

# 2018 NAVIGATOR

Vehicle Content



EXTERIOR FINISHES



- 1 Ruby Red Metallic Tinted Clearcoat<sup>1</sup>
- 2 Black Velvet
- 3 Ingot Silver Metallic
- 4 White Platinum Metallic Tri-coat<sup>1</sup>
- 5 Magnetic Gray Metallic
- 6 Blue Diamond Metallic
- 7 Ivory Pearl Metallic Tri-coat<sup>1</sup>
- 8 Iced Mocha Metallic<sup>1</sup>
- 9 Burgundy Velvet Metallic Tinted Clearcoat<sup>1</sup>
- 10 Rhapsody Blue<sup>1</sup>

INTERIOR PALETTE



- Ebony
- Cappuccino
- Medium Slate
- Russet
- Santos Rosewood
- Espresso Ash Swirl
- Gray Ash Swirl

|              | Santos Rosewood                                 | Espresso Ash Swirl                              | Gray Ash Swirl                  |
|--------------|---|---|---------------------------------|
| Ebony        | Base/Premiere 1-9<br>Select 1-9<br>Reserve 1-10 |   |                                 |
| Cappuccino   |   | Base/Premiere 1-9<br>Select 1-9<br>Reserve 1-10 |                                 |
| Medium Slate |   |   | Select 1-6, 9<br>Reserve 1-6, 9 |
| Russet       | Reserve 2-9                                     |   |                                 |

Colors are representative only. <sup>1</sup>Additional charge.



## YOUR 2018 NAVIGATOR/NAVIGATOR L STANDARD FEATURES

### POWER AND HANDLING

- ◆ 10-speed automatic transmission with SelectShift® capability and paddle activation
- ◆ 3.73:1 rear axle ratio
- ◆ Active grille shutters
- ◆ Dual exhaust
- ◆ Electric parking brake
- ◆ Lincoln Drive Modes featuring Electric Power-Assisted Steering (EPAS) and Active Noise Control
- ◆ Power 4-wheel disc brakes with Anti-Lock Brake System (ABS)

### DRIVER-ASSIST TECHNOLOGY

- ◆ Autolamp automatic on/off headlamps
- ◆ BLIS® (Blind Spot Information System) with trailer coverage
- ◆ Forward and Reverse Sensing Systems
- ◆ Hill Descent Control™ (4WD only)
- ◆ Rain-sensing windshield wipers
- ◆ SYNC® 3 Enhanced Voice Recognition Communications and Entertainment System with 10" color LCD capacitive touchscreen, 911 Assist® AppLink® Apple CarPlay™ compatibility, Android Auto™ compatibility, and 2 smart-charging USB ports

### DRIVER CONTROLS

- ◆ Auto Hold
- ◆ Compass and outside temperature displays
- ◆ Leather- and wood-trimmed steering wheel with controls for audio and cruise control
- ◆ Lincoln Connect™ powered by the Lincoln Way™ app<sup>1</sup> (includes 4G LTE Wi-Fi hotspot capability)
- ◆ Personal profiles (memory settings for positions of driver's seat, sideview mirrors, power-adjustable pedals, power-tilt/-telescoping steering column, audio, climate and displays)
- ◆ Piano-key shift transmission
- ◆ Power-adjustable brake and accelerator pedals with memory
- ◆ Power-tilt/-telescoping steering column with memory
- ◆ Power windows with one-touch-up/-down feature
- ◆ Remote Start System
- ◆ Tri-zone electronic automatic temperature control with rear auxiliary controls and vents
- ◆ Universal garage door opener

### EXTERIOR

- ◆ Body-color spoiler
- ◆ Bright roof-rack side rails
- ◆ Easy Fuel® capless fuel filler
- ◆ Hands-Free Liftgate
- ◆ LED daytime running lamps, adaptive headlamps with signature lighting, and taillamps
- ◆ Power-folding, heated sideview mirrors with black caps, integrated turn signal indicators, puddle lamps, reverse-tilt-down, memory and auto-dimming driver's side
- ◆ Rear privacy glass
- ◆ Satin-chrome mesh grille with bright chrome surround
- ◆ Side-wind stabilization
- ◆ Tow hooks integrated into front fascia (4WD only)
- ◆ Trailer Tow Prep Package with 4-/7-pin wiring connectors, transmission oil cooler (4WD only), Smart Trailer Tow Connector, and trailer sway control

### LINCOLN EXPERIENCES

- ◆ Approach Detection
- ◆ Illuminated exterior door handles
- ◆ Lincoln logo welcome mat
- ◆ Lincoln signature fade-on/-off exterior lighting

### AUDIO AND NAVIGATION

- ◆ Revel® audio system with 14 speakers; includes HD Radio™ Technology
- ◆ SiriusXM® Radio with 6-month trial subscription<sup>2</sup>
- ◆ Voice-Activated Touchscreen Navigation System with pinch-to-zoom capability, and integrated SiriusXM Traffic and Travel Link® with 6-year prepaid subscription<sup>2</sup>

### INTERIOR

- ◆ 1st-row center floor console with winged armrest
- ◆ 1st-row overhead console with sunglasses holder and conversation mirror
- ◆ 2nd- and 3rd-row smart-charging USB ports (4)
- ◆ 12" configurable digital instrument cluster
- ◆ 12V powerpoints (4)
- ◆ 110V/150W AC power outlet
- ◆ Accessory delay for power features
- ◆ Ambient lighting
- ◆ Auto-dimming, frameless rearview mirror
- ◆ Genuine wood accents on the instrument panel, center console, steering wheel and door panels
- ◆ Illuminated front door-sill plates
- ◆ LED dome and reading lights
- ◆ Reversible cargo area mat

### SEATING

- ◆ Premium leather-trimmed 1st- and 2nd-row heated seats; Lincoln Soft Touch 3rd-row seat
- ◆ 2nd-row low-back, PowerFold® captain's chairs with recline and easy entry to 3rd row
- ◆ 3rd-row PowerFold 60/40 split bench seat with power recline and remote-folding outboard head restraints

### SAFETY AND SECURITY

- ◆ Personal Safety System™ for driver and front passenger with dual-stage front airbags<sup>3</sup> safety belt pretensioners, safety belt energy-management retractors, safety belt usage sensors, driver's seat position sensor, crash severity sensor, restraint control module and Front-Passenger Sensing System
- ◆ Front-seat side airbags<sup>3</sup>
- ◆ Safety Canopy® System with 3-row side-curtain airbags<sup>3</sup> roll-fold technology and rollover sensor
- ◆ 3-point safety belt restraints for all seating positions; height-adjustable in 1st row
- ◆ AdvanceTrac® with RSC® (Roll Stability Control™)
- ◆ Individual Tire Pressure Monitoring System (excludes spare)
- ◆ Intelligent Access with push-button start
- ◆ LATCH (Lower Anchors and Tether Anchors for Children) for all 2nd-row seating positions and 3rd-row outboard seating positions
- ◆ MyKey® technology to help parents encourage responsible driving
- ◆ Perimeter alarm
- ◆ Rear view camera with washer
- ◆ SecuriCode™ invisible keypad
- ◆ SecuriLock® Passive Anti-Theft System
- ◆ SOS Post-Crash Alert System™

<sup>1</sup>Lincoln Connect with Lincoln Way includes complimentary 5-year subscription for remote features, excluding Wi-Fi hotspot, and activates with vehicle sale date. Subscription requires compatible 4G cellular network and is subject to 4G network availability. Evolving technology/cellular networks may affect future functionality. Message and data rates may apply. Lincoln Way is on the App Store® and Google Play™ Wi-Fi hotspot includes complimentary wireless data trial that begins at time of activation and expires at the end of 3 months or when 3GB of data is used, whichever comes first. For more information, see your Lincoln Dealer. <sup>2</sup>After your trial period ends, SiriusXM audio and data services each require a subscription sold separately, or as a package, by Sirius XM Radio Inc. See SiriusXM Customer Agreement for complete terms at [www.siriusxm.com](http://www.siriusxm.com). All fees and programming subject to change. Trial subscriptions not available in AK and HI. <sup>3</sup>Always wear your safety belt and secure children in the rear seat.

Android Auto, Google Play and other marks are trademarks of Google Inc. Apple CarPlay is a trademark of Apple Inc., registered in the U.S. and other countries. App Store is a service mark of Apple Inc. Bullfrog, KICKER, Livin' Loud and the KICKER logo are registered trademarks of Stillwater Designs and Audio. "HD Radio" and the HD Radio logo are proprietary trademarks of iBiquity Digital Corporation. Revel, Ultima and the Revel logo are trademarks of HARMAN International Industries, registered in the United States and other countries. Sirius, XM and all related marks and logos are trademarks of Sirius XM Radio Inc. The Bluetooth word mark is a trademark of the Bluetooth SIG, Inc. THULE is a registered trademark of Thule Sweden AB.

2018 LINCOLN NAVIGATOR  
Lincoln.com





## Twin-Turbocharged 3.5-liter V6

450 hp @ 5,500 rpm<sup>1</sup>  
510 lb.-ft. of torque @ 3,000 rpm<sup>1</sup>

EPA-estimated fuel economy ratings<sup>2</sup>

Navigator  
16 city/23 hwy/19 combined mpg  
(23-gal. capacity)  
Standard RWD

16 city/21 hwy/18 combined mpg  
(23-gal. capacity)  
Optional 4WD

Navigator L  
16 city/22 hwy/18 combined mpg  
(28-gal. capacity)  
Standard RWD

16 city/21 hwy/18 combined mpg  
(28-gal. capacity)  
Optional 4WD

### 2ND-ROW CONFIGURATIONS

7-passenger seating  
Captain's chairs with pass-through  
Standard: Base/Premiere & Select  
Optional: Reserve

7-passenger seating  
Captain's chairs with console  
Standard: Reserve

8-passenger seating  
40/20/40 bench seat  
Optional: Base/Premiere, Select & Reserve

| NAVIGATOR BASE/PREMIERE  |   | NAVIGATOR & NAVIGATOR L SELECT |   | NAVIGATOR & NAVIGATOR L RESERVE |  |
|--------------------------|---|--------------------------------|---|---------------------------------|--|
| POWER AND HANDLING       |   |                                |   |                                 |  |
| S                        | S | S                              | S |                                 |  |
| S                        | S |                                |   |                                 |  |
| O                        | O | S                              |   |                                 |  |
| DRIVER-ASSIST TECHNOLOGY |   |                                |   |                                 |  |
| S                        | S |                                |   |                                 |  |
| LINCOLN EXPERIENCES      |   |                                |   |                                 |  |
|                          |   | S                              |   |                                 |  |
|                          |   | S                              |   |                                 |  |
| EXTERIOR                 |   |                                |   |                                 |  |
| S                        |   |                                |   |                                 |  |
| S                        | S |                                |   |                                 |  |
| S                        | S |                                |   |                                 |  |
| INTERIOR                 |   |                                |   |                                 |  |
| O                        | O | O                              |   |                                 |  |
| S                        | S |                                |   |                                 |  |
|                          |   | O                              |   |                                 |  |
| S/O                      | S |                                |   |                                 |  |
|                          |   | O                              |   |                                 |  |
| S                        | S |                                |   |                                 |  |
| AUDIO SYSTEMS            |   |                                |   |                                 |  |
|                          |   | O                              |   |                                 |  |
|                          |   | O                              |   |                                 |  |
| SEATING                  |   |                                |   |                                 |  |
| S                        | S |                                |   |                                 |  |
|                          |   | S                              |   |                                 |  |
|                          |   | O                              |   |                                 |  |
| S                        | S |                                |   |                                 |  |
|                          |   | O                              |   |                                 |  |
| SAFETY AND SECURITY      |   |                                |   |                                 |  |
|                          |   | S                              |   |                                 |  |
| PACKAGES                 |   |                                |   |                                 |  |
|                          |   | O                              |   |                                 |  |
|                          |   | O                              |   |                                 |  |

S = Standard O = Optional

| DIMENSIONS                                    | NAVIGATOR                  | NAVIGATOR L                         |
|---|----------------------------|-------------------------------------|
| WHEELBASE                                     | 122.5"                     | 131.6"                              |
| LENGTH  | 210.0"                     | 221.9"                              |
| HEIGHT  | 76.4" (RWD)<br>76.3" (4WD) | 76.2" (RWD)<br>76.1" (4WD)          |
| WIDTH (including mirrors)<br>(mirrors folded) | 93.8"<br>83.6"             | 93.8"<br>83.6"                      |
| HEAD ROOM                                     |                            |                                     |
| 1st row (max.)                                | 41.8"                      | 39.5"<br>(with standard Vista Roof) |
| 2nd row                                       | 40.0"                      | 37.9"<br>(with standard Vista Roof) |
| 3rd row                                       | 37.3"                      | 37.4"                               |
| LEG ROOM                                      |                            |                                     |
| 1st row (max.)                                | 43.9"                      | 43.9"                               |
| 2nd row                                       | 41.1"                      | 41.1"                               |
| 3rd row                                       | 36.1"                      | 36.1"                               |
| HIP ROOM                                      |                            |                                     |
| 1st row (max.)                                | 61.9"                      | 61.9"                               |
| 2nd row                                       | 61.6"                      | 61.6"                               |
| 3rd row                                       | 51.4"                      | 51.4"                               |
| SHOULDER ROOM                                 |                            |                                     |
| 1st row (max.)                                | 65.2"                      | 65.2"                               |
| 2nd row                                       | 65.1"                      | 65.1"                               |
| 3rd row                                       | 64.2"                      | 64.3"                               |
| CARGO VOLUME (cu. ft.)                        |                            |                                     |
| Behind 1st row                                | 103.3                      | 120.2                               |
| Behind 2nd row                                | 57.5                       | 73.3                                |
| Behind 3rd row                                | 19.3                       | 34.3                                |
| MAX. TOWING CAPACITY (lbs.) <sup>3</sup>      |                            |                                     |
| RWD   | 8,700                      | 8,400                               |
| 4WD   | 8,300                      | 8,100                               |

### ((SiriusXM))

Enjoy a 6-month All Access trial subscription<sup>4</sup> including commercial-free music, plus sports, news, talk and comedy – it's the freedom of over 150 channels to enjoy from coast to coast. Along with the Navigation System, you also receive a 6-year prepaid SiriusXM Traffic and Travel Link subscription<sup>4</sup> – the longest of any automobile manufacturer<sup>5</sup> – that gives you detailed traffic and weather information, fuel station locations and prices, sports scores and much more.



By broadcasting a digital signal over traditional radio frequencies, HD Radio Technology gives you up to 3 additional channels – per FM station – of new, local content. It can also display song titles and more, all without the need for a subscription.

<sup>1</sup>Horsepower and torque ratings achieved with 93-octane fuel. <sup>2</sup>Actual mileage will vary. <sup>3</sup>When properly equipped. <sup>4</sup>After your trial period ends, SiriusXM audio and data services each require a subscription sold separately, or as a package, by Sirius XM Radio Inc. See SiriusXM Customer Agreement for complete terms at [www.siriusxm.com](http://www.siriusxm.com). All fees and programming subject to change. Trial subscriptions not available in AK and HI.

<sup>5</sup>Source: May 2017 analysis of satellite data service offers by Sirius XM to full-line luxury brand vehicles offered in the U.S.A.





20" 14-Spoke Ultra Bright Machined Aluminum with Painted Pockets  
BASE/PREMIERE



22" 12-Spoke Ultra Bright Machined Aluminum with Dark Tarnish-Painted Pockets  
SELECT



22" 16-Spoke Ultra Bright Machined Aluminum with Dark Tarnish-Painted Pockets  
RESERVE



22" 6-Spoke Ultra Bright Machined Aluminum with Premium Painted Pockets and Satin Finish  
SELECT & RESERVE Optional





## LINCOLN ACCESSORIES

Express your personal preference in style, convenience and protection:  
Shop the complete collection at [accessories.lincoln.com](http://accessories.lincoln.com)



(A) Lincoln Navigator Base/Premiere shown with roof crossbars,<sup>1</sup> roof-mounted ski/snowboard carrier by THULE<sup>®1,2</sup> and trailer towing accessories

### ELECTRONICS

- ◆ Bullfrog<sup>®</sup> portable Bluetooth<sup>®</sup> speakers by KICKER<sup>®2</sup>
- ◆ Remote start systems
- ◆ Vehicle Security System

### EXTERIOR

- ◆ Full vehicle cover by Covercraft<sup>®2</sup>
- ◆ Racks and carriers by THULE<sup>1,2</sup>
- ◆ Roof crossbars<sup>1</sup>
- ◆ Roof-mounted cargo box by THULE<sup>1,2</sup> (B)
- ◆ Sportz<sup>®</sup> tent by Napier<sup>2</sup>
- ◆ Trailer towing accessories
- ◆ Wheel lock kits (C)

### INTERIOR

- ◆ Ash cup/coin holders
- ◆ Carpeted floor mats
- ◆ First aid and roadside assistance kits by DC Safety<sup>™2</sup>
- ◆ Floor liners (D)
- ◆ Interior light kit
- ◆ Soft cargo cooler bag
- ◆ Soft cargo organizers (large and standard sizes)

### 1:1 MODEL

While creating the all-new Navigator, computer-generated data was used to build a life-size model of the vehicle early in its development process. This critical step allowed the designers, engineers, program managers and other key members of the Lincoln team to scrutinize and refine the way the data defines the final product, in order to hone the fit and finish of the most minute details.

### LUXURY VALIDATION

In order to provide a highly refined Navigator ownership experience, the Lincoln Luxury Validation Center meticulously inspects the materials, craftsmanship, fit and finish, and function of each Navigator that leaves our manufacturing facility. This process ensures that it meets Lincoln standards in every way, before you see that it meets yours.

Lincoln Original Accessories will be warranted for whichever provides you the greatest benefit: 24 months/unlimited mileage, or the remainder of your Bumper-to-Bumper 4-year/50,000-mile New Vehicle Limited Warranty. Lincoln Licensed Accessories (LLA) are warranted by the accessory manufacturer's warranty. LLA are designed and developed by the accessory manufacturer and have not been designed or tested to Ford Motor Company engineering requirements. Contact your Lincoln Dealer for details and/or a copy of all limited warranties. <sup>1</sup>Consult owner's manual for details on roof-rack load limits. <sup>2</sup>Lincoln Licensed Accessory.

Comparisons based on competitive models (class is Large Premium Utilities based on Lincoln segmentation), publicly available information and Lincoln certification data at time of release. Vehicles may be shown with optional equipment. Features may be offered only in combination with other options or subject to additional ordering requirements/limitations. Dimensions shown may vary due to optional features and/or production variability. Information is provided on an "as is" basis and could include technical, typographical or other errors. Lincoln makes no warranties, representations, or guarantees of any kind, express or implied, including but not limited to, accuracy, currency, or completeness, the operation of the information, materials, content, availability, and products. Lincoln reserves the right to change product specifications, pricing and equipment at any time without incurring obligations. Your Lincoln Dealer is the best source of the most up-to-date information on Lincoln vehicles.



For more information, visit  
**LINCOLN.COM/LINCOLNWAY**

# EXPERIENCE THE LINCOLN WAY

A unique range of services designed  
to make Lincoln ownership effortless



## LINCOLN *PICKUP & DELIVERY*

### AN EFFORTLESS DOOR-TO-DOOR EXPERIENCE

We know your time is valuable. That's why we designed Lincoln Pickup & Delivery<sup>1,2</sup> to help you move seamlessly through life. We'll pick up your vehicle when it's time for service, and bring it back to you when the work is complete. In between, we'll also provide a complimentary Lincoln loaner<sup>2</sup> – so your time remains distinctly yours.

You specify the time and location, and we do everything else. With convenient texts or emails, we'll keep you informed about your vehicle and provide timely updates. To complete the experience, we'll deliver your Lincoln back to you serviced, washed and ready for your next journey. When it comes to owning a Lincoln, we make it simple.

- ◆ Schedule a day, time and location for pickup of your Lincoln
- ◆ We'll pick up your vehicle and provide you with a Lincoln loaner
- ◆ We'll deliver your Lincoln back to you, serviced and washed



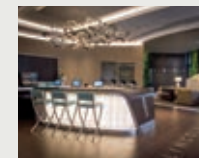
### THE LINCOLN WAY™ APP<sup>3</sup>

Download the app to your mobile device to enjoy the flexibility and convenience of connecting with Lincoln services and features from wherever life takes you. The app makes it easy to schedule Pickup & Delivery. Find fuel and compare prices. Find, reserve and pre-pay for parking in select cities. Call or chat one-on-one with a Lincoln Concierge anytime. Securely manage your Lincoln Automotive Financial Services account, and more.



### LINCOLN CONCIERGE

Always available to answer vehicle questions, help you with roadside assistance<sup>4</sup> and beyond.



### LINCOLN EXPERIENCE CENTERS

Exclusive events, vehicle demonstrations and curated experiences await you in select cities.

<sup>1</sup>Lincoln Pickup & Delivery is valid for owners of 2017 and newer model-year Lincoln vehicles. Service available for retail and warranty repairs. Mileage limitations may apply. Lincoln reserves the right to change program at any time without obligation. <sup>2</sup>See dealer for details. <sup>3</sup>The Lincoln Way app, compatible with select smartphone platforms, is available via a download. Message and data rates may apply. <sup>4</sup>Lincoln Roadside Assistance services 24/7 for as long as you own the vehicle – all at no charge. See your owner's manual for complete details.

**2018 LINCOLN NAVIGATOR**  
Lincoln.com







ENJOY  
THE LUXURY OF  
PEACE  
OF MIND

LINCOLN PROTECT™ EXTENDED  
SERVICE PLANS

Insist on genuine Lincoln Protect extended service plans, whether you purchase or lease your Lincoln vehicle. Lincoln Protect has a variety of plans to give you peace-of-mind protection whether you want vehicle component or maintenance coverage. Plus, they are fully backed by Lincoln and honored at all Lincoln dealerships in the U.S., Canada and Mexico. When you visit your dealer, insist on genuine Lincoln Protect extended service plans.

ROADSIDE ASSISTANCE  
FOR LIFE

We'll be there for you as long as you own your Lincoln – with 24-hour/7-day-a-week assistance nationwide.<sup>1</sup>

LINCOLN AUTOMOTIVE  
FINANCIAL SERVICES

Whether you decide to purchase or lease, you'll find a plan designed to fit your individual needs. Visit [LincolnAFS.com](http://LincolnAFS.com) or your Lincoln Showroom to explore your financing options.

BUMPER-TO-BUMPER  
WARRANTY

Be assured that your Lincoln is covered for 4 years/50,000 miles.<sup>2</sup>



Discover more at [Lincoln.com](http://Lincoln.com)

