator in Peru and has handled a wide variety of arbitrations..

### DLA PIPER PIZARRO BOTTO ESCOBAR: ACTIVE IN ALL AREAS OF DISPUTE RESOLUTION



Carlos Nuñez

**Key Figures:**  
Carlos Nuñez,  
Guillermo Hesse and  
José Marcelo Allemant  
**Established:** 2005

**Track record:** The team is currently advising Línea Amarilla in a dispute against Constructora OAS S.A. branch of Peru. It is also advising the operator of a 25-year concession in the development of a PPP irrigation project that represents an investment of \$600 million. Clients include Perú LNG S.R.L, Construções e Comércio Camargo Corrêa, Concessionaria Chavimochic S.A.C. and Lima Airport Partners.

**Team & differentiation:** With more than 15 years' experience in the field, Carlos Nuñez is charged with running an arbitration team that has been involved in more than 100 arbitration cases to date. Nuñez has particular expertise in dispute resolution in construction. Guillermo Hesse leads the litigation team, while the white-collar crime and compliance team is headed by J. Marcelo Allemant.

### ESTUDIO PAITÁN: A DYNAMIC ARBITRATION BOUTIQUE



Carlos Paitán

**Key Figure:**  
Carlos Paitán  
**Established:** 2002

**Track record:** This boutique law firm specializes in investment, commercial and state-contracting arbitrations. The firm participates in commercial arbitration under ICC and UNCITRAL rules and in commercial and public contracting arbitration in a wide range of complex issues. The firm has represented as lead counsel four cases against the Republic of Peru before ICSID.

**Team & differentiation:** Founding partner Carlos Paitán has strong expertise in corporate law, foreign investment, project structuring and investment protection, state-bidding and contracting; Experienced in national, international and investment arbitration (ICSID arbitration), he has also been appointed as an arbitrator.

### ESCRIBENS VALDIVIESO VEGA SOYER & GUERRA: A NEW FIRM WITH EXPERIENCED LAWYERS



Jorge Vega Soyer

**Key Figure:**  
Jorge Vega Soyer  
**Established:** 2018

**Track record:** Jorge has more than 15 years of experience as arbitrator totalizing around 100 cases where he has been president or member of an arbitral tribunal, but he also has been unique arbitrator. His practice also includes acting as lawyer in commercial litigation cases helping clients from diverse sectors.

**Team & differentiation:** Jorge Vega Soyer and three other founding partners launch the firm in 2018. However, he has many years of experience in dispute resolution, and he is recognized by peers and clients as an expert in arbitration. He also handles civil and commercial litigation cases. His target: solve clients' problems avoiding litigation or, even, arbitration.



Our analysis

**NAVARRO SOLOGUREN PAREDES GRAY ABOGADOS: HIGH-END FIRM SPECIALIZING IN CONSTRUCTION AND ENGINEERING ISSUES**



Gustavo Paredes

**Key Figures:**  
Gustavo Paredes,  
Enrique Navarro and  
Jaime Gray  
**Established:** 1995

**Track record:** The firm helps owners, contractors and surveyors involved in the construction field in Peru. Several clients operate worldwide, which has helped the team adjust to international standards. Terminales del Perú (GMP S.A. y Oiltanking), Exanco and Cosapi are its clients. In the last 18 months the team has worked on more than 30 construction dispute resolution cases.

**Team & differentiation:** One of the few boutiques in Peru dedicated to construction and engineering issues, NPG has the largest team in the field, with four partners and 12 other lawyers. The firm has accrued 23 years of experience in the construction sector. It advises clients at all stages of their projects, including any related arbitration and litigation.

**AMPRIMO & FLURY: SOLID AND EXPERIENCED DISPUTE RESOLUTION TEAM**



Natale Amprimo

**Key Figures:**  
Natale Amprimo,  
Carlos Rodríguez and  
Eduardo Barboza  
**Established:** 2006

**Track record:** The firm successfully represented two of Lima's Bus operators in multiple arbitration procedures against Lima City Hall, for contractual breaches. The firm is representing Grupo Cobra in several construction claims against private parties. Other clients include Corporación Aceros Arequipa, OPP Film and Grupo Cobra.

**Team & differentiation:** The team is composed of six partners and 14 other lawyers. Partner Natale Amprimo has more than 20 years' experience in litigation, arbitration and corporate law. In 2018 Eduardo Barboza and Jaime Miranda joined the firm from Estudio Echecopar Baker McKenzie and co-lead the civil and contractual division.

**ESTUDIO MUÑIZ: ENVIABLE TRACK RECORD**



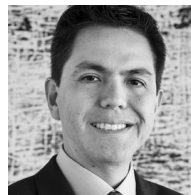
Fernando Melendez

**Key Figure:**  
Fernando Melendez  
**Established:** 1981

**Track record:** The firm is currently representing Telefonica in several proceedings before SUNAT (the tax authority in Peru) and the fiscal court regarding the payment of moratory interests and taxes. They are also representing Enel in multiple constitutional actions filed against the Peruvian electricity regulator (OSINERGMIN).

**Team & differentiation:** The team is made up of a group of attorneys who represent clients before the judiciary court for the resolution of constitutional, contentious-administrative, civil, corporate and commercial conflicts, including the representation before the constitutional court and courts of arbitration. Fernando Melendez is a well-recognized litigator.

**REBAZA, ALCAZAR & DE LAS CASAS: COMPLEMENTARY KNOW HOW FOR SOLVING DISPUTES**



Roger Zavaleta

**Key Figures:**  
Augusto Loli, Roger Zavaleta,  
Juan José Cárdenas and Percy García Caveró  
**Established:** 2004

**Track record:** The team has been frequently active in litigation of complex or sensitive matters in arbitration. Empresa Minera Los Quenuales, COFIDE, Messer Group, SGS del Peru, Consorcio Lahmeyer Int. Cascade Hydro Power, Crawford Peru, are clients of the firm. Entel Peru, GYM Ferrovías and Linea Amarilla are also part of the clients' roster.

**Team & differentiation:** The team was reinforced in 2018 with the addition of Claudia Quispe who joined the firm from Muñiz as litigation senior associate. Augusto Loli has a strong reputation as a white-collar lawyer, while Roger Zavaleta concentrates on litigation and arbitration issues. With his concessions, PPP and project finance know how, Juan José Cárdenas is regularly involved in arbitrations.

**CYC ABOGADOS: DESIGNING EFFECTIVE SOLUTIONS**



Fernando Capuñay

**Key Figure:**  
Fernando Capuñay  
**Established:** 2015

**Track record:** The firm is representing a leading hydrocarbon company on a breach of contract matter against a distribution company. They are also representing a construction company on an infrastructure breach of contract against a construction consortium. Their client roster includes Numay, Global Fuel, Grupo Klaus Brass and Construcciones Corbus.

**Team & differentiation:** The team is composed of six partners and two others lawyers. The dispute resolution practice is led by Fernando Capuñay a recognized arbitrator and lawyer, who is currently involved in ten arbitrations. The team handles commercial arbitrations and those arising from parties contracting with the state.

**DENTONS: TOP LEVEL REPRESENTATION**



Claudio Cajina

**Key Figure:**  
Claudio Cajina  
**Established:** 2010

**Track record:** Dentons' Lima office has an extensive and varied portfolio of clients in a wide array of industries and in key sectors of the Peruvian economy, such as construction, real estate, mining, energy, education and government. Rutas de Lima, Paz Centenario, Los Portales, Concesionaria Interoceánica Sur Tramo 2, Cencosud, Unión de Cervecerías Backus y Johnston are represented by the firm.

**Team & differentiation:** Claudio Cajina joined Dentons in 2017 after amassing years of experience at the firm he founded with two other partners. White-collar-crime associates Diego Abeo Sabogal and Renzo Ipanaque joined Dentons at the same time as Cajina, as did dispute resolution associate José Miguel Cárdenas. With the Dentons combination, the firm is able to offer international-standard representation.



## Our analysis

### CMS GRAU: NEW PARTNER HEADING THE PRACTICE



Luis Alberto Liñan

Key Figure:  
Luis Alberto Liñan  
Established: 1934

**Track record:** Active in civil, commercial, constitutional and administrative disputes, the team also handles multiple arbitration procedures. For the most part clients are drawn from mining companies and oil and gas distributors. CMS Grau represents a multinational energy company and one of the main telecoms companies in Peru.

**Team & differentiation:** The firm grew across the board last year, with several hirings and promotions to partner. The dispute resolution practice was no exception. In early 2018 Luis Alberto Liñan joined the firm as partner and head of the practice area, bringing two lawyers with him. There are now a dozen lawyers in the team, which works on both in litigation and arbitration matters.

### RODRÍGUEZ ANGOBALDO ABOGADOS: BRANCHING OUT



Enrique Varsi

Key Figures:  
Fernando Rodríguez  
Angobaldo,  
Jaime Heredia,  
Enrique Varsi and  
Adolfo Pinillos  
Established: 1997

**Track record:** The firm handles around 2,000 procedures per year in a wide range of matters such as constitutional and public law disputes, insurance and tax claims, telecoms and regulatory disputes, as well as civil and commercial matters and real estate and construction cases. Clients include several major banks (BCP), insurance companies (Rimac) but also those from the telecoms sector (Entel).

**Team & differentiation:** Longtime considered exclusively an asset recovery specialist, the firm has become a full-service litigation boutique, able to act in commercial, administrative, insurance and labor litigation, as well as arbitration and competition. Last year the team was reinforced with the arrival of partners Jaime Heredia, Cesar Abanto, Adolfo Pinillos and the promotion of Alvaro Bonilla to partner.

### ALLEMANT ABOGADOS: BLENDING THE MODERN AND THE TRADITIONAL



Richard Allemant

Key Figure:  
Richard Allemant  
Established: 1950

**Track record:** The firm successfully represented a mining services company that sued a transnational mining company for breaching a service contract. The commercial and civil litigation area also enjoys a strong reputation in the market. In 2018 they developed a specialized arbitration area in response to a growing client need.

**Team & differentiation:** Created as a criminal law boutique 70 years ago, Allemant law office has maintained a strong reputation for its litigation skills in civil and commercial law. Nowadays the firm also advises on corporate, labor, tax and finance matters. Partner Richard Allemant leads the litigation and arbitration team and acts as arbitrator in the Lima's chamber of commerce.

### NAVARRO & PAZOS ABOGADOS: HIGH-END EXPERTISE



Ricardo Puccio

Key Figure:  
Ricardo Puccio Sala and  
Aresio Viveros Zuazo  
Established: 1950

**Track record:** The team has successfully represented the Republic of Peru, as co-council, in four ICSID investment arbitration cases worth the following amounts: \$7bn (Banco del Nuevo Mundo Case), \$49bn (Gremcitel Case) \$62 m (Perupetro case) and \$585 m (Bear Creek Case); and is currently working on two new ICSID cases, one in its early stages brought by AUNOR and another brought by Lidercon S.L.

**Team & differentiation:** Navarro & Pazos Abogados, is a traditional law firm with almost 70 years in the Peruvian Market. The dispute resolution team, lead by partners Ricardo Puccio and Aresio Viveros, has experience in litigation and arbitration, including not only international arbitration (under UNCITRAL or ICC rules) but also local arbitration and investment arbitrations.

## ARBITRATION CENTERS

### Peru: Best Arbitration Centers

Centers are listed alphabetically

CENTER	KEY FIGURES
Arbitration and experts center of the Lima Cousel of Peruvian engineers' profesional association	Hugo Guerrero Vilchez
Center of Analysis and Dispute Resolution (CARC) of the Pontificia Universidad Católica del Perú	Marlene Anchante Rullé*
Construction Arbitration and Conciliation Center CAPECO	Jesús Elías Plaza Parra Morzán
International Arbitration Center Amcham Peru	Eduardo Ferrero Costa
Lima Chamber of Commerce's Arbitration Centre	Rosa Bueno de Lercari
National Arbitration System of the Supervisory Body of State Contracting (OSCE)	Isaias Reategui *

\*Director





# URUGUAY

© Luciana Nobre Deliza  
Punta Ballena, Punta del Este, Uruguay



## DISPUTE RESOLUTION

### Uruguay: Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURES
<b>LEADING</b>	
<b>Ferrere</b>	Sandra González, Alejandro Pintos
<b>Guyet &amp; Regules</b>	Carlos Brandes, Alvaro Tarabal
<b>EXCELLENT</b>	
<b>Bergstein Abogados</b>	Leonardo Melos
<b>Hughes &amp; Hughes</b>	Alfredo Taullard, Bernardo Porras
<b>Jiménez de Aréchaga, Viana &amp; Brause</b>	Hector B. Viana, Fernando Jiménez de Aréchaga
<b>Olivera Abogados</b>	Ricardo Olivera García, Nicolas Paseyro
<b>Posadas Posadas &amp; Vecino</b>	Luis Nin Estevez
<b>Rueda Abadi Pereira</b>	Daniel Rueda, Santiago Pereira Campos
<b>HIGHLY RECOMMENDED</b>	
<b>Blanco &amp; Etcheverry</b>	Carlos Rodríguez Capurro
<b>Bragard</b>	Jean Jacques Bragard
<b>Echevarría Leunda &amp; Echevarría Petit</b>	José Luis Echevarría Petit
<b>Lapique &amp; Santeugini Abogados</b>	Mauricio Santeugini, Luis Lapique
<b>RECOMMENDED</b>	
<b>Bado Kuster Zerbino &amp; Rachetti</b>	Richard Iturria, Rafael Zerbino
<b>Cervieri Monsuarez &amp; Asociados</b>	Pablo Monsuarez
<b>Delpiazzo Abogados</b>	Carlos Delpiazzo
<b>Fischer &amp; Schickendantz</b>	Ana Inés Alfaro
<b>Gatto &amp; Cuneo Abogados</b>	Renzo Gatto Trochon
<b>Fraschini &amp; Asociados</b>	María de la Luz Silvarredonda
<b>Julio Soffer Laws</b>	Julio Soffer
<b>Paul F. Arrighi Abogados</b>	Paul F. Arrighi, Ignacio Martínez Corral
<b>Pescadere Peri &amp; Pezzutti</b>	Diego Pescadere, Gregorio Cerdeña
<b>Perez del Castillo &amp; Asociados</b>	Matías Perez del Castillo

## ARBITRATORS

### Uruguay: Best Arbitrators

In each tier, the arbitrators are ordered alphabetically

ARBITRATOR	FIRM
<b>EXCELLENT</b>	
<b>Paul Arrighi</b>	Paul F. Arrighi Abogados
<b>Augusto Durán Martínez</b>	Bragard
<b>Sandra González</b>	Ferrere
<b>Fernando Jiménez de Aréchaga</b>	Jiménez de Aréchaga, Viana & Brause
<b>Mercedes Jiménez de Aréchaga</b>	Guyet & Regules
<b>Ricardo Olivera García</b>	Olivera Abogados
<b>Leslie Van Rompaey</b>	Sole Practitioner
<b>Eduardo Vescovi</b>	Sole Practitioner

### BERGSTEIN: REFINED EXPERTISE WITH A TRADITIONAL APPROACH



Leonardo Melos

Key Figure: Leonardo Melos  
Established: 1957

**Track record:** The department has vast experience in civil actions, enforcement of foreign judgments and arbitration awards, product liability, unfair competition, protection of trademarks, moral damages, bankruptcy procedures and international competition, abusive termination of distribution agreements and insurance claims. Clients include financial enterprises and telecoms companies.

**Team & differentiation:** Litigation is one of the core practices of the firm, whose dispute resolution practice is headed by Leonardo Melos, who has broad experience in the field. Leonardo has been a judge in Uruguay and he has also gained international experience as a foreign lawyer at WilmerHale in London. Tailor-made strategies and thorough analysis of each case are the firm's calling card.





# USA

© Taiga  
New York City, USA





## INTERNATIONAL ARBITRATION

### United States: Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURES
<b>LEADING</b>	
<b>1 Debevoise &amp; Plimpton</b>	Catherine Amirfar, Donald Donovan, David Rivkin, Dietmar Prager, Mark Friedman
<b>King &amp; Spalding</b>	John Bowman, Edward Kehoe, Doak Bishop, Reginald Smith, James Berger
<b>White &amp; Case</b>	Carolyn Lamm, Paul Friedland, Abby Cohen Smutny
<b>2 Freshfields Bruckhaus &amp; Deringer</b>	Elliot Friedman, Nigel Blackaby, Noiana Marigo
<b>Hughes Hubbard &amp; Reed</b>	James Boykin, John Townsend, John Fellas
<b>EXCELLENT</b>	
<b>1 Baker Botts</b>	Michael Goldberg, Jay Alexander, Andrew Behrman, Edward Schorr
<b>Cleary Gottlieb Steen &amp; Hamilton</b>	Howard Zelbo, Jonathan Blackman, Jeffrey Rosenthal
<b>Curtis, Mallet-Prevost, Colt &amp; Mosle</b>	Mark O'Donoghue, Miriam Harwood, George Kahale III
<b>2 Arnold &amp; Porter</b>	Gaela Gehring Flores, Paolo Di Rosa, Thad Dameris
<b>Chaffetz Lindsey</b>	James Hosking, Yasmine Lahlou, Peter Chaffetz, David Lindsey
<b>Sidley Austin</b>	Louis Kimmelman, Marinn Carlson
<b>Three Crowns</b>	Luke Sobota, Jan Paulsson
<b>HIGHLY RECOMMENDED</b>	
<b>Jenner &amp; Block</b>	Patrick Pearsall, Richard Ziegler
<b>Norton Rose Fulbright</b>	Mark Baker, Matthew Kirtland, Kevin O'Gorman
<b>Quinn Emanuel Urquhart &amp; Sullivan</b>	David Orta, Tai-Heng Cheng
<b>Shearman &amp; Sterling</b>	Christopher Ryan, Henry Weisburg
<b>Skadden, Arps, Slate, Meagher &amp; Flom</b>	John Gardiner, Timothy Nelson, Julie Bédard
<b>WilmerHale</b>	John Pierce, John Trenor, Rachael Kent
<b>RECOMMENDED</b>	
<b>Baker McKenzie</b>	David Zaslowsky, Grant Hanessian
<b>Cooley</b>	Mark Beckett, Rachel Thorn, Marc Suskin
<b>Covington &amp; Burling</b>	Allan Moore, Marney Cheek, Miguel López Forastier, Nicole Duclos
<b>Dechert</b>	Arif Ali, Alexandre de Gramont, Érica Franzetti
<b>Foley Hoag</b>	Lawrence Martin, Mark Clodfelter, Paul Reichler, Daniel Schimmel
<b>Hogan Lovells US</b>	Samaa Haridi, Daniel González, Oliver Armas
<b>Paul Hastings</b>	Camilo Cardozo, Joseph Profaizer
<b>Vinson &amp; Elkins</b>	James Loftis
<b>Winston &amp; Strawn</b>	Ricardo Ugarte, Eric Bloom

### CURTIS, MALLET-PREVOST, COLT & MOSLE: WORLD-CLASS ARBITRATION EXPERIENCE



George Kahale III

Key Figure:  
George Kahale III and  
Claudia Frutos-Peterson  
Established: 1830

**Track record:** Among the recent work handled by Curtis, Mallet-Prevost, Colt & Mosle's superb practice is its successful defence of the Republic of Cyprus, a client for the last five years, against a \$1.4bn claim arising from the government's placement of FBME Bank's Cyprus branch into resolution. Other clients include the governments of Venezuela and India.

**Team & differentiation:** With superb experience in representing high-profile clients in commercial and investment treaty arbitration, Curtis, Mallet-Prevost, Colt & Mosle fields a large bench of experts, most notably department chair George Kahale III, who practises in New York and Houston. The Washington DC-based Claudia Frutos-Peterson is also highly active.

### CHAFFETZ LINDSEY: SMALL TEAM, BIG PUNCH



David Lindsey

Key Figure:  
David Lindsey,  
James Hosking  
Established: 2009

**Track record:** Based in New York, Chaffetz Lindsey has continued to handle impressive arbitrations involving large companies around the world. Nigeria's state-owned oil and gas company NNPC instructed the firm in a case opposing the enforcement of a \$2.8bn arbitration award. Other recent clients include tuna giant Albacora and Panamanian exporter Seli Ossa.

**Team & differentiation:** Chaffetz Lindsey packs a punch that belies its size. It frequently handles high-value arbitration, often involving Latin American projects. David Lindsey regularly acts for plaintiffs and defendants in multi-jurisdictional cases; James Hosking is an expert in sovereign immunity, public international law and commercial arbitration.

USA



## INTERNATIONAL ARBITRATION (INVESTMENT TREATY DISPUTES)

United States: Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURES
<b>LEADING</b>	
<b>1 King &amp; Spalding</b>	John Bowman, Edward Kehoe, Doak Bishop
<b>White &amp; Case</b>	Jonathan Hamilton, Carolyn Lamm, Paul Friedland, Abby Cohen Smutny
<b>2</b>	
<b>Curtis, Mallet-Prevost, Colt &amp; Mosle</b>	Miriam Harwood, George Kahale III, Claudia Frutos-Peterson
<b>Debevoise &amp; Plimpton</b>	Donald Donovan, David Rivkin, Mark Friedman
<b>Freshfields Bruckhaus &amp; Deringer</b>	Elliot Friedman, Nigel Blackaby, Noiana Marigo
<b>EXCELLENT</b>	
<b>Arnold &amp; Porter Kaye Scholer</b>	Mallory Silberman, Gaela Gehring Flores, Paolo Di Rosa
<b>Cooley</b>	Mark Beckett, Rachel Thorn, Marc Suskin
<b>Foley Hoag</b>	Lawrence Martin, Mark Clodfelter, Paul Reichler
<b>Quinn Emanuel Urquhart &amp; Sullivan</b>	David Orta, Tai-Heng Chen
<b>Sidley Austin LLP</b>	Louis Kimmelman, Marinn Carlson
<b>Three Crowns</b>	Luke Sobota, Jan Paulsson
<b>HIGHLY RECOMMENDED</b>	
<b>1 Hogan Lovells US</b>	Jonathan Stoel, Samaa Haridi, Daniel González, Oliver Armas
<b>Shearman &amp; Sterling</b>	Christopher Ryan, Henry Weisburg
<b>2</b>	
<b>Chaffetz Lindsey</b>	James Hosking, Yasmine Lahlou, David Lindsey
<b>Cleary Gottlieb Steen &amp; Hamilton</b>	Matthew Slater, Carmine Boccuzzi
<b>Dechert</b>	Érica Franzetti, Arif Ali, Alexandre de Gramont
<b>Hughes Hubbard &amp; Reed</b>	James Boykin, John Townsend
<b>Norton Rose Fulbright</b>	Mark Baker, Matthew Kirtland, Kevin O'Gorman
<b>Vinson &amp; Elkins</b>	James Loftis
<b>Winston &amp; Strawn</b>	Ricardo Ugarte, Eric Bloom



## Our analysis

### COOLEY: INVESTMENT TREATY HEAVYWEIGHTS



Mark Beckett

Key Figure:  
Mark Beckett  
Established: 1920

**Track record:** Recent high-profile mandates for the cross-border experts at Cooley include acting for Koch Minerals in an ICSID arbitration against the government of Venezuela regarding the latter's expropriation of Koch's stake in a major fertiliser plant. Elsewhere, BM Holding instructed the client in investment treaty arbitration against the United Arab Emirates.

**Team & differentiation:** With strong expertise in commercial and investment treaty arbitration, Cooley's New York-based practice fields a team of dedicated practitioners well-versed in acting as arbitrators as well as counsel. Group head Mark Beckett has broad, deep experience in the field; he is ably supported by fellow partners Marc Suskin and Rachel Thorn.

### FRESHFIELDS BRUCKHAUS DERINGER: RENOWNED INVESTMENT TREATY EXPERTISE



Noiana Marigo

Key Figure:  
Noiana Marigo and  
Nigel Blackaby  
Established: 1743

**Track record:** Freshfields Bruckhaus Deringer's practice had another excellent year, handling a slew of high-value cases that often involved Latin American projects. It acted for ConocoPhillips and Tenaris in separate ICSID arbitrations against the government of Venezuela in the wake of the latter's nationalisation of privately held stakes in oil and gas projects.

**Team & differentiation:** With a superb reputation in cross-border commercial and investment treaty arbitration, the team at Freshfields Bruckhaus Deringer is especially active on high-value matters involving Latin America. Noiana Marigo took over as the firm's head of international arbitration in January 2019; key partner Nigel Blackaby is also globally renowned.

### JENNER & BLOCK: CONSISTENTLY STRONG SECTOR-AGNOSTIC PERFORMERS



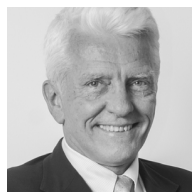
Richard Ziegler

Key Figure:  
Richard Ziegler  
Established: 1914

**Track record:** Jenner & Block had another excellent year, assisting ArcelorMittal USA with obtaining \$1.4bn-worth of damages in a case brought against Essar Steel in front of the ICC. It also advised Delaware-based investor EGI-VSR on being awarded \$29m in Chilean arbitration proceedings against Juan Coderch. Other clients include Mondelēz International.

**Team & differentiation:** Jenner & Block fields experienced international arbitration experts across several US cities; it has a strong track record in numerous industry sectors. The New York-based Richard Ziegler is the US chair of the firm's global arbitration practice; public international law specialist Patrick Pearsall is recommended in Washington DC.

### THREE CROWNS: ARBITRATION ROYALTY



Jan Paulsson

Key Figure:  
Jan Paulsson  
Established: 2014

**Track record:** Three Crowns acted for ConocoPhillips in an ICC arbitration against Venezuela's state-owned oil and gas company PDVSA, helping ConocoPhillips obtain a \$2bn award after its stake in two Orinoco crude oil projects was nationalised. The firm is advising the same client on a related ICSID arbitration against the Venezuelan government to determine quantum.

**Team & differentiation:** An international arbitration boutique that punches well above its weight, Three Crowns fields an agile team of deeply experienced practitioners. With offices in London, Paris and Washington DC, the firm is well-positioned to handle complex multi-jurisdictional cases. Founding partner Jan Paulsson has extensive experience as arbitrator and counsel.



## METHODOLOGY

### The criteria are:

- Recognition & reputation of the firm in its market
- Team size, seniority of partners (or executive officers, managing directors, etc.), managing director, chief executive..., education & training level of the associates (or consultants, investment managers, etc.)
- Volume, nature and quality of the cases dealt by the firm
- Prestige, diversity and internationalization of the firm's client base
- Team expansion and revenue generated by the activity considered in the ranking

### Rankings are established with the following tools:

- **Submission form procedure:**  
We send questionnaires & submission forms to the structure already included in Leaders League rankings and to others likely to be included. They are, in particular, invited to provide information on their organization, their client bases, their track record and their market.
- **Qualitative procedure:**  
To supplement the questionnaires, Leaders League teams conduct a large number of interviews, which enable us not only to learn more about the firm included in our listings, but also to assess the dynamism of the market. Analysts and market researchers also have meetings with a large number of companies' executives (private companies, funds, banks) who have the opportunity to comment and provide fresh intelligence on the market and on the advisors they are soliciting.



USA



## USA BEST ARBITRATION SUPPORT FIRMS

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURES
<b>LEADING</b>	
Ankura	David Tortorello, John Levitske, Reza Nikain
Compass Lexecon	Manuel Abdala, Carla Chavich
FTI Consulting	James Searby, Howard Rosen
<b>EXCELLENT</b>	
1 The Brattle Group	Stewart Myers, Florin Dorobantu
KPMG	Bryan Jones
2 Berkeley Research Group	Christopher Goncalves, Santiago Dellepiane
<b>HIGHLY RECOMMENDED</b>	
Alvarez & Marsal	Laura Hardin
BDO USA	Mark Baker
Cornerstone Research	José Alberro
PwC	Frank Dery
Secretariat International	Don Harvey
<b>RECOMMENDED</b>	
Deloitte Risk and Financial Advisory	Gary Levin, Steve Stanton
NERA Economic Consulting	Chudozie Okongwu
<b>VALUABLE PRACTICE</b>	
Analysis Group	Jeffrey Cohen
Charles River Associates	Sveta Ksenofontova, Tiago Duarte-Silva
EY	Gregory Wolski
Grant Thornton	Joseph Galanti, Craig Casey
HKA	Kenneth Baker, Timothy Chitester



## USA BEST ARBITRATION FUNDERS

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURES
<b>LEADING</b>	
<b>Burford Capital</b>	Christopher Bogart, Jonathan Molot
<b>EXCELLENT</b>	
<b>Bentham IMF</b>	Allison Chock
<b>Parabellum Capital</b>	Aaron Katz
<b>Therium Capital Management</b>	Patrick Dempsey
<b>HIGHLY RECOMMENDED</b>	
<b>Lake Whillans</b>	Lee Drucker
<b>Longford Capital Management</b>	William Farrell, Jr., Michael Nicholas
<b>Validity Finance</b>	Ralph Sutton
<b>Vannin Capital</b>	Matthew Cox
<b>Woodsford Litigation Funding</b>	Joshua Meltzer

### Therium Capital Management: A Sharp Eye for Strong Returns



Patrick Dempsey

Key Figure:  
Patrick Dempsey  
Established: 2009

**Track record:** A decade old this year, Therium Capital Management raised \$400m in funding commitments in 2018; its success rate is highly impressive. In addition to international arbitration, the firm has recently been involved in insolvency matters as well as banking and securities disputes, antitrust cases, intellectual property mandates and tax litigation.

**Team & differentiation:** Bolstered by offices in London, Düsseldorf, Oslo and Melbourne, Therium's New York-based practice handles large multi-jurisdictional cases. With rapid turnarounds and an unerring eye for returns, the team is frequently active in arbitration funding, and is increasingly focused on insolvency. Patrick Dempsey is Chief Investment Officer.

### Burford Capital: Market-Leading Funders



Christopher Bogart

Key Figure:  
Christopher Bogart  
Established: 2009

**Track record:** Active across a wide range of profitable cases, including international arbitration, antitrust, commercial contracts, patents and insolvency, Burford Capital remains ahead of the pack. It recently secured \$1.6bn in dispute-funding commitments, pooling funds from a sovereign wealth fund, a new private investment fund, and its own capital.

**Team & differentiation:** The world's foremost publicly listed dispute-funder, Burford Capital leverages five offices across three continents to provide seamless service on premium multi-jurisdictional cases. Led by market-leading CEO and co-founder Christopher Bogart, the full-service funder makes use of big data and an innovative mindset to remain cutting-edge.

RANKINGS  
EUROPE

---

**2018-2019**





## EUROPE

Arbitration Funding	94		
<b>Austria</b>			
International Arbitration	96		
<b>Belgium</b>			
International Arbitration	98		
Arbitrators	99		
<b>France</b>			
International Arbitration	101		
Litigation Support - International Arbitration	105		
Arbitrators	105		
<b>Germany</b>			
International Arbitration	108		
Arbitrators	109		
<b>Italy</b>			
International Arbitration	111		
Arbitrators	112		
<b>Luxembourg</b>			
International Arbitration	114		
<b>Netherlands</b>			
International Arbitration	116		
		<b>Poland</b>	
		International Arbitration	118
		<b>Portugal</b>	
		Dispute Resolution	120
		<b>Russia</b>	
		International Arbitration	122
		<b>Spain</b>	
		International Arbitration	124
		Arbitrators	125
		<b>Switzerland</b>	
		International Arbitration	127
		Arbitrators	129
		<b>Sweden</b>	
		International Arbitration	131
		<b>United Kingdom</b>	
		Arbitration Funding	133
		International Arbitration	134





# EUROPE





## ARBITRATION FUNDING

Europe\*: Best Litigation Support Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURES
<b>EXCELLENT</b>	
<b>Therium</b>	Christoph Kuzaj, Henrik Jensen
<b>Vannin Capital</b>	Anastasia Bondarenko, Yasmin Mohammad
<b>HIGHLY RECOMMENDED</b>	
<b>IVO Capital Partners</b>	Michael Israel, Roland Vigne, Sidney Oury
<b>Nivalion</b>	Thomas Kohlmeier, Marcel Wegmueller
<b>Omni Bridgeway**</b>	Wieger Wielinga
<b>Redbreast Litigation Finance</b>	Rein Philips
<b>RECOMMENDED</b>	
<b>Claims Funding Europe</b>	Martin Hyde
<b>Foris AG</b>	Dr. Volker Knoop, Dr. Hanns-Ferdinand Müller
<b>Legial</b>	Dirk Böttger
<b>Profile Investment</b>	Alain Grec, Iain McKenny
<b>Profina Prozessfinanzierung</b>	Christian Schmid

\*Excludes UK

\*\* Recently merged with Roland Prozess Finanz

### VANNIN CAPITAL, FROM PIONEER TO ESTABLISHED INTERNATIONAL PLAYER IN A FEW YEARS



Yasmin Mohammad

Key Figure: Yasmin Mohammad  
Established: 2010

**Track record:** Vannin Capital finances a wide range of cases and claims, working with law firms, corporates and insolvency practitioners. Cases invested in typically have at minimum £10 million in quantum. It fields a team dedicated to international arbitration cases, led from Paris by Yasmin Mohammad.

**Team & differentiation:** Vannin Capital emphasises its efficient case vetting process as a differentiator, relying on the knowledge and expertise of its employees, many of whom have prior experience in major international law firms. It has expanded significantly and now has offices across Europe, Australia and the US.





# AUSTRIA

© emperocosar  
Hallstatt



AUSTRIA



## INTERNATIONAL ARBITRATION

Austria: Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURES
<b>LEADING</b>	
Dorda	Florian Kremsehner
Freshfields Bruckhaus Deringer	Günther Horvath
<b>EXCELLENT</b>	
1 Zeiler.partners	Gerold Zeiler, Markus Schifferl, Lisa Beisteiner
2 Binder Grösswang	Michael Kutschera, Christian Klausegger
CHSH Cerha Hempel Spiegelfeld Hlawati	Irene Welser
Fiebinger Polak & Partners	Rudolf Fiebinger
<b>HIGHLY RECOMMENDED</b>	
Baker McKenzie - Diwok Hermann Petsche	Alexander Petsche
Graf & Pitkowitz	Nikolaus Pitkowitz
Knoetzl	Florian Haugeneder
Konrad & Partners	Christian Konrad, Philipp Peters
Schoenherr	Anne-Karin Grill, Christoph Lindinger
Torggler	Hellwig Torggler
Wolf Theiss	Stefan Riegler
<b>RECOMMENDED</b>	
ARP Andreas Reiner & Partner	Andreas Reiner
Baier	Erhard Böhm
CMS	Daniela Karollus-Bruner
Hauser Partners	Wulf Gordian Hauser
Saxinger, Chalupsky & Partners (SCWP Schindhelm)	Markus Fellner

## FRESHFIELDS BRUCKHAUS DERINGER: A PRAGMATIC PRACTICE



Günther Horvath

Key Figure:  
Günther Horvath  
Established: 1970

**Track record:** The firm's dispute resolution team has handled prominent domestic and cross-border arbitration cases for both the ICC and ICSID. Recent cases have seen them act for RWE Supply & Trading in three ICC arbitration proceedings related to a long-term contract with a major European gas producer, and advise Austrian energy company EVN in a €650m arbitration case.

**Team & differentiation:** President of the Vienna International Arbitral Centre, Günther Horvath leads a team of two partners and 12 other lawyers. Based in Vienna, the team specializes in arbitration relating to the energy and financial services industries and are also active in commercial arbitration cases.





# BELGIUM

© Adisa  
Gent





## INTERNATIONAL ARBITRATION

## Belgium: Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURES
<b>LEADING</b>	
<b>Hanotiau &amp; Van den Berg</b>	Bernard Hanotiau, Albert Jan van den Berg, Pascal Hollander, Paul Lefebvre
<b>EXCELLENT</b>	
<b>1 Allen &amp; Overy</b>	Werner Eyskens, Joost Everaert
<b>Linklaters</b>	Françoise Lefèvre
<b>Loyens &amp; Loeff</b>	Hakim Boularbah, Olivier Van der Haegen
<b>2 Daldewolf</b>	Marc Dal, Patrick De Wolf
<b>Matray, Matray &amp; Hallet</b>	Didier Matray
<b>Olivier Caprasse</b>	Olivier Caprasse
<b>Omega Law</b>	Johan Verbist
<b>Strelia</b>	Jean-Pierre Fierens
<b>HIGHLY RECOMMENDED</b>	
<b>Altius</b>	Alexander Hansebout
<b>Contrast</b>	Luc Demeyere, Frank Wijckmans
<b>DMDB</b>	Dirk De Meulemeester
<b>Everest</b>	Herman Verbist
<b>Liedekerke</b>	Amery De Schoutheete
<b>NautaDutilh</b>	Marc van der Haegen
<b>Philippe &amp; Partners</b>	Denis Philippe
<b>Quinz</b>	Benoît Allemeersch
<b>Simont Braun</b>	Rafaël Jafferali
<b>Stibbe</b>	Nicolas Résimont
<b>Tossens Goldman</b>	Jean-François Tossens, Sophie Goldman
<b>RECOMMENDED</b>	
<b>DLA Piper</b>	Martin Lebbe
<b>Fieldfisher</b>	Maxime Berlingin
<b>Janson</b>	Cédric Alter, Dominique Blommaert
<b>Jones Day</b>	Vanessa Foncke
<b>Petillion</b>	Flip Petillion
<b>Schoups</b>	Marco Schoups
<b>White &amp; Case</b>	Nathalie Colin
<b>Willkie Farr &amp; Gallagher</b>	Xavier Dieux

## HANOTIAU &amp; VAN DEN BERG: WORLDWIDE REPUTATION



Albert Jan van den Berg

Key Figures:  
Albert Jan van den Berg  
and Bernard Hanotiau  
Established: 2001

**Track record:** Since its inception Hanotiau & van den Berg has been involved in the most important and complex arbitration proceedings taking place in prestigious institutions worldwide. The firm partners are all arbitrators acting on large-scale cross-border disputes involving commercial companies and governments.

**Team & differentiation:** The firm has a shining reputation, due to its stellar track record and pioneering boutique law-firm model. Putting human capital and internal growth at the center of its strategy, the firm recently promoted Iuliana Iancu as counsel and Emily Hay as senior associate.



## ARBITRATORS

### Belgium: Best Arbitrators

In each tier, the arbitrators are ordered alphabetically

ARBITRATOR	FIRM
<b>LEADING</b>	
<b>1</b> Bernard Hanotiau	Hanotiau & Van den Berg
Albert Jan van den Berg	Hanotiau & Van den Berg
<b>2</b> Olivier Caprasse	Olivier Caprasse
Pascal Hollander	Hanotiau & Van den Berg
Paul Lefebvre	Hanotiau & Van den Berg
Françoise Lefèvre	Linklaters
Didier Matray	Matray Matray Hallet
Hans Van Houtte	Sole Practitioner
Vera Van Houtte	Sole Practitioner
Johan Verbist	Omega Law
<b>EXCELLENT</b>	
Jean-Pierre Buyle	Buyle Legal
Peter Callens	Loyens & Loeff
Marc Dal	Daldewolf
Luc Demeyer	Contrast
Amery De Schoutheete	Liedekerke
Johan Erauw	Professor
Jean-Pierre Fierens	Strelia
Yves Herinckx	Herinckx Avocat Solicitor
Dirk De Meulemeester	DMDB
Flip Petillion	Petillion
Denis Philippe	Philippe & Partners
Jean François Tossens	Tossens Goldman
Koen Van den Broeck	Allen & Overy
Herman Verbist	Everest





# FRANCE

© Neirfy  
Mont Saint-Michel



## INTERNATIONAL ARBITRATION

### France: Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURES
<b>LEADING</b>	
<b>1</b> Dechert	Eduardo Silva Romero, José Manuel García Represa, Philip Dunham, Xavier Nyssen, Erica Stein
Shearman & Sterling	Emmanuel Gaillard, Yas Banifatemi, Coralie Darrigade, Jennifer Younan, Maude Lebois
White & Case	M. Polkinghorne, N. Bouchardie, C. von Krause, A. de Lotbinière McDougall, C. Nairac, K. Odynski, E. Oger-Gross, J. Willems, C. Seppälä ( <i>of counsel</i> )
<b>2</b> Bredin Prat	Raëd Fathallah, José Maria Pérez, Tim Portwood, Louis Christophe Delanoy
Freshfields Bruckhaus Deringer	Noah Rubins, Ben Juratowitch, Peter Turner
Quinn Emanuel Urquhart & Sullivan	Isabelle Michou, Thomas Voisin, Michael Young, Philippe Pinsolle
Three Crowns	Georgios Petrochilos, Todd Wetmore, Kathryn Khamsi, Simon Elliot
<b>EXCELLENT</b>	
<b>1</b> Betto Seraglini	J. Fouret, C. Seraglini, J.-G. Betto, G. Le Quillec, D. Perben, G. Filhol
Cleary Gottlieb Steen & Hamilton	Claudia Annacker, Jean-Yves Garaud
Clifford Chance	Jason Fry, Simon Greenberg, Jean-Pierre Grandjean
Derains & Gharavi	Yves Derains, Bertrand Derains, Hamid Gharavi, Mélanie van Leeuwen, Nada Sader, Marie Laure Bizeau
Fierville Ziadé	Marie-Aude Ziadé, Jérémie Fierville
Linklaters	Roland Ziadé, Pierre Duprey, Arnaud de La Cotardière
<b>2</b> Curtis Mallet-Prevost Colt & Mosle	Geoffroy Lyonnet, Peter M. Wolrich
Darros Villey Maillot Brochier	Carine Dupeyron, Laurent Aynès
De Gaulle Fleurance & Associés	Louis De Gaulle, Charles-Édouard Renault, Samantha Nataf
Gide	Carole Malinvaud, Christian Camboulive, Alexandra Munoz, Ruper Reece, Michel Pitron
Herbert Smith Freehills	Thierry Tomasi, Andrew Cannon
Hogan Lovells	Laurent Gouiffès, Carmen Núñez-Lagos, Thomas Kendra
Jones Day	Michael Bühler, Jean-Pierre Harb, Elie Kleiman
King & Spalding	Vanessa Benichou, James Castello, Kenneth R. Fleuriet, Amy Frey, Laurent Jaeger, Marc-Olivier Langlois
Latham & Watkins	Fernando Mantilla-Serrano, Fabrice Fages, John Adam ( <i>counsel</i> )
Le 16 Avocats	Julie Spinelli, Jean-Luc Larribau
Mayer Brown	Dany Khayat, Alejandro Lopéz Ortiz, José Caicedo ( <i>counsel</i> )
Orrick Rambaud Martel	Charles Kaplan
Teynier Pic	Éric Teynier, Laurence Kiffer, Pierre Pic, Raphaël Kaminsky, Shaparak Saleh
<b>HIGHLY RECOMMENDED</b>	
<b>1</b> Allen & Overy	Marie Stoyanov, Christopher Mainwaring-Taylor
Altana	Caroline Duclercq, Christophe Lapp, François Muller
Amadio Parleani Gazagnes	Gilbert Parleani, Jean-Marie Gazagnes, Olivier Parleani
Dentons	Barton Legum, Jean-Christophe Honlet
DLA Piper	Alexander Brabant, Michael Ostrove, Théobald Naud
Foley Hoag	Hery Frédéric Ranjeva, Andrea Pinna, Diana Paraguacuto-Mahéo
Lazareff Le Bars	Benoît Le Bars
<b>2</b> Bird & Bird	Jalal El Ahdab
Brown Rudnick	Sébastien Bonnard, Nicholas Tse, Hervé Le Lay, Ravinder Thukral
Eversheds Sutherland	David S. Sellers
Hughes Hubbard & Reed	Anne Gaustad
Meyer Fabre Avocats	Damien Devot, Nathalie Meyer Fabre
Squire Patton Boggs	Antoine Adeline, José Feris, Stephan Adell, George von Mehren
Willkie Farr & Gallagher	Dominique Mondoloni, Grégoire Bertrou
<b>3</b> Ashurst	Emmanuelle Cabrol
August & Debouzy	Marie Danis
Debevoise & Plimpton	Antoine Kirry, Frederick Davis ( <i>of counsel</i> )
FTPA	Serge-Antoine Tchekhoff, Robert Corcos, Rajeev Sharma Fokeer
HFW	Olivier Purcell, Stanislas Lequette, Stéphanie Schweitzer, Timothy Clemens-Jones
K&L Gates	Louis Degos, Charlotte Baillot
Kennedys	Christian Bouckaert, Nicolas Bouckaert, Aurélia Cadain, Alexis Valençon
McDermott Will & Emery	Jacob Grierson
Proskauer	Ana Vermal, Peter Sherwin
Steering Legal	Mathias Audit, Sébastien Fleury
<b>RECOMMENDED</b>	
<b>1</b> Aceris Law	William Kirtley
Ashurst	Emmanuelle Cabrol





Baker McKenzie	Éric Borysewicz, Jean-Dominique Touraille, Karim Boulmelh ( <i>counsel</i> )
Bernard-Hertz-Béjot	Patrick Bernard
CastaldiPartners	Vanessa Chessa, Marina Matousekova, Nicola Romano, Thierry Bonnet, Enrico Castaldi
D'Alverny Avocats	Henri-Joseph Trémolet de Villers
Dethomas Peltier Juvigny & Associés	Arthur Dethomas, Dessislava Zadgorska ( <i>counsel</i> )
Fidal	Bruno Berger-Perrin, Isabelle Vaugon
FLV & Associés	Serge Gravel, Anne Granger, Bastien Mathieu
Gibson Dunn	Jean-Pierre Farges, Éric Bouffard, Pierre-Emmanuel Fender
HMN & Partners	Gérard Honig, Simon Ndiaye, Caroline Derache, Sophie Cochery ( <i>of counsel</i> )
Kuckenburger Bureth Boineau et Associés (KAB)	Joachim Kuckenburger, Alexander Blumrosen
Ngo Jung & Partners	Gérard Ngo, Marion Ngo
Pinsent Masons	Frédéric Gillion
Simmons & Simmons	Philippe Cavaliers
Winston & Strawn	Maria Kostytska, Gilles Bigot, Anne-Carine Ropars-Furet, Sara Susnjar, Mathilde Lefranc-Barthe
<b>2</b> BMH Avocats	Detlev Kühner
Boken	Franck Poindessault, Antoine Beauquier
Bryan Cave Leighton Paisner	Kathie D. Claret, Constantin Achillas
Clyde & Co	David Méheut, Maylis Casati-Ollier, David Brown
Coblence & Associés	Benjamin Magnet
DS Avocats	Philippe Sarrailhé, Benoît Charrière Bournazel, Yvon Martinet, Jean-Marie Salva
DWF	Romain Dupeyré
Enjea Avocats	Jérôme Barbet
FTMS Avocats	Marc Henry
Grenier Avocats	Patrice Grenier
Jeanetet	Ioana Knoll-Tudor, Thierry Lauriol, Xavier Pernot
Lerins & BCW	Laurent Garrabos, Laurent Bernet, Arnaud Picard
LMT Avocats	Christian Connor
Meridian Avocats	Olivier Delsupexhe
Racine	Laurent Jourdan, Bruno Cavalié
Reed Smith	Ana Atallah, Peter Rosher
Selene Avocats	Laurent Archambault
Stehlin & Associés	Léopold Farque, Marc Pierre Stehlin, Frédéric Lecomte
Stephenson Harwood	Barthélemy Cousin, Nicolas Demigneux
Tessler Avocats	Jean-François Tessler

#### VALUABLE PRACTICE

BCTG Avocats	Augustin Nicolle, Severin Kullmann
BMH Avocats	Martin Hauser, Detlev Kühner
Bosco Avocats	Patrick Marès
Fiducial Legal by Lamy	Yves Reinhard, Christoph Martin Radtke
Carmichael Lemaire	Gillian Carmichael Lemaire*
Dolidon Partners	Guillaume Dolidon
Ginestié Magellan Paley-Vincent	Philippe Ginestié, Pierre de Montalembert
Herald	Jean Castelain, Olivier Binder, Bertrand Pébrier, Bruno Quint
HW&H	Béatrice Deshayes
Kalliopé	Nicolas Contis
Kramer Levin	Alexander Marquardt, Antoine Paszkiewicz, Reid Feldman
Lewis & Co	Lars Lewis, Peter Iglkowski, Leïla Esnard, Guillaume de Bascher
LPA - CGR Avocats	Karim Nassif, Xavier Clédat, Alexia Eskinazi
Morgan Lewis	Alexandre Bailly, Xavier Haranger
Normand & Associés	Xavier Normand-Bodard, Ralph Boussier, Charlotte Cret
Paul Hastings	Nicolas Faguer, Dominique Borde ( <i>senior counsel</i> )
Reinhart Marville Torre	Agathe Moreau, Jérôme Marsaudon

\* Based in London

#### TEYNIER PIC: STRONG INTERNATIONAL FOOTPRINT



Éric Teynier

Key Figure:  
Eric Teynier  
Established: 2004

**Track record:** The boutique, one of the first to develop an international arbitration practice in Paris, is entrusted with many cases in the €50m+ bracket. Notable matters handled by the team in recent times include a Venezuelan-based gold operator against the Bolivarian Republic in an action for annulment of a CIRDI arbitral award before the Paris Court of Appeal.

**Team & differentiation:** Teynier Pic can count on a multilingual team of partners, able to intervene as advisors and arbitrators. In 2018, the firm welcomed a fifth partner, Shaparak Saleh, an expert in international commercial litigation and arbitration. The alliance with Griffin Litigation has also enabled the team to strengthen its international interventions.





## Our analysis

### BROWN RUDNICK: TAILOR-MADE TREATMENT



Sébastien Bonnard

**Key Figures:**  
Sébastien Bonnard and  
Nicholas Tse  
**Established:** 2013

**Track record:** The firm assists clients in complex institutional and ad hoc arbitrations involving several jurisdictions. It also intervenes at the pre-litigation stage, as well as in judicial proceedings related to arbitrations. The team is advising a company in the Middle East on several arbitrations relating to the renovation and construction of refineries in that region.

**Team & differentiation:** Like in a boutique firm, Brown Rudnick's clients know each of the lawyers in charge of their cases and receive tailor-made treatment of their needs. The Parisian team remains resolutely international in its operation and approach, being fully integrated with the one in London and combining civil law and common law cultures and knowledge.

### THREE CROWNS: ENTHUSIASTIC AND SUCCESSFUL



Todd Wetmore

**Key Figures:**  
Todd Wetmore,  
Georgios Petrochilos and  
Kathryn Khamsi  
**Established:**  
2014 (Paris office)

**Track record:** With offices in London, Paris and Washington DC, Three Crowns is dedicated to international arbitration-commercial, investment-treaty and inter-state matters. The team has active cases in Africa in particular, and its lawyers are frequently appointed as arbitrators around the world - in DIAC, CNUDCI, CCI and SCC arbitrations, for example.

**Team & differentiation:** The firm's lawyers are enthusiastic and approach every case with a high degree of dedication. Clients appreciate being in contact with each lawyer working on the case, which is made possible by the human-size of the firm. Happenings at the firm in 2018 included Kathryn Khamsi being promoted to partner, the London office welcoming Reza Mohtashami, as well as Todd Wetmore's appointment as vice president of the ICC Court.

### DERAINS & GHARAVI: STARS OF ARBITRATION



Hamid Gharavi

**Key Figures:**  
Hamid Gharavi and  
Yves Derains  
**Established:** 2009

**Track record:** In 2018 Derains & Gharavi secured another award against Kazakhstan before ICSID for \$30 million in the energy sector for Turkish company Aktau after its win last year for Caratube as well as an award for Dayyanis totalling \$68 million against the Republic of Korea. The firm also managed to annul an ICC award before the French Court of Appeal in Buzwair v. Audi Volkswagen case.

**Team & differentiation:** The firm acts as counsel in both commercial and investment arbitration with a balanced representation of investors and states. It has ongoing cases against Turkmenistan, Bahrain, Oman, Kazakhstan, Libya and represents Russia, Qatar, Sudan, Romania and Egypt. The firm's partners have 100 pending mandates as arbitrators and sit on the boards of many arbitral institutions.

### DE GAULLE FLEURANCE & ASSOCIÉS: TRUSTED BY STATES



Louis de Gaulle

**Key Figure:**  
Louis de Gaulle  
**Established:** 2001

**Track record:** The firm intervened this year against an African state in an ICC investment arbitration concerning compensation for gold confiscation. It has also successfully represented the Russian Federation in various proceedings before the French courts relating to the attempt by former Yukos' shareholders to have an arbitral award recognised and enforced in France.

**Team & differentiation:** Active in numerous arbitrations in Africa and the Middle East, the team intervenes in numerous cases involving governments and major French and international groups in various sectors including transport, energy, mining, real estate and sport. The firm recently welcomed Samantha Nataf as a partner in the arbitration team.

### CURTIS, MALLET-PREVOST, COLT & MOSLE: EXCELLENCE IN INTERNATIONAL ARBITRATION



Geoffroy Lyonnet

**Key Figures:**  
Peter Wolrich and  
Geoffroy Lyonnet  
**Established:** 1970 (Paris  
office)

**Track record:** The international arbitration team at Curtis represents clients from both the public and private sectors and is very active in both commercial and investor-state arbitration. They are used to handling disputes under ICSID, ICC, AAA, NAI Stockholm and LCIA rules as well as ad hoc arbitrations under UNCITRAL rules.

**Team & differentiation:** The Paris office is staffed by a multidisciplinary team with many lawyers admitted to practice in both Paris and New York. Known for his advocacy, Geoffroy Lyonnet serves as both lead counsel and arbitrator and was instrumental in the Kazakhstan Oil Field case. Partner Peter Wolrich works on commercial and investor-state arbitration and recently acted on behalf of the Russian Federation.

### SIMMONS & SIMMONS: MULTIDISCIPLINARY OFFER



Philippe Cavalieros

**Key Figure:**  
Philippe Cavalieros  
**Established:** 1988

**Track record:** Simmons & Simmons offers a 360° perspective on international arbitration. The firm advises major players and fast-growing companies, in the financial, asset management, life sciences and telecommunications sectors notably. The team recently intervened in an arbitration between a French services leader and the Hungarian state.

**Team & differentiation:** Philippe Cavalieros regularly acts as arbitrator (emergency, sole or president). He recently co-chaired the ICC working group on decisions on costs in international arbitration. The firm is also renowned for its litigation activities led by a team of around 40 lawyers headed by Jacques-Antoine Robert.



Our analysis

**SQUIRE PATTON BOGGS:  
EXPERIENCED TEAM AT THE SERVICE OF COMPANIES**



Antoine Adeline

Key Figure:  
Antoine Adeline  
Established: 1995

**Track record:** Ever-present in energy arbitrations, the team intervenes on gas-price review issues for customers such as Enel. They obtained a favorable award for a client in a commercial arbitration concerning gold mines in Laos and are involved in investment arbitrations, including one in Eastern Europe.

**Team & differentiation:** Clients appreciate the knowledge of the different legal systems exhibited by a responsive team of multilingual and experienced lawyers providing practical and operational advice. The firm is developing a significant practice of alternative dispute resolution methods, in mediation notably.

**BETTO SERAGLINI:  
EXPERTS IN COMMERCIAL AND INVESTMENT ARBITRATION**



Jean-Georges Betto

Key Figure:  
Jean-Georges Betto  
Established: 2013

**Track record:** Specializing in complex construction and energy arbitrations, the firm acted in Sergei Pugachev's defence in an arbitration against the Russian state on the basis of the bilateral investment treaty between France and Russia. With a strong presence on the African continent, the team is currently acting for a businessman against an African nation in an ICC arbitration concerning a mining project.

**Team & differentiation:** Well-known for their in-depth expertise in investment arbitration and sensitive litigations, Betto Seraglini's team have developed a challenger spirit that pushes each of the partners to go beyond what they know to find the right strategy to fit their clients' needs. The firm has also been developing a practice in white collar crime with the arrival of Martin Pradel in the autumn of 2018.

**CASTALDIPARTNERS:  
WORKING IN HARMONY WITH CLIENTS**



Valentine Chessa

Key Figures:  
Valentine Chessa and  
Marina Matousekova  
Established: 1996

**Track record:** The team at CastaldiPartners are regularly involved in major international arbitrations and disputes, particularly in the fields of construction, energy and transport, as well as in post-arbitration disputes. They recently participated in a series of arbitrations with a cumulative worth of more than €2bn.

**Team & differentiation:** The team attaches great importance to global strategy management and favors symbiosis with its clients and their needs. Several members of the firm are regularly appointed arbitrators, allowing the team to benefit from a complete and effective approach when acting as counsel. In 2018, the firm welcomed Marina Matousekova as a partner to strengthen the arbitration and litigation team.

**FISCHER, TANDEAU DE MARSAC, SUR:  
ARBITRATION WISDOM IN A FULL-SERVICE BUSINESS LAW FIRM**



Cédric Fischer

Key Figures:  
Cédric Fischer and  
Silvestre Tandeau de  
Marsac  
Established: 1985

**Track record:** Fischer, Tandeau de Marsac, Sur successfully represented a client in a €50m arbitration against a sovereign state. Over the years they have handled commercial cases before arbitration institutions and developed expertise on African issues. The firm pays close attention to supporting CEOs and companies over the long term, some of whom have been consulting them for decades. The firm is also actively involved in mediation.

**Team & differentiation:** Composed of some 20 lawyers, FTMS relies on transversal skills allowing them to deal with the most sensitive issues. This year witnessed the arrival of Marc Henry, a specialist in banking litigation and arbitration, who joined alongside Mathilde Pardoux, who was promoted to the rank of counsel on the occasion.



METHODOLOGY

The criteria are:

- Recognition & reputation of the firm in its market
- Team size, seniority of partners (or executive officers, managing directors, etc.), managing director, chief executive..., education & training level of the associates (or consultants, investment managers, etc.)
- Volume, nature and quality of the cases dealt by the firm
- Prestige, diversity and internationalization of the firm's client base
- Team expansion and revenue generated by the activity considered in the ranking

Rankings are established with the following tools:

- **Submission form procedure:**  
We send questionnaires & submission forms to the structure already included in Leaders League rankings and to others likely to be included. They are, in particular, invited to provide information on their organization, their client bases, their track record and their market.
- **Qualitative procedure:**  
To supplement the questionnaires, Leaders League teams conduct a large number of interviews, which enable us not only to learn more about the firm included in our listings, but also to assess the dynamism of the market. Analysts and market researchers also have meetings with a large number of companies' executives (private companies, funds, banks) who have the opportunity to comment and provide fresh intelligence on the market and on the advisors they are soliciting.



## LITIGATION SUPPORT - INTERNATIONAL ARBITRATION

France: Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURES
<b>LEADING</b>	
<b>Accuracy</b>	J.-B. de Courcel, E. van Duijvenvoorde, N. Barsalou, C. Schmit, N. Bourdon, T. Lachheb
<b>FTI Consulting</b>	Juliette Fortin, James Nicholson, Matthias Cazier-Darmois, Emmanuel Grand
<b>EXCELLENT</b>	
<b>Abergel &amp; Associés</b>	Alain Abergel, Jean-Noël Munoz, Romain Lobstein
<b>Deloitte</b>	Élisabeth Avril, Anthony Charlton, Gildas de Muizon, Battine Edwards
<b>Eight Advisory</b>	Céline Leroy
<b>EY</b>	Frédéric Elkeslassy
<b>Finexsi</b>	Olivier Péronnet, Olivier Courau, Lucas Robin, Christophe Lambert, Vincent Collot
<b>KPMG</b>	Caroline Albarel, Jean-Luc Guitera
<b>Mazars</b>	Luc Marty, Nicolas Schwartz
<b>Organisation Conseil Audit (OCA)</b>	Mikaël Ouaniche
<b>PWC</b>	Jean-Louis Di Giovanni, Fabienne Borde
<b>Sorgem Evaluation</b>	Maurice Nussenbaum, Claire Karsenti
<b>HIGHLY RECOMMENDED</b>	
<b>Afival</b>	Philippe Campos
<b>BDO France</b>	Michel Léger
<b>Compass Lexecon</b>	David Sevy, Fabien Roques
<b>Didier Kling Expertises et Conseil</b>	Didier Kling, Anne Nouquati, Teddy Guerineau
<b>Duff &amp; Phelps</b>	Carine Tourneur
<b>Emerton</b>	Sébastien Zimmer, Sébastien Plessis, Denis Martin
<b>Exco Paris ACE</b>	Emmanuel Charrier, Alain Auvray
<b>Fair Links</b>	Anton Mélard de Feuardent
<b>Haberman Ilett</b>	Franck Ilett
<b>Oxera</b>	Min Shi, Luis Correia, Robin Noble

## ARBITRATORS

France: Best Arbitrators

In each tier, the arbitrators are ordered alphabetically

ARBITRATOR	FIRM
<b>LEADING</b>	
<b>1 Daniel Cohen</b>	Professor
<b>Yves Derains</b>	Derains & Gharavi
<b>Emmanuel Gaillard</b>	Shearman & Sterling
<b>Pierre Mayer</b>	Professor
<b>Alexis Mourre</b>	President of the CCI
<b>Jan Paulsson</b>	Three Crowns
<b>2 Laurent Aynès</b>	Darros Villey Maillot Brochier
<b>Ibrahim Fadlallah</b>	Professor emeritus
<b>Raéd Fathallah</b>	Bredin Prat
<b>Charles Jarrosson</b>	Professor emeritus
<b>Brigitte Stern</b>	Professor emeritus
<b>Éric Teynier</b>	Teynier Pic
<b>EXCELLENT</b>	
<b>1 Bernard Audit</b>	Professor emeritus
<b>Thomas Clay</b>	Professor
<b>W. Laurence Craig</b>	Honorary lawyer
<b>Jalal El Ahdab</b>	Bird & Bird
<b>Hamid Gharavi</b>	Derains & Gharavi
<b>Laurent Jaeger</b>	Kings & Spalding
<b>Christophe Lapp</b>	Altana
<b>Carole Malinvaud</b>	Gide
<b>Fernando Mantilla-Serrano</b>	Latham & Watkins
<b>Nathalie Meyer Fabre</b>	Meyer Fabre Avocats
<b>Nicolas Molfessis</b>	Professor





Georgios Petrochilos	Three Crowns
Philippe Pinsolle	Quinn Emanuel Urquhart & Sullivan
Christopher Seppälä	White & Case
Christophe Seraglini	Betto Seraglini
Eduardo Silva Romero	Dechert
Philippe Stoffel Munk	Professor
Mélanie van Leeuwen	Derains & Gharavi
Todd Wetmore	Three Crowns
Roland Ziadé	Linklaters
<b>2</b> Matthieu de Boissésou	Member of the Hong Kong chamber of arbitration - London
Yas Banifatemi	Shearman & Sterling
Louis Degos	K&L Gates
Pierre Duprey	Linklaters
Paul A. Gélinas	Paul A. Gélinas Avocats
Marc Henry	FTMS, president of the French arbitration association
Jean-Christophe Honlet	Dentons
Charles Kaplan	Orrick Rambaud Martel
Michael Polkinghorne	White & Case
Peter Turner	Freshfields Bruckhaus Deringer
Peter M. Wolrich	Curtis Mallet-Prevost Colt & Mosle
<b>HIGHLY RECOMMENDED</b>	
Georges Affaki	Affaki Avocats
Denis Bensaude	Bensaude
José Caicedo	Mayer Brown
Eliseo Castineira	Castineira
Caroline Duclercq	Altana
José Feris	Squire Patton Boggs
Jason Fry	Clifford Chance
Laurent Gouiffès	Hogan Lovells
Simon Greenberg	Clifford Chance
Dany Khayat	Mayer Brown
Benoît Le Bars	Lazareff Le Bars
Barton Legum	Dentons
Bruno Leurent	Honorary lawyer
Alejandro Lopez Ortiz	Mayer Brown
Jean-Claude Magendie	Former magistrate
Carmen Núñez-Lagos	Hogan Lovells
Diana Paraguacuto-Mahéo	Foley Hoag
Tim Portwood	Bredin Prat
Jacques Salès	Honorary lawyer
Annet van Hooff	Independent
<b>RECOMMENDED</b>	
Mathias Audit	Steering Legal
Jérôme Barbet	Enjea
Sylvain Bollée	Professor
Sébastien Bonnard	Brown Rudnick
Xavier Boucobza	Professor
Emmanuelle Cabrol	Ashurst
Philippe Cavalieros	Simmons & Simmons
Damien Devot	Meyer Fabre Avocats
Alain Féneon	Independent
Jean-Pierre N. Harb	Jones Day
Gérard Honig	HMN & Partners
Laurence Kiffer	Teynier Pic
Elie Kleiman	Jones Day
Ioana Knoll-Tudor	Jeantet
Joachim Kuckenburg	Kuckenburg Bureth Boineau et Associés (KAB)
Sigvard Jarvin	Jarvinarb
Gérard Ngo	Ngo Jung & Partners

### CASTINEIRA: MULTI-LINGUAL ARBITRATORS



Eliseo Castineira

Key Figure:  
Eliseo Castineira  
Established: 2010

**Track record:** Castineira acts as counsel in ad hoc and institutional arbitration proceedings. Its founder, Eliseo Castineira also regularly acts as an arbitrator in the fields of M&A, pharma, construction, energy and distribution, in ICC arbitrations notably. Fluent in Spanish, he is also regularly appointed in Latin America - recently as a co-arbitrator in Santiago de Chile, for instance.

**Team & differentiation:** For this former ICC counsel, independence is very important as it enables him to know his files by heart and to manage the firm's costs. He also acts as a consultant for the Council of Europe, advising governments on arbitration reform and practice. In 2017, he was joined by Cécilia Miles, who advises clients on international arbitration and litigation.



# GERMANY

© DaLiu  
Dresden





## INTERNATIONAL ARBITRATION

## Germany: Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURES
<b>LEADING</b>	
<b>Baker Mckenzie</b>	Jörg Risse, Günter Pickrahn, Heiko Alexander Haller
<b>CMS</b>	Torsten Lörcher, Dorothee Ruckteschler
<b>Freshfields Bruckhaus Deringer</b>	Rolf Trittman, Boris Kasolowsky, Christian Duve
<b>EXCELLENT</b>	
<b>Gleiss Lutz</b>	Stefan Rützel, Stephan Wilske
<b>Hengeler Mueller</b>	Markus Meier, Henning Bälz
<b>HIGHLY RECOMMENDED</b>	
<b>1 Allen &amp; Overy</b>	Daniel Busse
<b>Hanefeld</b>	Inka Hanefeld, Jan Heiner Nedden, Nils Schmidt-Ahrendts
<b>Heuking Kühn Lüer Wojtek</b>	Wolfgang Kühn, Ulrike Gantenberg
<b>Hogan Lovells</b>	Karl Pörnbacher
<b>Latham &amp; Watkins</b>	Sebastian Seelmann-Eggebert
<b>Linklaters</b>	Alexandros Chatzinerantzis
<b>Noerr</b>	Michael Molitoris, Anke Meier
<b>2 Borris Hennecke Kneisel</b>	Christian Borris, Rudolf Hennecke
<b>Haver &amp; Mailänder</b>	Gert Brandner
<b>Herbert Smith Freehills</b>	Patricia Nacimiento, Thomas Weimann
<b>Luther</b>	Richard Happ
<b>RECOMMENDED</b>	
<b>Beiten Burkhardt</b>	Holger Peres
<b>Clifford Chance</b>	Burkhard Schneider
<b>DLA Piper</b>	Wolfgang Jäger
<b>SZA Schilling, Zutt &amp; Anschütz</b>	Thomas Liebscher
<b>Wach + Meckes</b>	Frank Meckes, Karl Wach
<b>White &amp; Case</b>	Markus Burianski
<b>VALUABLE PRACTICE</b>	
<b>Cleary Gottlieb Steen &amp; Hamilton</b>	Richard Kreindler
<b>Kantenwein Zimmermann Fox Kröck &amp; Partner</b>	Alexander Kröck
<b>McDermott Will &amp; Emery</b>	Sabine Konrad
<b>Schmitz &amp; Partner</b>	Bernd-Wilhelm Schmitz
<b>Reeg</b>	Axel Reeg
<b>Taylor Wessing</b>	Wolfgang Gruber
<b>Wagner Arbitration</b>	Philipp Wagner

## FRESHFIELDS BRUCKHAUS DERINGER: THE FIRST CHOICE FOR COMPLEX ARBITRATION



Boris Kasolowsky

Key Figure:  
Boris Kasolowsky  
Established: 2000

**Track record:** The firm has represented the State General Reserve Fund of the Sultanate of Oman against the Republic of Bulgaria in ICSID arbitration proceedings regarding the effects of the Bulgarian banking crisis on the Bulgaria-Oman BIT. The international arbitration team is also respected for its expertise in post M&A arbitration proceedings.

**Team & differentiation:** A long-term market leader in Germany, the team is particularly recognized for representing clients in cross-border arbitration in collaboration with the firm's extensive international network. Head of litigation and international arbitration practice in Germany, Austria and the CEE region, Boris Kasolowsky, is widely praised for his intelligence and dedication.





## ARBITRATORS

### Germany: Best Arbitrators

In each tier, the arbitrators are ordered alphabetically

ARBITRATORS	FIRM
<b>LEADING</b>	
Klaus Peter Berger	University of Cologne
Karl-Heinz Böckstiegel	Sole practitioner
Peter Heckel	Hengeler Mueller
Stefan Kröll	Sole practitioner
Torsten Lörcher	CMS
Klaus Sachs	CMS
Rolf Trittman	Freshfields Bruckhaus Deringer
<b>EXCELLENT</b>	
1 Siegfried Elsing	Orrick
Klaus Gerstenmaier	Haver & Mailänder
Inka Hanefeld	Hanefeld
<b>2</b>	
Christian Borris	Borris Hennecke Kneisel
Wolfgang Kühn	Heuking Kühn Lüer Wojtek
Hilmar Raeschke-Kessler	Ziemons & Raeschke-Kessler
Fabian von Schlabrendorf	Pfitzner Legal
Rolf Schütze	Thümmel, Schütze & Partner
Volker Triebel	Sole practitioner
<b>HIGHLY RECOMMENDED</b>	
Daniel Busse	Allen & Overy
Mathias Habersack	Ludwig Maximilian University of Munich
Jörg Risse	Baker McKenzie
Dorothee Ruckteschler	CMS
Karl Wach	Wach + Meckes
<b>RECOMMENDED</b>	
Ulrike Gantenberg	Heuking Kühn Lüer Wojtek
Alexander Kröck	Kantenwein Zimmerman Fox Kroeck & Partner
Jan Schäfer	King & Spalding
Roderich Thümmel	Thümmel, Schütze & Partner
Stephan Wilske	Gleiss Lutz



# ITALY

© S. Borisov  
Venice



## INTERNATIONAL ARBITRATION

### Italy: Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURES
<b>LEADING</b>	
1 <b>BonelliErede</b>	Antonio Crivellaro, Andrea Carlevaris, Laurence Shore, Paolo Di Giovanni
2 <b>Arblit</b>	Luca Radicati Di Brozolo, Michele Sabatini, Massimo Benedettelli
<b>Cleary Gottlieb</b>	Ferdinando Emanuele
<b>EXCELLENT</b>	
<b>De Berti Jacchia Franchini Forlani</b>	Michelangelo Cicogna
<b>Eversheds Sutherland</b>	Giorgio Sacerdoti
<b>Legance</b>	Cecilia Carrara
<b>Mazzoni Regoli Pagni Studio Legale</b>	Alberto Mazzoni
<b>Ughi e Nunziantè</b>	Piero Bernardini
<b>HIGHLY RECOMMENDED</b>	
<b>CastaldiPartners</b>	Valentine Chessa, Marina Matousekova
<b>Giliberti Triscornia e Associati</b>	Enrico Giliberti
<b>Hi.Lex</b>	Maurizio Traverso
<b>Lombardi Segni</b>	Giuseppe Lombardi, Franco Anelli
<b>NCTM</b>	Alberto Toffoletto, Angelo Anglani
<b>Pedersoli Studio Legale</b>	Alessandro Pedersoli, Andrea Magliani
<b>Santa Maria Studio Legale Associato</b>	Alberto Santa Maria
<b>Studio Legale De Nova</b>	Giorgio De Nova
<b>Studio Mariconda</b>	Vincenzo Mariconda
<b>RECOMMENDED</b>	
<b>Chiomenti</b>	Andrea Bernava, Silvio Martuccelli
<b>Fivelex</b>	Alfredo Craca, Vittorio Pisapia, Claudio Tatozzi
<b>Giovanardi Pototschnig &amp; Associati</b>	Paolo Pototschnig, Valeria Mazzoletti
<b>LCA</b>	Gian Paolo Coppola
<b>Pavia e Ansaldo</b>	Marina Santarelli, Maria Elena Armandola
<b>Studio Carbone e D'Angelo</b>	Sergio Maria Carbone
<b>Visconti &amp; Associati</b>	Giuseppe Visconti

#### CASTALDIPARTNERS: TRANS-ALPINE ARBITRATION EXPERTS



Valentine Chessa

Key Figures:  
Valentine Chessa and  
Marina Matousekova  
Established: 1996

**Track record:** Highly active in the arbitration field, the team has developed specific expertise in the infrastructure, energy and construction industries. The firm represented an Italian gas company in an arbitration before the Foreign Trade Court of Arbitration of the Chamber of Commerce and Industry of Serbia related to the sale of a natural gas compressor.

**Team & differentiation:** Valentine Chessa focuses on international arbitration, both ad hoc and institutional, before the main arbitration institutions (ICC, LCIA, SCC, CAM) in a wide range of industry sectors. In 2018 Marina Matousekova joined the firm as a partner, her practice focusing on litigation, arbitration and mediation. Marina and Valentine also act as arbitrators.





## ARBITRATORS

### Italy: Best Arbitrators

In each tier, the arbitrators are ordered alphabetically

ARBITRATOR	FIRM
<b>LEADING</b>	
Piero Bernardini	Ughi e Nunziante
Antonio Crivellaro	BonelliErede
Natalino Irti	Studio Legale Irti
Vincenzo Mariconda	Studio Mariconda
Alessandro Pedersoli	Pedersoli Studio Legale
Giorgio Sacerdoti	Eversheds Sutherland
<b>EXCELLENT</b>	
Giorgio De Nova	Studio Legale De Nova
Enrico Giliberti	Giliberti Triscornia e Assocaiti
Riccardo Luzzato	Studio Legale dell'Avvocato Prof. Luzzato
Alberto Mazzoni	Mazzoni Regoli Pagni Studio Legale
Giuseppe Portale	Portale Purpura Studio Legale
Luca Radicati di Brozolo	Arblit
Alberto Santa Maria	Santa Maria Studio Legale Associato
<b>HIGHLY RECOMMENDED</b>	
Guido Alpa	Sole practioner
Massimo Benedettelli	Arblit
Andrea Carlevaris	BonelliErede
Cecilia Carrara	Legance
Michelangelo Cicogna	De Berti Jacchia Franchini Forlani
Massimo Datrino	Studio Legale Datrino
Ugo Draetta	Sole practioner
Ferdinando Emanuele	Cleary Gottlieb
Laurence Shore	BonelliErede
Alberto Toffoletto	NCTM
Maurizio Traverso	Hi.Lex





# LUXEMBOURG

© canadastock  
Old town of Luxembourg City





## INTERNATIONAL ARBITRATION

### Luxembourg: Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURES
<b>LEADING</b>	
<b>Arendt &amp; Medernach</b>	François Kremer
<b>Bonn Steichen &amp; Partners</b>	Fabio Trevisan
<b>Elvinger, Hoss &amp; Prussen</b>	Marc Elvinger
<b>Kleyr Grasso</b>	Marc Kleyr
<b>EXCELLENT</b>	
<b>Bonn &amp; Schmitt</b>	Alex Schmitt
<b>Loyens &amp; Loeff</b>	Véronique Hoffeld
<b>Molitor Avocats à la Cour</b>	Paulo Lopes Da Silva
<b>HIGHLY RECOMMENDED</b>	
<b>B&amp;F Avocats</b>	Vincent Bolard
<b>Thewes &amp; Reuter</b>	Pierre Reuter
<b>Turk &amp; Prum</b>	François Prum

#### ARENDT & MEDERNACH: HIGHLY ACTIVE IN BUSINESS AND FINANCE DISPUTE RESOLUTION



François Kremer

Key Figure:  
François Kremer  
Established:  
1988

**Track record:** Arendt & Medernach advises banks, investment funds, insurance companies, multinational corporations, SMEs, private equity houses and other institutions and frequently acts in multi-jurisdictional cases. It is especially very active on business and finance related litigation and arbitration.

**Team & differentiation:** The dispute resolution team's scope of action includes corporate and shareholders' disputes, share-transfer litigation including option and pre-emption disputes, and warranty claims stemming from corporate acquisitions or disposals. Partner François Kremer is also an approved mediator at the civil and commercial mediation center.





# NETHERLANDS

© Brian S  
Rotterdam

## INTERNATIONAL ARBITRATION

## Netherlands: Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURES
<b>LEADING</b>	
1 De Brauw Blackstone Westbroek	Marnix Leijten
NautaDutilh	Gerard Meijer
2 Allen & Overy	Marieke van Hooijdonk
Houthoff	Dirk Knottenbelt
<b>EXCELLENT</b>	
1 Freshfields Bruckhaus Deringer	Michael Broeders, Jeroen van Hezewijk
Loyens & Loeff	Tom Claassens
Pels Rijcken & Droogleevers Fortuijn	Martijn Scheltema
2 Clifford Chance	Juliette Luycks*
DLA Piper	Michiel Coenraads
Simmons & Simmons	Rogier Schellaars
Van Doorne	Jasper Leedeckerken
<b>HIGHLY RECOMMENDED</b>	
Baker McKenzie	Frank Kroes
De Groot Law	Diederik de Groot
Dentons Boekel	Michel Deckers
CMS	Peter Soede, Jeroen Berlage
Eversheds Sutherland	Rob Faasen
Linklaters	Daniella Strik
Norton Rose Fulbright	Yke Lennartz
Osborne Clarke	Jeroen Bedaux
Stibbe	Jeroen Fleming
Van Oosten Advocaten	Jurjen de Korte

\*Counsel


**DE BRAUW BLACKSTONE WESTBROEK:  
CONSTANT EXPANSION**

Marnix Leijten

Key Figure:  
Marnix Leijten  
Established: 1971

**Track record:** The firm stands out both in national and international litigation and arbitration arenas serving many large corporations based in the Netherlands. It recently acted for Shell and its affiliates in various high stakes arbitrations and litigations, including NAM in several class and individual actions relating to damages caused by gas production from the Groningen gas field.

**Team & differentiation:** De Brauw Blackstone Westbroek is highly regarded and clients appreciate having the opportunity to choose alternative fee arrangements on their cases. The teams in the different practices are constantly expanding: the recent arrival of René van Tricht, a senior associate specializing in commercial litigation and arbitration, is one notable example.

 **METHODOLOGY****The criteria are:**

- Recognition & reputation of the firm in its market
- Team size, seniority of partners (or executive officers, managing directors, etc.), managing director, chief executive..., education & training level of the associates (or consultants, investment managers, etc.)
- Volume, nature and quality of the cases dealt by the firm
- Prestige, diversity and internationalization of the firm's client base
- Team expansion and revenue generated by the activity considered in the ranking

**In the course of our research, we gather detailed information from diverse sources:**

*Law firms:* through questionnaires and interviews, our team gets first-hand information about a firm's history, positioning, expertise and recent activity.

*Clients:* we solicit the feedback of several thousand General Counsel, CFOs, Tax Managers and CEOs of domestic and multinational companies through anonymous questionnaires, meetings and phone interviews.

*Qualified third-parties:* we collect the opinion of professionals who are neither clients nor competitors, such as: investment bankers, accountants, arbitrators, expert witnesses.

*Peer-review:* We ask lawyers for their feedback on their local market and who they recommend when facing a conflict of interest. We also collect their opinion on lawyers they have worked with in other jurisdictions.





# POLAND

© Tomasz Guzowski  
Gdansk





## INTERNATIONAL ARBITRATION

## Poland: Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURES
<b>LEADING</b>	
<b>1</b> Clifford Chance	Bartosz Krużewski
K&L Gates	Maciej Jamka
Softysiński Kawecki & Szlęzak	Stanisław Softysiński*, Andrzej Szlęzak*, Marcin Olechowski
Wardynski & Partners	Monika Hartung, Tomasz Wardyński
<b>2</b> CMS	Malgorzata Surdek
Dentons	Michał Jochemczak, Wojciech Kozłowski, Anna Maria Pukszo
Domanski Zakrzewski Palinka	Paweł Lewandowski, Józef Palinka, Paweł Paradowski
Linklaters	Cezary Wiśniewski
<b>EXCELLENT</b>	
Greenberg Traurig Grzesiak sp.k.	Paweł Pietkiewicz, Andrzej Wysokiński
Łaszczuk & Partners	Justyna Szpara, Maciej Łaszczuk
White & Case	Paweł Samborski
<b>HIGHLY RECOMMENDED</b>	
Drzewiecki, Tomaszek & Partners	Andrzej Tomaszek, Jarosław Kolkowski
Gide	Piotr Sadownik, Krzysztof Cieplinski**
Kochanski & Partners	Marek Jeżewski
Radwan-Röhrenschef	Marcin Radwan-Röhrenschef
Weil, Gotshal & Manges	Andrzej Miklas
Wierzbowski Eversheds Sutherland	Krzysztof Wierzbowski, Maciej Józwiak**
<b>RECOMMENDED</b>	
Baker McKenzie	Łukasz Hejmej
DLA Piper	Krzysztof Kycia
Furtek Komosa Aleksandrowicz (FKA)	Marek Furtek
Gessel	Beata Gessel
Kocur & Partners	Michał Kocur
Magnusson	Daniel Klementewicz, Andrzej Tokaj
Radzikowski, Szubielska i Wspólnicy	Sylwester Pieckowski
WKB Wiercinski, Kwiecinski, Baehr	Bartłomiej Jankowski, Tomasz Kwieciński
Wolf Theiss	Marcin Astanowicz
Wysok i Wysok	Violetta Wysok

\*Counsel, \*\*Senior associate





# PORTUGAL

© Ingus Krukutis  
Lisbon





## DISPUTE RESOLUTION

## Portugal: Best Law Firms

The firms are listed alphabetically within each band

FIRM	KEY FIGURES
<b>LEADING</b>	
<b>Morais Leitão, Galvão Teles, Soares da Silva &amp; Associados</b>	Francisco Cortez, José Manuel Galvão Teles, Rui Patrício, António Pinto Leite, Filipe Vaz Pinto
<b>PLMJ</b>	Pedro Faria, Paulo Farinha Alves, José Miguel Júdice, Nuno Líbano Monteiro, João Medeiros, Pedro Metello de Nápoles
<b>Uría Menéndez - Proença de Carvalho</b>	Daniel Proença de Carvalho, Tito Arantes Fontes, Fernando Aguilar de Carvalho, Nuno Salazar Casanova, Adriano Squillacce
<b>CMS Rui Pena &amp; Arnaut</b>	Miguel Esperança Pina, Joaquim Shearman de Macedo, Nuno Pena, Rita Gouveia
<b>EXCELLENT</b>	
<b>Abreu Advogados</b>	Guilherme Santos Silva, Natália Garcia Alves, Miguel Castro Pereira
<b>Cuatrecasas, Gonçalves Pereira</b>	Miguel de Almada, Paulo de Sá e Cunha
<b>Garrigues</b>	Miguel Azevedo, João Duarte de Sousa
<b>Linklaters</b>	Nuno Ferreira Lousa, Ricardo Guimarães, Manuel de Abreu Castelo Branco
<b>Sérvulo &amp; Associados</b>	José Lobo Moutinho, João Saúde, António Teles
<b>Serra Lopes, Cortes Martins &amp; Associados</b>	Luís Miguel Cortes Martins, Maria Raquel Moreira
<b>VdA - Vieira de Almeida</b>	Miguel Pinto Cardoso, Frederico Gonçalves Pereira, Sofia Ribeiro Branco, Carla Gonçalves Borges
<b>HIGHLY RECOMMENDED</b>	
<b>AAA Advogados</b>	José Jácome
<b>Albuquerque &amp; Associados</b>	Francisco Colaço
<b>Alves Pereira &amp; Teixeira De Sousa</b>	José Alves Pereira, João Marques de Almeida
<b>Anselmo Vaz, Afra &amp; Associados</b>	Teresa Anselmo Vaz
<b>Campos Ferreira Sá Carneiro &amp; Associados</b>	João Maria Pimentel
<b>Carlos Soares &amp; Associados</b>	Carlos Soares
<b>CCA ONTIER</b>	Rita Cruz, Henrique Salinas
<b>DLA Piper ABBC</b>	João Nuno Azevedo Neves, João Guedes, Benjamim Mendes
<b>Ferreira Pinto</b>	Fernando Ferreira Pinto
<b>Gomez Acebo &amp; Pombo</b>	Albano Sarmento, Paulo Nogueira da Rocha
<b>Miranda &amp; Associados</b>	Tiago Amorim, Sofia Martins
<b>SRS Advogados</b>	José Carlos Soares Machado
<b>Taveira Da Fonseca &amp; Associados - Sociedade De Advogados</b>	Joaquim Taveira da Fonseca
<b>RECOMMENDED</b>	
<b>Caiado Guerreiro</b>	Sandra Ferreira Dias, João Caiado Guerreiro
<b>Cardigos</b>	Pedro Cardigos, Porfírio Moreira
<b>Carlos Aguiar Ferreira De Lima</b>	Carlos Aguiar
<b>FCB Sociedade De Advogados</b>	Rui Tabarra e Castro, Luís Falcão Ramos, Miguel Castelo Branco
<b>Macedo Vitorino &amp; Associados</b>	João de Macedo Vitorino
<b>MGRA &amp; Associados</b>	Sílvia Santos Ferreira
<b>Raposo Bernardo &amp; Associados</b>	Ana Cláudia Rangel
<b>Telles De Abreu Advogados</b>	André Navarro de Noronha, Fernando Pizarro Monteiro
<b>Valadas Coriel &amp; Associados</b>	João Valadas Coriel





# RUSSIA

© Vladimir Sazonov  
St Petersburg

RUSSIA



## INTERNATIONAL ARBITRATION

## Russia: Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURES
<b>LEADING</b>	
<b>Baker McKenzie</b>	Vladimir Khvalei
<b>Clifford Chance</b>	Timur Aitkulov
<b>Egorov Puginsky Afanasiev &amp; Partners</b>	Ilya Nikiforov, Evgeny Rashevsky
<b>White &amp; Case</b>	Julia Zagonek
<b>EXCELLENT</b>	
<b>Bryan Cave Leighton Paisner (Russia)</b>	Roman Khodykin
<b>Dechert Russia</b>	Yuri Makhonin
<b>Dentons</b>	Roman Zaitsev
<b>DLA Piper</b>	Yaroslav Moshennikov
<b>Herbert Smith Freehills</b>	Alexei Panich
<b>Hogan Lovells</b>	Alexei Dudko
<b>Norton Rose Fullbright</b>	Yaroslav Klimov
<b>HIGHLY RECOMMENDED</b>	
<b>CMS</b>	Sergey Yuryev
<b>Freshfields Bruckhaus Deringer</b>	Dmitry Surikov
<b>KIAP</b>	Anna Grishchenkova
<b>KK&amp;P (Kulkov, Kolotilov &amp; Partners)</b>	Maxim Kulkov
<b>Monastyrsky Zyuba Stepanov &amp; Partner</b>	Yuri Monastyrsky
<b>Morgan, Lewis &amp; Bockius</b>	Dmitry Ivanov
<b>Muranov Chernyakov &amp; Partners</b>	Alexander Muranov





# SPAIN

© Tono Balaguer  
Altea



SPAIN



## INTERNATIONAL ARBITRATION

Spain: Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURES
<b>LEADING</b>	
<b>Cuatrecasas</b>	Alfonso Iglesia, Alberto Fortun
<b>Garrigues</b>	Carlos de los Santos
<b>Uría Menéndez</b>	Jesús Remón Peñalver, Álvaro López de Argumedo
<b>EXCELLENT</b>	
<b>Baker McKenzie</b>	Carlos Calvo
<b>Freshfields Bruckhaus Deringer</b>	Rafael Murillo
<b>Gómez-Acebo &amp; Pombo</b>	Gonzalo Ardila Bermejo, Juan Viaño Lara
<b>Herbert Smith Freehills</b>	Eduardo Soler Tappa
<b>Pérez-Llorca</b>	Guillermina Ester, Félix Montero
<b>HIGHLY RECOMMENDED</b>	
<b>Araoz &amp; Rueda</b>	Angel S. Freire, Eduardo de León
<b>Ashurst</b>	Maria José Menendez
<b>Linklaters</b>	Francisco Malaga
<b>Roca Junyent</b>	Marlen Estévez
<b>Ventura Garcés &amp; López-Ibor</b>	Juan Pablo Correa
<b>RECOMMENDED</b>	
<b>Allen Overy</b>	Antonio Vazquez Guillen
<b>Broseta</b>	Manuel Broseta
<b>Cases &amp; Lacambra</b>	Luis Cerdón
<b>Rousaud Costas Duran</b>	Alfonso Maristany
<b>Samaniego Law</b>	Javier Fernández-Samaniego



## ARBITRATORS

### Spain: Best Arbitrators

In each tier, the arbitrators are ordered alphabetically

ARBITRATORS	FIRM
<b>LEADING</b>	
David Arias	Arias
Juan Fernández-Armesto	Armesto & Asociados
Manuel Conthe	Manuel Conthe Arbitrator
Bernardo Cremades	B. Cremades y Asociados
Miguel Angel Fernández-Ballesteros	M.A. Fernández-Ballesteros Abogados
Antonio Hierro	Hierro Estudio Legal
Jesús Remón Peñalver	Uría Menéndez
<b>EXCELLENT</b>	
Jesús Almoguera	J. Almoguera Abogados
José Antonio Caínzos	Clifford Chance
Carlos de los Santos	Garrigues
Mercedes Fernández	Jones Day
Carlos González-Bueno	González-Bueno
Alfonso Iglesia	Cuatrecasas
Gonzalo Stampa	Stampa Abogados
Juan Viaño Lara	Gómez-Acebo & Pombo
Deva Villanúa	Armesto & Asociados
Miguel Virgós	Uría Menéndez

#### ARIAS SLP: INDEPENDENT AND STRONG IN INTERNATIONAL ARBITRATION



David Arias

Key Figure: David Arias  
Established: 2013

**Track record:** Arias SLP has been particularly active in Latin American and Africa, advising companies in the renewable energy, natural resources, construction and transportation sectors, for example. The firm has appeared before ICC, CCL, PCA, CIMA, Buenos Aires, City of Mexico, Seoul and Ethiopia Chambers of Commerce, as well as before ad hoc arbitration courts.

**Team & differentiation:** David Arias leads a team of five lawyers mandated to act before various international courts. He contributes to the practice of arbitration in Spain through his numerous publications, lectures and representative works at institutions such as *Club Español del Arbitraje*. His international profile, boutique set up and avowed independence preclude conflicts of interest.





# SWITZERLAND

© Boris Stroujko  
Brienz town on Lake Brienz



## INTERNATIONAL ARBITRATION

Switzerland: Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURES
<b>LEADING</b>	
<b>1</b> Lalive	M. Scherer, M.E. Schneider, V. Heiskanen, M.D. Veit, D. Baizeau, B. Ehle, N. Radjai, J. Knoll, M. Magliana
<b>2</b> Bär & Karrer	D. Hochstrasser, C. Jermini, M. Bernasconi, P-Y. Gunter, M.T. Reiter, S. Lembo, A. Johnson, N. Jaisli Kull
Homburger	Balz Gross, Felix Dasser, Gabrielle Nater-Bass, Mariella Orelli
Lenz & Staehelin	Harold Frey, Xavier Favre-Bulle
Schellenberg Wittmer	Elliott Geisinger, Philippe Bärtsch, Christopher Boog, Nathalie Voser
<b>EXCELLENT</b>	
Kellerhals Carrard	Bernhard Berger, Martin Molina, François Kaiser, Henry M. Peter
LKK - Lévy Kaufmann-Kohler	Sébastien Besson, Antonio Rigozzi
Niederer Kraft & Frey	E.F. Schmid, P.C. Honegger, D. Eisele, T. Livschitz, A. Gurovits, T. Sprecher, V. Meyer Bahar
Patocchi & Marzolini	Paolo Michele Patocchi, Paolo Marzolini
Pestalozzi	Laurent Killias, Thomas Legler, Michael Kramer, Florian Mohs, Thomas Rohner, Tanja Planinic, Christophe Emonet
Walder Wyss	Dieter Hofmann, Rodolphe Gautier, Micha Bühler, Maurice Courvoisier, Peter Straub, Michael Cartier
<b>HIGHLY RECOMMENDED</b>	
Baker McKenzie	Urs Zenhäusern, Richard Gassmann, Luca Beffa
Bernet Arbitration/Dispute Management	Martin Bernet
Froriep	Jean Marguerat, Jean-Marie Vulliemin, Franz X. Stirnimann Fuentes, Lucien W. Valloni
HabeggerArbitration	Philipp Habegger
Nater Dallafior	Roberto Dallafior, Manuel Arroyo, Hans Nater
Peter & Partners	Wolfgang Peter, Christoph Brunner
Sidley Austin	David Roney, Dorothée Schramm
Tavernier Tschanz	Pierre-Yves Tschanz, Frank Spoorenberg
Thouvenin Rechtsanwälte	Hansjörg Stutzer, Michael Bösch, Patrick Rohn
Wenger & Vieli	Urs Weber-Stecher, Daniel Girsberger
White & Case	Anne Véronique Schlaepfer
<b>RECOMMENDED</b>	
Aceris Law	William Kirtley
Akikol, Béguin & Richa	Diana Akikol
Archipel	Guillaume Tattevin
Bratschi Wiederkehr & Buob	Sandra De Vito Bieri
Eversheds Sutherland	Monika McQuillen
Gabriel Arbitration	Simon Gabriel, Axel Buhr
HMP Hartmann Müller Partners	Marco Colombini, Markus Aeschbacher
Hirsch	Laurent Hirsch
Meyerlustenberger Lachenal	Marcel Lustenberger
Orrick	Vanessa Liborio De Sousa, Charles Adams, Jr.
Python	Homayoon Arfazadeh
Times Attorneys	Andrea Mondini
Vischer	Daniele Favalli
Wartmann & Merker	Andrea Meier

Our analysis

**LENZ & STAEHELIN:  
STARS OF THE SWISS INTERNATIONAL ARBITRATION MARKET**



Xavier Favre-Bulle

**Key Figures:**  
Xavier Favre-Bulle and  
Harold Frey  
**Established:**  
1917 (Zurich),  
1951 (Geneva)

**Track record:** The arbitration team is experienced in dealing with disputes arising from M&A transactions, as well as those in the fields of construction, distribution and sports law. Twenty-eight ended well for Lenz & Staehelin which won an arbitration for Romanian state entity Hidroelectrica in a dispute with energy trader EFT, which the firm's teams had been actively working on for several years.

**Team & differentiation:** With offices in Zurich, Geneva and Lausanne, Lenz & Staehelin has experience advising and defending states, state-owned entities and private clients in every aspect of business law. The arbitration team is headed by Xavier Favre-Bulle, who also regularly sits as an arbitrator, and Harold Frey, highly praised in the pharmaceutical, construction and telecoms industries.

**BÄR & KARRER:  
HIGH-PROFILE ARBITRATION PRACTICE**



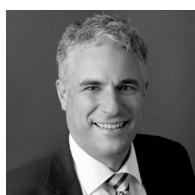
Pierre-Yves Gunter

**Key Figures:**  
Pierre-Yves Gunter,  
Daniel Hochstrasser,  
Cesare Jermini and  
Michele Bernasconi  
**Established:** 1969

**Track record:** The firm is involved in leading commercial and investment arbitration cases. They act as counsel and arbitrator in a variety of arbitration proceedings (ICC, Swiss Rules Arbitration, LCIA, DIS etc), notably in construction, energy, distribution and infrastructure. Recent cases include a huge consolidated construction ICC arbitration dispute, which Pierre-Yves Gunter is chairing.

**Team & differentiation:** Partners Pierre-Yves Gunter and Daniel Hochstrasser lead a team of 19 partners, three counsel and 35 lawyers in four offices, covering all Swiss language regions. Co-head Pierre-Yves Gunter is Geneva-based, where he runs the arbitration practice, alongside Alexandra Johnson, co-chair ASA Geneva group. Cesare Jermini and Michele Bernasconi are also names to remember.

**NIEDERER KRAFT & FREY:  
BROAD AND ROBUST DISPUTE RESOLUTION PRACTICE**



Daniel Eisele

**Key Figures:**  
Daniel Eisele,  
Ernst F. Schmid,  
Peter C. Honegger and  
Tamir Livschitz  
**Established:** 1936

**Track record:** The team has recently handled various arbitration cases, ranging from the defense and construction industries to post M&A and the pharma sector. They often work on sports arbitration cases. In their broad practice, they also handle foreign litigation in circumvention of arbitration - getting the arbitration costs back - and cross-border regulatory issues between the US and other countries.

**Team & differentiation:** The Zurich-based firm has a dispute resolution department composed of seven partners and 20 qualified lawyers. Ernst F. Schmid is appointed in both domestic and international *ad hoc* and institutional arbitrations, especially in the banking, M&A and commercial disputes fields. Tamir Livschitz's experience in civil law and common law jurisdictions is particularly appreciated.

**ACERIS LAW:  
TOP QUALITY AT A FAIR PRICE**



William Kirtley

**Key Figure:**  
William Kirtley  
**Established:** 2015

**Track record:** Expert in international arbitration, Aceris Law acted on behalf of a Canadian company against several Saudi companies in an ICC construction arbitration, under English law, concerning the establishment of an industrial site in Saudi Arabia. The firm also recently highlighted representing a client in the Middle East in a SIAC arbitration against an Internet company.

**Team & differentiation:** Led by William Kirtley, the team is made up of promising multilingual lawyers working out of offices in Paris, Geneva, London and Singapore and from around the globe. Aceris Law is highly focused on offering top-quality advice and providing clients with a fair price that they can anticipate through the firm's comprehensive cost projection system.

**ARCHIPEL:  
NOW PARTNERS WITH VECCHIO AVOCATS**



Guillaume Tattevin

**Key Figure:**  
Guillaume Tattevin  
**Established:**  
2015 (Geneva office)

**Track record:** Archipel offers the complete range of arbitration services. Its lawyers practice as counsel or arbitrators under most international rules (ICC, UNCITRAL, Swiss Rules, CPA, NAI, ICSID, CAS, etc.) and under a variety of applicable laws and seats. The firm recently intervened on arbitrations related to suspicious contracts of agents, as well as on shipping law related disputes, with demurrage issues for instance.

**Team & differentiation:** Twenty-eight was an eventful year for Archipel, as it saw the merger with Vecchio Avocats and its founding partner Sandro Vecchio, who specializes in corporate litigation and white-collar crime. The firm also recently welcomed Giulio Palermo, a member of the Rome, Geneva and Madrid's bars, who is a highly acclaimed sport law expert.



**METHODOLOGY**

**The criteria are:**

- Recognition & reputation of the firm in its market
- Team size, seniority of partners (or executive officers, managing directors, etc.), managing director, chief executive..., education & training level of the associates (or consultants, investment managers, etc.)
- Volume, nature and quality of the cases dealt by the firm
- Prestige, diversity and internationalization of the firm's client base
- Team expansion and revenue generated by the activity considered in the ranking

**In the course of our research, we gather detailed information from diverse sources:**

**Law firms:** through questionnaires and interviews, our team gets first-hand information about a firm's history, positioning, expertise and recent activity.

**Clients:** we solicit the feedback of several thousand General Counsel, CFOs, Tax Managers and CEOs of domestic and multinational companies through anonymous questionnaires, meetings and phone interviews.

**Qualified third-parties:** we collect the opinion of professionals who are neither clients nor competitors, such as: investment bankers, accountants, arbitrators, expert witnesses.

**Peer-review:** We ask lawyers for their feedback on their local market and who they recommend when facing a conflict of interest. We also collect their opinion on lawyers they have worked with in other jurisdictions.

## ARBITRATORS

### Switzerland: Best Arbitrators

In each tier, the arbitrators are ordered alphabetically

ARBITRATOR	FIRM
<b>LEADING</b>	
<b>1</b> Gabrielle Kaufmann-Kohler	LKK - Lévy Kaufmann-Kohler
Laurent Lévy	LKK - Lévy Kaufmann-Kohler
<b>2</b> Martin Bernet	Bernet Arbitration / Dispute Management
Elliott Geisinger	Schellenberg Wittmer
Pierre-Yves Gunter	Bär & Karrer
Philipp Habegger	Habegger Arbitration
Daniel Hochstrasser	Bär & Karrer
Henry M. Peter	Kellerhals Carrard
Matthias Scherer	Lalive
Ernst F. Schmid	Niederer Kraft & Frey
Michael E. Schneider	Lalive
Pierre Tercier	Professor
Pierre-Yves Tschanz	Tavernier Tschanz
Markus Wirth	Homburger
<b>EXCELLENT</b>	
Domitille Baizeau	Lalive
Bernhard Berger	Kellerhals Carrard
Sébastien Besson	LKK- Lévy Kaufmann-Kohler
Dominique Brown-Berset	Brown & Page
Xavier Favre-Bulle	Lenz & Staehelin
Teresa Giovannini	Lalive
François Knoepfler	KGG & Associés
Christoph Müller	Professor, University of Neuchâtel
Paolo Michele Patocchi	Patocchi & Marzolini
Charles Poncet	Poncet Law
Frank Spoorenberg	Tavernier Tschanz
Hansjörg Stutzer	Thouvenin Rechtsanwälte
Urs Weber-Stecher	Wenger Vieili
<b>HIGHLY RECOMMENDED</b>	
Michele Bernasconi	Bär & Karrer
Christoph Brunner	Peter & Partners
Bernd Ehle	Lalive
Roberto Dallafior	Nater Dallafior
Daniel Eisele	Niederer Kraft & Frey
Daniel Girsberger	Wenger & Vieli
Veijo Heiskanen	Lalive
Cesare Jermini	Bär & Karrer
Christopher Koch	Landolt & Koch
Anne-Véronique Schlaepfer	White & Case
<b>RECOMMENDED</b>	
Manuel Arroyo	Nater Dallafior
Alexandra Johnson	Bär & Karrer
Vanessa Liborio Garrido de Sousa	Orrick
Tamir Livschitz	Niederer Kraft & Frey
Jean Marguerat	Froriep
Martin Molina	Kellerhals Carrard
Franz X. Stirnimann	Froriep
Guillaume Tattevin	Archipel
Jean-Marie Vuillemin	Froriep





# SWEDEN

© Leonid Andronov  
Gothenburg





## INTERNATIONAL ARBITRATION

### Sweden: Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURES
<b>LEADING</b>	
<b>Mannheimer Swartling</b>	Robin Oldenstam, Jakob Ragnwaldh, Krostoffer Löf
<b>Vinge</b>	James Hope
<b>EXCELLENT</b>	
<b>Hannes Snellman</b>	Martin Wallin
<b>Madsen</b>	Johan Gernandt
<b>Magnusson</b>	Johan Molin
<b>Setterwalls</b>	Jesper Grünbaum
<b>Westerberg &amp; Partners</b>	Jesper Tåberg, Björn Rundblom Andersson, Ginta Ahrel, Therese Isaksson, Bo G. H. Nilsson
<b>White &amp; Case</b>	Anders Reldén
<b>HIGHLY RECOMMENDED</b>	
<b>Baker &amp; McKenzie</b>	Jonas Benedictsson
<b>Frank</b>	Marcus Axelryd, Helena Dandenell
<b>Hamilton</b>	Johannes Ericson
<b>Morssing &amp; Nycander</b>	Christer Söderlund
<b>Norburg &amp; Scherp</b>	Fredrik Norburg, Pontus Scherp, Kristina Ljungström
<b>Roschier</b>	Johan Sidklev
<b>Wistrand</b>	Jörgen Eklund
<b>RECOMMENDED</b>	
<b>A1 Advokater</b>	Thomas Tendorf
<b>Bird &amp; Bird</b>	Michael Frie, Ulf Mellqvist
<b>Delphi</b>	Sverker Bonde
<b>Danowsky &amp; Partners Advokatbyrå</b>	Peter Danowsky
<b>DLA Piper</b>	Gunnar Johansson
<b>Gernandt &amp; Danielsson</b>	Björn Tude
<b>Hammarskiöld &amp; Co</b>	Per Sundin
<b>Kastell</b>	Henrik Bielenstein
<b>MAQS Advokatbyrå</b>	Pontus Ewerlöf



# UNITED KINGDOM

© Shahid Khan  
Manchester





## ARBITRATION FUNDING

### United Kingdom: Best Litigation Support Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURES
<b>LEADING</b>	
<b>Burford Capital</b>	Craig Arnott
<b>Therium</b>	Neil Purslow
<b>EXCELLENT</b>	
<b>Harbour Litigation Funding</b>	Susan Dunn
<b>IMF Bentham</b>	Oliver Gayner
<b>Vannin Capital</b>	Yasmin Mohammad
<b>HIGHLY RECOMMENDED</b>	
<b>Augusta Ventures</b>	Louis Young
<b>Bench Walk Advisors</b>	Adrian Chopin
<b>Woodsford Litigation Funding</b>	Steven Friel
<b>RECOMMENDED</b>	
<b>Manolete Partners PLC</b>	Steven Cooklin
<b>Redress Solutions PLC</b>	Marius Nasta

#### THERIUM CAPITAL MANAGEMENT



Neil Purslow

Key Figure:  
Neil Purslow  
Established: 2009

**Track record:** Therium Capital Management invests in a very broad range of cases, with their workload spread across arbitration as well as domestic and international litigation funding. In close to 10 years of existence, it has raised around \$1 billion and funded claims valued at a total of \$36 billion. Clients include law firms and insolvency practitioners as well as companies, public bodies and individuals.

**Team & differentiation:** Active across numerous sectors and industries, the team is increasingly involved in insolvency litigation, hiring Stephen Akers from Grant Thornton in November 2018 to head its global insolvency practice from the London office.

#### VANNIN CAPITAL, FROM PIONEER TO ESTABLISHED INTERNATIONAL PLAYER IN A FEW YEARS



Yasmin Mohammad

Key Figure:  
Yasmin Mohammad  
Established: 2010

**Track record:** Vannin Capital finances a wide range of cases and claims, working with law firms, corporates and insolvency practitioners. Cases invested in typically have at minimum £10 million in quantum. It fields a team dedicated to international arbitration cases, led from Paris by Yasmin Mohammad.

**Team & differentiation:** Vannin Capital emphasises its efficient case vetting process as a differentiator, relying on the knowledge and expertise of its employees, many of whom have prior experience in major international law firms. It has expanded significantly and now has offices across Europe, Australia and the US.



## INTERNATIONAL ARBITRATION

United Kingdom: Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURES
<b>LEADING</b>	
<b>1</b> Skadden, Arps, Slate, Meagher & Flom	David Kavanagh, Karyl Nairn
WilmerHale	Gary Born, Steven Finizio, Franz Schwarz
<b>2</b> Debevoise & Plimpton	Lord (Peter) Goldsmith, Wendy Miles
Freshfields Bruckhaus Deringer	Sylvia Noury, Nigel Rawding
Three Crowns	Gaëtan Verhoosel, Constantine Partasides
<b>EXCELLENT</b>	
Clifford Chance	Marie Berard, Robert Lambert, Audley Sheppard
Herbert Smith Freehills	Paula Hodges, Craig Tevendale
Hogan Lovells	Michael Davison, Markus Burgstaller
<b>HIGHLY RECOMMENDED</b>	
Allen & Overy	Mark Levy, Kate Davies, Richard Smith
Ashurst	Matthew Saunders
Clyde & Co	Ben Knowles, Peter Hirst
Gibson, Dunn & Crutcher	Cyrus Benson, Penny Madden
King & Spalding	Thomas Sprange, Ruth Byrne, Nicholas Cherryman
Latham & Watkins	Philip Clifford, Charles Claypoole
Linklaters	Matthew Weiniger
Quinn Emanuel Urquhart & Sullivan	Anthony Sinclair, Stephen Jagusch
White & Case	Phillip Capper, David Goldberg
<b>RECOMMENDED</b>	
Baker Botts	Jay Alexander, Alejandro Escobar
Baker McKenzie	Steve Abraham
Eversheds Sutherland	Mark Davenport, Jonathan Leach
Shearman & Sterling	Mark McNeill
<b>VALUABLE PRACTICE</b>	
Bryan Cave Leighton Paisner	George Burn
Covington & Burling	Jeremy Wilson
DLA Piper	Philip Chong, Kate Cervantes-Knox
Fieldfisher	Simon Sloane
Mayer Brown	Raid Abu-Manneh
Norton Rose Fulbright	Sherina Petit
Pinsent Masons	Mark Roe
Reed Smith	Belinda Paisley, Gautam Bhattacharyya
RPC	Jonathan Wood
Stephenson Harwood	Louis Flannery
Vinson & Elkins	Nick Henchie
Volterra Fietta	Robert Volterra

## Our analysis

### FIELDFISHER: A GROWING PRACTICE SPURRED ON BY CIS-RELATED DISPUTES



Simon Sloane

Key Figures: Simon Sloane  
and Colin Gibson  
Established: 1969

**Track record:** The team is involved in several CIS-related LCIA disputes including representing Ukrainian-company Littop Enterprises in its case brought against state-owned PJSC Naftogaz. It is also active in disputes involving Middle Eastern parties and interests.

**Team & differentiation:** Simon Sloane is experienced in commercial and investment state treaty arbitrations, including those heard under ICSID rules. Dispute Resolution Head Colin Gibson regularly handles commercial, energy, construction and international trade-related disputes.

### RPC: DISPUTE RESOLUTION TO THE CORE



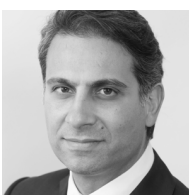
Jonathan Wood

Key Figure: Jonathan Wood  
Established: 1898

**Track record:** Insurance is a sector strength and the team regularly represents insurers including recently Arch, Hiscox, Liberty and Barbican in proceedings brought against them by the liquidators of collapsed Lithuanian Bank Utkio Bankas. Commodities-related disputes are another area of activity..

**Team & differentiation:** Dispute resolution is the backbone of the firm, with around 70% of its lawyers active in the practice. The key figure in London is Global Head of International Arbitration Jonathan Wood, an experienced practitioner who is director of the London Chamber of Arbitration and legal advisor to the Singapore Rubber Exchange..

### THREE CROWNS: A LEADING INTERNATIONAL ARBITRATION SPECIALIST FIRM



Constantine Partasides QC

Key Figures: Constantine  
Partasides QC and Gaëtan  
Verhoosel  
Established: 2014

**Track record:** Active in investment state and commercial arbitration, Three Crown's recent track record includes acting in ICC disputes for ConocoPhillips, Areva-Siemens and Gas Natural. Its specialist lawyers are also active in ICSID, UNCITRAL, LCIA and SCC disputes.s.

**Team & differentiation:** The specialist firm's London office includes founders Gaëtan Verhoosel, who is highly regarded in the energy sector, among other areas, and Constantine Partasides QC, who has recently been acting for commercial clients in numerous high-profile disputes against sovereign States and their entities. Reza Mohtashami QC was recruited from Freshfields Bruckhaus Deringer in September 2018.

### WILMERHALE: A HIGHLY REGARDED PRACTICE LED OUT OF LONDON



Gary Born

Key Figure: Gary Born  
Established: 2004

**Track record:** WilmerHale handles a wide range of arbitrations, representing commercial companies as well as sovereign States. It is active across all major arbitration forums, including recently in the LCIA regarding a gas processing dispute and in the ICC where it is acting for an oilfield services business.

**Team & differentiation:** The London office is the hub of the firm's highly regarded international arbitration practice, with Group Chair Gary Born leading a team of over 70 lawyers spread across Europe and the US. Steven Finizio, whose clients include leading energy companies and financial institutions, and Franz Schwarz are other key contacts in London.



## METHODOLOGY

### The criteria are:

- Recognition & reputation of the firm in its market
- Team size, seniority of partners (or executive officers, managing directors, etc.), managing director, chief executive..., education & training level of the associates (or consultants, investment managers, etc.)
- Volume, nature and quality of the cases dealt by the firm
- Prestige, diversity and internationalization of the firm's client base
- Team expansion and revenue generated by the activity considered in the ranking

### Rankings are established with the following tools:

- **Submission form procedure:**  
We send questionnaires & submission forms to the structure already included in Leaders League rankings and to others likely to be included. They are, in particular, invited to provide information on their organization, their client bases, their track record and their market.
- **Qualitative procedure:**  
To supplement the questionnaires, Leaders League teams conduct a large number of interviews, which enable us not only to learn more about the firm included in our listings, but also to assess the dynamism of the market. Analysts and market researchers also have meetings with a large number of companies' executives (private companies, funds, banks) who have the opportunity to comment and provide fresh intelligence on the market and on the advisors they are soliciting.



RANKINGS  
ASIA & AFRICA

---

**2018-2019**



## ASIA

<b>China</b> International Arbitration	141
<b>Hong Kong</b> International Arbitration	143
<b>India</b> International Arbitration	145
<b>Japan</b> International Arbitration	147
<b>Singapore</b> International Arbitration Arbitrators	149 150
<b>Turkey</b> Dispute resolution	152

## AFRICA

<b>Morocco</b> Dispute Resolution	157
<b>Tunisia</b> Dispute Resolution	159







# ASIA





# CHINA

© SchnepfDesign  
Beihai Park in Beijing, China



## INTERNATIONAL ARBITRATION

China: Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURES
<b>LEADING</b>	
<b>1</b> Fangda Partners	Hong Shi, Benjamin Miao, Daniel Huang, Ming Kang
King & Wood Mallesons	Ariel Ye, Tao Huang, Yuwu Liu, Shouzhi Zhang
Zhong Lun Law Firm	Decai Zhang, Sun Huawei, Lijun Cao
<b>2</b> Global Law Office	Zhao Li, Jingye Jiang, Xiusong Xing, Yifeng Gao
Hui Zhong Law Firm	Xueyu Yang, Ning Fei, Xinguang Cao
<b>EXCELLENT</b>	
Commerce & Finance Law Firm	Jialu Wang
Jingtian & Gongcheng	Chungang Dong, Sanqiao Xu
JunHe	Wen Zhang, Yanli Zheng, Qing Li
<b>HIGHLY RECOMMENDED</b>	
AnJie Law Firm	Vicky Zhao, Arthur Dong
DaHui Lawyers	Xing Wan, Arthur Ma
Haiwen & Partners	Denning Jin, Jie Tao
Tiantong & Partners	Yaoquan Chen, Yong Jiang
<b>RECOMMENDED</b>	
Allbright Law Offices	Shicai Zong, Rui Go
Dacheng Dentons	Dong Zhang, Jingtao Ma
Grandway Law Offices	Gang Xie
Guantao Law Firm	Sheng Leiming, Weiguo Yang
Jincheng Tongda & Neal	Yuan Wei, Ping Zhao
Llinks Law Offices	Vincent Wu, Peiming Yang
<b>VALUABLE PRACTICE</b>	
Beijing Rainmaker Law Firm	Liu Zhanguo
Han Kun Law Offices	Will Huang, Andy Liao

### DAHUI LAWYERS: CROSS-BORDER CONCILIATORS



Xing Wan

Key Figures:  
Xing Wan,  
Arthur Ma  
and Lin Bai  
Established: 2013

**Track record:** Frequently acting for large Chinese companies in contract-related arbitration, DaHui Lawyers is well-versed in cross-border disputes. It successfully acted for General Electric in a case concerning overdue payments; it also represented an undisclosed client in front of the ICC under the center's new expedited procedure provisions (EPP) regime.

**Team & differentiation:** DaHui Lawyers fields a young, dynamic team of arbitration experts who between them handle an excellent range of multi-jurisdictional cases; its lawyers combine UK, US and Hong Kong qualifications with years of local expertise. Xing Wan and Arthur Ma are the key names to note; Lin Bai, who made partner in 2018, is also recommended.





# HONG KONG

© Luciano Mortula - LGM  
Hong Kong



## INTERNATIONAL ARBITRATION

### Hong Kong: Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURES
<b>LEADING</b>	
Allen & Overy	Matthew Gearing
Herbert Smith Freehills	Justin D'Agostino, Simon Chapman, Kathryn Sanger
<b>EXCELLENT</b>	
Clifford Chance	Cameron Hassall
King & Wood Mallesons	Paul Starr
Latham & Watkins	Ing Loong Yang
Norton Rose Fulbright	Jim James
<b>HIGHLY RECOMMENDED</b>	
Baker McKenzie	Gary Seib
Freshfields Bruckhaus & Deringer	John Choong
Quinn Emanuel Urquhart & Sullivan	John Rhie
Skadden, Arps, Slate, Meagher & Flom	Rory McAlpine
<b>RECOMMENDED</b>	
Hogan Lovells	James Kwan
O'Melveny & Myers	Denis Brock
Shearman & Sterling	Nils Eliasson
Sidley Austin	Friven Feoh
Vinson & Elkins	Christopher Walker
<b>VALUABLE PRACTICE</b>	
Bryan Cave Leighton Paisner	Glenn Haley
CMS	Nicolas Wiegand
Deacons	Robert Clark
Fred Kan & Co	Ka Chong (Fred) Kan
GPS Legal	Phillip Georgiou, Sonny Payne
Lipman Karas	Jason Karas
Orrick, Herrington & Sutcliffe	Charles Allen





# INDIA

© Kevin Standage  
Gadi Sagar Lake in Rajasthan, India





## INTERNATIONAL ARBITRATION

### India: Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURES
<b>LEADING</b>	
<b>Kachwaha &amp; Partners</b>	Sumeet Kachwaha
<b>Khaitan &amp; Co.</b>	Chakrapani Misra, Sanjeev Kapoor
<b>L&amp;L Partners</b>	H.S. "Bobby" Chandhoke
<b>Shardul Amarchand Mangaldas</b>	Tejas Karia, Pallavi Shroff
<b>EXCELLENT</b>	
<b>Advani &amp; Co</b>	Shashank Garg, Hiroo Advani
<b>AZB &amp; Partners</b>	Rajendra Barot
<b>Bharucha &amp; Partners</b>	M.P. Bharucha
<b>Brus Chambers, Advocates &amp; Solicitors</b>	Binita Hathi
<b>Cyril Amarchand Mangaldas</b>	Gauri Rasgotra
<b>Economic Laws Practice</b>	Naresh Thacker
<b>Gagrats</b>	Rustam Gagrats
<b>J Sagar Associates</b>	Dhirendra Negi, Farhad Sorabjee
<b>Mulla &amp; Mulla &amp; Craigie Blunt &amp; Caroe</b>	Shardul Thacker
<b>Nishith Desai Associates</b>	Vyapak Desai
<b>Singhania &amp; Partners</b>	Ravi Singhania
<b>HIGHLY RECOMMENDED</b>	
<b>Link Legal India Law Services</b>	Nusrat Hassan, Atul Sharma
<b>S&amp;R Associates</b>	Niti Dixit
<b>RECOMMENDED</b>	
<b>Law Senate</b>	Ravi Shankar

### BRUS CHAMBERS, ADVOCATES & SOLICITORS: ENERGY AND SHIPPING EXPERTS



Binita Hathi

Key Figure:  
Binita Hathi  
Established: 1992

**Track record:** Brus Chambers has deep experience in international arbitration and mediation across numerous sectors, including energy and natural resources, pharmaceuticals, financial services and shipping. Indian oil and gas multinational ONGC Videsh instructed the firm in arbitration against the government of Sudan concerning unmade oil payments.

**Team & differentiation:** Best known for advising clients on the enforcement of arbitral awards in India, Brus Chambers' practice is especially strong in the energy and shipping sectors. Based mostly in Mumbai, the firm also has a New Delhi office. Binita Hathi and managing partner Shrikant Hathi are the key names to note; advocate Pritish Das is also recommended.





# JAPAN

© Prasit Rodphan  
Osaka, Japan





## INTERNATIONAL ARBITRATION

Japan: Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURES
<b>LEADING</b>	
<b>Mori Hamada &amp; Matsumoto</b>	Mugi Sekido
<b>Nagashima Ohno &amp; Tsunematsu</b>	Hiroki Aoki, Yoshimi Ohara
<b>Nishimura &amp; Asahi</b>	Akihiro Hironaka, Hiroyuki Tezuka
<b>EXCELLENT</b>	
<b>Anderson Mori &amp; Tomotsune</b>	Aoi Inoue, Yoshimasa Furuta
<b>Atsumi &amp; Sakai</b>	Kunihiro Sumida, Guohui Fan
<b>Momo-O Matsuo &amp; Namba</b>	Junya Naito

### NAGASHIMA OHNO & TSUNEMATSU: ARBITRATION THOUGHT-LEADERS



Yoshimi Ohara

Key Figure:  
Yoshimi Ohara  
Established: 2000

**Track record:** Nagashima Ohno & Tsunematsu has continued to represent large clients in cases under various sets of arbitration rules, including ICC, SIAC, LCIA and UNCITRAL. It puts its multi-jurisdictional experience to particularly good use in disputes involving emerging markets. The practice also remains active on the seminar and thought-leadership circuit.

**Team & differentiation:** With offices in New York and Singapore as well as Tokyo, Nagashima Ohno & Tsunematsu has excellent cross-border capabilities. Practice head Yoshimi Ohara has extensive experience acting as counsel and arbitrator; she often brings her strong corporate knowledge to bear. Hiroki Aoki is another respected practitioner in the field.





# SINGAPORE

© MOLPIX  
Singapore city



## INTERNATIONAL ARBITRATION

### Singapore: Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURES
<b>LEADING</b>	
Clifford Chance Asia	Nish Shetty, Paul Sandosham
Herbert Smith Freehills	Alastair Henderson
King & Spalding	John Savage QC, Elodie Dulac, Wade Coriell
<b>EXCELLENT</b>	
<b>1</b> Drew & Napier	Cavinder Bull, Jimmy Yim
Freshfields Bruckhaus Deringer	Nicholas Lingard
Rajah & Tann	Chuan Thye Tan, Francis Xavier
WongPartnership	Hock Keng Chan, Alvin Yeo
<b>2</b> Allen & Gledhill	Andrew Yeo, Dinesh Dhillon, Chong Yee Leong
Norton Rose Fulbright	KC Lye
<b>HIGHLY RECOMMENDED</b>	
Ashurst	Rob Palmer
Baker McKenzie Wong & Leow	Nandakumar Ponnaiya
Clyde & Co Clasis Singapore	Prakash Pillai, Sapna Jhangiani
Dentons Rodyk	Lawrence Teh, Philip Jeyaretnam
Eversheds Harry Elias	Rodman Bundy
Hogan Lovells Lee & Lee	Kent Phillips
Jones Day	Matthew Skinner
K&L Gates	Raja Bose
Pinsent Masons Mpillay	Jon Howes, Mohan Pillay
Shearman & Sterling	Daryl Chew
Watson Farley & Williams	Dan Thompson
White & Case	Matthew Secomb

#### DREW & NAPIER: LONGSTANDING LEGENDS OF ARBITRATION



Cavinder Bull

Key Figure:  
Cavinder Bull  
Established: 1889

**Track record:** Drew & Napier's practice comprises deeply experienced arbitration specialists; it has a longstanding reputation as a key centre of international arbitration, be it investor-state cases or commercial disputes. Engineering and construction is another area of strength. Recent clients have included Longzhu Oilfield Services and the government of Laos.

**Team & differentiation:** Noted for its prestigious group of partners and multibillion-dollar annual matter value aggregates, Drew & Napier's practice wins worldwide respect for its consistently high-quality work. New chairman Jimmy Yim SC and CEO Cavinder Bull SC are globally admired practitioners who have extensive experience as arbitrators as well as counsel.

#### WONGPARTNERSHIP: A MAJOR SALVIFIC IN ASIA-PACIFIC



Alvin Yeo

Key Figures: Alvin Yeo and  
Andre Maniam  
Established: 1995

**Track record:** Celebrating its 25th anniversary this year, WongPartnership's practice continues to impress with its truly internationalist approach and its docket of high-stakes cases. Its practitioners often arbitrate as well as act for clients. Swissbourgh Diamond Mines instructed the firm in an investment treaty case brought against the Kingdom of Lesotho.

**Team & differentiation:** Fielding four senior counsel, the department at WongPartnership represents premium clients. Firm chairman Alvin Yeo SC is especially active in banking, infrastructure and corporate and commercial arbitration. Andre Maniam SC counts trade, insolvency and construction disputes as particular strengths besides corporate and commercial cases.





## ARBITRATORS

Singapore: Best Arbitrators

Arbitrators are ordered alphabetically

ARBITRATOR	INSTITUTION
David Bateson	39 Essex Chambers
Lawrence Boo	The Arbitration Chambers
Cavinder Bull SC	Drew & Napier
Judith Gill QC	20 Essex Street
Michael Hwang SC	Michael Hwang Chambers
Stuart Isaacs QC	King & Spalding
Christopher Lau QC	3VB
Michael Lee	20 Essex Street
Andrew Moran QC	The Arbitration Chambers
Chelva Rajah SC	Tan Rajah & Cheah
Davinder Singh SC	Unknown at time of printing
Alvin Yeo SC	WongPartnership

LBO  
LPs  
CORPORATES  
RESTRUCTURING

**PRIVATE EQUITY  
EXCHANGE  
&  
AWARDS**

CONFERENCES

& AWARDS CEREMONY | DECEMBER 2019

[www.private-equity-exchange.com](http://www.private-equity-exchange.com)

  
**1,200**  
attendees

The **Private Equity Exchange & Awards** has been the leading Pan-European event gathering major players of the Private Equity and Restructuring industries for 15 years now.

- ✕ High-quality conferences: 18 panels and 80 international speakers
- ✕ A targeted networking: Networking Lunch and One-to-One Meetings sessions
- ✕ A panel composed of 80 experts in Asset Management
- ✕ An exquisite evening ceremony with top industry leaders from all sectors

“THE ANNUAL MEETING OF PAN-EUROPEAN PRIVATE EQUITY PLAYERS”





# TURKEY

© Smarta  
Istanbul, Turkey

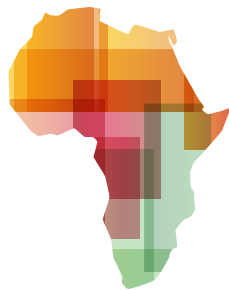


## DISPUTE RESOLUTION

### Turkey: Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURES
<b>LEADING</b>	
Cerrahoğlu Law Firm	Fadlullah Cerrahoğlu
Coşar Avukatlık Bürosu	Utku Coşar
Çakmak Avukatlık Ortaklığı	Mesut Çakmak
<b>EXCELLENT</b>	
Akinci Law Office	Ziya Akinci
Esin Attorney Partnership - Member of Baker McKenzie International, a Swiss Verein	Ismail Esin
Gün + Partners	Mehmet Gün
Pekin & Pekin	Ahmed Pekin
<b>HIGHLY RECOMMENDED</b>	
Balcioğlu Selçuk Akman Keki (BASEAK)	Özgür Akman
GKC Partners	Yalin Akmenek
Herguner Bilgen Ozeke Attorney Partnership	Ayşe Hergüner Bilgen
Kolcuoglu Demirkan Koçaklı Attorneys at Law	Okan Demirkan
Pekin & Bayar	Meral Arabaci Seyfe
<b>RECOMMENDED</b>	
Caga & Caga Law Firm	Erdem Degerli
Moroglu Arseven	Orçun Çetinkaya
Paksoy Attorneys at Law	Serdar Paksoy
Turunç	Noyan Turunç



# AFRICA INVESTMENTS FORUM & AWARDS

The **Africa Investments Forum & Awards** gathers Africa public and private drivers of growth in areas such as Infrastructure & City Planning, M&A, Energy, etc.

**November 27<sup>th</sup> 2019**

Pavillon d'Armenonville, Paris

- ▶ **90 outstanding speakers** share their vision and practical insights
- ▶ **16 conferences covering a wide spectrum of sectors:** Energy, Infrastructure, Mining, City Planning, Real Estate, Growth Strategies, M&A, etc...
- ▶ A **networking lunch** followed by a ceremony rewarding the best players and projects in Africa

[www.africa-ifa.com](http://www.africa-ifa.com)

Partenaires 2018



Partenaires institutionnels



Organised by









# AFRICA





# MOROCCO

© Paul Kelly  
Tangier





## DISPUTE RESOLUTION

### Morocco: Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURES
<b>LEADING</b>	
Kettani Law Firm	Azzedine Kettani, Rita Kettani
<b>EXCELLENT</b>	
<b>1</b> Benzakour Law Firm	Abdelaziz Benzakour, Rachid Benzakour
Cabinet Hamid Andaloussi	Hamid Andaloussi
Naciri & Associés Allen & Overy	Yassir Ghorbal
<b>2</b> Bassamat & Associés	Asmâa Laraqui-Hossini, Bassamat Fassi-Fihri
Hajji & Associés - Avocats	Amin Hajji
Kettani Associés	Ali Kettani
Mernissi - Figes	Mohamed El Mernissi
<b>HIGHLY RECOMMENDED</b>	
Bennani & Associés	Abdellah Moustaid
Boulalf & Mekkaoui	Abdelatif Boulalf, Ahlam Mekkaoui
DLA Piper	Mehdi Kettani
Elkhatib Law Firm	Fayçal Elkhatib, Hatim Elkhatib
HB Law Firm - Bakouchi & Habachi	Salima Bakouchi
Mossadek & partners	Tarik Mossadek
Nawal Ghaouti Avocat	Nawal Ghaouti
<b>RECOMMENDED</b>	
AB Avocats - Abouakil, Benjelloun & Mahfoud Avocats	Said Benjelloun, Anis Mahfoud
Afrique Advisors	Laila Slassi, Talal Belrhiti
BFF Law Firm	Abdelouahab Belouchi, Bouchra Belouchi, Fatima-Zahra Fassi-Fihri
Diouri Law Firm	Rachid Diouri, Mehdi Diouri, Hicham Oujamaa, Malika Smires
HHH	Ahmad Hussein
Kawtar, Jalal & Jihad Agouram	Kawtar Jalal, Jihad Agouram
Lahlou-Zioui & Associés	Mohamed Lahlou, Ali Zioui
LPA-CGR	Hind Belhachmi
<b>VALUABLE PRACTICE</b>	
Abdelaziz Amraoui	Abdelaziz Amraoui
Adyel Avocats	Abdelkrim Karim Adyel
Amin Chérif, Cabinet	Amin Chérif
Chakouri Avocats	Belkacem Chakouri
Hamzi Law Firm	Zined Idrissia Hamzi
Naou & Associates	Adil Watik, Bouchaib Nadir, Abdallah Ayaou, Said Ouadrhiri
Sayarh & Menjra	Omar Sayarh, Mohamed Ali Sayarh, Mohamed Amine Menjra



# TUNISIA

© Romas\_Photo  
Hammet, Tunisia



## DISPUTE RESOLUTION

### Tunisia: Best Law Firms

In each tier, the firms are ordered alphabetically

FIRM	KEY FIGURES
<b>LEADING</b>	
<b>Boussayene Knani &amp; Associés</b>	Mehrez Boussayene, Youssef Knani, Amine Knani
<b>El Ajeri Lawyers</b>	Mohamed Lotfi El Ajeri
<b>Ferchiou &amp; associés</b>	Noureddine Ferchiou, Amina Larbi
<b>EXCELLENT</b>	
<b>Houerbi Law Firm</b>	Sami Houerbi
<b>Kammoun &amp; Kallel</b>	Mohamed Kammoun, Ahmed Kallel
<b>Malouche Law Firm</b>	Elyes Malouche, Slim Malouche
<b>Meziou Knani &amp; Khlif</b>	Sarhane Khlif
<b>HIGHLY RECOMMENDED</b>	
<b>Cabinet Donia Hedda Ellouze</b>	Donia Hedda Ellouze
<b>Caïd Essebsi &amp; Ben Salem</b>	Slah Eddine Caïd Essebsi, Fakher Ben Salem
<b>Eversheds El Heni</b>	Farès Koussay El Heni, Mohamed Raouf El Heni
<b>Jurismed</b>	Borhane Boureghda
<b>Kallel &amp; Associates</b>	Sami Kallel
<b>RECOMMENDED</b>	
<b>Abdelly &amp; Associés</b>	Samir Abdelly
<b>Achour Law Firm</b>	Abdelmonem Achour
<b>A.O. Ouerfelli Attorneys &amp; Counsels</b>	Ahmed Ouerfelli
<b>Ben Mahmoud</b>	Mohamed Ben Majmoud
<b>Chafter Raouadi Law Firm</b>	Zine El Abidine Chafter
<b>Lamloum Law Firm</b>	Malek Lamloum
<b>Mamoughli &amp; Mamoughli Avocats</b>	Abdellatif Mamoughli, Mourad Mamoughli

#### EL AJERI LAWYERS: PIONEERS IN ICONIC ARBITRATION CASES



Mohamed Lotfi El Ajeri

Key Figure: Mohamed Lotfi El Ajeri  
Established: 1999

**Track record:** The dispute resolution team, led by Mohamed Lotfi El Ajeri, has acted in landmark cases in international arbitration recently. They intervened in the first ever investment arbitration case in the country, as well as on an emblematic case of enforcement of award. The team of six lawyers works in dispute resolution cases in the mining, construction and consumer sectors.

**Team & differentiation:** The team offers services in litigation, arbitration and mediation. They exclusively represent DLA Piper in Tunisia. Mohamed Lotfi El Ajeri acts as Vice President for the African Business Law Firms Association (ABLFA) legal conference and for the arbitration center of Tunis, *Centre de conciliation et d'arbitrage de Tunis*. He was also elected national representative for Tunisia for the International Association of Lawyers (UIA) in 2018.

#### BOUSSAYENE KNANI & ASSOCIÉS: EXCELLENCE & EFFICIENCY ON COMPLEX INTERNATIONAL CASES



Mehrez Boussayene

Key Figures:  
Mehrez Boussayene and Youssef Knani  
Established: 2002

**Track record:** Boussayene Knani & Associés is a multi-service corporate law firm with a strong litigation practice for the most part related to commercial, employment, real estate and white-collar crime issues. With a team benefiting from more than 35 years of cutting-edge expertise in the field of business litigation, the firm regularly assists both international companies, SMEs and individuals on a wide range of issues.

**Team & differentiation:** In addition to acting for clients before state courts, Boussayene Knani & Associés also assists them in arbitrations - institutional and *ad hoc* procedures - both in Tunisia and abroad. Before joining the bar, Mehrez Boussayene was an arbitrator and a judge. Youssef Knani holds a doctoral degree in private law.



EXTERNAL

---

**CONTRIBUTORS**



We have built a reputation based on high quality legal services  
By Mehrez Boussayene, Partner, [B.K. & Associés](#).

P.162

The status of arbitration in Tunisia: An overview  
By Mohamed Kammoun Partner and Co-founder, [Kammoun & Kallel law firm](#)

P.163

With arbitration I don't feel confined to one legal system  
By Roland Ziadé, Partner, [Linklaters](#)

P.164

# “We have built a reputation based on high quality legal services”



Interview with

**MEHREZ BOUSSAYENE**  
Managing Partner,  
**BOUSSAYENE KNANI**  
**& ASSOCIÉS**

“After the revolution, a radical change took place in the Tunisian legal market”

A former magistrate, Mr. Boussayene has been practising for more than thirty years in several disciplines of business, judicial and real estate law, both in litigation and arbitration. He shares his insights on these matters and on the Tunisian legal market with Leaders League.

**LEADERS LEAGUE.** Why do you think arbitration is an important part of the law?

**Mehrez Boussayene.** Arbitration is a law system of dispute resolution in which parties to a dispute voluntarily select a neutral third party (or a panel of third parties) to present their dispute for a legally binding ruling. Thus, arbitration represents the most favourable way of resolving disputes. Arbitration has many advantages: autonomy, speed, highly skilled arbitrators, confidentiality and regular enforcement of awards. Particularly on business matters, companies need to manage their specific legal activities and arbitration proves to be an efficient tool; the parties may agree on the venue, the language, the period, the duration, the arbitrator and the rules of arbitration. These days arbitration proceeding can even take place via web-cam or conference call.

**How did you develop this practice within your firm?**

It all started with my experience as a litigation judge where our law firm's activities mainly targeted litigation and consultation expertise and gaining skills in these practices. That strengthened our skills progressively in all types of alternative dispute resolution, mastering mediation and arbitration. Consequently we have built a reputation which is based on high quality legal services, honesty and integrity. In addition, we constantly support lawyers acting in these fields.

**What types of cases do you deal with in white collar crime and what are the challenges you face?**

In Tunisia, the majority of the companies are small or medium-sized enterprises; that's potentially the reason why directors manage the company's assets as if they were personal property. However, the misappropriation by a director of a company's assets in violation of the corporate interest for his or her own personal gain is a criminal offence, which is our law firm's practice area. It is worth mentioning, that after the Tunisian revolution, having expertise as a former judge in business, criminal law and a former bankruptcy judge, we were ideally positioned to deal with different white-collar crimes especially those related to the telecommunication, banking, oil and energy fields.

**What is specific about the legal market in Tunisia?**

After the revolution, a radical change took place in the Tunisian legal market. It started to have more transparency and conformity with international norms and standards, for example nowadays law firms can participate in different public enterprises tenders. We have reached an advanced level of transparency, to the extent that in the recent Finance Law 2019 project, the professional secrecy of lawyers and those in similar professions is imposed. Moreover, the promulgation of investment law and laws designed to combat money laundering and terrorism influenced the legal framework of the majority of law firms in Tunisia. Therefore, we considered it is our duty to join forces and focus on common objectives. The legal market is also marked by the promulgation of a crucial text, namely an investment law that our law firm participated in. Despite all the challenges that appeared in the post-revolution period, the legal market in Tunisia has been notable for its stability. ♦



# “The status of arbitration in Tunisia: An overview”



Interview with

**MOHAMED KAMMOUN**  
Partner and Co-founder,  
**KAMMOUN & KALLEL LAW  
FIRM, TUNISIA**

“We maintain special relationships with law firms in London and Paris”

Co-founder and head of dispute resolution at Kammoun & Kallel, Mohamed Kammoun gives his insight on arbitration and ADR in the Tunisian market, as well as a taste of his team of five’s unique practice in the country.

## **LEADERS LEAGUE. Where does arbitration stand in the Tunisian legal market?**

**Mohamed Kammoun.** Arbitration in Tunisia is not new. To give you an overview of its status, it actually was in existence even under the Civil Procedure Code of 1959. The Arbitration Code of 1993 was enacted to accommodate the harmonization mandates of UNCITRAL Model in the country. It governs both national and international arbitrations seated in the Tunisian territory and has not gone through a reform recently.

Despite historic resistance to ADR, arbitration has gained widespread acceptance among both the general public and the legal profession in recent years. The flexibility of arbitration proceedings compared to traditional litigation, combined with the ability to select an expert or experts in a particular field, and an alacrity perceived as not possible in a court setting have been among the factors driving this growth. As regards the enforceability of foreign arbitral awards, Tunisia has been a party, since 1967, to the New York Convention of 1958 on Recognition and Enforcement of Foreign Arbitral Awards and recognizes and enforces awards made in the territory of another contracting State.

Tunis has an arbitration center, the *Centre de Conciliation et d’Arbitrage de Tunis* and another center was created in 2018, the *Centre international de Tunis pour l’arbitrage, la médiation et le règlement des conflits*. Both centers are currently undergoing an internationalization process by engaging into partnerships with other foreign arbitral institutions.

## **Your practice clearly stands out in the market. Why is that?**

We handle high-value and strategically important international arbitrations working closely with our clients to determine and achieve their commercial objectives in a quick and cost-effective manner. We advise on all aspects of arbitration, from drafting suitable clauses to advising on the type and seat of arbitration, the formation of a tribunal, arbitral procedure and enforcement of the award. We have worked on major international ar-

bitrations cases, intervening as co-counsel next to such prestigious law firms as Shearman & Sterling Paris. We maintain special relationships with law firms based either in London or Paris on various arbitration cases. We have worked on various institutional arbitration cases, such as ICC or LMAA\*.

## **Could you shed more light on the most recent cases you worked on?**

The ICC arbitration involving an Algerian company and a Saudi investment fund where we intervened as co-counsel is still ongoing. A partial arbitral award has been rendered so far. We have also been involved in an *ad hoc* arbitration seated in London involving Midgulf International Ltd v Groupe Chimique Tunisien. In this 100-million-dollar arbitration case that lasted for eight years, we have assisted and acted for Midgulf, a Cypriot company with offices in London. In this procedure, an anti-suit injunction was granted by the Court of Appeal of London, restraining Tunisian proceedings brought in breach of an arbitration agreement. The anti-suit injunctions which take root in arbitration proceedings remain available as long as they restrain parties from issuing proceedings outside of the EU: in the present case, Groupe Chimique Tunisien was trying to have the matter resort to Tunisian jurisdiction. In the end, the Tunisian jurisdiction declined competence. This case gave rise to multiple legal issues, ranging from breach of contract to separability and competence-competence. I have drafted several witness statements and expert reports which were presented before the arbitrators and the London High Court. The arbitral award was rendered in favor of Midgulf. Groupe Chimique Tunisien therefore preferred an amicable settlement.

We are currently working on a London LMAA terms arbitration, which tackles a lack of performance in an international sales contract for Bulk Trading SA, a Swiss company based in Lugano.

We also act in various national arbitration cases, most often *ad hoc* in the sector of construction and infrastructure. ♦

\*LMAA: London Maritime Arbitrators Association

# “With arbitration I don’t feel confined to one legal system”



Interview with

**ROLAND ZIADÉ**  
Partner, **LINKLATERS**

“I do not believe that an effective witness examination could be carried out or assessed by a robot”

After over ten years spent with Cleary Gottlieb between New York, Paris and the Middle East, Roland Ziadé joined Linklaters Paris in 2013 to strengthen the arbitration department. When not representing clients in high-stakes disputes, you can find him on the arbitrator’s bench.

**LEADERS LEAGUE.** How did you come to specialize in arbitration?

**Roland Ziadé.** A little bit by chance! When I was a student, I gave some modest assistance to my father who acted as counsel in an arbitration case and I found the process captivating. I then decided to steer the rest of my studies and my first professional experience in this direction.

**What do you find most exciting about your job?**

I chose arbitration because I did not want to feel confined to one legal system. By its very nature, arbitration is an international practice, and this has allowed me to enhance my knowledge of various legal systems and sectors, thus avoiding the well-worn routine of some legal matters. What’s more, it is a practice that operates between civil law and common law, so it is very diverse. We never get bored.

**How exciting was 2018?**

Twenty-eighteen was an excellent year. We enjoyed sustained activity with numerous large cases and hearings and were very active in the emerging markets of the Middle East, Africa, and Latin America. We supported and represented many private parties as well as an increasing number of states and state entities. For example, we are currently acting as counsel in no less than eight cases involving states or state entities.

**What trends have you observed in the global arbitration ecosystem?**

I’ve noticed that we have more and more matters involving parallel proceedings, whether arbitrations and proceedings before state courts or multiple arbitrations sometimes before different arbitral tribunals, which inevitably complicates the situation. In addition, I note a shift in the center of gravity of arbitrations – which historically have been held in Paris, Geneva or London – towards emerging markets. Some territories wish to position themselves as arbitration centers,

such as Mauritius and Casablanca in Africa, and Dubai in the Middle East. But there is a certain reluctance from investors to have their dispute resolved in emerging markets and they often still try to relocate the dispute away from emerging markets and towards more ‘established’ jurisdictions because they fear interference from state courts (especially when a state is involved in the dispute). The compromise found between the parties is often to have the seat of the arbitration in Europe in a well-established arbitration-friendly jurisdiction, but with the law of the country where the investment is located as the governing law of the underlying contract. Other trends of note include the drive to improve the efficiency, the transparency and the legitimacy of the arbitral process, for instance through increased gender, regional and generational diversity and the uncertainty and debates around the future of investment arbitration, in particular within the European Union.

**You also sit as an arbitrator.**

Indeed, I regularly sit as an arbitrator; I would say I have taken part in about 50 cases either as sole arbitrator, co-arbitrator or chairman since my career began. But given my workload as counsel and the risk of conflicts of interest, I limit my mandates to a few appointments per year. On average, I accept about one mandate out of every six or seven that are offered to me.

**How do you choose which mandates to take on?**

I tend to accept appointments either when they relate to a sector, a region or a type of dispute in which I am particularly interested or when they give me the opportunity to expand my experience as arbitrator. A few relatively recent examples of the latter include sitting as arbitrator in an ICC treaty-based dispute and in ICSID proceedings, as well as sitting as arbitrator in Casablanca, Stockholm and Singapore.

### Could you tell me about your team and its relationship with the other departments?

Our dispute resolution team is headed by four partners, of which two (Pierre Duprey and I) are dedicated full-time to the arbitration practice. Arnaud de La Cotardière divides his time between litigation and arbitration, and Jean-Charles Jais focuses more on litigation. We work with a team of around twenty lawyers, half of whom specialize in arbitration. We also regularly collaborate with the firm's other practice teams, particularly in corporate and projects, both when drafting arbitration clauses and structuring investments in order to attract investment treaty protections, as well as in the context of pre-litigation and handling arbitration proceedings. We also regularly work with Linklaters' arbitration specialists in other offices and with Linklaters' other practice teams around the globe.

### What's Linklaters' DNA?

One of Linklaters' key strengths is teamwork and the ease and efficiency with which we operate across borders: internally as mentioned, but also with our clients. In comparison to more medium-sized structures, we distinguish ourselves by an ability to mobilize teams internationally and across various offices and sectors, as well as from those well-established local firms with which we have strategic alliances.

### What are the pitfalls of drafting the arbitration clause?

The importance of this clause - frequently inserted last and referred to as the 'champagne' or 'midnight' clause - is often underestimated by the parties when drafting a contract because at that time they are still in the honeymoon stage of their relationship, and don't think (or perhaps don't want to think) that a dispute could ever arise. However, it remains crucial to anticipate the dispute at precisely this time because when the conflict materialises, a poorly drafted clause can have disastrous consequences. It is therefore very important to take the time to carefully consider its contents. I have seen many poorly drafted, sometimes contradictory, contractual provisions in my career, containing for example both an arbitration clause and a clause setting out a choice of national court jurisdiction.

### Which elements are important to consider when choosing an arbitral institution?

There are, happily, an increasing number of reliable and experienced arbitral institutions. However, one size does not fit all, and parties should select an institution from among the most reliable ones that best suits their priori-

ties and needs. The degree to which an arbitral institution is independent, has a well-established track record, and the extent to which its rules reflect up-to-date practices in international arbitration are important factors. If the parties would like the additional quality control that can come with an institution's review and approval of the arbitral award, then they should consider choosing an institution such as the ICC that performs such functions. For parties particularly concerned about the cost of arbitration, the administrative cost and arbitrators' fee structures of the different arbitral institutions should be compared. Some parties prefer to use one of the major worldwide institutions, while other parties may consider or even prefer an arbitral institution with a more prominent presence in a particular region. Finally, some major institutions, like the ICC and the LCIA, are taking concrete steps to implement the users' desire to see a greater diversification of arbitrators' pools; for parties for whom this is a priority, it is another element to be considered in the choice of an institution.

### Is Paris a world-class seat of arbitration?

Historically, Paris has been a key arbitration location and I believe it still is and will remain so. This is notably due to its arbitration-friendly legal and judicial framework, its concentration of high-quality arbitration practitioners, and the fact that the ICC has its headquarters here. The development of arbitration at the global level has quite logically, led to the emergence of new arbitration hubs. In Asia, for instance, Singapore and Hong Kong have become important arbitration centers. There is no doubt that Paris now has more competition from outside its borders, but competition is healthy and encourages both jurisdictions and institutions to keep modernizing and listening to the needs of users.

### How will new technologies impact the legal profession in the short term?

I am convinced that the emergence of new technologies will have an impact on the way the legal profession will evolve. In the field of dispute resolution, we already see technology playing an increasing role in document review and in management of documentary exhibits, as well as in the sophistication of written and in-person presentations of evidence and arguments. But there are limits to this impact in dispute resolution and arbitration because the experience, skill, and judgment of practitioners in respect of certain strategic aspects will be difficult to replace. I don't believe that an effective witness examination could be carried out by a robot in the foreseeable future. ♦



# TOP ADVISORS DIRECTORY

# 2018-2019



To be present in this directory next year, or in other Intelligence Reports that will soon be released, please contact:

**Laurent Hayat** - +33 (0)1 43 92 93 81 - [lhayat@leadersleague.com](mailto:lhayat@leadersleague.com)

**Sarah-Kate McGuigan** - +44 7 518 480 045 - [skmcguigan@leadersleague.com](mailto:skmcguigan@leadersleague.com)

**Jandira Salgado** - +51 947 156 577 - [jsalgado@leadersleague.com](mailto:jsalgado@leadersleague.com)

Find the complete collection and our offers on [eshop.leadersleague.com](http://eshop.leadersleague.com)



## ARBITRATION CENTERS

### BRAZIL

CAMARB .....	+55 11 3443 6278
CAESP .....	+55 11 3258 2139

## ARBITRATION FUNDERS

### UNITED KINGDOM

Therium .....	+44 20 3327 3460
Vannin Capital .....	+44 16 2461 5111

### USA

Therium .....	+212 951 0570
---------------	---------------

## LITIGATION SUPPORT FIRMS

### BRAZIL

Aequitas Mediação e Consultoria .....	+55 11 3583 0092
Control Risks .....	+55 11 5504 7900
Hormigon HECT Consultoria .....	+55 31 3245 1945
Mercatto Assessoria e Avaliações .....	+55 11 5090 6020
Porto & Reis .....	+55 11 2365 6325
Ribas Secco Escritório de Perícias .....	+55 11 2365 7008
Simonaggio Certeza Técnica .....	+55 11 3513 3500

### CHILE

FK Economics .....	+56 2 2583 2643
GEDD Consultores .....	+56 2 2929 3609

### COLOMBIA

GPS Consult .....	+57 1 702 1773
-------------------	----------------

## LAW FIRMS

### BRAZIL

Andrade & Fichtner Advogados .....	+55 21 2215 1733
Correia, Fleury, Gama e Silva Advogados .....	+55 11 5180 5700
Justen, Pereira, Oliveira & Talamini .....	+55 11 3706 1500
L.O. Baptista Advogados .....	+55 11 3147 0800
Muriel Medici Franco Advogados .....	+55 11 3016 1888
Salusse Marangoni Advogados .....	+55 11 3146 2400
Trench Rossi Watanabe .....	+55 11 3048 6800
Vieira Rezende .....	+55 21 2217 2888
Warde Advogados .....	+55 11 3065 8207
Wongtschowski & Zanotta Advogados .....	+55 11 3818 5555

### CHILE

Abogabir Miranda .....	+56 2 3245 2701
Chadwick & Reymond Abogados .....	+56 2 2441 6300
Correa Gubbins .....	+56 2 2591 0100
Del Río Izquierdo .....	+56 2 2591 8800
Fleischmann & León Abogados .....	+56 2 3220 9600
Gandarillas, Montt, Del Río & Krause .....	+56 2 3223 3180
González & Rioseco Abogados .....	+56 2 2840 0400
Grupo Vial Serrano Abogados .....	+56 2 2713 9000
Gutiérrez, Waugh, Jimeno & Asenjo .....	+56 2 2379 2000
Ovalle Gazzana & Bulnes .....	+56 2 2245 6850
Parraguez & Marín .....	+56 2 2617 1610
Ugarte Ried Correa .....	+56 2 2405 5380
Yrarrázaval, Ruiz-Tagle, Ovalle, Salas y Vial .....	+56 2 3246 9700

### COLOMBIA

Gómez-Pinzón Abogados .....	+57 1 319 2900
Suescún Abogados .....	+57 1 540 0232

### FRANCE

Arago .....	+33 1 83 79 16 30
-------------	-------------------

## P. 168

### 168

168
169

## P.170

### 170

170
171
172
172

## P.173

### 173

173
174
175
176
177
178
179

### 180

180
181
182
182

## P.183

### 183

183
184
185
186
187
188
189
190
191
192
193

### 193

193
194
195
196
197
198
199
200

### 201

201
202
203
204
205

### 206

206
207
208
208

Betto Seragliani .....	+33 1 40 55 38 77	209
Brown Rudnick .....	+33 1 85 56 82 20	210
CastaldiPartners .....	+33 1 40 73 16 40	211
Castineira .....	+33 1 84 25 71 75	212
Curtis, Mallet-Prevost, Colt & Mosle .....	+33 1 42 66 39 10	213
De Gaulle Fleurance & Associés .....	+33 1 56 64 00 00	214
Derains & Gharavi International .....	+33 1 40 55 51 00	215
FTMS .....	+33 1 47 23 47 24	216
Ince & Co .....	+33 1 53 76 91 00	217
Quinn Emanuel Urquhart & Sullivan .....	+33 1 73 44 60 00	218
Simmons & Simmons .....	+33 1 53 29 16 29	219
Squire Patton Boggs .....	+33 1 53 83 74 00	220
Three Crowns .....	+33 1 83 79 09 79	221
Teynier Pic - Griffin .....	+33 1 53 45 97 00	222

### MEXICO

Facha y Soledad .....	+52 55 5979 0660	224
FloresRueda Abogados .....	+52 55 4632 3199	225
Jáuregui y Del Valle .....	+52 55 5267 4500	226
Malpica, Iturbe, Buj y Paredes .....	+52 55 5280 1551	227
Solcargos .....	+52 55 5062 0050	228

### PERU

Allemand Abogados .....	+511 957 252 092	229
Amprimo & Flury Abogados .....	+511 2 080 130	230
Aramburú Castañeda Boero Abogados .....	+511 6 106 161	231
C&C Abogados .....	+511 4 224 196	232
CMS Grau .....	+511 5 139 430	233
Dentons .....	+511 2 084 200	234
DLA Piper Pizarro Botto Escobar .....	+511 6 161 200	235
Estudio Muñoz .....	+511 6 117 000	236
Estudio Navarro & Pazos Abogados .....	+511 4 429 714	237
Estudio Paitan & Asociados .....	+511 4 354 369	238
EVVG Abogados .....	+521 5 006 214	239
León e Iparraguirre Abogados (LEIA) .....	+511 6 412 777	240
NPG Abogados .....	+511 7 063 333	241
Osterling Abogados .....	+511 6 118 282	242
Rebaza, Alcázar & De Las Casas .....	+511 4 425 100	243
Rodríguez Angobaldo Abogados .....	+511 4 214 141	244
Simons Abogados .....	+511 6 521 212	245

### SWITZERLAND

Aceris Law .....	+41 22 819 18 12	246
Archipel .....	+41 22 722 05 40	247
Bär & Karrer .....	+41 58 261 50 00	248
Lenz & Staehelin .....	+41 58 450 70 00	249
Niederer Kraft & Frey .....	+41 58 800 80 00	250
Pestalozzi .....	+41 22 999 96 00	251

### TUNISIA

Boussayene Knani & Associés .....	+216 71 288 688	252
El Ajeri Lawyers .....	+216 71 288 251	253

### URUGUAY

Bergstein .....	+598 2901 2448	254
-----------------	----------------	-----

### USA

Chaffetz Lindsey .....	+ 1 212 257 6960	255
Cooley .....	+1 212 479 6000	256
Cravath .....	+1 212 474 1000	257
Freshfields .....	+1 212 277 4000	258

 Top Advisors Directory  
**ARBITRATION CENTERS**

 Country  
**BRAZIL**



**CAMARB**  
CÂMARA DE MEDIAÇÃO E  
ARBITRAGEM EMPRESARIAL - BRASIL

 Av. Brigadeiro Faria Lima, 3.729  
5º andar, Itaim Bibi  
SP, CEP 04538-905  
São Paulo, Brazil  
Phone: +55 (11) 3443-6278  
camarb@camarb.com.br  
[www.camarb.com.br](http://www.camarb.com.br)



**Augusto Tolentino**



**Felipe Moraes**

## POSITIONING

Founded in 1998, CAMARB has an intrinsic history with the development of Alternative Dispute Resolution methods in Brazil, namely arbitration, mediation, and dispute boards. Since the enactment of the Brazilian Arbitration Act in 1996, CAMARB has managed more than 265 arbitral proceedings and prides itself on taking active measures to support the continuous development of ADRs, now increasingly referred to as Adequate Dispute Resolution methods.

Over the course of twenty years, CAMARB has positioned itself as a non-profit, completely independent institution, being regarded as one of the top arbitration centers in Brazil. In its structure, CAMARB has a Board of Directors, composed by more than thirty nation-wide active professionals, a Board of Officers – formed by its President, Augusto Tolentino, and nine experienced professionals in arbitration, mediation and dispute boards. The Board of Officers is responsible for the Chamber's decisions during the procedures, reflecting the experience of its professionals and ensuring its technical quality.

Lead by the Secretary-General and Deputy Secretary-General, the Secretariat is composed by highly capable lawyers and professionals, trained to offer its clients, including arbitrators and parties' counsels, quality and trustworthy service, all in a carefully crafted office space.

CAMARB has offices in São Paulo/SP, Rio de Janeiro/RJ, Belo Horizonte/MG and Recife/PE, also being able to manage cases in other cities.

## BUSINESS

- Civil Engineering, Construction, Infrastructure
- Corporate law disputes
- Energy sector disputes
- Business contracts in general
- Public Law, Public Entities and Government Agencies (including PPP contracts)

## OFFICES

- São Paulo
- Rio de Janeiro
- Belo Horizonte
- Recife

## CONTACT

**Augusto Tolentino**, President: [presidencia@camarb.com.br](mailto:presidencia@camarb.com.br)  
**Felipe Moraes**, Secretary-General: [felipe@camarb.com.br](mailto:felipe@camarb.com.br)  
**Felipe Véras**, Deputy Secretary-General: [felipe.veras@camarb.com.br](mailto:felipe.veras@camarb.com.br)

Board of Officers:  
**Augusto Tolentino**, President  
**Gilberto Vaz**  
**Gustavo Fernandes**  
**Leandro Rennó**  
**Lucila Carvalho**  
**Marcelo Vilela**  
**Pedro Ribeiro de Oliveira**  
**Soraya Nunes**  
**Suzana Cremasco**  
**Valeria Galíndez**



 Top Advisors Directory  
**ARBITRATION CENTERS**

 Country  
**BRAZIL**



 Rua Pará, nº 50, cj. 91  
Higienópolis, 01243-020  
São Paulo, Brazil  
Phone: +55 11 3258 2139  
caesp@caesp.org.br  
[www.caesp.org.br](http://www.caesp.org.br)



**Cássio Telles Ferreira Netto**



**Ana Claudia Pastore**

## POSITIONING

CAESP - Arbitration Council of the State of São Paulo is an independent and non-profit institution with national operation, founded in 1998. Its main purpose is to apply the MESC's - Extrajudicial Methods of Conflict Resolution to resolve disputes in all areas where these institutes are applicable.

Since its birth, the institution has been permanently dedicated to the dissemination, teaching, and good application of Mediation and Arbitration, adopting ethical and moral principles necessary to the good results for the parties.

In the use of Mediation and Arbitration CAESP is committed to speed, competence, impartiality and technical rigor.

The specialized service and the excellence in the development of the work have resulted in consistent and consolidated growth. With extensive experience and with significant number of cases processed, the institution has been constantly improving its services, reverting to success in the administration of controversies.

The board of directors has renowned jurists, with deep knowledge of MESC's and extremely active both as arbitrators and collaborating to develop and improve the application of the Arbitration Law.

## BUSINESS

- Franchising
- Public Law
- Business Contracts
- Civil Engineering
- Commercial Representation


## CONTACTS

**Cássio Telles Ferreira Netto**, President: [cassio@caesp.org.br](mailto:cassio@caesp.org.br)  
**Ana Claudia Pastore**, Administrative Vice-presidente: [anaclaudia@caesp.org.br](mailto:anaclaudia@caesp.org.br)  
**Adriana Pucci**, Vice-President of Institutional Relations: [adriana@caesp.org.br](mailto:adriana@caesp.org.br)  
**Sylvia Regina Sabino**, Legal Director: [sylvia.sabino@caesp.org.br](mailto:sylvia.sabino@caesp.org.br)  
**Kátia Pinheiro Pereira**, Financial Assistant: [katia@caesp.org.br](mailto:katia@caesp.org.br)

 Top Advisors Directory  
**ARBITRATION FUNDERS**

 Country  
**UK**

# THERIUM.

 11 Staple Inn,  
London, WC1V 7QV  
United Kingdom  
Phone: +44 (0) 20 3327 3460  
contact@therium.com  
[www.therium.com](http://www.therium.com)



Neil Purslow



John Byrne



Tim Mayer



Stephen Akers



Nick Moore



Jeunesse Mensier



Elly Brindle

## POSITIONING

Therium is a leading global provider of litigation, arbitration and specialty legal finance, active in England and Wales and internationally since 2009. Over that period, Therium has funded claims with a total value exceeding £34 billion including many of the largest and most high profile funded cases. The firm has investment teams in the UK, USA, Australia, Spain, Germany, Italy and Oslo, supplementing its resources in its corporate headquarters in Jersey, Channel Islands.

Therium has established a track record of success in litigation finance in all forms including single case litigation and arbitration funding, financing law firms and investing in portfolios of litigation and arbitration claims. This track record enabled the firm to raise the then single largest investment into litigation finance of £200 million in 2015. Having deployed that investment fully by the end of 2017, in February 2018, Therium announced the first close of its next major fundraise of £200 million with a further round expected in 2019.

Therium has consistently been at the forefront of innovation in litigation finance, pioneering the combined use of insurance tools alongside funding vehicles, and introducing portfolio funding products into the UK. The firm's ability to develop innovative funding arrangements and bespoke financial solutions for litigants and law firms complements its unmatched experience and rigorous approach to funding a wide range of commercial disputes throughout the world.

In Chambers and Partners' inaugural litigation support directory 2018, Therium was ranked as a Tier 1 litigation funder, and Neil Purslow was named a leading individual in the litigation funding industry. Therium is a founder member of the Association of Litigation Funders of England and Wales.

In November 2018, Therium won the "Insolvency Litigation Funder of the Year Award" at the 2018 "Turnaround, Restructuring and Insolvency" awards in London. The award was made in recognition of Therium's innovative approach to litigation funding, the geographical diversity of cases funded and client satisfaction. The Judges said: "In a strong field, judges were impressed by the significant scale and range of this global business. Therium set itself apart by a series of powerful and persuasive testimonials, demonstrating a commitment to their clients and the wider industry."

## LITIGATION FINANCING PRODUCTS

- Litigation finance
- Arbitration funding
- Funding for group litigation and class actions
- Financial markets litigation funding
- Portfolio funding with law firms
- Law firm funding
- De-risking and monetising claims, judgments and awards

## CASE TYPES

- Banking and financial markets cases
- Securities and shareholder disputes
- International arbitration
- Professional negligence
- Competition and anti-trust
- Trust litigation
- Intellectual property
- Insolvency
- Insurance
- Tax
- Group and class actions
- General commercial disputes
- Fraud
- Shipping and international trade
- Enforcement of judgments and awards

## CONTACTS

**Neil Purslow:** [neil.purslow@therium.com](mailto:neil.purslow@therium.com)

**John Byrne:** [john.byrne@therium.com](mailto:john.byrne@therium.com)

**Tim Mayer:** [tim.mayer@therium.com](mailto:tim.mayer@therium.com)

**Stephen Akers:** [steve.akers@therium.com](mailto:steve.akers@therium.com)

**Nick Moore:** [nick.moore@therium.com](mailto:nick.moore@therium.com)

**Jeunesse Mensier:** [jeunesse.mensier@therium.com](mailto:jeunesse.mensier@therium.com)

**Elly Brindle:** [elly.brindle@therium.com](mailto:elly.brindle@therium.com)

 Top Advisors Directory  
**ARBITRATION FUNDERS**

 Country  
**UK**

# VANNIN CAPITAL

 13-14 Esplanade, St Helier  
JE1 1EE, Jersey  
Phone: +44 1624 615 111  
sthelier@vannin.com  
[www.vannin.com](http://www.vannin.com)



Yasmin Mohammad



Alexandra Dosman



Ania Farren



José Antonio Rivas



Anastasia Bondarenko

## POSITIONING

Established in 2010, Vannin is a pioneer of the rapidly evolving market of legal finance, providing tailored funding solutions and expert support to corporations and law firms involved in high value commercial and investment treaty arbitrations.

Our strategic and entrepreneurial approach sets us apart, combining global resources and local expertise from our offices in London, Jersey, Paris, New York, Washington DC, Sydney, Melbourne and Bonn.

A market leader, we are a member of the Association of Litigation Funders of England and Wales (ALF), conducting our business to the highest standards in line with its code of conduct.

## OFFICES

- London
- Melbourne
- New York
- Paris
- Sydney
- Washington DC
- Isle of Man
- Jersey
- Bonn

## BUSINESS

From single case funding to portfolio finance to enforcement arrangements, we tailor our solutions to each scenario, working collaboratively with our clients and their advisors towards the successful resolution of high-value arbitration claims.

### Single-case funding

We provide financing arrangements in which we agree to pay a client's legal fees in connection with a claim in accordance with an agreed budget. If the claim is unsuccessful, the client will not have to pay anything and Vannin loses its investment. If the claim is successful, Vannin will be repaid its investment as well as a return on that investment in accordance with the financing agreement.

### Portfolio funding

We provide financing arrangements against portfolios of cases. Returns are paid from the proceeds of all cases. Successful cases can "subsidise" unsuccessful ones, and diversified risk can result in lower pricing. This can be arranged in relation to multiple claims by one party or, in certain jurisdictions, by multiple claims being pursued by one law firm.

### Law firm financing

Vannin may enter into agreements with law firms to provide standing funding for cases that meet certain pre-agreed criteria, in keeping with applicable regulatory and ethical regimes.

## CONTACTS

**Yasmin Mohammad**, Head of International Arbitration | Global: [yasmin.mohammad@vannin.com](mailto:yasmin.mohammad@vannin.com)

**Alexandra Dosman**, Managing Director | New York: [alexandra.dosman@vannin.com](mailto:alexandra.dosman@vannin.com)

**Ania Farren**, Managing Director | London: [ania.farren@vannin.com](mailto:ania.farren@vannin.com)

**José Antonio Rivas**, Managing Director | Washington DC: [jose.antonio.rivas@vannin.com](mailto:jose.antonio.rivas@vannin.com)


**Anastasia Bondarenko**, Associate Director | Paris: [anastasia.bondarenko@vannin.com](mailto:anastasia.bondarenko@vannin.com)



 Top Advisors Directory  
**ARBITRATION FUNDERS**

 Country  
**USA**

# THERIUM.

 1460 Broadway  
New York, NY 10036  
United States  
Phone: +212 951-0570  
contact@therium.com  
[www.therium.com](http://www.therium.com)



**Eric Blinderman**



**Patrick Dempsey**



**William Weisman**



**Elizabeth Korchin**



**Robert Dwyer**



**Stephen Akers**



**Neil Purslow**

## POSITIONING

Therium is a leading global provider of litigation finance and has been funding litigation and arbitration in the United States since 2010. It was the first European funder to launch a permanent presence in the U.S. when it opened in New York, in 2016. Since then, Therium has funded more than \$10.2 billion worth of litigation and arbitration claims in the U.S., as well as claims for U.S. clients in various jurisdictions such as the UK, Spain, Germany, Netherlands, South Africa and Australia.

Therium's U.S. operations include a full-time investment team in New York, supported by the broader Therium team internationally, which includes senior members of the firm in London (who are also represented on the U.S. Investment Committee) and the corporate headquarters in Jersey, Channel Islands. The U.S. team actively participates in discussion on the law and practice of litigation finance both amongst their peer firms in the U.S. and also at a policy level amongst academics and the U.S. judiciary. With respect to Therium's U.S. based investments, origination, negotiation of terms, due diligence, documentation and case management are all undertaken from the U.S.

Therium has established a global track record of success in litigation finance in all forms, including single case litigation and arbitration funding, funding law firms, and funding portfolios of litigation and arbitration claims. Unlike some of its peers, Therium's U.S. activities focus both on portfolio funding to law firms and also single case funding, leveraging Therium's experience in this technique in the UK and elsewhere. This funding is provided both into U.S. litigation and arbitral matters enabling Therium to work with many top tier U.S. law firms and arbitration practices that may not typically offer full contingency fee arrangements with clients.

This track record enabled the firm to raise the then single largest investment into litigation finance of £200 million in 2015. Having deployed that investment fully by the end of 2017, in February 2018, Therium announced the first close of its next major fundraise of £200 million with a further round expected in 2019.

In November 2018 Therium won an award for Insolvency Funder of the Year at the Turnaround, Restructuring and Insolvency Awards, in recognition of its funding activity in insolvency across multiple jurisdictions including in the U.S. Further, Therium's US CEO was recently named by Law Dragon Magazine as one of the "100 Leading Legal Consultants and Strategists of 2018."

## BUSINESS

- Single case client financing
- Arbitration funding
- Portfolio funding with law firms
- Law firm funding
- Corporate financing
- Judgment monetization
- Acquisition financing

## OUR CLIENTS

- Companies and institutions
- Individuals and groups
- Law firms
- Accountants
- Trustees
- Public bodies
- Charities

## OFFICES

- St. Helier, Jersey
- London, United Kingdom
- New York, United States
- Dusseldorf, Germany
- Oslo, Norway
- Melbourne, Australia

## CONTACTS

**Eric Blinderman:** [eric.blinderman@therium.com](mailto:eric.blinderman@therium.com)  
**Patrick Dempsey:** [patrick.dempsey@therium.com](mailto:patrick.dempsey@therium.com)  
**William Weisman:** [william.weisman@therium.com](mailto:william.weisman@therium.com)  
**Elizabeth Korchin:** [elizabeth.korchin@therium.com](mailto:elizabeth.korchin@therium.com)

**Robert Dwyer:** [robert.dwyer@therium.com](mailto:robert.dwyer@therium.com)  
**Stephen Akers:** [steve.akers@therium.com](mailto:steve.akers@therium.com)  
**Neil Purslow:** [neil.purslow@therium.com](mailto:neil.purslow@therium.com)

 Top Advisors Directory  
**LITIGATION SUPPORT FIRMS**

 Country  
**BRAZIL**



 Rua Tabapuã, 145  
04533-010 São Paulo  
Brazil  
Phone: +55 11 3583-0092  
contato@aequitas.com.br  
**www.aequitas.com.br**



**Luiz Fernando Alongi**



**Fernando Manetta**



**Sérgio Alongi**

## POSITIONING

The Consultancy is formed by engineers who are very experienced in construction contracts management, acquired along years in construction sites. The main construction contracts occurrences that may result in disputes among Parties are familiar to these professionals.

The Consultancy has been focused on identifying the evidence to be presented during the adversarial procedure and in searching it in technical and contractual documentation available. The aim is to identify technically and strategically the controversy core and to support the Party and its lawyer office in all their necessities during the dispute.

When acting as a Tribunal Expert one of the consultants tries to prepare the best analysis based on his background and experience that can help the Tribunal in its decision making.

## BUSINESS

- Expert Witness
- Civil Engineering Tribunal Expert
- Party's Technical Assistant
- Mediator (Exclusive for Infrastructure and Construction Contracts Mediations)
- Dispute Boards Member
- Contract Revision Claim Consultant

## CONTACTS

**Luiz Fernando Alongi:** [lfernando@aequitas.com.br](mailto:lfernando@aequitas.com.br)  
**Fernando Manetta Gomes de Sá:** [fmanetta@aequitas.com.br](mailto:fmanetta@aequitas.com.br)  
**Sérgio Bruno Alongi,** MCI Arb: [sergio@aequitas.com.br](mailto:sergio@aequitas.com.br)

 Top Advisors Directory  
**LITIGATION SUPPORT FIRMS**

 Country  
**BRAZIL**

# Control Risks

 Rua James Joule 65  
04576-080 São Paulo – SP  
Brazil  
Phone: +55 11 5504 7900  
saopaulo@controlrisks.com  
[www.controlrisks.com](http://www.controlrisks.com)



**Geert Aalbers**

## POSITIONING

Control Risks is a specialist risk consultancy that helps create secure, compliant and resilient organizations. We believe that taking risks is essential to success, so we provide the insight and intelligence you need to realize opportunities and grow. And we ensure you are prepared to resolve issues and crises. Whether it is a corruption, fraud or regulatory investigation, or a cyber breach, with technical expertise, resources in 26 countries and on-premises and cloud data centers strategically placed throughout the globe, we can handle everything from the most challenging assignments involving electronic data and evidence to delivering meaningful intelligence on a prospective investment, business partner, competitor or adversary in litigation.

### **Risk and opportunity**

We believe that responsible risk taking is at the core of our clients' success. We have unparalleled experience in helping clients solve the challenges and crises that arise in any ambitious organization seeking to convert risk into opportunity globally. The insight and depth of experience we have gained over more than forty years proves invaluable in giving our clients the intelligence they need to grasp opportunities with greater certainty.

### **Who we work for**

Confidentiality is important to many of the organizations we work for, so we don't identify clients as a matter of course. They include national and multinational businesses in all sectors, law firms, government departments from many parts of the world and an increasing number of non-governmental organizations.

We also support small and medium-sized national and international companies on their journey to greater security, compliance and resilience.

### **Our people**

Control Risks is the sum of diverse expertise - bringing multiple perspectives and deep experience to bear on our clients' behalf. Our expertise reflects our backgrounds as technologists, lawyers, aid workers, investigators, cyber experts, political scientists, soldiers, strategy consultants, intelligence officers and a host of other professions. It is this combination based in multiple offices on all continents that makes Control Risks relevant and distinctive. Read more about Our Experts

### **Global offices**

With offices in every region and time zone, Control Risks is positioned to help you wherever and whenever required. We don't just know the world - we live and work in every part of it.

## BUSINESS

- Compliance program development
- Regulatory risk assessments
- M&A compliance assessments
- Internal controls development and framework reviews
- Monitorships and monitor support
- Compliance audits
- Third party risk management
- Compliance training
- Compliance technology and data analytics
- Fraud, corruption, anti-trust, money-laundering and other internal investigations
- Forensic accounting support
- eDiscovery and computer forensics
- Data analytics
- Custom software applications
- Asset tracing and recovery
- IP theft investigations
- Litigation and dispute support
- Business continuity and crisis response
- Business intelligence
- Competitive intelligence
- Routine third party due diligence
- Investigative due diligence
- Source inquiries and other local intelligence
- Political and social risk analysis
- Country and industry risk analysis
- Investment & M&A diligence
- Other investment support
- Commercial value assessments
- Asset searches

## CONTACTS

**Geert Aalbers**, Senior Partner: [saopaulo@controlrisks.com](mailto:saopaulo@controlrisks.com)



 Top Advisors Directory  
**LITIGATION SUPPORT FIRMS**

 Country  
**BRAZIL**

# HormigonHect

Consultoria

 Rua Penafiel, 235  
CEP 30310-420  
Belo Horizonte - MG  
Brazil  
Phone: +55 31 3245 1945  
contato@hormigon.com.br  
[www.hormigon.com.br](http://www.hormigon.com.br)



**Geovane Martins**



**Pablo Medeiros**



**Patrick Carvalho**



**Pedro Magnabosco**



**Guilherme Campos**



**Rafael Scussel**



**Flávia Melo**



**Francisco Sá**

## POSITIONING

Hormigon HECT Consultoria has among its products a specialized service that provides technical support to its clients, both companies and law firms to help them overcome conflicts. Hormigon HECT also provides preventive solutions by managing contractual risks during the development of its client's projects as well as implementing and supporting the application of a Corporate Compliance Program that suits their necessities and obligations.

With more than 15 years experience and over 500 assessed contracts, Hormigon HECT has a solid workflow methodology and is certified by ISO 9001. To develop its operations, Hormigon HECT counts on a multidisciplinary experienced professionals team to provide support in negotiations, mediations, arbitrations or litigations processes, applying recognized international practices, aiming to the most suitable method required for each case, which allows the identification of responsibilities and quantifications of deviations regarding schedule delays, loss of labor productivity, cost of acceleration measures taken and other diversions in the analyzed contract.

Hormigon HECT has a Corporate Compliance Program and it is committed to its principles, values and goals, which are the very basis for the continuity and sustainability of its business.

## BUSINESS

- Expert Witness
- Claim Management
- Risk/Registry Management
- Dispute Board
- Mediations
- Contract and Construction Audits
- Project management
- Consulting Engineering
- Compliance Management

## OFFICES

- Belo Horizonte
- São Paulo
- Alliance with Navigant Consulting Inc.

## CONTACTS

**Geovane Martins**, Director: [geovane@hormigon.com.br](mailto:geovane@hormigon.com.br)  
**Pablo Medeiros**, Portfolio Manager: [pablo.medeiros@hormigon.com.br](mailto:pablo.medeiros@hormigon.com.br)  
**Patrick Carvalho**, Portfolio Manager: [patrick.carvalho@hormigon.com.br](mailto:patrick.carvalho@hormigon.com.br)  
**Pedro Magnabosco**, Portfolio Manager: [pedro.magnabosco@hormigon.com.br](mailto:pedro.magnabosco@hormigon.com.br)  
**Guilherme Campos**, Portfolio Manager: [guilherme.campos@hormigon.com.br](mailto:guilherme.campos@hormigon.com.br)  
**Rafael Scussel**, Project Coordinator: [rafael.scussel@hormigon.com.br](mailto:rafael.scussel@hormigon.com.br)  
**Flávia Melo**, Compliance and Integrity Manager: [flavia.melo@hormigon.com.br](mailto:flavia.melo@hormigon.com.br)  
**Francisco Sá**, Compliance and Integrity Consultant: [francisco.sa@hormigon.com.br](mailto:francisco.sa@hormigon.com.br)

 Top Advisors Directory  
**LITIGATION SUPPORT FIRMS**

 Country  
**BRAZIL**



 Rua Araguari, 817, 7º and.  
conj. 76, Moema, São Paulo, SP  
Brazil  
Phone: +55 11 5090-6020  
mercatto@mercattoltda.com.br  
[www.mercattoltda.com.br](http://www.mercattoltda.com.br)



**Osório Accioly  
Gatto**



**Rosana Akemi  
Murakami**



**Paulo Trivoli  
Neto**

## POSITIONING

About to complete 30 years of activity, MERCATTO became a benchmark in services of engineering expertise, with presence in the main Brazilian centers of conciliation, mediation and arbitration.

It also acts in equity and economic valuations, in which companies of important segments, such as banking, insurance, energy, logistics, health, telecommunications, sugar and alcohol, food, civil construction and industrial transformation, are part of its client portfolio.

MERCATTO has a multidisciplinary team composed by engineers, administrators and accountants, committed and qualified professionals who privilege excellence and ethics in the development of their services.

All the work developed and methodologies adopted in the company are based on the norms and procedures used and recognized by Brazilian and foreign legislation, in bodies such as IFRS, IVS, ABNT, USPAP, among others.

The CEO, engineer and master in economics OSORIO ACCIOLY GATTO, has also an expressive institutional and academic career. Former president of IBAPE and vice-president of the UPAV, Brazilian and Pan American institutes for expertise and valuation, he was one of the main rapporteur of the ABNT Standard 14.653 Valuation of assets, parts 4 (real estate projects) and 5 (machinery, equipment and industrial assessments), having taught for two decades in several graduate courses.

## BUSINESS

- Engineering expertise
- Economic valuations of projects or intangibles
- Engineering technical assistance
- Patrimonial assessments
- Claims
- Valuation of assets for various purposes

## CONTACTS

**Osório Accioly Gatto**, CEO: [mercatto@uol.com.br](mailto:mercatto@uol.com.br)  
**Rosana Akemi Murakami**, COO: [rosana@mercattoltda.com.br](mailto:rosana@mercattoltda.com.br)  
**Paulo Trivoli Neto**, Manager: [trivoli.mercatto@uol.com.br](mailto:trivoli.mercatto@uol.com.br)

 Top Advisors Directory  
**LITIGATION SUPPORT FIRMS**

 Country  
**BRAZIL**

**PORTO & REIS** | Perícia  
MENDONÇA • FREIRE • GORRÃO Consultoria  
Arbitragem

 Rua Leopoldo Couto de Magalhães  
Jr. 146, 3rd floor, Itaim Bibi,  
04542-000, São Paulo, SP  
Brazil  
Phone: +55 (11) 2365-6325  
contato@prpca.com.br  
[www.portoreis.com.br](http://www.portoreis.com.br)



Renato Porto



Felipe Reis



André Mendonça



Eliana Freire



Aline Gorrão

## POSITIONING

Porto & Reis was founded in 2009 aiming at changing the accounting forensics activity into a real element to improve the thesis developed by our clients. Its professionals are graduated in Accounting, Law and Business, that allows the transforming of accounting proof in an effective means to resolve conflict disputes and to prevent civil, administrative and tax liability.

The office has gained experience in expert accounting meant to increase the tools of our clients in Arbitrations, judicial, administrative and criminal procedures.

It has always acted with strict ethics and professionalism. The goals are to interpretate accounting and tax technical matters, that would allow the gathering of better evidence, expert opinion or report in order to explain or reduce the risk of our clients.

The objective is to contribute to the argument developed by our clients with actual and factual technical evidence, gathered from accountig, operacional and tax sources.

## BUSINESS

- Antitrust & Competition
- Banking
- Civil
- Contracts
- Construction
- Corporate
- Election
- Family & Successions
- Information Technology, Internet & Telecommunications
- Intellectual Prperty
- Energy
- Oil & Gas
- Tax
- White Color Crimes

## SERVICES

- Expert Accounting in Arbitration Procedures
- Expert Accounting in Judicial Procedures
- Expert Accounting in Adinistrative Procedures
- Expert Accounting in Criminal Procedures
- Expert Witness in Arbitration Procedures
- Previous Accounting and Tax Forensics & Consulting
- Disputes ruling calculation (award calculations)
- Accounting and provisions estimate and other contingencies reserve calculation

## CONTACTS

**Renato Porto**, Partner: [renato@prpca.com.br](mailto:renato@prpca.com.br)  
**Felipe Reis**, Partner: [felipe@prpca.com.br](mailto:felipe@prpca.com.br)  
**André Mendonça**, Partner: [andre@prpca.com.br](mailto:andre@prpca.com.br)  
**Eliana Freire**, Partner: [eliana@prpca.com.br](mailto:eliana@prpca.com.br)  
**Aline Gorrão**, Partner: [aline@prpca.com.br](mailto:aline@prpca.com.br)



 Top Advisors Directory  
**LITIGATION SUPPORT FIRMS**

 Country  
**BRAZIL**



 Av. Fagundes Filho, 145 conjunto 41  
Ed. Austin - São Paulo, Brazil  
Zip Code 04304-010  
Phone: +55 11 2365 7008  
contato@ribas-secco.com  
**www.ribas-secco.com**



**Alessandra Ribas Secco**



**Luis Fernando Freitas**

## POSITIONING

Ribas Secco Escritório de Perícias, a young firm specializing in accounting and finance, has brought together the expertise of professionals with years of experience in consulting and corporate dispute resolutions, with the goal of developing personalized solutions which adhere to the needs of our clients, continually focused on quality, efficiency, and meeting deadlines.

We provide services to law firms in Brazil in the areas of arbitration, judicial and extrajudicial. Our clients operate in a wide range of businesses, such as transportation, construction, import/export, agribusiness, information technology, waste treatment, biofuels and energy.

Our team is comprised of professionals from the accounting, financial and economic segments, and are recognized for their high level of competence, ethics, transparency, responsibility and dedication.

Our areas of expertise include corporate, tax, banking, financial, valuation, project finance, M&A, loss of profits and emerging damages, judicial recovery and bankruptcy of corporations.

The team leader and Executive Director is Alessandra Ribas Secco, a postgraduate professor in Accounting Expertise from Fecap / SP, who holds a Master's Degree in Accounting, Postgraduate in Accounting Expertise and accounting-financial administration and a graduate in Business Administration and Accounting, with over than 15 years of experience in the field.

Ribas Secco is a company associated with the CBar (Brazilian Arbitration Committee), TMA (Turnaround Management Association) and APEJESP (Association of Judicial Experts of the State of São Paulo).

## BUSINESS

- Expert Accounting
- Expert Finance
- Expert Witness
- Tax Expertise
- M&A
- Valuation
- Forensic & Litigation Consulting
- Corporate Finance
- Judicial Reorganization

## CONTACTS

**Alessandra Ribas Secco**, Founding Partner: [alessandra@ribas-secco.com](mailto:alessandra@ribas-secco.com)  
**Luis Fernando Freitas**, Partner: [freitas@ribas-secco.com](mailto:freitas@ribas-secco.com)

 Top Advisors Directory  
**LITIGATION SUPPORT FIRMS**

 Country  
**BRAZIL**

**Simonaggio**  
Certeza Técnica

 230, George Ohm St. Torre B,  
15th floor, Brooklin,  
São Paulo – SP, 04576-020  
Brazil  
Phone: +55 11 3513-3500  
Fax : +55 11 3513-3510  
certezatecnica@simonaggio.net  
**www.simonaggio.net**



**Silvio Simonaggio**



**Márcio Grigorio Santana**



**Juliana Baggio Inácio**



**Alex Sandro de Sales  
Alexandre**



**Marcelo Soares**



**Patricia Fuchs  
Rodrigues**

## POSITIONING

In the Market for more than four decades, Simonaggio Certeza Técnica is the pioneer on developing forensic investigation in Brazil, becoming the standard reference in the art of investigating and clarifying facts from the accounting and economic point of view, as well as defining precisely tributary subjects.

The concept of Certeza Técnica (Technical accuracy) is associated to the brand in order to emphasize the specialization regarding the development of technical proves aiming the conflicts resolution, especially in arbitration. This brand was also refined aiming the support for business management, clarification of technical themes in the Judiciary and certifying with quality credits for investors.

Simonaggio develops a complete and highly qualified staff, which's qualification is provided internally through direct training and courses regarding specific technical subjects validated by the Conselho Federal de Contabilidade (CFC). Those professionals stand out in the market for it's personal efficiency, transmitting the image of consistency of Simonaggio's knowledge standards.

Committed to provide reliability to the clients and enrich their own professionals, Simonaggio Certeza Técnica is the standard on responsible diagnosis, enlightenment, strategy and action. The company believes that this achievement emerges everyday by the search of each technical subject's absolute knowledge that is renewed by every new service provided.

## BUSINESS

- Accounting, Economic and Tributary Forensic Assessment
- Evidence strategy and conduction of the evidence produced in arbitration
- Evidence strategy and technical assistance in judicial process
- Accounting and economic forensic assessment for business management
- Technical analysis for the management of accounting and tributary subjects
- Technical Opinion regarding accounting and economics subjects
- Special Technical Reports aiming conflicts resolution

## CONTACTS

**Silvio Simonaggio**, Founding Partner: [silvio@simonaggio.net](mailto:silvio@simonaggio.net)  
**Márcio Grigorio Santana**, Partner: [marcio.santana@simonaggio.net](mailto:marcio.santana@simonaggio.net)  
**Juliana Baggio Inácio**, Partner: [juliana.baggio@simonaggio.net](mailto:juliana.baggio@simonaggio.net)  
**Alex Sandro de Sales Alexandre**, Partner: [alex.alexandre@simonaggio.net](mailto:alex.alexandre@simonaggio.net)  
**Marcelo Soares**, Partner: [marcelo.soares@simonaggio.net](mailto:marcelo.soares@simonaggio.net)  
**Patricia Fuchs Rodrigues**, Partner: [patricia.fuchs@simonaggio.net](mailto:patricia.fuchs@simonaggio.net)

 Top Advisors Directory  
**LITIGATION SUPPORT FIRMS**

 Country  
**CHILE**



 Av. El Bosque Sur 77, Of. 6,  
Las Condes  
Santiago, Chile  
Phone: +56 2 2583 2643  
jpp@fkeconomics.com  
[www.fkeconomics.com](http://www.fkeconomics.com)



**María Valentina Konow**



**Jorge Fantuzzi**



**Juan Pablo Philippi**

## POSITIONING

FK Economics is an economic consulting firm founded with the aim of solving complex economic problems, combining academic rigor with real-world experience and work in the field.

Our work not only meets the highest quality standards, but it is also useful and practical to our customers.

We count among our clients companies and leading organizations in their respective industries, both nationally and internationally.

These clients are governments, NGOs, trade associations, companies and, especially, law firms.

## BUSINESS

- Competition / Antitrust
- Damages Valuation
- Regulator Investigations
- Class Actions
- National and International Arbitrations
- International Commerce
- Construction
- Environment

## CONTACTS

**María Valentina Konow V.**, Partner: [mvkonow@fkeconomics.com](mailto:mvkonow@fkeconomics.com)  
**Jorge Fantuzzi M.**, Partner: [jfantuzzi@fkeconomics.com](mailto:jfantuzzi@fkeconomics.com)  
**Juan Pablo Philippi P.**, Partner: [jpp@fkeconomics.com](mailto:jpp@fkeconomics.com)



 Top Advisors Directory  
**LITIGATION SUPPORT FIRMS**

 Country  
**CHILE**



 Av. Presidente Kennedy 6800  
Of. 906-A Vitacura  
Santiago de Chile  
Phone: +(56 2) 2929 3609  
[www.gedd.cl](http://www.gedd.cl)



Ricardo Fierro Figueroa



Jorge Orchard Heilmaier



Jhansy Fauné Mur



Francisco Guzmán Moya

## POSITIONING

GEDD CONSULTORES was created in 2014 in response to a growing need in the construction market for advanced problem-solving solutions to deal with the ever more complex and competitive business scenario, characterized by an increased level of conflict between parties and a steady decline in productivity and profitability. GEDD provides value-added solutions based on exhaustive technical-economic studies that allow our experts to identify risk variables, analyze the causes of conflict and generate specific solutions to the problems clients face.

We provide highly specialized consulting and advisory services in strategic solutions in construction dispute management.

Our services are concentrated in three main strategic areas:

- **Contractual Management and Conflict Prevention in Construction contracts:** Claim management; Contractual accompaniment; Development and defense of Claims; Technical-economic studies of deviations of terms and costs; Studies of Loss of Productivity, among others.
- **Engineering and Construction Reports:** Expert studies, providing a decisive contribution to the arbitration solution of construction disputes, with our multidisciplinary professional seal, impartiality and high technical rigor.
- **Specific Strategic Studies:** Evaluation of entry into new businesses; Project risk analysis; Consultancy in the study of complex tenders; Design of control boards; Strategic planning; Process Analysis and optimization, among others.

Our team is made up of professionals with the best academic training and extensive experience in the management, direction and control of complex construction contracts, covering the technical management, operational, financial, negotiation and dispute resolution areas, among others, both in public works and private contracts. This gives the firm, the solidity and multidisciplinary vision to face the most demanding challenges imposed on us by our clients.

## BUSINESS

- Contractual and Claim Management
- Dispute Resolution
- Strategic Management

## CONTACTS

**Ricardo Fierro Figueroa**, Managing Partner: [rfierro@gedd.cl](mailto:rfierro@gedd.cl)  
**Jorge Orchard Heilmaier**, Economic-Financial Consultant: [jorchard@gedd.cl](mailto:jorchard@gedd.cl)  
**Jhansy Fauné Mur**, Engineering Consultant: [jfaune@gedd.cl](mailto:jfaune@gedd.cl)  
**Francisco Guzmán Moya**, Contractual Consultant: [fguzman@gedd.cl](mailto:fguzman@gedd.cl)

 Top Advisors Directory  
**LITIGATION SUPPORT FIRMS**

 Country  
**COLOMBIA**



**GPS**  
Global Project Strategy

 Carrera 15 No. 93A-84  
Off. 804, Bogotá  
Colombia  
Phone: +57 1 7 02 1773  
info@gpsconsult.net  
comercial@gpsconsult.net  
[www.gpsconsult.net](http://www.gpsconsult.net)



Carlos E. Sosa



Eduardo Witzke



Bernardo Gamboa



Robert Murphy



Ricardo Abril



Rubén Pulgar



Horace F. Smith

## POSITIONING

Global Project Strategy is an international consulting company dedicated to providing state-of-the-art Project Management, Construction Contract Administration and Dispute Resolution Consultation services for major EPC projects throughout the world. Our unique business strategy combines the skills of highly experienced construction engineers with the latest information technology. GPS has its roots in experience gained through hands-on construction project management, claims management, and construction mediation and litigation services in the USA and Latin American. The firm is made up of professionals with solid experience in the management and control of infrastructure, oil and petrochemical, residential, industrial, commercial and energy projects. We have a proven track record in the definition of management control systems, in monitoring progress and in structuring of project execution strategies.

Throughout the years, GPS has assisted construction attorneys, construction firms, owners, contractors, developers, and sub-contractors in different phases of construction management and dispute resolution. Our practice areas expand across the commercial, residential and industrial sectors with claims ranging from \$1M to \$8B. Our track record has been proven in different regions within the United States (Florida, New York, New Jersey, and Washington D.C.), as well as in Europe, but our focus is Latin America, where we combine our international experience with our extensive local knowledge.

The firm's staff is composed of project managers, engineers, cost estimators, schedulers and information analysts who contribute their talent, experience and ideas to provide creative and successful solutions to the challenges our clients face in technical, delay, costs, productivity, environmental, financial and constructability areas.

GPS's commitment and goal are to develop lasting relationships with clients of the highest capability and professionalism; to interact with our clients to enable them to achieve their objectives in their projects by reducing cost and/or increasing revenue; to help our clients prevent, analyze, mitigate, and resolve problems that may arise; and to provide highly specialized independent expert testimony and support to projects if dispute arise between the parties.

### **Arbitral Tribunal decides award based on GPS's Expert Report**

For this specific case, the Tribunal will adopt the expert reports rendered by GPS in October 2017 and April 2018, given their solidity, clarity, comprehensiveness, precision and quality of its foundations. To that extent it concludes that it is more appropriate to be guided by the methodology proposed by GPS.

Original version: "Para el caso concreto, el Tribunal acogerá los dictámenes periciales rendidos por GPS en octubre de 2017 y abril de 2018, dada la solidez, claridad, exhaustividad, precisión y calidad de sus fundamentos. En esa medida concluye que resulta más apropiado orientarse por la metodología propuesta por GPS."

## BUSINESS

- Expert Testimony in Construction Disruption Cases (Schedule, Productivity and Cost)
- Technical Due Diligence of Infrastructure Projects
- Project Management
- Risk Management
- Independent Engineer

## OFFICES

- Bogotá
- Caracas
- Miami

## CONTACTS

**Carlos E. Sosa:** [csosa@gpsconsult.net](mailto:csosa@gpsconsult.net)  
**Eduardo Witzke:** [ewitzke@gpsconsult.net](mailto:ewitzke@gpsconsult.net)

**Bernardo Gamboa:** [bgamboa@gpsconsult.net](mailto:bgamboa@gpsconsult.net)  
**Ricardo Abril:** [rabril@gpsconsult.net](mailto:rabril@gpsconsult.net)

 Top Advisors Directory  
**LAW FIRMS**


 Country  
**BRAZIL**

# ANDRADE & FICHTNER

---

## ADVOGADOS

---

 Av. Almirante Barroso, 139  
200031 Rio De Janeiro  
Phone: +55 (21) 2215-1733

Av. Presidente Juscelino Kubitschek  
04543-011 São Paulo  
Phone: +55 (11) 3541-3306  
andradefichtner@afadv.com.br

[www.afadv.com.br](http://www.afadv.com.br)



**José Antonio Fichtner**



**Sergio Nelson Mannheimer**



**Vivianne Fichtner Pereira**



**Julio Rebello Horta**



**Pedro Henrique Perez**



**Tomaz Tavares de Lyra**



**Karina Stern de Siqueira**



**Marcela Levy**



**Marcelo Dickstein**



**Fernanda Aviz**



**Ricardo Ramalho Almeida**

## POSITIONING

Founded in 1983, Andrade & Fichtner acts fundamentally in the prevention and resolution of highly complex disputes. With offices strategically located in Rio de Janeiro, São Paulo and Brasília, the firm invests in the intellectual and professional development of its partners and associates - amongst which are doctors and masters of law in Brazil and abroad, and authors of relevant legal literature - in order to provide clients with a customized and distinguished service of the highest level.

Andrade & Fichtner has successfully represented clients in the most significant litigation and arbitration disputes in the country. The law firm represented multiple institutional investors in what was considered the largest corporate dispute in Brazilian history, regaining control of private equity funds which operated important domestic companies. In arbitration, the firm has represented clients in civil, commercial and corporate conflicts related to infrastructure, energy, construction, public-private partnerships, among others, having acted in the dispute over the control of the largest retailer in the country.

Andrade & Fichtner also provides unique assistance to clients in environmental law, having experience in the licensing and implementation of some of the largest infrastructure projects in Brazil. The firm also has a consolidated practice in assisting insurers, reinsurers and insured companies in the adjustment of complex claims and in their representation in judicial and arbitral disputes.

## BUSINESS

### Arbitration, litigation & prevention of disputes in:

- Antitrust & Competition
- Civil Liability
- Contracts
- Construction
- Corporate
- Corporate Restructuring & Bankruptcy
- Election
- Environmental
- Family & Successions
- Information Technology, Internet & Telecommunications
- Insurance & Reinsurance
- Intellectual Rights
- Oil & Gas
- Public Bidding
- Real Estate
- Tax
- Tax Liability

## CONTACTS

**José Antonio Fichtner:** [jfichtner@afadv.com.br](mailto:jfichtner@afadv.com.br)

**Sergio Nelson Mannheimer:** [mannheimer@afadv.com.br](mailto:mannheimer@afadv.com.br)

**Vivianne Fichtner Pereira:** [vfichtner@afadv.com.br](mailto:vfichtner@afadv.com.br)

**Julio Rebello Horta:** [jhorta@afadv.com.br](mailto:jhorta@afadv.com.br)

**Pedro Henrique Perez:** [phperez@afadv.com.br](mailto:phperez@afadv.com.br)

**Tomaz Tavares de Lyra:** [tlyra@afadv.com.br](mailto:tlyra@afadv.com.br)

**Karina Stern de Siqueira:** [karina@afadv.com.br](mailto:karina@afadv.com.br)

**Marcela Levy:** [marcela@afadv.com.br](mailto:marcela@afadv.com.br)

**Marcelo Dickstein:** [mdickstein@afadv.com.br](mailto:mdickstein@afadv.com.br)

**Fernanda Aviz:** [fernandaaviz@afadv.com.br](mailto:fernandaaviz@afadv.com.br)

**Ricardo Ramalho Almeida:** [ralmeida@afadv.com.br](mailto:ralmeida@afadv.com.br)



 Top Advisors Directory  
**LAW FIRMS**

 Country  
**BRAZIL**



 Rua Hungria, 514, 5º andar,  
01455-000, São Paulo/SP,  
Brazil  
Phone: +55 (11) 5180 5700  
Fax: +55 (11) 5180 5716  
[www.cfgs.com.br](http://www.cfgs.com.br)



**André de Luiz Correia**



**Rodrigo Ribeiro Fleury**



**Luis Antonio da Gama e  
Silva Neto**

## POSITIONING

CFGS – Correia, Fleury, Gama e Silva Advogados is a dispute resolution boutique established in August of 2015 to provide quality business litigation and arbitration advice and representation from a more specialized and efficient platform. The firm is distinguished by the reputation and track record of its lawyers and its flexibility on fees and conflicts.

The team has extensive experience in handling high profile and complex cases, representing a broad client base that includes major Brazilian companies involved in finance, infrastructure, construction, services and energy, as well as international investors based in the US, Europe and the Middle East.

Amongst the firm's clients are some of the largest Banks and Construction Companies in Brazil, as well as some of the major private equity firms in the world. The team includes fluent Portuguese and English speakers, and lawyers who have worked at some of the leading Brazilian law firms.

The firm's arbitration team, led by André de Luiz Correia, has experience representing clients in proceedings governed by the Center for Arbitration and Mediation of the Brazil-Canada Chamber of Commerce (CAM/CCBC), FGV Conciliation and Arbitration Chamber; Chamber of Conciliation, Mediation and Arbitration CIESP/FIESP, Market Arbitration Chamber (BOVESPA), as well as the ICC International Court of Arbitration. The team represents clients across a range of sectors and has particularly deep experience working with companies in the energy, infrastructure, mining, construction, engineering, oil and gas and financial services sectors. The firm's current caseload with parties or investments in Brazil involves all of these sectors and involves disputes that amount more than BRL 5 billion, arising from construction projects, operation and maintenance agreements, joint venture agreements, mergers and acquisitions and international sales contracts.

In addition, CFGS has extensive experience in successfully handling complex business disputes in federal and state courts. The firm has handled a wide range of cases, including construction contracts, telecom services, oil and gas exploitation, gas distribution, energy generation and distribution, corporate acquisitions, financial services, swap agreements, product liability, shareholder disputes, insolvency litigation (representing creditors and bondholders), insurance and reinsurance, and bank credit facilities. Even though the Firm's lawyers have a solid background in handling high-stake cases, CFGS also represents clients on medium-sized and smaller-scale complex cases.

## BUSINESS

- Dispute resolution: arbitration and commercial litigation


## CONTACTS

**André de Luiz Correia**, Partner: [andre@cfgs.com.br](mailto:andre@cfgs.com.br)  
**Rodrigo Ribeiro Fleury**, Partner: [rodrigo@cfgs.com.br](mailto:rodrigo@cfgs.com.br)  
**Luis Antonio da Gama e Silva Neto**, Partner: [luis@cfgs.com.br](mailto:luis@cfgs.com.br)

 Top Advisors Directory  
**LAW FIRMS**

 Country  
**BRAZIL**

Justen, Pereira  
Oliveira & Talamini  
advogados

 R. Joaquim Floriano, 413,  
cj. 111, 04.534-011 / SP  
São Paulo, Brazil  
Phone: +55 11 3706-1500  
Fax: +55 11 3706-1501

R. Visconde do Rio Branco, 237  
80.410-000 / PR  
Curitiba, Brazil  
Phone: +55 41 3017-1800  
Fax: +55 41 3017-1820

SHIS, QL 10, Cj 07, Casa 01  
71630-075 / DF  
Brasília Brazil  
Phone: +55 61 3578-8787  
Fax: +55 61 3578-8779

[www.justen.com.br](http://www.justen.com.br)



**Marçal Justen Filho**



**Cesar Augusto  
Guimarães Pereira**



**Fernão Justen de  
Oliveira**



**Eduardo Talamini**



**André Guskow Cardoso**



**Alexandre Wagner  
Nester**



**Marçal Justen Neto**



**Rafael Wallbach  
Schwind**

## POSITIONING

Marçal Justen Filho founded the firm Justen, Pereira, Oliveira & Talamini in 1986. His scholarly work and established law practice give the firm its unique identity. The firm has grown to become an internationally recognized legal services provider. Justen, Pereira, Oliveira & Talamini is best known for its strong practice in public law, especially in matters such as regulation, infrastructure projects, government concessions and public-private partnerships, public procurement and government contracts, and related dispute resolution. Its team of partners and associates features an unmatched combination of specialized knowledge, experience amassed from the firm's 30-year practice in the Brazilian public law environment and ability to handle complex dispute resolution cases nationwide. It is a primary choice in this field for international and domestic clients from the private and public sectors.

The firm's areas of practice go beyond public law and encompass a wide range of consulting, litigation and arbitration services in the areas of civil construction and business or corporate law. It regularly handles complex corporate disputes and negotiations, and it is active in advising clients in domestic and international commercial contracts.

Justen, Pereira, Oliveira & Talamini has an extensive practice in the representation of private companies in litigation and administrative proceedings before the port sector regulatory agencies and the Brazilian antitrust agencies.

An especially representative area of the firm's practice is dispute resolution, including arbitration and mediation. Some of the cases handled by Justen, Pereira, Oliveira & Talamini in its arbitration practice since 2000 have become landmark leading cases in multiple areas of arbitration in Brazil. Justen, Pereira, Oliveira & Talamini brings also to dispute resolution its massive practice in the areas of public law, concessions, government contracts and related fields.

## BUSINESS

- Regulation
- Infrastructure projects
- Regulated sectors
- Government concessions and public-private partnerships
- Public procurement and government contracts
- Business and corporate law
- Domestic and international commercial contracts
- Civil construction
- Dispute resolution
- Domestic and international litigation
- Domestic and international arbitration and mediation

## CONTACTS

**Marçal Justen Filho**, Senior Partner: [marcal@justen.com.br](mailto:marcal@justen.com.br)  
**Cesar Augusto Guimarães Pereira**, Senior Partner: [cesar@justen.com.br](mailto:cesar@justen.com.br)  
**Fernão Justen de Oliveira**, Senior Partner: [fernao@justen.com.br](mailto:fernao@justen.com.br)  
**Eduardo Talamini**, Senior Partner: [talamini@justen.com.br](mailto:talamini@justen.com.br)

**André Guskow Cardoso**, Junior Partner: [andre@justen.com.br](mailto:andre@justen.com.br)  
**Alexandre Wagner Nester**, Junior Partner: [nester@justen.com.br](mailto:nester@justen.com.br)  
**Marçal Justen Neto**, Junior Partner: [marcalneto@justen.com.br](mailto:marcalneto@justen.com.br)  
**Rafael Wallbach Schwind**, Junior Partner: [rafael@justen.com.br](mailto:rafael@justen.com.br)

 Top Advisors Directory  
**LAW FIRMS**

 Country  
**BRAZIL**

# LO

## L.O. BAPTISTA

 Av Paulista, 1294 - 8th, 9th and 12th floors  
01310-100 - São Paulo - SP  
Brazil  
Phone: +55 11 3147 0800  
[www.baptista.com.br](http://www.baptista.com.br)



**Mauricio Almeida Prado**



**Adriana Braghetta**



**André Camerlingo Alves**



**Fernando Marcondes**



**André Mendes Espirito Santo**



**Paulo Macedo Garcia Neto**



**Rafael Francisco Alves**



**Silvia Julio Bueno de Miranda**

## POSITIONING

As pioneers of introducing arbitration to Brazil we are proud to consider it one of our major areas of expertise. We have a highly qualified team and work on every case with commitment and attention to detail in order to reach excellence service levels and efficiency.

Our lawyers have participated or are participating in various commissions in national and international arbitration institutions such as the International Council for Commercial Arbitration (ICCA), the Brazilian Arbitration Committee (CBAr), ICC, ICDR, CCBC, AMCHAM, FIESP, IBDIC, among others. Our partners usually sit as arbitrators. It provides them with insight from all angles, broad range of knowledge and experience that our clients can benefit from.

We handle complex arbitrations involving different sectors of industry. Currently we advise on a significant number of commercial cases and have been recognized as one of the best in infrastructure and M&A related cases in the field of Oil and Natural Gas. On the state side, we participated in disputes between Brazil and Bolivia dealing with the commercialization of natural gas and acted in defense of Angola government in investment arbitration. On the commercial side, we represented mining companies in international arbitrations and acted for BNDES in a dispute over the construction of a hydroelectric power plant in Ecuador.

We are recognized both nationally and internationally as one of the best arbitration teams in Latin America by several international directories.

## BUSINESS

- Agribusiness
- Antitrust
- Arbitration and Court Litigation
- Banking
- Business Law and Contracts
- Construction and Infrastructure
- Consumer Rights
- Corporate
- Data Protection
- Fashion Law
- Healthcare and Life Sciences
- Innovation and Technology
- Insurance
- Intellectual Property
- Labor and Employment
- M&A, Venture Capital and Private Equity
- Public Law
- Real Estate
- Start-ups
- Tax
- Trade Remedies and International Trade

## CONTACTS

**Mauricio Almeida Prado:** [map@baptista.com.br](mailto:map@baptista.com.br)  
**Adriana Braghetta:** [ab@baptista.com.br](mailto:ab@baptista.com.br)  
**André Camerlingo Alves:** [aca@baptista.com.br](mailto:aca@baptista.com.br)  
**Fernando Marcondes:** [fm@baptista.com.br](mailto:fm@baptista.com.br)

**André Mendes Espirito Santo:** [ams@baptista.com.br](mailto:ams@baptista.com.br)  
**Paulo Macedo Garcia Neto:** [pmg@baptista.com.br](mailto:pmg@baptista.com.br)  
**Rafael Francisco Alves:** [rfa@baptista.com.br](mailto:rfa@baptista.com.br)  
**Silvia Julio Bueno de Miranda:** [sbm@baptista.com.br](mailto:sbm@baptista.com.br)



 Top Advisors Directory  
**LAW FIRMS**

 Country  
**BRAZIL**



 Edifício Parque Paulista, 10º and.  
Alameda Santos, 1940  
01418-200 - São Paulo - SP  
Brazil  
Phone: +55 11 3016-1888  
contato@mmfadogados.com.br  
[www.mmfadogados.com.br](http://www.mmfadogados.com.br)



**Marcelo A. Muriel**



**Fernando Medici Júnior**



**Nancy Gombossy de  
Melo Franco**



**Álvaro Brito Arantes**



**Thiago Soares Gerbasi**

## POSITIONING

A dispute resolution and agribusiness boutique with a client base of multinational origin.

The firm represents and advises corporate clients in domestic and international arbitration proceedings as well as local and cross-border court proceedings. The subject matter varies from product liability defense to construction and project finance, shareholders disputes, long term supply agreements (take-or-pay), energy contracts and power plant operations, purchase price retentions in M&A transactions, etc. A group of specialized lawyers is also well versed in class actions and credit recovery, including representation of creditors in judicial restructuring and insolvency.

The firm also has a reputation for its agribusiness practice advising clients on deals from the initial structuring, negotiation, drafting and litigation when necessary, especially for credit recovery through guarantee enforcement.

## BUSINESS

- Litigation
- Arbitration
- Mediation
- Agribusiness

## CONTACTS

**Marcelo A. Muriel**, Managing Partner: [mmuriel@mmfadogados.com.br](mailto:mmuriel@mmfadogados.com.br)  
**Fernando Medici Júnior**, Founding Partner: [fmedici@mmfadogados.com.br](mailto:fmedici@mmfadogados.com.br)  
**Nancy Gombossy de Melo Franco**, Founding Partner: [nancyfranco@mmfadogados.com.br](mailto:nancyfranco@mmfadogados.com.br)  
**Álvaro Brito Arantes**, Founding Partner: [alvaro@mmfadogados.com.br](mailto:alvaro@mmfadogados.com.br)  
**Thiago Soares Gerbasi**, Partner: [thiago@mmfadogados.com.br](mailto:thiago@mmfadogados.com.br)

 Top Advisors Directory  
**LAW FIRMS**

 Country  
**BRAZIL**

**SALUSSE  
MARANGONI  
PARENTE  
JABUR**  

---

**ADVOGADOS**

 Av. Presidente Juscelino Kubitschek,  
1400 – 10º andar  
CEP: 04543-000, São Paulo – SP  
Brazil  
Phone: +55 11 3146-2400  
Fax: +55 11 3146-2420  
sma@smabr.com

[www.smabr.com](http://www.smabr.com)



**Eduardo de Albuquerque Parente**



**Erik Guedes Navrocky**



**Sérgio Ricardo Nutti Marangoni**



**Wilson Pinheiro Jabur**

 **POSITIONING**

Since our establishment in 1992, we have been dedicated to providing corporate law services with a focus on results, seeking excellence through a client-driven approach in tandem with our always-primed attitude.

From our modern headquarters in the heart city of the São Paulo, Latin America's financial center, we operate across the domestic territory, and abroad through accredited representatives, attending to the sophisticated challenges faced by clients who hold stakes in different regions.

**Our Drive**

Our purpose is to develop and present more efficient and creative solutions to our client's legal needs, regardless of the complexity involved.

**Our Team**

Rising to the challenge of constant evolution, we are a team of experienced polyglot lawyers regularly engaged in refresher courses and academic research to temper our highly grounded practice.

In the course of our journey we have amassed several individual and collective awards in all of our fields of operation, recognizing our professionals and our office as one of the "most praised" and "most admired" in Brazil.

 **BUSINESS**

- Agribusiness and agro-industry
- Alternative Dispute Resolution (ADR) and Dispute Systems Design (DSD)
- Automobile
- Bankruptcy and debt restructuring
- Biotechnology and biomedicine
- Civil litigation
- Commercial contracts, including under the CISG
- Construction and infrastructure
- Distribution systems and supply chains
- Energy and natural resources
- Pre-litigation support and risk assessment
- Uniformization of multinational operations

 **CONTACTS**

**Eduardo de Albuquerque Parente:** [e.parente@smabr.com](mailto:e.parente@smabr.com)

**Erik Guedes Navrocky:** [e.guedes@smabr.com](mailto:e.guedes@smabr.com)

**Sérgio Ricardo Nutti Marangoni:** [marangoni@smabr.com](mailto:marangoni@smabr.com)

**Wilson Pinheiro Jabur:** [w.jabur@smabr.com](mailto:w.jabur@smabr.com)

 Top Advisors Directory  
**LAW FIRMS**

 Country  
**BRAZIL**

# Trench Rossi Watanabe.

 Rua Arq. Olavo Redig de Campos,  
105, 31st fl., EZ Towers Bldg,  
Tower A - 04711-904  
Sao Paulo - SP  
Phone: +55-11 3048-6800  
comunicacao@trenchrossi.com

[www.trenchrossiwatanabe.com.br](http://www.trenchrossiwatanabe.com.br)



**Marcio Polto**



**Andrea Brick**



**Giuliana Schunck**



**Gledson Campos**



**Joaquim Muniz**



**Mauro Pedroso Goncalves**



**Ricardo Duarte**



**Tiago Vaitekunas Zapater**

## POSITIONING

Considered one of the largest law firms in Brazil, Trench Rossi Watanabe has a comprehensive and cutting edge operation, with expertise in all areas of law. We provide legal services to national and international clients across several markets, helping them to manage their business in an ethical and efficient way.

Due to our strategic cooperation with Baker McKenzie, our clients can access a global perspective through one of the most extensive and solid networks of the legal market. With over 250 lawyers and a 60 years of experience in Brazil, we offer all knowledge and confidence needed to deal with Brazilian law and unique business practices.

Our professionals accumulate fluency in several languages and comprehension of different cultures and legal systems, ensuring that the highest quality is provided to all of our clients.

Our Dispute Resolution team is driven by quality, responsiveness and results. Our lawyers are prepared to analyze problems through different angles and propose practical solutions that are consistent with the specific needs of each client.

Our team is experienced in complex and sophisticated disputes, often involving more than one jurisdiction. The constant interaction with other areas, such as environmental, consumer, corporate, intellectual property, public law and M&A, results in highly-specialized services covering litigation in all those practice areas.

The practice also focus on preventative litigation, driven to avoid costly judiciary proceedings and often advising the use of alternative dispute resolution methods, i.e. arbitration, mediation and structured negotiation.

Our partners and lawyers have solid academic credentials, including PhDs, LLMs and lecturing appointments in prestigious universities in Brazil and around the world.

## BUSINESS

- Agribusiness
- Antitrust
- Arbitration
- Automotive
- Aviation and Aircraft Finance
- Banking, Finance Law, Project Finance and Capital Market
- Commercial Contracts
- Compliance & Investigation
- Corporate Law
- Corporate Criminal Law
- Consumer
- Dispute Resolution
- Energy, Mining, Oil & Gas and Infrastructure
- Environmental, Consumer, Social Responsibility and Climate Change
- Information Technology
- Intellectual Property
- International Trade
- Insurance
- Labour & Employment
- Life Sciences
- Mergers & Acquisitions
- Media & Entertainment
- Public Law
- Real Estate
- Tax

## CONTACTS

**Marcio de Souza Polto (Head):** [marcio.polto@trenchrossi.com](mailto:marcio.polto@trenchrossi.com)  
**Andrea Zoghbi Brick Caldas:** [andrea.brick@trenchrossi.com](mailto:andrea.brick@trenchrossi.com)  
**Giuliana Bonanno Schunck:** [giuliana.schunck@trenchrossi.com](mailto:giuliana.schunck@trenchrossi.com)  
**Gledson Marques de Campos:** [gledson.campos@trenchrossi.com](mailto:gledson.campos@trenchrossi.com)

**Joaquim de Paiva Muniz:** [joaquim.muniz@trenchrossi.com](mailto:joaquim.muniz@trenchrossi.com)  
**Mauro Pedroso Goncalves:** [mauro.pedroso@trenchrossi.com](mailto:mauro.pedroso@trenchrossi.com)  
**Ricardo Quass Duarte:** [ricardo.duarte@trenchrossi.com](mailto:ricardo.duarte@trenchrossi.com)  
**Tiago Cardoso Vaitekunas Zapater:** [tiago.zapater@trenchrossi.com](mailto:tiago.zapater@trenchrossi.com)




 Top Advisors Directory  
**LAW FIRMS**

 Country  
**BRAZIL**

# VIEIRAREZENDE

ADVOGADOS

 Av. Presidente Wilson, 231  
18º andar. CEP: 20030-021  
Rio de Janeiro - Brazil  
Phone: +55 (21) 2217-2888  
vr@vieirarezende.com.br

[www.vieirarezende.com.br](http://www.vieirarezende.com.br)



**Paulo Albert  
Weyland Vieira**



**Carlos da Costa  
e Silva Filho**



**Marcos Serra  
Netto Fioravanti**



**Bernardo Mendes  
Vianna**

## POSITIONING

As a full service law firm with many renowned professionals in several fields, Vieira Rezende (VR) has the ability to unite multi-task teams to assist the highly skilled Litigation & Arbitration attorneys in solving complex disputes which require multiple knowledge.

Further to its recognized expertise in Corporate Law, the firm has been involved in some of the major corporate disputes in Brazil in the past two decades (including Court and administrative litigation and arbitration), by representing the interests of important pension funds, investment banks, international companies and foreign investors. VR has acquired singular expertise in advising investment funds portfolio managers on the handling of distressed assets.

The practice of the team also encompasses negotiation and mediation in a pre-litigation context, especially related to corporate, shipping and oil & gas disputes – e. g. by assisting oil companies in contractual claims against Petrobras. Some of its members are accredited mediators and founding partner Paulo Vieira is an active arbitrator for corporate matters.

VR also appears as one of the most active law firms in the energy dispute resolution field, with two of most relevant entities of the sector as long term clients: CCEE (Câmara Comercializadora de Energia Elétrica) and the ONS (Operador Nacional do Sistema Elétrico).

## BUSINESS

- Administrative Law
- Agribusiness
- Banking & Finance
- Commercial Contracts
- Compliance & Corporate Integrity
- Corporate / M&A / Private Equity / Venture Capital
- Customs & Foreign Trade
- Education
- Energy
- Environmental
- Food & Beverages
- Labor & Employment
- Litigation & Arbitration
- Mediation & Negotiation
- Mining & Metals
- O&G
- Pension Funds
- Projects & Infrastructure
- Real Estate
- Restructuring & Insolvency
- Shipping and Offshore
- Social Security
- Tax
- Technology & Communications
- Water and Sanitation
- Wealth & Estate Planning

## OFFICES

- São Paulo
- Brasília

### Desks:

- Dutch Desk
- French Desk
- Norwegian Desk

## CONTACTS

**Paulo Albert Weyland Vieira**, Partner: [paulovieira@vieirarezende.com.br](mailto:paulovieira@vieirarezende.com.br)

**Carlos da Costa e Silva Filho**, Partner: [ccosta@vieirarezende.com.br](mailto:ccosta@vieirarezende.com.br)

**Marcos Serra Netto Fioravanti**, Partner: [mfioravanti@vieirarezende.com.br](mailto:mfioravanti@vieirarezende.com.br)

**Bernardo Mendes Vianna**, Partner: [bmendesvianna@vieirarezende.com.br](mailto:bmendesvianna@vieirarezende.com.br)

 Top Advisors Directory  
**LAW FIRMS**

 Country  
**BRAZIL**

 **w a r d e**  
a d v o g a d o s

 Alameda Itu, 852 - 7º andar  
Jardins - CEP: 01421-002  
São Paulo  
Brazil  
Phone: +55 11 3065-8207  
Fax: +55 11 5594-8207  
[www.warde.com.br](http://www.warde.com.br)



**Walfrido Jorge Warde  
Júnior**

## POSITIONING

Warde Advogados is a law firm focused on complex corporate, securities and finance law issues. The firm was established in 1996 and after 2008, it began working predominantly with Corporate, Capital Markets, Banking, Finance and Anti-Corruption Laws and Leniency Programs. Its lawyers have been involved in important legal cases affecting the legal and economic development of the country and of its securities market institutions, publishing several books and articles that provide useful material to legal advisors, law professionals and authorities.

Warde Advogados' skilled professionals combine an active legal practice with a continuous stream of academic work, developing projects with key governmental authorities. The firm's main practice areas are corporate and securities litigation and arbitration, finance and M&A.

Its litigation and arbitration teams represent clients in various corporate disputes seeking, among other objectives:

- to render corporate acts null, void or ineffective;
- to enforce the compliance of legal corporate duties by shareholders, directors and officers or prevent their actions (e.g., exclusion, forced removal and liquidation of assets);
- indemnification to companies and shareholders; and
- intervention in corporate management.

Warde Advogados represent clients in administrative proceedings before the Brazilian Securities Commission (CVM), the boards of trade and the Department of National Commerce Registration.

The firm develops independent thesis and strategies to support clients' claims and defenses involving key corporate and securities law issues under dispute.

Its team works with disputes in the energy and banking areas and involving financial and commercial agreements.

## BUSINESS

- Corporate Law and Capital Markets (Litigation and Consulting)
- Finance and Infrastructure
- Government Enforcement and Investigations
- Executive Compensation and Benefits

## OFFICES

- Brasília
- São Paulo

## CONTACTS

**Walfrido Jorge Warde Júnior:** [walfrido@lwmc.com.br](mailto:walfrido@lwmc.com.br)

 Top Advisors Directory  
**LAW FIRMS**

 Country  
**BRAZIL**

**WZ** Wongtschowski &  
Zanotta *advogados*

 Av. Brigadeiro Faria Lima, 1309  
4º andar - Pinheiros, 01452-002  
São Paulo, SP - Brazil  
Phone: +55(11) 3818-5555  
wz@wz.adv.br  
**www.wz.adv.br**



**Vânia Wongtschowski  
Kleiman**



**Rubens Opice**



**Juliana Brotto de Barros  
Milaré**



**Marília Canto Gusso**



**Alexandre Zanotta**



**Pedro Zanotta**



**Artur Braga**



**Tiago Bonatti Peres**

## **POSITIONING**

WZ Advogados is Brazilian wide firm.

Founded in 2006, we are young but highly experienced firm. We have united a professional team with years of practice in recognized national and international law firms.

Despite of being well prepared, available, updated, there is something we are really good at: we are experts in our clients. We add value to our clients decision, simplifying technical matters, focusing on the prevention of problems and, whenever necessary, solving their difficulties through clear, objective opinions and in favor of its business. We believe in partnership and customized service as indispensable conditions to satisfy everyone we serve. Our collaborative model allows us to propose solutions focused on the interests of each of our clients in a personalized way. The proximity we seek with our clients and partners is part of our culture. We value the well-being and quality of life of all the professionals who form our team, an attitude that is reflected in our work environment and productivity. In line with the mission of our firm and the internal developed collaborative model, we have created a pro bono project called WZ Social, which is nothing more than a reflection of what we expect for our country's future. We are constantly searching for a more just and egalitarian society, by analyzing the current economic, social and environmental impacts.

Through these above commitments, we believe that it is possible to truly help our clients and positively transform our society as a whole.

## **BUSINESS**

- Arbitration
- Compliance and Corporate Ethics
- Competition
- Consumer
- Civil Litigation
- Contracts
- Mergers and Acquisitions
- Financial and Capital Market
- Estate Planning
- Litigation Prevention
- Intellectual property
- Regulatory
- Corporate
- Tax
- WZ Social

## **CONTACTS**

**Juliana Brotto de Barros Milaré**, Partner: [juliana@wz.adv.br](mailto:juliana@wz.adv.br)

**Marília Canto Gusso**, Partner: [marilia@wz.adv.br](mailto:marilia@wz.adv.br)

**Rubens Opice**, Partner: [rubens@wz.adv.br](mailto:rubens@wz.adv.br)

**Vânia Wongtschowski Kleiman**, Partner: [vania@wz.adv.br](mailto:vania@wz.adv.br)



 Top Advisors Directory  
**LAW FIRMS**

 Country  
**CHILE**

# ABOGABIR MIRANDA

 Burgos 80, office 201  
Las Condes, Santiago de Chile  
Chile  
Phone: +56 232452701  
contacto@amcia.cl  
[www.amcia.cl](http://www.amcia.cl)



Diego Abogabir



Nicolás Miranda

## POSITIONING

Abogabir Miranda is a dispute resolution boutique law firm specializing in civil, commercial, criminal, competition and consumer litigation and arbitration.

The firm provides first tier service from a boutique perspective offering creative fees arrangements. Considered aggressive and creative litigators in the domestic arena. Regarding international arbitration, the firm offers services to assist international firms as co-counsel or as “men on the ground” in international commercial disputes involving Chile.

The team handles a broad range of matters, arising out of a wide range of contracts and industries, such as construction, ports and shipping, stakeholders’ disputes, insurance, technology, real estate, capital markets, and, in general, every type of corporate conflicts. Diego Abogabir and Nicolás Miranda trained in the US and the UK, and have experience working on cross border, multi-jurisdiction litigation and arbitration, involving foreign companies, becoming the lead contact for such companies in Chile.

The team litigates before common and special courts and tribunals with emphasis in domestic arbitration, and with experience in international arbitration (ICC and UNCITRAL Rules).

## BUSINESS

- Civil and commercial litigation
- Domestic and international arbitration
- Criminal litigation
- Administrative litigation
- Consumer law litigation
- Unfair competition
- Commercial mediation

## CONTACTS

**Diego Abogabir**, Founding Partner: [dabogabir@amcia.cl](mailto:dabogabir@amcia.cl)  
**Nicolás Miranda**, Founding Partner: [nmiranda@amcia.cl](mailto:nmiranda@amcia.cl)

 Top Advisors Directory  
**LAW FIRMS**

 Country  
**CHILE**

**CHADWICK & REYMOND**  
ABOGADOS

 Avenida El Golf No 40, 6th floor  
Las Condes  
Santiago de Chile  
Chile  
Phone: +56 2 2441 6300  
contacto@reymondycia.cl  
[www.chyr.cl](http://www.chyr.cl)



**Alfonso Reymond  
Larraín**



**Herman Chadwick  
Piñera**



**Rodrigo Riquelme Yáñez**



**Camilo Silva Correa**



**Diego Fuentes González**



**Ignacio Vargas Roco**



**Felipe Duhalde Vera**



**César Pérez Burgos**

## **POSITIONING**

With its roots in one of the country's most traditional and long-established law firms, founded in 1875 as Aldunate & Associates Attorneys. Chadwick & Reymond has vast experience advising both local and foreign companies on litigation, trials, arbitrations, mediations and dispute resolution matters. Particularly, Chadwick & Reymond is considered a 'boutique' law firm in the field of disputes resolution in areas related to infrastructure, construction, public works and mining concessions, in both public and private areas.

### **Infrastructure, Construction & Projects:**

Chadwick & Reymond has wide experience in this area of practice in Chile. Through the years, local and international corporations have relied on the firm for advice on all subjects and fields related to this area. Alfonso Reymond Larraín, Rodrigo Riquelme Yáñez and Camilo Silva Correa lead a highly specialised team positioned in construction, private and public infrastructure, arbitrations, litigations and mediations on those areas.

### **Arbitrations, Litigations & Mediations:**

Chadwick & Reymond is a recognised expert in all aspects related to this specialty. Led by Alfonso Reymond Larraín, Herman Chadwick Piñera and Rodrigo Riquelme Yáñez the firm has a long record advising local and foreign clients in areas such as arbitrations, litigations, mediations and dispute settlements; considering subjects such as free competition, industrial property, civil and commercial law, tax, infrastructure, construction, concessions of public works, telecommunications, energy and natural resources.

### **Concessions of Public Works:**

The firm has advised on various infrastructure projects in the country, advising both national and international concessionaires and construction companies in various aspects involved in public infrastructure concessions, as well as risk assessment in tendering, financing, construction and operation of projects. Led by Alfonso Reymond Larraín

### **Public :**

Chadwick & Reymond advises companies in the infrastructure and concession public work with public litigation before the Constitutional Court. Led by Rodrigo Riquelme Yáñez.

## **BUSINESS**

- Arbitrations
- Litigations
- Projects
- Public Law
- Construction
- White-Collar & Securities Litigation

## **CONTACTS**

**Alfonso Reymond Larraín:** [arl@chyr.cl](mailto:arl@chyr.cl)  
**Rodrigo Riquelme Yáñez:** [ry@chyr.cl](mailto:ry@chyr.cl)

 Top Advisors Directory  
**LAW FIRMS**

 Country  
**CHILE**

# CorreaGubbins.

 Av. Apoquindo 3500, Piso 11  
Las Condes 755-0105  
Santiago, Chile  
Phone: +56 2259 10 100  
contacto@correagubbins.com  
[www.correagubbins.com](http://www.correagubbins.com)



**Juan Ignacio Correa**



**Martín Gubbins**



**Jorge Sepúlveda**



**Tamara De Beer**

## POSITIONING

CorreaGubbins. is a law firm committed to support its clients and provide them the highest level of innovative and effective solutions, with a responsible management of costs.

In order to benefit the needs of each client we favor a communicative integration among our practice areas.

We are proud of the work we carry out and the working culture of our firm, where we all work together providing talent, energy and expertise to address our clients' most sensitive and complex issues.

Either abroad or in areas of high specialization that we do not provide internally, we look for the best suited professional for the specific case.

CorreaGubbins. is well-known in the legal market for executing complex trials and arbitrations, and for assuming high-profile antitrust & competition cases, advising our clients in each preliminary judicial stage and accomplishing satisfactory outcomes.

We achieve this through practical and sophisticated legal strategies.

Among our staff we have professional lawyers who are fluent in Spanish, English, French, Portuguese and German, which has allowed us to take part in multiple disputes in a wide range of jurisdictions, such as Australia, China, France, Germany, India, Luxembourg, Norway, South Africa, Poland, Spain, Switzerland, UK, United States and South America.

Finally, we are committed to building and nurturing a law firm inspired by an open-minded and supportive philosophy. As a consequence, our diversity policies have led us to receive multiple recognitions for gender equality, work-life balance and talent management.

## BUSINESS

- Arbitration
- Dispute Resolution
- Litigation
- Antitrust & Competition
- Banking & Finance Law
- Class Actions
- Commercial Law
- Constitutional Law
- Construction Law
- Consumer Law
- Corporate Law
- IT Law
- M&A Law
- Public Law
- Real Estate Law
- Tort Law

## CONTACTS

**Juan Ignacio Correa:** [juanignacio.correa@correagubbins.com](mailto:juanignacio.correa@correagubbins.com)

**Martín Gubbins:** [martin.gubbins@correagubbins.com](mailto:martin.gubbins@correagubbins.com)

**Jorge Sepúlveda:** [jorge.sepulveda@correagubbins.com](mailto:jorge.sepulveda@correagubbins.com)

**Tamara De Beer:** [tamara.debeer@correagubbins.com](mailto:tamara.debeer@correagubbins.com)



 Top Advisors Directory  
**LAW FIRMS**

 Country  
**CHILE**

ABOGADOS | DEL RÍO  
IZQUIERDO

 Rosario Norte 615, Office 2004  
Las Condes, Santiago  
Chile  
Phone: (+56-2)2591 8800  
driabogados@delrioizquierdo.cl  
[www.delrioizquierdo.cl](http://www.delrioizquierdo.cl)



Humberto del Río



Eduardo Izquierdo



Francisco Bañados



Alejandra Aguad



Jorge Navarrete

## POSITIONING

Since the origin of Del Río Izquierdo Abogados, in 2007, our working method and commitment to our clients has allowed us to offer specific solutions to the most varied legal matters, developing long-lasting client-attorney relationships founded on trust.

The firm provides comprehensive advisory and legal services to individuals and entities, both local and foreign. We seek to add value offering simple, flexible and effective legal solutions through a personalized relation between our firm's partners and attorneys and our clients.

Our team has high ethical and excellence standards, with professionals that are proactive, creative, diverse, tolerant and empathic to our client's matters.

The firms' hallmark is the level of **involvement** that our partners and attorneys achieve in connection with the business and industry of our clients, allowing us to truly **understand** their needs and thus achieve swift, **creative** and –specially- **efficient solutions** to their corporate and operational matters as well as potential contingencies related to their businesses.

## BUSINESS

- Litigation, Arbitration and Dispute Resolution
- Civil lawsuits
- Commercial lawsuits
- Bankruptcy lawsuits (winding-up and restructuring)
- Labor lawsuits
- Criminal proceedings
- Arbitrations
- Negotiations and Settlements
- Constitutional litigation
- Litigation related to consumer protection laws and other matters within the jurisdiction of Local Courts (Juzgados de Policía Local)

## CONTACTS

**Humberto del Río**, Partner: [hdelrio@delrioizquierdo.cl](mailto:hdelrio@delrioizquierdo.cl)  
**Eduardo Izquierdo**, Partner: [eizquierdo@delrioizquierdo.cl](mailto:eizquierdo@delrioizquierdo.cl)  
**Francisco Bañados**, Partner: [fbanados@delrioizquierdo.cl](mailto:fbanados@delrioizquierdo.cl)  
**Alejandra Aguad**, Partner: [aaguad@delrioizquierdo.cl](mailto:aaguad@delrioizquierdo.cl)  
**Jorge Navarrete**, Partner: [jnavarrete@delrioizquierdo.cl](mailto:jnavarrete@delrioizquierdo.cl)

 Top Advisors Directory  
**LAW FIRMS**

 Country  
**CHILE**

# FLEISCHMANN & LEÓN

Abogados

 Av. Isidora Goyenechea 3621  
Piso 5, Las Condes, CP 7550107  
Santiago de Chile  
Phone: +56 2 3220 9600  
contacto@flycia.cl  
**www.flycia.cl**



**Hernán Fleischmann  
Chadwick**



**Juan Ignacio León Lira**



**Juan Diego Rabat Celis**

## POSITIONING

Fleischmann & León Abogados is a boutique law firm, that is characterized for delivering an excellent service to its clients. The firm specializes in construction, infrastructure, public works concessions, litigation, arbitration and dispute resolution, in which its lawyers have a vast experience and a professional trajectory of more than 20 years.

In addition, the firm provides advice on corporate, real estate, labor and telecommunications issues, and has been recognized in the areas of expertise by the most important legal rankings worldwide, such as Chambers & Partners, The Legal 500, Best Lawyers, etc, which attest to their quality and professional experience.

Fleischmann & León Abogados is a firm committed to deliver an integral and focused service, both to people and companies, local and foreign, through a specialized, timely, efficient and strategic advice, which responds faithfully to the needs of each of its clients, which has led to establish itself within the best offices in its field, according to the legal rankings.

Fleischmann & León Abogados stands out for its practice and professional quality, fostering and promoting closeness and efficiency for its clients, with top-level professionals and a long and recognized track record in matters of high complexity and relevance to the country, both in the public sphere and as in the private sector.

## BUSINESS

- Disputes and Arbitration
- Construction and Projects
- Infrastructure
- Real Estate
- Corporate
- Mergers and Acquisitions
- Tax
- Telecommunications
- Labor Law

## CONTACTS

**Hernán Fleischmann Chadwick**, Founding Partner: [hfch@flycia.cl](mailto:hfch@flycia.cl)  
**Juan Ignacio León Lira**, Founding Partner: [jileon@flycia.cl](mailto:jileon@flycia.cl)  
**Juan Diego Rabat Celis**, Partner: [jdr@flycia.cl](mailto:jdr@flycia.cl)

 Top Advisors Directory  
**LAW FIRMS**

 Country  
**CHILE**



 Apoquindo 3472, Of.1001,  
Ed. Patio Foster, Las Condes,  
Santiago, Chile  
Phone: +(56 2) 3223 3180  
info@gmdk.cl  
**www.gmdk.cl**



**María Soledad  
Krause**



**Cristián Gandarillas**



**Gabriel del Río**



**Paulo Montt**

## POSITIONING

Gandarillas, Montt, Del Río & Krause is a boutique litigation firm dedicated entirely to the solution of conflicts. It is formed by a cohesive team led by four partners, all of them experienced litigators appearing before all different Chilean instances, including the Supreme Court. They have also a great deal of experience before national and international arbitration forums.

The firm has depth of expertise in commercial, contentious competition, bankruptcy, regulatory, capital markets and environmental matters. Transversally, they are specialized in complex litigation and arbitration.

At GMDK, clients might expect: a strategic approach to resolve disputes, the strong defense of their issues, proximity and intense communication and the right minds looking at every detail of the process. They represent a new generation of litigants in Chile.

## BUSINESS

- Commercial and Civil Litigation
- National and International Arbitration
- Construction Disputes
- Restructuring and insolvency Litigation
- Antitrust
- Consumer Law
- Administrative proceeding
- Economic and Regulatory Litigation
- Corporate Disputes
- Alternative Dispute Resolution
- Environmental Litigation

## CONTACTS

**María Soledad Krause:** [skrause@gmdk.cl](mailto:skrause@gmdk.cl)  
**Cristián Gandarillas:** [cgandarillas@gmdk.cl](mailto:cgandarillas@gmdk.cl)  
**Gabriel del Río:** [gdelrio@gmdk.cl](mailto:gdelrio@gmdk.cl)  
**Paulo Montt:** [pmontt@gmdk.cl](mailto:pmontt@gmdk.cl)



 Top Advisors Directory  
**LAW FIRMS**

 Country  
**CHILE**

# GONZÁLEZ & RIOSECO

## ABOGADOS

 Isidora Goyenechea 3120,  
Las Condes - Santiago  
Chile  
Phone: +56 228 400 400  
info@gonzalezrioseco.cl  
[www.gonzalezrioseco.cl](http://www.gonzalezrioseco.cl)



Francisco Gonzalez



Andres Rioseco

### POSITIONING

We offer the best specialized legal advice to the most complex disputes issues, always with a peerless combination of efficiency and excellence.

Our firm stands by its outstanding and successful track record, with nearly 30 years of experience acquired at the former Barros, Letelier & González law firm.

We offer total commitment to each case, sound legal analysis to possible outcomes, risks and advantages, with a focus on achieving the best results for our clients.

Our firm has a unique work ethic where passion is our key for success.

Our partners are personally and deeply involved in all our cases, building long term relationships as our client's trusted advisors.

### BUSINESS

- Antitrust
- Arbitration
- Litigation
- Complex regulatory issues

### CONTACTS

**Francisco Gonzalez**, Partner: [fgonzalez@gonzalezrioseco.cl](mailto:fgonzalez@gonzalezrioseco.cl)  
**Andres Rioseco**, Partner: [arioseco@gonzalezrioseco.cl](mailto:arioseco@gonzalezrioseco.cl)

 Top Advisors Directory  
**LAW FIRMS**

 Country  
**CHILE**

GRUPO  
**VIAL SERRANO**  
ABOGADOS

 Av. El Bosque Norte N° 0177  
office 602  
Las Condes Santiago  
Chile  
Phone: +56 2 27139000  
rguzman@vialserrano.cl  
[www.vialserrano.cl](http://www.vialserrano.cl)



Manuel Jose Vial



Rodrigo Guzman



Martín del Río



Cristobal Leighton



Karen Milinarsky

 **POSITIONING**

Though Grupo Vial Serrano Abogados (GVSA) was founded in 2005, it is the continuation of decades of a successful and extensive practice in corporate and commercial law, business transactions, litigation & arbitration, tax and labour law.

Particularly, with respect to its Litigation & Arbitration Department, GVSA has extensive experience in advising clients in Commercial, Corporate, Torts, Contractual, Consumer, Antitrust, Tax and Bankruptcy Litigation before ordinary tribunals, Appeal Courts and Supreme Court, and both domestic and international arbitration, particularly under the Rules of the ICC, ICDR and Santiago's Chamber of Commerce Arbitration Center (CAM Santiago).

Currently the firm has two Partners included in CAM Santiago as Arbitrators (Manuel José Vial and Rodrigo Guzman) and one Senior Counsel (José Miguel Olivares). Additionally, it has one Partner and one Senior Associate included in CAM Santiago as Young Arbitrators (Cristóbal Leighton and Karen Milinarsky).

 **BUSINESS**

- Corporate
- Litigation and Arbitration
- Tax
- Labour
- Telecommunications
- Environmental, Energy and Climate Change
- Sports and Entertainment

 **CONTACTS**

**Rodrigo Guzmán K.**, Partner: [rguzman@vialserrano.cl](mailto:rguzman@vialserrano.cl)

 Top Advisors Directory  
**LAW FIRMS**

 Country  
**CHILE**

Gutiérrez  
Waugh  
& Jimeno  
Asenjo **Abogados**

 Av. Isidora Goyenechea 3477, fl. 23  
Santiago  
Chile  
Phone: +562 2379 2000  
Fax: +562 2379 2001  
repcion@gutierrezabogados.cl  
[www.gutierrezabogados.cl](http://www.gutierrezabogados.cl)



**Pedro Pablo Gutiérrez  
Philippi**



**Alfredo Waugh Correa**



**Cristóbal Jimeno  
Chadwick**



**Juan Francisco Asenjo  
Cheyre**



**Joaquín Castillo León**

## POSITIONING

GUTIÉRREZ, WAUGH, JIMENO & ASENJO is a firm dedicated to the advice and defense of national and international clients in the solution of judicial conflicts in a wide range of areas, such as: National and International Arbitration; Civil and Commercial Lawsuits; Construction Lawsuits; Insurance Lawsuits; Antitrust Law; Administrative Claims and Procedures; Bankruptcy Procedures; Corporate and Capital Markets Disputes; Mining Lawsuits; among others, whether they take the form of extrajudicial negotiations or judicial proceedings before courts, arbitrators or State Agencies.

Since its creation in 2006, the firm has participated in the most relevant and high-profile cases in Chile, and has been consistently recognized as a leading firm in Chilean dispute resolution and arbitration arenas. Additionally, the Partners of the firm have been consistently acknowledged as leading lawyers in the dispute resolution category in most national and international rankings.

One of the firm's distinctive features is that its Partners are directly and deeply involved in the cases the firm represents.

## BUSINESS

- National and International Arbitration
- Civil and Commercial Lawsuits
- Construction Lawsuits
- Insurance Lawsuits
- Antitrust Law
- Administrative Claims and Procedures
- Bankruptcy Procedures
- Corporate and Capital Markets Disputes
- Mining Lawsuits

## CONTACTS

**Cristóbal Jimeno**, Partner: [cjimeno@gutierrezabogados.cl](mailto:cjimeno@gutierrezabogados.cl)



 Top Advisors Directory  
**LAW FIRMS**

 Country  
**CHILE**

OVALLE GAZZANA & BULNES ■ ABOGADOS

 Avda. Presidente Riesco 5561,  
Office 1004 Las Condes,  
Santiago, Chile  
Phone: +56 22245 6850  
contacto@ovalleabogados.cl  
**www.ovalleabogados.cl**



**Esteban Ovalle**



**Gianfranco Gazzana**



**José Tomás Bulnes**

## POSITIONING

Founded in 2010, OVALLE GAZZANA & BULNES ABOGADOS is a law firm exclusively focused on representing domestic and foreign clients in complex arbitration and litigation, preventive analysis of legal contingencies and alternative dispute resolution.

Its partners are a consolidated team and some of them have more than 25 years of experience. Since the firm was founded they have had to intervene in matters of the most diverse nature, specializing in highly complex conflicts.

The firm provides each of its clients with an integral, strategic and personalized advisory service, with the participation of at least one of its partners in each case.

Its services are aimed at offering solutions which are creative but also aware of the clients' needs, applying the highest ethical and professional quality standards.

They have a long track record in litigation in matters such as securities markets, telecommunications, large engineering works, intellectual property, corporate disputes, termination of commercial and/or technical relationships, public contracting and enforcement of foreign judgments, class-action, antitrust, unfair competition, breach of contract and tackling business crime, among others.

## BUSINESS

- Litigation
- Civil and Commercial Lawsuits
- National and International Arbitration
- Construction Lawsuits
- Antitrust
- Competition

## CONTACTS

**Esteban Ovalle**, Partner: [eovalle@ovalleabogados.cl](mailto:eovalle@ovalleabogados.cl)  
**Gianfranco Gazzana**, Partner: [ggazzana@ovalleabogados.cl](mailto:ggazzana@ovalleabogados.cl)  
**José Tomás Bulnes**, Partner: [jtbulnes@ovalleabogados.cl](mailto:jtbulnes@ovalleabogados.cl)

 Top Advisors Directory  
**LAW FIRMS**

 Country  
**CHILE**

# PARRAGUEZ & MARÍN

 Apoquindo 3885, oficina 1701,  
Las Condes, Santiago  
Chile  
Phone: +56 226171610  
contacto@parraguezymarin.cl  
[www.parraguezymarin.cl](http://www.parraguezymarin.cl)



**Gustavo Parraguez**



**Rodrigo Marín**



**Marcela Achurra**



**Francisco del Río**



**José Monroy**



**Luis Quintana**



**Josefina Trujillo**



**Guillermo Malatrassi**

## POSITIONING

Parraguez & Marín is a law firm formed by reputed and experienced professionals of excellence. It is composed by an important group of lawyers from DyP Abogados Estudio Juan Agustín Figueroa merged with Marín & Cía., a recognized law firm from Antofagasta.

Our main area of expertise is the representation of legal and judicial interests of companies and families businesses, in civil, commercial, constitutional, administrative and consumer rights practice areas. We advise companies on mining, corporate, commercial, labor and employment, criminal, antitrust and regulatory issues related to specific activities in the environment, natural resources, real estate, social security, health and compliance regulations.

Parraguez & Marín has two main offices, in Santiago and Antofagasta, which enables the firm to provide immediate and accessible legal counseling to our clients located in the most important regions of the center and north of our country.

## BUSINESS

- Civil Litigation and Arbitration
- Commercial and Constitutional Litigation
- Administrative conflicts
- Bankruptcies
- Alternative dispute resolutions
- Mining, Energy, Natural resources and Environment
- Commercial and Corporate Law
- M&A
- Antitrust
- Employment and Labor law

## CONTACTS

**Gustavo Parraguez G.:** [gparraguez@parraguezymarin.cl](mailto:gparraguez@parraguezymarin.cl)

**Rodrigo Marín E.:** [rmarin@parraguezymarin.cl](mailto:rmarin@parraguezymarin.cl)

**Marcela Achurra G.:** [machurra@parraguezymarin.cl](mailto:machurra@parraguezymarin.cl)

**Francisco del Río P.:** [fdelrio@parraguezymarin.cl](mailto:fdelrio@parraguezymarin.cl)

**José Monroy L.:** [jmonroy@parraguezymarin.cl](mailto:jmonroy@parraguezymarin.cl)

**Luis Quintana V.:** [lquintana@parraguezymarin.cl](mailto:lquintana@parraguezymarin.cl)

**Josefina Trujillo S.:** [jtrujillo@parraguezymarin.cl](mailto:jtrujillo@parraguezymarin.cl)

**Guillermo Malatrassi M.:** [gmalatrassi@parraguezymarin.cl](mailto:gmalatrassi@parraguezymarin.cl)

 Top Advisors Directory  
**LAW FIRMS**

 Country  
**CHILE**

**UR**  
**+C** UGARTE  
RIED  
CORREA

 Av. Presidente Riesco 5335  
oficina 306, Las Condes  
Santiago, Chile  
Phone: +56 2 2405 5380  
contacto@uryc.cl  
**www.uryc.cl**



**José Joaquín Ugarte**



**Santiago Ried**



**Pablo Correa**

## **POSITIONING**

Ugarte Ried Correa is a boutique Law Firm specialized in Civil and Commercial Litigation, International and Domestic Arbitration, Antitrust and Public Litigation. The team works in an intense and innovative manner to meet the needs of their clients.

The founding partners have vast experience in their practice areas, having an outstanding record of success. They all combine their professional practice with academic activities, as teachers in the most prestigious universities in Chile.

The personal involvement in each case they face, commitment and dedicated work allow them to deliver a top quality service and make a substantial difference in how they advise their clients.

They have vast experience in all types of civil and commercial litigation and arbitration, in particular in cases related to construction, projects, concessions, contracts, damages and class actions, as well as in pre-litigation negotiations and disputes. They also have extensive experience in public litigation and investigations by the authority, antitrust and competition litigation, merger control, and litigation in regulated markets.

The firm is involved in some of the most notable litigation, arbitration and antitrust cases that are currently being handled in Chile.

## **BUSINESS**

- Litigation
- Arbitration
- Antitrust
- Conflict prevention

## **CONTACTS**

**José Joaquín Ugarte**, Partner: [jugarte@uryc.cl](mailto:jugarte@uryc.cl)  
**Santiago Ried**, Partner: [sried@uryc.cl](mailto:sried@uryc.cl)  
**Pablo Correa**, Partner: [pcorrea@uryc.cl](mailto:pcorrea@uryc.cl)



 Top Advisors Directory  
**LAW FIRMS**

 Country  
**CHILE**

YRARRÁZAVAL · RUIZ-TAGLE  
OVALLE · SALAS · VIAL  
ABOGADOS

 Av. Apoquindo 3721, 22nd floor,  
Las Condes, Santiago,  
Chile  
Phone: +56 2 3246 9700  
govalle@ycia.cl  
[www.ycia.cl](http://www.ycia.cl)



Arturo Yrarrázaval



Francisco Ruíz-Tagle



Gerardo Ovalle



Fernando Salas



Aníbal Vial

 **POSITIONING**

Yrarrázaval, Ruiz-Tagle, Ovalle, Salas y Vial is a law firm specialized in the resolution and prevention of high complexity legal disputes.

The practice of the law firm is concentrated in litigation, arbitration both local and international, antitrust matters and corporate investigations.

The partners have worked together for several years, complementing each other in order to obtain the best result for their clients. This way, the experience and wisdom of nationally recognized and experienced partners (Mr. Arturo Yrarrázaval and Mr. Francisco Ruíz-Tagle) merges with the energy and experience of the co-head of the department (Mr. Gerardo Ovalle and Mr. Fernando Salas).

Arturo Yrarrázaval and Francisco Ruíz-Tagle are renowned arbitrators in civil and commercial cases, on both national and international disputes, taking on high-profile cases. Gerardo Ovalle, Fernando Salas, Aníbal Vial and Miguel Dibarrart specialize in litigation and arbitration, on both national and international affairs. In addition, Gerardo Ovalle, Aníbal Vial and Arturo Yrarrázaval also focus on competition law.

 **BUSINESS**

- Civil, commercial and economic litigation
- Domestic and international arbitration
- Antitrust
- Unfair Competition
- Regulated markets
- Administrative litigation procedures
- Construction
- Corporate Investigations

 **CONTACTS**

**Arturo Yrarrázaval**, Partner: [ayrarrazaval@ycia.cl](mailto:ayrarrazaval@ycia.cl)  
**Francisco Ruíz-Tagle**, Partner: [fruihtagle@ycia.cl](mailto:fruihtagle@ycia.cl)  
**Gerardo Ovalle**, Partner: [govalle@ycia.cl](mailto:govalle@ycia.cl)  
**Fernando Salas**, Partner: [fsalas@ycia.cl](mailto:fsalas@ycia.cl)  
**Aníbal Vial**, Partner: [avial@ycia.cl](mailto:avial@ycia.cl)

 Top Advisors Directory  
**LAW FIRMS**

 Country  
**COLOMBIA**

# GÓMEZ-PINZÓN

SINCE 1992

 Calle 67 No. 7-35 Off. 1204,  
Bogotá, 110231  
Colombia  
Phone: +571 319 2900  
Fax: +571 321 0295  
[www.gomezpinzon.com](http://www.gomezpinzon.com)



**William Javier  
Araque-Jaimes**



**David Ricardo  
Araque-Quijano**

## POSITIONING

Gómez-Pinzón is an independent law firm that provides multiple advise in different areas of law, in such a way that our clients are assured that they make the best decisions in their business. The firm interprets the law in a responsible and innovative way, offering a comprehensive and timely service, with the highest quality standards and professionalism.

The firm provides its services in Colombia and abroad, through the responsible and innovative application of specialized knowledge that contributes to the success of the clients' businesses. Its cross-border capabilities and the ability to combine true multidisciplinary leading teams in fourteen different law areas along with recognized top tier experts makes Gómez-Pinzón a preferred choice for complex local and international transactions and disputes.

The firm is proud of the unparalleled number of international transactions and disputes in which it has assisted local and international clients, but the firm's main pride and added value comes from the undisputed landmarks that they have set in arbitrations and litigations and ground-breaking advisories it has rendered in capital markets deals and corporate transaction structures.

Our clients include the largest Colombian economic groups, companies and financial players that operate throughout the Americas, US, European and Asia based multinational companies, government organizations and State-owned entities. Our firm also has multijurisdictional skills with several lawyers trained in US and European universities and firms, and with capabilities in English, French, Spanish, German and Portuguese.

Gómez-Pinzón Abogados is member of the Affinitas Alliance, based in latin America and composed of four leading law firms in each of the jurisdictions where they operate. The Firms conforming the Affinitas Alliance are: Barros & Errázuriz in Chile, Mijares, Angoitia, Cortés y Fuentes in Mexico, and Miranda & Amado in Peru.

Gómez-Pinzón stands out for being a transactional leader, but also for its strong commitment that works with passion for a fair society and the professional development and economic well-being of our partners and employees.

## BUSINESS

- Dispute Resolution
- Arbitration
- Civil, Commercial and administrative litigation
- Civil liability
- Collective actions
- Intellectual Property
- Competition Law
- Corporate – M&A
- Banking, Finance & Capital Markets
- Tax & Customs Law
- Technology, Communications & Data Protection
- Infrastructure
- Public Law
- Real Estate
- Mining & Energy
- Oil & Gas
- Environment
- Labour & Employment


## CONTACTS

**William Javier Araque-Jaimes**, Partner: [waraque@gomezpinzon.com](mailto:waraque@gomezpinzon.com)  
**David Ricardo Araque-Quijano**, Partner: [daraque@gomezpinzon.com](mailto:daraque@gomezpinzon.com)

 Top Advisors Directory  
**LAW FIRMS**

 Country  
**COLOMBIA**



 Carrera 12 N° 70-31  
Bogotá  
Colombia  
Phone: +57 1 540 0232  
Fax: +57 1 235 4827  
mgonzalez@suescunlaw.com  
**www.suescunlaw.com**



**Jorge Suescún Melo**



**Felipe Suescún de Roa**

## POSITIONING

Suescún Abogados is a leading law firm in Colombia for arbitration and dispute resolution. It is very active representing local and international clients in complex, high-end arbitrations. The firm has been involved in some of the largest, most complex, demanding and sophisticated domestic and international arbitrations related to Colombia.

Members of the firm have participated in over 150 arbitrations as counsel, chairman and arbitrator. Those arbitrations, ad hoc or conducted under the rules of major arbitral institutions, involved disputes within a wide variety of sectors.

Suescún Abogados prides itself on its in-depth industry knowledge and on providing personalized, specialized and value-added advice to clients on critical arbitrations. The firm's structure allows it to serve a broad range of clients; always providing value by delivering excellent quality legal work and achieving extraordinary results. We combine our top-notch legal skills and creative thinking to find the best solution no matter how demanding or complex the challenge is. Our persistence and absolute commitment truly set us apart.

## BUSINESS

- Domestic Arbitration
- International Arbitration
- Dispute Resolution

## CONTACTS

**Jorge Suescún Melo**, Partner: [jsuescun@suescunlaw.com](mailto:jsuescun@suescunlaw.com)  
**Felipe Suescún de Roa**, Partner: [fsuescun@suescunlaw.com](mailto:fsuescun@suescunlaw.com)



 Top Advisors Directory  
**LAW FIRMS**

 Country  
**FRANCE**

# ARAGO

 42, rue de Lisbonne  
75008 Paris  
France  
Phone: +33 (0)1 83 79 16 30  
Fax: +33 (0)1 83 79 16 31  
contact@arago.fr  
**www.arago.fr**



Julien Andrez



Cyrille André



Agathe Przyborowski

## POSITIONING

Our Commercial Litigation and corporate criminal law teams are composed of experienced lawyers, who are assertive while having a sense of what is proper in legal conflicts. Our attorneys accompany and defend clients before all courts or administrative tribunals relying on our networks in France and abroad.

We represent companies in all their commercial litigation: contractual disputes, claims for payment, liability actions (rupture of commercial relations, industry, forensics, etc.). We also work in terms of domestic and international arbitration (as arbitrators or as counsel) through institutional procedures (ICC) or ad hoc.

Where the insights into the case are needed, we work with financial or technical expertise firms to provide expertise the courts will find necessary for a better understanding of the issues.

## BUSINESS

- Litigation
- Banking and Finance Litigation
- Real estate litigation
- Arbitration

## CONTACTS

**Julien Andrez**, Partner: [jandrez@arago.fr](mailto:jandrez@arago.fr)

 Top Advisors Directory  
**LAW FIRMS**

 Country  
**FRANCE**

# BETTO SERAGLINI

 41, avenue de Friedland  
75008 Paris  
France  
Phone: +33(0)1 40 55 38 77  
Fax: +33(0)1 40 55 38 05  
contact@bettoseraglini.com  
[www.bettoseraglini.com](http://www.bettoseraglini.com)



**Jean-Georges Betto**



**Christophe Seraglini**



**Gaëlle Le Quillec**



**Dominique Perben**



**Julien Fouret**



**Gaëlle Filhol**



**Martin Pradel**



**Alexandre Reynaud**

## POSITIONING

Dedicated to the resolution of complex and sensitive international crisis, BETTO SERAGLINI is a French market leader in international arbitration, commercial litigation as well as white-collar defense and investigations.

BETTO SERAGLINI has represented governments, state-owned entities and major companies in some of the most significant international arbitration and litigation cases of the past decade, mostly in defense, energy (oil, gas, minerals), aerospace, construction and investment sectors.

Our twenty-five specialists handle difficult and high-stakes cases for demanding clients and deliver a high-value and personalized service with the utmost confidentiality.

Our team members have appeared before many national courts and major international arbitration institutions, with proceedings in English, French, Italian, Arabic, Spanish and Portuguese.

The absence of conflict of interest, the direct implication of the partners in the cases the firm handles and our special sectoral expertise make BETTO SERAGLINI's strength and reputation.

## BUSINESS

- International arbitration
- Commercial litigation
- White-collar defense
- Investigations

## CONTACTS

**Jean-Georges Betto**, Partner: [jean-georges.betto@bettoseraglini.com](mailto:jean-georges.betto@bettoseraglini.com)  
**Christophe Seraglini**, Partner: [christophe.seraglini@bettoseraglini.com](mailto:christophe.seraglini@bettoseraglini.com)  
**Gaëlle Le Quillec**, Partner: [gaelle.lequillec@bettoseraglini.com](mailto:gaelle.lequillec@bettoseraglini.com)  
**Dominique Perben**, Partner: [dominique.perben@bettoseraglini.com](mailto:dominique.perben@bettoseraglini.com)

**Julien Fouret**, Partner: [julien.fouret@bettoseraglini.com](mailto:julien.fouret@bettoseraglini.com)  
**Gaëlle Filhol**, Partner: [gaelle.filhol@bettoseraglini.com](mailto:gaelle.filhol@bettoseraglini.com)  
**Martin Pradel**, Partner: [martin.pradel@bettoseraglini.com](mailto:martin.pradel@bettoseraglini.com)  
**Alexandre Reynaud**, Counsel: [alexandre.reynaud@bettoseraglini.com](mailto:alexandre.reynaud@bettoseraglini.com)

 Top Advisors Directory  
**LAW FIRMS**

 Country  
**FRANCE**

# brownrudnick

 1, rue François 1er  
75008 Paris  
Phone: +33(0)1 85 56 82 20  
[www.brownrudnick.com](http://www.brownrudnick.com)



Sébastien Bonnard



Nicholas Tse



Didier Bruère-Dawson



Hervé Le Lay



David Chijner



Pierre-Alain Bouhenic



Arnaud Moussatoff

## POSITIONING

Brown Rudnick LLP is an international law firm of 250+ lawyers, based in London, Paris, and on the US East & West coasts. The Firm specialises in handling high value and complex disputes & restructurings worldwide, as well as complex risk management & transactional work across a number of Practice Areas.

With a fully integrated Transmanche disputes team of more than 30 lawyers in London & Paris, many of whom are multi-lingual and dual qualified, and comprising notable specialists in International Arbitration & multi-jurisdictional litigation, who work seamlessly with white collar & investigations, and restructuring teams within our fully integrated disputes offering.

We specialise in high value and complex multi-jurisdictional disputes involving both civil law and common law, and are expert at arbitrating and litigating in parallel where this best serves our client's interests.

Our International Arbitration & Disputes team has experience of arbitration under the rules of all major institutions, and are known for their innovative and commercial approach to solving clients' problems, and a highly strategic and sophisticated approach which gets results as quickly as possible. We also offer WTO experience and know-how.

Brown Rudnick LLP's trusted internationalists include formidable, seasoned and sophisticated advocates, many of whom are multi-lingual and dual qualified in civil law and common law. Global business brings international deals and contracts which often involve multiple jurisdictions.

Our international arbitration specialists conduct both commercial and investment related proceedings under the major institutional rules (including ICC, ICSID, LCIA, SCC, SIAC, AAA, LMAA, DIAC) or ad hoc. And our specialist arbitration team also specialise in multi-jurisdictional litigation, and have strong experience of multi-jurisdictional litigation in parallel with arbitration, whether before common law courts (in the UK, US or offshore including the DIFC in Dubai), or before civil law courts in France, Europe, MENA, Africa, and beyond.

## BUSINESS

- International Arbitration
- Compliance, Internal Investigations
- Complex commercial litigation
- Multi-Jurisdictional litigation
- Specialist Projects & Construction Risk Management
- Risk Management, drafting & negotiation: international commercial contracts
- Restructuring work & disputes
- Specialist MENA disputes counsel
- Africa Initiative & Expertise
- Business Diplomacy
- Crisis Management
- Asset Tracing specialists

## OFFICES

- Boston
- Hartford
- London
- New York
- Orange County
- Paris
- Providence
- Washington DC

## CONTACTS

**Sébastien Bonnard**, Managing Partner (Paris), International Arbitration & Litigation: [sbonnard@brownrudnick.com](mailto:sbonnard@brownrudnick.com)

**Nicholas Tse**, Co-Head International Arbitration & Litigation: [ntse@brownrudnick.com](mailto:ntse@brownrudnick.com)

**Didier Bruère-Dawson**, Partner, Restructuring Litigation: [dbruere-Dawson@brownrudnick.com](mailto:dbruere-Dawson@brownrudnick.com)

**Hervé Le Lay**, Partner, International Arbitration & Litigation: [hlelay@brownrudnick.com](mailto:hlelay@brownrudnick.com)

**David Chijner**, Partner, Restructuring Litigation: [dchijner@brownrudnick.com](mailto:dchijner@brownrudnick.com)

**Pierre-Alain Bouhenic**, Partner, Restructuring Litigation: [pabouhenic@brownrudnick.com](mailto:pabouhenic@brownrudnick.com)

**Arnaud Moussatoff**, Counsel, Restructuring Litigation: [amoussatoff@brownrudnick.com](mailto:amoussatoff@brownrudnick.com)



 Top Advisors Directory  
**LAW FIRMS**

 Country  
**FRANCE**

# CASTALDIPARTNERS

1 9 9 6

 73, boulevard Haussmann  
75008 Paris  
France  
Phone: +33 1 40 73 16 40  
Fax: +33 1 40 73 16 44  
[www.castaldipartners.com](http://www.castaldipartners.com)



**Daniela Antona**



**Nataliya Barysheva**



**Thierry Bonnet**



**Andrea Campilungo**



**Valentine Chessa**



**Alberto Dal Ferro**



**Camille Gibert**



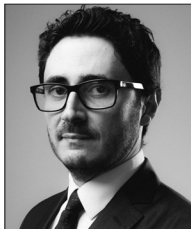
**Federica Iorio**



**Marina Matousekova**



**James Maxey**



**Antonio Musella**



**Priscille Pedone**



**Nicola Romano**



**Steven Sprague**

## POSITIONING

CastaldiPartners is a multiservice boutique with a special focus on international arbitration and international litigation.

The team was founded in 1996 and led by Alexis Mourre until his appointment as the President of the International Arbitration Court of the International Chamber of Commerce. Our lawyers have been involved as counsel or arbitrators in more than 300 international arbitrations (including ad hoc, CAIP, CAM, ICC, LCIA, SCC, VIAC, etc.) for an amount of about 2 billion euros in a wide range of sectors, including construction, energy, and telecom.

We have significant experience in complex litigation cases implying parallel proceedings before multiple jurisdictions, and different sets of private international law rules.

This allows us to assist our clients through out the dispute: from pre litigation negotiations to the arbitral and litigation proceedings to the post decision and post award phase. We appear before national courts in relation to the annulment, recognition and execution of arbitration awards. We also assist our clients in ADR mechanisms and in particular mediation, both institutional and ad hoc.

Our ability to operate in several languages (English, French, Italian, Spanish and Russian), combined with the admission of several of our lawyers to different Bars and our network in multiple countries, is key to an efficient and effective legal advice.

## BUSINESS

- International Arbitration
- Judicial litigation
- Mediation

## OFFICES

- Paris
- Milan
- London
- Brussels
- Lyon

## CONTACTS

**Daniela Antona:** [dantona@castaldipartners.com](mailto:dantona@castaldipartners.com)

**Nataliya Barysheva:** [nbarysheva@castaldipartners.com](mailto:nbarysheva@castaldipartners.com)

**Thierry Bonnet:** [tbonnet@castaldipartners.com](mailto:tbonnet@castaldipartners.com)

**Andrea Campilungo:** [acampilungo@castaldipartners.com](mailto:acampilungo@castaldipartners.com)

**Valentine Chessa:** [vchessa@castaldipartners.com](mailto:vchessa@castaldipartners.com)

**Alberto Dal Ferro:** [adalferro@castaldipartners.com](mailto:adalferro@castaldipartners.com)

**Camille Gibert:** [cgibert@castaldipartners.com](mailto:cgibert@castaldipartners.com)

**Federica Iorio:** [forio@castaldipartners.com](mailto:forio@castaldipartners.com)

**Marina Matousekova:** [mmatousekova@castaldipartners.com](mailto:mmatousekova@castaldipartners.com)

**James Maxey:** [jmaxey@castaldipartners.com](mailto:jmaxey@castaldipartners.com)

**Antonio Musella:** [amusella@castaldipartners.com](mailto:amusella@castaldipartners.com)

**Priscille Pedone:** [ppedone@castaldipartners.com](mailto:ppedone@castaldipartners.com)

**Nicola Romano:** [nromano@castaldipartners.com](mailto:nromano@castaldipartners.com)

**Steven Sprague:** [ssprague@castaldipartners.com](mailto:ssprague@castaldipartners.com)

 Top Advisors Directory  
**LAW FIRMS**

 Country  
**FRANCE**

# CASTINEIRA

 20, rue des Pyramides  
75001 Paris  
France  
Phone: +33 (0)1 84 25 71 75  
Fax: +33 (0)1 42 93 90 25  
[www.castineiralaw.com](http://www.castineiralaw.com)



Eliseo Castineira

## POSITIONING

Castineira's positioning as an independent international arbitration boutique is twofold.

### Services as counsel

Castineira was born out of the desire to meet market demand for high-quality advice in medium-sized arbitration disputes.

On the one hand, international arbitration expertise is concentrated in large, multinational law firms, which, in light of their cost structures, struggle to provide adequate fee arrangements or service for disputes involving moderate amounts. On the other hand, clients are entitled to expect the level of service that they are used to with top-notch international firms for a price proportionate with the amounts at stake in these cases. Castineira strives to meet these demands.

### Services as arbitrator

Eliseo Castineira regularly acts as arbitrator (c. 40 cases as sole arbitrator, co-arbitrator or chairman) in ad hoc proceedings as well as under the aegis of many of the most prestigious arbitral institutions (including ICC, AFA, CAIP, CCJA, DIS).

Mr Castineira's arbitration experience encompasses all types of disputes in many economic sectors (including construction and engineering, M&A, manufacturing, energy and natural resources, pharmaceuticals and telecommunications) throughout the world. As arbitrator and counsel, Mr Castineira has dealt with disputes involving not only businesses (including Fortune Global 500 and CAC 40 companies), but also states and state-owned entities. His expertise in international arbitration is recognised in several rankings.

A consultant for the Council of Europe on arbitration matters, Mr Castineira is also a member of numerous arbitral panels and institutions, including the ICC Commission on Arbitration and ADR. In particular, he has been involved in the revision of the rules of several arbitral institutions and acts as a member of the board of directors and of the five-member arbitration committee of the Association Française d'Arbitrage (AFA – the French Association for Domestic and International Arbitration).

## BUSINESS

### INTERNATIONAL ARBITRATION

Castineira acts as counsel in ad hoc and institutional arbitration proceedings under all major arbitral rules. Its founder also acts very frequently as arbitrator.

### INTERNATIONAL LITIGATION

Castineira handles state-court proceedings relating to arbitration matters (actions to set aside awards or enforce them, actions to obtain interim measures). In addition, Castineira deals with international business litigation before the French courts.

### ADR

Castineira is involved in alternative dispute resolution (e.g., mediation as well as conciliation).

### CORPORATE AND COMMERCIAL

Castineira advises on corporate and commercial matters.

## OFFICES

- Paris
- Berlin

## CONTACTS

Eliseo Castineira, Founder: [ecastineira@castineiralaw.com](mailto:ecastineira@castineiralaw.com)

 Top Advisors Directory  
**LAW FIRMS**

 Country  
**FRANCE**



 6, avenue Vélasquez  
75008 Paris  
France  
Phone: +33 (0)1 42 66 39 10  
Fax: +33 (0)1 42 66 39 62  
[www.curtis.com](http://www.curtis.com)



**Geoffroy Lyonnet**



**Peter Wolrich**

## POSITIONING

Established in 1973, Curtis' Paris office is a centre of excellence in international arbitration, with particular strength in investor-state arbitration. The team represents clients from both the public and private sectors, and is well known for its success both in commercial arbitration in France and in its representation of states and state-owned entities. Our 9-strong Paris team has extensive experience handling domestic and international arbitration matters.

Curtis has a core of experienced commercial arbitration attorneys, including some who have worked in-house with the International Chamber of Commerce (ICC). In recent years, we have been retained in high-profile cases involving some of the world's largest and most significant disputes. Many of our arbitration specialists regularly act as arbitrators and are featured as speakers at professional conferences around the world. Our Paris based lawyers work closely with the wider international arbitration team, which spans most of our 17 offices, with centres of excellence in Paris, London, Milan, Mexico and New York City.

Curtis is ranked as the number one international arbitration firm globally by the American Lawyer survey, which is based on the number of contract cases handled involving US\$500m in dispute and the number of investment treaty cases handled involving more than US\$100m in dispute. The firm is currently handling over 100 arbitration cases, with an aggregate amount of over US\$100 billion in claims.

## BUSINESS

- Drafting arbitration clauses and contract review
- Handling pre-arbitration negotiations
- Representing clients before arbitral tribunals
- Representing clients in court proceedings relating to provisional remedies
- Handling disputes under the ICC, ICSID, AAA, LCIA, NIA, SCC rules as well as ad hoc arbitrations under the UNCITRAL rules
- Recognition and enforcement of arbitral awards

## CONTACTS

**Geoffroy P. Lyonnet**, Managing Partner (Paris): [glyonnet@curtis.com](mailto:glyonnet@curtis.com)  
**Peter M. Wolrich**, Partner: [pwolrich@curtis.com](mailto:pwolrich@curtis.com)



 Top Advisors Directory  
**LAW FIRMS**

 Country  
**FRANCE**

# DE GAULLE FLEURANCE & ASSOCIÉS

SOCIÉTÉ D'AVOCATS

 9, rue Boissy d'Anglas  
75008 Paris - France  
Phone : +33 1 56 64 00 00  
Fax : +33 1 56 64 00 01  
contact@dgfla.com

[www.degaulleflurance.com](http://www.degaulleflurance.com)



Louis de Gaulle



Muriel Guillin-Modaine



Rhadamès Killy



Samantha Nataf



Charles-Edouard  
Renault



Danielle Smolders

## POSITIONING

Lawyers, clients: our roles converge, we supplement your functions, and our objectives are aligned with your ambitions.

Historically we assist our clients in the context of complex disputes. We advise both French and international groups specialised in various sectors such as aeronautics, automobile industry and more generally mechanical industry, pharmacy and chemistry as well as energy, construction, textile, clothing, food industry, hotel industry, media... We also advise banks, insurance companies, investment funds, audit companies and distributors.

Thanks to our cross-practice approach, we deal with a wide range of issues before civil, commercial or criminal jurisdictions as well as in arbitration cases.

De Gaulle Fleurance & Associés has more than **120 lawyers bringing together their legal expertise and industry experience to design tomorrow's business solutions with you.**

Our original organization, which is free from disciplines and borders, reflects our intention: to think with you, to promptly, simply and effectively advise you, to mobilize our resources when and how you require them, to win your projects and proceedings with you in France and abroad because the **result is the only thing that counts when it comes to your objectives and your constraints.**

Let's do *#BusinessLawTogether!*

## BUSINESS

- Complex litigation relating to company restructuring and debt schemes
- Management of disputes between shareholders
- Directors' liability
- Transnational litigation for the protection and recovery of investments
- Commercial litigation
- Unfair competition, compliance with the regulations and termination of commercial relations
- Disputes relating to competition law
- Mass and crisis litigation
- Product litigation
- Disciplinary litigation
- Industrial and technological risks
- Arbitration

## OFFICES

- Paris
- Brussels

## CONTACTS

**Louis de Gaulle**, Partner: [ldegaulle@dgfla.com](mailto:ldegaulle@dgfla.com)  
**Muriel Guillin-Modaine**, Partner: [mguillinmodaine@dgfla.com](mailto:mguillinmodaine@dgfla.com)  
**Rhadamès Killy**, Partner: [rkilly@dgfla.com](mailto:rkilly@dgfla.com)  
**Samantha Nataf**, Partner: [snataf@dgfla.com](mailto:snataf@dgfla.com)  
**Charles-Edouard Renault**, Partner: [cerenault@dgfla.com](mailto:cerenault@dgfla.com)  
**Danielle Smolders**, Partner: [dsmolders@dgfla.com](mailto:dsmolders@dgfla.com)

 Top Advisors Directory  
**LAW FIRMS**

 Country  
**FRANCE**

## DERAINS & GHARAVI INTERNATIONAL

 25, rue Balzac  
75008 Paris  
France  
Phone: +33 (0)1 40 55 51 00  
Fax: +33 (0)1 40 55 51 05  
contact@derainsgharavi.com  
[www.derainsgharavi.com](http://www.derainsgharavi.com)



Yves Derains



Hamid Gharavi



Bertrand Derains



Melanie van Leeuwen



Nada Sader\*  
Cabinet Sader, Member of Derains  
& Gharavi International network



Marie Laure Bizeau

### POSITIONING

Derains & Gharavi International is a boutique law firm, handling exclusively international arbitrations and arbitration-related litigation from its offices in Paris and Beirut. Since its inception in 2008, the firm has consistently been recognized for the high-quality of its work, the expertise of its lawyers and its successful track record in prime cases. Derains & Gharavi International has handled a broad spectrum of commercial arbitrations and has been involved in dozens of investment arbitrations. The multinational team at Derains & Gharavi International comprises lawyers from diverse legal, cultural and linguistic backgrounds, allowing the firm to tailor the teams to the specific needs of each individual case.

The partners of Derains & Gharavi International act as counsel and serve as arbitrator in approximately 100 arbitrations per year, conducted under the rules of all major arbitral institutions, such as the ICC, LCIA, AAA/ICDR, SCC, CAM, CRCICA, NAI, DIAC, SIAC, Swiss Chambers and ICSID (including annulments before ad hoc committees), as well as in UNCITRAL and ad hoc arbitrations.

In addition, Derains & Gharavi International regularly represents clients in arbitration-related litigation, including in actions aimed at obtaining injunctive relief, interim measures, annulment and the enforcement of arbitral awards before the state courts.

### BUSINESS

- Commercial arbitration
- Investment arbitration
- Public international law
- Arbitration litigation

### OFFICE

- Beirut  
Lazaristes Building, Bloc A.2.2, 1st Floor  
933 Emir Bachir Street, Downtown  
Beirut  
Lebanon  
Phone: +00 961 1 983 941  
(Cabinet Sader, Member of Derains & Gharavi International network)

### CONTACTS

**Yves Derains**, Partner: [yderains@derainsgharavi.com](mailto:yderains@derainsgharavi.com)  
**Hamid Gharavi**, Partner: [hgharavi@derainsgharavi.com](mailto:hgharavi@derainsgharavi.com)  
**Bertrand Derains**, Partner: [bderains@derainsgharavi.com](mailto:bderains@derainsgharavi.com)  
**Melanie van Leeuwen**, Partner: [mvanleeuwen@derainsgharavi.com](mailto:mvanleeuwen@derainsgharavi.com)  
**Nada Sader**, Partner: [nsader@derainsgharavi.com](mailto:nsader@derainsgharavi.com)  
**Marie Laure Bizeau**, Partner: [mlbizeau@derainsgharavi.com](mailto:mlbizeau@derainsgharavi.com)

 Top Advisors Directory  
**LAW FIRMS**

 Country  
**FRANCE**

# FTMS

AVOCATS

 67, boulevard Maiesherbes  
75008 Paris  
Phone: +33 1 47 23 47 24  
Fax: +33 1 47 23 90 53  
ftms-a@ftms-a.com  
[www.ftms-a.com](http://www.ftms-a.com)



**Silvestre Tandeau  
de Marsac**



**Cédric Fischer**



**Marc Henry**

## POSITIONING

Founded more than thirty years ago and composed of a team of around twenty lawyers, FTMS relies on cross-functional skills that allow for an understanding of even the most sensitive issues. Combining an excellent reputation in litigation with customised counseling, the lawyers of FTMS have excelled in some of the most important legal proceedings in recent years. This expertise allows FTMS to accompany its clients in everyday matters as well as exceptional cases while offering high-quality services. Being very experienced in high-profile cases, FTMS is also able to assist clients in crisis communication.

FTMS combines a strong reputation in litigation and arbitration with a tailored advisory activity. Its teams have a recognised practice of litigation before French, European and international courts and domestic and international arbitral proceedings (ICC, AFA, CMAP, CJA, and CIRDI).

Its lawyers master alternative dispute settlement modes perfectly. They practice these techniques on a daily basis, and teach them in the major schools of commerce and law.

Thanks to its practice of litigation issues, FTMS also knows how to prevent and anticipate disputes in a perspective of cooperation of economic players.

At last, FTMS lawyers, who have experience with ethics and practice of ordinal institutions, regularly defend professionals in regulated activities before the disciplinary courts of their professional entities, as well as before the independent administrative authorities and their sanction commissions.

FTMS acts specifically in the following fields: Arbitration, Corporate Law, Commercial Contracts, Finance and Banking, White Collar Crime and Media.

## BUSINESS

- Arbitration
- Finance and Banking
- Corporate Law, Mergers & Acquisitions
- Commercial contracts
- Media

## CONTACTS

**Cédric Fischer**, Partner, Business Litigation and Arbitration: [cfischer@ftms-a.com](mailto:cfischer@ftms-a.com)  
**Silvestre Tandeau de Marsac**, Partner, Banking and Finance: [smarsac@ftms-a.com](mailto:smarsac@ftms-a.com)  
**Marc Henry**, Partner, Banking and Finance, Litigation and Arbitration: [mhenry@ftms-a.com](mailto:mhenry@ftms-a.com)



 Top Advisors Directory  
**LAW FIRMS**

 Country  
**FRANCE**

**INCE & CO** | INTERNATIONAL  
LAW FIRM

 4, Square Edouard VII  
75009 Paris  
France  
Phone: +33 1 53 76 91 00  
Fax: +33 1 53 76 91 26  
[www.inceandco.eu](http://www.inceandco.eu)



**Jérôme de Sentenac**



**Vy-Loan Huynh-Olivieri**



**Mathieu Croix**



**Alexandre Besnard**

## POSITIONING

We are an international law firm covering contentious and non-contentious work. We have built up over the past 40 years a very strong reputation for dispute resolution, in particular litigation and arbitration, firstly in the shipping and insurance areas, but quickly spreading to other sectors. Today we are proud of our uninterrupted history of handling the very biggest and strategic cases.

Our experienced team of litigators (Avocats and Solicitors) assist clients at all stages of a casualty or a loss: we support our clients at the earliest stage of a crisis in their strategy and their communication, we initiate arrest, safety and protective measures when necessary, we advise on settlement where appropriate and we litigate to achieve the best outcome for our clients.

Beyond our roots in shipping, we are strong in aviation, yachting, rail, energy & offshore, product and production liability, custom and excise, competition law, employment law, insolvency and insurance.

Our skills in foreign languages, our knowledge of foreign jurisdictions and our network of experts and correspondents are considerable strengths that we put at the disposal of our clients.

## BUSINESS

- Commercial litigation
- International arbitration
- Shipping, yachting & aviation litigation
- Shipping, yachting & aviation finance
- Product and production liability
- Insurance
- Corporate law
- Employment
- Insolvency
- Tax Law
- Custom & excise
- Competition law

## OFFICES

- Paris
- Le Havre
- Marseille

## CONTACTS

**Jérôme de Sentenac:** [jerome.desentenac@incelaw.com](mailto:jerome.desentenac@incelaw.com)

**Vy-Loan Huynh-Olivieri:** [vy-loan.huynh-olivieri@incelaw.com](mailto:vy-loan.huynh-olivieri@incelaw.com)

**Mathieu Croix:** [mathieu.croix@incelaw.com](mailto:mathieu.croix@incelaw.com)

**Alexandre Besnard :** [alexandre.besnard@incelaw.com](mailto:alexandre.besnard@incelaw.com)

 Top Advisors Directory  
**LAW FIRMS**

 Country  
**FRANCE**

**quinn emanuel trial lawyers**  
quinn emanuel urquhart & sullivan, llp

 6, rue Lamennais  
75008 Paris  
France  
Phone: +33(0)1 73 44 60 00  
Fax: +33(0)1 73 44 61 00  
[www.quinnemanuel.com](http://www.quinnemanuel.com)



**Philippe Pinsolle**



**Thomas Voisin**



**Isabelle Michou**



**Michael Young**



**Richard East**



**Kami Haeri**



**Trevor Soames**



**Sue Prevezer QC**



**Nadine Herrmann**



**Marcus Grosch**

## **POSITIONING**

Our Paris office specializes in international arbitration with extensive experience in institutional and ad hoc arbitration under all major arbitration rules. We extended our activity to criminal litigation and international investigations in 2017. We advise and represent clients in general commercial arbitration, energy, infrastructure disputes and investment protection matters.

Our London office specializes in high-stakes commercial litigation and has become one of the premier firms for complex commercial and financial disputes. We act against global, money center banks something most firms cannot do due to conflicts. London is also the center of our highly rated international arbitration practice.

Our Brussels team supports clients in matters involving competition, regulatory and enforcement issues. Competition issues are increasingly complex and typically involve a European aspect. Our competition team is experienced in every aspect of competition law.

Our German offices provide the highest standard of litigation service in domestic and cross-jurisdictional matters with a German component. Mannheim and Munich are the core of our patent and international arbitration practices. Hamburg and Stuttgart focus on IP, competition, regulatory, finance, product liability, data protection, white collar crime, and general commercial litigation matters.

## **BUSINESS**

- General Commercial Litigation
- Financial Litigation
- International Arbitration
- Intellectual Property including Patent Litigation
- Competition Litigation
- Bankruptcy & Restructuring
- White Collar Defense & international Investigations
- Regulatory & Judicial Review

## **CONTACTS**

**Philippe Pinsolle**, Head of international arbitration (Continental Europe): [philippepinsolle@quinnemanuel.com](mailto:philippepinsolle@quinnemanuel.com)

**Thomas Voisin**, Managing Partner: [thomasvoisin@quinnemanuel.com](mailto:thomasvoisin@quinnemanuel.com)

**Isabelle Michou**, Partner: [isabelleMichou@quinnemanuel.com](mailto:isabelleMichou@quinnemanuel.com)

**Michael Young**, Partner: [michaelyoung@quinnemanuel.com](mailto:michaelyoung@quinnemanuel.com)

**Kami Haeri**, Partner: [kamihaeri@quinnemanuel.com](mailto:kamihaeri@quinnemanuel.com)

**Trevor Soames**, Managing Partner: [trevorsoames@quinnemanuel.com](mailto:trevorsoames@quinnemanuel.com)

**Richard East**, Co-Managing Partner: [richardeast@quinnemanuel.com](mailto:richardeast@quinnemanuel.com)

**Sue Prevezer QC**, Co-Managing Partner: [sueprevezer@quinnemanuel.com](mailto:sueprevezer@quinnemanuel.com)

**Nadine E. Herrmann**, Managing Partner: [nadineherrmann@quinnemanuel.com](mailto:nadineherrmann@quinnemanuel.com)

**Marcus Grosch**, Managing Partner: [marcusgrosch@quinnemanuel.com](mailto:marcusgrosch@quinnemanuel.com)

 Top Advisors Directory  
**LAW FIRMS**

 Country  
**FRANCE**

**Simmons & Simmons**

 5 boulevard de la Madeleine  
75001 Paris  
Phone: +33(0)1 53 29 16 29  
Fax: +33(0)1 53 29 16 30  
[www.simmons-simmons.com](http://www.simmons-simmons.com)



Jacques-Antoine Robert



Alexandre Regniault



Etienne Kowalski



Guillaume-Denis Faure



Omblin Ancelin



Philippe Cavaleros



Eric Boillot



Sarah Bailey



Marina Cousté



François Jonquères

## POSITIONING

We offer the full range of litigation, arbitration and other dispute resolution services. We offer a top-quality service across our international network, providing advice in the most efficient and cost-effective way, with arbitration specialists in each of our offices. We have been representing clients in investor-state and commercial arbitrations under the ICSID, UNCITRAL, ICC, and other major arbitration rules, and are also regularly appointed as arbitrators in international arbitration proceedings.

We also have highly-regarded specialist, contentious regulatory and crime, fraud & investigations practices. Our contentious intellectual property and employment groups are acknowledged market leaders.

Our philosophy is to combine outstanding practices in each of the jurisdictions in which we operate with the highest levels of service internationally.

## BUSINESS

- Commercial litigation
- Corporate litigation
- Banking, financial and securities litigation
- International arbitration
- Judicial-administrative proceedings
- Insurance litigation
- Estate and environmental litigation
- Compliance risk management and prevention
- Civil liability
- Competition law
- White-Collar criminal law
- Intellectual Property litigation
- Fiscal litigation

## OFFICES

- Amsterdam
- Beijing
- Bristol
- Brussels
- Doha
- Dubai
- Dublin
- Düsseldorf
- Frankfurt
- Hong Kong
- London
- Luxembourg
- Madrid
- Milan
- Munich
- Paris
- Shanghai
- Singapore

## CONTACT

**Jacques-Antoine Robert**, Paris Managing Partner and Head of Dispute Resolution: [jacques-antoine.robert@simmons-simmons.com](mailto:jacques-antoine.robert@simmons-simmons.com)



 Top Advisors Directory  
**LAW FIRMS**

 Country  
**FRANCE**

# SQUIRE PATTON BOGGS

 7, rue du Général Foy  
75008 Paris  
France  
Phone: +33(0)1 53 83 74 00  
Fax: +33(0)1 53 83 74 01  
[www.squirepattonboggs.com](http://www.squirepattonboggs.com)



Marie-Aimée Peyron



Antoine Adeline



Carole Sportes



Valérie Ravit



Stephan Adell



José Feris

## POSITIONING

Squire Patton Boggs is one of the world's strongest integrated legal practices. With 46 offices in 20 countries, we are renowned for our local connections and global influence, delivering comprehensive legal services across North America, Europe, the Middle East, Asia Pacific, and Latin America.

Disputes involving multinationals and multiple jurisdictions can present complex challenges, requiring a deep understanding and practical experience of a range of governing laws and applicable rules. Squire Patton Boggs' International Dispute Resolution team led by George von Mehren, is one of the few international legal practices truly able to serve the needs of clients globally. Our clients include; industry leaders, Fortune 500 and FTSE 100 companies, as well as emerging companies.

Our IDR Paris office comprises of 6 partners and 12 associates, some of whom are dual qualified (across Europe and South America), covering a wide range of commercial disciplines. Squire Patton Boggs' global litigation and international dispute practice profile includes more than 622 litigators and advocates. With a team of over 110 lawyers with arbitration experience, we are a noted leader in bilateral investment treaty arbitrations and gas price re-openers; in fact, we are unbeaten in natural gas price review disputes, having successfully concluded over 42 of them. We are recognized as one of the top 30 international arbitration firms in the world by leading industry journal Global Arbitration Review Top 100 in its 2018 guide.

We are ranked by The American Lawyer Arbitration Scorecard 2015 as a Top 10 Arbitration Firm for handling the highest number of large arbitrations in 2013-2014 and we were commended in the 2015 Financial Times Innovative Lawyers Report for Europe.

We increasingly find that international disputes (be they arbitration or litigation), will be resolved through mediation. While this is not appropriate for all cases, we have dealt with many cases in which it has worked successfully.

A number of our lawyers are accredited mediators and, in the UK, we are publicly recognized by the Centre for Dispute Resolution (CEDR) and have won the CEDR Award for Professional Excellence in ADR three times running. No other law firm holds this accolade.

## BUSINESS

- Aerospace & Defense Litigation
- Antitrust & Competition Litigation
- Arbitration
- Aviation
- Business crime and Civil fraud
- Class Action
- Commercial Litigation
- Construction Litigation
- eDiscovery & Data Management
- Employment Litigation
- False Advertising Litigation & Protection
- Finance and Banking Litigation
- Fraud and Asset Recovery
- Healthcare Litigation
- Insurance and Reinsurance
- Mediation and Alternative Dispute Resolution
- Privacy & Data Breach Litigation
- Product Liability Litigation
- Real Estate Litigation
- Restructuring & Insolvency Litigation
- Securities & Shareholder Litigation
- Sovereign Litigation
- Toxic & Mass Tort
- Transport Litigation

## CONTACTS

**Marie-Aimée Peyron**, Partner, Insolvency, commercial, banking and corporate litigation: [marie-aimée.peyron@squirepb.com](mailto:marie-aimée.peyron@squirepb.com)

**Antoine Adeline**, Partner, Arbitration, Cross border litigation, Mediation, Restructuring and Insolvency: [antoine.adeline@squirepb.com](mailto:antoine.adeline@squirepb.com)

**Carole Sportes**, Partner, Aviation, Product liability, Insurance and Reinsurance: [carole.sportes@squirepb.com](mailto:carole.sportes@squirepb.com)

**Valérie Ravit**, Partner, Insurance and reinsurance, industrial risks, environmental and product liability: [valerie.ravit@squirepb.com](mailto:valerie.ravit@squirepb.com)

**Stephan Adell**, Partner, Arbitration: [stephan.adell@squirepb.com](mailto:stephan.adell@squirepb.com)

**José Feris**, Partner, Arbitration: [jose.feris@squirepb.com](mailto:jose.feris@squirepb.com)

 Top Advisors Directory  
**LAW FIRMS**

 Country  
**FRANCE**

# 3C

 104, avenue des Champs-Élysées  
75008 Paris  
France  
Phone: +33 1 83 79 09 79  
Fax: +33 6 08 87 90 94  
[www.threecrownsllp.com](http://www.threecrownsllp.com)



**Georgios Petrochilos**



**Todd Wetmore**



**Kathryn Khamsi**



**Simon Elliot**



**Carmen Martinez Lopez**



**Constantine Partasides  
QC**



**Manish Aggarwal**



**Gaëtan Verhoosel**



**Scott Vesel**



**Reza Mohtashami QC**



**Jan Paulsson**



**Luke Sobota**



**Liz Snodgrass**

## POSITIONING

Three Crowns was founded by specialist international arbitration advocates in the belief that international disputes call for focused advice and advocacy.

Located in London, Paris and Washington DC, Three Crowns is a firm dedicated to international arbitration—commercial, investment-treaty, and inter-State.

Our lawyers bring extensive experience in all types and fora of international arbitration, having represented corporate and sovereign clients in many of the most significant arbitral cases of the past decades. This collective expertise is brought to bear with substantial, direct, and continuous partner involvement in each matter handled by the firm.

Our experience includes many of the most important arbitration disputes in recent times. We have acted on global disputes for corporates and sovereigns, and have been at the forefront of ground-breaking awards that have set international precedent. Our specialist team have extensive experience in advising on commercial, investment treaty, and inter-State disputes.

We provide strategic advice in the pre-arbitration stages of a dispute, and we deliver the lead advocacy when the dispute does ripen into an arbitration. This experience ensures our clients are served with a deep-rooted understanding of the arbitral system which matches their business needs in any sector or industry. Through our experience and understanding of international legal matters we also deliver assistance to selected pro bono causes.

## BUSINESS

- International commercial arbitration
- Investment treaty arbitration
- Inter-state disputes advice and arbitration
- Cause-based (pro bono)

## OFFICES

- Paris
- London
- Washington DC

## CONTACTS

**Georgios Petrochilos (Paris):** [georgios.petrochilos@threecrownsllp.com](mailto:georgios.petrochilos@threecrownsllp.com)

**Todd Wetmore (Paris):** [todd.wetmore@threecrownsllp.com](mailto:todd.wetmore@threecrownsllp.com)

**Kathryn Khamsi (Paris):** [Kathryn.Khamsi@threecrownsllp.com](mailto:Kathryn.Khamsi@threecrownsllp.com)

**Simon Elliot (Paris):** [simon.elliott@threecrownsllp.com](mailto:simon.elliott@threecrownsllp.com)

**Carmen Martinez Lopez (London):** [carmen.martinezlopez@threecrownsllp.com](mailto:carmen.martinezlopez@threecrownsllp.com)

**Constantine Partasides QC (London):** [constantine.partasides@threecrownsllp.com](mailto:constantine.partasides@threecrownsllp.com)

**Manish Aggarwal (London):** [manish.aggarwal@threecrownsllp.com](mailto:manish.aggarwal@threecrownsllp.com)

**Gaëtan Verhoosel (London):** [gaetan.verhoosel@threecrownsllp.com](mailto:gaetan.verhoosel@threecrownsllp.com)

**Scott Vesel (London):** [scott.vesel@threecrownsllp.com](mailto:scott.vesel@threecrownsllp.com)

**Reza Mohtashami QC (London):** [reza.mohtashami@threecrownsllp.com](mailto:reza.mohtashami@threecrownsllp.com)

**Jan Paulsson (Washington DC):** [jan.paulsson@threecrownsllp.com](mailto:jan.paulsson@threecrownsllp.com)

**Luke Sobota (Washington DC):** [luke.sobota@threecrownsllp.com](mailto:luke.sobota@threecrownsllp.com)

**Liz Snodgrass (Washington DC):** [liz.snodgrass@threecrownsllp.com](mailto:liz.snodgrass@threecrownsllp.com)

Top Advisors Directory  
**LAW FIRMS**

Country  
**FRANCE**

# Teynier Pic

2, rue Lord-Byron  
75008 Paris  
France  
Phone: +33(0) 1 53 45 97 00  
contact@teynier.com  
[www.teynier.com](http://www.teynier.com)



Eric Teynier



Laurence Kiffer



Pierre Pic



Raphaël Kaminsky



Shaparak Saleh

## POSITIONING

Founded in 2004 by two former Shearman & Sterling and EY lawyers who had worked together for more than a decade, Teynier Pic is a French “boutique” firm dedicated to dispute resolution.

Being an **independent** law firm allows our firm to devise tailor-made solutions for our clients in each and every situation, whilst avoiding conflicts of interest.

Teynier Pic is an **international** law firm as reflected in the diversity of qualifications, experiences, personal and professional background of its lawyers. Our working languages include French, English, Spanish, German, Italian, Persian, Hindi and Tamil. The international field is our daily workplace.

Teynier Pic recently formed a **strategic alliance** with Griffin Litigation PLLC, an international arbitration and enforcement boutique, based in London and New York, and founded by Peter Griffin.

Teynier Pic consists of five partners, one counsel, six associates, four interns, and an administrative team based in Paris. The size of the firm makes it nimble, highly responsive and flexible in catering to our clients' needs. **Team spirit and collegiality are our hallmark.**

Teynier Pic is recognized as a **leading** international arbitration practice thanks to the wealth of experience and stellar reputation of its partners, built through a consistent track-record over the past 14 years.

To this day, our lawyers have acted as legal counsel or arbitrator in more than **300 cases**, involving more than **50 countries**.

In addition to this **international arbitration** practice and the **arbitration-related litigation**, Teynier Pic handles, along with Griffin Litigation PLLC, **enforcement actions** to convert awards into a successful recovery. Teynier Pic has also developed a very strong **commercial litigation** practice.

The firm represents both **domestic and international clients**, including corporates, states and investors.

The firm's dispute resolution practice is **transverse** in nature. It has more than fourteen years of experience in the following sectors: Aviation and Aerospace, Chemical and Pharmaceutical, Construction, Corporate, Energy and Natural Resources, Investment, Banking, Insurance, Telecommunications and Defense.

To learn more about our Firm: <http://bit.ly/TPPrezi>

## BUSINESS

- International Arbitration
- Commercial Litigation
- Alternative Dispute Resolution
- Arbitration-related disputes (enforcement and set-aside proceedings)

## ALLIANCE Griffin



### GRIFFIN LITIGATION PLLC

- **London**  
33 St. James's Square  
London SW1Y 4 JS  
United Kingdom  
Phone : +44 203 170 8451
- **New-York**  
830 Third Avenue, 5th Floor  
New York  
NY 10022  
Phone : +1 646-448-5252  
[www.griffin-litigation.com](http://www.griffin-litigation.com)

## CONTACTS

**Eric Teynier:** [eric.teynier@teynier.com](mailto:eric.teynier@teynier.com)

**Laurence Kiffer:** [laurence.kiffer@teynier.com](mailto:laurence.kiffer@teynier.com)

**Pierre Pic:** [pierre.pic@teynier.com](mailto:pierre.pic@teynier.com)

**Raphael Kaminsky:** [raphael.kaminsky@teynier.com](mailto:raphael.kaminsky@teynier.com)

**Shaparak Saleh :** [shaparak.saleh@teynier.com](mailto:shaparak.saleh@teynier.com)

**Peter Griffin:** [peter.griffin@griffin-litigation.com](mailto:peter.griffin@griffin-litigation.com)



# Teynier Pic's new arrivals are a further step in the development of our Firm



Interview with

**Eric Teynier**  
Founder, **TEYNIER PIC**



And

**SHAPARAK SALEH**  
Partner, **TEYNIER PIC**

**Leaders League.** You recently welcomed partner Shaparak Saleh as well as three junior associates and one middle associate. In what way does having new generation lawyer talent help the firm's development?

**Eric Teynier.** I am truly happy to see that the firm that I co-founded with Pierre Pic almost fifteen years ago has fostered a workplace environment that attracts new generation lawyer talent.

When we set up the first international dispute resolution boutique in Paris back in 2004, the arbitration community doubted that we could compete with full-service international firms. We are proud to observe that this model has spread in all major places of arbitration around the world and

has proved extremely successful. Associates value meaningful work with partners who believe in a hands-on approach and take great care to bring the advantage of their experience by being fully involved in every step of the way. This is exactly our approach. Our young lawyers are dynamic and hardworking, they generate new initiatives; they are technology savvy and therefore know how to make good use of social media tools to promote the firm. New generation lawyers have studied and/or worked abroad, experiences that gave them the opportunity to hone their language skills and feel comfortable in multicultural environments.

**Pierre Pic.** After our strategic alliance with Griffin Litigation in 2016 and the recruitment of Raphael Kaminsky as a partner in 2017, the arrival of Shaparak Saleh, another rising star in international arbitration, was a further step in the development, growth and renewal of our firm. Shaparak has a truly international background. She was born in Belgium to Persian parents, grew up in France and Italy, and studied in England and France. She brings her talent, expertise, and energy to the firm, as well as her entrepreneurial spirit. She shares our high-quality standards and delivers a truly international standard of service.

**Laurence Kiffer.** She has only been with us for six months but is already an essential part of our team and an invaluable resource for our clients. She's a perfect fit! Our partnership is now both age- and gender-balanced, which reflects the trend we observe in our clients' legal departments.

**Why did you decide to join Teynier Pic after spending 12 years at Freshfields?**

**Shaparak Saleh.** I spent 12 years at Freshfields working with some of the most well-rounded professionals in the international arbitration world. After being promoted to counsel in 2016, becoming the female arbitration practitioner with the most senior role in the Paris office, I felt that I needed new professional challenges. I was looking for a more entrepreneurial way of doing my job, in an environment which would be less prone to conflicts of interest. Having previously worked with Eric Teynier in a mock-hearing, I was convinced that I would be working alongside colleagues who cultivate excellence and rigour in a collegial work environment. Six months down the

road, I am glad to observe that I was right: there exists genuine synergy amongst the five partners of the firm and we work hand in hand to ensure our clients' success.

**What do your clients say about you? What do they appreciate most about the way you work?**

**Raphael Kaminsky.** Our clients know that each member of our firm is personally committed to ensuring the direct follow-up of each case. They come to us because they know that they will get tailor-made solutions with high quality standards from lawyers who have acquired unparalleled expertise working in some of the best international firms before joining Teynier Pic.

**Pierre Pic.** Clients also praise our independence, professionalism, rigour, responsiveness, flexibility and pragmatism; they appreciate that we are able to assist them on commercial litigation in France, but also on their international arbitration matters and from the pre-litigation phase until the post-judgment/award enforcement phases.

**What would you say are the main trends in dispute resolution in France and, more generally, around the globe?**

**Shaparak Saleh.** Two main trends are particularly noteworthy: First, the contrast between the increasing international friendly approach of France and the UK post-Brexit world. In the aftermath of Brexit, France has gone out of its way to render Paris an attractive location for international dispute resolution by creating an international chamber at the level of the Paris Court of Appeal. While the protocol provides that the chamber will have jurisdiction over cases relating to international arbitration, it remains to be clarified if and how this chamber will handle actions to set aside international awards and enforcement actions, as opposed to the Paris Court of Appeal Chamber traditionally hearing such cases. Second, the increasing role of funding in international arbitration. The players on the international arbitration market now include third-party funders, insurance companies, investment banks and hedge funds. As the market has developed, the range of available products has broadened. There is also a market for the sale of arbitral awards. It arguably permits greater access to justice for claims that may not otherwise have been pursued. ♦

 Top Advisors Directory  
**LAW FIRMS**

 Country  
**MEXICO**

# FACHA Y SOLEDAD

## Abogados

 Andrés Bello 10 8-A  
Delegación Miguel Hidalgo  
C.P. 11550, Mexico City  
Phone: +52(55) 5979 0660  
[www.fsa.mx](http://www.fsa.mx)



**Eduardo Facha García**



**Jesús M. Soledad  
Terrazas**



**Alberto Facha García**

### POSITIONING

Established in 2016, the firm combines experience in matters of the highest level, with a deep and continuous study, in order to provide top-level, specialized and ethical advice to their clients.

The firm has years of experience in highly complex disputes and specialization in matters included in bankruptcy, banking, financial, contractual, corporate, real estate, protection, economic competition, telecommunications, tenders and contracting, public debt, as well as matters that include or anticipate commercial, domestic and international arbitration.

### BUSINESS

- Civil, comercial, administrative and constitucional litigation
- Arbitration

### CONTACTS

**Eduardo Facha García:** [efacha@fsa.mx](mailto:efacha@fsa.mx)

**Jesús Soledad Terrazas:** [jsoledad@fsa.mx](mailto:jsoledad@fsa.mx)

**Alberto Facha García:** [afacha@fsa.mx](mailto:afacha@fsa.mx)

 Top Advisors Directory  
**LAW FIRMS**

 Country  
**MEXICO**



 Luis Moya 99, suite 304  
Centro, 06010  
Mexico City, Mexico  
Phone: +52 (55) 4632 3199  
[www.floresrueda.com](http://www.floresrueda.com)



**Cecilia Flores Rueda**

## **POSITIONING**

FloresRueda Abogados is a dispute resolution boutique founded in 2015, which counts on the expertise of 10 lawyers. The Firm focuses on amparo, civil and commercial litigation, family law and arbitration, acting both as arbitrator and counsel.

Founding partner, Cecilia Flores Rueda has more than 20 years of experience. Handles complex and high-stake international and domestic arbitration cases. Experience both in arbitration and litigation matters enables her to appear before courts in proceedings requesting and enforcing interim measures as well as proceedings seeking the recognition and enforcement of arbitral awards.

She has been recognized as one of the best international arbitration lawyers from Mexico, in several international publications.

## **BUSINESS**

- International Arbitration
- Mediation
- Civil and commercial litigation
- Family law
- Amparo

## **CONTACTS**

**Cecilia Flores Rueda**, Partner: [cecilia@floresrueda.com](mailto:cecilia@floresrueda.com)



 Top Advisors Directory  
**LAW FIRMS**

 Country  
**MEXICO**



 Paseo de los Tamarindos No 400-B  
Bosques de las Lomas, C.P. 05120,  
Ciudad de México  
Phone: +52 55 5267 4500  
Fax : +52 55 5267 4598  
info@jaureguiyelvalle.com  
[www.jaureguiyelvalle.com](http://www.jaureguiyelvalle.com)



**Luis Gerardo Del Valle  
Torres**



**Eliser García Macdonel**



**Citlali Pérez Rentería**



**Luis Carballo Balvanera**



**Alejandro Segall  
Friedkes**



**David Hurtado Badiola**

## POSITIONING

Jáuregui y Del Valle (JDV) was founded in 1975 as a Mexican full service Law Firm specialized in domestic and international business transactions. The Firm is a leader in the practice areas of corporate M&A, banking and finance, tax, competition and antitrust, international trade, energy, oil and gas, environmental, insurance, project finance, infrastructure, real estate, IP, labor, health, litigation and arbitration in tax, administrative, civil and criminal matters. JDV has gathered dedicated professionals with international expertise and capabilities, all widely recognized for their innovative approaches to providing solutions with the highest technical and ethical standards, and for their deep understanding of the business needs of their clients.

JDV represents domestic and foreign clients involved in a wide range of joint ventures, investments and economic activities, including industry, trade and services. The Firm has consistently implemented innovative transactions and it is a market leader in advising highly-regulated entities, as well as in structuring foreign equity investments in Mexican companies. Furthermore, JDV is a major provider of legal services in all kinds of financing, privatizations of government-owned companies of all types and of public bid processes and negotiations of procurement, services, infrastructure and other kinds of agreements with government entities.

JDV successfully handles cases in all kinds of court litigation and arbitration, as well in national and international mediation and arbitration proceedings, institutional or ad hoc private arbitration, and arbitration before public sector entities, before the various national and international arbitration administrative institutions, advice for the execution of national and international awards, nullity of national or international arbitral awards.

Our area of litigation represents relevant clients before courts in all kind of proceedings. We represent our clients in litigation of diverse matters like inheritance, bankruptcy, securities, contracts, executive judgments, special mortgage and all kinds of civil and commercial litigation.

## BUSINESS

- Banking and Finance
- Competition & Antitrust
- Corporate M&A
- Criminal Law
- Energy & Natural Resources
- Environment
- Insurance & Reinsurance
- Intellectual Property
- International Trade & Customs
- Labor and Employment
- Litigation & Arbitration
- Real Estate
- Tax

## CONTACTS

**Luis Gerardo Del Valle Torres**, Managing Partner : [lvalle@jaureguiyelvalle.com](mailto:lvalle@jaureguiyelvalle.com)  
**Eliser García Macdonel**, Partner: [egarcia@jaureguiyelvalle.com](mailto:egarcia@jaureguiyelvalle.com)  
**Citlali Pérez Rentería**, Partner: [cperez@jaureguiyelvalle.com](mailto:cperez@jaureguiyelvalle.com)  
**Luis Carballo Balvanera**, Partner: [lcarballo@jaureguiyelvalle.com](mailto:lcarballo@jaureguiyelvalle.com)  
**Alejandro Segall Friedkes**, Partner: [asegall@jaureguiyelvalle.com](mailto:asegall@jaureguiyelvalle.com)  
**David Hurtado Badiola**, Partner: [dhurtado@jaureguiyelvalle.com](mailto:dhurtado@jaureguiyelvalle.com)

 Top Advisors Directory  
**LAW FIRMS**

 Country  
**MEXICO**



 Paseo de la Reforma 350  
Piso 14, Col. Juárez  
C.P. 06600  
México D.F.  
Phone: +52 55 5280 1551  
[www.mibp.com.mx](http://www.mibp.com.mx)



**Carlos Malpica  
Hernández**



**Juan José Iturbe López**



**Rodrigo  
Buj García**



**Horacio Paredes  
Vázquez**



**Álvaro Huerta González**



**Rolando Zárate Guzmán**

## POSITIONING

Malpica, Iturbe, Buj y Paredes is a Mexican Litigation firm with a global perspective. Such philosophy has lead partners to conform a highly qualified team educated in the best Mexican Law schools with academic and professional experience in other countries, as well as in the Mexican Supreme Court of Justice and other Federal Courts. The firm handles a full range of litigation matters with a sharp focus on complex cases in administrative, antitrust, commercial, energy, bankruptcy and IP areas.

MIB&P is a founding member of the first international correspondent program for litigation and arbitration (ACLA) with initial members in the Pacific Alliance countries, Chile, Colombia, Peru and Mexico. In all, the correspondent program incorporates 80+ of the best litigation and arbitration lawyers in the region.

## BUSINESS

- Litigation
- Arbitration

## OFFICES

- Mexico City
- Cancun

## CONTACTS

**Carlos Malpica Hernández:** [cmalpica@mibp.com.mx](mailto:cmalpica@mibp.com.mx)

**Juan José Iturbe López:** [jiturbe@mibp.com.mx](mailto:jiturbe@mibp.com.mx)

**Rodrigo Buj García:** [rbuj@mibp.com.mx](mailto:rbuj@mibp.com.mx)

**Horacio Paredes Vázquez:** [hparedes@mibp.com.mx](mailto:hparedes@mibp.com.mx)

**Álvaro Huerta González:** [ahuerta@mibp.com.mx](mailto:ahuerta@mibp.com.mx)

**Rolando Zárate Guzmán:** [rzarate@mibp.com.mx](mailto:rzarate@mibp.com.mx)

 Top Advisors Directory  
**LAW FIRMS**

 Country  
**MEXICO**

# SOLCARGO

SOLÓRZANO·CARVAJAL·GONZÁLEZ·PÉREZ-CORREA

 Insurgentes Sur 1602, 11th floor,  
Col. Crédito Constructor,  
03940 Mexico City  
Phone: +52 55 5062 0050  
info@solcarga.mx  
**www.solcarga.mx**



**Fernando Pérez-Correa**



**Francisco Abimael  
Hernández**



**Gustavo Carvajal**



**José Covarrubias**



**Juan Pedro Machado**

## POSITIONING

Established in 1995, Solórzano, Carvajal, González y Pérez-Correa, S.C. is a Mexico City-based law firm, recognized as one of the leading law firms in the country.

Its main practice areas are focused on corporate, regulatory, financial transactions, litigation and arbitration, intellectual property, administrative and environmental.

The firm has extensive litigation experience, related to civil, commercial and administrative matters including amparo proceedings. Solcarga has broad experience on high-profile commercial and investment arbitration.

## BUSINESS

- Administrative Litigation
- Civil and Commercial litigation
- Litigation, Arbitration & Mediation
- Tax Litigation & Foreign Trade

## CONTACTS

**Fernando Pérez-Correa:** [fernando.perez@solcarga.mx](mailto:fernando.perez@solcarga.mx)

**Francisco Abimael Hernández:** [abimael.hernandez@solcarga.mx](mailto:abimael.hernandez@solcarga.mx)

**Gustavo Carvajal:** [gustavo.carvajal@solcarga.mx](mailto:gustavo.carvajal@solcarga.mx)

**José Covarrubias:** [jose.covarrubias@solcarga.mx](mailto:jose.covarrubias@solcarga.mx)

**Juan Pedro Machado:** [juan.machado@solcarga.mx](mailto:juan.machado@solcarga.mx)



Top Advisors Directory  
**LAW FIRMS**

Country  
**PERU**



Avenida del Pinar 114, of. 606,  
Chacarilla, Surco, Lima,  
Peru  
Phone: +511 957 252 092  
info@estudioallemant.com  
[www.estudioallemant.com](http://www.estudioallemant.com)



**Richard Allemant**



**Patrick Allemant**

## **POSITIONING**

Allemant Abogados has a vast experience in the legal advice market. In the last few years, it has consolidated as a specialized boutique in Litigation and Arbitration while still being important in the areas of Labor Law, Corporate Law, and the area specializing in Works for Taxes, which is a business unit that, although it is autonomous, receives direct support of the other areas.

The area of Works for Taxes has participated directly in projects of medium and large scale, which allows us to affirm that it is one of the Firms with the most local experience in this specialized area of corporate advisory.

Our litigation team relies on well trained professionals for performing defenses and monitoring trials. Our lawyers' university training has been complemented by courses abroad, so they have developed procedures and special techniques for giving excellent advice about legal issues.

The efficiency of our work resides in the personalized treatment we give to our clients, which allows us to plan the adequate strategy for each case. That is because we consider trials involve human problems which require a suitable professional service, based on justice and social peace.

We consider that it is necessary to transmit confidence to our clients in order to defend their interests and rights, as our main aim is to translate the conflict to our workplace, meaning dealing directly and personally with the problem and defending it as it was our own, with objectivity and professionalism. The aim is reducing our clients' concern about their litigations and allow them to continue their daily activities, so their productivity and efficiency are not affected.

## **BUSINESS**

- Civil and Commercial Litigation
- Arbitration
- Corporate
- Works for Taxes
- Labor and Safety

## **CONTACTS**

**Richard Allemant:** [richard.allemant@estudioallemant.com](mailto:richard.allemant@estudioallemant.com)

**Patrick Allemant:** [pallemant@estudioallemant.com](mailto:pallemant@estudioallemant.com)

 Top Advisors Directory  
**LAW FIRMS**

 Country  
**PERU**

# AMPRIMO & FLURY ABOGADOS

 Av. Circunvalación del Golf los Incas 134  
Centro Empresarial Panorama  
Torre 1, Oficina 1405  
Santiago de Surco, Lima, Peru  
Phone: +511-2080130

[www.amprimoabogados.com](http://www.amprimoabogados.com)



Natale Amprimo Plá



Hans Flury Royle



Eduardo Barboza Beraún



Carlos Rodríguez  
Manrique



Eduardo Joo Garfias



Jaime Miranda Gómez



Delia Muñoz Muñoz



César Ochoa Gardich



Ana Angulo Carvallo



Christa Caro Palacios



Kepler Panduro Palacios



Cinthia Coronado  
Cordova



Cindy Vargas Rojas



Alfredo Sotomayor  
Casasola

## POSITIONING

AMPRIMO & FLURY ABOGADOS is a law Firm made up of lawyers with broad experience in providing legal consulting services both, for private and public sectors. The purpose of our institution is to remain at the forefront and excel in all law practice areas with a special focus on litigation and arbitration matters. In that sense, our main partners are highly praised as referents in this area of expertise, both as litigators as well as most-in-demand arbitrators; having participated in various large-scale arbitrations, as well as representing several of the country's most important companies in critic leading cases.

As a highlight of some of the firm's most recent cases, is the successful advisory and legal representation of the two of the concessionaries of the Lima's Massive Transportation Service (Metropolitano) in an arbitration process against the Municipality of Lima. Also, the litigation area represented successfully the cement industry's interests in one recent leading case regarding a constitutional process held against the Peruvian government regarding an environmental tax (ISC).

Furthermore, our lawyers have held positions of high responsibility and specialization focused on the Public Administration and private sector, particularly in matters relating mining and environmental law. Also, they are skilled in issues related to the private investment and public management in addition to negotiation of different contracts aimed at executing large-scale investment projects. In this regard, the Real Estate area of the Firm has experienced a remarkable growth, having as clients the main actors of the real estate and construction sector in the country, sponsoring them in the design of investment models as well as in the management of such projects.

Similarly, we pride ourselves in having a vast experience in providing legal advice for the business development and settlement of controversies arisen from the corporate, financial, tax, and labor issues and generally, for all matters related to the business development in Peru.

## BUSINESS

- Dispute Resolution and Arbitration
- Regulatory and Public Law
- Constitutional Law
- Pharmaceutical and Life Sciences
- Tax Law
- Labor Law
- Mining Law
- Real Estate
- Public Contracting & Procurement
- Investments and Project Finance
- Corporate Law
- Competition Law and Intellectual Property
- Environmental Law, Natural Resources and Energy
- Family Law

## CONTACTS

**Natale Amprimo Plá:** [namprimo@amprimoabogados.com](mailto:namprimo@amprimoabogados.com)

**Eduardo Barboza Beraún:** [ebarboza@amprimoabogados.com](mailto:ebarboza@amprimoabogados.com)

**Carlos Rodríguez Manrique:** [crodriguez@amprimoabogados.com](mailto:crodriguez@amprimoabogados.com)

**Eduardo Joo Garfias:** [ejoo@amprimoabogados.com](mailto:ejoo@amprimoabogados.com)

 Top Advisors Directory  
**LAW FIRMS**

 Country  
**PERU**

**ARAMBURU  
CASTAÑEDA  
BOERO**  
abogados

 Calle Lord Nelson 245, Miraflores  
Lima  
Peru  
Phone: +511- 610 6161  
Fax: +511-221 2808  
mdaramburu@acb-abogados.com  
[www.acb-abogados.com](http://www.acb-abogados.com)



**Manuel Diego Aramburú**



**Oscar Boero**



**Fernando Castañeda**



**Gustavo Ramos**

## POSITIONING

Aramburú Castañeda Boero Abogados – (attorneys) is a top Peruvian law firm providing legal advice and counsel in different legal areas. It is a member of the DRT Alliance, a global network of law offices that provides clients seamless access to legal services in major business centers throughout the U.S., Latin America, Eastern and Western Europe, Asia, and the Middle East.

We are a modern, capable, and proactive law firm. We are widely known for being a strategic ally of our clients and for creating lasting professional relationships with them. At Aramburú Castañeda Boero - Abogados we are committed to our clients. We have our clients' best interest in mind, and give priority to providing them with a personalized service. All of our legal teams are led by one of our members or partners.

We provide comprehensive, creative, and innovative solutions, which not only add value to our client relationships, but help them make appropriate decisions. We address all of our clients in a timely manner. As a business, we understand that time is very important and timely legal advice is crucial for decision making.

Our professionals have earned their law degrees from prestigious universities, and have taken up postgraduate studies, majors or masters programs at locally and internationally renowned universities.

They have been recruited based on their unique qualities, trustworthiness, and academic excellence. Our team's experience was earned not only through professional practice, but also from having successfully held positions in the public and private sectors.

We devote a substantial portion of our time to attending national and international training forums, in which we take part not only as participants, but also as guest speakers.

Arbitration is one of our firm's main area of focus. We have several years of experience acting as arbitrators as well as defense lawyers. Our arbitration team leader has been a university professor for more than twenty years, he is a member of the Lima Chamber of Commerce arbitration court, and he is a member of the most prestigious Peruvian arbitration institutions.

## BUSINESS

- Commercial Arbitration
- Arbitration arising from State contracts
- Investors – State Arbitrators
- Litigation and Litigation related to arbitration
- Corporations
- Labor and Tax Law
- White-collar crime
- Telecommunications
- Compliance
- Real Estate

## CONTACTS

**Manuel Diego Aramburu:** [mdaramburu@acb-abogados.com](mailto:mdaramburu@acb-abogados.com)  
**Marcela Zignaigo:** [marcela.zignaigo@acb-abogados.com](mailto:marcela.zignaigo@acb-abogados.com)



 Top Advisors Directory  
**LAW FIRMS**

 Country  
**PERU**



 Calle las Orquideas 2750  
Piso 3, Oficina 301  
Lima 14  
Peru  
Phone: +51 1 422 41 96  
[www.cyc-abogados.com](http://www.cyc-abogados.com)



**Fernando Capuñay**



**Gianfranco Ferruzo**



**Bryan Cillóniz**

## POSITIONING

C&C Abogados is a legal firm offering a wide range of services with a special focus on dispute resolution: conciliation, mediation, trials, arbitration, dispute boards and other alternative dispute resolution methods. Their specialization is completed by their experience in corporate and administrative law, which allows them to assist their clients with a transversal approach. They help clients with issues related to commercial, civil, environment, administrative and regulatory matters. “We have several years of experience, our practice is focused on private arbitration and public procurement, we participate as lawyers or arbitrators.

Our key differentiator is the creativity and innovation that we apply to solve the cases of our clients, achieving the goals through legal knowledge and creative strategy. “We propose the best way to solve the controversy, taking care of details” says Fernando Capuñay, Managing Partner.

In C&C Abogados they work on three key strategic points that differentiate them from any other firm in the market:

1. Human Capital: They focus on the people who make up the team, for that they recruit the best students from the most prestigious law schools in the country, they qualify their knowledge and they analyze their professional development, identifying their skills in legal dexterity and in the creation of out-of-box strategies
2. Specialty: One of the requirements of the firm is the specialty of the members of each area, for that they have professionals who have performed in other leading firms in their field, in international competitions and who publish constantly in magazines Specialized. In addition, their clients trust in their professionals because an exhaustive follow-up in each case and operation. They confirm that with satisfaction surveys, obtaining excellent results
3. Creativity: Legal knowledge is important, however it can not go alone, they have the most creative team, these guarantees the most innovative strategies for each specific case and the customer satisfaction. The creativity of each member of the firm is reinforced by their exposure to difficult cases and their extra-business activity (music, art, sports, etc.). Creativity is linked to the excellent results that they have achieved so far.

That is why, as a business law firm, they are also serving entrepreneurs, emerging growth companies and investors, and they are considered by the most prestigious rankings and publications as a top tier law firm in Peru and Latin America.

## BUSINESS

- Civil and Commercial Litigation
- Commercial Arbitration
- State Investor Arbitration
- Insurance and Reinsurance
- Startups and Entrepreneurship
- Consumer Law

## CONTACTS

**Fernando Capuñay:** [fcapunay@cyc-abogados.com](mailto:fcapunay@cyc-abogados.com)  
**Gianfranco Ferruzo:** [gferruzo@cyc-abogados.com](mailto:gferruzo@cyc-abogados.com)  
**Bryan Cillóniz:** [bcilloniz@cyc-abogados.com](mailto:bcilloniz@cyc-abogados.com)

 Top Advisors Directory  
**LAW FIRMS**

 Country  
**PERU**

# C/M/S/ Grau

 Av. Santa María 110  
Miraflores, L18  
Lima, Peru  
Phone: +51 1 513 9430  
juancarlos.escudero@cms-grau.com  
[www.cms.law](http://www.cms.law)



Luis Alberto Liñán



Ramón Huapaya



Carolina Cueva



Michelle Barclay



Maria Delia Oxley



Carlos Hamann

## POSITIONING

Grau was founded in Lima in 1934 and joined international firm CMS in January 2017. With more than 85 years of experience, is a leading full-service firm with a professional team made up with more than 100 lawyers, offering a client-centric service that combines comprehensive legal local knowledge with a global approach, advising clients from all over the globe, including Asian, European and North American companies.

At CMS Grau we count with a Dispute Resolution practice characterized by bringing together an interdisciplinary team of lawyers with wide and recognized experience in litigation at the judicial and arbitral level. Our advice includes a preventive strategy towards the conflict in order to solve our client's problems in the shortest time possible. In the context of the dispute, our advice covers the design of an efficient procedural strategy and representation throughout the judicial or arbitration process, to achieve a successful outcome for our clients' interests.

Our compliance service encompasses the identification and analysis of risks within the company's activities related to corruption, money laundering and white-collar crimes. We assist our clients in the design and implementation of compliance programs with a fully integrated service that includes not only the design of a compliance manual or program but also the full developing of all of the necessary controls, procedures and protocols in order to duly prevent the company's exposure which set us aside from the usual services that are provided in the local market. With a unique team comprised of both lawyers and industrial engineers, our practice also implements compliance programs according to the ISO 37001 anti-bribery management system standard.

Several of our lawyers have master's degrees and have completed postgraduate studies in Europe and the United States. Many of us have trained in US law firms and have held offices in government. This experience, coupled with extensive on-the-job training, enables us to offer our clients a unique approach.

## OFFICES

### AMERICAS

- Bogotá
- Lima
- Mexico City
- Rio de Janeiro
- Santiago de Chile

### EUROPE

- Aberdeen
- Amsterdam

- Antwerp
- Barcelona
- Belgrade
- Berlin
- Bratislava
- Bristol
- Brussels
- Buchares
- Budapest
- Cologne
- Duesseldorf
- Edinburgh
- Frankfurt
- Funchal
- Geneva
- Glasgow
- Hamburg
- Kyiv
- Leipzig
- Lisbon
- Ljubljana
- London

- Luxembourg
- Lyon
- Madrid
- Manchester
- Milan
- Monaco
- Moscow
- Munich
- Paris
- Podgorica
- Poznan

- Prague
- Reading
- Rome
- Sarajevo
- Seville
- Sheffield
- Skopje
- Sofia
- Strasbourg
- Stuttgart
- Tirana

- Utrecht
- Vienna
- Warsaw
- Zagreb
- Zurich

### AFRICA

- Algiers
- Casablanca
- Luanda

### MIDDLE EAST

- Dubai
- Istanbul
- Muscat
- Riyadh

### ASIA

- Beijing
- Hong Kong
- Shanghai
- Singapore

## BUSINESS

- Aviation
- Banking & Finance
- Bankruptcy & Restructuring
- Competition & Eu
- Compliance
- Consumer Products
- Corporate/M&A
- Dispute Resolution
- Employment & Pensions
- Energy: Electricity, Oil & Gas
- Environmental Law
- Hotels & Leisure
- Infrastructure & Projects
- Insurance
- Intellectual Property
- Life Sciences & Healthcare
- Mining
- Public Procurement & Administrative Law
- Real Estate & Construction
- Tax
- TMC - Technology, Media And Communications

## CONTACTS

**Luis Alberto Liñán**, Partner: [luisalberto.linan@cms-grau.com](mailto:luisalberto.linan@cms-grau.com)  
**Ramón Huapaya**, Partner: [ramon.huapaya@cms-grau.com](mailto:ramon.huapaya@cms-grau.com)  
**Carolina Cueva**, Senior Associate: [carolina.cueva@cms-grau.com](mailto:carolina.cueva@cms-grau.com)

**Michelle Barclay**, Partner: [michelle.barclay@cms-grau.com](mailto:michelle.barclay@cms-grau.com)  
**Maria Delia Oxley**, Partner: [mariadelia.oxley@cms-grau.com](mailto:mariadelia.oxley@cms-grau.com)  
**Carlos Hamann**, Partner: [carlos.hamann@cms-grau.com](mailto:carlos.hamann@cms-grau.com)

 Top Advisors Directory  
**LAW FIRMS**

 Country  
**PERU**

大成 **DENTONS**

 Av. General Córdova 313  
Miraflores  
Lima  
Peru  
Phone: +51 1 208 4200  
[www.dentons.com](http://www.dentons.com)



**Claudio Cajina**

## **POSITIONING**

Dentons' Lima office is driven to provide clients a competitive edge, taking a pragmatic approach that synthesizes legal experience with a broad range of business solution capabilities.

Our focus is on your business, your needs and your business goals, providing specific advice that gets a dispute resolved or a deal done anywhere you need us.

Our team of lawyers is distinguished in its professionalism and ability to provide innovative solutions across many industries, private and public business, and in key sectors of the Peruvian economy, delivering consistently high quality and value to our clients.

Dentons' -the world's largest law firm- builds agile, tailored solutions in more than 174 locations serving 78 countries.

## **BUSINESS**

- Arbitration and Litigation
- Construction and Real Estate
- Consumer Protection and Competition
- Contracts with the state
- Corporate Matters
- Finance
- Labor and Immigration
- Mergers and Acquisitions
- Mining
- Regulatory
- Tax
- Telecommunication

## **CONTACTS**

**Claudio Cajina:** [claudio.cajina@dentons.com](mailto:claudio.cajina@dentons.com)



 Top Advisors Directory  
**LAW FIRMS**

 Country  
**PERU**



 Av. Victor Andrés Belaúnde  
280, Piso 3,  
San Isidro – 15073, Lima  
Peru  
Phone: +511 616 1200  
Fax: +511 616 1201  
[www.dlapiperpbe.com](http://www.dlapiperpbe.com)



**Jorge Córdova**



**Cecilia Guzmán Barrón**



**Hernan Velarde**



**Fernando Lanfranco**



**Jose Allemant**



**Guillermo Hesse**



**Carlos Nuñez**



**Luis Vargas**



**Sergio Barboza**



**Ricardo Escobar**



**Francisco Botto**

## POSITIONING

DLA Piper is a global law firm with offices in more than 40 countries spread throughout the Americas, Asia Pacific, Europe, Africa and the Middle East, which positions us ideally to help companies with their legal needs anywhere in the world.

DLA Piper PBE provides comprehensive legal advice on corporate law, mergers and acquisitions; banking and finance; projects, energy and infrastructure; labor and migratory; taxation and foreign trade; litigation and arbitration; real estate; corporate criminal law and compliance; insurance and reinsurance; telecommunications, among other areas of practice.

We deliver a consistent service through personalized attention, an in-depth knowledge of the client's business, the diversification of our areas of specialization, as well as the ability to adapt to changes. Although we focus on legal and business issues, our strategy also encourages us to focus on transcendental issues such as diversity, inclusion, innovation and technology, which has placed us among the most solid firms in the Peruvian market

## BUSINESS

- Corporate and M&A
- Banking and Finance
- Projects, Energy and Infrastructure
- Labor and Migratory
- Tax
- Litigation and Arbitration
- Real Estate
- Corporate Criminal Law and Compliance
- Insurance and Reinsurance

## CONTACTS

**Jorge Córdova:** [jcordova@dlapiperpbe.com](mailto:jcordova@dlapiperpbe.com)  
**Cecilia Guzmán Barrón:** [cguzman@dlapiperpbe.com](mailto:cguzman@dlapiperpbe.com)  
**Hernan Velarde:** [hvelarde@dlapiperpbe.com](mailto:hvelarde@dlapiperpbe.com)  
**Fernando Lanfranco:** [flanfranco@dlapiperpbe.com](mailto:flanfranco@dlapiperpbe.com)  
**Jose Marcelo Allemant:** [jmalleman@dlapiperpbe.com](mailto:jmalleman@dlapiperpbe.com)  
**Guillermo Hesse:** [ghesse@dlapiperpbe.com](mailto:ghesse@dlapiperpbe.com)

**Carlos Nuñez:** [cnunez@dlapiperpbe.com](mailto:cnunez@dlapiperpbe.com)  
**Luis Vargas:** [lvargas@dlapiperpbe.com](mailto:lvargas@dlapiperpbe.com)  
**Sergio Barboza:** [sbarboza@dlapiperpbe.com](mailto:sbarboza@dlapiperpbe.com)  
**Ricardo Escobar:** [rescobar@dlapiperpbe.com](mailto:rescobar@dlapiperpbe.com)  
**Francisco Botto:** [fbotto@dlapiperpbe.com](mailto:fbotto@dlapiperpbe.com)

Top Advisors Directory  
**LAW FIRMS**

Country  
**PERU**



ESTUDIO  
**MUÑIZ**

MUÑIZ  
OLAYA  
MELÉNDEZ  
CASTRO  
ONO  
& HERRERA  
**Abogados**



475 Las Begonias Street, 6th floor  
San Isidro, Lima  
Peru  
Phone: +51 1 611 7000

[www.munizlaw.com](http://www.munizlaw.com)



**Fernando Meléndez**



**Yuri Vega**



**Edwin Pezo**



**Ericka Angulo**



**Julissa Yamani**



**Christian Delgado**

## **POSITIONING**

Muñiz, Olaya, Meléndez, Castro, Ono & Herrera Abogados is a leading law firm in Peru and Latin America thanks to its philosophy which focuses on offering high-quality services in a timely fashion and at competitive prices.

Since it was founded 38 years ago, Muñiz has had a Litigation Practice Group which provides counsel and defends clients in civil, commercial, contentious-administrative and constitutional law proceedings brought with the Judiciary and, in the latter case, with the Constitutional Court. The strength of this practice group lies in the high professional skills of its lawyers, their experience in handling highly complex cases, and their knowledge of Peru's procedural system. In addition, if so required to properly defend a client, a team composed of trial lawyers and lawyers specializing in the subject matter of the dispute, for instance, tax law, the stock market, insurance law, etc., is set up.

These same features also make our Arbitration Practice Group stand out, as its lawyers are highly qualified to provide advice to and represent our clients in arbitration proceedings carried out under the regulations of Peruvian arbitration centers and other centers all over the world. Our services also include advice on the annulment, recognition and enforcement of arbitration awards, filing of applications for injunctive relief, negotiation of arbitration clauses, and protection of foreign investment within the framework of bilateral investment protection and free trade agreements signed by Peru.

## **BUSINESS**

- Litigation & Arbitration
- Civil & Commercial litigation
- Administrative litigation
- Constitutional litigation
- Tax litigation
- National and International Arbitration



## **CONTACTS**

**Fernando Meléndez:** [melendez@munizlaw.com](mailto:melendez@munizlaw.com)

**Yuri Vega:** [yvega@munizlaw.com](mailto:yvega@munizlaw.com)

**Edwin Pezo:** [epezo@munizlaw.com](mailto:epezo@munizlaw.com)

**Ericka Angulo:** [eangulo@munizlaw.com](mailto:eangulo@munizlaw.com)

**Julissa Yamani:** [jyamani@munizlaw.com](mailto:jyamani@munizlaw.com)

**Christian Delgado:** [cdelgados@munizlaw.com](mailto:cdelgados@munizlaw.com)

**Alonso Bedoya:** [abedoya@munizlaw.com](mailto:abedoya@munizlaw.com)

 Top Advisors Directory  
**LAW FIRMS**

 Country  
**PERU**

## ESTUDIO NAVARRO & PAZOS ABOGADOS

 Av. Del Parque 195,  
San Isidro  
Lima, Peru  
Phone: +511 4429714  
Fax: +511 4426013  
administracion@navarropazos.com  
[www.navarropazos.com](http://www.navarropazos.com)



Juan Pazos Battistini



Oscar Pomar Fonseca



Ricardo Puccio Sala



Aresio Viveros Zuazo



Jorge Masson Pazos



David Flores Ligarda

### POSITIONING

Established in 1950, Estudio Navarro & Pazos Abogados offers a platform of legal services in all areas of law with focus on corporate practice, litigation and arbitration. Our practice incorporates areas of growing demand such as investment law, energy and infrastructure, projects, corporate mergers and acquisitions, partnerships, trusts, insurance, among others.

Our law firm has broad experience in international arbitration representing the Republic of Perú as co councils in several ICSID arbitrations. We have also represented our clients in arbitrations under ICC and UNCITRAL rules, and in local commercial arbitration.

Some members of our law firm form part of the Arbitration Commission of the National Chapter of the International Chamber of Commerce, and act on a regular basis as arbitrators in local arbitration procedures.

In the litigation area our law firm has a well – deserved good reputation in representing very complex cases and has obtained excellent results in leading cases related to tax matters before the Constitutional Court.

We have also participated in complex negotiations involving both public and private entities.

Our law firm has actively participated in the process of acquisition by foreign investors of companies leaders in their branch of activity, and in other matters related to business development in Perú.

Finally our firm team has a diverse portfolio of both national and foreign clients with personalized service model and high standards of efficiency and rigorous adherence to professional ethics and transparency.

### BUSINESS

- Investment Arbitration
- Commercial Arbitration
- Negotiation
- Civil & Commerce Litigation
- Corporate Law
- Investments and projects
- Energy and infrastructure
- Tax law
- Labor and migration

### CONTACTS

**Juan Pazos Battistini**, Partner: [juanpazos@navarropazos.com](mailto:juanpazos@navarropazos.com)

**Oscar Pomar Fonseca**, Partner: [opomar@navarropazos.com](mailto:opomar@navarropazos.com)

**Ricardo Puccio Sala**, Partner: [rpuccio@navarropazos.com](mailto:rpuccio@navarropazos.com)

**Aresio Viveros Zuazo**, Partner: [aviveros@navarropazos.com](mailto:aviveros@navarropazos.com)

**Jorge Masson Pazos**, Partner: [jmasson@navarropazos.com](mailto:jmasson@navarropazos.com)


**David Flores Ligarda**, Partner: [dflores@navarropazos.com](mailto:dflores@navarropazos.com)



 Top Advisors Directory  
**LAW FIRMS**

 Country  
**PERU**

## ESTUDIO PAITAN & ASOCIADOS A B O G A D O S

 Av. Manuel Olgúin N° 501  
Ofic. 1007  
Centro Empresarial Macros  
Santiago de Surco  
Peru  
Phone: +511 435-4369  
informes@estudiopaitan.com

[www.estudiopaitan.com](http://www.estudiopaitan.com)



**Carlos Paitan Contreras**



**Jose Salcedo Machado**



**Danny Quiroga Anticona**

### **POSITIONING**

Estudio Paitan & Abogados Law Firm is a Peruvian legal boutique specialized on international commercial and investment arbitration. In the last four years we have represented clients in the public and private sector in international arbitration proceedings involving complex construction contracts and infrastructure projects.

From our experience on disputes relating to FIDIC and EPC infrastructure contracts we decided to establish a new Projects department focused on the early detection of contingency events, legal risks management and early dispute resolution during the execution of long term or complex projects.

Our firm is recognized both in Peru and in LATAM as a leading practice in ICSID arbitration and one of the few local players acting as lead counsel in those kind of arbitrations. We also participate in commercial arbitration under ICC, AAA and UNCITRAL rules as well as in commercial and public contracting arbitration in a wide range of high complexity issues.

Our professionals have been trained in international litigation and have a total mastery of the characteristic of common law system concerned with litigation's best practice, discovery of documents, cross examination etc, guarantying the excellence in the defense of your interests.

Our goal is to provide you the best tailor-made legal service with the flexibility of a boutique.

### **BUSINESS**

- Investment Arbitration
- Commercial Arbitration
- State Contracting Arbitration
- International and Domestic Arbitration
- International Commerce and Customs
- Regulatory Aspects and Public Biddings
- Corporate Law
- Tax Law
- Labour Law and Social Security
- Mergers, Acquisitions and Restructuring

### **CONTACTS**

**Carlos Paitan Contreras, Founder:** [cpaitan@estudiopaitan.com](mailto:cpaitan@estudiopaitan.com)

 Top Advisors Directory  
**LAW FIRMS**

 Country  
**PERU**



 Av. del Pinar 180, Office 403  
Chacarilla, Surco  
Lima, Perú  
Phone: +52 1 500 6214  
contacto@evgabogados.pe  
**www.evgabogados.pe**



**Jaime Escribens  
Olaechea**



**Fernando Valdivieso  
Mejía**



**Jorge Vega  
Soyer**



**José Manuel Guerra  
Caballero**

## POSITIONING

Escribens Valdivieso Vega Soyer & Guerra Abogados is a firm formed by professionals with extensive experience in corporate advisory that provides legal services in a personalized, timely and efficient manner.

The partners of the firm have been part of the most prestigious firms in the country having a knowledge of national and international technical standards.

EVVG members provide advice based on ethical values and confidentiality. In addition, being strategic partners, they build longterm relationships and care for their interests and integrity.

## BUSINESS

- Arbitration
- Litigation
- Corporate
- Labour
- M&A
- Real State
- Tax

## CONTACTS

**Jaime Escribens Olaechea**, Partner: [jescribens@evgabogados.pe](mailto:jescribens@evgabogados.pe)  
**Fernando Valdivieso Mejía**, Partner: [fvaldivieso@evgabogados.pe](mailto:fvaldivieso@evgabogados.pe)  
**Jorge Vega Soyer**, Partner: [jvegas@evgabogados.pe](mailto:jvegas@evgabogados.pe)  
**José Manuel Guerra Caballero**, Partner: [jmguerra@evgabogados.pe](mailto:jmguerra@evgabogados.pe)

 Top Advisors Directory  
**LAW FIRMS**

 Country  
**PERU**

  
**LEÓN E IPARRAGUIRRE**  
• A B O G A D O S •

 Calle Monte Rosa 284, 10th Floor  
Chacarilla, Santiago de Surco  
Lima - Peru  
Phone : +511 641 2777  
contacto@leiabogados.pe  
[www.leiabogados.pe](http://www.leiabogados.pe)



Luis Miguel León



Gianfranco Iparraguirre



José Luis Pinto



Jimena Carrera



Mariana Rodríguez

 **POSITIONING**

León e Iparraguirre Abogados (LEIA) was founded as a legal boutique focused in providing specialized legal services in economic and regulatory law, intellectual property and public law. In less than two years after the Firm's foundation, LEIA has become been ranked as a leading Peruvian law firm by international rankings publications. LEIA's success has lead them to extend their practice to other areas of law such as Corporate, Labor and Tax law, as well as to Commercial Arbitration, Compliance and New Technologies. In addition, and in order to increase LEIA's operations cross borders, LEIA has accomplished to open an office in Santiago, Chile, teaming under a Best Friend's Cooperation Agreement with FerradaNehme, a leading Chilean law firm. This alliance provide them with the opportunity to serve both markets with specialized local lawyers in each country. As a result, their clients, both national and international, as well as competitors and public entities, recognize the sophistication of their preventive consulting and compliance programs, as well as the methods they implement to develop the defense their clients in complex cases.

The Firm takes pride of its organization defined by a horizontal structure. They have implemented innovative schemes of work compared to most law firms, through their policies of gender, part time work and the use of cutting-edge technologies.

 **BUSINESS**

- Commercial Arbitration
- Market Access Barriers
- Commercial Advertising
- Competition & Antitrust
- Compliance
- Consumer Protection
- Corporate & Commercial
- Data Protection
- Dumping
- Energy
- Immigration
- Insurance
- Intellectual Property
- Labor & Employment
- Litigation
- Mergers & Acquisitions
- Private Investment
- Public Law
- Public Contracting
- Real Estate
- Reorganization & Bankruptcy
- Tax
- Telecom & Technology

 **CONTACTS**

**Luis Miguel León**, Partner, Antitrust and Administrative Litigation and Arbitration: [lmleon@leiabogados.pe](mailto:lmleon@leiabogados.pe)  
**Gianfranco Iparraguirre**, Partner, Antitrust and Administrative Litigation and Arbitration: [giparraguirre@leiabogados.pe](mailto:giparraguirre@leiabogados.pe)  
**José Luis Pinto**, Partner, Civil and Commercial Litigation and Arbitration: [jl Pinto@leiabogados.pe](mailto:jl Pinto@leiabogados.pe)  
**Jimena Carrera**, Partner, Intellectual Property: [jcarrera@leiabogados.pe](mailto:jcarrera@leiabogados.pe)  
**Mariana Rodríguez**, Director, Labor: [mrodriguez@leiabogados.pe](mailto:mrodriguez@leiabogados.pe)



Top Advisors Directory  
**LAW FIRMS**

Country  
**PERU**



**ABOGADOS**  
NAVARRO  
SOLOGUREN  
PAREDES  
GRAY

Av. Canaval y Moreyra 452  
13th floor  
Lima 27 – Peru  
Phone: +511 706 3333  
postmast@npg.pe  
**www.npg.pe**



**Enrique Navarro Sologuren**



**Gustavo Paredes**



**Jaime Gray**



**Guillermo Zavalaga**



**José Steck**



**Katherine Waidhofer**



**Fiorella Reyes**



**Guillermo Alarcón**

## **POSITIONING**

We are a law firm specializing in construction law, with more than 23 years experience in both the domestic and international markets.

Our corporate legal advice is directed at both private and public companies and organizations, focusing on the areas of engineering and construction, energy, public procurement, concessions, public-private partnerships, dispute resolution and arbitration.

The principal added value we provide is based on our thorough knowledge of the construction business and our attention to the prediction and minimizing of risks, thereby making our service a solid investment for our clients' projects.

Our aim to consolidate our presence internationally as the best law firm specializing in construction law motivates us to offer the highest possible level of service to the client in our pursuit of excellence.

To achieve this we have a team of professionals who tailor their work to each project to ensure promptness and cost effectiveness in the service they provide. As a result, our clients can count on the expert advice of a team assigned and fully supported by the firm.

NPG has developed a very strong and solid practice in the solution of construction disputes. Its strength is based on the flexibility of the high performance teams that are put together to deal with each case, under the leadership of one of the partners. The firm's experience in national and international arbitrations always challenges its members to innovate constantly in the discussion of complex and highly sophisticated controversies, and this puts them at the forefront of knowledge in the sector.

## **BUSINESS**

- Dispute resolution
- Arbitration
- Engineering
- Construction

## **CONTACTS**

**Enrique Navarro Sologuren:** [enavarro@npg.pe](mailto:enavarro@npg.pe)

**Gustavo Paredes:** [gparedes@npg.pe](mailto:gparedes@npg.pe)

**Jaime Gray:** [jgray@npg.pe](mailto:jgray@npg.pe)

**Guillermo Zavalaga:** [gzavalaga@npg.pe](mailto:gzavalaga@npg.pe)

**José Steck:** [jsteck@npg.pe](mailto:jsteck@npg.pe)

**Katherine Waidhofer:** [kwaidhofer@npg.pe](mailto:kwaidhofer@npg.pe)

**Fiorella Reyes:** [freyes@npg.pe](mailto:freyes@npg.pe)

**Guillermo Alarcón:** [galarcon@npg.pe](mailto:galarcon@npg.pe)

 Top Advisors Directory  
**LAW FIRMS**

 Country  
**PERU**

# OSTERLING

A B O G A D O S

 Av. Santo Toribio 143, 3rd Floor  
San Isidro, Lima 27  
Peru  
Phone: +51 1 611 8282  
Fax: +51 1 611 8284  
[www.osterlingfirm.com](http://www.osterlingfirm.com)



Enrique Ferrando



Mauricio Martinez



Kodiak Semsch



Gabriel Loli



Fernando Allasi



Miguel Delgado



Scilia Flores

## POSITIONING

Established in 1980, Osterling Abogados is a leading full-service Peruvian firm, widely acknowledged in both domestic and cross-border markets. For nearly four decades, we have been delivering legal services in line with a client-centred philosophy that combines proven expertise and an innovative approach, which allows us to offer optimal, timely and effective advice and solutions.

We provide comprehensive counselling on Corporate and M&A, Dispute Resolution (including litigation and arbitration), (Re)Insurance, Public Law, Labour and Employment, Tax, IP, Construction and Real Estate, Compliance, New Technologies and Data Protection, among other areas of practice.

As a strategic partner, Osterling Abogados is alongside its clients across all stages of their business cycle, whether it is in helping prevent potential risks to affect their operations, implementing new business strategies, or successfully tackling either daily or unforeseen legal challenges.

When it comes to dispute resolution, our team will work for securing the most favourable outcomes at the earliest possible stages of the conflict, or even once litigation or arbitration has commenced. Our practitioners are acknowledged within the strongest players in the Peruvian market, with a high success ratio at all litigation and arbitration scenarios. As a part of the bench, we also count on with top-tier arbitrators and legal experts who are appointed in both domestic and international arbitration procedures on a regular basis.

Acting on behalf of our clients, we combine the focus on their goals and best interests with in-depth knowledge of the complexities of the local courts, and our problem-solving skills to come out with a tailored strategy for overcoming the dispute with the least cost on time, money and dissatisfaction. We are solid litigators, but also thoughtful strategists and skilled negotiators.

From risk assessment before filing a lawsuit to pursuing out-of-court settlements, and from defending a claim with an administrative court to handling the most-complex litigious and arbitral procedures, Osterling Abogados will provide the safest solution at every stage of the legal dispute you are faced with.

## BUSINESS

- Domestic Arbitration
- International Arbitration
- (Re) Insurance
- Civil and Commercial Litigation
- Labour and Employment
- Tax
- Construction and Infrastructure
- Bankruptcy and Restructuring
- Intellectual Property
- Public Law
- Corporate
- Mergers & Acquisitions
- Real Estate
- Compliance

## CONTACTS

**Enrique Ferrando**, Senior partner and Chair: [eferrando@osterlingfirm.com](mailto:eferrando@osterlingfirm.com)

**Mauricio Martinez**, Partner: [mmartinez@osterlingfirm.com](mailto:mmartinez@osterlingfirm.com)

**Kodiak Semsch**, Partner: [ksemsch@osterlingfirm.com](mailto:ksemsch@osterlingfirm.com)

**Gabriel Loli**, Partner: [gloli@osterlingfirm.com](mailto:gloli@osterlingfirm.com)

 Top Advisors Directory  
**LAW FIRMS**

 Country  
**PERU**

## Rebaza, Alcázar & De Las Casas

 Av. Víctor Andrés Belaúnde 147  
Vía Principal 133, 2° and 3° Fl.  
Edificio Real Dos, San Isidro  
Lima - Peru  
Phone: +511 442-5100  
[www.rebaza-alcazar.com](http://www.rebaza-alcazar.com)



Alberto Rebaza



Augusto Loli



Juan José Cárdenas



Roger Zavaleta



Claudia Quispe



Diana Gárate

### POSITIONING

Our Firm was established in 2004 and after more than 14 successful years of sustained growth, is currently one of the top firms in the Peruvian Market. We have built up a full service firm, adding to our premier transactional practice, a number of highly specialized legal areas.

#### Dispute Resolution

Our Dispute Resolution team is strategic and highly experienced. With its trusted judgment mainly focuses in the representation and defense of our clients in all of the stages for arbitration procedures and judicial processes.

In the arbitration practice, we offer our clients a versatile and thorough assistance in a wide range of matters, such as commercial contracts, corporate disputes and public-private partnership contracts; as well as various market sectors including construction, infrastructure, finance, energy, among others, both in the private and public sectors. Likewise, our judicial litigation team has the insight tools and customized strategy to help our clients in efficiently solving conflicts regarding civil, tax, administrative, constitutional, competence and regulatory matters.

Our team's distinguishing characteristic is our highly specialized approach and our expertise in complex and sensitive controversies, such as ongoing or developing disputes or matters that involve multiple interdependent fronts. This is the result of a close coordination between our lawyers which are specialists in civil, commercial and procedural law, and our lawyers expert in whichever subject matters are involved in any case, such as corporate, labour, tax, administrative, financial or criminal law. Our legal advisory is continuous from the design and effecting of a transaction, at a management and prevention stage, and when a dispute has occurred. This allows us to lay out a comprehensive strategic outlook for any case in order to provide our clients with the best legal advisory possible.

### BUSINESS

- Mergers & Acquisitions
- Bankruptcy & Restructuring
- Capital Markets
- Projects & Infrastructure
- Financing
- Regulatory
- Corporate
- Tax
- Labor
- White Collar Crime
- Corporate Litigation
- Arbitration
- Private Clients
- Venture Capital
- Compliance
- Mining

### OFFICES

- Lima
- Santiago de Chile

### CONTACTS

**Alberto Rebaza**, Managing Partner: [alberto.rebaza@rebaza-alcazar.com](mailto:alberto.rebaza@rebaza-alcazar.com)  
**Augusto Loli**, Main Partner: [augusto.loli@rebaza-alcazar.com](mailto:augusto.loli@rebaza-alcazar.com)  
**Juan José Cárdenas**, Main Partner: [juanjose.cardenas@rebaza-alcazar.com](mailto:juanjose.cardenas@rebaza-alcazar.com)  
**Roger Zavaleta**, Partner: [roger.zavaleta@rebaza-alcazar.com](mailto:roger.zavaleta@rebaza-alcazar.com)  
**Claudia Quispe**, Senior Associate: [claudia.quispe@rebaza-alcazar.com](mailto:claudia.quispe@rebaza-alcazar.com)  
**Diana Gárate**, Senior Associate: [diana.garate@rebaza-alcazar.com](mailto:diana.garate@rebaza-alcazar.com)



 Top Advisors Directory  
**LAW FIRMS**

 Country  
**PERU**



 Rodríguez Angobaldo Abogados  
Calle Chinchón N°601-609  
San Isidro - Lima 27, Peru  
Phone: +511 421-4141/+511 421-6626  
Fax: +511 221-0995  
info@er.com.pe  
[www.er.com.pe](http://www.er.com.pe)



**Fernando Rodríguez Angobaldo**



**Enrique Varsi Rospigliosi**



**César Abanto Revilla**



**Jaime Heredia Tamayo**



**Adolfo Pinillos Córdoba**



**Álvaro Bonilla Concha**

## POSITIONING

With 20 years of experience in the Peruvian market, Rodríguez Angobaldo Abogados is a legal boutique specialising in litigation and arbitration and providing a responsive and personalised service. The firm's practice is focused on advising and representing clients in private, administrative, constitutional, corporate, insurance and labor law, in judicial proceedings and administrative court proceedings. The civil property law, corporate commercial law, labor law and social security areas are key supporting departments and offer direct advice as well as complement the work of the solid dispute settlement team of lawyers.

In 2018 the firm strengthened its partnership with the incorporation of three partners, Mr. Jaime Heredia and Mr. Adolfo Pinillos, who have extensive experience in well-known full services law firms, and Mr. César Abanto who is a recognized specialist in labor law and social security. As well, the firm promoted Mr. Álvaro Bonilla to partner, considering his international educational background and his experience in insurance law and consumer protection matters and in arbitration proceedings.

The firm represents companies and individuals. The clientele includes the largest companies from different sectors such as: banking, insurance, telecommunications, fishing industry, real estate, automotive, healthcare, mining, international trade and diverse services.

The firm also advises government agencies (National Social Security Office) and was recently awarded a panel contract from the Peruvian National Bank (Banco de la Nación).

## BUSINESS

- **Litigation**  
Advising on dispute prevention, management and resolution, as well as on effective procedural strategies. Litigating in private, constitutional, corporate, labor, consumer protection, insurance and contentious-administrative.
- **Arbitration**  
Advising on arbitration proceedings regarding corporate cases and public procurement contracts. Preparing and negotiating arbitration agreements and enforcing arbitration awards. Handling both arbitrator and defence work before arbitration courts
- **Legal consulting**  
Civil property law, corporate commercial law, labor law, family law and consumer protection law.
- **Specialised Consultancy**
- Banking, bankruptcy, insurance and reinsurance.

## CONTACT

**Fernando Rodríguez Angobaldo:** [frodriguez@er.com.pe](mailto:frodriguez@er.com.pe)

**Enrique Varsi Rospigliosi:** [evarsi@er.com.pe](mailto:evarsi@er.com.pe)

**Carlos César Abanto Revilla:** [cabanto@er.com.pe](mailto:cabanto@er.com.pe)

**Jaime Heredia Tamayo:** [jheredia@er.com.pe](mailto:jheredia@er.com.pe)

**Adolfo Pinillos Córdoba:** [apinillos@er.com.pe](mailto:apinillos@er.com.pe)

**Álvaro Bonilla Concha:** [abonilla@er.com.pe](mailto:abonilla@er.com.pe)

 Top Advisors Directory  
**LAW FIRMS**

 Country  
**PERU**

 **Simons**  
SOLUCIÓN DE CONTROVERSIAS

 Calle Monte Rosa 240  
Oficina 502, Chacarilla del Estanque  
Surco, Zip code: 15038  
Lima, Peru  
Phone: +511 652 12 12  
administracion@simonsabogados.com  
[www.simonsabogados.com](http://www.simonsabogados.com)



**Adrián Simons**



**Verónica de Noriega**



**Carla De Los Santos**



**Daniel Reyna**

## POSITIONING

To maintain the high profile of Legal Boutique, our Firm has a select group of professionals highly skilled in managing the complexity of the important cases entrusted to us. We distinguish ourselves by having not only experience in National and International Arbitrations but also in International Courts such as the Inter-American Court of Human Rights. We also handle only a certain number of cases, judicial and arbitral, which allow us to have the same high level of care and attention to each.

Our Firm is known for:

- Our high specialization on judicial and arbitral matters of great complexity.
- Our renowned high dedication and commitment to our clients.
- The passion with which we defend our cases.
- Our ethical standards and rejection of improper practices.

## BUSINESS

Simons Dispute Resolution was founded by Adrián Simons in August 2011, with the aim of offering our clients a highly specialized service in the fields of litigation, dispute resolution and corporate arbitration.

More than 90% of our clients are businesses in the following sectors: construction, telecommunications, fishing, mining, banking and finance, infrastructure, medicine, agro-industry, services, insurance, and hydrocarbons, among others.

## CONTACTS

**Adrián Simons**, Head: [adrian.simons@simonsabogados.com](mailto:adrian.simons@simonsabogados.com)  
**Verónica de Noriega**, Key Partner: [veronica.denoriega@simonsabogados.com](mailto:veronica.denoriega@simonsabogados.com)  
**Carla De Los Santos**, Key Partner: [carla.delossantos@simonsabogados.com](mailto:carla.delossantos@simonsabogados.com)  
**Daniel Reyna**, Associate: [daniel.reyna@simonsabogados.com](mailto:daniel.reyna@simonsabogados.com)

 Top Advisors Directory  
**LAW FIRMS**

 Country  
**SWITZERLAND**



 14, rue du Rhône  
1204 Geneva  
Switzerland  
Phone: +41228191812  
Fax: +41228191900  
contact@acerislaw.com  
[www.acerislaw.com](http://www.acerislaw.com)



**William Kirtley**



**Marie-Camille Pitton**



**Andrian Beregoi**



**Nina Jankovic**



**Zuzana Vysudilova**

## POSITIONING

With Harvard- and Oxford-trained lawyers admitted to multiple bars in Western Europe, Eastern Europe and North America, and experience at the pre-eminent arbitration practice groups of the world, Aceris Law offers unbeatable value for high-quality arbitration legal representation.

For the past five years, Aceris' lawyers have established an excellent track record for their clients in commercial, construction and investment arbitrations. Clients have included businesses, wealthy individuals and State entities, from three dozen countries. Our lawyers have over 16 years of experience in arbitration and have won or settled a number of recent disputes for their clients, including disputes under the ICC rules (such as the successful resolution of a USD 173 million arbitration under English law), the LCIA rules (including a successful arbitration against a Fortune 500 Korean company under Saudi law), the ICDR rules (including the favourable settlement of a dispute under Washington law and the successful resolution of a dispute under Texas law), the JAMS arbitration rules (including the favourable settlement of a dispute under California law) and the SIAC arbitration rules (including the favourable settlement of a dispute under Singapore law).

While Aceris' headquarters are in Geneva, it has offices in Paris and London, along with permanent access to offices in 120 countries, to meet and work closely with clients on a global basis.

## BUSINESS

- Agency, Consultancy & Service Agreement Disputes
- Automotive and Aviation Disputes
- Chemicals Industry Disputes
- Construction & Engineering Disputes
- Distribution Disputes
- Finance Industry Disputes
- Hotels (Hospitality Industry) Disputes
- Infrastructure Disputes
- Intellectual Property Disputes
- Investor State Dispute Settlement
- Joint Venture & Shareholder Agreement Disputes
- Media Industry Disputes
- Mining Disputes
- Oil & Gas Disputes
- Pharmaceuticals Industry Disputes
- Renewable Energy Disputes
- Sales & Purchase Agreement Disputes
- Shipping Disputes
- Steel Industry Disputes
- Technology/Internet Technology Disputes
- Telecommunications Disputes
- Transportation Disputes

## OFFICES

- Geneva
- London
- Paris

## CONTACTS

**William Kirtley**, Founder: [wkirtley@acerislaw.com](mailto:wkirtley@acerislaw.com)  
**Marie-Camille Pitton**, Special Counsel: [mpitton@acerislaw.com](mailto:mpitton@acerislaw.com)  
**Andrian Beregoi**, Associate: [aberegoi@acerislaw.com](mailto:aberegoi@acerislaw.com)  
**Nina Jankovic**, Associate: [njankovic@acerislaw.com](mailto:njankovic@acerislaw.com)  
**Zuzana Vysudilova**, Associate: [zvysudilova@acerislaw.com](mailto:zvysudilova@acerislaw.com)



 Top Advisors Directory  
**LAW FIRMS**

 Country  
**SWITZERLAND**

archipel

 Route de Chêne 11  
1207 Geneva  
Switzerland  
Phone : +41 (0) 22 722 05 40  
Fax : +41 (0) 22 722 05 49

92, rue Jouffroy d'Abbans  
75017 Paris  
France  
Phone : +33 (0)1 40 54 51 00  
Fax : +33 (0)1 40 54 51 01  
[www.archipel-law.com](http://www.archipel-law.com)



Pierluca Degni



Prosha Dehghani



Janelise Favre



Jacques-Alexandre  
Genet



Emmanuel Kaspereit



Giulio Palermo



Lezgin Polater



Guillaume Tattevin



Sandro Vecchio

## POSITIONING

Archipel is a boutique law firm serving the cross-border needs of corporate and private clients. The firm has offices in Paris and Geneva and operates worldwide for the recovery of litigation and arbitration claims on behalf of a wide range of international debt holders.

## BUSINESS

- International Litigation (Paris – Geneva)
- International Arbitration (Geneva)
- Sovereign Debt & Immunities (Paris)
- Asset Tracing & Recovery (Paris – Geneva)
- Sport Litigation & Arbitration (Geneva)

## OFFICES

### Geneva

From Geneva, Archipel provides its clients with international arbitration and asset recovery services. The firm acts as counsel in arbitrations, litigations and mediations in Europe, the Middle East and Africa, particularly in matters of international sales and sports. The firm also offers specialist Swiss law and arbitration advice to international firms and clients.

### Paris

Paris is the base of the firm's enforcement and asset recovery practice. All Archipel lawyers practice litigation and international enforcement, with a particular focus on sovereign debt advice and litigation. The firm has been involved in some of the highest profile enforcement cases in recent years and its expertise is second to none.

## CONTACTS

**Pierluca Degni:** [pdegni@archipel-law.com](mailto:pdegni@archipel-law.com)

**Prosha Dehghani:** [pdeghani@archipel-law.com](mailto:pdeghani@archipel-law.com)

**Janelise Favre:** [jfavre@archipel-law.com](mailto:jfavre@archipel-law.com)

**Jacques-Alexandre Genet:** [jagenet@archipel-law.com](mailto:jagenet@archipel-law.com)

**Emmanuel Kaspereit:** [ekaspereit@archipel-law.com](mailto:ekaspereit@archipel-law.com)

**Giulio Palermo:** [gpalermo@archipel-law.com](mailto:gpalermo@archipel-law.com)

**Lezgin Polater:** [lpolater@archipel-law.com](mailto:lpolater@archipel-law.com)

**Guillaume Tattevin:** [gtattevin@archipel-law.com](mailto:gtattevin@archipel-law.com)

**Sandro Vecchio:** [svecchio@archipel-law.com](mailto:svecchio@archipel-law.com)

 Top Advisors Directory  
**LAW FIRMS**

 Country  
**SWITZERLAND**

**BÄR  
& KARRER**

 Brandschenkestrasse 90  
CH-8027 Zurich  
Switzerland  
Phone: +41 58 261 50 00  
Fax: +41 58 261 50 01  
[www.baerkarrer.ch](http://www.baerkarrer.ch)



**Daniel Hochstrasser**



**Matthew Reiter**



**Nadja Jaisli Kull**



**Saverio Lembo**



**Pierre-Yves Gunter**



**Cesare Jermini**

## POSITIONING

We are a renowned Swiss law firm with more than 150 lawyers in Zurich, Geneva, Lugano and Zug. Our core business is advising our clients on innovative and complex transactions and representing them in litigation, arbitration and regulatory proceedings. Our clients range from multinational corporations to private individuals in Switzerland and around the world.

Dispute resolution has always been a cornerstone of our firm. Our litigation and arbitration teams are consistently ranked first tier by international client guides.

Our team specializing in cross-border proceedings focuses on international legal assistance proceedings in both civil and criminal matters. We also represent clients in international administrative assistance proceedings initiated by financial markets supervisors and tax authorities.

We were repeatedly awarded Switzerland Law Firm of the Year by the most important international legal ranking agencies in recent years, including the 2016 Trophées du Droit (Meilleur Cabinet Suisse). For more information please visit [baerkarrer.ch](http://baerkarrer.ch).

## OFFICES

- Zurich
- Zug
- Lugano
- Geneva

## BUSINESS

- Arbitration
- Banking & Insurance
- Capital Markets
- Competition Law
- Corporate & Commercial
- Corporate Governance
- Data Protection
- Employment
- Energy
- Financing
- Fintech
- Funds, Financial Products & Asset Management
- Internal Investigation
- IP & Technology
- Life Sciences
- Listed Companies
- Litigation
- Media, Entertainment & Sports
- Mergers & Acquisitions
- Notarial Services
- Private Clients
- Real Estate
- Reorganization & Insolvency
- Social Security & Pension
- Startup Desk
- Tax
- Transport & Logistics
- White Collar Crime

## CONTACTS

**Daniel Hochstrasser**, Arbitration & Litigation: [daniel.hochstrasser@baerkarrer.ch](mailto:daniel.hochstrasser@baerkarrer.ch)  
**Matthew Reiter**, Litigation, Crossborder Proceedings: [matthew.reiter@baerkarrer.ch](mailto:matthew.reiter@baerkarrer.ch)  
**Nadja Jaisli Kull**, Arbitration & Litigation: [nadja.jaisli@baerkarrer.ch](mailto:nadja.jaisli@baerkarrer.ch)  
**Saverio Lembo**, Litigation & White Collar Crime: [saverio.lembo@baerkarrer.ch](mailto:saverio.lembo@baerkarrer.ch)  
**Pierre-Yves Gunter**, Arbitration: [pierre-yves.gunter@baerkarrer.ch](mailto:pierre-yves.gunter@baerkarrer.ch)  
**Cesare Jermini**, Litigation & Arbitration: [cesare.jermini@baerkarrer.ch](mailto:cesare.jermini@baerkarrer.ch)

 Top Advisors Directory  
**LAW FIRMS**

 Country  
**SWITZERLAND**



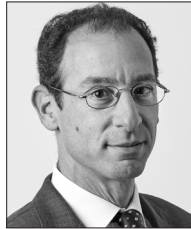
 Route de Chêne 30  
CH-1211 Geneva 6  
Switzerland  
Phone: +41 58 450 70 00  
Fax: +41 58 450 70 01  
geneva@lenzstaehelin.com  
[www.lenzstaehelin.com](http://www.lenzstaehelin.com)



**Xavier Favre-Bulle**



**Harold Frey**



**Daniel Tunik**

## POSITIONING

Lenz & Staehelin has been a market leader in international arbitration in Switzerland for decades. Our clients cover a broad range of industries, including banking & finance, pharmaceuticals, high-tech and telecommunications, insurance, construction, energy and sports. Across these sectors, clients rely on our natural understanding of their business needs and our fine grasp of the technical and scientific disciplines at the core of their operations.

Lenz & Staehelin's attorneys have been involved in several hundred international arbitrations, either as counsel for a party or sitting as arbitrators. Our arbitral practice is mainly focused on institutional arbitration and, in particular, arbitrations conducted under the rules of the International Chamber of Commerce, the Swiss Chambers' Arbitration Institution, the London Court of International Arbitration and the Court of Arbitration for Sport. The firm is also regularly involved in UNCITRAL and ad hoc arbitrations.

In every case, we establish a tailor-made team prepared to provide the highest quality of work, with the utmost commitment and focus at every level. Our multilingual team is able to communicate with clients and conduct cases in English, French, German, Italian and Spanish. All our lawyers have qualifications from or practical experience in common law jurisdictions; moreover, our team includes attorneys qualified to practice in a number of foreign jurisdictions including the U.S. and Latin America.

## BUSINESS

- Banking and Finance
- Capital Markets
- Commercial and Contracts
- Competition
- Corporate and M&A
- Employment, Pensions and Immigration
- Insolvency and Restructuring
- Intellectual Property
- Investigations
- Litigation and Arbitration
- Private Clients
- Real Estate
- Tax
- Technology Media Telecoms (TMT) and Outsourcing

## OFFICES

- Geneva
- Zurich
- Lausanne

## CONTACTS

**Xavier Favre-Bulle**, Partner, Geneva: [xavier.favre-bulle@lenzstaehelin.com](mailto:xavier.favre-bulle@lenzstaehelin.com)  
**Harold Frey**, Partner, Zurich: [harold.frey@lenzstaehelin.com](mailto:harold.frey@lenzstaehelin.com)  
**Daniel Tunik**, Partner, Geneva: [daniel.tunik@lenzstaehelin.com](mailto:daniel.tunik@lenzstaehelin.com)



 Top Advisors Directory  
**LAW FIRMS**

 Country  
**SWITZERLAND**

# NIEDERER KRAFT FREY

 Bahnhofstrasse 53  
8001 Zurich  
Switzerland  
Phone: +41 58 800 8000  
Fax: +41 58 800 8080  
nkf@nkf.ch  
[www.nkf.ch](http://www.nkf.ch)



Ernst Felix Schmid



Peter C. Honegger



Daniel Eisele



Thomas Sprecher



András Gurovits



Valerie Meyer Bahar



Tamir Livschitz

## POSITIONING

Niederer Kraft Frey is a Swiss law firm with an international approach. We offer integrated advice across the whole spectrum of corporate, finance and business law. We have a long track record of dealing effectively with complex challenges by combining legal excellence with commercial focus. Over decades, Niederer Kraft Frey has worked on the most significant and demanding matters in the Swiss market. This is the foundation of our distinct market knowledge, legal expertise and our capacity for innovative thought.

We are an international team of more than 100 lawyers of whom 35 partners. The focus of Niederer Kraft Frey is the business of our clients.

Our Dispute Resolution Group has successfully litigated many leading corporate and commercial law cases before the Swiss Federal Supreme Court. We are regularly instructed in high-stakes arbitration proceedings.

Our team of about 25 lawyers has in-depth specialist knowledge of civil procedure as well as corporate and commercial law expertise. NKF is a full service law firm and our Dispute Resolution Group works seamlessly with our specialist colleagues from other practice areas when focused, in-depth expertise in a particular area is needed.

## BUSINESS

- Antitrust / Competition
- Banking, Finance & Regulatory
- Capital Markets
- Commercial
- Corporate/M&A
- Dispute Resolution
- Employment
- Intellectual Property
- Private Clients
- Real Estate
- Sports
- Tax
- Technology
- Investigations & Enforcement, White Collar Crime

## CONTACTS

**Dr. Ernst F. Schmid**, Partner: [ernst.f.schmid@nkf.ch](mailto:ernst.f.schmid@nkf.ch)

**Dr. Peter C. Honegger**, Partner: [peter.c.honegger@nkf.ch](mailto:peter.c.honegger@nkf.ch)

**Daniel Eisele**, Partner: [daniel.eisele@nkf.ch](mailto:daniel.eisele@nkf.ch)

**Dr. Thomas Sprecher**, Partner: [thomas.sprecher@nkf.ch](mailto:thomas.sprecher@nkf.ch)

**Dr. András Gurovits**, Partner: [andras.gurovits@nkf.ch](mailto:andras.gurovits@nkf.ch)


**Dr. Valerie Meyer Bahar**, Partner: [valerie.meyer@nkf.ch](mailto:valerie.meyer@nkf.ch)

**Tamir Livschitz**, Partner: [tamir.livschitz@nkf.ch](mailto:tamir.livschitz@nkf.ch)

 Top Advisors Directory  
**LAW FIRMS**

 Country  
**SWITZERLAND**



 Cours de Rive 13  
1204 Geneva, Switzerland  
Phone: +41 22 999 96 00  
Fax: +41 22 999 96 01

Loewenstrasse 1  
8001 Zurich, Switzerland  
Phone: +41 44 217 91 11  
Fax: +41 44 217 92 17

[www.pestalozzilaw.com](http://www.pestalozzilaw.com)



**Christophe Emonet**



**Michael Kramer**

## POSITIONING

Pestalozzi's Litigation & Arbitration practice group is one of the largest in Switzerland, with experienced teams in both Geneva and Zurich. It has a long-standing reputation for excellence in advising and representing domestic and international clients. The Litigation & Arbitration team advises any type of business (from large international corporations to small and mid-size businesses) as well as private individuals. Foreign States and governmental authorities also regularly call on Pestalozzi's team to represent their interests in strategic disputes. Pestalozzi's team focuses on complex commercial, civil, criminal and regulatory disputes of national and international nature before state courts, authorities, and arbitral tribunals, as well as in cross-border bankruptcy and asset recovery proceedings.

The team attracts major work in all industry sectors, including financial services, insurance, energy & commodities, life sciences, industrials (manufacturing and infrastructure), trade & retail, media, IT & telecommunications, and construction. Pestalozzi has a reputation of being one of the most experienced law firms in litigious matters in the commodities business and one of the most skilled law firms in banking litigation and financial investigations. The team covers all aspects of litigation, arbitration (including acting as arbitrators), white collar and internal investigations, bankruptcy and composition proceedings, enforcement of debts, foreign judgments, and foreign arbitral awards, mediation and other forms of alternative dispute resolution (ADR).

## BUSINESS

- Commercial Litigation
- Banking Litigation
- Arbitration
- White Collar Crime
- Internal Investigations
- FINMA Investigations
- Cross-border bankruptcies and Asset Recovery
- Enforcement of Debts, Foreign Judgments, and Foreign Arbitral Awards
- IP Litigation
- Mediation and other forms of Alternative Dispute Resolution (ADR)

## OFFICES

SWITZERLAND

- Geneva
- Zurich

## CONTACTS

**Christophe Emonet**, Geneva: [christophe.emonet@pestalozzilaw.com](mailto:christophe.emonet@pestalozzilaw.com)  
**Michael Kramer**, Zürich: [michael.kramer@pestalozzilaw.com](mailto:michael.kramer@pestalozzilaw.com)

 Top Advisors Directory  
**LAW FIRMS**

 Country  
**TUNISIA**



 29 Avenue Alain Savary  
Belvédère - 1002 Tunis  
Tunisia  
Phone : +216 71 288 688  
Fax : +216 71 288 844  
info@bkassocies.com  
[www.bkassocies.com](http://www.bkassocies.com)



Mehrez Boussayene



Youssef Knani



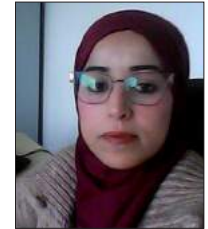
Amine Knani



Najoua Bettaieb



Chiraz Ben Brahim



Chadlia Hidri

## POSITIONING

Boussayene Knani & Associés is one of the leading business Law Firms in Tunisia. Thanks to its lawyers and legal advisors from top Tunisian and European universities, the Law Firm is distinguished for its size, structure and commitment to international professional standards. Its international client base forms the major part of its activity.

As a multidisciplinary Law Firm, Boussayene Knani & Associés offers its clients comprehensive legal services, based on the experience of lawyers from different backgrounds. Each partner has built a solid reputation in its field of expertise, whether in the judiciary, academic or international arbitration.

The firm's lawyers are active in domestic and international arbitration. They act as both counsels and arbitrators.

In 2017, Boussayene Knani & Associés successfully represented the leading Tunisian telecommunications operator in an ICC arbitration case in which the stakes were of over 50 million US dollars. The firm also advised major actors in the tourism industry in several ICC arbitrations arising in connection with recent years terrorist attacks and turmoil.

Widely recognized in M&A, the firm recently assisted a leading European textile company in a 12 million euro takeover operation in Tunisia.

Boussayene Knani & Associés developed a strong competence in the tourism sector (Hotel management lease contracts for world leading chains) and in franchising where the law firm assisted a number of world-renowned franchisors in the negotiation and conclusion of various franchise contracts.

Banking and finance law is a key department at Boussayene Knani & Associés, the firm advised recently a leading Tunisian bank in an ISDA Master Agreement with a French Bank. Our lawyers work in French, English, Arabic and some also in Italian.

## BUSINESS

- Domestic and international arbitration
- Business disputes
- M&A
- Corporate and business law
- Telecommunications law
- Investment law
- Banking and Finance law
- Competition law
- Franchise law
- Employment and Labor law
- Real estate law

## CONTACT

[info@bkassocies.com](mailto:info@bkassocies.com)



 Top Advisors Directory  
**LAW FIRMS**

 Country  
**TUNISIA**

  
**El AJERI LAWYERS**  
ETHICS & LEGAL

 4, Road Mahmoud EL MATERI  
Mutuelle Ville Tunis 1002  
Tunisia  
Phone: +216 71 288 251  
Fax: +216 71 89 25 25  
[www.elajerilawyers.com](http://www.elajerilawyers.com)  
[www.eal.tn](http://www.eal.tn)



**Mohamed Lotfi El Ajeri**



**Fatma Ben Gouider**



**Mohamed Abragh**

 **POSITIONING**

EL AJERI LAWYERS (EAL) is a law firm that advises, assists and defends its clients in the most sophisticated fields of business law by taking part particularly in the settlement of different commercial and corporate.

Beyond the mastery of legal practice that rigorously maintain and provide to its clients, the firm supplies a proactive guidance role, oriented to the optimum control over legal risks.

EAL is a leader in prevention and conflicts management techniques, thanks to Mediation services and ADR it offers, to result to the most appropriate solutions in dispute resolution while managing the different levels of resolution and procedures.

An internal management performing for an optimum service:

EAL put a point to endow the most effective technical and logistic means and to be continually updating solutions for optimizing its internal management to guarantee to its clients an irreproachable management of their interests with due regard to the professional ethical values.

The most valuable asset of EAL is its human capital, an extraordinary lever of performance and growth.

The Alliance of multidisciplinary and well specialised teamwork at the same time.

Thanks to an internal collaborative and highly responsible organisation that grant the essential latitude for collaborators to proceed and evolve according to their field of expertise and through their complementary departments, the team can cover and fill the different needs and evolving expectations of its national and international clients, and can position themselves successfully as proactive advisor and as a daily action and development partner.

 **BUSINESS**

- Legal assistance and advice in all fields of business law
- Investment, Finance, Individuals and corporate tax regulations, banking and insurance
- Project Funding, Studies and Technical Assistance
- Mergers and Acquisitions, Joint-Venture and Restructurings;
- Corporate, Competition Law, IP and IT
- Litigation & MARC
- Arbitration and Mediation

 **CONTACTS**

**Mohamed Lotfi El Ajeri:** [mlelajeri@eal.tn](mailto:mlelajeri@eal.tn)  
**Fatma Ben Gouider:** [fbengouider@eal.tn](mailto:fbengouider@eal.tn)  
**Mohamed Abragh:** [mabragh@eal.tn](mailto:mabragh@eal.tn)

 Top Advisors Directory  
**LAW FIRMS**

 Country  
**URUGUAY**

**BERGSTEIN**  
LEGAL | TAX ACCOUNTING | REAL ESTATE

 Av. 18 de Julio 1117, piso 5  
Montevideo, 11100  
Uruguay  
Phone: +(598) 2901 2448  
eb@bergsteinlaw.com  
[www.bergsteinlaw.com](http://www.bergsteinlaw.com)



**Leonardo Melos**



**Silvina Vila**



**Mariana Pisón**

## POSITIONING

Litigation has been Bergstein's initial core. The firm has represented clients in numerous matters which became leading cases in their fields, involving issues such as unfair competition, antitrust, parallel imports, trademark protection, moral damages, international bankruptcy proceedings and abusive termination of distribution agreements. The firm's litigation attorneys handle all type of civil actions, including enforcement of foreign judgments and arbitral awards, product liability, insurance claims, and bankruptcy proceedings. Bergstein's litigation group also provides employers with comprehensive assistance as to labor relations, negotiations with unions, employees' indemnities and labor disputes. The firm's practice has been unanimously recognized by international publications as a "leading name in litigation".

Some of the most visible dispute resolution matters in which Bergstein was involved include:

- Successful representation of a Japanese multinational conglomerate against a former distributor, in a leading case on parallel imports, trademark protection, and unfair competition.
- Successful representation of a British company in its legal actions emerging from termination of a long-term distributorship relationship.
- Advice to a credit card local operator before the Antitrust Agency in connection with a competition law claim.
- Legal representation of an American printers manufacturer in its successful litigation against its local distributor in connection with the deviation of products out of the authorized territory.
- Successful patent proceedings in defense of the world's leading traceability company.
- Legal representation of an important credit card local operator in an antitrust claim promoted by a maritime transportation company.
- Legal representation of the most renowned construction companies in the labor negotiation rounds in the context of the construction of the largest pulp-plant in Uruguay.
- Representation of a leading European bank in its worldwide collection efforts against a locally based debtor.

## BUSINESS

- Litigation
- Arbitration

## CONTACTS

**Dr. Leonardo Melos**, Partner: [lmelos@bergsteinlaw.com](mailto:lmelos@bergsteinlaw.com)  
**Dra. Silvina Vila**, Associate: [svila@bergsteinlaw.com](mailto:svila@bergsteinlaw.com)  
**Dra. Mariana Pisón**, Associate: [mpison@bergsteinlaw.com](mailto:mpison@bergsteinlaw.com)

 Top Advisors Directory  
**LAW FIRMS**

 Country  
**USA**

**CHAFFETZ LINDSEY LLP**

 1700 Broadway, 33rd Floor  
New York, NY 10019  
USA  
Phone: +1 212 257 6960  
Fax: +1 212 257 6950  
[www.chaffetzlindsey.com](http://www.chaffetzlindsey.com)



Peter Chaffetz



David Lindsey



James Hosking



Aníbal Sabater



Andreas Frischknecht



Yasmine Lahlou

## POSITIONING

Since 2009, Chaffetz Lindsey has delivered first tier litigation and arbitration service from a smaller, more client-friendly New York platform. We have helped American and overseas clients win or resolve a wide variety of disputes before US courts and arbitral tribunals around the world. Several of us are qualified and have practiced overseas, allowing us to bring a global perspective where necessary to best serve our clients. While we remain committed to the “boutique” model, seven years of steady growth reflects our winning track-record and the appreciation of our clients. We focus on three areas:

### International arbitration

We have broad experience practicing in the world’s major arbitration forums and before some of the world’s most distinguished arbitrators. We regularly lecture and publish on current international arbitration topics. Our cases have involved large infrastructure projects, oil and gas ventures, corporate acquisitions, environmental clean-up, indemnities, license agreements and investment treaty disputes. Our successful track record reflects our strong advocacy skills, our familiarity with the different institutional rules and our ability to choose the right tribunal for a particular dispute. Although we always try our own cases, we often work closely with firms across the world in co-counsel relationships that provide our clients with the local advice and expertise that they need.

### General commercial litigation

Our partners have extensive experience successfully handling complex business disputes in federal and state courts in New York and across the country. We have handled cases involving corporate acquisitions, licensing, outsourcing agreements, aircraft sales, ISDA swap agreements, a banking industry Ponzi scheme, product liability and design claims, construction disputes, shareholder actions, insolvency litigation, antitrust claims, weather derivatives, insurance and reinsurance, bank credit facilities, and numerous court disputes relating to arbitrations.

### Insurance and reinsurance arbitration

Our lawyers have helped our insurance and reinsurance clients with the leading industry issues of the last 30 years: asbestos, environmental, 9/11, finite risk, late notice, workers’ compensation and a host of problems associated with managing general agencies and pools. Our reinsurance practice is regularly recognized as one of New York’s leading practices.

## BUSINESS

- International arbitration
- General commercial litigation
- Insurance and reinsurance arbitration

## CONTACTS

**Peter Chaffetz:** [peter.chaffetz@chaffetzlindsey.com](mailto:peter.chaffetz@chaffetzlindsey.com)  
**David Lindsey:** [david.lindsey@chaffetzlindsey.com](mailto:david.lindsey@chaffetzlindsey.com)



 Top Advisors Directory  
**LAW FIRMS**

 Country  
**USA**



 The Grace Building  
1114 Avenue of the Americas  
46th Floor  
New York, NY 10036-7798  
USA  
Phone: +1 212 479 6000  
Fax: +1 212 479 6275

[www.cooley.com](http://www.cooley.com)



Michael Attanasio



Mark Beckett



Christophe Bondy



Laurence Harris



Marc Lambert



Marc Suskin



Rachel Thorn

## POSITIONING

Cooley is expanding its litigation capabilities with the arrival of three international arbitration partners. Mark Beckett, Rachel Thorn and Marc Suskin join Cooley as partners from Chadbourne & Parke, based in New York. They are experienced in ad hoc arbitration and arbitrations conducted under the leading global arbitration rules as the ICC, the LCIA, the UNCITRAL, the ICSID, the ICDR and Hong Kong Arbitration Center, among others.

The litigation & global disputes teams have extensive experience with energy and construction disputes (both for owners and contractors) and excels at mastering the technical and legal issues. They also draw on the resources of the firm's globally recognized technology and life sciences experience to deliver outstanding results for clients facing complex and novel legal issues.

Cooley's global 400-lawyer litigation department represents companies, governments, state entities and individuals in international arbitral disputes of various types involving complex issues of international, foreign and comparative law and procedure. In August 2016, Law360 heralded Cooley as a "go-to" firm, ranking it among the elite firms on the publication's Litigation Powerhouse list.

- Most active securities litigation defense practice in the US in 2015.
- 900+ lawyers across 13 offices in the United States, China and Europe.
- 300 partners in a single-tier global partnership.
- A Fortune Best Company to Work For.
- 7 Fellows of American College of Trial Lawyers
- 20+ former Assistant US Attorneys and Department of Justice lawyers.
- Complementary appellate practice that has handled more 100+ appeals over the past few years.

## OFFICES

- Beijing
- Boston
- Colorado
- London
- Los Angeles
- New York
- Palo Alto
- Reston
- San Diego
- San Francisco
- Seattle
- Shanghai
- Washington, DC

## BUSINESS

- Antitrust Litigation
- Appellate
- Asset Recovery
- Business Restructuring & Reorganization
- Commercial Class Action Litigation
- Commercial Litigation
- eDiscovery & Document Retention
- Employment & Labor
- False Claims Act/Qui Tam
- Government Contracts
- Intellectual Property Litigation
- International Anti-Corruption/FCPA
- International Commercial Arbitration
- Law Firm Liability & Malpractice Defense
- Patent Office Litigation
- Privacy & Data Protection
- Product Compliance & Product Liability
- Public International Law
- Real Estate Litigation
- Securities Litigation
- Shareholder Activism
- Tax Litigation
- Trade Secret Litigation & Dispute Counseling
- Venture Capital Litigation & Dispute Counseling
- White Collar & Regulatory Defense

## CONTACTS

**Mark Beckett**, Partner: [mbeckett@cooley.com](mailto:mbeckett@cooley.com)

**Rachel Thorn**, Partner: [rthorn@cooley.com](mailto:rthorn@cooley.com)

**Marc Suskin**, Partner: [msuskin@cooley.com](mailto:msuskin@cooley.com)

**Michael Attanasio**, Global head of Litigation: [mattanasio@cooley.com](mailto:mattanasio@cooley.com)

**Mark Lambert**, Vice chair of Litigation, SD: [mlambert@cooley.com](mailto:mlambert@cooley.com)

**Laurence Harris**, Vice chair of Litigation, London: [lharris@cooley.com](mailto:lharris@cooley.com)

**Christophe Bondy**, Special Counsel, Arbitration: [cbondy@cooley.com](mailto:cbondy@cooley.com)

 Top Advisors Directory  
**LAW FIRMS**

 Country  
**USA**

## CRAVATH, SWAINE & MOORE LLP

 Worldwide Plaza  
825 Eighth Avenue  
New York, NY 10019-7475  
Phone: (212) 474-1000  
Fax: (212) 474-3700  
newyork@cravath.com  
[www.cravath.com](http://www.cravath.com)

### POSITIONING

Cravath strives to be the firm of choice for clients facing their most difficult and critical disputes. Trained across multiple disciplines and equipped with a broad range of experience, our litigators think outside the box and apply creative solutions to complex matters, regardless of the subject matter, industry or client's role in a particular dispute. The credibility and experience we bring to each matter, and our preparation of each case from the outset as if it were going to trial, give us a strategic advantage in all steps of dispute resolution. Some of our practice areas include:

#### **Antitrust**

From prevailing for IBM after trial in the landmark government case over alleged monopolization of the computer market during the 1970s-'80s, to vindicating American Express before the U.S. Supreme Court in one of the most significant government antitrust enforcement actions in history, Cravath continues to be the go-to firm for major antitrust litigation. Our practice is chaired by the only person to have ever served as both the chief antitrust lawyer for the United States and an FTC commissioner. We represent clients in securing regulatory clearance for major transactions, such as Anheuser-Busch InBev's \$123 billion acquisition of SABMiller. We also advise clients on business conduct or potential investments and handle government investigations.

#### **Arbitration**

Cravath has successfully represented U.S. and foreign companies in domestic and international arbitrations, as well as mediations and other ADR proceedings, involving diverse industries and various areas of the law. We regularly engage in early case assessment and identify ADR options as part of our approach to dispute avoidance and resolution. We have represented clients in a variety of venues in disputes administered by the International Chamber of Commerce, the American Arbitration Association, the World Intellectual Property Organization and the London Court of International Arbitration, as well as in "ad hoc" arbitrations.

#### **General commercial**

Cravath regularly represents clients in high stakes commercial litigation. Our practice includes breach of contract, ERISA, False Claims Act, environmental, unfair competition, product liability and employment matters. Representations include obtaining a judgment of over \$800 million for a client in a breach of contract case and securing an arbitration victory in a multibillion-dollar contract dispute. We have also handled several environmental matters (culminating in four trials and an arbitration) and numerous *qui tam* actions.

#### **Intellectual property**

Our team includes the former head of the U.S. Patent and Trademark Office. We handle patent, trade secret, trademark and copyright matters involving complex technologies and products, as well as commercial litigation that frequently arises from IP matters, such as antitrust and breach of license claims. We bring to each case a trial lawyer's courtroom perspective and deep trial experience, which distinguish us from many firms who may be IP specialists but do not try cases on a regular basis. We also advise clients on national and worldwide IP strategy.

#### **Investigations and white collar criminal defense**

Cravath handles major white collar criminal defense matters, regulatory enforcement actions and investigations for individuals and corporations, both foreign and domestic, in diverse industries. We also assist clients in handling complex internal investigations, conduct fact-finding exercises with respect to shareholder demands and advise company executives and directors on compliance obligations, potential areas of exposure and preventive measures. Our team includes attorneys who have spent portions of their careers at U.S. government agencies.

#### **Securities**

We have achieved significant wins and established important precedent in mega-deal litigation, traditional securities fraud litigation and regulatory enforcement matters on behalf of every key category of defendant: issuers, financial institutions and audit firms. Our wins and innovative strategies from the boardroom to the courtroom have given corporate defendants greater ammunition to protect critical business interests and leveled the litigation playing field. Securities cases rarely go to trial, and we have tried four in the past several years. We have also eliminated claims against our clients in excess of \$50 billion in recent years.

### OFFICES

- CityPoint  
One Ropemaker Street  
London EC2Y 9HR, UK  
Phone: +44 20 7453 1000  
Fax: +44 20 7860 1150  
london@cravath.com

### CONTACTS

**Daniel Slifkin**, Head of Litigation: [dslifkin@cravath.com](mailto:dslifkin@cravath.com)  
**Karin A. DeMasi**, Litigation Managing Partner: [kdemasi@cravath.com](mailto:kdemasi@cravath.com)  
**Evan R. Chesler**, Partner, Litigation: [echesler@cravath.com](mailto:echesler@cravath.com)

**Christine A. Varney**, Partner, Antitrust: [cvarney@cravath.com](mailto:cvarney@cravath.com)  
**David R. Marriott**, Partner, Litigation: [dmarriott@cravath.com](mailto:dmarriott@cravath.com)  
**John D. Buretta**, Partner, Litigation: [jburetta@cravath.com](mailto:jburetta@cravath.com)

 Top Advisors Directory  
**LAW FIRMS**

 Country  
**USA**

 **Freshfields Bruckhaus Deringer**

 601 Lexington Avenue  
31st Floor  
New York, NY 10022  
Phone: +1 212 277 4000  
Fax: +1 212 277 4001  
[www.freshfields.com](http://www.freshfields.com)



**Adam Siegel**



**Aaron R. Marcu**



**Kimberly Zelnick**



**Nigel Blackaby**



**Noiana Marigo**



**Paul Yde**

## **POSITIONING**

Freshfields advises leading multinational corporations, financial institutions, governments and investors across the world.

We do what we do better than any other firm – we execute on the most complex cross-border transactions; deal with the most challenging multijurisdictional litigations and global investigations; handle arbitrations and regulatory issues that involve multiple countries; and provide financing solutions that give our clients ultimate flexibility.

Our offer is simple – we deliver the best advice and the best service wherever our clients need support. We build teams of the highest quality in any country, adding value and reducing inefficiency. Our US partners have decades of top-level experience in key disciplines for US and global organizations – M&A, antitrust, finance, capital markets, employment, international arbitration, litigation and tax.

Our US partners work seamlessly across borders with their peers in Europe, the Middle East and Asia, delivering domestic US advice of the highest quality and tackling the most challenging cross-border issues with an unrivaled international platform.

### **Working globally**

We know the global market and build long-term relationships that withstand the most high-pressure situations.

Over the past three years we have helped our clients do business in more than 150 countries. We have more than 100 “country partners” who know their jurisdictions intimately and understand how to do business there.

Each country partner also knows the leading local lawyers through our *StrongerTogether* network, which comprises more than 300 firms covering almost 200 jurisdictions.

This means you get a tailored team that combines our international experience with the best on-the-ground knowledge. Whatever the job, you’ll receive superlative Freshfields quality anywhere in the world.

## **BUSINESS**

- Antitrust and competition
- Banking and financial services
- Cartel and civil conduct investigations
- Class actions
- Commercial arbitration
- Corporate and commercial litigation
- Corporate criminal liability
- Energy and natural resources
- Environmental
- Infrastructure and transport
- Insolvency
- International arbitration
- Investment treaty protection
- Life sciences and consumer healthcare
- Post M&A disputes
- Public international law
- Sanctions and trade
- Securities litigation and enforcement
- Tax investigations and disputes
- Technology media and telecoms
- White collar and regulatory investigations

## **NEW YORK OFFICE**


13th Street, NW  
10th Floor  
Washington, DC 20005-3960  
Phone: +1 202 777 4500  
Fax: +1 202 777 4555

## **CONTACTS**

**Adam Siegel**, Partner, New York: [adam.siegel@freshfields.com](mailto:adam.siegel@freshfields.com)  
**Aaron R. Marcu**, Partner, New York: [aaron.marcu@freshfields.com](mailto:aaron.marcu@freshfields.com)  
**Kimberly Zelnick**, Partner, New York: [kimberly.zelnick@freshfields.com](mailto:kimberly.zelnick@freshfields.com)

**Nigel Blackaby**, Partner, Washington: [nigel.blackaby@freshfields.com](mailto:nigel.blackaby@freshfields.com)  
**Noiana Marigo**, Partner, New York: [noiana.marigo@freshfields.com](mailto:noiana.marigo@freshfields.com)  
**Paul Yde**, Partner, Washington: [paul.yde@freshfields.com](mailto:paul.yde@freshfields.com)





**Thoroughness  
and creativity.  
How we approach  
international arbitration  
(and life in general).**

---

LENZ & STAEHELIN

**The world's Swiss law firm**

[www.lenzstaelin.com](http://www.lenzstaelin.com)

---

J U S T I C E

MAY BE BLIND,

BUT SHE

STILL

SEES IT

OUR WAY

88%

O F T H E T I M E .



Our partners have won 88% of the cases they have tried in their careers, as of July 2017.

LOS ANGELES NEW YORK SAN FRANCISCO SILICON VALLEY CHICAGO WASHINGTON, D.C. HOUSTON SEATTLE BOSTON  
TOKYO LONDON MANNHEIM HAMBURG MUNICH PARIS HONG KONG SYDNEY BRUSSELS SHANGHAI ZURICH STUTTGART PERTH

**quinn emanuel urquhart & sullivan, llp**

For more information please visit [www.quinnemanuel.com](http://www.quinnemanuel.com)

Attorney advertising. Prior results do not guarantee a similar outcome.