

# Major Companies of the Far East and Australasia 1993/94

Volume 1: South East Asia



Graham & Trotman

Major Companies  
of  
The Far East and  
Australasia  
1993/94

Volume 1: South East Asia

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# Major Companies of The Far East and Australasia 1993/94

Volume 1: South East Asia

Edited by  
Jennifer L. Carr

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# Introduction

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This book represents the tenth edition of what has become an established reference work, MAJOR COMPANIES OF THE FAR EAST & AUSTRALASIA. This volume has been carefully researched and updated since publication of the previous edition, and provides more company data on the most important companies in the region. The information in the book was submitted mostly by the companies themselves, completely free of charge.

The companies listed have been selected on the grounds of the size of their sales volume or balance sheet or their importance to the business environment of the country in which they are based.

The book is updated and published every year. Any company that considers it is eligible for inclusion in the next edition of MAJOR COMPANIES OF THE FAR EAST & AUSTRALASIA, should write to the publishers. No charge whatsoever is made for publishing details about a company.

Whilst the publishers have taken every care to ensure accurate reporting of the company information contained in this book, no liability can be accepted by either the publishers, their editorial staff, or their distributors for any errors or omissions, nor for the consequences thereof.

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**OF INDEPENDENT STATES**

Please send for a free catalogue of the company's books on business management techniques, business law, finance, banking, export markets, oil technology, energy resources, pollution control and a number of other subject areas to Graham & Trotman Ltd, Sterling House, 66 Wilton Road, London SW1V 1DE.

## Guide to the arrangement of the book

This book has been arranged in order to allow the reader to find any entry rapidly and accurately.

Company entries are listed alphabetically within each section, in addition three indexes are provided on coloured paper at the back of the book.

The *alphabetical index to companies throughout South East Asia* lists all companies having entries in the book irrespective of their main country of operation.

The *alphabetical index to companies within each country of South East Asia* lists companies by their country of operation.

The *business activity index* lists companies by their various business activities within the main country of operation. There are over 130 categories in this index.

## Currency Abbreviations

BRUNEI	BRUNEI DOLLAR	B\$
INDONESIA	RUPIAH	Rp
MALAYSIA	MALAYSIAN DOLLAR	Ma\$
PHILIPPINES	PHILIPPINE PESO	PP
SINGAPORE	SINGAPORE DOLLAR	S\$
THAILAND	BAHT	Bt



# Major Companies Database

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*for the following areas*

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- Far East
- Australasia
- Eastern Europe

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# Usage of the Index

This book has been arranged to allow the reader to locate the company entries in three ways

Firstly the Contents page at the front of the book lists the countries which are covered in the book and the pages on which they can be found

Secondly the companies are listed alphabetically within each country, allowing any particular company to be located quickly. As for many readers English may be a second or third language the alphabetic ordering used is a strict one and arranged as though the name including initials is one word

For example

ADE Engineering appears before Aden Engineering but after ACE Engineering

Thirdly three cross-referenced indexes are situated at the end of the book

- An alphabetical listing of all companies included
- An alphabetical listing of the companies included in each country section
- A business activity index of all companies subdivided into the categories listed below

## BUSINESS ACTIVITIES INDEX

### AGRICULTURE

- 0005  Agriculture & horticulture
- 0010  Agricultural & horticultural equipment & services
- 0015  Fishing
- 0018  Forestry
- 0020  Irrigation equipment
- 0030  Livestock, animal feeds & pet foods
- 0040  Timber industries

### CHEMICALS AND ALLIED INDUSTRIES

- 0050  Fertilisers & agricultural chemicals
- 0051  Biotechnology
- 0055  Explosives
- 0060  General chemicals
- 0065  Industrial gases
- 0070  Paints, inks & dyestuffs
- 0080  Petrochemicals
- 0090  Pharmaceuticals
- 0100  Plastics & plastic products
- 0110  Soaps, detergents & other cleaning products
- 0120  Speciality chemicals

### CONSTRUCTION, BUILDING MATERIALS, PROPERTY

- 0130  Building materials & fittings
- 0140  Cement & bricks
- 0145  Ready mixed concrete
- 0150  Civil engineering & construction
- 0160  Civil engineering consultants
- 0170  Construction equipment & plant hire
- 0180  Glass
- 0190  Property, real estate

### CONSUMER GOODS

- 0200  Domestic ceramics
- 0210  Furniture & components
- 0220  Hardware
- 0230  Jewellery
- 0240  Leisure goods & giftware
- 0250  Medical supplies
- 0260  Toiletries & cosmetics

### DISTRIBUTIVE TRADES

- 0270  Non-food retailing
- 0280  Food & drink retailing
- 0290  Wholesalers
- 0300  Mail order services

### ELECTRICAL AND ELECTRONIC ENGINEERING

- 0310  Data processing equipment
- 0311  Computer software & services
- 0320  Domestic electrical appliances
- 0330  Electrical & electronic equipment
- 0335  Electrical engineering
- 0340  Electrical engineering consultants
- 0350  Electrical machinery & components
- 0355  Welding equipment & services
- 0360  Power equipment
- 0370  Telecommunications
- 0375  Defence electronics

### ENERGY

- 0380  Coal mining
- 0385  Coal products
- 0390  Fuel distribution
- 0400  Natural gas supply
- 0405  Electricity supply
- 0410  Oil & gas exploration & production
- 0420  Oil & gas services & equipment
- 0430  Oil refining
- 0440  Nuclear engineering

### FINANCIAL SERVICES AND TRADING

- 0450  Banks, finance & investment
- 0460  Insurance
- 0465  Leasing & rental services
- 0470  General trading companies & agents
- 0480  Commodity trading

### FOOD, DRINK AND TOBACCO

- 0490  Baking & flour milling
- 0500  Brewing, wines & spirits
- 0510  Cereal products
- 0520  Non-alcoholic beverages
- 0525  Coffee
- 0528  Tea
- 0530  Confectionery
- 0533  Snack products
- 0536  Soups, sauces & other relishes
- 0538  Infant & dietetic foods
- 0540  Dairy products
- 0550  Fish & fish processing
- 0560  Fruit products
- 0565  Vegetable products
- 0570  Meat & meat processing
- 0575  Frozen & ready prepared food products
- 0580  Oils & fats
- 0590  Sugar
- 0600  Tobacco

### INDUSTRIAL PLANT AND EQUIPMENT

- 0610  Chemical plant
- 0620  Food & beverage plant
- 0625  Industrial fasteners
- 0630  Industrial equipment
- 0640  Generators
- 0650  Elevators, lifting equipment & conveyors
- 0660  Machine tools
- 0670  Pollution control equipment
- 0680  Process engineering

### INSTRUMENT ENGINEERING

- 0685  Control & measuring equipment
- 0690  Medical instruments
- 0700  Optical equipment
- 0710  Photographic & copying equipment & services
- 0720  Scientific instruments
- 0730  Watches & clocks

### OTHER MANUFACTURING INDUSTRIES

- 0735  Abrasives
- 0740  Cables & wires
- 0750  Defence & armaments
- 0760  Educational equipment
- 0770  Heating, ventilation & refrigeration
- 0780  Industrial ceramics
- 0785  Insulation products
- 0790  Office equipment
- 0793  Writing equipment
- 0795  Medical & surgical equipment
- 0800  Rubber & rubber goods
- 0805  Safety equipment
- 0810  Security equipment
- 0820  Toys & games

### MECHANICAL ENGINEERING

- 0830  General mechanical engineering
- 0840  Hand tools
- 0850  Industrial engines
- 0860  Mechanical engineering consultants
- 0870  Mechanical engineering plant
- 0880  Mechanical handling equipment
- 0890  Pumps, valves & compressors
- 0900  Textile machinery

### METALS AND METAL FABRICATION

- 0910  Aluminium
- 0920  Metal forgings, castings & stampings
- 0930  Copper & copper alloys
- 0940  Iron & steel
- 0950  Metal fabrication
- 0955  Metal treatment & related services
- 0960  Non-ferrous metals
- 0970  Precious metals

### MINING AND QUARRYING

- 0980  Mining & quarrying
- 0990  Mining equipment

### PAPER, PRINTING AND PUBLISHING

- 1000  Packaging
- 1005  Paper & packaging machinery
- 1010  Paper & board
- 1020  Printing & binding
- 1025  Printing machinery & equipment
- 1030  Publishing & information services

### SERVICES

- 1032  Accountants & lawyers
- 1034  Architecture & town planning
- 1035  Educational & training services
- 1040  Advertising, public relations & market research
- 1041  Manpower services
- 1045  Management services & consultants
- 1050  Betting & gambling
- 1060  Broadcasting, films, theatre
- 1063  Commercial & industrial institutes & associations
- 1064  Government bodies
- 1065  Health care
- 1070  Hotels, restaurants & catering
- 1073  Industrial design
- 1075  Recreational services
- 1080  Laundries & dry cleaning
- 1081  Cleaning & waste disposal services
- 1083  Building maintenance & refurbishment
- 1085  Security services
- 1090  Travel & tourism
- 1095  Telecommunications services
- 1098  Postal services
- 1100  Public services
- 1102  Funeral services & related products
- 1105  Water supply & treatment services

### TEXTILES, CLOTHING, FOOTWEAR, LEATHER

- 1110  Carpets
- 1120  Clothing
- 1130  Footwear
- 1140  Furs
- 1150  Knitted goods
- 1160  Leather goods, accessories & luggage
- 1170  Man-made fibres
- 1180  Other textiles
- 1190  Spinning & weaving
- 1200  Textile finishing
- 1210  Woollen goods

### TRANSPORT EQUIPMENT AND COMPONENTS

- 1220  Aerospace equipment & components
- 1230  Motor vehicles
- 1235  Motor vehicle components
- 1240  Motorcycles & bicycles
- 1245  Mobile homes, caravans & campers
- 1250  Railroad vehicles & equipment
- 1260  Ship & boat building & marine engineering

### TRANSPORT SERVICES

- 1270  Air transport & airport services
- 1280  Freight forwarding
- 1285  Storage & warehousing
- 1290  Railway vehicles & equipment
- 1300  Road haulage
- 1310  Shipping and port services

# Major Companies of BRUNEI

## AEC AIRCONDITIONING & ENGINEERING SDN BHD

Lot 47 Beribi Industrial Complex, Kg Beribi, Jln Gadong, PO Box 2666, BSB

Tel: (02) 220435, (02) 228274

Telefax: (02) 220435

Chairman: P M Dato Shariffudin

Directors: L T Tan (Managing Director), A T Leong (Sales, Dealer Network & Personnel), George Lai (Finance & Engineering)

PRINCIPAL ACTIVITIES: Air conditioning sales, installation and service

Principal Agencies: National; York; 3M; Drew Ameroid

Principal Bankers: Hongkong & Shanghai Banking Corporation

Financial Information:

	1991	1992
	B\$'000	B\$'000
Sales turnover	7,000	7,950

Date of Establishment: 1981

No of Employees: 120

## AMALGAMATED ELECTRONICS BHD

D101 Batu 2-1/4, Jln Gadong, Bandar Seri Begawan

Tel: (02) 24193, (02) 22224

PRINCIPAL ACTIVITIES: Distributor of electronic equipment

## AMERICAN INTERNATIONAL ASSURANCE BHD

PO Box 2064, 2nd Floor, Wisma Hajjah Fatimah, Bandar Seri Begawan

Tel: (02) 22007, (02) 22488, (02) 22540

PRINCIPAL ACTIVITIES: Assurance company

## ARYADUTA SDN BHD

POB 2987, BR-1929 Bandar Seri Begawan

Tel: (02) 20202

Telex: 2558 BU

Telefax: (02) 20202

Directors: Kamaruddin Dato Hj Talib (Managing Director)

PRINCIPAL ACTIVITIES: General building contractors; construction materials

Subsidiary Companies: Bruphil Trading Company

Date of Establishment: 1984

## AWANG DAMIT & CO SDN BHD

PO Box 1559, Batu 2-1/2 Jln Tutong, Bandar Seri Begawan

Tel: (02) 23439

Telex: 2301 ADCO

PRINCIPAL ACTIVITIES: General building contractors

## AWANGTENGAH HASIP SDN BHD

5 Simpang 123, Burong Pingai Berakas 738, Bandar Seri Begawan

Tel: (02) 30477

Telex: 2438 BU

Telefax: (02) 30477

Directors: Haji Awang Tengah bin Hasip

PRINCIPAL ACTIVITIES: Manufacture of furniture

Principal Bankers: Standard Chartered Bank

No of Employees: 150

## BANK OF AMERICA

Suri Building, Jalan Tutong, Bandar Seri Begawan

Tel: (02) 44911

Cable: BNKAMERICA

Telex: 2235 BOKAMER BU

PRINCIPAL ACTIVITIES: Commercial banking

## BEE SENG SHIPPING COMPANY

Box 1777, 7 Block D, Sufri Shopping Complex, Jalan Tutong, BSB

Tel: (02) 28295, (02) 24495

Cable: Beeseng

Telex: 2219 Bu

PRINCIPAL ACTIVITIES: Shipping and freight forwarding; transporting livestock

## BELAIT UNITED TRACTION BHD

Lot 3038 Jln Setia Di-Raja KB, PO Box 94, Kuala Belait

Tel: (03) 32508, (03) 34507

PRINCIPAL ACTIVITIES: Bus line

## BEN FOODS (BRUNEI) SDN BERHAD (FORMERLY FITZPATRICK'S (BRUNEI) SDN BHD)

Box 2248, 1/F Bangunan Gadong Properties, 1-1/2 MI Jalan Gadong, BSB 3180

Tel: (02) 28367 5 lines, (03) 24729

Telex: 2271 BENFOOD BU

Telefax: (02) 29466, (02) 22343

Chairman: Ym Pg Anak Ja' Afar Ibni Al-Marhum Ytm Ppm Hj Mohd Alam

Directors: Philip Lee

Senior Executives: Francis Kong (General Manager), Y B Lee (Wholesale Sales Manager), Lim Beng Ho (Buying Manager), Richard Wong (Personnel & Services Manager), Richard B S Hu (Accounting & Administration Manager)

PRINCIPAL ACTIVITIES: Food trading, distribution and warehouse operation, supermarket chain operations, offshore catering and food supply service

Principal Agencies: Family Choice; Birds Eye; Bowyers; Harvey Beef; Cadbury; Reckitt & Colman; Wander Foods (Ovaltine); WALB Lamb; Cowhead; McCain; Kimball; Weetabix; Kellogs; Spa Water; Lee Kum Kee; Calbee; Daily Dairy

Parent Company: QAF Investment Sdn Bhd

Principal Bankers: HongKong & Shanghai Banking Corporation; Standard Chartered Bank

Principal Shareholders: QAF Investments Sdn Bhd

Date of Establishment: 1980

No of Employees: 210

## BORNEO CARRIAGE & TRADING BHD

PO Box 218, 99A Jalan McKerron, Kuala Belait

Tel: (03) 34394, (03) 35101, (03) 34224

PRINCIPAL ACTIVITIES: Distributor of cycles, cars and vehicle components

Branch Offices: 91 Jalan Gadong, Bandar Seri Begawan, Tel 23335

## BORNEO COMPANY (BRUNEI) BHD SDN

Britannia House, 38 Jalan Cator, Bandar Seri Begawan

Tel: (02) 22561-2

Cable: BORNEO Brunei

Telex: 2212 Borneo Bu

Telefax: (02) 24352

Chairman: YAM Pg Indra Setia DiRaja Sahibol Karib Pengiran Anak Idris

Directors: Lo Fan Kee (Managing)

PRINCIPAL ACTIVITIES: Distributors of wines, spirits, provisions, toiletries; household appliances, construction materials, etc

No of Employees: 60

## BORNEO INSURANCE SDN BHD

Bangunan Kambang Pasang, Unit 103, Jl Gadong Mile 2, Bandar Seri Begawan

Tel: (02) 20550

Telex: 2352 BU

# BRUNEI

*Directors:* YAM Pg Anak Haji Siti Rafeah bte Pg Bendahara Pg Muda Haji Hashim

*PRINCIPAL ACTIVITIES:* All types of insurance except life

*Principal Bankers:* Standard Chartered Bank

## BORNEO STRAITS (B) BHD

72 Jalan Sungai, Kuala Belait

*Tel:* (03) 35300

*PRINCIPAL ACTIVITIES:* Shipping company

## BOUSTEAD SDN BHD

2 Mi Jln Gadong, Bandar Seri Begawan

*Tel:* (02) 25924

*PRINCIPAL ACTIVITIES:* Importers and exporters

*Principal Agencies:* Nissan; Suzuki; Beechams; Cadbury Schweppes, etc

## BRITISH AIRWAYS

Jln Kianggeh, Bandar Seri Begawan

*Tel:* (02) 43911

*PRINCIPAL ACTIVITIES:* Airline

## BRUNEI CONSTRUCTION BHD

Wisma Hajjah Fatimah Building, Bandar Seri Begawan

*Tel:* (03) 33018, (02) 25898

*PRINCIPAL ACTIVITIES:* Construction company

*Branch Offices:* Kuala Belait

## BRUNEI HOTEL

95 Jln Pemancha, PO Box 50, Bandar Seri Begawan

*Tel:* (02) 22372

*Cable:* Bruhotel

*Telex:* 26196 Buhotel

*PRINCIPAL ACTIVITIES:* Hoteliers

## BRUNEI OXYGEN SDN BHD

PO Box 603, Lot No 2445 Jalan Setia DI-Raja, Kuala Belait

*Tel:* (03) 32861

*Cable:* Brunox Kualabelait

*Telex:* BU3439 QAF KB

*Telefax:* (03) 33466

*Senior Executives:* John Mugridge (General Manager)

*PRINCIPAL ACTIVITIES:* Gases manufacture; welding, medical safety and diving equipment

*Principal Agencies:* BOC; CIG; Murex; Witt; Ohmeda

## BRUNEI PRESS BHD (THE)

PO Box 69, 74 Jalan Sungai, Kuala Belait

*Tel:* (03) 34344, (03) 32330, (03) 32197

*Cable:* Brupress Kualabelait

*Telex:* 3336 Bu

*Telefax:* (03) 34400

*Senior Executives:* Han J Ling (Acting General Manager)

*PRINCIPAL ACTIVITIES:* Publishers of the 'Borneo Bulletin'

*Principal Shareholders:* QAF Holdings

## BRUNEI SHELL PETROLEUM COMPANY SDN BHD

Seria, Negara Brunei Darussalam

*Tel:* 37-3999

*Cable:* Brunshell, Seria

*Telex:* 3313 BSPFOS

*Telefax:* 37-2040

*Chairmen:* DYT M Paduka Seri Pengiran Digadong Sahibul Mal Pengiran Muda Haji Jefri Bolkiah

*Directors:* DYT M Paduka Seri Pengiran Digadong Sahibul Mal Pengiran Muda Haji Jefri Bolkiah, YAM Pengiran Laila Karun Diraja Pengiran Haji Bahrin bin Pengiran Haji Abbas, YB Pengiran Dato Seri Paduka Dr Haji Ismail bin Pengiran Haji Damit, YM Dato Paduka Seri Laila Jasa Haji Ahmad Wally Skinner, R N Van Den Berg (Managing Director), Wilhelmus M L van Rijen, Kenneth H Prior, Graham M Ferris

*Senior Executives:* Tosun M T Tugrul (Technical Director), J M Smith (Finance Manager), Peter P Lobban (Personnel & Organisation Services Manager), S T Sandal (Exploration Manager), Alan A J Grant (Development Manager), Andre van Strijp (Operations Manager), B H N Smulders (Engineering Manager), D Parkinson (Services Manager), Hussin Ahmad (Public Affairs Advisor)

*PRINCIPAL ACTIVITIES:* Exploration and production of crude oil and gas; oil refining; oil trading

*Principal Shareholders:* The Government of Brunei Darussalam (50%); Royal Dutch Shell Group (50%)

*No of Employees:* 4,000

## CATERSERVICE INTERNATIONAL SDN BHD

18C Jalan Gadong, Mile 6.5, Bandar Seri Begawan

*Tel:* (02) 28955

*Senior Executives:* I Gray (Manager)

*PRINCIPAL ACTIVITIES:* Catering services for the offshore oil industry

## CATHAY PACIFIC AIRWAYS BHD

1101 Jln Jawatan Dalam, Bandar Seri Begawan

*Tel:* (02) 28642

*PRINCIPAL ACTIVITIES:* Airline

## CATHAY SCIENTIFIC INSTRUMENT CO

Box 946, E8 Blok 1/F Jefri Shopping Complex, Mile 1-1/2, Jalan Tutong, BSB

*Tel:* (02) 26191

*Cable:* Catsains

*Telex:* 2469 Contes Bu

*PRINCIPAL ACTIVITIES:* Manufacturer of scientific and medical instruments

## CEBAR SDN BHD

PO Box 830, Kuala Belait 6008

*Tel:* (03) 334829, 330172

*Telex:* 3368 SPERRY BU

*Telefax:* (03) 334168

*Senior Executives:* George Holliday (Technical Manager)

*PRINCIPAL ACTIVITIES:* Oilwell equipment and drilling fluids contractors

*Principal Agencies:* Baroid; Cebo; Oiltools; Hughes Tools

*Parent Company:* Baroid (Far East) Pte Ltd

*Subsidiary Companies:* Cebo (Far East) Pte Ltd

*Principal Bankers:* Citibank NA

## CENTRAL DEVELOPMENT BHD

PO Box 2155, 13 Batu 4, Jln Tutong, Bandar Seri Begawan

*Tel:* (02) 51441

*PRINCIPAL ACTIVITIES:* Building contractors

## CHIN KIAN INDUSTRIAL & COMMERCIAL CO LTD

Lot 2620, Jalan Pateh berbai, Seria

*Tel:* 22523

*PRINCIPAL ACTIVITIES:* Distributor and bottler of soft drinks

**CHING CHUAN COMPANY**

PO Box 2060, Bandar Seri Begawan 1920

Tel: 21900, 21911

Cable: Chuanco BS Begawan

Telex: 2254 CHUANCO BU

Telefax: (2) 21909

Senior Executives: Henry Ngu (Manager)

PRINCIPAL ACTIVITIES: Manufacturer of outboard motors, chemicals, etc

**CINTA SETIA ENGINEERING SDN BHD**

Tang Ching Ying Building, Unit 1-2/F, Jalan Gadong Mile 1.5, BSB

Tel: (02) 29062

Telex: 2397 BU

Telefax: (02) 29062

Directors: H K Goh, Pg Haji Mhd Alimin bin PSJ Haji Abdul Momin (Managing Director)

PRINCIPAL ACTIVITIES: General building contractors and merchants

Subsidiary Companies: Cinta Setia (Malaysia)

**CITIBANK NA**

12-15 Darussalam Complex, Jalan Sultan, Bandar Seri Begawan 2085

Tel: (02) 243983

Telex: 2224 CITYBK BU

Telefax: (02) 225704

Senior Executives: Steven J Lawrence (Country Corporate Officer)

PRINCIPAL ACTIVITIES: Commercial banking

**DARA CONSTRUCTION SDN BHD**

Chandrawaseh Shopping Complex, 301 1/F Block G, Jl Tuntong, Mile 1.2, BSB

Tel: (02) 25507

Telex: 2219 BU

Telefax: (02) 25507

Directors: Khoo Kim Char (Managing Director)

PRINCIPAL ACTIVITIES: General building contractors

Principal Bankers: Standard Chartered Bank

Date of Establishment: 1980

**DYNASTY CORPORATION SDN BHD**

Perdana Wazir Complex Block G No.3, Jalan Tutong, Bandar Seri Begawan

Tel: (02) 21383

Telex: 2371 BU

Telefax: (02) 20105

Directors: Razali Johari (Managing Director)

PRINCIPAL ACTIVITIES: General building contractors and construction plant

**EAST ASIATIC COMPANY (B) SDN BHD**

6 Bangunan Haji Tahir, Kampong Pengkalan Gadong, Bandar Seri Begawan 3180

Tel: 22050, 27525

Cable: ASIATICO

Telex: 2240 EAC BSB

Telefax: 27526

Chairman: Joti Bhokavanij

Directors: Joti Bhokavanij, Palle Bent Lundberg (Managing)

Senior Executives: Raymond Lee (Manager- Graphics Department), Francis Goh (Manager-Consumer Products Department)

PRINCIPAL ACTIVITIES: Import and sales of printing equipment, accessories and parts; general consumer products

Parent Company: The East Asiatic Company Ltd A/S, Copenhagen

Principal Bankers: Hongkong & Shanghai Banking Corporation; Standard Chartered Bank

Principal Shareholders: The East Asiatic Company Ltd A/S, Copenhagen

Date of Establishment: December 10th, 1977 (Incorporated)

No of Employees: 20

**EIMA MACHINERY SDN BHD**

3 Bangunan Hasbollah, Bandar Seri Begawan

Tel: (02) 21381, (02) 21391

Telex: 2463 BU

Directors: Hwong Yon Soon (Managing Director)

PRINCIPAL ACTIVITIES: Construction plant, heavy machinery and spare parts; plant hire

**FEDERAL MOTOR CO SDN BHD**

Lot 1624 Batu 2, Jln Gadong, Bandar Seri Begawan

Tel: (02) 23187

Telex: 2376 BU

PRINCIPAL ACTIVITIES: Sale and maintenance of motor vehicles and components

**FIRST METRO**

101-103 Chandrawaseh Shopping Complex, Bandar Seri Begawan

Tel: (02) 223620, 223621

Telefax: (02) 226204

Directors: S S Samtani

PRINCIPAL ACTIVITIES: Manufacturer of ready made garments

Principal Bankers: Standard Chartered Bank

**FITZPATRICK'S (BRUNEI) SDN BHD**

Bangunan Gadong Properties 1/F, Jln Gadong 2.5 Miles, Bandar Seri Begawan

Tel: (02) 28368

Telex: 2271 ADCO

Telefax: (02) 29466

Senior Executives: M L Howard (General Manager)

PRINCIPAL ACTIVITIES: General trading company

Principal Bankers: Hongkong & Shanghai Banking Corporation

**FRASER & NEAVE (B) BHD**

PO Box 87, Kampong Serasa, Muara

Tel: (02) 72386

PRINCIPAL ACTIVITIES: Manufacturer and bottler of soft drinks; general trading

**GENERAL EQUIPMENT & CHEMICALS BHD**

PO Box 1700, Jln Kumbang Pasang, Bandar Seri Begawan

Tel: (02) 24752

PRINCIPAL ACTIVITIES: Manufacturer of chemicals

**GEOTEKNIK SDN BHD**

Blk A Unit 8 2/Floor, Abdul Razak Complex, Gadong 3180

Tel: (02) 444360

Telex: 2474 BU

Telefax: (02) 220524

Chairman: Haji Roney bin Haji Roslee (Also Managing Director)

Senior Executives: K N Sarmah (Technical Manager)

PRINCIPAL ACTIVITIES: Geotechnical engineering

Principal Bankers: Hongkong & Shanghai Banking Corporation; Standard Chartered Bank

Date of Establishment: July 27th, 1974

No of Employees: 43

**GUTHRIE (BRUNEI) SDN BHD**

Lot 10/11, Jalan Gadong, Bandar Seri Begawan

Tel: (02) 22331-2

PRINCIPAL ACTIVITIES: Importers and exporters

**HAJI THANI ENTERPRISE**

Begawali Shopping Complex, Jalan Gadong, Bandar Seri Begawan

Tel: (02) 23862

Telex: 2736 BU

Senior Executives: Hj Thani bin Hj Abdul Hamid (Manager)

# BRUNEI

**PRINCIPAL ACTIVITIES:** General trading company; construction materials

**Subsidiary Companies:** Bukit Udal Timber Company Sdn Bhd; Tenaga Restaurant; Tenaga Travel Agency; Thah Trading Co Sdn Bhd; Thani General Construction & Services Co Sdn Bhd

**Principal Bankers:** Standard Chartered Bank

## HAN HENG CORPORATION BHD

2-3 Bangunan Hasbullah 1, Mile 2.5, Jl Gadong, Bandar Seri Begawan 1920

**Tel:** (02) 23210, (02) 26838

**Cable:** HANHENGCO

**Telex:** 2222 HANHEN

**Telefax:** 28678

**PRINCIPAL ACTIVITIES:** Importer and exporter; fertilisers, pharmaceuticals, general provisions

**Parent Company:** Han Heng Corporation Sdn Bhd (Malaysia)

**Subsidiary Companies:** Hanshim Corporation

**Principal Bankers:** Hongkong & Shanghai Banking Corporation

## HARPERS TRADING (M) SND BHD

1014 Jln Tasek Lama, Bandar Seri Begawan

**Tel:** (02) 22638

**Cable:** Achan

**Telex:** 2327

**Senior Executives:** Francis L Goh (Manager)

**PRINCIPAL ACTIVITIES:** General trading and shipping company

## HIAP HING ALUMINIUM WORKS CO

PO Box 2439, Room 403 Seri Shopping Complex, Bandar Seri Begawan

**Tel:** (02) 25325

**Telex:** 2594 BU

**Directors:** Peter Ling (Managing Director)

**PRINCIPAL ACTIVITIES:** Manufacturer of aluminium

## HIAP LEE ALUMINIUM WORKS CO

PO Box 1405, 686 Jalan Gadong, Mile 6.5, Bandar Seri Begawan

**Tel:** (02) 21569, 60188, 60208

**Cable:** ALUMINIUM

**Telefax:** (02) 60188

**Chairman:** Chong Vun Chiang

**Directors:** Wong Loi Heng

**Senior Executives:** Chong Chiew Ngoh

**PRINCIPAL ACTIVITIES:** Manufacturer of aluminium

**Branch Offices:** Miri, Sarawak, Malaysia

**Parent Company:** Camelot Aluminium (B) Sdn Bhd

**Subsidiary Companies:** Hong Long Metal Co, Miri, Sarawak

**Principal Bankers:** Hongkong & Shanghai Banking Corp

**Date of Establishment:** January 1st, 1953

**No of Employees:** 120

## HONGKONG & SHANGHAI BANKING CORPORATION

PO Box 59, Corner Jalan Sultan & Jalan Pemancha, Bandar Seri Begawan

**Tel:** (02) 42305-6

**Cable:** Hongbank, Bandar Seri Begawan

**Telex:** 2273 HSBC BU

**PRINCIPAL ACTIVITIES:** Commercial banking

**Branch Offices:** Bandar Seri Begawan; Berakas Camp; Gadong; Kampong Lambak; Muara; Seri Complex; Tutong; Kuala Belait; Seria

**Subsidiary Companies:** Mortgage & Finance Bhd

## HUNT CONCRETE INDUSTRIES SDN BHD

Room 302 1/Floor Block G, Chandrawaseh Complex, Mile 1 Jl Tutong, BSB

**Tel:** (02) 229249, 236273

**Telefax:** (02) 226569

**Chairman:** Lim Ming Siong

**Directors:** Koh Ming Sham (Managing Director)

**Senior Executives:** Hew Tze Meng

**PRINCIPAL ACTIVITIES:** Manufacturers of concrete products

**Branch Offices:** Sarawak

**Subsidiary Companies:** Hunt Steelworks Company; Associated Geotechnical Services Co Sdn Bhd

**Date of Establishment:** 1984

**No of Employees:** 100

## IBY CONTRACTOR & GENERAL TRADER

Sufri Shopping Complex 2, 1/F Block D, Jalan Tutong 1.2 Miles, BSB

**Tel:** (02) 22520, (02) 43835

**Telex:** 2558 BU

**Telefax:** (02) 22520

**Directors:** Hj Ismail bin Hj Yusof (Managing Director)

**PRINCIPAL ACTIVITIES:** General building contractors and developers

**No of Employees:** Approx 350

## IDEAL MUTIFEED FARM (BRUNEI) SDN BHD

Lot 173/76 Jln Bengkrong Masin, Kg Masin 2982, PO Box 1611, BSB 1916

**Tel:** (02) 680185, 680267

**Telefax:** (02) 680189

**Chairman:** Pehin O K Di-Gadong Seri DiRaja Dato Laila Utama Awg Hj Abdul Rahman

**Directors:** Awg Hj Ahmad Morshidi Bin P O K Di-Gadong Seri DiRaja Dato Laila Utama Awg Hj Abdul Rahman, Toh Soon Hwa, Toh King Liam, Toh Hong Kee, Chua Min Chu

**PRINCIPAL ACTIVITIES:** Poultry farming

**Associated Companies:** Gadong Properties; Raya Bersama Sdn Bhd; Sunray Holdings Sdn Bhd; Rato Kilang Makanan Haiwan Sdn Bhd

**Principal Bankers:** Hongkong & Shanghai Banking Corporation

## INTERNATIONAL BANK OF BRUNEI (THE) (FORMERLY ISLAND DEVELOPMENT BANK BHD)

Bangunan IBB, Lot 155-Jalan Roberts, PO Box 2725, Bandar Seri Begawan

**Tel:** 21692, 20676

**Telex:** 2320, 2370 IBB BU

**Telefax:** (02) 21470

**Chairman:** YM Dato Seri Laila Jasa Awang Abdul Rahman bin Haji Karim

**Directors:** YM Dato Paduka Seri Laila Jasa Awang Haji Ahmad Wally Skinner, YM Dato Paduka Awang Haji Mohd Ali Bin Haji Mohd Daud, YM Dato Seri Laila Jasa Awang Haji Abas bin Haji Serudin, YM Awang Aziz bin Abdul Rahman (Managing), YM Dayangku Hajjah Urai Binti Pengiran Ali, YM Awang bin Kassim, Eiichi Nukazawa, Osamu Uchiyama, YM Awang Abdul Hamid bin Haji Janudin (Corporate Secretary)

**PRINCIPAL ACTIVITIES:** Banking and finance

**Branch Offices:** Seri; Kuala Belait; Gadong; RBA Plaza, BSB

## JACKS, WILLIAM, & CO (B) BHD

148 Jalan Pemancha, PO Box 48, Bandar Seri Begawan

**Tel:** (02) 22371

**Cable:** EXPANDED

**Telex:** 2458 AB JACKS BU

**Chairman:** Chai Fook Loong

**Directors:** Patrick Ng Swee Liang

**PRINCIPAL ACTIVITIES:** Building materials importer

**Principal Agencies:** Henderson Doors & Hardware; Union & Schlage Locks; Blue Circle Products; Liquid Plastics (membrane systems)

**Parent Company:** Jacks SEA Ltd

**Principal Bankers:** Hongkong & Shanghai Banking Corporation; Standard Chartered Bank

**Principal Shareholders:** Jacks (SEA) Ltd

**Date of Establishment:** May 18th, 1959

**JASRA HARRISONS SDN BHD**

Jalan McArthur/Jalan Kianggeh, Bandar Seri Begawan

Tel: (02) 42361, 43911

Cable: Grosfield

Telex: 2214 HNCBWN BU

Telefax: (2) 26203

*PRINCIPAL ACTIVITIES:* Trading company; shipping and freight forwarding insurance, etc

**KINGSTON BEVERAGE & CREAMERY SDN BHD**

China Kian Building G5 & A5, Simpang 5 Jalan Gadong, Bandar Seri Begawan

Tel: (02) 27912

Telex: 2545 BU

Telefax: (02) 51082

*Directors:* Pg Anak Ja' Afar ibni Al Marham YTM Pg Pemancha Pg Muda Hj Mohd Alam

*PRINCIPAL ACTIVITIES:* Ice cream and soft drinks manufacturing  
*Associated Companies:* Kian Bee Company

**L & L ENGINEERING CORPORATION SDN BHD**

1/F 409 Seri Shopping Complex, Jalan Tutong, Bandar Seri Begawan

Tel: (02) 21991, (02) 26788

Telex: 2331 LNLEC BU, 3358 LNLEC BU

*Chairman:* Pee Wong Kho (Also Managing Director)

*Directors:* Pee Wong Kho, Miss Peggy Kho

*Senior Executives:* Hup Yik Ong

*PRINCIPAL ACTIVITIES:* Civil engineering and construction

*Principal Bankers:* Hongkong & Shanghai Banking Corp

*Principal Shareholders:* P W Kho; Miss P Kho

*No of Employees:* 200

**LEE SOON TRADING CO**

1/F 111 Bangunan Kumbang, Pasang, PO Box 2344, Bandar Seri Begawan

Tel: (02) 20594

Telex: 2418 Bumab Bu

*Directors:* Tay Wee Lee, Victor Lee Caak Moe

*PRINCIPAL ACTIVITIES:* Building material manufacturer: ceiling boards, PVC flooring, ceramic tiles, carpets, wallpaper, ironmongery, wall coatings, etc

*Principal Bankers:* Hongkong & Shanghai Banking Corporation, Brunei; Standard Chartered Bank, Brunei

*Principal Shareholders:* Sabli Bin Abidin; Tay Wee Lee; Victor Lee Chak Moe

*Date of Establishment:* 1979

**LIAN HENG CONSTRUCTION & TRANSPORT COMPANY**

PO Box 468, Lot 402 Seri Shopping Complex, Bandar Seri Begawan

Tel: (02) 24197

*PRINCIPAL ACTIVITIES:* Construction contractor

**LKM MOTORS SDN BHD**

Room 1 & 2, Goodwood Bldg, Mile 2, Jalan Gadong, PO Box 191, BSB

Tel: 448355, 423774, 421733

Cable: DALAMO

Telefax: (2) 424472

*Directors:* Johnny Liew (Managing Director)

*Senior Executives:* Alan Liew (Assistant General Manager)

*PRINCIPAL ACTIVITIES:* Motor vehicles and components

*Principal Agencies:* Isuzu Motors; Adam Opel

*Parent Company:* Chop Kian Seng (General Trading & Distributing)

*Principal Bankers:* Standard Chartered Bank

*Financial Information:*

	31.12.91
	B\$'000
Sales turnover	8,200
Authorised capital	10,000
Paid-up capital	4,000

*Date of Establishment:* November 13th, 1969

*No of Employees:* 35

**MALAYAN BANKING BERHAD**

148 Jalan Pemancha, Bandar Seri Begawan

Tel: (02) 42494

Telex: 2316 BU

*Senior Executives:* Wan Mohd Den (Branch Manager)

*PRINCIPAL ACTIVITIES:* Commercial banking

*Parent Company:* Malayan Banking Berhad, Kuala Lumpur

**MALAYSIAN AIRLINE SYSTEM**

PO Box 72, 144 Jalan Pemancha, Bandar Seri Begawan

Tel: (02) 24141, (02) 24142, (02) 24143

Cable: Layang

*PRINCIPAL ACTIVITIES:* Airline

**MUDA SERI BHD**

Lot 8519 1-1/2 mile Jln Gadong, Bandar Seri Begawan

Tel: (02) 23306, (02) 23310

*PRINCIPAL ACTIVITIES:* Motor car and truck dealer

**MULPHA (B) SDN BHD**

Lot 1624 Kampung Sungei Menglait, Bandar Seri Begawan

Tel: (02) 26670

Telex: 2243 BU

Telefax: (02) 22332

*Directors:* L P Tan

*PRINCIPAL ACTIVITIES:* Agents for consumer goods, building materials; heavy equipment; engineering projects contractors

*Parent Company:* Mulpha International Trading Corporation Berhad

*Principal Bankers:* Hongkong & Shanghai Banking Corporation

**NATIONAL INN**

PO Box 1090 Batu 1-1/4 Jln Tutong, Bandar Seri Begawan

Tel: (02) 21128, (02) 20631

Cable: Natinn Brunei

Telex: 2345 Bu

*PRINCIPAL ACTIVITIES:* Hoteliers

**NATIONAL INSURANCE CO BHD**

604-611 6/F Jalan Sultan Complex, 51-55 Jl Sultan, Bandar Seri Begawan

Tel: (02) 227493, (02) 227494

Telefax: (02) 227495

*Chairman:* YAM Pg Pekerma Setia DiRaja Sahibul Bandar Pg Dato Hj Ali Pg Hj Mohd Daud

*Directors:* Timothy Ong Teck Mong (Managing Director), Dato Paduka Obrahim Hj Mohamed

*Senior Executives:* James Loo Pak Hong (General Manager)

*PRINCIPAL ACTIVITIES:* Insurance company

*Branch Offices:* F121 Harapan Complex, Lot 3038, Jalan Setia DiRaja, Kuala Belait

*Principal Bankers:* Standard Chartered Bank; Hongkong & Shanghai Banking Corporation; International Bank of Brunei



# BRUNEI

## Financial Information:

	31.12.91
	B\$'000
Gross Premiums	7,448
Profit before tax	1,089
Profit after tax	782
Retained profit	1,042
Dividend	300
Dividend per share	0.15
Earnings per share	0.39
Share capital	2,000
Total assets	10,519

Principal Shareholders: Emasin Sdn Bhd

Date of Establishment: December 24th, 1969

## NBT (BRUNEI) SDN BHD

Jalan Gadong Mile 2.5, Bandar Seri Begawan

Tel: (02) 22352

Telex: 2408 BU

Telefax: (02) 21539

Directors: Lim Kheng Hong (Managing Director)

PRINCIPAL ACTIVITIES: Sales and service of motor vehicles

Principal Bankers: Standard Chartered Bank; Hongkong & Shanghai Banking Corporation

## NEW KONG SENG HARDWARE SDN BHD

656 Simpang 654, Jalan Tutong, Bandar Seri Begawan

Tel: (02) 51322, (02) 51323, (02) 51158

Senior Executives: Tony Lim

PRINCIPAL ACTIVITIES: Hardware and tool manufacturer

Branch Offices: Kuala Belait, Tel 03-32349

Principal Bankers: Standard Chartered Bank

Date of Establishment: 1968

## OIL INDUSTRIAL SERVICES SDN BHD

10 Hasbullah Building I, Km 4 Jalan Gadong 3180, PO Box 2819, BSB 3180

Tel: (2) 445313, 445314

Cable: OCEANIN BRUNEI

Telefax: (2) 420336

Chairman: Pehin Lt Col Dato Hj Mohd Ariffin (Executive)

Directors: Christopher Webb (General Manager), Datin Hashum Ariffin

Senior Executives: Juliana Chua (Sales Manager), Mikai Ak Siiman (Service Superintendent), Pamela Wee (Accounts), Patrick Wong (Sales Executive)

PRINCIPAL ACTIVITIES: Military, medical, scientific, laboratory and marine safety equipment

Branch Offices: 1117 Jln Kerma Negara, Kuala Belait

Principal Bankers: Hongkong & Shanghai Banking Corporation

## Financial Information:

	31.12.91
	B\$'000
Sales turnover	1,898,242
Profit before tax	26,076
Profit after tax	13,971
Retained profit	37,998
Share capital	125,000
Total assets	122,440

Principal Shareholders: Pehin Lt Col Dato Hj Mohd Ariffin

Date of Establishment: November 1981

## OVE ARUP & RAKAN BRUNEI

Blk F5, Jefri Shopping Complex, Jalan Tutong Batu 1.5, Bandar Seri Begawan

Tel: (02) 26555, (02) 20176

Cable: OVAPART, BRUNEI

Telex: 2339 PYRAMID BU

Major Partners: Chin Kok Kong, Jerry Dusing

Minor Partners: Pohv Ahm, Joseph Huang, Ng Khay Loy, Jerry Dusing

Associate Partner/Manager: James Yong

PRINCIPAL ACTIVITIES: Civil engineering: structural and geotechnical consultancy

Branch Offices: International

Parent Company: Ove Arup & Partners, London

Date of Establishment: 1975

## OVERSEAS UNION BANK

Unit G5, RBA Plaza, Jalan Sultan, Bandar Seri Begawan

Tel: (02) 25476, (02) 25477

Cable: OVERSUNION

Telex: 2256

Senior Executives: Koh Teow Yeong (Manager)

PRINCIPAL ACTIVITIES: Commercial banking

## PELITA ENGINEERING CO SDN BHD

Badiah Building, 4/F, Jalan Tutong, Km 2, Muara

Tel: (03) 33019

Telex: 2605 BADIAH (Attention Pelita)

Telefax: (02) 41255

Senior Executives: Osmena bin Osman

PRINCIPAL ACTIVITIES: General construction and trading

Associated Companies: Pelita Safe Guards Enterprises

Principal Bankers: Standard Chartered Bank

## PREBUMI OIL LOGISTICS SDN BHD

PO Box 2320, Bandar Seri Begawan

Tel: (02) 72491, 72416

Cable: Oceancape

Telex: 2201 Oceancape Bu

Directors: Awg Hassan bin P O K Di Gadong Hj Mohd Yusof, Haji Hapidz Laksamana SMB, Geoffrey Norman Francis, Quek Thee Dye, Alastair Ramsay, Goh Boon Kiat

Senior Executives: G N Francis, Nigel B Carter, Ian H Stevens

PRINCIPAL ACTIVITIES: Oilfield supply base operators and suppliers agents

Branch Offices: Muara Supply Base, No 4 Kg. Sabun, Simpang 121, Muara

Parent Company: Keppel Shipyard Limited; Straits Steamship Co Ltd

Principal Bankers: Standard Chartered Bank

Principal Shareholders: Straits Steamship Co Ltd; Prebumi Sdn Bhd

Date of Establishment: October 29th, 1974

No of Employees: 100

## Q-CARRIER (B) SDN BHD

PO Box 116, Seria

Tel: (3) 224126

Telefax: (3) 224127

Senior Executives: David W Blanding (General Manager), Casey Koh (Finance Manager), Chang Min Yee (Purchasing Manager)

PRINCIPAL ACTIVITIES: Sales and service of air-conditioning equipment

Branch Offices: Seri Complex, PO Box 427, Bandar Seri Begawan

Parent Company: Carrier Corporation, New York

## QAF HOLDINGS

QAF Plaza, 205 2/F Gadong Tutong Link Road, Bandar Seri Begawan

Tel: (02) 650585, 650586

Telex: 2282 SABRU BU

Telefax: (02) 650872

PRINCIPAL ACTIVITIES: Investment company

Parent Company: QAF Ltd

Group Companies: QAF Agencies Sdn Bhd; QAF Investments Sdn

Bhd; QAF Shipping Sdn Bhd; Associated Companies: Brunei Oxygen Sdn Bhd; Brunei Press Sdn Bhd; Q-Carrier (B) Sdn Bhd; QAF Jack Tighe (Offshore) Bhd; Ben Foods (B) Sdn Bhd; QAF-Reading & Bates (B) Sdn Bhd; QAF Solus Offshore Sdn Bhd; Smart (B) Sdn Bhd; Weatherford QAF

## RAINBOW TRADING SDN BHD

PO Box 2995, 19-20 Bang Menglait, Bandar Seri Begawan

Tel: (02) 21341

*PRINCIPAL ACTIVITIES:* Trading in cotton, electrical equipment, etc

## RANK O'CONNOR'S BHD

8 Block D, Sufri Complex, Mile 1 Jalan Tutong, PO Box 2126, BSB

Tel: (02) 23109, (02) 23557

Cable: Cinecome

Telex: 2265 Rankoc Bu

*PRINCIPAL ACTIVITIES:* Telecommunications and electrical equipment; broadcasting and home appliances

## ROYAL BRUNEI AIRLINES BHD

PO Box 737, Jalan Sultan, Bandar Seri Begawan

Tel: (02) 242222, (02) 331537, (02) 332536, (02) 332531

Telex: 2737 RBA BU

Telefax: (02) 244737

*Chairman:* HRH Prince Muda Haji Jefri Bolkiah

*Directors:* Yang Mulia Pengiran Haji Tengah bin Pengiran Dato Paduka Haji Metassim (Managing Director)

*Senior Executives:* Haji Brahim bin Haji Ismail (Deputy General Manager & Personnel Manager), George Tan (Deputy Commercial Manager), Susie Wong (Finance Manager), Yahya bin Cheman (Customer Services Manager), Brian Johnson (Engineering Manager), Mike Fox (Flight Operations Manager), Dick Webster (Technical Advisor)

*PRINCIPAL ACTIVITIES:* National airline

*Branch Offices:* Singapore; London; Hong Kong; Sydney; Kota Kinabalu; Kuala Lumpur; Kuching; Jakarta

*Subsidiary Companies:* Royal Brunei Catering Sdn Bhd; Mulaut Abbattoir Sdn Bhd; Abacus Distribution Systems

*Principal Bankers:* Hongkong & Shanghai Banking Corporation; Citi Bank

*Date of Establishment:* November 18th, 1974

*No of Employees:* Over 1,000

## ROYAL BRUNEI CATERING SDN BHD

1/F, Bangunan Gadong Properties Km 3, Jalan Gadong, Bandar Seri Begawan

Tel: (02) 440577

Telefax: (02) 448121, 332691, 448122

*Chairman:* Duli Yang Teramat Mulia Paduka Seri Pengiran Di-Gadong Sahibul Mal Pengiran Muda Haji Jefri Bolkiah

*Directors:* Yang Amat Mulia Pengiran Laila Kanun Diraja Pengiran Haji Bahrin bin Pengiran Haji Abbas, Yang Mulia Pengiran Hj Tengah bin Pengiran Dato Paduka Hj Metassim

*Senior Executives:* Syed Hassan Alsagoff (Finance & Administration Manager), Peter B Flemming (Catering & Operations Manager)

*PRINCIPAL ACTIVITIES:* Caterers and restaurateurs

*Parent Company:* Royal Brunei Airlines

*Subsidiary Companies:* Royal Brunei Trading Sdn Bhd; Golden Arches (B) Sdn Bhd

*Principal Bankers:* Hongkong & Shanghai Banking Corporation; Islamic Bank of Brunei; Standard Chartered Bank

*Financial Information:*

	1992
	B\$'000
Sales turnover	15,400
Retained profit	4,816
Share capital	1,250
Total assets	11,044

*Principal Shareholders:* Royal Brunei Airlines (100%)

*Date of Establishment:* September 11th, 1975

*No of Employees:* 400

## SHARIKAT NOOR LAILA JAYA ENTERPRISE

Jalan Kual Belait Seria, Lot 4108 Mile 3, Kuala Belait

Tel: (3) 32006

Telefax: (3) 31624

*Senior Executives:* Foo Kiat Liew (General Manager)

*PRINCIPAL ACTIVITIES:* Civil engineers; electrical and mechanical engineering

## SHERATON-UTAMA HOTEL

PO Box 2203, Jl Tasek, Bandar Seri Begawan 1922

Tel: (02) 244272

Cable: Sheraton

Telex: 2306 Utama Bu

Telefax: (02) 221579, 228653

*Senior Executives:* Mark McWhinnie (General Manager), Mary Newn (Sales Manager), Zainah Bujang (Resident Manager)

*PRINCIPAL ACTIVITIES:* Hotel business and catering

*Parent Company:* The ITT Sheraton Corporation

*Principal Bankers:* Hongkong & Shanghai Banking Corporation

*Date of Establishment:* August, 1981

*No of Employees:* 175

## SINAR CORPORATION SDN BHD

PO Box 2284, Bandar Seri Begawan 1922

Tel: (2) 334040

Cable: Greenwood

Telefax: (2) 221579

*Chairman:* Awang Rambli Bin Haji Awang Abdullah

*Senior Executives:* Mohd Hassan Bin Adi

*PRINCIPAL ACTIVITIES:* Building materials manufacturer and representatives; shipping; project financing

*Branch Offices:* Singapore; Port Vila, Vanuatu

*Principal Bankers:* Standard Chartered Bank

*Date of Establishment:* May 22nd, 1985

*No of Employees:* 20

## STANDARD CHARTERED BANK

51-55 Jalan Sultan, P O Box 186, Bandar Seri Begawan

Tel: 42386/89

Cable: STANCHART

Telex: 2223 SCBUI

Telefax: 42390

*Senior Executives:* M G Palin (Manager), W B Dawson (Bandar Manager), A R Morgans (Operations Manager),

*PRINCIPAL ACTIVITIES:* Banking

*Branch Offices:* Jalan Kianggeh, Cator; Jalan Berakas; Jalan Gadong; Jalan Tutong; Muara Town; QAF Plaza; Kuala Belait; Tutong Town; Temberong

*Parent Company:* Standard Chartered Bank, 38 Bishopsgate, London

*Date of Establishment:* 1958

*No of Employees:* 250

## SWEE SDN BHD

639 Jalan Tutong 8 km, Bandar Seri Begawan 2690

Tel: (02) 651501

Telefax: (02) 651498

*Chairman:* PG Pekerma Setia Diraja Sahibul Bandar Pg Hj Ali bin Pg Hj Mohd Daud

*Directors:* Chua Min Chu (Managing Director), Toh King Liam (Executive Director), Toh Boon Chui, Toh Kian Boon

*Senior Executives:* Tang Kum Chuen (General Manager)

*PRINCIPAL ACTIVITIES:* Civil engineering contractors

*Subsidiary Companies:* Swee Brickworks Sdn Bhd; Puni Quarry Sdn Bhd

*Principal Bankers:* Hongkong & Shanghai Banking Corporation

*Date of Establishment:* September 11th, 1973

*No of Employees:* Over 500

# BRUNEI

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## **TAT SIONG HARDWARE**

Lot 1704, Mile 2, Jln Gadong, PO Box 845, Bandar Seri Begawan

*Tel:* (02) 26358, (02) 27989, (02) 26703

*Cable:* Tatsiong

*Telex:* 2728 BU

*PRINCIPAL ACTIVITIES:* Suppliers of building materials and industrial equipment

## **TECK LIONG TRADING COMPANY**

Box 1165, 3/F 401 Giok Tee Bldg, 67 JI McArthur, Bandar Seri Begawan

*Tel:* (02) 24088, (02) 24089

*PRINCIPAL ACTIVITIES:* Frozen food importers

## **TOBISHIMA CORPORATION**

Room 46, Hongkong Bank Chambers, Jalan Pemancha, Bandar Seri Begawan

*Tel:* (02) 25946

*PRINCIPAL ACTIVITIES:* Building and general contractors

## **UNICROWN SDN BHD**

Room A-1 Bangunan Manglait 1, PO Box 711, Bandar Seri Begawan

*Tel:* (02) 20922-3, (02) 21886

*PRINCIPAL ACTIVITIES:* Construction, architecture and engineering projects

*Branch Offices:* C2 Lian Ho Brothers Building, BSB, Tel 24670

## **UNITED MALAYAN BANKING CORPORATION BHD**

141 Jalan Pemancha, Bandar Seri Begawan

*Tel:* (02) 22515-6

*Cable:* Malaybank

*Telex:* 2207 Bu

*Senior Executives:* Mohd Shahriri Wasi b Mohd Jamli

*PRINCIPAL ACTIVITIES:* Commercial banking

## **UNITED NATIONAL FINANCE BHD**

PO Box 2292, 112 Jln Pemancha, Bandar Seri Begawan

*Tel:* (02) 26948, (02) 26013

*Cable:* Unifinance

*Telex:* 2251 Unfl Bu

*PRINCIPAL ACTIVITIES:* Financing loans, hire purchase and leasing

## **WILLIAM JACKS & CO (B) BHD**

*See JACKS, WILLIAM, & CO (B) BHD*

## **YAOHAN DEPARTMENT STORE SDN BHD**

Plaza Abdul Razak, Jln Kubah Makam Diraja, Jln Tutong Mile 1, BSB

*Tel:* (02) 41646

*Telex:* 2762 YAOHAN

*Telefax:* (02) 41528

*Senior Executives:* T Azami (Managing Director)

*PRINCIPAL ACTIVITIES:* Department store and supermarket

*Parent Company:* Yaohan (Singapore) Pte Ltd

# Major Companies of INDONESIA

## ADIGUNA SHIPYARD, PT

Jalan Laks, R E Martadinata, Ancol Baru, Tanjung Priok, Jakarta

Tel: 494323, 494325

Cable: ADISHIP JKT

Telex: 49272 ASY

Senior Executives: Pontjo Nugroho Susilo

PRINCIPAL ACTIVITIES: Shipping industries and fibre glass boat agents

Date of Establishment: March 28th, 1969

## AGL PETROLEUM (SERAM) LTD

Mulia Tower, Suite 701, Jl Jend Gatot Subroto Kav 9-11, Jakarta 12930

Tel: 520-4045

Telefax: 520-4032

Chairman: T G O'Meally

Directors: Gerald G Moench (General Manager)

PRINCIPAL ACTIVITIES: Oil exploration and production; production sharing contractor

Branch Offices: Ambon; Bula; Head office in Brisbane, Australia

Parent Company: AGL Ltd - Sydney, Australia

Principal Bankers: Hongkong and Shanghai Bank

Principal Shareholders: AGL Petroleum

Date of Establishment: 1973

No of Employees: 175

## AGROCARB INDONESIA, PT

Wisma Metropolitan 11/12 F, Jln Sudirman Kav 30, Jarkarta Selatan

Tel: 578-13728 (lines)

Cable: AGROCARB

Telex: 44813 UNICAR IA

Senior Executives: Suwito Laksono, J N Alcardo, K Sunardi

PRINCIPAL ACTIVITIES: Pesticide formulation

Branch Offices: Jalan Rungkut Industri 1/10, Surabaya, Tel: 811627, Telex 31122

Parent Company: Union Carbide Corporation, USA

Principal Bankers: Bank of America; Citibank; Bank Dagang Negara

Date of Establishment: 1976

No of Employees: 200

## AICA INDONESIA, PT

14th Floor, Nusantara Building, Jalan M H Thamrin 59, Jakarta

Tel: 336791

Senior Executives: Drs Soerjadi

PRINCIPAL ACTIVITIES: Manufacturers of melamine laminated board and synthetic adhesives

Branch Offices: Km 28 Jl Raya Bekasi, Tambun Bekasi, West Java

Parent Company: PT Metropolitan Development

Principal Bankers: Bank of Tokyo; Bank Bumi Daya

Date of Establishment: March 28th, 1974

## AITCOS ADVERTISING, PT

PO Box 2665, 5 Jalan Tanjung, Tomang Raya, Jakarta Barat

Tel: 593266

Cable: Aitcos Ia

Senior Executives: Drs Chaidir Minang

PRINCIPAL ACTIVITIES: Public relations and advertising

Principal Bankers: Bank of America NA

Date of Establishment: 1968

## AJINOMOTO INDONESIA, PT

Jalan Laksda Yos Sudarso 77-78, Sunter, Jakarta

Tel: 492609 (5 lines)

Cable: AJINOMOTO JAKARTA

Telex: 49182

Senior Executives: Ichiro Ohashi

PRINCIPAL ACTIVITIES: Manufacturer of monosodium glutamate

Affiliated Companies: Ajinomoto, Japan

Date of Establishment: February 7th, 1969

## ALUMINDO PERKASA PT (FORMERLY PT ALCAN INDONESIA)

Pulogadung Industrial Estate, Jl Pulogadung 4, Jakarta 13920

Tel: 4893635

Cable: ALKASA

Telex: 48880 ALKASA IA

Telefax: (21) 489-8054

President Director: Hadiano Martosubroto

Directors: Hilton Barki (Vice President Director)

PRINCIPAL ACTIVITIES: Manufacturers of aluminium extrusion, roofing and aluminium fabricated products

Principal Bankers: Bank Dagang Negara; Deutsche Bank; Standard Chartered Bank

Financial Information:

	1991
	Rp'Mn
Sales turnover	31,301
Profit before tax	5,226
Profit after tax	4,239
Retained profit	4,136
Dividend	2,925
Dividend per share	150
Earnings per share	217
Authorised capital	30,000
Paid-up capital	19,500
Total assets	32,930

Principal Shareholders: Gesit Alumas; Local Government of the City of Jakarta

Date of Establishment: 1972

No of Employees: 420

## ALUMNI, PT

190 Jalan Ir H Juanda 54, 90 Bandung, West Java

Tel: 438905, 438635

Telex: 28460 ALUMNI IA

Telefax: 438635

Chairman: Conny Damian

Directors: E Damian

Senior Executives: Phikip Saysavubun, Yayat Ruchijat

PRINCIPAL ACTIVITIES: Publishing of books, printing, book distributors

Principal Agencies: Alumni Bookshop, Jl Juanda 54, Bandung

Parent Company: Padhika Eka Sarana-Bandung; PT Sinar Alumni-Banjarmasin; PT Cahaya Abadi Alumni-Tanjung Karang; PT Wirya Jaya Alumni

Principal Bankers: Bank Central Asia

Principal Shareholders: Eddy Damian, Conny Damian, Philippus Savsavubun

Date of Establishment: 1968

No of Employees: Approx 100

## AMARTA KARYA, PT

Jl Dr Suratmo No 1, Jakarta 10730

Tel: (21) 659-7017, 639-9667, 639-9668, 600-6229

Cable: AMKA

Telex: 41438 PUSBIN IA

Telefax: (21) 659-7017

President: Sampurna Sitepu

Directors: Drs Syahril Abdulriza, Amir Darwin

Senior Executives: Bambang Sugiyono (Business Development Manager, Specialized Contracting Works), I Wayan Sukadja (Business Development Manager, Steel Structures), Abdullah Makarim (Personnel Manager), H M Suyoko (Steel Construction Marketing Manager), Susanto Hardjosukanto (Business Development Manager, Heavy Construction Equipment)

PRINCIPAL ACTIVITIES: Construction equipment plant hire; steel construction fabricator and specialized contracting works

Branch Offices: Bande Aceh; Medan; Bekasi; Bandar Lampung; Semarang; Surabaya; Palembang; Pontianak; Ujung Pandang; Sanggau; Bima

Principal Bankers: Bank Bumi Daya; Bank Dagang Negara

# INDONESIA

## Financial Information:

	31.12.92
	US\$'000
Sales turnover	10,024
Profit after tax	741
Retained profit	486
Share capital	1,337
Total assets	20,965

*Principal Shareholders:* Government

*Date of Establishment:* December 20th, 1972

*No of Employees:* 600

## AMERICAN EXPRESS BANK LTD

Exchange House, Jalan H R Rasuna Said, Blok X-I Kav 03, Jakarta 12950

*Tel:* (021) 521-6000

*Cable:* Amexbank la

*Telex:* 60903 AMEXBK IA

*Telefax:* (021) 521-6999

*Directors:* Richard C Arsenault (Senior Director)

*Senior Executives:* T Graeme Haig (Senior Director, Operations), Ita'at Husain (Senior Director, Marketing), Bambang P Murtjono (Director, Finance)

*PRINCIPAL ACTIVITIES:* Banking and financial services

*Branch Offices:* Jalan Melawai Raya 7, Jakarta

*Parent Company:* American Express International

*Financial Information:*

	31.12.91
	US\$'000
Deposits	147,017
Profit before tax	6,229
Profit after tax	2,846
Paid-up capital	179
Total assets	248,879

*Date of Establishment:* April 21st, 1968

*No of Employees:* 123

## AMOR ABADI SEMARANG, PT

6 Glatik, Semarang 50121, Central Java

*Tel:* (024) 21509, (024) 541509

*Cable:* PTAMOR SEMARANG

*Telefax:* (24) 545525

*Directors:* Dr Eddy Widjaja (Managing), Hasan Soetowidjojo, Iwan Sutawijaya

*PRINCIPAL ACTIVITIES:* Processing of cow hides: Java cow crust leather; Java cow nappa leather; Java box leather: full and corrected grain, aniline and semi-aniline; chrome cow split leather: natural, pre-dyed and finished

*Branch Offices:* Factory: 205 Raden Patah, Semarang 50126, Tel: (024) 541367

*Principal Bankers:* Bank Ekspor-Impor Indonesia, Semarang Branch

*Financial Information:*

	31.12.92
	Rp'Mn
Sales turnover	3,200

*Principal Shareholders:* Mrs Soetowidjojo; Dr Eddy Widjaja; Hasan Soetowidjojo; Iwan Sutawijaya

*Date of Establishment:* 1971

*No of Employees:* Approx 61

## ANEKA GAS INDUSTRI, PT

60 Jalan Minangkabau, Jakarta Selatan

*Tel:* 829-6108

*Cable:* Anekagas Jakarta la

*Telex:* 48362 AKGAS IA

*Telefax:* 829-9918

*Chairman:* Drs M Ismoedi

*Board of Directors:* Drs M Ismoedi, Drs Haryanto, Ir Soemantojo, Ir Widyatmo

*PRINCIPAL ACTIVITIES:* Production and sale of industrial gases and gas related equipment

*Principal Agencies:* CIG Australia; Clement Australia; Bird Corporation

*Branch Offices:* Medan; Jakarta; Bandung; Semarang; Surabaya; Ujung Pandang

*Subsidiary Companies:* PT Industrial Gases Indonesia

*Principal Bankers:* Bank Negara Indonesia 1946, Bapindo

*Financial Information:*

	1990
	US\$'000
Sales turnover	15,056
Profit before tax	1,309
Authorised capital	3,948
Paid-up capital	2,368
Total assets	17,295

*Principal Shareholders:* Government of the Republic of Indonesia

*Date of Establishment:* 1916

*No of Employees:* Approx 1,221

## ARIEF JAYA CV

1st Floor, Jalan Percetakan Negara IV/1, Jakarta Pusat

*Tel:* 411806

*Cable:* ARIEFJAYA JKT

*Directors:* Mulia Arief

*PRINCIPAL ACTIVITIES:* Complete printing and binding services: offset lithography; trading in office stationery

*Principal Bankers:* Bank Bumi Daya; Bank Dagang Negara

*Date of Establishment:* 1954

*No of Employees:* Approx 60

## ARUN NGL CO, PT

Wisma Nusantara Building 11/F, Jl M H Thamrin 59, Jakarta 10350

*Tel:* (21) 333107

*Telex:* 61419 PTA IA

*Telefax:* (21) 330351

*Directors:* F Abda'oe (President Director), Indra Kartasasmita (Vice President Director), L E Johnson, N B Kelly, Y Suzuki, Y Naruko

*Senior Executives:* P Sayidina (General Manager)

*PRINCIPAL ACTIVITIES:* Hydrocarbon processing and refining

*Principal Shareholders:* PERTAMINA; Mobil Oil Corp; JILCO

*Date of Establishment:* March 16th, 1974

*No of Employees:* 2,000

## ASAHIMAS JAYA SAFETY GLASS CO LTD, PT

JL Ancol VIII/3, Ancol Barat, Jakarta

*Tel:* 670041 (8 lines)

*Cable:* PT ASAHIMAS

*Telex:* AMG JKT 42606

*Directors:* A Budiawan, K Tantara

*PRINCIPAL ACTIVITIES:* Production of automobile safety glass and sheet glass

*Principal Bankers:* Bank Bumi Daya; Bank of Tokyo

*Date of Establishment:* October 7th, 1971

*No of Employees:* Approx 600

## ASEAM INDONESIA, PT

Bank Bumi Daya Plaza, Jl Imam Bonjol 61, Jakarta Pusat

*Tel:* 321932 (6 lines), 322581, 322610

*Cable:* ASEAMBAN

*Telex:* 61483 ASEAM IA

*Telefax:* 336861

*Chairman:* Moh Arbali Sukanal

*Directors:* Muda Siregar Siagian (President Director), Brian Perry (Managing Director)

*PRINCIPAL ACTIVITIES:* Banking and finance

*Parent Company:* Bank Bumi Daya, Jakarta; Banque Paribas, Paris; The Dai-ichi Kangyo Bank Ltd, Tokyo

*Principal Bankers:* Bank Bumi Daya

## Financial Information:

	1989
	US\$'000
Revenue	23,156
Profits	1,011
Authorised capital	591
Paid-up capital	591
Total assets	133,212

*Principal Shareholders:* Bank Bumi Daya, Jakarta; Banque Paribas, Paris; The Dai-ichi Kangyo Bank Ltd, Tokyo

*Date of Establishment:* October 16th, 1973

*No of Employees:* 64

## ASEAN ACEH FERTILIZER, PT

PO Box 09, Lhok Seumawe, Aceh

*Tel:* 0645-22433, 22232, 22343

*Cable:* AAFERT LHOKSEUMAWE, ACEH

*Telex:* 51691, 51301 AAF LSM

*Telefax:* 0645-22121

*President:* Zulkarnain Makki

*Directors:* Djumharto (Technical Director), Jamaludin Haron (Commercial Director), Moh Usman (Finance Director), Mabuhay M Santos (General Affairs Director)

*Senior Executives:* Alita Ilyas (Marketing Manager), John Oh (International Relations Manager)

*PRINCIPAL ACTIVITIES:* Production of fertilisers (urea)

*Branch Offices:* PO Box 2125, Jakarta, (Representative Office), Tel: (21) 716196, 7393568, 772989, Cable: AAFERT JAKARTA, Fax: (21) 715078, Telex 47543 AAF

*Principal Bankers:* Bank Negara Indonesia 1946

*Financial Information:*

	31.12.92
	Rp'Mn
Profit before tax	29,242
Profit after tax	29,942
Retained profit	69,514
Earnings per share	3,114
Share capital	93,900
Total assets	308,557

*Principal Shareholders:* PT Pupuk Sriwidjaja (Indonesia); Temasek Holding Company, Singapore; Petronas (Malaysia); Ministry of Finance (Thailand); National Development Co (Philippines)

*Date of Establishment:* April 12th, 1979

*No of Employees:* 850

## ASLI MOJOPAHIT, PT

22 Jalan Gajah Mada, Denpasar 08, Eastern Indonesia

*Tel:* 22538, 24584, 24562, 22557

*Cable:* Mojopahit Denpasar

*Directors:* I G K Sudjana, I G P G Suria

*Senior Executives:* Gede Windhu, I Kt Mendhera, I Gst Pt Putera

*PRINCIPAL ACTIVITIES:* Cattle dealer, petroleum distributors, filling station operators, transporters, and traders in electrical appliances

*Principal Agencies:* Pertamina

*Branch Offices:* Surabaya

*Parent Company:* UD Gama, 211A Jalan Diponegoro, Denpasar. Tel: 22549

*Principal Bankers:* Bank Dagang Negara; Bank Negara Indonesia 1946

*Date of Establishment:* 1950

*No of Employees:* 44

## ASSOSIASI PERDAGANGAN INTERNASIONAL, PT

### PT API

22 Jalan Melawai Raya, Kebayoran Baru, Jakarta 12160

*Tel:* (21) 739-5566, 722-1142

*Cable:* Api Jakarta

*Telex:* 47146 APINT IA

*Telefax:* (21) 716979

*Chairman:* Soedarpo Sastrosatomo

*Directors:* Soekrisno Martokoeseomo (Managing), Wirogo Moekiman, Wisnoentoro Martokoeseomo (Advisor)

*Senior Executives:* Soekrisno Martokoeseomo (Acting General Manager, Sales), Soeroto Gondhokoeseomo (General Manager, Finance & Administration), Jan Suherman (General Manager, Technical)

*PRINCIPAL ACTIVITIES:* Sales of engineering, construction, communications and industrial systems

*Principal Agencies:* MAN -B&W Diesel AG; MAN Gutehoffnungshuette AG; Germany and their subsidiaries

*Branch Offices:* Representative offices in:- Jalan Dr Wahidin FH-G 7 Semarang, Tel: 415554, Jalan Dr Cipto 18, Surabaya 60264, Tel 577716, Jalan Jend Gatot Subroto 65, Bandung 43262, Tel 447929

*Principal Bankers:* Bank Ekspor-Impor Indonesia (BEII); Bank Bumi Daya; Bank Niaga; Bank Central Asia; Deutsche Bank (Asia)

*Date of Establishment:* 1951

*No of Employees:* Approx 80

## ASSURANSI JIWA PANIN PUTERA

Jl Pintu Besar 52A, Jakarta Barat

*Tel:* 672586, 672587

*Cable:* FORTYFIVE JKT

*Telex:* 41376 IA

*PRINCIPAL ACTIVITIES:* Life insurance

## ASTRA-GRAPHIA, PT

Jl Kramat Raya 43, Jakarta

*Tel:* (21) 390-9190, 390-9444

*Cable:* ASGRAPH

*Telex:* 45410 AGXERO

*Telefax:* (21) 390-9181, 390-9388

*Chairman:* T P Rachmat; *President:* I Sembiring

*Directors:* S Adioetomo, T B Subijanto, H Mangkusasono, E S Soeryadjaya

*PRINCIPAL ACTIVITIES:* Agents for copying machines, computers, word processors and other office equipment

*Principal Agencies:* Xerox, Digital Equipment Corporation (DEC); Goldstar

*Branch Offices:* Medan, Padang, Palembang, Jakarta, Bandung, Semarang, Surabaya, Balikpapan, Ujungpandang

*Parent Company:* PT Astra International Inc

*Subsidiary Companies:* PT Ciptaatha Grahainformasi; PT Multimatra Prakarsa; PT Graha Elektrotama; PT Cendekia Raya Industri; PT Bukdoo Indonesia; PT Era Akustik Wahana; PT Astra Microtronics Technology

*Principal Bankers:* Citibank, NA; Bank Dagang Negara; Bank Rakyat Indonesia; Bank Negara Indonesia

*Financial Information:*

	1991
	Rp'Mn
Sales turnover	137,762
Profit before tax	11,660
Profit after tax	6,853
Retained profit	20,388
Dividend	3,075
Dividend per share	200
Earnings per share	446
Authorised capital	25,000
Paid-up capital	15,375
Total assets	166,443

*Principal Shareholders:* PT Astra International Inc

*Date of Establishment:* 1976

*No of Employees:* 1,772

## ASTRA INTERNATIONAL, PT

Jl Ir H Juanda 22, Jakarta 10120

*Tel:* (21) 375008 (10 lines)

*Cable:* ERASTRA JAKARTA

*Telex:* 44376, 46241 Astra Jkt

*Telefax:* (21) 353358

*Chairman:* B A Suriadjaya

# INDONESIA

**Directors:** Theodore Permadi Rachmat (President Director), Edwin Soeryadjaya (Vice President), B Subianto (Vice President), Adhi Mulja (Vice President), Rudyanto Hardjanto (Marketing), Himawan Surya (Purchasing), Budi Setiadharna (Production), Rini M S Soewandi (Finance), Michael D Ruslim (Technical), Danny Walla (R&D), Hagianto Kumala

**PRINCIPAL ACTIVITIES:** Automotive; financial services; wood-based industry; agribusiness; electronics; heavy industry; chemicals and basic materials; telecommunications; light industry

**Principal Agencies:** Toyota; Daihatsu; BMW; Isuzu; Honda Sales

**Branch Offices:** Bandung; Semarang; Surabaya; Ujung Pandang; Balikpapan; Palembang; Bandar Lampung; Manado

**Subsidiary & Associated Companies:** PT Toyota Astra Motor; PT Daihatsu Indonesia; PT Gaya Motor; PT Intirub; PT Multi France Motor; PT Inti Pantja Industri Press; PT Pantja Motor; PT Federal Motor; PT Federal Superior Chain Manufacturing; PT Honda Astra Engine Manufacturing; PT Honda Federal; PT Berau Coal; PT United Tractors; PT Komatsu Indonesia; PT Astra Agro Niaga; PT Bukit Sari; PT Astra Graphia, and many others

**Principal Bankers:** Barclays Bank; Daiichi Kangyo Bank; Sumitomo Bank; Bank Bumi Daya; Bank Niaga

**Financial Information:**

	30.09.92
	Rp'Mn
Net sales	3,319,265
Profit before tax	134,511
Profit after tax	59,206
Retained profit	551,593
Dividend	30,275
Dividend per share	125
Earnings per share	244
Share capital	242,198
Stockholders equity	1,264,893
Total assets	5,016,559

**Principal Shareholders:** PT Surya Satiyasakti Jaya (41.78%)

**Date of Establishment:** February 20th, 1957

**No of Employees:** 70,000 (Astra Group); 400 (PT Astra International HO)

## ASURANSI WAHANA TATA, PT

6 Jalan Roa Malaka Selatan, Jakarta 11230

**Tel:** 670123 (4 lines)

**Cable:** Wahanatata Jakarta

**Telex:** 42937 Aswata la

**Chairman:** Saso Sugiarto

**Directors:** Rudy Wanandi (President), A Kristanto, Ign Soebiakto, Mrs Oemi Budihardjo

**Senior Executives:** Teddy Irwan Puspito, Paul Tan, Alex J Pontoan, Johanna Stans, Robby Loho SE, Jun Pandisputra, Koen Pamoedji, Ruswan Arifin

**PRINCIPAL ACTIVITIES:** Most classes of general insurance and re-insurance, excluding life coverage

**Branch Offices:** Jakarta; Surabaya; Semarang; Bandung; Medan; Bandar Lampung, Cirebon, Palembang, Padang

**Principal Bankers:** Bank Dagang Indonesia; Bank Negara Indonesia 1946; Bank Bumi Daya; Bank Umum Nasional

**Principal Shareholders:** PT Pakarti Yoga; Rudy Wanandi; Mrs S Hartini

**Date of Establishment:** July 25th, 1964

**No of Employees:** Approx 277

## BAKRIE & BROTHERS, PT

Wisma Bakrie, Kav B-1, Jl H R Rasuna Said, Jakarta

**Tel:** (21) 510212, 510192

**Cable:** BAKROS

**Telex:** 45829 BAKROS IA

**Telefax:** (21) 520-0361

**President:** A Bakrie

**Directors:** Drs Hutomo Said Hidayat, H Hamid (Executive Vice President), A Bakrie (Executive Vice President), H Abu Yamin, H Abidin, J Kreefft

**PRINCIPAL ACTIVITIES:** Manufacturers of steel pipes, processing plants (rubber, coffee, paper)

**Subsidiary Companies:** Bakrie Commodities, Singapore; Sister Companies: PT Baja Bagya Muda; PT Aries Pratama Sejahtera; PT Ikrar Lloyd; PT Bakrie Pipe Industries; PT Bakrie Tosanjaya PT Bakrie Armco; Catur Swasakti

**Principal Bankers:** Bank Bumi Daya; Chase Manhattan Bank

**Date of Establishment:** 1942

## BALAI PUSTAKA, PERUSAHAAN UMUM (PERUM)

1 Jalan Dr Wahidin 1, Jakarta

**Tel:** 374711, 362981, 365994, 3804439, 341714

**Telex:** 45905 PNBPK JKT

**Directors:** Drs Zakaria Idris (President Director)

**Senior Executives:** Drs Chasan Mintara, Ismu Amran, Koentjono Sastrodarmodjo

**PRINCIPAL ACTIVITIES:** Printing services: plate making, letterpress and offset lithography; books and periodicals printing and publishing

**Parent Company:** Department of Education & Culture

**Principal Bankers:** Bank Negara Indonesia; Bank Ekspor Impor

**Principal Shareholders:** Ministry of Education & Culture

**Date of Establishment:** 1917

**No of Employees:** 650

## BALFOUR BEATTY SAKTI INDONESIA, PT

Jalan RSC Veteran No 4, Bintaro-Rempoa, Kebayoran Lama, Jakarta Selatan

**Tel:** 733407

**Cable:** RUOFLAB

**Telex:** 47461 BBSI JKT

**Telefax:** 733347

**Chairman:** Murdaya Widyawimarta

**Directors:** Mrs Hartati Murdaya, N Ashley, D R Wheatland

**Senior Executives:** Ir J Bambang Budihardja, R J Benfield, J S Hamel

**PRINCIPAL ACTIVITIES:** Civil works construction, power transmission, electrical and mechanical installation, steel bridges

**Branch Offices:** Medan; Batam; Palembang; Tanjung Karang; Bandung; Semarang; Surabaya; Balikpapan

**Parent Company:** Balfour Beatty Ltd, London (UK)

**Principal Bankers:** Standard Chartered Bank; Chase Manhattan Bank

**Principal Shareholders:** Balfour Beatty Ltd, UK; PT Kentjana Sakti Indonesia; Murdaya Widyawimarta

**No of Employees:** 319

## BALI NIPPON INSURANCE, PT

7th Floor, Wisma Hayam Wuruk, 8 Jalan Hayam Wuruk, Jakarta 10002

**Tel:** 358951

**Cable:** Ptambali

**Telex:** 46634 AMB IA

**Telefax:** 373-336

**President Commissioner:** Djaja Ramli

**Directors:** Hartono Setiawan (President Director), Kunio Koiwa (Vice President), Takashi Wada, Solichin Wibisana

**PRINCIPAL ACTIVITIES:** Non-life insurance business

**Principal Agencies:** PT Pasti Hasil

**Branch Offices:** Surabaya; Medan

**Principal Bankers:** PT Bank Bali; Hongkong & Shanghai Banking Corporation; Sanwa Indonesia Bank

**Financial Information:**

	31.12.91
	Rp'Mn
Premiums	12,487
Profit before tax	1,787
Profit after tax	1,535
Share capital	15,000
Total assets	25,930

**Principal Shareholders:** PT Bank Bali; The Nippon Fire & Marine Insurance Co Ltd

**Date of Establishment:** December 16th, 1975

**No of Employees:** 50



## BANK AGUNG ASIA

75 Jalan Pintu Besar Selatan, Jakarta Barat 01

Tel: 675081, 670711

Cable: Banking

Telex: 42801, 46067, 45364 BANKING JKT

Chairman: KRMH Pringgodingrat

President Director: Djoni Polii

Directors: KRMT Salogo Tjokronagoro; Pitoyo Ongko; R Soetono Tjitrosoebroto, Budi Yasa

PRINCIPAL ACTIVITIES: Commercial banking

Branch Offices: Surakarta; Surabaya; Malang; Medan; Bandung; Ujung Pandang; Palembang; Jakarta Pasar Baru; Semarang; Sub Branch Offices: Jakarta Senen; Jakarta Perniagaan; Surakarta Pasar Klewer

Affiliate Companies: Asuransi Agung Asia Sejahtera, PT

Principal Shareholders: Djoni Polii; Surya Lestari; Bhima Luhur; Muliando Simandjaja

Date of Establishment: November 12th, 1975

No of Employees: 847

## BANK ARTA PUSARA, PT

Jl Kopi 47, Jakarta 11230

Tel: 671284

Cable: Bankpusara

Telex: 41513, 42907 IA

President: Joseph Wantah

PRINCIPAL ACTIVITIES: Banking and finance

Branch Offices: 8

Date of Establishment: 1967

## BANK BALI, PT

Jl Hayam Wuruk 84-85, Jakarta

Tel: 649 8006

Cable: BANK BALI

Telex: 63698 IA

Chairman: L Sandjaya S H

Directors: D Ramli (President/Director)

PRINCIPAL ACTIVITIES: Banking and finance

Branch Offices: Surabaya, Jalan Slompretan 38-40; Medan, Jalan Balai Kota 10A-B; Palembang, Jalan Jend Sudirman 560

Date of Establishment: 1954

No of Employees: Approx 250

## BANK BUANA INDONESIA, PT

32-35 Jalan Asemka, Jakarta 11001

Tel: 672901, 672045

Cable: Bankbuana Jakarta

Telex: 42734, 42042, 42602, 42622

Telefax: 676916, 674105

President: Hendra Suryadi

Directors: B S Lawanto (Managing), Soedarjono (Managing Director), Kamaruddin (Managing Director), Soetadi Limin (Managing Director)

PRINCIPAL ACTIVITIES: Banking and financial services

Branch Offices: Medan; Surabaya; Bandung; Semarang; Ujung Pandang; Solo; Pontianak; Cirebon; Bengkulu; Palembang; Jember; Denpasar; Jakarta-Harmoni; Tasikmalaya; Serang; Bandar Lampung; Magelang; Pekanbaru; Balikpapan (89 in total)

Principal Bankers: Bank of California; Bank of Tokyo; First Interstate Bank; City Bank; Bangkok Bank

Date of Establishment: 1956

No of Employees: 2,158

## BANK BUMI ARTA INDONESIA, PT

12-14 Jalan Roa Malaka, Selatan, Jakarta 11230

Tel: 672981/5

Cable: Bankbumiarta

Telex: 42657 Babank la

Chairman: Hadi Budiman

Directors: Ir Rachmat (President Director), Baru Iswadi (Executive Director), Bennie J Rumondor (Executive Director), Hendrik Atmaja (Executive Director)

PRINCIPAL ACTIVITIES: Banking and financial services, especially for the private commercial sector

Branch Offices: Jakarta; Bandung; Semarang; Surakarta; Surabaya; Medan; Bandar Lampung (total 12)

Financial Information:

	1992
Total income	52,108
Paid-up capital	10,000
Total assets	197,458

Principal Shareholders: Hadi Budiman; Ang Toen Tjong, Soelistio Hadiwidjojo, Budi Prakasja Suryahusada

Date of Establishment: March 3rd, 1967

No of Employees: 400

## BANK BUMI DAYA, PT

Bank Bumi Daya Plaza, 16/F, Jalan Imam Bonjol 61, Jakarta 10002

Tel: (21) 333721

Cable: BEDEPUSAT

Telex: 61277, 61400 (General); 61117, 61340 (International)

Telefax: (21) 322115, 310-3078

President Director: Surasa

Managing Directors: M Safiudin, Arbali Sukanal, Martojo M W, Sri Muljati A S, Subijanto Suronegoro

Senior Executives: Janpie Siahaan (Planning Development Division), H Hardima Resantoso (Operations Division), Dewi A Hariyadi (Treasury Division), Ira Hendarman (Investment Banking Division), Irman Idrus (Correspondent & International Banking), Abdul Hadi (Retail Business Management Division), A Noor Ilham (Corporate Division), Arifin Mukri (Credit Policy & Control Division), Musnal Latin (Personnel Division), F X Sutanta (Financial Accounting Division), Abdillah (Information Technology Division)

PRINCIPAL ACTIVITIES: Commercial banking

Branch Offices: 136 branch offices; Representative Office in Singapore, Hong Kong, London; Agency in New York and Grand Cayman Islands Branch

Subsidiary Companies: PT Aseam Indonesia; PT Bumi Daya Plaza; PT Bumi Daya - IBJ Leasing; PT Satrya Bhima Sakti; PT Bina Usaha Indonesia; PT Panca Bina Esa; PT International Hotel Manado; PT Sarana Bersama Pembiayaan Indonesia; Bumi Daya International Finance Ltd, Hong Kong; PT Bumi Daya Sekuritas

Financial Information:

	31.12.91
	Rp'Mn
Total assets	21,825,226
Total income	2,691,722
Profit before tax	96,223
Profit after tax	53,310

Date of Establishment: September 9th, 1959

No of Employees: 7,732

## BANK CENTRAL ASIA, PT

Wisma BCA, Jl Jend Sudirman Kav 22-23, Jakarta 12920

Tel: (21) 520-8650, 571-1250, 520-8750

Telex: 65364, 60763

Telefax: (021) 571-0928, 570-1865

President Director: Abdullah Ali

Directors: Andree Halim (Vice President), A Subowo, Andibuana Wangsadjaja, Andi Zahiri

PRINCIPAL ACTIVITIES: Commercial and retail banking

Branch Offices: 433

Subsidiary Companies: PT Multinational Finance Corporation (Multicor); PT Central Sari Metropolitan Leasing Corp; PT Bank LTCB Central Asia; PT Sarana Bersama Pembiayaan Indonesia; Central Asia Capital Corp

# INDONESIA

## Financial Information:

	31.12.91
	Rp'Mn
Deposits	9,401,269
Profit before tax	60,137
Profit after tax	44,558
Retained profit	157,003
Authorised capital	600,000
Paid-up capital	350,000
Total assets	10,822,205

Date of Establishment: February 21st, 1957

No of Employees: 17,232

## BANK DAGANG NASIONAL INDONESIA, PT

Wisma Hayam Wuruk, Jl Hayam Wuruk 8, Jakarta 10120

Tel: 3803530

Cable: Commercial Bank JKT

Telex: 42928

President: Syamsul Nursalim

PRINCIPAL ACTIVITIES: Banking

Branch Offices: 14

Date of Establishment: 1945

## BANK DAGANG NEGARA, PT

Jl MH Thamrin 5, Jakarta 10340

Tel: (21) 321707, 380-0800

Cable: Stacopus

Telex: 61622 BDN KP IA, 61621 BDN ULN JKT, 61291 BDN FX IA

Telefax: (21) 323618, 324330

Chairman: Sutopo Yuwono (Board of Commissioners)

Directors: Subagyo Karsono (President Director), Lukman Nul Hakim (Managing Director), E C W Neloe (Managing Director), Ahmad Askander (Managing Director), Tengku Alwin Aziz (Managing Director), I Wayan Pugeg (Managing Director)

Senior Executives: Partono (Domestic Banking Division), Muhammad Ma'moen (Personnel Division), Bambang Sabariman (Treasury Division), Abdul Rachman Samad (Accounting Division), Zainal Arifin Anwar (International Banking Division), Rudjito (Planning & Development Division), H Nurdin Hasibuan (Credit I Division)

PRINCIPAL ACTIVITIES: Commercial banking business

Branch Offices: 184 branches nationwide; Representative offices in Singapore and Hong Kong; Agencies in New York and Los Angeles; Branch in Cayman Islands

Affiliated Companies: PT Indonesian Investment International (PT Indovest); PT Salindo Perdana Leasing Indonesia (PT Salindo); PT Bina Usaha Indonesia; PT Usaha Gedung BDN; PT Sarana Bersama Pembiayaan Indonesia; PT Staco International Finance Ltd, Hong Kong; PT Bursa Paralel Indonesia; PT Bursa Efek Surabaya; PT Koexim BDN Finance; PT Staco International Finance Ltd, Hong Kong

## Financial Information:

	31.12.90	31.12.91
	Rp'Mn	Rp'Mn
Deposits	10,146,844	9,831,873
Profit before tax	195,076	72,451
Profit after tax	119,258	39,138
Share capital	250	250
Total assets	15,170,633	17,449,788

Principal Shareholders: Government of Republic of Indonesia

Date of Establishment: April 11th, 1960

No of Employees: 8,840

## BANK DANAMON INDONESIA

Jl Kebon Sirih 15, Jakarta 10340

Tel: (021) 380-4800, 380-5200, 380-5151

Cable: Bankdanamon

Telex: 45732 BDI JKT, 61342 BDI KP IA

Telefax: (021) 325601

Chairman: Usman Admadjaja

Directors: R Bientarno (President-Director), Nienie A Admajaya (Deputy President Director & Chief Executive Officer)

Senior Executives: Jusuf Arbiyanto (Managing Director), Steve Boedy (Comptroller), Herman Tanuwidjaja (General Manager, Foreign Investment & Correspondent Banking), Dominador de Jesus (Technical Advisor, Operations), Edison Mawikere (General Manager, Credit & Marketing), Joseph Chen (Technical Advisor, Consumer Banking), Woo Chong Hien (Technical Advisor, Accounting, MIS Division), Agus Gunawan (General Manager, Treasury), John Lumowa (Damamon Campus Director), Johannes Susilo (General Manager, Individual banking), Sri Dwianto (Director, Human Resources)

PRINCIPAL ACTIVITIES: Commercial banking

Branch Offices: Jakarta; Jambi; Palembang; Telukbetung; Tanjung Karang; Bandung; Purwokerto; Timor-Timur; Surabaya; Ujung Pandang; totalling 160

Subsidiary Companies: Danamon Finance; Danamon Insurance; Danamon Securities

Principal Bankers: Citibank; Chemical Bank; Mitsubishi; Sakura; Indover

## Financial Information:

	31.12.90
	Rp'Mn
Deposits	2,093,449
Operating income	437,857
Profit before tax	48,059
Profit after tax	30,800
Retained profit	28,423
Earnings per share	275
Share capital	112,000
Total assets	3,034,000

Principal Shareholders: Usman Admadjaja (89%); Public (11%)

Date of Establishment: 1976

No of Employees: 6,600

## BANK DUTA

Jl Kebon Sirih 12, Jakarta 10110

Tel: 380-0900, 380-0901

Cable: DUTABANK

Telex: 47493 BDE JKT; 46121 DUTA JKT

Telefax: (021) 380-1005, (021) 380-1031

President: Winarto Soemarto

Directors: C W Neloe, Suwarsono, B S Salamoen, Yusuf Sudiby Wirjosudirdjo

Senior Executives: Guritno Somiadiredja (Technology Group Head), Firmansyah Salamanie (Audit Group Head), Maharany Reza (Institutional Business Centre Manager), Widjanarto (Control Group Head), Maharnay Reza (Institutional Banking Group head), Ratri Seto Respati (Business development Group Head), Amirullah Sumadhie (Human Resources Banking Group Head), H R Rembet (International Banking Group Head), Musrizal Maszdi (Corporate Banking Group Head), Endang Suhendi (Consumer Banking Group Head), Zainul Arifin (Treasury Group Head), Djajusman (Commercial Banking Group Head), Gunawan Wibisono (Remedial Group Head), M Thoplawi (Credit Administration & Control Group Head), Dara Wardhani (Corporate Secretary & Logistics Group head), W Mahendra (Financial Administration)

PRINCIPAL ACTIVITIES: Banking

Branch Offices: Jakarta; Surabaya; Medan; Pontianak; Ujung Pandang; Padang; Palembang; Yogyakarta; Solo; Semarang; Malang; Jember; Kediri; Tulung Agung; Madiun; Bogor; Bekasi, and others (Totalling 37) Bandung; Denpasar; Batam (total 19)

Parent Company: PT PP Berdikari

Subsidiary Companies: PT Graha Sarana Duta; PT Amro Duta Leasing; PT Staco Duta Agung Leasing; Duta International Finance Company Ltd; Koperasi Mitra Duta; Yayasan Dana Tunjangan Hari Tua; PT IJB Indonesian Bank; PT Rabo Bank Duta; PT Bank Umum Tugu

## Financial Information:

	31.12.89
	Rp'Mn
Total income	238,978
Profit before tax	20,057
Authorised capital	50,000
Paid-up capital	32,500
Total assets	1,989,554

*Principal Shareholders:* Zahid Husein (30%); Mr Hedijanto (30%); Ali Affandi (30%); Bank Duta Employees Cooperative (Koperasi Mitra Duta) (10%)

*Date of Establishment:* August 30th, 1966

*No of Employees:* 3,070

## BANK EKSPOR-IMPOR INDONESIA

1 Jalan Lapangan Setasiun, Jakarta 11110

*Tel:* 673122, 690-0991

*Cable:* EXIMINDONESIA IA

*Telex:* 42030, 42032 Ia

*Telefax:* (21) 673047, 674734

*President:* Iwan R Prawiranata

*Directors:* Salahuddin N Kaoy (Managing Director), Djokosantoso Moeliono (Managing Director), M H Sitindjak (Managing Director), H A C Ratulangi (Managing Director)

*Senior Executives:* Horas Simatupang Executive Manager, International & Treasury Division), Sardjono Brotodiningrat (General Manager, Office of the Board), M Hutagalung (Executive Manager, Credit Development Division), Taryadi (General Manager, Agricultural Loan Division), Kodradi (Short & Medium Term Division), Hafid Husnul Sabur (Executive Manager, Research & Development Division), B Sudarto (General Manager, General Services Division), M Dahlan (General Manager, Domestic Banking Division), Achyadi Ranuwisastra (Executive Manager, Personnel Division), Sutopo Djokotarbuko (Executive Manager, System & technology Division), Rahman Mawardi (General Manager, Accounting Division), Hendarin Sukarmadji (General Manager, Business Development Division), H S Dwirekeretno (General Manager, Internal Audit Division), Zulbaity Aziz (General Manager, Education & Training)

*PRINCIPAL ACTIVITIES:* Trade finance; commercial and investment banking; loan syndication; treasury; guarantees; export-import, and other services

*Branch Offices:* 116 branches nationwide; 5 overseas

*Subsidiary Companies:* PT Merchant Investment Corp; PT BEII General Leasing; PT Tahta Medan; PT Sarana Bersama Pembiayaan Indonesia; BEII (DTC) Ltd, Hong Kong

*Financial Information:*

	31.12.89	31.12.90
	US\$'000	US\$'000
Deposits	1,788,000	2,583,000
Net income	129,000	198,000
Total assets	4,426,000	6,689,000

*Principal Shareholders:* Government of Indonesia (100%)

*Date of Establishment:* December 31st, 1968

*No of Employees:* 5,000

## BANK NEGARA INDONESIA 1946

Kav 1, Jalan Jend Sudirman, PO Box 2955, Jakarta 10001

*Tel:* (021) 570-1001, 570-0706

*Cable:* KANTOR BESAR

*Telex:* 45524, 45539, 45554 KB BNI IA

*President:* A Kukuh Basuki

*Directors:* Pintor Siregar (Managing Director), Widigdo Sukarman (Managing Director), H W Tehubijuluw (Managing Director), Rusdi A Djamil

*Senior Executives:* S Nartono Kadri (General Manager, Officer of the Board), Sardjum (General Manager, General Affairs Division), Hermansjah Djamaluddin (General Manager, Funds Division), Ig N G Antika (General Manager, International Division), St Remy Ajahdeini (General Manager, Personnel Division), Nono Purnomo (General Manager, Administration Division), Herbudiman (General Manager, Planning Division)

*PRINCIPAL ACTIVITIES:* Full range of banking services

*Branch Offices:* Domestic 293

*Principal Shareholders:* Owned by the Government of the Republic of Indonesia

*Date of Establishment:* July 5th, 1946

*No of Employees:* 10,317

## BANK NIAGA, PT

Jl M H Thamrin 55, Jakarta 10350

*Tel:* 332607, 332634, 373672

*Cable:* NIAGAB

*Telex:* 45806, 45894, 46704 Niaga JKT (Foreign Exchange Department)

*Telefax:* 373723

*President Commissioner:* J Tahija

*Directors:* Robby Djohan (President Director), Wijatno Soepenadie, Gunarni Soeworo, Peter B Stok, Glenn S Yusuf

*PRINCIPAL ACTIVITIES:* Banking

*Branch Offices:* 55

*Subsidiary & Affiliated Companies:* PT Niaga Life; PT Niaga Factoring Corporation; PT Niaga Securities; PT Mitra Pradityatama Leasing; PT Bank Sumitomo Niaga; PT Niaga Finance Co Ltd; PT Saseka Gelora Leasing; PT Inndover Sekuritas; PT Asuransi Bintang

*Financial Information:*

	31.12.92
	Rp'Mn
Operating income	14,232
Profit before tax	38,061
Profit after tax	23,462
Retained profit	53,701
Dividend	10,504
Dividend per share	200
Earnings per share	406
Share capital	57,777
Total assets	3,345,503

*Principal Shareholders:* J Tahija (18.5%); George S Tahija (17/8%)

*Date of Establishment:* September 26th, 1955

*No of Employees:* 3,189

## BANK NISP, PT

31 Jalan Taman Cibeunying Selatan, Bandung 40114, West Java

*Tel:* (22) 707042

*Cable:* NISPBD

*Telex:* 28269, 28386

*Telefax:* (22) 73959

*Chairman:* Rasjim Wiraatmadja; *President:* Karmaka Surjaudaja

*Directors:* Peter E Sutioso (Deputy President), Pramukti Surjaudaja (Managing Director), Parwati Suryanto (Managing Director)

*Senior Executives:* Nelson Pohan (Senior Head), Daniel P Santosa (Head, Finance), M Hasugian (Head, Auditing), Eddy Gautama (Head, Business Development), Prajogi (Head, Treasury), Angelina Lukman (Head, International Banking), Levianty Rusta (Head, Credit), Edward Tambunan (Chief Dealer)

*PRINCIPAL ACTIVITIES:* Commercial banking

*Branch Offices:* Jakarta; Bogor; Semarang; Surabaya; Bandung

*Affiliated Companies:* Bank Perdanania (Joint Venture with Daiwa Bank); Asuransi Hastin Utama

*Financial Information:*

	31.12.91	31.12.92
	Rp'Mn	Rp'Mn
Deposits	270,113	331,566
Profit before tax	3,076	3,622
Profit after tax	1,612	2,698
Retained profit	9,462	11,074
Share capital	5,004	6,078
Reserves	3,448	3,307
Total assets	325,350	382,585

*Principal Shareholders:* Mrs Lelarati Lukman

*Date of Establishment:* April 4th, 1941

*No of Employees:* 880

## BANK PACIFIC, PT

Bank Pacific Building, Jl Jend Sudirman Kav 7-8, Jakarta 10220

*Tel:* (21) 570-0606

*Cable:* PACIFIC BANK

*Telex:* 65178

*Telefax:* (21) 570-4993

*Directors:* Endang Utari Mokodompit (President Director)

*PRINCIPAL ACTIVITIES:* Banking

*Branch Offices:* Jakarta, Medan, Palembang, Surabaya, Samarinda (total 17)

*Date of Establishment:* 1958

*No of Employees:* 1,100

# INDONESIA

## BANK PEMBANGUNAN INDONESIA (STATE DEVELOPMENT BANK)

Jl R P Suroso 2-4, Jakarta 10002

Tel: (021) 321908 (20 lines)

Cable: BAPINDO

Telex: 44212, 61335, 61270, 61576, 61577

Telefax: (021) 333644

**Directors:** Subekti Ismaun (President/Director), F Bambang Kuntjoro (Managing Director), Sjahrizal (Managing Director), Adhi Soegondho (Managing Director), Towil Heryoto (Managing Director)

**Senior Executives:** Masjhud Ali (General Manager-Project Financing Dept), Otto Sampo (Deputy General Manager-Project Rehabilitation Dept), Ansori Siswosoedarmo (General Manager, Treasury & Banking Service Dept), Zainal Abidin (General Manager, Accounting & Budget Dept), Muchlis Haroen (Deputy General Manager, Planning Dept), Saenun (General Manager, Research & Development), Maman Abdurahman (General Manager, Consultancy & Promotion Dept), Usman Ben Zachri (General Manager, Personnel Relations Dept), Mrs Suhardjijah (General Manager, General Services Dept)

**PRINCIPAL ACTIVITIES:** Medium and long term loans, general banking

**Branch Offices:** 31 including branches in Hong Kong and the Cook Islands

**Parent Company:** Department of Finance

**Subsidiary Companies:** PT PANN; PT Panca Bina Esa; PT Bina Usaha Indonesia; PT Sarana Bersama Pembiayaan Indonesia; PT IFI; PT Bapindo Loka Sentra Leasing; YJSK; YPK

**Financial Information:**

	30.06.90
	Rp'Mn
Deposits	2,137,000
Profit before tax	118,400
Profit after tax	71,700
Total assets	6,273,100

**Principal Shareholders:** Government

**Date of Establishment:** May 25th, 1960

**No of Employees:** 1,241

## BANK RAKYAT INDONESIA, PT

PO Box 94, Jalan Jendral Sudirman 44-46, Jakarta 10210

Tel: (21) 570-3344, 570-4247

Cable: KANPUSBRI

Telex: 65259, 65526 BRILN IA

Telefax: (21) 570-1182

**Board of Commissioners:** Chairman: Widodo Budidarmo; Satibi Darwis, Dono Iskander Djojosoebroto

**Directors:** Iwan R Prawiranata (President Director), Prijadi Praptosuhardjo (Managing Director), Sugianto (Managing Director), D E Setiyoso (Managing Director), Torang Sitorus (Managing Director), Djojosoentoso Moeliono (Managing Director), Soetanto Hadinoto (Managing Director)

**Senior Executives:** S Soemeri (General Manager, International Division), Kemas M Arief (Deputy General Manager, International Division), Basuki Setyadjid (Manager, Correspondent Banking Dept)

**PRINCIPAL ACTIVITIES:** Commercial foreign exchange bank

**Branch Offices:** 320 Branches; 3,790 village and urban units; Hong Kong and Singapore Representative Offices; New York Agency

**Subsidiary Companies:** PT Inter Pacific Financial Corporation; PT Sanwa BRI Finance; BRI Finance Ltd, Hong Kong

**Financial Information:**

	30.12.91
	Rp'Mn
Deposits	11,762,685
Profits	102,203
Paid-up capital	300
Reserves	332,408
Total assets	21,572,585

**Principal Shareholders:** Government 100%

**Date of Establishment:** December 16th, 1895

**No of Employees:** 37,566

## BANK TABUNGAN NEGARA (BANK PEMERINTAH)

Gedung Wisma Puncak, Jl H Rasuna Said Kav C-17, Jakarta Selatan 12940

Tel: (021) 5201210

Cable: BTN JAKARTA

Telex: 62312, 62317 BTNKP IA

Telefax: (021) 5200595

**Directors:** M Jakile (President Director), Asmuadji, Soerojo, Marsetyo M Paham

**PRINCIPAL ACTIVITIES:** Savings, mortgage and commercial bank

**Branch Offices:** Bandung; Medan; Jakarta; Yogyakarta; Surabaya;

Ujung Pandang; Denpasar; Bangjarmasin; Menado; Padang;

Palembang; Bekasi; Bogor; Jayapura; Bandar Lampung; Kendari

**Subsidiary Companies:** PT Binasentra Purna ; Anugerah Harta Lestari Leasing International

**Financial Information:**

	31.12.89
	Rp'Mn
Profits	95,482
Paid-up capital	100,000
Total assets	2,530,777

**Date of Establishment:** December 28th, 1953

**No of Employees:** 2,928

## BANK UMUM NASIONAL, PT

50 Jalan Prapatan, Jakarta 10110

Tel: (21) 365563

Cable: DIRBUNAS JKT

Telex: 46437, 46432 DBUN IA, 46034, 46040 DBUNFX IA

Telefax: (21) 380-6405

**Directors:** L Danubrata (President Director)

**PRINCIPAL ACTIVITIES:** Commercial banking

**Branch Offices:** 19

**Date of Establishment:** September 4th, 1952

**No of Employees:** 1,200

## BANK UMUM SERVITIA, PT

40-46 Jalan Kopi, Jakarta Barat 01

Tel: 671272, 676956

Cable: Servitia Jakarta Ia

Telex: 46553 IA

**Directors:** D Nusa Widjaja (President Director)

**Executives:** Soedarso (Managing Director), Winarso SH, Ganda Eka

**PRINCIPAL ACTIVITIES:** Banking and financial services

**Date of Establishment:** March 17th, 1967

## BANQUE INDOSUEZ

17/F Wisma Bumiputera, Jl Jend Sudirman Kav 75, Jakarta 12910

Tel: 5782949

Cable: Indosuez

Telex: 44950 INDOSU IA

**Senior Executives:** M Courjaret

**PRINCIPAL ACTIVITIES:** International banking

**Parent Company:** Banque Indosuez, Paris

**Date of Establishment:** 1875

## BARATA INDONESIA

12-14A Jln Kapten Tendean, Jakarta 12700

Tel: 799-5708

Telex: 47316

Telefax: 799-2600

**President:** Noor Widjojodi

**PRINCIPAL ACTIVITIES:** Manufacture aof industrial equipment; steel

**Branch Offices:** Surabaya

**Principal Bankers:** Bank Bumi Daya; Bank Negara Indonesia

**Date of Establishment:** May 19th, 1971

## BARITO PACIFIC LUMBER CO LTD

Jalan Ir H Juanda 111/19-19A, Jakarta

Tel 360609, 380-0406

Cable BARITOLUMBER

Telex 44222 BPGROUP Ia

Telefax 021-376034

Chairman Karsudjono Sinduredjo

Directors Prajogo Pangestu (President Director), Augustinus Aryawan, Andri Djokoharono, Johannes Maringka

PRINCIPAL ACTIVITIES Timber concessionaires, logging operations, exporters (plywood, sawn timber, blockboard, woodworking)

Branch Offices Banjarmasin, Ambon, Ternate, Samarinda

Parent Company Barito Pacific Timber Group

Subsidiary Companies PT Barito Pacific Lestari Wood Products, PT Sinar Barito Indah Plywood, PT Taliabu Pacific Forestry Industry Co Ltd, PT Mangole Timber Producers, PT Tunggal Agathis Indah Wood Industries

Principal Bankers Bank Dagang Negara

Principal Shareholders Prajogo Pangestu

Date of Establishment August 1976

No of Employees 12,000

## BAT INDONESIA, PT

Wisma Dharmala Sakti 17-18/F, Jalan Jend Sudirman 32, Jakarta 10220

Tel 5703493, 582831, 5706124

Cable Bramtoco Indonesia

Telex 62134 BATINA IA

Telefax (021) 5701128

President C J Burton (President Director), Vice President H Koerdi

Directors G Widjaja, A G Caddick, K W Davies, Gin Sugianto, M Moefte

Senior Executives D Purwanggono (Agri Product Manager), Harso Wardono (Agri Manager), Moesanto (Leaf Crop Manager)

PRINCIPAL ACTIVITIES Cigarette manufacturing

Branch Offices Factories Cirebon (West Java), Buying station at Klaten, Bojonegoro, Jombang, Singaraja, Mataram

Parent Company BAT Industries, London

Principal Bankers Bank Bumi Daya, Bank Negara Indonesia, Bank Ekspor Impor Indonesia

Financial Information

	1989
	Rp'Mn
Sales turnover	89,171
Profits	5,734
Authorised capital	22,000
Paid-up capital	22,000
Total assets	73,808

Principal Shareholders BAT, London (70%), Indonesian Public (30%)

Date of Establishment November 27th, 1917

No of Employees 1,035

## BAYER INDONESIA, PT

Ratu Plaza Office Tower, 3rd Floor, IV Jl Jend Sudirman Senayan, Jakarta

Tel 736161 (9 lines)

Cable Bayerfarma JKT

Telex 47416 Bayer JKT

President H J Klett

Directors R Simon, A Mashur

PRINCIPAL ACTIVITIES Pharmaceuticals, chemicals, agrochemicals, etc

Branch Offices Jl Raya Jakarta Bogor, Km 8, Jakarta, Tel (021) 870421

Date of Establishment 1969

## BENISON-AD, PT

Jalan Persatuan Guru 39, Jakarta 10160

Tel 380-2887, 380-4869

Cable Benisonad Jakarta

Telefax 380-4869

Executives B S Tedjasendjaja (Managing Director)

PRINCIPAL ACTIVITIES Advertising and public relations work on behalf of commercial organisations

Principal Agencies Numerous

Principal Bankers Bank Central Asia

Date of Establishment June 26th, 1979

No of Employees 22

## BERKAT MURNI, PT

28 Jalan Batutulis, Bogor 02, West Java

Tel (0251) 28461, 21243

Directors Suhardi Ranawidjaja

PRINCIPAL ACTIVITIES Wide range of furniture and related goods

Branch Offices Bogor, Jakarta, Semarang

Date of Establishment 1964

## BIBIT BARU, PT

PO Box 632, 248 C-D Jalan Iskandar Muda, Medan 20153, Sumatra

Tel (061) 524688, 526388

Cable Bibitbaru Ia

Telex 51659

Telefax (061) 524388

Directors Hendro Basuki

PRINCIPAL ACTIVITIES Horticultural company

Principal Agencies PT Selektani

Branch Offices Jl Osamali No 7, Slatiga 50712, Central Java

Date of Establishment August 19th, 1971

No of Employees Approx 300

## BOGASARI FLOUR MILLS, PT

Wisma Indocement, 18th Floor, Jl Jend Sudirman Kav 70-71, Jakarta Selatan

Tel 578250

Cable SARIMILL

Telex 44506 SARI JKT

Senior Executives Ibrahim Risyad, Sudwikatmono

PRINCIPAL ACTIVITIES Flour milling

Branch Offices Factory Jl Raya Cilincing, Tanjung Priok

Date of Establishment 1971

## BRIDGESTONE TIRE INDONESIA, PT

18th Floor, Wisma Nusantara Building, 59 Jalan M H Thamrin, Jakarta

Tel 330871, 336591, 330872

Cable Bridgestone Jakarta Ia

Telex 61302 BSIN IA

Directors Sukanta Tanudjaja, Jauw Tjo Hin, Boediono Jananto, Y Nakagawa, S Inoue, M Hatakeyama, Ch Sudargo

PRINCIPAL ACTIVITIES Rubber products, manufacture of car and motorcycle tyres

Parent Company Bridgestone Tyre group

Principal Bankers Bank of Tokyo, Sumitomo, Mitsubishi

Principal Shareholders PT Sinar Bersama Makmur, Bridgestone Corporation (Japan), Mitsui & Co Ltd (Japan)

Date of Establishment 1973

No of Employees 1,295

## BRIPINDO UTAMA, PT

404 Building, Cilandak Commercial Estate, Jakarta Selatan

Tel (02) 780-1936, 780-2192

Cable Bripol Jakarta

Telex 47286 BRIPOL IA

Telefax (21) 780-0779

President Dr A Baramuli SH

Directors N S Campbell (Managing), A Karim (General Affairs), D Carr (Technical Director)

Senior Executives B R Gultom (Financial Controller), A E Brewster (Works Manager)

PRINCIPAL ACTIVITIES Manufactures of steel wire rope (Blue Strand)

# INDONESIA

*Principal Agencies:* Vam Beest; Green Pin Shackles; Tirfor Winches  
*Principal Bankers:* Standard Chartered Bank, Jakarta; Hongkong & Shanghai Banking Corp

*Principal Shareholders:* Bridon Overseas Holdings Ltd, England; Commonwealth Development Corporation, England; Elders Pica Ltd, Hong Kong; PT CiBitung, Indonesia

*Date of Establishment:* 1978

*No of Employees:* Approx 100

## BRISTOW MASAYU HELICOPTERS, PT

PO Box 2107, 18 Jalan Jenderal Sudirman Masayu Building, Jakarta  
*Tel:* 581389

*Cable:* Brismas Ia

*Telex:* 011-47579 Menas Ia

*Directors:* H A Ghany Aziz, A N Luddin

*PRINCIPAL ACTIVITIES:* Helicopters, components and spares; aircraft charter

*Principal Bankers:* Citibank

*No of Employees:* Approx 80

## BUKIT JAYA ABADI, PT

58 Jl Panjang Jiwo, Surabaya 60299, East Java  
*Tel:* 815288, 818288, 832888, 833166, 833199, 833688

*Cable:* Bukitjayasby Ia

*Telex:* 32753 BTC SB-IA

*Telefax:* (31) 833186

*Directors:* J E Sendjaja (President Director)

*Senior Executives:* Yanto Sutjiono (Production Director), Riyanto SH (Personnel Director), Drs Hermawan Subekti (Finance & Control Division Manager), Juliani Sukowirjo (Product Sales Manager), Harry Sasono (Purchasing & Logistic Division Manager), Haryanto Purnomosidi (Design & Engineering Division Manager)

*PRINCIPAL ACTIVITIES:* Trading in construction and engineering equipment, machinery, marine hardware, electrical and telecommunications equipment

*Principal Agencies:* PT.BBI/Bisma Diesel

*Branch Offices:* Komplek Perkantoran Tomang Tol Raya Blok 1-3, Jl Raya Kedoya Agape, Jakarta Barat 11520; 15 Jl Bukit Barisan Dalam, Medan; Jl Trilomba Juang 24A, Semarang

*Subsidiary Companies:* PT Trijaya Abadi; PT Bukit Baja Abadai; PT Catur Bakti Abadi; PT Sinar Jaya Abadai; PT Ki Cipta Diamond Steel

*Principal Bankers:* Bank Negara Indonesia; Bank Pembangunan Daerah Jatim; Bank Rakyat Indonesia

*Financial Information:*

	1990
	US\$'000
Sales turnover	6,685
Profits	635
Authorised capital	705
Paid-up capital	352
Total assets	6,848

*Date of Establishment:* April 12th, 1975

*No of Employees:* 300

## BUMIPUTERA 1912 MUTUAL LIFE INSURANCE COMPANY

Wisma Bumiputera, 16-21 Floors, Jl Jend Sudirman Kav 75, Jakarta 12910

*Tel:* (21) 570-3812, 571-2899

*Cable:* Bumiputera Jkt

*Telex:* 65219 BPMLIC IA, 62470 BPMLIC IA

*Telefax:* (21) 571-2837, 522-0674

*Chairman:* Sugiarto Ngumar Said; Vice Chairmen: Sumardi Silvester, Sudibyo Sutowibowo

*Directors:* Suratno Hadisuwito (President Director), M I Basuki (Managing Director), Suparwanto (Managing Director), Hadiudin Nasution (Managing Director), Sutoyo (Managing Director)

*PRINCIPAL ACTIVITIES:* Life insurance

*Branch Offices:* Medan; Pematang Siantar; Padang; Palembang; Jakarta (2); Bandung; Semarang; Yogyakarta; Surabaya; Malang; Denpasar; Ujung Pandang; Banjarmasin

*Subsidiary Companies:* Asuransi Umum Bumiputeramuda 1967 PT; Bumi Modern PT; Eurasia Wisata PT; Macadam Indonesia PT; Percetakan Penerbitan Mardi Mulyo PT; Pertanggung Jiwa Jaminan 1962, PT; Wisma Bumiputera; PT Bank Bumiputera Indonesia; PT Bumiputera Dharma Aktuaria; PT Informatics OASE; Puncak Cyclop Mineral; PT Bumi Mltrasarana

*Principal Bankers:* Bank Bumi Daya; Bank Negara Indonesia; Bank Dagang Negara; Bank Rakyat Indonesia; Bank Niaga; Citibank

*Financial Information:*

	1991
	Rp'Mn
Sums insured	4,274,614
Profit before tax	3,218
Total assets	482,806

*Date of Establishment:* February 12th, 1912

*No of Employees:* 2,488

## CAKUNG UTAMA INDONESIA, PT

Jl Raya Bekasi Km 24, Jakarta

*Tel:* 487308

*Telex:* 42628 NPI JAK

*Senior Executives:* J Sudarma

*PRINCIPAL ACTIVITIES:* Offset printing; flexible packaging; metal printing and containers, corrugated box manufacturer

*Date of Establishment:* January 25th, 1972

## CANNING INDONESIA PRODUCTS, PT

101 Jalan Diponegoro, Denpasar Bali

*Tel:* 2151, 2555

*Cable:* Cip Denpasar

*Directors:* Toto Prasetyo

*PRINCIPAL ACTIVITIES:* Processing of food: canning beef, pork and fish; frozen foodstuffs

*Principal Agencies:* Tiga Raksa PT, Borsumij Wehry Indonesia PT

*Date of Establishment:* 1948

## CEMANI TOKA, PT

Jalan Pasar Minggu KM-16, Jakarta Selatan 10002

*Tel:* 799-3926

*Telex:* 47320 CEMATO IA

*Telefax:* 799-3926

*Directors:* T So (Managing), K Kamidai (Managing), M Idris (Managing)

*PRINCIPAL ACTIVITIES:* Producer Inks for offset, gravure and flexo printing

*Principal Agencies:* 7 Agencies in Indonesia

*Parent Company:* Toka Shikiso Chemical Co Ltd, Japan

*Principal Bankers:* Bank Negara Indonesia; Bank Bumi Daya

*Principal Shareholders:* Toka Shikiso Chemical Co Ltd (Japan); Jakarta City

*Date of Establishment:* 1971

*No of Employees:* Approx 140

## CENTURY TEXTILE INDUSTRY, PT PT CENTEX

3/F Summitas Tower, Jl Sudirman Kav 61-62, Jakarta 12190

*Tel:* 588132

*Cable:* Centexind

*Telex:* 46264 ETEX IN

*Directors:* Hiroaki Okubo, Hadi Budiman, Kazuyoshi Nakai, Shozo Shibata, Hiroaki Ikeuchi, Saburo Mori

*Senior Executives:* Hiroaki Okubo, Hadi Budiman

*PRINCIPAL ACTIVITIES:* Textile manufacturers

*Principal Bankers:* Bank of Tokyo; Bank Bumi Daya; Chase Manhattan Bank

*Principal Shareholders:* Toray Industries (Japan); Kanematsu Goshu (Japan); Tokai Senko Co (Japan); Kurabo Ind Ltd (Japan); Hari Budiman; Indonesian public

*Date of Establishment:* May 10th, 1971

*No of Employees:* 1,100

## **CIGNA ASURANSI INDONESIA, PT**

9th Floor, Landmark Centre, Jalan Jend Sudirman Kav 70A, Jakarta  
Tel 5781187

Cable CIGNA INDONESIA

Telex 46213 CIGNA JKT

Senior Executives A K Rakshit (General Manager), F P Latumahina (Assistant General Manager)

PRINCIPAL ACTIVITIES Most classes of general insurance

Branch Offices Surabaya, Medan

Affiliated Companies Cigna Worldwide Inc, USA

Principal Bankers American Express, Citibank

Date of Establishment January 8th, 1976

No of Employees Approx 50

## **CITRA INDONESIA, PT**

13th Floor, Arthaloka Building, 2 Jalan Jend Sudirman, Jakarta 10001

Tel 583287, 583288, 583817, 584207

Cable Citravaux

Telex 44474 Citrai Ia, 44756 Citrai Ia

Telefax 587259

President Arifin Panigoro, Egon Arifin (President of Supervisory Board)

Senior Executives Mustain Sjadzali (Assistant to President), Jean Pierre Alban (Operations Manager)

PRINCIPAL ACTIVITIES General contractors - turn key projects, civil engineering and building, oil and gas construction, electrical installation

Branch Offices Balikpapan

Parent Company Spie Bagtinolles

Principal Bankers European Asian Bank, Bank Bumi Daya, Bank Dagang Negara

Principal Shareholders Spie Bagtinolles (France), PT Sigma Jaya Indonesia, Arifin Panigoro, Mrs Maryani Djojohadikusumo

Date of Establishment 1972

No of Employees Approx 150

## **CORSA INDUSTRIES LTD, PT**

Jalan MT Haryono Kav 10, PO Box 11/KBY, Jakarta Selatan

Tel 820824, 821360

Senior Executives Dirjaatmadja SH

PRINCIPAL ACTIVITIES Manufacturer of various pharmaceutical products

Principal Agencies Asta Werke AG, West Germany, Delalande Laboratories, France

Date of Establishment 1973

## **DAN LIRIS INDUSTRIAL & TRADING CO, PT**

Kelurahan Banaran, Solo, Central Java

Tel (271) 45113, 45116, 45117

Telex 25202, 25278 BKDL

Telefax (271) 47182, 47179

Directors Handiman Tjokrosaputro (President Director), Handianto Tjokrosaputro (Director, Garment Division), Suharjo Sasirosumarto (Director, Production)

PRINCIPAL ACTIVITIES Manufacture and export of yarns and textiles (grey, finished and printed fabrics)

Parent Company PT Batik Keris

Subsidiary Companies PT Catur Jawra, PT Panca Bintaro Tunggal Sejahtera

Principal Bankers Bank Bumi Daya, Sanwa Indonesia Bank

Date of Establishment 1977

No of Employees 12,000

## **DANAPAINTS INDONESIA, PT**

Jalan Pemuda, Pulogadung, P O Box 93/JAT, Jakarta 13001

Tel 489-7808

Cable Danapaints

Telex 48177 DANA IA

Telefax 471-3916

Chairman Bambang Trihyatmodjo

Directors Mark Houshmand (President Director), Petrus K Hadrun (Marketing Director), Frank van Ooijen (Technical Director)

Senior Executives Robert Pranadjaja (Finance Manager), Sugiarto (Purchasing Manager), Simon Barus (Production Manager), Surtipri Inatius (Personnel Manager), S Felisario (R&D Manager)

PRINCIPAL ACTIVITIES Manufacture and distribution of paint and lacquers

Parent Company Akzo Coatings International, Holland, Sadolin & Holmblad Ltd, Denmark

Principal Bankers Indovest

Principal Shareholders East Asiatic Co, Sadolin and Holmblad Ltd

Date of Establishment July, 1971

No of Employees Approx 340

## **DANARESKA, PT (PERSERO), NATIONAL INVESTMENT TRUST**

Jl Medan Merdeka Selatan 13, Jakarta

Tel 360408

Cable DANAR

Telex 46852 DANAR IA

Directors J A Sereh (President/Director), Gunarto, Sediartono

PRINCIPAL ACTIVITIES Investment company

Principal Bankers Bank Dagang Negara, Bank Bumi Daya, Bank Negara Indonesia 1946, Bank Indonesia, Bank Ekspor Impor Indonesia

Principal Shareholders Government (100%)

Date of Establishment December 27th, 1976

No of Employees 380

## **DAPETAN LTD, PT**

6 Jalan Awi Bitung, Bandung 40121, West Java

Tel (22) 506995

Telefax (22) 441236

Chairman Ny R Tintin S Munigar

Directors R Uay, S Suryanegara

PRINCIPAL ACTIVITIES Agricultural and aquacultural business, mining and factoring phosphate rock fertilizers, granite stone, fertilizers and cement manufacturers, hotel and tourism area complex plant

Parent Company PT Saprotan Ltd

Subsidiary Companies PT Awi International Ltd

Principal Shareholders PT Saprotan Ltd

Date of Establishment 1972

No of Employees 1,500

## **DARMALA GROUP - DMT GROUP**

9th & 10th Floors, Wisma Antara, Jalan Medan Merdeka Selatan 17, Jakarta

Tel 340021, 341021

Telex 45856/45868 DMT JKT

Senior Executives Suyanto Gondokusumo

PRINCIPAL ACTIVITIES Commodity trading and real estate

## **DASATEX SPINNING MILLS**

Jln Iskandarsysh 90, Jakarta Selatan

Tel (21) 720-6163

Telefax (21) 710187

Directors Sasmito Wono

PRINCIPAL ACTIVITIES Textile industry

Principal Bankers Bank Negara Indonesia, Bank Exim

Date of Establishment 1972

No of Employees Approx 1,500

# INDONESIA

## **DASMAN DJAYA, PT**

PO Box 1054, 4 Jalan Pangeran Tubagus Angke, Jelambar, Jakarta Barat 01

Tel: 671961

Cable: Dasmandjaya Jakarta Ia

Directors: T Gunawan

*PRINCIPAL ACTIVITIES:* Power equipment: electric generators

*Principal Bankers:* Bank Bumi Daya

## **DELTA DJAKARTA, PT**

Jalan Bandengan Selatan 43, Jakarta

Tel: 669-0708

Cable: BUDJABIR

Telex: 42957

Telefax: 668-0688

*Directors:* Harsono E Soleh (President Director), R M Kuipers (Finance & Administration), J G Pattipeilohy (Production), Rubian Harahap (Commercial)

*PRINCIPAL ACTIVITIES:* Beer manufacturer

*Parent Company:* De Drie Hoefijzers Beheer BV, Holland

*Principal Bankers:* Algemene Bank Nederland; Ficorinvest; Interpacific; Merincorp

*Financial Information:* 6 months results

*Principal Shareholders:* De Drie Hoefijzers Beheer BV (30%); PT Mantrust (30%); City Government of Jakarta (30%)

*Date of Establishment:* June 15th, 1970

*No of Employees:* 750

## **DEUTSCHE BANK A G JAKARTA BRANCH**

Deutsche Bank Building, Jalan Imam Bonjol 80, Jakarta

Tel: 331092, 331502, 333035

Cable: Deutbank

Telefax: (21) 335252

*Senior Executives:* J Marziniak (General Manager), L Wolfe, F Schroeder

*PRINCIPAL ACTIVITIES:* Commercial banking

*Branch Offices:* Surabaya

*Parent Company:* Deutsche Bank Ag, Frankfurt, West Germany

*Subsidiary Companies:* PT Euras Buana Leasing Indonesia

*Date of Establishment:* January 6th, 1972

*No of Employees:* 180

## **DHARMA NIAGA, PT**

Jl Abdul Muis 6-8-10, Jakarta 10160

Tel: (21) 284,9978, 284-7578

Telex: 44312, 42002 IA

Telefax: (21) 381-0434

*Chairman:* Drs Benarto

*Directors:* Sofyan Harmis, Drs Ramalus, I W K Wirawan

*PRINCIPAL ACTIVITIES:* Trading (Import, export and distribution of cement, pipe, electrical equipment, cables, computers, pharmaceuticals, cotton, medical and hospital equipment, chemicals, refrigeration equipment, steel)

*Principal Agencies:* Semen Cibinong; Semen Tiga Roda; Semen Gresik; Semen Tonasa; Semen Nusantara; Semen Pedang; Pabrik Pipa; Broco; Jumbo Cable; Panasatek; Intan Pertiwi; Erela; Duta Kaisar Pharmacy; Kasa Husada; Busana Utama; Menox; DMV Holland; Balfour MaClaine USA; Nissan Chemical Corp, Japan; Stone International USA; Krakatau Steel

*Branch Offices:* Nationwide

## **DIAN GRAHA ELEKTRIKA, PT**

Jl Kebon Sirih 4, Jakarta

Tel: 351051-5

Cable: DIANIKA

Telex: 46222 SIEMENS JKT

Telefax: 354257

*Chairman:* P Hutabarat

*Directors:* Dipl Ing Sugandi (President Director), N Kiroyan, Hartono

*Senior Executives:* F J Lang (Executive Manager), Sudadi (Executive Manager), G Tirtadinata (Executive Manager)

*PRINCIPAL ACTIVITIES:* Electrical installations, power engineering, and automation, medical engineering and communications

*Principal Agencies:* Siemens Ag; Hospitalia International GmbH, Agfa-Gevaert AG/NV (medical x-ray only), Stierlen-Maquet AG

*Branch Offices:* Surabaya, Semarang, Medan, Bandung

*Principal Bankers:* Deutsche Bank (Asia); Bank Duta

*Principal Shareholders:* Panatraco Ltd; PT Aseam; Bank Bumi Daya Pension Fund; Subingar; Dr A Y Helmi, G M Marpaung

*Date of Establishment:* January 1st, 1978

*No of Employees:* 262

## **DISTINCT INDONESIA CEMENT ENTERPRISES, PT**

Wisma Metropolitan Bldg, 12th Floor, Jl Jend Sudirman Kav 29, Jakarta

Tel: 583701 (5 lines)

Cable: Indocment

Telex: 44505 INCEM Ia

*Senior Executives:* Mr Sudwikatmono

*PRINCIPAL ACTIVITIES:* Cement manufacturers

*Date of Establishment:* October 15th, 1973

## **DITOSA, PT**

34 Jalan Batu Ceper, Jakarta Pusat 01

Tel: 344949, 364064

Cable: Ptdit

Telex: 45413 Ditosa Ia

*Chairman:* Sutindra Adi

*Directors:* Sunardji Adi, Benny Darmadji (Finance Director), Ichwan Tahjar (Sales)

*PRINCIPAL ACTIVITIES:* Electric power tools and pneumatic tools

*Principal Agencies:* Black & Decker; Max; Uryu

*Branch Offices:* Surabaya; Bandung; Medan

*Principal Bankers:* Pacific Bank

*Date of Establishment:* 1975

*No of Employees:* 100

## **DJABESMEN, PT**

Jl Suryopranoto 28, Jakarta Pusat

Tel: 375232

Cable: Gunabang

Telex: 41184 Djabes Ia

*Executives:* Hadiyuda Widjaja

*PRINCIPAL ACTIVITIES:* Manufacturers of asbestos cement

*Date of Establishment:* 1972

## **DJAJANTI GROUP**

Jl H Fachrudin 19, Jakarta Pusat

Tel: 333834, 337339, 330501, 331034, 330501

Cable: MERANTI JAKARTA

Telex: 44350, 46685 MERANTI IA

*Directors:* Burhan Uray (President Director)

*PRINCIPAL ACTIVITIES:* Logging and plywood business

*No of Employees:* 15,000

## **DJAKARTA 1945 MASKAPAI ASURANSI, PT**

22-24, Jl Pluit Raya, Jakarta

Tel: 6693222, 6693233, 6696215, 6696219, 6696224, 6696235

Telex: 42664 PBR IA

*Chairman:* Adil A Nurimba

*Directors:* Hendra Kadiman (President Director), Agus Hutabarat, Djunadi Sunarto

*PRINCIPAL ACTIVITIES:* Insurance services

*Principal Bankers:* Pan Indonesia Bank

*Principal Shareholders:* Hendra Kadiman

*Date of Establishment:* July 1970

*No of Employees:* Approx 30



## DJAKARTA LLOYD, PT

28 Jalan H Agus Salim, Jakarta Pusat 01

Tel: 341081 (4 lines), 356826, 360841

Cable: Djakartalloyd Jakarta

Telex: 01144375 Jakarta Ia; 01144406 Jakarta Ia

Directors: N Razak (Managing Director)

**PRINCIPAL ACTIVITIES:** Shipping services: passenger and cargo transportation

**Branch Offices:** Priok; Surabaya; Medang; Padang; Pebinbang plus others

**Principal Bankers:** Bank Bumi Daya; Bank Negara Indonesia

**Date of Establishment:** August 18th, 1950

**No of Employees:** Approx 3,800

## DJAYABUANA RAYA TRADING CO, PT

Jalan Gulang Lokon 22, Ujung Pandang

Tel: 22619

Cable: Jayana Ujungpandang

Directors: A Bakar, H Kasim

**PRINCIPAL ACTIVITIES:** Timber trading

**Principal Agencies:** Numerous

**Branch Offices:** Palu, Malili

**Date of Establishment:** July 21st, 1966

**No of Employees:** Approx 70

## DOS NI ROHA, PT

Jalan Letjen Haryono MT kav 10, 6-7/F Mugi Griya, Jakarta 12810

Tel: 830-8495

Cable: Dosni

Telex: 48680 Dosni Ia

Telefax: (21) 830-8493

Chairman: Eugene Trismitro

Directors: S Soerjosoemarno (President), Mrs Angela Trismitro

**Senior Executives:** Herusutoyo Prawiro (Finance & Administrative Manager), Mr Limandoko (General Manager), I J Subari (Logistics Manager), N Setiawan (Marketing Manager), N Harsono (Marketing Manager), Yan Limardi (Marketing Manager)

**PRINCIPAL ACTIVITIES:** Importers and sole distributors of pharmaceuticals, medical and consumer products, fine chemicals, reagents, x-ray film and laboratory instruments

**Principal Agencies:** PT Ciba Geigy Pharma Indonesia; Zyma Swiss; PT Schering Indonesia; PT Warner-Lambert Indonesia; PT Pfizer Indonesia; PT Corsa Industries Ltd; Delalande Laboratories-France; F Hoffmann La Roche; Du Pont Far East-USA

**Branch Offices:** Jakarta; Bandung; Semarang; Solo; Surabaya; Medan; Palembang; Padang; Pontianak; Samarinda; Manado; Ujung Padang; Banjarmasin; Palu; Bengkulu; Kendari; Jambi and Ambon, Pekanbaru; Denpasar; Jayapura

**Parent Company:** Part of the MUGI Group of Companies (also known as TMT Group of Companies)

**Subsidiary Companies:** (Joint Venture Companies: PT Ciba-Geigy Pharma Indonesia; PT Schering Indonesia; PT Roche Indonesia; PT Corsa Industries Ltd; PT Rosindo Husada Pratama; PT Cerval Foods; PT Gillette Indonesia)

**Principal Bankers:** Citibank NA; Bangkok Bank Ltd; Chase Manhattan Bank; Bank Niaga; Bank Central Asia; Bank Bali; Bank Artha Graha

**Principal Shareholders:** E Trismitro; I Budisetia; I Juda; S Subari

**Date of Establishment:** September 16th, 1963

**No of Employees:** 1,297

## DUNIA PUSTAKA JAYA, PT

Jalan Kramat Raya 5k, 10450 Jakarta Pusat

Tel: 367339, 370702

Cable: Depeje

Director: Yus Rusamsi

**Senior Executives:** Sugiarta Sriwibawa, Karsono, Alam Purnama, Setiyanto, Hermawan, Eem Yakub

**PRINCIPAL ACTIVITIES:** Book publishing services

**Principal Bankers:** Bank Dagang Negara; Bank Pembangunan Daerah Jaya

**Principal Shareholders:** Yayasan Jaya Raya; PT Dinamika Pustaka Jaya

**Date of Establishment:** May 1971

**No of Employees:** 30

## ELEKTRONIKA & TELEKOMUNIKASI MARITIM INDONESIA, PT

21 Jalan Raya Pelabuhan, Tg Priok, Jakarta Utara 01

Tel: 494816

Cable: Etmitgpriok Ia

Directors: M Projomartono

**PRINCIPAL ACTIVITIES:** Telecommunications equipment; manufacture and distribution

**Branch Offices:** Surabaya; Ujungpandang

**Principal Bankers:** Bank Negera Indonesia

**Date of Establishment:** December 14th, 1967

**No of Employees:** Approx 30

## ELMI HOTEL

42/4 Jalan Panglima Sudirman, Surabaya, East Java

Tel: 522571, 45291, 45055

Cable: Elmihot Ia

Telex: 34131 Elmish Ia

Telefax: (21) 515615

Chairman: Hayono Isman

Directors: Albert Capacillo (Finance Director)

**Senior Executives:** Sami Ransun (General Manager), Kuswati Djumara (Sales Manager), Eddy Rosadi (Marketing Manager), Sukini Suwitama (Purchasing Manager), Eddie Suchyar (Technical Manager), Liliek Warniati (Personnel Manager)

**PRINCIPAL ACTIVITIES:** Hotel and catering

**Branch Offices:** Wisma Kosgoro Building, Jl M H Thamrin 53, Jakarta

**Parent Company:** Agent for Kosgoro Business Group

**Principal Bankers:** Bank Pembangunan Indonesia

**Date of Establishment:** 1978

**No of Employees:** 250

## ELNUSA, PT

105 Jalan Letjen S Parman, Jakarta 11440

Tel: (21) 568-2411, 568-2211

Cable: Elnusa Jakarta

Telex: 44337, ELNUSA IA

Telefax: (021) 560-3672

President: Suyitno Patmosukismo (Commissioner)

Directors: Moehamad Moelief (Managing Director)

**Senior Executives:** Ir Gunarno (Finance), Aswad Dipo (Purchasing), S H Nainggolan (Technical)

**PRINCIPAL ACTIVITIES:** Technology and supply services for the oil and telecommunication systems industries

**Principal Agencies:** Motorola; Rathyeon; Anadigicom; Exicom

**Branch Offices:** Batam; Balikpapan-Kalimantan

**Parent Company:** PN PERTAMINA

**Subsidiary Companies:** PT Elnusa Chemlink; PT Elnusa Multi Industri Komputer (ELMIK); PT Elnusa Schlumberger Log Interpretation (ESLI); PT Elnusa Workover Services (EWS); PT Elnusa Yellow Pages; PT Purna Bina Nusa; PT Perta Insana

**Principal Bankers:** Bank Bumi Daya; Bank Dagang Negara; BNI; Bank Duta; Bank Export Import; Bank Duta; Chase Manhattan

**Financial Information:**

	1991/92
	Rp'Mn
Sales turnover	158,527
Profit before tax	13,706
Profit after tax	9,450
Retained profit	7,087
Dividend	945
Authorised capital	18,193
Paid-up capital	60,000
Total assets	153,254

**Principal Shareholders:** PERTAMINA

**Date of Establishment:** September 9th, 1969

**No of Employees:** 836

# INDONESIA

## ELTEHA INTERNATIONAL PTE LTD

16A Jalan Tanah Abang Timur, Jakarta Pusat

Tel: 371108 (7 lines)

Cable: Eltehatourist Ia

Telex: 46191 Elteha Ia

Directors: K Prandono

Senior Executives: P H Herkata

**PRINCIPAL ACTIVITIES:** Freight forwarding and courier services

**Branch Offices:** Java: 66 branches, Bali: 4, Lombok: 3, Timor Barat: 1, Sumatra: 28, Borneo: 11, Riau Islands: 1, Bangka: 3, Sulawesi (Celebes): 10, Moluccas Islands: 2, West New Guinea: 3; Singapore Office (tel: 2928251), Hong Kong Office (Tel: 3-691537), Los Angeles (Tel: 213-4621250), Houston (Tel: 713-8408099), New York (Tel: 516-3280600)

**Principal Bankers:** Bank Bumi Daya; Bank of America; Bank Negara Indonesia

**Date of Establishment:** 1962

**No of Employees:** Approx 750

## EWINDO, PT

Jl Cimuncang Kelurahan Pasirlayung, Kec Cibeunying Kidul, Bandung, W Java

Tel: 78008, 78207

Cable: Ewindo Bandung Ia

Telefax: (022) 440132

**Directors:** M Otanaka (President Director), Moendrata Soewarno (Vice President Director, Hasan Djasari, T Hayashadi

**Senior Executives:** Corry Djuwanta (Marketing Manager), Sumardi (Purchasing Manager), Endang Sudisman (Production Manager), Soejadi H (General Personnel Manager)

**PRINCIPAL ACTIVITIES:** Electronics and precision industry: magnet wires, electric cables

**Principal Agencies:** MERBABU Corporation, Osaka

**Principal Bankers:** Bank Bali, Bandung

**Financial Information:**

	1989
	US\$'000
Authorised capital	1,350
Paid-up capital	1,350

**Principal Shareholders:** Merbabu Corporation, Osaka; Nikkatsu Electric Wire Works Ltd, Nagoya; PT Nikkatsu Electric Works Bandung; Moendrata Soewarno Semarang; Hasan Djasri, Jakarta

**Date of Establishment:** May 10th, 1974

**No of Employees:** Approx 225

## FEDERAL MOTOR, PT

Laksda Yos Sudarso, Sunter 1, Jakarta 14350

Tel: (21) 430-0243

Cable: FEDERALMOTOR

Telex: 64045 FMJ IA

Telefax: (21) 490-0230, 430-0231

**President Commissioner:** William Soeryadjaya

**Directors:** Budi Setiadharna (President Director), Tossin Himawan (Director, Finance & Administration), Ridwan Gunawan (Director, Technical & R&D), Dwi Soegiharto (Personnel Director), Jani Winata (Production Director), Koosnadi Dharmawan, Budi Pranoto

**Senior Executives:** J Hermawan (Marketing Manager), Bing Daniel Basuki (Purchasing Manager), Maya H Kosasih (Export Sales Manager)

**PRINCIPAL ACTIVITIES:** Motorcycle manufacturer and sole agents

**Principal Agencies:** Honda Motor Co Ltd

**Parent Company:** PT Astra International

**Subsidiary Companies:** PT Honda Federal; PT Hondra Astra Engine Manufacturing; PT Showa Indonesia Manufacturing; PT KGD Indonesia; PT Astra Export Company; PT Federal Superior Chain Mfg; PT Menara Terus Makmur; PT Federal International Finance; PT Logam Sari Bearindo; PT Federal Nusa Metal; PT Federal Izumi Mfg; PT Federal Cycle Mustika; PT DIC Astra Chemical; PT Skylift Indonesia

**Principal Bankers:** Chase Manhattan Bank; Citibank; Mitsubishi Bank; Bank Dagang Negara

**Financial Information:**

	31.12.91
	Rp'Mn
Sales turnover	468,931
Profit before tax	28,912
Profit after tax	21,914
Retained profit	64,535
Authorised capital	30,000
Paid-up capital	27,600
Total assets	335,949

**Principal Shareholders:** PT Astra International (85.0%)

**Date of Establishment:** June 11th, 1971

**No of Employees:** 1,900

## FINCONESIA, PT

Summitmas Tower 5th Floor, Jl Jend Sudirman Kav 61-62, Jakarta 12069

Tel: 520-1500

Telex: 62799 FINCO IA

Telefax: 520-0790

**Directors:** M Anwar (President Director), Martin Wade (Vice President Director)

**Senior Executives:** Jeppy A Rumat (Manager-Money Market & Forex)

**PRINCIPAL ACTIVITIES:** Finance and investment

**Principal Bankers:** Bank Negara Indonesia 1946, Jakarta

**Financial Information:**

	1991
	Rp'Mn
Revenue	36,286
Profit before tax	1,775
Profit after tax	1,131
Retained profit	10,607
Authorised capital	3,000
Paid-up capital	3,000
Total assets	178,113

**Principal Shareholders:** Bank Negara Indonesia 1946; Nomura Securities Co Ltd; Barclays Bank PLC; Manufacturers Hanover Holding (Delaware) Inc; Sakura Bank; Commerzbank Aktiengesellschaft; Banque Francaise du Commerce Exterieur

**Date of Establishment:** November 13th, 1973

**No of Employees:** 45

## FIRST GARUDA SHUTTLECOCK INDUSTRY, PT

98 Jalan Serayu, Tegal 03, Central Java

Tel: 61244

Cable: Garuda Tegal Ia

**Chairman:** Mr Budiono

**Directors:** Hadi Pramudi

**PRINCIPAL ACTIVITIES:** Sports and leisure equipment

**Principal Bankers:** Bank Dagang Negara; Bank Bumi Daya

**Date of Establishment:** 1951

**No of Employees:** 380

## FIRST INDONESIAN FINANCE & INVESTMENT CORPORATION, PT PT FICORINVEST

Jalan H R Rasuna Said Kav C-18, Kuningan, Jakarta Selatan

Tel: 5204048, 5204068

Cable: FICORINVEST

Telex: 62659, 62748, 62011, 62020 FICOR IA

Telefax: (021) 5200603

**President:** Soengkowo Prijoredjo

**Directors:** H Hutagalung (Managing), D Subowo (Managing)

**Senior Executives:** Drs Oey Beng To (Chief Advisor), Herman Suryono (Senior Manager), Clarence Sie (Manager, Corporate Finance Dept), Tommy Boham (Manager, Money Market Dept), Irawan Gunari (Manager, Capital Market Dept), Jeff Peranginangin (Senior Assistant Manager, Accounting Dept)

**PRINCIPAL ACTIVITIES:** Merchant banking - (non-bank financial institution)

## Financial Information:

	31.12.89
	Rp'Mn
Total revenues	79,249
Net income	15,176
Authorised capital	30,000
Paid-up capital	20,000
Total liabilities	336,142
Total assets	416,437

*Principal Shareholders:* Bank Indonesia (70.84%); PT Bina Usaha Indonesia (4.16%); Public (25%)

*Date of Establishment:* February 11th, 1974

*No of Employees:* 133

## FRANKIPILE INDONESIA, PT

Jalan Prof. Mohamed Yamin 60, Jakarta

*Tel:* 334669, 330880, 320367

*Cable:* Indopile Jakarta Ia

*Telex:* 46223 Jakarta

*Directors:* G A M Hoogeveen, R Panaputra, H Boediardjo, Jonas Andry, P L Watson, W R Rowland, Boegie Djajaputra, A C Hardy, I H Braatvedt

*PRINCIPAL ACTIVITIES:* Civil engineering and construction; foundation piling, etc

*Parent Company:* Franki SA, Belgium

*Principal Bankers:* Hongkong & Shanghai Banking Corporation

*Date of Establishment:* November 8th, 1973

*No of Employees:* 80

## GARUDA DIESEL, PT

160 Jalan Kramat Raya, Jakarta

*Tel:* (21) 322925, 324359, 322919

*Cable:* Garudadiesel Jakarta Ia

*Telex:* 61281 GDISELIA

*Telefax:* (21) 323851

*Chairman:* Sugiarto Soegijoko

*Directors:* Moeliono Boentaran (President Director), Mulyohandoko (Vice President)

*Senior Executives:* Asharta (General Manager)

*PRINCIPAL ACTIVITIES:* Trading in tractors and engines; import

*Principal Agencies:* Kubota Ltd

*Subsidiary Companies:* PT Kubota Indonesia; PT Perembee; PT Gapura Intramotor; PT Lingga Wastu Jaya

*Principal Bankers:* Bank Negara Indonesia; Bank Perdania; Deutsche Bank

*Financial Information:*

	1990
	Rp'000
Sales turnover	3,530,660
Profits	50,079
Authorised capital	200,000
Paid-up capital	200,000
Total assets	1,573,830

*Date of Establishment:* April 1958

*No of Employees:* 22

## GARUDA INDONESIA, PT

Jalan Medan Merdeka Selatan No 13, Jakarta 10110

*Tel:* (21) 380-1901

*Cable:* GARUDAIR NH

*Telex:* 49113 GIA, 49114 GIA

*Telefax:* (21) 363330, 363370

*Directors:* Capt W Mulyono (President Director), S H Koessoeyono (Senior Vice President, Commercial), Capt Jasir Ismail (Senior Vice President, Operations), Soeratman (Senior Vice President, Engineering), Jazid Adam (Senior Vice President, Finance)

*Senior Executives:* Rudy Setyopurnomo (Vice President, Planning & Corporate Development), Sunarko Kuntjoro (Vice President, Information Systems), Dri I Made Rige (Vice President, Legal & Industrial), Ranendra D (Vice President, General Affairs), M J Sahulata (Vice President, Commercial), Capt T Sampoerno (Vice President, Operations), Wiradharna B Oka (Vice President, Maintenance & Engineering), Indra Setiawan (Vice President, Finance), Mardiningsih SH (Vice President, Personnel), Capt Dharmadi (Vice President, Procurement & Supply)

*PRINCIPAL ACTIVITIES:* Flag carrier airline service

*Subsidiary Companies:* Merpati Nusantara; PT Aerowisata; PT Mandira Erajasa Wahana

*Principal Bankers:* Bank Indonesia; Bank Negara Indonesia; Bank dagang Negara

*Financial Information:*

	31.12.90
	Rp'Mn
Total operating revenue	1,504,276
Profit after tax	159,539
Total assets	1,041,468

*Principal Shareholders:* Indonesian Government

*Date of Establishment:* January 26th, 1949

*No of Employees:* 10,690

## GEO ACE, PT

125 Jalan Pajajaran, Bandung 40173, West Java

*Tel:* (022) 630302, 631610

*Telefax:* (022) 631610

*Chairman:* Erik Lemmens

*Directors:* Sajiboen Soedarja (President Director)

*PRINCIPAL ACTIVITIES:* Geo engineering services and consultancy

*Principal Agencies:* Numerous

*Branch Offices:* Bukit Tinggi, Denpasar, Jakarta, Bandar Lampung, Ujungpandang

*Parent Company:* Bandung

*Principal Bankers:* Bank Negara Indonesia

*Financial Information:*

	31.12.90
	Rp'Mn
Sales turnover	2,660
Profits	160
Authorised capital	620
Paid-up capital	139
Total assets	1,359

*Date of Establishment:* July 23rd, 1976

*No of Employees:* 100

## GOLLIN INDONESIA DEVELOPMENT CO, PT

G/Floor, Sangga Buana Building, 44 Jalan Senen Raya, Jakarta Pusat 01

*Tel:* 361614, 361618, 361456

*Cable:* Gollcom Ia

*Telex:* 44155 Ia

*Directors:* N H Mussry

*PRINCIPAL ACTIVITIES:* Trading in: ironware, metalware, hardware, textiles, foodstuffs, beverages, books, etc

*Branch Offices:* Bandung, Surabaya

*Principal Bankers:* Bank Negara Indonesia; Chase Manhattan Bank

*Date of Establishment:* 1972

*No of Employees:* Approx 60

## GOODYEAR INDONESIA, PT

PO Box 5, Jalan Pemuda 27, Bogor

*Tel:* (0251) 322071

*Cable:* Goodyear Bogor, Indonesia

*Telex:* 48338

*Telefax:* (0251) 328088

*Directors:* E J Higham (President Director)

*Senior Executives:* D A MacDonald (Production Director), K R Kirchberger (Finance Director), R H M Wiradiputra (Director, General Affairs), M L Mutter (Personnel Director)

# INDONESIA

**PRINCIPAL ACTIVITIES:** Tyre and related product manufacturer

**Branch Offices:** Jakarta; Surabaya; Medan

**Parent Company:** The Goodyear Tire and Rubber Company

**Principal Bankers:** Bank Bumi Daya

**Financial Information:**

	31.12.91
	Rp'Mn
Sales turnover	173,967
Profit before tax	33,381
Profit after tax	22,349
Retained profit	41,857
Dividend	10,250
Dividend per share	250.00
Earnings per share	545.09
Authorised capital	41,000
Paid-up capital	41,000
Total assets	103,724

**Principal Shareholders:** The Goodyear Tire and Rubber Company

**Date of Establishment:** 1917

**No of Employees:** 1,037

## GRAMEDIA, PT

104 Jalan Gajah Mada, Jakarta Barat 01

**Tel:** 627809, 543008

**Cable:** Kompasjakarta la

**Telex:** 011-46327 Kompas Jakarta la

**President:** J Oetama

**Senior Executives:** J Adisubrata, P Swantoro, L Hadi (Personnel Manager)

**PRINCIPAL ACTIVITIES:** Printing processes: letterpress and offset lithography; publishing

**Branch Offices:** 22 Jalan Palmerah Selatan 22, Lantai 4, Jakarta Pusat 01; 110A Jalan Gajah Mada, Lantai 2 Jakarta Barat 01

**Principal Bankers:** Bank Negara Indonesia; Citibank

**Date of Establishment:** March 12th, 1970

## GREAT MATARAM, PT

307/9 Jalan Letjen Haryono Mt, Semarang 03, Central Java

**Tel:** 24068, 23995, 313947

**Cable:** Great Semarang

**Telex:** 22119 Sm la

**Chairman:** Hartono Gunawan

**Directors:** T Handoko

**Senior Executives:** Handoyo Sugiarto

**PRINCIPAL ACTIVITIES:** Pharmaceutical preparations; medical and laboratory instruments

**Principal Agencies:** Westmont-UAP-Biomedis; Schering; Nicholas; Parke Davis; Ciba-Geigy-Zyma; Roche; Organon; Hoechst; Carlo Erba; Abbot; Nattermann; Zoya; Kalbe; Phapros

**Branch Offices:** Jakarta; Bandung; Surabaya; Semarang

**Parent Company:** PT Great Mataram

**Subsidiary Companies:** PT Apotik Pharmaca; PT Janji Utama; PT Argo Puro Farma; CU Embong Macane

**Principal Bankers:** Bank Bank Umum Nasional; Bank Pembangunan Daerah Jateng

**Date of Establishment:** September 1st, 1973

**No of Employees:** Approx 50

## GUDANG GARAM, PT, PERUSAHAAN ROKOK TJAP

11/1 Jalan Semampir, Kediri 04, East Java

**Tel:** 21091, 666, 995

**Cable:** Gudanggaram la

**Telex:** 31456 G Garam Kd

**Directors:** Th D Rahmat

**PRINCIPAL ACTIVITIES:** Tobacco processing; cigarette production

**Branch Offices:** Jakarta office (Tel: 356911)

## GUNTUR GEMPITA, PT

103 Jalan Jenderal A Yani, Banjarmasin 06, Kalimantan

**Tel:** 3407

**Cable:** Guntur Bjm

**Telex:** 39192 GTR BJM

**Directors:** Max Singal

**Senior Executives:** Harry Winata

**PRINCIPAL ACTIVITIES:** Timber industry

**Principal Bankers:** Bank Dagang Negara

**Date of Establishment:** 1965

**No of Employees:** Approx 240

## HOTEL PRAPATAN, PT

Jl Prapatan 44/48, Hyatt Aryaduta Hotel, Jakarta

**Tel:** 365956

**Telex:** 45787 HP JKT IA

**Telefax:** (21) 344799

**Chairman:** Soetikno Loekitodisastro; President Director: Herawati Diah

**Directors:** B M Diah, Nurman Diah (Finance)

**Senior Executives:** Saleh Soerriawidjaja, Dodie Hermawan

**PRINCIPAL ACTIVITIES:** Hotel business

**Subsidiary Companies:** PT Shimatama Graha; PT Aryaduta Buana; PT Aryaduta Artha Prima

**Principal Bankers:** Bank Dagang Negara; International Bank of Japan; Bank Angkasa

**Financial Information:**

	31.12.89
	Rp'Mn
Sales turnover	28,258
Profits	2,819
Authorised capital	25,000
Paid-up capital	18,750
Total assets	79,438

**Principal Shareholders:** Diah Family

**Date of Establishment:** 1969

**No of Employees:** 560

## HOTEL TUNAS KEMBANG

Jalan Raya Cipanas Pacet, Jawa Barat Cipanas 02, West Java

**Tel:** 0255-2719

**Chairman:** Tong Djoe

**Directors:** Dandy Ghazali

**Senior Executives:** Mr Zainalabidin

**PRINCIPAL ACTIVITIES:** Hotel catering services

**Principal Bankers:** Bank Rakyat Indonesia; Bank Negara Indonesia

**Date of Establishment:** April 4th, 1974

**No of Employees:** Approx 50

## HUSEN DONGGALA, PT

1 Jalan Pelabuhan, Donggala 07, North Sulawesi

**Tel:** 10

**Cable:** Petehusen la

**Directors:** A Budjama

**PRINCIPAL ACTIVITIES:** Manufacture of coconut oil; shipping

**Principal Agencies:** Pertamina

**Branch Offices:** Palu, Surabaya

**Principal Bankers:** Bank Negara Indonesia

**Date of Establishment:** 1968

## HUTAMA TAKENAKA CORPORATION INDONESIA, PT

Sumimitmas Tower 7/F, Jl Sudirman kav 61-62, Jakarta Selatan

**Tel:** 515280

**Telex:** 46131 IA

**Telefax:** 515541

**President:** Moeliljadji Moekajat

**Directors:** Yukio Miyano, Eiichiro Nakajima, Sumanto Puspoproto

**PRINCIPAL ACTIVITIES** Civil engineering and construction

**Parent Company** PT Utama Karya Indonesia, Takenaka Corporation (Japan)

**Principal Bankers** Bank of Tokyo, Bank Perdanika, Tokai Lippo Bank

**Financial Information**

	1990
	US\$'000
Sales turnover	20,000
Profits	1,000
Authorised capital	500
Paid-up capital	500
Total assets	9,000

**Date of Establishment** May 24th, 1974

**No of Employees** Approx 160

## IBS INSURANCE BROKING SERVICE, PT

16/F The Landmark Centre, Jalan Jend Sudirman 1, 12910 Jakarta

**Tel** 578-0303, 578-0800 ext 2161 & 2162

**Cable** IBSINDONESIA

**Telex** 65685 IBS IA

**Telefax** 578-0301

**Directors** Harry H Diah

**Senior Executives** Brian J Dallamore

**PRINCIPAL ACTIVITIES** Insurance brokers and consultants

**Subsidiary Companies** Nelson Hurst Group Ltd, London

**Financial Information**

	1991
	Rp'Mn
Authorised capital	100
Paid-up capital	100

**Date of Establishment** 1975

**No of Employees** 97

## IGAR JAYA, PT

Jl Pulogadung 35, Pulogadung Industrial Estate, Jakarta

**Tel** 489-4804, 489-4762, 489-1837

**Telex** 49291 IGAR JKT

**Telefax** (21) 489-1906

**President Director** A Budiarto

**PRINCIPAL ACTIVITIES** Manufacturer of glass ampoules, vials, plastic disposable syringes, plastic containers and closures for pharmaceuticals and cosmetics

**Principal Bankers** European Asian Bank, 80 Jl Imam Bonjol, Jakarta, Bank of America NT SA, Jakarta Branch, Bank Dagang Negara, Pulogadung Branch, Chase Manhattan Bank NA, Jakarta Branch

**Financial Information**

	1989
	Rp'Mn
Sales	17,500

**Date of Establishment** 1977

**No of Employees** 743

## IGLAS, PT

153 Jalan Ngagel, Surabaya 60246 East Java

**Tel** (031) 68213, 68214, 67561, 65597, 65598

**Cable** Iglas Surabaya

**Telex** 34336

**Telefax** (031) 512046

**President** Soediono Poerwodihardjo

**Directors** Djoko Sarmoko (Technical Director), Hermojo Praptosoegondho (Commercial Director)

**Senior Executives** Mr Pardono, Misbach Suadi, Wimboyono, Y Christiono, Bambang Soepeno, Soetikno, Bayu Sihwahono, Soerachman, R D Bachtiar, M Roesli

**PRINCIPAL ACTIVITIES** Glass containers

**Branch Offices** Jln Jambu No 18, Jakarta 10350

**Principal Bankers** Bank Negara Indonesia 1946, Bank Pembangunan Indonesia

**Financial Information**

	31 12 91
	US\$'000
Profit before tax	1,801
Profit after tax	1,639
Dividend	82
Dividend per share	0 016
Earnings per share	0 328
Share capital	2,509
Total assets	22,034

**Principal Shareholders** Financial Ministry Republic of Indonesia

**Date of Establishment** October 29th, 1956

**No of Employees** 703

## INDAH KARYA, PT

63 Jalan Ir H Juanda, Bandung 02, West Java

**Tel** 433558, 433563

**Telex** 28671 IKABAN IA

**Telefax** (022) 430295

**Directors** Ir Mudiyo (President Director)

**Senior Executives** Soekadaryanto (technical Director I), Suhardono (Technical Director II), H Adrian Mujenan (Administration & Finance Director), Parijan (Head, Water Supply & Irrigation Division), Manuel Naray (Head, Roads, Bridges, Structural Divisions), Pamekas M Eng (Head, Sanitary & Environmental Division), Inneke Setriabudiwati (Head, Regional & City Planning Division)

**PRINCIPAL ACTIVITIES** Architectural and civil engineering consultancy

**Branch Offices** Jakarta, Surabaya, Semarang, Medan, Palembang, Bandar Lampung, Ujung Padang

**Principal Bankers** Bank Ekspor-Impor

**Financial Information**

	31 12 90
	Rp'Mn
Sales turnover	13,500

**Principal Shareholders** Government

**Date of Establishment** 1961

**No of Employees** Approx 1,100

## INDAH KIAT PULP & PAPER CORPORATION, PT

6/F Wisma B11, Jalan M H Thamrin Kav 22, Jakarta 10350

**Tel** (21) 310-4647

**Telefax** (21) 310-4582

**Directors** Teguh Ganda Widjaja (alias Oei Tjje Goan)

**PRINCIPAL ACTIVITIES** Pulp and paper manufacturers

**Parent Company** SINARMAS Group

**Principal Shareholders** PT Purinusa Ekapersada

**Date of Establishment** 1976

**No of Employees** 10,500

## INDOCEMENT GROUP

### PT Indocement Tunggal Prakarsa

13/F Wisma Indocement, Jl Jenderal Sudirman Kav 70-71, Jakarta 12910

**Tel** (21) 571-2211, 570-3817

**Cable** INDOCEMENT JAKARTA

**Telex** 65150, 65249, 65731

**Telefax** (21) 571-0222, 571-1777, 571-0063, 571-1100

**President Commissioner** Soedono Salim

**Directors** Sudwikatmono (President Director), Anthony Salim (Vice President), Ibrahim Risjad (Director, Commercial), Soepardjo (Director, Personnel & Administration), Iwa Kartiwa (Director, Technical), Daddy Hariadi (Director, Research & Development), Tedy Djuhar (Director, Production), Judiono Tosin (Director, Finance), Franciscus Welirang

**PRINCIPAL ACTIVITIES** Cement producer, flour miller, packaged food manufacturer and real estate

**Branch Offices** Jl Citeureup, Bogor, West Java (factory) Tel 8752812, Jakarta, Tel (2) 4301048

# INDONESIA

**Subsidiary Companies:** PT Cibinong Center Industrial Estate; PT Indotek Engico; PT Indo Cleanset Cement; PT Citra Marga Nusaphala Persada; PT Indomix Perkasa; PT Panganjaya Intikusuma; PT Sanmaru Foods Manufacturer Co; PT Sarimi Asli Jaya; PT Multi Guna Agung; PT Anekapangan Dwitama; PT Indocipta Pangan Makmur; PT Indofood Interna Corp; Indofood USA Inc; Far East Food Industries Berhad

**Principal Bankers:** Bank Eksim; Bank BNI; BAPINDO; Bank Central Asia; Bank Duta

**Financial Information:**

	31.12.91	31.12.92
	Rp'Mn	Rp'Mn
Sales turnover	771,318	2,136,750
Profit before tax	308,673	425,054
Profit after tax	308,673	327,393
Dividend	245	-
Dividend per share	245.0	-
Earnings per share	515.00	547.0
Authorised capital	750,000	750,000
Paid-up capital	598,881	598,881
Total assets	2,151,191	4,795,191

**Principal Shareholders:** PT Mekar Perkasa (42.40%); Indonesian Government (25.93%)

**Date of Establishment:** January 16th, 1985

**No of Employees:** 23,650

## INDONESIAN SERVICE COMPANY, PT

Tromol Pos 121, 2 Jalan Lodan, Jakarta

**Tel:** (21) 691-2583

**Cable:** Inservice Jakarta la

**Telex:** 42705 Isc Jakarta la

**Telefax:** (21) 691-2589

**Chairman:** Ichsan H W Effendi Puspohandoyo (Board of Commissioners)

**Directors:** Drs Himawan Surya, Drs Sugianto Sastrosatamo, I Wayan Putraka (Managing Director), Hengki I Wira (Finance Director), I G P Sukawirana

**PRINCIPAL ACTIVITIES:** Assembly of brand name motorcars

**Parent Company:** Astra International

**Principal Bankers:** Bank Bumi Daya

**Principal Shareholders:** Surya Raya Serasi; Koperasi Karyawan ISC

**Date of Establishment:** 1952

**No of Employees:** 490

## INDOSAT, PT

Jl Merdeka Barat 21, Jakarta 10110

**Tel:** (21) 380-2614, 381-0727, 3810777

**Telex:** 44383, 46134 IA

**Telefax:** (21) 358155, 370484, 344297

**Directors:** Tjahjono Soerjodibroto (President Director), Bambang Sulistyono (Director of Operations), J Djajadi (Director of Finance), Safwan Natanagara (Director of Planning & Development), Herman Simandjuntak (Director, Administration & Personnel)

**PRINCIPAL ACTIVITIES:** Provision of international public telecommunications services

**Principal Bankers:** Bank Dagang Negara

**Principal Shareholders:** Indonesian Government

**Date of Establishment:** December 30th, 1980

**No of Employees:** 1,620

## INDRIA, PT

Jalan Rawa Terate 1/3, PO Box 118 JA, Pulo Gadung Ind Estate, Jakarta

**Tel:** 489-1307

**Cable:** MUGI - JAKARTA

**Telex:** 62274 MUGI IA

**Telefax:** (21) 471-3823

**Chairman:** Eugene Trismitro

**Directors:** Joseph Gunawan, Erik Sijogo Brotodjojo, Roswita Trismitro

**Senior Executives:** Bryant Yusman (Financial Controller), Paul Heru Utomo (Marketing Manager)

**PRINCIPAL ACTIVITIES:** Manufacturing and marketing of industrial adhesives, glue

**Principal Agencies:** Isar Rakoll, Germany

**Branch Offices:** Bandung, Semarang, Surabaya, Jakarta, Pontianak

**Parent Company:** PT Mugi

**Principal Bankers:** Citibank NA; Bank Niaga; Bank Dagang Negara

**Financial Information:**

	1991
	Rp'Mn
Sales turnover	30,960
Profit before tax	2,307
Retained profit	4,969
Authorised capital	250
Paid-up capital	250
Total assets	16,334

**Principal Shareholders:** PT Mugi; Eugene Trismitro; PT Kapo Trading Co

**Date of Establishment:** 1975

**No of Employees:** 350

## INDUSTRI KAPAL INDONESIA, PT (PERSERO)

Jalan Tinumbu, Tallo, PO Box 196, Ujung Pandang

**Tel:** 5528 - 7642

**Cable:** Ujung Pandang IKI UP

**Telex:** 71225 IKIUP IA

**President:** Hari Ananda

**Directors:** Davy H Hutabarat (Finance), Ananda Soejoso (Production), Harris D Patata (General Affairs)

**Senior Executives:** Harimulyo Asman, Henry Santoso, Anthony C H

**PRINCIPAL ACTIVITIES:** Shipbuilding and repairs up to 500 TLC; manufacture and repair of offshore structures and related facilities; floating equipment

**Branch Offices:** Ujung Pandang - South Sulawesi; Bitung-North Sulawesi; Gresik - East Java; Padang - West Sumatera

**Principal Bankers:** Bank Pembangunan Indonesia; Bank Negara Indonesia; Bank Ekspor Impor Indonesia

**Principal Shareholders:** Government of the Republic of Indonesia

**Date of Establishment:** October 29th, 1977

**No of Employees:** Approx 566

## INDUSTRI SANDANG 1, PT

Jalan Patal Senayan 1, 5 Jakarta Selatan

**Tel:** 5485383 (4 lines)

**Cable:** Sandang Jakarta la

**Telex:** 44151 Insan 1 la

**President:** Drs I Sumedi Wignyosumarto

**Directors:** Azizun Ramli, Sapei Prawiradilaga, Wibowo Moerdoko, Sedyono

**PRINCIPAL ACTIVITIES:** Textile manufacture: yarns and fabrics

**Branch Offices:** Factory, four mills

**Principal Bankers:** Bank Negara Indonesia

**Financial Information:**

	1991
	Rp'Mn
Profit before tax	5,200
Profit after tax	3,400
Retained profit	2,400
Dividend	1,000
Authorised capital	100,000
Paid-up capital	35,000
Total assets	75,000

**Principal Shareholders:** Government of the Republic of Indonesia

**Date of Establishment:** September 11th, 1978

**No of Employees:** Approx 6,228

## INDUSTRI SODA INDONESIA, PT

31 Jalan Raya Waru, Sidoarjo 04, East Java

Tel: 81610, 810817

Cable: Soda Surabaya la

Telex: 33118 la

Directors: Mr Ustuhri, Mr Soetjipto, Indra Tjahya

Senior Executives: Sjamsul Arifin

PRINCIPAL ACTIVITIES: Manufacture of caustic soda, liquid chlorine and chlorine derivatives

Branch Offices: 18 Jln Persahabatan Raya, Jakarta

Parent Company: Government of Indonesia

Financial Information:

Total assets	Rp'Mn 10,000
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Principal Shareholders: Government

No of Employees: Approx 250

## INGGOM SHIPYARD, PT

Jalal Laks RE Martadinata, Tg Priok, Jakarta Utara 01

Tel: 691168, 691176

Cable: Kapin Jakarta la

Telex: 49292

Senior Executives: Ir Nugroho

PRINCIPAL ACTIVITIES: Shipyard services; contractor

Principal Bankers: Bank Negara Indonesia

Date of Establishment: July 2nd, 1975

No of Employees: Approx 650

## INREMCO, PT

PO Box 266, 58 Jalan Jenderal Sudirman Kav, Jakarta Selatan 01

Tel: 582006, 582159

Directors: S Gondokoesoemo

PRINCIPAL ACTIVITIES: Motor vehicle assembly

Principal Agencies: Ford, Chrysler, Fiat, Jeep, etc

Date of Establishment: 1959

No of Employees: 200

## INSTITUT PENDIDIKAN DAN PEMBINAAN MANAJEMEN

9 Jalan Menteng Raya, Jakarta 10002

Tel: 375309 (10 lines)

Cable: Binamanagement la

Telex: 44627 pepeem la

President: Aungerah Pekerti

Directors: V Winarto, Dr Andreas A DANANDJAJA

PRINCIPAL ACTIVITIES: Management education and consultancy

Subsidiary Companies: PT Binaman Utama; PT Pustaka Binaman Pressindo

Principal Bankers: Bank Bumi Daya; Bank Central Asia; Bank Dagang Nasional; Bank Negara Indonesia; Chase Manhattan Bank

Date of Establishment: July 3rd, 1967

No of Employees: Approx 327

## INTER-PACIFIC FINANCIAL CORPORATION, PT

Wisma Metropolitan II, 9/F, Jl Jenderal Sudirman kav 31, Jakarta 12920

Tel: 571-1095

Cable: Interpacific la

Telex: 46289 IPFC Jakarta la

Telefax: 571-1084

Board of Commissioners: Kamardy Arief (Chairman), Y Fujiwara (Vice President, Commissioner), Noel Bazoche (Commissioner), H M N M Hajim Ning (Commissioner), Rasidi (Commissioner)

Directors: Supari Dhirdjoprawiro (President Director), Yoshikazu Igarashi (Deputy President Director), Jean M Marais (Deputy President Director), Reggie Harjadi, L G Rompas

PRINCIPAL ACTIVITIES: Non-bank financial institution

Financial Information:

	1990
	Rp'Mn
Profit before tax	12,566
Profit after tax	8,103
Retained profit	9,009
Earnings per share	367
Total assets	433,515

Principal Shareholders: Bank Rakyat Indonesia (55%); The Sanwa Bank Ltd (25%); Credit Commercial de France (20%)

Date of Establishment: September 7th, 1973

No of Employees: 83

## INTERNATIONAL NICKEL INDONESIA, PT PT INCO

18/F Wisma Antara, Jl Medan Merdeka Selatan 17, Jakarta Pusat 10110

Tel: (21) 381-0800

Telex: 44757 NIKEL IA

Telefax: (21) 381-0804

Directors: J D Guiry (President Director & CEO), R Musu (Vice President Director & Chief Operating Officer), R I D Barton (Vice President, Operations), O Samosir (Vice President, Administration & Services), T B Sitepu (Vice President & Chief Financial Services)

PRINCIPAL ACTIVITIES: Mining and smelting of nickel in Soroako, South Sulawesi

Parent Company: INCO Ltd, Toronto

Associated Companies: Sumitomo Metal Mining Co Ltd; INCO Ltd, Japan Branch

Principal Bankers: Bank Dagang Negara; Chemical Bank (New York)

Financial Information:

	1991
	US\$'000
Sales turnover	223,177
Profit before tax	57,020
Share capital	136,413
Total assets	752,867

Principal Shareholders: INCO Ltd; Sumitomo Metal Mining

Date of Establishment: July 25th, 1968

No of Employees: 2,225

## INTISARI YAYASAN

22 Jalan Pal Merah Selatan, Jakarta

Tel: 543008 Editorial

Cable: Kompas Jakarta la

Telex: 011-46327 41216 Kompas Jakarta IV

Directors: S H Irawati

Senior Executives: J Oetama (Manager and Editor-in-Chief)

PRINCIPAL ACTIVITIES: Publishing of magazines and periodicals

Branch Offices: Jalan Gajah Mada 110A, Jakarta (Marketing Department) Tel: 627809

Principal Bankers: Bank Negara Indonesia

Date of Establishment: 1963

No of Employees: Approx 100

## IPTN, PT (INDUSTRI PESAWAT TERBANG NUSANTARA)

### Nusantara Aircraft Industries Ltd

Jl Pajajaran 154, Bandung 40174

Tel: (22) 633900, 633911

Telex: 28295 IPTN

Telefax: (22) 633912

Chairman: Prof Dr Ing B J Habibie (also President & CEO)

# INDONESIA

**Directors:** S Paramajuda (Senior Executive Vice President, Commercial), Dr Sudjana Sapi'ie (Senior Executive Vice President, Engineering), Eddy Susilo (Senior Executive Vice President, Production), Ir Yuliswar (Executive Vice President, Programme Coordination), Hari Laksono (Executive Vice President, Universal Maintenance Centre), Mangatur Pardede (Executive Vice President, Aircraft Services), Ir Yuwono (Executive Vice President, Facilities), Widyanarso Doeriat (Executive Vice President, General Affairs), Bambang Ekoyono (Executive Vice President, Financial), Dr Sulaeman Kamil (Executive Vice President, Technology), Siti Mulyani (Public Relations Manager)

**Senior Executives:** Supto Sugondo (Public Relations Manager)

**PRINCIPAL ACTIVITIES:** Aircraft manufacturing and development; turbine engine repair and maintenance; aircraft services

**Branch Offices:** Jakarta, Tel: (21) 336651, Fax (22) 310-0081

**Principal Bankers:** Bank Bumi Daya

**Principal Shareholders:** Indonesian Government

**Date of Establishment:** August 23, 1976

**No of Employees:** 15,600

## JAKARTA HILTON INTERNATIONAL

Jl Gatot Subroto, Senayan, Jakarta 10002

**Tel:** (21) 570-3600

**Cable:** HILTELS

**Telex:** 65699, 65715 HILTON IA

**Telefax:** (21) 573-3089, 573-3091

**Directors:** H Schwander (General Manager), J Malins (Resident Manager)

**Senior Executives:** P Soebroto (Food & Beverage Manager), Rudy Setiawan (Director of Sales)

**PRINCIPAL ACTIVITIES:** Hotels

**Parent Company:** Ladbroke Group PLC, UK

**Principal Bankers:** American Express Banking Corporation

**Principal Shareholders:** PT Indobuildco

**Date of Establishment:** 1976

**No of Employees:** 2,300

## JAKARTA HOUSING, PT

Jl Adityawarman 71, Jakarta Selatan

**Tel:** 715593

**Cable:** Jahousing Ia

**Telex:** 44165 JAHOUS IA

**Directors:** T Sakashita

**PRINCIPAL ACTIVITIES:** Civil engineering and construction

**Branch Offices:** Yogyakarta, Denpasar Bali

**Principal Bankers:** Bank Bumi Daya; Citibank

**Date of Establishment:** 1970

**No of Employees:** Approx 80

## JAKARTA INTERNATIONAL HOTELS & DEVELOPMENT LTD

PO Box 1329, Jakarta 10710

**Tel:** (21) 384-2229

**Telex:** 44156 BDOIHC IA

**Telefax:** (21) 384-2289

**Chairman:** H Jusuf Indradewa SH (also President Director)

**Directors:** George Risakotta (Vice President), Drs Oskar Surjaatmadja, T B Silalahi, Tomy Winata, Sugianto Kusuma, Drs Iwa Sewaka, Drs Ida Bagus Putu Sarga, H M Widarsadipradja

**Senior Executives:** Thomas F Welford (Corporate Secretary)

**PRINCIPAL ACTIVITIES:** Hotel management company; development of a mixed development in central Jakarta

**Subsidiary Companies:** PT Danayasa Arthatama; PT Danareksa Jakarta International; PT Jakarta International Hotels Management

**Principal Bankers:** Bank Dagang Negara; American Express; Bank Central Asia; Bank Artha Graha

### Financial Information:

	1991	1992
	Rp'Mn	Rp'Mn
Revenue	92,611	306,850
Profit before tax	37,992	87,898
Profit after tax	26,524	57,118
Earnings per share	525	458
Shareholders funds	838,379	1,468,945
Total assets	852,458	1,648,497

**Date of Establishment:** 1973

**No of Employees:** 2,025

## JASA MARGA, PT (PERSERO)

Toll Plaza Taman Mini, Jalan Tol Jagorawi, Jakarta 13550

**Tel:** (021) 809-2530, 840-1301

**Cable:** JASA MARGA, JKT

**Telex:** 48345 JASAMAR IA

**Telefax:** (021) 840-1533, 809-2505

**Commissioners:** Salmon Kodijat (Ministry of Public Works), Dr Soekanto Reksohadiprodjo (Ministry of Finance), Giri Suseno MSE (Ministry of Communication), Nurdin Muchtar (Ministry of Defense & Security), Ruslan Diwirjo (Ministry of Public Works)

**Directors:** Soehartono (President Director), Srilono (Director of Finance), Djuned Djohari Parmin (Technical Director), Djuned Djohari (Operations Director)

**PRINCIPAL ACTIVITIES:** Construction and operation of toll roads

**Branch Offices:** Jakarta; Tangerang; Ujung Pandang, Mojokerto; Pontianak; Citarum Rajamandala; Semarang; Medan; Surabaya; Bekasi; Bandung

**Parent Company:** Ministry of Public Works, Directorate General of Highways

**Principal Bankers:** Bank Negara Indonesia; Bank Ekspor Impor; Bank Dagang Negara; Bank Bumi Daya

### Financial Information:

	31.12.91
	Rp'Mn
Profit before tax	77,631
Profit after tax	77,631
Retained profit	78,488
Earnings per share	2,616
Authorised capital	296,670
Paid-up capital	296,670
Total assets	1,484,082

**Principal Shareholders:** Minister of Finance, Republic of Indonesia

**Date of Establishment:** March 1st, 1978

**No of Employees:** 4,750

## JASA RAHARJA, PT ASURANSI KERUGIAN

PT (Persero) Asuransi Kerugian Jasa Raharja Jl, HR Rasuna Said Kav

**Tel:** 520-3454

**Telex:** 62998 Asjara IA

**Telefax:** 520-3411

**President Director:** H R Soedradjat Djajakoesoema

**Directors:** M Tabrani Toha (Managing Director), J T Sianipar (Managing Director), H S Pulungan (Managing Director)

**Senior Executives:** Jan Pinontoan (Manager-Legal Dept), Djaja Nur Mas (Manager-General Services), H M Syarkawi (Manager-Insurance Dept), Micha Manapa (Manager-Personnel Dept), Atty Hermiaty (Manager-Surety Bond), Sjamsudin J Mulia (Manager-Planning & Development Dept), Subijantoro (Manager-Accounting Dept), R D T Silalahi (Manager-Claims Dept), Koes Haryono (Manager-Financial Dept)

**PRINCIPAL ACTIVITIES:** Compulsory, Third Pary Liability Insurance of Motor Accident and Passengers Liability of Public Transportation

**Principal Agencies:** Surety Bonds

**Branch Offices:** 21 branches and 57 sub branches

**Parent Company:** Government State Owned Company

**Principal Bankers:** Bank Bumi Daya; Bank Negara Indonesia 1946; Bank Rakyat Indonesia; Bank Dagang Negara; Bank Ekspor Impor Indonesia

**Principal Shareholders:** The Ministry of Finance of Republic of Indonesia



*Date of Establishment:* January 1st, 1961

*No of Employees:* 1,441

## JAVA ENAMEL FACTORY, PT

Jalan Oto Iskandardinata 390, Jakarta Timur 01

*Tel:* 812405

*Cable:* Javaenamel la

*Directors:* Mr Prijanto

*PRINCIPAL ACTIVITIES:* Enameled household products (kitchenware etc)

*Date of Establishment:* 1952

*No of Employees:* Approx 150

## JUJUR INTI, PT EMKL

33-35 Jalan Cumi, Samping Stasiun Tg Priok, Jakarta Utara 14310

*Tel:* 494976, 494424, 492237, 773536, 739-3470

*Directors:* Mrs M C Hutagalung-Tobing

*Senior Executives:* F J J Sarajar, C J L Tobing, Mrs Sinaga, Mrs Melva Ruby Hutagalung-Simanjuntak

*PRINCIPAL ACTIVITIES:* Shipping and forwarding, customs clearance, transportation, storage and packing

*Principal Agencies:* Numerous

*Principal Bankers:* Citibank NA; Bank Negara Indonesia 1946; Bank Dumi Daya; Bank Duta; Bank Umum Nasional; Bank Central Asia; Bank Dagang Negara

*Date of Establishment:* 1962

*No of Employees:* Approx 80

## KALBE FARMA, PT

Jalan Jend A Yani, Pulo Mas, Jakarta Timur 13210

*Tel:* 4892808

*Cable:* Kalbefar Jakarta la

*Telex:* 49798 KALBE JKT

*Telefax:* 489-3549, 489-1502

*Directors:* Dr Boenyamin Setiawan (President Commissioner), Franciscus Bing Aryanto (Vice President Commissioner), Budi Dharma Wreksoatmodjo (President Director), Erlina Setiadi (Vice President Director)

*PRINCIPAL ACTIVITIES:* Manufacture and sales of human and animal healthcare products

*Principal Agencies:* Japan and Europe

*Branch Offices:* Bandung; Semarang; Surabaya; Medan; Padang; Palembang; Ujung Padang; Denpasar; Manado; Banjarmasin; Pontianak; Samarinda

*Subsidiary Companies:* PT Igar Jaya; PT Avesta Continental Pack; PT Helios Arya Putra; PT Ptrimmer Infusol Indonesia; PT Dankos Laboratories

*Principal Bankers:* Commonwealth Bank of Australia; ABN-AMRO; Bank of Tokyo; Rabo Bank of the Netherlands

*Financial Information:*

	31.12.91
	Rp'Mn
Sales turnover	88,926
Profit before tax	29,132
Profit after tax	22,621
Retained profit	26,782
Dividend	10,000
Dividend per share	200
Earnings per share	512
Authorised capital	100,000
Paid-up capital	50,000
Total assets	208,028

*Date of Establishment:* September 10th, 1966

*No of Employees:* Approx 1,000

## KALIRAYA SARI, PT

Panca Building, Jalan K H Hasyim Asyhari 4, Jakarta

*Tel:* (21) 363809 (9 lines), 360075

*Cable:* Kaliraya

*Telex:* 46316 Krs Jakarta la

*Telefax:* (21) 360308

*Directors:* Des Alwi Abubakar (President Director), Vincent Darja

*PRINCIPAL ACTIVITIES:* General contractors (plant and factories, road works, harbour works, architectural and building works); mechanical works (piping and equipment erection, painting works, pipeline and tankages)

*Branch Offices:* Jl R E Martadinata, PO Box 454, Balikpapan; Jl K H Hasyim Ashari No 4, Jakarta Pusat

*Principal Bankers:* Bank Dagang Negara; Bank Danamon Indonesia

*Financial Information:*

	1991
	Rp'Mn
Sales turnover	60,000
Profit before tax	1,076
Profit after tax	705
Retained profit	3,279
Authorised capital	10,000
Paid-up capital	4,000
Total assets	24,526

*Principal Shareholders:* Usman Admadjaja

*Date of Establishment:* March 2nd, 1971

*No of Employees:* 332

## KARANGTEMPEL, PT

176 Jalan Dr Cipto, Semarang 03, Central Java

*Tel:* 22891, 25650

*Directors:* J L Darmawan

*Senior Executives:* Leo Herman S, Eddy Wiranto, S Samuel

*PRINCIPAL ACTIVITIES:* Civil engineering and construction

*Principal Bankers:* Bank Dagang Negara

*Principal Shareholders:* J L Darmawan; Mrs M E Noozwahyani; Mrs Goei Lee Ging

*Date of Establishment:* October 30th, 1958

*No of Employees:* Approx 50

## KARIMATA, PT, PERUSAHAAN PELAYARAN NUSANTARA

42 Jl Opa, Jakarta

*Tel:* 674588, 677581

*Cable:* Karimata la

*Telex:* 45521 Muara la

*President:* H M Joesoef Gani

*Directors:* H I Saleh

*PRINCIPAL ACTIVITIES:* Shipping company: passenger transport and freight

*Principal Bankers:* Bank Pembangunan

*Date of Establishment:* 1957

*No of Employees:* Approx 100

## KARUNA, PT

PO Box 2014 JKT, Jalan Duren Tiga 12, Jakarta 12760

*Tel:* 799-4136, 799-7137

*Cable:* Karungplas

*Telex:* 45695 KA IA; 45483 LOMAS IA

*Telefax:* 799-1221

*President:* G Ardikusumah

*Directors:* A Sumarsono, R Tjipto

*Senior Executives:* Drs F Suseno, Ir Hidayat P S

*PRINCIPAL ACTIVITIES:* Manufacturer of plastic tubular woven bags, cases and flexible intermediate bulk containers (1 ton and more) for industrial, agricultural and other products

*Principal Bankers:* Bank Pembangunan Indonesia

*Principal Shareholders:* Pertamina; Perta Insana; Bina Usaha Indonesia

*Date of Establishment:* 1965

*No of Employees:* Approx 400

## KARUNIA CV

18 Jalan Peneleh, Surabaya 04, East Java

*Tel:* 44120

*Directors:* Hasan Abdan

# INDONESIA

**PRINCIPAL ACTIVITIES:** Publisher, offset printing, distribution of stationary

**Principal Agencies:** Oxford University Press, Intermasa PT

**Principal Bankers:** Bank Bumi Daya

**Principal Shareholders:** M Hanafi Moeslim

**Date of Establishment:** January 1st, 1970

## KARYA TUNGGAL CV

4 Jalan Naripan, Bandung 02, West Java

**Tel:** 52834

**Cable:** Karyatunggal Bandung

**Telex:** 28383 Kt Bandung la

**Directors:** S H Nazaruddin

**PRINCIPAL ACTIVITIES:** Industrial and commercial equipment: electronics; office machinery; construction equipment; motor vehicles; safety devices

**Principal Agencies:** Philips; Swarflex and numerous others

**Branch Offices:** 196C Jalan Matraman Raya, Jakarta

**Principal Bankers:** Bank Degang Negara

**Date of Establishment:** 1968

**No of Employees:** Approx 20

## KEBAYORAN PHARMA, PT

79 Jl Garuda, Jakarta 10610

**Tel:** 420-7042

**Cable:** Cevebayor Jakarta

**Telefax:** 413778

**Chairman:** Frans S Djajaseputra

**Directors:** B Hutagalung

**Senior Executives:** Rudy I Setiawan (Senior Manager, Finance), Ridwan Handoyo (Senior Manager, Pharma Division)

**PRINCIPAL ACTIVITIES:** Pharmaceutical products, veterinary, hospital products distribution

**Principal Agencies:** B Wellcome; Carlo Erba; Janssen; Kenrose; Medifarma Lab; Nicholas Lab; Pratapa Nirmala; Steling Products; Upjohn; 4711; Deo Sulphur; Abbott Diagnostic; Critikon; Johnson & Johnson; Ethicon; Mallinckrodt (USA); Sanbe Pharma;

**Branch Offices:** Banda Aceh; Medan; Pekanbaru; Padang; Jambi; Palembang; Teluk Betung; Jakarta; Bandung; Semarang; Jogja; Solo; Surabaya Denpasar; Ujung Pandang; Manado; Banjarmasin; Pontianak; Samarinda; Malang; Balikpapan

**Principal Bankers:** Bank Central Asia, Jakarta; Inter-Pacific; Deutsche Bank; Lippobank

**Date of Establishment:** 1969

**No of Employees:** 600

## KENARI DJAJA PRIMA, PT

Jl Pinangsia Raya 16 B-C, Jakarta 11110

**Tel:** (21) 690-5280

**Telex:** 47344 Kendja la

**Telefax:** (21) 677423

**President:** Handi B Sjarifudin

**Directors:** Hendra B Sjarifudin, Husin B Sjarifudin, Arkim B Sjarifudin

**PRINCIPAL ACTIVITIES:** Installation repair and maintenance of heating systems; building materials and accessories supplier

**Principal Agencies:** Apollo Folding Doors; Tachikawa Vertical Blinds; Whitco Window Equipment; Tate Access Floors; Tachikawa Vertical Blinds; Cisa Security Locks; Dorma Door Controls; Amerock Products; Corbin Locks; Kwikset Locks; Nemeff Products; Hillaldam Sliding Door Gear; Stanley Hinges; Sargent Locks

**Branch Offices:** Jl RS Fatmawati 72/14-15, Cipete (Blok A), Kebayoran Baru, JAKARTA 12140, Tel: (0210) 7200630, Fax: (021) 716799; Jl Ciputat Raya 23 B JAKARTA 15411, Tel: 7490335, 7490598; Pasar Kenari (Salemba), JAKARTA 10430, Tel: 332776

**Principal Bankers:** Bank Negara Indonesia; Hongkong & Shanghai Banking Corporation; Bank Industri

**Date of Establishment:** February 27th, 1965

**No of Employees:** 150

## KERTAS LECES, PT

Leces, Probolinggo 67202, East Java

**Tel:** (0335) 21993/6

**Cable:** KERTASLECES

**Telex:** 31386 LETJES PB

**Directors:** Amirul Jusuf (President Director), Cosmas Affandi (Financial Director), Soekarno (Technical & Production Director), I Made Dastry (R & D Director) Suprobo SH (Finance Director)

**PRINCIPAL ACTIVITIES:** Pulping and paper milling

**Branch Offices:** Gedung Tifa, 7th floor, Jl Kuningan Barat No 26, Jakarta 12710, Tel: 5782759, 5782774, Telex: 62851 TIFA la; Jl Cimanuk 31, Surabaya, tel: 67300, 67651, Telex 31383 Letjes SB

**Parent Company:** Departemen Perindustrian R I

**Principal Bankers:** Bank Negara Indonesia, 1946, Surabaya, Probolinggo; Bank Bumi Daya, Probolinggo; Bank Pembangunan Indonesia; Jakarta

**Principal Shareholders:** Government

**Date of Establishment:** 1939

**No of Employees:** 3,330

## KIMIA FARMA, PT

1 Jl Budi Utomo, Jakarta

**Tel:** 391341, 349251

**Telex:** 44382 KAFARMA IA

**Directors:** Utartis

**PRINCIPAL ACTIVITIES:** Manufacture of pharmaceuticals and medical equipment

**Branch Offices:** Bandung; Simongan (factories)

**Date of Establishment:** August 16th, 1971

## KOMPAS MORNING DAILY

26-28 Jalan Palmerah Selatan, Jakarta 10270

**Tel:** 5483008

**Cable:** Kompas Jakarta

**Telex:** 46327 KOMPAS IA; 41216 KOMPAS IA

**Telefax:** 548-6085, 629-7742

**Senior Executives:** Jakob Oetama (Chief Executive)

**PRINCIPAL ACTIVITIES:** Publishing of newspapers and magazines

**Parent Company:** Kompas Media Nusantara PT; Sister Company: Gramedia PT

**Principal Bankers:** Bank Negara Indonesia

**Date of Establishment:** June 28th, 1965

**No of Employees:** 1,500

## KRAKATAU STEEL, PT

Wisma Baja, 4-8/F, Jalan Gatot Subroto Kav 54, Jakarta Selatan

**Tel:** 522-1255, 520-0671, 520-0857

**Telex:** 62956, 62995 PTKS IA

**Chairman:** Major General Supardi (Retired)

**Directors:** T Ariwibowo (President Director), Aidil Juzur (Finance), Soetoro Mangoensoewargo (Marketing), Kresno Sardjito (Planning), Djoko Subagyo (Production), Moesdiono (Personnel), Murtiwibowo (Technology), Pandji Lurus (Logistics)

**PRINCIPAL ACTIVITIES:** Production of sponge iron, steel billets and slabs, hot rolled coils, plates, sheets, cold rolled coils and sheets, wire rod

**Subsidiary Companies:** PT KEC; PT KIEC; PT Krakatau Wajatama; PT Latinusa; PT KHI

**Principal Bankers:** Bank Dagang Negara; Bank Bumi Daya

**Financial Information:**

	31.12.92
	Rp'Mn
Sales turnover	1,421,094
Share capital	900,000
Total assets	4,664,261

**Principal Shareholders:** Government of Indonesia

**Date of Establishment:** October 23rd, 1971

**No of Employees:** 9,076

## LASMO OIL (MALACCA STRAIT) LTD

12/F Landmark Centre, Jalan Jend Sudirman Kav 70A, Jakarta

Tel: 571-0707, 384-4887

Telex: 45218, 47443 HOMSL, 45223, 46055 HUBBAY

Telefax: 571-1004

President: J H Lofthouse

Senior Executives: K R Winckle (Vice President-Operations), G A Jamieson (Vice President-Finance & Administration), M J P Welland (Vice President, Exploration), J B Poppleton (Manager, Projects)

PRINCIPAL ACTIVITIES: Oil and gas exploration and production

Parent Company: Lasmo plc, UK

Principal Bankers: Citibank

Financial Information:

	31.12.91
	US\$'000
Sales turnover	361,310
Profits	40,400
Paid-up capital	100,000
Total assets	560,000

Principal Shareholders: LASMO (100%)

Date of Establishment: 1979

No of Employees: 700

## LEPPIN, PT

9 Jalan Pangeran Jayakarta, Jakarta Barat

Tel: 673866, 673989

Cable: Leppin Jakarta

Executives: W Pudjardjo, Sy Bustaman

PRINCIPAL ACTIVITIES: Manufacture of weaving and spinning machinery, textile finishing equipment, pumps, textile plant, building consultants; import

Principal Bankers: Bank Bumi Daya; Bank Negara Indonesia; Citibank

Date of Establishment: June 29th, 1971

## LION METAL WORKS, PT

24-25 Jalan Raya Cakung Km, Jakarta Timur

Tel: 4894724

Cable: Lionangle Jakarta

Telex: 49238 LION JKT IA

Executives: J Sudarma Sh, Albert Cheng Yong Kim (President Director), Ang Kian Lee

PRINCIPAL ACTIVITIES: Construction and commercial installation equipment (power distribution, metalware); office and household equipment and furnishing

Parent Company: Lion Enterprise (KL) Sdn Bhd, Malaysia

Principal Bankers: Bank Bumi Daya; Bank of America

Date of Establishment: August 16th, 1972

No of Employees: 800

## MARTINA BERTO, PT

Jl Pulokambing II/1, Kawasan Industri Pulogadung, Jakarta

Tel: (21) 488-0677, 488-0678, 488-0121

Telex: 49271 ENSPST IA

Telefax: (21) 489-5454

Chairman: Dr H C Martha Tilaar

Directors: Hartanto Santosa (Managing Director)

Senior Executives: Mrs Lanny H (Marketing Manager, International)

PRINCIPAL ACTIVITIES: Manufacturing, import and export of toiletries and cosmetics

Principal Agencies: Sari Ayu Indonesia, Jakarta Pusat

Parent Company: Kalbe Farma Group

Subsidiary Companies: PT Kurnia Harapan Raya; PT Erka Primasta Inc

Principal Bankers: Bank of Scotland; Hongkong & Shanghai Banking Corp

Financial Information:

	31.12.92
	US\$'000
Sales turnover	20,000
Total assets	16,500

Principal Shareholders: Dr H C Martha Tilaar; PT Hanoman Sakti Agung

Date of Establishment: 1977

No of Employees: 1,000

## MECAF, PT

647 Jalan Jenderal Sudirman, Bandung 02, West Java

Tel: 615695

Cable: Mecaf Bandung Ia

Telex: 49101

Directors: D Soekarta, I S Nitihardjo

PRINCIPAL ACTIVITIES: Metal manufacturers: kitchenware, light metal alloys, pipes, tubes etc

Principal Bankers: Bank Negara Indonesia

Date of Establishment: June 20th, 1963

No of Employees: Approx 100

## MEGA ELTRA, PT

Jl Menteng Raya 27, Jakarta

Tel: 352531, 377257, 372713

Cable: MEGAELTRA JAKARTA

Telex: 44380 MEGA IA, 61675 MEGA DT IA

Telefax: (21) 370989, (21) 310-2937

Directors: R Isa Danubrata, T Wiryaman, Widiarko, Dedi Krishna

Senior Executives: Soediro, E M Sidik, Harryanto B, Maemunah Saeran, D Gusman, Drs Zoelkarnaini Zoebir, Drs Dede Radea, Sumardhi E P, Freddy Tirta Setyadi

PRINCIPAL ACTIVITIES: Contractor, general trading company and manufacturing

Principal Agencies: BBC Brown Boveri & Co

Branch Offices: Medan; Padang; Palembang; Surabaya; Semarang; Bandung

Subsidiary Companies: PT Sigma Utama; PT Mega Daya; PT Megaputra Ganda Dinamika; PT Megaguna Ganda Semesta; PT Mega Ganda Sarana Teknik

Principal Bankers: Bank Dagang Negara; Bank Bumi Daya; Bank Ekspor Impor; Bank of America

Principal Shareholders: Republic of Indonesia

Date of Establishment: December 24th, 1960

No of Employees: 700

## MEGA RUBBER FACTORY, PT

Jalan Raya Banyumanik 88/92, Ungaran, Semarang Selatan

Tel: 312525, 313670

Cable: MEGARUBBER

Telex: 22194 MRF Sm IA

Directors: Bambang Setijo (Managing)

Senior Executives: Hartono Utomo (Finance Manager), Hendra Santoso (Marketing Manager), Tan le Boe (General Manager), Kalyono Wiyono (Factory Manager)

PRINCIPAL ACTIVITIES: Tyre manufacture

Branch Offices: Jakarta and Surabaya

Parent Company: Semarang

Principal Bankers: Bank Impor-Expor Indonesia

Date of Establishment: 1964

No of Employees: Approx 800

## MENARA BINA DIESEL

Cilandak Commercial Estate, 101W KKO Raya, Cilandak, Jakarta 12560

Tel: (21) 780-8007

Cable: Deutzmotor Jkt

Telex: 66017 MBD IA

Telefax: (21) 780-8021

Chairman: P A Lapien

Directors: Dasril Djamiludin

PRINCIPAL ACTIVITIES: Diesel engine parts and service

Principal Agencies: Klockner-Humboldt-Deutz AG, West Germany

Principal Bankers: Deutsche Bank, Jakarta

# INDONESIA

*Principal Shareholders:* PT Genta Aneka Reksa; PT Menara Alam Teknik

*Date of Establishment:* March 14th, 1979

*No of Employees:* 41

## MERCK INDONESIA, PT

Jl Desa Gedong 8, Pasar Rebo, Jakarta 13760

*Tel:* 849714-5, 849421, 849581

*Telex:* 48286 PTMI IA

*Telefax:* (21) 840-0492

*Directors:* H G Broetz (President Director), Dr K S Tjan, E Reiber, Dr M A May, P W Ngantung

*PRINCIPAL ACTIVITIES:* Pharmaceuticals

*Parent Company:* E Merck, Darmstadt, Germany

*Principal Bankers:* Deutsche Bank; Bank of America; Bank Dagang Negara; Lippobank

*Financial Information:*

	31.12.91
	Rp'Mn
Sales turnover	22,798
Profit before tax	6,802
Profit after tax	4,582
Retained profit	3,020
Dividend	3,640
Dividend per share	650
Earnings per share	818
Authorised capital	5,600
Paid-up capital	5,600
Total assets	15,188

*Principal Shareholders:* Merck Astra Holding AG, Zug, Switzerland (70%)

*Date of Establishment:* October 14th, 1970

*No of Employees:* 381

## MERDEKA HARIAN

11 Jalan AM Sangaji, Jakarta Pusat 01

*Tel:* 344642 (2 lines)

*Cable:* Mamer Ia

*Telex:* 44420 Mamer Ia

*Chairman:* Mrs Adianiwati Tribuana Said

*Directors:* B M Diah, Mrs Herawati Diah

*Senior Executives:* Muslich Alihoessein

*PRINCIPAL ACTIVITIES:* Printing and publishing of daily newspapers and magazines

*Parent Company:* PT Masa Merdeka

*Subsidiary Companies:* PT Indonesian Observer; PT Merdeka Sarana Usaha (PT MSU)

*Principal Bankers:* Bank Rakyat Indonesia; Bank Negara Indonesia

*Date of Establishment:* October 1st, 1945

*No of Employees:* Approx 150

## MESINDO AGUNG ENGINEERING WORKS, PT

12 Jalan Ancol III, Ancol Barat, Jakarta Utara 01

*Tel:* (21) 674915

*Cable:* Mestiagung Jakarta

*Telex:* 41506 MESINDO IA

*Telefax:* (21) 673118

*President Commissioner:* Erwin Suryo Rahardjo

*Directors:* Arifin Harsojo (President Director), Soegijanto (Production), Oei Tik Liang (Technical)

*Senior Executives:* R Kresnadi (Sales Manager)

*PRINCIPAL ACTIVITIES:* Assembly of diesel generators and marine engineers; manufacture of diesel components and distribution panels

*Principal Agencies:* MWM (Motoren Werke Mannheim), West Germany

*Branch Offices:* Bandung, Semarang, Surabaya, Medan

*Parent Company:* PT Setia Saptia

*Principal Bankers:* Bank Dagang Negara, Jakarta Kota; Bank of America, Citibank

*Principal Shareholders:* PT Setia Saptia

*Date of Establishment:* 1974

*No of Employees:* Approx 300

## METRONIKA IMPEKS, PT

23 Jalan Gondangdia Lama, Jakarta Pusat 01

*Tel:* 376839, 352850

*Cable:* Metronika Ia

*Telex:* 45746 Esharco Ia

*Directors:* S Harbani

*Senior Executives:* M Merdeka, N Rohde

*PRINCIPAL ACTIVITIES:* Import and export for the construction industry; industrial plants; electronic equipment and data processing technology; consultancy services

*Principal Agencies:* Numerous

*Principal Bankers:* Bank Negara Indonesia; Bangkok Bank Thamria

*Date of Establishment:* 1978

*No of Employees:* Approx 260

## MIRAMA HOTEL

68-76 Jalan Raya Darmo, Surabaya 04, East Java

*Tel:* 69501 (9 lines)

*Cable:* Miramahotel Ia

*Telex:* 0131485 Sby Ia

*Directors:* Adji Tartib

*PRINCIPAL ACTIVITIES:* Hotel, catering services

*Principal Bankers:* Bank Bumi Daya

*Date of Establishment:* December 19th, 1973

*No of Employees:* Approx 250

## MOBIL OIL INDONESIA, PT

Ratu Plaza, Jl Jenderal Sudirman, Senayan, Jakarta

*Tel:* 7202077

*Cable:* MOBILOIL

*Telex:* 47431 MOI

*President:* L E Johnson (also General Manager)

*Executives:* R J Sontag (Senior Vice President, Exploration & Production), R M Price (Senior Vice President, Finance & Support Service), P L Caldwell (Vice President, Production), Z A Kamili (Vice President, Exploration), Purnomo P (Vice President, Relations), N B Kelly (Vice President, Gas Operations), J P King (Vice President, Gas Products), J S Carr (General Counsel), C B Butler (Planning Manager)

*PRINCIPAL ACTIVITIES:* Oil exploration

*Principal Shareholders:* Mobil Oil Corporation

*Date of Establishment:* 1968

*No of Employees:* 1,342

## MODERN PHOTO FILM CO, PT

Jl Matraman Raya 12, Jakarta

*Tel:* 883782, 884604

*Cable:* MODERNFILM JAKARTA

*Telex:* 48354 MODERN IA

*Chairman:* Linda Sihaja

*Directors:* Sungkono Honoris, Luntungan Honoris, Siwie Honoris

*Senior Executives:* Samadikun Hartono

*PRINCIPAL ACTIVITIES:* Photographic equipment and electronic home appliance suppliers

*Principal Agencies:* Japan Products: Fuji Film, Hitachi, Noritsu, Komori

*Branch Offices:* Bandung, Semarang, Surabaya, Bali, Manado, Ujung Pandang, Pontianak, Balikpapan, Lampung, Palembang, Padang, Medan

*Parent Company:* PT Honoris Industry; PT Modern Photo Industry; PT Honoris Jaya Trading Co Ltd

*Subsidiary Companies:* Tai Fung Trading Co, Hongkong; First Overseas Trading Co, Singapore

*Principal Bankers:* Standard Chartered Bank; PT Sejahtera Bank Umum; Daiwa Bank

*Date of Establishment:* 1971

*No of Employees:* 1,900

## MORGEN, PT

Pondok Cabe, Ciputat, PO Box 484, Jakarta

Tel: 741626 (3 lines)

Cable: GILRAZOR

Telex: 47547 GOAL IA

President: J H French

Directors: G B Douthwaite, E Trismitro, R P Siregar, N M Roberts

**PRINCIPAL ACTIVITIES:** Manufacturer of razor blades, razors and toiletry products

Parent Company: The Gillette Company, USA

Associate Companies: PT Indopen Perdana

Principal Bankers: Chase Manhattan Bank; Bank Dagang Negara

Principal Shareholders: The Gillette Company, USA

Date of Establishment: 1972

No of Employees: 76

## MTC CONSTRUCTION, PT

Jalan Warung Buncit, Jakarta

Tel: 772304

Cable: Mtcarnan Jakarta Ia

Telex: 47274 Mtcn Ia

Directors: Bob Sujana

**PRINCIPAL ACTIVITIES:** Specialist concrete contractors

Principal Agencies: Throughout the region, worldwide

No of Employees: Approx 100

## MUGI, PT

Jalan Jend Gatot Subroto Kav 6-7, Jakarta Selatan

Tel: 515624, 516447, 515748, 516510, 516703

Cable: MUGI - JAKARTA

Telex: 44437 MUGI JKT, 46272 MUGI IA

Chairman: Eugene Trismitro

Directors: S Soerjosoemarno (President), J P Tambunan, A Trismitro

Senior Executives: Irawan Budisetia (General Manager), Iskandar Juda (General Manager), Hadi Sutrisno (Finance & Administrative Manager), Ida A Nasution (Company Secretary)

**PRINCIPAL ACTIVITIES:** Importers and general sales agents

Branch Offices: Mailing address: PO Box 103/JKT or PO Box 431/KBY, Jakarta Selatan

Sister Companies: PT Setiawan Sedjati; PT Dos Ni Roha; PT Indria; PT Cora Industries Ltd; PT Kapo Trading Company Ltd; PT Kapo Kimia Kencana; PT Perdoni; PT Bohlindo Baja; PT Alpind Agung Perkasa; PT Katraco Santika; PT Suddhi Mitra; PT Lembayung EDP & Engineering Division; PT Binatama Akrindo; Subsidiary Companies: PT Mugi Trisetia; PT Indria; PT Dyno Mugi Indonesia

Principal Bankers: Citibank, NA (Jakarta and Singapore); Bangkok Bank; PT Bank Niaga; Barclays Bank International, (Singapore)

Principal Shareholders: Eugene Trismitro; Irawan Budisetia; Mrs Roswita Juda

Date of Establishment: January 3rd, 1954

No of Employees: 485

## MULTI BINTANG INDONESIA, PT

Jl Prof Dr Soepomo SH 44, Jakarta 12870

Tel: 829-8870/9

Cable: Bintangbaru

Telex: 48245 MBI IA

Telefax: (021) 829-2369

President: Tanri Abeng; Deputy President: Roelf Duursema

Directors: Sedyana Pradjasantosa (Commercial Director), F G R Lefebre (Technical Director), Soedjono Christantyo (Finance Director)

Senior Executives: Eddy Halim (Corporate Treasurer), Zuchdan Lanisy (Human Resources & Corporate Administration Manager)

**PRINCIPAL ACTIVITIES:** Brewing of alcoholic beverages (beer and stout), and bottling softdrinks, GSS, Coca-Cola

Branch Offices: Breweries & Bottling Plants: Jl Daan Mogot KM 19; Tangerang, JL Ratna No 14, Surabaya; Jl Medan Belawan Km 14, Medan

Parent Company: Heineken

Principal Bankers: Bank Niaga; Algemene Bank (Holland); Citibank, Bank of Tokyo

Financial Information:

	1989	1990
	Rp'Mn	Rp'Mn
Sales turnover	106,584	143,721
Profits	9,313	13,434
Authorised capital	21,070	21,070
Paid-up capital	21,070	21,070
Total assets	78,013	100,964

Principal Shareholders: Heineken

Date of Establishment: 1929

No of Employees: Approx 1,273

## NAIM PUTERA, PT

51 Jalan Senen Raya, Jakarta Pusat 01

Tel: 343516

Cable: Anson Jakarta Ia

Telex: 44156 Ia

Directors: S Haslan

**PRINCIPAL ACTIVITIES:** General trading

Principal Agencies: Meiling Safe Co; Howe Richardson Scale Co, USA

Principal Bankers: Bank Negara Indonesia

Date of Establishment: 1952

## NATIONAL GOBEL, PT

Km 29, Jl Raya Jakarta Bogor Gandaria/Pekayon, Jakarta

Tel: 870221

Cable: Gobelpt Jakarta

Telex: 48293 GOBEL IA

Directors: H Kinoshita (President/Director), Jamien A Tahir (President/Director), H Bambang Pratama, S Yokota, Akmal Mukman

**PRINCIPAL ACTIVITIES:** Refrigeration equipment, household furniture and electronic equipment

Parent Company: Matsushita Electric Industrial Co Ltd (Japan)

Subsidiary/Associated Companies: PT Gobel Dharma Karya Yasa, Indonesia; PT Pabrik Diesel dan Traktor, Indonesia; PT Gobel Precision Co Ltd, Indonesia; eight other companies

Principal Bankers: Bank of Tokyo

Date of Establishment: July 27th, 1970

No of Employees: Approx 20,000

## NELLCO INDOPHARMA, PT

Jalan Kebon Jeruk 18/6, Jakarta 11160

Tel: 6297562, 6297944

Cable: Propharm Ia

Telex: 41535 PROFAR IA

Telefax: 629-7753

Directors: H Prasetya

**PRINCIPAL ACTIVITIES:** Production of pharmaceutical goods; trading in cosmetics, toiletries, chemical substances

Principal Agencies: Numerous throughout the region

Branch Offices: Pandung; Semarang; Surabaya; Palembang; Medan; Ujung-Pandang; Manado; Banjarmasin

Principal Bankers: Bank Negara Indonesia

Date of Establishment: 1963

No of Employees: Approx 100

## NINDYA KARYA, PT

22 Jalan Letjen Haryono Mount Kav, Cawang, Jakarta 13630

Tel: (21) 809-3276

Cable: Nindya Pusat Ia

Telex: 48153

Telefax: (21) 809-3105

Directors: Moh Soeyoethi (President Director), Soebianto Imam Rahayu (Director, Engineering), Umaryadi Reksodijoyo (Director, Operations), Didik Soebandono (Director, Finance & Administration)

**PRINCIPAL ACTIVITIES:** Civil engineering and contracting

# INDONESIA

*Branch Offices:* Bandung; Semarang; Surabaya; Medan; Denpasar; Ujung Padang; Palu; Palembang; Jayapura; Bandung

*Financial Information:*

	31.12.92
	US\$'000
Profit before tax	5,512
Profit after tax	4,356
Dividend	1,038
Share capital	3,039
Total assets	47,689

*Principal Shareholders:* Ministry of Finance

*Date of Establishment:* March 15th, 1973

*No of Employees:* 963

## NOREE INDONESIAN PAPER FACTORY, PT

PO Box 014, 83 Pinangsia Raya, Jakarta

*Tel:* 676862, 672628

*Cable:* Noreepaper Ia

*Telex:* 42644 JKT Ia

*Executives:* Lukman Anwar

*Directors:* Sria Soemadipradja, Hank Anwar

*Senior Executives:* Iwan Hardy

*PRINCIPAL ACTIVITIES:* Paper products: duplex, manila boards

*Principal Agencies:* NV Sidik; CV Megasurya

*Branch Offices:* 83 Jln Pinangsia Raya, Jakarta Barat; Pertokoan Pulomas, Blok II/2, Jakarta Timur

*Principal Bankers:* Chase Manhattan Bank NA; Bangkok Bank

*Date of Establishment:* 1973

*No of Employees:* Approx 450

## NURTANIO, PT-INDUSTRI PESAWAT TERBANG

Jl Pajajaran 154, Bandung-Gedung

*Tel:* 022-613662

*Cable:* NURTANIO

*Telex:* 28295 NUR BDG

*Directors:* Dr B J Habibie

*PRINCIPAL ACTIVITIES:* Passenger aircraft development and construction

*Branch Offices:* Jakarta, Tel 322302

*Date of Establishment:* August 1976

## NUSANTIK, PT

11-13 Jl Wolter Monginsidi, Kebayoran Baru, Jakarta

*Tel:* 736480, 736991

*Cable:* Nusantik Jakarta Ia

*Telex:* 47178 Nusanti Ia

*Directors:* A S Hoegeng (President Director), Hari Sumeri

*Senior Executives:* Bambang Soemitro (Sales Manager)

*PRINCIPAL ACTIVITIES:* Manufacture and distribution of musical instruments

*Principal Agencies:* Nippon Gakki Co Ltd

*Principal Bankers:* Bank of Tokyo; Chase Manhattan Bank

*Date of Establishment:* October 28th, 1973

*No of Employees:* Approx 150

## NV PD SOEDARPO CORPORATION

Jl Letjen S Parman Kav 35, Jakarta 11480

*Tel:* (021) 596701

*Cable:* SOEDARCO, SOEDARPHARM

*Telex:* 45867 DARCO IA

*Telefax:* (21) 591594

*President:* Soedarpo Sastrosatomo

*Directors:* Dr R Soetrisno

*Senior Executives:* Shanti L Poesposoetjipto (Computer & Communication Business Coordinator), R Abidin Kartasoebrata (General Manager-Pharmaceutical Business Unit), Nugrahanoro Yudo (General Manager-Computer Systems Business Unit), Dr H Poesposoetjipto (General Manager-Communication Business Unit), Sjamsir Alam (General Manager-Software Business Unit), Tasnim Ali Widjanarko (General Manager-Finance & Administration)

*PRINCIPAL ACTIVITIES:* Data processing equipment; communications and electronics; systems analysis and design; software packages and services; pharmaceuticals

*Principal Agencies:* Unisys Computer Systems; Telex Computer Products; Recognition Equipment Inc; Stacom; IBM VAR; Execucom; ChemShare; McCormack & Dodge; Information Builders Inc; GE/RCA Corp, USA; AVL; SCI; Futurit Werk AG; Glenayre; Gretag-Omniseic; Merck; Sanbe; Organon; Meiji; PT Metrofarm Indonesia; 3M

*Branch Offices:* Pharmaceutical: Medan; Palembang; Jakarta; Bandung; Semarang; Yogyakarta; Surabaya; Banda Aceh; Padang; Tanjung Karang; Denpasar; Banjarmasin; Balikpapan; Ujung Pandang

*Subsidiary Companies:* PT Sumber Daya Praweda Informatika (Software House); PT Karya Niagatama Mitra Widya Komputer (Computer Mfg)

*Principal Bankers:* Bank Niaga; Deutsche Bank (Asia); Citibank; Bank Negara Indonesia; Bank Bumi Daya

*Date of Establishment:* October 20th, 1952

*No of Employees:* 600

## OMETRACO, PT

Menara BDN, 8/F, Jl Kebon Sirih 83, Jakarta

*Tel:* 380-0125

*Telex:* 69174 OTCJKTIA

*Telefax:* 330839

*President Director:* Boyke Gozali

*Directors:* Slamet Soebagio Yoshodharmo (Vice President Director), Hariono Soemarsono

*Senior Executives:* J B Susanto (Director & Corporate Secretary)

*PRINCIPAL ACTIVITIES:* General trading, import and export, financial services, property and real estate agents

*Principal Agencies:* In USA, UK, Netherlands, W Germany, Italy, France, Switzerland, Japan and Taiwan

*Subsidiary Companies:* PT Japfa Comfeed Indonesia; Bank Tiara Asia; PT Oemtraco Finance; GK Goh Ometraco; PT Indonesia Indah Tobacco Corp; PT Romi Violeta; PT Indopell Raya; PT Ometraco Realty; PT Inti Insan Lestari; PT Wisma Mukti; PT Trafindo Perkasa; PT Sata Harum; PT Poly Unggul; PT Supra Ferbindo Farma; PT Supra Usadhatama

*Principal Bankers:* Bank Dagang Negara; Bank Bumi Daya

*Financial Information:*

	1991
	Rp'Mn
Group sales turnover	850,000

*Principal Shareholders:* Ferry Teguh Santosa

*Date of Establishment:* 1969

*No of Employees:* 10,000

## OVERSEAS EXPRESS BANK

Jl Pecenongan 84, Jakarta

*Tel:* (21) 358103

*Telex:* 46350

*Telefax:* (21) 357422

*Directors:* Trenggono Poerwosupodjo (President Director)

*PRINCIPAL ACTIVITIES:* Commercial banking

*Branch Offices:* 16

*No of Employees:* Over 1,000

## PABRIK KERTAS TJIWI KIMIA, PT

Wisma Bank Internasional Indonesia, Jalan MH Thamrin Kav 22, Jakarta 10350

*Tel:* (21) 310-4648

*Telex:* 61154 TJIWA IA

*Telefax:* (21) 310-4468

*Chairman:* Eka Tjipta Widjaja

*Directors:* Rais Abin (President Director), Teguh Ganda Widjaja, Sukmawati Widjaja, Muktar Widjaja, Suresh Kilam, Hui Kin, Yudi Setiawan Lin

*PRINCIPAL ACTIVITIES:* Manufacturers of pulp, paper and paper related goods

*Parent Company:* Sinar Mas (Group) Indonesia

*Principal Bankers:* Bank Bumi Daya; Bank of America; Bank Internasional Indonesia

*Financial Information:*

	1991
	Rp'Mn
Sales turnover	335,800
Profit before tax	81,700
Share capital	215,300
Total assets	1,100,700

*Date of Establishment:* October 2nd, 1972

*No of Employees:* 7,200

## PAKERIN, PT (PABRIK KERTAS INDONESIA)

Jl Kertopaten 3, Surabaya

*Tel:* 316173

*Cable:* PAKERN SURABAYA

*Telex:* 31140 IPMSB IA, 31403 IPMSB IA

*Telefax:* 31-314345

*Chairman:* Njono Soetjipto

*Senior Executives:* N Soegiharto

*PRINCIPAL ACTIVITIES:* Kraftliner, mediumliner, coated and non coated duplex boards and corrugated box manufacturers

*Branch Offices:* 21H Jalan Orpa, Jakarta Barat

*Subsidiary Companies:* Portlink Co Ltd 111 Tower A Hung Hom, Commercial Centre, 37-39 Ma Tau Wai Road, Hong Kong, Telex 47837, Telefax 3-7650467

*Principal Bankers:* Bank Bumi Daya

*Date of Establishment:* May 25th, 1975

*No of Employees:* 1,100

## PAKUWON JATI, PT

Basuki Rakhmat 8-12, Surabaya

*Tel:* (31) 511088

*Telex:* 34293 PAKWON IA

*Telefax:* (31) 511077

*Directors:* Alexander Tedja (President Director), Richard Adisastra, Omar Ishananto, Acub Zainal

*PRINCIPAL ACTIVITIES:* Property development (shopping centres, housing)

*Financial Information:*

	1992
	Rp'Mn
Sales turnover	14,187
Profit before tax	9,390
Retained profit	14,196
Dividend	2,100
Dividend per share	30
Earnings per share	134
Share capital	70,000
Total assets	236,000

*Date of Establishment:* September 20th, 1982

*No of Employees:* 483

## PAN UNION INSURANCE LTD

4 Jalan Bandengan Selatan, Jakarta

*Tel:* 640383/4

*Cable:* Fortyfive Ia

*Telex:* 41376 Panins Ia

*President:* S Sudirga

*PRINCIPAL ACTIVITIES:* General insurance

*Branch Offices:* Medan; Bandung; Semarang; Surabaya; Ujung Pandang; Pontianak

*Principal Bankers:* Pan Indonesia Bank

*Date of Establishment:* October 24th, 1973

## PANABUNGAN TRADING CO

### PANATRACO LTD

8 Jalan MIR Rais, Jakarta 10110

*Tel:* 341222, 341223, 357088, 356151

*Cable:* Panatraco Jakarta

*Telex:* 44248 PAN JKT

*Telefax:* (21) 342294

*President Director:* Partogius Hutabarat

*Directors:* Mugijanto (Vice President), B P Siregar

*PRINCIPAL ACTIVITIES:* Import and distribution of telecommunications equipment; general trading; food and beverage industry; agrobusiness and aqua culture; information and telecommunication systems; consultants and data processing services; tour and travel; sea transportation, liquid carriers

*Principal Agencies:* Siemens; Robert Bosch GmbH, Assmann GmbH, Debeg GmbH; Coca-Cola Company

*Branch Offices:* Jakarta; Bandung; Semarang; Surabaya; Medan; Ujungpandang; Solo; Yogyakarta; Palembang; Bandar Lampung; Bengkulu

*Subsidiary Companies:* Panatraco Telecommunication; PT Pan Java Bottling Co; PT Swarna Dwipa Mekar Bottling Co; PT Tribina Jaya Nusantara Bottling Company; PT Pantravel; PT Risata Beach Resort; PT Pan Maritime Wira Pawitra; Affiliated Companies: PT Pansystems; PT Dian Graha ElektriKa

*Principal Bankers:* Bank Dagang Negara; Bank Negara Indonesia 46; Bank Niaga; Deutsche Bank (Asia)

*Financial Information:*

	31.12.89
	Rp'Mn
Sales turnover	86,215
Paid-up capital	6,660
Total assets	41,040

*Principal Shareholders:* P Hutabarat

*Date of Establishment:* March 22nd, 1951

*No of Employees:* 2,500

## PANCA PUJIBANGUN, PT

3/5 Jalan Penggenal, Surabaya 04, East Java

*Tel:* 41885, 44354

*Cable:* Panca Pujibangun

*Directors:* A Ridlwan

*PRINCIPAL ACTIVITIES:* Publishing and printing services; civil engineering contractor

*Principal Agencies:* Numerous

*Date of Establishment:* September 7th, 1970

*No of Employees:* 100

## PANIN BANK

Panin Bank Centre, Jl Jendral Sudirman, Senayan, Jakarta Pusat 10270

*Tel:* 739-4545

*Cable:* Paninbank Jakarta

*Telex:* 47384, 47380, 47394 PANINHO IA

*Telefax:* 720-0340

*President:* Prijatna Atmadja

*Directors:* Mu'min Ali Gunawan (Senior Executive Vice President), H Rostian Sjamsudin (Senior Executive Vice President), Tidjan Ananto (Executive Vice President), S M Abdul Rachman (Executive Vice President), Benjamin M Sison (Executive Advisor)

*Senior Executives:* Roosniati Salihin (Head, International & Operations), Johnny N Wiraatmadja (Head, Treasury), Raditya Hajadi (Head, Internal Audit), Chalid Aini (Head, Credit & Marketing), R Prakarsa (Head, Administration & EDP), Grace S Widjaja (Head, General Affairs & Personnel)

*PRINCIPAL ACTIVITIES:* Commercial banking

*Branch Offices:* 78

*Principal Shareholders:* Public (37.04%); PT Panin Overseas Finance (23.12%); PT Usapanset (10.25%); Panin Bank Pension Fund (9.96%); PT Pepriorba (9.78%)

*Date of Establishment:* August 17th, 1971

*No of Employees:* 1,875

# INDONESIA

## PANTJA NIAGA, PT

Jl Kramata Raya 94-96, Jakarta  
Tel: 346071  
Cable: CENTRAL  
Telex: 44208, 44311  
Telefax: 3104287

*Directors:* Djukardi Odang (President), Drs T Adam (Managing), R Moesworo (Managing), Veronica Trimuljono (Managing), Drs Mustafa Kamil (Managing)

*PRINCIPAL ACTIVITIES:* Agents and general trading company  
*Principal Agencies:* Isuzu (Japan); Rotring (Germany); Universal (USA); Nikko (Japan); Osaka Meter (Japan); Daichi (Japan); Omega (Switzerland)

*Branch Offices:* Jakarta; Bandung; Surabaya; Semarang; Jogkarta; Cirebon; Cilacap; Medan; Padang; Palembang; Banda Aceh; Bengkulu; Pangkal Pinang; Teluk Betung; Pakanbaru; Sibolga; Denpasar; Banjarmasin; Balikpapan; Ujung Pandang; Manado; Palu; Gorontalo; Ambon

*Parent Company:* Pantja Niaga PT

*Affiliated Companies:* UNIPRO BV, Netherlands; CTC, Tokyo; Tri Bhakti, Thailand; CITC, New York

*Principal Bankers:* Bank Bumi Daya; Bank Negara Indonesia 1946; Bank Indonesia; Bank Ekspor Impor; American Express; European Asian Bank

*Principal Shareholders:* Government (100%)

*Date of Establishment:* 1948

*No of Employees:* 1,285

## PARAMA LOKA CONSULTANT, PT

Raya Kebayoran Lama 155, Jakarta 11560  
Tel: (21) 530-5201  
Cable: PARATHORP  
Telex: 45881 WITLAN la  
Telefax: (21) 548-2181

*President Director:* Totong R Oesman

*Directors:* Suwarmo Soepeno

*Senior Executives:* Bambang Yuliarso, Bambang Budiarto, H Rusman

*PRINCIPAL ACTIVITIES:* Consultants (architecture, engineering), planning, interior design, landscaping

*Branch Offices:* Semarang, Surabaya, Palembang, Bengkulu, Tanjung Karang, Jayapura

*Subsidiary Companies:* PT Parama Hidro Karbon; PT Parama Mitra Loka; PT Witulan Eka Tunggal

*Principal Bankers:* Bank Negara Indonesia, Jakarta

*Principal Shareholders:* Totong R Oesman; Suwarmo Soepeno

*Date of Establishment:* 1971

*No of Employees:* 180

## PEMATANG KIWAH, PABRIK KARET

PO Box 50, Natar, Tanjung Karang Lampung, Sumatera  
Tel: 12 Natar

*Directors:* R M Sitompul

*PRINCIPAL ACTIVITIES:* Production of industrial rubber goods

*Principal Bankers:* Bank Bumi Daya

*No of Employees:* Approx 100

## PEMBANGUNAN DAN PENGURUSAN WISMA KARTIKA, PT

3rd Floor, Kartika Plaza Building, 10 Jalan M H Thamrin, Jakarta Pusat

Tel: 327941, 327877, 321008, 321108

Cable: Ptivismakartika la

Telex: 45793 Bolkar la; 44575 kaza la

*Chairman:* A V J Tirajoh

*Directors:* Soehardo (President Director), Soewardhi (Finance), Tarwan Ardiwinata (Operations), W Moesranto (General Affairs)

*PRINCIPAL ACTIVITIES:* Hotel business (Hotel Kartika Plaza)

*Parent Company:* (Sister Company) PT Reka Daya Kartika (Real estate/developer)

*Associated Companies:* PT Palace Hotel (joint venture company) owner of Orchid Palace Hotel, Jakarta

*Principal Bankers:* Bank Negara Indonesia 1946

*Principal Shareholders:* Inkopad; Puskopad; Individuals

*Date of Establishment:* 1967

*No of Employees:* Approx 30

## PEMBANGUNAN JAYA, PT

Jaya Bldg, Jl Thamrin 12, Jakarta  
Tel: 324944, 323656, 328095, 328167

Cable: PEMJAYA

Telex: 46244 PT Jaya

*Directors:* Ir Ciputra (President Director), Sukrisman (Vice President), H Secakusuma (Managing), Hanafi Lauw, Soekardjo Hardjosoewirjo, E F H Samola

*PRINCIPAL ACTIVITIES:* General trading company involved in contracting, mining, hotels etc

*Parent Company:* Pembangunan Jaya Group

*Subsidiary Companies:* 52 companies

*Principal Bankers:* Bank Dagang Negara; Bank Pembangunan Daerah; Bank Bumi Daya; Citibank

*Date of Establishment:* September 3rd, 1961

*No of Employees:* 12,808

## PEMBANGUNAN PERUMAHAN, PT

PO Box 114, Jakarta Pusat  
Tel: 322609

Cable: NHDCORP JKT

Telex: 44215 NHDCORP IA

Telefax: 330120

*President Director:* Suradi Wongsohartono

*Directors:* F Gozali, Soedarsono, Subiyanto, Suharto

*Senior Executives:* Daryatno, Rudi Risbandrio, A Latief, A Rauf, Miss Priyatmi, Samuel Mukromi

*PRINCIPAL ACTIVITIES:* Architects, engineers and contractors

*Branch Offices:* North Sumatera and Aceh, Lampung, Bengkulu and South Sumatera, Jakarta, West Sumatera, Riau and West Kalimantan, West Java, Central Java and Yogyakarta, East Java, East, West and South Kalimantan, Bali, West and East Nusatenggara, South, Southeast, Central and North Sulawesi

*Subsidiary Companies:* PT Pembangunan Perumahan - Taisei Indonesia Construction

*Principal Bankers:* Bank Indonesia; Bank Negara Indonesia 1946; Bank Rakyat Indonesia; Bank Bumi Daya; Bank Ekspor Impor Indonesia; Bank Dagang Negara, etc

*Principal Shareholders:* Department of Finance

*Date of Establishment:* August 1953

*No of Employees:* 850

## PERKEBUNAN XIII, PT

Jalan Ir H Juanda 107, Bandung, West Java  
Tel: 81047, 81049, 82389

Cable: kebuntigabelas

Telex: 28433 PTP 13 BD

*President:* H Soeharno

*Directors:* Drs B Gultom (Commercial Director), R Hartojo (Production Director), R A Is Soetranto (Development Director)

*PRINCIPAL ACTIVITIES:* Producing and exporting: black tea, rubber, cocoa, quinine, coconut and cloves

*Principal Agencies:* Commodities sold and exported by Joint Marketing Office, Jalan Hayum Wuruk 4 AX/BX, Jakarta, (Telex: 45227 YDPP JKt)

*Parent Company:* Department of Agriculture, Republic of Indonesia

*Principal Bankers:* Bank Bumi Daya, Bandung; Bank Ekspor Impor Indonesia

*Principal Shareholders:* Ministry of Finance - Republic of Indonesia

*Date of Establishment:* July 31st, 1971

*No of Employees:* 27,000



## PERUSAHAAN DAERAH TINGKAT I, JAWA TIMUR ANEKA JASA DAN PERMESINAN

19/21 Jalan Tanjung Anom, Surabaya 60275, East Java  
Tel: 44641/2

*Directors:* R Soemartonon Sajid (President Director), J E Dinsbach (Managing Director)

*PRINCIPAL ACTIVITIES:* Printing and binding services: letterpress, hot metal typesetting; offset lithography; general contractors; engineering and machinery workshops

*Principal Bankers:* Bank Bumi Daya

*Financial Information:*

	31.12.91
	Rp'Mn
Sales turnover	6,051
Profit before tax	621
Profit after tax	409
Retained profit	225
Authorised capital	5,030
Paid-up capital	9,092
Total assets	16,282

*Principal Shareholders:* Government of East Java

*Date of Establishment:* November 22nd, 1984

*No of Employees:* 330

## PERUSAHAAN JAMU AIR MANCUR, PT

Jalan Pelem 51, Wonogiri, Solo

Tel: Wonogiri 48

Cable: AIR MANCUR, WONGIRI

*Senior Executives:* Janto Wonosantoso, Sardjiman Ongkosandjojo

*PRINCIPAL ACTIVITIES:* Manufacturer of herbs

*Date of Establishment:* December 23rd, 1963

*No of Employees:* 2,300

## PERUSAHAAN PELAYARAN SAMUDERA GESURI LLOYD, PT

Gesuri Building, Jalan Tiang Bendera 45, Jakarta 11230

Tel: 6904000, 6904508, 677041, 678780

Cable: GESURILLOYD JAKARTA

Tel: 42043 (4 lines) GSURI IA, 45589 GLCHAR IA

Telefax: 674847, 6904190, 674424, 675987

*Chairman:* Adil A Nurimba

*Board of Directors:* Frankie Nurimba (President Director), Antonius Nurimba (Vice President Director), George Djuhari, John Picaully

*Senior Executives:* F Nurimba

*PRINCIPAL ACTIVITIES:* Shipping (international and domestic)

*Principal Agencies:* Mitsui OSK Lines; The Bank Line Ltd; Jordan National Shipping Lines Co Ltd; Columbus Line Reederei GmbH; Sun Hing Shipping; Highseas Marine; Jugolinya Rijeka; Iraqline; Egyptian Navigation Co

*Branch Offices:* Tg Priok, Cilacap, Semarang, Surabaya, Medan, Cilegon, Padang, Palembang, Teluk Betung, Samarinda, Banjarmasin; Representative offices in Hamburg, Tokyo, Hong Kong and Singapore

*Associated Companies:* PT Bahari Bahtera (Domestic shipping); PT Osco Utama (offshore & oil service); PT Caravan Forwarding & Warehousing Agency

*Principal Bankers:* Bank Bumi Daya; Bank Dagang Negara; Bank Danamon

*Date of Establishment:* 1963

*No of Employees:* 400 (excluding seamen)

## PERUSAHAAN PERCETAKAN KABUPATEN DAERAH TINGKAT TWO KLATEN

11 Jalan Pemuda Selatan, Klaten 03, Central Java

Tel: Klaten 173

*Directors:* Mr Soeharso

*PRINCIPAL ACTIVITIES:* Printing services: letterpress and offset lithography; plate-making

*Date of Establishment:* 1956

## PERUSAHAAN PERTAMBANGAN MINYAK & GAS BUMI NEGARA

### Indonesia State Oil and Gas Mining Company

#### PERTAMINA

PO Box 12, Jl Merdeka Timur 1, Jakarta

Tel: (21) 381-5111, 381-6111

Telex: 44441, 44152, 44302

Telefax: (21) 384-3882, 384-6865

*President Director:* F Abda'oe (also Chief Executive Officer)

*Senior Executives:* G A S Nayoan (Senior Vice President, Exploration & Production), H Tabrani Ismail (Senior Vice President, Processing), R I J Soetopo (Senior Vice President, Domestic Supply & Marketing), Kartiyoso (Senior Vice President, Shipping, Harbour & Communications), Soegianto (Senior Vice President, Corporate Finance), H Baharuddin (Senior Vice President, Corporate Affairs)

*PRINCIPAL ACTIVITIES:* Oil and gas exploration and production

*Branch Offices:* Overseas Representative Offices in Los Angeles, London, Tokyo and Singapore

*Subsidiary Companies:* PT Pelita Air Service (PT PAS), PT Pertamina, Tongkang; PT Elektronika Nusantara (PT ELNUSA); PT Patra Jasa; PT Perta Insana; PT Patra Tani

*Financial Information:*

	1992
	Rp'Mn
Profit before tax	2,500
Profit after tax	1,078

*Date of Establishment:* 1957

*No of Employees:* 46,000

## PERUSAHAAN ROKOK TJAP BENTOEL, PT

Jl Wiro Margo, 32 Jalan Susanto 2A, Malang

Tel: (0341) 26321, 41616

Cable: Bentoel Malang

Telex: 31474, 31728 BENTOEL

Telefax: (0341) 25144

*Chairman:* Mr Samsi

*Directors:* Budhiwidjaya Kusumanegara (President), Suharjo Adisasmito, Mahardhono Kusumanegara, Suryanto Salim

*PRINCIPAL ACTIVITIES:* Clove-cigarette manufacturers

*Parent Company:* Perusahaan Rokok Tjap Bentoel, PT, Malang

*Subsidiary Companies:* PT Ayu Wangi, Malang

*Principal Bankers:* Bank Bumi Daya; Chase Manhattan Bank

*Date of Establishment:* 1930

*No of Employees:* 18,000

## PFIZER INDONESIA, PT

Jl Raya Bogor Km 28, Gandaria, Jakarta

Tel: 8710521

Cable: PFIZER

Telex: 48266

Telefax: 871-1032

*Directors:* I R Young (President Director), I D Obias (Technical Director), Sambowo Soenandar (Finance Director), Hanny Moniaga (Pharmaceutical Marketing Director), Commissioners: B A Merrriam (President Commissioner), Prof Dr Mohammad Sadli (Vice President, Commissioner), K F Bunshah (Commissioner)

*PRINCIPAL ACTIVITIES:* Manufacturers of pharmaceuticals and animal health products

*Parent Company:* Pfizer Inc

*Financial Information:*

	1991
	Rp'Mn
Sales turnover	21,448
Profit before tax	4,440
Profit after tax	2,731
Retained profit	5,628
Earnings per share	910
Total assets	16,074

*Principal Shareholders:* Pfizer Inc, New York

# INDONESIA

*Date of Establishment:* 1969

*No of Employees:* 240

## PHAROS INDONESIA, PT

42A-B, Jalan Limo, PO Box 116/KBY, Permata Hijau, Senayan-Jakarta Selatan

*Tel:* (21) 739-2613, 739-1769, 739-5358, 739-7542

*Cable:* Pharos Jakarta

*Telex:* 44036 PHAROS IA

*Telefax:* (21) 739-2613

*President:* Eddie Lembong

*Directors:* Ina Setiabudi (Director, Finance)

*PRINCIPAL ACTIVITIES:* Manufacture and marketing of pharmaceuticals

*Principal Agencies:* The Wellcome Foundation Ltd (UK); Smith Kline & French (Far East) Co, USA; Byk Gulden Pharmaceutical, (West Germany); Laboratories Joulle, (France); Laboratoires Labaz (France); Luitpold-Werk (Germany); Pharmazeutische Fabrik Evers & Co, (Germany); Solco Basle Ltd (Switzerland); Grüenenthal GmbH (Germany)

*Principal Bankers:* LIPPO Bank; Bank Central Asia; Algemene Bank Nederland

*Financial Information:*

	1991
	US\$'000
Sales turnover	10,000
Stockholders' equity	5,100
Total assets	8,700

*Principal Shareholders:* Eddie Lembong; Dr Albert Lembong

*Date of Establishment:* September 30th, 1971

*No of Employees:* Approx 550

## PINDO-DELI PULP & PAPER MILLS, PT

Jl Tanah Abang 14, No 5 Jakarta Pusat

*Tel:* 385-5624

*Telefax:* 381-0078

*Chairman:* Y Tan

*Directors:* Sanusi Wirianata, Rudy Wirianata (Managing Director), Arifin Kusni

*PRINCIPAL ACTIVITIES:* Manufacture of paper

*Principal Bankers:* Bangkok Bank; Bank Pelita

*Date of Establishment:* October 1976

## PIONEER PLASTIC LTD, PT

43 Jalan Bandengan Utara, Jakarta Utara 01

*Tel:* 66909008(5 lines),

*Cable:* Haking Pioneer

*Telex:* 42075 Pandji Ia

*Telefax:* 021-6694431 c/o PT Vitafoam

*President:* P Wisaksana

*Directors:* Santoso Pandji

*Senior Executives:* Stephen Pandji

*PRINCIPAL ACTIVITIES:* Plastic products: brushes etc; import and export

*Parent Company:* PT Pioneer Plastics Ltd., Jalan Bandengan Utara 43, Jakarta

*Principal Bankers:* Citi Bank; Bank Bali; Dresdner Bank; Bank Bumi Daya; Bank Niaga

*Principal Shareholders:* Pandji Wisaksana

*Date of Establishment:* 1954

*No of Employees:* 400

## POLYNESIA INDUSTRY CORPORATION, PT

PO Box 349, Jalan Marga Mulya, Tandés Surabaya

*Tel:* 471471/2

*Cable:* Polynesia Surabaya Ia

*PRINCIPAL ACTIVITIES:* Manufacture of polypropylene sacks

*Principal Bankers:* Bank Dagang Negara

*Date of Establishment:* December 5th, 1972

## PROCON INDAH, PT

6/F Exchange House, Jl Rasuna Said Blok X-I Kav 3, Jakarta 12950

*Tel:* (21) 520-3366, 520-3520, 522-1010

*Telefax:* (21) 520-3550

*Chairman:* Susila Budi Moeffreni

*Directors:* Craig R Williams (Managing Director), Jeffrey K S Hong

*PRINCIPAL ACTIVITIES:* Real estate consultants

*Principal Agencies:* Agents for Jones Lang Wootton

*Associated Companies:* Artanila Permai, PT

*Principal Bankers:* Standard Chartered Bank

*Date of Establishment:* 1977

*No of Employees:* 135

## PROSPECT MOTOR, PT

Jalan Yos Sudarso (Sunter), PO Box 31/Jku, Jakarta

*Tel:* 490478, 492596, 493528

*Cable:* PROSPECT

*Telex:* 49308 PROSMO IA

*Chairman:* Hadi Budiman

*Directors:* R A Kamal, A S Hassan

*Senior Executives:* Hadi Budiman, R A Kamal

*PRINCIPAL ACTIVITIES:* Sole agent assembler of Honda motorcars

*Principal Agencies:* Honda Motor Co Ltd, Japan

*Principal Bankers:* Bank Rakyat Indonesia; Citibank; Bank of Tokyo Ltd; Chartered Bank; PT Bank Bali

*Financial Information:*

	Rp'Mn
Authorised capital	1,280
Paid-up capital	1,280

*Principal Shareholders:* Hadi Budiman; PT Imora Motor; PT Wungu Agung

*Date of Establishment:* May 15th, 1973

## PT GUDANG GARAM PERUSAHAAN ROKOK TJAP

See GUDANG GARAM, PT, PERUSAHAAN ROKOK TJAP

## PT KARIMATA PERUSAHAAN PELAYARAN NUSANTARA

See KARIMATA, PT, PERUSAHAAN PELAYARAN NUSANTARA

## PT SRIWIJAYA PABRIK ES

See SRIWIJAYA, PT, PABRIK ES

## PUPUK SRIWIDJAJA, PT

Jalan Sungai Selayur, Palembang

*Tel:* 25855

*Cable:* Pusri Palembang

*Telex:* 27117, 27200

*Chairman:* Oscar Suryaatmadja

*Directors:* Sotion Ardjanggi, Wijarso, Dudung Abdul Adjid

*Executives:* Joni Marsinih, Nur Hidayat, Soepojo Djatjatmodjo, Sidik Prawira Negara, Kusmadi, J P Dendang (Company Secretary)

*PRINCIPAL ACTIVITIES:* Manufacture of urea; distributor of fertiliser  
*Branch Offices:* Marketing: Jalan Taman Anggrek, Kemanggisan Jaya, Jakarta, Tel: 5481208

*Subsidiary Companies:* Kelsri PT; Rekayasa Industri PT

*Principal Bankers:* Bank Bumi Daya

*Principal Shareholders:* Government of Indonesia

*Date of Establishment:* December 24th, 1959

*No of Employees:* 7,110

## PURA BARUTAMA PT

Jl Kresna, Jati Wetan, Kudus, Central Java

*Tel:* 22223, 22483

*Telex:* 22295 PURAKS IA

*Telefax:* 22586

*Directors:* Jacobus Busono (President Director), Henk Sugiarto (Marketing & Purchasing Director), Handy Wijaya (Finance Director)

*Senior Executives:* Albertus Busono (Production), Margono Yudowiloyo (Personnel Manager), Hendry Kerisman (General Manager, Sales), Vilanta Busono (Manager, Export)

*PRINCIPAL ACTIVITIES:* Paper mill; manufacturer of printing and packing paper products

*Branch Offices:* Jakarta, Tel 714641, Fax 722-0251 Surabaya, Tel 597072, Telex 34195, Fax 597072

*Subsidiary Companies:* Pusaka Raya; Pura Roto; Pura Boxindo; Pura Kertas; Pura Coating; Pura Konverta

*Principal Bankers:* Bank Rakyat Indonesia

*Date of Establishment:* 1908

*No of Employees:* 8,000

## PUSTAKA ANTARA, PT

Jalan Teluk Betung 55, Jakarta 10230

*Tel:* 326510, 326527

*Telefax:* (21) 321433

*Directors:* Aida Joesoef Ahmad

*Senior Executives:* Amril Juri (Sales Manager), F Pakar (Marketing Manager), Del Achyar (Production Manager), E Hidayat (Administration Manager)

*PRINCIPAL ACTIVITIES:* Printing and publishing

*Parent Company:* C V Idayus (Sister company)

*Subsidiary Companies:* PT Demina; PT Spar Ultra Prima

*Principal Bankers:* Bank Central Asia; Bank Ekspor Impor Indonesia; Bank Negara Indonesia

*Date of Establishment:* October 1st, 1952

*No of Employees:* 26

## REJO AGUNG BARU, PABRIK GULA PT

15 Jalan Jos Sudarso, Madiun 04, East Java

*Tel:* 2525

*Cable:* Rejo Agung Baru Madiun

*Executives:* Zainal Arifin

*PRINCIPAL ACTIVITIES:* Sugar industry: sugar cane and sugar beet

*Parent Company:* PT Imaco Ltd, Undaan Kulon 57-59 Surabaya

*Principal Bankers:* Bank Negara Indonesia, Surabaya; Bank Bumi Daya, Surabaya

*Principal Shareholders:* Ministry of Finance

*Date of Establishment:* 1894

*No of Employees:* Approx 1,000

## RICHARDSON VICKS INDONESIA, PT

Gedung Tifa - lt. 8 Jalan Kuningan Barat 26, Jakarta 12710

*Tel:* 5780333

*Cable:* Vicksi JKT

*Telex:* 62758 VICKSI IA

*Telefax:* 5780093

*Executives:* R D Boyer (President Director), M E Tamboowalla, E D Saban, E A Zaragoza, B Hendranata

*PRINCIPAL ACTIVITIES:* Manufacture of pharmaceuticals, toiletries and cosmetics

*Parent Company:* Richardson Vicks Inc, USA

*Principal Bankers:* Citibank NA, Jakarta

*Principal Shareholders:* Richardson Vicks Inc, USA (70%); Indonesian public (30%)

*Date of Establishment:* 1975

*No of Employees:* 217

## RICO, CV

32 Jalan Sultan Hasanuddin, Ujung Pandang, Sulawesi

*Tel:* 28465, 22292

*Cable:* Riko

*Telex:* 7188 Bap Ia

*Directors:* Eddy Hariono

*PRINCIPAL ACTIVITIES:* Civil engineering and construction

*Principal Agencies:* Numerous

*Branch Offices:* Jakarta

*Date of Establishment:* April 25th, 1972

*No of Employees:* Approx 700

## RODA SAKA INTERNATIONAL, PT

Jl Melawai VII/3, Kebayoran Baru, Jakarta Selatan

*Tel:* 714607

*Cable:* Rosaindo Ia

*Telex:* 44159 MKB IA

*Directors:* Drs Sudibjo (President Director)

*Executives:* R Soeprapto (General Manager), S Wakayama (Sales & Technical Advisor), T Yoshikara (Sales)

*PRINCIPAL ACTIVITIES:* Suppliers of construction machinery

*Principal Agencies:* Sakai Heavi Industries Ltd, Japan

*Affiliated Companies:* PT Sakai Sakti

*Date of Establishment:* August 28th, 1976

*No of Employees:* 32

## ROTARYANA PRIMA, PT

Jalan Teuku Cik Ditiro 16, Jakarta 10350

*Tel:* 323221, 323224, 323248, 327125

*Cable:* Rotary Jakarta

*Telex:* 46593 Rotary Ia

*Chairman:* Dick Latumahina, Hanni Kamdani

*Directors:* Kameron Kamdani

*Senior Executives:* Andreas Lourunser

*PRINCIPAL ACTIVITIES:* Production and sale of water treatment equipment, industrial vacuum cleaners; kitchen equipment for the hotel and catering industry, emulsion and stabilizer for the food industry

*Principal Agencies:* Hobart; Garland; Culligan; Clarke; Lucas Meyer

*Branch Offices:* Surabaya; Bali

*Principal Bankers:* Chartered Bank

*Financial Information:*

	1991
	US\$'000
Sales turnover	12,000
Profit before tax	900
Profit after tax	585
Authorised capital	5,000
Paid-up capital	3,000

*Principal Shareholders:* Hanni Kamdani; Kameron Kamdani; Lilyana Wijaya

*Date of Establishment:* 1972

*No of Employees:* 90

## ROYAL STANDARD ENVELOPE MANUFACTURER

45 Jalan Kapuk Kamal, Jakarta

*Tel:* 619-0508, 619-2220

*Cable:* Royalstand Ia

*Telex:* 43373 ROSIIA

*Telefax:* 619-3664

*Chairman:* Wim Tiwatu Joseph

*Directors:* H Sayuti Seno

*Senior Executives:* Oentoeng Sastrawidjaja (Managing Director)

*PRINCIPAL ACTIVITIES:* Stationery supplier: envelopes and computer forms; NCR paper manufacturer, carbon paper and telex rolls

*Branch Offices:* Surabaya, Semarang

*Principal Bankers:* Bank Negara Indonesia 1946

*Date of Establishment:* 1978

*No of Employees:* 300

## RUTAN MACHINERY TRADING CO, PT

16-18 Jalan Slompretan, Surabaya 60161, East Java

*Tel:* 270191 (6 lines)

*Cable:* Rutan Surabaya Ia

*Telex:* 34342 RUTAN IA, 31616 RUTAN IA

*Telefax:* (021) 629-7045, (031) 514668

# INDONESIA

*Directors:* A Gunawan (President), E B Santosa (Vice President), B Iskandar (Marketing Director), Johnny Lie (Production Director), Hendra Gunawan (Project Director)

*PRINCIPAL ACTIVITIES:* Trading in industrial and agricultural machinery: marine equipment; electrical and electronic machinery

*Principal Agencies:* Mitsubishi Heavy Industries Ltd; Satake Engineering Co Ltd; Iseki & Co Ltd; Fiat Agri

*Branch Offices:* 6 domestic branches

*Parent Company:* Rutan Machinery Trading Co PT

*Subsidiary Companies:* PT Agrindo; CV Pabrik Mesin GUNTUR; PT Tri Ratna Diesel Indonesia

*Principal Bankers:* Bank Niaga, PT

*Date of Establishment:* 1950

*No of Employees:* Approx 600

## SAGITARIUS OFFSET PRINTING CV

4 Jalan Jusuf, Bandengan Selatan, Jakarta

*Tel:* 669-1846, 669-4275, 669-7106

*Cable:* Sagitariusoffset Jakarta Indonesia

*Telefax:* (21) 669-4644

*Chairman:* Judhi Kristiantho

*Directors:* Hendratno Koeswandono (Managing Director)

*Senior Executives:* Bambang Budiyo (Senior Executive Director)

*PRINCIPAL ACTIVITIES:* Specialist printing services for the film-making industry; photography; offset lithography; studio recording; advertising agency

*Branch Offices:* Bandung; Cirebon; Semarang; Surabaya

*Parent Company:* PT Handhindra Jeka

*Principal Bankers:* Bank Bumi Daya; Bank Central Asia; Lippo Bank

*Date of Establishment:* 1977

*No of Employees:* 105

## SAMUDERA INDONESIA, PT

Jl Let Jen S Parman Kav 35, Jakarta 11480

*Tel:* (21) 548-0088

*Cable:* SAMINSHIP

*Telex:* 45867 DARCO IA

*Telefax:* (21) 548-7171

*President:* Soedarpo Sastrosatomo

*Directors:* Randy Effendi (Executive Vice President), Masli Mulia (Corporate Managing Director, Forwarding & Warehousing), Helman Sembiring (Corporate Managing Director, Agency), Al Soebagio Windoe (Corporate Managing Director, Shipping), Hamdi Adnan (Corporate Managing Director, Finance & Administration), Pedjadi Hardjodikromo (Corporate Secretary)

*PRINCIPAL ACTIVITIES:* Shipping, agency, stevedoring, warehousing, inland transport, container depot

*Branch Offices:* Tanjung Priok; Semarang; Surabaya; Medan; Ujung Pandang; Palembang; Panjang; Pangkal Pinang; Padang; Dumai; Balikpapan; Tarakan; Samarinda; Cilacap; Cirebon; Merak; Kuala Tanjung; Probolinggo; Banjarmasin

*Subsidiary Companies:* Cumawis PT; Masaji Prayasa Cargo PT; Pahoka PT; Panurjwan PT; Samudera Indonesia Dirgantara Services PT; Samudera Perdana PT; Tankindo Perdana PT; Ista Samudera Cargo PT; Tangguh Samudera Jaya PT; Masaji Tatanan Container PT; Masaji Kargosentra Tama PT; Samudera Indonesia Ship Management PT

*Date of Establishment:* November 13th, 1964

*No of Employees:* 1,100

## SANMARU FOOD MANUFACTURING CO LTD, PT

Jalan Ancol I, 4-5 Ancol Barat, Jakarta Utara 14430

*Tel:* 671141

*Cable:* SANMARURAYA

*Telex:* 63012 INDOMI IA

*Telefax:* 685976

*Senior Executives:* Hendy Rusli (President Director)

*PRINCIPAL ACTIVITIES:* Manufacturers of instant noodles and baby foods

*Branch Offices:* Factories: Medan - Jl Tanjung Morawa Km 18.5, Tel: 323144; Surabaya - Jl Raya Rungkut Industry No 11A, Tel: 810274; Palembang - Jl Talang Kelapa Km 8

*Principal Bankers:* Citibank NA; American Express Int'l Banking Corp

*Date of Establishment:* 1971

*No of Employees:* 2,900

## SARI HUSADA, PT

Jalan Kusumanegara, PO Box 37, Yogyakarta

*Tel:* 2990, 4396, 62412

*Cable:* Bhinnekasari

*Telex:* 25116 KAFARI YK

*Telefax:* 63328

*Chairman:* Drs Sutadi Sukarya

*Directors:* Drs Rukma (President-Director), Drs Adi Santoso (Marketing Director), Drs Sri Hardjono (General Affairs Director), Ir Dwiyatno (Production Director), S D Irsyad (Finance Director)

*Senior Executives:* Kusharyanto (Production Manager), Arifin Syamsul (Quality Control Assurance Manager), Ign Harry Dewanto (Jakarta Branch Office Manager)

*PRINCIPAL ACTIVITIES:* Food and food processing (milk industry UHT products and baby foods)

*Principal Agencies:* PT Tigaka (sole distributor)

*Branch Offices:* Jakarta

*Parent Company:* PT Kimia Farma; PT Tigaraksa (Jakarta)

*Principal Bankers:* Bumi Daya Bank, Yogyakarta Branch

*Financial Information:*

	1989
	Rp'Mn
Sales turnover	31,009
Profits	4,062
Authorised capital	6,000
Paid-up capital	6,000
Total assets	27,701

*Principal Shareholders:* PT Kimia Farma; PT Tigaraksa

*Date of Establishment:* 1972

*No of Employees:* 579

## SATYA DJAYA RAYA TIMBER GROUP

Jl Abdul Muis 50, Jakarta

*Tel:* 373508

*Cable:* SARDJARAYA

*Telex:* 45283

*Senior Executives:* Susanto Lyman (Chief Executive)

*PRINCIPAL ACTIVITIES:* Logging operations and production of plywood

*Date of Establishment:* 1965

## SEDJAHTRA BANK UMUM, PT

Jl Tiang Bendera 15, Jakarta 11230

*Tel:* 690-4912, 690-4064

*Cable:* Banksbu Jakarta

*Telex:* 42760, 41510 SBU JKT

*Telefax:* (21) 690-3709

*Chairman:* Pingki Elka Pangastu; *President:* Lesmana Basuki

*Directors:* S Soetarto, Sutantra, D E Widagdo

*Senior Executives:* Zurhasdi Munir, Hasian Halim, Tonny Basuki (Area General Manager-Java), Irawan Chandra (Area General Manager-Sumatera)

*PRINCIPAL ACTIVITIES:* Banking business

*Branch Offices:* Jl Hayam Wuruk 111 DM, Jakarta (Sub-Branch); Jl Suniaraja 53-55, Bandung; Jl Kembang Jepun 174, Surabaya; Jl Pemuda 15, Medan

*Subsidiary Companies:* PT Lloyd Indonesia (General Insurance Company)

*Principal Shareholders:* Lesmana Basuki

*Date of Establishment:* November 8th, 1952

*No of Employees:* 659

## SEMEN CIBINONG, PT

Jalan M T Haryono 12, Jakarta Timur

Tel: (21) 819-0808

Telex: 48116 CIBSEM IA

Telefax: (21) 819-8362

**Directors:** Hashim S Djohadikusumo (President Director), Achmad Slamet (Director, Corporate Affairs), Al Njoo (Director, Finance & Marketing), A S Ruky (Director, General Affairs & Human Resources Development)

**Executives:** Nick P Petroff (Senior Advisor), Bambang Atmadja (General Manager, Finance), Abas F SOeriawidjaja (General Manager, Production), Hae Hwan Sohn (General Manager, Projects), Maman Sulaiman (Plant Manager)

**PRINCIPAL ACTIVITIES:** Manufacture of portland cement

**Subsidiary Companies:** PT Wahand Transtama; PT Trumix Beton

**Principal Bankers:** Bank Ekspor-Impor; Bank of America; Deutsche Bank

**Financial Information:**

	31.12.91
	Rp'Mn
Sales turnover	125,051
Operating profit	26,685
Profit before tax	29,880
Profit after tax	20,417
Retained profit	60,469
Dividend	6,763
Dividend per share	100
Earnings per share	302
Authorised capital	200,000
Paid-up capital	67,625
Total assets	716,041

**Principal Shareholders:** PT Tirtamas Majutama (35.78%); PT Danareska (Persero) (6.88%); Public (57.35%)

**Date of Establishment:** June 15th, 1971

**No of Employees:** 1,200

## SEMEN GRESIK, PT (PERSERO)

Jalan Veteran, Gresik, East Java

Tel: 0319-81732, 81745

Cable: SEMENGRESIK SURABAYA

Telex: 31017, 31388 PTSG IA

**President:** Setiadi Dirgo

**Directors:** Soetrisno Hamidjojo, Soebyakto, Chenot Santoso, D A Karim

**Executives:** Uhendar S (R & D Manager), Abdullah Achmad (Commercial Manager), Soekamto (Operations Manager), Johannes (Maintenance Manager), Soedijono (General Affairs-Vice Manager), Adipoernomo (Management & Environment R & D Vice Manager), Pratjojo S (Vice Comptroller), Soekarno (Operations Vice Manager), Urip Timurjono (Maintenance Vice Manager), Haritomo (Finance & Administration Vice Manager), Ms Nadjamuddin (Personnel Vice Manager)

**PRINCIPAL ACTIVITIES:** Production of Portland cement

**Joint Venture Companies:** PT Semen Cibinong; PT Semen Baturaja (Persero); PT Semen Kupang; PT Varia Usaha (Trading Co); PT Eternit Gresik (asbestos cement factory); PT Pan Esge

**Principal Bankers:** Bank Pembangunan Indonesia; Bank Dagang Negara; Bank Negara Indonesia 1946; Bank Rakyat Indonesia; Bank Ekspor Impor Indonesia

**Principal Shareholders:** Government of Indonesia

**Date of Establishment:** August 7th, 1957

**No of Employees:** 1,700

## SEMEN PADANG, PT

Indarung, Sumatera Barat 05

Tel: 25066

Cable: SEMEN PADANG PADANG

Telex: 55116 Ptspin

**Chairman:** Sotion Ardjanggi

**Directors:** Hamdi Gaffar (President Director)

**PRINCIPAL ACTIVITIES:** Cement products

**Branch Offices:** Jakarta, Medan

**Subsidiary Companies:** Igasar, PT

**Principal Bankers:** Bank Dagang Negara; Bank Pembangunan Indonesia

**Principal Shareholders:** Government of Indonesia

**Date of Establishment:** March 18th, 1910

**No of Employees:** Approx 2,600

## SEMEN TONASA, PT

Tonasa Pangkep, South Sulawesi

Tel: 0411-28149

Cable: CEMENTO UP

Telex: 71432, 71132, 71408

**Directors:** Anang Fuad Rivai (President Director), Masri Saridam (Technical Director), Drs Abubakar (Finance Director), Ir Ngumar (R&D Director)

**Senior Executives:** H M Jufri Nessa (Production Manager Unit II), Drs Wasis (Production Manager Unit I), Agus M Sagir (Development Manager), E R Gultom (Research Manager), H Abd Muis Bakkidu (Company Secretary & General Affairs Manager)

**PRINCIPAL ACTIVITIES:** Production of portland cement (type I, II, V and special purpose)

**Branch Offices:** Representatives in Jakarta and Ujung Pandang

**Principal Bankers:** Bank Bumi Daya; Bank Negara Indonesia 1946; Bank Dagang Negara; Bank Pembangunan Indonesia

**Principal Shareholders:** Government of the Republic of Indonesia (100%)

**Date of Establishment:** 1968

## SEPATU BATA, PT

Jl Pahlawan Kalibata, Jakarta Selatan

Tel: 799-2008

Cable: BATASHOE

Telex: 47256 Bata Ia

Telefax: 799-5679

**President Director:** J A McGoldrick

**Directors:** H B Sumampouw, M Hak (Finance), B F H Sirait (Personnel & Industrial Relations), Hadiyin Rifaie, L G Longford (Marketing), B Nolan (Production)

**PRINCIPAL ACTIVITIES:** Manufacturers of footwear

**Branch Offices:** Surabaya; Medan

**Parent Company:** Bata Ltd, Canada

**Principal Bankers:** Bank Dagang Negara; Citibank NA

**Financial Information:**

	1991
	Rp'Mn
Sales turnover	71,165
Profit before tax	8,185
Profit after tax	4,761
Retained profit	732
Dividend	4,030
Dividend per share	710
Earnings per share	366
Share capital	13,000
Total assets	47,058

**Principal Shareholders:** Lagfin (Nederland) BV

**Date of Establishment:** 1931

**No of Employees:** 1,865

## SERMANI STEEL CORPORATION, PT

Jl Jend Urip Sumoharjo km7, Tello Baru Ujung Pandang

Tel: 4375/6

Cable: Sermani Ujung Pandang

Telex: 71139

Telefax: 4377

**Directors:** S Arataki (Managing), Arief S Sjamsuddin (Managing), T Hamada (Finance, Sales & Purchase)

**Senior Executives:** A S Basalamah (General Manager)

**PRINCIPAL ACTIVITIES:** Galvanized iron sheet manufacturer

**Principal Agencies:** Makmur Sentosa; Alaoe Tappareng

**Principal Bankers:** Bank Bumi Daya

**Principal Shareholders:** NKK Corporation; Marubeni Corporation; H Sjamsuddin; Dg Mangawing

**Date of Establishment:** August 1970

**No of Employees:** Approx 200

# INDONESIA

## SETIAWAN SEDJATI, PT

Jalan Jend Gatot Subroto Kav 6-7, Jakarta 12930

Tel: 515468, 515479

Cable: SETIAWAN - JAKARTA

Telex: 62274 MUGI JKT, 62436 MUGI IA

Telefax: (21) 5200044

Chairman: Eugene Trismitro

Directors: Christo Panggabean, Trisno Suriadi

Senior Executives: Hartadi Limas (Marketing Manager), Soelistiyo Rahardjo (Finance Manager), Torang Sianipar (Sales Manager), Totok Harianto (Technical Manager), Arthur Tambunan (Logistics Manager), Tjandra Solihin (Sales Manager)

PRINCIPAL ACTIVITIES: Sole agent for Gestetner products: stencil sheet/ink, offset printing, copy machines, digital printers, duplicating machines

Principal Agencies: Gestetner Limited, United Kingdom

Branch Offices: Jakarta; Bandung; Semarang; Surabaya; Ujung Padang; Medan; Palembang; Yogyakarta; Manado; Denpasar; Padang

Principal Bankers: Citibank NA; Sanwa Bank; Bangkok Bank; Bank Central Asia; Bank Niaga; Bank Duta; Banque Nationale de Paris

Principal Shareholders: Eugene Trismitro; Irawan Budisetia; Iskandar Juda; Christo Panggabean; Trisno Suriadi

Date of Establishment: September 13th, 1962

No of Employees: 271

## SETIO HARTO LTD, PT

Komplek Perkantoran Duta Merlin, 3 Jalan Gajah Mada, Jakarta

Tel: (21) 365170, 373120, 386-5170

Cable: Setiohartoldt la

Telex: 44522, 46848 SETIOH

Telefax: (21) 364929, 384-3244

Chairman: Andreas Setiomuljo

Directors: Andreas Setiomuljo (President Director), Thomas Hartono, Adam Setiomuljo (Finance)

PRINCIPAL ACTIVITIES: Production of precision goods: laboratory instruments, other medical and scientific equipment

Principal Agencies: Worldwide

Branch Offices: Medan; Bandung; Surabaya

Principal Bankers: Bank Bumi Daya; Bank Harapan

Principal Shareholders: Andreas Setiomuljo; Thomas Hartono

Date of Establishment: March 26th, 1968

No of Employees: 120

## SINAR PANAH PLASTIC INDUSTRY CO, PT

39 Jalan Professor Latumeten Gg Karung, Jakarta

Tel: 636853, 637947

PRINCIPAL ACTIVITIES: Injection moulded plastic products

## SOCIETE GENERALE REPRESENTATIVE OFFICE

Jalan Jend Sudirman Kav 7-8, Jakarta 10220

Tel: (21) 570-6813, 570-6814

Telefax: (21) 570-7183

Chairman: Marc Vienot (Paris)

Senior Executives: Gerard Mas (Chief Representative for Indonesia)

PRINCIPAL ACTIVITIES: Banking and financial services for the commercial sector

Branch Offices: Worldwide

Parent Company: Societe Generale, France

Date of Establishment: 1864

## SQUIBB INDONESIA, PT

Tamara Centre, 10/F, Jl Jenderal Sudirman Kav 24, Jakarta 19220

Tel: 520-6727, 520-6729, 5206730, 520-6731

Cable: ERSQUIBB JAKARTA

Telex: 48265 SQUIBB IA

Telefax: (21) 520-6743

President: Nicolas Pataky

Directors: John Smith, John R Latham, Michael Kitchen

Senior Executives: S Wijono (Plant Manager), Lauw Lie Hung (Financial Controller)

PRINCIPAL ACTIVITIES: Pharmaceutical manufacturing

Parent Company: E R Squibb & Sons Inc, New Jersey, USA

Principal Bankers: Chase Manhattan Bank NA, Jakarta Branch; Bank Dagang Negara, Cabang Jakarta-Cimanggis

Financial Information:

	1990
	Rp'Mn
Sales turnover	21,206
Profit before tax	3,197
Authorised capital	3,240
Paid-up capital	3,240
Total assets	12,785

Principal Shareholders: Linson Investments Ltd, Cayman Island (70%); Indonesian Public (30%)

Date of Establishment: July 8th, 1970

No of Employees: 252

## SRI KENTJANA CV

93 Jalan Bandengan Utara, Jakarta Utara 01

Tel: 678165, 671053

PRINCIPAL ACTIVITIES: Commodity trading: agricultural produce

## SRIWIJAYA, PT, PABRIK ES

50 Jalan Jenderal Sudirman, Palembang 05

Tel: 22615, 21514

Cable: Essriwidjaja la

Directors: I Abdul Hamid

PRINCIPAL ACTIVITIES: Brewing, bottling and canning industry

Principal Bankers: Bank Negara Indonesia

No of Employees: Approx 25

## SUBUR BROTHERS, PT

21 Jalan Pemandangan II, Gunung Sahari Ancol, Jakarta 01

Tel: 680387, 681021

Telex: 41383 Subur la

Directors: G Lesmanawati

PRINCIPAL ACTIVITIES: Civil engineering contractor

Principal Bankers: Bank Negara Indonesia

Date of Establishment: November 16th, 1968

## SUMALINDO GROUP

Jl Ir H Juanda 111/24, Jakarta

Tel: 358264

Telex: 45818 MULTIF IA

Telefax: 342954

Chairman: Subagio Wiryosaputro

Directors: Winarto Oetomo

Senior Executives: Adi Resanata

PRINCIPAL ACTIVITIES: Timber industry

Branch Offices: Samarinda

Parent Company: Astra Group

Subsidiary Companies: PT Sumalindo Lestari Jaya; PT Dharma Satya Nusantara

Principal Bankers: Bang Dagang Negara

No of Employees: 2,000

## SUMBER KARYA PERSEORANGAN

72 Jalan Dr Saharjo, Tebet, Jakarta Selatan

Tel: 824844, 820115

Telefax: (021) 713996

Chairman: Iwan Sutjiadi

Directors: H Hanawaty (Managing Director)

PRINCIPAL ACTIVITIES: Manufacture and sale of furniture

Branch Offices: Two

Date of Establishment: 1967

## SUNARKO JAYA, PT

110 Jalan Gajahmada, Jambi

Tel 24361

Cable Narkojaya Ia

President J Sunarko

Executives Umar Usman

**PRINCIPAL ACTIVITIES** Construction machinery and equipment, light metal products, materials trading, advertising agents for companies in the construction field, delivery services

Date of Establishment June 10th, 1974

No of Employees Approx 30

## SUPARMA, PT

Jl Sulung 6A, Surabaya, East Java

Tel (031) 333963, 333842

Telex 31916 SPM SB IA

Telefax (031) 333827

Chairman Welly

Executives Hadi Yusuf (Domestic Sales), Yohan Wangsa Atmaja (Export Sales), Soehendra (Production)

**PRINCIPAL ACTIVITIES** Paper manufacturers

Date of Establishment August 25th, 1976

## SUPER MI INDONESIA, PT

24 Km Jalan Raya Jakarta-Bogor, Ciracas, Cijantung, Jakarta 13740

Tel 840-0240, 8400-0561, 840-0594, 840-0741

Cable PTSUPERMI JAKARTA

Directors S A Sagala SH, E Moeis, S Yoshioka

Senior Executives E Moeis

**PRINCIPAL ACTIVITIES** Food industry instant noodles

Principal Agencies PT Narita Sarirasa, 38 Jalan Malaka, Jakarta

11230, PT Mercu Harapan, 28/3 Jalan Roa Malaka Selatan, Jakarta

Principal Bankers PT Bank Perdanania, PT Bank Bali

Principal Shareholders Sankyo Shokuhin KK, SA Sagala SH, E Moeis

Date of Establishment February 12th, 1969

No of Employees 250

## SUPERINTENDING COMPANY OF INDONESIA, PT

### SUCOFINDO, PT

Sarinah Building 6-7/F, Jl M H Thamrin 11, Jakarta 10350

Tel (021) 310-4774

Cable SUCOFINDO

Telex 61545, 61339, 61436, 61447 SUCOF IA

Telefax (021) 310-4443, 310-4504, 310-4505, 310-4506

Directors Moedjiono (President Director), Togo M Sitompul (Administration & Finance Director), Djoko Prawieto (Operations Director II), Hoesni O Baadilla (Operations Director I)

Senior Executives Lasma Sitompul (General Manager, Legal/Public Relations Bureau), F X Sriharjo (General Manager, Internal Audit), Sudarsana Soeharja (General Manager, Human Resources), Jusmach Deni (General Manager, General Commodity Services Division), Daniel Sianturi (General Manager, Trade Services Division), Harun Al Rasyid (General Manager, Laboratory Services), Soeminto R Tabri (General Manager, Business Strategy), Didi B Tedjosumirat (General Manager, Master List Verification Division), Moh Soenarwan (General Manager, Export Facilities Applications & Regulations Services II Division), Dasmir (General Manager, Technical Services), Soesilo Harianto (General Manager, Finance & Investment Division)

**PRINCIPAL ACTIVITIES** Cargo superintending and inspection, collateral management, pest control and industrial hygiene, industrial and marine engineering, non-destructive testing, analytical laboratories and exploration, geotechnical services, technical consultancy and appraisal, petroleum and petrochemicals, petrophysical and core testing services, gold assay laboratory services

Principal Agencies Lloyd's of London

**Branch Offices** Medan, Padang, Pekanbaru, Palembang, Bandar Lampung, Jakarta, Bandung, Semarang, Surabaya, Pontianak, Banjarmasin, Ujung Pandang, Manado, Samarinda, Lhokseumawe, Batam

**Subsidiary Companies** (Sister Company) Qaulitech Perdana PT

**Principal Bankers** Bank Negara Indonesia, Citibank NA

### Financial Information

	31 12 90	31 12 91
	Rp'Mn	Rp'Mn
Sales revenue	82,438	100,210
Profit before tax	57,028	63,887
Profit after tax	37,172	41,760

**Principal Shareholders** Government of the Republic of Indonesia (95%), SGS Geneva (5%)

Date of Establishment October 22nd, 1956

No of Employees 2,467

## SUPREME CABLE MANUFACTURING CORPORATION, PT

### PT SUCACO

Jl Kebon Sirih 71, Jakarta 10340

Tel (21) 310-0525, 310-1525

Cable Supremecable Jakarta

Telex 61163 SUCACO IA

Telefax (21) 331119

**Chairman Board of Commissioners** Parmin M Aluwi

**Directors** Erwin Suryo Raharjo (President Director), Andi B Salim (Vice President), Fadjar Tjoanda (Commercial Director) Djoni Setyadi (Director R&D), Purnawan Ariyanto (Manufacturing Director), Hendra Gunawan (Finance Director), Sam J Aluwi (Procurement & Personnel Director)

**Senior Executives** Hendra Zon (Chief Accountant), Hasan Basari (Finance & Administration Manager), Liem Siang Hay (Marketing Manager), Yusak Dharmawan (Non-Cables Sales Manager), Djunaedy Chandra (Cable Sales Manager), Irsan Koesno (Plant Engineering Manager), Sonny Sunario (Production Manager), Manager), Nicodemus M Trisnadi (Purchasing Manager), Robert Tanto (Design Engineering Manager), Budiono (Quality Control Manager), Hartono Gunawan (Manager), Wibowo (Personnel Manager), Santoso Widjaya (Surabaya Branch Manager), T Effendi (Medan Branch Manager), Verdy Kohar (Internal Audit Manager), Achmad Kurnia (General Affairs Manager)

**PRINCIPAL ACTIVITIES** Manufacturer of power and telecommunication cables, enamelled wire, and melamine laminated sheets

**Branch Offices** Plant Jl Daan Mogot Km 16, Jakarta 11850, Jl Kol Sugiono 3 B, Medan, Jl Pemuda No 1, Surabaya, Jawa Timur

**Subsidiary Companies** PT Supreme Alurodin, PT Setia Pratama Lestari Pelletsing

**Principal Bankers** Bank Dagang Negara

### Financial Information

	31 12 91	31 12 92
	Rp'Mn	Rp'Mn
Sales turnover	199,251	250,540
Profit before tax	24,062	36,138
Profit after tax	17,380	25,539
Retained profit	39,099	56,790
Dividend	5,950	7,847
Earnings per share	527	649
Share capital	30,000	45,685
Total assets	233,801	307,216

**Principal Shareholders** Arifin Harsoyo, J A Trisnadi, Erwin Suryo Raharjo, Parmin M Aluwi, Islam Salim, A H Trisnadi

Date of Establishment November 9th, 1970

No of Employees Approx 1,000

# INDONESIA

## **SURABAYA AGUNG INDUSTRI PULP**

### **Surabaya Agung Industri Pulp and Kertas**

68 Jalan Bongkaran, Surabaya 60161, East Java

Tel: (031) 23071/75

Cable: Surya Kertas

Telex: 31430 Dirga SB

Telefax: (031) 335043

Directors: T Sulistyono

Senior Executives: Any Indrawati (Production Manager)

PRINCIPAL ACTIVITIES: Pulp and paper products manufacturer

Branch Offices: Jakarta

Date of Establishment: August 31st, 1973

No of Employees: Approx 100

## **SURABAYA INDUSTRIAL ESTATE RUNGKUT, PT**

Jalan Rungkut Industri Raya 10, Surabaya 60292 East Java

Tel: 817681, 812981s

Cable: Surinkut

Telex: 33138 SIER IA

Telefax: (031) 811813

President: B Rizal

Directors: T Abikusno (Technical & Construction), B Pikukuh (Operations), A G Oemar (Finance)

PRINCIPAL ACTIVITIES: Industrial estate management

Principal Bankers: Bank Dagang Negara

Principal Shareholders: The State of the Republic of Indonesia; The Provincial Government of East Java; The Municipal Government of Surabaya

Date of Establishment: February 28th, 1974

No of Employees: Approx 300

## **SURABAYA MEKA BOX LTD, PT**

66 Jalan Bongkaran, Surabaya 60161

Tel: 23274, 24041

Cable: Mekabox Surabaya

Telex: 31118 SMBSB IA

Telefax: ((361) 332582

Directors: Suparsono (President Director), Jimmy Soetarso (Production), Rudy Soetarso (General Affairs)

Senior Executives: Freddy Kadarman (Marketing Manager), Iwan Gomdowahyudi (Purchasing Manager)

PRINCIPAL ACTIVITIES: Corrugated and carton boxes, cans and tinplate printing, kraft liner board; medium paper; PP strapping bands; nails

Branch Offices: Jakarta

Subsidiary Companies: U D Sinar Baru; C V Bosnik; PT Surabaya Acetylene

Principal Bankers: Bank Niaga; Pan Indonesia Bank; Bank Dagang Negara; Bank Central Asia

Date of Establishment: March 1st, 1973

No of Employees: Approx 900

## **SURYA DEWATA, PT**

Gajah Mada Tower, 21st Floor, Jakarta

Tel: 373776

Telex: 45935 IA

Telefax: (21) 377448

Chairman: General Suyono

Directors: Alie Santoso (Managing), M Choirul Saleh, K Santoso, S Santoso

Senior Executives: D Stubbings, Eddy K Y Tan, Edward Yu

PRINCIPAL ACTIVITIES: Real estate and land development

Branch Offices: Surabaya, Semarang

Parent Company: PT Surya Dewata

Associated Companies: Alfa International Pte Ltd, Singapore; Alfa Alam Ltd, Hongkong; Surya Purnama Ltd, Jakarta

Principal Bankers: PT Ficorinvest; Bank Rakyat Indonesia

### *Financial Information:*

	1990
	US\$'000
Sales turnover	16,800
Profits	2,050
Authorised capital	30,000
Paid-up capital	2,000
Total assets	15,000

Principal Shareholders: Alie Santoso; Koko Santoso, Susy Santoso; W Suyono

Date of Establishment: February 22nd, 1974

No of Employees: 170

## **TAMBANG BATUBARA BUKIT ASAM (PERSERO) PT**

Tanjung Enim 31716, Sumatera Selatan

Tel: (0711) 311104, 310005, (021) 514014

Cable: UPBA

Telex: 27376 TABA IA

Telefax: (0711) 310006, (0734) 51095, 51099 (021) 514014

Directors: Dr Ambyo Mangunwidjaya (President Director), Tommy Isnutomo (Production Director), Drs Mirman (Financial Director), Arwady Cornelius Purba (Technical Director), Ibnu Soenanto (Director, General Affairs)

PRINCIPAL ACTIVITIES: Coal mining

Principal Bankers: Bank Dagang Negara; Bank Negara Indonesia 1946

Date of Establishment: 1919

No of Employees: 5,900

## **TAMBANG TIMAH PERSERO, PT**

Timah Building, Jalan Gatot Subroto, Jakarta

Tel: 510731

Cable: Indotin Jakarta

Telex: 62404 TIMAH IA

Telefax: (21) 512122

President: M Kuntoro

PRINCIPAL ACTIVITIES: Metal mining

Principal Shareholders: Government of Indonesia

Date of Establishment: August 2nd, 1976

No of Employees: 25,700

## **TANDJUNG SARI HOTEL CV**

PO Box 25, Sanur, Bali 08

Tel: (361) 88441

Cable: Tandjungsari Ia

Telex: 35157 Tansari

Telefax: (361) 87930

Directors: W Wawo Runtu, P Kalumata

PRINCIPAL ACTIVITIES: Hotel, catering services

Principal Bankers: Bank Dagang Negara

Date of Establishment: 1963

No of Employees: 100

## **TARU MARTANI BARU, PT**

Jalan Argulobang 2A, Yogyakarta

Tel: 0274 2214

Cable: PT Tarumartani, Jakarta

Telex: 25370

Directors: Robert de Vries (Managing)

PRINCIPAL ACTIVITIES: Tobacco and cigar products, accessories

Branch Offices: Jl Argulobang 2A, Yogyakarta 55225, Telex: 25187 TMB YK

Parent Company: Douwe Egberts Tobacco Company, Utrecht, Holland

Principal Bankers: Algemene Bank Nederland; Bank Bumi Daya

Principal Shareholders: Douwa Egberts Tobacco Co Ltd, Netherlands

Date of Establishment: 1972

No of Employees: Approx 230



## TEIJIN INDONESIA FIBRE CORPORATION, PT

Mid Plaza 5th Floor, Jalan Jend Sudirman Kav 10-11, Jakarta 10220

Tel: (21) 570-6208, 570-6268

Cable: Tificorp Jakarta

Telex: 62473 TIFICOIA

Telefax: (21) 570-6214

President: K Hori

Directors: Sanitioso, T Kobayashi, Y Udaka, Y Karasawa, T Ishimaru, T Hotchi, Marudjono Reksodiputro, T Takemura

Senior Executives: M Sadli (President Commissioner), H Itagaki (Commissioner), A Tsuji (Commissioner)

**PRINCIPAL ACTIVITIES:** Polyester fibers manufacture

Parent Company: Teijin Limited; Tomen Corporation, Japan

Principal Bankers: Bank Bali; Sanwa Bank; Bank Bumi Daya; Bank Negara Indonesia; Bank Perdania

Financial Information:

	30.06.91	30.06.92
	Rp'Mn	Rp'Mn
Sales turnover	200,814	220,804
Profit before tax	27,625	30,821
Profit after tax	20,174	21,120
Retained profit	53,640	65,461
Shareholders' equity	169,987	181,808
Total assets	343,639	521,596

Date of Establishment: October 1973

No of Employees: 1,788

## TEMPO, PT PERUSAHAAN DAGANG

Jalan HR Rasuna Said Kav 3/4, Jakarta

Tel: 516455 (21 lines)

Cable: Tempo Jkt

Telex: 44665 Tempo la

Chairman: Ms Dian P Tamzil (Managing Director)

Directors: H Fadil, Dian P Tamzil

Senior Executives: C Abdipranoto, N Wardaya, B Mulya, Gunawan Sudarmadji

**PRINCIPAL ACTIVITIES:** Importers and distributors of pharmaceuticals, chemicals, cosmetics and consumer goods

Principal Agencies: Roche; Nattermann; Janssen; Kiwi; Morgen; Manful; Triple Ace/4711; Revlon/Toiletries; IPI Scanchemie; Vitalia

Branch Offices: Jakarta; Bandung; Cirebon; Tegal; Semarang; Surabaya; Denpasar; Banda Aceh; Medan; Padang; Pekanbaru; Jambi; Palembang; Telukbetung; Pontianak; Banjarmasin; Balikpapan; Ujungpandang; Manado

Principal Bankers: Citi Bank; Bank Bali; Chase Manhattan Bank; Bank Bumi Daya; Bank Central Asia

Principal Shareholders: Ms Dian P Tamzil; PT Scanchemie; PT Indonesian Pharmaceutical Industries

Date of Establishment: 1953

No of Employees: 2,300

## TOKO GUNUNG AGUNG, PT

6 Jalan Kwitang, Jakarta 10420

Tel: (21) 390-6563, 390-5249, 390-5248

Telex: 69207 MPID IA

Telefax: (21) 322099

Chairman: Putra Masagung

Directors: Haryadi Bakri (President Director), Sukirno Siswosudarmo (Finance & Administration Director), Hardy Lewa (Finance & Administration Director), Roesmarsoedi (Planning & Development Director)

Senior Executives: Tony Suhalm (General Manager)

**PRINCIPAL ACTIVITIES:** Bookstore chain selling books, stationery, office and school equipment, music and sports goods and electronic instruments

Branch Offices: Jakarta (17), Surabaya (3), Bandung (2), Jogjakarta, Bogor, Cirebon, Denpasar, Tanjung Karang

Parent Company: Gunung Agung Holding PT

Principal Bankers: Bank Bumi Daya; Hongkong & Shanghai Banking Corporation

Financial Information:

	31.12.92
	Rp'Mn
Sales turnover	85,400
Profit before tax	7,200
Profit after tax	5,800
Retained profit	12,200
Dividend	1,700
Dividend per share	67
Earnings per share	223
Share capital	26,000
Total assets	75,000

Date of Establishment: 1953

No of Employees: 3,000

## TUFFINDO RAYA, PT

Jalan Mangga Dua Dalam 155B, Jakarta

Tel: 679028, 413067

Cable: Tuffindo la

Directors: W Tedjakusuna

Senior Executives: W Tejakusuna (Senior Executive)

**PRINCIPAL ACTIVITIES:** Motor vehicle services

Branch Offices: Jalan Pramuka Kav 71, Jakarta plus 8 others

Principal Bankers: United City Bank

Date of Establishment: April 1979

## TULUS REDJO, PT

23 Kalibesar Barat, Jakarta 11230

Tel: 690-5606, 690-5609, 690-7584

Cable: Pttulusredjo Djakarta la

Telex: 42906 Asih IA

Telefax: (021) 678809, 690-5605

President Director: H Achmad Godjali

Directors: Drs Budi Satria, H Sardjana Godjali

**PRINCIPAL ACTIVITIES:** Manufacture of hardware; rubber plantations; rubber glove industry; building and engineering contractors

Branch Offices: Bogor, Banjar, Surabaya, Singapore, Antwerp

Subsidiary Companies: PT Kerta Asih; PT Tempu Rejo; PT Cicaringen; PT Cimayak Cileles; PT Coats Rejo Indonesia; PT Citimu; PT Teratai Remaja; PT Alpha Glovindo; PT Alpha Latexindo

Principal Bankers: Bank Bumi Daya; Bank Dagang Negara; Bank Buana-Indonesia; Rabobank Nederland

Principal Shareholders: H A Godjali; Drs Budi Satria; Haryanto Karjadi

Date of Establishment: November 29th, 1954

No of Employees: 155 (nailwire manufacture); 845 (rubber plantations)

## UDATINDA GROUP

Jl Jenderal Sudirman Kav 12, Jakarta

Tel: 583234

Cable: IMEXUDA JAKARTA

Telex: 46325 IMEXDA JKT

Directors: F H Eman

**PRINCIPAL ACTIVITIES:** Automobile industry (assembly, distribution, parts and components, etc); hotel business; banking and investment holding

Subsidiary Companies: PT Bank Pinaesaan; PT Incools Ltd; PT Indauda; PT Indra Kelana; PT Inkoasku; PT International Hotel Manado; PT Intryda; PT Ionuda; PT Langkah Nusantara; PT Manuda; PT Melintas Utama; PT Mesin Isuzu Indonesia; PT Palingda National; PT Pamos; PT Perdauda; PT Ponuda; PT Sarana Bersama Pemblayaan Indonesia; PT Tonaasku; PT Udatimex; PT Udatin

Date of Establishment: 1951

# INDONESIA

## UNILEVER INDONESIA, PT

PO Box 1162, Jl HR Rasuna Said Kav B-9, Jakarta 12920

Tel: 516190

Cable: Unilever

Telex: 62750 IA

Telefax: (21) 516341

Chairman: A Burgmans

Directors: R A Tuot, M Hatta, Tjan Hong Tjhiang, Nihal Kaviratne, Hanafiah Djajawinata, Mrs Sri Urip

**PRINCIPAL ACTIVITIES:** Manufacture and marketing of detergents, foods, cosmetics and chemicals

**Branch Offices:** (Depots) Medan; Padang; Palembang; Jakarta plus 8 others

**Parent Company:** Unilever group

**Principal Bankers:** Bank Negara Indonesia; Bank Bumi Daya; Citibank; Chase Manhattan Bank

**Principal Shareholders:** Mavibel BV (85%); Indonesian Public (15%)

**Date of Establishment:** 1933

**No of Employees:** 2,500

## UNITED CAN CO LTD, PT

Jl Abdul Muis No 12, Jakarta

Tel: 378009

Cable: UNITEDCAN

Telex: 46333 UCC IA IA

Telefax: (21) 355857

**President Director:** Reza Soehadi (R Z Shang)

**Directors:** J Shang (Financial Director), A Shang (Commercial Director), P F C Siggers (Marketing Director)

**Senior Executives:** J Kwan (Finance Manager), C Y Chang (Plant Manager), I Y Liem (Sales Manager)

**PRINCIPAL ACTIVITIES:** Lithographers and can and closure manufacturers

**Principal Agencies:** White Cap International; Carruthers Food Processing Equipment

**Branch Offices:** (Factories) Medan, Bitung, Bali, Biak Yogyakarta, Semarang, Pekalongang, Surabaya

**Parent Company:** (Joint Venture Partners) Crown Continental Can Co, USA; Toyo Seikan, Tokyo, Japan

**Principal Bankers:** Bank Bali

**Principal Shareholders:** Continental Can Co; Toyo Seikan; Dalwyn Steel, Hong Kong; R Z Shang

**Date of Establishment:** June 2nd, 1969

**No of Employees:** 1,200

## UNITED TRACTORS, PT

Jl Raya Bekasi Km 22, Jakarta Timur

Tel: 460-5959, 460-5979

Cable: UNITEDTRAC

Telex: 49289, 48351 UT 1A

Telefax: 460-5933

**President Director:** Ir Subianto

**Directors:** Hagiato Kumala (Vice President), Ir Purnardi (Vice President), S Budiardjo (Vice President), Ir Palgunadi, T Setyawan, Frans Yuli Santosa, Harianto Gunawan, Heri Suyatna

**PRINCIPAL ACTIVITIES:** Distributor of heavy equipment and agricultural machinery; coal mining; iron casting and forging

**Principal Agencies:** Komatsu Construction Machinery & Lift Trucks; PT United Tractors Pandu Engineering; PT Pandu Dayatama Patria

**Branch Offices:** 19

**Parent Company:** PT Astra International Inc

**Subsidiary Companies:** PT Komatsu Indonesia; PT United Tractors Pandu Engineering; PT Pandu Dayatama Patria; PT Pama Persada Nusantara; PT Dendrit; PT Berau Coal; PT Hokuriku United Forging Industry; PT Usaha Tambang Semen Gresik

**Principal Bankers:** Bank Negara Indonesia 1946; Bank Dagang Negara; Citibank NA

### Financial Information:

	1991
	Rp'Mn
Sales turnover	517,183
Profit before tax	50,074
Profit after tax	35,077
Retained profit	47,196
Earnings per share	1.525
Share capital	23,000
Total stockholders' equity	114,375
Total assets	474,081

**Principal Shareholders:** PT Astra International Inc

**Date of Establishment:** October 13th, 1972

**No of Employees:** 2,440

## UNITEX, PT

27/F Ratu Plaza Office Tower, Jalan Sudirman 9, Jakarta Selatan

Tel: (021) 711924, 711925

Cable: UNITEX Bogor

Telex: 47356 IA

Telefax: (021) 711411

**Chairman:** Hiroshi Ashida (Commissioner); President: Shiuzo Okabe

**Directors:** Takashi Morita, Masanobu Honda, Yoshinori Shiroguchi, Hideo Oshima, Henry Onngo, Arifin Nasir, Satoshi Chigusa

**PRINCIPAL ACTIVITIES:** Textile manufacturers

**Principal Agencies:** Sumber Cahaya; Tunggaltext; Marubeni Corporation

**Branch Offices:** Jl Raya Tajur, Ciawi-Bogor, West Java

**Parent Company:** Unitika Ltd, Japan; Marubeni Corporation, Japan; IFC, USA

**Principal Bankers:** Fuji Bank; Sanwa Bank; Bank of Tokyo; PT Bank Bali; Mitsubishi Buana Bank

**Financial Information:**

	1990
	Rp'Mn
Authorised capital	3,667
Paid-up capital	3,667
Total assets	68,482

**Principal Shareholders:** Unitika Ltd, Japan; Marubeni, Japan; IFC, USA; Kamaludin Lohanata; Henry Onngo

**Date of Establishment:** May 14th, 1971

**No of Employees:** 1,300

## UNITRADE, PT

Jalan Listrik Negara-Duren Tiga, Jakarta Selatan 12760

Tel: 799-4266

Cable: Utede Jakarta

Telex: 47187 CITAS IA

Telefax: (21) 717960

**Chairman:** Roestam Moenaf

**Directors:** K H Aditirto, R A Isbadi Daan Jahja, Firmansyah Aluwi, N T Rosari

**Senior Executives:** H Tirtakusuma (Managing Director), B Sunardi (Sales Director), S Halawa (Service & Technical Director), A S Loka

**PRINCIPAL ACTIVITIES:** Air conditioning engineers and contractors; expandable polystyrene products

**Principal Agencies:** Trane Company, USA

**Principal Bankers:** Bank Negara Indonesia 1946; PT Bank Bali; Bank Ekspor Impor Indonesia

**Principal Shareholders:** Para Pemegang Saham

**Date of Establishment:** June 8th, 1965

**No of Employees:** Approx 100

## USAHA KECIL CV

8A Jalan Sungai Nuri, Ujung Pandang 07, Sulawesi

Tel: 3740, 4262

Cable: Usaha Kecil

**Executives:** B E Tuwanakotta

**PRINCIPAL ACTIVITIES:** Trading in: timber, fish and other sea products

**Date of Establishment:** October 10th, 1963

## USAHA SISTIM INFORMASI JAYA, PT

Landmark Tower I, Jln Jenderal Sudirman 1, Jakarta  
 Tel: 571-1455, 571-1555, 571-1485  
 Cable: USI Jaya  
 Telex: 62120  
 Telefax: 571-1679, 571-1751  
*Senior Executives:* I G Mantera (President Director, USI Jaya), J W Junardy (Director of Operations, USI Jaya), G H Pickering (IBM Representative)  
*PRINCIPAL ACTIVITIES:* Information products, information systems services  
*Principal Agencies:* IBM  
*Branch Offices:* Bandung, Jln Surapati 133, Tel 022-75250, 022-75256; Surabaya, Banj EXIM Pemuda Bldg, Jl Pemuda 27-31, Tel 031-510984  
*Principal Bankers:* Chase Manhattan Bank  
*Date of Establishment:* February 14th, 1978  
*No of Employees:* 437

## USISS, PT

68 Jalan Karombasan, Manado 07, Sulawesi  
 Tel: 2963  
 Cable: Usiss Manado  
*Directors:* Theo W Lucas  
*PRINCIPAL ACTIVITIES:* Trading in agricultural produce, fish and timber  
*Principal Agencies:* Numerous  
*Date of Establishment:* 1969

## VIRGINIA INDONESIA COMPANY

Kuningan Plaza South Tower, Jl Rasuna Said C11-14, Jakarta Selatan  
 Tel: 515060  
 Cable: VICO  
 Telex: 44421  
 Telefax: 380-0229  
*President:* Charles M Reimer  
*Senior Executives:* Roben Butar-Butar (Vice President-Finance), J F Mote (Vice President, LNG), Gunarso Sudoro (Vice President Technical Support), Roemaladi (Vice President Human Resources & Administration), M S Noor (Vice President & General Manager, East Kalimantan), Ross H Griffin (Vice President, Technical Planning)  
*PRINCIPAL ACTIVITIES:* Oil and gas exploration and production  
*Branch Offices:* Balikpapan  
*Financial Information:* Member of Indonesia Petroleum Association

## WARGA DJAJA TRADING CORPORATION, PT

Jalan P Jayakarta 50, Jakarta 10730  
 Tel: 6393499, 6393376  
 Cable: Wadja Jakarta Ia  
 Telex: 63896 WADJA IA  
 Telefax: (21) 6393361  
*Directors:* H Iskandar  
*PRINCIPAL ACTIVITIES:* Paper import and export; textile exporter  
*Principal Bankers:* Citibank; Bank Bumi Arta Indonesia; Bank of Tokyo  
*Date of Establishment:* October 31st, 1961  
*No of Employees:* Approx 60

## WARNA AGUNG, PT

Komplek Delta Building, Blok C No 3-6, Jln Suryopranoto 1-9, Jakarta 10160  
 Tel: 380-8711, 380-8712, 380-8713  
 Cable: Kangean  
 Telefax: (021) 380-9721, 432277  
*Chairman:* B Moeljono  
*Directors:* Emon Sajidiman  
*PRINCIPAL ACTIVITIES:* Paint products, lacquer, enamels, emulsion paints, rust-preventive paints  
*Branch Offices:* Bandung; Semarang; Surabaya; Ujung Pandang

*Principal Bankers:* Bank Negara Indonesia

*Financial Information:*

	1990
	Rp'Mn
Sales turnover	24,000
<i>Principal Shareholders:</i> B Moeljono; Emon Sajidiman	
<i>Date of Establishment:</i> September, 1969	

## WARNER LAMBERT INDONESIA, PT

14th Floor, World Trade Center, Jl Jend Sudirman 29-31, Jakarta 12920  
 Tel: (21) 521-1800  
 Telefax: (21) 521-1795  
*Directors:* Paul R Latchem (President Director), Adi Sofyan (Finance Director)  
*PRINCIPAL ACTIVITIES:* Confectionery and pharmaceuticals  
*Parent Company:* Warner Lambert Corp, 201 Tabor Road, Morris Plains, NJ 07950, USA  
*Principal Bankers:* Citibank; Bank Dagang Negara  
*Financial Information:*

	1992
	Rp'Mn
Sales turnover	28,700
Profits	6,00
Total assets	18,000
<i>Principal Shareholders:</i> Warner-Lambert Co, USA	
<i>Date of Establishment:</i> 1970	
<i>No of Employees:</i> 310	

## WING WAH INDONESIA TEXTILES CO LTD, PT

29 Jl Wayang, Bandung  
 Tel: 59230  
 Telex: 28573 Wingwah Ia  
*Executives:* E Trismitro, Cahoan Chung, T Y Cheng  
*PRINCIPAL ACTIVITIES:* Spinning of cotton yarn and weaving of cotton grey cloth  
*Branch Offices:* PT Wingindotex, Jl Jend Gatot Subroto kav 6-7, Jakarta Selatan  
*Parent Company:* Wing Wah Textiles Ltd, Room 603 Tak Shing House, 20 Des Voeux Road Central, Hong Kong  
*Principal Bankers:* Citibank  
*Date of Establishment:* April 1972  
*No of Employees:* Approx 1,000

## YALA PERSADA ANGKASA, PT

Jl Sultan Hasanuddin 12, Blok M3, Kebayoran Baru, Jakarta 12160  
 Tel: 772398, 715592, 731138  
 Cable: Yalapersada  
 Telex: 47222 Ypa Ia  
*Chairman:* Kunto Wibisono  
*Directors:* R M Woeryanto Darmosarkoro  
*Senior Executives:* Ivo F Sumampouw  
*PRINCIPAL ACTIVITIES:* Civil engineering and construction; engineering consultants  
*No of Employees:* Approx 60

# Major Companies of MALAYSIA



# MALAYSIA

## ANCOM BERHAD

PO Box 10465, 50714 Kuala Lumpur

Tel: (03) 559-4022

Telex: 38665

Telefax: (03) 550-3888

Chairman: Tan Sri Khir Johari; President: Dr D E Barnes (also Chief Executive Officer)

Senior Executives: Philip Yong (Managing Director)

PRINCIPAL ACTIVITIES: Manufacturer of Diuron, MSMA, insecticides, 2-4D and other agricultural chemicals

Principal Agencies: SDS Biotech, Japan; Nippon Soda, Japan; Chevron Chemicals, USA; Union Carbide, USA

Branch Offices: 2

Parent Company: Ancom Holdings Sdn Bhd

Subsidiary Companies: Polytenesides Sdn Bhd; Rarity Chemicals Sdn Bhd; Timber Preservatives Sdn Bhd; Sun Chemicals Sdn Bhd

Principal Bankers: Malayan Banking Berhad; Hongkong & Shanghai Banking Corporation

Financial Information:

	1992
Sales turnover	Ma\$'000 36,514

Principal Shareholders: Ancom Holdings Sdn Bhd

Date of Establishment: 1968

No of Employees: 100

## ANSELL MALAYSIA SDN BHD

Lot 80 Air Keroh Industrial Estate, 75450 Melaka

Tel: (6) 328111

Telex: 62811

Telefax: (6) 326800

Directors: Philip Holmes (Managing Director)

Senior Executives: Pang Jee Wei (Finance Manager & Company Secretary), Chan Ah Luan (Manager Supply & Logistics, Consumer), Lee Ah Khian (Manager Supply & Logistics, Medical), Shukor Yusof (Manager, Manufacturing), Wan Zulkofli (Manager, Personnel), Paul Cacioli (Director, R&D Medical)

PRINCIPAL ACTIVITIES: Manufacture of household, industrial and medical rubber gloves

Parent Company: Pacific Dunlop Ltd

Principal Bankers: Citibank; United Malayan Banking Corp; Malayan Banking Berhad

Financial Information:

	1992
Sales turnover	Ma\$'000 130,000
Profit before tax	43,000
Profit after tax	38,000
Retained profit	123,000
Dividend	56,000
Dividend per share	3.52
Earnings per share	4.59
Authorised capital	21,000
Paid-up capital	10,600
Total assets	167,700

Principal Shareholders: Pacific Dunlop Ltd, Australia

Date of Establishment: 1976

No of Employees: 2,200

## ANTAH HOLDINGS BERHAD

9/F Bangunan BNH, Off Jln Semantan, Bukit Damansara, 50490 Kuala Lumpur

Tel: (03) 254-5144

Telex: 30498 MA

Telefax: (03) 255-8464

Chairman: YAM Tunku Naquiyuddin ibni Tuanku Ja'afar

Directors: YAM Tunku Imran ibni Tuanku Ja'afar (Managing Director), YAM Tunku Dara Naquiah bte Tuanku Ja'afar, Tamrin Munir (Director-Operations), Giam Ting Hee (Executive Director), Lew Weng Ho (Finance Director), Mike G Krishnan (Executive Director), Chan Hua Eng, Dato' Mohd Shahar bin Abdul Hamid

PRINCIPAL ACTIVITIES: Investment holding and management company

Subsidiary Companies: Antah Sandilands Sdn Bhd; Sandilands Claims & Settlements Sdn Bhd; Antah Holdings Services Sdn Bhd; GWA Holdings Sdn Bhd; Permanis Sdn Bhd; Antah Sri Radin Sdn Bhd; Antah Pharma Sdn Bhd; Convenience Shopping Sdn Bhd; Asia Pacific Videolab Sdn Bhd; Antah Oiltools Sdn Bhd; Antah Melco Trading Sdn Bhd; Antah Properties Sdn Bhd; Marvista Sea Products Sdn Bhd; Antah Sedgwick Chartered Ins Brokers Sdn Bhd; Securicor (Malaysia) Sdn Bhd; Leo Burnett Sdn Bhd; Antah Biwater Sdn Bhd; Grey Advertising (M) Sdn Bhd; Eurapipe Ltd; Antah Drilling Sdn Bhd; Rolnic Ceramics Sdn Bhd; Klang Valley Recreation Sdn Bhd; Naga Sakti Sdn Bhd; Stargrip (M) Sdn Bhd; Cherating Holiday Villa Sdn Bhd; Crystal Hill Sdn Bhd; Oiltools International Ltd; Bains Harding Ltd

Principal Bankers: Malayan Banking Berhad; Standard Chartered Bank; United Malayan Banking Corporation Berhad; Deutsche Bank; Security Pacific Asian Bank Ltd; Oversea-Chinese Banking Corporation Ltd; Kwong Yik Bank Berhad; The Oriental Bank

Financial Information:

	1992	30.06.92	30.06.92
	Ma\$'000	Ma\$'000	Ma\$'000
Sales turnover	507,630	722,715	
Profit before tax	37,465	25,132	
Profit after tax	17,966	13,837	
Retained profit	26,148	111,949	
Dividend	2,863	4,188	
Earnings per share	11.66	6.38	
Authorised capital	100,000	100,000	
Paid-up capital	69,798	69,800	
Total assets	209,923	277,808	

Principal Shareholders: Syarikat Pesaka Antah Sdn Bhd (13.86%); HSBC (KL) Nominees Sdn Bhd (10.28%) Syarikat Pesaka Radin Sdn Bhd (7.27%)

Date of Establishment: May 10th, 1976

No of Employees: 6,250

## ANTARA STEEL MILLS SDN BHD

277 Jalan Gangsa Satu, Kawasan Perindustrian, 81700 Pasir Gudang, Johor

Tel: (07) 512021

Telex: 60673 ANTARA

Telefax: (07) 515175

Chairman: Y B Dato' Mohd Ali bin Hj Hashim

Directors: Encik Wan Abdul Ghani bin Wan Ahmad (Managing Director)

Senior Executives: Horst Dieter Tiegelkamp (Technical Director), Azidah bte Abdul Rahman (Senior Manager-Finance & Treasury), Abdul Malek bin Mahmood, (Production Manager), Zulkifli bin Ibrahim (Senior Manager, Corporate Services), Mokhtar bin Hassan (Senior Managing, Marketing)

PRINCIPAL ACTIVITIES: Round and angled steel bars

Branch Offices: 40-A, Jalan Pandan 3/2, Pandan Jaya, 55100, Kuala Lumpur, Telex: 21572, Telefax: 03-9850195

Principal Bankers: Malayan Banking Berhad

Financial Information:

	1992
Sales turnover	Ma\$'000 175,000

Principal Shareholders: Johor State Economic Development Corporation

Date of Establishment: 1979

No of Employees: 358

## APEX SECURITIES SDN BHD

3/F Wisma Apex, 145 A-C Jalan Bukit, PO Box 16, 54007 Kajang, Selangor

Tel: 836-1118

Telex: 31617 CHLICK

Telefax: (603) 836-2135

Directors: Chan Guan Seng (Executive Director), Azizan bin Abdul Rahman

PRINCIPAL ACTIVITIES: Stockbrokers

## ARAB-MALAYSIAN CORPORATION BERHAD

### AMCORP

63 Jalan Ampang, 50450 Kuala Lumpur

Tel: (3) 230-3641

Telefax: (3) 230-3977

Chairman: YB Tan Sri Dato' Azman Hashim

Directors: YB Tan Sri Dato' Dr Mohd Rashdan Haji Baba, Azmi Hashim, Jimmy Lim Thaw Chay (Managing Director), YB Dato' Azlan Hashim, Patrick Low Han Hing

Senior Executives: Soo Kim Wai (Company Secretary), Richard Azlan Abas, Yip Chan Sing

PRINCIPAL ACTIVITIES: Investment holding company with subsidiaries involved in financial services, venture capital, property, warehousing and transportation, engineering and construction

Parent Company: Arishah Sdn Bhd

Subsidiary & Associated Companies: AMMB Holdings Berhad; Arab-Malaysian Development Berhad; Nam Fatt Berhad; Mezzanine Capital (Malaysia) Sdn Bhd; Distrepark Sdn Bhd; Fulcrum Capital Sdn Bhd

Principal Bankers: Bank Bumiputra Malaysia Berhad

Financial Information: 15 months results

	31.03.92
	Ma\$'000
Sales turnover	56,005
Profit before tax	7,676
Profit after tax	4,903
Retained profit	6,083
Dividend	819
Dividend per share	2.5
Earnings per share	10.1
Share capital	50,422
Shareholders' funds	95,767
Total net assets	109,385

Principal Shareholders: Ginagini Sdn Bhd (38.3%); Tan Sri Dato' Azman Hashim (25.9%)

Date of Establishment: April 26th, 1910

No of Employees: 5,800

## ARAB-MALAYSIAN DEVELOPMENT BERHAD

9th Floor, Bangunan Arab Malaysian, Jalan Raja Chulan, 50200 Kuala Lumpur

Tel: (03) 238-2322

Cable: TAIPINGTEX

Telex: 31199 TAIFAB MA

Telefax: (03) 238-3112

Chairman: Tan Sri Dato' Azman Hashim

Directors: Tan Sri Dato' Azman Hashim, Dato' Chan Keong Hon, Dato' Azlan Hashim, Dato' Mohd Tahir Bin Abdul Rahim, Hew Kiang Main, Dato' Dr Mokhzani bin Abdul Rahim, Azmi Hashim (Managing Director)

Senior Executives: Azhar Hashim (Senior General Manager), Mohd Hanafiah Omar (Senior General Manager), Mdm Azian Hashim (Group Company Secretary & Senior General Manager), Michael Chin Siew Yan (Senior General Manager), Abdul Hamid Abdul Majid (General Manager), Mohamad Shahreza Abdul Majid (Assistant General Manager)

PRINCIPAL ACTIVITIES: Manufacturers and exporters of cotton, polyester/cotton, polyester/viscose yarn and finished fabrics; investment holding, property development and finance

Branch Offices: Factory: Kamunting Industrial Estate, Taiping, Perak, W Malaysia; Property Operation: 2nd & 3rd Floors, Wisma Utama, Jalan Loke Yew, 55200 Kuala Lumpur

Subsidiary Companies: Arab-Malaysian-Best & Crompton Sdn Bhd; Arab-Malaysian Enterprises Sdn Bhd; Arab-Malaysian Equipment Trading Sdn Bhd; Arab-Malaysian Management Services Sdn Bhd; Arab-Malaysian Properties Sdn Bhd; Arab-Malaysian Realty Sdn Bhd; Arab-Malaysian Property Management Co Sdn Bhd; Arab-Malaysian-Toda Construction Sdn Bhd; Exotic Enterprise Sdn Bhd; Harpers Tours (M) Sdn Bhd; Harpers Travel (M) Sdn Bhd; Living Development Sdn Bhd; Selaju Sdn Bhd; Seng Hock Realty Development Sdn Bhd; Syarikat Kompleks Damai Sdn Bhd; Taman

Aman Sdn Bhd; Taifab Garments Sdn Bhd; Taifab Hongkong Ltd; Walleng Enterprises Sdn Bhd; Arnica Corporation Sdn Bhd; Gerak Rasmi Sdn Bhd; Teguh Agency Sdn Bhd; Sogelease (Malaysia) Bhd; Discovery Tours (Sabah) Sdn Bhd; Arab-Malaysian Properties (Sarawak) Sdn Bhd; Arab-Malaysian Agriculture Sdn Bhd; Ideal Resort Sdn Bhd; Netcoin Sdn Bhd; Restoran Melayu Asli Sdn Bhd; Nikmat Segar (M) Sdn Bhd; Arab-Malaysian Engineering Services Sdn Bhd; Mekar Angkasa Sdn Bhd; Harta AMCE Sdn Bhd; Perumahan Taman Pinji Sdn Bhd; Sejati Peilta Sdn Bhd; Rich Avenue Sdn Bhd

Principal Bankers: Standard Chartered Bank; Malayan Banking Berhad; Bank of America; Bank of Commerce; Bank Bumiputra (Malaysia) Berhad; United Malayan Banking Corporation

Financial Information: Group Results

	31.03.92
	Ma\$'000
Sales turnover	266,616
Profit before tax	30,415
Profit after tax	18,957
Retained profit	110,913
Dividend	6,626
Dividend per share	1.14
Earnings per share	4.7
Authorised capital	500,000
Paid-up capital	291,261
Total assets	489,349

Principal Shareholders: Tan Sri Dato' Azman Hashim; Arab-Malaysian Corporation Berhad

Date of Establishment: December 29th, 1965

No of Employees: 2,165

## ARAB-MALAYSIAN MERCHANT BANK BHD

22/F Bangunan Arab-Malaysian, 55 Jl Raja Chulan, 50200 Kuala Lumpur

Tel: (3) 238-2633, 238-2644, 238-2655

Cable: ARABMAL

Telex: 31167 & 31169 ABMAL MA

Telefax: (3) 238-2842

Chairman: Tan Sri Dato' Azman Hashim; Deputy Chairman: Dato' Azlan Hashim

Directors: Dato' Malek Merican (Managing Director), Kaneo Takeda, Nobuyuki Munakata, Dato' Mohd Tahir Abdul Rahim

Senior Executives: Cheah Tek Kuang (Senior General Manager), Dato' Nik Mohamed Sidek Nik Abu Bakar (Senior General Manager), Kok Tuck Cheong (General Manager, Banking), Chok Kwee Bee (General Manager, Corporate Finance), Ho Heng Chuan (General manager, Corporate Services), SamLow Kon Yang (General Manager, Factoring), Fauziah Yacob (General Manager, Human Resources & Administration), Christine Lee Chin Har (General Manager, Group Portfolio Management), Haji Megat Dziauddin Megat Mahmud (General Manager, Investment), Francis Ooi Kar Beng (General Manager, Treasury)

PRINCIPAL ACTIVITIES: Merchant banking

Branch Offices: Ground & 2nd Floor, 26 Jalan Wong Ah Fook, 80000 Johor Bahru, Johor, Tel: 07-229733/5, 228676, Telex: MA 60503 ABMAL, Facsimile: 07-249229; Ground-1st Floor, Menara PBBS, Menara Tun Fuad Stephens, Jalan Tuaran, 88300 Kota Kinabalu, Sabah, Tel: 088-221728, 213488, Telex: MA 80394 ABMAL, Facsimile: 088-221050; Lots 29 & 30, Jalan Chan Chin Ann, PO Box 3240, 93762 Kuching, Sarawak, Tel: 082-243194, 244791, Telex: MA 70364 ABMAL, Facsimile: 082-414944

Subsidiary Companies: Arab-Malaysian Eagle Assurance Berhad; Arab-Malaysian Unit Trusts Sdn Berhad; Arab-Malaysian Consultant Sdn Berhad; Arab-Malaysian Nominees Sdn Bhd; AMMB Labuan (L) Ltd; Arab-Malaysian Property Trust Management Berhad

Principal Bankers: Bank Bumiputra Malaysia Berhad, Malayan Banking Berhad

# MALAYSIA

## Financial Information:

	31.03.92
	Ma\$'000
Deposits	3,114,828
Profit before tax	80,751
Profit after tax	51,501
Retained profit	16,076
Dividend	15,641
Dividend per share	0.08
Earnings per share	0.27
Share capital	192,500
Total assets	4,650,244

*Principal Shareholders:* Arab-Malaysian Development Berhad (45%); Antah Holdings Berhad (20%); The Tokai Bank, Japan (20%); Tan Sri Dato' Azman Hashim (15%)

*Date of Establishment:* August 5th, 1975

*No of Employees:* 613

## ASIA AUTOMOBILE INDUSTRIES SDN BHD

11 Jalan 219, Federal Highway, 46100 Petaling Jaya, Selangor

*Tel:* 03-757-5349

*Telefax:* 03-756-1453

*Directors:* P H Seng (Managing)

*PRINCIPAL ACTIVITIES:* Motor vehicle assemblers

*Principal Agencies:* Mazda

*Subsidiary Companies:* Asia Motor Bhd

## ASIATIC DEVELOPMENT BERHAD

12/F Wisma Genting, Jalan Sultan Ismail, 50250 Kuala Lumpur

*Tel:* 03-261 3733

*Cable:* ASIADDEV KUALA LUMPUR

*Telex:* 31250 ADSB MA

*Telefax:* 261-6149

*Directors:* Tan Sri Lim Goh Tong (Joint Chief Executive), Mr Lim Kok Thay, Lt Gen (B) Dato' Haji Abdul Jamil bin Haji Ahmad, Encik Mohd Din Jusoh, Siew Nim Chee, Dato' Baharuddin bin Musa (Joint Chief Executive), Quah Chek Tin (alternate)

*Senior Executives:* Koo Pai Sing

*PRINCIPAL ACTIVITIES:* Agricultural produce (plantations of rubber, oil palm and cocoa)

*Parent Company:* Genting Berhad, 12/F Wisma Genting, Jalan Sultan Ismail, 50250 Kuala Lumpur

*Subsidiary Companies:* Ayer Item Oil Mill Sendirian Berhad; Sing Mah Plantation Sendirian Berhad; Asiatic Properties Sendirian Berhad; AR Property Development Sendirian Berhad; Plantation Latex (Malaya) Sdn Bhd; Sabah Development Company Sdn Bhd; Tanjung Bahagia Sdn Bhd; GLugor Development Sdn Bhd; Amalgamated Rubber (Penang) Sdn Bhd; Technimode Enterprises Sdn Bhd; Asiatic-Burnet Dipped Products Sdn Bhd; Asiatic Green Technology Sdn Bhd; Asiaticom Sdn Bhd; Asiatic Vegetable Oils Refinery Sdn Bhd

*Principal Bankers:* Bank Bumiputra Malaysia Berhad; Hongkong & Shanghai Banking Corporation; Malayan Banking Berhad

## Financial Information:

	31.12.91
	Ma\$'000
Sales turnover	117,499
Profit before tax	28,979
Profit after tax	21,735
Retained profit	90,407
Dividend	14,193
Dividend per share	1.95
Earnings per share	3.1
Authorised capital	500,000
Paid-up capital	363,754
Total assets	368,041

*Principal Shareholders:* Genting Berhad; Lembaga Tabung Angkatan Tentera; Kien Huat Realty Sdn Bhd

*Date of Establishment:* September 29th, 1977

*No of Employees:* 5,529 (Group)

## ASSOCIATED MOTOR INDUSTRIES MALAYSIA SDN BHD

Jalan Sesiku, 40000 Shah Alam, Selangor Darul Ehsan

*Tel:* 03-5591601

*Telefax:* (3) 559-6962

*Directors:* A Shukur Razak (Director & General Manager)

*Senior Executives:* Lim See Teok (Finance Manager), Laurence Das (Supply Manager), Kammel Riza (Production Manager), R B Bala (Engineering Manager), M Arumugam (Personnel Manager)

*PRINCIPAL ACTIVITIES:* Motor vehicle assemblers

*Principal Agencies:* Ford; Land Rover; BMW; Suzuki; Mazda; Scania

*Parent Company:* AMIM Holdings Sdn Bhd

*Principal Bankers:* Standard Chartered Bank

## Financial Information:

	30.06.91
	Ma\$'000
Sales turnover	61,625
Profit before tax	32,021
Profit after tax	21,059
Retained profit	10,283
Dividend	6,500
Dividend per share	0.65
Earnings per share	2.11
Authorised capital	100,000
Paid-up capital	10,000
Total assets	27,914

*Principal Shareholders:* AMIM Holdings Sdn Bhd

*Date of Establishment:* June 15th, 1966

*No of Employees:* 720

## ASSOCIATED PAN MALAYSIA CEMENT SDN BHD

Wisma APMC, 2 Jalan Kilang, 46050 Petaling Jaya, Selangor

*Tel:* (03) 791-8344

*Cable:* PAMACEM PETALINGJAYA

*Telex:* 36931 APMC

*Telefax:* (3) 791-8309

*Directors:* Saw Ewe Seng (Group Chief Executive/Managing Director)

*Senior Executives:* E U Kidav (Group Technical Advisor), Cheah Hoi Meng (General Manager), Patrick Leong (Group Company Secretary), Henry Yap (Group Internal Audit-Systems Manager), P G Koshy (Group Personnel & PR Manager)

*PRINCIPAL ACTIVITIES:* Manufacturer of cement

*Branch Offices:* Factories: Rawang, Selangor; Kanthan, Chemor, Perak

*Parent Company:* Malayan Cement Bhd; Pan Malaysian Cement Works Bhd

*Associated Companies:* CMCM Perniagaan Sdn Bhd, ACP Sdn Bhd, Supermix (M) Sdn Bhd

*Principal Bankers:* Hongkong & Shanghai Banking Corp

*Financial Information:* 10 months results

	31.01.92
	Ma\$'000
Sales turnover	327,977
Profit before tax	83,794
Profit after tax	63,406
Retained profit	151,488
Dividend	26,163
Dividend per share	11.3
Earnings per share	27.6
Authorised capital	500,000
Paid-up capital	230,000
Fixed assets	855,125

*Principal Shareholders:* Pan Malaysian Cement Works; Malayan Cement Berhad

*Date of Establishment:* 1967

*No of Employees:* 1,200

## AUSTRAL AMALGAMATED TIN BERHAD

32nd Floor, Menara PNB, 201-A Jalan Tun Razak, Kuala Lumpur

*Tel:* 032616000

*Telex:* 31316 PERCHA Ma

*Chairman:* Charles William Tresise





# MALAYSIA

## Financial Information:

	31.12.91
	Ma\$'000
Deposits	1,425,355
Profit before tax	22,370
Profit after tax	12,048
Retained profit	5,414
Dividend	3,621
Dividend per share	3.25
Earnings per share	10.81
Authorised capital	250,000
Paid-up capital	111,430
Total assets	1,723,831

*Principal Shareholders:* Hang Lee & Co Sdn Bhd; Zalik Berhad; Assets Nominees Sdn Bhd; BNP Merchant Bank Nominees Pte Ltd; Yeap Leong Huat

*Date of Establishment:* 1935

*No of Employees:* 1,035

## BANDAR RAYA DEVELOPMENTS BERHAD

3/F Bangsar Shopping Centre, 285 Jl Ma'arof, Bukit Bandar Raya, KL

*Tel:* (3) 254-8333, 254-7333

*Telefax:* (3) 254-1380

*Chairman:* Dato' Lim Ah Tam (Lim Bok Yeng)

*Directors:* Datuk Eugenio Da Luz Campos (Executive Vice Chairman), Dato' Lim Sze Guan (Lim Kah Wah) (Chief Executive Officer), Lim THian Kiat, Tuan Haji ANuar bin Hamdan, Tuan Haji Mat Sari bin Haji Hamid

*Senior Executives:* Low Kim Seng (Group General Manager), Chin Too Nam (Senior Project Manager), Teo Say Lin (Executive Director, Mieco Chipboard Bhd), Kok Tiu Wan (General Manager, Permas Jaya Sdn Bhd), Wong Dor-Loke (Acting General Manager, Capital Square Sdn Bhd), Liew Yuet Siong (Assistant General Manager, BRD Construction Sdn Bhd)

*PRINCIPAL ACTIVITIES:* Housing developers and property investors

*Subsidiary Companies:* B House Sdn Bhd; Permas Jaya Sdn Bhd; Taman Melaka Raya Developments Sdn Bhd; Victory Realty Sdn Bhd; BR Property Management Sdn Bhd; BRD Construction Sdn Bhd; Mendigo Corporation Sdn Bhd; BR Property Holdings Sdn Bhd; Capital Square Sdn Bhd; Mieco Chipboard Berhad; Mieco Marketing (S) Pte Ltd; Mieco Marketing Sdn Bhd; Mieco Wood Products Sdn Bhd; Mieco Chemicals Sdn Bhd; Mieco Wood Resources Sdn Bhd; Capital Square Holdings Sdn Bhd; Permas Golf & recreation Sdn Bhd; Permas Jaya Township Sdn Bhd; Permas Jaya Hotels & Properties Sdn Bhd; Permas Jaya Resort Development Sdn Bhd; Capital Square Car Park Sdn Bhd

*Principal Bankers:* Malayan Banking Bhd; Arab-Malaysian Merchant Bank; Aseambankers Malaysia Berhad

## Financial Information:

	31.12.91
	Ma\$'000
Sales turnover	129,254
Profit before tax	18,193
Profit after tax	10,605
Retained profit	20,437
Dividend	1,698
Earnings per share	4.5
Share capital	2611,293
Total assets	353,650

*Principal Shareholders:* Multi-Purpose Holdings Berhad (16.75%)

*Date of Establishment:* 1964

## BANK BUMIPUTRA MALAYSIA BERHAD

Menara Bumiputra, PO Box 10407, Jalan Melaka, 50913 Kuala Lumpur

*Tel:* (03) 298-1011, (03) 298-8011 (60 lines)

*Cable:* "BANKPUTRA"

*Telex:* PUTRA MA 30445, PUTRA MA 31739

*Telefax:* (03) 293-4667, (03) 298-7135

*Chairman:* Tan Sri Dato' Haji Basir Ismail

*Directors:* Mohd Taufik Dato' Abdullah (Executive Director), Burhanuddin Ahmad Tajuddin, Tengku Yunus Kamruddin, Datuk Dr Kamal Salih, Tan Sri Datuk Aziz Zainul Abidin

*Senior Executives:* Abdul Aziz Othman (Chief General Manager-Corporate & International Banking), Mohd Said Mohd Ali (Chief General Manager-Retail Commercial Banking), Dr Aris Othman (Chief General Manager-Treasury & Investment Banking)

*PRINCIPAL ACTIVITIES:* Banking and finance

*Branch Offices:* 122 domestic branches all over Malaysia; 5 overseas branches in London, Tokyo, New York, Bahrain, Singapore; Los Angeles Agency; Representative Office In Hong Kong

*Parent Company:* Petroliam Nasional Berhad (PETRONAS)

*Subsidiary Companies:* BBMB Kewangan Berhad; Bumiputra Merchant Bankers Berhad; BBMB Leasing Berhad; BBMB Heller Factoring Bhd; BBMB Finance (Hong Kong) Limited; BBMB Discount House Bhd; BBMB Properties Sdn Bhd; Sharikat Nominee Bumiputra Sdn Bhd; Semerak Services Sdn Bhd; BBMB Securities Sdn Bhd; BBMB Trustee Berhad; Bumiputra Nominee Ltd

*Principal Shareholders:* Petroliam Nasional Berhad (PETRONAS); Minister of Finance Incorporated

*Date of Establishment:* October 1st, 1965

*No of Employees:* 5,868

## BANK ISLAM MALAYSIA BHD

9/F Menar Tun Razak, Jalan Raja Laut, PO Box 11080, 50734 Kuala Lumpur

*Tel:* 293-5566

*Telex:* 31785

*Directors:* Dr Abdul Halim bin Haji Ismail (Managing)

*PRINCIPAL ACTIVITIES:* Banking

## BANK OF COMMERCE (M) BERHAD

6 Jalan Tun Perak, PO Box 10753, 50724 Kuala Lumpur

*Tel:* (3) 293-1722

*Telex:* 31710, 31145, 30454, 31454

*Telefax:* (3) 291-2030, 293-6584 (Treasury & FX)

*Chairman:* Tan Sri Radin Soenarno Al-Haj; President: Md Nor Bin Md Yusuf

*Directors:* Kamaruddin bin Haji Awang (Deputy President), Shigeo Saigusa (Executive Advisor), Kamil Bin Dato Haji Abdul Rahman (Senior Vice President & Company Secretary)

*PRINCIPAL ACTIVITIES:* Commercial banking

*Branch Offices:* 39

*Parent Company:* Commerce Asset Holding Berhad

*Subsidiary Companies:* BOC Nominees Sdn Bhd; BOC Properties Sdn Bhd; United Asian Services Sdn Bhd; United Oriental Assurance Sdn Bhd

## Financial Information:

	31.12.91
	Ma\$'000
Deposits	5,612,660
Profit before tax	61,522
Profit after tax	61,522
Retained profit	840
Dividend	9,264
Earnings per share	23.0
Authorised capital	750,000
Paid-up capital	356,303
Total assets	7,217,328

*Principal Shareholders:* Commerce Asset Holding Berhad

*Date of Establishment:* 1/11/1991 (Merger between United Asian Bank & Bank of Commerce)

*No of Employees:* 1,788

## BANK UTAMA (MALAYSIA) BHD

18B Jalan Haji Taha, PO Box 2049, 93740 Kuching, Sarawak

*Tel:* (082) 419293, 419294

*Cable:* UTAMA BANK

*Telex:* 70101 UTAMABANK MA

*Telefax:* (082) 424954

*Chairman:* Datuk Effendi Norwawi

*Directors:* Leslie Marjoribanks, Datuk Tai Sing Chii

**Senior Executives:** Joseph Ling Kuok Hua (Senior Vice President), Haji Ismail Haji Hassan (Vice President, Credit), Peter Ng Chong Joo (Vice President, Finance), Haji Iskandar Haji Razali (Vice President, Information Technology), Haji Julhi bin Ahmad (Vice President, Operations), Awang Mokhtar Awang Yahya (Vice President, Legal Services), Michael Lim Seng Gyup (Vice President, Human Resources), Norlia Shukri (Foreign Exchange Dept)

**PRINCIPAL ACTIVITIES:** Commercial banking

**Subsidiary Companies:** Kewangan Utama Berhad; Utama Wardley Berhad; Utama Assets Sdn Bhd; UB Nominees Sdn Bhd

**Principal Shareholders:** Kenyalang Indah Sdn Bhd; EN Realty Sdn Bhd; Yayasan Sarawak; Sateras Holdings Sdn Bhd; Anib Holdings Sdn Bhd

**Date of Establishment:** May 26th, 1976

**No of Employees:** 432

## BARKATH, KUMPULAN

1 Union Street, PO Box 314, 10730 Penang

**Tel:** 04-626252, 626253, 626254

**Cable:** BARKATSTOR, Penang

**Telex:** 40028 BARKAT

**Telefax:** 04-619721

**Chairman:** M M Barkath Ali

**Directors:** M M Barkath Ali (Chief Executive)

**Senior Executives:** Leong Yee Meng (Group Chief Accountant), K A A Maideen (General Manager), A A Ameen (Deputy General Manager), Paskaren Shan (Marketing Manager), M M Anwar Kabir (Deputy General Manager-Industrial & Purchasing), J Pushpa (Human Resources Manager), Marian Chew (Company Secretary), Zainabbi Hj Abubacker (Administration Manager)

**PRINCIPAL ACTIVITIES:** General trading in confectionery, frozen foods, seafood, etc

**Group Companies:** Barkath Management Services Sdn Bhd; Barkath Stores (PG) Sdn Bhd; Barkath Stores (KL) Sdn Bhd; Barkath Stores (Pte) Ltd; Class Foods (Singapore) Pte Ltd; Class Properties Sdn Bhd; Class Communications (M) Sdn Bhd; Barkath Manufacturing Sdn Bhd; Barkath Marine Products Sdn Bhd; Hacks Malaysia Sdn Bhd; Hacks Singapore (Pte) Ltd; Class Foods (M) Sdn Bhd; Kumpulan Barkath Sdn Bhd; Mayeen M Abubacker & Co Bhd

**Principal Bankers:** Hongkong & Shanghai Banking Corporation

**Financial Information:**

	US\$ '000
Sales turnover	10,000

**Date of Establishment:** 1945

**No of Employees:** 500

## BATA (MALAYSIA) BERHAD

3-1/4 Mile Kapar Road, 41400 Klang

**Tel:** 03-342-5411

**Cable:** Batashoe Kelang

**Telex:** 39611 BATA MA

**Telefax:** (3) 342-6034

**Chairman:** K Weston

**Directors:** G Stricker (Managing Director), Tan Sri Datuk (Dr) Haji Arshad Ayub, D M Marchant, Datuk Kok Wee Kiat, YAm Tunku Naquiyuddin Tuanku Ja'afar

**Senior Executives:** Khor Kwang Hooi (General Sales Manager), M Solaippan (Export Manager)

**PRINCIPAL ACTIVITIES:** Footwear manufacturing, retailing and trading

**Branch Offices:** 3.5 Mile Jelebu Road, Seremban

**Subsidiary Companies:** Bata (Kapar) Sdn Bhd; Bata Marketing Sdn Bhd

**Principal Bankers:** Standard Chartered Bank; Malayan Banking Berhad

**Financial Information:**

	1991 Ma\$ '000	1992 Ma\$ '000
Sales turnover	198,050	217,819
Profit before tax	26,197	27,028
Profit after tax	17,950	18,955
Retained profit	24,866	18,595
Earnings per share	0.65	0.34
Share capital	27,500	58,054
Total assets	113,813	125,493

**Principal Shareholders:** Northern Investment Co Ltd; Western Investment & Trading Co Ltd

**Date of Establishment:** 1936

**No of Employees:** 2,700

## BATU KAWAN BERHAD

Wisma Taiko, 1 Jalan S P Seenivasagam, 30000 Ipoh, Perak

**Tel:** 05-517844

**Telex:** 44324, 44094 TAIKO MA

**Telefax:** 05-505312

**Chairman:** Tan Sri Dato' Seri Lee Loy Seng (also Managing Director)

**Directors:** Tan Sri Dato' Seri Lee Loy Seng, Yeoh Chin Hin, L E C Letts, YM Tengku Robert Hamzah, Lee Oi Hian, YM Raja Muhammad Alias bin Raja Muhammad Ali, Y B Datuk Kassim bin Mohd Hussein, Y B Tan Sri Dato' Thong Yaw Hong

**Managing Agents:** Taiko Plantations Sdn Berhad

**PRINCIPAL ACTIVITIES:** Investment holding company with investments in oil palm, rubber and cocoa plantations, chemicals and manufacturing

**Subsidiary Companies:** See Sen Chemical Berhad; Associated Companies: Kuala Lumpur Kepong Berhad; Perumahan Indah Mulia Sdn Berhad; Malay-Sino Chemical Industries Sdn Berhad; Laporte (Malaysia) Sdn Bhd; Masif Healthcare Products Sdn Bhd; KL-Kepong Cocoa Products Sdn Bhd

**Principal Bankers:** Malayan Banking Berhad; Hongkong & Shanghai Banking Corporation; Public Bank Berhad

**Financial Information:**

	30.09.91 Ma\$ '000	30.09.92 Ma\$ '000
Turnover	72,784	66,241
Profit before tax	41,882	55,935
Profit after tax	30,567	44,148
Retained profit	163,085	170,090
Dividend	18,939	19,134
Dividend per share	15.00	15.00
Earnings per share	15.22	21.90
Share capital	194,250	194,250
Total assets	557,604	621,325

**Principal Shareholders:** Glenealy Plantations (Malaya) Bhd;

Pemegang Amanah Raya Malaysia Sekim Amanah Saham Bumiputera; Employees Provident Fund Board; Federal Land Development Authority; Parit Perak Holdings Bhd

**Date of Establishment:** December 9th, 1965

## BATU LINTANG RUBBER CO BERHAD

L29, Shahzan Prudential Tower, 30 Jl Sultan Ismail, 50250 Kuala Lumpur

**Tel:** (03) 242-2828, 244-4029

**Telefax:** (03) 248-6828

**Chairman:** Dato Ahmad Sebi Bakar

**Directors:** Aznan bin Haji Ismail, Nor Azah Awin

**PRINCIPAL ACTIVITIES:** Investment holding company

**Subsidiary Companies:** Nagapura Realty Sdn Bhd; Sadong Development Sdn Bhd; Simpang Tiga Realty Sdn Bhd; Hotel Golden Dragon Sdn Bhd; Nagapura Management Corporation Sdn Bhd

**Principal Bankers:** Hongkong & Shanghai Banking Corporation; Citibank NA

**Financial Information:** Group results

	30.09.90 Ma\$ '000
Profits (loss)	(1,997)
Authorised capital	20,000
Paid-up capital	17,723
Total assets	58,980

**Principal Shareholders:** Kenanam Jaya Sdn Bhd; Suasana Dinamik Sdn Bhd

**Date of Establishment:** June 5th, 1920

# MALAYSIA

## BEECHAM PRODUCTS (FE) SDN BHD

PO Box 15, 46700 Petaling Jaya, Selangor

Tel: 03-7575311

Telex: 37562 BEECHEAST

Telefax: 03-754-6171

Directors: M O'Donovan (Regional Managing Director)

PRINCIPAL ACTIVITIES: Pharmaceuticals and toiletries

Parent Company: Beecham Group Plc

## BENTA PLANTATIONS BERHAD

Wisma Sime Darby 6/F, Jalan Raja Laut, 50350 Kuala Lumpur

Tel: (3) 293-6333

Chairman: Tan Sri Taib bin Haji Andak

PRINCIPAL ACTIVITIES: Oil palm and rubber production

Principal Bankers: Bank Bumiputra Malaysia Bhd; Chartered Bank; United Asian Bank Bhd

Principal Shareholders: Kulai Oil Palm Estate Sdn Bhd; Sime Darby Nominees Sdn Bhd

No of Employees: 1,200

## BERJAYA GROUP BHD (FORMERLY INTER-PACIFIC INDUSTRIAL GROUP BHD)

L/16, Shahzan Prudential Tower, 30 Jln Sultan Ismail, 50250 Kuala Lumpur

Tel: (03) 242-2622

Telex: 32411 BCB KL

Telefax: (3) 242-7086

Chairman: Dato' Sulaiman bin Mohd Amin; Deputy Chairman: Tan Sri Dato' Vincent Tan Chee Yiuon (Also Group CEO)

Directors: Ahmad Mustapha bin Mohd Hassan (Group Executive Director), Dato' Danny Tan Chee Sing (Group Executive Director), Yong Teck Ming (Group Executive Director), Dato' Thong Kok Khee (Group Executive Director), Dato' Suleiman bin Mohd Noor, Syed Ibrahim bin Syed Mohamed, Dato' Ghazi Hasbullah bin Haji Ramli (Group Executive Director), Tan Kim Poh (Group Executive Director), Dato' Haji Wan Adli bin Dato' Wan Ibrahim (Group Executive Director), Dato' Tan Kok Ping (Group Executive Director)

PRINCIPAL ACTIVITIES: Group activities include investment holding; printing; manufacture and sale of bicycles, metal furniture, yarn, knitted fabrics and apparel; marketing and trading of consumer durables; property development and investment; building and general contracting; travel and tour agent; operation of toto betting; hire purchase, lease and loan financing; life and general insurance underwriting

Subsidiary Companies: Berjaya Industrial Bhd; IPAC Corporation (Cayman) Ltd; Inter-Pacific Communications Sdn Bhd; Berjaya Graphic Press Sdn Bhd; South Island Packaging (Penang) Sdn Bhd; South Island Plastics Sdn Bhd; Inter-Pacific Packaging Sdn Bhd; Berjaya Prudential Assurance Bhd; Inter-Pacific Travel & Tours Sdn Bhd; Inter-Pacific Development Sdn Bhd; Inter-Pacific Trading Sdn Bhd; Flywheel Rubber Works Sdn Bhd; Juara Sejati Sdn Bhd; LeRun Group Industries Berhad; Raimal Development Sdn Bhd; Raimal Trading Sdn Bhd; Berjaya Education Sdn Bhd; Inter-Pacific Capital Sdn Bhd

Principal Bankers: Arab Malaysian Merchant Bank Berhad; Bank Bumiputra Malaysia Berhad; Development & Commercial Bank Berhad; Malayan Banking Berhad; Aseambankers Malaysia Berhad

Financial Information: Group results

	30.04.91 Ma\$'000	30.04.92 Ma\$'000
Sales turnover	1,451,530	1,841,882
Profit before tax	131,180	102,585
Profit after tax	78,324	44,469
Retained profit	109,027	89,795
Dividend	11,656	27,974
Earnings per share	7.0	0.7
Share capital	358,635	358,635
Total assets	2,015,920	1,956,667

Principal Shareholders: Jutamex (21.30%); Tan Sri Dato Tan Chee Yiuon (14.21%); B&B Enterprise Sdn Bhd (11.61%)

Date of Establishment: July 31st, 1967

No of Employees: 12,000

## BERJAYA INDUSTRIAL BHD

Level 16 Shahzan Prudential Tower, 30 JI Sultan Ismail, 50250 Kuala Lumpur

Tel: (03) 242-2622, 242-3155

Cable: Jayakawat

Telex: 32411 MA

Telefax: (03) 244-4223

Chairman: Dato' Sulaiman bin Mohd Amin

Directors: Tan Sri Dato' Vincent Tan Chee Yiuon (Group Managing Director & Group Executive Officer), Dato' Danny Tan Chee Sing (Group Executive Director), Ahmad Fathan bin Haji Sulaiman, Yong Teck Ming, Izhar bin Sulaiman, Tan Kim Poh, Dato' Ghazi Hasbullah bin Haji Ramli, Tengku Dato' Adnan bin Tengku Mansor, Dato' Haji Wan Adli bin Dato' Wan Ibrahim

PRINCIPAL ACTIVITIES: Investment holding company with group activities consist of manufacture and sale of textiles, apparel and furniture; gaming; leisure; consumer durable marketing; property investment and development; financial services and general insurance

Parent Company: Berjaya Group Bhd

Subsidiary Companies: Berjaya Leisure Berhad; Berjaya Textiles Berhad; Singer Furniture (M) Sdn Bhd; Shinca Sdn Bhd; Finewood Products Corporation Sdn Bhd; Prime Credit Leasing Sdn Bhd; Berjaya General Insurance Sdn Bhd; Berjaya Green Development Sdn Bhd

Principal Bankers: Bank Bumiputra Malaysia Bhd; Standard Chartered Bank; Malayan Banking Bhd; Chase Manhattan Bank NA; Arab-Malaysian Merchant Bank

Financial Information:

	30.04.91 Ma\$'000	30.04.92 Ma\$'000
Group turnover	1,226,909	1,562,561
Profit before tax	121,792	109,072
Profit after tax	69,723	49,478
Retained profit	154,285	145,340
Dividend	16,381	25,097
Earnings per share	8.1	3.4
Share capital	420,024	420,024
Total assets	1,769,176	1,713,724

Principal Shareholders: Berjaya Group Berhad (63.15%); IGB Corporation Berhad (11.9%)

Date of Establishment: March 1st, 1968

No of Employees: 8,000

## BERJAYA TEXTILES BERHAD

L13 Shahzan Prudential Tower, 30 JI Sultan Ismail, 50250 Kuala Lumpur

Tel: (3) 242-8811

Telefax: (3) 244-1522

Chairman: Ahmad Mustapha bin Md Hassan

Directors: Dato' Abdullah Ahmad, Tan Sri Dato' Vincent Tan Chee Yiuon, Dato' Danny Tan Chee Sing, Tan Sri Dato' Mohd Amin bin Osman, Dato' Tan Kok Ping, YM Raja Omar bin Raja Abdullah, Mohamed Sam bin Sailan, Yong Teck Ming

Senior Executives: Chua Tee Hock (Senior General Manager)

PRINCIPAL ACTIVITIES: Manufacture of a variety of yarns, knitted fabrics and knitted garments; property development

Subsidiary Companies: Soutex Sdn Bhd; Bandartex Sendirian Bhd; Knitex Sendirian Bhd; Kalimas Sendirian Berhad; South Pacific Textile Industries (S) Pte Ltd, and others

Principal Bankers: Standard Chartered Bank; Hongkong & Shanghai Banking Corporation; Malayan Banking Berhad

Financial Information:

	1993 Ma\$'000
Sales turnover	188,318
Profit before tax	11,816
Profit after tax	6,829
Retained profit	5,297
Dividend	4,630
Earnings per share	7.2
Share capital	71,238
Total assets	229,509

Principal Shareholders: Mayban (Nominees) Sdn Bhd; Arab-Malaysian Nominees (Tempatan) Sdn Bhd

Date of Establishment: April 1st, 1960

No of Employees: 5,500

## BOUSTEAD HOLDINGS BERHAD

Menara Boustead, 69 Jalan Raja Chulan, 50200 Kuala Lumpur

Tel: 241-9044

Telex: 30366 BSASB

Telefax: (3) 241-9750

Chairman: Gen (R) Tan Sri Dato' Mohd Ghazali Haji Che Mat

Directors: Lodin Wok Kamaruddin (Group Managing Director), Ho Sim Guan, Lt Jen (B) Dato' Mohd Yusof Din, B J Columbus (Finance Director), Johari Muhamad Abbas, David W Berry, Dato' Megat Abdul Rahman b Megal Ahmad, Azzat Kamarrudin

Senior Executives: Bukhari Abdul Kudus (Group Company Secretary), Daniel Ebinesan (General Manager, Finance & Administration)

**PRINCIPAL ACTIVITIES:** Investment holding company with subsidiaries and associates involved in oil, rubber and cocoa plantations; property investment; sales and distribution of consumer goods, shipping and travel agencies; development and leasing of commercial properties; manufacture of materials handling systems; confectionary; food products; shampoo; fibre cement products; general insurance

**Subsidiary Companies:** Boustead Trading (1985) Sdn Bhd; Boustead Engineering Sdn Bhd; Boustead Sales & Services Sdn Bhd; Boustead Management Services Sdn Bhd; Boustead Travel Services Sdn Bhd; Trebor Sales Sdn Bhd; Boustead Shipping Agencies Sdn Bhd; AB Shipping Sdn Bhd; Boustead Construction Sdn Bhd; Malakoff Berhad; Heah Joo Seang Rubber Estates Sdn Bhd; Boustead Estates Agency Sdn Bhd; Selangor Coconuts Bhd; Kuala Sidim Rubber Co Bhd; Oil Bulking Kedah Sdn Bhd; Kedah Oil Palm Bhd; Leboh Anak Batu Estates Sdn Bhd; Ladang Segaria Sdn Bhd; Holiday, Bath Sdn Bhd; Syarikat Kemajuan Bumi Daya (Sabah) Sdn Bhd; Gradient Holdings Sdn Bhd; Yaw Lim Plantations Sdn Bhd; Ladang Yeo Kim Tian Sdn Bhd; Resort Corporation (Sabah) Sdn Bhd; UK Realty Sdn Bhd; Weld Court Realty Sdn Bhd; Weld Quay Realty Sdn Bhd; Apas Plaza Sdn Bhd; Eng Han Sdn Bhd; Nam Seng Bee Hoon Sdn Bhd; Promenade Realty Sdn Bhd; Progress Castings (1982) Sdn Bhd; Nasiry Plantations Sdn Bhd; Hing Lee Plantations Sdn Bhd; Associated Companies: Rcihe Monde Sdn Bhd; P&O Containers Sdn Bhd; Kao (Malaysia) Sdn Bhd; Kao Trading (M) Sdn Bhd; Trebor (Malaysia) Sdn Bhd; Royal Insurance (Malaysia); Boustead Bulking Sdn Bhd; HRU Sdn Bhd; UAC Sdn Bhd; Applied Agricultural Research Sdn Bhd; SMN Foods (M) Sdn Bhd; Affin Holdings Bhd

**Principal Bankers:** Malayan Banking Berhad; Standard Chartered Bank; Hongkong & Shanghai Banking Corporation

**Financial Information:**

	30.06.91	30.06.92
	Ma\$'000	Ma\$'000
Turnover	346,279	381,005
Profit before tax	35,810	50,052
Profit after tax	23,813	35,355
Retained profit	11,035	19,320
Earnings per share	10.4	13.4
Authorised capital	150,000	150,000
Paid-up capital	88,989	88,989
Total assets	725,364	735,153

**Principal Shareholders:** Lembaga Tabung Angkatan Tentera (81.59%)

Date of Establishment: July 27th, 1960

No of Employees: 8,110 (Group)

## BP MALAYSIA SDN BHD

37/F Menara Maybank, Bukit Mahkamah, 100 Jl Tun Perak, Peti Surat, KL

Tel: (3) 232-6322

Telex: 30742 MA

Telefax: (3) 232-7642

Chairman: Dr Les Atkinson (Also Regional Director, Asia Pacific)

Directors: David A Robb (Managing Director, Chief Executive, BP in Malaysia), Goh Seng Chuan (Commercial Director), Lim Kee Tiang (Director, Operations & Logistics), Dato' Dr Johari Hassan (Director, Human Resources & Community Relations), Tan Sri Dato Mohd Yusof B Abdul Rahman (External Director), Tan Sri Arshad B Ayub (External Director), Vice Admiral Retired Dato Mohd Zain B Mohd Salleh (External Director)

**PRINCIPAL ACTIVITIES:** Marketing of petroleum and chemical products

**Parent Company:** British Petroleum Co Plc

**Subsidiary Companies:** High Performance Lubricants Sdn Bhd

**Principal Bankers:** Standard Chartered Bank; Malayan Banking Bhd; Citibank NA

**Financial Information:**

	31.12.92
	Ma\$'000
Sales turnover	643,339
Profit before tax	17,952
Profit after tax	9,484
Share capital	83,300
Total assets	426,109

**Principal Shareholders:** British Petroleum Co Plc; Lembaga Tabung Angkatan Tentera; Koperasi Polis Diraja (M) Bhd; Koperasi Pegawai-Pegawai Melayu Malaysia Berhad

Date of Establishment: December 1st, 1964

No of Employees: 400

## BRITANNIA BRANDS (MALAYSIA) SDN BHD

126A Batu 4-3/4 Jalan Skudai, Tampoi 81200, Johor Bahru, Johor

Tel: 07-375545/8

Telex: 60446 THFOOD MA

Telefax: 03-367094

Chairman: E J Grinstead

Directors: Giam Kar Kheng (Managing Director)

Senior Executives: Vincent Lee (General Sales Manager), Kee Wang Sui (Purchasing Manager), Thor Keng Boon (Standards & Quality Control Manager)

**PRINCIPAL ACTIVITIES:** Manufacture of biscuits and sweets

**Branch Offices:** Melaka; Kuala Lumpur; Ipoh; Kuantan; Kota Bharu; Butterworth; Kota Kinabalu; Kuching

**Principal Bankers:** Hongkong & Shanghai Banking Corporation; Citibank NA

**Financial Information:**

	1992
	Ma\$'000
Sales turnover	90,000
Profit before tax	8,860
Profit after tax	7,000

Date of Establishment: 1959

No of Employees: 1,400

## BUKIT KATIL RUBBER ESTATES BERHAD (THE)

No 22 (upper floor of No 20), Jalan Hang Jebat, 75200 Melaka

Tel: (06) 224290

Telefax: (06) 242987

Directors: Chee Bay Hoon, Tay Kim Pong, Ong Tiong Lian, Tan Hin Kwee, Chee Kim Hoon, Chua Ngoh Chuan, Chee Teng Wah

**PRINCIPAL ACTIVITIES:** Cultivation of rubber and oil palm

**Principal Bankers:** Hongkong & Shanghai Banking Corporation; Oversea-Chinese Banking Corporation

**Principal Shareholders:** Lee Rubber Co (Pte) Ltd

No of Employees: 85

## C I HOLDINGS BERHAD

3rd Floor, Wisma M, 66 Jalan Ampang, 50450 Kuala Lumpur

Tel: (3) 230-0600

Telefax: (3) 238-6828

Chairman: Vincent Tang Fook Lam

Directors: Robert S Napier, Choi Siew Hong, Dato Dr Mokhzani bin Abdul Rahim, Cheong H Lee (Managing Director), Kevin A Abbott

Senior Executives: Chan Chun Keong (General Manager, Corporate Affairs & Business Development), Quah Ban Lee (Financial Controller & Joint Company Secretary), Lee Kwok Thye (Technical Adviser), Ng Kean Wor (General Manager, Tiles & Paving), Patrick Loh (Sales Manager, Tiles), S Nagalingnam (Personnel Manager), Chan Chee Lim (Sales Manager, Paving), Teoh Chong Lim (General Manager, Tapware), Liew Wai Li (Internal Auditor)



Date of Establishment: October 8th, 1974

No of Employees: 118

## CENTRAL ELASTIC CORPORATION SDN BHD

Plot 56-61 Solok Perusahaan 1, Prai Ind.Complex, PO Box 13609, Prai, PW

Tel: 04-306212

Cable: Censtretch Prai

Telex: 47126 ELASCO MA

Telefax: 04-308052

President: Mr Sumitomo

Directors: Haruhiko Ueno, M Sumitomo, K Inada, Ngan Ching Wen

Senior Executives: Tan Paik Sin (Sales Manager)

**PRINCIPAL ACTIVITIES:** Rubber bands and rubber moulded products

Parent Company: Kyowa Ltd, Japan

Subsidiary Companies: General Gomma (M) Sdn Bhd

Principal Bankers: United Malayan Banking Corporation; Bank Bumiputra Malaysia Bhd

Principal Shareholders: Samanda Holdings Berhad; Kyowa Ltd, Japan

Date of Establishment: 1974

No of Employees: 323

## CHEMICAL COMPANY OF MALAYSIA BERHAD

9/F Wisma Sime Darby, Jalan Raja Laut, 50350 Kuala Lumpur

Tel: (03) 2919366

Cable: IMPKEMIX Kuala Lumpur

Telex: 30326 MA

Telefax: 03-291-9901

Chairman: Paul R Schindler

Directors: Lim Say Chong (Managing Director), Tan Sri Datuk Hamzah Sendut, Chan Hua Eng, Senator Gen (R) Tan Sri Dato' Mohd Ghazali Seth, Tan Sri Dato' Thong Yaw Hong, Major General (R) Dato' Mahmood bin Sulaiman, Tuan Haji Hassan bin Jaafar, Chen Yeng Khan, Oh Kim Sun, Encik Fauzi bin Mustapha (alternate to Tuan Haji Hassan Jaffar)

Senior Executives: Dr Abed Onn (Chief Medical Officer & Safety, Health & Environment Manager), Francis Arulaanandam (Chief Internal Auditor), Raja Zaharina Raja Mokhtar (Corporate Affairs Manager), Oh Kim Sun (Finance Manager), Rosila Abdul Razak (General Manager, Legal Affairs)

**PRINCIPAL ACTIVITIES:** Investment holding company

Parent Company: ICI (Malaysia) Holdings Sdn Bhd; Ultimate Parent Company: Imperial Chemical Industries PLC, UK

Subsidiary Companies: ICI Agrochemicals (Malaysia) Sdn Bhd; ICI Fertilisers (Malaysia) Sdn Bhd; ICI Industrial Chemicals (Malaysia) Sdn Bhd; ICI Paints (Malaysia) Sdn Bhd; MAX Agriculture Sdn Bhd; ICI Watercare (Malaysia) Sdn Bhd; ICI-NOF Powder Coatings (Malaysia) Sdn Bhd

Principal Bankers: Bank Bumiputra Malaysia Berhad; Citibank NA; Hongkong & Shanghai Banking Corporation; Malayan Banking Berhad; Standard Chartered Bank

Financial Information: Group results

	31.12.90
	Ma\$'000
Turnover	498,648
Profit before tax	52,835
Profit after tax	42,661
Retained profit	12,944
Earnings per share	31.7
Authorised capital	100,000
Paid-up capital	89,079
Total assets	311,469

Principal Shareholders: ICI (Malaysia) Holdings Sdn Bhd (50.10%); Pemegang Amanah Raya Malaysia-Skim ASB (12.87%)

Date of Establishment: August 7th, 1963

No of Employees: 1,081 (Group)

## CHEW SENG TEXTILES SDN BHD

34 Jalan SS22/25, Damansara Jaya, 47400 Petaling Jaya

Telefax: (3) 718-6072

Chairman: Yap Choon Seong (also Managing Director)

Directors: Mohd Hashim Hassan

**PRINCIPAL ACTIVITIES:** Manufacturers of textiles and woven goods

Branch Offices: Prai

## CHIN TECK PLANTATIONS BERHAD

107-1 Changkat Tambi Dollah, Off Jalan Pudu, 55100 Kuala Lumpur

Tel: 03-2488901

Telefax: 03-2439363

Chairman: Goh Tjoei Kok

Directors: Gan Puay Chee (Managing)

Senior Executives: Wong Aun Phui, Goh Eng Chew, Goh Pock Ai

**PRINCIPAL ACTIVITIES:** Oil palm production

Principal Agencies: Sin Thye Management Sdn Bhd

Principal Bankers: Bank Bumiputra Malaysia Berhad; Malayan Banking Berhad; MUI Bank Berhad

Principal Shareholders: Tiong Thye Co Berhad

Date of Establishment: August 14th, 1958

No of Employees: 696

## CHOCOLATE PRODUCTS MANUFACTURING SDN BHD

PO Box 61, 12700 Butterworth, Penang

Tel: 04-340011

Cable: Chocpro Butterworth

Telex: 47532 CP MA

Telefax: (04) 317639

Chairman: Lt Gen (Rtd) Datuk Abdullah Samsudin

Directors: Tan Onn Poh (Managing Director), Su Thai Ping (Director, Finance)

Senior Executives: Su Thai Ping (General Manager), Chong Aik Kuang (Commercial Manager), Ho Peng Huat (Materials & Warehousing Manager)

**PRINCIPAL ACTIVITIES:** Processing cocoa beans into cocoa butter and cocoa powder; production of chocolates and cocoa

Parent Company: Chocolate Products (Malaysia) Bhd

Subsidiary Companies: Chocolats Vochelle SA, Switzerland; United Brands Industries Sdn Bhd

Principal Bankers: United Malayan Banking Corporation Bhd; Kwong Yik Bank; Malayan Banking berhad

Financial Information:

	1991
	Ma\$'000
Sales turnover	56,900
Authorised capital	10,000
Paid-up capital	5,000

Principal Shareholders: Chocolate products (Malaysia) Berhad

Date of Establishment: November 3rd, 1984

No of Employees: 320

## CHUBB MALAYSIA SDN BHD

3 Lorong Kilang A, 46100 Petaling Jaya, Selangor

Tel: 03-7924077

Telex: 37330

Telefax: 03-238-5305

Directors: E M Jamil (Managing)

**PRINCIPAL ACTIVITIES:** Safety and security equipment; locks, safes, etc

Parent Company: Pernas Sime Darby Holdings Sdn Bhd

## CI HOLDINGS BERHAD

3rd Floor, Wisma M, 66 Jalan Ampang, 50450 Kuala Lumpur

Tel: (3) 232-8000

Telefax: (3) 238-2712

Chairman: Vincent Tang

Directors: Cheong Hae Lee (Managing Director)

**PRINCIPAL ACTIVITIES:** Investment holding company with subsidiaries involved in manufacture and sale of building materials (tiles, blocks, bricks); property development

# MALAYSIA

*Subsidiary Companies:* Monier (Malaysia) Sdn Bhd; TAS-Redland Tiles Sdn Bhd; Concrete Industries (KL) Sdn Bhd; CI Property & Development Sdn Bhd, and others

*Financial Information:*

	30.06.92
	Ma\$'000
Sales turnover	117,274

*Principal Shareholders:* Redland International Ltd

## COLD STORAGE (MALAYSIA) BHD

10th Floor Jaya Shopping Centre, Jalan Semangat, 46100 Petaling Jaya, SL

*Tel:* (3) 758-8888

*Telefax:* (3) 758-1289

*Chairman:* Samsudin Bin Abu Hassan

*Directors:* Abdul Rashid bin Abdul Manaff, Thomas Chua Boon Lee, Dato Seri Borge Bek-Nielsen, Tan Sri Datuk Dr Abdul Khalid bin Sahan

*Senior Executives:* Mohamad Bin Haji Hasan (Group General Manager), Eugene Wong (General Manager, Finance), Muhammad bin Arshad (Company Secretary)

*PRINCIPAL ACTIVITIES:* Manufacturers and distributors of ice cream, UHT and non-carbonated drinks, squashes and cordials, butter, dairy spreads, ghee, margarine, bread and confectionery, processed meat; ice and refrigerated storage operations

*Branch Offices:* Penang; Ipoh; Kuantan; Kuching

*Subsidiary Companies:* Johore Ice Co Sdn Bhd; Southern Perak Ice Co Sdn Bhd; Selangor Ice Co Sdn Bhd; Kuching Ice Works Sdn Bhd; Cold Storage Trading Bhd; Pasaraya Malaysia Sdn Bhd; Cold Storage (Sabah) Sdn Bhd; Cold Storage (Sabah) Sdn Bhd; Associated Companies: Muar Ice Co Sdn Bhd; Fima Cold Stores Sdn Bhd

*Principal Bankers:* Hongkong & Shanghai Banking Corporation

*Financial Information:*

	1992
	Ma\$'000
Sales turnover	211,763
Profit before tax	4,287
Profit after tax	2,912
Dividend	1,069
Dividend per share	2.0
Earnings per share	3.5
Authorised capital	150,000
Paid-up capital	82,250
Total assets	193,905

*Principal Shareholders:* Cycle & Carriage Ltd; Permodalan Nasional Bhd; Sharikat Nominee Bumiputra Sdn Bhd; Mayban (Nominees) Sdn Bhd; Arab-Malaysian Nominees Sdn Bhd; UMBC Nominees Sdn Bhd

*Date of Establishment:* 1968

*No of Employees:* 1,750

## COLGATE-PALMOLIVE (M) SDN BHD

PO Box 11076, 50734 Kuala Lumpur

*Tel:* 03-7566544

*Telex:* 37567 COLPAL

*Telefax:* 03-757-6914

*Directors:* G B Murray (Managing Director)

*PRINCIPAL ACTIVITIES:* Manufacturer of household detergents and toiletries

*Parent Company:* Colgate-Palmolive Co, New York

## COMMERCE ASSET-HOLDING BERHAD

11/F Wisma Stephens, Jalan Raja Chulan, PO Box 12096, 50768 Kuala Lumpur

*Tel:* (3) 242-9225

*Telefax:* (3) 244-8536

*Chairman:* Mohd Desa Packi

*PRINCIPAL ACTIVITIES:* Investment and management holding company with subsidiaries involved in financial services

*Subsidiary Companies:* Bank of Commerce (M) berhad; Commerce International Merchant Bankers Berhad; CIMB Securities Sdn Bhd; Commerce Property Trust Managers Berhad

## COMMERCIAL UNION ASSURANCE (MALAYSIA) SDN BHD

9th Floor, Menara Promet, Jalan Sultan Ismail, 50250 Kuala Lumpur

*Tel:* 248-6288

*Cable:* CUACO KUALA LUMPUR

*Telex:* CUACO MA 32799

*Telefax:* 241-9779

*Chairman:* YAM Tunku Naguiyuddin Ibni Tuanku Ja'afar

*Directors:* YAM Tunku Imran Ibni Tuanku Ja'afar, James S Rattray, Michael J C Ridding, Chan Hua Eng OBE, Datuk Goh Eng Toon, Yang Chien Chu, Anthony Peng Cheng

*Senior Executives:* A E Strange (General Manager), Khadijah Haji Mohamed (Secretary), Yong Moh Peng (Manager, Underwriting), Yam Chee Wing (Manager, Risk Management), Chang Kok Hoon (Senior Accountant), Irene Wong (Manager, Reinsurance), Lim Cheng Law (Manager, Information Services)

*PRINCIPAL ACTIVITIES:* All classes of general insurance

*Branch Offices:* Kuala Lumpur; Ipoh; Penang; Malacca; Johore Baru; Kota Baru; Kuantan; Kuching and Kota Kinabalu

*Parent Company:* Commercial Union Assurance Company Plc, PO Box 420, St Helens, 1 Undershaft, London EC3P 3DQ, England

*Financial Information:*

	30.10.89
	Ma\$'000
Net premium income	36,000
Profit after tax	12,000
Authorised capital	7,000
Paid-up capital	7,000
Total assets	70,000

*Principal Shareholders:* Commercial Union Assurance Company Plc; Antah Holdings Bhd; Ban Hin Lee Bank Bhd

*Date of Establishment:* 1979 (in Malaysia)

*No of Employees:* 173

## CONSOLIDATED PLANTATIONS BERHAD

6th Floor, Wisma Sime Darby, Jalan Raja Laut, 50350 Kuala Lumpur

*Tel:* (3) 293-6333

*Telex:* 38540 Ma

*Telefax:* (3) 298-7398

*Directors:* Dato' Mohamed Sulaiman (Divisional Director)

*PRINCIPAL ACTIVITIES:* Rubber, palm oil and cocoa production

*Parent Company:* Sime Darby

*Principal Shareholders:* Malaysian Oriental Holdings Berhad; Sime Darby Nominees Sdn

*No of Employees:* 10,460

## CONSTRUCTION & SUPPLIES HOUSE BHD

5th Floor, Bangunan MCIS, 11-13 Jalan Sultan Idris Shah, 30000 Ipoh

*Tel:* (5) 510522

*Chairman:* Dato' Syed Hassan Nazari bin Syed Mohammad

*Directors:* Dato' Syed Ibrahim bin Syed Mohamed (Deputy Chairman & Managing Director)

*PRINCIPAL ACTIVITIES:* Supply and distribution of petroleum products; manufacture of fire bricks; property development; manufacture of garments

## CYCLE & CARRIAGE BINTANG BERHAD

Lot 9 Jalan 219, Federal Highway, 46908 Petaling Jaya, Selangor

*Tel:* 03-757-2422

*Telex:* 37569 Ma

*Telefax:* (3) 756-0593

*Chairman:* Tan Sri Dato' Haji Basir Ismail

*Directors:* Ti Teow Yong (Managing Director), Charles William Tresise, Dr Chan Chin Cheung, Thomas Chua Boon Lee, Dato Jaffar Mohd Ali, Khaled Nasser Al-Sabah (Alternate to Fahad Khaled Hamad Al-Zamami)

*Senior Executives:* Tan Boon Hock (General Manager, Mercedes-Benz), Chau Sik Cheong (Financial Controller), Ismail Atan (General Manager, Mazda), Aznah Ahmad (Company Secretary)

*PRINCIPAL ACTIVITIES:* Assembly and distribution of Mercedes-Benz and Maxda vehicles; sales of spare parts and servicing



*Principal Agencies:* Mercedes-Benz

*Subsidiary Companies:* Ipoh Motors Sdn Bhd; Hercules Automotive Engineers Sdn Bhd

*Principal Bankers:* Standard Chartered Bank; Kuala Lumpur; Malayan Banking Berhad; United Malayan Banking Corporation

*Date of Establishment:* 1967

*No of Employees:* Approx 1,000

## DAH YUNG STEEL (M) SDN BHD

19 Jalan Empat, Off Jalan Chan Sow Lin, 55200 Kuala Lumpur

*Tel:* (3) 221-3166, 221-3371

*Telex:* 30672

*Directors:* Hung Rong Min (Managing), Michael Lee Chen Teng (Director, Marketing & Finance)

*Senior Executives:* Chiang Yook Onn

*PRINCIPAL ACTIVITIES:* Manufacture of steel bars and other steel products

*Subsidiary Companies:* Ma'mor Hardware Sdn Bhd; Nan Yung Enterprise Sdn Bhd

*Principal Bankers:* Development & Commercial Bank Bhd

*Financial Information:*

	30.06.92
	Ma\$'000
Sales turnover	11,539
Profit before tax	23,799
Authorised capital	15,000
Paid-up capital	9,000
Total assets	25,662

*Principal Shareholders:* Indonesian and Taiwanese

*Date of Establishment:* 1964

*No of Employees:* 280

## DATUK KERAMAT HOLDINGS BERHAD

73 Jalan Datuk Keramat, 10150 Pulau Pinang

*Tel:* 374966

*Cable:* SMELTER

*Telex:* 40037 ESMELT

*Telefax:* (04) 375501

*Chairman:* Tan Sri Datuk Hamzah Sendut

*Directors:* Nazir Ariff (Managing Director), Dato' Chan Keong Hon, M M Murray, M Ford, Haji Azlan Hashim, V H SHER, A W N Green

*Senior Executives:* Choong Phak Leng (Executive Director-Smelting Subsidiary), Irene Lim (Chief Accountant), Wong Chee Mann (Works Manager-Smelting Subsidiary), Sahat bin Ahmad (Commercial Manager-Smelting Subsidiary)

*PRINCIPAL ACTIVITIES:* Holding company with subsidiary involved in tin smelting

*Branch Offices:* 75/77 Jalan Connolly, Ipoh; No 1 Railway Goods Yard Godown, Brickfields, Kuala Lumpur

*Parent Company:* Preussag AG (Ultimate Holding Company)

*Subsidiary Companies:* Datuk Keramat Smelting Sdn Bhd; Eastern Smelting Bhd; Carstegan Holdings Sdn Bhd

*Principal Bankers:* Bank Bumiputra Malaysia Bhd; Development & Commercial Bank Bhd; Malayan Banking Bhd; Standard Chartered Bank

*Financial Information:* Datuk Keramat Holdings Bhd & Subsidiaries

	31.01.90	31.01.91
	Ma\$'000	Ma\$'000
Sales turnover	273,100	220,120
Profit before tax	7,153	10,322
Profit after tax	7,533	6,504
Retained profit	14,757	14,046
Share capital	15,000	115,000
Shareholders funds	49,012	48,301
Net assets	49,012	48,301

*Principal Shareholders:* Consolidated Tin Smelters Ltd (London)

*Date of Establishment:* Incorporated on August 14th, 1974

*No of Employees:* 585

## DELTA SWITCHGEAR SDN BBD

PO Box 162, 12720 Butterworth

*Tel:* 04-307566, 307621

*Cable:* MEMSEA

*Telefax:* 04-307643

*Chairman:* David G Crook

*Directors:* Joseph Lai Khee Sin, Dr Zainal Bahrin Bin Haji Mohd Zain, Encik Kamaruddin bin Tan Sri Dato' Taib, John R Nosworthy (Alternate to David G Crook), Tan Eng Lim (Executive Managing Director), Chen Yuk San (Executive Director, Engineering), Ong Gee Tiong (Executive Director, Finance), Kao Thun Guan (Executive Director, Works)

*PRINCIPAL ACTIVITIES:* Manufacture of electrical switches, switchfuses, distribution boards, motor control gear and circuit breakers

*Branch Offices:* Factory Address: 2413 Lorong Perusahaan 10, Prai Industrial Estate, 13600 Prai, Province Wellesley; Branch: 3/F 25 The Highway Centre, Jalan 51-205, 46050 Petaling Jaya, Selangor

*Parent Company:* Delta Plc, UK

*Principal Bankers:* Standard Chartered Bank, Butterworth; Malayan Banking Berhad, Butterworth

*Financial Information:*

	1992
	Ma\$'000
Sales turnover	58,000
Share capital	6,100
Total assets	40,000

*Principal Shareholders:* Midland Electric Manufacturing Holdings (M) Sdn Bhd

*Date of Establishment:* 1975

*No of Employees:* 608

## DEVELOPMENT & COMMERCIAL BANK BERHAD

Menara TR, 161B Jalan Ampang, 50450 Kuala Lumpur

*Tel:* (03) 261-7177, 261-1730

*Cable:* DECOMBANK Kuala Lumpur

*Telex:* MA 31032, MA 33155 DCBANK

*Telefax:* (03) 261-9541

*Chairman:* Tan Sri Geh Ik Cheong

*Directors:* Ismail bin Zakaria (Chief Executive Officer), Dr Mohamed Nordin Sopiiee, Hiroyoshi Ichizawa, Dato Abdul Rashid bin Haji Mohamed Hussain Lim Kong Wai, Lim Cheng Yeow (Alternate to Hiroshi Ichizawa)

*Senior Executives:* Mohd Alkaf bin Mohd Kahar (General Manager, Banking Division Operations), Lai Nam Kiang (Assistant General Manager, Credit Control & Supervision), Brian Aw Hong Boo (Assistant General Manager, Consumer & Retail Banking), Wan Heng Wah (Group Internal Audit)

*PRINCIPAL ACTIVITIES:* Banking and finance

*Subsidiary Companies:* D & C Properties Sdn Bhd; D & C Nominees Sdn Bhd; D & C Leasing Sdn Bhd; D & C Finance Berhad; D & C Insurance Sdn Bhd; D & C Sakura Merchant Bankers Bhd; D & C Bank (L) Ltd; D & C International Trust (Labuan) Sdn Bhd

*Financial Information:*

	31.12.91
	Ma\$'000
Deposits	7,924,334
Profit before tax	117,308
Profit after tax	62,630
Retained profit	25,829
Dividend	17,797
Dividend per share	0.35
Earnings per share	11.2
Authorised capital	500,000
Paid-up capital	254,250
Total assets	9,256,194

*Principal Shareholders:* Rashid Hussain Berhad (20.00%) Sakura Bank (8.92%)

*Date of Establishment:* October 4th, 1965

*No of Employees:* 1,931

# MALAYSIA

## DMIB BERHAD (FORMERLY DUNLOP MALAYSIAN INDUSTRIES BHD)

PO Box 66, 4 Jalan Tandang, 46050 Petaling Jaya, Selangor

Tel: (03) 791-8833

Cable: COVERS Petaling Jaya

Telex: 37589 DUNLOP MA

Telefax: (3) 792-5414

Chairman: Dato' Seri Syed Nahar Shahabuddin

Directors: J K Yip (Managing Director), Faridah Yassin (Finance Director), Ng Koon Seng (Sales Director), Haji Mohamad Abd Malek (Works Director)

Senior Executives: Ng Nguk Kim (Purchasing Manager), Mohd Pauzi (Human Resource Manager), Chong Kin Leong (Company Secretary/Financial Controller), Ng Seh Ling (Manager Internal Audit), Pisol Morad (Data Processing Manager), Fong Gim Siew (Manager, Factory 1), Syed M Aljefri (Manager Factory 2), Leow Kai Chiew (Manager, Design), Robert Lee Ban Kim (Senior Marketing Manager, Tyres), Yew Cheng Hoe (Senior Operations Manager, Peninsula Malaysia), Andrew Yeo Choo Thai (Manager, Tyre Technical Services), Jan Yew Seng (Service Manager), K C Chin (Export Manager), Kong Heng Wah (Distribution Manager), Azizis Awang (Shipping Manager), Rosman Din (Manager Communications), Tan Cheng Poh (Manager, Footwear & Sports Products)

PRINCIPAL ACTIVITIES: Manufacturer of tyres and rubber products

Branch Offices: Butterworth, Tel: 04-308012; Malacca, Tel 06-223363; Kuantan, Tel 09-501068; Johore Bahru, Tel 07-373388; Ipoh, Tel 05-547203; Seremban, Tel 06-720205; Kota Kinabalu, Tel 088-4226101; Kuching, Tel 082-20680; Tawau, Tel 089-772907; Sandakan, Tel 089-212919; Kota Bharu, Tel 09-785908; Sibul, Tel 084-314055

Parent Company: Sime Darby Berhad

Subsidiary Companies: DMIB Earthmover Tyres Sdn Bhd; Sime Chemical Products Sdn Bhd; Professional Golf Company Sdn Bhd; DMIB Aviation Products Sdn Bhd

Principal Bankers: Standard Chartered Bank; Bank of Commerce (Malaysia) Bhd; Malayan Banking Bhd

Financial Information: Group results

	30.06.91 Ma\$'000	30.06.92 Ma\$'000
Sales turnover	302,179	307,257
Profit before tax	39,356	39,338
Profit after tax	25,147	25,745
Retained profit	51,950	57,730
Dividend	19,500	19,500
Dividend per share	10.0	10.0
Earnings per share	8.4	8.6
Authorised capital	200,000	200,000
Paid-up capital	150,000	150,000
Total assets	307,745	312,730

Principal Shareholders: Consolidated Plantation Bhd

Date of Establishment: 1961

No of Employees: 1,441

## DNP HOLDINGS BERHAD

Level 2, Block f, North Damansara Town Centre, Damansara Heights, 50490 KL

Tel: (4) 687291

Cable: Yik Hung

Telex: 40035 Dnp Ma

Chairman: Y M Raja Tan Sri Zainal bin Raja Sulaiman

Directors: Cheng Wai Keung (Managing), Y B Tan Sri Dato Ibrahim Ali, Y B Dato Mohamed Sopiie bin Sheikh Ibrahim, Yeo Beng Poh, Lim Swee Cheang, Ne Chen Duen, Edmund Cheng Wai Wing, Mohamed bin Haji Abdul Rahman, Christopher Cheng Wai Chee, Paul Tong Hon To

PRINCIPAL ACTIVITIES: Investment holding company with group companies involved in manufacture of textile garments mainly for export; property development and investment

Branch Offices: Pulau Pinang 166-A Rifle Range Road, 11400 Penang (Head Office)

Subsidiary Companies: D and P Realty Sdn Bhd; Tanako Sdn Bhd; Angkasa Indah Sdn Bhd; Dragon & Phoenix Development Sdn Bhd; Grand Eastern Realty & Development Sdn Bhd; Jayamuria (M) Sdn Bhd; Nikmat Jaya Sdn Bhd; Sediperak Sdn Bhd; Wing Mei (M) Sdn Bhd

Principal Bankers: Bangkok Bank Limited; Honkong & Shanghai Banking Corporation; Citibank NA; United Malayan Banking Corporation Berhad; Standard Chartered Bank; Southern Bank Berhad

Principal Shareholders: Wing Tai Holdings Ltd

Date of Establishment: July 8th, 1966

No of Employees: 7,000

## DUFF DEVELOPMENT BERHAD

Ladang Pinji, Lahat, Perak

Tel: 05-517844/519422

Cable: TAIPLANTCO

Telex: 44094, 44324 TAIKO MA

Chairman: Tan Sri Dato' Lee Loy Seng

Directors: Tan Sri Dato' Lee Loy Seng, Yeoh Chin Hin, L E C Letts, YM Tengku Robert Hamzah, Lee Oi Hian, Lim Sun Heng

Managing Agents: Taiko Plantations Sdn Berhad

PRINCIPAL ACTIVITIES: Rubber and oil palm production

Parent Company: Batu Kawan Berhad

Principal Bankers: Hongkong & Shanghai Banking Corporation

Date of Establishment: March 15th, 1973

No of Employees: 1,779

## DUNLOP ESTATES BERHAD

PO Box 11395, Kuala Lumpur

Tel: 03-586811

Telex: 33102 DUNEST MA

Chairman: Y B Encik Abdul Ghafar bin Baba

Directors: Dato' Oon Seng Lee (Vice-Chairman), Chee Kee Leong (Managing Director), M W Bamborough (Executive Director, Plantation Operations), Soon Pee Tek (Executive Director, Commercial & Management Services), Wong Chew Swee, YB Tan Koon Swan, Thuan Paik Phok, Tan Sri Hamzah Sendut, Michael Chin Keng Ming

Senior Executives: Cheam Dow Toon (Financial Controller/Company Secretary), Tan Seng Hock (General Manager, Commodity Trading)

PRINCIPAL ACTIVITIES: Agricultural produce (rubber, oil palm and cocoa), commodity trading and agricultural consultancy

Principal Agencies: Multi-Purpose Commodity Trading Sdn Bhd

Parent Company: Multi-Purpose Holdings Berhad

Subsidiary Companies: Malaysian Plantations Berhad; Malaysian Vegetable Oil Refinery Sdn Bhd; Dunlop Agro-Management Sdn Bhd; Multi-Purpose Commodity Trading Sdn Bhd; Susuki Sdn Bhd; The Brooklands Selangor Rubber Company Limited; Chembong Malay Rubber Company (1920) Limited; Henrietta Rubber Estate Limited; The Lenggeng Rubber Company Limited; The Kampong Kuantan Company Limited; Kuala Pahi Development Company Limited

Principal Bankers: Amanah Chase Merchant Bank Bhd; Malayan Banking Berhad; Chartered Bank; Hongkong & Shanghai Banking Corporation; Perwira Habib Bank Malaysia Bhd; Bank of Commerce Berhad; United Malayan Banking Corporation Bhd; Aseambankers Malaysia Berhad

Principal Shareholders: Multi-Purpose Holdings Berhad

Date of Establishment: 1967

No of Employees: 9,375

## DUTCH BABY MILK INDUSTRIES (MALAYA) BERHAD

13 Jalan Semangat (Section 13), PO Box 122 Petaling Jaya, Selangor

Tel: 03-756-7447

Cable: Dubaby

Telex: 37684 DUBABY

Telefax: 03-755-2985

Chairman: Kamarul Ariffin bin Mohd Yassin

Directors: Johan P A Linck (Managing)

PRINCIPAL ACTIVITIES: Manufacturer of sweetened condensed milk, full cream milk, UHT milk

Parent Company: C C Friesland

Subsidiary Companies: Majuternak-Dutch Baby Sdn Bhd

*Principal Bankers:* Algemene Bank Nederland NV, KL; Bank Bumiputra Malaysia Berhad, KL; Public Bank Berhad

*Principal Shareholders:* Friesland Investments Ltd; Investment & Trading Co

*No of Employees:* 400

## EAST ASIATIC COMPANY (MALAYSIA) BERHAD (THE)

1 Jalan 205, 46050 Petaling Jaya, Selangor

*Tel:* (3) 791-4233

*Cable:* EASTASIA

*Telex:* 36313 EACMAL MA

*Telefax:* (3) 791-9416

*Directors:* Tunku Tan Sri Mohamed bin Tunku Besar Burhanuddin, Tan Sri Datuk Hamzah Sendut, Chan Hua Eng, John Madsen (Managing Director), Sherman Wong (Alternate Director), John A Hansen

*Senior Executives:* Niels J Holm (Deputy Managing Director, Finance Director), Henry Albuquerque (Branch Comptroller), Hussain Shaari (Group Plantation Manager, EAC Plantations), Chan Seng Lee (General Manger, EAC Graphics), Peter Andersen (General Manager, EAC Timber), Jack Ng Tat Teik (General Manager, EAC Technical Marketing), V Panchapakesan (General Manager, EAC Property & Development), Ken Ong (General Manager, Dumex Division), Nordin Hassan (General Manager, EAC Corporate Affairs), Ong Guan Thong (EAC Marketing Services Mainstream Centre), Cheah Soon Teik (Investment Division), Mohd Khairi (EAC Export), Siau Hock Cheng (EAC Marketing Services, Non-Food), Peter Lim (EAC Marketing Services, Food), Low Ewe Hum (EAC Rubber Industries (M) Sdn Bhd), Mahbob AMir (EAC Horticulture (Malaysia) Sdn Bhd), Soren Bech (EAC Tobacco Distributors Sdn Bhd), Jacob Nielsen-Kolding (EAC Graphics Regional Support Centre)

*PRINCIPAL ACTIVITIES:* Ownership and operation of rubber and oil palm plantations; manufacturing and distribution of nutritional and pharmaceutical products; import and distribution of printing machinery, photographic equipment, electrical supplies, consumer products; export of sawn timber; manufacture and export of rubber examination gloves; production and trade in horticultural and floricultural products for export; beer brewing and distribution; distribution of cigarettes

*Branch Offices:* Alor Star; Prai; Ipoh; Seremban; Malacca; Johor Bahru; Kuantan; Kuala Terengganu, Kuching; Miri; Kota Kinabalu; Kota Bahru; Tawau; Sibiu; Sandakan

*Parent Company:* The East Asiatic Company Limited A/S, Holbergsgade 2, DK-1099 Copenhagen K, Denmark

*Subsidiary Companies:* River Estates Sdn Berhad; EAC (M) Trading Limited, Hong Kong; EAC Aquaculture (Malaysia) Sdn Bhd; EAC Horticulture (Malaysia) Sdn Bhd; EAC Rubber Industries (M) Sdn Bhd; EAC Tobacco Distributors Sdn Bhd; Wecan Enterprise Sdn Bhd; Tampilit Sdn Bhd; Associated Companies: Carlsberg Brewery Malaysia Ltd; Total Fames Sdn Bhd; Vintage Heights Sdn Bhd

*Principal Bankers:* Hongkong & Shanghai Banking Corporation; Standard Chartered Bank; Malayan Banking Berhad; United Malayan Banking Corporation; Development & Commercial Bank; Chung Khiaw Bank Ltd

*Financial Information:*

	31.12.91	31.12.92
	Ma\$'000	Ma\$'000
Net Sales	399,612	548,875
Profit before tax	36,386	42,494
Profit after tax	24,862	29,633
Retained profit	77,219	258,273
Dividend	13,971	16,147
Dividend per share	9.10	10.51
Earnings per share	16.25	19.43
Authorised capital	300,000	300,000
Paid-up capital	153,474	153,629
Total fixed assets	351,183	380,902

*Principal Shareholders:* East Asiatic Co Ltd, Copenhagen; (60%); Pemegang Amanah Raya Malaysia Sekim ASN (6.2%); Skim Amanah Saham Bumiputera (11.5%)

*Date of Establishment:* March 24th, 1976

*No of Employees:* 3,009 (Group)

## EASTERN GARMENT MANUFACTURING CO SDN BHD (THE)

Lot 1242 Sungai Kluang Est, Bayan Lepas FTZ, Phase III, 11900 Bayan Lepas

*Tel:* (4) 832201

*Telefax:* (4) 844954

*Directors:* Stephen Mok (Managing Director)

*Senior Executives:* Saw Lean Wah (General Manager), Lim Chin Ooi (Financial Controller), Lim Teng Tong (Factory Manager)

*PRINCIPAL ACTIVITIES:* Garment manufacturing

*Subsidiary Companies:* Eastern Garment Mfg Co (KEL) Sdn Bhd

*Principal Bankers:* Bank Bumiputra Malaysia Berhad

*Date of Establishment:* 1963

*No of Employees:* 5,000

## EDARAN OTOMOBIL NASIONAL BHD

Shah Alam Locked Bag No 12, Shah Alam Post Office, 40990 Shah Alam

*Tel:* (3) 511-1115

*Telex:* 38519

*Directors:* Rin Kei Mei (Managing Director)

*PRINCIPAL ACTIVITIES:* Marketing and servicing of motor vehicles and related components

*Principal Agencies:* Proton

*Principal Shareholders:* HICOM

## EMTEX CORPORATION BHD

#15-05 Level 15, Amoda, 22 Jalan Imbi, 55100 Kuala Lumpur

*Tel:* (03) 241-8000

*Telex:* 32394 EMTEYE MA

*Telefax:* 03-241 8560

*Chairman:* Dato Haji Mohd Bakri bin Abdul Rais

*Directors:* Ma Siew King, Haji Dzulkarnain bin Haji Shafiee, Chieng Ing Mui

*PRINCIPAL ACTIVITIES:* Investment holding company with subsidiaries involved in palm oil, cocoa, coconut and rubber cultivation; property development and investment

*Subsidiary Companies:* Wahyu Sdn Bhd; FUCO Realty Sdn Bhd; Ming Ming Centre Sdn Bhd; Agaliem Sdn Bhd; Gunong Pertanian Sdn Bhd; Emtex Trading Sdn Bhd; Emtex Enterprise Sdn Bhd (formerly known as Worldwide Garment Manufacturing Co Sdn Bhd)

*Principal Bankers:* Oversea-Chinese Banking Corporation; Malayan Banking Bhd; Commerce International Merchant Bank; United Malayan Banking Corporation

*Date of Establishment:* 1965

## ERICSSON TELECOMMUNICATIONS SDN BHD

Jalan Sepana 15/3, PO Box 7028, 40906 Shah Alam, Selangor

*Tel:* (03) 559-1821

*Cable:* KULERIC

*Telex:* 38645 ECM MA

*Telefax:* (03) 559-3084

*Chairman:* Vice Admiral (Rtd) Tan Sri Dato' Abdul Wahab bin Haji Nawi

*Directors:* Olle Sten, Bo Landin, Bengt Linder (Managing Director), Encik Kamlaudin bin Abdul Kadir, Edmund Yong Joon Hong

*Senior Executives:* Colin Wong Chuak Hong (Divisional Manager-Finance), Denis Armstrong (Divisional Manager-Production), Azizah Dahlan (Divisional Manager, Corporate Affairs)

*PRINCIPAL ACTIVITIES:* Telecommunications equipment manufacture

*Branch Offices:* Kuantan, Ipoh, Malacca, Johore Bharu, Kota Kinabalu, Kuching

*Parent Company:* Telefonaktiebolaget LM Ericsson, Stockholm, Sweden

*Principal Bankers:* Citibank NA; Malayan Banking Berhad; Perwiran Habib Bank

# MALAYSIA

## Financial Information:

	31.12.90
	Ma\$'000
Sales turnover	129,480
Profits	3,000
Authorised capital	3,000
Paid-up capital	3,000
Total assets	73,813

*Principal Shareholders:* Telefonaktiebolaget LM Ericsson, Stockholm, Sweden; Lembaga Tabung Angkatan Tentera (LIAT), Malaysia

*Date of Establishment:* November 18th, 1969

*No of Employees:* 285

## ESSO MALAYSIA BERHAD

Kompleks Antarabangsa, Jalan Sultan Ismail, PO Box 10601, Kuala Lumpur

*Tel:* (3) 242-2322

*Cable:* ESSOEAST, KUALA LUMPUR

*Telex:* 31542 ESSO MA

*Telefax:* (3) 242-8760

*Chairman:* Morris E Foster (also Chief Executive)

*Directors:* C M Bateman (Managing Director), D A Sargent (Marketing Manager), P T Mulva (Financial Director), Kamaruddin Mohd Jamal (Human Resources Director)

*Senior Executives:* Dale Boston (Refinery Manager), Lee Chong San (Controller), Abu Hassan Sulaiman (Supply Manager), C Cawley (General Counsel), Lam Foo Keong (Finance & Planning Manager), Samsiah Mohamad (Tax Manager), Datin Marina Samad (Public Affairs Manager), L K Leofsky (Information Systems Manager), Rajabee Mohd Yusoff (Company Secretary), Ooi Ewe Jin (Industrial Trade Manager), D A Sargent (Retail Trade Manager), Zakaria Mohd Nor (LPG Trade Manager), Abdul Razak Manaf (Lubes & Specialties Manager)

*PRINCIPAL ACTIVITIES:* Manufacturer and distributor of petroleum products, LPG, motor gasoline, diesel, kerosene, jet fuel, asphalt, lubricants

*Branch Offices:* Esso Port Dickson Refinery, 1-1/2 miles Off Jalan Pantai, Port Dickson, Negri Sembilan, Tel 06-471666, Fax (6) 474512

*Parent Company:* Exxon Company International, Florham Park, New Jersey, USA

*Affiliated Companies:* Esso Production Malaysia Inc; Exxon Chemicals (M) Sdn Bhd; Esso Borneo Sdn Bhd

*Principal Bankers:* Standard Chartered Bank; Malayan Banking; Bank of America

## Financial Information:

	1990
	Ma\$'000
Sales turnover	1,950,000
Profit after tax	74,000
Share capital	135,000
Total assets	880,000

*Principal Shareholders:* EEI, USA (65%); Malaysian Residents (24%); Non-Malaysian (11%)

*Date of Establishment:* 1960

*No of Employees:* 667

## ESSO PRODUCTION MALAYSIA INC

Kompleks Antarabangsa, Jalan Sultan Ismail, PO Box 10857, Kuala Lumpur

*Tel:* (3) 248-5022, 248-4077

*Cable:* ESSOPROD KL

*Telex:* 30293 EXPROD MA

*Telefax:* (3) 242-8760

*Chairman:* Morris E Foster (also Chief Executive)

*Directors:* E M Flint (Managing Director), P T Mulva (Financial Director)

*Senior Executives:* R C Olsen (Production Manager), J L Hall (Exploration Manager), J L Sipes ((Natural Gas Department Manager), R B Adams (Exploration & Production Planning Manager), Kamaruddin Mohd Jamal (Human Resources Director), C Cawley (General Counsel), Lee Chong San (Controller), Dzulkiifi

David Abdullah (Materials & Services Manager), Lam Foo Keong (Finance & Planning Manager), Samsiah Mohamad (Tax Manager), Datin Marina Samad (Public Affairs Manager), Abu Hassan Sulaiman (Supply Manager), L K Leofsky (Information Systems Manager)

*PRINCIPAL ACTIVITIES:* Petroleum gas exploration and production  
*Branch Offices:* Kompleks Esso, PO Box 1, 24207 Kemasek, Tel (9) 540400, Fax (9) 540744 (E L Smith, Offshore Division Manager)

*Parent Company:* Esso Corporation, New York, USA

*Affiliated Companies:* Esso Malaysia Berhad; Exxon Chemical (M) Sdn Bhd; Esso Borneo Sdn Bhd

*Principal Bankers:* Bank Bumiputra Malaysia Bhd; Malayan Banking; Standard Chartered Bank

## Financial Information:

	1990
	Ma\$'000
Sales turnover	3,395,000
Profit after tax	865,000
Total assets	4,165,000

*Principal Shareholders:* EEI, USA (100%)

*Date of Establishment:* 1965

*No of Employees:* 1,943

## EVEREADY BATTERY COMPANY (MALAYSIA) SDN BHD

Unit 12.03-07, Level 12 Amoda, 22 Jalan Imbi, 55100 Kuala Lumpur

*Tel:* (03) 242-5233

*Cable:* BATTERYCO Kuala Lumpur

*Telefax:* 242-2916

*Directors:* K R Shafer (Managing Director)

*Senior Executives:* David Ng Wai Fung (Treasurer), Ng Kim Kuang (National Sales Manager), Lai Moo Chiung (Marketing Manager)

*PRINCIPAL ACTIVITIES:* Manufacture of dry cell batteries

*Branch Offices:* 83 Jalan Tampoi 81200 Johor Baharu

*Parent Company:* Ralston Purina Company, USA

*Principal Shareholders:* Ralston Purina Overseas Battery Co Inc, USA

*Date of Establishment:* 1959

*No of Employees:* 300

## FABER GROUP BERHAD

19-20/F Menara 2, Faber Towers, Jalan Desa Bahagia, Taman Desa, 58100 KL

*Tel:* (3) 783-8855, 781-3221

*Telefax:* (3) 781-1627, 781-1464

*Chairman:* Abdullah bin Mohd Yusof

*Directors:* Tuan Hj Bidari Tan Sri Datuk Mohamed (Deputy Chairman), YBhg Dato Halim Saad (Executive Vice Chairman), Zahari Omar (Managing Director), Chan Teik Huat, Tuan Syed Abdul Bari Shahabudin, Mohd Noor Mutalib, Aminuddin Yusof Lana, YHbg Dato' Moehamad Izat Emir, YB Tuan Haji Hamzah bin Mohd Zain

*Senior Executives:* Yusli Mohamed Yusoff (Financial Controller), Victor T Kimura (Group General Manager, Hotel Division), Chin Hooi Nan (Group General Manager, Property Division), Mohd Najuib Abu Hasan (Managing Director, Fqaber Haulage Sdn Bhd), Tan Bee Chin (General Manager, Property Management), Ruslan Zainal Abidin (Manager, Human Resources), Annuar Mohamad (Manager, Corporate Services), Misni Aryani Muhammad (Legal Manager, Company Secretary), Dr Noraini Abdullah (Manager, Group Communications & Research)

*PRINCIPAL ACTIVITIES:* Investment holding company with subsidiaries involved in the ownership and operation of hotels, property development and investment, haulage and transport

*Subsidiary Companies:* Hotel Merlin Camron Highlands Bhd; Hotel Merlin Kuantan Sdn Bhd; Mersing Merlin Inn Sdn Bhd; Faber Heights Managements Sdn Bhd; Merlin Inn Johor Bahru Sdn Bhd; Fraser's Hill Merlin Hotel Sdn Bhd; Merlin Management Corporation Sdn Bhd; Subang Jaya Hotel Development Sdn Bhd; Merlin Interhotel Reservations Systems Pte Ltd; FM Property Management Sdn Bhd; Faber Kompleks Sdn Bhd; Faber Development Sdn Bhd; Faber Haulage Sdn Bhd; Syfix Sdn Bhd; Hasil Lintang Sdn Bhd; Firstgain Holding Sdn Bhd; Syarikat Pemasaran Sejati Sdn Bhd; Projek Lebuhraya Utara-Selatan Berhad; Faber Union Sdn Bhd; Faber Grandview Development (Sabah) Sdn Bhd; Country View Development Sdn Bhd

**Principal Bankers:** Bank of Commerce Berhad; Malaysina French Bank Berhad; Public Bank Berhad; Hongkong & Shananghai Banking Corporation

**Financial Information:**

	30.06.91	30.06.92
	Ma\$'000	Ma\$'000
Turnover	65,630	105,760
Profit before tax	34,361	36,183
Profit after tax	32,662	33,835
Losses carried forward	(76,309)	(43,847)
Share capital	843,500	843,500
Shareholders funds	869,247	903,129
Total assets	1,337,461	1,430,095

**Principal Shareholders:** Cantuman Bahagia Sdn Bhd (29.14%); Fleet Holdings Sdn Bhd (8.06%); Rothputra Nominees Sdn Bhd (7.14%)

**Date of Establishment:** May 31st, 1963

**No of Employees:** 1,178

## FEDERAL AUTO HOLDINGS BERHAD

9 Jalan Klang, 58000 Kuala Lumpur

**Tel:** (03) 274-2101

**Telex:** 30230 VOLMAL MA

**Telefax:** (03) 274-0861

**Chairman:** YB Tan Sri Abu Bakar Samad bin Mohd Noor

**Directors:** Cham Heng Lee (Managing), YB Dato Saidin bin Tamby, Daniel Erik Danielsson, Peter Hutton-Potts, Brig Jen (B) Mohamed B Yusoh, Rozlan bin Mohd Idris, Shamshir bin Ghazali

**Senior Executives:** Chan Seong Hoy

**PRINCIPAL ACTIVITIES:** Merchandising of motor vehicles, forklifts, engines and spare parts

**Principal Agencies:** Volvo; Komatsu; Renault; Dorman; Sveltdala Arbra

**Branch Offices:** Penang; Alor Star; Ipoh; Seremban; Malacca; Johor Baru; Kuantan; Kota Bharu; Kuching; Kota Kinabalu; Sibul; Miri

**Subsidiary Companies:** FA Leasing & Credit Sdn Bhd; Fadara Trading Sdn Bhd; Wagon Engineering Sdn Bhd; Subaru (Malaysia) Sdn Bhd; Fadara Properties Sdn Bhd; Fadara Yacht Sdn Bhd

**Principal Bankers:** Oversea-Chinese Banking Corporation; Algemene Bank Nederland; Perwira Habib Bank; Southern Bank; Development & Commercial Bank; Malayan Banking; Malaysian French Bank Bhd

**Financial Information:**

	31.12.91
	Ma\$'000
Sales turnover	321,853
Profit before tax	9,397
Profit after tax	4,823
Retained profit	54,016
Dividend	1,462
Dividend per share	0.15
Earnings per share	0.35
Authorised capital	25,000
Paid-up capital	15,000
Total assets	224,553

**Principal Shareholders:** Komplek Kewangan Industries Sdn Bhd; Lembaga Tabung Ankkatan Tentera; Volvo Car Corporation

**Date of Establishment:** March 3rd, 1960

**No of Employees:** 730

## FEDERAL CABLES, WIRES & METAL MANUFACTURING BERHAD

LOt 2, Jalan 222 Section 51A, 13400 Butterworth, Penang

**Tel:** (3) 756-1711, 756-1872, 756-1970, 756-1617

**Telex:** 37155 FEDGRP MA

**Telefax:** (3) 756-8968

**Chairman:** Datuk Nik Hussain bin Nik Ali

**Directors:** Akira Takada, Chan Ckee Pok, Dr Hari Naroomal Harilela, Cheng Chin Hong, Yoichi Hoshino, Lim Meng Sue, Alan Yoong Weng Yip, Mohinder Singh Kalra (Alternate to Dr H N Harilela), Tsutomu Aoki (Alternate to Yoichi Hoshino), Kazuhiko Yamazaki (Alternate to Akira Takada)

**Senior Executives:** Koid Hun Kian (General Manager), Ms Nancy Chia Moh Mui (Group Company Secretary), Wong Kok Kheong (Group Accountant)

**PRINCIPAL ACTIVITIES:** Investment holding company engaged in the provision of management services and trading of telecommunication equipment

**Subsidiary Companies:** Federal Telecommunications Sdn Bhd; United Malaysian Steel Mills Bhd; FCW Housing and Realty Development Sdn Bhd; Teco Electrical Motor Machinery Manufacturing Sdn Bhd; Maico Metal Sdn Bhd; FCW Enterprise Sdn Bhd; Indah Nominees Sdn Bhd; Associated Companies: Federal Power & Telecom Sdn Bhd; Fujikura Federal Cables Sdn Bhd

**Principal Bankers:** Citibank NS, Penang; Bank of Commerce Bhd, Penang; Chase Manhattan Bank NA, Kuala Lumpur

**Financial Information:**

	1990
	Ma\$'000
Sales turnover	44,771
Profit before tax	2,617
Share capital	68,198
Total assets	43,837

**Date of Establishment:** November 17th, 1966

**No of Employees:** 863

## FEDERAL FLOUR MILLS BERHAD

15/16F Wisma Jerneh, 38 Jalan Sultan Ismail, 50250 Kuala Lumpur

**Tel:** (3) 242-4077

**Cable:** Federalmil Kuala Lumpur

**Telex:** 30322 Fedmil Ma

**Telefax:** (3) 241-4059

**Chairman:** Dato' Haji Mohd Shamsuddin bin Mohd Yaacob; Deputy Chairman: Kuok Khoon Ean

**Directors:** Oh Siew Nam (Managing Director), Tan Sri Nasruddin bin Mohamed, Normah bte Hashim, Tan Yew Jin (Finance Director & General Manager), Baroddin bin Haji Kassim, Tan Gee Sooi (Factory Manager)

**Senior Executives:** Ng Liang Tong (Secretary)

**PRINCIPAL ACTIVITIES:** Investment holding with subsidiaries engaged in flour milling; processing, trading and marketing of soya bean oil and meal, palm oil, maize, palm kernel products and animal feed; systems development and integration of computer and communication equipment; shipping; commodities trading; manufacture of steel drums

**Branch Offices:** Factory:- Kawasan Lembaga Pelabuhan Kelang, Peti Surat 141, Pelabuhan Kelang, Selangor; Prai Ipoh; Malacca; Kota Baru; Kuantan

**Subsidiary & Associated Companies:** Johor Bahru Flour Mills Sdn Bhd; Pasir Gudang Edible Oils Sdn Bhd; Taloh Sdn Bhd; Taloh Management Services Sdn Bhd; Federal Computer Services Sdn Bhd; Friendship Trading Sdn Bhd; Reefton Sdn Bhd; Fedflour Trading (Sabah) Sdn Bhd; Fedflour Trading (Sarawak) Sdn Bhd; Feflour Trading Co Ltd, (Hong Kong); Fedflour Trading (Singapore) Pte Ltd

**Principal Bankers:** Arab-Malaysian Merchant Bank Bhd; Bangkok Bank Ltd; Bank Bumiputra (Malaysia) Bhd; Bank of America; Chase Manhattan Bank

**Financial Information:**

	31.12.91	31.12.92
	Ma\$'000	Ma\$'000
Sales turnover	1,993,141	2,254,484
Profit before tax	84,260	93,833
Profit after tax	75,310	80,426
Retained profit	200,799	266,433
Earnings per share	44.9	35.7
Authorised capital	200,000	200,000
Paid-up capital	178,500	178,500
Total assets	472,926	536,123

**Principal Shareholders:** Perlis Plantations Berhad (48.02%); Kuok Brothers Sdn Bhd (14.31%); Pemegang Amanah Raya Malaysia (10.04%); Lembaga Urusan dan Tabung Haji (10.05%)

**Date of Establishment:** 1962

**No of Employees:** 551

# MALAYSIA

## FEDERAL IRON WORKS SDN BHD

No 14 Jalan Tandang, Petaling Jaya, Selangor

Tel: 791-1177

Cable: Fediron PJ

Telex: 37631 Fedion Ma

Telefax: (03) 791-6721

Chairman: Goh Geok Khim

Directors: Goh Geok Loo, Goh Geok Chuan, Lim Chin Guan, Hiroshi Ikeda, Yoshiharu Ueda, Brig Gen (R) Kong How Weng, Puan Hajjah Saleha bte Haji Mohd Ali, Sadao Nakanishi

Senior Executives: Lim Chin Guan (Managing Director), Loh Meng Kiat (General Manager)

PRINCIPAL ACTIVITIES: Manufacturers of galvanized iron sheets, liquified petroleum gas cylinders, portable fire extinguishers and prepainted hot dipped galvanised sheets and coils

Subsidiary Companies: Naga Tembaga Sdn Bhd

Principal Bankers: Bank of Tokyo Ltd, Kuala Lumpur; Malayan Banking Bhd, Petaling Jaya; Pacific Bank Bhd

Financial Information:

	31.12.91
	Ma\$'000
Sales turnover	200,000
Authorised capital	50,000
Paid-up capital	39,752
Total assets	90,000

Principal Shareholders: Yew Lian (Pte) Ltd, Singapore; Nomura Trading Co Ltd, Japan; Permodalan Nasional Berhad, Malaysia

Date of Establishment: 1960

No of Employees: 450

## FEDERAL PAPER PRODUCTS (MALAYSIA) SDN BHD

Lot 5036-5041 Jl Teluk Datuk 28/40, Seksyen 2B, 40000 Shah Alam, Selangor

Tel: 03-511-2575

Telefax: 511-2336

Chairman: Quek Leng Chan

Directors: Kwek Leng San (Managing Director)

Senior Executives: Ang See Thai (General Manager)

PRINCIPAL ACTIVITIES: Paper packaging material manufacturers

Parent Company: Malaysian Pacific Industries Bhd

Principal Bankers: Standard Chartered Bank; Malayan Banking Berhad

Financial Information:

	1990
	Ma\$'000
Sales turnover	25,820
Profits	3,747
Authorised capital	12,000
Paid-up capital	12,000
Total assets	79,074

Principal Shareholders: Malaysian Pacific Industries Berhad

Date of Establishment: 1962

No of Employees: 250

## FIMA METAL BOX BERHAD

1 Jalan 221, PO Box 6, 46700 Petaling Jaya, Selangor

Tel: (03) 756-5588

Cable: Metaboxes Petaling Jaya Ma

Telex: 37644 MBB Ma

Telefax: (03) 755-9726

Chairman: Y Bhg Dato Hj Mohd Noor bin Ismail

Directors: Mohammed Azlan bin Hashim, J B Carmichael, Myrddin Hughes, Y Bhg Dato Seri B Bek-Nielsen, Thomas Chua Boon Lee, Y Bhg Tan Sri Datuk Hamzah Sendut

Senior Executives: Othman bin Hashim (Company Secretary), A'amir Nordin bin Mohd Arifin (Finance Director)

PRINCIPAL ACTIVITIES: Investment holding company with subsidiaries involved in manufacturing and printing of metal packaging containers, closures in metal, plastic packaging containers and security printing

Parent Company: Fima Metal Box Holdings Sdn Bhd

Subsidiary Companies: Metal Box Malaysia Bhd; Malaysian Can Company Sdn Berhad; Security Printers (M) Sdn Bhd; Plasticon (M) Sdn Berhad; Percetakan Keselamatan Nasional Sdn Bhd

Principal Bankers: Standard Chartered Bank; Chung Khiaw Bank; Malayan Banking Berhad; Deutsche Bank; Public bank Bhd

Financial Information:

	31.03.91
	Ma\$'000
Sales turnover	201,424
Profit before tax	5,589
Profit after tax	3,966
Retained profit	1,953
Dividend	2,013
Dividend per share	6.5
Earnings per share	12.8
Authorised capital	50,000
Paid-up capital	30,969
Total assets	164,429

Principal Shareholders: Kumpulan Fima Berhad (52%); CMB Packaging Overseas Ltd (48%)

Date of Establishment: December 5th, 1974

No of Employees: Approx 1,500

## FINETOOLS SDN BHD

8G Jalan Pandan 2/5, Pandan Jaya, 55100 Kuala Lumpur

Tel: (3) 982-2399

Telefax: (3) 982-2340

Chairman: Tham Pak Cheong

Directors: Cheok Kon Fook (Technical Director)

PRINCIPAL ACTIVITIES: Importers of power tools and fixing systems

Principal Agencies: Metabowerke GmbH; Upat GmbH

Principal Bankers: Malayan Banking Berhad

Financial Information:

	1992
	Ma\$'000
Share capital	250,000

Date of Establishment: May 6th, 1988

## FRASER & NEAVE (M) SDN BHD

97-97 Jalan Yew, Off Sungei Besi, PO Box 10055, 55100 Kuala Lumpur

Tel: 03-2421077

Telex: 32542 ORANGE

Telefax: 03-242-1216

Senior Executives: Mah Peng Kong (General Manager)

PRINCIPAL ACTIVITIES: Soft drinks manufacturers

Subsidiary Companies: F & N (Timor Laut) Sdn Bhd; Lion (Malaya) Sdn Bhd

Principal Bankers: Oversea-Chinese Banking Corp

No of Employees: 2,000

## FUJISASH (MALAYSIA) SDN BHD

2025, Lorong Perusahaan 8, Prai Industrial Complex, 13600 Prai

Tel: 04-307477, 04-307558, 04-307385

Cable: Fedal, Prai

Telex: 47050 FEDAL MA

Telefax: 04-394142

Directors: Nabuaki Takeuchi (Managing Director), Alan Yong, Michitaka Hugo, Ryosuke Katagiri, Seiji Nozoe, Teruhisa Yanagisawa, Kenji Nakaima

Senior Executives: Ahmad Allahi (Business Manager), Ong Kim Bock (Project Manager), Rama Rao (Accounting Manager), Khik Kee Ming (Plant Manager), Ching Kim Siong (Fabrication Manager)

PRINCIPAL ACTIVITIES: Manufacturer of aluminium extruded sections, anodising in clear and colour finishes, fabrication of architectural aluminium and curtain walling systems; heat sinks and precision products

Branch Offices: Lot 2, 3/F Annexe Block, Jalan 222 Section 51A, 46100 Petaling Jaya, Selangor Darul Ehsan Selangor

Parent Company: Fujisash Co, Japan (80%); Marubeni Corporation (20%)

Principal Bankers: Bank of Commerce Bhd; Malayan Banking Berhad; Bank of Commerce Bhd

**Financial Information:**

	30.06.90
	Ma\$'000
Sales turnover	20,200
Profit (loss)	(564)
Authorised capital	30,000
Paid-up capital	15,000
Shareholders' funds	12,500
Total assets	28,200

*Principal Shareholders:* Fujisash Co (Japan); Marubeni Corporation

*Date of Establishment:* 1972

*No of Employees:* 320

## FURUKAWA ELECTRIC CABLES (M) SDN BHD

PO Box 6, 40700 Shah Alam, Selangor

*Tel:* 03-559-1110

*Telex:* 32398 FECM MA

*Telefax:* 03-550-8955

*Directors:* K Matsui (Managing Director)

*PRINCIPAL ACTIVITIES:* Electric cable manufacture

*Parent Company:* Furukawa Electric Co Ltd (Japan)

*No of Employees:* 270

## FUSAN FISHING NET MANUFACTURING BERHAD

Jalan North Port, Port Kelang, Selangor

*Tel:* 03386111 (3 lines)

*Cable:* Fusanet

*Directors:* Lim Geok Chan, Lim Yock Ching (Vice Chairman & Managing Director)

*PRINCIPAL ACTIVITIES:* Manufacturers of fishing-nets and fishing accessories; palm oil fruit harvesting

*Subsidiary and Associated Companies:* Nam Lee Sdn Bhd; Seng Lee Development Sdn Bhd; Polyfoods Corporation Sdn Bhd

*Principal Bankers:* Chung Khiaw Bank, Kuala Lumpur; Chung Khiaw Bank, Klang; Malayan Banking Berhad, Port Klang

*No of Employees:* 430

## GANDA HOLDINGS BHD

10th Floor, Wisma Central, Jalan Ampang, PO Box 2608, 50450 Kuala Lumpur

*Tel:* 03-261-652204-488377

*Cable:* Cenopalm

*Telex:* 31164 COPALM MA

*Directors:* Ngan Ching Wen (Managing Director)

*Senior Executives:* Yong Phie Loong (Management Accountant), Wang Chin Chong (Project Manager), Adeline Wan (Financial Accountant), Khang Tze Khai (Systems Accountant), Idrus Hashim (Personnel/Administrative Manager)

*PRINCIPAL ACTIVITIES:* Manufacturing; property development; plantation and hotel management

*Subsidiary Companies:* Central Elastic Corporation Sdn Bhd; Central Industrial Corporation Sdn Bhd; General Aluminium Words (M) Bhd; General Gomma (M) Sdn Bhd; Ganda Edible Oils Sdn Bhd; Loytape Bhd; Triset Business Systems (M) Sdn Bhd; Garden City Development Bhd; Landbanq Sdn Bhd; Seasian Hotel Bhd; First Hotel Co Ltd

*Principal Bankers:* Hongkong & Shanghai Banking Corporation; Bank Bumiputra Malaysia Bhd

*Date of Establishment:* March 1968

*No of Employees:* 2,292

## GENERAL CORPORATION BERHAD

L19 Plaza Ampang, 332A-19 Jalan Ampang, 50450 Kuala Lumpur

*Tel:* (3) 456-4599

*Telex:* 32491

*Telefax:* (3) 457-8197

*Chairman:* YBhg Tan Sri Dato' Low Keng Huat

*Directors:* Low Keng Boon (Group Managing Director), Wong Bin Chen (Deputy Managing Director)

*PRINCIPAL ACTIVITIES:* Investment holding company

*Subsidiary Companies:* Insurance Division: Malaysia British Assurance Berhad; Target Insurance Brokers Ptd Ltd; MBA Insurance Company Ltd; Construction and Property Division: Low Keng Huat Berhad; Ampang Specialist Centre Sdn Bhd; Bandar Park Sdn Bhd; Prudential Properties Sdn Bhd; Imbi Jaya Holding Sdn Bhd; Imbi Plaza Management Services Sdn Bhd; Housing Management & Development Sdn Bhd; GCB Properties Management Sdn Bhd; FK Realty Sdn Bhd; Anchor Corporation Sdn Bhd; Manufacturing and Trading Divisions: Fung Keong Rubber Manufactory (M) Sdn Bhd; General Ceramic Manufacturers Sdn Bhd; General Roof Tiles Sdn Bhd; GCB Trading Sdn Bhd; General Sales and Services Sdn Bhd; Plantation Division: Regional Agriculture Corporation Sdn Bhd; Regional Plantations Sdn Bhd; General Financing and others: General Factoring & Credit Sdn Bhd; General Equities Sdn Bhd; GCB Equities Management Sdn Bhd; Cekap Press Sdn Bhd

*Financial Information:*

	1992
	Ma\$'000
Turnover	345,991

*Principal Shareholders:* First Chicago (Singapore) Nominees Pte Ltd; Kwong Yik (Nominees) Sdn Bhd

*Date of Establishment:* May 1969

*No of Employees:* 1,200

## GENERAL LUMBER (HOLDINGS) BHD

L4 Wisma Tractors, 7 Jalan SS 16/1, Subang Jaya, 47500 Petaling Jaya

*Tel:* (3) 734-6880

*Telefax:* (3) 734-7039

*Chairman:* Wan Azmi bin Wan Hamzah

*Directors:* Nik Mahmood bin Haji Nik Hassan (Managing Director)

*PRINCIPAL ACTIVITIES:* Investment holding with group companies involved in property development and investment; manufacture of timber products; sawmilling and timber extraction; manufacture of furniture; manufacture of PVC resin

*Principal Shareholders:* Magnum Corporation

## GENERAL OIL REFINING SDN BHD

Kamunting Industrial Estate, PO Box 74, 34007 Taiping

*Tel:* 05-824688

*Cable:* GENOIL, Taiping

*Telex:* 44114 GENOIL MA

*Telefax:* (05) 834592

*Chairman:* Chuah Thean Seng (also Managing Director)

*Directors:* Teoh Chong Bin (Marketing Manager), Teh Pek Boon (Production Manager)

*Senior Executives:* Teoh Ching Bin (Marketing Manager)

*PRINCIPAL ACTIVITIES:* Refining of palm oil and production of kiln dried sawn timber

*Parent Company:* Taiping Oil Industries Bhd - Holding Company

*Principal Bankers:* Standard Chartered Bank; Hongkong & Shanghai Banking Corp

*Financial Information:*

	1990
	Ma\$'000
Authorised capital	8,000
Paid-up capital	7,000

*Date of Establishment:* November 11th, 1975

*No of Employees:* 69

## GENTING BERHAD

12th Floor, Wisma Genting, Jalan Sultan Ismail, 50250 Kuala Lumpur

*Tel:* 03-2612288

*Cable:* GENTOTEL

*Telex:* 30022 Ghhb Ma

*Telefax:* (03) 261-5304

*Chairman:* Tan Sri Lim Goh Tong (also Joint Managing Director)

*Directors:* Dato Lim Kok Thay (Joint Managing Director), Colin Au Fook Yew (Executive Director), Encik Nik Hashim bin Nik Yusoff, Lee Soonli, Tan Sri Mohd Amin bin Osman, Lim Tee Keong, Teo Eng Siong (Alternate to Colin Au Fook Yew)

# MALAYSIA

**Senior Executives:** Dr R Thillainathan (Director of Finance), Siew Kok Jiun (Director of Corporate Affairs)

**PRINCIPAL ACTIVITIES:** Investment holding and management company with subsidiaries involved in the operation of a tourist resort at Genting Highlands, management of hotels, restaurants, recreation and amusement, transportation and gaming operations

**Subsidiary Companies:** Asiatic Development Berhad; Resorts World Bhd, Genting Sdn Bhd, plus many others

**Principal Bankers:** Malayan Banking Berhad; Pacific Bank Berhad

**Financial Information:**

	31.12.91
	Ma\$'000
Operating revenue	190,159
Profit before tax	188,101
Profit after tax	114,487
Retained profit	987,581
Dividend	34,692
Dividend per share	11.5
Earnings per share	60.9
Authorised capital	800,000
Paid-up capital	231,837
Shareholders' funds	1,402,136

**Principal Shareholders:** Kien Huat Realty Sdn Bhd; Raffles Nominees (Pte) Ltd; Cartaban (Malaya) Nominees (Pte) Ltd; HSBC (Kuala Lumpur) Nominees Sdn Bhd; HSBC (Singapore) Nominees Sdn Bhd

**Date of Establishment:** July 30th, 1968

**No of Employees:** 10,730 (group)

## GEORGE KENT (MALAYSIA) BERHAD

2 Lorong 19/1A, 46300 Petaling Jaya, Selangor

**Tel:** (03) 755-2455

**Telefax:** (03) 756-0954, 756-1138

**Chairman:** Dato Tan Kay Hock

**Directors:** Tan Swee Bee, Chan Kok Soo (Vice Chairman), Dato' Ir Hj Zaidan bin Haji Othman, Dr Alan Chew

**Senior Executives:** Pui Cheng Wui (General Manager, Finance & Control), Chow Yin Kong (General Manager, Works), Dr Ong Kok Hoo (General Manager, Sales & Marketing), Dr Tan Loon Chooi (General Manager, Engineering), Tan Yong Yeen (Finance Manager), Khor Mee Kuan (Manager, Special Projects), Ng Chin Kwan (Manager, Industrial Fittings), Wong Park Foon (Manager, Industrial Equipment & Medical & Scientific Division), Mohd Said Ibrahim (Manager, Oil & Gas Division), Ooi Swee Huat (Manager, Service & Installation), Ong Ghee Leong (Manager, Automation Systems Division), Loh Teong Aun (Manager, Instrumentation Systems Division), Jalaluddin Mohd Zin (Manager, Projects)

**PRINCIPAL ACTIVITIES:** Manufacture and marketing of water meters, waterworks fittings, and a variety of hot-stamped brass products and components; marketing of industrial measurement and process control products; petroleum marketing; compressed air, pumping and heating equipment; valves, pipes and pipeline fittings; medical and scientific equipment; design, supply, installation, commissioning and maintenance of instrumentation and process control systems for industry as well as computer control systems for building automation and building security; investment holding and management

**Principal Agencies:** Instruments Division: Airflow Development Limited; A/S N Foss Electric; Budenberg Gauge Company Limited; B Rhodes & Sons Limited; Calne Electronics Ltd; Data Electronics (Australia) Pte Ltd; Enraf Nonius; Email E P E Ltd; Foster UK; G A Platon Limited; Goerz GmbH; Kobayashi Kirokushi Hanbai Co Ltd; Landis & Gyr; Leupold & Stevens Instruments Inc; Miller Graphics Control Pty Ltd; Seba Dynatronix; Vernon Morris & Company Limited; Western Marine Electronics; Industrial Fittings Division: Kubota Limited; Vanadour International SA; Sekisui Koji Co Ltd; Cla-val Company; E J Brooks Company; F W Talbot & Company Pty Limited; Miyairi Valves Mfg Co Ltd; Saunders Valve Company Limited; Wheeler Pilot Inc; Industrial Equipment Division: Blackmer Pump Division (Dover Corp), OPW Division (Dover Corp), General Descaling Company Limited; Gilbarco Australia Limited; Gilbarco Inc USA; Gilbarco Limited UK; Gorman Rupp Company; Hiross SpA; Hoval-Werks AG; Hydrovane Compressors Company Limited; Ing Enea Mattei SPA; Scholer Incineration Co Pty Ltd; Wanson, Belgium; Medical & Scientific Division: Atomic Products Corp; Cambridge Instruments Limited; DRG Hospital Supplies; Enraf Nonius; Hoskins Limited; Link Systems Limited; Medelec Limited; Nuclear Enterprises Ltd; Automation Systems Division: AMF

Paragon USA; Cardkey Systems, UK; Continental Filter Corp, USA; Fuso Light Alloys Co Ltd, Japan; Industrial Control Services Plc, UK; LGZ Landis & Gyr Zug AG, Switzerland; Rosengrens, Sweden; Slocon OY, Finland; Sound Powered Telephone, UK; Tenotour, Italy; Zeag Systems AG, Switzerland

**Branch Offices:** (Factory) 16/8A Jalan Pahat, Shah Alam Industrial Estate, 4000 Shah Alam, Selangor, Tel 03-559-2926, Fax (03) 559-6163; 17 Lintang Selat, Taman Selat, 12000 Butterworth, Tel (04) 318141

**Subsidiary Companies:** G K Equities Sendirian Berhad; Teknologi Air Patcandy Sdn Bhd; GK Engineering Sdn Bhd; Brass Alloys Sdn Bhd; Associate: Pakar Sains Sdn Bhd

**Principal Bankers:** Hongkong & Shanghai Banking Corporation; Malayan Banking Berhad; Public Bank Berhad; Kwong Yik Bank Berhad

**Financial Information:**

	31.01.91	31.01.92
	Ma\$'000	Ma\$'000
Sales turnover	95,602	151,860
Profits	5,775	17,135
Authorised capital	50,000	50,000
Paid-up capital	22,500	33,750
Total assets	86,628	143,577

**Principal Shareholders:** Johan Holdings Berhad; Aseam Malaysia Nominees Sdn Bhd

**Date of Establishment:** January 2nd, 1951

**No of Employees:** 463

## GOH BAN HUAT BERHAD

238 Jalan Segambut, 51200 Kuala Lumpur

**Tel:** (3) 626-1055

**Telex:** 31243

**Chairman:** Goh Tai Seng

**Directors:** Go Tai Hee (Managing Director)

**PRINCIPAL ACTIVITIES:** Manufacturing of ceramic lamps and sanitary fittings

**Principal Shareholders:** UWB Nominees Sdn Bhd

## GOLD COIN (MALAYSIA) BERHAD

Suite 411-413, 4/F Orchid Plaza, Ji Wong Ah Fook, 80000 Johor Bahru, Johor

**Tel:** 07-226911

**Telex:** 60076 GCMHQJ MA

**Telefax:** 03-249359

**Chairman:** Y M Raja Tan Sri Zainal bin Raja Sulaiman

**Directors:** Teng Hong Chuan

**PRINCIPAL ACTIVITIES:** Feed for poultry and animals; trading company

**Branch Offices:** Butterworth; Petaling Jaya; Larkin-Johor Bahru

**Parent Company:** Gold Coin Limited (Holding company)

**Subsidiary Companies:** Gold Coin Sarawak Bhd; FE Zuelig (Malaysia) Sdn Bhd; Wang Emas Sdn Bhd

**Principal Bankers:** Hongkong & Shanghai Banking Corporation; Malayan Banking Berhad

**Date of Establishment:** August 25th, 1960

**No of Employees:** 300

## GOLDEN AGRICULTURAL OILS SDN BHD

6427 Mukim 14, Mak Mandin Industrial Estate, 13400 Butterworth, Penang

**Tel:** 04-341411

**Cable:** MAGRIOILS

**Telex:** 47574 MAGRI MA

**Telefax:** (04) 321428

**Senior Executives:** S L Peng (General Manager)

**PRINCIPAL ACTIVITIES:** Palm oil refining

**Parent Company:** Malaysian Agricultural Oils Bhd

**Principal Bankers:** Standard Chartered Bank



## Financial Information:

	1990	1991
	Ma\$'000	Ma\$'000
Sales turnover	65,000	100,000
Paid-up capital	10,000	10,000
Total assets	15,000	15,000

Date of Establishment: 1976

No of Employees: 100

## GOLDEN HOPE PLANTATIONS BERHAD (FORMERLY HARRISONS MALAYSIAN PLANTATIONS)

9-16/F Menara PNB, 201-A Jalan Tun Razak, 50400 Kuala Lumpur  
Tel: (03) 261-9022

Cable: GOLDPLANT

Telex: MA 30844/5

Telefax: (03) 261-8221

Chairman: YAB Tun Ismail bin Mohamed Ali

Directors: Dato' Abdul Khalid bin Ibrahim, Zain Azahari bin Zainal Abidin, Mohammad bin Abdullah, Abdul Rahman bin Ramli, Howe Yoon Chong, Dr Ng Chong Kin

Senior Executives: Norlin Abdul Samad (Group Secretary)

**PRINCIPAL ACTIVITIES:** The Company is an investment holding company and provides plantation management services and operates its own oil palm rubber and cocoa estates; subsidiary companies are involved in the production and processing of rubber, palm oil, palm kernals, cocoa and copra; manufacture of latex concentrate; palm oil refining; manufacture of rubber footwear and technical products; development and investment, agricultural consultancy; manufacture of coconut based food products; fruit cultivation and processing; production and sale of planting materials; production and sale of fruit juices; medium density fibreboard production; rubber and woodbased furniture production; associated companies are involved in the production of methylesters and refined glycerine, production of fatty alcohols, import and distribution of chemicals for cosmetics, toiletries, detergent, plastic, paint and textile industries, processing of latex, rubber and scrap; landscaping and nurseries and property development

Parent Company: Permodalan Nasional Berhad

Subsidiary Companies: Dusun Durian Plantations Limited; The London Asiatic Rubber & Produce Company Limited; The Pataling Rubber Estates Limited; Hoscote Rubber Estates Limited; The Straits Plantations Limited; Sabah Plantations Limited; Castlefield (Klang) Rubber Estate PLC; Holyrood Rubber PLC; The Kuala Selangor Rubber PLC; Kinta Kellas Rubber Estates PLC; The Sungei Bahru Rubber Estates PLC; Nalek Rubber Estate Limited; Edensor Rubber Estate Limited; Sogomana Rubber Estate Ltd; Shelford Rubber Estate Limited; Sogomana Rubber Estate Ltd; Trolak Estates Limited; Barlow Plantations Sdn Bhd; The Glengowrie Rubber Company Berhad; Chermang Development (Malaysia) Sdn Bhd; Golden Hope Latex Sdn Bhd; Jomalina Sendirian Berhad; Golden Hope Realty Sdn Bhd; Golden Hope Staff Bungalows Sdn Bhd; Golden Hope Development Sdn Bhd; Golden Hope Agrotech Consultancy Services Sdn Bhd; Perkhidmatan Komputer Perladangan Sdn Bhd; Viking-Askim Sdn Bhd; Tegas Setia Sdn Bhd; Kapar Coconut Industries Sdn Bhd; Golden Hope Fruit Industries Sdn Bhd; Entree Sdn Bhd; Bakasawit Sdn Bhd; Doranakande Rubber Estates PLC; Sinar Teguh Sdn Bhd; Golden Hope Fibreboard Sdn Bhd, and others

Principal Bankers: Bank Bumiputra Malaysia Bhd; Malayan Banking Bhd

Financial Information: Listed on Stock Exchanges in London and Kuala Lumpur

	1991	1992
	Ma\$'000	Ma\$'000
Sales turnover	398,416	502,115
Profits before tax	65,662	98,808
Profit after tax	41,162	67,904
Retained profit	6,904	24,269
Dividend	32,993	49,490
Dividend per share	6.0	9.0
Earnings per share	4.7	7.7
Authorised capital	1,000,000	1,000,000
Paid-up capital	845,982	845,982
Total assets	1,826,250	1,971,801

Principal Shareholders: Pemegang Amanah Raya Malaysia, Skim Amanah Saham Bumiputra (55.01%); Pemegang Amanah Raya Malaysia Skim Amanah Saham Nasional (11.23%); Permodalan Nasional Berhad (5.16%)

Date of Establishment: November 3rd, 1976 (Incorporated)

No of Employees: 26,435

## GOLDEN PLUS HOLDINGS BERHAD

15/F MCB Plaza, 6 Cangkat Raja Chulan, 50200 Kuala Lumpur

Tel: (3) 238-1133

Telefax: (3) 230-2109

Chairman: Dato' Haji Ahmad Razali bin Haji Mohd Ali

Directors: Datuk Mohd Effendi Norwawi (Deputy Chairman), Hung Kwang Hou (Managing Director), Haji Zainal Abidin bin Haji Mohd Ali, Colin Goei beng Lum, Lew Seng Wai (Executive Director), Dato' Mohamed Hamdan bin Hazizi, Michael Lim Hee Kiang, Low Han Hing, Zamrin bin Bidin

Senior Executives: Tai Sook Yee (Group Financial Controller)

**PRINCIPAL ACTIVITIES:** Investment holding and management company with subsidiaries engaged in property development; granite and limestone quarrying; manufacture and supply of premix concrete and construction of roads

Subsidiary Companies: Golden Plus Granite Sdn Bhd; Golden Plus Premix Sdn Bhd; Syarikat Kota Gellingi Quarry (Jerantut) Sdn Bhd; Golden Plus Builders Sdn Bhd; Timor Barat batu Sdn Bhd

Principal Bankers: Hongkong & Shanghai Banking Corporation

Financial Information:

	31.12.91
	Ma\$'000
Sales turnover	77,732
Profit before tax	13,793
Profit after tax	7,953
Dividend	3,575
Earnings per share	7.11
Share capital	110,000
Shareholders funds	97,838

Principal Shareholders: HH Nominees Sdn Bhd (14.27%); SBS Nominees Private Ltd (13.71%)

Date of Establishment: January 16th, 1984

No of Employees: 500

## GOODYEAR MALAYSIA BERHAD

PO Box 7049, 40914 Shah Alam, Selangor

Tel: (3) 559-2411, 559-2501

Telex: 38640

Telefax: (3) 550-3442

Chairman: YM Tunku Dato Shahrman bin Tunku Sulaiman

Directors: D J Fearn (Managing Director)

Senior Executives: R W Howe (Finance), P S Yoong (Sales & Marketing Director), Ibrahim Mohd Nassir (Human Relations Director), M Medwid (Production Director), Brian Goh (Materials Management Manager)

**PRINCIPAL ACTIVITIES:** Tyre manufacturer

Branch Offices: Butterworth; Kuantan; Malacca; Ipoh; Johor Bahru; Kota Bharu; Kota Kinabalu; Kuching

Parent Company: The Goodyear Tire & Rubber Co, Akron, Ohio, USA

Principal Bankers: Standard Chartered Bank; Bank Bumiputra Malaysia Berhad; Malayan Banking Berhad

Financial Information:

	1990
	Ma\$'000
Sales turnover	201,000
Profit before tax	39,370
Total assets	189,940

Principal Shareholders: The Goodyear Tire & Rubber Co, USA (51%); Amanah Saham Bumiputra/Permodalan Nasional Berhad (49%)

Date of Establishment: September 1972

No of Employees: 754

# MALAYSIA

## GOPENG BERHAD

114 Jalan Sultan Yussuf, 30000 Ipoh, Perak

Tel: 05-510722

Telegraphic Address: Felspar Ipoh

Telex: 44070 GOPENG MA

Telefax: (5) 530362

Chairman: Dato Mohamed Hamdan Bin Hazizi

Directors: J D Hellings OBE, C W Tresise, Abdullah Bin Yusof, Md Kassim Bin Mahmud, Mohamad Tahiruddin bin Mohd Tahir (Managing Director)

PRINCIPAL ACTIVITIES: Construction and civil works, quarrying, rubber and oil palm plantations

Parent Company: Perak State Development Corporation

Subsidiary Companies: Mambang Di-Awan Sdn Berhad; Grooved Secretaries Ltd; Tanah Lintas Sdn Bhd; GB Construction Sdn Bhd; GB Granite & Marble Sdn Bhd; GBE Clay Products Sdn Bhd; GB Properties Sdn Bhd; GBA Development Sdn Bhd

Principal Bankers: Standard Chartered Bank; Bank Bumiputra Malaysia Berhad; Malayan Banking Berhad

Financial Information: (Group results)

	31.12.90	31.12.91
	Ma\$'000	Ma\$'000
Sales turnover	24,406	66,234
Operating profit (loss)	(3,943)	6,152
Profit before tax	-	8,953
Profit after tax	-	8,784
Retained profit	13,874	13,088
Earnings per share	-	51.6
Share capital	7,975	7,975
Total assets	44,863	37,789

Principal Shareholders: Perak State Development Corporation; Overseas-Chinese Bank Nominees (Pte) Ltd

Date of Establishment: November 9th, 1983

No of Employees: 580

## GRAND UNITED HOLDINGS BHD

19/F Wisma Supreme, Jalan Puncak, 50250 Kuala Lumpur

Tel: 2301022

Cable: Weavemill Johore Bahru Ma

Telex: 31439 SUCORP MA

Chairman: YB Tan Koon Swan

Directors: YB Tan Koon Swan, Loong Yoke Phin, Tan Loon Swan, Wong Toh Ming, Heng Fook Kum, Tan Sri Dato Ahmad Bin Perang, Wing Hong How

Senior Executives: Lee Kee Hong

PRINCIPAL ACTIVITIES: Investment holding company with subsidiaries involved in: credit and leasing; property development; textile manufacturing

Subsidiary Companies: Textile Division: Malayan Weaving Mills Sdn Bhd; MWM Garment Manufacturers Sdn Bhd; Property Division: Bukit Ritan Realty Sdn Bhd; Inroad Housing Development Sdn Bhd; Soon Yang Construction Sdn Bhd; Grand Ocean Development Sdn Bhd; Grand Ocean Properties Sdn Bhd; Finance Division: Grand Credit & Leasing Sdn Bhd

Principal Bankers: Hongkong & Shanghai Banking Corporation; Standard Chartered Bank; Lee Wah Bank; Bank of America

Principal Shareholders: Oversea-Chinese Bank Nominees (Pte) Ltd; Supreme Nominees Sdn Bhd; Kwong Lee Nominees Sdn Bhd; Everpeace Corporation Berhad; Layman Sdn Bhd

Date of Establishment: 1961

No of Employees: 1,000

## GUINNESS ANCHOR BERHAD

Sungei Way Brewery, PO Box 144, 46710 Petaling Jaya, Selangor

Tel: 03-776 3022

Cable: Guinstout Petaling Jaya

Telex: 37554 GSTOUT MA

Telefax: 03-774 0986

Chairman: P T J Banner (also Managing Director)

Directors: Tan Sri Abu Bakar Samad bin Mohd Noor, R F Warren (Finance Director), Tan Sri Saw Huat Lye, Gen (Rtd) Tan Sri Ibrahim bin Ismail, J D S Davies, Tan Yam Pin, B P Sparks (Marketing Director), Willem Kool (Technical Director), Lee Kee Hock (Sales Director), Abd Rashid b Hj Kamaruddin (Corporate Affairs), Mohd Nor b Abd Hamid (Personnel)

PRINCIPAL ACTIVITIES: Brewing, bottling and marketing of Guinness stout, Lion stout, Anchor beer, Tiger beer, shandy and malt

Parent Company: GAPL Pte Ltd (Singapore) a joint venture company of Guinness Plc (UK) and Asia Pacific Breweries Ltd (Singapore)

Subsidiary Companies: Guinness Sarawak Sdn Bhd; Guinness Sabah Sdn Bhd; Guinness Anchor Marketing Sdn Bhd; Guinness Singapore Ptd Ltd; Guinness (B) Ptd Ltd; Malayan Breweries (Malaya) Sdn Bhd; Malayan Breweries Marketing Sdn Bhd

Principal Bankers: Hongkong & Shanghai Banking Corporation; Standard Chartered Bank; Oversea-Chinese Banking Corporation; Development & Commercial bank Berhad

Financial Information:

	31.12.91
	Ma\$'000
Sales turnover	525,739
Profit before tax	102,095
Profit after tax	70,995
Retained profit	31,722
Dividend	39,273
Dividend per share	13.0
Earnings per share	23.5
Authorised capital	200,000
Paid-up capital	151,049
Total assets	423,535

Principal Shareholders: GAPL Pte Ltd

Date of Establishment: January 24th, 1964

No of Employees: 1,074

## GUTHRIE ROPEL BERHAD

Wisma Guthrie, 21 Jalan Gelenggang, Damansara Heights, 50490 Kuala Lumpur

Tel: 03-254-1644

Telex: 30346

Telefax: 03-2557934

Chairman: Jen (B) Tan Sri Dato' Mohd Ghazali Hj Che Mat

Directors: Dato' Megat Abdul Rahman Megat Ahmad, YB Dato Seri Haji Wan Mohamed Hj Wan Teh, YB Datuk Abdullah Ali, Badardin Ahmad

PRINCIPAL ACTIVITIES: Rubber and oil palm plantations; sale of rubber and palm products

Parent Company: Kumpulan Guthrie Berhad

Subsidiary Companies: Kumpulan Temiang Sdn Bhd; Hock Guan Seng Plantations Sdn Bhd; NSDC-Guthrie Plantations Sdn Bhd; Ladang Cenas Sdn Bhd

Principal Bankers: Hongkong & Shanghai Banking Corporation; Malayan Banking Bhd

Financial Information:

	1991	1992
	Ma\$'000	Ma\$'000
Sales turnover	82,231	87,810
Profit before tax	16,722	22,807
Profit after tax	9,384	15,064
Retained profit	1,598	3,586
Dividend	8,257	11,687
Earnings per share	7.4	11.9
Share capital	127,036	127,036
Total assets	393,173	391,253

Principal Shareholders: Kumpulan Guthrie Berhad (58.3%)

Date of Establishment: June 21st, 1966

No of Employees: 4,720

## HENKEL OLEOCHEMICALS (MALAYSIA) SDN BHD

PO Box 122, 42507 Telok Panglima Garang, Kuala Langat, Selangor

Tel: (3) 352-6015, 352-0844

Telex: 39767 OLCHEM

Telefax: (3) 352-6955, 352-7712

Chairman: Abdul Rahman Bin Ramli

**Directors:** Mohd Kassim Bin Salleh (Managing Director)  
**Senior Executives:** Adrian George Fowler (Head, Marketing Unit), Lee Beck Tun (Head, Engineering Division), Ng Kok Eng (Head, Production Division), T Moess (Head, Marketing Unit)

**PRINCIPAL ACTIVITIES:** Manufacturing of basic oleochemicals and derivatives

**Parent Company:** Henkel KGaA, West Germany; Golden Hope Plantations Berhad

**Subsidiary Companies:** Henkel Kimianika (M) Sdn Bhd; Henkel Rika (M) Sdn Bhd; Henkel Chemicals (Malaysia) Sdn Bhd

**Principal Bankers:** Deutsche Bank AG, Kuala Lumpur Branch; Bank of Commerce (M) Bhd; Oriental Bank Bhd

**Financial Information:**

	31.12.92
	Ma\$'000
Sales turnover	100,000
Authorised capital	50,000
Paid-up capital	34,750
Total assets	255,000

**Principal Shareholders:** Henkel KGaA, Germany; Golden Hope Plantations Berhad

**Date of Establishment:** October 6th, 1980

**No of Employees:** 315

## HEVEAFIL SDN BHD

5/F Syed Kechik Foundation Bldg, Off Jl Kapas, Bangsar, 59100 Kuala Lumpur

**Tel:** (3) 254-8133

**Telex:** 31038 HEVMAL

**Telefax:** (3) 255-6071

**Chairman:** Dato' Seri Hj Mohamed Daud B Abu Bakar

**Directors:** Andrea Garbagnati, Lee Hau Hian, Khamis Baba (Group General Manager & CEO)

**Senior Executives:** Mohd Jamal Mohd Ramli (Group Financial Controller), Abd Razak Abd Karim (Manager, Manufacturing), Mohd Hashim Mohd Nor (Manager, Business Development)

**PRINCIPAL ACTIVITIES:** Manufacturer and exporter of natural latex elastic threads

**Parent Company:** Permodalan Nasional Berhad

**Subsidiary Companies:** Filmax Sdn Bhd; Heveaworld Sdn Bhd

**Principal Bankers:** Malayan Banking Berhad; Development & Commercial Bank; Public Bank Berhad; Deutsche Bank; Hongkong & Shanghai Banking Corporation

**Date of Establishment:** 1977

**No of Employees:** 400

## HEWLETT-PACKARD MALAYSIA

Bayan Lepas Free Trade Zone, Penang

**Tel:** 04-831611

**Telex:** 40042

**Directors:** S Cooper (Managing)

**PRINCIPAL ACTIVITIES:** Manufacturers of semiconductor components

**Principal Bankers:** Citibank

**Date of Establishment:** 1972

**No of Employees:** 1,500

## HEXZA CORPORATION BERHAD

Jalan Renggam, Batu Tiga Industrial Estate, 40700 Shah Alam, Selangor

**Tel:** 03-5592401

**Cable:** NORSECHEM SHAH ALAM

**Telex:** 38679 NORGLU

**Telefax:** 03-232-2757

**Chairman:** Tan Sri Datuk Amar Lee Hun Hoe

**Directors:** Dr Foong Weng Sum (Vice Chairman), YAM Dato Syed Muhammad B Tun Syed Nasir, Foong Weng Cheong

**Senior Executives:** Dr Foong Weng Sum (Group Chief Executive)

**PRINCIPAL ACTIVITIES:** Investment holding with interests in property development, manufacture of resins, chemical adhesives, moulding compounds, ethyl alcohol, spirit coolers, liquefied carbon dioxide, biological acetic acid, dipped latex products and office automation print supplies

**Branch Offices:** Kuala Lumpur, Tel (03) 238-0000; Ipoh, Tel (05) 577823

**Subsidiary Companies:** Synthetic Bakelites (Malaysia) Sdn Bhd; Chemical Industries (M) Sdn Bhd; Hexza-Neste Chemicals Sdn Bhd; Bio-Acetic Products Sdn Bhd; Hexza-Mather Winery Sdn Bhd; Hexza Marketing Services Sdn Bhd; Summit Imaging Technologies Sdn Bhd; Norse-Med Devices Sdn Bhd; Norsechem Polymer Sdn Bhd; Norsechem Alkali Sdn Bhd; Norsechem Laminates Sdn Bhd; NC Management Services (Sdn Bhd); Norsechem Resins Sdn Bhd; Summit Development Corporation Sdn Bhd; Hexza World Trade Sdn Bhd; Norsechem Latex Products (M) Sdn Bhd; Associate: Norsechem (Sabah) Sdn Bhd

**Principal Bankers:** Standard Chartered Bank; United Malayan Banking Berhad; Malayan Banking Bhd; Chung Khiaw Bank; Hongkong & Shanghai Banking Corporation; Kwong Yip Bank Berhad

**Financial Information:**

	31.01.91	31.01.92
	Ma\$'000	Ma\$'000
Sales turnover	63,274	72,555
Profit (loss) before tax	(1,313)	220
Retained profit	3,292	717
Dividend	702	702
Dividend per share	0.01	0.01
Loss per share	(3.0)	(0.8)
Share capital	54,028	54,028
Total current assets	37,873	39,976

**Date of Establishment:** June 25th, 1969

**No of Employees:** 508

## HICOM BERHAD

### Heavy Industries Corporation of Malaysia Bhd

19/F Menara Dato' Onn, Kompleks UMNO, 45 Jl Tun Ismail, 50480 Kuala Lumpur

**Tel:** (3) 293-5688

**Telex:** HICMA MA 31217

**Telefax:** (3) 293-9587

**President:** Tan Sri Dato' Jamil bin Mohd Jan; Vice President: Haji Mohd Saufi bin Haji Abdullah

**Senior Executives:** Matthew Phung Thian Sin (Senior General Manager, Engineering Industries), R Rajaratnam (Senior General Manager, Finance & Information Technology Division), Haji Razali Haji Ismail (General Manager, Petrochemical & Service Industries), Haji Mahmud Bin Idris (General Manager, Corporate & Management Services), Haji Harun bin Ismail (General Manager, Realty Development), Haji Abbas Bin Mehad (General Manager, Transport Industries), G Jayanathan (General Manager, Building & Chemical Industries), C K Lai (Senior General Manager, International Business Division), Normah Kassim (Company Secretary), Subaida Haneefa (Corporate Communications Manager)

**PRINCIPAL ACTIVITIES:** Investment holding company with subsidiaries and associate companies involved in heavy industry (manufacture of diecast parts and machined components, building contracting, manufacturing, assembly and sale of motor vehicles, processing and sale of cement, manufacture of steel piles and pipes, realty development)

**Subsidiary Companies:** HICOM Properties Sdn Bhd; HICOM Engineering Sdn Bhd; HICOM Diecastings Sdn Bhd; PHN Industry Sdn Bhd; Associated Companies: Kedah Cement Holdings Sdn Bhd; Perusahaan Otomobil Nasional Sdn Bhd; HICOM-HONDA Manufacturing (M) Sdn Bhd; HICOM-Yamaha Manufacturing (M) Sdn Bhd; Edaran Otomobil Nasional Sdn Bhd; Petro-Pipe Industries (M) Sdn Bhd; HICOM-Suzuki Mfg (M) Sdn Bhd; HICOM Freightmate Sdn Bhd; Nippondenso (M) Sdn Bhd; HICOM-Teck See Mfg (M) Sdn Bhd; ZF Steerings (M) Sdn Bhd; Nippondenso Capital Sdn Bhd; Uniphoenix Corporation Bhd; Pacific BCI (M) Sdn Bhd; Oriental Summit Industries Sdn Bhd; Zebcycle (M) Sdn Bhd; VDO Instruments Sdn Bhd; Mechmar Corporation (Malaysia) Berhad

**Principal Bankers:** Bank Bumiputra Malaysia Berhad, Malayan Banking Berhad

# MALAYSIA

## Financial Information:

	1992
	Ma\$'000
Revenue	1,220,347
Profit before tax	280,500
Profit after tax	406,868
Retained profit	615,778
Earnings per share	1.05
Authorised capital	500,000
Paid-up capital	385,580
Total assets	1,873,227

*Principal Shareholders:* Minister of Finance Incorporated

*Date of Establishment:* November 27th 1980

*No of Employees:* 131

## HIGHLANDS & LOWLANDS BERHAD

Wisma Guthrie, 21 Jalan Gelenggang, Damansara Heights, 50490 Kuala Lumpur

*Tel:* (03) 254-1644

*Telex:* 30889 HILO MA

*Telefax:* (03) 255-7934

*Chairman:* Y B Dato' Tan Sri Haji (Dr) Ani bin Arope

*Directors:* Y Bhg Dato' Megat Abdul Rahman bin Megat Ahmad, Wong Chong Wah, Y B Tan Sri Datuk Chang Min Tat, Y M Royal Professor Ungku Abdul Aziz bin Ungku Abdul Hamid, Tuan Haji Johari bin Muhamad Abbas, Encik Badardin bin Ahmad

*PRINCIPAL ACTIVITIES:* The Company and its subsidiaries are involved in the cultivation and processing of oil palm, rubber, cocoa and coconut; property investment and development; agricultural services; investment holding and investment dealing

*Parent Company:* Kumpulan Guthrie Berhad (owns 51% of Highlands & Lowlands Berhad); Ultimate Holding Company: Pemegang Amanah Raya Malaysia - Skim Amanah Saham Bumiputera

*Subsidiary Companies:* Highlands Estates Berhad; Sepang Nilai Estate Sdn Bhd; Syarikat Yew Lian Plantations Sdn Bhd; HRU Sdn Bhd; Syarikat Jeleta Bumi Sdn Bhd; Hatawa Plantation Sdn Bhd; K & K Plantations Sdn Bhd; Sanguine (Malaysia) Sdn Bhd; Kumpulan Tebong Sdn Bhd; Kumpulan Sun Betong Sdn Bhd; Pekan Plantations Sdn Bhd; Associated Companies: Boustead Bulking Sdn Bhd; Bemban Hydraulic Berhad; Guthrie Property development Holding Sdn Bhd

*Principal Bankers:* Malayan Banking Berhad; Bank Bumiputra (M) Berhad; United Malayan Banking Corporation Berhad

*Financial Information:* Group results

	31.12.91	31.12.92
	Ma\$'000	Ma\$'000
Sales turnover	227,944	331,309
Profit before tax	46,357	63,317
Profit after tax	27,170	39,479
Retained profit	37,157	36,446
Dividend	29,462	39,660
Dividend per share	7.4	9.9
Earnings per share	4.5	6.5
Share capital	151,084	302,168
Total assets	728,899	1,137,065

*Principal Shareholders:* Kumpulan Guthrie Berhad (51%); Pemegang Amanah Raya Malaysia Skim Amanah Saham Bumiputera (11.26%); Federal Land Development Authority (6.37%)

*Date of Establishment:* October 16th, 1975

*No of Employees:* 9,556

## HITACHI SEMICONDUCTOR (M) SDN BHD

Phase 11 Bayan Lepas Free Trade Zone, 11900 Bayan Lepas, Penang

*Tel:* 04-838121

*Telex:* 40043 HISEM MA

*Telefax:* 04-834190

*Directors:* K Katayama (Managing)

*PRINCIPAL ACTIVITIES:* Manufacture of semiconductors

*Parent Company:* Hitachi Ltd, Japan

*No of Employees:* 2,000

## HOCK HUA BANK (SABAH) BHD

22 Jalan Pantai, 5th Floor, Kota Kinabalu, Sabah

*Tel:* 218922, 218923

*Cable:* Hokhua Bank Ma

*Telex:* 80684 HOKHUA MA

*Chairman:* Tan Sri Datuk Amar Ling Beng Siew

*Directors:* Datuk Temenggong Ting Lik Hung (Vice Chairman), Chien You Lik (Executive), Encik Ahmad Johari bin Tun Abdul Razak, Ting Sik Kang, Datuk Amar Ling Beng Siong, Ling Lee Hua, Lau Hieng Ing, Ling Chee Huah, Datuk Abdul Latiff bin Hussain, Alexander Ling Lee Soon, Dr Philip Ling Lee Kang

*PRINCIPAL ACTIVITIES:* Banking and financial services

*Branch Offices:* 4 domestic

*Parent Company:* Hock Hua Bank Berhad

*Principal Shareholders:* Hock Hua Berhad

*Date of Establishment:* 1961

*No of Employees:* 200

## HONG LEONG CREDIT BHD

13/F Bangunan Hong Leong, 117 JI Tun H S Lee, 50000 Kuala Lumpur

*Tel:* (03) 232-1511

*Telex:* 32809 HLMC MA

*Telefax:* (03) 238-8105

*Chairman:* Quek Leng Chan

*Directors:* James Lim Cheng Poh (Managing), Poh Eng Suan, Kwek Leng Ben, Dato' Haji Kamarulzaman Bin Mohamed, Datuk Khalid Ahmad bin Sulaiman Seow Lun Hoo

*PRINCIPAL ACTIVITIES:* Investment holding company with subsidiaries engaged in leasing and factoring, investment holding and investment property holding, investment trading, insurance broking, life and general insurance, property development, provision of computer services and fund management

*Subsidiary Companies:* Hong Leong Assurance Sdn Bhd; Malaysia Pacific Land Sdn Bhd; Asa Enterprises Sdn Bhd; Hong Leong Finance Sdn Bhd; Hong Leong Leasing Sdn Bhd; Hong Leong Equities Sdn Bhd

## HONG LEONG FINANCE BHD

7th Floor, Bangunan Hong Leong, 117 Jalan Tun H S Lee, 50000 Kuala Lumpur

*Tel:* (3) 232-1511

*Telex:* 31205 MA

*Telefax:* (3) 238-7637

*Chairman:* Quek Leng Chan

*Directors:* James Lim Cheng Poh, Seow Lun Hoo, Chuah Saik Ang, Dato' Haji Kamarulzaman bin Mohamed, Kwek Leng Hai, Kwek Leng Kee

*Senior Executives:* Lee Kam Chuen (Senior General Manager), Oh Teik Khim (General Manager, Operations & Treasury), Kenny Lee Wai Kok (General Manager, Branches), Hoh Kit Keong (Assistant General Manager, Credit), Doris Lim Teng Sim (Manager, Finance), Meor Azman Mohamed (Manager, Operations), Yu Tuck Hong (Manager, Treasury), Aziz Yusof (Manager, Human Resources), Fakhruddin Che Puteh (Manager, Administration), Chee Choong Yeow (Manager, Internal Audit), Kheoh And Yeng (Manager, Deposits), Gan Kam Ming (Manager, EDP Operations)

*PRINCIPAL ACTIVITIES:* Finance company

*Branch Offices:* 27

*Parent Company:* Hong Leong Credit Berhad

*Subsidiary Companies:* Pelita Terang Sdn Bhd

*Financial Information:*

	30.06.91	30.06.92
	Ma\$'000	Ma\$'000
Deposits	1,030,000	1,557,677
Profit before tax	20,483	25,011
Profit after tax	12,483	15,411
Retained profit	55,372	58,787
Dividend	4,290	4,290
Dividend per share	55.0	55.0
Earnings per share	1.04	1.28
Share capital	12,000	12,000
Total assets	1,202,000	1,751,664

*Principal Shareholders:* Hong Leong Credit Berhad

*Date of Establishment:* 1968

*No of Employees:* 607

## HONG LEONG INDUSTRIES BERHAD

3rd Floor, Bangunan Hong Leong, 117 Jalan Tun H S Lee, 50000 Kuala Lumpur

*Tel:* (03) 232-1511

*Cable:* HONLEONG Kuala Lumpur

*Telex:* 31205 HLMC MA

*Telefax:* (03) 230-2901

*Chairman:* Quek Leng Chan (Executive)

*Directors:* Lim How Soon (Senior Group Managing Director), Chuah Saik Ang, Tunku Dara, Naquiah Bt Tuanku Ja'afar, Ahmad Johari Bin Tun Abdul Razak, Dr Agoes Salim, Tan Sri Dato' Nasruddin Bin Mohamed, Kwek Leng San (Managing Director), Nga Been Sing (Managing Director)

**PRINCIPAL ACTIVITIES:** Investment holding company with subsidiaries involved in manufacturing and distribution of a wide range of building materials; the assembly and distribution of motorcycles, property investment and development

*Principal Agencies:* Tasek Cement Berhad; Hume Industries (Malaysia) Berhad; Southern Iron & Steel Works Sdn Bhd

*Branch Offices:* Throughout Peninsular Malaysia, Sabah and Sarawak

*Parent Company:* Hong Leong Company (Malaysia) Berhad

*Subsidiary Companies:* Associated Ceramic Works Sdn Bhd; Associated Tile Works Sdn Bhd; Brisk Steel Products Sdn Bhd; Hong Leong Marketing Co berhad; Hong Leong Realty Sdn Bhd; Hong Leong Maruken Sdn Bhd; Hong Leong Yamaha Motor Sdn Bhd; Allied Auto Parts Sdn Bhd; Hong Leong Yamaha Distributors Sdn Bhd; Kolok Malaysia Sdn Bhd; Mai Kah Corporation Sdn Bhd; Quayline Marketing Sdn Bhd; Quayline Company Pte Ltd; Ceramic Research Company Sdn Bhd; HLI Trading Ltd; Mai Kah Land Sdn Bhd; United Industrial Paper Products Manufacturing Co (Malaysia) Sdn Bhd; Associated Companies: Hong Leong-Lurssen Shipyard Bhd; Hicom-Yamaha Manufacturing Malaysia Sdn Bhd; Hong Leong Land Sdn Bhd; Southern Iron & Steel Works Sdn Bhd; Southern Iron & Steel Holdings Sdn Bhd

*Principal Bankers:* Hongkong & Shanghai Banking Corporation

*Financial Information:*

	1992
	Ma\$'000
Sales turnover	774,784

*Principal Shareholders:* Hong Leong Company (Malaysia) Berhad; UMBC Nominees Sdn Bhd; Hongkong & Shanghai Bank (Singapore) Nominees Pte Ltd; Maybank (Nominees) Sdn Bhd; Chase Manhattan (Singapore) Nominees Pte Ltd

*Date of Establishment:* May 5th, 1964

*No of Employees:* 3,977

## HUME INDUSTRIES (MALAYSIA) BERHAD

Jalan 219 Off Federal Highway, 46700 Petaling Jaya

*Tel:* (03) 776-0544

*Cable:* 'HUMEMALAYA PETALINGJAYA'

*Telex:* 37654 HUMEM MA

*Telefax:* (03) 776-8818

*Chairman:* Quek Leng Chan

*Directors:* Dr Steve Yoong Kin Pin (Senior Group Managing Director), Liu Wan Min (Group Managing Director)

*Senior Executives:* Dr Steve Yoong (Group Managing Director), Steve Yap (Group Finance Controller), Mohammed Yassin Bin Abdul Malek (General Manager, Business Development), Ernst Nielsen (General Manager Concrete), Teng Jin Gee (General Manager, AC), See Lap Keong (Manager, Steel), Lor Chee Keong (General Manager, Operations), William Ho (General Manager, Yazman-Hume Quarries), Leong Wai Kheong (Manager, Hume Industrial Rubber Products), Ng Kam Weng (Manager, Hume-Balken (M) Sdn Bhd), Khew Chee Sun (General Manager, Hume Roofing Industries Sdn Bhd), Chee Hin Nam (General Manager, Concrete Products Marketing), Ngai Kwai (General Manager, Cemboard Malaysia Sdn Bhd)

**PRINCIPAL ACTIVITIES:** Manufacture and sale of concrete, asbestos cement and steel products and investment holding, whilst the activities of its subsidiary companies consist of property development and the manufacture and sale of pre-cast concrete piles, engineered rubber products, granite quarrying, premix road surfacing, readymix concrete, wood-cement boards and roofing tiles

*Subsidiary Companies:* Hume Roofing Industries Sdn Bhd; Hume Industrial Rubber Products Sdn Bhd; Hume-Balken (Malaysia) Sdn Bhd; The Asia Engineering Industries (M) Sdn Bhd; Yazman-Hume Quarries Sdn Bhd; Cemboard (Malaysia) Sdn Bhd; Concrete Products Marketing Sdn Bhd

*Principal Bankers:* Standard Chartered Bank, Petaling Jaya; Malayan Banking Berhad, Petaling Jaya

*Financial Information:*

	1992
	Ma\$'000
Sales turnover	840,879

*Principal Shareholders:* Hong Leong Group Malaysia

*Date of Establishment:* October 31st, 1961

*No of Employees:* 1,712

## ICI INDUSTRIAL CHEMICALS (MALAYSIA) SDN BHD

9/F Wisma Sime Darby, Jalan Raja Laut, 50350 Kuala Lumpur

*Tel:* 03-2919366

*Cable:* Impkemix Kuala Lumpur

*Telex:* 30326 MA

*Telefax:* 03-291 9901

*Chairman:* Lim Say Chong (also Managing Director)

*Directors:* Oh Kim Sun, Syed Salleh bin Syed Othman, Yeoh Keat Chye (Director & General Manager)

**PRINCIPAL ACTIVITIES:** Manufacture and marketing of chlor-alkali products and marketing of industrial chemicals and pharmaceuticals

*Principal Agencies:* R V Chemicals Ltd; Borax Holdings Ltd; Ltd; Malaya Acid Works (Alum) Bhd; Malaya Acid Works Bhd; Plascoat System Ltd; Unichema International; FMC Corporation; Interlox Chemicals Ltd; Robinson Brothers Ltd; Remy & Co; IMI Eley; Akzo Chemie; AT Plastics; Exxon Chemical; Inco Pacific Ltd; BIP Ltd Surgikos Ltd; Thoro System Products; Croda Application; Retec Ltd; RV Chemicals; ISC Chemicals Ltd; Berk Ltd; Kelco International; Norwegian Talc

*Parent Company:* Chemical Company of Malaysia Berhad; Ultimate Holding Company: Imperial Chemical Industries PLC, UK

*Subsidiary Companies:* ICI Watercare (Malaysia) Sdn Bhd; Associated Companies: ICI Agrochemicals (Malaysia) Sdn Bhd; ICI Fertilisers (Malaysia) Sdn Bhd; ICI Paints (Malaysia) Sdn Bhd

*Principal Bankers:* Hongkong & Shanghai Banking Corporation

*Financial Information:*

	31.12.91
	Ma\$'000
Sales turnover	156,686
Profit before tax	20,699
Profit after tax	21,209
Retained profit	11,316
Dividend	9,893
Earnings per share	106.0
Authorised capital	30,000
Paid-up capital	20,000

*Principal Shareholders:* Chemical Company of Malaysia (80.0%); ICI (Malaysia) Holdings Sdn Bhd (10.0%); Permodalan Nasional Berhad (10.0%)

*Date of Establishment:* February 12th, 1987

*No of Employees:* 178

## ICI PAINTS (MALAYSIA) SDN BERHAD

9/F Wisma Sime Darby, Jalan Raja Laut, 50350 Kuala Lumpur

*Tel:* 03-291-9366

*Cable:* Impkemix Kuala Lumpur

*Telex:* 30326 MA

*Telefax:* 03-291 9901

*Chairman:* Lim Say Chong

# MALAYSIA

**Directors:** Lim Say Chong (Chairman & Managing Director), Maj-Gen (R) Dato' Mahmood bin Sulaiman, Oh Kim Sun, Syed Salleh Bin Syed Othman (General Manager), Mohd Yusof Bin Abd Ghani (Alternate to Dato Mahmood bin Sulaiman)

**PRINCIPAL ACTIVITIES:** Manufacture and marketing of a wide range of high quality paints for the decorative, industrial, marine and motor industry, road marking, exterior (traffic paint)

**Parent Company:** Chemical Company of Malaysia Berhad; Ultimate Holding Company: Imperial Chemical Industries PLC, UK

**Associated Companies:** ICI Agrochemicals (Malaysia) Sdn Berhad; ICI Fertilisers (Malaysia) Sdn Bhd; ICI Industrial Chemicals (Malaysia) Sdn Bhd; Colour Printers Specialist (S) Pte Ltd; ICI-NOF Powder Coatings (Malaysia) Sdn Bhd

**Principal Bankers:** Malayan Banking Berhad

**Financial Information:**

	31.12.91
	Ma\$'000
Sales turnover	137,521
Profit before tax	25,757
Profit after tax	16,407
Retained profit	8,588
Dividend	8,702
Earnings per share	139.5
Authorised capital	20,000
Paid-up capital	11,765

**Principal Shareholders:** Chemical Company of Malaysia Berhad (50.1%); ICI (Malaysia) Holdings Sdn Bhd (34.9%); Permodalan Nasional Berhad (15.0%)

**Date of Establishment:** March 9th, 1959

**No of Employees:** 327

## IDRIS HYDRAULIC (MALAYSIA) BHD

10/F Plaza Pekeliling, Jalan Kampar, Off JI Tun Razak, 50400 Kuala Lumpur

**Tel:** (03) 442-1867

**Telefax:** (3) 442-4349

**Chairman:** Tengku Tan Sri Dato' Ahmad Rithauddeen Alhaj bin Tengku Ismail

**Directors:** Hj Ishak bin Ismail (Managing Director), Hj Mohd Salleh Hashim, Dato' Mohd Radzi bin Manan, Tengku Tan Sri Dato' Ahmad Rithauddeen Alhaj bin Tengku Ismail

**Senior Executives:** Dr Salihin bin Ramli (Executive Director), En Mohd Faiz bin Abdullah (Group Company Secretary & Legal Advisor), En Mohd Razali Bin Jaafar (Senior General Manager, Properties & Development), Puan Rohani Hassan Mohamed (General Manager, Finance), Cheang Yee Hong (General Manager, Corporate Services), En Abu Bakar Man (General Manager, Business Development), Nuraida Abdul Karim Khan (Manager, Corporate Affairs & Communications), Lee Wai Fong (Assistant Manager, Finance & Administration),

**PRINCIPAL ACTIVITIES:** Investment holding company with subsidiaries involved in property development, insurance, financial services and manufacturing

**Parent Company:** Permodalan Bersatu Berhad

**Subsidiary Companies:** Kewangan Usaha Bersatu Bhd; KUBB Nominees Sdn Bhd; Talasco Insurance Sdn Bhd; Masa Merdeka Sdn Bhd; FT Land Sdn Bhd; Advanced Electronics (Malaysia) Sdn Bhd; Idris Bersatu Management Sdn Bhd; AE Kredit Sdn Bhd; East Coast Electronic Sdn Bhd; Mee Cheong Sdn Bhd; Resolute Enterprise; Tenju Sdn Bhd; Waikiki Beach Hotel Sdn Bhd

**Principal Bankers:** Bank of Commerce Bhd; Malayan Banking Berhad

**Financial Information:**

	31.12.92
	Ma\$'000
Sales turnover	144,594
Profit before tax	1,838
Profit after tax	4,422
Retained profit	130,979
Earnings per share	1.6
Share capital	245,244

**Principal Shareholders:** Permodalan Bersatu Berhad

**Date of Establishment:** November 30th, 1983

**No of Employees:** 26

## IGB CORPORATION BERHAD

41 Jalan Tasek, Ipoh Garden South, Ipoh

**Tel:** 05-557755

**Telex:** 44030 IPGA Ma

**Chairman:** Tan Kim Yeow

**Directors:** Dato Yap Lim Sen (Managing), Dato Tan Chin Nam, Poh Chee Meng, Tan Sri Datuk Seri V Jeyaratnam, Dato Haji Sujak bin Rahiman, Dato Mohd Tahir bin Haji Abdul Rahim, Encik Abdul Samad bin Haji Alias, Dato Khalid Ahmad bin Sulaiman, Tan Boon Seng (Also Alternate Director to Dato Tan Chin Nam), Koh Boon Chor, Teh Khee Leng, Dato Haji Ahmad Azizuddin bin Haji Zainal Abidin, Ong Lean Chye (Alternate Director to Mr Poh Chee Meng), Lim Choong Kong (Alternate Director to Mr Koh Boon Chor), Pang Shun Pen (Alternate Director to Encik Abdul Samad bin Haji Alias)

**Senior Executives:** Tan Boon Seng (General Manager), Goh Nan Kioh (Group Treasurer), Chong Wai Lin (Financial Controller), Hilda Sankey (Group Personnel Manager), Teng Kim Tee (Group Manufacturing Manager), Choong Lee Chong (Joint Company Secretary/Administration Manager), Choy Chee Keong (Joint Company Secretary/Accountant), Ping Kok Koh (Accountant), Cheah Siong Lack (Operation/Area Manager), Lucille Ann Teh (Area Manager - Ipoh),

**PRINCIPAL ACTIVITIES:** Property development and investment holding company

**Branch Offices:** Registered Office: Suite C22-24 Plaza Pekeliling, No 2 Jalan Tun Razak, Kuala Lumpur; Penang Branch: 9th Floor Wisma Penang Garden, 42 Jalan Sultan Ahmad Shah, Penang

**Subsidiary Companies:** Hai Aun Company Sdn Bhd; Bagan Ajam Estate Sdn Bhd; Pebbles Enterprise Sdn Bhd; Pacific Land Sdn Bhd; Pekeliling Land Sdn Bhd; Pekeliling Property Sdn Bhd; Corpool Holdings Sdn Bhd; Riraiance Enterprise Sdn Bhd; IJM Engineering & Construction Bhd; Mudajaya Construction Sdn Bhd; Jurutama Sdn Bhd; IGB Construction Sdn Bhd; Camino Sdn Bhd; Chen Yu Land Sdn Bhd; Pangkor Island Resort Sdn Bhd; Promas Maintenance Sdn Bhd; Ipoh Garden Shopping Complex Sdn Bhd; Elitebind Holdings Sdn Bhd; Kilat Security Sdn Bhd; Jasa Megah Industries Sdn Bhd; Inter Food Systems Sdn Bhd; Ipmuda Trading Sdn Bhd; Perak Metal Industries Sdn Bhd; Chee Hong Trading Sdn Bhd; Makmur Trading Sdn Bhd; Ipmuda Trading Pte Ltd; Ipoh Garden (Aust) Pty Ltd; Resadi Pty Ltd; Plaza Permata Management Services Sdn Bhd; Grapevine Investments Pte Ltd; Lucravest Holdings Sdn Bhd; Versailles Pty Ltd; BDA Kidurong Development Sdn Bhd; Glass Reinforced Cement Sdn Bhd; JMD Development Inc; Styrobilt Sdn Bhd; Formcon Engineering Sdn Bhd; Sistem Edar Sdn Bhd; PIR Management Services Sdn Bhd; Timbar Properties Sdn Bhd; Murni Properties Sdn Bhd

**Principal Bankers:** Hongkong & Shanghai Banking Corporation; Bangkok Bank; Citicorp; D & C Nomura Merchant Bankers; Chase Manhattan Bank; Malayan Banking Berhad

**Principal Shareholders:** Permodalan Nasional Berhad; Wah Seong (M) Trading Co Sdn Bhd; Aun Huat & Brothers Sdn Bhd; Endiri Sdn Bhd; IGI Limited

**Date of Establishment:** November 12th, 1964

**No of Employees:** 1,022

## IJM CORPORATION BERHAD

2nd Floor, Wisma IJM, Jalan Yong Shook Lin, 46050 Petaling Jaya

**Tel:** (3) 755-8122

**Telefax:** (3) 755-0745

**Chairman:** Dato' Haji Ahmad Azizuddin bin Haji Zainal Abidin DPMP KMN JP

**Directors:** Goh Chye Keat (Managing Director), Chay Kwok Thong (Deputy Managing Director), Tan Sri Dato' Haji Murad bin Mohamad Noor, Koon Yew Yin, Koh Boon Chor, Lim Yong Keat, Chee Wan Yee, Chong Wai Lin, Tan Boon Seng, Tan Sin Leong, Mohamed Feisal bin Ibrahim, Choo Choon Yeow, Ping Kok Koh

**PRINCIPAL ACTIVITIES:** Investment holding company with subsidiaries involved in civil and building construction; property development; manufacture of building materials

**Subsidiary Companies:** Glass Reinforced Cement Sdn Bhd; Malaysian Rock Products Sdn Bhd; GR Concrete Sdn Bhd; IJM Construction Sdn Bhd; Kamad Quarry Sdn Bhd; IJM International Ltd (Hong Kong); IJM Pintations Sdn Bhd; UJM Properties Sdn Bhd; Jurutama Sdn Bhd; Fleetwood Development Sdn Bhd; Maxharta Sdn Bhd, and others

*Principal Bankers:* Aseambankers Malaysia Bhd; Malayan Banking berhad; Standard Chartered Bank

*Financial Information:*

	31.12.91	31.12.92
	Ma\$'000	Ma\$'000
Operating revenue	639,735	809,995
Profit before tax	31,436	51,249
Profit after tax	21,390	33,033
Retained profit	37,422	61,851
Dividend	4,581	7,167
Dividend per share	10.0	12.5
Earnings per share	29.4	37.0
Share capital	70,476	87,742

*Principal Shareholders:* IGB Corporation Berhad

## INCHCAPE TIMURAN BERHAD

Eastern Agencies Bldg, M/2 Jalan University, 46300 Petaling Jaya, Selangor

*Tel:* 757-6011

*Cable:* TIMUR PETALINGJAYA

*Telex:* 37660 TIMUR Ma

*Telefax:* (03) 755-6519, 755-6563

*Chairman:* Tunku Tan Sri Mohamed bin Tunku Besar Burhanuddin

*Directors:* W Graham (Managing), Lim Pik Hock, D G John, Fasihullah Azmi B Haji Mohd Nazir, Lean Beng Seong, Tan Sri Dato' Dr Mohd Rashdan bin Hj Baba

**PRINCIPAL ACTIVITIES:** Management, holding and investment company; Group: marketing and distribution of pharmaceuticals, medical supplies, provisions, food, chemicals, hardware, toiletries, confectionery, consumer durables, automotive and marine products, photographic products, household electrical appliances, business machines, cosmetics, fragrances and fashion wear; warehousing and distribution services; importing and wholesaling of wines and spirits; manufacturing and marketing of mattresses; provision of shipping and forwarding services; manufacturing of aerial platforms and auger cranes; distributor of earthmoving and quarrying machines; insurance broking; buying services; counter-trade agents

*Principal Agencies:* Ballantyne Export Co Pty Ltd; Thermos Limited; Honey Pool of Western Australia; LRC Overseas Limited; Big Sister Foods; Snow Brand Milk Products; Taisho Pharmaceuticals; Ltd; (UK & Export) Ltd; Brown Brothers Milawa Vineyard Pty Ltd; Brown & Williamson Int'l Tobacco Corp; Brown-Forman Int'l Ltd; Deinhard & Co; Cognac Hine SAI; James Buchanan & Company Ltd; John Dewar & Sons Ltd; Source Perrier; Reckitt & Colman; W M Meconido; Harris Corporation RF; Maison Bouchard Pere et Fils; John Crabbie & Co Ltd; Deinhard & Co; Dourthe Freres SA; The Drambuie Licquer Co Ltd; Robert Giraud SA; Standard Elektrik Loreny AG; SEMA (Societe Equipment Militaire & Administratif)

*Branch Offices:* Eastern Agencies (Malaysia) Sdn Bhd, 15A Weld Quay, 10300 Penang; 100-104 Clare Street, Post code 30390, Ipoh; PO Box 276, 25730 Kuantan; 47G/H Jalan Ong Kim Wee, 75300 Malacca; PO Box 149, 80710 Johore Bahru

*Subsidiary Companies:* Kontrak Manufacturing Services Sdn Bhd; Moutrie Trading (1980) Sdn Bhd; The Borneo Company (1986) Sdn Bhd; Optorg Company (M) Sdn Bhd; Caldbeck Macgregor (M) Sdn Bhd; Eastern Agencies (Malaysia) Sdn Bhd; Equatron (M) Sdn Bhd; Kwik-Fit Asia Sdn Bhd; Timuran-Jong Brothers Sdn Bhd; Slumberland Eastern Sdn Bhd; Champion Motors (1975) Sdn Bhd; Bain Clarkson (Malaysia) Sdn Bhd; Caldbeck Bottlers Ricomac Marketing Sdn Bhd; Eastern Buying Services (M) Sdn Bhd; Slumberland China Ltd

*Principal Bankers:* Standard Chartered Bank, Petaling Jaya; Hongkong & Shanghai Banking Corporation, Petaling Jaya

*Financial Information:*

	31.12.91	31.12.92
	Ma\$'000	Ma\$'000
Sales turnover	346,524	346,524
Profit before tax	25,314	25,314
Profit after tax	16,018	16,018
Retained profit	10,696	10,696
Earnings per share	35.6	35.6
Share capital	45,000	45,000
Total current assets	157,054	157,054

*Principal Shareholders:* The Anglo-Thai Corporation Ltd; Johan Enterprise Sdn Bhd; Lembaga Tabung Angkatan Tentera; Rothputra Nominees Sdn Bhd; Morgan Grenfell Nominees Private Ltd; Malayan Traders Nominees Sdn Bhd

*Date of Establishment:* August 1st, 1974

*No of Employees:* 1,469

## INDUSTRIAL CONCRETE PRODUCTS SDN BHD

2/F Wisma IJM, Jalan Yong Shook Lin, 46050 Petaling Jaya, Selangor

*Tel:* (03) 755-8722

*Telex:* 37508 JUTAMA MA

*Telefax:* (03) 757-2986

*Directors:* Lim Yong Keat (Managing)

*Senior Executives:* S O Ong (Sales Manager), K S Chow (Production Manager)

**PRINCIPAL ACTIVITIES:** Manufacturers of concrete products

*Principal Agencies:* CMCM Perniagaan Sdn Bhd; Ipmuda Trading Sdn Bhd

*Branch Offices:* Penang

*Subsidiary Companies:* ICP Marketing Sdn Bhd

*Principal Bankers:* Bank of Commerce; Standard Chartered Bank; Hongkong & Shanghai Banking Corporation; Citibank NA

*Financial Information:*

	30.06.91	30.06.92
	Ma\$'000	Ma\$'000
Sales turnover	80,000	83,000
Share capital	8,000	8,000
Total assets	61,500	79,500

*Principal Shareholders:* Jurutama Holdings Sdn Bhd (40.0%); Jurutama Sdn Bhd (36.5%)

*Date of Establishment:* April 6th, 1977

*No of Employees:* 400

## INDUSTRIAL OXYGEN INCORPORATED BHD

2 Jalan 52/4, 46200 Petaling Jaya, Selangor

*Tel:* (3) 755-8866, 757-7277

*Telex:* 36323 DYNACO MA

*Telefax:* (3) 757-1263

*Chairman:* Tan Sri Dato' Lee San Choon

*Directors:* Tan Sri Dato' Lee Shin Cheng (Vice Chairman & Managing Director), Lee Cheng Leang (Executive Director), Datuk Haji Ibrahim Bin Abdul Rahman, Chan Fong Ann

*Senior Executives:* Tan Kang Wye (Director, Plantation), David Tan (General Manager, Property), Osamu Teraoka (Managing Director, Gas Division), J B Lopez (General Manager, Palm Garden Golf Club), Yeo How (Group Financial Controller & Company Secretary), Lee Kuan Yong (Deputy Group Financial Controller), Cheong Kwok wai (Corporate Finance Manager), Charles Chow (Group Legal Adviser)

**PRINCIPAL ACTIVITIES:** Plantation division: cultivation of oil palm, rubber and cocoa; property division: development of residential, industrial and office buildings; industrial gas division: production of industrial and medical gases, marketing of specialty gases and welding and cutting equipment, electrodes and accessories

*Principal Agencies:* Dynamic Management Sdn Bhd (Managing Agents)

*Branch Offices:* Planatation Division: Batu 7, Jalan Kajang-Puchong, 43000 Kajang, Selangor; Industrial Gas Division: Lot 2 Persiaran Sabak Bernam, HICOM Sector B, Section 26, 40000 Shah Alam, Selangor

*Subsidiary Companies:* Dynamic Holdings Sdn Bhd; Dynamic Plantations Bhd; Nissan-Industrial Oxygen Incorporated Sdn Bhd; Bukit Kelang Development Sdn Bhd; Rapat Jaya Sdn Bhd; Eng Hup Industries Sdn Bhd; Perusahaan Mekassar (M) Sdn Bhd; Syarikat Pukin Ladang Kelapa Sawit Sdn Bhd; Kean Ko Sdn Bhd; Swee Lam Estates (Malaya) Sdn Bhd; Halusah Ladang Sdn Bhd; Syarimo Sdn Bhd; IOI Commodities Trading Sdn Bhd; IOI Management Sdn Bhd; Resort Villa Golf Course Berhad; Kayangan Heights Sdn Bhd; Agroplex (Sabah) Sdn Bhd

*Principal Bankers:* Kwong Yik Bank Berhad; Arab-Malaysian Merchant Bank Berhad; Malaysina International Merchant Bank; Hongkong & Shanghai Banking Corporation; Malayan Banking Berhad; Overseas Union Banking Corporation

# MALAYSIA

*Principal Shareholders:* D & C Merchant Nominees Sdn Bhd; Arab-Malaysian Nominees Sdn Bhd; Lam Soon Huat Development Berhad; Progressive Holdings Sdn Bhd; Annhow Holdings Sdn Bhd; HSBC (Kuala Lumpur) Nominees Sdn Bhd

*Date of Establishment:* 31.10.1969

*No of Employees:* 7,320

## INDUSTRIAL RESINS (M) SDN BHD

78 Jalan Hasil, Off Jalan Tampoi, 81200 Johor Bahru

*Tel:* 07-371821

*Cable:* SYNRESINS JOHOR BAHRU

*Telex:* 60742 SRM JB

*Telefax:* 07-374593

*Chairman:* Azmi bin Wah Hamzah

*Directors:* Nik Mahmood bin Haji Nik Hassan, Tham Ka Hon, Abdul Karim bin Ahmad Tarmizi, Tsuyoshi Gotoh, Kenji Murano

*Senior Executives:* Othman Mohamad (General Manager), Masaaki Takumi (General Manager, Administration & Finance), Leow Teow Hong (Senior Manager), Teo Hock Siong (Administration & Finance Manager), Tong Teck Chye (Sales Manager), Phua Siak Tiang (Development Manager)

*PRINCIPAL ACTIVITIES:* Manufacturer of PVC resins and compounds

*Principal Bankers:* Kwong Yik Bank; Bank of America

*Financial Information:*

	1990
	Ma\$'000
Sales turnover	72,000
Profits	11,000
Authorised capital	50,000
Paid-up capital	15,000
Total assets	45,000

*Principal Shareholders:* General Lumber (Holdings) Berhad; Mitsui & Co Ltd; Tosoh Corporation

*Date of Establishment:* 1971

*No of Employees:* 168

## INNOVEST BERHAD

18/F MUI Plaza, Jalan P Ramlee, 50250 Kuala Lumpur

*Tel:* (3) 242-2822

*Telex:* 31474 INOVES MA

*Telefax:* (03) 242-3011

*Chairman:* Dato' Dr Mokhzani bin Abdul Rahim (Executive)

*Directors:* Hisham bin Harun Mahmud Hashim (Deputy Chairman), Tan Sri Lim Geok Chan (Joint Managing Director), Tan Jing Nam (Joint Managing Director), Poh Ah Bah (Executive Director), Aznan bin Abdul Aziz

*Senior Executives:* C S Lim (Group Financial Controller & Company Secretary)

*PRINCIPAL ACTIVITIES:* Investment holding company with subsidiaries engaged in engineering; fast food; leasing and financial services; trading; manufacturing and information technology and services

*Subsidiary Companies:* (Domestic) Innovest Hart Engineering Sdn Bhd; Innovest Systems & Services Sdn Bhd; Powers Hart Automation Sdn Bhd; Bernie Industries Sdn Bhd; Powermatic Sdn Bhd; Power Technology Sdn Bhd; Power Lite Sdn Bhd; Innovest Credit & Leasing Sdn Bhd; Nam Lee Sdn Bhd; Innovest Technologies Sdn Bhd; Grossvent Sdn Bhd; Innovest Equities Sdn Bhd; Innovest Food Chain Sdn Bhd; Innopower Keidenki Sdn Bhd; Sdn Bhd; Innopower Electronics Sdn Bhd; Innovest Hart Distributors Sdn Bhd; Innovest Bizdata Sdn Bhd; Innovest Management Services Sdn Bhd; Innovest Development Sdn Bhd; Innovest Construction Sdn Bhd; Sterling Option Sdn Bhd; Wembly Gypsum Products Sdn Bhd; Bernie Aluminium Sdn Bhd

*Principal Bankers:* Development & Commercial Bank; D&C Sakura Merchant Bankers; United Malayan United Bank; Perwira Habib Bank Malaysia Bhd; MUI Bank Berhad

*Principal Shareholders:* Hong Kong & Shanghai Bank (S) Nominees Pte Ltd; Lembaga Tabung Angkatan Tentera; Malaysia Nominees Sdn Bhd; Arab-Malaysian Nominees Sdn Bhd; Klang Nominees Bumiputra Sdn Bhd; Syarikat Nominees Bumiputra Sdn Bhd; Raffles Nominees (Pte) Ltd

*Date of Establishment:* August 23rd, 1965

*No of Employees:* Over 4,000

## INTER-PACIFIC INDUSTRIAL GROUP BHD

L17 Shahzan Prudential Tower, 30 Jalan Sultan Ismail, 50250 Kuala Lumpur

*Tel:* (3) 791-0222

*Telefax:* (3) 791-2985

*Chairman:* Dato' Haji Sulaiman bin Mohd Amin

*Directors:* Patrick Low Han Hing (Group Managing Director)

*PRINCIPAL ACTIVITIES:* Investment holding with group companies involved with manufacture and marketing of bicycles; manufacture of metal furniture and building materials; travel and tour agents; property development

*Subsidiary Companies:* Berjaya Corporation (Malaysia) Bhd; Raleigh Industries Bhd; Ralmal Trading Sdn Bhd; Inter-Pacific Development Sdn Bhd; Inter-Pacific Communications Sdn Bhd; Inter-Pacific Travel & Tours Sdn Bhd; IPAC Corporation (Cayman) Ltd; Ralmal Development Sdn Bhd; Amat Teguh Sdn Bhd; Juara Sejati Sdn Bhd

## ISLAND & PENINSULAR BERHAD

24-31 Jalan 8/55A, Taman Setiawangsa, 54200 Kuala Lumpur

*Tel:* (03) 456-7100

*Telex:* 33252 ISLPEN MA

*Telefax:* (03) 457-2786

*Chairman:* Shahrizhat bte Abdul Jalil

*Directors:* YAM Tunku Tan Sri Imran ibni Tuanku Jaafar, Yeap Leong Huat, Che Mohd Annuar bin Che Mohd Senawi

*Senior Executives:* Mohd Bakke Salleh (Group General Manager), Abdul Rashid Salleh (General Manager, Plantation), Mohd Zaihan Mohd Zain (General Manager, Property), Mahadzir Azizan (General Manager, Legal & Administration), Tai Yuik Cheng (Assistant General Manager, Finance), Tengku Izhah Shah (Assistant General Manager, Trading), Harmain Zaiyadi (Assistant General Manager, Human Resources), Azli Ali (Assistant General Manager, Information Systems)

*PRINCIPAL ACTIVITIES:* Investment holding company with subsidiaries involved in property development and investment

*Branch Offices:* 15th Floor, Mutiara I & P, 47 Green Hall, PO Box 995, 10200 Penang

*Subsidiary Companies:* I & P Setiawangsa Sdn Bhd; I & P Inderawasih Jaya Sdn Bhd; I & P Nibong Sdn Bhd; I & P Jawi Sdn Bhd; Austral Enterprises Berhad; I & P Menara Sdn Berhad; Island & Peninsular Development (Singapore) Private Limited; Peninsular Land Development Sdn Berhad; Peninsular Mortgage Berhad; Island & Peninsular Securities Sendirian Berhad; I & P Harta Sdn Bhd, and others

*Principal Bankers:* Malayan Banking Bhd; Bank Bumiputra Malaysia Bhd; Bank Islam Malaysia Bhd; Bumiputra Merchant Bankers Bhd

*Financial Information:* Unaudited

	31.01.93
	Ma\$'000
Sales turnover	324,732
Profit before tax	54,480
Profit after tax	39,742
Dividend per share	14.0
Earnings per share	24.4
Share capital	91,392

*Principal Shareholders:* Pemegang Amanah Raya, Malaysia; Sekim Amanah Saham Nasional; Raffles Nominees Pte Ltd

*Date of Establishment:* November 25th, 1963

## J & P COATS (MFG) SDN BHD

1400 Mukim 1, Prai Industrial Estate, 13600 Prai, Penang

*Tel:* 04-307199

*Cable:* Chain Prai

*Telex:* 47218 SEWMAL MA

*Telefax:* 04-307507

*Directors:* Roy A W Kinglake (Managing)

*PRINCIPAL ACTIVITIES:* Processing and manufacture of cotton and synthetic yarn and thread

*Parent Company:* J & P Coats Limited, United Kingdom

*Principal Bankers:* Standard Chartered Bank; Malayan Banking Berhad

*Principal Shareholders:* J & P Coats Ltd, UK

*Date of Establishment:* January 1st, 1972

*No of Employees:* 350



## JACK CHIA ENTERPRISES (MALAYSIA) BHD

Lot 14, Jalan 225, 46100 Petaling Jaya

Tel (03) 755-4144

Cable JACKCHIACO Petaling Jaya

Telex 37402 JCM MA

Telefax (03) 756-2359

Chairman Jack Chiarapurk

**Directors** Y M Tunku Maimunah bte Y M Tunku Abu Bakar, Liew Shou Kong (Managing Director), Sakol Chayavirabood, Thomas Ruthven Hepworth, Joseph Lai Khee Sin, Leow Liang Chuang (Managing Director)

**Senior Executives** Consumer Products Division Stephen Leow Liang Chuang (General Manager), Teoh Ghyn Huat (Assistant General Manager, Sales & Marketing), Ngew Sai Chew (Manager, Production-Hudson), Serene Chong (Manager, Production-Jacy Industries), Books & Publications Division Patricia Chen (Senior Manager, Bookstore (Retail)), Tai Kwai Meng (Manager, Wholesale Books & Magazines), Esther Tan (Chief Operating Executive, Magazine Publishing), Yasmin Gan (Advertising Sales Manager), Hotel Division Donny Chan Huat Beng (General Manager), Judy Ng (Sales Manager), Loo Kit Choong (Group Administration & Personnel Manager), Wong Paw (Group Financial Controller)

**PRINCIPAL ACTIVITIES** Investment holding company

**Subsidiary Companies** Hudson Malaysia Sdn Bhd, Jack Chia & Co (M) Sdn Bhd, Jacy Industries Sdn Bhd, Malathai Enterprises (Malaysia) Sdn Bhd, MPH Bookstores Sdn Bhd, MPH Distributors Sdn Bhd, MPH Magazines Sdn Bhd, MPH Enterprises (M) Sdn Bhd, Eastern & Oriental Hotel (1951) Sdn Bhd

**Principal Bankers** Hongkong & Shanghai Banking Corp, Malayan Banking Berhad, Kwong Yik Bank Berhad, Bank of Commerce Berhad

**Financial Information**

	31 03 91 Ma\$'000	31 03 92 Ma\$'000
Sales turnover	44,112	46,326
Profit before tax	5,107	5,454
Profit after tax	3,518	3,651
Retained profit	9,163	10,658
Dividend	1,987	2,084
Dividend per share	7.2	7.5
Earnings per share	18.4	19.6
Authorised capital	50,000	50,000
Paid-up capital	27,786	27,787
Total assets	54,322	79,368

**Principal Shareholders** Jack Chia MPH Ltd

**Date of Establishment** 1927

**No of Employees** 496 (Group)

## JACKS INTERNATIONAL LTD

7 Jalan Bersatu (13/4), 46200 Petaling Jaya, Selangor

Tel 03-755 4011

Cable EXPANDED Petaling Jaya

Telex 37588 JACKS

Telefax 03-757 5303

Chairman Tan Kay Hock

**Directors** Lim Kheng Guan (Chief Operating Officer), Yuen Kam Wah, Andrew Leong Wye Keong, J K H Lim

**Senior Executives** Tay Thiam Siew (Financial Controller)

**PRINCIPAL ACTIVITIES** Trading in industrial, technical and health products, fabrication and installation of piping and ducting, motor vehicle distribution and servicing, provision of hire purchase facilities and car rental

**Principal Agencies** Kohler Company, USA, Armitage Shanks Ltd, UK, Paka Industries Berhad, J R Smith Mfg Co, USA, Ina Ltd, Japan, Rapetti Ltd, Italy, P C Henderson Ltd, UK, Escol Panels Ltd, UK, Ganz Tiles Ltd, Switzerland, T I Matrix Churchill International Ltd, Precision Grinding Ltd, UK, Maquinaria LAGUN SA, Spain, Hardinge Brothers Inc, USA, Benign Enterprise Co Ltd, Taiwan, Landert Motoren AG, Switzerland, Hach Company, USA, DEA-Equipment Division, R Hunt & Co Ltd, MYM Corporation, Japan, Far East Intercoll Handels, Pilkington's Tiles Ltd, Liquid Plastics Ltd, UK, Rieher & Sons Ltd, Norway, Natures Farm, etc

**Parent Company** Abacus Pacific NV, Ultimate Holding Company Johan Holdings Berhad

**Subsidiary Companies** William Jacks & Co (Singapore) Pte Ltd, William Jacks & Co (Hong Kong) Ltd, William Jacks (Australia) Pty Ltd, William Jacks PLC

**Principal Bankers** Malayan Banking Berhad, Standard Chartered Bank, Midland Bank Plc, Hongkong & Shanghai Banking Corporation

**Principal Shareholders** Abacus Pacific NV

**Date of Establishment** 1979

**No of Employees** 550

## JOHAN HOLDINGS BERHAD

7 Jalan Bersatu 13/4, 46200 Petaling Jaya, Selangor

Tel (03) 757-8411

Telex 36311 JHB MA

Telefax (03) 757-0945

Chairman Tan Kay Hock (also Chief Executive)

**Directors** Tan Swee Bee (Managing Director), Leong Wye Keong, Siew Nim Chee

**Senior Executives** Chan Kok Soo (Head, Industrial Division), Dr Alan Chew Fook Yew (Head, Corporate Affairs & Finance), Darren Teh Yong Fah (Company Secretary)

**PRINCIPAL ACTIVITIES** Property development, manufacturing, trading, motor car distribution, charge cards, travel, resort operation, general insurance, investment and management

**Principal Agencies** George Kent Group, Teknologi Air Patcandy, Diners Club, Nature's Farm, William Jacks & Co

**Subsidiaries and Associated Companies** Johan Land Sdn Bhd, Johan Management & Services Sdn Bhd, Johan Properties Sdn Bhd, Johan Equities Sdn Bhd, William Jacks & Co (Malaysia) Sdn Bhd, Wismer Automation Sdn Bhd, Nature s Farm Sdn Bhd, Redland Ceramic Sdn Bhd, Lamut Park Resort Sdn Bhd, Johan Capital Group Johan Capital Sdn Bhd, Diners Club (Malaysia) Sdn Bhd, Diners World Travel Sdn Bhd, George Kent Group George Kent (Malaysia) Berhad, GK Equities Sdn Bhd, GK Engineering Sdn Bhd, Teknologi Air Patcandy Sdn Bhd, Abacus Group Abacus Pacific NV, George Kent (Singapore) Pte Ltd, Trinity General Insurance Co Ltd, Trinity Finance Co Ltd, Zurich Crest Investment Ltd, Johan Investment Group Diners Club (Singapore) Pte Ltd, Diners World Travel Pte Ltd, Johan Air Services Pte Ltd, Lifestyle Collection (S) Pte Ltd, Jacks International Group Jacks International Ltd, William Jacks & Co (Singapore) Pte Ltd, Nature s Farm Pte Ltd, William Jacks & Co (Borneo) Sdn Bhd, William Jacks & Co (Hong Kong) Ltd, William Jacks & Co (Australia) Pty Ltd, Skineer Engineering Pty Ltd, William Jacks Plc Group William Jacks poc, William Jacks Properties Ltd, Thomson & Taylor (Brooklands) Ltd, Central garage (Surrey) Ltd, Sunningdale Carriage Co Ltd, Caxton Engineering Co Ltd, The Ascot Garage Co Ltd, F & W Mays Co Ltd, Williams Jacks Services Ltd, RHD Finance Ltd

**Principal Bankers** Aseambankers Malaysia Bhd, Banque International A Luxembourg, Deutsche Bank, Malayan Banking berhad, Midlands Bank

**Financial Information**

	31 01 90 Ma\$'000
Sales turnover	453,939
Profit before tax	6,498
Profit after tax	1,187
Authorised capital	250,000
Paid-up capital	127,555
Total assets	518,357

**Principal Shareholders** DG Nominees Pte Ltd (6.44%), Rakyat First Nominees Sdn Bhd (5.79%), Kayland Holdings Sdn Bhd (5.02%), Aseam Malaysia Nominees Sdn Bhd (4.29%), HSBC (Singapore) Nominees Sdn Bhd (3.83%)

**Date of Establishment** 1902

**No of Employees** 2,000 Group

## JOMALINA SDN BHD

Batu 9, Jln Banting-Kelang, 42500 Telok Panglima Ind Est, Kuala Langat, SL

Tel (3) 352-6301, 352-6211

Telex 39616 MA

Telefax (3) 352-6688

Chairman Abdul Rahman bin Ramli

# MALAYSIA

**Directors:** Adham B Abdullah, Syed Fahkri Barakbah, Tuan Haji Sabri B Ahmad

**Senior Executives:** Jofri Rani Ahmad Derus (General Manager), Tan Kim Siw (Senior Manager, Finance Operations), Sally Chan Choi Peng (Senior Manager, Quality Control Dept)

**PRINCIPAL ACTIVITIES:** Palm oil refinery

**Parent Company:** Golden Hope Plantations Berhad

**Principal Bankers:** Malayan Banking Berhad

**Financial Information:**

	1992
	Ma\$'000
Sales turnover	65,000
Profit before tax	4,550
Profit after tax	4,500
Retained profit	41,624
Share capital	10,000
Total assets	65,323

**Principal Shareholders:** Golden Hope Plantations Berhad (100%)

**Date of Establishment:** 1974

**No of Employees:** 217

## KAH MOTOR CO SDN BHD

4 Leith Street, 10200 Penang

**Tel:** 04-368244

**Telex:** 40686

**Directors:** K K Loh (Managing)

**PRINCIPAL ACTIVITIES:** Distributor of motor vehicles

**Principal Agencies:** Honda

**Parent Company:** Oriental Holdings Bhd

**No of Employees:** 450

## KAMUNTING CORPORATION BERHAD

31/F UBN Tower, 10 Jalan P Ramlee, MY-50250 Kuala Lumpur

**Tel:** (3) 232-1890

**Telex:** 20269 MA

**Telefax:** (3) 232-2773

**Chairman:** Dato Lim Ah Tam alias Lim Bok Yeng

**Directors:** Lim Thian Kiat (Chief Executive), Tuan Haji Anuar Bin Hamdan, Wong Swee Sang

**PRINCIPAL ACTIVITIES:** Investment holding company with subsidiaries involved in property development and investment; general insurance; credit and leasing business; share registration and related services; construction and contracting; four digit numbers forecast betting; production and trading in construction materials; operation of a holiday resort; trading and marketing commodities; manufacturing and marketing chipboard; commercial banking and finance; ownership and operation of ships for hire and cargo services

**Subsidiary Companies:** Acemore Housing Development Sdn Bhd; Hexon Housing Development Sdn Bhd; Indasu Housing Development Sdn Bhd; Jati Credit Sdn Bhd; Kamunting Holdings Sdn Bhd; Kamunting Construction Sdn Bhd; KSM Property Development Sdn Bhd; Kamunting Management Services Sdn Bhd; Kompas Insurans Bhd; KCb Trading Sdn Bhd; KCB Credit & Leasing Sdn Bhd; Monplus Housing Development Sdn Bhd; Niphotash (M) Sdn Bhd; Prime-Lite Sdn Bhd; Patsawan Properties Sdn Bhd; Petani Housing Development Sdn Bhd; Rimelite Housing Development Sdn Bhd; Rhinever Housing Development Sdn Bhd; Samudra Pelangi Sdn Bhd; Staboc Marketing Sdn Bhd; Senna Housing Development Sdn Bhd; Trans-Mutual Sdn Bhd; Taman Sungei Patani Sdn Bhd; Unicorn Housing Development Sdn Bhd; Winplus Housing Development Sdn Bhd; Kamunting Investment (S) Pte Ltd; Kamunting Tin Dredging Ltd

**Principal Bankers:** Security Pacific Asian Bank; Malayan Banking Berhad

**Financial Information:**

	31.03.91	31.03.92
	Ma\$'000	Ma\$'000
Sales turnover	18,038	20,946
Profit before tax	7,911	12,261
Profit after tax	2,516	7,366
Retained profit	5,744	14,572
Dividend	3,205	2,555
Dividend per share	0.75	0.5
Earnings per share	0.5	1.1
Authorised capital	500,000	500,000
Paid-up capital	393,019	393,020
Total assets	114,685	94,873

**Principal Shareholders:** Sharikat Nominee Bumiputra Sendirian Berhad (54.15%)

**Date of Establishment:** November 1976

**No of Employees:** 230

## KECK SENG (MALAYSIA) BERHAD

2-G Foh Chong Building, Jalan Ibrahim, Johor Baru, Johor

**Tel:** 241088 (Johor Bahru)

**Cable:** KECKSENGCO

**Telex:** 20119 KSPALM RS

**Telefax:** 238988

**Chairman:** Ho Kian Guan (Executive)

**Directors:** YAM Tunku Osman Ahmad, YB Major General (R) Dato Mahmood bin Sulaiman, Ho Kian Hock (Managing Director), Chua Peng Len, Lee Hwee Leng, Ng Yew Keng, Ho Kian Cheong, Dato Richard Ho Ung Hun

**PRINCIPAL ACTIVITIES:** Holding company involved in cultivation of oil palm, marketing of refined palm oil products; housing development, property investment and golf courses

**Branch Offices:** 111 North Bridge Road, #28-00 Peninsula Plaza, Singapore 0617; 137 Jalan Sri Pelangi, Taman Pelangi, Johore Bahru, Johore

**Subsidiary Companies:** Johor (Masai) Plantations Sdn Bhd; Kota Tinggi Oil Palm Plantations Sdn Bhd; Lian Huap Oil Palm Plantations Sdn Bhd; Sin Lian Oil Palm Plantations Sdn Bhd; Plantation & Development (Malaysia) Sdn Bhd; Keck Seng Investments Pte Ltd; Brosna Limited; Newford Pte Ltd; Banang Bersama Segamat Sdn Bhd; HKH Holdings Sdn Bhd

**Principal Bankers:** Oversea-Chinese Banking Corporation; Malayan Banking Berhad; Chase Manhattan Bank

**Financial Information:**

	31.12.91
	Ma\$'000
Turnover	344,393
Profits after tax	19,651
Retained profit	81,728
Earnings per share	12.2
Share capital	159,000
Total assets	262,476

**Principal Shareholders:** OCBC (Nominees) Malaysia Sdn Bhd; Lembaga Tabung Angkatan Tentera

**Date of Establishment:** November 15th, 1968

**No of Employees:** 1,500 (Group)

## KEDAH CEMENT SDN BHD

31/F Menara Dato Onn, Putra World Trade Centre, Jl Tun Ismail, 50480 KL

**Tel:** (3) 298-9566

**Telex:** 20110 KECEM MA

**Telefax:** (3) 298-9625

**Chairman:** Tan Sri Dato Jamil Bin Mohd Jan

**Directors:** Heng Keah Yong (Joint Managing Director), Lim Yan Hai (Joint Managing Director), Lim Yen Haat, Tuan Hj Mohd Saufi B Abdullah, Dato Jaafar B Jamaludin, Lum Choong Wah

**Senior Executives:** Dato Zainol ABidin Hj Abd Hamid (Senior General Manager), Tham Hock Soon (Group Financial Controller), Gan Chee Leong (Marketing & Corporate Planning Manager), Lim Li CHuan (General Manager, Technical & Projects), Huang Wen Pin (General Manager, Research & Development)

**PRINCIPAL ACTIVITIES:** Cement manufacturers

**Parent Company:** Kedah Cement Holdings Bhd

*Subsidiary Companies:* Kedah cement Marketing Sdn Bhd

*Financial Information:*

	1991
	Ma\$'000
Sales turnover	229,644
Profit before tax	34,762
Share capital	180,000
Total assets	477,868

*Date of Establishment:* March 31st, 1980

*No of Employees:* 480

## KEMAYAN OIL PALM BERHAD

5E Foh Chong Building, 66 Jalan Ibrahim, Johor Baru

*Tel:* (7) 322-1946

*Telex:* 60027 KEMAYN MA

*Telefax:* (7) 230062

*Chairman:* Ungku Ahmad bin Abdul Rahman

*Directors:* Boon Weng Siew (Managing Director), Chong Fo Ah (Deputy Managing Director), Harry Chan Keng Howe

*PRINCIPAL ACTIVITIES:* Oil palm and cocoa plantation and the processing of oil palm

*Subsidiary and Associated Companies:* Malaysian Agricultural Products Sdn Bhd; Jayasan Sdn Bhd; Monex Sdn Bhd; Sentosa Cocoa Sdn Bhd; Malaysia Agricultural Industries Sdn Bhd; Melanking Sdn Bhd; Plantation Services (Sabah) Sdn Bhd; Testing Services (Sabah) Sdn Bhd; Kinabalu Cocoa Trading Sdn Bhd; Kopmai Sdn Bhd

*Principal Bankers:* United Malayan Banking Corporation, Kuala Lumpur and Bahau; Malayan Banking Bhd, Johor Baru and Sandakan

*Financial Information:*

	31.05.90
	Ma\$'000
Sales turnover	18,140
Profits	1,505
Authorised capital	100,000
Paid-up capital	86,300
Total assets	162,820

*Principal Shareholders:* Kinta Nominees Sdn Bhd; Alexandra Securities Pte Ltd

*Date of Establishment:* December 14th, 1965

*No of Employees:* 1,500 (Group)

## KEMPAS EDIBLE OIL SDN BHD

PO Box 182, 80720 Johor Bahru, Johor

*Tel:* (03) 292-0922, (03) 293-0960

*Telex:* MA 30459, MA 60719

*Telefax:* (07) 513121

*Directors:* Mahbob bin Abdullah (Director, Refinery Division)

*Senior Executives:* Lim Yit Peng (General Manager)

*PRINCIPAL ACTIVITIES:* Refining of palm oil and downstream processing of speciality fats

*Parent Company:* Sime Darby Berhad

*Subsidiary Companies:* EPIC Products Berhad

*Principal Bankers:* United Malayan Banking Corp; Public Bank Berhad; Bank of Commerce; Hongkong & Shanghai Banking Corporation

*Principal Shareholders:* Wholly owned by Consolidated Plantations Berhad

*Date of Establishment:* 1974

*No of Employees:* Approx 200

## KESANG CORPORATION BERHAD

5/F Wisma MCA, 163 Jalan Ampang, PO Box 12617, 50784 Kuala Lumpur

*Tel:* 03-2617266, 03-2617409, 03-2617318

*Cable:* Kesangcorp Kuala Lumpur

*Telex:* 32414 KESANG MA

*Telefax:* (03) 261-6513

*Chairman:* Dato' Haji Mat Mat Shah Bin Ahmad Sapuan

*Directors:* Shani Bin Ahmad Sapuan, Tuan Haji Ahmad Bin Naib, Tan Sri Datuk Abdul Samad Bin Idris, Wan Ismail Bin Nik, Dato' Mohd Ramli Bin Kushairi, Joseph Tan Boon Heng, Dato' Haji Yahya bin Haji Talib, Dato' Mohd Nor bin Kadir

*Senior Executives:* Dato' Mohd Ramli bin Kushairi (Deputy Executive Chairman), Yong Yow Khong (General Manager-Hire Purchase & Leasing Division), Yap Min Leang (General Manager-Plant Hire & Quarry Division), Mohd Zain bin Yassin (General Manager-Travel & Tours Division), Wan Yusof bin Wan Ismail (Head-Corporate Planning Division)

*PRINCIPAL ACTIVITIES:* Property development; leasing; quarrying; general contractors, group cultivation; investment holding company; hoteliers and travel and tour operators; equipment hire

*Branch Offices:* Kuantan, Kuala Krai, Butterworth, Dungun

*Financial Information:*

	1990
	Ma\$'000
Sales turnover	1,123,717
Profits after tax	61,613
Authorised capital	500,000
Paid-up capital	343,728
Total assets	2,135,157

*Principal Shareholders:* D & C Merchant Nominees Sdn Bhd (18.24); D & C Nominees Sdn Bhd (9.30%); United Asian Nominees Sdn Bhd (5.89%); Lembaga Tabung Angkatan Tentera (4.39%); Hongkong & Shanghai Bank (Singapore) Nominees Pte Ltd

*Date of Establishment:* December 29th, 1960

## KFC HOLDINGS (MALAYSIA) BERHAD

18th Floor, MUI Plaza, Jalan P Ramlee, 50250 Kuala Lumpur

*Tel:* (3) 248-1288

*Telex:* 33631

*Telefax:* (3) 248-5729

*Chairman:* YB Dato' Mohd Sarit bin Haji Yusoh

*Directors:* Cheam Tat Pang (Managing Director), George Ting Yew Tong, Patrick Low Han Hing, Tuan Haji Ishak bin Ismail, Khoo Cheng Gaik, Dato' Dr Mokhzani bin Abdul Rahim, Tan Sri Lim Geok Chan (Lim Yock Ching), Tuan Haji Mohd Hilmey bin Mohd Taib, Datuk Abang Haji Zainie bin Abang Suhai

*PRINCIPAL ACTIVITIES:* Investment holding and management company with subsidiaries involved in operation of restaurants, trading, processing and marketing of poultry

*Subsidiary Companies:* KFC Restaurants Sdn Bhd; Kentucky Restaurants Sdn Bhd; Kentucky Trading Sdn Bhd; Kentucky Fried Chicken (Malaysia) Sdn Bhd; KFC Manufacturing Sdn Bhd; Farm Products Sdn Bhd; KFC Poultry Products Sdn Bhd; KFC Catering Services Sdn Bhd; KFC (East Malaysia) Sdn Bhd (Formerly Innovest Holdings Sdn Bhd); Cabeza Sdn Bhd; Fujiya Restaurants Sdn Bhd; WCM Restaurants Sdn Bhd; Havprime Sdn Bhd; Silver Track Sdn Bhd; Helix Investment Ltd; KFC (B) Sdn Bhd; KFC Technical Services Sdn Bhd; Integrated Poultry Industry Sdn Bhd

*Principal Bankers:* Malayan Banking Berhad

*Financial Information:*

	31.12.92
	Ma\$'000
Sales turnover	322,998
Profit before tax	27,190
Profit after tax	17,462
Retained profit	1,333
Dividend	4,828
Dividend per share	0.05
Earnings per share	0.15
Share capital	91,435
Shareholders funds	145,914

*Principal Shareholders:* Golden Plus Holdings Bhd (31.35%); Leong Hup Holdings Bhd (20.27%); Permodalan Nasional berhad (20.20%)

*Date of Establishment:* December 22nd, 1993

*No of Employees:* 5,630

## KHONG GUAN HOLDINGS MALAYSIA BERHAD

Level 5B Block C-South, Damansara Town Centre, Damansara Heights, 50490 KL

*Tel:* (3) 255 7077

*Chairman:* Tan Sri Datuk William Tan

# MALAYSIA

**PRINCIPAL ACTIVITIES:** Investment holding company with subsidiaries involved in food processing

**Subsidiary Companies:** Khong Guan Biscuit Factory Sdn Bhd; Khian Guan Biscuit Mfg Sdn Bhd

**Principal Bankers:** United Malayan Banking Corporation

**No of Employees:** 850

## KIAN JOO CAN FACTORY BERHAD

LOt 10 Jalan Perusahaan Satu, 68100 Batu Caves, Selangor

**Tel:** (3) 689-6322

**Telex:** 31158

**Telefax:** (3) 689-8185

**Directors:** See Teow Chuan (Managing Director)

**PRINCIPAL ACTIVITIES:** Manufacture of packaging for beer and soft drinks, cans, PET products, corrugated fibre cartons

**Subsidiary Companies:** Box-Pak (M) Sdn Bhd; Canco Engineering & Machinery Sdn Bhd; Great Asia Tin Can Factory Sdn Bhd; Metal-Pak (M) Sdn Bhd

## KIB TEXTILES BERHAD

21-23 Jalan Hussein, 30250 Ipoh, Perak

**Chairman:** Tan Sri Abdul Aziz bin Zain; Deputy Chairmen: Takayasu Miwa; A T Dickson

**Directors:** Ng Song Hin (Managing Director)

**PRINCIPAL ACTIVITIES:** Textile manufacturers

## KILLINGHALL (MALAYSIA) BHD

6th Floor, 49 Jalan Hang Lekiu, 50742 Kuala Lumpur

**Tel:** 230-3544, 230-3545, 230-3546

**Telex:** 30199 SOBANK MA

**Telefax:** 238-4314

**Chairman:** Dr Mohammad Abdus Salim bin S Cassim

**Directors:** Tan Teong Hean, Charles William Tresise, Dr Ng Wing Kong, Dato' Dr Yahya bin Ismail

**Senior Executives:** Ms Lim Sook Keng

**PRINCIPAL ACTIVITIES:** Tin mining; banking, finance and related services

**Associated Companies:** Southern Bank Berhad and its subsidiaries; Southern Finance Company Berhad; Southern Nominees Sdn Berhad; SB Properties Sdn Berhad

**Principal Bankers:** Malayan Banking Berhad; Overseas Chinese Banking Corporation Limited

**Financial Information:**

	1989
	Ma\$'000
Turnover	18,901
Profit after tax	5,029
Authorised capital	100,000
Paid-up capital	39,200
Total assets	134,550

**Principal Shareholders:** Ramuda Sdn Bhd; The Straits Trading Company Limited; Great Eastern Life Assurance Company Limited

**Date of Establishment:** July 15th, 1978

## KIM FASHION KNITWEAR (M) SDN BHD

PO Box 235, 70720 Seremban, Negeri Sembilan

**Tel:** 06-725184

**Telex:** 63855 MA

**Directors:** E Dzial (Managing)

**PRINCIPAL ACTIVITIES:** Knitwear manufacture

**Parent Company:** Simbach Strickwarenfabrik GmbH

**Principal Bankers:** Deutsche Bank Asia

## KRAMAT TIN DREDGING BERHAD

32/F Menara PNB, 201A Jalan Tun Razak, MY 50400 Kuala Lumpur

**Tel:** 03-261-6000

**Telex:** 31316 MA

**Telefax:** (03) 261-3575

**Chairman:** Ibrahim Menudin

**Directors:** Ibrahim Menudin, Ab Sukor bin Shahar, Haji Faisal Siraj, Mohd Haris Ismail

**PRINCIPAL ACTIVITIES:** Tin mining by dredging method; production of tin and its by-products in concentrate form

**Parent Company:** Malaysia Mining Corporation Bhd

**Principal Bankers:** Bank Bumiputra Malaysia Bhd

**Financial Information:**

	31.01.91
	Ma\$'000
Sales turnover	423,000
Profit after tax	139,000
Authorised capital	4,000
Paid-up capital	3,960

**Principal Shareholders:** Malaysia Mining Corporation

**Date of Establishment:** August 28th, 1926

## KUALA LUMPUR KEPONG BERHAD

Wisma Taiko, 1 Jalan S P Seenivasagam, 30000 Ipoh, Perak

**Tel:** (5) 517844, 519422

**Telex:** 44094/44324 TAIKO MA

**Telefax:** (5) 505312

**Chairman:** Tan Sri Dato' Seri Lee Loy Seng (also Joint Managing Director)

**Directors:** Lee Oi Hian (Joint Managing Director), Yeoh Chin Hin, L E C Letts, Y M Dato Tengku Robert Hamzah, R M Alias, Major-General (R) Dato' Mahmood B Sulaiman, Mohd Hilmey bin Mohd Taib, Ong Beng Kee (Executive Director)

**Senior Executives:** Lee Hau Hian (Secretary), Lim Jit Chew (Secretary)

**PRINCIPAL ACTIVITIES:** Cultivating, processing and marketing of rubber, oil palm and cocoa

**Parent Company:** (Managing Agent) Taiko Plantations Sdn Bhd

**Subsidiary Companies:** \*Kepong Plantations Bhd; \*Kekayaan Sdn Bhd; \*Tertinggi Sdn Bhd; \*Kluang Kelapa Sawit Sdn Bhd; \*Paloh Kelapa Sawit Estate Sdn Bhd; \*Kemasul Rubber Estates Limited; (\*Under voluntary liquidation); KL-K Holiday Bungalows Sdn Bhd; Kulumpang Development Corp Sdn Bhd; Sri Kunak Plantation Sdn Bhd; KL-Kepong (Sabah) Sdn Bhd; Taiko Plantations Sdn Bhd; KL-Kepong Edible Oils Sdn Bhd; Fajar Palmkel Sdn Bhd; KLKI Holdings Limited; KLK Farms Pty Ltd; Kuala Lumpur Kepong Investments Limited; Quillspur Limited; Ladang Sumundu (Sabah) Sdn Bhd; Kalumpang Estates Sdn Bhd; Masawit Plantation Sdn Bhd; Uni-Agro Multi Plantations Sdn Bhd; Syarikat Swee Keong (Sabah) Sdn Bhd; Gocoa Sdn Bhd; Golden Peak Development Sdn Bhd; Golden Yield Sdn Bhd; KL-Kepong Cocoa Products Sdn Bhd; KL-Kepong Property Development Sdn Bhd; KL-Kepong Property Holdings Sdn Bhd; Kompleks Tanjong Malim Sdn Bhd; Ladang Finari Sdn Bhd; Rubber Fibreboards Sdn Bhd; Selit Plantations (Sabah) Sdn Bhd

**Principal Bankers:** Bank Bumiputra Malaysia Bhd; Malayan Banking Bhd; Hongkong & Shanghai Banking Corporation; Development & Commercial Bank Berhad; Public Bank Berhad

**Financial Information:**

	30.09.91	30.09.92
	Ma\$'000	Ma\$'000
Sales turnover	381,367	441,600
Profit before tax	85,468	111,779
Profit after tax	64,886	86,650
Retained profit	261,993	287,003
Dividend	41,311	46,807
Dividend per share	15.0	15.0
Earnings per share	20.2	26.0
Share capital	423,701	475,201
Total assets	1,135,631	1,356,366

**Principal Shareholders:** Batu Kawan Berhad (42.17%); Pemegang Amanah Raya Malaysia Skim Amanah Saham Bumiputera (12.63%)

**Date of Establishment:** July 6th, 1973

**No of Employees:** 12,179 (Group)

## KULIM (MALAYSIA) BERHAD

Ulu Tiram Estate, KB 705, 80990 Johor Bahru, Johor

**Tel:** 07-611611/3

**Cable:** TROPEAST-JOHOR BAHRU

**Telex:** 60735 TIRAM

**Telefax:** 07-611701

**Chairman:** Dato Mohd Ali bin Haji Hashim

**Directors** Sabtu Abu Bakar (Managing Director), Mohd Joned bin Yasin, Roderick J Maclean (Director, Agriculture), Tan Sri Datuk Dr Arshad Ayub, Zainah bte Mustafa, Ahamad Mohamad, Ishak Mohd Sharif

**Senior Executives** Joned bin Yasin (Estates Director), Wong Seng Lee (Group Financial Controller), Ghazi bin Atan (Group Company Secretary)

**PRINCIPAL ACTIVITIES** Oil palm, rubber and cocoa plantation

**Principal Agencies** EPA Management Sdn Bhd

**Subsidiary Companies** Ulu Tiram Manufacturing Co (M) Sdn Bhd, Kulim Plantations (M) Sdn Bhd, Advance Development Sdn Bhd, Selai Sendirian Berhad, Skellerup Industries (M) Sdn Bhd

**Principal Bankers** Standard Chartered Bank, Kuala Lumpur, Bank Bumiputra Malaysia Berhad, Johor Bahru, Standard Chartered Bank, London

#### Financial Information

	31 12 90	31 12 91
	Ma\$'000	Ma\$'000
Turnover	80,873	105,942
Profit before tax	15,965	16,333
Profit after tax	10,658	12,744
Retained profit	57,294	61,162
Dividend	5,213	7,208
Earnings per share	8 98	10 20
Authorised capital	100,000	100,000
Paid-up capital	53,466	55,444

**Principal Shareholders** Johor State Economic Development Corporation (45 78%)

**Date of Establishment** July 3rd, 1975

**No of Employees** 2,026

## KUMPULAN BARKATH

See BARKATH, KUMPULAN

## KUMPULAN EMAS BERHAD

Wisma Emas, 65 Persiaran Selangor, Shah Alam Ind Estate, 4000 Shah Alam

Tel (03) 559-2972

Cable "EMASGROUP" Shah Alam

Telex EMAS MA 38537

Telefax (603) 550-1468, (603) 559-9978, (603) 550-9716

**Chairman** Datuk Setia Haji Abdul Ghani bin Ali

**Directors** Lim Fung Chee (Chief Executive & Managing Director), Abdul Aziz bin Mohammad Hussain, Chang Ching Chau, Mazlan bin Datuk Setia Haji Abdul Ghani, Tan Hoon Siong, Lim Chan Lok, Looi Kum Pak, Goh Nan Kioh

**Senior Executives** Lai Ying Choy (Senior Manager, Finance & Corporate Affairs), Chan Siew Meei (Corporate Secretary & Legal Affairs), Jimmy Lim, Choo Ching Yeow, Lee Loy Fatt ((Senior Manager, Agriculture), Hashim bin Mohd Natt (Senior Manager, Corporate Development), Soh Yeh Bee

**PRINCIPAL ACTIVITIES** Engineering, palm oil processing and marketing, management services

**Subsidiary Companies** Salcon Engineering Sdn Bhd, CSC Kemico (SEA) Sdn Bhd, Skeel Engineering Sdn Bhd, Salcon-Centrimax Engineering Sdn Bhd, Fatoils (Malaysia) Sdn Bhd, Bumi Tiga Enterprise Sdn Bhd, Kejuruteraan Raya Bumi Sdn Bhd, Sawitani Sdn Bhd, KE Systems Sdn Bhd, Kilang Kelapa Sawit Sri Lingga Sdn Bhd, Kilang Kelapa Sawit Bukit Pasir Sdn Bhd, LKSK Sdn Bhd, Sri Lingga Sdn Bhd, Berembang Sdn Bhd, Seri Jasin Sdn Bhd, Mudek Sdn Bhd, Gabema Sdn Bhd, Pengangkutan Gabema Sdn Bhd, LKSK Sdn Bhd, Ladang KUB-KEB Sdn Bhd, Kilang Kelapa Sawit Sri Lingga Sdn Bhd, and others

**Principal Bankers** Arab-Malaysian Merchant Bank, Malayan Banking Berhad, Public Bank Berhad, Standard Chartered Bank, Hongkong & Shanghai Banking Corporation

#### Financial Information

	31 07 91	31 07 92
	Ma\$'000	Ma\$'000
Gross operating revenue	195,016	196,549
Profit before tax	9,697	4,227
Profit after tax	5,625	1,632
Retained profit	7,690	3,514
Dividend	3,130	3,130
Dividend per share	4 0	-
Earnings per share	4 6	1 5
Share capital	60,204	60,209
Total assets	138,556	134,823

**Principal Shareholders** D & C Merchant Nominees Sdn Bhd, Hasil Bumi Sdn Bhd, HSBC (Kuala Lumpur) Nominees Sdn Bhd

**Date of Establishment** August 8th, 1973

**No of Employees** 1,000

## KUMPULAN GUTHRIE BERHAD

Wisma Guthrie, 21 Jalan Gelenggang, Kuala Lumpur

Tel (3) 254-1644

Cable GEALCO

Telex 30346 GEALCO

Telefax (3) 255-7934

**Chairman** Jeneral (B) Tan Sri Dato Mohd Ghazali Haji Che Mat

**Directors** Dato Megat Abdul Rahman Megat Ahmad, Dato Abdul Khalid bin Ibrahim, Dato Abdul Aziz bin Ibrahim, Ong Euwan George (Alternate to Wong Chong Wah), Badardin bin Ahmad (Alternate to Dato Abdul Khalid bin Ibrahim)

**PRINCIPAL ACTIVITIES** Plantation management, construction of rubber and oil palm facilities, research and development, marketing oil palm seeds

**Subsidiary Companies** Guthrie Ropel Bhd, Highlands & Lowlands Berhad

**Principal Bankers** Hongkong & Shanghai Banking Corp, Malayan Banking Bhd, Bank Bumiputra Malaysia Bhd

#### Financial Information

	1991	1992
	Ma\$'000	Ma\$'000
Sales turnover	892,874	945,345
Profit before tax	118,056	100,822
Profit after tax	74,089	60,624
Dividend	65,000	59,100
Earnings per share	5 7	3 6
Shareholders funds	1,365,376	1,332,139
Total assets	1,918,892	1,896,685

**Principal Shareholders** Yayasan Pelaburan Bumiputra

**Date of Establishment** November 25th, 1960

**No of Employees** 21,000

## KUMPULAN INCHCAPE

c/o Inchcape Malaysia Holdings Bhd, 80 Jalan Ampang, Kuala Lumpur

Tel 03-209188

Telex 30334 Borneo MA

**PRINCIPAL ACTIVITIES** General trading

**Principal Shareholders** Inchcape Berhad (60%), Mewah Holdings (40%)

## KWONG YIK BANK BERHAD

PO box 10135, 75 Jalan Tun H S Lee, 50905 Kuala Lumpur

Tel (3) 232-5633 (5 lines)

Cable Banco Kuala Lumpur

Telex 30437 KYBKL MA

**Chairman** Tan Sri Hashim bin Aman

**Directors** Dato ' Mohd Yusof Hj Nassir (Executive Director), Dato' Dr Ikmal Hisham Albakri, Tan Sri Dato' Ir Mohd Jalaluddin bin Zainuddin, Dato' Nik Hassan bin Haji Wan Abdul Rahman, Ahmad Mohd Don, Mohd Salleh bin Haji Harun, Teh Soon Poh

**Senior Executives** Raja Shaharul Niza bin Raja Abdul Aziz (General Manager, Operations Group), Zahridah Ismail (General Manager, Services Group), Lee Chaing Huat (General Manager, Credit & Marketing Group), Lamin Ismail (Head, Retail Banking Division), Ahmad Zazli Abdul Hamid (Head, Branch Operations Division),

# MALAYSIA

Loke Kok Pong (Head, Treasury Division), Leong Peng Kei (Head, Information Services & Administration Division), Abdul Murad Abdul Majid (Head, Credit Control Division), Hasanain N Yaacob (Head, Information Technology Division), Lee Ah Gee (Head, Loan Recovery Division), TTan Gee Ching (Head, Internal Audit Division), Ong Suan Sim (Head Secretarial Dept)

**PRINCIPAL ACTIVITIES:** Commercial banking

**Branch Offices:** 49

**Parent Company:** Malayan Banking Berhad

**Subsidiary Companies:** Kwong Yik Finance Berhad; Kwong Yik Nominees (Tempatan) Sdn Bhd

**Financial Information:**

	30.06.92
	Ma\$'000
Deposits	2,701,639
Profit before tax	40,890
Profit after tax	17,790
Retained profit	3,134
Earnings per share	7.0
Share capital	250,000
Total assets	3,700,124

**Principal Shareholders:** Malayan Banking Berhad

**Date of Establishment:** 1913

**No of Employees:** 1,657

## L & M SYSTEMS SDN BHD

4 Jalan SS 13/5, Subang Jaya 47500, Petaling Jaya

**Tel:** 03-7333313

**Cable:** LANDMAL, Subang Jaya

**Telex:** 36241 LANDM

**Telefax:** 03-734-4357

**Chairman:** Abdullah bin Mohd Yusof

**Directors:** Paul Lim, Pattis Naidu, Tony Chan, Encik Abdullah bin Mohd Yusof, Incik Ismail bin Ibrahim

**Senior Executives:** Pattis Naidu (General Manager), Peter Tan (Manager-Construction Division)

**PRINCIPAL ACTIVITIES:** Prestressing, ground anchoring, grouting, waterproofing, structural repairs, concrete cutting, slipforming, heavy lifting engineering, micro pile, foundation; provision of design assistance and technical services; post tensioning of building and civil engineering structures, soil stabilisation and marketing of building materials and construction equipment

**Principal Agencies:** Putzmeister; CCL; BBRV: Dywidag Systems; Chemie Linz (Polyfelt); Sika; SCA (Soundless Cracking Agent); Prolifix (Plastering); Spanseal (Waterstop); Santac (Waterproofing); Gundle Lining (Geomembrane) Netlon (Mattress & Gabion); ECO (Formworks); DOKA (Formworks) Technopompe (High Pressure Cleaner); BSP (Hydraulic Hammer); Enka; Potain; Alimak; Sugikuni; Sambron

**Branch Offices:** L & M Prestressing Sdn Bhd, Kota Kinabalu

**Associated Companies:** L & M Group Investments Pte Ltd, Singapore, (Head Office); L & M Systems, Thailand; L & M Systems, Hong Kong, L & M Prestressing Sdn Bhd (Brunei); L & M Systems Ltd (Republic of China)

**Principal Bankers:** Standard Chartered Bank

**Principal Shareholders:** L & M Prestressing Pte Ltd; Ismail bin Ibrahim; Hicrest Development Sdn Bhd; Group Corporation Sdn Bhd

**Date of Establishment:** December 27th, 1973

**No of Employees:** Approx 200

## LAM SOON (M) BERHAD

Jalan 205, PO Box 8, 46700 Petaling Jaya, Selangor

**Tel:** (03) 791-2755

**Cable:** LAMSOAP, Petaling Jaya

**Telex:** 37671 LAMVEG

**Telefax:** (03) 791-2572

**Chairman:** T C Whang

**Directors:** T L Whang (Managing Director), H S Khoo (Deputy Managing Director, Finance), K L Er (Deputy Managing Director, Operations)

**PRINCIPAL ACTIVITIES:** Processing and refining of crude palm oil and the manufacture and distribution of cooking oil, edible fats and soap products

**Affiliated Companies:** Lam Soon Oil & Soap Mfg (S) Pte Ltd; Lam Soon (HK) Ltd, Hong Kong; Lam Soon Co Ltd, Thailand

**Principal Bankers:** Malaysian French Bank Bhd

**Financial Information:**

	1992
	Ma\$'000
Sales turnover	322,000
Profit after tax	6,039
Authorised capital	100,000
Paid-up capital	70,000
Total assets	123,000

**Principal Shareholders:** Lam Soon Oil & Soap Mfg Sdn Bhd; Pem Amanah Raya, Malaysia Sekim ASN; Lembaga Tabung Angkatan Tentera (LTAT); Lembaga Urusan dan Tabung Haji (LUTH)

**Date of Establishment:** April 29th, 1982

**No of Employees:** 1,200

## LAND & GENERAL BERHAD (FORMERLY GENERAL LUMBER (HOLDINGS) BERHAD)

4/F Wisma Tractors No 7, Jalan SS 16/1 Subang Jaya, 47500 Petaling Jaya

**Tel:** 734-6880

**Cable:** GENLUMBER P J

**Telex:** 25159 LUMBER MA

**Telefax:** 734-7039

**Chairman:** Wan Azmi Bin Wan Hamzah

**Directors:** Nik Mahmood bin Haji Nik Hassan (Managing Director), Sheikh Abdul Rahman Bin Datuk Sheikh Abu Bakar, Tajudin bin Ramli, Ng Kon Loong, Datuk Mohamed Sopiée Bin Shaikh Ibrahim, Tham Ka Hon, James J Puthuchery, Lim Thian Kiat, Abdul Karim Ahmad Tarmizi

**Senior Executives:** Wan Mustapha bin Wan Ismail (Group General Manager, Operations & Trading), Hj Ambotang Hj Hamid (Senior Manager, Finance), Edmond Cheah Swee Leng (General Manager, Investment & Corporate Planning), Shamsuddin bin Jaafar (General Manager, Logging and Sawmilling Division), Wahid Jaafar (General Manager, GL Furniture (Pahang) & General Lumber Furniture), Wahab bin Abdul Razak (General Manager, Moulding Division), Othman bin Mohamad (General Manager, Resins & Compound Division), Nobuya Sugano (General Manager, Finance & Administration)

**PRINCIPAL ACTIVITIES:** Wood-based products for industrial and commercial use; PVC resins and compounds; property

**Subsidiary Companies:** General Lumber Sawmills Sdn Bhd; General Lumber Trading Sdn Bhd; General Lumber Processing Sdn Bhd; General Lumber Fabricators & Builders Sdn Bhd; Sem Wah Development Enterprise Sdn Bhd; General Lumber Furniture Sdn Bhd; GL Furniture (Pahang) Sdn Bhd; General Lumber Properties Sdn Bhd; Industrial Resins (Malaysia) Sdn Bhd; General Veneer & Plywood Corporation (M) Sdn Bhd; Sri Damansara Sdn Bhd; Navistar Sdn Bhd; GL Properties Sdn Bhd

**Principal Bankers:** Bank of Commerce Bhd; Bank Bumiputra Malaysia Bhd; Bumiputra Merchant Bankers Bhd; Bank of Commerce Bhd; United Malayan Banking Corporation Bhd

**Financial Information:**

	31.12.91
	Ma\$'000
Sales turnover	420,922
Profit before tax	87,432
Profit after tax	58,013
Retained profit	69,033
Dividend	24,809
Dividend per share	15.0
Earnings per share	18.4
Authorised capital	500,000
Paid-up capital	254,580
Total assets	352,249

**Principal Shareholders:** Public company

**Date of Establishment:** 1964

**No of Employees:** 1,660

## LANDMARKS HOLDINGS BERHAD

5th Floor, President House, Jalan Sultan Ismail, 50250 Kuala Lumpur  
Tel: 03-2427512, 2420384

Telex: 30578 CKL MA

Telefax: 603-243-4703

Chairman: Tan Sri Dato' Seri Chong Kok Lim

Directors: Tan Sri Dato' Seri V Jeyaratnam, Dato' Kam Woon Wah, YB Alias bin Mohd Ali, Halim bin Saad, Chong You Hiong, Chong Yee Heon, Chong Wai Hiong, Leung Ching Fan

Senior Executives: Wong Teng Seng (General Manager), B L Teoh (Group Financial Controller), H L Teoh (Group Legal Advisor), S H Toh (Corporate Planning Manager)

PRINCIPAL ACTIVITIES: Investment holding company: hotel (The Regent of Kuala Lumpur); shopping complex (Sungei Wang Plaza); housing development; manufacturers of medical latex gloves; building construction

Subsidiary Companies: Tumbuk Estates Sdn Bhd; Maju Housing Development Sdn Bhd; Lovytex Sdn Bhd; Landmarks Corporation Berhad; President Hotel Sdn Bhd; The Regent of Kuala Lumpur; Sungei Wang Plaza Sdn Bhd; Indra Setia Construction Sdn Bhd

Principal Bankers: Bank of Commerce Berhad; Perwira Habib Bank Malaysia Berhad; Development & Commercial Bank Berhad

Principal Shareholders: Chong Kok Lim & Sons (Holdings) Sdn Bhd; Peremba Berhad; Tan Sri Dato' Seri Chong Kok Lim

Date of Establishment: February 26th, 1947

No of Employees: Over 1,000

## LARUT TIN FIELDS BERHAD

Lot D7 Block D 3/F, 179 Jalan Bukit Bintang, MY-55100 Kuala Lumpur  
Tel: (3) 243-8952

Telex: 32015 MA

Chairman: Siew Nim Chee

PRINCIPAL ACTIVITIES: Tin mining, property and retail group

Date of Establishment: 1926

No of Employees: 350 (Group)

## LEADER UNIVERSAL HOLDINGS BHD

60 Weld Quay, 10300 Penang

Tel: ((4) 627058

Telex: 40294

Telefax: (4) 620617

Chairman: Dato' H'ng Bok San DSPN PKT PJK JP (also Managing Director)

Directors: Chung Chin Fu (Group Deputy Managing Director), Dato' H'ng Bak Seah (Group Assistant Managing Director), Kon Ted Liuk (Group Executive Director), H'ng Bak Tee (Group Executive Director), Encik Shamshir Bin Ghazali, Lai Chang Hun

Senior Executives: Leslie Lim Siak Kooi (Company Secretary), Tan Swee Lin (Senior Marketing Manager, Operations), Melvin Low Kim Siew (Senior Marketing Manager, Policy & Coordination), Jessica H'ng Hsieh Ling (Financial Controller, General Manager, Leader Cable Industry Berhad), Lee Kok Thiam (General Manager, Corporate Planning), K A Sree Vijayanayagam (General Manager, Human Resources), Oo Kim Seng (General Manager, Technical)

PRINCIPAL ACTIVITIES: Investment holding company with subsidiaries involved in production of telephone power cables: electrical wires, PVC compound and aluminium rods

Branch Offices: 38 SS 22/25 Damansara Jaya, Petaling Jaya, 47400 Selangor Darul Ehsan

Subsidiary Companies: Leader Cable Industry Berhad; Universal Cable (M) Berhad; Leader Metal Enterprise Sdn Bhd; Leader-Goldstar Magnet Wire Sdn Bhd; Leader Engineering Sdn Bhd; Penang Pewter & Metal Arts Sdn Bhd; Leader Credit & Leasing Sdn Bhd; Leader-Goldstar Electronic Wire Sdn Bhd; Chong Shing Cables Sdn Bhd; LCI Property Development Sdn Bhd; JS Corporation Sdn Bhd; Cogent Corporation Sdn Bhd; Leader Plantation Sdn Bhd; Extremfit Sdn Bhd, and others

Principal Bankers: Asian International Merchant Bankers Berhad; Bank Bumiputera Malaysia Bhd; Bank of Commerce Bhd

### Financial Information:

	1992 Ma\$'000
Sales turnover	464,307
Profit before tax	111,1805
Profit after tax	78,940
Retained profit	135,100
Dividend	5,631
Dividend per share	7.5
Earnings per share	69.1
Share capital	114,917
Total assets	466,562

Principal Shareholders: HSBC (Kuala Lumpur) Nominees Sdn Bhd; Chase Manhattan (Malaysia) Nominees Sdn Bhd; HSBC (Singapore) Nominees Pte Ltd; Cartaban (Malaya) Nominees Sdn Bhd

Date of Establishment: August 8th, 1988

No of Employees: 1,741

## LEMBAGA LETRIK SABAH

3rd & 8th Floors, Gpo Building, Sabah

Tel: (088) 211699

Telex: 80217 TENAGA, 80276 LETRIK

PRINCIPAL ACTIVITIES: Electric company

Principal Shareholders: Public company

## LEVER BROTHERS (MALAYSIA) SDN BHD

55 Jalan Bangsar, Kuala Lumpur 50732

Tel: (03) 282-1143

Cable: Leverbro

Telex: 30257 LEVBRO Ma

Telefax: (3) 282-9048

Chairman: R B Polet

Directors: Inarto Setiadi (Technical Director), Lum Chan Foon (Sales Director), J Bird (Regional Director, Unichema), H P Gangsted (Commercial Director), H M Nadzir (Corporate Affairs & Personnel Director)

Senior Executives: J Trafford (Marketing Manager, Detergents), Lam Yue Choong (Marketing Manager, Foods), Nik Ruziah (Marketing Manager, Personal Products), Tan Chet Wah (Sales Operations & Development Manager), R R E Nolte (Business Unit Manager, Walls), Nik Aminah Sulaiman (Company Secretary), Qua Kiat Seng (General Manager, Unichema)

PRINCIPAL ACTIVITIES: Manufacturers of soaps, detergent powders, scourer, industrial fats, margarines, toothpaste, shampoo, deodorant, ice cream, fatty acids and stearic acids; distributor of tea products

Parent Company: Unilever (Commonwealth) Holdings Ltd

Principal Bankers: Hongkong & Shanghai Banking Corporation; Malayan Banking Bhd; Bank of Commerce

### Financial Information:

	1991 Ma\$'000
Sales turnover	341,096
Profit before tax	23,025
Profit after tax	16,280
Retained profit	37,970
Authorised capital	70,000
Paid-up capital	70,000
Total assets	283,000

Principal Shareholders: Unilever (Commonwealth) Holdings Ltd

Date of Establishment: 1947

No of Employees: 1,000

## LINATEX PROCESS RUBBER BERHAD

6-1/2 Mile, Jalan Iph, 68100 Batu Caves, Selangor

Tel: (3) 621-7888

Cable: WILPROCO BATUCAVES

Telefax: (3) 627-0153

Chairman: Y M Tunku Dato Mansur Yaacob

# MALAYSIA

**Directors:** D E Scourse (Managing Director), General (R) Tan Sri Dato Zain Hashim, Major General (R) Ismail B Ibrahim, Dr Alan Peake, Revi E M K Raman (Alternate to Dr Alan Peake), R N Spearman (Director, Production), Chow Swee Yap (Alternate to R N Spearman)

**Senior Executives:** Hoh Wing (Managing Director, Linatex (Malaysia) Sdn Bhd), S K Wilson (Market Development Manager), Felix Perera (Production Manager), J D Smith (Divisional Manager, MPD), Revi Raman (Divisional Manager, Finance), Ho Sze Wah (Divisional Manager, Engineering), Chan Pak Kuen (Divisional Manager, R&D), Tan Boon Hooi (Supplies Manager), Chow Swee Yap (General Manager, Equipment Division), R N Spearman (Production Director)

**PRINCIPAL ACTIVITIES:** Manufacturers and exporters of linatex abrasion resistant rubber, centrifugal pumps, valves, hoses, and others

**Subsidiary Companies:** Linatex (Singapore) Pte Ltd, Singapore; Linatex (Malaysia) Sdn Bhd

**Principal bankers:** Hongkong & Shanghai Banking Corporation; Standard Chartered Bank

**Financial Information:**

	1991
	Ma\$'000
Sales turnover	30,422
Profit before tax	3,170
Profit after tax	2,946
Retained profit	24,819
Dividend	7,844
Authorised capital	30,000
Paid-up capital	20,642

**Date of Establishment:** 1926

**No of Employees:** 424

## LINGUI DEVELOPMENTS BERHAD

PO Box 12053, 50766 Kuala Lumpur

**Tel:** (3) 984-8177

**Telefax:** (3) 984-9660

**Chairman:** Chan Hua Eng

**Directors:** Datuk Jalaluddin bin Abdul Rahim (Deputy Chairman), Chee Kee Leong (Managing Director), Geh Cheng Hooi, Yaw Chee Ming, Cheam Dow Toon (Alternate to Yaw Chee Ming)

**Senior Executives:** Lisa Liew Man Wah (General Manager, Corporate Affairs & Company Secretary), Tan Seng Hock (General Manager, Manufacturing & Trading)

**PRINCIPAL ACTIVITIES:** Agriculture, manufacturing, property holding and investment, financial services and investment holding

**Subsidiary Companies:** Amalania Koko Bhd; Atlantic Security Credit Corporation Sdn Bhd; Hock Lee Enterprises (M) Sdn Bhd; Hock Lee Plantations Sdn Bhd; Hock Lee Rubber Products Sdn Bhd; Shariko (M) Sdn Bhd; Titleland Development Ltd; Timor Enterprises Sdn Bhd; Medan Ria Sdn Bhd

**Principal Bankers:** Public Bank Berhad; Hongkong & Shanghai Banking Corporation; Malayan Banking Berhad; Development & Commercial Bank Berhad

**Financial Information:**

	303.06.92
	Ma\$'000
Profit before tax	6,249
Profit after tax	4,672
Retained profit	3,949
Earnings per share	7.0
Share capital	65,589
Total assets	104,505

**Principal Shareholders:** Strategic Corporation Sdn Bhd

**Date of Establishment:** 1967

**No of Employees:** 1,528

## LION CORPORATION BERHAD

4th & 5th Floors, Wisma SPS, 32 Jalan Imbi, 55100 Kuala Lumpur

**Tel:** (3) 241-2155, 241-3166

**Telex:** 33194 LION MA

**Telefax:** (3) 241-1036, 241-6497

**Chairman:** Tan Sri William H J Cheng

**Directors:** Tan Onn Poh

**Senior Executives:** Lawrence Poh

**PRINCIPAL ACTIVITIES:** Manufacturers of steel equipment, metal products and rubber compounds; hospital, office and library equipment; engineering, construction and steel fabrication, assembly of commercial vehicles

**Subsidiary Companies:** Lion Construction & Engineering (Sdn) Bhd; Lion Leasing Sdn Bhd; Lion Steelworks Sdn Bhd; Lion Trading & Marketing Sdn Bhd; Kinabalu Motor Assembly Sdn Bhd

**Principal Bankers:** Bank of America NT and SA; Development & Commercial Bank

**Financial Information:**

	31.12.91
	Ma\$'000
Sales turnover	172,000
Profit before tax	36,000
Profit after tax	20,000
Retained profit	63,000
Dividend	4,000
Dividend per share	5
Earnings per share	17
Authorised capital	200,000
Paid-up capital	121,000
Total assets	457,000

**Principal Shareholders:** Tan Sri William H J Cheng

**Date of Establishment:** August 27th, 1972

**No of Employees:** 1,400

## LOYTAPE INDUSTRIES SDN BHD

1017 Prai Industrial Complex, 13600 Prai, PO Box 8, Butterworth, Penang

**Tel:** 04-307049

**Cable:** TAPEPRAI

**Telefax:** 04-393030

**Directors:** Mew Jin-Seng, Feisal Sheik Hussein, Ngan Ching-Wen

**Senior Executives:** Koay Then-Hin (Senior General Manager)

**PRINCIPAL ACTIVITIES:** Manufacturer of adhesive tapes

**Principal Agencies:** Samanda Marketing Corporation Sdn Bhd

**Branch Offices:** Agent: 9/F Wisma Central, Box 500, Jalan Ampang, 50450 Kuala Lumpur, Tel 03-261 2181, telex 31164 GANDA, Telefax 03-261 8240

**Parent Company:** Samanda Holdings Berhad

**Principal Bankers:** Hongkong & Shanghai Banking Corporation; United Malayan Banking Corporation

**Financial Information:**

	1992
	Ma\$'000
Sales turnover	40,000
Authorised capital	10,000
Paid-up capital	7,500

**Date of Establishment:** 1971

**No of Employees:** 250

## MAGNUM CORPORATION BERHAD

### MCB

Magnum House, 111 Jalan Pudu, 55100 Kuala Lumpur

**Tel:** (03) 238-8033

**Cable:** MAGCORP

**Telex:** MA 31344

**Telefax:** (03) 232-6685

**Chairman:** Dato' Lim Bok Yeng (Executive)

**Directors:** Tan Sri Dato' Mohamed Khir Johari (Vice Chairman), Dato' Lim Kim Wah (Group Chief Executive Officer), Y B Senator Gen (Rtd) Tan Sri Dato' Mohd Ghazali Bin Dato' Mohd Seth, Pee Ban Hock, Dato Nallakaruppan Solaimalai (Executive Director, Public Affairs)

**PRINCIPAL ACTIVITIES:** Sale of four digit number forecast betting tickets; operations of an international holiday resort and tourist complex, licenced finance company, hoteliers; property development; distribution of printed raw materials and printed tickets; general investment holding; letting of properties

**Parent Company:** Dunlop Estates Berhad (Ultimate Holding Company); Multi-Purpose Holdings Berhad



**Subsidiary Companies:** Incorporated in Malaysia: Empat Nombor Ekor (East Coast) Sendirian Berhad; Empat Nombor Ekor (East Malaysia) Sendirian Berhad; Empat Nombor Ekor (Johore) Sendirian Berhad; Empat Nombor Ekor (Malacca) Sendirian Berhad; Empat Nombor Ekor (Negri Sembilan) Sendirian Berhad; Empat Nombor Ekor (Penang) Sendirian Berhad; Empat Nombor Ekor (Perak) Sendirian Berhad; Empat Nombor Ekor (Selangor) Sendirian Berhad; Jayavest Sendirian Berhad; Magnum Finance Berhad; Magnum Enterprise Sendirian Berhad; Mimaland Berhad; Syarikat Perniagaan Selangor Sendirian Berhad; Syarikat Percetakan New Light Sendirian Berhad; Syarikat Anika Kemajuan Sdn Bhd; Hotel Tasik (Seremban) Sdn Bhd; Magnum Foundation; Leisure Management Bhd; Kini Kaya Sdn Bhd; Evertrans (Malaysia) Sdn Bhd; Sababumi (Sandakan) Sdn Bhd

**Principal Bankers:** Malayan United Bank Berhad; Malayan Banking Berhad; Malaysian French Bank Berhad

**Financial Information:** Group

	1990	1991
	Ma\$'000	Ma\$'000
Sales turnover	1,051,242	1,216,697
Profit before tax	100,128	209,220
Profit after tax	62,331	134,323
Earnings per share	41.6	*38.3
Authorised capital	500,000	500,000
Paid-up capital	127,083	181,000
Total shareholders' funds	250,171	369,168
Total assets	780,154	1,132,676

\*Earnings per share has been adjusted for the sub-division of the par

**Principal Shareholders:** Dunlop Estates Berhad

**Date of Establishment:** December 19th, 1968

**No of Employees:** 882

## MALAKOFF BERHAD

Malakoff Estate, Tasek Gelgor, 13300 Butterworth

Tel: (04) 521223

**Chairman:** R M Alias

**Directors:** C E Jones (Manager)

**PRINCIPAL ACTIVITIES:** Cultivation of rubber and oil palm plantations

**Subsidiary Companies:** Ladang Segaria Sdn Bhd

**Principal Bankers:** Standard Chartered Bank; Malayan Banking Bhd; Hongkong & Shanghai Banking Corporation

**No of Employees:** 3,180 (Group)

## MALAY-SINO CHEMICAL INDUSTRIES SDN BHD

4-1/2 Miles, Lahat Road, PO Box 425, Ipoh, Perak

Tel: (5) 214255, 21466

**Cable:** 'Chlorosoda' Ipoh Ma

**Telefax:** (5) 214214

**Chairman:** Siew Nim Chee

**Directors:** Tan Sri Datuk Lee Loy Seng, Tan Sri Fatimah bte Haji Hashim, Encik Wan Abdul Hamid, Leong Khuen Nyeen, Tan Sri Mohd Khir Johari, Loke Tick Choy, Dato' Haji Hanafi Ramli

**Senior Executives:** Tahm Weng Kong (General Manager)

**PRINCIPAL ACTIVITIES:** Manufacture of caustic soda, hydrochloric acid, sodium, hypochlorite liquid and methyl chloride

**Subsidiary Companies:** Malay-Sino Agro-Chemical Industries Sdn Bhd

**Principal Bankers:** Malayan Banking Berhad, Ipoh, Perak

**Principal Shareholders:** Batu Kawan Berhad

**Date of Establishment:** October 17th, 1973

**No of Employees:** 164

## MALAYA ACID WORKS BHD

PO Box 69, 46700 Petaling Jaya, Selangor

Tel: 776-0144

**Cable:** Acids Ma

**Telex:** 37662 ACIDS Ma

**Telefax:** 03-775-0022

**Chairman:** Koo Ling Ching

**Directors:** Koo Lin Shen, Abdul Aziz bin Haji Mohd Taib, Chong Chee Thung, Koo Ho-Tung

**Senior Executives:** Koo Lin Shen (Managing Director), Moy Sook Ching (Financial Controller)

**PRINCIPAL ACTIVITIES:** Manufacture of acids, sulphate and hydrated lime and silicates

**Principal Agencies:** ICI (M) Sdn Bhd; Pemas Trading Sdn Bhd; Pengedar Baja Sdn Bhd; Reka Kimia Sdn Bhd; Union Harvest Sdn Bhd

**Branch Offices:** Lot 17, Jalan 219, off Federal Highway, Petaling Jaya (Factory address)

**Parent Company:** Malaya Acid Works Berhad

**Subsidiary Companies:** Malaya Acid Works (Formic) Sdn Bhd; Malaya Acid Works (Alum) Sdn Bhd; MAW Properties Sdn Berhad

**Principal Bankers:** Malayan Banking Berhad; Lee Wah Bank

**Financial Information:**

	1991	1992
	Ma\$'000	Ma\$'000
Sales turnover	31,695	36,265
Profits	1,605	1,690
Retained profit	6,257	7,100
Share capital	12,600	12,600
Total assets	24,631	24,338

**Principal Shareholders:** Koo Ling Ching; Koo Lin Shen

**Date of Establishment:** April 10th, 1958

**No of Employees:** 150

## MALAYA GLASS BHD

72A, Jalan Tampoi, 81200 Johore Bahru, Johore

Tel: 371701/4

**Cable:** Malaglass Ma

**Telex:** 60608 MGLASS Ma

**Telefax:** 07-371705

**Chairman:** Dato' Dr Yahya bin Ismail

**Directors:** Jordan Yin Chu Tong, Ian Alastair MacLean, Peter Yap Ee Kaw, Tuan Syed Badaruddin, Leslie Struys (General Manager)

**Senior Executives:** Sim Kuang Meng (Assistant General Manager)

**PRINCIPAL ACTIVITIES:** Manufacture of glass bottles and glass containers

**Parent Company:** Fraser & Neave (M) Sdn Bhd

**Principal Bankers:** Oversea-Chinese Banking Corporation Ltd; Southern Bank Berhad; Bank of Commerce Bhd

**Financial Information:**

	31.07.89
	Ma\$'000
Sales turnover	52,217
Profits	9,078
Authorised capital	50,000
Paid-up capital	24,900
Total assets	64,671

**Principal Shareholders:** Fraser & Neave Group

**Date of Establishment:** 1961

**No of Employees:** 523

## MALAYA INDUSTRIAL & MINING CORPORATION BHD

PO Box 3, 68107 Batu Caves, Selangor

Tel: 626-2977

**Cable:** Mimco Kuala Lumpur Ma

**Telex:** 31985 ROCON MA

**Chairman:** YM Tunku Mustapha Ibni Tunku Besar Burhanuddin

**Directors:** Tan Sri Dato Lim Thiam Leong (Managing), Dato Yeoh Kean Hin, Lim Yan Hai, Tan Eng Soon, Lim Yen Kong, Chan Wing Kee, Encik Syed Ibrahim bin Syed Mohamed

**Senior Executives:** Leong Yee Sun (Manager), Lim Yen Haat (Works Manager), Lee Swee Huat (Sales Manager)

**PRINCIPAL ACTIVITIES:** Manufacture of cement

**Parent Company:** Kenneison Brothers Sdn Bhd, Batu Caves, Selangor

**Principal Bankers:** Hongkong & Shanghai Banking Corporation; Public Bank Berhad

**Principal Shareholders:** Parent Company

**Date of Establishment:** April 10th, 1958

**No of Employees:** 130

# MALAYSIA

## MALAYAN BANKING BHD

Menara Maybank, 100 Jalan Tun Perak, 50050, Kuala Lumpur

Tel: (3) 230-8833

Cable: MAYBANK

Telex: 30137, 31106, 32852, 32209, 32837 MBBREM

Telefax: (3) 230-4027, 238-1464

Chairman: Tan Sri Hashim bin Aman; Vice Chairman: Dato' Richard Ho Ung Hun

Directors: Ahmad Mohd Don S M J (Managing Director), Raja Tan Sri Muhammad Alias bin Raja Muhd Ali, Mohd Yusof bin Hussin, Tan Sri Dato Mohd Jalaluddin bin Zainuddin, Dato Ong Kim Hoay (General Manager),

Senior Executives: Mohd Salleh Harun (Senior General Manager, Services), Amirsham Abdul Aziz (Senior General Manager, Operations), Ahmad Faisal Abd Rahman (General Manager, Consumer Banking Division), Mohammed Hussein (General Manager, Commercial Banking Division), Ismail Shahudin (General Manager, Corporate Banking Division), Spencer Lee (General Manager, Singapore Operations)

PRINCIPAL ACTIVITIES: Banking and finance

Branch Offices: 199 domestic; 22 (Singapore); 5 Overseas

Subsidiary Companies: Kwong Yik Bank Bhd; Kwong Yik Finance Bhd; Mayban Finance Bhd; Aseambankers Malaysia Bhd; Aseam Lease Berhad; Mayban Finance (S) Ltd; Mayban Nominees Sdn Bhd; Mayban Nominees (S) Pte Ltd; Mayban Nominees (HK) Ltd; Kwong Yik Nominees Sdn Bhd; Mayban Assurance Bhd; Aseam Malaysia Nominees Sdn Bhd; Mayban Factoring Bhd; Mayban Securities (Holdings) Sdn Bhd; Mayban Securities Sdn Bhd; Mayban Trustee Bhd; Mayban International Trust (Labuan) Bhd; Mayban Management Bhd; Maybank International (L) Ltd; Mayban Property Trust Management Bhd; Mayban Discount Bhd; Mayban Ventures Sdn Bhd; Ganjaran Mewah Sdn Bhd

Financial Information:

	30.06.91	30.06.92
	Ma\$'000	Ma\$'000
Deposits	33,524,770	40,415,207
Profits	209,639	260,747
Authorised capital	500,000	1,000,000
Paid-up capital	752,055	757,769
Shareholders funds	2,896,299	3,104,837
Total assets	40,456,980	47,830,506

Principal Shareholders: Pemegang Amanah Raya Malaysia-Skim Amanah Saham Bumiputera (48.83%)

Date of Establishment: September 12th, 1960

No of Employees: 10,099

## MALAYAN BREWERIES (MALAYA) SDN BHD

PO Box 10055, 50704 Kuala Lumpur

Tel: 482122, 482223

Telex: 30329 KLBREW MA

Chairman: Tan Sri General Ibrahim Bin Ismail

Directors: J D H Neill, Arie van de Wint, Bernard Sarphatie, Jordan Yin, Tanri Abeng

Senior Executives: Lee Kee Hock (General Manager), Chee Peng Kong (Deputy General Manager), Loong Wei Hin (Marketing Manager), Brian Sarre (Brewery Manager), Lee Tiow Ghee (Chief Accountant)

PRINCIPAL ACTIVITIES: Manufacture of beer and stout

Branch Offices: Jalan Foss, Kuala Lumpur (Factory address)

Parent Company: Malayan Breweries Ltd

Subsidiary Companies: Malayan Breweries (S) Pte Ltd; Pacific Holdings Ltd

Principal Bankers: Oversea-Chinese Banking Corporation

Principal Shareholders: Malayan Breweries Ltd

Date of Establishment: May 23rd, 1959

No of Employees: 520

## MALAYAN CEMENT BERHAD

10/F Wisma Damansara, Jl Semantan, Damansara Heights, 50490 Kuala Lumpur

Tel: (3) 254-0177

Cable: TIGER KL

Telex: 30500 Ma

Telefax: (3) 255-8632

Chairman: YAM Tunku Abdullah Ibni Almarhum Tuanku Abdul Rahman

Directors: M J Horner (Managing), Charles Tan Poh Tei, Chan Hua Eng OBE, YAM Tunku Imran Ibni Tuanku Ja'afar, Dato' Ikmal Hisham Albakri, J R H Loudon, H G Beevor

PRINCIPAL ACTIVITIES: Investment holding company having interests in cement manufacture and allied products, trading; property and agriculture

Parent Company: Blue Circle Industries Plc, London

Subsidiary and Associated Companies: Cement Marketing Co (Singapore) Pte Ltd; Associated Pan Malaysia Cement Sdn Bhd (50%); CMCM Perniagaan Sdn Bhd (50%); APMC Enterprises Sdn Bhd (50%); Supermix Concrete (Malaysia) Sdn Bhd (30.87%); SPMS Holdings Sdn Bhd (36.23%); Associated Concrete Products (Malaysia) Sdn Bhd (25.5%); Simel Sdn Bhd (50%); Vita Tenggara Fruit Industries Sdn Bhd (20%); Damansara Developments Sdn Bhd ((50%); Pan Malaysian Cement Works (Singapore) Pte Ltd (50%); Twincem Shipping & Trading Co (Pte) Ltd (50%); PWCWS Enterprises (Singapore) Pte Ltd (50%); Supermix Concrete (Singapore) Pte Ltd (25.5%)

Principal Bankers: Hongkong & Shanghai Banking Corporation, Kuala Lumpur

Financial Information:

	31.11.91
	Ma\$'000
Sales turnover	354,488
Profit before tax	80,354
Profit after tax	52,843
Retained profit	134,687
Dividend	28,660
Dividend per share	20
Earnings per share	24
Share capital	110,234
Shareholders funds	359,676
Total assets	380,808

Principal Shareholders: Associated International Cement Ltd

Date of Establishment: June 5th, 1950

No of Employees: 1,400 (Group)

## MALAYAN FLOUR MILLS BERHAD

10th floor, Wisma MCA, Jalan Ampang, 50450 Kuala Lumpur

Tel: 03-2619055

Cable: Flourmill KL

Telex: 30378 FLOUR, 32130 SOYA

Telefax: 03-261-0502

Chairman: Teh Liang Teik

Directors: Teh Liang Teik (Managing Director), Teh Wee Kok (Deputy Managing Director), Tun Dato' Haji Omar Yoke Lin Ong, Dr Lee Kim Kwong, Lee Soonli, Tan Sri Datuk Arshad bin Ayub, Datuk Setia Raja, Tan Sri Datuk Seri Hamzah bin Abu Samah, Teh Wee Chye

Senior Executives: Yap Fan Yee (General Manager), Ang Suan Chin (Financial Controller)

PRINCIPAL ACTIVITIES: Wheat milling; production of flour, bran and pollard

Branch Offices: Kawasan Perusahaan Bagan Serai, Jalan Jelawat, Bandar Seberang Jaya, Seberang Perai, 13700 Perai, Pulau Pinang; 528 Jalan Pasir Puteh, 31650 Ipoh, Perak; 72 Kampong Hulu, 75200 Malacca; 39-41 Jalan Perwira 9, Taman Ungku Tun Aminah, 81300 Sekudai, Johore; Lot 378 Jalan Pekeliling, 15200 Kota Bharu, Kelantan

Subsidiary Companies: Dindings Soya & Multifeeds Sdn Berhad; Syarikat Pengangkutan Lumut Sdn Bhd; Dindings Broiler Breeder Farm Sdn Bhd; Dindings Poultry Processing Sdn Bhd; MFM Feedmill Sdn Bhd; MFM Broiler Breeder Farm Sdn Bhd; Dindings Poultry Development Centre Sdn Bhd; Semakin Dinamik Sdn Bhd

Principal Bankers: Chase Manhattan Bank; Malayan Banking Berhad; Standard Chartered Bank; Malaysian French Bank Bhd

## Financial Information:

	1991
	Ma\$'000
Sales turnover	264,333
Profit (loss) before tax	(260)
Profit (loss) after tax	(5,769)
Retained profit	48,458
Dividend	4,550
Dividend per share	10.0
Earnings per share	0.54
Authorised capital	200,000
Paid-up capital	70,000
Total assets	247,406

*Principal Shareholders:* Thye Nam Loong Holdings Sdn Bhd; Teh Wee Chye; Teh Wee Heng; Tee Wee Khiang; Teh Liang Teik

*Date of Establishment:* June 24th, 1961

*No of Employees:* 290

## MALAYAN PHARMACEUTICAL FTY SDN BHD

No 3 Jalan Semangat, Petaling Jaya, Selangor

*Tel:* 03-756-6354/6

*Cable:* Malpha Petaling Jaya

*Telex:* 36434 MPFPJ MA

*Telefax:* (603) 756-0066

*Chairman:* Ang Toon Chew

*Directors:* Any Guan Seng, Chew Hung Song

*Senior Executives:* Mah Yuet Chin

*PRINCIPAL ACTIVITIES:* Manufacture of pharmaceuticals, and veterinary products

*Principal Bankers:* Bank of America; Malayan Banking Bhd; Bangkok Bank Ltd

*Date of Establishment:* October, 1960

*No of Employees:* 125

## MALAYAN PINEAPPLE CO SDN BHD

33 Jalan Harper, Kelang, Selangor

*Tel:* 03-318960

*Cable:* Malayapine Klang Selangor Ma

*PRINCIPAL ACTIVITIES:* Manufacture of preserved canned pineapple

## MALAYAN REFRIGERATING SDN BHD

Suite 15-01, 15/F MBF Plaza, Jalan Ampang, 50450 Kuala Lumpur

*Tel:* (03) 261-4286

*Telex:* 21370 MA

*Telefax:* (03) 261-3041

*Directors:* E Ford (General Manager), Peter Allen (Financial), M de Lacy

*Senior Executives:* Johan Tung Bin Abdullah (Branch Manager), Jimmy Chong Sah Mah (Branch Manager), Jeffrey Tan (Branch Manager), Tan Swee Leong (Branch Manager), Liew Teng Kuei (Branch Manager), Neoh Teng Kung (Branch Manager)

*PRINCIPAL ACTIVITIES:* Import and export of frozen produce and operation of cold store and warehouse facilities for frozen, chilled and dry foodstuff; suppliers to ships, oil rigs, hotels, restaurants

*Principal Agencies:* Union International Plc (UK); The Angliss group (Australia); Weddle Crown (New Zealand); Tupman Thurlow Inc (New York)

*Parent Company:* The Union International Plc

*Principal Bankers:* Standard Chartered Bank; Hongkong & Shanghai Banking Corporation; Utama Wardley

## MALAYAN SUGAR MANUFACTURING CO BHD

18/F Wisma Jerneh, 38 Jalan Sultan Ismail, 50250 Kuala Lumpur

*Tel:* 03-242-4388

*Cable:* Masuma Prai

*Telex:* 31321 MASUMA MA

*Telefax:* 03-243-2368

*Senior Executives:* Lim Chee Wah (Senior General Manager)

*PRINCIPAL ACTIVITIES:* Refined sugar and molasses

*Branch Offices:* 798 Main Road, Prai, Province Wellesley, Penang (factory) *Tel:* 04-302611

*No of Employees:* Approx 300

## MALAYAN UNITED INDUSTRIES BERHAD

14th Floor, MUI Plaza, Jalan P Ramlee, 50250 Kuala Lumpur

*Tel:* 03-2482566

*Telex:* 33115 MUM MA, 31306 PMCW MA

*Telefax:* 03-248-8492

*Chairman:* Tan Sri Dato' Khoo Kay Peng (also Chief Executive);  
*Deputy Chairman:* Datuk Cheah Sin Bee

*Directors:* Yong Ming Sang, Loy Yet King, Tan Sri Mohamed Khir Johari, Dr Ngui Chon Hee, Ang Guan Seng, Khet Kok Yin, Nik Hashim bin Nik Yusoff, Mohamad Faiz bin Abdul Hamid (Alternate to Yong Ming Sang)

*Senior Executives:* Tan Sri Dato' Khoo Kay Peng (Group Chief Executive), Dato' Rastam bin Abdul Hadi (Group Adviser), Khet Kok Yin (Managing Director, Manufacturing & Trading, Hotel Management Services & International Divisions), Nik Hashim bin Nik Yusoff (Managing Director, Banking & Financial Division), Siew Woh (Executive Director, Management Services Division), Choo Teow Meng (Executive Director, Banking & Financial Division)

*PRINCIPAL ACTIVITIES:* Investment holding company with interests in banking, finance and related services; cement manufacturing and trading; education services; insurance; hotel operations; property and international investments

*Branch Offices:* MUI Australia Pty Ltd, 6th Floor, 160 St. George's Terrace, Perth, Western Australia 6000., MUI Investments (Canada) Ltd, #301-1160, Davie Street, Vancouver BC V6E 1N1, Canada., MUI Singapore Pte Ltd, 55 Market Street, #12-00 Sinsov Building, Singapore 0104; MUI (UK) Ltd, Flat 2, Basil Street, Knightsbridge, London SW3 1AQ, UK

*Subsidiary Companies:* Davson Ltd; Honoraire Sdn Bhd; Kwolee Realty Sdn Bhd; Malayan United Development Sdn Bhd; MUI Bank Berhad; MUI Finance Berhad; MUI Leasing Sdn Bhd; Malayan United Management Sdn Bhd; Malayan United Manufacturing Berhad; Malayan United Nominees Sdn Bhd; Malayan United Properties Sdn Bhd; Malayan United Security Services Sdn Bhd; Marco Polo Trading Sdn Bhd; Ming Court Beach Hotel (PD) Sdn Bhd; Ming Court Hotel (KL) Sdn Bhd; Ming Court Hotels International Ltd; Ming Court Inn (Penang) Sdn Bhd; Ming Fung Sdn Bhd; Ming Court Hotels International Sdn Bhd; MUI Plaza Sdn Bhd; MUI Property Management Sdn Bhd; MUI Sdn Bhd; MUI Singapore Pte Ltd; Shun Fung Sdn Bhd; Two Holdings Sdn Bhd; United Continental Properties Sdn Bhd; MUI Bank Nominees (Singapore) Private Ltd; MUBB Nominees Sdn Bhd; Farrago Sdn Bhd; MUI Enterprises Sdn Bhd; MUI Enterprises Limited; MUI Continental Insurance Sdn Bhd; Malayan United Trading Sdn Bhd; MUI-USA Inc; MUI-California Developments Inc; CSB-Canada Trading Ltd; MUI UK Ltd; MUI Media Ltd; Carulli Holdings Sdn Bhd; Tarrega Holdings Sdn Bhd; Acquitine Sdn Bhd; Oriental Omega Sdn Bhd; Loyal Design Sdn Bhd; Regal Classic Sdn Bhd; Benua Cergas Sdn Bhd; Ample Line Sdn Bhd; Creative Vest (M) Sdn Bhd; Libertyray (M) Sdn Bhd; Central Voyage (M) Sdn Bhd; Southern Challenger (M) Sdn Bhd; United Review (M) Sdn Bhd

*Principal Bankers:* Hongkong Bank; Malayan Banking Berhad; MUI Bank Berhad; Bank Bumiputra Malaysia Berhad

## Financial Information:

	31.12.91
	Ma\$'000
Gross revenue	541,582
Profit before tax	22,400
Profit after tax	48,370
Retained profit	26,413
Dividend	29,504
Share capital	1,000,000
Total assets	5,554,205

*Date of Establishment:* May 28th, 1960

*No of Employees:* Approx 2,900

# MALAYSIA

## MALAYAN UNITED MANUFACTURING BHD

14th floor, MUI Plaza, Jalan P Ramlee, 50250 Kuala Lumpur

Tel: (03) 248-2566

Telex: 31306 PMCW MA; 33115 MUM MA

Telefax: (03) 248-8492

Chairman: Tan Sri Dato' Khoo Kay Peng (also Chief Executive);  
Deputy Chairman: Datuk Cheah Sin Bee

Directors: Khet Kok Yin (Managing Director), Yong Ming Sang, Tan Sri  
Mohamed Khir Johari, Mohd Tamrin bin Abdul Ghafar, Phua Seng  
Lam

**PRINCIPAL ACTIVITIES:** Investment holding with substantial interests  
in manufacturing of cement and related concrete products,  
marketing and distribution of building materials, trading, education,  
property and international investments

**Branch Offices:** MUI Australia Pty Ltd, 6th Floor, 160 St George's  
Terrace, Perth, Western Australia 6000; MUI Investments (Canada)  
Ltd, #301-1160 Davie Street, Vancouver BC, V6E 1N1, Canada; CS  
Investments Pte Ltd, 55 Market Street, #12-00 Sinsov Building,  
Singapore 0104

**Parent Company:** Malayan United Industries Bhd

**Subsidiary Companies:** Kemakmoran Industri Sdn Bhd; CS  
Investments Pte Ltd; Cesuco Trading Ltd; CSB Sdn Bhd; CSB  
Holdings Sdn Bhd; Ming Court Hotel (Vancouver) Ltd; MUI-Australia  
Pty Ltd; MUI Investments (Canada) Ltd; MUI Resorts Sdn Bhd;  
Peters Ice Cream (M) Sdn Bhd; Delray Sdn Bhd; Malayan United  
Realty Sdn Bhd; Bashan Sdn Bhd; MUP Sdn Bhd; MUR Sdn Bhd;  
Pistole Holdings Sdn Bhd; Polacre Sdn Bhd; Portico Sdn Bhd;  
Dondang Sayang Holdings Sdn Bhd; Excel Education Pty Ltd;  
Superex Sdn Bhd; Appreplex (M) Sdn Bhd; Elegantplex (M) Sdn  
Bhd; Integrated Mark (M) Sdn Bhd; Heritage Challenger (M) Sdn  
Bhd; Unique Octagon Sdn Bhd; Mekar Kesuma Sdn Bhd; Bahtera  
Muhibbah Sdn Bhd; Lambaian Maju Sdn Bhd; Lembaran Makmur  
Sdn Bhd

**Principal Bankers:** Bank Bumiputra Malaysia Bhd; MUI Bank Bhd;  
Southern Bank Berhad

### Financial Information:

	31.12.91
	Ma\$'000
Profit before tax	22,049
Profit after tax	12,513
Retained profit	146,165
Dividend	8,544
Authorised capital	500,000
Paid-up capital	72,100
Total assets	318,071

**Principal Shareholders:** Malayan United Industries Bhd (69%)

**Date of Establishment:** September 2nd, 1965

**No of Employees:** Approx 100

## MALAYAN WEAVING MILLS SDN BHD

3 MI Jalan Tampoi, 81200 Johor Bahru

Tel: 371411, 371412, 371413, 371414

Cable: Weavemill Ma

Telex: 65157 MWM MA

Telefax: (07) 369721

Chairman: Tan Sri Frank Tsao Wen King

Directors: Chou Wen Hsien, Chow Chung Kai (Managing Director),  
Lim Leng Pin (Executive Director), Abdul Rahim Bin Dato Suleiman,  
Li Man Sun

**Senior Executives:** Chew Sin Wai (General Manager), Koh Peck Lim  
(Secretary/Financial Controller), Ho Chee Ah (Spinning Mill), Ngo  
Chee Sang (Weaving Mill)

**PRINCIPAL ACTIVITIES:** Manufacture of cotton yarn, polyester cotton  
blended yarn, cotton fabrics and polyester cotton fabrics

**Principal Agencies:** E J Edelstein Ltd, England; H Van Gool & Co (Vic)  
Pty Ltd, Australia; B Van Zuiden, Singapore; Williams & Weavell,  
Australia; Eastern Textile Agencies Ltd, New Zealand; Wales &  
Mackinlay Ltd, New Zealand; Colaco Osorio BV, Netherlands

**Principal Bankers:** Malayan Banking Berhad; Bangkok Bank Limited;  
Bank of Commerce

### Financial Information:

	1991
	Ma\$'000
Sales turnover	48,962
Profit before tax	4,204
Profit after tax	2,890
Retained profit	6,882
Dividend	432
Dividend per share	7.2
Earnings per share	48.2
Authorised capital	6,000
Paid-up capital	6,000
Total assets	33,784

**Principal Shareholders:** IMC (Overseas) Incorporated; Winner Co  
(Hong Kong) Ltd; Suntec Investment Pte Ltd

**Date of Establishment:** May 16th, 1957

**No of Employees:** 1,003

## MALAYAWATA STEEL BHD

PO Box 60, 12700 Butterworth, Province Wellesley, Penang

Tel: 04-307144

Cable: Besibaja Penang

Telex: 40052 Mawata Ma

Telefax: 04-304534, 308863

Chairman: Ym Tunku Dato' Shahriman Bin Tunku Sulaiman

Directors: YB Dato A Rahman B Hamidon, YB Dato Haji Mohd Tahir  
Manan, Tuan Haji Idris Bin Haji Ibrahim, Tuan Haji Ahmad Sidek,  
YB Mohd Tawfik Tun Dr Ismail, Mohamed Khadar B Merican, Choo  
Kean Hin (Chief Executive), Mohd Sarit B Hj Yusoh, Shunsuke  
Tasaka, Michio Yamada

**Senior Executives:** Kok Kee Boo (Business Manager), Yim Why Meng  
(Finance Manager), Chew See Kong (Works Manager), Nicholas  
Choo (Personnel Manager)

**PRINCIPAL ACTIVITIES:** Manufacture of mild steel round bars and  
high tensile deformed bars; cast iron and cold formed steel  
sections

**Branch Offices:** 11th Floor, Menara Tun Razak, Jl Raja Laut, 50350  
Kuala Lumpur

**Parent Company:** Malayawata Steel Berhad (Registered Office and  
Factory -Prai, Province Wellesley)

**Subsidiary Companies:** Malayawata Charcoal Sdn Bhd; Malaysian  
Steel Corp Sdn Bhd

**Principal Bankers:** United Malayan Banking Corp Bhd; Malayan  
Banking Berhad; Kwong Yik Bank Bhd; Bak of Tokyo; Industrial  
Bank of Japan

### Financial Information: 9 months results

	31.03.91
	Ma\$'000
Sales turnover	362,409
Profit before tax	51,065
Profit after tax	50,395
Dividend	10,079
Dividend per share	75.00
Earnings per share	37.50
Authorised capital	250,000
Paid-up capital	134,389
Total assets	328,602

**Principal Shareholders:** Pernas Engineering Sdn Bhd; Nippon Steel  
Corp; MSBC (Kuala Lumpur) Nominees Sdn Bhd

**Date of Establishment:** 1967

**No of Employees:** 1,739

## MALAYSIA MINING CORPORATION BERHAD

32nd Floor, Menara PNB, 201A Jalan Tun Razak, 50400 Kuala Lumpur

Tel: (3) 261-6000

Telex: 31316 PERCHA MA; 30901 AOTIN MA

Telefax: (3) 261-2951

Chairman: Tan Sri Dato' Nasruddin bin Mohamed

Directors: Ibrahim Menudin (Group Chief Executive), Haji Faisal Siraj  
(Executive Director, Finance & Corporate), Abdul Samad Haji Alias,  
Datuk Mohd Desa Pachi, Tan Sri Dato' Thong Yaw Hong, Zain  
Azahari bin Zainal Abidin, Tan Sri Datuk (Dr) Abdul Khalid Sahan

**Senior Executives:** Abd Rahim Bakar (Managing Director, MMC Engineering Services Sdn Bhd), Dr Jaafar Ahmad (Director of Exploration), Abd Sukor Shahar (Managing Director, Pemas Charter Management Sdn Bhd), Dato Mohd Ajib Haji Anuar (Managing Director, MMC Marketing Sdn Bhd), Darmawatti Dahari (Group Company Secretary)

**PRINCIPAL ACTIVITIES:** Mining operations to produce tin and by-products in concentrate form and the marketing of tin and other minerals; interests in diamond exploration in Australia and a joint venture tin smelting company in Malaysia; investment holding company

**Subsidiary Companies:** Anglo-Oriental (Malaya) Sdn Bhd; Anglo-Oriental (Malaya) Trustees Sdn Bhd; Anglo-Oriental (Annuities) Sdn Bhd; Bidor Malaya Tin Sdn Bhd; Bracken Services Ltd; Kramat Tin Dredging Bhd; Kuala Kampar Tin Fields Bhd; Lower Perak Tin Dredging Bhd; MMC Commodities Sdn Bhd; MMC Engineering Services Sdn Bhd; MMC Japan Ltd; MMC Marketing Sdn Bhd; Golden Solitaire (Australia) BV; MMC Mining (Delaware) Inc; MMC Oil & Gas Engineering Sdn Bhd; MMC Pipe & Fittings Sdn Bhd; MMC Resources Corporation; Pemas Charter Management Sdn Bhd; Southern Kinta Consolidated Ltd; Southern Malayan Tin Dredging (M) Berhad; Tepat Teknik Sdn Bhd; Timah Dermawan Sdn Bhd; Tronoh Mines Malaysia Bhd; Kramat Tin Dredging Bhd; Tepat Teknik (Kejuruteraan) Sdn Bhd; Tepat Teknik (Sarawak) Sdn Bhd; Tronoh Holdings (Selangor) Sdn Bhd

**Principal Bankers:** Bank Bumiputra Malaysia Berhad

**Financial Information:**

	31.01.91	31.01.92
	Ma\$'000	Ma\$'000
Turnover	601,674	555,491
Profit before tax	80,866	71,181
Profit after tax	53,641	55,531
Dividend	13,587	13,587
Earnings per share	11.1	12.5
Share capital	41,807	41,807
Total assets	1,077,346	1,081,366

**Principal Shareholders:** Permodalan Nasional Berhad

**Date of Establishment:** November 19th, 1976

**No of Employees:** 3,654

## MALAYSIA SHIPYARD & ENGINEERING SDN BHD

Pasir Gudang Industrial Estate, 81707 Pasir Gudang, Johor  
Tel: (70) 512111

**Cable:** Malayard Johor Bahru

**Telex:** MA 60795 MSEJB, MA 60716 DOCKJB, MA 60538 MSEA, MA 60473 SASD

**Telefax:** (7) 513890, 513997, 514248, 514249

**Chairman:** R M Alias

**Directors:** Tan Sri Frank Wen-King Tsao, Ariffin Alias, Khalid Dahlan, Oh Siew Nam, Kuok Khoon Ean, Lim Leng Pin

**Senior Executives:** Looi Wan Ching (Director, Shiprepair), J B Reilly (Director, Shipbuilding), A Rahim A Rahman (Director, Engineering), Abdul Manap Ali Hassan (Director, Manufacturing), Das Ponniah (Director, Finance), Mustapha Ariff (Director, Management Services), Syed Ali Syed Ahmad (Director, Human Resources & Administration)

**PRINCIPAL ACTIVITIES:** Shiprepairing, shipbuilding, onshore and offshore engineering and construction

**Branch Offices:** (Registered Office) 3rd Floor, Wisma MISC, Jalan Conlay, 50450 Kuala Lumpur; Tel: 03-2420266, Fax (3) 2428916

**Subsidiary Companies:** Malaysia Towage & Transport Sdn Bhd

**Principal Shareholders:** Malaysian International Shipping Corporation; Kuok Brothers Malaysia Sdn Bhd; International Maritime Carriers

**Date of Establishment:** May 18th, 1973

**No of Employees:** 2,040

## MALAYSIA TEXTILE INDUSTRIES BERHAD

Batu 6, Jalan Mengkibol, PO Box 61, Kluang, Johore  
Tel: 03-7983366

**Cable:** Summitex

**Telex:** 60715 EMTEYE

**Chairman:** Y B Tan Sri Kamarul Ariffin

**PRINCIPAL ACTIVITIES:** Manufacturer of textile products

**Subsidiary and Associated Companies:** Worldwide Garment Mfg Co Sdn Bhd; Wahyu Sdn Bhd; Fuco Realty Sdn Bhd

**Principal Bankers:** Asian International Merchant Bankers Bhd; Hongkong & Shanghai Banking Corporation; Malayan Banking Bhd

**Principal Shareholders:** Mayban (Nominees) Sdn Bhd; Chung Khaiw Bank Nominees (M) Sdn Bhd; Lim Chin Hin

**No of Employees:** 1,340 (Group)

## MALAYSIAN AIRLINE SYSTEM BHD (MAS)

33rd Floor, Bangunan MAS, Jalan Sultan Ismail, 50250 Kuala Lumpur

**Tel:** (3) 261-0555

**Cable:** LAYANG

**Telex:** MA 37614

**Telefax:** (3) 261-3472

**Chairman:** Tan Sri Dato Seri Zain Azraai bin Zainal Abidin; Deputy Chairman: Dato' Sulaiman bin Sujak

**Directors:** Dato Kamaruddin bin Ahmad (Managing Director), Dato Mohd Sheriff bin Mohd Kassim, Wan Awang bin Wan Yaacob, Datuk Haji Hamid Bugo, Datuk Simon Sipaun, Yong Ming Sang, Pengiran Tengah bin Pengiran Dato Paduka Haji Metassim, Tengku Abdul Rahman Ibni Sultan Haji Ahmad Shah Al-Mustain Billah, Tan Sri Dato Jaffar bin Hussein, Khalid bin Haji Ismail, Datuk (Datu) Khalil bin Datu Haji Jamalul (Alternate), Othman bin Jusoh (ALternate), Nor Mohamed bin Yacop (Alternate)

**Senior Executives:** Bernard Thomazios (Deputy Managing Director, Operations), Baharuddin bin Haji Nordin (Deputy Managing Director, Marketing), Resham Singh (Director, Engineering), Abdullah Mat Zaid (Director, Customer Services), Dato Sulaiman Haji Musa (Director, Special Affairs), Bakhtiar Affandi Md Ariffin (Company Secretary/Director of Administration), Kamalul Bahrin (Director, Human Resources), S Suppiah (Director, Finance), Dato' Capt Khairi Mohamad (Director, Flight Operations), Bashir Ahmad (Director, Corporate Planning), Shamin Ahmad Mohamad Ishak (Director, International Services), Tong Wong Choong Weng (Director, Domestic Services)

**PRINCIPAL ACTIVITIES:** Air transportation

**Subsidiary Companies:** Pengangkutan Kargo Udara MAS Sdn Bhd; Syarikat Pengangkutan Senai Sdn Bhd; Abacus Distribution Systems (Malaysia) Sdn Bhd; MAS Hotels & Boutiques Sdn Bhd; Airfoil Services Sdn Bhd

**Principal Bankers:** Bank Bumiputra Malaysia Berhad; Malayan Banking Berhad

**Financial Information:**

	31.03.91	31.03.92
	Ma\$'000	Ma\$'000
Operating revenue	2,907,959	3,570,103
Profit before tax	205,543	119,550
Profit after tax	197,393	112,998
Retained profit	82,466	51,617
Earnings per share	56	32
Authorised capital	1,000,000	1,000,000
Paid-up capital	350,000	700,000
Total assets	4,320,331	5,329,998

**Principal Shareholders:** Malaysian Government and its agencies (73.116%)

**Date of Establishment:** April 3rd, 1971 (Incorporation)

**No of Employees:** 19,466

## MALAYSIAN FRENCH BANK BHD

11A Jalan Raja Chulan, PO Box 10069, 50704 Kuala Lumpur

**Tel:** 230-1322

**Telex:** 30251

**Directors:** D de la Pommeraye (Chief Executive)

**PRINCIPAL ACTIVITIES:** Banking

**Date of Establishment:** 1982

## MALAYSIAN HELICOPTER SERVICES BHD

9A Jalan Kemajuan, Section 13, 46200 Petaling Jaya

**Chairman:** Tan Sri Saw Huat Lye

**Directors:** Wan Malek Ibrahim (Executive Director)

**PRINCIPAL ACTIVITIES:** Provision of helicopter services

# MALAYSIA

## MALAYSIAN INTERNATIONAL SHIPPING CORPORATION BHD

### MISC

Wisma MISC, 2 Jalan Conlay, 50450 Kuala Lumpur

Tel: (3) 242-8088

Cable: MALAYSHIP

Telex: 30325, 30438 NALINE MA

Telefax: (3) 248-6602

Chairman: YM R M Alias; Deputy Chairman: Tan Sri Frank Wen-King Tsao

Directors: Ariffin Alias (Managing Director), Khalid Dahlan (Deputy Managing Director), Tan Sri Ganapathy Kalyana Rama Iyer, Datuk Liang Kim Bang, Felix Golingi, Dr Sulaiman Mahbob, Dato Hj Mohd Shamsuddin Mohd Ya'acob, Datuk Felix Golingi, Dato; Abdul Halim b Dato' Haji Abdul Rauf, Chavalit Tsao (Alternate)

Senior Executives: Abdul Rahim Harun (Senior Director, Finance), Capt Abdul Ghani Ishak (Director, Petroleum & Gas), Capt Mohd Suhaimi Samsuddin (Director, Marine Services), Amin Husain Harun (Director, Planning), Abdul Aziz Meor Ngah, (Director, Liner International), Mohizan Mohd Drus (Director, Bulk), Ismail Husin (Director, Management Services), Mustafa Kamal Maughani (Director, Liner Regional), Zainal Mokhtar bin Mohd Yunus (General Manager, MISC Haulage Services Sdn Bhd), Othman Abdul Jalal (General Manager, MISC Agencies Sdn Bhd), Willy Hoh Wah Chai (General Manager, MISC Trucking & Warehouse Services Sdn Bhd), Muhammad Thilagadurai Abdullah (Company Secretary)

PRINCIPAL ACTIVITIES: Ship-owning, operating and related services

Subsidiary Companies: MISC Agencies Sdn Bhd; MISC Agencies (Netherlands) BV; MISC Agencies (Australia) Pty Ltd; MISC Agencies (UK); Peninsular Shipbrokers Sdn Bhd; MISC Warehouse Services Sdn Bhd; MISC Trucking Sdn Bhd; MISC Far East Tonnage Centre Pte Ltd; MISC Container Services Sdn Bhd; MISC Haulage Services Sdn Bhd; MISC Agencies (Trengganu) Sdn Bhd; MISC Agencies (Sarawak) Sdn Bhd

Principal Bankers: Bank Bumiputra Malaysia Bhd; Malayan Banking Bhd; Hongkong & Shanghai Banking Corp

Financial Information:

	31.12.91	31.12.92
Operating revenue	Ma\$'000 1,730,615	Ma\$'000 1,979,241
Profit before tax	555,800	507,878
Profit after tax	549,850	503,839
Retained profit	399,420	353,286
Earnings per share	73.3	67.1
Share capital	750,000	750,000
Shareholders' funds	3,007,063	3,359,272

Principal Shareholders: Government & Related Agencies (59.85%)

Date of Establishment: November 6th, 1968

No of Employees: 2,692

## MALAYSIAN MOSAICS BHD

8/F Letter Box 14, Bangunan RHB 1, 424 Jalan Tun Razak, 50400 Kuala Lumpur

Tel: (03) 984-7333

Telex: 30516 HASENG MA

Telefax: (3) 984-3664

Chairman: Datuk Lau Gek Poh

Directors: Long Heng Kow (Executive), Tan Sri Benedict Stephens (Vice Chairman), Nik Ariff b Nik Hassan, Goh Kong Teng, Datuk Lau Cho Kun (Managing Director), Datuk Lau Gek Poh, George Yap Chai Soon (Senior Executive Director)

Senior Executives: Lee Poi Kan (General Manager)

PRINCIPAL ACTIVITIES: Manufacturer of porcelain homogeneous tiles, unglazed and glazed mosaic tiles and homogeneous heavy duty floor tiles; other interests include plantations; property development; motor industry; trading

Branch Offices: Factory: 4th Mile Jln Mersing, PO Box 2, 86007 Kluang, Johore, Tel: 07-721219, 721220

Parent Company: Gek Poh (Holdings) Sdn Bhd

Subsidiary Companies: Sasco Sdn Bhd; Ladang Kawa Sdn Bhd; Sykt Fajar Enterprise Sdn Bhd; Si Khiong Industries Sdn Bhd; Agritim Corporation Sdn Bhd; Sykt Pengangkutan Bunga Raya (T) Sdn Bhd; Jeroco Agro Research & Management Sdn Bhd; Dewana Sdn Bhd; Zarah Sdn Bhd; Hap Seng (Oil & Transport) Sdn Bhd; Jeroco Plantations Sdn Bhd; MMI Ceramics Sdn Bhd; Besteran Sdn Bhd; SKI Leasing Sdn Bhd; Saruja Sdn Bhd; SKI Segar Sdn Bhd

Principal Bankers: Bangkok Bank Ltd; Malayan Banking Bhd; Bank Bumiputra Malaysia Berhad

Financial Information: (Group)

	31.01.91	31.01.92
	Ma\$'000	Ma\$'000
Sales turnover	483,880	509,134
Profit before tax	26,837	38,224
Authorised capital	1,000,000	1,000,000
Paid-up capital	272,000	272,000
Total assets	702,255	754,000

Principal Shareholders: Gek Poh (Holdings) Sdn Bhd; Hap Seng Plantation Sdn Bhd; Bank Islam Malaysia Bhd; Irat Holdings Sdn Bhd; Arab Bumiputra Holdings Sdn Bhd

Date of Establishment: 1964

No of Employees: 1,350 (Group)

## MALAYSIAN OXYGEN BHD

13 Jalan 222, 46100 Petaling Jaya, Selangor

Tel: 7554233

Cable: Ohtoo Petaling Jaya Ma

Telex: 37663 MOXPJ Ma

Telefax: (3) 756-6389

Chairman: Tun Dato' Haji Omar Yoke Lin Ong

Directors: J D Wilcock (Managing Director), Jean Paul Delorme, Haji Dzulkifli B Mohd Salleh, J E J Lizeray, Pierre Saint Loup, Dato' Haji Shamsuddin B Mohd Yaacob DPMS JMN PJK, Siew Nim Chee, Raja Tan Sri Aznam bin Raja Haji Ahmad SPCM PSM, Laksamama Madya (B) Dato Mohd Zain bin Mohd Salleh, Gordon A Scott, Brian A Rathborne

Senior Executives: J T Lim (General Manager Commercial), S Y Wong (Manager Welding Division), Asnawi Othman (Marketing Manager - Medical & Special Products), Sharif Musa (Company Secretary)

PRINCIPAL ACTIVITIES: Manufacture of industrial and medical gases, supply of welding, safety, marine, medical equipment

Principal Agencies: L'Air Liquide, CIG, SAF, Miller, Johnson Matthey, Fenzy, OHMEDA, CIG Hill-ROM, US Divers, Spirotechnique, Technisub, Nihon Aqua-Lung, ALM

Branch Offices: Lot PLO 87, Jalan Gangsa Dua, Kawasan Perindustrian, Pasir Gudang, 81700 Pasir Gudang, Johor; 202 Mukim 1, Prai Industrial Complex, 13600 Prai; 16 Jalan Kilang, Kelombong, Kota Kinabalu, Sabah

Parent Company: The BOC Group, Chertsey Road, Windlesham, Surrey GU20 6HJ, England; L'Air Liquide, 95 Quai d'Orsay, 75321 Paris Cedex 07, France

Subsidiary Companies: Mox Welding Products Sdn Bhd

Principal Bankers: Standard Chartered Bank; Malayan Banking Berhad

Financial Information:

	1990
	Ma\$'000
Sales turnover	135,517
Profits	38,140
Authorised capital	150,000
Paid-up capital	46,138
Total assets	190,989

Principal Shareholders: ALBOC Holdings (Jersey) Ltd (Channel Islands)

Date of Establishment: September 1960

No of Employees: 390

## MALAYSIAN PACIFIC INDUSTRIES BHD

8th Floor, Bangunan Hong Leong 117, Jalan Tun H S Lee, 50000 Kuala Lumpur

Tel: (03) 232-1511

Cable: HONLEONG KUALA LUMPUR

Telex: 31205 HLMC MA

Telefax: (03) 238-8105

Chairman: Quek Leng Chan

Directors: Kwek Leng San (Managing Director), Dato' Haji Mohd Shamsuddin Bin Haji Mohd Yaacob, I B Christensen, Haji Esa Bin Haji Mohamed, Lim How Soon, Jens Muentzer, Dato' Dr Tan Tiong Hong, Colin Garfield MacDonald

Senior Executives: Au Kean Hoe (Group Financial Controller)

PRINCIPAL ACTIVITIES: Investment holding company with the principal activities of the subsidiary companies being manufacture and sale of corrugated cartons, duplex board boxes, semiconductor devices, electronic components and flexible plastic (polypropylene and polyethylene) packing products

Holding Company: Hong Leong Company (Malaysia) Berhad

Principal Bankers: Malayan Banking Berhad; Standard Chartered Bank

Financial Information:

	30.06.89 Ma\$'000	30.06.90 Ma\$'000
Sales turnover	114,600	143,600
Profits	19,200	30,100
Authorised capital	100,000	100,000
Paid-up capital	39,333	39,333
Total assets	170,457	250,144

Principal Shareholders: Hong Leong Company (Malaysia) Berhad (Group); FLS Industries A/S (Group); Kuwait Investment Office

Date of Establishment: October 1962

No of Employees: 3,300

## MALAYSIAN PLANTATIONS BERHAD

3/F Bangsar Shopping Centre, 285 Jln Ma'arof, Bukit Bandar Raya, 59000 KL

Tel: (3) 254-8333

Telex: 20269 KAMTIN MA

Telefax: (3) 232-2773

Chairman: Dato Lim Ah Tam/Lim Bok Yeng

Directors: Lim Tian Keong (Managing Director), Lim Thian Kiat, Charles Lim Phang Fatt (Finance Director), Tuan Haji ANuar bin Hamdan, Cheah Yoke Phow

PRINCIPAL ACTIVITIES: Investment holdings

Subsidiary Companies: KL Land Development Sdn Bhd; Kota Indrapura Development Corporation Berhad

Principal Bankers: Hongkong & Shanghai Banking Corp; Bank Bumiputra Malaysia Berhad

Financial Information: 15 months results

	31.03.92 Ma\$'000
Sales turnover	29,000
Profit (loss) before tax	(3,100)
Profit (loss) after tax	(14,200)
Retained profit	103,000
Dividend	1,100
Dividend per share	1
Earnings (loss) per share	(7.9)
Authorised capital	200,000
Paid-up capital	180,000
Total assets	288,300

Principal Shareholders: Dunlop Estates Bhd; Kamunting Corporation Bhd

Date of Establishment: April 7th, 1966 (Incorporated)

## MALAYSIAN RESOURCES CORPORATION BERHAD

0123-1034, Resource Complex, 33 Jalan Segambut Atas, 51200 Kuala Lumpur

Tel: 05-825622, 825873, 822020

Cable: Carbide Taiping Ma

Telex: 44168 KABAID MA

Chairman: Wan Azmi Wan Hamzah

Senior Executives: Lim Wee Neo (Secretary)

PRINCIPAL ACTIVITIES: Property development and investment

Principal Bankers: Standard Chartered Bank

Date of Establishment: August 21st, 1968

## MALAYSIAN SHEET GLASS BHD

21km, 47000 Sungei Buloh, Selangor

Tel: 656-5011

Telex: 32108 GELAS MA

Telefax: 627-9587

Chairman: Paul S K Low

Directors: Masaru Tsuruo (Joint Managing Director), Ng Chong Pun (Joint Managing Director)

Senior Executives: K Ichinobe (Business Enquiries and Development Director)

PRINCIPAL ACTIVITIES: Manufacture and export of sheet, wired, figured, float, tinted and tempered glass

Subsidiary Companies: Malaysian Mirrors Sdn Bhd; MSG Glazing Sdn Bhd; Glass Marketing Co Sdn Bhd; MSG Safety Glass Sdn Bhd

Principal Bankers: Bank of Tokyo; Chase Manhattan Bank

Financial Information:

	31.12.91 Ma\$'000
Authorised capital	65,000
Paid-up capital	54,100
Total assets	300,000

Principal Shareholders: Nippon Sheet Glass; Sendiri Investments; Permodalan Nasional; Syarikat Permodalan Perusahaan Perak

Date of Establishment: 1971

No of Employees: 1,200

## MALAYSIAN TOBACCO CO BHD

178/3 Jalan Sungai Besi, Peti Surat 10187, 50910 Kuala Lumpur

Tel: 221-3066

Cable: Tobacco Kuala Lumpur

Telex: 30613 MATEM Ma

Telefax: 221-3130

Chairman: G H D Watson

Directors: B E Wilkinson, Mohd Ghaus Zaman, Dato' Mustafa bin Mohd Ali, D S Jones, Tuan Haji Abdul Manap Said, Mohd Sallehuddin bin Othman (Alternate to Tuan Haji Abdul Manap Said)

Senior Executives: Lau Cheok Leong (National Sales Manager), Jerry Kwok (Sales Services Manager), Chan Hon wah (Manager-Purchasing/Traffic), Cheng Keng Boo (Chief Engineer)

PRINCIPAL ACTIVITIES: Manufacture, import and distribution of cigarettes

Parent Company: BAT Industries, plc, London

Subsidiary Companies: Twyford Plant Laboratories (Malaysia) Sdn Bhd

Principal Bankers: Standard Chartered Bank; Hongkong & Shanghai Banking Corp; Malayan Banking Bhd; Bank Bumiputra Malaysia Bhd; Public Bank Berhad

Principal Shareholders: Chelwood Trading & Investment Co Ltd; Permodalan Nasional Berhad; Abbey Investment Co Ltd

Date of Establishment: 1956 (Incorporated)

No of Employees: 1,369

## MALEX INDUSTRIES BERHAD

12 Jalan Tandang, 46050 Petaling Jaya, Selangor

Tel: 791-1977, 791-1545

Cable: Malex Petaling Jaya Ma

Telefax: 792-0293

Chairman: Y M Tunku Dato Mansur Yaacob

Directors: Hiroo Miyamoto, Leong Yee Kin, Taichiro Nozawa, Y M Tunku Dato' Mansor Yaacob, Yasuyuki Choda, Nik Hashim Nik Yusoff

Senior Executives: Hashim Ali, Ali Haji Mohd Idris, Chung Kok Hong, Yau Hing Hong, Tham Kok Tong

# MALAYSIA

**PRINCIPAL ACTIVITIES:** Manufacture of asbestos cement sheets for roofs and ceilings

**Principal Agencies:** Harrisons Trading (Peninsula) Sdn Bhd

**Branch Offices:** 52 Kawasan Perusahaan Bakar Arang, 08000 Sungai Patani, Kedah Tel: 04-413296 & 413221/4 Telex: 42226 MLXSP MA, Fax: 416342

**Parent Company:** Nozawa Corporation of Japan

**Principal Bankers:** Malayan Banking Berhad; Bank of Tokyo; United Malayan Banking Corporation

**Financial Information:**

	1991
	Ma\$'000
Sales turnover	40,095
Profit before tax	4,095
Profit after tax	2,535
Dividend	1,729
Earnings per share	19.1
Authorised capital	30,000
Paid-up capital	13,300
Total assets	16,558

**Principal Shareholders:** Nozawa Corporation of Japan; Permodalan Nasional Berhad

**Date of Establishment:** November 25th, 1959

**No of Employees:** HQ: 161 Branch: 61

## MARUICHI MALAYSIA STEEL TUBE BHD

Wisma Selangor Dredging, Tingkat 6-S Block, 142-A Jalan Ampang, 50450 KL

**Tel:** (03) 559-2455

**Cable:** AURORATUBE SHAH ALAM

**Telex:** 38655 MMST Ma

**Telefax:** (03) 559-2033

**Chairman:** Pan Chin Ho; Deputy Chairman: Zain Azahari bin Zainal Abidin

**Directors:** Yang Yen Fang (Managing Director), Teruo Horikawa, Tham Wai Mun, Zain Azlan Idris Bin Zain Azahari

**PRINCIPAL ACTIVITIES:** manufacturing and trading in steel pipes, tubes and steel wire; provision of engineering services and property investment

**Subsidiary Companies:** Tokyo Steel Wire Sdn Berhad; Maruichi Realty Sdn Berhad

**Principal Bankers:** Bank of Tokyo Ltd; Citibank NA; Bank of America; Arab-Malaysian Merchant Bank; D & C Nomura Merchant Bankers Bhd

**Principal Shareholders:** Zain Azahari bin Zainal Abidin (13.03%); Kimyen Holdings Co (Pte) Ltd (10.21%)

**Date of Establishment:** February 24th, 1969

**No of Employees:** 170

## MATSUSHITA ELECTRIC CO (MALAYSIA) BHD

Shah Alam Industrial Site, 40000 Shah Alam, Selangor

**Tel:** (03) 559-1010

**Cable:** Matsumal Batu Tiga

**Telex:** 38535 Maico

**Telefax:** (3) 550-1967

**Chairman:** Tan Sri Datuk Nasruddin bin Mohamed

**Directors:** Tadashi Akita (Managing Director), Dato' Haji Mohamed Tahir bin Haji Abdul Rahim, Katsuhito Hatanaka, Hisao Tahara, Lou Swee You, Ismail bin Mohamed, Makoto Karusawa, Takahiko Sasaki

**PRINCIPAL ACTIVITIES:** Manufacture and sale of electrical consumer products, home appliances and related components (National/Panasonic)

**Principal Agencies:** Matsushita Sales & Service Sdn Bhd

**Associated Companies:** Matsushita Sales & Service Sdn Bhd; Subsidiary: Melcom Industries Sdn Bhd

**Principal Bankers:** Bank of Tokyo

**Financial Information:**

	31.03.90	31.03.91
	Ma\$'000	Ma\$'000
Sales turnover	322,372	435,403
Profit before tax	41,897	64,938
Profit after tax	26,711	39,888
Retained profit	20,284	32,757
Earnings per share	123.0	184.0
Share capital	21,656	21,656
Total assets	207,106	273,431

**Principal Shareholders:** Matsushita Electric Industrial Co Ltd, Japan (43.07%)

**Date of Establishment:** September 3rd, 1965

**No of Employees:** 2,109

## MATSUSHITA INDUSTRIAL CORPORATION SDN BHD

PO Box 1012, Jalan Semangat, 46966 Petaling Jaya, Selangor

**Tel:** (3) 7761788, 7761914, 7761905, 7761136

**Cable:** Airmatsu Petaling Jaya

**Telex:** 37585 MACO Ma

**Telefax:** (3) 775-8429

**Chairman:** YM Raja Tan Sri Zainal Bin Raja Sulaiman

**Directors:** Yukio Shohtoku (Managing Director)

**PRINCIPAL ACTIVITIES:** Manufacture of air conditioners, compressors and component parts; humidifiers

**Branch Offices:** Light Industrial Building, Block 4, Lot 7, Jalan Bakau, Mile 5, Tuaran Road, 88300 Kota Kinabalu, Sabah; Lott 117, Section 63, Off Jalan Padungan, 93100 Kuching, Sarawak

**Parent Company:** Matsushita Electrical Industrial Co Ltd, 1006 Kadoma, Osaka 571, Japan

**Principal Bankers:** Malayan Banking Berhad, Kuala Lumpur, Petaling Jaya, Kota Kinabalu; Bank of Tokyo, Kuala Lumpur; Bank of America, Kuala Lumpur

**Principal Shareholders:** Matsushita Electric Industrial Co Ltd, Japan

**Date of Establishment:** April 8th, 1972

**No of Employees:** 1,900

## MBF CAPITAL BERHAD

2/F Plaza MBf, Jalan Ampang, 50450 Kuala Lumpur

**Tel:** (03) 261-1177

**Telex:** 30154 MBF MA

**Telefax:** 261-8124

**Chairman:** YAM Tunku Abdullah ibni Almarhum Tuanku Abdul Rahman

**PRINCIPAL ACTIVITIES:** Deposit taking and finance company

## MECHMAR CORPORATION (MALAYSIA) BERHAD

Lot 110 Jalan Semangat, 46200 Petaling Jaya, Selangor

**Tel:** (3) 756-5811

**Telex:** 37180 MMHQ MA

**Telefax:** (3) 757-0231

**Chairman:** Tan Sri Dato' Jamil bin Mohd Jan

**Directors:** Tan Kean Wan (Managing Director), Baharuden Majid, Low Hua Pek, Mohd Saufi bin Haji Abdullah, Misron bin Yusof

**Senior Executives:** Loh Kiat Loon (Group Accountant), Chong Kok Cheong (Divisional General Manager), Lai Sze Ching (Divisional General Manager), Tan Chin Poh (Divisional General Manager), Wilson Chong (Manager), YONG Yew San (Export Sales Manager), K Kannan (Factory Manager), Lim Soo Hun (Technical Manager), Lim Boon Kuan (Design Engineer), David Tay (Project Manager), Leong Oi Mooi (Company Secretary)

**PRINCIPAL ACTIVITIES:** Investment holding company with subsidiaries involved in trading and installing boilers and related engineering products; manufacture of boilers and solar heaters; design and construction of sewage and water treatment plant, housing projects

**Branch Offices:** Lot 14, Jalan Timah, Pasir Gudang Industrial Estate, Johore; Lot 2824, Prai Industrial Estate, Butterworth



*Subsidiary Companies:* MechMar Maju Sdn Bhd; MechMar Boilers Sdn Bhd; MechMar Energy Sdn Bhd; Titan Leasing Sdn Bhd; Solar-Mate Sdn Bhd; Mechmar (HK) Limited; MechMar (Lanka) Pte; Bells Marketing Sdn Bhd; Handi-Mart (Malaysia) Sdn Bhd; IE Candid Sdn Bhd;

*Principal Bankers:* Hongkong & Shanghai Banking Corporation, Petaling Jaya

*Date of Establishment:* December 19th 1972

*No of Employees:* 350

## MEGA FIRST CORPORATION BERHAD

17th Floor, Menara Haw Par, Jalan Sultan Ismail, 50250 Kuala Lumpur

*Tel:* (3) 232-5199

*Telefax:* (3) 232-3600

*Chairman:* Tan Sri Datuk Hamzah Sendut

*Directors:* Dato'Lim Keng Kay (Deputy Chairman & Managing Director)

*PRINCIPAL ACTIVITIES:* Investment Holding companies with subsidiaries involved in mining and production of copper, manufacture of detergent, civil engineering and construction works, production and sales of quicklime and hydrated lime, quarrying of limestone and production of fine calcium carbonate powder, trading and distribution of industrial, agro and petroleum based products

*Subsidiary Companies:* Mamut Copper Mining Sdn Bhd; Consotech Sdn Bhd; MFCB Marketing Sdn Bhd; Geo-Mobile Asia (HK) Ltd; Mega First Resources Sdn Bhd; Lime & Lime Products Sdn Bhd; Cheng Sun Industries Sdn Bhd; Syarikat Cheng Sun Quarry Sdn Bhd; Mega First Corporate Services Sdn Bhd; Mega First Consultants Sdn Bhd; Mega First Cladding Sdn Bhd; Permasteelisa Mega First Sdn Bhd; Mega First Builders Sdn Bhd; Associated Companies: Palmco Holdings Berhad (31.8%); Rock Chemical Industries (Malaysia) Berhad (RCI) (36.2%)

*Principal Bankers:* Arab-Malaysian Merchant Bank Berhad

*Financial Information:*

	30.06.92
	Ma\$'000
Sales turnover	265,772
Profit before tax	14,176
Profit after tax	6,010
Retained profit	703
Dividend	3,783
Dividend per share	3.0
Earnings per share	3.1
Share capital	194,000
Shareholders funds	194,310

*Principal Shareholders:* LKK Holdings Sdn Bhd Group

*Date of Establishment:* April 25th, 1966

*No of Employees:* 1,600

## MEMC ELECTRONIC MATERIALS SDN BERHAD

1 Jalan SS 8/2 Sungei Way, 47300 Petaling Jaya, Selangor

*Tel:* 03-776-1677

*Cable:* MONELEC

*Telex:* 37587 MA

*Telefax:* 03-774-5246

*Directors:* Samuel Tennison (Managing Director)

*PRINCIPAL ACTIVITIES:* Manufacture of silicon wafers

*Branch Offices:* 1 Jalan SS8/2, Sungei Way Free Trade Zone, Selangor (Factory)

*Parent Company:* MEMC Electronic Materials Inc, St Louis, USA

*Principal Bankers:* Standrad Chartered Bank; Citibank NA; Bank Bumiputra Malaysia

*Financial Information:*

	1992
	Ma\$'000
Sales turnover	80,000
Authorised capital	2,500
Paid-up capital	1,036

*Date of Establishment:* June 15th, 1972

*No of Employees:* 677

## MENANG CORPORATION (M) BERHAD

Suite 514, 5th Floor, Imbi Plaza, Jalan Imbi, Kuala Lumpur

*Tel:* 432255

*Telex:* 32416 MA

*Chairmen:* Cheok Kien Yap, Choh Hong Kee

*Directors:* K J Teo, John Chia Sin Tet, Francis Chia Mong Tet, Lim Kong, Cheok Kian Yek, Ken Cheok, Y B Datuk Haji S M Aidid, Y B Dato Mohd Shamsuddin bin Hj Mohd Yaacob

*PRINCIPAL ACTIVITIES:* Investment holding company (property development)

*Subsidiary Companies:* Menang Holdings (M) Sdn Bhd, 1105 Jalan Rasah, Seremban, Negeri Sembilan

*Principal Bankers:* United Malayan Banking Corporation Berhad

*Date of Establishment:* June 9th, 1964

*No of Employees:* 115 (Group)

## METAL RECLAMATION (INDUSTRIES) SDN BHD

PO Box 6, 68107 Batu Caves, Selangor

*Tel:* (3) 618-3505

*Cable:* Metclaim Kuala Lumpur Ma

*Telex:* 31289 METAL

*Telefax:* (3) 618-9594

*Chairman:* J Lim (also Managing Director)

*Directors:* C S Lim (Executive Director)

*PRINCIPAL ACTIVITIES:* Manufacture and export of lead and lead alloy ingots, sheets and strips; solder bars and strips, tin anodes

*Parent Company:* Lim Goh Eng Holdings Sdn BHD

*Principal Bankers:* Security Pacific Asian Bank

*Principal Shareholders:* Lim Goh Eng Holdings

*Date of Establishment:* 1972

*No of Employees:* Approx 80

## METROD (MALAYSIA) SDN BHD

2 Solok Waja Satu, PO Box 212, Bukit Rajah, Industrial Estate 41720 Kelang

*Tel:* 03-3413422

*Cable:* METRODMAL

*Telex:* 39444 METROD

*Telefax:* 03-341-5318

*Chairman:* R K Bagri

*Directors:* Raj Kumar Bagri, YB Tan Sri Datuk Abdul Samad bin Idris, Usha Bagri, Apurv Bagri, Prem K Kumar Saraf, Nik Ibrahim bin Nik Abdullah

*Senior Executives:* P K Saraf (Executive Director), U S Singhi (Finance Director), Azlan Hasim, Dato Kilaiyur Rethinasamy Somasundram

*PRINCIPAL ACTIVITIES:* Manufacture of electrical conductivity grade copper rod and wire

*Parent Company:* Metdist SA

*Principal Bankers:* Bank of Commerce

*Financial Information:*

	31.03.91
	Ma\$'000
Sales turnover	264,000
Share capital	20,000
Total assets	68,000

*Principal Shareholders:* Metdist SA; Bank Pembangunan Bhd

*Date of Establishment:* January 26th, 1981

*No of Employees:* 105

## METROJAYA BERHAD

3rd Floor, Lee Rubber Building, 145 Jalan Tun HS Lee, 50000 Kuala Lumpur

*Directors:* Ismail bin Mohamad (Managing Director)

*PRINCIPAL ACTIVITIES:* Operation of department stores

# MALAYSIA

## METROPLEX BHD

1st Floor, Wisma Equity, 150 Jalan Ampang, Kuala Lumpur 50450  
Tel: (03) 241-8888  
Telex: 32513 DIKIM MA  
Telefax: (3) 248-2689

Chairman: DYTM Tengku Idris Shah Ibni Sultan Salahuddin Abdul Aziz Shah; Deputy Chairman: Lim.Siew Kim

Directors: Chan Teik Huat (Managing Director)

Senior Executives: Andrew Goh, K O Wong

PRINCIPAL ACTIVITIES: Investment holding company with subsidiaries involved in property development, finance, construction and trading

Parent Company: Metroplex Berhad

Subsidiary Companies: Metroplex Development Sdn Bhd; Metroplex Administration Sdn Bhd; Urustanah Sdn Bhd; Metroplex Leasing (Singapore) Pte Ltd; Tanabina Sdn Bhd; Metroplex Leasing & Credit Corporation Sdn Bhd; Metroplex Centrepoint Sdn Bhd; Metroplex Trading Sdn Bhd; Metroplex Construction Sdn Bhd; Metroplex Project Management Sdn Bhd; Ekabina Sdn Bhd; Wiramuda (M) Sdn Bhd; Metroplex Holdings Sdn Bhd; Equity Holdings Sdn Bhd; Metrobilt Construction Sdn Bhd

Principal Bankers: Kwong Yik Bank Berhad; United Malayan Banking Corporation Berhad; Bank Bumiputra Malaysia Bhd; Development & Commercial Bank Berhad; Malayan United Bank Berhad; Public Bank Berhad

Financial Information:

	31.01.91 Ma\$'000	31.01.92 Ma\$'000
Sales turnover	88,714	132,024
Net income	15,628	18,340
Profit before tax	28,160	35,861
Profit after tax	17,802	21,118
Retained profit	28,462	32,799
Dividend	13,332	14,003
Dividend per share	3.0	3.0
Earnings per share	2.67	2.70
Authorised capital	500,000	500,000
Paid-up capital	302,925	348,822
Total assets	698,959	734,883

Principal Shareholders: DYTM Tengku Idris Shah Ibni Sultan Salahuddin Abdul Aziz Shah; Madam Lim Siew Kim; Chan Teik Huat; Dikim Holdings Sdn Bhd; Best Buy Sdn Bhd; Equity Nominees Sdn Bhd

Date of Establishment: December 21st, 1963

No of Employees: 564

## MHE SYSTEMS (M) SDN BHD

PO Box 54, Shah Alam, Selangor  
Tel: 03-511 1553, 03-511 1551

Cable: DEMAGCRANE

Telex: Via Singapore Office 21487 Rs

Telefax: 03-511 1818

Chairman: A P Jessen

Directors: Wong Hon San, Frank Schulz Utermoebli, Chan Kim Wean, Siegfried Fabiny, Melvin Tan Hock Joo

Senior Executives: Frankie Chan (General Sales Manager), Siegfried Fabiny (Technical Manager), Tan Chin Han (Commercial Manager)

PRINCIPAL ACTIVITIES: Hoists and cranes, gondolas/window cleaning equipment (temporary and permanent), road and rail tankers, batching plants, tower cranes, industrial trucks, passenger lifts for construction sites, goods and cargo lifts, maintenance platforms and dock levellers, weighbridges, mechanical car park systems, cleaning machines

Principal Agencies: Mannesmann Demag Foerdertechnik; Vahle Kamen; MAKO; Spitzer, Jungheinrich, Hap, Kroll, Mannesman Anlagenbau; Yale; Blue Giant

Branch Offices: 51 Beach Street, PO Box 352, Penang; 19 Jalan Harimau Tarum, Century Garden, Johore Bahru; E1421 Jalan Wong Ah Jang, 25700 Kuantan, Pahang; 2A Ground Floor, Far East Garden, Mile 2.5 Off Jalan Kolam, Kota Kinabalu, Sabah

Parent Company: Mechanical Handling Engineering (S) Pte Ltd

Principal Bankers: Deutsche Bank Asia; Southern Bank Berhad

Financial Information:

	31.12.91 Ma\$'000
Sales turnover	49,642
Profit before tax	6,161
Profit after tax	4,378
Retained profit	419
Earnings per share	2.2
Authorised capital	2,500
Paid-up capital	2,000
Total assets	30,000

Principal Shareholders: Mechanical Handling Engineering (S) Pte Ltd

Date of Establishment: July 10th, 1972

No of Employees: 60

## MIECO CHIPBOARD BHD

Bangunan ENE Selangor, 9 Jln Maharajalela, POB 12329, 50774 Kuala Lumpur

Tel: (03)-248-8233

Cable: Miecoboard Kuala Lumpur Ma

Telex: 31188 Mieco Ma

Telefax: (03) 248-3749

Chairman: Dato' Tan Sri Khir Johari

Directors: Low Kim Seng, Dato Lim Kim Wah, Teo Say Lin

Senior Executives: Tee Thye Kuan (General Manager), Teo Say Lin (Executive Director), Chai Pak Nam (Plant Manager), Chia Siak Heng (Manager, Materials), Daisy Ho (Assistant Manager, Marketing Operations), Terence Lee (Assistant Manager, Business Development), Wong Weng Kwong (Manager, Finance & Accounts)

PRINCIPAL ACTIVITIES: Manufacture and export of chipboard (plain and laminated), moisture resistant board, CKD furniture

Branch Offices: 77/83 Semambu Industrial Estate, PO Box 169, 25720 Kuantan, Pahang, Darul Makmur (Head Office & Factory)

Parent Company: Bandar Raya Developments Bhd

Subsidiary Companies: Mieco Marketing Sdn Bhd; Mieco Marketing (S) Pte Ltd

Principal Bankers: Malayan Banking Berhad

Financial Information:

	31.12.91 Ma\$'000
Sales turnover	35,000
Profit before tax	5,300
Profit after tax	5,200
Retained profit	1,500
Authorised capital	10,000
Paid-up capital	7,500
Total assets	24,263

Principal Shareholders: Bandar Raya Developments Bhd

Date of Establishment: September 1972

No of Employees: Approx 350

## MITSUMI ELECTRIC (JB) SDN BHD

Lot 54, Batu 34.1/4, Jalan Johor, 82000 Pontian, Johor

Tel: 07-871822

Telex: 60722 MPARTS

Directors: M Uezono (Managing)

PRINCIPAL ACTIVITIES: Manufacture of capacitors and transformers

Parent Company: Mitsumi Electric Co, Japan

No of Employees: 1,200

## MONA INDUSTRIES MALAYSIA SDN BHD

185 Jalan Tuanku Abdul Rahman, 50100 Kuala Lumpur

Tel: (3) 292-2188

Telefax: (3) 292-9707, 292-5144, 292-9982

Chairman: Tan Sri T J Kishu

Directors: Vljay Kishu

Senior Executives: Peter Chaw (Marketing Manager)

PRINCIPAL ACTIVITIES: Manufacture of textile products: woven shirts, ladies blouses etc; export

Parent Company: Globe Silk Store

Principal Bankers: Bank of Tokyo; Hongkong & Shanghai Banking Corporation

Date of Establishment: 1973

No of Employees: Approx 1,800

## MONSANTO (MALAYSIA) SDN BHD

116 Jalan Semangat, Petaling Jaya, Selangor

Tel 03-757-5933

Cable Monsanto Petaling Jaya Ma

Telex 37645 Monkul Ma

Telefax 03-757-2618

Managing Director Chuah Ewe Teik

**PRINCIPAL ACTIVITIES** Manufacture of herbicides and other agricultural chemicals

Parent Company Monsanto Company, USA

Date of Establishment 1969

No of Employees 40

## MOTOROLA MALAYSIA SDN BHD

2-Ss-8/2 Seri Setia, Petaling Jaya, Selangor

Tel 03-761166

**PRINCIPAL ACTIVITIES** Electronics manufacturers

Branch Offices Zone Perdagangan Bebas Bayan Lepas, Tel 04-832511

## MUDA HOLDINGS BERHAD

Lot 7, Jalan 51A/241, 46100 Petaling Jaya, Selangor

Tel (3) 775-9549

Telefax (3) 775-1519

Chairman Lim Guan Teik (also Managing Director)

Senior Executives Goh Ching yee (Secretary)

**PRINCIPAL ACTIVITIES** Manufacturers of corrugated fibreboard packaging

Principal Shareholders Hartaban Holdings Sdn Bhd

## MUI BANK BERHAD

21st Floor, MUI Plaza, Jalan P Ramlee, 50250 Kuala Lumpur

Tel (03) 241-1533 (14 lines)

Telex 32590 MUBHO MA

Telefax (03) 241-6306

Chairman Y A M Tunku Osman Ahmad

Directors Y B Tan Sri Dato' Khoo Kay Peng (Deputy Chairman), Nik Hashim Bin Nik Yusoff (Managing Director), Khet Kok Yin

Senior Executives Ramli Hj Mahmudin (Senior General Manager), Lum Seng Yip (General Manager), Peter Choo Eng Kong (General Manager)

**PRINCIPAL ACTIVITIES** Commercial banking

Branch Offices 35 domestic branches, 1 overseas branch in Singapore

Parent Company Malayan United Industries Berhad

Subsidiary Companies MUI Leasing Sdn Bhd, Kwolee Realty Sdn Bhd, MUBB Nominees Sdn Bhd, MUI Bank Nominees (Singapore) Pte Ltd

Financial Information

	1992 Ma\$'000
Loans & advances	1,483,751
Deposits	2,123,319
Profit before tax	43,628
Profit after tax	28,149
Retained profit	13,370
Dividend	9,900
Earnings per share	23.4
Authorised capital	500,000
Paid-up capital	120,000
Total assets	2,795,981

Principal Shareholders Malayan United Industries Berhad

Date of Establishment 1905

No of Employees 1,286

## MULPHA INTERNATIONAL BHD

17 Jalan Semangat, 46200 Petaling Jaya, Selangor

Tel 03-757-2233

Telex 33959

Telefax 03-757-2234

Directors Wong Cheng Leong (Chief Executive) Tan Ming Wai, Lee Seng Chay, Lee Seng Hui

Senior Executives Ng Seng Nam (General Manager, Finance), Denis Lau Jau Foo (General Manager, International Operations), Roslan Ismail (General Manager, Corporate Services)

**PRINCIPAL ACTIVITIES** Investment holding company and international trade with subsidiaries involved in trading in fashion-wear, cosmetic products, sports, engineering equipment, footwear, property development

Principal Agencies Pierre Cardin, Kanebo, Rossignol, Swan, Custom Craft, Brown Lenox, Alix

Branch Offices Penang, Kuching, Kota Kinabalu

Subsidiary Companies Mulpha Trading Bhd, Mulpha Engineering Sdn Bhd, Mulpha Properties (M) Sdn Bhd, Leisure Farm Corporation Sdn Bhd, Johnson Shoes Berhad, Sanwin Sports Sdn Bhd, MIB Pte Ltd, Mulpha Global Trade Sdn Bhd, Mulpha Management Services (M) Sdn Bhd, Mulpha Trading (HK) Ltd

Principal Bankers Bank Bumiputra Malaysia Berhad, Malayan Banking Berhad, Arab-Malaysia Merchant Bank, Security Pacific Asian Bank, Southern Bank

Financial Information

	31 12 90 Ma\$'000
Sales turnover	63,217
Profit before tax	779
Profit after tax	362
Earnings per share	0.02
Authorised capital	1,000,000
Paid-up capital	156,000
Total assets	51,531

Principal Shareholders Exquisite Business Sdn Bhd

Date of Establishment 1974

No of Employees 445

## MULTI-PURPOSE HOLDINGS BERHAD

3/F Bangsar Shopping Ctre, 285 Jl Ma'arof, Bukit Bandar Raya, Kuala Lumpur

Tel (03) 254-7333, 254-8333

Telex 30825 MULTIP MA

Telefax (03) 254-1380

Directors Lim Tian Kiat (Chief Executive), Tuan Haji Anuar bin Hamdan (Executive Director), Khaw Chay Tee (Executive Director & Group Legal Advisor), Encik Mohammed Adnan bin Datuk Shuaib, Lee Chen Chong

Senior Executives Cheah Yoke Phow (General Manager, Corporate Development), Pee Ban Hock (General Manager, Finance), Yue Sau Him (General Manager, Management Audit), Lim Beng Hin (Corporate Tax Manager), Lee Ying Fong (Company Secretary)

**PRINCIPAL ACTIVITIES** Investment holding company with subsidiary and associate companies involved in - forecast betting game and the operation of a holiday resort, housing development and property development, commercial banking and general insurance, ownership and operation of ships for charter and cargo services

Subsidiary Companies Dunlop Estates Bhd, Dunlop Agro-Management Sdn Bhd, Reapro Sdn Bhd, MBLI Bulking & Trading (Pte) Ltd, Multi-Purpose Shipping Corporation Bhd, Mulpha Kluang Maritime Carriers Sdn Bhd, Mulpha Subang Maritime Carriers Sdn Bhd, Mulpha Sibul Maritime Carriers Sdn Bhd, Mulpha Tapah Maritime Carriers Sdn Bhd, Mulpha Taiping Maritime Carriers Sdn Bhd, Promptship Holdings Inc, Kiukiang Maritime Carriers Inc, Mulpha Capital Holdings Sdn Bhd, Malaysian French Bank Bhd, Malaysian French Nominees Sdn Bhd, MFB Properties Sdn Bhd, Magnum Corporation Bhd, Magnum Finance Berhad, Leisure Management Berhad, Maranco Holdings Sdn Bhd, West-Jaya Sdn Bhd, Associated Companies Bandar Raya Developments Bhd, Kompas Insurans Bhd

Principal Bankers Arab-Malaysian Merchant Bank, Bank Bumiputra Malaysia, Bumiputra Merchant Bankers, Kwong Yik Bank, Malayan Banking, Malaysian French Bank, United Malayan Banking Corporation

# MALAYSIA

## Financial Information:

	31.12.91
	Ma\$'000
Turnover	1,253,048
Profits before tax	202,787
Profit after tax	124,175
Retained profit	59,819
Dividend	7,323
Dividend per share	1.5
Earnings per share	6.5
Authorised capital	1,000,000
Paid-up capital	751,028
Total assets	4,112,423

*Principal Shareholders:* Kamunting Corporation Berhad (28.98%)

*Date of Establishment:* August 18th, 1975

*No of Employees:* 1,700 (Group)

## MWE HOLDINGS BERHAD

846 Jalan Raya, 14209 Sungei Bakap, Seberang Perai Selatan, Butterworth

*Tel:* (4) 513648

*Telex:* 47443

*Telefax:* (4) 524707

*Chairman:* YB Tan Sri Datuk A Samad bin Idris

*Directors:* Low Hock Peng, Surin Upapatchgkoon, Lawrence Lim Swee Lin

*PRINCIPAL ACTIVITIES:* Investment holding company with subsidiaries involved in manufacture of garments and woven fabrics; property investment and development

*Subsidiary Companies:* MWE Spinning Mills Sdn Bhd; MWE Weaving Mills Sdn Bhd

## MYCOM BERHAD

16th Floor Wisma Hamzah-Kwong Hing, 1 Lebu Ampang, 50100 Kuala Lumpur

*Tel:* (3) 230-0033

*Telefax:* (3) 232-3996, 230-2285

*Chairman:* Tan Sri Dato' Jaffar bin Abdul

*Directors:* Dato' Yap Yong Seong (Managing Director), John Chia Sin Tet, Yap Wee Keat, Lee Kam Chuen, Ong Joo Theam

*PRINCIPAL ACTIVITIES:* Investment holding company with subsidiaries involved in lotteries, forecast betting, horse racing and property investment and development

*Subsidiary Companies:* Diriwan Corporation Sdn Bhd; Lotteries Corporation (Sabah) Sdn Bhd; Sea Resorts Development Sdn Bhd

## Financial Information:

	30.06.92
	Ma\$'000
Sales turnover	314,341
Profit before tax	73,373
Profit after tax	48,983
Retained profit	665
Dividend	14,582
Dividend per share	0.09
Earnings per share	0.30
Share capital	164,159
Shareholders funds	139,448

*Principal Shareholders:* Hong Leong Company (Malaysia) Berhad (25.61%); QUek Leng Chan (25.61%); Bedford berhad (21.38%); Bedford Excel Venture Sdn Bhd (21.38%)

*Date of Establishment:* July 26th, 1967

## NALIN INDUSTRIES SDN BHD

17/F Bangunan UMBC, Jalan Sultan Sulaiman, 50000 Kuala Lumpur

*Tel:* 03-2329933

*Cable:* OLEIN Kuala Lumpur

*Telex:* 31041 OLIN

*Telefax:* 03-232 1215

*Chairman:* S K Birla

*Directors:* P N Agarwal (President & Managing Director)

*Senior Executives:* R D Chandak (Senior Vice President-Finance), M B Sekhsaria (Senior Vice President-Marketing), V Jayaprakasam (Senior Vice President-Works)

*PRINCIPAL ACTIVITIES:* Refining of palm oil

*Parent Company:* Nalin Industries Sdn Bhd

*Subsidiary Companies:* Decima Holdings Sdn Bhd; Intx Marketing Pte Ltd; Segamat Oil Mills Sdn Bhd

*Principal Bankers:* Bank of Commerce Bhd; Pacific Bank Bhd; Hongkong & Shanghai Banking Corporation; United Malayan Banking Corporation

*Principal Shareholders:* Birla Group of India and National Land Finance Co-operative Society of Malaysia

*Date of Establishment:* August 10th, 1978

*No of Employees:* 200

## NAM FATT BERHAD

12 Wisma Perdana, Jalan Dungun, Damansara Heights, 50490 Kuala Lumpur

*Tel:* (3) 221-9177

*Chairman:* Geh Cheng Hooi

*Directors:* Mac Yin Wee (Managing Director)

*PRINCIPAL ACTIVITIES:* Civil engineering and construction; building and marine engineering

*Subsidiary Companies:* Nam Fatt Marketing Sdn Bhd; Renlita (M) Sdn Bhd; Vickers Hoskins (M) Sdn Bhd

## NATIONAL SEMICONDUCTOR SDN BHD

Bayan Lepas Free Trade Zone, Bayan Lepas, 11900 Penang

*Tel:* 04-837211

*Telex:* 40061 NSEP MA

*Telefax:* (04) 833894

*President:* Charlie Sprock

*Directors:* D J Hill (Managing), C E Pausa, Ron Sato

*Senior Executives:* O L Khang (Director of Operations), Jason Tan (Financial Controller), K Y Yoon (Group Personnel & Services Manager)

*PRINCIPAL ACTIVITIES:* Manufacturer of integrated circuits and electronic components

*Branch Offices:* Batu Berendam Free Trade Zone, Malacca, Tel 06-325644

*Parent Company:* National Semiconductor Corporation

*Subsidiary Companies:* Dynacraft Sdn Bhd; National Semiconductor Technology Sdn Bhd

*Principal Bankers:* Hongkong & Shanghai Banking Corp; Bank of America

*Principal Shareholders:* National Semiconductor Corporation, California, USA

*Date of Establishment:* December 22nd, 1971

*No of Employees:* 5,200

## NATIONAL STARCH & CHEMICAL (M) SDN BHD

Lot 8 & 10, Jalan Tukul 16/5, PO Box 7019, Shah Alam, Selangor

*Tel:* (03) 599-1104/5

*Cable:* Adhesives Sungei renggam

*Telex:* 38675 NASMA MA

*Telefax:* (03) 550-9718, 550-2976

*Directors:* Low Wan Choon (Managing Director)

*Senior Executives:* Alex Koay Kah Ee (Finance & Administration Manager), Oon Soon Keat (Sales Manager), Pang Phee Tiow (Production Manager), Lau Ming Yan (Technical Manager), Foong Weng Chee (Company Secretary)

*PRINCIPAL ACTIVITIES:* Manufacturer of industrial adhesives and polymers

*Principal Agencies:* Adhesives Machinery Corporation (hot melt hand guns)

*Parent Company:* National Starch & Chemical Co, New Jersey, USA

*Associated Companies:* National Adhesives (Singapore) Pte Ltd; National Starch & Chemical (Asia) Pte Ltd; National Adhesives Co Ltd, Thailand

*Principal Bankers:* Development & Commercial Bank; Nov Scotia Bank; United Malayan Banking Corporation

*Principal Shareholders:* National Starch & Chemical Company

*Date of Establishment:* August 1965

*No of Employees:* 65

## NEGRI SEMBILAN OIL PALMS BERHAD

107-1 Changkat Tambi Dollah, off Jalan Pudu, 55100 Kuala Lumpur

Tel: (03) 2488901

Telefax: (03) 242-8195

Chairman: Goh Tjoei Kok

Directors: Goh Eng Chew, Wong Aun Phui, Goh Pock Ai, Gho Tie Teng, Sio Sioe Soen, Goh Beng Hwa, Goh Yeok Beng, Tan Cheow Koon, Phua Seng Lam, Goh Lei Eng, Goh Han Teng

Senior Executives: Goh Tjoei Kok, Goh Eng Chew, Wong Ann Phui, Goh Pock Ai

PRINCIPAL ACTIVITIES: Cultivating, processing and selling oil palm and related products

Principal Agencies: Sin Thye Management Sdn Bhd

Parent Company: Tiong Thye Company Bhd

Subsidiary & Associated Companies: Eng Thye Plantations Bhd; Timor Oil Palm Plantation Bhd; Sin Thye Management Sdn Bhd; Huay Guan Investment Pte Ltd

Principal Bankers: Bank Bumiputra Malaysia Bhd; Malayan Banking Bhd; MUI Bank Bhd, Tat Lee Bank Limited

Financial Information:

	31.12.89
	Ma\$'000
Sales turnover	20,102
Profits	3,449
Authorised capital	50,000
Paid-up capital	29,173
Total assets	47,940

Principal Shareholders: Tiong Thye Company Berhad; Sio Sioe Soen; Ong Swee Heoh

Date of Establishment: March 30th, 1928

No of Employees: 340 (Group)

## NESTLE (MALAYSIA) SDN BHD

Resource Plaza, 4 Lorong Pesearan Barat, Petaling Jaya

Tel: 03-7554466

Cable: NESMAL

Telex: 37165, 37121 NUPRO

Chairman: Gen (Rtd) Tan Sri Dato Mohd Ghazali Seth

Directors: Samuel Senn, Rudolf Tschan, Ernest Zulliger, David B Bradley, Gen (Rtd) Tan Sri Dato Mohd Ghazali Seth, Tuan Sheikh Mahmud b Ali, Tan Kim Hong

Senior Executives: Ernest Zulliger (Managing Director), David B Bradley (Manager-Marketing Division), Carl F Stippich (Manager-Finance & Accounting Division), Rene-Louis Jaccoud (Manager-Technical Division), Idid Wanchik (Company Secretary), Mohd Yusof Talif (Group Personnel Manager)

PRINCIPAL ACTIVITIES: Manufacture and distribution of milk, instant coffee, sauces, cereals, instant noodles, biscuits, fruit juices and drinks

Subsidiary Companies: Nutritional Products Sdn Bhd; Food Specialties (Malaysia) Sdn Bhd

Principal Bankers: Standard Chartered Bank; Malayan Banking Berhad

Financial Information:

	1989
	Ma\$'000
Revenue	913,850
Net income	56,590

Principal Shareholders: Nestle SA, Switzerland; Lembaga Urusan & Tabung Haji Gapenest Holdings Sdn Bhd; Rothputra Nominees Sdn Bhd; Kumpulan Fima Bhd; Fleet Group Sdn Bhd; Kuok Brothers Sdn Bhd

Date of Establishment: November 30th, 1983 (Incorporated)

No of Employees: 1,840

## NEW STRAITS TIMES PRESS (MALAYSIA) BERHAD

31 Jalan Riong, 59100 Kuala Lumpur

Tel: 03-2745444

Cable: "NEW TIMES"

Telex: MA 30259

Telefax: 03-2749434

Chairman: Jeneral (B) Tan Sri Dato' Mohd Ghazali bin Haji Che Mat

Directors: Tan Sri Lee Siew Yee, Dr Mohd Abdus Salim bin Cassim, Encik Zzzat Kamaludin, Dato' Halim Saad, Zulkifly Rafique

Senior Executives: Khalid Haji Ahmad (Managing Director), Mohd Noor Mufalib (Senior Group General Manager, Corporate Affairs), Ahmad J Yahya (Senior Group general Manager, Production & Circulation), Tuan Haji Hamid Haron AlHabshi (Senior Group General Manager, Marketing), Abdul Wahab Ismail (Group General Manager, Personnel & Administration), P C Shivadas (Group General Manager, Editorial Research & Services), Abdul Kadir Jasim (Group Editor-English), Ahmad Nazri Abdullah (Group Editor-Bahasa)

PRINCIPAL ACTIVITIES: Publishing and sale of newspapers and investment holding

Parent Company: Renong Berhad

Subsidiary Companies: Berita Publishing Sdn Bhd; Financial Publications Sdn Bhd; The New Straits Times Properties Sdn Bhd; Berita Information Systems Sdn Bhd; Berita Distributors Sdn Bhd; Berita Book Centre Sdn Bhd; New Straits Times Sdn Bhd; Berita Harian Sdn Bhd; Malaysian Newsprint Industries Sdn Bhd; Shin Min Daily News (M) Sdn Bhd; Marican Sdn Bhd; Times of Malaysia Limited; Pitsian Sdn Berhad; Beriteks Sdn Berhad; The American Malaysian Insurance Sendirian Berhad; BT Information Sdn Bhd; Bisofware Sdn Bhd

Principal Bankers: Bank Bumiputra Malaysia Bhd; Malayan Banking Bhd; Hongkong & Shanghai Banking Corporation; Bank of Commerce berhad; Bank Islam Malaysia Malaysia Berhad

Financial Information: (Group Results)

	1989	1990
	Ma\$'000	Ma\$'000
Sales turnover	236,281	295,738
Profit after tax	18,771	59,064
Paid-up capital	86,094	87,958
Total assets	235,197	352,797

Principal Shareholders: Mayban (Nominees) Sdn Bhd (22.86%); Aseam Malaysia Nominees Sdn Bhd (19.58%); Sharikat Nominee Bumiputra Sdn Bhd (10.84%); Cartaban (Malaya) Nominees Sdn Bhd (7.35%)

No of Employees: 2,662 (Group)

## NGAN YIN GROUNDNUT FACTORY SDN BHD

Lot 6233, Mambang Diawan, 31950 Kampar, Perak

Tel: 05-462266, 05-462277, 05-462288

Cable: Kingnuts Kampar Ma

Directors: Gan Tuck Meng (Managing Director)

Senior Executives: Chee Hon Wah

PRINCIPAL ACTIVITIES: Cultivation and marketing of ground nuts

No of Employees: 250

## NIPPON PAINT (M) SDN BHD

Lot 63/65, Jalan Sesiku, 40700 Shah Alam, Selangor

Tel: (03)559-1516/9

Cable: Nihonpaint Sungei Renggam

Telex: 38642 NIPPE MA

Telefax: 603-550-8907

Directors: Eric Tan (Managing Director), Adrian Chan Seng Giap (General Manager-Shah Alam), Azman bin Mahmood, Takeshi Sawada, Goh Hup Jin, Ooi Lai Hock (General Manager-JB, YDH Dato' Abdul Ghani b Hj Pateh Akhir, Muhammad Junid bin Muhammad Yusof

Senior Executives: M Junid Yusof (Deputy General Manager-Marketing), Ooi Lai Hock (General Manager-JB), Thian Own Chin (Marketing Manager-Technical Sales Division), Tan Geok Ling (Sales & Administration Manager)

PRINCIPAL ACTIVITIES: Manufacturer of paints and allied products

Associate Companies: Paint Marketing Co (M) Sdn Bhd

Principal Bankers: Standard Chartered Bank; Overseas Union Bank Ltd; Malayan Banking Berhad; Arab-Malaysian Merchant Bank Berhad; Oversea-Chinese Banking Corporation Ltd

Financial Information:

	1990
	Ma\$'000
Authorised capital	30,000
Paid-up capital	9,000

# MALAYSIA

*Principal Shareholders:* Perangsang International Sdn Bhd; Nippon Paint Co Ltd; Wuthelam Holdings (M) Sdn Bhd

*Date of Establishment:* 1967

*No of Employees:* 350

## NORTH BORNEO TIMBERS BERHAD

Tawau POB 137, 1020 Jalan Dunlop, MY 91007 Sabah

*Tel:* 089 73240 (Sabah)

*Cable:* Timbers Tawan

*Telefax:* (089) 763027

*Chairman:* Nusli N Wadia

*Directors:* P K Cassels (Managing Director)

*PRINCIPAL ACTIVITIES:* Cultivation and processing of timber and cocoa plantation

*Subsidiary and Associated Companies:* NBT International Ltd; NBT Management Ltd; North Borneo Timbers (NZ) Ltd, etc

*No of Employees:* 2,000 (Group)

## NYLEX (MALAYSIA) SDN BHD

PO Box 33, Section 16 Post Office, 40700 Shah Alam, Selangor Darul Ehsan

*Tel:* 03-5591706/0

*Cable:* NYLEX SHAHALAM

*Telex:* 38539 Nylexm Ma

*Telefax:* 03-550-7264

*Chairman:* Tan Sri Taib Hj Andak

*Directors:* Datuk Abdullah bin Mohamed, Alan R Jackson, Tan Sri Dato' Ibrahim Mohamed, Graeme C Pearson, Richard C M Wong, Edward B Turner

*Senior Executives:* Richard C M Wong (Managing Director), Alan Chua (General Manager-Roll Goods), Tiki Keh (Business Development Manager-Engineering & Mouldings), Siow Kim Kee (General Sales Manager), Kenneth Chan (Materials Manager), Ruslan Zainal Abidin (Personnel Manager)

*PRINCIPAL ACTIVITIES:* Manufacturing and marketing of PVC flexible and rigid supported and unsupported vinyls, including suede finished products for industries like footwear, furniture, automotive, luggage, stationery, cable, packaging and building and construction; injection moulded products, and subsoil drainage products; trading in imported products - melder fabrics and textile wallcovering and coordinated fabrics

*Principal Agencies:* Nylex Corporation Ltd, Australia; Melded Fabrics Pty Ltd, Australia; Victrex Inc, USA; Nylex, New Zealand

*Branch Offices:* c/o Tamco Cutler-Hammer Pte Ltd, 1 Jalan Remaja #05-501/502 Hillview House, Singapore 2366

*Parent Company:* BTR Nylex Ltd, Australia

*Subsidiary Companies:* Tamco Cutler-Hammer Sdn Bhd; Nycon Manufacturing Sdn Bhd; Associated Companies: Nylex Corporation Ltd, Australia; Nylex New Zealand Limited, New Zealand; BTR Group of Companies

*Principal Bankers:* Malayan Banking Berhad; Hongkong & Shanghai Banking Corporation

*Principal Shareholders:* BTR Nylex Ltd, Australia; Fawanis Sdn Bhd, Malaysia

*Date of Establishment:* 1970

*No of Employees:* 521

## ORIENTAL BANK BERHAD

14th Floor, Menara Promet, Jalan Sultan Ismail, 50250 Kuala Lumpur

*Tel:* (03) 241-8088

*Cable:* Orientbank

*Telex:* 30778 Orient Ma

*Telefax:* (03) 242-0744

*Chairman:* Tan Sri Dato' Jaffar bin Abdul

*Directors:* Tuan Haji Ahmad Nawawi bin Al Jadidi, Tuan Haji Meor Zainal Abidin bin Meor Safi, Tuan Haji Shahmsuddin bin Mahyuddin, Tuan Haji Darwis bin Mohd Daek, Encik Lim Jit Hai, YB Datuk Ramly bin Ahmad

*Senior Executives:* Datuk Ramly Ahmad (Chief Executive), Noordin Abdullah (Assistant General Manager, Operations Division), Ch'ng Soo Keong (Assistant General Manager, Services Division), Rosman Bandu (Senior Manager, Human & Resources Dept), Farida Abdul Hamid (Secretarial & Public Affairs; Operations Planning Dept), Antoine Andrew (Manager, Loan & Rehabilitation Dept), Abdullah Hassan (Senior Manager, Branch Operations Dept), Lim Ho Kin (Chief Internal Auditor)

*PRINCIPAL ACTIVITIES:* Commercial banking

*Branch Offices:* 14

*Financial Information:*

	31.12.89
	Ma\$'000
Deposits	859,986
Income	34,210
Authorised capital	100,000
Paid-up capital	72,700
Total assets	1,218,782

*Principal Shareholders:* Koperasi Polis Di Raja (M) Bhd (99.06%)

*Date of Establishment:* 1936

*No of Employees:* 600

## ORIENTAL HOLDINGS BERHAD

1/F Wisma Penang Garden, 42 Jalan Sultan Ahmad Shah, 10050 Penang

*Tel:* 04 365344

*Telefax:* 04-360713

*Chairman:* Tan Sri Datuk Loh Boon Siew

*Directors:* Tan Sri Datuk Hamzah Sendut, Datuk Haji S M Aidid, Datuk Loh Say Bee, Lim Su Tong, Wong Lum Kong (Managing), Shunsuke Mingi, Loh Cheng Yean

*PRINCIPAL ACTIVITIES:* Investment holding company with subsidiaries involved in car and motorcycle sale and assembly; manufacture of car and motorcycle components; property development and investments; money-lending; manufacture of wire and other building materials; sale of construction machinery; manufacture of plastic items; operation of hotels; rubber and oil palm cultivation

*Subsidiary Companies:* Kah Motor Company Sdn Berhad; Oriental Realty Sendirian Berhad; Syarikat Oriental Credit Berhad; North Malaya Engineers Trading Co Sdn Berhad; Armstrong Cycle Parts Sdn Berhad; Oriental Rubber & Palm Oil Sdn Berhad; Armstrong Auto Parts Sdn Berhad; Oriental Assemblers Sdn Berhad; KGD (Malaysia) Sdn Berhad; Oriental Showa Sdn Berhad; Oriental Construction Machinery Sdn Bhd; Boon Siew (Borneo Sdn Bhd); Teck See Plastic Sdn Bhd; Happy Motoring Company Sdn Bhd

*Principal Bankers:* Oversea-Chinese Banking Corporation, Penang; United Malayan Banking Corp, Penang; Citibank NA, Penang

*Financial Information:*

	1989
	Ma\$'000
Sales turnover	829,100
Profits before tax	125,131
Authorised capital	500,000
Paid-up capital	100,200
Total assets	394,358

*Principal Shareholders:* Boon Siew Sdn Berhad; Pemegang Amanah Raya Malaysia-Sekim Amanah Saham; Bayview Hotel Sendirian Berhad; Penang Yellow Bus Company Berhad; Honda Motor Co Ltd

*Date of Establishment:* December 24th, 1963

*No of Employees:* 1,642 (Group)

## PACIFIC BANK BERHAD (THE)

2nd Floor, Wisma Genting, Jalan Sultan Ismail, 50250 Kuala Lumpur

*Tel:* (3) 261-4822

*Cable:* PACBANK, Kuala Lumpur

*Telex:* 21133 PBBHO

*Telefax:* (3) 261-8253

*Chairman:* Choi Siew Hong

*Directors:* Col (R) Cheng Wah, Col (R) Abdul Malek Mohd Nazir, Dato' Murad Mohamed Hashim, Shariffudin Ahmad Taff, Michael Chua, John Ng, Wong Nang Jang, Yoshihiko Miyabe, Akihiko Uratsuji

**Senior Executives:** Ong Meng Teck (General Manager), Wong Hong Meng (Assistant General Manager), Ong Mor See (Assistant General Manager), Abdul Jamei Pawanteh (Assistant General Manager)

**PRINCIPAL ACTIVITIES:** Commercial banking

**Branch Offices:** 28

**Subsidiary Companies:** PB Nominees (Tempatan) Sdn Bhd; PB Holdings Sdn Bhd; PB Pacific Sdn Bhd; PB Nominees (Asing) Sdn Bhd

**Financial Information:** Group results

	31.12.92 Ma\$'000
Total deposits	1,992,053
Profit before tax	26,470
Profit after tax	15,600
Retained profit	13,745
Dividend	3,969
Earnings per share	16.0
Share capital	100,234
Total assets	2,299,212
Total capital and reserves	161,031

**Principal Shareholders:** Oversea-Chinese Banking Corporation Limited (22.57%); Koperasi Angkatan Tentera Malaysia Bhd (21.98%); The Yasuda Trust & Banking Co Ltd (15.63); The United Malacca Rubber Estates Berhad (14.04%)

**Date of Establishment:** 1963

**No of Employees:** 814

## PACIFIC CHEMICALS BHD

Jalan Utas, Shah Alam Industrial Estate, 40000 Shah Alam, Selangor  
**Tel:** 03-559-1211

**Cable:** Dowintal KL

**Telex:** 38694 DOWPCB MADOWMAL

**Telefax:** (03) 559-9791

**Chairman:** C R Bouten

**Directors:** M C Foong

**Senior Executives:** Abu Bakar Tambi (Research & Development Manager)

**PRINCIPAL ACTIVITIES:** Manufacturer and exporter of herbicides, insecticides, agricultural chemicals

**Branch Offices:** Warehouse 11, Lot 4936S Jalan Tun Perak, 30200 Ipoh, Perak, TI 507979; 385H Taman Peringgit Jaya, 75400 Malacca, Tel 230210; Sedco (Tawau) Light Industrial, Type B22 TB2954, Apas Road, Mile 3.5, 91000 Tawau, Sabah, Tel 762576

**Parent Company:** DowElanco BV

**Principal Bankers:** Malayan Banking Berhad

**Financial Information:**

	1990 Ma\$'000
Sales turnover	16,470
Profit before tax	110
Profit after tax	95
Retained profit	3,328
Dividend	270
Authorised capital	5,000
Paid-up capital	2,080
Net assets	5,408

**Principal Shareholders:** DowElanco BV

**Date of Establishment:** June 17th, 1970

**No of Employees:** 54

## PACIFIC EDIBLE OIL INDUSTRIES SDN BHD

Jalan Timah, 81700 Pasir Gudang, Johor

**Tel:** (07) 512101-512105

**Cable:** Pacoil Johor Bahru

**Telex:** 60746 Pacoil Ma

**Telefax:** (07) 514272

**Chairman:** Haji Sabtu bin Abu Bakar

**Directors:** Dr S T Whang (Managing)

**Senior Executives:** K Y Lim (General Manager)

**PRINCIPAL ACTIVITIES:** Manufacture of cooking oils, vegetable ghee, and other processed palm oil products and soap

**Parent Company:** A member of the Lam Soon Group

**Subsidiary Companies:** Pacific Soap Manufacturing Sdn Bhd; Associated Company: Akzo & Pacific Oleochemicals Sdn Bhd

**Principal Bankers:** Malayan Banking Bhd, Kuala Lumpur; Bank Bumiputra Malaysia Bhd, Pasir Gudang

**Financial Information:**

	1991 Ma\$'000
Sales turnover	75,000
Authorised capital	20,000
Paid-up capital	19,800

**Principal Shareholders:** Lam Soon Oil & Soap Mfg Sdn Bhd; Johor State Economic Development Corporation

**Date of Establishment:** 1973

**No of Employees:** 190

## PACIFIC FOOD PRODUCTS SDN BHD

PO Box 314, 75450 Melaka

**Tel:** (06) 324466-9

**Cable:** PASFOOD

**Telex:** 62897 MAMEE MA

**Telefax:** 06-329696

**Chairman:** Pang Chin Hin

**Directors:** Pang Chin Hin, Pang Tee Chew, Song Keng Fook, Puteh Bin Talip

**Senior Executives:** Pang Tee Suan

**PRINCIPAL ACTIVITIES:** Manufacture of snack foods: instant noodles, prawn crackers

**Principal Agencies:** Mamee, Long Life, Sunburst, Beta, High Class, Shogun, Double Decker

**Branch Offices:** 45 Mansion Park, Park Avenue, Ipoh, Perak; 332 & 334 Jalan Midah Besar, Taman Midah, Kuala Lumpur; 4704-A Lot 248 Seksyen 25, Taman Maju, Jalan Pasir Puteh, Kota Baru, Kelantan; Lot 1 Ayer Keroh Industrial Estate, Melaka

**Parent Company:** Melaka

**Subsidiary Companies:** Kilang Makanan Mamee Sdn Bhd

**Principal Bankers:** United Malayan Banking Corporation Bhd, Melaka; Hongkong & Shanghai Banking Corporation, Melaka; Southern Banking Bhd, Melaka

**Principal Shareholders:** Kilang Makanan Mamee Sdn Bhd; Sinar Automobile Sdn Bhd

**Date of Establishment:** 1971

**No of Employees:** 364

## PALING INDUSTRIES SDN BHD

Lot 12, Jalan Perusahaan Empat, 68100 Batu Caves, Selangor

**Tel:** 689-8333

**Cable:** Palindus Kualalumpur

**Telex:** 30834 PALING Ma

**Telefax:** (03) 441-6768

**Chairman:** Raja Datuk Nong Chik bin Raja Ishak

**Directors:** Chow Soon Tat, Sia Kwee Mow (Managing)

**Senior Executives:** Goh Soo Hong

**PRINCIPAL ACTIVITIES:** Manufacturer of plastic products for building and construction industries

**Parent Company:** Kinta Kellas Investment Public Co Ltd

**Principal Bankers:** Malaysian French Bank Bhd; Bangkok Bank Ltd

**Principal Shareholders:** Builders Consortium Bhd

**Date of Establishment:** August 18th, 1971

**No of Employees:** 138

## PALMCO HOLDINGS BERHAD

10 Bishop Street, 10200 Penang

**Tel:** 04-629022

**Cable:** PALMKERNEL PRAI

**Telex:** 40266 PALMCO

**Telefax:** (04) 629026

**Chairman:** Datuk Robert Chan Woot Khoon (Also Managing Director)

**Directors:** Chan Fook Koon, Chan Kai Khoon, Teoh Kah Tin, Mohd Yussof bin Abdul Latiff, Syed Azahari Shahabudin, Tiah Thee Seng

# MALAYSIA

**Senior Executives:** Seet Lip Teng (Company Secretary), Wan Kim Woh (Corporate Planning Manager), Peggy Khoo (Treasury Accountant), Alan Chang Pak Yang (General Manager-Palmitic Division), Ooi Ewe Seng (General Manager-Lauric Division), Ng Beng Lee (Group Financial Controller), Ajit Singh Jessey (Group Personnel Manager & Legal Advisor) Kwok Kim Teck (EDP Manager), Yip Soon Nam (Internal Auditor)

**PRINCIPAL ACTIVITIES:** Production of palm kernal oil, refining and extraction of crude palm oil; commodity trading, leasing, financial services, hotel industry, livestock industry; property development  
**Branch Offices:** Suite 1308, 13/F Wisma HLA, Jalan Raja Culan, 50200 Kuala Lumpur; 1 North Bridge Road, #16-04 High Street Centre, Singapore 0610; Room 707 Takshing House, 20 Des Voeux Road Central, Hong Kong

**Parent Company:** Palmco Holdings Berhad

**Subsidiary & Associated Companies:** Palmex Industries Sdn Bhd; Palmco Oil Mill Sdn Bhd; Palmco Jaya Sdn Bhd; Palmina Sdn Bhd; Acidchem (M) Sdn Bhd; Palmco Ternak Sdn Bhd; Palmco Hotels Sdn Bhd; Palmco Bina Sdn Bhd; Palmco Niaga Sdn Bhd; Credit Leasing Corp Sdn Bhd; Palmco International (HK) Limited; Associated Companies: Fima Palmbulk Services Sdn Bhd; Equity Finance Corp Bhd; Thaimex Finance & Securities Co Ltd; Thaimex Industries Co Ltd; Palmco South Plantation Co Ltd; Malaysain Transnational Trading Corporation Bhd

**Principal Bankers:** Citibank; Hongkong & Shanghai Banking Corporation

**Principal Shareholders:** D&C Nominees Sdn Bhd (15.07%); Ming Holdings Sdn Bhd (7.22%); Kompleks Kewangan Industries Sdn Bhd (5.25%)

**Date of Establishment:** November 15th, 1976

**No of Employees:** 702

## PAN ASIAN PAPER PRODUCTS MANUFACTURING SDN BHD

Plots 294/297, Prai Industrial Complex, Prai 13600, Province Wellesley  
**Tel:** 04-307299, 307360, 307473, 307730, 307754 (Main Office & Factory)  
**Telex:** 40318 PAPBOX MA

**Chairman:** Tan Sri Dato Taib Bin Haji Andak

**Directors:** Quek Leng Chan, Ng Been Sing (Managing)

**Senior Executives:** Lee Kong Chew, Chan Huan Hin, Teng Seng Peng, Tan Kok Keng, Tan Joo Chye, Loo Eng Chye, Tham Saik Poey

**PRINCIPAL ACTIVITIES:** Manufacture of paper boxes and cartons, and other paper products

**Branch Offices:** Petaling Jaya, Selangor; Ipoh, Perak; Kuching; Sarawak; Bayan Lepas, Penang; Sungei Petani, Kedah

**Parent Company:** Malaysian Pacific Industries Berhad

**Principal Bankers:** Standard Chartered Bank; Butterworth & Petaling Jaya

**Principal Shareholders:** Malaysian Pacific Industries Berhad

**Date of Establishment:** 1970

**No of Employees:** Approx 270

## PAN-CENTURY EDIBLE OILS SDN BHD

Lot 240 Ji Timah Tiga, Pasir Gudang Ind Estate, 81700 Pasir Gudang, Johor

**Tel:** 07-511580

**Telex:** 60702 PANOIL

**President:** R L Parakh

**Senior Executives:** V K Lal, S C Jain, Shyam Kumbhat

**PRINCIPAL ACTIVITIES:** Refining of palm oil

**Branch Offices:** 8/F Plaza MBF, Jln Ampang, 50450 Kuala Lumpur, Tel (3) 261-7644 (Sales)

**Principal Bankers:** Bank of Commerce; Bank of America; Hongkong & Shanghai Banking Corporation; Perwira Habib Bank

**Financial Information:**

	1993
	Ma\$'000
Sales turnover	1,030,000
Share capital	20,250
Total assets	99,300

**Date of Establishment:** 1977

**No of Employees:** Approx 200

## PAN MALAYSIA CEMENT WORKS BERHAD

7th Floor, MUI Plaza, Jalan P Ramlee, 50250 Kuala Lumpur

**Tel:** (3) 241-1891

**Telefax:** (3) 244-4755

**Chairman:** Y M Raja Tan Sri Zainal bin Raja Sulaiman

**Directors:** Dr Tong Keng Tatt, Tan Peng Hock (Executive), Ang Chui Lai, Kengo Michihiro

**PRINCIPAL ACTIVITIES:** Investment holding with interests in manufacturing cement and marketing of building materials

**Subsidiary Companies:** Cherubim Nominees Sdn Bhd; Jerico Sdn Bhd; Pan Malaysia Management Sdn Bhd; Pan Malaysia Singapore Holdings Pte Ltd; Plumblin Sdn Bhd; PMCW Enterprises Sdn Bhd; PMCW Holdings Sdn Bhd; Uniwell Nominees Sdn Bhd; Faith Nominees Sdn Bhd; Mikonwadi Sdn Bhd; Clacton Holdings Sdn Bhd; Bidou Holdings Sdn Bhd; Megafine Sdn Bhd; Ultipac Sdn Bhd; Megafort Sdn Bhd; Chalpillar (M) Sdn Bhd; Delight Consolidated Sdn Bhd; Panorama Scope Sdn Bhd; Baiduri Pertama Sdn Bhd; Gelombang Sinar Sdn Bhd; Taraf Sanjung (M) Sdn Bhd; United Pace Sdn Bhd; Jomuda Sdn Bhd; Megawise Sdn Bhd; Associated Companies: Associated Pan Malaysia Cement Sdn Bhd; APMC Enterprises Sdn Bhd; CMCM Perniagaan Sdn Bhd; Associated Concrete Products (M) Sdn Bhd; Giovco (M) Sdn Bhd

**Principal Bankers:** Standard Chartered Bank; Public Bank Berhad; Development & Commercial Bank Berhad; MUI Bank Berhad

**Financial Information:**

	1991	1992
	Ma\$'000	Ma\$'000
Profit before tax	51,044	46,125
Profit after tax	28,917	31,253
Retained profit	91,627	123,926
Dividend	13,813	13,813
Dividend per share	0.79	0.79
Earnings per share	1.65	0.178
Authorised capital	500,000	500,000
Paid-up capital	87,700	87,700
Total assets	432,733	500,149

**Principal Shareholders:** Malayan United Manufacturing Berhad

**Date of Establishment:** January 9th, 1963

**No of Employees:** 1,446 (Group)

## PAN MALAYSIAN INDUSTRIES BERHAD (FORMERLY PAN MALAYSIA RUBBER INDUSTRIES)

21st Floor, MUI Plaza, Jalan P Ramlee, 50250 Kuala Lumpur

**Tel:** (3) 244-1470

**Telefax:** (3) 244-7789

**Chairman:** Mohd Ibrahim bin Mohd Zain (Executive)

**Directors:** Ng Kwan Cheong (Executive Director), Ooi Boon Leong alias Law Weng Leun, Dr Ngui Chon Hee

**PRINCIPAL ACTIVITIES:** Investment holding with interests in manufacturing of cement and the marketing of cement and building materials; operation of department stores; investment holding and properties

**Subsidiary Companies:** PMRI Investments (Singapore) Pte Ltd; PMRI Pte Ltd; True Benefits Sdn Bhd; Serveast Trading Sdn Bhd; Good Proffer Sdn Bhd; Base Venture Nominees Sdn Bhd; Scopebright (M) Sdn Bhd; Sarjana Megah Sdn Bhd; Nada Saujana Sdn Bhd; Tunas Juara Sdn Bhd; PMRI Holdings Sdn Bhd; Rigap Prima Sdn Bhd; Rimpai Bakti Sdn Bhd; Excelton Sdn Bhd; Peak Meadow Sdn Bhd; Favourmark Corporation Sdn Bhd; Pangkal Lergas Sdn Bhd; Associated Companies: Pan Malaysia Cement Works (S) Pte Ltd; Twincem Shipping and Trading Co Pte Ltd; PMCWS Enterprises Pte Ltd; Supermix Concrete Pte Ltd; SPMS Holdings Sdn Bhd; Metrojaya Berhad

**Principal Bankers:** Development & Commercial Bank Berhad; MUI Bank Berhad; Southern Bank Berhad; Public Bank berjad; Bank Bumiputra Malaysia Berhad



## Financial Information

	1991 Ma\$'000	1992 Ma\$'000
Profits before tax	12,116	17,243
Profit after tax	8,075	9,880
Retained profit	29,992	39,710
Dividend	2,588	2,612
Dividend per share	0 08	0 08
Earnings per share	0 16	0 20
Authorised capital	100,000	100,000
Paid-up capital	25,000	25,000
Share capital & reserves	67,686	77,315
Total assets	75,809	234,158

*Principal Shareholders* Mohd Ibrahim bin Mohd Zain, Mohd Tamrin bin Abdul Ghafar, Hope Foundation

*Date of Establishment* August 9th, 1963

*No of Employees* 1,722

## PARAMOUNT CORPORATION BERHAD

39th Floor, Menara Maybank, 100 Jalan Tun Perak, 50050 Kuala Lumpur

*Tel* (3) 232-3000

*Telex* 30875 FOSEAS MA

*Telefax* (3) 230-2826

*Chairman* Teo Chiang Lim

*Directors* Teo Chiang Quan (Chief Executive), Tun Dato Haji Omar Yoke Lin Ong, Tuan Syed Adam Aljafri, Dato' Haji Azlan bin Hashim, Teo Soo Chew, Teo Soo Weng, Teo Soo Kiat, Teo Chiang Khai, Muhamad Shapiee bin Mat Ali

*PRINCIPAL ACTIVITIES* Cultivation and sale of oil palm, fresh fruit, investment holding

*Parent Company* Paramount Corporation Berhad

*Subsidiary Companies* Perumahan Berjaya Sdn Bhd, Patani Jaya Sdn Bhd, Berkeley Sdn Bhd, Berkeley Maju Sdn Bhd, Current Connection Sdn Bhd, Kolej Damansara Utama Sdn Bhd, Maju Gading Development Sdn Bhd, Wangsa Merdu Sdn Bhd

*Principal Bankers* Arab-Malaysian Merchant Bank Berhad, Kwong Yik Bank Berhad, Malayan Banking Berhad

## Financial Information

	31 12 91 Ma\$'000	31 12 92 Ma\$'000
Turnover	34,359	48,681
Profit before tax	909	3,890
Profit (loss) after tax	(1,013)	206
Retained profit	2,983	2,063
Loss per share	(1 64)	(0 32)
Share capital	61,838	65,944
Shareholders funds	115,864	119,364

*Principal Shareholders* Paramount Malaysia (1963) Sdn Bhd (21 96%), See Hoy Chan Sdn Bhd (10 20%), Paramount Equities Sdn Bhd (6 47%)

*Date of Establishment* April 15th, 1969

*No of Employees* 481

## PARIT PERAK HOLDINGS BERHAD

Wisma Taiko, 1 Jalan S P Seenivasagam, 30000 Ipoh, Perak

*Tel* (05) 517844, 519422

*Cable* TAIPLANTCO Ipoh

*Telex* 44094, 44324

*Telefax* (05) 505312

*Chairman* Tan Sri Dato' Seri Lee Loy Seng (Also Managing Director)

*Directors* Lee Oi Hian, Lee Hau Hian, Lee Soon Hian, Tan Sri Dato Thong Yaw Hong, Datuk Kassim bin Mohd Hussein

*PRINCIPAL ACTIVITIES* Investment holding company with subsidiaries involved in cultivation of oil palm and cocoa

*Parent Company* Wan Hin Investments Sdn Bhd

*Subsidiary and Associated Companies* Glenealy Plantations (Malaya) Bhd, Batu Kawan Bhd, Parit Perak Plantations Sdn Bhd, Pinji Horticulture Sdn Bhd, Taiko Drum Industries Sdn Bhd

*Principal Bankers* Standard Chartered Bank, Ipoh

## Financial Information

	30 06 91 Ma\$'000	30 06 92 Ma\$'000
Profit before tax	12,906	19,833
Profit after tax	8,861	13,984
Retained profit	57,146	62,701
Earnings per share	38 3	60 7
Share capital	15,000	15,000
Total assets	271,246	281,818

*Principal Shareholders* Wan Hin Investments Sdn Bhd (51 44%), Lee Oi Hian (8 18%), Lee Hau Hian (10 85%), Lee Soon Hian (10 85%)

*Date of Establishment* January 3rd, 1916

*No of Employees* 296

## PEGI MALAYSIA BERHAD

11/F Menara SMI, 6 Lorong P Ramlee, 50250 Kuala Lumpur

*Tel* (03) 230-5152

*Telex* 31258 PEGI MA

*Telefax* (03) 230-5195

*Chairman* Mohd Asri bin Abdul Ghafar

*Directors* Phoon Ah Lek (Managing Director), Mohd Ibrahim bin Mohd Zain

*Senior Executives* Leow Thang Fong (Secretary)

*PRINCIPAL ACTIVITIES* The group is primarily involved in the holding of securities for investment purposes, property investment, the cultivation of palm oil, hotel business, underwriting of general insurance business and the manufacture of offset printing plates

*Subsidiary Companies* Climate Engineering (Malaya) Sdn Bhd, Contango Sdn Bhd, Pegi-Multi-Purpose Holdings Sdn Bhd, AGB Properties Sdn Bhd, Pinus Park Sdn Bhd

*Principal Bankers* Malaysian French Bank Bhd, Public Bank Berhad

## Financial Information

	31 03 89 Ma\$'000
Sales turnover	16,342
Total assets	111,872

*Principal Shareholders* City Nominees Pte Ltd, Syarikat Nominee Bumiputra Sdn Bhd, Associated Asian Securities Nominees (Pte) Ltd

*Date of Establishment* June 20th, 1913

## PELADANG KIMIA SDN BHD

11/F Wisma Tractors, 7 Jln SS 16/1, Subang Jaya, Petaling Jaya, Selangor

*Tel* (03) 733-8181

*Cable* FERTCHEM PETALINGJAYA

*Telex* 36653 PKSB MA

*Telefax* (03) 734-2886

*Chairman* Datuk Loh Fook Yen

*Directors* Y F Siew (Managing)

*Senior Executives* Loke Keng Hung (Fertilisers), Dr Cheam Soon Tee (Chemicals)

*PRINCIPAL ACTIVITIES* Fertilisers and industrial chemical manufacturers

*Branch Offices* Penang, Ipoh, Malacca, Johor Bahru

*Subsidiary Companies* Serba Kimia Sdn Bhd, Peladang Chemicals (S) Pte Ltd

*Principal Bankers* Bank Bumiputra Malaysia Berhad, Hongkong & Shanghai Banking Corporation

*Principal Shareholders* Koperatif Serbaguna Malaysia Bhd, Federal Land Development Authority, National Farmers Organization, Mulpha International Trading Corporation Bhd

*Date of Establishment* March 15th, 1974

*No of Employees* 94

## PELANGI BERHAD

L16, Menara Pelangi, Jalan Kuning, Taman Pelangi, 80400 Johor Bahru

*Tel* (07) 324366

*Telex* 60206 MA

*Telefax* (07) 324968

*Chairman* YAM Tunku Osman Ahmad

# MALAYSIA

**Directors:** Goon Swee Kheong (Managing Director), Ho Kian Guan, Kuok Khoon Ean, Dato Abd Jabid bin Mohd Don, Puan Meriam Binte Haji Yaacob, YB Dato Akil bin Adam, Ho Kian Hock (Alternate Director)

**Senior Executives:** Ng Mui Kit (Secretary), Paw Teck Hua (General Manager), Lawrence Lee Kim Seng (General Manager)

**PRINCIPAL ACTIVITIES:** Property development and investment; subsidiaries are involved in property development and management, manufacture of concrete roofing tiles, ready mixed concrete and cultivation of rubber and oil palm

**Subsidiary Companies:** Pelangi Concrete Industries Sdn Bhd; Yukong Rubber Estate (Pte) Ltd (Singapore); Pelangi Ready-Mixed Concrete Sdn Bhd; Eng Lee Knitting Factory Sdn Bhd; Sun Soon Heng Engineering Sdn Bhd; Pelangi Management Services Sdn Bhd; Taman Gunong Hijau Sdn Bhd

**Principal Bankers:** Arab-Malaysian Merchant Bank Berhad; Development & Commercial Bank; Malayan Banking Berhad; Kwong Yik Bank Berhad

**Financial Information:**

	31.03.91	31.03.92
	Ma\$'000	Ma\$'000
Turnover	70,336	124,994
Profit before tax	22,583	37,558
Profits after tax	14,556	23,473
Retained profit	40,429	52,930
Dividend	4,371	10,491
Dividend per share	5.0	7.35
Earnings per share	9.0	11.0
Share capital	80,700	107,600
Shareholders funds	133,492	228,253

**Principal Shareholders:** Pemegang Amanah Raya Malaysia-Sekim Amanah Saham Bumiputera (24.49%); Kuok Brothers Sdn Bhd (16.15%); Kuok (Singapore) Ltd (8.56%); Cartaban (Malaya) Nominees Sdn Bhd (5.77%)

**Date of Establishment:** December 30th, 1972

**No of Employees:** 202

## PENANG SHIPBUILDING CORPORATION SDN BHD

Office Lot I, Lower Level 3, Equatorial Hotel, 11900 Bayan Lepas, Penang

**Tel:** (04) 849457, (3) 2387770

**Telex:** 41361, 40019 PESCOR

**Telefax:** (4) 849458, 874239, (3) 2387768

**Chairman:** Abdul Latiff; Deputy Chairman: Amin Shah B Omar Shah

**Directors:** Mohd Najib Jaafar (Managing Director)

**Senior Executives:** Jerry Phuang (Financial Controller)

**PRINCIPAL ACTIVITIES:** Manufacture of all types of floating structures for the civil, military and offshore oil industry, mining and civil dredging industry and ship repairing activities; steel fabrication including cranes, bridges, bogies, etc

**Parent Company:** Penang Development Corporation

**Principal Bankers:** Bank Bumiputra Malaysia; Bank Kemajuan Perusahaan Malaysia

**Financial Information:**

	1992
	Ma\$'000
Sales turnover	20,000
Profit before tax	5,000
Profit after tax	2,500
Authorised capital	10,000
Paid-up capital	9,000
Total assets	30,000

**Date of Establishment:** 1972

**No of Employees:** 78

## PENFABRIC SDN BERHAD

Plot 117/119 & 200/202, Prai Free Trade Zone, Prai, 13600 Penang

**Tel:** (04) 307000

**Cable:** FABRIC

**Telex:** 47016 FABRIC MA

**Telefax:** (04) 308260 (04) 308018

**Chairman:** M Kashiwagi (also Managing Director)

**Directors:** N Fujihara (Deputy Managing Director), S M Chiang (Deputy Managing Director), Y Yamashita (Factory Manager & Director)

**PRINCIPAL ACTIVITIES:** Manufacture of printed and dyed polyester-cotton blended fabrics

**Branch Offices:** Block B, Plot 117-119 & 200-202 Prai FTZ, Prai 13600 Penang (Liaison Office)

**Parent Company:** Toray Industries Inc, Japan

**Subsidiary Companies:** Pentex Sdn Berhad; Woodard Textile Mills Sdn Bhd; Pentley Sdn Bhd

**Principal Bankers:** Bank of Tokyo, Kuala Lumpur; Citibank; Malayan Banking Berhad; D & C Bank; Bank Bumiputra Berhad

**Financial Information:**

	31.03.92
	Ma\$'000
Sales turnover	386,000
Profits	64,000
Authorised capital	120,000
Paid-up capital	86,000
Total assets	320,000

**Principal Shareholders:** Toray Industries Inc

**Date of Establishment:** April 12th, 1973

**No of Employees:** 613

## PENFIBRE SDN BHD

Prai Free Trade Zone, Prai, 13600 Penang

**Tel:** 04-307788

**Cable:** PENFIB

**Telex:** 47011 PENFIB MA

**Telefax:** (04) 307995

**Chairman:** B Adachi (also Managing Director)

**Senior Executives:** K Nakano (Director & General Manager of Business Department), Y Ariga (Director & Mill Manager)

**PRINCIPAL ACTIVITIES:** Manufacture of polyester staple fibre

**Branch Offices:** Block B, Plot 117-119 & 200-202 Prai FTZ, Prai 13600, Penang (Liaison Office)

**Parent Company:** Toray Industries, Inc, Japan

**Principal Bankers:** Citibank NA; Bank of Tokyo; Standard Chartered Bank Ltd; Malayan Banking Berhad; D & C Bank; Bank Bumiputra Berhad, D & C Mitsui Merchant Bankers Bhd

**Financial Information:**

	31.03.92
	Ma\$'000
Sales turnover	154,000
Profits	20,000
Authorised capital	80,000
Paid-up capital	70,000
Total assets	255,000

**Principal Shareholders:** Toray Industries Inc, Japan

**Date of Establishment:** 1973

**No of Employees:** 290

## PENTEX SDN BHD

Prai Wharf Free Trade Zone, 13600 Prai, Penang

**Tel:** 04-307344

**Cable:** ALLTEX (Liaison Office)

**Telex:** MA 47206 ALLTEX Ma (Factory)

**Telefax:** (04) 302589

**Chairman:** M Kashiwagi (also Managing Director)

**Directors:** N Fujihara (Deputy Managing Director), S M Chiang (Deputy Managing Director), N Fujihara (Director & Mill Manager)

**PRINCIPAL ACTIVITIES:** Manufacture of polyester cotton blended yarn/fabric

**Branch Offices:** Block B, Plot 117-119 & 200-202 Prai Free Trade Zone, 13600 Prai, Penang

**Parent Company:** Penfabric Sdn Berhad, Penang

**Principal Bankers:** Bank of Tokyo; D & C Mitsui Merchant Bankers Bhd; Development & Commercial Bank (Ltd) Bhd; Standard Chartered Bank; Malayan Banking Bhd

## Financial Information:

	31.03.92
	Ma\$'000
Sales turnover	140,000
Profits before tax	17,000
Authorised capital	30,000
Paid-up capital	20,000
Total assets	181,000

*Principal Shareholders:* Penfabric Sdn Berhad, Penang

*Date of Establishment:* 1971

*No of Employees:* 1,427

## PEONY BLANKET INDUSTRIAL CO (MALAYSIA) SDN BHD

PO Box 92, 4A Jalan 19/1, Petaling Jaya, Selangor

*Tel:* 03-756-7584, 03-756-3150

*Cable:* Peony Petaling Jaya Ma

*Telex:* 37545 Ma

*Telefax:* 03-755 9905

*Chairman:* K Yamaguchi

*Directors:* S Ogawara (Managing Director)

*Senior Executives:* Miss Heng Swee Ngoh (Manager)

*PRINCIPAL ACTIVITIES:* Blankets manufacturer: acrylic, cotton and towelling materials; trading of textile goods

*Branch Offices:* Bangkok, Jakarta, Hong Kong, USA

*Parent Company:* Yamaken Ltd, Osaka, Japan

*Principal Bankers:* Bank of Tokyo Ltd, Kuala Lumpur

*Principal Shareholders:* Yamaken Ltd, Osaka; Yamaken Industries Ltd, Osaka

*Date of Establishment:* October 1st 1965

*No of Employees:* 170

## PERBADANAN NASIONAL BERHAD PERNAS

Tingkat 14, Menara Tun Razak, Jalan Raja Laut, 50350 Kuala Lumpur

*Tel:* (03) 293-5177

*Cable:* PERNAS

*Telex:* 30399 PERNAS MA

*Telefax:* (03) 291-4486

*Chairman:* Mohd Ghaus b Badioze Zaman

*Directors:* YM Tunku Dato' Shahrman b Tunku Sulaiman (President & Group Chief Executive), YB Dato' Sulaiman b Abdullah (Group Vice President), Tuan Haji Ahmad b Sidek (Group Vice President), YB Datuk Zainol b Mahmood, YB Dato Haji Hanafi bin Ramli (Deputy Chairman), YB Dato Mohd Ramli b Mat Wajib, Dato Sulaiman b Hashim

*Senior Executives:* Encik Abu Bakar b Razak (Group Chief Accountant), Tuan Haji Ahmad Tajuddin b Muhd Darus (General Manager, Personnel & Industrial Relations), Encik Mohd Khadar b Dato' Merican (General Manager, Corporate Services), Puan Noraini bt Baba (Company Secretary), Encik Abdul Jalil bin Abu Bakar (Head of Internal Audit Dept)

*PRINCIPAL ACTIVITIES:* Investment holding company with subsidiaries involved in trading, property, engineering, construction, retailing, manufacturing, mining, insurance, hotels, shipping and plantations

*Subsidiary Companies:* PERNAS Trading Sdn Bhd; PERNAS Properties Sdn Bhd; PERNAS Edar Sdn Bhd; PERNAS Engineering Sdn Bhd; PERBADANAN NASIONAL Shipping Line; PERNAS Insurance Brokers Sdn Bhd; PERNAS Hotel Chain Holdings Sdn Bhd; PERNAS Wakil Sdn Bhd; United Malayan Banking Corporation Bhd; Malaysian Kuwaiti Investment Corporation

*Principal Bankers:* United Malayan Banking Corp; Bank Bumiputra (M) Bhd

*Financial Information:*

	1990
	Ma\$'000
Authorised capital	1,000,000
Paid-up capital	751,012

*Principal Shareholders:* Minister of Finance (99.43%); BBMB Kewangan Bhd (0.31%); Lembaga Kemajuan Negari Pahang (0.16%)

*Date of Establishment:* 1969

*No of Employees:* 63

## PERLIS PLANTATIONS BERHAD

17th Floor, Wisma Jerneh, 38 Jalan Sultan Ismail, 50250 Kuala Lumpur

*Tel:* (03) 241-2077

*Telex:* 32662 MA

*Telefax:* (3) 241-8242

*Chairman:* Tan Sri Geh Ik Cheong; Vice Chairman: Kuok Khoo Ean

*Directors:* Khor Chin Poey (Managing Director), Oh Bak Kim (Executive), Dato Abd Jabid bin Mohd Don (Executive), YTM Tengku Suleiman ibni Tengku Abu Bakar (General Manager), Dato' Haji Mohd Shamsuddin bin Mohd Ya'acob, Oh Siew Nam, Lim Chee Wah, Ong Le Cheong (Alternate to Tan Sri Geh Ik Cheong), Dato Haji Abdul Latif bin Haji Mohd Hassan

*Senior Executives:* Tan Teong Boon (Secretary)

*PRINCIPAL ACTIVITIES:* Investment holding company with subsidiaries engaged in cultivation of sugar cane, sugar refining, flour and feed milling; hotel operations, tin and iron-ore mining; shipping; property development; rubber, oil palm and fruit cultivation; film distribution and exhibition; supermarket operations; edible oils processing and marketing; commodity trading; computer services

*Subsidiary and Associated Companies:* Malayan Sugar Manufacturing Co Bhd; Minsec Properties Bhd; Tanjong Aru Hotel Sdn Bhd; Cinead Sdn Bhd; Suai Plantations Sdn Bhd; Cathay Cineams Sdn Bhd (Formerly Borneo Film Organisation Sdn Bhd); Shangri-La Hotels (Malaysia) (Formerly Rasa Sayang Beach Hotels (Penang) Bhd); Golden Kerry Holdings Sdn Bhd (Formerly Chujitsu Superstore Sdn Bhd); Kembang Developments Sdn Bhd; Cheras Heights Sdn Bhd; South Island Mining Co Sdn Bhd; Minsec Management Services Co Ltd; PPB Corporate Services Sdn Bhd; Kilang Gula Felda Perlis Sdn Bhd; Federal Flour Mills; Kian Min Realty Sdn Bhd; Shaw Brothers (M) Sdn Bhd; Golden Communications (M) Sdn Bhd; Rahman Hydraulic Tin Bhd; Sapi Plantations Sdn Bhd; Saremas Sdn Bhd; Reka Halus Sdn Bhd; Vita Tenggara Fruit Industries Sdn Bhd; Bintulu Adhesives & Chemicals Sdn Bhd, and others

*Principal Bankers:* Bangkok Bank; Bank Bumiputra Malaysia Berhad; Chung Khiaw Bank; Hongkong & Shanghai Banking Corporation; Malayan Banking Berhad; Public Bank Berhad

*Financial Information:*

	31.12.91	31.12.92
	Ma\$'000	Ma\$'000
Sales turnover	2,927,484	3,329,113
Profit before tax	209,847	235,857
Profit after tax	171,465	182,739
Retained profit	502,231	634,289
Dividend	25,512	30,850
Earnings per share	41.35	47.59
Authorised capital	500,000	500,000
Paid-up capital	245,312	294,374
Total assets	1,369,799	1,557,765

*Principal Shareholders:* Kuok Brothers Sdn Bhd (29.85%); Lembaga Urusan dan Tabung Haji (9.08%)

*Date of Establishment:* November 1st, 1968

*No of Employees:* 8,400

## PERMANIS SDN BHD

52 Jalan Pencala, Petaling Jaya, Selangor

*Tel:* (03) 791-3599, (03) 791-3605, (03) 791-3735

*Telefax:* (03) 791-3650

*Chairman:* YAM Tunku Naquiyuddin ibni Tuanku Ja'afar

*Directors:* Tamrin Munir

*PRINCIPAL ACTIVITIES:* Manufacture of carbonated soft drinks (Pepsi and Mirinda)

*Branch Offices:* Johor Bahru, Tel (07) 371326, Telefax (07) 373078; N. Sembilan, Tel (06) 728239; Malacca, Tel (06) 322250; Johor, Tel (07) 721013; Pulau Pinang, Tel (04) 307943, Telefax (04) 308196; Ipoh, Tel (05) 265660; Kedah, Tel (04) 738306; Pahang, Tel (09) 525877; Kuala Trengganu, Tel (09) 631577; Kelantan, Tel (09) 749755

*Parent Company:* Antah Holdings Bhd

# MALAYSIA

*Principal Shareholders:* Antah Holdings Bhd (100%)

*Date of Establishment:* 1973

*No of Employees:* 510

## PERMODALAN NASIONAL BHD

4th Floor, Balai PNB, 201-A Jalan Tun Razak, 50400 Kuala Lumpur

*Tel:* (3) 261-0588

*Cable:* Modalan Kuala Lumpur

*Telex:* 30522 LABUR MA

*Telefax:* (3) 261-8259

*Chairman:* YBHG Tun Ismail bin Mohamed Ali

*Directors:* Tan Sri Dato' Jaffar bin Hussein, Tan Sri Nasruddin bin Mohamed, Jeneral Tan Sri Ibrahim bin Ismail, Tan Sri Dato' Haji Basir bin Ismail, Tan Sri Dato' Ahmad Sarji bin Abdul Hamid, Tan Sri Geh Ik Cheong, Burhanuddin bin Ahmad Tajuddin, Asmat bin Kamaluddin

*Senior Executives:* Dato' Abdul Khalid bin Ibrahim (Group Chief Executive), Mohd Hilmei bin Mohd Taib (General Manager, Finance & EDP Operations Division), Mohd Sallehuddin bin Othman (General Manager, Human Resources, Resources, Corporate Affairs & Planning Division), Hamad Kama Piah bin Che Othman (General Manager, Investment Operations Division), Meriam binti Haji Yaacob (Group Company Secretary)

*PRINCIPAL ACTIVITIES:* Investment holding company

*Parent Company:* Yayasan Pelaburan Bumiputera

*Subsidiary Companies:* Amanah Saham Nasional Berhad; PNB Corporate Development Sdn Bhd; PNB Equity Resource Corporation Sdn Bhd; Pelaburan Hartanah Nasional Berhad; Pengurusan Pelaburan ASN Berhad; PNB Property Management Sdn Bhd; PNB-NJI Holding Sdn Bhd; PNB Nomura Jafco Management Sdn Berhad

*Principal Bankers:* Bank Bumiputra Malaysia Bhd; Malayan Banking Bhd

*Financial Information:*

	31.12.91
	Ma\$'000
Operating revenue	500,361
Profit before tax	86,381
Profit after tax	85,971
Retained profit	357,688
Authorised capital	200,000
Paid-up capital	100,000
Total assets	211,968

*Principal Shareholders:* Government

*Date of Establishment:* March 17th, 1978

*No of Employees:* 958

## PERNAS NEC TELECOMMUNICATIONS SDN BHD

PO Box 11, Jalan Gurney Post Office, 54007 Kuala Lumpur

*Tel:* 03-456-0188

*Telex:* 30023

*Telefax:* 03-457-7659

*Directors:* Tuan Hj Abdul Aziz Derwish (Executive)

*PRINCIPAL ACTIVITIES:* Manufacture, supply and installation of telecommunications equipment

*No of Employees:* Approx 650

## PERUSAHAAN OTOMOBIL NASIONAL SDN BHD

### PROTON

Locked Bag No 12, POst Office PKNS Complex, 40990 Shah Alam

*Tel:* (3) 511-1055

*Telex:* 38545

*Telefax:* (3) 511-1252

*PRINCIPAL ACTIVITIES:* Production and sale of motor vehicles

*Financial Information:*

	31.03.92
	Ma\$'000
Sales turnover	2,200,000
Profit before tax	408,000

*Principal Shareholders:* HICOM

*Date of Establishment:* 1985

## PERUSAHAAN SADUR TIMAH MALAYSIA SDN BHD

### PERSTIMA

PO Box 26, 81707 Pasir Gudang, Johor

*Tel:* 07-512001

*Telex:* 60554 SADUR

*Directors:* E Abd Rahman Omar (General Manager)

*PRINCIPAL ACTIVITIES:* Manufacture of electronic products

*No of Employees:* 250

## PERWIRA ERICSSON SDN BHD

Jalan Sepana 15/3, PO Box 7159, 40704 Shah Alam, Selangor

*Tel:* 5591821

*Cable:* KULERIC

*Telex:* 38645 ECM MA

*Telefax:* (03) 550-2142

*Chairman:* Tan Sri Abdul Wahab bin Haji Nawil

*Directors:* Ahmad Fakhrizzaki bin Abdullah, KOI (B) Mohamad bin Munip, Kamaludin Abdul Kadir (Executive), Bengt Linder

*Senior Executives:* Bo Almlof (Projects Manager), Hajjah Azizah bt Ismail (Technical Support Manager), Zamani Puteh (Finance Controller)

*PRINCIPAL ACTIVITIES:* Suppliers of equipment for public telecommunications; computer-controlled equipment for telephone switching (including mobile telephony), for telex and data switching and for network management systems; suppliers of equipment for private telecommunications, private automatic branch exchanges (PABX) for public sector; suppliers of equipment for defense communications; provision of technical services

*Branch Offices:* Kota Baru, Kelantan

*Principal Bankers:* Citibank, Kuala Lumpur; Perwira Habib Bank; Malayan Banking Bhd; Bank Bumiputra Berhad

*Financial Information:*

	1991
	Ma\$'000
Sales turnover	254,658
Profit before tax	10,943
Profit after tax	6,538
Retained profit	26,652
Dividend	1,950
Dividend per share	1.50
Authorised capital	20,000
Paid-up capital	4,000
Total assets	88,367

*Principal Shareholders:* Lembaga Tabung Angkatan Tentera (LTAT) (60%); LM Ericsson Sweden (LME) (40%)

*Date of Establishment:* June 12th, 1981

*No of Employees:* 209

## PERWIRA HABIB BANK MALAYSIA BHD

Wisma SPK, Jalan Sultan Ismail, PO Box 10459, 50915 Kuala Lumpur

*Tel:* (03) 241-2000

*Cable:* Wirhabank

*Telex:* 30448 HABIB MA, 32594 HABIB MA

*Telefax:* (03) 242-8197, 241-6846

*Chairman:* Jen (B) Tan Sri Dato' Zain Hashim

*Directors:* En Wan Salleh Mohamad (Executive Director), Lodin bin Wok Kamaruddin, Y Bhg Dato' Abdul Malik bin Mohd Salleh, Dato' Himayat Ali Khan, Y Bhg Tan Sri Dato' Hj Yahya Abd Wahab, Y Bhg Lt Jen (B) Dat' Mohd Yusof Din, Y M Raja Abdul Malek, Allen Cheah Hoi Meng

*Senior Executives:* Ishak Hashim (Senior General Manager), Tuan Haji Mohd Alam Abdul Rahman (General Manager), Nik Mohd Amin (General Manager), Tan Ching Leong (Deputy General Manager), Tuan Hj Hamzah Pilus (Deputy General Manager)

*PRINCIPAL ACTIVITIES:* Wide range of banking services

*Branch Offices:* 38

*Associated Companies:* PH Nominees Sdn Bhd; PH Properties Sdn Bhd

## Financial Information:

	31.12.90
	Ma\$'000
Deposits	2,128,400
Profits	25,600
Share capital	405,000
Total assets	2,780,500

**Principal Shareholders:** Asean Nominees Malaysia; Lembaga Tabung Angkatan Tentera; Syarikat Permodalan Kebangsaan; Habib Bank Ltd, Pakistan

**Date of Establishment:** October 23rd, 1975

**No of Employees:** 1,254

## PETALING GARDEN BERHAD

49-B Jalan 6/31, Petaling Garden, Petaling Jaya, Selangor

Tel: (03) 58816

Telefax: (3) 791-2726

**Chairman:** Ang Toon Chew

**Directors:** Ang Guan Seng (Managing), Ahmad bin Muhammad Said, YM Tengku Ramli bin Tengku Shahrudin Shah, Dato' Tan CHin Nam, Low Boon Chian, Tan Kok Oon, Ho Kian Guan, Low Cheong Seng (alternate Director), Ho Kian Hock (Alternate Director)

**PRINCIPAL ACTIVITIES:** Land and housing development; hoteliers

**Subsidiary Companies:** Temasya Development Co Sdn Bhd; Foseas Resources Sdn Bhd; Corporate Premier Sdn Bhd; Black Pearl Investment Pte Ltd; Biltmore (M) Sdn Bhd; Petaling Graden Industrial Estate Sdn Bhd; Capital Development Sdn Bhd; Yong Peng Realty Sdn Bhd; Perusahaan Minyak Sawit Bintang Sdn Bhd

**Principal Bankers:** Bank Bumiputra (Malaysia) Bhd; Bangkok Bank; Overseas Union Bank

**Date of Establishment:** November 11th, 1957

## PETALING TIN BERHAD

1/F Straits Trading Building, 4-8 Leboh Pasar Besar, 50050 Kuala Lumpur

Tel: (03) 2926192

Telex: 44523 ONCINT MA

Telefax: (3) 293-9867

**Chairman:** Jen (B) Tan Sri Ibrahim bin Ismail

**Directors:** Lee Toon Hian, Dr Ng Wing Kong, Michael Wong Pakshong

**Senior Executives:** T S Liew (Secretary), T Sivarajasingham (Mine Manager)

**PRINCIPAL ACTIVITIES:** Tin mining

**Branch Offices:** 114 Jalan Sultan Yussuf, 30000 Ipoh, Perak, Malaysia, Tel (5) 510722, Fax (5) 540669

**Subsidiary Companies:** PTB Development Sdn Bhd

**Principal Bankers:** Standard Chartered Bank; Malayan Banking Bhd; Oversea-Chinese Banking Corporation

**Financial Information:**

	31.10.91
	Ma\$'000
Profit before tax	1,180
Profit after tax	694
Retained profit	5,558
Dividend	655
Earnings per share	6.9
Authorised capital	20,000
Paid-up capital	10,084
Total assets	51,342

**Principal Shareholders:** Sharikat Nominee Bumiputra Sdn Bhd; Cartaban (Malaya) Nominees Sdn Bhd; Oversea-Chinese Bank Nominees Pte Ltd; The Straits Trading Co Ltd; Wan Holdings Sdn Bhd

**Date of Establishment:** October 26th, 1920

**No of Employees:** 150

## PETROLIAM NASIONAL BERHAD PETRONAS

Menara Dayabumi, Jln Sultan Hishamuddin, PO Box 12444, 50778 Kuala Lumpur

Tel: 03-2743833, 2748011, 2748022

Cable: PETRONAS

Telex: 31123 PETRON MA

Telefax: (3) 274-0217, 274-9790

**Chairman:** Tan Sri Dato' Haji Basir Ismail; **President:** Tan Sri Datuk Azizan Zainul Abidin (Also Chief Executive)

**Directors:** Dr Abdul Aziz Haji Mahmud (Executive Director, Senior Vice President-Upstream), Tuan Haji Ismail Haji Hashim (Executive Director, Senior Vice President-Downstream), Mohd Hassan Marican (Executive Director, Senior Vice President, Finance & Services), Tan Sri Datuk Zain Azraai Zainal Abidin, Dato' Mohd Sheriff Mohd Kassim, Dato' Haji Shahrudin Haji Haron, Dato' Zainol bin Mahmood, Zaki Tun Azmi

**Senior Executives:** Dato' Dr Abdullah Sanusi Ahmad (Vice President, Human Resources Management & General Services), Tuan Haji Mohd Ali Haji Yasin (Vice President, Manufacturing)

**PRINCIPAL ACTIVITIES:** Petroleum exploration and production; petroleum refining, marketing and distribution; natural gas liquefaction; gas processing and distribution; fertilizer and petrochemical production and marketing

**Branch Offices:** Miri, Sarawak; Bintulu, Sarawak; Kuching, Sarawak; Sibul, Sarawak; Kota Kinabalu, Sabah; Labuan; Tawau, Sabah; Sandakan, Sabah; Kemaman, Terengganu; Kuala Terengganu, Terengganu; Kota Bahru, Kelantan; Johor Bahru, Johor; Melaka; Perai, Pulau Pinang

**Subsidiary Companies:** PETRONAS Carigali Sdn Bhd; PETRONAS Carigali Overseas Sdn Bhd; PETRONAS Penapisan (Terengganu) Sdn Bhd; PETRONAS Penapisan (Melaka) Sdn Bhd; PETRONAS Trading Corporation Sdn Bhd; PETRONAS Hartabina Sdn Bhd; Gerudi Satu Sdn Bhd; PETRONAS Gas Sdn Bhd; PETRONAS Marine Sdn Bhd; PETRONAS Dagangan Sdn Bhd; Partly-owned Subsidiaries: Malaysia LNG Sdn Bhd; Asean Bintulu Fertiliser Sdn Bhd; Bank Bumiputra Malaysia Berhad; MTBE Malaysia Sdn Bhd; Polypropylene Malaysia Sdn Bhd; Japan Malaysia LNG CO Ltd; Associate Companies: Carigali-BP Sdn Bhd; PT Asean Aceh Fertiliser; United Malayan Banking Corporation; Malaysian International Trading Corporation; Pengkalan Bekalan Kemaman Sdn Bhd; Shell MDS Malaysia Sdn Bhd

**Principal Bankers:** Bank Bumiputra Malaysia Bhd

**Financial Information:**

	1991
	Ma\$'000
Sales	6,150,000
Profit after tax	1,650,000
Total assets	10,970,000

**Principal Shareholders:** Minister of Finance (Incorporated); The Federal Land Commissioner (Incorporated)

**Date of Establishment:** August 17th, 1974

**No of Employees:** 7,500

## PILECON ENGINEERING BERHAD

26 Jalan Awan Hijau, Overseas Union Garden, Off JI Klang Lama, 58200 KL

**Directors:** Hong Lee Pee (Chief Executive Officer)

**PRINCIPAL ACTIVITIES:** Foundation engineers, civil engineering and contracting; hire of plant and equipment

## PREMIER MILK (MALAYA) SDN BHD

70 Jalan University, Petaling Jaya, Selangor

Tel: 7565600, 7565717, 7565508, 7565198

Cable: Premilk Petaling Jaya Ma

Telex: 37486 MEADOW Ma

Telefax: 03-756-6950

**Chairman:** J D H Neill

**Directors:** G Kelley, Joseph Lai, Goh Kee Song, Mah Peng Kong, E Zulliger, C F Stippich, Rene-Louis Jaccoud

**Senior Executives:** Mah Weng Choong (General Manager)

**PRINCIPAL ACTIVITIES:** Manufacture of milk products

**Parent Company:** Fraser & Neave (M) Sdn Bhd, Malaysia

**Principal Bankers:** Oversea-Chinese Banking Corporation Ltd, Kuala Lumpur

**Principal Shareholders:** Fraser & Neave (M) Sdn Bhd, Malaysia; Beatrice Foods Co, Chicago, USA; Carnation International, Los Angeles, USA

**Date of Establishment:** October 9th, 1959

**No of Employees:** 250

# MALAYSIA

## PROMET BERHAD

33rd Floor, Menara Promet, Jalan Sultan Ismail, Kuala Lumpur

Tel: 248-4899

Cable: METHODS

Telex: 31248, 32379 MA

Telefax: 248-2902

**Directors:** Dato' Brian Chang (Chief Executive & Managing Director), Dr Benety Chang (Executive Director), Nik Din Sulaiman, Dr Paul Yong, Charles Letts, Dato' Syed Hassan, S K Lim, Anthony Auroi

**Senior Executives:** Dr Paul Yong (Consultancy), Julian Chang (Project Management), Julian Chang (Marketing), Nik Din Sulaiman (Corporate Finance)

**PRINCIPAL ACTIVITIES:** Investment holding company; principal activities of the subsidiary and associated companies consist of steel fabrication, marine engineering and construction, vessel ownership and chartering, civil engineering and construction, property investment and development, granite quarry operations, oil and gas exploration, and resort development

**Branch Offices:** 21 Pandan Road, Jurong Industrial Estate, Singapore 2260

**Subsidiary Companies:** Promet Private Limited, 21 Pandan Road, Jurong Industrial Estate, Singapore 2260; Promet Fabricators Sdn Bhd; 437 Jalan Ramunia, Penggerang, Johor, Malaysia

**Principal Bankers:** Bank Bumiputra Malaysia Berhad; Southern Bank Berhad

**Financial Information:**

	1990
	Ma\$'000
Sales turnover	55,819
Profit (loss)	(2,776)
Authorised capital	500,000
Paid-up capital	460,575
Total assets	468,518

**Principal Shareholders:** Tonnage Investment Lines Ltd SA; Mayban (Nominees) Sdn Bhd; Hongkong & Shanghai Bank (Singapore) Nominees Pte Ltd; Morgan Grenfell Nominees Pte Ltd; Raffles Nominees (Pte) Ltd; Chase Manhattan (Singapore) Nominees Pte Ltd; DBS Nominees (Pte) Ltd

**Date of Establishment:** June 23rd, 1959

**No of Employees:** 400

## PUBLIC BANK BHD

Bangunan Public Bank, 6 Jalan Sultan Sulaiman, 50000 Kuala Lumpur

Tel: (3) 274-1788, 273-3333

Cable: PublicBank

Telex: 30780, 30781, 32371 MA

Telefax: (3) 274-2179, (3) 274-6693

**Chairman:** YBhg Tan Sri Dato' Thong Yaw Hong

**Directors:** YBhg Tan Sri Dato' Dr Teh Hong Piow (President & Chief Executive Officer), YBhg Dato' Yeoh Chin Kee (Executive Director), Harry K Menon (Executive Vice President), YAM Tengku Abdul Rahman Ibni Sultan Haji Ahmad Shah Al-Mustain Billah, Mohamed Nizam bin Tun Abdul Razak

**Senior Executives:** Patricia Teoh Kim Seing (Senior General Manager, Corporate Services), Low Ngiap Jin (Senior General Manager, Retail & Domestic Banking Division), Chin Wai Fong (Director, Information Technology Division), Goh Ah Bah (Director, Property Division), Ismail bin Ibrahim (Director, Retail Banking Division), Abu Huraira bin Abu Yazid (Director, PB Card Services), Ismail bin Ibrahim (Director, Retail Banking Division), Dr Salleh bin Ismail (Director, Corporate Planning Division), Meor Danial bin Meor Muhamad (Senior Manager, Credit Administration), Rafie bin Haji Shukor (Senior Manager, Branch Banking & Supervision), Sam Chak Ming (Senior Manager, Credit Evaluation & Review), Satwant Kaur (Senior Manager, Legal Division), Soong Hoe Seng (Senior Manager, Internal Audit Division), Cheah Teik Seng (General Manager, Corporate & International Banking Division), Joseph Heathcote (Information Services Controller), Dr Nordin Selat (Group General Advisor & Director Public Affairs & Security Divisions), Jenny Cheng Siew Ngoh (Senior Manager, Human Resources Division)

**PRINCIPAL ACTIVITIES:** Commercial banking

**Branch Offices:** 118 nationwide; 1 branch in Hong Kong and 1 branch in Sri Lanka

**Subsidiary Companies:** JCG Finance Company Ltd; Public Holdings Sdn Bhd; Public Leasing & Factoring Sdn Bhd; Public Nominees Sdn Bhd; PB Securities Sdn Bhd; PB Securities Nominees Sdn Bhd; PB Futures Sdn Bhd; PB International Factors Sdn Bhd; Public Bank (L) Ltd; PB Trust Co Sdn Bhd; Public Finance Berhad; Funds Fit Ltd; JCG Securities Ltd; JCG Nominees Ltd; JCG Holdings Ltd; PB Venture Capital Sdn Bhd; Public Consolidated Holdings Sdn Bhd; Cambodian Public Bank Ltd

**Financial Information:**

	31.12.91
	Ma\$'000
Revenue	623,547
Profit before tax	108,383
Profit after tax	65,991
Retained profit	12,618
Dividend	30,605
Dividend per share	4.25
Earnings per share	6.0
Authorised capital	1,000,000
Paid-up capital	553,934
Total assets	9,667,279

**Principal Shareholders:** YBhg Tan Sri Dato Dr Teh Hong Piow (39.68%); Sekuriti Pejal Sdn Bhd (13.6%); Consolidated Teh Holdings Sdn Bhd (10%)

**Date of Establishment:** December 30th, 1965

**No of Employees:** 3,879

## R J REYNOLDS BERHAD

See REYNOLDS, R J, BERHAD

## RAHMAN HYDRAULIC TIN BERHAD

17th Floor Wisma Jerneh, 38 Jalan Sultan Ismail, 50250 Kuala Lumpur

Tel: (03) 241-2077

Telex: 32662 MA

Telefax: (03) 241-8242

**Chairman:** General Tan Sri Ibrahim bin Ismail; Deputy Chairman: Khor Chin Poey

**Directors:** Chan Yew Kee (Managing Director), Encik Tahirruddin bin Ahmad, Dato Abd Jabid bin Mohd Don, Teoh Eng Saik, Oh Seong Lee

**Senior Executives:** Tan Teong Boon (Secretary)

**PRINCIPAL ACTIVITIES:** Tin mining and rubber production; manufacturing and marketing of latex gloves

**Branch Offices:** 1280 Jalan Baru, Chai Leng Park, 13700 Prai, Tel 302224; Mine: PO Box WD 1, 33200 Klian Intan, Upper Perak, Tel 408211; Rubber Estate: Ladang Pinang Tunggal, 08000 Sungei Patani, Kedah, Tel 412936

**Principal Bankers:** Bank Hin Lee Bank; Bangkok Bank Limited; Hongkong & Shanghai Banking Corporation; Malayan Banking Berhad

**Financial Information:**

	31.12.91	31.12.92
	Ma\$'000	Ma\$'000
Turnover	16,269	29,533
Profit (loss) before tax	(490)	2,329
Profit (loss) after tax	(493)	1,681
Retained profit	9,070	9,539
Earnings (loss) per share	(1.9)	5.6
Share capital	28,125	28,125
Total assets	39,722	40,571

**Principal Shareholders:** Perlis Plantations Berhad (41.85%); Perbadanan Kemajuan Negeri Perak (20.00%)

**Date of Establishment:** May 30th, 1907

**No of Employees:** 996 (Company)

## RASHID HUSSAIN BERHAD

11/F RHB I, 424 Jalan Tun Razak, 50400 Kuala Lumpur

Tel: (3) 985-2233

Telex: 31790

Telefax: (3) 985-5522

**Chairman:** Dato' Rashid Hussain

**PRINCIPAL ACTIVITIES:** Financial services

*Subsidiary Companies:* Rashid Hussain Securities Sdn Bhd; RHB Equities Sdn Bhd; RHB Futures Sdn Bhd; RHB Asia Pte Ltd; Associates: Development & Commercial Bank Bhd

## RCA SDN BHD

75 Jalan Enggang, Ulu Kelang Free Trade Zone, Selangor  
Tel: 4566011

Telex: 30470 Ma

Telefax: 456-2414

*Directors:* D C Alfred, Lim Fung Neng, Ronald Costlow, Dominick A Zurlo Walter J Glowczynski, Russell Smith (Managing), Carl R Turner

*Senior Executives:* L C Ang, Othman Ali Ian Ee, F N Lim, Othman Busu, K H Tan

*PRINCIPAL ACTIVITIES:* Manufacture and assembly of semiconductors

*Parent Company:* G E Subsidiary Inc

*Principal Bankers:* Citibank

*Principal Shareholders:* G E Subsidiary Inc

*Date of Establishment:* 1973

*No of Employees:* 3,100

## READY MIXED CONCRETE MALAYSIA SDN BHD

Balai RMCM, Lot 28-A, Jl Lima, off Jl Chan Sow Lin, 55200 Kuala Lumpur

Tel: (03) 221-3044

Telefax: (03) 221-3541

*Chairman:* Dr Agoes Salim

*Directors:* Abu Bakar Yusof, Ariffin bin Salim

*Senior Executives:* Mardzuki Abdullah (General Manager), Mohd Shaharin (Accountant), Stanley Tan (Sales Manager), Nawawei Haji Saroh (Personnel & Administration Manager), Anuar Othman (Production Manager), Ee Chan Tong (Production Manager), Daud Yaakub (Technical Services Manager), Mohamed Ridzwan Abdul Aziz (Research & Development Manager)

*PRINCIPAL ACTIVITIES:* Supplier of ready-mixed concrete

*Parent Company:* KPM Holding Sdn Bhd

*Principal Bankers:* Bank Bumiputra Malaysia Bhd

*Date of Establishment:* April 1974

*No of Employees:* 230

## RENONG BERHAD

2/F Bangunan MCOBA, 42 Jalan Syed Putra, 50460 Kuala Lumpur

Tel: (03) 274-2166

Telefax: (03) 274-3985

*Chairman:* Y Bhg Dato Halim bin Saad

*Directors:* Aminuddin Yusof Lana, Y Bhg Dato' Anuar bin Othman, Dr Chan Chin Cheung, Y Bhg Datin Norani bte Zolkifli, Lee Siew Choong

*Senior Executives:* Ahmad Pardas Senin (General Manager, Finance), Ismail Hj Ahmad (Management Accountant), Kat Yok Ming (Property Manager), Low Phaik Chin (Financial Accountant), Tan Hwee Thian (Company Secretary), Mohamed Azlan Mohd Tah (Assistant Manager, Business Development)

*PRINCIPAL ACTIVITIES:* Investment holding company with subsidiaries involved in infrastructural development; engineering, construction and project management; mass media (commercial television broadcasting and publishing of newspapers and periodicals), financial services, telecommunications operations, sales of telecommunication equipment and optic fibres, manufacturing and trading in concrete, asbestos cement, iron and steel products, hotel and resort business, oil and gas services, distributor of computer hardware and software, manufacture and distribution of polyester textured yarns

*Subsidiary Companies:* Hiap Ann Development Sdn Bhd; Renong Credit & Leasing Sdn Bhd; Renong Tin Dredging Company Ltd; Mahisa Sdn Bhd; Dynaflex Sports & Fitness Sdn Bhd; Group Consolidated Sdn Bhd; Nilaimas Sdn Bhd; Dataware Sdn Bhd; Dataware Software Services Sdn Bhd; Kinta Properties Sdn Bhd; Renong Property Management Services Sdn Bhd; Renong Technologies Sdn Bhd; Dataware (S) Pte Ltd; Teck Hwa Knitting

Industries Sdn Bhd; Hing Yiap Fibremakers Sdn Bhd; Aliffil Synthetic Fibre Sdn Bhd; Probadi Sdn Bhd; TL Marine Sdn Bhd; Varia Perdana Sdn Bhd; Fleet Group Sdn Bhd; Jaguh Mutiara Sdn Bhd; Cantuman Bahagia Sdn Bhd; Fibroceil Manufacturing Sdn Bhd; Hatibudi Nominees Sdn Bhd; Tioman Drilling Co Sdn Bhd; TL Offshore Sdn Bhd; HBN Management Sdn Bhd; Maser Engineering Sdn Bhd; UB Co-Management Sdn Bhd

*Principal Bankers:* United Malayan Banking Corp; Malayan Banking Berhad; Bank Bumiputra Malaysia Bhd; Aseambankers Malaysia Berhad

*Financial Information:*

	30.06.91 Ma\$'000	30.06.92 Ma\$'000
Turnover	87,385	149,343
Profit before tax	80,315	157,336
Profit after tax	61,963	112,586
Retained profit	644,211	759,078
Share capital	726,598	726,598

*Principal Shareholders:* Y Bhg Dato' Halim Bin Saad, Y Bhg Dato' Anuar bin Othman

*Date of Establishment:* October 7th, 1982

## REVERTEX MALAYSIA SDN BHD

KB 508, Kluang, Johore

Tel: 721611/3, 724044, 724046

Telex: 60713 RMSB MA

*Chairman:* Walker

*Directors:* A Keown, A McLauchlan, D H Partington, Mohd Ali b Hj Hashim, K Waters, Mohd Zahran b Ismail, C C Chang

*Senior Executives:* A McLauchlan (Chief Executive), D H Partington (Managing Director, Group Manufacturing Manager), Mohd Fakhri Hamid (Manager Administration-Personnel), S C Lee (Manager, Production Services), C K Shum (Manager, Production Natural Rubber), C C Chang (Commercial Director), V Mathew (Manager, Finance Division), R J Crisenthwaite (Manager, R & D), W K Lim (Manager-Synthetic Division)

*PRINCIPAL ACTIVITIES:* Manufacturers of evaporated natural rubber latex concentrates, prevulcanized latex concentrates, natural rubber latex compounds, synthetic resin emulsions, alkyd resins, polyesters and GRP products

*Parent Company:* Yule Catto & Co plc, UK

*Associated Companies:* Revertex Chemicals Ltd; Harlow Chemical Co Ltd

*Principal Bankers:* Hongkong & Shanghai Banking Corporation; Bank Bumiputra Malaysia Bhd; Malayan Banking Bhd

*Principal Shareholders:* Revertex Ltd; Johore State Economic Development Corporation (Malaysia)

*Date of Establishment:* 1972

*No of Employees:* 330

## REYNOLDS, R J, BERHAD

2/F Bangunan British-American, Jln Semantan, Damansara Heights, 50490 KL

Tel: 03-254-9011

Cable: Reyntob

Telex: 32101 RENTOB

Telefax: 03-255-0230

*Chairman:* Wan Azmi Wan Hamzah

*Directors:* J H Sherrill, J Russell Chapman (Regional Vice President), Leong Wai Hoong (Vice President & General Manager), Thomas Alabakis (Regional Finance Director), Darryl Goon

*Senior Executives:* Joseph Tan (Director of Sales), Henry Lee (Marketing Director), James R Weis (Vice President, Operations), Abdullah Zain (Director, Human Resources), Jim Kushner (Regional Development Director), Balraj Ramanathan (Company Secretary), Mohd Zain Rahmat (Director of Leaf)

*PRINCIPAL ACTIVITIES:* Manufacture and marketing of cigarettes

*Branch Offices:* Jalan Perbadanan 3/5 Shah Alam, Selangor Tel: 03-559-2901

*Parent Company:* R J Reynolds International Inc, USA

*Subsidiary Companies:* R J Reynolds Tobacco Co Sdn Bhd; R J Reynolds Trading Co Sdn Bhd

*Principal Bankers:* Bank of America; Malayan Banking Berhad; Standard Chartered Bank

# MALAYSIA

## Financial Information:

	31.12.91	31.12.92
	Ma\$'000	Ma\$'000
Sales turnover	315,875	372,549
Profit before tax	61,734	76,131
Profit after tax	39,017	50,942
Retained profit	10,291	38,087
Dividend	17,000	23,146
Dividend per share	0.10	0.135
Earnings per share	0.15	0.19
Share capital	261,534	261,534
Total assets	352,966	397,095

*Principal Shareholders:* R J Reynolds International Inc, USA

*Date of Establishment:* October 10th, 1973

*No of Employees:* 673

## RIVERVIEW RUBBER ESTATES BERHAD

5/F Bangunan MCIS, 11-13 Jalan Sultan Idris Shah, 30000 Ipoh, Perak

*Tel:* 05-515023

*Telex:* 44353 AMSIS MA

*Telefax:* (5) 534622

*Chairman:* William John Huntsman

*Directors:* Nagalingam Thurai Rajah, John Jamieson Black, Y M Tunku Dato Mansur Yaacob, Juliana Manohari Devadason

*Senior Executives:* Encik Shoib Bin Abdullah

*PRINCIPAL ACTIVITIES:* Rubber plantations and cultivation of cocoa beans and oil palm

*Parent Company:* Sungei Ream Holdings Sendirian Berhad

*Principal Bankers:* Chartered Bank, Ipoh; Hongkong & Shanghai Banking Corporation, London; Standard Chartered Bank, New York

### Financial Information:

	31.12.89
	Ma\$'000
Profits	716
Authorised capital	12,000
Paid-up capital	10,808
Total assets	32,915

*Principal Shareholders:* Sungei Ream Holdings Sendirian Berhad; Hongkong & Shanghai (Singapore) Nominees Private Limited; Tan Eng Hoe Holdings (Private) Limited

*Date of Establishment:* March 26th, 1936

*No of Employees:* 396

## ROTHMANS OF PALL MALL (MALAYSIA) BHD

Virginia Park, Jalan Universiti, 46200 Petaling Jaya, Selangor Darul Ehsan

*Tel:* (03) 756-6899

*Cable:* Rothcigs Kuala Lumpur Ma

*Telex:* 37591 Ma

*Telefax:* (03) 755-8416

*Chairman:* Tunku Tan Sri Mohammed bin Tunku Besar Burhanuddin

*Directors:* Anthony Jones (Managing Director) W S Zecha (Production Director), Dato' Allan A K Ngiau (Marketing Director), James R Suttie (Finance Director), Dato' Wan Abdullah bin Mohamad (Director, Leaf), Tan Sri Kamarul Ariffin bin Mohamed Yassin, Hew Kiang Main, Dato' Haji Mohd Noor Bin Ismail, William P Ryan, Datuk Tan Kim Yeow

*PRINCIPAL ACTIVITIES:* Investment holding company with subsidiaries involved in manufacturing, importing, distributing and sale of cigarettes and other tobacco products

*Parent Company:* Member of the Rothmans International Plc Group

*Subsidiary Companies:* Cigarette Importers & Distributors Sdn Bhd; Leaf Tobacco Development Corporation of Malaya Sdn Bhd; Tobacco Importers & Manufacturers Sdn Bhd; Peter Stuyvesant Travel Services Sdn Bhd, etc

*Principal Bankers:* Hongkong & Shanghai Banking Corporation; Malayan Banking Berhad

## Financial Information:

	31.03.92	31.03.93
	Ma\$'000	Ma\$'000
Revenue	1,099,152	1,123,713
Profit before tax	326,578	347,705
Profit after tax	212,389	229,788
Retained profit	478,200	585,496
Dividend per share	0.550	0.64
Earnings per share	0.74	0.80
Share capital	142,765	142,765
Total assets	1,010,275	1,136,144

*Principal Shareholders:* Tobacco Exporters International (Hong Kong) Ltd (50%); Pemegang Amanah Raya Malaysia-Sekim Amanah Saham Bumiputra (15.25%); Lembaga Tabung Angkatan Tentera (8.79%);

*Date of Establishment:* September 11th, 1961

*No of Employees:* 1,395

## ROYAL SELANGOR INTERNATIONAL SDN BHD

4 Jalan Usahawan Enam, Setapak Jaya, 53200 Kuala Lumpur

*Tel:* (3) 422-1000

*Cable:* Selpewter Kuala Lumpur

*Telefax:* (3) 422-3000

*Directors:* Yong Poh Kon, Yong Poh Shin, Yong Mun Ha, Yong Mun Kuen

*Senior Executives:* Goh Ching Min (General Manager, Manufacturing), Chan Chee Hung (Marketing Manager), Goh Chin Min (Works Manager), David Seow (Marketing Manager, International), Peter Loh (Group Accountant), Tan Jooi Chong (Product Development Manager)

*PRINCIPAL ACTIVITIES:* Manufacturer, exporter and retailer of quality pewter; handpainted bonded porcelain and 18 carat gold jewellery

*Principal Agencies:* Oneida Silver; Artfleur; Swarovski; Royal Doulton

*Branch Offices:* Denmark, Japan, Australia, Singapore, Hong Kong, Canada, UK

*Parent Company:* Kai Holdings Sdn Bhd

*Subsidiary Companies:* Selberan Company Sdn Bhd; Selcraft Sdn Bhd

*Principal Bankers:* Standard Chartered Bank

### Financial Information:

	Ma\$'000
Paid-up capital	16,000

*Principal Shareholders:* Kai Holdings Sdn Bhd

*Date of Establishment:* 1885

*No of Employees:* 577

## SABAH BANK BERHAD

Menara SBB, Wisma Tun Fuad Stephens, Karamunsing, 88990 Kota Kinabalu

*Tel:* (088) 218911

*Cable:* SABAHBANK

*Telex:* 80294 SBB MA

*Telefax:* (088) 231184

*Chairman:* Datuk Nicholas N C Fung (Executive)

*Directors:* Dato Dr Mokhzani bin Abdul Rahim, Jimmy Duis, Datuk Datu Khalil Bin Datu Hj Jamalul, Mohamed Taib Bin Abdul Hamid, V K Ravindra Dass

*Senior Executives:* Ooi Ban Keat (Deputy General Manager, Treasury/ Peninsula Region), Goh Cheng Bee (Deputy General Manager, Credit), Mozes M Iking (Deputy General Manager, Administrative Services), Se Joon (Deputy General Manager, Information Technology)

*PRINCIPAL ACTIVITIES:* Commercial banking

*Branch Offices:* Kota Kinabalu; Karamunsing; Kuala Lumpur; Tawau; Penampang; Sandakan; Lahad Datu; Beaufort; Kota Kinabalu International Airport; Labuan; Tambunan



## Financial Information

	31 12 89
	Ma\$'000
Deposits	558,378
Profits	10,506
Authorised capital	200,000
Paid-up capital	178,492
Total assets	655,533

*Principal Shareholders* State Government of Sabah and its agencies, Bank Negara Malaysia

*Date of Establishment* February 23rd, 1979

*No of Employees* 491

## SABAH DEVELOPMENT BANK BERHAD

Wisma Tun Fuad Stephens, Jln Tuaran, Karamuning-Kota Kinabalu, Sabah

*Tel* (088) 232177

*Cable* SABDEVBANK

*Telex* 80349, 80214

*Telefax* (088) 222852

*Chairman* Datuk Simon Sipaun

*Directors* J Duis (Managing Director)

*Senior Executives* Francis Lu (General Manager)

*PRINCIPAL ACTIVITIES* Finance, loan syndication, investments

*Subsidiary Companies* Sabah Finance Berhad, Sabah Development (Nominees) Sdn Bhd, Tetap Bakti Sdn Bhd, Sedia Usaha Sdn Bhd

*Principal Bankers* Standard Chartered Bank, Bank of America, Sabah Bank Berhad

## Financial Information

	31 12 91
	Ma\$'000
Deposits	584,935
Profits before tax	16,358
Profit after tax	12,659
Retained profit	16,066
Dividend	6,500
Earnings per share	6 33
Authorised capital	200,000
Paid-up capital	200,000
Total assets	983,884

*Principal Shareholders* Sabah State Government

*Date of Establishment* 1977

*No of Employees* 121

## SAMANDA HOLDINGS BERHAD

L9 Wisma Central, Jalan Ampang, 50450 Kuala Lumpur

*Directors* Ngan Ching Wen (Managing Director)

*PRINCIPAL ACTIVITIES* Investment holding company with subsidiaries involved in production of adhesive tape, rubber and elastic goods, conversion of aluminium foil

## SANDAKAN EDIBLE OILS SDN BHD

Locked Bag 34, 90009 Sandakan, Sabah

*Tel* (089) 611011

*Telex* 82066

*Telefax* (089) 611014

*Chairman* Kuok Khooon Ean

*Directors* Oh Siew Nam (Managing Director)

*PRINCIPAL ACTIVITIES* Refining of palm oil, palm kernel oil and palm kernel crushing

*Parent Company* Sapi Plantations Sdn Bhd

*Subsidiary Companies* Sandakan Oil Mills Sdn Bhd

*Principal Bankers* Development & Commercial Bank

## Financial Information

	31 12 92
	Ma\$'000
Sales turnover	274,527
Profit before tax	3,355
Profit after tax	3,355
Retained profit	5,693
Dividend	2,400
Dividend per share	0 12
Earnings per share	0 17
Share capital	20,000
Total assets	92,260

*Principal Shareholders* Sapi Plantations Sdn Bhd

*Date of Establishment* October 22nd, 1986

*No of Employees* 113

## SANYO INDUSTRIES (MALAYSIA) BHD

73 Jalan SS22/23, Damansara Jaya, 47400 Petaling Jaya, Selangor

*Tel* 03-719-5213

*Cable* Sanyoinco Ma

*Telex* 44063 SANYO MA

*Telefax* 05-830727

*President* Nakao Kadoishi (also Managing Director)

*Directors* Lim Thiam Loy (Vice President), Tan Sri Datuk Seri Vellupillai Jeyaratnam, Haji Faisal bin Haji Siraj, Takeshi Toratani, Yoshiaki Imanishi, Foong Hon Kheong (Deputy Managing Director), Tok Sakna Bongsu Abdul Manan Tahir, Koji Taguchi, YAM Raja Dato Seri Ashman Shan Ibnu Sultan Azlan Shah, Mitsuro Ozawa, Haji Mat Hassan b Esa, Masuhiro Noguchi

*PRINCIPAL ACTIVITIES* Manufacture of blenders, electric cookers, refrigerators, electric fans and air conditioners, export

*Principal Agencies* Sanyo Sales & Service Sdn Bhd

*Branch Offices* Kamunting Industrial Estate, Taiping, Perak (Factory)

*Parent Company* Sanyo Electric Co Ltd, Japan

*Principal Bankers* Hongkong & Shanghai Banking Corporation

## Financial Information

	31 12 90
	Ma\$'000
Sales turnover	103,823
Profit before tax	5,722
Dividend per share	8 00
Earnings per share	48 16
Authorised capital	30,000
Paid-up capital	11,880
Total assets	51,286

*Principal Shareholders* Permodalan Nasional Berhad, Sanyo Electric Co Ltd

*Date of Establishment* July 2nd, 1967

*No of Employees* 600

## SAPURA HOLDINGS SDN BHD

Lot 2 Jln Enggang, Kawasan Perindustrian PKNS, Ulu Kelang, 54200 Selangor

*Tel* (03) 457-2033

*Telex* 31152 Precom MA

*Telefax* (03) 457-5402

*Chairman* Tan Sri Dato' Shamsuddin b Abdul Kadir (Executive)

*Directors* Puan Sri Datin Siti Sapura bte Husin, Rameli b Musa (Vice Chairman), Shahril b Shamsuddin (Managing Director), Nordin Kidam

*Senior Executives* Ungku Farid Rahman (Group General Manager-Finance), Habibur Rahmah Ibrahim (Group General Manager-Telecoms Equipment), Dr Ab Wahab b Haji Ismail (Group General Manager-Metal Based Industries), Johan Harris Cheong (Group General Manager, Projects), A Shukor S A Karim (Group General Manager, Information Technology), Khalilur Rahman Ebrahim (Group General Manager, Technical Services), Azizan Pilius (General Manager, Corporate Planning), Ismail Munir Ahmad Tarmizi (General Manager, Personnel & Administration), Wan Shaharuddin b Wan Mahmood (General Manager, Sales & Marketing), Najib b Mohd Salleh (Group Company Secretary)

*PRINCIPAL ACTIVITIES* Holding company

# MALAYSIA

**Subsidiary Companies:** Sapura Telecommunications Berhad; Uniphone Telecommunications Berhad; Metal Formers Sdn Bhd; Syarikat Bena-Pakat Sdn Bhd; Premier Communications & Engineering Sdn Bhd; Jurudata Sdn Bhd

**Principal Bankers:** United Malayan Banking Corporation Bhd

**Financial Information:**

	31.01.90 Ma\$'000	31.01.91 Ma\$'000
Sales turnover	162,790	254,494
Net profit	8,840	18,860
Profit after tax	-	12,834
Retained profit	-	22,844
Total assets	192,768	228,015

**Principal Shareholders:** Tan Sri Dato' Shamsuddin b Abdul Kadir, Puan Sri Datin Siti Sapura bte Husin, Rameli b Musa

**Date of Establishment:** January 16th, 1975

**No of Employees:** 2,050

## SATERAS RESOURCES (MALAYSIA) BERHAD

2nd Floor, Wisma DNP, 152 Jalan Ampang, 50450 Kuala Lumpur  
Tel: 03-2489288

**Telex:** 32596 MA SRM

**Telefax:** (3) 241-1529

**Chairman:** Brig Jen (B) Dato Haji Mohamad Nordin bin Mohaludin

**Directors:** Mohamed Kamal bin Hussain (Managing Director), Datuk Shahuddin Mohamed Taib (Executive Director, Manufacturing Division), Mohamad Isa bin Mohamad Nordin (Executive Director, Plantations Division), Haji Zainudin bin Haji Satem

**Senior Executives:** Soong Yoke Moi, Long Boon Hin

**PRINCIPAL ACTIVITIES:** Investment holding company

**Subsidiary Companies:** Development Securities Sdn Bhd; Norsan Fishing Net Industries Sdn Bhd; Bellevue Property Management Sdn Bhd; Boulder Built Sdn Bhd; Malaysappel Sdn Bhd; Norsan Equipment Sdn Bhd; The AGM Marketing Sdn Bhd; The AGM Properties Sdn Bhd; Berkat Hasil Sdn Bhd; Ladang Tanming Dua Sdn Bhd; PCB Manufacturers Sdn Bhd; Sateras Plantations Sdn Bhd; Sateras Properties Sdn Bhd; Sateras Trading Sdn Bhd; MAGPA Properties Sdn Bhd

**Principal Bankers:** Ban Hin Lee Bank Berhad; Southern Bank Berhad; Bank Utama (Malaysia) Berhad

**Financial Information:**

	31.03.91 Ma\$'000	31.03.92 Ma\$'000
Sales turnover	35,999	39,674
Profit before tax	495	88
Loss after tax	(3,179)	(2,111)
Retained profit	-	502
Share capital	87,853	87,853
Total assets	109,904	109,803

**Principal Shareholders:** Quality Parade Sdn Bhd; Serapi Holdings Sdn Bhd; Mohamed Kamal bin Hussain

**Date of Establishment:** February 25th, 1969

**No of Employees:** 439

## SCIENTEX INDUSTRIES BHD

Jalan Utas 15/7, PO Box 7040, 40913 Shah Alam, Selangor

**Tel:** (3) 559-1325

**Cable:** Scientex Sungei Renggam Ma

**Telex:** 38524 SIB MA

**Telefax:** (3) 559-1884

**Chairman:** Tunku Tan Sri Mohamed Bin Tunku Besar Burhanuddin

**Directors:** Lim Teck Meng, Lim Peng Cheong, Wong Mook Weng, Goh Thong Beng, Noboru Sakamoto, Haji Ishak bin Haji Ismail, Katsuyuki Yamamoto

**Senior Executives:** Sulaiman Bin Rahmad (Assistant to Managing Director), Koay Teik Soon (General Manager)

**PRINCIPAL ACTIVITIES:** Manufacture of PVC leather and PVC sheeting

**Subsidiary Companies:** Scientex Trading Sdn Bhd; Scientex Investment (Pte) Ltd, DOP (Malaysia) Sdn Bhd, Masai Golf Sdn Bhd; Woventex Sdn Bhd; Permanja Sdn Bhd; Quatari (Malaysia) Sdn Bhd; Scientex Land Sdn Bhd; Rigidtex Sdn Bhd; Scientex Enterprise Sdn Bhd; Woventex Trading Sdn Bhd; Affinity Properties Sdn Bhd; Scientex Property Sdn Bhd; Scientex Import-Export Sdn Bhd

**Principal Bankers:** Malayan Banking Berhad

**Financial Information:**

	1992 Ma\$'000
Sales turnover	56,433
Profits	9,050
Authorised capital	100,000
Paid-up capital	30,300
Total assets	93,499

**Date of Establishment:** June 25th, 1968

**No of Employees:** 247

## SEAL INCORPORATED BHD

PO Box 363, 30740 Ipoh, Perak

**Tel:** 05-551622

**Cable:** Sealply Ma

**Telex:** 44095 SEAL Ma

**Telefax:** (05) 571248

**Chairman:** Loh Kim Foh

**Directors:** Loh Mui Fah, Dato Hashim Bin Mat Dris, Loh Ngee Pin, Karumathe Deraj Menon, Tan Sri Dato Abdullah bin Ayub, Loh Kon Fah, Loh Liong Fah, Yeoh Eng Khoon

**Senior Executives:** Chan Chin Hong (Group Accountant), Loh Mui Fah (General Manager)

**PRINCIPAL ACTIVITIES:** Manufacture of plywood, sawn timber, veneers, blockboard, doors, container flooring and other specialised boards; trading and leasing

**Branch Offices:** No 28, Jalan SS 15/8, Subang Jaya, Selangor

**Parent Company:** Lohman Holdings Sdn Bhd

**Subsidiary Companies:** Great Eastern Mills Bhd; Seal Board Sdn Bhd; Sam Koh Co Sdn Bhd; Kelantan Lumber Products Sdn Bhd; Seal Trading Corp Sdn Bhd; Seal Credit and Leasing Sdn Bhd; Seal Polymer Industries Sdn Bhd; Seal (Manus) Pty Ltd; Seal (PNG) Pty Ltd; Seal (Veneer) Pty Ltd

**Principal Bankers:** Bank Bumiputra Malaysia Bhd; Standard Chartered Bank; Southern Bank Bhd; United Malayan Banking Corporation

**Financial Information:**

	1989 Ma\$'000	1990 Ma\$'000
Sales turnover	75,306	92,881
Profits	8,953	11,749
Authorised capital	100,000	100,000
Paid-up capital	39,900	39,900
Total assets	91,393	10,742

**Principal Shareholders:** Loh Kim Foh

**Date of Establishment:** December 17th, 1962

**No of Employees:** 1,428

## SEDAP FOOD & CONFECTIONERY BHD

PO Box 118, 75720 Melaka

**Tel:** (06) 324677

**Telex:** 62645 SEDAP MA

**Telefax:** (06) 320922

**Chairman:** Datuk Tamby Chik Bin Haji Hassan

**Directors:** Datuk Low Kiok Boo, Low Chan Koon (Managing Director), Tan Sri datuk Dr Abdul Khalid Bin Sahan, Wong Soon Lim (Chief Executive Officer)

**Senior Executives:** Kenneth Lee (Assistant General Manager), Wong Tong Ket (Marketing Manager), Kwek Chak Kin (Warehousing Manager), David Cheong Cheng Tai (Production Manager), M G Ravindran (Assistant Manager, Finance & Administration), Philip Toh (Assistant Sales Manager), M H Gan (Planning & Purchasing Executive)

**PRINCIPAL ACTIVITIES:** Manufacture of toy confectionary products, chips and chocolate confectionary

**Principal Agencies:** Eastern Agencies (M) Sdn Bhd

*Subsidiary Companies:* Sedap Food (Sarawak) Sdn Bhd; Sedap Marketing (Sarawak) Sdn Bhd; Sedap Development Sdn Bhd  
*Principal Bankers:* Hongkong & Shanghai Banking Corporation; Oversea-Chinese Banking Corporation; United Malayan Banking Corp; Bank of Commerce

**Financial Information:**

	31.12.91
	Ma\$'000
Sales turnover	25,057
Profit before tax	2,390
Profit after tax	1,577
Retained profit	1,866
Dividend	496
Dividend per share	3.9
Earnings per share	12.4
Authorised capital	20,000
Paid-up capital	12,709
Total assets	26,595

*Date of Establishment:* 1971

*No of Employees:* 700

## SELANGOR COCONUTS BERHAD

L28 Menara Boustead, 69 Jalan Raja Chulan, 50200 Kuala Lumpur  
*Tel:* (7) 783360 (Johor)

*Senior Executives:* V Varatharaju (Manager)

*PRINCIPAL ACTIVITIES:* Cultivation of rubber and oil palm

*Subsidiary Companies:* Bukit Mertajam Rubber Co Ltd; Kedah Oil Palms Bhd; Luboh Anak Batu Estate Sdn Bhd

*Principal Bankers:* Hongkong & Shanghai Banking Corporation; Malayan Banking Bhd

## SELANGOR DREDGING BERHAD

1 Wisma Selangor Dredging, Tingkat 18, W Blk, 142-C Jln Ampang, K Lumpur

*Tel:* (03) 261-3377, 261-3384

*Telefax:* (03) 261-6651

*Chairman:* Dato Chan Keong Hon

*Directors:* Teh Kien Toh (Managing), Dr Cheng Lieh Leng, Dr Choy Khai Meng, Teh Lip Kim, Dato Mohd Tahir bin Abdul Rahim

*Senior Executives:* Chan Wan Choon (General Manager), Chan Sau Chee (Assistant General Manager, Corporate Planning & Finance)

*PRINCIPAL ACTIVITIES:* Tin-ore mining and real estate investor

*Branch Offices:* 34-1/4 mile, Jalan Banting, Dengkil via Kajang, Selangor

*Subsidiary Companies:* Oriental Metal (M) Sdn Bhd; Oriental Metal Industries (M) Sdn Bhd

*Principal Bankers:* Bangkok Bank

**Financial Information:**

	31.03.91	31.03.92
	Ma\$'000	Ma\$'000
Sales turnover	17,855	15,639
Profit before tax	4,982	3,505
Profit after tax	4,102	2,308
Retained profit	7,499	6,552
Dividend	1,881	1,881
Dividend per share	0.015	0.015
Earnings per share	0.022	0.022
Share capital	96,478	94,478
Total assets	144,296	141,735

*Principal Shareholders:* Teh Kien Toh Sdn Bhd; Teh Wan Sang and Sons Sdn Bhd; LL Cheng and Sons Sdn Bhd

*Date of Establishment:* March 22nd, 1962

*No of Employees:* 227

## SELANGOR PROPERTIES BERHAD

2/F Wisma Perdana, Jalan Dungun, Damansara Heights, 50490 Kuala Lumpur

*Tel:* (3) 255-7188

*Cable:* Selangprop

*Telex:* MA 32255

*Telefax:* (3) 255-0441

*Chairman:* Tan Sri Dato Dr Wen Tien Kuang

*Directors:* Puan Sri Datin Chong Chook Yew, Wen Chiu Chi, Ramli bin Ibrahim, Michael Lim Hee Kiang

*Senior Executives:* Lai Mei Ling, Soo Tho Him Yip

*PRINCIPAL ACTIVITIES:* Property investment and development and the provision of related services; hire purchase and leasing business

*Parent Company:* Kayin Holdings Sdn Berhad

*Subsidiary and Associated Companies:* T K Wen and Co Sdn Bhd; Chong Chook Yew Sdn Bhd; Damansara Developments Sdn Bhd; Bungsar Hill Holdings Sdn Bhd; Pusat Bandar Damansara Sdn Bhd; Khoo Lin Court Sdn Bhd

*Principal Bankers:* Hongkong & Shanghai Banking Corporation; Overseas Chinese Banking Corporation; Malayan Banking Berhad; Bank Bumiputra Malaysia Bhd

**Financial Information:**

	31.10.91	31.10.92
	Ma\$'000	Ma\$'000
Operating revenue	48,870	63,072
Profits before tax	16,929	24,293
Profit after tax	9,484	15,851
Retained profit	18,265	22,777
Earnings per share	2.8	4.6
Share capital	343,616	343,616
Total assets	620,359	624,871

*Principal Shareholders:* Kayin Holdings Sdn Berhad

*Date of Establishment:* 1963

*No of Employees:* 35

## SETRON (MALAYSIA) BHD

Lot 17, Jalan 51A/227, 46100 Petaling Jaya

*Tel:* (3) 757-9963

*Telefax:* (3) 755-6398

*Chairman:* Dato' Ahmad Razali bin Mohamed Ali

*Directors:* Wan Nordin bin Che Murat (Group Managing Director), Tan Hee Chai (Group Executive Director)

*Senior Executives:* Teh Swee Huat (Factory Manager, Assembly), Lim Teng Seng (General Manager, Consumer Electronics), Chan Thye Onn (General Manager, Pharmaceuticals), Abdul Mutalib Ismail (Manager, Computer Services)

*PRINCIPAL ACTIVITIES:* Assembly of television receivers and video cassette recorders

*Subsidiary Companies:* Setron Sales & Service (M) Sdn Bhd; Asian Computer Services Sdn Bhd; Setron Pharmaceuticals (Malaysia) Sdn Bhd; Setin Sdn Bhd

**Financial Information:**

	31.12.91
	Ma\$'000
Sales turnover	201,657
Share capital	37,700

*Principal Shareholders:* Haw Par Brothers International Ltd

## SGS-THOMSON MICROELECTRONICS SDN BHD

Tanjung Agas Industrial Area, Muar, Johor

*Tel:* 921801-3, 913480, 921788

*Telex:* 60574 ESGIES MA

*Telefax:* (06) 924401

*Directors:* Eugenio Pe (Managing Director), Silvio Sirtori, Piero Mosconi, Chin Yew Meng, Joseph Lai Khee Sin, Alain Dutheil, Guido Zargani, Philippe Geyres

*PRINCIPAL ACTIVITIES:* Manufacture of integrated circuits and discrete transistors

*Parent Company:* SGS-Thomson Microelectronics NV, Strawinskylaan, Amsterdam

*Subsidiary Companies:* SGS Thomson (Malaysia) Sdn Bhd

*Principal Bankers:* Hongkong & Shanghai Banking Corporation; United Malayan Banking Corp

**Financial Information:**

	1991	1992
	Ma\$'000	Ma\$'000
Sales turnover	770,000	851,000
Share capital	120,000	120,000
Total assets	360,000	400,000

*Principal Shareholders:* SGS-Thomson Microelectronics NV

*Date of Establishment:* February 8th, 1974

*No of Employees:* 3,100

# MALAYSIA

## SHANGRI-LA HOTELS (MALAYSIA) BHD

10th Mile Batu Feringgi, PO Box 735, 11100 Penang

Tel: 04-811811

Cable: 'RASAYANG' PENANG

Telex: 40065 RASTEL Ma

Telefax: (04) 811984

Chairman: Kuok Khoon Ean

Directors: Kuok Khoon Ean, Lim Chee Wah, Datuk Tan Kim Yeow, Ong Ie-Cheong, Dar Tan Tat Wai, Tametaka Morinaga, Ismail Farouk Abdullah, Ho Kian Guan

Senior Executives: Brian Hladnik (General Manager), Oh Thean Khoon (Senior Financial Controller-Joint Company Secretary), Albert Cheong (Director of Sales & Marketing), G Subramoneyam (Group Personnel & Training Manager), Halim Ismail (F & B Manager), Stuart Pinnell (Executive Assistant Manager)

PRINCIPAL ACTIVITIES: Hotels and catering

Branch Offices: Head Office: Shangri-la International, 33/F Bank of China Tower, No 1 Garden Road Central, Hong Kong

Parent Company: Perlis Plantation Berhad

Subsidiary Companies: Golden Sands Hotel; Palm Beach Hotel; Komtar Hotel

Principal Bankers: Malayan Banking Berhad, 9 Union Street, Penang

Principal Shareholders: Malayan Sugar Manufacturing Co Bhd; Perlis Plantations Bhd; Federal Flour Mills Berhad

Date of Establishment: September 16th, 1973

No of Employees: 1,500

## SHELL COMPANIES IN MALAYSIA

Bangunan Shell, Jl Semantan, Damansara Hts, Box 11027, 50732 Kuala Lumpur

Tel: 03-2559144

Cable: SHELLKUL

Telex: 30414 MA

Telefax: (03) 255-5557

Chairman & Chief Executive: Datuk C J Knight

Directors: B R H Anderson (Managing Director, Exploration & Production Organisation), Dr John Pearce (Managing Director, Manufacturing, Trading & Marketing Organisation), Steinar Stotvig (Director, Finance), Henry Lian-Aran (Director, Personnel), Mohd Zain Yusuf (Director, Corporate Affairs), Lai Mum Man (Director, Gas & Planning), Zarinah Anwar (Director, Legal, Health, Safety & Environment)

PRINCIPAL ACTIVITIES: Exploration and production of crude oil and gas; manufacturing, marketing and distribution of petroleum products and chemicals

Branch Offices: All offices may be contacted via above address including Sarawak Shell Bhd, Sabah Shell Petroleum Co Ltd (Exploration and Production); Shell Malaysia Trading Sdn Bhd, Shell Refining Co (FOM) Bhd, Shell Malaysia Trading Sdn Bhd; Joint Venture Companies: Shell MDS (Malaysia) Sdn Bhd (Manufacturing); Tiram Kimia Sdn Bhd (Chemicals); Malaysia LNG Sdn Bhd (LNG); MBP (Malaysia) Sdn Bhd (Bitumen)

Parent Company: Royal Dutch Petroleum Co/The Shell Transport & Trading Company

No of Employees: 4,300

## SHELL REFINING COMPANY (FOM) BERHAD

Bangunan Shell, Box 11027, Jl Semantan, Damansara Hts, 50732 Kuala Lumpur

Tel: 03-2559144

Cable: Shell Kuala Lumpur

Telex: 30414 SHELKL MA

Telefax: (03) 255-5557

Chairman: Datuk C J Knight

Directors: Dr John Pearce (Managing Director), Dato' (Dr) Yahya Ismail, Tan Sri Saw Huat Lye, S Stotvig, H Lian-Aran, F D de Koning (Refinery Manager), Lai Mum Man, Mohd Zain Yusuf, Dato Jaffar Indot

PRINCIPAL ACTIVITIES: Processing and refining of crude oil; distribution of petroleum products

Branch Offices: Jalan Pantai, Port Dickson, Negri Sembilan (Refinery)

Parent Company: Royal Dutch Petroleum Company/Shell Transport & Trading Company

Financial Information:

	1991
	Ma\$'000
Sales turnover	2,414,358
Profit before tax	128,031
Profit after tax	82,563
Retained profit	22,113
Dividend	60,450
Dividend per share	31
Authorised capital	300,000
Paid-up capital	300,000
Total current assets	523,877

Principal Shareholders: Shell Overseas Holdings Limited; Employees Provident Fund Board; Malaysian National Insurance Sdn Bhd; DBS Nominees (Pte) Ltd

No of Employees: 291

## SHIN MIN DAILY NEWS (MALAYSIA) SDN BHD

31 Jalan Riong, Bangsar, 59100 Kuala Lumpur

Tel: (3) 282-6363

Telefax: (3) 282-1812, 282-1813

Chairman: Dato Halim bin Said

Directors: Encik Zulkifly Rafique, Encik Shivadas P K Raman, Encik Abdul Kadir bin Jasin, Eik Khalid bin Haji Ahmad

Senior Executives: Cheng Song Huat (General Manager), Paul Yap Chuan Huat (Advertising Manager)

PRINCIPAL ACTIVITIES: Production of newspapers and publisher

Branch Offices: Nationwide

Parent Company: New Straits Times Press (Malaysia) Bhd

Principal Bankers: Malayan Banking Bhd

Financial Information:

	31.08.90
	Ma\$'000
Sales turnover	11,000
Profits (loss)	(124)
Authorised capital	10,000
Paid-up capital	7,379

Principal Shareholders: New Straits Times Press (Malaysia) Bhd

Date of Establishment: 1967

No of Employees: 500

## SHUM YIP LEONG RUBBER WORKS SDN BHD

1-1/4 Mile, Jalan Kapar, PO Box 26, Kelang, Selangor

Tel: 03-342-6514

Cable: Shumrubber Kelang Ma

Telex: 39635 Ma

Directors: Howard Shum

Senior Executives: Lee Fook Keong (Manager)

PRINCIPAL ACTIVITIES: Manufacture of wide range of rubber products: used in mining, submarine construction, industrial hoses, rubber linings, conveyor belts, motorcycle tubes and tyres, etc

No of Employees: 500

## SIEMENS COMPONENTS SDN BHD

Batu Berendam, Free Trade Zone, PO Box 177, Melaka

Tel: 06-225266

Cable: Siemens Malacca Ma

Telex: 62844 SIEMAL MA

Telefax: 06-241539

Directors: Dr H Rusch (Managing Director)

PRINCIPAL ACTIVITIES: Manufacture of transistors, tuning diodes, light emitting diodes, other electronic components; export

No of Employees: 2,200

## SIME DARBY BERHAD

21st Floor, Wisma Sime Darby, Jalan Raja Laut, 50350 Kuala Lumpur  
Tel: (3) 291-4122

Cable: SIMDARB KL

Telex: 30038 SDMAL MA

Telefax: (3) 298-7398

Chairman: Tun Ismail bin Mohamed Ali

**Directors:** Tunku Tan Sri Dato' Seri Ahmad Tunku Yahaya (Group Chief Executive & Deputy Chairman), Martin S Berry (Group Finance Director), Haroen Al Rasjid, Tan Sri Nasruddin bin Mohamed, Ricardo J Romulo, Michael Wong Pakshong, Tunku Naquiyuddin ibni Tuanku Ja'afar, Nik Mohamed Nik Yaacob (Director of Operations, Malaysia & Group Chief Executive (Designate)), Michael Wong Kuan Lee, David Li Kwok Po, Anand Panyarachun

**Senior Executives:** Martin G Manen (Group Secretary), Anthony Yoon (Group Manager, Personnel), Francis Anthony (Chief Internal Audit Manager), Rupert Koh Hock Joo (Group Chief Accountant)

**PRINCIPAL ACTIVITIES:** Plantations ownership and management, commodity trading and processing, heavy equipment, motor vehicle distribution; property investment and development, insurance, leasing, shipping and general trading; electrical and engineering contracting; manufacture and sale of tyres, batteries and footwear; supply of computer systems, equipment and software; car hire and rental; engineering and consultancy services in the petroleum industry

**Branch Offices:** Singapore; Philippines; Hong Kong; Japan; Indonesia; Brunei; United Kingdom; USA; Australia

**Subsidiary Companies:** Consolidated Plantations Berhad; DMIB Berhad; PSD Holdings Berhad; Sime East West Berhad; Sime UEP Properties Berhad; Sime Darby Pilipinas Inc; Sime Darby Australia Ltd; Tractors Malaysia Holdings Berhad; Sime Darby Hong Kong Ltd; Contract Tyre Equipment Ltd; Darby Park Sdn Bhd; Dur-A-Vend Ltd; Helipol Trading & Finance NV; Jiffi Enterprises Ltd; Jinara Sdn Bhd; Malaysian Oriental Holdings Berhad; Obadation Nominees Ltd; Orchard Nominees Private Ltd; Paul Bradford Holdings Ltd; Robt Bradford Hobbs Savill Ltd; Sandestin Resorts Inc; Sandestin Resort & Club Inc; Sandestin Real Estate Sales Inc; SD Holdings Berhad; SDI (Finance) Ltd; Sime Darby Commodities Inc; Sime Darby Eastern International Ltd; Sime Darby Eastern Investments Pte Ltd; Sime Darby Eastern Ltd; Sime Darby Far East Ltd; SD Far East (1991) Ltd; Sime Darby Forest Management Sdn Bhd; Sime Darby General Trading Sdn Bhd; Sime Darby Industrial Properties Sdn Bhd; Sime Darby Japan Ltd; Sime Darby London Ltd; Sime Darby Petroleum Sdn Bhd; Hastings Deering (Australia) Ltd; Hastings Deering (PNG) Pty Ltd; Sime Hastings Deering Holdings (PNG) Pty Ltd; Sime Land Sdn Bhd; Sime Tyres UK Ltd; Southside Services Ltd; Tipton Entertainment BV; Tradewinds Ltd; Wisma Sime Darby Sdn Berhad, and many others

**Principal Bankers:** Bank Bumiputra Malaysia Berhad; Malayan Banking Berhad; Standard Chartered Bank; Oversea-Chinese Banking Corporation; Hongkong & Shanghai Banking Corporation

**Financial Information:**

	30.06.91	30.06.92
	Ma\$'000	Ma\$'000
Sales turnover	5,574,600	6,197,500
Profits before tax	678,600	755,400
Profit after tax	471,400	538,600
Retained profit	222,100	168,200
Dividend	158,300	190,000
Dividend per share	15.5	18.0
Earnings per share	19.9	22.6
Authorised capital	1,500,000	1,500,000
Paid-up capital	780,900	783,150
Total assets	6,100,100	6,559,700

**Principal Shareholders:** Malaysia Mining Corporation Berhad (10.03%); Kuwait Investment Office (5.15%); Pemegang Amanah Raya Malaysia-Skim Amanah Saham Bumiputra (21.55%)

**Date of Establishment:** September 11th, 1978

**No of Employees:** 28,249

## SIME UEP PROPERTIES BERHAD

3/F Wisma Tractors, 7 Jalan SS16/1, Subang Jaya, 47500 Petaling Jaya

Tel: 733-0088

Telefax: 733-2122

Chairman: YTM Dato Seri Syed Nahar Shahabuddin

**Directors:** Mohamed Bin Hj Said (Managing Director), Soon Kok Thye, (Finance), YAM Tengku Sulaiman Shah Alhaj Ibni Sultan Salahuddin Abdul Aziz Shah Alhaj, Dato Mustafa bin Mohd Ali, Lee Lam Thye, Dato Hj Abu Bakar bin Lajim, Md Jafar bin Abdul Carrim, Nik Mohamed Yaacob

**Senior Executives:** Tan Koh Yin (Senior General Manager, Planning), Rusli Abdullah (General Manager, Planning & Development), Zulkifli Abdul (General Manager, Operations)

**PRINCIPAL ACTIVITIES:** Housing developer

**Branch Offices:** Sime UEP, G/F Wisma Sime Darby, Jalan Raja Laut, 50350 Kuala Lumpur; UEP (Johor) Sdn Bhd, 27 Jalan Asli 17, Taman Pasir Putih, 81700 Pasir Gudang, Johor

**Parent Company:** Sime Darby Berhad

**Subsidiary Companies:** Sungei Way Development Berhad; UEP (Johor) Sdn Bhd; Subang Jaya Cinema Sdn Bhd; Sime UEP Development Sdn Bhd; Subang Jaya Shopping Complex Sdn Bhd; Sime UEP Industrial Park Sdn Bhd; SEA Drillers Construction Sdn Bhd; Sime UEP Homes Sdn Bhd; UEP (Melaka) Sdn Bhd; UEP Construction Sdn Bhd; Recreational & Water Sports Sdn Bhd

**Principal Bankers:** Bank Bumiputra (M) Berhad; United Malayan Banking Corporation Bhd; Citibank NA; Oversea-Chinese Banking Corporation; Malayan Banking Berhad; Bank of Commerce Berhad

**Financial Information:**

	30.06.91	30.06.92
	Ma\$'000	Ma\$'000
Sales turnover	472,410	507,540
Profit before tax	109,650	122,010
Profit after tax	64,970	78,380
Retained profit	80,770	104,100
Dividend	29,440	55,970
Dividend per share	12.5	20.0
Earnings per share	16.1	19.4
Authorised capital	500,000	500,000
Paid-up capital	404,510	404,510
Total assets	792,920	866,230

**Principal Shareholders:** Sime Darby Berhad; Pemegang Amanah Raya M'sia -Sekim Amanah Saham Nasional

**Date of Establishment:** December 31st, 1964

**No of Employees:** 252

## SIN HENG CHAN (MALAYA) BHD

82 Jalan Kilang, Melaka

Tel: 222755, 225488

Cable: Redcircle Ma

Telex: 62832 REDCIR Ma

Chairman: Eng Liat Kiang

**Directors:** Eng Liat Kiang (Managing), Eng Bak Chim, Senator Loh Kee Peng, Tan Sri Datuk Mohd Ariff, Heng Gek Hwah, Tan Sri Datuk Dr Johari, Eng Bak Hern

**PRINCIPAL ACTIVITIES:** Manufacture of poultry and cattle feed

**Principal Agencies:** Red circle products

**Subsidiary Companies:** Sin Heng Chan (Butterworth) Sdn Bhd; Sin Heng Chan (East Coast) Sdn Bhd; Southern Farms Sdn Bhd

**Principal Bankers:** Chung Khiaw Bank Ltd; Malayan Banking Bhd; Bank of America

**Principal Shareholders:** Sin Heng Chan (Singapore) Pte Ltd

**Date of Establishment:** June 1st, 1962

**No of Employees:** 350

## SIONG INDUSTRIES (MALAYSIA) SND BHD

511 Jalan Tuanku Abdul Rahman, Kuala Lumpur

Tel: 03-298-7777

Cable: Siselectro

Telex: 30704 COLOR MA

**Directors:** Ng Kong Seng (Marketing)

**Senior Executives:** Yong Yuen Ming (Import/Export Manager)

**PRINCIPAL ACTIVITIES:** Manufacture of domestic appliances and electrical goods: colour TV sets, electrical fans, gas cookers; export

**Branch Offices:** S K 36, Kawasan Perusahaan, Gong Badak Kuala Trengganu, Trengganu (factory)

**Parent Company:** Siong Holdings Sdn Bhd

**No of Employees:** 145

# MALAYSIA

## **SOCOIL CORPORATION BHD**

167 Jalan Kem, 42000 Port Kelang, Selangor

Tel: 368-7306

Cable: Socorp Port Kelang

Telex: 38661 SOCORP

Telefax: 368-6546

Chairman: Tan Boon Paw

Directors: Tan Boon Paw (Managing), Liaw Teck Kee, Dennis Tan Chin Yong, Raja Dato Seri Haji Azam bin Raja Kamal Zaman

Senior Executives: Dennis Tan Chin Yong (General Manager)

**PRINCIPAL ACTIVITIES:** Manufacture of a variety of vegetable oils and fats; international trading in palm oil and trading in consumer products

**Principal Agencies:** Van Melle Holland

**Branch Offices:** No 167 Jalan Kem, Port Kelang (Factory address)

**Subsidiary Companies:** Socma Sdn Bhd; Soctra Sdn Bhd; Foodpro Sdn Bhd

**Principal Bankers:** Standard Chartered Bank, Kuala Lumpur; Malayan Banking Berhad, Kuala Lumpur

**Principal Shareholders:** Fidelity Investments Incorporated, Liberia; K66 Holdings Sdn Bhd; Lian Brothers Corporation; Tan Chin Yong; Pacific Star Corporation, Liberia

**Date of Establishment:** June 12th, 1970

**No of Employees:** 150

## **SOON KEE FRUIT JUICE SDN BHD**

Lot 19, Jalan Kanan, Kepong Garden, Industrial Area, Kuala Lumpur

Tel: (603) 634-0949

Cable: Redhorse, Kuala Lumpur Ma

Telex: 31949 REDHOS MA

Telefax: (603) 634-0528

Chairman: Hon Nyit Sin

Directors: Hon Yoon Poh

Senior Executives: Hon Yoon Poh

**PRINCIPAL ACTIVITIES:** Manufacture of a variety of fruit drinks and cordials

**Principal Agencies:** Red Horse brand

**Subsidiary Companies:** Red Horse Fruit Juice Mfrs Sdn Bhd

**Principal Bankers:** Malayan Banking Berhad; Algemene Bank Nederland

## **SOUTH ENGINEERS SDN BHD**

9 Jalan Satu, off Jalan Sungei Besi, 55200 Kuala Lumpur

Tel: 03-221-4133

Cable: Southneers Kuala Lumpur

Telefax: 03-222-9010

Chairman: S P Lee

Directors: K C Lee, K W Lee

**PRINCIPAL ACTIVITIES:** Manufacture of wire nails, barbed wire and a variety of netting, wheel barrows, electric water heaters and domestic appliances

**Principal Agencies:** Japan; Fuji Electric Co Ltd, Japan; Wilhelm Hegenscheidt, Germany; Elton srl, Italy; Bradley Corporation, USA

**Branch Offices:** Lot 77 Kawasan Senawang, Seremban

**Associate Companies:** South Wind Sdn Bhd, Singapore

**Principal Bankers:** Standard Chartered Bank

**Date of Establishment:** 1948

**No of Employees:** 250

## **SOUTH JOHORE AMALGAMATED HOLDINGS BERHAD**

197-A Batu 4.7, Jalan Scudai, 80200 Johor Bahru

Tel: (7) 361204

Telefax: (7) 366197

Chairman: Tan Sri Dato Azahari bin Mohd Taib

Directors: Hj Ahmad Hasmini bin Hj Hussein, Tan Hock Chan (Managing Director), Gan Boon Aun, Philip Yeo Ah Seet, Tng Soo Aik, Hamidah bte Abdul Ghafar, Tan Hui Meng, Tan Hooi Choong

**PRINCIPAL ACTIVITIES:** Investment holding company with subsidiaries involved in public transport, motor vehicle trading etc

**Subsidiary Companies:** South Johore Omnibus Sdn Bhd; Johore Motor Bus Company Sdn Bhd; South Johore Agencies Sdn Bhd; Syarikat Kenderaan Melayu Pontian (M) Sdn Bhd; South Johore Spares Sdn Bhd; South Johore Repairs Sdn Bhd; Vista Land Sdn Bhd; South Johore Realty Sdn Bhd; Alec Bus Company Sdn Bhd; South Johore Development Sdn Bhd; SOuth Johore Management Sdn Bhd

**Principal Bankers:** United Malayan Banking Corporation Bhd; Development and Commercial Bank Bhd; Malayan Banking Bhd

**Principal Shareholders:** Southern Nominees Sdn Bhd (28.28%); Johta Management Sdn Bhd (23.04%)

**No of Employees:** Approx 800

## **SOUTH MALAYSIA INDUSTRIES BERHAD**

15/F Menara SMI, 6 Lorong P Ramlee, 50250 Kuala Lumpur

Tel: 03-238-1522

Telex: 20179 SMIB

Telefax: 03-232 1509

Chairman: Dato' Mohd Ramli bin Kushairi

Directors: Mah Siew Kwok, Mah Siew Chin, Megat Najmuddin, Mohd Asri bin Abdul Ghafar

Senior Executives: Ham Sai Kit

**PRINCIPAL ACTIVITIES:** Manufacturer of steel wire, nail wire and galvanised wire; properties, estates and investment holdings

**Branch Offices:** 85 Jalan Tampoi, Johor

**Subsidiary Companies:** Readymesh Sdn Bhd; Kumpulan Megacorp Sdn Bhd; Anastoria Sdn Bhd; Beauland Sdn Bhd; Kam Kok Development Sdn Bhd; Seng Kong Housing Development Sdn Bhd; Metrocom Sdn Bhd; Equipment Lease (M) Sdn Bhd; Uni-Commercial Sdn Bhd; Formis Computer Services Sdn Bhd; Erico Estates Sdn Bhd

**Principal Bankers:** Overseas Union Bank, Kuala Lumpur; Malayan Banking Bhd, Johor Baru; Hongkong & Shanghai Banking Corporation; Development & Commercial Bank

**Principal Shareholders:** Mah Poh Cheong Company Sdn Bhd

**Date of Establishment:** March 27th, 1969

**No of Employees:** 150

## **SOUTHERN BANK BERHAD**

49 Jalan Hang Lekiu, PO Box 12281, 50772 Kuala Lumpur

Tel: (03) 230-0222, 238-7900

Cable: Southbank, Kuala Lumpur

Telex: 31023, 30174 SOBANK MA

Telefax: (03) 238-4314

Chairman: YB Tan Sri Osman S Cassim

Directors: YB Dato' Teong Hean Tan (Chief Executive Director), YB Dato' Dr Yahya bin Ismail, Nik Ariff Bin Nik Hassan, Pak Tow Lim, Dr Salim Cassim

**Senior Executives:** Chan Peng Yap (General Manager, Banking Group), Khairuddin bin Ahmad (General Manager, Payment Systems Group), Ghee Kay Tan (Company Secretary, General Counsel), Ahmad Mustaffa bin Abdul Manaf (Group Accountant), Wee Seng Cheong (Manager, International Banking Group), Su Koon Oon (Manager, Corporate Banking Group, National Banking Division), Hon Thiam Chan (Manager, Local Corporate Division), Tengku Maruan bin Tengku Ariff (Manager, Personal Banking Division)

**PRINCIPAL ACTIVITIES:** Banking and related services

**Branch Offices:** Alor Setar; Ampang; Bayan Lepas; Bukit Tunku; Butterworth; Ipoh; Jinjang; Johor Bahru; Kampar; Kampong Pandan; Kelana Jaya; Kota Bahru; Kuala Lumpur; Kuala Terengganu; Kuantan; Langkap; Melaka; Menglembu; Pelabuhan Klang; Puchong; Pulau Pinang; Jalan Raja Laut; Seberang Jaya; Selayang; Senai; Seremban; Subang Jaya; Taman Connaught; Tanjung Bungah; Tasik; Kuching; Taman Tun Dr Ismail; Jalan Sentul; Taman Sri Rampai; Air Keroh; Bukit Gambir; Labuan; Sadakan; Sungai Buloh; Dengkil; Jalan Gasing; Jalan Imbi; Johor Jaya

**Subsidiary Companies:** Southern Finance Company Berhad; Southern Nominees Sdn Berhad; S B Properties Sdn Bhd; S B Venture Capital Corporation Sdn Bhd; SBB Asset Management Sdn Bhd; SBB Capital Markets Sdn Bhd; SBB Securities Sdn Bhd

*Financial Information:*

	1991 Ma\$'000
Profit before tax	48,879
Profit after tax	30,920
Retained profit	13,761
Dividend per share	12.0
Earnings per share	26.5
Authorised capital	500,000
Paid-up capital	116,900
Shareholders' funds	215,828
Total assets	2,947,123

*Principal Shareholders:* Killinghall (Malaysia) Bhd; Ramuda Sdn Bhd

*Date of Establishment:* 1963 (Incorporated)

*No of Employees:* 1,487

## SOUTHERN EDIBLE OIL IND (M) SDN BHD

26-A Jalan Istana, 41000 Klang, Selangor

*Tel:* (3) 331-2033

*Cable:* EDIBLEOIL KLANG

*Telex:* 39638 EDIBLE MA

*Telefax:* (3) 331-3898

*Chairman:* Dato Low Mong Hua

*Directors:* Lim Boon Eng, Dato' Low Mong Hua (Executive)

*Senior Executives:* Low Mun Chong (Financial Controller), Low Mong Hing (Purchasing Manager), Ong Kan Bin (Group General Manager), Low Thing (Production Manager), Yeoh Chee Ghee (Marketing & Trading Executive, Specialty Fats), Linda Kee Saw Ean (Marketing & Trading Executive, Oil)

*PRINCIPAL ACTIVITIES:* Manufacturer and exporter of palm oil and related products

*Parent Company:* Southern Realty (M) Sdn Bhd

*Subsidiary Companies:* Southern Acids (M) Sdn Bhd

*Principal Bankers:* Bank of Commerce; Bank of America

*Financial Information:*

	1990 Ma\$'000
Sales turnover	169,861
Profit before tax	3,315
Share capital	20,000
Total assets	243,176

*Principal Shareholders:* Lim Boon Eng, Dato' Low Mong Hua

*Date of Establishment:* October 26th, 1972

*No of Employees:* 200

## SOUTHERN STEEL BERHAD (FORMERLY SOUTHERN IRON & STEEL WORKS BHD)

Lot 388 Lorong Perusahaan 12, 13600 Prai, Penang

*Tel:* 04-306540

*Cable:* SOUTHMETAL

*Telex:* 47334 SISW MA

*Telefax:* 04-308060

*Chairman:* Encik Abdullah bin Mohd Yusof

*Directors:* Dr Tan Tat Wai (Managing Director)

*Senior Executives:* Lim Hong Sun (Senior General Manager)

*PRINCIPAL ACTIVITIES:* Manufacture of iron/steel products: galvanized steel pipes and iron sheets, round bars, steel sheets

*Branch Offices:* Factory addresses: 2435 Lorong Perusahaan 12, Prai Industrial Estate, 13600 Prai, Penang; 3081 Main Road, Nibong Tebal MkXI, 14300 Nibong Tebal, Penang

*Principal Bankers:* Chase Manhattan Bank; Citibank; Bank of Commerce; Chung Khiaw Bank

*Financial Information:*

	31.12.92 Ma\$'000
Sales turnover	351,652
Profit before tax	21,533
Profit after tax	21,533
Retained profit	32,251
Dividend	8,369
Dividend per share	0.11
Earnings per share	0.28
Authorised capital	107,000
Paid-up capital	76,583
Total assets	493,513

*Principal Shareholders:* Hong Leong Industries Berhad; Natsteel Ltd; Ewe Boo & Co Sdn Bhd; Southern Amalgamated Co Sdn Bhd; Southern Properties Sdn Bhd; Fleet Group Sdn Bhd

*Date of Establishment:* 1964

*No of Employees:* 263

## SPK-SENTOSA CORPORATION BERHAD

12/F Wisma SPK, Jalan Sultan Ismail, 50250 Kuala Lumpur

*Tel:* (03) 248-1344

*Cable:* NICO Kuala Lumpur

*Telex:* 31664

*Telefax:* (3) 242-3957

*Chairman:* Tuan Haji Mat Sari Bin Haji Hamid

*Directors:* Haji Mat Sari bin Haji Hamid, Wong Ken Kok, Abdul Shukur Bin Ayob, Stephen James, Abdul Wahab B Mohamed Othman

*Senior Executives:* Haji Ahmad Shahab Hj Din (Company Secretary)

*PRINCIPAL ACTIVITIES:* Investment holding company involved in property investment, and manufacture of plywoods and other wooden based products

*Branch Offices:* 4th Mile Jalan Mersing, Kluang, Johor, Tel (07) 271-2306 (Factory)

*Parent Company:* Sharikat Permodalan Kebangsaan Berhad

*Subsidiary Companies:* Kumpulan Kemajuan Raya Sdn Bhd

*Principal Bankers:* Overseas Union Bank Kuala Lumpur; Overseas Union Bank, Singapore; United Malayan Banking Corporation, Kluang

*Principal Shareholders:* Sharikat Permodalan Kebangsaan Bhd; OUB Nominees (M) Sdn Bhd; OUB Nominees (Pte) Ltd

*Date of Establishment:* March 17th, 1964

## STAEDTLER (MALAYSIA) BHD

PO Box 70, Dato Onn Industrial Estate, 6-6A Jalan Kilang, Johor Baharu

*Tel:* 07-371711

*Cable:* Pencils Johore Baru Ma

*Telex:* 60741 Marsjb Ma

*Telefax:* (07) 373966

*Directors:* M Lewandrowski (Managing Director)

*Senior Executives:* S Nagappan (Company Secretary)

*PRINCIPAL ACTIVITIES:* Manufacture of writing and drafting materials

*Principal Agencies:* Brand Names: Mars, Noris Tradition products

*Financial Information:*

	1991 Ma\$'000
Sales turnover	28,500

*No of Employees:* 350

## STERLING DRUG (MALAYA) SDN BHD

PO Box 9, Jalan Gurney, 54700Kuala Lumpur

*Tel:* 03-456-6211 (8 lines)

*Cable:* SterIprod Kuala Lumpur Ma

*Telex:* 30635 WINLAB

*Directors:* B Nyberg (Managing)

*Senior Executives:* H M Nasir (Marketing Manager)

*PRINCIPAL ACTIVITIES:* Manufacture of pharmaceuticals, cosmetics and household toiletries

*Parent Company:* Saxet (UK) Ltd

*Financial Information:* Member Company of the Federation of Malaysian Manufacturers

*No of Employees:* 230

# MALAYSIA

## SUNGEI WAY HOLDINGS BERHAD

Wisma Sungei Way, 68 Jalan 52/4, 46200 Petaling Jaya

Tel: (3) 757-8899

Telex: 37611

Telefax: (3) 755-8818

Chairman: Tan Sri Datuk Nasruddin bin Mohamed; President: Dato' Cheah Fook Ling

Directors: Quah Siak Seng (Deputy Managing Director, Finance & Administration), Che Chee Kin (Managing Director, Operations)

**PRINCIPAL ACTIVITIES:** Investment holding company with subsidiaries involved in leasing and hire purchase, general insurance, engineering and construction, manufacture of vitrified clay pipes, quarrying, property investment and development

**Subsidiary Companies:** Sungei Way Quarry Industries Sdn Bhd; Sungei Way Setia Quarry Sdn Bhd; Sunway Juarasama Sdn Bhd; Soclim Grantie Products Sdn Bhd; Sungei Way Construction Sdn Bhd; Sungei Way Land Sdn Bhd; Sungei Way Marketing Sdn Bhd, and others

Principal Bankers: HSBC

Financial Information:

	31.12.92
	Ma\$'000
Sales turnover	316,000
Profit before tax	46,000
Profit after tax	30,000
Retained profit	21,000
Dividend	6,000
Dividend per share	13.0
Earnings per share	50.0
Share capital	69,000
Shareholders funds	129,000

Date of Establishment: January 26th, 1978

No of Employees: 2,100

## SUZUKI ASSEMBLERS (MALAYSIA) SDN BHD

1412 Plot 281, Prai Industrial Complex, Prai, Province Wellesley, Penang

Tel: 04-307271

Telex: 40282 SUZUKI MA

Telefax: 04-308211

Chairman: General (R) Tan Sri Dato Zain Hashim

Directors: Tan Ohn Poh (Managing Director)

**PRINCIPAL ACTIVITIES:** Assembly of motorcycles and manufacture of motorcycle components

Parent Company: Amalgamated Steel Mills Berhad

Subsidiary Companies: Otomotif Malaysia Sdn Bhd

No of Employees: 275

## SYARIKAT MALAYSIA WOOD INDUSTRIES SDN BHD

PO Box 95, Sungai Patani, Kedah

Tel: 04-412761/2

Cable: Maywood Sungei Patani Kedah Ma

Telex: 42005 MAWOOD Ma

Telefax: 417966

Directors: Laurence Moh, Koay Seng Leong, S L Eng, Tu Siu Kwan, Mohd Ghaus Zaman

**PRINCIPAL ACTIVITIES:** Sawmilling, moulded wood products and solid doors, parquet flooring

Branch Offices: 1-3/4 Milestone, Bakar Arang, Sungei Patani, Kedah (Factory address)

Parent Company: Universal Furniture Limited

Principal Bankers: Citibank NA, Penang

Financial Information:

	31.12.92
	Ma\$'000
Sales turnover	62,319
Profit (loss) after tax	(3,496)
Authorised capital	5,000
Paid-up capital	3,690
Total assets	63,759

Principal Shareholders: Universal Furniture Ltd

Date of Establishment: 1969

No of Employees: 1,100

## SYARIKAT PAHANG PLYWOOD MANUFACTURING BHD

PO Box 49, 25700 Kuantan, Pahang

Tel: 09-502066

Cable: PAHAN KUANTAN

Telex: 50211 PPMFG

Telefax: 609-507141

Directors: See Teck Wah (Executive)

Senior Executives: See Seng Lai, See Teck Wah

**PRINCIPAL ACTIVITIES:** Plywood manufacturing

Branch Offices: Klang; Selangor

Subsidiary Companies: Pahanco Particleboard Mfg Sdn Bhd; Panply Wood Industries Sdn Bhd

Principal Bankers: Hongkong & Shanghai Banking Corporation

Financial Information:

	31.12.92
	Ma\$'000
Sales turnover	45,000
Authorised capital	10,000
Paid-up capital	7,500
Total assets	41,000

Principal Shareholders: See Seng Lai JP, See Teck Wah

Date of Establishment: 1968

No of Employees: 900

## TAI WAH GARMENTS MANUFACTURING BHD

4th Floor, Orchid Plaza, Jalan Wong Ah Fook, 80000 Johor Bahru

Tel: (7) 242988

Telex: 65128

Telefax: (7) 242985

Directors: Chee Choon Eng (Managing Director)

**PRINCIPAL ACTIVITIES:** Manufacture of garments

No of Employees: 6,000

## TAMCO CUTLER-HAMMER SDN BHD

Lot 2A, Jalan 13/2, 46200 Petaling Jaya, Selangor

Tel: 03-7562799

Cable: Tamletrik Petaling Jaya

Telex: 37597 Tamco Ma

Telefax: 03-755-6009

Chairman: Richard Wong Chin Mun

Directors: Hung Hin Cheong (General Manager-Manufacturing Division), Wong Yuen Keong (General Manager-EEI Division)

Senior Executives: Marcus N Sundram (Marketing Manager)

**PRINCIPAL ACTIVITIES:** Manufacture of electrical power distribution, control equipment, industrial electronics systems and components

Principal Agencies: Throughout Australia, Japan, Great Britain, Europe, USA

Branch Offices: Lot 1850, 2.5 Mile Jalan Lahat, 30200 Ipoh, Perak; 4/F Wisma Lister Garden, 123M (Upper) Jalan Macalister, 10400 Penang

Parent Company: Nylex (Malaysia) Sdn Bhd

Associated Companies: Tamco-Cutler-Hammer Pte Ltd, Singapore

Principal Bankers: The Hongkong Shanghai Banking Corporation

Financial Information:

	31.12.91
	Ma\$'000
Sales turnover	125,000
Profit before tax	21,610
Authorised capital	40,000
Paid-up capital	28,400
Total assets	49,310

Principal Shareholders: Nylex (Malaysia) Sdn Bhd

Date of Establishment: 1966

No of Employees: 334



## TAMPOI OIL PRODUCTS SDN BHD

6 Penang Street, Penang  
Tel 073 66306/7/8, 073 66308 (factory), 04 29421/3 (office)  
Telex 60747 Topoil Ma (factory), 40279 Topoil Ma (office)

Senior Executives K P A Menon (General Manager)

**PRINCIPAL ACTIVITIES** Manufacture of various palm oil products refined, bleached and deodorised palm oil, RBD olein and stearin, neutralised palm oil, fatty acids, export

Branch Offices PO Box 63, PLO 64 Pasir Gudang Industrial Estate, Pasir Gudang, Johore (Factory)

Financial Information Member Company of the Federation of Malaysian Manufacturers

No of Employees 150

## TAN CHONG MOTOR HOLDINGS BERHAD

62-68 Jalan Ipoh, 51200 Kuala Lumpur

Tel 442-7644, 441-1044

Telex 30256 MA

Telefax (03) 441-8373

Chairman Dato' Tan Kim Hor

Directors Tan Sri Dato Haji Mohd Ariff bin Darus (Vice Chairman), Dato' Tan Heng Chew, Ahmad bin Abdullah, Tan Eng Soon (Managing Director), Minoru Nakamura

**PRINCIPAL ACTIVITIES** Distribution and assembly of motor vehicles and manufacturers and suppliers of parts and accessories, distribution of cosmetics, material handling and construction equipment, travel and tourism business, manufacture of rubber gloves

Principal Agencies Nissan Motor, Shiseido (Cosmetics)

Subsidiary Companies Tan Chong & Sons Motor Co Sdn Bhd, Tan Chong Motor Assemblies Sdn Bhd, Tan Chong Industrial Equipment Sdn Bhd, Rustcare Sdn Bhd, TCIM Sdn Bhd, TC Motors (Sarawak) Sdn Bhd, Pemasaran Alat Ganti Sdn Bhd, APM Shock Absorbers Sdn Bhd, Auto Parts Manufacturers Co Sdn Bhd, Kilang Alatganti Bangi Sdn Bhd, Auto Coil Springs Sdn Bhd, Kilang Alatganti Letrik Kereta Sdn Bhd, Tan Chong Agency Sdn Bhd, TCCL Sdn Bhd, Tung Pao Sdn Bhd, Mayflower Acme Tours Sdn Bhd, Fujiyama Car Cooler Sdn Bhd, Auto Components Manufacturers Sdn Bhd, and many others

Principal Bankers Citibank, Kwong Yik Bank, Malayan Banking Berhad

Financial Information

	31 12 90 Ma\$'000	31 12 91 Ma\$'000
Sales turnover	101,530	44,922
Profit before tax	91,007	35,918
Profit after tax	58,569	19,754
Retained profit	67,144	69,426
Dividend	21,840	17,472
Dividend per share	5	4
Earnings per share	25	21
Authorised capital	400,000	400,000
Paid-up capital	336,000	336,000
Total assets	442,531	426,067

Principal Shareholders Tan Chong Consolidated Sdn Bhd (34.27%), Nissan Motor Co Ltd (5.56%)

Date of Establishment 1972 (Incorporated)

No of Employees 5,250

## TASEK CEMENT BHD

PO Box 254, 30908 Ipoh, Tasek Industrial Estate, Ipoh, Perak

Tel (05) 551011, (05) 551014

Cable GRANDSTONE

Telex 44097 TASEK MA

Telefax (05) 573932, (05) 566142

Chairman Tan Sri Datuk Hamzah Sendut

Directors Dato Tan Eng Soon, (Executive) Dato' Yeoh Kean Hin (Executive), David Tan Sek Yin (Executive)

Senior Executives Kueh Chuan Chin (Chief Engineer), Howe Soo Chye (Marketing Manager), Tong Jeng Gee (Assistant Chief Engineer), Mrs Lee Yoke Ching (Chief Accountant)

**PRINCIPAL ACTIVITIES** Manufacture of cement

Branch Offices Packing Plant, 478-C, 3rd Mile Cheras Road, PO Box 10542, 50716 Kuala Lumpur

Subsidiary Companies Posek Pembangunan Sdn Berhad

Principal Bankers Malayan Banking Berhad

Financial Information

	30 06 90 Ma\$'000
Sales turnover	160,128
Profit before tax	37,040
Authorised capital	300,000
Paid-up capital	149,760
Total assets	255,934

Principal Shareholders Singapore Cement Industrial Co (Pte) Ltd, Aik Hoe & Co Pte Ltd, Boon Siew Sdn Bhd, The Asia Insurance Co Ltd, The Asia Life Assurance Society Ltd, Hong Realty (Pte) Ltd, The Asia Insurance Co Ltd (Singapore), Syarikat Nominee Bumiputra Sdn Bhd, Tan Lark Sye Holdings Pte Ltd, DBS Securities Nominees Pte Ltd

Date of Establishment June 1st, 1962

No of Employees 592

## TDM BERHAD

25th Floor, Menara Promet, Jalan Sultan Ismail, 50250 Kuala Lumpur  
Telex 30985

Chairman Mohd Adib bin Haji Awang Noh

**PRINCIPAL ACTIVITIES** Investment holding with subsidiaries involved in management of oil palm estates, processing of oil palm, resort operation, fast food

Subsidiary Companies East Coast Trading Sdn Bhd, Top Plantation Management Sdn Bhd, TDM Capital Sdn Bhd, A&W of Malaysia Sdn Bhd, Perhentian Island Resort Sdn Bhd, and others

## TECHNOLOGY RESOURCES INDUSTRIES BHD

23/F Menara TR, 161 B Jalan Ampang, 50450 Kuala Lumpur

Tel (03) 261-9555

Telex 33158 ROMA

Telefax (3) 261-5551

Chairman Tajudin bin Ramli

Directors Lim Kheng Yew (Executive), Dato Abdul Rahman bin Haji Ismail, Datuk Ng Kong Yeam, Dato Mohd Noor bin Yusof, Mokhzani bin Mahathir

Senior Executives Ang Choon Gaik (Group Company Secretary)

**PRINCIPAL ACTIVITIES** Investment holding, property investment and development, dealing in securities, provision of management services and manufacturing and retailing of electrical goods

Subsidiary Companies Technology Resources Properties Sdn Bhd, Rego Multi-Trades Sdn Bhd, Technology Resources Development Sdn Bhd, Technology Resources Management Services Sdn Bhd, KYM Industries (Malaysia) Bhd, Anabatic Sdn Bhd, Kauthar Engineering & Trading Sdn Bhd, Teguh Amalgamated Sdn Bhd, Tegas Consolidated Sdn Bhd, Harta Makmur Sdn Bhd, Teluk Rubiah Country Club Sdn Bhd, Malaysian Helicopter Services Berhad

Principal Bankers Development & Commercial Bank Bhd, Bank Bumiputra Malaysia Bhd, Bank Utama (Malaysia) Bhd

Financial Information (Consolidated)

	1991 Ma\$'000
Turnover	173,013
Profit before tax	25,490
Profit after tax	12,915
Earnings per share	1.94
Paid-up capital	271,293
Total assets	358,244

Principal Shareholders Public Nominees Sdn Bhd (31.77%), Arah Murni Sdn Bhd (11.23%)

## TELEKOM MALAYSIA BERHAD

Ibu pejabat Telekom Malaysia, Jalan Pantai Baharu, 59200 Kuala Lumpur

Tel (3) 232-9494

Telex 90000, 90241

Telefax (3) 757-0103

Directors YBhg Tan Sri Dato' Dr Mohd Rashdan

**PRINCIPAL ACTIVITIES** Provision of telecommunications services

Date of Establishment 1984

# MALAYSIA

## TENAGA NASIONAL BERHAD

129 Jalan Bangsar, 59200 Kuala Lumpur

Tel: (3) 282-5566

Telefax: (3) 274-6754

Chairman: Tan Sri Dato' Haji Ani Arope

PRINCIPAL ACTIVITIES: Electricity utility

Financial Information:

	31.08.92
	Ma\$'000
Turnover	4,283,000

## TEXAS INSTRUMENTS MALAYSIA SDN BHD

1 Lorong Enggang 33, Ampang/Ulu Kelang, 54200 Kuala Lumpur

Tel: (03) 456-7077 (Semiconductors); 230-6001 (Asia Pacific)

Cable: Texins Ma

Telex: 30625 TXMA

Telefax: (03) 457-9966

Directors: Jerry W Lee (Country Manager & Managing Director)

Senior Executives: John P Coyne (Corporate Controller), Lim Jin Hau (Purchasing & Materials Management Manager), Effendi A Rahman (Human Resources Director), Abdul Rahman Mokti (Management Systems Manager), Lim Boon Chiang (APD Marketing Director), Gene A Carlone (SC Operations Manager)

PRINCIPAL ACTIVITIES: Manufacture of integrated circuits; also thermostats, power relays and motor protectors; manufacturing and servicing of TI semiconductor components and peripherals, material and control products, industrial automation and consumer products

Parent Company: Texas Instruments, USA

Principal Bankers: Citibank NA

Financial Information:

	1990	1991
	US\$'000	US\$'000
Sales turnover	192,548	148,956
Profits	14,632	9,701
Total assets	110,266	119,327

Principal Shareholders: Texas Instruments Inc, Texas, USA (100%)

Date of Establishment: September 14th, 1972

No of Employees: 2,600

## TEXCHEM CORPORATION BERHAD

Level 8, Wisma Sri Pinang, 60 Green Hall, 10200 Penang

Tel: 04-630102

Telex: 40182 TEXKEM MA

Telefax: 04-637799

Directors: S Fumihiko Konishi (Group Managing Director)

PRINCIPAL ACTIVITIES: Industrial chemicals, plastics, etc

Subsidiary Companies: Texchem Trading Sdn Bhd; Texchem Singapore Pte Ltd

No of Employees: 470

## TIEN WAH PRESS (MALAYSIA) SDN BHD

11 Jalan Semangat, Petaling Jaya, Selangor

Tel: 03-756-3866

Cable: Tynwapress Petaling Jaya Ma

Telex: 37442 Tynwa Ma

Senior Executives: Goh Boon Tek (General Manager)

PRINCIPAL ACTIVITIES: Production of printed labels, cartons and other packaging items; commercial printing

No of Employees: 340

## TIMAH LANGAT BERHAD

Plaza Perangsang 14/F, Persiaran Perbandaran, M-40000 Shah Alam

Tel: (3) 550-7388

Telex: 38543 MA

Telefax: (3) 550-7068

Chairman: YB Dato' Hj Ahmad Razali bin Hj Mohd Ali

Directors: YB Dato' Chan Keong Hon, Ahmad bin Muhammad Said, Azzat bin Kamaludin, YB Dato' Hj Mohamed Nor bin Hj Ismail, YB Dato' Hj Zabir bin Bajuri, Mohd Shamsuddin bin Mohd Noor

Senior Executives: Ahmad bin Muhammad Said (Group Managing Director), Ahmad bin Omar (Senior Manager), S Narayanaswami (Group Financial Controller, Company Secretary), Ms Lee Sin Peng (Group Technical Manager)

PRINCIPAL ACTIVITIES: Investment holding company with subsidiaries involved in tin mining, diode leads, welding wires, electrodes and trading of welding equipment and consumables

Parent Company: Permodalan Nasional Berhad

Subsidiary Companies: TLB Development Sdn Bhd; Integrated Welding Products (M) Sdn Bhd; Stoodly Asean (M) Sdn Berhad; Connectics (Malaysia) Sdn Bhd; Electrode Products Sdn Bhd; Delima Industries Sdn Bhd; Thermo Packaging Sdn Bhd

Principal Bankers: Malayan Banking Berhad; Bank Bumiputra Malaysia Bhd

Financial Information:

	31.12.91
	Ma\$'000
Sales turnover	27,480
Profit before tax	12,714
Profit after tax	10,715
Retained profit	8,331
Dividend	2,029
Dividend per share	0.15
Earnings per share	0.71
Authorised capital	50,000
Paid-up capital	20,814
Total assets	105,506

Principal Shareholders: Pemegang Amanah Raya Malaysia, Sekim Amanah Saham Nasional; Pemegang Amanah Raya Malaysia; Lembaga Tabung Angkatan Tentera, DYMM Sultan Salahuddin Abdul Aziz Shah Ibni Almarhum Sultan Hisamuddin Alam Shah Alhaj

Date of Establishment: May 18th, 1973

No of Employees: 457 (Group)

## TIME ENGINEERING BHD

13/F Menara II, Faber Towers, Jl Desa Bahagia, Taman Desa, 58100 K Lumpur

Tel: (3) 782-2188

Telefax: (3) 781-5059

Chairman: Dato Shamsir bin Omar

Directors: Dr Ismail Abdul Rashid (Acting Managing Director), Heng Hock Keng (Technical Director), Ragunathan Arulanandam

Senior Executives: Ahmad Jauhari Yahya (Deputy Managing Director), Heng Hock Keng (Power Division), Ismail Husain (Telecommunications Division), Dr Lim Ken Huat (Expressways & Project Management), Dr Jamaludin Dato Mohd Jarjis (Switchgear & Power Engineering), Martin Soosay Raj (Railways & Construction)

PRINCIPAL ACTIVITIES: Investment holding; railway engineering; construction and engineering works; project engineering and technical supplies; general industrial and engineering products; automotive maintenance equipment

Branch Offices: 7 Lebu Sungei Nyior, 12100 Butterworth, Penang; 3 Jln Kilang 3, Jelapang Light Industrial Estate, 30020 Ipoh, Perak; 14 Jln Pusara, 20400 Kuala Terengganu, Terengganu; B-2018, Jln Air Putih, 25300 Kuantan, Pahang Darulmakmur; 2 Jln Ungku Mohd Salleh, Kluang Bahru, 86000 Kluang, Johore; 32 Jln Perang, Taman Pelangi, 80400 Johor Bahru, Johore; Block A, Lot 6, Koliombong Development Industrial Estate, Inanam, 88100 Kota Kinabalu, Sabah; Lot 169, No 45 Padungan Road, 93100 Kuching, Sarawak

Subsidiary & Associated Companies: TIME Engineering (S) Pte Ltd; Time Automation & Management Services Sdn Bhd; TIME Advanced Products Sdn Bhd; TIME-EPE Sdn Bhd; TIME-Salam Sdn Bhd; TIME Metalworks Sdn Bhd; TIME-SPK Galvanising Works Sdn Bhd; Smartcard Systems (M) Sdn Bhd; Cellular Communications Network (M) Sdn Bhd; Antara Steel Mills Sdn Bhd

Principal Bankers: Bank of Commerce; United Malayan Banking Corporation Berhad; Bank Islam Malaysia Bhd

## Financial Information:

	1990	1991
	Ma\$'000	Ma\$'000
Sales turnover	88,048	178,302
Profit before tax	21,839	29,316
Profit after tax	25,761	190,706
Retained profit	21,005	208,687
Dividend	-	3,024
Earnings per share	39.3	24.1
Share capital	91,536	95,977
Shareholders funds	66,214	315,247
Total assets	471,981	800,206

*Principal Shareholders:* Lembaga Urusan & Tabung Haji (17.71%); Bank Islam Malaysia Bhd (14.86%); Hatibudi Nominees Sdn Bhd (13.13%); Fibroceil Manufacturing Sdn Bhd (7.00%)

*Date of Establishment:* October 12th, 1970

*No of Employees:* 532

## TIMES PACKAGING CO SDN BHD (THE)

10 Jalan Bersatu, PO Box 433, 46750 Petaling Jaya, Selangor

*Tel:* 7563028, 7563455, 7563538

*Cable:* Timespak

*Telex:* 37676 TPCO MA

*Telefax:* 03-756-3525

*Chairman:* Dr Mohd Noor Hashim

*Directors:* Mohamed Tawfik Tun Dr Ismail, Dato' Zakuan Ariff, Ghazi bin Haji Ramli

*Senior Executives:* Hashim Mohd Natt (General Manager), Rosnan Shafiei (Marketing Controller), Mohd Nadzri Abdul Halim (Financial Controller), R Rajan (Manufacturing Controller)

*PRINCIPAL ACTIVITIES:* Manufacture of packaging materials and lithographic and photogravure printers

*Parent Company:* Pesaka Emas Sdn Berhad

*Principal Bankers:* Hongkong & Shanghai Banking Corporation

*Principal Shareholders:* Pesaka Emas Sdn Berhad

*Date of Establishment:* March 21st, 1957

*No of Employees:* 320

## TIRAM KIMIA SDN BHD

PO Box 11027, 50732 Kuala Lumpur

*Tel:* 03-225-9144

*Cable:* Tiramkim Kuala Lumpur

*Telex:* 31841 TKSBKL

*Telefax:* (03) 251-2881

*Chairman:* Dato' Haji Hanafiah bin Haji Ahmad

*Directors:* Yusuf Hashim (Managing Director), Geoffrey E F Taylor, Tuan Haji Abdul Latif b Haji Mohd Hasan, David M Sheppard, David B Wakefield, Datuk Christopher J Knight, Alan D Porter, Tuan Haji Nahar b Haji Mohd Yusof, Keith W Johnson, Mat Kassim b Mat Arif, Mohammad Nizar bin Idris, Dr Lawrence J Austin

*Senior Executives:* Tan Soon Cheng (Agrochemical & Consumer Manager), Teh Swee Lip (Industrial Chemicals Manager), Alan Hamzah Sendut (Finance & Services Manager), Rashid Din (Port Klang Plant Manager)

*PRINCIPAL ACTIVITIES:* Industrial chemical production

*Branch Offices:* Jalan Pelabuhan Utara, 42007 Port Klang, Selangor

*Parent Company:* Shell Overseas Holdings Ltd

*Subsidiary Companies:* Tiram Marketing (Malaysia) Sdn Bhd

*Principal Bankers:* Standard Chartered Bank

*Financial Information:* Unaudited

	31.12.90
	Ma\$'000
Sales turnover	115,000
Net income	9,600
Authorised capital	10,000
Paid-up capital	10,000
Total assets	25,000

*Principal Shareholders:* Shell Overseas Holding Ltd (49%); Lembaga Utusan (M) Tabung Haji (30%); Timuran Holding (21%)

*Date of Establishment:* March 10th, 1978

*No of Employees:* 80

## TONGKAH HARBOUR TIN DREDGING BHD

16 Jalan Tangsi, Kuala Lumpur

*Chairman:* Abdul Rahim Aki

*PRINCIPAL ACTIVITIES:* Investment holding company with subsidiaries involved in tin dredging

*Principal Bankers:* Standard Chartered Bank

*Principal Shareholders:* Sharikat Nominee Bumiputra Sdn Bhd; Rahman Hydraulic Tin Berhad; Malaysia Mining Corporation Berhad

## TOOTAL THREAD MALACCA SDN BHD

9-1/2 Miles, Tangga Batu, Malacca

*Tel:* 06 511511/12/13

*Cable:* Stitching Malacca Ma

*Telex:* 62815 Stitch Ma

*Telefax:* 06-511230

*Chairman:* Dato Haji Ahmad bin Hj Yeop Abdul Hamid

*Directors:* Richard Lawn (Managing Director), Rom Muslim (Financial Director)

*Senior Executives:* Georgie Goh (Sales Director)

*PRINCIPAL ACTIVITIES:* Manufacture of sewing thread and yarn

*Branch Offices:* PO Box 317, Malacca (Factory address) offices in Kuala Lumpur & Penang

*Parent Company:* Tootal Thread Ltd

*Principal Bankers:* Standard Chartered Bank; Hongkong & Shanghai Banking Corporation; Bank Bumiputra Malaysia Bhd

*Principal Shareholders:* Tootal Thread Ltd

*Date of Establishment:* 1976

*No of Employees:* 300

## TORSCO SDN BERHAD

Lot 11004, 4-3/4 miles Jalan Lahat, 31500 Lahat, Perak

*Tel:* (5) 214644, 214242

*Telex:* 44088 BEHMIN MA

*Telefax:* (5) 214402

*Chairman:* Lim Yong Keat

*Directors:* Loo Ah Hooi (Managing Director), Sim Quan Seng, Aziz Bahaman, Koon Yew Yin

*Senior Executives:* Angeline Lee (Finance & Personnel Executive), Foo Mei Leng (Purchasing), Fong Yeow Nan (Production), Law Tham Fook (Technical), Chen Wah Chai (Contracts Manager), Choy Chee Kheong (Company Secretary)

*PRINCIPAL ACTIVITIES:* Heavy steel fabrication, pressure vessels, storage tanks and silos, piping works, water gates and hydraulic structures, structural steel

*Parent Company:* IJM Corporation Berhad

*Subsidiary Companies:* Mercury Engineering Sdn Bhd

*Principal Bankers:* Hongkong & Shanghai Banking Corporation, Ipoh, Perak

*Principal Shareholders:* IJM Corporation Berhad

*Date of Establishment:* January 29th, 1971

*No of Employees:* 100

## TOSHIBA ELECTRONICS (MALAYSIA) SDN BHD

Km15 JI Klang-Banting, 42507 Telok Panglima Garang, Kuala Langat, Selangor

*Tel:* (03) 352-6001

*Cable:* Toshihasan Ma

*Telex:* 39506 MA

*Telefax:* (3) 352-6139

*Directors:* Hiroshi Ishizuka (Managing Director)

*PRINCIPAL ACTIVITIES:* Manufacture of electronic components

*No of Employees:* 1,000

# MALAYSIA

## TRACTORS MALAYSIA HOLDINGS BERHAD

11/F Wisma Tractors, 7 Jalan SS16/1, Subang Jaya, 47500 Petaling Jaya

Tel: (03) 734-6688

Cable: TMB HO

Telex: 25173

Telefax: (03) 734-6623, 734-5062

Chairman: Tunku Naquiyuddin ibni Tuanku Ja'afar

Directors: Oh Teik Tatt (Managing Director), Sekhar Krishnan (Finance Director), Tunku Dato' Seri Ahmad bin Tunku Yahaya, Martin Smith Berry, Tan Sri Chong Hon Nyan, Datuk K Thanabalasingam, Datuk Leonard Linggi Temenggong Jugah, Tengku Ahmad Shah ibni Sultan Salahuddin Abdul Aziz Shah

Senior Executives: Chu Nai Po (Sales Director), Yeap Kok Kua (Product Support Director), Ismail B Ibrahim (Technical Director), Dato Haji Ibrahim Hj Ismail (Property Director), Tuan Syed Tamin Mohamed (Motor Group Director), Sekhar Krishnan Company Secretary

**PRINCIPAL ACTIVITIES:** Sole dealer of Caterpillar heavy equipment wheel and track type tractors, loaders, skidders, motor graders, scrapers, excavators, compactors and off-highway trucks; caterpillar used equipment for purchase, rental or lease; dealer of Caterpillar engines, industrial, marine and generator sets for prime and standby power; dealer of light agricultural and industrial tractors, harvesters, rollers, grassland equipment, diggers, loaders, cutters, spraying equipment; the Group also engages in the assembly and sale of passenger and commercial motor vehicles

**Principal Agencies:** Caterpillar Inc; Ford Motor Company; Ransomes Sims & Jefferies; Claas Ohg; Sakai Heavy Industries Ltd; County Commercial Cars Ltd; Niigata Engineering; Vicon NV Agricultural Machinery; Moorhouse Machinery Man Pty Ltd; BMW AG, Land Rover Ltd; Saab Scania AB; Dulevo SpA; Liftomatic Material Handling

**Branch Offices:** Petaling Jaya; Alor Star; Seberang Perai; Johor Bahru; Kota Bahru; Sandakan; Tawau; Kota Kinabalu; Miri; Kuching; Sibul; Bintulu; Kuantan, Ipoh, and Brunei

**Parent Company:** Sime Darby Berhad

**Subsidiary Companies:** AMIM Holdings Sdn Bhd; Associated Motor Industries Malaysia Sdn Bhd; Associated Tractors Sdn Bhd; ATSB (B) Sdn Bhd; Auto Bavaria Sdn Bhd; Columbia Chrome (Malaysia) Sdn Bhd; Ford Concessionaries Sdn Bhd; Kredit Kelengkapan Pertama Sdn Bhd; Land Rover (Malaysia) Sdn Bhd; TMB Niaga Sdn Bhd; Lift Trucks (Malaysia) Sdn Bhd; Scandinavian Truck & Bus Sdn Bhd; Tractors Malaysia Enterprise Sdn Bhd; Tractors Malaysia (Hong Kong) Ltd; Tractors Malaysia Motor Holdings Sdn Bhd; Tractors Manufacturing & Assembly Sdn Bhd; Yaala Pembangunan Sdn Bhd

**Principal Bankers:** Bank Bumiputra Malaysia; Standard Chartered Bank; Hongkong & Shanghai Banking Corp; Malayan Banking; Oversea-Chinese Banking Corp

**Financial Information:**

	30.06.91	30.06.92
	Ma\$'000	Ma\$'000
Sales turnover	1,278,832	1,165,596
Profits before tax	146,377	91,422
Profit after tax	92,609	56,337
Retained profit	10,594	70,999
Dividend	71,604	45,279
Dividend per share	22.0	14.0
Earnings per share	25.4	15.8
Authorised capital	300,000	300,000
Paid-up capital	162,000	162,000
Total assets	352,547	427,249

**Principal Shareholders:** Sime Darby Nominees Sdn Bhd; DBS Nominees (Pte) Ltd; Hong Kong and Shanghai Bank(s) Noms Pte Ltd; Chase & Manhattan (S) Noms Pte Ltd; Raffles Nominees (Pte) Ltd; Barclays Bank (Singapore) Nominees Pte Ltd

**Date of Establishment:** December 21st, 1965

**No of Employees:** 2,525

## TREBOR (MALAYSIA) SDN BHD

PO Box 1081, Jalan Semangat, 46870 Petaling Jaya, Selangor

Tel: 03-756-7877 (4 lines)

Cable: Trebor Petaling Jaya Ma

Telex: 30682 Tranta Ma

Directors: Tan Hock Meng (Managing)

**PRINCIPAL ACTIVITIES:** Manufacture of sweets, confectionery and snack foods

**Branch Offices:** Jalan 223, Petaling Jaya, Selangor (Factory)

**Parent Company:** Trebor Ltd, UK

**No of Employees:** 180

## TRONOH MINES MALAYSIA BERHAD

32/F Menara PNB, 201A Jalan Tun Razak, 50400 Kuala Lumpur

Tel: (03) 261-6000

Telex: 31316, 30901

Telefax: (03) 261-3575

Chairman: Ibrahim Menudin

Directors: Baharuddin B Ma'arof, Haji Mokty B Dato' Mahmood, C W Tresise (Alternate Dato Lee Kok Chee), Mohd Ariff B Shaffie, Meor Ayob B Mior Shaffie, Haji Faisal Siraj

**PRINCIPAL ACTIVITIES:** Tin mining and investment in tin mining companies

**Parent Company:** Malaysia Mining Corporation Berhad

**Subsidiary Companies:** Southern Tronoh Tin Dredging Malaysia Sdn Bhd; Associated Mines (Malaya) Sdn Bhd

**Principal Bankers:** Bank Bumiputra Malaysia Berhad

**Financial Information:**

	1991
	Ma\$'000
Profit before tax	16,896
Share capital	10,315
Total assets	35,159

**Principal Shareholders:** Malaysia Mining Corporation Bhd; The Straits Trading Co Ltd

**Date of Establishment:** May 22nd, 1976

**No of Employees:** 203

## TROPICAL CANNING CORPORATION SDN BHD

14 Danby Street, Bukit Mertajam, Province Wellesley

Tel: (4) 511061, 511502, 512421

Cable: Trocans Bukit Mertajam Ma

Telex: 47402 Trocan Ma

Telefax: (4) 593292

Chairman: Tan Boon Pin

Directors: Tan Saw Hooi, Tan Boon Soo, Tan Tiang Wang, Cheah Soo Jin

**PRINCIPAL ACTIVITIES:** Manufacture of a variety of canned seafood (tuna, crabmeat, clams and shrimps)

**Branch Offices:** 510 Jalan Mengkuang, Penang, Bukit Mertajam, Province Wellesley (Factory address)

**Subsidiary Companies:** Tropical Plastic Products Sdn Bhd

**Principal Bankers:** Standard Chartered Bank, Butterworth; Oversea-Chinese Banking Corporation, Bukit Mertajam

**Financial Information:**

	1990
	Ma\$'000
Sales turnover	166,000
Authorised capital	15,000
Paid-up capital	7,000
Total assets	23,000

**Date of Establishment:** 1972

**No of Employees:** 350

## UAC BHD

3rd Floor, Menara Boustead, Jalan Raja Chulan, 50200 Kuala Lumpur

Tel: (03) 241-2266

Cable: UNASBEST

Telex: 21383 UACB MA

Telefax: (3) 241-5160

Chairman: Gen Tan Sri (R) Mohd Ghazali bin Haji Che Mat

Directors: Tan Sri Hj Nik Daud b Hj Nik Mat, Siew Nim Chee, Tan Sri Abu Bakar Samad b Mohd Noor, Dato Haji Hanafiah Haji Ahmad, Li Heng Tiong (Managing Director), Lodin L Wok Kamaruddin

Senior Executives: J M Forde (General Manager), G B Logan (Technical Manager), Ooi Lee Cho (Company Secretary), Leong Kok Tai (Marketing Manager, Pipes), Zainul Mohd Yusoff (General Manager, Corporate Development), Hew Wai The (Manager, Factory Services), Sam Kong Tatt (Manager, Factory Operations), Abu Bakar bin Abdul Rahman (Personnel Manager)

PRINCIPAL ACTIVITIES: Manufacture of fibre cement building materials and fibre cement pipes

Branch Offices: Mailing address: PO Box 12266, 50772 Kuala Lumpur; Factory: 36 Jalan Portland, Tasek Industrial Estate, PO Box 312, 30740 Ipoh, Perak, Tel: 05-571033; Cable: UNASBEST; Telex 44029, Telefax 05-569712

Subsidiary Companies: SB Industries Sdn Bhd; Fitek (M) Sdn Bhd; UAC Marketing Sdn Bhd

Principal Bankers: Hongkong & Shanghai Banking Corporation; Malayan Banking Bhd

Financial Information: Group results

	30.06.90	30.06.91
	Ma\$'000	Ma\$'000
Sales turnover	100,509	107,592
Profits before tax	20,781	23,294
Profit after tax	13,291	15,662
Dividend	7,163	8,953
Dividend per share	20.0	25.0
Earnings per share	24.1	28.4
Share capital	55,100	55,100
Total assets	123,724	136,257

Principal Shareholders: Boustead Holdings Berhad

Date of Establishment: 1963

No of Employees: 700

## ULU TIRAM MANUFACTURING COMPANY (MALAYSIA) SDN BHD

Ulu Tiram Estate, KB 705, 80990 Johor Bahru, Johor

Tel: (07) 611611/3

Cable: TROPEAST Johor Bahru

Telex: 60735 TIRAM

Telefax: (07) 611701

Chairman: Sabtu bin Abu Bakar (also Managing Director)

Directors: Md Joned bin Yasin, Wong Seng Lee, Ghazi bin Atan

Senior Executives: Chan Peck San (Secretary), Mohd Najib bin Mashhor (Marketing Executive)

PRINCIPAL ACTIVITIES: Manufacture of premium grade rubber products such as latex concentrate, sp/pa rubbers, thin pale crepe, super crepe, zinc oxide dusted latex crepe

Principal Agencies: EPA Management Sdn Bhd

Parent Company: Kulim (Malaysia) Berhad

Principal Bankers: Standard Chartered Bank, Kuala Lumpur; Bank Bumiputra Malaysia Berhad Johor Baru; Hongkong & Shanghai Bank, Johor Baru

Financial Information:

	31.12.90	31.12.91
	Ma\$'000	Ma\$'000
Sales turnover	15,297	16,401
Profit before tax	667	27
Retained profit	2,399	2,346
Share capital	8,400	8,400
Total assets	14,487	14,503

Principal Shareholders: Kulim (Malaysia) Berhad

Date of Establishment: October 4th, 1975

No of Employees: 82

## UMW CORPORATION SDN BHD

3/F The Corporate, JI Utas 15/7, Batu Tiga Ind Estate, 40200 Shah Alam, SL

Tel: (03) 559-1911

Cable: Unity Shah Alam

Telex: 38649 MA

Telefax: 550-2282

Chairman: Tan Sri Dato Zakaria bin Haji Mohd Ali; Deputy Chairman: Tan Sri C Selvarajah

Directors: Abdul Rashid bin Abdullah (Group Managing Director & Chief Executive), Tan Sri Dato' Seri Eric Chia Eng Hock, Dato' Dr Mokhzani bin Abdul Rahim, Lt Gen (Rtd) Dato' Mohd Yusof Din, Heah Kok Soon, Keong Choon Keat, Md Yusof bin Hussin, Abdul Halim bin Harun, Rahmat bin Jamari, Khoo Kay Chock

Senior Executives: Keong Choon Keat (Executive Director), Heah Kok Soon (Executive Director), Khoo Kay Chock (Director, Group Projects, Research & Planning), Yen Siew San (Director, Equipment Group), Ho Tet Kheong (Director, Group Manufacturing), Chong Kon Huoo (Director, Material & Environmental Management group), R J Rajasingam (Director, Group Personnel), Wahid Othman (Manager, Group Public Affairs), Loh Weng Chiew (Director & General Manager), Suseela Menon (Director, Group Secretarial), Nancy Siew (Director, Group Shipping & Travel), Tan Hock Soon (Director, Group Legal), Tan Beng Hoe (Group Treasurer), Soong Mun Leong (Manager, Group Computer Centre), Mohamed bin Abdul Wahab (Manager, Group Internal Audit), Loh Weng Chiew (Director & General Manager, Singapore Heavy Equipment Operations), Henry Heng (Director & General Manager, Singapore Material & Environmental Management Group), Michael Lim Heen Peok (Managing Director, UMW Toyota Motor Group)

PRINCIPAL ACTIVITIES: Trading and manufacture of a wide range of light and heavy equipment for use in the industrial, construction and agricultural sectors, and trading in related spares and after-sales service; assembly and marketing of passenger and commercial vehicles and related spares and after-sales service; rebuilding and repair of heavy equipment and diesel engines and fabrication and manufacture of related components and customised attachments; manufacture of vehicle exhaust systems and filters for various automotive and industrial applications; marketing of a range of established agency lines in the automotive field; assembly and marketing of shock absorbers; overhaul and repair of military and commercial aircraft; threading of tubular products for supply to the oil and gas industries

Principal Agencies: Bomag; BPR; Case; Compair Broomwade; Daifuku; Elgin; FMC; GEP; Honda; Kaneko; Kawasaki; Komatsu; Kenworth; Kurimoto; Mitsubishi; Nippon Filing; Rex Arbau; Shinko; Sisu; Schwing; Taiyo; Toyota; Valmet; Winget

Branch Offices: 62 branches in Malaysia, Singapore and Brunei

Parent Company: UMW Holdings Berhad

Subsidiary Companies: 36

Principal Bankers: Bank Bumiputra Malaysia Berhad, Bank of Commerce Berhad, Development & Commercial Bank Berhad; Malayan Banking Berhad; Standard Chartered Bank

Financial Information:

	31.12.90	31.12.91
	Ma\$'000	Ma\$'000
Sales turnover	1,931,408	2,057,212
Profit before tax	198,544	208,335
Profit after tax	132,316	139,734
Retained profit	59,343	-
Dividend	10,391	-
Earnings per share	58.1	52.8
Share capital	213,155	217,000
Total assets	698,949	1,072,563

Principal Shareholders: Pemegang Amanah Raya Malaysia, Sekim Amanah Saham Bumiputera; Permodalan Nasional Berhad; HSBC (Singapore) Nominees Private Limited; HSBC Kuala Lumpur Nominees Sdn Bhd

Date of Establishment: September 20th, 1982

No of Employees: 5,261

# MALAYSIA

## UNIPHONIX CORPORATION BERHAD

The Penthouse, Menara Haw Par, Jalan Sultan Ismail, 50250 Kuala Lumpur

Tel: (03) 238-2455, 232-1927

Cable: ASSOPLAS (Selangor)

Telex: 33674 A/B UCBKL

Telefax: (3) 238-2559

Chairman: Tan Sri Dato' Jamil bin Mohd Jan

Directors: Tan Sri Datuk Ibrahim Mohamed (Chief Executive Officer), Dato' Seri Abdullah Mohamed (Group Managing Director), Haji Mohd Saufi bin Haji Abdullah, Richard Wong Chin Mun, Encik Kamaruddin Taib (Group Executive Director)

Senior Executives: Fong Kok Keong (General Manager, Finance & Corporate Division), George P Lee (General Manager, Manufacturing Division), Robert Woon (General Manager, Secretariat Division), Tan Keng Mong (General Manager, Property Division), Frederick Ting (General Manager, Construction Division)

**PRINCIPAL ACTIVITIES:** Manufacture of polyethylene films and bags; laminates; extruded polymer mesh products; expanded polystyrene products; sterilisable medical packaging; air compressors; plastic paint cans; expanded polystyrene products; antistatic profile tubes, corrugated plastic materials; carpet underlay; modular furniture for kitchens and offices; specialised contractor for ceiling, floor and partitioning systems; property and housing development; assembling and marketing security system; electronic products and extruded latex rubber thread

Branch Offices: Shah Alam Factory: Jalan Pahat 16/8A, 40000 Shah Alam, Tel 03-559-1811, telex 38641 APIMAL; Rawang Factory: PO Box 5, Pejabat Pos Rawang, 48000 Rawang, Tel (3) 691-2584, Fax (3) 691-2593

Parent Company: Uniphoenix Corporation Berhad

Subsidiary Companies: Manufacturing Division: Flexipak Sdn Bhd; Steripak Sdn Bhd; Poly-Paks (Export) Sdn Bhd; Star Art Sdn Bhd; Dolen Floorcovering Industries Sdn Bhd; Dancomair (Malaysia) Sdn Bhd; Rubfil Sdn Bhd; Fibro-Plaster Ceiling (PJ) Sdn Bhd; Uniphoenix CHT Sdn Bhd; Asia Malt Sdn Bhd; Profile Plastic Industries Sdn Bhd; Uniphoenix Marketing Sdn Bhd; Poly-Paks (Export) Sdn Bhd; Uniphoenix Rubber Industries Sdn Bhd; Uniphoenix Pacific Holdings Sdn Bhd; Profil Plastic Industries Sdn Bhd; Engineering & Trading Companies: API Contracts Sdn Bhd; Poly-Paks (Singapore) Pte Ltd; API Systems Development Sdn Bhd; Cad-Cam Systems Pte Ltd; Cad-Cam Services (Malaysia) Sdn Bhd; Persoft Systems Sdn Bhd; Uniphoenix Marketing Sdn Bhd; Property & Development Companies: API Property Management Sdn Bhd; Comodo Sdn Bhd; Fata Sdn Bhd; Uniphoenix Jaya Sdn Bhd; Star Realty Development Sdn Bhd; Tajaria Sdn Bhd; Taman Muda Sdn Bhd; Heavy Industries Valley Sdn Bhd; Uniphoenix Jaya Sdn Bhd; Pembinaan Nadzri Sdn Bhd; Management Company: Uniphoenix Group Services Sdn Bhd; Construction Company: Pembinaan Nadzri Sdn Bhd; Halim Securities Sdn Bhd

Principal Bankers: Malayan Banking Bhd; Bank Bumiputra Malaysia Bhd; Southern Bank Berhad

Financial Information:

	31.12.92
	Ma\$'000
Turnover	115,200
Profit before tax	16,243
Profit after tax	9,018
Earnings per share	0.06
Authorised capital	500,000
Paid-up capital	176,388
Total assets	141,429

Principal Shareholders: HICOM Berhad; Tan Sri Datuk Ibrahim Mohamed; Fawanis Centre Sdn Bhd; Dato' Seri Abdullah Mohamed

Date of Establishment: December 2nd, 1965

No of Employees: 1,077

## UNIPHONE TELECOMMUNICATIONS BERHAD (FORMERLY MALAYAN CABLES BHD)

10 Jalan Tandang, 46050 Petaling Jaya, Selangor Darul Ehsan

Tel: 791-3122, 791-3241, 791-3327, 791-3687

Cable: Unifon Petalingjaya

Telex: UNIFON MA 37581

Telefax: (03) 791-1945

Chairman: Tan Sri Dato' Shamsuddin bin Abdul Kadir

Directors: Rameli bin Musa (Deputy Chairman), Mah Seck Wah, Dato' Abdul Karim bin Mohd Ikram, Dato' Haji Wan Mahmood bin Pawan Teh

Senior Executives: Helinna Hanum Dadameah (Company Secretary)

**PRINCIPAL ACTIVITIES:** Investment holding company with subsidiaries involved in the manufacture and distribution of telephones, including installation and maintenance of public telephones; electrical and general cables and copper rods and wires

Branch Offices: Ground Floor, 7 Lorong Margosa Dua, Lugang Phase 8, Jalan Kolam, 88100 Kota Kinabalu

Parent Company: Sapura Holdings Sdn Bhd

Subsidiary Companies: Uniphone Sdn Bhd; Uniphone Cables Sdn Bhd; Diversitec Group of Companies

Principal Bankers: Hongkong & Shanghai Banking Corporation; Rakyat First Merchant Bankers Bhd; Arab-Malaysian Merchant Bank Bhd; Public Bank Bhd; Asian International Merchant Bankers Bhd; Bank Bumiputra Malaysia Bhd; Southern Bank Berhad

Financial Information: Group results

	31.01.89
	Ma\$'000
Turnover	186,585
Operating profit	14,812
Authorised capital	100,000
Paid-up capital	69,800
Shareholders' Funds	127,761
Total assets	216,257

Principal Shareholders: Sapura Holdings Sdn Bhd; UMBC Nominees Sdn Bhd; Chase Manhattan (Singapore) Nominees Pte Ltd; Sumitomo Electric Industries Ltd; Arab-Malaysian Nominees Sdn Bhd

Date of Establishment: December 19th, 1957 (Malayan Cables Ltd)

## UNITATA BERHAD

Jenderata Estate, 36009 Teluk Intan, Perak

Tel: 05-661511

Telex: 44055 UNITA

Directors: K C Dandona

**PRINCIPAL ACTIVITIES:** Manufacture of processed palm oil products, working oils, stearin, glycerine, cocoa butter, margarine

Parent Company: United Plantations Berhad

No of Employees: 320

## UNITED CHEMICAL INDUSTRIES BHD

10/th Floor, Wisma MCA, Jalan Ampang, PO Box 10537, 50716 Kuala Lumpur

Tel: (03) 261-9055

Cable: Polytex Kuala Lumpur

Telex: 30378 Flour MA

Telefax: (03) 261-0502

Chairman: Teh Liang Teik (also Managing Director)

Directors: Teh Wee Kok, Tun Dato' Haji Omar Yoke Lin Ong, Datuk Setia Raja, Tan Sri Datuk Seri Hamzah Abu Samah, Teh Wee Chye, Dato Syed Azizan Al Idrus

Senior Executives: Lee Soonli (Deputy Managing Director)

**PRINCIPAL ACTIVITIES:** Manufacture of polyethylene and polypropylene bags and fabrics

Branch Offices: Bagan Serai Industrial Complex, Jalan Jelawat, Bandar Seberang Jaya, 13700 Perai, Province Wellesley, Tel: (04) 301101, 301102, Fax: 04-397977

Subsidiary Companies: Geotextiles (M) Sdn Bhd; Associated Companies: Muda Fibre Manufacturing Sdn Bhd; United Associates Plastic (S) Pte Ltd

Principal Bankers: Standard Chartered Bank; Citibank; Bank of Novia Scotia; Malayan Banking Berhad

**Financial Information:**

	31.12.91
	Ma\$'000
Sales turnover	27,000
Profit before tax	2,226
Profit after tax	1,446
Retained profit	1,876
Dividend	962
Dividend per share	8.0
Earnings per share	7.8
Authorised capital	30,000
Paid-up capital	18,500

**Principal Shareholders:** Malayan Flour Mills Bhd; Serang Ria Sdn Bhd; Thyne Nam Loong Holdings Sdn Bhd; Suai Timber Products Sdn Bhd

**Date of Establishment:** May 31st, 1965

**No of Employees:** 209

## UNITED DETERGENT INDUSTRIES SDN BHD

Lot 2, Jalan Baru, 78000 Alor Gajah, Melaka

**Tel:** 06-561316

**Cable:** Unidet

**Directors:** Lim Til

**Senior Executives:** Feng Chuan Chia (Managing Director)

**PRINCIPAL ACTIVITIES:** Manufacture of detergent powder

**Associated Companies:** United Industrial Corporation Ltd

**Principal Bankers:** Overseas Union Bank

**Principal Shareholders:** United Industrial Corporation

**Date of Establishment:** June 8th, 1971

**No of Employees:** 100

## UNITED ENGINEERS (MALAYSIA) BERHAD

5 Jalan 217, PO Box 50, 46700 Petaling Jaya, Selangor Darul Ehsan

**Tel:** (03) 792-2600

**Cable:** Uniteers Kuala Lumpur

**Telex:** 37488 UEM MA

**Telefax:** (03) 792-3873, 782-0381

**Chairman:** YB Tan Sri Dato' Seri Radin Soenarno Alhaj

**Directors:** YB Dato Halim Saad (Executive Vice Chairman), Y B Dato' (Dr) Yahya bin Ismail, Dato' Anuar bin Othman (Managing Director), YB Dato Haji Hanifah Noordin, Thomas Lee Mun Lung

**Senior Executives:** Loh Siew Choh (Chief Operating Officer), Andrew Tay Choon Yong (Group General Manager, Engineering), Abdul Ghani Yusof (Project Director, Malaysia-Singapore, Second Crossing Project), Mohd Jaafar Ismail (Deputy Group General Manager, Energy & Marine), Loo Hooi Keat (Deputy Group General Manager, Business Management)

**PRINCIPAL ACTIVITIES:** Project design, fabrication and contracting in the field of civil, electrical and mechanical engineering; turnkey projects; sales and service of engineering and industrial products

**Branch Offices:** Kuala Lumpur

**Parent Company:** Renong Berhad

**Subsidiary Companies:** (100%) Hydron (Malaysia) Sdn Bhd; Trading & Technical Services Sdn Bhd; Uniteers Tradetec Sdn Bhd; Uniteers Communications Sdn Bhd; Uniteers Landscape Sdn Bhd; Soil Centralab Sdn Bhd; Precast Bridges Sdn Bhd; Uniteers Contract Sdn Bhd; EU Trak Sdn Bhd; Uniteers Outdoor Advertising Sdn Bhd; Rent-A-Phone Sdn Bhd

**Principal Bankers:** Oversea-Chinese Banking Corporation; Hongkong & Shanghai Banking Corporation

**Financial Information:**

	31.12.92
	Ma\$'000
Profit before tax	200,300

**Principal Shareholders:** Rothputra Nominees Sdn Bhd (32.00%); Renong Berhad (9.67%); HSBC (Kuala Lumpur) Nominees Sdn Bhd (8.87%); Cartaban (Malaya) Nominees Sdn Bhd (6.44%)

**Date of Establishment:** March 10th, 1966

**No of Employees:** 343

## UNITED MALACCA RUBBER ESTATES BERHAD (THE)

8H Jalan Laksamana Cheng Ho, Malacca

**Tel:** (06) 223700, (06) 223412

**Telefax:** (06) 234599

**Chairman:** Choi Siew Hong

**Directors:** Chua Ngoh Chuan, Tan Siok Choo, Boon Weng Siew, Tan Sri Dato Abdul Aziz Taha

**Senior Executives:** Chai Chant Tat (General Manager), Tay Khye Chong (Manager, Operations), Leong Yok Mui (Manager, Administration & Accounts)

**PRINCIPAL ACTIVITIES:** Cultivation of rubber, oil palm and cocoa plantations

**Subsidiary Companies:** Leong Hin San Sdn Bhd; Umreco (Pte) Ltd

**Principal Bankers:** Oversea-Chinese Banking Corporation; Pacific Bank Bhd

**Financial Information:**

	30.04.91
	Ma\$'000
Sales turnover	11,822
Profit before tax	4,919
Profit after tax	3,279
Retained profit	50
Dividend	2,079
Dividend per share	8.0
Earnings per share	9.0
Authorised capital	50,000
Paid-up capital	39,975
Total assets	116,130

**Date of Establishment:** April 27th, 1910

**No of Employees:** 700 (Group)

## UNITED MALAYAN BANKING CORPORATION BHD

Bangunan UMBC, Jalan Sultan Sulaiman, PO Box 12006, 50935 Kuala Lumpur

**Tel:** 03-2309866

**Cable:** UNIMABANK (Head Office) MALAYABANK (All Malaysian branches)

**Telex:** 30484 UMBC MA, 30662 UMBC MA

**Telefax:** 03-2322627

**Chairman:** Dato Mohamed Ghaus bin Badioze Zaman

**Directors:** Tunku Tan Sri Dato' Shahrman bin Tunku Sulaiman, Haji Abdul Aziz bin Omar (President & Chief Executive), Dr Raja Lope bin Raja Shahrome (Executive Vice President, Corporate Services Group), Mohd Annuar bin Mohd Senawi, Tunku Dato Zuhri bin Tunku Zakaria, Prof Diraja Ungku Aziz

**Senior Executives:** Kong Sik Hung (Executive Vice President, Overseas Branches Group), Tee Keng Joo (General Manager, Credit Division & Company Secretary), Rebecca A Navarednam (General Manager, Finance & Accounts Division), Md Fauzi bin Haji Said (Assistant General Manager, Administrative Services, Ahmad Zuhdi Zahri (General Manager, Domestic Banking Division), Khalid Nawai (General Manager, International Banking Division), Zulkefly Abdullah (General Manager, Information Services Department)

**PRINCIPAL ACTIVITIES:** Commercial banking

**Branch Offices:** 72 domestic and 10 overseas

**Subsidiaries (wholly owned):** UMBC Finance Berhad, UMBC Realty Sdn Bhd; UMBC Harta Sdn Bhd; UMBC Finance Ltd; UMBC Leasing (M) Sdn Bhd; UMBC Nominees Pte Ltd; UMBC Nominees Sdn Bhd; UMBC Insurance Sdn Bhd; UMBC Securities Holdings Sdn Bhd; UMBC Securities Sdn Bhd; Asian International Merchant Bankers Berhad; AIM Nominees Sdn Bhd; KL Finance Bhd

**Financial Information:** Consolidated

	31.01.92
	Ma\$'000
Deposits	10,030,071
Profit before tax	34,419
Profit after tax	15,889
Retained profit	57,870
Earnings per share	3.8
Authorised capital	500,000
Paid-up capital	333,333
Total assets	15,377,261

# MALAYSIA

**Principal Shareholders:** Perbadanan Nasional Berhad (PERNAS) (85.7%); Petroleum Nasional Berhad (PETRONAS) (8.93%)

**Date of Establishment:** 1959

**No of Employees:** 3,690

## UNITED MALAYAN FLOUR MILLS BHD

4826 Jalan Permatang Pauh, 13400 Butterworth, Penang

**Tel:** 344499

**Cable:** Unitedmill Butterworth

**Telex:** 47530 UFMF MA

**Telefax:** 04-317557

**Chairman:** Saw Eng Lock

**Directors:** Chew Choo Keng, Chew Choo Han, Ng Tee Peng, Jelani bin Kupah, Chew Soo Lin, Chew Soo Eng, Mohamed Khadar B Dato' Merican, Lee Seow Gek

**Senior Executives:** Chew Biow Chuon (Manager & Alternate Director)

**PRINCIPAL ACTIVITIES:** Manufacture and trade in wheat flour and related products

**Subsidiary Companies:** Federal Oats Mills Sdn Bhd; Leong Hong Oil Mill Bhd; Hasarole Sdn Bhd

**Principal Bankers:** Ban Hin Lee Bank; Bank Bumiputra Malaysia Berhad; Kwong Yik Bank

**Financial Information:** Group results

	31.07.92
	Ma\$'000
Turnover	83,439
Profit before tax	11,018
Profit after tax	6,769
Retained profit	16,699
Share capital	22,500
Shareholders funds	51,689

**Principal Shareholders:** Khong Guan Flour Milling Ltd; UMBC Nominees Pte Ltd; Southern Nominees Sdn Bhd; UMBC Nominees Sdn Bhd; Khong Guan Holdings Malaysia Bhd

**Date of Establishment:** March 22nd, 1961

**No of Employees:** 67

## UNITED MALAYAN PINEAPPLE GROWERS & CANNERS (PTE) LTD

Batu 7-1/4, Jalan Skudai, 81200 Johore Bahru, Johore

**Tel:** 07-361188, 361281

**Cable:** Malayapine

**Chairman:** Lim Kay Hua

**Directors:** Lim Kay Seng, Lim Kay Kok

**Senior Executives:** Chai Kin Chau

**PRINCIPAL ACTIVITIES:** Manufacture of tinned pineapple and tinned pineapple juice

**Principal Agencies:** Sievers & Ravenborg

**Subsidiary Companies:** Pineapple of Malaya Ltd; Consolidated Pineapple Sales (Pte) Ltd; Pontian Pineapple Growers Sdn Bhd

**Principal Bankers:** Chung Khiaw Bank

**Principal Shareholders:** Lim Kay Tiong, Lim Kay Hin

**Date of Establishment:** 1933

**No of Employees:** 450

## UNITED PLANTATIONS BERHAD

Jendarata Estate, 36009 Teluk Intan, Perak

**Tel:** 05-661411

**Cable:** UNITED

**Telex:** 44061 UNITED Ma

**Telefax:** (05) 661876

**Chairman:** Tan Sri Dato' Haji Basir bin Ismail

**Directors:** Tan Sri Dato' Haji Basir bin Ismail, Dato' Haji Ahmad Azizuddin bin Haji Zainal Abidin, Dato' Seri B Bek-Nielsen (Executive), P G Cowling (Executive), Tan Sri Hashim bin Aman, Khaled Nasser Al-Sabah, Fahad Khaled Hamad Al-Zamami (Alternate to Khaled Nasser Al-Sabah)

**Senior Executives:** G Peter Selvarajah (Company Secretary & Group Financial Controller), Loh Hang Pai (Group Manager-Jendarata), Norman Santa Maria (Manager, Ulu Basir Estate), C V Rajah Padman (Manager, Sungei Chawang), Mustafa bin Mohamad (Manager, Sungei Erong Estate), A Arikiah (Manager, Ulu Bernam Estate), Omar bin Dato' Hj Abu Bakar (Manager, Seri Pelangi Estate), Lee Foo Wah (Manager, Sungei Bernam Estate), Bajuri bin Suhada (Manager, Kuala Bernam Estate), Radin Rosli bin Radin Suhaidi (Junior Manager, Changkat Mentri Estate), Tan Yap Pau (Research Controller), Haji Mohd Nordin Abas (Company Secretary, Unitata Berhad), Lee Kim Poh (Branch Manager, Bernam Agencies Sdn Bhd), Joseph Moolayil (Chief Production Manager, Unitata Berhad), Ooi Thean Lye (Engineer, Butterworth Bulking Installation Sdn Bhd), Yeong Voon Ng (EDP Manager), R Nadarajan (Financial Controller), S Manoharan (Group Engineer, Ulu Bernam), Toh Tai San (Group Engineer, Jendarata)

**PRINCIPAL ACTIVITIES:** Plantations; cultivating oil palm, coconut and cocoa

**Branch Offices:** 49 H C Andersen Boulevard, DK-1553 Copenhagen V, Denmark, Tel 933330, Telefax 933331

**Subsidiary Companies:** Unitata Berhad; Bernam Agencies Sdn Bhd; Butterworth Bulking Installation Sdn Bhd; Scanlook Sdn Bhd; Bernam Advisory Services Sdn Bhd; Berta Services Sdn Bhd; Kapal Bernam Sdn Bhd

**Principal Bankers:** Hongkong & Shanghai Banking Corporation; Malayan Banking Berhad; Standard Chartered Bank

**Financial Information:**

	31.12.91
	Ma\$'000
Turnover	191,571
Profit before tax	27,128
Profit after tax	20,727
Retained profit	14,383
Earnings per share	13.78
Authorised capital	200,000
Paid-up capital	150,192
Shareholders' funds	284,278

**Principal Shareholders:** Aarhus (Malaysia) Sdn Bhd; Kuwait Investment Office; Lembaga Tabung Angkatan Tentera; Employees Provident Fund Board; Perbadanan Nasional Berhad

**Date of Establishment:** 1917

**No of Employees:** 5,868

## UNITED PLYWOOD & SAWMILLS SDN BHD

1/F Bangunan Ming, #01-01 Jalan Bukit Nenas, 50250 Kuala Lumpur

**Tel:** (03) 232-0211, (03) 238-8155, (03) 230-1688/9

**Cable:** Uniply, Kuala Lumpur

**Telex:** 30493 UNIPLY MA

**Telefax:** (03) 238-8529

**Directors:** Dr Ng Lu Siong (Managing), Ng Tian Ming, Ng Lam Shen, Ng Lu Siong

**Senior Executives:** Bernard Lee, Koh Wah Long

**PRINCIPAL ACTIVITIES:** Plywood and veneer manufacturing

**Branch Offices:** 3 Mile Tampin Road, 70450 Seremban, Negri Sembilan

**Parent Company:** Nehsons Development Sdn Bhd

**Principal Bankers:** Standard Chartered Bank

**Date of Establishment:** 1947

**No of Employees:** 500

## UPALI (MALAYSIA) SDN BHD

Persiaran Raja Muda, 40000 Shah Alam, Selangor

**Tel:** 03-5592606

**Cable:** UPALIMAL SHAH ALAM

**Telex:** 38648 UPALIMA

**Telefax:** (3) 559-5772

**Chairman:** I Nahappan

**Directors:** Peter J L Jenkins Frits V M van Dijk, Jan Ekholm, S Gunawardene, Rene Greiner, Harris Beh

**Senior Executives:** T G Corthorne (General Manager)

**PRINCIPAL ACTIVITIES:** Manufacturers of chocolate

**Parent Company:** SUNshine Allied Investments

**Principal Bankers:** Hongkong & Shanghai Banking Corporation; Bank Bumiputra Malaysia Berhad; Perwira Habib Bank



*Financial Information:*

	31.12.91	31.12.92
	Ma\$'000	Ma\$'000
Sales turnover	24,000	33,000
Profit before tax	2,100	4,100
Profit after tax	-	4,100
Retained profit	6,000	10,000
Earnings per share	52.0	-
Authorised capital	10,000	10,000
Paid-up capital	4,000	4,000
Total assets	11,500	15,700

*Principal Shareholders:* Sunshine Allied Investments

*Date of Establishment:* 1973

*No of Employees:* 315

## VAN LEER (MALAYSIA) SDN BHD

PO Box 18, 10 Jalan Kilang, 46050 Petaling Jaya, Selangor

*Tel:* 03-757-6155

*Cable:* Packaging Petaling Jaya

*Telex:* 37460 VLCM Ma

*Directors:* F Verkade (Managing)

*PRINCIPAL ACTIVITIES:* Manufacture of steel and plastic drums

*No of Employees:* 140

## VEGETABLE OIL INDUSTRIES (M) BERHAD

14 Jalan Padu, Off Jalan Tampoi, 80350 Johor Bahru, Johore

*Tel:* (7) 361531

*Telex:* 60764 MA

*Telefax:* (7) 364735

*Directors:* Shaik Alauddin Bin Haji Mohd Ismail, Suresh D Patel, Pandurangan Pandusamy

*PRINCIPAL ACTIVITIES:* Manufacturers of crude palm kernel oil

## VIKING-ASKIM SDN BHD

Prai Free Trade Zone, PO Box 48, 13600 Prai, Penang

*Tel:* 04-307550

*Cable:* Viking Penang

*Telex:* 40075 VIKING MA

*Telefax:* 04-308570

*Directors:* R E Edvinsen (Managing)

*PRINCIPAL ACTIVITIES:* Manufacture of safety, working and leisure rubber boots

*Branch Offices:* Mukim 1414, Prai Free Trade Zone, Butterworth (Factory address)

*Parent Company:* Viking-Askim A/S, Gronvold Alle; Postboks 6011 Etterstad, Oslo 6, Norway

*Principal Bankers:* Bank Bumiputra Malaysia Bhd

*Date of Establishment:* 1973

*No of Employees:* 850

## WARNER-LAMBERT (MANUFACTURING) SDN BHD

PO Box 87, 46710 Petaling Jaya, Selangor

*Tel:* (3) 7565011

*Cable:* Warnlam

*Telex:* 37618 HALLS MA

*Telefax:* (3) 755-7602

*Directors:* C H Tong (Managing Director), Gerald E Dewan, M Kulasekaran (Finance Director)

*PRINCIPAL ACTIVITIES:* Pharmaceuticals, health care, confectionery, shaving items

*Parent Company:* Warner-Lambert Co, USA

*Principal Bankers:* Bank of America

*Financial Information:*

	30.11.92
	Ma\$'000
Profit before tax	1,299
Profit after tax	1,288
Retained profit	1,684
Dividend	600
Dividend per share	17.14
Earnings per share	36.80
Authorised capital	3,500
Paid-up capital	3,300

*Principal Shareholders:* Renrall Ltd, USA

*Date of Establishment:* May 17th, 1962

*No of Employees:* 126

## WESMALEX PLASTIC INDUSTRIES SDN BHD

Lots 804 & 805 8/F, Wisma HLA, Jalan Raja Chulan, 50200 Kuala Lumpur

*Tel:* (03) 241-1308

*Telefax:* (3) 241-3416

*Chairman:* Anuarul Aini bin Mohd Perai

*Directors:* Wan Ismail Bin Wan Nik, Anuarul Aini Bin Mohd Perai, Wan Aziz Bin Haji Ali, Ng Chee Pin, Saw Soon Lin, Lim Kian Thiam, Ibrahim bin Ahmad, Hasanan Fadzil bin Darus

*PRINCIPAL ACTIVITIES:* Manufacture of polypropylene and laminated woven sacks and polypropylene woven bags laminated with kraft papers

*Parent Company:* Komplek Kewangan Malaysia Berhad

*Subsidiary Companies:* Innovative Poly Sdn Bhd

*Principal Bankers:* Chase Manhattan Bank NA, Kuala Lumpur; Malayan Banking Berhad, Selangor

*Principal Shareholders:* Komplek Kewangan Group of Companies

*Date of Establishment:* April 28th, 1972

*No of Employees:* 400

## WESTERN DIGITAL MALAYSIA SDN BHD

PO Box 6547, Kg Tungku, Sg Way Subang, 47307 Petaling Jaya, Selangor

*Tel:* 7760944, 7760876

*Telefax:* (3) 775-8029

*Directors:* Steven H Y Si (Managing Director), Ridzwan B Tan Sri Ariff

*Senior Executives:* J Phillips (General Manager), A K Lim (Director, Operations), James Ooi (Finance Manager), Y F Loh (Materials & Production Control Manager), A C Chan (Shipping & Store Manager), W L Ng (Purchasing Manager), Kia Heng Tan (Facilities & Equipment Manager), S M Low (Test & Finish Operations Manager), Randolph Aw (Human Resources Manager), K C Khor (Quality Manager)

*PRINCIPAL ACTIVITIES:* Manufacture of electronic components including semiconductors

*Branch Offices:* 3 Jalan SS 8/6, Sungei Way Free Trade Zone, Sg. Way Subang, 47300 Petaling Jaya, Selangor (Factory address)

*Parent Company:* Western Digital Corporation

*Principal Bankers:* Citibank NA, Medan Pasar, Kuala Lumpur, Bank Bumiputra Malaysia Bhd

*Financial Information:*

	30.06.92
	Ma\$'000
Sales turnover	244,000
Profit before tax	7,800
Profit after tax	7,600
Retained profit	44,800
Authorised capital	4,000
Paid-up capital	2,200
Total assets	151,000

*Principal Shareholders:* Western Digital Corpn, USA

*Date of Establishment:* November 1973

*No of Employees:* 785

# Major Companies of THE PHILIPPINES

## A SORIANO CORPORATION

See SORIANO, A, CORPORATION

## AA EXPORT & IMPORT CORPORATION

1000 Churuca Street, Ermita, Metropolitan Manila

Tel 59-74-91

Telex 63365 PH

President Elena S Lim

PRINCIPAL ACTIVITIES Production and export of frozen shell fish

## AB CAPITAL & INVESTMENT CORPORATION

3/F Asian Plaza 1, Tordesillas St, Cnr Sen Gil Puyat Avenue, Makati, MM

Tel (2) 819-3151

Telex 23646

Telefax (2) 817-5607

Chairman Enrique P Esteban, Vice Chairman Francisco A Dizon

Directors Magdaleno B Albarracin Jr, Cesar A Buenaventura, Dennis R Belmonte, Filomeno G Francisco (Executive Vice President), Oscar J Hilado, Jose C Ibazeta, Rogelio G Laraya, Carlos T Soriano, Eduardo J Soriano

Senior Executives Leonardo P Sangalang Jr (Senior Vice President, Information Technology), Marcelito R Ordonez (Senior Vice President, Investment Banking Division), Lamberto M Santos Jr (Senior Vice President, General Manager, Anscor Hagedorn Securities Inc), Eduardo B Chaves (Senior Vice President, Trust & Investment Division)

PRINCIPAL ACTIVITIES Finance and investment company

Affiliated Companies AsianBank Corporation

Financial Information

	1991	1992
	PP'000	PP'000
Gross revenues	179,161	309,914
Profit after tax	68,955	100,876
Capital funds	342,834	434,761
Total assets	581,859	1,643,838

## ABBOTT LABORATORIES

102 EDSA, Mandaluyong, Metropolitan Manila

Tel 780041, 783152

Telex GMC 43135 abbot pm

PRINCIPAL ACTIVITIES Pharmaceutical preparations, patent medicines

## ABENSON INCORPORATED

Benito Building, 11 Sheridan St, Mandaluyong, Metropolitan Manila

Tel 831-81-61

Telex 23628 ASI PH

Telefax 631-51-35

President Wilson Lim

Directors Samson Lim, Irene Lim Chua, Elena Lim Siu Bee, Jusy Que Lim (Director, Merchandising)

Senior Executives Elmer de Leon (Assistant Vice President), Myrna Alcazan (Comptroller)

PRINCIPAL ACTIVITIES Retailing and wholesaling of household appliances, electrical goods, business machines, computers and peripherals, houseware and furniture

Branch Offices Makati, Quezon City, San Juan, Kalookan, Manila, Mandaluyong, Las Pinas

Parent Company (Sister Companies) Electroworld, ABSCOR BSMC, Aserco, Scandia, Pengson, Astech

Principal Bankers Rizal Commercial Banking Corp, Bank of the Philippine Islands, Far East Bank & Trust Co, CityTrust, Metro Bank, Security Bank & Trust Co

Financial Information

	31 12 89
	PP'000
Sales	77,000
Profits	3,200
Authorised capital	10,000
Paid-up capital	6,700
Total assets	180,000

Principal Shareholders Wilson Lim, Jusy Que Lim, Samson Lim, Irene Lim Chua

Date of Establishment March 30th, 1970

No of Employees 389

## ABOITIZ SHIPPING CORPORATION

Freight Pier 4, Metropolitan Manila

Tel 216951, 217598, 210751

Cable ABOITZSHIP 48004 ABOITIZ PM

Telex ETP 64363 ABOITIZ PN, GHC 40671 AOSC PM

Telefax 266011

Chairman Jon Ramon Aboitiz

Directors Xavier J Aboitiz Jr, Manuel Moraza, Jon R Aboitiz, Luis M Moro Jr, Enrique Aboitiz Jr, Erramon I Aboitiz, Alfonso G Cusi

PRINCIPAL ACTIVITIES Ocean freight transport, freight forwarding and consolidating

Branch Offices Aboitiz Building (Foreign Operations Department) Tel 202582

Parent Company Aboitiz & Company Inc

Subsidiary Companies Aboitiz Overseas Shipping Corp, Aboitiz Engineering Services Corp

Principal Bankers Citytrust Bank Corporation, Philippine Commercial International Bank

Principal Shareholders Davao Light & Power Corp, Aboitiz & Co Inc, Jon R Aboitiz

Date of Establishment April 24th, 1952

No of Employees 1,141

## ABS-CBN BROADCASTING CORPORATION

Bohol Avenue, Quezon City

Tel (2) 994-511

Telex 27344 ABSCBN PH

Telefax (2) 924-1568

Chairman Fernando H Lopez, Vice Chairman Augusto Almada-Lopez, President Eugenio M Lopez

Directors Federico M Garcia (Executive Vice President), Oscar M Lopez, Manuel M Lopez, Presentacion Psinakis, Benito J Lopez

Senior Executives Eugenio Lopez III (General Manager), Rolando Cruz (SVP, TV, Radio & Provincial Operations), Atty Lorenzo Tanada Jr (SVP, Resource Management), Marcos Elizan (SVP, Engineering), Joselito L Balquidra Jr (VP Radio & Provincial Stations), Salvi S Casino (VP, Corporate Business Development), Maria Rosario Santos-Concio (VP, Television), Felipe S Yalong (VP Finance), Pedro A Chanco III (VP, News & Public Affairs)

PRINCIPAL ACTIVITIES Broadcasting (free television and radio)

Branch Offices Cebu, Davao, Bacolod

Principal Bankers Philippine Commercial International Bank, United Coconut Planters Bank, Bank of the Philippine Islands, Solidbank

Financial Information

	1991
	PP'000
Profit before tax	310,210
Profit after tax	251,912
Retained profit	265,873
Earnings per share	2 26
Share capital	111,341
Total assets	1,394,235

Principal Shareholders CBN Inc (44 73%), PML Inc (27 64%), MJL (19 94%)

Date of Establishment June 13th, 1946

No of Employees 693

# PHILIPPINES

## ACE FOODS INCORPORATED

Standard Building, 151 Paseo de Roxas, Makati, Metropolitan Manila

Tel: 816-2101/4, 855671

Cable: Acefoods

Telex: 4355

Telefax: (632) 819 16 80

President: P L Ascalon

Directors: P L Ascalon, H R Cabilao, C A S Ascalon, A E Cabilao

Treasurer & Corporate Secretary: H R Cabilao

**PRINCIPAL ACTIVITIES:** National distributor of food and consumer items

**Branch Offices:** HVG Arcade, Subangdaku Mandaue City; 350 Espino Bldg, J P Laurel Street, Davao City, Ortiz St, Iloilo City; Don Julio Pacaña St, Puntod Macabalan, Cagayan de Oro City; Canelar Street, Zamboanga City

**Subsidiary Companies:** Asset Marketing Corporation; Ram Food Products Inc

**Principal Bankers:** Rizal Commercial Banking Corporation; Land Bank of the Philippines; Security Bank & Trust Company; Allied Banking Corporation; Interbank; Solidbank; Union Bank of the Philippines;

**Financial Information:**

	1989
	PP'000
Sales turnover	260,970
Profits	2,751
Authorised capital	25,000
Paid-up capital	20,634
Total assets	83,297

**Principal Shareholders:** P L Ascalon; H R Cabilao

**Date of Establishment:** 1966

**No of Employees:** 352

## ALCANTARA, C, & SONS INC

2286 Pasong Tamo Ext, Makati, Metro Manila

Tel: 8175506

Cable: Alcantara Manila

Telex: GMC 45122 alson pm, 22443 PH

Telefax: 815-4920

Chairman: Nicasio I Alcantara

**Directors:** Ladislawa I Alcantara, Nicasio I Alcantara, Felicisimo I Alcantara, Editha I Alcantara, Rosvida A Dominguez, Luis M De Jesus, Enrique D Ramos, Paul G Dominguez, Adolfo Ledesma

**Senior Executives:** Nicasio I Alcantara, Editha I Alcantara, Paul G Dominguez

**PRINCIPAL ACTIVITIES:** Timber products: plywood, lumber, finished wood, etc

**Principal Agencies:** Charles Craig Ltd; Albert Plaut Ltd (UK)

**Branch Offices:** Plant: Km 7, Lanang, Davao City

**Principal Bankers:** Rizal Commercial Banking Corp; Bank of the Philippine Islands; Associated Bank

**Principal Shareholders:** Alsons Development & Investment Corp; Ladislawa I Alcantara; Editha I Alcantara; Rosvida A Dominguez; Alejandro I Alcantara

**Date of Establishment:** 1962

**No of Employees:** Approx 1,600

## ALLIED BANKING CORPORATION

Allied Bank Centre, 6754 Ayala Avenue, Makati, Metropolitan Manila

Tel: 816-3311, 818-7961

Cable: Alliedbank

Telex: RCA Global 23190, 23191 ABC PH; Globe Mackay 45567, 45573 ALLIED

Telefax: 816-0921

Chairman: Lucio C Tan; Vice-Chairman: Willy S Co; President: Federico C Pascual

**Directors:** Manuel T Gonzales (Executive Vice President), Chung Poe Kee, Domingo T Chua, Florencio T Santos, Mariano Tanenglian (Treasurer), Emilio Sy Chi Kiong

**Senior Executives:** Pompeyo S Tiu (Corporate Secretary), Alejandro Chua, William Lim, Regnar Rivera, Freddie Villadelgado, Anthony Woo (Senior Vice-Presidents)

**PRINCIPAL ACTIVITIES:** Banking

**Branch Offices:** Overseas: Bahrain; London; Guam; Singapore; Madrid; Rome; Domestic: Metro Manila (35); Luzon (35); Visayas (26); Mindanao (24)

**Subsidiary Companies:** Allied Bank Philippines (UK) plc; First Allied Development Bank (Calamba, Laguna, Philippines); Allied Leasing & Finance Corporation (Manila); Affiliated Companies: Oceanic Bank (San Francisco, California); Allied Capital Resources Ltd (Hongkong)

**Financial Information:** 1992 figures unaudited

	1991	1992
	PP'000	PP'000
Total assets & resources	18,335,715	28,121,041
Total deposit liabilities	12,095,461	17,505,326
Total capital funds	2,777,503	3,404,695
Share capital	495,295	495,295

**Date of Establishment:** 1977

**No of Employees:** 2,499

## ALLIED THREAD CO INCORPORATED

Bo Maybunga, Pasig, Metropolitan Manila

Tel: (2) 641-2401, 641-2462

Cable: ALTCOY MANILA

Telefax: (2) 641-4018, 641-2459

Chairman: David W White; President: Michael B Hill

**Directors:** E E Grino, E F Cerna (Sales & Marketing Director), D H Frame (Vice President, Manufacturing), S J Fernando (Finance Director), B G F Anderson

**Senior Executives:** W C Lee (Industrial Area Sales Manager), L B Munar (General Accountant), A O Carillo (Data Processing Manager)

**PRINCIPAL ACTIVITIES:** Cotton and polyester sewing thread manufacturers

**Branch Offices:** Cebu

**Parent Company:** Coats Viyella plc, UK

**Principal Bankers:** Standard Chartered Bank; Hongkong & Shanghai Banking Corp; Far East Bank & Trust Co; Bank of the Philippine Islands

**Financial Information:**

	31.01.91	31.01.92
	PP'000	PP'000
Sales turnover	418,911	531,824
Profit (loss) before tax	(22,483)	33,153
Share capital	115,145	115,145
Total assets	376,018	349,216

**Principal Shareholders:** Tootal Group plc

**Date of Establishment:** 1953

**No of Employees:** 1,106

## AMERICAN PRESIDENT LINES INC

2/F Mary Bachrach Building, 25th Street, Port Area, Metropolitan Manila

Tel: 498831, 400816

Telex: PTT 2369 apl pu

**PRINCIPAL ACTIVITIES:** Ocean passenger transport

**Branch Offices:** Marine Operations, Pier 3 (Tel: 404518)

## AMERICAN WIRE & CABLE CO INC

Km 16 South Superhighway, Parañaque, Metropolitan Manila

Tel: 8283591

**PRINCIPAL ACTIVITIES:** Insulating wires and cables

## AMKER/ANAM PILIPINAS INC (FORMERLY ADVANCED MICRO DEVICES (PHILS) INC)

NSC Compound, Km 22 South Superhighway, Bo Cupang, Muntinlupa, M Manila

Tel: 842-3271

Telex: 26408 PH

President: W J Sanders

**PRINCIPAL ACTIVITIES:** Manufacturer of electronic equipment

## AMON TRADING CORPORATION

10/F Pacific Star Bldg, Makati Ave/Sen Gil Puyat Ave Extn, Makati, MM

Tel: 8150811

Cable: Amon Manila

Telex: ETP 63517 Amon Pn; RCA 22282 Amn Pn

Telefax: 817-00-26

Chairman: Aurelio Montinola Jr; President: Alfonso L Recto

Directors: Antonio R Montinola (Executive Vice President), Alfonso M Recto Jr (Senior Vice President & Treasurer), Alicia M Recto, Aurelio Montinola III

PRINCIPAL ACTIVITIES: Import, wholesale and retail of construction materials

Principal Agencies: Numerous: USA, Japan and the Philippines

Branch Offices: Cebu City, Davao, Iloilo City; Quezon City; Las Pinas; San Pablo City; Pasig; San Fernando

Subsidiary Companies: Arsel Development Corporation; Juliana Management Corporation

Principal Bankers: Bank of the Philippine Islands; Far East Bank & Trust Company; Rizal Commercial Banking Corp

Date of Establishment: August 1945

No of Employees: Approx 92

## APEX MINING CO INCORPORATED

4th floor, Ortigas Building, Ortigas Avenue, Metropolitan Manila

Tel: 6731401/8, 6732036, 6732059, 6732172

Telex: GMC 43176 APEXMIN PM

Chairman: Vicente G Puyat

Directors: Joaquin Ramirez Jr (President), Manuel Lozano Jr, Jose Ernesto C Villaluna Jr, Alberto C Mercado, Gerardo Lanuza Jr, Calizto Y Laureano, Hermilando Mandanas, Feliciano De La Cruz, Manuel De Leon, Emilia Roxas

Senior Executives: J E C Villaluna, Jr (VP-Operations), A C Mercado (VP-Exploration), Guillermo N Batac, Jr (VP-Finance), Ricardo B Sarino, Jr (AVP-Administration, Legal & Ind'l Relations), Marco Antonio T Lagdameo (AVP-Engineering)

PRINCIPAL ACTIVITIES: Mining and milling (gold and silver)

Branch Offices: Minesite: Apex Masara Operations, Maco, Davao Del Norte, Philippines

Principal Bankers: Manila Banking Corporation; Philippine Banking Corporation; Citibank; China Banking Corporation; International Corporate Bank; Bank of the Philippine Islands; Bank of America

Principal Shareholders: Manila Banking Corporation; Westwind Five Advertising Inc; Zerimar Investment Co Inc; Manila Newtown Development Corporation; Marisol Commercial Inc

Date of Establishment: February 26th, 1970

No of Employees: 1,482

## ARMCO-MARSTEEL ALLOY CORPORATION

2/F Alpap Bldg, 140 Alfaro Street, Salcedo Village, Makati, Metro Manila

Tel: 8185264

Cable: Armco Steel Manila

Telex: 45582 ARMCO PH (GMCR)

Chairman: H A Brimo; President: J V Martel

PRINCIPAL ACTIVITIES: Manufacture of steel products: forged steel grinding balls and rods for mining applications

Branch Offices: Grinding Media Division, 555 Tandang Sora, QC, Tel: 902681, Telex: PGC 27327 ama ph

Parent Company: Armco Inc; Marsteel Corporation; Philex Mining Corporation

Principal Bankers: Bank of the Philippine Islands; Citytrust Banking Corporation

Date of Establishment: 1973

No of Employees: Approx 425

## ASIA BREWERY INCORPORATED

6/F Allied Bank Center, Ayala Avenue, Makati, Metro Manila

Tel: (2) 816-3421

Telex: 66283 ASBRW PN

Telefax: (2) 810-2386

Chairman: Lucio C Tan; President: Brig Gen (R) Guillermo A Pecache

Senior Executives: James Yu (EVP-Operations), Michael Tan (VP-Finance), Nesemio Tan (VP Sales), Benjamin Tanpoco (VP-Administration), Richmond Tan (VP Marketing), Willy Ly (AVP-Brewery Operations), Benny Yang (Packaging Division Manager), Andy Y Li (Purchasing Manager)

PRINCIPAL ACTIVITIES: Brewing of beer (Beer na Beer, Manila Beer, Max Premium Beer, Stag Pale Pilsen and Carlsberg); manufacture of glass bottles, plastic crates, bottle crowns and aluminium screw caps

Principal Bankers: Allied Banking Corporation

Date of Establishment: September 3rd, 1981

No of Employees: 1,200

## ASIA INDUSTRIES INC

2281 Pasong Tamo Extention, Makati, Metropolitan Manila

Tel: 816-7301

Cable: Usiasia Manila

Telex: ITT 45121, RCA 22233, Eastern 63579

Telefax: 816-7189, 817-0228

President: Henrik Bystrom

Directors: David M Consunji, Jorge A Consunji, Isidro A Consunji, Stig Meibrink, Rolf Ryder, Leonardo Siguion Reyna

Senior Executives: Edgardo Abaloe (Financial Controller)

PRINCIPAL ACTIVITIES: Electrical and electronic equipment; industrial equipment and heavy machinery; power equipment and generators; agents; general trading company; agricultural machinery, diesel engines; refrigeration and central airconditioning systems; general exporters

Principal Agencies: Paccar Corporation; Dresser Industries; Westinghouse Electric Sumitomo-Linkbelt; Mitsubishi Heavy Industries; Yokohama; Massey-Ferguson; Perkins Engines; Thermoking; Kramer

Branch Offices: Cebu City, Davao City, Cagayan de Oro City, Bacolod City

Parent Company: Gadelius KK

Principal Bankers: Philippines Banking Corporation; Interbank; Bank of the Philippine Islands

Financial Information:

	1990
	PP'000
Sales turnover	133,691
Profits	35,052
Total assets	175,000

Principal Shareholders: Gadelius KK (40%); D M Consunji Inc (60%)

Date of Establishment: 1971

No of Employees: 322

## ASIAN ALCOHOL CORPORATION

12th Floor, RM Center Building, 1680 Roxas Boulevard, Metropolitan Manila

Tel: 5210371-79, 521-1307

Telex: 27621 FEM PH (RCA), 63300 FEMOLA PN (Eastern), 2272 FEMOLA PU (PT&T)

Telefax: 521-1308

Chairman: Patrick C Parsons

Directors: Patrick C Parsons, Jose C Parsons (President), Robert E Arras Jr, Edgardo S Monzon, Charles Parsons

Senior Executives: Robert E Arras Jr (Executive Vice President & General Manager)

PRINCIPAL ACTIVITIES: Manufacture of industrial alcohols

Branch Offices: Pulpandan; Negros Occidental; Consolacion; Cebu

Parent Company: Far East Molasses Corporation

Subsidiary Companies: Total Bulk Corporation

Principal Bankers: Far East Bank & Trust Company; Hongkong & Shanghai Banking Corporation

Principal Shareholders: Far East Molasses Corporation

# PHILIPPINES

Date of Establishment: 1974

No of Employees: 300

## ASIANBANK CORPORATION

Asian Plaza 1, Sen Gil Puyat Avenue, Salcedo Village, Makati, Metro Manila

Tel: (2) 819-0611

Telex: 22002, 64224

Telefax: (2) 816-4920, 815-1067

President: Francisco A Dizon (Also Chief Executive Officer)

Directors: Magdaleno B Albarracin Jr, Dennis R Belmonte, Cesar A Buenaventura, Francisco A Dizon, Enrique P Esteban, Oscar J Hilado, Joze C Ibazeta, Robin A King, Rogelio G Laraya, Andres Soriano III, Victor R del Rosario, Eduardo J Soriano, Carlos T Soriano

Senior Executives: Robin A King (Executive Vice President), Alex B Borromeo (Senior Vice President), Asterio L Favis Jr (Senior Vice President), Alfredo S del Ro (Senior Vice President)

PRINCIPAL ACTIVITIES: Commercial banking

Branch Offices: 33

Subsidiary Companies: AB Leasing & Finance Corp; Stock Transfer Service Inc; Anscor Hagedorn Securities Inc

Financial Information:

	1991 PP'000	1992 PP'000
Gross revenues	447,064	547,843
Profit after tax	100,089	113,968
Deposits	1,793,095	3,569,602
Capital funds	772,455	895,798
Total assets	4,010,484	5,799,291

Principal Shareholders: A Soriano Corporation; Benguet Corporation; Philippine Investment Management Consultants Inc (PHINMA Group); Philippines Long Term Equity Fund

Date of Establishment: July 1990

## ASIAN CONSTRUCTION & DEVELOPMENT CORPORATION

2/F Union-Ajinomoto Bldg, Sen Gil J Puyat Avenue, Makati, Metro Manila

Tel: 810-43-81

Cable: ASIAKON

Telex: 23489 ASKON PH

Telefax: (632) 817-2751

Chairman: Deogracias G Eufemio; Vice Chairman: Robery Siy; President: Edgardo H Angeles (Also Chief Executive)

Directors: Anita King, Zenaida P Angeles, Edgardo H Angeles

Senior Executives: Celso M Arionday (Vice President-Engineering & Operations), Jaime O Directo (Vice President-Construction Services), Rolando G Alcantara (Vice President-Finance/Corplan), Lamberto C Perez (Vice President-Administration/Procurement), Napoleon O Garcia Jr, (Senior Manager-Office of the President), Gorgonio L Fernando (Manager, Comptrollership), Nestor C Kun (Manager Treasury), Jaime C Nillo (Assistant Vice President, Operations)

PRINCIPAL ACTIVITIES: General engineering and construction

Principal Bankers: Union Bank of the Philippines; Philippine Commercial International Bank; Citibank NA; Associated Bank

Financial Information:

	1991 PP'000
Sales turnover	794,441
Profit before tax	25,558
Profit after tax	25,558
Retained profit	77,371
Earnings per share	3.86
Authorised capital	50,000
Paid-up capital	50,000
Total assets	473,903

Principal Shareholders: Robery Siy; Edgardo H Angeles; Anita King; Zenaida P Angeles; Deogracias G Eufemio

Date of Establishment: March 10th, 1981

No of Employees: 3,953

## ASSOCIATED BANK

6793 Ayala Avenue, Makati, Metropolitan Manila

Tel: 815-9017

Cable: ASSETBANK

Telex: RCA 23540; Eastern 63246

President: Ramon T Garcia

PRINCIPAL ACTIVITIES: Commercial banking

Branch Offices: 31 branches nationwide

Principal Shareholders: Development Bank of the Philippines

Date of Establishment: February 8th, 1965

No of Employees: 703

## ATLANTIC GULF & PACIFIC COMPANY OF MANILA INC

351 Sen Gil J Puyat Avenue, Makati, Metro Manila

Tel: 87-45-41

Telex: Eastern 66288 AGPNX PN, RCA 45889 AGPEC PH

Telefax: (632) 817-26-84

President: Roberto G Villanueva Jr

Directors: Francisco Ortigas Jr, Conrado T Calalang, Yusuke Tanaka, Gabriel F Villanueva, Ramon A Recto, Luis I Villanueva (Vice Chairman & Chief Executive Officer),

Senior Executives: Martin C Ongpin (Vice President), Ryoichi Tanaka (Vice President), Marino Q Tiongco (Vice President), Ricardo L Garcia (Treasurer), Maura R Jimenez (Controller), Roberto P Laurel (Corporate Secretary), Ernesto M Behrens (Assistant Treasurer), Manuel C Limjoco (Assistant Secretary)

PRINCIPAL ACTIVITIES: Construction and engineering; commercial and heavy industrial plant construction; design and fabrication of land marine structures; preservation of lumber; production and supply of machinery, equipment and industrial supplies

Parent Company: AGP Industrial Corporation

Affiliated Companies: Wire Rope Corporation of the Philippines; Babcock Hitachi (Philippines) Inc; Toho-AG&P Metal Forging Co Inc; Technoserve International Co Inc; AG&P (International) Ltd; Fluor Daniel-AG&P Inc

Principal Bankers: Philippine National Bank; Bank of the Philippine Islands; Banque Nationale de Paris; China Banking Corporation; Development Bank of the Philippines; Far East Bank & Trust Company; Hongkong & Shanghai Banking Corporation

Financial Information:

	1992 PP'000
Sales turnover	1,391,081
Profits	5,365
Share capital	280,000
Stockholders' equity	1,012,145
Total assets	2,453,305

Principal Shareholders: AGP Industrial Corporation; Marubeni Corporation

Date of Establishment: 1900

No of Employees: 7,257

## ATLAS CONSOLIDATED MINING & DEVELOPMENT CORPORATION

15/F Pacific Star Bldg, Sen Gil Puyat Ave, Corner Makati Ave, Makati, MM

Tel: (2) 819-0251/90

Cable: Copper Manila

Telefax: (2) 815-3089

Chairman: JOse C Ibazeta; President: Rogelio C Salazar (also Chief Executive Officer)

Directors: A Soriano III (Vice Chairman of the Board), Raul S Roco, Ramon Garcia, Ramon Garcia, Eduardo J Soriano, Benjamin V Abela, Alfredo C Ramos, David Go, Roberto Atendido, Teodoro Bernardino, Rogelio C Salazar

Senior Executives: Z T Y Castrillo Jr (Senior Vice President & Chief Finance Officer), A V Cafete (Senior Vice President), F S Verde (Vice President, Cebu Operations), T A Almase (Vice President-Legal Services), Ricardo A Verches (Vice President & Resident Manager, Masbate Gold Operations)

**PRINCIPAL ACTIVITIES:** Mining copper (Cebu Mines); primary gold production (Masbate Mines)

**Subsidiary Companies:** ACMDC Ventures Inc

**Principal Bankers:** Hongkong & Shanghai Banking Corp; Metro Bank; Asian Banking Corporation

**Financial Information:**

	1991 PP'000	1992 PP'000
Operating income	5,274,744	3,463,031
Loss before tax	(490,810)	(472,565)
Retained deficit	(489,340)	(895,598)
Stockholders' equity	804,783	632,613
Total assets	8,315,800	7,541,997

**Principal Shareholders:** A Soriano Corporation

**Date of Establishment:** 1953

**No of Employees:** 10,558

## ATLAS FERTILIZER CORPORATION

Tuscan Building, 114 Herrera Street, Legaspi Village, Makati, MM

Tel: 810-4861 to 64

Telex: ETP 64312 frtlzr pn

Telefax: 818-88-74

**Chairman:** Eduardo J Soriano (also Chief Executive Office); President: Bonifacio G Villanueva (also Chief Operating Officer)

**Senior Executives:** Pedro M Picornell (Senior Vice President), Estanislao J Chupungco Jr (Senior Vice President-Operations and Chemical Division), Nestor D Dativas (Senior Vice President-Finance), Joaquin A Quintos III (Senior Vice President-Corporate Development), Luzmindo B Fajardo (Senior Vice President-Human Resource Management), Cecilio B Lorenzo (Senior Vice President-Agribusiness), Lorna P Kapunan (Corporate Secretary), Vicente P Romano (Assistant Secretary, Corporate Counsel), Edgar A Obra (Treasury Tax & Incentives Manager), Roberto A Del Rosario (Assistant Vice President-Fertilizer and Agrichemicals Sales), Wilfredo C Roldan (Assistant Vice President-Industrial Chemicals Marketing), Simplicio L Endaya (Assistant Vice President, Central Purchasing Office), Marites D Ingles (Assistant Vice President, Corporate Development), Victor J Mancebo (Aquaculture Division Manager), Ben-Hur S Salimbangon (Resident Manager, Aquaculture Division), Edelburgo G Silva (Personnel Officer), Jose Victor Sison (Finance Manager), Emmanuel L Jorgio (Engineering Manager), Juan Q Urot (Production Manager), Jovencio S Modina Sr (Plant Office Manager), Jesus V Sy (Technical Manager), Hector M Aguilung (Personnel Manager)

**PRINCIPAL ACTIVITIES:** Manufacture of fertilizer products and industrial chemicals

**Branch Offices:** Sangi Beach, Toledo City, Cebu

**Parent Company:** A Soriano Corporation

**Subsidiary Companies:** AFC Agribusiness Corporation

**Principal Bankers:** Citibank; Bank of the Philippine Islands; Philippine Commercial Industrial Bank

**Principal Shareholders:** A Soriano Corporation; Anscor Hagedorn Securities Inc; Government Insurance System

**Date of Establishment:** 1957

**No of Employees:** 550

## AUTOMATED MICROELECTRONICS INC

### AME

Km 2 East Service Road, South Expressway, Muntinlupa, Metro Manila

Tel: (2) 842-0535

Telefax: (2) 842-1368

**Chairman:** Jaime Zobel de Ayala; Vice Chairman: Filemon T Berba Jr; President: Renato S Diaz

**Directors:** Renato dela Fuente, Ariston Estrada Jr, Meneleo Carlos Jr, Ernesto Lichauco

**Senior Executives:** Edgardo A Paynor (Vice President, Plant Operations), Hector Y Dimacali (Assistant Vice President, Marketing)

**PRINCIPAL ACTIVITIES:** IC packaging and assembly

**Principal Agencies:** Mitsubishi International Corp (Tokyo); Intertec (Paris)

**Branch Offices:** Suite 333, Bowers Avenue, Snata Clara, CA 95054, USA; 2659 West Guadalupe Road, Suite C-121, Mesa, Arizona 85202, Tel: (408) 980-8874, Fax (408) 980-9683

**Parent Company:** Integrated Microelectronics Inc

**Principal Bankers:** Bank of the Philippine Islands; Standard Chartered Bank; Citytrust Bank

**Financial Information:**

	1991 US\$'000
Sales turnover	12,000
Share capital	PP'000
Total assets	400,000
	424,000

**Principal Shareholders:** Integrated Microelectronics Inc (65%); Japan Asia Investment Co Ltd (20%); International Finance Corporation (15%)

**Date of Establishment:** April 1st, 1991

**No of Employees:** 876

## AUTOMATIC APPLIANCES INC

Ayala Ave, Makati, Metropolitan Manila

Tel: 868631, 868641

Cable: AUTOMATIC APPLIANCES

Telex: 23559 ACMITC PH

**Chairman:** Benito Lim

**Directors:** Benito Lim, Samson Lim (Executive Vice President & General Manager), Nelson Lim, Irene Lim, Elena Lim

**PRINCIPAL ACTIVITIES:** Importer/distributor of household electrical appliances, business machines, household and office furniture

**Branch Offices:** 4 branches in Metropolitan Manila

**Principal Bankers:** Bank of America

**Principal Shareholders:** Benito Lim

**Date of Establishment:** 1948 (incorporated 1974)

**No of Employees:** 180

## AUTOWORLD SALES CORPORATION

561 Carlos Palanca Sr Street, Quiapo, Metropolitan Manila

Tel: 477646, 477154

Cable: AUTOWORLD MANILA

Telex: PGC 27977 awsc ph

**Chairman:** Hon Simeon M Valdez, President: Anthony U Que

**Directors:** Hon Manuel Q Salientes, Hon Ramon S Encarnacion

**Senior Executives:** Peter Que Pei Chan (VP - Treasurer), Luiz Gonzales, (Vice President), Antonio Tapia (Vice President)

**PRINCIPAL ACTIVITIES:** Production of motor vehicles, secondhand car dealing; spare parts and service

**Principal Agencies:** General Motors; Isuzu Motors; Suzuki Motors

**Subsidiary Companies:** Sinofil Philippines Inc

**Principal Bankers:** United Coconut Planters Bank; Equitable Banking Corporation

**Principal Shareholders:** Simeon Valdez; Anthony Que; Manuel Salientes; Peter Que PC

**Date of Establishment:** April, 1972

**No of Employees:** 125

## AVON COSMETICS INC

150 East Rodriguez Jr Avenue, Libis, Quezon City, Metro Manila

Tel: 722-2431

Telex: 42080 AVON PM

**President:** David D Gutierrez

**PRINCIPAL ACTIVITIES:** Manufacture of cosmetics, perfumes and toiletries

## AYALA CORPORATION

7/F MSE Building, Ayala Avenue, Makati, Metro Manila

Tel: 810-2031

Cable: AYALA MANILA

Telex: ITT 45233 AYALA PM

Telefax: 815-2541

**President:** Jaime Zobel de Ayala

# PHILIPPINES

**Directors:** Renato L de la Fuente (Senior Vice President & Corporate Secretary), Ariston Estrada Jr, Zenshiro Nagasaki, Javier J Nepomuceno, Hiroshi Yoshibe, Jaime Augusto Zobel de Ayala II (Vice President, Strategic Planning & Comptroller)

**Senior Executives:** Francisco H Licuanan III (Senior Vice President, President, Ayala Land Inc), Renato G Buhain (Senior Vice President, President, Pure Foods Corp), Xavier P Loinaz (Senior Vice President, President, Bank of the Philippine Islands); Vice Presidents: Manuel Q Bengson (Vice President, Treasurer), Filemon T Berba Jr (President, Integrated Microelectronics Inc), Mark Anthony Javier (President, GMCR Inc), Antonio C Laurel (President, Ayala Agricultural Development Corporation), Jaimes Augusto Zobel de Ayala II (President, Ayala Foundation), Fidel M Alfonso (President, FGU Insurance Corp), Alfonso P Garcia (President, Universal Reinsurance Corp), Rizalino Gerardo B Favila Jr (President, Ayala Systems Technology Inc), Ramon F R Medina (Vice President, Corporate Services)

**PRINCIPAL ACTIVITIES:** Holding company with investments in real estate and hotels, financial services, food manufacturing and agribusiness, electronics, information technology and insurance

**Principal Agencies:** Ayala (Far East) Ltd (Hong Kong)

**Branch Offices:** AYC (US), 875 Mahler Road, Suite 110, Burlingame, California 94010, USA; Ayala (Far East) Ltd, Suite 1521, Prince's Building, 5 Ice House Street, Central, Hong Kong

**Subsidiary Companies & Affiliates:** Ayala Land Inc; Ayala Hotels Inc; Progam Realty & Development Corp; Bank of the Philippine Islands; Pure Foods Corporation; Ayala Agricultural Development Corp; Integrated Microelectronics Inc; Ayala Systems Technology Inc; GMCR Inc; Ayala Life Assurance Inc; Universal Reinsurance Corporation; Ayala Insurance Holdings Corp; AYC (Overseas) Ltd (Hong Kong); Honda Cars Philippines Inc; Ayala Foundation Inc

**Principal Bankers:** Bank of America; Bank of the Philippine Islands; Citibank; Citytrust Banking Corporation; Far East Bank & Trust Co

**Financial Information:** Consolidated

	31.12.90 PP'000	31.12.91 PP'000
Total revenue	8,521,960	11,803,417
Profit after tax	1,292,519	2,028,612
Shareholders' equity	5,818,489	10,456,453
Total assets	12,431,489	18,823,993

**Principal Shareholders:** Mermac Inc (59.42%); Mitsubishi Corporation (10.14%); Mitsubishi Real Estate Co Inc (6.08%); Shoe Mart Inc (5.66%); Consuelo Zobel Alger Foundation (3.67%); Mitsubishi Bank Ltd (3.04%)

**Date of Establishment:** 1968

**No of Employees:** 15,109 (Group)

## AYALA LAND INC

Makati Stock Exchange Building, Ayala Avenue, Makati, Metro Manila  
Tel: (2) 810-2031, 810-4031

Telex: ITT 45233 AYALA PM; RCA 22066 AYC PH

Telefax: (2) 815-0764

**Chairman:** Jaime Zobel de Ayala; President: Francisco H Licuanan III

**Directors:** Renato L dela Fuente (Corporate Secretary), Ariston Estrada Jr, Jaimes Augusto Zobel de Ayala II, Fernando Zobel de Ayala, Manuel Q Bengson

**PRINCIPAL ACTIVITIES:** Real estate and land development

**Subsidiary Companies:** Makati Development Corporation; Laguna Properties Holdings Inc; Laguna Technopark Inc; Las Pinas Ventures Inc; Ayala Property Management Corporation; Ayala Hotels Inc; Ayala Theatres Management Inc; Makati Theatres Inc; Greenbelt Theaters Management Inc; Alabang Theaters Management Corporation; Rizal Theatre Management Corporation; Affiliates: Cebu Holdings Inc; Cebu Property Ventures & Development Corp; Alabang Commercial Corporation; Theatre Consultants Inc

**Financial Information:**

	31.12.90 PP'000	31.12.91 PP'000
Total revenue	2,285,365	3,548,080
Profit after tax	724,662	808,278
Retained earnings	1,057,143	1,746,841
Earnings per share	0.58	0.51
Total assets	4,943,265	9,819,900

**Date of Establishment:** 1988

## BA FINANCE CORPORATION

BAFC Building, Gamboa Street, Legaspi Village, Makati, Metro Manila

Tel: 816-1870

Cable: BAFCORP

Telex: 4348 PT&T

Telefax: 816-3497, 818-4235

**Chairman:** Alfonso T Yuchengco; President: Jose P Mendoza

**Directors:** Alfonso T Yuchengco, Alfonso S Yuchengco III, Leonardo T Siguion-Reyna, Victor Y Lim, M L Greenberg, Abhaya Jain

**Senior Executives:** Jose L Llanera Jr (Vice President & Treasurer), Lourdes M Llaneza (Vice President), Manuel A Agaran (Vice President)

**PRINCIPAL ACTIVITIES:** Finance company: auto financing, truck financing, business equipment financing, personal loans, leasing, money market

**Branch Offices:** Cebu; Davao; Cagayan de Oro; Dagupan; San Pablo; San Fernando; Iloilo; General Santos

**Parent Company:** BankAmerica International Financial Corporation

**Subsidiary Companies:** Bank of America NT & SA

**Principal Bankers:** Bank of America; Rizal Commercial Banking Corporation

**Financial Information:**

	31.12.90 PP'000	31.12.91 PP'000
Revenue	694,762	740,819
Profits	70,913	117,121
Dividend	40,000	35,000
Dividend per share	8.00	7.00
Earnings per share	4.36	7.21
Authorised capital	50,000	500,000
Paid-up capital	50,000	162,500
Total assets	2,410,000	2,778,673

**Principal Shareholders:** Yuchengco Group of Companies (60%); BankAmerica International Financial Corporation (40%)

**Date of Establishment:** February 1974

**No of Employees:** 365

## BACNOTAN CONSOLIDATED INDUSTRIES INC

4/F Phinma Bldg, 166 Salcedo St, Legaspi Village, Makati, Metro Manila

Tel: 810-9526/52

Cable: Bacnotan, Manila

Telex: 4398 BACON PU

Telefax: (632) 817-9807

**Chairman:** Ernesto O Escaler; Vice Chairman: Ramon V del Rosario; President: Oscar J Hilado

**Senior Executives:** Magdaleno B Albarracin Jr (Senior Executive Vice President), Bibiano M Gaviño (Executive Vice President), Roberto S Provido (Senior Vice President-Marketing), Victor J Del Rosario (Senior Vice President-Treasurer), Arthur M Florendo (Vice President-GI Sheets Operations), Leandro S Purificacion (Assistant Vice President-Resident Manager), Manuel V Gaerlan (Assistant Vice President-Group Maintenance), Evelio G Echavez (Assistant Vice President-Plant Manager), Arturo V Mendizabel (Assistant Vice President-Comptroller), Frederick C Lopex (Assistant Vice President), Manuel O Escaler (Corporate Secretary)

**PRINCIPAL ACTIVITIES:** Cement products and galvanized iron sheets

**Principal Agencies:** Kalayaan Commodities Corporation

**Branch Offices:** Baguio City; Dagupan City; Tarlac, San Fernando, Vigan, Laoag

**Parent Company:** Bacnotan Consolidated Industries Inc

**Subsidiary Companies:** Davao Union Cement Corporation; Hi/Atlas Cement Corporation; Central Cement Corporation

**Principal Bankers:** Far East Bank & Trust Co; Interbank; Union Bank of the Philippines



## Financial Information: Consolidated

	1989
	PP'000
Sales turnover	2,513,523
Profits	164,231
Authorised capital	160,000
Paid-up capital	92,144
Total assets	3,073,828

*Principal Shareholders:* Phinma; Phil-Am General Insurance Co; Isabela Cultural Corp; Pilipinas Shell; Petrophil Corp

*Date of Establishment:* 1957

*No of Employees:* 586

## BAGUIO GOLD MINING CO

2/F Philex Building, Brixton & Fairlane Streets, Pasig, Metro Manila  
Tel: 6935143

*Cable:* Baguiogold Manila

*President:* Henry A Brimo

*Directors:* Henry A Brimo, Antonio G Gonzalez, Bienvenido A Tan Jr, Federico Agrava, Guillermo Tantuco, Johnny K Dy, Morley Lim

*Senior Executives:* Henry A Brimo (President), Antonio G Gonzalez (Executive Vice President), Bienvenido A Tan Jr (Vice President), Federico Agrava (Vice President), Idefonso O Elegado (Corporate Secretary & Treasurer)

*PRINCIPAL ACTIVITIES:* Mining of gold

*Principal Bankers:* Bank of America NT & SA; Bank of the Philippine Islands; Citytrust Banking Corporation; Hongkong & Shanghai Banking Corporation

*Date of Establishment:* 1930

*No of Employees:* 1,700

## BANK OF AMERICA NT & SA

BA-Lepanto Bldg, 8747 Paseo de Roxas, Makati, Metro Manila  
Tel: (2) 815-5000

*Telex:* 45049 AMERICA PM, 63624 BOFA, 22245 BOAPH

*Telefax:* (2) 815-5582

*Senior Executives:* Abhaya Jain (Vice President & Country Manager), Fred Pascher (Vice President-Country Operations Manager), Rogelio Benesa (Vice President, Human Resources), Emmanuel Mangosing (Vice President), Manuel Luis Arias (Vice President), Arlene Lotilla (Vice President/Country Treasurer), Henry T Pelaez (Vice President, Finance)

*PRINCIPAL ACTIVITIES:* Commercial banking

*Parent Company:* Bank America Corporation San Francisco, California

*Subsidiary Companies:* Affiliates (Philippines): BA Finance Corporation; BA-Lepanto Condominium Corporation

*Financial Information:*

	31.12.91
	PP'000
Deposits	1,935,758
Profit before tax	273,239
Profit after tax	216,481
Total assets	8,398,966
Receivables from customers	6,941,948

*Principal Shareholders:* BankAmerica Corporation, San Francisco, California

*Date of Establishment:* (Philippines): April 15th, 1947

*No of Employees:* 88

## BANK OF NOVA SCOTIA (THE)

9/F Solidbank Building, 777 Paseo de Roxas, Makati, Metro Manila,  
Tel: (2) 817-9751

*Cable:* SCOTIABANK

*Telex:* Eastern 64025

*Telefax:* (2) 817-8796

*Chairman:* C E Ritchie

*Senior Executives:* M S Sevilla (Manager)

*PRINCIPAL ACTIVITIES:* Offshore banking

## BANK OF THE PHILIPPINE ISLANDS

PO Box 1827 MCC, Makati, Metropolitan Manila

*Tel:* 818-5541

*Cable:* BANCO MAKATI

*Telex:* 63673 BPI PN, 22481 BKP PH, 45375 BANCO PM

*Telefax:* (632) 815-9434, 817-4736

*Chairman:* Jaime Zobel de Ayala; *President:* Xavier P Loinaz

*Directors:* Benito R Araneta, Renato L de la Fuente, Jose Y Feria, Xavier P Loinaz, Sabino Padilla Jr, Bernardo M Villegas, Jaime Augusto Zobel de Ayala II, Noli B Bajada, Mercedesita S Nollo, Vicente C Aquino, Thaddeus T Beczak, Manuel Q Bengson, David S Hickman, Christian M Zuegel

*Senior Executives:* Aurelio R Montinola III (Executive Vice President, Retail Banking Group), Oscar L Contreras Jr (Senior Vice President), Ramon P Sales (Senior Vice President, Information Systems), Carlos C Tan (Senior Vice President, Comptroller), Edmundo A Barcelon (Senior Vice President, Institutional Banking), Alberto L Jugo (Senior Vice President), Francisco U Luna Jr (Senior Vice President), Senen L Matoto (Senior Vice President), Catherine S Go (Senior Vice President), Vicente B Castillo (Senior Vice President, Treasury), Alfonso R Zamora (Senior Vice President, Foreign Exchange), Ambrosio B Mangilit (Senior Vice President, BPI New York), Abelardo V Cortez (Vice President, BPI Hong Kong), Adelbert A Legasto (Vice President, Investment Banking)

*PRINCIPAL ACTIVITIES:* Expanded commercial bank

*Branch Offices:* 269 nationwide; Branch in New York (Tel (212) 644-6700, Fax (212) 752-5969) and Representative Office in Hong Kong (Tel (521-1155, Fax 5-845-9170)

*Subsidiary Companies:* BPI Family Savings Bank; BPI Agricultural Development Bank; BPI Computer Systems Corporation; BPI Credit Corporation; BPI Express Card Corporation; BPI Securities Corporation; BPI Leasing Corporation; BPI Data Systems Corporation; BPI International Finance Ltd (Hong Kong); Af Merchants Inc; Santiago Land Development Corporation; BPI Forex Corporation

*Financial Information:* Consolidated

	31.12.91	31.12.92
	PP'000	PP'000
Deposits	52,160,300	57,444,000
Net earnings	951,600	1,325,200
Earnings per share	54.37	75.73
Stockholders equity	3,899,500	5,014,300
Total assets	62,989,793	70,673,841

*Principal Shareholders:* Ayala Corporation (35%); J P Morgan Overseas Capital Corp (20%); Roman Catholic Archdiocese of Manila (18%)

*Date of Establishment:* August 1st, 1851

*No of Employees:* 6,185

## BANK OF TOKYO LTD

Corinthian Plaza, Paseo de Roxas, Makati, Metro Manila

*Tel:* 881-976

*Cable:* TOHBANK

*Telex:* 22182

*Senior Executives:* Tokio Yamaguchi (General Manager)

*PRINCIPAL ACTIVITIES:* Banking

*Parent Company:* The Bank of Tokyo Ltd, Tokyo

*Date of Establishment:* May 6th, 1977

## BANKERS TRUST CO

3/F Corinthian Plaza, Paseo de Roxas, Makati, Metropolitan Manila

*Tel:* 819-0231

*Cable:* BANKTRUSREP

*Telex:* 6363031

*Senior Executives:* Jose Camacho (Vice President)

*PRINCIPAL ACTIVITIES:* Banking

# PHILIPPINES

## BANQUE NATIONALE DE PARIS

G/F PCIB Tower II, Makati Ave Corner H V dela Costa St, 1200 Makati, MM

Tel: 815-8821, 817-3750

Cable: NATIOPAR

Telex: GMC 45489 BNPFX PM, 64408 BNPFX PN, 63707 BNP PN (General)

Telefax: 817-9237

**Senior Executives:** J Desmond Ormsby (Vice President & Country Manager), Edwin Yaptangco (Senior Corporate Banking Officer), Adriano S Pantino (Assistant Vice President, Chief Accountant), Adriano S Pantino, Eliza R Miranda (Assistant Vice President, Correspondent Banking), Ma Carmen R Guerzon (Treasury Officer), Manuel Luis I Velasco (Assistant Manager, Corporate Banking)

**PRINCIPAL ACTIVITIES:** Offshore banking

**Parent Company:** Banque Nationale de Paris, Paris

**Financial Information:**

	31.12.90	31.12.91
	US\$ '000	US\$ '000
Deposits	267,264	264,924
Profits	6,801	6,588
Total assets	289,043	286,358

**Date of Establishment:** 1975

**No of Employees:** 24

## BARCLAYS BANK PLC

4/F Dolmar Gold Tower, 107 Alvarado Street, Legaspi Village, Makati, MM

Tel: 815-9291

Cable: BARBANK

Telex: ETPI 63768, RCA 22561

**Senior Executives:** Alan Anderson (Senior Vice President)

**PRINCIPAL ACTIVITIES:** Banking

## BATAAN PULP & PAPER MILLS INC

2/F ACE Bldg, Cnr Dela Rosa & Rada Streets, Legaspi Village, Makati, MM

Tel: 85-97-81

Telex: 22110 BCI PH

Telefax: 815-94-60

**Chairman:** Ernesto D Rufino; **Vice Chairman:** Alexander A Adamson; **President:** Elon Ting

**Directors:** Romeo Villonco (Treasurer), Magnolia Antonino, Corito de Claro, Francisco C Delgado, Manuel R Galvez Jr, Edmund Mapua, Marixi R Prieto, Antonio Runfino, Ernesto B Rufino Jr, Elsa Guevarra, Eduardo Esteves

**Senior Executives:** Luz R Bitong (SVP, Finance & Assistant Treasurer), Renato C Sio (SVP, Manufacturing), Alfred Y Huang (SVP, Sales), Efren C Tanlapco (SVP Administration & Accounting), Danilo D Camacho (SVP Financial Planning & Control), Valeriano San Jose (SVP Manufacturing & Resident Manager), Teresa F Reyes (AVP, Controller)

**PRINCIPAL ACTIVITIES:** Manufacturer of paper

**Subsidiary Companies:** Trust International Paper Corporation

**Principal Bankers:** Philippine Commercial International Bank; Consolidated Bank & Trust Co; Chinbank; Development Bank of the Philippines

**Financial Information:**

	1991
	PP'000
Profit before tax	16,172
Share capital	35,196
Total assets	383,408

**Principal Shareholders:** Xyloid Management Inc; Elers Realty & Development Co Inc; Estate of Vicente Rufino; Remedios S Rufino, Edmund Mapua, HMR Enterprises Inc; Julieta A Rufino; Eastman Chemicals Inc; Aresar Realty Corp; Manuel R Galvez Jr

**No of Employees:** 314

## BAYER PHILIPPINES INCORPORATED

3/F Equitable Bank Bldg, Ortigas Ave, Greenhills, San Juan, Metro Manila

Tel: 721 6011/21

Cable: BAYERPHIL MANILA

Telex: RCA 27458 BAY PH; EASTERN 66070 BAYER PN

**Chairman:** Francisco Ortigas Jr

**Directors:** Raimund Geyer (President & General Manager), Dieter Manske, Uwe Mohrdieck, Noberto Gonzales (Corporate Secretary), Jesus Jacinto, Jose Ma Olbes

**Division Managers:** Stefan Frey (Agrochemicals), Werner Baelz (Dyestuff), Fritz Juergen Kohler (Chemicals), Ulrich Mueller (Consumer Products), Clemens Kaiser (Pharmaceuticals), Hans Joachim Schulze (Veterinary), Araceli V Gomez (Finance & Accounting), Philip A Pichay (Administration)

**PRINCIPAL ACTIVITIES:** Manufacture of pharmaceutical and veterinary products

**Parent Company:** Bayer AG, Leverkusen, West Germany

**Principal Bankers:** Bank of America; Bank of the Philippine Islands; Citibank NA; Citytrust Banking Corporation; Equitable Banking Corporation

**Principal Shareholders:** Bayer AG; Jose Ma Olbes; Francisco Ortigas Jr; Mobay Chemicals (USA); Uwe Mohrdieck; Dieter Manske; Raimund Geyer; Jesus Jacinto; Norberto Gonzales

**No of Employees:** 421

## BENGUET CORPORATION

Benguet Centre, 12 ADB Avenue, Mandaluyong, 1501 Metro Manila

Tel: (2) 631-8701

Cable: Benguetcorp Manila

Telex: Eastern 63651 BCIPN

Telefax: (2) 631-6461

**Chairman:** Alfonso T Yuchengco; **Vice Chairman:** Delfin L Lazaro

**Directors:** Dennis R Belmonte (President & CEO), Antonio P Tambunting Jr, Andres G Gatmaitan, Benjamin Philip G Romualdez, Ferdinand Martin G Romualdez, Manuel A Roxas, Alfonso T Yuchengco, Antonio N Tanchuling

**Senior Executives:** Petronilo Y Rivera (Senior Vice President, Administration & Subsidiaries), Luisito B Albarracin (Senior Vice President, Exploration, Research & Development), Rogelio G Laraya (Senior Vice President, Finance & Treasurer), Eduardo M Sacris (Senior Vice President, Dizon Copper-Gold Operation & Masinloc Chromite Operation), Soledad M Cagampang-De Castro (Vice President, Legal & Audit, Corporate Secretary), Amado S Lagdameo Jr (Vice President, Personnel), Saturnino R Javellana (Vice President, Paracale Gold Operation & Benguet Orelina Contract Operation), Dominador C Valencia (Vice President, Benguet Gold Operations & Benguet Antamok Gold Operation), Francisco P Arnohit (AVP & Technical Assistant to the President), Renato N Migrino (AVP Comptroller), Salvador P Pabalan (AVP Finance & Assistant Treasurer)

**PRINCIPAL ACTIVITIES:** Mining, overseas and domestic construction, alloy steel foundry castings, machinery sales, trucking, overseas shipping, metallurgical services, handicraft exports, real estate and agribusiness

**Parent Company:** Benguet Corporation

**Subsidiary Companies:** Benguet Management Corporation; BenguetCorp International Ltd; Benguet Paracale Gold Corporation; Itogon-Suyoc Mines Inc; Pillars of Exemplary Consultants Inc; Engineering Equipment Inc; Petrofields Exploration & Development Company Inc; AsianBank Corp; AB Capital & Investments Corporation; Monte de Piedad & Savings Bank

**Principal Bankers:** Philippine National Bank; Far East Bank & Trust Co; Development Bank of the Philippines; Metropolitan Bank

**Financial Information:**

	31.12.91
	PP'000
Sales	3,648,200
Profit before tax	113,300
Profit after tax	91,100
Retained profit	1,472,300
Earnings per share	0.80
Share capital	1,045,200
Total assets	7,760,600

*Principal Shareholders:* PCGG ITF Palm Avenue (18.66%)  
*Date of Establishment:* 1903  
*No of Employees:* 17,534

## BERLI JUCKER INDUSTRIES INC

Union & Pines Street, Mandaluyong, Metro Manila  
*Tel:* (2) 791092, 788604  
*Telex:* 43151

*President:* R Salazar

*Senior Executives:* Honesto M Casapao (Chief Financial Officer), Ernesto S Verzosa (Manager-Consumer Products Division)

*PRINCIPAL ACTIVITIES:* Marketing and distribution of consumer goods; sale of engineering equipment and supplies' spare parts, etc; import and exports; project management and consultancy

*Branch Offices:* Holland Pacific Paper Inc (Scott Paper Phils), Quirino Highway, Baesa, Quezon City, Tel 3624712, 344382, 243446

*Principal Bankers:* Bank of America; Bank of the Philippine Islands; Traders Royal Bank; Rizal Commercial Banking Corporation; United Coconut Planters Bank; Citytrust Banking Corp

*Principal Shareholders:* Albert A del Rosario; Berli Jucker (Singapore) Pte Ltd

*Date of Establishment:* January 9th, 1980

*No of Employees:* 168

## BLUE BAR COCONUT PHILIPPINES INC

7/F Hongkong Bank Centre, San Miguel Avenue, cor Tektite Rd, Pasig, MM

*Tel:* 631-25-12, 631-25-14, 631-25-13

*Cable:* BLUEBAR

*Telex:* 29079 BBC PH, 42402 BLUEBAR PM

*Telefax:* 631-24-79

*Chairman:* Augusto Barcelon

*Directors:* Augusto Barcelon, Eduardo B Guinto, William Epes, James Murray, Jose Chuidian, Vicente C Lopez, Jose A Tuason, Vicente Reyes, Jose T Quimson

*Senior Executives:* Augusto Barcelon (President), Jose Chuidian (Vice President), Vincente C Lopez (Senior Vice President), Alberto P San Juan (Corporate Secretary)

*PRINCIPAL ACTIVITIES:* Manufacturer and exporter of desiccated coconut

*Principal Agencies:* Phildesco Inc (USA); Jorgenson Waring Pty (Australia) Ltd; Kaehler Gebroeder (Europe); Max Behrend (Europe); PR International (Canada); Seaward & Winch Produce Ltd

*Branch Offices:* Factory: Bo Lusakan, Tiaong, Quezon

*Subsidiary Companies:* Trans-Pacific Trading (Phils) Inc

*Principal Bankers:* Far East Bank & Trust Company; Bank of the Philippine Islands; Union Bank of the Philippines

*Financial Information:*

	30.06.91
	PP'000
Sales turnover	225,908
Profit before tax	4,616
Profit after tax	3,014
Retained profit (loss)	(12,688)
Earnings per share	2.15
Authorised capital	30,000
Paid-up capital	14,000
Total assets	80,584

*Principal Shareholders:* Rose Industries Inc; JTQ Securities Inc; Mat-Sons Realty Development Corp; MTH Development Corp

*Date of Establishment:* 1927

*No of Employees:* 1,600

## BORDEN INTERNATIONAL PHILIPPINES INC

Ayala Life Building, 6786 Ayala Avenue, Makati, Metropolitan Manila  
*Tel:* 8161720

*Cable:* BORDENCHEM MANILA

*Telex:* 22014 BCC PH

*Telefax:* 817-6485

*Chairman:* Fred J Chrvala

*Directors:* Macario S Rufino, Emmanuel Pelaez Jr, J Marsh Thomson, Reynaldo A Adriano (President & General Manager), Dan O'Riordan, Ronald W Haigh

*Senior Executives:* Clarito F Soriano (Sales Manager), Romeo R Garcia, (Administrative & Personnel Manager), Silvestre T Magdaong (Production & Distribution Manager), Cecilia V Bayquen (Manager R&D), Antonio V Place (Treasurer/Controller)

*PRINCIPAL ACTIVITIES:* Manufacture of synthetic resins

*Branch Offices:* Pamplona; Las Piñas; Metro Manila; Recodo; Zamboanga City; Dumoy; Davao City

*Parent Company:* Borden Inc, 180 East Broad Street, Columbus, Ohio 43215, USA

*Principal Bankers:* Prudential Bank; Philippine Commercial & International Bank

*Financial Information:*

	1990
	PP'000
Net sales	317,436
Net profit	34,764
Authorised capital	50,000
Paid-up capital	44,962
Total assets	227,579

*Principal Shareholders:* Borden Inc

*Date of Establishment:* 1956

*No of Employees:* 189

## BOTELHO SHIPPING CORPORATION

7/F Magsaysay Building, 520 T M Kalaw, Ermita, Metropolitan Manila  
*Tel:* (2) 506611 (18)

*Cable:* MAGSAYSAY

*Telex:* ETP 63201 ABJEB PN (GLOBE MACKAY/ITT) 40560 MAGSHIP PM

*Telefax:* (63-2) 521-4854

*Chairman:* Robert C F Ho

*Directors:* Robert C F Ho, Miguel A Magsaysay, Helen Constance Ho, Eduardo U Manese, Robert Alexander Ho, Steven Ho, Tristan A Catindig, Doris Teresa Ho

*Senior Executives:* Equardo U Manese, Alfredo G Ricasata, Doris Teresa Ho

*PRINCIPAL ACTIVITIES:* Shipping, shipowning and services

*Parent Company:* Transocean Transport Corp

*Financial Information:*

	31.12.91
	PP'000
Revenue	103,998
Net income	1,557
Authorised capital	15,000
Paid-up capital	13,000
Total assets	39,920

*Principal Shareholders:* Transocean Transport Corporation

*Date of Establishment:* August 12th, 1958

## BPI FAMILY SAVINGS BANK

Fillinvest Financial Centre, 8753 Paseo de Roxas, Makati, Metro Manila

*Tel:* 817-7936

*Telex:* 23480, 45991

*Telefax:* 818-4160

*President:* Manuel Q Bengson

*PRINCIPAL ACTIVITIES:* Commercial banking

*Parent Company:* Bank of the Philippine Islands

## BUSCO SUGAR MILLING CO INC

4/F Corinthian Plaza, Paseo de Roxas, Makati, Metro Manila

*Tel:* (2) 817-8484, 817,8403

*Telefax:* (2) 815-1780

*Chairman:* Roman Ozaeta Jr; *President:* Julio O Sy Sr

*Directors:* Roman T Yap (Vice Chairman), Henry K Chang, Liong Cio Chang (Senior Vice President, Finance & Treasury) James Chua, Eng Uy Go (Senior Vice President, General Services), Ramon V Go, Bernardo T Sim, Rodolfo T Sim

# PHILIPPINES

**Senior Executives:** Benjamin F Santos Sr (Senior Vice President, Management Services), Roman Ozaeta Jr (Operations Head), Philip T Sim (Controller), William C Cruz (Technical Assistant to the President), Cosme D Rosell (Legal Counsel & Corporate Secretary)

**PRINCIPAL ACTIVITIES:** Sugar manufacturer

**Principal Bankers:** Solidbank; China Banking Corporation; United Coconut Planters Bank

**Financial Information:**

	1991
	PP'000
Profit before tax	34,444
Share capital	400,000
Total assets	729,394

**Date of Establishment:** September 16th, 1988

**No of Employees:** 634

## C ALCANTARA & SONS INC

See ALCANTARA, C, & SONS INC

## C C UNSON CO INCORPORATED

See UNSON, C C, CO INCORPORATED

## CALIFORNIA MANUFACTURING COMPANY

Km 18 East Service Road, South Superhighway, Parafiaque, Metro Manila

**Tel:** 822-1011

**Cable:** CALMACO MANILA

**Telex:** ETP 63633 Calmaco pn, GMC 745231 Calmaco PN

**Telefax:** (2) 842-0808

**Chairman:** C Roger Budden

**Directors:** Hans Heribert Gruenert (President), Jose Lugay III, Vicente del Rosario, SHigeki SONoda, Junishiro Tokiwa, Sakuma Nishimura

**Senior Executives:** Victor Serrano (Vice President, Sales), Raul E Tupaz (Vice President, Finance & Administration), Renato Simpao (Vice President, Operations)

**PRINCIPAL ACTIVITIES:** Food manufacturer and wholesaler

**Parent Company:** CPC International Inc, New Jersey, USA; Ajinomoto Co Inc, Japan

**Principal Bankers:** Bank of the Philippine Islands; Philippine Commercial Industrial Bank; Far East Bank & Trust Co; Rizal Commercial Banking Corp; Urban Development Bank

**Financial Information:**

	1990
	PP'000
Sales turnover	1,624,368
Profit before tax	174,814

**Principal Shareholders:** CPC International Inc; Ajinomoto Co Inc

**Date of Establishment:** 1956

**No of Employees:** 982

## CALTEX (PHILIPPINES) INCORPORATED

540 Padre Faura, Ermita, Metropolitan Manila

**Tel:** 5213501

**Cable:** CALTEX MANILA

**Telex:** 26750 CTX PH, 14812 CALTEX PS

**Chairman:** Raul Paredes; **President:** William S Tiffany

**Senior Executives:** F R Kotze (Vice President, Marketing), Edgar N Harland (Vice President, Finance & Information Systems), Francisco A Cruz (Vice President, Supply & Planning), Edgardo C Cataquis (Vice President, Manufacturing), Josefina J Poblador (Corporate Secretary), Araceli R Mendoza (Treasurer), Edgar F Legaspi (Comptroller), Edgardo M Cruz (General Manager, Marketing Operations), Eduardo A Ricardo (General Manager, Marketing Sales), Jose De Lusong (General Manager, Marketing resale), Rodolfo Fermin (General Manager, Lubricants & Greases), Susana D Rueda (General Manager, HRPD & Total Quality)

**PRINCIPAL ACTIVITIES:** Refining and marketing of petroleum products

**Parent Company:** Caltex Petroleum Corporation, USA

**Financial Information:**

	1991
	PP'000
Sales revenue	26,802,679
Profit after tax	1,078,852
Retained profit	2,089,353
Total assets	9,420,691

**Principal Shareholders:** Caltex Petroleum Corporation, Dallas, Texas

**Date of Establishment:** 1921

**No of Employees:** 920

## CAPITAL GARMENT CORPORATION

Km 25 Ortigas Avenue Ext, Taytay, Rizal

**Tel:** 665-43-40, 665-43-39

**Telex:** RCA 23786 CAPTAL PH; ETPI 64400 CAPTAL PN

**Telefax:** (632) 665-47-65

**Chairman:** P L Lim (also President)

**Directors:** Oscar R Papa, Margaret Kwok, Chiraprapa S Lim, Bienvenido M Araw III, Marjorie Muntak Yang, Ronald Chow, David E T Lim, Cesar Concio, Samsun Sung, Koon Lam Lee

**Senior Executives:** Oscar R Papa (Executive Vice President-Chief Operating Officer), Chiraprapa S Lim (Vice President-Treasurer), John T Lim (Senior Vice President), Fernando R Farolan (Asst Vice President-Finance), William O Yu (Asst Vice President-Production), Alberto V Alcantara (Asst Vice President-Engineering Services), Jaime A Malonzo (Asst Vice President-Accounting), Poncevic Ceballos (Corporate Secretary), Librada Gaspar (AVP-Treasury)

**PRINCIPAL ACTIVITIES:** Manufacture of men's shirts and other garments

**Principal Bankers:** Far East Bank & Trust Co; International Corporate Bank; Philippine Commercial International Bank; Union Bank of the Philippines; Consolidated Bank & Trust Co; Hongkong & Shanghai Banking Corporation; Security Bank & Trust Co

**Financial Information:**

	30.11.90
	PP'000
Sales turnover	464,902
Profits	18,287
Authorised capital	200,000
Paid-up capital	100,674
Total assets	259,808

**Principal Shareholders:** P Lim Investment; P L Lim; M Mun Tak Yang; R Chow

**Date of Establishment:** 1975

**No of Employees:** 2,451

## CAPITOL INDUSTRIAL CONSTRUCTION GROUPS INC

CICG Bldg, Ortigas Avenue Extension, Cainta, Rizal

**Tel:** 665-6608, 665-6618, 665-6628, 665-6638

**Cable:** CAGROPHIL MANILA

**Telefax:** 665-8181

**Chairman:** Bernardo O Armeña (also President)

**Directors:** Merlinda M Armeña, Carlito R Siason (Vice President), Gallardo A Villanueva (Vice President-Treasurer & Corporate Secretary), Roland C Mancilla (Assistant Vice President), Rolando S Cruz (Assistant Vice President), Henry T Go

**PRINCIPAL ACTIVITIES:** Construction and civil engineering

**Parent Company:** Capitol Industrial Construction Groups Inc

**Subsidiary Companies:** Empress Realty & Development Corporation; CICG International Trade Corporation

**Principal Bankers:** Prudential Bank-Malate, Manila; Philippine Commercial & International Bank; Security Bank; Citibank NA

**Financial Information:**

	1991	1992
	PP'000	PP'000
Sales turnover	235,848	334,218
Profit before tax	2,230	1,443
Profit after tax	2,230	938
Retained profit	16,429	18,659
Authorised capital	100,000	100,000
Paid-up capital	37,271	37,271
Total assets	404,289	406,724

**Principal Shareholders:** All Directors listed above

**Date of Establishment:** November 1973

**No of Employees:** 1,003

# PHILIPPINES

## CENTRAL AZUCARERA DE LA CARLOTA

105 FJE Bldg, Esteban Street, Legaspi Village, Makati, Metro Manila  
Tel 815-91-31

Telex 3199 ETPIMO PN

Chairman Fred J Elizalde

Directors Fred J Elizalde, Santiago Z Ureta, Felix D Caoo Jr, Hadrian V Arroyo, Consuelo J Cuna, Joaquin G Teves, Juan Yulo, Miguel V Gonzales, Ruperto S Nicadao Jr, Jose Luis Yulo

Senior Executives Fred J Elizalde, Santiago Z Ureta

PRINCIPAL ACTIVITIES Production of sugar

Principal Agencies Sugar Philippines Inc

Subsidiary Companies La Carlota Biochemical Corporation, Negros Industrial By-Products Processing Inc

Principal Bankers Far East Bank & Trust Company, Republic Planters Bank, Bank of the Philippine Islands

Principal Shareholders Manila Broadcasting Company, MBC Trading Corporation

Date of Establishment 1921

No of Employees Approx 1,600

## CENTRAL AZUCARERA DE TARLAC

119 Dela Rosa, corner J Palanca St, Legaspi Village, Makati, Metro Manila

Tel 818-39-11, 818-15-16

Cable Luisita, Manila

Telex 22755 LUISITA PH

Telefax 817-93-09

Chairman Pedro Cojuangco (also President)

Directors Teresita C Lopa, Georg Weber Hoehl, Jose Cojuangco Jr, Josephine C Reyes, Manuel G Montecillo, Ernesto G Teopaco, Pedro Cojuangco

Senior Executives Josephine C Reyes (Vice President & Treasurer), Fernando Cojuangco (Assistant Secretary), Jose Cojuangco Jr (Vice President), Arcadio Lopez (Secretary), V Francisco Varua (Vice President, Marketing), Benjamin C Gutierrez (Assistant VP & Treasurer), Bernardo R Lahoz (Vice President, Administration), Emmanuel G Cochico (Assistant Vice President, General Counsel)

PRINCIPAL ACTIVITIES Sugar products

Subsidiary/Associated Companies Luisita Marketing Corporation, Tarlac Distillery, Tarlac Development Corporation, Jose Cojuangco & Sons Inc

Principal Bankers Republic Planters Bank, United Coconut Planters Bank, Bank of the Philippine Islands, Boston Bank of the Philippines, Philippine Commercial & Industrial Bank, Security Bank & Trust Company

Financial Information

	1991	1992
	PP'000	PP'000
Profit before tax	104,523	92,569
Profit after tax	70,324	58,530
Retained profit	124,377	75,843
Earnings per share	4.98	4.14
Authorised capital	200,000	200,000
Paid-up capital	141,269	141,269
Total assets	913,924	974,854

Principal Shareholders Jose Cojuangco & Sons, Inc, Luisita Trust Fund, Tarlac Distillery Corporation, Luisita Marketing Corporation, Corporacion de Padres Recoletos

Date of Establishment June 1927

No of Employees 1,734

## CENTRAL AZUCARERA DON PEDRO

CG Bldg, 101 Aguirre Street, Legaspi Village, Makati, Metro Manila  
Tel 8108901-06

Cable Roxgar Manila

Telex 45118 ROXGAR PM (ITT), 63582 ROXGAR PN (Eastern), 22265 ROX PH (RCA)

Telefax (632) 817-18-75

Chairman Antonio J Roxas, Vice Chairman Eduardo J Roxas

Directors Pedro E Roxas (President), Inigo Zobel, Eduardo Soriano, Pedro Paterno, Gaizka Garamendi (Senior Vice President, Treasurer)

Senior Executives Miguel Angel Gaspar (Vice President, Operations), Godofredo Trajano (Corporate Secretary), Ramon A Picornell Jr (Vice President, Resident Manager), Rafael A Francisco (Manager, Administration), Placido U Morales (Manager, Engineering Division), Rolando C Pramonte (Manager, Manufacturing Division), Vicente B Atienza Jr (Manager, Field Operations Division), Jaime C Umaldal (Head, Personnel)

PRINCIPAL ACTIVITIES Manufacturing and processing of raw sugar, distilled spirit (alcohol), dry yeast, and liquid CO2 and molasses

Branch Offices Millsite Office, Nasugbu, Batangas, Philippines

Parent Company Roxas & Company Inc

Subsidiary Companies Sugar Farms, Cordoba Farms (Pigs), Real Estate

Principal Bankers Standard Chartered Bank, Bank of the Philippine Islands, China Bank, Security Bank & Trust Co, Far East Bank

Financial Information

	31 08 90	31 08 91
	PP'000	PP'000
Net sales	403,181	575,636
Net operating income	65,566	165,757
Net income (loss)	(11,019)	5,538
Retained earnings	29,290	27,123
Dividend	168,810	132,192
Earnings (loss) per share	(0.72)	0.36
Share capital	152,880	152,880
Total assets	705,658	979,756

Principal Shareholders Roxas & Company Inc, A Soriano Corporation, Mermac Inc (Ayala Corporation)

Date of Establishment October 31st, 1930

No of Employees 1,400 on average during milling season

## CENTRAL TEXTILE MILLS INC

Corner EDSA & A Bonifacio Ave, Balintawak, Quezon City, Metro Manila

Tel 3616851, 353596, 352297

Cable CENTRAMCO

Chairman Willy S Co

Directors Willy S Co, Sy Lianteng, Marcos G Bautista, Mariano Cokiat, Conrado S Co, Caesar Sylanteng (President), Stephen Hontiveros, Eric C Bautista, Joseph U Lim, George U Lim, Paulino U Lim

Senior Executives Fred Cheng (General Manager), Mrs Co Lee Hua (Treasurer), Agustin R Cabatngan (Vice President & Comptroller), Eric Bautista (Purchasing Manager), George U Lim (Internal Auditor)

PRINCIPAL ACTIVITIES Finishing mills for textile products-spinning and weaving

Principal Bankers Philippine Commercial International Bank, Metropolitan Bank & Trust Co, International Corporate Bank

Principal Shareholders Central Knitting & Weaving Mills Inc, Universal Synthetic Mills Inc, Universal Steel Smelting Corporation

Date of Establishment September 1956

No of Employees 2,404

## CENTURY CANNING CORPORATION

32 Sta Maria Estate, 1st Avenue, Bagumbayan, Taguig, Metro Manila  
Tel 823-80-40

Telex 62521 CENTURY PN

Telefax (632) 823-8840

President R S Po

Directors Angelita T Po, Ricardo T Po Jr (Executive Vice President), Teodoro T Po (Assistant Vice President), Christopher T Po

Senior Executives Danilo B Angeles (Senior Vice President, Operations), Edgardo Diaz (Director, Finance), Ricardo T Po Jr (EVP, Marketing), Delfin Villarama (Director, Purchasing), Teodoro T Po (AVP, Production), Gertrudis P Bangalan (Director, Personnel)

PRINCIPAL ACTIVITIES Canning of seafood (tuna, sardines)

Branch Offices Sales Office Cebu City

Subsidiary Companies Columbus Foods Inc, Rian Realty Corporation

Principal Bankers Citibank, Bank of the Philippine Islands, China Bank, Equitable Bank, Citytrust, Metro Bank & Trust Co, Far East Bank & Trust Co

# PHILIPPINES

## Financial Information:

	30.09.91	30.09.92
	PP'000	PP'000
Sales turnover	610,403	558,749
Profit (loss) before tax	2,984	(68)
Profit (loss) after tax	2,629	(350)
Retained profit	-	3,437
Authorised capital	75,000	150,000
Paid-up capital	69,852	69,852
Total assets	720,870	639,579

*Principal Shareholders:* Ricardo S Po; Teodoro T Po, Ricardo T Po; Christopher T Po

*Date of Establishment:* December 12th, 1978 (Incorporated)

*No of Employees:* 2,000

## CFC CORPORATION

CFC Building, E Rodriguez Jr Avenue, Pasig, Metropolitan Manila

*Tel:* 673-75-41

*Cable:* Presto Manila

*Telex:* GMC 43125 cfcourc pm

*Senior Executives:* John Gokongwei Jr (President), James L Go (Senior Vice President), Henry L Go (Senior Vice President), Johnson Robert Go (Senior Vice President), Ignacio Gotao (Senior Vice President), Eugenie M L Villena (Treasurer)

*PRINCIPAL ACTIVITIES:* Food products: trading in chocolate, coffee, cocoa butter etc

*Principal Bankers:* First National City Bank

## CHASE MANHATTAN BANK NA

18/F Fillinvest Financial Center Bldg, Paseo de Roxas, Makati, Metro Manila

*Tel:* 818-9851

*Cable:* CHASEPHIL

*Telex:* 63898 CMBPI

*Senior Executives:* Douglas Asper (Vice President)

*PRINCIPAL ACTIVITIES:* Banking

## CHEMPHIL-LMG INCORPORATED

Chemphil Building, 851 Pasay Road, Makati, Metropolitan Manila

*Tel:* 8188711

*Cable:* CHEMPHIL Manila

*Telex:* 3380 LMG PU

*Telefax:* 817-6428

*Chairman:* Ramon M Garcia

*Directors:* Antonio M Garcia (Vice Chairman), Carlos N de Castro (President), Manuel M Garcia, Robert Coyuito Jr, Rodolfo Y Eusebio (Executive Vice President & General Manager), Carmelita G Salgado, Felix C Roces Jr, Johannes Kotjo, Masuo Ikegami, Mitsuo Hotta, Kenzo Inoue, Hiroshi Kawakubo, Carlos F Munoz, Carlos C Torres

*Senior Executives:* Carmelita G Salgado (Treasurer)

*PRINCIPAL ACTIVITIES:* Chemical products: alkylbenzene (raw material for detergent), sulfuric acid, magnesium sulphate and aluminium sulphate

*Parent Company:* Chemical Industries of the Philippines Inc

*Principal Bankers:* Rizal Commercial Banking Corp; Union Bank of the Philippines

*Principal Shareholders:* Chemical Industries of the Philippines Inc; Toyo Menka Kaisha Ltd

*Date of Establishment:* August 1970

*No of Employees:* 349

## CHINA BANKING CORPORATION

China Bank Bldg, Paseo de Roxas Cor Villar Street, Makati, Metro Manila

*Tel:* 817-7981

*Telex:* Philcom RCA 27345, Eastern 63298, GMC 40378 chibank pm

*Telefax:* (2) 461-413

*Chairman:* Gilbert Dee; Vice Chairman: Hans Sy; President: Jaime Dy Buncio (Also Chief Executive)

*PRINCIPAL ACTIVITIES:* Commercial banking

*Branch Offices:* 39

*Subsidiary Companies:* Philippine Pacific Capital Corporation; First CBC Capital (Asia) Ltd; CBC Finance Inc; CBC Venture Capital Corporation; CBC Realty Inc

*Date of Establishment:* August 16th, 1920

*No of Employees:* 910

## CIBA-GEIGY (PHILIPPINES) INC

Asian Rins'ce Bldg, Salcedo & Gamboa Streets, Legaspi Village, Makati, MM

*Tel:* 8185791

*Telex:* ETP 64327 cgy pn, PGC 22128 cgy ph

*PRINCIPAL ACTIVITIES:* Manufacture of pharmaceutical preparations

*Parent Company:* Ciba-Geigy GmbH, D-7867 Wehr/Baden, Postfach 1160/1180, Oeflinger StraBe, Federal Republic of Germany

## CITADEL COMMERCIAL INCORPORATED

637 Bonifacio Drive, Port Area, Metropolitan Manila

*Tel:* 406361

*PRINCIPAL ACTIVITIES:* General trading: import and export

## CITIBANK NA

Citibank Centre, 8741 Paseo de Roxas, Makati, Metropolitan Manila

*Tel:* 815-2000

*Cable:* CITIBANK

*Telex:* Eastern 63293, RCA 22557, ITT 45445

*Telefax:* 815-7703

*Senior Executives:* William Ferguson (Senior Vice President)

*PRINCIPAL ACTIVITIES:* Commercial banking

## CITYTRUST BANKING CORPORATION

379 Sen Gil J Puyat Avenue, Makati, Metro Manila

*Tel:* 818-04-11

*Cable:* CITYTRUST

*Telex:* ITT 45666 CTRUST PM; RCA 22396 CTTTPH

*Telefax:* 815-25-95

*Chairman:* Henry A Brimo; President: Jose R Facundo

*Directors:* Gerardo C Ablaza Jr, Gerard H Brimo, Manuel Collantes, Jose R Facundo, William W Ferguson, Antonio G Gonzalez, Ma Pacita Madrigal Gonzalez, Aziz Rajkotwala, Danilo H Santiago, Vicente M Warns

*Senior Executives:* Gerardo C Ablaza Jr (Executive Vice President, Individual Bank Head), Jesus A Jacinto Jr (Executive Vice President, Institutional Bank Head), Alberto S Villarosa (Executive Vice President, Investment Bank Head & Treasurer), Miguel C Andaya (Senior Vice President, Chief of Staff), Rodolfo In Publico (Senior Vice President, Corporate Secretary), Gregorio B Anonas III (Senior Vice President), Pascual M Garcia III (Senior Vice President), Barry S Makasiar (Senior Vice President), Herminio M Pugada (Senior Vice President)

*PRINCIPAL ACTIVITIES:* Commercial bank

*Branch Offices:* 41 branches nationwide

*Subsidiary Companies:* Citytrust Finance Corp; Citytrust Investment Philippines; Citytrust Realty Corporation

*Financial Information:*

	31.12.91
	PP'000
Gross earnings	2,119,214
Profit before tax	740,351
Profit after tax	563,379
Retained profit	1,136,317
Dividend	263,261
Dividend per share	75.0
Earnings per share	161.0
Authorised capital	1,000,000
Paid-up capital	351,015
Total assets	10,966,874

*Principal Shareholders:* Citibank Group; Philex Mining Corporation; Madrigal Group

*Date of Establishment:* November 7th, 1961

*No of Employees:* 954

## CITYTRUST FINANCE CORPORATION

V Esquerra Bldg II, Amorsolo Street, Legaspi Village, Makati, Metro Manila

Tel 85-37-11

Telex 4372 CTRUST PU

Telefax 812-3747

Chairman Henry A Brimo

Directors Jose R Facundo, Gerardo C Ablaza Jr, Gerardo H Brimo, Manuel Collantes, Antonio G Gonzalez, Danilo H Santiago, William W Ferguson, Aziz Rajkotwala, Vicente M Warns, Maria Paz Madrigal Gonzalez

Senior Executives Rodolfo In Publico (Senior Vice President, OIC), Pascual M Garcia III (Senior Vice President), Jesus A Jacinto Jr (Senior Vice President), Barry S Makasiar (Senior Vice President), Herminio M Pugeda (Senior Vice President), Manuel A Gomez (Treasurer), Chona G Reyes (Corporate Secretary), Leonico V Araullo (Vice President), (Vice President), Lourdes B Orosa (Vice President), Yvonne C Lih (Vice President), Enrico S Cruz (Vice President), Benjamin P Marono (Vice President)

PRINCIPAL ACTIVITIES Financing and leasing

Branch Offices 3

Parent Company Citytrust Banking Corporation

Financial Information

	31 12 91	31 12 92
	PP'000	PP'000
Revenue	344,369	507,293
Profit before tax	81,021	145,826
Profit after tax	58,765	100,452
Retained profit	142,285	242,737
Earnings per share	189 96	324 71
Share capital	133,825	133,825
Shareholders equity	-	376,562
Total assets	1,511,613	3,289,954

Principal Shareholders Citytrust Banking Corporation

Date of Establishment August 1968

No of Employees 82

## COCA-COLA BOTTLERS PHILIPPINES INC

7/F ACE Bldg, Rada Cor De La Rosa Streets, Legaspi Village, Makati, MM

Tel 8188741

Cable CCBPIMLA

Telex 45581 CCBPI PM

Telefax 818-8750

Chairman Ernest Kahn (Also Director)

Directors Andres Soriano III, Francisco C Eizmendi Jr, Raul S Roco (Director-Corporate Secretary), Antonio J Roxas, Delfin C Gonzalez Jr, John Hunter, Terry Brennan, Eugene F Spollen, Ramon del Rosario Jrd, John K Walter

Senior Executives John K Walter (President), Ramon E Abola (Vice President-Technical Services), Jesus F Celdran (Vice President-National Operations), Jonathon P Bekenn (Vice President-Chief Financial Officer), Mariano A Limjap (Vice President-Administration), Geoffrey L Walsh (Vice President-Operations Services)

PRINCIPAL ACTIVITIES Production and distribution of soft drinks

Branch Offices Manila, Calamba, Laguna, Dagupan, Pangasinan, Carlitan, La Union, Ilagan, Isabela, San Nicolas, Ilocos Norte, San Fernando, Pampanga, Bacolod, Negros Occidental, Mandaue, Cebu, Tagbilaran, Bohol, Iloilo City, Naga, Camarines Sur, Tacloban, Leyte, Cagayan de Oro City, Davao City, General Santos, Cotabato & Zamboango City

Parent Company The Coca-Cola Company & San Miguel Corporation

Principal Bankers Bank of America NT & SA, Bank of the Philippine Islands, Citibank, United Coconut Planters Bank, Far East Bank & Trust Co

Principal Shareholders San Miguel Corporation, The Coca-Cola Export Corporation

Date of Establishment May 5th, 1981

No of Employees 7,966

## COCA COLA EXPORT CORPORATION

10th Floor, Kings Court Building, Pasong Tamo, Makati, Metropolitan Manila

Tel 877891

Telex 23077

PRINCIPAL ACTIVITIES Manufacture of concentrate for soft drinks

## COLGATE-PALMOLIVE PHILIPPINES INCORPORATED

1049 J P Rizal Street, Makati, Metropolitan Manila

Tel 816-3711

Cable PALMOLIVE MANILA

Telex ETP 63515 PALM PN, Globe Mackay 45089 PALM PN, RCA 22371 CPP PH

Telefax 816-4455

President Graeme D Lane

Directors Craig Tate

Senior Executives Rafael P Cruz (Sales), Rafael L Santos (Marketing), Ignacio C Prats (Purchasing), Bruce A Winters (Manufacturing), Fernando R Martin (Human Resources), Zenaida B Soriano (Technical), Aniceto Y Dideles (Corporate Secretary)

PRINCIPAL ACTIVITIES Household and personal care products

Parent Company Colgate-Palmolive Co, USA

Principal Bankers Far East Bank & Trust Co, Citibank NA, Bank of the Philippine Islands, Philippine Commercial & International Bank

Principal Shareholders Colgate-Palmolive Company, New York, USA

Date of Establishment October 27th, 1947

No of Employees 825

## COMPANIA GENERAL DE TABACOS DE FILIPINAS

900 Romualdez Street, Paco, Metropolitan Manila

Tel 508026/39

Cable TABACALERA, Manila Ph

Telex 27834 TAB PH (RCA), 63638 TAB PN (EASTERN), 40829 TAB PM (GLOBE-MACKAY)

Telefax (632) 521-9014

Chairman Excmo Sr D Manuel Meler Urchaga (also President)

Directors D Manuel Meler Urchaga (President), Ramon Guardans Valles (Vice President), Juan A Gamazo y Arnus, Conde de Gamazo, Javier Serra Masana, Don Jose Ma Cucurull Gil, Francisco J Hernandez Lopez-Gil, Don Juan Cahue Franquet, Fernando Iglesia Estaun, Gerardo Salvador Coderch, Don Carlos Martinez de la Escalera Y Llorca, Don Vicente Barbera Puig, Don Manuel Gago Areces, Don Jose Luis Dotti Millet

Senior Executives Philippine Office D Jose Ma Mendieta (General Manager), D Ramon Espejo (Assistant General Manager), Don Jose Chicharro (Comptroller), Don Alejandro B Elmido (Manager-Legal & Personnel Dept)

PRINCIPAL ACTIVITIES Exporters of tobacco and cigars, insurance, indentors, general shipping agents, general merchants, export trading

Branch Offices Rambla de los Estudios, 109, PO Box 18, Barcelona-3, Spain (Head Office)

Parent Company Compania General de Tabacos de Filipinas SA, Barcelona, Spain

Subsidiary Companies in the Philippines Tabacalera Industrial & Development Corp of the Philippines, Tabacalera Insurance Co, La Flor de la Isabela Inc, Manila Tobacco Trading Inc, Maersk-Tabacalera Shipping Agency (Filipinas) Inc, Tabafil Insurance Agents Inc, Filipinas Aquaculture Corporation

Principal Bankers Hongkong & Shanghai Banking Corporation, Philippine Commercial International Bank, Bank of the Philippine Islands, Far East Bank & Trust Company, Philtrust Bank, Prudential Bank

Principal Shareholders Banco Exterior de España, Fundacion Maria Francisca Roviralta, Banco Hispano Americano, Banco Español de Credito, Roviralta y Cia SA, Banco Central, Banco de Bilbao, Carlos Villanueva Lazaro, D Juan Cahue, Ste D'Alimentation Industrielle et Com SA, Parenta SA, D Fernando Iglesia Estaun

Date of Establishment November 26th, 1881

No of Employees 131

# PHILIPPINES

## CONCEPCION INDUSTRIES INC

308 Buendia Avenue Extension, Makati, Metropolitan Manila

Tel: 8161792, 8171802

Telex: GMC 45080 JOCON pm, PGC 22126 JOC ph

President: Reynaldo A Concepcion

Directors: Raul T Concepcion, Reynaldo A Concepcion, Rafael G Hechanova, Eumelia C Hechanova, Raul Stephen A Concepcion

PRINCIPAL ACTIVITIES: Manufacture of domestic appliances: air-conditioning and refrigeration equipment

Principal Agencies: Kelvinator and many others

Branch Offices: Alabang, Metro Manila; Sucat, Parañaque, Metro Manila; 308 Sen Gil J Puyat Avenue, Makati, Metro Manila

Date of Establishment: 1961

No of Employees: Approx 250

## CONCRETE AGGREGATES CORPORATION

70 Industria Street, Bagumbayan, Quezon City, Metropolitan Manila

Tel: 786091

Chairman: J Rumirez

Directors: R Ortigas (Director)

PRINCIPAL ACTIVITIES: Concrete products

Branch Offices: Five plants

Date of Establishment: 1959

## CONSOLIDATED INDUSTRIAL GASES INCORPORATED

CIGI Bldg, Sheridan Cor Pioneer Streets, Mandaluyong, Metro Manila

Tel: 773781

Cable: CIGFIL

Telex: 42456 CIGI PM

Telefax: (63-2) 722-4550

Chairman: Luis M Aboitiz Jr

Directors: Robert J Hetherington (President), Gordon A Scott, Brian A Rathborne, Peter T Ford, Luis M Aboitiz Jr, Jon R Aboitiz, Manuel M Moraza, Jovino G Lorenzo Jr, Jovino S Lorenzo Sr, Dionisio C Ong

Senior Executives: R J Hetherington, A S Pangilinan, A Y Rivera

PRINCIPAL ACTIVITIES: Industrial (compressed and liquified) gases

Parent Company: Commonwealth Industrial Gases Ltd

Principal Bankers: Citibank; City Trust

Principal Shareholders: Commonwealth Industrial Gases Ltd; Aboitiz & Co; Poaco Inc

Date of Establishment: January 1st, 1980

No of Employees: 422 (Regular and probationary)

## CONSUNJI, D M, INCORPORATED

1881 President Quirino Avenue Ext., Pandacan, Manila

Tel: 504641-57

Cable: CONSTRUCT MANILA

Telex: 27722 DCL PH

Telefax: (632) 521-9384

Chairman: David M Consunji; President: Jesus R Ferrer Jr

Directors: Jorge A Consunji (Vice President), Victor A Consunji, Roberto Reyes, Evaristo Francisco, Antonio G Bernas, Edwina Consunji Laperal (Treasurer), Isidro A Consunji (Vice President)

PRINCIPAL ACTIVITIES: General building and engineering

Branch Offices: Brunei

Parent Company: Dacon Corporation

Subsidiary Companies: Freyssinet, Phils; DMC Construction Equipment; Resources Inc; Dacon Corporation; DMC Shipbuilders Inc; Conbros Shipping Corp; Sirawan Foods Corporation; Sirawai Plywood & Lumber Corp

Principal Bankers: Bank of the Philippine Islands; Philippine National Bank; Philippine Commercial & Industrial Bank; Philippine Banking Corporation; Metropolitan Bank & Trust Company; Far East & Trust Company; United Coconut Planters Bank

### Financial Information:

	31.12.91
	PP'000
Sales turnover	1,569,405
Profit before tax	95,738
Profit after tax	63,946
Retained profit	109,774
Dividend	24,042
Dividend per share	21.86
Earnings per share	79.26
Authorised capital	300,000
Paid-up capital	138,602

Principal Shareholders: Dacon Corporation

Date of Establishment: 1954

No of Employees: 6,250 (including casuals)

## CREDIT LYONNAIS

14/F Pacific Star Bldg, Gil Puyat Ave, corner Makati Ave, Metro Manila

Tel: 817-1616

Cable: CREDIONAIS

Telex: 63893 CREDI PN

Telefax: 817-7145

Senior Executive: J M Giovanetti (General Manager)

PRINCIPAL ACTIVITIES: Offshore banking

Parent Company: Credit Lyonnais-Paris

Date of Establishment: 1982

## CRUZ, F F, & CO INC

800 EDSA, Quezon City, Metro Manila

Tel: 921-5241

Cable: FEFCRUZ MANILA

Telex: 722-7877

Telefax: FFC PH

President: Felipe F Cruz

Directors: Mrs Angelita A Cruz, Mrs Luz M Sison, Rodolfo R Cruz

Senior Executives: Felipe F Cruz, Catalino D Magbuhos, Epifanio C Lustre, Rodolfo R Cruz

PRINCIPAL ACTIVITIES: Civil engineering and construction; aerial photogrammetry

Branch Offices: Jl Wijaya Timur 1/16, Kebayoran Baru, Jakarta Selatan, Indonesia; 12 Road 8D, RA Dhaka, Bangladesh

Parent Company: F F Cruz & Co Inc

Subsidiary Companies: F F International; Filipinas Prefab (bldg) Systems Inc; (FILSYSTEMS); Geotechnics Phils Inc; Freyssinet Post-Tensioning (Phils)

Principal Bankers: Philippine National Bank; China Banking Corporation; Equitable Banking Corporation; Traders Royal Bank; Pilipinas Bank; Citibank NA

### Financial Information:

	31.12.91
	PP'000
Sales turnover	669,784
Profit before tax	20,420
Profit after tax	13,526
Retained profit	53,491
Authorised capital	100,000
Paid-up capital	100,000
Total assets	1,072,767

Principal Shareholders: Felipe F Cruz; Josefina A Cruz; Felipe A Cruz Jr; Zenaida A Cruz

Date of Establishment: October 1954

No of Employees: 1,802

## D M CONSUNJI INCORPORATED

See CONSUNJI, D M, INCORPORATED

## DAVAO FRUITS CORPORATION

184 Salcedo Street, Makati, Metropolitan Manila

Tel: 8187401

PRINCIPAL ACTIVITIES: Banana production, storage, distribution



## DAVAO LIGHT & POWER CO INC

Ponciano Reyes Street, Davao City

Tel: 64090

Telex: 8218 Globe Mackay

Telefax: (082) 64304

President: Jon Ramon Aboitiz

Directors: Francisca M Aboitiz, Enrique M Aboitiz, Roberto E Aboitiz, Manuel M Moraza, Erramon I Aboitiz, Eson H Canova

PRINCIPAL ACTIVITIES: Power company - electricity, hydro power

Branch Offices: 110 Legaspi, Legaspi Village, Makati, Metro Manila; 183 Osmena Blvd, Cebu City, Tel 52789

Parent Company: Aboitiz & Company Inc

Subsidiary Companies: Cotabato Light & Power Co

Principal Bankers: Philippine Commercial & International Bank; Citytrust Banking Corporation; Unionbank of the Philippines; Development Bank of the Philippines

Financial Information:

	1991 PP'000	1992 PP'000
Gross revenue	701,845	764,067
Loss before tax	(18,678)	(12,612)
Retained profit	-	83,205
Share capital	84,490	84,490
Total assets	2,281,044	1,967,864

Principal Shareholders: Ramon Aboitiz Foundation Inc; Aboitiz & Co Inc; Asilo de la Milagrosa Inc; Trust of Ramon Aboitiz for Ma Luisa Canova

Date of Establishment: October 1st, 1929

No of Employees: 293

## DAVAO UNION CEMENT CORPORATION

2/F Phinma Bldg, 166 Salcedo Street, Legaspi Village, Makati, Metro Manila

Tel: 818-3384, 874906, 810-9526

Cable: DUCCORP Manila

Telex: 4398 BACON PU

Telefax: 818-3384

Chairman: Ernesto O Escaler

Directors: Oscar J Hilado (Senior Executive Vice President), Magdaleno B Albarracin Jr (Executive Vice President & General Manager), Fr Jeseus A Diaz S J, Gabino A Mendoza, Jose O Escaler, Jorge J L De Leon, Rodrigo de los Reyes, Miguel A Magsaysay, Ramon R del Rosario Jr, Angelito C Imperio, Ramon V Del Rosario (President), Ib Christensen, Berger Riisager, Antonion S Peralta

Senior Executives: Bibiano M Gaviño (Senior Vice President), Victor J Del Rosario (VP-Treasurer), Roberto S Provideo (VP-Marketing), Feliciano T Salvador (VP-Marketing), Alexander C Rovira (VP-Plant Manager), Eduardo A Sahagun (Comptroller), Manuel O Escaler (Corporate Secretary), Nicolas J Lim (Assistant Corporate Secretary)

PRINCIPAL ACTIVITIES: Manufacturers of portland cement

Principal Agencies: Davao Union Marketing Corporation

Branch Offices: Cotabato, General Santos City; Zamboanga; Cebu, Mandaue City, Legaspi City

Parent Company: Bacnotan Consolidated Industries Inc

Principal Bankers: Far East Bank & Trust Co; Metropolitan Bank & Trust Co; Philippine Banking Corp

Principal Shareholders: Bacnotan Consolidated Industries Inc (71%); F L Smidth & Co (Japan) Ltd (9%); F L Smidth & Co A/S, Denmark (9%); Industrialisation Fund for Developing Countries (9%); Philippine Investment Management Consultants Inc (1%)

Date of Establishment: September 25th, 1980

No of Employees: 250

## DEL MONTE PHILIPPINES INC

Bugo, Cagayan de Oro City

Tel: 732266, 732267, 732268

Telex: ITT 48416 DEL MONTE PM

Telefax: 817-4717, 812-9579, 812-9580

President: George A Error

Directors: Adrian C Pabayo (Director, Employee & Community Relations), Alejandro T Castillo (Vice President & General Manager, Philippine Markets), David J Brennan (Vice President, Finance), Andrew D Deane (Vice President, Operations)

Senior Executives: Jaime W Ong (Treasurer), Francisco C Elicano (Director, Logistics), Ronald E Lorton (Director, Plantation Operations), Isabelo V Dejos (Director, Cannery Operations), Godofredo D Arinzol (Group Manager, Corporate Engineering), Domingo R Capistrano (Group Manager, Financial Planning)

PRINCIPAL ACTIVITIES: Processing and packaging of pineapple

Branch Offices: Citibank Center, Paseo de Roxas, Makati, Metro Manila

Parent Company: Del Monte Foods, USA

Principal Bankers: City Trust Banking Corp; Citibank; Bank of the Philippine Islands; Security Bank and Trust Co; Bank of America; Far East Bank & Trust Co; Boston Bank; Land Bank of the Philippines

Date of Establishment: January 11th, 1926

No of Employees: 9,400

## DEVELOPMENT BANK OF THE PHILIPPINES

Makati Avenue, Corner Sen Gil J Puyat Ave, Makati, Metropolitan Manila

Tel: 818-9511

Cable: PHILDEBANK Manila

Telex: RCA 22197 DBP PH; Globe Mackay 45128 DBPhil PM; Eastern 63771 DBP

Chairman: Roberto F de Ocampo (Also Chief Executive Officer); Vice Chairman: Alfredo C Antonio (Chief Operating Officer)

Directors: Victor S Chiongbian, Thelma N Clemente, Cesar M Drilon Jr, Melquiades C Gutierrez, Ruben O Fruto, Rosito C Manhit, Manuel A Reyes

Senior Executives: Cecilia M Dimagiba (First Vice President, Office of the Corporate Secretary), Romeo D Roderos (Vice President, Corporate Affairs Centre), Julius P Nazareno (First Vice President, Human Resource Center), Alan T Ortiz (Senior Vice President, Strategic Planning Centre), Edgardo F Garcia (First Vice President, Industrial Research Centre)

PRINCIPAL ACTIVITIES: Development financing

Branch Offices: 58

Subsidiary Companies: DBP Data Center Inc; DBP Service Corporation; DBP Management Corporation; Hotel Development Corporation

Financial Information:

	31.12.90 PP'000	31.12.91 PP'000
Total deposits	5,174,753	9,723,027
Profit before tax	1,338,717	1,513,378
Profit after tax	1,051,511	1,184,217
Retained profit	4,369,666	2,249,648
Dividend	421,796	800,000
Dividend per share	16.87	16.00
Earnings per share	42.06	23.68
Authorised capital	2,500,000	5,000,000
Stockholders equity	6,869,666	7,249,648
Total assets	17,151,727	27,011,484

Principal Shareholders: Government (100%)

Date of Establishment: January 2nd, 1947

No of Employees: 2,319

## DIAMOND MOTOR CORPORATION

Ortigas Avenue Corner Roosevelt Street, Greenhills, San Juan, Metro Manila

Tel: 721-1481

Telex: 67542 DBSBC

Telefax: 721-1467

Chairman: Concepcion F Blaylock; President: Bonifacio I Sison

Directors: Francisco A L Gonzalez (Executive Vice President & General Manager), Felizardo S Apostol, Nieves S Whisenhult, Vitaliano M Domingo

PRINCIPAL ACTIVITIES: Motor vehicle dealers

Branch Offices: Quezon Avenue and Marikina

# PHILIPPINES

*Subsidiary Companies:* Apex Motor Corporation

*Principal Bankers:* Philippine Commercial International Bank; Bank of the Philippine Islands

*Financial Information:*

	31.05.91
	PP'000
Net sales	423,000
Net income	12,000
Stated capital	10,000
Total assets	363,000

*Principal Shareholders:* Apex Motor Corporation; Blaylock Management Corporation; Nieves Whisenhunt; Bisco Management

*Date of Establishment:* 1969

*No of Employees:* 393

## DIZON COPPER-SILVER MINES INC

Suites 214-215 State Condominium IV, Ortigas Ave, San Juan, Metro Manila

*Tel:* 721-39-61

*Telefax:* 721-57-54

*Chairman:* Luis D Dizon

*Directors:* Tomas D Dizon (President), Ethelwoldo E Fernandez, P Siervo Dizon (Managing Director), P Siervo Dizon, Mario D Camacho, Teresita D Dizon, Cesar V Campos, Gregorio C Dizon, Ma Cecilia D Reyes

*Senior Executives:* Guillermo A Latinazao (Executive Vice President), Lourdes D Dizon (Treasurer), Agustin C Dizon (Secretary)

*PRINCIPAL ACTIVITIES:* Mining and real estate operations

*Subsidiary Companies:* Kalahi Realty Inc

*Principal Bankers:* Bank of the Philippine Islands

*Financial Information:*

	1991
	PP'000
Profit before tax	116,977
Share capital	50,616
Total assets	235,881

*Principal Shareholders:* Dizon Family & Corporations; Benguet Corporation; PNB Investments

*Date of Establishment:* 1966

## DOLE PHILIPPINES INCORPORATED

8/F V Madrigal Building, Ayala Avenue, Makati, Metro Manila

*Tel:* 881311

*Telex:* GMC 45063 dole pm

*Chairman:* Alfonso Yuchengco

*Directors:* C J Bauman, R G Wolford, M G Binder, S C Bacani, R B Sevilla, M R Morillo, P A Zoeffel

*PRINCIPAL ACTIVITIES:* Fruit canning, processing (fruit juice), storage and distribution

*Branch Offices:* Davao City; Cebu City

*Parent Company:* Castle & Cooke Inc, Honolulu, Hawaii

*Principal Bankers:* Rizal Commercial Banking Corp; Insular Bank of Asia & America; Traders Royal Bank

*Principal Shareholders:* Castle & Cooke Inc

*Date of Establishment:* 1963

*No of Employees:* 12,000

## DUTCH BOY PHILIPPINES INC

2248 Pasong Tamo, Makati, Metropolitan Manila

*Tel:* 873711, 871036

*Cable:* DUTCH BOY Manila

*Telex:* 4246 Dutch PN, 45267 DUTCH PM, 64709 DBPI PN

*Telefax:* 817-8980

*Chairman:* Ramon T Sy; *President:* David D Bonney

*Directors:* Salvador V Hocson (Senior Vice President), Enrique M Herbosa, Nilo L Pacheco Jr, Leon M Garcia, Diosdado Peralta, Daniel Yap, Edward Cowie, Morris Mathias

*Senior Executives:* Joel B Trinidad (Vice President), Ramon S San Pedro (Assistant Vice President), Conrad C Garcia (Treasurer), Mervyn G Encento (Corporate Secretary), Angelo E Grasparil (Assistant Corporate Secretary)

*PRINCIPAL ACTIVITIES:* Paint manufacturer and distributor; furniture finishes, and marine and protective coatings

*Parent Company:* United Breweries International, London

*Subsidiary Companies:* Cebu City

*Principal Bankers:* UCPB; PCIB; HSBC; USB

*Financial Information:*

	31.12.89
	PP'000
Sales turnover	527,724
Profits after tax	26,697
Authorised capital	750,000
Paid-up capital	33,750
Total assets	245,397

*Principal Shareholders:* Traders Holdings & Marketing Inc (33%); UCPB Realty Inc (33%); J & N Holdings Co (30%)

*Date of Establishment:* February 4th, 1953

*No of Employees:* 313

## DYNETICS INCORPORATED

FTI Compound, Taguig, Metropolitan Manila

*Tel:* 8287551

*Telex:* 63172, 22063

*Chairman:* Cezar P Macuja

*Directors:* Antonio M Garcia, Victor Macalincag, Cesar P Macuja, Eduardo Morato

*Senior Executives:* Antonio M Garcia (President), Dominador L Gamez (Senior Vice President & Treasurer), Dominador M Gangoso (Senior Vice President)

*PRINCIPAL ACTIVITIES:* Electrical wiring devices and fittings

*Principal Agencies:* Dyne-Sem International Ltd

*Subsidiary Companies:* Asian Reliability Corp Inc

*Principal Bankers:* Rizal Commercial Banking Corp; Bank of the Philippine Islands; Bank of America; Insular Bank of Asia & America

*Principal Shareholders:* Antonio M Garcia; Vicente B Chuidian; Jacob Ratinoff; Asian Reliability Corp Inc

*Date of Establishment:* 1973

*No of Employees:* 6,389

## EASTERN CONSTRUCTION CO INC

497 E Rodriguez Sr Avenue, Quezon City, Metropolitan Manila

*Tel:* 711-2701

*Cable:* ECCOI Manila

*Telex:* 63199 ETPIMO PN ECCOI Manila

*Telefax:* (2) 711-6874

*President:* M F San Juan

*Directors:* Frisco F San Juan, Magin F San Juan, Jorge T Mariano Jr, Felipe S Yabut, Frisco S San Juan Jr, Marilou Enriquez, Bernardo F San Juan

*Senior Executives:* Frisco S San Juan (Chief Operating Officer)

*PRINCIPAL ACTIVITIES:* General building and engineering; mechanical works; manpower service contractor

*Principal Bankers:* Filipinas Bank; Philippine National Bank

*Financial Information:*

	1991
	PP'000
Authorised capital	15,000
Paid-up capital	13,062
Total assets	73,222

*Principal Shareholders:* Frisco F San Juan; Magin F San Juan; Jorge T Mariano Jr; Marilou Enriquez

*Date of Establishment:* January 17th, 1958

*No of Employees:* 1,143

## EASTERN SHIPPING LINES INC

Eastern Shipping Lines Building, Anda Circle, Port Area, Manila

*Tel:* 40-10-81

*Telex:* RCA 27406 ESL PH, ETPI 63238 ESLPH PN

*Telefax:* (2) 48-97-08

*Chairman:* James L Chiongbian (also President)

# PHILIPPINES

**Directors:** Priscilla L Chiongbian (Senior Vice President & Treasurer), Erwin L Chiongbian (Executive Vice President), Philip L Chiongbian (Senior Vice President, Personnel & Administration), Lucille C Solon (Senior Vice President, Finance), Roy L Chiongbian (Senior Vice President, Traffic & Operations)

**Senior Executives:** Venecia V Barreras (Vice President, Controller), Rogelio A Torres (Vice President, Traffic & Operations)

**PRINCIPAL ACTIVITIES:** Breakbulk and containerised cargo with direct Philippines-Japan routes

**Branch Offices:** Cebu; Cagayan de Oro; Tokyo; Yokohama; Osaka; Kobe

**Subsidiary Companies:** Eastern Shipping Agencies Inc; Eastern International Plastic Packaging Corp; Japri Container Terminals Inc; Eastship Fishing Corp; Kling Plantation; Cotobato Cotton Corp; Eastern Aqua Ventures Inc

**Principal Bankers:** Philippine Banking Corporation

**Date of Establishment:** 1957

## EASTERN TELECOMMUNICATIONS PHILIPPINES INC

Telecoms Plaza, 316 Gil J Puyat Avenue, Makati, Metro Manila

**Tel:** 815-8921, 816-0001

**Cable:** Eastern Manila

**Telex:** 63322 ETPINTL PN

**Telefax:** 817-9742

**Chairman:** Melquiades C Gutierrez

**Directors:** Eduardo M Villanueva (President & Chief Executive Officer), Jose L Africa, Terry Miller, Colin Brooker (Senior Consultant)

**Senior Executives:** Mark Anthony N Javier (Executive Vice President & Assistant General Manager), Almario P Velasco (Senior Vice President, Finance), Jose P Roxas (Senior Vice President, External Affairs), Antonio M Urera (Senior Vice President, Operations), Ranulfo P Payos (Senior Vice President, Human Resources & Administration), Ildefonso F Reynoso (Vice President, Intercorporate Services), Conrad R Dejerer (Vice President, Technical Consultant)

**PRINCIPAL ACTIVITIES:** Telecommunications services: international telex and telegram, international dedicated circuit (private telex lines), database access (information access service), bureauFAX (international facsimile service), INMARSAT (international maritime satellite transmission), press bulletin service, TV telecast coordination service

**Branch Offices:** Branch Offices in Bataan; Cebu City; Subic; Sucat; Manila; Pasig; Cavite; Angeles City

**Principal Bankers:** Hongkong & Shanghai Bank, Ayala Avenue, Makati

**Financial Information:**

	1989
	PP'000
Sales turnover	229,000
Profits	200,000
Authorised capital	250,000
Paid-up capital	200,000
Total assets	1,451,000

**Principal Shareholders:** Filipino (60%); Cable & Wireless (50%)

**Date of Establishment:** August 1974

**No of Employees:** Approx 420

## EEL CORPORATION (FORMERLY ENGINEERING EQUIPMENT INC)

JRC Bldg, 188 E Rodriguez Jr Avenue, Ortigas Ind Estate, Quezon City, MM

**Tel:** 722-1363, 722-1369

**Cable:** ENGCOMACH MANILA

**Telex:** 22382 EEM PH

**Telefax:** (2) 7220644

**Chairman:** T C Taguinod (Also CEO); President: R M Murga (also COO)

**Directors:** A S Lagdameo Sr, A Yuchengco III, P Uy, D V R Maeeda, G G Urbina, R G Laraya, P Y Rivera

**PRINCIPAL ACTIVITIES:** Domestic and overseas industrial construction; industrial equipment and machinery distribution; steel fabrication; ship repair and ship building; overseas recruitment services

**Branch Offices:** London; USA; Japan; Hong Kong; Indonesia

**Parent Company:** Benguet Corporation

**Subsidiary Companies:** Gulf-Asia Travel Corporation; Gulf-Asia International Corporation; EEI-TOEI Animation Corporation; EEI Marine Corporation; Equipment Engineers Inc; EEI Limited; Plant Design & Management Corporation

**Principal Bankers:** Banque Indosuez; Barclays Bank; National Bank of Kuwait; The Gulf Bank

**Financial Information:**

	31.12.91	31.12.92
	PP'000	PP'000
Profit before tax	99,776	220,937
Profit after tax	65,878	148,076
Retained profit	79,393	209,840
Dividend	-	53,288
Earnings per share	0.132	0.18
Share capital	-	258,277
Shareholders' equity	284,934	556,809
Total assets	731,455	1,209,938

**Principal Shareholders:** Great Pacific Timber & Development Corporation (23.25%); Benguet Corporation (20.48%)

**Date of Establishment:** 1931

**No of Employees:** 6,831

## EQUITABLE BANKING CORPORATION

262 Juan Luna Street, Binondo, 1006 Manila

**Tel:** (2) 407011, 409061, 471531, 488511

**Cable:** Equibank

**Telex:** Eastern 63286 EQUIBK PN, RCA 27540 EQB PH, Globe Mackay 40143 EQUIBACO PM, PT&T 2281 EQUIBANK PU

**Telefax:** 496613

**Chairman Emeritus:** Peter Go Pailian; Chairman: George L Go

**Directors:** John C B Go (Vice Chairman), Wilfrido C Tecson (Vice Chairman & President), Herminio B Banico, Francisco C Chua, Frank L Go, Ricardo C Leong, Julius T Limpe

**Senior Executives:** Antonio L Go (Executive Vice President), Benito A Gonzalez Jr (Executive Vice President), Juan Arenas Wong (Executive Vice President), Antonio Y Tee (Senior Vice President), Jose E Salvador (Senior Vice President)

**PRINCIPAL ACTIVITIES:** Commercial banking

**Branch Offices:** 53 branches nationwide; Overseas office in Hong Kong

**Subsidiary Companies:** Equitable Venture Capital Corporation; Equitable Card Network, Inc

**Financial Information:**

	31.12.91	31.12.92
	PP'000	PP'000
Deposits	14,170,774	16,561,408
Net income	478,413	2,496,225
Share capital	-	2,150,273
Total assets	19,251,744	21,946,647

**Date of Establishment:** September 26th, 1950

**No of Employees:** 1,182

## ERECTORS INCORPORATED

2/F Mantrade Bldg, Pasong Tamo Corner, EDSA, Makati, Metro Manila

**Tel:** 818-7721/29, 853-316-24

**Cable:** ERINCOR

**Telex:** 22644 ERE PH, 14711 ERE PS

**Telefax:** 816-0115

**Chairman:** Jose S Sandejas

**Directors:** Jose M Mantecon, Kurt S Bachmann Jr, Leonardo S Gamboa, Abelardo S Termulo, Vicente T Mills Jr, Jesus M Tañedo, Araceli A Alfaro

**Senior Executives:** Jose M Mantecon (President), Angel H Sandoval (Executive Vice President-Business Development), Arsenio C Paez II (Vice President-Finance), Ricardo M Villanueva Jr (Vice President, Engineering), Ruperto C Chan (Assistant Vice President, Internal Audit), Alexander C Harper (Head-Logistics Division)

# PHILIPPINES

**PRINCIPAL ACTIVITIES:** Construction, construction management, engineering services, operation and maintenance services, manpower supply services

**Parent Company:** First Manila Management Corporation

**Affiliated Companies:** Mantrade Development Corporation; Pilipinas Nissan Inc; Filmarine Shipping Corporation; Pilipinas Hino Incorporated; Pilhino Sales Corporation; Philtranco Service Enterprises Inc; Philippine World Travels Inc; Service Systems International Inc; Power and Construction Machinery Inc; Erectors International Inc; Erincor Development Corporation

**Principal Bankers:** Philippine National Bank; Allied Banking Corporation; Prudential Bank; Ayala Investment Development Corporation; International Corporate Bank; Citibank; Citytrust; Associated Bank; National Commercial Bank of Saudi Arabia; United Coconut Planters Bank;

**Principal Shareholders:** First Manila Management Corporation

**Date of Establishment:** November 8th, 1957

**No of Employees:** 678

## ERINCOR DEVELOPMENT CORPORATION

Mantrade Building, Pasong Tamo Corner, EDSA, Makati, Metro Manila 3117

**Tel:** 818-7721/29, 853-316/24

**Cable:** ERINCOR MANILA

**Telex:** 7522-2644 ERE PH, 752-14711 ERE PS

**Telefax:** 816-0115

**Chairman:** Jose S Sandejas

**Directors:** Kurt S Bachmann Jr, Jose M Mantecon, Vicente T Mills Jr, Abelardo S Termulo, Arsenio C Perez II

**Senior Executives:** Arsenio C Perez II, Ricardo In Villaneuva Jr, Alexander C Harper, Ruperto C Chan, Angel H Sandoval, Jose M Mantecon

**PRINCIPAL ACTIVITIES:** Civil engineering and construction

**Parent Company:** Erectors Incorporated

**Principal Bankers:** Allied Banking Corp; Commercial Bank of Manila; Family Bank and Trust Co; Philippine Commercial and International Bank; United Coconut Planters Bank

**Principal Shareholders:** J S Sandejas; J M Mantecon; L S Gamboa; K S Bachmann; R C Drilon; A S Termulo; Jovencio F Cinco; Rosendo D Bondoc; Roberto Z Lorayez II; Erectors Inc; Ayala Corp

**Date of Establishment:** September 30th, 1975

**No of Employees:** 1,446

## EVER EMPORIUM INCORPORATED

Gotesco Commercial Centre, 1928 CM Recto, Metropolitan Manila

**Tel:** 408986

**PRINCIPAL ACTIVITIES:** Electrical and electronic products

**Principal Agencies:** EVER goods

**Date of Establishment:** 1960

**No of Employees:** Approx 300

## EVEREADY BATTERY CO PHILIPPINES INC

15th Floor, Royal Match Building, Ayala Avenue, Makati, Metro Manila

**Tel:** 810-8751/57

**Cable:** Unicarbine Manila

**Telex:** 14574 UNICAR PS

**Telefax:** 817-0785

**President:** Mario M Tongson

**Directors:** J C Donahue, R Natarajan

**Senior Executives:** J M Sabordo (Business Manager), C G Platon (Corporate Secretary)

**PRINCIPAL ACTIVITIES:** Trading and indenting of industrial chemicals, manufacturing of latex products

**Parent Company:** Union Carbide Chemicals & Plastics Co Inc, USA

**Principal Bankers:** Bank of the Philippine Islands; Philippine Commercial International Bank; Hongkong Bank; Urban Bank; Metropolitan Bank & Trust Co

### Financial Information:

	1990
	PP'000
Net income	14,600
Authorised capital	160,000
Paid-up capital	119,400
Total assets	149,500

**Principal Shareholders:** Union Carbide Chemicals & Plastics Company Inc, USA

**Date of Establishment:** 1986

**No of Employees:** 44

## EXXON CHEMICAL EASTERN INCORPORATED

15/F BA-Lepanto Bldg, Paseo de Roxas, Makati, Metro Manila

**Tel:** 815-84-71

**Telefax:** 815-16-86

**PRINCIPAL ACTIVITIES:** Petrochemicals (intermediates and polymers)

**Branch Offices:** Solvents Terminal at Punta, Sta Ana, Metro Manila

**Parent Company:** Exxon Corporation, USA

**Principal Shareholders:** Esso

## F F CRUZ & CO INC

See CRUZ, F F, & CO INC

## FAR EAST BANK & TRUST COMPANY

Far East Bank Complex, Muralla Street, Intramuros, Manila

**Tel:** 401021/30

**Cable:** FEBTCO

**Telex:** 63241 FEBTC PN

**Telefax:** (2) 492770

**Chairman:** Rodrigo de los Reyes; **President:** Octavio V Espiritu (Also CEO)

**Directors:** Nora A Bitong, Jose Ma E Cacho, Manuel E Cacho, Kai J Chin, Robert L Corcoran, Ramon V del Rosario Sr, Henry L Go, James L Go, Hiroyoshi Ichizawa

**Senior Executives:** Mariano M Cacho Jr (Senior Executive Vice President & Chief Operating Officer), Wilfrido V Vergara (Senior Executive Vice President & Chief Operating Officer), Vicente L Panlilio (Senior Vice President & Treasurer), Atty Sixto C Marella Jr (First Vice President & Corporate Secretary), Josefina N Tan (Senior Vice President & General Manager, Corporate Banking Group), Romuald U Dy Tang (Senior Vice President & General Manager, International Banking), Oscar P Lopez Dee (Senior Vice President & General Manager, Investment Banking Group), Edilberto V Javier (Executive Vice President & General Manager, Retail Banking Group), Carlos A Arellano (Executive Vice President & General Manager, Trust Banking Group)

**PRINCIPAL ACTIVITIES:** Universal banking

**Branch Offices:** 167

**Subsidiary Companies:** Far East Venture Capital Corporation; FEB Insurance Brokers Inc; First Far East Development Corporation; FEB Leasing & Finance Corporation; Makati Insurance Co Inc; FEB Stock Brokers Inc

### Financial Information:

	31.12.92
	PP'000
Deposits	30,094,306
Profit before tax	1,451,718
Profit after tax	1,177,876
Retained profit	4,368,854
Dividend	143,750
Dividend per share	11.50
Earnings per share	94.23
Share capital	1,250,000
Total assets	46,623,363

**Principal Shareholders:** Philippine American Life Insurance Co; JAKA Group of Companies; PHINMA Group of Companies; SM Group of Companies; CFC-URC Group of Companies; Chemical Banking Corporation; Sakura Bank Ltd; Cacho Group of Companies

**Date of Establishment:** April 4th, 1960

**No of Employees:** 4,953

## FAR EAST MOLASSES CORPORATION

12th floor, RM Center, Roxas Boulevard, Metropolitan Manila  
Tel 521-0371

Telex PGC 27621 fem ph, ETP 63300 femola pn

*Chairman* Patrick C Parsons

*Directors* Charles Parsons, Patrick Parsons, Jose Parsons (President), Randy Lawyer, Robert Arras Jr (Executive Vice President), Edgardo Monzon

*PRINCIPAL ACTIVITIES* Export of molasses

*Branch Offices* Bacolod City

*Subsidiary Companies* Asian Alcohol Corp, Total Bulk Corp

*Principal Bankers* Hongkong & Shanghai Banking Corp, Far East Bank & Trust Co

*Principal Shareholders* E M Grimm Estate, P C Parsons, J C Parsons, Charles Parsons, T C Parsons

*Date of Establishment* 1961

*No of Employees* Approx 39

## FGU INSURANCE CORPORATION

Insular Life Bldg, 6781 Ayala Avenue, Makati, Metropolitan Manila  
Tel 817-0971

*Cable* Insurance Manila

*Telex* 64706 FGU PU

*Chairman* Vicente R Ayllon, President Fidel M Alfonso

*Directors* Mauro Blardony Jr, S Antonio Roxas Chua Jr, Alberto F de Villa-Abrille, Jaime Zobel de Ayala Fidel M Alfonso, Isagani de Castro, Ariston Estrada Jr, Alfonso P Garcia Jr, Johny M Araneta, Felipe Enage

*Senior Executives* Hilario O Obaldo (Executive Vice President), Cornelio C Abesa II (Sr Vice President), Gerardo R Silvestre (Sr Vice President), Jose Banzon Jr (Vice President), Hermenegildo L Bereña (Vice President), Rogelio Marasigan (Vice President & Corporate Secretary), Aquilino G Emata (Vice President), Herminia S Jacinto (Vice President & Controller), Ignacio B Ong (Vice President), Domingo R Ramoso (Vice President), Roberto M Buenafior (Vice President), Enrique Clemente III (Vice President), Alfonso L Hilado Jr (Vice President)

*PRINCIPAL ACTIVITIES* Non-life insurance and reinsurance, bonds

*Branch Offices* Mailing address PO Box 70 MCPO, Makati, Metropolitan Manila, Cebu District Office, Cebu City, Davao District Office, Davao City, Bacolod District Office Bacolod City, Dagupan District Office, Dagupan City, Angeles District Office, Angeles City, Bicol Sales Office, Legaspi City, Iloilo Sales Office, Iloilo City

*Associated Companies* The Insular Life Assurance Company Ltd, Filipinas Life Assurance Company, Universal Reinsurance Corporation

*Principal Bankers* Bank of the Philippine Islands

*Principal Shareholders* Ayala Corporation

*Date of Establishment* December 27th, 1962

*No of Employees* 290

## FILINVEST CREDIT CORPORATION

Filinvest Financial Center, 8753 Paseo de Roxas, Makati, Metro Manila  
Tel 850811

*Senior Executives* Ricardo A Balbido Jr (head of Operations)

*PRINCIPAL ACTIVITIES* Finance company

*Subsidiary Companies* Filinvest Finance & Leasing Corp, East Asia Financial Corp, Algo Financial Corp, FCP Credit Corp, Paramount Acceptance Corp

## FILIPINAS LIFE ASSURANCE COMPANY

6786 Ayala Avenue, Makati, Metropolitan Manila  
Tel 816-0511/25

*Cable* Fil-Life Makati

*Telex* PTT 4395 FLMKT PU

*Chairman* Don Jaime Zobel de Ayala, President Ramon G Madrid

*Directors* Gregoria Cruz-Arnaldo, Isagani de Castro, Ariston Estrada Jr, Salvador Estrada, Edward S Go, Ramon G Madrid, Carlos Z Ortoll, Jaime Augusto Zobel de Ayala, Don Jaime Zobel de Ayala

*Senior Executives* Jose D Diga (Senior Vice President), Gerardo S Eloriaga Jr (Senior Vice President), Benedicto S Horca Jr, (Senior Vice President), Rufino R Rodriguez (Senior Vice President), Lingkod F Maducdoc (Senior Vice President)

*PRINCIPAL ACTIVITIES* Life Insurance - ordinary life, group life, health and health maintenance

*Branch Offices* 115 district offices and 283 agencies

*Parent Company* Ayala Corporation

*Principal Bankers* Bank of the Philippine Islands

*Principal Shareholders* Ayala Corporation

*Date of Establishment* April 27th, 1933

*No of Employees* 535

## FILIPINAS SYNTHETIC FIBER CORPORATION

12/F Ba-Lepanto Bldg, Paseo de Roxas, Makati, Metropolitan Manila

*Tel* 8159319/25, 8159333/39

*Cable* Filsyn Manila

*Telex* 7222306 FSB PH, 64180 FSFC PN

*Chairman* Carlos Palanca Jr, President Patricio L Lim (Also Chief Executive Officer)

*Directors* Cesar R Concio Jr, Donald Kwok, Ramon Recto, Alfredo Velayo, Kenzo Inoue, George Go, Jose Yulo Jr, Gonzalo Sy-Quia, David E T Lim, Hector Quesada, Tomas Apacible, Roberto Anonas

*Senior Executives* Cesar R Concio Jr (Executive Vice President & General Manager), Donald Kwok (Treasurer), Ramon Recto (Assistant Treasurer), Manuel B Caragay (Senior Vice President-Manufacturing), Renato V Diaz (Senior Vice President-Finance Group), Francisco H Villaruz Jr (Senior Vice President-Legal), Bienvenido M Araw II (Senior Vice President-Marketing Group), Gonzalo V Sy-Quia Jr (Senior Vice President-Technology & Development)

*PRINCIPAL ACTIVITIES* Textile products, fibres

*Parent Company* Filsyn Corporation

*Principal Bankers* Philippine Commercial International Bank, Citibank NA, Equitable Banking Corporation, Far East Bank & Trust Co, Consolidated Bank & Trust Corporation, Bank of America

*Principal Shareholders* National Development Co, P L Lim Management & Investment, Lepanto Consolidated Mining, Philippine Carpet Manufacturing Corporation, Capital Garment Corporation, etc

*Date of Establishment* 1968

*No of Employees* Approx 1,300

## FIRST PHILIPPINE HOLDINGS CORPORATION

6/F Chronicle Bldg, Tektite Road, corner Meralco Ave, Pasig, Metro Manila

*Tel* 673-0942, 673-0945

*Telex* 29037 BENPRES PH

*Chairman* Oscar M Lopez

*Directors* Oscar M Lopez, Fernando H Lopez, Augusto Almeda-Lopez, Steve E Psinakis, Pacifico P Villaluz, Christian S Monsod, Ernesto B Rufino Jr, Elpidio L Ibañez, Camilo D Quiason, Manuel O Lim Jr, Narciso S Cabuquit Jr

*Senior Executives* Oscar M Lopez (President & Chief Executive Officer), Fernando H Lopez (Vice Chairman), Steve E Psinakis (Senior Vice President), Elpidio L Ibañez (Executive Vice President & Treasurer), Camilo D Quiason (Corporate Secretary), Reynaldo R Sarmenta (Vice President), Andres M Cornejo (Vice President), Benjamin K Liboro (Vice President), Filemon T Berba Jr (Senior Vice President), Federico V Epistola (Vice President), Ernesto B Rufino Jr (Vice President), Ricardo S Reyes (Vice President)

*PRINCIPAL ACTIVITIES* Investments in oil pipeline, electrical manufacturing, financial services, construction, engineering services, trading and commercial services

# PHILIPPINES

*Subsidiary Companies:* Philippine Electric Corporation; Engineering & Construction Corporation of Asia; First Philippine Lending Corporation; First Philippine Realty & Development Corporation; First Philippine Trading Corporation; First Philippine Trading Corporation; First Philippine Energy Corporation; Tarlace Reforestation & Environmental Enterprise Inc; Visayan Aquaculture Corporation; Tolong Aquaculture Corporation; First Agriculture Resource Management Inc

*Principal Bankers:* Philippine Commercial International Bank; Citibank; Bank of the Philippine Islands

*Financial Information:*

	1989 PP'000
Profits (loss)	(22,727)
Authorised capital	650,000
Paid-up capital	438,915
Total assets	1,341,184

*Principal Shareholders:* Meralco Foundation Inc, (28.04%); James Uy Inc (13.98%); R Coyiuto Securities Inc (2.07%); David Go Securities Corp (1.71%)

*Date of Establishment:* June 30th, 1961

*No of Employees:* 46

## FLEXO MANUFACTURING CORPORATION

275 A Mabini, Caloocan City, Metropolitan Manila

Tel: 231501

Telex: GMC 40298 flexo pm

*PRINCIPAL ACTIVITIES:* Plastic products

## FLORO CEMENT CORPORATION

Lugait, Misamis Oriental, Pasig, Metropolitan Manila

Tel: 602-29-50, 682-29-50

Cable: Paflo Manila

Telex: PTT 7781 floro pu

*Chairman:* Ernesto L Floro

*Directors:* Valeriano L Floro (Executive Vice President), Elena F Uchico, Victoria F Basilio, Samuel C Floro (Senior Vice President), David N Floro

*Senior Executives:* Olivo E Caballo (Plant Manager)

*PRINCIPAL ACTIVITIES:* Production, distribution and export of portland cement

*Principal Agencies:* Several

*Branch Offices:* Factories: Bo Caniogan, Pasig, Metropolitan Manila, Telex: PTT 4070 fccpsg pu

*Subsidiary Companies:* Mindanao Portland Cement Corporation; P Floro Shipping Corporation; P Floro Textile

*Principal Bankers:* Metrobank; Equitable Banking Corporation; Far East Bank & Trust Co

*Financial Information:*

	1989 PP'000
Authorised capital	15,000
Paid-up capital	15,000

*Principal Shareholders:* Ernesto L Floro; Victoria F Basilio; Elena F Uchico; Valeriano L Floro; Samuel C Floro; David N Floro

*Date of Establishment:* 1969

## FORTUNE CEMENT CORPORATION

5/F ENZO Building, 399 Sen Gil Puyat Avenue, Makati, Metropolitan Manila

Tel: 8159436

Cable: Forcem Manila

Telex: 3564 FORTCM

*Chairman:* Enrique Zobel

*Directors:* Enrique Zobel, Benito R Araneta, Jose Ma J Lopez-Vito III, Iñigo Zobel, Ma Lourdes B Urrutia, Ramon H Lagoc, Ernesto C Garcia, Fernando Barrican, Mario Torcuator

*PRINCIPAL ACTIVITIES:* Production of portland cement

*Principal Bankers:* Philippine Banking Corporation; Manila Banking Corporation

*Principal Shareholders:* Enrique Zobel; Benito R Araneta; E Zobel Inc; ENZO & Associates

*Date of Establishment:* 1967

*No of Employees:* Approx 400

## FORTUNE COMMODITIES INCORPORATED

5/F Dominion Realty Building, Pasay Road, Makati, Metropolitan Manila

Tel: 859861

Cable: FORTCOM MANILA

Telex: 23167 FORCC PH

*PRINCIPAL ACTIVITIES:* Building materials

*Branch Offices:* Warehouse: 2284 P Tamo, Makati, Tel: 881591

*Principal Shareholders:* Antonio G Cumagun; Ramon M Gonzales; Mrs Alicia Laurel; Guillermo R Buenaventura

*Date of Establishment:* March 18th, 1970

*No of Employees:* 35

## FRABELLE FISHING CORPORATION

1051 North Bay Boulevard, Navotas, Metropolitan Manila

Tel: 231651, 232551

Cable: FRABELLE

Telex: 66751 FFC PN

Telefax: (632) 810-30-51

*Chairman:* Francisco T Laurel

*Directors:* Leong Lam (Managing), Bella P Laurel (Finance), Hiromasa Nakagawa (Sales),

*PRINCIPAL ACTIVITIES:* Deep-sea fishing and fish processing

*Principal Bankers:* Prudential Bank

*Date of Establishment:* March 1964

*No of Employees:* 2,700

## FRANCISCO MOTORS CORPORATION

2235 Pasong Tamo, Makati, Metropolitan Manila

Tel: 810-0131/35, 817-6675

Cable: Framoco Manila

Telex: 65560 FMC PN

Telefax: (632) 815-30-75

*President:* F T Francisco

*Directors:* J T Francisco (Executive Vice President)

*Senior Executives:* E E Sta Barbara (Vice President-Finance), E T Francisco (Vice President, Administration), C A Francisco (Vice President, Procurement), R E Francisco (Vice President, Assembly), B E Francisco (Vice President, Sales), F G Espiritu (Vice President, Manufacturing)

*PRINCIPAL ACTIVITIES:* Vehicle manufacture, assembly, and distribution

*Principal Agencies:* Mazda; Hinomoto

*Branch Offices:* Assembly Plant: CAA Rd, Las Piñas, Tel: 801121; Factory: Pulang Lupa, Las Piñas, Tel: 8281595 and in Luzon, Visayas and Mindanao

*Subsidiary Companies:* Francisco Commercial Corporation; ITALCAR Pilipinas Inc

*Principal Bankers:* Prudential Bank; Philippine Banking Corp; Allied Bank

*Principal Shareholders:* Emilia E Francisco; Fernando T Francisco; Jorge T Francisco

*Date of Establishment:* 1960

*No of Employees:* Approx 703

## GENCARS INCORPORATED

2113 Pasong Tamo Cor Dela Rosa Street, Makati, Metropolitan Manila

Tel: 8189926, 862133, 856506, 898069, 856555

Cable: GENCARS

Telex: 23255 Basic PH

*Chairman:* Antonio L Cabañon Chua

*Directors:* Antonio Cabañon Chua, Afrodicio P Maylad, Gerardo M Teruel, Edgar P Balbin, Wilfredo Cabañon, Clemente Brazil, Pedro Usón

*Senior Executives:* Antonio L Cabañon Chua, Afrodicio P Maylad

*PRINCIPAL ACTIVITIES:* Motor vehicle manufacture and sales of second-hand cars

*Principal Bankers:* Bank of the Philippine Islands

*Principal Shareholders:* Antonio L Cabañon Chua; Edgar P Balbin; Raymundo Teruel; Pedro Uson; Clemente Brazil; German V Zapanta

*Date of Establishment:* October 16th, 1978

*No of Employees:* 140

## GENERAL ELECTRIC PHILIPPINES INCORPORATED

2291 Pasong Tamo Extension, Makati, Metropolitan Manila

*Tel:* 8158761

*Cable:* INGENETRIC MANILA

*Telex:* 22258 GEP PH

*Telefax:* (632) 816-0423

*Chairman:* Felix B Amparo

*Directors:* Felix B Amparo (President & General Manager), Jose S Alejandro (Vice President-Marketing Operation), Adolfo S de Mesa (Vice President-Finance Operation), Eduardo M Limcangco (Vice President-Lighting Products Marketing Operations), Renato O Romero (Vice President-Employee Relations Organisation & Staffing, Luis S Tolosa, James E Bonhivert, Thomas W Tucker

*Senior Executives:* Godofredo A Juliano (Vice President-Corporate Affairs)

*PRINCIPAL ACTIVITIES:* Electrical and electronic products; household goods

*Branch Offices:* Lamps-Marketing, Tel: 595791, 867051

*Parent Company:* General Electrical Company (USA)

*Subsidiary Companies:* Philippine Electrical Manufacturing Company

*Principal Bankers:* Bank of the Philippine Islands; Far East Bank & Trust Company; Citibank

*Principal Shareholders:* General Electric Company

*Date of Establishment:* October 14th, 1935

*No of Employees:* 49

## GENERAL MILLING CORPORATION

6/F, Corinthian Plaza Building, 121 Paseo de Roxas, Makati, Metro Manila

*Tel:* (2) 819-5451

*Telex:* 22033

*Telefax:* (2) 819-5477, 810-5086

*Chairman:* Wilfred Uytensu (Also Chief Executive Officer)

*Directors:* George K Young (President & Chief Operating Officer), George U Young Jr (Vice President, Operations), W Steven Uytensu (Vice President, Finance & Treasurer), Antonio H Azaeta, Francis M Zosa, Kevin Luscombe, Rodrigo delos Reyes, Willem Overmars

*Senior Executives:* R T Yap (Senior Vice President, Consultant), M Y Abad (VP Engineering Services & Soybean Milling Division), W A Craig (VP Grain Milling Division, Luzon), E L Pe (VP Agri-Business Division), E A Cabahug (VP Engineering & Plant Administration), J A Jackson (VP Grain Milling Division), A A Buenconsejo (VP Research & Development & Consumer Products Division), N P Torralba (VP Accounting & Administration), A Z Barin (Corporate Secretary & General Counsel), J J Sarmiento Jr (Assistant Corporate Secretary & Director, Coporate Planning), E B Jimenez Jr (Director, Human Resources Development), G R Hamilton (Director, Manufacturing, Milk Powder Operations), A G Miclat (Director, Marketing), J C Uytensu (General Sales Manager)

*PRINCIPAL ACTIVITIES:* Manufacturing of food products (liquid and powdered milk, flour, dressed chicken and meat products, corn starch and corn grits, yeast, baking products, corn and flour based snacks, pasta products, coconut, soybean, corn and palm oil, juice and milk-based drinks, roast and ground coffee); animal feed; live poultry; hogs

*Branch Offices:* WDC Building, Corner P Burgos and J Luna Streets, Cebu City

*Subsidiary Companies:* G F Equity Inc; Conrad & Co; Genosi Inc; Genle Inc

*Principal Bankers:* Standard Chartered Bank; Citibank; Bank of the Philippine Islands; Citytrust Banking Corporation

### Financial Information:

	1991	1992
	PP'000	PP'000
Sales turnover	5,652,000	6,116,000
Profit after tax	120,000	216,000
Total assets	4,818,000	4,590,000

*Principal Shareholders:* G F Equity Inc; Wilfred Uytensu, George K Young, Philippine American Life Insurance Co; United Dairymen

*Date of Establishment:* 1958

*No of Employees:* 4,300

## GENERAL TEXTILES INC

E Rodriguez Jr Avenue, Libis, Quezon City, Metropolitan Manila

*Tel:* 721-9221/32

*Cable:* YUJUICO, MANILA

*Telex:* 27362 GTX PH

*Telefax:* 721-2034

*President:* Jesus S Yujuico (also President)

*Directors:* Edilberto V Yujuico, Gregory V Yujuico, Brendon V Yujuico (Executive Vice President), Dr Ricardo S D Ledesma (Vice President, Corporate Affairs & Administration)

*Senior Executives:* Mila Padernal (Vice President, Control & Finance), Oswaldo S Dizon (Vice President, Sales & Marketing)

*PRINCIPAL ACTIVITIES:* Textile integrated operations and services; finished fabrics (white, dyed and printed) and yarn

*Branch Offices:* Frisco Mill, 110 Judge Juan Luna St, SFDM Quezon City, Metro Manila

*Subsidiary Companies:* GTI Sportswear; IPI-Blossomer Plastic Corp; Rosario Textile Mill

*Principal Bankers:* Prudential Bank; Philippines Commercial International Bank; Metropolitan Bank & Trust Co; International Corporate Bank

### Financial Information:

	31.12.90
	PP'000
Sales turnover	460,000
Profits	448
Authorised capital	150,000
Paid-up capital	103,000
Total assets	665,000

*Principal Shareholders:* JSY and Sons Enterprises Inc

*Date of Establishment:* 1958

*No of Employees:* Approx 2,110

## GMCR INC (FORMERLY GLOBE-MACKAY CABLE & RADIO CORPORATION)

ITT Building, 669 United Nations Avenue, Ermita, Manila

*Tel:* 521-3550

*Cable:* ITTCAR

*Telex:* GMC 40199 OPRNS PM; GMC 40022 SALES PM

*Telefax:* 521-7225

*Chairman:* Jaime Zobel de Ayala; Vice Chairman: Frederick White; President: Mark Anthony N Javier

*Directors:* Daniel P Weadock, Jose Duarte, Jaime Augusto Zobel de Ayala, James J Gilrane, Francisco H Licuanan, Ramon C Ordoveza Sr, Wigberto Clavecilla, Manuel Agustines

*Senior Executives:* Jesus A Santiago (VP, Corporate Affairs), Aristoteles Z Elviña (VP, External Relations), Flaviano L Ramos (SVP, Finance), Cesar A Abigania (Director, Legal Services), Carlo R Castelo (VP, Personnel), Francis C Diaz (Director, Credit & Collection), Isagani A Ramos (Director, Branches & Traffic Operations), Angelo C Molato (VP Sales & Marketing), Pedro R Narvasa (Director, Public Relations), William L Velasco (AVP Operations) Teresa V Kong (Director, Field Operations), George S Degamo (Director, Sales), Joaquin L Teng (Director, Accounting, Budgeting & EDP)

*PRINCIPAL ACTIVITIES:* Telecommunications

*Parent Company:* ITT Communications Services Inc, (a subsidiary of ITT Corporation)

*Principal Bankers:* Bank of America; Bank of the Philippine Islands; Citibank; Far East Bank & Trust Co

# PHILIPPINES

## Financial Information:

	1990
	PP'000
Revenue	360,701
Profit after tax	51,756
Retained profit	151,947

*Principal Shareholders:* Philippine Investors: (60%); ITT Communication Services Inc (40%)

*Date of Establishment:* December 8th 1928

*No of Employees:* 345

## GOODYEAR PHILIPPINES INC

Barrio Almanza, Las Pinas, Manila

*Tel:* 853941

*Cable:* Goodyear Manila

*Telex:* 63971

*Telefax:* 801-1170

*President:* R W Lee

*PRINCIPAL ACTIVITIES:* Production of motor vehicle tires

*Branch Offices:* Retread and Repair Plant, Tel: 892041

*Parent Company:* Goodyear, USA

*Principal Shareholders:* Goodyear

*Date of Establishment:* 1945

*No of Employees:* Approx 1,000

## GREAT PACIFIC LIFE ASSURANCE CORPORATION

221 Sen Gil J Puyat Avenue, Makati, Metropolitan Manila

*Tel:* 816-1726

*Cable:* Grepalife Manila

*Telex:* 22161 ATY PH

*Telefax:* (632) 872167

*Chairman:* Alfonso T Yuchengco, *President:* Emeterio C Roa Jr

*Directors:* Ambrosio Padilla, Paul Y Sycip, Emeterio C Roa Jr, Susanne Y Santos, Alfonso S Yuchengco III, Teofilo S Villonco Jr, Helen Y Dee, Antonio W Diokno, Erlinda A Vargas-Martinez, Sotero B Balmaceda

*Senior Executives:* Marcelo T Dy (Corporate Secretary), Enrique R Alberto (Vice President, Marketing), Rosa Y Choa (Vice President, Finance), Edgardo S Franco (Vice President, Accounting & Administration), Vicky Lim (Vice President, Management Information System), Sharon B Maranan (Vice President, Actuarial & Policyholder Servicing), Esperanza E Quismorio (Vice President, Medical Director & Underwriting), Elmer E Rubia (Vice President, SS/SD & South Luzon Sales), Carmelo I Valera (Vice President, Human Resources Management, PRO & Executive Assistant to the President), Wilfredo C Banogon (SAVP, Legal & Claims), Edilberto R Santiago (Vice President, Marketing Support & Services)

*PRINCIPAL ACTIVITIES:* Life insurance

*Branch Offices:* RCBC Bldgs, Session Road Beguio City; Savellano Bldg, Bonifacio Street, Tuguegarao, Cagayan; People's Lumber, K&L Building, Consunji Street, San Fernando, Pampanga; Carlinean Building, Panganiban Avenue, Naga City; 245 Quezon Avenue, Lucena City; GPL Bldg, 3rd Floor, Fuentes Osmeña Blvd, Cebu City; Mico Bldg, Corner Apolinar Velez & Nacalaban Streets, Cagayan de Oro City; Malayan House, Km 6, Lanang, Davao City; Carlos Young Bldg, Solis Street, Iloilo City

*Principal Bankers:* China Banking Corporation; Rizal Commercial Banking Corporation; Bank of the Philippine Islands; Philippine National Bank; Metro Bank

## Financial Information:

	1991
	PP'000
Premiums	187,139
Profit before tax	23,707
Profit after tax	20,344
Retained profit	86,320
Earnings per share	6.75
Authorised capital	95,000
Paid-up capital	30,148
Total assets	941,883

*Principal Shareholders:* PMMIC

*Date of Establishment:* March 15th, 1954

*No of Employees:* 391

## HANIL DEVELOPMENT CO LTD

Euroville Bldg, Condominium Herrera/Legaspi St, Makati, Metro Manila

*Tel:* 8189271, 818-2706

*Telex:* PGC 22586 HDC PH

*Telefax:* 818-93-66

*Senior Executives:* Han Jung Kim (General Manager)

*PRINCIPAL ACTIVITIES:* Civil engineering and construction

*Parent Company:* Hanil Development Company Ltd, Seoul, Korea

## HOME DEVELOPMENT MUTUAL FUND

PAG-IBIG Fund Building, 6756 Ayala Avenue, Makati, Metro Manila

*Tel:* 810-2716

*Telex:* 4214 PH

*Telefax:* 815-2111, 815-1382

*Senior Executives:* Zorayda Amelia Alonzo (Chief Executive Officer), Modesto Roldan (Deputy Chief Executive Officer), Vicente Reventar III (SVP Technical Support), Ruben Reyes (SVP Operations), Jesus de Vera (VP Administration & Legal Group), Ernesto Dy (VP Computer Services Group), Sergio Manzana (VP ROG), Asuncion Martinez (VP NCR Operations), Pura Nagrampa (VP Finance Group), Oberlin Pastores (VP General Counsel), Ma Clara Fragada (VP Management Services Group)

*PRINCIPAL ACTIVITIES:* Mortgage and finance company

*Branch Offices:* 12 Regional Offices and 9 branches

## Financial Information:

	1990	1991
	PP'000	PP'000
Net income	1,328,962	1,749,245
Retained earnings	222,548	276,090
Total assets	15,085,760	18,837,072

*Date of Establishment:* December 14th, 1980

## HONGKONG & SHANGHAI BANKING CORPORATION

6780 Ayala Avenue, Makati, Metropolitan Manila

*Tel:* (2) 810-1661

*Cable:* HONGBANK

*Telex:* 45260, 22361

*Telefax:* (2) 817-1952

*Directors:* David Hodgkinson (Chief Executive Officer)

*Senior Executives:* Brampton Mundy (Senior Vice President, Corporate Banking), Stuart Milne (Senior Vice President, Operations)

*PRINCIPAL ACTIVITIES:* Commercial banking

*Branch Offices:* Pasig, Metro Manila

*Parent Company:* Hongkong & Shanghai Banking Corporation, Hong Kong

*Date of Establishment:* 1875

*No of Employees:* 300

## HOOVEN PHILIPPINES INC

Calumpang Road, Cainta, Rizal

*Tel:* 655-1081

*Cable:* Hooven Manila

*Telex:* 29118 EMC PH

*Telefax:* (2) 655-1090

*Chairman:* Henry Dee

*Directors:* Herbert S Dee Jr (President & Chief Operating Officer), Robert Dee, Alvin Dee, Jonathan Dee, Juanita Dee, Priscilla Dee Go

*Senior Executives:* Edgardo S Crisostomo (Senior Vice President), Ruben Q Ong (Controller), Josephone Dee Chung (Treasurer), Francisco de Guzman (Corporate Secretary), Francisco Paredes (Vice President, Operations)

*PRINCIPAL ACTIVITIES:* Aluminium products

*Branch Offices:* Cebu City

*Principal Bankers:* China Banking Corporation; International Corporate Bank; Far East Bank & Trust Co; Bank of the Philippine Islands



## Financial Information

	30 09 91
	PP'000
Sales turnover	168,314
Profit before tax	5,801
Profit after tax	4,454
Retained profit (Deficit)	(114,885)
Authorised capital	80,000
Paid-up capital	59,951
Total assets	177,045

*Principal Shareholders* Herbert Dee

*Date of Establishment* 1954

## HYDRO RESOURCES CONTRACTORS CORPORATION

100 E Rodriguez Jr Avenue, Ugong Norte, Quezon City, Metropolitan Manila

*Tel* 721-2966, 721-3942/43, 721-1439/40

*Cable* HYDROMANILA

*Telex* 42274 HYD PM

*Telefax* 722-2496

*Chairman* Leonard E Pitcock, Vice Chairman Peter Go Pailian

*Directors* William R Illman, Benjamin V Viola, Augusto J Lontok Miguel Campos, Rosario S Pascua, Margaret S Go, Corazon P Pitcock

*Senior Executive* Leonard E Pitcock (President and Chief Executive Officer), Benjamin V Viola (President, Dam Construction Division), Augusto J Lontok (Executive Vice President), Rosario S Pascua (Treasurer), Guillermo E Arogones (Corporate Secretary and Legal Counsel), Rosalinda A Balboa (Assistant Corporate Secretary)

*PRINCIPAL ACTIVITIES* Engineering and construction contractors, dam builders

*Branch Offices* Jakarta, Indonesia

*Subsidiary Companies* Hercon International Guam, Philippine Paving Co Inc

*Principal Bankers* Equitable Banking Corporation, Philippine Commercial International Bank, International Corporate Bank, Philippine Banking Corporation

*Principal Shareholders* Leonard E Pitcock, William R Illman, Corazon P Pitcock, Peter G Pailian, Margaret S Go

*Date of Establishment* 1970

*No of Employees* 558

## IBM PHILIPPINES INC

IBM Building, 8757 Paseo de Roxas, 1226 Makati, Metro Manila  
*Tel* 819-2000

*Cable* INBUSMACH MANILA

*Telex* 22179 IBM PH

*President* Virgilio L Peña (Also General Manager)

*Directors* Cecilio C Amoranto

*Senior Executives* Wilfrido Pinga (Marketing Manager), Muriel Macabuag (Marketing Manager), Nilo Cruz (Marketing Manager)

*PRINCIPAL ACTIVITIES* Information systems and services

*Branch Offices* Makati and Cebu City

*Parent Company* International Business Machines NY

*Principal Shareholders* IBM Corporation, New York

*Date of Establishment* July 20th, 1937 (Incorporated)

*No of Employees* 300

## ILIGAN CEMENT CORPORATION

2/F Alsons Building, 2286 Pason Tamo Extension, Makati, Metro Manila 1200

*Tel* 8175506, 8175531

*Cable* ILICEMCO MANILA

*Telex* ILICEM PM 45072, 4239 ILI CO

*Telefax* (632) 818-3465

*Chairman* Nicasio I Alcantara (Also President)

*Directors* Nicasio I Alcantara, Bienvenido A Tan III, J Michael M Robinson, Barrie Cook, Simeon A Reyes, Andres G Gatmaitan, Enrique D Ramos, Editha I Alcantara, Alfredo R De Borja, Leandro D Javier (Executive Vice President & General Manager)

*Senior Executives* Lawrence M Jalbuena (VP, Finance & Administration), Generoso F Balmeo (VP, Manufacturing)

*PRINCIPAL ACTIVITIES* Manufacture of cement

*Parent Company* Alcantara Development & Investment Co

*Affiliated Companies* Market Developers Inc, Northern Mindanao Transport Co Inc

*Principal Bankers* Development Bank of the Philippines, Rizal Commercial Banking Corp, China Banking Corporation

*Financial Information*

	1989
	PP'000
Sales turnover	17,750
Profit	1,500
Authorised capital	2,140
Paid-up capital	1,300
Total assets	16,680

*Principal Shareholders* Alcantara Group, Holdergreen Ltd

*Date of Establishment* February 1968

*No of Employees* 352

## INDO PHIL TEXTILE MILLS INC

14/F China Bank Building, Paseo de Roxas Corner Villar Street, Makati, MM

*Tel* (2) 818-2340, 818-9705

*Telex* 45419 INDOPHIL

*Telefax* (2) 818-6780

*President* H C Sacheti

*Directors* Aditya V Birla, Braulio T Sison, Naraindas Gagoomal

*PRINCIPAL ACTIVITIES* Spun yarn manufacturer, diversifying into chemicals, pharmaceutical raw materials

*Parent Company* Aditya V Birla Group of Companies, India

*Subsidiary Companies* Indo Phil Acrylic Manufacturing Corp, Indo Phil Cotton Mills Inc

## INSULAR LIFE ASSURANCE CO LTD (THE)

Insular Life Building, 6781 Ayala Avenue, Makati, Metropolitan Manila  
*Tel* 817-3051

*Cable* Insulife Makati

*Telex* 2123, 2320

*Telefax* (632) 818-46-46

*Chairman* Justice Jose Y Feria, President & Chief Executive Officer Vicente R Ayllon

*Directors* (Trustees) Vicente R Ayllon, Johnny M Araneta, Renato L Paras, Felipe Enage, William S Tiosic, Luisito S Goduco, ZOrlo C Lindo Jr, Jose F Buenventura

*Senior Executive* Jose S Bernabe (Senior Vice President-Finance, Purchasing & Property Services), Florencio E Gorgonia (Senior Vice President-Ordinary Marketing and Sales Operations), Enrico V Nano (Senior Vice President- Administrative Operations), Geodicio T Sison (Vice President Human Resources Division), Jose B Quimson (Vice President/ Corporate Secretary & Head-Legal Staff), Renato Tatlonghari (Senior Assistant Vice President- EDP Systems Division)

*PRINCIPAL ACTIVITIES* Life insurance

*Branch Offices* Nationwide

*Principal Bankers* Bank of the Philippine Islands

*Financial Information*

	1990
	PP'000
Gross premiums	984,531
Profit before tax	204,766
Total assets	6,663,596

*Principal Shareholders* Non-stock mutual life insurance company owned by the policyholders

*Date of Establishment* November 25th, 1910

*No of Employees* 815

## INSULAR LUMBER CO (PHILIPPINES) INC

19/F BA-Lepanto Building, Paseo de Roxas, Makati, Metro Manila  
*Tel* 86-26-02, 87-64-57

*Cable* Ilcophil

*Chairman* Carlos Palaca, Jr

# PHILIPPINES

**Directors:** Carlos Palanca, Jr, Alfredo M Velayo, Ramon A Recto, Jose B Fernandez, Jr, Santiago P De Guzman, Catalino Macaraig, Jr, Oscar J Hilado, Manuel K Dayrit, Wilfrido Vergara

**Senior Executives:** Ramon A Recto (President), Catalino Macaraig, Jr (Executive Vice President), Santiago P de Guzman (Vice President), S P De Guzman (Vice President), Mariano P Aledron (General Manager)

**PRINCIPAL ACTIVITIES:** Manufacturer of lumber and lumber products

**Branch Offices:** Insular Lumber Co (Phil) Inc; Salvacion; Hinoba-an; Negros Occidental

**Parent Company:** Lepanto Consolidated Mining Co

**Subsidiary Companies:** Insular Lumber Sales Corporation; Ilco Farms Inc

**Principal Bankers:** Citibank; Far East Bank & Trust Co; Private Development Corporation (Philippines)

**Principal Shareholders:** Lepanto Consolidated Mining Co; Kamrich Investment & Management Corporation; Amvel Investment & Management Corporation

**Date of Establishment:** 1904

**No of Employees:** 1,676

## INTEGRATED MICROELECTRONICS INC

Km 22 East Service Rd, South Expressway, Cupang, Muntinlupa, Metro Manila

**Tel:** (2) 842-0534

**Telefax:** (632) 842-1368

**Chairman:** Jaime Zobel de Ayala; **President:** Filemon T Berba Jr

**Directors:** Renato de la Fuente, Manuel Bengson, Francisco I Ferrer (President, Special Businesses Group & Electronic Assemblies Inc), Alfonso Garcia Jr, Meneleo Carlos Jr, Jaime Augusto Zobel de Ayala, Ernesto Lichauco

**Senior Executives:** Rei A Lacson (Senior Vice President, Finance), David Silver (Vice President, Logistics & EAI Vice President, Marketing & Operations), Ramon M de Leon (Vice President, Human Resources & Corporate Services), Cesar L Encarnacion (Vice President, Controller), Edgardo A Paynor (Vice President, Plant & Special projects), Nicanor S Cabigas Jr (Vice President), Hilary L de Leon (Mitech Senior Vice President, R&D), Edgardo Y Reyes (Mitech Vice President, Operations & Marketing)

**PRINCIPAL ACTIVITIES:** Contract manufacturer of electronic components, sub-assemblies and related products

**Parent Company:** Ayala Corporation

**Subsidiary Companies:** Electronic Assemblies Inc (EAI); Mitech Corporation; Integral Silicon Solutions Inc (ISSI); Laguna Auto-Parts Manufacturing Corporation (Lamcor)

**Principal Bankers:** Bank of the Philippine Islands; Far East Bank & Trust Co; Citytrust; International Corporate Bank

**Financial Information:**

	31.12.91	31.12.92
	PP'000	PP'000
Sales turnover	617,330	652,588
Profit before tax	26,500	-
Profit after tax	17,244	-
Retained profit	218,000	-
Share capital	100,000	400,000
Total assets	783,337	924,000

**Principal Shareholders:** Ayala Corporation (80%); Resins Inc (20%)

**Date of Establishment:** August 26th, 1980

**No of Employees:** 3,400

## INTERCO MANUFACTURING CORPORATION

Katigbak Bldg, T M Kalaw Corner, A Mabini, Ermita, Metropolitan Manila

**Tel:** 597746

**PRINCIPAL ACTIVITIES:** Production of coconut oil

## INTERNATIONAL CONTAINER TERMINAL SERVICES

MIT Complex, North Harbor, Tondo, 1012 Manila

**Tel:** (2) 27-50-71

**President:** Enrique Razon

**PRINCIPAL ACTIVITIES:** Harbour and port services

## INTERNATIONAL COPRA EXPORT CORPORATION

1000 A Mabini Street, Ermita, Metro Manila

**Tel:** (2) 596681

**Cable:** INTERCO

**Telex:** PTT 2307 INTCOP PU, PGC 27363 ICE PH, ETP 63310 INTERCO PN

**Telefax:** (2) 521-20-98, 521-21-04

**Chairman:** K G Luy

**Senior Executives:** E Luy

**PRINCIPAL ACTIVITIES:** Export of coconut oil and copra pellets

**Principal Agencies:** Numerous

**Principal Bankers:** Bank of the Philippine Islands; Philippine Commercial International Bank; Equitable Banking Corporation

**Date of Establishment:** 1961

## INTERNATIONAL CORPORATE BANK INC

111 Paseo de Roxas, cor Legaspi Street, Legaspi Village, Makati, MM

**Tel:** 818-6511, 817-0046

**Cable:** INTERBANK MAKATI

**Telex:** 14878 INTBK PS; 64233 INCOB PN; 23592 ICB PH

**Telefax:** 815-4442

**Chairman:** Arthur N Aguilar

**Directors:** Rafael J Azanza, Sergio C Capistrano, Jovencio F Cinco, Stewart L Hough, Dominador I Lim, Elie J Baroudi, Benjamin T Guingona, ALbert T Kloti

**Senior Executives:** Jovencio F Cinco (President), Victorio Y Lim (Senior Vice President), Claro P Ison (First Vice President & Corporate Secretary), Victorio T Gomez (First Vice President), Vincente B Salgado (First Vice President & Treasurer), Deciel N Yuhico (First Vice President)

**PRINCIPAL ACTIVITIES:** Commercial banking

**Branch Offices:** 52

**Parent Company:** National Development Company

**Subsidiary Companies:** Inter-Venture Capital Corporation

**Financial Information:**

	31.12.91	31.12.92
	PP'000	PP'000
Revenues	1,744,009	1,866,700
Profit before tax	373,208	314,234
Profit after tax	261,596	275,006
Retained profit	795,392	965,782
Dividend	165,148	104,616
Dividend per share	28.52	18.07
Earnings per share	45.18	47.50
Authorised capital	600,000	600,000
Paid-up capital	587,929	587,929
Total assets	8,383,730	10,447,294

**Principal Shareholders:** National Development Co (59.67%); American Express Bank (40.00%)

**Date of Establishment:** September 19th, 1977

**No of Employees:** 1,230

## J & P COATS MANILA BAY INC

Barrio Tañong, Marikina, Metropolitan Manila

**Tel:** 9472521, 9475100

**Telex:** ETP 63180 COATS PN; PT&T 2545 COATSM PU

**Chairman:** Anita Tanco

**Directors:** Arsenio Tanco (President & General Manager), Agustin Tanco, Ku Tiong Lam, Alan Walkingshaw, I T Bruce

**Senior Executives:** Ester Tanco (Finance Manager), A Walkingshaw (Commercial Manager), Ian Bruce (Administration Manager), Ross Moodie (Mill Manager)

**PRINCIPAL ACTIVITIES:** Sewing thread, crochet and embroidery thread

**Branch Offices:** Cebu

**Parent Company:** Coats Viyella plc, Glasgow, UK

**Principal Bankers:** Hongkong & Shanghai Banking Corp

**Date of Establishment:** 1963

**No of Employees:** 704

## JACINTO IRON & STEEL SHEETS CORPORATION

Kilometres 21, Quirino Highway, Quezon City, Metropolitan Manila  
Tel: 901746

Telex: 23252 JACINTO PH  
Telefax: 810-5241

Chairman: Fernando P Jacinto Sr

Directors: Jose Ma P Jacinto Sr (President), Ramon P Jacinto, Fernando P Jacinto Jr (Executive Vice President), Alberto M Albano (Vice President, Finance, Administration & Operations)

Senior Executives: Leopoldo D Pujante (AVP-Production Planning), W Ben J de Jesus (General Manager), Alex I Cruz (Finance Manager)

PRINCIPAL ACTIVITIES: Manufacturing of GI sheets and other roofing accessories

Parent Company: F Jacinto Group of Companies

Principal Bankers: United Coconut Planters Bank; Bank of the Philippine Islands; Boston Bank of the Philippines

Financial Information:

	31.12.89
	PP'000
Profits	27,231
Authorised capital	151,000
Paid-up capital	36,990
Total assets	295,353

Principal Shareholders: Fernando P Jacinto Sr; Mrs Bernadino P Jacinto; Ramon P Jacinto

Date of Establishment: October 17th, 1967

No of Employees: 121

## JARDINE DAVIES INCORPORATED

222 Sen Gil Puyat Avenue, Makati, Metropolitan Manila  
Tel: 85-60-11/30

Cable: Dracomani, Manila

Telex: 45170 DAVIES pm, 63612 THDFE pn, 22192 THD PH  
Telefax: 816-02-81

Chairman: E G Vorster; President: S C Michell

Directors: T T Bennett, Rodney D P Michell, A J L Nightingale, Gil E Cortez, Felipe R Diego, Numeriano C Javier, M A Fraser, D E Rowe, N B Venter

Senior Executives: T T Bennett (SVP-Sugar), G E Cortez (SVP-Insurance Broking), F R Diego (SVP-Life Insurance), M A Fraser (SVP-Finance & Treasury), N C Javier (SVP-Legal, Tax, Personnel & Industrial Relations), D E Rowe (SVP-Trading & Light Industry)

PRINCIPAL ACTIVITIES: Trading; life and non-life insurance; sugar milling; management services; shipping; agricultural chemicals

Principal Agencies: Jardine Davies Inc; Jardine Nell Group; Jardine Davies Transport Services Inc; Hawaiian-Philippine Company; Jardine Davies Insurance Brokers

Branch Offices: Cebu; Bacolod; Davao; Iloilo; Cagayan de Oro

Parent Company: Jardine Pacific Holdings Ltd, Bermuda

Subsidiary & Associated Companies: Hawaiian-Philippine Company; Jardine Davies Insurance Brokers Inc; Jardine Davies Transport Services Inc; Jardine Marketing; Jardine Agchem; Jardine Nell; Filpet Inc; Bogo-Medellin Milling Company Inc; Lincoln Philippine Life Insurance Co Inc; Republic Cement Corporation; Pasig Land Corporation; UTS Transport Co Inc; Jardine Pensions Inc

Principal Bankers: Standard Chartered Bank; Hongkong & Shanghai Banking Corporation; Citibank NA; Bank of the Philippine Islands; Philippine Commercial & Industrial Bank; Far East Bank & Trust Co

Financial Information:

	31.12.91	31.12.92
	PP'000	PP'000
Sales turnover	1,229,277	1,466,199
Profit before tax	181,788	239,047
Profit after tax	140,325	183,454
Dividend	-	68,480
Dividend per share	3.00	3.00
Earnings per share	5.89	7.91
Share capital	92,386	92,386

Principal Shareholders: Jardine Pacific Holdings Ltd (71.63%)

Date of Establishment: June 28th, 1946

No of Employees: 1,857

## JOHNSON & JOHNSON (PHILIPPINES) INCORPORATED

Edison Avenue, Bario Ibayo Paranaque, Manila  
Tel: 827-7011

Telex: ITT 5111, 45111 AQUEOUS PM  
Telefax: 827-8865

Chairman: C Coffman

Directors: Silver C Queaño, Santiago T Robles, Joven D Reyes, Onofre C Cariaso, Jose Antonio Rodriguez, Balbino K Hernando

PRINCIPAL ACTIVITIES: Manufacture of pharmaceutical preparations, baby health care and personal hygiene products

Parent Company: Johnson & Johnson, USA

Principal Bankers: Citibank NA; Bank of the Philippine Islands

Date of Establishment: February 1956

No of Employees: 1,040

## KAWSEK INCORPORATED

415 Arayat Street, Mandaluyong, Metropolitan Manila  
Tel: 701886/9; 8184642; 8178937/39

Cable: Kawsek, Manila

Telex: 45309; 42466 Kawsek PM  
Telefax: (632) 818-4642

Chairman: Peter Kawsek Sr

Directors: Peter Kawsek Sr (President), Julia L Kawsek, Winston L Kawsek, Lawrence L Kawsek (General Manager), Andrew L Kawsek, Peter L Kawsek Jr (Manager-Manufacturing & Asst General Manager)

PRINCIPAL ACTIVITIES: General trading; paper conversion machinery; food processing; contract packing; importer of dairy foods; marketing and distributing of food products

Principal Agencies: San Pablo Manufacturing Corporation; New Zealand Dairy Board; QUF Industries Ltd (Australia)

Branch Offices: Makati Office: Golden Rock Bldg, Salcedo Street, Legaspi Village, Makati, Metro Manila

Subsidiary Companies: PNZ Packers Inc; APO International Marketing Inc; Cenmaco Inc; PNZ Marketing Inc; IPC Phils Inc; People's Food Marketing Inc

Principal Bankers: China Banking Corporation, Paseo Branch, Makati; Solidbank Corporation, Makati

Financial Information:

	1989
	PP'000
Sales turnover	817,321
Net income	9,309
Authorised capital	10,000
Paid-up capital	500
Total assets	197,040

Principal Shareholders: Kawsek family

Date of Establishment: 1969

No of Employees: 420

## KIMBERLY-CLARK PHILIPPINES INCORPORATED

2/F Goodwill Bldg, 393 Sen Gil J Puyat Avenue, Makati, Metro Manila  
Tel: 886651 to 56

Cable: KIMCLARK MANILA

Telex: GMC 45219 kcpi pm, Eastern 63549 KCPI PN

President: C T Peralta

Directors: C T Peralta, James D Bernd, J Bito, M Cancio, L R Alfonso

Senior Executives: L R Alfonso (Treasurer), F M Domingo (Corporate Secretary)

PRINCIPAL ACTIVITIES: Manufacture of paper tissues and related products

Branch Offices: (Factory) San Pedro, Laguna

Parent Company: Kimberly-Clark Corp, USA

Principal Bankers: Citibank; Bank of America; Bank of the Philippine Islands; Far East Bank & Trust Co

# PHILIPPINES

## Financial Information:

	1989	1990
	PP'000	PP'000
Sales turnover	973,481	1,098,811
Profits	147,341	162,099
Authorised capital	182,800	182,800
Paid-up capital	169,426	169,426
Total assets	686,420	853,284

*Principal Shareholders:* Kimberley-Clark Corporation (USA) (87%); Filipino Shareholders (13%)

*Date of Establishment:* 1956

*No of Employees:* 935

## KODAK PHILIPPINES LTD

2247 Pasong Tamo, Makati, Metropolitan Manila

*Tel:* 815-8851

*Cable:* Kodak Manila

*Telex:* ETP 63521 kodak PN

*Telefax:* 816-6718

*Chairman:* Colby H Chandler

*Directors:* R Skow (President), P O'Gorman (Executive Vice President & Treasurer), C Hamilton (Assistant Treasurer), W Gilges (Secretary)

*Senior Executives:* William L Roberts (General Manager), Conrado S Perreras (National Sales Manager)

*PRINCIPAL ACTIVITIES:* Photographic processes, equipment, supplies

*Parent Company:* Eastmann Kodak Co, USA

*Principal Bankers:* Citibank NA; Philippine Commercial International Bank; Security Bank & Trust Co; Far East Bank & Trust Co; Bank of the Philippine Islands

## Financial Information:

	31.12.89	US\$'000
Sales turnover	29,834	
Profits	1,501	
Authorised capital	1,800	
Paid-up capital	1,421	
Total assets	11,296	

*Principal Shareholders:* Kodak

*Date of Establishment:* February 1928

*No of Employees:* Approx 114

## KRAFT FOODS INCORPORATED (PHILIPPINES)

Dr A Santos Avenue, Parañaque, Metropolitan Manila

*Tel:* 8285546

*Telex:* ETP 64099 kraft pn

*PRINCIPAL ACTIVITIES:* Manufacture of butter; soft, processed cheese

*Branch Offices:* Sucat Rd Branch, Telex: PGC 22573 kra ph

*Parent Company:* Kraft group

## L S SARMIENTO & CO INC

See SARMIENTO, L S, & CO INC

## LA SUERTE CIGAR & CIGARETTE FACTORY

South Superhighway, Parañaque, Metropolitan Manila

*Tel:* 8287541

*Telex:* PGC 22333 cig ph

*PRINCIPAL ACTIVITIES:* Cigarette production

## LA TONDEÑA INCORPORATED

Don Carlos Palanca Bldg, 453 Palanca Sr, Quiapo, Metropolitan Manila

*Tel:* 742-4261

*Telefax:* 742-4344

*Chairman:* Carlos Palanca Jr

*Directors:* Carlos Palanca Jr, Antonio Palanca, Macario Palanca, Carlos Palanca III, Carlos Miguel Palanca, Roberto V San Jose

*Senior Executives:* Carlos Palanca III, Antonio N Villaseñor, Adolf Ferrer, George King, Mrs Sylvia Quirino, Robert So Chu Kee, Mrs Karleen Zita Casifio, Domingo De Vera, Col Benjamin T Lima, Gerardo Pasco, Ramon Kabigting, Roberto V San Jose

*PRINCIPAL ACTIVITIES:* Manufacturers, distillers, refiners, bottlers, importers and exporters of alcohol, food, bottled water, wines and spirits

*Branch Offices:* Canlubang Plant, Calamba, Laguna; Velasquez Plant, Tondo, Manila; Cebu Plant, Mandaue, Cebu City

*Principal Bankers:* Bank of America; Far East Bank and Trust Co; Hongkong & Shanghai Bank; United Coconut Planters Bank

*Date of Establishment:* 1902

*No of Employees:* 3,000

## LAND BANK OF THE PHILIPPINES

319 Senator Gil Puyat Ave Extension, Makati, Metro Manila

*Tel:* 818-9411/20

*Cable:* LAND BANK

*Telex:* 64045 LBP PN, 22679 LBP PH, 45443 LBP PM

*Telefax:* 863455, 815-30-57, 816-12-18

*Chairman:* Ramon R Del Rosario; Vice Chairman: Jesli A Lopus (also President)

*Directors:* Nieves R Confesor, Manuel P Tiaoqui, Rafael Arsenio S Dizon, Pascual C Dimagiba, Ernesto D Garilao

*Senior Executives:* Jesus F Diaz, Reynaldo J Gregorio, Guia C Lim, (Executive Vice Presidents), Iluminada L E Cabigas, (Senior Vice President), Antonio T Hernandez (Senior Vice President), Gilda E Pico (Senior Vice President), Miguel M Gonzales (Senior Vice President)

*PRINCIPAL ACTIVITIES:* Specialised Government bank (financing arm of agrarian reform programme) with full commercial banking powers and universal banking license

*Branch Offices:* 133, 120 Field Offices

*Subsidiary Companies:* Masaganang Sakahan Inc (MSI); Lumang Bayan Realty Development Corp (LBRDC); Land Bank Insurance Brokerage Inc (LIBI); LBP Leasing Corp (LLC);

## Financial Information:

	31.12.91	31.12.92
	PP'000	PP'000
Deposits	11,914,140	24,682,990
Profit before tax	967,210	858,690
Profit after tax	967,210	858,690
Retained earnings	5,541,080	6,309,770
Share capital	1,800,000	1,800,000
Total assets	30,837,100	49,543,720

\*Excluding extraordinary income on sale of assets PP818.02 million

*Principal Shareholders:* Government

*Date of Establishment:* August 8th, 1963

*No of Employees:* 6,512

## LANDOIL RESOURCES CORPORATION

DCG Bldg, Legazpi Cor De la Rosa Streets, Legaspi Village, Makati, MM

*Tel:* 858702-09, 885541-3

*Cable:* Landoil Manila

*Telex:* ITT 45643 Lndoil PM, Eastern 63736 Lndoil Pn

*Chairman:* Alejandro Melchor Jr

*Directors:* Jose de Venecia Jr, Mariano M Martin, Eduardo C Lim, Oscar C de Venecia, Dominador R Pangilinan, Miguel V Gonzalez, Emilia S Roxas, Rosendo D Bondoc, Ebrahim Al-Ebrahim, Abbas K Gokal

*Senior Executives:* Jose de Venecia Jr, Mariano M Martin, Rodolfo R Mondoñedo, Federico C Lim, Alfredo V Antiporda, Luis C Catubig, Rodolfo S de Lara, Nicasio A de Venecia, Higinio C Fabian, Florencio F Magsino, Hiram C Mendoza

*PRINCIPAL ACTIVITIES:* Oil exploration, construction, real estate development, trading, insurance, overseas port operations, hospital and health care, mass catering, operation and maintenance, farming and fishing

*Branch Offices:* Landoil International Treasury, 1906 Hutchison House, Harcourt Road, Hong Kong; Landoil Gulf Regional Office PO Box 49393, Kuwait

*Parent Company:* Landoil Resources Corporation

# PHILIPPINES

**Subsidiary Companies:** Philippine-Singapore Ports Corporation; Pacific Asia Builders & Developers Inc; Multiland Insurance Agency Inc; Freeport Security Agency Inc; Asiaphil Fisheries Corporation

**Principal Bankers:** Manila Banking Corporation; Land Bank of the Philippines; Philippine Commercial International Bank; Philippine Veterans Bank; Producers Bank of the Philippines; Rizal Commercial Banking Corporation; Traders Royal Bank; Far East Bank & Trust Company; Philippine National Bank; Bank of the Philippine Islands; Philippine Banking Corporation

**Principal Shareholders:** Piedras Petroleum; Northwest Securities Inc; Arab-Pacific Marketing Ltd; Basic Petroleum & Minerals Inc; Arab Multinational Finance Company

**Date of Establishment:** February 1973

## LEPANTO CONSOLIDATED MINING CO

Ba-Lepanto Building, Paseo de Roxas, Makati, Metropolitan Manila

Tel: 8159447

Cable: Cobre Manila

Telex: 7222255 Rca Ph

Telefax: (2) 810-5583

**Chairman:** Felipe U Yap (also Chief Executive Officer)

**Directors:** Ramon A Recto (President & Chief Operating Officer), Carlos Palanca III, Vicente de Villa Jr, Ben Tiu, Wilfrido Tecson, Ramon Y Sy, John D Fairfield, Catalino Macaraig Jr

**Senior Executives:** Artemio F Disini (Senior Vice President), Ramon T Diokno (Senior Vice President & Treasurer), Edmundo T Quinto (Resident Manager), Danilo P Holandez (Assistant Vice President), Rolando A Golez (Assistant Vice President), Ethelwoldo E Fernandez (Corporate Secretary), Lourdes B Tuason (Assistant Treasurer)

**PRINCIPAL ACTIVITIES:** Mining precious metals: gold, silver and copper

**Branch Offices:** Lepanto Mine Division; Lepanto Roaster Division

**Parent Company:** Lepanto Consolidated Mining Company

**Subsidiary Companies:** Lepanto Investment & Development Corp; Shipside Inc; Diamond Drilling Corp of the Philippines; Far Southeast Gold Resources Inc; Diamart Boart Philippines Inc

**Principal Bankers:** Citibank; Far East Bank & Trust Co; Philippine National Bank; China Banking Corporation; Bank of America; Chemical Bank, New York; Manufacturers Hanover Trust Co, New York; Philippine Commercial International Bank; Solidbank

**Financial Information:**

	1991 PP'000	1992 PP'000
Revenue	1,065,502	1,086,684
Profit (loss) before tax	50,177	(124,964)
Profit (loss) after tax	38,378	(124,964)
Retained profit	941,337	867,893
Share capital	839,315	839,332
Total assets	2,519,750	2,464,530

**Date of Establishment:** 1936

**No of Employees:** 3,782

## LEVI STRAUSS (PHILIPPINES) INCORPORATED

2264 Pasong Tamo Extension, Makati, Metropolitan Manila

Tel: 862991

**PRINCIPAL ACTIVITIES:** Textile products; made up goods

**Parent Company:** Levi Strauss group

**Principal Shareholders:** Levis Strauss

## LIBERTY FLOUR MILLS INCORPORATED

Pasay Road, Makati, Metropolitan Manila

Tel: 865011

Cable: Libflour Manila

Telex: 66082 LSC PN

**Chairman:** Jesus L Jalandoni

**Directors:** Jesus Jalandoni, Felix Maramba Sr, Felix Maramba Jr, Sergio Locsin, Jose Ma Lopez, Florencio Ng, William Carlos Uy, Angel Vargas, John Carlos Uy, William Ang, Angusto T Kalaw

**Senior Executives:** Felix D Maramba Sr (President); Senior Vice Presidents: Sergio Locsin, Daniel K Maramba, Jose Ma Lopez, Felix K Maramba Jr, William Carlos Uy

**PRINCIPAL ACTIVITIES:** Flour milling and agri-business

**Branch Offices:** Mandaluyong, Metro Manila and Angono, Rizal

**Subsidiary Companies:** Maya Farms (Pork and Biogas)

**Principal Bankers:** Metrobank; Philtrust Bank; Coconut Planters Bank; Interbank; Bank of the Philippine Islands; Urban Bank; Philippine Commercial International Bank; Far East Bank

**Principal Shareholders:** Parity Values Inc; JM & Company Inc; William Carlos Uy; Mulawin Investments Inc; Bacsay Management Corp; Soledad K Maramba; Kanlaon Devp't Corp; Erlinda K Illusorio; Sebring Management Corp; Benito M Espiritu; Ganet Corp; Kanlaon Farms; CCC Insurance Corp; Carmen L Soriano; Eduardo Yu Chikhue; Felix D Maramba Sr; Nellie Delgado

**Date of Establishment:** December 26th, 1958

**No of Employees:** 900

## LOYOLA LIFE PLAN INCORPORATED

Negros Navigation Building, 849 Pasay Road, Makati, Metropolitan Manila

Tel: 866061/69

Telex: PT&T 4484 Loyola PU

**Chairman:** Mrs Eugenia G Puyat

**Directors:** Victor G Puyat, Alfonso G Puyat, Gil G Puyat Jr, Dr Tarcilla Mendoza, Victor L Mendoza, Eugenia P Joson Angelo King, Reynaldo Concepcion, Enrique L Vitug, Jesusa P Concepcion, Francisco Y Puno

**Senior Executives:** Victor G Puyat, Enrique L Vitug, Damaso Magbual, Remedios Parungao, Lamberto Salibay, Francisco Dimaguila

**PRINCIPAL ACTIVITIES:** Sale of memorial plans

**Principal Bankers:** Union Bank of the Philippines; Metropolitan Bank & Trust Co; Bank of the Philippine Islands

**Principal Shareholders:** Group Developers Inc (41.46%); Victor G Puyat (17.665%); Manila Management Inc (15.959%)

**No of Employees:** 295

## LU DO & LU YM CORPORATION

PO Box 18, Cebu City

Tel: 211-930

Cable: Ludo Cebu

Telex: 7428001 LUDO PU

Telefax: (63-32) 541-02

**Chairman:** Paterno LuYm

**Directors:** Paterno LuYm, Silvano Lu Do, Douglas LuYm (President), Kelly LuYm, Teofilo Lu, V D Velasco (Executive Vice President & General Manager), Attorney Edward U Du (Corporate Secretary)

**PRINCIPAL ACTIVITIES:** Manufacturer of crude coconut oil, copra cake pellets, refined edible oil, corn starch, and crude corn oil

**Subsidiary Companies:** Philippine Corn Products Co; Far East Corn Refining Co; Purakan Plantation Corporation

**Principal Bankers:** Philippines National Bank; United Coconut Planters Bank; China Banking Corporation; Philippines Bank of Communications; Bank of America

**Financial Information:**

	1991 PP'000	1992 PP'000
Sales turnover	1,203,412	1,968,152
Net profit	7,129	7,528
Share capital	128,749	128,749
Total assets	639,456	609,365

**Principal Shareholders:** Ludo and Luym Foundation Inc; Paterno LuYm; Silvano Lu Do; David Lu; Teofilo Lu; Douglas LuYm; Isabel Yap

**Date of Establishment:** 1948

**No of Employees:** 464

## M Y SAN BISCUITS INCORPORATED

Gracia Street, Bo Sto Domingo, Cainta, Rizal

Tel: 6951671

**PRINCIPAL ACTIVITIES:** Manufacture of biscuits, cakes, cream crackers and related products

# PHILIPPINES

## MABUHAY VINYL CORPORATION

4/F Gammon Centre, 126 Alfaro St, Salcedo Village, Makati, Metro Manila

Tel: 8178971

Cable: FILVINYL MANILA

Telex: 757 2113 VNYL MKT PH

Chairman: Ricardo P Guevara (Also Chief Executive Officer);  
President: Oscar A Barrera (also Chief Operating Officer)

Directors: Rosario C Arnaldo, Victor Y Lim Jr, Oscar A Barrera, Roy Joseph Z Vinuya, Porfirio Q Cabalu, Mario D Malicsi, Victor S Chiongbian, Evelyn M Maranion, Cecilia M Dimagiba, Juan Antonio E Munoz, Antonio M Kosca, Jose Alfredo L Villanueva, Ricardo P Guevara, Hermenegildo C Zayco, Rey M Javier

Senior Executives: Oscar A Barrera (President and Chief Operating Officer), Victor S Chiongbian (Vice Chairman), Roy Joseph Z Vinuya (Vice President-Finance & DBP-Designated Comptroller), Pedro Diomampo (Banks' Representative and Comptroller), Eduardo B Cudala (Corporate Secretary), Lina de Guzman-Ferrer (Asst Corporate Secretary)

PRINCIPAL ACTIVITIES: Manufacture of chemical products: caustic soda (NaOH), hydrochloric acid (HC1), liquid chlorine (Cl2), PVC resins

Branch Offices: Plant/site: Assumption Heights, Bo. Buru-un, Iligan; Ouano Compound, Mandaue, Cebu; Depot: Assumption Heights, Iligan City Mindanao, Philippines; Ouano Compound Reclamation Area Mandaue City, Cebu

Principal Bankers: Metropolitan Bank & Trust Company; Philippine Commercial International Bank; Rizal Commercial Banking Corporation; United Coconut Planters Bank; Bank of the Philippine Islands

Principal Shareholders: Engineering Equipment Inc (27.31%); Island Huts Inc (13.89%); BPI Investment Corp (10.01%); Mitsubishi Corp (9.61%); Maria Cristina Chemical Industries Inc (6.94%)

Date of Establishment: 1934

No of Employees: 482

## MADE (MARKET DEVELOPERS) INC

Arco Bldg, 196 Salcedo Cor. Aguirre Strts, Legaspi Village, Makati, MM

Tel: 872245, 8175506

Telex: 4311 RCPHIL PU

President: Tomas I Alcantara

Directors: N Alcantara, T Alcantara, E Alcantara, A Alcantara, P Garcia Jr, A de Borja, P Dominguez, M J Colayco Jr, A Del Rosario

Senior Executives: Tomas I Alcantara (President), Paulino G Garcia Jr (Executive Vice-President), Editha I Alcantara (Treasurer), Emigdio S Tanjuatco Jr (Corporate Secretary)

PRINCIPAL ACTIVITIES: Marketing services for a wide range of industrial products, including construction materials

Branch Offices: Cebu City, Iligan City, Cagayan de Oro City, Davao City

Parent Company: Alsons Development & Investment Corporation

Subsidiary Companies: Energy Resources Corporation

Principal Bankers: Security Bank & Trust Co; Philippine Commercial & Industrial Bank; Insular Bank of Asia & America

Principal Shareholders: Aldevinco; T I Alcantara; N I Alcantara; E I Alcantara; F I Alcantara; A I Alcantara; R A Dominguez; P G Garcia Jr; A R De Borja

Date of Establishment: January 31st, 1974

No of Employees: 67

## MALABON SOAP & OIL INDUSTRIAL CO INCORPORATED

Luna 11, Malabon, Metropolitan Manila

Tel: (2) 281-4676, 281-4661, 281-0343

Telefax: (2) 281-4665

Chairman: Tommy S de Jesus

Directors: Johnny Sy de Jesus, Mariano T Ong, James S de Jesus, Herbert T de Jesus

PRINCIPAL ACTIVITIES: Manufacture of edible vegetable oil; soap products

Principal Bankers: Consolidated Bank & Trust Corporation

Date of Establishment: 1964

No of Employees: 250

## MALAYAN INSURANCE CO INC

Yuchengco Tower, 500 Quintin Paredes Street, Binondo, Metro Manila  
Tel: 487561-84

Cable: MICOINC MANILA

Telex: 27277 MICOINIC PH

Telefax: (632) 49-79-57, 530-11-83

Chairman: A T Yuchengco; President: Helen Y Dee

Directors: Helen Y Dee, P E Domingo, George F Lee, Leonardo Siguion Reyna, Alfonso S Yuchengco III, Jose Macario Laurel IV, Teodoro D Regala, Robert W Sulzer, Peter V Eckert, Rolf Hueppi

Senior Executives: Alexander V Sia (Senior Vice President), Alma P Peñalosa (Senior Vice President), Aurelio V Cabral Jr (Senior Vice President), ANtonio B Lapid (Senior Vice President)

PRINCIPAL ACTIVITIES: Non-life insurance

Principal Agencies: (Greece) Insurance Offices "GENKA" Ltd; Knight Schippers Assuradeuren bv (Rotterdam); Tokyo Marine & Fire Insurance Co Ltd (Tokyo)

Branch Offices: Hong Kong; London; Tokyo Representative Office

Parent Company: Mico Equities Inc

Subsidiary Companies: Pan-Malayan Insurance Corporation; Malayan Zurich Insurance Co Inc; First Nationwide Assurance Corporation; Eastern General Reinsurance Corporation

Principal Bankers: Rizal Commercial Banking Corporation; China Banking Corporation; Philippine National Bank

Financial Information:

	1991	1992
	PP'000	PP'000
Gross Premiums	1,256,593	1,413,193
Profit before tax	115,025	96,671
Profit after tax	99,977	79,945
Retained profit	358,444	430,389
Dividend	5,000	10,000
Dividend per share	36.23	72.46
Earnings per share	724.47	579.31
Share capital	13,800	13,800
Shareholders funds	764,385	893,412
Total assets	2,417,576	2,757,512

Principal Shareholders: MICO Equities Inc; Alfonso T Yuchengco; Helen Y Dee; George F Lee; P E Domingo; Jose Macario Laurel IV; Alfonso S Yuchengco III; Teodoro Regala; Leonardo Siguion Reyna, Peter V Eckert; Rolf Hueppi; Robert Sulzer

Date of Establishment: February 16th, 1949

No of Employees: 426

## MANILA BAY SPINNING MILLS INC

Bo Tanong, Marikina, Metropolitan Manila

Tel: 948-10-31

Cable: Spinners Manila

Telex: 63180 Coats PN

Telefax: (2) 818-4137, 201-2724

Chairman: Anita H Tanco

Directors: Arthur Tanco (President), Arsenio Tanco (Vice President & Chief Executive Officer), Ester H Tanco-Gabaldon (Finance Manager), Ku Tiong Lam (Treasurer), Henry Cu

PRINCIPAL ACTIVITIES: Textile products: spinning of spun yarn and threads; (cotton, polyester, acrylic and rayon yarns)

Principal Bankers: Citibank NA; Citytrust Banking Corp; Hongkong & Shanghai Banking Corporation; Standard Chartered Bank; Far East Bank & Trust Co; Metro Bank

Financial Information:

	1992
	PP'000
Sales turnover	768,185
Profit before tax	46,443
Profit after tax	46,443
Retained profit	90,368
Dividend	100,000
Share capital	250,000
Total assets	947,927

**Principal Shareholders:** First Optima Realty Corp; Alice K Tanco; Ester H Tanco; Lily Tanco; Cristina Tanco; Alice T Tanco; Eusebio Tanco; Arthur Tanco Jr; Arsenio Tanco; Spring Manufacturing; Arthur Tanco Sr; Martin Tanco; Eromane Trading Ltd

**Date of Establishment:** 1959

**No of Employees:** 1,430

## MANILA ELECTRIC CO

Lopez Building, Ortigas Avenue, Pasig, Metropolitan Manila

**Tel:** (2) 721-9777

**Cable:** Manilaelect, Meralco

**Telex:** ITT 40116 MECO PM; RCA 27546 MEC PH

**Telefax:** (2) 722-46-86

**Chairman:** Ramon T Garcia; **Vice Chairman:** Enrique M Joaquin

**Directors:** Manuel M Lopez (President), Zeneida Q Avanceña, Raul T Concepcion, Benigno L Zialcita, Roberto F de Ocampo, Restituto C Padilla, Jose M Laurel IV, Christian Monsod

**Senior Executives:** Jose T Guingona (Assistant to the President), Benito T de la Cruz (SVP-Comptroller & head Financial Services Group), Jesus P Francisco (SVP-Head Technical Services Group), Magsikap B Mole (SVP-Customer Services Group), Roberto M Paterno (SVP-Head Management & Manpower Services Group)

**PRINCIPAL ACTIVITIES:** Generation and distribution of electric power

**Branch Offices:** Manila Makati, Quezon City, Caloocan, Pasay, Parañaque, Pasig, Marikina, etc

**Parent Company:** Meralco Foundation, Inc

**Subsidiary Companies:** Computer Information Systems (CIS); Philippine Commercial Capital Inc (PCCI); Meralco Industrial Engineering Services Corp (MIESCOR); Meralco Transit Organization Inc (METRO); Meralco Corporate Farm Management Inc (CORFARM)

**Principal Bankers:** Bank of Philippine Islands; Philippine Commercial & International Bank; City Trust Banking Corp; Citibank; International Corporate Bank; Traders Bank

**Principal Shareholders:** Meralco Foundation Inc

**Date of Establishment:** 1903

**No of Employees:** Approx 7,227

## MANILA HOTEL (THE)

1 Rizal Park, PO Box 1224, MCPO 0913, Manila

**Tel:** 47-00-11

**Cable:** MANILHOTEL

**Telex:** 40537 MHOTEL PM; 63496 MHOTEL PN

**Telefax:** (632) 47-1124

**Chairman:** Maj Gen Jose P Magno (Ret)

**Directors:** Cesar N Sarino (President & Chief Executive Officer), Victor A Sison (Vice President), Rebecca Florendo, Lourdes Ong, Rogelio Feliciano, Gualberto Lumauig, Francisco del Rosario

**Senior Executives:** Miguel G Cerqueda (General Manager), Eduardo M Garde (Comptroller), Clementina L Pablo (Executive Assistant Manager), Bobby Lopez (Food & Beverage Director), Ma-Anne B Felix (Director, Sales), Annie D Ringor (Director Public Relations & Advertising)

**PRINCIPAL ACTIVITIES:** Hoteliers; banquet and convention services; food and beverage outlets

**Subsidiary Companies:** The Manila Hotel International Co Ltd; The Manila Hotel Management Company

**Principal Bankers:** Philippine National Bank; United Coconut Planters Bank; Far East Bank & Trust Co; Bank of Commerce

**Financial Information:**

	1990	1991
	PP'000	PP'000
Total revenue	480,174	527,437
Profit before tax	23,615	66,816
Profit after tax	15,914	44,839
Retained profit	42,245	79,852
Authorised capital	300,000	300,000
Paid-up capital	253,694	253,694
Total assets	476,673	483,952

**Principal Shareholders:** Government Service Insurance System

**Date of Establishment:** July 4th, 1912

**No of Employees:** 1,001

## MANILA PAPER MILLS INC

Bo Sangandaan, Quezon City, Metropolitan Manila

**Tel:** 901691, 901420

**Cable:** Papel Manila

**Telex:** 22577 UGE PH

**Telefax:** 905159

**Chairman:** Leonardo K Ty

**Directors:** Carlos P Ty

**Senior Executives:** Erlinda P Ty (Treasurer), George P Ty (Executive Vice President), Justino Ty (Sales Manager), Ernesto Lo (Marketing Manager), Myrna Ong (Purchasing Manager), Tan Hong Sing (Production Manager), Julian M Tecson (Personnel & Administration Manager), Vincent Say (Technical Manager)

**PRINCIPAL ACTIVITIES:** Paper manufacture

**Subsidiary Companies:** Transunion Corporation; Union Industries Inc; Philippine Softwood Products Inc

**Principal Bankers:** Associated Banking Corporation; Metropolitan Bank & Trust Co; Philippine Bank of Communications; China Banking Corporation

**Financial Information:**

	31.12.91	31.12.92
	PP'000	PP'000
Sales turnover	543,000	584,000
Profit before tax	7,300	8,400
Profit after tax	5,400	6,000
Share capital	100,000	100,000
Total assets	2,900,000	3,240,000

**Date of Establishment:** 1954

**No of Employees:** Approx 800

## MANILA PENINSULA HOTEL INC

Corner Ayala & Makati Avenues, Makati, Metro Manila

**Tel:** 819-34-56

**Cable:** PENHOT Manila

**Telex:** 22476, 22507 PEN PH

**Telefax:** (632) 815-4825

**Chairman:** Patricio L Lim

**Directors:** Sir Horace Kadoorie, Michael Kadoorie, Ramon Recto, David E T Lim, Jaime Zobel de Ayala, Ma Teresa Chan-Sola, Mercedes Tuason, Angeles Quimson, Alfonso Yuchengco, Peter Go Pailian, Andres Soriano III, Sir Sydney Gordon, Ronlad J McAulay, William MOCatta, Peter D A Sutch

**Senior Executives:** Heinz Waldvogel (General Manager), Beat Grassi (Resident Manager), Ma Ruby L Cano (Controller)

**PRINCIPAL ACTIVITIES:** Hotel management

**Parent Company:** The Hongkong & Shanghai Hotels Ltd

**Principal Bankers:** Bank of Philippine Islands; Philippine Commercial & International Bank; Hongkong & Shanghai Banking Corp

**Financial Information:**

	31.12.90	31.12.91
	PP'000	PP'000
Sales turnover	553,000	633,000
Profit before tax	129,000	111,000
Profit after tax	91,000	74,000
Retained profit	155,000	212,000
Dividend	36,000	18,000
Dividend per share	1.00	.50
Authorised capital	400,000	400,000
Paid-up capital	355,000	355,000
Total assets	606,000	687,000

**Principal Shareholders:** P L Lim Group; Cathay Pacific Airways Ltd; Actinium Holding Corporation

**Date of Establishment:** 1976

**No of Employees:** 1,101

## MANTRADE DEVELOPMENT CORPORATION

Mantrade Building, Edsa Corner Pasong Tamo, Makati, Metropolitan Manila

**Tel:** (2) 878011-30

**Cable:** MANTRADE

**Telex:** 22322 MTA PH

**Telefax:** (682) 817-8257

# PHILIPPINES

**Chairman:** Jose M Mantecon; **President:** Kurt Bachmann Jr (Also General Manager)

**Directors:** Jose S Sandejas, Enrique P Esteban, Milagros A Marcaida

**PRINCIPAL ACTIVITIES:** Franchised dealer of Nissan/Ford/Mazda automobiles, parts and service

**Branch Offices:** West Avenue, Quezon City; Sucat, Parañaque, Metro Manila

**Parent Company:** Genasia Management & Development Corporation

**Principal Bankers:** United Coconut Planters Bank; Rizal Commercial Banking Corp; Bank of the Philippine Islands; Citytrust Banking Corporation; Rizal Commercial Banking Corporation

**Financial Information:**

	31.12.91	31.12.92
	PP'000	PP'000
Sales turnover	719,239	791,173
Profit before tax	4,882	2,826
Profit after tax	3,117	1,736
Retained profit	26,428	28,165
Share capital	12,000	12,000
Total assets	108,770	89,747

**Principal Shareholders:** Genasia Management & Development Corporation

**Date of Establishment:** April 1st, 1918

**No of Employees:** 202

## MAR FISHING CO INC

6/F V Madrigal Building, Ayala Avenue, Makati, Metro Manila

**Tel:** 810-2081/86, 819-0760

**Telex:** 63627 PN MARCOP PN, 22140 MOM PH

**Telefax:** 63 (2) 8170190

**President:** Jerome N Spitz

**Directors:** J E Dodge, P P Paulino, J E Reyes, A Alfaro, J M Tañedo, V P Elbinias, J N Spitz, P C Kagaoan Jr

**Senior Executives:** Robert B Buehs (General Manager), Eugene O Abao (Fleet Division Manager), Aristotle O Sunio (Plant Manager), Julieto N Dullin (Production Manager), Judaline S Gayo (Technical Services Manager), Georgina M Ybanez (Manager, Quality Control)

**PRINCIPAL ACTIVITIES:** Fishing and fish processing

**Principal Agencies:** British Columbia Packers Ltd

**Parent Company:** Marcopper Mining Corporation

**Principal Bankers:** Security Bank & Trust Co; Rizal Commercial Banking Corp

**Financial Information:**

	31.12.91	31.12.92
	PP'000	PP'000
Sales turnover	768,468	745,605
Loss before tax	(95,272)	(90,257)
Share capital	92,252	92,252
Total assets	739,288	670,676

**Principal Shareholders:** Marcopper Mining Corp (70%); British Columbia Packers Ltd (30%)

**Date of Establishment:** February 2nd, 1976

**No of Employees:** 1,230

## MARANAW HOTELS & RESORT CORPORATION

Vito Cruz, Metropolitan Manila

**Tel:** 571560

**Telex:** 27786 MHR ph

**Chairman:** Don M Ferry

**Directors:** Domingo Chua, Nestor de Castro, Jesus Estanislao, Don M Ferry, Wilfredo Lao, Harry Tan, Jose R Tengco Jr, Hiroshi Kojima, Seiji Nakshima, Yuji Sawa

**Senior Executives:** Don M Ferry (Acting Chairman of the Board), Yuji Sawa (Vice Chairman), Harry Tan (President), Hiroshi Kojima (Vice President/Treasurer), Carlos L Velayo Jr, (Vice President/Comptroller), Seiji Nakashima (Vice President), Miguelito Ocampo (Corporate Secretary), Bernelito Fernandez (Assistant Corporate Secretary)

**PRINCIPAL ACTIVITIES:** Hotel and motel operators

**Principal Bankers:** Philippine International Bank; Far East Bank & Trust Company; Allied Banking Corporation

**Principal Shareholders:** Sipalay Trading; All Nippon Airways Enterprise Ltd

**Date of Establishment:** May 5th, 1975

**No of Employees:** 694

## MARCOPPER MINING CORPORATION

6th Floor, Madrigal Building, Ayala Avenue, Makati, Metropolitan Manila

**Tel:** 810-2081, 810-2086

**Cable:** Marcopper Manila

**Telex:** 22140 MOM PH (RCA)

**Telefax:** (2) 817-0190

**Chairman:** Nemesio E Prudente

**Directors:** J E Dodge, F L Gozon, W H Quasha, E M Narvaez Jr, N E Prudente, A D Narciso, D A Ang, I G Austin

**Senior Executives:** J E Dodge (President), P P Paulino (Vice President-Finance & Administration), J E Reyes (Treasurer)

**PRINCIPAL ACTIVITIES:** Manufacture of copper concentrate

**Branch Offices:** (Plant) Sta. Cruz, Marinduque

**Subsidiary Companies:** Mar Fishing Co Inc

**Principal Bankers:** Bank of America; Security Bank & Trust Co; Standard Chartered Bank; Rizal Commercial Banking Corporation; Metropolitan Bank & Trust Company

**Financial Information:**

	1990	1991
	PP'000	PP'000
Sales turnover	1,008,608	383,466
Profits	156,106	32,403
Retained profit	-	158,174
Authorised capital	400,000	400,000
Paid-up capital	388,766	388,766
Total assets	1,560,687	2,300,522

**Principal Shareholders:** Placer Development Ltd; Performance Investment Corp; Independent Realty Corp

**Date of Establishment:** 1964

**No of Employees:** 1,106

## MARIWASA MANUFACTURING INC

Bo Rosario, Pasig, Metropolitan Manila

**Tel:** 6959161

**Cable:** Maramics Manila

**Telex:** CWI 14886 marmic ps

**PRINCIPAL ACTIVITIES:** Production of ceramics and tiles

**Date of Establishment:** 1963

**No of Employees:** Approx 1,350

## MARSMAN & CO INC

2246 Pasong Tamo, Makati, Metro Manila

**Tel:** 88-97-31, 87-20-31

**Cable:** MARSMANINC - MANILA

**Telex:** 22060 MSN PN (RCA), 45207 MARSMAN PM (ITT)

**Telefax:** 815-4082

**Chairman:** George W Drysdale

**Directors:** Luciano E Salazar, Julian M Comia, Antero M Sison Jr, Andres G Gatmaitan, Paul Kleiner, Eligio Ma P Santos (President & Chief Executive Officer)

**Senior Executives:** Federico C Baltazar (Vice President, Sales & Consumer Marketing), Danilo G Bangco (Vice President & General Manager, Agro-Vet Operation), Philippe G A Miloda (Vice President, Marketing (Pharmaceuticals)), Julian M Comja (Vice Chairman & Treasurer), Juan C Reyes Jr (Corporate Secretary), Monolette T Pilapil (Assistant Vice President, Corporate Affairs), Prisco B Ponce (Vice President, Finance), Jerry P Rimando (Controller)

**PRINCIPAL ACTIVITIES:** Distribution and marketing of pharmaceutical products



# PHILIPPINES

**Principal Agencies** Over 60 principals notably Wyeth Suaco Laboratories, Newport Pharmaceutical International, Montedison (Carlo Erba/Farmitalia), Kali-Duphar, Sterling Products International, Nicholas-Kiwi, ALcon Laboratories Inc, Boehringer Mannheim, Chemie Pharma, Elanco Production Co, Leo Pharmaceuticals, Pharmaton, Otsuka, Sanofi Phils, Ares-Serono Group, USA Generics, Wellcome, Upjohn Inc

**Branch Offices** (Provincial Offices) Bacolod, Butuan, Cagayan de Oro, Cauayan, Cebu, Dagupan, Davao, Gen Santos, Iloilo, Laoag, Legaspi, Ozamiz, Roxas, San Fernando, San Pablo, Tacloban, Zamboanga

**Associated Companies** Marsman Laboratories Inc

**Principal Bankers** Asian Savings Bank, Bank of the Philippine Islands, China Banking Corporation, Citytrust Banking Corp, Far East Bank & Trust Company, Metropolitan Bank & Trust Co, Philippine Commercial International Bank

**Financial Information**

	1990
	PP'000
Sales turnover	1,888,200
Profits	10,100
Authorised capital	100,000
Paid-up capital	59,600
Total assets	957,100

**Principal Shareholders** Filipino (60 20%), American (1 5), Others (38 3%)

**Date of Establishment** October 15th, 1929

**No of Employees** 889

## MATSUSHITA ELECTRIC PHILIPPINES CORPORATION (MEPCO)

Bo Mapandan, Ortigas Avenue, Taytay, Rizal

Tel 665-0663

Cable PHILMATSU

Telex 722-2300 PEC PH

Telefax 818-4254

**President** Yoshihiro Hama

**Directors** Motokazu Nakatsu (Managing Director), Kanya Tsuchihashi (Managing Director), Hitoshi Ozaki (Managing Director), Antonio Punzalan (Managing Director)

**Senior Executives** Mamerto Mondragon (Corporate Secretary)

**PRINCIPAL ACTIVITIES** Electrical and electronic products TV sets, stereos, radios, washing machines, refrigerators, airconditioners, electric fans, household goods, dry cell batteries

**Principal Bankers** Security Bank & Trust Co, Rizal Commercial Banking Corporation, Far East Bank & Trust Company, Metrobank, Bank of the Philippine Islands

**Financial Information**

	31 03 93
	PP'000
Sales	3,188,733
Profit before tax	433,034
Profit after tax	269,296
Retained profit	1,075,666
Dividend	86,617
Dividend per share	0 30
Earnings per share	0 93
Share capital	288,722
Total assets	1,821,076

**Date of Establishment** 1967

**No of Employees** 2,045

## MCCI CORPORATION

2/F Salamin Bldg, 197 Salcedo St, Legaspi Village, Makati, Metro Manila

Tel (2) 866971-74

Cable Cristina Manila

Telex 45315 MCCI PM

Telefax (2) 816-6412

**Chairman** Ricardo P Guevara (also President)

**Directors** Teodoro Regala, Eligia Fernando, Benjamin Yap, Cesar J Santos, Carlos Torres, Conrado P Guevara, Cesar Buenaventura

**Senior Executives** Reynaldo G Lomarda (Vice President-Manufacturing), Teresita R Cu (Vice President-Project Engineering & Technical Services), Rosario G Dimayuga (Corporate Secretary/Treasurer)

**PRINCIPAL ACTIVITIES** Manufacturer and exporter of calcium carbide and acetylene black

**Branch Offices** Plant located at Assumption Heights, Iligan City

**Principal Bankers** Far East Bank & Trust Co, Philippine Commercial International Bank, Union Bank of the Philippines, Rizal Commercial Banking Corporation, Boston Bank of the Philippines, Solid Bank Corporation

**Financial Information**

	31 12 91	31 12 92
	PP'000	PP'000
Net sales	371,860	346,524
Profit (loss) before tax	7,020	(37,159)
Profit (loss) after tax	8,737	(31,164)
Retained profit	66,526	99,576
Dividend	11,155	-
Earnings (loss) per share	0 13	(2 55)
Share capital	125,974	125,974
Total assets	446,670	423,725

**Principal Shareholders** Guevara Group, Tanchan Group, International Finance Corporation, Philippine American Life Insurance Company, BPI Investment

**Date of Establishment** 1954

**No of Employees** 264

## MEAD JOHNSON PHILIPPINES INC

2309 Pasong Tamo Ext, Makati, Metro Manila

Tel 887526

Telex 45047 PH

**President** Giorgio Bertoccioli

**PRINCIPAL ACTIVITIES** Manufacturer of infant foods

**Principal Shareholders** Bristol Myers International (USA)

## MERCANTILE INSURANCE CO INC

Gen Luna corner Beaterio Street, Intramuros, Metropolitan Manila

Tel 493791-98

Cable MERCOINC

Telex GMC 40126 MERCOINC PM, EASTERN 63461 MERCOPN

**President** Ma Anicia Unson-Abellera

**Directors** Hector J Unson (Vice Chairman), Rosalinda A Unson, Jose M Miranda, Vicente D Salgado (Corporate Secretary), Francisco U Luna Jr, Sally U Jose (Treasurer), Honorio J Ramajo, Dionisio M Dungca Jr

**Senior Executives** Dionisio M Dungca Jr (Vice President, Finance), Rogelio C Hernandez, (Vice President, Operations), Honorio J Ramajo (Vice President, Bonds), Anicia L Unson (Executive Vice President) Edmundo L Unson Jr (Managing Director)

**PRINCIPAL ACTIVITIES** Insurance company

**Branch Offices** Bacolod, Cebu, Cagayan de Oro, Davao

**Principal Bankers** Bank of the Philippine Islands, Philippine Banking Corporation, City Trust

**Financial Information**

	31 12 91
	PP'000
Premiums	75,000
Profit before tax	2,000
Profit after tax	1,500
Retained profit	47,000
Share capital	10,000
Total assets	123,000

**Date of Establishment** October 29th, 1962

**No of Employees** 98

## MERCURY DRUG CORPORATION

7 Mercury Ave, corner E Rodriguez Jr, Libis, Quezon City

Tel 721-9201

Cable Mercury Manila

Telex 43101 MERCURY PM

Telefax (632) 722-0699

**Chairman** Mariano Que (also President)

# PHILIPPINES

**Directors:** Rodrigo Bella, Honorato Padua, Salvador de Jesus Jr, Vivian Que-Azcona, Jacinto Concepcion, Emiliano Lim, Joanne Que

**Senior Executives:** Vivian Que-Azcona (Vice-President & General Manager), Jacinto Concepcion (Vice-President, Merchandising), Salvador de Jesus Jr (Vice-President, Administration)

**PRINCIPAL ACTIVITIES:** Retailer of drugs and pharmaceuticals  
**Branch Offices:** Metro Manila, Visayas and Mindanao. Franchise Stores: Luzon areas

**Parent Company:** Mercury Group of Companies Inc

**Principal Bankers:** Bank of America; Bank of the Philippine Islands; Far East Bank and Trust Company; Citibank; Rizal Commercial Banking Corp; Citytrust Banking Corporation

**Financial Information:**

	1990	1991
	PP'000	PP'000
Profits	96,120	145,786
Authorised capital	500,000	500,000
Paid-up capital	199,264	199,264
Stockholder's equity	402,189	518,247
Total assets	2,042,634	2,389,014

**Principal Shareholders:** Mercury Group of Companies Inc

**Date of Establishment:** 1945

**No of Employees:** 3,946

## MERCURY GROUP OF COMPANIES INC

No 7 Mercury Avenue cor. E Rodriguez Jr, Libis, Quezon City

**Tel:** 721-9201

**Cable:** Mercury Manila

**Telex:** 43101 Mercury PM

**Telefax:** (632) 722-0699

**Chairman:** Mariano Que (also President)

**Directors:** Rodrigo H Bella, Vivian Que Azcona, Luis Que, Mariano Que

**Senior Executives:** Rodrigo H Bella (Treasurer), Inocencio Ortiz Luis Jr (Secretary), Vivian Que Azcona (Vice President)

**PRINCIPAL ACTIVITIES:** Investment and management company

**Subsidiary Companies:** Mercury Drug Corporation; Philusa Corporation; Medical Center Trading Corporation; Tropical Hut Food Market Inc; Mercury Export Sales Inc; Apollo Chemicals Inc; Rhea Pharmaceutical Corporation; Elta Industries Inc; Milestone Development Corporation; Pacifica Agrivet Supplies Inc; San Jose International Corporation Trinity Franchising & Management Corp; MGCI Insurance Underwriters Agency Inc; MLM Foods Inc; Mercury Agricultural Corporation

**Principal Bankers:** Far East Bank and Trust Co; Bank of America; Bank of the Philippine Islands; Citibank; Union Bank of the Philippines; Citytrust Banking Corp

**Financial Information:**

	1991
	PP'000
Operational income	184,690
Dividend income	48,179
Total income	232,869
Profits	109,829
Authorised capital	300,000
Paid-up capital	165,047
Total assets	1,173,871
Current liabilities	127,594

**Principal Shareholders:** M E Holding Corporation

**Date of Establishment:** January 1972

**No of Employees:** 252

## METRO DRUG CORPORATION

7252 Malugay Street, Makati, Metropolitan Manila

**Tel:** 880906

**Cable:** Metrodrug Manila

**Telex:** 22028 MDC PH

**Chairman:** Manuel Galatas

**Directors:** Juan Luis Galatas (Vice Chairman), B Echevarria (Executive Vice President & Assistant General Manager), I Rotaeche (Board Member), Luis E Garcia (President & General Manager), E Terosa (Corporate Secretary), V Vidarte (Treasurer), B Alcalde (Board Member), S Donato (Board Member)

**PRINCIPAL ACTIVITIES:** Distribution of pharmaceutical preparations

**Branch Offices:** 28 branches nationwide

**Subsidiary Companies:** Metro Laboratories Inc; Vitamix Medical Corp; Novel Mftg Co; Goodwill Food Products

**Principal Bankers:** Bank of the Philippine Islands; Metro Bank; Citybank

**Principal Shareholders:** Manuel Galatas; Juan Luis Galatas; Francisco Galatas; Fernando Galatas

**Date of Establishment:** 1931

**No of Employees:** 1,104

## METROPOLITAN BANK & TRUST COMPANY

Metrobank Plaza, Sen Gil J Puyat Avenue, Makati, Metropolitan Manila

**Tel:** 810-3311

**Cable:** METROBANK

**Telex:** RCA 22122

**Telefax:** 810-1531

**Chairman:** George S K Ty

**Directors:** Placido L Mapa Jr (Acting President/Director)

**PRINCIPAL ACTIVITIES:** Commercial banking

**Branch Offices:** 127 branches nationwide

**Subsidiary Companies:** Philippine Savings Bank; First Metro Investment Corp; Charter Insurance Co Inc; Pan Philippine Life Insurance Corp; Pan Philippine General Insurance Corp; Bankers Express Travel Agency; International Bank of California; First Metro International Co Ltd; MBTC Management Consultancy Inc; MBTC Venture Capital Corporation

**Date of Establishment:** 1962

**No of Employees:** 3,560

## METROPOLITAN WATERWORKS & SEWAGE SYSTEM

Katipunan Road, Balara, Quezon City

**Tel:** 95-32-11/29

**Cable:** MWSS

**Telex:** 27947 MWSS PH

**Telefax:** (2) 921-2887

**Chairman:** Jose P de Jesus

**Directors:** Luis V Z Sison (Administrator)

**Senior Executives:** Alice H Reyes (Acting Manager, Public Information Department)

**PRINCIPAL ACTIVITIES:** Water supply and sewerage company

**Branch Offices:** North Service Sector-Novaliches; Caloccan; Navotas-Malabon; East Services Sector-Balara; Cubao; España; Marikina; South Service Sector-Pasig; Mandaluyong-San Juan; Makati; Pasay; West Service Sector-Arroceros; Sampaloc; Tondo; Sta Cruz; Cavite-Muntinlupa Service Sector-Cavite; Las Piñas; Muntinlupa; Parañaque; Big Consumers and Census Services Sector-Big Consumers

**Principal Bankers:** Philippine National Bank; Development Bank of the Philippines

**Financial Information:**

	31.12.91
	PP'000
Profits	1,449,000
Authorised capital	8,000,000
Paid-up capital	4,579,304
Total assets	21,346,659

**Principal Shareholders:** Republic of the Philippines

**Date of Establishment:** 1971

**No of Employees:** 9,250

## MOBIL PHILIPPINES INCORPORATED

PITC Building, Tordesillas Street, Salcedo Village, Makati, Metro Manila

**Tel:** 810-8501

**Cable:** MOBIL MANILA

**Telex:** PTT 2274 MOBIL PU

**President:** C C Corkadel III

**Directors:** M F Ayasa (Executive Vice President, Sales), M V Luna (Vice President, Administration)

**Senior Executives:** E C Cruz (Manager, Operations), G C Garrovillo (Manager, Planning & Supply), J B Garcia (Corporate Secretary)

**PRINCIPAL ACTIVITIES:** Chemical products, international aviation and marine fuels

**Parent Company:** Mobil Group

**Financial Information:**

	31.12.91
	PP'000
Sales turnover	1,013,639
Profit before tax	36,556
Profit after tax	26,091
Share capital	442,936

**Principal Shareholders:** Mobil Petroleum Company Inc

**Date of Establishment:** September 1st, 1983

**No of Employees:** 68

## MONTEREY FARMS CORPORATION

2/F Cash & Carry Bldg, Filmore Street, Makati, Metropolitan Manila

**Tel:** 883041-45, 868901-05, 8150935

**Cable:** MONTEREY - MANILA

**Telex:** 63199 (Public booth)

**Chairman:** Antonio T Climent (Also Chief Executive Officer)

**Directors:** Antonio T Climent, Amadeo P Veloso (President & Chief Operating Officer), Nazario Avendaño, Faustino Galang, Eddie Veneracion, Raul Roco, Feliciano Belmonte

**PRINCIPAL ACTIVITIES:** Agriculture; livestock (cattle and swine)

**Branch Offices:** Farms: Cavite Farm - Bo de Fuego, Gen Trias, Cavite; Canlubang Farm-Bo Majada, Canlubang, Laguna; Lipa Farm-Bo San Jose, Lipa City; Quilo Farm-Bo Quilo, Ibaan, Batangas; Calamias Farm-Bo Calamias, Ibaan, Batangas; Isabela Farm-Bo San Luis, Cauayan, Isabela; Masbate Farm-Bo Asid, Masbate, Masbate; Polomolok Farm-Bo Matin-ao, Polomolok, South Cotabato and Alfonso Farm-Alfonso, Cavite

**Parent Company:** San Miguel Corporation

**Principal Bankers:** Far East Bank & Trust Co; Bank of the Philippine Islands; Bank of America; Metropolitan Bank & Trust Co; City Trust

**Principal Shareholders:** San Miguel Corporation

**Date of Establishment:** January 24th, 1969

**No of Employees:** 650

## MOTOROLA PHILIPPINES INC

Bormaheco Bldg, Km 17 South Superhighway, Parañaque, Metro Manila

**Tel:** 8275911

**Telex:** ETP 66761 motsg pn

**Telefax:** 827-5616

**PRINCIPAL ACTIVITIES:** Electrical and electronic components; communications equipment: television, radio sets and receivers

## NATIONAL BOOK STORE INCORPORATED

701 Rizal Avenue, Metropolitan Manila

**Tel:** 494306-9

**Cable:** Nabost Manila

**Telex:** 41144 NBS PM, 27890 NBS PH

**Telefax:** (632) 921-2411

**President:** Alfredo C Ramos

**Directors:** Jose T Ramos, Socorro C Ramos (General Manager), Alfredo C Ramos, Benjamin C Ramos, Cecilia R Licaucó

**PRINCIPAL ACTIVITIES:** Sale and distribution of books: specialises in school and medical supplies, school/office supplies, greeting cards

**Branch Offices:** 17 stores

**Principal Bankers:** Bank of the Philippine Islands; Security Bank & Trust Company

**Financial Information:**

	31.12.90
	PP'000
Profit before tax	47,279
Profit after tax	30,731
Retained profit	43,215
Authorised capital	180,000
Paid-up capital	75,000
Total assets	62,433

**Principal Shareholders:** Jose T Ramos; Alfredo C Ramos, Socorro C Ramos, Benjamin C Ramos, Cecilia R Licaucó

**Date of Establishment:** June 7th, 1965

**No of Employees:** 1,327

## NATIONAL PANASONIC (PHILIPPINES) INCORPORATED

Mandaue City, HVG Bldg, Subangdaku, Metropolitan Manila

**Tel:** 8317931

**Telex:** PTT 6257 peccbu pu

**PRINCIPAL ACTIVITIES:** Manufacture of a wide range of household products: electrical and electronic appliances

**Branch Offices:** AWCP Bldg Shaw Boulevard, Pasig, Metro Manila,

**Telex:** PTT 4071 npp pu

**Parent Company:** National Panasonic group

## NATIONAL POWER CORPORATION

Quezon Avenue cor Agham Road, East Triangle, Diliman, Quezon City

**Tel:** 921-3441

**Cable:** NAPOCOR Manila

**Telex:** 40120 NAPOCOR PM

**Telefax:** (628) 921-2408

**Chairman:** Delfin L Lazaro; **President:** Pablo V Malixi (Also CEO)

**Directors:** Gregorio S Alvarez, Guido A delgado, Augusto W Go, Teodorico P Sanchez, Rogelio L Singson

**Senior Executives:** Mamerto S Bocanegra (Senior Vice President), Francisco T Delgado (Senior Vice President, Engineering), Jose T Ramos (Senior Vice President, Luzon Operations), Josue D Polintan (Senior Vice President, Operations), Jose G Bruno (Vice President, General Counsel), Domingo L Bulatao (Vice President, Systems Operations), Hector N Campos Sr (Vice President, Engineering Construction), Cordell U Del Rosario (Vice President, Southern Luzon Regional Center), Rodrigo P Falcon (Vice President, Engineering Construction), Asiscló T Gonzaga (Vice President, Mindanao Regional Center), Albert Eugenio Macalintal (Vice President, Human Resources), Marcial E Mano (Vice President, Fuel Management Group), Deogracias S Peralta (Vice President, Planning Services), Perla A Segovia (Vice President, Administration), Jaime G Villanueva (Vice President, Metro Manila Regional Center), Violeta S Villanueva (Vice President, Controller), Gilberto A Pastoral (Officer-in-Charge, OVP Engineering Design), Merlita M Pajarillo (Vice President, Finance & Treasurer), Samuel A Piedad (Acting Vice President, Northern Luzon Regional Center)

**PRINCIPAL ACTIVITIES:** Generation and transmission of electric power

**Financial Information:**

	1990	1991
	PP'000	PP'000
Net operating revenue	25,778,825	32,363,664
Net loss	(65,491)	(2,930,206)
Retained profit	5,528,301	418,451
Proprietary capital	32,912,016	37,096,656
Total assets	160,460,167	170,633,634

**Principal Shareholders:** Government

**Date of Establishment:** November 3rd, 1936

**No of Employees:** 14,490

## NATIONAL REINSURANCE CORPORATION OF THE PHILIPPINES

4/F Cacho-Gonzales Bldg, 101 Aguirre Street, Legaspi Village, Makati, MM

**Tel:** 878501, 815-4558, 815-4549, 816-3234

**Cable:** NATIONALRE

**Telex:** 64130, 23555 NRCP

**Telefax:** (632) 815-3003; 815-4549

# PHILIPPINES

**Chairman:** Cesar N Sarino; **President:** Fidel M Alfonso

**Directors:** Fidel M Alfonso, David C Coyukiat, Bienvenido M Aragon, Amalio A Mallari, Jose Halili Co (Corporate Secretary), Helen Y Dee (Assistant Treasurer), Ignacio A Macrohon Jr, Isauro J Pagdañagan

**Senior Executives:** Bienvenido M Aragon (Treasurer), Jose Halili Co (Corporate Secretary), Isauro J Pagdañagan (Assistant Corporate Secretary), Helen Y Dee (Assistant Treasurer), Wilfrido C Bantayan (General Manager)

**PRINCIPAL ACTIVITIES:** All types of reinsurance

**Principal Bankers:** Citibank; Bank of the Philippine Islands; Rizal Commercial Banking Corp; China Bank

**Financial Information:**

	31.12.90	31.12.91
	PP'000	PP'000
Gross premiums	242,381	311,834
Profit before tax	11,609	13,732
Profit after tax	8,155	9,909
Retained profit	6,703	7,694
Dividend	2,620	2,282
Dividend per share	10.00	10.00
Earnings per share	28.30	34.39
Authorised capital	50,000	50,000
Paid-up capital	28,815	28,815
Total assets	206,382	247,256

**Principal Shareholders:** Government Service Insurance System; FGU Insurance Corporation; Pioneer Insurance and Surety Corp; Philippine American General Insurance Company; Malayan Insurance Company Inc; The Solid Guaraty Inc; Cathay Insurance Company Inc; Beneficial Life Insurance Co Inc

**Date of Establishment:** June 1978

**No of Employees:** 31

## NATIONAL SEMICONDUCTOR (HONG KONG) DISTRIBUTION LTD

FTI Complex, Tagig, Metro Manila

**Tel:** (2) 816-3244

**Telex:** GMC 48078 fscebu pm

**PRINCIPAL ACTIVITIES:** Manufacturers of semiconductors

**Parent Company:** National Semiconductor Corporation, Santa Clara, California, USA

## NATIONAL STEEL CORPORATION

NSC Building, 377 Sen Gil Puyat Avenue Extension, Makati, Metro Manila

**Tel:** 816-20-36

**Cable:** NATSTEEL

**Telex:** RCA 22524 NSC PH; ITT 45413 NSC PM

**Telefax:** (632) 815-36-26, 816-06-93

**Chairman:** Luis M Mirasol Jr

**Directors:** Rolando S Narciso (President & Chief Operating Officer), Manuel F Celdran, Hector S Genuino, Ombra A Tamano, Arturo M Aguilar, Constante V Ventura, Jose L Cortes Jr, Francisco Ferrer, Alberto P Fenix Jr, Victor M Taylor, Roberto F De Ocampo

**Senior Executives:** Policarpo C Benitez Jr (Senior Vice President, Operations), Benito M Mauricio (Vice President, Technology Management Group), Manufacturing), Jose S Robles (Vice President, Marketing), Alfredo S Ballesteros (Vice President, Treasury & Raw Materials Procurement), Melchor Q Villamor (Vice President, Manufacturing & Operations), Danilo L Protacio (Vice President, Legal), Romeo E Manseras (Vice President, FYEP II Project Implementation), Anthony S Dizon (Assistant Vice President, Marketing & Logistics), Marilou T Leano-Roxas (Assistant Vice President, Controliership), Esteban V Cabrera (Assistant Vice President, Hot Mill), Eduardo F Soriano (Assistant Vice President, Cold Mill), Isidro F Hynson (Assistant Vice President, Engineering)

**PRINCIPAL ACTIVITIES:** Steel manufacturing

**Branch Offices:** Illigan Plant, Tel 20615, 20942; Pasig Plant, Tel 641-1035; Manila Warehouse, Tel 482990, 487468; Cebu Office, Tel 311440, 311448

**Parent Company:** National Development Company

**Subsidiary Companies:** Refractories Corporation of the Philippines

**Principal Bankers:** Interbank; Land Bank of the Philippines; Philippine National Bank; Citibank

**Financial Information:**

	31.12.91
	PP'000
Net sales	10,115,000
Net income	538,000
Retained profit	389,000
Stockholders equity	8,615,000
Total assets	24,751,000

**Principal Shareholders:** National Development Company

**Date of Establishment:** 1974

**No of Employees:** Approx 4,000

## NEGROS NAVIGATION CO INC

Negros Navigation Bldg, 849 Pasay Road, Makati, Metropolitan Manila

**Tel:** (2) 816-3481

**Telefax:** (2) 818-4007 (Makati), (2) 286-1209 (Terminal Pier 2)

**Chairman:** Carlos Ledesma; **President:** Daniel L Lacson Jr (Also Chief Executive Officer)

**Directors:** O J Ledesma Jr (Treasurer), R R Lopez (Assistant Treasurer), F L Jison Jr (Assistant Treasurer), M Arenas, D L Lacson Jr, J A Ledesma, V L Lopez Jr, C L Bagtas, R L Mapa, A R Lopez Jr, F H Lopez Sr, J L Villanueva

**PRINCIPAL ACTIVITIES:** Shipping services; transportation

**Branch Offices:** Bacolod City, 6th Street; Iloilo City, Muelle Loney Streets, Telex 5950 NENACO PU; Cagayan de Oro City, Corrales Avenue, Telex 7726 NENACO PU; Roxas City, Culasi Port; Cebu City, Corner Briones & Burgos Streets)

**Subsidiary Companies:** Nenaco Sales Corporation; Precision Marine & Machine Works Inc; Nenaco Insurance Brokerage; Wescon Machine Works Inc; Nenaco Marinegro Corp; Negrense Food Corporation; Iloilo Prime Agri-Ventures Inc

**Principal Bankers:** Metrobank; Far East Bank & Trust Company

**Financial Information:**

	31.12.91	31.12.92
	PP'000	PP'000
Sales turnover	775,007	925,520
Profit before tax	41,909	75,150
Profit after tax	28,301	50,616
Retained profit	37,528	82,238
Earnings per share	50.65	84.35
Share capital	74,697	78,820
Total assets	410,923	473,358

**Principal Shareholders:** O Ledesma & Company Inc; DOLL Agricultural Corp; Conchita A Ledesma, Antonio L Lopez, Alberto L Lopez, INAEC Agro-Industrial Corp; Carlos Lopez, Daniel L Lacson Jr, Lourdes J Valderrama, Socorro J Valderrama, Ma Carmela L Jalandoni

**Date of Establishment:** 1932

**No of Employees:** 1,192

## NESTLE PHILIPPINES INC

Cabuyao, Laguna, Metro Manila

**Tel:** 818-8706

**Telex:** 63523 PH

**Telefax:** 818-6330

**Chairman:** A Soriano III; **President:** J B Santos

**Directors:** F C Eizmendi Jr, J Picornell, M W Garrett, J B Santos, K Roethlisberger (Finance Director), A Saran

**PRINCIPAL ACTIVITIES:** Production of coffee and other beverages

**Branch Offices:** Cebu; Davao; Iloilo

**Parent Company:** Nestle SA

**Principal Shareholders:** Nestle SA; San Miguel Corporation

**Date of Establishment:** 1961

**No of Employees:** 2,500

## NEW SUNRIPE COCONUT PRODUCTS INC

PMI Bldg, 2111 Pasong Tamo Cor Tindalo Streets, Makati, Metro Manila

Tel: 885531

Telex: 23620 SUNRICO PH, 45017 PFCOCO PM

Telefax: 817-3031, 816-4198

Chairman: Cristina C Ponce Enrile

Directors: Cristina C Ponce Enrile, Nora A Bitong (Chief Executive Officer/Vice Chairman, Juan C Ponce Enrile Jr (President), Katrina C Ponce Enrile (Treasurer), Augusto S San Pedro (Corporate Secretary), Antonio A Picazo, Antonio R Pautista, Fleazar B Reyes, Luis A Roldan

Senior Executives: Florentino A Lazaro (Senior Vice President)

PRINCIPAL ACTIVITIES: Manufacture of desiccated coconut and its by-products

Branch Offices: Bo Buenavista, Magdalena, Laguna; Bo Mangilag, Candelaria, Quezon; Bo Ibabang Dupay, Dalahican, Lucena

Parent Company: Jaka Investment Corporation

Subsidiary Companies: Pacific Royal Basic Foods Inc; Lucena Desiccated Coconut Products Inc

Principal Bankers: Metropolitan Bank & Trust Co; Philippine Commercial International Bank; Far East Bank & Trust Co; Solid Bank

Financial Information:

	31.12.91
	PP'000
Sales turnover	364,031
Profit (loss) before tax	(16,497)
Profit (loss) after tax	(17,139)
Authorised capital	100,000
Paid-up capital	78,000
Total assets	371,574

Principal Shareholders: Jaka Investment Corporation; Eurasia Match Inc; Royal Match Inc; Karrivin Holdings Corp

Date of Establishment: March 24th, 1982

No of Employees: 1,639

## NORTH DAVAO MINING CORPORATION

104 Gamboa Street, Legaspi Village, Makati, Metropolitan Manila

Tel: 817-0136

Telex: 45852 AUCU PM

President: Walter W Brown

Directors: Jaime C Laya, Placido L Mapa Jr, Vicente T Paterno, Salvador Escudero III, Ruben B Ancheta, Jose A Roño, Walter W Brown, Arturo O Trinidad, Pacifico de Ocampo, Luis P Virata, Milo B Peña

Senior Executives: Patrick V Caoile (VP - Finance & Administration), Jose L Catmaitan (VP - Operations), Fabio I Pelayo (VP - Engineering), Plaridel L Juan (VP - Treasurer)

PRINCIPAL ACTIVITIES: Copper mining

Principal Bankers: Philippine National Bank

Date of Establishment: 1973

No of Employees: 1,200

## ORIENTAL PETROLEUM & MINERALS CORPORATION

7/F Corinthian Plaza Condmn, Paseo de Roxas, Legaspi Village, Makati, MM

Tel: 85-60-66 to 69

Cable: Oriental

Telex: 22572 OPM PH

Chairman: Yao Shiong Shio

Directors: Yao Shiong Shio, Eduardo F Hernandez (President), Amparo Barcelon, Emeterio Barcelon, S J Antonio Caguiat, Carlos Dyhongpo, Robert Coyiuto Jr, Jaime Ledesma, Oscar H Manuel (Executive Vice President), Guillermo Pablo Jr, Ramon Pedrosa

Senior Executives: Emmanuel V Tamesis (Vice President - Operations), Emeterio Barcelon (Vice President-Treasurer), Robert Coyiuto Jr (Vice President-Finance), Antonio Caguiat (Vice President-Special Projects), Manuel D Recto (Vice President)

PRINCIPAL ACTIVITIES: Oil exploration and production

Principal Bankers: Security Bank & Trust Co; Bank of the Philippine Islands; Citibank NA; Philippine Commercial & International Bank; Rizal Commercial Banking Corp

Date of Establishment: December 22nd, 1969

## PACIFIC CEMENT COMPANY INC

5/F Prince Bldg, 117 Rada Street, Legaspi Village, Makati, Metro Manila

Tel: 8177691-96

Cable: PACICEM MANILA

Telex: 45354 PACICEM PM

Telefax: (2) 818-1079

Chairman: Jose L Cortes Jr (Also President)

Directors: Rolando V Medalla Jr, Solomon D Badoy, Barrie Cook, Jose L Cortes Jr, Juan Ramon C Garcia, J Michael M Robinson, Teodoro V Diez, Salvador G Tirona, Alberto C Eufemio, Josefina C Honrado, Juan W Moran, Joselito R Consunji, Andres B Sta Maria

Senior Executives: Ramon C Ybud (Vice President, Operations), Mario M Yambot (Vice President, Finance & Administration), Leonel A Santos (Assistant to the President), Teodoro V Diez (Corporate Secretary)

PRINCIPAL ACTIVITIES: Production and marketing of cement products

Branch Offices: Diez Bldg, F Ramos St, Cebu City

Principal Bankers: Rizal Commercial Banking Corporation; Prudential Bank; Citibank

Financial Information:

	31.12.89
	PP'000
Sales turnover	143,984
Profit (loss)	(112,479)
Authorised capital	3,000,000
Paid-up capital	193,089
Total assets	584,160

Principal Shareholders: Holdergreen Ltd (Hong Kong); Development Bank of the Philippines; GarCor Incorporated

Date of Establishment: April 1964

No of Employees: 308

## PACIFIC MILLS INC

28 Novaliches Road, Balintawak, Quezon City

Tel: 356581, 3614537, 3610008, 3624985

Cable: Paknimit Manila

Telefax: 362-4575

Chairman: Edgardo L Tordesillas

Directors: Joseph U Lim (President & General Manager), Paulino U Lim (Vice President, Treasurer), Reynaldo U Lim (Corporate Secretary), Francis U Lim, Albert U Lim

PRINCIPAL ACTIVITIES: Manufacture of textile products, spun polyester, rayon, cotton yarn, knitted and woven fabrics

Parent Company: LKG Investment & Finance Corporation

Subsidiary Companies: Clover Manufacturing Corporation; Universal Steel Smelting Co Inc

Principal Bankers: International Corporate Bank; China Banking Corporation; Philippine Banking Corporation

Financial Information:

	31.12.90
	PP'000
Authorised capital	40,000
Paid-up capital	34,950
Total assets	141,763

Principal Shareholders: The Lim Family

Date of Establishment: 1951

No of Employees: Approx 700

## PANTRANCO NORTH EXPRESS INC

325 Quezon Avenue, Quezon City

Tel: 997091/98, 951081/82

Cable: Pantranco Manila

President: P Domingo

PRINCIPAL ACTIVITIES: Road transportation services

# PHILIPPINES

*Subsidiary/Associated Companies:* Pantranco South Express Incorporated

*Date of Establishment:* 1917

*No of Employees:* Approx 3,000

## PAPER INDUSTRIES CORPORATION OF THE PHILIPPINES

### PICOP

Centrepoint Condo.Bldg, Julia Vargas Ave, Ortigas Complex, Pasig, MM

*Tel:* 633-5935

*Cable:* PICOP MANILA

*Telex:* 22142 PH

*Telefax:* 633-5949

*Chairman:* Ramon T Garcia; *Vice Chairman:* Eduardo J Soriano; *President:* Evaristo M Narvaez Jr (also Chief Executive Officer)

*Directors:* Juan de Ibazeta, Felipe B Bince Jr, Ramon T Garcia, Rogelio C Salazar, Victor S Chiongbian, Francisco S Pangilinan, Raul C Hernandez, Felipe C Dino, Mario J Padilla, Socrates A Erasmo, Emmanuel V Soriano, Raul L Contreras, Evaristo Narvaez Jr, Eduardo Soriano

*Senior Executives:* Felipe B Bince Jr (Senior Vice President & Treasurer), Pedrito M Aragon (Senior Vice President, Paper Products Business), Ricardo G Santiago (Senior Vice President, Bislig Operations), Raul A Olea (Vice President, Engineering Services Group), Avelino G Veracion (Vice President, Forest Resources Management), Aurora T Calderon (AVP, Comptroller), Guillermo V Misa Jr (Vice President, Stock Marketing), Reynande D Azucena (Assistant Vice President, Administration-BISLIG), Wilfredo D Fuentes (Assistant Vice President, Management Services), Francisco G Balagtas (Assistant Vice President, Timber Products Business), Marvin E Marcojos (Assistant Vice President, Maintenance & Engineering), Constanancio L dela Cruz Jr (Assistant Vice President, Special Projects), Valentin A Mordeno (Assistant Vice President, Timber Products Manufacturing), Roberto A Dormendo (Assistant Vice President, Forestry Management Services), Edmund R Roxas (Assistant Vice President, Paper Products Manufacturing Operations), Leon H Dy (Senior Assistant Vice President, Materials Management Group)

*PRINCIPAL ACTIVITIES:* Fully integrated production of timber products (logs, veneer, plywood, and lumber) and paper products (newsprint, Kraft and containerboard)

*Branch Offices:* Mill Sites: Tabon, Bislig, Surigao del Sur; Maria Cristina, Balo-i, Lanao del Norte

*Parent Company:* Asset Privatization Trust

*Subsidiary Companies:* PICOP Trading Company; PICOP Worldwide HK Ltd

*Principal Bankers:* Philippine National Bank; Bank of the Philippine Islands; CityTrust; Hongkong & Shanghai Banking Corp; International Corporate Bank

*Financial Information:*

	31.12.90	31.12.91
	PP'000	PP'000
Sales turnover	2,909,442	3,394,525
Net income	1,894	2,745
Total assets	5,286,393	5,784,532

*Principal Shareholders:* Asset Privatization Trust; San Miguel Corporation; A Soriano Corporation; International Paper Corporation

*Date of Establishment:* April 1st, 1952

*No of Employees:* 9,706

## PDCP DEVELOPMENT BANK

PDCP Bank Centre, Herrera cor Alfaro Streets, Salcedo Village, Makati, MM

*Tel:* 815-1214, 815-1228, 817-5876

*Telefax:* (632) 815-1218

*Chairman:* Luis V Z Sison; *President:* Carlos C Torres

*Directors:* Ricardo G Lazatin, Adolfo L Ledesma (Senior Vice President, Branches & Corporate Services Groups), George F Lee, Andres E Siochi, Bernd Tummers, Joel B Vargas, Jose Alfredo L Villanueva (Executive Vice President, Treasurer), Roberto G Villanueva Jr

*Senior Executives:* Joel B Vargas (Senior Vice President, Finance Group), Edwin T Uy (Senior Vice President, Corporate Banking)

*PRINCIPAL ACTIVITIES:* Banking and finance

*Branch Offices:* Bacolod, Cebu, Dagupan, Davao, Iloilo

*Subsidiary & Affiliated Companies:* PDCP Insurance Brokers Inc; PDCP Trading Inc; Philamlife - PDCP Fund Management Inc; Philam Fund Inc; Southern Negros Development Bank; Northern Mindanao Development Bank; Banco Davao - Davao City Development Bank

*Financial Information:*

	31.12.92
	PP'000
Profit before tax	49,837
Profit after tax	40,529
Earnings per share	3.29

*Date of Establishment:* November 1992

## PEPSI-COLA BOTTLING CO OF THE PHILIPPINES

Rico Finance Bldg, 113 Aguirre St, Legaspi Village, Makati, Metro Manila

*Tel:* 8189826

*Cable:* Pepsi Cola Manila

*Telex:* ETP 63713 pepsib pn, GMC 45306 pepsico pm, PGC 22277 pcb ph

*Chairman:* Cosme Mar de Aboitiz

*Directors:* Peter K Warren, Sofronio C Ouimson

*Senior Executives:* J Brian Rees (Vice President, Finance), Jose G Suarez (Vice President, Technical Services), Roberto M Sabido (Corporate Secretary)

*PRINCIPAL ACTIVITIES:* Distribution of soft drinks

*Principal Agencies:* Pepsi Cola products

*Branch Offices:* 13 plants

*Parent Company:* Pepsi Co Incorporated, USA

*Subsidiary Companies:* Pepsi Cola Far East Trade Development Co Inc; Pepsico Inc, Philippines Branch

*Principal Shareholders:* Pepsico Inc

*Date of Establishment:* 1946

*No of Employees:* Approx 6,500

## PEPSI-COLA FAR EAST TRADE DEVELOPMENT COMPANY

Canley Road, Pasig, Metropolitan Manila

*Tel:* 6825060

*Telex:* GMC 45306 pepsico pm

*PRINCIPAL ACTIVITIES:* Soft drinks and flavouring extracts

## PETRON BATAAN REFINERY

Limay, Bataan

*Tel:* 85-69-30/9

*Cable:* Bataanref - Manila

*Telex:* 4169 BATREF PU

*Chairman:* Benjamin E Diokno (also CEO)

*Senior Executives:* Antonio V Santos (Vice President & General Manager-Refining), E T Jocson (Refinery Manager), R F de Leon (Engineering Manager), R G Borja (Operations Manager), R G Macatangay (Maintenance Manager), F E Antiporta (Administration Manager), M B Diaz (Energy Manager)

*PRINCIPAL ACTIVITIES:* Petroleum refining

*Parent Company:* Philippine National Oil Company (PNOC)

*Principal Bankers:* Philippine National Bank

*Financial Information:*

	1990
	PP'000
Sales turnover	30,995,434
Profits	868,463
Authorised capital	5,000,000
Paid-up capital	2,795,149
Total assets	26,122,832

*Principal Shareholders:* PNOC

*Date of Establishment:* April 8th, 1961

*No of Employees:* 360

## PFIZER INCORPORATED

6th Floor, Araza Building, Paseo de Roxas, Makati, Metropolitan Manila

Tel 882621/8

Cable PFIZER MANILA

Telex 63548 PFIZER PN

President Charles L Sarris

Directors C L Sarris, R J Romulo, F A Gonzalez, B C Cosio, A P Perlas, R P Samonte

Senior Executives F A Gonzalez (Vice President - Pharm Marketing), B C Cosio (Vice President - Agricultural Marketing), R P Samonte (VP, Finance), N P Hubilla (Chemical Marketing Director), J M V Veguillas (Manufacturing Director)

PRINCIPAL ACTIVITIES Pharmaceutical products and preparations veterinary drugs, antibiotics and fine chemicals

Principal Agencies Metro Drug Corporation (Distributor)

Parent Company Pfizer Inc, New York

Principal Bankers Citibank, Bank of the Philippine Islands, Bank of America, Prudential, CityTrust

Principal Shareholders Pfizer Corp, Panama

Date of Establishment 1954

No of Employees 350

## PHELPS DODGE PHILIPPINES INC

Pioneer Street, Mandaluyong, Metropolitan Manila

Tel 785021

Telex GMC 42256 PDMLA PM, GMC 43142 PD MLA PM

Chairman Juan de Ibazeta

Directors Juan de Ibazeta, Ramon B Santos (President), Jose C Ibazeta, Carlos T Soriano, Arthur Miele, Thomas J White, Luciano E Salazar, Lorenzo Teves, Eduardo J Soriano, Harry A Toelle Jr,

Senior Executives Ernesto L Cayetano (Vice President), Federico S payot (Assistant Vice President)

PRINCIPAL ACTIVITIES Insulated wires and cables for taking electric currents

Parent Company A Soriano Corporation (Anscor)

Principal Bankers Citibank, Bank of the Philippine Islands

Principal Shareholders A Soriano Corporation (60%), Phelps Dodge Corporation (40%)

Date of Establishment October 11th, 1955

No of Employees 249

## PHESCO INCORPORATED

491-495 Quezon Avenue, Quezon City

Tel 712-2166, 712-4992

Cable PHESCO Q C

Telex 42088 Phesco PM

Telefax 63 (2) 712-4956

President Benjamin D Ynson (Also General Manager)

Directors Benjamin D Ynson, Jeanne Y Tan (Acting Treasurer), Teresita Y Ynson, Maj Amando Dumlaog Jr (Ret) (Vice President Engineering & Construction), Robert Y Ynson (Vice President/ Comptroller), Vicente de la Cruz (Vice President/Electrical & Mechanical Works), Melanie Y Chan, Benjamin Ynson Jr, Ignacio Lugu (Corporate Secretary), Ricardo Yu, Feliciano Yu

PRINCIPAL ACTIVITIES Construction of hydroelectric power plants, high voltage transmission lines, distribution system and power substations, ports and harbours, industrial plants

Branch Offices Phesco Mindanao Regional Office, Camague, Iligan City

Subsidiary Companies Pheschem Industrial Corporation, Super Industrial Corporation, Superlift Heavy Equipment, Phescable Inc, East West Travel & Tours Corporation, Hidden Sea Aqua Farms Inc, Supercars Inc

Principal Bankers AEA Development Corporation, Rizal Commercial Banking Corp, Philippine Bank of Communications, Far East Bank & Trust Co,

Principal Shareholders Benjamin D Ynson, Teresita Y Ynson

Date of Establishment December 26th, 1945

No of Employees 283

## PHILEX MINING CORPORATION

Philex Building, Fairlane Street, Pasig, Metropolitan Manila

Tel 631-1381

Cable PHILEXMINE MANILA

Telex ITT 43141 PHILEX PM

Telefax 631-9494

Chairman Henry A Brimo (also Chief Executive Officer), President Gerard H Brimo (also Chief Operating Officer)

Directors Antonio G Gonzalez, Albert Awad, Raul S Roco, Anthony C Aguirre, John Gokongwei, Gerard H Brimo, Renato C Valencia, Rafael B Buenaventura

Senior Executives Antonio G Gonzalez (Senior Vice President), Nonato S Retardo (Vice-President for Operations), Gregorio S Imperial (Vice President & Corporate Secretary), Sarafin P Tongco (Assistant Vice-President - Finance & Administration) Bustamante O Medina (Treasurer & Controller), Ermelo R Escalante Jr (Vice-President-Purchasing)

PRINCIPAL ACTIVITIES Mining precious metals, copper, gold and silver

Branch Offices Mine Padcal, Tuba, Benguet

Subsidiary Companies Philtread Tire & Rubber Co of the Philippines, Citytrust Banking Corp, Armco-Marsteel & Alloy Corp

Principal Bankers Bank of the Philippine Islands, Citibank, Citytrust, Far East Bank & Trust Co, Equitable Banking Corporation

Financial Information

	31 12 91 PP'000	31 12 92 PP'000
Gross sales	1,403,071	1,606,102
Profit before tax	197,117	195,628
Retained profit	1,235,353	1,683,061
Dividend	62,642	162,869
Earnings per share	0 12	0 12
Share capital	2,000,000	2,000,000
Shareholders funds	1,629,432	1,792,302
Total assets	5,551,234	6,431,207

Date of Establishment July 1955

No of Employees 5,350

## PHILIPPINE AIRLINES INCORPORATED

PAL Administration Bldg, Legaspi St, Legaspi Village, Makati, Metro Manila

Tel 8180111

Cable FILAIRLINE MANILA

Telex 63518 (WLII), 45023 (ITT), 14864 (CAPWIRE)

Telefax 810-92-14, 817-86-89

Chairman Antonio O Cojuangco

Directors Edgardo B Espiritu, Ramon O Cojuangco, Miguel O Cojuangco, Enrique Cheng, Jose Tanjuatco, Xavier Loinaz, Andres Soriano III, Gen Lisandro Abadia, Roberto D Anonas, Mario J Locsin, Catalino Macaraig, Edgardo Espiritu, Jose Cuisia, Manuel Reyes, Carlos Dominguez

Senior Executives Avelino Zapanta (Senior Vice President, Marketing & Sales), Romeo S David (Senior Vice President, Operations & Logistics), Ricardo G Paloma (Senior Vice President, Finance), Pastor C Pangilinan (Senior Vice President, Corporate Services & Administration), Jerry Nichols (Systems, General Manager)

PRINCIPAL ACTIVITIES Airline service

Principal Bankers Far East Bank & Trust Co, Bank of the Philippine Islands, Philippine Commercial International

Financial Information

	31 03 90 PP'000
Revenue	15,343,582
Profit before tax	583,600
Total assets	13,368,686

Principal Shareholders AB Capital & Investment Corporation

Date of Establishment 1941

No of Employees 12,600

# PHILIPPINES

## PHILIPPINE AMERICAN GENERAL INSURANCE COMPANY (THE)

100 Alvarado corner De La Rosa St, Legazpi Village, Makati, Metro Manila

Tel: 817-3001

Cable: PHILAMGEN

Telex: Foreign: EASTERN Ext PN 3234 - PHILAM, Domestic: PT&T 4239-PHILAM

Chairman: Miguel Campos

Directors: R J Anderson, B M Aragon, E G Fernando, H Freeman, M S Halouzka, M L Juan, R R delos Reyes, R V del Rosario, E E Stempel, E S Valencia

Senior Executives: B M Aragon (President), C B Diaz (Executive Vice President), R B Banocnoc (Vice President), D J Enriquez (Vice President), R P Orleans (Vice President), M C Chua (Vice President), M C Quijano (Vice President), W B Visaya (Vice President)

PRINCIPAL ACTIVITIES: Insurance and reinsurance

Branch Offices: Nationwide

Parent Company: American International Group (AIG) New York

Subsidiary Companies: The Philippine American Accident Insurance Company; AIG Service Corporation

Principal Bankers: Far East Bank & Trust Company; United Coconut Planters Bank

Principal Shareholders: The Philippine American Life Insurance Company

Date of Establishment: May 4th, 1939

No of Employees: 281

## PHILIPPINE AMERICAN LIFE INSURANCE COMPANY (THE)

### PHILAMLIFE

Philamlife Building, United Nations Avenue, Manila

Tel: 521-63-00

Cable: PHILAMLIFE

Telex: 27531

Telefax: 522-28-63

President: Rodrigo de Lls Reyes (Also Chief Executive)

Directors: Cesar A Buenaventura (Director/Philippine Shell Petroleum Corporation), Miguel Campos (Chairman of the Board - The Philippine American General Insurance Group/American International Underwriters (Philippines) Inc), Houghton H Freeman (Executive Vice President/American International Underwriters Corporation), Maurice R Greenberg (Chairman, American International Group Inc), Ernest E Stempel (Chairman of the Board/The Philippine American Life Insurance Company), Rodrigo de los Reyes (President & Chief Executive Officer/The Philippine American Life Insurance Company), Eligia G Fernando (Senior Vice President-Finance/Philippine American Life Insurance Company), Renato A Vergel de Dios (Senior Vice President, Sales/The Philippine American Life Insurance Company), Juan Carlos del Rosario (Senior Vice President & Chief Investments Officer), Ricardo Romulo (Partner, Romulo, Mabanta, Buenventura, Sayoc & de los Angeles Law Offices), Edmund Tse (Vice Chairman/Philamlife)

Senior Executives: Eligia G Fernando (Senior Vice President, Finance), Juan Carlos del Rosario (Senior Vice President & Chief Investments Officer), Renato A Vergel de Dios (Senior Vice President, Sales), Johnny L Amirante (First Vice President, Medical), Agerico F Reinoso Jr (First Vice President, Controller), Teresita O Salonga (First Vice President & Treasurer), Romeo O Lualhati (Vice President-Policyowners Administration), Romulo P Cambaliza (First Vice President, Information Systems), Reynaldo C Centeno (First Vice President & Actuary)

PRINCIPAL ACTIVITIES: Life insurance; investments

Branch Offices: Nationwide

Parent Company: American International Group Inc (AIG), 70 Pine Street, New York, New York 10270, USA

Subsidiary Companies: Pacific Union

Principal Bankers: Far East Bank & Trust Company; Citibank; Bank of the Philippine Islands

### Financial Information:

	1991 PP'000	1992 PP'000
Premiums	425,100	471,300
Profit before tax	945,500	1,056,600
Authorised capital	1,000,000	1,500,000
Paid-up capital	862,500	1,000,000
Total assets	12,944,800	14,876,500

Principal Shareholders: American Life Insurance Company (ALICO)

Date of Establishment: July 1st, 1947

No of Employees: 989

## PHILIPPINE AMUSEMENT & GAMING CORPORATION

PAGCOR House, 1330 Roxas Boulevard, Manila

Tel: 521-1542

PRINCIPAL ACTIVITIES: Provision of amusement and gaming facilities

## PHILIPPINE APPLIANCE CORPORATION

Dr A Santos Avenue, Parañaque, Metropolitan Manila

Tel: 8285551-59

Cable: Philacor Manila

Telex: 45675

Telefax: 828-74-65

Chairman: Dante G Santos (also President)

Directors: Dante G Santos, Felix Amparo, Carmelino P Alvendia Jr, Marsha S Hilker, Esperanza P Alvendia, Jose P Alvendia, Robert Reid, Carlos C Umil Jr, Joel Tipphonet, Virginia R Santos, Stuart Dean

Senior Executives: Divina V Castillo (Vice President, Finance), Carlos C Umil Jr (Senior Vice President-Research, Development & Engineering), Carmelino P Alvendia Jr (Senior Vice President-Marketing), Wilfredo M Azarcon (Vice President-Manufacturing, Engineering & Services), Marsha S Hilker (Senior Vice President-Corplan & Services)

PRINCIPAL ACTIVITIES: Production of appliances: refrigerators, freezers, washing machines, for domestic and export sales

Branch Offices: Marketing Office - Makati, Metro-Manila

Subsidiary Companies: Philacor Credit Corporation

Principal Bankers: Bank of the Philippine Islands; Philippine Commercial & Industrial Bank; Rizal Commercial Banking Corporation; Far East Bank & Trust Co; Interbank

### Financial Information:

	1991 PP'000	1992 PP'000
Sales turnover	1,832,647	1,805,927
Profit (loss)	82,419	(12,384)
Share capital	120,635	120,635
Total assets	1,204,667	1,263,517

Principal Shareholders: General Electric Philippines; CGA Realty Corporation; Dante G Santos; Henrietta Regala; Rico General Insurance Corporation; Rico Commercial Ent Inc; Jesus Hernandez; Jose P Alvendia; Carmelino P Alvendia Jr; Ambrosio Padilla

Date of Establishment: 1963

No of Employees: 2,739

## PHILIPPINE ASSOCIATED SMELTING & REFINING CORPORATION

### PASAR

Morning Star Center, 347 Sen Gil J Puyat Avenue, Makati, Metro Manila

Tel: 818-7549

Telex: RCA 23731 PASAR PH, 63758 PASAR PN

Telefax: 817-9773

Chairman: R F De Ocampo



*Senior Executives* A C Gatchalian (Senior Vice President), S C Raborar (Senior Vice President, Plant Resident Manager), D C Corcuera (Vice President, Finance), S A Polido (Vice President, Corporate Services & Secretary), R S dela Rosa (Vice President, Engineering & Special Projects), M N C Albarece (Vice President, Human Resources & Administration)

**PRINCIPAL ACTIVITIES** Copper smelting and refining  
**Financial Information**

	31 12 90
	PP'000
Net income	153,730
Retained profit	175,953
Authorised capital	1,000,000
Paid-up capital	785,515
Total assets	16,800,148

**Principal Shareholders** National Development Company (Philippine Government) (42%), Marubeni Corp, Sumitomo Corp, C Itoh & Co (Jointly) (31%), Atlas Consolidated Mining & Development Corp, Lepanto Consolidated Mining Co, Marcopper Mining Corp, Philex Mining Corp, Marinduque Mining & Industrial Corp, CDCP Mining Corp (Jointly) (22%)

## PHILIPPINE AUTOMOTIVE MANUFACTURING CORP

Ortigas Avenue, Ext Cainta, Rizal  
Tel 693-0300  
Telex 23757

**PRINCIPAL ACTIVITIES** Manufacture of automobiles

## PHILIPPINE BANK OF COMMUNICATIONS

214-216, Juan Luna Street, Binondo, Manila  
Tel 489579, 479604, 489561, 479601

**Cable** PBCOM, MANILA  
**Telex** 27548 PBC PH, 40184 PBCOM PM, 63264 BNKCOM PN

**Chairman** Ralph Nubla, Vice Chairman Chung Tion Tay, President William B Go

**Directors** Luy Kim Guan, Ralph Nubla Jr, Leoncio Chungunco, Henry Y Uy, Johnny Perez, James Ang, Nelson Chua Nai Tuen

**Senior Executives** Edward Ting (Senior Vice President), Maurice Nubla (First Vice President), Charles Yap (First Vice President)

**PRINCIPAL ACTIVITIES** Commercial banking  
**Branch Offices** 21

**Principal Shareholders** International Copra Export Council, La Perla Industries, Ralph Nubla Jr, Fortune Management Inc, Nelson Chua Nai Tuen, Emerald Holdings Corporation

**Date of Establishment** 1939  
**No of Employees** 605

## PHILIPPINE BANKING CORPORATION PHILBANK

Philbank Bldg, Ayala Avenue, Makati, Metropolitan Manila  
Tel 817-0901

**Telex** 14852 PHILBK PS, 63764 PHILBK PN, 22366 PNP PH  
**Telefax** 817-0892

**Chairman** Domingo Lee, President Edward S Go (also CEO)

**Directors** John Y Gaisano Jr, Siy Yap, Edmund S Gaisano, Tivo O Cheung, Chua Hun Siong, Alan Chow, Jorge S Go (Senior EVP, Commercial Banking & Remedial Management Group), Joseph S Gaisano, Fernando Lim, Stephen Gaisano Jr, Chua Chong Biao, Hsieh Hsiu-Ping, Alfonso Lim

**Senior Executives** Gelacio L Abanilla Jr (Senior Vice President, Branch Banking Group), Maria G Goolsby (Senior Vice President, Human Resource Management), Atty Laurito T Abalos (Vice President, Policy & Systems Review Group), Alberto E Bienvenida (Vice President, Remedial Management & Collection Division), Lilian V Bunuan (Vice President, Corporate Banking), Diana T Chan (Vice President, Commercial Banking Division)

**PRINCIPAL ACTIVITIES** Commercial banking  
**Branch Offices** 55 Branches nationwide  
**Date of Establishment** 1957  
**No of Employees** 1,005

## PHILIPPINE COMMERCIAL INTERNATIONAL BANK

### PCIBank

PCI Bank Towers, Makati Avenue, Makati, Metropolitan Manila  
Tel 817-1021

**Cable** PCIBank Makati  
**Telex** 63265 PCIBank Pn  
**Telefax** 878-651

**Chairman** Eugenio Lopez Jr, Vice Chairman John Gokongwei Jr

**Directors** Augusto Almeda-Lopez, Rafael B Buenaventura, Robert Coyuto Jr, Johnson R Go, Renato B Magadia, Jose R Perez (Executive Vice President), Elvira A Ting, Oscar M Lopez, Ferdinand Martin G Romualdez

**Senior Executives** Marcial O T Balgos (Corporate Secretary)

**PRINCIPAL ACTIVITIES** Commercial banking

**Branch Offices** 251 Nationwide

**Subsidiary Companies** PCI Capital Corp, PCI Insurance Brokers Inc, Bankard, PCI Travel Corporation, PCI Leasing & Finance Inc, PCI Automation Center Inc, PCI Express Padala (HK) Ltd, PCI Express Padala Inc

**Financial Information**

	1991	1992
	PP'000	PP'000
Deposits	23,465,130	27,251,321
Net earnings	1,128,700	1,239,653
Retained profit	2,619,218	3,716,028
Earnings per share	13 68	15 03
Total assets	36,655,073	41,148,076

**Date of Establishment** July 8th, 1938

**No of Employees** 5,107

## PHILIPPINE COMMUNICATIONS SATELLITE CORPORATION

Telecom Plaza Building, Sen Gil Puyat Ave, Makati, Metropolitan Manila

Tel 8158406  
**Cable** Potelco Manila  
**Telex** 63586 Potc-Pn  
**Telefax** (2) 817-9596

**Chairman** Manuel H Nieto Jr, President Honorio A Poblador III

**PRINCIPAL ACTIVITIES** Satellite communications

**Date of Establishment** August 26th, 1966

**No of Employees** 200

## PHILIPPINE GEOTHERMAL INC

15/F Metrobank Plaza, Sen Gil Puyat Avenue, Makati, Metro Manila  
Tel (2) 817-8876

**Telex** 63851 UNION PN  
**Telefax** (2) 817-8622

**Chairman** Richard J Stegemeier

**Senior Executives** Chester F Budd (Director & General Manager), David G Newell (Mak-Ban Asset Manager), Gregory A Gritters (Tiwi Asset Manager), Justito C Fernandez (Special Projects Manager), John M Bodell (Resource Technology Manager), William G Christensen (Business Planning Manager), Reynaldo T ANoos (Audit, Accounting & Finance Manager), Alejandro E Gamos (Health, Environment & Safety Manager), Benito O Alarcon (Drilling Manager), grgeoria C de Luna (Administration Manager), Fredesvinda H Yoinco (Human Resources Manager), Prim N Najera (Security Manager)

**PRINCIPAL ACTIVITIES** Geothermal resource exploration and development

**Branch Offices** Makiling-Banahaw, Laguna, Tiwi, Albay

**Parent Company** Unocal Corporation

**Principal Bankers** Bank of America, Citibank Na, Bank of the Philippine Islands

**Financial Information**

	1992
	PP'000
Profit before tax	1,300,000
Profit after tax	700,000

**Principal Shareholders** Unocal Corporation

# PHILIPPINES

*Date of Establishment:* Service contract with the Philippine Government to develop geothermal resources was signed in 1971.

*No of Employees:* 675

## PHILIPPINE GLOBAL COMMUNICATIONS INCORPORATED

### PHILCOM

RCA Building, 8755 Paseo de Roxas, Makati, Metropolitan Manila

*Tel:* 816-2851

*Cable:* PHILCOM MANILA

*Telex:* 72223312 RHP PH

*Telefax:* (632) 818-9720

*President:* Leonardo Siguion-Reyna

*Directors:* Jose Mari Lagdameo, Francis R de Borja, Helen Y Dee, John P Feeley, Conrado A Hernandez, Kenneth H Lassig, Valerian F Podmolik, Alfredo B Parungao, Nora A Bitong, Leonardo R Siguion-Reyna, Donald R Stackhouse

*Senior Executives:* John P Feeley (Technical Advisor), Conrado A Hernandez (Senior VP-Operations), Alfredo B Parungao (Senior VP-Administration, Finance & Treasurer), Alfredo Y Bacolod (Senior VP-Sales & Marketing)

*PRINCIPAL ACTIVITIES:* International telecommunications services

*Principal Bankers:* Rizal Commercial Banking Corporation; Bank of the Philippine Islands; Citibank; Bank of America

*Date of Establishment:* November 8th, 1966

*No of Employees:* Approx 386

## PHILIPPINE INTERNATIONAL DEVELOPMENT INC

Urdaneta Street, Zamboanga City

*Tel:* (2) 991-1253, 991-1494

*Telex:* PGC 23144 Pid ph

*Chairman:* Afren Wee

*PRINCIPAL ACTIVITIES:* Coconut oil processing and soap manufacturing

## PHILIPPINE JAI-ALAI & AMUSEMENT CORPORATION

214 Taft Avenue, Metropolitan Manila

*Tel:* 574002

*PRINCIPAL ACTIVITIES:* Amusements and recreational services

## PHILIPPINE LONG DISTANCE TELEPHONE COMPANY

Makati HQ, Makati Avenue, Makati, Metro Manila

*Tel:* 817-8865

*Cable:* Fones Manila

*Telex:* 22195 PLDT PHDM

*Telefax:* 812-2808

*Chairman:* Alfonso Yuchengco

*Directors:* Antonio O Cojuangco (President & Chief Executive Officer), Enrique Cheng, Avelino V Cruz, Helen Y Dee, Antonio M Meer, Oscar R Ongsiako, Regina S Co Seteng, Antonio B Jarina, Renato C Valencia, Victor C Macalincag, Jose P Magno Jr, Alfredo C Antonio, Roberto D Anonas, Cesar N Sarino

*Senior Executives:* Enrique D Perez (Senior Executive Vice President, Chief Operating Officer, General Counsel & Secretary), Jose Yulo III (Treasurer), Cesar L Sison (Executive Vice President), Ricardo R Zarate (Executive Vice President and Controller), Cesar V Campos (Senior Vice President), Crispin B Lacson Jr (First Vice President & Assistant Treasurer), Sennen G Lazo (First Vice President & Assistant Secretary)

*PRINCIPAL ACTIVITIES:* Tolls and telephone service company

### *Financial Information:*

	31.12.91 PP'000	31.12.92 PP'000
Operating revenue	16,599,500	17,405,200
Profit before tax	6,420,300	5,454,600
Profit after tax	4,722,000	4,977,900
Retained profit	12,301,400	11,623,600
Dividend per share	4.17	5.98
Shareholders funds	17,460,900	28,968,200
Total assets	43,987,100	58,283,100

*Date of Establishment:* 1928

*No of Employees:* 18,387

## PHILIPPINE NATIONAL BANK

PO Box 1844, Escolta, Manila

*Tel:* 402051

*Cable:* PHILNABANK

*Telex:* 40179 ITTPNB PM

*Telefax:* 496-091

*Chairman:* Catalino T Macaraig Jr; *President:* Edgardo B Espiritu

*Directors:* Dominador U Aganon, Jose G Araullo, Rosendo H Dela Rama, Santiago F Dumlao Jr, Jose Y Feliciano, Mario J Padilla, Antonio Q Sevilla,

*Senior Executives:* Federico C Pascual (EVP-Head Office Banking), Manuel V Soliven (EVP-Consumer & Domestic Branch Banking), Benjamin P Palma Gil (EVP for the Americas), Bienvenido M Noriega (EVP-Corporate Services), Florido P Casuela (SVP-Audit & Systems Review Group), Inocencio B Deza Jr (SVP-Institutional Banking & Special Accounts Group), Celestino D Atraje (SVP-Visayas & Mindanao Regions), Manuel C Mendoza (SVP-Metro Region), Domingo A Santiago Jr (SVP-Legal & Secretary's Office), Reynato D Sarmiento (SVP-Fund & Equity Management Group), Lina A Layson (SVP-Human Resource & General Administration Group), Liwayway F Gener (SVP-Planning & Control Group), Adeline N Carbonell (SVP-Management Information Systems Group), Fely G del Rosario (SVP-Marketing Development & Aviation Group), Florencia M de Guia (SVP-Human Resource Development Institute), Valentin A Araneta (SVP-Hongkong Branch), Juan C Gatmaitan (SVP-New York Branch), Francisco S Magsajo Jr (SVP-International & Merchant Banking Group), Julius L Campo (SVP-Luzon Region)

*PRINCIPAL ACTIVITIES:* Commercial banking

*Branch Offices:* 213 domestic branches; 10 overseas

*Subsidiary Companies:* PNB International Finance Ltd; PNB Venture Capital Corporation; PNB Management & Development Corporation; Philippine Exchange Company Inc; National Service Corporation; Coco-Chemical Philippines Inc; NIDC Oil Mills Inc; PNB Credit Card Corporation; PNB Securities Inc

### *Financial Information:*

	31.12.90 PP'000	31.12.91 PP'000
Deposits	45,925,300	63,004,700
Total resources	73,802,000	93,725,300
Net profit	3,321,500	4,021,600
Profit before tax	3,504,300	4,313,300
Profit after tax	3,321,500	4,021,600
Retained profit	1,828,500	3,640,100
Dividend	1,008,300	605,000
Dividend per share	20.00	10.00
Earnings per share	76.87	58.00
Authorised capital	10,000,000	10,000,000
Paid-up capital	6,049,800	7,651,200
Total stockholders' equity	7,966,000	12,737,400
Total assets	73,463,300	93,725,300

*Principal Shareholders:* Republic of the Philippines

*Date of Establishment:* July 22nd, 1916

*No of Employees:* Approx 6,000

## PHILIPPINE NATIONAL CONSTRUCTION CORPORATION

PNCC Bldg, Epifanio de los Santos Ave, cor Reliance St, Mandaluyong, MM

*Tel:* 774011/36

*Cable:* PNC Corp Manila

*Telex:* 42293 PNCC PM, 42294 PNCC PM, 64148 PNCC PN, 14874 PNCC PS

*Telefax:* 721-6584

# PHILIPPINES

**Chairman** Eduardo B Espiritu, **President** Eduardo B Olaguer

**Directors** Benigno L Zialcita III (Vice Chairman), Cesar R Alina, Carmen I Diokno, Roberto S Federis, Jesus Tañedo, Felicisimo Nacino Jr, Felipe Binco, Susan A Kalalo, Eduardo B Olaguer, Ernest C Leung, Antonio A Henson

**Senior Executives** Ramoncito Z Abad (Vice President-Head Business Development), Jose S Arvisu (Vice President-Head Construction Operations Division), Jose T Apolo (Vice President Head-Legal & Administrative Division), Felix F Mabanta (Treasurer), Cesar D Templo (Vice President-Head Tollways Division), Francis O Monera (Senior Assistant Vice President-Head Controllershship Division)

**PRINCIPAL ACTIVITIES** General engineering and construction, construction products, equipment leasing

**Branch Offices** Saudi Arabia Operations Bld No 7 Apt 40, Bin Hamoud Centre, King Fahd St, Faysaliyyah Distrist, PO Box 7020 Jeddah, Saudi Arabia, (c/o Emmanuel V Santiago), Iraq Operations Foreign Service of the Philippines, Philippine Embassy, Masbah, Baghdad, Iraq, Southeast Asia Operations - Sabah Office 62 Executive Garden, Tengah Nipah Road, Lahad Datu, Sabah, Malaysia, Jakarta Office Jalan Diwa Sartika 310, Jakarta Timur, Indonesia (c/o Mr Robert P Deuna)

**Subsidiary/Associated Companies** Dasmariñas Industrial & Steelworks Corp, Filipinas Dravo Corporation, Managerial Resources Corporation, Tierra Factors Corporation, TFC Realty Corporation, Traffic Control Products Corporation Ultra International Corporation, CDCP Farms Corporation

**Principal Bankers** Philippine National Bank, United Coconut Planters Bank, Far East Bank & Trust Company, Citibank NA, American Express, Societe Generale

**Principal Shareholders** Philippine National Bank, National Development Company, Government Service Insurance System, Development Bank of the Philippines, Philippine Export & Foreign Loan Guarantee Corporation

**Date of Establishment** 1966

**No of Employees** 4,466

## PHILIPPINE NATIONAL OIL COMPANY PNOC

Petron Bldg, 7901 Makati Avenue, Makati, Metro Manila Philippines 1200

**Tel** (2) 815-9061

**Cable** PHILNOCO Manila

**Telex** 22259 PNO PH RCA, 63667 PNOC PM ITT

**Telefax** 63 (2) 815-3094

**Chairman** Monico V Jacob (also Acting President)

**Directors** Ponciano G A Mathay, Cecilio H Penson, Arturo C Corona, Mario J Padilla, Antonio Hechanova, Nazario Cabuquit, Virgilio Manguera

**Senior Executives** Orlando L Galang (Vice President & General Manager-Logistics, Oil Transport), Antonio V Santos (Vice President & General Manager Petron Bataan Refinery), Celso L Legarda (Vice President & General Manager-Petron Marketing), Nazario C Vasquez (Vice President-Energy), Carlito Y Cunanan (Vice President, Marine), Fredesuendo G Ong (VP-Controller & Acting Treasurer), Corazon R Estrella (Vice President-Planning & Development), Paul W Limgenco (VP-Human Resources Managment), Federico Y Alikpala Jr (Vice President, Law & Corporate Secretary)

**PRINCIPAL ACTIVITIES** Exploration and exploitation of oil and petroleum products, oil refining, marketing and transporting petrochemicals, development of geothermal, coal oil and gas fuels

**Branch Offices** Plant & Project Sites Petron Bataan Refinery Corporation, Limay, Bataan, PNOC Dockyard & Engineering Corporation, Bauan, Batangas, Geothermal Tongonan, Leyte, Palinpinon, Negros Oriental, Manito, Albay, Coal Mines Malangas, Zamboanga del Sur, Uling, Cebu, Bislig, Surigao del Sur

**Subsidiary Companies** PNOC Energy Development Corporation, PNOC Exploration Corporation, Malangas Coal Corporation, Bislig Coal Corporation, PNOC Coal Corporation, PNOC Shipping & Transport Corporation, PNOC Tankers Corporation, Petron Tankers Corporation, PNOC Oil Carriers Inc; Petrophil Tankers Corporation, PNOC Dockyard & Engineering Corporation Petron Corporation, Filoil Refinery Corporation

**Principal Bankers** Philippine National Bank

**Financial Information** Consolidated

	1990 PP'000
Sales & other revenues	33,742,298
Net income	1,713,984
Paid-up capital	3,114,596
Stockholders' equity	12,487,770
Total assets	43,052,089

**Principal Shareholders** Government

**Date of Establishment** November 9th, 1973

**No of Employees** 6,136

## PHILIPPINE NATIONAL RAILWAYS

PNR Management Compound Ctr, Torres Bugalion St, Sangandaan, Kalookan City

**Tel** 362-0804, 361-8894

**Cable** Ferrocco Manila

**Telex** ETP 63318 PHL PN, GMC 40628 PN LINE PM

**Chairman** Jose Valdecanas, **Vice Chairman** Conrado K Tolentino

**Directors** Jerry Jaucian, Miguel Malvar III, Harry Pasimio, Agerico S Rosario, Teodoro Encarnacion

**Senior Executives** Erasto Laiz (Asst General Manager, Maintenance), Ramon Jimenez (Asst General Manager, Operations), Rafael F Mosura Jr (Manager, Corporate Planning & Management Services), Mario L Nieves (Manager, Security & Investigation Services), Edilberto E Manalo (Controllershship), Stalin J Landas (Treasurer), Salvacion M Bondoc (Manager, Administration), Lorenzo V Datiles (Manager, Human Resources), Francisco V Aure (Manager, Materials Management), Edna D Ramos (Manager, Real Estate), Bonaparte Roque (Manager, Train Operations), Salvador Mangente (Manager, Stations Operations), Antonio Macaranas (Manager, Sales), Ernesto Nocum (Manager, Rolling Stock Maintenance), Miguel LI Anonuevo (Manager, Permanent Ways Maintenance)

**PRINCIPAL ACTIVITIES** Railway and bus transportation passenger and freight

**Branch Offices** Metro Manila Railway Commuter Service, Manila, PNR Motor Service

**Principal Bankers** Philippine National Bank

**Financial Information**

	30 06 91 PP'000
Sales turnover	56,000
Profit (loss) before tax	(1,200)
Total assets	4,000,000

**No of Employees** 4,278

## PHILIPPINE OVERSEAS TELECOMMUNICATIONS CORPORATION

Telecoms Plaza Building, 316 Sen Gil J Puyat Avenue, Makati, Metro Manila

**Tel** 815-8406

**Telex** 2196 POT PH

**President** Manuel H Nieto Jr

**PRINCIPAL ACTIVITIES** Telecommunications maintenance and operation

## PHILIPPINE PETROLEUM CORPORATION

Shell House, 156 Valero Street, Salcedo Village, Makati, Metro Manila

**Tel** 8166501

**Telex** 23205

**President** C Buenaventura

**PRINCIPAL ACTIVITIES** Production of petroleum lubricants

**Date of Establishment** 1969

**No of Employees** 2,000

# PHILIPPINES

## PHILIPPINE PHOSPHATE FERTILIZER CORPORATION

### PHILPHOS

3rd Floor, Pacific Star Building, Senator Gil Puyat Avenue, Makati, MM

Tel: 817-9431

Telex: 64473 PSPATE PN; 45699 PHILPF PM; 23254 PHILPHOS RCA

Telefax: 818-8455

President: Tomas I Alcantara

**Directors:** Jose S Concepcion Jr (Chairman), Hammer Deroburt (Vice Chairman) Carlos G Dominguez, Tomas I Alcantara, Antonio A Henson, Francisco B Aragon, Consul Gen W T Star, Consul Kelly Emiu, Consul Willie Adam, Consul Robbie Detudamo

**Senior Executives:** Filonilo C Regudo, (SVP-Commercial Operations), Bernabe A Guieb Jr (SVP-Manufacturing), Juan B Escarda (VP-Personnel & Administration), Renato L Leveriza Jr (AVP-Finance), Augusto A Gozo (AVP-Plant Operations)

**PRINCIPAL ACTIVITIES:** Manufacture of fertilisers

**Subsidiary Companies:** Philippine Pyrite Corporation

**Principal Bankers:** Philippine National Bank; Philippine Commercial International Bank; Rizal Commercial Banking Corp; Associated Banking Corp; Security Bank & Trust Co; Bank of the Philippine Islands

**Principal Shareholders:** National Development Company (Philippines); Republic of Nauru

**Date of Establishment:** June 6th, 1980

**No of Employees:** 2,000

## PHILIPPINE RABBIT BUS LINES INCORPORATED

819 Oroquieta, Metro Manila

Tel: 216996

Chairman: A Natividad Paras-Nisce

**Directors:** A Natividad Paras-Nisce, Marinao P Buan, Ricardo L Paras, Diosdado L Paras

**PRINCIPAL ACTIVITIES:** Transportation: bus line services

**Branch Offices:** Manila; Angeles; Pampanga; Bataan; Tarlac; La Union; Baguio; Bangued; Laoag

**Principal Bankers:** Philippine Commercial International Bank; Philippine National Bank; Bank of the Philippine Islands

**Principal Shareholders:** A Natividad Paras-Nisce

**Date of Establishment:** August 13th, 1958

**No of Employees:** 2,405

## PHILIPPINE REFINING CO INC

1351 United Nations Ave, Metropolitan Manila

Tel: 521-3951

Telex: PTT 2266 prc mla pu, PGC 27417 prc ph, ETP 63241 prc pu

Telefax: 521-7259

Chairman: H O van der Straaten

**Directors:** J R Martin (Commercial Director), M A Aaron (Sales Director), G B Ditching (Personnel), J K Hole (Technical Director), E R Tarog (Marketing, Detergents), A J E Mees-Buss (Marketing, Personal Products & Food)

**PRINCIPAL ACTIVITIES:** Soap and synthetic detergents, coconut oil, edible fats products, cosmetics, glycerine

**Branch Offices:** Numerous

**Parent Company:** Unilever NV, Rotterdam

**Principal Bankers:** Hongkong & Shanghai Banking Corp; Bank of the Philippine Islands; Far East Bank & Trust Co

**Principal Shareholders:** Unilever NV

**Date of Establishment:** 1927

**No of Employees:** 1,270

## PHILIPPINE ROCK PRODUCTS INC

650 Shaw Boulevard, Mandaluyong, Metropolitan Manila

Tel: 701141/49, 707581/85

Cable: PHILROCK Manila

Telex: 27390 PRP PH

Telefax: (2) 722-2535

Chairman: Fernando Busuego; President: Perry Y Uy

**Directors:** Erlinda S Estrella, Helen Y Dee, Alfonso S Yuchengco III, Antonio W Diokno, Pedro R Changco Jr

**Senior Executives:** Romeo R Arteche (Vice President, Operations), Abdon M Balde Jr (Vice President, Business Development), Antonio S del Rosario (Controller), Regulus E Cabote (Corporate Secretary)

**PRINCIPAL ACTIVITIES:** Contractors, general construction; concrete products with industrial application; supplies to building contractors

**Branch Offices:** Cebu City

**Parent Company:** House of Investment Inc

**Subsidiary Companies:** Philmark Inc

**Principal Bankers:** Rizal Commercial Banking Corp; China Banking Corp

**Financial Information:**

	31.12.92
	PP'000
Sales turnover	364,405
Profit before tax	5,057
Profit after tax	4,162
Retained (loss) profit	(27,545)
Share capital	70,999
Total assets	257,559

**Principal Shareholders:** Asean Timber & Development Corporation; House of Investments Inc; Philippine Rock Products Inc

**Date of Establishment:** April 2nd 1948

**No of Employees:** 355

## PHILIPPINE SINTER CORPORATION

11/F Allied Bank Center, Ayala Avenue, Makati, Metropolitan Manila

Tel: 8187221

Cable: SINTERMLA

Telex: 22134 SIN PH

Telefax: 818-5478

Chairman: Yasuyuki Tokunaga

**Directors:** G Evangelista (Senior Vice President & Resident Manager), S Omi (Vice President & Treasurer), Y Inoue (Vice President & Assistant Resident Manager), Y Sugita, Takao Tanaka, H Ito, N Yu, B Manus

**PRINCIPAL ACTIVITIES:** Iron ore sintering; limestone quarrying

**Branch Offices:** Cagayan de Oro City, Telex: PTT 7794 pscmin pu

**Parent Company:** Kawasaki Steel Corporation, Japan

**Principal Bankers:** Allied Banking Corporation; Rizal Commercial Banking Corporation; Citibank; Philippine Banking Corporation

**Financial Information:**

	1991
	PP'000
Sales turnover	912,251
Profit before tax	155,909
Profit after tax	107,127
Retained profit	400,565
Dividend	48,943
Dividend per share	0.10
Earnings per share	0.22
Authorised capital	530,000
Paid-up capital	494,847
Total assets	1,163,656

**Principal Shareholders:** Kawasaki Steel Corporation

**Date of Establishment:** December 10th, 1974

**No of Employees:** 630

## PHILIPPINE TELEGRAPH & TELEPHONE CORPORATION

SCC Bldg, 106 Carlos Palanca Jr Street, Legaspi Village, Metro Manila

Tel: 818-0511

Telex: 2217 PT&T

Telefax: 818-0693, 817-5410

Chairman: Severo J Santiago; Vice Chairman: Jose Luis Santiago (also President & COO)

**Directors:** Gabriel A Daza, Caesar U Querubin, Remy T Tigulo, Federico C Pascual, Marilyn Eleanor P Santiago

**Senior Executives** Epitacio R Marquez (Executive Vice President, Systems Operation), Gerardo R de Leon (Senior Vice President, Finance), Edgardo J Santiago (Senior Vice President, Marketing), Lucie Quidato-Bantolino (Senior Vice President, Human Resources)

**PRINCIPAL ACTIVITIES** Telecommunications service company

**Branch Offices** Nationwide

**Parent Company** Teletronic Systems Incorporated

**Subsidiary Companies** Capitol Wireless Inc (CAPWIRE), Philippine Wireless Inc (PWI-Pocketball)

**Principal Bankers** Philippine National Bank, Citytrust, Bank of the Philippine Islands, Philippine Commercial International Bank, Metrobank, Unionbank, Associated Bank

**Financial Information**

	30 06 91
	PP'000
Sales turnover	425,282
Profit before tax	33,090
Profit after tax	30,261
Retained profit	30,148
Dividend	17,999
Authorised capital	730,000
Paid-up capital	399,410
Total assets	1,405,300

**Principal Shareholders** Teletronic Systems Inc, Capitol Wireless Inc, Philippine Wireless Inc (PWI-Pocketball)

**Date of Establishment** 1962

**No of Employees** 2,590

## PHILIPPINE VETERANS INVESTMENT DEVELOPMENT CORPORATION

DAO I Building, Salcedo Street, Legaspi Village, Makati, Metro Manila

**Tel** 815-0960, 815-3619

**Cable** PHIVIDEC MANILA

**Telex** 4389 PIA PU

**Telefax** 818-1338

**Chairman** Teodorico P Almuete

**Directors** Levy M Malto (Vice Chairman), Antonio B Lukban, Jose T Almonte, Jose M Ontimare, Gustavo Solomon Ingles, Juanito K Dator

**Senior Executives** Cesar L Pio Roda (President), Homer G Ortega (Executive Vice President), Juan F Catalan (Corporate Secretary & Legal Counsel), Corazon R Ronquillo (Corporate Auditor), Ofelia G Empaynado (Corporate Treasurer)

**PRINCIPAL ACTIVITIES** General trading construction, agri-business, financial services and project lending, logging, wood products manufacturing, industrial estates, manufacture of commercial systems, repair of military hardware and equipment

**Subsidiary Companies** PHIVIDEC Industrial Authority, Asian Armoured Vehicle Technologies Corporation, PEFTOK Integrated Services Inc, PHIL-IMPX Corporation, Veterans Commodities Inc

**Principal Bankers** Land Bank of the Philippines, Philippine National Bank

**Principal Shareholders** Philippine Government

**Date of Establishment** December 1973

## PHILIPS COMPONENTS (PHILIPPINES) INC

2246 Pasong Tamo, Makati, Metropolitan Manila

**Tel** 868951, 863888

**Cable** Philips Manila

**President** J A Romme

**Directors** A Cathcart

**PRINCIPAL ACTIVITIES** Electrical and electronic equipment consumer products

**Date of Establishment** 1956

**No of Employees** Approx 500

## PHILODRILL CORPORATION (THE)

8/F Quad Alpha Centrum, 125 Pioneer, Manduluyong, Metro Manila

**Tel** 631-81-51, 631-18-01

**Telex** 62368 DRILL PN

**Telefax** 631-80-80

**Chairman** Alfredo M Velayo, Vice Chairman Henry A Brimo

**Directors** Alfredo C Ramos (President), Augusto B Sunico (Executive Vice President, Treasurer), Walter W Brown, Anselmo B Trinidad Jr, Maximo G Licaucio III, Teodoro L Locsin Jr, Gerard H Brimo

**Senior Executives** Francisco A Navarro (Vice President, Exploration), Leocadio M Ostrea (Assistant Vice President, Exploration), Benedicto S A Cajucom (Corporate Secretary), Reynaldo E Nazarea (Vice President, Finance), Mario M Uson (Vice President, Legal & Administration)

**PRINCIPAL ACTIVITIES** Oil and mineral exploration and production

**Subsidiary Companies** General Credit Corporation, Philippine Realty & Holdings Corporation, Surigao Consolidated Mining Company, Trafalgar Holdings Philippines Inc

**Principal Bankers** International Corporate Bank, Citytrust Banking Corp, Citibank

**Financial Information**

	31 06 89	30 06 90
	PP'000	PP'000
Revenue	260,059	150,624
Net income	170,434	51,395
Authorised capital	900,000	900,000
Paid-up capital	617,186	656,685
Total assets	1,127,190	1,183,718

**Principal Shareholders** Vulcan Industrial & Mining Corporation, Philex Mining Corporation, Seafront Resources Corporation, Campos, Lanuza & Company Inc, Baguio Gold Mining Company

**Date of Establishment** June 26th, 1969

**No of Employees** 46

## PHILTRANCO SERVICE ENTERPRISES INC

EDSA Corner Apelo Cruz, Pasay City, Metropolitan Manila

**Tel** 833-50-61/64

**Cable** Philtranco Manila

**Telex** 45937 PCMI PN

**Telefax** 833-67-59

**Chairman** Jose S Sandejas, Vice Chairman Leonardo S Gamboa

**Directors** Belsida Gangan, Octavio D Fule, Jose A Saddul Jr, Anatolio S Sabillo, Antonio A Lopa, Jose Songco, Abelardo S Termulo (President)

**Senior Executives** Alejandro R Yague (Senior Vice President), Rafael Castillo (Vice-President), Nicanor A Raagas (Assistant Vice President), Dominador F Avendaño (Assistant Vice President), Rdentor C Santos (Vice President, Controller)

**PRINCIPAL ACTIVITIES** Domestic transportation, nationwide travel and tourism service

**Branch Offices** Cubao, Soliven, Pasay, Gumaca, Daet, Naga, Iriga, Legazpi, Tabaco, Sorsogon, Tacloban, Davao, Cagayan de Oro

**Parent Company** Professional Managers Inc (PMI)

**Subsidiary Companies** St Bernard Services Corp (SBSC), PSEI Transport Corp (PSTC), Philippine Hawk Transport Corp (PHTC), Badjao Navigation Corp (BNC), Philworld Charter & Travel Services Corp (PCTS)

**Principal Bankers** Philippine Commercial International Bank, Prudential Bank & Trust Company, United Coconut Planters Bank, Far East Bank & Trust Co

**Financial Information**

	31 12 91
	PP'000
Sales turnover	479,678
Profit before tax	11,647
Profit after tax	11,647
Retained profit	5,006
Authorised capital	40,000
Paid-up capital	30,426
Total assets	186,904

**Principal Shareholders** PSEI Holdings Inc

**Date of Establishment** July 6th, 1914

**No of Employees** 1,651

# PHILIPPINES

## PHILTREAD TIRE & RUBBER CORPORATION

Bo Sucat, Muntinlupa, Metropolitan Manila

Tel: 8289705

Telefax: 842-2583, 842-3725, 813-0342

Chairman: Henry A Brimo

Directors: Gerard H Brimo, Cesar J Balmaseda, John L Gokongwei Jr, Antonio G Gonzalez (President & Managing Director), Antonio N Lucero Jr, Ignacio R Ortigas, Antonio G Puyat, William H Yokas

Senior Executives: Renato L Leveriza Jr (Vice President, Chief Financial Officer), Antonio C Ruiz (Vice President, Sales & Marketing), William H Yokas (Vice President, Manufacturing), Antonio N Lucero Jr (Corporate Secretary)

PRINCIPAL ACTIVITIES: Manufacture and sale of tires, flaps and retreading materials

Principal Agencies: Firestone

Parent Company: Philex Mining Corporation

Subsidiary Companies: Makilala Rubber Corporation

Principal Bankers: Citytrust; Bank of the Philippine Islands; PCIB; Interbank; CBC; Bank of Commerce; Urban Bank

Financial Information:

	31.12.91
	PP'000
Revenue	1,355,283
Profit before tax	3,953
Profit after tax	3,554
Retained profit	243,531
Dividend	49,462
Earnings per share	0.13
Authorised capital	360,000
Paid-up capital	296,718
Total assets	1,711,192

Principal Shareholders: Philex Mining Corporation

Date of Establishment: October 16th, 1930

No of Employees: 802

## PHILTRUST BANK

PhilTrust Building, Corner UN Avenue & San Marcelino Street, Manila

Tel: 573-961

Cable: PHILTRUST

Telex: PTT 2254 Ptc Pu

Chairman: Emilio T Yap

PRINCIPAL ACTIVITIES: Commercial banking

Branch Offices: 23

Date of Establishment: 1916

## PHILUSA CORPORATION

28 Shaw Boulevard, Pasig, Metropolitan Manila

Tel: (2) 631-1731

Cable: PHILUSA MANILA

Telex: 43101 MERCURY PM

Telefax: (2) 631-1740

Chairman: Mariano Que

Directors: Mariano Que, Vivian Que-Azcona (President) Rodrigo Bella, Honorato G Padua, Domingo A Sales (Vice President & General Manager)

PRINCIPAL ACTIVITIES: Manufacturers of medicinal and pharmaceutical products; distributor of drugs and medicines; personal and baby care products, plasters and dressings; school and office supplies, cosmetics and toiletries

Branch Offices: San Pablo City; San Fernando, Pampanga, La Union; Cauayan, Isabela; Naga City; Mandaue City; Pavia, Iloilo; Bacolod City; Bajada, Davao; Cagayan de Oro City

Parent Company: Mercury Group of Companies Inc

Subsidiary Companies: Medical Center Trading Corp; Apollo Chemicals Inc; Tropical Hut Foodmart Inc; Mercury Drug Corporation; Pacifica Agrivet Supplies; Milestone Development Corporation

Principal Bankers: Bank of the Philippine Islands; Far East Bank; Citytrust Banking Corp

Financial Information:

	1990
	PP'000
Sales turnover	434,913
Profit after tax	17,072
Total assets	246,894

Principal Shareholders: Mercury group of Companies Inc

Date of Establishment: July 1st, 1967

No of Employees: 266

## PHIMCO INDUSTRIES INC

A Bautista Street, Punta, Sta Ana, Manila

Tel: 701031

Cable: Matches Manila

Telex: 27583 mch ph (RCA); 42444 matches PM (ITT); 14731 PHIMCO PS (CWI)

Telefax: (632) 706878

Chairman: Leonardo Siguion Reyna; President: Joost Pekelharing

Directors: Manuel Montecillo, Massimo Rossi, Karl Stenstrom, Sixto Clemente Jr

Senior Executives: Nicanor Escalante (Treasurer & Controller), Samuel Partosa (Vice President, Marketing), Peter Hodgson (General Manager, Match Manufacturing)

PRINCIPAL ACTIVITIES: Manufacturers and wholesalers of matches; export trading

Parent Company: Swedish Match, Stockholm, Sweden

Subsidiary Companies: Otte/Louie Philippines Inc

Principal Bankers: Bank of America; CityTrust Banking Corporation; Bank of the Philippine Islands; Philippine Commercial & International Bank

Financial Information:

	1989
	PP'000
Sales turnover	976,222
Profits	78,026
Authorised capital	170,000
Paid-up capital	87,500
Total assets	956,567

Principal Shareholders: Swedish Match (96%)

Date of Establishment: March 1927

No of Employees: 912

## PILIPINAS BANK

ACT Tower, 135 Sen Gil J Puyat Ave, Salcedo Village, Makati, Metro Manila

Tel: (2) 819-19-31

Cable: PILIBK

Telex: ITT 45247 PILIBK PM; Eastern 63737 PILIBK PN

Telefax: (2) 815-31-40

Chairman: Augusto G Syjuco ; Vice Chairman: William S Tiocis

Directors: Tirso D Antiporda Jr (President & Chief Executive Officer), Fumio Ayabe, Oscar a Barrera, Manuel S Chilip, Sonia S Cuaycong, Ricardo C Delgado, Lourdes J Dizon, Blanquita S Gonzales, Mario S Santos Jr, Tejiro Yoshino, Kenji Yoshizawa

Senior Executives: Gloriia C Carreon (Executive Vice President, Operations), Remedios L Macalincag (Executive Vice President, Marketing), Fumio Ayabe (Japanese Business Division), Santiago S Syjuco III (Treasury & Account Management Divisions), Edilberto A David III (VP-Credit Supervision & Control), Felipe C Gella (VP-Legal & Administrative Division), Mariano L Honrado Jr (VP-Marketing Development), Norma P Santos (VP-Trust & Investment Division)

PRINCIPAL ACTIVITIES: Commercial banking

Branch Offices: 21 branches nationwide

Financial Information:

	31.12.90
	PP'000
Profit before tax	158,022
Total assets	2,675,057

Principal Shareholders: Prudential Bank and Bank of Tokyo

Date of Establishment: 1957

No of Employees: 556

## PILIPINAS KAO INCORPORATED

108A E Rodriguez Jr Avenue, Libis, Quezon City

Tel (2) 722-5866

Telex 49944 PILIKAO PF

Telefax (2) 721-8391

**Chairman** Dr Yoshio Maruta, **President** Manuel M Moraza

**Directors** Erramon Aboitiz (Corporate Secretary), Jon R Aboitiz, Luis Aboitiz Jr (Vice Chairman), Takuya Goto, Alfredo D Yniguez Jr (Executive Vice President & General Manager), Hirokazu Nakayama, Takashi Sumida, Dr Fumikatsu Tokiwa, Kuniaki Watanabe (Vice President & Treasurer)

**Senior Executives** Carmencita O Garcia (AVP Finance), Gladys T Cruz (Export Operation Supervisor), Eduardo B Sy (Marketing & Sales Manager), Hedeo Eda (Factory Manager), Renato L Ferrer (Personnel & Administration Manager)

**PRINCIPAL ACTIVITIES** Oleochemical, household and personal care products manufacturer and exporter

**Parent Company** Kao Corporation/Aboitiz & Co

**Principal Bankers** Bank of the Philippine Islands, Far East Bank & Trust Co, Citytrust Banking Corp, Union Bank of the Philippines

**Principal Shareholders** Kao Corporation and Aboitiz & Co

**Date of Establishment** January 7th, 1977

**No of Employees** 223

## PILIPINAS NISSAN INC

222 E Rodriguez Sr Blvd, Quezon City

Tel 70-11-31, 78-20-01

Telex 42025 PNIQZON, 27307 NISSAN PH

Telefax (3) 722-49-19

**Chairman** Jose S Sandejas, **President** Vicente T Mills Jr

**Directors** Jose S Sandejas, Andres Siuchi, Vicente T Mills Jr, Nobuatso Sekino (Senior Vice President, Product Lines), Shigeshi Takushima (Senior Vice President, Finance), Leonardo S Gamboa, Edilberto S Narciso Jr

**Senior Executives** Ray A Orozco (Vice President-Marketing), Antonio A Gimenez (Vice President, Manufacturing)

**PRINCIPAL ACTIVITIES** Assembly of motor vehicles and manufacture of components

**Principal Bankers** Rizal Commercial Banking Corporation, United Coconut Planters Bank, Philippine Commercial & Industrial Bank, Prudential, Solid Bank

**Principal Shareholders** Auto Equities Inc, Marubeni Corporation, Nissan Motors Co Ltd

**Date of Establishment** April 28th, 1982

**No of Employees** 883

## PILIPINAS SHELL PETROLEUM CORPORATION

Shell House, 156 Valero Street, Salcedo Village, Makati, Metro Manila

Tel 816-6501

Cable PILISHELL

Telex 63247 SHELL PN, 45411 SHELL PM

**President** William Adrian Loader

**Directors** Jaime Zobel de Ayala, Vicente R Ayllon, Carlos G Araneta, Cesar A Buenaventura, William Adrian Loader, John H G Mine (Vice President, Finance & Legal), Oscar S Reyes (Vice President, Human Resources), Edgardo R Veron Cruz (Vice President, Marketing), William Jones (General Manager, Tabangao Refinery), Jose S Bernabe, Diosdado L Mendiola (General & Corporate Counsel & Secretary)

**PRINCIPAL ACTIVITIES** Manufacturing and marketing of petroleum products

**Branch Offices** Pandacan, Tabangao, Cebu, Bacolod, Davao, Cagayan de Oro

**Parent Company** The Shell Petroleum Co Ltd

**Affiliated Companies** The Shell Company of the Philippines Ltd, The Shell Chemical Co (Phils) Inc, Shell Gas Eastern Inc, WB Gas Inc, Pilipinas Shell Foundation Inc, Philippine Petroleum Corporation, Shell Philippine Exploration BV

**Principal Bankers** Citibank NA, Standard Chartered Bank, Bank of the Philippine Islands, Philippine Commercial & International Bank City Trust Banking Corp

### Financial Information

	1992
	PP'000
Sales turnover	29,095,170
Profit before tax	684,150
Profit after tax	456,681
Retained profit	3,664,871
Dividend	20,858
Share capital	484,766
Shareholders funds	9,452,681
Total assets	20,217,901

**Principal Shareholders** The Shell Petroleum Company Ltd (67.58%), Filipino (32.42%)

**Date of Establishment** January 9th, 1959

**No of Employees** 1,102

## PILLSBURY-MINDANAO FLOUR MILLING CO INCORPORATED

110 Legaspi Street, Makati, Metropolitan Manila

Tel 8188082

Telex PTT 4436 pilmic pu

**PRINCIPAL ACTIVITIES** Flour milling

## PIONEER INSURANCE & SURETY CORPORATION

Pioneer House, 108 Paseo de Roxas, Legaspi Village, Makati, MM

Tel (2) 817-9071

Cable PINSURE

Telex 45495 PINSURE PM (ITT), 63311 PINSUR PN (ETPI)

Telefax (2) 817-1461

**Chairman** Ernesto O Chan, **Vice Chairman & President** David C Coyukiat

**Directors** David Chua-Unsu, Willy C Coyukiat, Sally C Ong Pac, Francisco O Chan, Lorenzo O Chan Jr

**Senior Executives** Manuel U Co (Executive Vice President, Chief Operating Officer), Jose Z Clemente (Senior Vice President, Marketing Group), Sy Siang Chue (Senior Vice President, Head Bonding Dept), Anthony M Gonzalez (Senior Vice President, Head Underwriting Group), Jose Tomas G Kimseng (Senior Vice President, Personnel & Administration), Ernesto O Chan (Senior Vice President, Treasurer), Bobby C Coyukiat (First Vice President, Head Fire & Motor Depts), Manuel L Garcia (First Vice President, Head Visayas & Mindanao Regional Office)

**PRINCIPAL ACTIVITIES** All classes of non-life insurance

**Branch Offices** Manila, Cebu, Bacolod, Cagayan de Oro, Davao, Hong Kong, Iloilo, Gen Santos, Cabanatuan, Iligan (Service Offices), Iligan

**Parent Company** Pioneer Insurance & Surety Corporation, Makati

**Subsidiary Companies** Pioneer Life Assurance Corporation, Pioneer Intercontinental Insurance Corp

**Principal Bankers** Citibank, Bank of the Philippine Islands, Equitable Banking Corporation, Philippine Commercial International Bank, Security Bank & Trust Co, Solidbank

### Financial Information

	31 12 90	31 12 91
	PP'000	PP'000
Gross premiums	485,420	579,898
Profit after tax	24,808	22,956
Retained profit	111,232	122,038
Share capital	32,500	40,500
Shareholders funds	453,767	490,086
Total assets	973,017	1,133,870

**Date of Establishment** May 1954

**No of Employees** 289

## PLANTERS PRODUCTS INCORPORATED

Planters Products Bldg, Esteban St, Legaspi Village, Makati, Metro Manila

Tel 858861

Cable Planters Manila

Telex 7222291 Ppi Ph

**President** A Montelibano

# PHILIPPINES

**Directors:** Arturo R Tanco Jr (Chairman), Alfredo Montelibano (Vice-Chairman), Members: Roberto S Benedicto, Geronimo Z Velasco, Placido L Mapa Jr, Armando C Gustilo, Salvador H Escudero, Manuel M Lazaro, Ambrosio D Lumbao

**Senior Executives:** Mario B Cortes (Executive Vice-President & General Manager), Honorato G Buhay (Vice President-Treasurer), Manuel C Ortega (Vice President - Corporate Services), Ruperto Q Dungca (Vice President-Controller), Jose Ma L Montelibano (Assistant to the President)

**PRINCIPAL ACTIVITIES:** Manufacture and distribution of agricultural products; fertilizers and agricultural chemicals

**Principal Bankers:** Citibank NA; Barclays Asia Ltd (Syndications); Manufacturers Hanover Trust Co; Lloyds Bank International Ltd; Societe Generale; Rainier National Bank; Metropolitan Bank & Trust Co; Allied Banking Corp; Standard Chartered Bank

**Principal Shareholders:** Planters Foundation, Incorporated

**Date of Establishment:** 1974

**No of Employees:** Approx 900

## PNB REPUBLIC BANK

Legaspi Towers, 300 Roxas Boulevard, Vito Cruz, Pasay, Metro Manila

**Tel:** 573851/9

**Telex:** RCA 27737

**Telefax:** 521-8513

**Chairman:** Catalino Macaraig; **President:** Florido P Casuela

**Directors:** Alfonso B Cruz (Executive Vice President & Treasurer)

**Senior Executives:** Florido P Casuela

**PRINCIPAL ACTIVITIES:** Commercial banking

**Branch Offices:** 61 branches nationwide

**Parent Company:** Philippine National Bank

**Financial Information:**

	31.12.91
	PP'000
Authorised capital	600,000
Paid-up capital	340,000
Total assets	9,041,900

**Principal Shareholders:** Philippine National Bank

**Date of Establishment:** 1953

**No of Employees:** 857

## PNOC COAL CORPORATION

PNPC Complex, Merritt Road, Fort Bonifacio, Makati, Metro Manila

**Tel:** (2) 815-89-61

**Telex:** 22666 EDC PH

**Telefax:** (2) 815-2747

**Chairman & President:** Monico V Jacob

**Directors:** Nazario C Vasquez (Vice President, EVP Energy), Fredesuengo G Ong (Vice President), Orlando L Galang (Vice President), Celso L Legarda (Vice President), Eduardo G Maxino (Vice President, Corporate Affairs), Carlito Y Cunanan (Vice President), Apolinario G Reyes Jr (Vice President)

**Senior Executives:** Jose Jesus G Laurel (Legal Counsel), Francis M Lorilla (Coal Division Manager), Efren O Losloso (Finance Manager), Sixto V Muyco (Marketing Manager), Michael T Morales (Logistics & Vessels Operations Manager), Conrado R Contreras (Engineering & Drilling Operations Manager), Augusto P Mercado (Human Relations Management Manager), Michael T Rodriguez (Purchasing & Traffic Manager), Rodolfo E Almontero (Mine Operations Manager)

**PRINCIPAL ACTIVITIES:** Trading of coal

**Parent Company:** Philippine National Oil Co

**Principal Bankers:** Philippine National Bank; Citibank

**Financial Information:**

	31.12.91	31.12.92
	PP'000	PP'000
Net (loss) income	746,000	(9,840)
Total assets	984,304	940,138

**Principal Shareholders:** Philippine National Oil Company

**Date of Establishment:** January 21st, 1981

**No of Employees:** 105

## PNOC-EDC DRILLING DIVISION

PNPC Complex, Merritt Road, Fort Bonifacio, Metro Manila

**Tel:** 8158961

**Telex:** 22666 EDC PH

**Chairman:** Catlino Macaraig Jr

**Directors:** Catalino Macaraig Jr, Manuel A Estrella (President), Lilia R Bautista, Orlando L Galang, Nazario C Vasquez (Vice President & General Manager), Alberto M Alfonso, Reynaldo C Laserna

**Senior Executives:** Lucio O Samonte (Energy Drilling Manager), Roberto A Abanes (Drilling Operations Manager), Benjamin S Guanzon (Drilling Support Services Manager), Efren O Losloso (Energy Accounting Manager), Roberto D Laserna (Energy Personnel Manager)

**PRINCIPAL ACTIVITIES:** Drilling contractors (geothermal, oil, gas)

**Parent Company:** Philippine National Oil Corporation

**Principal Bankers:** Philippine National Bank

**Principal Shareholders:** Philippine National Oil Company

**Date of Establishment:** March 1976

**No of Employees:** 128

## PNOC ENERGY DEVELOPMENT CORPORATION

Merritt Road, Fort Bonifacio, Makati, Metro Manila

**Tel:** (2) 815-89-61

**Telex:** 22666 EDC PH RCA, 4279 PNOC PU PTT

**Telefax:** (2) 815-2747

**Chairman & President:** Monico V Jacob

**Directors:** Nazario C Vasquez (Vice President & EVP for Energy), Fredesuengo G Ong (Vice President), Orlando L Galang (Vice President), Celso L Legarda (Vice President), Carlito Y Cunanan (Vice President), Eduardo G Maxino (Vice President, Corporate Affairs), Apolinario G Reyes Jr (Vice President)

**Senior Executives:** Jose Jesus G Laurel (Legal Counsel), Samson P Javellana (Geothermal Division Manager), Efren O Losloso (Finance Manager), Michael R Rodriguez (Purchasing & Traffic Manager), Leonardo M Ote (Environment & External Relations Manager), Lucio O Samonte (Drilling Division Manager), Alfredo C Troncales (Mineral Exploration Manager), Benjamin P Lim (Planning & Control Manager), Rafael E del Pilar (Oil Exploration Manager), Mario C Berbaro (Energy & Research Development Manager), Raul L Cornelio (Operations Services Manager), Augusto P Mercado (Human Relations Management Manager)

**PRINCIPAL ACTIVITIES:** Exploration, development and exploitation of geothermal energy, renewable energy and minerals; provision for drilling services for oil and gas; consultancy services; environmental management

**Branch Offices:** Opa, Mandaue City, Cebu; Tongonan, Ormoc City; Dumaguete City; Sorsogon; Kidapawan, North Cotabato

**Parent Company:** Philippine National Oil Company

**Principal Bankers:** Philippine National Bank; Land Bank of the Philippines; Citytrust Banking Corporation

**Financial Information:**

	31.12.91	31.12.92
	PP'000	PP'000
Gross revenues	1,367,295	1,499,562
Profit before tax	421,294	467,995
Profit after tax	394,563	421,543
Retained profit	1,259,111	1,638,500
Dividend	39,456	42,154
Dividend per share	14.35	8.87
Earnings per share	143.48	88.75
Total assets	12,980,658	14,777,652

**Principal Shareholders:** Philippine National Oil Company (100%) owned by the Government of the Philippines)

**Date of Establishment:** March 5th, 1976

**No of Employees:** 2,724



## PNOC SHIPPING & TRANSPORT CORPORATION

7th Floor, S & L Bldg, 1500 Roxas Boulevard, Metropolitan Manila  
Tel 574781

Cable PHILNOCO Manila

Telex 64393 Pnoc Ph

Telefax 57-48-81

Chairman Monico V Jacob

Directors Carlito Y Cunanan (Vice President)

Senior Executives Victorio Mario A Dimagiba (Corporate Secretary), Eranio C Carandan (General Manager), Lamberto C Arenal (Corporate Planning Manager), Edgardo R Galang (Technical Services Manager), Nonilo B Gadian (Fleet Operations Manager), Ma Crsitina M Menorca (Marine Personnel Manager), Melvin L Pangcog (Marine Purchasing Manager), Edgar R Soriano (Accounting Manager)

PRINCIPAL ACTIVITIES Domestic tanker and bulk oil transportation services

Parent Company Philippine National Oil Company

Principal Bankers Philippine National Bank

Financial Information

	1991
	PP'000
Profit before tax	32,533
Profit after tax	17,839
Retained profit	108,832
Dividend	1,783
Dividend per share	9 39
Earnings per share	57 55
Share capital	190,000
Total assets	573,734

Principal Shareholders PNOC

Date of Establishment 1979

No of Employees 759

## POLYPHOSPHATES INC

Chemphil Building, 851 Antonio S Arnaiz Avenue, Makati, Metro Manila

Tel 8188711, 8188852

Cable CHEMPHIL Manila

Telex 22236 CIP Ph

Telefax 817-4803, 819-0403

President Antonio M Garcia (Also President)

Directors Eusebio M Garcia Jr (Deputy Chairman), Ramon M Garcia, Juan Manuel M Garcia, Terence J Palmer (Executive Vice President & General Manager), Johannes N Kotjo, Jesus N Alcorido, Carlos C Torres, Carmelita G Salgado, Ana Ma G Ordoveza, Foo Sei Sing, Donald W L Beck, Lyall P Work

Senior Executives Carmelita G Salgado (EVP & Chief Administration & Financial Officer), Jose Raul P Barredo (First Vice President, Marketing), Avelino V Cruz (Corporate Secretary)

PRINCIPAL ACTIVITIES Manufacture and trading of chemical products

Parent Company Chemical Industries of the Philippines Inc

Subsidiary Companies Albright & Wilson Ltd, Associated Companies Chemphil-LMG Inc, Chemical Bulk Carriers Inc, Executive & Tourist Aviation Inc, Chemphil Specialty Chemicals Corp

Principal Bankers Union Bank of the Philippines, Philippine Commercial & International Bank, Far East Bank & Trust Co, Metropolitan Bank & Trust Co, Asianbank Corporation

Financial Information

	31 12 91
	PP'000
Sales turnover	755,351
Profit before tax	161,645
Profit after tax	113,570
Retained profit	235,011
Dividend	14,181
Dividend per share	0 43
Earnings per share	0 87
Share capital	130,840
Total assets	822,228

Principal Shareholders Chemical Industries of the Philippines Inc, Albright & Wilson Ltd (UK)

Date of Establishment 1971

No of Employees 127

## PRIVATE DEVELOPMENT CORPORATION OF THE PHILIPPINES

PDCP Building, 6764 Ayala Avenue, 1200 Makati, Metro Manila

Tel 810-02-31

Cable PRIDE COP, Manila

Telex RCA 22080

Telefax 819-53-76

Chairman Luis V Z Sison, President Carlos C Torres

Directors Andres Siochi, Ricardo G Lazatin, Roberto G Villanueva Jr, Jose Alfredo L Villanueva (Executive Vice President, Treasurer), Adolfo L Ledesma (Senior Vice President, Branches & Corporate Services Group), George F Lee, Antonio R Narciso (Assistant Vice President), Joel B Vargas (Senior Vice President, Finance Group)

Senior Executives Edwin T Uy (Senior Vice President, Account Management Dept), Virginia O Bautista (Vice President, Trust & Investment Services), Rufino H Abad (Vice President, Insurance), Victor S Torrado (Vice President, Special Projects), Leopoldo J Valcarcel Jr (Vice President, Legal Services), Abraham F Briones (Corporate Secretary)

PRINCIPAL ACTIVITIES Development finance company

Branch Offices Bacolod, Cebu, Dagupan, Davao, Iloilo

Subsidiary Companies Northern Mindanao Development Bank, PDCP Insurance Brokers Inc, Trin-Investment Management Services Inc, PDCP Trading Inc, Southern Negros Development Bank, Banco Davao-Davao City Development Bank, Trinity Shares Inc

Financial Information

	31 12 91
	PP'000
Financing income	329,401
Net financing income	73,504
Net income	40,195
Earnings per share	3 48
Stockholders' equity	183,965
Total assets	2,227,723

Principal Shareholders PDCP Provident Fund (87%)

Date of Establishment August 1st, 1963

## PROCTER & GAMBLE PHILIPPINE MANUFACTURING CORPORATION

Solid Bank Bldg, 777 Paseo de Roxas, Makati, Metropolitan Manila

Tel 8172921

Telex GMC 45042 philmaco pm, PTT 4373 pmc pu, ETP 63581 pgpmc pu

PRINCIPAL ACTIVITIES Soap and synthetic detergents

Branch Offices Shipping Dept (Tel 212612), Warehouse (Tel 795161) Also branch offices in Dagupan City (Telex PTT 2817 pmc pu) and Velasques St, Tondo, Manila (Telex PGC 27313 pag ph)

## PROGRESSIVE DEVELOPMENT

16 & 18/F Aurora Tower, Araenta Center, Cubao, Quezon City, Metro Manila

Tel 921-2701

President A H Keller

PRINCIPAL ACTIVITIES Property and real estate development

## PRUDENTIAL BANK

Prudential Bank Building, Ayala Avenue, Makati, Metropolitan Manila

Tel 817-89-81/95

Cable PRUBANK

Telex 63259, 22637, 45516

Telefax 817-5146

Chairman Jose L Santos, Vice Chairman Federico A Santos

Directors Francisco C Delgado, Mario L Santos, Sonia G Santos, Renato L Santos, Augusto S de Jesus, A Benedicto L Santos, Roman L Santos, Susumu Nakaichi, Corazon S Estrada

PRINCIPAL ACTIVITIES Commercial banking

Branch Offices 72

# PHILIPPINES

## Financial Information:

	30,11,92
	PP'000
Total deposits	10,377,038
Profit before tax	259,673
Profit after tax	195,056
Retained profit	863,103
Earnings per share	67.15
Share capital	290,474
Total assets	14,408,603

*Principal Shareholders:* 90% Filipinos; 10% Japanese

*Date of Establishment:* July 2nd, 1952

*No of Employees:* 1,380

## PRUDENTIAL GUARANTEE & ASSURANCE INC

AIC Center, 204 Escolta, Metropolitan Manila

*Tel:* 487586

*Cable:* gains

*Telex:* 27124 GAINS PH, 40939 GAIN PM

*Telefax:* 63 (2) 406262

*President:* Alejandro F Unson

*Directors:* Robert Coyiuto Jr, Antonio H Ozaeta, Joyencio F Cinco, Buenaventura D dela Fuente, Phillip K Rico, James Coyiuto, Peter Coyiuto, Samuel Coyiuto, Miguel Coyiuto, Ramon Garcia

*Senior Executives:* Robert Coyiuto Jr, Phillip K Rico, Bonifacio B Lazaro, Eric Brian Phillips

*PRINCIPAL ACTIVITIES:* Non-life insurance

*Branch Offices:* Makati; Northern Luzon; Central Luzon; Cebu; Davao; Bacolod

*Principal Bankers:* Philippine Commercial International Bank; International Corporate Bank; Philippine Bank of Communications; Citibank; Urban Development Bank

## PURE FOODS CORPORATION

Greentop Building, Ortigas Avenue, Greenhills, San Juan, Metro Manila

*Tel:* (2) 722-0411, 722-4828

*Cable:* Purefoods Manila

*Telex:* 42282 PFC PM

*Telefax:* (2) 722-4619

*Chairman:* Jaime Zobel de Ayala; *President:* Renato G Buhain

*Directors:* Jaime Augusto Zobel de Ayala II, Fernando Zobel de Ayala, Renato L de la Fuente, Vicente R Ayllon, Ron E Plath, Hans T Sy

*Senior Executives:* Renato R Montemayor (Executive Vice President), Francisco S Alejo III (Senior Vice President, Meat Sales & Marketing), Salvador Reyes (Senior Vice President, Processed Meats), Eduardo J Cortes (Senior Vice President Flour Downstream), Ramon F Chanyungco (Senior Vice President, Grocery Products), Rolando A Cabredo (Senior Vice President, Exports), Gregorio D Latonio (Senior Vice President, Flour), Mary Anne B Colayco (Senior Vice President, Poultry & Livestock), Teodoro L Dimayuga (Senior Vice President, Corporate Administration & Purchasing)

*PRINCIPAL ACTIVITIES:* Manufacturing, processing and distribution of food and food products (processed meats, poultry, canned tuna, noodles, flour, ice cream)

*Principal Agencies:* Lintas

*Parent Company:* Ayala Corporation

*Subsidiary Companies:* Purefoods International Ltd; MPM Noodles Corporation

*Principal Bankers:* AB Capital & Investment Corporation; Allied Banking Corporation; All Asia Capital & Trust Corporation; Asiatrust Development Bank; Asain Bank Corporation

## Financial Information:

	31,12,92
	PP'000
Sales turnover	5,215,962
Profit before tax	222,082
Profit after tax	172,760
Retained profit	549,960
Dividend	49,961
Dividend per share	1.03
Earnings per share	3.54
Share capital	487,426
Total assets	5,015,683

*Principal Shareholders:* Ayala Corporation; Hormel International Corporation; International Finance Corporation (World Bank Group)

*Date of Establishment:* October 30th, 1956

*No of Employees:* Approx 6,000

## QUEEN'S SUPERMARKETS INC

Araneta Centre, Cubao, Quezon City, Metropolitan Manila

*Tel:* 9212843

*PRINCIPAL ACTIVITIES:* Supermarkets

## RAMIE TEXTILES INCORPORATED

5th Floor, Boston Bank Bldg, Ayala Avenue, Makati, Metropolitan Manila

*Tel:* 816-3301

*Cable:* Ramitex Manila

*Telex:* 66894 RTI PN

*Telefax:* 63 (2) 810-8616

*Chairman:* Ernest Kahn (Also Chief Executive Officer) *President:* R H Davila

*Directors:* E Kahn, R H Davila (President & Chief Operating Office), A Soriano III, F C Eizmendi Jr, A T Ycasiano, E J Soriano, C T Soriano, E Kahn Jr, Delfin C Gonzales Jr

*Senior Executives:* L P Lesaca (Senior Vice President-Export Sales), R A Bernardo (Senior Vice President-Mill Manager)

*PRINCIPAL ACTIVITIES:* Textile products: blended fabric and yarns, tops and cottonized ramie

*Branch Offices:* Bo Bagbaguin, Valenzuela, Metro Manila

*Parent Company:* San Miguel Corporation

*Subsidiary Companies:* Ramitex Farms Inc

*Principal Bankers:* Citibank; Bank of America; Interbank

*Financial Information:*

	1989
	PP'000
Sales turnover	390,105
Profits	72,500
Authorised capital	450,000
Paid-up capital	148,897
Total assets	723,296

*Principal Shareholders:* San Miguel Corporation; Atlas Fertiliser Corp; A Soriano Corp; etc

*Date of Establishment:* January 1956

*No of Employees:* 2,410

## REPUBLIC CEMENT CORPORATION

Retelco Drive, Cor E Rodriguez Jr Ave, Bagong Ilog, Pasig, Metro Manila

*Tel:* 693-3891, 693-6872, 673-1254/57, 693-4257

*Cable:* "RECECO" Manila

*Telex:* 63517 AMON PN

*Telefax:* (632) 693-39-18

*Chairman:* Manuel de Leon; *Vice Chairman:* Aurelio Montinola Jr

*Directors:* Francisco C Delgado, Amada L Erana, Antonio R Montinola, Alfonso L Recto, Erwin G Vorster, Martin A Fraser, Simon C Michell, Alejandro M Recto, Ana B Pastelero

*PRINCIPAL ACTIVITIES:* Cement manufacture and distribution; import of industrial machinery for its own use

*Principal Bankers:* Bank of the Philippine Islands; Far East Bank & Trust Company; Rizal Commercial & Banking Corporation; Standard Chartered Bank

## Financial Information:

	31.12.92
	PP'000
Sales turnover	902,642
Profit before tax	80,519
Profit after tax	51,970
Retained profit	97,798
Dividend	16,574
Earnings per share	4.16
Authorised capital	200,000
Paid-up capital	125,000
Total assets	1,284,281

**Principal Shareholders:** Amon Trading Corporation; Jardine Davies Inc; Libra Agro-Industrial Development Corporation; Delgado Francisco; Erana Amada

**Date of Establishment:** 1955

**No of Employees:** 412

## REPUBLIC GLASS CORPORATION

Republic Glass Building, Salcedo Street, Legaspi Village, Makati, MM  
Tel: 693-3500/06

**Cable:** Clearvue Manila

**Telex:** 23237 RGC PH, 43153 CLEARVUE PM, 29025 RGC PH

**Telefax:** 63 (2) 819-2765

**President:** Geronimo Z Velasco

**Directors:** Geronimo Z Velasco, Peter Lim Jr, Luis J J Virata, Nora A Bitong, Eleazar B Reyes, Augusto S San Pedro

**Senior Executives:** Renato R Ermita (Executive Vice President), Peter Lim Jr (Treasurer), Agustin P Perez (Vice President for Management Services), Danilo P Carino (Vice President-Finance & Assistant Corporate Secretary), Abelardo F Villacorta (Vice President-Affiliates)

**PRINCIPAL ACTIVITIES:** Manufacturers of window sheet glass, figured glass, tempered and safety glass

**Subsidiary Companies:** RGC Investment Corporation; Affiliated Companies: Nobel Philippines Inc; ACI Fiberglass (Ph) Inc; Manila Memorial Park Cemetery Inc

**Principal Bankers:** Far East Bank & Trust Company; Traders Royal Bank; Citibank; Pilipinas Bank; Metrobank; Union Bank

**Principal Shareholders:** Public Corporation

**Date of Establishment:** 1956

**No of Employees:** 797

## RESINS INCORPORATED

Bo Ugong, Pasig, Metropolitan Manila

Tel: 6735951-58

**Cable:** RESINS MANILA

**Telex:** 43117 (Globe Mackay)

**Telefax:** (632) 673-59-59

**Chairman:** Cesar Bocaling; **President:** M Carlos Jr

**Directors:** E E Lichauco (Vice President), S L Carlos (Treasurer), F R Carlos (Corporate Secretary), G Syquia, R B Lichauco

**PRINCIPAL ACTIVITIES:** Synthetic resins, phthalic anhydride, phthalate plasticizers, formaldehyde, sulfuric acid, aluminium sulphate, aluminium paste pigment

**Subsidiary Companies:** Philippine Iron Construction & Marine Works Inc; Chemserve Inc; Phil-Sea Food Enterprises Inc; Pro-Tex Products Inc; AVC Chemical Corp; Progenerix Inc; Pigmentex Inc

**Principal Bankers:** Security Bank & Trust Co; Bank of the Philippine Islands; Far East Bank & Trust Co; United Coconut Planters Bank; Rizal Commercial Banking Corp; Philippine Commercial & Industrial Bank

## Financial Information:

	1991	1992
	PP'000	PP'000
Sales turnover	899,011	779,374
Profit before tax	125,066	125,500
Profit after tax	68,068	69,032
Retained profit	310,423	333,941
Dividend	60,982	57,611
Share capital	342,860	342,860
Total assets	956,014	-

**Date of Establishment:** 1955

**No of Employees:** 470

## REYNOLDS PHILIPPINE CORPORATION

5/F Don Chua Lamko Bldg, HV dela Costa Cnr Alfaro Sts, Salcedo Village, MM

Tel: 810-0341, 810-0678, 817-5411, 817-5211

**Cable:** FOILWAX

**Telex:** 64036 REYFIL PN

**Telefax:** (2) 817-03-77

**Chairman:** Antonio M Garcia

**Directors:** Johannes Kotjo (Vice Chairman), Jesus N Alcordo (President & Chief Executive Officer), Demetrio Tuason, Alberto Guevarra Jr, Albert F del Rosario, Utomo Josodirdjo, Hanny Sutanto, Jaime Y Gonzales (Treasurer), Francisco R Billano (EVP & Chief Operating Officer), Juan Manuel M Garcia

**Senior Executives:** Ernesto S Versoza (Vice President, Marketing Industrial & Consumer Products), Absalon V Guiang (Vice President, Manufacturing), George C Molina (Vice President, Corporate Affairs), Rolando L Yapyuco (Vice President, Marketing, Project Operation Architectural Products), Wilma S Mendiola (Controller), Caesar M Vergel de Dios (Finance Manager)

**PRINCIPAL ACTIVITIES:** Manufacture of plain foil, extrusions, finstocks, mounted foil, coiled sheet, flat sheet, circle, etc

**Branch Offices:** Sheet, Foil and Extrusion Plant: Dasmariñas, Cavite

**Parent Company:** Reynolds International Inc; Chemphil Holdings Corporation

**Principal Bankers:** Bank of the Philippine Islands; Traders Royal Bank; Metro Bank; Asian Bank

## Financial Information:

	31.12.91
	PP'000
Sales turnover	735,383
Profit before tax	158,876
Profit after tax	63,626
Retained profit	70,533
Total assets	1,036,551

**Principal Shareholders:** Reynolds International Inc; Chemphil Holdings Corporation

**Date of Establishment:** 1954

**No of Employees:** 529

## RFM CORPORATION

RFM Building, Pioneer corner Sheridan Streets, Mandaluyong, Metro Manila

Tel: 631-81-01

**Cable:** REFLOUR MANILA

**Telex:** ITT 42288, 42045

**Telefax:** (632) 631-50-07

**Chairman:** Rafael G Hechanova; **President:** Jose A Concepcion III (also CEO)

**Directors:** Ernest Fritz Server (Vice Chairman), Jose M Segovia, Luis Bernardo A Concepcion, Joseph Server Jr, Raoul Agrava, Victoria Ana C Monasterio, Danilo H Santiago, John Marie A Concepcion, Augusto L de Leon, Francisco Gamboa Jr, Ma Lina A Santiago (Treasurer), Christopher L Lim (Corporate Secretary)

**Senior Executives:** Antonio I Panajon (Executive Vice President, Chief Operating Officer, Cosmos Bottling Corporation), Luis Bernardo A Concepcion (Senior Vice President, General Manager Agro-Industrial Group), Manuel S Urbano III (Senior Vice President, General Manager, Bakery Group), John Marie A Concepcion (Senior Vice President, General Manager, Juice & Baby Foods, Selecta & Noodles Group), Gilbert P Evaristo (Senior Vice President & General Manager, Meat & Snacks Group), Roberto C Yumul (Senior Vice President, General Manager, Tuna Division), Benicio C Eusebio Jr (Vice President, International & Vice President & COO RFM Development (US) Inc), Edwin S Totanes (Vice President & Division Manager, Meat Division), Francisco F Portugal (Vice President & Division Manager, Food Sales & Distribution), Ann D Villapando (Vice President & Business Manager, Selecta Dairy Products Inc; Edwin P Sena (General Manager, RFM Indofood Philippines Corporation)

**PRINCIPAL ACTIVITIES:** Food manufacturing, distributorship and canning

**Subsidiary Companies:** Cosmos Bottling Corporation; Selecta Dairy Products Inc; RFM Indofood Philippines Corporation; RFM Swift Foods

# PHILIPPINES

**Principal Bankers:** Bank of the Philippine Islands; Citibank Manila; Citytrust Banking Corporation; Metropolitan Bank & Trust Co; Boston Bank of the Philippines; Private Development Corporation of the Philippines

**Date of Establishment:** August 23rd, 1957

## RHINE MARKETING CORPORATION

Don Vicente Sotto Street, corner Sergio Osmena Jr Avenue, 6000 Cebu City

**Tel:** 71644, 93403

**Cable:** Rhine, Cebum City

**Telefax:** 32-53941

**Chairman:** Isabel Caro Wilson

**Directors:** Hernando O Streegan (President & General Manager), Filipinas R Quismundo (Secretary), Jose Ma Ozamiz, Cathleen Ramona Wilson

**Senior Executives:** Hernando O Streegan (President & General Manager), Paciano G Antone (Assistant Vice President-Comptroller), Edgardo T Anselmo (Assistant Vice President, Operations), Jose M Cunanan Jr (Senior Operations Manager)

**PRINCIPAL ACTIVITIES:** General merchandise sales and marketing, specialising in installment sales of household appliances

**Principal Agencies:** Astron Philippines Inc; Delro Ventures; Datagraphics Inc; Mancing's Mfg Corporation; Metal Engineering Resources Corporation; Music World Sales & Service Center; Norkis Trading Co Inc; Outboard Marine Asia Ltd; Philippine Appliance Corporation; Philips Electrical Lamps Inc; Sansio Philippines Inc; Sanyo Marketing Corporation; Sharp (Phils) Corporation; TW & Co

**Branch Offices:** 42 main branches plus 6 sub-branches nationwide

**Sister Companies:** Business Machines Corporation; Carson Finance Corporation; Datagraphics Inc; Merchandise Mart; Metals Engineering Resources Corporation

**Principal Bankers:** Far East Bank & Trust Company; Allied Banking Corporation; Philippine Commercial International Bank; Traders Royal Bank; Union Bank of the Philippines

**Financial Information:**

	30.06.89
	PP'000
Authorised capital	50,000
Paid-up capital	18,875

**Principal Shareholders:** Mrs Isabel Caro Wilson (99.34%)

**Date of Establishment:** May 26th, 1964

**No of Employees:** 742

## RIO TUBA NICKEL MINING CORPORATION

2/F Solid Mills Bldg, De La Rosa, Legaspi Village, Makati, Metro Manila

**Tel:** 871006

**Cable:** RIONICKEL

**Telex:** 7222587 RTN PH

**Telefax:** 817-99-96

**Chairman:** Manuel B Zamora Jr

**Directors:** M B Zamora Jr, F P Mamaclay (Senior Vice President, M T Virata, R B Zamora, R Z Francisco, T Shiroi, S Koike, T Iwai

**Senior Executives:** T Fujimura (Vice President), F P Mamaclay (Senior Vice President), A C Moralda (Secretary)

**PRINCIPAL ACTIVITIES:** Nickel ore mining

**Branch Offices:** Mine Operation: Rio Tuba, Bataraza, Palawan

**Principal Bankers:** Security Bank; Bank of the Philippine Islands; Citibank

**Principal Shareholders:** Filipinos (60%); Japanese (40%)

**Date of Establishment:** July 15th, 1969

**No of Employees:** 494

## RIZAL CEMENT CO INCORPORATED

Phinma Bldg, 166 Salcedo St, Legaspi Village, Makati, Metro Manila

**Tel:** 8189801

**PRINCIPAL ACTIVITIES:** Cement products

## RIZAL COMMERCIAL BANKING CORPORATION

RCBC Building, 333 Sen Gil J Puyat Avenue, Makati, Metropolitan Manila

**Tel:** 819-3061

**Cable:** RIZALBANK

**Telex:** GMC 45415 RIZALBK PM, PTR 4342 RCBC PN; 22207 RZL PH; 63547 RCBMK PN

**Telefax:** 819-04-58

**Chairman:** Alfonso T Yuchengco; **President:** Armando M Medina (also CEO)

**Directors:** Susanne Y Santos, Magnolia W Antonio, Leonardo Siquion-Reyna, Naoki Kobayashi, Eduardo S Lopez Jr, Luke C Roxas, Masaaki Sasaki, Alfredo M Velayo, Alfonso S Yuchengco III

**Senior Executives:** (Senior Vice Presidents) Victor Y Lim Jr (Head, Institutional Banking Group), Cesar A Rubio (Head, Staff Group), Jose F Santos (Head, Branches Banking Group), Susanne Y Santos (Assistant to the Chairman, Over-all Head Credit Card Dept), Chun Bing Uy (Area Superintendent Binondo, Arraque & Divisoria Branches), Peter C Yu (Senior Business Development Officer), Rosauro D Zaragoza (Treasurer, Head Investment Banking Group), Marcelo T Dy (Corporate Secretary)

**PRINCIPAL ACTIVITIES:** Commercial banking

**Branch Offices:** 65 branches nationwide

**Subsidiaries/Affiliated Companies:** Malayan Finance Company (HK) Ltd; Philippine Pacific Capital Corporation; First Malayan Leasing & Acceptance Corporation

**Financial Information:**

	31.12.91
	PP'000
Deposits	18,303,959
Profit before tax	639,238
Profit after tax	564,888
Retained profit	1,449,194
Dividend	67,395
Dividend per share	17.06
Earnings per share	142.73
Total assets	26,598,537

**Principal Shareholders:** The Sanwa Bank Ltd (25.05%); Pan Malaysian Management & Investment Coporation (16.04%); Facility Holdings Inc (9.96%)

**Date of Establishment:** August 4th, 1960

**No of Employees:** 1,365

## ROSARIO BROTHERS CO INC

General Romulo Street, Cubao, Quezon City

**Tel:** 921-31-81

**Telefax:** 922-17-12

**Chairman:** Alejandro J Rosario

**Directors:** Belen R King, Natividad R Lim, Corazon R Sandico, Jose V Rosario, Tereso V Rosario

**Senior Executives:** Alejandro Rosario, Jose Rosario, Natividad Lim, Corazon Sandico

**PRINCIPAL ACTIVITIES:** Department and variety (bazaar) stores including religious artefacts, and antique furniture

**Branch Offices:** 735 Rizal Avenue, Sta Cruz, Metro Manila, Tel: 473847

**Principal Bankers:** Bank of the Philippine Islands; Philippine Commercial & Industrial Bank; Metropolitan Bank & Trust Co; Union Bank of the Philippines

**Financial Information:**

	31.07.90
	PP'000
Sales turnover	300,793
Profit before tax	1,896
Total assets	121,870

**Principal Shareholders:** Alejandro J Rosario; Jose V Rosario; Natividad Lim; Belen King; Corazon Sandico; Tereso V Rosario

**Date of Establishment:** 1948

**No of Employees:** 567

## RUBBER WORLD (PHILIPPINES) INC

328 Quirino H/way, Barrio Talipapa, Novaliches, Quezon City, Metro Manila

Tel 901641/49, 905461/65

Cable RUWORLD MANILA

Telex 27765 RWP PH, 42860 Adidas PM, 23108 RWP PH, 42270 Ruworld PM

Telefax 361-48-07, 906-376, 906-329, 906-324, 906-384

Chairman Yao Ka Pho, Vice Chairman Antonio Yang, President Julie Yao Ong

Directors Icasiano Tan, Paterno Dizon (Executive Vice President), Carlos Tan, Deogracias Eufemio

Senior Executives Paterno Dizon (Executive Vice President), Julian Lim (Senior Vice President, Technical Adviser), Roberto O Dy (Senior Vice President, Operations), Efren Pacis (Executive Vice President & Chief Financial Officer), Arturo Nacpil (Vice President, General Manager, Rubberworld Division), Carlos Tan (Vice President, Purchasing), Philip Go (Vice President, General Manager, Adidas Division), Ruben Uy (Vice President, Domestic Marketing, Rubberworld Division), Rafael Nebres (Vice President, Marketing, Adidas Division), Wilfredo Ortiz (Vice President, Comptrollership)

PRINCIPAL ACTIVITIES Manufacturer and exporter of footwear, bags and garments, manufacturer of rubber-based products

Branch Offices Cebu Plant, Mambaling St, Basak, Cebu City

Principal Bankers Philippine National Bank, United Coconut Planters Bank, Chartered Bank

Financial Information

	1992
	PP'000
Sales turnover	1,638,931
Profit before tax	22,545
Retained profit	96,077
Share capital	300,000
Total assets	1,661,626

Principal Shareholders Yao Ka Pho, Campanilla Holdings Inc, Antonio Yang, Pax Multi-Resources & Holdings Inc

Date of Establishment December 6th, 1965

No of Employees 5,100

## RUSTAN COMMERCIAL CORPORATION

El Mercasol Building, Mandaluyong, Metropolitan Manila

Tel 788981

Cable Ruscom, Manila

Telex 63381 RUSTAN PN

President Zenaida R Tantoco

Directors Carmencita Lopez, M A Lourdes Pineda, Zoilo Estrella, Zenaida R Tantoco

Senior Executives Wilma Baltazar, Lita Salvador, Fior Vergara, Julpha Conti, Ninfa Unabia, Macrina Aurellado, Eduardo Carlos

PRINCIPAL ACTIVITIES Manufacture of domestic furnishings, department store and supermarket, buying office - import and export

Parent Company Rustan Commercial Corporation

Subsidiary Companies Rustan Marketing Corporation, Rustan Supermarket Inc, Rustan Superstore

Principal Bankers Bank of the Philippine Islands, Rizal Commercial Banking Corporation, Philippine Commercial & International Bank

Principal Shareholders Zenaida R Tantoco, Eduardo Lopez, Lourdes T Pineda

Date of Establishment 1957

No of Employees 3,940

## SAN MIGUEL CORPORATION

40 San Miguel Avenue, Mandaluyong, Metropolitan Manila

Tel 632-3000

Cable SAMIGUEL MANILA

Telex 29095 SMC PH

Telefax (632) 632-3099

Chairman Andres Soriano III (also Chief Executive Officer)

Directors Benigno P Toda Jr (Vice Chairman), Francisco C Eizmendi Jr (President & Chief Operating Officer), Antonio J Roxas, Eduardo J Soriano Domingo Lee, Teodoro L Locsin Jr, Renato C Valencia, Oscar J Hilado, Benigno L Zalacita III, Ramon S Sy, Juan Carlos, Enrique M Herbosa, Fritz Gemperle, Estelito Mendoza

Senior Executives Delfin C Gonzalez Jr (SVP-Chief Financial Officer), Justice Jose Feria (Corporate Secretary), Antonio T Climent (SVP-Services), Faustino F Galang (SVP-Division Manager Beer), Nazario L Avendano (SVP-Comptroller), Raul C Hernandez (SVP-Division Manager Packaging Products), Robert G Uduardo (VP-Agri Business Division)

PRINCIPAL ACTIVITIES Food and beverage manufacturing (San Miguel beer, non-carbonated drinks, dairy products, processed meats), agribusiness (feeds, livestock and poultry, coconut oil, marine products), packaging, property development

Branch Offices San Miguel Polo Brewery, Mc Arthur Highway, Polo, Valenzuela, Mandaue Brewery, Mandaue Complex, Mandaue City, Cebu, Northern Brewery, San Fernando, Pampanga, Beer Bottling Plant, San Fernando, Pampanga, Magnolia Dairy Products Plant Aurora Blvd, Quezon City, B-Meg Poultry and Livestock Feeds Plant, A Bonifacio Ave, Quezon City, Magnolia Poultry Processing Plant, Bo Banay-Banay, Cabuyao, Laguna, B-Meg Feeds Plant, Oano Wharf, Mandaue City, Cebu, Manila Glass Plant, Farola Compound, Muelle de las Industrias, Binondo, Manila, Plastic Case and Mold Manufacturing Plant and Engineering Works Plant, San Miguel Compound, Tomas Claudio, Pandacan, Manila, Metal Closure & Lithography Plant, Canlubang Industrial Estate, Canlubang, Laguna, Mandaue Glass Plant, Mandaue Complex, Mandaue City, Cebu, General Services Division, Paz M Guanzon (Otis) St, Paco, Manila, Magnolia Dairy Farm, Alfonso, Cavite, Magnolia Poultry Farms, Sto Thomas, Batangas, Sta Maria, Bulacan and Alfonso, Cavite, Green Coffee Farms in Bukidnon, Hybrid Seed Research Center, Calauan, Laguna, Hybrid Seed Production Center, Polomolok, South Cotabato, Aquaculture Center, Calatrava, Negros Occidental, Iligan Coconut Oil Mill, Iligan City, Lanao del Norte, Legaspi Coconut Oil Mill, Legaspi City, Albay, Lucena Coconut Oil Mill & Refinery, Lucena City, Quezon

Subsidiary & Associated Companies San Miguel International Ltd, San Miguel Brewery Ltd, Coca-Cola Bottlers Philippines Inc, La Tondena Distillers Inc, San Miguel Foods Inc, Monterey Farms Corporation, Instafood Corporation of the Philippines, San Miguel Campofrio Corporation, Magnolia Corporation, Philippines Dairy Products Corporation, Packaging Products Corporation, Premium Packaging International Corporation, San Miguel Yamamura Asia Corporation, Rightpak International Corporation, Tagbita Silica Industries Corporation, San Miguel Properties Philippines Inc, Nestle Philippines Inc, Anchor Insurance Brokerage Corporation

Principal Bankers United Coconut Planters Bank, Bank of the Philippine Islands, Far East Bank & Trust Co

Financial Information Group results

	1991
	PP'000
Revenue	53,332,305
Profit before tax	3,715,326
Profit after tax	2,812,030
Retained profit	2,375,165
Dividend	436,865
Dividend per share	0 80
Earnings per share	5 20
Authorised capital	5,000,000
Paid-up capital	2,831,175
Total assets	42,338,148

Date of Establishment September 1890

No of Employees 36,060

## SANITARY WARES MANUFACTURING CORPORATION

2/F Feliza Bldg, 108 Herrera Street, Legaspi Village, Makati, Metro Manila

Tel 88-97-86

Cable SANIWARES MANILA

Telex RCA 722-22220 PSM PH

Telefax (632) 818-4884

Chairman Jose F Buenaventura, President John S Helburn

Directors Cynthia R Del Castillo, Wilson L Sy, Noel A Bell Jr, Michael Caparris

# PHILIPPINES

**Senior Executives:** Leonardo R Dominguez (Vice President, Administration & Finance), Lauro A Argente (Special Projects Director), Edgardo T Vencio (Marketing Director), Bonifacio O De Lumen (Production Director)

**PRINCIPAL ACTIVITIES:** Sanitary clay structures and fittings

**Branch Offices:** Plants: Barrio Santolan, Pasig, Metro Manila 3130; Barrio Almanza, Las Piñas, Metro Manila 3135

**Parent Company:** American Standard Inc, USA

**Principal Bankers:** Metropolitan Bank & Trust Company; Security Bank & Trust Company; Rizal Commercial Banking Corporation

**Financial Information:**

	31.12.92
	PP'000
Sales turnover	650,545
Profit before tax	81,013
Profit after tax	53,312
Retained profit	259,847
Dividend	43,649
Dividend per share	0.30
Earnings per share	0.37
Share capital	149,639
Total assets	551,099

**Principal Shareholders:** American Standard Inc

**Date of Establishment:** June 29th, 1961

**No of Employees:** 906

## SARMIENTO, L S, & CO INC

Sarmiento Bldg, 2 Pasong Tamo Extension, Makati, Metropolitan Manila

**Tel:** 883732, 872081-92, 883629

**Cable:** Sarmientos Manila

**Telex:** 63164 SII PN, 22323 SEI PH

**President:** P M Sarmiento Jr

**Directors:** L S Sarmiento Sr, F S Sarmiento Sr, P S Sarmiento Sr, P M Sarmiento Jr, A M Sarmiento, L S Enrile, F Sarmiento, M S Cebrero, M M Sarmiento, D Ingco, D Mali, D P Sarmiento

**Senior Executives:** P S Sarmiento Sr (Chairman), C V Avena (Executive Vice President), N S Coma (Vice President Treasurer), B E Raroque (Assistant Vice President - Marketing), L A Dela Concepcion (Vice President - Construction)

**PRINCIPAL ACTIVITIES:** Timber processing: Lauan plywood and decorative wall panels

**Branch Offices:** Factory: Panacan, Davao City, Tel 72683/74851/73653

**Subsidiary/Associated Companies:** Sarmiento Industries Inc; Vitarich Corporation; Sarmiento Enterprises Inc

**Principal Bankers:** Philippine National Bank; Land Bank of the Philippines; Pilipinas Bank; Consolidated Bank & Trust Co; Rizal Commercial Banking Corp; Bank of the Philippine Islands

**Principal Shareholders:** Sarmiento Securities Corp; Sarmiento Management Corp; P S Sarmiento & Sons Inc; F S Sarmiento; L S Sarmiento; P S Sarmiento; Vitarich Corp; Sarmiento Enterprises Inc

**Date of Establishment:** April 26th, 1950

**No of Employees:** Approx 2,000

## SEA-LAND SERVICE INC

2/F Ermita Center Building, 1350 Roxas Blvd, Ermita, Metro Manila

**Tel:** 590541, 521-9412

**Senior Executives:** W G Deaver (General Manager)

**PRINCIPAL ACTIVITIES:** Container shipping services

## SECURITY BANK & TRUST COMPANY

6778 Ayala Avenue, Makati, Metro Manila

**Tel:** 816-76-77

**Cable:** SECBANK

**Telex:** GMC 45175 Secbnk Pm, RCA 22465 SBT PH, Eastern 63534 SECBNK PN

**Telefax:** 816-42-13

**Chairman:** Frederick Y Dy; **President:** Peter B Favila

**Directors:** Philip T Ang, Wu Si Hong, James J K Hung, Eduardo C Lim, Manuel A Lopa Jr, Chun-Nan Pai, Rodolfo P Del Rosario, George T Siy, Paul Y Ung

**Senior Executives:** Rafael F Simpao Jr (Executive Vice President), Godofredo R Galindez Jr (Senior Vice President, Credit Cards), Rene T Garrovillo (Senior Vice President, Treasury), Zoilo R Tolentino (Senior Vice President-Comptrollership & Operations), Eduardo I Plana (Senior Vice President, Branch Banking), Alfredo I Fajardo (First Vice President, Branch Banking), Benjamin Y Young (First Vice President, Binondo Banking Center), Alberto A Abundo (Vice President, Branch Banking), Belen Wong Au (Vice President, International Banking Services), Melissa R Aquibo (Vice President, Corporate Planning), Susan U Guanio (Vice President, Corporate Management Services), Oscar B Cajipe (Vice President, Account Management), Robert C Cantoy (Vice President, Branch Banking), Josefa K Cauton (Vice President, Legal), Lourdes L Crisostomo (Assistant Corporate Secretary, Vice President, Insurance Service), Angelita L Esguerra (Vice President, Audit), Nora S Isidro (Vice President, Branch Banking), Maximo N Madridejos Jr (Vice President, Corporate Business Relations), Rene J Sarmiento (Vice President, Trust), Robert C Saw (Vice President, Cebu Banking Centre), Sandy Tan (Vice President, Kalookan Banking Centre), Cynthia R Valenzuela (Vice President, Credit Cards)

**PRINCIPAL ACTIVITIES:** Commercial banking

**Branch Offices:** 72

**Subsidiary Companies:** Security Diners International Corporation

**Financial Information:**

	31.12.90	31.12.91
	PP'000	PP'000
Gross revenue	933,586	1,152,850
Profits	151,904	111,070
Total assets	7,948,129	9,546,360

**Principal Shareholders:** Hung Brothers (Taiwanese); James J K Hung; Wu Si Hong, Frederick Y Dy Family; Philip T Ang Family; Manuel B Zamora Jr Family; Paul Y Ung Family

**Date of Establishment:** 1951

**No of Employees:** 1,458

## SECURITY PACIFIC NATIONAL BANK

11F Metrobank Plaza, Sen Puyat Ave Ext, Makati, Metropolitan Manila

**Tel:** 853891, 876622

**Cable:** SEPACBANK

**Telex:** 7425343

**Senior Executives:** Carmelita de Sagun (Branch Manager)

**PRINCIPAL ACTIVITIES:** Offshore banking

## SHELL CHEMICAL COMPANY (PHILIPPINES) INC (THE)

Shell House, 156 Valero Street, Salcedo Village, Makati, Metro Manila

**Tel:** 816-6501

**Cable:** SHELLCHEM MANILA

**Telex:** 40724 SHELL PM; 63247 SHELL PN

**President:** Jaime Zobel de Ayala

**Directors:** Vicente R Ayllon, Francisco V Holigores (Vice President), Antonio C Laurel, William Adrian Loader (Vice President), Mathijs Hendrik F Venker (Treasurer), Nigel Bell (General Manager)

**Senior Executives:** Diosdado L Mendiola (Secretary)

**PRINCIPAL ACTIVITIES:** Importer, manufacturer, wholesaler of chemical products, pesticides, animal health products and fertilizers

**Principal Bankers:** Bank of the Philippine Islands; City Trust Banking Corporation; Citibank NA

**Financial Information:**

	1990
	PP'000
Sales revenue	862,636
Net income	39,353
Total assets	613,000

**Principal Shareholders:** Shell Petroleum NV (40%); Filipino (60%)

**Date of Establishment:** July 21st, 1960

**No of Employees:** 153

## SHELL GAS EASTERN INC

156 Valero Street, Salcedo Village, Makati, Metro Manila

Tel: 816-6501

Telefax: 816-6565, 816-6153, 814-6399

President: R Willems

Directors: W Jones, J H G Milne, R D Gamboa (General Manager), O S Reyes, E R Veron Cruz

Senior Executives: Frank Van Den Akker (Trading Manager), Tomas Maceda (Logistics Manager), Ferdinand T Diaz (Finance Manager)

PRINCIPAL ACTIVITIES: Trading of LPG

Branch Offices: Singapore

Parent Company: Shell Petroleum NV

Subsidiary Companies: Shell Gas Trading Asia-Pacific

Financial Information:

	31.12.92	
	PP'000	
Net sales	4,983,688	
Net income	186,998	
Stated capital	377,600	
Total assets	3,109,412	

Principal Shareholders: Shell Petroleum NV

Date of Establishment: May 1981

No of Employees: 26

## SHOE MART INCORPORATED

400 Carlos Palanca Sr Street, Quiapo, Manila

Tel: 742-42-26

Telex: 27260 SHOE PH

Telefax: 742-44-57, 742-48-82, 732-20-38

Chairman: Henry Sy Sr; President: Teresita Sy

Directors: Senen T Mendiola, Hans sy, Henry Sy Jr, Felicidad Sy, Harley Sy, Herbert Sy

Senior Executives: Ricky A Lim (Vice President-Controller), Teresita Sy Coson (President), Hans T Sy (Vice President, Store Operations), Senen T Mendiola (Executive Vice President)

PRINCIPAL ACTIVITIES: Retail and export of household goods; handicrafts, garments, shoes, accessories, toys, appliances and groceries

Branch Offices: Cubao; Manila; Makati; Harrison Plaza; North Edsa; Iloilo, Sta Mesa; Ortigas

Parent Company: SM Investments Corporation

Subsidiary Companies: SM Appliance Center; SM Supermarket; Multi-Realty Corp; Ridgeview Corp; SM Auto & Car Accessories Incorporated; Intercontinental Development Corporation; SLJ Stores Corporation

Principal Bankers: Far East Bank & Trust Co; Banco de Oro; Philippine Commercial International Bank; Equitable Banking Corporation; China Banking Corporation; Allied Banking Corporation

Financial Information:

	31.03.91	31.03.92
	PP'000	PP'000
Profit before tax	555,904	599,888
Profit after tax	393,561	427,362
Retained profit	1,013,693	641,055
Dividend	562,500	500,000
Dividend per share	60.0	100.0
Earnings per share	78.0	85.0
Share capital	132,500	500,000
Total assets	3,955,692	4,444,480

Principal Shareholders: SM Investments Corporation; Henry Sy Sr

Date of Establishment: 1958

No of Employees: Approx 7,000

## SIME DARBY PILIPINAS INC

Sime Darby Bldg, Malugay St Corner Ayala Avenue, Makati, Metro Manila

Tel: 889421

Cable: SIME MANILA

Telex: 22017 SDPIL

Telefax: (632) 817-9868

President: Larry C Dubberly

Directors: Tunku Tan Sri Dato Seri Ahmad Yahaya, Martin Smith Berry, Nik Mohamed Yaacob, Ricardo J Romulo, L C Dubberly, Dominico L Casas, Carmelo M Caluag, Luis F Lorenzo, Vicente O Reyes, Elsie P Maglaya, Jaime R Garcia

Senior Executives: Carmelo M Caluag (Senior Vice President), Elsie P Maglaya, (Vice President & Treasurer), Jaime R Garcia (Vice President & Factory manager), Jesus B Mendoza (Sales Manager)

PRINCIPAL ACTIVITIES: Manufacture of tires and related rubber products

Branch Offices: Cebu; Davao

Parent Company: Sime Darby Bhd, Kuala Lumpur

Principal Bankers: Bank of the Philippine Islands; Citibank; Philippine Commercial & International Bank; Hongkong & Shanghai Banking Corporation

Financial Information:

	30.06.91	30.06.92
	PP'000	PP'000
Sales turnover	1,084,000	1,176,000
Profit before tax	210,891	177,172
Profit after tax	142,302	119,127
Retained profit	350,275	438,152
Dividend	46,875	31,250
Dividend per share	1.50	1.00
Earnings per share	3.21	3.81
Authorised capital	500,000	500,000
Paid-up capital	313,000	313,000
Total assets	827,000	927,000

Principal Shareholders: Sime Darby Far East Limited

Date of Establishment: 1935

No of Employees: 1,005

## SINGER SEWING MACHINE CO

373 Bonifacio Drive, Port Area, Metropolitan Manila

Tel: 471561-65

Cable: Singer Manila

Telex: 7222218

Senior Executives: Antonio A Sta Ana (General Manager)

PRINCIPAL ACTIVITIES: Manufacture of sewing machines

Parent Company: Singer Sewing Machine Company - New Jersey

Principal Bankers: City Trust; Bank of the Philippine Islands; Prudential Bank; Bank of America

No of Employees: Approx 658

## SM APPLIANCE CENTER INC

400 C Palanca Sr Street, Quiapo, Metro Manila

Tel: 816-1178, 922-2151

Telex: 27260 SHOE PH

Telefax: 742-4457, 742-4882, 732-2038

President: Henry Sy Sr

Directors: Teresita Sy, Henry Sy, Viny Uy, Stephen Cheng, Teresa Cheng, Josephine Chan, Vicente Chan

PRINCIPAL ACTIVITIES: Sale of appliances, furniture, office equipment and hardware

Branch Offices: Manila; Makati; Cubao; North Edsa; Harrison; Megamall

Principal Bankers: Banco de Oro; Far East Bank & Trust Co

Financial Information:

	1990	1991
	PP'000	PP'000
Net sales	1,069,279	1,376,273
Net income	2,810	3,365
Stated capital	3,000	3,000
Total assets	363,703	434,298

Principal Shareholders: Directors

No of Employees: 322

## SOCIETE GENERALE

7F Corinthian Plaza, Paseo de Roxas, Makati, Metropolitan Manila

Tel: 856061, 867691

Telex: 64047

Senior Executives: H Lombard-LaTune (General Manager)

PRINCIPAL ACTIVITIES: Banking

# PHILIPPINES

## SOLID CORPORATION

1000 J Bacobo Corner T M Kalaw Streets, Ermita, Metro Manila  
 Tel: 521-3002, 58-19-77  
 Telex: 63365 FOLNIC  
 President: Elena S Lim  
**PRINCIPAL ACTIVITIES:** Manufacturer of domestic electrical appliances  
 Principal Agencies: Sony

## SOLID MILLS INC

Barrio Sukat, Muntinlupa, Metro Manila  
 Tel: 827-5951, 842-2210  
 Cable: Solidmills Manila  
 Telex: PGC 26421 solid ph, 66263 SLMIC PN  
 Telefax: (632) 842-1631  
 Chairman: Ang Beng Uh; President: Philip T Ang  
 Directors: Philip T Ang

**Senior Executives:** Guiller E Tumangan (Senior Vice President-Administration & Controller), Patricia De Veyra (Senior Vice President-Finance), Emma L Siy (Treasurer), George T Siy (Vice President-Corporate Planning), David L Wuson (Senior Vice President-Marketing), Wilfred T Siy (Assistant Vice President-Purchasing), Diczen L Young (Vice President-Manufacturing), Manuel A Quiambao (Assistant Vice President-Administration)

**PRINCIPAL ACTIVITIES:** Manufacture of textile products, woven fabrics and yarn

**Subsidiary Companies:** Jag & Haggag Jeans & Sportswear Corporation; Unisol Industries & Manufacturing Corporation

**Principal Bankers:** Security Bank & Trust Co; Solidbank Corporation  
**Financial Information:**

	1990
	US\$'000
Sales turnover	39,000
Authorised capital	8,000
Paid-up capital	5,000
Total assets	40,000

Date of Establishment: 1971

No of Employees: 2,800

## SOLIDBANK CORPORATION

Solid Bank Bldg, Corner Dasmarinas & Juan Luna St Binondo, Metro Manila  
 Tel: 494 311  
 Telex: 63334 SOLBNK PN; 27467 TCB PH; 40367 SOLIDBK PM  
 Telefax: 48-14-67, 46-13-85

Chairman: Jose P Madrigal; Vice Chairman: Consuelo P Madrigal

**Directors:** Wilfrido C Tecson, Cedric E Ritchie, Kevin S Rowe, Francisco Ortigas III, Lim Ka Thong, Roland L R Borotra, Macario S Rufino, Gizela M Gonzalez, Christopher Bell Knight, Juan Arenas Wong

**Senior Executives:** Wilfrido C Tecson (President & Chief Executive Officer), Juan Arenas Wong (Executive Vice President), Corazon R Dayao (Senior Vice President & Comptroller), Leonardo T de Guzman (Senior Vice President), Johnson L Chiu (Senior Vice President), Christopher Bell Knight (Senior Vice President), Roland L R Borotra (Senior Vice President), Michelangelo R Aguilar (Senior Vice President & Treasurer)

**PRINCIPAL ACTIVITIES:** Expanded commercial banking

**Branch Offices:** 65 excluding Head Office

**Subsidiary Companies:** Solid Insurance Brokers Inc; Affilaites: Cpnsolidated Orient Leasing & Finance Corp; Philippine Solid Finance & Credit Corp; AEA Development Corporation; Philippine Clearing House Corp; Republic Asahi Glass Corporation

**Financial Information:**

	31.12.90	31.12.91
	PP'000	PP'000
Deposits	9,288,368	10,321,718
Net income	376,122	307,289
Dividend per share	10.00	15.00
Earnings per share	91.98	75.15
Authorised capital	600,000	600,000
Paid-up capital	408,922	408,922
Total assets	13,557,305	14,521,049

**Principal Shareholders:** Bank of Nova Scotia; Madrigal Group

Date of Establishment: June 25th, 1963

No of Employees: 2,161

## SORIANO, A, CORPORATION

7/F Pacific Star Building, Sen Gil J Puyat Avenue, Makati, Metro Manila

Tel: 819-0251

Telefax: 819-3301

Chairman: Andres Soriano III (also Chief Executive Officer)

**Directors:** Jose de Ibazeta (President & Chief Operating Officer), Eduardo J Soriano (Vice Chairman), Carlos T Soriano (Vice Chairman), Juan de Ibazeta, Antonio R-Infante, Enrique M Belo, Rogelio C Salazar (Executive Vice President), David Hodgkinson, John Gokongwei Jr

**Senior Executives:** Alberto A Lim (Senior Vice President), Raul V Locsin (Senior Vice President), Ramon B Santos (Senior Vice President), Ernest K Cuyegkeng (Vice President, Chief Financial Officer), Zoilo T Y Castrillo (Senior Vice President), Antonio V Canete (Vice President), Adelio T Domingo

**PRINCIPAL ACTIVITIES:** Business management and investments

**Subsidiary Companies:** Anscor Land Management & Development Corporation; A Soriano Aviation Inc; Soriamont Steamship Agencies Inc; Provident Insurance Corporation; Anscor Travel Corporation; Anscor Insurance Brokers Inc; AB Capital & Investment Corporation; Atlas Fertiliser Corporation; Phelps Dodge Philippines Inc; Monarch Insurance Company; Atlas Consolidated Mining & Development Corporation; Anscor Consolidated Corporation;

**Principal Bankers:** Bank of the Philippine Islands; Citibank NA; Banco de Oro; Pilipinas Bank; Asian Bank Corporation; Urban Bank

**Financial Information:**

	31.12.90	31.12.91
	PP'000	PP'000
Revenue	527,155	452,386
Net income	290,661	212,124
Retained profit	962,888	1,049,740
Earnings per share	0.32	0.23
Stockholders' equity	2,060,681	2,271,220
Total assets	2,728,833	2,654,436

**Principal Shareholders:** Anscor Hagedorn Securities Inc (22.93%)

Date of Establishment: January 1930

No of Employees: 86

## SOUTH SUPERMARKET

298 MacArthur Highway, Valenzuela, Metropolitan Manila

Tel: 357014

**PRINCIPAL ACTIVITIES:** Supermarkets

## STANDARD CHARTERED BANK

7901 Makati Avenue, Makati, Metropolitan Manila

Tel: 850961

Cable: STANCHART

Telex: 22434 SCB

Telefax: 815-3084

**Senior Executives:** William Moore (Country Manager)

**PRINCIPAL ACTIVITIES:** Banking

## STENIEL MANUFACTURING CORPORATION

22 Ortigas Avenue Extension, Bo Mapandan, Cainta, Rizal

Tel: 609571

Cable: 'Steniel' Manila

Telex: 22124 STN PH

Telefax: 721-9292

Chairman: Henry Co See Cho

**Directors:** Henry Co See Cho, Philip Co, Stephen Y Co, Daniel Y Co, Grace Co, Simeon Valdez, Angela Tan, Susan Y Co, Juanita Y Co

**Senior Executives:** D Co (General Manager)

**PRINCIPAL ACTIVITIES:** Production of corrugated boxes

**Branch Offices:** Cagayan de Oro



*Principal Bankers:* Philippine Commercial International Bank; Bank of Philippines Islands; Far East Bank & Trust Co; Rizal Commercial Banking Corporation; United Coconut Planters Bank

*Date of Establishment:* 1963

*No of Employees:* 490

## SULPICIO LINES INCORPORATED

415 San Fernando, Binondo, Metropolitan Manila

*Tel:* 479621

*Telex:* GMC 480236 cebu pm

*PRINCIPAL ACTIVITIES:* Inter-island water passenger transport

*Branch Offices:* Passengers Dept. (Tel: 475346)

## SUN LIFE ASSURANCE COMPANY OF CANADA

Interbank Building, 111 Paseo de Roxas, Makati, Metro Manila

*Tel:* 818-6926

*Telex:* 63813 PH

*President:* J A Brindle

*PRINCIPAL ACTIVITIES:* Life assurance company

## SURIGAO CONSOLIDATED MINING CO INC

11/F Strata 200 Bldg, Emerald Avenue, Pasig, Metro Manila

*Tel:* 6731401/8, 6732036, 6732059, 6732172

*Telex:* 43176 APEXMIN PM

*Chairman:* Francisco M Ortigas III

*Directors:* Gerard H Brimo, Walter W Brown, Jaime M Ortigas, Augusto B Sunico, Carlos C Torres, Renan V Santos, Manuel De Leon, Calixto Y Laureano, Hermilando I Mandanas (President), Renan V Santos, Felciano L Miranda Jr

*Senior Executives:* Jose Ernesto C Villaluna Jr (Executive Vice President), Guillermo N Batac Jr (VP-Finance & Administration), Ricardo B Sarino Jr (AVP, Legal & Industrial Relations), Iluminado B Montemayor (Treasurer), Amado M Santiago Jr (Corporate Secretary), Germalina F Justiniano (Assistant Corporate Secretary), Leonardo M Ramos (AVP-Finance), Ernesto R Ulep (AVP-Operations)

*PRINCIPAL ACTIVITIES:* Mining and milling (gold and silver)

*Branch Offices:* Minesite: Suricon Siana Operations, Mainit, Surigao del Norte

*Principal Bankers:* Far East Bank & Trust Co; Security Bank & Trust Co; Philippine Banking Corporation; Bank of the Philippine Islands; International Corporate Bank; United Coconut Planters Bank

*Principal Shareholders:* Philippine Overseas Drilling & Oil Development Corporation; The Manila Banking Corporation; Co Inc; Hedge Issues Mgt & Leverage Advisors Inc; Francisco Ortigas Securities Inc

*Date of Establishment:* August 28th, 1935

*No of Employees:* Head Office 99; Minesite 504

## SWEET LINES INCORPORATED

Pier 6, North Harbor, Tondo, Manila

*Tel:* 263516, 269035

*Telex:* 2397 Sweet PU Manila

*Telefax:* 205534

*Chairman:* Eiji Hayashi; *President:* Eduardo R Lopingco

*Senior Executives:* Ma Teresa L Velasco (Vice President-Finance), Victoriano C Lo (Vice President-Marketing), Victor Lo Henares Jr (Purchasing Manager), Jose Ted R Cañada (Vice President-Personnel), Jaime I Apacible (Vice President-Engineering), Bonifacio P Santiago (Corporate Secretary), Atty Leo C Romero (Vice President-Legal), Serafin O Cabanlit (Vice President, Special Projects)

*PRINCIPAL ACTIVITIES:* Water passenger transport

*Branch Offices:* Cebu City; Davao City; Zamboanga City

*Principal Bankers:* Associated Bank; Far East Bank & Trust Co; Philippine Commercial International Bank; Allied Bank; Equitable Banking Corp

*Financial Information:*

	1990
	PP'000
Authorised capital	76,000
Paid-up capital	26,237
Total assets	132,509

*No of Employees:* 532

## TAGUM AGRICULTURAL DEVELOPMENT CO INCORPORATED

Tagum, Davao, del Norte

*Tel:* 831-3284, 833-8815

*Cable:* ANFLOCOR

*Telex:* 4357 Anflo PU

*Telefax:* 63916

*Chairman:* Antonio O Floirendo (also President)

*Directors:* Nenita R Floirendo, Rodolfo P del Rosario, Linda F Lagdameo, Antonio R Floirendo Jr, Ma Cristinas F Brias, Bonifacio P Bernardino, Emelita G Aguirre

*Senior Executives:* A R Floirendo Jr (Executive Vice President), R C Garcia (Senior Vice President-Finance), A B Sasin (Senior Vice President-Industrial Relations), A M Brias (Senior Vice President-Logistics), A N Valoria (Senior Vice President, Finance), A F De Los Reyes (Vice President-Agriculture (Tadeco)), L T Aglugub (Vice President- Agriculture (Joint Venture Area)), F A Cantil (Vice President-Finance), Q R Gavino (Vice President-Engineering), V L Quiñon (Vice President-Technical Services), J H Olarte (Manager-EDP)

*PRINCIPAL ACTIVITIES:* Banana production

*Principal Agencies:* Buyer: Chiquita International Trading Corporation (Hong Kong based)

*Principal Bankers:* Rizal Commercial Banking Corporation; Far East Bank & Trust Co; Security Bank & Trust Co; Mantrust

*Financial Information:*

	31.12.92
	PP'000
Profit before tax	41,531
Profit after tax	24,480
Retained profit	235,671
Earnings per share	14.89
Share capital	198,000
Total assets	1,033,319

*Principal Shareholders:* Antonio O Floirendo; Nenita R Floirendo, Rodolfo P del Rosario

*Date of Establishment:* December 1950

*No of Employees:* Approx 9,000

## TEXAS INSTRUMENTS (PHILIPPINES) INC

Baguio Export Processing Zone, 33 Yangco St, Baguio City

*Telex:* GMC 40536 tiphil pm

*PRINCIPAL ACTIVITIES:* Current carrying wiring devices; fittings

*Parent Company:* Texas Instruments, USA

## TMX PHILIPPINES INCORPORATED

Mactan Export Processing Zone, Lapu-Lapu City

*Tel:* (32) 85071/79

*Telex:* 48156 TMXCUBU TM; 66556 TMX02 PN; 24847 CBTMX PH

*Telefax:* (32) 85081

*Directors:* Rogelio Q Lim (General Manager)

*Senior Executives:* Leonides V Safuisag (Controller), Leopoldo B Bas Jr (Materials Manager), Joe C Hsieh (Operations Manager), Damian T Gomez Jr, Human Resources Manager), Sotero A Ang (Product Development & Engineering Manager), Generoso H Deriada Jr (Information Services Manager)

*PRINCIPAL ACTIVITIES:* Watches and clocks

*Branch Offices:* three domestic

*Parent Company:* TMX Bermuda Ltd

*Principal Bankers:* Citibank NA; Far East Bank & Trust Co

*Date of Establishment:* 1977

*No of Employees:* 2,500

# PHILIPPINES

## TRADERS ROYAL BANK

TRB Tower, Roxas Boulevard, Pasay, Metropolitan Manila

Tel: 831-2821/60

Cable: TRACOBNK

Telex: ETP 63254 Trabnk PN, ITT 40051; TRABNK PM; Capwire 14718 TRABNK PS

Telefax: 831-2494

Chairman: Zosimo C Malabanan

**Directors:** Andres L Africa (Vice Chairman & President), Clemente C Gatmaitan Jr, Miguel V Gonzalez, Angeles O Guevara, Mel A Macaraig, Honesto G Nicandro, Hector T Rivera, Vicente D Salgado, Macario U Te, Rocio B Torres, Manuel P Ladrido (Corporate Secretary)

**Senior Executives:** Antonio R Gomez (Executive Vice President), Vicente K Aranda (First Vice President), Severino P Buan Jr (Vice President), Marcelo P Pagkalinawan (Vice President), Cristina A Atienza (Vice President), Ramon R Balatbat (Vice President), Leonardo D de Jesus (Vice President), Jose O Lopez (Vice President), Virgilio R Bautista (Vice President), Bayani R Navarro (Vice President)

**PRINCIPAL ACTIVITIES:** Commercial banking

**Branch Offices:** 52 branches nationwide

**Financial Information:** January - November

	31.11.92
	PP'000
Deposits	3,850,039
Profit after tax	110,729
Authorised capital	750,000
Paid-up capital	147,309
Total assets	5,576,680

**Date of Establishment:** 1963

**No of Employees:** 998

## TRIUMPH INTERNATIONAL (PHILIPPINES) INCORPORATED

Electronics Avenue, FTI Compound, Taguig, Metropolitan Manila

Tel: 8280031

**PRINCIPAL ACTIVITIES:** Manufacture of women's garments

## TROPICAL HUT FOOD MARKET INC

163 EDSA, Mandaluyong, Metropolitan Manila

Tel: 795896

**PRINCIPAL ACTIVITIES:** Supermarket operators

## TRUST INTERNATIONAL PAPER CORPORATION

2/F ACE Building, Rada Street, Legaspi Village, Makati, Metro Manila

Tel: 85-97-81

Telex: 22110 BCIPH

Telefax: (632) 815-9460

Chairman: Marixi R Prieto; President: Elon Ting

**Directors:** Macario S Rufino, Manuel R Galvez (Treasurer), Antonio Rufino, Ernesto B Rufino

**Senior Executives:** Luz R Bitong (Senior Vice President), Renato C Sio (SVP Manufacturing), Alfredo Yu Huang (SVP Sales), Alfredo T CHan (SVP Publishing Paper Sales), Efren C Tanlapco (SVP Administration & Accounting), Danilo Camacho (SVP Finance), Cicente P Banatao (SVP Manufacturing & Resident Manager), Teresa F Reyes (AVP Controller)

**PRINCIPAL ACTIVITIES:** Paper manufacturing

**Subsidiary Companies:** Bataab Pulp & Paper Mills Inc

**Principal Bankers:** Philippine Commercial International Bank; Development Bank of the Philippines; Chinabank; Solidbank Corporation; Philtrust; Interbank; Philbanking Corporation

**Financial Information:**

	1991
	PP'000
Profit before tax	15,100
Profit after tax	9,649
Retained profit	1,393
Earnings per share	1.21
Share capital	80,000
Shareholders funds	80,000
Total assets	850,094

**Date of Establishment:** 1988

**No of Employees:** 290

## UNION AJINOMOTO INC

331 Union Ajinomoto Bldg, Sen Gil J Puyat Avenue, Makati, Metro Manila

Tel: 87-60-81

Telex: 45686 PH

Telefax: 818-5487

President: Leonardo Ty

**PRINCIPAL ACTIVITIES:** Production of food flavourings (monosodium glutamate)

## UNION GLASS & CONTAINER CORPORATION

Bo Ugong, Pasig, Metropolitan Manila

Tel: 673 1170/72

Cable: Unionglass

Telex: 43122 UGCORP PM

Telefax: (632) 682-30-83

President: Peter M Javier

**Directors:** Carlos Palanca III, Gerardo L Aquino, Ma Linda S Santos, Ma Asuncion R Tifiga, Roberto San Jose, Alberto Gotuaco, Carlos Miguel Palanca, Karleen Zita P Casiño, Carlos Torres, Peter M Javier, Gary Clinard

**Senior Executives:** Peter M Javier, Nemesio A Sugue, Editha R Hechanova, Victor A Aquino

**PRINCIPAL ACTIVITIES:** Glass container manufacture for a number of specialist applications in the food, pharmaceutical and brewing industries

**Principal Bankers:** Far East Bank & Trust Co; Metropolitan Bank & Trust Co; Bank of the Philippine Islands; Prudential Bank; Bank of America

**Financial Information:**

	1989	1990
	PP'000	PP'000
Sales turnover	208,038	238,912
Profit	11,763	9,590
Authorised capital	50,000	100,000
Paid-up capital	26,406	39,609
Total equity	156,770	286,306
Total assets	302,000	435,196

**Principal Shareholders:** Palanca Investment & Trading Group Inc; Commonwealth Foods Inc; United Laboratories Inc; CPJ Corporation; Augusto G Syjuco; La Tondeña Inc; FMF Development Corporation; Owens Illinois

**Date of Establishment:** 1957

**No of Employees:** 506

## UNION INDUSTRIES INCORPORATED

3/F Union-Ajinomoto Bldg, 331 Sen Gil Puyat Ave, Makati, Metro Manila

Tel: 87-02-53, 87-60-81

Cable: Unglass Manila

Telex: 45698 UII PM

Telefax: (2) 8185487, (2) 8160402

Chairman: Leonardo K Ty (also President)

**Directors:** Carlos Ty (Vice President & General Manager), Erlinda Ty (Treasurer), Alexander Ty (Chief Operating Officer), Miguel Varela (Secretary) Jose Mari Velez, Antonio Peralta, Tomas Apacible, Ruben Fruto

**PRINCIPAL ACTIVITIES:** Production of domestic and industrial goods; glass tumblers/glass containers, plastic parts, diecast parts, tool/die making facilities, electric fans, stainless tableware

**Branch Offices:** Factory: 1274 EDSA, Quezon City; Bo Ugong, Pasig, Metro Manila; Barrio Canlubang; Calamba; Laguna

**Principal Bankers:** Associated Bank; Philippine Bank of Communications; China Banking Corporation

**Financial Information:**

	1991
	PP'000
Sales turnover	103,096
Profit before tax	301
Profit after tax	196
Retained profit	13,449
Earnings per share	0.33
Authorised capital	60,000
Paid-up capital	58,976
Total assets	330,434

**Principal Shareholders:** Transunion Corporation; Leonardo K Ty; Associated Bank; Carlos P Ty; Vicente Novales

**Date of Establishment:** 1960

**No of Employees:** 1,180

## UNITED COCONUT PLANTERS BANK

UCPB Building, Makati Avenue, Makati, Metropolitan Manila

**Tel:** 818-8361

**Cable:** UNIBANK

**Telex:** ITT 45589

**Telefax:** 817 8131

**Chairman:** Ramon Y Sy (Also CEO)

**Board of Directors:** Ramon Y Sy, Juan J Carlos, Enrique M Herbosa (President & Chief Operating Officer), Charles R Avila, Manuel A Concordia, Simeon Datumanong, Filemon L Fernandez, Antonio M Gatuslao, Teodoro L Locsin Jr, Renato M Unico, Ramon C Bagatsing, Ernesto B Alampay Sr, Edilberto C de Jesus, Fritz R Gemperle, Delfin L Lazaro

**Principal Officers:** Ernesto B Almpay Sr (Corporate Secretary), Vicente A Casiño Jr (SVP-Account Management Division), Mervyn G Encanto (SVP-Legal Service Division & Asst Corporate Secretary), Angelo V Manahan (SVP-Domestic Banking Division), Norberto M Maronilla (SVP-Treasury Division)

**PRINCIPAL ACTIVITIES:** Expanded commercial banking

**Branch Offices:** 98 branches nationwide, 1 Representative Office

**Subsidiary Companies:** United Savings Bank; United Bicol Savings Bank Inc; United Eastern Savings Bank Inc; United Mindoro Savings Bank Inc; Rural Banks of Aloran, Glan, La Castellana, Laguindingan, Lamitan, Mayantoc, Puerto Princesa, Sindangan, Sogod, Toboso, Tuburan; United Rural Bank of Panay Island Inc

**Financial Information:**

	31.12.89
	PP'000
Deposits	14,139,172
Total assets	21,027,238

**Principal Shareholders:** Coconut Farmers, E Cojuangco Jr and Companies

**Date of Establishment:** 1963

**No of Employees:** 2,230

## UNITED COCONUT PLANTERS LIFE ASSURANCE CORPORATION

6774 Cocolife Building, Ayala Avenue, Makati, Metropolitan Manila

**Tel:** (2) 818-6873, 818-6871

**Telefax:** (2) 817-5980

**Chairman:** Ramon Y Sy; Vice Chairman: Reynaldo S Guiao

**Directors:** Enrique M Herbosa, Mervyn G Encanto (Vice President & Legal Counsel), Alfredo C Tumacder Jr (President), Oscar A Torralba, Nilo L Pacheco Jr, Antonio Ernesto Rodriguez, Manuel Oxales, Beatriz Barredo

**Senior Executives:** Carina L Corona (Vice President, Client Services), Lope L Cuaresma (Vice President, Information Systems Services), Alfredo R Santamaria (Vice President, Individual Marketing Division), Rondolfo R Dimen (Vice President, Metro Manila Marketing Services), Artemio A Tanchoco Jr (Vice President,

Finance Division), Lope Jose U Garde (Assistant Vice President, Actuarial Dept), Ma Isabel A Nuguid (Assistant Vice President, Human Resources & Administrative Services), Lope R Torres (Assistant Vice President, Assistant Corporate Secretary), Malou Alejandre (Assistant Vice President, Investments)

**PRINCIPAL ACTIVITIES:** Life assurance company

**Branch Offices:** 42

**Subsidiary Companies:** Allied Guarantee Insurance Company

**Principal Bankers:** United Coconut Planters Bank

**Financial Information:**

	1991	1992
	PP'000	PP'000
Premium income	212,081	268,892
Profit before tax	84,633	95,519
Profit after tax	70,217	81,099
Retained profit	535,069	616,168
Dividend	19,163	16,952
Dividend per share	0.53	0.47
Earnings per share	14.86	17.12
Total assets	1,410,774	1,461,724

**Principal Shareholders:** Coconut Farmer-Stockholders

**Date of Establishment:** February 16th, 1966

**No of Employees:** 265

## UNITED LABORATORIES INCORPORATED

66 United Street, Mandaluyong, Metropolitan Manila

**Tel:** 721-6501

**Cable:** UNILAB Manila

**Telex:** 14720 UNILAB PS, 23085 ULI PH, 42268 UNILAB PM

**Telefax:** 721-8806

**Chairman:** Jose Y Campos

**Directors:** Mariano K Tan, Howard Q Dee, Alberto Gotuaco, Guillermo C Gastrock, Jose D Campos Jr, Delfin B Samson Jr (President)

**Senior Executives:** Rodolfo G Ibañez (Executive Vice President-Promotions), Tan Wan Lian (Executive Vice President-Distribution), Mariano K Tan (Senior Vice President-Corporate Funds), Angel A Florentin (Senior Vice President-New Ventures), Ernesto S Abalos (Senior Vice President-Finance), Gervasio T Gaviola (Senior Vice President-Treasurer), Carlos C Ejercito (Senior Vice President-Administration), Jesus R Solomon (Senior Vice President-External Affairs), Francisco G de Guzman (Corporate Secretary)

**PRINCIPAL ACTIVITIES:** Manufacture, promotion, distribution and sale of pharmaceutical specialties, veterinary products, and food

**Branch Offices:** 18

**Principal Bankers:** Citibank; Bank of America; Bank of the Philippine Islands; Rizal Commercial Banking Corp; Far East Bank & Trust Company

**No of Employees:** Approx 3,600

## UNITED PULP & PAPER CO INC

Phinma Bldg, 166 Salcedo St, Legaspi Village, Makati, Metro Manila

**Tel:** 810-9526

**Cable:** PHINMA, Manila

**Telex:** RCA 7222368

**Telefax:** (632) 817-9807, 818-8158

**Chairman:** Honrado R Lopez

**Directors:** Ramon V del Rosario, Consuelo Madrigal, Ernesto O Escaler, Benjamin de Leon, Eligia Fernando, Roberto de Ocampo, Nicasio Alcantara, Enrique Fernandez, Manuel Collantes, Magdalena B Albarracin Jr, Oscar J Hilado, Santiago Dumlaog Jr (President), Federico V Ortiz, Francisco A Dizon

**Senior Executives:** Oscar J Hilado (Senior Executive Vice President), Cesar R Paglinawan (Executive Vice President & General Manager), Consuelo P Madrigal (Treasurer), Ernesto O Escaler (Vice Chairman), Benjamin L de Leon (Assistant Treasurer), Magdalena B Albarracin Jr (Senior Vice President), Antonio M dela Rosa (Assistant Vice President & Comptroller), Irwin R Salvador (Vice President-Operations), Eduardo A Mendoza (Vice President, Marketing & Business Development), Alberto A Gayamat (Vice President, Finance), Anastacio C Tanjuaquico (Assistant Vice President & Mill Manager), Juan J Diaz (Corporate Secretary), Victor Jose De vera (Assistant Vice President, Marketing), Miguel Romualdo T Sanidad (Assistant Corporate Secretary)

**PRINCIPAL ACTIVITIES:** Pulp and paper manufacturer

# PHILIPPINES

*Subsidiary Companies:* Luzon Packaging Products Inc; United Industrial Bag Co

*Principal Bankers:* Far Bank & Trust Co; Rizal Commercial Banking Corp; Philippine Commercial & International Bank; Asian Bank

*Financial Information:*

	31.12.91
	PP'000
Profit before tax	64,186
Profit after tax	50,764
Retained profit	103,918
Earnings per share	4.88
Authorised capital	148,000
Paid-up capital	112,242
Total assets	510,421

*Principal Shareholders:* Bacnotan Consolidated Industries Inc; Marinduque Mining & Industrial Co; Philippine Investments Management Consultants Inc

*Date of Establishment:* December 2nd, 1969

*No of Employees:* 294

## UNIVERSAL REINSURANCE CORPORATION

Universal Re Bldg, 106 Paseo de Roxas, Legaspi Village, Makati, MM  
Tel: 817-8556

*Cable:* Reinsure Manila

*Telex:* 45240 URCPH PM; 45428 URCPH PM

*Telefax:* (632) 817-3745

*Chairman:* Jaime Zobel de Ayala; *President:* Isagani de Castro

*Directors:* Manuel Q Bengson, Alfonso P Garcia Jr, Felipe Enage, Fidel M Alfonso, Enrico Nano, Mariano Mercada, Isagani de Castro, Gregoria Cruz Araldo

*Senior Executives:* Januario Aliwalas (Vice President), Benedicto C Delgado (Vice President), Herminia S Jacinto (Senior Vice President), Jose M Ganacias Jr, Augusto C Cipriano (Assistant Vice President), Eugenio S Garcia (Assistant Vice President), Rodolfo M Nayve (Assistant Vice President), Antonio M Bernardo (Corporate Secretary), Teresa Sorran (Assistant Vice President), Fernando M Valte Jr (Assistant Vice President)

*PRINCIPAL ACTIVITIES:* Reinsurance

*Parent Company:* Ayala Corporation

*Associated Companies:* Ayala Life Assurance Co Ltd; FGU Insurance Corp

*Principal Bankers:* Bank of the Philippine Islands; Citibank; Philippine Commercial & Industrial Bank

*Financial Information:*

	1991
	PP'000
Premiums	500,970
Profits	4,398
Earnings per share	1.19
Authorised capital	15,000
Paid-up capital	37,000
Total assets	395,663

*Principal Shareholders:* Ayala Corp; Insular Life Assurance Co Ltd; FGU Insurance Corp; Ayala Life Assurance Inc

*Date of Establishment:* March 31st, 1949

*No of Employees:* 78

## UNIVERSAL ROBINA CORPORATION

Bo Bagong Ilog, E Rodriguez Jr Ave, Pasig, Metropolitan Manila  
Tel: 673-7541

*Cable:* Unicorn Manila

*Telex:* GMC 43125 cfcuic pm

*Directors:* John Gokongwei Jr (President), James L Go (Senior Vice President), Henry L Go (Senior Vice President), Johnson Robert Go (Senior Vice President), Ignacio Gotao (Senior Vice President), Eugenie M L Villena (Treasurer)

*PRINCIPAL ACTIVITIES:* Export trading

*Principal Bankers:* FEBTC; Consolidated Bank; Philippine Commercial & Industrial Bank; Bank of America; Chemical Bank of New York

*Date of Establishment:* 1954

## UNSON, C C, CO INCORPORATED

Culmat Bldg, 127-133 E Rodriguez Av, Corner 12th St, Quezon City, MM

*Tel:* 773761-69

*PRINCIPAL ACTIVITIES:* Primary cells and batteries

*Branch Offices:* Manufacturing Division: Novaliches, QC, Tel: 901727

## VICTORIA MARKETING CORPORATION

Room 307, DCG Bldg, 167 Legaspi St, Legaspi Village, Makati, Metro Manila

*Tel:* 8184058, 8184442

*Cable:* QUEENLYMAR MANILA

*Telex:* 04441 Ph

*Chairman:* Ramon H Ozaeta Jr

*Directors:* Ernesto Tanchi Sr, Tan Kimlo, Roman Ozaeta Jr, Mariano Tan, Richard C Tan, Avelina Osias, Francisco Benedicto

*Senior Executives:* Tan Kimlo (President, Avelina Osias (Senior Vice President), Benjamin Santos (Vice President - Operations), Mariano Tan (Treasurer), Benjamin Gonzalez (Secretary)

*PRINCIPAL ACTIVITIES:* Marketing of sugar products

*Principal Agencies:* NASUTRA

*Branch Offices:* Bacolod City

*Principal Bankers:* Metropolitan Bank & Trust Co; Philippine Commercial International Bank; Republic Planters Bank; Bank of the Philippine Islands

*Principal Shareholders:* Tan Kimlo; B Benedicto & Sons Co Inc; Roxy Mftg Corp; Estrella B Tan; Mariano Tan; Philippine Securities Corp; Tan Shin Tiu; EVP Dev Inc; Richard Tan

*Date of Establishment:* 1964

## VICTORIAS MILLING COMPANY INC

5/F VMC Bldg, 165 Legaspi Street, Legaspi Village, Makati, Metro Manila

*Tel:* 818-4545, 815-8101

*Cable:* VICMICO MAKATI

*Telex:* 22264 VMC PHh

*Telefax:* (632) 815-3204

*Chairman:* Claudio R de Luzuriaga Jr; *President:* Gerardo B Javellana

*Directors:* Carlos H Tupas Jr (Executive Vice President), Orlando C Rodriguez (Treasurer), Cornelio M Consing, Joaquin L Misa, Ismael M Reinoso, Edgardo F Q Yap, Antonio G Gonzalez, Carlos H Tupas Jr, Jose Ma Ossorio

*Senior Executives:* Joaquin L Misa (Secretary), Rolando C Rodriguez (Assistant Treasurer & Assistant Secretary), Emmanuel S Duterte (Controller), Vicente M Del Castillo Jr (Vice President-Manufacturing), Virgilio R Flores (Vice President-Agriculture), Fortunato A Basila (Vice President-Makati Office), Cesar E Ramos (Vice President-Management & Technical Services & Makati Office), Norberto B Capay (Vice President, Management & Administrative Services), Dominador P Abelldo (Vice President, Engineering Services), Luis J Padilla (Vice President, Marketing)

*PRINCIPAL ACTIVITIES:* Manufacturing of refined sugar, raw sugar; engineering products and services; prawns and canned foods

*Branch Offices:* Head office and factory: VICMICO Negros Occidental; Jardine Nell Building, Lacson Corner 4th Street, 6100 Bacolod City

*Subsidiary Companies:* Sugar Prospects Inc; North Legazpi Land Development Corporation; Canetown Development Corporation; Victorias Agricultural Management Corporation; Victorias Agricultural Land Corporation; VICMICO International Inc; Affiliated Companies: Port Royal Starlight Inc; Prince Investment Corporation; Victorias Quality Packaging Co Inc; Victorias Insurance Factors Corporation; North Negros Marketing Co Inc; Caneland Sugar Corporation

*Principal Bankers:* Bank of the Philippine Islands; Citytrust Banking Corporation; Citibank NA; Far East Bank & Trust Company; Union Bank of the Philippines; Multinational Investments Bank; A F Merchants Inc; International Corporate Bank; Security Bank & Trust Company; Asian Savings Bank

## Financial Information:

	1991
	PP'000
Revenues	2,498,380
Profit before tax	137,266
Profit after tax	101,818
Retained profit	292,444
Dividend per share	10.00
Earnings per share	20.36
Authorised capital	800,000
Paid-up capital	500,000
Total assets	2,732,320

*Principal Shareholders:* M J Ossorio Pension Foundation Inc

*Date of Establishment:* May 9th, 1919

*No of Employees:* 4,119

## VICTORY LINER INCORPORATED

713 Rizal Avenue Extension, Caloocan, Metropolitan Manila

*Tel:* 891876/7

*PRINCIPAL ACTIVITIES:* Provincial bus line operators

## VITARICH CORPORATION

2316 Pasong Tamo Extension, Makati, Metropolitan Manila

*Tel:* 816-7461

*Cable:* SARMIENTOS MANILA

*Telex:* 63164 SII PN

*Telefax:* 816-7235

*Chairman:* Lorenzo S Sarmiento (President)

*Directors:* Pablo S Sarmiento (Vice Chairman), Mario M Sarmiento, Leonardo L Sarmiento, Rogelio M Sarmiento, Danilo P Sarmiento, Warmelo G Ching (Executive Vice President), Vicente R Jayme, Marino B Roxas, Dino A Crucillo, Lydia S Enrile, Ma Luz S Roxas

*Senior Executives:* Manuel S Urbano (Vice President-Farms), Romeo A De Jesus (Vice President-Finance & Treasurer), Edward A Acosta (Vice President-Feeds) Josefina B Dideles (Assistant Vice President-Secretary)

*PRINCIPAL ACTIVITIES:* Preparation of feed for livestock; production of poultry products

*Branch Offices:* Panancan; Davao City; Bo Umalag; Cagayan de Oro City

*Principal Bankers:* Far East Bank & Trust Co; Citytrust Banking Corp; Philippine Commercial & International Bank; Union Bank of the Philippines; Combank

## WARNER-LAMBERT PHILIPPINES INCORPORATED

Nat'l Life Insurance Bldg, Ortigas Ave, Greenhills, San Juan, Metro Manila

*Tel:* 7215251-68

*Cable:* WARNLAM MCA

*Telex:* 42461, 42462 WARNLAM PM, GMCR 42460 SEA/REG PM; Eastern Telecoms 66389 WRLAM PN

*President:* Rodolfo C Salazar (General Manager)

*Senior Executives:* Primitivo M Acosta, Gaudencio G Cantos, Nelson R Carandang, Mauro M Del Casal, Arturo S Magpayo, Sixto Q Samson, Romeo N Sarte

*PRINCIPAL ACTIVITIES:* Drugs and medicines; health care and confectionery products

*Parent Company:* Warner-Lambert International

*Subsidiary Companies:* Asia, Australia, Canada, Latin America, Europe, Middle East, Africa

*Principal Bankers:* Citibank; Philippine Commercial & International Bank; Metro Bank

*Principal Shareholders:* Warner-Lambert International

*Date of Establishment:* August 1954

*No of Employees:* 531

## WELLINGTON INVESTMENT & MANUFACTURING CORPORATION

Bo Pineda, Shaw Boulevard, Pasig, Metropolitan Manila

*Tel:* 484085

*PRINCIPAL ACTIVITIES:* Flour milling, except cassava

## WILLIAM LINES INC

Pier 14-North Harbour, Marcos Road, Cebu City

*Tel:* 279809

*President:* Victor Chiongbia

*PRINCIPAL ACTIVITIES:* Water passenger transport between the Philippine islands

*Branch Offices:* Pier 14, North Harbor, Tondo, (Tel: 274809), Telex: PTT 2300 wiline pn; Davao City, Sta Ana Ave, Telex: PTT 8842 wiline pn; Cebu City, Gokaiko Bldg, Telex: GMC 48031 welines pm

## WYETH-SUACO LABORATORIES INC

2238 Pasong Tamo Extension, Makati, Metropolitan Manila

*Tel:* 881941, 861576

*Telex:* ETP 66428 wyeth pn, GMC 45037 wyethic pm

*PRINCIPAL ACTIVITIES:* Drugs and medicines

## ZAMBOANGA WOOD PRODUCTS INC

Room 55 GPL Building, 219 Sen Gil J Puyat Ave, Makati, Metropolitan Manila

*Tel:* 815-9636

*Cable:* ZAMBOWOOD Manila

*Telex:* ETP 63911 Zambo Pn; PGC 22645 Zwp Pn

*Telefax:* (632) 815-9640

*President:* Alfonso S Yuchengco III

*Directors:* Manuel J Gonzalez (Chairman), Alfonso S Yuchengco III, Antonio W Diokno, Sotero M Balmaceda, Helen Y Dee

*Senior Executives:* Alfonso B Mendoza (Senior Vice President & Treasurer), Marcelo T Dy (Corporate Secretary), Senen D Baccay (Assistant Corporate Secretary)

*PRINCIPAL ACTIVITIES:* Manufacturers and wholesalers of lumber, plywood and related products

*Branch Offices:* Main Office: Lumbayao, Zamboanga City; Branches: Makati Office, Makati, Metropolitan Manila; Malubal, Ipil, Zamboanga del Sur

*Parent Company:* House of Investments

*Subsidiary Companies:* B A Finance Corporation; Zamboanga Carriers Inc

*Principal Bankers:* Rizal Commercial Banking Corporation; Philippine Commercial & Industrial Bank; Union Bank of the Philippines

*Principal Shareholders:* House of Investments; Malayan Insurance Co Inc; Malayan Zurich Insurance Co Inc

*Date of Establishment:* September 1961

*No of Employees:* Approx 1,500

## ZUELLIG PHARMA CORPORATION

5/F Zuellig Building, Sen Gil Puyat Avenue, Makati, Metro Manila

*Tel:* (2) 872011

*Telefax:* (2) 819-1328

*President:* Reiner W Gloor

*PRINCIPAL ACTIVITIES:* Manufacturers of pharmaceuticals

*Financial Information:*

	1991
	PP'000
Turnover	7,275,342

# Major Companies of SINGAPORE

## 3M SINGAPORE PTE LTD

9 Tagore Lane, Singapore 2678

Tel: 4548611

Cable: TRIMINCO

Telex: 21685 TRIMCO

Telefax: 456-8953

Directors: W D Perkins (Managing)

**PRINCIPAL ACTIVITIES:** Sales and service for security systems, electrical equipment; copiers, audio visual systems, facsimile transceivers, medical instruments, printing and photographic, etc

Date of Establishment: 1966

## ABB INSTALLATION MATERIALS (EAST ASIA) PTE LTD

2 Ayer Rajah Crescent, Singapore 0513

Tel: 775-3777

Telex: 23436 ABBRPC RS

Telefax: 778-0222

President: Bo Hedenstrom

Senior Executives: Paul Tan (Vice President, Sales & Marketing)

**PRINCIPAL ACTIVITIES:** Manufacture, marketing and distribution of low-voltage installation equipment (MCB's/ELCB's, distribution boards, consumer units, explosion-proof equipment and wiring accessories)

Parent Company: Asea Brown Boveri Holdings (SEA) Pte Ltd

Principal Bankers: Development Bank of Singapore

Principal Shareholders: Asea Brown Boveri Holdings (SEA) Pte Ltd; ABB Stotz Kontakt GmbH

Date of Establishment: April 9th, 1974

No of Employees: 400

## ACMA LTD

17 Jurong Port Road, Singapore 2261

Tel: 268-7733

Cable: ACMALTD

Telex: 39094 ACMA RS

Telefax: 266-3998

Chairman: Quek Sim Pin

Directors: Martin C W Yuen (Managing), H M Sithawalla (Deputy Managing Director), Rai Rajen (Finance Director)

Senior Executives: Ho Chin Min (Accountant), Leong Kum Yin (Personnel Manager), Ee Pen Kee (Company Secretary)

**PRINCIPAL ACTIVITIES:** Sale and service of refrigerators, air-conditioners, electrical and electronic equipment and related technical services; research and development, manufacture, sale and maintenance of computer equipment; peripherals and other office equipment; distribution of communication equipment, parts and accessories; installation and servicing of packaged airconditioners; investment holding and contract works

**Subsidiary Companies:** Acma Engineers (Pte) Ltd; Tecplas Far east (Pte) Ltd; Lityan Systems (M) Sdn Bhd; Acma Overseas (Hong Kong) Ltd; Datamatic Holdings Ltd (Australia); Acma Marketing Ltd (UK); Lityan Systems (S) Pte Ltd; Acma ICCL Pte Ltd; Acma Industries Pte Ltd; Advanced Business Solutions (M) Sdn Bhd; Acma Marketing Pte Ltd; Ideas Engineering Pte Ltd; Radac Private Ltd; Radac (M) Sdn Bhd; Highwell Pty Ltd (Australia); Goldstone Corporation (USA)

Principal Bankers: United Overseas Bank; Banque Nationale de Paris; Societe Generale; Overseas Union Bank Ltd; Deutsche Bank; Malayan Banking Berhad

Financial Information:

	31.12.91	31.12.92
	S\$'000	S\$'000
Sales turnover	139,147	128,941
Profit before tax	14,535	22,295
Profit after tax	11,196	15,723
Retained profit	-	9,272
Dividend	5,221	5,930
Dividend per share	10.0	12.5
Earnings per share	17.3	23.1
Share capital	61,612	61,672
Total assets	152,766	178,138

Principal Shareholders: Quek Sim Pin; Govett Oriental Investment Trust plc

Date of Establishment: 1967

No of Employees: 600

## AGALIEM TRADING SDN BHD

1st Floor, Thong Teck Building, 15 Scotts Road, Singapore 0922

Tel: 7371011

Cable: Agaliem Singapore

Telex: 23151 Rs

**PRINCIPAL ACTIVITIES:** Commodity trading in granite aggregate (sole agents), crude palm oil, and import-export business

Principal Agencies: Santi Quarries Sdn Bhd

## AIU (SINGAPORE) PTE LTD

78 Shenton Way, #07-01/03, Singapore 0207

Tel: 322-5000

Cable: AMINTERSUR

Telex: 21388 SINAMER RS

Telefax: 225-3076

President: Gary L Buckingham (also Managing Director)

Directors: Garry L Buckingham, Richard Tan Keng Hong, Tan Meng Kiat, Chew Sung Kit

Senior Executives: Richard K H Tan (Vice President & Comptroller), Tan Meng Kiat (Consultant), Chew Sung Kit (Assistant Vice President-Underwriting), Douglas Russell (Assistant Vice President-Claims)

**PRINCIPAL ACTIVITIES:** General Insurance

Principal Agencies: American Home Assurance Co; American International Assurance Co Ltd; New Hampshire Insurance Company

Parent Company: American International Group

Principal Bankers: Bank of America; Security Pacific National Bank

Financial Information:

	1989
	S\$'000
Profits*	3,420
Authorised capital	200,000
Paid-up capital	200,000
Total assets	6,412,006

\*Excluding underwriting profits

Principal Shareholders: American International Underwriters Overseas Ltd

Date of Establishment: July 14th, 1971

No of Employees: Approx 140

## ALFA-LAVAL SOUTH EAST ASIA PTE LTD

11 Joo Koon Circle, Singapore 2262

Tel: 8622711 (16 lines)

Cable: Alfalaval S

Telex: 50100 Alfaval Rs

Telefax: 862-3072

Directors: Suen Rosen (Managing Director), Maung Maung Sein

Senior Executives: Maung Maung Sein (General Manager), Christer Persson (Regional Financial Controller), W C Lee (Food & Dairy Division Manager), M M Sein (Fats & Oils), Lim Kee San (Crude Palm Oil Separation Division), Bruce Leung (Thermal Division), Norman Seeds (Bran Division), Olle Bergman (Convenience Foods Division), Koh Whye Ngee (Customer Service), Monica K Gimre (R&D Centre)

**PRINCIPAL ACTIVITIES:** Equipment and continuous processes for manufacturing industry, primary production industry, agro industry and food processing: spiral and plate heat exchangers; flow equipment; mineral oil products and services; centrifugal separators; dairy processes; fish product equipment; brewing equipment; fruit juice, coffee, tea, yeast and vegetable oil processing equipment; starch and latex processing equipment

Principal Agencies: Hoyer (ice cream processing equipment); Kramer & Grebe (mincer & packaging equipment); Bran & Luebbe (dosing and analysing technology); Koppens (continuous processing); LKM (flow equipment)

Branch Offices: Regional offices: Malaysia; Thailand; Indonesia; Philippines

# SINGAPORE

Parent Company: Alfa-Laval AB, Sweden  
Subsidiary Companies: Alfa-Laval (M) Sdn Bhd; Alfa-Laval (Thailand) Ltd

Principal Bankers: Hongkong & Shanghai Banking Corporation

Financial Information:

	1990
	S\$'000
Sales turnover	65,145
Authorised capital	7,500

Principal Shareholders: Alfa-Laval AB of Sweden

No of Employees: 90

## ALGEMENE BANK NEDERLAND NV

18 Church Street, Singapore 0104

Tel: 535-5511

Cable: Bancolanda Singapore

Telex: General: 24396, 23034; Dealers: 24430, 20874, 20875

Telefax: 532-3108

Senior Executives: J Slotema (General Manager)

PRINCIPAL ACTIVITIES: Banking and finance; investment banking

Branch Offices: Head office: Amsterdam

Parent Company: Algemene Bank Nederland NV, Vijzelstraat 32, PO Box 669, 1000 EG Amsterdam, Netherlands

Subsidiary Companies: ABN banks worldwide

Date of Establishment: 1824

## AMCOL HOLDINGS LTD

1E Lorong Tukang Lima, Singapore 2261

Tel: 2617951

Cable: Amcolite Singapore

Telex: 34143 Amcol Rs

Telefax: 265-3682

Chairman: Henri Chollet; Vice Chairman: Chng Heng Tiu

Directors: Kang Hwi Wah (Managing Director), Lim Chou Leong (Deputy Managing Director), Hajime Abe, Bay Yew Chuan (Group General Manager), Govinda Gopalan

PRINCIPAL ACTIVITIES: Investment holding company with subsidiaries involved in production of fluorescent lighting; lighting fixtures; accessories; electrical components; plastic products; cassette tapes; assembly of electrical products (TV and video); trading in electronic consumer electrical products

Principal Agencies: Sony; Square D; Funai; Aussie Duct

Subsidiary Companies: Sankei Pte Ltd; Unimagnetic Pte Ltd; Amcol Investments Pte Ltd; Amcol Properties Pte Ltd; Amcol Enterprise Pte Ltd; Amcol Engineering Pte Ltd; Amcol Cosmos (HK) Ltd; Amcol (Malaysia) Sdn Bhd; Amcol SEI Warehouse Pte Ltd; Golden Bay Realty Pte Ltd; Associated Companies: PT Amcol Graha Electronic Industries (Indonesia); Funai Electric (S) Pte Ltd; Paper Box Industries (1988) Pte Ltd; Amcol Electronics Co Ltd (Thailand); Palm Resort Sdn Bhd;

Principal Bankers: Societe Generale; Hongkong & Shanghai Banking Corporation; Banque Nationale de Paris; National Westminster Bank Plc; Bank of China

Financial Information:

	31.12.89
	S\$'000
Sales turnover	577,000
Profits	13,700
Authorised capital	100,000
Paid-up capital	49,500
Total assets	438,000

Principal Shareholders: Kang Hwi Wah; Keng Huee Chou, Chng Heng Tiu Pte Ltd

Date of Establishment: 1965

No of Employees: 400 (Group)

## AMERICAN EXPRESS BANK

Shing Kwan House, 4 Shenton Way, Singapore 0106

Tel: 2202311

Cable: Amexbank Singapore

Telex: 21172 Rs

Telefax: 225-5341

Senior Executives: Werner Langenbach (General Manager)

PRINCIPAL ACTIVITIES: Banking, finance and credit services  
Parent Company: American Express Corporation, USA

## AMERICAN PRESIDENT LINES LTD

Jit Poh Building, 19 Keppel Road #02-01, Singapore 0208

Tel: 225-9966, 222-9551 (Container Freight Station)

Cable: Preslines Singapore

Telex: 21337 APLINES RS

Telefax: 221-4922

Directors: Daniel P Herbert (Managing)

Senior Executives: Ho Yan Chan (Sales Manager), Gale W Searing (Regional Sales Manager)

PRINCIPAL ACTIVITIES: Shipping and container freight forwarding

Branch Offices: Bangkok

Parent Company: American President Company

Principal Bankers: Bank of America

Date of Establishment: October 1932

No of Employees: 77

## AMOY CANNING CORP (S) LTD

254 Bukit Timah Road, 13km, Singapore 2158

Tel: 466-3566

Cable: AMOYCAN

Telex: 39794 AMOCAN RS

Telefax: (65) 467-4213

Chairman: T W Ong

Directors: Tan Sri Dato Wong Tok Chai, Dato Lee Eng Teh, Dr Lim Peng Thiam, Hwang Soo Kwo

Senior Executives: Cheng Kit Tsoi (Manager)

PRINCIPAL ACTIVITIES: Manufacture of canned food - meat, fish, vegetables, etc; manufacture of soy sauce, chilli sauce, etc; fruit and soybean juice beverages

Branch Offices: Kuala Lumpur, Malaysia

Subsidiary Companies: New Zealand Dairy Supplies (S) Ptd Ltd

Principal Bankers: Bank of East Asia; Standard Chartered Bank; Oversea-Chinese Banking Corp

Date of Establishment: 1952

No of Employees: 120

## ANGLO-SWISS TRADING CO PTE LTD

11 Dhoby Ghaut, #11-02/05 Cathay Building, Singapore 0922

Tel: 339-6377

Cable: Astramark Singapore

Telex: 22041 Astraco RS

Telefax: 339-0618

Chairman: W E Huber

Directors: W E Huber (Managing Director), Mrs C Huber (Regional Director)

Senior Executives: G Thipthorpe (Regional Director of Sales), R Y S Chia (Regional Sales & Marketing Manager)

PRINCIPAL ACTIVITIES: Kitchen, restaurant and hotel supplies: cutlery, linen, packaging materials, coffee-making equipment, chinaware, steelware, fibreglass and plasticware, trolleys, trucks and carts. Import-export

Principal Agencies: Bunn-O-Matic Corporation, (USA); Chocolate Camille Bloch Ltd, (Switzerland); Ditting AG, (Switzerland); Egro AG, (Switzerland); Societa Agricola Industriale Pomezia SAS, (Italy); AG Jona, (Switzerland); Vorwerk and Sohn, (FR Germany); Wipf AG Verpackungen, (Switzerland); and many others worldwide

Subsidiary Companies: Boncate Pte Ltd

Principal Bankers: Hongkong & Shanghai Banking Corporation

Principal Shareholders: W E Huber

Date of Establishment: April 4th, 1955

No of Employees: 80

## APOLLO ENTERPRISES LTD

405 Havelock Road, Singapore 0316

Tel: 7332081

Directors: Sheng Hwai Nak (Managing)



**PRINCIPAL ACTIVITIES:** Hoteliers and property developers  
**Subsidiary Companies:** Apollo Properties Pte Ltd; Apollo Centre Pte Ltd; Apollo Hotel Development Ltd; Apollo Management Pte Ltd;

## ARCON SINGAPORE PTE LTD

Shaw House, 354 Orchard Road #09-12, Singapore 0923  
 Tel: 2351477

**Cable:** Troproof Singapore  
**Telex:** 21411 ARCON Rs

**Chairman:** Dennis Lee Kim Yew

**Directors:** R A King (Managing Director), P V Curtis

**PRINCIPAL ACTIVITIES:** Design and manufacture of steel frames, scaffolding and pre-engineered buildings

**Parent Company:** Taylor Woodrow Plc, UK; Arcon Ltd, Hong Kong

**Principal Bankers:** Standard Chartered Bank

## ASEA BROWN BOVERI PTE LTD

2 Ayer Rajah Crescent, Singapore 0513

Tel: 776-5711

Telefax: 778-0222

**Directors:** G Bjoerkenstam, Paul Ziegler (Managing Director), Jimmy Chen Wie Ying

**Senior Executives:** Jimmy Yap (Vice President, Finance), Sim Boon Kiat (Vice President, Industry), Bernard Teo (Vice President, Service), Teo Boon Yeow (Manager, Standard Products), Kam Chin Teck (Manager, Distribution), Ng Chee Seng (Manager, Local Engineering Centre)

**PRINCIPAL ACTIVITIES:** Manufacturers' representatives and suppliers of modern power transmission, distribution networks, industrial electrical equipment and standard electrical components and systems

**Parent Company:** ASEA Brown Boveri SEA Pte Ltd

**Principal Bankers:** Development Bank of Singapore

**Date of Establishment:** August 11th, 1975

**No of Employees:** 178

## ASIA DAIRIES PTE LTD

475 River Valley Road, Singapore 1024

Tel: 473-0222

Telex: 35670

Telefax: 779-4447

**Chairman:** Michael Fam

**Directors:** J C M Shaw (General Manager), Chum Chum Yuen (Finance Director), James Yip (Deputy General Manager & Marketing Director), Ross Davidson (Purchasing & Production Director), Mustafa Kadir (Personnel Director)

**PRINCIPAL ACTIVITIES:** Milk processing and manufacture of dairy products

**Parent Company:** Fraser & Neave

**Principal Bankers:** Oversea-Chinese Banking Corporation

**Financial Information:**

	1991
Sales turnover	S\$'000
Profit before tax	110,000
Profit after tax	4,505
Share capital	3,108
Shareholders funds	50,000
	57,249

**No of Employees:** 498

## ASIA MOTOR CO (PTE) LTD

1 Kampong Ampat, Off MacPherson Road, Singapore 1336

Tel: 2804666

**Cable:** Asiaauto Singapore

**Telex:** 39530 Amcsin Rs

**Telefax:** 282-3396

**Directors:** Mrs Catherine Ng-Phng (Managing Director) Phng Hooi Chay (Deputy Managing Director)

**Senior Executives:** Lim Siew Kee (Chief Accountant), Alan Seah (Asst Marketing Manager), Wong Chin Yong (Senior Service Manager), Yap Hock Seng (Parts Manager), Simon Yeo (Group Property Manager)

**PRINCIPAL ACTIVITIES:** Agents and distributors of motor vehicles and components

**Principal Agencies:** Mazda

**Branch Offices:** G8 Novena Ville, 275 Thomson Road, Singapore 1130; Units S2 & S3 Alexandra Centre, 356A & D Alexandra Road, Singapore 0315; Hock Soon Building, 232 Upper Bukit Timah Road 01-17/17, Singapore 2158

**Associated Companies:** Asia Motor Berhad - Kuala Lumpur, Malaysia; Asia Motor Co (Malacca) Sdn Bhd - Malacca, Malaysia

**Principal Bankers:** UOB; OCBC; Citibank; Standard Chartered Bank

**Date of Establishment:** 1956

**No of Employees:** 240

## ASIA PACIFIC BREWERIES LTD

21-00 Alexandra Point, 438 Alexandra Road, Singapore 0511

Tel: 272-9488

Telefax: 271-0811

**Chairman:** Michael Y O Fam

**Directors:** Tan Sri Ibrahim b Ismail, J D H Neill, Tan Yam Pin, Chua Kim Yeow, I A MacLean (alternate to Y O Fam), J B H M Beks, M H Rijkens

**Senior Executives:** Tan Yam Pin (Group General Manager & Chief Executive Officer)

**PRINCIPAL ACTIVITIES:** Brewing

**Branch Offices:** Tiger Brewery, Tel: 861-6200

**Parent Company:** Asia Pacific Breweries Ltd and Fraser & Neave Ltd

**Subsidiaries Companies:** Asia Pacific Breweries (Singapore) Pte Ltd; Vietnam Brewery Ltd; Guinness Anchor Berhad; United Stout Marketing; South Pacific Holdings

**Principal Bankers:** Oversea-Chinese Banking Corp Ltd

**Financial Information:** Consolidated

	1990	1991
	S\$'000	S\$'000
Sales turnover	766,293	699,305
Profit before tax	95,585	111,909
Authorised capital	200,000	200,000
Paid-up capital	126,563	126,563
Total assets	502,834	591,305

**Principal Shareholders:** Asia Pacific Breweries Limited and Fraser & Neave Ltd

**Date of Establishment:** October 1st, 1962

**No of Employees:** 650 (Group)

## ASIA RADIO (SINGAPORE) PTE LTD

41 Benccolen Street, Singapore 0718

Tel: 3363477/82

**Cable:** Asia Radio

**Telex:** 23348 ASIALTD

**Telefax:** 339-6339

**Directors:** C C Chong (Managing Director)

**PRINCIPAL ACTIVITIES:** Trading in home electronics and components; television sets, radios, stereophonic audio systems and cassette recorders, security and communication systems, industrial adhesives and auto care products; electrical home appliances, industrial and commercial systems; factory automation equipment

**Principal Agencies:** Seven major agencies throughout the world

**Branch Offices:** 21 Jalan Harimau Tarum, Johore Bahru; 16 Jalan Bukit Bintang, Kuala Lumpur

**Subsidiary/Associated Companies:** Asia Radio (Malaysia) Sdn Bhd, Kuala Lumpur, Malaysia

**Principal Bankers:** Citibank (Shenton Way); Hongkong & Shanghai Banking Corporation (Orchard Road), BNP (Shenton Way)

**Financial Information:**

	1992
	S\$'000
Sales turnover	19,950
Share capital	12,000
Total assets	27,000

**Date of Establishment:** 1952

**No of Employees:** 104

# SINGAPORE

## ASSOCIATED MERCHANT BANK PTE LTD

Straits Trading Building #08-03, 9 Battery Road, Singapore 0104

Tel: 535-9833

Telex: 23211 ROYAMB Rs

Telefax: 533-1580

Directors: Gerald Mah Kah On (General Manager)

PRINCIPAL ACTIVITIES: Finance and leasing

Principal Shareholders: The Royal Bank of Scotland Plc (64%); Cycle & Carriage Ltd (36%)

Date of Establishment: 1973

No of Employees: 41

## ASSOCIATED TECHNICAL SERVICES (PTE) LTD

26 Jalan Benaan Kapal, Singapore 1439

Tel: 344-1533

Cable: ATEAS Singapore

Telex: 55335 ATEAS RS

Telefax: 344-1332

Directors: J G Zacharias, Chong HOn Leong, Leong Hou Kit, Choy Cheok Wing

Senior Executives: P S Leow, Wilson Tan, Bernard Sik

PRINCIPAL ACTIVITIES: Supply, installation and service of radio communications equipment, datacommunications equipment, electrical and electronic test instruments, marine equipment

Principal Agencies: C Plath Fabrik; Krupp Atlas-Electronik; Alcatel; Harris (RF Communications)

Parent Company: Boustead Group of Companies

Principal Bankers: Standard Chartered

Date of Establishment: October 8th, 1966

No of Employees: 45

## BANGKOK BANK LIMITED

Bangkok Bank Building, 180 Cecil Street, Singapore 0106

Tel: 221-9400/20

Cable: Bangkokbank Singapore

Telex: 21359 Bkbank Rs, 25639 Bkbank Rs

Telefax: 225-5852

Senior Executives: Athit Wasantachat (General Manager)

PRINCIPAL ACTIVITIES: Banking and finance

Parent Company: Bangkok Bank Ltd, Bangkok, Thailand

Financial Information: Incorporated in Thailand

Principal Shareholders: Bangkok Bank Ltd, Bangkok, Thailand

## BANK BUMIPUTRA MALAYSIA BERHAD

Wing On Life Building, 150 Cecil Street #03-01/02, Singapore 0106

Tel: (02) 222-2133

Cable: BANKPUTRA

Telex: 34837 BUMIS RS

Telefax: (02) 222-2125

Chairman: Tan Sri Haji Basir Ismail

Directors: Mohd Taufik Dato' Abdullah (Executive), Burhanuddin Ahmad Tajuddin, Tengku Yunus Kamaruddin, Datuk Dr Kamal Salih, Tan Sri Datuk Azizan Zainul Abidin

Senior Executives: Aman Mohd Noor (General Manager)

PRINCIPAL ACTIVITIES: Banking and finance

Branch Offices: Domestic Branches 135; Overseas: London; Tokyo; Bahrain (OBU); New York; Los Angeles Agency; Hong Kong (Representative Office)

Parent Company: Petroliaim Nasional Berhad

Subsidiary Companies: BBMB Kewangan Berhad; Bumiputra Merchant Bankers Berhad; BBMB Leasing Berhad; BBMB Finance (Hong Kong) Ltd; BBMB Heller Factoring Berhad; BBMB Discount House Bhd; BBMB Securities Sdn Bhd; BBMB Trustee Berhad; BBMB Unit Trust Management Berhad; BBMB Property Management Berhad

Principal Shareholders: Petroliaim Nasional Berhad; Minister of Finance Incorporated

Date of Establishment: October 1st, 1965

No of Employees: 5,868

## BANK OF AMERICA NT AND SA

78 Shenton Way, Singapore 0207

Tel: 223-6688

Cable: BNKAMERICA

Telex: 24570 BNKAMER RS

Telefax: 320-3068

Senior Executives: Colin McCarthy (Vice President/Country General Manager)

PRINCIPAL ACTIVITIES: Banking and finance

Branch Offices: 47 Scotts Road, #01-01 Goldbell Towers, Singapore 0922

Parent Company: BankAmerica Corporation

Associated Companies: Asia Currency Unit

Financial Information: Incorporated in the USA

No of Employees: 380

## BANK OF NOVA SCOTIA (THE)

#15-01/05 Ocean Building, 10 Collyer Quay, Singapore 0104

Tel: 535-8688

Cable: Scotia Bank Singapore

Telex: 22177 SCOSING

Telefax: 532-2440

Senior Executives: Anatol von Hahn (Manager)

PRINCIPAL ACTIVITIES: Merchant bank

Subsidiary Companies: Bank of Nova Scotia Asia Ltd

Financial Information: Incorporated in Canada

## BANK OF SINGAPORE LTD

101 Cecil Street #01-02, Singapore 0106

Tel: 2239266

Cable: Starbank Singapore

Telex: 26894 BOS Rs

Telefax: 322-8189

Chairman: Tan Tock San

Directors: Tan Tock San, Teo beng Chuan, Dr William Oh, Tan Keng Siong, Goh Chee Hiong, Seah Buck Tiang, Margaret Koh Juat Jiong

Senior Executives: Seah Buck Tiang (Executive Director & Chief Executive Officer), Margaret Koh Juat Jiong (General Manager)

PRINCIPAL ACTIVITIES: Banking and finance and investment and provision of nominees services

Branch Offices: 720 Geylang Road, Singapore 1438; 405 Victoria Street, #01-766 Singapore 0718; 157 Ang Mo Kio Avenue 4, #01-578/580, Singapore 2056; 203 Hougang Street 21, #01-55 Singapore 1953

Parent Company: Oversea-Chinese Banking Corporation Ltd, Singapore

Subsidiary Companies: Bank of Singapore Nominees Pte Ltd; BOS Investment Pte Ltd; SMF Investments Ltd

Financial Information:

	1992
	S\$'000
Deposits	1,371,032
Profit after tax	9,780
Share capital	50,000
Total assets	1,531,794

Principal Shareholders: Oversea-Chinese Banking Corporation (100%)

Date of Establishment: June 23rd, 1954

No of Employees: 140

## BANK OF TOKYO LTD (THE)

16 Raffles Quay, #01-06 Hong Leong Building, Singapore 0104

Tel: 2208111 (20 lines)

Cable: Tohbank Singapore

Telex: 24363 TOHBANK RS

Telefax: 224-4965

Senior Executives: Hiroyuki Hayakawa (General Manager)

PRINCIPAL ACTIVITIES: Banking and finance

Branch Offices: Jurong Sub-Branch, 301 Jurong Town Hall Road, #02-11 & 02-14 2nd Storey, Jurong Town Hall, Singapore 2260

Subsidiary Companies: California First Bank; Bank of Tokyo Trust Company; Banco de Tokyo SA and others

*Financial Information:* Incorporated in Tokyo, Japan  
*Date of Establishment:* December 17th, 1946  
*No of Employees:* 9,361 (Group)

## BANQUE INDOSUEZ

Shenton House, 3 Shenton Way, Singapore 0106  
*Tel:* 2207111

*Cable:* Indosuez Singapore  
*Telex:* 24435 Indocab Rs (General), 24394 Indocab Rs (Forex)  
*Telefax:* 224-2140

*Chairman:* Renaud de la Geniere; *Vice Chairman:* Antoine Jeancourt-Galignani (Also Chief Executive)

*Senior Executives:* Bernard De Lattre (General Manager), Theierry Mequillet (Deputy General Manager), Lin Kai Swee (Senior Managers), Jean-Marie Carrier (Senior Manager), Marc Mouscadet (Senior Manager), William K K Wong (Senior Manager), Jean-Francois Melin (Manager), Andy L C Gan (Manager), Chan Hung Ping (Manager), Philip Chan (Manager)

*PRINCIPAL ACTIVITIES:* Banking and finance

*Branch Offices:* Subsidiaries, affiliates & representative offices in 65 countries

*Parent Company:* Banque Indosuez, Paris

*Financial Information:* (Consolidated Group Figures)

*Date of Establishment:* 1905

*No of Employees:* 230

## BARCLAYS BANK PLC

50 Raffles Place, #23-01 Shell Tower, Singapore 0104  
*Tel:* 2248555

*Cable:* Barint Singapore  
*Telex:* 26877 BARINT Rs  
*Telefax:* 2240-4717

*Senior Executives:* Patrick A Perry (General Manager, ASEAN & Chief Manager, Singapore)

*PRINCIPAL ACTIVITIES:* Banking and finance

*Parent Company:* Barclays Bank Group

*Principal Shareholders:* Barclays Bank Group

*Date of Establishment:* August 1973

*No of Employees:* 104

## BAYER (SINGAPORE) PTE LTD

4 Penjuru Lane, Singapore 2260  
*Tel:* 2654855

*Cable:* Bayersp  
*Telex:* 21721 BAYERSP Rs

*Directors:* Rolf Rebstock (Managing Director)

*PRINCIPAL ACTIVITIES:* Manufacture and sales of crop protection and domestic chemicals, dyestuffs, veterinary products and commission agents

*Principal Agencies:* Agfa-Gevaert AG, Germany; Agfa-Gevaert NV, Mortsel; Haarmann & Reimer GmbH; Wolff Walsrode AG

*Parent Company:* Bayer AG, Leverkusen, West Germany

*Subsidiary Companies:* Bayer-subsidiaries

*Principal Shareholders:* Bayer AG, Germany

*Date of Establishment:* April 1971

*No of Employees:* 78

## BEATRICE FOODS (SINGAPORE) PTE LTD

475 River Valley Road, Singapore 1024  
*Tel:* 4730222

*Cable:* Atlas Singapore  
*Telex:* 21687 Red Lion Rs  
*Telefax:* 473-1781

*Chairman:* J D H Neill

*Directors:* J C M Shaw, Bernard Chen

*PRINCIPAL ACTIVITIES:* Manufacturers and distributors of dairy products

*Parent Company:* Fraser & Neave

*Principal Bankers:* Oversea-Chinese Banking Corp Ltd

*Principal Shareholders:* Fraser & Neave Ltd; Beatrice Foods Co, Chicago

*Date of Establishment:* November 7th, 1967

*No of Employees:* 156

## BEECHAM (MANUFACTURING) SINGAPORE PTE LTD

30 Jalan Tukang, Jurong Industrial Estate, Singapore 2261  
*Tel:* 2650444/530

*Cable:* Beecheast Singapore  
*Telex:* 34219 BEESIN SN

*Telefax:* 265-6998

*Directors:* H F Hutchings (UK), D L King (UK), C R Stratton (General Manager)

*Senior Executives:* Steven Foo Tai Siow (Chief Accountant), Ng Boon Kwang (General Sales Manager), Chang Ser San (Production Director)

*PRINCIPAL ACTIVITIES:* Manufacture of Beecham brand products (Horlicks, Ribena, Lucozade, Scott's Emulsion, Brylcreem, Vosene, Amami, Eno, Oxy, Aquafresh, Marmite, Bovril, Vykmin)

*Parent Company:* Beecham Group plc, UK

*Principal Bankers:* Standard Chartered Bank

*Principal Shareholders:* Beecham Group plc

*Date of Establishment:* 1967

*No of Employees:* 200

## BEECHAM PHARMACEUTICALS (PTE) LTD

38 Quality Road, Jurong, Singapore 2261  
*Tel:* 2653711

*Cable:* Beechpharm  
*Telex:* 21571 Beecham Rs  
*Telefax:* 268-4947

*Chairman:* D W McMullan

*Directors:* B D Jones (Managing Director)

*PRINCIPAL ACTIVITIES:* Manufacture of antibiotics

*Principal Agencies:* Beecham agents worldwide

*Parent Company:* Beecham Group

*Principal Bankers:* Hongkong & Shanghai Banking Corporation

*Principal Shareholders:* Smithkline Beecham plc

*Date of Establishment:* October 10th, 1970

*No of Employees:* 534

## BEHN, MEYER & CO (PTE) LTD

100 Pasir Panjang Road, Singapore 0511  
*Tel:* 473-6633

*Cable:* Oldarno Singapore  
*Telex:* 21390 OLDARNO RS, 24961 OLDARNO RS  
*Telefax:* 472-1535

*Chairman:* M G Schwencke (Also Managing Director)

*Directors:* J H Friele, Dr D Lorenz-Meyer, V Saupe, P Huetz

*Senior Executives:* V Greiling (General Manager)

*PRINCIPAL ACTIVITIES:* Trading in a wide range of chemicals, fertilisers, plastic raw materials, electrical and mechanical equipment as well as consumer durables

*Principal Agencies:* BASF, OLYMPIA, AEG, NEC, etc

*Parent Company:* Arnold Otto Meyer, Hamburg, W Germany

*Associated Companies:* Behn Meyer & Co (Malaysia) Sdn Bhd, Kuala Lumpur and Penang

*Principal Bankers:* Hongkong & Shanghai Banking Corporation; Overseas Chinese Banking Corporation; Standard Chartered Bank

*Principal Shareholders:* Arnold Otto Meyer

*Date of Establishment:* 1840

*No of Employees:* 200 (Group 700-Singapore and Malaysia)

# SINGAPORE

## BEN LINE AGENCIES LTD

200 Cantonment Road #13-05, Southpoint, Singapore 0208

Tel: 225-3522

Cable: Bensteamer Singapore

Telex: 24300 Benline RS

Telefax: 224-0163

Chairman: W R E Thomson (Ben Line Group), Chairman, Ben Line Agencies; J H Tolson

Directors: Sir David Thomson, R Thorman, J F Muirhead, W A C Thomson, D W B Walker, J H Tolson, J P Young, D N A Fergus, C K J Kirsop

Senior Executives: D M Taylor (Singapore Director)

PRINCIPAL ACTIVITIES: Ship agency; shipping and container services; offshore drilling contracting

Branch Offices: Ben Line Agencies Ltd, Edinburgh, Scotland, Telex: 72611 THOMED G; Far East Management Ben Line Agencies Ltd, Hong Kong, Telex: 43227 BEN HX; Ben Line Agencies (Hong Kong) Ltd, Hong Kong, Telex: 43227; Ben Jardine Shipping Services, Indonesia, Telex: 62682; Ben Line Agencies (Japan) Ltd, Tokyo, Japan, Telex: 222-4895 BEN TOKJ; Ben Line Agencies (Japan) Ltd, Osaka, Japan, Telex: 5225028 BENOSA J; Ben Line Agencies (Japan) Ltd, Yokohama, Japan; Bendera Shipping Agencies Sdn Bhd, Petaling Jaya, Malaysia, Telex: MA 36210 A/B SPICA; Bendera (Penang) Sdn Bhd, Penang, Malaysia, Telex: MA 40932 A/B BENPEN; Bendera Shipping Agencies Sdn Bhd, Port Kelang, Malaysia; Ben Line Agencies (Singapore) Pte Ltd, Southpoint, Singapore 0208, Telex: RS 24300

Parent Company: Ben Line Group Ltd, Edinburgh, UK

Subsidiary Companies: Atlantic Drilling; Ben Line Containers Ltd; Ben-Odeco Ltd

Principal Bankers: Royal Bank of Scotland

Principal Shareholders: The Ben Line Steamers Ltd

Date of Establishment: April 1919

No of Employees: Over 300

## BHP LYSAGHT SE ASIA PTE LTD

18 Benoi Sector, Jurong, Singapore 2262

Tel: 2641577

Cable: JAYELSEA

Telex: 38265 JLSEA RS

Telefax: 265-0951

Directors: Noel M Doyle, John Hall, Michael Moyles, John Swan, Tony G Wadeson, Keith R Watts (General Manager), Grahame A White

Senior Executives: John Kong (Marketing Manager)

PRINCIPAL ACTIVITIES: Manufacture and erection of rollformed and pressed coated steel roofing, cladding, decking, purlins and expanded metal meshes

Parent Company: Broken Hill Proprietary Ltd

Principal Bankers: Standard Chartered Bank, Jurong

Financial Information: Incorporated in Singapore

	1990
	S\$'000
Sales turnover	52,000
Profit after tax	5,000
Authorised capital	3,000
Paid-up capital	1,000
Total assets	13,000

Principal Shareholders: John Lysaght (Aust) Ltd; BRC Weldmesh (SEA) Pte Ltd

Date of Establishment: March 5th, 1965

No of Employees: 105

## BOMBAY TRADING CO (PTE) LTD

PO Box 1708, Robinson Road, 14 Shaw Road #05-00 BTC Bldg, Singapore 1336

Tel: 284-1222

Cable: Bomtradco Singapore

Telex: 23536 Bomtrad RS

Telefax: (65) 288-1333

Chairman: Abdulkader F Tyebally

Directors: Abdullah F Tyebally, Moiz A Tyebally, Abedeen A Tyebally, Akhtar H Tyebally

Senior Executives: Kutbuddin A Tyebally, T A Tyebally

PRINCIPAL ACTIVITIES: Import, export and sales of timber products, plywood, furniture, spices, canned pineapple, rattans canes, tea, coffee, rubber

Principal Bankers: Habib Bank; Indian Bank; Hongkong & Shanghai Banking Corp

Date of Establishment: 1917

No of Employees: 25

## BONVESTS HOLDINGS LTD

Unit 06-00 Liat Towers, 541 Orchard Road, Singapore 0923

Directors: Kuik See Juan

PRINCIPAL ACTIVITIES: Investment holding company with subsidiaries involved in property development and investment

Subsidiary Companies: Unique Properties Pte Ltd; Hexapillar Pte Ltd; Colex (S) Pte Ltd; Colex Management Pte Ltd; Unicurrent Pte Ltd

## BORNEO CO PTE LTD

989 Bukit Timah Road, Singapore 2158

Tel: 4698188

Cable: Borneo Singapore

Telex: 50666 BORNEO RS

Telefax: 466-8727

Directors: Han Hui Kwang (Managing)

PRINCIPAL ACTIVITIES: Marketing and distribution specialists for automotive, electrical, industrial and civil engineering products; wines, spirits, foodstuffs, confectionery; pharmaceuticals, toiletries and writing instruments

Principal Agencies: Sheaffers; DOM (Wine); Champion Spark Plugs; Bridgestone (watertanks and conveyor belts); Livita (health drink); Tabac; Sunderland; Thermos Flasks; Pirelli Tyres

Parent Company: Inchcape Group

Associated Companies: Borneo Motors (Singapore) Pte

Principal Bankers: Standard Chartered Bank

Principal Shareholders: Inchcape Bhd

Date of Establishment: 1856

No of Employees: 105

## BORNEO MOTORS (SINGAPORE) PTE LTD

31-33 Leng Kee Road, Singapore 0315

Tel: 475-1288

Cable: Borneocar Singapore

Telex: 21732 BORNEO RS

Telefax: 479-4562

Directors: J J Tessensohn, Ghafoor Rawtaer (General Manager), Richard Martin

Senior Executives: J B Loh, Wong Chin Yong, Chia Lek Kiang

PRINCIPAL ACTIVITIES: Distribution and retailing of motor vehicles, parts and accessories

Principal Agencies: Toyota

Branch Offices: Bukit Timah Road Tel: 468-0055; Leng Kee Road Tel: 475-1288; Toa Payoh Tel: 353-0188; UBI Tel: 7482188

Parent Company: Inchcape Berhad

Associated Companies: Related companies of Inchcape Group

Principal Bankers: Standard Chartered Bank; Overseas Chinese Banking Corp; Development Bank of Singapore

Financial Information:

	31.12.92
	S\$'000
Sales turnover	431,107
Profit before tax	12,185
Profit after tax	7,597
Retained profit	12,175
Share capital	6,000
Total assets	117,362

Principal Shareholders: Inchcape Berhad

Date of Establishment: 1967

No of Employees: 319

## BOUSTEAD MARKETING & MANAGEMENT SERVICES PTE LTD

15 Hoe Chiang Road, #12-00 Sanford Building, Singapore 0208

Tel: 2255177, 473-2255

Cable: Bousteadco

Telex: 21010 Bous RS

Telefax: 224-8920, 473-5577

Directors: Ong le Min, Khoo Boon Ho, A I G Smith-Laing, Michael Pang

Senior Executives: David Chua Hock Lai, Lee Thiam Chye, Ang Siang Khoon, Lennard F Reutens

PRINCIPAL ACTIVITIES: Sales, marketing and distribution of consumer goods

Principal Agencies: Cadbury Schweppes Export Ltd; Gillette South East Asia; Shell Singapore (Pte) Ltd; Phillip's Yeast Products Ltd; Dow Chemical Pacific Ltd; Cadbury Confectionery Malaysia Sdn Bhd; Hisamitsu Pharmaceutical Co Inc; C Shippams Ltd

Parent Company: Bousteadco Singapore Limited

Associate Companies: Par Golf Pte Ltd; Riche Monde Pte Ltd

Principal Bankers: Hongkong & Shanghai Banking Corporation; Standard Chartered Bank; DBS Bank

Principal Shareholders: Bousteadco Singapore Ltd

Date of Establishment: September 7th, 1966

No of Employees: 80

## BOUSTEADCO SINGAPORE LTD

15 Hoe Chiang Road, #12-01 Sanford Building, Singapore 0208

Tel: 225-5177

Cable: Bousteadco

Telex: 21010 BOUS RS

Telefax: 224-8920

Chairman: Sir Thomas Macpherson

Directors: P M Cormack (Managing Director), Ong Le Min, A I G Smith-Laing, Jack Chiarapurk, Chatri Chiarapurk, Stephen Leow Liang Chuang, Tan Choon Huat, R Barton

Senior Executives: Peter Allen (Group Operations Controller)

PRINCIPAL ACTIVITIES: The company is engaged in the marketing, warehousing and distribution of wearing apparel, food, consumer, household and industrial products; provision of transportation services; contract manufacturing for the electronics industry

Principal Agencies: Jockey; Maidenform; Livita; Hitsamitsu; Nissan; Suzuki; Proctor & Gamble; Dow; Prossimon, and others

Parent Company: Boustead plc

Subsidiary Companies: Boustead Services Pte Ltd; Boustead Sdn Bhd; Par Golf Pte Ltd; Boustead Marketing & Management Services Pte Ltd; Ganta (S) Pte Ltd; Boustead (Hongkong) Ltd; Merchants Air Cargo (S) Pte Ltd; Elmec Systems Pte Ltd; WH Brennan Pte Ltd; Associated Technical Services Pte Ltd; ESRI Australia Pty Ltd; ESRI South Asia Ltd; PEB Technologies (Asia) Pte Ltd

Principal Bankers: Standard Chartered Bank; Hongkong & Shanghai Banking Corp; Development Bank of Singapore

Financial Information:

	1991
	S\$'000
Sales turnover	116,448
Operating profit	2,476
Profit before tax	1,587
Profit after tax	183
Dividend	690
Dividend per share	3.0
Earnings per share	0.8
Authorised capital	100,000
Paid-up capital	33,032
Total assets	30,368

Principal Shareholders: Boustead plc; Boustead Industries Ltd

Date of Establishment: June 18th, 1975

## BP SINGAPORE PTE LTD

BP House, 1 Pasir Panjang Road, Singapore 0511

Tel: 4756633

Cable: Beepee Singapore

Telex: 21240 RS

Telefax: 475-9273

Chairman: Gregory G Harvey

Directors: Ling Thim Poh (Managing Director), Wu Shen Kong (Executive Director), David J Pearl (Director, Business Services)

Senior Executives: Michael Giam Boon Cheng (Export Sales Manager), Ho Li Cheng (Commercial Manager), Colin W Logan (Manufacturing Manager), Liew Cheng San (Human Resources Manager), Dr Khoo Hock Eng (Technical Manager), Koh Kim Wah (Retail Manager), Peter Ling (Regional General Counsel), Donald J Angelico (Divisional IS Manager)

PRINCIPAL ACTIVITIES: Marketing of petroleum products, processing of crude oil, blending of lubricants and trading in petroleum products

Parent Company: British Petroleum Company plc

Associated Companies: BP Refinery Singapore Pte Ltd

Principal Bankers: Standard Chartered Bank; Oversea-Chinese Banking Corporation; United Overseas Bank; Hongkong & Shanghai Banking Corporation

Principal Shareholders: British Petroleum Co Plc, UK

Date of Establishment: December 22nd, 1966

No of Employees: 600

## BRITISH-AMERICAN TOBACCO CO (S) LTD

57 Senoko Drive, Singapore 2775

Tel: 7588555

Cable: Tobacco Singapore

Telex: 38885 BATSCO

Telefax: 755-7798

Chairman: A G Stuart

Directors: M Y Y Kan, D S Jones, I A Ross

Senior Executives: George Francis Carlos, Yap Boon Aun, Wang Tee Fock, Ng Jue Meng (Directors of Singapore Tobacco Co (Pte) Ltd)

PRINCIPAL ACTIVITIES: Manufacturers and importers of cigarettes, tobacco, cigars; property investment

Parent Company: British-American Tobacco Co Ltd

Subsidiary & Associate Companies: Virginia Developments Pte Ltd; Cantonment Properties Pte Ltd; Hoe Chiang Investment Pte Ltd

Principal Bankers: Citibank NA; Standard Chartered Bank; Oversea-Chinese Banking Corp

Financial Information:

	1989
	S\$'000
Revenue	200,000
Net income	69,400

Principal Shareholders: Chelwood Trading & Investment Co Ltd and Abbey Investment Co Ltd

Date of Establishment: 1978

No of Employees: 255

## C K TANG LTD

See TANG, C K, LTD

## CALDBECK, MACGREGOR (SINGAPORE) PTE LTD

Inchcape House, #03-01/02, 450/452 Alexandra Road, Singapore 0511

Tel: 4740261/8

Cable: Calmac Singapore

Telex: 26938 KONWO RS

Telefax: 472-8580

Directors: Henry Lee (Managing Director)

PRINCIPAL ACTIVITIES: Purveyors of wines, brandy, whisky, port, gin, rum, vodka, liqueurs, sherry and champagne

Principal Agencies: Old Parr; Dimple; Dewars; VAT 69; Balck & White; Heaven Hill Bourbon; Old Oak Rum; Drambaie; Peter Heering; Pernod

Branch Offices: Hong Kong; Malaysia; Thailand

Parent Company: Inchcape Pacific Ltd, Hong Kong

Principal Bankers: Standard Chartered Bank

# SINGAPORE

## Financial Information:

	1991
	S\$'000
Sales turnover	21,500
Profit before tax	73
Profit after tax	26
Retained profit	2,047
Dividend	710
Authorised capital	10,000
Paid-up capital	4,100
Total assets	11,400

*Principal Shareholders:* Inchcape Pacific Ltd; United Distillers; Louis-Vuitton; Moët Hennessy

*Date of Establishment:* June 24th, 1974

*No of Employees:* 36

## CALTEX (ASIA) LTD

210 Jalan Buroh, off Tanjong Penjuru, Jurong, Singapore 2260

*Tel:* 2651000 (32 lines)

*Cable:* Caltex Singapore

*Telex:* 21207, 21148 Caltex Rs

*Telefax:* 265-8489

*Directors:* J M McPhail (Vice President), J M Valentine (Managing)

*Senior Executives:* K C Mathew (Director-Marketing), Gerry D Greer (Director, Finance & Information Technology), Yin Hong Shuen (Director, Human Resources & Administration), Ho Che Han (Director, Terminalling, Marine Fuel Sales & Bulk Operations)

*PRINCIPAL ACTIVITIES:* Marketing and distribution of petroleum products

*Parent Company:* Caltex Petroleum Corporation

*Subsidiary Companies:* Caltex Trading & Transportation Corporation

*Principal Bankers:* Development Bank of Singapore

*Financial Information:* Incorporated in the USA

	1991
	US\$'000
Sales turnover	526,000
Total assets	152,000

*Principal Shareholders:* Texaco and Chevron

*Date of Establishment:* September 4th, 1933

*No of Employees:* 216

## CASTROL SINGAPORE PTE LTD

Castrol House, 6 Hillview Road, Singapore 2366

*Tel:* 760-7711

*Cable:* Castrol Singapore

*Telex:* 33581 CASFEL RS

*Telefax:* 760-8055

*Directors:* Ian Pringle, John H Betts (Managing Director), Rm Narayanan (Finance Director), Sachi Saurajen, David Kinlay Turner, Lee Joo Tim (Marketing Director)

*Senior Executives:* Ms Poh Teck Heok (Operations Manager), Ong Teck Yen (Technical & QA Manager), Ms Wong Ee Lin (Human Resources Manager)

*PRINCIPAL ACTIVITIES:* Manufacturer and distributor of lubricating oils and brake fluids

*Parent Company:* Castrol Limited, Swindon, UK

*Principal Bankers:* Standard Chartered Bank; Development Bank of Singapore; Hongkong & Shanghai Banking Corp; United Overseas Bank

*Financial Information:*

	1992
	S\$'000
Sales turnover	75,000
Profit before tax	7,100
Profit after tax	4,800
Dividend	4,800
Share capital	1,140
Total assets	28,000

*Principal Shareholders:* Castrol Limited, UK

*Date of Establishment:* 1962

*No of Employees:* 136

## CATHAY ORGANISATION PRIVATE LTD

11 Dhoby Ghaut #05-00, Cathay Building, Singapore 0922

*Tel:* 337-8181

*Cable:* Cathay Singapore

*Telex:* 21124 Cathay RS

*Telefax:* 339-5609

*Chairman:* Miss Meileen Choo

*Directors:* Choo Kok Leong, C R Rajah, Teo Keng Beng, Cheong Yue Kuan

*Senior Executives:* Danny Lo, James Chia, Antoine Low, Siew Yim Peng, A K Yong, Wong Li Li, Albert Lim

*PRINCIPAL ACTIVITIES:* Management of theatres; franchisee of Orange Julius; ten-pin bowling and property management

*Subsidiary/Associated Companies:* Cathay Film Distributors Pte Ltd; Cathay Theatres Pte Ltd; Cathay Investments Pte Ltd; Cathay (OJ) Singapore Pte Ltd; Kreta Ayer People's Theatre Pte Ltd; Orchard Bowling Pte Ltd; Cathay Tampines Pte Ltd; Cathay Ad-House Pte Ltd

*Principal Bankers:* Malayan Banking Berhad; Banque Indosuez

*Principal Shareholders:* Cathay Group

*Date of Establishment:* July 18th, 1935 (Incorporated)

*No of Employees:* Approx 250

## CENTRAL PROPERTIES LTD

1 Goldhill Plaza, #03-45, Podium Block, Singapore 1130

*Tel:* 250-0510

*Telex:* 22127 CONTEC

*Telefax:* 471-1201

*Chairman:* Khoo Ban Tian

*Directors:* Ong Peck Ghee, Mdm Eleizabeth Khoo, Tan Wee Tin

*PRINCIPAL ACTIVITIES:* Property development and investment holding

*Subsidiary Companies:* Century Holdings (Pte) Ltd; Continental Holdings (Pte) Ltd

*Principal Bankers:* Standard Chartered Bank

*Financial Information:* Group

## CENTROTRADE SINGAPORE PTE LTD

10 Collyer Quay, #07-07 Ocean Building, Singapore 0104

*Tel:* 535-9133

*Telex:* 23061 RS

*Telefax:* 534-1345

*Directors:* Thomas Messner (Managing Director), Leonard P S Beschizza (Executive Director), Dr Gerhard Vogt, Christian Sperk, Jerzy Plusa

*Senior Executives:* Chim Siew Bee (Financial Controller), Michael Lam (Commodity Merchant)

*PRINCIPAL ACTIVITIES:* Countertrade and barter transactions (ore, minerals, metals, concentrates, chemicals, natural rubber, cocoa, coffee, vegetable oils, spices, animal feed)

*Parent Company:* Centro Internationale Handelsbank AG

*Principal Bankers:* Hongkong & Shanghai Banking Corporation; Standard Chartered Bank; Swiss Bank; Banque Worms

*Date of Establishment:* 1986

*No of Employees:* 20

## CEREBOS PACIFIC LTD

541 Orchard Road, #20-03/04 Liat Towers, Singapore 0923

*Tel:* 732-4111

*Telex:* 38624 CERPAC RS

*Telefax:* 732-9971

*Chairman:* Lee Kim Yew; Deputy Chairman: Keizo Saji

*Directors:* J T H Skinner (Managing Director), Raja Tan Sri Muhammed Alias bin Raja Muhammed Ali, Takeo Nakamura, Teo Chiang Long, Tham Chong Kong (Group Finance Director), Yasuro Taniyama (Managing Director, Cerebos Brands Division), Hajime Orita, Makoto Banno, Shuntaro Hirota

**Senior Executives:** J T H Skinner (Managing Director, Cerebos Pacific Ltd), Ian Day (Managing Director, Cerebos Australia Division), John Barbour (Managing Director, Cerebos Restaurants Division), Ross Pownall (Managing Director, Cerebos New Zealand Division), Tham Chong Kong (Group Finance Director, Cerebos Pacific Ltd), Leslie Mah (Company Secretary, Cerebos Pacific Ltd), Colin Whitehead (Operations Director, Cerebos Australasia), Alfred Knight (Finance Director & Company Secretary, Australia), Y Taguchi (General Manager, Yakult Joint Venture), Gustav Chan (Marketing Director, Cerebos Brands Division), Derek Tan (General Manager, Pizza Hut Singapore & Malaysia), Helen Cheung (Assistant Managing Director, Restaurants Division), David Eaw (Treasurer), Yasuro Taniyama (Managing Director, Cerebos Brands Division)

**PRINCIPAL ACTIVITIES:** Holding company which provides management services to its subsidiary and associated companies; (exports chicken essence and related products, operation under franchise, a chain of restaurants)

**Parent Company:** Suntory Pacific Ltd

**Subsidiary Companies:** Cerebos (Singapore) Pte Ltd; High Tech Foods Pte Ltd; Cerebos (Malaysia) Sendirian Berhad; Cerebos Taiwan Ltd; Cerebos (Thailand) Ltd; Cerebos (Australia) Ltd; Cerebos Pacific Holdings (NZ) Ltd; Cerebos Pacific Services Ltd; Mambu Sendirian Berhad; CUB (HK) Ltd; CPL Exports Pte Ltd

**Principal Bankers:** Standard Chartered Bank; OCBC Bank; Hongkong & Shanghai Banking Corporation

**Financial Information:**

	30.09.92
	S\$'000
Sales turnover	476,829
Profit before tax	89,651
Profit after tax	58,511
Retained profit	25,444
Dividend	25,981
Dividend per share	8.40
Earnings per share	16.90
Authorised capital	150,000
Paid-up capital	77,324
Total assets	190,916

**Principal Shareholders:** Suntory Pacific Pte Ltd; Hongkong & Shanghai Bank (S) Nominees Pte Ltd

**Date of Establishment:** September 3rd, 1981

**No of Employees:** 3,169

## CHAMPION MOTORS (1975) PTE LTD

2 Pandan Crescent, Singapore 0512

**Tel:** 777-6677

**Cable:** Champmotor Singapore

**Telex:** 34489 Chmoto Rs

**Telefax:** 778-4412

**Directors:** K P Chandran Nair (Managing), A Tan (General Manager)

**PRINCIPAL ACTIVITIES:** Motor vehicle agents and distributors

**Principal Agencies:** Audi; Land Rover; Range Rover, Suzuki; Volkswagen; Vauxhall

**Date of Establishment:** 1975

## CHASE MANHATTAN BANK NA

50 Raffles Place, #01-01 Shell Tower, Singapore 0104

**Tel:** 530-4111

**Cable:** Chamanbank Singapore

**Telex:** 21370 Rs

**Telefax:** 224-7950

**Senior Executives:** R D Freed (Vice President & Country Manager)

**PRINCIPAL ACTIVITIES:** Banking and finance; foreign exchange dealing

**Branch Offices:** Orchard Road, Jurong

**Parent Company:** Chase Manhattan Bank, New York

## CHEMICAL INDUSTRIES (FAR EAST) LTD

52 Jln Buroh, Jurong Town, Singapore 2261

**Tel:** 2650411 (3 lines)

**Cable:** Sodachlor

**Telex:** 25719 Cifel Rs

**Telefax:** 265-6690

**Chairman:** Lim Soo Peng (also Managing Director)

**PRINCIPAL ACTIVITIES:** Manufacturer of chemicals (liquid chlorine, hydrochloric acid, caustic soda, etc)

**Subsidiary Companies:** Juta Properties Pte Ltd; Hardman-Chemical Industries (Pte) Ltd; Kimia Trading Pte Ltd; KP Chemical Pte Ltd; ChemAir Investment Pte Ltd

**Financial Information:**

	31.03.91
	S\$'000
Sales turnover	25,026
Profit before tax	12,814
Profit after tax	8,781
Retained profit	23,063
Share capital	24,000
Total assets	65,000

**Principal Shareholders:** Lim Soo Peng (13.53%)

**Date of Establishment:** 1962

**No of Employees:** 103

## CHONG LEE LEONG SENG CO (PTE) LTD

23 Tuan Avenue 2, Singapore 2263

**Tel:** 264-2922

**Cable:** GOODENGINE

**Telex:** 23221 CLLS RS

**Telefax:** 264-0202

**Directors:** K B Lau, Tan Say Joo, K K Kuah (Managing)

**Senior Executives:** C K M Seah (Service Manager), Dave Teo, Herbert Lee (Sales Managers), Don Chin (Manager-Parts & Service Department)

**PRINCIPAL ACTIVITIES:** Agents and general traders; engines, pumps, generators, welders, marine equipment; construction machinery and related industrial machinery

**Principal Agencies:** Yanmar, Stanton, Fionic Schlumberger, Nakashima

**Parent Company:** Chong Lee Leong Seng Co (Pte) Ltd

**Subsidiary Companies:** Dynamic Machine Co Pte Ltd; United Machinery Services; D P Marketing; Associated Companies: Chong Lee Leong Seng Enterprises (M) Sdn Bhd, Kuala Lumpur; Yasindo Pte Ltd; PT Dinamika

**Principal Bankers:** Standard Chartered Bank; Bank of America; Oversea-Chinese Banking Corporation; Bank of Tokyo Ltd

**Financial Information:**

	31.07.91
	S\$'000
Sales turnover	44,235
Profit before tax	4,668
Profit after tax	3,229
Retained profit	14,750
Dividend	1,425
Dividend per share	0.12
Earnings per share	0.27
Share capital	11,880
Total assets	24,385

**Principal Shareholders:** Chong Lee Co Pte Ltd; Leong Bee Co Pte Ltd

**Date of Establishment:** 1959

**No of Employees:** 85

## CHUAN HUP HOLDINGS LIMITED

1 Benoi Road, Singapore 2262

**Tel:** 8611711

**Cable:** POHSCO

**Telex:** 23230 MTBOT RS

**Telefax:** 862-2336

**Chairman:** Dr Tan Cheng Bock; Vice Chairman: Peh Kwee Tee

**Directors:** Peh Kwee Chim (Managing), Peh Kwee Yong, John Cheak Boon Heng (Marketing), Ong Kok Wah (Operations), Loh Kee Kong (Finance), Lim Kwee Siah (Finance), Goh Sin Tub

**Senior Executives:** Alan Yim (General Manager), Jessie Tan (Company Secretary)

**PRINCIPAL ACTIVITIES:** Owner and operator of supply boats, tugs, barges, tankers and offshore equipment; printed circuit manufacturing

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**Subsidiary Companies:** Acid Carrier (Pte) Ltd; Allied Marine Inc; Amethyst Insurance Co Ltd; Amethyst Marine Pte Ltd; Atlantic Navigation Pte Ltd; Beauford Marine Pte Ltd; Blanford Marine Pte Ltd; Brighton Marine Pte Ltd; Chuan Hup Agencies (Pte) Ltd; Chuan Hup Offshore Ltd; Cresta Marine Pte Ltd; Delaware Marine Pte Ltd; Diamond Marine Pte Ltd; Early Birds Pte Ltd; East Asia Offshore Services Pte Ltd; Faith Shipping Pte Ltd; Goldship Private Ltd; Marine Glory Pte Ltd; Ocean Engineering Pte Ltd; Offshore Gold Shipping Pte Ltd; Oil Services Pte Ltd; Pacindo Marine Pte Ltd; Sea Glory Pte Ltd; Shin Chuan Marine Pte Ltd; Swift Marine Pte Ltd; Transworld Marine Pte Ltd; Weddewood Investments Ltd, and others

**Principal Bankers:** Oversea-Chinese Banking Corp; Manufacturers Hanover Trust

**Financial Information:**

	30.06.91	30.06.92
	S\$'000	S\$'000
Turnover	62,173	68,853
Profit before tax	9,466	14,766
Profit after tax	8,905	13,028
Retained profit	61,145	64,824
Dividend per share	2	4
Earnings per share	5.76	8.43
Share capital	154,583	154,773
Total assets	261,376	264,113

**Principal Shareholders:** Peh Kwee Tee; Peh Kwee Chim; Peh Kwee Yong; Envi Holdings

**Date of Establishment:** July 14th, 1970

**No of Employees:** 1,800

## CHUNG KHIAW BANK LTD

1 Bonham Street, #01-00 UOB Building, Singapore 0104

**Tel:** 2228622

**Cable:** CHUNGBANK

**Telex:** 22027 CKBANK RS

**Telefax:** 225-4404

**Chairman:** Wee Cho Yaw

**PRINCIPAL ACTIVITIES:** Commercial banking

**Branch Offices:** 16 domestic; 9 overseas

**Principal Shareholders:** United Overseas Bank Ltd

**Date of Establishment:** 1959

## CITIBANK NA

UIC Building, 5 Shenton Way, Singapore 0106

**Tel:** 224-2611

**Cable:** CITIBANK

**Telex:** 24584 Rs

**Telefax:** 224-9844

**Senior Executives:** David P Conner (Vice President & Country Corporate Officer)

**PRINCIPAL ACTIVITIES:** Banking and finance

**Branch Offices:** Orchard Road Branch, Taman Jurong branch

**Parent Company:** Citicorp

**Financial Information:** Incorporated in the USA

**Date of Establishment:** 1920

## CITY DEVELOPMENTS LTD

36 Robinson Road, #20-01 City House, Singapore 0106

**Tel:** 2212266

**Cable:** Citadel

**Telex:** 25889 CTADEL RS

**Telefax:** 223-2746

**Directors:** Kwek Leng Beng (Managing Director), Kwek Leng Joo (Deputy Managing Director), Kwek Hong Lye, Tan I Tong, Chua Kim Yeow, Sim Miah Kian, Chow Chiok Hock, Ong Pang Boon, Foo See Juan, Kwek Leng Peck, Goh Heng Leong, Han Vo-Ta

**Senior Executives:** Miss Lucy Lim Siew Toh (General Manager, Group Finance & Accounts), Chia Ngiang Hong (General Manager, Property & Marketing), Chow Kok Fong (Director, Projects),

**PRINCIPAL ACTIVITIES:** Property owner and developer; hotel owner and operator

**Parent Company:** Hong Leong Investment Holdings Pte Ltd

**Subsidiary Companies:** Allinvest Holding Pte Ltd; CDL Land Pte Ltd; CDL Properties Pte Ltd; Cideco Pte Ltd; City Centrepoint Pte Ltd; City project Management Pte Ltd; City Port Warehouse Pte Ltd; City Condominiums Pte Ltd; City Developments Realty Ltd; Darfera Pte Ltd; Eccott Pte Ltd; Elite Holdings Private Limited; Guan Realty (Pte) Ltd; Hong Leong Properties Pte Ltd; Island City Garden Development Pte Ltd; Malaysia Nails Manufacturer Private Limited; Richmond Hotel Pte Ltd; Richview Holdings Pte Ltd; Singapore Developments (Pte) Ltd; Lingo Enterprises Ltd; CDL Hotels International Ltd; Educado Co Ltd; Palmerston Holdings Sdn Bhd; St James' Enterprises Pte Ltd

**Principal Bankers:** ABN Amro Bank NV; Bank of Tokyo Ltd; Banque Indosuez

**Financial Information:**

	31.12.92
	S\$'000
Turnover	504,254
Profit before tax	130,622
Profit after tax	88,768
Retained profit	61,835
Dividend	27,795
Share capital	253,835
Total assets	2,801,362

**Principal Shareholders:** Hongkong & Shanghai Bank (Nominees) Pte Ltd (14.65%); DBS Nominees Pte Ltd (12.17%); Chase Manhattan (S) Nominees Pte Ltd (8.2%); Citibank Nominees Singapore Pte Ltd (7.11%)

**Date of Establishment:** September 7th, 1963

**No of Employees:** 212

## CMB PACKAGING SINGAPORE LTD

1120 Woodlands Road, Singapore 2573

**Tel:** 2696111

**Cable:** MBOXES SINGAPORE

**Telex:** 25880 METABOX RS

**Telefax:** 367-0912

**Chairman:** David Hiram O'Shaughnessy

**Directors:** Goh Kee Song, Lim Hong Keat, Dato' Yahya Ismail, I A MacLean, J B Carmichael, Stephen Lee Ching Yen

**Senior Executives:** Lim Hong Keat (Group Chief Executive & Managing Director), Billy Chan (Group General Manager), Tong Saw Ha (General Manager, Works), Chee Choon Hock (Commercial Manager), Ng Hark Seng (Financial Controller & Company Secretary)

**PRINCIPAL ACTIVITIES:** Manufacturers of metal cans and containers; printing of continuous computer forms and labels and security printing; manufacturers of cartons and PET bottles

**Associated Companies:** Security Printers (Singapore) Pte Ltd; Subsidiaries Companies: CMB Packaging (Thailand) Ltd; Secura Singapore Pte Ltd; PET Containers (S) Pte Ltd; AMB Packaging Pte Ltd; Secura Forms Pte Ltd; Malayan Fibre Containers Sdn Bhd

**Principal Bankers:** Hongkong & Shanghai Banking Corporation; Oversea-Chinese Banking Corporation

**Financial Information:**

	1991
	S\$'000
Sales turnover	326,971
Profit before tax*	41,145
Profit after tax*	27,253
Retained profit	88,654
Dividend per share	21.53
Earnings per share	46.3
Authorised capital	100,000
Paid-up capital	52,051
Total assets	306,662

\*Before extraordinary item

**Principal Shareholders:** CMB Packaging SA; Fraser & Neave Ltd

**Date of Establishment:** 1975

**No of Employees:** 1,587



## COLD STORAGE HOLDINGS LTD

Group Head Office 176 Orchard Road, #06-01, Centrepoint, Singapore 0923

Tel 733-9595

Cable 'Storage

Telex 28190 COLHOL RS

Telefax 732-3959

Chairman D J Hughes

**Directors** P H Goodman, General (B) Tan Sri Ibrahim Bin Ismail, M R Nugent, Dr Thio Su Mien, D J Halley (alternate to P H Goodman), Wee Kim Chew (alternate to M R Nugent)

**Group Management** John Lim Kok Min (Chief Executive Officer), Wee Kim Chew (Chief Financial Officer & Company Secretary), John Mak (Group Corporate Development Manager), Tan Jee Hai (Group Personnel Manager), Ho Mun Piew (Group Chief Accountant)

**PRINCIPAL ACTIVITIES** Holding company for the group whose principal activities are retail and wholesale distribution of food and allied fast-moving consumer goods, food and beverage manufacturing, and investment activities including the holding of investment properties

**Branch Offices** Bride House, 18-20 Bride Lane, London EC4Y 8DX

**Subsidiary Companies** Cold Storage Singapore (1983) Pte Ltd, Jasons International Pte Ltd, Mount Elizabeth Pharmacy Pte Ltd, Wellgrow Enterprise Ltd, Cold Storage Batam Pte Ltd, Gourmet Foods Pte Ltd, Sunshine Manufacturing Pte Ltd, C S Research & Development Pte Ltd, Cold Storage Dairies Pte Ltd, Plain Heaven Foods Pte Ltd, Jelita Property Pte Ltd, Cold Storage Investments Pte Ltd, Yishun Development Pte Ltd, Centrepoint Properties Ltd, Cold Storage Property Investments Pte Ltd, Cold Storage Enterprises Pte Ltd, Emerald Hill Developments Pte Ltd, Fine Foods Pte Ltd, Riverside Property Pte Ltd, C S Centrepoint Pte Ltd, SCS Marketing Sdn Bhd, Jasra Harrison's Sdn Bhd (Brunei), Cold Storage (B) Sdn Bhd (Brunei), Siam Food Services Ltd (Thailand), Wellington Cold Storage Ltd (New Zealand), Cold Storage Holdings plc, (UK)

**Principal Bankers** United Overseas Bank Ltd, Oversea-Chinese Banking Corporation

**Financial Information** Cold Storage Holding Ltd and Subsidiaries

	31 01 90	31 01 91
	S\$'000	S\$'000
Sales turnover	442,251	424,619
Profit before tax	41,302	28,680
Profit after tax	31,145	19,332
Retained profit	21,668	32,837
Dividend	3,544	3,731
Dividend per share	3 00	4 50
Share capital	124,354	62,177

**Principal Shareholders** Goodman Fielder Wattie (Asia) Pte Ltd (63.78%)

**Date of Establishment** 1960

**No of Employees** 2,068

## COLGATE-PALMOLIVE PTE LTD

29 First Lok Yang Road off International Road, Jurong, Singapore 2262

Tel 2650433, 2650712

Cable Palmolive Singapore

Telex 23524 Colpal Rs

Telefax 261-0745

**Senior Executives** Y K Yap (General Manager)

**PRINCIPAL ACTIVITIES** Manufacture of toiletries toothpaste, soap, liquid detergents

**Subsidiary Companies** Colgate Palmolive Co (USA), Colgate Palmolive Ltd, United Kingdom

**Financial Information** Incorporated in Singapore

## COMMERCIAL UNION ASSURANCE CO PLC

Commercial Union Building, 4 Robinson Road #11-00, Singapore 0104

Tel 224-6677

Cable CUFERHO SINGAPORE

Telex 28608 CU SGA RS

Telefax 225-0938

Chairman N H Baring

**Senior Executives** J S Davidson (Regional Manager), Edwin See (Assistant Regional Manager)

**PRINCIPAL ACTIVITIES** Far East Regional Head Office of Commercial Union Assurance Group, which transacts all classes of insurance

**Parent Company** Commercial Union Plc, PO Box 420, St Helens, 1 Undershaft, London EC3P 3DQ, UK

**Subsidiary Companies** Commercial Union Assurance (Malaysia) Sdn Bhd, Associated Companies Commercial Union Assurance Company (Thailand) Ltd, Commercial Union Management Services (Singapore) Pte Ltd

**Financial Information** Incorporated in the United Kingdom

	1991
	£'000
Premium income	4,820,200
Operating loss	68,600
Retained profit	333,400
Dividend	104,800
Dividend per share	23 65
Share capital	111,800
Total assets	17,554,400

**Principal Shareholders** Commercial Union plc

**Date of Establishment** 1861

## CREDIT CORPORATION SINGAPORE LTD

1 Scotts Road, #18-07 Shaw Centre, Singapore 0922

Tel 7376466

Cable CREDCORP

Telex 35715 CREDCO RS

Telefax 734-3523

Chairman M R Taylor

**Directors** R E Morley, Peter B M Lim, P Cheesman (Alternate to V R Winton, C R Just, R A Robson CBE, P C Wilson, W C L Brown)

**Senior Executives** T S Phang (Manager)

**PRINCIPAL ACTIVITIES** Leasing, property finance, hire purchase, loans, factoring, and mortgages

**Principal Bankers** Standard Chartered Bank

**Principal Shareholders** Standard Chartered Bank Plc, UK (51%)  
Australian Guarantee Corp Ltd, Australia (49%)

**Date of Establishment** March 1963

**No of Employees** 39

## CYCLE AND CARRIAGE LTD

239 Alexandra Road, Singapore 0315

Tel 473-3122

Cable Cyclecarr Singapore

Telex 36485 CYCARL Rs

Telefax 472-7161

Chairman Tan Sri Dato' Haji Basir Bin Ismail

**Directors** Thomas Chua Boon Lee (Group Chief Executive Officer & Managing Director), Dr Chan Chin Cheung, Herman R Hochstadt, J M McCormack, Alan Yeo Chee Yeow, Charles W Tresise (Adviser)

**PRINCIPAL ACTIVITIES** Investment holding company in the Group whose activities include the distribution and retailing of motor vehicles, parts and services, property development, food manufacture and consumer retailing

**Principal Agencies** Daimler-Benz AG, Mitsubishi Motors Corporation  
**Parent Company** Cycle & Carriage Limited

**Subsidiary Companies** Cycle & Carriage Industries (1986) Pte Ltd, Cycle & Carriage Company (Industries) Pte Limited, General Credit Corporation Pte Ltd, Semicon Advanced Technology (Singapore) Pte Ltd, Vantrunk Lion Pte Ltd, Cycle & Carriage (Hillview) Properties Pte Ltd, Cycle & Carriage (Malaysia) Sdn Bhd, Bintang Kemajuan Sdn Bhd, Cycle & Carriage (HK) Ltd, Cycle & Carriage (UK) Ltd, Associated Companies Associated Merchant Bank Pte Ltd, Robert Bosch (South East Asia) Pte Ltd, MTU Asia Pte Ltd, Cycle & Carriage Bintang Bhd,

**Principal Bankers** Standard Chartered Bank, Hongkong & Shanghai Banking Corporation

# SINGAPORE

## Financial Information: Group Results

	30.09.91
	S\$'000
Turnover	1,168,857
Profit after tax	71,942
Share capital	175,217
Total assets	655,665

*Principal Shareholders:* J M Sassoon & Co Nominees (Pte) Ltd (19.3%); Egaran Otomobil Nasional Berhad (17.4%); Employees Provident Fund Board (12.6%)

*Date of Establishment:* 1899

*No of Employees:* 1228

## DAH YUNG INVESTMENT LTD

1 Shipyard Road, Jurong Industrial Estate, Singapore 2262

*Tel:* 2651222

*Directors:* Kan Tien Siong (Executive)

*PRINCIPAL ACTIVITIES:* Investment holding company with subsidiaries involved in manufacture of gases, trading, medical and welding equipment

## DBS LAND LIMITED

68 Orchard Road, 06-01 Plaza Singapura, Singapore 0923

*Tel:* 336-3300

*Telex:* 40031 RS

*Telefax:* 336-1204, 338-3650

*Chairman:* Yeoh Khwai Hoh Patrick; Deputy Chairman: Wee Soon Lock Michael

*Directors:* Dr Han Cheng Fong (Managing Director & Group Chief Executive Officer), Lock Sai Hung, Goh Eng Chew, Ang Kong Hua, Hsuan Owyang, Eric Ang, Lau Chan Sin

*Senior Executives:* Richard C Helfer (General Manager, Hotel Division), Wong Ah Long (General Manager, Property Division), Lim Joke Mui (Deputy General Manager, Corporate Services Division), Fan Kow Hin (Deputy General Manager, Planning & Business Development Division), Tan Ah Bah (Deputy General Manager, Marketing, Valuation & Building Management), Joseph Lau (Assistant General Manager, Projects), Jennie Chua (General Manager, Raffles Hotel), Sok Lee Chandran (Senior Manager, Secretariat & Public Relations Dept), Chan Kin Fai (Manager, Business Development), Lim Lye Yong (Manager, Finance Department), Oh Thay Lee (Manager, Human Resources & Administration), Ethel Tan Mei Lian (Manager, Audit & Systems Dept)

*PRINCIPAL ACTIVITIES:* Property investment and development; project and building management; marketing and valuation; interior design; town management; engineering products and services; energy management

*Subsidiary Companies:* DBS Property Services Pte Ltd; Raffles International Ltd; Clark Quay Pte Ltd; The Raffles Company Pte Ltd; Enctech Technology Pte Ltd; Raffles Hotel (1886) Pte Ltd; ESMACO Pte Ltd

*Principal Bankers:* DBS Bank; Posbank

### Financial Information:

	1991
	S\$'000
Turnover	244,585
Profit before tax	68,102
Profit after tax	53,559
Revenue reserves	52,601
Dividend per share	5.0
Earnings per share	8.3
Share capital	647,481
Total assets	3,177,700

*Principal Shareholders:* The Development Bank of Singapore (44.24%)

*Date of Establishment:* July 31st, 1978

*No of Employees:* 1,800

## DEVELOPMENT BANK OF SINGAPORE LTD

DBS Building, 6 Shenton Way, Singapore 0106

*Tel:* 220-1111

*Cable:* DBSBANK

*Telex:* 24455 DBS BNK

*Telefax:* 221-1306

*Chairman:* Ngiam Tong Dow; President: Patrick Yeoh Khwai Hoh

*Directors:* Hsu Tse-Kwang, Koh Cher Siang, Lam Chuan Leong, Robert Joris Willem Walvis, Wong Hung Khim, Yeo Seng Teck

*Senior Executives:* Ng Kee Choe (Executive Vice President), Soh Kim Soon (Executive Vice President), Lau Chan Sin (Executive Vice President), Oliver Tan (Executive Vice President), Tan Soo Nan (Executive Vice President), Michael Wee (Executive Vice President), Eric Ang (Senior Vice President, Corporate Finance & Venture Capital), Chong Kie Cheong (Senior Vice President, Economic Research & International), Chow Kok Kee (Senior Vice President, Finance, Tax, Settlements and International-Hong Kong, Taiwan & China), Elsie Foh (Senior Vice President, Consumer Banking), Gan Kim Kok (Senior Vice President, Administration, Credit Administration & Data Security), N Ganesan (Senior Vice President, International-Japan & Korea; General Manager, Tokyo Branch), Hong Tuck Kun (Senior Vice President, Bills & Remittances, Corporate Banking), Oon Kum Loon (Senior Vice President, Treasury), Lim Kim Quee (Senior Vice President, International-USA; General Manager New York Agency), Joan Ting-Wong (Senior Vice President, Corporate Banking), Yee Jee Hong (Senior Vice President, Data Resources & Systems)

*PRINCIPAL ACTIVITIES:* Banking and finance

*Branch Offices:* 42 domestic; 11 overseas

*Subsidiary Companies:* DBS Finance Ltd; DBS Securities Singapore Pte Ltd; Great Pacific Finance Ltd; NDC Merchant Bank Ltd; DBS Card Centre Pte Ltd; DBS Investment Research Pte Ltd; DBS Securities UK Ltd; DBS Computer Services; DBS Securities Hong Kong Ltd; DBS Asia Ltd; DBS Asset Management Ltd; DBS Factors Pte Ltd; DBS Nominees Pte Ltd; DBS Capital Investments Pte Ltd, and others

### Financial Information:

	1991	1992
	S\$'000	S\$'000
Total assets	34,046,684	38,172,584
Loans & advances	12,548,270	15,166,035
Deposits	27,060,822	31,378,674
Pre-tax profit	421,654	429,116

*Principal Shareholders:* MND Holdings Pte Ltd (22.91%); Tamasek Holdings Pte Ltd (15.75%)

*Date of Establishment:* July 16th, 1968

*No of Employees:* 4,302

## DIETHELM SINGAPORE PTE LTD

34 Boon Leat Terrace, Singapore 0511

*Tel:* 4711466

*Cable:* Diethelmco Singapore

*Telex:* 21523, 36121 A/B Dietco Rs

*Telefax:* 479-9104

*Directors:* R D Seifert (Managing Director)

*Senior Executives:* Shirley Sim-Tan (Consumer Division), Chia Chee Seng (Industrial Division), E Hadorn (Instrumentation Division), Jimmy Chan (Pharmaceutical Division), Tan Tiong Guan (Kimberly-Clark Division)

*PRINCIPAL ACTIVITIES:* Distributor of packaged branded consumer goods, ethical and OTC pharmaceuticals, personal and infant/ baby care products; instrumentation and industrial/building products; manufacturer of office furniture and metal products for the industrial/building industry

*Branch Offices:* 190 Clemenceau Ave, Singapore 0923

*Parent Company:* Diethelm & Co Ltd, Zurich, Switzerland

*Associated/Related Companies:* Kimberley Clark Far East Pte Ltd, Singapore; Diethelm Scanstyle Pte Ltd, Singapore; Dscan Furniture Pty Ltd, Singapore; Wild Ukur Sdn Bhd, Kuala Lumpur; D & D Trading Sdn Bhd, Malaysia; P T Diethelm Indonesia, Jakarta; Diethelm Office Furniture Pty Ltd, Australia; M C Lechner Furniture Pty Ltd, Australia; Diethelm Malaysia Sdn Bhd, Petaling Jaya; Diethelm Holding (S) Pte Ltd, Singapore

*Principal Bankers:* Standard Chartered Bank; Oversea-Chinese Banking Corporation

*Principal Shareholders:* Diethelm & Co Ltd, Zurich, Switzerland

*Date of Establishment:* 1887

*No of Employees:* 920

## DRESDNER (SOUTH EAST ASIA) LTD

20 Collyer Quay, #22-00 Tung Centre, Singapore 0104

*Tel:* 2228080

*Cable:* DRESDASIA

*Telex:* 29355 (General), 24600 (FX) DREASIA

*Telefax:* 224-4008

*Chairman:* Meinhard Carstensen

*Directors:* Gerhard Eberstadt, Dr Thio Su Mien, Hugo Chill, Werner A Hundt, Heinz Kramer, Dr Dietrich Schefold, Dr Manfred Barth, (Managing Director), Raymond Koh Beng Teck (Managing Director), Low Gak beng (Managing Director)

*PRINCIPAL ACTIVITIES:* International wholesale banking; dealing in foreign exchange and precious metals, financial futures and other new instruments; international loan syndication; corporate finance; deposits in Euro/Asian currencies; primary and secondary capital market operations

*Parent Company:* Dresdner Bank AG, Juergen-Ponto-Platz 1, Postfach 11 06 61, 6000 Frankfurt am Main 11, Germany

*Subsidiary Companies:* Dresea Nominees Pte Ltd

*Financial Information:*

	31.12.91	31.12.92
	S\$'000	S\$'000
Operating revenue	316,760	288,783
Profit before tax	28,746	18,523
Profit after tax	28,746	18,523
Retained profit	1,215	7,738
Dividend	18,000	12,000
Share capital	75,000	75,000
Capital & reserves	220,715	227,238
Total assets	3,394,068	4,174,177

*Principal Shareholders:* Dresdner Bank AG

*Date of Establishment:* June 25th, 1973

*No of Employees:* 71

## DYNASTY SINGAPORE (THE)

320 Orchard Road, Singapore 0923

*Tel:* 734-9900

*Cable:* Dynasty Singapore

*Telex:* 36633 DYNTEL RS

*Telefax:* 733-5251

*Chairman:* Tang Wee Cheng (also Managing Director)

*Directors:* Keith Tang (Deputy Managing Director), Jeffrey Tang (Executive Director)

*Senior Executives:* Richard Oon (General Manager), Ernst Huber (Manager), Andrew Lian (Director of Sales & Marketing), Leslie Ee (Financial Controller)

*PRINCIPAL ACTIVITIES:* Hoteliers

*Principal Agencies:* Utell International (Worldwide); Concorde Hotels Group

*Parent Company:* Dynasty Hotel (Pte) Ltd

*Principal Bankers:* Overseas Union Bank

*Date of Establishment:* March 1982

*No of Employees:* 588

## EAST ASIATIC CO (SINGAPORE) PTE LTD

#01-02 Denmark House, 6 Raffles Quay, Singapore 0104

*Tel:* 2247011

*Cable:* Pyramide Singapore, Asiatco Singapore

*Telex:* 21234 Asiatic Rs

*Telefax:* 2244932

*Directors:* J A Hansen, Joti Bhokavanij (Managing), Richard Tham

*PRINCIPAL ACTIVITIES:* Consumer goods, printing machinery, packaging machinery, photographic equipment and material, scooters, rubber, timber, insurances

*Branch Offices:* 24 Saiboo Street, Singapore 0923; 6 Jalan Pesawat, Singapore 2261

*Parent Company:* The East Asiatic Co Ltd A/S, Copenhagen

*Subsidiary Companies:* EAC Machinery (S) Pte Ltd; Carlsberg Marketing (S) Pte Ltd

*Principal Bankers:* Bangkok Bank; Hongkong & Shanghai Banking Corporation; Standard Chartered Bank

*Principal Shareholders:* The East Asiatic Company Ltd A/S

*Date of Establishment:* October 7th, 1977

## ELF LUBRICANTS SEA PTE LTD

10 Pandan Avenue, Singapore 2260

*Tel:* 266-2800

*Cable:* ELFLUB

*Telex:* 39336 ELFLUB RS

*Telefax:* 266-3800

*Chairman:* Eric Painvin

*Directors:* Ong Eng Liong (Managing Director), A Noel (General Director, SEA), P Renard

*Senior Executives:* A Wong (Senior Regional Manager), A Chan (Financial Controller & Company Secretary), K C Chin (Senior Manager, M&D)

*PRINCIPAL ACTIVITIES:* Lubricants

*Parent Company:* Elf Lubricants

*Associate Companies:* Elf Trading Asia Pte Ltd, 101 Thomson Road, #11-01/02 United Square, Singapore 1130, Tel: 2535322, Telex 39245, Paul Ying (General Manager) (Trading in crude oil and refined products)

*Principal Bankers:* Banque Nationale de Paris, Banque Indosuez, United Overseas Bank; Development Bank of Singapore

*Financial Information:*

	31.12.92
	S\$'000
Sales turnover	33,000
Profit before tax	2,700
Profit after tax	1,800
Retained profit	1,700
Dividend	500
Share capital	1,000
Total assets	19,000

*Principal Shareholders:* Elf Lubricants

*Date of Establishment:* 1973

*No of Employees:* 35

## ESSO SINGAPORE PRIVATE LIMITED

1 Raffles Place, OUB Centre, Singapore 0104

*Tel:* 535-5533

*Cable:* ESSOSIN

*Telex:* 21252 RS

*Telefax:* 535-3473

*Chairman:* Kwa Chong Seng (Also Managing Director)

*Directors:* Eric Gwee Teck Hai (Marine & Supply Director), Khoo Hong Chuan (Planning & Projects Executive), S K T Choi (Finance Director), A Cavallaro (Refining Director)

*Senior Executives:* Yong Kian Teck (Commercial Dept Manager), Wong Seng Chak (Controller), Hia Chek Pang (Human Resource Manager), Chan Tiong Hin (Planning Manager), L G Cohen (Legal Dept Manager), R F Haase (Lubes & Specialties Manager), Seow Hood Jin (Marine & Distribution Manager), D A Burge (Marketing Manager), Goh Kok Kheng (Materials Manager), C K Lee (Public Affairs & Advertising Manager), Lee Kheow Ann (Technical Manager), Tan Hien Meng (Operations Manager), Ron N Y Chan (Information Systems Manager), Chua Seng Chuan (International Business Manager), R Ganesh (Supply Coordination Manager), Lee Eng Huat (South Korea & Taiwan Manager), Leonard Gaw (Finance & Tax Manager)

*PRINCIPAL ACTIVITIES:* Refining and marketing of petroleum products; management; supply; transportation

*Branch Offices:* Refinery: Pulau Ayer Chawan, Jurong Town, PO Box 23, Singapore 9161, Tel 737-9900, Telex 37031, Fax 733-4385, Cable ESSOREF SINGAPORE

*Parent Company:* Exxon Corporation

# SINGAPORE

## EU YAN SANG HOLDINGS LTD

38 Kim Tian Road, #03-00 Kim Tian Plaza, Singapore 0316

Tel: 266-2222

Telex: 37244 LUMCHG RS

Telefax: 274-2050

Chairman: Dr Richard Eu Keng Mun

Directors: David Lum Kok Seng (Managing Director), Lim Jit Poh (Deputy Managing Director), Richard Eu Yee Ming (Executive Director), John S Killick (Executive Director), Cheong Wing, Dr Ang Kok Peng

**PRINCIPAL ACTIVITIES:** Investment holding and the provision of management services to the subsidiaries. The subsidiaries are engaged in property investment, property development and management, short term investments, commission agents golf memberships, and pharmaceutical products, distribution and sale of traditional Chinese and other medicines

**Branch Offices:** 269 South Bridge Road, Singapore; Eu Yan Sang (1959) Sdn Bhd, 14 ABC Jalan Bunga Melur 3, Taman Suria Jaya, Cheras, 56000 Kuala Lumpur, Malaysia; 156 Chulia Street, 10200 Penang, Malaysia; 36-38 Leech Street, 30000 Ipoh, Perak, Malaysia; 22-23 Jalan Dato Bandar Tunggal, 70000 Seremban, Malaysia; 98 Jalan Idris, 31900 Kampar, Malaysia

Parent Company: Lum Chang Holdings Ltd

**Subsidiary Companies:** Eu Yan Sang (S) Pte Ltd; Eu Yan Sang (1959) Sdn Bhd (Malaysia); Eu Realty (Malaya) Sdn Bhd (Malaysia); Eu Court Realty Pte Ltd; Eu Realty (S) Pte Ltd; Nam Tin Realty Pte Ltd; LCS Property Pte Ltd; Cesfield Holdings Pte Ltd; Empress Realty Pte Ltd; Torex Pte Ltd; Weng Li Sdn Bhd (Malaysia); Satria Sewira Sdn Bhd (Malaysia); Corpus Five Sdn Bhd (Malaysia); Kenview Investment Ltd (Hong Kong); Associated Company: Solarvest Sdn Bhd (Malaysia)

**Principal Bankers:** Oversea-Chinese Banking Corporation; Standard Chartered Bank; Malayan Banking Berhad

**Financial Information:**

	30.06.91	30.06.92
	S\$'000	S\$'000
Sales turnover	15,485	19,875
Profit before tax	1,426	2,059
Profit after tax	457	840
Retained profit	187	1,773
Dividend	62	63
Dividend per share	0.7	0.7
Earnings per share	5.1	9.4
Share capital	8,998	9,012
Total assets	102,282	170,748

**Principal Shareholders:** Lum Chang Holdings Ltd (41.17%); Lum Chang Corporation Pte Ltd (13.73%)

**Date of Establishment:** 1973

**No of Employees:** 219

## EVERETT STEAMSHIP CORPORATION S/A

24 Raffles Place, #17-03 Clifford Centre, Singapore 0104

Tel: 532-5481

Cable: Evorient Singapore

Telex: 21306 EVERETT RS

Telefax: 532-5486

Senior Executives: P M Pandolfo (General Manager)

**PRINCIPAL ACTIVITIES:** Ship operators, brokers and line agents; agent for Canadian National Railways

**Principal Agencies:** Armada Bulk Carriers Aps; Everett Orient Line; Marine Transport Lines Inc

**Branch Offices:** Calcutta, Penang, Hong Kon, Manila, Taiwan

Parent Company: Tokyo

Principal Bankers: Bank of America

Date of Establishment: 1917

## EXXON CHEMICAL SIMCO PTE LTD

1 Raffles Place, #27-00 OUB Centre, Singapore 0104

Tel: 535-5533

Cable: EXXONCHEM SINGAPORE

Telex: 21252 RS

Telefax: 535-3212

Chairman: C W Emerson

Directors: Tan Jin Cher, C W Emerson, Christopher Chew, R E Baze, Neo Say Lock, R A Dina (Alternate)

Senior Executives: Colin Chee (Asia Pacific Communications Manager), R A Dina (Controller/Treasurer), Neo Say Lock (Intermediates Manager), H Minjoot (Human Resources Manager), Philip Dunn (Energy Chemicals Manager)

**PRINCIPAL ACTIVITIES:** Manufacture and marketing of specialty and other petrochemicals

Parent Company: Exxon Chemical Company, USA

Principal Bankers: Chase Manhattan Bank

Principal Shareholders: Exxon Chemical Eastern Inc (USA)

Date of Establishment: December 17th, 1983

No of Employees: 60

## FAR EAST LEVINGSTON SHIPBUILDING LTD

31 Shipyard Road, Jurong Town, Singapore 2262

Tel: 2652144

Cable: Feshipind Singapore

Telex: 21513 FELLS RS

Telefax: (65) 261-7719

Chairman: Low Wing Siew

Directors: Choo Chiau-Beng (Managing), Lim Chee Onn, Tong Chong Heong, Hwang Peng Yuan, Chang Yun Chung, Goon Kok Loon, Goh Boon Kiat, Teo Soon Hoe, Kishore Mahbuhani

Senior Executives: Michael Chia (Assistant General Manager-Operations), Sit Peng Sang (Financial Controller), Wong Leng Hung (Assistant General Manager), Yick Ping Wong (Asst General Manager, Commercial & Technical), Ho Cheok Yuen (Contracts Manager)

**PRINCIPAL ACTIVITIES:** Construct, convert, repair and refurbish offshore drilling rigs and specialised vessels; heavy engineering and steel fabrication; project management; provision of marine related equipment and engineering consultancy services; manufacture of oil field tubulars and tools; general machining works; property investment; design and construction of highspeed ferries and crew boats; manufacture of port cranes

**Principal Agencies:** China/Hong Kong: FELLS China Ltd, 17/F Greatmany Centre, 109-115 Queen's Road East, Hong Kong; USA: Keppel Marine Agencies Inc, 6200 Savoy Drive, 650 Regency Square, Houston, Texas 77036; USA: Keppel Marine Agencies Inc, Building B-15, 1136 Springfield Avenue, Mountainside, New Jersey 07092; UK: Keppel (UK) Ltd, Suite 30, Westminster Palace Gardens, Artillery Row, London SW1P 1RR

Parent Company: Keppel Corporation Ltd

**Subsidiary Companies:** Brightway Property Pte Ltd; Fels Consultancy Pte Ltd; Fels Consultancy (HK) Ltd; Fels Concrete Technology Pte Ltd; Fornost Ltd; Fels Cranes Pte Ltd; Fels Engineering & Consultancy Pte Ltd; Fels (USA) Inc; Fels Ses Invest Pte Ltd; Fels Ses International Pte Ltd; SESCO Inc; SES Corp; Fels Realty (Texas) Inc; Oil Equipment Manufacturing Pte Ltd; Fels China Ltd; Associated Companies: Asian Lift Pte Ltd; Forafels Inc; Amfels Inc; Offshore Joint Services (M&R) Singapore Pte Ltd; Seven Eighty Offshore SA; NORMS Engineering Company Ltd; Pasir Panjang Realty Pte Ltd; Kepventure Pte Ltd; Sea Scan International Pte Ltd

**Principal Bankers:** Bank of America; Chase Manhattan Bank; Citibank; Development Bank of Singapore

**Financial Information:**

	31.12.91
	S\$'000
Production revenue	515,242
Profit before tax	41,442
Profit after tax	36,115
Dividend per share	6
Earnings per share	26
Share capital	70,574
Net assets	389,640

Principal Shareholders: Keppel Corporation Ltd

Date of Establishment: June 1st, 1967

No of Employees: 1,880

## FAR EAST MOTORS

45 Leng Kee Road, Singapore 0315

Tel: 4791111

Cable: Ignition

Telex: 24954 Paquip RS

Telefax: 479-5659

Senior Executives: Ong Han Lee (Manager)

PRINCIPAL ACTIVITIES: Automotive spare parts, accessories and light industrial equipment

Principal Agencies: Lucas Electrical Ltd; Lucas Girling Export Ltd; Lucas CAV Ltd; Crosland Filters Ltd; Automotive Products (Exports) Ltd; Leslie Hartridge Ltd; Tecalemit Garage Equipment; Froude Consine Ltd; Interlube Systems Ltd

Parent Company: Wearne Brothers Ltd

Principal Bankers: Hongkong & Shanghai Banking Corporation

Date of Establishment: 1937

No of Employees: 40

## FAR EASTERN BANK LTD

1 Bonham Street, #01-11 UOB Building, Singapore 0104

Tel: 221-6024

Telex: 23029 FEBANK RS

Telefax: 223-5620

Chairman: Wee Cho Yaw, Vice Chairman: Richard Eu Keng Mun

PRINCIPAL ACTIVITIES: Banking and exchange business

Branch Offices: 4 in Singapore

Parent Company: United Overseas Bank Limited, Singapore

Subsidiary Companies: 2

Principal Shareholders: United Overseas Bank Limited (59%)

Date of Establishment: August 21st 1958

No of Employees: 160

## FMC CORPORATION

#23-01/02 Shaw Centre, 1 Scotts Rd, Singapore 0922

Tel: 7346522

Telex: 33703 FMCSEA

Telefax: 732-0940

Senior Executives: S L Stetson (Regional Manager)

PRINCIPAL ACTIVITIES: Manufacture of industrial and agricultural chemicals, such as fungicides and phosphorous chemicals, plus construction and defence equipment; food machinery and material handling equipment; petroleum equipment

Branch Offices: Manufacturing Facility: FMC Southeast Asia Pte Ltd, 149 Gul Circle, PO Box 236, Jurong Town, Singapore 2262, Tel 8613011, Telex 24025, Fax 8612012, Wolfgang Thoene (General Manager)

Financial Information: Registered in Singapore

## FOOD SPECIALITIES SINGAPORE PTE LTD

50 International Road, Jurong Town, Singapore 2261

Tel: 2652911

Telex: 25767 Rs

Directors: J T Watson (Managing)

Senior Executives: M J Reitz

PRINCIPAL ACTIVITIES: Manufacture of condensed milk, cooking sauces, soya bean milk, instant noodles, UHT milk and other food products

No of Employees: Approx 180

## FOUR SEAS BANK LTD

110 Robinson Road, Singapore 0106

Tel: 2249898 (11 lines)

Cable: FOURSEAS

Telex: 23670 FOURSEA RS

Telefax: 224-4936

Chairman: Tan Puay Yong

Directors: Goh Chee Hiong, Ng Tat Pun, Wee Eng Hock, Eddie Tang (General Manager)

Senior Executives: Chee Kian Seng (Vice President, Treasury), Choo Kah Wah (Vice President, Credit & Marketing), Ignatius Soh (Vice President, Bills)

PRINCIPAL ACTIVITIES: Banking and finance

Branch Offices: Singapore: New Bridge Road; Killiney Road; Upper Serangoon Road; Bangkok: Rajawongse Road

Parent Company: Oversea-Chinese Banking Corporation Ltd

Subsidiary Companies: FSF Investments Ltd; Federal Securities Pte Ltd; Four Seas Nominees Pte Ltd

Financial Information:

	31.12.90	31.12.91
	S\$'000	S\$'000
Deposits	457,091	585,602
Profit before tax	11,476	9,934
Share capital	60,000	60,000
Total shareholders' funds	159,146	169,080
Total assets	808,008	1,058,062

Principal Shareholders: Wholly owned subsidiary of Oversea-Chinese Banking Corporation Ltd

Date of Establishment: 1906

No of Employees: 158

## FRASER & NEAVE LIMITED

438 Alexandra Road, Singapore 0511

Tel: 272-9488

Cable: Atlas Singapore

Telefax: 271-0811

Chairman: Michael Y O Fam (Executive)

Directors: J D H Neill MBE, Dato Yahya Ismail, Peter Yap, I A Maclean,

Senior Executives: I A MacLean (Group General Manager, Corporate Services/Company Secretary), Tan Yam Pin (Group General Manager/Asia Pacific Breweries), Edward Lim (Deputy Group General Manager, Property Development), Mah Peng Kong (Chief Executive Officer, Soft Drinks /Peninsular Malaysia), James Cheong Soo Hah (General Manager, Projects), John C M Shaw (General Manager, Dairy Products/Singapore), Christopher Mah Weng Choong (General Manager, Dairy Products/Malaysia), G H Darwin (Group General Manager, Property Development), Yap Eu Win (General Manager, Corporate Human Resource), Patrick Goh (Corporate Finance Manager), Kwok Kain Sze (Vice President, Manufacturing & Production), Keith C Martin (President & Chief Operating Officer)

PRINCIPAL ACTIVITIES: Investment holding company with subsidiaries engaged in manufacture and sale of soft drinks, beer and stout and dairy products

Parent Company: Fraser & Neave Limited

Subsidiary Companies: Asia Pacific Investment Pte Ltd; Fraser & Neave (Singapore) Pte Ltd; F & N Enterprises Pte Ltd; International Theme Parks (Singapore) Pte Ltd; Lion Singapore Pte Ltd; Orrick Investment Pte Ltd; Phoenix (Singapore) Pte Ltd; River Valley Properties Pte Ltd; Semangat Ayer Pte Ltd; F&N Dairy Investments Pte Ltd; F&N Dairies Marketing Pte Ltd; F&N Investments Pte Ltd; Fraser & Neave (Malaya) Sdn Bhd; F&N Containers (Malaya) Sdn Bhd; Lion (Malaya) Sdn Bhd; Tiger Tavern Sdn Bhd; F&N (Timor Laut) Sdn Bhd; F&N Dairies (Malaysia) Sdn Bhd; Premier Milk (Malaya) Sdn Bhd; Four Eights Sdn Bhd; Fraser & Neave (B) Sdn Bhd; Fraser & Neave Hongkong Ltd; Fraser & Neave (London) Ltd

Principal Bankers: Oversea-Chinese Banking Corporation Ltd

Financial Information: (Group)

	30.09.91	30.09.92
	S\$'000	S\$'000
Sales turnover	1,327,687	1,420,411
Profits before tax	177,416	186,743
Profit after tax	113,575	129,819
Retained profit	568,505	913,599
Dividend	22,932	22,932
Dividend per share	13	13
Earnings per share	32.6	40.9
Authorised capital	300,000	300,000
Paid-up capital	176,400	176,400
Total assets	1,615,332	2,407,419

Principal Shareholders: Great Eastern Life Assurance Co Ltd; Oversea-Chinese Banking Corporation; Overseas Assurance Corporation Ltd

Date of Establishment: January 26th, 1898

No of Employees: 2,900

# SINGAPORE

## FRIESLAND (SINGAPORE) PTE LTD

61 Quality Road, Jurong, Singapore 2261

Tel: 2651344

Cable: Dutchbaby Singapore

Telex: 24479 Friesin Rs

Telefax: 265-8930

Directors: E A Smulders (Managing)

PRINCIPAL ACTIVITIES: Distribution of food products; baby milk, vacuum packed coffee, canned meat

## FUJI BANK LTD

1 Raffles Place, #20-00 OUB Centre, Singapore 0104

Tel: 534-3500

Cable: FUJIBANK

Telex: 24610 FUJISP RS

Telefax: 532-7310

Senior Executives: Kuniharu Ichikawa (General Manager)

PRINCIPAL ACTIVITIES: Banking and finance

Parent Company: Fuji Bank Ltd, Japan

Financial Information: Incorporated in Tokyo, Japan

Principal Shareholders: Fuji Bank Ltd, Japan

## GATX TERMINALS (PTE) LTD

59 Penjuru Road, Jurong Town, Singapore 2260

Tel: 660-9200

Cable: Gatxterm Singapore

Telex: 23340 Rs

Telefax: 264-1018

Chairman: Kenneth B Young

Directors: Bruce A Conti, Kenneth B Young, Ooi Chwee Kim (President), Fong Yue Kwong, Khong Shen Ping, Seah Khen Hee

Senior Executives: Law Peng Keat (Senior Vice President), Low Wing Keong (Vice President-Operations), Woo Yeo Chong (Vice President, Finance & Administration), Ting Yian-Ann (Vice President, Sales & Marketing)

PRINCIPAL ACTIVITIES: Bulk liquid storage and handling facilities

Parent Company: GATX Terminals Corporation

Principal Bankers: Development Bank of Singapore Ltd; Banque Indosuez

Financial Information:

	31.12.91	31.12.92
	S\$'000	S\$'000
Sales turnover	27,242	30,584
Profit before tax	6,002	9,039
Authorised capital	15,000	15,000
Paid-up capital	10,500	10,500
Total assets	72,411	90,986

Principal Shareholders: GATX Terminals Corporation; Port of Singapore Authority; Jurong Town Corporation

Date of Establishment: May 7th, 1971

No of Employees: 124

## GENAPLAST PTE LTD

18 Neythal Road, Singapore 2262

Tel: 2652177

Cable: Genaplast Singapore

Telefax: 265-4139

Chairman: H T Tay

Directors: H T Tay, C H Tay, R Han

Senior Executives: Ron Han (Projects Manager)

PRINCIPAL ACTIVITIES: Design, manufacture and installation of cold storage facilities

Principal Agencies: Necor, Loheat, Hafa

Branch Offices: Malaysia, Philippines

Principal Bankers: Standard Chartered Bank

Principal Shareholders: H T Tay, C H Tay

Date of Establishment: 1964

No of Employees: 60

## GENERAL DIESEL SUPPLIES (SINGAPORE) PTE LTD

7 Jurong Pier Road, Singapore 2261

Tel: 2655222

Cable: Gedes Singapore

Telex: 21962 GENRECO RS

Senior Executives: Cheang Wai Yew (General Manager)

PRINCIPAL ACTIVITIES: Turbine and diesel engine distributors; parts sales; engines from 50-14,000 HP, 25-12,500 KW

Principal Agencies: General Motors; Kawasaki Gas Turbine; Komoma Prop's Shafts; Hino Diesel Engines; Fukushima Winches; etc

Branch Offices: Korea; Malaysia; Philippines; Hong Kong; Brunei; Indonesia

Principal Bankers: Morgan Guaranty

Principal Shareholders: Unilever

Date of Establishment: 1970

No of Employees: 300

## GENERAL ELECTRIC CO OF SINGAPORE (PTE) LTD

GEC Building, 3 Tai Seng Drive, Singapore 1953

Tel: 382-8233

Telefax: 382-8200

Chairman: Lim Kee Ming

Directors: R A Ashman (Managing Director), Y S Ling (Deputy Managing Director & Technical Director), Kevin Roche (Finance Director)

Senior Executives: S K Leong, P C Low, D Durrant, C R Neo

PRINCIPAL ACTIVITIES: Sale of electrical products; import, export and wholesale of electronics, communications, medical and mechanical equipment; contractors for building services, including installations of lifts and escalators, airconditioning, and electrical

Principal Agencies: 44 worldwide

Parent Company: The General Electric Company Plc, UK

Subsidiary Companies: GEC Brunei Sdn Bhd

Principal Bankers: Bank of America; DBS Bank; Standard Chartered Bank; Hongkong & Shanghai Banking Corporation; Citibank NA

Financial Information:

	31.03.91	31.03.92
	S\$'000	S\$'000
Sales turnover	48,486	70,068
Profit before tax	3,947	3,993
Profit after tax	2,909	3,029
Dividend	6,600	4,000
Authorised capital	6,000	6,000
Paid-up capital	5,143	5,143
Shareholders funds	67,770	64,079

Principal Shareholders: General Electric Company Plc, UK

Date of Establishment: 1911

No of Employees: 300

## GENERAL ENGINEERING AND TRADING (SINGAPORE) PTE LTD

16 Kallang Way, 4 Kallang Basin Industrial Estate, Singapore 1334

Tel: 7488880 (5 lines)

Cable: Gentpore Singapore

Telex: 24956 Getpore Rs

Telefax: 746-5315

Chairman: Dennis Lee Kim Yew

Directors: Frank T Y Chang, George T T Chang, J Chen, T K Koo

Senior Executives: T K Koo (Technical Director)

PRINCIPAL ACTIVITIES: Trading in air-conditioning equipment, lifts and escalators, transformers, other power system equipment, switchgears, automatic rescue equipment for lifts

## GEORGE KENT (SINGAPORE) PTE LTD

11 Jalan Lembah Kallang, Singapore 1233

Tel: 2983355

Cable: Kentmeters

Telex: 21358 KENTSIN RS

Telefax: 291-1160

**Chairman** Tan Kay Hock

**Directors** Chan Kok Soo, Liew Mook Choong (Executive), Yoong Yien Kiew, Alternate (Singapore) for Chan Kok Soo, Dr Alan Chew Fook Yew

**Senior Executives** Liew Mook Choong (Executive Director), Koh Ai Hua (Administration & Personnel Manager), Yoong Yien Kiew (Accountant & Secretary), Teoh Ah Bah (Manager, Export), Peter Cheng (General Sales Manager, Oil & Gas and Water & Sewage), Steven Lee (Manager, Industrial & Building), Harry Choong (Manager, Medical & Scientific)

**PRINCIPAL ACTIVITIES** Industrial process controls, domestic and industrial water meters, oil meters and industrial metering equipment, petroleum marketing equipment, pumping equipment, valves and pipeline fittings, medical and scientific equipment - supply, installation, commissioning and after-sales service

**Principal Agencies** Numerous

**Parent Company** Abacus Pacific NV

**Principal Bankers** Malayan Banking Berhad

**Financial Information**

	1992
	S\$'000
Sales turnover	14,950
Profits	372
Authorised capital	5,000
Paid-up capital	3,500
Total assets	17,086

**Principal Shareholders** Johan Holdings Berhad

**Date of Establishment** September 8th, 1965

**No of Employees** 55

## GETZ BROS & CO (S) PTE LTD

100-F Pasir Panjang Road, Singapore 0511

**Tel** 475-9777

**Cable** GETZ

**Telex** 23554, 33673

**Telefax** 473-1028, 470-9613

**Directors** Craig B Varden (Managing Director), Boh Thai See

**Senior Executives** Philip Tan Keng Siew, Rowan Tan

**PRINCIPAL ACTIVITIES** Distribution, sales and marketing of consumer and toiletry products, building materials, pharmaceutical and hospital equipment, systems furniture, chemicals, furnishings, industrial equipment and floor systems

**Parent Company** Getz Bros & Co Inc, San Francisco, USA

**Subsidiary Companies** Consmat Singapore (Pte) Ltd, Consmat Interiors Pte Ltd

**Principal Bankers** Hongkong & Shanghai Banking Corp, Oversea-Chinese Banking Corp, Banque Nationale de Paris, Malayan Banking Berhad

**Financial Information**

	1990	1991
	S\$'000	S\$'000
Sales turnover	88,782	84,737
Retained profit	4,592	4,996
Dividend per share	-	66.67
Earnings per share	-	33.31
Authorised capital	2,000	2,000
Paid-up capital	1,500	1,500
Total assets	36,993	39,760

**Principal Shareholders** Getz Bros & Co Inc

**Date of Establishment** 1917

**No of Employees** 225

## GM SINGAPORE PTE LTD

501 Ang Mo Kio Industrial Park I, Singapore 2056

**Tel** 453-8544

**Telex** 26304

**Telefax** 458-0853

**Directors** William C Fink (Managing Director)

**PRINCIPAL ACTIVITIES** Manufacturer of automotive electronics for General Motors vehicles

**Parent Company** General Motors Corporation

## GOLD COIN SINGAPORE PTE LTD

14 Jalan Tepong, Jurong, Singapore 2261

**Tel** 2655232

**Cable** Golcoin

**Telex** 21365 GCLSGP Rs

**Telefax** 265-5232

**Chairman** J B Curran

**Directors** Hugo Arnet, Rudolf Ehrbar, Joseph Grimberg, Pierre Moccand, Dr Tan Eng Liang, Toh Chye Heng

**Senior Executives** H Altherr, T Zuellig

**PRINCIPAL ACTIVITIES** Manufacturer and distributor of feeds, premixes and flour, livestock breeding and commercial farming, agri computer services and process automation, trading in grains and feedstuffs, import, formulation and distribution of agro chemicals, import and distribution of pharmaceutical products and consumer goods

**Parent Company** Gold Coin Ltd, 421 Tagore Avenue, Singapore 2261, Tel 4598832

**Associated Companies** F E Zuellig (Trading) Pte Ltd, Format Computer Pte Ltd, Agri Nutrition Asia Pte Ltd, Island Livestock Pte Ltd, Gold Coin (M) Bhd, F E Zuellig (M) Sdn Bhd, Gold Coin Sarawak Bhd, Gold Coin Sabah Sdn Bhd, Wang Emas Sdn Bhd, Bintawa Fishmeal Factory Sdn Bhd, PPES-Wang Emas Poultry Farms Sdn Bhd, Sabah Flour & Feedmills Sdn Bhd, PT Gold Coin Indonesia, Gold Coin Holding (HK) Ltd, Far East-Gold Coin (HK) Ltd, Far East-Gold Coin Feedmill (China) Ltd, Comfez Ltd, Zuellig (Brunei) Sdn Bhd, Gold Coin (Channel Islands) Ltd

**Principal Bankers** Hongkong & Shanghai Banking Corporation

**Date of Establishment** July 1983

**No of Employees** 203

## GOODWOOD PARK HOTEL LTD

22 Scotts Road, Singapore 0922

**Tel** 737-7411

**Cable** GOODWOOD

**Telex** 24377 Goodtel Rs

**Telefax** 732-8558

**Chairman** Tan Sri Khoo Teck Puat

**Directors** Tan Sri Khoo Teck Puat, Mavis Oei (General Manager), Eric Khoo Kim Hai, John Maxwell McCormack, Albert Hong Hin Kay, Robert N B Carmichael, Tan Wee Tin

**Senior Executives** Erich Goldi (Hotel Manager), Jacqueline Khoo (Group Executive Officer)

**PRINCIPAL ACTIVITIES** Hotelier and restaurateur

**Subsidiary Companies** Glen Holdings (Pte) Ltd, Ladyhill Hotel (Pte) Ltd, York Hotel (Pte) Ltd, Goodwood Restaurant (Pte), Goodwood Gourmet Market Enterprises Pte Ltd, Printers & Converters (Pte) Ltd, Hotel Malaysia Ltd, Maryland Enterprises (Pte) Ltd

**Principal Bankers** Standard Chartered Bank

**Financial Information**

	30 09 91	30 09 92
	S\$'000	S\$'000
Sales turnover	124,762	118,023
Profit before tax	32,600	36,547
Profit after tax	22,427	25,671
Retained profit	90,695	86,705
Dividend	24,840	25,200
Dividend per share	80.0	80.0
Earnings per share	49.0	49.0
Authorised capital	100,000	100,000
Paid-up capital	45,000	45,000
Total assets	349,039	424,354

**Principal Shareholders** Securities (Nominees) Pte Ltd (39.03%)

**Date of Establishment** September 30th, 1947

**No of Employees** 1,500

## GOODYEAR ORIENT CO PTE LTD

1211 Up Boon Keng Road, Singapore 1438

**Tel** 7475361

**Cable** Finlor Singapore

**Telex** 50462 FINLOR RS

**Telefax** 744-0340

**Senior Executives** Peter Tan Weng Chye (Managing Director)

# SINGAPORE

**PRINCIPAL ACTIVITIES:** Manufacturer's buyers for natural rubber  
**Parent Company:** The Goodyear Tire & Rubber Co  
**Associated Companies:** Goodyear Singapore (Pte) Ltd  
**Date of Establishment:** 1917

## GOTCO - SOUTH ASIA PRIVATE LIMITED

Unit 06-03/04, Forum Galleria 6/F, 583 Orchard Road, Singapore 0923  
**Tel:** 747-3144  
**Cable:** Gulfsea Singapore  
**Telex:** 21457, 50864 Rs  
**Telefax:** 732-2873

**Senior Executives:** C T Chang (Crude Trader), S De Silva (Products Trader), C G Tan (Sales Representative, Base Oils and Lubricants)

**PRINCIPAL ACTIVITIES:** Petroleum trading  
**Parent Company:** Gotco USA Inc., USA

## GREAT EASTERN LIFE ASSURANCE CO LTD

65 Chulia Street, #18-01 OCBC Centre, Singapore 0104  
**Tel:** 5324331  
**Cable:** Greateast Singapore  
**Telex:** RS 34421 Gellife  
**Telefax:** 532-2214

**Honorary Life President:** Tan Sri Dr Tan Chin Tuan; **Chairman:** Howe Yoon Chong

**Directors:** Lee Seng Wee, Shaw Vee Meng, Dato' (Dr) Yahya Ismail, Michael Wong Pakshong, Allen J Pathmarajah (Chief Executive Officer)

**PRINCIPAL ACTIVITIES:** Life assurance  
**Branch Offices:** Malaysia; Brunei; Sri Lanka

**Subsidiary Companies:** Tai Tong Holding Co Pte Ltd; The Great Eastern Trust Pte Ltd; Island Securities Pte Ltd; Island Securities (Malaya) Sdn Bhd; The Great Eastern Life Assurance Co Sdn Bhd; The Great Eastern General Insurance Co Sdn Bhd; Progress Securities Ltd

**Principal Bankers:** Oversea-Chinese Banking Corporation; Hongkong & Shanghai Banking Corporation; Standard Chartered Bank

**Financial Information:**

	1991
	S\$'000
Premiums	725,973
Profit after tax	34,840
Dividend per share	22
Earnings per share	72
Authorised capital	100,000
Paid-up capital	48,588
Total gross assets	3,291,174

**Principal Shareholders:** Oversea-Chinese Banking Corporation (35.81%)

**Date of Establishment:** August 26th, 1908

**No of Employees:** 450

## HAGEMER ELECTRONICS (S) PTE LTD

900 Dunearn Road, Singapore 2158  
**Tel:** 466-7722  
**Telex:** 35996 HAGMY RS  
**Telefax:** 469-6362

**Chairman:** Th Bodeker

**Directors:** P Bonsma (Managing Director), H J J Birner, H P Ingwersen, Teo Song Ann

**Senior Executives:** Heng Chiang Boo (Financial Controller), Cheong Him Hwa (Marketing Manager, Consumer Products Division), Joseph Lau (Marketing Manager, Systems Products Division), Randolph Chong (Technical Manager), Michael Aw (Warehouse & Distribution Manager)

**PRINCIPAL ACTIVITIES:** Distribution and servicing of electronic products (audio visual equipment)

**Principal Agencies:** Matsushita

**Parent Company:** Hagemer Electronics Holdings BV

**Principal Bankers:** Development Bank of Singapore; United Overseas Bank

**Financial Information:**

	1991
	S\$'000
Profit before tax	6,946
Share capital	10,000

**Date of Establishment:** July 20th, 1982

**No of Employees:** 245

## HARRICROS SINGAPORE PTE LTD

10-12 Third Lok Yang Road, Singapore 2262  
**Tel:** 265-3677

**Cable:** Harricross Singapore

**Telex:** 21235 HARCROS RS

**Telefax:** 264-0422

**Chairman:** M Smith

**Directors:** Kow Wan Ee, R N H Jago, Tom Lane (Managing Director), Amy Aw, W Hackenberg, Jack Meyer

**PRINCIPAL ACTIVITIES:** Importers, exporters and stockists of chemicals, raw materials, and engineering products

**Principal Agencies:** Aqualon Co, USA; British Chrome & Chemicals; Crosfield Chemicals, UK; Durham Chemicals, UK; Hercules International USA; Huls America Inc; Servo Delden, Holland; Waardels, Norway; NEI Reyrolle Ltd, UK; Fluidrive, UK; Toro Co, USA; Tractel, France; Ecomax, Sweden; Hexel Genin, France; Japan Insulation; Pilkington; Vicuclad, UK, and others

**Parent Company:** Fluid Mining Technology Ltd

**Subsidiary Companies:** Harricross Chemicals Pte Ltd; Harricross Engineering Pte Ltd

**Principal Bankers:** Commerzbank Bank; Hongkong & Shanghai Banking Corporation

**Financial Information:**

	1990
	S\$'000
Sales turnover	19,824,483
Profit before tax	798,974
Profit after tax	476,495
Retained profit	1,783,972
Authorised capital	2,000,000
Paid-up capital	1,200,000
Total assets	7,801,296

**Principal Shareholders:** Fluid & Mining Technology Ltd

**Date of Establishment:** Incorporated June 1st, 1968

**No of Employees:** 44

## HAVEN AUTOMATION (S) PTE LTD

29/31 Gul Avenue, Jurong Industrial Estate, Singapore 2262  
**Tel:** 8611371 (7 lines)  
**Cable:** Insomnia Singapore  
**Telex:** 24413 Haven Rs  
**Telefax:** 861-7283

**Chairman:** J E Norell

**Directors:** S Rodsten (Managing Director)

**PRINCIPAL ACTIVITIES:** Electrical and general engineering contractors, suppliers of measuring and control equipment, marine and industrial instrumentation engineering

**Principal Agencies:** Acromag, Leslie, Sieger, Jaquet, Highland Electronics, Whessoe, Sirco, Fischer & Porter, ICS UK, GE France

**Parent Company:** Haven International (S) Pte Ltd

**Principal Bankers:** Hongkong & Shanghai Banking Corporation, Singapore

**Financial Information:** Incorporated in Singapore

**Principal Shareholders:** Haven International (S) Pte Ltd

**Date of Establishment:** June 13th, 1973

**No of Employees:** 122



## HAW PAR BROTHERS INTERNATIONAL LTD

180 Clemenceau Avenue, #08-00 Haw Par Glass Tower, Singapore 0923

Tel: 337-9102

Cable: Hawpar Singapore

Telex: 21567 HAW PAR RS

Telefax: (65) 338-2573, 338-0543

Chairman: Wee Cho Yaw; President: Hong Hai (also CEO)

Directors: Sat Pal Khattar, Tan Puay Hee, Tan Eng Joo, Hwang Soo Jin, Peter Ngo Gim Kang

Senior Executives: Chng Hwee Hong (Group General Manager), Lim Chuang (Group Controller), Teo Thin Yien (Group Internal Audit Manager)

**PRINCIPAL ACTIVITIES:** Licensing, manufacturing and marketing of pharmaceutical products; industrial products, computer products and sports products, distribution of consumer products; investment in property; investment holdings and dealing in securities

**Principal Agencies:** Heatrae Sadia; Setron; Sony; Mitsushiba; Pro-Specs; PGF; Prince; Adidas; Optima; Mitre; Tretorn; Ping; Cumford Turbo; Cummins; John Deere; Isuzu; Tiger Balm

**Parent Company:** Haw Par Brothers International Ltd

**Subsidiary and Associated Companies:** Consumer: Setron (Malaysia) Sdn Bhd; Sony Singapore Private Ltd; Sports: Haw Par Leisure International Pte Ltd; Edco SPorts Pte Ltd; Sovereign Marketing Pte Ltd; Sovereign SPorts Ltd; Sovereign Marketing (Australia) Pty Ltd; Sm Sports Sdn Bhd; PGF Golf Equipment (SEA) Pte Ltd; PGF International Pty Ltd; PGF New Zealand Ltd; The Proshop Pte Ltd; Robertson Wilson (Singapore) Ltd; Robertson, Wilson, Jamil (M) Sdn Bhd; Robertson, Wilson & Co Ltd; International Systems Ltd; Industrial: Scott & English Ltd; Haw Par Industries Pte Ltd; Cumford Turbo Sales & Service Pte Ltd; Sharikat National Pte Ltd; Dowty Haw Par Aviation Pte Ltd; USE Enterprise Pte Ltd; Haw Par Trading Pte Ltd; Computer: Asian Computer Service; Banking: Haw Par Merchant Bankers Ltd; Property: Haw Par Properties (S) Pte Ltd; Haw Par Centre Pte Ltd; Setron Ltd; Haw Par Land Sdn Bhd; Pharmaceuticals: Tiger Medicals Ltd; Tiger Balm (Hong Kong) Ltd; Drug Houses of Australia (Asia) Pte Ltd; Drug Houses of Australia (Malaysia) Sdn Bhd; Regina Haw Par (Asia) Pte Ltd; Tiger Medicals (Taiwan) Ltd; Tiger Balm (Thailand) Ltd; Tiger Balm-Metro (Philippines) Inc; Tiger Balm (M) Sdn Bhd

**Principal Bankers:** Hongkong & Shanghai Banking Corporation; United Overseas Bank

**Financial Information:** Group results

	1991	1992
	S\$'000	S\$'000
Revenue	400,586	333,028
Profit before tax	28,663	31,148
Profit after tax	18,911	22,120
Dividend	12,624	13,165
Dividend per share	7.7	8.0
Earnings per share	10.6	12.4
Share capital	163,945	163,945
Shareholders' funds	372,931	378,911

**Principal Shareholders:** Wee Cho Yaw (34.34%) (\*Wee Cho Yaw is deemed to be interested in shares owned by United Overseas Bank Ltd Group by virtue of the provisions of section 7 of the Companies Act. This percentage of shareholding includes the shareholding held by United Overseas Bank Ltd Group). United Overseas Bank Group (34.05%)

**Date of Establishment:** July 18th, 1969

**No of Employees:** 824

## HEWLETT-PACKARD SINGAPORE (SALES) PTE LTD

1150 Depot Road, Singapore 0410

Tel: 2737388

Telex: 34209 HPSGSO RS

Telefax: (65) 278-8990

Senior Executives: Victor Ang (Managing Director)

**PRINCIPAL ACTIVITIES:** Responsible for sales and distribution of computers, instruments, medical and analytical equipment

**Parent Company:** Hewlett-Packard Company, USA

**Principal Bankers:** Chase Manhattan Bank

**Date of Establishment:** 1970

**No of Employees:** Approx 200



## HIAP MOH CORPORATION LTD

Block 162, Bukit Merah Central #08-3545, Singapore 0315

Tel: 273-5333

Cable: 5533

Telex: 23984 HIAPMOH RS

Telefax: 278-9707

Chairman: Joshua Ng Hock Hwa

Directors: Ng Kah Lin (Managing Director), Ng Tiong Wah (Executive Director), David Ng Kah Seat (Executive Director, Manufacturing), Charles Yeo, Jeffrey Tan Boon Khiong, Stephen Ng Kah Seen (Alternate Director), Koo Tse Chia (Alternate Director), Pauline Ang Hooi Yeong, Lee Swee Siew (Finance & Administration Director)

Senior Executives: Joanne Law (Business Manager)

**PRINCIPAL ACTIVITIES:** Paper manufacturers and converters

**Branch Offices:** Factory: 101 Neythal Road, Singapore 2262

**Subsidiary Companies:** Commercial Forms (S) Pte Ltd; Hiap Moh Paper Co (M) Sdn Bhd; Hiap Moh (HK) Co Ltd; Shanghai Modern Printing & Paper Products Co Ltd (Joint Venture 50%); Kertas Sahmal (M) Sdn Bhd (40% owned); Tianjin Happy Dragon Crystal Label Co Ltd (28% owned)

**Financial Information:**

	1992
	S\$'000
Turnover	45,865
Profit before tax	3,165
Profit after tax	2,279
Retained profit	11,557
Dividend	306
Earnings per share	9.5
Share capital	6,000
Shareholders funds	19,691

**Principal Shareholders:** Hiap Moh Holdings Pte Ltd (51%)

**No of Employees:** 81

## HILTON INTERNATIONAL SINGAPORE

581 Orchard Road, Singapore 0923

Tel: 737-2233

Cable: Hiltels Singapore

Telex: 21491 Hiltels Rs

Telefax: 732-2917

Chairman: Peter Y S Fu

Directors: Ong Beng Seng (Managing Director)

Senior Executives: Oskar von Kretschmann (General Manager), Andrew Partridge (Resident Manager), Cheong Shuit Liew (Comptroller), Armin Schroecker (Executive Assistant Manager Food & Beverage), Graham Cadman (Executive Chef), Harry Sim (Director of Personnel), Diana Yeo (Training Manager), Mohd Rafin (Executive Assistant Manager Rooms), Julie Lim (PR & Advertising Manager), Victor Wee (Assistant Director of National Sales)

**PRINCIPAL ACTIVITIES:** Hotels and catering

**Parent Company:** Hilton International Co (New York)

**Principal Bankers:** Oversea-Chinese Banking Corporation

**Financial Information:** Consolidated

**Principal Shareholders:** Hotel Properties Ltd

**Date of Establishment:** 1970

**No of Employees:** 530

## HITACHI CABLE (SINGAPORE) PTE LTD

17 Lok Yang Way, Jurong, Singapore 2262

Tel: 2656711

Cable: Hitacable Singapore

Telex: RS 23765 A/B HITACAB

Telefax: 261-7703

Directors: James Toh Ban Leong, Tsuneharu Termachi

Senior Executives: N Nakazawa (Finance Director), Teo Cheng Poon (Senior Sales Manager), Wu How Yih (Factory Manager)

**PRINCIPAL ACTIVITIES:** Manufacturer, sales, import and export of magnet wires, cables, AC power cords and UL hook-up wires, solder-plated copper wire, stripe plated copper and leadframe

**Parent Company:** Hitachi Cable Ltd, Tokyo, Japan

**Principal Bankers:** Development Bank of Singapore; Bank of Tokyo, Singapore

# SINGAPORE

## Financial Information:

	31.03.92
	S\$'000
Sales turnover	131,678
Profit before tax	4,877
Authorised capital	8,000
Paid-up capital	8,000
Total assets	111,683

*Principal Shareholders:* Hitachi Cable Ltd; Hanashima Electric Wire Co Ltd; ACT Enterprises (S) Pte Ltd

*Date of Establishment:* July 9th, 1974

*No of Employees:* 350

## HITACHI CONSUMER PRODUCTS SINGAPORE PTE LTD

206 Bedok South Avenue 1, Singapore 1646

*Tel:* 2419444 (15 lines)

*Cable:* Hitcops

*Telex:* 35064 Hitcops Rs

*Telefax:* 444-4572

*Chairman:* S Osaki

*Directors:* S Osaki (Managing Director)

*PRINCIPAL ACTIVITIES:* Manufacture of electrical/electronic consumer goods: CTV sets, vacuum cleaners, radio cassette recorders

*Principal Agencies:* Hitachi (Singapore) Pte Ltd; Hitachi Sales (Malaysia) Sdn Bhd; Hitachi Sales Corporation, Tokyo

*Parent Company:* Hitachi Ltd, Japan

*Subsidiary/Associated Companies:* Hitachi Ltd; Hitachi Elevator Engineering (Singapore) Pte Ltd; Hitachi Electronic Devices Singapore Pte Ltd

*Principal Bankers:* Bank of Tokyo; Mitsubishi Bank; Sanwa Bank, Tokai Bank, Fuji Bank

*Principal Shareholders:* Hitachi Ltd, Japan

*Date of Establishment:* October 1972

*No of Employees:* 1,200

## HITACHI ZOSEN SINGAPORE (PTE) LTD

15 Benoi Road, Singapore 2262

*Tel:* 8616622

*Cable:* Hitazosen Singapore

*Telex:* 21213 Hitabin Rs, 21906 Rs

*President:* D Nakao; *Vice President:* K Miyake

*Senior Executives:* H Kinugawa (General Manager)

*PRINCIPAL ACTIVITIES:* Shipbuilding, shiprepairing, offshore engineering (construction); industrial engineering

*Parent Company:* Hitachi Zosen Corporation (Japan)

*Principal Bankers:* Bank of Tokyo

*Financial Information:* Incorporated in Singapore

*Principal Shareholders:* Hitachi Zosen Corporation, Japan

*Date of Establishment:* 1970

*No of Employees:* 500

## HOE SENG HUAT HARDWARE CO (PTE) LTD

55 Lavender Street, Singapore 1233

*Tel:* 292-9292

*Telex:* 26481 RS

*Telefax:* 298-3503

*Chairman:* B W Lim

*Directors:* K H Lim (Managing Director), P H Lim (Executive Director), K E Lim (Executive Director), B C Lim

*Senior Executives:* H B Ong (Sales Manager)

*PRINCIPAL ACTIVITIES:* Dealers and stockists of iron and steel, building materials, refinery equipment, auto parts, shot blasting industry equipment; real estate and property development

*Principal Agencies:* Natsteel

*Subsidiary Companies:* Leck Eng Co Pte Ltd; Hup Seng HUat Co Pte Ltd; Sinip Steel Industries (S) Pte Ltd; Kim Seng Hong Sdn Bhd; Tai Kim Co (Pte) Ltd

*Principal Bankers:* Standard Chartered Bank; DBS Bank; Bank of China; Tat Lee Bank

*Financial Information:*

	1990
	S\$'000
Sales turnover	134,000
Profit before tax	8,900
Total assets	52,000

*Principal Shareholders:* Boon Wan Holding Pte Ltd

*Date of Establishment:* 1968

*No of Employees:* 200

## HONG FOK CORPORATION LIMITED

360 Orchard Road, #07-08 International Building, Singapore 0923

*Tel:* 7379355

*Cable:* K3341281

*Telex:* 21940 YATON RS

*Chairman:* Cheong Kim Pong

*Directors:* Mdm Lim Ghee, Cheong Kim Pong, Cheong Pin Chuan, Cheong Pin Seng, Jackson Lee, Cheong Hooi Kheng

*Senior Executives:* Lim Poh Guan (General Manager), Koh Chay Tiang (Deputy Manager-Finance), John Sanderson (Senior Project Manager), Raymond Ng (Marketing Manager)

*PRINCIPAL ACTIVITIES:* Investment company with subsidiaries engaged in the holding and development of properties in Singapore and Hong Kong

*Subsidiary Companies:* Hong Fok Investment Holding Co Ltd, Hong Kong; Yat Yuen Hong Co Ltd; Hong Fok Land Pte Ltd; Hong Fok Realty Pte Ltd; Cecil Land Development Pte Ltd; Maincon (Building) Pte Ltd; HF Property Management Pte Ltd

*Principal Bankers:* Development Bank of Singapore; Oversea-Chinese Banking Corporation Ltd; Overseas Union Bank Ltd; Citibank NA

*Financial Information:*

	1989
	S\$'000
Sales turnover	21,450
Authorised capital	100,000
Paid-up capital	90,889
Total assets	476,539

*Principal Shareholders:* K P Cheong Investments Private Limited; P C Cheong Private Limited; P S Cheong Private Limited; Cheong Sim Eng; Cheong Sim Lam; Fourseas Nominees (Private) Limited; Seng Guan Realty Private Limited; Cheon Gim Kheng; Cheong Loo Kheng; Cheong Hooi Kheng; Cheong Lay Kheng, and others

*Date of Establishment:* December 15th, 1967

*No of Employees:* 75

## HONG KONG TEAKWOOD WORKS SINGAPORE PTE LTD

19 Kranji Way, Singapore 2573

*Tel:* 2696838, 2695555 (shipping department)

*Cable:* TEAKSING

*Telex:* 33382 HKTWSP RS

*Telefax:* 269-2763

*Chairman:* Lawrence Moh

*Directors:* Paul Tu, David Wa

*Senior Executives:* Lam Ga Sing (Export Sales Manager)

*PRINCIPAL ACTIVITIES:* Production of dining and bedroom furniture; wood and wood based flooring

*Parent Company:* Universal Furniture Ltd

*Principal Bankers:* Bank of America

*Principal Shareholders:* Universal Furniture Ltd

*Date of Establishment:* July 28th, 1972

*No of Employees:* Approx 1,250

## HONG LEONG FINANCE LTD

16 Raffles Quay, #01-05 Hong Leong Building, Singapore 0104

*Tel:* 2209433

*Telex:* 23110 HLEONG RS

*Telefax:* 224-6773

*Chairman:* Kwek Leng Beng (also Managing Director)

**Directors:** Kwek Leng Beng, Kwek Hong Lye, Tan I Tong, Ong Pang Boon, Sim Miah Kian, Soh Kim Kang, Chng Gim Huat, Quek Leng Chan, Kwek Leng Kiat, Kwek Leng Joo, Kwek Leng Kee, Kwek Leng Peck, Robin I Rawlings, Woo Tchi Chu

**Senior Executives:** Lim Peng Boon (General Manager), Jeffrey Chan (General Manager, Promotions & Development), Soon Yee Christie (Assistant General Manager, Finance & Administration), Linda Quek (Assistant General Manager, Marketing)

**PRINCIPAL ACTIVITIES:** Finance company

**Branch Offices:** 13 branches

**Parent Company:** Hong Leong Investment Holdings Pte Ltd

**Subsidiary Companies:** Oriental Credit & Realty (Pte) Limited; Singapore Finance Limited; Singapore Credit (Private) Limited; Singapore Nominees Private Limited; Helpful Realty Sendirian Berhad; Singapore Finance Investment (Pte) Limited

**Principal Bankers:** Algemene Bank Nederland NV; American Express International Banking Corporation; Bangkok Bank Limited; Bank of America

**Financial Information:** Group results

	1992
	S\$'000
Revenue	211,654
Profit before tax	64,028
Profit after tax	38,117
Retained profit	227,698
Dividend	13,088
Earnings per share	16.31
Share capital	224,116
Total assets	3,260,979

**Principal Shareholders:** Hong Leong Investment Holdings Pte Ltd (19%)

**Date of Establishment:** 1966

**No of Employees:** 635

## HONG LEONG INDUSTRIES MFG LTD

7A Tuas Avenue 13, Singapore 2263

**Tel:** 862-3501

**Cable:** HONGSINGA

**Telex:** 36372 HONFAR

**Telefax:** 861-0674

**Chairman:** Kwek Hong Png

**Directors:** Kwek Leng Keow, Kwek Leng Hoe, Kwek Leng Peck, Kwek Leng Beng, Kwek Hong Lye, John Wong

**Senior Executives:** P Jeyasingam (General Manager)

**PRINCIPAL ACTIVITIES:** Manufacturers of reinforced concrete pipes, architectural products, prestressed concrete products, piles, panels; polythene tubing, UPVC liners and UPVC pipes

**Parent Company:** Hong Leong Corporation

**Subsidiary Companies:** Balken Piling (S) Pte Ltd; MCR Engineering Pte Ltd; Shinkeiken Aluminium (Pte) Ltd

**Principal Bankers:** Standard Chartered Bank; Development Bank of Singapore

**Financial Information:**

	1990
	S\$'000
Sales turnover	66,000
Authorised capital	20,000
Paid-up capital	20,000
Total assets	18,000

**Principal Shareholders:** Hong Leong Corporation Ltd

**Date of Establishment:** 1923

**No of Employees:** 550

## HONGKONG & SHANGHAI BANKING CORPORATION LTD (THE)

21 Collyer Quay, #01-01 HongkongBank Building, Singapore 0104

**Tel:** 530-5000

**Telefax:** 225-0663 532-3660

**Directors:** Richard E Hale (Chief Executive)

**PRINCIPAL ACTIVITIES:** Banking and finance

**Branch Offices:** Beach Road; Collier Quay; Jurong; Ocean Building, Orchard Road; Marine Parade; Robinson Road; Queenstown; Sanford Building, Serangoon Garden, Upper Bukit Timah, Tanglin; Over 1,300 worldwide

**Parent Company:** The Hongkong & Shanghai Banking Corporation Ltd, Hong Kong

**Financial Information:** Incorporated in Hong Kong

**Date of Establishment:** 1865

## HOTEL MALAYSIA LTD

Boulevard Hotel Singapore, 200 Orchard Blvd, Singapore 1024

**Tel:** 737-2911

**Cable:** BOUTEL

**Telex:** 21771 BOUTEL RS

**Telefax:** 737-8449

**Chairman:** Khoo Ban Tian

**Directors:** Khoo Ban Tian, Albert Hong, J M McCormack, Elizabeth Khoo (General Manager)

**Senior Executives:** Hans-Rudolf Fluege (Hotel Manager), Pauline Soon (Public Relations Manager), Lynn Yeo (Executive Assistant Manager)

**PRINCIPAL ACTIVITIES:** Hotel and restaurateurs

**Parent Company:** Goodwood Park Hotel Ltd

**Subsidiary Companies:** Maryland Enterprise (Pte) Ltd

**Principal Bankers:** Standard Chartered Bank

**Principal Shareholders:** Glen Holdings (Pte) Ltd

**Date of Establishment:** July 12th, 1963

**No of Employees:** Approx 450

## HOTEL MARCO POLO LIMITED

247 Tanglin Road, Singapore 1024

**Tel:** 474-7141

**Cable:** OMNIMPS

**Telex:** 21476 OMPS RS

**Telefax:** 471-0521

**Chairman:** Gonzaga Li

**Directors:** John T Hung, Stephen Ng, Tan Keong Choon, Richard E Hale, Edward Cheng, Frank Y C Yung, John Parker

**Senior Executives:** Dieter Loewe (General Manager), Tan Kwang Ming (Financial Controller/Company Secretary)

**PRINCIPAL ACTIVITIES:** Hoteliers

**Parent Company:** The Wharf (Holdings) Limited

**Principal Bankers:** Hongkong & Shanghai Banking Corporation; United Overseas Bank Limited

**Financial Information:**

	1990
	S\$'000
Sales turnover	59,627
Profit	11,642
Authorised capital	200,000
Paid-up capital	152,508
Fixed assets	154,768

**Principal Shareholders:** The Wharf (Holdings) Limited

**Date of Establishment:** December 19th, 1972

**No of Employees:** 650

## HOTEL PROPERTIES LTD

581 Orchard Road, #02-36/37 Hilton International, Singapore 0923

**Tel:** 7372233

**Telex:** 21491

**Telefax:** 732-2917

**Directors:** Ong Beng Seng (Managing)

**PRINCIPAL ACTIVITIES:** Hoteliers and investment holding company with subsidiaries involved in food retailing and distribution

# SINGAPORE

## HWA HONG CORPORATION LTD

29 Jurong Port Road, Jurong Town, Singapore 2261

Tel: 265-9711 (4 lines), 265-3611

Cable: Paloyl Singapore

Telex: 53485 HHOIL, 39017 Olina Rs

Telefax: 265-8876

Chairman: Ong Chay Tong

Directors: Dr Ong Hian Eng, Ong Chay Tong, Ong Choo Eng, Guan Meng Kuan, Ong Kay Eng, Ong Mui Eng, Chew Cheng Hoi, Chew Loy Kiat, Goh Kian Hwee, Richard Yong

Senior Executives: Dr Ong Hian Eng, Ong Choo Eng, Ong Mui Eng, Guan Meng Kuan, Goh Ann Nee, Chew Loy Kiat

**PRINCIPAL ACTIVITIES:** Manufacture and export of vegetable oil, corn oil, soyabean oil, coconut oil, rapeseed oil, sesame oil, palm oil, rice bran oil, sunflower seed oil, margarine, vegetable ghee, peanut butter, other fats, laundry soaps, skim milk powder/creamer; warehousing services and warehouse operator; insurance and related finance services; civil engineering and construction contractor; property development; general trading and investments; trading in non-ferrous metals

Parent Company: Hwa Hong Corporation Limited

Subsidiary Companies: Singapore Piling & Civil Engineering Pte Ltd; The People's Insurance Company Ltd; Hwa Hong Edible Oil Industries Pte Ltd; Paco Industries Pte Ltd; Hwa Hong Investments Pte Ltd; Singapore Warehouse Company Pte Ltd; Everett Company Pte Ltd; Hwa Hong Edible Oil (Hongkong) Ltd; Phratra Sdn Bhd; Hwa Hong Manufacturing Co Bhd; Singamet Trading Pte Ltd; Central Merchandise & Distribution Pte Ltd; Equatorial Reinsurance (Singapore) Ltd

Principal Bankers: Hongkong & Shanghai Banking Corporation; Standard Chartered Bank

Financial Information:

	31.12.89
	S\$'000
Sales turnover	147,948
Profits	11,190
Authorised capital	150,000
Paid-up capital	116,911
Total assets	347,334

Principal Shareholders: Hongkong & Shanghai Bank (S) Nominees Pte Ltd; Oversea-Chinese Bank Nominees (Pte) Ltd; Ong Holdings (Pte) Ltd

Date of Establishment: December 29th, 1952

No of Employees: Over 800

## IBM SINGAPORE PTE LTD

80 Anson Road, IBM Towers, Singapore 0207

Tel: 320-1000

Cable: Inbusmach

Telex: 21357 MBUSMA RS

Telefax: 224-5260

Directors: Philip Ng (Managing Director)

Senior Executives: Tan Kok Lin (Finance Manager)

**PRINCIPAL ACTIVITIES:** Servicing and marketing of information systems; consultancy services

Parent Company: IBM World Trade Corporation

Date of Establishment: 1953

No of Employees: Over 700

## ICI (SINGAPORE) PTE LTD

4 Raffles Quay, #09-00 Finlayson House, Singapore 0104

Tel: 2243811

Cable: Impkemix Singapore

Telex: 21111 IMPKEM RS

Telefax: 225-4095

Chairman: J D Rushton

Directors: J D Rushton, G B Webster, I D Menzies

**PRINCIPAL ACTIVITIES:** Chemicals, fertilisers, dyes, pharmaceuticals

Parent Company: Imperial Chemical Industries, PLC

Subsidiary Companies: ICI Paints (Singapore) Pte Ltd

Principal Bankers: Hongkong & Shanghai Banking Corporation

Principal Shareholders: Imperial Chemical Industries PLC

Date of Establishment: October 18th, 1968

No of Employees: 55

## ICL SINGAPORE PTE LTD

1 Maritime Square #11-22, World Trade Centre, Singapore 0409

Tel: 2733322

Cable: Datacomp Singapore

Telex: 23560 Rs

Telefax: 273-1993

Chairman: B Liu

Directors: Noel Chandler (Managing Director)

Senior Executives: Michael Chai (Financial Controller), Yau Kan (Sales Manager), Victor Heng (Sales Manager), Lum Soon May (Services Manager), Nigel Pitcher (Marketing Manager)

**PRINCIPAL ACTIVITIES:** Advanced data processing equipment, word processors; system analysis and programming

Branch Offices: Malaysia, Hong Kong

Parent Company: ICL (UK)

Subsidiary Companies: SW International Systems Pte Ltd

Principal Bankers: Citibank NA

Financial Information: Registered in Singapore

	31.12.91
	S\$'000
Sales turnover	25,000
Profit before tax	515
Authorised capital	5,000
Paid-up capital	5,000
Total assets	14,500

## INCHCAPE BHD

Inchcape House, 450/452 Alexandra Road, Singapore 0511

Tel: 472-5388

Cable: Borneo Singapore

Telex: 21400 Rs

Telefax: 471-1298

Chairman: David G John

Directors: Richard E Martin (Chief Executive), C W Tresise, A I Grassie, Alan T H Tan, J J Tessensohn, Alan C Y Yeo, Thai Chee Ken

Senior Executives: Mark L O Choong (Assistant Secretary)

**PRINCIPAL ACTIVITIES:** Motor vehicle distribution, marketing, insurance, timber extraction and processing, shipping services, warehousing and distribution, healthcare, contract manufacturing, finance and hire purchase

Principal Agencies: Toyota; Suzuki; General Electric; Salvatore Ferragamo; Murata; Black & Decker; Konica; Polish Ocean Line; Sony; Zegna

Parent Company: Inchcape Plc, St Jame's House, 23 King Street, London SW1Y 6QY

Subsidiary Companies: Borneo Motors (S) Pte Ltd; Champion Motors Pte (1975) Ltd; Equatron Business Machines Pte Ltd; Moutrie Pte Ltd; The Borneo Co Pte Ltd Contract Manufacturing Services Pte Ltd; Intrans Distribution Services Pte Ltd; Inchcape Shipping Services Pte Ltd; Waleta Singapore Pte Ltd; Inchcape Parrish; S K Timber Corporation Sdn Bhd; Asiadent Pte Ltd; Fennel Marketing Services Ltd; Forest Marketing Services Pte Ltd; Pacific Hardwood Products Co Ltd; Timber Investments Management Pte Ltd, and others

Principal Bankers: Standard Chartered Bank; Hongkong & Shanghai Banking Corporation

Financial Information:

	31.12.91
	S\$'000
Sales turnover	889,243
Profits before tax	81,618
Profit after tax	56,500
Retained profit	39,216
Dividend per share	20.0
Earnings per share	37.9
Share capital	463,254
Total assets	684,462

Principal Shareholders: Inchcape Plc, London

Date of Establishment: June 1st, 1971

No of Employees: 1,761

## INDUSTRIAL AND COMMERCIAL BANK LTD

#01-01 Industrial & Commercial Bank Bldg, 2 Shenton Way, Singapore 0106

Tel: 221-1711

Cable: Incombank Singapore

Telex: RS 21112 ICBANK

Telefax: 225-9777

Chairman: Wee Cho Yaw

**PRINCIPAL ACTIVITIES:** Banking and finance

**Branch Offices:** Ang Mo Kio Branch: Blk 233, Ang Mo Kio Ave 3 #01-1168, Singapore 2056; Bedok Branch: Blk 416, Bedok North Ave 2 #01-09, Singapore 1646; Boon Lay Branch: Blk 221, Boon Lay Pl, #01-148 Boon Lay Shopping Centre, S-2264; Bukit Merah Branch: Blk 162, Bukit Merah Central #01-3543, Singapore 0315; Clementi Branch: Blk 380, Clementi Ave 5 #01-376, Singapore 0512; Hougang Branch: Blk 121, Hougang Ave 1 #01-1340, Singapore 1953; Jurong East Branch: Blk 104, Jurong East Street 13 #01-106, Singapore 2260; Katong Branch: 865 Mountbatten Rd, #01-41 Katong Shopping Centre, S-1543; Middle Road Branch: 116 Middle Road, #01-00 ICB Enterprise House, Singapore 0718; North Branch: 200 Jalan Sultan, 01-06 Textile Centre, Singapore 0719; Serangoon Branch: 215 Tyrwhitt Road, #01-00 Foochow Building, Singapore 0820; Shenton Way Branch: 2 Shenton Way, #01-01 ICB Building, Singapore 0106; West Coast Branch: Blk 501 West Coast Drive, #01-302, Singapore 0512; Yio Chu Kang Branch: 6 Yio Chu Kang Road, Singapore 1954; Zhujiao Branch: Blk 663 Buffalo Road, #01-10 Zhujiao Centre, Singapore 0821; Representative Offices: Hong Kong: 10th Floor Hong Kong Diamond Exchange Building, 8-10 Duddell Street; Tokyo: Kasumigaseki 1-4-1 Nittochi Building, Chiyoda-ku, Tokyo 100

**Subsidiary Companies:** Industrial & Commercial Finance Ltd; Industrial & Commercial Insurance Ltd; Industrial & Commercial Realty Ltd; ICB Enterprises Pte Ltd; ICB Management Pte Ltd; AIM Services Pte Ltd; ICB Pte Ltd; Industrial Imex Pte Ltd; ICB Nominees Pte Ltd; G H Carriers Pte Ltd; Gim Huat Pte Ltd; Ubin Pte Ltd; Kung Siong Holdings Pte Ltd; ICB Insurance Holdings Pte Ltd; ICB Insurance Investment Pte Ltd; ICB Insurance Properties Pte Ltd; ICB Finance Ltd; ICB Insurance Ltd; ICB Ltd

**Principal Shareholders:** Tai Sing Realty Co (Pte) Ltd (13.49%); TSD Private Limited (6.87%); Tong Bee Co Ltd (5.50%); TSR Pte Ltd (5.55%)

**Date of Establishment:** October 12th, 1953

**No of Employees:** 440

## INGERSOLL-RAND SOUTH EAST ASIA (PTE) LTD

42 Benoi Road, Singapore 2262

Tel: 8611555, 8610311

Cable: Ingersoll Singapore

Telex: 21781 Irsore Rs

Telefax: 861-0317

**Directors:** K Hall (Managing Director)

**Senior Executives:** L H Hak (Operations Controller), John Tan (Service Manager), Ronnie Goh (General Manager - Singapore)

**PRINCIPAL ACTIVITIES:** Manufacture and sale of compressors: drilling and construction equipment, pneumatic and electric tools, centrifugal and high pressure pumps; gas and steam turbines

**Parent Company:** Ingersoll-Rand Group

**Financial Information:** Incorporated in Singapore

**Principal Shareholders:** Ingersoll-Rand Group

## INNO-PACIFIC HOLDINGS LTD

#04-00 Inno-Pacific Building, 141 Market Street, Singapore 0104

Tel: 222-1841

Telex: 50824 PGSIN RS

Telefax: 222-6526

**Chairman:** Dato Dr Mokhzani bin Abdul Rahim

**Directors:** Cheam Tat Pang (Managing Director), Gopinath Pillai (Executive), Ridzwan bin Haji Dzafir, Haider M Sithawalla, Tan Kong King

**Senior Executives:** Lionel Tseng (General Manager, Corporate Affairs), Chiam Heok Yong (Company Secretary)

**PRINCIPAL ACTIVITIES:** Investment holding company with subsidiaries involved in fast foods and trading

**Subsidiary Companies:** Shakey's Holdings Pte Ltd; Poon Guan Pte Ltd; Jadensworth Holdings Pte Ltd; Ocean Hope Investment Ltd, (Hong Kong); Inno-Pacific Intertrade Pte Ltd; Hartie Foods Pte Ltd; Top-Text Sdn Bhd (Malaysia)

**Financial Information:**

	1990	1991
	S\$'000	S\$'000
Sales turnover	288,592	454,579
Loss before tax	(4,471)	(8,824)
Loss after tax	(8,424)	(13,735)
Share capital	58,479	58,479
Total assets	83,697	84,950

**Principal Shareholders:** Innoinvest Berhad; KMP Private Ltd; Tiew Kun

**No of Employees:** 150

## INSURANCE CORPORATION OF SINGAPORE LTD (THE)

### ICS

ICS Building, 137 Cecil Street, Singapore 0106

Tel: 221-8686

Cable: INSCOR

Telex: 37770 INSCOR Rs

Telefax: 224-7242, 224-7719

**Chairman:** Tan Boon Teik

**Directors:** Chong Kie Cheong, Lai Chun Loong, Lock Sai Hung, Ng Kee Choe, Oon Kum Loon, Bernard Chen Tien Lap

**Senior Executives:** Lock Sai Hung (Managing Director), Ng Seng Leong (General Manager), John Chen Tzu Ching (Assistant General Manager), Mun Cheong Fai (Group Financial Controller), Chan Kheng Hua (Senior Manager), Larry Chan Seck Chun (Senior Manager), Dr Lai Chee Chong (Head, Information Technology)

**PRINCIPAL ACTIVITIES:** General insurance, life insurance and reinsurance

**Branch Offices:** Insurance Corporation of Singapore (Hong Kong Branch)

**Subsidiary Companies:** ICS Reinsurance Pte Ltd; RMCA Holdings Pte Ltd; Reinsurance Management Corporation of Asia Pte Ltd; Glen Orchid Properties Pte Ltd; The Insurance Corporation of Singapore (UK) Ltd

**Principal Bankers:** The Development Bank of Singapore Ltd

**Financial Information:**

	31.12.91
	S\$'000
Premiums	124,663
Profit after tax*	10,451
Authorised capital	200,000
Paid-up capital	50,000
Total assets	516,435
*and minority interest	

**Principal Shareholders:** The Development Bank of Singapore (49.76%); Intraco Ltd (20.00%); Public (30.24%)

**Date of Establishment:** August 12th, 1969

**No of Employees:** 542

## INTERCONTINENTAL ENGINEERING & TRADING PTE LTD

803 King George's Avenue, #01-182, Singapore 0820

Tel: 2968890

Cable: INTRAENGIN

Telex: 23461 INTRA

Telefax: (65) 296-5006

**Chairman:** Siow Foong Ping

**Directors:** Lee Kok Keong, Goh Heng Huat, Koh Chin Cheong, Siow Foong Ping

**Senior Executives:** Tee Koon Tiong (Manager)

**PRINCIPAL ACTIVITIES:** Sale and distribution of electronic components for the communications and electronics industries

**Principal Agencies:** Numerous

**Branch Offices:** BI-41 Sim Lim Tower #02-19, 10 Jalan Besar, Singapore 0820

# SINGAPORE

*Principal Bankers:* Keppel Bank of Singapore  
*Financial Information:*

	31.12.91
	S\$'000
Sales turnover	22,000
Profit before tax	500
Retained profit	1,158
Authorised capital	2,000
Paid-up capital	1,342
Total assets	5,026

*Principal Shareholders:* Lee Kok Keong; Siow Foong Ping; Koh Chin Cheong; Goh Heng Huat

*Date of Establishment:* September 20th, 1974

*No of Employees:* 37

## INTERNATIONAL BANK OF SINGAPORE LTD

50 Collyer Quay, #02-01 Overseas Union House, Singapore 0104

*Tel:* 223-4488

*Cable:* Intbank Singapore

*Telex:* RS 23579 (General), RS 26392 (Dealer)

*Telefax:* 2240236

*Chairman:* Dr Lien Ying Chow; *Deputy Chairman:* Lee Hee Seng

*Directors:* Peter Seah Lim Huat, Dr Tan Ng Chee (Executive Director & CEO)

*Senior Executives:* Gracy Choo (General Manager & Chief Operating Officer)

*PRINCIPAL ACTIVITIES:* Banking and finance

*Branch Offices:* 8

*Parent Company:* Overseas Union Bank Limited

*Subsidiary Companies:* IBS Nominees (Pte) Ltd

*Financial Information:*

	31.12.91
	S\$'000
Deposits	656,346
Profit before tax	9,104
Profit after tax	6,818
Retained profit	6,288
Earnings per share	6.8
Authorised capital	100,000
Paid-up capital	100,000
Total assets	835,309

*Principal Shareholders:* Overseas Union Bank Ltd (100%)

*Date of Establishment:* April 9th, 1974

*No of Employees:* 192

## INTERNATIONAL THREADS (SINGAPORE) PTE LTD

16 Arumugam Road, #07-00 Teck Chiang Industrial Building, Singapore 1441

*Tel:* 746-4877

*Telex:* 24832 Itlsin Rs

*Telefax:* 744-9771

*Directors:* Tony Tan Joon Kwang (Managing Director)

*PRINCIPAL ACTIVITIES:* Textiles, sewing accessories, fabrics, knitwear and sportswear

## INTERNATIONAL WOOD PRODUCTS LTD

10 Penjuru Road, (End of West Coast Road), Singapore 2260

*Tel:* 2652511, 2651316

*Cable:* Interwood Singapore

*Telex:* 21459 Intwood Rs

*Chairman:* Tan Sri Datuk Wee Boon Ping

*Directors:* Lim Chin Feong, Lee Kim Sin, Wee Kok Tiong

*PRINCIPAL ACTIVITIES:* Manufacture of plywood, veneer, block boards and other wood products

*Parent Company:* Bornion Enterprises Pte Ltd

*Subsidiary Companies:* Haskota Engineering Sdn Bhd; Interwood Corporation; Multiwood Co Ltd; Multiwood Engineering; Multiform (HK) Ltd; Interwood Engineering; Interwood Shipping; Harkato Corporation

*Principal Bankers:* Bank of America; DBS Bank; Hong Kong & Shanghai Banking Corp

*Principal Shareholders:* Bornion Enterprises Pte Ltd

*No of Employees:* 50

## INTRACO LTD

456 Alexandra Road, #14-00 NOL Building, Singapore 0511

*Tel:* 2780011 (30 lines)

*Cable:* INTRACO SINGAPORE

*Telex:* 21413 INTRACO RS

*Telefax:* 273-2740

*Chairman:* Hwang Peng Yuan; *Deputy Chairman:* Ang Kong Hua

*Directors:* Lim Yong Wah, Ridzwan bin Haji Dzafir, Tan Soo Nan, Lua Cheng Eng, Ajith Prasad, Walter Woon, Hong Tuck Kun, Oo Soon Hee

*Senior Executives:* Bernard Chen (Chief Executive Officer), Michael Lee (General Manager, Corporate Services), Tay Kim Hock (Group General Manager)

*PRINCIPAL ACTIVITIES:* Import and export; third country trading; countertrade; buying agents and manufacturer's representatives; trade facilitation services - insurance, shipping, transportation and warehousing, and joint ventures in related business; main trading products: building materials, petrochemicals, petroleum products, plastics, electrical and electronic products, engineering, food and commodities, metals, minerals, paper, textiles and timber

*Branch Offices:* Sintraco Sdn Bhd (Malaysia); Sintraco (HK) Ltd (Hong Kong)

*Subsidiary Companies:* 31 subsidiaries and associates (activities include manufacture of plastic mouldings and plastic parts, insurance, shipping, warehousing and storage, trading, oil and automobiles)

*Principal Bankers:* DBS Bank Ltd; Overseas Union Bank Limited, Tat Lee Bank Limited, Banque Nationale de Paris, Singapore; United Overseas Bank

*Financial Information:*

	31.12.91	31.12.92
	S\$'000	S\$'000
Sales turnover	783,682	567,840
Profit before tax	8,736	7,291
Profit after tax	6,302	3,873
Retained profit	2,077	9,164
Dividend per share	4.0	4.0
Earnings per share	9.1	5.7
Share capital	75,186	75,391

*Principal Shareholders:* Temasek Holdings (Pte) Ltd; Natsteel Ltd; DBS Bank Ltd

*Date of Establishment:* November 5th, 1968

*No of Employees:* 170

## ISETAN (SINGAPORE) LTD

593 Havelock Road, #04-01 Isetan Office Building, Singapore 0316

*Tel:* 732-8866

*Cable:* ISETAN

*Telex:* 24791 ISETAN RS

*Telefax:* 733-7424

*Chairman:* Chan Chun Ping

*Directors:* Yujiro Harimoto (Managing Director)

*PRINCIPAL ACTIVITIES:* Department store

*Branch Offices:* Isetan Orchard, Wisma Atria 435 Orchard Road, Singapore 0923; Isetan Katong, Parkway Parade, 80 Marine Parade Road, Singapore 1544

*Subsidiary Companies:* Petit Monde (Singapore) Ltd; Lexim (Singapore) Ltd

*Principal Bankers:* Development Bank of Singapore; Mitsubishi Bank; Chase Manhattan Bank; Bank of Tokyo, etc

*Principal Shareholders:* Isetan Co Ltd; Isetan of Japan Ltd (HK); Isetan Foundation; Raffles Nominees (Pte) Ltd; National University of Singapore

*Date of Establishment:* December 21st, 1970

*No of Employees:* Approx 640

## JACK CHIA-MPH LIMITED

UOL Building #08-01, 96 Somerset Road, Singapore 0923

Tel 734-1515

Cable EMPRESS

Telex 21494 MPH RS

Telefax 732-2241

**Chairman** Jack Chiarapurk (Jack Chia) (also Chief Executive Director)

**Directors** Sakol Chayavirabood, Danai Chiarapurk, Liew Shou Kong, John Michael Parker, Stephen Leow Liang Chuang, Clement Chia, Thomas Ruthven Hepworth, Goh Kee Song

**Senior Executives** Tan Choon Huat (Group Financial Controller), Stephen Leow Liang Chuang (Executive Director, Consumer & Pharmaceutical Division), Clement Chia (Chief Executive Officer, Books & Publishing Division)

**PRINCIPAL ACTIVITIES** Holding company with subsidiaries and associates involved in manufacturing, marketing and distributing pharmaceuticals, perfumery, toiletry and confectionery products, importing, wholesaling and retailing books, magazines, stationery, educational and leisure goods, publishing and marketing magazines and books, residential house building and land development, import and export of commercial and domestic furnishing textiles, manufacturing, marketing and exporting machine tools, owning and operating a hotel, sports clubs with country club facilities, investment in quoted and unquoted securities

**Parent Company** Jack Chia Holdings (HongKong) Limited

**Subsidiary Companies** Jack Chia Industries (S) Pte Ltd, Jack Chia & Company (S) Pte Ltd, Jack Chia Trading (S) Pte Ltd, MPH Bookstores (S) Pte Ltd, MPH Distributors (S) Pte Ltd, MPH Magazines (S) Pte Ltd, MPH Publishing (S) Pte Ltd, MPH Trade Publications (S) Pte Ltd, MPH Developments Pte Ltd, Delsie Investments Pte Ltd, Fairford Pte Ltd, Jacy Singapore Pte Ltd, Orlit Enterprises (S) Pte Ltd, MPH Timber Industries Pte Ltd, Dollar Sweets Marketing Pty Ltd, Blue Bird Confectionery Ltd, Tri-Shine Ltd, Caastlehill (S) Pte Ltd, Somerset International BV, Jack Chia (Australia) Ltd, Jupiter Properties (Australia) Pty Ltd, Sundell Pty Ltd, and many others

**Principal Bankers** Hongkong & Shanghai Banking Corp, Oversea-Chinese Banking Corp, Standard Chartered Bank, Algemene Bank Nederland BV

### Financial Information

	31 03 91
	S\$'000
Turnover	304,602
Profit before tax	16,481
Profit after tax	14,039
Retained profit	15,204
Dividend	13,773
Dividend per share	11 0
Earnings per share	7 4
Authorised capital	300,000
Paid-up capital	181,400
Total assets	442,877

**Principal Shareholders** Jack Chiarapurk, Jack Chia Holdings (Hong Kong) Ltd

**Date of Establishment** December 31st, 1927

**No of Employees** 672

## JACKS INTERNATIONAL LIMITED

29 Joo Koon Road, Singapore 2262

Tel 862-3306

Cable EXPANDED

Telex 21324 Expand RS

Telefax 862-1159

**Chairman** Tan Kay Hock

**Directors** Lim Keng Guan (Managing), Yuen Kam Wah

**PRINCIPAL ACTIVITIES** General trading building materials, health food, industrial equipment and heavy machinery, metals, motor vehicles and components, etc

**Principal Agencies** Kohler Company, USA, Armitage Shanks Ltd, UK, Pakai Industries Bhd, J R Smith Mfg Co, USA, Ina Ltd, Japan, Rapetti Ltd, Italy, P C Henderson Ltd, UK, Precision Grinding Ltd, UK, Maquinaria LAGUIN S A, Spain, Hardinge Brothers Inc, USA, Benign Enterprise Co Ltd, Taiwan, Landert Motoren AG, Switzerland, Hach Company, USA, DEA-Equipment Division, R Hunt & Co Ltd, MYM Corpn, Japan, Rieber & Sons Ltd, Norway, Presto Taps, France

**Parent Company** Johan Holdings Berhad

**Subsidiary Companies** Jacks (South East Asia) Ltd, William Jacks & Co (Malaysia) Sdn Bhd, William Jacks & Co (Sabah) Sdn Bhd, William Jacks & Co (Sarawak) Sdn Bhd, Wismer Automation Sdn Bhd, Jacks Edar Sdn Bhd, William Jacks & Co (Singapore) Pte Ltd, William Jacks & CO (Borneo) Sdn Bhd, William Jacks & Co (Hong Kong) Ltd, William Jacks (China) Ltd, William Jacks PLC, William Jacks & Co (Zambia) Ltd, William Jacks Exim (UK) Ltd, Nature s Farm Pte Ltd, Jacks Insulboard Pte Ltd, Jacks-Cementone Building Materials Pte Ltd, William Jacks (Australia) Pty Ltd, Skinner Engineering Pty Ltd, Thomson & Taylor (Brooklands) Ltd, Central Garage (Surrey) Ltd, Sunningdale Carriage Co Ltd, Caxton Engineering Co Ltd, Ascot Garage Co Ltd, F W Mays & Co Ltd, RHD Finance Ltd, Nature's Farm (Health Foods) Sdn Bhd, etc

**Principal Bankers** Hongkong & Shanghai Banking Corporation, Standard Chartered Bank, Bank Bumiputra Berhad, Mercantile Bank Ltd

**Principal Shareholders** Johan Holdings Bhd

**Date of Establishment** 1979

**No of Employees** 615

## JARDINE MATHESON (SINGAPORE) LTD

#17-00, Shing Kwan House, 4 Shenton Way, Singapore 0106

Tel 220-5111

Cable Jardinvest Singapore

Telex 24485 Jardine Rs

Telefax 224-6370

**Chairman** Boon Yoon Chiang

**Directors** Dr Lindy Lin (Marketing & Distribution), H C Siaw (Shipping Agencies), Wong Seng Hung (Finance)

**PRINCIPAL ACTIVITIES** Marketing import and distribution of consumer and technical products, Shipping container freight transportation, supply of scientific and medical equipment, chemicals and pharmaceuticals, engineering consultants and hospital contractors

**Principal Agencies** Orient Overseas Container Line, Australian National Line and others

**Parent Company** Jardine Pacific

**Group Companies** Jardine Marketing Services, Asiavision, Jardine Otard Wines & Spirits, Jardine Shipping Agencies, Sealord Shipping Agencies, Chee Kin Dental Products, Jardine Parrish, Jardine Thompson Graham Asia Pte Ltd, Gammon Pte Ltd, Schindler Lifts (Singapore) Pte Ltd, Dynamic Freight Services, Jardine Shipbrokers Pte Ltd, Jardine Surveying Services Pte Ltd, Matheson PFC Ltd, Asiadent Pte Ltd, Datamic Marketing Services, Colliers Jardine Goh & Tan Pte Ltd, Jardine Optical Shop, Jardien Information Services

**Principal Bankers** Standard Chartered Bank, HongKong Bank, United Overseas Bank, Oversea-Chinese Banking Corp, Chase Manhattan

### Financial Information

	1989
	S\$'000
Sales turnover	60,668
Profits	6,668
Authorised capital	25,000
Paid-up capital	18,000
Total assets	37,866

**Principal Shareholders** Jardine Matheson Group

**Date of Establishment** February 13th, 1952

**No of Employees** 560

## JOHN LITTLE PTE LTD

176 Orchard Road, #05-05 Centrepoint, Singapore 0923

Tel 7372222

Cable Jael Singapore

Telex 37188

**Chairman** C W Treise

# SINGAPORE

**Directors:** C C Tan, Tan Puay Yong, A E French, Chew Gek Khim  
**Senior Executives:** A E French (Chief Executive)  
**PRINCIPAL ACTIVITIES:** Department stores; wholesale and retail  
**Parent Company:** Robinson & Company Ltd; Baccarat International Pte Ltd; (operator of St Michael Stores)  
**Associated Companies:** Robinson and Co (Singapore) Ltd; Baccarat International Pte Ltd Coperator of St Michael Stores)  
**Principal Bankers:** Oversea-Chinese Banking Corporation  
**Principal Shareholders:** Robinson & Company Ltd  
**Date of Establishment:** June 14th, 1955  
**No of Employees:** 131

## JOHN MANNERS & CO (MALAYA) PTE LTD

51 Anson Road, #11-51 Anson Centre, Singapore 0207  
**Tel:** 220-8622  
**Cable:** Manners Singapore, Jaymanners Singapore  
**Telex:** 20000 MANNERS RS  
**Telefax:** 225-7870

**Chairman:** E F de Lasala

**Directors:** E F de Lasala, M B Morrison, C W Ostefeld  
**Senior Executives:** Paul N Liristis (Shipping Manager)  
**PRINCIPAL ACTIVITIES:** Shipping agents and general trading  
**Principal Agencies:** Worldwide  
**Parent Company:** John Manners & Co Ltd, Hong Kong  
**Principal Bankers:** Hongkong & Shanghai Banking Corporation  
**Date of Establishment:** 1948  
**No of Employees:** 43

## JURONG CEMENT LIMITED

15 Pioneer Crescent, Singapore 2262  
**Tel:** 2618016  
**Cable:** JURCEM  
**Telex:** 24218 JURCEM RS  
**Telefax:** 265-9178

**Chairman:** Whang Tar Liang

**Directors:** Tan Eng Sim (Managing Director), Tan Eng Soon, Dr Tan Eng Seng, Tan Eng Heng, Whang Tar Choung, Dr Whang Sun Tze, Tan Sek Yin (Alternate to Tan Eng Soon)

**Senior Executives:** Lee Wen Ching (Chief Engineer), Lee Wen Ching (Works Manager), Albert Choo (Marketing Manager)

**PRINCIPAL ACTIVITIES:** Manufacturer of ordinary portland cement and masonry cement

**Associated Companies:** Jurong Readymix Concrete Pte Ltd  
**Principal Bankers:** Hongkong & Shanghai Banking Corporation; Tat Lee Bank; Oversea-Chinese Banking Corporation

**Financial Information:**

	31.03.91
	S\$'000
Turnover	52,393
Profit before tax	3,110
Profit after tax	3,103
Share capital	35,244
Shareholders funds	40,239
Total assets	40,536

**Principal Shareholders:** Tasek Cement Berhad (15.83%)

**Date of Establishment:** April 23rd, 1973

## JURONG ENGINEERING LTD

25 Tanjong Kling Road, Jurong Town, Singapore 2262  
**Tel:** 2653222 (40 lines)  
**Cable:** Jurongship Singapore  
**Telex:** 26628 JELSIN RS  
**Telefax:** 268-4211

**Chairman:** Lau Chan Sin

**Directors:** Yasushi Konii (Managing Director), Chee Keng Soon, Hong Tuck Kun, Kosuke Morita (Deputy General Manager), Yukinori Mikami (Alternate Michifumi Abe)

**Senior Executives:** Leow Tet Sin (General Manager), R Ramanathan (General Manager), Khov Kim Lee (General Manager), Roland Tan Boon Hua (General Manager)

**PRINCIPAL ACTIVITIES:** Civil, mechanical and electrical engineering

**Branch Offices:** Thailand; Iraq; Brunei

**Subsidiary Companies:** Jurong Mobilisation Services Pte Ltd; Sinmado Engineering Services Pte Ltd; Jurong Engineering (Malaysia) Sdn Bhd; JEL (HK) Ltd; Japan Jurong Engineering Ltd; Iran Jurong Engineering Pte Ltd; Associate Companies: Huge Corporation Pte Ltd; Jast Techniques Pte Ltd; Truba Jurong Engineering Pte Ltd; Borneo Jurong Engineering Sdn Bhd (Brunei); Equator Engineering Sdn Bhd (West Malaysia); Bintulu Jurong Engineering Sdn Bhd (East Malaysia); Jurong Engineering (Sabah) Sdn Bhd (East Malaysia); PT Truba Jurong Engineering (Indonesia); PT Cilegon Fabricators (Indonesia); Jurong Engineering (Philippines) Inc (Philippines); Gulf Jurong Engineering (Abu Dhabi) Pte Ltd (UAE); Gulf Jurong Engineering Pte Ltd (UAE); Realfer Co Ltd (HK); Hua-Ju Engineering Ltd (PRC); SPIC-JEL Engineering Pte Ltd (India); Thai Jurong Engineering Ltd (Thailand)

**Principal Bankers:** Development Bank of Singapore; Mitsui Bank; Banque Nationale de Paris; Chase Manhattan Bank Ltd; Citibank NA; Bank of Tokyo; Dai-ichi Kangyo Bank

**Financial Information:** Incorporated in Singapore

	1989
	S\$'000
Sales turnover	140,198
Profit (loss)	(3,673)
Authorised capital	100,000
Paid-up capital	12,500
Total assets	205,791

**Principal Shareholders:** Jurong Shipyard Ltd; Ishikawajima-Harima Heavy Industries Co Ltd (Japan); Development Bank of Singapore Ltd

**Date of Establishment:** February 17th, 1971

**No of Employees:** 300 staff plus 2,000 contract workers

## JURONG SHIPYARD LTD

5 Jalan Samulun, Jurong Industrial Estate, Singapore 2262  
**Tel:** 265-1766 (30 lines)  
**Cable:** Jurongship Singapore  
**Telex:** 24318 IHICOSO Rs  
**Telefax:** (65) 265-1736

**Chairman:** Lua Cheng Eng; Vice Chairman: Y Konii

**Directors:** K K Tan (Managing Director), Chee Keng Soon, Koh Yong Guan, S Otsuka, M Abe

**Senior Executives:** Yu Ching Ong (General Manager), Chua Teck Lian (Divisional Manager, Marketing & Business Division), Chew Yam Poey (Shipyard Manager-NSD), Liu Chin Peng (Shipyard Manager-RSD), Seow Tan Hong (Manager-Engineering Division)

**PRINCIPAL ACTIVITIES:** Shipbuilding (up to 200,000 dwt), ship repairing (up to 300,000dwt); conversion and lengthening of ships; modification and replacement of engines and equipment; steel structures; offshore construction; engineering services

**Subsidiary Companies:** Jurong Marine Contractors Pte Ltd; Jurong Clavon Pte Ltd; JPL Corporation Pte Ltd; Jurong Shipbuilders Pte Ltd; JPL Service Pte Ltd; Associated Companies: Neptune Associated Line Pte Ltd; Jurong 24Hrs Automation Service Pte Ltd; Jurong Marine Services Pte Ltd; Bulk Trade Pte Ltd

**Principal Bankers:** DBS Bank; Bank of America; Bank of Tokyo; Overseas United Bank; Chase Manhattan Bank

**Financial Information:**

	31.12.90
	S\$'000
Turnover	386,432
Operating profit	67,094
Profit before tax	70,764
Profit after tax	52,862
Retained profit	42,296
Dividend	10,350
Dividend per share	15.0
Earnings per share	50.4
Authorised capital	120,000
Paid-up capital	50,000
Total assets	513,474

**Principal Shareholders:** IHI and Sembawang Holding Pte Ltd

**Date of Establishment:** April 25th, 1963

**No of Employees:** 2,000



## KEPPEL BANK OF SINGAPORE LTD

10 Hoe Chiang Road, Keppel Towers, Singapore 0208

Tel: 222-8222

Cable: KEPPELBANK

Telex: 21911, 23116 KEPBANK RS

Telefax: 225-2256

Chairman: Sim Kee Boon; President: Benedict Kwek Gim Song (also CEO)

Directors: Lim Yong Wah, Teo Soon Hoe, Hwang Peng Yuan, Alan Yeo, Loh Wing Siew, Lim Chee Onn, Choo Chiau Beng, Winston Choo Wee Leong

Senior Executives: Tan Boon Hoo (Executive Vice President, Corporate Banking), Sharon Lee (Senior Vice President, Corporate Planning, Finance & Operations), Victor Ow (Senior Vice President, Consumer Services), Clemente Escano (Senior Vice President, Treasury)

PRINCIPAL ACTIVITIES: Full-service banking

Branch Offices: Balestier; Coleman; Havelock; Jalan Besar; Jalan Sultan; Serangoon; South Bridge Road; Woodlands; Bukit Timah; Yishun; Hoe Chiang; Robinson; Boon Lay

Parent Company: Keppel Corporation Ltd

Subsidiary Companies: Asia Commercial Enterprise Pte Ltd; Asia Commercial Investment (Pte) Ltd; Asia Commercial Realty Co Pte Ltd; K Investment Holdings Pte Ltd; KAC Holdings Ltd; Keppel Bank Nominees Pte Ltd; Keppel Factors Pte Ltd; Keppel Bulion & Futures Pte Ltd; Keppel Finance Ltd; Keppel Securities Pte Ltd; Golden Finance Ltd; Golden Nominees Ltd; Keppel Finance Nominees Pte Ltd; Keppel Securities Nominees Pte Ltd; GFL (Management Services) Ltd

Financial Information: Group

	31.12.92
	S\$'000
Deposits	3,357,345
Profit before tax	40,712
Profit after tax	22,794
Retained profit	26,107
Dividend	2,021
Dividend per share	0.07
Earnings per share	8.25
Share capital	332,178
Shareholders funds	514,538
Total assets	5,365,112

Principal Shareholders: Keppel Group of Companies

Date of Establishment: January 29th, 1959

No of Employees: 450

## KEPPEL CORPORATION LTD

325 Telok Blangah Road, Singapore 0409

Tel: 270-6666

Cable: Keppeldok

Telex: 21367 Keppel RS

Telefax: 274-2176, 273-2749

Executive Chairman: Sim Kee Boon

Directors: Hwang Peng Yuan, Cham Tao Soon, Bernard Tan Tiong Gie, Moses Lee Kim Poo, Loh Wing Siew (Managing Director-Keppel Shipyard & Keppel Engineering), Lim Chee Onn (Managing Director-Straits Steamship Land), Choo Chiau Beng (Managing Director-FELS), Kung Yew Hock (Senior General Manager-Operations), Teo Soon Hoe (Group Finance Director)

Senior Executives (Keppel Group Headquarters): Teo Soon Hoe (Group Finance Director-Finance & Legal), Loh Meng See (Group Personnel Manager), Chia Choon Peng (General Manager-Group Corporate Planning), Koh Foon Choon (General Manager-Group Business Systems), Johnny Lim (Group Controller), Magdeline Wong (Group Tax Manager), S A Hanafi (Group Audit Manager), Ms Wang Look Fung (Group Public Affairs Manager), Lai Ching Chuan (Manager-Chairman's Office), Lynn Koh (Group Treasury Manager), Anna Yu (Senior Group Legal Officer)

PRINCIPAL ACTIVITIES: Engaged in shipbuilding and shiprepair, oil rig construction, offshore support services, property development and investment, financial and insurance services, shipping, leisure, telecommunications, and engineering services

Branch Offices: (Overseas) Keppel (China) Ltd, Tel (852) 292369, Telex 65207, Fax (852) 861-3737; Keppel Marine Agencies Inc, New Jersey, Tel (201) 654-1700, Telex 283050 KEPMAR, Fax (201) 464-9466; Keppel Marine Agencies Inc, Texas, Tel (1713) 972-1180, Telex 493-7965 KEPHOU, Fax (1713) 972-1204; Keppel (UK) Ltd, London, Tel 071-799-2399, Telex 881-1907, Fax (071) 222-1919; Keppel Philippines Shipyard Inc, Manila, Tel 818-1816, Telex 45424, Fax (2) 8152581; Straits Steamship (Australia) Sydney, Tel 233-2200, Telex 72484, Fax (2) 221-6205; Prince Engineering Pty Ltd, Australia, Tel (03) 521-1393; Telex 36641 PRINCE, Fax (03) 521-1394

Parent Company: Keppel Corporation Ltd

Subsidiary Companies: Keppel Automation Pte Ltd; Keppel (China) Ltd; Keppel Engineering Pte Ltd; Keppel (UK) Ltd; Sea Scan International Pte Ltd; Wing Yong Engineering Pte Ltd

Principal Bankers: Bank of America; Citibank NA; Overseas Union Bank Ltd; Development Bank of Singapore Ltd

Financial Information:

	1989
	S\$'000
Revenue	1,020,000
Net income	112,900

Principal Shareholders: Temasek Holdings Pte Ltd

Date of Establishment: May 8th, 1986

No of Employees: 7,000

## KHONG GUAN FLOUR MILLING LTD

120 Tanjong Rhu Road, Singapore 1543

Tel: 3485111

Cable: 'Wheatflour' Singapore

Telex: 23495 KGFLOUR RS

Telefax: 344-9505

Chairman: Chew Choo Keng

Directors: Ng Tee Peng (Vice Chairman), Chew Choo Han (Managing Director), Robert Ang Chun Ti, Chew Guan Hing, Yong Peck Sang, Chew Soo Lin (Alternate to Chew Choo Keng), Chew Soo Kok (Alternate to Chew Guan Hing), Yong Tat Kong (Alternate to Yong Peck Sang), Tan Wee Tin, Lee Seow Gek

PRINCIPAL ACTIVITIES: Milling of wheat flour and production of by-products

Subsidiary Companies: Khong Guan Corn Products (Pte) Ltd; Twenty Century Investment Company Ltd; Ek Hong Development Pte Ltd; Associated Companies: Inter-Ocean Shipping Co Pte Ltd; United Malayan Flour Mills Berhad; Henan Khong Guan Cereal & Oil Food Products Co Ltd

Principal Bankers: United Malayan Banking Corporation Berhad; Standard Chartered Bank; Bangkok Bank; DBS Bank; Banque Nationale de Paris

Principal Shareholders: Khong Guan Holdings Malaysia Bhd (15.50%); Constancy Enterprises Pte Ltd (13.89%); Khong Guan Development Pte Ltd (9.12%)

Date of Establishment: August 19th, 1960

## KIAN GWAN GROUP OF COMPANIES

### Kian Gwan (Singapore) Pte Ltd

1 Goldhill Plaza, 03-43 Podium Block, Singapore 1130

Tel: 2680011

Cable: KIANGWAN

Telex: 34790 LSTAR RS

Telefax: 264 4528

Chairman: Oei Tjong le

Directors: Oei Tjong le (Managing Director), Oei Ing Tjien (CEO-Administration), Peter I K Oei (CEO-Operations)

Senior Executives: Lorine Ee Yim (Financial Controller), Ms Feng Wei Choo (General Manager Administration)

PRINCIPAL ACTIVITIES: Holding company with subsidiaries involved in engineering, fire fighting and safety equipment, airconditioning, electronics, investments, property

Parent Company: Kian Gwan (Singapore) Pte Ltd

Subsidiary Companies: Kian Gwan Engineering Pte Ltd; Kian Gwan Electric Pte Ltd; Hamptonford Co Ltd; Inveco Pte Ltd

# SINGAPORE

*Principal Bankers:* Standard Chartered Bank; Banque Internationale a Luxembourg

*Principal Shareholders:* Oei Ing Tjien; Oei Ing Kiang

*Date of Establishment:* December 6th, 1950

*No of Employees:* 39

## KIMBERLEY-CLARK FAR EAST PTE LTD

34 Boon Leat Terrace, Singapore 0511

*Tel:* 471-1466

*Cable:* Diethelmco Singapore

*Telex:* 21523 A/B Dietco Rs

*Telefax:* 479-9104

*Senior Executives:* Tan Tiong Guan (General Manager)

*PRINCIPAL ACTIVITIES:* Consumer products: napkins and facial tissues

*Affiliated Companies:* Diethelm Singapore Pte Ltd

*Principal Bankers:* Citibank NA

*Principal Shareholders:* Diethelm Holding Ltd (Zurich); Kimberly-Clark International SA (Panama)

*Date of Establishment:* 1965

*No of Employees:* 111

## KING'S HOTEL LTD

16 Raffles Quay, #18-04 Hong Leong Building, Singapore 0104

*Tel:* 220-7377

*Cable:* 'Kingshotel'

*Telex:* 21931 KINGTEL RS

*Telefax:* 732-5764

*Chairman:* Kwek Leng Beng

*Directors:* Soh Kim Kang (Executive Director)

*Senior Executives:* Yeoh Cheng Kung (General Manager), Alfred Bay (Financial Controller), Tommy Lam (Director of Sales), Ho Weng Hee (Marketing & Development Manager), Sam Choy (Purchasing Manager)

*PRINCIPAL ACTIVITIES:* Hoteliers

*Parent Company:* A member of the Hong Leong Group

*Principal Bankers:* Hongkong & Shanghai Banking Corporation

*Financial Information:* Group results

	1991
	S\$'000
Sales turnover	55,386
Profit before tax	8,777
Profit after tax	4,436
Retained profit	8,962
Earnings per share	5.3
Share capital	84,040
Total assets	213,497

*No of Employees:* 280

## KOBE INTERNATIONAL (S) CO PTE LTD

60 Pandan Road, Jurong, Singapore 2260

*Tel:* 2642444

*Telex:* 26574 KISCO

*Telefax:* 261-3719

*Directors:* Y Sasaki (Managing)

*PRINCIPAL ACTIVITIES:* Hydraulic and construction equipment

*Parent Company:* Kobe Steel Ltd, Japan

*Associated Companies:* Kobe Welding (S) Pte Ltd; Singapore Kobe Pte Ltd; Earth Development (S) Pte Ltd

*Principal Shareholders:* Kobe Steel Ltd, Japan

## KODAK (SINGAPORE) PTE LTD

305 Alexandra Road, Singapore 0315

*Tel:* 4736611

*Cable:* Kodak Singapore

*Telex:* 21757 Kodaksp Rs

*Telefax:* 479-8397

*Chairman:* Patrick J O'Gorman (Managing Director)

*Directors:* Steve Leong, Tom Chua

*PRINCIPAL ACTIVITIES:* Manufacturers and suppliers of: cameras, films (including consumer photographic, medical, dental and industrial X-ray), professional photographic equipment and accessories, chemicals, lenses and filters, commercial and consumer imaging systems

*Principal Agencies:* Kodak Group; Eastman Kodak, USA; Kodak Ltd, UK

*Branch Offices:* Jakarta

*Parent Company:* Eastman Kodak Co, USA

*Principal Bankers:* Citibank

*Financial Information:* Incorporated in Singapore

*Principal Shareholders:* Eastman Kodak Company

*Date of Establishment:* 1916

*No of Employees:* 100

## KRANJI PLYWOOD INDUSTRIAL CO (PTE) LTD

11 Kranji Way, Singapore 2573

*Tel:* 2696821/8 (8 lines)

*Cable:* KRANWOOD

*Telex:* 22198 KRANPLY RS

*Chairman:* Tsai Kun Shan

*Directors:* Tsai Kun Shan, Tsai Yue Zen, George Hamburger

*Senior Executives:* Tsai Yue Zen, Shen Ting, Tai Min Pua, Goh Tee Hian

*PRINCIPAL ACTIVITIES:* Plywood production

*Principal Agencies:* Price Morgan; PWP (Int) UK; Fetim (Holland); Thomesto (Scandinavia); Cali, Zapperi (Italy)

*Principal Bankers:* Algemene Bank Nederland NV; Bank of America

*Principal Shareholders:* Edward Tsai Kun Shan; Robert Chiang

*Date of Establishment:* 1971

*No of Employees:* 400

## KUOK (SINGAPORE) LTD

15 Carpenter Street, Singapore 0105

*Tel:* 532-5888

*Cable:* Leoship Singapore

*Telex:* 22822 RS

*Telefax:* 533-9024

*Chairman:* Goh Soo Siah

*Directors:* Tan Sri Frank Tsao Wen-King, Frederick Tsao Wai Teh, Teo Joo Kim, Yeo Chuan Lock

*PRINCIPAL ACTIVITIES:* Fertilizers, chemicals, building materials, animal feeds, timber, oils and fats

*Parent Company:* Kuok Singapore Limited

*Subsidiary Companies:* Leo Launches Pte Ltd

*Principal Bankers:* Chase Manhattan; Bangkok Bank Limited

*Principal Shareholders:* Kuok (Singapore) Limited

*Date of Establishment:* September 15th, 1970

*No of Employees:* 70

## L&M GROUP INVESTMENTS LTD

4 Second Chin Bee Road, Jurong, Singapore 2261

*Tel:* 268-8688

*Cable:* LANDMGROUP

*Telex:* 23563 LANDM RS

*Telefax:* 265-5511

*Chairman:* Albert Hong Hin Kay

*Directors:* Putra Masagung (Deputy Chairman), Tony Chan Wiong Khei, Lee Seng Lip, John Lee Sok Khian, James Lim Jit Teng, Wilson Ng, Sim Cheng Chye, Malcolm L Smithson, Yap Boh Pin, Yap Neng Chew, Ben Yeo Chee Seong

*PRINCIPAL ACTIVITIES:* Prestressing, slipforming, heavy lifting ground anchoring, micropiling, grouting; swimming pools; trading and property development; golf course construction, irrigation, landscaping, paving, general contracting; precast manufacturing and environment engineering

**Branch Offices** 2 Jalan SS21/62 Damansara Utama, 47400 Petaling Jaya, Selangor, Malaysia, Lot 6 Kinapias Centre, Sedco Industrial Estate, Kolombong, Off Mile 5 5 Jalan Tuaran, Inanam WDT 225, 88999 Kota Kinabalu, East Malaysia, 1st Floor, Chempaka, Mile 11/4 Jalan Tutong, PO Box 1329, Gadong, Bandar Seri Begawan, Brunei, 312 Srivara Road, Wangthonglang, Bangkok 10310, Thailand, Capital Commercial Building, 26 Leighton Road, Causeway Bay, Hong Kong

**Subsidiary Companies** Singapore L&M Prestressing Pte Ltd, L&M Repair Technology Pte Ltd, L&M Systems Pte Ltd, L&M Properties Pte Ltd, L&M Geotechnic Pte Ltd, L&M Proceq Technology Pte Ltd, L&M Foundation Specialist Pte Ltd, L&M Precast Pte Ltd, L&M International Pte Ltd, L&M Envirocare Pte Ltd, Syntech Engineers Pte Ltd, Trafalgar Trading Pte Ltd, Sea-Pac Management Pte Ltd, Malaysia L&M Piling Sdn Bhd, L&M Holdings Sdn Bhd, Hong Kong L&M Systems Ltd, L&M Specialist Construction Ltd, L&M Investments (HK) Ltd, Ocean King Shipping Ltd, Metrobilt Construction Ltd, L&M Prestressing Sdn Bhd, Taiwan L&M Systems Inc, and others

**Principal Bankers** Overseas Chinese Banking Corporation Limited, Standard Chartered Bank, Development Bank of Singapore Limited

**Financial Information**

	30 06 91
	S\$'000
Sales turnover	235,867
Profit before tax	3,602
Profit after tax	1,335
Retained profit	875
Dividend	1,166
Dividend per share	2 5
Earnings per share	5 9
Paid-up capital	19,218
Total assets	197,189

**Principal Shareholders** Guthrie GTS Ltd, Albert Hong Hin Kay

**Date of Establishment** 1971

**No of Employees** Approx 1,000

## LEE KIM TAH HOLDINGS LTD

20 Jalan Afifi #07-01 Cisco Centre, Singapore 1440

Tel 745-3318

Telefax (02) 745-1218

**Chairman** Lee Soon Teck

**Directors** Lee Choi Seng, Edwin Lee Yong Chuan (Executive Director), Hwang Soo Jin, Lee Seng Lip

**Senior Executives** Tay Seo Long (Financial Controller), Loh Fatt Kheong (Contracts Manager), Ngo Oo Pon (Construction Manager), Heng Jit Kwang (Chief Estimator)

**PRINCIPAL ACTIVITIES** Building and civil engineering contractors, property development and investment, precast building components and specialist material manufacturing, investment holding, consultant engineers for structural and civil engineering design

**Branch Offices** 20 Jalan Afifi #07-01, Cisco Centre, Singapore 1440

**Parent Company** Lee Kim Tah Investments Pte Ltd

**Subsidiary Companies** Lee Kim Tah (Pte) Ltd, Lee Development Pte Ltd, Kim Development Industries (S) Pte Ltd, PCS Technology Pte Ltd, Lee Realty Pte Ltd, Arovest Pte Ltd, Kim Realty Investment Pte Ltd, Golden Triangle Development Pte Ltd, Lee Kim Tah International Builders (HK) Ltd, Unitec Resources Pte Ltd

**Principal Bankers** Oversea-Chinese Banking Corporation, Standard Chartered Bank, DBS Bank, Hongkong & Shanghai Banking Corporation

**Financial Information**

	31 12 91	31 12 92
	S\$'000	S\$'000
Turnover	125,497	268,564
Profit (loss) before tax	2,796	(17)
Profit (loss) after tax	2,767	(459)
Retained (loss) profit	(1,314)	24,064
Dividend	1,400	876
Earnings (loss) per share	3 46	(0 57)
Share capital	40,000	40,000
Total assets	58,381	74,587

**Principal Shareholders** Lee Kim Tah Investments Pte Ltd

**Date of Establishment** October 23rd, 1968

**No of Employees** Approx 700

## LEE WAH BANK LTD

1 Bonham Street, #01-00 UOB Building, Singapore 0104

Tel 225-8844

Cable BANKLEEWAH

**Chairman** Wee Cho Yaw, Vice Chairman Richard Eu Keng Mun

**PRINCIPAL ACTIVITIES** Banking

**Branch Offices** 4 domestic branches and 9 in Malaysia

**Subsidiary Companies** Lee Wah Realty (Pte) Ltd, Lee Wah Bank (Singapore) Nominees Private Ltd, Lee Wah Bank (Malaysia) Nominees Sdn Bhd

**Principal Shareholders** United Overseas Bank Ltd

## LEWIS & PEAT (SINGAPORE) LTD

65 Chulia Street, #39-08 OCBC Centre, Singapore 0104

Tel 538-1705

Telex 26346 Bakrie RS

Telefax 535-5336

**Chairman** Indra U Bakrie

**Directors** Ramchandra Hegde (Managing Director), Richard T L Ng (Deputy Managing Director)

**Senior Executives** Albert K S Ong (Finance Director)

**PRINCIPAL ACTIVITIES** Commodity dealers (rubber and cocoa)

**Parent Company** Timeswitch Investments Ltd, Isle of Man, UK

**Date of Establishment** December 22nd, 1926

## LIM KAH NGAM LTD

30 Prinsep Street, #11-00, LKN-Prinsep House, Singapore 0718

Tel 334-3303

Telex 26284 LKN

Telefax 339-6606

**Honorary President** Lim Kah Ngam, Chairman Lim Kong Eng (also Managing Director)

**Directors** Lim Kong Chong, Leong May Cheng, Michael Yeo Chee Wee, Lim Kong Wai, Kay Keng Chuan, Lim Kong Yong, Eugene Yap Giau Cheng

**PRINCIPAL ACTIVITIES** Investment holding company with subsidiaries involved in building and civil engineering construction, hoteliers and restaurateurs, property development, general investments, foreign investment holding

**Parent Company** Lim Kah Ngam Limited

**Subsidiary Companies** LKN Construction Pte Ltd, LKN Development Pte Ltd, Paradise Export Timber Drying Pte Ltd, LKN Holdings Pte Ltd, Hotel Equatorial Pte Ltd, LKN Investment International Pte Ltd, Equatorial Hotel Management Pte Ltd

**Principal Bankers** DBS Bank, CIBC Asia Ltd, Standard Chartered Bank, Oversea-Chinese Banking Corp, United Overseas Bank Ltd

**Financial Information**

	31 12 91	31 12 92
	S\$'000	S\$'000
Sales turnover	78,398	74,765
Profit before tax	10,936	13,092
Profit after tax	6,558	7,676
Retained profit	12,852	16,793
Dividend	3,868	4,034
Earnings per share	5 9	6 9
Share capital	110,519	110,519

**Principal Shareholders** Lim Kah Ngam (Investment) Pte Ltd

**Date of Establishment** September 21st, 1961

**No of Employees** 520

## LIM KIM HAI ELECTRIC CO (SINGAPORE) PTE LTD

Lim Kim Hai Building, 53 Kallang Place, Singapore 1233

Tel 2923711/21

Cable Limelectric Singapore

Telex 23216 Rs

Telefax 297-0078

**Directors** Bobby Lim, Louis Lim, Chia Ah Heng

**Senior Executives** Chia Ah Heng (General Manager)

**PRINCIPAL ACTIVITIES** Trading in electrical equipment

**Principal Agencies** Omron, Fuji, Iwasaki, GE/Fuji

# SINGAPORE

**Branch Offices:** Subang Jaya, Malaysia  
**Parent Company:** Lim Kim Hai Holdings Pte Ltd  
**Subsidiary Companies:** Eastern Lamps (Pte) Ltd  
**Principal Bankers:** Overseas Union Bank; Hongkong & Shanghai Banking Corp  
**Financial Information:**

	1990
	S\$'000
Sales turnover	21,000
Authorised capital	10,000
Paid-up capital	5,800

**Date of Establishment:** 1958

**No of Employees:** 72

## LINDETEVES-JACOBURG (FAR EAST) PTE LTD

1 Commonwealth Lane, Singapore 0314

**Tel:** 4747191

**Cable:** Jacoberg Singapore

**Telex:** 21421 LINJAC RS

**Telefax:** 479-9166

**Directors:** Lim Say Hui (Managing Director), Praful J Desai, Chan Lai King

**PRINCIPAL ACTIVITIES:** Distribution of consumer goods, stationery, tools, hardware, automotive equipment, non-destructive testing equipment, diesel engines, woodworking machinery, switchboards and switchgear, electric motors and pumps; electrical appliances, fine chemicals, plastics and industrial chemicals; manufacture of stationery and packaging materials

**Principal Agencies:** Leifheit; Elprom Motors; Goulds/Lowara Pumps; STB; Zig Kuretake; Imco Michaelis-Diplomat; Humke & Joachim-Hig Durable; British Industrial Plastics; Tenza Tapes; Eureka Chemical Co; Allied Signal; Georgia Gulf; Compounding Technology Inc; DSM; Anchor; NIVE; Takeda; Krups; Hoescht-Celanese; Bison; Sun Electric Co; Morphy Richards; Junair; Ryobi Ltd; DECA; Egurko Co-op; SIP; Isuzu; Alsthom Unelec; Magnaflux; Terasaki Electric; Fiac; Robot

**Subsidiary Companies:** Lindeteves-Jacoburg Trading Sdn Bhd, Singapore; LJ Chemicals Pte Ltd; Linberg Sdn Bhd; Lindeteves Jacoburg (M) Sdn Bhd

**Principal Bankers:** Amsterdam Rotterdam Bank; Malayan Banking Berhad; Rabobank Nederland

**Financial Information:**

	31.12.91
	S\$'000
Sales turnover	57,722
Profit after tax	3,021
Authorised capital	20,000
Paid-up capital	15,000
Total assets	28,957

**Principal Shareholders:** Goldtron Limited; Lim Say Hui

**Date of Establishment:** 1947

**No of Employees:** 120

## LITTON COMPONENTS (PTE) LTD

500 Chai Chee Lane, Singapore 1646

**Tel:** 4491133

**Telex:** 21424 Litsing Rs

**Telefax:** 242-9036

**Directors:** Roger Savage (Managing Director)

**Senior Executives:** S L Shium (Financial Controller/Company Secretary)

**PRINCIPAL ACTIVITIES:** Manufacture of soldering materials: soldering fluxes, chemicals, bars and wire solder

**Principal Agencies:** 'Plato' (soldering iron tips and related products)

**Parent Company:** Litton Industries Inc (USA)

**Principal Bankers:** Chase Manhattan Bank; Bankers Trust Company

**Principal Shareholders:** Litton International SA

**Date of Establishment:** 1969

**No of Employees:** 50

## LLOYDS BANK PLC

4 Shenton Way, #18-01 Shing Kwang House, Singapore 0106

**Tel:** 220-3222

**Telex:** 23023 RS

**Telefax:** 225-3169

**Senior Executives:** A E R Garai (General Manager)

**PRINCIPAL ACTIVITIES:** Banking and finance

**Financial Information:** Incorporated in the United Kingdom

**Principal Shareholders:** Lloyds Bank plc, United Kingdom

## LUM CHANG HOLDINGS LIMITED

38 Kim Tian Road, #03-00 Kim Tian Plaza, Singapore 0316

**Tel:** 2738888

**Cable:** LUMCONTR

**Telex:** 37244 LUMCHG RS

**Telefax:** 278-5072

**Chairman:** Raymond Lum Kwan Sung

**Directors:** David Lum Kok Seng (Managing), Lim Jit Poh (Executive Director), Dr Hiew Siew Nam, Dr Ismail Bin Abdul Rashid

**PRINCIPAL ACTIVITIES:** Investment holding and provision of management services for the group; subsidiaries companies are involved in construction, project management, property development and investment, hotel ownership and management, leisure business, stockbroking and distribution, sale of pharmaceutical products

**Subsidiary Companies:** Lum Chang Building Contractors Pte Ltd; Lum Chang Development Pte Ltd; Lum Chang Securities Pte Ltd; Lum Chang Properties Ltd; Grantchester Pte Ltd; Lum Chang (Hong Kong) Investments Ltd; Lum Chang Trading Pte Ltd; Lum Chang (China) Investments Ltd; Ambassador Holdings Pty Ltd; Ambassador Golf & Hotel Management Services Pty Ltd; Robox Shelfco (No 49) Pty Ltd; Leadale Property (Pte) Ltd; Lum Chang Nominees Pte Ltd; Capital Hill Investments Ltd; Oxford Gardens Pte Ltd; Lum Chang Corporation Pte Ltd; New Trend Holding Pte Ltd; Lum Chang (M) Sdn Bhd; Eu Yan Sang Holdings Ltd; Pan-Star Investments Ltd; Solarvest Sdn Bhd; Kuala Lumpur Golf & Country Club Sdn Bhd; Golftek Development Sdn Bhd; Golfhome Development Sdn Bhd; Pacific Marvel Sdn Bhd; Stableford Development Sdn Bhd; Ironwood Development Sdn Bhd; Servitel Development Sdn Bhd; Cadangan Popular Sdn Bhd

**Principal Bankers:** Standard Chartered Bank; Development Bank of Singapore

**Financial Information:**

	30.06.92
	S\$'000
Sales turnover	375,706
Profit before tax	8,152
Profit after tax	4,087
Retained profit	32,136
Authorised capital	250,000
Paid-up capital	84,114
Total assets	618,477

**Principal Shareholders:** Public company

**Date of Establishment:** September 18th, 1982

**No of Employees:** 1,953 (Group)

## MAJU BOUSTEAD SHIPPING PTE LTD

15 Hoe Chiang Road, #09/01-03 Sanford Building, Singapore 0208

**Tel:** 2247766

**Cable:** Seahorse Singapore

**Telex:** 21233 SEAHOSS RS

**Telefax:** 225-9571

**Chairman:** En Abu Sahid Mohamed

**Directors:** Perry Phua, George Lee

**PRINCIPAL ACTIVITIES:** Transportation related activities

**Principal Agencies:** Shipping Agencies: Hyundai Merchant Marine; Empresa Lineas Maritimas Argentinas SA; Cable & Wireless Ltd; Canpotex Ltd; Petrofina SA; and many others worldwide

**Parent Company:** Maju Holdings Sdn Bhd

**Principal Bankers:** Standard Chartered Bank

**Date of Establishment:** January 7th, 1992

**No of Employees:** 49

## MALAYAN BANKING BHD

2 Battery Road, #01-00 Malayan Bank Chambers, Singapore 0104  
Tel: 535-2266

Cable: MAYBANK

Telex: 21036, 32852, 32837, 32209, 30137 MAYBANK RS,

Telefax: 5327909

Chairman: Tan Sri Hashim Bin Aman; Vice Chairman: Dato' Richard Ho Ung Hun

Directors: Raja Tan Sri Muhammad Alias bin Raja Muhd Ali, Mohammad bin Abdullah, Chin Yoong Chong, Md Yusof bin Hussin

Senior Executives: Ahmad bin Mohd Don (Executive Director-Services), Ismail Zakaria (Executive Director-Operations), Dato' Ong Kim Hoay (General Manager-Singapore Operations), Salleh Amran Mohd Jamian (General Manager-Administration Division), Amirsham Abdul Aziz (General Manager-Finance), Mohd Salleh Harun (General Manager-Branch Banking), Teh Soon Poh (General Manager-Credit Control)

PRINCIPAL ACTIVITIES: Banking and finance

Branch Offices: 22 (Singapore), 190 (Malaysia), 6 (Overseas)

Subsidiary Companies: Kwong Yik Bank Berhad; Aseambankers Malaysia Berhad; Mayban Finance Berhad; Mayban Finance (Singapore) Ltd; Kwong Yik Finance Berhad; Aseamlease Berhad; Mayban (Nominees) Sdn Bhd; Mayban Nominees (Singapore) Pte Ltd; Mayban Nominees (Hongkong) Ltd; Kwong Yik (Nominees) Sdn Bhd; Aseam Malaysia Nominees Sdn Bhd; Mayban Trustees Berhad; Kwong Yik Properties Sdn Bhd; Mayban Assurance Berhad; Mayban Factoring Berhad; Mayban Discount Berhad; Mayban Securities (Holdings) Sdn Bhd; Mayban Securities Sdn Bhd; Mayban Property Trust Management Bhd

Financial Information:

	30.06.89
	Ma\$'000
Total deposits	22,744,892
Net profits	80,584
Paid-up capital	316,528
Shareholders' funds	1,257,232
Total assets	26,259,333

Principal Shareholders: Permodalan Nasional Bhd (31.18%); Pemegang Amanah Raya Malaysia Sekim Amanah Saham Nasional (19.22%)

Date of Establishment: September 12th, 1960

No of Employees: 8,530

## MALAYAN MOTORS (PTE) LTD

45 Leng Kee Road, Singapore 0315

Tel: 4737755

Cable: Malaymotor

Telex: 36234 Wernco Rs

Telefax: 474-0853

Senior Executives: Royston Tan

PRINCIPAL ACTIVITIES: Distribution of motor vehicles

Parent Company: Wearne Brothers Group

## MALAYAN REFRIGERATING CO (PTE) LTD

232 Pandan Loop, Singapore 0512

Tel: 778-8787 (12 lines)

Telex: 23459 Rs

Telefax: 7783966

Senior Executives: Edward Ford (Managing Director), Tang Lay Hoon (Financial Controller)

PRINCIPAL ACTIVITIES: Import and export of frozen produce and operation of cold store and warehouse facility (frozen, chilled and dry foodstuffs); suppliers to ships, oil rigs, hotels, restaurants, wholesalers and retailers

Principal Agencies: Union International Co Ltd, United Kingdom; The Angliss & Co (Pty) Ltd, Australia; Weddle Crown, New Zealand; Tupman Thurlow Inc

Branch Offices: Korea

Parent Company: The Union International Plc

Principal Bankers: Standard Chartered Bank; Hongkong & Shanghai Banking Corporation

No of Employees: 93

## MALAYSIA DAIRY INDUSTRIES PTE LTD

2 Davidson Road, Singapore 1336

Tel: 2886421

Cable: Masiamilk Singapore

Telex: 21212 Teorise Rs

Telefax: 288-8634

Chairman: Thio Keng Poon (also Managing Director)

Directors: Thio Keng Thay, Thio Syn Pyn

Senior Executives: Lim Choo Peng (General Manager)

PRINCIPAL ACTIVITIES: Production of dairy goods, fruit drinks and other soft drinks

Subsidiary Companies: Malaysia Milk Sdn Bhd

Principal Bankers: ABN; Development Bank of Singapore; Standard Chartered Bank

Financial Information:

	1992
	S\$'000
Authorised capital	20,000
Paid-up capital	10,000

Date of Establishment: August 15th, 1963

No of Employees: 300

## MALIMEX (S) PTE LTD

50 Jalan Sultan, #25-04/05 Jalan Sultan Centre, Singapore 0719

Tel: 2962822

Cable: CONTIMBER

Telex: 24753 CONTIM

Directors: G Khan (Managing), Chee Ah What (Deputy Managing Director), Tan Hui Seng (General Manager)

PRINCIPAL ACTIVITIES: Importers and exporters: timber, plywood; distributors of canned food, dairy products and other consumer products

Associated Companies: Tropic Line (S) Pte Ltd; Tropic Ship Management Pte Ltd; Malimex (M) Sdn Bhd

## MARICAN & SONS (MALAYSIA) SDN BHD

8 Kaki Bukit Road 2, #04-19/20, Ruby Warehousing Complex, Singapore 1441

Tel: 3381479 (3 lines)

Cable: Maricanews Singapore

Telex: 34178 MRICAN RS

Chairman: S Y Syed Muhammad

Directors: Dr Y Mansoor Marican, R Venkataramani

PRINCIPAL ACTIVITIES: Publishers, exclusive agents and wholesale distributors of books, air-edition newspapers, magazines, educational indoor games, lettering sets, greeting cards

Principal Agencies: Granada Paperbacks (UK); British Air-Edition Newspapers & Magazines (Hachette Gotch); BBC Publications; J W Spear & Sons PLC (UK); Platignum Ltd (UK); Financial Times (Europe) Ltd (Frankfurt); Japan Publications Trading Co Ltd (Tokyo); Ondorisha Publishers Ltd (Tokyo); Far Eastern Economic Review Ltd (Hong Kong); Pan Asia Book Distributors Ltd (Hong Kong); Bangkok Post (Thailand); ABC World Airways Guide & ABC Air Asia (UK); World Pictures (Denmark), Edita SA (Switzerland), Malipiero spa Editore, Messagerie Internazionali (Italy)

Branch Offices: Wholesale and subscriptions; address as above

Parent Company: Marican & Sons (M) Sdn Bhd, HO 321 Jalan Tuanku Abdul Rahman, Kuala Lumpur, Malaysia

Principal Bankers: United Commercial; United Asian Bank Bhd

Principal Shareholders: S Y Syed Muhammad

Date of Establishment: 1920

No of Employees: 121

## MARISSCO (PTE) LIMITED

31 Fishery Port Road, Jurong Town, Singapore 2261

Tel: 2650911 (10 lines)

Cable: Marisco Singapore

Telex: RS 21546 MARISSCO, RS 55759 MRISCO

Telefax: 264-0169

Chairman: A N Lartchev

# SINGAPORE

**Directors:** Lee Sian Teck, A Smirnov, Ng Kee Huat, Leong Choon Cheong (General Manager)

**Senior Executives:** Chen Shian Shuen (Human Resources & Administration Manager), Tan Wah Heng (Engineering & Technical Project Manager)

**PRINCIPAL ACTIVITIES:** Processors and international distributors of seafood; general and counter-trade; vessel repairs; ship agency

**Principal Bankers:** Development Bank of Singapore; Overseas Union Bank; Oversea-Chinese Banking Corp

**Financial Information:**

	1991	1992
	S\$'000	S\$'000
Sales turnover	67,000	72,000
Profit before tax	1,681	-
Authorised capital	12,000	12,000
Paid-up capital	5,740	5,740
Total assets	24,471	24,792

**Principal Shareholders:** Singapore Marine (Enterprises (Pte) Ltd; V/O Sovryflot

**Date of Establishment:** June 19th, 1975

**No of Employees:** 250

## MCALISTER & COMPANY LTD

257 Jalan Ahmad Ibrahim, Singapore 2262

**Tel:** 266-3088

**Cable:** MACALPORE or MACALSHIP

**Telex:** 21265 UESHEO RS

**Telefax:** (65) 268-6993

**Directors:** Lim Soon Heng, Leong Khai Cheong

**Senior Executives:** Paul Quek (Senior Manager), Tan Kia Seow (General Manager), Henry How (Factory Manager), Chew Chioh Seng (Finance & Administration Manager)

**PRINCIPAL ACTIVITIES:** General merchants and general engineers

**Branch Offices:** Malaysia and Hong Kong

**Parent Company:** United Engineers Limited

**Subsidiary Companies:** Asia Travel Service Pte Ltd; Garden & Landscape Centre (Pte) Ltd; Garden Supplies Centre (Pte) Ltd; Grafton Laboratories Pte Ltd; Graphic Communications (Pte) Ltd; Audio Visual Workshop Pte Ltd; Communication Press Pte Ltd; Graphicom Exhibits Pte Ltd; Maynard & Co Ltd; McAlister Industries Pte Ltd; McAlister ServiceMaster (S) Pte Ltd; McAlister Shipping & Services Pte Ltd; McAlister Transysco (S) Pte Ltd; Medical Hall Ltd; Apex Pharmacy International Pte Ltd; T V Mitchell & Co (FE) Pte Ltd; McAlister Engineering Sdn Bhd; McAlister Holdings (M) Sdn Bhd; McAlister Trading Sdn Bhd; Goodman Medical Supplies; Garden & Landscape Centre Sdn Bhd; Goodman Medical Supplies, Hong Kong; Servicemaster Hongkong Ltd; Servicemaster Taiwan Ltd

**Principal Bankers:** Oversea-Chinese Banking Corporation Limited

**Financial Information:** Incorporated in Singapore

**Principal Shareholders:** United Engineers Limited

**Date of Establishment:** 1857

**No of Employees:** 200

## MECOMB SINGAPORE LTD

896 Dunearn Road, #04-02 Sime Darby Centre, Singapore 2158

**Tel:** 4698833

**Cable:** Mecomb Singapore

**Telex:** 23178 Rs

**Telefax:** 467-1905

**Directors:** Ng Siow Fan (Managing Director)

**Senior Executives:** Ng Thin Teng (General Manager)

**PRINCIPAL ACTIVITIES:** Trading in mechanical, electrical and electronic engineering: spraying equipment, compressors, boilers, heat exchangers; suppliers of radio communication equipment, close circuit TV systems, electronic test instruments, etc

**Principal Agencies:** Numerous Australian, US and European agencies for sole distribution in Brunei, Malaysia and Singapore

**Parent Company:** Sime Darby Singapore Limited

**Principal Bankers:** Citibank NA

**Financial Information:**

	30.06.91
	S\$'000
Sales turnover	59,635
Profit before tax	6,443
Profit after tax	4,297
Retained profit	1,606
Dividend	2,691
Dividend per share	78
Earnings per share	86
Authorised capital	5,000
Paid-up capital	5,000
Total assets	16,702

**Principal Shareholders:** Sime Darby Singapore Ltd

**Date of Establishment:** September 1st, 1953

**No of Employees:** 120

## METRO HOLDINGS LTD

7500D Beach Road, The Plaza, Singapore 0719

**Tel:** 297-2388

**Cable:** Metro Singapore

**Telex:** 23371 Metro Rs

**Telefax:** 292-3989

**Chairman:** Ong Tjoe Kim

**Directors:** Jopie H K Ong (Group Managing Director), Chan U Seek, Jackson Lee Chik Sin, Ng Soo Peng, Lee Khoon CHOY

**PRINCIPAL ACTIVITIES:** Group companies are involved in retailing and department store operation; marketing and distribution of watches, designer label products, commercial cameras, sporting goods and office equipment; hotel and property development and building contracting

**Subsidiary Companies:** Transmarco Ltd; Metro (Private) Ltd; Orchard Square Development Corporation Pte Ltd; Metrobilt Pte Ltd; Datalogue (S) Pte Ltd; Metro (Golden Mile) Pte Ltd; Metro (Orchard) Pte Ltd; Metro (Supreme House) Pte Ltd; Metro-Futaba Company Pte Ltd; Action Marine Company Pte Ltd; Meren Pte Ltd; Toys 'R' Us Metro Pte Ltd; Toys 'R' Us Malaysia Sdn Bhd

**Principal Bankers:** United Overseas Bank; Citibank; Chase Manhattan Bank; Banque Nationale de Paris

**Financial Information:**

	31.03.91	31.03.92
	S\$'000	S\$'000
Sales turnover	362,646	402,445
Operating profit	11,318	8,382
Profit before tax	21,521	14,511
Profit after tax	12,565	7,412
Retained profit	6,569	2,585
Dividend	1,511	2,044
Earnings per share	10.96	7.75
Share capital	54,755	73,007
Total assets	341,158	376,282

**Principal Shareholders:** Oversea-Chinese Bank Nominees Pte Ltd (16.31%); Hongkong & Shanghai Bank (Singapore) Nominees Pte Ltd (10.26%); BNP Nominees (Pte) Ltd (7.84%); Ong Tjoe Kim (6.41%); DBS Nominees (Pte) Ltd (7.61%)

**Date of Establishment:** September 22nd, 1973

**No of Employees:** 2,000

## MITSUBISHI CORPORATION

138 Robinson Road, #08-09-10, Hong Leong Centre, Singapore 0106

**Tel:** 2209111 (10 lines)

**Cable:** Mitsubishi Singapore

**Telex:** 21266 MSK SIN Rs

**Telefax:** 225-6047

**Directors:** E Yoshizaki (General Manager)

**PRINCIPAL ACTIVITIES:** General importers and exporters

**Parent Company:** Mitsubishi Corporation, Japan

**Principal Bankers:** Mitsubishi Bank; Bank of Tokyo

**Financial Information:** Incorporated in Japan

**Principal Shareholders:** Mitsubishi Group, Japan

**No of Employees:** 94

## MITSUI & CO LTD

#28-00 Hong Leong Building, 16 Raffles Quay, Singapore 0104

Tel: 2209711/26

Cable: Mitsui Singapore

Telex: 21272, 21331 Rs

Telefax: 224-3458

Directors: S Mutoh (General Manager)

PRINCIPAL ACTIVITIES: General trading; electrical and electronic goods

Parent Company: Mitsui Group, Japan

Financial Information: Incorporated in Japan

Principal Shareholders: Mitsui Group, Japan

## MITSUI OSK LINES (SINGAPORE) PTE LTD

11 Collyer Quay, #17-01 The Arcade, Singapore 0104

Tel: 2252811

Cable: Themoline Singapore

Telex: 28091

Telefax: 224-0473

Chairman: C K Ow

Directors: K Kagao (Managing Director)

PRINCIPAL ACTIVITIES: Shipping: passenger and freight service

Principal Agencies: Mitsui OSK Lines Ltd, Japan; Mitsui OSK Lines (Passenger) Ltd, Japan

Financial Information: Incorporated in Singapore

## MOBIL OIL SINGAPORE PTE LTD

18 Pioneer Road, Jurong, Singapore 2262

Tel: 660-6000

Cable: Mobiloil Singapore

Telex: 21327 MOBOIL RS

Telefax: 265-6570

Chairman: A V Liventals

Senior Executives: Eddy Kong (Deputy Managing Director), Lim Kian Seng (General Manager, Marketing), P C Tan (General Manager, Manufacturing)

PRINCIPAL ACTIVITIES: Petroleum refining and marketing

Parent Company: Mobil Oil Corporation, USA

Principal Bankers: Bank of America

No of Employees: Approx 560

## MONSANTO SINGAPORE CO (PTE) LTD

101 Thomson Road, #19-00 and #20-03/05, Goldhill Square, Singapore 1130

Tel: 250-2000

Cable: Monsanto Singapore

Telex: 21118 MOSIN RS

Telefax: (65) 253-3723

Senior Executives: Phang Kim Seong (Country Manager), Leow Pock Lam (Sales Manager), Wilson Tan (Sales Manager), S R Stetz (Finance Director), George Chew (Commercial Director), Dr D L Suttner (Area Product Director), Tham Kok Hoe (Product Director), Chuah Chong Hin (Senior Business Manager), D S Ellis (Personnel Director)

PRINCIPAL ACTIVITIES: Polystyrene, ABS/SAN, nylon, PVC, resins, fabricated products, detergents and phosphates, specialty and nutrition chemicals, rubber chemicals/instruments, plasticizers, electronic materials, chemical/environmental systems, petrochemicals, process chemicals, agricultural chemicals

Parent Company: Monsanto Company, St Louis, Missouri, USA

Principal Bankers: Bank of America

Principal Shareholders: Chemstrand Overseas SA and Monsanto Overseas SA (Subsidiaries of Monsanto Co)

Date of Establishment: August 26th, 1969

No of Employees: 60

## MOSCOW NARODNY BANK LTD

50 Robinson Road, Singapore 0106

Tel: 2209422 (14 lines)

Cable: Narodny Singapore

Telex: 21726 NARODNY RS

Telefax: 225-0140

Directors: I G Souvorov (Director & General Manager)

Senior Executives: I K Lomakin, Bobby Teo

PRINCIPAL ACTIVITIES: Banking and finance

Branch Offices: Moscow Narodny Bank Ltd, Singapore

Parent Company: Moscow Narodny Bank, United Kingdom

Financial Information: Incorporated in the United Kingdom

	1991	1992
	£'000	£'000
Deposits	812,675	600,391
Loss before tax	(120,629)	(320,596)
Loss after tax	(118,891)	(316,096)

Principal Shareholders: Moscow Narodny Bank, United Kingdom

Date of Establishment: November 29th, 1971

No of Employees: 48

## MTU ASIA PTE LTD

1 Benoi Place, Singapore 2262

Tel: 861 5922

Cable: MTUPART

Telex: 23396 MTUSIN RS

Telefax: 862-2871

Directors: Florian Stoffel (Managing Director)

Senior Executives: Udo Beyer (General Manager)

PRINCIPAL ACTIVITIES: Diesel engines and generators (sales and after-sales service)

Principal Agencies: MTU Deisel Engines & Generators

Parent Company: MTU Friedrichshafen GmbH, West Germany

Principal Bankers: Standard Chartered Bank; Deutsche Bank (Asia); Commerz Bank (SEA)

Principal Shareholders: MTU Friedrichshafen; Cycle & Carriage Limited

Date of Establishment: 1974

No of Employees: 100

## NATIONAL WESTMINSTER BANK PLC

#05-01/06 Shell Tower, 50 Raffles Place, Singapore 0104

Tel: 2204144

Cable: NATWESBAN

Telex: 28491 NATWEST Rs

Telefax: 225-9827

Senior Executives: T R Buddell (Chief Manager)

PRINCIPAL ACTIVITIES: Banking and finance

Financial Information: Incorporated in the United Kingdom

## NATSTEEL LTD (FORMERLY NATIONAL IRON & STEEL MILLS LTD)

22 Tanjong Kling Road, Jurong Town, Singapore 2262

Tel: 2651233

Cable: NATSTEEL

Telex: 21569 NSTEEL RS

Telefax: 265-8317

Chairman: Yeo Seng Teck

Directors: Ang Kong Hua, Goh Eng Chew, Lim Chee Onn, Tan I Tong, Oliver Tan Kok Kheng, Michael Wee Soon Lock, Cham Tao Soon

Senior Executives: Oo Soon Hee (Group General Manager), Ng Chow Tsun (General Manager, Finance & Planning), Richard Fearon (General Manager, Corporate Development), Chiang See Poh (General Manager, Commercial), Arthur Ang (General Manager, Technical), Ang Cheok Sai (General Manager, Works)

PRINCIPAL ACTIVITIES: Steel manufacturer with diversified businesses in four areas: steel; steel-related; electronics; resorts and properties

# SINGAPORE

**Subsidiary Companies:** Century Advanced Storage Technology Pte Ltd; Eastern Industries Pte Ltd; NatSteel Chemicals Ltd; NatSteel Equity III Pte Ltd; NatSteel Investment Services Pte Ltd; NatSteel Properties Pte Ltd; NatSteel Trade International Pte Ltd; NatSteel Technology Investments Pte Ltd; NatSteel Electronics Pte Ltd; NatSteel Engineering Pte Ltd; Techna Telesis International Pte Ltd; NatSteel Resorts International Pte Ltd; NatSteel Equity IV Pte Ltd; BJH Pte Ltd

**Principal Bankers:** Bank of America; Citibank NA; DBS Bank; Hongkong & Shanghai Banking Corporation; Malayan Banking Bhd; Oversea-Chinese Banking Corpn Ltd; Standard Chartered Bank; Tat Lee Bank Ltd; United Overseas Bank Ltd

**Financial Information:** (Consolidated Basis)

	31.12.90	31.12.91
	S\$'000	S\$'000
Turnover	784,310	786,005
Profit before tax	78,509	71,395
Profit after tax	55,979	44,896
Retained profit	283,833	310,797
Dividend	11,187	11,827
Earnings per share	27.2	19.9
Share capital	96,420	106,302
Total assets	384,300	496,670

**Principal Shareholders:** DBS Nominees (Pte) Ltd

**Date of Establishment:** August 12th, 1961

**No of Employees:** 958

## NEC ELECTRONICS SINGAPORE PTE LTD

101 Thomson Road, 04-022/05 UNited Square, Singapore 1130

**Tel:** 481-9881

**Telex:** 39726 NECES RS

**Telefax:** 481-8497

**Directors:** K Murase (Managing Director), N Yamamoto (Director, Factory Division), M Yoshida (Director, Sales Division)

**PRINCIPAL ACTIVITIES:** Manufacture and sale of semiconductors

## NEDLLOYD LINES SINGAPORE PTE LTD

138 Robinson Road, #01-00 Hong Leong Centre, Singapore 0106

**Tel:** 221-8989

**Cable:** Nedsin Singapore

**Telex:** 21261 NEDSIN RS

**Telefax:** 224-9106

**Directors:** Jorgen Holck, F W Van Riet, E R P Schonis (Alternate to F W Van Riet)

**Senior Executives:** C S Tan (Chief Financial Controller), E R P Schonis (Operations Manager), Brian Wright (Export Business Manager), Chris Schuchard (Import Business Manager), Chong Zee Liang (Marketing Manager), Koh Poh Siong (Manager-Liners Operations), Irene Sim (Manager, Human Resources), Chan Fook Whye (Manager, Customer Service Dept), Koh Geok Wee (LRI Manager)

**PRINCIPAL ACTIVITIES:** Shipping agency

**Principal Agencies:** Nedlloyd Lines, ScanDutch

**Branch Offices:** Penang (Tel: 612121); Johor Bahru (Tel 239948); Shah Alam (Tel 550-8799)

**Parent Company:** Nedlloyd Lines BV, Rotterdam

**Subsidiary Companies:** Holland International (S) Pte Ltd; Pioneer Barging (S) Pte Ltd

**Principal Bankers:** ABN-AMRO Bank

**Principal Shareholders:** Nedlloyd Lines BV, Rotterdam

**Date of Establishment:** 1963

**No of Employees:** 214

## NEPTUNE ORIENT LINES LTD

### NOL

456 Alexandra Road, #06-00 NOL Building, Singapore 0511

**Tel:** 2789000

**Cable:** Neporient

**Telex:** 51168, 51169 Neptune RS

**Telefax:** 278-4900

**Chairman:** Herman R Hochstadt

**Directors:** Lua Cheng Eng (Deputy Chairman & Chief Executive Officer), Lim Pin, Lim Kee Ming, Lum Choong Wah, Russel J Burge, Ernst G Frankel, Udo Schulten, Alan Yeo, Lim How Teck (Chief Operating Officer), Cheng Wai keung, Motohiko KOgetsu

**Senior Executives:** Lim How Teck (Chief Operating Officer), Teo Yak Long (Director, Special Duties), Toh Ho Tay (Director, Technical), Phillip Chan (Director, Administration Division), Joseph Kwok (Director, Chartering Division), Ong Choo Kiat (Director, Liner Division), Marjorie Wee (Company Secretary), Wan Soon Bee (Director, Projects Dept)

**PRINCIPAL ACTIVITIES:** Shipowners and operators (liner and chartering)

**Principal Agencies:** Worldwide

**Branch Offices:** Worldwide

**Subsidiary Companies:** Neptune Agencies (Pte) Ltd; Neptune Alpha Lines Pte Ltd; Neptune Beta Lines Pte Ltd; Neptune Delta Lines Pte Ltd; Neptune Epsilon Lines Pte Ltd; Neptune Eta Lines Ltd; Neptune Gamma Pte Ltd; Neptune Iota Lines Ltd; Neptune Kappa Lines Ltd; Neptune Lambda Lines Pte Ltd; Neptune Omega Lines Ltd; Neptune Omicron Lines Pte Ltd; Neptune Realty Management Pte Ltd; Neptune Rho Lines Pte Ltd; Neptune Shipmanagement Services Pte Ltd; Neptune Sigma Lines Pte Ltd; Neptune Theta Lines Pte Ltd; Neptune Travel Services Pte Ltd; Neptune Upsilon Lines Pte Ltd, etc

**Financial Information:**

	31.12.90	31.12.91
	S\$'000	S\$'000
Turnover	1,333,157	1,419,866
Profits before tax	67,866	64,622
Profit after tax	64,580	61,618
Retained profit	9,211	12,622
Dividend	23,286	23,378
Earnings per share	8.57	9.11
Share capital	465,727	467,554
Total assets	2,177,148	2,144,682

**Principal Shareholders:** Tamasek Holdings (Pte) Ltd (38.54%)

**Date of Establishment:** December 31st, 1968

## NESTLE SINGAPORE LTD

200 Cantonment Road, Unit 03-01, South Point, Singapore 0208

**Tel:** 2215522

**Cable:** Nestle Singapore

**Telex:** 21383 Rs

**Telefax:** 224-0402

**Directors:** J T Watson (Managing)

**Senior Executives:** Dennis Khoo (Marketing Manager)

**PRINCIPAL ACTIVITIES:** Distributors of coffee, dairy products, and prepared foods

**Principal Agencies:** Nestle products

**Financial Information:** Incorporated in the Bahama Islands

**Principal Shareholders:** Nestle's Group of Companies

## NEW ZEALAND INSURANCE CO LTD

65 Chulia Street, #15-00 OCBC Centre, Singapore 0104

**Tel:** 5335700

**Cable:** Newzico Singapore

**Telex:** 21439 Newzico Rs

**Telefax:** 533-3476

**Senior Executives:** J L Cresswell (Principal Officer)

**PRINCIPAL ACTIVITIES:** General insurance

**Branch Offices:** Brunei (Tel: 23632)

**Parent Company:** The New Zealand Insurance Co Ltd

**Financial Information:** Incorporated in New Zealand

	1992
	NZ\$'000
Gross premiums	38,500
Profit before tax	3,800
Profit after tax	2,700

**Principal Shareholders:** General Accident Fire & Life Assurance Corporation plc

**No of Employees:** 78



## NEWAY & EYRE (SINGAPORE) PTE LTD

455 Tagore Avenue, Singapore 2678

Tel: 4586877

Telex: 34597 Neweys Rs

Telefax: 458-7493

Chairman: Brian Henry Young

Directors: Brian Henry Young, Peter Joyce

Senior Executives: Doreen Low (Company Secretary)

PRINCIPAL ACTIVITIES: Distribution of electrical equipment for building, construction, oil and petrochemical industries

Branch Offices: Newey & Eyre (M) Sdn Bhd; Newey & Eyre (HK) Ltd

Parent Company: BTR Plc (UK)

Subsidiary Companies: Newey & Eyre Group of Companies, UK and USA

Principal Bankers: Hongkong & Shanghai Banking Corporation

Financial Information:

	1989	1990
	S\$'000	S\$'000
Sales turnover	10,577	10,702
Authorised capital	980	980
Paid-up capital	980	980

Principal Shareholders: BTR plc

Date of Establishment: 1980

No of Employees: 50

## NTUC FAIRPRICE CO-OPERATIVE LTD

680 Upper Thomson Road, Singapore 2678

Tel: 456-0233

Telex: 25972 NTUCFP

Telefax: 458-8975, 453-3110

Chairman: Gopinath Pillai

Directors: Chas W Meyer (Deputy Chairman), A Rashid Hussein, Chong Kim Chang, Ronald Ho, Leong Horn Kee, Lim Yong Wah, Dr Ngiam Tong Tau, Belinda Tang

Senior Executives: Lim Ho Seng (General Manager), Lim Hai Yan (Purchasing/EDP Controller), Chong Kwen Sam (Services Controller)

PRINCIPAL ACTIVITIES: Supermarket and department store operations with branches throughout Singapore

Branch Offices: 44

Subsidiary Companies: Singapore Dress Pte Ltd; NTUC Voice Co-operative Ltd; NTUC Healthcare Co-operative Ltd

Principal Bankers: Development Bank of Singapore

Financial Information:

	31.03.92
	S\$'000
Turnover	461,959
Operating profit	28,047
Retained profit	6,140
Dividend	5,291

Date of Establishment: 1978

No of Employees: 2,000

## OGILVY & MATHER (SINGAPORE) PTE LTD

1 Maritime Square, #11-01 World Trade Centre, Singapore 0409

Tel: 273-8011

Cable: Ogilrex Singapore

Telex: 21402 Ogilvex Rs

Telefax: 274-2156

Chairman: Steve Taylor (Also Managing Director)

PRINCIPAL ACTIVITIES: Advertising agency

Related Companies: Ogilvy and Mather Public Relations (S) Pte Ltd; Ogilvy & Mather Direct (S) Pte Ltd; Ogilvy & Mather Promotions (S) Pte Ltd; Ogilvy & Mather Creative Services (S) Pte Ltd

Principal Bankers: Development Bank of Singapore

Financial Information:

	31.12.1991
	S\$'000
Sales turnover	52,743
Profit before tax	418
Profit after tax	274
Retained profit	3,251
Earnings per share	0.55
Authorised capital	1,000
Paid-up capital	500
Total net assets	3,751

Principal Shareholders: S H Benson International Ltd

Date of Establishment: December 30th, 1958

No of Employees: 100

## ORCHARD PARADE HOTEL SINGAPORE

1 Tanglin Road, Singapore 1024

Tel: 737-1133

Cable: OPARTEL

Telex: 21488 OPHTEL RS

Telefax: 733-0242

Chairman: Dr Yeoh Ghim Seng

Directors: Ng Siok Keow, Tan Siok Hwee, Albert Goh, Lee Keng Tuan, Hin Hoo Sing, Ernest Lai

Senior Executives: Roland Sollberger (General Manager)

PRINCIPAL ACTIVITIES: Hoteliers

Principal Bankers: Standard Chartered Bank; Oversea-Chinese Banking Corporation

Financial Information:

	31.12.90	31.12.91
	S\$'000	S\$'000
Turnover	24,624	22,260
Operating profit	6,987	4,482
Authorised capital	100,000	100,000
Paid-up capital	21,766	21,766
Total assets	220,808	244,616

Principal Shareholders: Far East Organisation Centre Pte Ltd

Date of Establishment: December 28th, 1967

No of Employees: 325

## OTIS ELEVATOR COMPANY

#13-04/10 Jalan Sultan Centre, 50 Jln Sultan, Singapore 0719

Tel: 2987733

Cable: Lyndentree Singapore

Telex: 35789 Rs

Telefax: 297-2646

Directors: B K Wong (Managing)

Senior Executives: E L Wee (Marketing Director)

PRINCIPAL ACTIVITIES: Elevator and escalator manufacture, installation and maintenance

Parent Company: United Technologies, USA

## OVERSEA-CHINESE BANKING CORPORATION LTD

65 Chulia Street, #08-00, OCBC Centre, Singapore 0104

Tel: 535 7222

Cable: Oversea Singapore

Telex: 21209 Oversea RS

Telefax: 533-7955

Honorary Life President: Tan Sri Tan Chin Tuan; Chairman: Dr Tony Tan Keng Yam (also Chief Executive Officer)

Directors: Teo Cheng Guan, Choi Siew Hong, Michael Fam Yue Onn, Lee Seng Wee, Tan Puay Yong, Tan Tock San, Tang I-Fang, Michael Wong Pakshong, Peter Yap Ee Kaw

Senior Executives: Jairam Amrith (Executive Vice President, Credit Control), Eric Ching (Executive Vice President & Treasurer), Fong Weng Phak (Executive Vice President, Malaysia), Goh Chee Hiong (Executive Vice President, Credit & Marketing), Lai Teck Poh (Executive Vice President, Corporate Banking), Ng Tat Pun (Executive Vice President, International), Elizabeth Sam (Executive Vice President, Investment Banking & Treasury), Wong Nang Jang (Executive Vice President, Planning & Operations), Senior Vice

# SINGAPORE

Presidents: Chan Ah Sool (Branch Banking), Fong Chek Wai (Malaysia), Benny Goh Kim Bun (International), Lau Ping Sum (Information Systems Services), Lee-tan Chee Cheng (Private Banking), Eric S P Lee (Human Resources & Public Relations), Lee Kong Yip (Branch Banking & General Services, Malaysia), Lim Swee Len (Corporate Finance), Winston Tan Cheow Kim (Chief Accountant & Company Secretary), Than Aung (Legal Officer & Company Secretary), Teoh Keng Hoon (Personal & Housing Loans), Edmund Wan Fook Wing (Information Systems Services), Wee Eng Hock (Branch Banking), Wong Soon Yum (Corporate Banking)

**PRINCIPAL ACTIVITIES:** Banking and finance; investment and real estate

**Branch Offices:** Singapore 46 branches; Malaysia 25 branches; Overseas Hong Kong (2); Kowloon; Xiamen; Shanghai; London; Tokyo; Osaka; Seoul; Los Angeles (Agency), New York (Agency); Jakarta Representative Office. Banking Subsidiaries: Bank of Singapore Ltd (5 branches in Singapore); Four Seas Bank Ltd (4 branches in Singapore, 1 in Bangkok; Bank of Singapore (Australia) Ltd, Melbourne (1 branch), Sydney (1 branch), Perth (1 branch), Adelaide (1 branch)

**Subsidiary Companies:** Associate Investments & Securities (Private) Limited; Bank of Singapore (Australia) Ltd Bank of Singapore Limited; Bank of Singapore Nominees Private Limited; Bathurst Enterprises Limited; BOS Investment Private Limited; BSM Investments Limited; Bukit Investments Limited; Eastern Developers Private Limited; Eastern Holdings Limited; Eastern Realty Company Limited; Excel Holdings (Private) Limited; Federal Securities (Private) Limited; Four Seas Bank Limited; Four Seas Nominees (Private) Ltd; Four Seas Nominees (Hongkong) Ltd; FSF Investments Ltd; General & Commercial Holdings (Private) Limited; Hotel Phoenix Singapore Pte Ltd; OCBC Bullion & Futures Limited; OCBC Centre (Private) Limited; OCBC Finance (Hong Kong) Limited; OCBC Finance (Singapore) Limited; OCBC Holdings Private Limited; OCBC Management Services Pte Ltd; OCBC Nominees (Hongkong) Limited; OCBC Nominees (London) Limited; OCBC Nominees (Malaysia) Sdn Berhad; OCBC Nominees Singapore Private Limited; OCBC Properties (Private) Limited; OCBC Property Services Pte Ltd; OCBC Securities Pte Ltd; OCBC Square Pte Ltd; Orient Holdings (Private) Limited; Oversea-Chinese Bank Nominees Private Limited; Phoenix Holdings Limited; Premier Securities Sdn Berhad; Provident Securities Private Limited; Regal Holdings Pte Limited; Reliable Credit Company Sendirian Berhad; Select Executives Sendirian Berhad; Select Securities Limited; Singapore Building Corporation Limited; Singapore Polyclinic Private Limited; Singmas Limited; SMF Investments Limited; Specialist Centre Private Limited; The Ho Hong Steamship Company (1932) Limited

**Financial Information:** Group results

	31.12.90	31.12.91
	S\$'000	S\$'000
Deposits	19,560,866	21,484,563
Profit after tax	224,584	255,745
Authorised capital	1,000,000	1,000,000
Paid-up capital	594,778	595,395
Total assets	31,429,776	37,612,050

**Principal Shareholders:** Selat (Pte) Ltd; The Great Eastern Life Assurance Co Ltd; DBS Nominees (Pte) Ltd; Lee Foundation; Lee Rubber Company (Pte) Ltd; Hongkong & Shanghai Bank (Singapore) Nominees Pte Ltd

**Date of Establishment:** 1932

**No of Employees:** 3,686 (Group total)

## OVERSEAS ASSURANCE CORPORATION LTD (THE)

138 Cecil Street, #05-00 Cecil Court, Singapore 0106

**Tel:** 225-1122

**Cable:** Centenary Singapore

**Telex:** 21443 CENTOAC RS

**Telefax:** 224-0672

**Honorary Life President:** Tan Sri Tan Chin Tuan; Chairman: Peter Yap Ee Kaw

**Directors:** Law Song Keng (Managing Director & Chief Executive Officer), T W Ong, Dr William Oh, V M Shaw, Y K Hwang, Tan Keng Siong, Winston Tan Cheow Kim, Elizabeth Sam

**Senior Executives:** KOh Bee Chye (General Manager & Secretary), Benny Yap (Assistant General Manager & Secretary), Tan Guan Kheng (Assistant General Manager, Malaysia)

**PRINCIPAL ACTIVITIES:** Most classes of insurance

**Branch Offices:** Malaysia and Hong Kong

**Principal Bankers:** Oversea-Chinese Banking Corporation; Four Seas Communications Bank; Bank of Singapore

**Financial Information:**

	31.12.90	31.12.91
	S\$'000	S\$'000
Premiums	174,098	188,145
Profit before tax	21,100	19,675
Profit after tax	14,558	12,232
Retained profit	89,310	98,348
Dividend per share	14	14
Earnings per share	14.5	34.8
Authorised capital	100,000	100,000
Paid-up capital	35,100	35,100
Total assets	648,895	709,569

**Principal Shareholders:** Oversea-Chinese Banking Corp Ltd

**Date of Establishment:** 1920

**No of Employees:** 250

## OVERSEAS UNION BANK LTD

OUB Centre, 1 Raffles Place, Singapore 0104

**Tel:** 533-8686

**Cable:** Oversunion Singapore

**Telex:** 24475 OVERSBK RS

**Telefax:** 533-2293

**Group Chairman:** Lien Ying Chow; Deputy Group Chairman: Lee Hee Seng; Vice Chairman: Tee Teh; President & Chief Executive Officer: Peter Seah Lim Huat

**Directors:** Tan Puay Hee, Tan Sri Gan Teck Yeow, Lim Boon Kheng, Tan Sri Dato Tan Teck Khim, Teo Soo Chuan, Dr Cheong Siew Keong, Tan Kok Quan, Professor Lim Pin

**Senior Executives:** Kung Beng Hong (Executive Vice President, Malaysia), Kuo How Nam (Executive Vice President, National Banking), Sum Soon Lim (Executive Vice President, Investment Banking, Corporate Finance & Planning), Dr Tan Ng Chee (Executive Vice President, International Banking), Philip Tan Yuen Fah (Senior Vice President, Human Resources, Finance & Operations), Nicholas Chong Tjee Teng (Senior Vice President, Information & Systems Services), Victor Liew Cheng San (Senior Vice President, Treasury), Wee Joo Yeow (Senior Vice President, Corporate Banking), Alfred Shee Ping Fatt (Senior Vice President, Group Audit & Inspection), Gracy Choo (Senior Vice President)

**PRINCIPAL ACTIVITIES:** Banking and finance

**Parent Company:** Overseas Union Bank Limited

**Subsidiary Companies:** International Bank of Singapore Ltd: OUB Australia Ltd; Overseas Union Bank of Singapore (Canada)

**Financial Information:**

	31.12.91	31.12.92
	S\$'000	S\$'000
Deposits	10,460,107	11,564,963
Profit before tax	133,597	150,952
Profit after tax	90,714	106,508
Dividend per share	11.0	11.0
Earnings per share	28.85	31.96
Share capital	310,283	427,053
Shareholders' funds	925,856	1,395,606
Total assets	15,782,684	15,885,761

**Principal Shareholders:** Dr Lien Ying CHow (22.66%); Lien Ying Chow Pte Ltd (22.63%) Wah Hin & Company (Pte) Ltd (22.63%)

**Date of Establishment:** (Incorporated) 1947

**No of Employees:** 2,264

## OVERSEAS UNION ENTERPRISE LTD

333 Orchard Road, Overseas Union Building, Singapore 0923

**Tel:** 737-4411

**Cable:** Manrinotel

**Telex:** 21528 Manotel RS

**Telefax:** 732-2361

**Chairman:** Lien Ying Chow (also Managing Director)

**Directors:** Lee Hee Seng (Deputy Chairman), Tee Teh, Cheng Yick Chi, Datuk Neoh Choo Ee, Tan Puay Hee, Teo Soo Chuan, Kho Piac-Suat, Lim Boon Kheng, Loke Yuen Tong, Lo Ping, Chong Kim Chow (General Manager)

**Senior Executives:** Foo Joon Kim (Company Secretary)

**PRINCIPAL ACTIVITIES:** Operation of the Mandarin Hotel; letting of commercial offices and shopping arcades and the holding of investments

**Subsidiary Companies:** Mandarin Hotel (Singapore) Private Limited; Mandarin (Singapore) International Hotels Pte Ltd; Overseas Union Advertising (Pte) Limited; Singapore Dragon Hotel Night-Club Tourist Shopping Centre Private Limited; Overseas Union Enterprise Sdn Bhd, Malaysia; Mandarin (Singapore) International Hotels Pty Ltd, Australia; Mandarin (Singapore) International Hotels Ltd, New Zealand; Mandarin (Singapore) International Hospitality Services Pte Ltd; Mandarin Sydney International Hotel Pty Ltd; Cathay Hotels Sdn Bhd; Hotel Investment (Marina) Private Ltd

**Principal Bankers:** Overseas Union Bank Limited; Oversea-Chinese Banking Corporation

**Financial Information:**

	31.12.91	31.12.92
	S\$'000	S\$'000
Turnover	146,666	151,955
Profit before tax	37,203	39,075
Profit after tax	24,169	24,981
Retained profit	24,942	35,671
Dividend	13,807	14,252
Earnings per share	19.5	20.2
Share capital	123,937	123,937
Total assets	456,474	465,593

**Principal Shareholders:** Overseas Union Bank Nominees (Pte) Ltd (27.15%); Bank of China Nominees (Pte) Ltd (11.81%); Overseas Union Bank Ltd (10.49%)

**Date of Establishment:** February 8th, 1964

**No of Employees:** 1,550

## PACIFIC INTERNATIONAL LINES (PTE) LTD

140 Cecil Street, #03-00 PIL Building, Singapore 0106

**Tel:** 221-8133

**Telex:** 20340 PILSHIP

**Telefax:** 225-8741

**Chairman:** Y C Chang

**Directors:** Teo Siong Seng (Managing Director), Teo Choo Kiong (Deputy Managing Director), Teo Cho keng, E T Tan, L L Chua, Eric Khoo

**PRINCIPAL ACTIVITIES:** Shipowning, ship agency, freight forwarding

**Subsidiary Companies:** Eastern Maritime (Pte) Ltd; PIL Realty (Pte) Ltd; PIL Forwarding & Warehousing (Pte) Ltd; Pacific International Lines (Japan) Ltd

**Principal Bankers:** Standard Chartered Bank; United Overseas Bank Ltd; Development Bank of Singapore

**Financial Information:**

	31.03.92
	S\$'000
Sales turnover	334,600
Profit before tax	11,800
Profit after tax	11,500
Retained profit	9,180
Dividend per share	0.05
Share capital	118,480
Shareholders funds	192,180

**Date of Establishment:** March 16th, 1967

**No of Employees:** 390

## PARKWAY HOLDINGS LTD

80 Marine Parade Road, Parkway Parade #22-03/09, Singapore 1544

**Tel:** 345-8822

**Telex:** 34734 PYPROP

**Telefax:** 344-0356

**Chairman:** Dato Tan Chin Nam (also Managing Director); Deputy Chairman: Goh Kee Song

**Directors:** Tony Tan Choon Keat (Managing Director), Ang Guan Seng, Ang Toon Chew, Jeffrey Heng Wah Yong, Ho Kian Guan, Tan Kai Seng, Tan Kim Yeow, Dato Yap Lim Sen, Cecil V R Wong, Ho Kian Hock (Alternate to Ho Kian Guan)

**PRINCIPAL ACTIVITIES:** Operating divisions include property, healthcare, wholesaling and warehousing, airfreight forwarding and aviation related activities

**Subsidiary Companies:** Parkway Properties Pte Ltd; Parkway Promotions Pte Ltd; Development Planning & Management Pte Ltd; Parkway Panama Ltd; Parkway Land Pte Ltd; M&P Investments Pte Ltd; Gleneagles Hospital Ltd; Gleneagles Medical Centre Pte Ltd; Gleneagles International Pte Ltd; Rylands Investments Pte Ltd; Harborview Corporation (USA)

**Principal Bankers:** Development Bank of Singapore; Oversea-Chinese Banking Corp; Standard Chartered Bank

**Financial Information:**

	1991
	S\$'000
Turnover	176,165
Profit before tax	22,743
Profit after tax	12,861
Retained profit	2,851
Dividend	10,535
Dividend per share	3.76
Earnings per share	4.30
Authorised capital	250,000
Paid-up capital	140,058
Total assets	1,148,983

**Principal Shareholders:** Hongkong & Shanghai Bank (Nominees) Pte Ltd (17.51%); Petaling Garden (S) Pte Ltd (14.19%); Raffles Nominees (Pte) Ltd (10.58%)

## PATERSON, SIMONS & COMPANY (S) PTE LTD

10 Collyer Quay, #18-01 Ocean Building, Singapore 0104

**Tel:** 535-1966

**Cable:** PATERSIMCO

**Telex:** 21297 PATSPOR

**Telefax:** 535-6703

**Senior Executives:** R E Willenbrock (Group Managing Director), M M Humberstone (Group General Manager)

**PRINCIPAL ACTIVITIES:** General trading; manufacturers representatives; shipping agents

**Group Companies:** Associated Technical Services (Pte) Ltd; W H Brennan & Co (Pte) Ltd; Haven Automation (S) Pte Ltd; Pica Pte Ltd

## PETROCHEMICAL CORPORATION OF SINGAPORE (PTE) LIMITED

150 Beach Road, #09-01 Gateway West, Singapore 0718

**Tel:** 291-0911

**Telex:** RS 20081 PCS (TOWN), RS 39866 PCS PAM (SITE)

**Telefax:** 291-7661 (Town); 733-4274 (Site)

**Chairman:** A Kosai

**Directors:** H Mori, Y Hirooka, P Y Hwang, Lum Choong Wah, T Yamada, T Kamitani (Managing Director), L C van Kooten (Deputy Managing Director), Bernhard Stouthamer, John G Malcolm

**PRINCIPAL ACTIVITIES:** Petrochemicals: (ethylene, propylene, butadiene, benzene, toluene and xylene)

**Branch Offices:** 100 Pulau Ayer Merbau, C/o Pasir Panjang Ferry Terminal, 35 West Coast Highway, Singapore 0511

**Subsidiary Companies:** Tetra Chemicals (Singapore) Pte Ltd

**Principal Bankers:** Development Bank of Singapore; Sumitomo Bank Ltd

**Financial Information:**

	1990	1991
	S\$'000	S\$'000
Sales turnover	805,020	755,326
Profit before tax	165,542	116,519
Profit after tax	164,738	115,254
Authorised capital	750,000	750,000
Paid-up capital	343,354	343,354

**Principal Shareholders:** Japan Singapore Petrochemical Company Limited; Shell Overseas Investment BV

**Date of Establishment:** August 10th, 1977

**No of Employees:** 470

# SINGAPORE

## PHILIPS SINGAPORE PTE LTD

Lorong 1, Toa Payoh, Singapore 1231

Tel: 350-2000

Cable: PHILISING

Telex: 21375 PHILIPS RS

Telefax: 253-3395

Chairman & Managing Director: B H Hylkema

Directors: Victor K H Loh (Commercial Director), B S Reigersberg (Finance & Administration Director)

**PRINCIPAL ACTIVITIES:** Design, development, manufacture and marketing of lighting, consumer electronics, domestic appliances and personal care products, components, telecommunications and data systems, medical and defence and control systems

Parent Company: NV Philips' Gloeilampenfabrieken (Holland)

Date of Establishment: 1951

No of Employees: Approx 6,000

## PONTIAC LAND (PTE) LTD

10 Collyer Quay, #22-03 Ocean #22-03 Ocean Bldg, Singapore 0104

Tel: 5336868

Cable: PONTIAC

Telex: 21145 PONTIAC RS

Telefax: 534-1100

Chairman: Henry Kwee Hian Liong

Directors: Henry Kwee Hian Liong, Kwee Liong Keng (Managing), Kwee Liong Tek, Kwee Liong Seen, Kwee Liong Phing, George T Aratani, Chua Boon Unn, Chua Boon Peng, Takeo Atsumi, Yoshinori Toyoda

Senior Executives: Ang Ah Lay

**PRINCIPAL ACTIVITIES:** Real estate development

Principal Bankers: Chung Khaiw Bank Limited

Principal Shareholders: Pontiac Investments Private Limited; Cycle & Carriage Limited; Kajima Corporation

Date of Establishment: June 20th, 1978

No of Employees: 500

## PREMIER MILK (SINGAPORE) PTE LTD

475 River Valley Road, Singapore 1024

Tel: 4730222

Cable: Atlas Singapore

Telex: 21687 Red Lion Rs

Telefax: 473-1781

Chairman: J D H Neill MBE

Senior Executives: J C M Shaw (General Manager)

**PRINCIPAL ACTIVITIES:** Manufacturers of dairy products

Principal Bankers: Oversea-Chinese Banking Corp Ltd

Principal Shareholders: Fraser & Neave Ltd; Beatrice Foods Co, Chicago; Carnation Co, Los Angeles

Date of Establishment: March 11th, 1967

No of Employees: 210

## PRIMA LTD

201 Keppel Road, Singapore 0409

Tel: 272-8811

Cable: Primamill Singapore

Telex: 21407, 21003 Prima Rs

Telefax: 273-5688, 273-2933

Executive Chairman: Cheng Tsang Man

Directors: Cheng Chih Kwong (Managing Director), Cheng Chih Cheng (Deputy Managing Director), Cheng Chih Li (Executive Director), Cheng Chih Hui (Executive Director), Arthur Ang Thian Hwa, Tan Hong Tjioe, Hau Tau Kwang (General Manager), Tan Eng Joo, Kong Yong yao, Tang See Chim, Goh Kee Song

**PRINCIPAL ACTIVITIES:** Flour millers, feed millers, general merchants, restaurant business, property development

Branch Offices: Room 1803-5, 18/F West Tower, Shun Tak Centre, 200 Connaught Road, Central, Hong Kong

Parent Company: Prima Limited

**Subsidiary Companies:** Prima Lines (Pte) Ltd; Prima Tower (Pte) Ltd; Supra Pte Ltd; Supra Development Pte Ltd; Prima Property Holding Pte Ltd; Prima Merchants Intertrade Pte Ltd; Prima Tech-Park Private Ltd; Hapiways Management Services Pte Ltd; Prima Investment Holdings (Singapore) Pte Ltd; Prigo Agro-Industries Pte Ltd; Associated Companies: Prima Ceylon Ltd, (Sri Lanka); Ceylon Grain Elevators (Sri Lanka); Xinyan Foods Company Ltd (China); Qingdao Xinghua Cereal Oil & Foodstuff Co Ltd (China); Yantai Xinzhongzin Feeds Ltd (China); Priso Pte Ltd; Everbloom Mushroom Pte Ltd

Principal Bankers: ABN AMRO Bank NV; Development Bank of Singapore; Tat Lee Bank

Financial Information:

	31.12.92
	S\$'000
Turnover	82,485
Profit before tax	16,592
Profit after tax	15,192
Retained profit	223,463
Dividend	6,731
Earnings per share	30.7
Share capital	37,500
Shareholders' funds	228,160
Total assets	299,621

Principal Shareholders: Public company

Date of Establishment: 1961

No of Employees: Approx 200

## PROMET PRIVATE LTD

21 Pandan Road, Singapore 2260

Tel: 265-0477

Cable: METHODS

Telex: 21801 PROMET

Chairman: Brian Chang (Also Managing Director)

Directors: Benety Chang (General Manager), S K Lim (Financial Director), J Chang (Purchasing), Anthony Aurol, Douglas Tan

Senior Executives: K Y Tan (Marketing Manager), John Wan (Personnel Manager)

**PRINCIPAL ACTIVITIES:** Rigbuilding; onshore/offshore steel fabrication; engineering and marine contracting; turnkey projects

Parent Company: Promet Berhad

Subsidiary/Associated Companies: Promet Shipbuilders Pte Ltd; Promet Engineering (S) Pte Ltd; Ambico Sdn Bhd; Millgate Asia Ltd; Ipco Marine Ltd

Principal Bankers: Oversea-Chinese Banking Corporation

Financial Information:

	1991
	S\$'000
Sales turnover	34,000
Authorised capital	60,000
Paid-up capital	43,000

Principal Shareholders: Promet Bhd

Date of Establishment: August 26th, 1974

No of Employees: 150

## PRUDENTIAL ASSURANCE CO LTD

#09-01, Ocean Building, 10 Collyer Quay, Singapore 0104

Tel: 535-8988

Cable: Prudasco Singapore

Telex: 26256 Prudas Rs

Telefax: 532-4043

Senior Executives: J Child (Manager for South East Asia)

**PRINCIPAL ACTIVITIES:** Life, fire, accident, marine and aviation insurance

Branch Offices: The Prudential Assurance Co Ltd, 12th Floor, Chartered Bank Building, 2 Jalan Ampang, Kuala Lumpur 01-16, Malaysia

Principal Bankers: Standard Chartered Bank; Hongkong & Shanghai Banking Corporation

Financial Information: Incorporated in the United Kingdom

Date of Establishment: 1848

## PUTRA KALIMANTAN INDUSTRIES (SINGAPORE) PTE LTD

156 Gul Circle, Jurong, Singapore 2262

Tel 8615177

Cable Putkal Singapore

Telex 23362 Rs

Telefax 861-5054

Directors N Budianto (President Director)

PRINCIPAL ACTIVITIES Mechanical engineering hydraulic cranes, hydraulic excavators, pumps and compressors

Principal Agencies Numerous

Subsidiary Companies Putra Kalimantan Sales (Pte) Ltd, Singapore

## QAF LIMITED

510 Thomson Road, 08-02 Block A SLF Building, Singapore 1129

Tel 258-7888

Telex 25605

Telefax (65) 258-4093

Directors Wong Fong Fui (Group Managing Director)

PRINCIPAL ACTIVITIES Management and investment holding company with subsidiaries involved in food trading and cold storage, warehousing, shipping, supermarket operators, etc

Subsidiary Companies Ben Foods (S) Pte Ltd, NCS Cold Stores (S) Pte Ltd, Ben Foods (East Malaysia) Sdn Bhd, Ben Foods (Malaysia) Sdn Bhd, Ben Manufacturing Pte Ltd, Ben Distribution (S) Pte Ltd, Oriental Market Holdings Pte Ltd, Spices of the Orient Pte Ltd, Gardenia Foods (S) Ltd, Gardenia Overseas Pte Ltd, Klasse Jaya Sdn Bhd, Klasse Department Store Sdn Bhd, Dairy Supermarket Ltd (Hong Kong), Ben Trading (S) Pte Ltd, Gardenia Bakeries (KL) Sdn Bhd, Growler Sdn Bhd, QAF Reading & Bates (B) Sdn Bhd, QAF-Solus (Offshore) Sdn Bhd, QRB Drilling Inc, QAF Shipping Sdn Bhd, QAF (HK) Ltd, The Brunei Press Sdn Bhd, Brunei Oxygen Sdn Bhd, QAF Holdings, etc

Principal Shareholders Public company

## RANK INDUSTRIES ASIA PTE LTD

O'Connor House, 98 Pasir Panjang Road, Singapore 0511

Tel 4737944

Cable Cinecom Singapore

Telex 21023 OCONSIN RS

Telefax 472-4508

Chairman Tang I-Fang

Directors Soh Yew Hock, Soon Kok Cheong, Lee Geok Tian (Managing Director)

PRINCIPAL ACTIVITIES Investment holding company with subsidiaries engaged in purchase and sale of photographic, audio visual, electronic, telecommunication, electro-medical, broadcast, film studio, projection and lighting equipment, mobil phones, domestic appliances, fashion products, energy management systems and security surveillance systems

Parent Company Wearne Brothers Ltd

Subsidiary Companies Rank O'Connor's (Malaysia) Sdn Bhd, Malaysia, Rank O'Connor's Singapore Pte Ltd, Singapore, Gentron (Pte) Ltd, Singapore, Rank O'Connor's Sdn Bhd, Brunei, Cinecom Raya Sdn Bhd, Malaysia, Gentron (M) Sdn Bhd, Malaysia, O'Connor's Fashion Singapore Pte Ltd, O'Connor's Engineering Singapore Pte Ltd

Principal Bankers Hongkong & Shanghai Banking Corporation, Standard Chartered Bank

Financial Information

	30 09 90	30 09 91
	S\$'000	S\$'000
Sales turnover	112,775	134,787
Profit before tax	10,664	6,914
Share capital	2,500	2,500
Total assets	20,243	23,563

Principal Shareholders Wearne Brothers Ltd

Date of Establishment May 1976

No of Employees 550

## RANK XEROX (SINGAPORE) PTE LTD

18th Floor, 190 Middle Road, #18-00 Fortune Centre, Singapore 0718

Tel 336-2266

Cable RANKXEROX SINGAPORE

Telex 24200 TMSR RS

Telefax 336-4490

Directors David Potter (General Manager)

Senior Executives Jennifer Loh (Financial Controller), Helen Lim (Personnel Manager), Song Sing Wah (Technical Service & Supply Manager), Timothy Chan (Operations General Manager, Malaysia)

PRINCIPAL ACTIVITIES Sales and service of office equipment and related supplies

Branch Offices Malaysia Branch 1A Jalan Bersatu, Section 13/4, Petaling Jaya, Selangor, West Malaysia

Parent Company Fuji Xerox Co (Japan)

Principal Bankers United Overseas Bank, Standard Chartered Bank

Principal Shareholders Rank Xerox (Singapore) Pte Ltd

Date of Establishment 1966

No of Employees 160

## REDIFFUSION (SINGAPORE) PTE LTD

1 Jalan Selanting, Singapore 2159

Tel 4671144

Telex 24114 REDIFF RS

Telefax 466-3888

Chairman Michael Mallett, Deputy Chairman Ian Blakey

Directors Wong Ban Kuan (Managing Director), Robert Iau

Senior Executives Chan Suan Liang (Marketing Manager), Chng Chee Heng (Special Projects Manager)

PRINCIPAL ACTIVITIES Wired broadcasting, sale and service of TV and home appliances, audio/visual, communications and paging systems CCTV, CATV and background music systems

Principal Agencies Hitachi Denshi, Millbank Elec Group, Dwight Cavendish, Ericsson Paging Systems BV, NEC Corporation, S&P Comstock, Rediffusion Business Electric

Subsidiary Companies Hotelevision Singapore Pte Ltd

Principal Bankers Standard Chartered Bank

Financial Information

	1991	1992
	S\$'000	S\$'000
Sales turnover	15,900	17,400
Profits	550	1,064
Authorised capital	10,000	10,000
Paid-up capital	2,250	2,250
Total assets	5,500	8,100

Date of Establishment 1947

No of Employees 230

## RESOURCES DEVELOPMENT CORPORATION LTD

10 Jalan Gali Batu Off 19Km, Woodlands Road, Singapore 2367

Tel 778-7661

Telex 35389 RS

Telefax (65) 769-4101

Senior Executives Wee Ek Chian (Administration Executive)

PRINCIPAL ACTIVITIES Construction materials trading

## RHEEM (FAR EAST) PTE LTD

31 Hill View Avenue, Singapore 2366

Tel 7606333

Cable RHEEMCO

Telex 21506 RHEEMCO RS

Telefax 760-1547

Chairman Tan I-Tong

Directors Tan I-Tong, Kwek Leng Beng, Kwek Leng Peck, L E C Letts, Low Say Pun, Kwek Leng Kee, Hiroshi Hirata, John R S Kirkham, Hiroshi Akaki (Alternate Director), John Wong Weng Foo

Senior Executives Low Say Pun (Group General Manager), Chou Li (Singapore General Manager), Adrian Chong (Group Marketing Manager), Ho Yiu Pang (Financial Controller)

# SINGAPORE

**PRINCIPAL ACTIVITIES:** Manufacturer of steel drums, pails, plastic products, steel closures and laminated toothpaste tubes; trading in water heaters

**Parent Company:** Hong Leong Corporation Ltd

**Subsidiary Companies:** Rheem (Malaysia) Berhad, Rheem (Hong Kong) Limited; Rheem Closure (FE) Pte Ltd; Rex Plastics Pte Ltd; Rex Plastics (M) Sdn Bhd; Rexpak Sdn Bhd, Lamitube Sdn Bhd; Rex Japan Ltd

**Principal Bankers:** DBS, Standard Chartered Bank; Oversea-Chinese Banking Corp, Chase Manhattan Bank

**Financial Information:** Group

	1991
	S\$'000
Sales turnover	113,000
Authorised capital	33,000
Paid-up capital	33,000
Total assets	118,000

**Principal Shareholders:** Hong Leong Corporation Ltd; Mitsubishi Corporation

**Date of Establishment:** November 1st, 1946

**No of Employees:** 160

## RHONE-POULENC SINGAPORE PTE LTD

14 Chin Bee Road, Singapore 2261

**Tel:** 265-6244

**Cable:** RHONE SINGAPORE

**Telex:** 22087 RHONE RS

**Telefax:** 264-0348

**Directors:** Stephen Chou (General Manager), Dr J A McFadzean, Harry Elias

**Senior Executives:** Tan Joo Hock (Manager-Medical Division), Alfred Lim (Manager-Chemicals Division), Ms Lee Bee Ling (Manager-OTC Division)

**PRINCIPAL ACTIVITIES:** Manufacture of pharmaceuticals, industrial chemicals, photographic agents, veterinary products

**Principal Agencies:** Rhone-Poulenc, France

**Parent Company:** Rhone-Poulenc Ltd, Dagenham, UK

**Principal Bankers:** Standard Chartered Bank

**Principal Shareholders:** Rhone-Poulenc Ltd, UK

**Date of Establishment:** June 9th, 1983

**No of Employees:** 50

## ROBINSON & CO (SINGAPORE) PTE LTD

176 Orchard Road, #05-05 Centre Point, Singapore 0923

**Tel:** 733-0888

**Cable:** Robinsonco

**Telex:** 37188

**Telefax:** 732-7203

**Chairman:** C W Tresise; Honorary President: Tan Sri Tan Chin Tuan

**Directors:** Tan Puay Yong, Chew Gek Khim, Cheong Yue Kuan, P N Husum, Teo Cheng Guan

**Senior Executives:** P N Husum (Chief Executive), Victor Tan Chye Huat (Deputy Chief Executive)

**PRINCIPAL ACTIVITIES:** Department stores, wholesale and retail trading

**Parent Company:** Robinson & Company Ltd

**Subsidiary Companies:** Robinson & Co (S) Pte Ltd; John Little Private Limited; Baccarat International Pte Ltd; Supa-Save (Private) Limited; Robinson & Co (Malaya) Sdn Bhd; Littles (Malaysia) Sdn Bhd; The Looking Glass Pte Ltd

**Principal Bankers:** Oversea-Chinese Banking Corporation

**Financial Information:** Group results

	1991	1992
	S\$'000	S\$'000
Sales turnover	145,832	173,045
Profit before tax	20,935	28,307
Profit after tax	15,023	20,841
Retained profit	147,282	161,645
Dividend	5,148	6,933
Dividend per share	15	20
Earnings per share	30.21	41.91
Authorised capital	50,000	50,000
Paid-up capital	49,733	49,733
Total assets	189,411	196,480

**Principal Shareholders:** The Great Eastern Life Assurance Co Ltd; Oversea-Chinese Banking Corporation Ltd; The Overseas Assurance Corporation Ltd; Oversea-Chinese Bank Nominees (Pte) Ltd; DBS Nominees (Private) Ltd; Hongkong & Shanghai Bank (S) Nominees Pte Ltd; Choice Equities Pte Ltd

**Date of Establishment:** June 26th, 1965

**No of Employees:** 400

## ROCHE SINGAPORE PTE LTD

Roche Building, 30 Shaw Road, Singapore 1336

**Tel:** 2830033 (6 lines)

**Cable:** Laroche Singapore

**Telex:** 21979 LAROCHE RS

**Telefax:** 287-8100

**Chairman:** Dr A F Leuenberger

**Directors:** Koh Choon Hui (Managing Director), Juliet Ang, Dr A M Kessler

**Senior Executives:** Seet Poh Kwee (Finance & Administration Manager), Boey Soon On (Divisional Manager, Vitamins & Fine Chemicals), Colin Yeo (Product Manager, Pharmaceuticals), Gan Boon Heng (Sales Manager, Medical Instruments)

**PRINCIPAL ACTIVITIES:** Trading and distribution of pharmaceutical specialities, fine chemicals, bulk vitamins, hospital and laboratory medical equipment

**Principal Agencies:** F Hoffmann-La Roche; Rosco; Evergreen; Kontron; Sigma Chemicals

**Parent Company:** F Hoffmann-La Roche & Co Ltd, Basle, Switzerland

**Principal Bankers:** Overseas Union Bank; Credit Suisse; Citibank

**Principal Shareholders:** Roche Group of Companies, Switzerland

**Date of Establishment:** Incorporated on January 28th, 1972

**No of Employees:** 55

## ROLEX SINGAPORE PTE LTD

302 Orchard Road, #01-01 Tong Building, Singapore 0923

**Tel:** 737-9033

**Telex:** 27166

**Telefax:** 734-2094

**Directors:** J C G Ramsey (Managing)

**Senior Executives:** Thomas Lek Yeoh Hong (Marketing Manager)

**PRINCIPAL ACTIVITIES:** Marketing, sales and service of watches

**Subsidiary Companies:** SAB (Thailand) Ltd

## ROTHMANS INDUSTRIES LIMITED

Virginia Park, 905 Bukit Timah Road, Singapore 2158

**Tel:** 4660077

**Cable:** ROTHCIG SINGAPORE

**Telex:** 21279 Rothcig RS

**Telefax:** 469-3882

**Chairman:** Alan Yeo Chee Yeow

**Directors:** Alan Choe Fook Cheong, Seah Guan Chye (Secretary), Tan Joon Say, William P Ryan, Daniel Prins, Graham Macdonald Bell

**PRINCIPAL ACTIVITIES:** Investment holding company with subsidiaries involved in manufacture, importation and sale of tobacco and liquor products

**Parent Company:** Rothmans International plc, England

**Subsidiary Companies:** Rothmans of Pall Mall (Singapore) Pte Ltd; Rotraco Exports Pte Ltd; Alfred Dunhill of London (Singapore) Pte Ltd; The Leaf Tobacco Development Corporation of Singapore Pte Ltd; American Cigarette Importers Pte Ltd; Cigarette Importers & Distributors Pte Ltd

**Principal Bankers:** Development Bank of Singapore Limited; Hongkong & Shanghai Banking Corporation; Citibank NA; Banque Nationale de Paris

**Financial Information:** 9 months to 31.3.92

	31.03.92	31.03.93
	S\$'000	S\$'000
Sales turnover	160,965	218,766
Profit before tax	48,303	60,231
Profit after tax	33,451	43,334
Retained profit	13,370	14,072
Dividend	20,081	29,262
Dividend per share	17.5	25.5
Earnings per share	38.9	37.8
Share capital	57,375	57,375
Total assets	228,187	243,595

**Principal Shareholders:** International Cigarette Consultants (FE) Pte Ltd (37.50%); Tobacco Exporters International (Hong Kong) Ltd (12.50%)

**Date of Establishment:** July 28th, 1981

## ROYAL TRUST BANK (ASIA) LTD

#19-01 Shell Tower, 50 Raffles Place, Singapore 0104

**Tel:** 2249111

**Cable:** ROYALTRUST

**Telex:** 21985 RTBANK RS

**Telefax:** 225-3809

**Chairman:** Hartland M MacDougall

**Directors:** Fock Siew Tong (Managing Director), Gan Eng Kiat (Head, Private Banking), Colin Quek Poh Chye (Head, Investment Management Services)

**Senior Executives:** Sin Wye Sun (Head & Vice President, Operations & Finance)

**PRINCIPAL ACTIVITIES:** Merchant banking and private banking

**Parent Company:** Royal Trustco Ltd, Canada

**Associated Companies:** Royal Trust Nominees Pte Ltd; RT Investment Nominees; Arbutnot Export Services (Far East Ltd)

**Financial Information:**

	31.12.90
	S\$'000
Deposits	107,117
Profit before tax	1,012
Authorised capital	30,010
Paid-up capital	30,010
Total assets	126,847

**Principal Shareholders:** RTCO International Corporation

**Date of Establishment:** March 2nd, 1970

**No of Employees:** 40

## RUBYCON SINGAPORE PTE LTD

10 Dundee Road, 01-02 Setron Building, Singapore 0314

**Tel:** 272-2466

**Telex:** 23625

**Telefax:** 479-0241

**Directors:** H Tonouchi (Managing Director), T Nagata (Managing Director, Europe), M Kokubu (Executive Managing Director, Singapore)

**Senior Executives:** K Kimura (General Manager, Singapore)

**PRINCIPAL ACTIVITIES:** Manufacturers of electrolytic capacitors

**Subsidiary Companies:** Rubycon America Inc; Rubycon (Europe) GmbH; Rubycon Corporation

**Date of Establishment:** February 11th, 1972

**No of Employees:** 500

## SAFE & MANSFIELD TRAVEL GROUP PTE LTD

4th Floor, Crosby House, 71 Robinson Road, Singapore 0106

**Tel:** 224-0000

**Cable:** FIELDSMAN

**Telex:** RS 22485 SWING

**Telefax:** 226-3211

**Chairman:** Wong Kok Siew

**Directors:** Shih Chih Chung (Executive Director)

**Senior Executives:** Low Beng Huat (Director, Corporate Services), Brian Yim (Director, Destination Management), Pema Fernando (Director, Sales), Grace Seah (Assistant Director, Tours)

**PRINCIPAL ACTIVITIES:** Travel agents: commercial air ticketing, outbound holidays (including cruises), inbound receptive services, incentives and conventions

**Branch Offices:** 3 Lim Teck Kim Road, Singapore Technologies Building, 0208 Singapore

**Parent Company:** Safe Enterprises Pte Ltd

**Associated Companies:** National Car Rentals Pte Ltd (Avis Rent-A-Car); Mansfield Travel Sdn Bhd, Kuala Lumpur, Malaysia; Mansfield Travel Sdn Bhd, Penang, Malaysia; Mansfield Orchid Travel Sdn Bhd, Johore Bahru, Malaysia

**Principal Bankers:** Standard Chartered Bank; International Bank of Singapore

**Principal Shareholders:** Safe Enterprises Pte Ltd

**Date of Establishment:** 1992

**No of Employees:** 120

## SANDVIK SOUTH EAST ASIA PTE LTD

PO Box 32 Jurong Town, Singapore 9161

**Tel:** 2652277 (6 lines)

**Cable:** Sandvik Singapore

**Telex:** 21601 Rs, 38381 SANDVIK RS

**Telefax:** 264-1178

**Chairman:** Ebbe Bengtsson

**Directors:** Ake G Friberg (Regional Manager & Managing Director)

**Senior Executives:** C Sukumaran (Regional Manager-Finance & Central Services), Lim Siew Lan (Regional Product Manager, Steel), Lenny Nilsson-Ranta (Regional Product Manager, Tools), Richard Wong (Sales Manager, Saws & Tools)

**PRINCIPAL ACTIVITIES:** Trading in cemented carbide cutting tools, and other tools for mechanical industry; wood processing; specialty steel products; production of wood band saw blades and handsaws

**Parent Company:** Sandvik AB, Sweden

**Subsidiary/Associated Companies:** P T Sandvik Indonesia; Sandvik (M) Sdn Bhd, Malaysia; Svenska Trading Co Ltd, Bangkok; Sandvik Philippines Inc; Sandvik Hong Kong Ltd; Sandvik Taiwan Ltd

**Principal Bankers:** Citibank; Oversea-Chinese Banking Corporation

**Financial Information:**

	S\$'000
Authorised capital	3,000
Paid-up capital	2,700

**Principal Shareholders:** Parent Company - Sweden

**Date of Establishment:** 1969

**No of Employees:** 62

## SANYO INDUSTRIES (SINGAPORE) PTE LTD

117/119 Neythal Road, Jurong, Singapore 2262

**Tel:** 2650077

**Telex:** 21408

**Telefax:** 265-3015

**Directors:** Ng Ghit Cheon (Managing Director)

**PRINCIPAL ACTIVITIES:** Manufacture of electrical household products

**Parent Company:** Sanyo, Japan

**No of Employees:** Approx 750

# SINGAPORE

## SCI MANUFACTURING SINGAPORE PTE LTD

3 Depot Close, #01-04, Singapore 0410

Tel: 278-4800

Telefax: 274-5385

Chairman: Olin B King (also Chief Executive Officer)

Directors: Chester Lin, (Senior Vice President)

Senior Executives: H C Ng (Marketing Manager)

PRINCIPAL ACTIVITIES: PCB assembly and testing sub contract manufacturing for the computer and telecommunications industries

Subsidiary Companies: SCI Thailand Systems Ltd

Principal Bankers: Development Bank of Singapore

Financial Information:

	1991	1992
	S\$'000	S\$'000
Sales turnover	210,000	230,000

Date of Establishment: 1984

No of Employees: 1,600

## SCOTT AND ENGLISH LTD

2 Sixth Lok Yang, Singapore 2262

Tel: 265-5388

Cable: Emgent Singapore

Telex: 25559 RS

Telefax: 261-2301

Chairman: Charlie Phua Kok Peng

Directors: Chng Hwee Hong (Managing Director), Tan Hee Chai

Senior Executives: Michael Teng (General Manager), Charles Wee (Financial Controller), Tan Chian Huat (Regional Manager)

PRINCIPAL ACTIVITIES: Assembly and distribution of industrial equipment, engineering and electrical goods

Principal Agencies: Metco Inc (USA and UK); Heatrae Sadia International Ltd (UK); Smith Meter Inc (USA); Mono Pumps Ltd (UK); Stainless Steel Pumps Ltd (UK); Metering Pumps Ltd (UK); Berco SPA (Italy); Cummins Engine Co (USA); ITT Fluid Handling Division (USA); Thorn EMI Lighting (UK); Jacobs Mfg Co (USA); Isuzu Motors Ltd (Japan); ABS Pumpen Ag (West Germany); Marathon Elect Mfg Corp (USA); Lima Electric Corp (USA); Actex SA (Switzerland); Niigita Engineering Co Ltd (Japan); Bombas Ideal SA (Spain)

Parent Company: Haw Par Brothers International Ltd

Associated Companies: P T Sande Jaya, Indonesia; Scott & English (M) Sdn Bhd

Principal Bankers: Hongkong & Shanghai Banking Corporation; Chung Khaiw Bank Limited

Principal Shareholders: Haw Par Brothers International Limited

Date of Establishment: 1940

No of Employees: 90

## SECURITY PACIFIC NATIONAL BANK

50 Raffles Place, #01/02-03 Shell Tower, Singapore 0104

Tel: 224-3363

Cable: SECPACBIZ

Telex: 23832, 23859 RS

Telefax: 225-6316

Senior Executives: George L W Lee (Joint General Manager), Phillip T H Seet (Joint General Manager)

PRINCIPAL ACTIVITIES: Commercial banking

## SEMBAWANG BETHLEHEM PTE LTD

50 Admiralty Road West, Singapore 2775

Tel: 2570111

Cable: Bethsing Singapore

Telex: 21770 Bethpor RS

Telefax: 758-8351

Senior Executives: Y K Tang (General Manager), K L Sit (Sales Manager), W C Chen (Engineering Manager)

PRINCIPAL ACTIVITIES: Design and production of offshore drilling rigs, chemical and gas tankers, platforms, utility modules, semi-submersibles, marine equipment, steel fabrication, pressure vessels, supply vessels, floating docks, tugs etc

Parent Company: Sembawang Shipyard Ltd

Principal Shareholders: Sembawang Shipyard Ltd

Date of Establishment: 1988

No of Employees: 120

## SEMBAWANG SHIPYARD LIMITED

Admiralty Road East, Sembawang, Singapore 2775

Tel: 752-2222

Cable: SEMDOCK

Telex: 21345 SEMSHIP RS

Telefax: 758-1025

Chairman: Hsu Tse-Kwang

Directors: Ng Pock Too (Group Chief Executive), Lim Cheng Pah, Lua Cheng Eng, Leong Cheng Chit, Ng Kiat Chong, Er Kwong Wah, Sat Pal Khattar, Tan Mong Seng (Managing Director)

Senior Executives: M Govindan (Personnel Manager), Ng Keok Shiam (General Manager, Production), Jerry Koh (General Manager, Business), Hui Mei Gomez (Financial Controller), Wong Lee Lin (Business Manager), Ng Thiam Poh (Marine Manager), Kok Boon Heng (Marine Manager, Special Projects), Chia Chay Yeow (Chief Accountant), Chng Bee Kheng (Finance Manager), Peter Koh Poh Hua (Technical Manager), Gerard Vincent (Company Secretary)

PRINCIPAL ACTIVITIES: Ship repairing

Parent Company: Sembawang Holdings Pte Ltd

Subsidiary Companies: Sembawang Investments Ptd Ltd; Sembawang Shipping Gamma Pte Ltd; Sembawang Reefer Lines (Ciku) Ptd Ltd; Sembawang Reefer Lines (Duku) Pte Ltd; Sembawang Reefer Lines (Nangka) Pte Ltd; Sembawang Reefer Lines (Manggis) Pte Ltd; Sembawang Reefer Lines (Jambu) Pte Ltd; Sembawang Reefer Lines (Durian) Pte Ltd; Sembawang Construction Pte Ltd; Sembawang (UK) Limited; Sembawang Bethlehem Pte Ltd

Principal Bankers: DBS Bank; Standard Chartered Bank; Bank of America; United Overseas Bank

Financial Information:

	1990	1991
	S\$'000	S\$'000
Sales turnover	420,000	509,975
Profits before tax	70,000	91,474
Profits after tax	55,000	73,710
Earnings per share	28.9	39.6
Authorised capital	500,000	500,000
Paid-up capital	182,000	182,307
Total assets	1,500,000	1,500,000

Principal Shareholders: Sembawang Holdings Pte Ltd

Date of Establishment: June 19th, 1968

No of Employees: 1,700

## SHANGRI-LA HOTEL LIMITED

22 Orange Grove Road, Singapore 1025

Tel: 737-3644

Cable: SHANGRILA

Telex: 21505 SHANGLA RS

Telefax: 733-7220, 733-1029

Chairman: Goh Soo Siah

Directors: Jacob Ballas (Deputy Chairman), Kuok Khoon Ean (Managing Director), Shaw Vee Meng, Piet Yap, Ho Kian Guan, Kuok Oon Kwong, Ang Poon Soon, Tony Tan Choon Keat, Ho Kian Hock (alternate to Ho Kian Guan)

Senior Executives: John E Small (General Manager), Teo La-Mei (Company Secretary)

PRINCIPAL ACTIVITIES: Hoteliers and investment holding company  
Subsidiary Companies: Orange Grove Advertising Pte Ltd; Shang Tze (Pte) Ltd; Shang Tze (Hong Kong) Limited

Principal Bankers: Bank of America NT & SA; Development Bank of Singapore Ltd, Oversea-Chinese Banking Corporation Ltd; United Overseas Bank Limited



## Financial Information:

	31.12.90	31.12.91
	S\$'000	S\$'000
Sales turnover	147,076	122,856
Profit before tax	47,759	29,751
Profit after tax	32,630	20,108
Retained profit	119,039	128,722
Dividend	12,420	10,425
Earnings per share	21.75	13.41
Share capital	150,000	150,000
Total assets	391,489	556,081

*Principal Shareholders:* Kuok (Singapore) Ltd (22.0%); DBS Nominees (Pte) Ltd (17.3%); Hoe Seng Co Pte Ltd (9.6%); Hongkong & Shanghai Bank (S) Nominees Pte Ltd (8.0%)

*Date of Establishment:* March 3rd, 1962

*No of Employees:* 1,271

## SHELL COMPANIES IN SINGAPORE

Shell Tower, 50 Raffles Place, Singapore 0104

*Tel:* 224-7777

*Cable:* Shell Singapore

*Telex:* 21251 Rs

*Telefax:* 224-1935

*Chairman:* D Van Hilten (also Chief Executive)

*Directors:* B Lotgiring (Supplies & Trading), A MacLachlan (Manufacturing), Peter Chen (Finance), Sim Cheok Lim (Marketing), K P Tong (Personnel)

*PRINCIPAL ACTIVITIES:* Manufacturing, trading and marketing of petrochemical products

*Parent Company:* Royal Dutch/Shell Group of Companies; Shell Companies: Shell Eastern Petroleum (Pte) Ltd; Shell Singapore Pte Ltd

*Principal Shareholders:* Shell Group of Companies

*No of Employees:* Approx 1,700

## SHRIRO (SINGAPORE) PTE LTD

39 MacTaggart Road, Singapore 1336

*Tel:* 284-0058

*Cable:* ASHRIRO

*Telex:* 23190

*Telefax:* 280-9323

*Directors:* Vernon L Neal

*Senior Executives:* Richard Koh (Financial Controller), Kenneth Tan (Regional Marketing Manager), Thomas Wong (Divisional Manager-Consumer Products)

*PRINCIPAL ACTIVITIES:* Importers and exporters of cameras, optical instruments, consumer goods, technical products, machine tools and fashion goods

*Principal Agencies:* Charmilles Technologies SA; Linhof Prazisions Kamera Werke GmbH; Ricola Ltd; Sankyo Seiki (M) Sdn Bhd (Malaysia); Winn & Coales (Denso) Ltd; Nikon Corporation; Moreschi Spa

*Branch Offices:* Kuala Lumpur, Tel 774-9842; Penang, Tel 372433; Sabah, Tel 247553

*Parent Company:* Shriro Pacific Ltd, Hong Kong

*Subsidiary Companies:* Shriro Paper (Singapore) Pte Ltd, Tel 284-0058

*Principal Bankers:* Hongkong and Shanghai Banking Corporation

*Principal Shareholders:* Shriro Pacific Ltd, Hong Kong

*Date of Establishment:* July 20th, 1982

*No of Employees:* 116

## SIME DARBY EDIBLE PRODUCTS LIMITED

255 Jalan Boon Lay, Jurong, Singapore 2261

*Tel:* 264-3733

*Cable:* Edible Singapore

*Telex:* 24070 Simtrad RS, 35622 ARA

*Telefax:* 265-5129

*Directors:* Yap Chuan Yu, K N Eales, John H Bell, Chang Sui Sim

*Senior Executives:* Yap Chuan Yu (Managing Director)

*PRINCIPAL ACTIVITIES:* Refining of vegetable oil; manufacture of corn oil, marketing of palm oil relating products and surfactants, etc

*Principal Agencies:* Throughout the region

*Parent Company:* Sime Darby Group of Companies

*Subsidiary Companies:* Kwang Joo Seng (Malaysia) Pte Ltd; Arabis Private Limited; Surfactants Pte Ltd

*Principal Bankers:* Citibank NA; Standard Chartered Bank; Bank of America; Hongkong & Shanghai Banking Corp

*Principal Shareholders:* Sime Darby Group of Companies

*Date of Establishment:* May 28th, 1938

*No of Employees:* Approx 150

## SIME SINGAPORE LIMITED

Sime Darby Centre, 896 Dunearn Road #04-01, Singapore 2158

*Tel:* 4698880

*Cable:* Simit

*Telex:* 23555 Rs

*Telefax:* (65) 469-0832

*Chairman:* Michael Wong Pakshong

*Directors:* Abdul Shukor Nagor (Managing Director), Lai Sek Kew, Kumar Manchharam, Dato' Mustafa bin Mohd Ali, Michael Wong Pakshong, Maurice Baker, Ridzwan bin Haji Dzafir, Martin Smith Berry, Mohamed Nor Abdul Hamid, Nik Mohamed bin Nik Yaacob, Rachmat Saleh

*Senior Executives:* Kumar Manchharam (Managing Director, Property, Engineering & Services), Lai Sek Kew (Finance Director), Irene Lauw (Company Secretary), Mohd Dzulkhifly (Human Resources Manager), Gee Boon Kee (Managing Director, Consumer Marketing & International Sales)

*PRINCIPAL ACTIVITIES:* Holding company: marketing and distribution of consumer products and tyres; car rental, travel, warehousing and delivery services; shipping agency and related services; leasing, hire purchase and block discounting; manufacture of mattresses and bedding products; marketing and distribution of technical, scientific and electronic instruments; manufacture and sale of bituminuous products; engineering contracting services; sale and servicing of motor vehicles; earthmoving and other heavy machinery; manufacture of corrugated cartons

*Parent Company:* Sime Darby Berhad

*Subsidiary Companies:* Conquip Private Ltd; Dunearn Distribution Services Pte Ltd; Dunearn Properties Ltd; East-West-USI Insurance Pte Ltd; Mecomb Singapore Ltd; Marketlink (Singapore) Ltd; Performance Co Sdn Bhd (Brunei); Performance Motors Ltd; Regent Motors Ltd; Rising Paper Products Pte Ltd; Sime Rengo Packaging Singapore Ltd; Sime Darby Services Pte Ltd; Sime Darby Singapore Ltd

*Principal Bankers:* Citibank; Development Bank of Singapore; Hongkong & Shanghai Banking Corporation; Oversea-Chinese Banking Corporation; Standard Chartered Bank

*Financial Information:* (Consolidated)

	30.06.91	30.06.92
	S\$'000	S\$'000
Turnover	483,739	522,703
Profit before tax	33,426	42,327
Profit after tax	21,807	25,888
Retained profit	14,641	6,986
Dividend	10,505	13,322
Earnings per share	4.6	4.7
Share capital	108,750	135,937
Total assets	237,257	332,651

*Principal Shareholders:* Sime Darby Eastern Ltd; SD Holdings Berhad

*Date of Establishment:* December 20th, 1946

*No of Employees:* 1,248 (Singapore)

## SIN HENG CHAN (SINGAPORE) PTE LTD

Lot A 5052 Jurong Port, Jurong Port Road, Singapore 2261

*Tel:* (2) 264-1410

*Telex:* 23569 SHC RS

*Telefax:* (2) 264-1418

*Chairman:* Eng Liat Kiang

*Directors:* Eng Bak Chim (Executive Director), Eng Bak Hern (Executive Director), Eng Hwee Cheng (Director, Finance), Heng Gek Hwah (General Manager)

*Senior Executives:* Choo Su Hoon (Manager, Development & Technical Services), H B Abbas (MIS Manager), Eng Hwee Ngee (Administration & Personnel Manager)

# SINGAPORE

**PRINCIPAL ACTIVITIES:** Animal feedmilling; trading in commodities; silo terminal services and poultry integration

**Subsidiary Companies:** ELK Developments Pte Ltd; Sin Heng Chan (Malaya) Bhd; Sin Heng Chan (Butterworth) Sdn Bhd; Sin Heng Chan (East Coast) Sdn Bhd; Central Feedmill Sdn Bhd; Goldkist Breeding Farms Sdn Bhd; Goldkist (NS) Sdn Bhd; Mauri Fermentation (Malaysia) Sdn Bhd; Eng Developments Co Sdn Bhd

**Principal Bankers:** Standard Chartered Bank; Sanwa Bank; OCBC

## SINGAPORE AIRLINES LIMITED

Airline House, 25 Airline Road, Singapore 1781

Tel: 542-3333

Cable: SINAIRLINE SINGAPORE

Telex: 21241 SIASIN RS

Telefax: 545-5034, 545-6083

Chairman: J Y Pillay

**Directors:** Lim Chin Beng (Deputy Chairman), Cheong Choong Kong (Managing Director), Michael Y O Fam, Ngiam Tong Dow, Dr Wan Soon Bee

**Senior Executives:** Lim Chin Beng (Deputy Chairman), Dr Cheong Choong Kong (Managing Director), Michael J N Tan (Deputy Managing Director-Commercial), Chew Leng Seng (Deputy Managing Director-Technical), Thoeng Tjhoen Onn (Director-Cabin Crew), Mathew Samuel (Director-Corporate Affairs), Tan Hui Boon (Director-Finance), Teh Ping Choon (Director-Marketing Planning), Capt M de Vaz (Director-Flight Operations), Cheong Kai Mun (Director-Management Services), Joseph Chew (Director-Marketing Services), Robert Tan (Director-Marketing Services), Teoh Tee Hooi (Director-Administration)

**PRINCIPAL ACTIVITIES:** Air transportation, aero-engine overhauling services, simulator training, airport terminal services, aviation and general insurance, and related activities

**Parent Company:** Singapore Airlines Limited

**Subsidiary Companies:** Singapore Airport Terminal Services; Tradewind (Pte) Ltd; Singapore Engine Overhaul Centre Pte Ltd; Singapore International Software Services Pte Ltd; Loyang Valley Pte Ltd; SIA Properties Pte Ltd

**Principal Bankers:** Development Bank of Singapore; United Overseas Bank

**Financial Information:**

	1990/91	1991/92
	S\$'000	S\$'000
Sales turnover	4,601,700	5,421,000
Profits after tax	886,800	928,400
Authorised capital	1,000,000	1,000,000
Paid-up capital	641,300	641,300
Total assets	9,058,500	9,975,000

**Principal Shareholders:** Government (54%)

**Date of Establishment:** 1972

**No of Employees:** 21,891

## SINGAPORE AIRPORT TERMINAL SERVICES

SATS Bldg, 55 Airport Boulevard, Singapore Changi Airport, Singapore 1781

Tel: 5425555

Cable: Sinairline Singapore

Telex: 21143 SIASIN RS

Telefax: 542-1725

Chairman: Dr Cheong Choong Kong

**Directors:** Michael Tan, Ng Wee Hiong, Chew Leng Seng

**Senior Executives:** Richard Chong, Yeo Loy Seng, David Tan, Silva Kandiah

**PRINCIPAL ACTIVITIES:** Airport terminal and ground handling services

**Parent Company:** Singapore Airlines

**Subsidiary Companies:** SATS Airport Services Pte Ltd; SATS Catering Pte Ltd; SATS Security Services Pte Ltd; Associated Companies: Singapore Airport Duty-Free Emporium; Aero Laundry & Linen Services Pte Ltd; SIA Properties Pte Ltd; Singapore Jamco Pte Ltd; Singapore Engine Overhaul Centre Pte Ltd; Service Quality Centre Pte Ltd

**Principal Bankers:** Development Bank of Singapore; Oversea-Chinese Banking Corporation

**Financial Information:**

	31.03.89	31.03.90
	S\$'000	S\$'000
Turnover	339,658	381,319
Authorised capital	100,000	100,000
Paid-up capital	100,000	100,000
Total assets	508,160	641,022

**Principal Shareholders:** Singapore Airlines

**Date of Establishment:** December 15th, 1972

**No of Employees:** 6,306

## SINGAPORE AVIATION & GENERAL INSURANCE CO (PTE) LTD

77 Robinson Road, #11-00 SIA Building, Singapore 0106

Tel: 224-1111

Cable: SAGIINS

Telex: 28226 SAGI RS

Telefax: 225-7597

Chairman: Dr Cheong Choong Kong

**Directors:** Mathew Samuel, Cheong Kai Mun, Lucas Liew, Yap Kim Wah

**Senior Executives:** K W M Campbell (General Manager), Ms Anne Ang Lian Choo (Financial Manager)

**PRINCIPAL ACTIVITIES:** Aviation and general insurance

**Branch Offices:** Registered Office: Airline House, 25 Airline Road, Singapore 1781

**Parent Company:** Singapore Airlines Limited

**Principal Bankers:** Development Bank of Singapore; Citibank NA

**Financial Information:**

	1989
	S\$'000
Gross Premiums	38,045
Profits (loss)	(2,599)
Authorised capital	25,000
Paid-up capital	20,000
Total assets	68,792

**Principal Shareholders:** Singapore Airlines Ltd

**Date of Establishment:** September 14th, 1976

**No of Employees:** 33

## SINGAPORE BUS SERVICE (1978) LIMITED

205 Braddell Road, Singapore 2057

Tel: 2848866

Cable: BUSLINE

Telex: 26381 SBSHQ RS

Telefax: 287-0311

Chairman: Michael Wee Soon Lock

**Directors:** Tan Kong Eng (Managing Director), Chin Harn Tong, Wong Hung Khim, Lim Leong Geok, Kua Hong Pak, Lt Col Lee Fook Sun, Oo Soon Hee, Dr Tan Kok Kheng

**Senior Executives:** Tay Puan Siong (General Manager, Operations), Yik Ah Chui (General Manager, Administration), Ong Chuan Tat (Senior Manager, Finance), Yap Soon Hoe (Senior Manager, Personnel), Lim Gim Hong (Senior Manager, Engineering & Supplies), Esther Yap (Senior Manager, Computer Services), Lim Chin Seng (Senior Manager, Administration & Property)

**PRINCIPAL ACTIVITIES:** Operator of public bus services

**Parent Company:** Singapore Bus Service

**Subsidiary Companies:** SBS Taxi (Pte) Ltd; SBS Investments Pte Ltd; SBS Leisure Pte Ltd; Singapore Airport Bus Services (Pte) Ltd

**Principal Bankers:** DBS Bank; Overseas Union Bank; United Overseas Bank

**Financial Information:**

	31.12.91	31.12.92
	S\$'000	S\$'000
Total revenue	476,096	501,011
Profit before tax	85,622	82,752
Profit after tax	68,962	63,508
Retained profit	317,341	376,253
Earnings per share	1.11	1.02
Share capital	62,000	62,000
Total assets	460,646	519,616

**Principal Shareholders:** DBS Nominees Pte Ltd (57.61%)

*Date of Establishment:* February 17th, 1978

*No of Employees:* 7,415

## SINGAPORE FODDER CO LTD

14 Upper Circular Road, Singapore 0105

*Tel:* 5324161

*Telex:* 21834 RS

*Directors:* Hui Shune Ming (Managing)

*PRINCIPAL ACTIVITIES:* Animal and poultry feed manufacture and sale

*Principal Shareholders:* Public company

## SINGAPORE LAND LIMITED

5 Shenton Way, #02-11 Podium Block, UIC Building, Singapore 0106

*Tel:* 2229312

*Telex:* 20304 SLL RS

*Telefax:* 225-1004

*Chairman:* S P Tao; *Deputy Chairmen:* Wee Cho Yaw; Liem Sioe Liong; *President:* Lim Hock San (Also CEO)

*Directors:* Lee Kim Yew, Mildred Tao Ong, Ernest Lai Min Enn, Anthony Salim, Tan Boon Teik, Yap Boh Pin (alternate to S P Tao), Tan Kong King (Alternate to Liem Sioe Liong), Andree Halim (Alternate to Anthony Salim)

*Senior Executives:* Michael Gaw (General Manager, Financial Services), Anthony Sim (General Manager, Marketing), David Lim (General Manager, Development), Kong Kok Leong (General Manager, Research & Planning), Wong Kok Yap (General Manager, Building Management Services)

*PRINCIPAL ACTIVITIES:* Holding company of a group of companies involved in development of properties for investment and trading; property management; development management and consultancy; investment in hotels and retail centres

*Parent Company:* Singapore Land Limited

*Subsidiary Companies:* S L Properties Limited; S L Development Pte Ltd; Shing Kwan Realty (Pte) Ltd; Shenton Holdings Pte Ltd; Ideal Homes Pte Ltd; Interpex Services Pte Ltd; S L Home Loans Pte Ltd; Realty Management Services (Pte) Ltd; S L Marina Centre Development Pte Ltd; Gateway Land Pte Ltd; RMA-Land Development Pte Ltd; S L Management Services Pte Ltd; S L Realty Services Pte Ltd; S L Development Management Pte Ltd; S L Civic Investments Pte Ltd; S L Building Investments Pte Ltd; S L Earn Investments Pte Ltd; S L Class Investments Pte Ltd; S L Realty Management Services (HK) Ltd; Pothonier Singapore Pte Ltd; S L Security Services Pte Ltd; Property Investments Pte Ltd, (in Members' voluntary liquidation); Arcadia Gardens Pte Ltd (In Members' voluntary liquidation)

*Principal Bankers:* Chase Manhattan Bank NA; Standard Chartered Bank

*Financial Information:*

	31.12.91	31.12.92
	S\$'000	S\$'000
Revenue	150,066	164,312
Profits before tax	60,303	97,425
Profit after tax	40,793	77,226
Dividend	18,560	19,346
Earnings per share	15.4	29.14
Share capital	264,975	264,975

*Principal Shareholders:* Public listed company

*Date of Establishment:* June 21st, 1963

*No of Employees:* 212

## SINGAPORE NEWS & PUBLICATIONS LTD

News Centre, 82 Genting Lane, Singapore 1334

*Tel:* 743-8800

*Telex:* 24514 SIANGPO

*Telefax:* 748-2652

*Chairman:* Lim Kim San

*Directors:* Chua Kim Yeow, Chew Keng Juea, Lim Ngak

*PRINCIPAL ACTIVITIES:* Publishing newspapers, operating a travel agency and holding properties and investments

*Parent Company:* Singapore Press Holdings

*Subsidiary Companies:* Lianhe Zaobao Ltd; Lianhe Investment Private Ltd; Nanyang Siang Pau Singapore Ltd; Sin Chew Jit Poh (S) Ltd; Times Travel Private Ltd

*Principal Bankers:* Overseas Union Bank Ltd; Development Bank of Singapore; United Overseas Bank Ltd

*Principal Shareholders:* Singapore Press Holdings Ltd

*Date of Establishment:* May 27th, 1982

*No of Employees:* 613

## SINGAPORE OXYGEN AIR LIQUIDE PTE LTD

16 Jalan Buroh, Singapore 2261

*Tel:* 2653788

*Cable:* Bocial

*Telex:* 21150 SOXAL RS

*Telefax:* 265-1441

*Directors:* B Turpin (Managing), G Scott, R Duke, J P G Delorme, P J P Duvernoy

*Senior Executives:* G J Tan (General Manager, Distribution), Martin Lek (General Manager, Marketing), Jeff Oliveira (Bulk Gas Sales Manager), Woo Siew Wah (Special Gases Manager)

*PRINCIPAL ACTIVITIES:* Manufacturer of industrial, medical and special gases; supplier of associated equipment and pipeline installation

*Principal Agencies:* BOC; L'Air Liquide; CIG; SAF; Miller; Hughes; Bear; Spirotechnique; Technisub; Fenzy, Neotronics Nihon Aqualung; Survivair

*Parent Company:* The BOC Group, UK; L'Air Liquide, France

*Subsidiary Companies:* Singapore Carbon Dioxide Co Pte Ltd

*Principal Bankers:* Banque Indosuez; Banque Nationale de Paris; Standard Chartered Bank; Chung Khiaw Bank; Citibank N A; Hongkong & Shanghai Banking Corporation

*Financial Information:*

	1991	1992
	S\$'000	S\$'000
Sales turnover	95,089	93,301
Profit before tax	30,020	29,079
Profit after tax	-	20,179
Authorised capital	50,000	50,000
Paid-up capital	42,000	42,000
Total assets	169,200	189,000

*Principal Shareholders:* The BOC Group, UK (50%); L'Air Liquide, France (50%)

*Date of Establishment:* 1916

*No of Employees:* Approx 290

## SINGAPORE PETROLEUM COMPANY LTD

6 Shenton Way, #42-01, DBS Building, Singapore 0106

*Tel:* 2213166

*Cable:* SINGAPETRO SINGAPORE

*Telex:* 21430 SPC RS

*Telefax:* 221-3691

*Chairman:* Tan Boon Teik; *President:* Cheng Hong Kok (also Chief Executive)

*Senior Executives:* Ng Cheng Cheong (Senior Vice-President, Supply & Transportation), Roy C H Tsou (Senior Vice-President, Marketing), Lee Chiang Huat (Vice President, Finance & Accounting), A E Orr (Head of Manufacturing)

*PRINCIPAL ACTIVITIES:* Refining, marketing, distribution and trading of crude and petroleum products

*Branch Offices:* Overseas Representation: Einar Dohlen, Singapore Petroleum Co Ltd, Kr Augusts Gate 13, 0164 Oslo 1, Norway; C C Chang, Singapore Petroleum Co (Japan) Ltd; Room 308, Zenkoku Nenryo Bldg, 8-12-15 Ginza, Chuo-ku, Tokyo 104, Japan; Willy Lee, Singapore Petroleum Co (HK) Ltd, Room 1807 Wing On House, 71 Des Voeux Road Central, Hong Kong

*Subsidiary/Associated Companies:* Singapore Petroleum Co (HK) Ltd; Singapore Carbon Dioxide Co Pte Ltd; Singapore Refining Co Pte Ltd; Tanker Mooring Services Co Pte Ltd; Changi Airport Fuel Hydrant Installation Pte Ltd; Singapore Petroleum Co (Japan) Ltd; Singapore Petroleum Trading Co Ltd

*Principal Bankers:* Development Bank of Singapore Ltd

# SINGAPORE

## Financial Information:

	31.12.91
	S\$'000
Turnover	1,301,811
Profit before tax	93,329
Profit after tax	67,300
Retained profit	121,870
Earnings per share	21.0
Share capital	160,000
Shareholders' equity	304,100

Date of Establishment: May 19th, 1969

No of Employees: 160

## SINGAPORE PRESS HOLDINGS LTD

News Centre, 82 Genting Lane, Singapore 1334

Tel: 743-8800

Telex: 55148 SPHNC RS

Telefax: 744-9949

Chairman: Lim Kim San

Directors: Michael Y O Fam, Lee Hee Seng, Wee Cho Yaw, Tang I-Fang, Chua Kim Yeow, Wong Hung Khim, Lim Toon (Alternate to Wong Hung Khim)

Senior Executives: Denis Tay (Chief Operating Officer), Cheong Yip Seng (Editor in Chief, English/Malay Newspapers), Chew Keng Juea (Group General Manager, Chinese Newspapers, Newspaper Services), Tham Khai Wor (Group General Manager, Finance), William Chee (Group General Manager, Human Resources & Corporate Relations), Lim Ngak (Divisional General Manager, Finance), Low Huan Ping (General Manager, Information Technology, Corporate Planning & Business Development), Ginney Lim (Group Company Secretary & Legal Manager), Joyce Chee (Senior Manager, Group Internal Audit)

**PRINCIPAL ACTIVITIES:** Publishing, printing and distributing newspapers and magazines; holding investments and properties

**Subsidiary Companies:** The Straits Times Press (1975) Ltd (STP); Singapore News & Publications Ltd (SNPL); Singapore Newspaper Services Pte Ltd (SNS); Times Properties Private Ltd; SPH MultiMedia Private Ltd

## Financial Information:

	31.08.91	31.08.92
	S\$'000	S\$'000
Turnover	558,422	607,422
Profits before tax	219,124	264,037
Profit after tax	153,874	187,013
Earnings per share	62.6	76.0
Shareholders' interests	606,697	753,436
Total assets	807,908	968,975

Principal Shareholders: Public Limited Company

Date of Establishment: 1984

No of Employees: 3,200

## SINGAPORE TELECOMMUNICATIONS PTE LTD

### Singapore Telecom

Comcentre, 31 Exeter Road, Singapore 0923

Tel: 838-3388

Cable: Telecom

Telex: 33311 RS

Telefax: 732-8428

Chairman: Koh Boon Hwee

Directors: Wong Hung Khim (President & Chief Executive Officer), Dr Hong Hai, Lew Syn Pau, Lim Ho Kee, Tan Chin Nam, Keith A K Tay, Lau Wah Ming, Col Tan Kim Siew

Senior Executives: Sim Cher Khoo (Chief Internal Auditor), Sung Sio Ma (Executive Vice President, Customer Services), Lim Toon (Executive Vice President, Network Services), Lim Shyong (Vice President, International Market Development), Sin Hang Boon (Vice President, Business Communications), Khoo Chek Ngee (Vice President, Mobile Communications), Dr Chia Choon Wei (Vice President, Ventures), Moh Hak Serh (Vice President, National Network), Ng Seng Sum (Vice President, International Network), Ho Fah Siang (Vice President, Information Systems), Lung Chien Ping (Vice President, Residential Communications), Yvonne Kwek (Vice

President, Corporate Finance), Goh Kian Hua (Vice President, Human Resources), Chua Sock Koong (Vice President, Corporate Affairs/Treasurer), Siew Fook Fong (Vice President, Logistics & Properties), Angela Goh (Division Manager, Corporate Communications)

**PRINCIPAL ACTIVITIES:** Responsible for all operations of telecommunications and postal activities in Singapore

Parent Company: Singapore Telecom

Subsidiary Companies: Integrated Information Pte Ltd; Singapore Telecom International Pte Ltd; Telecom Equipment Pte Ltd; Sembawang Cable Depot Pte Ltd; Singapore Post Pte Ltd; Singapore Telecom Investments Pte Ltd

Principal Bankers: Development Bank of Singapore Ltd; United Overseas Bank Ltd; Four Seas Communications Bank Ltd; Oversea-Chinese Banking Corporation Ltd

## Financial Information: Group results

	1990	1991
	S\$'000	S\$'000
Total Operating Revenue	1,998,593	2,230,263
Net Revenue	888,132	1,123,877
Total assets	5,034,100	6,091,600

Principal Shareholders: Wholly owned by Singapore Government

Date of Establishment: April 1st, 1992

No of Employees: 7,600

## SINGAPURA UNITED TOBACCO (PTE) LTD

SUTL House, 100-J Pasir Panjang Road, Singapore 0511

Tel: 479-8833

Telex: 26127 SMKWEL

Telefax: 474-4760

Chairman: Tay Choon Hye

Directors: Arthur Tay, Janet Ho, Philip Tay, William Tay

**PRINCIPAL ACTIVITIES:** Distributors of cigarettes, alcohol, electronics, commodities; shipping

Principal Agencies: British American Tobacco (BAT)

Subsidiary Companies: JBAC (Pte) Ltd; Wetra Marketing (Pte) Ltd

Principal Bankers: Chase Manhattan Bank; Citibank; Standard Chartered Bank

Principal Shareholders: Tay Choon Hye and Family

Date of Establishment: February 28th, 1968

No of Employees: 110

## SINGATRONICS LTD

506 Chai Chee Lane, Singatronics Building, Singapore 1646

Tel: 448-6211

Telex: 34983 SINGAB

Telefax: 242-3455, 445-2506

Chairman: Eddie C K Foo (Also CEO)

Directors: Leow Siew Beng (Executive Director), Goh Hun Keng, Dr Wong Kwei Cheong, Lim Jiew Keng

Senior Executives: Richard Soh (General Manager), Chih Lu Yung (Senior Product Development Manager), Ho Man Seng (Senior Materials Manager), Long Chay Kang (Senior Manager, Projects & Business Development)

**PRINCIPAL ACTIVITIES:** Contract manufacturer of consumer and industrial electronic products and assemblies

Subsidiary Companies: Singatronics Inc, USA; PT Singatronics Batam, Indonesia; Singatronics Sdn Bhd, Malaysia

Principal Bankers: Standard Chartered Bank; Oversea-Chinese Banking Corp

## Financial Information:

	1991
	S\$'000
Sales turnover	74,455
Profit before tax	5,961
Share capital	33,900

Date of Establishment: October 5th, 1978

No of Employees: 770

## SINGMARINE DOCKYARD & ENGINEERING PTE LTD

55 Gul Road, Singapore 2262

Tel: 344-4698

Telex: 24050 SLIPCO RS

Telefax: 862-3645, 862-3647

Chairman: Low Wing Siew

Directors: Loh Wing Siew (Managing Director, Keppel Shipyard), Leong Kang Chuen (Executive Director, Kung Yew Hock (Senior General Manager, Operations), Wong Ngiam Jih (Financial Controller, Keppel Shipyard), Lim Jit Pok (Financial Controller, Company Secretary)

PRINCIPAL ACTIVITIES: Shiprepair and shipbuilding

Parent Company: Singmarine Industries Ltd

Subsidiary Companies: Aluminium Craft (88) Pte Ltd

Principal Bankers: Citibank; Bank of America; Four Seas Bank; Banque Nationale de Paris

Financial Information:

	1991
	S\$'000
Turnover	122,817
Profit before tax	17,285
Profit after tax	15,400
Retained profit	8,500
Dividend	6,900
Dividend per share	26.04
Earnings per share	57.96
Share capital	26,500
Shareholders funds	62,200

Principal Shareholders: Singmarine Industries Ltd

Date of Establishment: July 13th, 1887

No of Employees: 614

## SOUTHERN WOOD PRODUCTS (PTE) LTD

27 Penjuru Lane, Singapore 2260

Tel: 2651588

Cable: Southply

Telex: 21060 Bestply Rs

Telefax: 265-0289

Chairman: Ng Tee Peng

Directors: Lee Yee Ron, Lee Mo Cheng

Senior Executives: Albert Yen, Jeffrey Liew

PRINCIPAL ACTIVITIES: Timber and timber products; fancy and filmform plywood, particleboard and shelving

Branch Offices: Jl Kapten P Tendean 163, Banjarmasin, Indonesia

Subsidiary Companies: Southern Particleboard Pte Ltd

Principal Bankers: United Malayan Banking Corp Bhd; Standard Chartered Bank

Financial Information:

	1989
	S\$'000
Authorised capital	20,000
Paid-up capital	18,000

Date of Establishment: 1972

No of Employees: Approx 300

## SPP LTD (FORMERLY SINGAPORE PAPER PRODUCTS LTD)

30 Robinson Road, #12-01 Robinson Towers, Singapore 0104

Tel: 223-7211

Cable: DAYAINT

Telex: 25286 DAYAINT RS

Telefax: 224-1085

Chairman: Peter Sung

Directors: Hwang Soo Chin, See Yen Tarn, Khoo Chin Inn, Poh Chee Kuan, Liem Mei Fung, Jimmy Chong Chung Yik, Lau Cheng Soon

PRINCIPAL ACTIVITIES: Investment holding company with subsidiaries involved in paperboard, packaging, piling contractors, civil engineering, building materials, etc

Parent Company: Tuan Sing Holdings Ltd

Subsidiary Companies: SPP Packaging (Pte) Ltd; Bored Piling (Pte) Ltd; Soil & Foundation (Pte) Ltd; Bestmix Pte Ltd; Regional Piling & Construction (Pte) Ltd; Progressive Builders Pte Ltd; SPP Trading Pte Ltd; Singapore Paper Products (M) Sdn Bhd; Asia Fiber (Malaysia) Sdn Bhd; Creative Industrial Packaging Sdn Bhd; Osmi (Malaysia) Sdn Bhd; Manus Development Co Ltd; Asia Fiber (M) Sdn Bhd; Southgate Pte Ltd; Ground Engineering technology Pte Ltd

Principal Bankers: DBS Bank Ltd; Malayan Banking Berhad

Financial Information:

	1991
	S\$'000
Sales turnover	90,917
Profit before tax	3,267
Profit after tax	903
Earnings per share	0.0124
Share capital	17,487
Total assets	61,164

Principal Shareholders: Public company

Date of Establishment: September 20th, 1974

No of Employees: 400

## SSANGYONG CEMENT (SINGAPORE) LTD

17 Pioneer Crescent, Jurong Town, Singapore 2262

Tel: 2654588

Cable: Twindracer

Telex: 26203 Sancem Rs

Telefax: 264-0371

Chairman: Dr Lee Sun Won

Directors: Tan Cheng Gay (Managing)

Senior Executives: Garry You (Group Marketing Manager), Peter Leong (Finance Manager), Lim Heng Seng (Personnel Manager), Lee Choon Sing (Technical Manager), CHuah Hock Lai (Development Manager), Alan Tan (Strategic Business Unit Manager)

PRINCIPAL ACTIVITIES: Manufacturer of cement and cement related products; vermiculite-based fire-proofing and lightweight concrete; marketing and distribution of office automation products

Subsidiary Companies: Top-Mix Concrete Pte Ltd; Vermiculite Industries Pte Ltd; Euclid Technologies (Asia) Pte Ltd; De Neef (Far East); Pacific Technology Pte Ltd; Artel Technology Ltd; Sancem Investment Pte Ltd

Principal Bankers: Development Bank of Singapore; Chase Manhattan Bank

Financial Information: Group results

	1991
	S\$'000
Sales turnover	125,688
Profit before tax	17,616
Profit after tax	11,627
Authorised capital	50,000
Paid-up capital	29,090
Total assets	101,090

Principal Shareholders: Ssangyong Cement Industrial Co Ltd; Afro-Asia Shipping Co (Pte) Ltd; Development Bank of Singapore

Date of Establishment: November 27th, 1973

No of Employees: 270

## STANDARD CHARTERED MERCHANT BANK ASIA LTD

6 Battery Road, #22-01, Singapore 0104

Tel: 225-2000

Cable: STACHARMER

Telex: 26532

Telefax: 225-2022

Chairman: David G Moir

Directors: Andrew M Smith (Chief Executive), P J Edmondson, Teo Lay Khim, Daniel C Ee

PRINCIPAL ACTIVITIES: Merchant banking

Parent Company: SCMB Overseas Limited

Principal Bankers: Standard Chartered Bank

# SINGAPORE

## Financial Information:

	31.12.89
	S\$'000
Deposits	346,175
Net profit	4,140
Total assets	379,467

Principal Shareholders: SCMB Overseas Limited

Date of Establishment: September 23rd, 1978

No of Employees: 67

## STARLIGHT TIMBER PRODUCTS CO LTD

4 Jalah Papan, Jurong, Singapore 2261

Tel: 2650555 (7 lines), 2650480, 2684973, 2651391, 2616959

Cable: STARPLY

Telex: 21718 starply RS

Chairman: Lin Ren Wen

Directors: Wu Chea Sing (Managing), Wang Cheng Yen

Senior Executives: Kuo Shean Ren (Sales Purchasing Manager)

PRINCIPAL ACTIVITIES: Plywood and timber products

Principal Agencies: Albert Plant Limited (UK)

Parent Company: Lin Shan Hao Plywood Corporation (Taiwan)

Subsidiary Companies: Bintang Plywood Sdn Bhd (Malaysia)

Principal Bankers: Development Bank of Singapore; Hong Kong & Shanghai Banking Corp; Bank of America

Principal Shareholders: Lin Shan Hao Plywood Corporation; Development Bank of Singapore

Date of Establishment: 1962

No of Employees: Approx 500

## STRAITS STEAMSHIP LAND LTD

10 Collyer Quay, #16-02 Ocean Building, Singapore 0104

Tel: 535-0066

Telex: 24420 Ocean RS

Telefax: 535-0996

Chairman: Sim Kee Boon

Directors: Lim Chee Onn (Managing Director), Loh Wing Siew, Choo Chiau Beng, Alan F C Choe, Lim Ming Seong, Dr Tan Swan Beng, Lim Yong Wah (Advisor), Teo Soon Hoe

Senior Executives: Kevin Wong (General Manager), Yeo Kah Tiang (Financial Controller), Lee Hong Tack (Divisional Personnel Manager), Chee Hui Ling (Corporate Planning Manager), Choo Chin Teck (Director, Central Services)

PRINCIPAL ACTIVITIES: Diversified group of companies with activities in property investment, management and development; provision of services in the travel and leisure related business; ownership and operation of ships and services relating to ship management and shipping agencies; freight forwarding, warehousing and container services; telecommunication services

Subsidiary Companies: Straits Properties Ltd; Straits Property Investments Pte Ltd; Ocean Properties Pte Ltd; Ocean & Capital Properties Pte Ltd; Virginia Developments Pte Ltd; Straits Mansfield Property Marketing Pte Ltd; Mansfield Realty Pte Ltd; Earnwell Pte Ltd; Ocean Towers Pte Ltd; Straits Property Management Pte Ltd; Mansfield Developments Pte Ltd; Sherwood Development Pte Ltd; Pasir Panjang Realty Pte Ltd; Waterfront Properties Pte Ltd; Steamship Investment & Development Pte Ltd; Semtec Services Pte Ltd; Silkland Investment Pte Ltd; Straits Steamship Retail Management Pte Ltd; Straits Hotels & Resorts Pte Ltd; Duit Property Development Pte Ltd; Straits Steamship Investment Pte Ltd; Fernland Investment Pte Ltd; Straits Properties (Bayswater) Pty Ltd; Straits (USA) Inc; Straits Realty (Texas) Inc; The Sarawak Steamship Co Bhd; Mansfield & Company Pte Ltd; Mansfield Investments Pte Ltd; OIL (Asia) Pte Ltd; Straits Steamship Co Ltd; Duit Investments Ltd; Straits Steamship (Australia) Pty Ltd; Astek Pty Ltd; Kep Corporation Inc, and others

Principal Bankers: Development Bank of Singapore Ltd; Hongkong & Shanghai Banking Corporation; United Overseas Bank Bhd; Standard Chartered Bank

## Financial Information: (Group)

	31.12.91	31.12.92
	S\$'000	S\$'000
Revenue	87,092	67,839
Profit before tax	43,940	46,095
Profit after tax	32,576	33,907
Retained profit	195,116	223,556
Dividend	6,772	7,055
Dividend per share	2.1	2.2
Earnings per share	11.3	12.1
Share capital	161,069	161,070
Total assets	1,710,606	1,707,557

Principal Shareholders: Keppel Corporation (47.10%)

Date of Establishment: January 20th, 1890

No of Employees: 3,577

## STRAITS TRADING COMPANY LTD (THE)

#21-00 Straits Trading Building, 9 Battery Road, Singapore 0104

Tel: 535-4722

Cable: Sword Singapore

Telex: 24945 A/B Sword Rs

Telefax: 532-7939

Honorary Life President: Tan Sri Dr Tan Chin Tuan; Chairman: Howe Yoon Chong

Directors: Michael Wong Pakshong, C W Tresise, Tang I-Fang (Deputy Chairman), Gen Tan Sri Ibrahim bin Ismail, Professor Lim Chong Yah, Tan Teong Hean

PRINCIPAL ACTIVITIES: Buying and smelting of tin; mining, plantations and property management; trading in minerals and metals

Subsidiary Companies: Alimento Sdn Bhd; Atbara Holdings Pte Ltd; Bushey Park Pte Ltd; Butterworth Investments & Securities BV; Collier Securities BV; Glade Holdings Sdn Bhd; Killin Ltd; Malayan Securities Pte Ltd; Malayan Tin Smelting Company Sdn Bhd; Malaysia Smelting Corporation Bhd; Malaysia Smelting Corporation (Warehousing) Sdn Bhd; Raffles Investment Trust NV; Stamford Investment & Holdings BV; Straits Development Pte Ltd; STC Realty (Butterworth) Sdn Bhd; Straits Equities Pte Ltd; Straits Holdings Pte Ltd; Straits Securities Pte Ltd; Straits Tinfields Pte Ltd; Walthamston Pte Ltd; Wavertree Holdings Pte Ltd; W E Mouldsdale & Co Ltd

Principal Bankers: Oversea-Chinese Banking Corporation; Standard Chartered Bank

Financial Information:

	31.12.91
	S\$'000
Turnover	116,914
Profit before tax	47,684
Profit after tax	35,101
Retained profit	65,967
Dividend	8,197
Earnings per share	10.9
Share capital	297,000
Total assets	696,003

Principal Shareholders: The Great Eastern Life Assurance Co Ltd (14.40%)

## SUMMA INVESTMENTS LTD (FORMERLY SIM LIM INVESTMENTS LTD)

10 Jalan Besar, #17-01 Sim Lim Tower, Singapore 0820

Tel: 2952233

Telex: 56600 SIL RS

Telefax: 298-1864

Chairman: William Soeryadjaya

Directors: Edward S Soeryadjaya (Vice Chairman & Managing Director), Henricus J Hendra (Executive Director), Chng Hee Kok (Executive Director), Goh Kee Song, Tom Yee Lat Shing, Marcel Tjia Han Liong

PRINCIPAL ACTIVITIES: Investment and management company with subsidiaries involved in trading, manufacturers' representatives, software house, general contracting, property development, investment and management

**Subsidiary Companies:** Summa Realty (Pte) Ltd; Sim Lim Building Services Pte Ltd; Summa Square Pte Ltd; Summa Systems Technology Pte Ltd; Khong Guan Realty (Pte) Ltd; Outram Realty (Pte) Ltd; Tropicon Contractors Pte Ltd; Manhattan House Car-Parks Services (Pte) Ltd; Sim Lim Engineering (Pte) Ltd; Progressive Building Services Pte Ltd; Tower Computer Systems Pte Ltd; Malaga Pte Ltd; Masman Pty Ltd; Mawar Investments Pte Ltd; Gladioli Investments Pte Ltd; Forlidas Investments Pte Ltd; Summa Impex Pte Ltd

**Principal Bankers:** Overseas Union Bank; Oversea-Chinese Banking Corporation

**Financial Information:**

	31.03.91	31.03.92
	S\$'000	S\$'000
Revenue	16,073	26,630
Net profit	6,416	10,990
Earnings per share	2.53	1.85
Share capital	152,293	152,293
Total assets	240,482	241,536

**Principal Shareholders:** United Overseas Bank Nominees (Pte) Ltd (37.51%); Summa Surya International Ltd (35.90%)

**Date of Establishment:** 1963

**No of Employees:** 100

## TANG, C K, LTD

310 & 320 Orchard Road, Singapore 0923

**Tel:** 737-5500

**Cable:** Tanguntien Singapore

**Telex:** 24515 CKTANG RS

**Telefax:** 732-6881

**Chairman:** Tang Choon Keng; **Deputy Chairman:** Dr Ee Peng Liang

**Directors:** Tang Wee Sung (Group Managing Director), Tang Wee Hee (Corporate Operations Director), Tang Wee Kit (Deputy Managing Director, Director of Stores), Tang Wee Cheng, Cecil Wong, Gwenda Loong (Director of Business Development & Trading Group), George Sng (Group Finance Director), Wong Yip Heng (Group Human Resource Director), Gerry Rezel (Group Marketing Director), Alice Fu (Merchandising Director, Fashion Division), Florence Tan (Merchandising Division, Home & Oriental Division)

**Senior Executives:** Yeo Joo Hock (Chief Accountant), Leong Keat Sung (Corporate Operations Manager), Elizabeth Seow (General Manager)

**PRINCIPAL ACTIVITIES:** Wholesale and retail department stores

**Subsidiary Companies:** Clinton Pte Ltd; Gamut Trading Pte Ltd; Tangs Holdings Pte Ltd; Associated Catering Pte Ltd; Bianca (S) Pte Ltd; Tangs Gamut (M) Trading Sdn Bhd; Tangs Department Store Sdn Bhd

**Principal Bankers:** Overseas Union Bank Ltd; Hongkong & Shanghai Banking Corporation; Bank of China; United Overseas Bank

**Financial Information:**

	31.03.91	31.03.92
	S\$'000	S\$'000
Sales turnover	158,003	161,086
Profit before tax	11,751	7,877
Profit after tax	6,580	3,852
Retained profit	17,308	22,150
Dividend	1,710	1,723
Dividend per share	6	6
Earnings per share	16.8	9.2
Share capital	41,326	41,326
Total assets	93,949	95,980

**Principal Shareholders:** Tang Choon Keng Realty Private Ltd

**Date of Establishment:** 1932

**No of Employees:** 685

## TAT LEE BANK LTD

Tat Lee Bank Building, 63 Market Street, Singapore 0104

**Tel:** 533-9292

**Cable:** Tatleebank

**Telex:** 26767, 22248, 28058

**Telefax:** 533-1043

**Chairman:** Goh Tjoei Kok; **President & Chief Executive:** Goh Eng Chew

**Directors:** Sio Sioe Soen, Goh Han Teng, Goh Tju Kiang, Lee Kim Yew, Wong Aun Phui, Tan Eng Heng, Goh Yeok Chay, Ang Tang Chor (Executive Vice President), Hsuan Owyang, Ang Kong Hua

**Senior Executives:** Ang Tang Chor (Executive Vice President), Ong Lay Khiam (Executive Vice President), Chua Phuay Hee (Executive Vice President)

**PRINCIPAL ACTIVITIES:** Commercial banking

**Branch Offices:** 21; **Representative Offices in Jakarta;** Tokyo and Bangkok; **Restricted Licence Bank in Hong Kong**

**Subsidiary Companies:** Tat Lee Bank Nominees Pte Ltd; Premier Investment Private Ltd; Tat Lee Finance (HK) Ltd; Tat Lee Finance Nominee (HK) Ltd; Tat Lee Property Development Pte Ltd; Tat Lee Warehousing Pte Ltd; Maran Investments Ltd; Tat Lee Thomson Development Pte Ltd; TLB Management Services Pte Ltd; TLB Bullion & Futures Pte Ltd; Tat Lee Insurance Ltd; Tat Lee Securities Pte Ltd; Tat Lee Securities (Nominees) Pte Ltd; Tat Lee Investments Ltd; Tat Lee Fund Management Ltd; Tat Lee Securities Holdings Ltd

**Financial Information:** Group results

	1990	1991
	S\$'000	S\$'000
Total deposits	2,582,238	2,908,856
Profit after tax	22,652	28,827
Dividend	9,548	9,686
Share capital	172,972	172,972
Total assets	3,182,541	3,538,541

**Principal Shareholders:** DBS Nominees (Private) Ltd (20.65%); Eastern Iron & Steel Manufacturing Co Pte Ltd (18.57%)

**Date of Establishment:** November 5th, 1973

## TEXAS INSTRUMENTS (SINGAPORE) PTE LTD

101 Thomson Road, 23-01 United Square, Singapore 1130

**Tel:** 350-8100

**Telex:** 36871 TIASGP

**Telefax:** 253-6655

**Senior Executives:** Rex Ferguson (Managing Director), Andrew Tan (General Manager, Marketing)

**PRINCIPAL ACTIVITIES:** Manufacture of semi-conductor components

**Parent Company:** Texas Instruments, USA

**Financial Information:** Incorporated in Singapore

**Principal Shareholders:** Incorporated in Singapore

**Date of Establishment:** 1968

**No of Employees:** Approx 2,000

## TIMES PUBLISHING LTD

Times Centre, 1 New Industrial Road, Singapore 1953

**Tel:** 284-8844

**Telex:** 25713 TIMES RS

**Telefax:** 284-4733

**Chairman:** Lim Kim San; **President:** Kua Hong Pak (also CEO)

**Directors:** Chua Kim Yeow, Michael Fam Yue Onn, Lee Hee Seng, Tang I-Fang, Teo Cheng Guan, Wee Cho Yaw, Wong Hung Khim

**Senior Executives:** Colin Yam Chin Kwan (Senior Vice President, Group Finance, Corporate Planning & Business Development), Chew Heng Ching (Senior Vice President, Human Resources & Retail Operations), Ricky Ang Gee Hing (Senior Vice President, International Printing), Michael Liew Kok Pun (Senior Vice President, Education, Conference, Exhibitions, Travel & Direct Sales), Chiam Heng Him (Senior Vice President, Publishing & Distribution)

**PRINCIPAL ACTIVITIES:** Publishing, printing, marketing, education, conferences and exhibitions and travel

**Subsidiary Companies:** Educational Associates Ltd; Marshall Cavendish Ltd; Times Enterprises (Australia) Pty Ltd; Far East Publications Ltd; Far East Trade Press Ltd; Federal Publications (Singapore) Pte Ltd; Federal Publications Sdn Bhd; STP Distributors (M) Sdn Bhd; Times Editions Pte Ltd; Times Trade Directories Pte Ltd; United Publishers Services Ltd; Times Offset Pte Ltd; Times Printers Pte Ltd; Advanced Training Techniques (S) Pte Ltd; Times Conferences & Exhibitions Pte Ltd, and others

**Principal Bankers:** Banque Nationale de Paris; Oversea-Chinese Banking Corporation; Overseas Union Bank

# SINGAPORE

## Financial Information:

	1992
	S\$'000
Sales turnover	494,680
Profit before tax	40,064
Share capital	121,627

*Principal Shareholders:* The Great Eastern Life Assurance Co Ltd (12.07%); Oversea-Chinese Banking Corporation (11.00%)

*Date of Establishment:* March 7th, 1968

*No of Employees:* 2,101

## TOLARAM GROUP OF COMPANIES

108 Robinson Road, #09-000 GMG Building, Singapore 0106

*Tel:* 2216855

*Cable:* TOLARAM

*Telex:* 20001, 28549

*Telefax:* 224-9028

*Chairman:* Mohan Vaswani; *President:* Dr R C Cooper

*PRINCIPAL ACTIVITIES:* Holding company with subsidiaries involved in insurance; dyes and chemicals; computers and software; property

*Subsidiary Companies:* Inbis; Multibis (S) Pte Ltd; GMG Computer Services Pte Ltd; GMG Realities Pte Ltd; Associated Companies: Dunsayo Investment (NIG) Ltd, Lagos; PT Nobel Indah Carpet Industries, Indonesia; PT Trias Sentosa, Indonesia; PT Vastex Prima Industries, Indonesia; Panwell Japan Ltd, Osaka; Panwell (Nigeria) Ltd, Lagos; Tolaram (Spain) SA, Barcelona; Stretch Fibres (Nigeria) Ltd, Port Harcourt; Tolaram Deutschland GmbH, West Germany; Tolaram Fibers Inc, USA; Tolaram (HK) Ltd, HK; Tolaram (HK) Ltd, Taiwan Branch; Tolaram Impex Pvt Ltd, Bombay; Tolaram International Ltd, HK

## TONG MENG INDUSTRIES LTD

47 Hill Street, #05-06 Chinese Chamber of Commerce Bldg, Singapore 0617

*Tel:* 3363355

*Chairman:* Tan Sri Dato' Teh Hong Piow

*PRINCIPAL ACTIVITIES:* Household goods, hardware and metalware

*Principal Shareholders:* Public company

## TOWN & CITY PROPERTIES LTD

141 Market Street, #12-00 Harapan Building, Singapore 0104

*Tel:* 2228881

*Directors:* H Rahardja (Managing)

*PRINCIPAL ACTIVITIES:* Investment holding company involved in property development; general trading and contracting

*Principal Shareholders:* Public company

## TRACTORS SINGAPORE LTD

PO Box 170, 26 Benoi Sector, Pioneer Road, Jurong, Singapore 2262

*Tel:* 261-2222

*Cable:* TRACTORS

*Telex:* 21291 TRACTORS RS

*Telefax:* 265-6772

*Chairman:* Abdul Shukur Nagor

*Directors:* Martin Smith Berry, Robert Chia Shih Chong, Chang Siew Man, Ng Pock Yin

*Senior Executives:* Chang Siew Man (Managing Director)

*PRINCIPAL ACTIVITIES:* Sales of equipment and spare parts and service support for construction, agricultural and industrial tractors, harvesters, rollers, trucks, quarrying equipment, diggers, loaders, paving equipment, lift trucks, cutters, spraying equipment

*Principal Agencies:* Caterpillar Inc; AWD Ltd; CMI Corporation; Ellicott Dredges; Ford New Holland Inc; Hyster Company; JLG Industries Inc; Niigata Engineering Co Ltd; Ottawa Trucks Corporation; Ransomes Sims & Jeffries plc; Sullair Asia Ltd; Columbia ParCar

*Parent Company:* Sime Singapore Limited

*Subsidiary Companies:* Tractors Machinery International Pte Ltd

*Principal Bankers:* Standard Chartered Bank; Citibank NA; Hongkong & Shanghai Banking Corp; Oversea-Chinese Banking Corp

## Financial Information: (Group)

	1990	1991
	US\$'000	US\$'000
Sales turnover	31,000	45,000
Profits	2,500	3,500
Authorised capital	5,555	5,900
Paid-up capital	5,555	5,900
Total assets	19,000	24,000

*Principal Shareholders:* Sime Darby Singapore Limited

*Date of Establishment:* January 1966

*No of Employees:* 200

## TUAN SING HOLDINGS LTD

30 Robinson Road, #12-01 Robinson Towers, Singapore 0104

*Tel:* 223-7211

*Telex:* 25286 DAYAINT RS

*Telefax:* 224-1085

*Chairman:* Peter Sung (also Chief Executive Officer)

*Directors:* Mdm Go Giok Lian, See Yen Tarn, Hwang Soo Chin, Lau Cheng Soon, Liem Mei Fung, Chong Chung Yik, Khoo Chin Inn, Song Lee Chai (Alternate to Mdm Go Giok Lian)

*PRINCIPAL ACTIVITIES:* Holding company with subsidiaries involved in property development, investments and rental; construction; production of packaging materials and bags for the fertiliser, chemical and wool industries; trading

*Subsidiary Companies:* Superluck Rubber Co Pte Ltd; Singapore Express Credit Pte Ltd; Hypak Sdn Bhd; SPP Limited; SPP Packaging Pte Ltd; Creative Industrial Packaging Sdn Bhd; Bored Piling Pte Ltd; Soil and Foundation Pte Ltd; Bestmix Pte Ltd; Regional Piling & Construction (Pte) Ltd; Progressive Builders Pte Ltd; Semicon Advanced Technology (S) Pte Ltd; Showatex Pte Ltd; Hytex Management Services Pte Ltd; Scanco (S) Pte Ltd; Statsym Sdn Bhd; SPP Trading Pte Ltd; Flagship Trading Pte Ltd

*Principal Bankers:* Overseas Union Bank; Development Bank of Singapore

## Financial Information:

	1991
	S\$'000
Sales turnover	112,469
Profit before tax	4,433
Profit after tax	1,198
Retained profit	8,810
Share capital	70,832
Total assets	225,250

*Principal Shareholders:* Public company

*Date of Establishment:* 1969

*No of Employees:* 620 (Group)

## UMW TRADING & ENGINEERING PTE LTD

12 Jurong Port Road, Singapore 2261

*Tel:* 2653155

*Cable:* UNITY

*Telex:* 21547 UNITY RS

*Telefax:* 265-8494

*Directors:* Tan Sri Dato' Zakaria bin Haji Mohd Ali, Dato' Abdul Rashid bin Abdullah, Keong Choon Keat, Heah Kok Soon, Tan Sri Dato Tan Teck Khim, Loh Weng Chiew

*Senior Executives:* Loh Weng Chiew (General Manager); Sales Managers: Cheah Siong Woon, Goh Yam Pin, Chung Fatt Yong, Benny Yeoh

*PRINCIPAL ACTIVITIES:* Distributors of all kinds of industrial and construction and airport ground support equipment and related spares; building materials; engineering services for fabrication, installation, assembly, repair and after-sales service; equipment rental

*Principal Agencies:* Arbau Baumaschinen, Germany; Clayton Dewandre Co Ltd, UK; Friedrich Wilh, Schwing GmbH, Germany; General Motors Ltd; J I Case; Koehring GmbH, Bomag Division, Germany; Komatsu Ltd, Japan; Pennzoil Co, USA; Sundaram Clayton Ltd, India; BPR, France; Aerex Singapore; Honda, Japan; Clayton, Belgium; Compair, UK; Mitsubishi, Japan

*Parent Company:* UMW Corporation Sdn Bhd

*Principal Bankers:* Standard Chartered Bank; Dresdner Bank; Barclays Bank



## Financial Information

	1992
	S\$'000
Sales turnover	63,625
Profit before tax	3,823
Profit after tax	2,480
Retained profit	9,510
Dividend	1,327
Share capital	3,000
Total assets	27,660

*Principal Shareholders* UMW Corporation Sdn Bhd

*Date of Establishment* 1976

*No of Employees* 231

## UNITED ENGINEERS LTD

257 Jln Ahmad Ibrahim, Singapore 2262

Tel 266-2388

Telex 21265 Rs

Telefax 268-6993

*Chairman* Tang I-Fang

*Directors* Paul Chen Pao Sun (Group Managing Director), C W Tressise, Dr Hong Hai, Dr Tan Eng Liang

*Senior Executives* Andy Lee Yang Cheow (Group General Manager), Leong Khai Cheong (General Manager, Group Finance & Administration)

*PRINCIPAL ACTIVITIES* Civil, mechanical, electrical, project engineering, also aerospace equipment, air-conditioning, heavy industrial equipment, freight forwarding, pharmaceuticals, electric equipment, motor vehicles and components

*Principal Agencies* International Harvester, Harnischfeger Corporation, Barber Greene Overseas Inc, Hawker Siddeley Electric Exp Ltd, Renold Ltd, Redifon Ltd, Stabilimenti Meccanici Vm SpA

*Branch Offices* Kuala Lumpur, Ipoh, Penang, Kuching, Kota Kinabalu, Petaling Jaya, Miri, Sandakan, Johor Bahru

*Subsidiary Companies* Asia Travel Service Pte Ltd, Cel Buildings Pte Ltd, Electrical Power Systems (S) Pte Ltd, Grafton Laboratories Pte Ltd, Graphic Communication Pte Ltd, Inspection Certification (Pte) Ltd, Klockner Moeller (S) Pte Ltd, Marine & Industrial Fittings Co (Pte) Ltd, Maynard & Co Ltd, McAlister & Co Ltd, McAlister Engineering Pte Ltd, McAlister Industries Pte Ltd, McAlister Service Master (S) Pte Ltd, McAlister Shipping & Services Pte Ltd, Mechanical Systems Singapore Pte Ltd, Medical Hall Ltd, TV Mitchell & Co (Far East) Pte Ltd, United Engineers Developments Pte Ltd, United Engineers KB Pte Ltd, United Engineers (Singapore) Pte Ltd, Warman Tradetec (Singapore) Pte Ltd

*Principal Bankers* Hongkong & Shanghai Banking Corporation, Standard Chartered Bank, Oversea-Chinese Banking Corporation

*Principal Shareholders* Public Company

*Date of Establishment* 1912

*No of Employees* 2,000

## UNITED INDUSTRIAL CORPORATION LIMITED

#02-11 UIC Building, 5 Shenton Way, Singapore 0106

Tel 2201352

Cable 'SINUNIN'

Telex 20794 UIC RS

Telefax 224-0278

*Chairman* Www Cho Yaw, Deputy Chairman Lee Kim Yew, President Lim Hock San (President & Chief Executive Officer)

*Directors* Dr Ernest Lai Min Enn, David S Davies, Johannes Budisutrisno Kotjo, Anthony Salim, Tan Kong King, Tan Boon Teik, Dr Yeoh Ghim Seng

*Senior Executives* Lily Wu (Secretary)

*PRINCIPAL ACTIVITIES* Holding company, group company activities consist of manufacture, sales and distribution of detergent and toiletry products, general printers, lease and management of properties, property investment and development, investment holding and dealing, electronic systems manufacturing, electrical and electronic components manufacturing, trading in computers, shipping agency, travel agent and tour operator, trading in coffee and edible oils, general trading and acting as commission agents

*Subsidiary Companies* Singapore Land Ltd, UIC Electronics Pte Ltd, UIC Printed Circuits Pte Ltd, UIC Printing & Packaging Pte Ltd, Sino-America (UIC) Tours Corporation Pte Ltd, Eastern Chandling Pte Ltd, UIC Supplies Pte Ltd, UIC Chemicals Pte Ltd, UIC Development (Private) Limited, UIC Investment Pte Ltd, UIC Computer Systems Pte Ltd, UIC Edible Oils Pte Ltd, UIC Enterprise Pte Ltd, UIC Holdings Pte Ltd, UIC Management Services Pte Ltd, UIC Marine Pte Ltd, UIC Petrochemical Pte Ltd, UIC Realty Pte Ltd, UIC Shipping Private Limited, United Hotles Pte Ltd, United Hotels Reservations Pte Ltd, Bankers Club Pte Ltd, International Shandong Trade and Investment Pte Ltd, UIC Group Limited, Tandy Company Limited, Asixaxis Limited, Chateau Yacht Limited, Chateau Golf Limited, Chateau Andanman Limited, Nadel Limited, Tandy Management Consultants Limited, Tandy Electronics Limited, UIC Trading Limited, UIV China Limited, UIC Edible Oils Limited, UIC Offshore Trading Limited, Vatlink Limited, Honbic Limited, UIC Group (USA) Inc, 99E Magnolia St Corporation, Bixel Street Properties Inc, Holliston Property Corporation, UIC Properties Group Inc, UIC Properties & Development Corporation, Fleetwood Apartments Corporation, 1914 Commerce Street Corporation, Fleetwood Partners, UIC (UK) Limited, UIC International Limited, UIC Investments Limited, UIC Trading Limited, UIC Properties Limited, UIC Holdings Limited, United Industrial Corporation (UK) Limited, Parkhurst Securities Limited, UIC Limited, Cipta Pty Limited, UIC (Australia) Limited, UIC Finance Limited

*Principal Bankers* Development Bank of Singapore, Oversea-Chinese Banking Corp, Malayan Banking Berhad, Hongkong & Shanghai Banking Corporation, Overseas Union Bank

## Financial Information

	31 12 91	31 12 92
	S\$'000	S\$'000
Turnover	351,476	357,843
Profit before tax	17,458	103,475
Profit after tax	6,431	83,346
Retained (loss) profit	(165,902)	30,523
Share capital	1,024,317	1,126,317
Shareholders funds	1,351,623	1,328,035
Total assets	3,841,904	3,552,053

*Principal Shareholders* KMP United Ventures Pte Ltd (17.99%)

*Date of Establishment* July 3rd, 1963

*No of Employees* 1,196

## UNITED INTERNATIONAL SECURITIES LIMITED (UIS)

UOB Building, 1 Bonham Street, Raffles Place, Singapore 0104

Tel 5339898

Cable TYEHUABANK

Telex 21539, 21804 TYEHUA

*Chairman* Wee Cho Yaw

*Directors* Allan Ng Poh Meng, Richard Eu Keng Mun, Goh Heng Leong, Alan Howard Smith, Dr Lee Soo Ann, Gn Hiang Meng, Boon Yoon Chiang (Alternate to Alan Howard Smith)

*Senior Executives* Chan Chee Pew (Secretary)

*PRINCIPAL ACTIVITIES* Approved investment company, investing primarily in marketable securities quoted on the Stock Exchanges of Singapore and Malaysia

*Subsidiary Companies* United International Securities Trading (Pte) Limited

*Principal Bankers* United Overseas Bank Limited

*Principal Shareholders* Chung Khiaw Bank Ltd, Jardine Fleming International Ltd, Lee Wah Bank Ltd, United Overseas Bank Ltd, Hongkong & Shanghai Bank(s) Nominees Pte Ltd, United Overseas Bank Nominees (Pte) Ltd, United Overseas Finance Ltd, United Overseas Insurance Ltd

*Date of Establishment* October 14th, 1969

## UNITED MALAYAN BANKING CORPORATION BHD

150 Cecil Street, #01-00 Wing On Life Bldg, Singapore 0106

Tel 225-3111

Telex 21769 UMBANK

Telefax 224-7871

*Senior Executives* Kong Sik Hung (Executive Vice President)

*PRINCIPAL ACTIVITIES* Banking and finance

*Subsidiary Companies* UMBC Finance Ltd

# SINGAPORE

## UNITED OVERSEAS BANK LIMITED

1 Bonham Street, #01-00 UOB Building, Singapore 0104

Tel: 533-9898

Cable: Tyehubank

Telex: 21539, 21804 TYEHUA RS

Telefax: 534-2334

**Chairman:** Wee Cho Yaw (Also CEO); **President:** Ernest Wong Yuen Weng

**Directors:** Wee Ee Cheong (Deputy President), Dr Richard Eu Keng Mun, Ho Sim Guan, Lim Kee Ming, Prof Lim CHong Yah, Tan Keong Choon, Tan Kong Piat, Wee Cho Bian, Wee Chong Jin

**Senior Executives:** Francis Yeo Teng Yang (EVP, International Banking), Gn Hiang Meng (EVP, Investment Banking), Lam Bin Thun (EVP, Information Technology), Yeo Yong Siang (EVP, Corporate Services), Yap Chuan Sin (EVP Commercial Banking), Samuel Poon Hon Thang (EVP, Asean Banking)

**PRINCIPAL ACTIVITIES:** Full range of commercial banking services

**Branch Offices:** The UOB Banking Group (comprising UOB, Chung Khiaw Bank, Far Eastern Bank, Industrial & Commercial Bank and Lee Wah Bank) has 82 branches in Singapore, and overseas branches in Malaysia, Hong Kong, Tokyo, China and London with 2 agencies in US and a representative office in Jakarta and Beijing; wholly-owned merchant bank in Australia

**Subsidiary Companies:** Chung Khiaw Bank Ltd; Lee Wah Bank Ltd; Far Eastern Bank Ltd; Industrial & Commercial Bank; United Merchant Bank Ltd; United Overseas Finance Ltd; UOB (Asia) Ltd; Chung Khiaw Finance (Malaysia) Bhd; United Overseas Insurance Ltd; UOB Insurance (HK) Ltd; United Overseas Securities Ltd; UOB Finance (HK) Ltd; United Overseas Bank Trustee Ltd; United Overseas Bank Nominees (Pte) Ltd; Chung Khiaw Bank Nominees (Pte) Ltd; Far Eastern Bank Nominees Pte Ltd; Lee Wah Bank (Singapore) Nominees (Pte) Ltd; Tye Hua Nominees (Pte) Ltd; UOF Nominees Pte Ltd; United Merchant Bank Nominees (Pte) Ltd; Chung Khiaw Bank Nominees (Malaysia) Sdn Bhd; Lee Wah Bank (Malaysia) Nominees Sdn Bhd; United Overseas Bank Nominees (HK) Ltd; Chung Khiaw Bank Nominees (HK) Ltd; Singapore UMB (Hong Kong) Ltd; UOB Nominees (UK) Ltd; UOB Bullion and Futures Ltd; Unicom Databank Private Ltd; United General Services (Pte) Ltd; UOB Management Services Pte Ltd; Chung Khiaw Realty Ltd; Lee Wah Realty (Pte) Ltd; UOB Realty (HK) Ltd; UOB Warehouse Pte Ltd; FEB Realty Company Pte Ltd; UOB Securities Pte Ltd; UMB Investment Management Ltd

**Financial Information:**

	31.12.91
	S\$'000
Deposits	20,984,721
Profit after tax	261,618
Share capital	421,993
Total capital & reserves	2,326,113
Total assets	34,597,778

**Principal Shareholders:** United Overseas Bank Nominees (Private) Ltd (13.30%); Wee Investments Private Limited (10.20%)

**Date of Establishment:** October 1st, 1935

## UNITED OVERSEAS LAND LTD

101 Thomson Road, #33-00 United Square, Singapore 1130

Tel: 255-0233

Cable: UNITELAND

Telex: 22150 HOTPLA RS

Telefax: 252-9822

**Chairman:** Wee Cho Yaw

**Directors:** Yoshihiko Miyauchi, Lim Kee Ming, Alan F C Choe, Ernest Wong Yuen Weng, Yeo Yong Siang, Masaharu Takao, Gwee Lian Kheng, Wong Meng Meng, Wee Ee Cheong

**Senior Executives:** Gwee Lian Kheng (Executive Director & Group General Manager), Wey Kim Long (Deputy General Manager)

**PRINCIPAL ACTIVITIES:** Property development, investment company and hoteliers

**Subsidiary Companies:** Hotel Plaza Ltd; UOL Property Investments Pte Ltd; UOL Equity Investments Pte Ltd; United Boulevard Pte Ltd; UOL Management Services Pte Ltd; United Eunios Warehouse (Pte) Ltd; Secure Venture Investments Ltd; UOL Tiong Bahru Plaza; UOL Overseas Investments Pte Ltd; New Park Hotel (1989) Pte Ltd; Dahua Xiamen Development Ltd; United B + B Italia (Singapore) Pte Ltd; The Plaza Company Pte Ltd

**Principal Bankers:** United Overseas Bank; Chung Khiaw Bank; Far Eastern Bank

**Financial Information:** Group

	1991	1992
	S\$'000	S\$'000
Turnover	119,642	127,645
Profit before tax	51,731	51,954
Profit after tax	34,726	35,980
Retained profit	95,668	114,247
Dividend	18,266	20,567
Dividend per share	6.0	6.0
Earnings per share	7.62	7.42
Share capital	441,196	463,540
Total assets	1,344,359	1,524,726

**Principal Shareholders:** Tye Hua Nominees Pte Ltd (30.31%); United Overseas Bank Nominees (Pte) Ltd (15.16%); HSBC (Singapore) Nominees Pte Ltd (4.46%); DBS Nominees (Pte) Ltd (6.5%)

**Date of Establishment:** December 12th, 1963

**No of Employees:** 54 (Company); 1,012 (Group)

## UNITED PULP & PAPER CO LTD

20 Liu Fang Road, Jurong, Singapore 2262

Tel: 265-2622

Telex: 26292 REPAP RS

Telefax: 264-3973

**Chairman:** Chng Hee Kok

**Directors:** Azaman Bin Abu Bakar, Lim Guan Teik, Lim Wan Hoi (Managing Director), Lim Wan Peng, Ong Seow Yong

**Senior Executives:** Yap Chee Keong (Deputy General Manager), Teng Kim Chuang (Mill Manager)

**PRINCIPAL ACTIVITIES:** Manufacture and sale of paper, paper products and flexible packaging products

**Subsidiary Companies:** United Paper Industries Pte Ltd; Modern Packaging Industries Pte Ltd

**Principal Bankers:** Development Bank of Singapore; Internationale Nederlanden Bank NV; Oversea Union Bank

**Financial Information:**

	31.12.91
	S\$'000
Sales turnover	34,175
Profit before tax	1,101
Profit after tax	1,247
Accumulated (loss) profit	(1,433)
Dividend	330
Earnings per share	1.32
Authorised capital	50,000
Paid-up capital	23,576
Total assets	46,696

**Principal Shareholders:** Muda Holdings Bhd

**Date of Establishment:** 1967

**No of Employees:** Approx 300

## VAN DER HORST LIMITED

11 Pandan Crescent, Singapore 0512

Tel: 775-0333

Telex: 23144 Horst RS

Telefax: 779-2363

**Chairman:** Johannes Kotjo

**Directors:** M A Oxborrow (Managing), H T McConnell, R St J Stevens, FRedie K C Heng, KUok Khoo Hong, M L Chan, Datuk Brian Chang

**Senior Executives:** B C Wee (General Manager), Lim Pang Wah (Works Manager), Eric Liu (Senior Sales Manager), Calvin Lee (Finance & Administration Manager)

**PRINCIPAL ACTIVITIES:** Marine and oilfield engineering, reconditioning of marine, oilfield and industrial related equipment; electro plating and precision engineering

**Principal Agencies:** Heli-Coil-Thread Repair Kits; Kestra-Electrodes; Borsig Ballvalves, Rothe Erde Slewing Bearings

**Parent Company:** Van Der Horst Limited, Singapore

**Subsidiary Companies:** Houston Well Screen Company, (USA); Houston Well Screen Asia Pte Ltd; Houston Well Screen International Ltd (UK); Houston Well Screen Asia Ltd (Hong Kong); Van Der Horst Hong Kong Ltd; Houston Well Screen Europe BV (Holland); Van Der Horst USA Inc; Hardkrome Inc (Philippines); Hardchroom Nykerk BV (Holland); VOH Europe BV (Holland)

**Principal Bankers:** Deutsche Bank; National Westminster Bank

**Financial Information:**

	30.09.91	30.09.92
	S\$'000	S\$'000
Sales turnover	49,642	47,175
Profit (loss) before tax	2,960	(79)
Profit (loss) after tax	2,739	(4,431)
Retained (loss) profit	2,337	(13,854)
Dividend per share	1.00	-
Earnings (loss) per share	4.70	(7.7)
Share capital	58,285	78,109

**Date of Establishment:** 1973

**No of Employees:** Group - 400; Van Der Horst Ltd, Singapore 140

## WAH-CHANG INTERNATIONAL CORPORATION PTE LTD

211 Upper Bukit Timah Road, Singapore 2159

**Tel:** 462-2022 2657177

**Telex:** 21566

**Telefax:** 265-1289

**Chairman:** Ho Rih Hwa; **President:** Ho Kwon Ping

**PRINCIPAL ACTIVITIES:** Group involved in trading, engineering, primary commodities, property, electronics trade, rig construction and offshore activities

**Group Companies:** Wah-Chang Trading Pte Ltd; Wah-Chang Engineering Corp Pte Ltd; United Insulation Services Pte Ltd; Wah-Chang International Corp Pte Ltd; Wah-Chang Electroplating Pte Ltd. **Affiliated/Associated Companies:** Malaysia: Wah-Chang International (M) Corp Sdn Bhd; Tenaga Waja Sdn Bhd; Thailand: Wah-Chang International (Thailand) Corp Ltd; Thai Wah Co Ltd; Walon Co Ltd; Thailand Commercial Investment Co Ltd; Siam Starch (1966) Co Ltd; Thailand Jute Baling Co Ltd; Thai Modified Starch Co Ltd; DI Co Ltd; Thai Nam Tapioca Co Ltd; UIS (Thailand) Co Ltd; Hong Kong: Wah-Chang International (Hong Kong) Corp Ltd; Wah-Chang International (China) Co Ltd; Wah-Chang International Marine Industry Co Ltd; Asia Pacific Drilling Co Ltd; Taiwan: Chungman Trading Co Ltd; China: China Nanhai Reading & Bates Drilling Co; Zhong-Chang Offshore Marine Service Co Ltd; China Nanhai Raymond Wah-Chang Fabricators; USA: Wah-Chang International Marine California Corp

## WATT AND AKKERMANS PTE LTD

2 Pioneer Sector 3, Jurong, Singapore 2262

**Tel:** 8614444

**Cable:** Akfan Singapore

**Telex:** 24448 Wataks Rs

**Telefax:** 861-2054

**Chairman:** Lim Chee Oon

**Directors:** Nelson Britt, Toh Siong Hoe, S J Fallick, R D Johnson, Goh Boon Kiat, James L Francis, Vincent Blando, Joe Lee Son Ngai

**Senior Executives:** Lye Soon Ngian (Acting General Manager/Finance & Administration Manager), Cheong Kah Leong (Department Head-Mechanical), Hosain Bahari (Manager-Electrical), David Chong (Materials Manager), Mohd Rashid (Department Head-Turbine), Ong Joomee (Personnel), Khor Teik Lin (Manager-Business & Sales Development)

**PRINCIPAL ACTIVITIES:** Workshop for the servicing, repair, re-manufacture, and overhaul of all types of machinery and equipment, for the marine, mechanical, electrical, oilfield, utilities, gas and steam turbine industries

**Principal Agencies:** Authorised Repair Centre for: Rexnord (USA); Elliott Co (USA); Nuova Pignone (Italy); SEMT Pielstick (France); Niigata (Japan); Elliott Thomassen (Holland); General Electric (USA); Hispano Suiza (France); John Brown Engineering (UK), etc  
**Parent Company:** General Electric (USA) & Straits Steamship Co Ltd (Singapore)

**Subsidiary Companies:** Watt & Akkermans (M) Sdn Bhd

**Principal Bankers:** Bank of America; Standard Chartered Bank

**Principal Shareholders:** General Electric (USA); Straits Steamship Co Ltd (Singapore)

**Date of Establishment:** Incorporated in 1959

**No of Employees:** 154

## WEARNE BROTHERS LIMITED

65 Chulia Street, #47-04 OCBC Centre, Singapore 0104

**Tel:** 5333444

**Cable:** WEARNE

**Telex:** 21772 WEARNES RS

**Telefax:** 534-1443

**Honorary President:** Tan Sri Tan Chin Tuan CBE JP

**Directors:** Tang I-Fang (Executive Chairman), Phay Seng Whatt, General (B) Tan Sri Datuk Ibrahim bin Datuk Ismail, Tan Keng Siong, Dr Cham Tao Soon, Wong Chun Win, Michael Wong Pakshong

**Senior Executives:** Wong Chun Win (Group General Manager & Managing Director, Wearnes Technology group), Soh Yew Hock (Group Company Secretary & General Manager, Corporate Services), Chia Sin Cheng (Group Financial Controller), Tan Kok Ngarn (Director, Treasury & Investments), Tan Bien Chuan (Corporate & Business Development Manager), Royston Tan (Managing Director, Automotive & Industrial Equipment), Soon Kok Cheong (General Manager), Kan Kheong Ng (Manager, Malayan Motors), Ong Han Lee (Manager, Far East Motors), Anthony Wong (Manager, Wealco), Loh Wing Sing (Regional Marketing Manager), James Seet (Financial Controller), Koh Chee Kean (General Manager, Malaysia)

**PRINCIPAL ACTIVITIES:** Holding company with subsidiaries engaged in distribution and technical service of vehicles, automotive parts, heavy equipment and commercial and industrial equipment; manufacture of electronic components and products, microcomputers, OA equipment; manufacture and distribution of plastic packing products, building materials, engineering products, hotel equipment, food processing machinery, gas and oil equipment and chemical machinery; marketing and technical service of photographic, audio-visual, telecommunication, electro-medical and domestic appliances; bottling and distribution of LPG; property development; construction and engineering; agricultural technology; financial and investment services

**Subsidiaries Companies:** Applied Engineering Pte Ltd; Associated Motor Industries (Pte) Ltd; Far East Motors Malaysia Sdn Bhd; Federated Motors Malaysia Sdn Bhd; Gentron (Pte) Ltd; Healthronics Pte Ltd; Hopco Pte Ltd; Precision Contacts Singapore Pte Ltd; Rank Industries Asia Pte Ltd; Rank O'Connor's Sdn Bhd; Speedling Inc; Tangshan International Plastics Ltd; Universal Cars Sdn Bhd; WBH Sdn Bhd; Wealco Malaysia Sdn Bhd; Wearne Brothers (1983) Sdn Bhd; Wearne Brothers (Australia) Pte Ltd; Wearne Brothers (Brunei) Sdn Bhd; Wearne Brothers (Hong Kong) Ltd; Wearne Brothers Malaysia Sdn Bhd; Wearne Brothers Services (Pte) Ltd; Wearne Brothers Trading (Pte) Ltd; Wearnes Automation Pte Ltd; Wearnes Computer Systems GmbH; Wearnes Construction (Pte) Ltd; Wearnes Development (Pte) Ltd; Wearnes Electronics (Malaysia) Sdn Bhd, and others

**Principal Bankers:** Oversea-Chinese Banking Corporation Ltd; Hongkong & Shanghai Banking Corporation; Standard Chartered Bank

**Financial Information:** Group

	30.09.89	30.09.90
	S\$'000	S\$'000
Turnover	562,360	835,538
Profits before tax	43,112	52,097
Total assets	402,482	597,212

**Principal Shareholders:** Great Eastern Life Assurance Co Ltd; Oversea-Chinese Banking Corporation; The Straits Trading Company Ltd

**Date of Establishment:** November 26th, 1912

**No of Employees:** 3,675 (Group)

## WELLCOME (SINGAPORE) PTE LTD

33 Quality Road, Singapore 2261

**Tel:** 2654922

**Cable:** Tabloid Singapore

**Telex:** 21893 Tabloid Rs

**Telefax:** 265-6579

# SINGAPORE

**Directors:** S O Ho (Managing Director, General Manager, SEA Zone), M S Ang, T H Woon

**Senior Executives:** Tony Ooi (General Manager, Singapore), T H Woon (Assistant, SEA Zone), Henry Tan (Marketing Manager, Consumer, SEA Zone), Ang Meng Siong (Finance Manager, SEA Zone), David W Lewis (Consumer Business Manager), Dr H M Dyer (Senior Medical Adviser, SEA Zone), M D Weaver (Medical Business Manager, Sea Zone), M H Baynes (Production Manager, SEA Zone), K Mackenzie (Quality Assurance Manager, Sea Zone), B R Parkinson (Consumer Product Development Manager), C M Leong (General Manager Project SEA Zone)

**PRINCIPAL ACTIVITIES:** Suppliers of pharmaceutical preparations and consumer healthcare products

**Parent Company:** The Wellcome Foundation Limited, United Kingdom  
**Subsidiary Companies:** Burroughs Wellcome and Co (Hong Kong) Ltd; Wellcome Malaysia Sdn Bhd; Burroughs Wellcome (Far East) Ltd, Taiwan Branch; Wellcome Thailand Ltd; Wellcome Philippines Inc

**Principal Bankers:** Standard Chartered Bank; Hongkong & Shanghai Banking Corporation

**Principal Shareholders:** The Wellcome Foundation Limited, United Kingdom

**Date of Establishment:** 1967

**No of Employees:** Approx 160

## WING TAI HOLDINGS LTD

Wing Tai Industrial Centre, 103-107 Tampines Road, Singapore 1953

**Tel:** 280-9111

**Telex:** 21465 SWT RS

**Telefax:** 286-8338

**Chairman:** Edgar Cheng Wai Kin

**Directors:** Cheng Wai Keung (Vice Chairman), Edmund Cheng Wai Wing, Cheng Man Tak, Phua Bah Lee, Lee Han Yang, James Lee Kim Wah (Finance Director), Ne Chen Duen (Merchandising Director), Loh Soo Eng (Director, Property)

**Senior Executives:** Paul Tong (Chief Corporate Planner), Lee Kong Beng (Assistant to Managing Director), Cheng Wai On (Assistant General Manager, Wing Tai Garment), Jimmy Tong Kong Sang (Executive Director, Wing Tai Enterprise), Tan Chin Sien (Assistant General Manager, Human Resources), Michael Lee Thai San (Senior Manager, Finance), Peter See-Toh Meng Sun (General Manager, G2000 Apparel), Ooi Siew Poh (Accountant)

**PRINCIPAL ACTIVITIES:** Manufacture of garments and garment accessories; trading in fabrics, garments and architectural products and accessories; property development and investment and the provision of management services

**Subsidiary Companies:** American Efird Mills (S) Pte Ltd; Brave Dragon Ltd; Brillion Investment Pte Ltd; Evermore Investment Pte Ltd; Casurina Investment Pte Ltd; Jubilion Investment Pte Ltd; Kinsland Investment Pte Ltd; Stock-Mart Sdn Bhd; Valley Garment Manufacturing Pte Ltd; Van Long Manufactory (S) Pte Ltd; Willes Investment Pte Ltd; Winforth Investment Pte Ltd; Wing Mei Outer-Wear Company (Pte) Ltd; Wing Tai Apparel Pte Ltd; Wing Tai Enterprises Pte Ltd; Wing Tai Garment Manufactory (S) Pte Ltd; Wing Tai Land Pte Ltd; Wing Tai Pengurusan Sdn Bhd; Wingold Investment Pte Ltd; Wing Mun Realty Pte Ltd; Winwise Investment Pte Ltd; Winmore Investment Pte Ltd; Winwards Investments Pte Ltd; Wing Tai Property Management Pte Ltd; Winshire Investment Pte Ltd; Wingain Investment Pte Ltd; Winsland Investment Pte Ltd; Brystone (S) Pte Ltd; Chelville Investment Pte Ltd; Winns Investment Pte Ltd

**Principal Bankers:** Keppel Bank; Bangkok Bank Ltd; Development Bank of Singapore; Citibank NA; Standard Chartered Bank Ltd; Hongkong & Shanghai Banking Corporation; Oversea-Chinese Banking Corporation

**Financial Information:**

	1992
	S\$'000
Sales turnover	202,121
Profit before tax	23,717
Profit after tax	16,997
Retained profit	9,249
Dividend	5,421
Dividend per share	4.0
Earnings per share	6.8
Share capital	48,400
Total assets	1,062,949

**Principal Shareholders:** Wing Sun Development Pte Ltd; Winlyn Investment Pte Ltd

**Date of Establishment:** August 9th, 1963

**No of Employees:** Approx 2,000

## YAOHAN SINGAPORE PTE LTD

2 Jurong East Street, #04-28 IMM Building, Singapore 2260

**Tel:** 568-2888

**Cable:** Yaohan Singapore

**Telex:** 23226 Yaohan Rs

**Telefax:** 568-2900

**President:** Matsumasa WadaChew

**Directors:** Tomomi Takeda (Managing Director)

**PRINCIPAL ACTIVITIES:** General trading of foodstuffs, domestic appliances, textiles, furniture, etc (department store and supermarket)

**Parent Company:** Yaohan Department Store Co

**Subsidiary Companies:** Shin Mei Trading (s) Pte Ltd

**Principal Bankers:** Development Bank of Singapore Ltd; Sanwa Bank Ltd; Tokai Bank Ltd; Mitsubishi Bank Ltd; Daiwa Bank Ltd

**Principal Shareholders:** Yaohan Department Store Co Ltd, (Japan); Development Bank of Singapore Ltd; Singapore Nomura Merchant Banking Ltd; Tamasek Holdings Pte Ltd

**Date of Establishment:** December 1973

**No of Employees:** Approx 1,300

## YEO HIAP SENG LIMITED

950 Dunearn Road, Singapore 2158

**Tel:** 4662266

**Cable:** Yeosauce Singapore

**Telex:** 22143 YHSL RS

**Telefax:** 466-4641

**Chairman:** Alan Yeo Chee Yeow (also Managing Director)

**Directors:** Yeo Thian Seng, Yeo Tian Hwa, Peter Lee Soo Sung, Goh Kee Song, Wee Kim Chuan

**Senior Executives:** Charles Yeo (Secretary)

**PRINCIPAL ACTIVITIES:** Manufacturers of sauces, canned food and bottlers of soft drinks

**Principal Agencies:** Pepsi; 7-Up; Mirinda; Schweppes; Budweiser; Apple Sidra; Sinalco; Evian

**Subsidiaries:** Pacific Computer Systems Pte Ltd; Yeo Hiap Seng (Hong Kong) Ltd; Yeo Hiap Seng (International) Ltd; YHS (USA) Inc; YHS Trading (USA) Ltd; YHS Investments (Canada) Ltd; YHS Trading (Canada) Ltd; YHS Private Ltd; YHS Pacific Fruit Concentrates Ltd; YHS Mussel Farms Pte Ltd; YHS Vending Pte Ltd

**Principal Bankers:** Development Bank of Singapore; Citibank NA; United Overseas Bank

**Financial Information:**

	1990	1991
	S\$'000	S\$'000
Group sales	304,404	341,221
Profit before tax	5,504	255
Profit (loss) after tax	259	(4,809)
Retained profit	36,725	32,594
Dividend	4,258	1,112
Earnings (loss) per share	2.40	(1.76)
Share capital	80,027	80,027
Total assets	476,383	458,076

**Principal Shareholders:** Yeo Hiap Seng Holdings Pte Ltd (38.79%)

**Date of Establishment:** December 20th, 1955

**No of Employees:** 820

# Major Companies of THAILAND

## ADAMS INTERNATIONAL LTD

5/26-29 Saladaeng Road, Silom, Bangkok 10500

Tel: 234-1577, 234-1494, 233-5092, 233-9818/9

Cable: Adamint Bangkok

Telex: 82792 Adamint TH

Telefax: (662) 237-6111

President: Kosol Chongsuknirandr

Directors: Kosol Chongsuknirandr, T D Jones, T M Evins, Lok F Chung, Wing F Chung, Sunchai Chongsuknirandr, Hing Leung

Senior Executives: Prem Thoonkapbalin (Sales Manager), Viroj Viriyathicavong (Accounting Manager)

PRINCIPAL ACTIVITIES: Grower and exporter of tobacco

Branch Offices: Factory: 174 Jangsanit Road, Banphai, Khon Kaen 40110; 90 Chiangmai-Lampoon Road, Saraphee, Chiangmai 50140

Parent Company: W A Adams Co Inc, North Carolina, USA

Subsidiary Companies: Action Computers (Thailand) Ltd; Sinovest Enterprises Ltd; Agro Enterprises International Ltd; East-West Seed Co Ltd

Principal Bankers: Thai Farmers Bank; Bangkok Bank; Siam Commercial Bank; Bank of Ayudhya; Bank of America

Financial Information:

	31.12.90
	US\$'000
Sales turnover	7,400
Authorised capital	155
Paid-up capital	155
Total assets	8,200

Principal Shareholders: W A Adams Co Inc, Oxford, NC 27565, USA (49%); Chung-Cheong Holding (Thai) Co Ltd, Bangkok (51%)

Date of Establishment: 1969

No of Employees: 1,600

## AGRICULTURISTS CO LTD, THE

180-184 Rachawong Road, Bangkok 10100

Tel: 222-9163

PRINCIPAL ACTIVITIES: Distributors of fertiliser

Principal Shareholders: Metro Co Ltd

## AIR FRANCE

942/51 Charn Issara Tower, Rama 4 Road, Bangkok 10500

Tel: 234-1333, 233-9477

Cable: Airfrans Bangkok

Telefax: 236-9279

Chairman: Bernard Attali

Directors: Daniel Guerard (Vice President Asia & Pacific)

Senior Executives: Alexandre Levitan (Regional Manager), Guy Fauquembergue (Commercial Director), Somkiert Luengthavivong (Sales Manager), Uthai Raksakul (Passengers Service Manager), Prinya Sawapruk (Finance & Accounting Manager), Chantal Lulitananda (Personnel Manager)

PRINCIPAL ACTIVITIES: Airline services

Principal Agencies: GSA World Travel Service Ltd

Subsidiary Companies: Meridien President Bangkok Hotel

Principal Bankers: Indosuez Bank

Financial Information:

	1989
	Bt'000
Sales turnover	380,000

Date of Establishment: 1954

No of Employees: Approx 80

## AJINOMOTO CO (THAILAND) LTD

487/1 Sri Ayudhya Road, Phayathai, Bangkok 10400

Tel: 2451614

Cable: Ajinomoto Bangkok

Telex: 82972 Ajibkk Th

President: Masamichi Ushiyama

Senior Executives: T Fujiwara (Manager)

PRINCIPAL ACTIVITIES: Manufacture of seasonings for the food industry: monosodium glutamate, etc

Principal Bankers: Thai Farmers Bank; Bangkok Met Bank; Bank of Tokyo

Principal Shareholders: Ajinomoto Co Ltd (69.2%)

Date of Establishment: 1960

No of Employees: 420

## AMERICAN INTERNATIONAL ASSURANCE CO LTD

American International Tower, 181 Surawong Road, Bangkok 10500

Tel: 236-0096

Cable: Aminlife Bangkok

Telex: 82814 Aminter Th

Telefax: 236-6452

Senior Executives: Jeffrey M Kestenbaum (Senior Vice President & General Manager)

PRINCIPAL ACTIVITIES: Life, group, accident and health insurance

Parent Company: American International Group Inc (New York)

Principal Bankers: Bangkok Bank of Commerce; Siam Commercial Bank; Bank of Ayudhya

Financial Information:

	1991
	Bt'000
Gross premiums	10,878,000
Profit after tax	493,000
Total assets	19,323,000

Date of Establishment: October 1938

No of Employees: 810

## ANGLO-THAI COMPANY LTD

89Kor Vipavadi Rangsit Road, Laksi, Bangkok, Bangkok 10210

Tel: 552-7170

Telex: 21381 ANGLOTH TH

Telefax: 552-1816

Chairman: David D Tarrant

Directors: Boonprasom Sirivongse (Managing)

Senior Executives: Toon Indrambarya (Tractors Operation), Samran Ratanarapee (Iveco Trucks), Vitavas Yomchinda (Golf Equipment), Charan Lakkanacheewan (Agro-chemicals), Wisa Charoenkiatikul (Finance & Accounts), Sonyuke Phongpagdi (Detroit Diesel)

PRINCIPAL ACTIVITIES: Distributors of tractors, agricultural equipment and accessories, agro-chemical products, golf equipment, turf and irrigation equipment, diesel engines and trucks

Principal Agencies: Ford; New Holland; Sandoz; TORO; Detroit Deisel; Iveco

Parent Company: Inchcape (Thailand) Ltd

Principal Bankers: Bangkok Bank; Standard Chartered Bank; Thai Farmers Bank

Financial Information:

	31.12.89	31.12.90
	Bt'000	Bt'000
Sales turnover	852,429	1,695,560
Profits	162,921	349,825
Authorised capital	1,715,000	1,715,000
Paid-up capital	1,715,000	1,715,000
Total assets	1,617,106	2,094,086

Principal Shareholders: Anglo-Thai Corporation

Date of Establishment: May 28th, 1947

No of Employees: 200

## ANGLO-THAI (INDUSTRIES) LTD

2160 Ramkhamhaeng Road, Bangkok 10240

Tel: 374 0021

Cable: Anglothai Bangkok

Telex: 87012 Angtai Th

Chairman: N F Overy

Directors: T Ampiegulwatana (Managing)

PRINCIPAL ACTIVITIES: Manufacture of plastics: blow and injection moulding

Associated Companies: Anglo-Thai Motors Ltd

Principal Shareholders: Anglo-Thai Corporation Ltd

No of Employees: 250

# THAILAND

## ASIA CREDIT LTD

320 Rama IV Road, Bangkok 10500

Tel: (2) 235-1477, 237-4811

Cable: Asiacredit Bangkok

Telex: 84641 ACREDIT TH

Telefax: (2) 238-4721

Chairman: Chanchai Leetavorn; Vice Chairmen: Sukri Bodiratnangkura, Sunthorn Arunanondchai

Directors: Thira Ananthothai, Lady Sumanee Soponpanich, Plengsakdi Prakaspesat, Dr Thaworn Phornprapha, Kamchai Iamsuri, Banthorn Lewprasert (President), Vid Tantayakul, Pol Mahattanakul (Executive Vice President), Sirichat A Voravudhi (Managing Director), Bernard Louis Lorain, Jacques Peter, Bernard Festy (Senior Executive Vice President), Olivier Maniere

PRINCIPAL ACTIVITIES: Financial services, securities, development consultancy

Principal Bankers: Bangkok Bank

Financial Information:

	1992
	Bt'000
Deposits	39,343,226
Loans	35,342,830
Profit before tax	1,167,497
Profit after tax	837,597
Dividend per share	3.50
Earnings per share	11.97
Share capital	700,000
Shareholders' equity	3,519,141
Total assets	39,343,226

Principal Shareholders: SET for Securities Depository center (Thai) 25.52%

Date of Establishment: 1969

No of Employees: 691

## ASIA FIBER CO LTD

123-131 Rajprasong Road, Bangkok 10500

Tel: 2517754-5, 2510502, 2518264-5, 2517757-8, 2518543

Cable: Asiafiber Bangkok

Telex: 82537 Asiafib Th

Telefax: (662) 254-3934

Chairman: S Viravan

Directors: Olan Viravan (President), Akadej Pratuangsithi (Vice-president), Chen Namchaisiri (Vice-president)

PRINCIPAL ACTIVITIES: Production of nylon, filament yarn, stretch nylon yarn and taffeta fabric

Principal Bankers: Bangkok Bank; Bangkok Metropolitan Bank; First Bangkok City Bank; Bank of Asia; Nakornthon Bank

Date of Establishment: 1970

No of Employees: Approx 800

## ASIAN HONDA MOTOR CO LTD

102 Sukhumvit 26, (Soi Aree) Bangkok 10110

Tel: 2580130

Telex: 87315 HONDAAS

Telefax: 66 (2) 258-6639

Chairman: M Kitamura

Directors: Y Tsuda

Senior Executives: S Trivithaya (Sales Manager)

PRINCIPAL ACTIVITIES: Distribution of 'Honda' motorcycles and components

Parent Company: Honda Motor Co Ltd

Principal Bankers: Bank of Tokyo

Financial Information:

	31.12.89
	US\$'000
Sales turnover	320,000
Profits	10,000
Authorised capital	16,000
Paid-up capital	16,000
Total assets	25,000

Principal Shareholders: Honda Motor Co Ltd

Date of Establishment: 1964

No of Employees: Approx 100

## ASOKE INTERNATIONAL TRADING CO LTD

Ocean Insurance Building, 163 Suriwongse Road, Bangrak, Bangkok 10500

Tel: 234-6603-8

Cable: Asokeinter Bangkok

Telex: 72101, 84507, 87045 ASOKE TH

Telefax: 236-7394, 238-5247

President: Viravudh Assakul

Directors: Kris Assakul, Tanyah Pociwong, Mrs Usana Phungsonthorn, Varattaya Assakul, Molvipa Seniwong Na Ayudhya, Pongsak Tanphijojana

PRINCIPAL ACTIVITIES: Trading company

Branch Offices: Room 1606-1610A Wing Tuck Commercial Centre, 177-183 Wing Lok Street, West, Hong Kong, Telex 81004 ASOKE HX, Tel 50421131, Cable ONTAFIN

Parent Company: Ocean Insurance Co Ltd

Subsidiary Companies: Asoke International Trading (USA) Inc, 9852 Joe Vagus Way, South El Monte, CA 91733, USA Tel: (818) 350-2163, Fax: (818) 350-2165

Principal Bankers: Bangkok Bank; Bangkok Bank of Commerce; Bangkok Metropolitan Bank; European Asian Bank

Financial Information:

	1990	1991
	Bt'000	Bt'000
Sales turnover	1,410,000	1,409,000

Date of Establishment: 1979

No of Employees: 120

## AUTOMOBILE ENTERPRISES CO LTD

184 Surawongse Road, Bangkok 10500

Tel: 234-0921

Telex: 20263 YMC TH

Senior Executives: M Seguin (General Manager)

PRINCIPAL ACTIVITIES: Assembler of motor vehicles

Principal Agencies: Peugeot

## AYUDHYA INVESTMENT & TRUST CO LTD

22 Central Chidlom Tower, 5-6th Floors, Ploenchit Road, Bangkok 10330

Tel: 254-0875

Cable: 'Aitrust'

Telex: 82334 AYUDHYA TH

Telefax: 254-7145

Chairman: Yong Luangrangsee; Vice Chairman: Somkiart Limsong

Directors: Ratana Suthiphongchai (President), Jarern Jirawisan (Executive Director), Manida Arithajati (Senior Executive Vice President), Thipsamat Na Chiengmai, Eksak Puripol, Veraphan Teepsuwan, Osamu Nishimura, Somchai Pipitvijitkorn

Senior Executives: Churai Puthanonta (SVP Accounting Dept), Vatcharin Lowhaphand (SVP & Manager-Legal & Office Services Dept), Punthong Thuchpramook (SVP Corporate Finance), Somboon Jareeyapamonkoon (VP, Commercial Finance), Kyohide Nakano (VP & Manager Japanese Business Development Dept), Pramote Athibai (VP & Manager Funding Dept), Netr Veerananont (VP Securities Trading Dept), Thanom Kuptamorn (Vice President, Computer Dept), Supranee Rujinarong (Assistant VP Internal Audit Dept)

PRINCIPAL ACTIVITIES: Deposit taking and lending, securities brokerage, and provident fund management services

Parent Company: Bank of Ayudhya Ltd

Financial Information:

	1989	1990
	Bt'000	Bt'000
Total Revenues	502,588	733,540
Net profit	93,488	125,486
Authorised capital	250,000	250,000
Paid-up capital	250,000	250,000
Shareholders' equity	655,135	719,543
Total assets	4,522,306	4,806,400

Principal Shareholders: Bank of Ayudhya Ltd (9.50%); Mitsui Taiyo Kobe Bank Ltd (8.0%); Bangkok Broadcasting & Television Co Ltd (8.0%); Siam Silos & Drying Co Ltd (8.0%); The Ayudhya Life Assurance Co Ltd (7.29%)

Date of Establishment: August 29th, 1974

No of Employees: 150

## B GRIMM & CO

See GRIMM, B, & CO

## BAHOMA CO LTD

Indra Regent Hotel, 120/126 Rajprarob Road, Bangkok 10400

Tel: 2511111, 2513121, 2523111, 2520111

Cable: Indrahotel Bangkok

Telex: 82723 INDRA TH

Telefax: 253-3849

President: Dr P A Poon (Also Managing Director)

Directors: Mrs J Indira, M Koret, I Chattmong, Angeli Poon, Ching Wa Pun

Senior Executives: K Manowalailao (General Manager)

PRINCIPAL ACTIVITIES: Hoteliers; management and ownership of various commercial buildings

Principal Bankers: Bangkok Bank of Commerce Ltd

Principal Shareholders: Ponthanasombat Co Ltd; Bangkok Bank of Commerce

Date of Establishment: August 1967

No of Employees: 725

## BANGCHAK PETROLEUM CO LTD

38 Srinakarin Road, Prawet, Bangkok 10260

Tel: (2) 301-2700

Telex: 87434, 87440 BCP TH

Telefax: 301-2859, 399-1052

Chairman: Kamthon Sindhvanonda

Directors: Sophon Suphapong (President), Sumit Chanmatee (Senior Executive Vice President), Vudichai Neeranartvong (Executive Vice President), Adis Teutvongse (Director, Finance & Administration), Vichien Usanachote (Director, Supply & Transport Dept), Bhinyo Kamvachirapitag (Director, Project & Engineering Dept), Col Pairoch Ruchirek (Director, Manufacturing Dept)

PRINCIPAL ACTIVITIES: Crude oil refining and petroleum products trading

Principal Bankers: Krung Thai Bank

Financial Information:

	1990
	US\$'000
Profit before tax	34,682
Profit after tax	22,460
Retained profit	32,975
Dividend	10,023
Dividend per share	2.40
Earnings per share	5.38
Authorised capital	167,100
Paid-up capital	167,100
Total assets	368,100

Principal Shareholders: Ministry of Finance (60%); Petroleum Authority of Thailand (30%); Krung Thai Bank (10%)

Date of Establishment: November 8th, 1984

No of Employees: 449

## BANGKOK AGRO-INDUSTRIAL PRODUCTS CO LTD

61 Tavich Building, Kasemraj Road, Bangkok 10110

Tel: 249-0570

Telefax: 249-8213

Directors: Prasert Pumkuman (Managing Director)

PRINCIPAL ACTIVITIES: Feedstuffs manufacturer; livestock breeding

Parent Company: Charoen Pokphand Feedmill Co Ltd

Principal Bankers: Bangkok Bank

## BANGKOK BANK LTD

333 Silom Road, Bangkok 10500

Tel: 234-3333

Cable: BANKOK BANK

Telex: 82638, 82670, 82906, 72011 BKBANK TH

Telefax: 230-1593

Chairman: Prasit Kanchanawat; President: Chatri Sophonpanich

Directors: Amnuay Viravan (Executive Chairman & CEO), Piya Sivayathorn (Executive Director), Chote Sophonpanich (Senior Executive Vice President), V Athi Avilasakul, Vira Ramyarupa (Senior Executive Vice President), Piti Sithi-Amnuai (Senior Executive Vice President), Damrong Krishnamara (Managing Director), Charn Sophonpanich (Executive Director), Chanchai Leetavorn (Executive Director), Thaworn Phornprapha, Yongsak Kanathanavanich, Prayoon Vinyaratn, Amorn Chandarasaomboon (Executive Director), Vichit Suraphongchai (Executive Director), Damri Darakananda (Executive Director), Deja Tulananda (Executive Director), Kitti Damnernchanvanich (Executive Director), Kovit Poshyananda (Executive Director)

PRINCIPAL ACTIVITIES: Commercial banking

Branch Offices: 405; Overseas branches in Hong Kong; Jakarta; Kuala Lumpur; London; Osaka; Tokyo; Taipei; Singapore; New York; Los Angeles; Hamburg; Phnom Penh

Subsidiary Companies: BBL (Cayman) Ltd (100%); PT BBL Dharmala Leasing (60%); BBL Finance Ltd (50%); BBL International Inc (50%)

Financial Information:

	31.12.91	31.12.92
	Bt'000	Bt'000
Deposits	448,333,572	498,753,886
Net profit	7,254,511	10,540,095
Dividend per share	28.00	3.10
Shareholders equity	37,695,212	45,335,307
Total assets	595,803,563	666,008,671

Principal Shareholders: Ministry of Finance; Asia Insurance Co Ltd; Wen Hsing Development Co Ltd; Petch Palace Co Ltd; Asia-Sermkij Co Ltd

Date of Establishment: December 1st, 1944

No of Employees: 24,035

## BANGKOK BANK OF COMMERCE LTD (THE)

99 Surasak Road, Bangkok 10500

Tel: 234-2930, 235-5040

Cable: Kokbancom Bangkok

Telex: 82525, 20644 Bancom Th

Telefax: (2) 234-2939

Chairman: M R Kukrit; President: Krirkkiat Jalichandra

Directors: Dr Prayoon Kanchanadul (Vice Chairman), Mrs Indira Jalichandra, Dr M R Jinsunon Svasti, Sakthip Krairiksh, Chaluey Kingsiri, Akachai Athicomnanta, Bomboonkiat Kasemsuwan, Krirkkiat Jalichandra, Mom Oraphin Diskul Na Ayudhya, Prapas Prapasnobol (Secretary)

Senior Executives: Sutatt Ramasoot (Senior Vice President-Manager International Dept)

PRINCIPAL ACTIVITIES: Commercial banking

Branch Offices: 149

Financial Information:

	1991
	Bt'000
Deposits	58,322,143
Profit before tax	78,062
Profit after tax	49,033
Retained profit	358,613
Earnings per share	20.0
Share capital	2,400,000
Total assets	73,465,414

Date of Establishment: November 14th, 1944

No of Employees: 4,592

## BANGKOK BROADCASTING & TV CO LTD

998/1 Phaholyothin Road, Bangkok

Tel: 2781255-60

Cable: BEBETEVEE

Telex: 82730 BBTV TH

Chairman: Chuan Ratanarak (also Chief Executive Officer)

Directors: Chatchur Karnasuta (Managing), Capt Supoch Sangsayan (Deputy Managing), Mrs Surang Prempre (Programme Manager)

PRINCIPAL ACTIVITIES: Television broadcasting

Principal Bankers: Bank of Ayudhya

Date of Establishment: 1968

No of Employees: 400



# THAILAND

## BANGKOK CABLE CO LTD

187/1 Rajdamri Road, Lumpinee, Patumwan, Bangkok 10500

Tel: 254-4550

Telex: 84440 BKCABLE TH

Telefax: 253-6028

President: Sompong Nakornsri (also Chief Executive)

Directors: Mrs Tipa Nakornsri, Athikom Tongnumtago (General Manager)

Senior Executives: Termsak Hongthiran (Marketing Director)

PRINCIPAL ACTIVITIES: Manufacturer of electric wires and cables

Principal Agencies: Pongtip Engineering Ltd, Partnership

Associated Companies: (Joint Ventures) Hitachi Bangkok Cable Co Ltd; Bangkok Metal Industry Co Ltd; Thai Hitachi Enamel Wire Co Ltd; Thai Copper Rod Co Ltd

Principal Bankers: Thai Danu Bank; Deutsche Bank; Chase Manhattan Bank; Banque Indosuez

Financial Information:

	1991
	Bt'000
Total revenue	2,138,890
Profit after tax	110,209
Retained profit	343,623
Earnings per share	110.21
Authorised capital	100,000
Paid-up capital	100,000
Shareholders' equity	443,623
Total assets	1,349,385

Principal Shareholders: Sompong Nakornsri Family

Date of Establishment: 1965

No of Employees: 630

## BANGKOK FEEDMILL CO LTD

36 Soi Yenchit Chan Road, Yanawa, Bangkok 10120

Tel: 2210801

Cable: Pokphand Bangkok

Telex: 82211 Th, 82186 Th

Chairman: J Chairavanont

Directors: Dhanin Chiaravonont (Managing Director)

PRINCIPAL ACTIVITIES: Production and distribution of animal feed

Date of Establishment: 1968

No of Employees: 440

## BANGKOK FILAMENT TEXTILE CO LTD

149 Suapah Road, Bangkok 10100

Tel: 221-5166

Telex: 82741

Directors: K Ebana (Managing)

PRINCIPAL ACTIVITIES: Textile trading

## BANGKOK FIRST INVESTMENT & TRUST LTD

300 Silom Road, Bangkok 10500

Tel: 237-6100, 237-8000

Telex: 84297 BFIT TH

Telefax: (2) 236-6736, 237-8095

Chairman: Choedchu Sophonpanich (also Managing Director)

Directors: Piti Sithi-Amnuai, Yothin Ari (Assistant Managing Director), Chokechai Tanpoonsinthana (Assistant Managing Director), Piya Malakul

Senior Executives: Seri Chirasawade (Provident Fund Manager), Praemrudee Switachata (Provident Fund Management), Pittaya Wongyai (Treasury Funding), Ovarit Phanprechakij (Commercial Finance)

PRINCIPAL ACTIVITIES: Financial services for the private commercial sector, securities services, provident fund management

Principal Bankers: Bangkok Bank Ltd; Citibank NA

Financial Information:

	31.12.91
	Bt'000
Profit after tax	228,620
Earnings per share	33.62
Authorised capital	100,000
Paid-up capital	100,000
Total assets	4,717,790

Principal Shareholders: Bangkok Insurance Co Ltd; Citibank Overseas Investment Corp; The Sophonpanich Co

Date of Establishment: 1969

No of Employees: 129

## BANGKOK INSURANCE CO LTD

302 Silom Road, Bangkok 10500

Tel: 234-1155

Cable: Bangins

Telex: 72230 Bangins Th

Telefax: 236-6541, 237-1681

Chairman: C Sophonpanich (Also Managing Director)

Directors: Voravit Rojrapitada

PRINCIPAL ACTIVITIES: All types of insurance including fire, marine and motor

Branch Offices: Chiangmai; Songkla

Principal Bankers: Bangkok Bank Ltd; Krung Thai Bank Ltd

Financial Information:

	31.12.90
	Bt'000
Revenue	1,086,699
Profits	245,578
Authorised capital	90,000
Paid-up capital	90,000
Total assets	2,370,027

Principal Shareholders: Bangkok Bank Ltd; Chin Sophonpanich

Date of Establishment: 1947

No of Employees: 524

## BANGKOK IRON & STEEL WORKS CO LTD

627-633 Jawaraj Road, Bangkok 10100

Tel: 222 5611, 222 0319

Directors: A Phijitphongchai (Managing Director)

PRINCIPAL ACTIVITIES: Manufacture of steel rods (used in reinforced concrete)

Branch Offices: 42 Moo 4 Suksawad Road, Samutprakarn, Tel 462 7041

Principal Bankers: Bangkok Bank; Krung Thai Bank

Principal Shareholders: U Phijitphangchai

Date of Establishment: 1967

No of Employees: Approx 560

## BANGKOK LIVESTOCK PROCESSING CO LTD

11/1 Bangna-Trad Highway Km 2.5, Bangkok 10260

Tel: (393) 1146-7, (393) 6020-4, (393) 1148, (393) 1149

Cable: Pokphand Bangkok

Telex: 81037 Blp Th

President: A Sripratak

Senior Executives: Chong Suphol (General Manager)

PRINCIPAL ACTIVITIES: Processing of chicken

Principal Bankers: Chase Manhattan Bank; Bangkok Bank of Commerce

Date of Establishment: 1973

No of Employees: 1,250

## BANGKOK METROPOLITAN BANK LTD

2 Chalermkhet 4 Street, Bangkok 10100

Tel: 2230561

Cable: Metrobank

Telex: 82281, 72047, 81153, 82049, 20133 METROBK TH

Telefax: 224-3768

Chairman: Udane Tejapaibul

Directors: Dr Yong Uahwatanasakul (Vice Chairman), Uthorn Tejapaibul (Vice Chairman), Sompong Thanasophon, Vichien Tejapaibul, Dusdee Savasti-Xuto, Sathien Tejapaibul, Boonsong Srifuengfung, Kamsin Sethbhakdi, Susin Suratanakavikul, Kobchai Sosothikul, Pricha Sumawong, James C Cheng, Kriang Kosiyatrakul

PRINCIPAL ACTIVITIES: Banking and finance

Financial Information:

	1989
	Bt'000
Deposits	39,526,329
Net income	94,274
Total assets	54,471,103

Date of Establishment: August 21st, 1950

## BANGKOK MILK PRODUCTS CO LTD

62/1-3 Rajdamri Road, Bangkok 10500

Tel: 252072, 6594900

Chairman: Pairoj Lamsam

Directors: Anusorn Sumbanu (Managing Director)

PRINCIPAL ACTIVITIES: Manufacture of condensed milk

Principal Bankers: Bangkok Bank; Siam Commercial Bank

Date of Establishment: 1964

No of Employees: Approx 60

## BANGKOK PRODUCE CO LTD

1855/67 Soi Phanurangsi, Bangkok 10700

Tel: 424 2719

Directors: S Sirivechmongkolchai (Managing)

PRINCIPAL ACTIVITIES: Corn trading and export

## BANGKOK RICE CO LTD

Bangkok Rice Building, 211/3 Rajawongse Road, Bangkok 10100

Tel: 2221737, 2229140, 2229144

Cable: Bangorice Bangkok

Telex: 82765 Bankrice Th

Directors: Pichai Korapinttanont (Managing)

PRINCIPAL ACTIVITIES: Export of milled, parboiled, polished, and other specialist types of rice; corn seed, yellow maize, sorghum and others

Principal Bankers: Bangkok Bank; First Bangkok City Bank; Standard Chartered Bank

Date of Establishment: 1964

No of Employees: Approx 30

## BANGKOK STEEL INDUSTRY CO LTD

5th Floor, UFM Building, 205 Rajawong Road, Bangkok 10100

Tel: 2229154/60, 2227166/7

Cable: Bsicoltid Bangkok

Telex: 84631 Ufm Th

President: Gen Pongse Punnakanta

Directors: P Nithivasin (Managing Director)

Senior Executives: C Chumkum (Production Manager)

PRINCIPAL ACTIVITIES: Manufacture of steel bars: round, special shape bars, etc

Branch Offices: 27 Poochaosamingprai Road, Phrapradaeng, Sumut Prakarn (Factory, Tel: 3943241/5)

Principal Bankers: Bangkok Bank; Bangkok Bank of Commerce

Principal Shareholders: Metro Co Ltd (27.6%); United Flour Mill Co Ltd (26.9%)

Date of Establishment: 1964

No of Employees: Approx 600

## BANGKOK WEAVING MILLS CO LTD

879 Bangkok Nonburi Road, Bangkok 10800

Tel: 5855915/8

Cable: Bokweave

Telex: 87978 BWM TH

Telefax: 587-2338

Chairman: Air Chief Marshal Nakrob Binsri

Directors: Phongsak Assakul (Managing Director)

Senior Executives: F Ligaya (General Manager)

PRINCIPAL ACTIVITIES: Manufacture of cotton yarn and various fabrics (apparel, home furnishings and wide width sheetings)

Principal Bankers: Siam Commercial Bank; Thai Farmers Bank; Mitsui Bank

Financial Information:

	1989
	US\$'000
Sales turnover	30,370
Profits	530
Authorised capital	4,000
Paid-up capital	4,000
Total assets	32,210

Principal Shareholders: Songsombat Co Ltd (46.47%); Mitsubishi Co Ltd (25.25%); Thai Farmers Bank Ltd (13.82%)

Date of Establishment: 1950

No of Employees: Approx 1,650

## BANK FOR AGRICULTURE & AGRICULTURE CO-OPERATIVES

469 Nakorn Sawan Road, Bangkok 10300

Tel: 282-5181/90, 282-5770/9

Telex: 72221 BAAC TH

Chairman: Pramual Sabhavasus; Vice Chairman: Thalerng Thamrong-Nawasawat

Directors: Apilas Osatananda (Representing the Office of the Prime Minister), Kasem Nachaiwieng (Representing the Office of the Juridical Council), Kovit Poshyananda (Representing the Ministry of Finance), Songyos Narkchamnan (Representing the Cooperatives Promotion Department), Pitipong Pungbun Na Ayudhya (Representing the Agricultural Land Reform Office), Chabalit Thanachanan (Representing the Bank of Thailand), Damrong Krishnamara (Representing the Chairman of the Thai Bankers Association), Anusorn Limchuvong (Representing shareholders-Agricultural Cooperatives),

PRINCIPAL ACTIVITIES: Agricultural finance

Principal Shareholders: Ministry of Finance 99.17%

No of Employees: 6,200

## BANK OF AMERICA NT & SA

2/2 Wireless Road, Bangkok 10500

Tel: 251-6333

Cable: Bankamerica Bangkok

Telex: 87329 BANAMER TH

Directors: T Heyermann (Vice President)

PRINCIPAL ACTIVITIES: Banking and financial services

Parent Company: Bank of America NT & SA, USA

Subsidiary Companies: BA Finance and Securities (Thailand) Ltd (BAFST)

Principal Shareholders: Bank of America stockholders

Date of Establishment: 1949

No of Employees: Approx 194

## BANK OF ASIA LTD

191 South Sathorn Road, Khet Yannawa, Bangkok 10120

Tel: 287-2211

Cable: BANKASIA

Telex: 81185, 84351, 87107 TH

Telefax: 287-2973/4

Chairman: Charunphan Isarangkun Na Ayudhya; President: Yos Euarchukiati

# THAILAND

**Directors:** Aswin Kongsiri, Kitja Konuntakiet, Lawan Tejapaibul, Pichai Suvanamas, Pradit Phatraprasit, Prasert Phatraprasit, Police Major Sawasdi Toomkosita, Sivavong Changkasiri, Vai Vathanakul, Somsak Naviroj, Vilaiphan Euarchukiati

**Senior Executives:** (Management Committee) Yos Euarchukiati (President), Prasert Phatraprasit (Senior Executive Vice President), Chulakorn Singhakowin (Senior Executive Vice President), Preechar Verapongs (Executive Vice President), James Stent (Executive Vice President), Sak Euarchukiati (Executive Vice President), Dr Asavin Chintakananda (Executive Vice President), Abhai Asavanund (Executive Vice President)

**PRINCIPAL ACTIVITIES:** Banking and finance

**Branch Offices:** 66 nationwide

**Subsidiary Companies:** First Pacific Asia Securities (Thailand) Ltd

**Financial Information:**

	31.12.89
	Bt'000
Deposits	26,176,000
Profits after tax	74,800
Authorised capital	1,600,000
Paid-up capital	1,600,000
Total assets	36,343,000

**Date of Establishment:** 1939

**No of Employees:** Approx 2,680

## BANK OF AYUDHYA LTD

550 Ploenchit Road, Bangkok 10330

**Tel:** (2) 255-0022, 255-0033

**Cable:** BANKAYUDYA BANGKOK

**Telex:** 82334 AYUDYA TH, 72003 AYUDYA TH, 87431 BAYFX TH, 87432 BAYFX TH

**Telefax:** (2) 253-8589

**Chairman:** Chuan Ratanarak; President; Krit Ratanarak (also CEO)

**Directors:** Thipsamat Na Chiengmai (Senior Executive Vice President), Wit Viriyaprapaikit, Ekasak Puripol (Executive Vice President), Somchai Pipitvijitkorn, Somlak Suthirat

**PRINCIPAL ACTIVITIES:** Commercial banking services

**Branch Offices:** 268

**Subsidiary Companies:** Ayudhya Investment & Trust Co Ltd, Bangkok

**Financial Information:**

	31.12.92
	Bt'000
Deposits	148,557,400
Profit after tax	2,500,102
Share capital	4,000,000
Total assets	174,109,107

**Principal Shareholders:** Chase Nominees Ltd; The Ayudhya Insurance Co Ltd; Bangkok Broadcasting & TV Co Ltd; Ratanarak Co Ltd

**Date of Establishment:** April 1st, 1945

**No of Employees:** 7,824

## BANK OF TOKYO LTD

1/2 Floors, Thaniya Building, 62 Silom Road, Bangkok 10500

**Tel:** 236-0119

**Telex:** 87310 TOHBANK

**Senior Executives:** Ryutaro Yoshioka (General Manager)

**PRINCIPAL ACTIVITIES:** Banking and financial services

**Parent Company:** Bank of Tokyo Ltd, Tokyo Japan

**Principal Shareholders:** Bank of Tokyo Stockholders

## BARA WINDSOR CO LTD

U-Chuliang Foundation Building, 968 Rama 4 Road, Bangkok 10500

**Tel:** 234-5021

**Cable:** BARACO BANGKOK

**Telex:** 82054 Baratex Th

**Chairman:** Colonel Suwan Penchan

**Directors:** Yod Jin Uahwatanasakul (Managing Director)

**Senior Executives:** Udane Tejapaibul, Dr Yong Uahwatanasakul, Mrs Supanya Uahwatanasaku, Kasien Uahwatanasakul

**PRINCIPAL ACTIVITIES:** Import and export of fertilizer, insecticide, dyestuffs, auxiliary rubber chemicals, sewing machines, finished medicines, welding machines, Toyota cars, paint and lacquer for household and automobile use

**Principal Agencies:** Sumitomo Chemical Co; Glasurit Co; (subsidiary of BASF group, Germany) Levi Strauss Co, USA; Jaymar-Ruby Inc, USA; Kemira Oy (Finland); Roger & Gallet, France; Pfaff Sewing Machines, Germany; Pegasus Mfg, Japan

**Subsidiary Companies:** Bara Windsor (M) Sdn Bhd, Malaysia; Bara Windsor (M) Sdn Bhd, Singapore

**Principal Bankers:** Bangkok Bank; Bangkok Metropolitan Bank

**Date of Establishment:** 1953

**No of Employees:** 500

## BASF (THAI) LIMITED

17/F Asoke Towers, 219/56-59 Sukhumvit 21, Bangkok 10110

**Tel:** (2) 259-0531

**Telex:** 87010 BASTHAI TH

**Telefax:** (2) 259-0530

**Chairman:** Bruno Friesen (Also Managing Director)

**Senior Executives:** Phornsak Prakoonhungsit (Division Manager)

**PRINCIPAL ACTIVITIES:** Chemical manufacturing from raw materials through processing to end products and applications

**Parent Company:** BASF AG, Germany

## BATA SHOE CO OF THAILAND LTD

GPO Box 120, 1002 Soi 55, Sukhumvit Road, Bangkok 10110

**Tel:** 3811126, 3811127, 3917400, 3917408, 3917421

**Cable:** Batashoe Bangkok

**Telex:** 82082 Bata Th

**Chairman:** N E Moubayed

**Directors:** N E Moubayed, C Chanuraj, Sompob Hotrakitya, A Fernandez, R Walter, Charoen Siriphand

**Senior Executives:** A Fernandez (Managing Director), C Chanuraj (Director & Administration Manager), L Longford (Marketing Manager), Y Kositamongkol (Accounts Manager)

**PRINCIPAL ACTIVITIES:** Manufacturers and distributors of footwear: rubber, leather, plastic, canvas, thong and microlon

**Associated Companies:** BSO companies operating in 98 countries worldwide

**Principal Bankers:** Standard Chartered Bank; Bangkok Bank Ltd; Siam Commercial Bank; Bank of America NT and SA

**Principal Shareholders:** Bafin (Nederland) BV; International Footwear Investment BV

**Date of Establishment:** November 1950

**No of Employees:** 1,921

## BAYER THAI CO LTD

130/1 Sathorn Nua Road, Bangkok 10500

**Tel:** 2331440, 2331454

**Telex:** 82903 Baythai Th

**Directors:** A Bothmer (Managing Director)

**Senior Executives:** Charn Chanchainarong

**PRINCIPAL ACTIVITIES:** Import and distribution of miscellaneous industrial chemicals; crop protection products; hygiene goods; pharmaceuticals and various household items

**Principal Bankers:** Bangkok Bank; Chartered Bank

**Principal Shareholders:** Bayer Farbenfabriken AG (45%)

**Date of Establishment:** 1962

**No of Employees:** Approx 500

## BERLI JUCKER CO LTD

99 Soi Rubia, Sukhumvit 42 Road, Bangkok 10110

**Tel:** 367-1111

**Cable:** BEJUCO BANGKOK

**Telex:** 84331, 81195 BEJUCO Th

**Telefax:** 367-1000

**Chairman:** Piti Sith-Amnuai; Vice Chairmen: Dr Prakob Hutasingh, Manuel V Pangilinan; President: Dr Adul Amatavivadhana

**Directors** David S Davies, Volker Fischer, Surin Osathanugrah, Sukhum Phongsathorn, Edward A Tortorici, Dr Pracha Guna-Kasem, Stuart Davy, Prasert Maekwatana, Visutr Phongviratchai

**Senior Executives** Phisit Dachanabhirom (First Senior Vice President-Finance & Administration Division), Phornchai Athikhomkulchai (Senior Vice President, Glass Products Division), Davis Pike (Senior Vice President, Medical Products Division), Vudhi Jaruvardom (Senior Vice President, Industrial Products Division), Heinz Knoke (Senior Vice President, Engineering Division), Poul W Weber (Senior Vice President)

**PRINCIPAL ACTIVITIES** Importers, exporters, manufacturers and distributors of engineering equipment, glass, pharmaceuticals, toiletries and cosmetics, scientific and photographic equipment, beverages, confectionery products, dyestuffs, chemicals for the textile, leather and paper industries

**Principal Agencies** Siemens Ag, Stahl, Toledo, MAN, Buehler, Du Pont, Rohm & Haas, DSM, Troy International, B Braun, Wild Leitz, Fujisawa, Duphar, Kali Chemie, Polaroid, Agfa-Gaevart, Aloka, Chinon, SKC, Hanimex, Copal, Molnycke, Black & Decker, Geha-Werke, UHU, Mistral, 3M, Thai Glass, Jacobs Suchard, Cadbury/Schweppes, Cognac Prince Hubert de Polignac, Inver House Distillers, 4711, Juvena, Yardley

**Subsidiary Companies** Agri Systems (Thailand) Ltd, BJC Marine Resources Development Co Ltd, Leighton Bruckner (Thailand) Co Ltd, Marble & Stones Co Ltd, Polipharm Co Ltd, Rubia Industries Ltd, Scandia Bangkok Co Ltd, Siam Snack Co Ltd, Thai Fluorspar & Mineral Co, Thai Klinipro Co Ltd, Thai-Scandic Steel Co Ltd, Thai Swiss Metalworks Co Ltd, Tropicwood Co Ltd, Thai Glass Industries Ltd

**Principal Bankers** Bangkok Bank, Thai Danu Bank, Siam Commercial Bank, Indosuez Bank

**Financial Information**

	1991 Bt'000	1992 Bt'000
Total revenues	5,881,618	6,610,436
Profit before tax	382,775	448,910
Profit after tax	293,127	352,589
Dividend per share	12 00	10 00
Earnings per share	38 07	33 30
Share capital	77,000	115,500
Total assets	5,145,644	8,176,109

**Principal Shareholders** Public Company

**Date of Establishment** 1882

**No of Employees** 5,482

## BETAGRO CO LTD

1/7 Yukol 2 (Suan Mali), Bangkok 10100

**Tel** (2) 223-1371

**Cable** Betagro Bangkok

**Telex** 87637 Betagro TH

**Telefax** (2) 224-3859

**Chairman** Chaivit Taepaisitphongse, President Vanus Taepaisitphongse

**Senior Executives** Nopporn Vayuchote (Senior General Manager), Somkiat Apinyapanich (Senior Marketing Manager), Kiattisak Woracjit (Senior Broiler Dept Manager), Vichai Rojnriertchanya (Trading Dept Manager)

**PRINCIPAL ACTIVITIES** Production of animal feed, poultry, pigs and veterinary drugs

**Subsidiary Companies** Betagro Feedmill Co Ltd, Betagro (Eastern) Co Ltd, Betagro (North-Eastern) Co Ltd, Betagro (Southern) Co Ltd

**Principal Bankers** First Bangkok City Bank

**Financial Information**

	1993 Bt'000
Profit before tax	28,160
Profit after tax	19,450
Retained profit	32,380
Earnings per share	6 48
Share capital	40,000
Total assets	1,478,350

**Date of Establishment** 1967

**No of Employees** 380

## BOOK CLUB FINANCE & SECURITIES CO LTD

9th Floor, Amarin Tower, 500 Ploenchit Road, Bangkok 10330

**Tel** 256-9113, 256-9118

**Cable** BOOKCLUB

**Telex** 22794 BOOKLUB TH

**Telefax** 253-9622

**Chairman** Dr Chirayu Isarangkun Na Ayuthaya

**Directors** M L Thawisan Ladawan, Binsuke Sugiura, Wirutt Ruttanaporn, Sompoch Intranukul, Keiji Arizumi, Dhanit Singhakowinta (Managing Director), Yoshiaki Itoh (Deputy Managing Director), Prakrit Pradipasen (Executive Director), Ikuo Sato (Executive Director)

**PRINCIPAL ACTIVITIES** Finance Business commercial finance, industrial finance, consumers finance, loan syndication, housing finance, hire purchase finance, Securities Business securities broker, securities trading, securities underwriting and investment consultancy

**Parent Company** Siam Commercial Bank Ltd, Long-Term Credit Bank of Japan Ltd

**Principal Bankers** Siam Commercial Bank Ltd, Bangkok

**Financial Information**

	1989 Bt'000
Revenue	390,319
Profits	69,368
Authorised capital	120,000
Paid-up capital	120,000
Total assets	3,283,751

**Principal Shareholders** The Crown Property Bureau, The Siam Commercial Bank Ltd, The Long Term Credit Bank of Japan Ltd

**Date of Establishment** 1971

**No of Employees** Approx 130

## BOON AGRICULTURAL CO LTD

36 Soi Yencht, Chan Road, Bangkok 10120

**Tel** 211-4660

**Directors** Thong Chotivat (Managing)

**PRINCIPAL ACTIVITIES** Agricultural produce

## BOON RAWD BREWERY CO LTD

999 Samsen Road, Bangkrabue, Bangkok 10300

**Tel** 241-1360, 243-4731

**Telex** 82567 BREWERY TH

**Telefax** 243-1740

**Chairman** Prachuab Bhirombhakdi

**Directors** Vidya Bhirombhakdi (Vice Chairman & General Manager), Chamnong Bhirombhakdi (Deputy Managing Director), Piya Bhirombhakdi (Chairman of the Executive Board), Vudha Bhirombhakdi (Executive Director), Santi Bhirombhakdi (Executive Director)

**Senior Executives** Vapee Bhirombhakdi (Export Manager), Chutinant Bhirombhakdi (Finance & Account Manager)

**PRINCIPAL ACTIVITIES** Brewing of Singha beer, manufacture of soda water and other beverages

**Subsidiary Companies** Boon Rawd Trading Co Ltd, Bangkok Glass Co Ltd, Plastic Thai Co Ltd, B B Group Co Ltd, B B Development Co Ltd, Chiangmail Malting Co Ltd, Singha Bier Haus Co Ltd

**Principal Bankers** Siam Commercial Bank Ltd, Thai Farmers Bank, Bangkok Bank Ltd, Krung Thai Bank Ltd, Leam Thong Bank

**Financial Information**

	1991 Bt'000
Sales turnover	15,889,000
Profit before tax	741,312
Profit after tax	494,960
Retained profit	502,956
Dividend per share	8 0
Earnings per share	82 0
Authorised capital	600,000
Paid-up capital	600,000
Total assets	5,920,000

# THAILAND

*Principal Shareholders:* Bhirombhakdi Family (70.9%)

*Date of Establishment:* 1933

*No of Employees:* 1,629

## **BORNEO CO (THAILAND) LTD**

2160 Ramkhamhaeng Road, Bangkok 10240

*Tel:* 374 0021, 374 0031

*Cable:* BORRAM Bangkok

*Telex:* 82743 Borneo Th

*Directors:* Somchai Chaisuparakul (Managing)

*PRINCIPAL ACTIVITIES:* Distributors and manufacturers: industrial chemicals, pharmaceuticals, machinery, consumer products

*Principal Agencies:* Chesebrough Ponds Int Inc, USA; Douwe Egberts Coffee & Tea Co, Holland; Wander Ltd, Switzerland; Jas Hennessy & Co, France; Tanqueray Gordon & Co Ltd, UK; Fuji Photo Films Co Ltd, Japan; John Dewar & Sons Ltd, UK

*Branch Offices:* 48/1 New Road, Bangkok 10100 (Factory), Tel: 2213231/5

*Parent Company:* Inchcape & Co Ltd, London, UK

*Subsidiary Companies:* SAB (Thailand) Ltd; Borneo Engineering Co Ltd; Jawa Manufacturing Ltd; Borneo Adjusters Ltd; The Borneo Co (Brokers) Ltd; Sigma Paints (Thailand) Ltd

*Principal Bankers:* Standard Chartered Bank Ltd; Thai Farmers Bank Ltd

*Principal Shareholders:* The Borneo Co Ltd, London (99.9%)

*Date of Establishment:* 1968

*No of Employees:* Approx 700

## **BORNEOTECH LIMITED**

231/2 South Sathorn Road, Bangkok 10120

*Tel:* 211-5013

*Cable:* BORTECH BANGKOK

*Telex:* 87998 BORNEOT TH

*Telefax:* (662) 212-0509

*Chairman:* Roy Barrett

*Directors:* Manit Lertsakornsiri (Managing Director), D D Tarrant, Chevalit Meesamanyont, Seri Kulekaluck

*Senior Executives:* Samarn Sricharoen

*PRINCIPAL ACTIVITIES:* Importer and distributor of technical type products

*Principal Agencies:* Cooper Group; Allison Automatic Transmission; 3M; Monroe; Chubb; Racal-Milgo; Coates Brothers; Ransomes Sims & Jefferies; Outboard Marine Corporation; Pirelli

*Parent Company:* Inchcape Plc

*Principal Bankers:* Bangkok Bank; Thai Farmers Bank; Siam Commercial Bank; Standard Chartered Bank

*Financial Information:*

	1991
	Bt'000
Sales turnover	683,975
Profit before tax	14,085
Profit after tax	9,793
Retained profit	62,456
Authorised capital	16,000
Paid-up capital	16,000
Total assets	573,912

*Principal Shareholders:* The Borneo Co Ltd

*Date of Establishment:* 1983 (Merger Anglo Thai Eng. & Borneo Eng)

*No of Employees:* 300

## **BRISTOL-MYERS (THAILAND) LTD**

41/1 Soi Somprasong 3, Petchburi Road, Bangkok 10400

*Tel:* 251 1301

*Cable:* Mytol

*Telex:* 82146 Bristol

*Chairman:* G M Brahmansna (Also Managing Director)

*Senior Executives:* D A Ramsay (General Manager)

*PRINCIPAL ACTIVITIES:* Manufacturer of pharmaceuticals and toiletries

*Principal Bankers:* Bank of America; Bangkok Bank

*Date of Establishment:* 1967

*No of Employees:* 270

## **BURAPA MAHARAJ CO LTD**

16 Plabplachai Road, Bangkok 10100

*Tel:* 223 3690

*Directors:* Sumeth Tejapaibul (Managing)

*PRINCIPAL ACTIVITIES:* Distillery

## **C ITOH & CO LTD**

9th Floor, Thaniya Building, 62 Silom Road, Bangkok 10500

*Tel:* 2360128

*Cable:* Citoh Bangkok

*Telex:* 87311 Itohchu Th

*Telefax:* 236-3521

*Chairman:* T Kito

*Directors:* T Hotta, Y Nakayama, S Aoki

*Senior Executives:* H Kawamoto (General Manager)

*PRINCIPAL ACTIVITIES:* Trading in grain, foodstuffs, metals, chemicals, textiles, machinery; export and import

*Parent Company:* C Itoh & Co Ltd, Tokyo, Japan

*Associated Companies:* Throughout Asia

*Principal Bankers:* Bank of Tokyo

*Date of Establishment:* December 1st, 1949

*No of Employees:* 25

## **CALDBECKS (THAILAND) LTD**

216 Ramkhamhaeng Road, Huamark, Bangkok 10240

*Tel:* 374-0021

*Telex:* 20659

*Telefax:* 374-8354

*Directors:* Paul Choong

*PRINCIPAL ACTIVITIES:* Sale of alcoholic beverages

## **CALTEX OIL (THAILAND) LTD**

1037 Ploenchit Arcade, Ploenchit Road, Bangkok 10500

*Tel:* 253-0400/25

*Cable:* Caltex Bangkok

*Telex:* 82749 CALTEX TH

*Telefax:* 253-4121

*Chairman:* Sukavich Rangsitpol (Also Managing Director)

*Directors:* G Toby Marion (General Manager), Sant Laohavanichskul, Verachai Tungpanitansook, William H Chatley Jr, Ross K Cutler

*Senior Executives:* Sukhavich Rangsitpol (General Manager)

*PRINCIPAL ACTIVITIES:* Marketing refined petroleum fuels and lubricating oils

*Branch Offices:* Depots: Chiang Mai; Phitsanulok; Ubon Ratchathani; Korn Kaen; Songkhla; Surat Thani; Chumport; Pakpanang; outlets total 517

*Parent Company:* Caltex Petroleum Corporation, Dallas, USA

*Principal Bankers:* Bank of America; Bangkok Bank; Chase Manhattan Bank

*Date of Establishment:* 1948

*No of Employees:* Approx 296

## **CAPITAL RICE CO LTD**

1400-1404 Songwad Road, Bangkok 10100

*Tel:* 2232412-9, 2233900-4

*Cable:* Caprice

*Telex:* 87963 CRGG TH, 84528 CICO TH

*Chairman:* Paisal Vanichchakvong

*Directors:* Vorapong Pichpongsa (Managing)

*PRINCIPAL ACTIVITIES:* Exporter of rice, maize, sorghum and other main agricultural products

*Subsidiary Companies:* Capital Silo and Drying Co Ltd

*Principal Bankers:* Bangkok Bank; Thai Farmers Bank

*Date of Establishment:* September 29th, 1977

*No of Employees:* 80

## CAPITAL SECURITIES CO LTD

G/F-21/3 Thai Wah Tower, South Sathorn Road, Bangkok 10120

Tel: (2) 285-0060, 285-0090

Telex: 82697 CAPITAL TH

Telefax: (2) 285-0505, 285-0535

Chairman: Vicharat Vichit-Vadakan; President: Takashi Harino

Directors: Kasama Kanchanachaya (Executive Director), Toshio Sasaki (Executive Director), Yosimichi Takekawa, Shinzo Katada, Pisit Tesabamroong

Senior Executives: Kusaya Leerahawong (Manager, Office of the Board)

PRINCIPAL ACTIVITIES: Securities business

Principal Bankers: Bangkok Bank; Thai Farmers Bank; Siam Commercial Bank

Financial Information:

	1991	1992
Revenue	Bt'000 141,543	Bt'000 204,985
Profit before tax	28,490	84,734
Profit after tax	18,036	62,559
Share capital	240,000	240,000
Shareholders' equity	285,327	1,041,486
Total assets	463,000	1,233,877

Principal Shareholders: Nomura Securities Co Ltd (25%)

Date of Establishment: May 26th, 1970

No of Employees: 161

## CARGILL LTD

Chokchai Building, 690 Sukhumvit Road, Bangkok 10110

Tel: 258 0520

Telex: 82600 cargill Th

Chairman: John G Baker

Senior Executives: R James (General Manager)

PRINCIPAL ACTIVITIES: Exporter of grain

Principal Shareholders: Cargill Ltd (99.9%)

Date of Establishment: 1968

No of Employees: 400

## CATHAY PACIFIC AIRWAYS LTD

5th Floor, Charn Issara Tower, 942/136 Rama IV Road, Bangkok 10500

Tel: 237-6161, 233-0060, 233-6105

Cable: AIRCATHAY

Telex: 21468 CXBKK TH

Telefax: 237-1647, 237-6175

Chairman: D A Gledhill

Directors: P D A Sutch (Managing Director), Rod Eddington (Deputy Managing Director), P Tsai (Deputy Managing Director), R J F Cobbold (Marketing Director), M D Thacker (Commercial Director), V R P Hughes (Financial Director)

Senior Executives: Conrad F J Clifford (Manager Thailand), Pornpimon Samod (Staff & Administration Manager, Thailand), Visit Suthamtarikul (Sales Manager-Thailand), Cynthia Hui (Assistant to Manager), Vimonsri Koetsawadi (Accounting Manager), Sanit Thawilvesjjakul (Airport Services Manager), Amnuay Chueyklin (Station Maintenance Manager)

PRINCIPAL ACTIVITIES: Provision of airline services

Branch Offices: Head Office: Swire House, PO Box 1, Hong Kong

Parent Company: The Swire Group

Principal Bankers: Hongkong & Shanghai Banking Corporation

Principal Shareholders: The Swire Group; Hongkong & Shanghai Banking Corporation; China International Trust; Investment Corporation of Hong Kong Ltd

Date of Establishment: September 24th, 1946

No of Employees: 204

## CENTRAL DEPARTMENT STORE LTD

7th Floor, Chidlom Branch, 1027 Ploenchit Road, Bangkok 10330

Tel: 255-6955

Cable: Cetrac Bangkok

Telex: 82768 CETRAC TH

Telefax: (662) 254-9150, 254-9151

Chairman: Vanchai Chirathivat; Vice Chairman: Suthiphorn Chirathivat

Directors: Samrit Chirathivat (Chief Executive Officer), Suthichai Chirathivat (Executive Vice President-Finance), Suthikiati Chirathivat (Executive Vice President-Marketing & Planning)

PRINCIPAL ACTIVITIES: Department store chain; import - export, wholesale and manufacture of retail goods; franchisees for fast-food (Kentucky Fried Chicken, Baskin-Robbins, BurkerKing, Mister Donut); operation of hotels and restaurants; manufacture of confectionery; real estate development; publishing

Branch Offices: Central Department Store-Wang Burapha 677-691 Wang Burapha, Bangkok 10200, Tel: 222-8171/9; Central Department Store, Chidlom 1027 Chidlom, Ploenchit Road, Bangkok 10500, Tel: 251-8136, 251-9201/10; Central Department Store, Lad Ya, 37 Lad Ya, Bangkok 10600, Tel: 437-0111; CDS, Lard Prao, 1961 Paholyothin Road, Bangkok 10230, Tel: 541-1111, Fax: 541-1308; CDS Huamark, Ramkamhaeng Road, Bangkok, Huamark, Bangkok, Tel: 318-0391, Fax: 314-2326

Subsidiary Companies: Central Trading Co Ltd; Central Garment Factory Co Ltd; Samrit International; Tieng Chirathivat Ltd; Central Sports Co Ltd; Central International Development Co Ltd; Central Plaza Co Ltd; Central Plaza Hotel Co Ltd; Central Van Melle Confectionery Co Ltd; Central Hua-Hin Resort Hotel Co Ltd; Central Industrial Technology Co Ltd; Central Land and Development Co Ltd

Principal Bankers: Bangkok Bank Ltd; Bank of America; Krung Thai Bank Ltd; Bangkok Metropolitan Bank Ltd; Standard Chartered Bank

Financial Information:

	1991
Sales turnover	Bt'000 15,000,000
Share capital	120,000

Principal Shareholders: Chirathivat Family (100%)

Date of Establishment: 1947

No of Employees: Over 14,000 (Group)

## CENTRAL FOOD PRODUCTS CO LTD

7/3 Phaholyothin Road, Pathumthani

Tel: 518-8811

Telex: 72267 CENTACO TH

President: P Laovoravit

PRINCIPAL ACTIVITIES: Livestock and animal feed

## CH KARNCHANG CO LTD

See KARNCHANG, CH, CO LTD

## CHAI YONG (1970) CO LTD

183 Rajdamri Road, Regent House, Bangkok 10500

Telex: 87261 CYP TH

Directors: Phaitoon Srichaiyongphanich (Managing)

PRINCIPAL ACTIVITIES: Export of cereals, jute, etc

## CHAIYAPORN RICE CO LTD

613-7 Songwad Road, Bangkok 10100

Tel: 224-004

Cable: Chaiyaporn Bangkok

Telex: 82987, 82237

Telefax: 224-9864

Directors: Pahiboon Kuosongtum, Somphon Boonyamanond, Sombat Boonyamond, Phaisarn Kuosongtum, Somboon Boonyamanond, Sonchai Boonyamanond, Luerat Komsawadichai, Ms Orapin Kuosongtum

PRINCIPAL ACTIVITIES: Export of various agricultural products (rice, sorghum, beans, sago seeds, etc)

# THAILAND

*Principal Bankers:* Bangkok Bank; First Bangkok City Bank; Citibank  
*Date of Establishment:* 1968  
*No of Employees:* 40

## CHAO PHYA CO LTD

56/1 Poochaosamingprai Road, Samrong Thai, Samutprakarn  
*Tel:* 394-6819  
*Telex:* 72079 CHAPYCO TH  
*PRINCIPAL ACTIVITIES:* Production of tapioca flour and pellets

## CHAROEN POKPHAND FEEDMILL CO LTD CPF

CP Tower Building, 313 Silom Road, Bangkok 10500  
*Tel:* 231-0700  
*Telefax:* 231-0289  
*Chairman:* Dhanin Chiaravanont  
*Director:* Prasert Poongkumarn (Managing Director)  
*PRINCIPAL ACTIVITIES:* Manufacture of livestock and animal feed  
*Subsidiary Companies:* Bangkok Agro-Industrial Products Co Ltd;  
 Charoen Pokphand Northeastern Co Ltd  
*Principal Bankers:* Bangkok Bank  
*Principal Shareholders:* CP Group  
*No of Employees:* Approx 1,000

## CHAROENPHAN, P, FEEDMILL CO LTD

144 Suksawad Road, Rachburana, Bangkok 10140  
*Tel:* 463-0040  
*Telex:* 87054 PCPFEEED  
*Directors:* Prasit Sirimongkolkasem (Managing)  
*PRINCIPAL ACTIVITIES:* Animal and livestock feed merchants

## CHASE MANHATTAN BANK

965 Rama 1 Road, Bangkok 10500  
*Tel:* 252 1141  
*Cable:* CHAMANBANK BANGKOK  
*Telex:* 82601 CHASE BK  
*Senior Executives:* K L White (General Manager)  
*PRINCIPAL ACTIVITIES:* Commercial banking

## CHIA TAI COMPANY LTD

299-301 Songsawad Road, Bangkok 10100  
*Tel:* 233-8191/9, 233-6831, 235-5220  
*Cable:* Chiatai Bangkok  
*Telex:* 82015 CHIATAI TH  
*Telefax:* (662) 237-1540  
*Vice Chairman:* Phongthep Chiaravanont; *President:* Manu Chiaravanont  
*Directors:* Wanlop Chiaravanont, Manas Chiaravanont  
*PRINCIPAL ACTIVITIES:* Trading in fertiliser products; agricultural chemicals, vegetable seeds  
*Subsidiary Companies:* South-East Agricultural Show  
*Principal Bankers:* Bangkok Bank; Thai Farmers Bank; Citibank  
*Financial Information:*

	1991
	Bt'000
Sales turnover	1,700,000
Profits	10,000
Authorised capital	30,000
Paid-up capital	30,000
Total assets	542,000

*Principal Shareholders:* Phongthep Chiaravanont (19.9%); Sumeth Chiaravanont (14.1%)  
*Date of Establishment:* 1983  
*No of Employees:* 300

## CHIDLOM DEPARTMENT STORE CO LTD

1027 Soi Chidlom, Ploenchit Road, Pethumwan, Bangkok 10330  
*Tel:* 2518136, 2519201/9  
*Cable:* CETRAC BANGKOK  
*Telex:* 82768 CETRAC TH  
*Telefax:* (2) 254-9166  
*Chairman:* Samrit Chirathivat  
*Directors:* Suthichart Chirathivat (Manager)  
*PRINCIPAL ACTIVITIES:* Department store: direct sale of wide range of consumer products; retail purchase  
*Principal Agencies:* Tsun Fai Impex Co Ltd (HK); Okano & Co (1960) Ltd (Osaka); Franz Weissblatt Inc (NY); Karl Hohn (Frankfurt)  
*Parent Company:* Central Department Store Ltd  
*Principal Bankers:* First Bangkok City Bank  
*Financial Information:*

	31.12.91
	Bt'000
Sales turnover	2,545,477
Profit before tax	170,282
Profit after tax	114,284
Retained profit	456,190
Earnings per share	57.14
Authorised capital	80,000
Paid-up capital	80,000
Total assets	2,406,021

*Principal Shareholders:* Vanchai Chirathivat, Suthichai Chirathivat, Samrit Chirathivat  
*Date of Establishment:* 1974  
*No of Employees:* 1,065

## CHINTEIK ELECTRONIC INDUSTRIES CO LTD

5 Soi Nan Nua, Sukhumvit Road, Phraknong, Bangkok 10110  
*Tel:* 253-5768  
*Telex:* 20988 CBTRADE  
*Telefax:* (2) 529-1638  
*Directors:* Vajana Bhukaswan  
*PRINCIPAL ACTIVITIES:* Trading in electronic components, semiconductors, and other electronic equipment

## CHRISTIANI & NIELSEN (THAI) LTD

1779 New Petchburi Road, Bangkok 10310  
*Tel:* 251-4111/7  
*Cable:* CONBAN  
*Telex:* 82673 CONBAN TH  
*Telefax:* 251-4118  
*Chairman:* A Steen Pedersen  
*Directors:* Udane Tejapaibul, Suradej Maharom, Atchara Tejapaibul, Phorn Panitpakdi, Prasarn Bhiraj Buri, Vichai Assarat, Per Lindegaard Laursen (Managing)  
*Senior Executives:* Praja Donavanik (Chief Engineer), Amnart Intrasukri (Chief Engineer), Dr Likhit Kittisatra (Chief Designer), Kim Lundberg (Company Secretary)  
*PRINCIPAL ACTIVITIES:* Civil engineers and contractors  
*Principal Bankers:* Banque Indosuez; Deutsche Bank (Asia); Bangkok Metropolitan Bank; Thai Farmers Bank; Siam Commercial Bank  
*Financial Information:*

	1991	1992
	Bt'000	Bt'000
Sales turnover	2,426,000	2,650,000
Profit after tax	104,000	350,000

*Principal Shareholders:* The Crown Property Bureau  
*Date of Establishment:* 1930  
*No of Employees:* 1,500

## CMIC FINANCE & SECURITIES CO LTD

209 Asoke Road, Bangkok  
*Tel:* 2580351  
*Cable:* CMIC  
*Telex:* 72278 CMIC TH  
*Telefax:* 258-3418

**Chairman:** Sunthorn Hongladarom

**Directors:** Suthep Wongvorazathe (Managing), Choti Chutrakul, Thienchai Lailert, Anuporn Pongsurapipat, Banthoon Lamsam

**Senior Executives:** Tanongsak Arthakan (SVP-Finance & Operations), Surapol Tippavongse (SVP-Money Market & Investment Services), Sawat Chobdhuma (VP-Finance & Administration), Boonchoo Yensabai (VP-In-House Counsel), Surajai Boontanrart (VP-Central Operations), Manoon Poondi (VP-Consumer Finance), Pongstorn Kunanusorn (VP-Commercial Accounts),

**PRINCIPAL ACTIVITIES:** Financial services, investment financing, deposit-taking

**Branch Offices:** Chiangmai; Khon Kaen; Haadyai; Bhuket and Silom-Bangkok

**Parent Company:** Thai Farmers Bank; Yip In Tsoi Group

**Principal Bankers:** Thai Farmers Bank; Chase Manhattan Bank NA

**Principal Shareholders:** Thai Farmers Bank; Yip In Tsoi Group

**Date of Establishment:** 1970

**No of Employees:** Approx 184

## COLGATE-PALMOLIVE (THAILAND) LTD

19 Sunthornkosa Road, Klong Toey, Bangkok 10110

**Tel:** 249-0451

**Cable:** PALMOLIVE BANGKOK

**Telex:** 87350 PALMO TH

**Telefax:** 249-3869

**Chairman:** Pote Sarasin

**Directors:** P Dam (Managing Director), R M Agate, Pakorn Thavisin, L D Juliber, R L Foreman, Prasarn Lerkraisit, Pote Sarasin

**Senior Executives:** R L Foreman (Controller), J J Guiney (Marketing Director), Prasarn Lerkraisit (Manufacturing Director), Praphas Laosudhi (Sales Director), Virasak Hoonmekavate (Human Resources Director)

**PRINCIPAL ACTIVITIES:** Manufacture of toilet soaps, detergents, dental cream, talcum powder, and related products

**Parent Company:** Colgate-Palmolive Company, New York, USA

**Principal Bankers:** Bangkok Bank; Thai Danu Bank

**Financial Information:**

	1991	1992
	Bt'000	Bt'000
Sales turnover	2,000,000	3,000,000
Share capital	133,289	133,289

**Principal Shareholders:** Colgate-Palmolive Company, New York, USA

**Date of Establishment:** December 25th, 1958

**No of Employees:** 684

## CONCRETE PRODUCTS & AGGREGATE CO LTD

1 Siam Cement Road, Bangkok 10800

**Tel:** 585-0111

**Cable:** CPAC BANGKOK

**Telex:** 72251 Siament Th

**Chairman:** Poonperm Krairiksh

**Directors:** Chaiyont Huvanandana (Managing)

**PRINCIPAL ACTIVITIES:** Manufacture of pre-stressed and precast concrete; CPAC Rocla pipes, ready mixed concrete, CPAC-Monier roof tiles

**Parent Company:** Siam Cement Co Ltd

**Principal Bankers:** Thai Farmers Bank

**Principal Shareholders:** Siam Cement Co Ltd

**Date of Establishment:** 1952

**No of Employees:** 1,200

## CONTINENTAL OVERSEAS CORPORATION

403 Bangkok Union Insurance Bldg, 175/177 Suriwong Rd, Bangkok 10500

**Tel:** 2331791/5

**Cable:** Fribrene

**Telex:** 82658 Coc Bk

**Senior Executives:** Peter Feddersen (Vice President and General Manager)

**PRINCIPAL ACTIVITIES:** Import and export of grain; rice, tapioca, sorghum, maize

**Date of Establishment:** 1969

**No of Employees:** 230 (approx)

## CP AGRO-INDUSTRY CO LTD

61 Kasemraj Road, Klongtoey, Bangkok 10110

**Tel:** 249 0555

**Directors:** C Chiaravanont

**PRINCIPAL ACTIVITIES:** Livestock and animal feed

## CP INTERTRADE CO LTD

CP Tower Building, 313 Silom Road, Bangkok 10500

**Tel:** 231-0221

**Cable:** CPINTER

**Telex:** 87094 CPINTER

**Telefax:** (662) 231-0285

**President:** Phornsin Phacharintanaku

**PRINCIPAL ACTIVITIES:** International trading company; domestic marketing and distribution; freight forwarding and customs clearance; offshore trading (commodities: maize, rice, sorghum, beans, etc; chicken, pork, food products and light industrial)

**Parent Company:** Charoen Pokphand Group of Companies

**Principal Bankers:** Chase Manhattan Bank; Bangkok Bank

**Financial Information:**

	1990
Authorised capital	Bt'000
Paid-up capital	50,000
	50,000

**Date of Establishment:** 1980

**No of Employees:** 174

## CP POLY-INDUSTRY CO LTD

528/2-11 Sukhumvit 22 Road, Bangkok 10110

**Tel:** 390-2835

**Telex:** 82395

**Directors:** Min Tienworn (Managing)

**PRINCIPAL ACTIVITIES:** Manufacture of synthetic fibres

## CREMER, PETER, LTD

690 Sukhumvit Road, Bangkok 10110

**Tel:** 391-8892

**Telex:** 82647 CREMER

**Directors:** G Jouret

**PRINCIPAL ACTIVITIES:** Production of tapioca flour and pellets

## CROWN SEAL CO LTD

99/34 Chaeng Watthana Road, Donmuang, Bangkok 10210

**Tel:** (2) 574-4230

**Telex:** 21446 CRWONSL TH

**Telefax:** (2) 573-1687

**Chairman:** Pong Sarasin

**Directors:** Somchai Bulsook, Yoshiro Takasaki, Sukhum Phongsathorn, Masao Ushida, Chingchai Chirasavinuprapand, Hirofumi Miki, Dennosuke Yamashita, Vapee Bhirombhakdi, Prachuab Bhirombhakdi, Pramude Buranasiri (General Manager)

**Senior Executives:** Vitien Nildum (R&D Manager), Surapongse Sowawattanukul (Administrative Manager), Suchati Tongsomgit (Bangkok Plant Manager), Kiat Ouivirach (Rangsit Plant Manager), Wisudh Apichanapongse (Financial Manager), Pinpejara Hutasingh (Marketing Manager), Kanueng Koksuntia (Maintenance Manager), Jai Reongusahakit (Engineering Manager), Thongchai Srisook (Personnel Manager)

**PRINCIPAL ACTIVITIES:** Manufacture of crown caps, pilfer-proof caps, maxi crown caps, maxi caps, maxi-P caps and easy open ends

**Principal Bankers:** Hongkong & Shanghai Banking Corporation; Thai Farmers Bank; Bangkok Bank



# THAILAND

## Financial Information:

	1991	1992
	Bt'000	Bt'000
Sales turnover	1,146,122	1,307,098
Profit before tax	84,841	109,165
Profit after tax	59,262	76,666
Dividend	49,000	50,000
Dividend per share	4.90	5.00
Earnings per share	58.99	61.76
Shareholders funds	589,941	617,608
Total assets	1,359,890	1,432,215

*Principal Shareholders:* Toyo Seikan Kaisha Ltd; Boon Rawd Brewery Co Ltd; Thai Pure Drinks Co Ltd; Serm Suk Co Ltd

*Date of Establishment:* 1968

*No of Employees:* 778

## DATA GENERAL (THAILAND) LTD

2189 New Petchburi Road, Bangkok 10310

*Tel:* 314-1431

*Telex:* 82977 DATAGEN TH

*Senior Executives:* Chirasak Prateepasen (General Manager)

*PRINCIPAL ACTIVITIES:* Computer peripherals and integrated circuits

## DHANA SIAM FINANCE & SECURITIES CO LTD

Sinthorn Building, 132 Wireless Road, Bangkok 10500

*Tel:* 250-0250, 254-3450

*Telex:* 20592 DHANACO TH

*Telefax:* 254-4106

*Chairman:* Prachtir Yossundara; Chairman of Executive Committee: Sukhum Singaravanij; President: Rutt Phanijphand

*Directors:* Yongswasdi Kridakon, Montri Mongkolsawat, Mrs Benjawan Kumpanartsanyakorn, Mrs Chiranand Vissessoak (Senior Vice President), Shaw Sinhaseni (Senior Vice President)

*Senior Executives:* Chiranand Vissessoak, Shaw Singaseni, Piyaporn Bodhidatta, Chaiyant Chinokul (Vice President-Operation Department), Vinai Srisombat (Vice President-Information System Department), Saravut Busayarat (Vice President-Securities Department), Siripong Sombatsiri (Vice President-Investment Department), Supaluck Tachaseinkul (Assistant Vice President-Business Development Department), Chuanchune Kanchanapee (Vice President-Funding Department)

*PRINCIPAL ACTIVITIES:* Finance and securities

*Principal Bankers:* Siam Commercial Bank

*Financial Information:*

	31.03.90
	Bt'000
Revenue	408,232
Profits	79,116
Authorised capital	300,000
Paid-up capital	300,000
Total assets	11,318,493

*Principal Shareholders:* The Crown Property Bureau (16.60%); Pathomthurakit Co Ltd (10%); Vathana Karm Co Ltd (4.98%); The Siam Commercial Bank Ltd (4.44%)

*Date of Establishment:* May 29th, 1974

*No of Employees:* 258

## DIETHELM & CO LTD

Diethelm Towers, 93/1 Wireless Road, Lumpinee, Patumwan, Bangkok 10330

*Tel:* (2) 251-1700

*Telex:* 81169 DITHELM TH

*Telefax:* (2) 256-0267

*Chairman:* M Diethelm

*Senior Executives:* R Petruzzi (General Manager & Manager, Pharmaceuticals), G Thoma (Manager, Food Products), L Boe (Manager, Consumer Products), M Andrighetto (Manager, Special Products), P Wuest (Manager, New Business Ventures), W Brenneis (Manager, Engineering), L A Matzig (Manager, Travel Office), H P Tillmann (Manager, Finance)

*PRINCIPAL ACTIVITIES:* Marketing and distribution of goods and services (food, consumer and personal care products, pharmaceuticals, industria, chemical, and pharmaceutical goods); operation of travel business

*Parent Company:* Diethelm & Co AG, Switzerland

*Subsidiary Companies:* Diethelm Singapore Pte Ltd; Diethelm Malaysia Sdn Bhd; PT Dietcotama Internusa

*Financial Information:*

	1991
	Bt'000
Sales turnover	9,850,000
Profit before tax	542,000
Profit after tax	337,000
Shareholders' funds	793,000
Total assets	5,150,000

*Date of Establishment:* 1906

*No of Employees:* 2,600

## DOLE THAILAND LTD

1126/1 New Petchburi Road, Bangkok 10400

*Tel:* 250 0810

*Cable:* Dole Thai Bangkok

*Telex:* 81191 DOLTHAI TH

*Telefax:* (662) 253-4232

*Chairman:* Puang Suwanaratana

*Directors:* Dennis C Anderson (Managing Director)

*Senior Executives:* Robert I Hart (Finance Manager), Christopher Hubbard (Plantation Manager)

*PRINCIPAL ACTIVITIES:* Manufacturer of canned pineapple

*Parent Company:* Castle & Cooke Inc

*Principal Bankers:* Thai Farmers Bank

*Principal Shareholders:* Dole Company, Honolulu, Hawaii; Castle & Cooke Worldwide Ltd, Hong Kong; Thai Farmers Bank

*Date of Establishment:* 1973

*No of Employees:* 3,000

## DU PONT (THAILAND) LTD

9/Floor Yada Building, 56 Silom Road, Bangkok 10500

*Tel:* (2) 236-8585

*Cable:* Forelpont Bangkok

*Telex:* 82732 DUFE TH

*Telefax:* (662) 236-0027

*President:* Thirachai Ongmahutmongkol (also Managing Director)

*Senior Executives:* Visit Tantivanishakij, Kritsana Pongcharnchavalit

*PRINCIPAL ACTIVITIES:* Import and distribution of industrial and agricultural chemicals, textile fibres and plastics

*Parent Company:* E I Du Pont De Nemours & Co Inc, Wilmington, Delaware 19898, USA

*Subsidiary Companies:* Du Pont Far East Inc, Thailand

*Principal Bankers:* Bangkok Bank

*Principal Shareholders:* Wholly owned subsidiary of Du Pont

*Date of Establishment:* 1971

*No of Employees:* 60

## DUSIT TEXTILE CO LTD

6th Floor, Dusit Thani Bldg, 946 Rama 4 Road, Bangkok 10500

*Tel:* 233-8856, 236-1085

*Telex:* 87308 TH

*Telefax:* (662) 384-1618

*President:* Norio Ota

*Directors:* Surin Thepkanchana, Shinichi Furo, Riichi Ishii, Tadashi Takahashi, Hiran Thakranboot, Isao Fujikawa, Choosak Dilokwatthanakhoon, Surasa Dilokwatthanakhoon, Poplindersingh Kokanutphongchai, Vararat Thepkanchana

*PRINCIPAL ACTIVITIES:* Manufacture of cotton yarn, cotton and polyester blended yarn, cotton and cotton and polyester fabrics

*Branch Offices:* Factory: 49 Moo 3, Samrong Tai, Samutprakarn, Tel: 394-1941, 394-0763

*Parent Company:* Marubeni Thailand Co Ltd

*Principal Bankers:* Bank of Tokyo; Mitsui Bank

## Financial Information:

	31.12.90	31.12.91
	Bt'000	Bt'000
Sales turnover	644,275	650,106
Profit before tax	59,683	64,546
Share capital	120,000	120,000
Total assets	608,256	547,887

*Principal Shareholders:* Erawan Textile Co Ltd (26%)

*Date of Establishment:* 1974

*No of Employees:* 775

## DUSIT THANI CORPORATION LTD

Dusit Thani Office Building, 946 Rama 4 Road, Bangkok 10500

*Tel:* 233-1130

*Cable:* Dusitotel Bangkok

*Telex:* 81170, 81027 TH

*Telefax:* 236-6400

*Chairman:* Mrs Chanut Piyaoui (Also Managing Director)

*Directors:* Chalerm Cheo-Sakul, Dr Chirayu Isarangkun Na Ayuthaya, Cahntint Donavanik, Lt Col Voraphong Piyaoui, Dr Somphop Susangkornkarn, Soomboon Nanthaphiwat, Somphot Piyaoui, Osot Kosin, Sinee Thienprasiddhi, Banterng Tantavit, M R Yongswardi Kridakorn, Sansern Kraichitti

*Senior Executives:* Robert Wu (Director, Property & Projects), Varothai Suriyong (Property & Property Development Manager), Erie Hallin (Director-Corporate Marketing), Kasem Akanesuwan (Corporate Financial Controller), Mannon Kalapat (Human Resource Development Manager), Vichiean Tabjittra

*PRINCIPAL ACTIVITIES:* Hotel operators and maintenance

*Principal Agencies:* Format Advertising Co Ltd

*Subsidiary Companies:* Dusit Inn Hotel, Chinag Mai; Dusit Laguna Hotel, Phuket; Dusit Resort Hotel, Pattaya; Princess Hotel, Bangkok (Restaurant) Dusit Rintarn; Le Jardin

*Principal Bankers:* Laem Thong Bank; Bangkok Bank; Standard Chartered Bank; Krung Thai Bank; Siam Commercial Bank; Thai Farmers Bank

*Principal Shareholders:* Crown Property Bureau; Piyachantana Co Ltd; Princess Co Ltd; Chanint Co Ltd; Traisathit C P

*Date of Establishment:* 1969

*No of Employees:* 2,146

## EAST ASIATIC COMPANY (THAILAND) LTD

31/F Lumpini Twr, 1168/92-109 Rama IV Road, Thungmahamek, Sathorn, Bangkok

*Tel:* 285-6677, 286-6682, 286-5599

*Cable:* PYRAMIDE

*Telex:* 84768

*Telefax:* 285-5031

*Chairman:* Carsten Dencker Nielsen

*Directors:* Sunthorn Hongladarom, Kasame Chatikavanij, Chirayu Isarangkun, Na Ayuthaya, Wolfgang Zimmermann, Michael Fiorini, Chanchai Leetavorn, Asbjorn Holst Larsen, Joti Bhokavanij (Managing Director)

*Senior Executives:* Vudhiphol Suriyabhivadh (Financial Director), Hans Henrik Melchior (Company Secretary), Choopong Angpiroj (General Manager, Corporate Affairs), P R Romhild (General Manager, Chemicals), K K Voldum (Manager, Technical Division), Robert Lee (General Manager, Graphics Division), Chavalit Charoenyingvatana (Manager, Chemicals Division II), Sumana Pornnutvutikul (Division Manager, Managing Director's Office), Suparerk Chuengcharoen (Personnel Manager), James D Han (Manager, Dyestuffs), Prasit Nijsuwan (Manager, Pharmaceuticals Division), Tawat Mesommonta (Manager, EDP)

*PRINCIPAL ACTIVITIES:* Chemicals; paints; pharmaceuticals; printing machinery; construction equipment; diesel and gasoline engines; materials handling equipment; car accessories

*Principal Agencies:* ICI Ltd (UK); Gurling Ltd (UK); Cav Ltd (UK); Lucas Service Overseas Ltd (UK); Heidelberg (Germany); AE Auto Parts (UK); Volvo-Penta Engines

*Branch Offices:* Warehouse & Distribution Centre, 89 Moo 15 Kingkaew Road, Bangna-Trad Highway, Tambol Bangplee Yai, Amphur Bangplee, Samutprakarn

*Parent Company:* The East Asiatic Co Ltd, Denmark

*Associated Companies:* Dumex Ltd; The East Asiatic Co (Brokers) Ltd; ICI Asiatic (Agriculture) Co Ltd; United Asiatic Co Ltd; EAC Export Corporation (Thailand) Ltd; ICI Paints (Thailand) Ltd; ICI Asiatic Chemical Co Ltd; Guardian Assurance Co (Thailand) Ltd; Peroxythai Ltd; Pacific Seeds (Thai) Ltd; Bangkok Modern Terminal Ltd

*Principal Bankers:* Standard Chartered Bank; Thai Farmers Bank; Bank of America; Bangkok Bank; Banque de l'Indochine

*Financial Information:*

	31.12.91	31.12.92
	Bt'000	Bt'000
Total revenues	3,817,851	3,794,155
Profit before tax	353,706	323,919
Profit after tax	267,487	254,944
Retained profit	1,001,780	941,934
Dividend	224,850	314,789
Share capital	900,000	900,000
Total assets	3,498,267	4,302,946

*Principal Shareholders:* The East Asiatic Co Ltd, Denmark

*Date of Establishment:* 1884

*No of Employees:* 858

## EPC RICE TRADING CO LTD

727 Srisaket Road, A Muang, Nongkhai 43000

*Directors:* Thanet Eiasakul (Managing)

*PRINCIPAL ACTIVITIES:* Rice trading

## ERICSSON TELEPHONE CORP FAR EAST AB

99/349 Chaengwatana Road, Don Muang, Bangkok 10210

*Tel:* 574-0333

*Cable:* Ericsson Bangkok

*Telex:* 82543 ERITHAI Th

*Telefax:* 574-0303

*Directors:* Lars Edmark, Kaj Ingelmen, Olle Haag, Rolf Backstrom (General Manager), Olof Morander, Olle Sten

*Senior Executives:* Narong Tanusakdi (Finance & Administration Manager), Santibhan Chartikavanij (Mobile Telephone Department Manager), Wirash Pattanasatienkul (Business Communications Dept Manager), Janos Fugedi (Telecom Operations Manager), Peter Holm (Defence & Radio Systems Dept Manager), Amnuaysak Thoonsiri (Telecom Marketing Manager)

*PRINCIPAL ACTIVITIES:* Supply of telephone and telecommunications equipment; radio transmitters and mobile telephones

*Parent Company:* Telefonaktiebolaget LM Ericsson

*Principal Bankers:* Standard Chartered Bank

*Financial Information:*

	1990
	Bt'000
Sales turnover	1,110,347
Profits	25,005
Authorised capital	20,000
Paid-up capital	12,500
Total assets	808,353

*Date of Establishment:* 1965

*No of Employees:* 350

## ESSO STANDARD THAILAND CO LTD

1016 Rama 4 Road, Bangkok 10500

*Tel:* 234-6020

*Cable:* ESSOEAST BANGKOK

*Telex:* 82661 Esso Th

*Chairman:* R W Weiland (also Managing Director)

*Directors:* Pramook Boonyaratavej (Deputy General Manager), G R Abbott, Prayoon Kongkatong

*PRINCIPAL ACTIVITIES:* Manufacture and distribution of petroleum products

*Parent Company:* Esso Eastern Inc, Houston, USA

*Principal Shareholders:* Esso Eastern Inc (100%)

*Date of Establishment:* 1965

*No of Employees:* 1,000

# THAILAND

## EURASIAN CORPORATION LTD

Soon Hua Seng Group Bldg, 122-122/1 Sathorn-Nua Rd, Bangrue,  
Bangkok 10500  
Tel: 234-0198

President: S Asawasiriyothin

PRINCIPAL ACTIVITIES: Export of agricultural products

## EURO-THAI INDUSTRIAL SUPPLY CO LTD

9/F Panuee Building 518/3 Ploenchit Road, Bangkok 10500  
Tel: 2527538, 2521287

Cable: Euris Bangkok

Telex: 82688 Euris Th

Chairman: Sakol Mangkalaviraj

Directors: C W Drewes (Managing)

PRINCIPAL ACTIVITIES: Trading in industrial equipment for brewing,  
mineral water production; production machinery

Principal Bankers: Bangkok Bank of Commerce Ltd; Laem Thong  
Bank Ltd

Principal Shareholders: Sakol Mangkalaviraj (48%); Carl W Dreses  
(48%)

Date of Establishment: 1976

## EXXON CHEMICAL THAILAND LTD

8th Floor, Cathay House Building, 8 North Sathorn Road, Bangkok  
10500

Tel: 236-0300

Cable: Exxonchem Bangkok

Telex: 82661 Th

Telefax: 236-5235, 230-4188

Chairman: Arin Jira (also Managing Director)

Directors: Smit Tiemprasert

Senior Executives: Vorapong Sirikulchayanont (Marketing Manager,  
Intermediates)

PRINCIPAL ACTIVITIES: Import of chemicals, lubricating oil, solvents,  
etc

Parent Company: Exxon Chemical Company, Houston, Texas, USA

Subsidiary/Associated Companies: Exxon Chemical - Australia,  
Japan, Malaysia, Singapore, New Zealand, Pakistan, Philippines,  
Taiwan, Korea

Principal Bankers: Bank of America; Bangkok Bank; Thai Farmers  
Bank; Thai Military Bank

Principal Shareholders: Exxon Chemical Eastern Co Ltd (99.8%)

Date of Establishment: 1967

No of Employees: Approx 40

## FIRST BANGKOK CITY BANK LTD

20 Yukhon 2 Road, Suan Mali, Bangkok 10100

Tel: 223-0501

Cable: Firsty Bank, Bangkok

Telex: 7200 TH

Telefax: (662) 225-3036

Directors: Manoch Kanchanachaya (Chief Executive), Chow Chin Shu,  
Puchchong Chandhanakij, Karun Hemvanich, Sumeth  
Chalidabhongse, Chinavais Sarasas, Polapat Karnasuta, Chookiat  
Ophaswongse, Chukiet Tanpongrush, Sunee Charoenpol  
Sahussarungsi

Senior Executives: Suvut Satayarak (Executive Vice President),  
Chainarin Srifuengfung (Executive Vice President), Kulthon  
Nakaprom (Executive Vice President), Sombat Chanwangsa  
(Senior Vice President), Smart Suchintabandit (Senior Vice  
President), Pakinee Suwanpakdee (Senior Vice President)

PRINCIPAL ACTIVITIES: Banking and finance

Branch Offices: 53

Principal Shareholders: Financial Institution Development Fund;  
Charoenwannakij Co Ltd; Charoen Srisomburananont; Wanna  
Srisomburananont; Honda (Thailand) Co Ltd; Smarn Ophaswongse;  
Cathay Trust Co Ltd; Sri Paiboon Ruamtun Co Ltd; P C Commercial  
Company Ltd; Seree Paiboon Co Ltd

Date of Establishment: June 18th, 1934

No of Employees: 2,287

## FOODLAND SUPERMARKET CO LTD

20/302 Lard Prao Road, Soi 95 Bangkok

Tel: 5300220

Cable: FOODLAND

Telex: 21204 FOODCO

Telefax: 539-0837

Chairman: Frank Lim; Vice Chairman: Krachang Termvivatana

Directors: Edwin Lim (Managing)

Senior Executives: Sanguan Termvivatana, Peter Wittmer, Supamit  
Surongsain, Erich Neuhofer, Wisit Pitikurgool

PRINCIPAL ACTIVITIES: Supermarket

Principal Agencies: Cluny Whiskey; Christopher Gin

Branch Offices: Patpong; Huamark; Petchburi; Lardprao; Pattaya;  
Ram-Inthra; Sukapiban

Parent Company: Foodland Supermarket Co Ltd

Subsidiary Companies: Foodland Trading Co Ltd

Principal Bankers: Bangkok Bank, Bangkok Bank fo Commerce;  
Bangkok First City Bank

Financial Information:

	1990	1991
	Bt'000	Bt'000
Sales turnover	1,212,000	1,483,000
Profits	6,023	9,005
Authorised capital	22,320	22,320
Paid-up capital	22,320	22,320
Total assets	504,759	545,608

Principal Shareholders: Nuanchant Terasongkran, Frank Lim, T L  
Edwin Lim, Krachang Termvivatana; Udom Termvivat

Date of Establishment: 1972

No of Employees: 750

## FOREMOST FRIESLAND (THAILAND) LTD

3/Floor Shinawatra Building, 94 Sukhumvit 23 (Prasarnmit), Bangkok  
10110

Tel: 258-0280, 258-8886

Telex: 87908 PRAMILC TH

Telefax: (662) 258-3343

Chairman: Somboon Nandhabiwat

Directors: G Simon (Managing), A J Kranendonk, R J Breesch, A G  
Ross, J Spoelstra, Charas Xuto, Dr Anat Arbhahirama, Dr Som  
Jatusipitak, G Moore

PRINCIPAL ACTIVITIES: Production and distribution of sweetened  
condensed milk and UHT milk

Parent Company: ccFriesland, PO Box 226, 8901 MA Leeuwarden, The  
Netherlands

Subsidiary Companies: Foremost Dairies Co (Bangkok) Ltd; Foremost  
International Foods (Thailand) Ltd; Alaska Milk Industry Ltd

Principal Bankers: Bangkok Bank Ltd; Bank of America; Deutsche  
Bank; Hong Kong & Shanghai Banking Corporation

Financial Information: Consolidated

Principal Shareholders: ccFriesland (65.5%); Thai Public (32.5%)

Date of Establishment: 1967 (Originally Phranakorn Milk Industry)

No of Employees: 390

## G PREMJEE LTD

See PREMJEE, G, LTD

## G S STEEL CO LTD

98 Poochaosamingprai Road, Phrapradaeng, Sumutprakan, 10130

Tel: (394) 0171-5

Cable: Geesteel Bangkok

Directors: Chamni Visvapoolboon (Managing)

PRINCIPAL ACTIVITIES: Manufacturer of steel bars

Principal Bankers: Bangkok Bank; Thai Farmers Bank; Laem Thong  
Bank; Mitsui Bank

Principal Shareholders: Mitsubishi Co (Thailand) Ltd (30%)

Date of Establishment: 1963

No of Employees: 680

## GESTETNER (THAILAND) LTD

PO Box 912, Bangkok 10501

Tel: 322-9840, 322-9850

Cable: Gestetner Bangkok

Telefax: (2) 322-9870

Directors: T K Whalley (Managing), R N Bones (Commercial)

Senior Executives: Thawatchai Tharawongthawat (Sales & Marketing Manager), Sirichai Saranukul (Technical Services Manager), Pisit Chunhavachira (Ordering & Facilities Manager)

PRINCIPAL ACTIVITIES: Office equipment distributors; products include photocopiers, offset printing machines, laser printers, facsimile machines, stencil duplicators, and binding machines

Parent Company: Gestetner group

Principal Bankers: Standard Chartered Bank; Hongkong & Shanghai Banking Corp; Bangkok Bank; Siam Commercial Bank; Thai Farmers Bank

No of Employees: 200

## GLORY KAWASAKI MOTORS CO LTD

222/1 Asoke-Dindaeng Road, Bangkok 10310

Tel: 245 557300-2

Cable: Glorykawa

President: Chaiyasit Manomaipibul

Directors: Banyong Sujaritanone

PRINCIPAL ACTIVITIES: Distributor of motorcycles

Date of Establishment: 1977

No of Employees: 90

## GOODYEAR (THAILAND) LTD

3rd Floor, Sirinee Building, 518/4 Ploenchit Road, Bangkok 10500

Tel: 252-6141/5

Cable: Goodyear Bangkok

Telex: 2608 Th

President: Kiart Srifuengfung

Directors: J R Hanlon (Managing)

PRINCIPAL ACTIVITIES: Manufacture of tyres and tubes for motor vehicles; aircraft tyres

Principal Agencies: Goodyear

Branch Offices: (Factory) Km 36, Phatholyothin Road, Klong Nung, Tainbonn Klong, Luang, Pathumthani

Principal Bankers: Bangkok Bank; Bangkok Bank of Commerce; Krung Thai Bank

Date of Establishment: 1970

No of Employees: 650

## GREEN SPOT (THAILAND) LTD

86 Srinakarintara Road, Hua Mark, Bangkok, Bangkok 10240

Tel: 377-5088/91

Cable: Greenspot Bangkok

Telex: 82249 Nspod Th

Telefax: 375-2766

Chairman: Mrs Boonsri Sophonpanich

Directors: C C Cheung (Managing Director)

Senior Executives: Chote Sophonpanich, Chairman of Executive Board, Niwat Thapanasut (Deputy Managing Director), Supaphan Thaniyawan (Assistant Managing Director), Suphadej Jirasevinupraphan (Assistant Managing Director), Withoon Yongteeraphan (Factory Manager), Suksan Photjamanvimon (Sales Dept Manager), Thongchai Kittibamrungsuk (Accounting Dept Manager), Prachuab Tayakeepisut (System Planning, Budget Control Dept Manager), Nanthakorn Kraierk (Personnel Dept Manager), Bushatapong Sayabovorn (Production Manager)

PRINCIPAL ACTIVITIES: Manufacturer of soft drinks

Principal Agencies: Fraser and Neave; Green Spot; Vitamilk

Principal Bankers: Bangkok Bank

### Financial Information:

	31.12.89
	Bt'000
Sales turnover	775,515
Profits	54,028
Authorised capital	48,000
Paid-up capital	48,000
Total assets	356,481

Principal Shareholders: Watana Sophonpanich Co Ltd

Date of Establishment: 1954

No of Employees: 1,300

## GRIMM, B, & CO

1643/4 Petchburi Road, Bangkok 10310

Tel: 252-4081

Telex: 82614 BGRIM TH

Telefax: 253-9867

Directors: Harald Link, Herbert Link, Dr G link

PRINCIPAL ACTIVITIES: Distributor of industrial, telecommunications, scientific and electrical equipment, pharmaceuticals and chemicals

Principal Agencies: Siemens

Subsidiary Companies: B Grimm Industrial & Commercial Co Ltd; B Grimm Healthcare Co Ltd

Date of Establishment: 1878

No of Employees: Approx 500

## HAGEMeyer (THAILAND) LTD

719 Siphya Road, Bangkok 10500

Tel: (2) 237-5457, 237-1088, 234-0998

Cable: Hagemeyer Bangkok

Telex: 82920 HAGTHAI TH

Telefax: (2) 236-9419

Directors: A P Rodenburg (Managing Director), A H Land, H J J Birner, H Ph Ingwersen, Ph Betsch, D Heyning

Senior Executives: Ms Prapatsara Chareonsap (Financial Controller)

PRINCIPAL ACTIVITIES: Marketing and distributing of consumer and professional products (personal care, home products, bakery supplies, liquor and wine; inspection equipment), industrial and chemical products

Principal Agencies: Fermipan; Droste; Moulinex; Coleman; Indesit; Prestige; Parfums Christian Dior; Indola; Old Spice; Ruffino; Otard

Parent Company: Hagemeyer NV, Naarden, Holland

Principal Bankers: Banque Indosuez; Hongkong & Shanghai Banking Corporation; Siam Commercial Bank; Bangkok Bank

### Financial Information:

	31.12.91
	Bt'000
Sales turnover	246,200
Profit before tax	4,090
Profit after tax	2,210
Share capital	14,900
Total assets	97,520

Principal Shareholders: Hagemeyer NV, Naarden, Holland

Date of Establishment: 1950

No of Employees: 180

## HIANG SENG FIBRE CONTAINER CO LTD

389 Chuaplerng Road, Chong Nonsi, Yanawa, Bangkok 10110

Tel: 249-0851

Cable: Hiangseng Bangkok

Telex: 82276 Hsfibre Th

President: Liang Techawibul

Directors: Suthat Techawibul (Managing)

PRINCIPAL ACTIVITIES: Manufacturer of several types of packing paper: cardboard, shopping bag paper

Branch Offices: (factory) 72 Moo 22, Poochaosamingprai Road, Samutprakan, Tel: 3940091/3

Principal Bankers: Bangkok Metropolitan Bank

Principal Shareholders: Tachawibul family

Date of Establishment: 1968

No of Employees: Approx 1,000

# THAILAND

## HITACHI SALES (THAILAND) LTD

2240 New Petchburi Road, Bangkok 10110

Tel: 3142741, 3142740

Cable: Contachi Bangkok

Telex: 87270 Contach Th

Directors: M Kamita (Managing)

**PRINCIPAL ACTIVITIES:** Distributor and importer of household domestic appliances

**Principal Agencies:** Hitachi

**Parent Company:** Hitachi Sales Corporation

**Associated Companies:** Hitachi Consumer Products (Thailand) Ltd, 274 Moo 9 Sukhumvit Road, Samutprakarn 10270, Tel 394-2031, Telex 87629

**Principal Bankers:** Bank of Tokyo

**Principal Shareholders:** Hitachi Sales Corporation (98.8%)

**Date of Establishment:** 1973

**No of Employees:** 80

## HOECHST THAI CO LTD

302 Silom Road, Bangkok, Bangkok 10500

Tel: 2332981/9, 2332940/5

Cable: Hoechst Bangkok

Telex: 82312 Hoethai Th

Directors: Horst Bernsard Helleken (Managing)

**PRINCIPAL ACTIVITIES:** Import and marketing of pharmaceuticals, cosmetics, fertilizers and industrial chemicals

**Principal Bankers:** Bangkok Bank

**Principal Shareholders:** Hoechst Aktiengesellschaft (99.98%)

**Date of Establishment:** 1958

**No of Employees:** 600

## HONG YIAH SENG CO LTD

196/8 Rajawongse Road, Bangkok 10100

Tel: (2) 224-0035

Cable: HONYIASENG

Telex: 82994 HONYISN TH

Telefax: (2) 224-8029

Chairman: Chaiwat Taepaisitphongse

Senior Executives: Prachai Leophairatana (Managing Director)

**PRINCIPAL ACTIVITIES:** Export of rice, sorghum, maize and jute

**Parent Company:** Hong Yiah Seng Co Ltd

**Subsidiary Companies:** International Trading Development Corp Ltd

**Principal Bankers:** Bangkok Bank Ltd, Head Office

**Financial Information:**

	1992
	Bt'000
Sales turnover	2,000,000
Share capital	60,000
Total assets	1,764,208

**Date of Establishment:** October 21st, 1946

**No of Employees:** 220

## HONGKONG & SHANGHAI BANKING CORPORATION

64 Silom Road, Bangkok 10500

Tel: 233-1904

Cable: Bintang Bangkok

Telex: 82932 Hsbc Bangkok Th

Telefax: 236-7687

Senior Executives: R Wallace (Manager)

**PRINCIPAL ACTIVITIES:** Banking and finance

**Date of Establishment:** 1888

## HUAY CHUAN CO LTD

816-818 Songwad Road, Bangkok 10100

Tel: 225-0045

Telex: 82070 HYCHUAN TH

Telefax: 225-1718

Chairman: Chin Sophonpanich

Directors: Smarn Ophaswongse (Managing)

Senior Executives: Charn Kulapavanondh, Sim Nam (Sales), Ms Siriwan Ophaswongse

**PRINCIPAL ACTIVITIES:** Exporter of rubber

**Principal Agencies:** Toa Trading Co, Tokyo

**Branch Offices:** Trang Province; Yala Province; Rayong Province; Chantaburi Province; Narathivas Province; Surat Thani Province; Nakorn Srithammarat Province

**Parent Company:** Huay Chuan Co Ltd

**Subsidiary Companies:** Huay Chan Rice Co Ltd

**Principal Bankers:** Bangkok Bank; Citibank NA; First Bangkok City Bank

**Principal Shareholders:** Ophaskij Co Ltd; Wattana Sophonpanich Co Ltd; Charn Kulapavanondh

**Date of Establishment:** 1943

**No of Employees:** 100 (including branches)

## HUAY CHUAN RICE COMPANY LTD

907 Mangkorn Road, Bangkok 10100

Tel: 2213325, 2210681

Chairman: Chin Sophonpanich

Directors: Samath Opaswongse (Managing Director)

**PRINCIPAL ACTIVITIES:** Processing, distribution and export of rice

**Principal Bankers:** Bangkok Bank; Bangkok City Bank

**Principal Shareholders:** Liengtex Tae 22%

**Date of Establishment:** 1961

**No of Employees:** Approx 40

## IBM THAILAND LTD

388 Phaholyothin Road, Phyathai, Bangkok 10400

Tel: 271-0051, 271-0052

Telex: 82874 IBMTHAI TH

Telefax: 271-4185

Directors: Anand Panyarachun, Charas Xuto, Sompop Amatayakul, Charnchai Charuvastr, Pravit Chattalada, Prasob Snongjati

Senior Executives: Sompop Amatayakul (General Manager), Charnchai Charuvastr (Assistant General Manager), Cecilio C Amoranto (Director of Finance & Planning), Pravit Chattalada (Director of Management Services)

**PRINCIPAL ACTIVITIES:** Distribution of computers and peripheral, computer software, telecommunications equipment and typewriters

**Principal Agencies:** IBM

**Parent Company:** International Business Machines Group

**Principal Shareholders:** IBM World Trade Corporation

**Date of Establishment:** 1952

**No of Employees:** 322

## ICI ASIATIC (AGRICULTURAL) CO LTD

53/55 Oriental Avenue, Bangkok 10500

Tel: (2) 236-0220

Cable: KAKAI Bangkok

Telex: 82615 ASIATIC TH

Telefax: (2) 236-6782

Chairman: Joti Bhokavanij

Directors: Chuer Pavasant (Managing Director)

Senior Executives: Dr Chatree Pitakpaivan

**PRINCIPAL ACTIVITIES:** Manufacture and distribution of agrochemicals

**Parent Company:** Imperial Chemical Industries Group

**Principal Bankers:** Bangkok Bank Ltd

**Financial Information:**

	1990
	Bt'000
Sales turnover	1,076,000
Authorised capital	73,000

**Principal Shareholders:** Imperial Chemical Industries Plc & The East Asiatic Company (Thailand) Ltd

**Date of Establishment:** 1981

**No of Employees:** 180

## INDUSTRIAL ENTERPRISE CO LTD

179 Surawong Road, Bangkok 10500

Tel 235-4853

Cable Indentco Bangkok

Telex 82649 Idc Th

Telefax 235-4854

Chairman Major General M R Kukrit Pramoj

Directors Adul Adulayavichit (Managing)

Senior Executives Viraj Sasivongbhakdi (Deputy Managing Director), Pongpaew Sanohpin (Finance Manager), Attaphol Saengvongwattana (Sales Manager), Anutin Lertpibulkij (Marketing Manager), Sethasan Settakaroon (Purchasing Manager, Raw Materials), Pramoj Kaewprong (Production Manager), Prarinya Petjarat (Personnel Manager), Boonsri Krishnakan (Assistant Managing Director, Factory)

PRINCIPAL ACTIVITIES Manufacture of vegetable oil, marketing of rice and vermicelli

Branch Offices (factory) 39/6 Tivanond Road, Pak Kred, Nonthaburi, Tel 584-2295, 583-8206, 583-7147

Principal Bankers Bangkok Bank of Commerce

Financial Information

	1989
Sales turnover	1,228,099
Profits	56,353
Authorised capital	20,000
Paid-up capital	20,000
Total assets	475,000

Principal Shareholders Koor Foods Ltd (34.5%), Siam Pini Co Ltd (30%)

Date of Establishment 1965

No of Employees Approx 480

## INTER MAGNUM CO LTD

2-10 Ramkhamhaeng Road, Huamark, Bangkok 10250

Tel 314-1461/5, 314-3279

Telex 82017

Telefax 314-3279

Chairman Prakaipet Indhusophon

Directors Kanok Abhiradee (Managing)

Senior Executives Umporn Srangasuk (Administrative Director), Ruenchit Chomcheo (Senior Finance & Accounting Manager), Wantanee Benchakarn (Purchasing Manager), Nophadol Rungruengmaneerat (Personnel Manager)

PRINCIPAL ACTIVITIES Milk distributors

Principal Agencies Dairy Farming Promotion Organization of Thailand

Parent Company Osothaapha (Teck Heng Yoo) Co Ltd

Principal Bankers Thai Farmers Bank

Principal Shareholders Osothsapha (Teck heng Yoo) Co Ltd

Date of Establishment March 31st, 1977

No of Employees 350

## INTERNATIONAL COSMETICS CO LTD

757/10 Soi Pradoo 1, Sathupradit, Yannawa, Bangkok 10120

Tel (2) 294-0281

Cable Interpias Bangkok

Telex 72124 ICC TH

Telefax (2) 294-3024

Chairman Boonsithi Chokwatana, President Boonkiet Chokwatana

Directors Prachak Assuntajai (Managing Director) Dr Samran Bhuanantanondh (Deputy Managing Director)

Senior Executives Daranee Manavanicharoen (Director, Finance & Accounting)

PRINCIPAL ACTIVITIES Import and distribution of cosmetics, perfumes, garments, giftware, foods and beverages, medical products, audio and visual electronics

Principal Agencies Arrow, Pias, Wacoal, Samsung, and many others

Principal Bankers Siam Commercial Bank, Bangkok Bank

## Financial Information

	1991	1992
	Bt'000	Bt'000
Revenues	6,779,746	7,408,060
Profit after tax	533,050	601,750
Earnings per share	43.66	48.52
Total assets	4,319,127	5,370,960

Principal Shareholders Saha Pattana Inter-Holding Co Ltd (21%)

Date of Establishment 1964

No of Employees 2,900

## INTERNATIONAL ENGINEERING CO LTD IEC

12/F SP Building, 388 Phaholyothin Road, Phyathai, Bangkok 10400

Tel (2) 273-0027

Telex 81164 INTENCO TH

Telefax (2) 273-0592

Chairman Viravat Cholvanich, President Oranop Jantaraprapa

Senior Executives Naret Suwintawong (Executive Vice President), Suez Sivachan (Executive Vice President), Pongkit Suttapong (Senior Vice President, Acting VP-Telecommunication Division), Varunee Tayanukorn (Senior Vice President), Channarong Vinyangkoon (Vice President, Industrial Automation Division), Kuladist Samuthkochorn (Vice President, Mobile Telephone Division), Kritsil Chalongkwan (Vice President, Electrical Division), Somnuk Pojkasemsin (Vice President, Finance & Administration Division)

PRINCIPAL ACTIVITIES Sale of telecommunications equipment, power generation and electrical equipment, mobile telephones and industrial automation products

Principal Agencies Westinghouse, Reliance, Hathaway, AEG Modicon, Alcatel, NKF, Nokia, Fujitsu

Parent Company The Siam Cement Co Ltd

Subsidiary Companies Micronic Co Ltd

Principal Bankers Thai Farmers Bank, Standard Chartered Bank, Bangkok Bank, Nakorthon Bank

Financial Information

	1992
	Bt'000
Sales turnover	1,907,000
Profit before tax	403,000
Profit after tax	274,000
Retained profit	455,000
Dividend	192,000
Dividend per share	16.00
Earnings per share	22.86
Authorised capital	120,000
Paid-up capital	120,000
Total assets	1,270,000

Date of Establishment 1922

No of Employees 250

## ITALIAN-THAI DEVELOPMENT CORPORATION LTD

PO Box 11-279, 2013 New Petchburi Road, Bangkok

Tel 319-2021, 319-1031

Cable ITIDICO BANGKOK

Telex 87902 ITALIAN TH

Telefax 318-3028

Chairman Dr Chaijudh Karnasuta

Directors Premchai Karnasuta (President), Mrs Nijaporn Charanachitta (Vice President)

Senior Executives Boonmee Pitsanuwongse (Executive Vice President), Ratana Santa-annop (Vice President), Pathai Chakornbundit (Vice President), Somchai Thamrongwang (Vice President), Tawatchai Suttiprapa (Vice President)

PRINCIPAL ACTIVITIES General construction contractor

Principal Bankers Siam Commercial Bank, Union Bank of Bangkok

# THAILAND

## Financial Information:

	1991
	Bt'000
Sales turnover	5,891,900
Profit before tax	294,950
Profit after tax	138,775
Authorised capital	500,000
Paid-up capital	357,500
Total assets	4,386,594

*Principal Shareholders:* Premchai Karnasuta (25%); Italthai Holding Co Ltd (20%); Italthai Industrial Co Ltd (15%); Nijaporn Charnachitta (15%); Petchburi Real Estate Co Ltd (3%)

*Date of Establishment:* August 15th, 1958

*No of Employees:* 15,000

## JALAPRATHAN CEMENT CO LTD

2974 New Petchburi Road, Bangkok, Huey Kwang, Bangkok 10310

*Tel:* (2) 318-7111

*Telex:* JOLCEM TH 72228

*Telefax:* (2) 318-3469

*Chairman:* Ms Khunying Lalintip Tarnvanichkul; *Vice Chairman:* Lt Gen Poon Wongvisee

*Directors:* Kanung Luchai (First Deputy Chairman), Dr Thamrongrat Keokarn (Second Deputy Chairman), Charin Atthayodhin, Suthas Sukhumvat, Tem Homsettee, Dr Vira Pitrachat, Pradit Charoenthaitawe, Tamchai Kambhato, Thienchai Srivichit, Kamol Chantima, Niran Vichitranon, Narong Chulajata (Managing Director), Nakorn Piyapongse (Secretary)

*Senior Executives:* Pavitr Rachapaetyakom (Deputy General Manager, Production), Boonterm Waitoonkiat (Deputy General Manager, Marketing), Taveesin Muangman (Deputy General Manager, Finance), Noo Naowakhet (Assistant General Manager), Somsak Chindasanguan (Administration Manager), Siripong Phuswatratana (Procurement Manager), Somchat Intharapathom (Personnel Manager)

*PRINCIPAL ACTIVITIES:* Production of portland cement and oil well cement

*Principal Agencies:* Sodchuen Panich Ltd; Choke - Umuay Cement Ltd; Chor Muengthong Ltd; Pan Thawatchai Ltd, etc

*Branch Offices:* Takli Plant; Cha-Am Plant

*Subsidiary Companies:* Jalapathan Concrete Co Ltd

*Financial Information:*

	1991
	Bt'000
Total revenue	2,490,753
Net profit	239,933
Retained profit	277,866
Earnings per share	52.73
Share capital	455,000
Total assets	2,842,951

*Principal Shareholders:* Ministry of Finance; Krung Thai Bank

*Date of Establishment:* September 12th, 1956

*No of Employees:* Over 1,000

## JARDINE MATHESON (THAILAND) LTD

1032/1-5 Rama 4 Road, Bangkok

*Tel:* 2869951/61

*Cable:* JARTHAI

*Telex:* 82672 JARTHAI Th

*Telefax:* 287-1524

*Chairman:* K Sarasin

*Directors:* K Vanuptikul

*PRINCIPAL ACTIVITIES:* Supply and installation of airconditioning and refrigeration equipment; general trading, chemicals and shipping agencies

*Principal Agencies:* York International; Australian National Line; United Arab Shipping Company

*Parent Company:* Jardine, Matheson & Co Ltd, Hong Kong

*Subsidiary Companies:* Jardine Schindler (Thai) Ltd

*Principal Bankers:* Standard Chartered Bank; Hongkong & Shanghai Banking Corporation; Bangkok Bank Ltd

*Principal Shareholders:* Jardine Asian Holdings Inc

*Date of Establishment:* November 11th, 1974

*No of Employees:* 825

## JOHNSON & JOHNSON (THAILAND) LTD

Regent House, 183 Rajdamri Road, Bangkok 10500

*Tel:* 251-1569

*Telex:* 87224

*Directors:* Virat Leeaphorn (Managing)

*PRINCIPAL ACTIVITIES:* Pharmaceuticals and medical health-care products

## K COTTON & GAUZE CO LTD

3/F Int Commercial Bank of China Bldg, 95 Suapa Road, Bangkok 10100

*Tel:* 225-0060

*Cable:* KCOTTON Bangkok

*Telex:* 82296 KCOTTON Th

*Telefax:* 224-0716

*Chairman:* Kamol Iamsakulrat

*Directors:* Kitti Sriyuksiri (Chairman of Executive Board & CEO), Tayuth Sriyuksiri (Managing Director)

*Senior Executives:* Sarinthorn Sriyuksiri

*PRINCIPAL ACTIVITIES:* Manufacture of cotton yarn, grey cotton fabrics, grey and bleached cotton gauze, surgical gauze sponges, bandages, etc

*Branch Offices:* Factory: Km 45.5 Phaholyothin Road, Tambol Klong Nueng, Amphur Klong Luang, Patumtani

*Principal Bankers:* Bangkok Bank; Ayudhya Bank; Deutsche Bank; Nakornthon Bank

*Financial Information:*

	1990
	Bt'000
Sales turnover	1,764,830
Profit after tax	16,011
Share capital	400,000
Total assets	1,937,486

*Principal Shareholders:* Kamol Iamsakulrat; Kitti Sriyuksiri; Prachai Leophairatana

*Date of Establishment:* 1971

*No of Employees:* Approx 1,300

## KAMOL KIJ CO LTD

293/23 Surawongse Road, Bangkok 10500

*Tel:* 2341502, 2348189

*Cable:* Kamkij Bangkok

*Telex:* 82912 Kamkij Th

*Chairman:* Kamchai Iamsuri

*Directors:* Pongsak Tangkiangsirisin (Managing)

*PRINCIPAL ACTIVITIES:* Export of rice, maize and other grain products

*Principal Bankers:* Bangkok Bank

*Principal Shareholders:* Yiak-eng Lao (17.7%); Prim Kamnyamongkhon (10%)

*Date of Establishment:* 1947

*No of Employees:* 180

## KANG YONG WATANA CO LTD

745/26-28 Petchburi Road, Bangkok 10400

*Tel:* 252 1310

*Cable:* Kangyong Bangkok

*Telex:* 82720 Kywco Th

*Chairman:* Sitthipol Phodhivora Khun

*Directors:* Shuzo Masuyuki (Managing)

*PRINCIPAL ACTIVITIES:* Sole distributors of Mitsubishi electrical goods and industrial sewing machines

*Date of Establishment:* 1971

## KAO INDUSTRIAL (THAILAND) LTD

4th Floor, 566 Ruamrudee Tower, Ploenchit Road, Pathumwan Bangkok 10330

Tel: 251-7707

Telefax: 254-4747

Directors: Takashi Nakagawa (Managing)

PRINCIPAL ACTIVITIES: Manufacturer of toiletries and detergents

No of Employees: Approx 800

## KARNCHANG, CH, CO LTD

587 Suttisarn Road, Dindaeng, Bangkok 10400

Tel: 277-2315, 275-0026

Telex: 84576 CKCHANG

Telefax: 275-7029

Chairman: Thavorn Trivisvavet

Directors: Plew Trivisvavet (Managing)

PRINCIPAL ACTIVITIES: Construction contractor

Subsidiary Companies: Mahasiri Co Ltd

Principal Bankers: Bangkok Bank; Thai Military Bank

Financial Information:

	1992
	US\$'000
Sales turnover	72,735
Profit before tax	1,990
Profit after tax	1,293
Retained profit	1,559
Earnings per share	12.90
Authorised capital	3,971
Paid-up capital	3,971
Total assets	49,878

Date of Establishment: 1972

No of Employees: 700

## KHON KAEN SUGAR INDUSTRY CO LTD

205/1-5 Prathumwan Square, Bangkok 10500

Tel: 254-1870

Telex: 72385 KKSUGAR TH

Telefax: 252-6738

Chairman: Mrs Nantha Chinthammit

Directors: Chavalit Chinthammit (Managing Director), Supasawn Sukhanindr (Deputy Managing Director), Prapas Chutimavoraphand (Plant Director), Pornsin Thaemsirichai, Chamroon Chinthammit, Somchai Chinthammit, Trakarn Chuharojrit

Senior Executives: Duangkae Chinthammit (Secretary)

PRINCIPAL ACTIVITIES: Sugar production and refining

Branch Offices: 43 Moo 10 Nampong-Kranuan Road, Nampong, Knokhaen

Subsidiary Companies: KKMDF Co Ltd; United Finance CO Ltd

Principal Bankers: Bangkok Bank

Principal Shareholders: Chinthammit Family

Date of Establishment: 1976

No of Employees: 500

## KIJTHAWORN INDUSTRY CO LTD

49/14 Soi Bearing, Sukhumvit 107, Bangkok 10260

Tel: 393-2012, 393-2023, 399-0171

Telefax: 398-5229

Directors: Prasobchok Niamkongkit (Managing)

Senior Executives: Nipa Niamkongkit (Director, Finance), Phairat Chooprasertsuk (Director, Marketing), Virichart Voravivat (Director, Production), Kiatt Laovanitchapong (Director, Personnel), Nimit Srika, Director, Technical)

PRINCIPAL ACTIVITIES: Manufacturer of non-woven products: polyester padding, polyester interlining; air filters and scouring pads

Subsidiary Companies: Thai Bond Industries Co Ltd; Tex-Tech Supply Co Ltd; Casian (Thailand) Ltd

Principal Bankers: Thai Farmers Bank

Financial Information:

	1989
	Bt'000
Sales turnover	80,000
Profits	10,000
Authorised capital	12,000
Paid-up capital	12,000
Total assets	63,000

Date of Establishment: April 8th, 1977

No of Employees: 100

## KINGFISHER HOLDINGS LIMITED (FORMERLY SAFCOL (THAILAND) LTD)

135 Ard-Narong Road, Klong Toey, Bangkok 10110

Tel: (2) 249-0592

Cable: Seafish Bangkok

Telex: 87001 KFISH TH

Telefax: (2) 249-5640

Chairman: Deja Sriviradeja

Directors: B A Hurrell, A Okazaki, Y Saito, Joseph K Y Kiang, Pratib Yongvanich, S Nakabe, Mongkol Sirayobhas, Deja Sriviradeja, N J Hardy (Managing Director)

Senior Executives: Keswadee Chuthathong (General Manager, Corporate Affairs), S Nakabe (General Manager, Administration & Finance), Y Saito (General Manager, Business Development), Damrong Sirakovit (General Manager, Overseas Projects Service), Joseph K Y Kiang (General manager, Can-Making Operation & Corporate Engineering), Vorawuth Ruagapram (General Manager, Frozen Seafood Operation), Manaschai Wanarat (General Manager, MIS)

PRINCIPAL ACTIVITIES: Production and export of frozen seafood; manufacture of metal cans and lids

Branch Offices: Kingfisher Mahachai, Kingfisher Songkhla

Subsidiary Companies: South East Asian Laboratory Ltd; Oceanic Cannery Co Ltd; Simon & Associates Ltd; Southern Associated Fisheries Co Ltd; Southeast Asian Packaging & Canning Ltd; House of Leather Ltd; Gourmet Foods (Thailand) Ltd

Principal Bankers: Hongkong & Shanghai Banking Corporation; Security Asian Pacific; Thai Farmers Bank; Siam Commercial Bank; Bangkok Bank

Financial Information: (Consolidated)

	30.09.92
	Bt'000
Sales turnover	2,820,084
Profit before tax	40,440
Profit after tax	25,931
Retained profit	174,803
Dividend	17,973
Dividend per share	4.50
Earnings per share	6.49
Share capital	19,970
Total assets	1,307,457

Principal Shareholders: Taiyo Fishery Company Ltd

Date of Establishment: 1972

No of Employees: 1,500

## KITPORN CO LTD

1/3 Suapa Road, Bangkok 10100

Tel: 221-5151, 221-3229, 221-3230, 221-2433

Cable: WORLDGRAIN

Telex: 84884 KITPORN TH

Telefax: (662) 224-8034

Directors: Vicharn Boosarawongse (Managing)

PRINCIPAL ACTIVITIES: Exporter of rice, maize and sorghum etc

Parent Company: World Grain Co Ltd, 1/3 Suapa Road, Bangkok 10100, Tel: 223-5427-8, Telex: 82174 WGRAIN TH

Principal Bankers: Bangkok Bank Ltd; Bank of Ayudhya; Nakorn Thong Bank

Date of Establishment: 1972

No of Employees: 28



# THAILAND

## KITSIAM COMMERCIAL CO LTD

4-6/F Ruamrudee Bldg, 566 Ploenchit Road, Pathumwan, Bangkok 10330

Tel: 2517707

Cable: Kitsiam Bangkok

Telex: 82128 Kitsiam Th

Telefax: 254-4747

Chairman: Suvit Praisarnkul

Directors: Yoshihiro Inamori (Managing Director)

**PRINCIPAL ACTIVITIES:** Distributor of shampoo, detergents and cleaning materials

**Principal Bankers:** Mitsui Bank; Bank of Tokyo; Thai Farmers Bank

**Financial Information:**

	1989
	Bt'000
Sales turnover	928,902
Profits	7,341
Authorised capital	2,000
Paid-up capital	2,000
Total assets	302,723

**Principal Shareholders:** Kao Soap (Hong Kong) Co Ltd (47.2%)

**Date of Establishment:** 1975

**No of Employees:** 280

## KITTI RICE (1968) CO LTD

5/1 Soi Charoen Krung 35, New Road, Talad Noi, Bangkok 10100

Tel: 236-0141, 236-9165-8

Cable: Kittirice Bangkok

Telex: 82188 KITIRIC TH, 87955 COMBI TH

Chairman: Thawat Panichpakdee

Directors: Prasong Panichpakdee (Managing Director)

Senior Executives: R Souter

**PRINCIPAL ACTIVITIES:** Agricultural export: especially rice, maize and sorghum; land development and real estate

**Subsidiary Companies:** Den Chai Rice Co Ltd; Thong Roong Ruang Produce Co Ltd; Combi Ltd; Pakdee Development Co Ltd; Panichpakdee Corporation Ltd

**Principal Bankers:** Bangkok Bank, Head Office

**Date of Establishment:** March 19th, 1968

## KODAK (THAILAND) CO LTD

197 Vibhavadi Rangsit Road, Bangkok 10400

Tel: 279-9570, 279-4751

Cable: Kodak Bangkok

Telex: 82382 Kodakb Th

Telefax: 271-4384

Chairman: Jay Covington Smith (Managing Director)

Directors: Barry J Szabo, Andrew P Donovan, Narong Chivangkur, Richard R Skow, Edward P Hoppe, Julian Gordon

Senior Executives: Barry J Szabo (Operations Manager), Songkierti Garunyakich (Finance Manager), Thavee Chowrungratanasiri (Consumer/Professional and Finihser Markets Sales Manager), Karn Kosinthrakul (Commercial & Industrial Markets Sales Manager)

**PRINCIPAL ACTIVITIES:** Import and distribution of photographic equipment and products

**Principal Agencies:** Kodak Organisation

**Branch Offices:** 173-4-5 Surawongse Road, Bangkok

**Parent Company:** Eastman Kodak Company, USA

**Principal Bankers:** Chase Manhattan Bank; Thai Farmers Bank

**Principal Shareholders:** Eastman Kodak International (99%)

**Date of Establishment:** 1968

**No of Employees:** 202

## KOREAN AIRLINES CO LTD

1-3 Dusit Thani Building, 946 Arcade Rama 4 Road, Bangkok 10500

Tel: 2349283/9

Cable: Koreanair

Directors: Choong Hoon Cho

Senior Executives: Choon Kil Park (Manager)

**PRINCIPAL ACTIVITIES:** International airline

**Principal Bankers:** Chartered Bank

**No of Employees:** Approx 50

## KROHN & CO BANGKOK LTD

717 Sukhumvit Road, Bangkok 10110

Tel: 3916025

Cable: Krohnunco Bangkok

Telex: 87148 KROHN

Directors: Otto E Reiss (Managing Director)

**PRINCIPAL ACTIVITIES:** Manufacture and marketing of tapioca pellets

**Date of Establishment:** 1966

## KRUNG THAI BANK LTD

35 Sukhumvit Road, Bangkok 10110

Tel: 255-2222

Cable: KRUNGTHAI Bangkok

Telex: 81179, 82079, 82331 & 87240

Telefax: 253-2940

Chairman: Panas Simasathien; President: Thienchai Srivichit

Directors: Prayun Phuphatana, Reun Intanaga, Prasit Thavaravut, Panya Tantiyavarong (Executive Vice Presidents)

Senior Executives: Vinai Tantramongkol (VP-Treasury Office), Suchin Smudhavanich (SVP-International Banking Dept), Pongse Savetsila (SVP-International Business Dept), Pracha Suthinonchai (SVP-Banking Dept), Kanchit Kantangkul (SVP-Business Development Dept)

**PRINCIPAL ACTIVITIES:** Banking and financial services

**Branch Offices:** 284

**Principal Shareholders:** Ministry of Finance

**Date of Establishment:** March 14th, 1966

**No of Employees:** 11,646

## KRUNGTHAI FEEDMILL CO LTD

69/10-13 Suksawad Road, Km 10, Rachaburana, Bangkok 10140

Tel: 463-6060

Directors: Prasit Sirimongkolkasem (Managing)

**PRINCIPAL ACTIVITIES:** Animal and livestock feed

## KUMPHAWAPI SUGAR CO LTD

Boonmitr Building, 138 Silom Road, Bangkok 10500

Tel: 233-3514

Cable: KUMPASUGAR Bangkok

Telex: 22374 KPSUGAR

Telefax: (662) 236-6894

Chairman: Yutaka Tanouchi

Directors: Ikuhiro Nose (Managing Director)

**PRINCIPAL ACTIVITIES:** Sugar processing

**Principal Agencies:** Thai Udom Ltd, Partnership

**Parent Company:** Mitsui & Co Ltd, Japan; Mitsui Sugar Co Ltd, Japan

**Subsidiary Companies:** Udon Eattana (2520) Co Ltd

**Principal Bankers:** Mitsui Taiiyo Kobe Bank; Bank of Tokyo; Union Bank of Bangkok; Bangkok Bank

**Financial Information:**

	30.09.90
	Bt'000
Sales turnover	1,067,819
Profits	61,866
Authorised capital	30,000
Paid-up capital	22,500
Total assets	850,176

**Principal Shareholders:** Mitsui & Co Ltd, Japan

**Date of Establishment:** September 3rd, 1963

**No of Employees:** 600

## LAEM THONG BANK LTD

690 Sukhumvit Road, Bangkok 10110

Tel: 260-0090

Cable: Banklamton

Telex: 82989 LAMTU TH

Telefax: (2) 260-5310, 260-5344

Chairman: Gen Som Katapan; President: Dr Gurdist Chansrichawla

Directors: Dr Sunthorn Sathirathai, Mrs Lek Nanthabiat, Suchari Netisingha, Chatchaval Apoibalsri, Lt Gen Chantrakupt Sirisuth, Sutham Chansrichawla, Vichien Jirapojchaporn, Voravit Suteerachai, Rath Kittivejosoth, Thavee Chansrichawla, Somwang Srichai

Senior Executives: Robert Cheng (Investment Management, Corporate Finance & Marketing)

PRINCIPAL ACTIVITIES: Banking

Branch Offices: Rajawongse Branch, 7-9 Rajawongse Road, Bangkok; Asoke Branch, 233 Soi Asoke Sukhumvit Road, Bangkok; Hua Mark Branch, 2945 Ramkhamhaeng Road, Bangkok; Phuket Branch, 60 Rasada Road, Phuket

Financial Information:

	1991
	Bt'000
Deposits	8,716,000
Profit before tax	63,900
Earnings per share	12.78
Authorised capital	500,000
Paid-up capital	500,000
Total assets	10,274,000

Date of Establishment: December 1948

No of Employees: 446

## LAEMTHONG CORPORATION LTD

Vanit Building, 1126/1 New Petchburi Road, Bangkok 10400

Tel: (2) 252-3777, 255-0255

Cable: TONGCOP BANGKOK

Telex: 20853 TONGCOP TH

Telefax: (2) 253-9922

Chairman: Yongsak Kanathanavanich; President: Visuthi Kanathanavanich

Directors: Kamon Punponson, Kamol Sarakoon, Orapin Kanathanavanich, Vichai Kanathanavanich, Visit Kanathanavanich, Yenjong Chairalit, Ching Jiang Kuo, Dr Peng Chin Long, Yongsak Kiatsarnpipop

PRINCIPAL ACTIVITIES: Manufacturer of animal feeds; poultry farms, swine farms and shrimp farms; animal health products; meat processing plants; wheat flour products; food products (dairy and non-dairy); grain elevators; grain trading; housing and industrial land development; PP/PE and jute products

Subsidiary Companies: Laemthong Farm Co Ltd (Poultry Farms); Laemthong Hybrid Co Ltd (Swine Farms); Laemthong Industry Co Ltd (Bag production); Laemthong Food Products Co Ltd (Poultry processing); Laemthong Protein Food Co Ltd (Meat and Food processing); New Thai Product Co Ltd (Grain trading); Country Fresh Dairies Co Ltd (Dairy products); Laemthong Aqua Tech Co Ltd (Shrimp Farms)

Principal Bankers: Bangkok Bank; Bank of America

Financial Information:

	1991
	US\$'000
Sales turnover	97,421
Share capital	16,000
Total assets	91,471

Principal Shareholders: Y Kanathanavanich

Date of Establishment: 1963

No of Employees: 8,500

## LAEMTHONG INDUSTRY CO LTD

Vanit Building, 1126/1 New Petchburi Road, Bangkok 10400

Tel: (2) 252-3777, 255-0255

Telex: 20853 TONGCOP

Telefax: (2) 253-9922

Chairman: Yongsak Kanathanavanich; President: Vichai Kanathanavanich

Directors: Vongsak Kiatsarnpipop (Managing Director)

PRINCIPAL ACTIVITIES: Manufacturer and exporter of jute products; yarn, twine and plastic products

Principal Bankers: Bangkok Bank

Financial Information:

	1991
	US\$'000
Share capital	5,200
Total assets	31,560

Date of Establishment: 1963

No of Employees: 5,224

## LAM SOON (THAILAND) CO LTD

43 Soi Sang Chan, Sukhumvit 40, Phrakonong, Bangkok 10110

Tel: 390-2041, 390-2054

Telex: 84246 REALTY

Telefax: 381-1443

Joint Chairmen: Whang Tar Choung, Whang Tar Liang

Directors: Tajchai Phadoemchit (Managing Director)

PRINCIPAL ACTIVITIES: Production of foods and non-foods including cooking oils, margarine, baking powder, rice flour, liquid detergent, soap, talcum powder and cosmetics

Principal Agencies: Distributors for Reckitt & Coleman plc

Subsidiary Companies: Bangkok Edible Oil Co Ltd

Principal Bankers: Bangkok Bank; Siam Commercial Bank; Canadian Imperial Bank of Commerce; Credit Lyonnais

Date of Establishment: September 18th, 1974

No of Employees: approx 300

## LENZO CHEMICAL CO LTD

222 Srinakarin Road, Bangkok, Bangkok 10240

Tel: (2) 374-7360

Telex: 87088 LSC TH

Telefax: (2) 374-7388

Senior Executives: Mana Viraporn (General Manager)

PRINCIPAL ACTIVITIES: Importer and exporter of industrial chemicals; PVC processing; telecommunications

Subsidiary Companies: Sonyl Co Ltd; Walltex Co Ltd; Unitank Co Ltd; Matrix (Thailand) Co Ltd; Linett Co Ltd; Asia Cargo Co Ltd; Unitank Co Ltd; Cellcom Co Ltd; Engineer One Co Ltd

Principal Bankers: Bank of Asia; Siam Commercial Bank; Bangkok Bank; Bank of Ayudhya

Financial Information:

	1992
	Bt'000
Sales turnover	568,796
Profit before tax	1,298
Share capital	100,000
Total assets	744,354

Date of Establishment: July 22nd, 1982

No of Employees: 85

## LEVER BROTHERS (THAILAND) CO LTD

1037 Ploenchit Road, Bangkok 10500

Tel: (253) 0427-36

Cable: Leverbro

Telex: Levbros 82777

Chairman: Viroj Phutrakul

Directors: D G Kennedy, F D Harris, A S Jones

Senior Executives: Soralux Tosukhwong

PRINCIPAL ACTIVITIES: Manufacturer of washing powders, toilet soaps, toothpaste, edible fats and dairy and other household cleaning products

Parent Company: Unilever NV

Principal Bankers: Thai Farmers Bank; Bangkok Bank; Citibank; Krung Thai Bank; Chase Manhattan Bank; Hongkong & Shanghai Banking Corp

Principal Shareholders: Marvibel BV

Date of Establishment: 1932

No of Employees: 850

# THAILAND

## LIACKSENG TRADING CO LTD

18/1 Soi Yen-Arkas 3, Yannawa, Bangko 10120

Tel: 287-2431, 287-1690

Telex: 84166 LIACK TH

Telefax: 287-2925

Chairman: Paisarn Chatlekhavanich

**PRINCIPAL ACTIVITIES:** Sale and distribution of all types of plastic resins

**Subsidiary Companies:** Plasmac Co Ltd

**Principal Bankers:** Bangkok Bank; Thai Farmers Bank; Bank of Ayushaya; Nakornthon Bank; Bangkok First City Bank

**Principal Shareholders:** Paisarn Chatlekhavanich

**Date of Establishment:** 1983

**No of Employees:** 50

## LION CORPORATION (THAILAND) LTD

1066 Rama III Road, Yannawa, Bangkok 10120

Tel: 294-0191

Cable: Lionoil Bangkok

Telex: 72218 Lionoil Th

Telefax: 294-4365

Chairman: Boonsithi Chokwatana

Directors: Samrerng Kriengprathana (Managing Director)

Senior Executives: Boonyarith Mahamontri

**PRINCIPAL ACTIVITIES:** Manufacture of detergent; liquid shampoo and soap, and other surfactants

**Principal Agencies:** Saha Pathanapibul Co Ltd; International Cosmetics Co Ltd

**Branch Offices:** Factory: 602 Moo 5, Sukhapiban 8, Nongkham, Sriracha, Chonburi

**Parent Company:** Lion Corporation, Tokyo

**Subsidiary/Associated Companies:** Lion Dentifrice (Thailand) Co Ltd; Lion Containers Co Ltd; International Health Care Corporation Ltd; Eastern Silicate Co Ltd; Thai Silicate Chemical Co Ltd

**Principal Bankers:** Bangkok Bank; Bank of Tokyo; Thai Farmers Bank

**Financial Information:**

	1991
	Bt'000
Authorised capital	150,000
Paid-up capital	150,000

**Principal Shareholders:** Lion Corporation; Saha Pathana Interholding Co Ltd; International Cosmetics Co Ltd; Saha Pathanapibul Co Ltd

**Date of Establishment:** 1967

**No of Employees:** Approx 387

## LO CHIN SENG CO LTD

2/4 Phaisingto Rama 4 Road, Klong Toey, Bangkok 10110

Tel: 258 0140/3

Cable: Lopengnam Bangkok

Telex: 72402 LCS TH

Telefax: 258-9959

President: Tem Lorsakulsin

Directors: Vichai Chaisangarsilpa

Senior Executives: Wichai Chaisangsin

**PRINCIPAL ACTIVITIES:** Export of tapioca pellets, buffalo and cow hides, leather gloves

**Principal Bankers:** Bangkok Bank; Thai Farmers Bank; Laemthong Bank

**Financial Information:**

	1989
	Bt'000
Sales turnover	1,129,885
Profits	943
Authorised capital	1,500
Paid-up capital	1,500
Total assets	520,749

**Principal Shareholders:** Tem Lorskulsonthi (49.8%)

**Date of Establishment:** 1949

**No of Employees:** 185

## LOUIS T LEONOWENS (THAILAND) LTD

723 Siphya Road, Bangrak; Bangkok 10500

Tel: (2) 237-7040

Telefax: (2) 236-7471

**Senior Executives:** G C Croy (Managing Director), Paripat Limprapeutkul (Finance Director), Somkiat Vasanapichai (Hardware & Technical), Rames VongSayan (Industrial), Chuphan Chaisanabunthid (Industrial Chemicals), Surachai Lohchingcharit (Building Products), Boonlert Porthaveepong (Office Furniture), Jaiyong Kangvalpiwat (Tractors) Colin Lawson (Bio-Medical)

**PRINCIPAL ACTIVITIES:** Marketing and importing of agricultural machinery, arms and ammunition, building materials, automotive equipment, abrasives, consumer goods, hand tools, industrial plastics, industrial machinery and pharmaceuticals

**Principal Agencies:** Massey Ferguson; Black & Decker; Fire-Lite; Burle Industries; Allied Corp; Smith & Wesson

**Parent Company:** Getz Bros & Co Inc, USA

**Subsidiary/Associated Companies:** Louis T Leonowens (Tractors) Ltd, Bangkok; Louis T Leonowens (Thailand) Ltd, Bangkok; Louis T Leonowens (South East Asia) Ltd, Kuala Lumpur, Singapore & Jakarta

**Principal Bankers:** Hongkong & Shanghai Banking Corporation; Bangkok Bank; Siam Commercial Bank

**Principal Shareholders:** Getz Bros & Co Inc

**Date of Establishment:** 1905

**No of Employees:** 470

## LOXLEY PUBLIC COMPANY LTD

304 Suapah Road, Bangkok 10100

Tel: (221) 6121-30, (221) 9156-60

Cable: Loxley Bangkok

Telex: 81188 Loxley Th

Telefax: (226) 224-4630, 224-4499

Chairman: Pairote Lamsam; President: Dhongchai Lamsam

Directors: Suetrakul Sconthornthum (Senior Executive Vice President), Suchin Suwannacheep (Senior Executive Vice President)

**PRINCIPAL ACTIVITIES:** Importers of engineering equipment, construction materials, mini computers and chemical products, office machines and telecommunications; radio and broadcasting equipment; satellite equipment; elevators and escalators

**Principal Agencies:** Hawker Siddely (UK); The Boeing Commercial Airplane Co (USA); British Aerospace (UK); Concurrent Computer (USA); Harris (USA); Vertex Communications Corp (USA); E W Cox (USA)

**Associated Companies:** Thai Farmers Bank; Phatra Thanakij Co Ltd; Phatra Insurance Co Ltd; Muang Thai Life Insurance Co Ltd; General Engineering Co Ltd; Thanakorn Vegetable Oil Products Co Ltd; Saatchi & Saatchi Advertising (Thailand) Co Ltd; Kobs & Draft Asia; Siam Brown & Root Ltd; Zin Suapah Co Ltd

**Principal Bankers:** Thai Farmers Bank; Hongkong & Shanghai Bank; Siam Commercial Bank; Thai Danu Bank; Nakornthon Bank

**Financial Information:**

	1991	1992
	Bt'000	Bt'000
Sales turnover	1,668,070	1,788,477
Profit before tax	80,200	137,345
Profit after tax	56,200	105,167
Retained profit	-	238,555
Dividend	-	40,000
Dividend per share	-	25.00
Earnings per share	-	65.73
Share capital	160,000	160,000
Total assets	1,581,030	2,378,792

**Principal Shareholders:** Corrie & Co Ltd; Prithithada Co Ltd; Pothipong Lamsam; Nithithamrong Co Ltd; Khunying Chatchani Chatikavanij; Nattakorn Co Ltd

**Date of Establishment:** 1939

**No of Employees:** 1,000

## LOXLEY TRADING CO LTD

475 Sri Ayudhya Road, Phyathai, Bangkok 10400

Tel 2450015

Cable Loxtrade

Telex 81188 Loxley Th

Chairman Chatchani Chatikavanij

Directors Wadhana Osoth-Silp (Managing)

Senior Executives Miss Vimolrat Pittayaviriyakul

PRINCIPAL ACTIVITIES Distributors of milk and vegetable oil

Principal Agencies Paterson & Partners Thailand Ltd, Ogilvy & Mather (Thailand) Ltd

Parent Company Loxley (Bangkok) Ltd

Principal Bankers Thai Farmers Bank

Date of Establishment 1977

No of Employees 150

## LUCKYTEX (THAILAND) LTD

8/F Rajadamri Arcade, 95 Rajadamri Road, Patoomwan, Bangkok 10500

Tel 251-3161/7, 251-4161/7

Telex 82209 LUCKYTEX TH

Telefax 253-5114

Chairman C C Lee

Directors K Iizuka (Managing), C T Yang (Deputy Managing)

PRINCIPAL ACTIVITIES Manufacturer of cotton fabrics, cotton/polyester, CVC and other yarns, grey fabrics, dyed and printed fabrics, special finishing, denim

Subsidiary Companies Prapradaeng Engraving Works

Principal Bankers Bank of Tokyo, Mitsui Bank, Siam Commercial Bank

Principal Shareholders Toray Industries (49.0%), Thai Garment Export Co Ltd (49.4%), Toray Nylon Thai Co Ltd (1.6%)

Date of Establishment March 1960

No of Employees 4,000

## MAERSK LINE BANGKOK BRANCH

231/2 South Sathorn Tai Road, Bangkok 10120

Tel 211 5213

Cable Maerskline Bangkok

Telex 82651 Maerskline Th

Senior Executives D R Gibson (General Manager)

PRINCIPAL ACTIVITIES Freight transportation and shipping company

Principal Bankers Hongkong & Shanghai Banking Corp

Date of Establishment 1951

No of Employees 70

## MAH BOONKONG TRADING CO LTD

10th Floor, Yada Bldg, 56 Silom Road, Bangkok 10500

Tel 2353670-4

Telex 87051 MBKCONS TH

President Sirichai Bulakul

Senior Executives Viyada Imarom (General Manager), Ma Tin Chak

PRINCIPAL ACTIVITIES Export of agricultural products, garments, canned, frozen, dried, and fresh foodstuffs, animal and petfeed, wooden and rattan furniture, household wares, ceramics, leather goods and other general products

Branch Offices Head Office 202-206 Mahaesak Road, Bangkok 10500, Tel 2332372-3, 233-6852, Telex 82914 MAHBOON TH, 87051 MBKCONS TH, Overseas office in Hong Kong

Parent Company Mah Boonkong Drying & Silo Co Ltd

Subsidiary Companies Mah Boonkong Rice Mill Co Ltd, Mah Boonkong Marble Co Ltd, Mah Boonkong Shipping Co Ltd, Mah Boonkong Construction Co Ltd

Principal Bankers Bangkok Bank Siam Commercial Bank

Principal Shareholders Niramol Bulakul, Wanchai Bulakul, Suppachai Bulakul, Prapun Kongkathong

Date of Establishment 1981

No of Employees 50

## MARITRADE CO LTD

485/18-19 Silom Road, Bangrak, Bangkok 10500

Tel 233-7310

Telex 82860 MATRADE TH

Directors S Chorchoowong (Managing)

PRINCIPAL ACTIVITIES Shipping and transport

## MARUBENI CORPORATION

7/F Dusit Thani Office Bldg, 946 Rama 4 Road, Saladaeng, Bangkok 10500

Tel 233-5830/9, 233-6710/9

Cable MARUBENI BANGKOK

Telex 87308 MARUBEN TH

Senior Executives T Fujinaga (General Manager)

PRINCIPAL ACTIVITIES Import, export and wholesale of textiles, metals, machinery, chemicals, agro-marine products and general merchandise

Subsidiary Companies Siam Trading and Investment Co Ltd, Bangkok

Principal Bankers Bank of Tokyo, Bangkok Branch

Date of Establishment September, 1954

## METAL BOX THAILAND CO LTD

7th Floor, Olympia Thai Building, 956 Rama 4 Road, Bangkok 10500

Tel 236-5383/8, 236-5403/6

Cable Metalboxes Bangkok

Telex 72116 MBT TH (office), 20075 MBT Th (factory)

Chairman Dr Yong Uahwatanasakul

Directors Khong Heng Kin, D F A Raikes, Lim Hong Keat, Montree Chartbanchachai, S A Fox, Vinai Vamvanij

PRINCIPAL ACTIVITIES Production of metal packaging for processed food

Branch Offices Songkhla branch PO Box 100, Amphur Muang, Songkhla 90000

Parent Company Metal Box Plc, Metal Box Singapore Ltd

Principal Bankers Hongkong & Shanghai Banking Corporation, European Asean Bank, Siam Commercial Bank, Standard Chartered Bank

Principal Shareholders Singaporean and Thai

Date of Establishment January 10th, 1967

No of Employees 455

## METRO CO LTD

Metro Building, 180-184 Rajawongse Road, Bangkok 10100

Tel 222-9154-60, 2229163-70, 2229173-79

Cable METROCO BANGKOK

Telex 81158, 84303, 84081, 82271, 81113 METROCO TH

Chairman Sawang Laohathai, Vice Chairmen Sumit Sethpornpong, Montri Boonpiti, Prasert Tangtrongsakdi, President Suvij Suvaruchiphorn

Senior Executives Plengsakdi Prakasphesat, Viroch Ngamkrekchote, Chanyong Chiarakul

PRINCIPAL ACTIVITIES Import of chemicals for industrial and other application, dyestuffs, textiles, plastics, fertilizers, ferrous and non-ferrous metals and other raw materials, agro-chemicals, seeds, food additives and other raw materials, computer supplies

Principal Agencies Stauffer Chemicals, DSM Polymers International, Nippon Kayaku, Ensidesa Steel, Ekman, etc

Branch Offices Central Pacific Ex-Im Corporation, Houston, USA, Central Pacific Ex-Im (Europe) GmbH, Hamburg, West Germany, CPAC Trading Co Ltd, Hong Kong, CPAC Trading (Pte) Ltd, Singapore

Parent Company Metro Group, Bangkok

Subsidiary Companies Thai Central Chemical Co Ltd, Bangkok Steel Industry Co Ltd, United Flour Mills Co Ltd, Chao Phya Co Ltd, UMC International Corporation Ltd, United Silo and Service Co Ltd, International Warehousing Co Ltd, United Grains Co Ltd, UGC Warehousing Co Ltd, NIM Co Ltd, MC Broker Co Ltd

Principal Bankers Bangkok Bank, Thai Farmers Bank, Krung Thai Bank, Sayam Bank, Bangkok Bank of Commerce, Mitsui Bank, etc

Principal Shareholders Sawang Laohathai, Sumit Sethpornpong, Prasert Tangtrongsakdi, Montri Boonpiti

Date of Establishment May 11th, 1969

No of Employees 3,000

# THAILAND

## METRO MACHINERY CO LTD

1760 Sukhumvit Road, Prakhonong, Bangkok 10250

Tel: 311-0471

Cable: METROWORK

Telex: 87252 Metromc Th

Telefax: 331-5611

Chairman: Thongsai Burapachaisri (also Managing Director)

Senior Executives: Phairush Burapachaisri (Director & General Manager-Product Support), Somphong Jirananda (Director & General Manager-Finance & Accounting)

PRINCIPAL ACTIVITIES: Trading in Caterpillar tractor products, components and accessories; mechanised equipment for agricultural use

Branch Offices: Lampang; Khon Kaen; Haad Yai and 19 others

Subsidiary Companies: Metro Tractor Co Ltd

Principal Bankers: Bangkok Bank; Bangkok Metropolitan Bank; First Bangkok City Bank

Financial Information:

	31.12.90	31.12.91
	Bt'000	Bt'000
Sales turnover	3,956,000	4,640,000
Profits	279,000	285,000
Retained profit	582,000	869,000
Earnings per share	9.30	9.50
Authorised capital	300,000	300,000
Paid-up capital	300,000	300,000
Total assets	3,500,000	3,747,000

Principal Shareholders: Burapachaisri Family

Date of Establishment: May 10th, 1976

No of Employees: 631

## MID SIAM SUGAR CO LTD

243 Sub Road, Bangrak, Bangkok 10500

Tel: (234) 6365-79

Cable: Midsugar Bangkok

Telex: 82085 Midsuga, 72057 Mitphol

Telefax: 236-4203

Chairman: Soonthorn Vongkusolkij

Directors: Vitoon Wongkusolkij (Managing)

PRINCIPAL ACTIVITIES: Manufacturer and exporter and raw sugar, molasses and white sugar

Branch Offices: (Factory) 222 Moo 3, Thepnaorn, Muang District, Kam Pang Petch, Tel: 711077, 711070

Parent Company: Mitr Phol Sugar Corp Ltd and Affiliated Companies

Principal Bankers: Bangkok Bank; Krung Thai Bank; Thai Farmers Bank

Principal Shareholders: Vongkusolkij Family

Date of Establishment: 1973

No of Employees: 350

## MINSEN MACHINERY CO LTD

777 Samyod Mahachai Road, Bangkok 10200

Tel: 2229201/5, 2223801, 2218419, 2212313

Cable: Mincom Bangkok

Telex: 82841 Mincom Th

Chairman: Surong Vongsiridej

Directors: Prakob Ruangpanyapoj (Managing Director)

PRINCIPAL ACTIVITIES: Trade in industrial and agricultural machinery; import and export

Principal Bankers: Bangkok Metropolitan Bank; Thai Military Bank

Principal Shareholders: Wongsiridej family

Date of Establishment: 1956

No of Employees: Approx 155

## MITR PHOL SUGAR CORPORATION LTD

243 Sub Road, Bangkok 10500

Tel: 2346365-79

Cable: Midsugar Bangkok

Telex: 82085 Midsuga, 72057 Mitphol Th

Telefax: 236-4203

Chairman: Soonthorn Vongkusolkij

Directors: Vitoon Wongkusolkij (Managing)

PRINCIPAL ACTIVITIES: Manufacturer and exporter of raw sugar, molasses and white sugar

Branch Offices: (factory) 54/1 Saengchooto Road, Banpong District, Rajaburi, Tel: 211220

Parent Company: Mitr Phol Sugar Corp Ltd and Affiliated Companies

Principal Bankers: Siam Commercial Bank; Bangkok Bank

Principal Shareholders: Vongkusolkij family

Date of Establishment: 1975

No of Employees: 350

## MITSUBISHI CO (THAILAND) LTD

Regent House, 183 Rajdamri Road, Bangkok 10500

Tel: 250-1422

Cable: Mitsubishi Bangkok

Telex: 82628 Th

President: Shigeru Masuda

PRINCIPAL ACTIVITIES: Import, export and local marketing of chemicals, industrial machinery, textiles

Branch Offices: (Hadyai Office) 436-443 Petchkasem Road, Hadyai, Songkhla

Principal Shareholders: Mitsubishi Corporation

## MITSUMI & CO (THAILAND) LTD

6th Floor, Boonmitr Building, 138 Silom Road, Bangkok 10500

Tel: 237-7210

Cable: Mitsui Bangkok

Telex: 82362

Telefax: 236-0110, 236-4791

President: Hiroshi Matsuki

Directors: Yasuhiko Tanizawa (Senior Executive Vice President), Kazuro Yanagawa (Senior Executive Vice President), Masao Morita (Executive Vice President), Hiroteru Araki (Executive Vice President), Hisashi Hosokawa (Executive Vice President), Hideto Yasui (Executive Vice President), Hideo Yamato (Executive Director)

PRINCIPAL ACTIVITIES: Import, export and domestic sales of fuel products, industrial machinery, chemicals, textiles, ferrous and non-ferrous metals, foodstuffs

Parent Company: Mitsui & Co Ltd, Japan

Principal Bankers: Mitsui Taiyo Kobe Bank; Bank of Tokyo; Bangkok Bank; Siam Commercial Bank

Financial Information:

	31.03.90
	Bt'000
Sales turnover	6,029,190
Profits	63,561
Authorised capital	30,000
Paid-up capital	30,000
Total assets	1,789,614

Principal Shareholders: Mitsui & Co Ltd, Japan

Date of Establishment: 1959

No of Employees: 57

## MITSUMI BANK LTD

138 Boonmitr Building, Silom Road, Bangkok 10500

Tel: 234-3841

Cable: Mitsuibank

Telex: 828281 Th

Senior Executives: Masato Kaneko (General Manager)

PRINCIPAL ACTIVITIES: Commercial banking

## MOBIL OIL LTD

37 Soi 15 Somprasong 3, Petchburi Road, Bangkok 10400

Tel: 252-0435, 251-4717, 251-4718

Cable: Mobiloil Bangkok

Telex: 87374 Th

Telefax: 253-6320

Senior Executives: Edgar L Taplin Jr (General Manager)

**PRINCIPAL ACTIVITIES** Manufacturer of petrochemical products engine and industrial lubricants, import of industrial solvents  
**Principal Agencies** Mobil products  
**Parent Company** Mobil Oil Corporation  
**Principal Bankers** Bangkok Bank, Chase Manhattan Bank  
**Principal Shareholders** Mobil International Petroleum 98.8%  
**Date of Establishment** 1962  
**No of Employees** Approx 105

## MONSANTO THAILAND LTD

Kasemkij Building, 120 Silom Road, Bangkok 10500  
**Tel** 234-4295  
**Telex** 82719  
**Telefax** 236-2176  
**Senior Executives** S Chanprapavut (Manager)  
**PRINCIPAL ACTIVITIES** Chemicals for the agricultural and plastics industries

## MUANG THAI LIFE ASSURANCE CO LTD

250 Rachdapisek Road, Bangkok 10310  
**Tel** 277 6281, 277 6297  
**Cable** Muangthai Bangkok  
**Chairman** Lt Gen Prayoon Noonpakde  
**Directors** Photipong Lamsam (Managing)  
**PRINCIPAL ACTIVITIES** Life assurance  
**Principal Bankers** Thai Farmers Bank  
**Principal Shareholders** Swiss Reholding Co Ltd, Sombat Lamsam Co Ltd, Thai Farmers Bank Ltd  
**Date of Establishment** 1951

## NAKORNTHON BANK LTD

90 North Sathorn Road, Bangkok 10500  
**Tel** 233-2111  
**Cable** NABANK  
**Telex** 82837, 87957, 21341 NABANK TH  
**Telefax** (662) 236-4226, 236-1968  
**President** Vorawee Wanglee  
**Directors** Suvit Wanglee (Chief Executive Officer)  
**Senior Executives** Thamnu Wanglee (Senior Executive Vice President), Kitti Patpongpijul (Senior Executive Vice President), Damrong Ridhisilpa (Senior Vice President, Banking & Accounting), Thavisakdi Kuruchittham (Senior Vice President, Management Office), Oon Oonsiri (Advisor), Prasarn Katknyutanon (Senior Vice President, Corporate Banking Dept), Manusan Sirasudhi (Vice President, Credit Administration Dept), Singha Nikornpun (Vice President, Treasury Office), Anchalee Siriwadhana (Vice President, Internal Audit Office), Indhira Wattanakaseam (Vice President, Budget & Planning Office), Theerasak Kiatyingpsibul (Vice President, retail banking Dept), Pongsak Banpotjit (Vice President, Branch Administration Dept), Uthai Chandhasin (Assistant Vice President, Operations Department), Thanapat Chaiphibalsarisdi (Assistant Vice President, Foreign Department)

**PRINCIPAL ACTIVITIES** Commercial banking  
**Financial Information**

	31 12 91
	Bt'000
Total deposits	19,696,872
Profit before tax	224,150
Profit after tax	158,150
Dividend	121,600
Dividend per share	21 00
Earnings per share	27 23
Authorised capital	600,000
Paid-up capital	600,000
Total assets	23,602,114

**Principal Shareholders** Crown Property Bureau  
**Date of Establishment** July 22nd, 1933  
**No of Employees** 1,122

## NANAPAN ENTERPRISE CO LTD

1112 Songwad Road, Bangkok 10100  
**Tel** (02) 2218116/20, (02) 2244034  
**Cable** Napanco, Bangkok  
**Telex** 87312 Napanco Th, 21175 Napanex Th  
**Telefax** (662) 2244036  
**Chairman** Kangwan Tantipongnanat  
**Senior Executives** Captain Jose M Tapia-Ruano (Senior Export & Shipping Manager)  
**PRINCIPAL ACTIVITIES** Exporter of agricultural products  
**Parent Company** Thai Castor Oil Co Ltd, Vidhayakom Co Ltd  
**Principal Bankers** Bangkok Metropolitan Bank, Bangkok Bank  
**Date of Establishment** 1969  
**No of Employees** 45

## NATIONAL SEMICONDUCTOR (BANGKOK) LTD

40/10 Sukhumvit 105, Bangkok 10260  
**Tel** 393-3126  
**Cable** NAT SEMI  
**Telex** 82854 NSEB TH  
**Telefax** 398-7157  
**Directors** August Adolph Pfaehler (Managing)  
**Senior Executives** Tawatchai Boonchaiya (Personnel Manager), Sumitra Unhanand (Finance & Accounts Manager), Thanarkhom Chavasiri (Hybrid & Facility Manager), Weera Saereesithipitak (Test Operations & Engineering Manager), Terry Dauenhauer (Operations Manager), Charoenkiat Huthananuntha (Quality Reliability Assurance Manager), Pravit Chancherboon (Security & Safety Manager), Supranee Cheeparanai (Administrative Assistant)  
**PRINCIPAL ACTIVITIES** Manufacture of electronic components  
**Parent Company** National Semiconductor Corporation  
**Principal Bankers** Bangkok Bank, Siam Commercial Bank, Krung Thai Bank  
**Financial Information**

	1991
	US\$'000
Sales turnover	408,724
Profit (loss) after tax	(25,854)
Retained profit	38,298
Authorised capital	866,383
Paid-up capital	866,383
Total assets	92,996

**Principal Shareholders** National Semiconductor Corporation  
**Date of Establishment** June 18th, 1973  
**No of Employees** 3,886

## NATIONAL THAI CO LTD

166 Sakhumvit Road, Samrong Nua, Samutprakan 10270  
**Tel** 3941981, 3941283  
**Cable** National Thai Samutprakan  
**Telex** 82512 Ntc Thai Th  
**Directors** Y Kita (Managing)

**PRINCIPAL ACTIVITIES** Manufacture of dry cells, storage batteries, colour TV's, radios and other electrical/electronic goods  
**Principal Bankers** Bank of Tokyo  
**Principal Shareholders** Matsushita Electric Industrial Co Ltd  
**Date of Establishment** 1961  
**No of Employees** Approx 1,255

## NAVA FINANCE & SECURITIES CO LTD

Thai Military Bank Bldg, 24 Phayathai Road, Bangkok 10400  
**Tel** 246-0132  
**Directors** Siripong Limpiphaphat (Managing)  
**PRINCIPAL ACTIVITIES** Finance and securities

# THAILAND

## NEW KRUNG THAI SUGAR FACTORY CO LTD

186/1-4 Rama 1 Road, Siam Square, Bangkok 10330

Tel: 2511818-25

Cable: TAMAKASUGAR BKK

Telex: 72246 TMK SUGAR TH

Telefax: (662) 254-4237

Chairman: Mrs Nantha Chinthammit

Directors: C Chinthummamit (Managing)

Senior Executives: S Chinthammit, Thavatchai Rojanachotikul, Sukhum Tokarantaset, Harn Tangtrongchit

PRINCIPAL ACTIVITIES: Production of raw and refined sugar

Branch Offices: Plant Location: Kanchanaburi

Associated Companies: New Kwang Soon Lee Sugar; Tamaka Sugar Industry Co Ltd; Thai Fermentation Industry (MSG Producer)

Principal Bankers: Krung Thai Bank; Bangkok Bank; Bank of Ayudhya

Financial Information:

	1991
	Bt'000
Sales turnover	588,905
Profit (loss) after tax	(12,601)
Authorised capital	150,000
Paid-up capital	150,000
Total assets	400,684

Principal Shareholders: Chinthammit Family

Date of Establishment: March 1st, 1970

No of Employees: 700

## NIPPONDENSO (THAILAND) CO LTD

2122 New Petchburi Road, Bangkok 10110

Tel: (2) 394-0481, 384-2871

Telefax: (2) 384-0884

Chairman: Prayad Boonsoong

Directors: S Inukai (Managing Director)

PRINCIPAL ACTIVITIES: Automotive parts, sales and distribution

Branch Offices: Factory at Samut Prakarn

Parent Company: Nippondenso Co Ltd, Japan

Subsidiary Companies: Nippondenso Tool & Die Co Ltd

Principal Bankers: Mitsui Bank; Bank of Tokyo; Siam Commercial Bank

Financial Information:

	31.12.91
	Bt'000
Sales turnover	2,842,000
Profits	148,000
Share capital	150,000
Total assets	1,635,000

Principal Shareholders: Nippondenso Co Ltd, Japan

Date of Establishment: August 22nd, 1972

No of Employees: Approx 800

## NIYOM PHANICH CO LTD

51-57 Rajdamnern Road, Chiangmai 5000

Tel: (053) 211-111

Telefax: (053) 211-097

Directors: N Sakdatorn (Managing)

PRINCIPAL ACTIVITIES: Motor vehicles, agricultural equipment and office equipment dealers

## NONG YAI INDUSTRIES CO LTD

701-3 Maitrichit Road, Pomprab, Bangkok 10100

Tel: 2212378/9, 2220674, 2238976/7

Directors: Prasert Sathienthirakul (Managing)

Senior Executives: S Tawiltermsap (General Manager)

PRINCIPAL ACTIVITIES: Production and processing of sugar; export

Branch Offices: 420 Moo 1, T Nongyai, Chonburi (factory)

Principal Bankers: Bangkok Bank; Thai Farmers Bank

Principal Shareholders: Tawiltermsap family (39%); Pulsri Sathienthirakul (20%)

Date of Establishment: 1965

No of Employees: Approx 500

## NOPDARA CO LTD

246 Jawarad Road, Phuket 83000

Directors: Narong Nopdara (Managing)

PRINCIPAL ACTIVITIES: Tin ore export

## NORTH EASTERN OIL CO LTD

731/1-4 Mitparb Road, Nakornrachsimma 30000

Directors: M Suksod (Managing)

PRINCIPAL ACTIVITIES: Petrochemicals

## OCEAN INSURANCE CO LTD

163 Surawong Road, Bangrak, Bangkok 10500

Tel: 2348000

Cable: THAI SAMUTR, BKK 10500

Telex: 72153 OCEANIN TH

Telefax: 238-4157

Honorable Chairman: Chote Assakul; Chairman: Kirati Assakul; Vice Chairman: Saiyud Tavipat; Presidents: Kris Assakul, Tana Bulsuk

Directors: Sunthorn Wongsuparak (Managing Director), Sudchai Ratanasomboon, Precha Khoohaswan, Han Chanpravatikul, Chinnawat Bulsuk, Suthep Phanasomburn

Senior Executives: Viravudh Assakul, Nusara Banyatpiyaphod, Bandit Soonthornsawadi, Vichit Sribonnruang, Prajak Tippayut, Thada Thawonkul, Thatsanee Dharmipit, Rachanee Jermhansa, Usana Phungsonthorn

PRINCIPAL ACTIVITIES: Life insurance and non life insurance

Branch Offices: 336

Principal Bankers: Krung Thai Bank; Bangkok Bank of Commerce; Thai Farmers Bank

Financial Information:

	31.12.91
	Bt'000
Premiums	2,975,360
Profit before tax	324,236
Profit after tax	210,082
Retained profit	420,612
Dividend	200,000
Authorised capital	10,000
Paid-up capital	10,000
Total shareholders' equity	452,506
Total assets	12,405,281

Principal Shareholders: Kirati Assakul

Date of Establishment: January 11th, 1949

No of Employees: 5,066

## ORIENTAL HOTEL (THAILAND) LIMITED

48 Oriental Avenue, New Road, Bangkok 10500

Tel: 236-0400, 236-0420

Cable: Orienhotel Bangkok

Telex: 82997 TH, 82168 TH

Telefax: (662) 236-1939

Chairman: Dr Chaijudh Karnasuta

Directors: Robert Riley (Managing Director), C C Wearmouth, Ken Sarasin, Adisorn Charanachitta, Mrs M M Berlingieri, Kurt Wachtveitl (General Manager)

PRINCIPAL ACTIVITIES: Hotel business

Principal Bankers: Siam Commercial Bank; Bangkok Bank Ltd; Deutsche Bank (Asia)

Principal Shareholders: Italthai; Mandarin Oriental Holdings BV

Date of Establishment: Company: 1948; Hotel: 1886

No of Employees: 900

## OSOTHSAPHA (TECK HENG YOO) CO LTD

2100 Ram Khamhaeng Road, Huamak, Bangkok, Bangkok 10240

Tel: 3740121, 3740131

Cable: Teckheng Yoo Bangkok

Telex: 82017 Thy Th

Telefax: (662) 3747014

Chairman: S Osathanukrah

Directors: Akio Hayashi (Vice President-Foreign Affairs Dept)

Senior Executives: Prakaipet Indhusophon

**PRINCIPAL ACTIVITIES:** Manufacture and distribution of pharmaceuticals, confectionary, baby food, snacks and beverages

**Subsidiary Companies:** Sanyo Universal Electric Co Ltd; SGI Co Ltd; Premier Products Co Ltd; Datapro Computer Systems Co Ltd; GF Finance & Securities Co Ltd; SPA Advertising Co Ltd; Premier International Co Ltd; Texton Asia Singapore Co Ltd

**Principal Bankers:** Thai Farmers Bank Ltd; Siam Commercial Bank Ltd; Bangkok Bank Ltd; Citibank NA; Chase Manhattan Bank NA; Deutsch Bank Ltd; Bank of Tokyo Ltd

Date of Establishment: 1900

No of Employees: 3,280

## P CHAROENPHAN FEEDMILL CO LTD

See CHAROENPHAN, P, FEEDMILL CO LTD

## PACIFIC PLASTICS (THAILAND) CO LTD

5/F White Group Bldg, 75 Soi Rubia Sukhumvit 42, Prakanong, Bangkok 10110

Tel: 381-1038

Telex: 20140 PPTHL TH

Telefax: 381-1249

Directors: Chanchai Jivacate (Managing Director)

Senior Executives: Kowit Thongongarj (Manufacturing Manager), Patchara Phulphokphol (Controller), Jujai Hiran-charoen (Sales Manager), Suthep Tanthanasarn (Human Resources Manager)

**PRINCIPAL ACTIVITIES:** Manufacturer and sale of polystyrene (styron brand)

**Branch Offices:** Plant: 79 Mue-2 Km 20, Suksawad Rd, Phrapradaeng, Samutprakan, Tel: 425-8950, Fax 425-8438, Telex 84916 PPYHL TH

**Principal Bankers:** Chase Manhattan Bank; Siam Commercial Bank; Hongkong & Shanghai Banking Corporation; Bank of America; Bangkok Bank

**Principal Shareholders:** Dow Chemical Company, USA; Siam Cement Co Ltd

Date of Establishment: 1975

No of Employees: 69

## PADAENG INDUSTRY CO LTD

CTI Tower 26/27 Florrs, 191 Ratchadapisek Road, Klongtoey, Bangkok 10110

Tel: 261-1111

Telex: 82682 PADAENG

Telefax: 261-1109, 261-1100

Chairman: Dr Panas Simasath ien; President: Arsa Sarasin

Directors: Visith Noiphan, Staporn Kavitanon, Thienchai Srivichit, Aswin Kongsiri, Damrong Krishnamara, Chirayu Isarangkun Na Ayuthaya, Paopat Javanalikhorn, Pakorn Thaveesin, Ferdinand Crabeels, Pravit Klongwathanakith (Executive Vice President)

Senior Executives: Surapol Thovanish (Vice President, Plant Operations), Akanit Suwanasing (Vice President, Exploration), Jesd Lianguthiskorn (Vice President, Mine Operations), Satian Niltawach (Vice President, Technical)

**PRINCIPAL ACTIVITIES:** Exploration, mining and production of zinc ore

**Branch Offices:** Chiangmai; Mae Sod; Tak

**Subsidiary Companies:** Padaeng Properties Co Ltd; Patong Exploration & Mining Co Ltd; Pakham Exploration & Mining Co Ltd; Unithai Oxide Co Ltd; Padaeng Poongsan Metals Co Ltd

**Principal Bankers:** Krung Thai Bank; Bangkok Bank; Siam Commercial Bank

### Financial Information:

	31.12.90
	Bt'000
Total revenue	3,062,490
Profit after tax	1,486,469
Retained profit	1,375,680
Earnings per share	18.58
Authorised capital	8,000,000
Paid-up capital	8,000,000
Total assets	4,393,939

**Principal Shareholders:** Ministry of Finance (20%); Krung Thai Bank Ltd (9.43%); Bangkok Bank Ltd (6.11%); Asia Finance Co Ltd (3.42%)

Date of Establishment: 1980

No of Employees: 700

## PAN ASIA (1981) CO LTD

1193 2nd Floor, Paholyothin Road, Bangkok 10400

Tel: 279-8880/4

Cable: PAFOODS BKK

Telex: 72260 PAFOODS TH

Telefax: 271-4524

Chairman: Somchai Kiatsrichart

Directors: Vilai Kiatsrichart (Managing)

Senior Executives: Kaew Jenjirathitkarn (Operating Manager), Prakorn Sawangsup (Production Manager), Anan Triprakong (Quality Assurance Manager), Chamnan Pattaropong (Factory Purchasing Manager)

**PRINCIPAL ACTIVITIES:** Manufacturer and exporter of canned and frozen seafoods, fruits and vegetables

**Branch Offices:** Pan Asia (USA) Co, California, USA

**Principal Bankers:** Bangkok Bank, Thai Farmers Bank

**Principal Shareholders:** Kiatsrichart Family

Date of Establishment: 1977

No of Employees: 1,000

## PARK CHONG JUTE MILL CO LTD

229-231 Songsawad Road, Bangkok 10100

Tel: (234) 4052, (233) 6393, (233) 2695-7

Cable: Parkgunny

Telex: 82173 Pcjute Th

Directors: Phaisal Nateethong

**PRINCIPAL ACTIVITIES:** Manufacturer of jute yarns

**Principal Bankers:** Bangkok Bank; First Bangkok City Bank

Date of Establishment: 1970

No of Employees: 4,200

## PATAYA FOOD INDUSTRIES LTD

17 Soi Saint Louis 3, South Sathorn, Bangkok 10120

Tel: 286-6530

Telex: 82863, 87634 PATAYA TH

Telefax: 287-2009

Chairman: Udom Vittayasirinun

Directors: S W Chi (Managing Director), Sombat Duangwongsri (Executive Director & General Manager), Pinyo Cheepwan (Marketing Director)

**PRINCIPAL ACTIVITIES:** Manufacture and export of canned seafood

**Subsidiary Companies:** Royal Can Industries Co Ltd; V-Serve Ltd

**Principal Bankers:** Bank of Ayudhya Ltd; Thai Farmers Bank; Security Pacific Asian Bank; Nakornthon Bank

### Financial Information:

	31.12.91
	Bt'000
Sales turnover	1,370,000
Authorised capital	75,000
Paid-up capital	75,000
Total assets	539,000

**Principal Shareholders:** Thai Shareholders (88%)

Date of Establishment: May 17th, 1979

No of Employees: 2,075



# THAILAND

## PATUM VEGETABLE OIL CO LTD

733/23 Charansanitwong Road, Bangkok

Tel: 424-1165

Telex: 82431 PATUM TH

Directors: Suchart Lertudomchok (Managing)

PRINCIPAL ACTIVITIES: Processing of vegetable oils

## PETER CREMER LTD

See CREMER, PETER, LTD

## PHATRA THANAKIT CO LTD

183 Phatra Thanakit Building, Sukhumvit Road, Bangkok 10110

Tel: 253 0121

Cable: Phatracom

Chairman: Photipong Lamsam

Directors: Narong Sri Sa-an (Vice Chairman), Yutti Lamsam (Chief Executive Officer), Viroj Nualkhair (President), Dr Panya Tantiyavarong, Somchai Bulsook, Suvit Chiaraprasertkul, Boonsong Chaikitisilpa, Kaorop Nutchanart, Somboon Chinsawananon, Preecha Tanprasert, Syn Ekwisahn, Surapon Pasitnirun, Samornmitr Lamsam, Khemtas Jayasuta

PRINCIPAL ACTIVITIES: Finance and securities business

Principal Bankers: Thai Farmers Bank Ltd

Principal Shareholders: Lamsam Estate Co Ltd (10.56%); Thai Farmers Bank Ltd (10.00%), Loxley (Bangkok) Co Ltd (8.89%)

Date of Establishment: 1972

No of Employees: Approx 191

## PHELP DODGE THAILAND LTD

6th Floor, Panunee Building, 518/3 Ploenchit Road, Bangkok 10500

Tel: 251-2508, 251-2572, 251-5266, 253-5731

Cable: Phelpdodge Bangkok

Telex: 82748 PHELDOGE TH

Telefax: (2) 253-2451

Chairman: Thiam Karnchanachari

Directors: T Karnchanachari, C Hasdin (Vice President), T White (President), Mr Yamada, Mr Andino, Mr Dardarananda, M R Sanlley, Mrs Ruangsook

Senior Executives: S Anyamani (Vice President), P Kongsangchai (Finance Director & Controller), P Chongtrakul (Marketing Director)

PRINCIPAL ACTIVITIES: Manufacturer of wires and cables

Parent Company: Phelps Dodge Corporation, Phoenix, USA

Subsidiary Companies: PDL Trading Co Ltd; PD Siam Rod Co Ltd; Thai Copper Rod Co Ltd

Principal Bankers: Chase Manhattan Bank; Bangkok Bank; Thai Danu Bank

Financial Information:

	1990	1991
	Bt'000	Bt'000
Sales turnover	1,990,000	2,213,000
Profits	290,000	360,000
Share capital	44,000	44,000
Total assets	1,450,000	1,966,000

Principal Shareholders: Phelps Dodge; Sumitomo Electric; Thai Investors

Date of Establishment: 1968

No of Employees: 500

## PHILIPS ELECTRICAL CO OF THAILAND LTD

283 Silom Road, Bangkok 10500

Tel: 233-6330/9, 235-5665/8

Cable: PHILITHAI

Telex: 87327 PHILTHA TH

Telefax: 236-7468

Directors: G L Seifert (Managing Director), J Desmaris (Director Finance & Accounts), A A Schevers (General Manager, Light Business Unit), A Goh (Director, Marketing, Consumer Product Division), Vongsak Maleipan (Director, Marketing, Professional Activities Division)

PRINCIPAL ACTIVITIES: Manufacturer, importer and distributor of indoor and outdoor lighting products; audio and video products; Small domestic appliances; data and communication systems and products; scientific and medical systems

Parent Company: NV Philips Gloeilampenfabrieken, Eindhoven, Holland

Subsidiary Companies: Thai Lamps Co Ltd; Elinthai Co Ltd; Signetics Thailand Co Ltd

Principal Bankers: Bangkok Bank; Thai Danu Bank; Chase Manhattan Bank

Financial Information:

	1990
	Bt'000
Sales turnover	2,700,000
Authorised capital	120,000
Paid-up capital	120,000
Total assets	1,158,000

Principal Shareholders: NV Philips Gloeilampenfabrieken, Eindhoven, Holland

Date of Establishment: 1952

No of Employees: 760

## POON PHOL CO LTD

19/F Sathorn Thani Bldg, 90/54-57 North Sathorn Rd, Bangrak, Bangkok 10500

Tel: 2333990-9

Cable: Poonphol Bangkok

Telex: 82940 Poonphol Th

Telefax: 236-6050

Directors: Sukit Wanglee (Managing Director)

Senior Executives: Surajit Wanglee, Suphot Wanglee

PRINCIPAL ACTIVITIES: Exporter of tapioca products (pellets, chips, starch and modified starch); jute, kenaf, beans and other agricultural produce

Affiliated Companies: Poon Pipat Co Ltd; Pipatanasin Co Ltd; Sitthinan Co Ltd; Poonipat Finance & Securities Co Ltd; Construction & Engineering Services Ltd

Principal Bankers: Thai Farmers Bank Ltd; Nakornthon Bank; Bangkok Bank Ltd

Date of Establishment: 1942

No of Employees: 163

## PREMIER GEMS TRADING CO LTD

1003-1005 Silom Road, Bangrak, Bangkok 10500

Tel: (2) 233-1942, 235-8082

Telex: 20312 PREGEMS TH

Telefax: (2) 237-6452

Chairman: Vichit Durongkapitaya

Directors: Wanthani Inkatanuwat (Managing Director), Tasanee Sirikietsoong (Deputy Managing Director), Tara Durongkapitaya, Pisit Durongkapitaya

PRINCIPAL ACTIVITIES: Wholesalers of gemstones; operation of a diamond cutting factory and fine gold manufacture

Branch Offices: 161-175 Happyland Soi 1, Ladpraow, Bangkok; 66/1-3 Suriwongse Road, Bangrak, bangkok; 1003-1005 Silom Road, Bangkok 10500

Principal Bankers: Bangkok Bank; First Bangkok City Bank; Nakornthon Bank

Financial Information:

	1991
	US\$'000
Sales turnover	72,000
Share capital	2,880

Principal Shareholders: The Durongkapitaya Family

Date of Establishment: 1905

No of Employees: 800

## PREMJEE, G, LTD

364-366 Surawong Road, Bangkok 10500

Tel: 235-0550

Telex: 81073 PROSPER

Telefax: 236-6836

*Directors:* Kirit C Shah (Managing)

*PRINCIPAL ACTIVITIES:* Exporter of agricultural produce and general merchandise

## **PUEY HENG LONG CO LTD**

1/24 Bangkok Bank Lane, Suapa Road, Bangkok 10100

*Tel:* 2216220, 2217473

*Cable:* Puey Heng Bangkok

*Telex:* 82305 Thlco Th

*Directors:* Prayong Wongsrikasem (Managing)

*PRINCIPAL ACTIVITIES:* Export of rice, maize and other agricultural products

*Principal Shareholders:* P Wongsrikasem 38.5%; Wichai Wongsrikasem 12.0%

## **RAJPRASONG SHOPPING MALL CO LTD**

1988 Ramkhamhaeng Road, Bangkok

*Tel:* 314-6347

*Directors:* Surat Ampuch (Managing)

*PRINCIPAL ACTIVITIES:* Department store operators

## **RICELAND INTERNATIONAL LTD**

38-17 Surawong Road, Bangkok 10500

*Tel:* 235-0321

*Telex:* 84667 RICELAND TH

*Directors:* Vichai Sriprasert (Managing)

*PRINCIPAL ACTIVITIES:* Production and marketing of pre-cooked rice

## **ROBINSON RAJDAMRI CO LTD**

89/36 Rajdamri Road, Bangkok 10500

*Tel:* 251-7171

*Directors:* Preecha Vejsupaporn

*PRINCIPAL ACTIVITIES:* Department store operators

## **ROJANAKASIKIT FERTILISER CO LTD**

630/32-34 Phrapinkhao Road, Bangkok

*Tel:* 434-1071, 433-7532

*Telex:* 87911 ROJANA TH

*Telefax:* 433-6633

*Chairman:* Pravit Rojanapiensatit

*Directors:* T Rojanapiensatit (Managing)

*Senior Executives:* Sadaeng Singhavara

*PRINCIPAL ACTIVITIES:* Sales of fertilisers

*Principal Agencies:* Norsk Hydro Fertiliser, Norway

*Principal Shareholders:* Pravit Rojanapiensatit

*Date of Establishment:* March 19th, 1982

*No of Employees:* 50

## **RUBIA INDUSTRIES LTD**

70 Soi Sukhaphiban 16, Poochaosamingprai Rd, Samrong Samutprakan 10270

*Tel:* 394-1791

*Cable:* Rubia Bangkok

*Telex:* 81195 Bejuco Th

*Telefax:* 384-0916

*Chairman:* Dr Adul Amatavidhana

*Directors:* Dr Raks Unahabhokha (Managing Director)

*Senior Executives:* Teranuch Tanapathong (Export Manager)

*PRINCIPAL ACTIVITIES:* Manufacturer of soaps, cosmetics and confectionery

*Parent Company:* Berli Jucker Co Ltd

*Principal Bankers:* Bangkok Bank; Hongkong & Shanghai Banking Corporation; Thai Farmers Bank

### *Financial Information:*

	31.12.89
	Bt'000
Sales turnover	572,523
Profits after tax	25,551
Authorised capital	12,000
Paid-up capital	12,000
Total assets	306,132

*Principal Shareholders:* Berli Jucker Co Ltd

*Date of Establishment:* 1951

*No of Employees:* 560

## **SAHA PATHANA INTER-HOLDING CO LTD**

2156 New Petchburi Road, Bangkok 10310

*Tel:* 318-1132-3

*Cable:* SPIGRO BANGKOK

*Telex:* 82529 SPIGRO TH

*Telefax:* 318-1127

*Chairman:* Thiam Chokwatana

*Directors:* Thiam Chokwatana, Boonpakorn Chokwatana, Boonsithi Chokwatana, Somsakdi Dhanasarnsilp, Kiatisak Jirakanjana, Samrearng Manoonphol, Narong Chokwatana, Olarn Chairpravat, Samrearng Kriengprarthana, Surindr Vadhanasiriphongs, Supoj Srirojanant, Surajit Kongwatana, Manu Leelanuwatana, Santi Vilassakdanont, Chokchai Aksaranan, Boonkiet Chokwatana

*Senior Executives:* Boonsithi Chokwatana (President & Managing Director), Somsakdi Dhanasarnsilp (Deputy Managing Director), Santi Vilassakdanont (Executive Director)

*PRINCIPAL ACTIVITIES:* Holding company of Saha Pathanapibul Group of Companies; investments, formulation of long-term policies, promotion of exports, provision of finance and credit

*Subsidiary Companies:* Lion Corporation (Thailand) Ltd; Thai Wacoal Co Ltd; Saha Pathanapibul Co Ltd; Thai President Food Co Ltd; International Cosmetics Co Ltd; Thanulux Co Ltd; Bangkok Rubber Co Ltd; International Laboratory Corp Ltd

*Principal Bankers:* Mitsui Taiyo Kobe Bank; Bangkok Bank; Siam Commercial Bank; Nakornthon Bank

### *Financial Information:*

	31.12.90
	Bt'000
Revenue	667,398
Profit after tax	144,862
Share capital	340,417
Total assets	2,050,720

*Principal Shareholders:* Chokwatana Co Ltd; Saha Pathanapibul Co Ltd; First Overseas Bangkok Investments Pte Ltd; Pan Asia Footwear Co Ltd; Lloyds Bank Plc

*Date of Establishment:* 1972

*No of Employees:* 55

## **SAHA PATHANAPIBUL CO LTD**

2156 New Petchburi Road, Bangkok 10310

*Tel:* 318-0062

*Cable:* Sahapibul, Bangkok

*Telex:* 72048 SAHAPAT TH

*Telefax:* 319-1678

*President:* Thiam Chokwatana

*Directors:* Thiam Chokwatana, Boon-Ek Chokwatana, Boonpakorn Chokwatana, Samrearng Manoonphol, Boonchai Chokwatana (Managing Director), Narong Chokwatana, Suwan Srimeekulroj, Somsakdi Dhanasarnsilp, Sompong Sungrungsun (Finance), Prapoet Nanthavatsiri, Supoj Srirojanant, Somchai Dhanasarnsilp (Marketing), Kiat Krairavee, Boonyarith Mahamontri, Pennapha Dhanasarnsilp (Product Director)

*Senior Executives:* Boonchai Chokwatana, Samrearng Manoonphol, Somsakdi Dhanasarnsilp, Prapoet Nanthavatsiri, Somchai Dhanasarnsilp, Sompong Sangrungsun, Sombat Sangrungsun (Personnel Director), Veerachai Srirungkijawatt

*PRINCIPAL ACTIVITIES:* Distribution of soaps, toothpaste, detergents, food products, including convenience foods and noodles; wide range of local brand products

*Parent Company:* Saha Pathana Inter-Holding Co Ltd

*Subsidiary Companies:* Bangkok Athletic Co Ltd; Pan Asia Footwear Co Ltd

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**Principal Bankers:** Bangkok Bank; Siam Commercial Bank; Bank of America

**Financial Information:**

	1989
	Bt'000
Sales turnover	3,417,863
Profits	110,877
Authorised capital	200,000
Total assets	1,548,382

**Principal Shareholders:** Saha Pathana Inter-Holding Co Ltd

**Date of Establishment:** 1942

**No of Employees:** 695

## SAHA-UNION CORPORATION LIMITED

1828 Sukhumvit Road, Phraakanong, Bangkok 10250

**Tel:** 311-5111

**Cable:** SAHAUNION

**Telex:** 84939, 82928

**Telefax:** 331-5668, 332-3123

**Honorary Chairman:** Dr Amnuay Viravan; **Executive Chairman:** Damri Darakananda; **President:** Sumeth Darakananda

**Directors:** Sriwarin Jirapakkana (Finance Director)

**Senior Executives:** Manus Asavametha (Export Manager, Textiles), Mr Boonyeun (Export Manager, Garment Accessories), Varin Hongsuriyawong (Export Manager, Garments)

**PRINCIPAL ACTIVITIES:** Textile and garment accessories and footwear manufacturer, distributor and international trading company

**Branch Offices:** Overseas offices in Los Angeles; San Francisco; Georgia (USA); Hongkong; Taipei

**Parent Company:** Saha-Union Corporation Limited is the holding Company of the Saha-Union Group of Companies

**Subsidiary and Associated Companies:** Union Thread Industries Co Ltd; Union Capital Investment Co Ltd; Union Industries Corp Ltd; Union Printing Corp Ltd; Union Machinery Works Co Ltd; Union Plastic Limited; Union Pioneer Fabric Corp Ltd; Union Thai-Nichiban Co Ltd; Union Textile Industries Co Ltd; Union Garment Co Ltd; Union Footwear Co Ltd; Union Finance Co Ltd; plus 22 others

**Principal Bankers:** Bangkok Bank; Thai Farmers Bank

**Financial Information:**

	1990
	Bt'000
Sales turnover	11,578,876
Profits after tax	606,922
Authorised capital	3,000,000
Total assets	8,155,857

**Principal Shareholders:** Listed Company on the Stock Exchange of Thailand

**Date of Establishment:** August 10th, 1972

**No of Employees:** 676 in Saha-Union Corp; 15,586 in Saha-Union Group

## SAHAVIRIYA PANICH CO LTD

33/1 Rachdapisek Road, Bangkok 10120

**Tel:** (286) 1597-9

**Cable:** Sahaviriya Bangkok

**Telex:** 82924

**Directors:** Prapa Viriyaprapaikit

**PRINCIPAL ACTIVITIES:** Distributor of steel plates, bars and construction materials

**Date of Establishment:** 1962

**No of Employees:** 1,000

## SANGKASI THAI CO LTD

58 Sukhumvit Road, Samutprakarn 10270

**Tel:** 394-0241

**Cable:** SANGKASI

**Telefax:** (66) 384-0871

**Chairman:** Kirakiat Yenmanoj (also Managing Director)

**Directors:** Hajime Tsutsui (Deputy Managing Director)

**PRINCIPAL ACTIVITIES:** Manufacture of galvanised iron sheets

**Parent Company:** Joint Venture Of Thai Partners and Japanese Companies

**Principal Bankers:** Mitsui Bank, Bangkok; Bank of America, Bangkok; Chase Manhattan Bank, Bangkok

**Financial Information:**

	31.12.89
	Bt'000
Profits	18,682
Paid-up capital	15,000
Total assets	413,154

**Principal Shareholders:** Mr Kirakiat, Mr Chamni, Mitsui & Co Ltd, Tokyo; C Itoh & Co Ltd, Tokyo

**Date of Establishment:** April 1960

**No of Employees:** 160

## SANYO (THAILAND) CO LTD

19 Moo 8, Asoke-Dindaeng Road, Samsen Nai, Phayathai, Bangkok 10400

**Tel:** 2450625/7

**Telex:** 82752 Th

**Chairman:** Surasak Chaovisit

**Directors:** Akira Yamada (Managing)

**PRINCIPAL ACTIVITIES:** Trading in radio, TV's, refrigerators and other electrical appliances; import

**Principal Agencies:** Sanyo, Japan

**Principal Shareholders:** Sanyo Electric Trading Co Ltd (36.95%); Toyota Co Ltd (29%)

## SANYO UNIVERSAL ELECTRIC CO LTD

19 Soi, 103 Sukhumvit Road, Bangkok 10260

**Tel:** (2) 398-0120, 398-0460

**Telex:** 82001 Anyoue Th

**Telefax:** (2) 398-4708

**Chairman:** PramudeBuranasiri

**Directors:** Maitri Moj dara (Chairman of Executive Directors), Udorn Chatianonda (Managing Director), Khunying Malathip Osathanukroh, Vichien Phongsathom, Krisda Prachuabmoh (Deputy Managing Director), Viraj Patradool (Manufacturing Director), Dr Viroj Tantarpon, Sirinun Vichayabhal (Secretary & Purchasing Manager), Muneo Arata, Mitsuru Ozawa, Kiyoshi Imai, Katushiko Mitsui (Deputy Managing Director), Mitsuo Yamashita, Tatsuki Shirakane, Takeshi Toratani, Takeo Uesaka

**Senior Executives:** Somsak Suangrat (Electronic Factory Manager), Panpit Amatyakul (General Affairs Manager), Sukji Areepipatkul (Refrigerator Factory Manager), Ruji SUPaduchai (Small Home Appliances Factory Manager), Srisupat Angsuputiphant (Marketing Manager), Vimol Rakbmrung (Employee Relations Manager)

**PRINCIPAL ACTIVITIES:** Manufacturing and marketing of refrigerators, televisions, washing machines, air-conditioners and other electrical appliances

**Principal Bankers:** Bank of Tokyo; Bangkok Bank; Chase Manhattan Bank; Mitsui Bank

**Financial Information:**

	1991	1992
	Bt'000	Bt'000
Total revenue	3,953,591	3,873,930
Profit after tax	248,508	226,023
Retained profit	469,954	529,977
Earnings per share	23.67	20.55
Share capital	110,000	110,000
Total assets	2,947,871	3,258,499

**Date of Establishment:** 1959

**No of Employees:** 5,016

## SAUDI ARABIA AIRLINES

109 Surawong Road, Bangkok 10500

**Tel:** 236-0112

**Senior Executives:** K Khoudery (Manager)

**PRINCIPAL ACTIVITIES:** International airline

## SAWANG EXPORT CO LTD

307 Suriwong Road, Bangkok 10500  
 Tel: 2333174, 2344010, 2331350, 236-5270  
 Telefax: (2) 236-5271, 237-7824  
 Chairman: Sawang Maneepairoj

Senior Executives: Morakot Maneepairoj (General Manager)

PRINCIPAL ACTIVITIES: Processing and exporting of precious and semi-precious stones (sapphires and rubies)

Subsidiary Companies: Sawang Jewellery Manufacturer Co Ltd

Principal Bankers: First Bangkok City Bank; Bangkok Bank; Thai Farmers Bank

Principal Shareholders: Maneepairoj family (59%)

Date of Establishment: 1972

No of Employees: 200

## SAYAM BANK LTD (FORMERLY ASIA TRUST BANK)

80-82 Anuwongse Road, Bangkok 10100

Tel: 222-2171

Cable: SAYAM BANI

Telex: 82759

Chairman: K Chatikavanij

PRINCIPAL ACTIVITIES: Commercial banking

Date of Establishment: 1965

## SCT CO LTD

1 Siam Cement Road, Bangsue, Bangkok 10800

Tel: 587-0111, 587-0222

Cable: SCTTRADING Bangkok

Telex: 82050, 82254 SCT TH

Telefax: (02) 587-2145

Chairman: Sanya Dharmasakati

Directors: Dusit Nontanakorn (Managing)

Senior Executives: Udom Prasithratsint (Business Division 1 Manager), Siroj Angsuwat (Business Division 2 Manager) Ms Kamlarp Chandrasapth (Finance & Administration Division Manager), Dusit Nontanakorn (Acting Operations Manager), Koonchorn Authachinda (Industrial/Commercial Electronics Division Manager)

PRINCIPAL ACTIVITIES: International trading company

Branch Offices: SCT (USA) Inc. Los Angeles, Tel (213) 728-1132, Telex ITT 4720810 SCT LSA; SCT Co Ltd, Tokyo, Tel (03) 496-6979, Telex 32107 SCTTYO J; Hamburg, Tel 040-7103583, Telex 213809 ANTHB D; New South Wales, Tel (02) 438-1225, Telex: 73157 SCTREP AA, Fax (612) 436-0195

Parent Company: The Siam Cement Co Ltd

Subsidiary Companies: IEC; Pan Supplies Co Ltd; SCT Computer Co Ltd

Principal Bankers: Bangkok Bank; Thai Farmers Bank; Siam Commercial Bank

Principal Shareholders: The Siam Cement Co Ltd

Date of Establishment: 1978

No of Employees: 150

## SEA-LAND SERVICE INCORPORATED

4/F Manorum Building, 3354 Rama 4 Road, Klong Toey, Bangkok 10110

Tel: 2867848, 249-0582-7

Cable: Seaserv

Telex: 82696 Seaserve Th

Senior Executives: Thomas E Delcomyn (Thailand Manager)

PRINCIPAL ACTIVITIES: Shipping services; and container freight

Parent Company: Sea-Land Service Inc

Principal Bankers: Standard Chartered Bank; Chase Manhattan Bank

Date of Establishment: 1972

No of Employees: 65

## SEAGATE TECHNOLOGY (THAILAND) LTD

3354 Rama IV Road, Bangkok 10110

Tel: 249-8584

Telex: 20105

Telefax: 249-8595

PRINCIPAL ACTIVITIES: Motor vehicle assembly

## SENG THONG RICE (1968) CO LTD

70-72 Chalermkhet 3 Road, Suan Mali, Bangkok 10100

Tel: (223) 1133-9, (223) 6789

Cable: Sentonrice Bangkok

Telex: 82633 Sengtong Th

Directors: Ouychai Asavinwicht (Managing)

PRINCIPAL ACTIVITIES: Exporter of maize, rice and agricultural products

Principal Bankers: Bangkok Bank; Bank of America

Date of Establishment: 1968

## SERM SUK CO LTD

Muang Thai Life Ass Bldg, 250 Rachadaphisek Rd, Huay Kwang, Bangkok 10310

Tel: 276-1041/8

Cable: MAYFLOWER BANGKOK

Telex: 82425 MT LIFE TH

Telefax: 279-2403

Chairman: Capt Prasit Tantsetthi; President: Somchai Bulsook

Directors: Cherdpan Bulsook (Executive Vice Chairman), Thanit Bisalputra, Suvit Wanglee, Photipong Lamsam, Surin Osathanugrah, Richard W Blossom, Barry J Shea, Jakkris Bulsook, Anthony K Illsley, Mark C Brown

Senior Executives: Kasemsakdi Ratanathavornkij (General Plant Manager, Nakhon Sawan), Pinet Simasathien (General Plant Manager, Nakhon Ratchasima), Suthi Supachoti (Marketing Manager), Jakkris Bulsook (General Plant Manager, Pathum Thani), Chamnong Mahawongse (Personnel Manager), Samarn Suwannasana (Chief Accountant), Robert A Fraser (Technical Service Manager)

PRINCIPAL ACTIVITIES: Soft drink manufacturing

Branch Offices: Prathum Thani; Korat; Norkornsawan

Principal Bankers: Thai Farmers Bank; Bangkok Bank of Commerce; Deutsche Bank

Financial Information:

	31.12.91	31.12.92
	Bt'000	Bt'000
Total revenue	6,940,271	7,396,785
Net profit	92,485	182,693
Shareholders equity	743,562	885,745
Total assets	3,399,583	3,862,934

Principal Shareholders: Pepsi-Cola International (28.57%)

Date of Establishment: March 1952

No of Employees: 8,649

## SHELL COMPANY OF THAILAND LTD (THE)

10 Soonthornkosa Road, Klongtoey, Bangkok 10110

Tel: 249-0491

Cable: Shell Bangkok

Telex: 87324 Shell Th

Chairman: B A Coe

Directors: M R Sarisdiguna Kitiyakara (Managing)

Management Team: Anuchint Supol (Marketing Director), J S Badger (Finance Director), Siritas Prasert-Manukitch (Supply & Operations Director), Chakthep Senivongs (Personnel Manager), Precha Phonprasert (Public Affairs Manager), Banthoeng Pingkalavan (Chemicals Manager), Thamrong Tayanganond (New Investments Manager)

PRINCIPAL ACTIVITIES: Marketing of petroleum products and petrochemicals

Parent Company: Royal Dutch Shell

Principal Bankers: Thai Farmers Bank; Standard Chartered Bank; Bangkok Bank; Banque Indosuez; Krung Thai Bank

# THAILAND

**Principal Shareholders:** Shell Overseas Holdings Ltd; Asiatic Petroleum Co Ltd

**Date of Establishment:** August 11th, 1913

**No of Employees:** 735

## SHELL-THAILAND MANUFACTURING LTD

10 Soonthornkosa Road, Bangkok 10110

**Tel:** 249 0491

**Cable:** Shell Bangkok

**Telex:** 87324 Shell Th

**Chairman:** M A van den Bergh

**Directors:** M R Sarisdiguna Kitiyakorn (Managing)

**Senior Executives:** Soontorn Osornphasoph (Lubricants Manager)

**PRINCIPAL ACTIVITIES:** Lubricants and grease blending

**Principal Bankers:** Thai Farmers Bank; Chartered Bank; Bangkok Bank

**Principal Shareholders:** Shell Petroleum Ltd

**Date of Establishment:** June 5th, 1914

**No of Employees:** 59

## SI-PHYA PUBLISHING CO LTD

1-4 Vibhavadi Rangsit Road, Bangkok, Bangkok 10210

**Tel:** 579-0011

**Telex:** 72253 Th

**Chairman:** Prasit Hetrakul

**Directors:** Pracha Hetrakul (Managing)

**PRINCIPAL ACTIVITIES:** Newspaper publisher

**Financial Information:**

	1990
	Bt'000
Sales turnover	800,000
Paid-up capital	110,000
Total assets	1,000,000

**Principal Shareholders:** Saikee Hetrakul

**Date of Establishment:** 1963

**No of Employees:** 500

## SIAM AGRO INDUSTRY (PINEAPPLE) CO LTD

### SAICO

21/196 Bangna-Trad Road, Km 2 Phrakonong, Bangkok 10260

**Tel:** (2) 396-1692, 398-0142

**Telex:** 72414, 20769

**Telefax:** (2) 398-3217, 399-0391

**Chairman:** Samran Kalayanarooj

**Directors:** Samarn Siriphatra (Deputy Managing Director), Vivat Mettanant (Assistant Managing Director), Chawewan Phuassirirak (Assistant Managing Director)

**PRINCIPAL ACTIVITIES:** Cultivation of pineapple, passion fruit, asparagus and other tropical fruits and vegetables; producer and exporter of canned pineapple, canned fruit and vegetables and fruit juice concentrate

**Principal Bankers:** Thai Farmers Bank; Union Bank of Bangkok; Bangkok Bank

**Financial Information:**

	31.12.92
	Bt'000
Sales turnover	1,295,250
Profit before tax	40,970
Profit after tax	40,760
Dividend	45,000
Dividend per share	3.50
Shareholders funds	209,000

**Principal Shareholders:** Thai Farmers Bank; Samran Kalayanarooj, Siripong Kalayanarooj

**Date of Establishment:** May 23rd, 1978

**No of Employees:** 619 (4,467 Cannery & Plantation workforce)

## SIAM BROTHERS CORPORATION LTD

65 Group 5 Suksawad Road, Bangkru, Prapradaeng, Samutprakarn 10130

**Tel:** (2) 463-1234

**Telex:** 84902 SIAMNET TH

**Telefax:** (2) 463-6747

**President:** Vichai Sawatyanon

**Directors:** Boonyong Sawatyanon

**PRINCIPAL ACTIVITIES:** Manufacturers of polyethylene rope, PP rope, PE fishing net, mono nylon fishing net, nylon multifilament fishing net, raschel net

**Associated Companies:** Siamnet Industry Co Ltd

**Principal Bankers:** Bangkok Bank

**Financial Information:**

	1991
	US\$'000
Sales turnover	23,600
Share capital	3,500

**Date of Establishment:** 1966

**No of Employees:** 1,500

## SIAM CEMENT CO LTD (THE)

1 Siam Cement Road, Bangsue, Dusit, Bangkok 10800

**Tel:** 66 (2) 586-3333, 586-4444

**Cable:** SIAMENT BANGKOK

**Telex:** 72251 SIAMENT TH

**Telefax:** 66 (2) 587-2199, 587-2201

**Chairman:** Sanya Dharmasakti; Vice Chairman: Osot Kosin;

**President:** Paron Israsena

**Directors:** Bancha Lamsam, Prachit Yossundara, Chaovana Na Sylvanta, Kamthon Sindhvananda, Thien Ashakul, Chiraya Isarangkun Na Ayuthaya, Yongswardi Kridakorn, Charas Xuto, Suvit Virojanadul (Corporate Secretary)

**PRINCIPAL ACTIVITIES:** Manufacturer of Tiger Brand admixed cement, Elephant Brand Portland Cement type I, Erawan Brand high early strength Portland cement type III, White Elephant brand white Portland Cement and refractory bricks

**Branch Offices:** (Factories) Tha Luang Cement Plant, Saraburi; Thung Song Cement Plant, Nakhon Si Thammarat; Kaeng Khoi Cement Plant, Saraburi; Khao Wong White Cement Plant, Saraburi; Tha Luang Refractory Plant, Saraburi

**Subsidiaries:** Marketing & Trading: SCT CO Ltd; Siam-Hitachi Construction Machinery Co Ltd; Construction Materials Group: Siam Fibre-Cement Co Ltd; Concrete Products and Aggregate Co Ltd; Siam Iron and Steel Co Ltd; Thai Ceramic Co Ltd; Siam Wanaphan Co Ltd; Siam Sanitary Ware Co Ltd; Siam Sanitary Fittings Co Ltd; Machinery Group: Siam Nawaloha Foundry Co Ltd; Thai Engineering Products Co Ltd; Siam Tyre Co Ltd; Siam Kubota Diesel Co Ltd; S B Siam Battery Co Ltd; Siam Toyota Manufacturing Co Ltd; Pulp & Paper Group: Siam Pulp and Paper Co Ltd; Thai Containers Ltd; Siam Kraft Industry Co Ltd; Thai Paper Co Ltd; Thai Union Paper Co Ltd; Other Companies: Thai Polyethylene Co Ltd; Siam Cement Industrial Land Co Ltd; Pacific Plastics (Thailand) Inc, and many others

**Principal Bankers:** All local and foreign banks

**Financial Information:**

	1991
	Bt'000
Sales revenue	33,796,000
Net Income	3,890,000
Total assets	39,646,000

**Principal Shareholders:** Crown Property Bureau; National Finance & Securities Co Ltd; Chase Nominees Ltd; International Finance Corporation; Siam Commercial Bank

**Date of Establishment:** 1913

**No of Employees:** 5,000

## SIAM CHEMICAL INDUSTRY CO LTD

Thai Danu Bank Building, 393 Silom Road, Bangkok 10500

**Tel:** 233-6309

**Cable:** Texsci Bangkok

**Telex:** 84692

**President:** S Hemwatanachi

**PRINCIPAL ACTIVITIES:** Manufacture of unsaturated polyester resin, melamine and alkyd coating resin

**Parent Company:** (factory) 549 Bang Poo Mai Sukhumvit, Km 35, Samutprakon Tel: 3951015

**Principal Shareholders:** Dai Nippon Ink and Chemical Corporation 49%; S Hemwatananchi Japan

## SIAM CITY BANK LTD (THE)

1101 New Petchburi Road, Bangkok 10400

Tel: (2) 253-0200

Cable: NAKORNBANK

Telex: 72032, 72092, 82477, 87451

Telefax: (2) 253-1240

Chairman: Chalerm Cheo-Sakul

**Directors:** Chompoo Arthachinda, Direk Mahadumrongkul, Pard Srivanich, Gen Sueb Aksharanugraha, Pol Gen Saneh Sittipunt, Tawee Noonpukdee, Dr Suthi Ekahitanonda, Sompthee Sevikul, Dilok Mahadumrongkul, Chairod Mahadumrongkul, Sombath Pnanichewa, Tanet Jindachotesiri, Purij Mahadumrongkul, Nit Sriyapai, Dr Chaiyawat Wibulswadi, Dr Som Jatusipitak

**PRINCIPAL ACTIVITIES:** Commercial banking

**Branch Offices:** 141 branches nationwide; 1 branch in Cambodia

**Subsidiary Companies:** Chada Thong Consultants Co Ltd; Chada Thong Properties Co Ltd; Siam City Factoring Co Ltd; Siam City Credit Finance & Securities Co Ltd; Siam City-Showa Leasing Co Ltd; Siam City Charoen Hire-Purchase (Hat Yai) Co Ltd

**Financial Information:**

	31.12.92
	Bt'Mn
Sales turnover	10,969
Profit before tax	1,873
Profit after tax	1,176
Retained profit	1,361
Dividend	227
Dividend per share	0.25
Earnings per share	1.23
Authorised capital	5,040
Paid-up capital	5,040
Total assets	99,992

**Principal Shareholders:** Financial Institutions Development Fund; The Crown Property Bureau; Multi-Credit Corporation of Thailand Ltd; Goodwill Marketing Co Ltd; Toonturakit Co Ltd

**Date of Establishment:** May 24th, 1941

**No of Employees:** 4,627

## SIAM CITY CEMENT CO LTD

18/F Mahatun Plaza Building, 888/180-189 Ploenchit Road, Bangkok 10330

Tel: 253-0104, 253-2302/20

Cable: Citycement Bangkok

Telex: 72372 CICEMEN TH

Telefax: (2) 253-2891

Chairman: Chuan Ratanarak

**Directors:** Somkiart Limsong (Managing Director)

**Senior Executives:** Duangkamol Suchato (Assistant Managing Director), Suroj Subhasavasdikul (Assistant Managing Director)

**PRINCIPAL ACTIVITIES:** Production of portland cement

**Branch Offices:** (factory) km 129 Friendship Highway, Saraburi Tel: 036 244836/44

**Subsidiary Companies:** Siam City Concrete Co Ltd, Siam City Tiles & Pipes Co Ltd; Siam Fine China Co Ltd; Siam City Brassware Co Ltd; Citypack Co Ltd; Ceratech Co Ltd; Royal Porcelain Co Ltd; Karat Sanitaryware Co Ltd

**Principal Bankers:** Siam Commercial Bank; Bank of Ayudhya; Bangkok Bank

**Financial Information:**

	31.12.91
	Bt'000
Sales turnover	9,971,000
Profit before tax	1,877,000
Profit after tax	1,314,000
Dividend	682,733
Dividend per share	3.50
Earnings per share	6.74
Authorised capital	1,500,000
Paid-up capital	975,333
Total assets	19,534,000

**Principal Shareholders:** CKS Holding Co Ltd; Tunmachoke Co Ltd; Siam Silo & Drying Co Ltd

**Date of Establishment:** May 16th, 1969

**No of Employees:** 1,674

## SIAM COMMERCIAL BANK LTD

1060 Petchburi Road, PO Box 15, Bangkok 10400

Tel: 256-1234

Cable: SIAAMICS

Telex: 82876 SIAMCOM TH; 20492 SIAMBNK; 20142 SIAMIBD

Telefax: (662) 253-6697

Chairman: Prachtir Yossundara

**Directors:** Prachtir Yossundara, Pol Gen Luang Chart Trakarnkosol, Mom Luang Thawisan Ladawan, Anand Panyarachun, Prachuab Bhirombhakdi, Viroj Phutrakul, Sansern Kraichitti, Dr Chirayu Isarangkun Na Ayuthaya, M L Usni Pramoj, Tarrin Nimmanahaeminda, Udis Sundarananda

**Senior Executives:** Tarrin Nimmanahaeminda (President & Chief Executive Officer), Udis Sundarananda (Senior Executive Vice President), Olarn Chaipravat (Senior Executive Vice President), Prakrit Pradipasen (Executive Vice President-Corporate Finance & Commercial Banking Group), Sonmart Poonpakdee (Executive Vice President-Savings Mobilization Group & Staff Group), Jada Wattanasiritham (Executive Vice President-International & Institutional Group), Bannawit Bunyarat (Executive Vice President-Personal Banking Group)

**PRINCIPAL ACTIVITIES:** Full range of banking services, including electronic banking services and self-service banking

**Branch Offices:** 212 domestic; London; Los Angeles; New York Agency and finance company in Hong Kong

**Affiliated Companies:** Siam Commercial Finance Co Ltd; Siam Commercial Leasing Co Ltd; Book Club Finance & Securities Co Ltd; Dhana Siam Finance & Securities Co Ltd; National Finance & Securities Co Ltd; Siam Industrial Credit Co Ltd; Sin Kahakarn Credit Foncier Co Ltd; Samaggi Insurance Co Ltd; Dheves Insurance Co Ltd; Thai Srethakit Insurance Co Ltd; Sub Sri Thai Warehouse Co Ltd; Siam General Factoring Co Ltd

**Financial Information:**

	31.12.89
	Bt'000
Deposits	112,306,900
Authorised capital	1,700,000
Total assets	138,300,200

**Principal Shareholders:** The Crown Property Bureau (30.08%); The Ministry of Finance (4.73%); Albuys Nominees Ltd (2.47%); HSH The Princess Mother (2.05%); G T Management Asia Ltd (1.78%)

**Date of Establishment:** January 30th, 1906

**No of Employees:** 7,436

## SIAM FIBRE-CEMENT CO LTD

1 Siam Cement Road, Bangkok 10800

Tel: 586-3333, 586-4444

Cable: Siamfibre Bkk

Telex: 72251, 72261 Siament Th

Telefax: 587-2199

Chairman: Sanya Dharmasakti

**Directors:** Prame Chotivanich (Managing)

# THAILAND

**Senior Executives:** Chai Hovadhanakul (Administration Division Manager), Chirasak Patamacom (Engineering & technical Manager), Termphan Jamornkul (Plant Manager-Bangsue Plant), Tavee Veeraphan (Plant Manager-Nondhaburi Plant), Methi Banchongsilpa (Plant Manager-Thung Song Plant), Akom Nantavechsanti (Plant Manager-Navanakorn Plant), Prasert Pudpong (Plant Manager-Saraburi Plant)

**PRINCIPAL ACTIVITIES:** Manufacturer of asbestos cement products, gypsum board, PVC pipe and glasolit

**Parent Company:** The Siam Cement Co Ltd

**Subsidiary Companies:** Dhara Pipe Co Ltd; Tip Fibre Cement Co Ltd

**Principal Bankers:** Siam Commercial Bank Ltd; Bangkok Bank

**Principal Shareholders:** The Siam Cement Co Ltd

**Date of Establishment:** 1938

**No of Employees:** 1,944

## SIAM FOOD PRODUCTS

235/9 Sukhumvit 21 Road, Bangkok 10110

**Tel:** 258-0120

**Cable:** SIAM FOODCO

**Telex:** 82958 SIAMFD TH

**Telefax:** 662 259-0512

**Chairman:** Nam Phoonwathu, **Vice Chairmen:** Pow Sarasin; Udom Vidhayasirinun; **President:** Captain Abdul Pinsuvana

**Directors:** Narong Sri sa-an, Pricha Lamsam, Pridiyathorn Devakula, Tosit Sibunruang, Nibhond Charanvas, Shukiat Boonyavichaksana, Thep Roongtanapirom, Photipong Lamsam, Vivat Charanvas

**PRINCIPAL ACTIVITIES:** Producers and exporter of canned pineapple, canned fruits and vegetables and fruit juices

**Principal Agencies:** Mitsui Foods Inc; Libby Purchasing Company; Princes Foods; Peabody fine foods; Stolp International B.V.; Han Warnke GMBH; Nozaki Company Ltd; Camerican and others

**Principal Bankers:** Thai Farmers Bank

**Financial Information:**

	30.09.89
	Bt'000
Sales turnover	844,360
Profits	99,720
Authorised capital	150,000
Paid-up capital	150,000
Total assets	906,390

**Principal Shareholders:** Bangkok First Investments & Trust Limited (17.04%); First Overseas Bangkok Investment Pte Ltd (6.23%); Investment Siam Pte Ltd (4.89%); Thai Farmers Bank Ltd (4.81%); Ruam Samphar Co Ltd (3.73%)

**Date of Establishment:** December 8, 1970

**No of Employees:** Approx 600

## SIAM GAS INDUSTRIES CO LTD

77 Bangna-Trad Highway, Bangkok

**Tel:** 393-6127

**Directors:** Voravit Veeraborvornvong (Managing)

**PRINCIPAL ACTIVITIES:** Import and distribution of LPG

## SIAM IRON & STEEL CO LTD

1 Siam Cement Road, Bangkok 10800

**Tel:** 586-4071, 586-4072

**Cable:** Siamiron Bangkok

**Telex:** 72251 SIAMMENT TH

**Telefax:** (2) 586-2986

**Chairman:** Sanya Dharmasakti

**Directors:** Wirash Krittaphol (Managing Director)

**Senior Executives:** Tavisak Serirak, Pairoj Divaveja (Engineering Division Manager), Kovit Chailert (Administration Division Manager), Pichai Watanavitukul (Marketing Division Manager), Pornchai Buranakityanon (Marketing Division Manager), Taidee Visavaveja (Production Division Manager)

**PRINCIPAL ACTIVITIES:** Manufacturer of structural steel

**Branch Offices:** Talan, Banmoh, Saraburi

**Parent Company:** The Siam Cement Co Ltd

**Principal Bankers:** Bangkok Bank; Thai Farmers Bank; Siam Commercial Bank

**Financial Information:**

	1991
	Bt'000
Sales turnover	4,635,000
Profit after tax	74,000
Share capital	360,000
Total assets	1,672,000

**Principal Shareholders:** The Siam Cement Co Ltd

**Date of Establishment:** April 21st, 1966

**No of Employees:** 980

## SIAM KRAFT INDUSTRY CO LTD

1 Siam Cement Road, Bangsue, Bangkok 10800

**Tel:** 586-3333, 586-4444

**Telefax:** 587-0738

**Chairman:** Paron Israsena

**Directors:** Yongswardi Kridakorn, Chapikorn Sresthaputra, Tarrin Nimmanhaeminda, Chumpol NaLamlieng, Chamnan Suntornwat, Adul Udol (Managing Director), Kriang Kiatfuengfoo, Pramom Sutivong, Singh Tangtatswas

**Senior Executives:** Vithaya Yamolyong (Manager-Marketing Division), Prayoon Vivetpuvanonth (Manager-Finance & Purchasing Division), Vibul Kamolvit (Manager, Ban Pong Mill)

**PRINCIPAL ACTIVITIES:** Production of Kraft

**Branch Offices:** (Mill) 19 Sang-Xuto Road, Ban-Pong, Ratchaburi 70110, **Tel:** (032) 211386-90, **Fax** (032) 221-716

**Parent Company:** The Siam Pulp and Paper Co Ltd

**Financial Information:**

	1991
	Bt'000
Total sales	4,245,000
Profits	246,000
Share capital	250,000
Total assets	2,170,000

**Principal Shareholders:** The Siam Pulp and Paper Co Ltd

**Date of Establishment:** 1984

**No of Employees:** 650

## SIAM KUBOTA DIESEL CO LTD

1 Siam Cement Road, Bangkok 10800

**Tel:** 587-0111

**Telex:** 72251 SIAMMENT

**Directors:** Banlue Kumpanartsanyakorn (Managing)

**PRINCIPAL ACTIVITIES:** Manufacturer of small diesel engines

**Principal Bankers:** Thai Farmers Bank; Mitsui Bank

**Principal Shareholders:** Siam Cement Co Ltd

**Date of Establishment:** 1978

**No of Employees:** 318

## SIAM MOTORS CO LTD

865 Rama 1 Road, Bangkok 10330

**Tel:** 215-0830/50

**Cable:** Siamo BANGKOK

**Telex:** 82655 SIAMO TH

**Telefax:** (662) 215-0024, 215-6262

**Honorary Chairman:** Thaworn Phornprapha; **Chairman:** Prichar Phornprapha

**Senior Executives:** Khunyng Phornthip Narongdej (President & CEO)

**PRINCIPAL ACTIVITIES:** Assembler and distributor of automobiles and musical instruments

**Principal Agencies:** NISSAN

**Branch Offices:** 111 nationwide

**Subsidiary Companies:** Siam Nissan Automobile; Thai Automotive Industry

**Principal Bankers:** Bangkok Bank; Chase Manhattan Bank; Bank of Tokyo

## Financial Information:

	31.12.90
	Bt'000
Sales turnover	19,980,000
Profit before tax	765,000
Share capital	20,000
Total assets	12,273,000

Date of Establishment: September 4th, 1952

No of Employees: 3,973

## SIAM PULP & PAPER CO LTD (THE)

1 Siam Cement Road, Bangsue, Dusit, Bangkok 10800

Tel: 586-3333, 586-4444

Telex: 72250 SKIC TH

Telefax: 587-0738

Chairman: Paron Israsena

Directors: Yongswardi Kridakorn, Chapikorn Sreshthaputra, Tarrin Nimmanhaeminda, Chumpol NaLamlieng, Singh Tangtatswas (Deputy Managing Director), Chamnan Suntornwat (Managing Director), Adul Udol, Pramon Sutivong

Senior Executives: Kanuang Indrathane (Manager, Manufacturing Division), Narongrithi Roongsang (Manager, Administration Division)

PRINCIPAL ACTIVITIES: Production of bleached pulp

Branch Offices: Mill: 19 Sang-Xuto Road, Ban-Pong, Ratchaburi 70110, Tel (032) 211386, Telefax (032) 221983

Principal Bankers: Thai Farmers Bank; Siam Commercial Bank

Financial Information:

	1991
	Bt'000
Sales turnover	1,613,000
Profits	514,000
Share capital	1,000,000
Total assets	5,400,000

Principal Shareholders: The Siam Cement Co Ltd

Date of Establishment: 1979

No of Employees: 200

## SIAM PURITY DISTRIBUTION CO LTD

14 Soi Attakavee 3, Rama IV Road, Bangkok 10110

Tel: 249-0454

Telex: 87350 TALMO TH

Directors: Vichien Rojvackiranonda (Managing)

PRINCIPAL ACTIVITIES: Distributor of toiletries

Principal Agencies: Colgate-Palmolive

## SIAM RICE TRADING CO LTD

610/22-23 Anuwongse Road, Chakwat, Samphanthawong, Bangkok 10100

Tel: 224-0122

Cable: Siamrice Bangkok

Telex: Enlight 82182 TH, ENRICH 20426 TH, ENDURE 22691 TH

Telefax: 224-0772

Chairman: Poomsak Permpoonsap

Directors: Poomsak Permpoonsap (Managing)

Senior Executives: Boonchai Boonvatcharee, Pitak Jirapinyo, Pee Rachote Piyajomkwan

PRINCIPAL ACTIVITIES: Exporter of rice, maize and beans

Principal Bankers: Bangkok Bank

Date of Establishment: 1974

## SIAM TYRE CO LTD

32 Poochaosmingprai Road, Samrongklang, Phrapradaeng, Samuthprakan 10130

Tel: 394-0121

Telex: 87983 SIAMTYE TH

Telefax: 394-1924, 394-0128

Chairman: Osot Kosin

Directors: Banjurd Cholvijarn, Bancha Lamsam, Prachitr Yossundara, Thien Ashakul, Chirayu Isarangkun Na Ayuthaya, Chumpol Nalamlieng, Chalaluck Bunnag (Managing Director), Banthoon Lamsam, Pramon Sutivong, Chaisak Saeng-Xuto, Suvit Virojanadul (Secretary)

Senior Executives: Sudhi Vongchindarak (Production Division Manager), Sumeth Esariya-Umpai (Finance & Administration Manager), Thanee Puttipanpluck (Marketing Division Manager), Weera Liusirirat (Engineering Division Manager)

PRINCIPAL ACTIVITIES: Manufacturer and distributor of all types of tyres, tubes and flaps for motor vehicles

Principal Agencies: SB Batteries; Michelin Tyres

Parent Company: Siam Cement Co Ltd

Subsidiary Companies: Michelin Siam Co Ltd; Siam Tyre Industry Co Ltd; Siam Alloy Wheel Industry Co Ltd

Principal Bankers: Thai Farmers Bank; Siam Commercial Bank; Thai Danu Bank

Financial Information:

	31.12.92
	Bt'Mn
Total revenues	3,476,000
Profit before tax	373,000
Profit after tax	261,000
Retained profit	229,000
Dividend per share	20.0
Earnings per share	46.0
Share capital	72,000
Total assets	2,358,000

Principal Shareholders: Siam Cement Co Ltd

Date of Establishment: October 9th, 1962

No of Employees: 1,094

## SIAM UNITED SERVICES CO LTD

### SUSCO

30 Ratburana Road, Bangkok 10140

Tel: (2) 427-8011, 428-0029

Telex: 72110 SUSCO TH

Telefax: (2) 427-6270, 427-6460

Chairman: Mongkol Simaroj

Directors: Veera Simaroj (Vice Chairman), Chatchur Karnasuta (President), Chiam Sukhumbiranond, Pol Col Ampol Sundaravej, Sithipan Sripen

Senior Executives: Wera Rojanapanich (Director, Service Station & Engineering), Charn Sooksupant (Director, Training & Sales Promotion), Noppadol Attavavuttichai (Director, Finance & Accounting), Veeraphol Srimahachota (Director, Operations)

PRINCIPAL ACTIVITIES: Oil trading (wholesale, retail, operation of oil terminals for refined petroleum products and lubricants)

Principal Agencies: Mobil Oil (Thailand)

Parent Company: Mobil Oil Corporation (USA)

Subsidiary Companies: Siam Mongkol Marine Co Ltd; Siam Puri Mongkol Co Ltd; Siam Puri Engineering Co Ltd; Sam-D Farm Co Ltd; SUSCO Centre Co Ltd; Thai Arms Co Ltd; Siam Truck Services Co Ltd

Principal Bankers: Bank of Ayudhya; Bangkok Bank; Siam Commercial Bank; Thai Farmers Bank

Financial Information:

	1991
	Bt'000
Sales turnover	1,580,000
Profit before tax	66,000
Share capital	240,000
Total assets	1,933,000

Date of Establishment: September 21st, 1977

No of Employees: 386



# THAILAND

## SIAM YAMAHA CO LTD

1 Dindang Road, Samseannai, Phythai, Bangkok 10400

Tel: 245-7820, 246-0206

Cable: Siam Yamaha

Telex: 82904 YAMAHA TH

Telefax: (662) 246-2779

Chairman: Dr Thaworn Pornprapha, President: Kasem Narongdej (also CEO)

Directors: Prichar Pornprapha, Khuning Pornthip Narongdej (Vice President), Kavee Vasuvat, Chaveng Shivanonda, Pornpun Pornprapha, Anant Vanijja, Deng Chiarakul, Yanyong Issarasena, Viriya Semangern, Kanitha Hanutsaha, Chate Sawunkatut, Kasem Narongdej

Senior Executives: Somboon Suwanarat (General Manager for Credit Control), Deng Chiarakul (Vice President, Industry & Human Resource Development), Vutti Rayananonda (General Manager-Branch, Service & Parts Operations), Chate Sawunkatut (Vice President, Finance), Kanitha Hanutsaha (General Manager-Administration), Chalerm Yiengsubhanond (General Manager-Computer & Human Resource Development), Vitoon Tuntanapichai (General Manager, Sales), Rangsan Sasibutr (General Manager, Branches), Athorn Chomthongdi (General Manager, Production), Taweepon Songvutti (General Manager, Finance & Accounting)

PRINCIPAL ACTIVITIES: Manufacturing and selling Yamaha motorcycles, spare parts, multipurpose engines, generators, water pumps, outboard motors, golf equipment and accessories

Branch Offices: Factory 1: 60 Paknum, Bangduan Moo 4, Samutprakarn (Tel 349-0934); Factory 2: 64 Moo 1 Bangna-Trad, Highway Km 21, Bangplee, Samutprakarn (Tel 316-9766, 316-8439); North Branch: 149 Super Highway Road, Nongpakrang, Amphur Maeng, Chiangmai (Tel 053-244963); NE Branch: 224 Chayangkul Road, Tambon Naimaeng, Amphur Maeng, Ubonrajathani (Tel 045-241780)

Principal Bankers: Bangkok Bank Ltd; Siam Commercial Bank Ltd; Bank of Ayudhaya; Bangkok Metropolitan Bank; Thai Dhanu Bank

Financial Information:

	1989
	Bt'000
Sales turnover	6,482,516
Profits	147,819
Authorised capital	150,000
Paid-up capital	44,250
Total assets	4,159,311

Principal Shareholders: Siam Motors Co Ltd; Thoonthaworn Co Ltd; Kornthip Ltd; Noppakris Ltd

Date of Establishment: March 12th, 1964

No of Employees: Approx 1,483

## SIAMNET INDUSTRY CO LTD

278 Moo 2 Suksawad Rd, NaiKlongBang Plakot, Phra Samut Chedi, Samutprakarn

Tel: (2) 425-8806

Telex: 84902 SIAMNET TH

Telefax: (2) 463-6747

President: Vichai Sawatyanon

Directors: Pronchai Sawatyanon

PRINCIPAL ACTIVITIES: Production of polyethylene screen netting, construction and safety netting

Associated Companies: Siam Brothers Corporation Ltd

Principal Bankers: Bangkok Bank

Financial Information:

	1991
	US\$'000
Sales turnover	1,440,000
Share capital	800,000
Total assets	2,840,000

Date of Establishment: 1990

No of Employees: 150

## SIEW NATIONAL SALES & SERVICE CO LTD

48/17-18 Moo 9, Ladprao Road, Wangthonghang, Bangkok 10310

Tel: 5141871, 5140500

Cable: Siew Bangkok

Telex: 82124 SNSTHAI

Chairman: Maevadi Karnchanachari

Directors: K Watanabe (Managing)

PRINCIPAL ACTIVITIES: Import and distribution of electrical/electronic equipment (including consumer goods)

Principal Agencies: National

Principal Bankers: Bangkok Bank

Principal Shareholders: Siew & Co Ltd (50.9%); Matsushita Electric Trading Co Ltd (30%)

Date of Establishment: 1970

No of Employees: Approx 330

## SIGNETICS THAILAND CO LTD

303 Moo 7 Chaengwatana Road, Bangkhen, Bangkok 10210

Tel: (521) 1547-8, (521) 0663-5

Telex: 82939

Directors: Bruce A Stromstad (Managing)

PRINCIPAL ACTIVITIES: Manufacturer of integrated circuits

Principal Bankers: Bangkok Bank

Date of Establishment: 1974

No of Employees: 2,240

## SINGAPORE AIRLINES LTD

12/F Silom Center Building, 2 Silom Road, Bangkok 10500

Tel: 236-030370-9

Cable: Sinairline

Telex: 82659 SIA TH

Chairman: J Y M Pillay

Directors: Cheong Choong Kong (Managing)

PRINCIPAL ACTIVITIES: International airline

Branch Offices: SIA Headquarters: Airline House, 25 Airline Road, Singapore 1781

Principal Bankers: Bangkok Bank; City Bank

Date of Establishment: 1974

No of Employees: 72

## SINGBURI SUGAR CO LTD

412/5-7 Siam Square 6, Rama 1, Bangkok 10500

Tel: 251-6725

Directors: P Panichpichetwong (Managing)

PRINCIPAL ACTIVITIES: Sugar processing

## SINGER THAILAND LTD

321 Siphya Road, PO Box 136, Bangkok 10501

Tel: (2) 236-0138, 236-9158

Cable: SINGER BANGKOK

Telex: 87201 SINGER TH

Telefax: (2) 236-4242

Chairman: Banyong Lamsam

Directors: George E Chyc-Magdzin (Managing Director), Wadhana Trikantha (General Manager), James C M Yuan, James Henry Ting, Chuck Cheuk-Hung Tam, Iftikhar Ahmed, M L Usni Pramoj, Boontuck Wungcharoen, Dr Frank E Holmes, Photipong Lamsam, Maitri Moj dara, Chatchai Thiamthong

Senior Executives: Anek Sirivich (Deputy Marketing Director), Pravitt Kasemsap (Personnel Manager), Noppawan Na Nagara (R&D Manager), Sophon Pholvilai (Controller & Finance Manager), Somchai Baisamut (Factory Manager), Vipoch Chiewchan (Credit & Collection Manager), Chote Im-Erb (Legal Affairs Manager)

PRINCIPAL ACTIVITIES: Distributor of Singer sewing machines; stereos; microwave ovens, furniture; refrigerators; television sets; gas stoves; washing machines; VCR's; air conditioners; vacuum cleaners; electric fans; rice cookers and sewing accessories

**Branch Offices:** Factory: 8 Moo 4 Samkok-Sena Road, Tambon Bang-mon-ko, Amphur Sena, Ayudhya Provice, plus 259 branches nationwide

**Subsidiary Companies:** Singer Industries (Thailand) Ltd; Singer (Broker) Ltd; Singer Trading (Thailand) Ltd

**Principal Bankers:** Chase Manhattan Bank; Standard Chartered Bank; Hongkong & Shanghai Banking Corporation; Bank of America NT & SA; Thai Farmers Bank; Siam Commercial Bank

**Financial Information:**

	1991	1992
	Bt'000	Bt'000
Sales turnover	4,659,881	5,305,587
Profit before tax	398,040	510,442
Profit after tax	253,640	324,246
Retained profit	592,515	718,762
Dividend	127,200	196,500
Dividend per share	5.30	7.80
Earnings per share	10.57	12.84
Share capital	120,000	135,000
Total assets	4,642,681	5,369,155

**Principal Shareholders:** The Singer Company & Affiliates (48.0%); Private Group (21.0%); Public and Employees (31.0%)

**Date of Establishment:** 1969

**No of Employees:** 9,836

## SINN THAI TIN & RUBBER CO LTD

37-9 Nipat Uthit Road, Songkhla 09110

**Tel:** 243-035, 243-048

**Directors:** Somboon Soporn (Managing)

**PRINCIPAL ACTIVITIES:** Tin mining and rubber processing

## SINO-THAI ENGINEERING & CONSTRUCTION CO LTD

Mana Bhan Building, 308 Silom Road, Bangkok 10500

**Tel:** 234-2407

**Telex:** 82832 TH

**Senior Executives:** J Nanthananate (Manager-International Projects)

**PRINCIPAL ACTIVITIES:** Engineering and construction

## SITTIPOL MOTOR CO LTD

1990 Ramkhamhaeng Road, Bangkok 10240

**Tel:** (314) 2061, (314) 2422-4

**Cable:** Motorist

**Telex:** 2565 Th

**Chairman:** Prinya Lee-Isaranukul

**PRINCIPAL ACTIVITIES:** Distributor of automobiles

## SM INTERNATIONAL TRADING CO LTD

404 Phayathai Road, Bangkok 10500

**Tel:** 215-3024

**Telex:** 87283 SIC

**Directors:** P Phornprapha (Managing)

**PRINCIPAL ACTIVITIES:** Trading company

## SONGKLA CANNING CO LTD

30/20-21 Sakadaeng Road, Bangkok 10500

**Tel:** (2) 224-9850

**Telex:** 20882, 82005 TUCO TH

**Telefax:** (2) 224-0874

**Chairman:** Kraisoron Chansiri

**Directors:** Cheng Niruttinanon (Managing Director), Varunee Masrungson (Managing Director), Chan Hon Kit (General Manager)

**PRINCIPAL ACTIVITIES:** Manufacturer and exporter of canned seafood

**Subsidiary Companies:** Thia Union Manufacturing Co Ltd

**Principal Bankers:** Union Bank of Bangkok; Banque Indosuez; Bank of Ayudhya

**Financial Information:**

	1991
	US\$'000
Sales turnover	41,000

## SOON HUA SENG CO LTD

122 North Sathorn, Bangkok 10500

**Tel:** 236-7568

**Telex:** 20381, 20776, 20777 SHSRICE TH

**Telefax:** 236-9455, 236-9445

**Chairman:** Prasit Kanchanawat; **President:** Kitti Dumnoenchanwanit

**PRINCIPAL ACTIVITIES:** Exporters of rice, tapioca, wood chips, frozen fish, shrimps and other sea food, fiberboard, pulp and paper, polypropylene bags, plastic products; inland and water transportation; shipping and cold storage; grain silo storage and warehousing; real estate

**Parent Company:** Soon Hua Seng Group

**Subsidiary Companies:** Soon Seng Huat Co Ltd; Soon Hua Seng Produce; Soon Hua Seng Trading Co Ltd; Soon Hua Seng Rice Mill Co Ltd; Soo Hua Seng Group (1983) Co Ltd; Soon Hua Seng Motor Co Ltd; Soo Hua Seng Marketing Co Ltd; Soo Hua Seng Parboiled Rice Co Ltd; Suan Kitti Reforestation Co Ltd; Kaset Watanakarn Co Ltd; Thanakij Warehouse Co Ltd; Eurasian Trading & Navigation Co Ltd; Barwil Orient Agencies Ltd; Baron Shipping Co Ltd; Eurasian (Bangkok) Corporation Ltd; Agro Lines Co Ltd; SNB Agriproducts Ltd; KS Oriental Co Ltd; Advanced Agro Co Ltd SSTY Food processing Industry Co Ltd; Vanapan Forestry Co Ltd; Thai Yokorei Lockers Co Ltd

**Principal Bankers:** Bangkok Bank; Thai Farmers Bank; Thai Danu Bank; Krungthai Bank

**Principal Shareholders:** Khun Kitti Dumnerchanvanit

**Date of Establishment:** March 1971

## SOUTH EAST INSURANCE CO LTD

South East Insurance Bldg, 315 Silom Road, Bangkok 10500

**Tel:** 233-7080

**Cable:** SEIC Bangkok

**Telex:** 82343 SEIC TH

**Telefax:** (2) 236-7614, 237-7433

**President:** Dr Sakda Bunyaraksh

**Directors:** Prudhisana Jumbala, Vera Nivatvongs, Vichai Nivatvongs (Deputy Managing Director), Pichai Peudmongkol, Pravit Kongjar

**PRINCIPAL ACTIVITIES:** Life and non-life insurance

**Branch Offices:** 83

**Principal Bankers:** Siam Commercial Bank Ltd; Krung Thai Bank

**Financial Information:**

	31.12.90
	Bt'000
Gross premiums	1,146,814
Profit after tax	63,832
Share capital	20,000
Total assets	2,725,292

**Date of Establishment:** July 9th, 1946

**No of Employees:** Approx 4,000

## SP INTERNATIONAL CO LTD

1901 Ramkhamhaeng Road, Bangkok 10240

**Tel:** 314-3000, 314-0040, 314-1911

**Telex:** 72350 SPACE

**Telefax:** 314-2557

**Chairman:** C Phornprapha

**Directors:** C Phornprapha, A Phornprapha, V Phornprapha, R Phornprapha, S Phornprapha

**PRINCIPAL ACTIVITIES:** Distributors of motorcycles and diesel engines; dealers in motor vehicles

**Principal Agencies:** Suzuki; Toyota; Yanmar

**Branch Offices:** Chiang-Kong; Bang-Kae; Sam-Rae; Park-Nam; Lad Prao; Bantad-Thong

**Subsidiary Companies:** Siam Mineral Products Co Ltd; Thitikorn Co Ltd; CVA Co Ltd; Zinphol Co Ltd; Toyota Pathum Thani Toyota's Delaer Co Ltd; TTC Suzuki Sales Co Ltd; SP Building Co Ltd

**Principal Bankers:** Bangkok Bank; Siam Commercial Bank; Chase Manhattan Bank; Siam City Bank

**Principal Shareholders:** Phornprapha Family

**Date of Establishment:** 1966

**No of Employees:** 839

# THAILAND

## SRITHEPHTAI RUBBER CO LTD

121/2 Chongnonsri Road, Bangkok 10120  
Tel: 284-2173

Directors: E Thanasarant (Managing)

PRINCIPAL ACTIVITIES: Import and sale of plastics

## STANDARD CHARTERED BANK

Dusit Thani Office Bldg, 946 Rama IV Road, Bangkok 10500  
Tel: 234 0821

Cable: STANCHART  
Telex: 81163 SCBBAN  
Telefax: (2) 236-5427

Senior Executives: A G Rogers (Manager-Thailand)

PRINCIPAL ACTIVITIES: Commercial banking

Branch Offices: Head Office: London, Tel 01-280 7500, Telex 885951  
SCBLAG

## STRONGPACK COMPANY LTD

91 Moo 13 Wat Kingkaew Road, Samutprakarn 10540  
Tel: 316-9046

Cable: STRONGPACK  
Telex: 21440 SPACKTH  
Telefax: (2) 316-8189

President: Cornelio P Mapa (Also Managing Director)

Senior Executives: Prayoon Traynavith (Deputy Managing Director),  
Rumpai Sukhyanga (Factory Manager), Sophon Sariwatta  
(Marketing & Sales Manager), Suchart Karunayawong (Sales  
Advisor)

PRINCIPAL ACTIVITIES: Flexible packaging materials; printing of  
films and paper

Subsidiary Companies: Metallised Products Co Ltd

Principal Bankers: Bangkok Bank Ltd

Principal Shareholders: Swedish Match Co Ltd

Date of Establishment: August 30th, 1977

No of Employees: 325

## SUKOSOL & MAZDA MOTOR INDUSTRY CO LTD

100 Moo 4 Sukhaphibal 2 Road, Bangkok 10240  
Tel: 517-0131

Telex: 87446 SMMI

Directors: H Yamaguchi (Managing)

PRINCIPAL ACTIVITIES: Motor vehicle assembly

## SUMITOMO CONSTRUCTION CO LTD

26/21 Chidlom Road, Orakarn Building, Bangkok 10500  
Tel: 250-0560

Telex: 82024 SUMICON TH

Directors: N Sato (Managing)

PRINCIPAL ACTIVITIES: General building and construction

## SURA THIP GROUP OF COMPANIES

290 TCC Building, Surawong Road, Bangkok 10500  
Tel: (235)-1350

Cable: Phantip Bkk  
Telex: 82333 PANTHAI Th

Chairman: Lt Gen Nop Pinsaiekw

Directors: Chula Kanchanalaksa (Managing)

Senior Executives: Charoen Srisomburanong (Deputy Managing  
Director)

PRINCIPAL ACTIVITIES: Production and sale of wines and spirits

Principal Agencies: TCC Cosmo Corporation Limited

Branch Offices: Best Spirits Company Limited, Hong Kong

Parent Company: Surathip Group of Companies

Principal Bankers: Siam Commercial Bank; Bank of Ayudhya;  
Bangkok Bank; First Bangkok City Bank

Date of Establishment: 1972

No of Employees: 3,000

## SURAPON SEAFOODS CO LTD

247 Thepark Road, Samrong Nua, Samutprakarn 10270  
Tel: 3844-2890

Cable: PONSEAF TH

Telex: 82853 Ponseaf Th

Telefax: (2) 384-2344

Chairman: Surapon Wongvadhanaraj

Directors: Sithichai Kraiathsirin, Chokchai Jiengwareewong,  
Charnchai Svangsopakul

PRINCIPAL ACTIVITIES: Exporter of frozen seafood

Subsidiary Companies: Surapon Seafoods (USA) Inc; Surat Seafoods  
Co Ltd; Surapon Nichirei Foods Co Ltd

Principal Bankers: Bangkok Bank; Thai Farmers Bank

Financial Information:

	31.12.90
	Bt'000
Sales turnover	2,518,624
Profit before tax	132,690
Share capital	90,000
Total assets	664,761

Date of Establishment: January 1978

No of Employees: 1,793

## SWEDISH MOTORS CORPORATION LTD

1527 Sukhumvit 71 Road, Klongton, Klongtoey, Bangkok 10250

Tel: (2) 319-9800

Cable: Swedemotor Bangkok

Telex: 82936 Tiswede Th

Telefax: 66 (2) 319-9829

Chairman: Simon E Bonython

Directors: Jan Eriksson, Dan Danielsson, Churairat Bonython,  
Narongchai Akrasanee, Surasak Nananukul

PRINCIPAL ACTIVITIES: Import and distribution of motor vehicle  
spare parts and accessories

Principal Agencies: Volvo

Branch Offices: 440/3 Phaholyothin Road, Bangkok 10400, Tel:  
2784851; 656/556 Jarunsanitwong Road, Bangyeekun, Bangkoknoi,  
Bangkok 10700, Tel: 433-5652-3; 1739 Soi Poonsin, Bangjash,  
Phakanong, Bangkok, Tel: 398-0425; 20/301 Lasdproh Road,  
Bangkapi, Bangkok 10310, Tel 538-0563; 140 Rachdaphisa Road,  
Bugkalos, Thonburi, Bangkok, Tel 460-1806; 285 Sukhumvit Road,  
Klongtoey, Bangkok 10110

Parent Company: Volvo (33%)

Subsidiary Companies: Swedish Motors Parts Supplies Ltd; Swedish  
Motors Service Ltd; Swedish Motors Car Sales Ltd; Swedish  
Transport Co Ltd; Swedish Leasing Ltd

Principal Bankers: Chase Manhattan Bank NA

Financial Information:

	1991
	Bt'000
Sales turnover	1,231,928
Profit after tax	235,286
Retained profit	416,131
Earnings per share	13.07
Share capital	180,000
Total assets	1,441,445

Principal Shareholders: Raimon Co Ltd

Date of Establishment: April 27th, 1973

No of Employees: 682

## TA KONG FOOD INDUSTRY CO LTD

1668/78 New Road, Yannawa, Bangkok 10120

Tel: (2) 211-1120

Telex: 87413 TKFOOD TH

Telefax: (2) 291-5890

Chairman: Narong Phiboonthanaphattana

Directors: Yongyudh Pibuladhanapatana (Managing Director). Anan  
Pongthanawong (Finance Director)

PRINCIPAL ACTIVITIES: Canned fish processors and exporters

## TACHIN DISTILLERY CO LTD

290/291 Surawongse Road, Bangkok 10500

Tel: 235-1355

PRINCIPAL ACTIVITIES: Whisky distillers

## TAKSIN MAHARAJ CO LTD

16 Plabplachai Road, Bangkok 10100

Tel: 223-3690

Directors: Sumeth Tejapaibul (Managing)

PRINCIPAL ACTIVITIES: Manufacture and sale of alcoholic beverages

## TAMAKA SUGAR INDUSTRY CO LTD

186-186/1-4 Siam Square, Rama 1 Road, Patumwan, Bangkok 10330

Tel: (251) 1818-25

Telex: 72246 TMKSUGA TH

Telefax: (2) 254-4237

Chairman: Mrs Nantha Chinthammit

Directors: Chavalit Chinthammit (1st Managing Director), Sompong Chinthammit (2nd Managing Director), Sukum Tokaranyaset, Chamroon Chinthammit, Tawatchai Rojchanachotikuln, Harn Tangtrongchit

PRINCIPAL ACTIVITIES: Manufacturer of raw sugar, white sugar, refined white sugar and molasses

Parent Company: New Kwang Soon Lee Sugar Factory Co Ltd

Subsidiary Companies: New Krung Thai Sugar Factory Co Ltd; Thai Fermentation Industry Co Ltd; Champion Fermentation Industry Co Ltd; Chengteh Chinaware (Thailand) Co Ltd; Kwang Soon Lee Real Estate Co Ltd; K K Wood Industry Co Ltd; Sun Feed Co Ltd

Principal Bankers: Bangkok Bank Ltd; Thai Farmers Bank Ltd; Bank of Ayudhya Ltd; Siam Commercial Bank; Thai Danu Bank

Financial Information:

	31.10.91	31.10.92
	Bt'000	Bt'000
Sales turnover	820,138	827,842
Profit (loss) before tax	18,616	(52,222)
Profit after tax	12,090	-
Retained profit	65,645	13,423
Earnings per share	67.20	-
Share capital	180,000	180,000
Total assets	96,614	1,126,701

Principal Shareholders: Chavalit Chinthammit; Chamroon Chinthammit; Nantha Chinthammit; Sukum Tokaranyaset; Sompong Chinthammit; Tawatchai Rojchanachotikuln

Date of Establishment: 1972

No of Employees: 900 - 1,000

## TANARACH SUGAR LTD

412/5-7 Siam Square Lane 6, Bangkok 10500

Tel: (251) 6725, (251) 6727, (251) 6729

Cable: Sugar

Telex: 87200 SUGAR TH

Chairman: Kirati Arunanontchai, Pee Panitpichetvong

Directors: Damras Rojanastien (Managing), Vibul Panitvong (President)

PRINCIPAL ACTIVITIES: Sugar miller

Parent Company: Ban Pong Sugar Co Ltd

Principal Bankers: Bangkok Bank Limited

Principal Shareholders: Ban Pong Sugar Co Ltd

No of Employees: 850

## TBI GROUP INTERNATIONAL TRADE CO LTD

151 Phaholyothin 34, Bangkok 10900

Tel: 561-1631

Telex: 82066

Directors: S Thongpradith (Managing)

PRINCIPAL ACTIVITIES: Textiles and clothing trading

## TC PHARMACEUTICAL INDUSTRIES CO LTD

39 Moo 8 Ekachai Road, Bangkok 10150

Tel: 415-0100

Telex: 82252 TCMCIN TH

Telefax: 415-7504, 415-0219

Directors: Pavana Lungthara (Managing Director)

Senior Executives: Ms Pranadda Yoovidhya (Technical Director), Suthirat Yoovidhya (Company Secretary)

PRINCIPAL ACTIVITIES: Manufacture of antibiotics and beverages

Branch Offices: Hong Kong

Principal Bankers: Thai Farmers Bank

No of Employees: Over 1,000

## TEIJIN POLYESTER (THAILAND) LTD

Dusit Thani Building, 1-3 Rama IV Road, Bangkok 10500

Tel: 233-1701

Telex: 82685 Th

President: Takeo Kondo

PRINCIPAL ACTIVITIES: Manufacturer of polyester fibres

Principal Bankers: Bangkok Bank; Krung Thai Bank; Bank of Tokyo

Date of Establishment: 1967

No of Employees: 1,300

## TELEPHONE ORGANISATION OF THAILAND

89/2 Chaengwattana Road, Don Muang, Bangkok 10210

Tel: (2) 505-1000

Telex: 82886 TELTHAI TH

Telefax: (2) 574-9535

Chairman: Rongroj Sripasertsuk

Directors: Jumpone Herabat (Managing Director)

Senior Executives: Kiat Siribharp (Deputy Managing Director, Bureau of General Affairs), Swat Srikham (Deputy Managing Director, Bureau of Operations), Danai Sunthranond (Deputy Managing Director, Bureau of Engineering & Projects)

PRINCIPAL ACTIVITIES: Provision of telephone services

Financial Information:

	1990	1991
	Bt'000	Bt'000
Total operating revenue	16,410,200	19,672,200
Profit after tax	8,041,200	10,453,100
Total assets	62,472,267	72,799,550

Principal Shareholders: February 24th, 1954

Date of Establishment: 19,682

## THAI AIRWAYS INTERNATIONAL LTD

89 Vibhavadi Rangsit Road, Bangkok

Tel: 513-0121

Telex: 82359 TH

Telefax: (2) 512-2135

Chairman: Air Chief Marshal Kaset Rochanani; Vice Chairman: Mahidol Chantrangkarn

Directors: Pandit Bunyapana, Vitthya Vejajiva, Air Chief Marshal Sutep Teeparak, Phisit Pakkasem, Komain Bhatarabhirom, Air Chief Marshal Somboon Rahong, Sawarn Srinilta, Air Chief Marshal Weera Kitchathorn, Chatrachai Bunya-Ananta (Executive Vice President, Business & Commercial)

PRINCIPAL ACTIVITIES: International airline service

Principal Bankers: Krung Thai Bank; Thai Farmers Bank; Thai Military Bank; Thai Commercial Bank

# THAILAND

## Financial Information:

	1991	1992
	Bt'000	Bt'000
Total revenue	51,943,200	55,029,506
Profit before tax	5,086,400	4,381,084
Profit after tax	3,503,200	3,067,631
Retained profit	19,151,300	10,110,972
Dividend	-	14,000,000
Dividend per share	-	1.00
Earnings per share	-	3.49
Share capital	2,230,000	14,000,000
Total assets	84,797,000	114,888,056

Principal Shareholders: Government

Date of Establishment: 1960

No of Employees: 19,286

## THAI AMERICAN TEXTILE CO LTD

13/9 Phaholyothin Road, Km 34 Rangsit, Pathumthani

Tel: (516) 8970-3, (516) 8564-7

Cable: Tat Klongluang

Telex: 82066 Lukdang Th

Chairman: Sukri Bodiratnangkura

Directors: Chutipat Bodiratnangkura (Managing)

PRINCIPAL ACTIVITIES: Manufacture of textiles

Principal Bankers: Bangkok Bank; Siam Commercial Bank; Union Bank; Bank of America

Date of Establishment: 1969

No of Employees: 3,400

## THAI AMERIT BREWERY CO LTD

369/1 Pracharal 1 Road, Bangkok 10800

Tel: 585-0222

Telex: 82939 SUMET

Directors: Udane Tejapaibul (Managing)

PRINCIPAL ACTIVITIES: Brewing of beer

## THAI ASAHI GLASS CO LTD

Cathay Trust Building, 1016 Rama IV Road, Bangkok 10500

Tel: 233-0571

Cable: Thainsahi Bangkok

Telex: 20011 TAG TH

Telefax: 233-0202

PRINCIPAL ACTIVITIES: Glass manufacturers

Principal Shareholders: Asahi Glass Co Ltd, Japan

No of Employees: Approx 1,000

## THAI BLANKET INDUSTRY CO LTD

151 Senanikom 2, Phaholyothin Road, Bangkok 10900

Tel: 561-1630/4

Cable: Tribangkok

Telex: 82788 Nonglek Th

Telefax: 561-1635

Chairman: Sukri Bodiratanangkura

Directors: C Bodiratanangkura (Managing)

PRINCIPAL ACTIVITIES: Manufacture of cotton, rayon, polyester yarn and fabrics; production of blankets

Branch Offices: 174-76 Vanich 1 Road, Bangkok, Tel: 2227628

Subsidiary Companies: TBI Group

Principal Bankers: Bangkok Bank; Bank of America

Date of Establishment: 1959

No of Employees: Approx 4,000

## THAI BRIDGESTONE CO LTD

Sarasin Building, 14 Surasak Road, Bangkok 10500

Tel: (233) 8570-5, (233) 2655, (233) 8373

Cable: Biesutaiya Bangkok

Telex: 82809 TBS TH

Chairman: Van Chansue

Directors: K Nakamura (Managing)

PRINCIPAL ACTIVITIES: Manufacturer of automobile tyres and tubes

Parent Company: Bridgestone Corporation (Japan)

Principal Bankers: Mitsui Bank; Bank of Tokyo

Date of Establishment: 1967

No of Employees: 700

## THAI CARBON BLACK CO LTD

Mahatun Plaza, 16th Floor, 888/160-165 Ploenchit Road, Bangkok 10500

Tel: 2536745-54

Cable: BLACKARBON

Telex: 81187 INDOTEL TH, 84277 THAIRAY TH

Telefax: 035-611316

President: D Mittal

Directors: S S Mahansaria (Executive)

Senior Executives: J P Agrawal (VP Commercial), Anil Kumar (VP Production), S K Bhatnagar (VP Marketing), A K Sehgal (VP Engineering)

PRINCIPAL ACTIVITIES: Manufacturer of all major grades of carbon black required by tyre and rubber industries

Parent Company: Birla Group of Industries, Bangkok, Thailand

Principal Bankers: Bangkok Bank; Thai Farmers Bank; Siam Commercial Bank; Nakornthon Bank; Bharat Overseas Bank

Financial Information:

	1991
	Bt'000
Sales turnover	990,474
Profit before tax	269,468
Profit after tax	189,967
Retained profit	339,970
Dividend	80,000
Dividend per share	5.00
Earnings per share	11.87
Share capital	160,000
Total assets	1,755,665

Principal Shareholders: Thai Rayon Co Ltd; Everlon Corp; Mirapa Ltd

Date of Establishment: 1979

No of Employees: 253

## THAI CASTOR OIL INDUSTRIES CO LTD

12/F Orakarn Building, 26/42 Chidlom Road, Pleonchit, Bangkok 10330

Tel: 254-1490

Cable: "THAI CASTOR" BANGKOK

Telex: 87679 TCASTOR TH

Telefax: 254-1499

Chairman: Sukri Kaocharern; Vice Chairman: Suraphol Asvasirayothin

Directors: Kangwan Tantipongnant (Managing Director), Dr H Jansen, Dr N Wapler, Walter H Haskamp, Chirayudh Vasuratna, San Wuthisanti, Tavorn Tantipongnant

Senior Executives: Tavorn Tantipongnant (General Manager), Tartree Sittajarnpong (Marketing Manager), Prasard Chirapatsakul (Plant Director)

PRINCIPAL ACTIVITIES: Manufacturer and exporter of castor oil and castor meal

Principal Agencies: Japan; USA; Europe; Australia; Singapore

Subsidiary Companies: Thai Kawaken Co Ltd

Principal Bankers: Bangkok Bank; Rajwongse Branch; Deutsche Bank; Hongkong & Shanghai Banking Corporation

Financial Information:

	1990
	Bt'000
Sales turnover	419,000
Registered capital	55,000
Paid-up capital	55,000
Total assets	300,000

Principal Shareholders: IFCT (15.40%); Alberdingk Boley GmbH (28.00%); DEG (5.00%); Thai Agro Export Co Ltd (11.82%); Kangwan Tantipongnant (17.58%); Others (22.20%)

Date of Establishment: September 1977

No of Employees: 120

## THAI CENTRAL CHEMICAL CO LTD

Metro Building, 180-184 Ratchawong Road, Bangkok 10100

Tel: (2) 225-0135

Cable: TCENCHEM Bangkok

Telex: 82350 TCENCHM TH

Telefax: (2) 226-1263

Chairman: Admiral Niran Sirinavin; 1st Vice Chairman: Kakuhei Wada; 2nd Vice Chairman: Kraisi Chatikavanij; President: Takashi Hirabayashi

Directors: Prasert Tangtrongsakdi (Senior Executive Vice President), Plengsakdi Prakaspesat; Sangsawang Mallikamas; Suvij Suvaruchiporn; Toshihisa Kajiwara, Hisayasu Mizuno, Gumthorn Utarnwuthipong (Production), Phaiboon Ratanapornchai (Marketing), Sumit Sethpornpong, Akachai Athicommanta, Masatake Kusamachi, Yuichi Misumi, Shuji Isshiki, Shigehiko Murabayashi (Finance), Narong Suchare (Board Advisor)

PRINCIPAL ACTIVITIES: Manufacture and trader of compound fertilisers and agro-chemicals

Branch Offices: 284 Suksawat Road, Km 17.5 Bangplakod, Samutprakarn

Subsidiary Companies: MC Industrial Chemical Co Ltd; MC Textile Co Ltd; MC Plastics Co Ltd; MC Solvents Co Ltd

Principal Bankers: Bangkok Bank; Krung Thai Bank; Bank of Tokyo; Thai Farmers Bank; Sakura Bank

Financial Information:

	31.12.91	31.12.92
	Bt'000	Bt'000
Sales turnover	4,653,913	5,410,396
Profit before tax	339,864	386,115
Profit after tax	208,336	318,061
Retained profit	270,155	262,799
Dividend	175,000	220,000
Dividend per share	2.50	3.00
Earnings per share	3.59	4.54
Share capital	800,000	800,000

Principal Shareholders: Metro Co Ltd (43.45%); Nissho Iwai Corporation (21.00%); Stock Exchange Securities Deposit Centre (15.42%)

Date of Establishment: March 6th, 1973

No of Employees: 635

## THAI CHEMICAL CORPORATION LTD

1016 Rama IV Road, Bangkok 10500

Tel: (233) 5491-3

Cable: Thaichemco Bangkok

Chairman: Kiart Srifuengfung; President: Yasuo Shibamura

Directors: Chaikiri Srifuengfung (Managing)

Senior Executives: Banchong Samboonpakorn, Tsuneo Monoe

PRINCIPAL ACTIVITIES: Manufacturers of chemicals (plasticizers, glue for plywood, formalin)

Principal Agencies: Mitsubishi (Thailand)

Associated Companies: Thai Asahi Glass; Thai Asahi Caustic Soda; Diaglass Co

Principal Bankers: Chase Manhattan Bank; Siam Commercial Bank; Bangkok Metropolitan Bank

No of Employees: 113

## THAI CHIPBOARD CO LTD

44 Soi Watkrunai, Suksawasdi Road, Phrapradawng Samutprakarn 10130

Tel: 462-6357

Telex: 22227 CHIBORD TH

Telefax: (662) 463-2469

PRINCIPAL ACTIVITIES: Production of extruded chipboard, veneers, teak and other tropical wood

No of Employees: 200

## THAI CONTAINERS LTD

1 Siam Cement Road, Bangsue, Bangkok 10800

Tel: 586-3333, 586-4444

Telefax: 586-4694

Chairman: Paron Israsena

Directors: Yongswardi Kridakorn, Chamnan Suntornwat, Adul Udol, Bantoon Lamsam, Pramon Sutivong, Hiroichi Kawano, Yasuaki Ikeda, Hiroichi Yamazaki, Teerachai Reinsubdee (Managing Director)

Senior Executives: Prateep Kingkaew (General Manager), Cherdchai Visuthiphol (Manager, Marketing Division), Narong Wongsompipatana (Manager, Manufacturing Division)

PRINCIPAL ACTIVITIES: Production of corrugated boxes

Branch Offices: Mill: 101-66 Moo 20 Amphur Klongluang, Patumthani 12120, Tel 5290065, Fax 5290605

Principal Bankers: Siam Commercial Bank; Thai Farmers Bank

Financial Information:

	1991
	Bt'000
Sales turnover	881,000
Profit before tax	40,000
Share capital	110,000
Total assets	383,000

Principal Shareholders: The Siam Pulp & Paper Co Ltd

Date of Establishment: 1971

No of Employees: 270

## THAI DAIMARU CO LTD

95 Rajdamri Road, Pathumwan, Bangkok 10500

Tel: 253-0333

Cable: Daimaru Bangkok

Telex: 87988 DAIMARU TH

Telefax: (662) 253-3112

Chairman: Khunying Thavika Sarasin

Directors: Yasuo Tomitani (Managing Director), Shotaro Shimomura, Wanpen C Virochana, Masamichi Nakagawa, Pornwut Sarasin

PRINCIPAL ACTIVITIES: Departmental store

Branch Offices: 1112/134 Phrakhanong, Bangkok

Parent Company: The Daimaru Inc, Japan

Subsidiary Companies: Seto Restaurant Co Ltd; Consumer Products Inspection & Testing Co Ltd

Principal Bankers: Mitsui Taiyo Kobe Bank; Bank of Tokyo; Thai Farmers Bank

Financial Information:

	1990
	Bt'000
Sales turnover	1,133,885
Profit before tax	44,580
Authorised capital	50,000
Paid-up capital	50,000

Principal Shareholders: The Daimaru Inc; Rajdamri Arcade

Date of Establishment: 1964

No of Employees: 600

## THAI DAIRY INDUSTRY CO LTD (THE)

5th Floor, Silom Building, 197/1 Silom Road, Bangkok 10500

Tel: 2343661/x 6, 233 3867/9

Cable: Thaidairy Bangkok

Telex: 87358 TDIBKOK TH

Telefax: 662-2339334

Chairman: K J Luscombe

Directors: Naron Luesakul (Managing Director), Prida Karnasut, ACM Chalerm Divaveja, I D Saulwick, Saw Hock Swee, Col Narong Charusreni, Dr Saw Hock Chuan, J L Gibson

Senior Executives: W R McKenzie (Plant Manager), Dr Pong Vananuvat (Asst Plant Manager) Jayavad Mahathanapanij (Marketing Manager), Acrajait Horayangura (Advertising & Promotion Manager), Thoo Poh Yik (Export & New Products Manager)

PRINCIPAL ACTIVITIES: Dairy products: sweetened condensed milk, evaporated and UHT milk, butter, yoghurt, coconut cream, instant full cream milk powder

Principal Agencies: Bangkok Milk Products Co Ltd

Branch Offices: Factory-39 Sukumvit Road, KM 23, Samutprakarn

Principal Bankers: Bangkok Bank

Principal Shareholders: Australian Dairy Corporation (30%); Hanta Co Ltd (31%)

Date of Establishment: 1962

No of Employees: Approx 600

# THAILAND

## THAI DANU BANK LTD (THE)

393 Silom Road, Bangkok 10500

Tel: (2) 233-9160, 230-5000

Cable: Danu Bank

Telex: 82959 DANUBAN TH

Telefax: (2) 236-7939, 230-5147

Chairman: H H Prince Sukhuma Paribatra

Directors: Chalerm Prachuabmoh, M R Bajarisan Jumbala, Thavil Khutrakul, Khuning Chatchani Chatikayanij, Piboon Suwanasilapa, Mrs Benjawan Kumpanartsanyakorn, Pakorn Thavisin (President), Pornsanong Tuchinda (Executive Vice President), Mrs Pairoh Tuchinda, Paisal Koomalayavisai

PRINCIPAL ACTIVITIES: Commercial banking

Branch Offices: 58

Associated Companies: The Thai Insurance Co Ltd; Electric Lamp Manufacturers (Thailand) Co Ltd; Multi Credit Corporation of Thailand Ltd; Danu Thai Holding Company Ltd; Jet Set Thailand Co Ltd; TSD Leasing Co Ltd; Kamol Sukosol Investment & Trust Co Ltd; Ploenchit Built Co Ltd; Siam Regal Co Ltd; Business Venture Promotion Co Ltd; Kamma Development Co Ltd; Pattanadhorn Co Ltd; New Generation Farm Produce Co Ltd; Thai Asia Mutual Fund Co Ltd; Thai British Security Printing Co Ltd; Boehringer Mannheim Group (Thailand) Ltd; Majestic Travel International

Financial Information:

	30.12.91	31.12.92
	Bt'000	Bt'000
Deposits	27,509,523	32,066,720
Profit before tax	340,200	616,920
Profit after tax	238,117	414,738
Retained profit	150,746	350,483
Dividend	160,800	209,000
Dividend per share	27.00	32.00
Earnings per share	40.82	64.72
Share capital	600,000	700,000
Total assets	33,969,159	41,325,484

Principal Shareholders: Sanong Tuchinda Co Ltd; Rasa Holding Co Ltd; The Thai Insurance Co Ltd; Panita Ltd; Sanong Tuchinda; Tat Lee Bank Ltd

Date of Establishment: April 8th, 1949

No of Employees: 2,315

## THAI DURABLE TEXTILE CO LTD

933 Mahachai Road, Bangkok 10200

Tel: 233-0161

Cable: THAIDURABLE

Telex: 82851 DURABLE TH

Directors: J Tirachaimongkol (Managing)

PRINCIPAL ACTIVITIES: Textiles manufacture

## THAI FARMERS BANK PCL

400 Phahon Yothin Avenue, Bangkok 10400

Tel: (2) 270-1122, 273-1199

Cable: Farmers Bangkok

Telex: 84798, 84799, 82542, 81159 FARMERS TH

Telefax: (2) 271-4033

Chairman: Banyong Lamsam; Vice Chairman: Pol Gen Pow Sarasin

Directors: Narong Sri Sa-an, Banthoon Lamsam, Chana Rungsang, Samran Kalayanarooj, Kaorop Nuchanart, Boonsong Chaikittisilpa, Pairote Lamsam, Major Gen Suprija Mokkhaveva, Sukri Kaocharern, Chumpol Na Lamlieng, M R Sarisidiguna Kitiyakara, Aran Thammano, M R Yongsawasdi Kridakon, Chaleo Yoovidhya

PRINCIPAL ACTIVITIES: Commercial banking

Branch Offices: 393 nationwide; Overseas Offices in London, Hamburg, New York, Hong Kong, Phnom Penh, Los Angeles

Financial Information:

	31.12.91	31.12.92
	Bt'000	Bt'000
Assets	308,135,475	363,606,014
Deposits	254,517,459	296,562,692
Loans	243,071,494	299,846,872
Shareholders' equity	22,645,924	26,978,311

Principal Shareholders: The Siam Cement Co Ltd; Wardley Thailand Ltd; Chase Nominees Ltd; Bureau of the Crown Property; Nava Finance & Securities Co Ltd; The Lamsam Estate Co Ltd

Date of Establishment: June 8th, 1945

No of Employees: 15,971

## THAI FILAMENT TEXTILES CO LTD

219 Rajawongse Road, Bangkok 10100

Tel: (221) 7800, (221) 0383, (223) 5476

Cable: Filament Bangkok

Telefax: 224-6386

Chairman: S N Rai

Directors: Suphat Siwasriumpai (Managing)

Senior Executives: Mamoru Miyoshi (Factory Manager), Ramasubramanian (General Manager)

PRINCIPAL ACTIVITIES: Manufacturers of synthetic fabrics

Principal Bankers: Bank of Tokyo; Mitsui Taiyo Kobe Bank; Bangkok Bank

Financial Information:

	31.12.91	31.12.92
	Bt'000	Bt'000
Sales turnover	836,000	844,000
Profits	23,000	20,000
Paid-up capital	100,000	100,000
Total assets	921,000	1,487,000

Principal Shareholders: Diwanchand Group (74%); Teijin Co Ltd (26%)

Date of Establishment: 1970

No of Employees: 1,100

## THAI FINANCIAL SYNDICATE LTD

575 Yaowarai Road, Bangkok 10100

Tel: 223-0156

Cable: FISYND

Telex: 21461 THAIFIN TH

Telefax: 225-4514

Chairman: Udane Tejapaibul; Vice Chairman: Somboon Nandhabiwat

Directors: Charn Sophonpanich, Vichien Tejapaibul, Thienchai Srivichit, Piyabuth Cholvijarn, Chinda Charungcharoenvej, Wicharn Ritthironk (Executive Director), Chatchur Karnasuta (Executive Director), Vichai Assarat (President), Ms Nopporn Ruengsakul

Senior Executives: Somchet Patsamarn (Senior Executive Vice President, Administration), Sornchai Makaew (Senior Executive Vice President, Corporate Finance), Ralph Lambert (Executive Vice President, Securities), Suphang Mongkolrat (Vice President, Accounting & Credit Administration), Mrs Lucksmee Wongwantanee (Vice President, Auditing), Thira Khuhaprema (Assistant Vice President), Jitrarat Sukpaita (Assistant Vice President)

PRINCIPAL ACTIVITIES: Commercial finance, housing finance, development finance, sales and consumer finance, securities business

Principal Bankers: Bangkok Bank; Bangkok Metropolitan Bank; Thai Farmers Bank; Siam Commercial Bank

Financial Information:

	30.06.90
	Bt'000
Total revenue	260,448
Net income	50,698
Authorised capital	600,000
Paid-up capital	600,000
Total assets	7,605,082

Principal Shareholders: Bangkok Bank Ltd (20.59%); Bangkok Metropolitan Bank Ltd (11.57%); Krung Thai Bank Ltd (6.58%); Thai Farmers Bank Ltd (5.10%); Noppakit Ruamtun Company Ltd (4.15%)

Date of Establishment: 1952

## THAI GARMENT EXPORT CO LTD

6th Floor, Rajadamri Arcade, 95 Rajadamri Road, Bangkok 10310  
Tel: 252-0712

Cable: Garmentex Bangkok

Telex: 82729 Garmex Th

Telefax: 253-9077

Chairman: C C Lee

Directors: Chinda Vongchingtrong (Vice Chairman), M H Chan (Managing Director), Joseph Lu (Deputy Managing Director, Regional Director)

PRINCIPAL ACTIVITIES: Manufacture of made up garments

Branch Offices: (factory) 129 Moo 4 Km 26, Petchkasem Road, Om-  
Noi, Krathumban, Samutsakorn; 50/3 Moo 4 Chaeng Wattana Road,  
Pakkred, Nonthaburi Province

Principal Bankers: Bangkok Bank; Thai Farmers Bank

Financial Information:

	1990
	Bt'000
Authorised capital	60,000
Total assets	969,000

Principal Shareholders: Thai (52%); British (48%)

Date of Establishment: 1967

No of Employees: Approx 4,000

## THAI GLASS INDUSTRIES LTD

15 Moo One, Rajburana Road, Rajburana, Bangkok 10140

Tel: 4270060-6

Cable: THAIGLAS

Telex: 82694 TAIGLAS TH

Telefax: 427-6603

Chairman: Walter L Meyer

Directors: Dr Prakob Hutasingh, Dr Chirayu Israngkun Na Ayuthya,  
Edgar Rodel, Dr Charas Xuto, Alan Jackson, Rex Barber, Joseph A  
Kronenberg, Eric E Young (Managing Director)

PRINCIPAL ACTIVITIES: Manufacture of glass products

Principal Agencies: Berli Jucker Ltd

Parent Company: BTR Nylex Limited

Principal Bankers: Standard Chartered Bank; Bangkok Bank; Siam  
Commercial Bank; Bangkok Metropolitan Bank; Thai Farmers  
Bank; Bank of America

Financial Information:

	31.03.89
	Bt'000
Sales turnover	1,219,627
Profits	182,562
Authorised capital	195,000
Paid-up capital	195,000
Total assets	910,949

Principal Shareholders: ACI Asia Ltd; Berli Jucker Ltd; The Crown  
Property Bureau

Date of Establishment: 1951

No of Employees: 1,250

## THAI HINO MOTOR SALES LTD

45/13 Vibhavadi Rangsit Road, Bangkok 10210

Tel: 552-0020

Cable: Thaihino Bangkok

Telex: 82923 Thshino Th

Telefax: 552-2936

Chairman: Michiyuki Inukai; President: Masaaki Inoue

Senior Executives: Torajiro Ohashi

PRINCIPAL ACTIVITIES: Distributors of motor vehicles

Principal Agencies: Thai Hino Nakornsawan Co Ltd

Parent Company: Hino Motors Ltd

Subsidiary Companies: Thai Hino Industry Co Ltd

Principal Bankers: Bangkok Bank; Mitsui Bank

Principal Shareholders: Hino Motors Ltd

Date of Establishment: May 20th, 1962

No of Employees: 705

## THAI HONDA MANUFACTURING CO LTD

149 Samrong Tai, Samutprakan 10130

Tel: 394-6841

Telex: 82773 THM

President: M Kitamura

PRINCIPAL ACTIVITIES: Motor cycle assemblers

## THAI HUA (2511) CO LTD

171 Soi Laenrit Jawraj Road, Bangkok

Tel: 2233171-4, 2223477

Cable: CHHEUKANG BANGKOK, SETHIRICE BANGKOK

Telex: 82716 THAIHUA TH, 84547 THAIHUA TH

Chairman: Suchart Sethiwan

Directors: S Sethiwan (Managing)

Senior Executives: Phongchai Sethiwan

PRINCIPAL ACTIVITIES: Textile products; agricultural produce: rice,  
beans, maize, sorghum etc; manufacture sale and distribution of  
canned foods

Principal Bankers: Bank of Ayudhya Limited, Bangkok

Date of Establishment: 1968

No of Employees: 30

## THAI INVESTMENT & SECURITIES CO LTD

### TISCO

9th Floor Boonmitr Building, 138 Silom Road, Bangkok

Tel: 233-9885

Cable: Tiscompany

Telex: 82554 TISCO Th

Telefax: (662) 236-2769

Chairman: Christopher D Corrigan; President: Sivaporn  
Dardarananda; Honorary Advisor: Bancha Lamsam

Directors: Chanthra Achavanuntakal (Managing), Chumpol  
Nalamlieng, Aswin Kongsiri, Pridiyathorn Devakula, Ajarie  
Visessiri, Sirin Nimmanahaeminda, Fumiaki Ikenori, Robert A  
Ferguson, Brady W Dougan

PRINCIPAL ACTIVITIES: Finance and securities company

Subsidiary Companies: Thai Securities Co Ltd

Principal Bankers: Thai Farmers Bank

Principal Shareholders: Bankers Trust Foreign Investment Corp; Thai  
Farmers Bank; The Dai-ichi Kangyo Bank; other individuals

Date of Establishment: 1969

No of Employees: 336

## THAI IRYO CO LTD

31/9km 35 Phaholyothin Road, Putumthani

Tel: 516-8731

Telex: 82587

Directors: Chutipat Bodiratnangkura (Managing)

PRINCIPAL ACTIVITIES: Garment manufacturers

No of Employees: Approx 2,500

## THAI KAWASAKI MOTORS CO LTD

199 Moo 1 Bhudharaksa Road, Tai Ban, Samutprakan 10280

Tel: (395) 1050, (305) 0894, (395) 0895

Chairman: Chaiyasit Manomaipibul

Directors: Piti Manomaipibul (Managing)

PRINCIPAL ACTIVITIES: Manufacturer of motorcycles

Principal Agencies: Kawasaki

Subsidiary Companies: Glory Kawsaki Motors Co Ltd; C M Industry  
Co Ltd

Principal Bankers: First Bangkok City Bank; Siam Commercial Bank;  
Thai Farmers Bank

Date of Establishment: 1970

No of Employees: 185



# THAILAND

## THAI KURABO CO LTD

946 Dusit Thani Building, Rama IV Road, Bangkok 10500

Tel: 236 7224

Cable: Thaikurabo Bangkok

Telex: 82065 Kurabo TH

President: J Komatsu

Directors: T Shigenari (Managing)

PRINCIPAL ACTIVITIES: Spinning and weaving of textiles

Principal Bankers: Bangkok Bank; Krung Thai Bank; Bank of Tokyo; Mitsui Bank

Principal Shareholders: Kurabo Industries Ltd

Date of Establishment: 1968

No of Employees: 992

## THAI LIFE INSURANCE CO LTD

123 Rachadapisek Road, Huay Kwang, Bangkok 10310

Tel: 247-0247, 247-0248

Cable: Thailifeco

Telex: 82353 SAI TH

Telefax: 246-9946

Chairman: Prayoon Chindapradit; President: Vanich Chaiyawan

Directors: Apirak Thaipatanagul, Traimas Paewprayun, Chit Klitngern, Kammala Punsabye, Chai Chaiyawan

PRINCIPAL ACTIVITIES: Life insurance

Branch Offices: 250

Parent Company: The Thai Life Insurance Co Ltd

Subsidiary Companies: Paiboon Insurance Co Ltd; Thai Health Insurance Co Ltd; ThaiMex Finance & Securities Co Ltd; Thanasap Finance & Securities Co Ltd; Thai Keha Credit Foncier Co Ltd; Novotel Rimpae-Rayong Co Ltd; Sura Sampan Whisky Distillery Co Ltd; Pratum Jute Mill Co Ltd; Associated Company: Hilton International at Park Nai-Lert Co Ltd

Principal Bankers: Asia Bank; Bangkok Bank of Commerce; Government Housing Bank; Maha-Nakorn Bank; Sri-Nakorn Bank; Thai Military Bank; Union Bank

Financial Information:

	1989
	Bt'000
Premiums	3,793,624
Profits	16,367
Authorised capital	50,000
Paid-up capital	50,000
Total assets	8,787,355

Principal Shareholders: Chaiyawan Holding Co Ltd

Date of Establishment: 1942

No of Employees: 3,500

## THAI-MC CO LTD

183 Rajdamri Road, Bangkok 10500

Tel: 250-1422

Telex: 82628

PRINCIPAL ACTIVITIES: Importer of agricultural machinery, fertilizers, chemicals; export of agricultural produce

Principal Shareholders: Mitsubishi Corporation (25%)

## THAI MELON POLYESTER CO LTD

13/98 Phaholyothin Road, Km 34.5 Rangsit, Pathumthani 12120

Tel: 516-8221-5

Cable: TMPKLONGLUANG

Telex: 82674 TMPMEL TH

Telefax: 516-8224

Chairman: Chatri Soponpanich

Directors: Chanwood Bodiratnangkura (Managing Director), Sukri Bodiratnangkura, Thanpuying Lursakdi Sampatisiri, Dr Pracha Kunakasem, Chutipat Bodiratnangkura, Sakthip Krairiksh, Supawan Ratanamangcla, Major Gen CharoenSakdi Thiengham, Nikorn Prachuabmoh, Permpon Krairiksh, Vinai Virojanavat, Jutatip Krairiksh, Orawan Thiengham, Thamrong Tayanganon, Prasit Seksarn, Anuprasithi Na Pattaloong

PRINCIPAL ACTIVITIES: Manufacturer of polyester fibres and polyester filament

Principal Bankers: Bangkok Bank; Thai Dhanu Bank; Union Bank of Bangkok; European Asian Bank

Principal Shareholders: TBI Group of Companies

Date of Establishment: 1972

No of Employees: 1,174

## THAI MELON TEXTILE CO LTD

13/98 Phaholyothin Road, Km 34.5, Pathumthani 12120

Tel: 516-8970

Telex: 82066

Directors: S Bodiratnangkura

PRINCIPAL ACTIVITIES: Spinning and weaving of textiles

## THAI MILITARY BANK LTD

34 Phayathai Road, Bangkok 10400

Tel: 2822727

Cable: MILITBANK

Telex: 20212, 82324, 876967, 87698, 87900 MILITBK TH

Chairman: General Prayudh Charumani

Directors: General Arthit Kamlang-ek (Vice Chairman), Air Chief Marshall Prapan Dhupatemiya, Admiral Nipon Sirithara, General Pathom Sermsein, General Banchob Bunnag, Lt General Chavalit Yongchaiyudh, Lt General Suraphol Bannakijisophon, Lt General Vichien Visutrachai, Air Vice Marshal Aran Chalermpanyakorn, Rear Admiral Sittipol Pongsuwan, Major General Prapass Varabhisith

Senior Executives: Prayoon Chindapradit (President and Chief Executive Officer), Anuthra Asawanonda (Director and Executive Vice President)

PRINCIPAL ACTIVITIES: Banking and financial services

Branch Offices: 109 branches nationwide

Subsidiary Companies: Nava Finance & Securities Co Ltd; Thaimex Finance & Securities Co Ltd; Siam Investment & Trust Co Ltd; M Thai Industrial Co Ltd; Shiang Ann Insurance Co Ltd; Northeast Agriculture Co Ltd

Principal Shareholders: Royal Thai Army (27.6%); Royal Thai Airforce (10%)

Date of Establishment: November 8th, 1957

No of Employees: Approx 3,700

## THAI NESTLÉ GROUP

### Nestlé

500 Ploenchit Road, Bangkok 10330

Tel: (2) 256-9119

Telex: 87384 NESTHAI TH

Telefax: (2) 256-9156

Directors: Andreas Schlaepfer (Managing Director)

Senior Executives: Att Senasarn (General Manager), S Pigem (Technical Director), F Voegtli (Director, Finance & Administration), Pochaman Pasawat (Export Manager), Chailai Jirapakkana (Group Personnel Manager), Nopadol Siwabutr (Manager Legal Dept)

PRINCIPAL ACTIVITIES: Manufacturing and sale of packaged food products (Nestlé, Nescafé, Milo, Maggi, Bear Brand, Carnation, Coffee-Mate, Cerelac, Nestum, Nespray and Smarties, Kit Kat, Polo)

Parent Company: Nestlé SA, Switzerland

Affiliated Companies: Nestlé (Thailand) Ltd; Nestlé Trading (Thailand) Ltd; Nestlé Products (Thailand) Inc; Nutritional Products (Thailand) Ltd; Thai Soluble Coffee Co Ltd; Carnation Manufacturing Co (Thailand) Ltd; Quality Coffee Products Ltd

Principal Bankers: Banque Indosuez; Bangkok Bank; Thai Farmers Bank; Standard Chartered Bank; Chase Manhattan Bank

Financial Information:

	1992
	Bt'000
Sales turnover	7,051,000
Share capital	1,296,000
Total assets	4,268,000

No of Employees: 1,817

## THAI OHBAYASHI CORPORATION LTD

Thaniya Building, 62 Silom Road, Bangkok 10500

Tel: 236-3507

Telex: 82707

Senior Executives: T Suzuno (General Manager-Construction)

PRINCIPAL ACTIVITIES: General building and contracting

## THAI OIL COMPANY LIMITED

19/F Thai Wah Tower, 21 South Sathorn Road, Bangkok 10120

Tel: (2) 285-0020

Telex: 20447, 82695, 84095 THAIOIL TH

Telefax: (2) 285-0599

Chairman: Kasame Chatikavanij (also Managing Director)

Directors: Gen Paiboon Bunprasert, Sivavong Changkasiri, Siritas Prasert-Manukitch, Athuek Asvanund, Bangkok Chowkanyun (General Manager), Luen Krisnakri, Watana Ratanawichit, Lt Gen Charan Kullavanijaya, Pandit Bunyapana, Dr Maihin Raymond Chowkanyun, Sarisdiguna Kitiyakara, Chow Chowkanyun (Honorary Advisor)

Senior Executives: Abhinant Supatrabutra (Operations Manager III), Anan Junprapap (Petroleum Transport Manager), Anan Khuprasert (Operations Manager, II), Dr Anek Singhakowinta (Refinery Manager), Chanoi Puankosoom (Corporate Finance Manager, Financial Controller), Chaivut Chavapricha (Financial Control & Office Administration Manager), Chulchit Bunyaketu (Asst Managing Director, Corporate Affairs), D C E de Wit (Executive Coordinator), Dr Dhawatchai Hengrasme (Manager, Engineering Technology), P Ghijsen (Technology Manager), Phongsuree Bunnag (Corporate Personnel Manager), Viroht Mi-trievech (Asst Managing Director, Manufacturing), Yiem Chundprasit (Corporate Commercial Manager), Somboon Vannasri (Treasury Operations Manager), Somkeirt Hudthagosol (Corporate Relations Manager)

PRINCIPAL ACTIVITIES: Crude oil refining

Branch Offices: (Refinery) Km 124.5 Sukhumvit Highway, Au Udom, Sriracha, Chonburi 20110, Tel (038) 351555, Telex 85802, 85808 THAIOIL TH, Telefax (038) 351554

Principal Bankers: All major banks in Thailand

Financial Information:

	30.09.91	30.09.92
	Bt'000	Bt'000
Sales turnover	38,408,000	39,649,000
Profit before tax	876,000	650,000
Profit after tax	304,000	225,000
Earnings per share	1,521	1,1126
Share capital	20,000	20,000
Total assets	26,664,000	44,252,000

Principal Shareholders: Petroleum Authority of Thailand (49%) Shell Petroleum NV (15.05%); Caltex Trading & Transport Corporation (4.75%) Crown Property Bureau (2.00%); Private Thai Investors (29.20%)

Date of Establishment: 1961

No of Employees: 1,018

## THAI PAPER CO LTD

1 Siam Cement Road, Bangsue, Bangkok 10800

Tel: 586-4648, 586-4649

Telex: 72250 SKIC TH

Telefax: 586-2999

Chairman: Paron Israsena

Directors: Chamnan Suntornwat, Show Chung Ho, Tsong Jen Huang, Show Shen Ho, Shioh Chune Ho, Yongswardi Kridakorn, Phairuch Mekarporn (Managing Director)

Senior Executives: Montri Kao-U-Thai (Manager, Manufacturing Division), Somchart Barameechai (Manager, Marketing Division)

PRINCIPAL ACTIVITIES: Production of wood-free printing and writing paper, computer paper, envelopes, and coated paper

Principal Bankers: Thai Farmers Bank; Siam Commercial Bank

Financial Information:

	1991
	Bt'000
Sales turnover	1,752,000
Profits	47,000
Share capital	250,000
Total assets	1,382,000

Principal Shareholders: Siam Cement Co Ltd; Yuen Foong Yu Paper Manufacturing Co Ltd

Date of Establishment: 1983

No of Employees: 330

## THAI PETROCHEMICAL INDUSTRY CO LTD

Bangkok Union Insurance Building, 175-177 Surawongse Road, Bangkok 10500

Tel: 235-0310/9

Cable: POLYTHENE Bangkok

Telex: 72073, 72075 PETOKEM TH

Telefax: 236-3110, 237-1164

Chairman: Sunthorn Hongladarom; Vice Chairman: San Aksharanugraha

Directors: Prateep Leopairut (President), Pramuan Leophairatana, Mungkorn Kriengwatana (Senior Executive Vice President), Kosol Sindhavananda (Senior Executive Vice President)

Senior Executives: Prasit Chansithichol (Vice President, Marketing), Prawet Ingadapa (Vice President, Legal), Somboon Wangsuphachart (Vice President, Special Assignments), Pathra Javanaguru (Vice President, Accounting & Finance), Ratana Suthapong (Vice President, Project Development), Busaba Chaivaranonh (Vice President, Special Assignments & Building), Duangrat Sindhuseni (Vice President, General Administration)

PRINCIPAL ACTIVITIES: Manufacturers of plastic resin

Branch Offices: 26/44-52 Chan Tat Mai Road, Thungmahamek, Yannawa, Bangkok 10120

Subsidiary Companies: TPI Polene Co Ltd

Principal Bankers: Bangkok Bank; First Bangkok City Bank

Financial Information:

	1990
	Bt'000
Sales turnover	6,020,000
Profits	658,000
Authorised capital	4,900,000
Paid-up capital	3,500,000
Total assets	17,097,000

Date of Establishment: June 1978

No of Employees: 1,900

## THAI PINEAPPLE CANNING INDUSTRY CORPORATION

8th Floor, Nai Lert Building, 87 Sukhumvit Road, Bangkok 10110

Tel: 2524093

Cable: Thaicannd Prانبuri

Telex: 84126 Thaican Th

Chairman: Pipat Tantiphapong (also Managing Director)

PRINCIPAL ACTIVITIES: Processing and canning of pineapple

Principal Bankers: Bangkok Bank

Principal Shareholders: Phipotthanakit Co Ltd (50%); Mitsubishi Corporation (49%)

Date of Establishment: 1962

No of Employees: Approx 2,500

## THAI PLASTIC & CHEMICAL CO LTD

11/F South East Insurance Building, 315 Silom Road, Bangkok 10500

Tel: (233) 7354-6, (234) 8374-5, (233) 7946, (234) 6809

Cable: Plasticchem Bangkok

Telex: 72226 Th

Chairman: Charoon Euarchukiat

Directors: Yukio Kawabata (Managing)

PRINCIPAL ACTIVITIES: Manufacturers of PVC resin

Principal Bankers: Bank of Tokyo; Mitsui Bank; Bank of Asia; Thai Farmers Bank; Bank of America

Date of Establishment: 1966

No of Employees: 400

# THAILAND

## THAI PLYWOOD CO LTD

Mansion 6, Rajdamnern Avenue, Bangkok

Tel: 224-0034, 393-1121

Cable: PLYCO BANGKOK

Telex: 72286 PLYCO TH, 72317 PLYCO TH

Telefax: (662) 398-1763, 224-1867

Chairman: T Thamrongnavasawat

Directors: S Surakul, A Saisa-Ard, L Pangsook, Marnop Phirksuwan (Managing Director)

Senior Executives: Sub Lt Pairoj Vichitrananda (Deputy Managing Director), Soontra Israngkura Na Ayudhya (Deputy Managing Director), Nongyao Pussadej (Account & Financial Manager), Uan Sangtong (Production Manager), May-T Kaocharern (Forestry Manager), Somboon Kandhachoti (Marketing Manager), Prasith Srisomwongse (Administrative Manager)

PRINCIPAL ACTIVITIES: Production of plywood: door panels and hardboard

Principal Bankers: Krung Thai Bank

Financial Information:

	1989
	Bt'000
Sales turnover	938,000
Profits	144,000
Authorised capital	80,000
Paid-up capital	80,000
Total assets	971,000

Principal Shareholders: State Enterprise (100%)

Date of Establishment: November 4th, 1951

No of Employees: 1,637

## THAI PRESIDENT FOODS CO LTD

278 Srinakarin Road, Bangkok, Bangkok 10240

Tel: 374-4730

Telex: 20486 TF GROUP TH

Telefax: 374-7743

President: Pipat Paniangvait

Directors: Kamthorn Tatiyakavee (Vice President), Suchai Ratanajajaroen (Vice President)

PRINCIPAL ACTIVITIES: Food and food processing

Principal Agencies: Sahapatanapibul Co Ltd

Branch Offices: TF Interfoods (USA) Inc, 459 S Avenida Alipaz, Walnut, CA 91789, USA, Tel (909) 468-2080, Fax (909) 468-2081

Parent Company: Sahapatanapibul Co Ltd

Subsidiary Companies: President Bakery Co Ltd; Thai Mee Foods Co Ltd; President Myojo Foods Co Ltd; Sanko Machinery Co Ltd; Southern Rubber Co Ltd; President Danish Foods Co Ltd; OCTA International Co Ltd; 35 Graphic Design Co Ltd; Can Ho Co Ltd; Better Home Foods Co Ltd; Dai-ichi Packaging Co Ltd; President Interfood Co Ltd; President Holding Co Ltd

Principal Bankers: Bangkok Bank Ltd; Thai Farmers Bank; Nakornthon Bank; Bank of Ayudhya

Financial Information:

	1991	1992
	Bt'000	Bt'000
Sales turnover	1,543,032	1,635,668
Profit before tax	239,825	265,185
Profit after tax	161,346	181,971
Retained profit	401,469	519,455
Dividend	68,000	70,800
Dividend per share	6.90	6.15
Earnings per share	20.17	15.16
Share capital	120,000	120,000
Total assets	1,044,784	1,335,023

Date of Establishment: 1972

No of Employees: 1,000

## THAI PURE DRINKS LTD

2180 Ramkhamhaeng Road, Hua Mark, Bangkok 10240

Tel: 374-0251

Cable: Delicious

Chairman: Pote Sarasin

Directors: Pong Sarasin (Managing)

Senior Executives: Chris Sarasin (General Plant Director)

PRINCIPAL ACTIVITIES: Bottler of soft drinks

Branch Offices: Pathum Thani, Khon Kaen, Lampang

Principal Bankers: Hongkong & Shanghai Bank; Thai Danu Bank; Siam Commercial Bank

Date of Establishment: 1959

No of Employees: 5,000

## THAI RAYON CO LTD

16/F Mahatun Plaza Bldg, 888/160-165 Pleonchit Road, Bangkok 10330

Tel: 2536745-54

Cable: THAIRAYON BANGKOK

Telex: 81187 INDOTEL TH, 84277 THAIRAY TH

Telefax: 66 (2) 253-1534, 254-3181

Chairman: P Yossundara; President: T Sethumadhavan, Vice President: P M Bajaj

Directors: S S Mahansaria (Executive Director)

PRINCIPAL ACTIVITIES: Manufacturer of viscose rayon staple fibre and sodium sulphate

Subsidiary Companies: Multifibres & Yarns (USA) Inc; Grasim Industries Ltd, India; Thai Carbon Balck Co Ltd; Thai Acrylic Fibres Co Ltd; Thai Polyphosphate & Chemicals Co Ltd; Thai Epoxy & Allied Products Co Ltd

Principal Bankers: Bangkok Bank; Siam Commercial Bank; Nakornthon Bank

Financial Information:

	1992
	Bt'000
Sales turnover	3,307,483
Profit before tax	817,146
Profit after tax	602,646
Dividend	796,000
Dividend per share	17.50
Earnings per share	54.00
Share capital	112,000
Total assets	3,166,031

Date of Establishment: 1974

No of Employees: 900

## THAI ROONG RUANG INDUSTRY CO LTD

794 Krungkasem Road, Bangkok 10100

Tel: 282-2392

Directors: Suree Asdathorn (Managing)

PRINCIPAL ACTIVITIES: Production and processing of sugar: raw and refined; molasses

Associated Companies: Mahaguna Sugar Refinery Co Ltd

Principal Bankers: Bangkok Bank; Krung Thai Bank; Union Bank of Bangkok

Principal Shareholders: Asdathorn Family (47%)

No of Employees: Approx 600

## THAI SAN RUBBER CO LTD

457 Moo3 Hatyai-Airport Road, Hatyai, Songkhia 90110

Tel: 236170

Cable: THAISAN

Telex: 60210 TSR TH

Telefax: (074) 236181

Chairman: Tinasakti Saktidej Bhanubandh

Directors: Sang Udomjarumani (Managing Director), Samai TrangKanont (Administrator), Kittichai Keeratitarakul (Marketing Director)

PRINCIPAL ACTIVITIES: Manufacture of rubber for export

Branch Offices: Rayong; Betong

Parent Company: Thaisan Holding Co Ltd

Principal Bankers: Bangkok Bank; Siam Commercial Bank; Bank of Ayudhya; Krung Thai Bank; Thai Farmers Bank

## Financial Information:

	1992
	US\$'000
Sales turnover	952,524
Profit before tax	628
Retained profit	11,002
Share capital	1,500
Total assets	681,296

Date of Establishment: February 25th, 1982

No of Employees: 53

## THAI SERI UNIVERSAL FOOD CO LTD

1575 Charoen Nakorn Road, Bangkok 10600

Tel: 437-0158

Telex: 82812

Telefax: (2) 437-1262

Chairman: Phairojana Jayaphorn

Directors: Phairauh Pulges (Managing Director)

Senior Executives: Polpat Pulges Purchasing & Personnel Director), Pisan Jayaphorn (Production Director), Virapan Pulges (Marketing Director)

PRINCIPAL ACTIVITIES: Prepared seafood products including frozen seafood

Parent Company: Thai Seri Cold Storage Co Ltd

Principal Bankers: bangkok Bank Ltd; Thai Military Bank

No of Employees: 500

## THAI SHELL EXPLORATION & PRODUCTION CO LTD

10 Soonthornkosa Road, Bangkok 10110

Tel: 249-0483

Cable: Thai-Shell Bangkok

Telex: 84714 TSEPCO TH

Telefax: 249-0489

Chairman: M R Sarisdiguna Kitiyakara

Directors: P H Rowlands (Managing Director)

Senior Executives: M G Masson (Finance Manager), A K van der Tuin (Technical Manager), Jacques Gueneau (Exploration Manager), Visith Slanvetpan (Up-Country Manager)

PRINCIPAL ACTIVITIES: Exploration and production of crude oil and gas

Branch Offices: 59/5 Boromtrailoknart Road, Muang District, Phitsanulok 65000

Parent Company: Shell Petroleum NV; The Netherlands

Principal Bankers: Standard Chartered Bank; Thai Farmers Bank; Banque Indosuez

## Financial Information:

	30.04.90
	Bt'000
Sales turnover	963,000
Profits	326,000
Authorised capital	1,600,000
Paid-up capital	1,600,000
Total assets	2,949,000

Principal Shareholders: Shell Petroleum NV; The Netherlands

Date of Establishment: March 9th, 1979

No of Employees: 349

## THAI SOLUBLE COFFEE CO LTD

53/78 Soi 66 1 Sukhumvit Road, Bangkok 10260

Tel: 393-5460

Telex: 87384 UNIMILK

Directors: Prayudh Mahagitsiri (Managing Director), Andreas Schlaepfer (Executive Director)

PRINCIPAL ACTIVITIES: Manufacture of coffee

## Financial Information:

	1991
	Bt'000
Sales turnover	1,130,000
Profit after tax	252,000
Dividend	300,000
Authorised capital	120,000
Paid-up capital	120,000
Total assets	532,000

Date of Establishment: March 31st, 1972

No of Employees: 150

## THAI SUGAR INDUSTRY CO LTD

794 Krungkasem Road, Bangkok 10100

Tel: 282-2022

Telex: 82718, 87179 TRRSUGA TH

Chairman: Suree Asadathorn

Directors: Suvat Asadathorn (Managing), Somkiat Asadathorn (Finance Director), Suthin Asadathorn (Marketing Director), Surin Asadathorn (Personnel Director), Jareon Sintavanarong (Homesale Director), Chanida Asadathorn (Export Sales Director), Utai Asadathorn (Production Director), Somvong Asadathorn (Purchasing Director), Santi Asavaseranee (Technical Director), Jarunan Asadathorn (Company Secretary), Swang Supagit (Head of Legal Dept), Sansanee Asadathorn (Head of Dataprocessing)

Senior Executives: Ajin Varayuthsawas

PRINCIPAL ACTIVITIES: Manufacturer of sugar

Principal Agencies: Siam Sugar Export Company

Parent Company: Thai Roong Ruang Industry Co Ltd

Date of Establishment: 1976

No of Employees: 320

## THAI SUZUKI MOTOR CO LTD

31/1 Rangsit-Ongkarak Road, Thanyaburi, Pathumthani 12110

Tel: (523) 8271-5

Chairman: O Suzuki

Directors: N Monden (Managing)

PRINCIPAL ACTIVITIES: Manufacturer of motorcycles

Principal Agencies: Suzuki

Parent Company: Suzuki Motor Co Ltd, Japan

Principal Bankers: Bank of Tokyo; Bangkok Bank; Mitsui Bank

Date of Establishment: 1968

No of Employees: 480

## THAI SWEDISH ASSEMBLY CO LTD

1527 Sukhumvit 71 Road, Kwaeng Klongtan, Khet Klongtoey, Bangkok 10250

Tel: (2) 319-9820

Telex: 82936 TISWEDE

Telefax: (2) 319-9828

President: Daniel Erik Danielsson

Directors: Jan Eriksson (Managing Director), Jonas Astrom (Plant Manager), Simon E Bonython, Lim Kin Guan, Ratt Srikraviv

Senior Executives: Naruepont Pongcharoen (Personnel Manager), Jean Bodin (Materials Manager), Thanit Dhanasunthorn (Production Manager), Magnus Lindahl (Quality Manager)

PRINCIPAL ACTIVITIES: Automobile assembly plant operation

Branch Offices: 35/1 Moo 7 Bangna-Trad Km 25 Highway, Bangsoawthong, Bangplee, Samutprakarn

Principal Bankers: Chase Manhattan Bank; Siam Commercial Bank

## Financial Information:

	1992
	Bt'000
Sales turnover	2,523
Profit before tax	21,114
Profit after tax	15,014
Retained profit	72,983
Share capital	25,000
Shareholders funds	77,500
Total assets	678,313

# THAILAND

**Principal Shareholders:** Vovlo Car Corporation (56%); Swedish Motors Corporation Ltd (24%); Regie Nationale des Usines Renault SA (20%)

**Date of Establishment:** April 3rd, 1974

**No of Employees:** 380

## THAI SYNTHETIC TEXTILE INDUSTRY CO

151 Soi Senanikom 2, Phaholyothin Road, Bangkok 10900

**Tel:** 579 3588

**Cable:** Thaisyntex Bangkok

**Telex:** 82788 Nonglek Th

**Directors:** Charnvuth Bodiratnangkura (Managing)

**PRINCIPAL ACTIVITIES:** Manufacturer of cotton and rayon yarn

**Date of Establishment:** 1959

**No of Employees:** 100

## THAI TEXTILE CO LTD

98 Mansion 1, Rajdamnern Avenue, Bangkok 10200

**Tel:** (222) 7890, (222) 9789

**Cable:** Topathai Bangkok

**Telex:** 72093 TCC TH (ATTN THAI TEXTILE)

**President:** Dej Boonlong

**Senior Executives:** Kazuo Komori

**PRINCIPAL ACTIVITIES:** Manufacturer of cotton yarn and cloth

**Principal Bankers:** Bangkok Bank; Bangkok Metropolitan Bank

**Date of Establishment:** 1954

**No of Employees:** 1,500

## THAI TINPLATE MANUFACTURING CO LTD

33 Soi Salakbandh, Poochaosamingprai Road, Prapradaeng, Samutprakan 10270

**Tel:** (2) 394-1671, 394-1701

**Telex:** 20890 TTP TH

**Telefax:** (2) 384-2790

**Chairman:** Chamni Visvapalboon (als Managing Director)

**Directors:** Somboon Nandhabiwat (Vice Chairman), Hiroyuki Maruko (Vice Chairman)

**PRINCIPAL ACTIVITIES:** Manufacturer of tinplate and tin free steel

**Principal Bankers:** Laem Thong Bank; Bank of Tokyo; Chase Manhattan Bank

**Financial Information:**

	31.12.91	31.12.92
	Bt'000	Bt'000
Total revenue	6,119,834	5,593,590
Profit after tax	243,622	221,059
Retained profit	273,840	261,249
Earnings per share	174.02	157.90
Share capital	140,000	140,000
Total assets	3,821,066	3,802,544

**Date of Establishment:** 1958

## THAI TORAY TEXTILE MILLS CO LTD

10th floor, Thaniya Building, 62 Silom Road, Bangkok 10500

**Tel:** 236-0260, 236-8910, 236-8911, 234-8266, 234-9865, 234-9897

**Cable:** TAITORAY Bangkok

**Telex:** 82625 TTTM Th

**Telefax:** 236-3495

**President:** S Funayama; Vice President: Y Mimura

**Directors:** M Yamamoto (Managing Director), K Yukihiro (Sales Director), M Goto (Director, Administration)

**Senior Executives:** Songkiat Pitatikul (Information Systems Dept), Rangsan Charnvaivithaya (General Affairs), Yongyudh Ketasakorn (Deputy Factory Manager)

**PRINCIPAL ACTIVITIES:** Spinning, weaving, knitting, dyeing and finishing of synthetic piece goods

**Parent Company:** Toray Industries Inc (Japan); Toyo Menka Kaisha Ltd (Japan)

**Subsidiary Companies:** 3TM Plastics Co Ltd

**Principal Bankers:** Bangkok Bank; Mitsui Taiyo Kobe Bank; Bank of Tokyo

**Financial Information:**

	31.12.91
	Bt'000
Sales turnover	1,146,300
Profit before tax	196,000
Profit after tax	136,000
Dividend per share	3.50
Earnings per share	22.70
Authorised capital	60,000
Paid-up capital	60,000
Total assets	958,860

**Principal Shareholders:** Toray Industries Inc; Toyomenka Kaisha Ltd, etc

**Date of Establishment:** 1963

**No of Employees:** 1,000

## THAI TOSHIBA ELECTRIC INDUSTRIES CO LTD

18/1 Tivanon Road, Nonthaburi 11000

**Tel:** 588-3010

**Telex:** 82020 TTEI TH

**President:** Korn Suriyaset

**PRINCIPAL ACTIVITIES:** Manufacturers of domestic appliances

**Principal Shareholders:** Thai Electric Industrial (49%); Toshiba Corporation (49%)

## THAI TRICOT CO LTD

297 Moo 1 Sukhumvit Road, Km 34, Samutprakarn 10270

**Tel:** 323-9070

**Telex:** 84920 TRICOT TH

**Telefax:** (2) 323-9416

**Chairman:** Sukri Bodiratnangkura

**Directors:** Vinai Virojanavat (Managing Director), Gunnigar Virojanavat (Finance Director)

**PRINCIPAL ACTIVITIES:** Manufacturers of synthetic textiles (bleaching, dyeing and printing of T/L, T/R, cotton, spun rayon, 100% polyester)

**Principal Bankers:** Bangkok Bank

**Principal Shareholders:** Thai Blanket Industry Co Ltd; Thai American Textile Co Ltd

**Date of Establishment:** June 26th, 1968

**No of Employees:** 947

## THAI UNION MANUFACTURING CO LTD

28-32 Yukol I Road, Suanmali, Bangkok 10100

**Tel:** (2) 224-9850

**Telex:** 20882, 82005 TUCO TH

**Telefax:** (2) 224-0873, 224-3846

**Chairman:** Kraisorn Chansiri

**Directors:** Cheng Niruttinanon (General Manager), Chaiporn Wangnitayasuk (Deputy General Manager), Somsid Virasaranakij (Deputy General Manager), Varunee Masrungson (Deputy General Manager)

**Senior Executives:** Chuan Tangchansiri (Manager, Finance), Varunee Masrungson (Export & Administration Manager), Thaweesak Thamsirisup (Marketing Manager), Somsid Veerasaranakij (Procurement Manager), Sombat Phanprukse (Production Manager), Chamlong Suphapun (Technical Manager), Somchai Luangaramkul (R&D Manager), Chaiporn Wangnitayasuk (General Factory Manager), Dalaud Payorasisakun (Quality Control Manager)

**PRINCIPAL ACTIVITIES:** Manufacturer and exporter of canned seafood

**Subsidiary Companies:** Songkia Canning Co Ltd

**Principal Bankers:** Bank of Ayudhya; Thai Farmers Bank; Bangkok Commercial Bank

**Financial Information:**

	31.12.91
	Bt'000
Sales turnover	4,900,00

**Date of Establishment:** August 23rd, 1973

**No of Employees:** Approx 4,500

## THAI UNION PAPER CO LTD

131 Poochaosamingprai Road, Amphur Phrapradaeng,  
Samuthprakarn 10130

Tel 394-0622, 394-0623

Telefax 384-2375

Chairman Paron Israsena

Directors Yongwardi Kridakorn, Chamnan Suntornwat, Pichai Nithivasin, Pipat Snuangpiyapan, Pharkphien Snuagpiyapan, Kosit Panyawanich, Pichit Nithivasin, Show Chung Ho, Show Chune Ho, Somboon Chuchawal (Managing Director), Varodome Panyawanich, Pramom Sutivong

Senior Executives Paiboon Pongchairerks (Manager-Manufacturing Division), Patanapong Cholvanich (Manager-Marketing Division), Chalerm Tephamongcol (Manager-Administrative Division)

PRINCIPAL ACTIVITIES Production of paper and board

Financial Information

	1991
	Bt'000
Sales turnover	2,021,000
Profits	141,000
Share capital	430,000
Total assets	1,602,000

Date of Establishment 1969

No of Employees 740

## THAI UNION STEEL CO LTD

56 Moo 2 Poochaosmingprai Road, Samutprakarn 10130

Tel 394-1220

Directors S Searungruang (Managing)

PRINCIPAL ACTIVITIES Steel manufacturer

## THAI VEGETABLE OIL CO LTD

105 Rajchadapisek Road, Bukkalo, Thonbury, Bangkok 10600

Tel (2) 477-9020

Telefax (2) 477-9894

Chairman Vichit Vitayathanagorn, President Visuit Vitayathanagorn

Directors Chaiyong Vitayathanagorn, Vichai Vitayathanagorn, Sudarat Vitayathanagorn, Patama Tangpiroonthum, Ratana Chanpitaksa, Sangvian Indaravijaya, Somsak Sivanawin, Somkid Jatusripituk

PRINCIPAL ACTIVITIES Manufacturers and distributors of soybean cooking oil, blended vegetable oil, soybean meal for animal feed

Principal Bankers Bangkok Bank, Siam Commercial Bank

Financial Information

	1991
	Bt'000
Sales turnover	1,988,000
Profit before tax	73,300
Share capital	100,000
Total assets	714,156

Date of Establishment 1967

No of Employees 360

## THAI WACOAL CO LTD

930/1 Soi Pradoo 1, Sathupradith Road, Yannawa Bangkok 10120

Tel (2) 289-3100/9

Telex 72025 Wacoal TH

Telefax (2) 291-1788

President Manu Leelanuwatana

Directors Boonsithi Chokwatana (Advising Director), Koichi Tsukamoto (Advising Director), Yoshitaka Tsukamoto (Vice President), Amnuay Bumroongvongthong (Managing Director), Takashi Narita (Deputy Managing Director), Sirikul Dhanasarnsilp, Thanavat Pugavanaja, Suvit Wongcharoenvut, Somkid Chakawalinorasingh, Nonglaks Techaboonanek, Ikuo Kawaguchi, Kyoshi Okuda, Manus Ongsaranakom, Boondee Amnuayskul, Keiji Ikeno, Hiroshi Nakano, Surachai Trongsririvibul, Eiji Kojima, Takeshi Namekata, Uraivan Angratpong, Hiromu Oga

PRINCIPAL ACTIVITIES Manufacture of ladies undergarments

Financial Information

	31 12 91	31 12 92
	Bt'000	Bt'000
Sales turnover	1,838,118	1,906,105
Net Profit	99,266	114,652
Retained profit	301,464	380,849
Earnings per share	16 54	16 86
Share capital	60,000	80,000
Total assets	1,329,716	1,593,767

Date of Establishment October 1st, 1970

## THAI WAH CO LTD

21-22/F Thai Wah Tower, 21 South Sathorn Road, Bangkok 10120

Tel 285-0040

Cable THAIWAHCO BANGKOK

Telex 82771, 20072 THAIWAH TH

Telefax 285-0269

Chairman R H Ho

Directors Phitak Boonpojanasontorn (Executive Vice Chairman), Somboon Vatanasombut (Managing Director), Tanit Sriratanalai, Surin Wattanathamrong, Mrs Chantana Chuthakan (Finance), Ho Rih Hwa, Ho Kwon Ping

PRINCIPAL ACTIVITIES Processing and export of tapioca flour and pellets

Principal Agencies Wah Chang International Corp Pte Ltd, Singapore

Branch Offices Cholburi Province

Subsidiary Companies Thai Wah Food Products Co Ltd, Siam Starch (1966) Co Ltd, Wah-Chang International (Thailand) Corp Ltd, Thailand Jute Baling Co Ltd, Thai Modified Starch Co Ltd, D I Co Ltd, Thai Nam Tapioca Co Ltd, Thai Viscol Chemie Co Ltd, Phuket Resort Development Co Ltd, Tapioca Development Corp Ltd, United Insulation Service (Thailand) Co Ltd, Dusit Laguna Co Ltd, Thai Wah Rice Flour Co Ltd

Principal Bankers Bangkok Bank Ltd, Thai Farmers Bank, Banque Indosuez, Siam Commercial Bank, Nakornthon Bank, Citibank

Financial Information

	31 12 90
	Bt'000
Total revenue	1,785,814
Profit after tax	228,364
Retained profit	399,651
Earnings per share	4 35
Authorised capital	525,000
Paid-up capital	525,000
Total assets	2,787,710

Principal Shareholders Wha Chang Holdings Pte Ltd

Date of Establishment February 26th, 1947

No of Employees 700

## THAI-YAZAKI ELECTRIC WIRE CO LTD

460/1-9 Siam Square, Section 4, Rama 1 Road, Bangkok 10330

Tel 254-7860

Cable Yazaki Bangkok

Telex 82373 Th

Telefax 253-4526

President Kenji Murata

Directors A Mahaguna, Mrs N Mahaguna, Shinji Yazaki, Kihei Hashimoto, Kenji Murata, Hashiro Kato, A Udomsilpa

PRINCIPAL ACTIVITIES Manufacturer of electric wires, cables and telecommunication wire

Parent Company Yazaki Corporation, Japan

Principal Bankers Mitsui Bank, Bank of Tokyo, Bangkok Bank

Financial Information

	31 12 89
	Bt'000
Sales turnover	2,165,522
Profits	57,329
Paid-up capital	35,000
Total assets	1,548,217

Principal Shareholders Yazaki Corporation

Date of Establishment 1962

No of Employees 500

# THAILAND

## THAI YONG KIAT INDUSTRY CO LTD

275/4 Soi Tavewatana, Sathupradit Road, Bangkok 10120

Tel: 211-7780, 212-6774

Cable: "TYKIN" BANGKOK

Telex: 82211 TAIYOKI TH

Telefax: (662) 212-6775

Directors: B Banthorn (Managing), B Phibul, B Phayon

**PRINCIPAL ACTIVITIES:** Manufacturer of staples for office and industry uses; importer of air tackers, pneumatic tools

**Principal Agencies:** Fasco SpA (Italy); Metal Work (Italy); Okabe & Lock Co Ltd (Japan)

**Principal Bankers:** Thai Farmers Bank; Bangkok Bank Ltd; Bangkok Metropolitan Bank

**Date of Establishment:** 1979

**No of Employees:** 85

## THAILAND IRON WORKS CO LTD

2552/2 New Road, Bangkok, Yannawa, Bangkok 10120

Tel: 289-0373, 289-1499, 289-0229

Telefax: 289-0253, 289-0254

President: Mrs Ruenruey Yontrarak; President: Kosei Ichikawa

**PRINCIPAL ACTIVITIES:** Manufacturer of galvanised steel

**Principal Bankers:** Bangkok Bank; Banque Indosuez; Siam City Bank

**Financial Information:**

	31.12.91
	Bt'000
Sales turnover	1,235,962
Profit before tax	115,572
Profit after tax	75,291
Retained profit	95,203
Dividend	6,679
Dividend per share	243.75
Earnings per share	38.15
Authorised capital	20,000
Paid-up capital	20,000
Total assets	636,051

**Principal Shareholders:** Mitsui & Co Ltd; Mitsiam International Co

**Date of Establishment:** 1960

**No of Employees:** 280

## THAILAND SMELTING & REFINING CO LTD

10 Soonthornkosa, Bangkok 10110

Tel: 249-0491

Cable: Thairefco Phuket

Telex: 87324 SHELL TH

Chairman: Sarisdiguna Kitiyakara

Directors: P I F Adams (Managing Director)

Senior Executives: Yoot Eamsa-ard (Commercial Manager)

**PRINCIPAL ACTIVITIES:** Manufacturer of tin

**Parent Company:** Royal Dutch Shell Group

**Principal Bankers:** Bangkok Bank

**Financial Information:**

	30.12.90
	Bt'000
Sales turnover	2,583,189
Profits	10,403
Authorised capital	200,000
Paid-up capital	200,000
Total assets	674,700

**Principal Shareholders:** Billiton BV

**Date of Establishment:** 1963

**No of Employees:** 180

## THAIMAX INDUSTRIES CO LTD

106 Sukhumvit 63 Road, Bangkok 10110

Tel: 258-9825

Telex: 20402

Directors: Sura Niyomwan (Managing)

**PRINCIPAL ACTIVITIES:** Vegetable oil processing

## THANAKORN VEGETABLE OIL PRODUCT CO LTD

99 Soi Thanakorn, Suksawad Road, Samutprakarn

Tel: 4258930-7

Cable: Oil Thana, Bangkok

Telex: 82940 PoonPhoi TH

Chairman: Narong Srisaasn

Directors: Suphot Wanglee (Managing Director)

**PRINCIPAL ACTIVITIES:** Manufacturer of edible vegetable oil and meal

**Subsidiary Companies:** Loxley Trading Co Ltd

**Principal Bankers:** Thai Farmers Bank

**Principal Shareholders:** Thai Farmers Bank

**Date of Establishment:** 1975

**No of Employees:** 230

## THANOMWONGSE SERVICE COMPANY LTD

118/1 Rama VI Road-Samsen Nai, Phayathai, Bangkok 10400

Tel: (2) 271-0205

Telex: 81059, 21185 TIPCO TH

Telefax: (2) 271-4304, 271-1600

Chairman: Prasit Supsakorn

Directors: Sitilarb Supsakorn (Director, Purchasing), Piyaratana Supsakorn (Company Secretary)

Senior Executives: Thaweessin Devahastin Na Ayudhya (Managing Director), Boontham Kraichok (Deputy Managing Director), Piya Thitipaisarn (General Manager, Building Construction), Kraivit Eamsuksang (General Manager, Roads), Chusak Hanprapha (General Manager, Petroleum)

**PRINCIPAL ACTIVITIES:** Distributor of petroleum and asphalt products; road contractors (slurry seal, cold mix); building construction

**Subsidiary Companies:** Tipco Asphalt; Thai Pineapple Co Ltd; Pakthai Engineering Co Ltd; Yala Construction Co Ltd; Tipco Hua-Hin Hotel Co Ltd

**Principal Bankers:** Chase Manhattan Bank; Krung Thai Bank; Bangkok Bank; Union Bank of Bangkok

**Financial Information:**

	31.12.90
	Bt'000
Sales turnover	900,000
Authorised capital	100,000
Paid-up capital	100,000
Total assets	550,000

**Principal Shareholders:** Prasit Supsakorn

**Date of Establishment:** 1952

**No of Employees:** 550

## THEPAVONG CO LTD

81 Sukhumvit 2, Sukhumvit Road, Phrakhanong, Bangkok 10110

Tel: 251-1457

Cable: THAPAWONG TH

Telex: 72280

Directors: Sangval Vongwan (Managing)

**PRINCIPAL ACTIVITIES:** Tobacco exporter

## THONBURI AUTOMOTIVE ASSEMBLY PLANT

55/1 Sukhumvit Road, Samutprakarn

Tel: 394-0721

Directors: Prapai Viriyabhun (Managing)

**PRINCIPAL ACTIVITIES:** Motor vehicle assembly

## THONGTHAI (1956) CO LTD

762-768 New Road, Bangkok 10100

Tel: (2) 233-2995-9, (2) 233-8931-5

Cable: Horse Bangkok

Telex: 87343 HORSE TH

Telefax: (2) 236-5674

*Directors* Chai Thongthai (Managing)

*PRINCIPAL ACTIVITIES* Importer and exporter of construction machinery, paint and sanitary ware

*Principal Bankers* Bangkok of Ayudhya Ltd, Bangkok Metropolitan Bank Ltd

*Date of Establishment* 1956

*No of Employees* 100

## TOMEN (THAILAND) LTD

4/F Siam Center Bldg, 965 Rama 1 Road, Pathumwan, Bangkok 10330

*Tel* 252-2734

*Cable* TOYOMENKA BANGKOK

*Telex* 87314 TMK TH

*Telefax* 253-9187

*Chairman* Yozo Mimura, *President* Kazuo Kikkawa (Also Managing Director)

*Directors* Hideo Matsu, Choshiro Yanagisawa, Mitsuhiro Kawamata, Shinichi Hatakeyama, Sanan Jirawanchaikul

*PRINCIPAL ACTIVITIES* Exporter of agricultural products, importer of machinery and chemicals

*Parent Company* Tomen Corporation

*Subsidiary Companies* Tomen Enterprise (Bangkok) Ltd

*Principal Bankers* Mitsui Taiyo Kobe Bank

*Financial Information*

	1990
	Bt'000
Sales turnover	794,442
Authorised capital	10,000
Paid-up capital	10,000
Total assets	250,345

*Principal Shareholders* Tomen Corporation, Japan

*Date of Establishment* August 16th, 1962

*No of Employees* 28

## TORAY NYLON THAI CO LTD

10th Floor, 62 Silom Road, Bangkok 10500

*Tel* 236-9119

*Cable* TORAYNYLON BANGKOK

*Telex* 82625 TTTM TH

*Telefax* 552-3131

*President* H Sasagawa

*Directors* H Tsuji (Finance Director), K Takai (Sales Director), T Charnpornpong (Administration Director), K Kanistananda (Purchasing Director)

*PRINCIPAL ACTIVITIES* Production and sale of synthetic textile yarns nylon, polyester

*Principal Agencies* Mitsui & Co Ltd

*Parent Company* Toray Industries Inc

*Principal Bankers* Mitsui Bank, Chase Manhattan Bank, Tokyo Bank

*Financial Information*

	31 12 89
	Bt'000
Sales turnover	1,559,000
Profits	122,000
Authorised capital	120,000
Paid-up capital	120,000
Total assets	1,098,000

*Principal Shareholders* Toray Industries Inc (30%), Luckytex (Thailand) Ltd (30%)

*Date of Establishment* December 4th, 1963

*No of Employees* 703

## TOSHIBA THAILAND CO LTD

201 Moo9 Vipavadi Rangsit Road, Bangkok 10900

*Tel* 513-1985

*Cable* Toshiba Bangkok

*Telex* Toshiba 82664 Th

*President* Korn Suriyasat

*PRINCIPAL ACTIVITIES* Importer and distributor of TV, radio and household electrical appliances

*Principal Agencies* Toshiba

*Principal Bankers* Bangkok Bank

*Date of Establishment* 1961

*No of Employees* 120

## TOYOTA TSUSHO (THAILAND) CO LTD

607 Asoke Dindaeng Road, Bangkok 10400

*Tel* 246-8837, 246-7090

*Cable* Toyosan Bangkok

*Telex* 81173 Toyosan Th

*Telefax* 246-4029

*Chairman* Surasak Jaovisidha

*Directors* Michio Banno (Managing Director), Nopporn Laisukont (Assistant Managing Director), Hoko Sasaki (Director & General Manager), Cap Suchart Jaovisidha, Chandra Jaovisidha, Keiji Nogami

*PRINCIPAL ACTIVITIES* Import and export of all metal goods, machinery, chemicals, textiles and foods

*Parent Company* Toyota Tsusho Corporation (Trading firm representing Toyota Group)

*Subsidiary Companies* Sanyo (Thailand) Co Ltd, Thai Fujibo Garment Co Ltd, Thai Maxwell Electric Co Ltd, Top Tube Manufacturing Co Ltd, Siam IKK Co Ltd, Koyo Manufacturing (Thailand) Co Ltd

*Principal Bankers* Bank of Tokyo Ltd, Bangkok, Mitsui Taiyo Kobe Bank Ltd, Bangkok

*Principal Shareholders* Toyota Tsusho Corporation (49.00%)

*Date of Establishment* March 5th, 1957

*No of Employees* 130

## TOYOTO MOTOR THAILAND CO LTD

180 Surawong Road, Bangkok 10500

*Tel* 235-4640

*Cable* Toyota Bangkok

*Telex* 82640 Toyota Th

*Directors* T Fujimoto

*PRINCIPAL ACTIVITIES* Assembler of motor vehicles and pick-up trucks

*Principal Agencies* Toyota

*Principal Bankers* Mitsui Bank

*Principal Shareholders* Toyota Motor Corporation

## TRANE INTERNATIONAL CO LTD

13 Krung-Thonburi Road, Klongsarn PO BOX 6-49, Bangkok 10600

*Tel* (2) 438-0038/39, 438-6877

*Cable* "TICCO BANGKOK"

*Telex* 82276 TRANE TH

*Telefax* (2) 438-6098, 438-2438

*Directors* V Somsak (Managing)

*Senior Executives* V Wanida (Deputy Managing Director & Manager-Finance & Account Dept), K Sommai (Manager-Administration Dept), K Chirawat (Manager-Factory & Engineering Dept), K Pichet (Manager-Electronic Instruments Sale Dept), E Pherm-Phoon (Manager-Industrial Instrument Sale Dept), Y Apichai (Manager-Scientific Equipment Sales Dept), O Boonmun (Manager-Service & Technical Dept), S Narongchai (Electronic Supervisor Consultant), C Ampol (Mechanical Supervisor Consultant)

*PRINCIPAL ACTIVITIES* Manufacturer of generators, meters, power supply equipment, laboratory equipment, stainless steel freezers and refrigerators, kitchenware

*Branch Offices* 662/53-54 Charansanit Wong Road, Bangplut, Bangkok 10700

*Subsidiary Companies* Niche Tech (Thailand) Co Ltd

*Principal Bankers* Bangkok Bank, Thai Military Bank, Thai Farmers Bank

*Financial Information*

	1991
	US\$'000
Sales Turnover	4,200,000
Working capital	250,000

*Date of Establishment* June 1st, 1975

*No of Employees* 65



# THAILAND

## TRI PETCH ISUZU SALES CO LTD

1705 Phaholyothin Road, Chatuchak, Bangkok 10900

Tel: 513-0101

Telex: 82571 MCTAUTO TH

Telefax: 513-2981

Chairman: Prayad Boonsoong; President: Masami Kawaguchi

Directors: Yoshimichi Itoh (Executive Vice President), Katsuhiro Higuchi (Executive Vice President), Cherdchai Kattinanon (Vice President), Koji Saito (Vice President)

PRINCIPAL ACTIVITIES: Distributor of Isuzu automobiles and trucks

Principal Bankers: Bangkok Bank

Principal Shareholders: Mitsubishi Corporation (20%); Isuzu Motors Co Ltd (19%); Boonsoong Family (18%); Thai-MC Co Ltd (15%); Mitsubishi Co (Thailand) Ltd (10%)

No of Employees: 400

## TSI TRADING CO LTD

183 Rajdamnern Avenue, Bangkok 10200

Tel: 251-3239

Directors: B Srichaiyongpanich (Managing)

PRINCIPAL ACTIVITIES: Trading company

## TTL INDUSTRIES LTD (FORMERLY THAI TEIJIN TEXTILES LTD)

96-8 Rajdamnoen Avenue, Bangkok 10200

Tel: 225-0101, 225-9922

Cable: TTL BANGKOK

Telefax: 225-9219

Chairman: Dej Boon-long (also President); Vice Chairman: Chalerm Cheosakul

Directors: Paibul Panichewa (Vice President), Sadayuki Ohnishi (Vice President), Vanit Tribuddharatana (Executive Director), Kiyoshi Sawada (Executive Director), Liang Rojanasiriwongse (Executive Director), Chaikiri Srfuengfung (Executive Director), Chokedee Boon-Long (Executive Director), Chartchai Panichewa (Executive Director)

PRINCIPAL ACTIVITIES: Manufacture of various yarns and fabrics made from synthetic fibre

Branch Offices: (factory) 175 Phatholyothin Road, Banghen, Bangkok 10900, Tel: 523-6279; 126/1 Rangsit-Nakornnayok Road, Thanyaburi, Prathumthani, Tel: 523-6917

Principal Bankers: Bank of Tokyo; Siam Commercial Bank; Bangkok Bank

Financial Information:

	30.09.91	30.09.92
	Bt'000	Bt'000
Sales turnover	1,323,769	1,374,527
Profit after tax	156,494	182,075
Retained profit	193,688	219,268
Dividend	45,000	45,000
Dividend per share	6.00	6.00
Earnings per share	10.43	12.14
Share capital	150,000	150,000
Total assets	1,278,227	1,333,620

Principal Shareholders: Thai TC Co Ltd (25.33%)

Date of Establishment: 1965

No of Employees: Approx 1,900

## UMC INTERNATIONAL CORP LTD

177 Rajawongse Road, Bangkok 10100

Tel: 223-2160

Cable: Metroco

Telex: 82230, 72232 Umc Th

Chairman: Sawang Laohathai

Directors: Viroch Ngarmkrerkchote (Managing)

PRINCIPAL ACTIVITIES: Trading company

Principal Bankers: Bangkok Bank; Krung Thai Bank

Date of Establishment: 1979

No of Employees: 100

## UNICORD CO LTD

606-608 Luang Road, Bangkok 10100

Tel: 225-0025

Telex: 87397 UNICORD

Telefax: 224-9308

President: Dumri Konuntakiet; Vice President: Palapong Pamonbutr

Senior Executives: Piyasuk Suksawatdi (Vice President-Personnel & Corporate Affairs), Yanyong Chootimun (Assistant Vice President), Sumeth Chirayunon (Marketing Manager), Prachote Bedi (Purchasing Manager), Peerapong Wannacharoen (Import-Export Manager), Soonthorn Konuntakiet (R & D Manager), Thitima Brownell (MIS & Public Relations Manager)

PRINCIPAL ACTIVITIES: Canned and frozen seafood processing, including tuna and shrimp

Subsidiary Companies: World Aqualculture Co Ltd; Siam Aquaculture Co Ltd; Thai-Euro Biotech Co Ltd; Uniflavour Co Ltd; Asian Pacific Can Co Ltd; Siam Tinplate Co Ltd; Universal Services Ltd; Seafood City Co Ltd; Ko-Sombat Co Ltd; Sombat Dumri Co Ltd; Unicord Feed Co Ltd

Principal Bankers: Bangkok Bank

Principal Shareholders: Dumri Konuntakiet, Theme Financial Co Ltd

Date of Establishment: 1978

No of Employees: Approx 4,500

## UNION ASIA FINANCE LTD

Ruamsermkij Building, 132 Silom Road, Bangrak, Bangkok 10500

Tel: 236-7511

Telex: 84689 UAFL TH

Telefax: (662) 236-7518

Chairman: Dr Amnuay Viravan

Directors: Chatri Sophonpanich (Advisor to the Board), Puchong Wongvasu (Vice Chairman), Phuchong Bhengsrri (Chairman of the Executive Board), Pipat Pusayanonda (Vice Chairman of the Executive Board), Suchinta Wongpaisan (Vice Chairman of the Executive Board), Chaiyut Pilun-Owad (President & Executive Director), Prawati Thipayom (Senior Executive Vice President), Sudthipan Charumani (Senior Executive Vice President), Patooma Lawprasert (Senior Executive Vice President), Savitri Ramyarupa (Senior Executive Vice President), Somchai Leartbannaphong (Executive Vice President)

PRINCIPAL ACTIVITIES: Finance and securities business

Principal Bankers: Bangkok Bank

Financial Information:

	31.12.90
	Bt'000
Total revenue	2,387,020
Profit before tax	376,526
Profit after tax	260,974
Earnings per share	4.61
Share capital	650,000
Total assets	17,410,293

Principal Shareholders: Nikko Securities Co Ltd (7.69%); Bangkok Bank Ltd (5.44%); Chatri Sophonpanich Co Ltd (4.53%)

Date of Establishment: May 21st, 1969

No of Employees: 614

## UNION BANK OF BANGKOK LTD (THE)

1600 New Petchburi Road, Bangkok 10400

Tel: 253-0488

Cable: UNIONBANK, BANGKOK

Telex: 25501 UNIBANK TH

Chairman: Banjurd Cholvijarn; President: Piyabutr Cholvijarn

PRINCIPAL ACTIVITIES: Commercial banking

Branch Offices: 87 branches nationwide

Principal Shareholders: Ministry of Finance; Chamnan Co Ltd; Piyanarong Co Ltd

Date of Establishment: 1949

No of Employees: 2,149

## UNION CARBIDE THAILAND LTD

6th Floor, Yada Building, 56 Silom Road, Bangkok 10500

Tel 235-4157

Cable UNICARBIDE BANGKOK

Telex 81171 Unicarb Th

Telefax (662) 236-2746

Directors Pin Techasiriwan (Managing)

**PRINCIPAL ACTIVITIES** Manufacturing and marketing of synthetic latex products for the paint, adhesive, textile and paper industries, importing and marketing of industrial products, plastics and chemicals

**Branch Offices** Union Carbide Thailand Ltd (Hong Kong Branch), Mandarin Plaza, Tower A, 11th Floor, 14 Science Museum Road, Tsimshtsui East, Kowloon, Hong Kong, Singapore Branch 12 Soon Lee Road, Singapore 2262

**Parent Company** Union Carbide Corporation, Old Ridgebury Road, Danbury, CT06817, USA

**Principal Bankers** Bangkok Bank, Thai Farmers Bank, Hongkong & Shanghai Bank, Bank of America

**Principal Shareholders** Union Carbide Corporation (USA)

**Date of Establishment** 1960

**No of Employees** 139

## UNION FOOTWEAR CO LTD

99 Moo 5 Bangna-Trad Road, Km 38 Bangsamak, Bangpakong, Chacheongsao 24130

Tel (38) 538499

Telex 72418 UNIFOOT

Telefax (38) 538639

Directors Khun SONGsak Thampimukvatana (Managing Director)

**PRINCIPAL ACTIVITIES** Manufacture of sport shoes

**Branch Offices** 1828 Sukhumvit Road, Phrakonong, Bangkok 10250

**Parent Company** Saha-Union Corporation Ltd

**Principal Bankers** Bangkok Bank, Siam Commercial Bank

**Financial Information**

	1992
	Bt'000
Sales turnover	1,176,000
Profit before tax	34,093
Profit after tax	25,496
Retained profit	125,213
Dividend	30,000
Dividend per share	1 50
Share capital	200,000
Shareholders funds	342,264

**Principal Shareholders** Saha-Union Corp, Bangkok Bank Ltd

**Date of Establishment** March 17th, 1982

**No of Employees** 2,965

## UNION METAL CO LTD

Bank of Ayudhya Building, 550 Ploenchit Road, Bangkok 10500

Tel (252) 9149-50, (252) 9136), (251) 5876

Cable Unimet Bangkok

Telex 82360 Unimet Th

Chairman Mongkhol Karehanapas

Directors Joseph Ein (Managing)

**PRINCIPAL ACTIVITIES** Steel bar manufacturer

**Principal Bankers** Bangkok Bank, Bank of Ayudhya, Bangkok Metropolitan Bank

**Date of Establishment** 1968

**No of Employees** 500

## UNION TEXTILE INDUSTRIES CORPORATION LTD

1828 Sukhumvit 58, Prakanong

Tel 311-5111

Cable SAHA UNION

Telex 84939 SAHAUNI

Telefax (2) 331-5668

Chairman Dr Amnuay Viravan, Vice Chairman Anand Panyarachun

Directors Damri Darakananda (President), Vaidhaya Viravaidhaya (Vice President)

**PRINCIPAL ACTIVITIES** Textile industry

**Parent Company** Saha-Union Corporation Ltd

**Principal Bankers** Bangkok Bank, Thai Farmers Bank, Krung Thai Bank, Bank of Ayudhya

**Principal Shareholders** Saha-Union Corporation Ltd, Krung Thai Bank, Bangkok Bank

**Date of Establishment** March 21st, 1977

**No of Employees** 4,530

## UNION THREAD INDUSTRIES CO LTD

32/3 Soi Chantima, Ladprao Road, Bangkok 10310

Tel (514) 0511-8

Cable Sahaunion Bangkok

Telex 82928 Sahauni Th

Chairman Amnuay Viravan, President Sumeth Darakananda

**PRINCIPAL ACTIVITIES** Manufacturer of cotton, polyester thread and textiles

**Principal Bankers** Thai Farmers Bank, Bangkok Bank

**Date of Establishment** 1973

**No of Employees** 1,200

## UNITED FARMER & INDUSTRY CO LTD

243 Sub Road, Bangrak, Bangkok 10500

Tel (234) 6365-79

Cable Midsugar Bangkok

Telex 82085 Midsuga, 72057 Mitphol TH

Telefax 236-4203

Chairman Soonthorn Vongkusolkij

Directors Vitoon Wongkusolkij (Managing)

**PRINCIPAL ACTIVITIES** Manufacturer and exporter and raw sugar, molasses and white sugar

**Branch Offices** (Factory) 99 Moo 10, Khok Sa-At, Phukieo (Chaiyaphum), Tel 311242, 311066

**Parent Company** Mitr Phol Sugar Corp Ltd and Affiliated Companies

**Principal Bankers** First Bangkok City Bank Ltd, Bank of Ayudhya Ltd

**Principal Shareholders** Vongkusolkij Family

**Date of Establishment** 1973

**No of Employees** 350

## UNITED FLOUR MILL CO LTD

177 United Flour Mill Building, Rajawong Road, Bangkok 10100

Tel (2) 226-0680

Cable Unittflour

Telex 84631 Ufm Th

Telefax (2) 224-5529, 224-5670

Chairman Thanit Pisalbutr, President Norio Ohnuki

Directors Suvij Suvaruchiporn, Prasert Tangtrongsakdi, Sumit Sethpornpong, Sathien Archavaniyut (Executive Vice President), Pracha Raksincharoensak (Managing Director), Thanit Pisalbutr, Suphatra Singholaka, Nenet Sirisamphan, Krirkiat Jalichan, Kiat Eamsakulrat, Dej Namsirikul, Chol Anukulkij, Charn Theparagsanakorn, T Kyomine, Plengsakdi Prakasepesat, Kris Kematham, H Hosogawa, H Takaki, H Maruko, H Yamato

**PRINCIPAL ACTIVITIES** Flour milling

**Subsidiary Companies** United Silo Services Co Ltd, International Warehousing Co Ltd, United Grains Co Ltd, UGC Warehousing Co Ltd

**Principal Bankers** Bangkok Bank, Bangkok Bank of Commerce, Krung Thai Bank

# THAILAND

## Financial Information:

	31.12.91	31.12.92
	Bt'000	Bt'000
Sales turnover	1,667,860	1,980,582
Profit before tax	128,223	186,415
Profit after tax	90,025	136,301
Retained profit	186,392	254,593
Dividend	40,000	60,000
Dividend per share	1.00	1.50
Earnings per share	2.25	3.41
Share capital	400,000	400,000
Total assets	4,557,028	5,143,229

*Principal Shareholders:* UMC International Corporation Ltd; Metro Co Ltd; Mitsiam International Co Ltd; Mitsui & Co Ltd

*Date of Establishment:* 1964

*No of Employees:* 171

## UNITED GRAIN JUTE MILL CO LTD

2/F Bangkok Union Insurance Bldg, 175-177 Surawong Road, Bangkok 10500

*Tel:* (234) 5065-9

*Cable:* Unijute Bangkok

*Telex:* Unijute 72255 Th

*Chairman:* Samarn Opaswongse; *President:* Prachia Leopairat

*PRINCIPAL ACTIVITIES:* Manufacturer of jute yarn

## UNITED RUBBER CO LTD

40-46 Nimit 1 Road, A Muang, Phuket 83000

*Tel:* (076) 211108, (076) 212063

*Telex:* 65532 URC TH

*Telefax:* (076) 215709

*Chairman:* A Vanich; *Executive Chairman:* Thaveesak Kerdvonbundit

*Directors:* Payungsak Kerdwongbandit (Managing)

*PRINCIPAL ACTIVITIES:* Natural Rubber Manufacturers and Exporters

*Principal Bankers:* Bangkok Bank Ltd; Bank of Ayudhya Ltd; Krung Thai Bank Ltd; Siam City Bank Ltd

*Date of Establishment:* 1969

*No of Employees:* 600

## UNOCAL THAILAND LTD

Central Plaza Office Bldg, 1693 Phaholyothin Road, Bangkok 10900

*Tel:* 541-1970

*Telex:* 82632 UNOCAL TH

*Telefax:* 541-1436

*Directors:* Archie N Cook (Administration Services), Bruce S Davis (Drilling), Alex N Forbes (Logistics), David C W Hudson (Finance), Ian S Lippiatt (COstruction), Eng L Looi (Legal Counsel), Patrick J Murphy (Petroleum Engineering), Carol Scott (Corporate Affairs Advisor), John M Thompson (Production), Vichai Aramsombatdee (Computer Services), Woraphat Arthayukti (General Affairs)

*Senior Executives:* Graydon H Laughbaum Jr (President & Chief Operating Officer), Paramaporn Krairiksh (Senior Vice President), Allan H Armitage (Vice President, Agreements), Gregor Dixon (Vice President, Exploration), Paramaporn Krairiksh (Senior Vice President), David E Thompson (Vice President, Operations)

*PRINCIPAL ACTIVITIES:* Exploration and production of natural gas and condensate in the Gulf of Thailand

*Parent Company:* Unocal Corporation, Los Angeles, USA

*Affiliated Companies:* Unocal Petroleum

*Principal Bankers:* Bank of America; Citi Bank;

*Principal Shareholders:* Unocal Corporation

*Date of Establishment:* 1962

*No of Employees:* 1,131

## VACHARAPHOL CO LTD

1 Vibhavadi Rangsit Road, Bangkok 10900

*Tel:* (279) 5580-7, (278) 1847

*President:* Kampol Vacharapol

*Directors:* Kampol Vacharapol (Managing)

*PRINCIPAL ACTIVITIES:* Newspaper publisher

## VOLVO THAILAND LTD

1527 Sukhumvit 71 Road, Kwaeng Klongtan, Khet Klongtoey, Bangkok 10250

*Tel:* (2) 319-9820

*Telex:* 82936 TISWEDE

*Telefax:* (2) 319-9828

*President:* Daniel Erik Danielsson

*Directors:* Jan Eriksson (Managing Director), Albert Tomvinson Chanler, Jonas Astrom, Bo Ronny Christer Persson

*Senior Executives:* Bo Gaden (Business Development Manager), Somchai Ratanasuvan (General Affairs Manager), Winston Baltasar (Controller), Bunpot Panjai (Local Content Manager)

*PRINCIPAL ACTIVITIES:* Importer and wholesalers of Volvo passenger cars

*Parent Company:* Volvo Car Corporation

*Principal Bankers:* Chase Manhattan Bank; Siam Commercial Bank

*Financial Information:*

	1992
	Bt'000
Sales turnover	3,704,000
Profit before tax	843,824
Profit after tax	590,268
Retained profit	752,325
Dividend	750,000
Dividend per share	750
Share capital	100,000
Shareholders funds	593,593

*Principal Shareholders:* Swene Holding BV (99.90%)

*Date of Establishment:* June 11th, 1971

*No of Employees:* 26

## VORACHAK YONT CO LTD

129-133 Luang Road, Bangkok 10100

*Tel:* (222) 3092-3, (223) 3555-9

*Cable:* Vorajakyon Bangkok

*Directors:* Somsak Suwanwanichkij (Managing)

*PRINCIPAL ACTIVITIES:* Distributer of motor vehicles

*Principal Agencies:* Toyota

*Principal Bankers:* Bank of Ayudhya

*Date of Establishment:* 1957

*No of Employees:* 510

## WORLD GRAIN CO LTD

1/3 Suapa Road, Bangkok 10100

*Tel:* 223-5427

*Cable:* Worldgrain

*Telex:* 82174 Wgrain Th

*Telefax:* (662) 224-8034

*Directors:* Vicharn Boosarawongse (Managing Director)

*PRINCIPAL ACTIVITIES:* Rice-millers and exporters

*Branch Offices:* Wad Chantr, Province Pisanulok; 14 Pahonyotin Road, Province Saraburi

*Parent Company:* Kit Porn Co Ltd, 1/3 Suapa Road, Bangkok 10100, *Tel:* 223-5427-8, *Telex:* 84884 KITPORN

*Principal Bankers:* Bangkok Bank; Bank of Ayudhya; Nakern Thong Bank

*Date of Establishment:* 1974

*No of Employees:* 140

## YAKULT (THAILAND) CO LTD

468-478 Siam Square Soi 4, Rama Road, Bangkok 10500

*Tel:* (252) 9390, (251) 4422-3

*Directors:* Praphan Hetrakul (Managing)

*PRINCIPAL ACTIVITIES:* Manufacturer of milk and milk products

## YIP IN TSOI & CO LTD

523 Mahaprutharam Road, Bangkok 10500  
 Tel: 2360162, 2369294-9, 2334960, 2365542, 2365579  
 Cable: Tinbank Bangkok  
 Telex: 82929 YIPJACK Th  
 Telefax: 236-5693

Chairman: Chan Lailert

Directors: Choti Chutrakul, Thienchai Lailert

Senior Executives: Tawat YipInTsoi, Sitt Achalakul (Executive Director)

**PRINCIPAL ACTIVITIES:** Mining; importer and exporter of engineering and business machines

Branch Offices: Haadyai, Tungsong, Bangkok (Viphavadi-Rungsit Road)

Subsidiary Companies: Yip In Tsoi & Jacks Ltd; Thailand Computer Centre Ltd; Sissons Paints (Thailand) Co Ltd

Principal Bankers: Thai Military Bank; Thai Farmers Bank; Thai Danu Bank; Bangkok Bank; Nakornthon Bank; Siam Commercial Bank; Siam City Bank

Financial Information:

	30.09.90
	Bt'000
Sales turnover	531,082
Profits	106,637
Authorised capital	20,000
Paid-up capital	20,000
Shareholders' equity	252,788
Total assets	444,968

Principal Shareholders: Lay Nam Kin Foundation; Meesiri Co Ltd; L T Yip; Mrs Milien Chutrakul; Chan Lailert, etc

Date of Establishment: 1926

No of Employees: 300

## ZUELLIG, F E (BANGKOK) LTD

Zuellig Building, 1 Silom Road, Bangkok 10500  
 Tel: 233-5870, 233-0110, 233-0120

Cable: FEZ, Bangkok

Telex: 82639 ZUELLIG TH

Telefax: (662) 236-7142

Directors: Alfred Epprecht (Managing) Sant Vivorakij (Finance & Administration), Dirk Naumann, Eric Gruenig, Paul Lamprecht, Oscar Hoehn

Senior Executives: Dirk Naumann (Director-Pharma Division), Virach Chantrasm (Manager-Agro Division), Walter Hoehn (Manager-Technical Division), Visarn Chantrasm (Manager-Chemical Division), Visit Saiyawan (Manager-Electrical Division), Mohan Wijeyekoon (Manager IS Division)

**PRINCIPAL ACTIVITIES:** Distribution and manufacturing of pharmaceuticals; agricultural and animal health products; marketing of technical and electrical products; automotive products; tools; industrial and fine chemicals; remarketer of IBM systems and software development equipment and machinery

Principal Agencies: Abbott Laboratories Ltd; American Cyanamid Company; Boehringer Mannheim (FE) Pte Ltd; Byk Gulden Lomborg Chemische Fabrik GmbH; CIBA-Geigy Ltd; Convatec; Dispersa AG; Essex Asia Ltd; Gruenenthal GmbH; Imex Chemical Co Ltd; Kirby-Warrick Pharmaceuticals Ltd; Heinrich Mach Nachf; Mulpro Ltd (Servipharm); Nattermann Internaional GmbH; Nash Holdings Ltd; Norgine Limited; Organon International BV; Pierrel SpA; Revlon Health Care (SEA) Pte Ltd; Rotta Research Laboratorium; Sanofi Pharma SA; Les Laboratoires SERVIER; SIFI SpA; Verenigde Pharmaceutische Fabrieken BV; Zimmer Inc; ZYMA SA;

Parent Company: Zuellig International Ltd; Rapperswil, Switzerland

Subsidiary Companies: Dejo Agency Co Ltd; Sirisiam Co Ltd; Protamina Co Ltd; Multicom (Thailand) Ltd; ZETA Manufacturing Co Ltd; Zuellig Development Co Ltd; Zuellig Produce Ltd; Zuellig & Jenkid Co Ltd

Principal Bankers: Hongkong & Shanghai Banking Corp; Bank of America; Banque de Lindosuez; Bangkok Bank; Deutsche Bank (Asia); Thai Farmers Bank; Chase Manhattan Bank; Standard Chartered Bank

Financial Information:

	31.03.89
	Bt'000
Profits	52,690
Authorised capital	2,206,000
Paid-up capital	6,000
Total assets	1,186,700

Principal Shareholders: Interpacific Holding Corporation and Moine Comte (Holdings) Private Ltd

Date of Establishment: April 1951

No of Employees: 1,045

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