

Constant Accelerating Climbing Motion!


A Company


## Motion is Our Business

At Hyundai, we are in the business of creating high quality vehicles that meet peoples' basic needs for mobility thereby enriching their lives. Hyundai as a company is also in motion. We are steadily getting closer to realizing our dream of becoming one of the world's best automakers by continuing to develop innovative technologies that are benchmarks in the industry. At the same time, we are proving to be a sound financial investment by posting record sales increases worldwide. We are a company on the move.

We are a company in motion


## What we're driving towards...

Hyundai Motor Company is at a dynamic stage in our quest to become the world's leading automaker. We have made massive inroads in quality and our automobiles now rank highly in notable critics choice awards Our sales have increased across the globe because discerning car buyers have come to accept that the Hyundai brand is synonymous with high quality. It is a quality that now speaks for itself, as we have proven to produce a dependable, reliable, safe, and efficient automobile

We've got it right, and people know it! We've become a refined and confident company that is attracting independent individuals of a similar nature; individuals who pride themselves on possessing these same strong characteristics. We are constantly working and innovating to further improve our high quality standards, and develop classy, elegant and lux urious automobiles that rival the current industry leaders. Our current line-up exemplifies and delivers this passion for independence and freedom.

We want you to drive your way, and to live your life as you see fit! Allowing your independence to shine, and for you to be in control of your life is our goal. Just like you, it's what is inside of us that is driving us $\sim$ an inner quality, and strength of character that just won't give up!

## ./4xys.

Chung Mong-Koo Chairman and CEO


The 'Yeas' have it...
The Motion is Unanimous

The year 2004 was one of significant events both large and small. With unstable oil prices in the global market and the continuing depreciation of the dollar, the overall economic environment in Korea deteriorated, and thus, the domestic market this year was slow.

However, we at Hyundai Motor Company achieved solid financial results by selling 1.68 mil lion vehicles and recording sales of US $\$ 26.3$ bil lion/27.5 trillion Korean Won, thanks in large measure to the support and confidence you, ou esteemed shareholders, have placed in the cur rent management team.

Our efforts to make the most of overseas market paid off. Export sales increased by 2 percent overall this year, including a considerable boost of 10 percent in countries where we are actively marketing, such as the United States. This more than makes up for domestic losses of 13.2 percent in sales.

Last year, Hyundai Motor Company recorded a profit of US $\$ 2.39$ billion/2.5 trillion Korean Won with a net profit of US $\$ 1.72$ billion/1.8 trillion Won. These demonstrate an increase of 6.0 per cent and 2.0 percent respectively, compared with the previous year. We also improved the debt ratio and debt loan ratio from 94.0 percent and 20.7 percent to 82.5 percent and 13.6 percent respectively. Because of the sharp rise in the cost of raw materials this year, coupled with the won-dollar revaluation, our operating profit decreased slightly. However, our efficient man agement, including our subsidiary operators reduced the total financial expenses of the company.

These accomplishments were the result of our efforts to increase our market share (which we did by 2.6 percent) through the launching of our new model, the NF Sonata, as well as the remarketing of our flagship models, the Santa Fe and Elantra. We have the flexibility to rapidly adjust to changing overseas markets as well, as evidenced by our export of 1.127 million vehicles this year. This corresponds to an increase of 11.4 percent on imports over last year. As you can see, we are continually enhancing our brand value in overseas markets.

We will use this enhanced brand value to promote high-end vehicles in the American market. In the European market, we plan on launching new models. In India and China, which we consider to be regions with great potential, we have devoted ourselves to localized management, making it possible to increase our production capacity in those emerging markets very quickly, as local demand dictates.

Our product quality, the basic element of marketing, has been highly evaluated by authoritative foreign agencies and media. According to the Initial Quality Survey conducted by J.D. Power and Associates in the United States, the Sonata was ranked Number One among mid-sized cars. Also, it was gratifying to see that the Hyundai XG, Sonata, and Santa Fe were all recommended by the most influential consumer products review magazine in the United States.

We passed a major milestone this year when our cumulative export total surpassed the 10 million mark - a remarkable achievement in just 28 years. Our very first domestic model, the Pony,
made its global debut in 1976 when we shipped six vehicles to Ecuador. We have come a long way since then. While it took 22 years to expor our first five million vehicles, we doubled that number in just five and a half years. Hyunda Motor Company currently exports cars to 193 countries all over the world.

Hyundai Motor Company is leading the world to the era of futuristic vehicles. Last year, we nvested US $\$ 95.79$ million $/ 100$ billion Won for the development of our new second generation fuel cell electric vehicle and hybrid car. Fleet testing of our hybrid technology got underway when we donated fifty Click hybrid cars to the Ministry of Environment in Korea for use by government agencies and civic groups. Ou goal is towards the mass-production of thes vehicles, at an annual rate of 300,000 . We have earmarked an additional US $\$ 287.3$ million/300 billion Won for research in this area prior to 2010.

While the difficult global business environment is expected to continue into this year, we antici pate that we will overcome it through several marketing strategies. Internationally, we will increase our market share by promoting sales of profitable mid-size and larger vehicles, especial y SUVs and minivans. Domestically, we will launch several new models and market them aggressively.

We also plan to expand our production bases including our overseas sales network in main markets such as the United States, China, and India. We are striving to make management more flexible while at the same time improve our financial structure in order to maximize the interests of our respected shareholders.

During this coming fiscal year, we have set man agement goals of selling 2.41 million vehicles, with corresponding sales figures of US $\$ 34.96$ billion/36.5 trillion Won. These figures represent an increase of 14.6 percent and 12.3 percent respectively. We hope to increase domestic sales by 10 percent, and overseas sales by 58 percent. Also, we aim to increase the ratio of overseas production in order to effectively overcome direct and indirect controls in oversea markets, reduce costs, and reinforce the local marketing capabilities

We will offset the short-term decrease in profit rates and expand long-term growth through the expansion of research and developmen investment and brand value enhancement. We will do this with an increase in market share based on the stabilized operation of financial structures. We will maintain the scale of overal investments, similar to those we made last year In addition, we will actively support the development of next-generation technologies by considerably increasing our research and develop ment investment to 6.2 percent of sales.

Hyundai Motor Company will continually promote our policy "Innovation for Customers" based on trust-based management, site-inten sive management, and transparent manage ment. This will contribute to harmony between public interest advocacy groups and the auto industry.

Global auto markets are unpredictable, charac terized by splits and mergers among global automakers, unlimited competition, and the rapid growth of large emerging markets such as China and India. The global auto market keep changing.

As you are well aware, attaining aggressive business goals under adverse market circumstances such as a sluggish domestic economic environment and overheated, incentive-driven oversea markets is not an easy task. However, we will increase our competitiveness by realizing ou long-term vision and management philosophy, increasing profitability through transparen management, considering our shareholders first, improving quality, and upgrading brand value

We at Hyundai Motor Company will take advan age of global markets through brand manage ment, global management, risk control manage ment, and people management.

We feel we have already secured the engineering and technological foundation required to become the number one automaker in the world. Now, we will focus our energy on brand value enhancement. We will successfully execute ou global brand strategy by developing the best sell ing cars, improving quality, and communicating continually with our customers.

We will continue to expand our global manage ment in the coming year. Earlier this year, we opened our new US $\$ 60$ million proving ground in the Mojave Desert near California City. And our new Sonatas, to be manufactured in ou Alabama manufacturing plant, will arrive in North American Hyundai showrooms in May. In China, Beijing Hyundai is now topping the monthly sales charts thanks to the enormous success of the Elantra, which has emerged as th top-selling sedan in that market. We are fur thering our success in the European and Indian markets, and our market share keeps growing in the Russian, the South East Asian, and the Lati American markets.

Thus, we will actively execute our global management goals by reinforcing the supporting system focused on export, securing the foundation of overseas production bases, and reinforcing the global research and development capabilities.

As you are well aware, the unpredictability of the management environment has increased. As a result, we will increase profitability by reinforcing risk control management and maximizing our shareholders' interests. In addition, we will ecruit and train high caliber employees and improve management efficiency by ensuring that only appropriately trained personnel are dispatched on overseas assignments. We will perfect management, utilizing personnel to enhance our growth potential.

We are well aware that these remarkable accomplishments would not be possible without the support of you, our valued shareholders. Despite the unpredictable management environment, we have confidently set high management goals for this fiscal year in order to return value to you, our shareholders in reward for your loyal support. We will not be satisfied with what we have accomplished until we have become the global leader among automotive companies.

Thank you


Dr. Kim Dong-Jin, Ph.D. Vice Chairman and CEO

## II entu

 Hyundai's Credit Rating Upgraded to Investment Grade

Financial ratings agency Moody's Investors Services has upgraded Hyundai Motor Company's senior unsecured rating from Ba1 to Baaß, recognizing Hyundai Motor Co's commercial paper as investment grade for the very first time in the Korean automaker's 37 -year-long history.

Moody's expectation that Hyundai Motor Company's and Kia's overall earnings and credit profile will continue improving, supported by their solid positions in the Korean automotive market and strengthening global market positions as a result of regional diversification has determined this rating. In line with their management strategy to increase market share globally and meet growing demand for their brands, HMC and Kia have been actively investing overseas. Moody's views that this business strategy ~ which includes building a new plant in Alabama in 2005 and another in Slovakia in 2006 ~ will lead to a further strengthening of their overseas operations. As a result, Moody's anticipates a high level of capital expenditures from the companies over the next three years, but believes they will maintain investments within cash flow. This is great news for everyone, especially our shareholders and is a big vote of confidence for our management team. It proves our strategies are on the right track and our goal to being recognized as a world leader in automotive quality is justified.

For the years ended December 31, 2004, 2003, and 2002

|  | Korean wonin billions |  |  | US dollars |
| :---: | :---: | :---: | :---: | :---: |
|  | 2004 | 2003 | 2002 |  |
| Sales | W 53,101 | **46,588 | W44,420 | \$50,872 |
| Net Income | 1,687 | 1,793 | 1,444 | 1,616 |
| Total Asset | 58,367 | 53,427 | 45,945 | 55,917 |
| Shareholder's Equity | 17,130 | 15,429 | 13,258 | 16,411 |
| Earnings Per Share (Korean won, US dollars) | 7,399 | 7,909 | 6,356 | 7.09 |
| Dividends Per Share (Korean won, US dollars) | 1,150 | 1,000 | 850 | 1.102 |






We connect emotionally with our cars because driving gives us so much freedom, pleasure and convenience. The feeling of refinement and confidence is at the heart of the Hyundai driving experience and it's founded on the rock-solid quality of our automobiles. Prepare to travel on a Hyundai journey in the following pages.

A journey that will enliven your senses and let you feel and experience the emotion of what it means to drive and be involved with Hyundai. Our ride of the senses challenges you to feel the motion that is Hyundai. What will you see? What will you feel? What will you smell? What will you hear? What will you touch?... What will be your taste?


The Azera is a distinguished vehicle of taste and sophistication that has been engineered for today's discerning customers who demand uncompromising quality and performance. It emblazons power, elegance and superb aerodynamic craftsmanship, while embodying a stately interior with ample room and specially engineered seats that create a sense of space and security. The all new Azera comes equipped with a standard 2.7L V6 engine, which can be upgraded to the all new 3.3L V6 Lamda engine. The Azera is the pinnacle of the Hyundai driving experience.


Award
he Hyundai XG received the highest possible safety rating from the National Highway Traffic and Safety Administration (NHTSA). Of
屋 Hyundai's quality over the past five years has gone from poor to nearly best. They have done this by making quality their number one ally around and support. This contingent warranty liability certainly provides powerful motivation within the organization to permanently fix both small and large quality and reliability issues at Hyundai." - Automotive Industries fuly 2004 -


The Hyundai Tucson embodies the spirit of great memories yet to come. Convenient to load and set out on your way, it also has fully reclining seats that allow you to stop and take it all in when the desire takes you. With intelligent 4WD, diesel or multiple gasoline engine options, the Hyundai Tucson is the perfect car for everyone.


[^0]
## What do you Hear?

It will be the only sound you hear. The silence was golden on the open road as the Sonata went through countless hours in the wind tunnel and technical laboratories to achieve wind and engine noise levels that are the lowest in its class
On the streets the word is "Hyundai" and the sound is a motion growing chorus!

Intelligence is in the details. The all-new 2005 Sonata innovates toward stylish quality that focuses on the details. It fits everyday driving requirements with intelligent solutions. With an innovative, patented, front suspension that helps reduce noise and vibration it also offers improved handling, a new chassis, a new drive train and new technologies and materials that will see it recognized as the perfectionist's ideal of a mid-sized, high performance luxury car


[^1]

The ultimate in getaway luxury, the Santa Fe will always take you where you want to go with the utmost of ease. It is equipped with a full-time 4WD and 3.5 liter engine that will always ensure you a powerful and safe journey. The Santa Fe is built to the satisfaction of the individual as it has a unique array of convenient features and options for you to choose from. Your chosen companion on the road!


[^2]

The Hyundai Elantra is individual in character as its combines a sleek design, user comfort and ultimate practicality. Its user-friendly adaptability makes it a perfect efficient get-around car for everyday driving and also a 'gutsy' reliable vehicle on the open road. With both 4 or 5 door versions, award winning safety features and a range of technically advanced, clean and economic gasoline and common rail diesel engines, its versatility speaks for itself. The Elantra is making the everyday an easy-day.

You know it. This machine reeks of appeal and its sexy look is only enhanced by a powerful engine that delivers the 'grunt' when you need it. It's a sports car that sticks to the road, sounds throaty in acceleration, and serves up just about everything you ever wanted in a car. You'll never look back after performing a high-speed, road hugging turn, in the Coupe. A turn with the force of the V-6 engine, combined with the integrated spoiler that increases down force at high speeds.
It's fast, it's practical and it's downright sexy.
You know you want it...Come and get it!


[^3]

## Quality is a Global Notion

We are on the cusp of receiving the recognition that we truly deserve, but there is still work to be done to inform the public of just how reliable, dependable and refined Hyundai Motor Company truly is. 'We've arrived' is the message we want to convey but at the same time it doesn't truly reveal how far Hyundai still has to go. The vision of the Chairman to be 'the world's best automaker' states Hyundai aspirations clearly. We are climbing the mountain of success and it's time to hop on and enjoy the ride to the summit - we are ascending with such velocity that the automotive world is finally
taking notice. Hyundai is a contender!



Hyundai Motor America, based in Fountain Valley, California is a subsidiary of Hyundai Motor Company of Korea. Hyundai cars and sport utility vehicles are distributed in the United States by Hyundai Motor America and are sold and serviced through more han 660 dealerships nationwide. In the United States, HMA recorded sales of 48,615 in 2004, an increase of 4.6 percent over 2003. Recording a 364 percen growth rate since 1998 , HMA is now positioned as the number four auto dealer in the US, behind only Toyota, Honda, and Nissan.

## New Plant in Alabama

Hyundai Motor America is proud to announce the opening and operation of a local manufacturing plant in Montgomery, Alabama, a state now being referred to as the "New Detroit" of the southern United States. The factory began construction in April 2002, and at its completion, will cover 1,744 acres. With a total investment of US $\$ 1$. billion, this factory has the capacity to manufacture 300,000 vehicles annually.

Beginning with the Sonata in May 2005 and the new Santa Fe in 2006, the factory will mass-produce highly profitable mid- and full-size cars embodying top quality and performance. A total of 91,000 Sonatas are scheduled for production in 2005, with total production of Sonatas and Santa Fes expected to reach capacity production of 300,000 by 2009.

Connecting this factory with our other U.S.-based facilities such as the California Design and Technical Center in Irvine, the America Technical Center and the California Proving Ground will provide us with cars that are designed, engineered and anufactured in America by Americans thus paving the way for further sales increas es in the North American market


## Innovative Manufacturing

The Alabama factory will be a comprehensive facility equipped to independently carry out all automobile manufacturing and assembly processes as well as various tests. Robotics and automation will play a key role in minimizing assembly time and keeping the new plant's work force small, nimble, and lean and keeping the new plant's work force small, nimble, and lean
while keeping quality high. Parts suppliers will build corner, front end and other modules off site, reducing in-house workload and labor costs. Hyundai is also requesting that major suppliers locate within 90 miles of Montgomery, so key parts can flow more quickly into production.

The plant will also be flexible enough to produce up to four ehicle models on a single assembly ine, requiring less investment capital. According to Prudential Equity Group's Michael Bruynesteyn, "Adding an incremental model into a flexible plant is relatively quick and inexpensive, with investment for the new model as little as 25 percent of the cost of adding a new model to a dedicated plant." Furthermore, with the adoption of the most up-to-date technologies and engineering methods, the Alabama factory is projected to become a model for the construction and operation of Hyundai's future factories overseas.

## Investment and Job Creation

The Alabama factory will contribute to the direct creation of 2,500 jobs. There is also an expected creation of 4,000 addi-
tional jobs by Korean parts suppliers who invested in Alabama n response to the opportunity presented by Hyundai. The factory is being praised as a model of foreign capital attraction and is receiving a great deal of support from both the Alabama state government as well as Montgomery municipal and county officials.

This job creation is contributing to the activation of the local economy as well as to both the expansion of Hyundai's market share and the enhanced awareness of Hyundai's brand image in the United States. On October 4th, the Wall Street Journal reported on the Sonata, saying, "Hyundai Aims to Lift ts Profile With a "Made-in-America' Push." In September, Susiness Week carried a special report on the Sonata entitled Builang a Camry Fignter. The latest issue of Consumer Reports rated as the Sonata the "Most Reliable Car.'

The new 'Made in the USA' Sonata will represent the image and pride of Hyundai automobiles and its employees. Our first-rate systematic quality system and production systems will be among the world's best so that American customers will experience the highest quality in their first encounter with the US-made Sonata.

## uality and Globalization / Localization

To further enhance its quality competitiveness and to further the Sonata's reputation as the best entry-level mid-sized
sedan as named in the 2004 Initial Quality Survey by J.D. Power and Associates, Hyundai has reinforced its efforts to ensure that its factory and local suppliers produce and use parts of the highest quality. To accomplish this aim, 35 quality experts from Korea have established a company-wide quality anagement system covering all production processes. Their oal is to attain the highest level of quality via comprehensive Uurability tests and real-car monitoring for the 900 test Sonatas scheduled for production prior to the manufacture of nits for sale to the public

## New California Proving Ground Makes History

In March 2005, HMA cut the ribbon opening its state-of-the-art proving ground in California, which at 4,300 acres, is nothing short of spectacular. This site, together with the new manufacturing plant in Alabama, means that Hyundai is capable of undertaking every step of vehicle manufacturing from design to testing and final assembly, on North American soll. The proving ground will be HMA's main proving ground, esting the performance and durability of all the parts and vehicles sold in the United States.

## yundai-Kia California Design and Technical Center

Several innovative vehicles have emerged from the Design Center, including three concept roadsters: HCD-I, HCD-II and HCD-6; the HCD-III, a hybrid sport utility vehicle; the

Cross-tourer (HCD-5) sport utility vehicle; the HCD-7 luxury sedan; and the HCD-8 sports tourer. The influence of the California Design Center can be clearly seen in the sleek line of the first-generation Hyundai Tiburon coupe and the Santa Fe sport utility vehicle.

## The New Hyundai America Technical Center

The Hyundai Kia America Technical Center (HATCI), to be opened in June 2005, will have the capability of designing and developing vehicles, and is part of our ongoing commitment to the United States market. It will be located in the vicinity of Ann Arbor, Michigan. This facility will be at the core of our research and development in the United States, and will be responsible for all engineering activities in the U.S. fo Hyundai. This Center will operate in conjunction with our LA Design and Technical Center and Mojave Proving Ground. This will insure the most modern design and expertise in auto motive engineering and is part of Hyundai's ongoing goal of excellence in vehicle design.

Recognition: Quality Satisfying American Consumers J.D. Power \& Associates, the authoritative market survey ins tute in America, ranked the Hyundai Sonata number one in its 2004 Initial Quality Survey of mid-size cars, outranking Toyota. The Santa Fe and Accent also picked up laurels, coming in at number two in the categories of small SUV and small car,


The new $\$ 60$ million
2005 in Califorria.
espectively. Hyundai as a brand was ranked in the to seven, outranking Toyota and Mercedes Benz

Five Hyundai models - the Accent, Elantra, Santa Fe, Sonata and Tiburon - earned the title "Best Bet" in Jack Gillis' The Car Book 2005. The Car Book, in cooperation with the Center for Auto Safety, selects vehicles for this distinction based on how well they respond to the safety and perfor mance needs of today's consumer. American consumers are recognizing this quality and brand reliability as well, by epurchasing Hyundai vehicles at a growing rate. This yea Hyundai's repurchasing rate in America was in the top four overall for automobiles. We are extremely proud of this major accomplishment.

The Consumer Report magazine study for Vehicle Reliability, well-known for its fairness and objectivity, as well as its power in influencing American consumer purchasing, ranked he Hyundai Sonata as number three in the category of Best Car 2004, outpacing the Honda and Nissan.

These affirmative evaluations by well-known American market evaluators demonstrate that Hyundai Motor has a bright future in America. Our safety, quality, and brand value are al highly appraised. The company plans on continuing to targe the American market through the development of higher-class, value-added vehicles


2005 Canadian Car of the Year Awarrds.

Stanford University's MBA Program \& Hyundai
Hyundai Motor Co.'s success in the U.S. automobile market has been recognized by Stanford University's MBA program as a model of managerial success. According to Stanford, the course focuses on "strategies and structural change" and will highlight Hyundai Motor's achievement in "reinventing corporate brand worth.' Other renowned universities, ncluding Harvard and MIT, will also be using Hyundai as an example in their MBA courses.

## Overseas Service \& Quality Center

December 1999, Hyundai Motor Company began operation of its Overseas Service Quality Center (OsaC), currently staffed by 12 expert engineers and operating 24 hours a day. The OsaC's main roles a to communicate product quality issues betwee istributors and related factory departments, to handle customer concerns, and to respond to technical assistance via the Internet. The OSOC is currently equipped with a video conferencing facility, allowing distributors to get real-time, visual support from the OSOC staff. The program reinforces Hyundai Motor's commitment to communication and first-class quality senvice to its customers and distribution partners around the world.

## Jverseas Road \& Service Vehicle Program

This year, Hyundai Motor Company shipeed 300 service vehicles to 30 countries as part of its worldwide 'Overseas Senvice Vehicle Program". This program was designed to improve service levels to Hyundai customers by allowing senice professional to come directly to those customers in need, thereby Givin them faster, better senvice anytime anywhere Priority will be given to elderly, disabled, and rura customers. In the coming year. HMC will increase its shipment to more than 5,000 dealers in 193 countries. This program sets HMC apart from the competition and confirms Hyundai's image as a service-centered company, providing quality and reliability to customers around the world.


## Europe



Hyundai Motor Company Europe is continually increasing sales and making a strong showing in a market that most automakers have seen losses in. Hyundai sales in Europe increased from 280,641 units sold in 2003 to 333,767 units in 2004. This epresents a 21 percent increase in sales, a record for Hyundai Motor Europe (HME) eresember alone 30,473 units were sald Sales in Eund Motor Europe (MME). onsecutive months, and show no signs of slowing. Already in February 2005, HME nnounced sales of 26,005 units, a six percent increase over sales in February 2004 and a new record for the month.
venicles in particular are responsible for the European attraction: the Getz and he Tucson. In October 2004, the Getz sold 7,644 units, while the Tucson SUV foowed closely with 4,800 units, a remarkable number considering it had just been eleased to the European market a mere three months prior. In fact, in its first eigh months, the Tucson SUV sold 18,605 units. The appeal of Tucson is simple:It is a rev lutionary crossover vehicle that European consumers are demanding. The Tucson was also buit as an environmentaly friendly venicle.II comes from some of the cleanest production facilities in the world, it offers a choice of three environment-friendly engines, and it has an above-average recycling rate. This, along with its class-eading safety features, attractive and functional styling, and high value-added technology make it appealing to discriminating European customers.

Hyundai Motor Europe is planning for further sales increases with new model improvements being introduced in the coming months. The first of these will be the new Sonata, which has become a strong contender in the European market. 2005 is redicted to be a growth year for consumer spending across the board, and based on is prediction. HME estimates a twenty percent rise in sales over 2004 to 430,000 units.


Hyundai Motor Company Europe Total Sales (Units)


Hyundai Motor Company
RQD Investments R\&D Investments
(Korean won in bilions)

## Hyundai in Europe

Hyundai Motor Company and Hyundai Motor Europe are proud to continue their tradition of mass-marketing through sports sponsorship.

Hyundai was the official vehicle supplier of the 28th Olympic Summer Games in Athens this past year. Hyundai's most popSummer Games in Athens this past year. Hyundai's most popular models were represented in the 3,500-strong official vehicle fleet including the Centennial and $X G$ sedans, as well as the Terracan and Santa Fe SUVs for VIP use.
The Athens Games were a once-in-a-lifetime opportunity to strengthen brand recognition in Greece, and it paid off. Hyundai has become the second best-selling brand in that country.

Hyundai Motor Company's heart, however, will always be with ts football sponsorships. Hyundai will sponsor the 2006 World Cup in Germany and starting in 2007 will be joined by affiliate Kia Motors to become one of six Official FIFA Partners who will have sponsorship rights to the 2010 and 2014 FIFA World CupTw and all other FIFA events, exclusive marketing assets, increased media exposure, and an affiliation with special events and development initiatives. Hyundai and Kia will showcase their vehicles at FIFA events as the official vehicle supplier to FIFA.

In addition, Hyundai Motor strengthened its commitment to European football by renewing its sponsorship with Union des Associations Europeennes de Football as an Official Automotive Partner. The many events that Hyundai will particpate in include the Goodwill Ball Tour, which transports a giant four-meter wide football around England to gather good luck messages from fans. A replica of this ball was created and signed by celebrities and sports legends for the children's sports charity, SPARKS. According to the Times of London, Hyundai enjoyed a 32 percent rise in brand awareness following the conclusion of Euro 2004, the highest of any tournament sponsor


## International

## China

Hyundai Motor Company recognized China as an emerging market long ago, and has positioned itself to expect great sales potential in the market in the coming years. In 2003-2004, Beijing Hyundai produced 196,216 units, hitting a record-setting pace In November 2004 alone, Beijing Hyundai saw an increase of 244 percent over the previous November, causing sales records to be broken in Hyundai's overseas pro duction plants as well.

This success has continued in 2005. March 2005 was the fifteenth consecutive month of sales increases for Beijing Hyundai Motor Company, as sales reached 8,703 units, up thirty percent from February. Beiijng Hyundai's first quarter sales for 2005 eached 21,910 units, up 203 percent over the same quarter last year. As a result of is unprecedented success, Beiiing Hyundai increased its 2005 sales goal from 50,000 units to 200000 . t lso plans to increase the number of sales dealerships and service offices from 80 to 200 next year

Their success has not gone unnoticed. Local newspapers coined the term 'Hyunda Speed' to describe the fast growth of Hyundai Motor in China This achievement is the esult of Hyundai Motor's carefully-planned localization strategy and efforts to enhance brand value by putting emphasis on quality. We have grown rapidly thanks to he wide support of Chinese consumers, and we will continue to lead the Chines automotive industry with 'Hyundai Speed.'

Overall, Beijing Hyundai' sales success is a result of localization strategies, enhanced product quality, and increased brand value. We feel these results demonstrate that ur strategy of tailoring our products to meet local requirements is paying off and


BHMC Market Share
what's more important, that the Hyundai brand is gaining mainstream acceptance
The success of the Chinese market, now and in the future will propel Hyundai Motor Company into the future, playing a pivotal role in helping realize the goal of becoming the world's best automaker.

## Model and Brand Recognition

Hyundai Motor Company introduced itself to the Chinese market in 2002 with the Sonata, and it soon caused a great sensation there. Since that time, the Elantra was introduced, and quickly became the most number one sedan in China, outpacing the Volkswagen Jetta, the Santana, and the Honda Accord. Sales of the Elantra continue to increase, reaching unprecedented levels each month. This model of the Elantra was modified to meet conditions and specifications of Chinese consumers. The Elantra now represents the 'family car' in China, and is extremely popular among consumers in their 30s and 40s.

## Production

Beijing Hyundai Motor Company, was established in October 2002 and is the top automaker in the Chinese market, outperforming such global companies as Toyota and Volkswagen. This great accomplishment was achieved only Volkswagen. This great accomplishment was achieved only
two years since accessing the Chinese market. In that time, Beiiing Hyundai's plant produced a record-breaking 200,000
vhicles. Beijing Hyundai Motor Company's growth momer um shows no signs of abating. In December 2003, we added the Elantra to the lineup, and just three months after its troduction, the new model nudged past the Sonata in monthly sales. Given the bright prospects for the Chinese economy, Beiiing Hyundai will increase its production capacy from the current 150,000 units per annum to 300,000 units by 2006 , and to 600,000 by 2008.

## Beijing Hyundai carries the hopes of Hyundai Motor

 Bejijng Hyundai Motor Company is in the unique position of being the only auto-manufacturer located in Beijing. This allows us to occupy center stage in the booming Chinese motor market and to emerge as the global economic leader in he wake of the 2008 Beijing Olympics. We are constructing a second manufacturing plant in China with an annual manufacturing capacity of 300,000 private and commercial venicles. Hyundai will then be the top consolidated automaker in China.


## Japan

Hyundai Motor Company has strengthened its position in the East Asian market by investing in research opportunities in Japan. The Hyundai Kia Design and Technical Center, located in Chiba, focuses on developing cutting-edge technologies in challenging new fields such as telematics. This Institute is enhanced by its proximity to the Namyang Design and Technical Center in Korea and will help position Hyundai as the world leader in futuristic design.

Through forward-thinking design, Hyundai Motor Company has increased its brand recognition in Japan. The Tucson was awarded the prize for "Best Design" for its creativity and excellence in product design in a competition organized by the Japan dustrial Design Promotional Association. This accomplishment achieved within ars of being introduced into the Japanese market, enables Hyundai wapan to years of being introduced into the Japanese marke, enables Hyundal Japan to increase the sales volume of the Tucson, and puts the company in a favorable market position.



## India

Hyundai Motor India Limited (HMI) is poised to take on the newly emerging Indian market with great success. India has become one of the fastest growing car markets in the world. In 2003, HMI made news when cumulative sales reached 500,000 units, a growth rate as yet unprecedented in the Indian car industry. In 2004, car sales in India grew to 800,000 units. HMI sold 215,630 units, an increase of 43 percent over the previous year. If recent growth trends continue, India's car market is estimated to reach 1.62 million units by 2010 . Hyundai expects to take a large part of that market.

HMI has an aggressive strategy that will ensure its growth rospects and leadership in the market HMM has set rigorous prospects and leadership in the market. HMI has set rigorous sell 250,000 units; by 2007, 310,000 units; and 400,000 Units by 2010 To beore for this expected 100,000 sas. HMI will increase its dealer network from 146 to 180 Sales, 1 wh the 180 sales outets this year. In adafition, HM win continue its focus leraes sel bexpand 10 ene recent surge mide class disposable nco me bestabishing brand recognition and penetrating the market early on

## Models \& Brand Recognition

A fully owned subsidiary of Hyundai Motor Co., HMI began to manufacture in Sept. 1998 with the Santro minicar as its first model. We quickly established a reputation among Indian model. We quickly estabished a reputation among Indian technology at an affordale quaity brand offering the latest ecame Indi's sest-sellinble price, and soon, the Santro the Inaia's best-seling minicar. Since HMI's introduction , market seven years ago, we have added the Accent, Elantra, the Sonata, and the Getz to our line of Indian-built Hyundai cars. The Getz, introduced in Sept. 2004, is quickly growing in popularity. In 2005, the Getz was voted Car of the Year by CNBC India. In addition, the Elantra, our strategic export model, was named "Most Valuable Car"

In 2005, HMI plans on introducing two new models to the ndian market: the Tucson SUV, and the Matrix. The Matrix was unveiled at the Auto Expo 2004 Motor Show in New Delhi. Initially, we plan on exporting completely built-up units CBUs) to our distributors in India. However, once sales of the Matrix have been established, we will consider assembling this model at our factory in Chennai.

## Production

Hyundai Motor India plant, (HMI) established in September 1998 in Chennai, is a consolidated motor manu-
acturing plant with manufacturing facilities, research facilles, a performance test institute, and a driving test site. As a self-reliant facility, it has the capacity to independently esearch and develop products suitable for the Indian marke is plant will lelop into our gital for lacturing and will serve as a strategic base for supplying smal cars worldwide.

The plant ranked in the top two in India with in three years being opened and continues to grow rapidly by producing quality vehicles that outrank its competitors. Of the 51,48 quaity venicles that outrank its compettiors. Of the 51,482 he Santro) were exported to markets in the neighborin regions as well as Europe and Mexico. Currently, the plant's annual production goal is 250,000 units.
n order to meet increasing auto demands in Southwest Asia Min will construct a second plant, with construction to begin April of 2005. This plant will be built on a 2.1 milion square meter site adjacent to the existing faciity at Chennai. $\mathrm{HM}_{\mathrm{M}}$ goals for this plant include a production capacity of 400,000 units per annum, targeting an Indian market share of twenty percent or more by 2007. The second plant will build the successor to the highly successful Santro.
(Hyndar Motor India Ltd. (HMI) will serve as one of our key global manufacturing centers. The markets of the future are the BRICs countries so in addition to serving the Indian mar ket, output from Chennai's second plant will be shipped to urope, Latin America and neighboring markets, including the Middle East region.

## The Future of HMI

India's fast-growing market is of great strategic importance to Hyundai's future. As Hyundai expands its globalization efforts with new manufacturing investments in China, the United States and Turkey, HMI is rapidly securing its place as an mportant global manufacturing hub. Hyundai Motor India plans on investing another US $\$ 500$ million in order to expand Its capacity and become the leading auto manufacturer in the country. HMI will secure this position by taking initiatives no only in sales, but in terms of technology and customer satis action

## Turkey

Hyundai Asan Otomotive Sanayi (HAOS), Hyundai Motor's joint venture plant in Turkey, was established in 1997. The plant is equipped with a test track and has the capacity to nnually manufacture up to 60,000 units; the Verna, the Grace, and the Starex play a major role in supplying the European market. In 2003, HAOS greatly increased the num-


HAOSS), our Turkish subsididiary Oiomotive Sanayi
ber of units sold, from 14,505 the previous year, to 39,300 HAOS sold over 88,262 units in 2004 and increased its market share by over 10 percent. Currently, HAOS holds seventh lace in overall sales in Turkey Our goal in 2005 is to clin place in overall sales in Turkey. Our goal in 2005 is to clinch the Number Five spot.

## The Future of HAOS

Currently, Hyundai Motor Company owns 50 percent of the joint venture project known as HAOS. In 2005, we plan to increase our share of the holdings by 20 percent. This shows our commitment to the European market, as we plan on ncreasing the production capacity of our Turkish plant from the current 60,000 units per year to 300,000 . We want to build global production systems and make Turkey the base of our European operations

## Other World Motion

Russi
Russia's economy is growing, and Hyundai is growing with Last year, Russians bought a total of 350,000 new foreign cars, a full 80 percent more than in 2003 , spending more money on foreign cars hhan on domestic cars for the first tim ver. In 2005, sales are predicted to rise by another 40 per cent. Hyundai Motor Company was the most popular import ed auto brand in Russia last year, selling a record of 50,86 cars in 2004. This is a remarkable increase in sales from pre vious years ( 14,561 in 2003 and 5,575 in 2002). We were he first foreign automaker to sell more than 50,000 cars in Russia in a single year.

We plan on expanding our plant capacity from the current 15,000 units to 35,000 units per year. We have also won a bid with the Administration of the President of the Russian Federation to supply 50 AeroExpress HSX buses. We believe that winning this bid will really help raise Hyundai's


Hyundai is avarred Grand Prix at the Mosco
profile in the Russian market. We're both pleased and proud because we managed to clinch this order against a field of very tough European manufacturers. This speaks volumes about the competitiveness of our product and paves the way for greater penetration into the Russian market.

## Australia

Hyundai increased vehicle sales to 42,510 passenger vehicles in Australia in 2004, a remarkable 37.5 per cent mprovement over 2003 and one of the biggest trend turnarounds in the local car industry in years.

Hyundai's share of the total Australian vehicle market in 2004 rose to 4.5 per cent from 3.4 per cent in 2003. Hyundai strengthened its grip on seventh place outright, stretching its lead from Honda and closing in on Mazda to finish again as the top-selling pure passenger vehicle import brand.

## New Zealand

Getz was New Zealand's best-selling car in the Micro and Light sector through 2004.

## Hungary

2004 saw Hyundai take over control of our operations in Hungary from our independent distributor, Hyundai Automotive Hungary. In keeping with our long-term aim to show quality leadership across the globe we aim to imple ment a more customer focused strategy in Europe. We have decided to invest US $\$ 5.3$ million in setting up a sales unit in Hungary, which will handle the sale of vehicles and car com ponents. We are inviting existing Hyundai dealers and newly interested dealers to join the strengthened business operations.

## Malaysia

Our operations in Malysia are still in its infancy but they are expecting big things and are very optimistic about the future. nh 2005 Oriental-Hyundal aim to achieve a ten to 15 percent share of Malaysia's 1.6 litre and 1.8 litre imported passenger car market segment. The new Elantra in Kuala Lumpur, was ecently launched there and the company believes the Elantra will help it to reach sales of 10,000 units overall this year. Our focus now is on increasing our service outlets as customer service is our number one priority.

## Iran

2004 Hyundai saw its first Iranian-made cars roll out of the factory in September, Initially production will be between 20,000 to 30,000 units but production will ultimately increase to 100,000 cars per year.



## Domestic



Although export shipments from Hyundai's Korean factories and production in overseas plants continue to fare well as of the 1 st quarter of 2005 , domestic sales remain the doldrums. Hyundai, which controls half of the market at home, saw a drop . 4 percent in the combined domestic sales of passenger and commercial vehicles, Luckily it was the ali-new Sonata that showed a 5.1 percent increase for the quarte eaching 63,012 units. However, domestic sales in every other category were slow and sluggish. Contributing to this was the fall in sales of sport utility vehicles, vans and commercial vehicles. Each category saw a drop of more than 10 percent from the previous period's first quarter.

Indeed, it was the 27.5 percent increase in overseas sales during the first quarter of the year compared to last which helped HMC post an overall rise in first quarter sales.

Hyundai Motor Company currently exports cars to 193 countries all over the world. The most popular export model to date has been the Accent, which accounted for 2.1 million of the 10 million cumulative export total. The Elantra was next, making up 1.72 million units. The Sonata and Santa Fe have seen a recent increase in sales due to the demand for higher value added vehicles. These have helped enhance profitability as well as upgrade Hyundai's brand image.

Directly and indirectly, Hyundai employs some one million people worldwide, and conducts business with nearly 2000 local and overseas suppliers, as well as more than 5000 dealers worldwide. Hyundai is also a major contributor to the growth and devel opment of the Korean economy. We strive to meet the needs of our consumers as well as the changing times through our long-term vision "Innovation for Humanity" We have actualized this vision in our domestic manufacturing plants by operating at We have actualized this vision in our domestic manufacturing plants by operating at le systems consolidate changes in domestic and overseas markets, llowing us to
 Domestic Total Export (Unis)


Hyundai Motor Company
2004 Export by Region (Units
apidly respond to the growing needs of our customers. Our flagship Namyang Design and Technical Center, together with our domestic and worldwide manufacturing facilities, will bring Hyundai Motor to the forefront of the automobile industry.

## Expanding into Overseas Markets

In order to offset the decreasing domestic market and the falling won/dollar exchange rate, Hyundai plans to increase exports by 10 percent in the coming year. HMC will do this by continuing to market our enhanced brand image, cutting costs by improving management systems, and focusing on local market development. In particular, we are localizing production of our vehicles in the United States, China, India, Turkey, and the emerging markets of Latin America.

## Research and Development

Our Research and Development Division headquartered in Namyang integrates Hyundai and Kia research and development operations. Employing over 7,000 engineers at home and abroad, the division's funding in 2005 will reach 6.2 perent of sales and is equipped with cutting-edge facilities to facilitate vehicle design, development and testing. Our capabilities encompass the whole design process from conception to engineering and pilot production to final testing and validation while at the same time, we are expanding funding of basic research. The Namyang Center is our core research facility consolidating research done at our facilities conductd around the world This is where we design and test our
hybrid cars and other concept cars. We are expanding our acilities by investing our resources into the development of ew technologies, design, testing, and evaluation by actively ecruiting the highest-class of engineers and designers from round the world One of our newest facilities, the Environmental Technology Center, will open in May 2005, This Center will ensure that all new cars are equipped with the latest in environmental technologies. Eventually, we plan to construct an environmental assessment system for the entire process of design, manufacturing, use, and end-of-life vehicle disposal.

## Global Engine Project

The Global Engine Manufacturing Alliance (GEMA), which includes Hyundai Motor, has begun to manufacture the World Engine" family of 1.8 liter, 2.0 liter, and 2.4 -liter fourcylinder engines. Hyundai's Asan factory in South Korea is ne of three designated to manufacture the engines (the thers being in Japan and the United States). A production goal of 1.8 milion units per year has been sel, making this the single largest passenger car engine manufacturing venture in the world with significant economies of scale savings to be garnered by GEMA partners. The engine will be marketed as a sophisticated, high-performance unit without a premium price tag.


## HED-1

At the 2005 Geneva Moto Show Hyunda iuveiled the HED-1 concept car, Whic was developed by our Europe Design and Technical Center. The Center
 to meet European tastes and is chararacterized by its is elegant desigo, Iuxurious demeanor, and innovative interior that will appeal to female customers: The HED-1 is equipped with a 1,600 ce diesel engine, elegant art deco style LED Lamps, front and back displays to protect pedestrians, a multifunctional tailgate, and curtain/knee airbags. It gives us the possibility to corner the European small car market.


## E-Cubed

Unveiled at the 2004 Geneva Motor Show the $E$ is a fuly drivable concept car which hints at the future design directions of Hyundadi's next generation C-segment tar.

The $\mathrm{E}^{3}$ is the third in a series of Hyundai concept cars to be designed in Europe and the first creation of Hyundais new European Design Center which opened in Russelsheim last year. Meeting the unique tastes and needs of Europeans, the $\mathrm{E}^{3}$ name can be understood to stand for three "E" valuess Enjoyment, Environment and Extraordinary, Taken a step further, the name suggests new ways of using cubic space to create a mobile and personal environment that meet the needs and wants of tomorrow's more demanding customers.



HCD-8
he HCD-8, introduced in the presence of global auto experts and automaker participants at the 2004 Detroit Motor Show, is a cutting-edge concept car developed by our California Design Center. This model is a 4-passenger
sports coupe that has a classical appearance, flexible curves, and a stylish harmony that will appeal to first time car sports coupe that has a classical appearance, flexible curves, and a stylish harmony that will appeal to first time car uto magazine. It has been earmarked in the marke and is expected to play a key role in leading the development of new sports cars that combine design, performance, and style.


Portico
The Portico hybrid concept car was introduced at the 2005 Chicago Auto Show, and features Hyundai's upcoming yybrid drivetrain and revolutionizes the mini-van market with a sleek, sporty new design that will become popular for its style and practical purposes.

Classified as a crossover vehicle, the model is powered by the company's new Lambad $3.3-$-itre Vb engine with luminum heads and a cylinder block consisting of two electric motors, one driving the front wheels and a second driving the rear wheels. The front electric motor has a power of 110 kW and the rear has a power of 60 kW . A sixspeed Shiftronic automatic transmission would be offered in production vehicles.


The model is described as a vision of future family transport. According to product development chief John Krafcik, the Portico is the medium through which the company is exploring the segment of next generation family transportation. Portico features seating for six passengers and roomy, flexible goce priewng types of atribues well be adaing to our growing Hyundai line-up in the US. Well have two all-new Hyundai models with seating for seven and roomy, flexible cargo space within the next year or so," he said. The Portico concept vehicle
was designed and built by Hyundai's Advanced Design Team tat the Design Center in South Korea.

## Magnetic <br> Marketing Moves



1. The new Sonata premiered at the 2004
Paris Motor Show.

Peris Motor have.
2. The TG (Azeral mad
2. The TG (Azeral made its world debut at
the 2005 Geneva Motor Show. debut a
3. The Hyundai TG (Azere) is shown here
at the 2005 Chicago Motor Show.

Competing at Motor Shows with Cutting-Edge Design At international auto shows, Hyundai Motor Company strives to showcase our newest technologies and future product ideas to customers, members of the media and business partners. Hyundai is a regular participant at all the leading exhibitions including Geneva, Paris, Tokyo, Frankfurt and Detroit. The year 2004 saw us roll out the Tucson and Sonata as well as our all-new Theta engine at international auto shows.

We also accomplished great sales increases and brand value enhancement in Russian and Eastern European markets by exhibiting nine vehicles, including the Tucson, at the Moscow Motor Show.

Two cutting-edge concept cars made their debuts. The HED-1 was introduced at the 2005 Geneva Motor Show, and the Portico made its debut at the 2005 Chicago Motor Show. Both of these cars have been highly praised as unique and imaginative interpretations of the next-generation family car.

In conclusion, Hyundai Motor is achieving its goal of becoming the global leader in the automotive industry by strategically participating in activities suited to local markets, such as sports marketing and motor shows.


Hyundai Motor Company is proud to continue its tradition of mass marketing through sports sponsorship. Hyundai was the official vehicle supplier of the 28th Olympic Summer Games in Athens this past year. Hyundai Motor Company, along with Kia Motors, agreed to sponsor the 2006 World Cup in Germany With this eight year-long sponsorship agreement, Hyundai became one of six official FIFA Partners who have sponsorship rights to the 2010 and 2014 FIFA World Cup ${ }^{\text {TM }}$ including all other FIFA events, exclusive marketing assets, increased media xposure, and an affiliation with special events and development initiatives. Hyundai and Kia will showcase their vehicles at FIFA events as the official vehicle supplier to FIFA.

In addition, Hyundai Motor Company strengthened its commitment to European football by renewing its sponsorship with the Union des Associations Europeennes de Football as an Official Automotive Partner. The many events that Hyundai participated in include the Goodwill Ball Tour, which transports a giant four-meter wide football around England to gather good luck messages from fans. A replica of this ball was created and signed by celebrities and sports legends for the children's sports charity, SPARKS. Hyundai vehicles were used to chart the 600-mile "Beckham Route" to the finals last year. Hyundai sponsored the nationally and regionally covered "Search for the Best Five A-Side Teams" in Britain. According to the Times of London, Hyundai enjoyed a 32 percent rise in brand awareness and a 15 -times return-on-investment following the conclusion of Euro 2004, the highest of any tournament sponsor.
. The official signinng ceremony of of Hyundai 2. The official Signing ceremony of Hyundai
Motor Company and Kia Motor's eight-year long sponos sship agreement with FiFA.
The funal of the Hyundai sponsored World Football Championships.

## Things Just Keep Getting Better!

Hyundai Motor's long term objective is to elevate our brand value to the level of the world's best auto maker and also join the ranks of the world's top 30 global brands. Since 1998, we have rapidly overtaken BMW, Renault, Fiat, Nissan and Honda to claim seventh position in the world in terms of production volume. We have now proclaimed our goal to be the world's best automaker by the end of the decade, and to amass global sales of five million units annually.
"Our new brand strategy is designed to ensure that we reach industry leading levels, not only in terms of size, but also in terms of customer perception and overall brand value, while laying a foundation for Hyundai to become, ultimately, the manufacturer of the world's best quality cars," said Chairman Chung.

The real key to our success in achieving our sales target of five million units a year will depend on the overseas market. Most of our growth will come from overseas sales which this year we forecast to grow at nearly twice the pace of domestic sales. Hyundai's overseas sales are forecast to reach 1.78 million units in 2005, up 15.3 percent over 2004 while domestic sales are forecast to rise by 9.8 percent to 605,000 units.

Hyundai has 15 manufacturing plants in 11 countries, and we produce more than half a million vehicles outside of Korea. We are aggressively expanding output in China and India and we are planning on constructing additional plants in Slovakia, Vietnam and Brazil. Like many of our competitors we plan to produce and sell our models as close as possible to the consumers who buy them, which ultimately means we need to expand our existing manufacturing network.

Our long-term vision, "Innovation for Humanity." will succeed our past excellence by furthering and developing our management philosophy for the future. Our new brand slogan, "Drive Your Way," secures our commitment to top quality and productivity through customer satisfaction and world-wide delivery systems.

Establishing a global manufacturing network that includes the Alabama Plant along with a new proving ground, which will become the test site for next-generation US-built Hyundai vehicles, is one of the first steps in our global campaign.

Beijing Hyundai Motor Co. will also produce the Mighty commercial vehicle in 2005 and Verna compact car in 2007. Capacity is planned to rise to 200,000 units a year by 2005 and expand to 600,000 units a year by 2010. The project will cost Hyundai US $\$ 430$ million through 2005 and US $\$ 1.1$ billion through 2010. We also have plans to build powertrain, engine and transmission plants in China in 2006 to push our local production capacity to a massive 600,000 units a year by 2008, two years earlier than we originally planned. India is currently our largest offshore operation in terms of production volume and supplies its cars to neighboring South Asian markets, as well as to Europe and Mexico

We also have a number of projects under way or in the final phases of planning in Malaysia with a joint venture plant between Inokom Corp. and HMC in Kulim, Kedah and a plant under construction in Vietnam in a joint venture with Vietnam Auto Industry Corp. (Vinamotor). The project in Vietnam will be the Hyundai-Vinamotor company's first automotive plant in the south and all technologies for the production are to be from Hyundai. We also have plans to build a factory in Brazil. The plant will initially assemble heavy trucks, before workers start assembling two different models of Hyundai cars. These globalizing and localizing moves will allow us to avoid import taxes, establish low-cost manufacturing bases and most importantly develop strong, personal bonds with our customers.

The route to become the world's best automaker will not be easy as many of our competitors will themselves be striving for growth, and have already embarked on their own ambitious expansion programs.

Other than our strategically sound global production plans we also continue to increase our research and development expenditures. As an investment in the future, the company will allocate 1.96 trillion won (US $\$ 1.877$ billion), an increase of 34.2 percent $y-o-y$ for research and development. Total research and development expenditures for Hyundai Motor and affiliates will rise 19.4 percent y-o-y to 3.2 trillion won (US $\$ 3.07$ billion). In terms of facility investments alone, we have earmarked 820 billion won (US $\$ 785.4$ million) for 2005

We have a very clear vision of our future in the automotive industry. We know that by tightening our belts, securing beneficial partnerships and maintaining our strong focus and commitment to quality that our goal will become a reality.


We at the Hyundai Motor Company strive to become the global leader by completing our social responsibilities, enhancing our brand value, securing credibility from our customers, and developing environment-friendly products by maintaining a philosophy of global environmental management

## Environmental Management: The Core Element of Success

yyndai Motor Company is preparing our future as an environment-friendly company by implementing environmental nanagement strategies in all core management decisions in a major effort to preserve the global environment. We have proven r social responsiblity and are stating our clear intention of ecoming a global leader in environmental management

Our core strategy in environmental management is the commercialization of environment-friendly vehicles such as the hybrid car and parts like the fuel cell motor. Since the development of the Sonata electric vehicle as an environment friendly project in 1991, we have continued to invest in the development of a hybrid car. We expect the Getz hybrid car to expedite the commercialization of environment-friendly vehicles.

We have made vast improvements in our abilities to correspon to environmental controls and develop environment-friendly vehicles by building systems to develop environment-friendly products. We are also actualizing environmental management by building environment-friendly marketing, sales and service systems. We have systematically controlled the whole process of search and development, procurement, production, logistics, sales, maintenance, and disposal in terms of environmental management.

Becoming an Environment-friendly Global Leader Hyundai Motor Company has established the first domestic Environmental Technology Institute in order to systematically perform core research into the field of environmental technology. The Environmental Technology Institute focuses its research on environment-friendly design, recycling, and development of nex eneration environment-friendly vehicles, reduction of exhaust emissions, and improvement of gasoline mileage.

Our technological research enables us to rapidly and positively respond to environmental concerns and controls by operating the Environmental Technology Institute in an arena that can consolidate all relevant issues. Hyundai has also introduced a Green procurement system' that will facilitate the procuring of environment-friendly parts from contractors whose environmental management strategies are compliant. A treatment plant for disused car parts will begin operation by the end of this business year.

Achieving a first in the motor industry, Hyundai was awarded the Grand Prize 2002 in the field of environment operations from the Pacific Economic Cooperation Council. We actively undertook our environmental duties at the UN Environmental motor forum meeting by discussing plans and programs to protect the environment with international auto makers such as GM, Ford, Honda, and Toyota.

Hyundai Motor Company recently organized a task force team to ensure we comply with the Climactic Change Convention as utlined in the Kyoto Protocol. We are very aware of this environmental issue, and are willing to undertake these voluntary measures, as they reinforce our compettiveness by upgrading our environmental capacity and economic efficiency.

We at the Hyundai Motor Company strive to become the global eader by completing our social responsibilities, enhancing our brand value, securing credibility from our customers, and developing environment-friendly products by maintaining a philosophy of global environmental management


South Korea to Grant Special Benefits to Hybrids
Hyundai Motor will sell the 'Getz' hybrid car to the general public later next year The Ministry of Finance and Economy in South Korea has observed that hybrid enironmentally friendly vehicles, and more fuel-efficient than subcompac As result, the South Korean government will provide the same benefits for ybrid car owners as subcompacts. Among other benefits, hybrid owners $w$ insurance premiums.

Hyundai Wins U.S. Dept. of Energy Contract to Further Research on Hydrogen Vehicles
HMC is proud to announce the winning of a grant from the United States government to research fuel cell technology. The five-year program will be responsible for demonstrating a fleet fueling site, developing important safety and
legal codes and standards for hydrogen refueling technologies, and educating key adiences about hydrogen as a potential vehicle fuel source. HMC will partner with ChevronTexaco and UTC Fuel Cells to build six hydrogen refueling stations in Southerm Califorma, which wiof alee of Hyundai Iucson fuet $\mathbf{C}$ Electric Vehicles (FCEV). The Tucson will feature a higher output fuel cell, a new lithium ion polymer battery, lightweight, performance-boosting aluminum body
components, low noise levels, and a roomy cabin that offers the same level of comfort and convenience as its gasoline-powered sibling. The Tucson will also be capable of starting and operating in sub-zero temperatures. Its driving range has been extended to 30 km , and it gets a peak output of 80 kW . Its maximum speed 5 rated at $150 \mathrm{~km} / \mathrm{h}$. We will partner with UTC Fuel Cells of Hartford, CT and Enova Systems of Thers this extraordinary level of fuel cell technology.

## Hybrid Alternative Fuel Engines

Hyundai Motor Company is pioneering the hybrid and fuel cell technology. Fue cell cars generate electricity by burning hydrogen with water vapor, but will no be available to the public until around 2010. Until then, Hyundai is testing its ybrid car, which uses battery power at low speeds, and a gas-combustion en
t higher speeds. The hybrid is 50 percent more fuel efficient than normal Easoline-driven cars. We are working hard to make these hybrid engines ava commercially by 2007.

Pioneering Environment-Friendly Diesel Technolog. yundai's European Design and Technical Center in Ruesselsheim, Germany Paris Motor Show. The engine features Ille Stop \&t Go technology, which allows it to automatically turn off when stopped momentarily. The engine automatically restarts when the car engages into gear once again. The technology will reduce urban noise, air pollution, and fuel consumption.


## One Community Living Together

Hyundai Motor Company strives to set an example for the world regarding corporate responsibility and volunteerism under the slogan "One Community Living Together." HMC eveloped a policy of "Social Partnership Interlink Marketing" actively help those in need. Instead of solely donating money, we are committed to actively serving those in ou community who need it most by identifying what they need and working with them to stand on their own

We realize that our products can be utilized to help our community and therefore design automobiles that meet safety standards for the physically challenged. The Matrix model was designed with one-touch rotational seats and loading ystems that can easily handle heavy electric motor wheelchairs. We also donate our time and services by organizing free vehicle inspections for the disabled and elderly.

We designated several weeks in January 2004 as "Social Charity Activity Weeks," visiting orphanages and retirement homes, and donating US\$2 million to these charities. In ddition, we donated US\$7 milion to the Korean Community Chest. In March 2004, we encouraged our employees to participate in blood drives, donating much-needed blood to ukemia and cancer patients. That month, we also sponsored a fundraiser with The Beautiful Store, a non-profit organization that collects and sells used goods and donates the profits to charity. Our employees donated 60,000 personal items to the store. HMC also donated a truck to
help the store operate with mobility. We donated money to the South Korean Red Cross, which they used to purchase and donate 3,000 wheelchairs for community hospitals and low-income families. Each spring for the last eight years, employees from our Ulsan plant visit the Sung Shim Center or Leprosy, bringing food and enjoying activities with the residents. Our social volunteer team has over 1,200 members. In the past, they have even hosted Korea's Wheelchair Olympics," community clean-ups, and orphanage visits.

We acknowledged our responsibilities as a leader in Asia by becoming one of the first corporations to offer support to the South-East Asian nations damaged by the tsunami last December. We were actively involved in voluntary services by providing donations and relief goods corresponding to US\$1.5 million. More importantly, we sent a team of 5,000 relief workers to the area consisting of employees and dealers. In the past, our relief efforts have come to the aid of many, including victims of natural disasters such as the earthquakes in Algeria and lran, where we donated ambulances to aid in rescue efforts.

A company, we feel it is our responsibility to promote socia and cultural awareness through education and voluntary services throughout our community. We promote these ideals all of our employees, who in turn strive to realize these values and implement them every day at Hyundai Motor Company

## Hyundai America Cares

For the past four years Hyundai has funded scholarships, research grants, continuing education grants, and sponsorships to support nurses and healthcare professionals in America. In April, Hyundai sponsored the annual conference of the Foundation of National Student Nurses Association (NSNA), where we granted five US $\$ 1,200$ nursing scholarships. In June, Hyundai gave a US $\$ 5,000$ scholarship to the Royce Osborn Minority. Hyundai plans to continue its support and will participate in several conferences for nurses and healthcare professionals in 2005. In April 2004, Hyundai America Technical Center in Michigan donated a water booster pump to improve the city's regional wate supply. Hyundai California donated Santa Fe SUVs as police cruisers to the State o California. For several years, Hyundai has partnered with Montel Williams and Oprah to reach out to those in grea need. Their programs do a superb job of bringing corporate donations of either products or services to those who need them the most. Hyundai is honored to be partnered with these programs to make difference in the lives of our fellow citizens.

Other American Charities Receiving Hyundai Support National Affiliates
ALS Association
American Cancer Society
American Diabetes Association
American Heart Association
Boy Scouts of America
United Way of Orange County-Latino Unity Sponsorship
WISC Foundation
YWCA

Multicultural Charities A3M
African
African Americans on Wheel Native American Indian Culture Center Prototypes
weet Strings Musical Organization
Corporate/Community Charities Cal State fullerton School Violence Prevention , (Museum of Tolerance Violence Prevention Seminar) Deputy Firefighters Fantastikids ountain Valley High School Barons Baseball Tean Institute of Internal Auditiors Los Angeles Women's Foundation ariners Church (summer Camp for Foster Kids) Oceanside Women's Shelter Omega Boy's Club of San Francisco range County Child Abuse Prevention Center olice \&t Sheriffs Support Fund Red Cross
San Bermardino County Safey Second Harvest Food Bank soceeffor Hope Inspirational Walk St. Lucy's
University of Maryland School Violence Prevention Semina
Arts/Humanities Charities Arts/Humanities Charities Create Now
Healing Odessey
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Environmental Technology
Research Center




Hyundai- Kia America Technical Center Inc
Hyyndai
(HATCI)

Hyundai-Kia Callifornia Design \& Technical
Center (HKMDTC)

Hyundai Motor Europe Technical Center
CmbH (HME RRD)
Address: Marie Curiestrase 2,
+40.6106509
Hyunaai Moior Japan R\&D Center
(HMJ R\&D)
$\underset{\text { Addiess } 3 \cdot 2 \cdot 2 \cdot 2 \mathrm{~N}}{ }$

Hyundai Motor Manufacturing Alabama
(HMMA)
(HMMA)



Hyundai Motor India (HMI)
Addesss A A Bo, Mohen Co Co.operative hin

New oht it 110.044, hdoia

Beijing Hyundai Motor Company (BHMC)
Addesss: Room 6oi Mlienin



Hyundai Assan Otomotive Sanayy (HAOS)
Addresss Shehit Mehmet Fatith Onuu Sk. No: 2.34742 Addiess: Sont Mesinet Fation ongus



Oriental-Hyundai Sdn Bhd



Overseas Facilities

Hyundai Motor America (HMA)
 TCl: $\quad+1-714 \cdot 965 \cdot 3000$
Hyundai Auto Canada (HAC)
Addosess 75 Fiontenac Dive, Maxtham:

Hyundai Motor Company Australia
(HMCA)
Addesss B Baywater Dr. Homebush Bay, NSW 212
Hyundai Motor Japan (HMJ)


Hyundai Motor Company Poland
Hyundai
(HMP)

Hyundai Motor Hungary KFT
(HMH)

Hyundai Motor Norway AS
(HMN)
Addess: Ension. 12D, Positods 8466 , Eters Itad

Hyundai Motor Europe (HME) Address: Maie Cure Strasse 2, 6
World Marketing Group (WMG)




Beiling Jingxian Motor Safeguard
Beiling Jingxian
Service Co., Ltd


Hyundai Motor Company
(Central \& Eastern Europe Regional
Headquarters)


Hyundai Motor Company
(Asia Regional Headquarters)

 Tel: | 50450, Kulal Lumpur, M |
| :---: |
| to $0.3-2713.8383$ |

Hyundai Motor Company
(Africa \& Middle East Regional
Headquarters)

Hyundai Motor Company
(Central \& South America Regional Ceniral \& South
Headquarters)

Hyundai Motor Company
(Pacific Regional Headduarters)
Addesss: B Bapwater Dr. Honebuss Bay, NSW

Hyundai \& Kia China Regional Headquarters
Addesse Room 1001, Hundai Moor Tower.

Tel: $\begin{gathered}\text { Distinct Being, Ohin } \\ +86-10.8453: 9777\end{gathered}$
Hyundai Motor Bejing Office
Addoses: Room 70 . Meninum Tower

Hyundai Washington Office
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Tel: Washingien DC C O2036 U.SA
Hyundai Detroit Office

Tel:- +1-248 46892444 (101)



HYUNDAI MOTOR COMPANY AND SUBSIDIARIES
CONSOLIDATED FINANCIAL STATEMENTS
for the years ended
DECEMBER 31, 2004 AND 2003
AND INDEPENDENT AUDITORS' REPORT

## NDEPENDENT AUDITORS' REPOR

English Translation of a Report Originally Issued in Korean)

To the Shareholders and Board of Directors of
Hyundai Motor Company:

We have audited the accompanying consolidated balance sheets of Hyundai Motor Company (the "Company") and its subsidiaries as of December 31, 2004 and 2003, and the related consolidated statements of income, changes in shareholders' equity and cash flows for years then ended all expressed in Korean won (as restated-see Note 2). These financial statements are the responsibility of the . Pr responsibity is to express an opinion on these financia statements based on our audits. 2004 nd 2003, we did not audit the financial statements of certain subsidiaries, which statements reflect total assets of $\forall 17,125,773$ million (US $\$ 16,407,140$ thousand) and $\# 11,732,826$ million (US $\$ 11,240,492$ thousand), respectively, and total revenues of $\# 27,558,371$ million (US $\$ 26,401,965$ thousand) and $\# 15,172,943$ million (US $\$ 14,536,255$ thousand), respectively. Those statements were audited by other auditors whose reports have been furnished to us, and our opinion, insofar as it relates to the amounts included for those entities, s based solely on the reports of other auditors.

We conducted our audits in accordance with auditing standards generally accepted in the Republic of Korea. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting standards used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.
our opinion, based on our audits and the reports of other auditors, the financial statements referred to above present fairly, in all material respects, the financial position of Hyundai Motor Company and its subsidiaries as of December 31, 2004 and 2003, and the esults of their operations and changes in the shareholders' equity and their cash flows for the years then ended in conformity with financial accounting standards in the Republic of Korea (see Note 2)
he translated amounts in the accompanying financial statements have been translated into U.S. dollars, solely for the convenience of he reader, on the basis set forth in Note 2.

As discussed in Note 1 , in 2004, the Company added two domestic companies, including Mseat Co., Ltd, and eight overseas companies, ncluding Stampted Metal America Research Technology Inc, to its consolidated subsidiaries.

As explained in Note 1 , on October 1, 2004, the Company sold $16,645,641$ shares of common stock of Hyundai Capital Service Inc. (HCSI) to GE Capital International Holdings Corporation at W+16,000 (US $\$ 15.33$ ) per share for the purpose of strategic cooperation with General Electric Capital Corporation. On October 14, 2004, the Company also participated in HCSl's capital increase and acquired $13,562,500$ shares of common stock at 416,000 (US $\$ 15.33$ ) per share, which resulted to $61.08 \%$ ownership of HCSI.

As explained in Note 2, until 2003, the Company recognized accrued liabilities for the provision for the projected costs for dismantling and recycling vehicles the Company sold in the European Union region to comply with a European Pariiament directive regarding End-of-Life Vehicles (ELV). However, in 2004, the Company revised the contracts with most of its agents in the European Union by which the agents are responsible for all of the costs of dismantling and recycling the vehicles placed in sevice in the future. As a result, the Company reversed the accrued liabilities exceeding the estimated expense by $\# 305,765$ million (US $\$ 292,934$ thousand) in 2004.

As explained in Note 10 , in 2004, due to the decline of the recoverable amount of cost in excess of fair value of net identifiable assets acquired, which the Company recognized at the time of merging the Automobile Division and Machine Tool Division of Hyundai MOBIS (formerly Hyundai Precision and Industry Co. Ltd.), the carrying amount of cost in excess of fair value of net identifiable assets acquired amounting to W461,107 million (US $\$ 441,758$ thousand) is accounted for as impairment loss and charged to current operations.

As explained in Note 27, effective November 5, 2004, the Company merged with Hyundai Commercial Vehicle Engine Co, Ltd. ("HCVE"), Under the contract, the merger ratio is set at $1: 0$. Since Hyundai Commercial Vehicle Engine Co., Ltd. was a subsidiary of the Company and in accordance with the Accounting Standards for Business Combination in the Republic of Korea, the excess amount of W32,915 million (US $\$ 31,534$ thousand) of the investment securities in HCVE over the carrying amount of acquired net assets of HCVE is accounted for as deduction in capital surplus.

As explained in Note 30 , in order to stabilize the fluctuations of the stock price in the exchange market, on February 4,2005 , the board of directors decided to reacquire $11,000,000$ shares of common stock and $1,000,000$ shares of preferred stock in the exchange market.

Accounting principles and auditing standards and their application in practice vary among countries. The accompanying tinancial statements are not intended to present the financial position, results of operations and cash flows in accordance with accounting principles and practices generally accepted in countries other than the Republic of Korea. In addition, the procedures and practices utilized in the Republic of Korea to audil such financial statements may differ from those generally accepted and applied in other countries. Accordingly, this report and the accompanying financial statements are for use by those knowledgeable about Korean accounting procedures and auditing standards and their application in practice.

## Coloita ThaneAryinn Luc

Deloitte HanaAnjin LLC
Seoul, Korea, April 14, 2005

## Notice to Readers

This report is effective as of April 14, 2005, the auditors' report date. Certain subsequent events or circumstances may have occurred between the auditors' report date and the time the auditors' report is read. Such events or circumstances could significantly affect the accompanying financial statements and may result in modifications to the auditors' report.

YUNDAI MOTOR COMPANY AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS AS OF DECEMBER 31, 2004 AND 2003
YUUNDAI MOTOR COMPANY AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS (CONTINUED) AS OF DECEMBER 31, 2004 AND 2003

|  | Korean won (in millions) |  | $\begin{aligned} & \text { Translation into } \\ & \text { U. S. dollars Note 2) } \\ & \text { (in thousands) } \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS | 2004 | 2003 | 2004 | 2003 |
| Current assets: |  |  |  |  |
| Cash and cash equivalents (Note 17) | W3,187,954 | *4,763,452 | \$3,054,181 | \$4,563,568 |
| Short-term financial instruments (Note 17) | 5,540,454 | 4,054,421 | 5,307,965 | 3,884,289 |
| Short-term investment securities (Note 4) | 471,218 | 393,798 | 451,445 | 377,273 |
| Trade notes and accounts receivable, less allowance for doubtful accounts of $\forall 258,146$ million in 2004 and $W 284,470$ million in 2003, and unamortized present value discount of $\forall 1,269$ million in 2004 and $\forall 1,201$ million |  |  |  |  |
| in 2003 | 2,755,645 | 2,703,821 | 2, 640,012 | 2,590,363 |
| Inventories (Note 3) | 6,940,542 | 5,498,529 | 6,649,303 | 5,267,799 |
| Advances and other, net of allowance for doubtful accounts of $W 98,855$ million in 2004 and $W 177,355$ million in 2003, and unamortized present value discount of nil in 2004 and *5,735 million in 2003 | 2,654,980 | 1,918,753 | 2,543,572 | 1,838,239 |
| Total current assets | 21,550,793 | 19,332,774 | 20,646,478 | 18,521,531 |
| Non-current assets: |  |  |  |  |
| Long-term financial instruments (Note 17) | 135,385 | 208,300 | 129,704 | 199,559 |
| Long-term investment securities (Notes 5 and 17) | 2,884,751 | 2,471,155 | 2,763,701 | 2,367,460 |
| Investment securities accounted for using the equity method (Notes 6 and 17) | 1,119,085 | 830,231 | 1,072,126 | 795,393 |
| Property, plant and equipment, net of accumulated depreciation and accumulated impairment loss of W8,523,304 million in 2004 and $\forall 7,445,356$ million in 2003 |  |  |  |  |
| (Notes 7, 8, 9 and 17) | 19,802,286 | 17,842,898 | 18,971,341 | 17,094,173 |
| Intangibles (Note 10) | 1,812,495 | 1,862,057 | 1,736,439 | 1,783,921 |
| Other assets (Notes 11 and 17) | 1,079,972 | 1,083,349 | 1,034,654 | 1,037,890 |
| Deferred income tax assets (Note 19) | 2,357,859 | 2,509,050 | 2,258,918 | 2,403,765 |
| Total non-current assets | 29,191,833 | 26,807,040 | 27,966,883 | 25,682,161 |
| Other financial business assets (Note 12) | 7,623,936 | 7,287,008 | 7,304,020 | 6,981,230 |
| Total assets | W58,366,562 | W $53,426,822$ | \$55,917,381 | \$51,184,922 |


|  | Korean won (in millions) |  |  | Translation into U. S. dollars (Note 2) (in thousands) |
| :---: | :---: | :---: | :---: | :---: |
| LIABILITIES AND SHAREHOLDERS' EQUITY | 2004 | 2003 | 2004 | 2003 |
| Current liabilities: |  |  |  |  |
| Short-term borrowings (Note 13) | * 10,571,772 | W9,457,854 | \$10,128,159 | \$9,060,983 |
| Current maturities of long-term debt, net of Unamortized discount of $\forall 3,002$ million in |  |  |  |  |
| 2004 and W5, 163 million in 2003 (Note 14) | 3,998,768 | 5,653,180 | 3,830,971 | 5,415,961 |
| Trade notes and accounts payable | 6,374,259 | 4,230,095 | 6,106,782 | 4,052,591 |
| Accrued warranties and product liabilities | 1,395,228 | 1,220,380 | 1,336,681 | 1,169,170 |
| Accounts payable-other | 2,318,211 | 2,356,840 | 2,220,934 | 2,257,942 |
| Accrued expenses | 726,357 | 858,883 | 695,878 | 822,842 |
| Income tax payable | 596,285 | 725,739 | 571,264 | 695,285 |
| Other current liabilities | 740,777 | 815,259 | 709,693 | 781,049 |
| Total current liabilities | 26,721,657 | 25,318,230 | 25,600,362 | 24,255,823 |
| Long-term liabilities: |  |  |  |  |
| Long-term debt, net of current maturities (Note 14) | 7,683,741 | 6,432,270 | 7,361,315 | 6,162,359 |
| Accrued severance benefits, net of National <br> Pension payments for employees of $\mathrm{W} 80,850$ million in 2004 and $W 104,223$ million in 2003, and individual severance insurance deposits of $W 1,711,181$ million in 2004 and |  |  |  |  |
| * 1,641,600 million in 2003 (Note 2) | 1,005,201 | 1,031,582 | 963,021 | 988,295 |
| Accrued loss on valuation of derivatives (Note 2) | 24,693 | 209,285 | 23,657 | 200,503 |
| Accrued warranties and product liabilities | 3,594,569 | 3,391,690 | 3,443,733 | 3,249,368 |
| Deferred income tax liabilities (Note 19) | 1,036,499 | 911,537 | 993,005 | 873,287 |
| Other long-term liabilities | 1,061,524 | 703,381 | 1,016,981 | 673,866 |
| Total long-term liabilities | 14,406,227 | 12,679,745 | 13,801,712 | 12,147,678 |
| Other financial business liabilities | 108,843 | - | 104,276 | - |
| Total liabilities | W41,236,727 | W 37,997,975 | \$39,506,350 | \$36,403,501 |

Commitments and contingencies (Note 24)

YUNDAI MOTOR COMPANY AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS (CONTINUED) AS OF DECEMBER 31, 2004 AND 2003


[^4]YUNDAI MOTOR COMPANY AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF INCOME
FOR THE YEARS ENDED DECEMBER 31, 2004 AND 2003

|  | $\begin{aligned} & \text { Korean won } \\ & \begin{array}{c} \text { (in millions, except } \\ \text { per share amounts) } \end{array} \end{aligned}$ |  |  | Translation into U. S. dollars (Note 2) (in thousands, excep per share amounts |
| :---: | :---: | :---: | :---: | :---: |
|  | 2004 | 2003 | 2004 | 2003 |
| Sales (Note 25) | * $43,100,621$ | W46,588,410 | \$50,872,409 | \$44,633,464 |
| Cost of sales | 39,419,561 | 32,801,126 | 37,765,435 | 31,424,723 |
| Gross profit | 13,681,060 | 13,787,284 | 13,106,974 | 13,208,741 |
| Selling and administrative expenses (Note 18) | 11,299,042 | 11,092,841 | 10,824,911 | 10,627,363 |
| Operating income | 2,382,018 | 2,694,443 | 2,282,063 | 2,581,378 |
| Other income (expenses), net: |  |  |  |  |
| Interest expense, net | (1,178) | $(47,804)$ | (1,129) | (45,798) |
| Gain (loss) on foreign currency translation, net | 200,547 | $(65,155)$ | 192,132 | (62,421) |
| Gain on foreign currency transactions, net | 184,966 | 26,877 | 177,204 | 25,749 |
| Gain on valuation of investments accounted for using the equity method, net | 284,264 | 219,571 | 272,336 | 210,357 |
| Gain (loss) on disposal of investments and other assets, net | $(15,990)$ | 118,791 | $(15,319)$ | 113,806 |
| Loss on disposal of property, plant and equipment, net | $(137,193)$ | (269,723) | $(131,436)$ | $(258,405)$ |
| Royalty income | 202,630 | 140,208 | 194,127 | 134,325 |
| Reversal of accrued warranties and product liabilities (Note 2) | 305,765 | 2,959 | 292,934 | 2,835 |
| Impairment loss on intangibles (Note 10) | $(472,906)$ | $(3,232)$ | $(453,062)$ | $(3,096)$ |
| Other, net | $(212,975)$ | $(97,477)$ | $(204,037)$ | (93,385) |
|  | 337,930 | 25,015 | 323,750 | 23,967 |
| Ordinary income | 2,719,948 | 2,719,458 | 2,605,813 | 2,605,345 |
| Extraordinary item | - | - | - |  |

HYUNDAI MOTOR COMPANY AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF INCOME (CONTINUED) FOR THE YEARS ENDED DECEMBER 31, 2004 AND 2003

|  | $\begin{aligned} & \text { Korean won } \\ & \text { (in millions, except } \\ & \text { per share amounts) } \end{aligned}$ |  |  | Translation into U. S. dollars (Note 2) (in thousands, except per share amounts) |
| :---: | :---: | :---: | :---: | :---: |
|  | 2004 | 2003 | 2004 | 2003 |
| Income before income tax | *2,719,948 | W2,719,458 | \$2,605,813 | \$2,605,345 |
| Income tax expense (Note 19) | 857,014 | 658,198 | 821,052 | 630,579 |
| Income before minority interests | 1,862,934 | 2,061,260 | 1,784,761 | 1,974,766 |
| Minority interests | $(176,103)$ | $(268,605)$ | (168,713) | $(257,334)$ |
| Net income | * $1,686,831$ | *1,792,655 | \$1,616,048 | \$1,717,432 |
| Ordinary income per ordinary common share | *7,399 | *7,909 | \$7.09 | \$7.58 |
| Earnings per ordinary common share | *7,399 | *7,909 | \$7.09 | \$7.58 |
| Ordinary income per fully diluted common share | *7,380 | *7,885 | \$7.07 | \$7.55 |
| Earnings per fully diluted common share | *7,380 | W7,885 | \$7.07 | \$7.55 |

[^5]YUNDAI MOTOR COMPANY AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY
FOR THE YEARS ENDED DECEMBER 31, 2004 AND 2003

|  |  | Korean won(in millions) |  |  |  | $\begin{aligned} & \text { Translation into } \\ & \text { U.S. dollars (Note 2) } \\ & \text { (in thousands) } \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Capital stock | Capital surplus | Retained earnings | Capital adjustments | Minority interests | Total amount | Total amount |
| January 1, 2003 | *1,476,454 | *5,286,061 | *3,701,201 | W(216,165) | *3,010,309 | * $13,257,860$ | \$12,701,533 |
| Additional investment in subsidiaries |  | $(124,104)$ |  | - | 46,168 | $(77,936)$ | (74,666) |
| Disposal of subsidiaries' stock |  | 138,579 | (1) | - | - | 138,578 | 132,763 |
| Extinguishment of treasury stock by surplus | - |  | $(58,367)$ | 9,172 | $(49,878)$ | $(99,073)$ | (94,916) |
| Application of the equity method | - | - | 20,741 | - | - | 20,741 | 19,871 |
| Effect of change in the scope of consolidation | - | (17,159) | $(45,326)$ | - | 131,065 | 68,580 | 65,702 |
| Effect of change in the scope of equity method |  |  | $(44,149)$ | - |  | $(44,149)$ | $(42,296)$ |
| Payment of cash dividends |  |  | $(243,079)$ | - | $(48,096)$ | $(291,175)$ | $(278,957)$ |
| Net income |  |  | 1,792,655 | - | - | 1,792,655 | 1,717,432 |
| Treasury stock |  | 15,220 |  | $(15,848)$ |  | (628) | (602) |
| Discount on stock issuance | - | - | (171) | $(2,641)$ | - | $(2,812)$ | $(2,694)$ |
| Gain on valuation of available-for-sale securities | - | - | - | 395,026 | - | 395,026 | 378,450 |
| Gain on valuation of investment equity securities | - | - | - | (132,619) | - | $(132,619)$ | (127,054) |
| Stock options | 2,149 | - | - | 3,061 | - | 5,210 | 4,991 |
| Cumulative effect of foreign currency translation | - | - | - | 38,420 | - | 38,420 | 36,808 |
| Loss on transaction of derivatives | - | - | - | $(106,763)$ | - | $(106,763)$ | $(102,283)$ |
| Effect of change in the minority interests | - | - | - | - | 268,605 | 268,605 | 257,334 |
| Others | - | 30,178 | 65,314 | - | 102,835 | 198,327 | 190,005 |
| December 31, 2003 | +1,478,603 | W5,328,775 | *5,188,818 | \# $(28,357)$ | \#3,461,008 | \#15,428,847 | \$14,781,421 |

HYUNDAI MOTOR COMPANY AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY (CONTINUED) FOR THE YEARS ENDED DECEMBER 31, 2004 AND 2003

YUNDAI MOTOR COMPANY AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
FOR THE YEARS ENDED DECEMBER 31, 2004 AND 2003

|  |  | Korean won(in millions) |  |  |  | Translation into U.S. dollars (Note 2) (in thousands) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Capital stock | Capital surplus | Retained earnings | $\begin{gathered} \text { Capital } \\ \text { adjustments } \end{gathered}$ | Minority interests | Total amount | Total amount |
| January 1, 2004 | *1,478,603 | *5,328,775 | *5,188,818 | W( 28,357$)$ | W3,461,008 | W15,428,847 | \$14,781,421 |
| Additional investment in subsidiaries | - | $(84,296)$ | - | - | $(42,096)$ | (126,392) | $(121,088)$ |
| Disposal of subsidiaries' stock |  | 95,489 | $(13,041)$ | (78,622) | 241,929 | 245,755 | 235,443 |
| Extinguishment of treasury stock by surplus | - | - | $(65,092)$ | - |  | $(65,092)$ | $(62,361)$ |
| Increase in subsidiaries capital-stock |  | (60,965) |  |  | 287,517 | 226,552 | 217,045 |
| Merger between subsidiaries | - | (32,409) | - |  | (506) | $(32,915)$ | (31,534) |
| Consolidation | - | - | - | - | 14,942 | 14,942 | 14,315 |
| Payment of cash dividends (Note 20) | - | - | (285,674) | - | (70,096) | (355,770) | $(340,841)$ |
| Net income | - | - | 1,686,831 | - |  | 1,686,831 | 1,616,048 |
| Treasury stock | - | - | - | $(5,280)$ |  | (5,280) | (5,058) |
| Discount on stock issuance | - | - | - | (230) | - | (230) | (220) |
| Gain on valuation of available-for-sale securities | - | - | - | 141,089 | - | 141,089 | 135,169 |
| Gain on valuation of investment equity securities | - | - | - | $(53,678)$ |  | $(53,678)$ | $(51,426)$ |
| Stock options | 2,149 | 8,197 | - | 2,512 | - | 12,858 | 12,318 |
| Cumulative effect of foreign currency translation | - | - | - | (180,962) | - | $(180,962)$ | (173,368) |
| Loss on transaction of derivatives | - | - | - | 64,463 | - | 64,463 | 61,758 |
| Effect of change in the minority interests | - | - | - | - | 176,103 | 176,103 | 168,713 |
| Others | - | (92,916) | 18,402 | - | 27,228 | $(4,286)$ | $(45,303)$ |
| December 31, 2004 | *1,480,752 | *5,161,875 | W6,530,244 | \#( 1339,065 ) | \#4,096,029 | \# 17,129,835 | \$16,411,031 |

See accompanying notes to consolidated financial statements.

|  | Korean won (in millions) |  | Translation into U. S. dollars (Note 2) (in thousands) |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2004 | 2003 | 2004 | 2003 |
| Cash flows from operating activities: |  |  |  |  |
| Net income | *1,686,831 | * $+1,792,655$ | \$1,616,048 | \$1,717,432 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |
| Depreciation | 1,622,192 | 1,437,823 | 1,554,121 | 1,377,489 |
| Loss (gain) on foreign currency translation, net | $(201,308)$ | 65,305 | $(192,861)$ | 62,565 |
| Loss (gain) on disposal of investments and other assets, net | 15,990 | (118,791) | 15,319 | $(113,806)$ |
| Gain on valuation of investments accounted for using the equity method, net | $(284,264)$ | (219,571) | $(272,336)$ | (210,357) |
| Loss on disposal of property, plant and equipment, net | 137,193 | 269,723 | 131,436 | 258,405 |
| Loss on valuation of inventories | 23,795 | 15,002 | 22,797 | 14,372 |
| Loss (gain) on redemption of debentures, net | (3,144) | 115 | $(3,012)$ | 110 |
| Loss on impairment of investments | 232,476 | 45,617 | 222,721 | 43,703 |
| Loss on disposal of trade receivables | 114,365 | 77,926 | 109,566 | 74,656 |
| Impairment loss on intangibles | 472,906 | 3,232 | 453,062 | 3,096 |
| Amortization of discount on debentures | 38,294 | 41,193 | 36,687 | 39,464 |
| Amortization of intangibles, net | 387,433 | 488,954 | 371,176 | 468,436 |
| Provision for severance benefits | 558,188 | 591,737 | 534,765 | 566,906 |
| Provision for warranties and product liability, net | 872,706 | 1,463,308 | 836,085 | 1,401,905 |
| Provision for doubtful accounts | 934,865 | 1,533,664 | 895,636 | 1,469,308 |
| Amortization of present value discount accounts |  | $(107,948)$ |  | (103,418) |
| Net income on minority interests | 176,103 | 268,605 | 168,713 | 257,334 |
| Others | $(55,416)$ | $(20,757)$ | $(53,091)$ | $(19,884)$ |
| Changes in operating assets and liabilities: |  |  |  |  |
| Decrease in trade notes and accounts |  |  |  |  |
| receivable | 129,784 | 2,104,701 | 124,338 | 2,016,383 |
| Decrease (increase) in advances | $(51,189)$ | 136,828 | $(49,041)$ | 131,086 |
| Increase in inventories | $(1,341,159)$ | $(1,412,848)$ | $(1,284,881)$ | (1,353,562) |
| Increase in other current assets | $(537,866)$ | $(94,041)$ | $(515,296)$ | (90,094) |
| Decrease in long-term notes and accounts receivables |  | 4,346 | - | 4.164 |
| Decrease (increase) in deferred income tax assets | 102,091 | $(1,152,582)$ | 97,807 | $(1,104,217)$ |
| Increase in other financial business assets | $(1,329,469)$ | $(1,666,097)$ | $(1,273,682)$ | $(1,596,185)$ |
| Increase (decrease) in trade notes and accounts payable | 815,166 | (464,741) | 780,960 | $(445,240)$ |
| Increase (decrease) in accounts payable-other | 200,316 | $(385,383)$ | 191,910 | $(369,212)$ |
| Increase (decrease) in other current liabilities | $(298,882)$ | 487,079 | (286,340) | 466,641 |
| Increase in individual severance insurance deposits | $(69,580)$ | (19,526) | $(66,660)$ | $(18,707)$ |
| Increase (decrease) in accrued warranties and product liabilities | 163,314 | (129,315) | 156,461 | (123,889) |
| Decrease in accrued loss on valuation of derivatives | $(152,035)$ | (961) | (145,655) | (921) |
| Increase in cumulative translation debits, net | - | (70,830) | - | $(67,858)$ |
| Increase in deferred income tax liabilities | 124,962 | 786,795 | 119,718 | 753,779 |
| Payment of severance benefits | (538,361) | $(406,840)$ | (515,770) | $(389,768)$ |
| Others | 67,495 | (83,717) | 64,664 | (80,203) |
|  | 4,013,792 | 5,260,660 | 3,845,365 | 5,039,912 |
|  |  |  |  | (continued) |

HYUNDAI MOTOR COMPANY AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF CASH FLOWS (CONTINUED)



Yundal MOTOR COMPANY AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS (CONTINUED)
FOR THE YEARS ENDED DECEMBER 31, 2004 AND 2003

|  | Korean won(in millions) |  | Translation into U. S. dollars (Note 2) (in thousands) |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2004 | 2003 | 2004 | 2003 |
| Effect of exchange rate on cash | \#(92,999) | W55,623 | \$(89,098) | \$53,290 |
| Effect of change in consolidated subsidiaries | $(15,194)$ | 267,184 | (14,556) | 255,972 |
| Net increase (decrease) in cash and cash equivalents | (1,575,498) | 1,997,580 | $(1,509,387)$ | 1,913,758 |
| Cash and cash equivalents, beginning of year | 4,763,452 | 2,765,872 | 4,563,568 | 2,649,810 |
| Cash and cash equivalents, end of year | *3,187,954 | W4,763,452 | \$3,054,181 | \$4,563,568 |

[^6]HYUNDAI MOTOR COMPANY AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2004 AND 2003

## . GENERAL INFORMATION:

The Company
Hyundai Motor Company (the "Company") was incorporated in December 1967, under the laws of the Republic of Korea, to manufacture and distribute motor vehicles and parts. The shares of the Company have been listed on the Korea Stock Exchange since 1974.

The Company has three domestic production plants as follows:

| Location | Commenced production |  | Types of major products |
| :--- | :--- | :--- | :--- |
| Ulsan | December 1967 |  | Passenger cars, Commercial vehicles (Small trucks) |
| Jeonbuk Jeonju | April 1995 | Commercial vehicles (Bus and trucks) |  |
| Chungnam Ahsan | November 1996 | Passenger cars |  |

As of December 31, 2004, 44.17 percent of the Company's stock (excluding preferred stock) is owned by Korean investors, including Hyundai MOBIS ( 14.59 percent) and $\operatorname{INI}$ Steel ( 5.30 percent), and the remaining 55.83 percent is owned by foreign investors including Mitsubishi of Japan ( 1.05 percent).

## Consolidated Subsidiaries

The consolidated financial statements include the accounts of the Company and its consolidated domestic and foreign subsidiaries over which the Company has control, is the largest shareholder and owns more than thiry percent of the voting shares. The consolidated subsidiaries as of December 31, 2004 are as follows:

Shareholders' equity As of December 31, 2004

| Subsidiaries | Business | (in millions)(*) |  | Shares (**) | Percentage ownership (**) | Indirect ownership (**) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Domestic subsidiaries: |  |  |  |  |  |  |
| Kia Motors Corporation (KIA) | Manufacturing | 5,099,089 | 4,885,121 | 157,965,491 | 45.49\% | HCS - $6.82 \%$ |
| Hyundai HYSCO |  | 958,200 | 917,992 | 40,248,868 | 50.19\% | KIA - $24.06 \%$ |
| Hyundai Capital Service Inc. (HCS) | Financing service | 588,260 | 563,575 | 56,730,289 | 61.08\% |  |
| Hyundai Card Co., Ltd. | " | 137,743 | 131,963 | 154, 245,226 | 80.52\% | KIA - $21.50 \%$ |
| KEFICO Corporation | Manufacturing | 194,855 | 186,678 | 1,670,000 | 50.00\% |  |
| Hyundai Powertech |  | 266,140 | 254,972 | 48,000,000 | 100.00\% | KIA - 50.00\% |
| WIA Corporation (WIA) | " | 264,518 | 253,418 | 6,991,206 | 90.44\% | KIA - 45.14\% |
| Dymos Inc. (DYMOS) | " | 201,285 | 192,839 | 29,335,805 | 97.76\% | KIA - 45.37\%, |
|  |  |  |  |  |  | WIA - $5.12 \%$ |
| Automobile Industrial Ace Corporation | " | $(24,088)$ | $(23,077)$ | 1,592,054 | 68.23\% | WIA - $68.23 \%$ |
| ROTEM | Manufacturing | 275,390 | 263,834 | 40,306,304 | 78.36\% |  |

HYUNDAI MOTOR COMPANY AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2004 AND 2003

Shareholders' equity As of December 31, 2004

| Subsidiaries | Business | Korean won (in millions)(*) | Translation into U.S. dollars (Note 2) (in thousands) | Shares (**) | $\begin{array}{\|l\|l} \text { Percentage } \\ \text { ownership (**] } \end{array}$ | Indirect ownership (**) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Haevichi Resort | Real estate development | 16,174 | 15,495 | 2,015,000 | 65.00\% | $\begin{aligned} & \text { KIA - } 40 \% \text { \& } \\ & \text { WIA }-25 \% \end{aligned}$ |
| Bontek Co., Ltd. | Manufacturing | 57,141 | 54,743 | 397,210 | 39.72\% | KIA - $39.72 \%$ |
| Aju Metal Co., Ltd. |  | 14,353 | 13,751 | 972,680 | 97.27\% | $\begin{aligned} & \text { WIA - } 50 \% \text { \& } \\ & \text { DYMOS -47.27\% } \end{aligned}$ |
| Mseat Co., Ltd. | " | 35,222 | 33,744 | 998,140 | 99.81\% | DYMOS - <br> 99.81\% |
| Autoever Systems Corp. <br> (formerly Autoever Co., Ltd.) | Information technology | 23,945 | 22,940 | 499,000 | 49.90\% | $\begin{aligned} & \text { KIA - } 20 \% \text { \& } \\ & \text { HCS } 4.90 \% \end{aligned}$ |
| Foreign subsidiaries: |  |  |  |  |  |  |
| Hyundai Motor India (HMI) | Manufacturing | 369,670 | 354,158 | 8,127,785 | 100.00\% |  |
| Hyundai Motor America (HMA) | Sales | 950,806 | 910,908 | 1,150 | 100.00\% |  |
| Hyundai Motor Japan Co. <br> (HMJ) | " | (48,462) | $(46,428)$ | 60,000 | 100.00\% |  |
| Hyundai Motor Poland Sp. Zo. 0 (HMP) | " | 9,180 | 8,795 | 172,862 | 100.00\% |  |
| Hyundai Motor Europe GmbH (HME) | " | 17,934 | 17,181 | - | 100.00\% |  |
| Hyundai Motor Company Australia (HMCA) | " | 23,713 | 22,718 | 10,000,000 | 100.00\% |  |
| Hyundai Translead (HT) |  | 27,971 | 26,797 | 1,160,000 | 100.00\% |  |
| Hyundai Machine Tool Europe GmbH (HYME) | " | 6,694 | 6,413 |  | 100.00\% |  |
| Hyundai America Technical Center Inc. (HATCI) | R \& D | 15,049 | 14,418 | 1,000 | 100.00\% |  |
| Beijing Mobis Transmission Co., Ltd. | Manufacturing | 44,015 | 42,168 | - | 60.00\% | KIA - $30 \%$ |
| Hyundai Motor Manufacturing Alabama, LLC (HMMA) | Manufacturing | 432,108 | 413,976 | - | 100.00\% | HMA - 100\% |
| Hyundai Motor Finance Company (HMFC) | Financing service | 296,246 | 283,815 | 750 | 100.00\% | HMA - 100\% |
| Hyundai Auto Canada Captive Insurance Incorporation (HACCII) | Insurance | 105 | 101 | 100 | 100.00\% | HMA - 100\% |
| Sevenwood Property Inc. | Real estate rent | 70 | 67 | 4,088,071 | 100.00\% | HMA - 100\% |
| World Marketing Group LLC (WMG) | Sales | 12,584 | 12,056 | - | 100.00\% | $\begin{aligned} & \text { HMA - } 50 \% \text { \& } \\ & \text { KMA - } 50 \% \end{aligned}$ |
| Hyundai de Mexico, S.A. de C.V. (HYMEX) | Manufacturing | 6,149 | 5,891 | 9,996 | 99.96\% | HT - 99.96\% |

YUNDAI MOTOR COMPANY AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2004 AND 2003

## Shareholders' equity As of December 31, 200

| Subsidiaries | Business | Korean won (in millions)(*) | Translation into U.S. dollars (Note 2) (in thousands | Shares (**) | Percentage ownership [**] | Indirect ownership (**) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Stampted Metal America Research Technology Inc. (SMARTI) | Managing subsidiaries | 16,226 | 15,545 | 18,542,284 | 100.00\% | HMA - 72.45\% |
| Stampted Metal America Research Technology LLC | Manufacturing | 16,226 | 15,545 | - | 100.00\% | SMARTI - <br> 100\% |
| China Millennium Corporations (CMEs) | Real estate development | 33,376 | 31,975 | - | 89.90\% | KIA - 30.3\% |
| Beijing Hines Millennium Real Estate Development | Real estate development | 15,807 | 15,144 | - | 100.00\% | CMEs -99.00\% |
| Kia Japan Co., Ltd. (KJC) | Sales | 23,286 | 22,309 | 85,800 | 100.00\% | KIA - 100\% |
| Kia Motors America Inc. (KMA) |  | 18,205 | 17,441 | 1,000,000 | 100.00\% | KIA - 100\% |
| Kia Motors Deutschland GmbH (KMD) | " | (7,814) | $(7,486)$ | - | 100.00\% | KIA - 100\% |
| Kia Canada, Inc. (KCl) | " | $(15,078)$ | (14,445) | 6,298 | 100.00\% |  |
|  |  |  |  |  |  | KMA - 17.5\% |
| Kia Motors Polska Sp.z.o.o. (KMP) | " | $16,484)$ | $(6,212)$ | 15,637 | 99.60\% | KMD - 99.6\% |
| Kia Motors Europe GmbH (KME) | Managing subsidiaries | 117,544 | 112,612 | 25,000 | 100.00\% | KIA - 100\% |
| Kia Motors Slovakia S.r.o. (KMS) | Sales | 60,732 | 58,184 | 100 | 100.00\% | KME - 100\% |
| Kia Motors Belgium (KMB) | Sales | $(1,228)$ | $(1,176)$ | 1,000,000 | 100.00\% | KME - 100\% |
| Kia Motors Czech s.r.o. (KMCZ) |  | 2,079 | 1,992 | 106,870,000 | 100.00\% | KME - 100\% |
| Kia Motors (UK) Ltd. (KMUK) |  | 20,186 | 19,339 | 17,000,000 | 100.00\% | KME - 100\% |
| Kia Motors Austria GmbH (KMAS) | " | 4,789 | 4,588 | 2,107,512 | 100.00\% | KME - 100\% |
| Kia Motors Hungary Ktt (KMH) | " | 4,508 | 4,319 | 30,000,000 | 100.00\% | KME - 100\% |
| Kia Motors Iberia (KMIB) |  | 32,045 | 30,700 | 31,600,000 | 100.00\% | KME - $100 \%$ |
| Kia Motors Sweden AB (KMSW) |  | 3,700 | 3,545 | 4,400,000 | 100.00\% | KME - $100 \%$ |
| Kia Automobiles France (KMF) |  | $(6,995)$ | $(6,701)$ | 5,000,000 | 100.00\% | KME - $100 \%$ |
| Dong Feng Yueda Kia Motor Co., Ltd. | Manufacturing | 119,514 | 114,499 | - | 100.00\% | KIA - $50 \%$ |
| Hyundai Pipe of America, Inc. | Sales | 6,017 | 5,765 | 250,000 | 50\% | HYSCO -100\% |
| Hysco America Co. Inc | Sales | 10,146 | 9,720 | 1,000 | 100.00\% | HYSCO-100\% |
| Bejing Hyundai Hysco Steel Process Co., Ltd. | Manufacturing | 9,641 | 9,236 |  | 100.00\% | HYSCO -100\% |
| Kia Heavy Industries U.S.A., Corp. | Sales | $(1,488)$ | $(1,426)$ | 1,200 | 100.00\% | WIA - 100\% |

Local currency in foreign subsidiaries is translated into Korean won using the market average exchange rate announced by Seou Money Brokerage Services, Ltd. at December 31, 2004
$(* *)$ Shares and ownership are calculated by combining the shares and ownership, which the Company and its subsidiaries hold as of December 31, 2004. Indirect ownership represents subsidiaries' holding ownership.

HYUNDAI MOTOR COMPANY AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2004 AND 2003

Among the consolidated domestic subsidiaries, Kia and Hyundai HYSCO have been listed on the Korea Stock Exchange.
In 2004, the Company added two domestic companies, including Mseat Co., Ltd. and Automobile Industrial Ace Corporation (AIA), and eight overseas companies, including Stampted Metal America Research Technology Inc., Stampted Metal America Research Technology LLC, China Millennium Corporations (CMEs), Beijing Hines Millennium Real Estate Development, Kia Motors Slovakia S.r.o, Kia Motors Iberia (KMIB), Kia Motors Sweden AB (KMSW) and Kia Automobiles France (KMF), to its consolidated subsidiaries due to the acquisition of ownership enabling the Company and its subsidiaries to exercise substantial control or the increase in individual assets at the end of the preceding year exceeding the required level of $W 7,000$ million (US $\$ 6,706$ thousand) for consolidation with substantial control.

In 2004, Hyundai Commercial Vehicle Engine Co., Ltd. (formerly Daimler Hyundai Truck Co., Ltd.) and e-HD.com, which had been included in the 2003 consolidation, are merged into the Company and WIA Corporation, one of the Company's domestic subsidiaries, respectively. In accordance with the financial accounting standards for consolidation in the Republic of Korea, which state that when consolidated companies are merged together during a fiscal year, consolidated financial statements would reflect this transaction as if the controling company acquired additional interest rather than a merger took place. Net loss for Hyundai Commercial Vehicle Engine Co., Ltd. and e-HD.com for the period ended at the merger date is reflected in the consolidated statement of income.

On October 1, 2004, the Company disposed of $16,645,641$ shares of common stock of Hyundai Capital Service Inc. (HCSI) to GE Capital International Holdings Corporation at $\$ 16,000$ (US $\$ 15.33$ ) per share for the purpose of strategic cooperation with General Electric Capital Corporation. On October 14, 2004, the Company also participated in HCSI's capital increase and acquired $13,562,500$ shares of common stock at $\# 16,000$ per share, which resulted to $61.08 \%$ ownership of HCSI.

In 2003, the Company added two domestic companies, including Hyundai Card Co., Ltd., and four overseas companies, including Hyundai Motor Company Australia (HMCA), to its consolidated subsidiaries and excluded two companies, including Hyundai-Assan Otomotiv Sanayi Ve Ticaret Anonim Sirketi (HAOSVT). The details of these changes in the scope of consolidation are as follows:
(1) Hyundai Card Co., Ltd. and Aju Metal Co., Ltd. are included in the consolidation mainly due to the holding and acquisition of ownership enabling the Company and its subsidiaries to exercise substantial control.
(2) World Marketing Group LLC are included in 2003 consolidation since its individual total assets at the end of the preceding year exceeded the required level of $\forall 7,000$ million (US $\$ 6,706$ thousand).
(3) HMCA, Beijing Mobis Transmission Co., Ltd. and Beijing Hyundai Hysco Steel Process Co., Ltd. are included in the consolidation due to the new acquisition of ownership enabling the Company and its subsidiaries to exercise substantial control.
(4) HAOSVT and WISCO, which had been included in the 2002 consolidation, are excluded in 2003 consolidation due to the disposal of ownership.

Yundal Motor company and subsidiaries
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2004 AND 2003

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

Basis of Consolidated Financial Statement Presentation
The Company maintains its official accounting records in Korean won and prepares statutory consolidated financial statements in the Korean language (Hangul) in conformity with the accounting principles generally accepted in the Republic of Korea. Certain accounting principles applied by the Company that conform with financial accounting standards and accounting principles in the Republic of Korea may not conform with generally accepted accounting principles in other countries. Accordingly, these financial statements are intended for use by those who are informed about Korean accounting principles and practices. The accompanying financial statements have been condensed, restructured and translated into English from the Korean language financial statements. Certain information included in the Korean language financial statements, but not required for a fair presentation of the Company and its subsidiaries' financial position, results of operations or cash flows, is not presented in the accompanying financial statements.

The U.S. dollar amounts presented in these financial statements were computed by translating the Korean won into U.S. dollars based on the market average exchange rate announced by Seoul Money Brokerage Services, Ltd. of $\mathrm{H1}, 043.80$ to US $\$ 1.00$ at December 31, 2004, solely for the convenience of the reader. This convenience translation into U.S. dollars should not be construed as a representation that the Korean won amounts have been, could have been, or could in the future be, converted at this or any other rate of exchange.

The Company prepared its financial statements as of December 31, 2004 in accordance with Financial Accounting Standards and Statements of Korea Accounting Standards (SKAS) in the Republic of Korea

In 2004, the Company additionally adopted SKAS No. 10 - "Inventories" and No. 13 - "Troubled Debt Restructurings", which are effective from January $1,2004$.

The Company's accounting policies have not been changed since the preparation of the 2003 financial statements, except for changes due to the application of the above SKAS. The significant accounting policies followed by the Company in the preparation of its consolidated financial statements are summarized below.

Principles of Consolidation
The consolidated financial statements include the individual accounts of the Company and its domestic and foreign subsidiaries over which the Company has control, is the largest shareholder and owns more than 30 percent of the voting shares, except for companies with total assets of less than $\forall 7,000$ million (US $\$ 6,706$ thousand) at the end of the preceding fiscal year. Investments in affiliates in which a consolidated entity is able to exercise significant influence over the operating and financial policies of a non-consolidated company are accounted for using the equity method. Significant influence is deemed to exist when the investor owns more than twenty percent of the investee's voting shares unless there is evidence to the contrary. If the changes in the investment value due to the changes in the net assets of affiliates, whose individual beginning balance of total assets or paid-in capital at the date of its establishment is less than $\forall 7,000$ million (US $\$ 6,706$ thousand), are not material, investments in affiliates can be excluded from using the equity method

The investment account of the Company and corresponding equity accounts of subsidiaries are eliminated at the dates the Company obtained control over the subsidiaries. The difference between the investment cost and the fair value of the Company's portion of assets acquired less liabilities assumed of a subsidiary is accounted for as goodwill or negative goodwill. Goodwill is amortized on a straight-line basis over its useful life, not exceeding twenty years. The amount of negative goodwill not exceeding the total fair value of acquired identifiable non-monetary assets is recognized as income on a straight-line basis over the remaining weighted average useful

YUNDAI MOTOR COMPANY AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2004 AND 2003
life of the identifiable acquired depreciable assets and the amount of negative goodwill in excess of the total fair value of the acquired identifiable non-monetary assets is recognized as non-operating gain at the date of acquisition.

When the Company acquires additional interests in a subsidiary after obtaining control over the subsidiary, the difference between incremental price paid by the Company and the amount of incremental interest in the shareholders' equity of the subsidiary is reflected in the consolidated capital surplus. In case a subsidiary still belongs to a consolidated economic entity after the Company disposes a portion of the stocks of subsidiaries to non-subsidiary parties, gain or loss on disposal of the subsidiary's stock is accounted for as consolidated capital surplus.

When consolidated companies are merged together during a fiscal year, for purposes of consolidation, the merger is regarded as additional acquisition of ownership. The net income for the acquiree as of the merger date is reflected in the consolidated statemen of income.

Inter-company receivables, payables, revenues and expenses arising from transactions between the Company and its subsidiaries or among subsidiaries are eliminated against each other in the consolidated financial statements. On sales from the Company to its subsidiaries (downstream sales), the full amounts of unrealized gains or loss are eliminated in the consolidated income and charged (credited) to the majority interests. On sales from a subsidiary to the Company (upstream sales), unrealized gains and losses are eliminated and allocated proportionately between majority and minority interests.

The accounting methods adopted by the Company and its subsidiaries for similar transactions and circumstances are generally the same. However, if the differences resulting from applying different accounting methods are not material, such different methods are applied. Financial statements of a subsidiary as of the same closing date of the Company are used in preparing the consolidation.

## Revenue Recognition

Sales of goods is recognized at the time of shipment only if it meet the conditions that significant risks and rewards of ownership of the goods have been transferred to the customer, and neither continuing managerial involvement nor effective control over the goods sold is retained. Revenue arising from rendering of services is generally recognized by the percentage-of-completion method at the balance sheet date. In addition, revenue arising from interest, dividends or royalties is recognized when it is probable that future economic benefits will flow into the Company and those benefits can be measured reliably.

In the case of subsidiaries in financial business, interest revenues earned on financial assets are recognized as time passes using the level yield method, and fees and commissions in return for services rendered are recognized as services are provided.

## Allowance for Doubtful Accounts

The Company provides an allowance for doubtul accounts based on management's estimated loss on uncollectible accounts

## Inventories

Inventories are stated at the lower of cost or net realizable value, cost being determined by the moving average cost method.

Yundal MOTOR COMPANY AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2004 AND 2003

Investment Securities Other Than Those Accounted for Using the Equity Method
Classification of Securities
At acquisition, the Company classifies securities into one of the three categories; trading, held-to-maturity or available-for-sale. Trading securities are those that were acquired principally to generate profits from shor-t-erm fluctuations in prices. Held-t-maturity securities are those with fixed or determinable payments and fixed maturity that the Company has the positive intent and ability to hold to maturity. Available-for-sale securities are those not classified as either held-t-maturity or trading securities. Trading securities are classified as short-term investment securities, whereas available-for-sale and held-to-maturity securities are classified as long-term investment securities, except for those whose maturity dates or whose likelihood of being disposed of are within one year from balance sheet date, which are classified as short-term investment securities.

## Valuation of Securitie

Securities are recognized initially at cost, which includes the market price of the consideration given to acquire them and incidental expenses. If the market price of the consideration is not reliably determinable, the market prices of the securities purchased are used as the basis for measurement. If neither the market prices of the consideration given nor those of the acquired securities are available, the acquisition cost is measured at the best estimates of its fair value.

After initial recognition, held-to-maturity securities are stated at amortized cost. The difference between their acquisition costs and face values of held-to-maturity securities is amortized over the remaining term of the securities by applying the effective interest method and added to or subtracted from the acquisition costs and interest income of the remaining period. Trading securities are valued at fai value, with unrealized gains or losses included in current operations. Available-for-sales securities are also valued at fair value, with unrealized gains or losses included in capital adjustments, until the securities are sold and if the securities are determined to be impaired, the lump-sum cumulative amount of capital adjustments are included in current operations. However, available-for-sales securities that are not traded in an active market and whose fair values cannot be reliably estimated are accounted for at their acquisition costs. For those securities that are traded in an active market, fair values refer to those quoted market prices, which are measured as the closing price at the balance sheet date. The fair value of non-marketable debt securities are measured at the discounted future cash flows by using the discount rate that appropriately reflects the credit rating of issuing entity assessed by a publicly reliable independent credit rating agency. If application of such measurement method is not feasible, estimates of the fair values may be made using a reasonable valuation model or quoted market prices of similar debt securities issued by entities conducting similar business in similar industries.

Securities are evaluated at each balance sheet date to determine whether there is any objective evidence of impairment loss. When any such evidence exists, unless there is a clear counter-evidence that recognition of impairment is unnecessary, the Company estimates the recoverable amount of the impaired security and recognizes any impairment loss in current operations. The amount of estimates the recoverable amount of the impaired security and recognizes any impairment loss in current operations. The amount of
impairment loss of the held-to-maturity security or non-marketable equity security is measured as the difference between the recoverable amount and the carrying amount. The recoverable amount of held-to maturity security is the present value of expected future cash flows discounted at the securities' original effective interest rate. For available-for-sale debt or equity security stated at fair value, the amount of impairment loss to be recognized in the current period is determined by subtracting the amount of impairment loss of debt or equity security already recognized in prior period from the amount of amortized cost in excess of the recoverable amount for debt security or the amount of the acquisition cost in excess of the fair value for equity security. For non-marketable equity securities accounted for at acquisition costs, the impairment loss is equal to the difference between the recoverable amount and the carrying amount.

YUNDAI MOTOR COMPANY AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2004 AND 2003

If the realizable value subsequently recovers, in case of a security stated at fair value, the increase in value is recorded in current operations, up to the amount of the previously recognized impairment loss, while for the security stated at amortized cost or acquisition cost, the increase in value is recorded in current operation, so that its recovered value does not exceed what its amortized cost would be as of the recovery date if there had been no impairment loss.

When transfers of securties between categories are needed because of changes in an entity's intention and ability to hold those securities, such transfer is accounted for as follows: trading securities cannot be reclassified into available-for-sale and held-tomaturity securities, and vice versa, except when certain trading securities lose their marketability. Available-for-sale securities and held-to-maturity securities can be reclassified into each other after fair value recognition. When held-to-maturity security is reclassified into available-for-sale security, the difference between the book value and fair value is reported in capital adjustments. Whereas, in case available-for-sale security is reclassified into held-to-maturity securities, the difference is reported in capital adjustments and amortized over the remaining term of the securities using the effective interest method.

Investment Securities Accounted for Using the Equity Method
Equity securities held for investment in companies in which the Company is able to exercise significant influence over the operating and financial policies of the investees are accounted for using the equity method. The Company's share in the net income or net loss of investees is reflected in current operations. Changes in the retained earnings, capital surplus or other capital accounts of investees are accounted for as an adjustment to retained earnings, capital surplus or capital adjustments.

Property, Plant and Equipment and Related Depreciation
Property, plant and equipment are recorded at cost, except for assets revalued upward in accordance with the Asset Revaluation Law of Korea. Routine maintenance and repairs are expensed as incurred. Expenditures that result in the enhancement of the value o extension of the useful lives of the facilities involved are treated as additions to property, plant and equipment.

Depreciation is computed using the straight-line method based on the estimated useful lives of the assets as follows:

|  |  |
| :--- | :---: |
| Buildings and structures |  |
| Machives (years) |  |
| Machinery and equipment | $2-60$ |
| Vehicles | $2-20$ |
| Toots, dies and molds | $2-10$ |
| Other equipment | $2-10$ |
|  | $2-10$ |

The Company assesses any possible recognition of impairment loss when there is an indication that expected future economic benefits of a tangible asset is considerably less than its carrying amount, as a result of technological obsolescence, rapid declines in market value or other causes of impairment. When it is determined that an asset may have been impaired and that its estimated total future cash flows from continued use or disposal is less than its carrying amount, the carrying amount of a tangible asset is reduced to its recoverable amount and the difference is recognized as an impairment loss. If the recoverable amount of the impaired asset exceeds its carrying amount in subsequent reporting period, the amount equal to the excess is treated as the reversal of the impairment loss; however, it cannot exceed the carrying amount that would have been determined had no impairment loss been recognized.

HYUNDAI MOTOR COMPANY AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2004 AND 2003

## Intangibles

Intangible assets are stated at cost, net of accumulated amortization. Subsequent expenditures on intangible assets after their purchases or completions, which will probably enable the assets to generate future economic benefits and can be measured and attributed to the assets reliably, are treated as additions to intangible assets.

Amortization is computed using the straight-line method based on the estimated useful lives of the assets as follows:

|  | Useful lives (years) |
| :--- | :---: |
|  | Woodwill (Negative goodwill) |
| Within 20 years |  |
| Industrial property rights | $3-40$ |
| Development costs | $3-10$ |
| Other | $3-40$ |

If the recoverable amount of an intangible asset becomes less than its carrying amount as a result of obsolescence, sharp decline in market value or other causes of impairment, the carrying amount of an intangible asset is adiusted to its recoverable amount and the reduced amount is recognized as impairment loss. If the recoverable amount of a previously impaired intangible asset exceeds its carrying amount in subsequent periods, an amount equal to the excess is recorded as reversal of impairment loss; however, it canno exceed the carrying amount that would have been determined had no impairment loss been recognized in prior years

## Financing Costs

The Company recognizes all financing costs including interest expense and similar expenses in current operations,
Valuation of Receivables and Payables at Present Value
Receivables and payables arising from long-term installment transactions, long-term cash loans (borrowings) and other similar loan (borrowing) transactions are stated at present value, if the difference between nominal value and present value is material. The present value discount is amortized using the effective interest rate method

## Discount on Debentures

Discount on debentures is the difference between the issued amount and the face value of debentures. It is presented as a deduction from to the face value of debentures and amortized over the redemption period of the debentures using the effective interest rate method. Amortization of discount is recognized as interest expense on the debentures.

YUNDAI MOTOR COMPANY AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2004 AND 2003

## Accounting for Lease Contract

In case the risk and benefit from the ownership of the leased property is de facto transferred to the lessee, such lease is classified as a financial lease, otherwise, it is classified as an operating lease.

The lease that is non-cancelable in substance for the entire lease term is classified as a financial lease if at least one of the following conditions are met: (1) The ownership of the leased property is to be transferred to the lessee at the end or before of the lease term for free or some agreed price; (2) The lessee has a bargain purchase option; (3) The lease term is not less than 75/100 of the estimated economic life of the leased property; and (4) The present value of the basic lease rentals as of the inception of the lease using the implicit interest rate is not less than $90 / 100$ of the fair value of the leased property

The lower of the present value after discounting basic lease rentals by the implicit interest rate and the fair value of leased property are respectively recorded as assets and liabilities on financial lease. Leased assets are depreciated consistently with the depreciation of the same or similar tangible assets, which the lessee owns.

In the case of an operating lease, basic lease rentals, in principle, are charged to expenses on a straight-line basis over the lease term. However, when there is any method that better represents the procedure of allocation of expenses related to lease, this method may be applied. Contingent rentals are charged to expenses when they are incurred. However, if payment of contingent rental is uncertain, contingent rentals may be charged as expense when they become due for payment.

## Accrued Severance Benefits

Employees and directors of the Company and its subsidiaries are entitled to receive a lump-sum payment upon termination of their service based on the applicable severance plan of each company. The accrued severance benefits that would be payable assuming all eligible employees of the Company and its domestic subsidiaries terminated their employment amount to $W 2,797,232$ million (US\$2,679,854 thousand) and $\$ 2,777,405$ million (US $\$ 2,660,859$ thousand) as of December 31, 2004 and 2003, respectively.

Accrued severance benefits are funded through an individual severance insurance plan. Individual severance insurance deposits, of which a beneficiary is a respective employee, are presented as deduction from accrued severance benefits. Actual payments of severance benefits amounted to $\$ 538,361$ million (US $\$ 515,770$ thousand) and $\$ 406,840$ million (US $\$ 389,768$ thousand) in 2004 and 2003, respectively

## Accrued Warranties and Product Liabilities

The Company and its subsidiaries generally provide a warranty to the ultimate consumer with each product and accrue warranty expense at the time of sale based on actual claims history. Also, the Company accrues potential expenses, which may occur due to expense at the time of sale based on actual claims history. Also, the Company accrues potential expenses, which may occur due to
product liability suits, pending voluntary recall campaign and other obligation as of the balance sheet date. Actual costs incurred are charged against the accrual when paid. Until 2003, the Company recognized accrued liabilities for the provision for the projected costs for dismantling and recycling vehicles the Company sold in European Union region to comply with a European Parliament directive regarding End-of-Life Vehicles (ELV). However, in 2004, the Company revised the contracts with most of its agents in the European Union by which the agents are responsible for all of the costs of the dismantling and recycling the vehicles placed in service in the future. The Company reversed the accrued liabilities exceeding the estimated expense by \#305,765 million (US $\$ 292,934$ thousand) in 2004.

Yundal MOTOR COMPANY AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2004 AND 2003

## Stock Options

The Company and its subsidiaries compute total compensation expense to stock options, which are granted to employees and directors, by the fair value method using the option-pricing model. The compensation expense has been accounted for as a charge to current operations and a credit to capital adjustments from the grant date using the straight-line method.

## Derivative Instruments

All derivative instruments are accounted for at fair value with the valuation gain or loss recorded as an asset or liability. If the derivative instrument is not part of a transaction qualifying as a hedge, the adjustment to fair value is reflected in current operations. The accounting for derivative transactions that are part of a qualified hedge based both on the purpose of the transaction and on meeting the specified criteria for hedge accounting differs depending on whether the transaction is a fair value hedge or a cash flow hedge. Fair value hedge accounting is applied to a derivative instrument designated as hedging the exposure to changes in the fair value of an asset or a liability or a firm commitment (hedged item) that is attributable to a particular risk. The gain or loss both on the hedging derivative instruments and on the hedged item attributable to the hedged risk is reflected in current operations. Cash flow hedge accounting is applied to a derivative instrument designated as hedging the exposure to variability in expected future cash flows of an asset or a liability or a forecast transaction that is attributable to a particular risk. The effective portion of gain or loss on a derivative instrument designated as a cash flow hedge is recorded as a capital adjustment and the ineffective portion is recorded in current operations. The effective portion of gain or loss recorded as a capital adjustment is reclassified to current earnings in the same period during which the hedged forecasted transaction affects earnings. If the hedged transaction results in the acquisition of an asset or the incurrence of a liability, the gain or loss in capital adjustment is added to or deducted from the asset or the liability.

The Company and its domestic subsidiaries entered into derivative instrument contracts including forwards, options and swaps to hedge the exposure to changes in foreign exchange rate. As of December 31, 2004 and 2003, the Company and its domestic subsidiaries deferred the loss of $\$ 17,051$ million (US $\$ 16,335$ thousand) and $\forall 883,863$ million (US $\$ 80,344$ thousand), respectively, on valuation of the effective portion of derivative instruments for cash flow hedging purposes from forecasted exports as capital adjustments. The Company and its subsidiaries recognized loss on valuation of the ineffective portion of such derivative instruments and the other derivative instruments in current operations.
In 2004 and 2003, the Company and its subsidiaries recognized the net gain of $甘 79,037$ million (US $\$ 75,720$ thousand) and the net loss of W 39,548 million (US $\$ 37,888$ thousand), respectively, on valuation of the ineffective portion of such instruments and the other derivative instruments in current operations.

The Company entered into derivative instrument contracts with the settlement for the difference between the fair value and the contracted initial price of Kia Motors Corporation shares as follows:

| Contract Parties | Derivatives | Period | Number of Kia shares | Initial Price |
| :---: | :---: | :---: | :---: | :---: |
| Credit Suisse First Boston International | Equity swap | September 17, 2003~ <br> September 8, 2008 | 12,145,598 | US\$8.2611 |
| Credit Suisse First Boston International | Call option (*) | - | 12,145,598 | US $\$ 11.5300$ |
| Credit Suisse First Boston International | Equity swap |  | 21,862,076 | US\$8.2611 |
| JP Morgan Chase Bank, London Branch | Equity swap |  | 14,574,717 | US\$7.8811 |

(*) The Company has the position of seller.

Yundal Motor company and subsidiaries
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2004 AND 2003

The gain or loss on valuation of these derivatives related to the fair value of KIA shares is recognized in current operations. As of December 31, 2004, all premiums to be paid by the Company are recorded as accounts payable - other in current liabilities of \# 24,168 million (US\$ 23,154 thousand) and long-term other accounts payable in long-term liabilities of $\# 60,492$ million (US $\$ 57,954$ thousand), after deducting the present value discount of $\$ 11,891$ million (US $\$ 11,392$ thousand) and the present value of all premiums on the effective date of contracts is recorded as deferred derivative assets in other assets. Also, as of December 31, 2004, all premiums to be received by the Company are recorded as accounts receivable-other in current assets of W3,962 million (US $\$ 3,796$ thousand) and long-term other accounts receivable in non-current assets of $\forall 9,771$ million (US $\$ 9,361$ thousand), after deducting the present value discount of $\forall 2,115$ million (US $\$ 2,026$ thousand) and the present value of such premiums on the effective date of contract is recorded as deferred derivatives liabilities in other long-term liabilities. As of December 31, 2003, all premiums to be paid by the Company are recorded as long-term other accounts payable in long-term liabilities of $\forall 889,864$ million (US $\$ 86,093$ thousand) and accounts payable - other of $W 27,706$ million (US $\$ 26,543$ thousand), after deducting the present value discount of W20,959 million (US $\$ 20,080$ thousand). Also, as of December 31, 2003, all premiums to be received by the Company are recorded as long-term other accounts receivable of $W 14,745$ million (US $\$ 14,126$ thousand) and accounts receivable-other of W 4,547 milion (US $\$ 4,356$ thousand), after deducting the present value discount of $\# 3,441$ million (US $\$ 3,297$ thousand). The present value discount is amortized using the effective interest method

Accounting for Foreign Currency Transaction and Translation
The Company and its domestic subsidiaries maintain their accounts in Korean won. Transactions in foreign currencies are recorded in Korean won based on the prevailing rates of exchange on the transaction dates. Monetary accounts with balances denominated in foreign currencies are recorded and reported in the accompanying financial statements at the exchange rates prevailing at the balance sheet dates. The balances have been translated using the market average exchange rate announced by Seoul Money Brokerage Services, Ltd., which was $\# 1,043.80$ and $\# 1,197.80$ to US $\$ 1.00$ at December 31, 2004 and 2003, respectively, and translation gains or losses are reflected in current operations.

Assets and liabilities of subsidiaries outside the Republic of Korea are translated at the rate of exchange in effect at the balance shee dates; income and expenses of subsidiaries are translated at the average rates of exchange prevailing during the year, which was \#1,146.14 and $\# 1,191.60$ to US $\$ 1.00$ in 2004 and 2003, respectively. Cumulative translation debits or credits, which occurred in the translations of financial statements of foreign subsidiaries and branches, are recorded as capital adjustments.

Income Tax Expense
Income tax expense is determined by adding or deducting the total income tax and surtaxes to be paid for the current period and the changes in deferred income tax assets (liabilities).

## Earnings per Common Share

Primary earnings per common share is computed by dividing net income, after deduction for expected dividends on preferred stock by the weighted average number of common shares. The number of shares used in computing earnings per common share is $217,655,607$ and $218,173,808$ in 2004 and 2003 , respectively. Earnings per diluted common share is computed by dividing net income, after deduction for expected dividends on preferred stock and addition for the effect of expenses related to dilutive securities on net income, by the number of the weighted average number of common shares plus the dilutive potential common shares. The number of shares used in computing earnings per diluted common share is 218,223,739 and 218,859,929 in 2004 and 2003 respectively.

YUNDAI MOTOR COMPANY AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2004 AND 2003

## eclassifications

For comparative purposes, certain accounts in the consolidated subsidiaries' financial statements were reclassified to conform to the Company's financial statement presentation. Such reclassifications had no effect on the net income or the net equity reported in the consolidated subsidiaries' financial statements. Assets and liabilities in the financial industry are classified by method of curren arrangement. When method of current arrangement is impossible, assets and liabilities are classified to other financial assets and Taillties. In addition, certain accounts in the consolidated financial statements of the prior period were reclassified for comparaiu purposes. Such reclassifications had no effect on the consolidated net income or net equity in the accompanying financial statement of the prior period.

## inventories:

Inventories as of December 31, 2004 and 2003 consist of the following:

|  | Korean won(in millions) |  | $\begin{aligned} & \text { Translation into } \\ & \text { U. S. dollars (Note 2) } \\ & \text { (in thousands) } \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Accounts | 2004 | 2003 | 2004 | 2003 |
| Finished goods and merchandise | W4,297,037 | *2,844,499 | \$4,116,725 | \$2,725,137 |
| Semi finished goods and work in process | 794,303 | 829,780 | 760,972 | 794,961 |
| Raw materials and supplies | 866,274 | 650,427 | 829,923 | 623,134 |
| Materials in transit | 976,921 | 1,155,321 | 935,928 | 1,106,841 |
| Other | 6,007 | 18,502 | 5,755 | 17,726 |
|  | W6,940,542 | *5,498,529 | \$6,649,303 | \$5,267,799 |

## 4. SHORT-TERM INVESTMENT SECURITIES

Shor-term investment securities as of December 31, 2004 consist of the following:

|  |  | Korean won (in millions) | Translation into U.S. dollars (Note 2) (in thousands) |
| :---: | :---: | :---: | :---: |
| Description | Acquisition cost | Book value | Book value |
| Trading securities |  |  |  |
| Beneficiary certificates | W240,396 | W241,309 | \$231,183 |
| Available-for-sale securities |  |  |  |
| Government bonds | 1,009 | 1,009 | 967 |
| Asset backed securities | 11,167 | 4,667 | 4,471 |
| Beneficiary certificates | 222,057 | 222,726 | 213,380 |
| Held-to-maturity securities |  |  |  |
| Government bonds | 1,507 | 1,507 | 1,444 |
|  | W476,136 | W471,218 | \$451,445 |

YUNDAI MOTOR COMPANY AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2004 AND 2003

Trading securties and available-for-sale securities in short-term investment securities are stated at fair value with the resulting net gain on valuation of trading securities amounting to W913 million (US\$875 thousand) recognized in current operations, and the difference between the acquisition costs and fair value of available-for-sale securities owned directly by the Company and the Company's wnership portion of such difference that occurred in the available-for-sale securities owned by its subsidiaries are recorded in capita adjustments (see Note 16).

Short-term investment securities as of December 31, 2003 consist of the following:

|  |  | Korean won (in millions) | $\begin{aligned} & \text { Translation into } \\ & \text { U.S. dollars (Note 2) } \\ & \text { (in thousands) } \end{aligned}$ |
| :---: | :---: | :---: | :---: |
| Description | Acquisition cost | Book value | Book value |
| Trading securities |  |  |  |
| Beneficiary certificates | * 45,168 | W 26,634 | \$25,516 |
| Available-for-sale securities |  |  |  |
| Government bonds | 58 | 58 | 56 |
| Asset backed securities | 11,993 | 11,993 | 11,490 |
| Beneficiary certificates | 158,666 | 212,147 | 203,245 |
| Other | 136,521 | 136,521 | 130,792 |
| Held-to-maturity securities |  |  |  |
| Government bonds | 6,445 | 6,445 | 6,174 |
|  | W368,851 | W393,798 | \$377,273 |

Trading securities and available-for-sale securities in short-term investment securities are stated at fair value with the resulting net loss on valuation of trading securities amounting to $W 28,534$ million (US $\$ 23,822$ thousand) recognized in current operations, and the differences between the acquisition costs and fair value of available-for-sale securities owned directly by the Company and the Company's ownership portion of such difference that occurred in the available-for-sale securities owned by its subsidiaries are ecorded in capital adjustments (see Note 16)

## 5. LONG-TERM INVESTMENT SECURITIES:

(1) Long-term investment securities as of December 31, 2004 and 2003 consist of the following:

|  | Korean won(in millions) |  | $\begin{aligned} & \text { Translation into } \\ & \text { U. S. dollars (Note 2) } \\ & \text { (in thousands) } \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Description | 2004 | 2003 | 2004 | 2003 |
| Available-for-sale securities |  |  |  |  |
| Equity securities stated at fair value | *558,802 | \#512,589 | \$535,353 | \$491,080 |
| Equity securities stated at acquisition cost | 192,608 | 173,243 | 184,526 | 165,973 |
| Debt securities | 2,120,040 | 1,704,053 | 2,031,079 | 1,632,547 |
|  | 2,871,450 | 2,389,885 | 2,750,958 | 2,289,600 |
| Held-to-maturity securities |  |  |  |  |
| Debt securities | 13,301 | 81,270 | 12,743 | 77,860 |
|  | * 2,884,751 | W $2,471,155$ | \$2,763,701 | \$2,367,460 |

YUNDAI MOTOR COMPANY AND SUBSIDIARIES
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(2) Equity securities stated at fair value included in long-term investment securities as of December 31, 2004 consist of the following:

|  |  | Korean won <br> (in millions) | $\begin{aligned} & \text { Translation into } \\ & \text { U. S. dollars (Notet 2) } \\ & \text { (in thousands) } \end{aligned}$ | (\%) |
| :---: | :---: | :---: | :---: | :---: |
| Companies | Acquisition cost | Book value | Book value | Ownership percentage (*2) |
| \| N S Steel (*) ${ }^{\text {(1) }}$ | *137,175 | *317,911 | \$304,571 | 25.76 |
| Jin Heung Mutual Savings Bank | 2,166 | 1,308 | 1,253 | 8.66 |
| Korea Mutual Savings Bank | 2,846 | 3,325 | 3,186 | 8.13 |
| Saehan Media | 4,933 | 3,499 | 3,352 | 6.52 |
| Koentec | 1,550 | 5,409 | 5,182 | 6.20 |
| Korea Information Service, Inc. | 5,252 | 4,140 | 3,966 | 4.41 |
| Daewoo Engineering \& Construction Co., Ltd. | 42,483 | 64,511 | 61,804 | 3.05 |
| Hyundai Heavy Industries Co., Ltd. | 56,924 | 75,446 | 72,280 | 2.88 |
| Daewoo International Corporation | 9,822 | 24,648 | 23,614 | 2.49 |
| Hyundai Information Technology Co., Ltd. | 10,000 | 1,217 | 1,166 | 2.21 |
| LG Telecom, Ltd. | 19,851 | 14,895 | 14,270 | 1.34 |
| Hyundai Corporation | 13,626 | 850 | 814 | 1.08 |
| Doosan Industrial Development Co., Ltd. | 2,186 | 2,093 | 2,005 | 0.95 |
| ICOLS Inc. | 80 | 70 | 67 | 0.51 |
| Hyundai Merchant Marine Co., Ltd. | 7,329 | 8,432 | 8,078 | 0.55 |
| Kanglim Co., Ltd. | 347 | 31 | 30 | 0.38 |
| KT Freetel | 18,000 | 13,742 | 13,165 | 0.30 |
| Hyundai Engineering \& Construction Co., Ltd. | 13,332 | 4,581 | 4,389 | 0.27 |
| SeAH Besteel Co., Ltd. (formerlly Kia Steel Co., Ltd.) | 2,451 | 602 | 577 | 0.19 |
| Hynix Semiconductor Inc. | 2,047 | 8,411 | 8,058 | 0.16 |
| Wigoglobal Co., Ltd. | 904 | 5 | 5 | 0.12 |
| Tong Yang Investment Bank | 282 | 36 | 34 | 0.01 |
| Aztech WB | 152 | 60 | 57 | - |
| Treasury Stock Fund | 3,425 | 3,498 | 3,351 | - |
| Other | 67 | 82 | 79 | - |
|  | W 357,230 | W558,802 | \$535,353 |  |

${ }^{*}$ (1) Excluded in applying the equity method since a part of ownership is restricted to voting rights in accordance with the laws, and the Company and its subsidiaries believe there is no significant influence on the investees.
(*2) Ownership percentage is calculated by combining the ownership of the Company and its subsidiaries.
The differences between the acquisition cost and the book value stated at fair value in short-term investment securities and long-term investment securities are recorded in capital adjustments (see Note 16). As of December 31, 2004, gain on valuation of available-for-sale securities in capital adjustments of $\mathrm{H} 490,869$ million (US\$470,271 thousand) consist of the difference that occurred in the investment securties owned directly by the Company and the Company's ownership portion of such difference that occurred in the investment securties owned by its subsidiaries.

YUNDAI MOTOR COMPANY AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2004 AND 2003

Equity securities stated at fair value included in long-term investment securities as of December 31, 2003 consist of the following

|  |  | Korean won <br> (in millions) | $\begin{aligned} & \text { Translation into } \\ & \text { U. s. dollars (Note 2) } \\ & \text { (in thousands) } \end{aligned}$ | (\%) |
| :---: | :---: | :---: | :---: | :---: |
| Companies | Acquisition cost | Book value | Book value | Ownership percentage (*2) |
| INI Stee ( ${ }^{* 11)}$ | * 137,175 | W247,264 | \$236,888 | 23.81 |
| Jin Heung Mutual Savings Bank | 2,166 | 1,990 | 1,906 | 8.66 |
| Korea Mutual Savings Bank | 2,846 | 3,501 | 3,354 | 8.13 |
| Saehan Media | 4,933 | 3,284 | 3,146 | 6.52 |
| Korea Information Service, Inc. | 5,252 | 8,301 | 7,953 | 4.41 |
| Daewoo Engineering \& Construction Co., Ltd. | 42,483 | 56,945 | 54,555 | 3.06 |
| Hyundai Heavy Industries CO., Ltd. | 56,924 | 82,125 | 78,679 | 2.88 |
| Daewoo International Corporation | 9,822 | 17,301 | 16,575 | 2.51 |
| Hyundai Information Technology Co., Ltd. | 10,000 | 1,260 | 1,207 | 2.21 |
| Korea Industrial Development Co., Ltd. | 5,058 | 3,279 | 3,141 | 2.20 |
| ICOLS Inc. | 160 | 272 | 261 | 1.78 |
| LG Telecom, Ltd. | 19,851 | 13,536 | 12,968 | 1.34 |
| Hyundai Corporation | 13,626 | 747 | 716 | 1.08 |
| Chohung Bank | 73,545 | 26,705 | 25,585 | 0.95 |
| Hyundai Merchant Marine Co., Ltd. | 7,329 | 5,565 | 5,332 | 0.55 |
| Hyundai Engineering \& Construction Co., Ltd. | 13,332 | 3,053 | 2,925 | 0.53 |
| Kanglim Co., Ltd. | 347 | 48 | 46 | 0.38 |
| KT Freetel | 18,000 | 10,627 | 10,181 | 0.29 |
| Prochips Technology Inc. | 904 | 33 | 32 | 0.22 |
| Kia Steel Co., Ltd. | 955 | 779 | 746 | 0.19 |
| Hynix Semiconductor Inc. | 2,047 | 4,043 | 3,873 | 0.16 |
| Treasury Stock Fund | 4,067 | 1,498 | 1,435 | - |
| Stock Market Stabilization Fund | 6,010 | 20,414 | 19,558 | - |
| Other | 313 | 19 | 18 | - |
|  | W437,145 | W512,589 | \$491,080 |  |

(*1) Excluded in applying the equity method since a part of ownership is restricted to voting rights in accordance with the laws, and the Company and subsidiaries believe there is no significant influence on the investees.
(*2) Ownership percentage is calculated by combining the ownership of the Company and its subsidiaries.
The differences between the acquisition cost and the book value stated at fair value in short-term investment securities and long-term investment securities are recorded in capital adjustments (see Note 16). As of December 31, 2003, gain on valuation o available-for-sale securities in capital adjustments of $\# 361,630$ million (US $\$ 346,455$ thousand) consist of the difference that occurred in the investment securties owned directly by the Company and the Company's ownership portion of such difference that occurred in the investment securrities owned by its subsidiaries.

YUNDAI MOTOR COMPANY AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2004 AND 2003
(3) Equity securities stated at acquisition cost included in long-term investment securties as of December 31, 2004 consist of the following:

|  |  | Korean won (in millions) | $\begin{aligned} & \text { Translation into } \\ & \text { U. s. dollars (Note 2) } \\ & \text { (in thousands) } \end{aligned}$ | (\%) |
| :---: | :---: | :---: | :---: | :---: |
| Companies | Acquisition cost | Book value | Book value | $\begin{gathered} \text { Ownership } \\ \text { percentage (*3) } \end{gathered}$ |
| Hyundai Motor Norway AS | W2,123 | *2,123 | \$2,034 | 100.00 |
| Hyundai Motor Hungary | 721 | 721 | 691 | 100.00 |
| Hyundai Jingxian Motor Safeguard |  |  |  |  |
| Service Co., Ltd. (*1) | 4,907 | 4,907 | 4,701 | 91.75 |
| NGVTEK.com (*1) | 571 | 571 | 547 | 53.66 |
| Hyundai-Motor Group China Ltd. | 2,534 | 2,534 | 2,428 | 50.00 |
| Seoul Metro 9th line (*2) | 2,153 | 2,153 | 2,063 | 29.40 |
| Michigan Global Culture Investment | 1,000 | 1,000 | 958 | 20.00 |
| Amco Corp. | 1,024 | 1,024 | 981 | 19.99 |
| Heesung PM Tech Corporation | 1,194 | 1,194 | 1,144 | 19.90 |
| Dongyong Industries Co ., Ltd. | 241 | 241 | 231 | 19.23 |
| Hyundai RB Co. | 550 | 550 | 527 | 18.64 |
| Jinil MVC Co., Ltd. | 180 | 180 | 172 | 18.00 |
| Mobil.Com Co., Ltd. | 1,800 | 1,800 | 1,724 | 17.39 |
| Clean Air Technology Inc. | 500 | 500 | 479 | 16.13 |
| Industri Otomotif Komersial | 4,439 | 4,439 | 4,253 | 15.00 |
| Hyundai Technology Investment Co., Ltd. | 4,490 | 4,490 | 4,302 | 14.97 |
| Hyundai Unicorns Co., Ltd. | 5,795 | 137 | 131 | 14.90 |
| Hyundai Research Institute | 1,359 | 1,271 | 1,218 | 14.90 |
| Mando Map \& Soft Co., Ltd. | 778 | 778 | 745 | 14.00 |
| Gyeongnam Credit Guarantee Foundation | 2,500 | 2,500 | 2,395 | 13.66 |
| Kihyup Finance, Inc. | 3,700 | 3,700 | 3,545 | 12.75 |
| Micro Infinity | 607 | 607 | 581 | 10.50 |
| Yonhap Capital Co., Ltd. | 10,500 | 10,500 | 10,059 | 10.49 |
| 3 Gcore , Inc. | 225 | 225 | 216 | 10.43 |
| Toba Telecom | 405 | - |  | 10.02 |
| Wisco Co., Ltd. | 349 | 349 | 334 | 9.68 |
| Hyundai Finance Corporation | 9,888 | 9,888 | 9,473 | 9.29 |
| Daejoo Heavy Industry Co. Ltd. | 650 | 650 | 623 | 9.29 |
| Namyang Industrial Co., Ltd. | 200 | 200 | 192 | 8.00 |
| Hankyoreh Plus Inc. | 4,800 | 284 | 272 | 7.41 |
| Hyundai Oil Refinery Co., Ltd. | 88,857 | 88,857 | 85,128 | 7.24 |
| Korea Credit-card Electronic-settlement |  |  |  |  |
| Service Co., Ltd. | 484 | 254 | 243 | 6.72 |
| Korea Smart Card Co., Ltd. | 1,628 | 1,628 | 1,560 | 5.00 |
| Hyundai Asan Corporation | 22,500 | 5,405 | 5,178 | 4.61 |
| U.S. Electrical Inc. | 2,204 | 2,204 | 2,112 | 3.80 |
| Space Imaging LLC | 5,319 | 432 | 414 | 2.16 |
| Dongwon Capital Co., Ltd. | 3,000 | 3,000 | 2,874 | 1.77 |
| KIS Information \& Communication, Inc. | 220 | 220 | 211 | 1.67 |

YUNDAI MOTOR COMPANY AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2004 AND 2003

|  |  | Korean won (in millions) | $\begin{aligned} & \text { Translation into } \\ & \text { U. s. dollars (Note 2) } \\ & \text { (in thousands) } \end{aligned}$ | (\%) |
| :---: | :---: | :---: | :---: | :---: |
| Companies | Acquisition cost | Book value | Book value | Ownership percentage (*3) |
| ROTIS | 1,000 | 8 | 8 | 1.33 |
| Koryo Co., Ltd. | 6,625 | 728 | 697 | 1.02 |
| Korea Software Financial Cooperative | 500 | 500 | 479 | 0.60 |
| Cheju International Convention Center | 500 | 500 | 479 | 0.59 |
| Korea Economy Daily | 168 | 168 | 161 | 0.22 |
| Daewoo Motor Co., Ltd. | 2,213 | - | - | 0.02 |
| Pilot beneficiary certificates | 10,786 | 10,786 | 10,333 | - |
| Machinery Insurance Cooperative | 10,501 | 10,501 | 10,060 | - |
| Badbank Harmony Co., Ltd. | 13,905 | - | - | - |
| Korea Defense Industry Association | 4,890 | 4,890 | 4,685 | - |
| Other | 5,530 | 3,011 | 2,885 | - |
|  | W251,013 | W192,608 | \$184,526 |  |

${ }^{(* 1)}$ The equity securties of these affiliates were excluded from using the equity method since the Company believes the changes in the investment value due to the changes in the net assets of the investee, whose individual beginning balance of total assets or paid-in capital at the date of its establishment is less than $\forall 77,000$ million (US $\$ 6,706$ thousand), are not material.
${ }^{(* 2)}$ This investment security was excluded from using the equity method despite its ownership percentage exceeding twenty percentages, since there is no significant influence on the investee.
(*3) Ownership percentage is calculated by combining the ownership of the Company and its subsidiaries.
In 2004, impairment loss between the acquisition cost and the estimated recoverable amount of Hyundai Information Technology Co. Ltd., Hyundai Corporation, Hyundai Asan Corporation, Space Imaging LLC, Badbank Harmony Co., Ltd. and others are recognized in current operations.

Equity securities stated at acquisition cost included in long-term investment securities as of December 31, 2003 consist of the following:

|  |  | $\underset{\substack{\text { Korran won } \\ \text { (in milions) }}}{ }$ | $\begin{aligned} & \text { Translation into } \\ & \text { U. S. dollars (Note 2) } \\ & \text { (in thousands) } \end{aligned}$ | (\%) |
| :---: | :---: | :---: | :---: | :---: |
| Companies | Acquisition cost | Book value | Book velue | Ownership percentage (*2) |
| Hyundai Jingxian Motor Safeguard Service |  |  |  |  |
| Co., Ltd. (*) | W2,019 | *2,019 | \$1,934 | 84.87 |
| NGVTEK.com (*1) | 571 | 571 | 547 | 53.66 |
| Amco Corp. | 950 | 950 | 910 | 19.99 |
| Dongyong Industries Co., Ltd. | 241 | 241 | 231 | 19.35 |
| Jinil MVC Co., Ltd. | 180 | 180 | 172 | 18.00 |
| Mobil.Com Co., Ltd. | 1,800 | 1,800 | 1,724 | 17.39 |
| Industri Otomotif Komersial | 4,439 | 4,439 | 4,253 | 15.00 |
| Hyundai Technology Investment Co., Ltd. | 4,490 | 4,490 | 4,302 | 14.97 |

YUNDAI MOTOR COMPANY AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2004 AND 2003

|  |  | Korean won <br> (in millions) | Translation into U.S. dollars (Note 2) (in thousands) | (\%) |
| :---: | :---: | :---: | :---: | :---: |
| Companies | Acquisition cost | Book value | Book value | Ownership percentage (*2] |
| Hyundai Unicorns Co., Ltd. | 5,795 | 137 | 131 | 14.90 |
| Hyundai Research Institute | 1,359 | 1,271 | 1,218 | 14.90 |
| Gyeongnam Credit Guarantee Foundation | 2,500 | 2,500 | 2,395 | 13.66 |
| Kihyup Finance, Inc. | 3,700 | 3,700 | 3,545 | 12.75 |
| 3Gcore, Inc. | 225 | 225 | 216 | 10.43 |
| Hyundai Motor Deutschland GmbH | 863 | 863 | 827 | 10.00 |
| Wisco Co., Ltd. | 348 | 280 | 268 | 9.68 |
| Hyundai Finance Corporation | 9,888 | 9,888 | 9,473 | 9.29 |
| Namyang Industrial Co., Ltd. | 200 | 200 | 192 | 8.00 |
| KOENTECH | 1,550 | 1,550 | 1,485 | 7.50 |
| Hankyoreh Plus Inc. | 4,800 | 284 | 272 | 7.41 |
| Hyundai Oil refinery Co., Ltd. | 88,857 | 88,857 | 85,128 | 7.24 |
| Korea Credit-card Electronic-settlement |  |  |  |  |
| Service Co., Ltd. | 484 | 255 | 244 | 6.72 |
| Hyundai Asan Corporation | 22,500 | 8,861 | 8,489 | 5.00 |
| Dongwon Capital Co., Ltd. | 3,000 | 3,000 | 2,874 | 4.62 |
| U.S. Electrical Inc. | 2,204 | 2,204 | 2,112 | 3.80 |
| ROTIS | 1,000 |  |  | 3.76 |
| KIS Information \& Communication, Inc. | 220 | 220 | 211 | 1.67 |
| Yonhap Capital Co., Ltd. | 10,500 | 10,500 | 10,059 | 1.49 |
| Koryo Co., Ltd. | 6,625 | 727 | 697 | 1.02 |
| Korea Software Financial Cooperative | 500 | 500 | 479 | 0.60 |
| Cheju International Convention Center | 500 | 500 | 479 | 0.59 |
| Daewoo Motor Co., Ltd. | 2,213 |  | - | 0.02 |
| Machinery Insurance Cooperative | 8,188 | 8,188 | 7,844 |  |
| Space Imaging LLC | 5,319 | 5,319 | 5,096 |  |
| Korea Defense Industry Association | 4,690 | 4,690 | 4,493 |  |
| Daejoo Heavy Industry Co. Ltd. | 650 | 650 | 623 |  |
| Hyundai RB Co. | 550 | 550 | 527 | - |
| Yonhi Information \& Communication |  |  |  |  |
| Co., Ltd. | 500 | - | - | - |
| Toba Telecom | 405 | - | - |  |
| Other | 5,332 | 2,634 | 2,523 |  |
|  | * 210,155 | W173,243 | \$165,973 |  |

(*1) The equity securities of these affiliates were excluded from using the equity method since the Company believes the changes in the investment value due to the changes in the net assets of the investee, whose individual beginning balance of total assets or paid-in capital at the date of its establishment is less than $\forall 7,000$ million (US $\$ 6,706$ thousand), are not material.
*2) Ownership percentage is calculated by combining the ownership of the Company and its subsidiaries.
In 2003, impairment loss between the acquisition cost and the estimated recoverable amount of Hyundai Unicorns Co., Ltd Hankyoreh Plus Inc. (formerly Internet Hankyoreh Inc.), ROTIS Inc. and others are recognized in current operations.

YUNDAI MOTOR COMPANY AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2004 AND 2003
(4) Debt securities, classified into available-for-sale securities, included in long-term investment securities as of December 31, 2004 consist of the following

|  |  | $\underset{\substack{\text { Korean won } \\ \text { (in millions) }}}{ }$ | $\begin{aligned} & \text { Translation into } \\ & \text { U.S. dollars Note 2) } \\ & \text { (in thousands) } \end{aligned}$ |
| :---: | :---: | :---: | :---: |
| Description | Acquisition cost | Book value | Book value |
| Government bonds | W6,046 | W6,501 | \$6,228 |
| Corporate bonds | 6,085 | 6,085 | 5,830 |
| Asset backed securities | 2,302,323 | 2,107,097 | 2,018,679 |
| Other | 1,153 | 357 | 342 |
|  | * 2,315,607 | W2,120,040 | \$2,031,079 |

Debt securities, classified into available-for-sale securities, included in long-term investment securities as of December 31, 2003 consist of the following:

|  |  | Korean won (in millions) | $\begin{aligned} & \text { Translation into } \\ & \text { U.S. dollars (Note 2) } \\ & \text { (in thousands) } \end{aligned}$ |
| :---: | :---: | :---: | :---: |
| Description | Acquisition cost | Book value | Book value |
| Government bonds | W6,683 | W6,683 | \$6,402 |
| Corporate bonds | 8,584 | 6,204 | 5,944 |
| Asset backed securities | 1,735,478 | 1,690,816 | 1,619,866 |
| Other | 1,153 | 350 | 335 |
|  | * $1,751,898$ | *1,704,053 | \$1,632,547 |

YUNDAI MOTOR COMPANY AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2004 AND 2003
(5) Debt securities included in held-to-maturity of long-term investment securities as of December 31, 2004 consist of the following

|  |  | Korean won (in millions) | $\begin{aligned} & \text { Translation into } \\ & \text { U.S. dollars (Note 2) } \\ & \text { (in thousands) } \end{aligned}$ |
| :---: | :---: | :---: | :---: |
| Description | Acquisition cost | Book velue | Book value |
| Government bonds | W $\mathbf{*} 2,612$ | W 12,612 | \$12,083 |
| Corporate bonds | 689 | 689 | 660 |
|  | W13,301 | W13,301 | \$12,743 |

Debt securities included in held-to-maturity of long-term investment securities as of December 31, 2003 consist of the following

|  |  | Korean won (in millions) | $\begin{aligned} & \text { Translation into } \\ & \text { U.S. dollars Note 2) } \\ & \text { (in thousands) } \end{aligned}$ |
| :---: | :---: | :---: | :---: |
| Description | Acquisition cost | Book value | Book value |
| Government bonds | W21,015 | W21,015 | \$20,133 |
| Corporate bonds | 789 | 789 | 756 |
| Other | 64,700 | 59,466 | 56,971 |
|  | W88,504 | *81,270 | \$77,860 |

(6) Maturity of debt securities as of December 31, 2004 and 2003 consist of the following:

|  | Korean won(in millions) |  |  | $\begin{aligned} & \text { Translation into } \\ & \text { U. s. dollars (Note 2) } \\ & \text { (in thousands) } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
|  | 2004 | 2003 | 2004 | 2003 |
| Maturity | Book value | Book value | Book value | Book value |
| 1 year $\sim 5$ years | *1,760,504 | *1,648,494 | \$1,686,630 | \$1,579,320 |
| 6 years $\sim 10$ years | 372,337 | 136,829 | 356,713 | 131,087 |
| Over 10 years | 500 | - | 479 |  |
|  | W2,133,341 | *1,785,323 | \$2,043,822 | \$1,710,407 |

HYUNDAI MOTOR COMPANY AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2004 AND 2003

## 6. INVESTMENT SECURITIES ACCOUNTED FOR USING THE EQUITY METHOD

(1) Investment securities accounted for using the equity method as of December 31, 2004 and 2003 consist of the following

|  |  |  | Book value |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2004 |  | Korean won (in millions) |  | $\begin{aligned} & \text { Translation into } \\ & \text { U.S. dollars (Note 2) } \\ & \text { (in thousands) } \end{aligned}$ |  |
| Description | Ownership percentage (*2) | Historical cost | 2004 | 2003 | 2004 | 2003 |
| Kia Tigers Co., Ltd. (*1) | 100.00 | W20,300 | W6,024 | *10,090 | \$5,771 | \$9,667 |
| HMJ R\&D (*) ${ }^{(1)}$ | 100.00 | 1,510 | 2,245 | 2,391 | 2,151 | 2,291 |
| Yan Jik Kia Motors A/S (*1) | 100.00 | 1,792 | 1,792 | 1,792 | 1,717 | 1,717 |
| Kia Motors Australia Pty Ltd. (*1) | 100.00 | 825 | 825 |  | 790 | - |
| Wia Automotive Parts Co., Ltd. (*) | 100.00 | 6,975 | 6,975 |  | 6,682 |  |
| Beijing-Hyundai Motor Company | 50.00 | 133,691 | 292,896 | 281,997 | 280,606 | 270,164 |
| Hyundai Assan Otomotive Sanayi |  |  |  |  |  |  |
| Ve Ticaret A.S. (HAOSVT) | 50.00 | 48,013 | 24,765 | 25,859 | 23,726 | 24,774 |
| Beijing Lear Dymos Automotive |  |  |  |  |  |  |
| Seating and Interior Co., Ltd. | 50.00 | 571 | 571 | - | 547 | - |
| Donghui Auto Co., Ltd. | 35.10 | 10,530 | 7,695 | 5,608 | 7,372 | 5,373 |
| Korea Space \& Aircraft Co., Ltd. | 33.33 | 129,800 | 81,827 | 79,312 | 78,394 | 75,984 |
| PT. Kia Timor Motors | 30.00 | 10,908 | 10,337 | 12,865 | 9,903 | 12,325 |
| Hyundai Motor Deutschland GmbH | 30.00 | 6,761 | 12,589 |  | 12,061 |  |
| Hyundai Motor Group China, Ltd. | 30.00 | 1,508 | 1,508 | - | 1,445 | - |
| Korea Economy Daily | 29.57 | 19,973 | 14,247 | 14,129 | 13,649 | 13,536 |
| TRW Steering Co., Ltd. | 29.00 | 8,952 | 7,598 | 8,254 | 7,279 | 7,908 |
| NGVTEK.com | 24.39 | 250 | 250 | 250 | 240 | 240 |
| Hyundai MOBIS | 20.45 | 118,993 | 546,923 | 310,060 | 523,973 | 297,049 |
| EUKOR Car Carriers, Inc. | 20.00 | 48,912 | 80,809 | 53,323 | 77,418 | 51,085 |
| Iljin Bearing Co., Ltd. (formerly |  |  |  |  |  |  |
| Iljin Automotive Co., Ltd.) | 20.00 | 826 | 13,102 | 12,794 | 12,552 | 12,257 |
| Daesung Automotive Co., Ltd. | 20.00 | 400 | 6,094 | 5,619 | 5,838 | 5,383 |
| Kia Service Philippines Co. | 20.00 | 185 | - | 185 | - | 177 |
| Eukor Car Carriers |  |  |  |  |  |  |
| Singapore Pte. | 20.00 | 13 | 13 | 13 | 12 | 12 |
| Hysco America Co., Ltd. | - | - | - | 5,690 | - | 5,451 |
|  |  | W571,688 | W1,119,085 | W830,231 | \$1,072,126 | \$795,393 |

${ }^{(* 1)}$ These companies are excluded in the consolidation since individual beginning balance of total assets is less than $\forall 7,000$ million (US $\$ 6,706$ thousand).
(*2) Ownership percentage is calculated by combining the ownership of the Compand its subsidiaries,

YUNDAI MOTOR COMPANY AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2004 AND 2003
(2) The changes in investment securities accounted for using the equity method in 2004 are as follows:

|  |  |  |  | Korean won (in millions) | Translation into U.S. dollars (Note 2) (in thousands) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Affiliated Company | Beginning of year | Gain (loss) on valuation | Other changes (*) | End of year | End of year |
| Kia Tigers Co., Ltd. | * 10,090 | * ( 4,066 ) | W- | W6,024 | \$5,771 |
| HMJ R\&D | 2,391 | 88 | (234) | 2,245 | 2,151 |
| Yan Ji Kia Motors $\mathrm{A} / \mathrm{S}$ | 1,792 |  |  | 1,792 | 1,717 |
| Beijing-Hyundai Motor Company | 281,997 | 120,120 | (109,221) | 292,896 | 280,606 |
| HAOSVT (Turkey) | 25,859 | 7,165 | (8,259) | 24,765 | 23,726 |
| Donghui Auto Co., Ltd. | 5,608 | 2,087 |  | 7,695 | 7,372 |
| Korea Space \& Aircraft Co., Ltd. | 79,312 | 2,516 | (1) | 81,827 | 78,394 |
| PT. Kia Timor Motors | 12,865 | 201 | (2,729) | 10,337 | 9,903 |
| Korea Economy Daily | 14,129 | 98 | 20 | 14,247 | 13,649 |
| TRW Steering Co., Ltd. | 8,254 | (656) | - | 7,598 | 7,279 |
| NGVTEK.com | 250 | - | - | 250 | 240 |
| Hyundai MOBIS | 310,060 | 121,862 | 115,001 | 546,923 | 523,973 |
| EUKOR Car Carriers, Inc. | 53,323 | 28,196 | (710) | 80,809 | 77,418 |
| 1 ljin Bearing Co., Ltd. Iformerly |  |  |  |  |  |
| Iljin Automotive Co., Ltd.) | 12,794 | 381 | (73) | 13,102 | 12,552 |
| Daesung Automotive Co., Ltd. | 5,619 | 555 | (80) | 6,094 | 5,838 |
| Kia Service Philippines Co. | 185 | - | (185) | - | - |
| Eukor Car Carriers Singapore Pte. | 13 | - | - | 13 | 12 |
| Kia Motors Australia. Pty | - | - | 825 | 825 | 790 |
| Wia Automotive Parts Co., Ltd. | - | - | 6,975 | 6,975 | 6,682 |
| Beijing Lear Dymos Automotive |  |  |  |  |  |
| Seating and Interior Co., Ltd. | - | - | 571 | 571 | 547 |
| Hyundai Motor Deutschland GmbH | - | 5,717 | 6,872 | 12,589 | 12,061 |
| Hyundai Motor Group China, Ltd. | - | - | 1,508 | 1,508 | 1,445 |
| Hysco America Co., Ltd. | 5,690 | - | $(5,690)$ | - | - |
|  | \# 830,231 | W284,264 | W4,590 | W1,119,085 | \$1,072,126 |

(*) Other changes consist of the increase of acquisition cost mainly due to the acquisition and participation in investees' additional paid-in capital, decrease mainly due to disposal of investments, decrease due to receipt of the dividends, and other change of shareholders' equity due to change of subsidiaries' shareholders' equity.

YUNDAI MOTOR COMPANY AND SUBSIDIARIES
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The changes in investment securties accounted for using the equity method in 2003 are as follows:

|  |  |  |  | Korean won (in millions) | $\begin{aligned} & \text { Translation into } \\ & \text { U.S. dollars (Note 2) } \\ & \text { (in thousands) } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Affiliated Company | Beginning of year | Gain (loss) on valuation | Other changes (*) | End of year | End of year |
| Kia Tigers Co., Ltd. | * 414,083 | \# (3,993) | W- | W 10,090 | \$9,667 |
| Hysco America Co., Ltd | - | (265) | 5,955 | 5,690 | 5,451 |
| HMJ R\&D | 2,090 | 43 | 258 | 2,391 | 2,291 |
| Yan Ji Kia Motors A/S |  |  | 1,792 | 1,792 | 1,717 |
| Beijing-Hyundai Motor Company | 129,468 | 152,701 | (172) | 281,997 | 270,164 |
| HAOSVT (Turkey) |  | 21,379 | 4,480 | 25,859 | 24,774 |
| Donghui Auto Co., Ltd. | 10,530 | $(4,869)$ | (53) | 5,608 | 5,373 |
| Korea Space \& Aircraft Co., Ltd. | 84,690 | 3,455 | (8,833) | 79,312 | 75,984 |
| PT. Kia Timor Motors | 10,996 | 1,241 | 628 | 12,865 | 12,325 |
| Korea Economy Daily | 17,568 | $(2,437)$ | $(1,002)$ | 14,129 | 13,536 |
| TRW Steering Co., Ltd. | 8,692 | (438) |  | 8,254 | 7,908 |
| NGVTEK.com |  |  | 250 | 250 | 240 |
| Hyundai MOBIS | 173,550 | 50,410 | 86,100 | 310,060 | 297,049 |
| EUKOR Car Carriers, Inc. | - | 649 | 52,674 | 53,323 | 51,085 |
| IJjin Bearing Co., Ltd. Iformerly |  |  |  |  |  |
| Iljin Automotive Co., Ltd.) | 11,890 | 1,128 | (224) | 12,794 | 12,257 |
| Daesung Automotive Co., Ltd. | 5,200 | 567 | (148) | 5,619 | 5,383 |
| Kia Service Philippines Co. |  | - | 185 | 185 | 177 |
| Eukor Car Carriers |  |  |  |  |  |
| Singapore Pte. | - | - | 13 | 13 | 12 |
| First CRV | 99,240 |  | $(99,240)$ | - | - |
| Wuhan Grand Motor Co., Ltd. | 8,018 | - | (8,018) | - | - |
|  | W576,015 | W219,571 | W34,645 | W830,231 | \$693,130 |

(*) Other changes consist of the increase of acquisition cost mainly due to the acquisition and participation in investees' additional paid-in capital, decrease mainly due to disposal of investments, decrease due to receipt of the dividends, and other change of shareholders' equity due to change of subsidiaries' shareholders' equity.

The difference between the acquisition cost and the Company's portion of an investee's net equity at the date the Company was considered to be able to exercise significant influence over the operating and financial policy of an investee is amortized (or reversed) within 20 years, using the straight-line method. Also, the Company assesses any possible recognition of impairment loss on unamortized balance of the difference considered as goodwill. The unamortzed balance of goodwill and unreversed balance of negative goodwill as of December 31, 2004 are $\# 24,790$ million (US $\$ 23,750$ thousand) and $\# 23,336$ million (US $\$ 22,357$ thousand), respectively.

HYUNDAI MOTOR COMPANY AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2004 AND 2003

## 7. LEASED ASSETS

The Company and its subsidiaries have entered into lease agreements for certain machinery and equipment. The capital lease obligations are included in long-term debt in the accompanying balance sheets. Annual payments on these lease agreements as of December 31, 2004 are as follows (won in millions):

|  | Financing leases |  |  | Operating leases |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Lease } \\ \text { payments } \\ \hline \end{gathered}$ | Interest portion | Lease obligation | $\begin{aligned} & \text { Lease } \\ & \hline \text { payments } \end{aligned}$ |
| 2005 | * 10,692 | *1,930 | *88,762 | * 11,042 |
| 2006 | 47,185 | 7,828 | 39,357 | 1,153 |
| 2007 | 48,104 | 484 | 47,620 | 591 |
| 2008 | 20,762 | - | 20,762 | - |
|  | *126,743 | *10,242 | +116,501 | *12,786 |

## 8. INSURED ASSETS:

As of December 31, 2004, certain property, plant and equipment are insured for $\$ 11,200,967$ million (US $\$ 10,730,951$ thousand) and the Company and certain subsidiaries carry general insurance for vehicles and workers' compensation and casualty insurance for employees. In addition, the Company and KIA carry products and completed operations liability insurance with a maximum coverage of W215,979 million (US\$206,916 thousand) with Hyundai Marine \& Fire Insurance Co., Ltd.

YUNDAI MOTOR COMPANY AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2004 AND 2003

## 9. PROPERTY, PLANT AND EQUIPMENT:

Property, plant and equipment as of December 31, 2004 and 2003 consist of the following:

|  | Korean won(in millions) |  |  | $\begin{aligned} & \text { Translation into } \\ & \text { U. S. dollars(Note 2) } \\ & \text { (in thousands) } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| Description | 2004 | 2003 | 2004 | 2003 |
| Buildings and structures | W6,518,904 | \#5,759,631 | \$6,245,357 | \$5,517,945 |
| Machinery and equipment | 10,290,771 | 8,633,803 | 9,858,949 | 8,271,511 |
| Vehicles | 183,877 | 168,568 | 176,161 | 161,495 |
| Tools, dies and molds | 4,017,552 | 3,603,200 | 3,848,967 | 3,452,002 |
| Other equipment | 1,279,070 | 1,048,891 | 1,225,398 | 1,004,877 |
|  | 22,290,174 | 19,214,093 | 21,354,832 | 18,407,830 |
| Less: Accumulated depreciation | (8,515,806) | (7,445,356) | (8,158,465) | (7,132,934) |
| Accumulated impairment loss | (7,498) | - | (7,183) | - |
|  | 13,766,870 | 11,768,737 | 13,189,184 | 11,274,896 |
| Land | 4,084,137 | 3,983,127 | 3,912,758 | 3,815,987 |
| Construction in progress | 1,951,279 | 2,091,034 | 1,869,399 | 2,003,290 |
|  | \# $19,802,286$ | * 17,842,898 | \$18,971,341 | \$17,094,173 |

The changes in property, plant and equipment in 2004 are as follows:

|  |  |  |  |  |  |  | Korean won (in millions) | Translation into U. S. dollars (Note 2) (in thousands) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Beginning of year | Acquisition | Transfer | Disposal | Depreciation | Other changes | End of year | End of year |
| Land | * 3,983,127 | W80,341 | *85,056 | W(70,959) | \#- | W6,572 | W4,084,137 | \$3,912,758 |
| Buildings and structures | 4,829,780 | 430,848 | 389,724 | $(109,323)$ | $(202,319)$ | 56,019 | 5,394,729 | 5,168,355 |
| Machinery and equipment | 5,359,327 | 332,771 | 1,669,801 | (185,733) | (858,578) | 96,626 | 6,414,214 | 6,145,060 |
| Vehicles | 109,296 | 11,773 | 28,045 | $(6,957)$ | $(25,542)$ | 1,025 | 117,640 | 112,704 |
| Tools, dies and molds | 1,007,225 | 77,571 | 392,590 | (12,035) | $(365,051)$ | 73,257 | 1,173,557 | 1,124,312 |
| Other equipment | 463,109 | 79,722 | 132,564 | $(26,347)$ | $(170,702)$ | 188,384 | 666,730 | 638,753 |
| Construction in progress | 2,091,034 | 2,399,010 | $(2,708,146)$ | (38,658) | - | 208,039 | 1,951,279 | 1,869,399 |
|  | W-17,842,898 | W3,412,036 | \#( 10,366$)$ | W(450,012) | W(1,622,192) | W629,922 | W $19,802,286$ | W18,971,341 |

As of December 31, 2004 and 2003, the value of the land, which the Company and its subsidiaries own domestically, totals W $\$ 3,915,257$ million (US $\$ 3,750,965$ thousand) and $\# 3,340,181$ million (US $\$ 3,200,020$ thousand), respectively, in terms of land prices officially announced by the Korean government.

YUNDAI MOTOR COMPANY AND SUBSIDIARIES
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10. INTANGIBLES:

Intangibles as of December 31, 2004 and 2003 consist of the following:


The changes in intangibles in 2004 are as follows:

|  |  |  |  |  |  | Korean won (in millions) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description | Goodwill | Negative goodwill | Industrial property rights | Development costs | Other | Total | Total |
| Beginning of the year | W805,751 | W(83,596) | * 21,204 | *1,032,995 | * 85,703 | *1,862,057 | \$1,783,921 |
| Addition: |  |  |  |  |  |  |  |
| Expenditures | 244,554 | - | 8,399 | 1,311,550 | 12,860 | 1,577,363 | 1,511,174 |
| Deduction: |  |  |  |  |  |  |  |
| Disposal | - | - |  | (2,701) | (8,384) | $(11,085)$ | $(10,620)$ |
| Amortization | (130,098) | 6,923 | (7,966) | $(237,222)$ | $(12,147)$ | $(380,510)$ | $(364,543)$ |
| Research | - | - |  | $(628,237)$ | - | $(628,237)$ | $(601,875)$ |
| Ordinary development | - | - |  | $(139,012)$ | - | $(139,012)$ | (133,179) |
| Impairment loss | $(461,107)$ | - | - | $(11,799)$ | - | $(472,906)$ | $(453,062)$ |
| Other | 882 | 4,360 | (858) | 738 | (297) | 4.825 | 4.623 |
| End of the year | W459,982 | W(72,313) | W20,779 | W1,326,312 | * 77,735 | \#1,812,495 | \$1,736,439 |

Amortization on intangible assets except negative goodwill is recorded in selling and administrative expenses and manufacturing cost, and amortization on negative goodwill is recorded in other income. In addition, the Company accounted for ordinary developmen expenses, research expenses and impairment loss as manufacturing cost, selling and administrative expenses and other expenses, respectively.

YYUNDAI MOTOR COMPANY AND SUBSIDIARIES
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As of December 31, 2004, goodwill consists of $W 322,655$ million (US $\$ 309,116$ thousand) related to investments in subsidiaries and \#137,327 million (US $\$ 131,564$ thousand) related to mergers with non-subsidiary companies or business divisions. As of December 31,2003 , goodwill consists of $W 305,419$ million (US $\$ 292,603$ thousand) related to investments in subsidiaries and $\forall 5000,332$ million (US\$479,337 thousand) related to mergers with non-subsidiary companies or business divisions.

As of December 31, 2004, negative goodwill consists of $W 68,813$ million (US $\$ 65,926$ thousand) related to investments in subsidiaries and $W 3,500$ million (US $\$ 3,353$ thousand) related to mergers with non-subsidiary companies or business divisions. As of December 31, 2003, negative goodwill is $\# 79,596$ million (US $\$ 76,256$ thousand) related to investments in subsidiaries and $\# 4,000$ million (US $\$ 3,832$ thousand) related to mergers with non-subsidiary companies or business divisions.

In 2004, due to the decline of the recoverable amount of cost in excess of fair value of net identifiable assets acquired, which the Company recognized at the time of merging the Automobile Division and Machine Tool Division of formerly Hyundai MOBIS (formerly Hyundai Precision and Industry Co., Ltd.), the carrying amount of cost in excess of fair value of net identifiable assets acquired, amounting to $W 461,107$ milion (US $\$ 441,758$ thousand), is accounted for as impairment loss and charged to current operations.
11. OTHER ASSETS:

Other assets as of December 31, 2004 and 2003 consist of the following

|  | Korean won(in millions) |  | $\begin{aligned} & \text { Translation into } \\ & \text { U. S. dollars (Note 2) } \\ & \text { (in thousands) } \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Description | 2004 | 2003 | 2004 | 2003 |
| Long-term notes and accounts receivable, net of allowance for doubtful accounts of W61 million in 2004 and $W 314$ million in 2003, and unamortized present value discount of $W 3,110$ million in 2004 and $\forall 3,853$ million in 2003 | W25,154 | W 25,974 | \$24,098 | \$24,884 |
| Lease and rental deposits | 378,137 | 391,939 | 362,269 | 375,492 |
| Long-term deposits | 49,055 | 18,659 | 4,997 | 17,876 |
| Deferred gain on valuation of derivatives (see Note 2) | 200,830 | 162,722 | 192,403 | 155,894 |
| Long-term loans, net of allowance for doubtful accounts of nil in 2004 and $W 133$ million in 2003. | 77,994 | 168,182 | 74,721 | 161,125 |
| Other | 348,802 | 315,873 | 334,166 | 302,619 |
|  | W1,079,972 | W1,083,349 | \$1,034,654 | \$1,037,890 |

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## 12. OTHER FINANCIAL BUSINESS ASSETS

Other financial business assets as of December 31, 2004 and 2003 consist of the following:

|  | Korean won(in millions) |  | Translation into u. S. collars (Note 2) (in thousands) |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2004 | 2003 | 2004 | 2003 |
| Finance receivables | *4,836,945 | *5,303,541 | \$4,633,977 | \$5,080,993 |
| Lease receivables | 1,078,509 | 680,011 | 1,033,252 | 651,476 |
| Card receivables | 1,700,092 | 1,294,349 | 1,628,753 | 1,240,036 |
| Other | 8,390 | 9,107 | 8,038 | 8,725 |
|  | *7,623,936 | *7,287,008 | \$7,304,020 | \$6,981,230 |

## 13. SHORT-TERM BORROWINGS

Short-term borrowings as of December 31, 2004 and 2003 amount to $\forall 10,571,772$ million (US\$10,128,159 thousand) and W $9,457,854$ million (US $\$ 9,060,983$ thousand), respectively, and consist primarily of bank loans and export financing loans with annual interest rates ranging from 0.25 percent to 3.45 percent.

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## 14. LONG-TERM DEBT

Long-term debt as of December 31, 2004 and 2003 consists of the following:

|  | Interest rate (\%) |  | $\underset{\substack{\text { Korran won } \\ \text { (in milions) }}}{ }$ |  | Translation into dollars (Note 2) (in thousands) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Description | 2004 | 2004 | 2003 | 2004 | 2003 |
| Debentures | $2.60 \sim 9.40$ | * 10,028,072 | * $10,543,894$ | \$9,607,273 | \$10,101,450 |
| Won currency loans |  |  |  |  |  |
| Capital lease | $9.68 \sim 11.75$ | 14,772 | 46,214 | 14,152 | 44,275 |
| Reorganization claims | (*) | 328,136 | 434,895 | 314,367 | 416,646 |
| Composition obligation | - | - | 25,968 | - | 24,878 |
| General loans | $1.00 \sim 8.90$ | 451,022 | 369,778 | 432,096 | 354,261 |
|  |  | 793,930 | 876,855 | 760,615 | 840,060 |
| Foreign currency loans |  |  |  |  |  |
| Capital lease | L+0.98 ~ 4.18 | 1,643 | 156,654 | 1,574 | 150,080 |
| Reorganization claims | (*) | 84,994 | 121,596 | 81,427 | 116,494 |
| Other | L+1.1 ~ 5.58 | 773,870 | 386,451 | 741,397 | 370,236 |
|  |  | 860,507 | 664,701 | 824,398 | 636,810 |
|  |  | 11,682,509 | 12,085,450 | 11,192,286 | 11,578,320 |
|  | Less: Current maturities | (3,998,768) | $(5,653,180)$ | (3,830,971) | $(5,415,961)$ |
|  |  | *7,683,741 | W6,432,270 | \$7,361,315 | \$6,162,359 |

(*) $^{*} 3$ year non-guaranteed bond circulating earning rate at the end of every quarter

Debentures as of December 31, 2004 and 2003 consist of the following

|  |  |  |  | Korean won (in millions) | $\begin{array}{c}\text { Translation into } \\ \text { U.S. dollaras (Note 2) } \\ \text { (in thousands) }\end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description | Maturity | $\begin{gathered} \text { Annual } \\ \text { interest rate (\%) } \end{gathered}$ | 2004 | 2003 | 2004 | 2003 |
| Domestic debentures Guaranteed debentures | 18 Mar, 2005 ~ 18 Dec, 2007 | $3.95 \sim 6.80$ | W220,000 | * 10,000 | \$210,768 | \$9,580 |
| Non-guaranteed debentures | $\begin{gathered} 29 \text { Oct, } 2004 \text { ~ } \\ 11 \text { Oct, } 2009 \end{gathered}$ | 2.60 ~ 9.20 | 8,608,332 | 8,568,260 | 8,247,109 | 8,208,718 |
| Convertible bonds | 31 Jan, 2009 | 4.0 | 135,120 | 299,946 | 129,450 | 287,360 |
| Overseas debentures | $\begin{aligned} & 18 \text { Oct, } 2004 \text { ~ } \\ & 19 \text { Dec, } 2008 \end{aligned}$ | $5.30 \sim 9.40$ | 1,098,887 | 1,741,601 | 1,052,775 | 1,668,520 |
|  |  |  | 10,062,339 | 10,619,807 | 9,640,102 | 10,174,178 |
|  | Discount on debentures |  | $(34,267)$ | $(75,913)$ | $(32,829)$ | (72,728) |
|  |  |  | * 10,028,072 | *10,543,894 | \$9,607,273 | \$10,101,450 |

Convertible bonds as of December 31, 2004 and 2003 are all issued by Hyundai Card Co., Ltd., a subsidiary.

YUNDAI MOTOR COMPANY AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2004 AND 2003

The maturity of long-term debt as of December 31, 2004 is as follow

|  | Korean won(in millions) |  |  |  | $\begin{gathered} \text { Translation into } \\ \text { U. S. dollars (Note 2) } \\ \text { (in thousands) } \\ \text { Total } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Debentures | Local loans | Foreign currency loans | Total |  |
| 2005 | \#3,796,213 | \#159,282 | * 46,275 | W4,001,770 | \$3,833,847 |
| 2006 | 2,572,792 | 199,395 | 43,862 | 2,816,049 | 2,697,882 |
| 2007 | 2,021,913 | 201,523 | 604,386 | 2,827,822 | 2,709,161 |
| 2008 | 1,488,801 | 160,287 | 131,789 | 1,780,877 | 1,706,148 |
| Thereafter | 182,620 | 73,443 | 34,195 | 290,258 | 278,078 |
|  | 10,062,339 | 793,930 | 860,507 | 11,716,776 | 11,225,116 |
| Less: Discount on debentures | $(34,267)$ | - | - | $(34,267)$ | $(32,829)$ |
|  | W 10,028,072 | *793,930 | W860,507 | W 11,682,509 | \$11,192,287 |

## 15. CAPITAL STOCK:

Capital stock as of December 31, 2004 consists of the following:

|  | Authorized | Issued | Parvalue | Korean won (in millions) | Translation into <br> U.S. dollars(Note 2 in thousands) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Common stock | 450,000,000 shares | 218,628,302 shares | *5,000 | * $+1,149,741$ | \$1,101,496 |
| Preferred stock | 150,000,000 shares | 65,202,146 shares | 5,000 | 331,011 | 317,121 |
|  |  |  |  | * 1,480,752 | \$1,418,617 |

Capital stock as of December 31, 2003 consists of the following:

|  | Authorized | Issued | Parvalue | Korean won (in millions) | Translation into U.S. dollars(Note 2) in thousands) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Common stock | 450,000,000 shares | 219,518,502 shares | * 5,000 | * $+1,147,592$ | \$1,099,437 |
| Preferred stock | 150,000,000 shares | 65,202,146 shares | 5,000 | 331,011 | 317,121 |
|  |  |  |  | * 1,478,603 | \$1,416,558 |

In 2004 and 2003, a part of the stock options granted to the directors were exercised at an exercise price of $\mathrm{H} 14,900$ (US $\$ 14,275$ ) paid-in capital in excess of par value by $\$ 8,197$ million (US $\$ 7,853$ thousand) in 2004 and 2003 , respectively.

YUNDAI MOTOR COMPANY AND SUBSIDIARIES
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The Company completed stock retirement of $1,320,000$ common shares of treasury stock on May 4,2004 , which had been acquired for the purpose of such retirement based on the decision of the Board of Directors on March 12, 2004.
Also, the Company acquired treasury stock after cancellation of Trust Cash Fund on March 2, 2001, and in accordance with the decision of the Board of Directors, on March 5, 2001, the Company retired 10,000,000 common shares in treasury and 1,000,000 second preferred shares in treasury, which had additional dividend rate of 2 percent to the rate of common stock, using the retained earnings. Due to these stock retirements, the total face value of outstanding stock differs from the capital stock amount.

The preferred shares are non-cumulative, participating and non-voting. Of the total preferred stock issued of $65,202,146$ shares as of December 31, 2004, a total of $27,588,281$ preferred shares (First and Third preferred shares) are eligible to receive cash dividends, if declared, equal to that declared for common shares plus an additional 1 percent minimum increase while the dividend rate for the remaining $37,613,865$ preferred shares (Second preferred shares) is 2 percent higher than that declared for common shares.

The Company issued 10,000,000 Global Depositary Receipts (GDRs) representing 5,000,000 shares of preferred stock in November 1992, 4,675,324 GDRs representing $2,337,662$ shares of preferred stock in June 1995 and $7,812,500$ GDR representing $3,906,250$ shares of preferred stock in June 1996, all of which have been listed on the Luxembourg Stock Exchange.

1999, the Company issued 45,788,000 Global Depositary Shares representing 22,894,000 common shares for W601,356 million (US $\$ 576,122$ thousand), which include paid-in capital in excess of par value of $W 486,886$ million (US $\$ 466,455$ thousand).

## 16. CAPITAL ADJUSTMENTS:

Capital adjustments as of December 31, 2004 and 2003 consist of the following:

|  | Korean won (in millions) |  |  | Translation into U. S. dollars (Note 2) (in thousands) |
| :---: | :---: | :---: | :---: | :---: |
| Description | 2004 | 2003 | 2004 | 2003 |
| Treasury stock | W(98,341) | W(93,191) | \$(94,214) | \$(89,281) |
| Discounts on stock issuance | $(3,244)$ | $(3,015)$ | $(3,108)$ | $(2,888)$ |
| Gain on valuation of available-for- sale |  |  |  |  |
| Securities (see Notes 4 and 5) | 490,869 | 361,630 | 470,271 | 346,455 |
| Loss on valuation of investment securities accounted for using the equity |  |  |  |  |
| method | $(316,820)$ | $(194,082)$ | $(303,526)$ | (185,938) |
| Stock option cost | 19,130 | 16,667 | 18,327 | 15,968 |
| Cumulative translation adjustments | (213,608) | $(32,503)$ | (204,645) | (31,139) |
| Loss on valuation of derivatives (see Note 2) | $(17,051)$ | $(83,863)$ | $(16,335)$ | $(80,344)$ |
|  | W(139,065) | W $(28,357)$ | \$(133,230) | \$(27,167) |

HYUNDAI MOTOR COMPANY AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2004 AND 2003

## (1) Treasury stock

For the stabilization of stock price, the Company has treasury stock consisting of 820,910 common shares and $3,138,600$ preferred shares with a carrying value of $\mathrm{W} 90,348$ million (US $\$ 86,557$ thousand) as of December 31,2004 and 889,470 common shares and $3,138,600$ preferred shares with a carrying value of $\$ 889,706$ million (US $\$ 85,942$ thousand) as of December 31, 2003, respectively, acquired directly or indirectly through the Treasury Stock Fund and Trust Cash Fund. In addition, the Company's ownership portion of subsidiaries' treasury stock held by themselves, amounting to $\# 7,993$ million (US $\$ 7,658$ thousand) and $\# 3,485$ million (US $\$ 3,339$ thousand) as of December 31, 2004 and 2003, respectively, are included in the treasury stock.
(2) Discounts on stock issuance

Certain subsidiaries accounted for expense on issuance of new stock as discounts on stock issuance. The Company's ownership portion of these discounts amounting to $\# 3,244$ million (US $\$ 3,108$ thousand) and $\forall 3,015$ million (US $\$ 2,888$ thousand) is accounted for as a debit to capital adjustments as of December 31, 2004 and 2003, respectively.
(3) Stock option cost

The Company granted directors stock options at an exercise price of $W 26,800$ (grant date: February 14, 2003, beginning date for exercise: February 14,2006 , expiry date for exercise: February 13,2011 ) and $\forall-14,900$ (grant date: March 10,2000 , beginning date for exercise: March 10, 2003, expiry date for exercise: March 9,2008 ). These stock options all require at least two-year continued service starting from the grant date. If all of the stock options as of December 31, 2004 are exercised, $1,752,400$ shares $(1,322,000$ shares and 430,400 shares for the options granted on February 14, 2003 and March 10,2000 , respectively) will be issued as new shares or using treasury stock or will be compensated by cash, according to the decision of the Board of Directors. In 2004 and 2003 429,800 shares of stock options granted as of March 10,2000 were exercised by directors, respectively (see Note 15 ).

HYUNDAI MOTOR COMPANY AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2004 AND 2003

The Company calculates the total compensation expense using the option-pricing model. In the model, the risk-free rate of $4.94 \%$ and $9.04 \%$, an expected exercise period of 5.5 years and an expected variation rate of stock price of 63.29 percent and 71.1 percent are used for the options granted on February 14, 2003 and March 10, 2000, respectively. Total compensation expenses amounting to W15,141 million (US $\$ 14,506$ thousand) and $\$ 11,832$ million (US $\$ 11,336$ thousand) for the options granted on February 14, 2003 and March 10, 2000, respectively, have been accounted for as a charge to current operations and a credit to stock option cost in capital adjustments over the required period of service (two years) from the grant date using the straight-line method.
(4) Cumulative translation adjustments

Cumulative translation debits of $\# 213,608$ million (US $\$ 204,645$ thousand) and $\# 32,503$ million (US $\$ 31,139$ thousand) as of December 31,2004 and 2003, respectively, which result from the translation of financial statements of overseas subsidiaries and the two branches located in the United States, are included in capital adjustments on the basis set forth in Note 2.
(5) Gain (loss) on valuation of derivatives

The gain (loss) on valuation of the effective portion of derivative instruments for cash flow hedging purpose from forecasted exports is included in capital adjustments on the basis set forth in Note 2 . The Company recorded a loss of $W 17,051$ million (US $\$ 16,335$ thousand) and $\forall \forall 83,863$ million (US $\$ 80,344$ thousand) as of December 31, 2004 and 2003, respectively.

## 17. PLEDGED ASSETS, CHECKS AND NOTES

As of December 31, 2004, the following assets, checks and notes are pledged as collateral
(1) The Company's and its domestic subsidiaries' property, plant and equipment are pledged as collateral for various loans to a maximum of $W 3,216$ billion (US $\$ 3,081$ million).
(2) The Company's and its domestic subsidiaries' cash and cash equivalents of $\$ 10,258$ million (US\$9,828 thousand), financial instruments of $W 136,969$ million (US $\$ 131,221$ thousand), some investment securities, including $1,593,466$ shares of KIA, 2,640,000 shares of Eukor Car Carriers Inc. and others, are pledged as collateral for various borrowings, debentures, payables, lease agreements, guarantees of a customer financing system and others
(3) Certain overseas subsidiaries' receivables, inventories and other financial business assets are pledged as collateral for their borrowings.
(4) 104 blank checks, 197 blank promissory notes, 2 checks amounting to $W 2,624$ million (US $\$ 2,514$ thousand) and 3 promissory notes amounting to 21,562 million (US $\$ 20,657$ thousand) are pledged as collateral to financial institutions and others.

YUNDAI MOTOR COMPANY AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2004 AND 2003
18. SELLING AND ADMINISTRATIVE EXPENSES

Selling and administrative expenses are as follows:

|  | Korean won(in millions) |  |  | $\begin{aligned} & \text { Translation into } \\ & \text { U. S. dollars (Notet 2) } \\ & \text { (inth thouconde) } \end{aligned}$ (in thousands) |
| :---: | :---: | :---: | :---: | :---: |
|  | 2004 | 2003 | 2004 | 2003 |
| Salaries | *1,925,695 | *1,728,168 | \$1,844,889 | \$1,655,651 |
| Export related expenses | 1,238,938 | 925,061 | 1,186,950 | 886,243 |
| Sales promotion | 1,903,907 | 2,320,814 | 1,824,015 | 2,223,428 |
| Sales commission | 531,333 | 403,840 | 509,037 | 386,894 |
| Sales warranties | 2,084,101 | 2,028,818 | 1,996,648 | 1,943,684 |
| Taxes and dues | 59,088 | 55,574 | 56,609 | 53,242 |
| Communications | 78,058 | 79,475 | 74,783 | 76,140 |
| Utilities | 47,866 | 46,065 | 45,857 | 44,132 |
| Freight and warehousing | 202,529 | 145,941 | 194,030 | 139,817 |
| Rent | 65,630 | 73,693 | 62,876 | 70,601 |
| Travel | 125,297 | 114,055 | 120,039 | 109,269 |
| Service charges | 784,157 | 539,698 | 751,252 | 517,051 |
| Supplies | 99,045 | 84,031 | 94,889 | 80,505 |
| Research | 628,237 | 478,197 | 601,875 | 458,131 |
| Depreciation | 213,053 | 219,658 | 204,113 | 210,441 |
| Amortization | 217,691 | 233,051 | 208,556 | 223,272 |
| Provision for bad debt | 933,732 | 1,532,102 | 894,551 | 1,467,812 |
| Other | 160,685 | 84,600 | 153,942 | 81,050 |
|  | W11,299,042 | * 11,092,841 | \$10,824,911 | \$10,627,363 |

## 19.INCOME TAX EXPENSE AND DEFERRED INCOME TAX ASSETS (LIABILITIES)

|  | Korean won (in millions) |  | $\begin{aligned} & \text { Translation into } \\ & \text { U. S. dollars (Note 2) } \\ & \text { (in thousands) } \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Description | 2004 | 2003 | 2004 | 2003 |
| Income tax currently payable | W846,929 | *1,145,758 | \$811,390 | \$1,097,680 |
| Changes in deferred income taxes due to: |  |  |  |  |
| Temporary differences | 148,523 | $(406,091)$ | 142,291 | $(389,051)$ |
| Tax loss carried forward | (88,794) | $(61,446)$ | (85,068) | $(58,868)$ |
| Tax credit carried over | $(49,644)$ | $(20,023)$ | (47,561) | $(19,183)$ |
|  | 10,085 | $(487,560)$ | 9,662 | $(467,101)$ |
| Income tax expense | W857,014 | W658,198 | \$821,052 | \$630,579 |

HYUNDAI MOTOR COMPANY AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2004 AND 2003

As of December 31, 2004, accumulated temporary differences of the Company and its subsidiaries amount to $\# 4,231,280$ million (US $\$ 4,053,727$ thousand) and net operating loss carry-forwards and tax exemption carry-forwards of subsidiaries amount to W1,907,444 million (US $\$ 1,827,404$ thousand) and $\forall 215,098$ million (US $\$ 113,540$ thousand), respectively. Some portion of the temporary difference, net operating loss carry-forwards and tax exemption carry-forwards, which are more likely than not, were not recognized as deferred tax assets. Deferred tax assets were calculated using the expected tax rate ( $27.5 \%$ ) with residual temporan differences. As of December 31,2004 and 2003 , deferred tax assets amount to $4,357,859$ million (US $\$ 2,258,918$ thousand) and \#2,509,050 million (US $\$ 2,403,765$ thousand), respectively and deferred tax liabilities amount to $\# 1,036,499$ million (US $\$ 993,005$ thousand) and $\forall 911,537$ million (US $\$ 873,287$ thousand), respectively.

## 20. DIVIDENDS:

The computation of the proposed dividends for 2004 is as follows:

|  | $\begin{aligned} & \text { Number of } \\ & \text { shares } \end{aligned}$ | Dividend rate | Korean won (in millions) | Translation into U.S. dollars(Note 2) (in thousands) |
| :---: | :---: | :---: | :---: | :---: |
| Common shares, net of treasury shares | 217,807,392 | 23\% | * 250,479 | \$239,968 |
| Preferred shares, net of treasury shares: |  |  |  |  |
| First and Third preferred shares | 24,492,541 | 24\% | 29,391 | 28,158 |
| Second preferred shares | 37,571,005 | 25\% | 46,963 | 44,992 |
|  |  |  | \# 326,833 | \$313,118 |

The computation of the proposed dividends for 2003 is as follows:

|  | Number of shares | Dividend rate | Korean won (in millions) | Translation into <br> U.S. dollars(Note 2) (in thousands) |
| :---: | :---: | :---: | :---: | :---: |
| Common shares, net of treasury shares | 218,629,032 | 20\% | *218,629 | \$209,455 |
| Preferred shares, net of treasury shares: |  |  |  |  |
| First and Third preferred shares | 24,492,541 | 21\% | 25,717 | 24,638 |
| Second preferred shares | 37,571,005 | 22\% | 41,328 | 39,594 |
|  |  |  | W285,674 | \$273,687 |

The proposed dividends for 2004 and 2003 were approved at the shareholders' meeting on March 4, 2005 and March 12, 2004 respectively.

YUNDAI MOTOR COMPANY AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2004 AND 2003

## 21. ELIMINATION OF UNREALIZED PROFITS AND LOSSES:

Unrealized profits and losses resulting from inter-company sales are calculated based on the average gross margin rate of selling companies and are eliminated in the consolidated financial statements. Unrealized profits related to sales of inventories and property, plant and equipment as of December 31, 2004 are as follows:

|  |  |  | Korean won(in millions) |  | Translation into U. S. dollars (Note 2) (in thousands) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Inventories | Property, plant and equipment | Others | Inventories | Property, plant and equipment | Others |
| Upstream sales | * 11,063 | *2,381 | W | \$10,599 | \$2,281 | \$ - |
| Downstream sales | 432,445 | 48,890 | 273,433 | 414,299 | 46,838 | 261,959 |
| Sales between consolidated subsidiaries | 465,351 | 8,800 | - | 445,824 | 8,431 |  |

Unrealized profits related to sales of inventories and property, plant and equipment as of December 31, 2003 are as follows:

|  | Korean won(in millions) |  |  | $\begin{aligned} & \text { Translation into } \\ & \text { U. S. dollars (Note 2) } \\ & \text { (in thousands) } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
|  | Inventories | Property, plant and equipment | Inventories | Property, plant and equipment |
| Upstream sales | * 3,442 | *11,616 | \$3,298 | \$11,129 |
| Downstream sales | 338,234 | 24,269 | 324,041 | 23,251 |
| Sales between consolidated subsidiaries | 315,921 | 1,067 | 302,664 | 1,022 |

YUNDAI MOTOR COMPANY AND SUBSIDIARIES
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## 22. INTER-COMPANY TRANSACTIONS:

Significant transactions in 2004 and 2003 between the Company and consolidated subsidiaries are as follows:

|  | Korean won (in millions) |  |  |  | Translation into U. S. dollars (Note 2) (in thousands) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2004 |  | 2003 |  | 2004 |  | 2003 |  |
|  | Company's income | Company's expenses | Company's income | Company's expenses | Company's income | Company's expenses | $\begin{gathered} \text { Company's } \\ \text { Income } \end{gathered}$ | Company's expenses |
| Hyundai Capital Service Inc. | *1,000 | W 35,737 | W 13,476 | *1,949 | \$958 | \$34,237 | \$12,911 | \$1,867 |
| KEFICO Corporation | 19,297 | 337,208 | 65 | 310,959 | 18,487 | 323,058 | 62 | 297,911 |
| Hyundai Powertech | 17,604 | 179,653 | 28,489 | 151,647 | 16,865 | 172,114 | 27,294 | 145,284 |
| Dymos Inc. | 12,766 | 334,607 | 7,092 | 296,523 | 12,230 | 320,566 | 6,794 | 284,080 |
| Kia Motors Corporation | 1,008,767 | 355,184 | 979,937 | 415,209 | 966,437 | 340,280 | 938,817 | 397,786 |
| Hyundai HYSCO | 4,693 | 209,993 | 3,294 | 196,561 | 4,496 | 201,181 | 3,156 | 188,313 |
| WIA Corporation | 1,079 | 258,192 | 2,982 | 161,650 | 1,034 | 247,358 | 2,857 | 154,867 |
| Autoever Systems Corp. | 853 | 52,880 | 1,230 | 50,396 | 817 | 50,661 | 1,178 | 48,281 |
| Aju Metal Co., Ltd. | 2,236 | 5,890 |  |  | 2,142 | 5,643 |  |  |
| Hyundai Motor America | 6,227,807 |  | 6,424,304 |  | 5,966,475 |  | 6,154,727 |  |
| Hyundai America Technical Center Inc. | - | 30,417 | - | 26,476 | - | 29,141 | - | 25,365 |
| Hyundai Motor India | 432,282 | 15,037 | 267,171 | 75 | 414,143 | 14,406 | 255,960 | 72 |
| Hyundai Motor Japan Co. | 25,898 | - | 23,031 | - | 24,811 | - | 22,065 |  |
| Hyundai Motor <br> Manufacturing Alabama, <br> LLC | 51,608 | - | - | - | 49,442 | - |  |  |
| Hyundai Motor Poland Sp . $\text { Zo. } 0$ | 145,667 | - | 87,350 | - | 139,555 | - | 83,685 |  |
| Hyundai Motor Europe GmbH | 2,276,451 | - | 972,411 |  | 2,180,926 | - | 931,607 |  |
| HAC | 726,549 | - | 742,206 | - | 696,062 | - | 711,062 |  |
| Hyundai Motor Company Australia | 389,220 | - | 181,678 | - | 372,888 | - | 174,054 | - |
| Hyundai Machine Tool <br> Europe GmbH | 3,673 | - | 13,192 | - | 3,519 | - | 12,638 |  |

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Significant transactions in 2003 and 2002 between the consolidated subsidiaries are as follows:


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As of December 31, 2004 and 2003, significant balances related to the transactions between the Company and consolidated subsidiaries are as follows:

|  | Korean won (in millions) |  |  |  | Translation into U. S. dollars (Note 2) (in thousands) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2004 |  | 2003 |  | 2004 |  | 2003 |  |
|  | Company's receivable | Company's payable | Company's receivable | Company's payable | Company's receivable | Company's payable | Company's receivable | Company's payable |
| Hyundai Capital Service Inc. | * 19,966 | *-10,123 | W 34,852 | *7,931 | \$19,128 | \$9,698 | \$33,390 | \$7,598 |
| ROTEM | 316 | 5,382 | 902 | 11,842 | 303 | 5,156 | 864 | 11,345 |
| Hyundai Card | 21,466 | 60,679 | 38,334 | 57,371 | 20,565 | 58,133 | 36,725 | 54,964 |
| KEFICO Corporation | 2,086 | 51,232 | 2,365 | 54,579 | 1,998 | 49,082 | 2,266 | 52,289 |
| Hyundai Dymos | 1,123 | 84,412 | 7,666 | 73,276 | 1,076 | 80,870 | 7,344 | 70,201 |
| Hyundai Powertech | 9,930 | 48,257 | 17,927 | 30,669 | 9,513 | 46,232 | 17,175 | 29,382 |
| WIA Corporation | 7,548 | 67,849 | 3,327 | 36,175 | 7,231 | 65,002 | 3,187 | 34,657 |
| Kia Motors Corporation | 174,496 | 119,381 | 264,780 | 13,211 | 167,174 | 114,372 | 253,669 | 12,657 |
| Mseat Co., Ltd. | 1,371 | 20,789 |  |  | 1,313 | 19,917 |  | - |
| Autoever Systems Corp. | 20 | 59,665 | 5,114 | 53,034 | 19 | 57,161 | 4,899 | 50,809 |
| Hyundai HYSCO | 2,051 | 26,119 | 100 | 30,786 | 1,965 | 25,023 | 96 | 29,494 |
| Aju Metal Co., Ltd. | 113 | 2,803 |  |  | 108 | 2,685 |  |  |
| HAC | 179,748 | 7.131 | 111,876 | 4,989 | 172,205 | 6,832 | 107,181 | 4,780 |
| HMCA | 130,247 | 1,315 | 104,932 | 2,030 | 124,782 | 1,260 | 100,529 | 1,945 |
| HME | 342,935 |  | 61,947 |  | 328,545 |  | 59,348 |  |
| Hyundai Motor America | 90,149 | 5,013 | 1,276,476 | 48,700 | 86,366 | 4,803 | 1,222,912 | 46,656 |
| Hyundai Motor <br> Manufacturing Alabama, LLC | 9,885 | - | 4,552 | - | 9,470 | - | 4,361 |  |
| Hyundai America Technical |  |  |  |  |  |  |  |  |
| Center Inc. | - | 4,002 | - | 10,040 | - | 3,834 | - | 9,619 |
| Hyundai Motor India | 15,513 | 2,859 | 33,039 | 68 | 14,862 | 2,739 | 31,653 | 65 |
| Hyundai Motor Japan Co. | 1,495 | - | 38,959 | - | 1,432 | - | 37,324 | - |
| Hyundai Motor Poland Sp. Zo. 0 | 5,892 | 1,226 | 13,233 | 76 | 5,645 | 1,175 | 12,678 | 73 |

HYUNDAI MOTOR COMPANY AND SUBSIDIARIES
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As of December 31, 2004 and 2003, significant balances related to the transactions between the consolidated subsidiaries are as follows:

|  |  | Korran won(in millions) |  | Translation into U. S. dollars (Note 2) (in thousands) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2004 | 2003 | 2004 | 2003 |
| Subsidiaries | Counterpart subsidiaries | Subsidiary's receivable | Subsidiary's receivable | Subsidiary's receivable | Subsidiary's receivable |
| Kia Motors Corporation | WIA Corporation | -159,987 | W610 | \$153,274 | \$584 |
|  | Autoever Co., Ltd. | 14,683 | - | 14,067 |  |
|  | Hyundai Card | 30,529 | - | 29,248 |  |
|  | Hyundai HYSCO | 12,781 | - | 12,245 |  |
|  | Dymos Inc. | 21,641 | - | 20,733 | - |
|  | KEFICO Corporation | 11,618 | - | 11,130 |  |
|  | Mseat Co., Ltd. | 6,628 | - | 6,350 |  |
|  | Hyundai Powertech | 63,030 | - | 60,385 |  |
|  | ROTEM | 9,433 | - | 9,037 |  |
|  | Kia Motors America Inc. | 1,070,653 | 683,481 | 1,025,726 | 654,801 |
|  | Kia Canada, Inc. | 127,266 | 113,620 | 121,926 | 108,852 |
|  | Bontek Co., Ltd. | 3,284 | - | 3,146 | - |
|  | Kia Motors Deutschland GmbH | 261,988 | 39,065 | 250,994 | 37,426 |
|  | Kia Motors Polska Sp.z.o.o. | 644 | 24,309 | 617 | 23,289 |
|  | Dong Feng Yueda |  |  |  |  |
|  | Kia Motor Co., Ltd. | 20,297 | - | 19,445 | - |
|  | Kia Motors Europe GmbH | 827,780 | 349,486 | 793,045 | 334,821 |
|  | Kia Motors Belgium | - | 17,424 | - | 16,693 |
|  | Kia Motors (UK) Ltd. | 330 | 114,492 | 316 | 109,688 |
|  | Kia Motors Austria GmbH | - | 26,470 | - | 25,359 |
| Kia Motors Europe | Kia Motors Deutschland GmbH | 246,413 | 166,831 | 236,073 | 159,830 |
|  | Kia Motors Czech s.r.o. | 15,140 | 12,088 | 14,505 | 11,581 |
|  | Kia Motors Hungary Kft | 15,345 | 12,317 | 14,701 | 11,800 |
|  | Kia Motors UK | 267,700 | 110,851 | 256,467 | 106,199 |
|  | Kia Automobiles France | 129,389 | - | 123,960 | - |
|  | Kia Motors Iberia | 337,026 | - | 322,884 |  |
|  | Kia Motors Sweden AB | 17,100 | - | 16,382 | - |
|  | Kia Motors Belgium | 41,162 | 17,444 | 39,435 | 16,712 |
|  | Kia Motors Austria GmbH | 47,011 | 27,125 | 45,038 | 25,987 |
| Autoever Co., Ltd. | Kia Motors Corporation | 14,683 | 12,340 | 14,067 | 11,822 |
| KEFICO Corporation | Kia Motors Corporation | 11,618 | 10,136 | 11,130 | 9,711 |
|  | Hyundai Powertech | - | 2,636 | - | 2,525 |
| Hyundai Dymos | Kia Motors Corporation | 21,614 | 5,927 | 20,707 | 5,678 |
| Hyundai Capital Service Inc. | Hyundai Powertech | - | 13,151 | - | 12,599 |

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|  |  | Korean won(in millions) |  | $\left.\begin{array}{c}\text { Translation into } \\ \text { U. S. dollars (Note 2) } \\ \text { (in thousands) }\end{array}\right)$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2004 | 2003 | 2004 | 2003 |
| Subsidiaries | Counterpart subsidiaries | Subsidiary's receivable | Subsidiary's receivable | Subsidiary's receivable | Subsidiary's receivable |
| Hyundai Card | Hyundai Capital Service Inc. | 24,183 | - | 23,168 | - |
| Hyundai Powertech | Kia Motors Corporation | 63,030 | 46,845 | 60,385 | 44,879 |
| ROTEM | Dymos Inc. | 4,731 | - | 4,532 | - |
| WIA Corporation | Kia Motors Corporation | 159,987 | 83,813 | 153,274 | 80,296 |
|  | Hyundai HYSCO | 1,029 | - | 986 | - |
|  | Kia Heavy Industries U.S.A., Corp. | - | 16,747 | - | 16,044 |
| Hyundai HYSCO | Kia Motors Corporation | 12,781 | 7,918 | 12,245 | 7,586 |
| AIA | WIA Corporation | 16,301 | - | 15,617 |  |
| Aju Metal Co., Ltd. | Dymos Inc. | 1,112 | - | 1,065 |  |
|  | WIA Corporation | 11,325 | - | 10,850 | - |
| Hyundai America Technical Center Inc. | Kia Motors Corporation | 2,471 | 3,749 | 2,367 | 3,592 |
| World Marketing Group LLC | Kia Motors America Inc. and others | 23,619 | - | 22,628 | - |
| Kia Heavy Industries U.S.A., Corp. | WIA Corporation | 14,398 | - | 13,794 | - |
| Kia Motors America Inc. | World Marketing Group LLC | 23,619 | - | 22,628 | - |

## 23. RELATED PARTY TRANSACTIONS

In 2004, significant transactions with related parties other than the consolidated subsidiaries are as follows:

|  |  |  | Korean won (in millions) | Translation into | S. dollars (Note 2) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Companies | Related party | Sales/ revenues | Purchases/ expenses | Sales/ revenues | Purchases expenses |
| Hyundai Motor Company | Hyundai Mobis | *482,053 | W1,579,099 | \$461,825 | \$1,512,837 |
|  | Amco Corp. |  | 195,199 |  | 187,008 |
|  | Glovis Co., Ltd. | - | 311,790 | - | 298,707 |
| Kia Motors Corporation | Hyundai Mobis | 44,851 | 1,492,643 | 42,969 | 1,430,009 |
|  | Amco Corp. | 361 | 151,279 | 346 | 144,931 |
|  | Glovis Co., Ltd. | 3,003 | 145,802 | 2,877 | 139,684 |

HYUNDAI MOTOR COMPANY AND SUBSIDIARIES
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In 2003, significant transactions with related parties other than the consolidated subsidiaries are as follows:

|  |  |  | Korean won (in millions) | Translation into | S. dollars (Note 2) (in thousands) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Companies | Related party | Sales/ revenues | Purchases/ expenses | Sales/ revenues | Purchases/ expenses |
| Hyundai Motor Company | Hyundai Mobis | * 133,565 | -953,080 | \$127,960 | \$913,087 |
|  | Amco Corp. |  | 127,068 |  | 121,736 |
|  | Glovis Co., Ltd. |  | 210,534 | - | 201,700 |
| Kia Motors Corporation | Hyundai Mobis | 46,798 | 488,651 | 44,834 | 468,146 |
|  | Amco Corp. | 43 | 123,293 | 41 | 118,119 |
|  | Glovis Co., Ltd. | 1,812 | 63,223 | 1,736 | 60,570 |

As of December 31, 2004, significant balances related to the transactions other than the consolidated subsidiaries are as follows:

|  |  |  | Korean won (in millions) | Translation into U. S. dollars (Note 2) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Companies | Related party | Receivables | Payables | Receivables | Payables |
| Hyundai Motor Company | Hyundai Mobis | W47,101 | W 396,959 | \$45,125 | \$380,302 |
|  | Glovis Co., Ltd. |  | 51,833 | - | 49,658 |
| Kia Motors Corporation | Hyundai Mobis | 12,051 | 310,850 | - | 297,806 |
|  | Amco Corp. | 6 | 81,348 | 6 | 77,934 |
|  | Glovis Co., Ltd. | 559 | 21,376 | 536 | 20,479 |

As of December 31, 2003, significant balances related to the transactions other than the consolidated subsidiaries are as follows:

|  |  |  | Korean won (in millions) | Translation into U. S. dollars (Note 2) (in thousands) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Companies | Related party | Receivables | Payables | Receivables | Payables |
| Hyundai Motor Company | Hyundai Mobis | *-56,098 | *178,071 | \$53,744 | \$170,599 |
|  | Glovis Co., Ltd. | - | 40,409 | - | 38,713 |
| Kia Motors Corporation | Hyundai Mobis | 33,031 | 150,626 | 31,645 | 144,305 |
|  | Amco Corp. | - | 10,092 | - | 9,669 |
|  | Glovis Co., Ltd. | - | 52,047 | - | 49,863 |

YUNDAI MOTOR COMPANY AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2004 AND 2003

## 24. COMMITMENTS AND CONTINGENCIES:

(1) The Company and its consolidated subsidiaries are contingently liable for guarantees of indebtedness of related parties including subsidiaries as of December 31, 2004 as follows:

| Company providing guarantee of indebtedness | Beneficiary Companies | Korean won (in millions) | Translation into U.S. dollars (Note 2 (in thousands) |
| :---: | :---: | :---: | :---: |
| Hyundai Motor Company | Hyundai Merchant Marine | \# 294,484 | \$282,127 |
|  | Hyundai Motor America | 223,185 | 213,820 |
|  | Hyundai Motor Manufacturing Alabama LLC | 417,520 | 400,000 |
|  | Hyundai Motor Finance Company | 396,644 | 380,000 |
|  | Hyundia Assan Otomotiv Sanayi Ve Ticaret Anonim Sirketi | 78,285 | 75,000 |
|  | Hyundai Motor Europe GmbH | 73,994 | 70,889 |
|  | Hyundai Translead | 145,088 | 139,000 |
|  | Hyundai Machine Tool Europe GmbH | 1,044 | 1,000 |
|  | Hyundai Motor Poland Sp.Zo. 0 | 12,095 | 11,587 |
|  | Hyundai Motor Japan Co. | 35,422 | 33,936 |
|  | HMJ R\&D Center Inc | 2,631 | 2,521 |
|  | Hyundai Motor Company Australia | 12,194 | 11,682 |
|  | Equus Cayman Finance Ltd. | 417,520 | 400,000 |
|  | Smart Alabama LLC | 37,577 | 36,000 |
|  | Beijing Jingxian Motor Safeguard Service Co., Ltd. | 2,610 | 2,500 |
|  | Hyundai Card Co., Ltd. | 4,175 | 4,000 |
|  | Other domestic companies | 305 | 292 |
| Dymos Inc. | WIA Corporation | 64,778 | 62,060 |
| WIA Corporation | Dymos Inc. | 19,099 | 18,298 |
|  | Other foreign subsidiaries | 24 | 23 |
| Hyundai HYSCO | Hyundai Pipe of America, Inc. | 10,438 | 10,000 |
|  | Hysco America Company, Inc | 15,657 | 15,000 |
|  | Bejing Hyundai Hysco Steel |  |  |
|  | Process Co., Ltd. | 31,361 | 30,045 |

YUNDAI MOTOR COMPANY AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2004 AND 2003
(2) As of December 31, 2004, the outstanding balance of accounts receivable discounted with recourse and transferred by the Company and its subsidiaries amounts to $\forall 145,737$ million (US\$139,622 thousand).
(3) The Company and its subsidiaries have used a customer financing system related to a long-term installment sales system and have provided guarantees to related banks amounting to $W 201,018$ million (US $\$ 192,583$ thousand) as of December 31, 2004. These guarantees are all covered by insurance contracts, which specify the customer and the Company and its subsidiaries as contractor and beneficiary, respectively.
(4) The Company accrues estimated product liabilities expenses and carries the products and completed operations liability insurance (see Note 8) in order to cover the potential loss, which may occur due to the lawsuits related to its operation such as product liabilities. The Company expects that the resolution of cases pending against the Company as of December 31, 2004 will not have any material effect on its financial position.

Kia Motors Corporation, a domestic subsidiary, is a defendant pertaining to its claim in the in-court reorganization proceeding, the lawsuits related to its operation such as product liabilities, lawsuits for compensation of losses or damages. KIA also has a pending lawsuit in a Brazilian court pertaining to the disputes with the Brazilian Government and the Brazilian shareholders of Asia Motors Do Brasil S.A. (AMB), which was established as a joint venture by Asia Motors with a Brazilian investor. Also, in 2002, KIA brought the case to the International Court of Arbitration to settle the disputes. KIA, a stockholder of AMB, had already written off its investment of W-14,057 million (US $\$ 13,467$ thousand) and estimates that the above matter does not and will not affect it financial statements this time. The outcome of the creditors' claims in relation to KIA's denial of their claims in the in-court reorganization proceedings is not currently determinable.
(5) As of December 31, 2004, the Company's consolidated subsidiaries have been provided for payment guarantee by other companies as follows:

| Consolidated Subsidiaries | Company providing guarantee of indebtedress | Amounts of guarantee |  | Translation into U.S. dollars (Note 2) (in thousands) |
| :---: | :---: | :---: | :---: | :---: |
| Dymos Inc. | The Korea Exchange Bank \& other | KRW | 19,291 | \$18,482 |
| KEFICO Corporation | The Korea Exchange Bank | USD | 417,000 | 417 |
|  | and other | JPY | 834,170,000 | 8,088 |
|  |  | EUR | 228,000 | 311 |
|  |  | SEK | 7,228,000 | 1,093 |
| ROTEM | The Korea Development Bank | KRW | 683,204 | 654,535 |
|  | and other | USD | 64,360,947 | 64,361 |
|  |  | EUR | 4,031,040 | 5,495 |
|  |  | NTD | 19,340,000 | 606 |
|  |  | HKD | 45,138,196 | 5,805 |

YUNDAI MOTOR COMPANY AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2004 AND 2003

## 25. SEGMENT INFORMATION

(1) Consolidated financial statements by industry

The consolidated balance sheets as of December 31, 2004 and 2003, and consolidated statements of income for the years then ended, by industry under which the Company and its subsidiaries' business are classified, are as follows.

## Consolidated Balance Sheet as of December 31, 2004

|  | Korean won(in millions) |  |  | $\begin{aligned} & \text { Translation into } \\ & \text { U. S. dollars (Note 2) } \\ & \text { (in thousands) } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS | Non-financial industry | Financial industry | Non-financial industry | Financial industry |
| Current assets: | * $20,004,949$ | * 1,635,450 | \$19,165,500 | \$1,566,823 |
| Non-current assets: |  |  |  |  |
| Investments, net of unamortized present value discount | 5,705,511 | 3,206,150 | 5,466,096 | 3,071,613 |
| Property, plant and equipment, net of accumulated depreciation | 19,667,696 | 150,506 | 18,842,399 | 144,190 |
| Intangibles, net of amortization | 1,765,121 | 19,549 | 1,691,053 | 18,729 |
| Other financial business assets | - | 7,813,618 | - | 7,485,743 |
| Total non-current assets | 27,138,328 | 11,189,823 | 25,999,548 | 10,720,275 |
| Total assets | W47,143,277 | *12,825,273 | \$45,165,048 | \$12,287,098 |
| LIABILITIES AND |  |  |  |  |
| SHAREHOLDERS' EQUITY |  |  |  |  |
| Current liabilities | *19,252,339 | *7,606,850 | \$18,444,471 | \$7,287,651 |
| Non-current liabilities | 10,299,945 | 4,193,856 | 9,867,738 | 4,017,813 |
| Other financial business liabilities | - | - | - | - |
| Total liabilities | 29,552,284 | 11,800,706 | 28,312,209 | 11,305,524 |
| Shareholders' equity: |  |  |  |  |
| Capital stock | 1,480,752 | 1,653,342 | 1,418,167 | 1,583,964 |
| Capital surplus | 5,168,673 | 296,732 | 4,951,785 | 284,281 |
| Retained earnings | 7,650,491 | $(1,159,206)$ | 7,329,460 | $(1,110,564)$ |
| Capital adjustments | (142,726) | 233,699 | $(136,737)$ | 223,893 |
| Minority interests | 3,43,803 | - | 3,289,714 |  |
| Total shareholders' equity | 17,590,993 | 1,024,567 | 16,852,839 | 981,574 |
| Total liabilities and shareholders' equity | W47,143,277 | *12,825,273 | \$45,165,048 | \$12,287,098 |

YUNDAI MOTOR COMPANY AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2004 AND 2003

Consolidated Balance Sheet as of December 31, 2003

|  | Korean won(in millions) |  |  | $\begin{aligned} & \text { Translation into } \\ & \text { U. S. dollars (Note 2) } \\ & \text { (in thousands) } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS | Non-financial industry | Financial industry | Non-financial industry | Financial industry |
| Current assets: | * 18,052,541 | *1,454,071 | \$17,295,019 | \$1,393,055 |
| Non-current assets: <br> Investments, net of |  |  |  |  |
| Property, plant and equipment, net of accumulated depreciation | 17,709,142 | 133,755 | 16,966,031 | 128,142 |
| Intangibles, net of amortization | 1,851,280 | 9,486 | 1,773,596 | 9,088 |
| Other financial business assets | - | 9,681,586 |  | 9,275,327 |
| Total non-current assets | 25,712,444 | 10,339,079 | 24,633,497 | 9,905,230 |
| Total assets | W $43,764,985$ | * $11,793,150$ | \$41,928,516 | \$11,298,285 |
| LIABILITIES AND |  |  |  |  |
| Current liabilities | W18,080,346 | *7,469,636 | \$17,321,658 | \$7,156,194 |
| Non-current liabilities | 9,287,739 | 3,350,055 | 8,898,006 | 3,209,480 |
| Other financial business liabilities |  |  |  |  |
| Total liabilities | 27,368,085 | 10,819,691 | 26,219,664 | 10,365,674 |
| Shareholders' equity: |  |  |  |  |
| Capital stock | 1,478,603 | 1,153,978 | 1,416,558 | 1,105,555 |
| Capital surplus | 5,313,892 | 287,897 | 5,090,910 | 275,816 |
| Retained earnings | 5,524,904 | $(675,422)$ | 5,293,067 | $(647,080)$ |
| Capital adjustments | 279,970 | 207,006 | 268,222 | 198,320 |
| Minority interests | 3,799,531 | - | 3,640,095 |  |
| Total shareholders' equity | 16,396,900 | 973,459 | 15,708,852 | 932,611 |
| Total liabilities and shareholders' equity | W43,764,985 | * $11,793,150$ | \$41,928,516 | \$11,298,285 |

YUNDAI MOTOR COMPANY AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2004 AND 2003

Consolidated Statement of Income for the year ended December 31, 2004

|  | Korean won(in millions) |  |  | $\begin{aligned} & \text { Translation into } \\ & \text { U. S. dollars (Note 2) } \\ & \text { (in thousands) } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
|  | Non-financial industry | Financial industry | Non-financial industry | Financial industry |
| Sales | -51,094,313 | W2,267,519 | \$48,950,290 | \$2,172,369 |
| Cost of sales | 38,606,878 | 983,007 | 36,986,854 | 941,758 |
| Selling and administrative expenses | 9,740,445 | 1,660,632 | 9,331,716 | 1,590,948 |
| Operating income (loss) | 2,746,990 | $(376,120)$ | 2,631,721 | $(360,337)$ |
| Other income (expenses), net | 845,177 | $(204,260)$ | 809,712 | $(195,689)$ |
| Ordinary income (loss) | 3,592,167 | $(580,380)$ | 3,441,432 | $(556,026)$ |
| Extraordinary item |  |  |  | - |
| Income (loss) before income tax | 3,592,167 | $(580,380)$ | 3,441,432 | $(556,026)$ |
| Income tax expense | 1,027,470 | 24,843 | 984,355 | 23,801 |
| Income (loss) before minority interests | 2,564,697 | $(605,223)$ | 2,457,077 | $(579,827)$ |
| Minority interests | 415,920 |  | 398,467 |  |
| Net income (loss) | W2,148,777 | W(605,223) | \$2,058,610 | \$(579,827) |
| Consolidated Statement of Income for the year ended December 31, 2003 |  |  |  |  |
|  |  | Korean won (in millions) |  | U. S. dollars (Note 2) (in thousands) |
|  | Non-financial industry | Financial industry | Non-financial industry | Financial industry |
| Sales | *44,420,334 | \# $2,264,339$ | \$42,556,365 | \$2,169,323 |
| Cost of sales | 31,985,626 | 878,383 | 30,643,443 | 841,524 |
| Selling and administrative expenses | 8,791,409 | 2,173,053 | 8,422,503 | 2,081,868 |
| Operating income (loss) | 3,643,299 | $(787,097)$ | 3,490,419 | $(754,069)$ |
| Other income (expenses), net | 23,471 | $(69,257)$ | 22,486 | $(66,351)$ |
| Ordinary income (loss) | 3,666,770 | $(856,354)$ | 3,512,905 | $(820,420)$ |
| Extraordinary item | - | - | - | - |
| Income (loss) before income tax | 3,666,770 | (856,354) | 3,512,905 | $(820,420)$ |
| Income tax expense (benefits) | 938,879 | $(66,316)$ | 899,482 | (63,534) |
| Income (loss) before minority interests | 2,727,891 | $(790,038)$ | 2,613,423 | $(756,886)$ |
| Minority interests | 476,462 |  | 456,469 | - |
| Net income (loss) | *2,251,429 | W(790,038) | \$2,156,954 | \$(756,886) |

[^7]YUUNDAI MOTOR COMPANY AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2004 AND 2003

## (2) Regional Results of Operations

Results of operations, by region where the Company and its subsidiaries in 2004 are located, are as follows:

| (in milions) |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |

Results of operations, by region where the Company and its subsidiaries in 2003 are located, are as follows
$\left.\begin{array}{l|r|r|r|rrrr} & \text { Nomestic } & \begin{array}{c}\text { North } \\ \text { America }\end{array} & \text { Asia } & \text { Europe } & \begin{array}{c}\text { Korean won } \\ \text { (in milions) }\end{array} \\ & \text { Consolidation } \\ \text { adjustments }\end{array} \begin{array}{c}\text { Consolididited } \\ \text { amounts }\end{array}\right)$

YYUNDAI MOTOR COMPANY AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2004 AND 2003

## 26. DISPOSAL OF RECEIVABLES IN FINANCIAL SUBSIDIARIES:

Hyundai Capital Service Inc., Hyundai Card Co., Ltd. and Hyundai Motor Finance Company dispose their finance receivable assets to special purpose companies or financial intermediaries for the purpose of funding its operating capital. Hyundai Capital Service Inc. disposed such assets of $W 4,366,544$ million (US $\$ 4,183,315$ thousand) and $\forall 6,154,972$ million (US $\$ 5,896,697$ thousand) in 2004 and 2003, respectively, with a resultant net gain of $W 24,180$ million (US $\$ 23,165$ thousand) and $\forall 25,216$ million (US $\$ 24,158$ thousand) in 2004 and 2003, respectively. Also, Hyundai Card Co., Ltd. disposed its finance receivable assets of $\mathrm{H} 1,338,602$ million (US $\$ 1,282,432$ thousand) and $W 549,555$ million (US $\$ 526,495$ thousand) in 2004 and 2003, respectively, on a basis of the carrying amount. The gain on disposal of finance receivables assets were accounted for as operating income and included in sales in the consolidated financial statements.

## 27.MERGER AND SALES OF BUSINESS DIVISION BETWEEN SUBSIDIARIES:

(1) Effective November 5, 2004, the Company merged with Hyundai Commercial Vehicle Engine Co., Ltd. (HCVE) with assets of W 125,110 million (US $\$ 119,860$ thousand) and liabilities of $W 127,418$ million (US $\$ 122,071$ thousand) without issuing new common stock for its shareholders (the exchange rate for merger - the Company : HCVE $=1: 0$ ). Since HCVE was a subsidiary of the Company and in accordance with the Accounting Standards for Business Combination in the Republic of Korea, the excess amount of $W 32,915$ million (US $\$ 31,534$ thousand) of the investment securities in HCVE over the carrying amount of acquired net assets of the HCVE is accounted for as deduction in capital surplus.
(2) Effective February 1, 2004, Autoever Systems Corp. acquired On-Line Education Business division with assets of $W 4446,639$ million (US $\$ 427,897$ thousand) and the related personnel from e-HD.com by cash payment of $W 941,139$ million (US $\$ 901,647$ thousand). Since both Autoever Systems Corp. and e-HD.com were subsidiaries of the Company and in accordance with the Accounting Standards for Business Combination in the Republic of Korea, the excess amount of 4494,500 million (US $\$ 473,750$ thousand) of the cash payments over the carrying amount of acquired assets of e-HD.com is accounted for as deduction in retained earnings instead of capital surplus, which does not exist.
(3) Effective February 1, 2004, ROTEM acquired Aircraft Business division from Hyundai MOBIS with assets and liabilities of W 15,399 million (US $\$ 14,753$ thousand) and $W 504$ million (US $\$ 483$ thousand), respectively, by cash payment of W 14,895 million (US\$14,270 thousand).
(4) Effective March 31, 2003, WIA Corporation merged with e-HD.com by issuing new common stock for its shareholders (the exchange rate for merger - WIA Corporation : $\mathrm{e}-\mathrm{HD} . \mathrm{com}=1: 0.0162$ ). WIA Corporation recorded acquired assets and liabilities of $\forall+40,507$ million ( $\$ 38,807$ thousand) and $\forall 35,028$ million (US $\$ 33,558$ thousand), respectively, on a consolidated basis of the carrying amount as of the merger date.
(5) To prohibit having competition with GE Capital Korea Ltd., the subsidiary of GE Holdings, which has the same business with Hyunda Capital Service Inc. (HCSI), one of the Company's domestic subsidiaries, after GE Holdings' acquisition of HCSI's shares, HCS entered into a business transfer contract with GE Capital Korea at the extraordinary shareholders' meeting on October, 1, 2004 wherein GE Capital Korea transferred the right of business of installment financing for new or used vehicles made by the Company and Kia Motors Corporation, tangible assets related to such right of business (including lease contract of sales office and related fixtures and equipments) and related employees. In accordance with such business transfer contract, HCSI paid $W$ 17,958 million (US $\$ 17,204$ thousand) for the considerations of the business transfer. According to the business transfer agreement, the considerations of the business transfer on the personal credit loans are to be paid depending on the personal credit loan business performance (net income that are computed by the agreed earn-out payment model) in three years from the business transfer date.

YUNDAI MOTOR COMPANY AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2004 AND 2003
(6) Effective June 4, 2003, Hyundai Card Co., Ltd. merged First CRV, which had been the sole owner of Hyundai Card Co., Ltd., by issuing new common stock for its shareholders. Applying the pooling of interest method, Hyundai Card Co., Ltd. recorded acquired assets and liabilities on a basis of the carrying amount as of the merger date. Through this issuance of new common stock, the treasury stock of W118,295 million (US\$113,331 thousand) held by Hyundai Card Co., Ltd. was all retired in accordance with approval at the shareholders' meeting on September 3, 2003.
(7) Effective July 1, 2003, Autoever Systems Corp. entered into a sales contract of Used Cars Auction Business division with Glovis Co., Ltd. under the decision of the board of directors on June 10, 2003. In accordance with the contract, Autoever Systems Corp. transferred the assets and liabilities of $\forall 1,141$ million (US $\$ 1,093$ thousand) and $\forall 1,350$ million (US $\$ 1,293$ thousand), respectively, and paid cash of $W 209$ million (US $\$ 200$ thousand) for the excess of transferred liabilities over transferred assets.

## 28. SALES AND ACQUISITION OF ASSETS:

(1) Effective March 5, 2004, WIA Corporation acquired plant equipments by the payment of $\mathrm{H} 22,258$ million (US $\$ 21,324$ thousand) from Kovico. Ltd. in accordance with the decision of the board of directors on February 28, 2004. The excess cost of the acquisition over the fair value of the plant equipments, amounting to $W 5,151$ million (US $\$ 4,935$ thousand), is recorded as goodwill.
(2) Kia Motors Corporation entered into a trust contract for maintenance and disposal of receivables, long-term investment securities and properties (book value of $\# 154,892$ million (US $\$ 148,392$ thousand)) of the Company with Woori Bank ("trustee" hereinafter) on December 27, 2004, and received Class A Certificate and Class B Certificate for the trust contract from the trustee on December 30,2004 . The Company disposed the Class A Certificate (face value of $\forall 158,000$ million (US $\$ 151,370$ thousand)) to Pilot Asset Securitization Specialty Co. Also, the Company entered into a lease contract (lease period: 2 years and 6 months) on the trusted property (land and buildings) with Woori Bank. Also, the Company did not recognize the value of the Class B Certificate from the trust contract of property on the balance sheet due to the uncertainty of inflow of economic benefits in the future. As result of this transaction, the Company recorded $\forall 6,308$ milion (US $\$ 6,043$ thousana) of gain on disposal of investments and $\forall 3,482$ million (US $\$ 3,336$ thousand) of loss on disposal of property, plant and equipment as other income and other expenses in 2004.
(3) Hyundai Hysco made a consortium with INI Steel and entered into a contract for acquisition of assets of Hanbo Iron \& Steel Co., Ltd., effective July 31, 2004, to satisfy the increasing demand of steel plate (specially coated steel plate) used for vehicle manufacture. On October 1, 2004, the consortium acquired the assets by the payment of remaining consideration on September 10, 2004.

## 29. THE STOCK RETIREMENT OF SUBSIDIARIES:

Kia Motors Corporation completed retirement of $12,500,000$ shares and $10,000,000$ shares of treasury stock, which were acquired at $W 136,700$ million (US $\$ 130,964$ thousand) and $\forall 888,742$ million (US $\$ 85,018$ thousand), respectively, for the purpose of such retirement based on the decision of the board of directors on March 19, 2004 and May 9,2003 , respectively.
30. SIGNIFICANT EVENTS AFTER BALANCE SHEET DATE:
(1) Sales of Assets and Liabilities of Machine Tool Division and Share of Hyundai Machine Tool Europe GmbH Effective January 1,2005 , the Company sold assets and liabilities of Machine Tool Division and investment securities of Hyundai Machine Tool Europe GmbH to WIA Corporation for W46,124 million (US $\$ 44,189$ thousand).
(2) Decision of Treasury Stock Acquisition

In order to stabilize the fluctuation of the stock price in the exchange market, on February 4, 2005, the board of directors' decided to reacquire $11,000,000$ shares of common stock and $1,000,000$ shares of preferred stock in the exchange market.
(3) Appointment as Primary Negotiator for the Acquisition of Hyundai Autonet Co., Ltd.

On March 9, 2005, the Company was appointed as primary negotiator for the acquisition of Hyundai Autonet Co., Ltd., an automobile audio and digital road navigator manufacturer through the consortium with Siemens Group, and the procedures for the decision of the acquisition are in progress.
(4) New Shares Issued by WIA Corporation

WIA Corporation, one of the domestic subsidiaries, issued $14,000,000$ shares of new common stock at $\$ 5,000$ per share on January 14,2005 based on the decision of the Board of Directors on November 1, 2004. Twenty percent of new issued shares were distributed to the employees.


[^0]:    wards
    The 2005 Hyundai Tucson received the Automotive Journalist Association of Canada (AJAC) Canadian Car of the Year (CCOTY) Award
    for "Best New Crossover". Survey results of previous Car of the Year hyveri determined 7 ) for Best New Crossover. Survey results of previous Car of the Year buyers determined 70 percent ( 69.6 percent) were influenced to
    purchase their car because it was chosen the "Canadian Car of the Year". Unlike American or European car awards, the Canadian program follows a sophisticated and rigorous testing process. To quote Car of the Year Director Laurance Yap, "A record number of 64 ehicle entries were performance-tested for acceleration, braking and passing times, at least four times each.
    The fact that Hyundai is now outperforming even perennial quality leaders like Toyota and in a relatively short amount of time is fualityccustomer satisfaction at I.D. Power and Associates

[^1]:    Award
    In the United States, the quality of Hyundai cars received a resounding endorsement in the J.D. Power and Associates 2004 Initial Quality trvey as the Sonata scored best in its class in overall scoring, Hyundal trailed the industry leader by just one point. - warranty," said Daniel Gorrel, strategic Vision Vice President.
    ood Housekeeping and J.D. Power and Associates recently surveyed nearly 30,000 women to find out what they valued most when
    uying a new vehicl. The women who had bought cars, vans and SUVS in the past year rated their vehicles on safery, the condition of uying a new vehicle. The women who had bought cars, vans and SUVs in the past year rated their vehicles on safety, the condition of the
    interior, the condition of the exterior, the durability and quality of construction and the quietness of the vehicle. Safety was the most mportant factor overall. The Hyundai Sonata won in the category of Entry Midsize Car. -Strategic Vision May 2004

[^2]:    wards
     continue into the future."
    The big test comes next year when Hyundai is due to begin building the redesigned Santa Fe and Sonata in Alabama. One encouraging vidsize cars. "This is a vote of confidence for Hyundai's engine quality." -Horruha Securities Co. Ahm Soo Wooms

[^3]:    Awards
    In 1999, the Hyundai Tiburon made history by finishing first at the Acropolis Rally, 1322 km long race that provides the ultimate test of ndurace for man and machine. In an absolutely stumning performance, the Tiburon finished ahead of the toughest competition in the Iyundairs technology as world cla
    2004, Hyundai vehicles received an A from consumers polled in the Strategic Vision Toral Value study, In the TVI Brand report card a addition, Hywn in in .
    
     ccording to Strategic Vision, "the heart of the Total Value Index is the quality of the ownership experience - everything involved in aying, owning and driving a new automobic. All economic issues, both immeciate (value for the money, atfordability, deal offere, gainst that perceived reality.

[^4]:    See accompanying notes to consolidated financial statements.

[^5]:    Se accompanving notes to consolidated financial statements.

[^6]:    See accompanying notes to consolidated financial statements.

[^7]:    The above consolidated financial statements by industry type are prepared independently between non-financial industry and financial industry. Therefore, the total amounts, such as assets and net income for each industry, do not tally with the corresponding amounts

